

(A joint stock company incorporated in the People's Republic of China with limited liability) Stock Code: 3328

**INTERIM REPORT 2008** 

# YOUR DREAM OUR COMMITMENT



2



	1.	Financial Highlights	2
	2.	Corporate Information	4
	3.	Management Discussion and Analysis	5
	4.	Changes in Share Capital and Shareholdings of Substantial Shareholders	30
	5.	Directors, Supervisors, Senior Management and Staff	36
	6.	Corporate Governance	40
	7.	Corporate Social Responsibilities	43
	8.	Significant Events	46
	9.	Independent Auditors' Report	50
	10.	Condensed Consolidated Interim Financial Information	52
	11.	Notes to the Condensed Consolidated Interim Financial Information	57
	12.	Supplementary Unaudited Financial Information	116
	13.	Reconciliation of differences between CAS and IFRS Financial Information	125
	14.	List of Branches	127
_			

## **Financial Highlights**

The major financial data and indicators of the Bank and its subsidiaries (the "Group") for the six months ended 30 June 2008 (the "Period") prepared under International Financial Reporting Standards ("IFRS") are as follows:

	As at	As at	Increase/	
	30 June	31 December	(decrease)	
	2008	2007	(%)	
Total assets	2,430,859	2,110,444	15.18	
Includes: loans and advances to customers <sup>1</sup>	1,217,878	1,082,788	12.48	
Total liabilities	2,291,065	1,977,123	15.88	
Includes: due to customers <sup>1</sup>	1,811,113	1,555,599	16.43	
Shareholders' equity				
(eliminate the minority interest)	139,351	132,903	4.85	
Net asset per share				
(eliminate the minority interest, in RMB)	2.84	2.71	4.80	
			Increase/	
	January to	lonuon/to	(decrease)	
	-	January to		
	June 2008	June 2007	(%)	
Net interest income	33,097	23,536	40.62	
Operating profit before tax	20,301	14,155	43.42	
Net profit (eliminate the minority interest)	15,508	8,558	81.21	
Diluted earnings per share (in RMB)	0.32	0.18	77.78	
Net cash flow from operating activities	49,801	(5,456)	_	

(in millions of RMB unless otherwise stated)

	As at 30 June 2008 (%)	As at 31 December 2007 (%)	Change (percentage points)
Return on average total assets <sup>2</sup>	1.37	1.06	0.31
Return on average equity <sup>3</sup>	22.78	18.16	4.62
Cost to income ratio <sup>4</sup>	35.78	40.29	(4.51)
Impaired loans ratio <sup>5</sup>	1.83	2.05	(0.22)
Provision coverage of impaired loans <sup>1, 6</sup>	107.65	95.63	12.02
Capital adequacy ratio <sup>7</sup>	14.06	14.44	(0.38)

Notes:

- 1. The comparative data (including the outstanding balances of loans and advances to customers before impairment allowances, impairment allowances and due to customers) are reclassified to conform with the requirements on financial information disclosure for the Period. (similarly hereinafter)
- 2. Calculated by dividing annualised net profit (eliminate the minority interest) by the average of total assets at the beginning and at the end of the Period.
- 3. Calculated by dividing annualised net profit (eliminate the minority interest) by the average equity (eliminate the minority interest) at the beginning and at the end of the Period.
- 4. Calculated by dividing other operating expenses by net operating income (which includes net interest income, net fee and commission income, dividend income, gains less losses from trading activities, gains less losses arising from the de-recognition of investment securities and other operating income).
- 5. Calculated by dividing the balance of impaired loans by the balance of loans before impairment allowances at the end of the Period.
- 6. Calculated by dividing the balance for impairment allowances by the balance of impaired loans at the end of the Period.
- 7. Calculated in accordance with the relevant regulatory practice in China's banking industry.

## **Corporate Information**

#### LEGAL NAME

交通銀行股份有限公司 Bank of Communications Co., Ltd.

#### LEGAL REPRESENTATIVE

JIANG Chaoliang

#### **COMPANY SECRETARY**

ZHANG Jixiang

#### AUTHORISED REPRESENTATIVES

PENG Chun ZHANG Jixiang

#### COMPANY ADDRESS AND CONTACT INFORMATION FOR INVESTORS

188 Yin Cheng Middle Road, Pudong New District, Shanghai 200120, PRC Tel: 86-21-58766688 Fax: 86-21-58798398 E-mail: investor@bankcomm.com Website: www.bankcomm.com

#### PLACE OF BUSINESS IN HONG KONG

20 Pedder Street, Central, Hong Kong

#### SELECTED NEWSPAPERS AND WEBSITES FOR INFORMATION DISCLOSURE

- H shares: HKExnews website of the Hong Kong Stock Exchange www.hkexnews.hk
- A shares: China Securities Journal, Shanghai Securities News, Securities Times, Shanghai Stock Exchange website www.sse.com.cn

## PLACES WHERE THE INTERIM REPORT CAN BE OBTAINED

The Head Office of the Bank and principal business locations

#### AUDITORS

PricewaterhouseCoopers Deloitte Touche Tohmatsu CPA Ltd.

#### HONG KONG LEGAL ADVISER

Linklaters

#### CHINA LEGAL ADVISER

King & Wood PRC Lawyers

#### A SHARES SPONSORS

China Galaxy Securities Company Limited CITIC Securities Company Limited Haitong Securities Company Limited

#### SHARE REGISTRARS

H shares: Computershare Hong Kong Investor Services Limited Rooms 1712-16, 17th Floor, Hopewell Center, 183 Queen's Road East, Hong Kong

A shares: China Securities Depository and Clearing Corporation Limited, Shanghai Branch 3/F, China Insurance Building, No.166 Lujiazui Dong Road, Pudong New District, Shanghai, PRC

#### LISTING INFORMATION

H shares: The Stock Exchange of Hong Kong Limited Stock Name: BANKCOMM Stock Code: 3328

A shares: Shanghai Stock Exchange Stock Name: Bank of Communications Stock Code: 601328

This Interim Report is prepared in both Chinese and English and the English version is for reference only. The Chinese text of this Interim Report shall prevail over the English text in case of any inconsistency.

**Interim Report 2008** 

## Management Discussion and Analysis

China sustained rapid economic growth and social development despite the turbulent domestic and international economic environment in the first half of 2008. The central government has implemented efficient strategies in relation to strengthening and optimizing macro-economic control and the active promotion of restructuring of the economy, resulting in a stable and rapid development of the economy. In response to the rapidly changing market and macro-economic environment, the Group comprehensively implemented its "Best Wealth Management Bank" strategy to display its key business products and businesses, as well as strengthened its development of new markets and business, thereby maintaining favourable development and growth in various businesses of the Group.

#### (1) OPERATION OVERVIEW

The Group's total assets increased by 15.18% from the beginning of the year to RMB2,430.859 billion as at the end of the Period. Net profit also increased by 81.21% when compared to the same period in the previous year to RMB15.508 billion for the six months ended 30 June 2008, while net interest spread and net interest margin were 3.08% and 3.22%, respectively. The Group's impaired loans ratio was 1.83%, while its capital adequacy ratio and core capital adequacy ratio were maintained at relatively high levels of 14.06% and 9.98%, respectively.

#### (2) BUSINESS REVIEW

#### Rapid growth in assets base and significant improvement in profitability

The asset base of the Group grew rapidly during the Period. Total assets increased by RMB320.415 billion or 15.18% from the beginning of this year. Loans and advances to customers (before impairment allowances, and unless otherwise stated, similarly hereinafter) increased RMB137.807 billion or 12.48% from the beginning of the year to RMB1,242.297 billion, of which, domestic RMB-denominated loans increased by 10.37% or RMB98.687 billion. Customer deposits also increased by 16.43% or RMB255.514 billion from the beginning of the year to RMB1,811.113 billion.

Rapid and coordinated development of various businesses contributed to strong growth in the profitability of the Group such that realised net profit after tax for the Period increased by 81.21% to RMB15.508 billion when compared to the same period in the previous year. Annualised return on average total assets and return on average shareholders' equity also increased by 0.31 percentage point and 4.62 percentage points, respectively when compared to 2007, to 1.37% and 22.78%, respectively.



### Management Discussion and Analysis (Continued)

#### Increase in efficiency in capital utilisation and improvement in net interest margin

There has been an improvement in the efficiency in capital utilisation by the Group during the Period. In terms of loans and advances, while controlling the overall growth in the amount of loans, the Group also focussed on optimising the adjustment of the loan structure and strongly promoted the development of "Green Credit" projects and expanded its support to the coal, electricity, gasoline and transportation industries, as well as its support to energy conservation projects and small-and-medium enterprises. In addition, there has been an increase in the proportion of high-yielding loans, and the return on loans and advances to customers increased by 83 basis points to 7.16% when compared to 2007. The Group's treasury business is experiencing major restructuring as part of the Group's efforts to adapt to market competition and strategic restructuring. The establishment of the Financial Markets Division enabled the Group to integrate the management of its domestic and foreign currency operations and continuously strengthen its treasury operations and the adjustment of its investment structure. In the first half of 2008, the Bank strengthened its position as an active bank in the market and the volume of RMB and foreign exchange transactions increased by 79.7% and 77.2%, respectively. The optimisation of the Group's investment in securities portfolio led to an increase in return on investment in securities by 62 basis points when compared to 2007, to 3.92%.

As a result of the steady expansion of the scale of its businesses and improvements in the efficiency in capital utilisation, the Group's net interest income increased significantly. This was also accompanied by continuous growth in the net interest margin. During the Period, net interest income increased by 40.62% when compared to the same period in the previous year to RMB33.097 billion, while net interest spread and net interest margin increased by 29 and 36 basis points, respectively, when compared to 2007, to 3.08% and 3.22%, respectively.

#### Active diversification of income sources and increased contribution from fee-based businesses

The Group was able to overcome the adverse effects from the volatility of the capital markets by actively developing technically-intensive and highly value-adding fee-based services such as custodian services, consultancy services and insurance agency services, thereby diversifying its income source. At the end of the Period, custodian commission income increased by 99.44% when compared to the same period in the previous year to RMB0.359 billion, while investment banking related fee income such as consultancy fees increased by 1.83 times to RMB0.554 billion. Insurance agency services and RMB-denominated "De Li Bao" products also experienced significant breakthroughs and increased by 9.53 and 3.30 times, respectively, when compared to the same period in 2007.

The Group's traditional businesses such as settlement and agent services and bank card services, which have relatively lower correlations with the capital market, also experienced considerable development during the Period. Settlement and agent service commission income and bank card annual fee increased by 85.13% and 32.57%, respectively, when compared to the same period in 2007, to RMB1.033 billion and RMB1.209 billion, respectively, during the Period. The basic functionality of bank card business was fully exploited during the Period by the introduction of a wide range of uniquely packaged cards such as co-branded cards, platinum credit cards, centennial celebration collectible cards, Pacific-World Expo Gold cards, which promoted the Group's value-added services and further increasing the competitiveness of the Group's card business. As at the end of the Period, the total number of debit cards and quasi credit cards issued was 55.01 million cards and the total consumer spending exceeded RMB50 billion in the first half of 2008. The total number of credit cards issued to date reached 7.70 million cards and the total consumer spending was RMB38.5 billion in the first half of 2008.

Contribution from fee-based businesses to the Group's income was further enhanced due to the active expansion and development into new markets and accelerated development of traditional businesses. During the Period, net fee and commission income have increased by 50.05% when

compared to the same period in 2007, to RMB4.653 billion. Proportion of net fee and commission income to net operating profit increased by 0.97 percentage point when compared to the same period in 2007, to 12.31%.





### Management Discussion and Analysis (Continued)

## In-depth promotion of the Wealth Management business and steady strengthening of customer base

The Group invested substantial amounts of resources to develop its operations as a "Wealth Management Bank". It also devoted considerable efforts into areas such as branding, channel development, product innovation and team building in order to develop "Wealth Management" as the Group's differentiating factor and competitive advantage.

In terms of brand development, the Group introduced its own brand of private banking products, which built on the foundation of its "OTO Fortune" and "BOCOM Fortune" wealth management products. These wealth management products have been rolled out through its Beijing Branch, Guangzhou Branch and three other branches on a pilot basis. In terms of channel development, the Group established 32 new "OTO" network locations, and at the same time, actively promoted the trial run of the application of the wealth management platform and express wealth management services center. The wealth management platform became operational at 96 network locations domestically and the conversion of ten network locations into express wealth management services center located at seven different branches was completed, thereby advocated the transformation from operations-focused model to a retail-servicing focused model for its network locations. In terms of product development, the Group adapted to the market changes with its timely introduction of investment products such as low-risk, fixed income products, and agency services on tangibles such as gold and gold futures trading services. In addition, it also introduced the customised "Supreme No. 1" investment product for its first batch of private banking customers. In terms of team building, the Group emphasised on employees training in strategic businesses such as funds, insurance, wealth management products and private banking in response to its business development needs. As at the end of the Period, there are 1,167 employees with Associate Financial Planer (AFP), Certified Financial Planner (CFP) or Executive Financial Planner (EFP) professional qualifications.

There were further improvements in the Group's customer structure and customer quality as a result of the Group's continuous refinement of its wealth management banking strategy. At the end of the Period, the number and proportion of upper or mid-tier individual customers increased by 10.09% from the beginning of the year, and 2.39 percentage points, respectively. Upper or mid-tier personal customers have become the key driving force of the wealth management business as 97.75% of the Group's new assets under management were derived from upper or mid-tier individual customers.

#### Healthy development of overseas branches and subsidiaries and the emergence of synergies

The Group continuously expanded the scope and coverage of its businesses by implementing its comprehensive globalisation strategy. Overseas branches achieved rapid growth in the scale of their operations despite the increasingly severe adverse influences arising from the sub-prime crisis and liquidity crunch. Total assets and loans of overseas branches increased by 23.45% and 57.04%, respectively, from the beginning of the year to US\$22.052 billion and US\$13.870 billion, respectively, at the end of the Period. The Singapore Branch successfully maintained steady business growth by actively developing new risk-participation trade finance products. The Seoul Branch also reported rapid revenue growth by taking advantage of market opportunities to participate in interest rate and currency swaps. The two newly established Frankfurt and Macau Branches were able to quickly bring their business development on course and successfully define their market position while actively developing new markets.

The Group's subsidiaries reported healthy growth during the Period. Bank of Communications Schroder Fund Management Co., Ltd successfully issued the largest bond fund in the spot market despite bearish market sentiments, issued a total of six funds including, amongst others, currency market funds, balanced funds, equity funds and bond funds and climbed five positions up the rankings for scale of assets management and increased its market share by 0.44 percentage point. Bank of Communications International Trust Co., Ltd achieved excellent results by launching 16 series of the "Win To Fortune" wealth management product in collaboration with its parent company. Bank of Communications Financial Leasing Co., Ltd. also took advantage of the Group's competitive advantage for the promotion of its leasing operations and successfully entered into 23 leveraged lease arrangements. In addition, preparatory work on the Da Yi Rural Bank proceeded steadily as the Group intensified its strategic cooperation with the Jiangsu Changshu Rural Commercial Bank Co., Ltd..

#### Managing negative influences and continuous strengthening of risk management

The Group's newly implemented comprehensive "Three-year Risk Management Plan" was instrumental in its efforts to effectively achieve long-term control over risk management and to overcome the adverse influences on the quality of assets arising from diverse factors such as the 12 May Wenchuan earthquake and the slowdown in macro-economic growth. The Group's technical capabilities over risk management were enhanced by the introduction of internal grading results into the credit approval and credit administration processes. The quality of assets were further strengthened through the implementation of comprehensive credit risk and return analyses and the further enhancement

### Management Discussion and Analysis (Continued)

in the recovery process of unhealthy assets. The impaired loans ratio decreased from 2.05% from the beginning of the year to 1.83% at the end of the Period, representing a decrease of 0.22 percentage points. The coverage ratio of allowances for impairment losses and coverage ratio of allowances for impairment losses (after deducting general reserves after tax) also increased by 20.58 percentage points and 12.02 percentage points, respectively, from the beginning of the year to 163.08% and 107.65%, respectively, at the end of the Period.



At the same time, the Group has not been significantly affected by the sub-prime mortgage crisis involving "Freddie Mac" (Federal Home Loan Mortgage Corporation) and "Fannie Mae" (Federal National Mortgage Association) in the United States and it was able to maintain the quality of its investment in securities portfolio. This was largely attributable from the active and timely disposal of relevant investments in the relevant bonds as part of the Group's strict adherence to its cautious investment approach.

#### Effective cost control and continuous improvement in operating efficiency

By accelerating the development of the process-oriented bank, promoting the centralisation of its back office support processes, and strengthening the transformation of its agreement process, leading to the continuous improvement in business process and the successful control of its operating costs. During the Period, operating costs of the Group increased by 33.82% when compared to the same period in the previous year to RMB13.529 billion, which was considerably lower than the increase in net operating income. Operating income declined by 1.2 percentage points when compared to the same period in 2007 to 35.78%. At the same time, there was significant improvement in operating efficiency as the Group's average net profit per person and average net profit per network location increased by 60.34% and 80.20%, respectively, when compared to the same period in 2007 to RMB216,300 and RMB5.7996 million, respectively.

## Actively discharging its corporate social responsibility and significant improvement in its market image

In its pursuit of higher levels of business development and profitability, the Group also constantly kept in mind its corporate social responsibility. The Group actively participated and supported rescue and reconstruction efforts after the snow storm and the earthquake disasters by donating up to RMB71.58 million in cash and supplies, of which RMB38.58 million came from staff donations and received high praise from both the government and the general public. In view of the limited availability of credit facilities, the Group also gave priority support to disaster prevention and disaster relief related credit requests, disbursing up to RMB13.35 billion in earthquake prevention, disaster relief and reconstruction related loans, thereby fulfilling its corporate social responsibilities.

The Group's market image and reputation was given a huge boost during the Period as it was honoured with awards such as "China's Best Bank for Private Wealth Management" from *Euromoney*, "China's Best Local Financing Bank for Small and Medium Enterprises" from *Global Finance* and *Standard & Poor* also upgraded the Bank's long-term foreign exchange credit rating to "BBB+".

#### (3) FINANCIAL REVIEW

#### 1. Operating profit before tax

The Group's operating profit before tax for the period ended 30 June 2008 reached RMB20.301 billion, representing an increase of 43.42% or RMB6.146 billion over the same period in the previous year. Operating profit before tax was derived mainly from net interest income and net fee and commission income.

The table below shows the significant items which make up the Group's operating profit before tax for the periods indicated:

	For the	(in millions of RMB) For the six months ended 30 June		
	2008			
Net interest income	33,097	23,536		
Net fee and commission income	4,653	3,101		
Impairment losses on loans and advances	(3,977)	(3,077)		
Operating profit before tax	20,301	14,155		

## Management Discussion and Analysis (Continued)

#### 2. Net interest income

Net interest income grew by RMB9.561 billion or 40.62% when compared to the same period in the previous year to RMB33.097 billion for the period ended 30 June 2008.

The table below shows the major components of the Group's interest income, interest expense, net interest margin and net interest spread for the periods indicated:

	January to	January to	
	June	December	
	2008	2007	
Internet Second			
Interest income			
Balances with central banks	2,306	3,438	
Due from other banks and			
financial institutions	3,705	5,971	
Loans and advances to customers	39,541	65,417	
Investment securities	10,556	15,493	
Total interest income	56,108	90,319	
Interest expense			
Due to other banks and			
financial institutions	(5,660)	(10,182)	
Due to customers	(17,351)	(25,993)	
Total interest expense	(23,011)	(36,175)	
Net interest income	33,097	54,144	
Net interest spread <sup>1</sup>	<b>3.08%</b> <sup>3</sup>	2.79% <sup>3</sup>	
Net interest margin <sup>2</sup>	<b>3.22%</b> <sup>3</sup>	2.86% <sup>3</sup>	
Net interest spread <sup>1</sup>	<b>3.17%</b> <sup>4</sup>	2.86%4	
Net interest margin <sup>2</sup>	<b>3.30%</b> <sup>4</sup>	2.93%4	

(in millions of RMB, unless otherwise stated)

Notes:

1. This ratio represents the difference between the average yield on total average interest-earning assets and the average cost of total average interest-bearing liabilities of the Group.

2. This ratio represents the net interest income to total average interest-earning assets.

3. Annualised ratio, after eliminating the impact of wealth management products.

4. Annualised ratio, after eliminating the impact of wealth management products and taking into account the tax exemption on the interest income from investments in Government bonds.

The Group's net interest spread and net interest margin increased significantly by 29 and 36 basis points over that in the full year of 2007, to 3.08% and 3.22%, respectively. These were mainly due to the continuous structural increase in interests by the People's Bank of China (PBOC) in 2007, continued optimisation of the asset-liability structure of the Group and the further enhancement of the term settling of loans and efficiency in capital utilisation. The Group's average returns on loans and advances to customers increased by 83 basis points over 2007 to 7.16%, while returns from investment in securities increased by 62 basis points over 2007 to 3.92%.

The table below shows the average daily balance and interest rates of the Group's interestearning assets and interest-bearing liabilities for the periods indicated:

			(in millions	of RMB unle	ess otherwi	se stated)
	For the six	months ended	30 June 2008	For the financial year ended 31 December 20		
	Average balances <sup>1</sup>	Interest income/ (expenses)	Average yield (cost) ratio <sup>3</sup>	Average balances1	Interest income/ (expenses)	Average yield (cost) ratio <sup>3</sup>
ASSETS						
Cash and balances with central Bank Due from other banks and	274,558	2,306	1.68%	230,754	3,438	1.49%
financial institutions Loans and advances to	170,155	3,705	4.35%	170,501	5,971	3.50%
customers	1,104,797	39,541	7.16%	1,033,547	65,417	6.33%
- Loans to corporate entities	911,884	32,635	7.16%	833,761	53,171	6.38%
<ul> <li>Loans to individuals</li> </ul>	167,638	6,103	7.28%	143,856	9,046	6.29%
<ul> <li>Discounted bills</li> </ul>	25,275	803	6.35%	55,930	3,200	5.72%
Investment in securities and others	537,975	10,556	3.92%	468,799	15,493	3.30%
Interest-earning assets	2,057,744 <sup>2</sup>	55,067 <sup>2</sup>	5.35%	1,890,040 <sup>2</sup>	89,658 <sup>2</sup>	4.74%
Non-interest earning assets	141,777			89,867		
TOTAL ASSETS	2,199,521 <sup>2</sup>			1,979,907 <sup>2</sup>		
LIABILITIES AND SHAREHOLDERS' EQUITY						
Due to customers	1,598,747	17,351	2.17%	1,503,688	25,993	1.73%
<ul> <li>Corporate deposits</li> </ul>	1,080,330	11,138	2.06%	999,427	16,382	1.64%
<ul> <li>Individual deposits</li> <li>Due to other banks and</li> </ul>	518,417	6,213	2.40%	504,261	9,611	1.91%
financial institutions	329,262	4,882	2.97%	297,787	8,690	2.92%
Subordinated term debts	37,000	778	<b>4.21</b> %	32,445	1,492	4.60%
Interest-bearing liabilities	1,935,268 <sup>2</sup>	<b>21,970</b> <sup>2</sup>	2.27%	1,820,359 <sup>2</sup>	35,514 <sup>2</sup>	1.95%
Shareholders' equity and non-interest						
bearing liabilities	264,253			159,548		
TOTAL LIABILITIES AND				·		
SHAREHOLDERS' EQUITY	2,199,521 <sup>2</sup>			1,979,907 <sup>2</sup>		

Notes:

1. Daily average balance calculated in accordance with CAS and adjusted in accordance with IFRS.

2. Eliminating the impact of wealth management products.

3. Annualised ratios.

## Management Discussion and Analysis (Continued)

The table below shows the effects of changes in balances and interest rates on the Group's interest income and interest expense. Changes in balances and interest rate during the periods indicated are calculated based on the changes in average balances and changes in interest rates on interest-earning assets and interest-bearing liabilities during the periods indicated:

					(in million	ns of RMB)	
[	Janua	ary to June 2	008 vs.		2007 vs. 2006		
	Janua	ry to Decemb	per 2007				
	increa	se/(decrease	) due to	increase/(decreas		e) due to	
		Interest	Net increase/		Interest	Net increase/	
	Volume	rate	(decrease)	Volume	rate	(decrease)	
Interest-earning assets							
Cash and balances with central banks	653	521	1,174	1,212	130	1,342	
Due from other banks and							
financial institutions	(12)	1,451	1,439	970	138	1,108	
Loans and advances to customers	4,510	9,155	13,665	12,267	6,551	18,818	
Investment in securities and others	2,283	3,336	5,619	3,645	863	4,508	
Changes in interest income	7,434	14,463	21,897	18,094	7,682	25,776	
Interest-bearing liabilities							
Due to customers	1,645	7,064	8,709	3,953	2,725	6,678	
Due to other banks and							
financial institutions	919	155	1,074	4,439	(600)	3,839	
Subordinated term debts	210	(146)	64	978	(60)	918	
Changes in interest expense	2,774	7,073	9,847	9,370	2,065	11,435	

#### 3. Net fee and commission income

Despite the downward pressure on the growth in revenues for commercial banks due to the slowdown in economic growth and changes in the capital markets, the Group was able to overcome adverse market sentiments and strengthen its fee-based businesses. The Group's net fee and commission income for the six months ended 30 June 2008 increased by RMB1.552 billion or 50.05% over the same period in the previous year to RMB4.653 billion.

