

Interim Report 2007

## **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

Executive Directors
Rossana WANG GAW, Chairman
Goodwin GAW, Vice Chairman
Kenneth GAW, Managing Director
Jane Kwai Ying TSUI

Independent Non-executive Directors
Dr. Charles Wai Bun CHEUNG, JP
Arnold Tin Chee IP
Stephen TAN

#### **AUDIT COMMITTEE**

Dr. Charles Wai Bun CHEUNG, JP Arnold Tin Chee IP Stephen TAN

## **COMPANY SECRETARY**

Jane Kwai Ying TSUI

## **BANKERS**

Bangkok Bank Public Company Limited Chiyu Banking Corporation Limited Citigroup Public Bank (Hong Kong) Limited

Standard Chartered Bank (Hong Kong)
Limited

The Hongkong & Shanghai Banking Corporation Limited

### **SOLICITORS**

K.C. Yung & Co. Morrison & Foerster

### **AUDITORS**

Wong Brothers & Co

#### REGISTERED OFFICE

Canon's Court 22 Victoria Street Hamilton HM 12 Bermuda

## PRINCIPAL OFFICE IN HONG KONG

Suites 08-11 18th Floor, Great Eagle Centre 23 Harbour Road Wanchai, Hong Kong

# SHARE REGISTRAR & TRANSFER OFFICE IN BERMUDA

Butterfield Fund Services (Bermuda)
Limited
Rosebank Centre, 11 Bermudiana Road
Pembroke, Bermuda

# SHARE REGISTRARS & TRANSFER OFFICE IN HONG KONG

Computershare Hong Kong Investor Services Limited 46th Floor, Hopewell Centre 183 Queen's Road East Hong Kong

### **INFORMATION**

http://www.pioneerglobalgroup.com http://www.irasia.com/listco/hk/pioneer/ index.htm

Bloomberg: 224:HK Reuters: 0224.hk The Board of Directors of Pioneer Global Group Limited (the "Company") is pleased to announce the unaudited consolidated interim results of the Company and its subsidiaries (the "Group") for the six months ended 30 September 2007, together with the comparative figures for the corresponding period in 2006 as follows:

## CONDENSED CONSOLIDATED INCOME STATEMENT

		For the six months ended 30 September		
	Note	2007 (Unaudited) HK\$'000	2006 (Unaudited) HK\$'000	
Turnover Company and subsidiaries Share of associates		25,192 13,817	24,051 11,665	
		39,009	35,716	
Turnover of Company and subsidiaries	2	25,192	24,051	
Properties operating expenses Staff costs Depreciation and amortisation Other expenses		(4,878) (4,725) (1,515) (1,482)	(6,162) (4,780) (1,645) (2,299)	
		(12,600)	(14,886)	
Operating profit	2	12,592	9,165	
Share of profits of associates Change in fair value of investment properties Other gains and losses Finance costs	3	24,384 29,726 10,641 (3,396)	44,603 25,633 9,700 (4,776)	
Profit before taxation Taxation – current – deferred	4 4	73,947 (2,806) (5,373)	84,325 (264) (4,846)	
Profit for the period		65,768	79,215	
Attributable to: Minority interests Shareholders of the Company		665 65,103	707 78,508	
		65,768	79,215	
Interim dividend	5	6,155	3,847	
		HK cents	HK cents	
Earnings per share	6	8.46	10.20	

