

# 2008 PLAYMATES TOYS

interim report

25

# CONTENTS

Management Discussion and Analysis

| 2  |
|----|
| 3  |
|    |
| 5  |
| 6  |
| 7  |
| 8  |
| 9  |
| 18 |
| 24 |
|    |

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# MANAGEMENT DISCUSSION AND ANALYSIS

# Highlights

| For the six months ended 30 June           | 2008<br>HK\$'000 | 2007<br><i>HK\$`000</i> |
|--|------------------|-------------------------|
| Turnover                                   | 232,096          | 347,579                 |
| Gross profit                               | 89,306           | 164,325                 |
| Operating profit/(loss)                    | (68,395)         | (9,618)                 |
| Profit/(loss) before taxation              | (71,184)         | (8,815)                 |
| Profit/(loss) attributable to shareholders | (41,860)         | (14,152)                |
|  | HK cents         | HK cents                |
| Earnings/(loss) per share – basic          | (8.46)           | (2.86)                  |

Playmates Toys worldwide sales during the first half of 2008 were HK\$232 million, a decrease of 33% over the same period last year. This decrease was primarily attributable to the slowdown in economic activities in major markets causing consumers to curtail spending on discretionary purchases, including toys, and unlike the first half of last year when there was a major entertainment event driving sales of the Group's licensed brands. According to trade statistics, year-to-date (June 2008) industry retail dollar sales in the U.S. decreased 4%, with a corresponding decrease in unit sales of 9%. U.S. industry retail sales were down in all categories except plush, building sets, and action figures and accessories, where growth was driven by new theatrical releases.

Gross profit ratio on toy sales was 38% (47% during the same period in 2007). Lower gross profit percentage for the period is attributed to lower unit sales in relation to the same level of development costs as last year and higher discounted sales due to accelerated adoption of new safety regulations by U.S. retailers.

Consistent with Playmates Toys' low overhead operating strategy, recurring operating expenses were managed to a level below last year primarily with reductions in co-op advertising and professional expenses. Playmates Toys reported a net loss after tax of HK\$42 million (compared to a net loss after tax of HK\$14 million for the same period in 2007) as a result of decreased sales, partially offset by lower selling, distribution and administrative expenses for the period.

In the second half of 2008, we expect a continuing challenging environment. The economic slowdown in the U.S. appears to be spreading to other developed markets around the world; consumer confidence hovers at record low levels under the continued pressures of inflation, tight credit and rising unemployment; retailers remain cautious on building inventory for the holiday season, and input costs inflation continues to put pressure on profit margin.

In spite of these challenges, Playmates Toys remains focused on its long term strategy of growing its core business and expanding its presence in targeted growth categories.

### **Brand Overview**

Most brands reported lower sales when compared to the same period last year. *Teenage Mutant Ninja Turtles* ("Turtles") encountered competition from new action figure properties introduced in the first half of 2008 and supported by theatrical releases, as well as from established competitive franchises in this category. *EON Kid*, a new animated episodic TV property, failed to perform in the U.S., but will continue to be distributed in international markets in fall 2008. *Disney Princess* sales were ahead of last year, but *Disney Fairies* sales for the first half of 2008 are only modest due to the repositioning of the brand as a retailer exclusive for spring 2008, in anticipation of full national distribution for the fall of 2008. Sales in *Strawberry Shortcake* were weak, offsetting gains in other girls brands.

As we look forward to fall 2008, activities surrounding the upcoming Turtles 25th Anniversary celebration in 2009 are expected to create new excitement around the brand. Plans are in place to begin shipping a new kid's product line along with a "retro" collector's line in late 2008. All new animated television episodes, "Back to the Sewer", are scheduled to premier on both the CW Network (formerly WBKids!) and 4Kids TV network this fall.

**Disney Fairies,** Disney Consumer Products' most important new initiative, takes center stage this fall with a US\$150 million marketing program in support of the entertainment release of "*Tinker Bell*", a platinum DVD, in October. National TV, radio, outdoor, print and on-line advertising will all play an important part in getting the "*Fairies*" story out to young girls. Playmates Toys, with national retail support, will launch an extensive line of dolls and accessories in multiple scales.

This fall Playmates Toys will introduce *My Life*, a handheld platform for tween girls aged 7-12. The portable handheld unit lets girls create and customize their own avatar and experience a virtual world. "My stuff" software offers endless opportunities to expand the virtual world experience. The product line is being launched nationally in the U.S. and Canada, following its successful launch in several European markets.

*Night Guardians*, "the defenders of dreamtime" brand, was developed with the objective of helping young children overcome their fear of the dark. "Skye" and "Thayer", bedtime heroes, will provide kids with a sense of empowerment and security at bedtime. In the U.S., the product line will be initially launched with the support of direct response TV marketing, followed by national distribution in 2009. Internationally, the product line is being distributed in key markets.

For 2009, Playmates Toys pipeline of brands has expanded with the addition of several marquee licenses. The boys business will be driven by two major franchise brands supported with new theatrical releases in May 2009 – "*Terminator Salvation*" and "*Star Trek*". *Terminator Salvation* is being developed as the first in a trilogy of films that further expands the *Terminator* franchise that generated a worldwide box office of over US\$1.4 billion for the first 3 films. *Star Trek*, directed by J.J. Abrams, joins the classic franchise with a 40 year plus history supported by 10 theatrical releases. *Yu-Gi-Oh! 5 D's* and *Dinosaur King*, two new boys brand introductions will be supported by episodic TV broadcast in major markets worldwide.

The girls' and youth electronics business will see the introduction of several new properties in 2009. *Rainbow Brite*, a heritage girls' brand from Hallmark, will be redesigned and repositioned collaboratively with Playmates Toys.

In July, Playmates Toys entered into a joint venture with Giochi Preziosi S.p.A. Group to market, sell and distribute the *Gormiti* product line in the U.S. and Canada. The brand has been successfully launched in Europe, principally in Italy, Spain and the Nordic countries and was recently introduced in the U.K. and France. The product line is scheduled to be launched in North America in spring 2009.

