

# A8 Digital Music Holdings Limited

## A8電媒音樂控股有限公司

(Incorporated in the Cayman Islands with limited liability)

Stock Code: 00800



### Interim Report 2008



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## CORPORATE INFORMATION

### EXECUTIVE DIRECTORS

Mr. Liu Xiaosong  
Mr. Lin Yizhong  
Ms. Ho Yip, Betty

### NON-EXECUTIVE DIRECTORS

Mr. Zhong Xiaolin  
Mr. Li Wei

### INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Chan Yiu Kwong  
Mr. Hui, Harry Chi  
Mr. Song Yong Hua

### AUDIT COMMITTEE

Mr. Chan Yiu Kwong (*Chairman*)  
Mr. Hui, Harry Chi  
Mr. Song Yong Hua

### REMUNERATION COMMITTEE

Mr. Liu Xiaosong (*Chairman*)  
Mr. Song Yong Hua  
Mr. Hui, Harry Chi

### AUTHORISED REPRESENTATIVES

Mr. Liu Xiaosong  
Ms. Ho Yip, Betty

### COMPANY SECRETARY AND QUALIFIED ACCOUNTANT

Ms. Ho Yip, Betty *HKICPA, AICPA*

### LEGAL ADVISERS AS TO HONG KONG LAWS

Coudert Brothers  
In association with  
Orrick, Herrington & Sutcliffe LLP

### AUDITORS

Ernst & Young

### COMPLIANCE ADVISOR

CAF Securities Company Limited

### INVESTOR RELATIONS CONSULTANT

Strategic Financial Relations (China) Limited

### PRINCIPAL BANKERS

China Merchants Bank  
Standard Chartered Bank (Hong Kong) Limited

### REGISTERED OFFICE

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Hutchins Drive  
P.O. Box 2681  
Grand Cayman KY1-1111  
Cayman Islands

### HEAD OFFICE

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South-1 Avenue  
Southern District of Hi-tech Park  
Nanshan District  
Shenzhen  
Guangdong Province  
The PRC

### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Level 28  
Three Pacific Place  
1 Queen's Road East  
Hong Kong

### BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor  
Services Limited  
Shops 1712-1716, 17th Floor  
Hopewell Centre  
183 Queen's Road East  
Wanchai  
Hong Kong

### WEBSITE

[www.a8.com](http://www.a8.com)

### STOCK CODE

800

The Board of Directors (the "Board") of A8 Digital Music Holdings Limited (the "Company") is pleased to present the unaudited combined interim financial statements ("Interim Accounts") of the Company and its subsidiaries (collectively, the "Group") for the six months ended 30 June 2008 together with the unaudited comparative figures for the corresponding period in 2007 as follows:

## COMBINED INCOME STATEMENT

For the six months ended 30 June 2008 and 2007

	Notes	For the six months ended 30 June	
		2008 (Unaudited) RMB'000	2007 (Unaudited) RMB'000
Revenue		<b>329,404</b>	109,468
Business tax		<b>(5,659)</b>	(3,168)
Net revenue	3	<b>323,745</b>	106,300
Cost of services provided		<b>(187,960)</b>	(57,881)
Gross profit		<b>135,785</b>	48,419
Other income and gains, net	3	<b>1,697</b>	11,537
Gain arising from disposal of an equity interest in a jointly-controlled entity		–	5,694
Selling and marketing expenses		<b>(61,832)</b>	(28,901)
Administrative expenses		<b>(16,320)</b>	(10,103)
Other expenses		<b>(11,773)</b>	(414)
Finance costs	4	<b>(1,883)</b>	(2,588)
Share of profits and losses of jointly-controlled entities		–	162
PROFIT BEFORE TAX	5	<b>45,674</b>	23,806
Tax	6	<b>(7,713)</b>	(2,501)
PROFIT FOR THE PERIOD		<b>37,961</b>	21,305
Attributable to:			
Equity holders of the Company		<b>37,026</b>	21,360
Minority interests		<b>935</b>	(55)
		<b>37,961</b>	21,305
EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY	8		
Basic (RMB per share)		<b>0.11</b>	N/A
Diluted (RMB per share)		<b>0.11</b>	N/A

## COMBINED BALANCE SHEET

As at 30 June 2008 and 31 December 2007

	Notes	30 June 2008 (Unaudited) RMB'000	31 December 2007 (Audited) RMB'000
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment		6,769	6,832
Intangible assets		1,794	360
Total non-current assets		8,563	7,192
<b>CURRENT ASSETS</b>			
Accounts receivable	9	108,710	64,809
Amounts due from related parties		–	59,708
Prepayments, deposits and other receivables		27,196	21,552
Equity investments at fair value through profit or loss		3,073	5,711
Tax recoverable		–	900
Cash and cash equivalents		245,882	131,315
Total current assets		384,861	283,995
<b>CURRENT LIABILITIES</b>			
Accounts payable	10	39,585	18,049
Other payables and accruals		43,851	18,753
Amount due to a related party		–	3,558
Tax payable		3,369	–
Total current liabilities		86,805	40,360
<b>NET CURRENT ASSETS</b>		<b>298,056</b>	<b>243,635</b>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>306,619</b>	<b>250,827</b>
<b>NON-CURRENT LIABILITIES</b>			
Deferred tax liabilities		813	813
Convertible redeemable preferred shares		–	68,510
Total non-current liabilities		813	69,323
<b>Net assets</b>		<b>305,806</b>	<b>181,504</b>
<b>EQUITY</b>			
<b>Equity attributable to equity holders of the Company</b>			
Issued capital	11	3,893	512
Reserves		300,958	180,972
<b>Minority interests</b>		<b>304,851</b>	<b>181,484</b>
		955	20
<b>Total equity</b>		<b>305,806</b>	<b>181,504</b>



