

BIOGRAPHICAL DETAILS OF SENIOR MANAGEMENT



From left to right: Mr Joseph C Y Poon, Mr Andrew H C Fung, Mr Raymond C F Or, Mr William W Leung, Mr Patrick K W Chan, Mrs Dorothy K Y P Sit

Mr OR Ching Fai Raymond JP Vice-Chairman and Chief Executive

(Biographical details are set out on page 72)

Mr POON Chung Yin Joseph Managing Director and Deputy Chief Executive

(Biographical details are set out on page 76)

Mr CHAN Kwok Wai Patrick Executive Director and Chief Financial Officer

(Biographical details are set out on page 74)

Mr LEUNG Wing Cheung **William JP**

General Manager, Personal Financial
Services and Wealth Management

Mr Leung, aged 54, joined the Bank in 1994 as Assistant General Manager and Head of Credit Card Centre. He was appointed Deputy General Manager and Deputy Head of Retail Banking in May 2000, Deputy Head of Commercial Banking in October 2003, and General Manager and Head

of Wealth Management in January 2005. He has been redesignated General Manager, Personal Financial Services and Wealth Management since August 2005, responsible for the Bank's branch network and all businesses and services for personal accounts. He is a Director of HSBC Asset Management (Hong Kong) Limited; Senior Advisor of the Management Committee of Industrial Bank Co., Ltd's Card Centre; Chairman of the Hong Kong Creative Arts Centre Ltd; Chairman of the Hong Kong Dance Company; Deputy Chairman of the Council of the Hong Kong Academy for Performing Arts; a member of the Hong Kong Sports Commission; a member of the Employees Retraining Board; a member of the Investor Education Advisory Committee of the Securities and Futures Commission; Chairman of

the Licensing and Practice Committee of Estate Agents Authority; a member of The Banking Industry Training Advisory Committee; a member of the Advisory Committee on Disbursement of Donations of the Facility and Programme Donations Scheme; and Treasurer of Council of the Hong Kong Baptist University and Concerted Efforts Resource Centre.

Mrs SIT KWAN Yin Ping **Dorothy**

General Manager and
Chief Operating Officer

Mrs Sit, aged 57, joined the Bank in December 2005 as General Manager. She has been appointed Chief Operating Officer since January 2006 and is responsible for overseeing the Bank's operations and processing, information technology and procedures, property and security functions. She is a non-executive

Director of Hang Seng Bank (China) Limited, the mainland China subsidiary of the Bank; a member of The Banking Industry Training Advisory Committee and an Ex-officio member of its Subcommittee on Specification of Competency Standards Development. Mrs Sit was Head of Personal Financial Services, Hong Kong for The Hongkong and Shanghai Banking Corporation Limited before she joined the Bank.

Mr FUNG Hau Chung Andrew
General Manager and
Head of Investment and Insurance

Mr Fung, aged 51, joined the Bank in May 2006 as Deputy General Manager and Head of Investment and Insurance. He has been appointed General Manager and Head of Investment and Insurance since February 2008. He is responsible for overseeing the Bank's investment and insurance businesses with responsibility for management, sales and market strategy, as well as the development of new products and services. He is also a Director and General Manager of Hang Seng Investment Management Limited; a Director of Hang Seng Insurance Company Limited, Hang Seng General Insurance (Hong Kong) Company Limited, Hang Seng Life Limited, Hang Seng Investment Services Limited and Hang Seng Securities Limited; a member of the Process Review Panel for the Securities and Futures Commission; a Part-time Member of the Central Policy Unit of the HKSAR Government; a member of Council of Lingnan University; and a General Committee Member of the Federation of Hong Kong Industries. Mr Fung was Managing Director, Advisory Sales, Greater China, Global Financial Markets, of DBS Bank Ltd before he joined the Bank.

Mr NG Yuen Tin FHKIB
Deputy General Manager and
Head of Corporate Banking

Mr Ng, aged 57, joined the Bank in 1971. He was appointed Assistant General Manager and Deputy Head of Corporate Banking Division in January

1994 and Head of Corporate Banking Division in September 1999. He has been appointed Deputy General Manager and Head of Corporate Banking since July 2000. Mr Ng is responsible for overseeing the corporate and institutional banking business of the Bank. He is also a Director and Chief Executive of Hang Seng Finance Limited; a Director of Hang Seng Indexes Company Limited; a Director of HSI International Limited; a member of the Hang Seng Index Advisory Committee; and Honorary Treasurer of the Executive Committee of The Hong Kong Institute of Bankers.

Mr TAM Wai Hung David
MBA, FCIB, FHKIB
Deputy General Manager and
Chief Risk Officer

Mr Tam, aged 59, joined the Bank in 1999 as Assistant General Manager and Head of Commercial Banking. He was appointed Deputy General Manager and Head of Commercial Banking in June 2003 and as Head of Commercial Banking, Greater China in January 2007. He has been appointed Chief Risk Officer of the Bank since November 2008 and is responsible for leading the Bank's overall risk management/control function. He is a Council member of Hong Kong St John Ambulance; Vice-Chairman of Executive Committee, Business and Professionals Federation of Hong Kong; and Chairman of the Council, ReSource The Counselling Centre Ltd.

Mr CHEUNG Tai Keung Jack
Deputy General Manager and
Head of Treasury

Mr Cheung, aged 49, joined the Bank in June 2004 as Deputy General Manager and Acting Head of Treasury. He is responsible for overseeing the Treasury and Singapore operations. He has been appointed Deputy General Manager and Head of Treasury since August 2004. Mr Cheung was Director, Head of Balance Sheet Management, Asia-Pacific Global Markets of The Hongkong and

Shanghai Banking Corporation Limited before he joined the Bank.

Mr FU Chi King Johnson
Deputy General Manager and
Head of China Business

Mr Fu, aged 54, joined the Bank in August 2005 as Deputy General Manager and Head of China Business. He is responsible for overseeing the Bank's operations in mainland China and Taiwan, and foreign-invested, state-owned and domestic companies on the Mainland. He is also Chief Executive of Hang Seng Bank (China) Limited, the mainland China subsidiary of the Bank; and Honorable President of the Hong Kong Chamber of Commerce in China – Shanghai. Mr Fu was Regional Head of Corporate Banking, Asia Pacific and Alternate Chief Executive, Hong Kong of Commerzbank before he joined the Bank.

Mr CHO Tak Chi Joseph
MSc, FFin, CFMP, FLMI, CIAM, ACIS
Deputy General Manager and Head of
Branch Network and Direct Banking

Mr Cho, aged 51, joined the Bank in June 1995 and served until September 1997 as Senior Retail Planning Manager. He re-joined the Bank in October 2004 as Senior Manager and Head of Customer Management and Marketing, and was appointed Assistant General Manager and Head of Branch Network and Direct Banking in May 2006. He has been appointed Deputy General Manager and Head of Branch Network and Direct Banking since February 2008 and is responsible for Branch Network and Direct Banking business of the Bank. He is also a member of the Consultative Committee on Deposit Protection Scheme of the Hong Kong Deposit Protection Board; a member of the China Development Committee of The Hong Kong Institute of Bankers; a member of the Renminbi Services Working Group and a member of Financial Service Delivery Channels Task Force of The Hong Kong Association of Banks.