The table below shows the major components of the Group's fee and commission income for the periods indicated:

	For th	(in millions of RMB) For the six months ended 30 June	
	2008	2007	
Settlement and agent service commission income Bank card annual fee and commission income Guarantee and commitment commission income Custodian commission income Funds sales commission income Funds management commission income Other commission income	1,033 1,209 599 359 671 335 994	558 912 188 180 1,017 248 535	
Total fee and commission income	5,200	3,638	

#### 4. Other operating expenses

For the six months ended 30 June 2008, the Group's other operating expenses increased by RMB3.419 billion or 33.82% when compared to the same period in the previous year to RMB13.529 billion. The Group continued to strengthen its cost-control efforts and successfully reduced its expense-to-income ratio by 4.51 percentage points from 40.29% in 2007 to 35.78% for the Period, which reflected a successful implementation of its cost-control policies.

#### 5. Impairment losses on loans and advances

The Group's impairment losses on loans and advances consists of allowance for loans (less recovery of loans previously written off), due from other banks and financial institutions, as well as investment in securities acquired under resale agreements.

Impairment losses on loans and advances increased to RMB3.977 billion during the Period from RMB3.077 billion for the same period in the previous year and annualised credit cost increased by 0.06 percentage point over the previous year to an annualised ratio of 0.64% for the Period.

## Management Discussion and Analysis (Continued)

#### 6. Income tax expense

The table below shows the Group's current tax and deferred tax for the periods indicated:

	(in millions of RMB)		
	For the six months period ended 30 June		
	2008	2007	
Current tax	3,749	3,844	
Deferred tax	985	1,690	

The "PRC Enterprise Income Tax Law" became effective on 1 January 2008 and the income tax rate applicable for the Bank and its subsidiaries in China was adjusted to 25%.

The income of the Group's Hong Kong Branch and subsidiaries is subject to Hong Kong income tax calculated based on the estimated taxable income. For the six months ended 30 June 2008, the Hong Kong income tax rate was 16.5%. Income tax expense of the Group's other overseas branches shall be calculated based on the estimated taxable income and the income tax rates prevailing in their countries of operation for the six months ended 30 June 2008.

#### (4) ASSETS

The Group's total assets as at 30 June 2008 increased by RMB320.415 billion or 15.18% from the beginning of the year to RMB2,430.859 billion. The Group's assets consist of four principal components: loans and advances to customers (after impairment allowances), investment in securities, cash and balances with central bank and due from other banks and financial institutions, accounting for 50.10%, 24.04%, 13.03% and 9.39% of the Group's total assets, respectively.

The table below shows the balances of the principal components of the Group's assets as at the dates indicated:

	(in millions of RMB)	
	As at	As at
	30 June	31 December
	2008	2007
Loans and advances to customers		
Loans to corporate entities Note	1,007,097	900,536
Loans to individuals Note	191,763	172,474
Discounted bills Note	43,437	31,480
Total loans and advances to customers		
before impairment allowances	1,242,297	1,104,490
Impairment allowances on loans and advances	(24,419)	(21,702)
Loans and advances to customers	1,217,878	1,082,788
Investment in securities	584,383	546,096
Cash and balances with central banks	316,748	261,433
Due from other banks and financial institutions	228,379	156,110

Note: Loans to corporate entities, loans to individuals and discounted bills represent amounts before impairment allowances.

#### 1. Loans business

The Group managed to maintain stable growth in its loan business as a result of its tighter control over loan approvals and reasonable allocation of loans under the macro-economic control environment in the PRC. The Group's loans and advances to customers increased by RMB137.807 billion or 12.48% from the beginning of the year to RMB1,242.297 billion as at 30 June 2008. Its loans-to-deposits ratio decreased by 2.41 percentage points from the beginning of the year to 68.59% as at 30 June 2008.

#### (i) Loan concentration by industries

The Group vigorously promoted the "Green Credit" projects, continued to reduce the concentration of target controlled industries such as steel, textile and real estate, as well as high pollution, high energy consumption and high-value real estate industries in its loan portfolio, and to optimise its internal structure. The Group also actively explored and acted on opportunities on energy conservation so as to increase the business opportunities in demand-related industries and areas.

## Management Discussion and Analysis (Continued)

The table below shows the distribution of the Group's loans and advances to customers by industry as at the dates indicated:

	(in millions of Rivib unless otherwise stated)				
	A	s at	As at		
	30 June 2008		31 December 2007		
	Outstanding		Outstanding		
	loan balance	Proportion	loan balance	Proportion	
Loans to corporate entities					
Manufacturing					
<ul> <li>Petroleum and chemical</li> </ul>	53,839	4.33%	50,245	4.55%	
- Electronics	31,532	2.54%	30,823	2.79%	
– Steel	30,640	2.47%	29,345	2.65%	
- Machinery	44,166	3.56%	38,725	3.51%	
– Textile	24,133	1.94%	24,170	2.19%	
- Other manufacturing	134,019	10.79%	123,860	11.21%	
Transportation	134,265	10.73 %	120,484	10.91%	
Trading	128,267	10.32%	98,172	8.89%	
Services	116,865	9.41%	99,617	9.02%	
Real Estate	79,313	6.38%	78,080	7.07%	
Utilities	100,650	8.10%	85,457	7.74%	
Construction	51,426	4.14%	48,805	4.42%	
Education & scientific research	26,696	2.15%	26,993	2.44%	
Post and telecommunications	10,696	0.86%	11,078	1.00%	
Agriculture	2,460	0.20%	2,609	0.24%	
Non-banking financial institutions	12,607	1.01%	13,792	1.25%	
Others	25,523	2.06%	18,281	1.65%	
Total loans to corporate entities	1,007,097	81.07%	900,536	81.53%	
Mada and Isaa	101.015	0.70%	110.011	10.000/	
Mortgage loans	121,645	9.79%	112,941	10.23%	
Medium-term and long-term	00.450	4.000/	00 700	0.050/	
working capital loans	23,153	1.86%	22,709	2.05%	
Short-term working capital loans	13,907	1.12%	11,333	1.03%	
Car loans	4,462	0.36%	4,534	0.41%	
Credit card advances	13,569	1.09%	7,929	0.72%	
Others	15,027	1.21%	13,028	1.18%	
Total loans to individuals	191,763	15.43%	172,474	15.62%	
Discounted bills	43,437	3.50%	31,480	2.85%	
Total amount of loans and advances to customers before					
impairment allowances	1,242,297	100.00%	1,104,490	100.00%	

(in millions of RMB unless otherwise stated)

#### (ii) Borrowers concentration

Under the prevailing PRC banking regulations, the total outstanding credit exposure to a single group customer must not exceed 15% of the net regulatory capital of a bank whereas the total outstanding loans to a single borrower shall not exceed 10% of the net regulatory capital of a bank. The Group currently complies with these regulatory requirements.

The table below shows the loan balances to the top 10 single borrowers of the Group as at the dates indicted:

	As at 30 June 2008	
		Percentage
	Outstanding	of total loans
Type of industry	loan balance	and advances
	5,281	0.42%
Transportation and warehouse	4,121	0.33%
Wholesaling	3,530	0.28%
Manufacturing	3,361	0.27%
Manufacturing	3,056	0.25%
Transportation and warehouse	3,000	0.24%
Transportation and warehouse	2,760	0.22%
Manufacturing	2,740	0.22%
Services	2,572	0.21%
Transportation and warehouse	2,300	0.19%
customore	30 701	2.63%
	Construction Transportation and warehouse Wholesaling Manufacturing Manufacturing Transportation and warehouse Transportation and warehouse Manufacturing Services	Type of industryOutstanding loan balanceConstruction5,281Transportation and warehouse4,121Wholesaling3,530Manufacturing3,361Manufacturing3,056Transportation and warehouse3,000Transportation and warehouse2,760Manufacturing2,740Services2,572Transportation and warehouse2,300

#### (in millions of RMB unless otherwise stated)

#### (iii) Loan concentration by geographical locations

The Group's loans and advances to customers are mainly concentrated in the Yangtze River Delta, the Bohai Rim Economic Zone and the Pearl River Delta. Loans and advances to customers in these three regions accounted for 65.16% of the Group's total loan and advances to customers outstanding as at 30 June 2008.

#### (iv) Loan quality

The Group has managed to maintain a high quality loan portfolio by implementing its new comprehensive "Three-year Risk Management Plan" as the main tool to take effective control over its risk management on a long-term basis. The impaired loan ratio has decreased by 0.22 percentage point from the beginning of the year to 1.83% as at 30 June 2008. The provision coverage of impaired loans increased by 20.58 percentage points from the beginning of the year to 163.08%. The coverage ratio would have increased by 12.02 percentage points from the beginning of the year to 107.65% after deducting general reserves after tax.

### Management Discussion and Analysis (Continued)

The table below shows certain information of the Group's individually identified impaired loans and loans overdue by more than 90 days as at the dates indicated:

1 I		/
	As at	As at
	30 June	31 December
	2008	2007
Individually identified impaired loans	22,684	22,694
Loans overdue by more than 90 days	20,684	19,708
Percentage of impaired loans to total loans		
and advances to customers	1.83%	2.05%

(in millions of RMB unless otherwise stated)

#### (v) Borrowers' structure

The Group has managed to further optimise its borrowers' structure. As at 30 June 2008, corporate customers of the Group's domestic institutions were classified based on the 10-class rating system. Compared to the beginning of the year, loans to class 1 to class 5 high quality customers amounted to 77.58% of the total outstanding loan balance, representing an increase of 3.21 percentage points, while loans to class 6 to class 7 customers amounted to 18.08% of the total outstanding loan balance, representing a decrease of 1.48 percentage points, and loans to class 8 to class 10 high risk customers amounted to 2.12%, representing a decrease of 0.21 percentage points.

#### 2. Treasury operation

The Group established a Financial Markets Division during the Period, which realised the integration of the management of domestic and foreign currency operations in order to further strengthen the centralisation of its treasury operations, thereby resulting in significant increase in the efficiency in capital utilisation as well as income derived from its treasury business. For the six months ended 30 June 2008, the Group's average balance of investment in securities increased by RMB69.176 billion or 14.76% from 2007 to RMB537.975 billion. Return from investment in securities increased by 62 basis points from 2007 to 3.92%, which effectively improved the profitability of the Group's assets.

#### (5) LIABILITIES

The Group's total liabilities as at 30 June 2008 increased by RMB313.942 billion or 15.88% from the beginning of the year to RMB2,291.065 billion. The amount due to customers represented 79.05% of the Group's total liabilities and consisted mainly corporate deposits and individual deposits. The Group has a favourable deposit structure, which contributed to a stable source of funding for the Group. During the Period, corporate deposits increased by 19.42% and individual deposits increased by 12.04%, accounting for 65.94% and 33.50% of total deposits, respectively.

The table below shows the Group's composition of corporate deposits and individual deposits as of the dates indicated:

	(in millions of RMB)	
	As at	As at
	30 June	31 December
	2008	2007
Corporate deposits, of which:	1,194,290	1,000,040
<ul> <li>Corporate current deposits</li> </ul>	663,502	699,289
<ul> <li>Corporate savings deposits</li> </ul>	7,683	7,785
- Corporate time deposits	523,105	292,966
Individual deposits, of which:	606,637	541,446
- Individual current deposits	227,060	227,796
<ul> <li>Individual savings deposits</li> </ul>	14,642	14,295
- Individual time deposits	364,935	299,355

## Management Discussion and Analysis (Continued)

#### (6) GEOGRAPHICAL SEGMENT ANALYSIS

#### 1. Operating results by geographical segments

A geographical segment refers to a specific economic environment under which the Group operates and which gives rise to risks and returns that are different from other economic environments in which the Group operates.

The table below shows the net profit and total revenue from each of the Group's geographical segments for the periods indicated:

(in millions of RMR)

	Six months ended 30 June					
	2008	3	2007			
	Net	Total	Net	Total		
	profit/(loss)	revenue <sup>1</sup>	profit/(loss)	revenue1		
Northern China <sup>2</sup>	2,371	11,158	1,491	7,267		
North Eastern China <sup>3</sup>	672	3,717	156	2,772		
Eastern China <sup>₄</sup>	5,923	23,792	2,417	16,430		
Central and Southern China <sup>5</sup>	2,891	11,814	2,177	8,122		
Western China <sup>6</sup>	684	4,707	1,015	3,745		
Overseas <sup>7</sup>	499	3,137	781	4,203		
Head Office	2,527	13,627	619	7,480		
Eliminations	-	(10,587)	(35)	(5,856)		
Total <sup>8</sup>	15,567	61,365	8,621	44,163		

Notes:

- 1. Includes interest income, fee and commission income, dividend income, gains less losses from trading activities, gains less losses arising from the de-recognition of investment securities and other operating income.
- 2. Includes Beijing Municipality, Tianjin Municipality, Hebei Province, Shanxi Province and the Inner Mongolia Autonomous Region.
- 3. Includes Liaoning Province, Jilin Province and Heilongjiang Province.
- 4. Includes Shanghai Municipality (excluding Head Office), Jiangsu Province, Zhejiang Province, Anhui Province, Fujian Province, Jiangxi Province and Shandong Province.
- 5. Includes Henan Province, Hunan Province, Hubei Province, Guangdong Province, Guangxi Autonomous Region and Hainan Province.
- Includes Chongqing Municipality, Sichuan Province, Guizhou Province, Yunnan Province, Tibet Autonomous Region, Shaanxi Province, Gansu Province, Qinghai Province, Ningxia Autonomous Region and Xinjiang Autonomous Region.
- 7. Includes overseas subsidiaries and branches in Hong Kong, New York, Singapore, Tokyo, Seoul, Macau and Frankfurt.
- 8. Includes minority interests.

#### 2. Deposits and loans and advances balances by geographical segments

The table below shows the Group's deposits and loans and advances balances by geographical segments as at the dates indicated:

			(in mil	lions of RMB)
	As a	t	As at	t
	30 June	2008	31 Decembe	er 2007
		Loans and		Loans and
	Deposits	advances	Deposits	advances
	balance	balance	balance	balance
Northern China	343,650	235,102	270,655	209,844
North Eastern China	143,363	67,712	132,207	64,102
Eastern China	695,651	484,900	605,658	440,670
Central and Southern China	372,161	239,562	324,907	222,589
Western China	167,297	101,057	150,311	93,660
Overseas	88,239	95,139	71,225	64,515
Head Office	752	18,825	636	9,110
Total	1,811,113	1,242,297	1,555,599	1,104,490



**Deposits Balance** 

#### Loans and Advances Balance

## Management Discussion and Analysis (Continued)

#### 3. Operating results by business segments

The Group's business is mainly divided into four business segments: corporate banking, retail and private banking, treasury and others. The corporate banking segment was the primary source of profit for the Group and net interest income from the corporate banking segment accounted for 68.12% of the Group's total net interest income.

The table below shows the amount of the net interest income from each of the Group's business segments for the periods indicated:

				(in million	s of RMB)
		Six month	ns ended 30 Jun	e 2008	
		Retail and			
	Corporate	Private			
	Banking	Banking	Treasury	Others	Total
External net interest income/(expense) Internal net interest	18,817	287	13,999	(6)	33,097
income/(expense)	3,730	6,034	(9,764)	-	-
Net interest income	22,547	6,321	4,235	(6)	33,097

(in millions of RMB)

#### (7) RISK MANAGEMENT

During the Period, the Group continued to promote the development of a comprehensive risk management framework, continuously improved and optimised the operational mechanism, business processes and technical capabilities of risk management, thereby continuously strengthening its risk management capabilities so as to ensure secure and sustainable operations at reasonable risk levels.

- 1. Organisation structure. The Bank established the Financial Markets Division to enable the Group to integrate the management of its domestic and foreign currency operations, thereby strengthening the integration of its market risk management over its domestic and foreign currency operations. The Bank has issued the "Bank of Communications 2008-2010 Comprehensive Risk Management Plan" (the "Plan") to provide guidance for its comprehensive risk management approach. The Plan specifically indicates the Bank's comprehensive risk management strategy, management methodologies and development goals, as well as the mission and implementation plan for the comprehensive risk management program, which marks the official commencement of a fresh round of improvements to the Bank's comprehensive risk management system. At the same time, the Bank also issued the "Bank of Communications Stress Testing Comprehensive Work Plan" and commenced formal stress testing throughout the Bank. To date, the Bank has completed its stress testing on interest rate risk, real estate prices fluctuation and the effects of the slowdown in macro-economic growth over the quality of assets.
- 2. Credit risk management. The Group has implemented a series of measures to actively manage the risk brought about by external factors such as cyclical economic downturns, tightening of macro-economic controls and RMB appreciation, thereby further strengthening its credit risk management capacity. These measures include:
  - (i) Effectively implemented the "Green Credit" Program by completing the compilation of environmental conservation information for all loan customers and the classification of loan customers based on their environmental conservation efforts, thus establishing a solid foundation for the development of an effective environmental conservation loan mechanism and developed a strong foundation for a standardised and comprehensive "Green Credit" management system.
  - (ii) Continued efforts to improve the Group's credit approval structure with a focus on rural financing, small enterprise financing and its "Green Credit" business and to encourage branches to evaluate credit applications based on a risk-benefit principle and taking into consideration the interest gap and the evaluation on the level of risks so as to ensure that the sequence and amount of credit approvals are in line with the Bank's strategy while continuing its focus on key and quality clients, qualifying individual clients and small and medium-sized enterprises with relatively higher profitability.

## Management Discussion and Analysis (Continued)

- (iii) Continued to strengthen risk management efforts over key focus areas through finetuning of the credit risk analysis process, implementation of specific risk evaluation, indepth risk monitoring and management over real estate industries, high pollution, high energy consumption and high-value real estate industries, export-oriented trade enterprises, group customers and private enterprises.
- (iv) Further enhanced the Group's credit administration processes and credit management mechanism to improve credit administration and management effectiveness.
- (v) Actively promoted the application of the internal rating system for its corporate banking business on credit evaluation and approval, credit administration and risk reporting processes and to complete development of the internal rating model for its retail banking business.
- (vi) Actively implemented contingency measures to rapidly deal with various risk management issues arising from the 12 May Wenchuan Earthquake, thus mitigating the negative influences arising from the earthquake.
- **3.** Market risk management. The Group established a specialized Market Risk Management Division to centralise the management of the Group's market risk.
  - (i) Interest rate risk management. To manage its interest rate risk, the Group preliminary completed a comprehensive interest rate risk monitoring system that utilises periodic interest rate gap analysis system to periodically monitor the gap between the value of the assets and liabilities that are interest sensitive and which must be re-priced within certain periods and to automatically adjust the proportion of floating interest and fixed interest assets. In view of the current global credit crunch, the Bank reasonably increased the interest rate on its RMB loans during the first half of the year to maximise the returns while controlling risks. The Bank also actively pursued the development of its asset-liabilities management system to enhance the Bank's ability in identifying and quantifying interest rate risk.
  - (ii) Exchange rate risk management. Based on the Group's risk tolerance and level of operations, the Group further enhanced its trading system and information monitoring support system in order to manage and control the Bank's exchange rate risk mainly through the following measures: (i) to restrict and minimise the exposure to exchange rate risk to limits permissible by the Bank's policies, (ii) to suitably utilise financial derivatives to divert and hedge against exchange rate risk, and (iii) to strengthen the structural adjustments to foreign currency denominated assets which includes foreign currency structural adjustments and structural adjustments to investments in foreign assets.

- 4. Liquidity risk management. The Group ensures the sufficiency of funds to meet normal business needs from overnight deposit withdrawals, current account withdrawals, maturity of time deposits, drawdown of loans, provision of guarantees, and settlement of other cash-settled financial derivatives through the management of liquidity indicators, liquidity gap management, cash management and management of its liquid assets portfolio. The continuous increases in the statutory deposit reserve rate by the central bank during the first half of the year led to major challenges for the Group's liquidity risk management. The Group adopted a series of measures to strengthen its liquidity risk management to while striking a balance between liquidity and profitability. Such measures include increasing its efforts to promote its debt business, expanding the sources of funds, actively participating in interbank RMB transactions, and optimising asset allocation.
- 5. Operational risk management. The Group strengthened the management of its gold vault, cash box, vault cash and automated facilities and also introduced door-to-door services throughout the Bank. The continuous improvement in the robustness of its cash receipt and gold vault management has attributed to the significant improvements in the Group's internal control and management capabilities over cash receipt and disbursement process. The Group also consistently enhanced the quality of its operational risk management in relation to accounting processes through continuous efforts to improve the functions of the risk management system over its accounting processes, as well as increasing the scope and efficiency of its pre-warning systems.

The Group achieved favourable results during the Period for the continued strengthening of its information technology security management efforts, the optimisation of the related framework and technical capabilities, clear definition of management requirements and security control points, and the continuous enhancement of the level of risk management over information technology. The Group improved its operational risk management contingency mechanism and conducted related stress testing over its operations as part of its efforts to ensure the integrity of information and the smooth operations of its information technology security systems during the Olympic Games, which increased the technical support capabilities of related branches in cities hosting the Olympic Games.

Concurrently, the Group formulated an anti-fraud operational implementation plan, and continuously improved its anti-fraud operational framework and mechanism, as well as strengthened its efforts in promoting anti-fraud education and training. The Group also conducted investigations into illegal and unusual trades and behavior and enhanced the monitoring and management of illegal and unauthorised behavior.

### Management Discussion and Analysis (Continued)

#### (8) INTERNAL CONTROLS

The Group successfully enhanced the completeness and effectiveness of its internal controls during the Period by ensuring that all internal control measures were effectively implemented through a comprehensive internal control framework while proceeding with the implementation of its comprehensive risk management initiative.

In terms of the development of the Group's internal control system, the Group firstly identified its back office support services as the breakthrough point, comprehensively promoted the optimisation of various business processes and realised the centralisation of its back office support services and information processing by relying on the information technology platform, which significantly improved the efficiency of business processes while effectively mitigated operational risk. The back office support services for treasury operations, trust and custodian services and electronic banking businesses at the Head Office level are currently centralised at the business processing centre, while the trials are still ongoing for the centralisation of business processing at the branch level. Secondly, the Group refined its credit portfolio risk control measures, made new progress on the development of its internal rating system, completed the development and collection of samples for its retail banking grading model and strengthened the quality control over key credit processes such as credit administration. Thirdly, the Group initiated the development of an anti-fraud system at both the Head Office and branch levels by establishing dedicated anti-fraud working groups. An anti-fraud risk management information platform is under development in order to perform real-time monitoring, automatical identification, classified pre-warnings and investigations of fraud.

In terms of management controls, in order to adapt to the pace of the development in its integrated business operations, the Group identified capital as the link to bring about the coordinated development between the Head Office and its subsidiaries and adopted an integrated risk management approach as the Group's management mechanism. Based on the "Guide for the Supervision of the Consolidated Financial Statement" issued by the China Banking Regulatory Commission, the Group formulated the rules in relation to the management of consolidated financial statements and drawn up a set of management guidelines for its subsidiaries to provide strategic direction to its subsidiaries in terms of corporate governance, budgeting and finance, risk management, human resources and remuneration and audit supervision, to bring about the healthy development of its subsidiaries in a robust internal control environment.