## COMBINED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 June 2008 and 2007

	Attributable to equity holders of the Company											
	Issued capital	Share premium account	Merger reserve	Surplus contributions	Exchange fluctuation reserve	Capital reserve	Statutory reserve funds	Reserve fund	Retained profits	Total	Minority interests	Total equity
	(Unaudited) RMB'000 (note 11)	(Unaudited) RMB'000 (note 11)	(Unaudited) RMB'000	(Unaudited) RMB'000	(Unaudited) RMB'000	(Unaudited) RMB'000	(Unaudited) RMB'000	(Unaudited) RMB'000	(Unaudited) RMB'000	(Unaudited) RMB'000	(Unaudited) RMB'000	(Unaudited) RMB'000
At 1 January 2008	512	-	28,680	10,522	2,596	800	6,829	4,422	127,123	181,484	20	181,504
Exchange realignment and total income recognised directly in equity	-	-	-	-	(1,027)	-	-	-	-	(1,027)	-	(1,027)
Profit for the period	-	-	-	-	-	-	-	-	37,026	37,026	935	37,961
Total income and expenses for the period	-	-	-	-	(1,027)	-	-	-	37,026	35,999	935	36,934
Distribution to a then shareholder of a subsidiary	-	-	-	-	-	-	-	-	(97,808)	(97,808)	-	(97,808)
Reorganisation	(455)	-	455	-	-	-	-	-	-	-	-	-
Conversion of preferred shares	8	66,218	-	-	-	-	-	-	-	66,226	-	66,226
Capitalisation issue of shares	3,116	(3,116)	-	-	-	-	-	-	-	-	-	-
Issue of shares	707	133,628	-	-	-	-	-	-	-	134,335	-	134,335
Share issue expenses	-	(15,385)	-	-	-	-	-	-	-	(15,385)	-	(15,385)
Remuneration shares issued	5	(5)	-	-	-	-	-	-	-	-	-	-
<b>At 30 June 2008</b>	<b>3,893</b>	<b>181,340</b>	<b>29,135</b>	<b>10,522</b>	<b>1,569</b>	<b>800</b>	<b>6,829</b>	<b>4,422</b>	<b>66,341</b>	<b>304,851</b>	<b>955</b>	<b>305,806</b>
At 1 January 2007	512	-	28,680	10,522	-	800	3,446	4,422	75,232	123,614	57	123,671
Exchange realignment and total income recognised directly in equity	-	-	-	-	(146)	-	-	-	-	(146)	-	(146)
Profit for the period	-	-	-	-	-	-	-	-	21,360	21,360	(55)	21,305
At 30 June 2007	512	-	28,680	10,522	(146)	800	3,446	4,422	96,592	144,828	2	144,830

## CONDENSED COMBINED CASH FLOW STATEMENT

For the six months ended 30 June 2008 and 2007

	For the six months ended 30 June	
	2008 (Unaudited) RMB'000	2007 (Unaudited) RMB'000
NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES	45,053	(7,626)
NET CASH INFLOW FROM INVESTING ACTIVITIES	53,532	3,422
NET CASH INFLOW FROM FINANCING ACTIVITIES	21,144	—
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	119,729	(4,204)
Cash and cash equivalents at beginning of period	131,315	123,359
Effect of foreign exchange rate changes, net	(5,162)	(1,285)
CASH AND CASH EQUIVALENTS AT END OF PERIOD	<u>245,882</u>	<u>117,870</u>
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS		
Cash and bank balances	244,815	114,990
Short term deposits	1,067	2,880
	<u>245,882</u>	<u>117,870</u>

## NOTES TO UNAUDITED INTERIM ACCOUNTS

### 1. CORPORATE INFORMATION AND GROUP REORGANISATION

The Company was incorporated as A8 Music International Limited in the Cayman Islands on 2 October 2007 as an exempted company with limited liability under the Companies Law, Cap 22 of the Cayman Islands. The name of the Company was changed to A8 Digital Music Holdings Limited on 7 November 2007.

The Company's shares were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 12 June 2008 (the "Listing Date").

To rationalise the corporate structure in preparation for the listing of its shares on the Stock Exchange, the Company underwent a reorganisation ("Reorganisation") of which the following principal steps were implemented:

- (a) On 5 May 2008, the Company subdivided each of its ordinary shares of HK\$0.10 each into 10 shares of HK\$0.01 each. The number of authorised and issued ordinary shares increased from 3,800,000 to 38,000,000 and from 1 to 10, respectively;
- (b) On 21 May 2008, 930,000 ordinary shares of HK\$0.01 each in the authorised share capital of the Company were converted into 930,000 series A convertible preferred shares of HK\$0.01 each;
- (c) On 22 May 2008, an instrument of transfer was signed between Mr. Liu Xiaosong ("Mr. Liu", the then sole shareholder of the Company) and Prime Century Technology Ltd. ("Prime Century", one of the then shareholders of A8 Music Group Limited ("A8 Music")), pursuant to which Mr. Liu transferred the 10 issued ordinary shares of HK\$0.01 each of the Company held by him to Prime Century;
- (d) On 26 May 2008, New Media Group Overseas Limited ("New Media"), a company then wholly-owned by Mr. Liu, acquired the entire issued capital of A8 Music in consideration of the issuance and allotment of its shares to the then shareholders of A8 Music, such that the shareholding structure of New Media immediately after the allotment was the same as the then shareholding structure of A8 Music; and
- (e) On 26 May 2008, the Company acquired the entire issued capital of A8 Music in consideration of the Company's issued and allotted 6,449,990 ordinary shares and 930,000 series A convertible preferred shares of HK\$0.01 each to the shareholders of New Media.

Upon the completion of the Reorganisation on 26 May 2008, the Company became the holding company of the companies now comprising the Group.

During the period, the Group was principally engaged in selling music content through mobile phones as ringtone, ringback tone and interactive voice response ("IVR") music.



