

DAIWA ASSOCIATE HOLDINGS LIMITED 台和商事控股有限公司 (Stock Code 股份代號: 1037)

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中期業績報告 Interim Report 2008-09











DAIWA ASSOCIATE HOLDINGS LIMITED

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INTERIM RESULTS

On behalf of the Board of Directors, I would like to present to shareholders the unaudited Interim Report of Daiwa Associate Holdings Limited (the "Company") and its subsidiaries (collectively the "Group") for the six months ended 30 September 2008. The unaudited interim accounts have been reviewed by the Company's Audit Committee.

RESULTS AND DIVIDEND

For the six months ended 30 September 2008, because of the partial disposal of its shareholding in a subsidiary resulting in ceasing the operation to be a subsidiary of the Group and becoming an associated company so that its turnover was no longer consolidated into Group's accounts, the Group's turnover was HK\$867.9 million (2007: HK\$1,017.6 million), representing a decrease of 14.7%. When excluding this effect, adjusted turnover for the same period in 2007 is HK\$868.4 million, which is close to the turnover for the period in 2008 under review.

EBITDA (earnings before interest, tax, depreciation and amortization) for the period was HK\$18.9 million (2007: HK\$24 million) representing a decrease of 21.2% when compared to the last corresponding period.

Profit attributable to equity holders of the Company for the period was HK\$6.3 million (2007: HK\$9.5 million) which represents a decrease of 33.7% when compared to the last corresponding period. Basic earnings per share was HK2.06 cents (2007: HK3.24 cents).

INTERIM DIVIDEND

The Board of Directors has resolved to declare an interim dividend of HK0.3 cent per ordinary share payable to shareholders whose names appear on the Register of Members of the Company on Wednesday, 17 December 2008.

The interim dividend will be payable on Friday, 9 January 2009.

CLOSURE OF REGISTER OF MEMBERS

The Register of Members of the Company will be closed from Wednesday, 17 December, 2008 to Tuesday, 23 December 2008, both days inclusive, during which period no transfer of shares can be registered. In order to qualify for the interim dividend, all properly completed transfer forms accompanied by relevant share certificates must be lodged with Tricor Abacus Limited, 26/F, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong for registration not later than 4:00 p.m. on Tuesday, 16 December 2008.

LIQUIDITY AND FINANCIAL RESOURCES

The Group's net current assets amounted to HK\$197.7 million (31 March 2008: HK\$189.1 million) and the shareholders' funds were HK\$391.3 million at 30 September 2008 (31 March 2008: HK\$387.7 million). The total amount of loans and finance lease was HK\$250.8 million (31 March 2008: HK\$218.9 million) and the net gearing ratio, which is defined as the borrowings after netting off of cash and cash equivalents, to shareholders' funds was 0.36. The cash and bank balances were HK\$109.9 million (31 March 2008: HK\$109.9 million).

At 30 September 2008, total available banking facilities of the Group were approximately HK\$328.5 million, of which HK\$47 million was available for use. Finance lease obligations outstanding on the same date amounted to HK\$1.8 million.

The Group's assets were mostly financed by shareholders' funds, trade payables and bank borrowings. Trade payables and short term loans are repayable within one year. Long term borrowings are repayable between two to five years. The borrowings, cash and cash equivalents were mainly denominated in Hong Kong dollars, US dollars, Canadian dollars, Renminbi or Japanese Yen. The Group had entered into foreign currency forward contracts with banks to hedge certain future foreign currency trade liabilities. The Group's borrowings were bearing interest at floating rates.

BUSINESS REVIEW AND PROSPECT

The Group is mainly engaged in four major businesses, namely:

- Electronic Components Distribution and Manufacturing;
- EMS (Contract Electronic Manufacturing Services);
- Consumer Electronics; and
- Personal Computer Distribution.

Due to the preparation to cope with the adverse effect caused by the financial tsunami, the Management decided to reserve more financial resources by cutting down inventory levels, eliminating low margin business, investing less in the future 18 months of developments and eliminating the bad debt risk by cutting down the long outstanding habit customers, turnover of this reported period has been fairly trimmed down.

Even under the contingency planning, the Management is happy to see that business in the segment of EMS and Distribution of Electronic Components kept growing.

ELECTRONIC COMPONENTS - DISTRIBUTION AND MANUFACTURING

For the half year ended 30 September 2008, despite the adverse marketing environment, turnover of this business segment was risen to HK\$501.9 million, representing a growth of 19% when compared with the same period of last year (2007: HK\$422.9 million).

As the result of successful penetration in the second tier brand mobile phone solutions in China, together with the steady market in the core electronic components distribution, the Group successfully ranked as Toshiba's biggest distributor in the reported period. Turnover in Freescale, Onsemi, and Silicon Lab maintained fairly growth.

