



## 1. Summary of Major Accounting Data (Prepared in Accordance with PRC GAAP)

Item	2006 RMB'000
Total profit	5,533,506
Net profit	4,609,346
Net profit after extraordinary items *	4,629,834
Profit from principal operations	7,684,349
Profit (loss) from other operations	(1,328,862)
Operating profit	5,569,602
Investment income	2,576
Net non-operating income/expenses	(38,672)
Net cash flow from operating activities	2,203,081
Net increase in cash and cash equivalents	(125,521)

\* Extraordinary items of profit and loss:

Item	2006 RMB'000
Profit/(loss) from disposal of fixed assets	39,627
Investment loss from disposal of subsidiaries	1
Profit/(loss) from short-term investment	939
Other deductible non-operating income	(2,259)
Other deductible non-operating expenses	21,599
Reversal of provision for impairments charged in the previous years	(23,714)
Income tax impact from extraordinary items	(7,783)
Impact from minority interests	(7,922)
<b>Total</b>	<b>20,488</b>

# Summary of Accounting and Business Data

## 2. Major Accounting Data (Prepared in Accordance with PRC GAAP)

	<b>2006</b> <i>RMB'000</i>	2005 <i>RMB'000</i>	Increase/ (decrease) %	2004 <i>RMB'000</i>
Revenue from principal operations	<b>25,435,058</b>	13,340,692	90.66	10,627,274
Total profit	<b>5,533,506</b>	2,175,894	154.31	1,272,319
Net profit	<b>4,609,346</b>	1,851,384	148.97	1,143,501
Net profit less extraordinary profit and loss	<b>4,629,834</b>	1,864,697	148.29	1,212,518
Net cash flow from operating activities	<b>2,203,081</b>	2,165,836	1.72	920,949

  

	<b>As at 31</b> <b>December 2006</b> <i>RMB'000</i>	As at 31 December 2005 <i>RMB'000</i>	Increase/ (decrease) %	As at 31 December 2004 <i>RMB'000</i>
Total assets	<b>18,749,967</b>	13,134,425	42.75	11,381,181
Shareholders' funds (excluding minority interests)	<b>12,560,927</b>	8,504,071	47.70	6,076,843

## 3. Major Financial Indexes (Calculated based on the Financial Statements Prepared in Accordance with PRC GAAP)

	<b>2006</b>	2005	Increase/ (decrease) %	2004
Earnings per share	<b>RMB1.59</b>	RMB0.64	148.44	RMB0.43
Net cash flow from operating activities per share	<b>RMB0.76</b>	RMB0.75	1.33	RMB0.35
Return on net assets	<b>36.70%</b>	21.95%	14.75 percentage points	18.82%
Return on net assets based on net profit after extraordinary items (%)	<b>36.86%</b>	22.10%	14.76 percentage points	19.95%
Return on net assets after extraordinary items (weighted average) (%)	<b>43.94%</b>	24.50%	19.44 percentage points	21.40%

  

	<b>As at 31</b> <b>December 2006</b> <i>RMB'000</i>	As at 31 December 2005 <i>RMB'000</i>	Increase/ (decrease) %	As at 31 December 2004 <i>RMB'000</i>
Net assets per share	<b>4.34</b>	2.94	47.62	2.28
Adjusted net assets per share	<b>4.34</b>	2.94	47.62	2.28

## 4. Changes in Shareholders' Funds and the Reason (Prepared in accordance with PRC GAAP)

Item	Share capital RMB'000	Capital reserve RMB'000	Surplus reserve RMB'000	Statutory public welfare fund RMB'000	Undistributed profits RMB'000	Difference of currency translation RMB'000	Total Shareholders' equity RMB'000
As at the beginning of the reporting period	2,895,038	2,043,337	1,754,081	379,128	1,812,276	(661)	8,504,071
Increase during the period	—	4,437	1,866,809	—	2,186,689	(1,079)	4,056,856
Decrease during the period	—	—	—	379,128	—	—	—
As at the end of the reporting period	2,895,038	2,047,774	3,620,890	—	3,998,965	(1,740)	12,560,927

