# 大快活 Fairwood

# FAIRWOOD HOLDINGS LIMITED

(Incorporated in Bermuda with Limited Liability) (Stock Code: 52)



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# Corporate Information BOARD OF DIRECTORS

#### **Executive Directors**

Dennis Lo Hoi Yeung (Executive Chairman) Chan Chee Shing (Chief Executive Officer) Mak Yee Mei

#### **Non-executive Director**

Ng Chi Keung

#### Independent Non-executive Directors

Joseph Chan Kai Nin Peter Lau Kwok Kuen Tony Tsoi Tong Hoo Peter Wan Kam To

#### AUDIT COMMITTEE

Peter Wan Kam To *(Chairman)* Ng Chi Keung Joseph Chan Kai Nin Tony Tsoi Tong Hoo

#### **REMUNERATION COMMITTEE**

Joseph Chan Kai Nin *(Chairman)* Ng Chi Keung Peter Lau Kwok Kuen

#### **REGISTERED OFFICE**

Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda

#### COMPANY SECRETARY

Mak Yee Mei

#### PRINCIPAL BANKERS

Standard Chartered Bank (Hong Kong) Limited The Bank of East Asia, Limited DBS Bank (Hong Kong) Limited The Hongkong and Shanghai Banking Corporation Limited The Bank of Tokyo-Mitsubishi UFJ, Limited Hang Seng Bank Limited Nanyang Commercial Bank, Limited Chong Hing Bank Limited Industrial and Commercial Bank of China (Asia) Limited Fubon Bank (Hong Kong) Limited Bank of China (Hong Kong) Limited Bank of Communications Company, Limited UBS AG

#### **AUDITORS**

KPMG

#### SOLICITORS

Mayer Brown JSM Richards Butler

#### HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS

2/F, TRP Commercial Centre, 18 Tanner Road, North Point, Hong Kong

#### PRINCIPAL REGISTRAR AND TRANSFER OFFICE

HSBC Bank Bermuda Limited 6 Front Street, Hamilton HM11, Bermuda

#### HONG KONG BRANCH REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited Rooms 1712-6, 17/F, Hopewell Centre, 183 Queen's Road East, Hong Kong

#### PUBLIC RELATIONS CONSULTANT

Strategic Financial Relations Limited Unit A, 29/F, Admiralty Centre, Tower 1, 18 Harcourt Road, Hong Kong

#### WEBSITE

www.fairwood.com.hk

#### STOCK CODE

52

### **Interim Results**

The Board of Directors (the "Board") of Fairwood Holdings Limited (the "Company") is pleased to announce the unaudited consolidated interim results of the Company and its subsidiaries (collectively referred to as the "Group") for the six months ended 30 September 2010 together with the comparative figures for the period ended 30 September 2009. The results have been reviewed by the Company's auditors, KPMG, and the Company's audit committee.

### **Consolidated Income Statement**

#### For the six months ended 30 September 2010 - unaudited

(Expressed in Hong Kong dollars)

(Expressed in Hong Kong donars)	Note	Six months ended 30 September 2010 2009 \$'000 \$'000		
Turnover	4	811,121	777,193	
Cost of sales		(689,520)	(666,316)	
Gross profit		121,601	110,877	
Other revenue Other net income Selling expenses Administrative expenses Impairment losses on fixed assets Valuation gains on investment properties	5 5 10(b) 10(a)	530 16,149 (15,269) (40,276) (3,713) 3,111	509 2,950 (13,703) (41,661) (3,842) 2,812	
Profit from operations		82,133	57,942	
Finance costs	6(a)	(1,570)	(552)	
Profit before taxation	6	80,563	57,390	
Income tax	7	(9,853)	(8,095)	
Profit for the period attributable to equity shareholders of the Compar	ıy	70,710	49,295	
Earnings per share				
Basic	9(a)	56.25 cents	39.23 cents	
Diluted	9(b)	55.86 cents	39.22 cents	

The notes on pages 9 to 24 form part of this interim financial report. Details of dividends payable to equity shareholders of the Company are set out in note 8.

### **Consolidated Statement of Comprehensive Income**

For the six months ended 30 September 2010 - unaudited

(Expressed in Hong Kong dollars)

	Six months ended 30 September	
	2010	2009
	\$'000	\$'000
Profit for the period attributable to		
equity shareholders of the Company	70,710	49,295
Other comprehensive income for the period (after tax):		
Exchange differences on translation of financial statements of the People's		
Republic of China (the "PRC") subsidiaries	858	226
Total comprehensive income for the period attributable to equity		
shareholders of the Company	71,568	49,521

# **Consolidated Balance Sheet**

# At 30 September 2010 – unaudited (Expressed in Hong Kong dollars)

(Expressed in Hong Kong dollars)	Note	At 30 September 2010 \$'000	At 31 March 2010 <i>\$'000</i> (restated)
Non-current assets			
Fixed assets – Investment properties – Other property, plant and equipment – Interests in leasehold land held for	10	39,459 351,142	42,078 348,928
own use under operating leases		7,780	7,886
Goodwill Rental deposits paid Other financial asset Deferred tax assets	11	398,381 1,001 41,665 2,341 –	398,892 1,001 40,861 2,341 37
		443,388	443,132
Current assets			
Non-current assets held for sale	12	_	7,247
Inventories Trade and other receivables Current tax recoverable	13	28,744 47,529 8	22,168 39,148 8
Bank deposits and cash	14	253,226	210,042
		329,507	278,613
Current liabilities			
Trade and other payables Bank loans Current tax payable Provisions for long service payments and	15	232,595 10,737 10,802	223,486 9,275 3,219
reinstatement costs		6,174	4,335
		260,308	240,315
Net current assets		69,199	38,298

### **Consolidated Balance Sheet**

#### At 30 September 2010 – unaudited (Continued)

(Expressed in Hong Kong dollars)