## 2(a). BASIS OF PREPARATION AND ACCOUNTING POLICIES

These unaudited Interim Accounts have been prepared in accordance with International Accounting Standard (“IAS”) 34 “Interim Financial Reporting” issued by the International Accounting Standards Board and the applicable disclosure requirements of Appendix 16 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”). These unaudited Interim Accounts should be read in conjunction with the accountants’ report included in the prospectus of the Company dated 28 May 2008.

These unaudited Interim Accounts have been prepared under the historical cost convention, except for equity investments at fair value through profit or loss which has been measured at fair value.

### Impact of new and revised International Financial Reporting Standards

The accounting policies adopted in the preparation of the unaudited Interim Accounts are consistent with those followed in the preparation of the Company’s accountants’ report included in the prospectus of the Company dated 28 May 2008, except in relation to the following new and revised International Financial Reporting Standards (“IFRSs”) and International Financial Reporting Interpretations Committee (“IFRIC”) interpretations that affect the Group and are adopted for the first time for the current period’s financial statements.

IFRIC 11	–	IFRS 2 – Group and Treasury Share Transactions
IFRIC 14	–	IAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction

IFRIC 11 requires arrangements whereby an employee is granted rights to an entity’s equity instruments, to be accounted for as an equity-settled scheme, even if the entity buys the instruments from another party, or the shareholders provide the equity instruments needed. The adoption of this Interpretation did not have any effect on the financial position or performance of the Group.

IFRIC 14 provides guidance on how to assess the limit on the amount of surplus in a defined benefit scheme that can be recognised as an asset under IAS 19 Employee Benefits. As the Group currently has no defined benefit schemes, the adoption of this Interpretation did not have any effect on the financial position or performance of the Group.

## 2(b). SEGMENT INFORMATION

Over 90% of the Group’s revenue and assets are generated from providing music and non-music services to mobile users and over 90% of the Group’s revenue is derived from customers based in Mainland China. The Board of the Company considers that the Group’s activities constitute one business segment since these activities are related and subject to common risks and returns. Accordingly, neither business nor geographical segment information is presented in accordance with IAS 14 *Segment Reporting*.

### 3. REVENUE, OTHER INCOME AND GAINS, NET

Revenue represents the net invoiced value and estimated value of services rendered.

An analysis of revenue and other income and gains, net, is as follows:

	<b>For the six months ended 30 June</b>	
	<b>2008</b>	2007
	<b>(Unaudited)</b>	(Unaudited)
	<b>RMB'000</b>	RMB'000
<b>Revenue</b>		
Ringtone services	<b>63,487</b>	27,154
Ringback tone services	<b>167,503</b>	28,250
IVR music	<b>6,269</b>	6,128
Other music related services	<b>6,789</b>	7,014
Non-music related services	<b>85,356</b>	40,922
	<hr/>	<hr/>
	<b>329,404</b>	109,468
Less: Business tax	<b>(5,659)</b>	(3,168)
	<hr/>	<hr/>
Net revenue	<b>323,745</b>	106,300
	<hr/>	<hr/>
<b>Other income and gains, net</b>		
Government grant	<b>1,000</b>	–
Interest income	<b>583</b>	721
Gain on disposal of investments at fair value through profit or loss	<b>59</b>	385
Rendering of value-added services of mobile phone cards	<b>–</b>	5,772
Realisation of an unrealised gain arising from a transfer of assets from Shenzhen Huadong Feitian Network Development Co., Ltd. to a jointly-controlled entity	<b>–</b>	1,450
Fair value gain on investments at fair value through profit or loss	<b>–</b>	1,445
Management fee income	<b>–</b>	900
Fair value gain on derivative financial instruments	<b>–</b>	434
Exchange gain	<b>–</b>	196
Gain on disposal of subsidiaries	<b>–</b>	24
Dividend income from investments at fair value through profit or loss	<b>–</b>	6
Others	<b>55</b>	204
	<hr/>	<hr/>
	<b>1,697</b>	11,537
	<hr/>	<hr/>

#### 4. FINANCE COSTS

	For the six months ended 30 June	
	2008	2007
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
Interest expenses on convertible redeemable preferred shares	1,661	2,032
Amortisation of transaction costs	222	556
	<u>1,883</u>	<u>2,588</u>

#### 5. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging:

	For the six months ended 30 June	
	2008	2007
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
Depreciation	1,507	1,137
Amortisation	59	55
	<u>1,566</u>	<u>1,192</u>

#### 6. TAX

An analysis of income tax charges for the six months ended 30 June 2008 and 2007 are shown as follows:

	For the six months ended 30 June	
	2008	2007
	(Unaudited)	(Unaudited)
	RMB'000	RMB'000
Group		
Current – PRC		
Charge for the period	<u>7,713</u>	<u>2,501</u>

No provision for Hong Kong profits tax has been made as the Group had no assessable profits arising in Hong Kong during the six months ended 30 June 2008 and 2007 respectively.

The income tax for the subsidiaries operating in Mainland China is calculated at the prevailing tax rates based on existing legislation, interpretations and practices in respect thereof.

## 7. INTERIM DIVIDEND

The Board does not recommend the payment of an interim dividend in respect of the six months ended 30 June 2008 (2007: Nil).

## 8. EARNINGS PER SHARE

- (a) Earnings per share information for the six months ended 30 June 2007 was not disclosed as the disclosure is not considered meaningful prior to the Reorganisation as disclosed in note 1 above.
- (b) The calculation of the basic earnings per share for the six months ended 30 June 2008 is based on the Group's profit attributable to equity holders of the Company of RMB37,026,000 and the weighted average number of ordinary shares in issue during the six months ended 30 June 2008 of 327,777,000, on the assumption that the Reorganisation and the capitalisation issue as detailed in note 11 below had been completed on 1 January 2008.
- (c) The calculation of diluted earnings per share for the six months ended 30 June 2008 is based on the Group's profit attributable to equity holders of the Company of RMB37,026,000 as used in the basic earnings per share calculation. The weighted average number of ordinary shares used in the calculation is the 327,777,000 ordinary shares in issue during the period, as used in the basic earnings per share calculation, and the weighted average of 2,565,000 ordinary shares assumed to have been issued at no consideration on the deemed exercise of dilutive potential ordinary shares into ordinary shares.