Beijing, Shanghai and Shenzhen sales divisions kept on playing an important role . The Group prepared to open a new sales office in Chengdu, PRC.

EMS (CONTRACT ELECTRONIC MANUFACTURING SERVICE)

Coping with the financial crisis, the Group started to consolidate the low profit making investments to reduce the Group's management involvement and funding. Prior to the period under review, the Group had disposed part of its shareholding interest in a Japan subsidiary of loudspeaker manufacturing resulting in ceasing the operation to be a subsidiary of the Group and becoming an associated company. Accordingly the said company was no longer consolidated in the Group's accounts, giving rise to the substantial reduction in turnover in this segment.

The EMS business so recorded reflected a turnover of HK\$119.7 million (2007: HK\$272.5 million), representing a decrease of 56%.

Exclude the above stated effect, turnover of the core EMS business grew steadily by 6%. The engineering investment in this segment in previous years started gaining recognition from renowned customers. The Group was approved as one of the few manufacturers in Wide-Band Combiners, crucial parts in mobile phone base stations. The Management believed that this production would bring in reasonable contribution in the coming year.

CONSUMER ELECTRONICS MANUFACTURING

In the reported period, although there were substantial opportunities of gaining new orders, the Group was cautious on the continuous escalating material cost and labor cost. The Group therefore had continued its strategy of eliminating low profit margin products and keeping the Group from the risk of big losses.

Turnover of this segment was HK\$73.7 million (2007: HK\$110.5 million), representing a decrease of 33% when comparing with last reported period.

Even facing the negative contribution of this segment of business, the Group had successfully developed new models of higher profit margin products such as internet radio, iPod docking boom boxes, multiinterface mini compo hi-fi as well as projection clocks. The Group had also developed solutions to enter into the new market of cordless DECT phones.

PERSONAL COMPUTER DISTRIBUTION

Business in this segment mainly comes from the distribution of personal computer system and parts in Canada. As a result of the economic decline in North America, turnover of this business segment was HK\$172.6 million in the reporting period, representing a decrease of 19% when compared with the same period of last year (2007: HK\$211.7 million).

To compensate the slow business in this segment, Canada office had successful launched into the market of memory devices and memory cards. Together with the support from Microsoft in distribution of software, the impact of finance tsunami would be lessened.

FUTURE PROSPECT

The recent financial tsunami has caused an adverse ripple effect across the financial markets and the global economy. Economic downturn and credit crunch have dampened consumer purchases and business outlook. Drawing experience in dealing with challenges in the past, the Group has exercised extra prudence on managing its trade receivables, inventory and liquidity. Tied up funding across the operation level of the Group has been well planned to reduce month by month and keeps adequate cash on hand to prepare for the adverse situation of finance resources.

The distribution segment of electronic components of the Group is in the upper stream of electronic products which can have an earlier sensitivity to the slowdown of market. Before the beginning of the finance tsunami, the Group has already had a contingency plan to shrink down the size of capital investment and new product development.

To eliminate the negative impact of profit contribution in the segment of consumer electronics, the size of operation will be shrunk. Yet, the Group keeps on fetching the harvest of R&D in previous years. Together with the excitement of positive feedback from customers on the newly developed new models with better profit margins, this operation is expected to be small but healthy.

To keep the Group safe from potential bad-debts in the present situations, most of the account receivables of big customers are secured by credit insurances as well as by standby L/C.

As a conclusion, the Management is confident that the Group will maintain a fair profit and good cash flow status.

EMPLOYEES

At 30 September 2008, the Group employed a total of approximately 4,500 employees (2007: 6,000 employees) located in Hong Kong, Canada and PRC. Sales personnel are remunerated by salaries and incentives scheme. General staff are offered year-end discretionary bonus. The Group also provides ORSO Scheme or Mandatory Provident Fund Scheme and medical benefits to all Hong Kong employees.

Pursuant to the terms and conditions of share option scheme adopted by the Company on 18 August 2005, the Group may grant share options to Directors and eligible employees. Up to 30 September 2008, no share options had been granted to employees.