	Note	At 30 September 2010 <i>\$'000</i>	At 31 March 2010 <i>\$'000</i> (restated)
Total assets less current liabilities		512,587	481,430
Non-current liabilities			
Bank loans Deferred tax liabilities Rental deposits received Provisions for long service payments and		33,510 7,132 485	35,990 8,139 1,126
reinstatement costs		22,130	23,585
		63,257	68,840
NET ASSETS		449,330	412,590
CAPITAL AND RESERVES	17		
Share capital Reserves		125,710 323,620	125,687 286,903
TOTAL EQUITY ATTRIBUTABLE TO EQUITY SHAREHOLDERS OF THE COMPANY		449,330	412,590

# **Consolidated Statement of Changes in Equity**

For the six months ended 30 September 2010 - unaudited

(Expressed in Hong Kong dollars)

(Expressed in Hong k	long de	ollars)	Attributal	ole to equit	y sharehold	ers of the Co	mpany	
	Note	Share capital \$'000	Share premium \$'000	Capital reserve \$'000	Exchange reserve \$'000	Land and buildings revaluation reserve \$'000	Retained profits \$'000	<b>Total</b> \$′000
At 1 April 2009		125,587	225	2,668	(3,648)	241	249,817	374,890
Shares issued under share option scheme Issue expenses Dividend approved in respect	16	100	133 (4)	-	-	-	-	233 (4)
of the previous year	8(b)	-	-	-	-	-	(35,192)	(35,192)
Equity-settled share-based transactions		-	96	1,074	-	-	223	1,393
Total comprehensive income for the period		-	-	-	226	-	49,295	49,521
At 30 September 2009 (unaudited)		125,687	450	3,742	(3,422)	241	264,143	390,841
At 1 October 2009		125,687	450	3,742	(3,422)	241	264,143	390,841
Dividend approved in respect of the previous year	8(a)	-	-	-	-	-	(22,624)	(22,624)
Equity-settled share-based transactions		-	-	697	-	-	(223)	474
Total comprehensive income for the period		-	-	-	(75)	-	43,974	43,899
At 31 March 2010 (audited)		125,687	450	4,439	(3,497)	241	285,270	412,590
At 1 April 2010		125,687	450	4,439	(3,497)	241	285,270	412,590
Shares issued under share option scheme Issue expenses	16	363	1,924 (24)	-	-	-	-	2,287 (24)
Dividend approved in respect of the previous year	8(b)	-	-	-	-	-	(35,203)	(35,203)
Equity-settled share-based transactions Repurchase of own shares – par value paid	47	-	186	606	-	-	-	792
	17	(340)	-	-	-	-	-	(340)
<ul> <li>premium and transaction costs paid</li> </ul>		-	(2,340)	-	-	-	-	(2,340)
Total comprehensive income for the period		-	-	-	858	-	70,710	71,568
At 30 September 2010 (unaudited)		125,710	196	5,045	(2,639)	241	320,777	449,330

### **Condensed Consolidated Cash Flow Statement**

For the six months ended 30 September 2010 - unaudited

(Expressed in Hong Kong dollars)

		hs ended tember	
		2010	2009
	Note	\$'000	\$'000
Cash generated from operations		86,224	103,144
Tax paid		(3,241)	
Net cash generated from operating			
activities		82,983	103,144
Net cash used in investing activities		(3,105)	(97,110)
Net cash (used in)/generated from			
financing activities		(36,741)	2,856
Increase in cash and cash equivalents		43,137	8,890
Cash and cash equivalents at 1 April		207,492	181,098
Cash and cash equivalents at			
30 September	14	250,629	189,988



# Notes to the Unaudited Interim Financial Report

(Expressed in Hong Kong dollars)

#### 1 Basis of preparation

This interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities ("Listing Rules") on The Stock Exchange of Hong Kong Limited ("Stock Exchange"), including compliance with Hong Kong Accounting Standard ("HKAS") 34, *Interim Financial Reporting*, issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). It was authorised for issue on 25 November 2010.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2010 annual financial statements except for the accounting policy changes that are expected to be reflected in the 2011 annual financial statements. Details of these changes in accounting policies are set out in note 2.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

This interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2010 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for a full set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs", which term collectively includes HKASs and Interpretations).

The interim financial report is unaudited, but has been reviewed by KPMG in accordance with Hong Kong Standard on Review Engagements 2410, Review of interim financial information performed by the independent auditor of the entity, issued by the HKICPA. KPMG's independent review report to the Board of Directors is included on pages 25 and 26. In addition, this interim financial report has been reviewed by the Company's audit committee.

#### **1 Basis of preparation** (Continued)

The financial information relating to the financial year ended 31 March 2010 that is included in the interim financial report as being previously reported information does not constitute the Company's statutory financial statements for that financial year but is derived from those financial statements. Statutory financial statements for the year ended 31 March 2010 are available from the Company's registered office. The auditors have expressed an unqualified opinion on those financial statements in their report dated 8 July 2010.

#### 2 Changes in accounting policies

The HKICPA has issued two revised HKFRSs, a number of amendments to HKFRSs and one new Interpretation that are first effective for the current accounting period of the Group and the Company. Of these, the following developments are relevant to the Group's financial statements:

- HKFRS 3 (revised 2008), Business combinations
- Amendments to HKAS 27, Consolidated and separate financial statements
- Improvements to HKFRSs (2009)

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period. However, as discussed in note 21, the Group has noted the conclusion of the HKICPA as set out in draft Interpretation 5 and has represented comparative amounts as a result. Further details are set out in note 21.

The developments listed above resulted in changes in accounting policy but none of these changes in policy have a material impact on the current or comparative periods, for the following reasons:

- The impact of the majority of the revisions to HKFRS 3 and HKAS 27 have not yet had a material effect on the Group's financial statements as these changes will first be effective as and when the Group enters into a relevant transaction (for example, a business combination or a disposal of a subsidiary) and there is no requirement to restate the amount recorded in respect of such previous transactions.
- The amendments to HKFRS 3 (in respect of recognition of acquiree's deferred tax assets) has had no material impact as there is no requirement to restate amounts recorded in previous periods and no such deferred tax assets arose in the current period.