## 9. ACCOUNTS RECEIVABLE

An aged analysis of the accounts receivable as at the balance sheet date, based on the invoice date and net of provisions, is as follows:

	<b>30 June 2008 (Unaudited) RMB'000</b>	31 December 2007 (Audited) RMB'000
<i>Neither past due nor impaired:</i>		
Within 1 month	<b>41,624</b>	29,091
1 to 2 months	<b>32,080</b>	13,658
2 to 3 months	<b>18,269</b>	7,282
3 to 4 months	<b>5,329</b>	6,100
<i>Past due but not impaired:</i>		
4 to 6 months	<b>6,279</b>	5,121
Over 6 months	<b>5,129</b>	3,557
	<b>108,710</b>	64,809

The Group has no formal credit period communicated to its customers but the customers usually settle the amounts due to the Group within a period of 30 to 120 days.

## 10. ACCOUNTS PAYABLE

An aged analysis of the accounts payable as at the balance sheet date, based on the invoice date, is as follows:

	<b>30 June 2008 (Unaudited) RMB'000</b>	31 December 2007 (Audited) RMB'000
Within 1 month	<b>17,513</b>	8,576
1 to 3 months	<b>14,737</b>	7,073
4 to 6 months	<b>5,947</b>	702
Over 6 months	<b>1,388</b>	1,698
	<b>39,585</b>	18,049

## 11. SHARE CAPITAL

### Shares

	<b>30 June 2008 (Unaudited) RMB'000</b>	31 December 2007 (Audited) RMB'000
Authorised: 3,000,000,000 (2007: 7,700,000) ordinary shares of HK\$0.01 each (2007: US\$0.01 each)	<b>26,513</b>	593
Issued and fully paid: 440,528,000 (2007: 6,450,000) ordinary shares of HK\$0.01 each (2007: US\$0.01 each)	<b>3,893</b>	512

The balance of the authorised and issued share capital as at 31 December 2007 represents the authorised and issued share capital of A8 Music, the then holding company of the companies comprising the Group. The balance of the authorised and issued share capital as at 30 June 2008 represents the authorised and issued share capital of the Company after the completion of the Reorganisation as further detailed in note 1, and the following movements during the period:

- (a) Pursuant to a written resolution of shareholders of the Company passed on 26 May 2008, the authorised share capital of the Company was increased from HK\$380,000 to HK\$30,000,000 by the creation of 2,962,000,000 additional shares of HK\$0.01 each, ranking pari passu in all respects with the existing ordinary shares of the Company.
- (b) On the Listing Date, the 930,000 series A convertible preferred shares of HK\$0.01 each were converted into 930,000 ordinary shares of HK\$0.01 each.
- (c) On the Listing Date, the Company issued and allotted 352,620,000 ordinary shares at par as fully paid to the shareholders whose names appeared on the register of the members of the Company on 2 June 2008 by way of capitalisation of HK\$3,526,200 which was then standing to the credit of the share premium account of the Company upon the listing of shares of the Company.

- (d) On the Listing Date, the Company's shares were listed on the Stock Exchange and the Company issued 80,000,000 ordinary shares of HK\$0.01 each at HK\$1.9 per share with gross proceeds of approximately HK\$152,000,000.
- (e) On the Listing Date, a total number of 528,000 ordinary shares of the Company, credited as fully paid at par, were allotted and issued to the sponsor of the Company by way of capitalisation of HK\$5,280 out of the share premium account of the Company.

A summary of the transactions during the six months ended 30 June 2008 with reference to the above movements in the Company's issued share capital is as follows:

	Number of ordinary shares	Nominal value of ordinary shares <i>HK\$'000</i>	Share premium <i>HK\$'000</i>	Equivalent nominal value of ordinary shares (Unaudited) <i>RMB'000</i>	Equivalent share premium (Unaudited) <i>RMB'000</i>	Total (Unaudited) <i>RMB'000</i>
At 1 January 2008	1	–	–	–	–	–
Issue of shares in connection with Reorganisation – <i>note 1</i>	6,449,999	65	–	57	–	57
Conversion of preferred shares – <i>note (b)</i>	930,000	9	74,924	8	66,218	66,226
Capitalisation issue – <i>note (c)</i>	352,620,000	3,526	(3,526)	3,116	(3,116)	–
Issue of shares in connection with listing – <i>note (d)</i>	80,000,000	800	151,200	707	133,628	134,335
Remuneration shares issued – <i>note(e)</i>	528,000	5	(5)	5	(5)	–
	<b>440,528,000</b>	<b>4,405</b>	<b>222,593</b>	<b>3,893</b>	<b>196,725</b>	<b>200,618</b>
Share issue expenses	–	–	(16,988)	–	(15,385)	(15,385)
<b>At 30 June 2008</b>	<b>440,528,000</b>	<b>4,405</b>	<b>205,605</b>	<b>3,893</b>	<b>181,340</b>	<b>185,233</b>

## 12. CONTINGENT LIABILITIES

The Group had no material contingent liabilities as at 30 June 2008.

## 13. COMMITMENTS

The Group did not have any significant commitments as at 30 June 2008 (31 December 2007: Nil).

## 14. POST BALANCE SHEET EVENT

On 4 July 2008, pursuant to the exercise of the over-allotment option on 2 July 2008 as referred to in the prospectus of the Company dated 28 May 2008 and the Company's announcement dated 3 July 2008, 5,760,000 additional new ordinary shares with par value HK\$0.01 each were issued and allotted by the Company at HK\$1.9 per share with gross proceeds of approximately HK\$10,944,000.