Condensed Consolidated Income Statement

For the six months ended 30 September 2008

| | | Unaudited Six months ended 30 September | | |
|--|------|---|---------------|--|
| | | 2008 | 2007 | |
| | Note | HK\$'000 | HK\$'000 | |
| Turnover | 2 | 867,903 | 1,017,599 | |
| Cost of sales | | (780,510) | (916,937) | |
| Gross profit | | 87,393 | 100,662 | |
| Other income | | 381 | 2,384 | |
| Selling and distribution expenses | | (10,984) | (14,865) | |
| General and administrative expenses | | (66,392) | (71,489) | |
| Operating profit | 3 | 10,398 | 16,692 | |
| Finance costs | | (3,363) | (4,520) | |
| Profit before income tax | | 7,035 | 12,172 | |
| Income tax expense | 4 | (1,490) | (2,897) | |
| Profit for the period | | 5,545 | 9,275 | |
| Attributable to: | | | | |
| Equity holders of the Company | | 6,250 | 9,520 | |
| Minority interests | | (705) | (245) | |
| | | 5,545 | 9,275 | |
| Dividends | 6 | 911 | 3,038 | |
| Earnings per share for profit attributable | | | | |
| to equity holders of the Company | | | | |
| — Basic | 7 | HK 2.06 cents | HK 3.24 cents | |
| — Diluted | 7 | HK 1.98 cents | HK 3.16 cents | |

Condensed Consolidated Balance Sheet

As at 30 September 2008

| 30 September 2008 21 March 2008 Note Unaudited Note Audited HKS'000 Non-current assets 8 27,042 28,199 Property, plant and equipment 8 189,424 194,454 Leasehold land and land use rights 24,914 25,208 Interest in a jointy controlled entity 31 1,316 Deferred income tax assets 5 331 1,386 Available-for-sale financial assets 710 710 710 Other assets 710 710 710 710 Trade and notes receivables 9 252,438 185,589 Amount due from an associated company 14,521 15,347 Cash and cash equivalents 109,927 103,388 Equity 5864,276 810,902 Capital and reserves attributable 5 444,406 45,346 total easets 176 881 357,340 391,322 387,740 30,423 357,340 Share capital 76 444,406 45,346 | | | A5 at 50 56 | plember 2000 |
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| Borrowings 11 206,366 173,567 Trade payables 10 193,598 161,071 Accruals and other payables 21,403 28,272 Taxation payable 664 2,243 Derivative financial instruments 1,874 6,279 423,905 371,432 Total liabilities 472,778 422,258 Total equity and liabilities 864,276 810,902 Net current assets 197,685 189,103 | | | 48,873 | 50,826 |
| Trade payables 10 193,598 161,071 Accruals and other payables 21,403 28,272 Taxation payable 664 2,243 Derivative financial instruments 1,874 6,279 423,905 371,432 Total liabilities 472,778 422,258 Total equity and liabilities 864,276 810,902 Net current assets 197,685 189,103 | | | 000 000 | 170 507 |
| Accruals and other payables 21,403 28,272 Taxation payable 664 2,243 Derivative financial instruments 1,874 6,279 423,905 371,432 Total liabilities 472,778 422,258 Total equity and liabilities 864,276 810,902 Net current assets 197,685 189,103 | | | | |
| Derivative financial instruments 1,874 6,279 423,905 | | 10 | | |
| 423,905 371,432 Total liabilities 472,778 422,258 Total equity and liabilities 864,276 810,902 Net current assets 197,685 189,103 | | | | |
| Total liabilities 472,778 422,258 Total equity and liabilities 864,276 810,902 Net current assets 197,685 189,103 | Derivative financial instruments | | 1,874 | 6,279 |
| Total equity and liabilities864,276810,902Net current assets197,685189,103 | | | 423,905 | 371,432 |
| Net current assets 197,685 189,103 | Total liabilities | | 472,778 | 422,258 |
| | Total equity and liabilities | | 864,276 | 810,902 |
| Total assets less current liabilities440,371439,470 | Net current assets | | 197,685 | 189,103 |
| | Total assets less current liabilities | | 440,371 | 439,470 |

Condensed Consolidated Cash Flow Statement

For the six months ended 30 September 2008

| | Unaudited Six months ended 30 September | | |
|---|---|------------------|--|
| | 2008 HK\$'000 | 2007 HK\$'000 | |
| Net cash (outflow)/inflow from operating activities | (15,855) | 8,806 | |
| | | <u></u> | |
| Net cash (outflow) from investing activities | (8,719) | (14,022) | |
| Net cash inflow from financing activities | 30,911 | 21,462 | |
| Net increase in cash and cash equivalents | 6,337 | 16,246 | |
| Cash and cash equivalents at 1 April | 103,388 | 93,432 | |
| Effect of foreign exchange rate changes | 202 | 2,151 | |
| Cash and cash equivalents at 30 September | 109,927 | 111,829 | |
| Analysis of balances of cash and cash equivalents Cash and bank balances | 109,927 | 111,829 | |
| | | | |

