# Risk Management

# 風險管理

經營生意同時會帶來挑戰和風險。本集團的核心 業務策略已制訂對付該等風險的措施並採取迅速 回應的方法,避免對經營業績產生負面影響。

#### a. 控制銷售成本增加

雖然過去數年本集團已經進行過大型業務重整,集團仍面對滯銷存貨帶來的銷售成本持續上漲問題。為控制銷售成本,集團已經制訂多項會計政策及互相制衡方案。本集團希望通過平衡高利潤及低利潤產品比重,及提供更多元化的服務模式,以盡量減低此風險因素。

## b. 對抗價格競爭的措施

競爭激烈顯然已成為影像市場的特點,加上移動電話的普及和更多功能,令競爭壓力更大。本集團預期,流動電話科技未來應會結合更多影像及攝錄智能,所引致的競爭會直接影響數碼相機及沖印服務業。

產品方面,零售價的下降、不限次數免費 維修引致的可能成本,加上產品週期縮 短,都可能對溢利造成負面影響。

為增加其競爭力,集團已實施簡單直接的 管理架構,務求與瞬息萬變的數碼影像市 場與時並進。

### c. 內部管理系統

為鞏固企業架構,本集團已採納多項控制 內部管理及財務系統的措施,包括存貨檢 查措施、預算控制計劃,並對員工架構內 的權限作出清晰界定。集團亦特別注重採 購程序及付款安排。本集團期望透過妥善 的內部監控將出現預算以外開支的風險降 至最低。 Running a business poses challenges and risks at the same time. The Group's core business strategies put in place measures which address these issues and adopt a responsive approach to avoid adverse impacts on our business performance.

### a. Controlling the increased cost of sales

The Group is experiencing a continuous rise in the cost of sales as a result of slow-moving inventories despite a significant business relocation exercise during the past few years. To keep this under control, several accounting policies and cross-checking schemes have been put into place. We hope that by balancing high-margin and low-margin products, and by offering more diversified modes of services, we can minimise this risk factor.

#### b. Measures against price competition

It is clear that intense competition is now a feature of the imaging market. This is coupled with the popularity and increased functionality of mobile phones which creates an additional pressure. We anticipate that the competition posed by mobile phone technology which is likely to incorporate additional imaging and movie intelligence over time will directly affect digital camera and photo printing services.

Turning to products, the fall in retail prices and the hidden costs behind unlimited free repairs as well as the shortened product life cycles are all potential risks that have the capacity to adversely affect profit.

To increase its competitiveness, the Group has adopted a simple and straight-forward management structure that will help it keep abreast of the still-evolving digital imaging market.

## c. Internal Control System

To strengthen the corporate structure, a series of measures have been adopted to control management and financial systems internally. These include inventory checking measures, budgeting control schemes, and a clear line of authority within the staff structure. Special attention has also been paid to procurement procedures and payment schemes. It is hoped that with proper internal control, the risk level of unexpected expenditure will be kept to a minimum.