#### 2 Changes in accounting policies (Continued)

As a result of the amendment to HKAS 17, Leases, arising from the "Improvements to HKFRSs (2009)" omnibus standard, the Group has re-evaluated the classification of its interests in leasehold land as to whether, in the Group's judgement, the lease transfers significantly all the risks and rewards of ownership of the land such that the Group is in a position economically similar to that of a purchaser. The Group has concluded that the classification of such leases as operating leases continues to be appropriate.

#### 3 Segment reporting

The Group manages its businesses by two geographical divisions, namely Hong Kong restaurant and the PRC restaurant. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has identified the following two reportable segments. No operating segments have been aggregated to form the following reportable segments.

-	Hong Kong restaurant:	this segment operates fast food restaurants in Hong Kong.
-	The PRC restaurant:	this segment operates fast food restaurants in the PRC.

Other segments generate profits mainly from leasing of investment properties and include corporate expenses.

(a) Segment results

In accordance with HKFRS 8, segment information disclosed in the interim financial report has been prepared in a manner consistent with the information used by the Group's most senior executive management for the purposes of assessing segment performance and allocating resources between segments. In this regard, the Group's senior executive management monitors the results to each reportable segment on the following bases:

Revenue and expenses are allocated to the reportable segments with reference to revenue generated by those segments and the expenses incurred by those segments or which otherwise arise from the depreciation or amortisation of assets attributable to those segments.

#### **3** Segment reporting (Continued)

#### (a) Segment results (Continued)

Performance is measured based on segment profit before taxation. Items not specifically attributable to individual segments, such as corporate expenses (mainly costs of supporting functions that are provided by head office), are not allocated to the reporting segments.

In addition to receiving segment information concerning segment profit, management is provided with segment information concerning revenue (including inter-segment revenue) and cost of sales (including food cost, labour cost, rent and rates and depreciation). The inter-segment transactions were conducted on normal commercial terms and were priced with reference to prevailing market prices and in the ordinary course of business.

Segment assets information is not reported or used by the Group's most senior executive management.

Information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the period is set out below.

#### For the six months ended 30 September

	5	Kong urant	The I restau		Other see	aments	Tot	al
	2010	2009	2010	2009	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Revenue from external customers	731,297	696,951	76,781	76,381	5,452	7,125	813,530	780,457
Inter-segment revenue	-	-	-	-	(2,409)	(3,264)	(2,409)	(3,264)
Reportable segment revenue	731,297	696,951	76,781	76,381	3,043	3,861	811,121	777,193
Reportable segment profit	54,470	48,309	9,828	4,126	3,477	4,388	67,775	56,823

#### **3 Segment reporting** (Continued)

#### (b) Reconciliations of reportable segment profit

Profit	Six month 30 Sept 2010 \$'000	
Reportable segment profit before taxation Gain on disposal of non-current assets held	67,775	56,823
for sale ( <i>note 12</i> ) Compensation received on granting right of access to a third party for construction work	15,633	-
performed in part of a restaurant Change in fair value of other financial liabilities	-	3,375
at fair value through profit or loss Compensation payable to a landlord upon	(894)	-
early termination of a tenancy lease	(147)	-
Valuation gains on investment properties	3,111	2,812
Impairment losses on fixed assets	(3,713)	(3,842)
Unallocated corporate expenses	(1,202)	(1,778)
Consolidated profit before taxation	80,563	57,390

#### 4 Turnover

The principal activities of the Group are operation of fast food restaurants and property investments.

Turnover represents the sales value of food and beverages sold to customers and rental income. An analysis of turnover is as follows:

	Six months ended 30 September		
	2010 \$'000		
Sale of food and beverages	808,078	773,332	
Property rental	3,043	3,861	
	811,121	777,193	

#### 5 Other revenue and net income

	Six months ended 30 September	
	2010	2009
	\$'000	\$'000
Other revenue		
Interest income	530	509
Other net income		
Gain on disposal of non-current assets held		
for sale (note 12)	15,633	-
Compensation payable to a landlord upon		
early termination of a tenancy lease	(147)	-
Compensation received on granting right of		
access to a third party for construction work		
performed in part of a restaurant	-	3,375
Net loss on disposal of fixed assets from normal activities	(1,690)	(2,409)
Profit on sale of redemption gifts	724	377
Electric and gas range incentives	1,126	1,024
Others	503	583
	16,149	2,950

#### 6 Profit before taxation

Profit before taxation is arrived at after charging:

		Six months ended 30 September	
		<b>2010</b> 2009	
		\$′000	\$'000
(a)	Finance costs		
	Interest on bank borrowings	676	552
	Change in fair value of other financial liabilities		
	at fair value through profit or loss	894	
		1,570	552

#### 6 **Profit before taxation** (Continued)

Profit before taxation is arrived at after charging: (Continued)

		Six months ended 30 September	
		<b>2010</b> 2009	
		\$'000	\$'000
(b)	Other items		
	Cost of inventories (Note)	227,702	216,147
	Depreciation of fixed assets	30,518	25,505
	Amortisation of interests in leasehold land held		
	for own use under operating leases	106	106

Note: The cost of inventories represents food costs.

#### 7 Income tax

	Six months ended 30 September	
	2010	2009
	\$'000	\$'000
Current tax		
Provision for Hong Kong Profits Tax	10,947	6,088
PRC taxation	(124)	(114)
	10,823	5,974
Deferred tax		
Origination and reversal of temporary differences	(970)	2,121
	9,853	8,095

The provision for Hong Kong Profits Tax is calculated at 16.5% (2009: 16.5%) of the estimated assessable profits for the six months ended 30 September 2010. PRC taxation represents PRC foreign enterprise income tax for the period and is charged at the appropriate current rates of taxation ruling in the relevant tax jurisdictions in the PRC.

