

## KEY FIGURES

### FINANCIAL HIGHLIGHTS

For the year ended December 31, 2006

In HK\$ million (except for per share data)

	2006	2005
Turnover	<b>25,637</b>	22,499
Cost of sales	<b>(12,686)</b>	(10,467)
General and administrative expenses	<b>(9,191)</b>	(8,052)
Other gains, net	<b>42</b>	626
Losses on property, plant and equipment	<b>(11)</b>	(52)
Finance costs, net	<b>(1,276)</b>	(1,701)
Share of results of jointly controlled companies and associates	<b>37</b>	121
Impairment losses on interests in jointly controlled companies and associates	<b>–</b>	(4)
Profit before taxation	<b>2,552</b>	2,970
Income tax	<b>(920)</b>	(1,103)
Profit for the year	<b>1,632</b>	1,867
Attributable to:		
Equity holders of the Company	<b>1,252</b>	1,595
Minority interests	<b>380</b>	272
Earnings per share (in HK cents)		
Basic	<b>18.59</b>	24.97
Diluted	<b>18.54</b>	24.92
Dividends per share (in HK cents)		
Interim dividend	<b>6.50</b>	6.50
Final dividend proposed after the balance sheet date	<b>12.00</b>	12.00
EBITDA <sup>2</sup>	<b>6,827</b>	6,650

### OPERATION HIGHLIGHTS

	As at Dec 31, 2006	As at Dec 31, 2005	Better/ (Worse) y-o-y
Fixed line market share <sup>4</sup>			
Business lines	<b>69%</b>	69%	0%
Residential lines	<b>66%</b>	66%	0%
Exchange lines in service ('000)	<b>2,587</b>	2,564	1%
Business lines ('000)	<b>1,180</b>	1,164	1%
Residential lines ('000)	<b>1,407</b>	1,400	1%
Traditional data (Exit Gbps)	<b>485</b>	294	65%
International Private Leased Circuit ("IPLC") bandwidth (Exit Mbps)	<b>22,994</b>	10,175	126%
Total broadband access lines ('000)	<b>1,117</b>	953	17%
Mobile subscribers ('000)	<b>921</b>	738	25%
Now TV installed ('000)	<b>758</b>	549	38%

Notes: Please refer to page 46 for the definitions