

PAGE

CORPORATE INFORMATION	2
CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION	
Condensed Consolidated Interim Income Statement	3
Condensed Consolidated Interim Balance Sheet	4
Condensed Consolidated Interim Statement of Changes in Equity	5
Condensed Consolidated Interim Cash Flow Statement	6
Notes to the Condensed Consolidated Interim Financial Information	7
MANAGEMENT DISCUSSION AND ANALYSIS	19
SHAREHOLDERS' INFORMATION AND CORPORATE GOVERNANCE	
Disclosure of Interests	22
Share Options	23
Code on Corporate Governance Practices	23
Purchase, Sale or Redemption of Shares	24
Model Code	24
Interim Dividend	24
Closure of Register of Members	24
Audit Committee	24

## CHAIRMAN EMERITUS

TANG Chi Chien, Jack, CBE (H)

## **BOARD OF DIRECTORS**

**Executive Director:** WANG Kin Chung, Peter, *Chairman and Chief Executive Officer* 

## **Non-Executive Directors:**

WANG KOO Yik Chun, *Honorary Chairlady* Leslie TANG SCHILLING MAK WANG Wing Yee, Winnie WANG Shui Chung, Patrick

## Independent Non-Executive Directors:

LO Kai Yiu, Anthony James Christopher KRALIK John Zhuang YANG

## AUDIT COMMITTEE

LO Kai Yiu, Anthony, *Chairman of the Audit Committee* MAK WANG Wing Yee, Winnie James Christopher KRALIK

## **REMUNERATION COMMITTEE**

MAK WANG Wing Yee, Winnie, Chairlady of the Remuneration Committee LO Kai Yiu, Anthony James Christopher KRALIK John Zhuang YANG

## SHARE OPTION COMMITTEE

WANG Kin Chung, Peter, Chairman of the Share Option Committee MAK WANG Wing Yee, Winnie

## QUALIFIED ACCOUNTANT AND COMPANY SECRETARY

LO Yiu Hee

## AUDITOR

PricewaterhouseCoopers, Certified Public Accountants

## LEGAL ADVISORS

On Hong Kong Law : Richards Butler (in association with Reed Smith LLP) On Bermuda Law : Appleby

## PRINCIPAL BANKERS

The Hongkong and Shanghai Banking Corporation Limited Standard Chartered Bank (Hong Kong) Limited Citibank, N.A. The Bank of Tokyo-Mitsubishi UFJ, Ltd. The Bank of East Asia, Limited

## **REGISTERED OFFICE**

Canon's Court 22 Victoria Street Hamilton HM12 Bermuda

#### HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

5th Floor, 66–72 Lei Muk Road Kwai Chung New Territories Hong Kong Tel : (852) 2279-3888 Fax : (852) 2480-4676 Website : http://www.tristateww.com

## CORPORATE COMMUNICATIONS

The Company Secretary Tristate Holdings Limited 5th Floor, 66–72 Lei Muk Road Kwai Chung New Territories Hong Kong Tel : (852) 2279-3888 Fax : (852) 2423-5576 Email : cosec@tristateww.com

## LISTING INFORMATION

The shares of the Company have been listed<br/>on the Main Board of The Stock Exchange<br/>of Hong Kong Limited since 1988Stock short name : Tristate HoldStock code: 458Board lot: 1,000 shares

### PRINCIPAL REGISTRAR AND TRANSFER OFFICE

Butterfield Fund Services (Bermuda) Limited Rosebank Centre 11 Bermudiana Road Pembroke, HM08 Bermuda Tel : (441) 299-3882 Fax : (441) 295-6759

#### BRANCH REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited Shops 1712–1716, 17th Floor Hopewell Centre 183 Queen's Road East Wanchai Hong Kong Tel : (852) 2862-8555 Fax : (852) 2865-0990 The board of directors (the "Board") of Tristate Holdings Limited (the "Company") is pleased to present the unaudited interim results of the Company and its subsidiaries (together, the "Group") for the six months ended 30 June 2008 (together with comparative figures for 2007).

## CONDENSED CONSOLIDATED INTERIM INCOME STATEMENT

For the six months ended 30 June 2008

		Unaudited siz ended 30	
		2008	2007
	Note	HK\$'000	HK\$'000
Revenue	4	1,516,364	1,240,010
Cost of sales	·	(1,220,408)	(970,118)
Gross profit		295,956	269,892
Other income		3,264	2,895
Gain on disposal of non-current assets held for sale	5	15,125	—
Selling and distribution expenses		(68,890)	(47,163)
General and administrative expenses		(210,930)	(165,773)
Profit from operations	6	34,525	59,851
Finance income	7	3,978	6,290
Finance costs	7	(5,010)	(5,159)
Share of results of associates		13	
Profit before income tax		33,506	60,982
Income tax credit/(expense)	8	159	(9,101)
Profit for the half year		33,665	51,881
Attributable to:			
Equity holders of the Company		33,684	49,732
Minority interests		(19)	2,149
Winonty interests		(13)	2,145
		33,665	51,881
Interim dividend	9	16,124	21 /00
	2	10,124	21,499
Earnings per share attributable to equity holders of the Company:			
Basic and diluted	10	HK\$0.13	HK\$0.19