Playmates Toys international division continues to exploit new growth opportunities in both traditional European markets as well as in emerging markets. To this end, the division has introduced *EON Kid*, an action figure property, *Land Before Time*, a Universal Studios preschool brand and will also distribute *Night Guardians* to these markets in fall 2008. The international division will continue to ship the Amazing Brand of dolls: *WOW Pals*, Playmates Toys' line of interactive plush; *Popples*, a plush brand from American Greetings and *Struts*, Playmates Toys' line of fashion fillies.

# CONDENSED FINANCIAL INFORMATION

# **Condensed Consolidated Income Statement**

For the six months ended 30 June 2008

|   |         | Unaudited<br>Six months ended 30 June       |                      |                      |
|---|---------|---|----------------------|----------------------|
|   | Note    | <b>2008</b><br><b>US\$'000</b><br>(Note 17) | 2008<br>HK\$'000     | 2007<br>HK\$'000     |
| Turnover<br>Cost of sales   | 2       | 29,755<br>(18,306)                          | 232,096<br>(142,790) | 347,579<br>(183,254) |
| Gross profit  |         | 11,449                                      | 89,306               | 164,325              |
| Marketing expenses  |         | (9,678)                                     | (75,492)             | (79,525)             |
| Selling, distribution and administ<br>expenses                                    | tration | (10,540)                                    | (82,209)             | (94,418)             |
| Operating loss  |         | (8,769)                                     | (68,395)             | (9,618)              |
| Non-operating income/(expense<br>Interest expense and bank char<br>Other revenues |         | (155)                                       | (1,208)<br>551       | (1,618)<br>2,421     |
|   |         | (8,853)                                     | (69,052)             | (8,815)              |
| Share of loss of an associated company  |         | (273)                                       | (2,132)              |                      |
| Loss before taxation  | 3       | (9,126)                                     | (71,184)             | (8,815)              |
| Taxation credit/(charge)  | 4       | 3,759                                       | 29,324               | (5,337)              |
| Loss attributable<br>to shareholders  |         | (5,367)                                     | (41,860)             | (14,152)             |
| Dividend  | 5       |   |                      | 36,660               |
|   |         | US cents                                    | HK cents             | HK cents             |
| Loss per share  | 6       |   |                      |                      |
| Basic   |         | (1.08)                                      | (8.46)               | (2.86)               |
| Diluted   |         | N/A   | N/A                  | N/A                  |

