

## HISTORICAL STATISTICS SUMMARY

Operating statistics		1997	1998	1999
<b>Container leasing</b>				
Revenue	US\$M	167.9	202.1	205.1
Breakdown of rental income				
– COSCON		138.6	149.0	142.6
– International customers (long term lease)		17.5	29.0	32.0
– International customers (master lease)		7.6	19.9	27.2
Fleet capacity	TEUs	469,951	505,954	500,899
Breakdown of fleet capacity by customers				
– COSCON	TEUs	335,117	340,344	311,047
– International customers	TEUs	134,834	165,610	189,852
– Management containers	TEUs	–	–	–
– COSCON	%	71.3	67.3	62.1
– International customers	%	28.7	32.7	37.9
– Management containers	%	–	–	–
Breakdown of fleet capacity				
– Dry	TEUs	432,734	463,200	456,490
– Reefer	TEUs	28,889	30,325	30,757
– Special	TEUs	8,328	12,429	13,652
– Dry	%	92.1	91.5	91.2
– Reefer	%	6.1	6.0	6.1
– Special	%	1.8	2.5	2.7
Capital expenditure on containers	US\$M	348.3	127.9	57.7
Purchase of new containers	TEUs	126,706	58,009	40,094
Disposal of Returned Containers	TEUs	1,421	18,740	40,319
Fleet age	Year	3.6	4.0	4.1
Utilisation rate				
COSCO Pacific (Florens)	%	97.5	97.0	96.5
Industry average	%	85.0	80.0	80.0
Number of customers		86	150	175
<b>Container terminals</b>				
Throughput	TEUs			
COSCO-HIT Terminal		1,302,409	1,206,572	1,220,002
Yantian Terminal (Phases I, II & III)		638,396	1,038,074	1,588,089
Quanzhou Pacific Terminal		–	–	–
Shanghai Pudong Terminal		–	–	–
Shanghai Terminal		1,766,590	2,027,188	2,593,995
Zhangjiagang Win Hanverky Terminal		119,384	105,051	113,114
Yangzhou Yuanyang Terminal		–	–	–
Nanjing Longtan Terminal		–	–	–
Qingdao Qianwan Terminal		–	–	–
Qingdao Cosport Terminal		300,332	350,126	401,029
Dalian Port Container Co., Ltd.		–	–	–
Dalian Port Container Terminal		–	–	–
Yingkou Terminal		–	–	–
Tianjin Five Continents Terminal		–	–	–
COSCO-PSA Terminal		–	–	–
Antwerp Terminal		–	–	–
Total throughput		4,127,111	4,727,011	5,916,229
<b>Container manufacturing</b>				
Production volume	TEUs			
CIMC		–	–	–
Shanghai CIMC Reefer		8,850	11,088	16,914
Tianjin CIMC North Ocean		–	38,993	37,948

	2000	2001	2002	2003	2004	2005	2006
	202.1	209.4	225.0	239.7	257.0	276.3	225.5
	136.8	136.0	136.1	130.6	120.8	126.4	136.9
	35.7	40.4	49.1	64.9	88.0	104.3	60.9
	27.9	31.9	39.2	43.6	47.1	43.8	21.8
	527,982	610,019	707,890	808,825	919,128	1,042,852	1,250,609
	303,978	327,370	329,028	310,444	327,845	377,324	456,877
	224,004	282,649	373,644	481,701	567,644	630,925	163,851
	–	–	5,218	16,680	23,639	34,603	629,881
	57.6	53.7	46.5	38.4	35.7	36.2	36.5
	42.4	46.3	52.8	59.5	61.7	60.5	13.1
	–	–	0.7	2.1	2.6	3.3	50.4
	482,516	561,419	657,466	758,783	870,789	993,988	1,198,770
	31,880	35,078	36,962	37,400	36,639	38,020	41,456
	13,586	13,522	13,462	12,642	11,700	10,844	10,383
	91.4	92.0	92.9	93.8	94.7	95.3	95.9
	6.0	5.8	5.2	4.6	4.0	3.6	3.3
	2.6	2.2	1.9	1.6	1.3	1.1	0.8
	116.3	165.0	153.7	195.6	270.9	333.6	480.6
	69,060	96,953	119,466	142,218	155,526	168,592	268,236
	34,087	12,151	15,710	23,619	39,488	26,838	47,624
	4.2	4.3	4.4	4.3	4.3	4.3	4.0
	95.1	91.4	93.4	95.2	97.0	95.5	96.2
	83.0	75.0	83.0	89.0	92.0	90.9	91.8
	155	155	176	202	218	256	270
	1,412,854	1,301,966	1,526,074	1,513,559	1,697,212	1,841,193	1,688,697
	2,147,476	2,751,885	4,181,478	5,258,106	6,259,515	7,355,459	8,470,919
	–	–	–	–	–	–	241,272
	–	–	–	1,765,586	2,339,479	2,471,840	2,650,007
	2,950,500	2,609,800	3,049,080	3,400,963	3,650,319	3,646,732	3,703,460
	136,778	161,208	202,348	247,306	328,199	377,121	455,946
	–	–	–	–	118,079	157,123	222,912
	–	–	–	–	–	178,686	700,098
	–	–	–	1,332,746	4,532,769	5,443,086	6,770,003
	502,119	600,329	454,528	244,159	385,856	605,791	744,276
	–	–	1,326,463	1,644,409	2,172,252	2,467,465	2,885,276
	–	–	–	–	–	132,984	421,068
	–	–	–	–	393,097	633,573	837,574
	–	–	–	–	–	87,462	1,773,141
	–	–	–	95,830	571,863	611,013	627,894
	–	–	–	–	–	70,084	599,170
	7,149,727	7,425,188	10,739,971	15,502,664	22,448,640	26,079,612	32,791,713
	–	–	–	–	–	1,304,500	1,564,100
	24,503	25,642	33,582	35,398	40,320	48,645	47,798
	61,000	33,382	79,506	98,306	133,968	101,077	141,759