# CONDENSED CONSOLIDATED INTERIM BALANCE SHEET

As at 30 June 2008

	Note	Unaudited As at 30 June 2008 <i>HK\$'000</i>	Audited As at 31 December 2007 <i>HK\$'000</i>
NON-CURRENT ASSETS Property, plant and equipment Investment properties Leasehold land and land use rights Intangible assets Other long-term assets Deferred income tax assets Investments in associates	11 12 13 14	490,328 1,079 28,256 75,184 12,091 4,537 10,288	468,334 1,649 28,868 18,269 11,806 3,793 —
CURRENT ASSETS Inventories Accounts receivable and bills receivable Amounts due from associates Prepayments and other receivables Income tax recoverable/prepayment Cash and cash equivalents Non-current assets held for sale	15	621,763 511,233 419,773 1,445 106,768 35,196 226,000 1,300,415 9,259	532,719 367,438 360,686 
CURRENT LIABILITIES Accounts payable and bills payable Accruals and other payables Income tax liabilities Bank borrowings	16 17	1,309,674 278,702 178,184 41,368 256,678 754,932	1,212,015 184,029 160,269 40,338 227,092 611,728
NET CURRENT ASSETS TOTAL ASSETS LESS CURRENT LIABILITIES		554,742 1,176,505	600,287 1,133,006
NON-CURRENT LIABILITIES Retirement benefits and other post retirement obligations License fees payable Deferred income tax liabilities		35,584 48,787 89,168 173,539	35,427 17,612 96,493 149,532
NET ASSETS		1,002,966	983,474
EQUITY Capital and reserves attributable to equity holders of the Company Share capital Reserves		26,874 975,643 1,002,517	26,874 956,113 982,987
Minority interests TOTAL EQUITY		449 1,002,966	487 983,474

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 June 2008

	Attributa	ble to equity	Unaudited holders		
		the Company Reserves <i>HK\$'000</i>		Minority interests <i>HK\$'000</i>	Total equity <i>HK\$'000</i>
As at 1 January 2008	26,874	956,113	982,987	487	983,474
Currency translation differences Fair value gains on net investment hedges Profit for the half year		17,238 856 33,684	17,238 856 33,684	(19) — (19)	17,219 856 33,665
Total recognised income and expenses for the half year		51,778	51,778	(38)	51,740
Dividends paid to equity holders of the Company	26,874	1,007,891 (32,248)	1,034,765 (32,248)	449	1,035,214 (32,248)
As at 30 June 2008	26,874	975,643	1,002,517	449	1,002,966
	of	ble to equity h the Company		Minsuite	
	Share capital <i>HK\$'000</i>	Reserves HK\$'000	Total <i>HK\$'000</i>	Minority interests <i>HK\$'000</i>	Total equity <i>HK\$'000</i>
As at 1 January 2007	26,874	849,708	876,582	15,542	892,124
Currency translation differences Profit for the half year		13,302 49,732	13,302 49,732	2,149	13,302 51,881
Total recognised income and expenses for the half year		63,034	63,034	2,149	65,183
	26,874	912,742	939,616	17,691	957,307
Dividends paid to equity holders of the Company	_	(29,561)	(29,561)	_	(29,561)
Dividend paid to a minority shareholder of a subsidiary	_	_	—	(6,080)	(6,080)
Decrease in minority interests on acquisition of additional interest in a subsidiary				(6,086)	(6,086)
As at 30 June 2007	26,874	883,181	910,055	5,525	915,580

# CONDENSED CONSOLIDATED INTERIM CASH FLOW STATEMENT

For the six months ended 30 June 2008

	Unaudited s ended 3	
	2008 HK\$'000	2007 <i>HK\$'000</i>
NET CASH USED IN OPERATING ACTIVITIES	(52,357)	(29,889)
NET CASH USED IN INVESTING ACTIVITIES	(101,494)	(32,408)
NET CASH USED IN FINANCING ACTIVITIES	(9,547)	(6,955)
DECREASE IN CASH AND CASH EQUIVALENTS	(163,398)	(69,252)
CASH AND CASH EQUIVALENTS, beginning of the half year	389,398	331,257
CASH AND CASH EQUIVALENTS, end of the half year	226,000	262,005

For the six months ended 30 June 2008

#### 1. GENERAL INFORMATION

The Company is a limited liability company incorporated in Bermuda. The address of its registered office is Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda. The address of its head office and principal place of business in Hong Kong is 5th Floor, 66–72 Lei Muk Road, Kwai Chung, New Territories, Hong Kong.

The principal activities of the Group are (i) garment manufacturing and trading, and (ii) branded product distribution and trading.

The Company's shares have been listed on the Main Board of The Stock Exchange of Hong Kong Limited since 1988.

The unaudited Condensed Consolidated Interim Financial Information is presented in Hong Kong dollars ("HK\$") unless otherwise stated. The unaudited Condensed Consolidated Interim Financial Information for the six months ended 30 June 2008 has been approved for issue by the Board on 3 September 2008.

#### 2. BASIS OF PREPARATION AND ACCOUNTING POLICIES

This unaudited Condensed Consolidated Interim Financial Information for the six months ended 30 June 2008 has been prepared in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants.

The unaudited Condensed Consolidated Interim Financial Information should be read in conjunction with the annual financial statements for the year ended 31 December 2007.

The accounting policies applied are consistent with those used in the preparation of the annual financial statements for the year ended 31 December 2007, except as described in Note 3 below. In addition, during the six months ended 30 June 2008, the Group had interests in two associates through the acquisition of Velmore Holdings Limited and its subsidiaries. Investments in associates are accounted for using the equity method of accounting and are initially recognised at cost.

#### 3. IMPACTS OF ADOPTING NEW/REVISED HONG KONG FINANCIAL REPORTING STANDARDS

In 2008, the Group adopted the following interpretation which is relevant to the Group and the impact on the Group's accounting policies is set out below:

HK(IFRIC*) – Interpretation 14	HKAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding
	Requirements and their Interaction

HK(IFRIC) – Interpretation 14 provides guidance on assessing the limit in HKAS 19 on the amount of the surplus that can be recognised as an asset. It also explains how the pension asset or liability may be affected by a statutory or contractual minimum funding requirement. The adoption of HK(IFRIC) – Interpretation 14 has no impact on the unaudited Condensed Consolidated Interim Financial Information for the six months ended 30 June 2008.