The Group has not experienced any significant economic or safety-related events during the Period. During the second half of the year, the Group will earnestly implement the central government's macroe-conomic control policy, continue to accelerate the development of the process-oriented bank, optimise its risk management system, strengthen its compliance management and strictly guard against credit risk, market risk, liquidity risk and operational risk so as to bring about the steady and healthy development of various businesses of the Group.

#### (9) PROSPECTS FOR THE SECOND HALF OF 2008

The forecast for the second half of the year foresees both opportunities and stern challenges for the Group's operational management. China's economic development is expected to remain stable and rapid and is not expected to be fundamentally affected by large-scale natural disasters and the unfavorable global economic climate. The quality of the country's economic growth is also expected to be enhanced and disaster reconstruction efforts are expected to boost economic growth, thereby bringing opportunities for the Group's business development and business structure reorganization. However, factors such as the slowdown in global economic growth, inflation, RMB appreciation and the greater uncertainty over the trend of the global economy will continue to exert a certain degree of pressure on the Group's business development.

During the second half of the year, the Group will continue its support to earthquake prevention and disaster relief efforts. It will also continue its approach of forging ahead in the face of adversity. The Group will also maintain the direction of its strategic transformation and work towards its goal of becoming the "Best Wealth Management Bank". The Bank will strengthen its business position by accelerating the development of its retail business and fee-based business. The Bank's breakthrough in the domains of wealth management and integrated management will also become its uniquely defined management characteristic and competitive advantage, which will in turn become the foundation for the Group's business development.

## Changes in Share Capital and Shareholdings of Substantial Shareholders

#### (1) DETAILS OF CHANGES IN SHARE CAPITAL

As at 30 June 2008, the Bank has a total of 520,846 shareholders with 473,491 shareholders holding A shares and 47,355 shareholders holding H shares.

		1 Janu	ary 2008	Issue of		crease/decrea Shares ansferred from the	use during the period		30 Jun	ie 2008
		Number	ary 2000	new	Bonus	surplus			Number	C 2000
		of shares	%	shares	shares	reserve	Others	Sub-total	of shares	%
I.	Shares subject to restriction on sales									
1. 2.	State-owned shares Shares held by	13,181,997,864	26.91	-	-	-	-3,207,015,216	-3,207,015,216	9,974,982,648	20.36
3.	state-owned entities Shares held by other domestic	7,329,448,924	14.96	-	-	-	-7,329,448,924	-7,329,448,924	-	-
4.	investors Comprising: Shares held by domestic legal persons Shares held by domestic natural persons Shares held by foreign investors	3,161,532,477	6.45	-	-	-	-2,682,979,904	-2,682,979,904	478,552,573	0.98
II.	Including: Including: Shares held by foreign legal persons Shares held by foreign natural persons Shares not subject to restriction on sales	23,690,961	0.05	-	-	-	-23,690,961	-23,690,961	-	-
1. 2.	RMB-denominated ordinary shares Domestically listed	2,233,245,341	4.56	-	-	-	+13,243,135,005	+13,243,135,005	15,476,380,346	31.59
3. 4.	foreign shares Overseas listed foreign shares Others	23,064,468,136	47.07	-	-	-	-	-	23,064,468,136	47.07
<u>   .</u>	Total	48,994,383,703	100.00	-	-	-	_	-	48,994,383,703	100.00

Note: 13.243 billion A shares subject to restriction on sales were issued on 16 May 2008. Please refer to the announcement made on 13 May 2008 in "China Securities Journal", "Shanghai Securities News" and "Securities Times" as well as the website of the Shanghai Stock Exchange (www.sse.com.cn) for more details.

#### (2) TIMETABLE SHOWING WHEN A SHARES SUBJECT TO RESTRICTION ON SALES BECOME TRADEABLE

Date	Number of shares released from restriction	Number of shares subject to restriction on sales	Number of shares not subject to restriction on sales	Remarks
16 November 2008	478,552,573	9,974,982,648	15,954,932,919	_
16 May 2010	9,974,982,648	0	25,929,915,567	-

#### (3) TOP TEN A SHARE SHAREHOLDERS SUBJECT TO RESTRICTION ON SALES AS AT 30 JUNE 2008 (ACCORDING TO THE BANK'S REGISTER OF SHAREHOLDERS MAINTAINED AT ITS SHARE REGISTRAR)

		Number of	Date on which	Number of	
No.	Name of shareholder	shares subject to restriction on sales	shares become tradable	Number of tradable shares	Restrictions
1	Ministry of Finance of the People's Republic of China	9,974,982,648	16 May 2010	9,974,982,648	Commitment
2	China Life Insurance (Group) Company – Ordinary – Ordinary insurance products	50,000,000	16 November 2008	50,000,000	Lock-up period
3	Taikang Life Insurance Company Ltd – Universal Life – Individual Universal Life	50,000,000	16 November 2008	50,000,000	Lock-up period
4	PICC Property & Casualty Company Limited – Ordinary – Ordinary insurance products – 008 – CT001 Shanghai	30,000,000	16 November 2008	30,000,000	Lock-up period
5	China Huarong Asset Management Corp	30,000,000	16 November 2008	30,000,000	Lock-up period
6	China Pacific Property Insurance Co., Ltd – Ordinary – Ordinary insurance products – 013C – CT001 Shanghai	30,000,000	16 November 2008	30,000,000	Lock-up period
7	CITIC Group	25,000,000	16 November 2008	25,000,000	Lock-up period
8	China Shipping (Group) Company	25,000,000	16 November 2008	25,000,000	Lock-up period
9	Baosteel Group Corporation	25,000,000	16 November 2008	25,000,000	Lock-up period
10	China National Offshore Oil Corp.	21,052,573	16 November 2008	21,052,573	Lock-up period

## Changes in Share Capital and Shareholdings of Substantial Shareholders (Continued)

#### (4) TOP TEN SHAREHOLDERS AND TOP TEN SHAREHOLDERS NOT SUBJECT TO RESTRICTION ON SALES AS AT 30 JUNE 2008 (ACCORDING TO THE BANK'S REGISTER OF SHAREHOLDERS MAINTAINED AT ITS SHARE REGISTRAR)

#### 1. Top ten shareholders

			Shareholding		Number of shares subject
		Nature of	percentage	Number of	to restriction
No.	Name of shareholder	shareholder	(%)	shares held	on sales <sup>1</sup>
1	Ministry of Finance of the People's Republic of China <sup>2</sup>	State	26.48%	12,974,982,648	9,974,982,648
2	HKSCC Nominees Limited <sup>3</sup>	Foreign-owned	22.02%	10,786,812,113	
3	The Hongkong and Shanghai Banking Corporation Limited⁴	Foreign-owned	18.60%	9,115,002,580	
4	Capital Airports Holding (Group) Company	State-owned	2.01%	985,447,500	
5	State Grid Asset Management Company Limited	State-owned	0.92%	451,445,193	
6	Shanghai Tobacco (Group) Corp.	State-owned	0.77%	378,328,046	
7	Yunnan Hongta Group Co. Ltd.	State-owned	0.71%	346,787,979	
8	Sinopec Finance Company Limited	Domestic legal person	0.62%	304,320,800	
9	Huaneng Capital Services Corporation Ltd.	State-owned	0.55%	268,501,276	17,500,000
10	Daqing Petroleum Administration Bureau	State-owned	0.48%	233,151,118	

#### Notes:

- 1. The Bank is not aware of whether the shares held by the above shareholders have been frozen or pledged, nor the existence of any connections between the above shareholders.
- 2. On 25 March 2008, China SAFE Investments Limited transferred 3,000,000,000 H shares to the Ministry of Finance of the People's Republic of China. Please refer to the announcement made by the Bank on 26 March 2008 in "China Securities Journal", "Shanghai Securities News" and "Securities Times" as well as the website of the Shanghai Stock Exchange (www.sse.com.cn) for more details. (similarly hereinafter)
- 3. This represent the aggregate number of shares held by HKSCC Nominees Limited as nominee for all institutional and individual investors that maintains an account with it as at 30 June 2008. According to the information provided by the National Council for Social Security Fund, National Council for Social Security Fund held 5,555,555,556 H shares of the Bank, representing 11.34% of the total issued share capital of the Bank and all these shares have been transferred to HKSCC Nominees Limited. (similarly hereinafter)
- 4. According to the Bank's register of shareholders kept by Computershare Hong Kong Investor Services Limited, The Hong Kong and Shanghai Banking Corporation Limited ("HSBC") held 9,115,002,580 H shares of the Bank as at 30 June 2008. In addition, according to the disclosure of interests forms filed with The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange"), by HSBC Holding plc, HSBC beneficially held 9,312,013,580 H shares of the Bank, and, through its subsidiaries, indirectly held 69,470,681 H shares as at 30 June 2008. In aggregate, HSBC held 9,381,484,261 H shares of the Bank, representing 19.15% of the total issued share capital of the Bank. (similarly hereinafter)

#### 2. Top ten shareholders not subject to restriction on sales

			Shareholding			
No.	Name of shareholder	Number of shares held	percentage	Type of shares		
1	HKSCC Nominees Limited	10,786,812,113	22.02%	H shares		
2	The Hongkong and Shanghai Banking Corporation Limited	9,115,002,580	18.60%	H shares		
3	Ministry of Finance of the People's Republic of China	3,000,000,000	6.12%	H shares		
4	Capital Airports Holding (Group) Company	985,447,500	2.01%	A shares		
5	State Grid Asset Management Company Limited	451,445,193	0.92%	A shares		
6	Shanghai Tobacco (Group) Corp.	378,328,046	0.77%	A shares		
7	Yunnan Hongta Group Co. Ltd.	346,787,979	0.71%	A shares		
8	Sinopec Finance Company Limited	304,320,800	0.62%	A shares		
9	Huaneng Capital Services Corporation Ltd.	251,001,276	0.51%	A shares		
10	Daqing Petroleum Administration Bureau	233,151,118	0.48%	A shares		
	Connected relations and concerted action between the above		The Bank is not aware of any connected relations between the above shareholders or whether they a			

parties acting in concert.

### (5) SUBSTANTIAL SHAREHOLDERS AND HOLDERS OF INTERESTS OR SHORT POSITIONS REQUIRED TO BE DISCLOSED UNDER DIVISIONS 2 AND 3 OF PART XV OF THE HONG KONG SECURITIES AND FUTURES ORDINANCE

As at 30 June 2008, the substantial shareholders and other persons (other than the directors, supervisors and chief executive of the Bank) who had interests or short positions in the shares or underlying shares of the Bank as recorded in the register required to be kept pursuant to Section 336 of the Hong Kong Securities and Futures Ordinance (the "SFO") are as follows:

Name of substantial shareholder	Capacity	Number of A shares	Nature of interest <sup>1</sup>	Percentage of issued A shares (%)	Percentage of total issued shares (%)
Ministry of Finance of the People's	Beneficial owner	9,974,982,648	Long position	38.47	20.36

Republic of China

shareholders:

## Changes in Share Capital and Shareholdings of Substantial Shareholders (Continued)

Name of substantial shareholder	Capacity	Number of H shares	Nature of interest <sup>1</sup>	Percentage of issued H shares (%)	Percentage of total issued shares(%)
National Council for Social Security Fund	Beneficial owner	5,555,555,556	Long position	24.09	11.34
Ministry of Finance of the People's Republic of China	Beneficial owner	3,000,000,000	Long position	13.01	6.12
The Hongkong and Shanghai Banking	Beneficial owner	9,312,013,580	Long position	40.37	19.01
Corporation Limited	Interest of controlled corporations <sup>2</sup>	69,470,681	Long position	0.30	0.14
	Total:	9,381,484,261		40.67	19.15
HSBC Finance (Netherlands)	Interest of controlled corporations <sup>3</sup>	9,381,484,261	Long position	40.67	19.15
HSBC Bank plc	Interest of controlled corporations <sup>4</sup>	309,481	Long position	0.0013	0.0006
HSBC Holdings plc	Interest of controlled corporations <sup>5</sup>	9,381,793,742	Long position	40.67	19.15

Notes:

1. Long positions held other than through equity derivatives.

 HSBC holds 62.14% interest in Hang Seng Bank Limited. Pursuant to the SFO, HSBC is deemed to be interested in the H shares which are held by Hang Seng Bank Limited.

Hang Seng Bank Limited is deemed to be interested in the 69,470,681 H shares held by its wholly-owned subsidiaries. Such 69,470,681 H shares represent the aggregate of 7,139,564 H shares indirectly held by Hang Seng Bank (Bahamas) Limited, 61,532,838 H shares directly held by Hang Seng Bank Trustee International Limited and 798,279 H shares directly held by Hang Seng Bank (Trustee) Limited.

Hang Seng Bank (Bahamas) Limited is deemed to be interested in the 7,139,564 H shares held by its wholly-owned subsidiary, Hang Seng Bank Trustee (Bahamas) Limited.
- 3. HSBC is wholly-owned by HSBC Asia Holdings BV. HSBC Asia Holdings BV is in turn wholly-owned by HSBC Asia Holdings (UK). HSBC Asia Holdings (UK) is in turn wholly-owned by HSBC Holdings BV. HSBC Holdings BV is in turn wholly-owned by HSBC Finance (Netherlands). Pursuant to the SFO, each of HSBC Asia Holdings BV, HSBC Asia Holdings (UK), HSBC Holdings BV and HSBC Finance (Netherlands) is deemed to be interested in the 9,381,484,261 H shares which HSBC has an interest.
- 4. HSBC Financial Products (France) holds 309,481 H shares. HSBC France owns an equity interest of 58.25% in HSBC Financial Products (France), while the remaining 41.75% equity interest is held by HSBC Securities (France) SA, a wholly-owned subsidiary of HSBC France. HSBC France is in turn wholly-owned by HSBC Bank plc. Pursuant to the SFO, each of HSBC Securities (France) SA, HSBC France and HSBC Bank plc is deemed to be interested in the 309,481 H shares held by HSBC Financial Products (France).
- 5. HSBC Finance (Netherlands) and HSBC Bank plc are wholly-owned by HSBC Holdings plc. Pursuant to Notes 2, 3, and 4 of the SFO, HSBC Holdings plc is deemed to be interested in the 9,381,484,261 H shares which HSBC has an interest and the 309,481 H shares which HSBC Bank plc has an interest.

Save as disclosed above, as at 30 June 2008, no person or corporation was recorded in the register required to be kept under Section 336 of the SFO as holding any interests or short positions in the shares or underlying shares of the Bank that would fall to be disclosed to the Bank and the Hong Kong Stock Exchange under Divisions 2 and 3 of Part XV of the SFO.

# Directors, Supervisors, Senior Management and Staff

### (1) MEMBERS OF THE BOARD OF DIRECTORS

Name	Position	Name	Position
Jiang Chaoliang	Chairman of the Board of Directors	Yang Fenglin	Non-executive Director
Li Jun	Vice Chairman of the Board of Directors, President	Xie Qingjian	Independent Non-executive Director
Peng Chun	Executive Director, Vice President	lan Ramsay Wilson	Independent Non-executive Director
Qian Wenhui	Executive Director, Vice President	Thomas Joseph Manning	Independent Non-executive Director
Zhang Jixiang	Non-executive Director, Secretary to the Board of Directors	Chen Qingtai	Independent Non-executive Director
Hu Huating	Non-executive Director	Li Ka-cheung, Eric	Independent Non-executive Director
Wong Tung Shun, Peter	Non-executive Director	Gu Mingchao	Independent Non-executive Director
Laura M. Cha	Non-executive Director		

### (2) MEMBERS OF THE BOARD OF SUPERVISORS

Name	Position	Name	Position
Hua Qingshan	Chairman of the Board of Supervisors	Zheng Li	External Supervisor
Guan Zhenyi	Supervisor	Jiang Zuqi	External Supervisor
Yang Fajia	Supervisor	Liu Sha	Employee Designated Supervisor
Wang Lisheng	Supervisor	Chen Qing	Employee Designated Supervisor
Li Jin	Supervisor	Li Jun <sup>Note</sup>	Employee Designated Supervisor
		Shuai Shi	Employee Designated Supervisor

Note: Mr. Li Jun resigned from his position as an employee designated supervisor of the Bank on 21 August 2008. (similarly hereinafter)

### (3) MEMBERS OF SENIOR MANAGEMENT

Name	Position	Name	Position
Li Jun	President	Shou Meisheng	Secretary of Discipline Committee
Peng Chun	Vice President	Dicky Peter Yip	Vice President
Qian Wenhui	Vice President	Hou Weidong	Chief Information Officer
Wang Bin	Vice President	Yang Dongping	Chief Risk Management
			Officer
Yu Yali	Vice President and Chief Financial Officer		

### (4) CHANGES IN SHAREHOLDINGS OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

Name	Position	Number of shares held at the beginning of the year	Type of shares	Increase in shareholding during the Period	Decrease in shareholding during the Period	Number of shares held at the end of the Period	Reasons for change in shareholding
Li Jun	Supervisor	3,000	A shares	0	0	3,000	-
Yang Dongping	Chief Risk Management Officer	75,000	A shares	0	0	75,000	-

There have been no change in the shareholdings of the directors, supervisors and senior management in the Bank during the six months period ended 30 June 2008. Save as disclosed in the section headed "Changes in Shareholdings of Directors, Supervisors and Senior Management" above, as at 30 June 2008, none of the Bank's directors, supervisors or chief executive had or was deemed to have any interest or short position in the shares, underlying shares or debentures of the Bank or any of its associated corporations (within the meaning of Part XV of the SFO) which were required to be notified to the Bank and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were deemed or taken to have under such provisions of the SFO, or which had to be entered in the register required to be kept pursuant to section 352 of the SFO, or which were required to be notified to the Bank and the Hong Kong Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers as set out in the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

### Directors, Supervisors, Senior Management

and Staff (Continued)

### (5) CHANGES IN DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

- 1. Mr. Timothy D. Dattels resigned from his positions as an Independent Non-Executive Director and a member of the Audit Committee due to personal reasons with effect from 13 March 2008.
- 2. Mr. Liu Qiang resigned from his positions as a supervisor of the Bank and a member of the Supervision Committee due to reassignment of work with effect from 6 June 2008.
- 3. Mr. Li Keping and Mr. Gao Shiqing resigned from their positions as Non-executive Directors of the Bank, as well as their respective positions as member of the relevant committee of the Board of Directors of the Bank with effect from 31 July 2008 due to other work commitments which render them unable to fully discharge their respective director duties.
- 4. As a result of his transfer to Bank of Communications Financial Leasing Co., Ltd., Mr. Li Jun resigned from his position as an employee designated supervisor of the Bank on 21 August 2008. In addition, Mr. Shuai Shi has been appointed as an employee designated supervisor of the Bank.

### (6) STAFF

### 1. Number of staff

As at 30 June 2008, the Bank employed a total of 71,694 employees, of which 70,184 employees are employed domestically, and among whom 613 employees (approximately 0.87%) possess advanced professional and technical qualification and 16,285 employees (approximately 23.20%) possess intermediate professional and technical qualification. There are 2,280 employees (approximately 3.25%) possess postgraduate degrees or higher educational qualification, 30,570 employees (approximately 43.56%) possess undergraduate degree and 32,372 employees (approximately 46.12%) who have received college and professional training education.

### 2. Remuneration policy

The Group has preliminarily developed a unique, fair and competitive remuneration framework which ensures that remuneration is determined with reference to job duties, position and performance of the employees. The underlying principles of the remuneration framework is to link the positions and responsibilities with remuneration that is reflective of the labour market, such that employees' basic salaries and allowances adequately reflect the value of their positions and responsibilities and performance-based salaries adequately reflect their performance, thereby achieving alignment of remuneration with performance.

# Corporate Governance

### (1) BASIC OVERVIEW

The Bank strictly observes the "PRC Company Law", "PRC Commercial Banking Law" and other relevant legislations and guidelines and continuously enhances its corporate governance policies and practices as part of its endeavours to develop high level of corporate governance, thereby adequately safeguarded the interests of both domestic and foreign shareholders as well as other stakeholders. None of the Bank's directors is aware of any information that would reasonably indicate that the Bank had not, for any time during the period ended 30 June 2008, been in compliance with the Code on Corporate Governance Practices as set out in Appendix 14 of the Listing Rules.

#### 1. Annual General Meeting

The Bank held an Annual General Meeting during the Period to approve the report of the Board of Directors, the report of the Board of Supervisors, the audited financial statements and the profit distribution plan for the year ended 31 December 2007. The shareholders also passed the resolutions to appoint the auditors, to amend the authorisation to the Board of Directors with regards to the proposed level of external donations for the year ending 31 December 2008 and to authorise the Board of Directors to approve the interim profit distribution plan for the interim period of 2008 and the issue of RMB-denominated bonds in Hong Kong.

### 2. Board of Directors

The Board of Directors held three meetings during the Period at which resolutions relating to the matters below were passed and approved:

- (i) periodic reports;
- (ii) the "2008-2010 Comprehensive Risk Management Work Plan";
- (iii) the revisions to the "Strategy Committee Operational Guidelines";
- (iv) the setting up of rural bank;
- (v) the injection of additional capital to BOCOM International Holdings Company Limited;
- (vi) extension of the term of appointment of the Vice President; and
- (vii) renewal of the Interbank Transactions Master Agreement with HSBC.

In addition, the various committees of the Board of Directors also held ten meetings during the Period. The strategic decision-making function of the Board of Directors was effectively reflected by the diligent attendance of the directors at the meetings of the Board of Directors and meetings of the committees.

### 3. Board of Supervisors

The Board of Supervisors held two meetings during the Period at which the Board of Supervisors approved, amongst others, the "Report of the Board of Supervisors for the year ended 2007", the 2008 work plans for the Board of Supervisors and various committees. The scope of the Board of Supervisors work includes:

- (i) reviewed periodic reports, the audited financial statements and the profit distribution plan;
- (ii) prepared and sent due diligence questionnaires to directors and senior management;
- (iii) inquired the senior management in relation to the development of the retail banking business;
- (iv) inspection visits to selected branches and subsidiaries;
- (v) improved the quality of information disclosures by, amongst others, reasonably applying internal audit resources, strengthening the Bank's risk management capabilities and submitting the "Guidelines to Management" and "Proposals of the Supervisors" to the Board of Directors and senior management.

All supervisors have diligently attended the meetings of the Board of Supervisors and presented at the meetings of the Board of Directors and the committees, which effectively protect the interests of the shareholders and enhance the quality of the management of the Bank.

### 4. Senior Management

The Bank's senior management team comprises nine members, including the President, Vice President, Secretary of Discipline Committee, Chief Financial Officer, Chief Information Officer and Chief Risk Management Officer. The Bank's senior management team actively and diligently manages the Bank's operating activities and implements resolutions of the Board of Directors in accordance with the applicable laws and regulations, the Bank's Articles of Association and the authorisation of the Board of Directors.

### Corporate Governance (Continued)

#### 5. Investor relations management

During the Period, the Bank continued its active and frank approach towards its exchanges and communications with investors. As part of its active and frank approach towards investor exchanges and communications, the Bank organised press conferences in relation to its financial performance, securities analyst conferences, domestic and overseas road shows and promotions and seminars on wealth management. At the same time, the Bank has actively developed effective counter measures with regards to the lifting of the restriction on sales on A shares by visiting major minority shareholders to promote the long-term investment value of the Bank. Through the Bank's successful and effective investor relations management, the Bank's investment value has been further recognised by the market and investors.

### (2) SPECIAL CORPORATE GOVERNANCE ACTIVITIES

The Bank achieved remarkable results in further deepening and promoting special corporate governance activities, strengthening its risk management and enhancing its internal controls during the Period by building on the foundation laid by the special corporate governance activities undertaken in 2007. The Bank's Fifth Session of the Board of Directors approved the "Corporate Governance Continuous Improvement Status Report" at its seventh meeting. The Bank had taken the opportunity arising from its promotion of special corporate governance activities, so as to earnestly accept the supervision from the relevant supervision authority, stock exchanges and the general public, further improve the Bank's corporate governance mechanism, constantly enhance the level of the Bank's regulatory compliance and operations and to protect the legal rights and interests of shareholders and stakeholders.