## 15. APPROVAL OF THE UNAUDITED INTERIM ACCOUNTS

These unaudited Interim Accounts were approved by the Board on 17 September 2008.



## MANAGEMENT DISCUSSION AND ANALYSIS

### Business Review

#### *Revenue and profit attributable to equity holders of the Company*

For the six months ended 30 June 2008, the revenue of the Group amounted to approximately RMB329.4 million, representing an increase of approximately 201% as compared with the same period in 2007 (2007: approximately RMB109.5 million).

For the six months ended 30 June 2008, the profit attributable to equity holders of the Company amounted to approximately RMB37.0 million, representing an increase of approximately 73% as compared with the same period in 2007 (2007: approximately RMB21.4 million). There was a one-off listing expenses of approximately RMB9.0 million incurred during the six month ended 30 June 2008 and a one-off disposal gain of approximately RMB5.7 million during the same period in 2007. Excluding these one-off expenses and income, the net profits generated from core business attributable to equity holders of the Company was approximately RMB46.0 million (2007: approximately RMB15.7 million), representing an increase of approximately 193%.

The rapid growth in revenue was due to the strong growth of the mobile music industry in China. The Color Ring (or Ringback tone) subscription has increased by 99.8%, from 300 million times to 600 million times for the six months ended 2008 as compared to the same period in 2007, based on China Mobile's 2008 interim results.

In addition, it was mainly due to the successful execution of our integrated marketing strategies on new media (i.e. internet and mobile), as well as on traditional media (i.e. TV and radio). It was also attributable to a nationwide exclusive partnership event with one of the major mobile operators, as the sole organizer and promoter, for the "Happy Chinese New Year" event held from January to March 2008. This was one of the festival events held during the year, among which the Group had also participated in "Use Music to Move Olympics" and other events.

#### *Cost of services provided*

For the six months ended 30 June 2008, the cost of services provided by the Group amounted to approximately RMB188.0 million, representing an increase of approximately 225% as compared with the same period in 2007 (2007: approximately RMB57.9 million), which is consistent with the growth of the revenue.

The cost of services provided mainly comprises revenue share with mobile operators and business alliances, and other costs such as music copyrights and direct labor costs.

Revenue share with mobile operators were charged from 15% to 50% of the total revenue received from mobile users and it was averaged at approximately 31% of the total revenue for the six months ended 30 June 2008 (2007: approximately 27%). Revenue share with business alliances averaged at approximately 23% of the total revenue for the six months ended 30 June 2008 (2007: approximately 20%).

### *Gross profit*

For the six months ended 30 June 2008, the gross profit of the Group amounted to approximately RMB135.8 million, representing an increase of approximately 180% as compared with the same period in 2007 (2007: approximately RMB48.4 million).

The overall gross profit margin of the Group decreased from approximately 44% to 41%. Such decrease was mainly due to the increase in revenue share with business alliances in order to enhance the Group's market share and the shift of significance of product mix from ringtones to ringback tones which were charged at a higher revenue sharing rate by the mobile operators.

Combining the selling and marketing expenses and the cost of services provided, the adjusted total cost of sales for the six months ended 30 June 2008 was approximately RMB249.8 million (2007: approximately RMB86.8 million). It represented a gross profit including selling and marketing expenses of approximately RMB74.0 million (2007: approximately RMB19.5 million). The gross profit margin including selling and marketing expenses was approximately 22% for the six months ended 30 June 2008 (2007: approximately 18%), representing an increase of 4% as compared with the same period in 2007.

### *Other income and gains*

For the six months ended 30 June 2008, the other income and gains of the Group was approximately RMB1.7 million, representing a decrease of approximately 85% as compared with the same period in 2007 (2007: net gain of approximately RMB11.5 million).

The decrease was mainly due to the termination of a non-recurring project with one of the mobile operators which contributed approximately RMB5.8 million for the six months ended 30 June 2007.

### *Selling and marketing expenses*

For the six months ended 30 June 2008, the selling and marketing expenses of the Group amounted to approximately RMB61.8 million, representing an increase of approximately 114% as compared with the same period in 2007 (2007: approximately RMB28.9 million), which is consistent with the growth of the revenue.

### *Administrative expenses*

For the six months ended 30 June 2008, the administrative expenses of the Group amounted to approximately RMB16.3 million, representing an increase of approximately 61% as compared with the same period in 2007 (2007: approximately RMB10.1 million).

The increase was mainly due to the increase of professional expenses amounted to approximately RMB3.2 million and the increase of employee expenses resulting from the increase of approximately 15% headcount for the six months ended 30 June 2008 as compared with the same period in 2007.

#### *Other expenses*

For the six months ended 30 June 2008, the other expenses of the Group amounted to approximately RMB11.8 million, representing an increase of approximately 2850% as compared with the same period in 2007 (2007: approximately RMB0.4 million).

The increase was mainly due to the one-off listing expenses amounted to approximately RMB9.0 million.

#### *Finance costs*

For the six months ended 30 June 2008, the finance costs of the Group amounted to approximately RMB1.9 million, representing a decrease of approximately 27% as compared with the same period in 2007 (2007: approximately RMB2.6 million).

The decrease was mainly due to the termination of the accrued interest expenses of the convertible redeemable preferred shares upon listing of the Company's shares on the Listing Date.

#### *Tax*

For the six months ended 30 June 2008, the tax of the Group amounted to approximately RMB7.7 million, representing an increase of approximately 208% as compared with the same period in 2007 (2007: approximately RMB2.5 million).