## **CONDENSED CONSOLIDATED BALANCE SHEET**

	Note	30 September 2007 (Unaudited) HK\$'000	31 March 2007 (Audited) HK\$'000
ASSETS Non-current assets Investment properties		465,600	489,600
Associates Available for sale investments Property, plant and equipment Leasehold land Other assets		560,200 402,500 21,090 11,002 1,447	481,815 358,853 22,509 11,121 1,447
		1,461,839	1,365,345
Current assets Investment properties to be disposed Debtors, advances and prepayments Financial assets at fair value Cash and bank balances	7	66,000 10,881 7,280 20,109	8,312 5,392 15,568
		104,270	29,272
Total assets		1,566,109	1,394,617
EQUITY Share capital Reserves	8	76,935 1,273,189	76,935 1,087,513
Shareholders' funds Minority interests		1,350,124 15,748	1,164,448 15,332
Total equity		1,365,872	1,179,780
LIABILITIES Non-current liabilities Secured bank loans Deferred tax liabilities		17,000 57,875	39,100 52,502
		74,875	91,602
Current liabilities Creditors and accruals Secured bank loans Tax liabilities		17,204 104,700 3,458	13,257 109,356 622
		125,362	123,235
Total liabilities		200,237	214,837
Total equity and liabilities		1,566,109	1,394,617

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW

	For the six mo	nths ended
	30 September	
	2007	2006
	(Unaudited)	(Unaudited)
	,	
	HK\$'000	HK\$'000
Net cash inflow from operating activities	7,881	8,834
The court is a special in grant to the court of the court	1,00=	3,33 .
Net cash generated from/(used in) investing activities	27,131	(21,409)
Net cash (used in)/generated from financing activities	(30,791)	10,161
Increase/(decrease) in cash and cash equivalents	4,221	(2,414)
Oash and assh sovinslants at 4 April	45 500	05 550
Cash and cash equivalents at 1 April	15,568	25,559
Reclassification of a subsidiary to other assets	_	(1,380)
,		(=,==,
Effect of foreign exchange rate changes	320	(1)
Cash and cash equivalents at 30 September	20,109	21,764
Analysis of the balances of cash and cash equivalents		
Analysis of the balances of easil and easil equivalents		
Bank balances, cash and deposits placed with		
banks up to three months' maturity	20,109	21,764
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# **CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

	Attributable to shareholders of the Company								
	Share capital HK\$'000	Share premium HK\$'000	Capital reserve & contributed surplus HK\$'000	Exchange reserve HK\$'000	Investment revaluation reserve HK\$'000	Retained earnings HK\$'000	Total HK\$'000	Minority interests HK\$'000	Total equity HK\$'000
At 1 April 2007 Fair value change of available for sale investments	76,935	307,687	41,242	16,165	227,658	494,761	1,164,448	15,332	1,179,780
<ul><li>subsidiaries</li><li>minority interests</li><li>associates</li></ul>	- - -	- - -	- - -	-	43,293 - 79,366	-	43,293 - 79,366	- 455 -	43,293 455 79,366
Exchange on translation of - subsidiaries - associates	- -	- -	- -	320 (2,406)	- -	-	320 (2,406)	-	320 (2,406)
Net income recognised directly in equity Profit attributable to equity holders	-	-	-	(2,086)	122,659	- 65,103	120,573 65,103	455 665	121,028 65,768
Total recognised income and expense for the period	_	_	_	(2,086)	122,659	65,103	185,676	1,120	186,796
Distribution to minority interests	-	-	-	-	-	-	-	(704)	(704)
As at 30 September 2007	76,935	307,687	41,242	14,079	350,317	559,864	1,350,124	15,748	1,365,872
At 1 April 2006 Fair value change of available for sale investments	76,935	307,687	41,242	6,781	164,030	318,379	915,054	16,409	931,463
- subsidiaries	-	-	-	-	35,453	-	35,453	- 007	35,453
<ul> <li>minority interests</li> <li>associates</li> <li>Exchange on translation of</li> </ul>	-	-	-	-	15,263	-	15,263	937	937 15,263
- subsidiaries - associates	-	-	-	468 1,699	-	-	468 1,699	-	468 1,699
Net income recognised directly in equity Reclassification of a subsidiary to	-	-	-	2,167	50,716	-	52,883	937	53,820
other assets Profit attributable to equity holders	-	-	-	-	-	- 78,508	- 78,508	(346) 707	(346) 79,215
Total recognised income and expense for the period	-	-	_	2,167	50,716	78,508	131,391	1,298	132,689
Distribution to minority interests	-	-	-	-	-	-	-	(696)	(696)
As at 30 September 2006	76,935	307,687	41,242	8,948	214,746	396,887	1,046,445	17,011	1,063,456

