## 1. GENERAL

- (a) If you apply for Hong Kong Offer Shares in the Hong Kong Public Offering, you will be agreeing with the Bank and the Joint Bookrunners (for themselves and on behalf of the Hong Kong Underwriters) as set out below.
- (b) If you give electronic application instructions to HKSCC via CCASS to cause HKSCC Nominees to apply for Hong Kong Offer Shares on your behalf, you will have authorized HKSCC Nominees to apply on the terms and conditions set out below, as supplemented and amended by the terms and conditions applicable to the relevant application method.
- (c) If you give electronic application instructions to the White Form eIPO Service Provider through the designated website at www.eipo.com.hk, you will have authorized the White Form eIPO Service Provider to apply on the terms and conditions set out below, as supplemented and amended by the terms and conditions applicable to the **White Form eIPO** service.
- (d) In this section, references to "you," "applicants," "joint applicants" and other like references shall, if the context so permits, include references to both nominees and principals on whose behalf HKSCC Nominees or the White Form eIPO Service Provider is applying for Hong Kong Offer Shares, and references to the making of an application shall, if the context so permits, include references to making applications electronically by giving instructions to HKSCC or by submitting an application to the White Form eIPO Service Provider through the designated website for the White Form eIPO service.
- (e) Applicants should read this prospectus carefully, including the terms and conditions set out herein and in the Application Forms or imposed by HKSCC and or the White Form eIPO Service Provider prior to making any application for Hong Kong Offer Shares.

## 2. OFFER TO PURCHASE THE HONG KONG OFFER SHARES

- (a) You offer to purchase from us at the Offer Price the number of the Hong Kong Offer Shares indicated in your Application Form (or any smaller number in respect of which your application is accepted) on the terms and conditions set out in this prospectus and the relevant Application Form.
- (b) For applicants using Application Forms, a refund check in respect of the surplus application monies (if any) representing the Hong Kong Offer Shares applied for but not allocated to you and representing the difference (if any) between the final Offer Price and the maximum Offer Price (including the brokerage fee, SFC transaction levy and Hong Kong Stock Exchange trading fee attributable thereto), will be sent to you at your own risk to the address stated on your Application Form on or before November 25, 2009.

Details of the procedure for refunds relating to each of the Hong Kong Public Offering methods are contained below in the paragraphs headed "-7. If Your Application for the Hong Kong Offer Shares Is Successful (in whole or in part)," "-8. Refund of Application Monies" and "-10. Additional Information for Applicants Applying by Giving Electronic Application Instructions to HKSCC" in this section.

- (c) Any application may be rejected in whole or in part.
- (d) Applicants under the Hong Kong Public Offering should note that in no circumstances (save for those provided under section 40 of the Companies Ordinance) can applications be withdrawn once submitted. For the avoidance of doubt, our Bank and all other parties involved in the preparation of this prospectus acknowledge that each CCASS Participant who gives, or causes to give, electronic application instructions to HKSCC via CCASS is a person who may be entitled to compensation under section 40 of the Companies Ordinance.

## 3. ACCEPTANCE OF YOUR OFFER

- (a) The Hong Kong Offer Shares will be allocated after the application lists close. We expect to announce the final number of Hong Kong Offer Shares, the level of applications under the Hong Kong Public Offering and the basis of allocations of the Hong Kong Offer Shares in the South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) on November 25, 2009.
- (b) The results of allocations of the Hong Kong Offer Shares under the Hong Kong Public Offering, including the Hong Kong identity card numbers, passports numbers or Hong Kong business registration numbers (where applicable) of successful applicants and the number of Hong Kong Offer Shares successfully applied for, will be made available on November 25, 2009 in the manner described in the section headed "How to Apply for Hong Kong Offer Shares 10. Publication of Results, Dispatch/Collection of H Share Certificates and Refund of Application Monies."
- (c) We may accept your offer to purchase (if your application is received, valid, processed and not rejected) by announcing the basis of allocations and/or making available the results of allocations publicly.
- (d) If we accept your offer to purchase (in whole or in part), there will be a binding contract under which you will be required to purchase the Hong Kong Offer Shares in respect of which your offer has been accepted if the conditions of the Global Offering are satisfied or the Global Offering is not otherwise terminated. Further details are contained in the section headed "Structure of the Global Offering."
- (e) You will not be entitled to exercise any remedy of rescission for innocent misrepresentation at any time after acceptance of your application. This does not affect any other right you may have.