The effective tax rate of the Group increased to approximately 16.9% (2007: approximately 11.0%) in the reporting period. As a result of the new enterprise income tax law in China, the statutory tax rates are 9%, 18% and 25% in the respective operating companies of the Group for 2008 (2007: 0%, 7.5%, 15% and 33% respectively). Fluctuations in the effective tax rate and deviation from standard rate are primarily due to the combined effect of the tax exemptions and tax reduction enjoyed by certain subsidiaries of the Group. The increase in the effective tax rate was mainly due to the termination or revision of various types of preferential tax treatment that the subsidiaries of the Group enjoyed in the same period of 2007 and this had a negative impact on the financial performance of the Group.

#### *Use of proceeds*

The Company raised approximately HK\$152 million and HK\$10.9 million of gross proceeds through the initial public offer of the Company ("IPO") and the exercise of the over-allotment option on the Listing Date and 2 July 2008, respectively. As described in the prospectus of the Company dated 28 May 2008, the intended use of proceeds is as follows:

- potential acquisitions that offer synergy with the current business operation of the Group;
- further developing A8 Box;

- integrating the Group’s business with the introduction of 3G mobile technology;
- upgrading the interactive User Generated Platform (“UGC Platform”) [www.a8.com](http://www.a8.com);
- promoting the UGC Platform;
- promoting the original independently produced music content; and
- providing additional working capital for the Group.

Since the IPO of the Company was close to the end of the reporting period, the proceeds had not yet been utilized as at 30 June 2008. Going forward, the Company expects to carry out its business plan with the gross proceeds as intended in the prospectus.

### **Business Outlook**

In the second half of 2008, we expect the strong growth from the first half of 2008 will continue.

We noted from China Mobile’s 2008 interim results that the number of mobile subscribers had increased by 24.7% to 414.6 million for the six months ended 30 June 2008 as compared to the same period last year. The Color Ring (or Ringback tone) subscription has increased by 99.8% (from 300 million times to 600 million times). It showed that the mobile music has been continuing growing at a strong pace in China.

In addition, we have a very healthy balance sheet with approximately RMB245.9 million cash and cash equivalents on hand and we have no debts.

Together with the China telecom industry restructuring and the launch of 3G services in the near future, we believe that mobile music will continue to be a very popular service and a major growth driver in the revenue of mobile related services, thus it has created a very favorable business environment for our future growth.

#### *UGC Platform*

The Group has successfully completed the “2007 Annual Original Music Competition”, in which top 20 songs were selected for final out of over 4,000 submitted original independently created songs. The award ceremony was jointly held with the Municipal Government of Shenzhen on 18 June 2008. It was broadcasted and reported by over 70 media across the country, including major internet websites such as Sina, Tencent and Sohu, newspapers such as South Daily and Guangzhou Daily, television channels such as Hunan Satellite TV, Shenzhen Satellite TV and Guangdong Radio, etc.

In the first half of 2008, the revenue generated from UGC Platform accounted for approximately 35% of the total music and music related revenue of the Group and it is expected to generate about 45% of the Group's revenue for the full year of 2008. The most popular UGC song 寂寞才說愛 had been downloaded as ringback tone around 11.7 million times, which was nearly 50% more than the most downloaded song in the year 2007.

In the second half of 2008, we are planning to improve and enhance the user experience and interface on our UGC Platform www.a8.com. We will target to promote the selected 20 songs from the 2007 Annual Original Music Competition.

With the number of registered users and the Annual Original Music Competition, it will set a strong foundation and the leading position of our UGC Platform in China.

#### *A8 Box*

In the second half of 2008, more advanced functions of A8 Box will be released. We plan to launch the Humming Song Recognition, PC Version with auto synchronization, A8 Box's Symbian touch screen version, Music Video and music related news support. A8 box will also support Nokia S60 and will be 3G compatible.

We aim to have 3 to 5 million new handsets embedded in our A8 Box shipped during the second half of 2008.

#### **Interim Dividend**

The Board does not recommend the payment of an interim dividend for 2008. The recommendation on the payment of a final dividend for the year ending 31 December 2008 may be made after the completion of a detailed review of the Group's capital requirements for its existing businesses and potential investment opportunities and when the full-year results are available.

#### **Share Option Schemes**

On 26 May 2008, the shareholders of the Company adopted two share option schemes for the purpose of providing incentives and rewards to its directors, executive officers, employees and other eligible persons as set out below:

##### *Pre-IPO Share Option Scheme (the "Pre-IPO Share Option Scheme")*

The Pre-IPO Share Option Scheme was adopted to recognize and reward the past contribution of the employees of the Group and individuals or entities who have in the opinion of the Board contributed or will contribute to the growth and development of the Group (the "Eligible Participants"). The maximum number of shares which may be issued upon exercise of all options that can be granted under the Pre-IPO Share Option Scheme is 18,702,400 shares. On 21 May 2008, share options to subscribe 18,702,400 shares were issued to 56 Eligible Participants with a minimum vesting period of three years and a maximum exercise period of four years. The exercise price ranges from HK\$0.16 to HK\$0.91 per share. No further share option under the Pre-IPO Share Option Scheme has been granted since the listing of the shares of the Company on the Listing Date and no share option under the Pre-IPO Share Option Scheme is exercisable within the first six months from the Listing Date.

### *2008 Share Option Scheme (the "2008 Share Option Scheme")*

The 2008 Share Option Scheme was adopted for the Eligible Participants. The maximum number of shares which may be issued upon exercise of all options that can be granted under the 2008 Share Option Scheme and any other schemes of the Group (including the Pre-IPO Share Option Scheme) shall not in aggregate exceed 10% of the shares of the Company in issue when the 2008 Share Option Scheme was approved, i.e. 44,052,800 shares. No share option had been granted under the 2008 Share Option Scheme during the reporting period.

### **Valuation of Share Options granted during the Reporting Period**

The Company has engaged an independent professional qualified valuer to assist in the valuation of the share options granted to its employees during the reporting period. The fair value of share options is determined using the Black-Scholes-Merton Option Pricing Model. The significant inputs into the model were expected IPO share price at grant date, risk-free interest rate, exercise price, expected volatility of the underlying shares, expected dividend yield and expected life of options. When the actual results of the inputs differ from management's estimate, it will have an impact on share option expenses and the related share option reserve of the Company.