## **NOTES TO THE FINANCIAL STATEMENTS**

For the six months ended 30 September 2007

## 1. Basis of Presentation and Accounting Policies

These unaudited consolidated interim financial statements are prepared in accordance with Hong Kong Accounting Standard No. 34 – Interim Financial Reporting issued by the Hong Kong Institute of Certified Public Accountants. The accounting policies used in the preparation of interim financial statements are consistent with those set out in the annual financial statements for the year ended 31 March 2007, except for the adoption of the new Hong Kong Financial Reporting Standards and Hong Kong Accounting Standards, which are effective for periods beginning on or after 1 January 2007. Such adoption did not result in material changes to the Group's accounting policies.

## 2. Segment Information

Segment information is presented in respect of the Group primary business segment.

	For the period ended 30 September					
	Property	and Hotel	Investments	and Others	Consol	idated
	2007	2006	2007	2006	2007	2006
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Segment turnover						
Company and subsidiaries	16,824	16,734	8,368	7,317	25,192	24,051
Segment result	4,698	2,748	8,011	6,886	12,709	9,634
Unallocated corporate						
expenses					(117)	(469
Operating profit					12,592	9,165
Share of profits of						
associates	24,384	44,603	-	-	24,384	44,603
Change in fair value of						
investment properties	29,726	25,633	-	_	29,726	25,633
Other gains and losses	-	9,079	10,641	621	10,641	9,700
Finance costs					(3,396)	(4,776
Taxation					(8,179)	(5,110
Minority interests					(665)	(707
,					()	(. 0.
					65,103	78,508

## 3. Other Gains and Losses

	2007 HK\$'000	2006 HK\$'000
Change in fair value of financial assets	1,728	661
Gain on disposal of available for sale investments Impairment loss on available for sale investments	9,792	_
and other assets Negative goodwill recognised	(833)	9,079
Others	(46)	(40)
	10,641	9,700

### 4. Taxation

_	Current taxation HK\$'000	2007 Deferred taxation HK\$'000	Total HK\$'000	Current taxation HK\$'000	2006 Deferred taxation HK\$'000	Total HK\$'000
The Company and its subsidiaries						
Hong Kong	2,790	5,373	8,163	209	4,846	5,055
Overseas	16	_	16	55	_	55
	2,806	5,373	8,179	264	4,846	5,110

Hong Kong profits tax has been provided at the rate of 17.5% (2006: 17.5%) on the estimated Hong Kong source assessable profits for the period. Overseas tax has been provided at the applicable rates in the countries in which the tax is levied.

#### 5. Interim Dividend

The Board of Directors declares an interim dividend of HK0.80 cent per share (2006: HK0.50 cent), totaling HK\$6,155,000 for the six months ended 30 September 2007 (2006: HK\$3,847,000) to shareholders whose names appear on the register of members of the Company at the close of business on 31 January 2008. This amount is not included as a liability in these interim financial statements.

## 6. Earnings Per Share

Earnings per share is calculated on profit attributable to shareholders amounting to HK\$65,103,000 (2006: HK\$78,508,000) and on 769,359,104 shares in issue during both periods of 2006 and 2007.

No diluted earnings per share have been presented for the periods ended 30 September 2007 and 30 September 2006 as the Company had no dilutive potential ordinary shares during both periods.

## 7. Investment Properties to be Disposed

In September 2007, the Group entered into a provisional sale and purchase agreement to dispose of the whole of 22nd, 25th, 27th, 29th, 31st and 35th floors and 9 car parking spaces of Morrison Plaza, Wanchai, Hong Kong for HK\$78,600,000. Details were provided in the announcement on 21 September 2007.

