

## Corporate Profile

Fortune Telecom Holdings Limited (“Fortune Telecom” or the “Group”), mainly distributes mobile phones and digital products, and provides wireless broadband communication solutions in the People’s Republic of China (the “PRC”) and Hong Kong. Key business partners of Fortune Telecom include Nokia, Samsung, Palm, Ruckus, Aruba, Proxim, Sling Media etc.

The Group was established in Hong Kong in 1992. It was first listed on GEM Board of the Stock Exchange of Hong Kong Limited (Stock code: 8040) on 16th February, 2000, and then successfully shifted to the Main Board (Stock code: 110) on 26th January, 2004.

Customers and major business partners include leading network in the PRC and Hong Kong such as CSL, Smartone-Vodafone, China Mobile, China Unicom, wholesalers, resellers, retailers, internet service providers and operators, Government authorities and corporate customers.

The Group also provides integrated distribution services which include sourcing, warehousing, promotional marketing, wholesale, direct selling, retailing and express delivery of mobile phones, PDAs, Wireless LAN and all related accessories.



Fortune Telecom possesses an extensive distribution and services network, with operations in Hong Kong, Beijing, Shanghai, Guangzhou and over 70 sales operations in province/city levels across the PRC with more than 1,500 operating and sales personnel, The Group has about 10,000 active customers and supplies directly to over 30,000 mobile and IT retail shops in the PRC and Hong Kong.

The corporate culture of the Group rests on the integration of the West and the East, modern and traditional management philosophy, with an aim to build up a “Continuous Learning Enterprise”. The corporate spirit of Fortune Telecom focuses on “Human Enterprise”. Under the leadership of its aspiring and energetic management, Fortune Telecom’s staff will team up and move towards the Group’s goal of ranking as one of the largest and best wireless communication and data products and services providers in the region.