# **Condensed Consolidated Balance Sheet**

As at 30 June 2008 and 31 December 2007

| $\begin{array}{c c c c c c c c c c c c c c c c c c c $   | As at 50 June 2000 and 51 Decemi   | 2007  |                 |                  |                     |
|--|--|-------|-----------------|------------------|---------------------|
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $   |  | Note  | 30 June<br>2008 | 30 June<br>2008  | 31 December<br>2007 |
| Property, plant and equipment 7 712 5,556 5,642   Interest in an associated company 2,943 22,958 25,090   Deferred tax assets 19,241 150,079 122,479   Current assets   Inventories 4,573 35,666 33,274   Trade receivables, deposits and prepayments 11,993 93,545 73,556   Amount due from a - - 246   Amount due from an - - 246   Amount due to coverable 295 2,303 3,005   Cash and bank balances 6,606 51,530 81,995   32,051 249,998 372,651 -   Prokions 7,02 - - 2,702   Amount due to a fellow subsidiary 85 663  |  | 11070 | ,               | 11110 000        | 11110 000           |
| Current assets4,57335,66633,274Inventories88,58466,954179,272Other receivables, deposits993,54573,556Amount due from a246Anount due from an246Anount due from an246Anount due from an1,303Taxation recoverable2952,3033,005Cash and bank balances6,60651,53081,995Current liabilities32,051249,998372,651Bank loans96,17248,143-Trade payables106,05747,24373,881Other payables and accrued charges5,76244,94190,889Amount due to a fellow subsidiary856637,892Amount due to a tellow subsidiary2,702Provisions2,31118,02835,798Taxation payable715522,47220,458159,570213,634Net current assets11,59390,428159,017Total assets less current liabilities30,834240,507281,496Non-current liabilities31240240Net assets31240240Net assets30,803240,267281,256Capital and reserves30,168235,317276,306Share capital116354,9504,950Reserves30,168235,317276,306 <td>Property, plant and equipment<br/>Interest in an associated company</td> <td>7</td> <td>2,943</td> <td>22,958</td> <td>25,090</td> | Property, plant and equipment<br>Interest in an associated company                                     | 7     | 2,943           | 22,958           | 25,090              |
| Current assets4,57335,66633,274Inventories88,58466,954179,272Other receivables, deposits993,54573,556Amount due from a246Anount due from an246Anount due from an246Anount due from an1,303Taxation recoverable2952,3033,005Cash and bank balances6,60651,53081,995Current liabilities32,051249,998372,651Bank loans96,17248,143-Trade payables106,05747,24373,881Other payables and accrued charges5,76244,94190,889Amount due to a fellow subsidiary856637,892Amount due to a tellow subsidiary2,702Provisions2,31118,02835,798Taxation payable715522,47220,458159,570213,634Net current assets11,59390,428159,017Total assets less current liabilities30,834240,507281,496Non-current liabilities31240240Net assets31240240Net assets30,803240,267281,256Capital and reserves30,168235,317276,306Share capital116354,9504,950Reserves30,168235,317276,306 <td></td> <td></td> <td>10.241</td> <td>150.070</td> <td>122 470</td>  |  |       | 10.241          | 150.070          | 122 470             |
| Inventories4,57335,666 $33,274$ Trade receivables88,58466,954179,272Other receivables, deposits11,99393,54573,556Amount due from a246Amount due from an1,303Taxation recoverable2952,3033,005Cash and bank balances6,60651,53081,99532,051249,998372,651Current liabilities96,17248,143Bank loans96,17248,143Other payables and accrued charges5,76244,941Amount due to a fellow subsidiary856637,892Amount due to the ultimate2,702Provisions2,31118,02835,798Taxation payable715522,47220,458159,570213,634Net current assets11,59390,428159,017Total assets less current liabilities30,803240,267281,256Capital and reserves30,803240,267281,256Capital and reserves30,168235,317276,306Share capital116354,9504,950Reserves30,168235,317276,306  |  |       | 19,241          | 150,079          | 122,479             |
| and prepayments11,99393,54573,556Amount due from a<br>fellow subsidiary $ -$ 246Amount due from an<br>intermediate holding company $ -$ 1,303Taxation recoverable2952,3033,005Cash and bank balances6,60651,53081,99532,051249,998372,651Current liabilities96,17248,143Bank loans96,05747,24373,881Other payables106,05747,24373,881Other payables and accrued charges5,76244,94190,889Amount due to a fellow subsidiary856637,892Amount due to a fellow subsidiary8520,453159,570Provisions2,31118,02835,798Taxation payable715522,47220,458159,570213,634Net current assets11,59390,428159,017Total assets less current liabilities30,803240,267281,256Deferred tax liabilities31240240Net assets30,803240,267281,256Capital and reserves30,168235,317276,306   | Inventories<br>Trade receivables   | 8     | ,               | ,                |                     |
| fellow subsidiary246Amount due from an<br>intermediate holding company1,303Taxation recoverable2952,3033,005Cash and bank balances6,60651,530 $81,995$ 32,051249,998372,651Current liabilitiesBank loans96,17248,143Other payables106,05747,24373,881Other payables and accrued charges5,76244,94190,889Amount due to a fellow subsidiary856637,892Amount due to the ultimate<br>holding company2,702Provisions2,31118,02835,798Taxation payable715522,47220,458159,570213,634Net current assets11,59390,428159,017Total assets less current liabilities31240240Net assets30,803240,267281,256Capital and reserves30,168235,317276,306Share capital116354,9504,950Reserves30,168235,317276,306   |  |       | 11,993          | 93,545           | 73,556              |
| intermediate holding company<br>Taxation recoverable<br>Cash and bank balances $  1,303$<br>$3,005$<br>  | fellow subsidiary  |       | -               | -                | 246                 |
| Cash and bank balances $6,606$ $51,530$ $81,995$ Cash and bank balances $6,606$ $51,530$ $81,995$ $32,051$ $249,998$ $372,651$ Current liabilitiesBank loans $9$ $6,172$ $48,143$ Bank loans $9$ $6,057$ $47,243$ $73,881$ Other payables and accrued charges $5,762$ $44,941$ $90,889$ Amount due to a fellow subsidiary $85$ $663$ $7,892$ Amount due to the ultimate<br>holding company $  2,702$ Provisions $2,311$ $18,028$ $35,798$ Taxation payable $71$ $552$ $2,472$ $20,458$ $159,570$ $213,634$ Net current assets $11,593$ $90,428$ $159,017$ Total assets less current liabilities $30,834$ $240,507$ $281,496$ Non-current liabilities $31$ $240$ $240$ Net assets $30,803$ $240,267$ $281,256$ Capital and reserves $30,168$ $235,317$ $276,306$  | intermediate holding company   |       | _               | _                | ,                   |
| Current liabilities 32,051 249,998 372,651   Current liabilities 32,051 249,998 372,651   Current liabilities 10 6,057 47,243 73,881   Other payables and accrued charges 5,762 44,941 90,889   Amount due to a fellow subsidiary 85 663 7,892   Amount due to the ultimate - - 2,702   Provisions 21,311 18,028 35,798   Taxation payable 71 552 2,472   20,458 159,570 213,634   Net current assets 11,593 90,428 159,017   Total assets less current liabilities 30,834 240,507 281,496   Non-current liabilities 31 240 240   Net assets 30,803 240,267 281,256   Capital and reserves 30,168 235,317 276,306   Share capital 11 635 4,950 4,950   Reserves 30,168 235,317 276,306   |  |       |                 | ,                | ,                   |
| Bank loans9 $6,172$ $48,143$ $-$ Trade payables10 $6,057$ $47,243$ $73,881$ Other payables and accrued charges $5,762$ $44,941$ $90,889$ Amount due to a fellow subsidiary $85$ $663$ $7,892$ Amount due to the ultimate<br>holding company $  2,702$ Provisions $2,311$ $18,028$ $35,798$ Taxation payable $71$ $552$ $2,472$ 20,458 $159,570$ $213,634$ Net current assets $11,593$ $90,428$ $159,017$ Total assets less current liabilities $30,834$ $240,507$ $281,496$ Non-current liabilities $31$ $240$ $240$ Net assets $30,803$ $240,267$ $281,256$ Capital and reserves<br>Share capital $11$ $635$ $4,950$ Share capital $11$ $635$ $4,950$ $4,950$ Reserves $30,168$ $235,317$ $276,306$   | Cash and bank barances   |       |                 |                  |                     |
| holding company - - 2,702   Provisions 2,311 18,028 35,798   Taxation payable 71 552 2,472   20,458 159,570 213,634   Net current assets 11,593 90,428 159,017   Total assets less current liabilities 30,834 240,507 281,496   Non-current liabilities 31 240 240   Net assets 31 240 240   Net assets 30,803 240,267 281,256   Capital and reserves 30,168 235,317 276,306   | Bank loans<br>Trade payables<br>Other payables and accrued charge<br>Amount due to a fellow subsidiary | 10    | 6,057<br>5,762  | 47,243<br>44,941 | 90,889              |
| Net current assets   11,593   90,428   159,017     Total assets less current liabilities   30,834   240,507   281,496     Non-current liabilities   31   240   240     Deferred tax liabilities   31   240   240     Net assets   30,803   240,267   281,256     Capital and reserves   30,168   235,317   276,306   | holding company<br>Provisions  |       |                 |                  | 35,798              |
| Total assets less current liabilities 30,834 240,507 281,496   Non-current liabilities 31 240 240   Deferred tax liabilities 31 240 240   Net assets 30,803 240,267 281,256   Capital and reserves 30,803 240,267 281,256   Share capital 11 635 4,950 4,950   Reserves 30,168 235,317 276,306   |  |       | 20,458          | 159,570          | 213,634             |
| Non-current liabilities31240240Deferred tax liabilities31240240Net assets30,803240,267281,256Capital and reserves<br>Share capital116354,950Reserves30,168235,317276,306   | Net current assets   |       | 11,593          | 90,428           | 159,017             |
| Deferred tax liabilities 31 240 240   Net assets 30,803 240,267 281,256   Capital and reserves 30,803 240,267 281,256   Share capital 11 635 4,950 4,950   Reserves 30,168 235,317 276,306   | Total assets less current liabilities  | 5     | 30,834          | 240,507          | 281,496             |
| Capital and reserves     Share capital   11   635   4,950   4,950     Reserves   30,168   235,317   276,306  |  |       | 31              | 240              | 240                 |
| Share capital   11   635   4,950   4,950     Reserves   30,168   235,317   276,306   | Net assets   |       | 30,803          | 240,267          | 281,256             |
| Total equity   30,803   240,267   281,256  | Share capital  | 11    |                 |                  | ,                   |
|  | Total equity   |       | 30,803          | 240,267          | 281,256             |