#### 8 Dividend

(a) Dividend payable to equity shareholders of the Company attributable to the interim period

	Six months ended 30 September	
	<b>2010</b> 200 <b>\$'000</b> \$'00	
Interim dividend declared and payable after	\$ 000	\$'000
the interim period of 20.0 cents (2009: 18.0 cents) per share	25,142	22,624
Special dividend declared and payable after the interim period of 8.0 cents		
(2009: nil) per share	10,057	
	35,199	22,624

The interim and special dividends have not been recognised as a liability at the balance sheet date.

(b) Dividend payable to equity shareholders of the Company attributable to the previous financial year, approved and paid during the interim period

	Six months ended 30 September	
	<b>2010</b> 200	
	\$'000	\$'000
Final dividend in respect of the previous		
financial year ended 31 March 2010, approved		
and paid during the following interim period,		
of 28.0 cents (year ended 31 March 2009:		
28.0 cents) per share	35,203	35,192

In respect of the final dividends for the year ended 31 March 2010, there is a difference of \$11,000 between final dividends disclosed in the 2010 annual financial statements and amounts approved and paid during the period which represents dividends attributable to (i) shares repurchased before the closing date of the register of members and (ii) new shares issued upon the exercise of share options before the closing date of the register of members.

#### 9 Earnings per share

#### (a) Basic earnings per share

The calculation of basic earnings per share for the period ended 30 September 2010 is based on the profit attributable to ordinary equity shareholders of the Company of \$70,710,000 (2009: \$49,295,000) and the weighted average of 125,697,000 ordinary shares (2009: 125,671,000 shares) in issue during the period.

(b) Diluted earnings per share

The calculation of diluted earnings per share for the period ended 30 September 2010 is based on the profit attributable to ordinary equity shareholders of the Company of \$70,710,000 (2009: \$49,295,000) and the weighted average number of ordinary shares of 126,588,000 shares (2009: 125,681,000 shares), calculated as follows:

	Six months ended 30 September	
	2010	2009
	Number of	Number of
	shares	shares
	<i>'000</i>	<i>'000</i>
Weighted average number of ordinary shares used in calculating basic earnings per share Deemed issued of ordinary shares for nil	125,697	125,671
consideration	891	10
Weighted average number of ordinary shares	176 599	125 601
used in calculating diluted earnings per share	126,588	125,681

#### 10 Fixed assets

- (a) All investment properties of the Group were revalued as at 30 September 2010 on an open market value basis calculated by reference to net rental income allowing for reversionary income potential. The valuations were carried out by an independent firm of surveyors, Asset Appraisal Limited, who have among their staff Fellows of the Hong Kong Institute of Surveyors with recent experience in the location and category of property being valued. Based on the valuations, a gain of \$3,111,000 (six months ended 30 September 2009: a gain of \$2,812,000) has been credited to the consolidated income statement.
- (b) During the six months ended 30 September 2010, the Group's management identified several branches which continuously underperformed and assessed the recoverable amounts of the fixed assets of those branches. Based on this assessment, the carrying amount of those fixed assets was written down by \$3,713,000 (six months ended 30 September 2009: \$3,842,000). The estimates of recoverable amount were based on the fixed assets' value in use, determined using a discount rate of 10% (six months ended 30 September 2009: 10%).
- (c) During the six months ended 30 September 2010, the Group acquired items of fixed assets with a cost of \$31,506,000 (six months ended 30 September 2009: \$116,260,000). Items of fixed assets with a net book value of \$1,904,000 were disposed of during the six months ended 30 September 2010 (six months ended 30 September 2009: \$2,409,000).
- (d) During the six months ended 30 September 2010, a property with a carrying value amounting to \$5,730,000 held in the PRC under a medium-term lease was transferred from investment property to leasehold land and building following a change in intention of the use of the property.
- (e) At 30 September 2010, the net book value of properties pledged as security for banking facilities granted to certain subsidiaries of the Group amounted to \$64,133,000 (31 March 2010: \$68,813,000).

#### 11 Other financial asset

Other financial asset represents principal protected structured note placed with financial institution which is subject to call option at the discretion of the financial institution before the maturity dates. Interest is receivable on a quarterly basis and calculated at variable interest rates with reference to the London Interbank Offered Rate ("LIBOR").

#### 12 Non-current assets held for sale

At 31 March 2010, certain leasehold land and buildings and investment properties were presented as non-current assets held for sale following the decision of the Group's management to dispose of these properties. A sale and purchase agreement was entered into with a third party on 22 April 2010. The sale and purchase was completed on 30 June 2010 with a gain on disposal of \$15,633,000 (notes 3 and 5).

#### 13 Trade and other receivables

Included in trade and other receivables are trade debtors (net of allowance for doubtful debts) with the following ageing analysis:

	At	At
	30 September	31 March
	2010	2010
	\$'000	\$'000
1 to 30 days	5,717	4,055
31 to 90 days	69	554
91 to 180 days	10	93
181 to 365 days	24	3
Over one year	4	
	5,824	4,705

The Group's sales to customers are mainly on a cash basis. The Group also grants credit terms of 30 to 90 days to certain customers to which the Group provides catering services.

#### 14 Bank deposits and cash

	At 30 September 2010	At 31 March 2010
	\$'000	\$'000
Deposits with banks	136,990	94,099
Cash at bank and in hand	113,639	113,393
Cash and cash equivalents in the condensed consolidated		
cash flow statement	250,629	207,492
Pledged bank deposits	2,597	2,550
	253,226	210,042

Bank deposits of \$2,597,000 (31 March 2010: \$2,550,000) are pledged to a bank to secure a loan of \$895,000 as at 30 September 2010 (31 March 2010: \$1,447,000) borrowed by an independent third party food processing contractor.

