METHODS OF APPLYING FOR THE HONG KONG OFFER SHARES

There are three ways to make an application for the Hong Kong Offer Shares. You may apply for the Hong Kong Offer Shares by either (i) using a **WHITE** or **YELLOW** Application Form; (ii) applying online through the designated website of the **White Form eIPO** Service Provider (<u>www.eipo.com.hk</u>), referred herein as the "White Form eIPO service," or (iii) by giving electronic application instructions to HKSCC to cause HKSCC Nominees to apply for the Hong Kong Offer Shares on your behalf. Except where you are a nominee and provide the required information in your application, you or you and your joint applicant(s) may not make more than one application (whether individually or jointly) by applying using a **WHITE** or **YELLOW** Application Form or applying online through **White Form eIPO service** or by giving electronic application instructions to HKSCC.

WHO CAN APPLY FOR HONG KONG OFFER SHARES

You can apply for the Hong Kong Offer Shares available for subscription by the public on a **WHITE** or **YELLOW** Application Form if you or any person(s) for whose benefit you are applying, are an individual, and:

- are 18 years of age or older;
- have a Hong Kong address;
- are outside the United States; and
- are not a legal or natural person of the PRC (except qualified domestic institutional investors).

If you wish to apply for Hong Kong Offer Shares by means of **White Form eIPO**, in addition to the above, you must also:

- have a valid Hong Kong identity card number; and
- be willing to provide a valid e-mail address and a contact telephone number.

You may only apply by means of the **White Form eIPO** service if you are an individual applicant. Corporations or joint applicants may not apply by means of **White Form eIPO**.

If the applicant is a firm, the application must be in the names of the individual members, not the firm's name. If the applicant is a body corporate, the application form must be signed by a duly authorized officer, who must state his or her representative capacity.

If an application is made by a person duly authorized under a valid power of attorney, the Joint Global Coordinators (or its respective agents or nominees) may accept it at its discretion, and subject to any conditions it thinks fit, including production of evidence of the authority of the attorney.

The number of joint applicants may not exceed four.

We, the Joint Global Coordinators, or the designated White Form eIPO Service Provider (where applicable) or our respective agents have full discretion to reject or accept any application, in full or in part, without assigning any reason.

The Hong Kong Offer Shares are not available to existing beneficial owners of Shares in our company, our Directors or chief executive of our company or any of our subsidiaries, or associates of any of them (as "associate" is defined in the Listing Rules) or United States persons (as defined in Regulation S) or persons who do not have a Hong Kong address or any other connected persons of our company or persons who will become our connected persons immediately upon completion of the Global Offering.

You may apply for Hong Kong Offer Shares under the Hong Kong Public Offer or indicate an interest for International Offer Shares under the International Offering, but may not do both.

Our Offer Shares are not available to our Directors, chief executive or any of their respective associates.

WHERE TO COLLECT APPLICATION FORMS

You can collect a white Application Form and our prospectus during normal business hours from 9:00 a.m. on October 22, 2009 till 12:00 noon on October 28, 2009 from:

Any of the following addresses of the Hong Kong Underwriters:

Merrill Lynch Far East Limited	15th Floor, Citibank Tower 3 Garden Road Central, Hong Kong
Goldman Sachs (Asia) L.L.C.	68th Floor, Cheung Kong Center 2 Queen's Road Central Hong Kong
BOCI Asia Limited	26th Floor, Bank of China Tower 1 Garden Road Central, Hong Kong
Credit Suisse (Hong Kong) Limited	45th Floor, Two Exchange Square Eight Connaught Place Central, Hong Kong
China Everbright Securities (HK) Limited	36/F, Far East Finance Centre 16 Harcourt Road, Hong Kong
Guotai Junan Securities (Hong Kong) Limited	27/F, Low Block Grand Millennium Plaza 181 Queen's Road Central, Hong Kong

Shenyin Wanguo Capital (H.K.) Limited	28th Floor, Citibank Tower Citibank Plaza 3 Garden Road Central, Hong Kong
Taifook Securities Company Limited	25/F, New World Tower 16–18 Queen's Road Central, Hong Kong
Emperor Securities Limited	23/F–24/F, Emperor Group Centre 288 Hennessy Road Wanchai, Hong Kong
Sun Hung Kai International Limited	12th Floor, CITIC Tower 1 Tim Mei Avenue Central, Hong Kong
CAF Securities Company Limited	13th Floor, Fairmont House 8 Cotton Tree Drive Central, Hong Kong

or any of the following branches of the receiving bankers for the Hong Kong Public Offering:

Bank of China (Hong Kong) Limited

District	Branch Name	Branch Address
Hong Kong Island	Bank of China Tower Branch Aberdeen Branch Quarry Bay Branch	3/F, 1 Garden Road 25 Wu Pak Street, Aberdeen Parkvale, 1060 King's Road Quarry Bay
Kowloon	To Kwa Wan Branch	80N To Kwa Wan Road To Kwa Wan
	Yau Ma Tei Branch	471 Nathan Road, Yau Ma Tei
	Kwun Tong Branch	20–24 Yue Man Square Kwun Tong
	Mei Foo Mount Sterling Mall Branch	Shop N47–49 Mount Sterling Mall Mei Foo Sun Chuen
New Territories	Metro City Branch	Shop 209, Level 2, Metro City Phase 1, Tseung Kwan O
	Sheung Shui Branch	61 San Fung Avenue, Sheung Shui