Condensed Consolidated Statement of Changes in Equity

For the six months ended 30 September 2008

| | | | | | | Unaudited | | | | | |
|---|------------------------------|------------------------------|---------------------------------|--|--|-----------------------------------|--|----------------------------------|--------------------------|----------------------------------|-------------------|
| - | | | | Attributable to | shareholders of | the Company | | | | | |
| | | | | | | | Available- for-sale financial | | | | |
| | Share capital HK\$'000 | Share premium HK\$'000 | Capital reserves HK\$'000 | Share redemption reserve HK\$'000 | Cumulative translation adjustments HK\$'000 | Statutory reserves HK\$'000 | assets revaluation reserve HK\$'000 | Retained earnings HK\$'000 | Total HK\$'000 | Minority interest HK\$'000 | Total HK\$'000 |
| At 1 April 2007 | 27,814 | 206,080 | 41,201 | 1,050 | 2,684 | 90 | 1,046 | 90,284 | 370,249 | 1,187 | 371,436 |
| Currency translation differences | _ | _ | _ | _ | 6,144 | _ | _ | _ | 6,144 | _ | 6,144 |
| Profit for the period | _ | _ | _ | _ | _ | _ | _ | 9,520 | 9,520 | (245) | 9,275 |
| Issue of new shares Gain on revaluation of available-for-sale financial | 2,586 | 8,975 | - | - | _ | - | _ | _ | 11,561 | - | 11,561 |
| assets | _ | _ | _ | _ | _ | _ | 467 | _ | 467 | _ | 467 |
| Purchase of own shares | (18) | (95) | _ | 113 | _ | _ | _ | (113) | (113) | _ | (113) |
| Final dividend paid for 2007 | | | | | | | | (4,557) | (4,557) | | (4,557) |
| At 30 September 2007 | 30,382 | 214,960 | 41,201 | 1,163 | 8,828 | 90 | 1,513 | 95,134 | 393,271 | 942 | 394,213 |
| At 1 April 2008 | 30,423 | 215,121 | 41,201 | 1,164 | 9,790 | 90 | 508 | 89,466 | 387,763 | 881 | 388,644 |
| Currency translation | | | | | (1.000) | | | | (1.000) | | (1.000) |
| differences | _ | - | - | - | (1,638) | - | - | - | (1,638) | (705) | (1,638) |
| Profit for the period Loss on revaluation of available-for-sale financial | _ | - | - | _ | _ | _ | _ | 6,250 | 6,250 | (705) | 5,545 |
| assets | - | - | - | - | - | - | (105) | - | (105) | _ | (105) |
| Purchase of own shares | (44) | (143) | - | 187 | - | - | - | (187) | (187) | - | (187) |
| Final dividend paid for 2008 | | | | | | | | (761) | (761) | | (761) |
| At 30 September 2008 | 30,379 | 214,978 | 41,201 | 1,351 | 8,152 | 90 | 403 | 94,768 | 391,322 | 176 | 391,498 |

1. Basis of preparation and accounting policies

This unaudited condensed consolidated financial information has been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants.

This interim financial report should be read in conjunction with the annual financial statements for the year ended 31 March 2008.

The accounting policies and methods of computation used in the preparation of this interim financial report are consistent with those used in the annual financial statements for the year ended 31 March 2008, except that the Group has changed certain of its accounting policies following its adoption of new/revised Hong Kong Financial Reporting Standards ("HKFRS") and HKAS (collectively referred to as the "New HKFRSs"), which have become effective for accounting periods beginning on or after 1 April 2008. The applicable New HKFRSs adopted in this interim financial report are set out below.

| HK(IFRIC)-Int 12 | Service Concession Arrangements |
|------------------|--|
| HK(IFRIC)-Int 14 | HKAS 19 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and |
| | their Interaction |

The adoption of the above new standard, amendment and interpretations has no material impact on the condensed consolidated interim financial information of the Group.

The following new standards and interpretations have been issued by the HKICPA but are not effective for financial year ending 31 March 2009 and have not been early adopted:

| HKAS 1 (Revised) | Presentation of Financial Statements |
|---------------------|--------------------------------------|
| HKAS 32 (Amendment) | Financial Instruments: Presentation |
| HKFRS 2 (Amendment) | Share Based Payment |
| HKFRS 3 (Revised) | Business Combinations |
| HKFRS 8 | Operating Segments |
| HK(IFRIC)-Int 13 | Customer Loyalty Programmes |
| HKAS 23 (Revised) | Borrowing Costs |

2. Turnover and segment information

The Group is principally engaged in the design, development, manufacturing and distribution of electronic components, contract electronic manufacturing service and consumer electronics, and the distribution of personal computers.