# **Condensed Consolidated Statement of Changes in Equity**

For the six months ended 30 June 2008

## Unaudited

240,267

|   | Share<br>capital<br>HK\$'000 | Capital<br>reserve<br>HK\$'000 | Share-based<br>compensation<br>reserve<br>HK\$'000 | Retained<br>profits<br>HK\$'000 | Total<br>equity<br>HK\$'000 |
|---|------------------------------|--------------------------------|--|---------------------------------|-----------------------------|
| At 1 January 2007   | 93                           | 110,540                        |  | 178,938                         | 289,571                     |
| Total recognised income and<br>expense for the period:<br>Loss for the period | -                            | _                              | _  | (14,152)                        | (14,152)                    |
| Dividend paid<br>Arising from the reorganisation                              | -                            | 35,630                         | -  | (36,660)                        | (36,660)<br>35,630          |
|   |                              | 35,630                         |  | (36,660)                        | (1,030)                     |
| At 30 June 2007   | 93                           | 146,170                        |  | 128,126                         | 274,389                     |
|   |                              |                                | Unaudited  |                                 |                             |
|   | Share<br>capital<br>HK\$'000 | Capital<br>reserve<br>HK\$'000 | Share-based<br>compensation<br>reserve<br>HK\$'000 | Retained<br>profits<br>HK\$'000 | Total<br>equity<br>HK\$'000 |
| At 1 January 2008   | 4,950                        | 167,613                        |  | 108,693                         | 281,256                     |
| Total recognised income and<br>expense for the period:<br>Loss for the period |                              |                                |  | (41,860)                        | (41,860)                    |
| Share option scheme<br>– value of services provided                           | _                            | _                              | 871  | _                               | 871                         |

| - value of services provided |       |         |     |        |
|------------------------------|-------|---------|-----|--------|
| At 30 June 2008              | 4,950 | 167,613 | 871 | 66,833 |

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# **Condensed Consolidated Cash Flow Statement**

For the six months ended 30 June 2008

|   | Unaudited<br>Six months ended 30 June       |                  |                         |
|---|---|------------------|-------------------------|
|   | <b>2008</b><br><b>US\$'000</b><br>(Note 17) | 2008<br>HK\$'000 | 2007<br><i>HK\$'000</i> |
| Net cash (used in)/generated from operating activities    | (9,996)                                     | (77,971)         | 72,712                  |
| Net cash (used in)/generated<br>from investing activities | (82)  | (637)            | 1,380                   |
| Net cash generated from/(used in) financing activities    | 6,172                                       | 48,143           | (67,530)                |
| Net (decrease)/increase in cash<br>and cash equivalents   | (3,906)                                     | (30,465)         | 6,562                   |
| Cash and cash equivalents at 1 January                    | 10,512                                      | 81,995           | 90,541                  |
| Cash and cash equivalents at 30 June                      | 6,606                                       | 51,530           | 97,103                  |
| Analysis of cash and cash equivalents                     |   |                  |                         |
| Cash and bank balances                                    | 6,606                                       | 51,530           | 97,103                  |

## Notes to the Condensed Financial Information

#### **1** Basis of preparation and accounting policies

This condensed consolidated financial information has been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants.

This condensed consolidated financial information should be read in conjunction with the 2007 annual financial statements.

The accounting policies and methods of computation used in the preparation of this condensed consolidated financial information are consistent with those used in the annual financial statements for the year ended 31 December 2007, other than during the period the Group has adopted its own equity-settled, share-based compensation plan. The fair value of the services received in exchange for the grant of the options is recognised as an expense with a corresponding increase in the share-based compensation reserve within equity. Proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised. Prior to the adoption, share-based compensation recorded was related to share options granted by the ultimate holding company.

The Group has not applied any new standards or interpretation that is not yet effective for the current accounting period. The Group has already commenced an assessment of the impact of these new standards and interpretations but is not yet in a position to state whether they would significantly impact on its results of operations and financial position.

#### 2 Segment information

The Group is principally engaged in the design, development, marketing and distribution of toys and family entertainment activity products.

#### **Business segments**

No business segment analysis is shown as the Group's principal activities of the business segment is design, development, marketing and distribution of toys and family entertainment activity products.