District	Branch Name	Branch Address
Hong Kong Island	Central Branch Sheung Wan Branch	1/F, 9 Queen's Road Central Shop F, G/F, Kai Tak Commercial Building, 317–319 Des Voeux Road Central, Sheung Wan
	Hennessy Road Branch	Shop 2A, G/F & Basement Cameron Commercial Centre 468 Hennessy Road Causeway Bay
	Quarry Bay Branch	G/F, 1036–1040 King's Road Quarry Bay
Kowloon	Tsim Sha Tsui Branch	Shop 1 & 2, G/F, No. 35–37 Hankow Road, Tsimshatsui
	Prince Edward Branch Ngau Tau Kok Branch	777 Nathan Road, Mongkok Shop Nos. G211–214, G/F Phase II, Amoy Plaza 77 Ngau Tau Kok Road
New Territories	Tsuen Wan Castle Peak Road Branch Yuen Long Branch	G/F, 423–427 Castle Peak Road Tsuen Wan G/F, 197–199 Castle Peak Road Yuen Long

Industrial and Commercial Bank of China (Asia) Limited

District	Branch Name	Branch Address
Hong Kong Island	Main Branch	10 Des Voeux Road Central Hong Kong
	88 Des Voeux Road West Branch	Shop 2–3, G/F, Princeton Tower 88 Des Voeux Road West Hong Kong
	Taikoo Shing Branch	Shop G1010-1011, Yiu Sing Mansion
Kowloon	Mongkok North Branch	G/F, Kalok Building, 720–722 Nathan Road, Mongkok
	Tsim Sha Tsui Branch	Shop A&B, Milton Mansion 96 Nathan Road
	Jordan Branch	Shop 4–7, Ground Floor 238 Nathan Road
	Hoi Yuen Road Branch	Unit 1, G/F, Hewlett Centre 54 Hoi Yuen Road
New Territories	Tai Po Plaza Branch Tuen Mun Branch	Units 49–52, Level 1, Tai Po Plaza Shop G16, G/F, Eldo Court Shopping Centre

The Bank of East Asia, Limited

Prospectus and **WHITE** Application Forms will be available for collection at the above places during the following times:

Thursday, October 22, 2009	—	9:00 a.m. to 5:00 p.m.
Friday, October 23, 2009	—	9:00 a.m. to 5:00 p.m.
Saturday, October 24, 2009	_	9:00 a.m. to 1:00 p.m.
Tuesday, October 27, 2009	—	9:00 a.m. to 5:00 p.m.
Wednesday, October 28, 2009	_	9:00 a.m. to 12:00 noon

You can collect a **YELLOW** Application Form and our prospectus during normal business hours from 9:00 a.m. on October 22, 2009 till 12:00 noon on October 28, 2009 from:

- the Depository Counter of HKSCC at 2nd Floor, Vicwood Plaza, 199 Des Voeux Road Central, Hong Kong; or
- your stockbroker, who may have such Application Forms and this prospectus available.

HOW TO COMPLETE APPLICATION FORMS

There are detailed instructions on each Application Form. You should read these instructions carefully. If you do not follow the instructions, your application may be rejected and returned by ordinary post together with the accompanying check or banker's cashier order to you (or the first-named applicant in the case of joint applicants) at your own risk to the address stated in the Application Form.

If your application is made through a duly authorized attorney, we and the Joint Bookrunners will have discretion to accept it, subject to any conditions we think fit, including evidence of authority of your attorney. We and the Joint Bookrunners in the capacity as our agent, will have full discretion to reject or accept any application, in full or in parts without assigning any reason.

MINIMUM SUBSCRIPTION AMOUNT AND PERMITTED NUMBERS

You may use the Application Forms to subscribe for a minimum of 1,000 Hong Kong Offer Shares or for one of the numbers set forth in the table in the Application Forms. You may give, if you are a CCASS Investor Participant, or cause your broker or custodian, who is a CCASS Clearing Participant or a CCASS Custodian Participant, to give electronic application instructions for a minimum of 1,000 Hong Kong Offer Shares. You may submit an application through the White Form eIPO service in respect of a minimum of 1,000 Hong Kong Offer Shares. Such instructions in respect of more than 1,000 Hong Kong Offer Shares must be in one of the numbers set forth in the table in the Application Forms.

HOW MANY APPLICATIONS YOU MAY MAKE

You may make one application for our Offer Shares. You may, however, make more than one application for Hong Kong Offer Shares only if you are a nominee, in which case you may both give electronic application instructions to HKSCC (if you are a CCASS Participant) and lodge more than one Application Form in your own name on behalf of different beneficial owners. In the box on the Application Form marked "For nominees" you must include:

- an account number, or
- some other identification code,

for each beneficial owner (or in the case of joint beneficial owners, for each such beneficial owner). If you do not include this information, the application will be treated as being made for your benefit. Otherwise, multiple applications are not allowed.

It will be a term and condition of all applications that, by completing and delivering an Application Form or by giving an electronic application instruction, you:

 (if the application is made for your own benefit) warrant that this is the only application which will be made for your benefit on a white or yellow Application Form or by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through White Form eIPO service (<u>www.eipo.com.hk</u>); and

• (if you are an agent for another person) warrant that you have made reasonable inquiries of that other person that this is the only application which will be made for the benefit of that other person on a white or yellow Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through **White Form eIPO** service (<u>www.eipo.com.hk</u>), and that you are duly authorized to sign the Application Form or to give electronic application instructions as that other person's agent.

Except where you are a nominee and provide the information required to be provided in your applications, all of your applications will be rejected as multiple applications if you, or you and your joint applicant(s) together:

- make more than one application (whether individually or jointly) on a white or yellow Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through White Form eIPO service (www.eipo.com.hk);
- both apply (whether individually or jointly) on a white Application Form and a yellow Application Form or apply on a white or yellow Application Form and by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider through White Form eIPO service (<u>www.eipo.com.hk</u>);
- apply (whether individually or jointly) on a white or yellow Application Form or by giving an electronic application instruction to HKSCC via CCASS or to the designated White Form eIPO Service Provider through White Form eIPO service (<u>www.eipo.com.hk</u>) for more than 50% of the Hong Kong Offer Shares initially offered for public subscription under the Hong Kong Public Offering; or
- have applied for or taken up, or have indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) any Offer Shares under the International Offering.