## 4. EFFECT OF MAKING ANY APPLICATION

- (a) By completing and submitting any application you:
  - instruct and authorize to our Bank and/or the Joint Bookrunners (or their respective agents or nominees) execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all other things necessary to effect registration of any Hong Kong Offer Shares allocated to you in your name(s), or HKSCC Nominees as required by the Articles of Association and otherwise to give effect to the arrangements described in this prospectus and the relevant Application Form;
  - undertake to sign all documents and to do all things necessary to enable you or HKSCC Nominees, as the case may be, to be registered as the holder of the Hong Kong Offer Shares allocated to you, and as required by the Articles of Association;
  - represent and warrant that you understand the H Shares have not been and will not be registered under the U.S. Securities Act and you are outside the United States when completing the Application Form and are not a United States person (as defined in Regulation S of the U.S. Securities Act);
  - confirm that you have received a copy of this prospectus and have only relied on the information and representations contained in this prospectus in making your application, and will not rely any other information and representation save as set out in any supplement to this prospectus;
  - agree (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation and you may not revoke it other than as provided in this prospectus;

- (if the application is made for your own benefit) warrant that the application is the only application which has been or will be made for your benefit on a white or yellow Application Form or by giving electronic application instructions to HKSCC via CCASS or to the White Form eIPO Service Provider via White Form eIPO service;
- (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make the application;
- (if you are an agent for another person) warrant that this is the only application which has been or will be made for the benefit of that other person on a white or yellow Application Form or by giving electronic application instructions to HKSCC via CCASS or to the White Form eIPO Service Provider via White Form eIPO service, and that you are duly authorized to sign the Application Form or to give electronic application instruction as that other person's agent;
- undertake and confirm that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application have not applied for or taken up or indicated an interest in or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for or take up or indicate any interest in any International Offering Shares under the International Offering nor otherwise participate in the International Offering;
- warrant the truth and accuracy of the information contained in the application;
- agree to disclose to us, our H Share Registrar, receiving bankers, the Sole Global Coordinator, Joint Bookrunners, the Underwriters and their respective advisors and agents, any information which they require about you or the person(s) for whose benefit you have made the application;
- agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under the application;
- if you apply by using an Application Form, authorize us to place your name(s) or HKSCC Nominees, as the case may be, on our register of members as the holder(s) of any Hong Kong Offer Shares allocated to you respectively, and we and/or our agents to send any H Share certificates (where applicable) and/or refund checks (if any) to you (or in the case of joint applicants), the first-named applicant on the Application Form, by ordinary post at your own risk to the address stated on your Application Form (except that if you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated on your Application Form that you will collect your H Share certificate(s) and/or refund check(s) (if any) in person, you can collect your H Share certificate(s) (where applicable) and/or refund checks(s) (if any) in person from Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong between 9:00 a.m. and 1:00 p.m. on November 25, 2009 or such other date as notified by the Bank in the newspapers as the date of dispatch of H Share certificate(s) /e-Refund payment instructions/ refund check(s));
- understand that these declarations and representations will be relied upon by us the Sole Global Coordinator, the Joint Lead Managers and the Joint Bookrunners in deciding whether or not to allocate any Hong Kong Offer Shares in response to your application and that you may be prosecuted if you make a false declaration;
- if the laws of any place outside Hong Kong are applicable, you agree and warrant that you have complied with all such laws and none of us, the Joint Sponsors, the Sole Global

Coordinator, the Joint Bookrunners and the Joint Lead Managers and the other parties involved in the Global Offering nor any of our or their respective directors, employees, partners, agents, officers or advisors will infringe upon any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any actions arising from your rights and obligations under the terms and conditions contained in this prospectus;

