

Consolidated Income Statement

(All amounts in RMB thousands unless otherwise stated)

	Note	Year ended 31 December	
		2006	2005
			(Reclassified — Note 2.23)
Turnover	5	3,180,543	2,450,536
Cost of sales	21	(1,671,991)	(1,324,347)
Gross profit		1,508,552	1,126,189
Distribution costs	21	(900,865)	(683,150)
Administrative expenses	21	(234,730)	(204,168)
Other income	22	29,561	32,626
Operating profit		402,518	271,497
Finance (cost)/income — net	24	(1,365)	1,954
Profit before income tax		401,153	273,451
Income tax expense	25	(106,090)	(85,106)
Profit for the year		295,063	188,345
Attributable to:			
Equity holders of the Company		294,846	186,800
Minority interests		217	1,545
		295,063	188,345
Earnings per share for equity holders of the Company (RMB cents)			
— Basic	28	28.65	18.25
— Diluted	28	28.25	18.13
Interim dividend and proposed final dividend	26	117,723	72,116

The notes on pages 75 to 109 are an integral part of these consolidated financial statements.