If you apply by means of **White Form eIPO**, once you complete payment in respect of any electronic application instruction given by you or for your benefit to the designated White Form eIPO Service Provider to make an application for Hong Kong Offer Shares, an actual application will be deemed to have been made. For the avoidance of doubt, giving an electronic application instruction under **White Form eIPO** more than once and obtaining different application reference numbers without effecting full payment in respect of a particular reference number will not constitute an actual application.

If you are suspected of submitting more than one application through the **White Form eIPO** service by giving electronic application instructions through the designated website at <u>www.eipo.com.hk</u> and completing payment in respect of such electronic application instructions, or of submitting one application through the **White Form eIPO** service and one or more applications by any other means, all of your applications are liable to be rejected.

All of your applications will also be rejected as multiple applications if more than one application is made for your benefit, including any application made by HKSCC Nominees acting on electronic application instructions. If an application is made by an unlisted company and:

- the principal business of that company is dealing in securities, and
- you exercise statutory control over that company,

then the application will be treated as being for your benefit.

"Unlisted company" means a company with no equity securities listed on the Stock Exchange.

"Statutory control" in relation to a company means you:

- control the composition of the board of directors of that company;
- control more than half of the voting power of that company; or
- hold more than half of the issued share capital of that company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

If you are suspected of having made multiple electronic applications or if more than one electronic application is made for your benefit, the number of Hong Kong Offer Shares applied for by HKSCC Nominees will be automatically reduced by the number of Hong Kong Offer Shares in respect of which you have given such instructions and/or in respect of which such instructions have been given for your benefit. Any electronic application instruction to make an application for the Hong Kong Offer Shares given by you or for your benefit to HKSCC shall be deemed to be an actual application for the purpose of considering whether multiple applications have been made.

TIME FOR THE PUBLIC TO APPLY FOR HONG KONG OFFER SHARES

Completed white or yellow Application Forms, together with payment attached, must be lodged by 12:00 noon on October 28, 2009, or, if the application lists are not open on that day due to bad weather, then by 12:00 noon on the next business day when such lists are open as described in "— Effect of Bad Weather on the Opening of the Application Lists" below.

Your completed Application Form, with payment attached, should be deposited in the special collection boxes provided at any of the branches of the receiving bankers listed above in "— Where to Collect Application Forms" at the following times:

Thursday, October 22, 2009	—	9:00 a.m. to 5:00 p.m.
Friday, October 23, 2009	—	9:00 a.m. to 5:00 p.m.
Saturday, October 24, 2009	_	9:00 a.m. to 1:00 p.m.
Tuesday, October 27, 2009	_	9:00 a.m. to 5:00 p.m.
Wednesday, October 28, 2009	_	9:00 a.m. to 12:00 noon

The application lists will be open between 11:45 a.m. and 12:00 noon on October 28, 2009.

No proceedings will be taken on applications for our Shares and no allotment of any such Shares will be made until the closing of the application lists. No allocation of any of our Hong Kong Offer Shares will be made later than November 21, 2009.

EFFECT OF BAD WEATHER ON THE OPENING OF THE APPLICATION LISTS

The application lists will not open if there is:

- a tropical cyclone warning signal number 8 or above, or
- a "black" rainstorm warning signal,

in force in Hong Kong at anytime between 9:00 a.m. and 12:00 noon on October 28, 2009. Instead, they will open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon. Business day means a day that is not a Saturday, Sunday or public holiday in Hong Kong.

In the event of the above-mentioned tropical cyclone or rainstorm on October 28, 2009, the latest time for lodging your Application Forms and for inputting your electronic application instructions will be postponed accordingly to the next business day which does not have either of those warning signals in force in Hong Kong at anytime between 9:00 a.m. and 12:00 noon on such day.

PUBLICATION OF RESULTS

We expect to publish the basis of allotment and the results of applications, under the Hong Kong Public Offering in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and on our website at <u>www.evergrande.com</u> and the website of the Stock Exchange at <u>www.hkexnews.hk</u> on November 4, 2009.

The results of allocations and the Hong Kong Identity Card/passport/Hong Kong Business Registration numbers of successful applicants under the Hong Kong Public Offering will be available at the times and date and in the manner specified below:

- Results of allocations for the Hong Kong Public Offering will be available from our company's website at <u>www.evergrande.com</u> and the website of the Stock Exchange at <u>www.hkexnews.hk</u> on November 4, 2009;
- Results of allocations for the Hong Kong Public Offering will be available from the results of allocations website at <u>www.iporesults.com.hk</u> on a 24-hour basis from 8:00 a.m. on November 4, 2009 to 12:00 midnight on November 10, 2009. The user of the results of allocations website at <u>www.iporesults.com.hk</u> will be required to key in the Hong Kong identity card/passport/Hong Kong business registration number provided in his/her/its application to search for his/her/its own allocation results;
- Results of allocations will be available from our Hong Kong Public Offering allocation results telephone enquiry line. Applicants may find out whether or not their application has been successful and the number of Hong Kong Offer Shares allocated to them, if any, by calling 2862 8669 between 9:00 a.m. and 10:00 p.m. from November 4, 2009 to November 7, 2009; and
- Special allocation results booklets setting out the results of allocations will be available for inspection during opening hours of individual branches and sub-branches from November 4, 2009 to November 6, 2009 at the branches of the receiving bankers at the addresses set out in the section entitled "— Where to Collect Application Forms" above.

THE PRICE OF THE HONG KONG OFFER SHARES

You must pay the maximum indicative offer price of HK\$4.00 per Share, with 1.0% brokerage fee, 0.005% Stock Exchange trading fee and 0.004% SFC transaction levy, in full when you apply for the Hong Kong Offer Shares. As such, for every board lot of 1,000 Shares, you must pay HK\$4,040.36 at the time of application. The Application Forms contain tables showing the exact amount payable for certain numbers of Shares up to 80,747,000 Offer Shares. You must pay the amount payable upon application for the Shares by check or banker's cashier order in accordance with the terms contained in the Application Form.