\* IFRIC: International Financial Reporting Interpretations Committee

The following new Hong Kong Financial Reporting Standards ("HKFRSs"), amendments to existing Hong Kong Accounting Standards ("HKASs") and interpretations have been issued which are relevant to the Group but are not yet effective for the financial year beginning 1 January 2008 and have not been early adopted:

- HKAS 1 (Revised), 'Presentation of Financial Statements' (effective from 1 January 2009). The Group will apply the revised disclosure requirements of HKAS 1 (Revised) from 1 January 2009.
- HKAS 23 (Revised), 'Borrowing Costs' (effective from 1 January 2009). The Group will apply HKAS 23 (Revised) from 1 January 2009. The amendment has no material impact on the Group's accounting policies as the Group's existing accounting policy on borrowing costs complies with the amended requirements.
- HKAS 27 (Revised), 'Consolidated and Separate Financial Statements' (effective for annual reporting periods beginning on or after 1 July 2009). The Group will apply the new requirements of HKAS 27 (Revised) from 1 January 2010 regarding non-controlling interests and changes in ownership interest or control in subsidiaries.

For the six months ended 30 June 2008

#### 3. IMPACTS OF ADOPTING NEW/REVISED HONG KONG FINANCIAL REPORTING STANDARDS (continued)

- HKFRS 3 (Revised), 'Business Combinations' and consequential amendments to HKAS 27, 'Consolidated and Separate Financial Statements', HKAS 28, 'Investments in Associates' and HKAS 31, 'Interests in Joint Ventures' (effective prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 July 2009). The Group will apply the amendments prospectively from 1 January 2010. Management is assessing the impact of the new requirements regarding acquisition accounting, consolidation and associates on the Group. The Group does not have any joint ventures.
- HKFRS 8, 'Operating Segments' (effective from 1 January 2009). The Group will apply HKFRS 8 from 1 January 2009. The expected impact is still being assessed in detail by the management, but it appears that the manner in which the segments are reported will not change significantly.
- HK(IFRIC) Interpretation 13, 'Customer Loyalty Programmes' (effective from 1 July 2008). The Group will apply HK(IFRIC) Interpretation 13 from 1 July 2008 but it is not expected to have any material impact on the Group's financial statements.

The following interpretations and amendments to existing standards are mandatory for the financial year beginning on or after 1 March 2007 but are not currently relevant for the Group's operations:

- HK(IFRIC) Interpretation 11, 'HKFRS 2 Group and Treasury Share Transactions' (effective from 1 March 2007).
- HK(IFRIC) Interpretation 12, 'Service Concession Arrangements' (effective from 1 January 2008).
- HKFRS 2 (Amendment), 'Share-based Payment Vesting Conditions and Cancellations' (effective from 1 January 2009).
- HKAS 32 and HKAS 1 (Amendment), 'Puttable Financial Instruments and Obligations Arising on Liquidation' (effective from 1 January 2009).

For the six months ended 30 June 2008

#### 4. SEGMENT INFORMATION

#### (a) Primary reporting format — Business segments

The Group conducts the majority of its business activities in two segments: (i) garment manufacturing and trading, and (ii) branded product distribution and trading. The segment results are as follows:

		Unaudit	ed six mont	ths ended 3	0 June	
	Garm manufa		Branded distrib			
	and tra	ading	and tra	ading	Tot	al
	2008	2007	2008	2007	2008	2007
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Revenue	1,373,130	1,097,615	143,234	142,395	1,516,364	1,240,010
Segment results	12,316	51,923	6,745	7,502	19,061	59,425
Gain on disposal of non-current assets held for sale					15,125	_
Net rental income from investment properties					339	426
Finance income	3,443	5,640	535	650	3,978	6,290
Finance costs	(4,360)	(3,769)	(650)	(1,390)	(5,010)	(5,159)
Share of results of associates	13	_	_	_	13	—
Profit before income tax					33,506	60,982
Income tax credit/(expense)					159	(9,101)
Profit for the half year					33,665	51,881

	manufa	5		Garment Branded product manufacturing distribution and trading and trading		Unalloca	ted (Note)	Tot	al
	Unaudited	Audited	Unaudited	Audited	Unaudited	Audited	Unaudited	Audited	
	As at	As at 31	As at	As at 31	As at	As at 31	As at	As at 31	
	30 June	December	30 June	December	30 June	December	30 June	December	
	2008	2007	2008	2007	2008	2007	2008	2007	
	HK\$'000	HK\$'000	HK\$'000	HK\$′000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Segment assets Segment liabilities	1,680,879 700,266	1,553,360 571,654	190,741 97,669	145,199 52,775	59,817 130,536	46,175 136,831	1,931,437 928,471	1,744,734 761,260	
Net assets		,		, -			1,002,966	983,474	

For the six months ended 30 June 2008

#### 4. SEGMENT INFORMATION (continued)

(a) Primary reporting format —- Business segments (continued)

		Unaudited six months ended 30 June									
		Garment Branded product									
	manufa	5	distrib		Unalla	teel (Note)	Ted				
	and tr		and tr		Unalloca		Tot				
	2008	2007	2008	2007	2008	2007	2008	2007			
	HK\$'000	HK\$'000	HK\$′000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000			
Capital expenditure Amortisation of leasehold land and	46,753	32,171	49,775	3,216	-	_	96,528	35,387			
land use rights	423	444	-	_	-	_	423	444			
rights Depreciation on property,	-	-	2,198	5,605	-	—	2,198	5,605			
plant and equipment	25,496	22,686	2,461	1,273	217	285	28,174	24,244			
Depreciation on investment properties Gain on disposal of	-	-	_	_	21	107	21	107			
non-current assets held for sale		_		_	15,125		15,125				

Note: Unallocated assets mainly include land and buildings not in use, investment properties and income tax assets. Unallocated liabilities mainly include income tax liabilities.