- agree with us, for ourselves and for the benefit of each of our shareholders (and so that we
  will be deemed by our acceptance in whole or in part of the application including
  applications made by HKSCC Nominees, to have agreed, for ourselves and on behalf of
  each of our shareholder) (and if applicable, with each CCASS Participant giving electronic
  application instructions) to observe and comply with the Company Law, the Special
  Regulations and the Articles of Association;
- agree with us, each of our shareholders, Directors, Supervisors, managers and officers, and we, acting for ourselves and for each of our Directors, Supervisors, managers and officers agree with each shareholder (and if applicable, with each CCASS Participant giving electronic application instructions), to refer all claims arising from the Articles of Association or any rights or obligations conferred or imposed by the Company Law or other relevant laws and administrative regulations concerning its affairs to arbitration in accordance with the Articles of Association, and any reference to arbitration shall be deemed to authorize the arbitration tribunal to conduct hearings open session and to publish its award, which arbitration shall be final and conclusive;
- agree with us and each of our shareholder that H Shares in us are freely transferable by the holders thereof;
- authorize us to enter into a contract on behalf of you with each of our Directors, Supervisors and officers whereby such Directors, Supervisors and officers undertake to observe and comply with their obligations to shareholders stipulated in the Articles of Association.
- confirm that you understand entirely that our registered share capital comprises A Shares and H Shares and that holders of H Shares shall have the same right as holders of A Shares save as to the differences due to the listing rules requirements of the stock exchange where the Shares are listed; and
- confirm that you agree to be bound by the terms and conditions and application procedures set out in the Prospectus and this Application Form.
- (b) If you apply for the Hong Kong Offer Shares using a yellow Application Form, in addition to the confirmations and agreements referred to in (a) above, you (and if you are joint applicants, each of you jointly and severally) agree that:
  - any Hong Kong Offer Shares allocated to you shall be registered in the name of HKSCC Nominees and deposited directly into CCASS operated by HKSCC for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant in accordance with your election on the Application Form;
  - each of HKSCC and HKSCC Nominees reserves the right at its absolute discretion (1) not to accept any or part of the Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees or not to accept such Hong Kong Offer Shares for deposit into CCASS; (2) to cause such Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name (or, if you are joint applicants, to the name of the first-named applicant) at your own risk and costs; and (3) to cause such Hong Kong Offer Shares to be issued in your name (or, if you are a joint applicant, to the name of the first-named applicant) and in such a case, to post the H Share certificates for such Hong Kong Offer Shares at your own risk to the address on your Application Form by ordinary post or to make available the same for your collection;

- each of HKSCC and HKSCC Nominees may adjust the number of Hong Kong Offer Shares allotted to you and issued in the name of HKSCC Nominees;
- neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in this prospectus and the Application Form; and
- neither HKSCC nor HKSCC Nominees shall be liable to you in any way.
- (c) In addition, by giving electronic application instructions to HKSCC or instructing your broker or custodian who is a CCASS Clearing Participant or a CCASS Custodian Participant to give such instructions to HKSCC via CCASS, you (and if you are joint applicants, each of you jointly and severally) are deemed to do the following additional things and neither HKSCC nor HKSCC Nominees will be liable to the Bank nor any other person in respect of such things or the breach of the terms and conditions of the white Application Form or this prospectus:
  - instruct and authorize HKSCC to cause HKSCC Nominees (acting as nominee for the CCASS Participants) to apply for the Hong Kong Offer Shares on your behalf;
  - instruct and authorize HKSCC to arrange payment of the maximum Offer Price, brokerage fee, the Hong Kong Stock Exchange trading fee and the SFC transaction levy by debiting your designated bank account and, in the case of wholly or partly unsuccessful application and/or if the final Offer Price is less than the maximum Offer Price of HK\$9.50 per Hong Kong Offer Share, refund the appropriate portion of the application money by crediting your designated bank account;
  - in addition to the confirmations and agreements set out in paragraph (a) above instruct and authorize HKSCC to cause HKSCC Nominees to do on your behalf all the things which are stated to be done on your behalf on the white Application Form and the following:
    - agree that the Hong Kong Offer Shares to be allocated shall be registered in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of the CCASS Participant who has input electronic application instructions on your behalf;
    - undertake and agree to accept the Hong Kong Offer Shares in respect of which you have given electronic application instructions, or any lesser number;
    - (if the electronic application instructions are given for your own benefit) declare that only one set of electronic application instructions has been given for your benefit;
    - (if you are an agent for another person) declare that you have given only one set of
      electronic application instructions for the benefit of that other person, and that you
      are duly authorized to give those instructions as that other person's agent;
    - understand that the above declaration will be relied upon by us and the Joint Bookrunners in deciding whether or not to make any allocation of the Hong Kong Offer Shares in respect of the electronic application instructions given by you and that you may be prosecuted if you make a false declaration;
    - authorize us to place the name of HKSCC Nominees on our register of members as the holder of the Hong Kong Offer Shares allocated in respect of your electronic application instructions and to send H Share certificates and/or refund money in accordance with arrangements separately agreed between the Bank and HKSCC;
    - confirm that you have read the terms and conditions and application procedures set in this prospectus and agree to be bound by them;
    - confirm that you have only relied on the information and representations in this prospectus in giving your electronic application instructions or instructing your CCASS