If your application is successful, the brokerage fee will be paid to participants of the Stock Exchange or the Stock Exchange (as the case may be); the Stock Exchange trading fee will be paid to the Stock Exchange; and the SFC transaction levy will be collected by the Stock Exchange on behalf of the SFC.

REFUND OF APPLICATION MONIES

lf:

- the Offer Price, as finally determined, is less than HK\$4.00 per Share (excluding brokerage fee, SFC transaction levy and Stock Exchange trading fee) that you initially paid upon application;
- if your application is partially unsuccessful;
- if your application is wholly unsuccessful;
- the conditions of the Global Offering are not fulfilled in accordance with the section entitled "Structure of the Global Offering — Conditions of the Global Offering" in this prospectus; or
- any application is revoked or any allocation pursuant thereto has become void,

we will, in each case, refund the difference per Offer Share and/or your surplus application monies or your application monies, including the 1.0% brokerage fee, 0.005% Stock Exchange trading fee and 0.004% SFC transaction levy that you paid to the extent attributable to the surplus application monies. We will not pay interest on any refunded amount. It is intended that special efforts will be made to avoid any undue delay in refunding application monies where appropriate.

Refund cheques will be crossed "Account Payee Only" made out to you, or if you are joint applicants, to the first-named applicant on your applications. Part of your Hong Kong Identity Card number/passport number, or, if you are joint applicants, part of the Hong Kong Identity Card number/passport number of the first-named applicant, provided by you may be printed on your refund check, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong Identity Card number/ passport number before encashment of your refund check. Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment of or may invalidate your refund check.

DISPATCH/COLLECTION OF SHARE CERTIFICATES/e-REFUND PAYMENT INSTRUCTIONS/ REFUND CHECKS

No temporary documents of title will be issued in respect of our Shares. No receipt will be issued for sums paid on application. Subject to the provisions below relating to personal collection, share certificates and refund checks will be sent to you in due course by ordinary post, at your own risk, to the address specified in your Application Form:

 for applications on white Application Forms: (i) share certificate(s) for the Hong Kong Offer Shares you have applied for, if the application is wholly successful; or (ii) share certificate(s) for the number of Hong Kong Offer Shares you have successfully applied for, if the application is partially successful, and/or

• for applications on white or yellow Application Forms, a refund check or refund checks crossed "Account Payee Only" in favor of the applicant (or, in the case of joint applicants, the first-named applicant) for: (i) the surplus application monies for the Hong Kong Offer Shares unsuccessfully applied for, if the application is partially unsuccessful; or (ii) all the application monies, if the application is wholly unsuccessful; and/or (iii) the difference between the Offer Price and the initial price per Share paid on application, in each case including the related 1.0% brokerage fee, 0.005% Stock Exchange trading fee and 0.004% SFC transaction levy, but without interest.

For wholly successful and partially successful applications on yellow Application Forms, share certificates that the applicants have successfully applied for will be deposited into CCASS as described in "— Personal collection for yellow Application Forms" below.

Subject to personal collection mentioned below, refund checks for surplus application monies (if any) in respect of wholly and partially unsuccessful under white or yellow Application Forms or the difference between the Offer Price and the initial price per Share paid on application, in each case including 1.0% brokerage fee, 0.005% Stock Exchange trading fee and 0.004% SFC transaction levy, as well as share certificates for wholly and partially successful applications under white Application Forms are expected to be posted on or around November 4, 2009 or, for electronic applicants, are expected to be credited to your designated bank account or the designated bank account of your broker or custodian on November 4, 2009. No interest will be paid thereon. We reserve the right to retain any share certificates and any surplus application monies pending clearance of your check(s).

Our share certificates for the Offer Shares will only become valid certificates of title at 8:00 a.m. on November 5, 2009 provided that:

- the Global Offering has become unconditional in all respects; and
- the right of termination as described in the section entitled "Underwriting Underwriting Arrangements and Expenses Hong Kong Public Offering Grounds for termination" in this prospectus has not been exercised.

Personal collection for white Application Forms. If you have (i) applied for 1,000,000 Hong Kong Offer Shares or more on a white Application Form, (ii) indicated your intention in your Application Form to collect your refund check(s) (if applicable) and/or share certificate(s) (if applicable) for Hong Kong Offer Shares from our Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, and (iii) provided all information required by your Application Form, you may collect (if applicable) refund check(s) and (if applicable) share certificate(s) for Hong Kong Offer Shares from our Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on November 4, 2009 or any other date as notified by us in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) as the date of collection/dispatch of share certificates/e-Refund payment instructions/refund checks. If you are an individual and have elected for personal collection, you may not authorize any other person to make collection on your behalf. If

you are a corporate applicant and have elected for personal collection, you must attend by your authorized representative bearing a letter of authorization from your corporation stamped with your corporation's chop. Both individuals and authorized representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to our Hong Kong Share Registrar. If you do not collect your refund check(s) and share certificate(s) personally within the time specified for collection, they will be promptly sent by ordinary post to the address on your Application Form and at your own risk.

If you have applied for less than 1,000,000 Hong Kong Offer Shares or if you have applied for 1,000,000 Hong Kong Offer Shares or more, but have not indicated in your Application Form that you wish to collect your share certificate(s) (if applicable) and/or refund check(s) in person, your share certificate(s) (if applicable) and/or refund check(s) will be sent to the address on your Application Form on November 4, 2009 by ordinary post and at your own risk.

Personal collection for yellow Application Forms. If you have (i) applied for 1,000,000 Hong Kong Offer Shares or more on a yellow Application Form, (ii) indicated your intention in your Application Form to collect your refund check(s) from our Hong Kong Share Registrar, and (iii) provided all information required by your Application Form, you may collect (if applicable) refund check(s) from our Hong Kong Share Registrar in the same way as applicants using white Application Forms as described above.