#### (b) Secondary reporting format — Geographical segments

The Group's revenue is mainly derived from customers located in the United States of America, Europe and Asia, while the Group's business activities are conducted predominantly in the People's Republic of China (the "PRC") and Thailand. The PRC includes the mainland of the PRC, Hong Kong and Macau. An analysis of the Group's external revenue by location of customers and an analysis of the Group's assets and capital expenditure by location of assets are as follows:

	Unaudited six months ended 30 June									
	The United States									
	of Am	of America Europe			As	а	Total			
	2008	2007	2008	2007	2008	2007	2008	2007		
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000		
Revenue	981,477	914,967	300,966	133,871	233,921	191,172	1,516,364	1,240,010		

For the six months ended 30 June 2008

#### 4. SEGMENT INFORMATION (continued)

#### (b) Secondary reporting format — Geographical segments (continued)

	PRC		Thailand		Other lo	cations	Total	
	Unaudited	Audited	Unaudited	Audited	Unaudited	Audited	Unaudited	Audited
	As at	As at 31	As at	As at 31	As at	As at 31	As at	As at 31
	30 June	December	30 June	December	30 June	December	30 June	December
	2008	2007	2008	2007	2008	2007	2008	2007
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Segment assets	1,248,817	1,285,594	220,468	226,401	402,335	186,564	1,871,620	1,698,559
	20.272	20.201	277	1.027	20.200	14.007	50.047	46 175
Unallocated assets	30,272	29,361	277	1,927	29,268	14,887	59,817	46,175

1,931,437 1,744,734

	Unaudited six months ended 30 June											
	PRO	2	Thaila	and	Other loo	ations	Tota	al				
	2008	2007	2008	2007	2008	2007	2008	2007				
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000				
Capital expenditure	75,423	30,022	589	909	20,516	4,456	96,528	35,387				

## 5. GAIN ON DISPOSAL OF NON-CURRENT ASSETS HELD FOR SALE

In April 2008, the Group completed its disposal of an investment property (which was presented as non-current assets held for sale as at 31 December 2007) located in Hong Kong for HK\$21,000,000 and recognised a net gain of HK\$15,125,000.

## 6. PROFIT FROM OPERATIONS

Profit from operations is stated after crediting and charging the following:

		Unaudited six months ended 30 June	
	2008 HK\$'000	2007 HK\$'000	
Crediting			
Reversal of provision for impairment of receivables	-	356	
Charging			
Amortisation of leasehold land and land use rights	423	444	
Depreciation on property, plant and equipment	28,174	24,244	
Depreciation on investment properties	21	107	
Net loss on disposals of property, plant and equipment	383	548	
Amortisation of license rights	2,198	5,605	
Provision for impairment of receivables	1,034	_	
Write-down of inventories to net realisable value	9,161	9,061	
Employment expenses	339,074	280,510	

For the six months ended 30 June 2008

## 7. FINANCE INCOME/FINANCE COSTS

		Unaudited six months ended 30 June	
	2008	2007	
	НК\$'000	HK\$'000	
Finance income			
Interest income on bank deposits	3,978	6,290	
Finance costs			
Interest on bank loans and overdrafts	4,360	3,769	
Imputed interest on license fees payable	650	1,390	
	5,010	5,159	

## 8. INCOME TAX CREDIT/(EXPENSE)

		Unaudited six months ended 30 June	
	2008	<b>2008</b> 2007	
	НК\$'000	HK\$'000	
Current income tax Hong Kong profits tax Non-Hong Kong tax Deferred income tax	(3,299) (4,825) 8,283	(7,293) (2,214) 406	
	159	(9,101)	

Hong Kong profits tax has been provided at the rate of 16.5% (2007: 17.5%) on the estimated assessable profit for the half year. Income tax on non-Hong Kong profit has been calculated on the relevant estimated assessable profit for the half year at the income tax rates prevailing in the countries/places in which the Group operates.

In early 2006, the Hong Kong Inland Revenue Department (the "HK IRD") initiated a tax audit on certain companies of the Group for the years of assessment from 1999/2000 (financial year ended 31 December 1999) to 2004/2005 (financial year ended 31 December 2004). The HK IRD has issued protective assessments to some of these companies for the years of assessment 1999/2000, 2000/2001 and 2001/2002 in view of the statutory time bar. During the course of the tax audit, further protective assessments for subsequent years may be raised by the HK IRD with respect to these companies. Since the tax audit is still at a fact-finding stage, its outcome cannot be readily ascertained with any degree of accuracy. The management of the Group has reviewed the situation and, after seeking necessary professional advice, considers that sufficient tax related provisions have been made in the Condensed Consolidated Interim Financial Information in respect of the protective assessments which the Group has received.

## 9. INTERIM DIVIDEND

		Unaudited six months ended 30 June	
	2008	2007	
	НК\$'000	HK\$'000	
HK\$0.06 (2007: HK\$0.08) per share	16,124	21,499	

For the six months ended 30 June 2008

#### 10. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the consolidated profit attributable to equity holders of the Company for the six months ended 30 June 2008 of HK\$33,684,000 (2007: HK\$49,732,000) by the weighted average number of shares in issue during the six months ended 30 June 2008 of 268,735,253 (2007: 268,735,253).

As there was no potential dilutive share, diluted earnings per share equal to the basic earnings per share.