#### 15 Trade and other payables

Included in trade and other payables are trade creditors with the following ageing analysis:

	At	At
	30 September	31 March
	2010	2010
	\$'000	\$'000
1 to 30 days	74,198	70,850
31 to 90 days	3,078	1,577
91 to 180 days	180	89
181 to 365 days	249	86
Over one year	955	1,054
	78,660	73,656



#### 16 Equity-settled share-based transactions

During the period, options were exercised to subscribe for 363,000 ordinary shares (six months ended 30 September 2009: 100,000 shares) in the Company at a consideration of \$2,287,000 (six months ended 30 September 2009: \$233,000), of which \$363,000 (six months ended 30 September 2009: \$100,000) was credited to share capital and the balance of \$1,924,000 (six months ended 30 September 2009: \$133,000) was credited to the share premium account. \$186,000 (six months ended 30 September 2009: \$160,000) was credited to the share premium account. \$186,000 (six months ended 30 September 2009: \$100,000) was credited to the share premium account. \$186,000 (six months ended 30 September 2009: \$100,000) was credited to the share premium account. \$186,000 (six months ended 30 September 2009: \$100,000) was credited to the share premium account. \$186,000 (six months ended 30 September 2009: \$100,000) was credited to the share premium account. \$186,000 (six months ended 30 September 2009: \$100,000) was credited to the share premium account. \$186,000 (six months ended 30 September 2009: \$100,000) was credited to the share premium account. \$186,000 (six months ended 30 September 2009: \$100,000) was credited to the share premium account. \$186,000 (six months ended 30 September 2009: \$100,000) was credited to the share premium account. \$186,000 (six months ended 30 September 2009: \$100,000) was credited to the share premium account. \$186,000 (six months ended 30 September 2009: \$100,000) was credited to the share premium account. \$186,000 (six months ended 30 September 2009: \$100,000) was credited to the share premium account. \$186,000 (six months ended 30 September 2009: \$100,000) was credited to the share premium account upon the exercise of respective share options during the period.

#### 17 Capital and reserves

During the six months ended 30 September 2010, the Company repurchased its own ordinary shares on the Stock Exchange as follows:

Month/year	Number of shares repurchased	Highest price paid per share \$	Lowest price paid per share \$	Aggregate price paid \$'000
May 2010	260,000	7.96	7.20	2,011
August 2010	80,000	8.34	8.16	657
	340,000			2,668

The above repurchased shares were cancelled and accordingly the issued share capital of the Company was reduced by the nominal value of these shares. The premium and transaction costs paid on the repurchase of the shares of \$2,328,000 and \$12,000 respectively were charged to the Group's share premium account.

#### 18 Capital commitments

Capital commitments outstanding at 30 September 2010 not provided for in the Group's interim financial report were as follows:

	At	At
	30 September	31 March
	2010	2010
	\$'000	\$'000
Authorised and contracted for	9,341	968
Authorised but not contracted for	35,846	31,814
	45,187	32,782

Included in capital commitments outstanding at 30 September 2010 was an amount of \$27,017,000 (31 March 2010: \$29,944,000) for the future development of the central food processing plant to cope with the Group's long term business growth.

#### 19 Contingent liabilities

At 30 September 2010, guarantees are given to banks by the Company in respect of mortgage loans and other banking facilities extended to certain wholly-owned subsidiaries.

As at the balance sheet date, the Directors do not consider it probable that a claim will be made against the Company under the guarantee arrangement. The maximum liability of the Company at the balance sheet date under the guarantees is the amount of the facilities drawn down by all the subsidiaries that are covered by the guarantees, being \$83,134,000 (31 March 2010: \$79,608,000).

The Company has not recognised any deferred income in respect of the guarantee as its fair value cannot be reliably measured and there is no transaction price.

#### 20 Material related party transactions

In addition to the transactions and balances disclosed elsewhere in this interim report, the Group entered into the following material related party transactions during the period ended 30 September 2010:

(a) Remuneration for key management personnel of the Group for the six months ended 30 September 2010 is as follows:

	Six months ended 30 September	
	2010	2009
	\$'000	\$'000
Salaries and other short-term employee benefits	6,779	6,422
Contribution to defined contribution retirement plans	18	18
	6,797	6,440

- (b) During the period, a subsidiary of the Company leased a property from New Champion International Limited ("New Champion"). New Champion is a company wholly and beneficially owned by Mr Dennis Lo Hoi Yeung, the Executive Chairman of the Company, and his family members. Mr Dennis Lo Hoi Yeung is also a director of New Champion. Rental expenses incurred during the period amounted to \$720,000 (six months ended 30 September 2009: \$717,000).
- (c) During the period, a subsidiary of the Company leased a property from Front Land Properties Limited ("Front Land"). The ultimate beneficial owners of Front Land are Mr Lo Hoi Chun, who is a cousin of Mr Dennis Lo Hoi Yeung, and his associate. Rental expenses incurred during the period amounted to \$360,000 (six months ended 30 September 2009: \$775,000).

#### 21 Comparative figures

On 8 September 2010 the HKICPA issued draft Interpretation 5, *Presentation* of *Financial Statements – Classification by the Borrower of a Term Loan that contains a Repayment on Demand Clause*. This draft interpretation is expected to be effective immediately upon finalisation and sets out the conclusion reached by the HKICPA that a term loan which contains a clause granted by the lender an unconditional right to demand repayment at any time should be reclassified as a current liability in accordance with paragraph 69(d) of HKAS 1, Presentation of *Financial Statements*, irrespective of the probability that the lender will invoke the clause without cause.

With due regard to the above conclusion and with effect from the current financial reporting period, the Group has classified those loans which give the lender the unconditional right to call the loan at any time as a current liability in the consolidated balance sheet. Previously such loans were classified in accordance with the agreed repayment schedule unless the Group had breached any of the covenants set out in the agreement as of the reporting date or otherwise had reason to believe that the lender would invoke its rights under the immediate repayment clause within the foreseeable future.

Comparative figures have been adjusted to conform to the current period's presentation.



# Independent Review Report to the Board of Directors of Fairwood Holdings Limited

(Incorporated in Bermuda with limited liability)

# Introduction

We have reviewed the interim financial report set out on pages 3 to 24 which comprises the consolidated balance sheet of Fairwood Holdings Limited as of 30 September 2010 and the related consolidated income statement, consolidated statement of comprehensive income and consolidated statement of changes in equity and condensed consolidated cash flow statement for the six months period then ended and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard ("HKAS") 34, *Interim financial reporting* issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). The directors are responsible for the preparation and presentation of the interim financial report in accordance with HKAS 34.