On 21 May 2008, i.e. the grant date of the relevant share options, the fair value of the 8,226,400 share options granted by the Company to its employees was RMB12,705,000. The valuation adopted to produce the value of the share options are subject to a number of assumptions and limited by its model.

The cost of equity-settled transactions is recognised, together with a corresponding increase in the share option reserve, over the period in which the performance and/or service conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the award (the "vesting date"). The cumulative expense recognised for equity-settled transactions at each balance sheet date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to the income statement for a period represents the movement in the cumulative expense recognised as at the beginning and end of that period.

No expense is recognised for awards that do not ultimately vest, except for awards where vesting is conditional upon a market condition, which are treated as vesting irrespective of whether or not the market condition is satisfied, provided that all other performance conditions are satisfied.

Since the IPO of the Company was close to the end of the reporting period, the impact of share option was not significant and therefore no share option expense was recognised during the reporting period.

No share options granted under the existing share option schemes of the Company were exercised or lapsed during the reporting period.



## **Liquidity and Financial Resources**

As at 30 June 2008, approximately RMB122.2 million, or 49.7% of the Group's total cash and cash equivalents were denominated in Renminbi. Approximately RMB244.9 million, or 99.6% of the Group's total cash and cash equivalents were placed in current deposits accounts.

As at 30 June 2008, the Group did not have any borrowing and debts.

The Group's exposure to changes in interest rate is mainly attributable to its term deposits placed with banks. The Group mainly operates in the mainland China with most of the transactions settled in Renminbi.

As at 30 June 2008, the Group did not have any derivative for hedging against both the interest and exchange rate risks.

## **Charges and Contingent Liabilities**

As at 30 June 2008 and 31 December 2007, the Group had no charges on its assets and no material contingent liabilities.

## **Human Resources**

As at 30 June 2008, the Group employed 271 employees. Total employee costs for the six months ended 30 June 2008, including directors' emoluments, amounted to approximately RMB17.3 million (2007: approximately RMB10.8 million). The Group's employment and remuneration policies remain the same as those described in the prospectus of the Company dated 28 May 2008.

## **DISCLOSURE OF INTERESTS**

### **Directors' and chief executives' interests and short positions in shares, underlying shares and debentures**

As at 30 June 2008, the directors and chief executives of the Company and their associates had the following interests in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")), as recorded in the register required to be kept by the Company under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") as set out in Appendix 10 of the Listing Rules and the Code of Conduct for Securities Transactions by Directors of the Company ("Own Code"):

*Long positions in shares of the Company*

<b>Name of director</b>	<b>Nature of interest</b>	<b>Number of shares</b>	<b>Class of shares</b>	<b>Approximate percentage of interest in the Company's issued share capital</b>
Mr. Liu Xiaosong	Corporate <sup>(1)</sup>	216,839,023	Ordinary	49.22%
Mr. Li Wei	Family <sup>(2)</sup>	48,609,756	Ordinary	11.03%

*Notes:*

1. Mr. Liu Xiaosong is the founder of a family trust which is deemed under SFO to be interested in all the shares held by Ever Novel Holdings Limited ("Ever Novel") and Prime Century Technology Limited ("Prime Century") in the Company. As at 30 June 2008, Prime Century directly held 179,644,974 shares and Ever Novel directly held 37,194,049 shares in the Company.
2. Mr. Li Wei is deemed by SFO to be interested in the shares in the Company held indirectly by Ms. Cui Jingtao who is his spouse.
3. Pursuant to the partial exercise of the over-allotment option as part of the share offer of the Company (please refer to the prospectus of the Company dated 28 May 2008 and the Company's announcement dated 3 July 2008), the Company issued 5,760,000 shares on 4 July 2008 and as a result the interests of the directors in the Company are diluted after such issue. Their interests in the Company as at the date of this interim report are set out below:

<b>Name of director</b>	<b>Nature of interest</b>	<b>Number of shares</b>	<b>Class of shares</b>	<b>Approximate percentage of interest in the Company's issued share capital</b>
Mr. Liu Xiaosong	Corporate <sup>(1)</sup>	216,839,023	Ordinary	48.59%
Mr. Li Wei	Family <sup>(2)</sup>	48,609,756	Ordinary	10.89%

*Long positions in associated corporations of the Company*

<b>Name of director</b>	<b>Nature of interest</b>	<b>Associated corporation of the Company</b>	<b>Approximate percentage of interest in the associated corporation's registered capital</b>
Mr. Liu Xiaosong	Personal	Huadong Feitian <sup>(4)</sup>	75%
Mr. Li Wei	Family <sup>(5)</sup>	Huadong Feitian <sup>(4)</sup>	25%
Mr. Lin Yizhong	Personal	Kuaitonglian <sup>(6)</sup>	100%

*Notes:*

4. Shenzhen Huadong Feitian Network Development Co., Ltd. ("Huadong Feitian") is a limited liability company incorporated in China which financial results are, through a number of structure contracts, consolidated into the financial statements of the Company and therefore an associated corporation of the Company.
5. Mr. Li Wei is deemed by SFO to be interested in the registered capital of Huadong Feitian owned by Ms. Cui Jingtao who is his spouse.
6. Shenzhen Kwaitonglian Technology Co., Ltd. ("Kwaitonglian") is a limited liability company incorporated in China which financial results are, through a number of structure contracts, consolidated into the financial statements of the Company and therefore an associated corporation of the Company.

Save as disclosed above, as at 30 June 2008, none of the directors or chief executives of the Company had or was deemed to have any interest or short position in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO), which had been recorded in the register maintained by the Company pursuant to section 352 of the SFO or which had been notified to the Company and the Stock Exchange pursuant to the Model Code and Own Code.