## **Corporate Social Responsibilities**

The Bank remained committed to its core value of "operating with responsibility and developing with innovation" and strived towards "providing quality financial solutions whilst creating value for the community" as its corporate mission. The Bank has actively and seriously undertaken corporate social responsibilities, abide by applicable laws and regulations in its operations, earnestly repaid the society and advanced the development of a harmonious society so as to contribute towards the development of a richer, caring and more responsible society.

## (1) ADEQUATE DONATION AND SUPPORT FOR NATIONWIDE RELIEF IN THE EVENT OF NATURAL DISASTERS

### 1. Active support of the areas affected by the southern snowstorm

The Bank provided up to RMB10.06 million for disaster relief to Guangxi, Guizhou, Hubei, Anhui and Jiangxi provinces in response to the rare, widespread and prolonged low temperature and snowstorm that swept across large parts of southern China in January of this year.

#### 2. Reconstruction support for the Wenchuan earthquake

The Bank has provided full support for the Wenchuan earthquake disaster relief and reconstruction by providing timely financial services as part of realising its corporate social responsibilities in response to the earthquake measuring 8.0 on the Richter scale that devastated the Wenchuan region in Sichuan province on 12 May of this year.

- (1) Active donations and contributions. According to statistics, the Bank donated a total of RMB61.5243 million for disaster relief, of which, donations from approximately 70,000 employees of the Bank amounted to RMB25.5318 million and up to 18,000 employees have voluntarily contributed RMB10.9925 million to "Special Party Fees". In addition to making monetary contributions, some employees have also donated blood at local blood donation centers at their own initiatives while others have formed youth volunteer squads to take part in rescue efforts, transport relief materials and organise charity bazaars.
- (2) Facilitated donations through the internet. The Bank rapidly facilitated donation efforts by the general public by making donations facilities available on the internet and implementing free remittances for disaster relief within the shortest possible time after the earthquake. At the same time, the Bank strengthened its verification on the special purpose disaster relief accounts to ensure the security of donations received. According to statistics, corporate customers made 864 donations amounted to RMB210 million, while individual customers made 18,309 donations amounted to RMB8.963 million via the Bank's website between the period from 14 May 2008 to 31 May 2008.
- (3) Improved credit approval efficiency and strengthened credit support. The Bank provided additional credit support to the affected areas so as to strengthen its credit support policy. The Bank set up "Earthquake relief credit support dedicated channels" that gave priority consideration to credit applications directly related to disaster relief such as disaster relief materials, electricity network and generation, transportation and seven other significant areas. The Bank extended a total of RMB13.35 billion in earthquake prevention, disaster relief and reconstruction loans.

### Corporate Social Responsibilities (Continued)

- (4) Formation of Disaster Reconstruction Support Working Group. The Bank formed a Disaster Reconstruction Support Working Group to formulate a disaster reconstruction support policy and guidelines, which incorporated the state's disaster reconstruction policy. The Disaster Reconstruction Support Working Group will also guide and direct the orderly commencement of the reconstruction work so as to ensure smooth reconstruction of the affected areas.
- (5) Waiver of overdue payment penalties on mortgage loans and credit card dues for disaster victims. The Bank implemented emergency measures to realise its promise to waive the overdue interest payment by disaster victims on their first repayment date after the disaster pursuant to the request from the China Banking Regulatory Commission.

### (2) IMPLEMENTATION OF THE "GREEN CREDIT" PROJECT

The Bank consistently supported recycling, emission reduction and energy conservation related enterprises and industries and this is evident through the granting of credits and its credit policies. During the Period, the Bank constructed a sustainable environmental conservation credit mechanism that upgraded emission reduction and energy conservation requirements to "Green Credit", thereby developed a standardised and comprehensive "Green Credit" portfolio management system.

- 1. Implementation of environmental impact classifications. Based on the guiding principles issued by the China Banking Regulatory Commission, borrowers and their projects will be ranked according to their environmental impact. Customers will be broadly classified into red, yellow and green categories and further divided into seven sub-categories (namely seven rankings). The Bank will monitor borrowers' environmental conservation information on a real-time basis via electronic means. The Bank has completed its classification of borrowers and more than 97% of its total loan portfolio has been classified as green loans.
- 2. Implementation of environmental protection policy and blanket rejection of environmentally adverse customers and loan applications. The Bank will strictly refuse all customers and loan applications that are in violation of the state's asset or environmental policies, or which would have a significant and adverse environmental impact.
- 3. Actively support environmentally friendly enterprises while reducing its portfolio of clients at risk of polluting the environment. The Bank will actively provide packaged financial services and priority support to energy conservation projects, renewable energy projects, waste water treatment projects, energy conservation and emission reduction projects and other environmentally friendly projects. During the Period, the Bank provided additional loans of approximately RMB12.378 billion to 397 customers in relation to energy conservation and emission reduction. In addition, the Bank reduced credits to restricted and withdrawn enterprises by RMB1.985 billion.

## (3) CONTINUED IMPLEMENTATION OF THE "TO THE FUTURE-BOCOM DISABLED YOUTH SCHOLARSHIP PROGRAM"

Based on the arrangement of the program, the Bank made a second injection of RMB10 million into its Disabled Youth Scholarship Program" in June 2008.

During the Bank's centennial celebrations, the Bank made another donation of RMB300,000 in April 2008 to subsidize 60 and 90 disabled fresh undergraduates (each person receiving RMB2,000) from low-income families in the Sichuan and Henan provinces for their education and living expenses during their school term.

### (4) PUBLICATION of the "2007 CORPORATE SOCIAL RESPONSIBILITIES REPORT"

The Bank officially issued its "2007 Corporate Social Responsibilities Report" to the general public in April 2008. This is the Bank's second publication of its annual Corporate Social Responsibilities Report since the first report was issued to the general public in 2006 and further demonstrates the positive results of the Bank's active fulfillment of its corporate social responsibilities.

The Bank's active fulfillment of its corporate social responsibilities received widespread recognition from the general public and the Bank was awarded the highest honour in the Chinese charity domain on 12 April 2008 through the nomination for the "Chinese Philanthropy Award". The Bank was awarded the "Chinese Philanthropy Award – Most Caring Domestically Funded Enterprise" for 2007 by the Chinese Government's selection committee.

## Significant Events

#### (1) **PROFIT DISTRIBUTION**

#### 2007 Final Dividend

The Bank's profit distribution plan for the financial year ended 2007 was approved at the 2007 Annual General Meeting held on 6 June 2008. There were 48,994,000,000 shares of the Bank in issue as at 31 December 2007. A cash dividend of RMB0.15 per share (including tax), of which dividends to the H share shareholders were converted from RMB to Hong Kong dollars based on the average currency rates prevailing five trading days (being 30 May and 2 June to 5 June 2008) before the date of dividend declaration as announced by the People's Bank of China (RMB0.888874 to HK\$1.00), and the final dividend was HK\$0.168753 per share. Accordingly, the total amount of distributed dividends were RMB7.349 billion.

#### 2008 Interim Dividend and Closure of Register

According to the authorisation granted to the Board of Directors at the Annual General Meeting, the Fifth Session of the Board of Directors of the Bank approved the 2008 interim profit distribution plan at the Eighth Meeting held on 26 August 2008 and approved the distribution of cash dividends of RMB0.10 per share (including tax). The dividends to be paid to H share shareholders will be converted from RMB to Hong Kong dollars based on the average currency rates prevailing five trading days (being 19 to 22 August and 25 August 2008) before the date of dividend declaration as announced by the People's Bank of China (RMB0.876846 to HK\$1.00) and the interim dividend is HK\$0.114045 per share. The total amount of dividends to be distributed shall be RMB4.899 billion, of which dividends paid to non-resident corporate shareholders will be subject to the corporate tax applicable on the PRC sourced income pursuant to the PRC Corporate Income Tax Law and the Regulations on the Implementation of the PRC Corporate Income Tax Law that became effective on 1 January 2008 and the applicable tax rate is 10%. The listed issuer will be responsible for withholding the relevant amount of tax from the dividend payment and the dividends to be received by the non-resident corporate H share shareholders be HK\$0.102641 per share.

### (2) INVESTMENT IN OTHER COMPANIES

### 1. Holding of shares and securities issued by other listed companies

						(in RMB unl	ess otherwise stated)
			Number of shares	Initial	Book value	Book value at	
		Simplified	held at the end	investment	at the end	the beginning	
No.	Stock code	stock name	of Period	cost	of the Period	of the Period	Accounting items
1	600068	Gezhouba	34,573,000	142,039,231.00	260,334,690.00	531,732,740.00	Available-for sale securities
2	600000	Pufayinhang	8,194,030	6,000,000.00	180,268,660.00	432,644,784.00	Available-for sale securities
3	388	HKEX	805,000	2,689,616.94	80,696,721.62	-	Available-for sale securities
4	3377	Sino-Ocean Land	20,245,500	157,463,283.63	78,331,481.98	-	Available-for sale securities
5	000979	ST Keyuan	10,960,000	12,494,400.00	68,280,800.00	64,444,800.00	Available-for sale securities
6	000686	Dongbeizhengquan	2,218,227	3,740,000.00	48,690,082.65	114,127,779.15	Available-for sale securities
7	600642	Shennenggufen	5,000,000	9,333,333.33	47,407,500.00	92,452,500.00	Available-for sale securities
8	8253	Tianyuanlvye	94,350,000	13,974,160.00	43,142,013.25	-	Available-for sale securities
9	390	China Railway	4,000,000	38,650,915.24	42,960,000.00	-	Available-for sale securities
10	3808	Sinotruk	5,000,000	61,228,203.70	33,150,990.57	-	Available-for sale securities
		Others		221,924,881.85	493,960,571.00	422,004,487.95	Available-for sale securities/ trading securities
Total				669,538,025.69	1,377,223,511.07	1,657,407,091.10	

Note: The table above sets out the Group's top ten holdings of shares in other listed companies recorded in the Group's consolidated financial statements as long-term equity investments, available-for-sale securities and trading securities in other listed companies, which are listed in descending order of the book value at the end of the Period.

### Significant Events (Continued)

### 2. Holding of shares issued by unlisted financial institutions and companies proposed to be listed

		(in RMB unless	otherwise stated)
			Book value
Initial	Number of	Shareholding	at the end
investment cost	shares held	percentage	of the Period
380,000,000.00	380,000,000	10.00%	380,000,000.00
90,000,000.00	90,000,000	5.45%	90,000,000.00
4,000,000.00	4,000,000	6.67%	_
474,000,000.00	474,000,000		470,000,000.00
	investment cost 380,000,000.00 90,000,000.00 4,000,000.00	investment cost         shares held           380,000,000.00         380,000,000           90,000,000.00         90,000,000           4,000,000.00         4,000,000	Initial investment cost         Number of shares held         Shareholding percentage           380,000,000.00 90,000,000.00         380,000,000 90,000,000         10.00% 5.45%           4,000,000.00         4,000,000         6.67%

Notes:

1. The book value at the end of the Period is net of impairment allowances.

2. The table is prepared based on the consolidated financial statements.

### (3) AUDIT COMMITTEE

The Bank has established an Audit Committee in accordance with the Code on Corporate Governance Practices as set out in Appendix 14 to the Listing Rules. The primary duties of the Audit Committee are to review the Bank's internal and external audit work, examine and approve financial reports, and oversee the implementation of the internal control policies and the efficiency and compliance of the same. The Audit Committee comprised Mr. Li Ka-cheung, Eric (Independent Non-Executive Director), Mr. Zhang Jixiang (Non-Executive Director), Mr. Yang Fenglin (Non-Executive Director), Mr. Gu Mingchao (Independent Non-Executive Director) and Mr. Chen Qingtai (Independent Non-Executive Director). Independent Non-executive Director Mr. Li Ka-cheung, Eric serves as the Chairman of the Audit Committee. The Audit Committee, together with the senior management, has reviewed the accounting policies and practices adopted by the Bank, and discussed affairs regarding internal controls and financial reporting, including the review of the Interim Report.

Due to the resignation of Mr. Timothy D. Dattels as an Independent Non-executive Director and a member of the Audit Committee on 13 March 2008 due to personal reasons, the Audit Committee comprised only two Independent Non-executive Directors, namely Mr. Li Ka-cheung, Eric and Mr. Gu Mingchao, and two Non-executive Directors, namely Mr. Zhang Jixiang and Mr. Yang Fenglin. Independent Non-executive Director Mr. Li Ka-cheung, Eric served as the Chairman of the Audit Committee. Pursuant to Rule 3.21 of the Listing Rules, the majority of the Audit Committee members must be Independent Non-executive Directors. However, as only half of the number of Audit Committee members are Independent Non-executive Directors after the resignation of Mr. Timothy D. Dattels, the Board of Directors resolved to appoint Mr. Chen Qingtai (Independent Non-Executive Director) as a member of the Audit Committee at the Board of Directors' Meeting held on 29 April 2008 to ensure that the majority of the Audit Committee members are Independent Committee members are Independent Committee at the Board of Directors' Meeting held on 29 April 2008 to ensure that the majority of the Audit Committee members are Independent Non-Executive Directors.

### (4) PURCHASE, SALE OR REDEMPTION OF THE BANK'S SHARES

During the Period, neither the Bank nor any of its subsidiaries purchased, sold or redeemed any shares of the Bank.

### (5) COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED ISSUERS

The Bank has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules. The Bank made specific enquiries with all its directors and supervisors and each of them confirmed that they had complied with the required standards of the Model Code during the Period.

## (6) COMPLIANCE WITH THE HONG KONG STOCK EXCHANGE'S CORPORATE GOVERNANCE PRACTICES

The Bank was in compliance with the Code on Corporate Governance Practices as set out in Appendix 14 of the Listing Rules during the Period. Please refer to the section headed "Corporate Governance".

## Independent Auditors' Report

## PRICEWATERHOUSE COPERS B

羅兵咸永道會計師事務所

PricewaterhouseCoopers 22/F, Prince's Building Central, Hong Kong Telephone (852) 2289 8888 Facsimile (852) 2810 9888 www.pwchk.com

### **INDEPENDENT AUDITORS' REPORT**

### TO THE SHAREHOLDERS OF BANK OF COMMUNICATIONS CO., LTD.

(A joint stock company incorporated in the People's Republic of China with limited liability)

We have audited the condensed interim financial information of Bank of Communications Co., Ltd. ("the bank") and its subsidiaries (collectively "the Group") set out on pages 52 to 115, which comprise the Group's condensed consolidated balance sheets as at 30 June 2008, and the condensed consolidated profit and loss account, condensed consolidated statement of changes in equity and condensed consolidated cash flow statement and other explanatory notes for the period then ended.

### DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The directors of the Bank are responsible for the preparation of these interim financial information in accordance with the Rule Governing the Listing of Securities on the Main Board of the Stock Exchange of Hong Kong Limited and International Accounting Standard 34 "Interim Financial Reporting" issued by the International Accounting Standard Board and the relevant provisions thereof. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and presentation of interim financial information that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these interim financial information based on our audit and to report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial information is free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **OPINION**

In our opinion, the condensed interim financial information as for the six months ended June 30 2008 is prepared, in all material respects, in accordance with International Accounting Standard 34 "Interim Financial Reporting" issued by the International Accounting Standards Board.

### PricewaterhouseCoopers

Certified Public Accountants

Hong Kong, 26 August 2008

## Condensed Consolidated Interim Financial Information

### **Condensed Consolidated Profit and Loss Account**

(All amounts expressed in millions of RMB unless otherwise stated)

		Three mor 30 J		Half-year ended 30 June		
	Note	2008	2007 (Unaudited)	2008	2007 (Unaudited)	
Interest income Interest expense		28,888 (12,306)	20,979 (8,441)	56,108 (23,011)	39,820 (16,284)	
Net interest income	3	16,582	12,538	33,097	23,536	
Fee and commission income Fee and commission expense	4 5	2,858 (262)	2,056 (294)	5,200 (547)	3,638 (537)	
Net fee and commission income		2,596	1,762	4,653	3,101	
Dividend income Gains less losses arising	6	20	43	21	44	
from trading activities Gains less losses arising from de-recognition of	7	319	(245)	(501)	(84)	
investment securities Other operating income Impairment losses on	20 8	34 114	430 18	391 146	553 192	
loans and advances Other operating expenses	9 10	(2,204) (7,415)	(1,826) (5,765)	(3,977) (13,529)	(3,077) (10,110)	
Operating profit before tax		10,046	6,955	20,301	14,155	
Income tax	13	(2,393)	(2,156)	(4,734)	(5,534)	
Net profit for the period		7,653	4,799	15,567	8,621	
Attributable to: Shareholders of the Bank Minority interest		7,615 38	4,758 41	15,508 59	8,558 63	
		7,653	4,799	15,567	8,621	
Basic and diluted earnings per share For profit attributable to the shareholders of						
the Bank (in RMB)	14	0.16	0.10	0.32	0.18	

### **Condensed Consolidated Balance Sheet**

(All amounts expressed in millions of RMB unless otherwise stated)

		30 June	31 December
	Note	2008	2007
ASSETS			
Cash and balances with central banks	15	316,748	261,433
Due from other banks and financial institutions	16	228,379	156,110
Financial assets held for trading	17	32,329	19,445
Loans and advances to customers	19	1,217,878	1,082,788
Investment securities - loans and receivables	20	79,313	67,596
Investment securities – available-for-sale ("AFS")	20	145,747	147,573
Investment securities – held-to-maturity ("HTM")	20	359,323	330,927
Property and equipment	21	32,199	32,199
Deferred tax assets	27	1,886	2,524
Other assets	22	17,057	9,849
Total assets		2,430,859	2,110,444
LIABILITIES			
Due to other banks and financial institutions	23	387,155	332,556
Financial liabilities held for trading	24	10,970	10,028
Due to customers	25	1,811,113	1,555,599
Other liabilities	26	38,434	34,357
Current taxes		5,549	5,872
Deferred tax liabilities	27	436	504
Subordinated term debt	29	37,408	38,207
Total liabilities		2,291,065	1,977,123
EQUITY			
Capital and reserves attributable			
to the Bank's shareholders			
Share capital	30	48,994	48,994
Capital surplus	30	43,100	43,100
Other reserves		31,135	20,422
Retained earnings		16,122	20,387
		139,351	132,903
Minority Interest		443	418
Total equity		139,794	133,321
Total equity and liabilities		2,430,859	2,110,444

These condensed consolidated financial information was approved for issue by the Board of Directors on 26 August 2008 and signed on its behalf by:

Chairman of Board: Jiang Chaoliang

Vice Governor and Chief Financial Officer: Yu Yali

### Condensed Consolidated Interim Financial Information (Continued)

### Condensed Consolidated Statement of Changes in Shareholders' Equity

(All amounts expressed in millions of RMB unless otherwise stated)

					Other re	serves					
						Revaluation		Translation			
					Statutory	Reserve	Revaluation	reserve on			
	Share	Capital	Statutory Di	scretionary	general	for AFS	reserve for	foreign	Retained	Minority	
	capital	surplus	reserve	reserve	reserve	securities	properties	operations	earnings	interest	Total
	Note 30	Note 30	Note 31	Note 31	Note 31				Notes 31, 32		
Balance at 1 January 2007	45,804	21,540	899	-	4,428	867	4,383	(213)	12,728	59	90,495
Gains from changes in fair value of AFS securities, net of tax	-	-	-	-	-	454	-	-	-	34	488
Transfer to net profit on disposal of AFS securities, net of tax						(200)					(200)
Translation difference on	-	-	-	-	-	(399)	-	-	-	-	(399)
foreign operations	-	-	-	-	-	-	-	(153)	-	-	(153)
Tax rate change impact	-	-	-	-	-	93	369	-	-	-	462
Net profit	-	-	-	-	-	-	-	-	8,558	63	8,621
Net income/(expense) recognized											
directly in equity	-	-	-	-	-	148	369	(153)	8,558	97	9,019
Issue of shares	3,190	21,560	-	-	-	-	-	-	-	-	24,750
Balance at 30 June 2007	48,994	43,100	899	-	4,428	1,015	4,752	(366)	21,286	156	124,264
Balance at 1 January 2008	48,994	43,100	2,170	576	10,636	1,551	6,105	(616)	20,387	418	133,321
Losses from changes in fair value											
of AFS securities, net of tax Transfer to net profit on disposal	- 1	-		-		(911)	-		-	(34)	(945)
of AFS securities, net of tax	-	-	-	-	-	(318)	-	-	-	-	(318)
Translation difference on foreign operations		_		_		_		(482)	_		(482)
Realisation of revaluation reserve								()			()
upon disposals	-	-	-	-	-	-	(18)	-	18	-	-
Net profit	-	-	-	-	-	-	-	-	15,508	59	15,567
Net income/(expense) recognized											
directly in equity	-	-	-	-	-	(1,229)	(18)	(482)	15,526	25	13,822
Dividends	-	-	-	-	-	-	-	-	(7,349)	-	(7,349)
Transfer to reserves	-	-	1,993	8,511	1,938	-	-	-	(12,442)	-	-
Balance at 30 June 2008	48,994	43,100	4,163	9,087	12,574	322	6,087	(1,098)	16,122	443	139,794

### **Condensed Consolidated Statement of Cash Flows**

(All amounts expressed in millions of RMB unless otherwise stated)

	Six months er	nded 30 June
	2008	2007
		(Unaudited)
Cash flows from operating activities:	20.201	14 155
Net profit before taxation:	20,301	14,155
Adjustments for:	2 707	0.006
Impairment of loans and advances to customers	3,707	2,926
Write-back of impairment of due from banks and financial institutions	(16)	(164)
	(16) (71)	(164) 17
(Reversal of)/charge impairment of other receivables	178	17
Impairment of investment securities Depreciation of property and equipment	1,436	1,279
	9	1,279
Amortization of prepaid staff housing subsidies Amortization of prepaid rental expenses	29	57
Amortization of land use rights	29	1
Amortization of intangible assets	113	51
Gains less losses arising from de-recognition of	115	51
investment securities	(391)	(553)
Gains on disposal of fixed assets	(18)	(14)
Amortization of fair value re-measurement on AFS to HTM	(13)	(14)
Revaluation gains on investment property	(01)	(38)
Accrued interest expense on subordinated term debt	778	602
	110	002
	25,976	18,306
Net increase in mandatory reserve deposits	(61,662)	(48,709)
Net increase in due from other banks and		
financial institutions	(67,969)	(117,158)
Net increase in financial assets held for trading	(12,884)	(2,240)
Net increase in loans and advances to customers	(138,797)	(205,940)
Net increase in other assets	(7,036)	(3,445)
Net increase in due to other banks and		
financial institutions	54,599	48,412
Net increase/(decrease) in financial liabilities held for trading	942	(2,523)
Net increase in due to customers	255,514	299,532
Net increase in other liabilities	5,121	11,425
Net increase in business tax payable	69	381
Income tax paid	(4,072)	(3,497)
Net cash from/(used in) operating activities	49,801	(5,456)

### Condensed Consolidated Interim Financial Information (Continued)

### Condensed Consolidated Statement of Cash Flows (Continued)

(All amounts expressed in millions of RMB unless otherwise stated)

	Six months en	ided 30 June
	2008	2007
		(Unaudited)
Cash flows from investing activities:	(101.107)	
Purchase of investment securities	(164,487)	(244,842)
Disposal or redemption of investment securities	124,863	171,027
Acquisition of intangible assets	(24)	(21)
Prepaid rental expenses	(6)	(27)
Purchase of land use rights	(130)	-
Purchase of property and equipment	(1,879)	(1,451)
Disposal of property and equipment	359	100
Net cash used in investing activities	(41,304)	(75,214)
Cash flows from financing activities:		
Shares issued	_	24,750
Subordinated debts issued	_	25,000
Interest paid on subordinated term debt	(1,577)	(501)
Dividends paid	(8,454)	(5)
Net cash (used in)/from financing activities	(10,031)	49,244
Effect of exchange rate changes on cash		
and cash equivalents	(529)	(221)
Net decrease in cash and cash equivalents	(2,063)	(31,647)
Cash and cash equivalents at the beginning of the period	96,064	185,722
Cash and cash equivalents at the end of the period (Note 36)	94,001	154,075
	34,001	104,070
Major non-cash transactions		
Capitalization of translation difference on foreign operations	(482)	(153)
Supplementary Information		
Interest received	55,417	39,062
Interest paid	(17,567)	(14,796)

## Notes to the Condensed

## Consolidated Interim Financial Information

### For the six months ended 30 June 2008

(All amounts expressed in millions of RMB unless otherwise stated)

### 1 GENERAL

Bank of Communications Co., Ltd. (the "Bank") is a commercial and retail bank providing banking services mainly in the People's Republic of China ("PRC"). The Bank was reorganized as a joint stock national commercial bank on 1 April 1987, in accordance with the approval notice (Guo Fa (1986) No. 81) issued by the State Council of the PRC and the approval notice (Yin Fa (1987) No. 40) issued by the People's Bank of China ("PBOC"). Headquartered in Shanghai, the Bank operates 102 city level branches in the PRC. In addition, the Bank has branches in Hong Kong, New York, Tokyo, Singapore, Seoul, Frankfurt and Macau.