- (1) Share capital and capital reserve: Please see Note 30 to the financial statements prepared under PRC GAAP for reasons for the increase.
- (2) Surplus reserve: The amount comprises statutory surplus reserve and discretionary reserve. The increase is attributable to the transfer of 10% and 30% of net profit to statutory surplus reserve and to discretionary reserve respectively and the transfer from statutory public welfare fund in accordance with the Articles of Association.
- (3) Statutory public welfare fund: Transfer was no longer made to statutory public welfare fund for 2006 in accordance with the Notice on Accounting Treatment by Enterprise After Implementation of Company Law (Cai Qi [2006] No. 67) issued by the Ministry of Finance of the People's Republic of China on 15 March 2006. Balance of statutory public welfare fund as at 31 December 2005 was transferred to surplus reserve.
- (4) Undistributed profit: The amount comprises the dividend resolved to be distributed after the balance sheet day. The increase is derived from the increased remaining undistributed profit (being the net profit less the transfers to statutory surplus reserve and discretionary reserve during the reporting period, including the cash dividends payable to shareholders for the reporting period as recommended by the Board), which was partially offset by the cash dividends for the previous year paid to shareholders during the reporting period.

# Summary of Accounting and Business Data

## 5. Summary of Accounting Data and Financial Indexes (Prepared in Accordance with IFRS)

	2006 <i>RMB'000</i>	2005 <i>RMB'000</i>	Increase/ (decrease) %	2004 <i>RMB'000</i>
Turnover	<b>24,558,151</b>	13,177,516	86.36	10,627,274
Profit before tax	<b>5,549,324</b>	2,198,694	152.39	1,232,895
Income tax	<b>844,588</b>	298,941	182.53	116,962
Minority interests	<b>81,219</b>	27,984	190.23	7,794
Profit attributable to shareholders for the year	<b>4,623,517</b>	1,871,769	147.01	1,108,139
Earnings per share	<b>RMB1.597</b>	RMB0.677	135.89	RMB0.416
Net cash flow from operating activities	<b>988,540</b>	2,295,230	(56.93)	931,224

  

	As at 31 December 2006 <i>RMB'000</i>	As at 31 December 2005 <i>RMB'000</i>	Increase/ (decrease) %	As at 31 December 2004 <i>RMB'000</i>
Total assets	<b>19,957,043</b>	13,035,542	53.10	11,268,827
Total liabilities	<b>7,034,017</b>	4,336,916	62.19	5,117,208
Shareholders' equity (excluding minority interests)	<b>12,507,696</b>	8,331,335	50.13	5,956,080
Net assets per share	<b>RMB4.32</b>	RMB2.88	50.00	RMB2.24
Return on net assets	<b>36.97%</b>	22.47%	14.5%	18.6%

## 6. Differences in Financial Statements Prepared under PRC GAAP and under IFRS

Item	Net profit		Shareholders' equity	
	2006 <i>RMB'000</i>	2005 <i>RMB'000</i>	As at 31 December 2006 <i>RMB'000</i>	As at 31 December 2005 <i>RMB'000</i>
Prepared under PRC GAAP	<b>4,609,345</b>	1,851,385	<b>12,560,926</b>	8,504,072
Adjustments made under IFRS:				
— Different accounting treatment in respect of government subsidy	<b>6,390</b>	6,100	<b>(72,680)</b>	(74,635)
— Different accounting treatment in respect of derivative financial instruments	<b>4,658</b>	17,408	<b>19,450</b>	(94,978)
— Different accounting treatment in respect of minority interests	<b>81,219</b>	27,984	<b>415,330</b>	367,291
— Different accounting treatment in respect of pre-operating expenses	<b>3,124</b>	(3,124)	—	(3,124)
Prepared under IFRS	<b>4,704,736</b>	1,899,753	<b>12,923,026</b>	8,698,626