If you have (i) applied for less than 1,000,000 Hong Kong Offer Shares using a **YELLOW** Application Form or (ii) applied for 1,000,000 Hong Kong Offer Shares or more but have not indicated in your application that you will collect your refund cheque(s) (where applicable) in person, it is expected that your refund cheque(s) (where applicable) will be sent to the address in your application on November 4, 2009, by ordinary post and at your own risk.

If you have applied for Hong Kong Offer Shares using a yellow Application Form and your application is wholly or partially successful, your share certificate(s) for Hong Kong Offer Shares you have successfully applied for will be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in your Application Form at the close of business on November 4, 2009, or, under contingent situations, on any other date as will be determined by HKSCC or HKSCC Nominees.

APPLICATION THROUGH DESIGNATED CCASS PARTICIPANT

For Offer Shares credited to the stock account of your designated CCASS Participant (other than CCASS Investor Participant), you can check the number of Offer Shares allotted to you with that CCASS Participant.

If You Have Applied as a CCASS Investor Participant

The results of CCASS Investor Participants' applications together with the results of the public offer are expected to be made available in the manner described in the subsection above entitled "Publication of Results" on November 4, 2009. You should check the announcement published by us and report any discrepancies to HKSCC before 5:00 p.m. on November 4, 2009 or any other date HKSCC or HKSCC Nominees Limited chooses. Immediately after the credit of

the Offer Shares to your stock account, you can check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Offer Shares credited to your stock account.

Applying by giving electronic application instructions to HKSCC via CCASS. If your electronic application is wholly or partially successful, your share certificate(s) will be issued in the name of HKSCC Nominees and deposited directly into CCASS for the credit of your CCASS Investor Participant stock account or the stock account of the CCASS Participant that you have instructed to give the electronic application instruction on your behalf, at the close of business day on November 4, 2009 or, in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees.

The application results of CCASS Participants (and where the CCASS Participant is a broker or custodian, we will include information relating to the beneficial owner, if supplied), your Hong Kong Identity Card or passport number or other identification code (Hong Kong Business Registration number for corporations) and the basis of allotment of the Hong Kong Public Offering are expected to be made available in the manner described in the subsection above entitled "Publication of Results" on November 4, 2009. You should check the announcement published by us and report any discrepancies to HKSCC before 5:00 p.m. on November 4, 2009 or any other date HKSCC or HKSCC Nominees chooses.

If you have applied through a designated CCASS Participant (other than a CCASS Investor Participant) for Hong Kong Offer Shares to be credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allotted to you and the amount of refund (if any) payable to you with that CCASS Participant.

If you have applied as a CCASS Investor Participant, you can also check the number of Offer Shares allotted to you and the amount of refund (if any) payable to you via the CCASS Phone System and CCASS Internet System on November 4, 2009. Immediately following the credit of the Offer Shares to your stock account and the credit of the refund monies to your bank account, HKSCC will make available to you an activity statement showing the number of Offer Shares credited to your stock account and the amount of refund money credited to your designated bank account (if any).

If You Have Applied Through White Form eIPO Service

If you have applied for 1,000,000 Hong Kong Offer Shares or more through the **White Form eIPO** service by submitting an electronic application to the designated White Form eIPO Service Provider through the designated website at <u>www.eipo.com.hk</u> and your application is wholly or partially successful, you may collect your share certificate(s) (where applicable) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on November 4, 2009, or such other date as notified by our company in the newspapers as the date of dispatch/collection of share certificates/e-Refund payment instructions/refund checks.

If you do not collect your share certificate(s) personally within the time specified for collection, they will be sent to the address specified in your application instructions to the designated White Form eIPO Service Provider promptly thereafter by ordinary post and at your own risk.

If you have applied for less than 1,000,000 Hong Kong Offer Shares, your share certificate(s) (where applicable) will be sent to the address specified in your application instructions to the designated White Form eIPO Service Provider through the designated website at **www.eipo.com.hk** on November 4, 2009 by ordinary post and at your own risk.

If you have applied through the **White Form eIPO** service by paying the application monies through a single bank account and your application is wholly or partially unsuccessful and/or the Final Offer Price being less than the Offer Price initially paid on your application, e-Refund payment instructions (if any) will be despatched to your application payment bank account on or around November 4, 2009.

If you have applied through the **White Form eIPO** service by paying the application monies through multiple bank accounts and your application is wholly or partially unsuccessful and/or the Final Offer Price being less than the Offer Price initially paid on your application, refund cheque(s) will be sent to the address specified in your application instructions to the designated White Form eIPO Service Provider on or around November 4, 2009, by ordinary post and at your own risk.

Please also note the additional information relating to refund of application monies overpaid, application money underpaid or applications rejected by the designated White Form eIPO Service Provider set out in "— How to Apply Using White Form eIPO — Additional Information for Applicants Applying Through White Form eIPO" below.