# Geographical segments

An analysis of the Group's turnover for the period by geographical segments is as follows:

|              | Six months ende | d 30 June |
|--------------|-----------------|-----------|
|              | 2008            | 2007      |
|              | HK\$'000        | HK\$'000  |
| Americas     |                 |           |
| – U.S.A.     | 151,951         | 224,418   |
| – Others     | 8,677           | 29,906    |
| Europe       | 58,512          | 70,680    |
| Asia Pacific | 8,791           | 21,967    |
| Others       | 4,165           | 608       |
|              | 232,096         | 347,579   |

Segment assets are allocated based on where the assets are located.

|                                     | 30 June<br>2008<br><i>HK\$'000</i> | 31 December<br>2007<br><i>HK</i> \$'000 |
|-------------------------------------|------------------------------------|---|
| America<br>– U.S.A.<br>Asia Pacific | 191,985<br>61,266                  | 328,781<br>46,507                       |
|                                     | 253,251                            | 375,288                                 |

### **3** Loss before taxation

Loss before taxation is stated after charging and crediting the following:

|                                   | Six months ended 30 June |                  |
|-----------------------------------|--------------------------|------------------|
|                                   | 2008<br>HK\$'000         | 2007<br>HK\$'000 |
|                                   | HK\$ 000                 | HK\$ 000         |
| Charging :                        |                          |                  |
| Cost of inventories sold          | 121,112                  | 159,436          |
| Product development costs         | 4,628                    | 7,173            |
| Royalties paid                    | 25,520                   | 33,549           |
| Allowance for customer concession | 284                      | 4,390            |
| Staff costs                       | 44,173                   | 42,051           |
| Depreciation of property,         |                          |                  |
| plant and equipment               | 1,213                    | 1,417            |
| Loss on disposal of property,     |                          |                  |
| plant and equipment               | 61                       | 7                |
|                                   |                          |                  |
| Craditing                         |                          |                  |
| Crediting :                       | 551                      | 2 421            |
| Bank interest income              | 551                      | 2,421            |

#### 4 Taxation credit/(charge)

Hong Kong profits tax has been provided at the rate of 16.5% (2007: 17.5%) on the estimated assessable profit for the period. Overseas, mainly the U.S., taxation is provided on the profits/losses of the overseas subsidiaries in accordance with the tax laws of the countries in which these entities operate. Subsidiaries operating in the U.S. are subject to U.S. federal and state tax on its assessable income. The tax rate for federal tax is 34% (2007: 34%) whilst the tax rate for state tax of California, the principal place of business of the Company's major subsidiary is 8.628% (2007: 8.84%).

The taxation credit/(charge) in the condensed consolidated income statement comprises:

|                             | Six months ended 30 June |                  |  |
|-----------------------------|--------------------------|------------------|--|
|                             | 2008<br>HK\$'000         | 2007<br>HK\$'000 |  |
| Current taxation            |                          |                  |  |
| Hong Kong profits tax       | (176)                    | (356)            |  |
| Overseas taxation           | (318)                    |                  |  |
|                             | (494)                    | (356)            |  |
| Deferred taxation           |                          |                  |  |
| Origination and reversal of |                          |                  |  |
| temporary differences       | 29,818                   | (4,981)          |  |
|                             | 29,324                   | (5,337)          |  |

## 5 Dividend

The directors do not recommend the payment of a dividend.

For the six months period ended 30 June 2007, a subsidiary of the Group, solely for the purpose of effecting the reorganisation, proposed and then paid a dividend of HK\$36,660,000 to an intermediate holding company.

#### 6 Loss per share

The calculation of loss per share is based on the Company's loss attributable to shareholders of HK\$41,860,000 (2007: HK\$14,152,000) and the weighted average number of ordinary shares of 495,000,000 (2007: 495,000,000) in issue during the period. No diluted loss per share has been presented for the current period as the exercise of share options would be anti-dilutive. No diluted loss per share has been presented for the period ended 30 June 2007 as there was no dilutive potential shares.

# 7 Property, plant and equipment

|  | HK\$'000 |
|--|----------|
| Opening net book amount as at 1 January 2008   | 5,642    |
| Additions                                      | 1,188    |
| Depreciation                                   | (1,213)  |
| Disposals                                      | (61)     |
| Closing net book amount as at 30 June 2008     | 5,556    |
| Opening net book amount as at 1 January 2007   | 5,904    |
| Additions                                      | 1,041    |
| Depreciation                                   | (1,417)  |
| Disposals                                      | (7)      |
| Closing net book amount as at 30 June 2007     | 5,521    |
| Additions                                      | 1,485    |
| Depreciation                                   | (1,261)  |
| Disposals                                      | (103)    |
| Closing net book amount as at 31 December 2007 | 5,642    |

# 8 Trade receivables

|  | 30 June<br>2008<br><i>HK\$'000</i> | 31 December<br>2007<br><i>HK\$'000</i> |
|--|------------------------------------|--|
| Trade receivables<br>Less: Allowance for customer concession | 69,934<br>(2,980)                  | 185,494<br>(6,222)                     |
|  | 66,954                             | 179,272                                |

The Group grants credits to retail customers to facilitate the sale of slow moving merchandise held by such customers. Such allowance for customer concession is arrived at by using available contemporary and historical information to evaluate the exposure.

The normal trade terms with toy business customers are letters of credit at sight or usance or on open accounts with credit term of 60 days on average. The following is an aging analysis of trade receivables at the balance sheet date:

|   | 30 June<br>2008<br><i>HK\$</i> '000 | 31 December<br>2007<br><i>HK\$'000</i> |
|---|-------------------------------------|--|
| 0 – 30 days<br>31 – 60 days<br>Over 60 days | 65,477<br>636<br>841                | 177,805<br>240<br>1,227                |
|   | 66,954                              | 179,272                                |

#### 9 Bank loans

|  | 30 June<br>2008<br><i>HK\$'000</i> | 31 December<br>2007<br><i>HK\$'000</i> |
|--|------------------------------------|--|
| Secured bank loans payable within one year | 48,143                             |  |

All bank loans were denominated in HK dollar and bear floating interest rates ranging from 3.08% p.a. to 3.86% p.a. (2007: Nil).

The carrying amounts of short term bank loans approximate their fair value.

The effective interest rate at the balance sheet date was 3.54% p.a. (31 December 2007: Nil).

As at 30 June 2008, the Group had banking facilities amounting to approximately HK\$180 million (31 December 2007: HK\$255 million), of which HK\$80 million (31 December 2007: HK\$nil) were utilised.