Our responsibility is to form a conclusion, based on our review, on the interim financial report and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

# Scope of review

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity* issued by the HKICPA. A review of the interim financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly we do not express an audit opinion.

# Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim financial report as at 30 September 2010 is not prepared, in all material respects, in accordance with HKAS 34, *Interim financial reporting*.

#### KPMG

Certified Public Accountants

8th Floor, Prince's Building 10 Chater Road Central, Hong Kong

25 November 2010

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# **Management Discussion and Analysis**

#### **Overall performance**

For the six months ended 30 September 2010, the Group achieved a turnover of HK\$811.1 million, an increase of 4.4% over the corresponding period of last year. Gross profit margin increased to 15.0%. Profit attributable to equity holders of the Group was HK\$70.7 million compared with HK\$49.3 million for the same period last year. Excluding a gain on disposal of non-current assets held for sale of HK\$15.6 million, profit for the period amounted to HK\$55.1 million. Basic earnings per share were HK56.25 cents (2009: HK39.23 cents).

#### **Business review**

During the review period, the Group adopted a series of effective marketing and pricing strategies that raised average spending and increased customer traffic, therefore, maximizing sales in individual segments. Coupled with greater efficiency derived from its central food processing plant, the Group was able to increase its gross profit margin to 15.0% despite of inflationary pressures led to a surge in food costs and prevailing high rent.

The Group also strengthened backend production support during the review period. Leveraging the central food processing plant, the Group now has better control of operating expenses and is able to more efficiently conduct work procedures and allocate resources, resulting in greater economies of scale. Outfitted with advanced automated equipment, the food processing plant enables the Group to enjoy greater efficiency while at the same time streamlining operations.

Aside from current restaurant operations, the Group identified an opportunity in the specialty restaurant segment and launched the "Kenting Tea House" on 1 July 2010. The restaurant offers unique interior décor that exudes a hospitable Taiwan-style ambience, and caters for those who fancy casual yet delicate Taiwanese cuisine. Located at Mega Box, a prime and high-traffic mall in Kowloon Bay, the outlet benefits from the patronage of affluent young customers, resulting in satisfactory performance since its opening. Across the border, the Group was able to gear its menu towards local tastes. Combined with outlets opened alongside high-traffic metro stations and shopping malls, the Mainland China operation achieved satisfactory results during the review period. The Group will continue to closely monitor the local market and expand its network of outlets across the country when opportunities arise.

During the review period, the Group opened three new fast food outlets, including two in Hong Kong and one in Mainland China. As at 30 September 2010, the Group had a total of 100 outlets in operation in Hong Kong, including 95 fast food outlets, two Buddies Cafés and three specialty restaurants, and 16 fast food outlets in Mainland China.

#### Prospect

The Group remains optimistic about opportunities in Hong Kong even though the management is well aware that the business environment will continue to be challenging in the second half year – the result of surging food costs and rising rent owing to inflation.

While keeping in mind the two aforesaid factors, the Group is confident about reaching its target of operating 100 fast food outlets in Hong Kong by the end of this fiscal year. To consolidate its presence, the Group will enhance the image of existing stores with the second generation "Orange Concept", and seek to bolster quality by streamlining processes and leveraging support from the central food processing plant. As well, the management will continue to introduce international cuisine that appeals to affluent consumers. What is more, the premium brand image will be reinforced by aggressive marketing campaigns. To stimulate higher average spending, new products and segmentation will be the Group's primary foci.

The Group is also looking forward to seeing greater benefits brought about by the central food processing plant. With higher productivity through automation and lower expenditures via effective cost control measures, the Group will be able to raise its level of competitiveness and strengthen its fundamentals in support of long-term business growth.



The legislation on statutory minimum wage in Hong Kong announced recently is another mounting pressure on cost for the Group. To lessen the impact, the management will take a pragmatic approach; to raise productivity and enhance efficiency through automation, as well as to streamline processes at store level and at the central food processing plant. While adopting such measures, the Group will take into consideration the concerns of all our stakeholders including employees, customers and shareholders.

In respect of operations in Mainland China, the Group will continue to expand its network across the country when opportunities arise. Having achieved respectable results by opening outlets near metro stations and shopping malls where there is higher customer traffic, the Group will maintain this course. With greater health consciousness, rising household income, and increasing acceptance of the fast food culture, the management will leverage on its awareness of these local customer preferences and wants when it charts its path forward.

Having experienced and overcome numerous challenges in the past, the Group is conscious of the need to continuously strengthen its fundamentals as well as adopt new initiatives to stay ahead. Accordingly, the management will thoroughly review all facets of the Group's operation, making adjustments where necessary to maintain long-term sustainable growth.

#### **Financial review**

#### Liquidity and financial resources

At 30 September 2010, the Group had total assets of HK\$772.9 million (31 March 2010: HK\$721.7 million). The Group's working capital was HK\$69.2 million (31 March 2010: HK\$38.3 million), represented by total current assets of HK\$329.5 million (31 March 2010: HK\$278.6 million) against total current liabilities of HK\$260.3 million (31 March 2010: HK\$240.3 million). The current ratio, being the proportion of total current assets against total current liabilities, was 1.3 (31 March 2010: 1.2). Annualized return on average equity was 25.6% (year ended 31 March 2010: 23.7%), being profits for the period attributable to equity shareholders of the Company excluding a gain on disposal of non-current assets held for sale against the average total equity at the beginning and the end of the reporting period and then multiplying by two. Total equity attributable to equity shareholders of the Company was HK\$449.3 million (31 March 2010: HK\$412.6 million).

The Group finances its business with internally generated cash flows and available banking facilities. At 30 September 2010, the Group had bank deposits and cash amounting to HK\$253.2 million (31 March 2010: HK\$210.0 million), representing an increase of 20.6% from 31 March 2010. Most bank deposits and cash were denominated in Hong Kong dollars, United States dollars and Renminbi.