### 2 BASIS OF PREPARATION AND ACCOUNTING POLICIES

### A Basis of preparation and accounting policies

This condensed consolidated financial information has been prepared in accordance with International Accounting Standard ("IAS") 34 "Interim Financial Reporting" issued by the International Accounting Standard Board.

This condensed consolidated financial information of the Bank and its subsidiaries (collectively "the Group") should be read in conjunction with the 2007 annual financial statements.

Since 1 January 2008, the Group adopted the IFRIC 11, IFRS 2 – Group and Treasury Share Transactions, the IFRIC 12 – Service Concession Arrangements and IFRIC 14 'IAS 19 – The limit on a defined benefit asset, minimum funding requirements and their interaction'. The implementation of these new interpretations did not have a material impact on the Group's accounting policy. Except for the above interpretations, the accounting policies and methods of computation used in the preparation of this condensed consolidated financial information are consistent with those used in the annual financial statements for the year ended 31 December 2007.

### B Subsidiary undertakings and goodwill

Subsidiaries, which are those companies and other entities (including Special Purpose Entities) in which the Group, directly or indirectly, has control, are consolidated.

The Group controls another entity when the Group has the power to govern the financial and operating policies of the entity. The existence and effect of potential voting rights that are presently exercisable or presently convertible are also considered when assessing whether the Group controls the entity.

### Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

### 2 BASIS OF PREPARATION AND ACCOUNTING POLICIES (Continued)

### **B** Subsidiary undertakings and goodwill (Continued)

Subsidiaries are consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases. The purchase method of accounting is used to account for the acquisition of subsidiaries. The cost of an acquisition is measured at the fair value of the assets given up, shares issued or liabilities undertaken at the date of acquisition, plus costs directly attributable to the acquisition. The excess of the cost of acquisition over the fair value of the net assets of the subsidiary acquired is recorded as goodwill. Inter-company transactions, balances and unrealized gains on transactions between group companies are eliminated; unrealized losses are also eliminated unless the loss cannot be recovered. Where necessary, accounting policies of subsidiaries have been changed to ensure consistency with the policies adopted by the Group.

In the stand alone financial statements of the Bank, the subsidiaries are measured at cost less provision for impairment, as the fair value of these subsidiaries cannot be reliably measured. The amount of impairment loss is included in the net profit or loss for the year. The Group applies a policy of treating transactions with minority interests as transactions with parties external the Group.

### C Critical accounting estimates and judgments in applying accounting policies

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying accounting policies of the Group.

### (1) Impairment losses on loans and advances

The Group reviews its loan portfolios to assess impairment on a quarterly basis, unless known circumstances indicate that impairment may have occurred as of an interim date. In determining whether an impairment loss should be recorded in the consolidated profit and loss account, the Group makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group (e.g. payment delinquency or default), or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when estimating expected future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

### 2 BASIS OF PREPARATION AND ACCOUNTING POLICIES (Continued)

### C Critical accounting estimates and judgments in applying accounting policies (Continued)

### (2) Fair value of financial instruments

The fair values of financial instruments that are not quoted in active markets are determined by using valuation techniques. Valuation techniques used include discounted cash flows analysis and models. To the extent practical, models use only observable data, however areas such as credit risk (both own and counterparty's), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect reported fair value of financial instruments.

### (3) Income taxes

The Group is subject to income taxes in various jurisdictions; principally, however in the Chinese Mainland and Hong Kong. Significant estimates are required in determining the provision for income taxes. There are certain transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. In particular, the deductibility of certain items in Mainland China is subject to government approval. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred income tax provisions in the period during which such a determination is made. (Note 27)

### (4) Held-to-maturity financial assets

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. If the Group were to sell other than an insignificant amount of held-to-maturity assets, the entire category would be reclassified as available for sale.

### Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

### 3 NET INTEREST INCOME

	Three I	months	Half-year		
	ended 3	30 June	ended 3	30 June	
	2008	2007	2008	2007	
		(Unaudited)		(Unaudited)	
Interest income					
Balances with central banks	1,216	764	2,306	1,465	
Due from other banks and					
financial institutions	1,978	1,553	3,705	3,245	
Loans and advances					
to customers	20,153	15,329	39,541	28,677	
Investment securities	5,541	3,333	10,556	6,433	
	28,888	20,979	56,108	39,820	
Interest expense					
Due to other banks and					
financial institutions	(2,994)	(2,340)	(5,660)	(4,372)	
Due to customers	(9,312)	(6,101)	(17,351)	(11,912)	
	(12,306)	(8,441)	(23,011)	(16,284)	
	10 500			00 500	
Net interest income	16,582	12,538	33,097	23,536	

### Half-year ended 30 June

	2008	2007 (Unaudited)
Interest income accrued on loans and advances to customers individually		
identified with impairment	295	338

Half-year ended 30 June

#### FEE AND COMMISSION INCOME 4

5 FEE AND COMMISSION	EXPENSE
----------------------	---------

	Half-year	Half-year ended 30 June	
	2008	2007	
		(Unaudited)	
Settlement and agent service commission expense	(102)	(265)	
Syndicated loan commission expense	(43)	(50)	
Bank card commission expense	(213)	(120)	
Other commission expense	(189)	(102)	
	(547)	(537)	

#### 6 **DIVIDEND INCOME**

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Dividend income	21	44

Dividend income was from equity investments classified as available-for-sale securities or as financial assets held for trading.

	2008	2007
		(Unaudited)
Settlement and agent service commission income	1,033	558
Bank card annual fee and commission income	1,209	912
Guarantee and commitment commission income	599	188
Custodian commission income	359	180
Funds sales commission income	671	1,017
Funds management commission income	335	248
Other commission income	994	535
	5,200	3,638

### Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

### 7 GAINS LESS LOSSES ARISING FROM TRADING ACTIVITIES

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Foreign exchange	(1,087)	162
Interest rate instruments	586	(246)
	(501)	(84)

Net income on foreign exchange includes gains and losses from spot and forward contracts, currency swaps, currency options, currency futures and from the translation of foreign currency monetary assets and liabilities into Renminbi.

Net expense on interest rate instruments includes the results of marking securities held for trading, debt securities in issue, interest rate swaps, cross currency interest rate swaps, interest rate options and other interest rate derivatives to market.

### 8 OTHER OPERATING INCOME

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Profit on sales of land use rights and buildings	18	14
Sales of foreclosed assets and other assets	2	72
Other miscellaneous income	126	106
	146	192

Other miscellaneous income includes income arising from miscellaneous banking services provided to the Group's customers.

### 9 IMPAIRMENT LOSSES ON LOANS AND ADVANCES

	Three I	nonths	Half-	year
	ended 30 June		30 June ended	
	2008	2007	2008	2007
		(Unaudited)		(Unaudited)
Due from other banks and				
financial institutions and				
securities purchased under				
resale agreements				
(Note 16(b))	(14)	(112)	(16)	(164)
Loans and advances to				
customers (Note 19(b))				
<ul> <li>Collectively assessed</li> </ul>				
provision	1,108	613	1,956	1,140
<ul> <li>Individually assessed</li> </ul>				
provision	1,111	1,343	2,046	2,124
	2,219	1,956	4,002	3,264
Less: recovery of loans				
previously written off	(1)	(18)	(9)	(23)
	2,204	1,826	3,977	3,077

### Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

### 10 OTHER OPERATING EXPENSES

	Half-year	Half-year ended 30 June	
	2008	2007	
		(Unaudited)	
Staff costs (Note 11)	5,528	3,682	
General and administrative expenses	2,454	1,920	
Depreciation (Note 21)	1,436	1,279	
Business tax and surcharges	2,384	1,663	
Operating lease rentals	533	442	
Impairment of investment securities (Note 20)	178	-	
(Reversal of) Impairment of other receivables	(71)	17	
Regulator's supervision fee	151	190	
Provision/(Reversal of) for outstanding litigation	4	(21)	
Amortization of intangible assets	113	110	
Professional fees	27	23	
Amortization of land use rights	2	-	
Others	790	805	
	13,529	10,110	

### 11 STAFF COSTS

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Salaries and bonus	3,701	2,235
Pension costs (Note 28)	579	674
Housing benefits and subsidies	329	263
Other social security and benefit costs	919	510
	5,528	3,682

### 12 DIRECTORS' EMOLUMENTS

Details of the directors', the supervisors' and the senior management's emoluments are as follows:

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Fees	16	14

The Board resolved to grant performance bonus of 2007 to directors and senior management amounting to RMB16.31 million during the first six months of 2008.

The numbers of directors, supervisors and senior management whose annual emoluments fell within the following band are set out below:

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Nil – RMB1,000,000	23	27
RMB1,000,000 - RMB2,000,000	11	7
	34	34

No directors waived or agreed to waive any emolument during the period.

In the first six months of 2008, RMB750,000 was accrued for independent non-executive directors' emolument (In the first six months of 2007: RMB250,000).

During the first six months of 2008, no SARs were granted and exercised. Benefits arising from the granting of these SARs were recognized in the consolidated profit and loss account but not included in the directors' emoluments disclosed above.

### Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

### 12 DIRECTORS' EMOLUMENTS (Continued)

Movements in the number of SARs outstanding are as follows:

	Period	Year
	ended at	ended at
	30 June	31 December
	2008	2007
	Number of	Number of
	shares	shares
	(In millions)	(In millions)
Outstanding at beginning of the period/year Granted	11	11
	_	
Outstanding at end of the period/year	11	11

The fair value of SARs using Binomial Option Pricing model at 30 June 2008 is RMB31.58 million (31 December 2007: RMB36 million).

### 13 INCOME TAX EXPENSE

	Three months ended 30 June		Half-year ended 30 June	
	2008	2007	2008	2007
		(Unaudited)		(Unaudited)
Current tax				
- Mainland China income tax	2,235	2,317	3,610	3,687
<ul> <li>Hong Kong profits tax</li> </ul>	32	75	135	146
<ul> <li>Overseas taxation</li> </ul>	2	10	4	11
	2,269	2,402	3,749	3,844
Deferred tax (Note 27)	124	(246)	985	1,690
	2,393	2,156	4,734	5,534

The Corporate Income Tax Law of the People's Republic of China came into effect on 1 January 2008. The applicable income tax rate of the Bank and each of its subsidiaries established in Mainland China has been adjusted to 25%.

### 13 INCOME TAX EXPENSE (Continued)

Profits earned by the Hong Kong branch and subsidiaries in Hong Kong are subject to Hong Kong profits tax at the rate of 16.5% (2007: 17.5%), on the estimated assessable profit for the Half-year ended 30 June 2008. Taxation on overseas profits has been calculated on the estimated assessable profit at the rates of taxation prevailing in the countries in which the Group operates during the Half-year ended 30 June 2008.

The taxation on the Group's profit before taxation differs from the theoretical amount that would arise using the taxation rate of the home country of the Bank at 25%. The reconciliation is as follows:

	Three months ended 30 June		Half-year ended 30 June	
	2008	2007	2008	2007
		(Unaudited)		(Unaudited)
Profit before tax	10,046	6,955	20,301	14,155
Tax calculated at a tax rate of 25% (2007: 33%)	2,511	2,295	5,075	4,671
Effect of different tax rates in other countries	48	(3)	71	7
Tax credit arising from income not subject to tax <sup>1</sup>	(390)	(247)	(681)	(512)
Tax effect of expenses that are not deductible for				
tax purposes <sup>2</sup>	224	17	270	83
Tax rate change impact	-	94	(1)	1,285
Income tax expense	2,393	2,156	4,734	5,534

1: The income not subject to tax mainly represents interest income arising from treasury bonds, which is income tax free in accordance with the PRC tax regulation.

2: The expenses that are not tax deductible mainly represent expenses, such as entertainment expenses etc, which are over the tax deduction limits as determined by PRC tax regulation.

### Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

### 14 BASIC AND DILUTED EARNINGS PER SHARE

Basic and diluted earnings per share is calculated by dividing the net profit attributable to shareholders of the Bank by the weighted average number of ordinary shares in issue during the period.

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Profit attributable to shareholders of the Bank	15,508	8,558
Weighted average number of ordinary shares in issue	48,994	46,867
Basic and diluted earnings per share		
(expressed in RMB per share)	0.32	0.18

### 15 CASH AND BALANCES WITH CENTRAL BANKS

	30 June	31 December
	2008	2007
Cash	9,882	14,753
Balances with central banks other than		
mandatory reserve deposits	45,052	46,528
Included in cash and cash equivalents (Note 36(b))	54,934	61,281
Mandatory reserve deposits	261,814	200,152
	316,748	261,433

The Group is required to place mandatory deposits with central banks. The deposits are calculated based on the amount of deposits placed with the Group by its customers.

	30 June	31 December
	2008	2007
Mandatory reserve rate for deposits denominated in RMB PBOC reserve rate for deposits denominated in	17.5%	14.5%
foreign currencies	5%	5%

Mandatory reserve deposits with central banks are not available for use by the Group in its day to day operations.

### 16 DUE FROM OTHER BANKS AND FINANCIAL INSTITUTIONS

### (a) Due from other banks and financial institutions

	30 June 2008	31 December 2007
Placement with other banks and included in	20.067	04 700
cash equivalents (Note 36(b))	39,067	34,783
Securities purchased under resale agreement	90,265	50,849
Loans purchased under resale agreement	44,891	22,112
Loans and advances to other banks	44,565	42,622
Loans to other financial institutions	9,880	6,058
	54,445	48,680
Less: Individual impairment allowance on amounts due		
from other banks and financial institutions	(289)	(314)
	54,156	48,366
	228,379	156,110
	220,379	150,110

## (b) Movements in allowance for impairment losses on amounts due from other banks and financial institutions and securities purchased under resale agreement

### Half-year ended 30 June

	2008	2007
		(Unaudited)
Balance at beginning of the period Reversal of impairment, net (Note 9) Write off	314 (16) (9)	626 (164) –
Balance at end of the period	289	462

### Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

### 16 DUE FROM OTHER BANKS AND FINANCIAL INSTITUTIONS (Continued)

### (c) Impaired amount of due from other banks and financial institutions

30 June 2008	31 December 2007
289	314
0.13%	0.20%
	2008

### 17 FINANCIAL ASSETS HELD FOR TRADING

	30 June	31 December
	2008	2007
Derivative financial instruments (Note 18) Government bonds	4,425	2,338
<ul> <li>Listed in Hong Kong</li> </ul>	22	491
<ul> <li>Listed outside Hong Kong</li> </ul>	1,072	529
– Unlisted	8,695	6,002
Other debt securities		
<ul> <li>Listed in Hong Kong</li> </ul>	593	632
<ul> <li>Listed outside Hong Kong</li> </ul>	862	347
<ul> <li>– Unlisted – corporate bonds</li> </ul>	8,396	2,719
– Unlisted – public sector	2,702	172
- Unlisted - banking sector	5,562	6,215
	32,329	19,445

Majority of the Group's unlisted bonds are traded in the inter-bank market in Mainland China.

Trading securities at fair value of RMB119 million (2007: RMB486 million) were pledged to third parties under repurchase agreements.
## 18 DERIVATIVE FINANCIAL INSTRUMENTS

The following derivative instruments are utilized by the Group for trading purpose:

Currency forwards represent commitments to purchase/sell foreign exchanges including unsettled spot transactions. Foreign currency and interest rate futures are contractual obligations to receive or pay a net amount based on changes in currency rates or interest rates or to buy or sell foreign currency or a financial instrument on a future date at a specified price, established in an organised financial market. The credit risk is negligible, as futures contracts are collateralised by cash or marketable securities, and changes in the futures contract value are settled daily with the exchange. Forward rate agreements are individually negotiated interest rate futures that call for a cash settlement at a future date for the difference between a contracted rate of interest and the current market rate, based on a notional principal amount.

Currency and interest rate swaps are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates (for example, fixed rate for floating rate) or a combination of all these (i.e. cross-currency interest rate swaps). The Group's credit risk represents the potential cost to replace the swap contracts if counterparties fail to perform their obligation. This risk is monitored on an ongoing basis with reference to the current fair value, the notional amount of the contracts and the liquidity of the market. To control the level of credit risk taken, the Group assesses counterparties using the same techniques as for its lending activities.

Foreign currency and interest rate options are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date or during a set period, a specific amount of a foreign currency or a financial instrument at a predetermined price. The seller receives a premium from the purchaser in consideration for the assumption of foreign exchange or interest rate risk. Options may be either exchange-traded or negotiated between the Group and a customer (OTC).

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

## **18 DERIVATIVE FINANCIAL INSTRUMENTS** (Continued)

The notional amounts of certain types of financial instruments provide a basis for comparison with instruments recognised on the balance sheet but do not necessarily indicate the amounts of future cash flows involved or the current fair value of the instruments and, therefore, do not indicate the Group's exposure to credit or price risks. The derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The aggregate fair values of derivative financial assets and liabilities can fluctuate significantly from time to time. The fair values of derivative instruments held are set out in the following tables.

	Contract/notional	Fair	values
	amount	Assets	Liabilities
As at 30 June 2008			
Foreign exchange contracts	209,576	2,331	(4,074)
Interest rate contracts	116,182	2,087	(1,669)
Others derivative contracts	230	7	(7)
Total derivatives	325,988	4,425	(5,750)
	Contract/notional	Fair	values
	amount	Assets	Liabilities
As at 31 December 2007			
Foreign exchange contracts	154,261	1,653	(2,620)
Interest rate contracts	87,565	685	(699)
Others derivative contracts	14	-	
Total derivatives	241,840	2,338	(3,319)

The tables above provide a detailed breakdown of the contractual or notional amounts and the fair values of the Group's derivative financial instruments outstanding at period end. These instruments, comprising foreign exchange and interest rate derivatives allow the Group and its customers to transfer, modify or reduce their foreign exchange and interest rate risks.

The Group undertakes its transactions in foreign exchange and interest rate contracts with other financial institutions and customers. Management has established limits of these contracts by counterparties, industry sectors and countries. Actual credit exposures and limits are regularly monitored and controlled by management.

## 18 DERIVATIVE FINANCIAL INSTRUMENTS (Continued)

#### Credit risk weighted amounts

	30 June 2008	31 December 2007
Derivatives – Exchange rate contracts – Interest rate contracts – Other derivative contracts	1,283 547 1	846 287 2
	1,831	1,135

The credit risk weighted amounts are the amounts calculated with reference to the guidelines issued by the China Banking Regulatory Commission ("CBRC") and are dependent on, amongst other factors, the creditworthiness of the counterparty and the maturity characteristics of each type of contract.

#### **Replacement costs**

	30 June 2008	31 December 2007
Derivatives – Exchange rate contracts – Interest rate contracts – Other derivative contracts	2,331 2,087 7	1,653 685
	4,425	2,338

Replacement cost is the cost of replacing all contracts which have a positive value when marked to market (should the counterparty default on its obligations) and is obtained by marking contracts to market. Replacement cost is a close approximation of the credit risk for these contracts as of the balance sheet date.

The credit risk weighted amounts and replacement costs stated above have taken the effects of netting arrangements into account.

#### Notional amounts of derivative financial instruments by original currency

	RMB	US Dollars	<b>HK Dollars</b>	Others	Total
As at 30 June 2008 Notional amount of derivative financial instruments	161,779	119,006	24,035	21,168	325,988
As at 31 December 2007 Notional amount of derivative financial instruments	110,038	98,854	22,673	10,275	241,840

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008

(All amounts expressed in millions of RMB unless otherwise stated)

## 19 LOANS AND ADVANCES TO CUSTOMERS

#### (a) Loans and advances to customers

	30 June	31 December
	2008	2007
Loans and advances to customers	1,242,297	1,104,490
Less: collective impairment allowances	(9,539)	(7,690)
individual impairment allowances	(14,880)	(14,012)
	1,217,878	1,082,788

#### (b) Movements in allowance for losses on loans and advances

Half-year ended 30 June				
	200	8	200	7
			(Unaud	ited)
	Collectively	Individually	Collectively	Individually
	accessed	impaired	accessed	impaired
Balance at beginning of period	7,690	14,012	5,705	11,280
Impairment allowances for loans charged to profit				
and loss account	1,956	5,147	1,140	3,343
Reversal of impairment				
allowances for loans	-	(3,101)	_	(1,219)
Net impairment allowances for loans charged to profit and				
loss account	1,956	2,046	1,140	2,124
Unwind of discount				
on allowances	-	(295)	-	(338)
Loans written off during the				
period as uncollectible	-	(842)	-	(36)
Exchange difference	(107)	(41)	(26)	(40)
Balance at end of the period	9,539	14,880	6,819	12,990

## 19 LOANS AND ADVANCES TO CUSTOMERS (Continued)

## (c) Individually identified loans with impairment

	30 June 2008		30 June 2008 31 Decembe		er 2007
	Impaired Specific		Impaired	Specific	
	loan	provision	loan	provision	
Corporate	20,142	(13,553)	20,971	(13,092)	
Individual	2,542	(1,327)	1,723	(920)	
	22,684	(14,880)	22,694	(14,012)	

	30 June 2008	31 December 2007
Individually identified loans with impairment to loans and advances to customers (percentage)	1.83%	2.05%

## (d) Geographic sector risk concentration for loans and advances to customers (gross)

	30 June 2008		31 December 2	007
		%		%
Democris				
Domestic regions	404 004	10	1 40 400	10
– Beijing	161,264	13	143,486	13
– Jiangsu	147,393	12	131,598	12
– Shanghai	131,557	11	111,489	10
<ul> <li>Guangdong</li> </ul>	116,397	9	107,862	10
– Zhejiang	102,023	8	92,536	8
- Shandong	58,738	5	56,141	5
– Henan	43,038	3	40,521	4
– Hubei	41,584	3	39,000	4
– Sichuan	38,828	3	35,975	3
– Others	306,336	25	281,367	25
Demostie regione total	1 1 4 7 1 5 0	00	1 000 075	0.1
Domestic regions total	1,147,158	92	1,039,975	94
Hong Kong and				
с с	05 100	0	CA EIE	C
overseas countries	95,139	8	64,515	6
Gross amount of loans and				
advances before				
allowance for impairment	1,242,297	100	1,104,490	100

A geographical region is reported where it contributes 3% and more of the relevant disclosure item.

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008

(All amounts expressed in millions of RMB unless otherwise stated)

## 19 LOANS AND ADVANCES TO CUSTOMERS (Continued)

#### (e) Industry analysis

The economic sector risk concentration analysis for loans and advances to customers (gross):

	<b>30 June 2008</b> %		31 December 2007	
Corporate loans Manufacturing – Petroleum and chemical – Electronics – Steel – Machinery – Textile – Other manufacturing Transportation Trading Services Real estate	53,839 31,532 30,640 44,166 24,133 134,019 134,265 128,267 116,865 79,313	4 3 2 4 2 11 11 10 9 6	50,245 30,823 29,345 38,725 24,170 123,860 120,484 98,172 99,617 78,080	% 5 3 4 2 11 11 9 9 7
Utilities Construction Educations and scientific research Post and telecommunications Agriculture Non-banking	100,650 51,426 26,696 10,696 2,460	8 4 3 1 -	85,457 48,805 26,993 11,078 2,609	8 4 2 1 -
financial institutions Others	12,607 25,523	1 2	13,792 18,281	1 2
Corporate loans total	1,007,097	81	900,536	82
Mortgage loans Medium-term and long-term working capital loans Short-term working	121,645 23,153	10 2	112,941 22,709	10 2
capital loans Car loans Credit card advances Others	13,907 4,462 13,569 15,027	1 - 1 1	11,333 4,534 7,929 13,028	1 - 1 1
Individual loans total	191,763	15	172,474	15
Discounted bills	43,437	4	31,480	3
Gross amount of loans and advances before allowance for impairment	1,242,297	100	1,104,490	100

The economic sector risk concentration analysis for loans and advances to customers is based on the Group's internal classification system.