Clearing Participant or CCASS Custodian Participant to give electronic application instructions on your behalf;

- agree that we, the Underwriters and any other parties involved in the Global Offering are liable only for the information and representations contained in the prospectus;
- agree (without prejudice to any other rights which you may have) that, once the application of HKSCC Nominees has been accepted, the application cannot be rescinded for innocent misrepresentation and you may not revoke it other than as provided in this prospectus;
- agree to disclose your personal data to the Joint Bookrunners, us, the Underwriters, the H Share Registrar, receiving bankers, agents and advisors and any other information about you which they may reasonably require;
- agree that any application made by HKSCC Nominees on your behalf pursuant to electronic application instructions given by you is irrevocable on or before December 13, 2009, such agreement to take effect as a collateral contract with us and to become binding when you give the instructions, and such collateral contract to be in consideration of us agreeing that we will not offer any Hong Kong Offer Shares to any person on or before December 13, 2009, except by means of one of the procedures referred to in this prospectus. However, HKSCC Nominees may revoke the application on or before December 13, 2009, if a person responsible for this prospectus under section 40 of the Companies Ordinance (as applied by section 342E of the Companies Ordinance) gives a public notice under that section which excludes or limits the responsibility of that person for the prospectus;
- agree that, once the application of HKSCC Nominees is accepted, neither that application nor your electronic application instructions can be revoked and that acceptance of that application will be evidenced by the results of the Hong Kong made available by us; and
- agree to the arrangements, undertakings and warranties specified in the participant agreement between you and HKSCC, read with the General Rules of CCASS and the CCASS Operational Procedures, in respect of the giving of electronic application instructions relating to the Hong Kong Offer Shares.
- (d) We, the Joint Bookrunners, the Underwriters, other parties involved in the Global Offering and their respective directors, officers, employees, partners, agents and advisors are entitled to rely on any warranty, representation or declaration made by you in your application.
- (e) All the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given or assumed by or imposed on the applicants jointly and severally.

## 5. MULTIPLE APPLICATIONS

- (a) It will be a term and condition of all applications that by completing and delivering an Application Form or giving electronic application instructions, you:
  - (if the application is made for your own benefit) warrant that this is the only application which will be made for your benefit on a white or yellow Application Form or by giving electronic application instructions to HKSCC or to the White Form eIPO Service Provider through the White Form eIPO service;
  - (if you are an agent for another person) warrant that reasonable enquiries have been made of that other person that this is the only application which will be made for the benefit of that other person on a white or yellow Application Form or by giving electronic application

instructions to HKSCC or to the White Form eIPO Service Provider through the White Form eIPO service, and that you are duly authorized to sign the Application Form as that other person's agent.