#### 8. Share Capital

	No. of Shares of HK\$0.10 each	HK\$'000
Authorised At 30 September 2007 and 31 March 2007	2,000,000,000	200,000
Issued and fully paid At 30 September 2007 and 31 March 2007	769,359,104	76,935

## 9. Contingent Liabilities and Commitments

	30 September 2007 HK\$'000	31 March 2007 HK\$'000
Guarantees  – on utility deposits	160	402
Commitments  - for total future minimum lease payments		
- not later than one year	1,440	2,050
- later than one year and not later than five years	1,440	755
- for purchase of investment properties		
<ul> <li>not later than one year</li> </ul>	-	1,729
- later than one year and not later than five years	12,548	12,548

## 10. Event After Balance Sheet Date

In November 2007, the Group participated in a joint venture with 30% ownership. The joint venture shall purchase an investment holding company which owns a commercial and office building on 68 Yee Wo Street in Causeway Bay, Hong Kong. The capital commitment by the Group is HK\$180 million. Details were provided in the announcement on 26 November 2007.

## **BUSINESS REVIEW**

I am pleased to report that the Group's total turnover including share of associates for the six months period ended 30 September 2007 was HK\$39.0 million, a 9.2% increase compared to HK\$35.7 million in 2006. The increase in turnover was due mainly to higher revenues from the Group's Aisawan Resort & Spa in Thailand.

Net profit for the Group during the six months period ended 30 September 2007 was HK\$65.8 million, a 17.0% decline from the same period in 2006. This decline in profit was due mainly to smaller fair value increase from properties held by associates.

## **Property Investments**

The Pioneer Building at Kwun Tong, Kowloon continued to enjoy a high occupancy rate of 92% and contributed rental revenues of HK\$9.3 million (2006; HK\$9.4 million). In addition, the property contributed HK\$22.0 million in fair value increase from revaluation (2006: HK\$24.0 million).

The Group owns a total of 63.840 sq.ft. in Maximall, City Garden, North Point, Revenues from this asset were HK\$3.5 million for the period.

In September 2007, a provisional sale and purchase agreement was signed to dispose of the Group's holdings in Morrison Plaza for HK\$78.6 million. The transaction will be completed on or before 30 April 2008 and will generate a gain of HK\$14.1 million for the Group.

The Group's joint venture with Morgan Stanley Real Estate Funds and PamFleet Investments Limited owns the 229,200 sq.ft. 68 Yee Wo Street in Causeway Bay and the 640.000 sq.ft, KCP in Kowloon City, Since the completion of renovation at KCP in November 2006, the property has continued to lease up. As at the end of the reporting period, occupancy rate at KCP has reached approximately 80%. And with the leasing of the retail podium of 68 Yee Wo Street to G.O.D. (a leading furniture and lifestyle retailer), occupancy rate of the 68 Yee Wo Street building was 99% by the end of the reporting period.

The AIA Tower Macau is owned by the Group's joint venture with Morgan Stanley Real Estate Funds and Wachovia Development Corporation. Since the completion of the major renovation program and the re-launch of the property under its current name, the 22-storey, 437,000 sq.ft. commercial building has become one of the leading class-A office towers in Macau both in terms of tenant mix and rental rates. As at the end of the reporting period, 66% of the building has been leased. Since the re-launch of the building in the leasing market in the second quarter of 2006, we have seen continued increase in demand for high quality office space in Macau as the territory witnesses strong economic growth.

Through an associated company, the Shanghai K. Wah Centre contributed HK\$21.5 million in profits to the Group (mainly from fair value increase in property value). The property has also performed well by maintaining full occupancy.

In September 2007, the Group participated in a 50:50 new joint venture with a strategic investor. The joint venture was formed to acquire a commercial and office building (GFA 11,500 sq.m.) for RMB80.0 million in Guangzhou, China. The building occupancy is over 90% with monthly revenue of about RMB0.5 million. The capital contribution to the joint venture by the Group was HK\$20.7 million.

## **Investments in Hotel Industry**

For the six months period ended 30 September 2007, the Aisawan Resort & Spa in Pattaya, Thailand generated revenues of Baht 111.1 million, compared to Baht 101.1 million during the same period in 2006. Gross operating profit for the period was Baht 48.1 million, compared to Baht 39.4 million in 2006. We expect the upcoming high season winter will continue the growth trend. Through an associated company, Aisawan Resort & Spa contributed HK\$1.6 million to the Group during the period (2006: HK\$1.4 million).