An analysis of the Group's turnover and contribution to operating profit by business segments and geographical segments for the period is as follows:

(a) Primary reporting format — business segments:

| | and dis of ele comp Six mon | acturing stribution ectronic ponents ths ended ptember 2007 HK\$'000 | elec manu serv consume Six mor | ntract etronic facturing ice and relectronics ths ended ptember 2007 HK\$'000 | persona Six mon | oution of I computer ths ended ptember 2007 HK\$'000 | Six mon | nations ths ended ptember 2007 HK\$'000 | Six mon | roup ths ended ptember 2007 HK\$'000 |
|--|--------------------------------------|---|--|---|--------------------|---|---------|---|--------------------|--|
| Turnover | Π Κ Ϋ 000 | 111.9 000 | HK\$ 000 | HK\$ 000 | HK\$ 000 | HK\$ 000 | nkə 000 | rika uuu | HK\$ 000 | пк а 000 |
| External sales Inter-segment | 501,927 | 422,932 | 193,364 | 382,978 | 172,612 | 211,689 | | | | |
| sales | 405 | 160 | | | | | (405) | (160) | | |
| | 502,332 | 423,092 | 193,364 | 382,978 | 172,612 | 211,689 | (405) | (160) | 867,903 | 1,017,599 |
| Segments results Unallocated income Unallocated | 15,722 | 11,176 | 1,056 | 7,194 | 1,710 | 5,182 | | | 18,488 381 | 23,552 1,086 |
| expenses Finance costs | | | | | | | | | (8,471) (3,363) | (7,946) (4,520) |
| Profit before income tax | | | | | | | | | 7,035 | 12,172 |
| Income tax expense | | | | | | | | | (1,490) | (2,897) |
| Profit for the period | | | | | | | | | 5,545 | 9,275 |
| Profit attributable to equity holders Minority interests | | | | | | | | | 6,250 (705) | 9,520 (245) |
| | | | | | | | | | 5,545 | 9,275 |

(b) Secondary reporting format — geographical segments:

| | Turnover Six months ended 30 September | | |
|---|---|--|--|
| | 2008 <i>HK\$'000</i> | 2007 HK\$'000 | |
| Hong Kong and Mainland China North America Europe Japan Other Asian countries | 489,405 237,809 117,821 10,346 12,522 | 412,549 320,558 105,553 166,916 12,023 | |
| | 867,903 | 1,017,599 | |

3. Operating profit

Operating profit is stated after charging and crediting the following:

| | Six months ended 30 September | | |
|--|----------------------------------|------------------|--|
| | 2008 HK\$'000 | 2007 HK\$'000 | |
| Charging: Depreciation and amortisation of non-current assets Provision for bad and doubtful debts | 8,597 1,190 | 8,045 321 | |
| Crediting: Interest income | 132 | 740 | |

4. Income tax expense

The Company is exempted from taxation in Bermuda. Hong Kong profits tax has been provided at the rate of 16.5% (2007: 17.5%) on the estimated assessable profits arising in or derived from Hong Kong. Companies established and operate in Mainland China are subject to Mainland China enterprise income tax at the rate of 25% to 33%. (2007: 15% to 33%). Companies established and operate in Canada are subject to Canadian income tax at the rate of 35% (2007: 36%).

The amount of taxation charged to the condensed consolidated income statement represents:

| | Six months e 30 Septemb 2008 <i>HK\$'000</i> | |
|---|---|-----------------------|
| Current taxation: — Hong Kong profits tax — Mainland China enterprise income tax — Canadian income tax | 232 1,038 228 | 630 1,052 1,221 |
| | 1,498 | 2,903 |
| Deferred tax relating to the origination and reversal of temporary differences | (8) | (6) |
| | 1,490 | 2,897 |

Deferred income tax 5.

Deferred income tax are calculated in full on temporary differences under the liability method using a principal taxation rate of 16.5% (2007: 17.5%).

The movement on the Group's deferred income tax assets and liabilities are as follows:

| | Six months ended 30 September 2008 <i>HK\$'000</i> | Year ended 31 March 2008 <i>HK\$'000</i> |
|---|---|---|
| Deferred income tax assets | | |
| Opening balance (Charged)/credited to income statement (<i>Note 4</i>) | 1,541 (430) | 1,150 391 |
| Closing balance | 1,111 | 1,541 |
| Deferred income tax liabilities | | |
| Opening balance (Credited)/charged to income statement <i>(Note 4)</i> Disposal of subsidiaries | 5,635 (438) — | 5,464 769 (598) |
| Closing balance | 5,197 | 5,635 |

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current income tax assets against current income tax liabilities and when the deferred income taxes relate to the same fiscal authority. The following amounts, determined after appropriate offsetting, are shown in the condensed consolidated balance sheet.

| | 30 September 2008 <i>HK\$'000</i> | 31 March 2008 <i>HK\$'000</i> |
|---|---|-------------------------------------|
| Deferred income tax assets Deferred income tax liabilities | 381 (4,467) | 1,386 (5,480) |
| Net deferred income tax liabilities | (4,086) | (4,094) |