At 30 September 2010, the Group had total bank loans of HK\$44.2 million (31 March 2010: HK\$45.3 million) which was denominated in Hong Kong dollars and Renminbi. All of the Group's bank borrowings were subject to the floating rate basis. The maturity of borrowings are up to 2019 with approximately 17.7% repayable within 1 year, 62.0% repayable over 1 year but less than 5 years and 20.3% repayable after 5 years. The unutilised banking facilities were HK\$247.6 million (31 March 2010: HK\$291.0 million). The gearing ratio of the Group was 9.8% (31 March 2010: 11.0%), which was calculated based on the total bank loans over total equity attributable to equity shareholders of the Company.

The Group's assets and liabilities were mainly denominated in HK dollars. The impact of the fluctuation in exchange rate is immaterial to the Group's financial position.

#### Charges on Group's assets

At 30 September 2010, the net book value of properties pledged as security for banking facilities granted to certain subsidiaries of the Group amounting to HK\$64.1 million (31 March 2010: HK\$68.8 million).

Further, the Group had pledged bank deposits of HK\$2.6 million (31 March 2010: HK\$2.6 million) to secure a bank loan of HK\$0.9 million (31 March 2010: HK\$1.4 million) borrowed by an independent third party food processing contractor.

#### Commitments

The Group's capital commitments outstanding at 30 September 2010 was HK\$45.2 million (31 March 2010: HK\$32.8 million). Included in capital commitments outstanding at 30 September 2010 was an amount of HK\$27.0 million (31 March 2010: HK\$29.9 million) for the future development of the central food processing plant to cope with the Group's long term business growth. In addition, the Group had outstanding other commitments of HK\$9.5 million at 30 September 2010 (31 March 2010: HK\$10.4 million) in respect of the contracting fee for operation of a fast food restaurant.

#### Contingent liabilities

At 30 September 2010, guarantees are given to banks by the Company in respect of mortgage loans and other banking facilities extended to certain wholly-owned subsidiaries.

As at the balance sheet date, the directors do not consider it probable that a claim will be made against the Company under the guarantee arrangement. The maximum liability of the Company at the balance sheet date under the guarantees is the amount of the facilities drawn down by all the subsidiaries that are covered by the guarantees, being HK\$83.1 million (31 March 2010: HK\$79.6 million).

The Company has not recognised any deferred income in respect of the guarantee as its fair value cannot be reliably measured and there is no transaction price.

#### Employee information

At 30 September 2010, the total number of employees of the Group was approximately 4,400 (31 March 2010: 4,400). Employees' remuneration is commensurate with their job nature, qualifications and experience. Salaries and wages are normally reviewed annually based on performance appraisals and other relevant factors.

The Group continues to offer competitive remuneration packages, share options and bonus to eligible staff, based on the performance of the Group and the individual employee. Also, the Group has committed to provide related training programme to improve the quality, competence and skills of all staff.

# **Other Information**

# Directors' and chief executives' interests and short positions in shares, underlying shares and debentures

As at 30 September 2010, the interests or short positions of the Directors and chief executives of the Company and their associates in the issued share capital of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") were as follows:

#### (a) Interests in the Company

	Personal interests	Family interests	Corporate interests	Other interests	Total	Percentage of total issued shares
Dennis Lo Hoi Yeung	3,494,105	-	-	51,984,279 (Note 1)	55,478,384	44.13%
Chan Chee Shing	15,000	-	-	-	15,000	0.01%
Mak Yee Mei	600,000	-	-	-	600,000	0.48%
Ng Chi Keung	177,500	_	-	-	177,500	0.14%

Note 1: These shares were held by Neblett Investments Limited ("Neblett"), a company beneficially owned by a trust of which Mr Dennis Lo Hoi Yeung is a discretionary object. Mr Dennis Lo Hoi Yeung, by virtue of his interest in the trust as a discretionary object and as the Executive Chairman of the Company, was deemed to be interested in the shares held by Neblett.

#### (b) Interests in Fairwood Fast Food Limited

	Non-voting deferred shares of HK\$10 each				
	Personal interests	,	Corporate interests	Other interests	Total
Dennis Lo Hoi Yeung	11,500	-	-	279,357 (Note 2)	290,857

Note 2: These shares were held by Pengto International Limited ("Pengto"), a company beneficially owned by a trust of which Mr Dennis Lo Hoi Yeung is a discretionary object. Mr Dennis Lo Hoi Yeung, by virtue of his interest in the trust as a discretionary object and as the Executive Chairman of the Company, was deemed to be interested in the shares held by Pengto.

All the interests stated above represent long positions.

Apart from the foregoing and those disclosed under the section "Share option scheme" below, as at 30 September 2010, none of the Directors or chief executives of the Company or any of their spouses or children under eighteen years of age had any other interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which had been entered in the register kept by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

#### Share option scheme

As at 30 September 2010, the Directors and employees of the Company had the following interests in options to subscribe for shares of the Company pursuant to the share option scheme of the Company:

	Number of options outstanding at 1 April 2010	Date granted	Exercisable period	Number of options lapsed during the period	Number of options exercised during the period	Number of options outstanding at 30 September 2010	Exercise price per share HK\$	Closing price per share immediately before date of grant of options HK\$	
Chan Chee Shing (Director)	1,000,000	8 April 2009	Exercisable in five tranches of 20% during the period from 1 April 2010 to 31 March 2016	-	-	1,000,000	6.26	6.28	-
Mak Yee Mei (Director)	400,000	1 March 2010	Exercisable in five tranches of 20% during the period from 1 January 2011 to 31 December 2016	-	-	400,000	8.08	8.07	-
Employee	800,000	6 April 2009	Exercisable in five tranches of 20% during the period from 5 April 2010 to 4 April 2017	-	-	800,000	6.30	6.23	-
Employees	3,220,000	8 April 2009	Exercisable in five tranches of 20% during the period from 1 April 2010 to 31 March 2016	(244,000)	(348,000)	2,628,000	6.26	6.28	8.08
Employee	100,000	4 May 2009	Exercisable in five tranches of 20% during the period from 1 April 2010 to 31 March 2016	-	(5,000)	95,000	6.29	6.18	8.05
Employees	200,000	10 July 2009	Exercisable in five tranches of 20% during the period from 1 July 2010 to 30 June 2016	(100,000)	(10,000)	90,000	7.69	7.30	8.40



Apart from the foregoing, at no time during the six months ended 30 September 2010 was the Company or any of its subsidiaries a party to any arrangement to enable the Directors or chief executives of the Company or any of their spouses or children under eighteen years of age to acquire benefits by means of acquisition of shares in or debentures of the Company or any of its associated corporations within the meaning of the SFO.

