## Consolidated Income Statement

For the year ended 31 December 2007

|   | Notes          | 2007<br>RMB'million   | 2006<br>RMB'million   |
|---|----------------|-----------------------|-----------------------|
| Turnover<br>Cost of sales   | 5              | 4,570<br>(1,885)      | 4,729<br>(1,589)      |
| Gross profit Other income Selling and marketing expenses  | 6              | 2,685<br>269<br>(114) | 3,140<br>178<br>(150) |
| General and administrative expenses Other expenses  | 7 _            | (543)<br>(13)         | (335)<br>(658)        |
| Operating profit Increase in fair value of investment properties Gain on acquisition of additional equity | 8<br>14        | 2,284<br>577          | 2,175<br>145          |
| interests in subsidiaries Gains on disposal and partial disposals of equity                               | 35             | 80                    | -                     |
| interests in subsidiaries Share of results of associates Finance costs                                    | 36<br>9        | 845<br>26<br>(125)    | 582<br>1<br>(118)     |
| Profit before taxation Taxation   | 10             | 3,687<br>(820)        | 2,785<br>(1,145)      |
| Profit for the year   | _              | 2,867                 | 1,640                 |
| Attributable to: Shareholders of the Company Minority interests   |                | 2,462<br>405          | 1,146<br>494          |
| Dividends   | <b>-</b><br>12 | 2,867                 | 1,640                 |
| <ul><li>Interim dividend, paid</li><li>Final dividend, proposed</li></ul>                                 | -              | 203<br>373            | 248                   |
| Earnings per share  | 13             | 576                   | 248                   |
| – Basic   | _              | RMB0.59               | RMB0.48               |
| – Diluted   | _              | RMB0.59               | RMB0.38               |