6. Dividends

| | Six months 30 Septer 2008 <i>HK\$'000</i> | | |
|--|--|-------|--|
| 2007/2008 Final dividend, paid, of HK\$0.0025 (2006/2007 final paid: HK\$0.015) per ordinary share (<i>Note</i> (i)) | 761 | 4,557 | |
| 2008/2009 Interim dividend of HK\$0.003 (2007/2008: HK\$0.01) per ordinary share, declared on 27 November 2008 (<i>Note (ii)</i>) | 911 | 3,038 | |
| | 1,672 | 7,595 | |

6. Dividends (continued)

- Note (i): At a meeting held on 30 July 2008 the directors proposed a final dividend of HK\$0.0025 per ordinary share for the year ended 31 March 2008, which was paid on 10 September 2008.
- Note (ii): At a meeting held on 27 November 2008 the directors resolved to declare an interim dividend of HK\$0.003 per ordinary share for the six months ended 30 September 2008. The interim dividend has been reflected as an appropriation of retained earnings for the six months ended 30 September 2008.

7. Earnings per share

The calculation of basic and diluted earnings per share are based on the Group's profit attributable to shareholders of HK\$6,250,000 (2007: HK\$9,520,000).

The basic earnings per share is based on the weighted average of 304,104,835 (2007: 294,180,669) ordinary shares in issue during the period. The diluted earnings per share is based on 314,618,474 (2007: 301,239,333) ordinary shares which is the weighted average number of ordinary shares in issue during the period plus the weighted average of ordinary shares deemded to be issued at fair value as exercise of all outstanding share warrants.

8. Capital expenditure

For six months ended 30 September 2008

| | Goodwill <i>HK\$'000</i> | Property, plant and equipment <i>HK\$'000</i> |
|---|-----------------------------|---|
| Opening net book value Exchange difference | 28,199 (1,157) | 194,544 302 |
| Additions | _ | 2,983 |
| Disposals | — | (102) |
| Depreciation/amortisation charge | | (8,303) |
| Closing net book value | 27,042 | 189,424 |

9. Trade and notes receivables

Trade receivables and their ageing analysis is as follows:

| | 30 September 2008 <i>HK\$'000</i> | 31 March 2008 <i>HK\$'000</i> |
|---|---|-------------------------------------|
| Less than 60 days 60 to 119 days 120 days or more | 148,242 56,815 14,495 | 107,794 40,041 14,514 |
| Less: provision for impairment | 219,552 1,213 | 162,349 1,973 |
| Notes receivable | 218,339 7,309 | 160,376 25,213 |
| | 225,648 | 185,589 |

Majority of the Group's sales are made on open account, with credit terms generally ranging from 30 days to 60 days.

10. Trade payables

Trade payables and their ageing analysis is as follows:

| | 30 September 2008 <i>HK\$'000</i> | 31 March 2008 <i>HK\$'000</i> |
|---|---|-------------------------------------|
| Less than 60 days 60 to 119 days 120 days or more | 164,708 25,596 3,294 | 141,349 14,631 5,091 |
| | 193,598 | 161,071 |

11. Borrowings

| | 30 September 2008 <i>HK\$'000</i> | 31 March 2008 <i>HK\$'000</i> |
|----------------------------------|---|-------------------------------------|
| Obligations under finance leases | 1,782 | 2,474 |
| Bank borrowings | 92,908 | 79,668 |
| Trust receipts bank loans | 156,082 | 136,771 |
| Total amounts payable | 250,772 | 218,913 |
| Less: Current portion | 206,366 | 173,567 |
| Long-term portion | 44,406 | 45,346 |

12. Share capital

| | Number of Ordinary Shares | HK\$'000 |
|---------------------------------------|------------------------------|----------|
| Authorised: | | |
| Ordinary shares of HK\$0.10 each | | |
| At 1 April 2008 and 30 September 2008 | 1,000,000,000 | 100,000 |
| Issued and fully paid: | | |
| Ordinary shares of HK\$0.10 each | | |
| At 1 April 2008 | 304,231,373 | 30,423 |
| Purchase of own shares | (438,000) | (44) |
| At 30 September 2008 | 303,793,373 | 30,379 |

13. Commitments

Operating lease commitments At 30 September 2008, the Group had total future aggregate minimum lease payments under operating leases as follows:

| | 30 September 2008 <i>HK\$'000</i> | 31 March 2008 <i>HK\$'000</i> |
|--|---|-------------------------------------|
| Within one year In the second to fifth year inclusive | 9,937 12,583 | 6,095 5,899 |
| | 22,520 | 11,994 |

14. Financial Risk Management

14.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: foreign exchange risk, price risk, credit risk, liquidity risk, and cash flow and fair value interest-rate risk.