## 11. PROPERTY, PLANT AND EQUIPMENT

	Unaudited	Audited
	As at	As at
	30 June	31 December
	2008	2007
	HK\$'000	HK\$'000
Opening net book amount	468,334	410,545
Additions	32,873	90,898
Acquisition of a subsidiary	4,542	_
Disposals	(723)	(2,533)
Depreciation	(28,174)	(51,088)
Exchange differences	13,476	20,512
Closing net book amount	490,328	468,334

#### 12. INVESTMENT PROPERTIES

	Unaudited	Audited
	As at	As at
	30 June	31 December
	2008	2007
	HK\$'000	HK\$'000
Opening net book amount	1,649	7,662
Depreciation	(21)	(189)
Transfer to non-current assets held for sale	(549)	(5,824)
Closing net book amount	1,079	1,649

## 13. LEASEHOLD LAND AND LAND USE RIGHTS

	Unaudited As at	Audited As at
	30 June	31 December
	2008	2007
	HK\$'000	HK\$'000
Opening net book amount	28,868	29,292
Additions	_	422
Disposals	(352)	(986)
Amortisation	(423)	(799)
Transfer to non-current assets held for sale	(930)	(50)
Exchange differences	1,093	989
Closing net book amount	28,256	28,868

For the six months ended 30 June 2008

#### 14. INTANGIBLE ASSETS

	Unaudited As at 30 June 2008 <i>HK\$'000</i>	Audited As at 31 December 2007 <i>HK\$'000</i>
License Rights		
Opening net book amount Addition Amortisation Derecognition Closing net book amount	18,269 45,908 (2,198) — 61,979	55,331 18,269 (10,162) (45,169) 18,269
Goodwill		
Opening net book amount Acquisition of a subsidiary	 13,205	
Closing net book amount	13,205	
Total intangible assets	75,184	18,269

License rights represent capitalisation of the expected variable payments based on pre-determined criteria on future revenue from the licensed business that can be reliably estimated at the time of inception. They are recognised based on discount rates equal to the Group's weighted average borrowing rates of approximately 3.0% to 5.0% per annum at the dates of inception. Subsequent to the half year of 2008, the Group has entered into an amendment agreement with a licensor, inter alia, to extend the expiry date of a license agreement from 2011 to 2016.

#### 15. ACCOUNTS RECEIVABLE AND BILLS RECEIVABLE

The aging analysis is as follows:

	Unaudited	Audited
	As at	As at
	30 June	31 December
	2008	2007
	HK\$'000	HK\$'000
Less than 3 months	411,962	355,402
3 months to 6 months	7,811	5,284
Over 6 months	3,956	2,616
	423,729	363,302
Less: provision for impairment of receivables	(3,956)	(2,616)
	419,773	360,686

Majority of the accounts receivable and bills receivable are covered by letters of credit with bills payable at sight. The remaining portion is on open account with credit term of approximately 30 days and is substantially covered by credit insurance.

The carrying amounts of the accounts receivable and bills receivable approximate their fair values.

For the six months ended 30 June 2008

#### 16. ACCOUNTS PAYABLE AND BILLS PAYABLE

Accounts payable and bills payable comprise:

	Unaudited	Audited
	As at	As at
	30 June	31 December
	2008	2007
	HK\$'000	HK\$'000
Third parties	275,311	184,029
Associates	3,391	_
	278,702	184,029
The aging analysis is as follows:		
Less than 3 months	267,727	176,164
3 months to 6 months	8,340	6,665
Over 6 months	2,635	1,200
	278,702	184,029

Majority of payment terms with suppliers are on letters of credit. The remaining portion is granted with credit periods ranging from 30 to 60 days.

The carrying amounts of accounts payable and bills payable approximate their fair values.

## 17. BANK BORROWINGS

	Unaudited	Audited
	As at	As at
	30 June	31 December
	2008	2007
	HK\$'000	HK\$'000
Short-term bank loans	256,678	227,092

The carrying amounts of the bank borrowings approximate their fair values.

For the six months ended 30 June 2008

#### 18. COMMITMENTS

#### (a) Operating lease commitments

(i) The Group had future aggregate minimum lease payments under non-cancellable operating leases in respect of land and buildings, as follows:

	Unaudited	Audited
	As at	As at
	30 June	31 December
	2008	2007
	HK\$'000	HK\$'000
Not later than 1 year	48,124	35,543
Later than 1 year and not later than 5 years	60,061	37,134
Later than 5 years	15,416	15,725
	123,601	88,402

(ii) The Group had future aggregate minimum lease rental receipts under non-cancellable operating leases in respect of land and buildings, as follows:

	Unaudited	Audited
	As at	As at
	30 June	31 December
	2008	2007
	HK\$'000	HK\$'000
Not later than 1 year	550	570
Later than 1 year and not later than 5 years	248	84
	798	654

#### (b) Capital commitments

The Group had capital commitments in relation to construction of production facilities and purchase of equipment, as follows:

	Unaudited	Audited
	As at	As at
	30 June	31 December
	2008	2007
	HK\$'000	HK\$'000
Contracted but not provided for	47,847	10,404

For the six months ended 30 June 2008

#### 19. RELATED PARTY TRANSACTIONS

The following is a summary of significant related party transactions which were carried out in the normal course of the Group's business:

			Unaudited six months ended 30 June	
		2008	2007	
		HK\$'000	HK\$'000	
(a)	Associates			
	Processing charges	15,554		
(b)	A related company			
	Rental expense	2,229	2,229	
(c)	Key management compensation			
	Salaries, allowances and bonuses	8,962	8,799	
	Defined contribution plans	278	263	
	Other retirement benefits	221	291	
		9,461	9,353	

#### 20. BUSINESS COMBINATION

In March 2008, the Group completed the acquisition of the entire issued share capital of Velmore Holdings Limited ("Velmore") and its subsidiaries (the "Velmore Group") for a cash consideration of HK\$156,469,000 (equivalent to GBP9,920,000), subject to adjustments as stated in the share purchase agreement. Velmore Limited, the principal subsidiary of Velmore, is a full service vendor to a renowned retail chain in the United Kingdom.