# 19 LOANS AND ADVANCES TO CUSTOMERS (Continued)

## (f) Loans and advances to customers analysed by customer type (gross)

	30 June 2008	December 31 2007
Domestic		
Corporate entities		
State owned entities	305,704	287,406
Collective owned entities	9,515	10,110
Private unlimited companies	61,108	58,099
Private limited companies	314,357	283,080
Joint stock companies	107,061	89,930
Foreign invested enterprises	116,263	110,805
Other domestic entities	13,976	12,329
	927,984	851,759
Individuals	177,315	157,527
	1,105,299	1,009,286
Hong Kong and Overseas		
Corporate entities	79,113	48,777
Individuals	14,448	14,947
	93,561	63,724
Discounted bills	43,437	31,480
Gross amount of loans and advances before allowance for impairment	1,242,297	1,104,490

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

## 20 INVESTMENT SECURITIES

	30 June 2008	December 31 2007
Securities – loans and receivables		
Debt securities - at amortised cost		
- Unlisted	79,388	67,671
Allowance for loans and receivables	(75)	(75)
Loans & receivables securities, net	79,313	67,596
Securities – available-for-sale		
Debt securities – at fair value		
– Listed in Hong Kong	336	362
– Listed outside Hong Kong	18,773	18,190
- Unlisted	125,139	125,692
Allowance for debt securities	(518)	(741)
Debt securities, net	143,730	143,503
Equity securities – at fair value		
– Listed in Hong Kong	67	_
<ul> <li>Listed in hong Kong</li> <li>Listed outside Hong Kong</li> </ul>	683	1,938
- Unlisted	1,503	2,370
Allowance for equity securities	(236)	(238)
Equity securities, net	2,017	4,070
Securities – available-for-sale Total	145,747	147,573

Listed debt securities at fair value of RMB3,562 million (2007: RMB9,908 million) were pledged to third parties under repurchase agreements.

# 20 INVESTMENT SECURITIES (Continued)

	30 June	December 31
	2008	2007
Securities – held-to-maturity		
Debt securities-at amortized cost		
<ul> <li>Listed outside Hong Kong</li> </ul>	92,137	66,833
– Unlisted	267,186	264,094
Held-to-maturity securities, net	359,323	330,927

The Group holds bonds issued by the PBOC as at 30 June 2008 amounting to RMB145.01 billion (2007: RMB142.06 billion). The related interest rate range on such bonds for the period ended 30 June 2008 was 1.89% – 4.56% (2007: 1.89% – 4.47%).

Gains less losses arising from investment securities comprise:

	Half-year ended 30 June		
	2008	2007	
		(Unaudited)	
Gains less losses arising from de-recognition of			
investment securities	391	553	

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008

(All amounts expressed in millions of RMB unless otherwise stated)

## 20 INVESTMENT SECURITIES (Continued)

The movement in investment securities may be summarized as follows:

	Loans and receivables	Available- for-sale	Held-to- maturity	Total
Before allowance				
Balance at 1 January 2008	67,671	148,552	330,927	547,150
Additions	14,713	77,633	73,821	166,167
Disposals (sale or redemption)	(2,970)	(76,279)	(45,223)	(124,472)
Losses from changes in fair value	-	(1,568)	-	(1,568)
Exchange differences	(26)	(1,837)	(202)	(2,065)
At 30 June 2008	79,388	146,501	359,323	585,212
Allowance for impairment loss				
Balance at 1 January 2008	(75)	(979)	-	(1,054)
Allowance for impairment	-	(180)	_	(180)
Amounts recovered during the period	-	2	-	2
Amounts written off as uncollectible	-	385	-	385
Exchange gains	-	18	-	18
At 30 June 2008	(75)	(754)	-	(829)
Net book value				
At 30 June 2008	79,313	145,747	359,323	584,383

# 20 INVESTMENT SECURITIES (Continued)

	Loans and	Available-	Held-to-	
	receivables	for-sale	maturity	Total
Before allowance				
Balance at 1 January 2007	48,153	340,113	_	388,266
Reclassification	_	(231,434)	231,434	_
Additions	42,163	279,510	216,719	538,392
Disposals (sale or redemption)	(22,539)	(239,152)	(117,124)	(378,815)
Gains from changes in fair value	-	950	-	950
Exchange differences	(106)	(1,435)	(102)	(1,643)
At 31 December 2007	67,671	148,552	330,927	547,150
Allowance for impairment loss				
Balance at 1 January 2007	(103)	(290)	-	(393)
Allowance for impairment	-	(769)	-	(769)
Amounts recovered during the year	28	49	-	77
Amounts written off during the year				
as uncollectible	-	31	-	31
At 31 December 2007	(75)	(979)	-	(1,054)
Net book value				
At 31 December 2007	67,596	147,573	330,927	546,096

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008

(All amounts expressed in millions of RMB unless otherwise stated)

## 20 INVESTMENT SECURITIES (Continued)

The investment securities are analysed by issuer as follows:

	30 June 2008	31 December 2007
Securities – loans and receivables	64.694	CC 000
- Central governments and central banks	64,684	66,390
- Public sector entities	-	149
- Other banks and financial institutions	695	884
- Corporate entities	13,934	173
	79,313	67,596
Securities – available-for-sale		
<ul> <li>Central governments and central banks</li> </ul>	55,095	53,311
<ul> <li>Public sector entities</li> </ul>	8,411	1,762
<ul> <li>Other banks and financial institutions</li> </ul>	60,048	64,121
- Corporate entities	22,193	28,379
	145,747	147,573
Securities – held-to-maturity		
- Central governments and central banks	182,515	180,258
- Public sector entities	6,415	4,708
- Other banks and financial institutions	161,600	137,410
- Corporate entities	8,793	8,551
	3,730	0,001
	359,323	330,927

## 20 INVESTMENT SECURITIES (Continued)

The certificates of deposit held and included in investment securities are analysed as follows:

	30 June	31 December
	2008	2007
Available-for-sale, at fair value		
- Unlisted	69	318

The maturity profile of certificates of deposit held analysed by the remaining period as at period/ year end to the contractual maturity dates is as follows:

	30 June	31 December
	2008	2007
Up to 3 months	-	216
3 to 12 months	69	102
	69	318

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008

(All amounts expressed in millions of RMB unless otherwise stated)

## 21 PROPERTY AND EQUIPMENT

	Land and buildings	Construction in progress	Equipment	Motor vehicles	Leasehold improvement	Total
Cost or valuation						
At 1 January 2008	23,769	4,028	5,982	244	1,520	35,543
Additions	196	1,136	429	17	101	1,879
Disposals	(498)	(12)	(201)	(23)	(27)	(761)
Transfers	780	(780)	-			
At 30 June 2008	24,247	4,372	6,210	238	1,594	36,661
Accumulated depreciation						
At 1 January 2008	-	-	(2,567)	(5)	(772)	(3,344)
Charge for the period	(556)	-	(705)	(28)	(147)	(1,436)
Disposals	107	-	168	21	22	318
At 30 June 2008	(449)	-	(3,104)	(12)	(897)	(4,462)
Net book value						
At 30 June 2008	23,798	4,372	3,106	226	697	32,199
Carrying amount at						
30 June 2008, if at cost	14,066	4,234	2,991	181	697	22,169
Cost or valuation						
At 1 January 2007	21,615	787	4,888	135	1,201	28,626
Additions	927	4,012	1,775	114	399	7,227
Disposals	(511)	-	(681)	(5)	(80)	(1,277)
Transfers	764	(764)	-	-	-	-
Revaluation	974	(7)	-	-	-	967
At 31 December 2007	23,769	4,028	5,982	244	1,520	35,543
Accumulated depreciation						
At 1 January 2007	-	-	(1,889)	76	(529)	(2,342)
Charge for the period	(963)	-	(1,309)	(85)	(308)	(2,665)
Disposals	40	-	631	4	65	740
Reclassification	79	-	-	-	-	79
Revaluation	844	-	-	-	_	844
At 31 December 2007	-	-	(2,567)	(5)	(772)	(3,344)
Net book value						
At 31 December 2007	23,769	4,028	3,415	239	748	32,199
Carrying amount at						
31 December 2007,	10 106	1615	0.000	107	740	01 060
if at cost	13,106	4,615	3,302	197	748	21,968

## 21 PROPERTY AND EQUIPMENT (Continued)

Pan-China Assets Appraisal Co., Ltd. (北京天健興業資產評估有限公司) was appointed as its external valuer for the Group's (excluding Hong Kong Branch) latest valuation exercise as at 31 December 2007 to revalue land and buildings, construction in progress, with reference to the open market value, while equipment and motor vehicles were not revalued due to their insignificance.

CB Richard Ellis Ltd. was appointed as the external valuer for the Hong Kong Branch's latest valuation exercise as at 31 December 2007 to revalue lands and buildings, construction in progress, with reference to the open market value, while the equipment and motor vehicles were not revalued due to their insignificance.

The revaluation reserve relating to revaluation of property and equipment is not distributable to shareholders.

All land and buildings of the Group are located outside Hong Kong, except for those of Hong Kong branch.

	30 June	31 December
	2008	2007
Net book value of land and buildings of Hong Kong Branch	1,291	1,396

According to relevant PRC laws and regulations, after conversion into a joint stock limited liability company, the Bank is required to re-register its property and equipment under the name of Bank of Communication Limited. As at 30 June 2008, the process of re-registration has not been completed. However, this registration process does not affect the rights of the Bank of Communication Limited to these assets.

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

## 22 OTHER ASSETS

	30 June 2008	31 December 2007
Cottlement accounts	E 065	1.054
Settlement accounts	5,965	1,254
Other receivables	3,068	4,524
Less: impairment allowance	(1,440)	(1,511)
Foreclosed assets	1,908	2,429
Less: impairment allowance	(1,478)	(1,936)
Prepaid staff housing subsidies	72	81
Prepaid rental expenses	248	279
Land use rights	805	575
Intangible assets	788	877
Including: Goodwill	200	200
Investment property	136	136
Interest receivable	3,251	2,936
Finance lease receivables	3,174	126
Others	560	79
	17,057	9,849

## 23 DUE TO OTHER BANKS AND FINANCIAL INSTITUTIONS

	30 June 2008	31 December 2007
Dependent from other hereign	10.012	0.059
Deposits from other banks	19,213	8,958
Deposits from other financial institutions	294,189	254,576
Loans from other banks	56,492	41,302
Securities sold under repurchase agreements	2,412	8,747
Credit assets sold under repurchase agreements	14,849	18,973
	387,155	332,556

## 24 FINANCIAL LIABILITIES HELD FOR TRADING

	30 June 2008	31 December 2007
Derivative financial instruments (Note 18) Short position of securities held for trading Debt securities in issue	5,750 12 5,208	3,319 479 6,230
	10,970	10,028

# 24 FINANCIAL LIABILITIES HELD FOR TRADING (Continued)

Debt securities in issue are:

	3	0 June 2008 Interest rate per	31 De	cember 2007 Interest rate per
	Amount	annum (%)	Amount	annum (%)
HKD short term Certificate of Deposit	204	4.43%	291	4.28%
HKD medium term Certificate of Deposit	33	4.75%	35	4.75%
USD short term Certificate of Deposit	-	-	20	4.72%
USD medium term Certificate of Deposit	-	-	19	4.87%
HKD floating rate Certificate of deposit (maturing in November 2008)	793	HIBOR+0.18%	846	HIBOR+0.18%
HKD fixed rate step-up rate Certificate of Deposit (maturing in May 2009)	-	-	398	range from 3.10% to 4.60%
HKD floating rate Certificate of Deposit (maturing in September 2008)	353	HIBOR+0.26%	376	HIBOR+0.26%
HKD fixed rate step-up Certificate of deposit (maturing in July 2008)	-	-	247	range from 3.57% to 4.07%
HKD floating rate Certificate of deposit (maturing in July 2008)	1,060	3-mth HIBOR+0.05%	1,133	3-mth HIBOR+0.05%
HKD floating rate Certificate of deposit (maturing in July 2008)	1,060	3-mth HIBOR+0.08%	1,134	3-mth HIBOR+0.08%
HKD floating rate Certificate of deposit (maturing in December 2008)	176	3-mth HIBOR+0.16%	188	3-mth HIBOR+0.16%
HKD floating rate Certificate of deposit (maturing in December 2009)	354	3-mth HIBOR+0.23%	376	3-mth HIBOR+0.23%
HKD fixed rate Certificate of Deposit (maturing in June 2010)	434	2.72%	_	_
HKD fixed rate Certificate of Deposit (maturing in June 2010)	173	2.66%	_	_
Others	568		1,167	
Total	5,208		6,230	

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

## 25 DUE TO CUSTOMERS

	30 June	31 December
	2008	2007
Corporate current deposits	663,502	699,289
Corporate savings deposits	7,683	7,785
Corporate time deposits	523,105	292,966
Individual current deposits	227,060	227,796
Individual savings deposits	14,642	14,295
Individual time deposits	364,935	299,355
Other deposits	10,186	14,113
	1,811,113	1,555,599
Including:		
Pledged deposits held as collateral for letters of credit	15,377	9,733

## 26 OTHER LIABILITIES

	30 June	31 December
	2008	2007
Settlement accounts	9,615	10,075
Dividends payable	184	1,289
Staff benefits payables	3,298	3,481
Tax payable	1,518	1,449
Provision for outstanding litigation	879	875
Interest payable	16,209	11,543
Others	6,731	5,645
	38,434	34,357

## 27 DEFERRED INCOME TAXES

Deferred income taxes are calculated on all temporary differences under the liability method using an effective tax rate of 25% for the period ended 30 June 2008 (For the period ended 30 June 2007: 25% or 33%) for transactions in Mainland China. Deferred income taxes are calculated on all temporary differences under the liability method using an effective tax rate of 16.5% for the period ended 30 June 2008 (For the period ended 30 June 2007: 17.5%) for transactions in Hong Kong.

The movement in the deferred income tax account is as follows:

	Half-yea	Half-year ended 30 June	
	2008	2007	
		(Unaudited)	
Balance at beginning of the period	2,020	3,197	
Debit to profit and loss account	(985)	(1,690)	
Available-for-sale securities	386	64	
<ul> <li>– fair value remeasurement</li> </ul>	-	369	
Property revaluation	29	_	
	1.150	1.0.10	
At end of the period	1,450	1,940	

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008

(All amounts expressed in millions of RMB unless otherwise stated)

## 27 DEFERRED INCOME TAXES (Continued)

Deferred income tax assets and liabilities are attributable to the following items:

	30 June 2008	31 December 2007
Deferred income tax liabilities		
Available-for-sale securities	(135)	(511)
Property revaluation reserve	(1,699)	(1,759)
Other temporary differences	(871)	(324)
	(2,705)	(2,594)
Deferred income tex coasts		
Deferred income tax assets	0.470	0,400
Provision for loan losses	2,176	2,468
Impairment allowances for investments	198	189
Decelerated tax depreciation	85	99
Impairment of other assets	1,647	1,819
Available-for-sale securities	49	39
	4,155	4,614
Net deferred income tax assets	1,450	2,020

The above net deferred income tax assets are disclosed separately on the balance sheet based on different responsible taxation authorities:

	30 June	31 December
	2008	2007
Deferred tax assets	1,886	2,524
Deferred tax liabilities	(436)	(504)

## 27 DEFERRED INCOME TAXES (Continued)

The deferred tax (charge)/credit in the profit and loss account comprises the following temporary differences:

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Provision for loan losses:		
Additional provisions for loan losses	478	(124)
Utilization	(770)	(663)
Sub-total	(292)	(787)
Impairment allowances for investments	9	(77)
Impairment of other assets	(172)	(864)
Decelerated depreciation	(14)	(32)
Depreciation/disposal of property and equipment	31	-
Other temporary differences	(547)	70
	(985)	(1,690)

## 28 RETIREMENT BENEFIT OBLIGATIONS

The Group participates in various defined contribution retirement benefit plans organised by municipal and provincial governments in Mainland China under which it is required to make monthly contributions to these plans at rates ranging from 10% to 27% of the employees' basic salary for the period. The Group currently has no additional significant cost for the payment of retirement and other post-retirement benefits of employees other than the monthly contributions described above. The Group's contributions to these pension plans are charged to the profit and loss account in the period to which they relate.

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

## 28 **RETIREMENT BENEFIT OBLIGATIONS** (Continued)

The Group pays supplementary retirement benefits (SRPA) to employees in Mainland China, who retired or expected to be retired at the earlier of 31 December 2008 or the introduction of the new annuity plan. The Group's obligations in respect of supplementary retirement benefits are calculated by estimating the amount of future benefits that the Group is committed to pay to the employees after their retirement using actuarial techniques. Such benefits are discounted to determine their present values. The discount rate is the yield on government bonds at the balance sheet date, the maturity dates of which approximate to the terms of the Group's obligations. The amounts recognised in the balance sheet represent the present value of unfunded obligations plus any unrecognised actuarial gains and losses minus any unrecognised past service cost.

Management is undertaking a comprehensive design of a new employee Annuity Plan which is expected to be introduced in 2009. This plan will not be applicable to any employee receiving benefits under SPRA. As no new plan has been approved or established at 30 June 2008, no obligation or entitlement exists or has been provided for.

Retirement benefit obligations of the Group in locations other than Mainland China, which are immaterial to the Group, are made in accordance with the relevant local policies and regulations. They are accounted for in the profit and loss account in the period when the payment is made.

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Expenses incurred for retirement benefit plans	495	292
Expenses incurred for supplementary retirement benefits	84	382

	30 June
	2008
Balance sheet obligations for:	
- Pension benefits	616
Income statement charge for:	
– Pension benefits	84

#### Half-year ended 30 June

## 28 RETIREMENT BENEFIT OBLIGATIONS (Continued)

## (a) Pension benefits

The amounts recognised in the balance sheet are determined as follows:

	30 June
	2008
Present value of unfunded obligations	631
Unrecognised actuarial losses	-
Unrecognised past service cost	(15)
Liability in the balance sheet	616

The amounts recognised in the income statement are as follows:

	30 June 2008
Past service cost	84

The principal actuarial assumptions used were as follows:

	30 June
	2008
Discount rate	4.77%
Pension plan inflation rate	4.00%

## Mortality rate

Assumptions regarding future mortality experience are set based on published statistics by China Insurance Regulatory Commission.

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

## 29 SUBORDINATED TERM DEBT

	30 June 2008	31 December 2007
Floating rate subordinated debt - 2009 <sup>1</sup> Fixed rate subordinated debt - 2022 <sup>2</sup> Fixed rate subordinated debt - 2017 <sup>2</sup> Interest payable	12,000 16,000 9,000 408	12,000 16,000 9,000 1,207
	37,408	38,207

1: The RMB12 Billion floating rate subordinated term debt bears interest at the rate of 1 year fixed deposit rate set by the PBOC plus 2.52% and will mature in July 2009.

2: The Group issued following subordinated debt on 6 March 2007 in the inter-bank market of mainland China:

The first tranche of subordinated debt amounting to RMB16 Billion issued on 6 March 2007 has a fix coupon rate of 4.13% for the first ten years, paid annually. The Group has the option to extend all of the bonds at face value for another five years through 8 March 2017 at a fixed rate of original coupon rate plus 3%.

The second tranche of subordinated debt amounting to RMB9 Billion issued on 6 March 2007 has a fixed coupon rate of 3.73% for the first 5 years, paid annually. The Group has the option to extend all of the bonds at face value for another five years through 8 March 2012 at a fixed rate of original coupon rate plus 3%.

## 30 SHARE CAPITAL AND CAPITAL SURPLUS

	Ordinary				
	Number of	shares of	Capital		
	shares	RMB1 each	surplus	Total	
. <u> </u>	(in millions)	(RMB million)	(RMB million)	(RMB million)	
At 1 January 2008 and					
30 June 2008	48,994	48,994	43,100	92,094	

The shareholding structures of the Group and the Bank as at 30 June 2008 are as follow:

	Number of shares (in millions)	Approximated percentage of the Bank's issued share capital
Domestic Shares in issue	25,930	52.92%
H shares offered under the Global Offering and		
converted from Domestic Shares	23,064	47.08%
Total number of shares	48,994	100.00%

Generally, transactions of the following nature are recorded in the capital surplus:

- (i) share premium arising from the issue of shares at prices in excess of their par value;
- (ii) donations received from shareholders; and
- (iii) any other items required by the PRC regulations to be so treated.

Capital surplus can be utilized to offset prior years' accumulated losses, for the issue of bonus shares or for increasing paid-up capital as approved by the Shareholders.

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

## 31 RESERVES AND RETAINED EARNINGS

Pursuant to the PRC regulations, the appropriation of profits to the statutory general reserve, the discretionary reserve and the distribution of dividends in each year are based on the recommendations of the Directors and are subject to the passing of resolutions to be considered at the Bank's Annual General Meeting to be held subsequent to each year end.

In accordance with the PRC legislation, 10% of the net distributable profit of the Bank (Note32), as determined under the PRC accounting regulations, is required to be transferred to a non-distributable statutory reserve until such time when this reserve represents 50% of the share capital of the Bank. Such profit distribution is recognized in the balance sheet upon approval by the shareholders at the Annual General Meeting.

Pursuant to the PRC banking regulations, the Bank is required to transfer a certain amount of its net income, as determined based on the degree of overall unidentified loss exposure, normally no lower than 1% of the ending balance of risk assets, to the statutory general reserve through its profit appropriation. The statutory general reserve is an integral part of equity interest but not subject to dividend distribution. Such statutory general reserve is recognized in the balance sheet upon approval by the shareholders at the Annual General Meeting. Statutory reserve of Hongkong branch required by Hong Kong Monetary Authority ("HKMA") is also included in above statutory general reserve.

In accordance with the PRC legislation, after the statutory reserve has been transferred from the net distributable profit of the bank, discretionary reserve may be provided upon approval by the shareholders at the Annual General Meeting. Such discretionary reserve is recognized in the balance sheet upon approval by the shareholders at the Annual General Meeting.

On 19 March 2008, the Directors proposed the following profit appropriation, which was approved by the shareholders at the Annual General Meeting on 6 June 2008.

	2007
Statutory reserve	1,993
Statutory general reserve	1,938
Discretionary reserve	8,511
	12,442

## 32 DIVIDENDS

#### Half-year ended 30 June

	2008	2007 (Unaudited)
Paid in the period	8,454	5

Under PRC Company Law and the Bank's Articles of Association, the net profit after tax as reported in the PRC statutory financial statements can only be distributed as dividends after allowances for the following:

- (i) Making up prior year's cumulative losses, if any;
- (ii) Allocations to the non-distributable statutory reserve of 10% of the net profit of the Bank as determined under PRC accounting regulations;
- (iii) Allocations to statutory general reserve;
- (iv) Allocations to the discretionary revenue reserve fund if approved by the Bank's Annual General Meeting. These funds form part of the shareholders' equity.

In accordance with the relevant regulations, the distributable profit is deemed to be the lesser of (i) the distributable profit determined in accordance with CAS and (ii) the distributable profit determined in accordance with IFRS.

The dividends are recognized in the balance sheet upon approval by the shareholders at the Annual General Meeting. At 31 December 2007, the aggregate amount of distributable profit was RMB19,791 million, being the distributable profit determined in accordance with IFRS (2006: IFRS). On 19 March 2008, the directors proposed a cash dividend of RMB0.15 per share, amounting to RMB7,349 million, which was approved by the shareholders at the Annual General Meeting on 6 June 2008.

In addition, in accordance with the resolution of the Annual General Meeting, the Board of Directors was authorised to approve the profit appropriation plan within 40% of the distributable profit in the first half year of 2008. At 26 August 2008, the directors approved a cash dividend of RMB0.10 per share, amounting to RMB4,899 million.