HOW TO APPLY USING WHITE FORM eIPO

- You may apply through **White Form eIPO** by submitting an application through the designated website at <u>www.eipo.com.hk</u>. If you apply through **White Form eIPO** the Shares will be issued in your own name.
- Detailed instructions for application through the White Form eIPO service are set out on the designated website at <u>www.eipo.com.hk</u>. You should read these instructions carefully. If you do not follow the instructions, your application may be rejected by the designated White Form eIPO Service Provider and may not be submitted to us.
- The designated White Form eIPO Service Provider may impose additional terms and conditions upon you for the use of the **White Form eIPO** service. Such terms and conditions are set out on the designated website at <u>www.eipo.com.hk</u>. You will be required to read, understand and agree to such terms and conditions in full prior to making any application.
- By submitting an application to the designated White Form eIPO Service Provider through the White Form eIPO service, you are deemed to have authorized the designated White Form eIPO Service Provider to transfer the details of your application to our company and our Hong Kong Share Registrar.
- You may submit an application through the **White Form eIPO** service in respect of a minimum of a board lot of 1,000 Hong Kong Offer Shares. Each electronic application instruction in respect of more than a board lot of 1,000 Hong Kong Offer Shares must be in one of the numbers set out in the table in the Application Forms, or as otherwise specified on the designated website at <u>www.eipo.com.hk</u>.
- You should give electronic application instructions through **White Form eIPO** at the times set out in paragraph (b) of the section entitled "— Time for the Public to Apply for Hong Kong Offer Shares" below.
- You should make payment for your application made by **White Form eIPO** service in accordance with the methods and instructions set out in the designated website at **www.eipo.com.hk**. If you do not make complete payment of the application monies (including any related fees) on or before 12:00 noon on October 28, 2009, or such later time as described under this section entitled "Effect of Bad Weather on the Opening of the Application Lists" below, the designated White Form eIPO Service Provider will reject your application and your application monies will be returned to you in the manner described in the designated website at **www.eipo.com.hk**.
- Warning: The application for Hong Kong Offer Shares through the **White Form eIPO** service is only a facility provided by the designated White Form eIPO Service Provider to public investors. Our company, our Directors, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors and the Underwriters take no responsibility for such applications, and provide no assurance that applications through the White Form eIPO service will be submitted to us or that you will be allotted any Hong Kong Offer Shares.

Environmental Protection

The obvious advantage of **White Form eIPO** is to save the use of papers via the selfserviced and electronic application process. Computershare Hong Kong Investor Services Limited, being the designated White Form eIPO Service Provider, will contribute HK\$2 per each "**Evergrande Real Estate Group Limited**" **White Form eIPO** application submitted via <u>www.eipo.com.hk</u> to support the funding of "Source of DongJiang — Hong Kong Forest" project initiated by Friends of Earth (HK).

Please note that Internet services may have capacity limitations and/or be subject to service interruptions from time to time. To ensure that you can submit your applications through the **White Form eIPO** service, you are advised not to wait until the last day for submitting applications in the Hong Kong Public Offering to submit your electronic application instructions. In the event that you have problems connecting to the designated website for the **White Form eIPO** service, you should submit a white Application Form. However, once you have submitted electronic application instructions and completed payment in full using the application reference number provided to you on the designated website, you will be deemed to have made an actual application and should not submit a white Application Form. See "How to Apply for Hong Kong Offer Shares — How Many Applications You May Make" below.

Time for Applying Through White Form eIPO Service

You may submit your application to the designated White Form eIPO Service Provider through the designated website at <u>www.eipo.com.hk</u> from 9:00 a.m. on October 22, 2009 until 11:30 a.m. on October 28, 2009 or such later time as described under the paragraph entitled "— Effect of Bad Weather on the Opening of the Application Lists" above (24 hours daily, except on the last application day). The latest time for completing full payment of application monies in respect of such applications will be 12:00 noon on October 28, 2009, the last application day, or, if the application lists are not open on that day, then by the time and date stated in "— Effect of Bad Weather on the Opening of the Application Lists" above.

You will not be permitted to submit your application to the designated White Form eIPO Service Provider through the designated website at <u>www.eipo.com.hk</u> after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained an application reference number from the website prior to 11:30 a.m., you will be permitted to continue the application process (by completing payment of application monies) until 12:00 noon on the last day for submitting applications, when the application lists close.

Additional Information for Applicants Applying Through White Form eIPO

For the purposes of allocating Hong Kong Offer Shares, each applicant giving electronic application instructions through **White Form eIPO** service to the White Form eIPO Service Provider through the designated website at <u>www.eipo.com.hk</u> will be treated as an applicant.

If your payment of application monies is insufficient, or in excess of the required amount, having regard to the number of Hong Kong Offer Shares for which you have applied, or if your application is otherwise rejected by the designated White Form eIPO Service Provider, the

designated White Form eIPO Service Provider may adopt alternative arrangements for the refund of monies to you. Please refer to the additional information provided by the designated White Form eIPO Service Provider on the designated website at **www.eipo.com.hk**.

HOW TO APPLY ELECTRONICALLY TO HKSCC VIA CCASS

CCASS Participants may give electronic application instructions to HKSCC to apply for the Hong Kong Offer Shares and to arrange payment of the money due on application and payment of refunds in accordance with their participant agreements with HKSCC and the General Rules of CCASS and the CCASS Operational Procedures in effect from time to time.

If you are a CCASS Investor Participant, you may give electronic application instructions through the CCASS Phone System by calling 2979-7888 or through the CCASS Internet System (https://ip.ccass.com) in accordance with the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time.

HKSCC can also input electronic application instructions for you if you go to:

Hong Kong Securities Clearing Company Limited

Customer Service Center 2nd Floor, Vicwood Plaza 199 Des Voeux Road Central Hong Kong

and complete an input request form. Our prospectuses are available for collection at the above address.

If you are not a CCASS Investor Participant, you may instruct your broker or custodian who is a CCASS Clearing Participant or a CCASS Custodian Participant to give electronic application instructions via CCASS terminals to apply for Hong Kong Offer Shares on your behalf.

You are deemed to have authorized HKSCC and/or HKSCC Nominees to transfer the details of your application, whether submitted by you or through your broker or custodian, to us and our Hong Kong Share Registrar.