The Group's associated company Pioneer iNetwork Limited owns 10.3% of Dusit Thani Public Company Limited ("Dusit Thani"), the leading owner and operator of hotels in Thailand. During the nine months ended 30 September 2007, Dusit Thani had revenues of Baht 2.3 billion (2006 restated: Baht 2.4 billion) and net income of Baht 39.4 million (2006 restated: Baht 138.5 million). The decrease in net income was attributed to an exceptional gain of Baht 113.3 million received in the period of 2006.

## **PROSPECTS**

The Group is optimistic about the commercial property market in Hong Kong. On 23 November 2007, the Group formed a new joint venture to acquire the entire ownership of the 68 Yee Wo Street property in Causeway Bay. The other joint venture partners consist of two US private equity funds and a local investor. The capital commitment by the Group will be up to HK\$180 million. As a result of this investment, the Group shall increase its beneficial holding in the 68 Yee Wo Street property from 5% to 30%. Moreover, the Group shall provide asset management services to the joint venture. Details were provided in the announcement dated 26 November 2007.

We shall continue to look for attractive real estates and hotels investments in the region.

## LIQUIDITY AND FINANCIAL RESOURCES

As of 30 September 2007, the Group continued to enjoy a strong financial position, maintaining substantial unutilized bank facilities. At the balance sheet date, the Group's total debt to shareholders' fund ratio was 9% (March 2007: 13%) and net debt (net of cash and cash equivalents) to shareholders' fund ratio was 8% (March 2007: 11%).

## **EMPLOYEES**

As at 30 September 2007, the number of salaried staff not including associates was 18. The Group ensures that its employees' remuneration packages are competitive. Employees are rewarded on a performance-related basis within the general framework of the Group's salary and bonus system.

## **DISCLOSURE OF DIRECTORS' INTERESTS**

As at 30 September 2007, the following Directors of the Company were interested, or were deemed to be interested in the following long and short positions in the shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which (a) were required to be notified to the Company and the Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to Divisions 7 and 8 of Part XV of the SFO; or (b) were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) were required, pursuant to the Model Code for Securities Transactions by Directors (the "Model Code") adopted by the Company to be notified to the Company and the Stock Exchange.

## Long Position in Shares of the Company

	Personal interests	Interests held by controlled corporation	Interests held by family trust	Total	%
Rossana Wang Gaw	_	15,934,364¹	123,148,701 <sup>3</sup>	139,083,065	18.08
Kenneth Gaw	1,805,527	8,453,3752	27,537,2434	37,796,145	4.91
Jane Kwai Ying Tsui	600,750	-	-	600,750	0.08

- Mrs. Rossana Wang Gaw owns the entire issued share capital of Vitality Holdings Limited, which was beneficially interested in 15,934,364 shares.
- 2 Mr. Kenneth Gaw owns the entire issued share capital of Top Elite Company Limited, which was beneficially interested in 8,453,375 shares.
- 3 Family trust of which Mrs. Rossana Wang Gaw is the sole beneficiary held an aggregate of 123,148,701 shares.
- 4 Family trust of which Mr. Kenneth Gaw is a beneficiary held an aggregate of 27,537,243 shares

## Long Position in Shares of Associated Corporations

#### Number of shares held by controlled Name of company Name of director corporation % Grandsworth Pte. Ltd. Rossana Wang Gaw 1\* 50.0 Grandsworth Pte. Ltd. Kenneth Gaw 1\* 50.0 Pioneer Hospitality Siam Rossana Wang Gaw 475.000\* 47.5 (GBR) Ltd. Pioneer Hospitality Siam Kenneth Gaw 475.000\* 47.5 (GBR) Ltd. Keencity Properties Ltd. Rossana Wang Gaw 4,721,034\* 47.5 Keencity Properties Ltd. Kenneth Gaw 4.721.034\* 47.5 Pioneer iNetwork Ltd. Rossana Wang Gaw 1\* 50.0 Pioneer iNetwork Ltd. Kenneth Gaw 1\* 50.0

<sup>\*</sup> Interested by Mrs. Rossana Wang Gaw and Mr. Kenneth Gaw represented the same interests and were therefore duplicated amongst these two directors for the purpose of the SFO.