#### 10 Trade payables

The following is an aging analysis of trade payables at the balance sheet date:

|   | 30 June<br>2008<br><i>HK\$</i> '000 | 31 December<br>2007<br><i>HK</i> \$'000 |
|---|-------------------------------------|---|
| 0 – 30 days<br>31 – 60 days<br>Over 60 days | 37,578<br>7,717<br>1,948            | 32,672<br>40,739<br>470                 |
|   | 47,243                              | 73,881                                  |

|                                      | Authorised<br>Ordinary shares<br>of HK\$0.01 each |          |
|--------------------------------------|---|----------|
|                                      | No. of shares   HK\$     3,000,000,000   30       |          |
| At 31 December 2007 and 30 June 2008 |   |          |
|                                      | Issued and fu<br>Ordinary sl<br>of HK\$0.01       | hares    |
|                                      | No. of shares                                     | HK\$'000 |
| Redenominated and                    |   |          |
| subdivided shares (Note (i))         | 9,360,000   | 93       |
| Issue of shares (Note (ii))          | 485,640,000                                       | 4,857    |
| At 31 December 2007 and 30 June 2008 | 495,000,000                                       | 4,950    |

Notes:

- (i) At 1 January 2007, the issued and fully paid share capital of the Company was US\$12,000 represented by 12,000 shares of US\$1.00 each, which was then redenominated and subdivided into 9,360,000 shares of HK\$0.01 each in December 2007.
- (ii) 485,640,000 shares of HK\$0.01 each were issued to PIL Toys Limited, the then immediate sole shareholder of the Company, as payment of dividend.

## 12 Financial Guarantee Contracts

During the period, the Company has provided guarantees with respect to banking facilities made available to subsidiaries amounting to HK\$180 million, of which HK\$80 million were utilised as at 30 June 2008.

#### 13 Commitments

## Licensing commitments

In the normal course of business, the Group enters into contractual licensing agreements to secure its rights to design, develop, market and distribute certain toys and family entertainment activity products for future sales. Certain licensing agreements contain financial commitments by the Group to the licensors to be fulfilled during the terms of the contracts. The amounts of financial commitments contracted but not provided for at 30 June 2008 were payable as follows:

|  | 30 June<br>2008 | 31 December<br>2007 |
|--|-----------------|---------------------|
|  | HK\$'000        | HK\$'000            |
| Within one year                        | 48,564          | 23,335              |
| In the second to fifth years inclusive | 25,161          | 33,189              |
|  | 73,725          | 56,524              |

## 14 Operating lease arrangements

The Group acts as lessee under operating leases for its office and warehouse locations. At 30 June 2008, the future aggregate minimum lease payments under non-cancellable operating leases for office and warehouse facilities payable by the Group were as follows:

|  | 30 June<br>2008 | 31 December<br>2007 |
|--|-----------------|---------------------|
|  | HK\$'000        | HK\$'000            |
| Within one year                        | 11,003          | 6,209               |
| In the second to fifth years inclusive | 21,918          | 7,372               |
|  | 32,921          | 13,581              |

#### 15 Related party transactions

The Group entered into the following transactions with related parties:

|   | Six months ended 30 June |                  |
|---|--------------------------|------------------|
|   | 2008<br>HK\$'000         | 2007<br>HK\$'000 |
| Rent and management fee paid to<br>fellow subsidiaries, Bagnols Limited and<br>PIL Finance Limited            | 214                      | 185              |
| Service fee paid to a fellow subsidiary,<br>PIL Finance Limited in respect of<br>compliance services provided | 663                      | -                |
| Share-based compensation in respect of<br>share options granted by the<br>ultimate holding company            |                          | 1,977            |

#### Key management compensation

|  | Six months ended 30 June |                       |
|--|--------------------------|-----------------------|
|  | 2008<br>HK\$'000         | 2007<br>HK\$'000      |
| Salaries and other short-term employee benefits<br>Employer's contribution to provident fund<br>Share-based compensation | 7,586<br>219<br>464      | 6,544<br>186<br>1,491 |
| =  | 8,269                    | 8,221                 |

## 16 Post balance sheet event

The Group entered into a conditional joint venture agreement dated 10 July 2008 for the setting up of a joint venture company which will be 45% owned by the Group. The Group's capital commitment under the joint venture agreement which can be ascertained at present is approximately HK\$7 million. The amount will be funded by internal resources. More details of the transaction can be referred to the circular dated 21 August 2008.

#### 17 US dollar equivalents

These are shown for reference only and have been arrived at based on the exchange rate of HK\$7.8 to US\$1 ruling at 30 June 2008.

# INFORMATION PROVIDED IN ACCORDANCE WITH THE LISTING RULES

# Liquidity and Financial Resources

The toy business is inherently seasonal in nature. In general, sales in the second halfyear are much higher than those in the first half. As a result, a disproportionately high balance of trade receivables is generated during the peak selling season in the second half of the year. Consistent with usual trade practices, a significant portion of the trade receivables is collected in the final weeks of the fourth quarter and in the first quarter of the subsequent year, resulting in a seasonal demand for working capital during the peak selling season. As at 30 June 2008, trade receivables were HK\$66,954,000 (31 December 2007: HK\$179,272,000) and inventories were HK\$35,666,000 (31 December 2007: HK\$33,274,000).

The Group's gearing ratio, defined as total bank borrowings expressed as a percentage of total tangible assets, at 30 June 2008 was 12.0% compared to 0.0% at 31 December 2007. The current ratio, calculated as the ratio of current assets to current liabilities, was 1.6 at 30 June 2008 compared to 1.7 at 31 December 2007.

The Group maintains a level of cash that is necessary and sufficient to serve recurring operations as well as further growth and developmental needs. As at 30 June 2008, the Group's cash and bank balances were HK\$51,530,000 (31 December 2007: HK\$81,995,000).

The Group is exposed to foreign currency risk primarily through sales that are denominated in United States dollars. The Group does not hedge its foreign currency risks, as the rate of exchange between Hong Kong dollars and United States dollars is controlled within a tight range.

## Employees

As at 30 June 2008, the Group had a total of 129 employees in Hong Kong, the Mainland China and the United States of America.

There was no material change in remuneration policies compared to those disclosed in the most recently published annual report.