- (b) Except where you are a nominee and provide the information required to be provided in your application, all of your applications will be rejected as multiple applications if you, or you and your joint applicant(s) together:
  - make more than one application (whether individually or jointly) on a white or yellow Application Form or by giving electronic application instructions to HKSCC or to the White Form eIPO Service Provider through the White Form eIPO service;
  - both apply (whether individually or jointly) on one white Application Form and one yellow Application Form or on one white or yellow Application Form and give electronic application instructions to HKSCC or to the White Form elPO Service Provider through the White Form elPO service;
  - apply on one white or yellow Application Form (whether individually or jointly) or by giving electronic application instructions to HKSCC or to the White Form eIPO Service Provider through the White Form eIPO service for more than 50% of the H Shares initially being offered for public subscription under the Hong Kong Public Offering (that is, 83,043,000 H Shares), as more particularly described in the section headed "Structure of the Global Offering — The Hong Kong Public Offering"; or
  - have applied for or taken up, or indicated an interest for, or have been or will be placed (including conditionally and/or provisionally) Offer Shares under the International Offering.
- (c) All of your applications will also be rejected as multiple applications if more than one application is made for your benefit (including the part of the application made by HKSCC Nominees acting on electronic application instructions). If an application is made by an unlisted company and
  - the only business of that company is dealing in securities; and
  - you exercise statutory control over that company,

then the application will be treated as being for your benefit.

**Unlisted company** means a company with no equity securities listed on the Hong Kong Stock Exchange.

## *Statutory control* means you:

- control the composition of the board of that company; or control more than half of the voting power of that company; or
- control more than half of the voting power of that company; or
- hold more than half of the issued share capital of that company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

### 6. CIRCUMSTANCES IN WHICH YOU WILL NOT BE ALLOTTED HONG KONG OFFER SHARES

You should note the following situations in which Hong Kong Offer Shares will not be allotted to you or your application is liable to be rejected:

(a) if your application is revoked:

By completing and submitting an application, you agree that your application or the application made by HKSCC Nominees on your behalf cannot be revoked on or before December 13, 2009. This agreement will take effect as a collateral contract with our Bank, and will become binding when you lodge your Application Form or submit your electronic application instructions to HKSCC or to the White Form elPO Service Provider. This collateral contract will be in consideration of our Bank agreeing that we will not offer any Hong Kong Offer Shares to any person on or before December 13, 2009 except by means of one of the procedures referred to in this prospectus.

Your application or the application made by HKSCC Nominees on your behalf may only be revoked on or before December 13, 2009 if a person responsible for this prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for this prospectus.

If any supplement to this prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of this prospectus as supplemented.

If your application or the application made by HKSCC Nominees on your behalf has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot respectively.

(b) If we, the Joint Bookrunners or the White Form eIPO Service Provider (where applicable) or our or their respective agents exercise their discretion to reject your application:

We and the Joint Bookrunners (as agent for our Bank) and the White Form eIPO Service Provider (where applicable), or their respective agents and nominees, have full discretion to reject or accept any application, or to accept only part of any application, without having to give any reasons for any rejection or acceptance.

(c) If the allotment of Hong Kong Offer Shares is void:

The allotment of Hong Kong Offer Shares to you or to HKSCC Nominees (if you give electronic application instructions to HKSCC or apply by a yellow Application Form) will be void if the Listing Committee does not grant permission to list the H Shares either:

- within 3 weeks from the closing of the application lists; or
- within a longer period of up to 6 weeks if the Listing Committee notifies our Bank of that longer period within 3 weeks of the closing date of the application lists.

(d) In the following circumstances:

- you make multiple applications or suspected multiple applications;
- you or the person for whose benefit you apply have applied for or taken up, or indicated an interest for, or have been or will be placed or allocated (including conditionally and/or provisionally) Offer Shares in the International Offering. By filling in any of the Application

Forms or giving electronic instructions to HKSCC or to the White Form elPO Service Provider through the White Form elPO service, you agree not to apply for Offer Shares in the International Offering. Reasonable steps will be taken to identify and reject applications in the Hong Kong Public Offering from investors who have received Offer Shares in the International Offering, and to identify and reject indications of interest in the International Offering from investors who have received Hong Kong Offer Shares in the Hong Kong Public Offering;

- you apply for more than 50% of the Hong Kong Offer Shares initially being offered under the Hong Kong Public Offering (that is, 83,043,000 H Shares);
- your payment is not made correctly or you pay by check or banker's cashier order and the check or banker's cashier order is dishonored upon its first presentation;
- your Application Form is not completed and in accordance with the instructions;
- your electronic application instructions through the White Form elPO Service are not completed in accordance with the instructions, terms and conditions set out in the designated website www.eipo.com.hk;
- either of the Hong Kong Underwriting Agreement or the International Underwriting Agreement does not become unconditional; or
- either of the Hong Kong Underwriting Agreement or the International Underwriting Agreement is terminated in accordance with their respective terms.