Management regularly monitors the financial risks of the Group. Because of the simplicity of the financial structure and the current operations of the Group, no major hedging activities are undertaken by management.

(a) Foreign exchange risk

The Group are exposed to foreign exchange risk arising from various currency exposures, primarily with respect to United States dollar, Canadian dollars, Chinese Renminbi and Japanese Yen. Foreign exchange risk arises from future commercial transactions, recognised assets and liabilities and net investments in foreign operations. The Group uses certain foreign exchange contracts to manage foreign exchange exposure.

(b) Price risk

The Group is exposed to equity securities price risk because investments held by the Group are classified on the consolidated balance sheet as available-for-sale financial assets and carry at fair value. The Group is not exposed to commodity price risk.

(c) Credit risk

The Group has no significant concentrations of credit risk. It has policies in place to ensure that sales are made to customers with an appropriate credit history. The Group has policies that limit the amount of credit exposure to any financial assets.

(d) Liquidity risk

The Group maintains sufficient cash and credit lines to meet its liquidity requirements.

(e) Cash flow and fair value interest-rate risk The Group's interest rate risk mainly arises from bank balances and bank borrowings. This risk is managed through the maintenance of a proper portfolio of deposit and debt.

14.2 Fair value estimation

The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and available-for-sale securities) is based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the Group is the current bid price. The fair value of derivative financial instruments that are not traded in an active market (for example, over-the counter derivatives) is determined by using valuation techniques. The fair value of forward foreign exchange contracts is determined using forward exchange market rates at the balance sheet date.

The nominal value less estimated credit adjustments of trade receivables and trade payables are assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ANY ASSOCIATED CORPORATION

At 30 September 2008, the interests and short positions of the directors and the chief executives of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) as recorded in the register required to be kept by the Company under section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Companies (the "Model Code") contained in the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") were as follows:—

(a) Long position in shares and warrants of the Company

| | Number of issued ordinary shares/underlying shares attached to derivatives Ordinary shares in issued | | | | | | | | |
|--------------------------|---|-------|-----------------------|-------|------------------------|-------|-----------------|--------------------|------------|
| Name of directors | Corporate interests | Notes | Personal interests | Notes | Corporate interests | Notes | Other interests | Total interests | Percentage |
| Mr. LAU Tak Wan | 7,862,388 | 2 | 6,537,141 | 1 | 147,706,499 | 2&3&4 | 1,142,854 | 155,386,494 | 51.15% |
| Ms. CHAN Yuen Mei, Pinky | 7,862,388 | 2 | 4,022,854 | 1 | 147,706,499 | 2&3&4 | 3,657,141 | 155,386,494 | 51.15% |
| Mr. WAN Chor Fai | - | | 50,000 | | - | | - | 50,000 | 0.02% |
| Mr. Barry John BUTTIFANT | - | | 500,000 | | - | | - | 500,000 | 0.16% |

Notes:

- 2,880,000 shares in the Company were jointly held by Mr. Lau Tak Wan ("Mr. Lau") and Ms. Chan Yuen Mei, Pinky ("Ms. Chan"), the spouse of Mr. Lau.
- 7,862,388 warrants and 74,431,436 shares in the Company were beneficially owned by China Capital Holdings Investment Ltd ("China Capital"). The issued share capital of China Capital is 60% owned by Mr. Lau, and 40% owned by Ms. Chan.
- 60,918,396 shares in the Company were beneficially owned by Leading Trade Ltd ("Leading Trade"). The issue share capital of Leading Trade is 50% owned by Mr. Lau and 50% owned by Ms. Chan.
- 12,356,667 shares in the Company were beneficially owned by Cyber Concept Limited ("Cyber Concept"). The issued share capital of Cyber Concept is 50% owned by Mr. Lau and 50% owned by Ms. Chan.

(b) Long position in shares of associated corporations of the Company

Dominion International Limited, which is 50% owned by Mr. Lau Tak Wan, and 50% owned by Ms. Chan Yuen Mei, Pinky:

Number of non-voting deferred shares held

| Cosmos Wires and Connectors Manufacturing Limited | 50,000 |
|---|-----------|
| Westpac Digital Limited | 1 |
| Vastpoint Industrial Limited | 455,000 |
| Daiwa Associate (H.K.) Limited | 1,500,000 |

In addition, each of Mr. Lau and Ms. Chan beneficially owns 140,000 and 10,000 non-voting deferred shares respectively in Cosmotec Precision Industrial Limited.

DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ANY ASSOCIATED CORPORATION (continued)

Save as disclosed above, as at 30 September 2008, none of the directors, chief executives of the Company or their associates had any interests or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by directors of Listed Issuers in the Listing Rules.

DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed under the heading of "DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ANY ASSOCIATED CORPORATION" above, at no time during the period was the Company or any of its subsidiaries a party to any arrangement to enable the directors and chief executives of the Company to acquire benefits by means of the acquisition of shares, underlying shares or debentures in the Company or its associated corporations.

SHARE OPTION SCHEMES

On 18 August 2005, the Company adopted a new share option scheme (the "New Scheme") in compliance with Chapter 17 of the Listing Rules, which replaced the old share option scheme (the "Old Scheme") in force previously. As at 30 September 2008, the Company did not grant any options under the New Scheme and no share options were outstanding under the Old Scheme.

INTERESTS OF SUBSTANTIAL SHAREHOLDERS

As at 30 September 2008, to the best knowledge of the directors, the following parties (other than a director or chief executive of the Company) were recorded in the register kept by the Company under section 336 of the SFO as being directly or indirectly interested in 5% or more of the issued share capital and warrants of the Company.

Interests in the shares and warrants of the Company

| | Note | Number of ordinary shares held | Interest in underlying shares — unlisted warrants | % of the total issued shares |
|--|--------|--|---|------------------------------|
| Leading Trade Limited China Capital Holdings Investment Ltd South China Holdings Limited | 1 2 | 60,918,396 74,431,436 36,502,198 | 7,862,388 | 20.05% 27.09% 12.02% |

Notes:

- Leading Trade Limited is 50% owned by Mr. Lau Tak Wan and 50% owned by Ms. Chan Yuen Mei, Pinky. Accordingly, Leading Trade Limited, Mr. Lau and Ms. Chan were deemed by SFO to be interested in 60,918,396, 163,248,882 and 163,248,882 shares of the Company.
- China Capital Holdings Investment Limited is 60% owned by Mr. Lau Tak Wan and 40% owned by Ms. Chan Yuen Mei, Pinky. Accordingly, China Capital Holdings Investment Limited, Mr. Lau and Ms. Chan were deemed by SFO to be interested in 74,431,436, 163,248,882 and 163,248,882 shares of the Company respectively.

Save as disclosed above, the Company has not been notified of any other interest representing 5% or more of the issued share capital of the Company and recorded in the register of Substantial Shareholders maintained under Section 336 of the SFO as at 30 September 2008.

COMPLIANCE WITH THE CODE ON CORPORATE GOVERNANCE PRACTICES

The Company has complied with the code provisions as set out in the Code on Corporate Governance Practices (the "Code") contained in Appendix 14 to the Listing Rules throughout the six months ended 30 September 2008, save for the following deviations:

Code Provision A.2.1

Under this code provision, the roles of the chairman and chief executive officer should be separated and should not be performed by the same individual.

Mr. Lau Tak Wan is the Chairman of the Board and the president of the Company. In the opinion of the Board, the role of the president and the chief executive officer is the same. The Board considers that the present structure provides the Group with strong and consistent leadership and allows for efficient and effective business planning and execution. Hence, the Board believes that it is in the best interest of the shareholders of the Company that Mr. Lau Tak Wan will continue to assume the roles of the Chairman of the Board and the president of the Company. However, the Company will review the current structure as and when it becomes appropriate in future.

Code Provision A.4.1

Under this code provision, non-executive directors should be appointed for a specific term and subject to re-election.

None of the existing non-executive directors of the Company is appointed for a specific term. However, relevant amendments to the Company's bye-laws were proposed and approved by the shareholders at the annual general meeting of the Company held on 1 September 2006, that all directors of the Company (whether appointed for specific terms or not) shall retire from office by rotation at least once every three years. As such, the Company considers that sufficient measures have been taken to ensure that the Company's corporate governance practices are no less exacting than those in the Code.

COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code as set out in Appendix 10 of the Listing Rules as its code of conduct regarding directors' securities transactions. Having made specific enquiry of all directors, the directors have confirmed compliance with the required standard set out in the Model Code as provided in Appendix 10 of the Listing Rules for the six months ended 30 September 2008.

AUDIT COMMITTEE

The Audit Committee has reviewed with management the accounting principles and practices adopted by the Group and discussed internal controls and financial reporting matters including a review of the unaudited interim condensed accounts for the six months ended 30 September 2008 with the directors.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the six months ended 30 September 2008, the Company purchased a total of 438,000 shares of HK\$0.10 each of the Company in the range from HK\$0.375 to HK\$0.450 for a total consideration of HK\$186,260 on The Stock Exchange of Hong Kong Limited, all of which shares were subsequently cancelled.

Save as disclosed above, neither the Company nor any of its subsidiaries purchased, sold and redeemed any of the Company's listed securities during the six months ended 30 September 2008.

By Order of the Board LAU Tak Wan President

Hong Kong, 27 November 2008

台和商事控股有限公司

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DAIWA ASSOCIATE HOLDINGS LIMITED

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