#### **Share Options**

The following shows the particulars of the share options of the Company granted to directors of the Company, employees of the Group and other participants, pursuant to the Share Option Scheme ("Scheme") adopted on 25 January 2008, that are required to be disclosed under Rule 17.07 of Chapter 17 and Rule 41(2) of Appendix 16 of the Listing Rules:

|  |                               |                           | Number of share options         |   |                                |                               |
|--|-------------------------------|---------------------------|---------------------------------|---|--------------------------------|-------------------------------|
| Participant  | Date of grant                 | Exercise<br>price<br>HK\$ | Balance at<br>1 January<br>2008 | Granted<br>during<br>the period<br>(Note (1)) | Lapsed<br>during<br>the period | Balance at<br>30 June<br>2008 |
| CHOW Yu Chun, Alexander<br>Director                      | 31 March 2008                 | 0.35                      | -                               | 400,000                                       | -                              | 400,000                       |
| LEE Ching Kwok, Rin<br>Director                          | 31 March 2008                 | 0.35                      | -                               | 400,000                                       | -                              | 400,000                       |
| NOVAK, Lou Robert<br>Director                            | 31 March 2008                 | 0.35                      | -                               | 4,950,000                                     | -                              | 4,950,000                     |
| SOONG, Ronnie<br>Director (Note (2))                     | 31 March 2008                 | 0.35                      | -                               | 1,500,000                                     | 1,125,000                      | 375,000                       |
| TO Shu Sing, Sidney<br>Director (Note (3))               | 31 March 2008                 | 0.35                      | -                               | 500,000                                       | -                              | 500,000                       |
| YANG, Victor<br>Director                                 | 31 March 2008                 | 0.35                      | -                               | 400,000                                       | -                              | 400,000                       |
| Continuous Contract<br>Employees, excluding<br>directors | 31 March 2008<br>23 June 2008 | 0.35<br>0.29              | -                               | 6,222,000<br>1,000,000                        | -                              | 6,222,000<br>1,000,000        |
| Other Participants                                       | 31 March 2008                 | 0.35                      | -                               | 950,000                                       | -                              | 950,000                       |

Notes:

- (1) The closing prices of the ordinary shares of the Company on 28 March 2008 and 20 June 2008, being the trading days immediately before the dates on which the share options were granted during the period, were HK\$0.35 and HK\$0.29 respectively.
- (2) Mr. Soong, Ronnie passed away on 23 April 2008.
- (3) Mr. To Shu Sing, Sidney was appointed as a director on 21 May 2008.

The above share options are exercisable in stages in accordance with the terms of the Scheme within ten years after the date of grant. No options were cancelled during the period.

# Directors' Interests and Short Positions in Shares and Underlying Shares of the Company or any Associated Corporation

As at 30 June 2008, the interests of each director of the Company in the shares and underlying shares of equity derivatives of the Company and its associated corporations (within the meaning of the Securities and Futures Ordinance ("SFO")) which were required to be notified to the Company and The Stock Exchange of Hong Kong Limited ("Stock Exchange") pursuant to Divisions 7 and 8 of Part XV of the SFO, or which were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or which were required to be notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers of the Listing Rules were as follows:

#### Long positions in shares of the Company

| Name of director               | Nature of interest      | Number of shares held       | Percentage interest held |
|--------------------------------|-------------------------|-----------------------------|--------------------------|
| CHAN Chun Hoo, Thomas          | Personal                | 6,292,000 ordinary shares   | 1.27%                    |
|                                | Corporate<br>(Note (a)) | 358,983,044 ordinary shares | 72.52%                   |
| NOVAK, Lou Robert              | Personal                | 1,303,388 ordinary shares   | 0.26%                    |
| SOONG, Ronnie (Note (b))       | Personal                | 354,600 ordinary shares     | 0.07%                    |
| TO Shu Sing, Sidney (Note (c)) | Personal                | 1,730,000 ordinary shares   | 0.35%                    |

#### Long positions in underlying shares of the Company

| Name of director               | Nature of<br>interest | Number of equity<br>derivatives held | Number of<br>underlying<br>shares<br>(ordinary shares) | Percentage<br>interest<br>held |
|--------------------------------|-----------------------|--------------------------------------|--|--------------------------------|
| CHOW Yu Chun, Alexander        | Personal              | 400,000 share options                | 400,000 shares   | 0.08%                          |
| LEE Ching Kwok, Rin            | Personal              | 400,000 share options                | 400,000 shares   | 0.08%                          |
| NOVAK, Lou Robert              | Personal              | 4,950,000 share options              | 4,950,000 shares                                       | 1.00%                          |
| SOONG, Ronnie (Note (b))       | Personal              | 375,000 share options                | 375,000 shares   | 0.08%                          |
| TO Shu Sing, Sidney (Note (c)) | Personal              | 500,000 share options                | 500,000 shares   | 0.10%                          |
| YANG, Victor                   | Personal              | 400,000 share options                | 400,000 shares   | 0.08%                          |

## Long positions in shares of Playmates Holdings Limited ("PHL")

| Name of director               | Nature of interest      | Number of shares held      | Percentage interest held |
|--------------------------------|-------------------------|----------------------------|--------------------------|
| CHAN Chun Hoo, Thomas          | Personal                | 2,892,000 ordinary shares  | 1.29%                    |
|                                | Corporate<br>(Note (d)) | 87,708,000 ordinary shares | 39.20%                   |
| NOVAK, Lou Robert              | Personal                | 1,303,388 ordinary shares  | 0.58%                    |
| SOONG, Ronnie (Note (b))       | Personal                | 354,600 ordinary shares    | 0.16%                    |
| TO Shu Sing, Sidney (Note (c)) | Personal                | 1,860,000 ordinary shares  | 0.83%                    |

### Long positions in underlying shares of PHL

| Name of director               | Nature of<br>interest | Number of equity<br>derivatives held | Number of<br>underlying<br>shares<br>(ordinary shares) | Percentage<br>interest<br>held |
|--------------------------------|-----------------------|--------------------------------------|--|--------------------------------|
| NOVAK, Lou Robert              | Personal              | 3,300,000 share options              | 3,300,000 shares                                       | 1.48%                          |
| SOONG, Ronnie (Note (b))       | Personal              | 164,900 share options                | 164,900 shares   | 0.07%                          |
| TO Shu Sing, Sidney (Note (c)) | Personal              | 307,500 share options                | 307,500 shares   | 0.14%                          |