#### Substantial interests in the share capital of the Company

As at 30 September 2010, the interests or short positions of every person, other than the Directors and chief executives of the Company, in the shares and underlying shares of the Company as recorded in the register required to be kept by the Company under Section 336 of the SFO, or as otherwise notified to the Company, were as follows:-

		Shares directly and/or indirectly held	Percentage of total issued shares
(i)	Neblett <i>(Note)</i>	51,984,279	41.35%
(ii)	Jumbo Easy Limited <i>(Note)</i>	51,984,279	41.35%
(iii)	Winning Spirit International Corp. (Note)	51,984,279	41.35%
(iv)	HSBC International Trustee Limited (Note)	51,984,279	41.35%
(v)	Allard Partners Limited	11,317,000	9.00%

Note:

These interests represented the same block of shares and were held by Neblett. Neblett was a company wholly-owned by Winning Spirit International Corp. which in turn was a company wholly-owned by HSBC International Trustee Limited in the capacity of trustee. Jumbo Easy Limited was deemed to be interested in these shares by virtue of its capacity of a discretionary object of the trust which beneficially owned Neblett and being a wholly-owned company of Mr Dennis Lo Hoi Yeung. HSBC International Trustee Limited was deemed to be interested in the shares held by Neblett in the capacity of trustee of the trust which beneficially owned Neblett and being a wholly-owned company of Mr Dennis Lo Hoi Yeung. HSBC International Trustee Limited was deemed to be interested in the shares held by Neblett in the capacity of trustee of the trust which beneficially owned Neblett.

All the interests stated above represent long positions.

Save as disclosed above, no other interest or short position in the shares or underlying shares of the Company were recorded in the register required to be kept under Section 336 of the SFO as at 30 September 2010.

#### Dividends

The Board declared an interim dividend of HK20.0 cents (2009: HK18.0 cents) per share and a special dividend of HK8.0 cents (2009: nil) per share for the six months ended 30 September 2010 to shareholders whose names appear on the Register of Members of the Company at the close of business on Thursday, 16 December 2010. Coupled with special dividend, total declared dividends represent a distribution of approximately 50% of the Group's profit for the period attributable to equity shareholders. The interim and special dividends will be paid on or before Friday, 24 December 2010.

#### Closure of register of members

The Register of Members of the Company will be closed from Wednesday, 15 December 2010 to Thursday, 16 December 2010, during which period no transfer of shares will be registered. In order to qualify for the interim dividend and the special dividend, all transfer of shares accompanied by the relevant share certificates must be lodged with the Company's Hong Kong Branch Share Registrars, Computershare Hong Kong Investor Services Limited at Rooms 1712-6, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong not later than 4:00 p.m. on Tuesday, 14 December 2010 for registration.

#### Purchase, sale or redemption of the Company's listed securities

During the six months ended 30 September 2010, the Company repurchased its own ordinary shares on the Stock Exchange as follows:

Month/Year	Number of shares repurchased	Highest price paid per share HK\$	Lowest price paid per share HK\$	Aggregate price paid HK\$'000
May 2010	260,000	7.96	7.20	2,011
August 2010	80,000	8.34	8.16	657
	340,000			2,668



The above repurchased shares were cancelled and accordingly the issued share capital of the Company was reduced by the nominal values of these shares. The premium and transaction costs paid on the repurchase of the shares of HK\$2,328,000 and HK\$12,000 respectively were charged to the Group's share premium account.

Save as disclosed above, there were no other purchases, sales or redemptions of the Company's listed securities by the Company or any of its subsidiaries during the period.

#### **Corporate governance**

The Company has complied with the applicable code provisions of the Code on Corporate Governance Practices (the "CG Code") as set out in Appendix 14 of the Listing Rules throughout the six months ended 30 September 2010, save and except that the Chairman and the Managing Director of the Company are not subject to retirement by rotation.

Code Provision A.4.2 of the CG Code stipulates that every director, including those appointed for a specific term, should be subject to retirement by rotation at least once every three years.

Under the Bye-laws of the Company, the Chairman and the Managing Director of the Company are not subject to retirement by rotation. The Board considers that the exemption of both the Chairman and the Managing Director (Chief Executive Officer) of the Company from such retirement by rotation provisions would provide the Group with strong and consistent leadership, efficiency usage of resources and enables effective planning, formulation and implementation of long-term strategies and business plans. The Board believes that it would be in the best interest of the Company for such Directors to continue to be exempted from the retirement by rotation provision.

#### Audit committee

The audit committee comprises one Non-executive Director and three Independent Non-executive Directors of the Company and reports to the Board. The audit committee has reviewed with the management and the Company's external auditors the unaudited financial information and interim results for the six months ended 30 September 2010.

#### Compliance with the Model Code

The Company has adopted the Model Code as set out in Appendix 10 of the Listing Rules for securities transactions by Directors of the Company. Following specific enquiry by the Company, all Directors of the Company have confirmed their compliance with the required standards set out in the Model Code throughout the period ended 30 September 2010.

### Appreciation

I would like to take this opportunity to offer my gratitude to all staff for their dedication and hard work during the period and express my sincere appreciation to all fellow directors. I would also like to thank all customers, business partners and shareholders for their continuing support.

By Order of the Board **Dennis Lo Hoi Yeung** *Executive Chairman* 

Hong Kong, 25 November 2010