(a) Details of net assets acquired and goodwill recognised in the business combination are as follows:

	НК\$'000
Purchase consideration:	
Cash consideration	156,469
Direct expenses relating to the acquisition	7,708
Total purchase consideration	164,177
Fair value of net assets acquired (as shown below)	150,972
Goodwill recognised in the business combination	13,205

For the six months ended 30 June 2008

#### 20. BUSINESS COMBINATION (continued)

(a) Details of net assets acquired and goodwill recognised in the business combination are as follows (continued):

The net assets acquired are as follows:

	Fair value <i>HK\$'000</i>	Acquiree's carrying value <i>HK\$'000</i>
Property, plant and equipment	4,542	2,397
Investments in associates	10,726	10,726
Inventories	65,659	65,659
Accounts receivable and bills receivable	54,878	54,878
Prepayments and other receivables	25,567	22,412
Income tax recoverable	3,457	3,457
Non-current assets held for sale	7,887	6,241
Cash and cash equivalents	69,433	69,433
Accounts payable and bills payable	(47,109)	(47,109)
Accruals and other payables	(43,180)	(36,204)
Income tax liabilities	(888)	(888)
Net assets acquired	150,972	151,002

Goodwill is attributable to the service team acquired and synergies expected to arise from the acquisition.

(b) Analysis of net outflow of cash and cash equivalents in respect of the acquisition:

	HK\$'000
Purchase consideration settled in cash	(156,469)
Direct expenses relating to the acquisition	(7,708)
Cash and cash equivalents acquired	69,433
Net outflow of cash and cash equivalents in respect of the acquisition	(94,744)

(c) The Velmore Group contributed post-tax losses of HK\$8,972,000 to the Group for the period from the acquisition date to 30 June 2008. If the acquisition had occurred on 1 January 2008, consolidated revenue and consolidated after-tax profit of the Group for the six months ended 30 June 2008 would have been HK\$1,668,690,000 and HK\$28,567,000, respectively.

## 21. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform with the current period's presentation.

In this Management Discussion and Analysis, we present the business review and a discussion on the financial performance of Tristate Holdings Limited (the "Company") and its subsidiaries (together, the "Group") over the six months ended 30 June 2008.

## **BUSINESS REVIEW**

For the first half of 2008, the total revenue of the Group was HK\$1,516,364,000 (2007: HK\$1,240,010,000), representing an increase of approximately 22% as compared with the corresponding period in 2007.

Revenue generated from the garment manufacturing and trading segment increased by approximately 25% as compared with the corresponding period in 2007. Such increase was mainly due to the revenue contribution from the Velmore Group (as defined below) since its acquisition by the Group on 14 March 2008 as well as the growth in sales orders from existing and new customers during the first half of 2008.

Revenue from the branded product distribution and trading segment increased by approximately 1% when compared with the corresponding period in 2007. Such increase was mainly due to the revenue contribution from the Group's distribution business in China.

Geographically, the United States of America continued to be the major export market for the Group, contributing approximately 65% (2007: 74%) of the total revenue. During the first half of 2008, sales to Europe increased to approximately 20% (2007: 11%) of the Group's total revenue due to the Group's gaining further access to the United Kingdom market following the acquisition of the Velmore Group. Sales to Asia recorded satisfactory growth and remained stable at approximately 15% of the total revenue of the Group seeks to minimise the impact of seasonality by focusing on key customers with relatively even year-round orders.

Gross profit of the Group was HK\$295,956,000 (2007: HK\$269,892,000) during the period while gross profit margin was approximately 20% (2007: 22%). The decrease in gross profit margin was mainly due to the increase in labour and subcontracting costs, appreciation of currencies, high inflation and increase in fuel costs in the countries where the Group operates. Selling and distribution expenses surged by approximately 46% mainly due to the increase in export freight of the garment manufacturing segment, and the increase in shop rental and running expenses which was in line with the expansion of the branded product distribution business. General and administrative expenses increased by approximately 27% during the first half of 2008 as compared with prior period. Such increase was mainly due to our consolidation of the results of the Velmore Group.

The Group continued to dispose of its non-core assets. In December 2007, the Group entered into a provisional agreement with an independent third party to dispose of an industrial property at a consideration of HK\$21,000,000. The transaction was completed in April 2008 and a gain on disposal amounting to HK\$15,125,000 was recognised in the first half of 2008.

The increase in production and freight costs affected the profitability of the garment manufacturing and trading segment and caused the profit attributable to equity holders of the Company for the first half of 2008 to decrease by approximately 32% to HK\$33,684,000 (2007: HK\$49,732,000).

In early 2006, the Hong Kong Inland Revenue Department (the "HK IRD") initiated a tax audit on certain companies of the Group for the years of assessment from 1999/2000 (financial year ended 31 December 1999) to 2004/2005 (financial year ended 31 December 2004). The HK IRD has issued protective assessments to some of these companies for the years of assessment 1999/2000, 2000/2001 and 2001/2002 in view of the statutory time bar. During the course of the tax audit, further protective assessments for subsequent years may be raised by the HK IRD with respect to these companies. Since the tax audit is still at a fact-finding stage, its outcome cannot be readily ascertained with any degree of accuracy. The management of the Group has reviewed the situation and, after seeking necessary professional advice, considers that sufficient tax related provisions have been made in the Condensed Consolidated Interim Financial Information in respect of the protective assessments which the Group has received.

