#### APPENDIX IV

## UNAUDITED PRO FORMA FINANCIAL INFORMATION

The information set forth in this appendix does not form part of the Accountants' Report received from Ernst and Young, Certified Public Accountants, Hong Kong, our auditors and reporting accountants, as set forth in Appendix I to this prospectus, and is included herein for information only. The unaudited pro forma financial information should be read in conjunction with the section headed "Financial Information" in this prospectus and the "Accountants' Report" set forth in Appendix I to this prospectus.

#### A. UNAUDITED PRO FORMA ADJUSTED NET TANGIBLE ASSETS AND GROUP EMBEDDED VALUE, ADJUSTED FOR ESTIMATED NET PROCEEDS FROM THE GLOBAL OFFERING

For illustrative purpose only, the following pro forma financial information is set out here to provide the investors with further information to assess the financial position of CPIC Group after completion of the Global Offering. Because of its nature, it may not give a true picture of CPIC Group's financial position.

The following statement of unaudited pro forma adjusted net tangible assets of CPIC Group is based on the audited consolidated net assets attributable to equity holders of the Company as of 30 June 2009, as shown in the Accountants' Report set forth in Appendix I to this prospectus and adjusted as follows:

	Audited consolidated net assets attributable to equity holders of the Company as at 30 June 2009	Intangible 	Deferred acquisition 	Tax liabilities related to deferred acquisition 	Estimated net proceeds from the Global Offering <sup>(2)</sup> are data)	Unaudited pro forma adjusted net tangible assets	Unau pro fa adju tang ass per Sh (RMB)	orma sted et jible ets
Based on an Offer Price of HK\$26.80 per Offer Share	64,044	342	22,320	5,581	17,835	64,798	7.64	8.67
Based on an Offer Price of HK\$30.10 per Offer Share	64,044	342	22,320	5,581	20,054	67,017	7.90	8.97

(1) Deferred acquisition costs are regarded as an intangible asset as they are an identifiable non-monetary asset without physical substance. The deferred acquisition costs and their related deferred tax liabilities are excluded in the determination of net tangible assets.

(2) No account has been taken of the H Shares that may be issued pursuant to the H Share Over-Allotment Option. The estimated net proceeds from the Global Offering are based on the Offer Prices of HK\$26.80 and HK\$30.10 per Offer Share, respectively, after deducting the estimated underwriting fees and expenses payable by us in the Global Offering.

(3) The unaudited pro forma adjusted net tangible assets per Share are determined on the basis that 8,483,000,000 Shares are issued and outstanding, assuming the Global Offering had been completed on 30 June 2009 but not taking into account any Shares that may be issued upon the exercise of the H Share Over-Allotment Option.

(4) As at 30 September 2009, our properties were revalued by Jones Lang LaSalle Sallmanns Limited, an independent property valuer, and the relevant property valuation report is set forth in Appendix V to this prospectus. The net revaluation surplus of those properties, representing the excess of market value of such properties over their carrying value, is approximately RMB2,733 million. In accordance with our accounting policies, such properties are stated at historical cost less accumulated depreciation and impairment. As such, the amount of such net revaluation surplus will not be included in our consolidated financial statements for the year ending 31 December 2009 nor the calculation of the above unaudited pro forma adjusted net tangible assets. Had these properties been stated at such valuation, an estimated additional depreciation charge of RMB110 million per annum would be incurred.

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The following statement of group embedded value, adjusted for estimated net proceeds from the Global Offering, of CPIC Group is based on our group embedded value as of 30 June 2009 and adjusted as follows:

	Group embedded value of CPIC Group as at <u>30 June 2009<sup>(1)</sup></u> (in millions	Estimated net proceeds to us from the <u>Global Offering<sup>(2)</sup></u> of RMB, except per	Group embedded value, adjusted for estimated net proceeds from the Global Offering Share data)	embedded value per Share, adjusted for estimated net proceeds from the Global Offering <sup>(3)</sup> (RMB)
Based on an Offer Price of HK\$26.80 per Offer Share	74,889	17,835	92,724	10.93
Based on an Offer Price of HK\$30.10 per Offer Share	74,889	20,054	94,943	11.19

(1) Based on estimate of group embedded value of CPIC Group assuming a risk discount rate of 11.5%, as shown in the Consulting Actuaries' Report set forth in Appendix VI to this prospectus.

(2) No account has been taken of the H Shares that may be issued pursuant to the H Share Over-Allotment Option. The estimated net proceeds to us from the Global Offering are based on the Offer Prices of HK\$26.80 and HK\$30.10 per Offer Share, respectively, after deducting estimated underwriting fees and expenses payable by us in the Global Offering. To the extent the H Share Over-Allotment Option is exercised, the group embedded value per Share, adjusted for estimated net proceeds from the Global Offering, will be increased, and earnings per Share will be diluted correspondingly.

(3) The group embedded value per Share, adjusted for estimated net proceeds from the Global Offering, is arrived at on the basis that 8,483,000,000 Shares will be in issue and the H Share Over-Allotment Option is not exercised.

#### B. UNAUDITED PRO FORMA FORECAST EARNINGS PER H SHARE

The statistics in the following table are based on the assumption that the H Share Over-Allotment Option is not exercised.