Save as disclosed above, as at 30 September 2007, none of the Directors of the Company were interested, or were deemed to be interested in the long and short positions in the shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of SFO) which (a) were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO; or (b) were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) were required, pursuant to the Model Code adopted by the Company to be notified to the Company and the Stock Exchange.

## **DISCLOSURE OF SHAREHOLDERS' INTERESTS**

As at 30 September 2007, so far as the Directors were aware, the following persons (other than a director or chief executive of the Company) who had interests or long or short positions in the shares, underlying shares or debentures of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under section 336 of the SFO.

## Long Positions of Shareholders in Shares of the Company

Name of shareholder	Number of shares	%
Asset-Plus Investments Ltd.	68,076,076	8.85
Forward Investments Inc.	181,388,105	23.58
Intercontinental Enterprises Corporation	$123,148,701^{1}$	16.01
Prosperous Island Limited	65,939,293	8.57

Family trust of which Mrs. Rossana Wang Gaw is the sole beneficiary held an aggregate of 123,148,701 shares, which duplicated to those disclosed in "long position in shares of the Company".

## Interests in Other Members of the Group

Name of subsidiary	Name of shareholder	%
Forerunner Investments Limited	Farnham Group Limited	30
Pioneer iConcepts Limited	Ng Poon Wing Man Agnes	40

Save as disclosed above, the Directors were not aware of any other persons (other than a director or chief executive of the Company) who, as at 30 September 2007, had interests or long or short positions in the shares, underlying shares or debentures of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under section 336 of the SFO.

## **DIRECTORS' RIGHT TO ACQUIRE SHARES**

As at 30 September 2007, all the outstanding options granted under the share option scheme of the Company was lapsed. During the six months period ended 30 September 2007, none of the directors had exercised any rights to subscribe for shares of the Company or any other body corporate.

## INTERIM DIVIDEND

The Board of Directors recommends the payment of an interim dividend for the six months ended 30 September 2007 at the rate of HK0.80 cent per share (2006: HK0.50 cent), payable on 5 February 2008 to all persons registered as shareholders on 31 January 2008. The transfer books and register of members of the Company will be closed from 28 January 2008 to 31 January 2008, both days inclusive, during which period no transfer of shares will be effected.

In order to qualify for the interim dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's Registrar in Hong Kong, Computershare Hong Kong Investor Services Limited at 46th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration not later than 4:00 p.m. on Friday, 25 January 2008.

## **REVIEW OF INTERIM REPORT**

The Audit Committee comprises three Independent Non-executive Directors, including Dr. Charles Wai Bun Cheung, JP, Mr. Arnold Tin Chee Ip and Mr. Stephen Tan. The Committee has reviewed the unaudited consolidated interim financial statements of the Group for the six months ended 30 September 2007 and discussed with management the accounting principles and practices adopted by the Group as well as financial reporting matters.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SHARES

During the six months ended 30 September 2007, neither the Company nor any of its subsidiaries have purchased, sold or redeemed any of the shares of the Company.

## CORPORATE GOVERNANCE

During the six months ended 30 September 2007, the Company has applied the principles of and complied with the applicable code provisions of the Code on Corporate Governance Practices as set out in Appendix 14 of the Listing Rules.

## COMPLIANCE WITH THE MODEL CODE

The Company has adopted the Model Code as set out in Appendix 10 of the Listing Rules for securities transactions by Directors of the Company. Having made specific enquiry of all Directors, the Company confirmed that all Directors have complied with the required standard set out in the Model Code throughout the period ended 30 September 2007.

By Order of the Board **Kenneth Gaw**Managing Director

Hong Kong, 3 December 2007