### **Substantial shareholders' interests and short positions**

As at 30 June 2008, the persons or corporations (other than a director or chief executive of the Company) who have interest or short positions in the shares or underlying shares of the Company as recorded in the register required to be kept by the Company under section 336 of the SFO or have otherwise notified to the Company are as follows:

<b>Name of substantial shareholder</b>	<b>Nature of interest</b>	<b>Number of ordinary shares (long positions)</b>	<b>Approximate percentage of interest in the Company's issued share capital</b>
HSBC International	Trustee (other than a bare trustee) <sup>(i)</sup>	238,439,023	54.12%
River Road	Corporate <sup>(i)</sup>	216,839,023	49.22%
Knight Bridge	Corporate <sup>(i)</sup>	216,839,023	49.22%
Ever Novel	Corporate & Beneficial Owner <sup>(i), (iii)</sup>	216,839,023	49.22%
Prime Century	Beneficial Owner <sup>(i), (iii)</sup>	179,644,974	40.78%
Ms. Cui Jingtao	Corporate <sup>(iii)</sup>	48,609,756	11.03%
Success Profit	Corporate <sup>(iii)</sup>	48,609,756	11.03%
Top Result	Beneficial Owner <sup>(iii)</sup>	48,609,756	11.03%

Notes:

- (i) HSBC International Trustee Limited ("HSBC International") is the trustee of family trusts which, through intermediate holding companies (including but not exclusively River Road Investments Limited ("River Road"), Knight Bridge Holdings Limited ("Knight Bridge"), Ever Novel and Prime Century), exercise or control the exercise of one third or more voting power at the general meetings of such companies and is deemed under the SFO to be interested in the shares of the Company held by such companies.
- (ii) As at 30 June 2008, Prime Century directly held 179,644,974 shares and Ever Novel directly held 37,194,049 shares in the Company. Ever Novel was entitled to exercise or control the exercise of one third or more of the voting power at the general meeting of Prime Century and was deemed to be interested in the 179,644,974 shares in the Company held directly by Prime Century.
- (iii) Ms. Cui Jingtao is deemed to be interested in the shares held by Top Result Enterprises Limited ("Top Result") in the Company under the SFO because Top Result is wholly owned by Success Profit Investments Limited ("Success Profit"), which is wholly owned by Ms. Cui Jingtao.
- (iv) Pursuant to the partial exercise of the over-allotment option as part of the share offer of the Company (please refer to the prospectus of the Company dated 28 May 2008 and the Company's announcement dated 3 July 2008), the Company issued 5,760,000 shares on 4 July 2008 and as a result the interests of the substantial shareholders in the Company are diluted after such issue. Their interests in the Company as at the date of this interim report are set out below:

Name of shareholder	Nature of interest	Number of ordinary shares (long positions)	Approximate percentage of interest in the Company's issued share capital
HSBC International	Trustee (other than a bare trustee) <sup>(i)</sup>	238,439,023	53.42%
River Road	Corporate <sup>(i)</sup>	216,839,023	48.59%
Knight Bridge	Corporate <sup>(i)</sup>	216,839,023	48.59%
Ever Novel	Corporate & Beneficial Owner <sup>(i), (ii)</sup>	216,839,023	48.59%
Prime Century	Beneficial Owner <sup>(i), (ii)</sup>	179,644,974	40.25%
Ms. Cui Jingtao	Corporate <sup>(iii)</sup>	48,609,756	10.89%
Success Profit	Corporate <sup>(iii)</sup>	48,609,756	10.89%
Top Result	Beneficial Owner <sup>(iii)</sup>	48,609,756	10.89%

Save as disclosed above, as at 30 June 2008, the directors of the Company are not aware of any other person or corporation other than the directors or chief executives of the Company whose interests are set out in the section "Directors' and chief executives' interests and short positions in shares, underlying shares and debentures" above having an interest or short position in the shares or underlying shares of the Company representing 5% or more of the issued share capital of the Company which is required to be recorded pursuant to section 336 of the SFO.

## **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

From the Listing Date to 30 June 2008, neither the Company nor any of its subsidiaries has purchased or sold any of the Company's listed securities. In addition, the Company has not repurchased any of its listed securities during the period.

## **COMPLIANCE WITH THE CODE ON CORPORATE GOVERNANCE PRACTICES**

From the Listing Date to 30 June 2008, all the code provisions set out in the Code on Corporate Governance Practices ("CG Code") contained in Appendix 14 of the Listing Rules were met by the Company, except in respect of one code provision providing for the roles of chairman and chief executive officer to be performed by different individuals.

Mr. Liu Xiaosong has over 15 years of experience in the technology, media and telecommunication industry and is responsible for overall management and strategic planning of the Group. The Board considers Mr. Liu, the chairman of the Board and chief executive officer of the Company, is able to lead the Board in major business decisions making for the Group. Therefore, Mr. Liu has the dual roles of the chairman of the Board and chief executive officer of the Company despite deviation from provision A.2.1 of the CG Code contained in Appendix 14 of the Listing Rules during the reporting period.

## **COMPLIANCE WITH THE MODEL CODE**

The Company has adopted the Own Code which covers the Model Code as set out in Appendix 10 of the Listing Rules as its code of conduct governing the directors' dealings in the Company's securities. Having made specific enquiries with all the directors of the Company, they all confirmed that they have complied with the required standards set out in the Own Code (covering the Model Code) throughout the period under review.

## **AUDIT COMMITTEE**

The audit committee, which comprises three independent non-executive directors of the Company, has reviewed the accounting principles and practices adopted by the Company and discussed auditing, internal control and financial reporting matters. The audit committee has reviewed the Group's unaudited Interim Accounts for the six months ended 30 June 2008.

By order of the Board  
**A8 Digital Music Holdings Limited**  
**Liu Xiaosong**  
*Chairman*

Hong Kong, 17 September 2008