Application for Hong Kong Offer Shares by HKSCC Nominees on Your Behalf

When you electronically instruct HKSCC to cause HKSCC Nominees to apply for Hong Kong Offer Shares on your behalf via CCASS, HKSCC Nominees will sign and submit a white Application Form on your behalf. In so doing,

 HKSCC Nominees is only acting as a nominee for you and will not be, and you will be, however, liable for any breach of the terms and conditions of the white Application Form or this prospectus;

- (ii) HKSCC Nominees, on your behalf:
 - agrees that the Hong Kong Offer Shares to be allotted shall be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of the CCASS Participant who has inputted the electronic application instruction on your behalf;
 - undertakes and agrees to accept the Hong Kong Offer Shares in respect of which you have given the electronic application instruction or any lesser number of such Offer Shares;
 - undertakes and confirms that you have not applied for or taken up any International Offer Shares under the International Offering nor otherwise participated in the International Offering;
 - (if the electronic application instruction is given for your own benefit) declares that only one set of electronic application instruction has been given for your benefit;
 - (if you are an agent for another person) declares that you have only given one set of electronic application instruction for the benefit of such other person and that you are duly authorized to give the instruction as such other person's agent;
 - understands that the above declaration will be relied upon by us, our Directors and the Joint Bookrunners when deciding whether or not to make any allotment of Hong Kong Offer Shares in respect of the electronic application instruction given by you and that you are subject to prosecution for making any false declaration;
 - authorizes us to place the name of HKSCC Nominees in our register of members as the holder of the Hong Kong Offer Shares allotted in respect of your electronic application instruction and to send share certificate(s) and/or refund money in accordance with the arrangements separately agreed between us and HKSCC;
 - confirms that you have read the terms and conditions and application procedures described in this prospectus and agrees to be bound by them;
 - confirms that you have only relied on the information and representations contained in this prospectus in giving your electronic application instruction or instructing your broker or custodian to give the electronic application instruction on your behalf;
 - agrees that we, the Hong Kong Underwriters and any other parties involved in the Hong Kong Public Offering are liable only for the information and representations contained in this prospectus;

- agrees to disclose your personal data to us and our Hong Kong Share Registrar, the Joint Bookrunners, the Underwriters, the Hong Kong Share Registrar, receiving bankers, advisors and agents and any additional information which we or they may require about you;
- agrees (without prejudice to any other rights which you may have) that once the application of HKSCC Nominees has been accepted, the application cannot be rescinded for innocent misrepresentations;
- agrees that any application made by HKSCC Nominees on your behalf pursuant to electronic application instructions given by you is irrevocable before November 21, 2009, such agreement to take effect as a collateral contract with us and to become binding when you give such instruction. This collateral contract will be in consideration of our agreement not to offer any Hong Kong Offer Shares to any person before November 21, 2009 and our agreement to offer Hong Kong Offer Shares by means of one of the procedures described in this prospectus. However, HKSCC Nominees may revoke such instruction before the fifth business day after the time of the opening of the application lists if a person responsible for this prospectus under Section 40 of the Companies Ordinance gives a public notice under that section to exclude or limit the responsibility of that person for this prospectus;
- agrees that once the application of HKSCC Nominees has been accepted, neither such application nor your electronic application instruction can be revoked, and that acceptance of such application will be evidenced by the announcement of the results of the Hong Kong Public Offering published by us;
- agrees to the arrangements, undertakings and warranties specified in the participant agreement between you and HKSCC, read together with the General Rules of CCASS and the CCASS Operational Procedures, in respect of the giving of electronic application instructions relating to Hong Kong Offer Shares; and
- agrees that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong.

Effect of Your Electronic Application Instruction to HKSCC

By giving electronic application instructions to HKSCC or instructing your broker or custodian, who is a CCASS Clearing Participant or a CCASS Custodian Participant, to give such instructions to HKSCC, you (and if you are joint applicants, each of you jointly and severally) are deemed to have taken the following actions. Neither HKSCC nor HKSCC Nominees shall be liable to us or to any other person in connection with the following actions:

 you have instructed and authorized HKSCC to cause HKSCC Nominees (acting as nominee for the relevant CCASS Participants) to apply for the Hong Kong Offer Shares on your behalf;

- you have instructed and authorized HKSCC to arrange payment of the maximum indicative offer price, with brokerage fee, transaction levy and trading fee, by debiting your designated bank account and, in the case of a wholly or partially unsuccessful application and/or if the Offer Price is less than the maximum indicative offer price per Hong Kong Offer Share you initially paid on application, refund of the application money or the relevant portion of it by crediting your designated bank account; and
- you have instructed and authorized HKSCC to cause HKSCC Nominees to take on your behalf the actions it is stated to take on your behalf in the white Application Form.

Time for Inputting Electronic Application Instructions

CCASS Clearing/Custodian Participants can input electronic application instructions at the following times on the following dates:

Thursday, October 22, 2009	—	9:00 a.m. to 8:30 p.m. ⁽¹⁾
Friday, October 23, 2009	—	8:00 a.m. to 8:30 p.m. ⁽¹⁾
Saturday, October 24, 2009	—	8:00 a.m. to 1:00 p.m. ⁽¹⁾
Tuesday, October 27, 2009	—	8:00 a.m. to 8:30 p.m. ⁽¹⁾
Wednesday, October 28, 2009	_	8:00 a.m. ⁽¹⁾ to 12:00 noon

⁽¹⁾ These times are subject to change as HKSCC may determine from time to time with prior notification to CCASS Clearing/Custodian Participants.

CCASS Investor Participants can input electronic application instructions from 9:00 a.m. on October 22, 2009 until 12:00 noon on October 28, 2009 (24 hours daily, except the last application day).

Allocation of Hong Kong Offer Shares

For the purposes of allocating Hong Kong Offer Shares, HKSCC Nominees will not be treated as an applicant. Instead, each CCASS Participant who gives electronic application instructions or each person for whose benefit such instruction is given will be treated as an applicant.

Section 40 of the Companies Ordinance

For the avoidance of doubt, we and all other parties involved in the preparation of this prospectus acknowledge that each CCASS Participant who gives or causes to give electronic application instructions is a person who may be entitled to compensation under Section 40 of the Companies Ordinance.

Personal Data

The section of the Application Form captioned "Personal Data" applies to any personal data held by us and our Hong Kong Share Registrar about you in the same way as it applies to personal data about applicants other than HKSCC Nominees.

Warning

The subscription of the Hong Kong Offer Shares by giving electronic application instructions to HKSCC is only a facility provided to CCASS Participants. We, the Joint Sponsors, the Joint Bookrunners and the Underwriters take no responsibility for the application, including the procedures and processes of the application, and provide no assurance that any CCASS Participant will be allotted any Hong Kong Offer Shares.