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

# 33 FINANCIAL GUARANTEES AND CREDIT RELATED COMMITMENTS, OTHER COMMITMENTS AND CONTINGENT LIBILITIES

#### Financial guarantees and credit related commitments

The following tables indicate the contractual amounts of the Group's financial guarantees and credit related commitments which the Group commits to extend to customers:

	30 June	31 December
	2008	2007
Guarantees	168,327	155,573
Letters of credit	40,201	34,779
Acceptances	206,934	172,127
Other commitments with an original maturity of		
- Under 1 year or on demand	98,943	59,369
- 1 year and over	8,840	11,907
	523,245	433,755

#### Capital expenditure commitments

	30 June 2008	31 December 2007
Capital expenditure commitments for buildings	468	203

#### **Operating lease commitments**

Where the Group is the lessee, the future minimum lease payments under non-cancelable operating leases in respect of buildings are as follows:

	30 June	31 December
	2008	2007
Not later than 1 year	840	769
Later than 1 year and not later than 5 years	2,011	1,756
Later than 5 years	858	636
	3,709	3,161

# 33 FINANCIAL GUARANTEES AND CREDIT RELATED COMMITMENTS, OTHER COMMITMENTS AND CONTINGENT LIBILITIES (Continued)

Commitments on security underwriting and bond acceptance

	30 June	31 December
	2008	2007
Outstanding balance on security underwriting	7,300	6,750
Outstanding balance on bond acceptance <sup>1</sup>	18,223	17,842

1 The Bank is entrusted by the Ministry of Finance ("MOF") to underwrite certain Certificates of Treasury Bond. The investors of Certificates of Treasury Bond have a right to redeem the bonds at par any time prior to maturity and the Bank is committed to redeem those bonds. The redemption price is the principal value of the Certificates of Treasury Bond plus unpaid interest.

The original maturities of these bonds vary from 1 to 5 years.

The MOF will not provide funding for the early redemption of these Certificates of Treasury Bond on a back-to-back basis but will pay interest through maturity and repay the principal at maturity.

## Legal proceedings

A number of legal proceedings are initiated by third parties against the Group as defendant. The total outstanding claims at end of the period/year are as follows:

	30 June	31 December
	2008	2007
Outstanding claims	1,572	1,785
Provision for losses	879	875

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008

(All amounts expressed in millions of RMB unless otherwise stated)

## 34 ASSETS PLEDGED

Assets are pledged as collateral under repurchase agreements with other banks and financial institutions and for security deposits relating to local futures, options and stock exchange memberships.

	Pledged assets		Related	liabilities
	30 June	31 December	30 June	31 December
	2008	2007	2008	2007
Trading securities	119	486	112	479
Investment securities	3,570	9,908	2,312	8,747
Loans	14,849	18,973	14,849	18,973
	18,538	29,367	17,273	28,199

## 35 CREDIT RISK WEIGHTED AMOUNT OF FINANCIAL GUARANTEES AND CREDIT RELATED COMMITMENTS

	30 June 2008	31 December 2007
Financial guarantees and credit related commitments	156,434	151,990

The credit risk weighted amount refers to the amount as computed in accordance with the formula promulgated by the CBRC and depends on the status of the counterparty and the maturity characteristics. The risk weights used range from 0% to 100% for contingent liabilities and commitments.

## 36 NOTES TO CONSOLIDATED CASH FLOW STATEMENT

## (a) Analysis of changes in financing during the period

	Dividends	Share capital	Capital surplus	Subordinated term debt
	1 000	40.004	40,400	00.007
At 1 January 2008	1,289	48,994	43,100	38,207
Dividends	7,349	-	-	-
Interest expense recognised				
on subordinated term debts	-	-	-	778
Net cash outflow from financing	(8,454)	-	-	(1,577)
At 30 June 2008	184	48,994	43,100	37,408
At 1 January 2007	2,020	45,804	21,540	12,292
Interest expense recognised				
on subordinated term debts	-	-	-	101
Issue of shares	-	3,190	21,560	-
Issue subordinated term debt	-	-	-	25,000
Net cash outflow from financing	(5)	_	_	
At 30 June 2007 (unaudited)	2,015	48,994	43,100	37,393

## (b) Analysis of the balance of cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise the following balances with original maturities of less than 90 days used for the purpose of meeting short-term cash commitments:

	30 June 2008	31 December 2007
Cash and balances with central banks (Note 15) Due from other banks and financial institutions	54,934	61,281
(Note 16(a))	39,067	34,783
	94,001	96,064

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008

(All amounts expressed in millions of RMB unless otherwise stated)

#### 37 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. The Group is subject to the control of the State Council of the PRC Government.

## (a) Transactions with the MOF

The Group enters into banking transactions with the MOF in the normal course of business. These include the purchase and redemption of investment securities issued by the MOF. The volumes of related party transactions, outstanding balances at the period end, and related income for the year are as follows:

#### Treasury bonds

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Purchase during the period	21,387	28,293
Redemption during the period	(18,750)	(13,192)
Interest income	2,783	1,567

## Half-year ended 30 June

	nan-year ended oo oune	
	2008	2007
		(Unaudited)
Outstanding balance at beginning of the period	163,049	102,767
Outstanding at end of the period	165,680	121,684

#### (b) Transactions with other government agencies and other state controlled entities

The Group is ultimately controlled by the PRC government, which also directly and indirectly controls a significant number of entities through its government authorities, agencies and affiliates. Accordingly, the Group is likely to have extensive transactions with government authorities, agencies and affiliates and other State-controlled entities.

Transactions with government authorities and agencies conducted include purchase and redemption of investment securities issued by government agencies, maintenance of mandatory reserves and other deposits and amounts due to government agencies.

## 37 RELATED PARTY TRANSACTIONS (Continued)

## (b) Transactions with other government agencies and other state controlled entities (Continued)

The state controlled entities are those over which the PRC government directly holds over 50% of the outstanding shares or voting rights, and has the ability to control or the power to govern their financial or operational policies.

Transactions with other state controlled entities are conducted in the ordinary course of the Group's banking business on terms similar to those that would have been entered into with non-state-owned entities. The Group has also established its pricing strategy and approval processes for major products and services, such as loans, deposits, investment securities, money market transactions and financial guarantees and credit related commitments. Such pricing strategy and approval processes do not depend on whether the customers are state-owned entities or not. Except these disclosed elsewhere in these financial statements, the volumes of such related party transactions, outstanding balances and related provisions at the period/year end, and the related expense and interest ranges for the year are as follows:

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Outstanding balance at beginning of the period	289,764	240,214
Outstanding balance at end of the period	307,906	271,017
Less: allowance for impairment losses	(3,767)	(3,358)
	304,139	267,659
Including: discounted bills	2,202	4,020
Interest rate range for discounted bills	2.4%~7.96%	2.4%~7.96%
Interest rate range of loans and		
advances other than discounted bills	0.05%~18.00%	0.05%~18.00%

#### *(i)* Loans and advances to customers

The loan interest rate range stated above covers interest rates for loans granted in various currencies and periods.

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

## 37 RELATED PARTY TRANSACTIONS (Continued)

## (b) Transactions with other government agencies and other state controlled entities (Continued)

(i) Loans and advances to customers (Continued)

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Maximum balance during the period	357,273	271,017
Provision for impairment during the period	428	146

#### (ii) Investment securities

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Purchase during the period	769,690	107,394
Redemption during the period	(14,565)	(31,106)
Sales during the period	(716,655)	(179,093)
Interest income	4,803	4,681
	30 June	31 December
	2008	2007
		(Unaudited)
Outstanding balance at beginning of the period	220,659	166,510
Outstanding balance at end of the period	277,321	181,837

## 37 RELATED PARTY TRANSACTIONS (Continued)

## (b) Transactions with other government agencies and other state controlled entities (Continued)

(iii) Due from other banks and financial institutions

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Outstanding balance at beginning of the period	51,230	31,502
Outstanding balance at end of the period	95,886	60,627
Less: allowance for impairment losses	(38)	(462)
	95,848	60,165

## Half-year ended 30 June

	•	
	2008	2007
		(Unaudited)
Maximum balance during the period	95,886	84,528
Provision for impairment reversed during the period	(3)	(164)

## (iv) Due to other banks and financial institutions

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Outstanding balance at beginning of the period	91,134	89,864
Outstanding balance at end of the period	135,942	38,906

## Half-year ended 30 June

	2008	2007 (Unaudited)
Maximum balance during the period	537,967	194,175

# Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008 (All amounts expressed in millions of RMB unless otherwise stated)

## 37 RELATED PARTY TRANSACTIONS (Continued)

## (b) Transactions with other government agencies and other state controlled entities (Continued)

(v) Due to customers

	Half-year ended 30 June	
	2008	2007
		(Unaudited)
Outstanding balance at beginning of the period	361,337	273,099
Outstanding balance at end of the period	501,026	323,495

# Half-year ended 30 June 2008 2007 (Unaudited) (Unaudited) Maximum balance during the period 726,957 323,495

## (vi) Financial guarantees and credit related commitments

	30 June	31 December
	2008	2007
Guarantees	80,558	52,863
Letters of credit	12,679	50,195
Acceptances	20,718	17,886
Derivative transactions unsettled	7,320	15,966
#### 37 RELATED PARTY TRANSACTIONS (Continued)

#### (c) Transactions with directors and senior management

The Group enters into banking transactions with directors and senior management in the normal course of business. These include loans and deposits, which are carried out under commercial terms and at market rates except that loans and deposits have been made to and taken from senior management of the Hong Kong branch at preferential rates. The volumes of related party transactions during the Half-year ended 30 June 2008 and 30 June 2007, outstanding balances at the balance sheet date are as follows:

#### (i) Loans

	Half-year ended 30 June			
	2008			
		(Unaudited)		
Outstanding at beginning of the period	33	17		
Granted during the period	5	23		
Repaid during the period	(21)	(20)		
Outstanding at end of the period	17	20		

No allowance for impairment have been recognised in respect of loans granted to directors and senior management.

#### (ii) Deposits

	Half-year ended 30 June			
	2008	2007		
		(Unaudited)		
Outstanding at beginning of the period	45	33		
Deposited during the period	66	81		
Repaid during the period	(80)	(76)		
Outstanding at end of the period	31	38		

## Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008

(All amounts expressed in millions of RMB unless otherwise stated)

#### 37 RELATED PARTY TRANSACTIONS (Continued)

#### (d) Transactions with HSBC

As at 30 June 2008, The Hong Kong and Shanghai Banking Corporation Limited ("HSBC") holds 9,381 million shares of the bank which represents 19.15%. Transactions between the Group and HSBC are mainly banking activities under commercial terms and at market rates. Detail transaction volumes since the above share acquisition are set out below:

	2008	2007
		(Unaudited)
Outstanding at beginning of the period	1,415	1,434
Granted during the period	189,062	384,956
Repaid during the period	(189,726)	(372,733)
Outstanding at end of the period	751	13,657
Interest income	48	96

Half-year ended 30 June

#### (i) Placement with HSBC

#### (ii) Deposits from HSBC

	Half-year ended 30 June			
	2008	2007		
		(Unaudited)		
Outstanding at beginning of the period	1,769	920		
Deposited during the period	72,735	209,758		
Repaid during the period	(71,850)	(208,641)		
Outstanding at end of the period	2,654	2,037		
Interest expense on deposits	54	90		

#### 37 RELATED PARTY TRANSACTIONS (Continued)

#### (d) Transactions with HSBC (Continued)

#### (iii) Investment securities

	Half-year ended 30 June			
	2008	2007		
		(Unaudited)		
Interest income	11	34		
	30 June	30 June		
	2008	2007		
		(Unaudited)		
Outstanding balance	374	941		

#### (iv) Derivative transactions unsettled

	30 June	30 June
	2008	2007
		(Unaudited)
Derivative transactions unsettled	8,449	8,765
Fair Value	(9)	(67)

## Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008

(All amounts expressed in millions of RMB unless otherwise stated)

#### 38 SEGMENTAL INFORMATION

The following table sets out the segmental information of the Group's operating results, assets and liabilities. The geographical segments are:

- (i) Northern China Including the following provinces: Beijing, Tianjin, Hebei, Shanxi, Inner Mongolia;
- (ii) North Eastern China Including the following provinces: Liaoning, Jilin, Heilongjiang;
- (iii) Eastern China Including the following provinces: Shanghai (excluding head office), Jiangsu, Zhejiang, Anhui, Fujian, Jiangxi and Shandong;
- (iv) Central & Southern China Including the following provinces: Henan, Hunan, Hubei, Guangdong, Guangxi, Hainan;
- (v) Western China Including the following provinces: Chongqing, Sichuan, Guizhou, Yunnan, Tibet, Shaanxi, Gansu, Qinghai, Ningxia and Xinjiang;
- (vi) Head office;
- (vii) Overseas Including overseas subsidiaries and the following branches: Hong Kong, New York, Singapore, Seoul, Tokyo, Frankfurt and Macau.

#### 38 SEGMENTAL INFORMATION (Continued)

#### Geographical segment information

				Central &					
		orth-eastern	Eastern	Southern Western	Head		Eliminations &		
	Northern China	China	China	China	China	Office	Overseas	Consolidated	Group Total
As at 30 June 2008									
Assets									
Cash and balances with central banks	6,540	3,216	15,027	9,926	4,150	277,646	243	-	316,748
Due from other banks and									
financial institutions	44,950	6,398	42,663	18,677	2,854	99,913	12,924	-	228,379
Financial assets held for trading	-		-	148	-	28,953	3,228	-	32,329
Loans and advances to customers	231,483	65,020	475,431	234,945	97,936	18,806	94,257	-	1,217,878
Investment securities									
- loans and receivables	7,248	3,373	12,850	11,018	2,965	41,859	-	-	79,313
- available-for-sale	9,463	159	2,460	2,650	19	107,979	23,017	-	145,747
- held-to-maturity	9,354	13,367	26,754	21,058	6,622	280,405	1,763	-	359,323
Other assets	15,081	8,521	41,007	47,481	11,561	11,480	15,825	(99,814)	51,142
Segment assets	324,119	100,054	616,192	345,903	126,107	867,041	151,257	(99,814)	2,430,859
Liabilities									
Due to other banks and									
financial institutions	(116,953)	(6,094)	(114,338)	(97,474)	(13,987)	(5,254)	(33,055)	-	(387,155
Financial liabilities held for trading	-	-	-	-	-	(5,390)	(5,580)	-	(10,970)
Due to customers	(343,650)	(143,363)	(695,651)	(372,161)	(167,297)	(752)	(88,239)	-	(1,811,113)
Other liabilities	(8,748)	(3,238)	(98,961)	(7,360)	(3,779)	(38,273)	(21,282)	99,814	(81,827)
Segment liabilities	(469,351)	(152,695)	(908,950)	(476,995)	(185,063)	(49,669)	(148,156)	99,814	(2,291,065)
Net on balance sheet position	(145,232)	(52,641)	(292,758)	(131,092)	(58,956)	817,372	3,101	-	139,794
Off-balance exposures									
Financial guarantees, acceptance and									
letter of credit	115,265	11,229	192,853	62,218	20,740	1,000	12,157	_	415,462
Other credit related	,	,	,	,	,	.,	,		,
commitments	13,664	7,317	37,678	20,604	9,220	-	19,300	-	107,783
Acquisition cost of property									
and equipment ("PPE")									
and intangible assets	169	93	868	516	128	240	19	-	2,033

## Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008

(All amounts expressed in millions of RMB unless otherwise stated)

#### 38 SEGMENTAL INFORMATION (Continued)

Geographical segment information (Continued)

				Central &					
	No	rth-eastern	Eastern Southern	Southern	Western	Head		Eliminations &	
	Northern China	China	China	China	China	Office	Overseas	Consolidated	Group Total
For the half-year									
ended 30 June 2008									
Interest income	10,170	3,472	21,721	11,120	4,470	13,188	2,554	(10,587)	56,108
Interest expense	(5,506)	(1,670)	(9,129)	(4,588)	(1,751)	(9,370)	(1,584)	10,587	(23,011)
Net interest income	4,664	1,802	12,592	6,532	2,719	3,818	970	-	33,097
Fee and commission income	769	165	1,396	632	182	1,578	478	-	5,200
Fee and commission expense	(92)	(24)	(159)	(79)	(28)	(38)	(127)	-	(547)
Net fee and commission income	677	141	1,237	553	154	1,540	351	_	4,653
Dividend income				_	_	12	9	-	21
Gains less losses arising									
from trading activities	201	59	305	76	40	(1,206)	24	-	(501)
Gains less losses arising from									
de-recognition of investment securities	13	13	279	(25)	4	53	54	-	391
Other operating income	5	8	91	11	11	2	18	-	146
Reversal/(Impairment losses) on loans									
and advances	(416)	(104)	(1,592)	(907)	(901)	1	(58)	-	(3,977)
Other operating expenses	(1,917)	(1,019)	(4,736)	(2,346)	(1,105)	(1,672)	(734)	-	(13,529)
Operating profit before tax	3,227	900	8,176	3,894	922	2,548	634	-	20,301
Income tax	(856)	(228)	(2,253)	(1,003)	(238)	(21)	(135)	-	(4,734)
Net profit for the period	2,371	672	5,923	2,891	684	2,527	499	-	15,567
Depreciation and amortization									
of property and equipment									
and intangible assets	(156)	(145)	(463)	(239)	(128)	(357)	(63)		(1,551)

#### 38 SEGMENTAL INFORMATION (Continued)

Geographical segment information (Continued)

			Central &						
	No	orth-eastern	Eastern	astern Southern Western					
	Northern China	China	China	China	China	Office	Overseas	Consolidated	Group Total
As at 31 December 2007									
Assets									
Cash and balances with central banks	11,614	3,478	21,071	8,746	4,278	211,497	749	-	261,433
Due from other banks and									
financial institutions	19,245	1,044	41,186	5,470	2,383	65,685	25,365	(4,268)	156,110
Financial assets held for trading	128	7	48	23	15	16,202	3,022	-	19,445
Loans and advances to customers	206,479	61,380	432,436	218,590	91,232	9,091	61,188	2,392	1,082,788
Investment securities									
- loans and receivables	6,488	3,632	13,619	10,801	2,905	30,151	-	-	67,596
- available-for-sale	17,728	183	107	3,237	24	102,640	23,654	-	147,573
- held-to-maturity	10,975	13,710	30,066	23,071	8,334	242,478	2,293	-	330,927
Other assets	32,992	8,443	39,963	26,565	8,936	11,508	14,208	(98,043)	44,572
Segment assets	305,649	91,877	578,496	296,503	118,107	689,252	130,479	(99,919)	2,110,444
Liabilities									
Due to other banks and									
financial institutions	(96,262)	(5,408)	(144,743)	(49,396)	(9,259)	(5,155)	(22,333)		(332,556)
Financial liabilities held for trading	(11)	(2)	(10)	(8)	(6)	(3,002)	(6,989)		(10,028)
Due to customers	(270,655)	(132,207)	(605,658)	(324,907)	(150,311)	(636)	(71,185)	(40)	(1,555,599)
Other liabilities	(6,579)	(2,636)	(97,974)	(6,770)	(3,032)	(35,939)	(25,969)		(78,940)
Segment liabilities	(373,507)	(140,253)	(848,385)	(381,081)	(162,608)	(44,732)	(126,476)	99,919	(1,977,123)
Net on balance sheet position	(67,858)	(48,376)	(269,889)	(84,578)	(44,501)	644,520	4,003	-	133,321
Off-balance exposures									
Financial guarantees, acceptance and									
letter of credit	97,774	10,222	163,335	59,544	19,382	1,001	11,221	-	362,479
Other credit related									
commitments	6,549	3,726	19,162	10,715	4,930	-	26,194	-	71,276
Acquisition cost of property and									
equipment ("PPE")									
and intangible assets	2,449	470	1,953	891	285	1,176	192	-	7,416

## Notes to the Condensed Consolidated Interim Financial Information (Continued)

For the six months ended 30 June 2008

(All amounts expressed in millions of RMB unless otherwise stated)

#### 38 SEGMENTAL INFORMATION (Continued)

#### Geographical segment information (Continued)

		Central &										
	No	rth- eastern	Eastern	astern Southern	Western	Head						
	Northern China	China	China	China	China	Office	Overseas	Consolidated	Group Total			
For the half-year												
ended 30 June 2007												
Interest income	6,734	2,603	14,883	7,613	3,213	7,202	3,428	(5,856)	39,820			
Interest expense	(3,032)	(1,148)	(5,728)	(2,738)	(1,165)	(5,728)	(2,566)	5,821	(16,284)			
Net interest income	3,702	1,455	9,155	4,875	2,048	1,474	862	(35)	23,536			
Fee and commission income	288	126	1,040	360	494	860	470	-	3,638			
Fee and commission expense	(67)	(24)	(206)	(58)	(23)	(28)	(131)	-	(537)			
Net fee and commission income	221	102	834	302	471	832	339	-	3,101			
Dividend income	-	-	-	13	-	49	(18)	-	44			
Gains less losses arising												
from trading activities	180	36	207	113	25	(744)	99	-	(84)			
Gains less losses arising												
from de-recognition of												
investment securities	50	-	209	-	-	95	199	-	553			
Other operating income	15	7	91	23	13	18	25	-	192			
Reversal/(Impairment losses)												
on loans and advances	(412)	(360)	(1,455)	(392)	(328)	(103)	(27)	-	(3,077)			
Other operating expenses	(1,509)	(899)	(3,509)	(1,835)	(834)	(1,002)	(522)	-	(10,110)			
Operating profit/(loss) before tax	2,247	341	5,532	3,099	1,395	619	957	(35)	14,155			
Income tax	(756)	(185)	(3,115)	(922)	(380)	-	(176)	-	(5,534)			
Net profit/(loss) for the period	1,491	156	2,417	2,177	1,015	619	781	(35)	8,621			
Depreciation and amortization												
of property and equipment												
and intangible assets	(142)	(142)	(400)	(207)	(126)	(321)	(52)	-	(1,390)			

#### **39 FIDUCIARY ACTIVITIES**

The Group provides custody and trustee services to third parties. Those assets that are held in a fiduciary capacity are not included in the financial statements.

	As at	As at
	30 June	31 December
	2008	2007
Investment custody accounts	450,603	567,934

#### 40 SUBSEQUENT EVENT

According to the resolution of the Annual General Meeting on 6 June 2008 and the approval from the People's Bank of China, the Group issued 3 billion RMB term debt, which has a maturity of two years and bears interest at the annual rate of 3.25%, in Hong Kong during the period between 17 July 2008 to 23 July 2008.

#### 41 RECLASSIFICATION OF COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform to the current period presentation.

# Supplementary Unaudited Financial Information

(All amounts expressed in millions of RMB unless otherwise stated)

•	Capital adequacy ratios	117
•	Liquidity ratios	118
•	Currency concentrations	118
•	Cross-border claims	119
•	Overdue and rescheduled assets	120
•	Impaired loans	123
•	Loans and advances to customers	124

#### 1 CAPITAL ADEQUACY RATIOS

The capital adequacy ratio that the Group submitted to the Regulators is calculated in accordance with the formula promulgated by CBRC. The table below summarises the composition of regulatory capital and the ratios of the Group that submitted to the Regulators for the Half-year ended 30 June 2008 and 31 December 2007:

	30 June 2008	31 December 2007
Core capital: Paid up ordinary share capital Capital surplus Reserves and general provision Profit and loss account Minority interest Others	48,994 36,033 26,872 17,051 416 –	48,994 38,614 14,360 17,780 418 -
	129,366	120,166
Supplementary capital: Revaluation reserve for properties Revaluation reserve for AFS securities Impairment allowances for impaired assets and regulatory reserves Term subordinated debt Others	3,840 - 16,536 29,800 2,826	4,097 - 15,027 29,800 -
Gross value of supplementary capital	53,002	48,924
Eligible value of supplementary capital	53,002	48,924
Total capital base before deductions	182,368	169,090
Deductions: Goodwill Unconsolidated investments in financial institutions Investments in enterprises	(200) (510) (551)	(200) (426) (606)
	(1,261)	(1,232)
Total capital base after deductions	181,107	167,858
Risk-weighted assets: On-balance sheet risk-weighted assets Off-balance sheet risk-weighted assets	1,111,378 156,434	987,297 151,990
Total risk-weighted assets	1,267,812	1,139,287
Market risk capital	1,655	1,865
Capital adequacy ratio	14.06%	14.44%
Core capital adequacy ratio	9.98%	10.27%

## Supplementary Unaudited Financial Information (Continued)

(All amounts expressed in millions of RMB unless otherwise stated)

#### 2 LIQUIDITY RATIOS

The liquidity ratio that the Group submitted to the Regulators is calculated in accordance with the formula promulgated by CBRC.