# 7. IF YOUR APPLICATION FOR HONG KONG OFFER SHARES IS SUCCESSFUL (IN WHOLE OR IN PART)

No temporary document of title will be issued in respect of the H Shares.

No receipt will be issued for sums paid on application.

You will receive one share certificate for all of the Hong Kong Offer Shares issued to you under the Hong Kong Public Offering (except pursuant to applications made on yellow Application Forms or by electronic application instructions to HKSCC via CCASS, in which case share certificates will be deposited in CCASS).

H share certificates will only become valid certificates of title at 8:00 a.m. on November 26, 2009 provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination described in the section headed "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Hong Kong Underwriting Agreement — Grounds for Termination" has not been exercised.

### (a) If you apply using a white Application Form:

If you apply for 1,000,000 Hong Kong Offer Shares or more on a white Application Form and indicated your intention in your Application Form to collect your H Share certificate(s) and/or check (where applicable) from Computershare Hong Kong Investor Services Limited and have provided all information required by your Application Form, you may collect them in person or from Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on November 25, 2009 or such other date as notified by our Bank in the newspapers as of dispatch/collection of H Share certificates/e-Refund payment instructions/refund checks.

If you are an individual who opts for personal collection, you must not authorize any other person to make collection on your behalf. If you are a corporate applicant who opts for personal collection, you must attend by your authorized representative bearing a letter of authorization from your corporation stamped with your corporation's chop. Both individuals and authorized

representatives (if applicable) must produce, at the time of collection, evidence of identity to Computershare Hong Kong Investor Services Limited.

If you do not collect your refund check(s) and/or H Share certificate(s) personally within the time specified for collection, they will be sent to the address as specified in your Application Form promptly thereafter by ordinary post and at your own risk.

If you apply for less than 1,000,000 Hong Kong Offer Shares or if you apply for 1,000,000 Hong Kong Offer Shares or more but have not indicated on your Application Form that you will collect your refund check(s) and/or H Share certificate(s) (where applicable) in person, your refund check(s) and/or H Share certificate) will be sent to the address on the Application Form on November 25, 2009 by ordinary post and at your own risk.

#### (b) If you apply using a yellow Application Form:

If you apply for Hong Kong Offer Shares using a yellow Application Form and your application is wholly or partially successful, your H Share certificate(s) will be issued in the name of HKSCC Nominees and deposited into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in your Application Form at the close of business on November 25, 2009 or, in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees.

If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant) on a yellow Application Form for Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allocated to you with that CCASS Participant.

If you are applying as a CCASS Investor Participant, our Bank expects to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering on November 25, 2009 in the manner described in "How To Apply for Hong Kong Offer Shares — 10. Publication of Results, Dispatch/Collection of H Share Certificates and Refund of Application Monies." You should check such results and report any discrepancies to HKSCC before 5:00 p.m. on November 25, 2009 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account, you can check your new account balance via the CCASS Phone System and the CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your stock account.

If you apply for 1,000,000 or more Hong Kong Offer Shares and you have elected on your yellow Application Form to collect your refund check (where applicable) in person, please follow the same procedure, as those for white Application Form applicants as described above. If you have applied for 1,000,000 Hong Kong Offer Shares or above and have not indicated on your Application Form that you will collect your refund check (if any) in person, or if you have applied for less than 1,000,000 Hong Kong Offer Shares, your refund check (if any) will be sent to the address on your Application Form on November 25, 2009, by ordinary post and at your own risk.

#### (c) If you apply through White Form eIPO:

If you apply for 1,000,000 or more Hong Kong Offer Shares through the White Form eIPO service by submitting an electronic application to the White Form eIPO Service Provider through the designated website at www.eipo.com.hk and your application is wholly or partially successful, you may collect your H Share certificate(s) (where applicable) in person from Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong from 9:00 a.m. to 1:00 p.m. on November 25, 2009, or such other date as notified by our Bank in the newspapers on the date of dispatch/collection of H Share certificates/e-Refund payment instructions/refund checks.

