



中国工商银行

INDUSTRIAL AND COMMERCIAL BANK OF CHINA

中國工商銀行股份有限公司

INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1398)

9 March 2007

Dear Sir/Madam,

Election of Means and Language of Receipt of Corporate Communication

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, we are writing to seek your election in relation to the following matters regarding the corporate communication ("Corporate Communication") of Industrial and Commercial Bank of China Limited (the "Bank") to be despatched in the future.

Corporate Communication includes any document to be issued by us for your information or action, including but not limited to:

- (1) the annual report;
- (2) the interim report;
- (3) a notice of meeting;
- (4) a listing document; and
- (5) a circular.

You may choose:

- (1) to read the Corporate Communication published on the Bank's website ("Website Alternative") in place of receiving printed copies; or
- (2) to receive the Corporate Communication on CD-ROM only in place of receiving printed copies; or
- (3) to receive a printed English version only; or
- (4) to receive a printed Chinese version only; or
- (5) to receive both the printed English and Chinese versions of the Corporate Communication of the Bank.

In order to save costs and protect the environment, we recommend you to take advantage of selecting the Website Alternative. Even if you have chosen the Website Alternative, you reserve the right at any time by reasonable notice in writing to the Bank's H share registrar to change your choice.

Please tick the appropriate box in the enclosed Reply Form and sign and return the same with the envelope provided to the Bank's H share registrar, Computershare Hong Kong Investor Services Limited, Rooms 1806-1807, 18th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong.

If we do not receive the Reply Form from you by 30 March 2007 and until you inform the Bank's H share registrar by reasonable notice in writing, only a printed Chinese version of the Bank's Corporate Communication will be sent if you are a shareholder who is a natural person with a Chinese name and has an address in Hong Kong appearing on the register of H shareholders of the Bank. Otherwise, we will only send you a printed English version of the Bank's Corporate Communication.

Please note that: (a) both the printed English and Chinese versions of the Corporate Communication will be available from the Bank or the H share registrar on request; and (b) both the English and Chinese versions of the Corporate Communication will be available on the Bank's website at www.icbc-ltd.com and the website of The Stock Exchange of Hong Kong Limited.

Should you have any queries relating to this letter, please contact us by calling our hotline at (852) 2862 8688 during business hours (9:00 a.m. to 6:00 p.m., Monday to Friday, excluding public holidays).

Yours faithfully,

Dr. Pan Gongsheng

Company Secretary

For and on behalf of

Industrial and Commercial Bank of China Limited