The first and second production facilities of the Group located in the Hefei Economic & Technological Development Area in Anhui Province, with a total factory space of about 17,000 square meters and a total production capacity of 200,000 pieces per month, commenced operation in 2007. After the completion of the first and second production facilities and further evaluation of our business plan and opportunities, the Group commenced construction of another production facility in 2008, which is expected to be in full scale operation in 2009.

## **ACQUISITION OF VELMORE GROUP**

On 25 January 2008, Sharp Hero International Limited ("Sharp Hero"), a wholly-owned subsidiary of the Company, and Mr. Derek Anthony MORTON and Ms. Stephanie Vera MORTON (the "Vendors") entered into a share purchase agreement, pursuant to which Sharp Hero conditionally agreed to purchase from the Vendors the entire issued share capital of Velmore Holdings Limited ("Velmore"). The acquisition was completed on 14 March 2008 for a cash consideration of HK\$156,469,000 (equivalent to GBP9,920,000), subject to adjustments as stated in the share purchase agreement.

Velmore is an investment holding company incorporated in England with limited liability. Its principal subsidiary, Velmore Limited, is a full service vendor to a renowned retail chain in the United Kingdom. Services provided by Velmore and its subsidiaries (the "Velmore Group") include garment design, fabric development and testing, sample making, raw materials procurement, manufacture subcontracting and quality inspection. Velmore holds equity interests in two garment manufacturers in Morocco. Further details of the acquisition were set out in the announcement and the circular of the Company dated 29 January 2008 and 31 March 2008, respectively.

Save as disclosed above, there were no material acquisitions or disposals of subsidiaries or associated companies during the first half of 2008 and up to the date of this Interim Report and no important events affecting the Group have occurred since 30 June 2008 and up to the date of this Interim Report.

## FINANCIAL RESOURCES AND LIQUIDITY

During the first half of 2008, the Group continued to maintain a healthy financial position. As at 30 June 2008, cash and cash equivalents amounted to HK\$226,000,000 (31 December 2007: HK\$389,398,000) which were mainly denominated in Renminbi and United States dollars. The short-term bank borrowings of the Group amounted to HK\$256,678,000 as at 30 June 2008 (31 December 2007: HK\$227,092,000). Such borrowings were mainly denominated in United States dollars and Thai Bahts. As at 30 June 2008, HK\$70,906,000 (31 December 2007: HK\$54,731,000) and HK\$185,772,000 (31 December 2007: HK\$172,361,000) of the short-term bank borrowings were interest bearing at fixed rates and floating rates respectively. The Group maintained sufficient banking facilities and did not have any long-term bank borrowings outstanding as at 30 June 2008. Facilities extended to the subsidiaries were not charged with the Group's assets. As at 30 June 2008, the gearing ratio of the Group was approximately 3%, calculated as net borrowings divided by total capital. Net borrowings were calculated as total bank borrowings less cash and cash equivalents, while total capital comprised total equity plus net borrowings. The Group did not have net borrowings as at 31 December 2007, and, accordingly, no information on gearing ratio as at that date is provided.

Most of the Group's receipts and payments were denominated in Hong Kong dollars, Renminbi, United States dollars, Euro and Pound Sterling. The management of the Group monitors the related foreign exchange risk exposure closely and manages significant foreign exchange risk with foreign exchange forward contracts.

## CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS

Except for the capital commitments described in Note 18 to the Condensed Consolidated Interim Financial Information, there were no material capital commitments or contingent liabilities as at 30 June 2008 which would require a substantial use of the Group's present cash resources or external funding.

## **HUMAN RESOURCES**

The Group had about 19,000 employees as at 30 June 2008 (31 December 2007: 20,000). Fair and competitive remuneration packages and benefits are offered to competent employees. Discretionary bonuses are granted to eligible employees with outstanding performance. In addition, a new share option scheme was adopted by the Company in 2007 for granting of options to eligible persons to subscribe for shares in the Company.

## FUTURE DEVELOPMENT

The global economy has been adversely affected by the United States' sub-prime mortgage related credit crisis and the global inflation caused by the increase in commodity prices. The profit margin of the garment manufacturing and trading business of the Group is likely to be affected by the economic slowdown in the major markets as well as the increase in production costs owing to inflation and the appreciation of Asian currencies in countries where the Group operates. The Group will strive to improve profit margin by offering a variety of value added services to its customers and implementation of stringent cost control. The strong design and sales team of the Velmore Group based in the United Kingdom will allow the Group to extend its scope of services and products offered which include garment design, fabric development and testing, and in particular, complete apparel solutions to customers in the United Kingdom. The Group plans to extend similar services to its customers in the United States of America. The Group has started the integration process with respect to the operations of the Velmore Group, and the Velmore Group is expected to have a positive impact on the earnings of the Group in the medium term. Current sales orders on hand of the Group are consistent with that of the last comparable period.

The Group intends to continue its expansion of branded product distribution and trading business in China. We will also continue to look for branded product distribution opportunities in order to broaden our brand portfolio.

Going forward, the Group will continue focusing on its core customers and product offerings. With the gloomy global economic outlook, the Group maintains a cautious view on its overall performance for the year 2008.