If you do not collect your H Share certificate(s) personally within the time specified for collection, they will be sent to the address specified in your application instructions to the White Form eIPO Service Provider promptly thereafter by ordinary post and at your own risk.

If you apply for less than 1,000,000 Hong Kong Offer Shares, your H Share certificate(s) (where applicable) will be sent to the address specified in your application instructions to the White Form eIPO Service Provider on November 25, 2009 by ordinary post and at your own risk.

If you apply through the **White Form eIPO** service and paid the applications monies through a single bank account, refund monies (if any) will be dispatched to the application payment bank account, in the form of e-Refund payment instructions; If you apply through the **White Form eIPO** service and paid the application monies through multiple bank accounts, refund monies (if any) will be dispatched to the address as specified in your application instruction to the White Form eIPO Service Provider, in the form of refund checks, by ordinary post at their own risk.

Please also note the additional information relating to refund of application money overpaid, application money underpaid or applications rejected by the White Form eIPO Service Provider set out below in "— 9. Additional Information for Applicants Applying Through White Form eIPO."

### 8. **REFUND OF APPLICATION MONIES**

Your application monies, or the appropriate portion thereof, together with the related brokerage fee of 1%, SFC transaction levy of 0.004% and Hong Kong Stock Exchange trading fee of 0.005%, will be refunded if:

- your application is rejected, not accepted or accepted in part only or if you do not receive any Hong Kong Offer Shares for any of the reasons set out above in the section headed "- 6. Circumstances in Which You Will Not Be Allotted Hong Kong Offer Shares";
- the Offer Price as finally determined is less than the Offer Price of HK\$9.50 per H Share (excluding brokerage fee, SFC transaction levy and Hong Kong Stock Exchange trading fee thereon) initially paid on application;
- the conditions of the Hong Kong Public Offering are not fulfilled in accordance with the section headed "Structure of the Global Offering — Conditions of the Hong Kong Public Offering;"
- any application is revoked or any allotment pursuant thereto has become void.

No interest will be paid thereon. All interest accrued on such monies prior to the dated refund will be retained for our benefit.

In a contingency situation involving a substantial over-subscription, at the discretion of our Bank and the Joint Bookrunners, checks for applications for certain small denominations of Hong Kong Offer Shares (apart from successful and reserved applications) may not be cleared.

Refund of your application monies (if any) will be made on November 25, 2009 in accordance with the various arrangements as described above. Refund checks will be crossed "Account Payee Only" made out to you, or if you are joint applicants, to the first-named applicant. Part of your Hong Kong identity card number or passport number, or, if you are joint applicants, part of the Hong Kong identity card number or passport number of the first-named applicant, provided by you may be printed on your refund check, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verification of your Hong Kong identity card number or passport number may lead to delay in encashment of or may invalidate your refund check. It is intended that special efforts will be made to avoid any undue delay in refunding application monies where appropriate.

## 9. ADDITIONAL INFORMATION FOR APPLICANTS APPLYING THROUGH WHITE FORM eIPO

For the purposes of allocating Hong Kong Offer Shares, each applicant giving electronic application instructions through the White Form eIPO service to the White Form eIPO Service Provider through the designated website will be treated as an applicant.

If your payment of application monies is insufficient, or in excess of the required amount, having regard to the number of Offer Shares for which you have applied, or if your application is otherwise rejected by the White Form eIPO Service Provider, the White Form eIPO Service Provider may adopt alternative arrangements for the refund of monies to you. Please refer to the additional information provided by the White Form eIPO Service Provider on the designated website www.eipo.com.hk.

Otherwise, any monies payable to you due to a refund for any of the reasons set out above in "— 8. Refund of Application Monies" shall be made pursuant to the arrangements described above in "— 7. If Your Application for Hong Kong Offer Shares is Successful (in whole or in part) — (c) If you apply through White Form eIPO."

# 10. ADDITIONAL INFORMATION FOR APPLICANTS APPLYING BY GIVING ELECTRONIC APPLICATION INSTRUCTIONS TO HKSCC

(a) Allocation of Hong Kong Offer Shares

For the purposes of allocating Hong Kong Offer Shares, HKSCC Nominees will not be treated as an applicant. Instead, each CCASS Participant who gives electronic application instructions or each person for whose benefit each such instruction is given will be treated as an applicant.