Notes:

- (a) Mr. Chan Chun Hoo, Thomas is the beneficial owner of all of the issued share capital of Angers Investments Limited ("AIL") and is therefore deemed to be interested in the 87,708,000 shares of the Company in aggregate which AIL is interested in. Since AIL directly owns approximately 39.20% of the shareholding of PHL and is deemed to be interested in the 271,275,044 shares of the Company in aggregate which PHL is interested in, Mr. Chan is also deemed to be interested in the 271,275,044 shares of the Company in aggregate which PHL is interested in.
- (b) Mr. Soong, Ronnie passed away on 23 April 2008.
- (c) Mr. To Shu Sing, Sidney was appointed as a director on 21 May 2008.
- (d) Mr. Chan Chun Hoo, Thomas is the beneficial owner of all of the issued share capital of AIL and is therefore deemed to be interested in the 87,708,000 shares of PHL in aggregate which AIL is interested in.

Unless stated otherwise, all the aforesaid shares and equity derivatives were beneficially owned by the directors concerned. The percentage shown was the number of shares or underlying shares the relevant director was interested expressed as a percentage of the number of issued shares of the relevant companies as at 30 June 2008.

Details of the share options held by the directors of the Company are disclosed in the above section headed "Share Options".

As at 30 June 2008, none of the directors of the Company were interested or deemed to be interested in short positions in the shares and underlying shares of equity derivatives of the Company or any associated corporation.

# Shareholders' Interests and Short Positions in Shares and Underlying Shares of the Company Required to be Recorded under Section 336 of the SFO

As at 30 June 2008, persons (other than the directors of the Company) who had interests or short positions in the shares and underlying shares of the Company, being 5% or more of the Company's issued share capital, as recorded in the register required to be kept under section 336 of the SFO were as follows:

| Name                            | Nature of interest   | Number of shares held       | Percentage interest held |
|---------------------------------|----------------------|-----------------------------|--------------------------|
| AIL                             | Corporate (Note (a)) | 358,983,044 ordinary shares | 72.52%                   |
| PHL                             | Corporate (Note (b)) | 271,275,044 ordinary shares | 54.80%                   |
| Playmates International Limited | Corporate (Note (b)) | 271,275,044 ordinary shares | 54.80%                   |
| PIL Investments Limited         | Corporate (Note (b)) | 271,275,044 ordinary shares | 54.80%                   |
| PIL Toys Limited                | Corporate            | 271,275,044 ordinary shares | 54.80%                   |

## Long positions in shares of the Company

Notes:

- (a) AIL directly owns approximately 39.20% of the shareholding of PHL, and is therefore deemed to be interested in the 271,275,044 shares of the Company in aggregate which PHL is interested in.
- (b) Playmates International Limited is a wholly-owned subsidiary of PHL; PIL Investments Limited is a wholly-owned subsidiary of Playmates International Limited; and PIL Toys Limited is a wholly-owned subsidiary of PIL Investments Limited. PHL, Playmates International Limited and PIL Investments Limited are therefore deemed to be interested in the 271,275,044 shares of the Company in which PIL Toys Limited is beneficially interested in.

### Purchase, Sale or Redemption of Shares

The Company has not redeemed any of its shares during the period. Neither the Company nor any of its subsidiaries has purchased or sold any of the Company's shares during the period.

### **Compliance with the Code on Corporate Governance Practices**

The Company is committed to maintaining and ensuring high standards of corporate governance. The Company has complied with all the applicable code provisions of the Code on Corporate Governance Practices as set out in Appendix 14 of the Listing Rules since the Company's public listing on 1 February 2008.

The Audit Committee has reviewed with the management the accounting principles and practices adopted by the Group and discussed internal controls and financial reporting matters including a review of the unaudited condensed consolidated financial information for the six months ended 30 June 2008.

### Compliance with the Model Code

The Company has adopted the Model Code as set out in Appendix 10 of the Listing Rules for securities transactions by directors of the Company. All the members of the Board have confirmed, following specific enquiry by the Company, that they have complied with the required standard as set out in the Model Code since the Company's public listing on 1 February 2008.

On behalf of the Board CHAN Chun Hoo, Thomas *Chairman* 

Hong Kong, 21 August 2008

# **CORPORATE INFORMATION**

#### Directors

CHAN Chun Hoo, Thomas (Chairman and Executive Director) CHOW Yu Chun, Alexander (Independent Non-executive Director) LEE Ching Kwok, Rin (Independent Non-executive Director) NOVAK, Lou Robert (Executive Director) TO Shu Sing, Sidney (Executive Director) YANG, Victor (Independent Non-executive Director)

**Company Secretary** NG Ka Yan

#### **Registered Office**

Clarendon House 2 Church Street Hamilton HM 11 Bermuda

#### **Principal Office**

21/F., The Toy House 100 Canton Road Tsimshatsui Kowloon, Hong Kong

#### **Stock Code**

The shares of Playmates Toys Limited are listed for trading on The Stock Exchange of Hong Kong Limited (Stock Code: 869)

#### Website

www.playmatestoys.com

## Auditors

Grant Thornton Certified Public Accountants

#### Legal Advisors

Conyers Dill & Pearman Deacons Freshfields Bruckhaus Deringer

#### **Principal Bankers**

The Bank of East Asia, Limited Chong Hing Bank Limited Hang Seng Bank Limited The Hongkong and Shanghai Banking Corporation Limited Standard Chartered Bank (Hong Kong) Limited

#### **Principal Share Registrars**

The Bank of Bermuda Limited 6 Front Street Hamilton HM 11 Bermuda

## **Branch Share Registrars**

Tricor Abacus Limited 26/F., Tesbury Centre 28 Queen's Road East Hong Kong

Playmates Toys Limited (Incorporated in Bermuda with limited liability) (Stock code 869)

www.playmatestoys.com