# SHAREHOLDERS' INFORMATION AND CORPORATE GOVERNANCE

## **DISCLOSURE OF INTERESTS**

#### Directors' interests in securities

As at 30 June 2008, the interests and short positions of the directors (the "Board" or the "Directors") and the chief executive of Tristate Holdings Limited (the "Company") in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) which were (i) recorded in the register kept by the Company pursuant to Section 352 of the SFO; or (ii) notified to the Company and The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") under Appendix 10 of the Rules Governing the Listing of Securities on the Hong Kong Stock Exchange (the "Listing Rules"), were as follows:

Interests in shares of the Company

Name of Director		Number of shares held			
	Long/short position	Through spouse or minor children	Through controlled corporation(s)	Total	Approximate percentage of issued share capital
Mr. WANG Kin Chung, Peter	Long position	3,388,000 (Note 1)	178,442,000 <i>(Note 2)</i>	181,830,000	67.66%

Interests in shares of Hua Thai Manufacturing Public Company Limited ("Hua Thai")

			Number of shares held		
Name of Director	Long/short position	Class	Through spouse or minor children	Total	Approximate percentage of issued share capital
Ms. WANG KOO Yik Chun	Long position	Ordinary share	2,500 (Note 3)	2,500	0.03%

Notes:

1. 3,388,000 shares were beneficially owned by Ms. Daisy TING, the spouse of Mr. WANG Kin Chung, Peter.

2. 178,442,000 shares were beneficially owned by Silver Tree Holdings Inc., a company wholly owned by Mr. WANG Kin Chung, Peter.

3. 2,500 shares in Hua Thai were held by the late Mr. WANG Seng Liang, the spouse of Ms. WANG KOO Yik Chun.

Save as disclosed above, as at 30 June 2008, none of the Directors or the chief executive of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were required to be (i) recorded in the register kept by the Company pursuant to Section 352 of the SFO; or (ii) notified to the Company and the Hong Kong Stock Exchange pursuant to the Model Code.

## Substantial shareholders

The register of substantial shareholders maintained under Section 336 of the SFO shows that, as at 30 June 2008, the Company had been notified that the following persons (not being a Director or the chief executive of the Company) were interested in the following interests and/or short positions in the shares or underlying shares of the Company:

		Num	l		
Name of shareholder	Long/short position	Directly beneficially owned	Through spouse or minor children	Total	Approximate percentage of issued share capital
Ms. Daisy TING	Long position	3,388,000	178,442,000 (Note)	181,830,000	67.66%
Silver Tree Holdings Inc.	Long position	178,442,000 (Note)	_	178,442,000	66.40%
Mr. TANG Yue Nien, Martin	Long position	21,300,000	_	21,300,000	7.93%

Note:

178,442,000 shares were beneficially owned by Silver Tree Holdings Inc., a company wholly owned by Mr. WANG Kin Chung, Peter. Since Ms. Daisy TING is the spouse of Mr. WANG Kin Chung, Peter, she is deemed to be interested in the shares controlled by Mr. Wang under Part XV of the SFO.

Save as disclosed above, as at 30 June 2008, no person (other than a Director or the chief executive of the Company) known to any Director or the chief executive of the Company had an interest or short position in the shares or underlying shares which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

## SHARE OPTIONS

No share options under the share option scheme of the Company were outstanding at the beginning or at the end of the six months ended 30 June 2008 and no share options were granted, exercised, cancelled or lapsed during the said period.

## CODE ON CORPORATE GOVERNANCE PRACTICES

During the six months ended 30 June 2008, the Company complied with code provisions set out in the Code on Corporate Governance Practices (the "Code") contained in Appendix 14 of the Listing Rules, except for the deviation from code provision A.2.1.

During the six months ended 30 June 2008 and up to the date of this Interim Report, Mr. WANG Kin Chung, Peter is the Chairman and the Chief Executive Officer (the "CEO") of the Company, and that the functions of the Chairman and the CEO in the Company's strategic planning and development process overlap. This constitutes a deviation from code provision A.2.1 of the Code which stipulates that the roles of the Chairman and the CEO should be separate and should not be performed by the same individual. However, the Board considers that it is beneficial to the Company that the Chairman and the CEO both take part in the Company's strategic planning and development process. The Board also considers that it would be appropriate and in the best interests of the Company and its shareholders as a whole that Mr. WANG Kin Chung, Peter holds both the offices of the Chairman and the CEO given the current size of the Group and its present stage of development.

## PURCHASE, SALE OR REDEMPTION OF SHARES

The Company did not redeem any of its shares during the six months ended 30 June 2008. Neither the Company nor any of its subsidiaries purchased or sold any of the Company's shares during the said period.

## **MODEL CODE**

The Company has adopted a code of conduct regarding securities transactions by Directors on terms no less exacting than the required standard set out in the Model Code. By responding to specific enquiries from the Company, the Directors have confirmed that they complied with the required standard set out in the Model Code and the Company's code of conduct regarding securities transaction by Directors throughout the six months ended 30 June 2008.

#### **INTERIM DIVIDEND**

The Board has resolved to declare an interim dividend of HK\$0.06 per share for the six months ended 30 June 2008, totalling HK\$16,124,000 (2007: HK\$0.08 per share, totalling HK\$21,499,000). The interim dividend will be payable on Monday, 6 October 2008 to shareholders whose names appear on the Register of Members of the Company on Friday, 26 September 2008.

## **CLOSURE OF REGISTER OF MEMBERS**

The Register of Members of the Company will be closed for the period from Wednesday, 24 September 2008 to Friday, 26 September 2008, both days inclusive, during which period no transfer of shares will be registered. In order to qualify for the interim dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's branch registrar and transfer office in Hong Kong, Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not later than 4:30 p.m. on Tuesday, 23 September 2008.

### AUDIT COMMITTEE

The Audit Committee has reviewed the unaudited Condensed Consolidated Interim Financial Information and the Interim Report of the Group for the six months ended 30 June 2008 in conjunction with the management of the Group.

On behalf of the Board WANG Kin Chung, Peter Chairman and Chief Executive Officer

Hong Kong, 3 September 2008