(b) Deposit of H Share Certificates into CCASS and Refund of Application Monies

- No temporary document of title will be issued. No receipt will be issued for sums on paid application.
- If your application is wholly or partially successful, your share certificate(s) will be issued in the name of HKSCC Nominees and deposited into CCASS for the credit of the stock account of the CCASS Participant which you have instructed to give electronic application instructions on your behalf or your CCASS Investor Participant stock account at the close of business on November 25, 2009, or, in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees Limited.
- Our Bank expects to publish the application results of CCASS Participants (and where the CCASS Participant is a broker or custodian, our Bank will include information relating to the relevant beneficial owner, if supplied), your Hong Kong identity card/passport number or other identification code (Hong Kong business registration number for corporations) and the basis of allotment of the Hong Kong Public Offering in the newspapers on November 25, 2009. You should check the announcement published by our Bank and report any discrepancies to HKSCC before 5:00 p.m. on November 25, 2009 or such other date as shall be determined by HKSCC or HKSCC Nominees.
- If you have instructed your broker or custodian to give electronic application instructions on your behalf, you can also check the number of Hong Kong Offer Shares allotted to you and the amount of refund monies (if any) payable to you with that broker or custodian.
- If you have applied as a CCASS Investor Participant, you can also check the number of Hong Kong Offer Shares allotted to you and the amount of refund monies (if any) payable to you via the CCASS Phone System and the CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time) on November 25, 2009. HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your CCASS Investor

Participant stock account and the amount of refund monies (if any) credited to your designated bank account.

Refund of your application monies (if any) in respect of wholly and partially unsuccessful applications and/or a difference between the Offer Price and the Offer Price per Share initially paid on application, in each case including brokerage of 1%, SFC transaction levy of 0.004% and Hong Kong Stock Exchange trading fee of 0.005%, will be credited to your designated bank account or the designated bank account of your broker or custodian on November 25, 2009. No interest will be paid thereon.

### 11. PERSONAL DATA

The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "**Ordinance**") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of our H Shares of the policies and practices of our Bank and our H Share Registrar in relation to personal data and the Ordinance.

(a) Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to our Bank and our H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected or in delay or inability of our Bank or the H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the despatch of H Share certificate(s), and/or the dispatch of e-Refund payment instructions, and/or the dispatch of refund check(s) to which you are entitled.

It is important that holders of securities inform us and our H Share Registrar immediately of any inaccuracies in the personal data supplied.

### (b) Purposes

The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund check, where applicable, and verification of compliance with the terms and application procedures set out in the Application Forms and this prospectus and announcing results of allocations of the Hong Kong Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the name of holders of securities including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating our registrars of holders of securities;
- conducting or assisting in the conduct of signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of holders of securities of our Bank, such as dividends, rights issues and bonus issues;
- distributing communications from us and our subsidiaries;
- compiling statistical information and shareholder profiles;

- making disclosures as required by laws, rules or regulations;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable our Bank and our H Share Registrar to discharge our obligations to holders of securities and/or regulators and/or other purpose to which the holders of securities may from time to time agree.
- (c) Transfer of personal data

Personal data held by us and our H Share Registrar relating to the applicants and the holders of securities will be kept confidential by us and our H Share Registrar, to the extent necessary for achieving the above purposes or any of them, may make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to, from or with any and all of the following persons and entities:

- we or our respective appointed agents such as financial advisors and receiving bankers;
- HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS (in cases where the applicants have requested for the Hong Kong Offer Shares to be deposited into CCASS);
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to us and/or our H Share Registrar in connection with the operation of their business;
- the Hong Kong Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers.
- (d) Access to and correction of personal data

The Ordinance provides the holders of securities with rights to ascertain whether we or our H Share Registrar holds their personal data, to obtain a copy of that data and to correct any data that is inaccurate.

In accordance with the Ordinance, we and our H Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and kinds of data held should be addressed to us, at our registered address disclosed in the section headed "Corporate Information" in this prospectus or as notified from time to time in accordance with applicable law, to the attention of the company secretary, or our H Share Registrar to the attention of the privacy compliance officer.

By signing an Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.