To ensure that CCASS Investor Participants can give their electronic application instructions to HKSCC through the CCASS Phone System or the CCASS Internet System, CCASS Investor Participants are advised to allow ample time, and not to wait until the last minute, to input their electronic application instructions into the systems. In the event that CCASS Investor Participants have problems connecting to the CCASS Phone System or the CCASS Internet System to submit their electronic application instructions, they should either: (i) submit a white or yellow Application Form; or (ii) visit HKSCC's Customer Service Center to complete an input request form for electronic application instruction before 12:00 noon on October 28, 2009.

CIRCUMSTANCES IN WHICH YOU WILL NOT BE ALLOTTED HONG KONG OFFER SHARES

Full details of the circumstances in which you will not be allotted Hong Kong Offer Shares are set out in notes attached to the application and, whether you are making your application by an Application Form or by electronic application instruction to HKSCC or via **White Form eIPO service**, you should read them carefully. In particular, you should note the following situations in which Hong Kong Offer Shares will not be allotted to you.

You May Only Revoke Your Application under Limited Circumstances

By completing and submitting an application or electronic application instructions to HKSCC, your application or the application made by HKSCC Nominees on your behalf may not be revoked on or before November 21, 2009. This agreement will take effect as a collateral contract with us, and will become binding when you lodge your application or submit your electronic application instructions to HKSCC or the White Form eIPO Service Provider and an application has been made by HKSCC Nominees on your behalf accordingly. This collateral contract will be in consideration of our agreement not to offer any Hong Kong Offer Shares to any person before November 21, 2009 except by means of one of the procedures referred to in this prospectus.

Your application or the application made by HKSCC Nominees on your behalf may only be revoked on or before November 21, 2009 if a person responsible for this prospectus under Section 40 of the Companies Ordinance gives a public notice under such section to exclude or limit the responsibility of that person for this prospectus.

If any supplement to this prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedures provided, all applications that have been submitted will remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the prospectus as supplemented.

If your application or the application made by HKSCC Nominees on your behalf has been accepted, it cannot be revoked. For this purpose, acceptance of applications that are not rejected will be constituted by notification in the press of the results of allotment, and where such basis of allotment is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot, respectively.

Your Application May Be Accepted or Rejected at Our Discretion or Our Agent's Discretion

We and our agents (including the Joint Global Coordinators and Joint Bookrunners) have full discretion to reject or accept any application, or to accept only part of an application. We, the Joint Global Coordinators, the Joint Bookrunners and the Hong Kong Underwriters, in their capacity as our agents, the designated White Form eIPO Service Provider (where applicable) and our and their respective agents and nominees, do not have to provide any reason for any rejection or acceptance.

Your Application Will Be Rejected if You Do Not Comply with Certain Conditions

Your application will be rejected if:

- you have made multiple applications or are suspected of having made multiple applications, including having indicated an interest for, or being placed (including conditionally and/or provisionally), any Offer Shares under the International Offering;
- your Application Form is not completed in accordance with the instructions as stated on such form;
- your electronic application instructions through the White Form eIPO service are not completed in accordance with the instructions, terms and conditions set out in the designated website at <u>www.eipo.com.hk</u>;
- your payment is not made correctly;
- you pay by check or banker's cashier order and such check or banker's cashier order is dishonored on its first presentation;
- you or the person for whose benefit you apply for have applied for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) Offer Shares under the International Offering. By filling in any of the Application Forms or applying by giving electronic application instructions to HKSCC or to the designated White Form eIPO Service Provider through the White Form eIPO service or by applying through the White Form eIPO service, you agree not to apply for Hong Kong Offer Shares as well as Offer Shares in the International Offering. Reasonable steps will be taken to identify and reject applications in the Hong Kong Public Offering from investors who have received Offer Shares in the International Offering, and to identify and reject indications of interest in the International Offering from investors who have received Hong Kong Offer Shares in the International Offering;

- if you apply for more than 50% of the Hong Kong Offer Shares initially being offered in the Hong Kong Public Offering (that is 80,747,000 Offer Shares); and
- your application for Offer Shares is not in one of the numbers set out in the table in the Application Form.

Your Application Will Not Be Accepted under Certain Circumstances

Your application or HKSCC Nominee's application on your behalf will not be accepted if either:

- any Underwriting Agreement does not become unconditional; or
- any Underwriting Agreement is terminated in accordance with its terms.

Your Allotment of Hong Kong Offer Shares Will Be Void under Certain Circumstances

Your allotment of Hong Kong Offer Shares or the allotment of Hong Kong Offer Shares to HKSCC Nominees (if you give electronic application instructions or apply by a yellow Application Form) will be void if the Listing Committee does not grant permission to list our Shares either:

- within three weeks from the closing of the applications lists; or
- within a longer period of up to six weeks if the Listing Committee notifies us of such longer period within three weeks of the closing of the application lists.

DEALINGS AND SETTLEMENT

Commencement of Dealings in Our Shares on the Stock Exchange

Dealings in our Shares on the Stock Exchange are expected to commence at 9:30 a.m. on November 5, 2009. Our Shares will be traded on the Stock Exchange in board lots of 1,000 Shares. The stock code of our Shares is 3333.

Our Shares Will Be Eligible for Admission into CCASS

If the Stock Exchange grants the listing of, and permission to deal in, our Shares on the Stock Exchange and we comply with the stock admission requirements of HKSCC, our Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the date of commencement of dealings in our Shares on the Stock Exchange or any other date HKSCC chooses. Settlement of transactions between participants of the Stock Exchange is required to take place in CCASS on the second business day after any trading day.

All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time.

All necessary arrangements have been made for our Shares to be admitted into CCASS.

You should seek advice of your stockbroker or other professional advisor for details of the settlement arrangements as such arrangements will affect your rights and interests.