	30 June	31 December
	2008	2007
Liquidity ratios	30.05%	27.20%

#### 3 CURRENCY CONCENTRATIONS

As at 30 June 2008	US Dollars	HK Dollars	Others	Total
Criet essets	100 706	60.679	04 470	014 954
Spot assets Spot liabilities	129,706 (118,630)	60,678 (67,844)	24,470 (23,100)	214,854 (209,574)
Forward purchases	99,009	15,082	10,961	125,052
Forward sales	(100,342)	(4,862)	(10,153)	(115,357)
Net long position	9,743	3,054	2,178	14,975
Net structural position	1,835	2,000	871	4,706
As at 31 December 2007	US Dollars	HK Dollars	Others	Total
		~~~~~	05 100	
Spot assets	116,750	63,093	25,493	205,336
Spot liabilities	(90,078)	(66,702)	(24,785)	(181,565)
Forward purchases	78,968	16,094	4,188	99,250
Forward sales	(70,890)	(11,157)	(9,394)	(91,441)
Net long/(short) position	34,750	1,328	(4,498)	31,580
Net structural position	2,214	3,993	1,491	7,698

The net options position is calculated using the model user approach as set out in the banking return of the HKMA. The net structural position of the Group includes the structural positions of the Bank's overseas branches, banking subsidiaries and other subsidiaries substantially involved in foreign exchange. Structural assets and liabilities include:

- Investments in fixed assets and premises, net of depreciation charges;
- Capital and statutory reserves of overseas branches;
- Investments in overseas subsidiaries and related companies; and
- Loan capital.

#### 4 CROSS-BORDER CLAIMS

The Group is principally engaged in business operations within Mainland China, and regards all claims on third parties outside Mainland China as cross border claims.

Cross-border claims include loans and advances, balances and placements with other banks and financial institutions, holdings of trade bills and certificates of deposit and investment securities.

Cross-border claims have been disclosed by different country or geographical areas. A country or geographical area is reported where it constitutes 10% or more of the aggregate amount of crossborder claims, after taking into account any risk transfers. Risk transfer is only made if the claims are guaranteed by a party in a country which is different from that of the counterparty or if the claims are on an overseas branch of a bank whose head office is located in another country.

	Other bank and financial institutions	Public sector entities	Others	Total
As at 30 June 2008				
Asia Pacific excluding				
Mainland China	17,724	1,660	31,670	51,054
- of which attributed				
to Hong Kong	1,424	1,568	23,210	26,202
North and South America	12,046	8	8,104	20,158
Europe	26,618	218	383	27,219
	56,388	1,886	40,157	98,431
	Other bank			
	and financial	Public sector		
	institutions	entities	Others	Total
As at 31 December 2007				
Asia Pacific excluding				
Mainland China	19,915	2,789	38,129	60,833
- of which attributed				
to Hong Kong	3,001	2,643	31,167	36,811
North and South America	11,468	921	9,054	21,443
Europe	38,761	296	190	39,247
	70,144	4,006	47,373	121,523

## Supplementary Unaudited Financial Information (Continued)

(All amounts expressed in millions of RMB unless otherwise stated)

#### 5 OVERDUE AND RESCHEDULED ASSETS

#### (a) Advances

(i) Gross amount of overdue loans

	30 June 2008	31 December 2007
Gross advances to customers which have been overdue for:		
– within 3 months	9,198	7,583
- between 3 and 6 months	2,847	1,955
- between 6 and 12 months	3,227	3,405
- over 12 months	14,610	14,348
	29,882	27,291
Percentage:		
– within 3 months	0.74%	0.68%
- between 3 and 6 months	0.23%	0.18%
- between 6 and 12 months	0.26%	0.31%
- over 12 months	1.18%	1.29%
	2.41%	2.46%
Gross advances to other banks and financial		
institutions which have been overdue for:		
– within 3 months	-	-
- between 3 and 6 months	-	-
- between 6 and 12 months	-	-
- over 12 months	289	314
	289	314
Percentage:		
– within 3 months	_	_
- between 3 and 6 months	_	_
- between 6 and 12 months	-	-
- over 12 months	0.13%	0.20%
	0.13%	0.20%

#### 5 OVERDUE AND RESCHEDULED ASSETS (Continued)

#### (a) Advances (Continued)

#### (i) Gross amount of overdue loans (Continued)

\* Included in the gross overdue advances to customers as at 30 June 2008, there are trade bills which have been overdue for:

	30 June 2008
– within 3 months	861
- between 3 and 6 months	8
- between 6 and 12 months	34
- over 12 months	87
	990

#### (ii) Overdue loans and advances to customers by geographical area

	30 June	2008	31 Decembe	er 2007
	Overdue	Specific	Overdue	Specific
	loan	provision	loan	provision
Domestic regions				
– Northern China	5,206	(1,898)	4,541	(1,736)
<ul> <li>North-eastern China</li> </ul>	4,235	(1,807)	4,061	(1,954)
– Eastern China	9,588	(4,293)	8,442	(3,915)
<ul> <li>Central &amp; Southern</li> </ul>				
China	6,239	(2,381)	5,874	(2,345)
– Western China	2,979	(1,747)	3,361	(1,538)
	28,247	(12,126)	26,279	(11,488)
Hong Kong and				
overseas countries	1,635	(231)	1,012	(296)
	29,882	(12,357)	27,291	(11,784)

## Supplementary Unaudited Financial Information (Continued)

(All amounts expressed in millions of RMB unless otherwise stated)

#### 5 OVERDUE AND RESCHEDULED ASSETS (Continued)

#### (a) Advances (Continued)

#### (iii) Overdue and rescheduled loans

	30 June 2008	31 December 2007
Total rescheduled loans and		
advances to customers	4,530	6,047
Less: overdue rescheduled loans and		
advances to customers	2,967	3,347
Including: rescheduled loans and		
advances to customers overdue		
above 3 months	2,780	2,727
Total normal rescheduled loans and		
advances to customers	1,563	2,700
Percentage of normal part in total		
rescheduled loans	35%	45%

#### (b) Foreclosed assets

	30 June	31 December
	2008	2007
Foreclosed assets	1,908	2,429

#### 6 IMPAIRED LOANS

#### (a) Individually identified loans with impairment

	30 June	31 December
	2008	2007
Individually identified loans with impairment	22,684	22,694
Fair value of collaterals	6,627	6,481

### (b) Impaired loans by geographical area

	30 June 2008		31 Decemb	er 2007
	Impaired Specific		Impaired	Specific
	loan	provision	loan	provision
Domestic regions				
– Northern China	3,533	(2,150)	3,787	(2,136)
– North-eastern China	3,263	(2,198)	3,480	(2,296)
– Eastern China	7,682	(5,310)	8,158	(5,072)
- Central & Southern China	4,182	(2,667)	4,010	(2,479)
- Western China	3,711	(2,322)	2,956	(1,807)
	22,371	(14,647)	22,391	(13,790)
Hong Kong and				
overseas countries	313	(233)	303	(222)
	22,684	(14,880)	22,694	(14,012)

#### (c) Impaired loans by industry

	30 June 2008		31 Decembe	er 2007
	Impaired Specific		Impaired	Specific
	loan	provision	loan	provision
Corporate	20,142	(13,553)	20,971	(13,092)
Individual	2,542	(1,327)	1,723	(920)
	22,684	(14,880)	22,694	(14,012)

## Supplementary Unaudited Financial Information (Continued)

(All amounts expressed in millions of RMB unless otherwise stated)

#### 7 LOANS AND ADVANCES TO CUSTOMERS (GROSS)

	30 J	une 2008		31 Dece	mber 2007	
		%	Amount covered by collaterals		%	Amount covered by collaterals
Hong Kong:						
Corporate loans						
Manufacturing	4,003	5	3,273	4,120	8	758
- Petroleum and chemical	-	-	-	-	-	-
- Electronics	1,007	1	379	594	2	183
- Steel	380	-	600	-	-	-
<ul> <li>Machinery</li> </ul>	662	1	-	-	-	-
– Textile	240	-	259	251	-	110
<ul> <li>Other manufacturing</li> </ul>	1,714	3	2,035	3,275	6	465
Transportation	2,659	3	1,341	1,080	2	859
Trading	23,462	31	5,724	5,713	11	1,997
Services	1,175	2	304	165	-	11
Real estate	12,713	17	6,493	5,898	11	5,898
Utilities	795	1	157	490	1	-
Construction	907	1	3,094	3,887	7	1,805
Educations and scientific research	28		-	-	-	-
Post and telecommunications	1,856	2	485	328	1	-
Agriculture	-		-	-	-	-
Non-banking financial institutions	5,012	7	7,538	7,135	14	1,009
Others	9,118	12	4,910	8,917	17	716
Corporate loans total	61,728	81	33,319	37,733	72	13,053
Mortgage loans	9,131	12	8,661	9,223	18	9,223
Medium-term and long-term						
working capital loans	-	-	-	178	-	178
Short-term working capital loans	127		167	-	-	-
Car loans	-		-	-	-	-
Credit card advances	42		47	50	-	-
Loans secured by deposits	-	-	-	-	-	-
Others	5,147	7	5,162	5,496	10	5,496
Individual loans total	14,447	19	14,037	14,947	28	14,897
Gross amount of loans and						
advances before allowance						
for impairment	76,175	100	47,356	52,680	100	27,950
Outside Hong Kong:	1,166,122			1,051,810		

The economic sector risk concentration analysis for loans and advances to customers is based on the Group's internal classification system.

The collateral rate is 38% as the year ended 30 June 2008 (2007: 35%).

(in millions of RMR unless otherwise stated)

# Reconciliation of differences between CAS and IFRS Financial Information

The Group has adopted the Accounting Standards for Business Enterprises ("ASBE") issued by the Ministry of Finance on 15 February 2006 since 1 January 2007 for the preparation of its financial reports under CAS. The reconciliation of net assets as at 30 June 2008 and net profit for the period ended 30 June 2008 from CAS to IFRS is listed as follows:

	(In Thinkons of Alvie Unless Otherwise stated)				
		Net As	sets Note	Net Profit Note	
		As at As at		Six-months	Six-months
		30 June	31 December	Period ended	Period ended
		2008	2007	30 June 2008	30 June 2007
Financial Information per CAS		135,398	128,797	15,593	8,981
-	stments for accounting standard ferences: Revaluation surplus/deficit from fixed assets Differences arising from the transfer of the non-performing loans to China Cinda Asset	6,051	6,185	(134)	(120)
	Management Corporation	(228)	(329)	101	45
3.	Deferred taxes	(1,528)	(1,492)	(2)	(251)
4.	Others	101	160	9	(34)
Financial Information per IFRS		139,794	133,321	15,567	8,621

Note: Including minority interest

Analysis of reconciling items:

#### 1. REVALUATION SURPLUS/DEFICIT FROM FIXED ASSETS

The Group performed a valuation exercise on its land and buildings in accordance with IFRS. However as this was not a statutory valuation, the revaluation gain/(loss) was only recognised in financial statements prepared in accordance with IFRS but not in financial statements prepared in accordance with CAS. Hence there is an accounting difference between IFRS and CAS which will be depreciated subsequent years.

## Reconciliation of differences between CAS and IFRS Financial Information (Continued)

## 2. DIFFERENCES ARISING FROM THE TRANSFER OF THE NON-PERFORMING LOANS TO CHINA CINDA ASSET MANAGEMENT CORPORATION

The Group disposed of its non-performing loans to China Cinda Asset Management on 27 June 2004 and received a Bill issued by the People's Bank of China in exchange. Under IFRS, the carrying value of the non-performing loans transferred in excess of the fair value of the Bill received from the People's Bank of China (net of tax), would be offset against capital surplus. However under CAS, the Bill received would be carried at face value and the excess of the carrying value of the non-performing loans transferred would be amortised over the life of the Bill in the income statement as interest income.

#### 3. DEFERRED TAXES

Under both CAS and IFRS, the Group will compute its deferred income tax on the temporary differences between the tax bases of its assets and liabilities on its financial statements using the liability method. Hence all adjustments on differences in accounting standards will give rise to differences in deferred tax.

#### 4. OTHERS

All other differences are reconciling items that are individually immaterial.

# List of Branches

#### (1) DOMESTIC BRANCHES

			Number of	Number of
No.	Branch name	Address	sub-branches	employees
1	Beijing Branch	33 Jin Rong Jie, Xi Cheng District, Beijing	97	3,419
2	Tianjin Branch	35 Nanjing Lu, He Xi District, Tianjin	68	1,438
3	Shijiazhuang Branch	22 Zi Qiang Lu, Qiao Xi District, Shijiazhuang	29	805
4	Tangshan Branch	103 Xin Hua Dong Dao, Lu Bei District, Tangshan	21	495
5	Qinhuangdao Branch	174 Wen Hua Lu, Hai Gang District, Qinhuangdao	23	455
6	Taiyuan Branch	35 Jie Fang Lu, Taiyuan	26	629
7	Jincheng Branch	878 Huang Hua Jie, Jincheng	6	123
8	Huhhot Branch	110 West Da Xue Lu, Sai Han District, Huhhot	3	185
9	Baotou Branch	24 Gang Tie Da Jie, Qing Shan District, Baotou	9	245
10	Shenyang Branch	100 Shi Yi Wei Lu, Shen He District, Shengyang	45	1,107
11	Anshan Branch	38 Er Yi Jiu Lu, Tie Dong District, Anshan	30	539
12	Fushun Branch	2-1 Xi Yi Lu, Xin Fu District, Fushun	21	507
13	Dandong Branch	68 Jin Shan Da Jie, Zheng Xing District, Dandong	21	354
14	Jinzhou Branch	42 Yun Fei Jie Er Duan, Ling He District, Jinzhou	21	374
15	Yingkou Branch	21 Bo Hai Da Jie Xi, Xi Shi District, Yingkou	28	590
16	Liaoyang Branch	114 Xin Yun Da Jie, Wen Sheng District, Liaoyang	6	128
17	Changchun Branch	3515 Ren Min Da Jie, Chaoyang District, Changchun	34	1,010
18	Jilin Branch	4 Song Jiang Dong Lu, Chang Yi District, Jilin	25	528
19	Yanbian Branch	172 Guang Ming Jie, Yanji	11	299
20	Harbin Branch	428 You Yi Lu, Dao Li District, Harbin	44	1,095
21	Qiqihar Branch	199 Bu Kui Da Jie, Jian Hua District, Qiqihar	20	418
22	Daqing Branch	2 Re Yuan Jie Dong Feng Lu, Sang Er Tu District, Daqing	23	672
23	Shanghai Branch	99 South Zhongshan Road, Shanghai	112	3,795
24	Nanjing Branch	124 Zhong Shan Bei Lu, Gu Lou District, Nanjing	75	1,658
25	Xuzhou Branch	56 Zhong Shan South Lu, Quanshan District, Xuzhou	23	442
26	Lianyungang Branch	141 Hai Lian Zhong Lu, Xin Pu District, Lianyungang	22	361
27	Yangzhou Branch	2 Wen He Bei Lu, Guang Ling District, Yangzhou	21	424
28	Taizhou Branch	151 Qing Nian Bei Lu, Hai Ling District, Taizhou	15	274
29	Nantong Branch	27 Ren Min Zhong Lu, Chong Chuan District, Nantong	19	395
30	Zhenjiang Branch	229 Jie Fang Lu, Jing Kou District, Zhenjiang	26	476
31	Changzhou Branch	171 Yan Ling Xi Lu, Zhong Lou District, Changzhou	36	675
32	Yancheng Branch	68 Jian Jun Dong Lu, Yancheng	1	56
33	Hangzhou Branch	173 Qing Chun Lu, Shang Cheng District, Hangzhou	40	1,045

## List of Branches (Continued)

No.	Branch name	Address	Number of sub-branches	Number of employees
34	Wenzhou Branch	BOCOM Plaza, Che Zhan Da Dao,	20	565
0.5		Lu Cheng District, Wenzhou		0.40
35	Jiaxing Branch	1086 Zhong Shan Dong Lu, Jiaxing	11	342
36	Huzhou Branch	299 Ren Min Lu, Huzhou, Zhejiang Prov.	10	266
37	Shaoxing Branch	283 Ren Min Zhong Lu, Yue Cheng District, Shaoxing	37	824
38	Taizhou Branch	298 Dong Huan Da Dao, Jiao Jiang District, Taizhou	2	130
39	Jinhua Branch	191 Shuang Xi Xi Lu, Jinhua	2	115
40	Hefei Branch	38 Hua Yuan Jie, Lu Yang District, Hefei	28	673
41	Wuhu Branch	BOCOM Tower, Bei Jing Xi Lu, Jing Hu District, Wuhu	19	353
42	Bengbu Branch	88 Nan Shan Lu, Beng Shan District, Bengbu	19	321
43	Huainan Branch	95 Chao Yang Zhong Lu, Tian Jia An District, Huainan	18	290
44	Anging Branch	99 Long Shan Lu, Da Guan District, Anqing	13	293
45	Maanshan Branch	156 Hu Dong Nan Lu, Maanshan	1	66
46	Fuzhou Branch	116 Hu Dong Road, Gu Lou District, Fuzhou	24	700
47	Quanzhou Branch	550 Feng Ze Jie, Quanzhou	1	62
48	Nanchang Branch	21 Yong Shu Lu, Xi Hu District, Nanchang	28	574
49	Jingdezhen Branch	1 Chang Nan Da Dao, Chang Jiang District, Jingdezhen	12	206
50	Xinyu Branch	98 Bei Hu Xi Lu, Yu Shui District, Xinyu	11	182
51	Jiujiang Branch	139 Xun Yang Lu, Xun Yang District, Jiu Jiang	11	184
52	Jinan Branch	98 Gong Qing Tuan Lu, Shi Zhong District, Jinan	32	782
53	Zibo Branch	100 Jinjing Road, Zhang Dian District, Zibo	31	578
54	Weifang Branch	358 Dong Feng Dong Jie, Kui Wen District, Weifang	22	495
55	Yantai Branch	222 Nan Da Jie, Zhi Fu District, Yantai	26	452
56	Weihai Branch	34 Hai Bin Bei Lu, Huan Cui District, Weihai	13	296
57	Jining Branch	36 Hong Xing Zhong Lu, Jining	16	322
58	Taian Branch	55 Dong Yue Da Jie, Taishan District, Taian	12	250
59	Zhengzhou Branch	11 Zheng Hua Lu, Jin Shui District, Zhengzhou	69	1,416
60	Luoyang Branch	60 Kai Xuan Dong Lu, Xi Gong District, Luoyang	16	467
61	Wuhan Branch	847 Jian She Da Dao, Jiang Han District, Wuhan	54	1,148
62	Huangshi Branch	380 Yi Yang Lu, Xi Sai Shan District, Huangshi	13	239
63	Yichang Branch	22 Sheng Li Si Lu, Wu Jia District, Yichang	10	213
64	Changsha Branch	37 Shao Shan Zhong Lu, Yu Hua District, Changsha	29	755
65	Yueyang Branch	Yin Du Mansion, Nan Hu Da Dao, Yue Yang Lou District,		
66	Guanazhau Pranah	Yue Yang	14	254 1 977
66 67	Guangzhou Branch	123 Jie Fang Nan Lu, Guangzhou	81	1,877
67	Zhuhai Branch	1227 Ji Da Jiu Zhou Da Dao Dong, Xiang Zhou District, Zhuhai	20	547
68	Shantou Branch	83 Jin Sha Lu, Jin Ping District, Shantou	30	637

No.	Branch name	Address	Number of sub-branches	Number of employees
69	Dongguan Branch	190 Qi Feng Lu, Guan Cheng District, Dongguan	7	162
70	Zhongshan Branch	30 Yue Lai Nan Lu, Shi Qi District, Zhongshan	18	490
71	Foshan Branch	1-1 Ti Yu Lu, Chan Cheng District, Foshan	25	493
72	Jieyang Branch	6 Bei Huan Cheng Lu, Rong Cheng District, Jieyang	10	200
73	Huizhou Branch	BOCOM Tower, 8 Yunshan Lu, Jiang Bei, Huizhou	3	93
74	Jiangmen Branch	18 Dong Hua Er Lu, Jiang Men	1	41
75	Nanning Branch	228 Ren Min Lu Dong, Xing Ning District, Nanning	37	742
76	Liuzhou Branch	32 Yue Jin Lu, Liu Bei District, Liuzhou	27	485
77	Guilin Branch	8 Nan Huan Lu, Xiang Shan District, Guilin	17	379
78	Wuzhou Branch	47 Da Zhong Lu, Wan Xiu District, Wuzhou	7	192
79	Beihai Branch	BOCOM Tower, 25 Yun Nan Lu, Hai Cheng District, Beihai	4	133
80	Hainan Branch	45 Guomao Road, Jin Mao District, Haikou	16	426
81	Chongqing Branch	158 Zhong Shan San Lu, Yu Zhong District, Chongqing	76	1,299
82	Chengdu Branch	BOCOM Tower, 211 Xi Yu Long Jie, Qing Yang District, Chengdu	78	1,460
83	Zigong Branch	108 Wu Xing Jie, Zi Liu Jing District, Zigong	11	184
84	Panzhihua Branch	129 Bing Cao Gang Da Jie, Shi Dong District, Panzhihua	12	186
85	Guiyang Branch	4 Sheng Fu Lu, Yun Yan District, Guiyang	28	473
86	Zunyi Branch	108 Zhong Hua Lu, Hong Hua Gang District, Zunyi	17	305
87	Kunming Branch	67 Hu Guo Lu, Wu Hua District, Kunming	29	833
88	Qujing Branch	Qi Lin Nan Lu and Wen Chang Street Crossing, Qilin District, Qujing	6	108
89	Yuxi Branch	61 Yu Xing Lu, Hong Ta District, Yuxi	5	92
90	Chuxiong Branch	102 Bei Pu Lu, Chuxiong	5	92
91	Xian Branch	88 Xi Xin Jie, Xian	50	996
92	Xianyang Branch	2 Wei Yang Zhong Lu Fu, Xianyang	1	25
93	Lanzhou Branch	129 Qing Yang Lu, Cheng Guan District, Lanzhou	27	568
94	Yinchuan Branch	296 Min Zu Bei Jie, Yinchuan	1	83
95	Urumuqi Branch	16 Dong Feng Lu, Tian Shan District, Urumuqi	25	604
96	Dalian Branch	6 Zhong Shan Square, Zhong Shan District, Dalian	54	1,315
97	Ningbo Branch	55 Zhong Shan Dong Lu, Ningbo	39	945
98	Xiamen Branch	9 Hu Bin Zhong Lu, Si Ming District, Xiamen	19	472
99	Qingdao Branch	6 Zhong Shan Lu, Qingdao	58	1,178
100	Shenzhen Branch	Hua Neng Building, 2066A Shen Nan Zhong Lu, Fu Tian District, Shenzhen	46	1,417
101	Wuxi Branch	198 Ren Min Zhong Lu, Chong An District, Wuxi	51	1,090
102	Suzhou Branch	77 Nan Yuan Bei Lu, Suzhou	58	1,067
103	Head Office	188 Yin Cheng Zhong Lu, Pudong New District, Shangha	i 1	1,842
				120

## List of Branches (Continued)

#### (2) OVERSEAS OFFICES

No.	Branch name	Address	Number of sub-branches	Number of employees
4	Hong Kong Propoh	20 Daddar Street, Control Hong Kong	42	1340
1	Hong Kong Branch	20 Pedder Street, Central, Hong Kong	42	
2	New York Branch	One Exchange Plaza, 55 Broadway 31st & 32nd Floor, New York, USA	1	39
3	Tokyo Branch	Toranomon, No.37 Mori Bldg., 9F, 3-5-1, Toranomon Minato-Ku, Tokyo, Japan	1	34
4	Singapore Branch	50 Raffles Place, #26-04 Singapore Land Tower	1	28
5	Seoul Branch	6th Floor, Samsung Fire & Marine Building, #87, Erljiro 1-Ga, Jung-Gu Seoul, Korea	1	25
6	Frankfurt Branch	Neue Mainzer Strasse 75 FFM, Germany	1	18
7	Macau Branch	16/F, AIA Tower No.251A-301, Avenida Commercial De Macau	1	25
8	London Representative Office	3rd Floor, 145 Leadenhall Street, London EC3V 4QT, UK	1	1