Forecast net profit attributable to equity holders of the Company<sup>(1)</sup> no

less than	RMB6,510 million
Pro forma fully diluted forecast earnings per H Share <sup>(2)(3)</sup>	RMB0.77 (HK\$0.87)

- (1) The bases on which the above profit forecast has been prepared are set out in Appendix III to this prospectus. See "Risk Factors Risks Relating to Our Company New PRC accounting pronouncements may significantly affect our financial statements for the year ending 31 December 2009 and future years, and may materially and adversely affect our reported net profits and shareholders' equity, among other things".
- (2) The calculation of the forecast earnings per H Share on a pro forma fully diluted basis is based on the forecast net profit attributable to equity holders of the Company for the year ending 31 December 2009, assuming that our H Shares had been listed since 1 January 2009 and a total of 8,483,000,000 Shares were issued and outstanding during the entire year ending 31 December 2009. This calculation assumes that the H Share Over-Allotment Option will not be exercised and the H Shares issued pursuant to the Global Offering were issued on 1 January 2009.
- (3) Forecast earnings per H Share are converted into Hong Kong dollars based on the PBOC Rate of HK\$1.00 = RMB0.8809 prevailing on 2 December 2009.

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## C. REPORT FROM THE REPORTING ACCOUNTANTS ON THE UNAUDITED PRO FORMA FINANCIAL INFORMATION

The following is the text of a report received from Ernst & Young, Certified Public Accountants, Hong Kong, for the purpose of incorporation in this prospectus.

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10 December 2009

The Directors China Pacific Insurance (Group) Co., Ltd.

UBS AG, Hong Kong Branch Credit Suisse (Hong Kong) Limited China International Capital Corporation Hong Kong Securities Limited Goldman Sachs (Asia) L.L.C. As joint sponsors

#### Dear Sirs,

We report on the unaudited pro forma financial information of adjusted net tangible assets, adjusted group embedded value and fully diluted forecast earnings per share, after taking into account the estimated net proceeds from the public offering of H shares (the "Unaudited Pro Forma Financial Information") set out in Parts A and B of Appendix IV to the prospectus dated 10 December 2009 (the "Prospectus") in connection with the public offering of H shares (the "Global Offering") of China Pacific Insurance (Group) Co., Ltd. (the "Company") (together with its subsidiaries, hereinafter collectively referred to as the "Group"), which has been prepared, for illustrative purposes only, to provide information about how the Global Offering might have affected the relevant financial information of the Group presented. The basis of preparation of the Unaudited Pro Forma Financial Information is set out in Parts A and B in Appendix IV to the prospectus.

# Respective Responsibilities of Directors of the Company (the "Directors") and Reporting Accountants

It is the sole responsibility of the Directors to prepare the Unaudited Pro Forma Financial Information in accordance with paragraph 4.29 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Hong Kong Listing Rules") and with reference to Accounting Guideline 7 "Preparation of Pro Forma Financial Information for Inclusion in Investment Circulars" issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA").

It is our responsibility to form an opinion, as required by paragraph 4.29 (7) of the Listing Rules, on the Unaudited Pro Forma Financial Information and to report our opinion solely to you. We do not accept any responsibility for any reports previously given by us on any financial information used in the compilation of the Unaudited Pro Forma Financial Information beyond that owed to those to whom those reports were addressed by us at the dates of their issue.

#### **Basis of Opinion**

We conducted our engagement in accordance with Hong Kong Standard on Investment Circular Reporting Engagements 300 "Accountants' Reports on Pro Forma Financial Information

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in Investment Circulars" issued by the HKICPA. Our work consisted primarily of comparing the unadjusted financial information with the source documents, considering the evidence supporting the adjustments, and discussing the Unaudited Pro Forma Financial Information with the Directors. This engagement did not involve independent examination of any of the underlying financial information.

Our work does not constitute an audit or review made in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagement, or Hong Kong Standards on Assurance Engagements, issued by the HKICPA and, accordingly, we do not express any such audit or review assurance on the Unaudited Pro Forma Financial Information.

We planned and performed our work so as to obtain the information and explanations we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Unaudited Pro Forma Financial Information has been properly compiled by the Directors on the basis stated, that such basis is consistent with the current accounting policies of the Group and that the adjustments are appropriate for the purposes of the Unaudited Pro Forma Financial Information as disclosed pursuant to paragraph 4.29 (1) of the Hong Kong Listing Rules.

Our work has not been carried out in accordance with the auditing standards or other standards and practices generally accepted in the United States of America or auditing standards of the Public Company Accounting Oversight Board (United States) and, accordingly, should not be relied upon as if it had been carried out in accordance with those standards.

The Unaudited Pro Forma Financial Information is for illustrative purposes only, based on the judgments and assumptions of the Directors and, because of its hypothetical nature, does not provide any assurance or indication that any event will take place in the future and may not be indicative of:

- the financial position of the Group as at 30 June 2009 or any future dates; or
- the fully diluted forecast earnings per share of the Group for the year ending 31 December 2009 or any future periods.

#### Opinion

In our opinion:

- (a) the Unaudited Pro Forma Financial Information has been properly compiled by the Directors on the bases stated;
- (b) Such bases, other than the bases for any information on group embedded value, are consistent with the current accounting policies of the Group; and
- (c) the adjustments are appropriate for the purpose of the Unaudited Pro Forma Financial Information as disclosed pursuant to paragraph 4.29 (1) of the Hong Kong Listing Rules.

Yours faithfully,

Ernst & Young Certified Public Accountants Hong Kong