

OPERATION HIGHLIGHTS

Year ended 31 December 2006

ANNUAL REPORT 2006

RETAIL OPERATION HIGHLIGHTS

	12 months ended				9 months ended
	31.12.2006	31.12.2005	31.12.2004	31.12.2003	31.12.2002
Net sales for the					
Year/period (HK\$'000)	2,918,766	2,492,489	2,277,659	1,836,446	1,252,698
Mainland China	2,050,979	1,716,268	1,477,645	1,251,322	840,610
Australia & New Zealand	867,787	776,221	800,014	585,124	412,088
Retail floor area of directly					
Managed shops (sq.ft.)	967,358	826,783	729,153	652,448	639,919
Mainland China	715,278	615,065	522,709	456,067	452,895
Australia & New Zealand	252,080	211,718	206,444	196,381	187,024
Number of sales persons	7,708	6,800	6,440	5,806	5,098
Mainland China	6,219	5,527	5,167	4,647	4,036
Australia & New Zealand	1,489	1,273	1,273	1,159	1,062
Number of employees	9,188	8,187	7,819	7,084	6,212
Mainland China	7,576	6,794	6,417	5,795	5,032
Australia & New Zealand	1,612	1,393	1,402	1,289	1,180
Number of directly managed shops	871	779	744	687	648
Mainland China	657	595	565	510	481
Australia & New Zealand	214	184	179	177	167
Number of franchised shops	723	573	423	269	158
Mainland China	717	567	417	263	152
Australia & New Zealand	6	6	6	6	6
Total number of retail shops	1,594	1,352	1,167	956	806
Mainland China	1,374	1,162	982	773	633
Australia & New Zealand	220	190	185	183	173

The above highlights are related to "Jeanswest" networks only.

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Year ended 31 December 2006

GARMENT MANUFACTURING HIGHLIGHTS

	12 months ended				9 months ended
	31.12.2006	31.12.2005	31.12.2004	31.12.2003	31.12.2002
Sales for the year/period (including sales to retail operation) (HK\$'000)	1,752,342	1,619,295	1,709,528	1,797,968	1,395,792
Monthly capacity at year/period ended (dozens)	365,000	409,000	437,000	431,000	377,000
Production floor area (sq.ft.)	2,174,000	2,279,000	2,172,000	2,161,000	2,053,000
Number of workers	17,800	21,600	22,200	23,500	21,700
Percentage of sales to:					
Group	27.68%	32.94%	32.12%	26.04%	24.80%
Third parties	72.32%	67.06%	67.88%	73.96%	75.20%
USA	59.30%	54.04%	55.79%	57.79%	60.69%
Canada	8.85%	4.56%	4.89%	4.35%	3.46%
Others	4.17%	8.46%	7.20%	11.82%	11.05%