



# ICBC 中国工商银行

## 中國工商銀行股份有限公司 INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED (a joint stock limited company incorporated in the People's Republic of China with limited liability) (Stock Code: 1398)

### Form of Proxy for the Annual General Meeting for the year 2009 to be held on 18 May 2010

I / We <sup>(Note 1)</sup> \_\_\_\_\_ of \_\_\_\_\_ being the registered holder(s) of \_\_\_\_\_ <sup>(Note 2)</sup> H shares of RMB1.00 each in the capital of Industrial and Commercial Bank of China Limited (the "Bank"), hereby appoint the Chairman of the meeting or \_\_\_\_\_ <sup>(Note 3)</sup> to act as my/our proxy to attend and vote for me/us and on my/our behalf at the annual general meeting for the year 2009 (the "Meeting") of the Bank to be held at the Grand Ballroom, Grand Hyatt Hong Kong, 1 Harbour Road, Hong Kong and at B3 Academic Exchange, Industrial and Commercial Bank of China Limited, No. 55 Fuxingmennei Avenue, Xicheng District, Beijing, PRC concurrently by video conference on Tuesday, 18 May 2010 at 2:30 p.m. or any adjournment thereof, for the purpose of considering and if thought fit, passing the resolutions set out in the notice convening the Meeting, and voting on behalf of me/us under my/our name as indicated below <sup>(Note 4)</sup> in respect of the resolution to be proposed at the Meeting and any of its adjournment.

Unless otherwise indicated, capitalised terms used herein shall have the same meaning as those defined in the circular of the Bank dated 2 April 2010.

Ordinary Resolutions		For <sup>(Note 4)</sup>	Against <sup>(Note 4)</sup>	Abstained <sup>(Note 4)</sup>
1	To consider and approve the 2009 Work Report of the Board of Directors of the Bank.			
2	To consider and approve the 2009 Work Report of the Board of Supervisors of the Bank.			
3	To consider and approve the Bank's 2009 audited accounts.			
4	To consider and approve the Bank's 2009 profit distribution plan.			
5	To consider and approve the re-appointment of Ernst & Young and Ernst & Young Hua Ming as auditors of the Bank for 2010 for the term from the passing of this resolution until the conclusion of the next annual general meeting and to fix the aggregate audit fees for 2010 at RMB159.60 million.			
6	To consider and approve the Capital Management Plan of the Industrial and Commercial Bank of China Limited for Years 2010 to 2012 as set out in Appendix 1 to the circular of the Bank dated 2 April 2010.			
Special Resolutions		For <sup>(Note 4)</sup>	Against <sup>(Note 4)</sup>	Abstained <sup>(Note 4)</sup>
7	To consider and approve the proposal in respect of general mandate to issue H Shares and A Share convertible corporate bonds as set out in the circular of the Bank dated 2 April 2010.			
8	To consider and individually approve each of the following items in respect of the proposed public issuance and listing of the A Share convertible corporate bonds as set out in Appendix 2 to the circular of the Bank dated 2 April 2010 and the implementation of these resolutions subject to approvals of relevant applications having been granted by the relevant governmental authorities in the People's Republic of China:			
	(1) Type of securities to be issued			
	(2) Issue size			
	(3) Nominal value and issue price			
	(4) Term			
	(5) Interest rate			
	(6) Timing and method of interest payment			
	(7) Conversion period			
	(8) Method for determining the number of Shares for conversion			
	(9) Determination and adjustment of CB Conversion Price			
	(10) Downward adjustment to CB Conversion Price			
	(11) Terms of redemption			
	(12) Terms of sale back			
	(13) Dividend rights of the year of conversion			
	(14) Method of issuance and target investors			
	(15) Subscription arrangement for the existing holders of A Shares			
	(16) CB Holders and CB Holders' meetings			
	(17) Use of proceeds from the issuance of the Convertible Bonds			
	(18) Special provisions in relation to supplementary capital			
	(19) Security			
	(20) The validity period of the resolution in respect of the issuance of the Convertible Bonds			
	(21) Matters relating to authorisation in connection with the issuance of the Convertible Bonds			
Ordinary Resolutions		For <sup>(Note 4)</sup>	Against <sup>(Note 4)</sup>	Abstained <sup>(Note 4)</sup>
9	To consider and approve the Feasibility Analysis Report on Use of Proceeds from the Public Issuance of A Share Convertible Corporate Bonds as set out in Appendix 3 to the circular of the Bank dated 2 April 2010.			
10	To consider and approve the Report on Utilisation of Proceeds from Previous Issuances as set out in Appendix 4 to the circular of the Bank dated 2 April 2010.			

Dated \_\_\_\_\_, 2010

Shareholder's Signature <sup>(Note 5)</sup> \_\_\_\_\_

Notes:  
Important: You should first read the circular of the Bank dated 2 April 2010 before appointing a proxy.  
1. Please insert full name(s) and address as registered in the register of members in BLOCK CAPITALS.  
2. Please insert the number of shares registered in your name(s) relating to this form of proxy. If no number is inserted, this proxy form will be deemed to relate to all shares registered in your name(s).  
3. If a proxy other than the Chairman of the meeting is preferred, cross out the words "the Chairman of the meeting or" and insert the full name and address of the proxy (or proxies) desired in the space provided. If you are a shareholder of the Bank who is entitled to attend and vote at the Meeting convened by this notice, you are entitled to appoint one or more proxies to attend and vote on your behalf. A proxy need not be a shareholder of the Bank. Any changes to this proxy form should be initialled by the person who signs it.  
4. IMPORTANT: IF YOU WISH TO VOTE FOR A RESOLUTION, PLEASE TICK THE APPROPRIATE BOX MARKED "FOR". IF YOU WISH TO VOTE AGAINST A RESOLUTION, PLEASE TICK THE BOX MARKED "AGAINST". IF YOU WISH TO VOTE "ABSTAINED" THE RESOLUTION, PLEASE TICK THE BOX MARKED "ABSTAINED". If no direction is given, the proxy will be entitled to vote or abstain as he thinks fit. Your proxy will also be entitled to vote at his discretion on any resolution properly put to the Meeting other than those referred to in the notice convening the Meeting.  
5. This form of proxy must be signed by you, or your attorney duly authorised in writing or, if you are a corporation, must either be executed under the common seal or under the hand of a director or duly authorised attorney(s). If this proxy form is signed by an attorney of a shareholder, the power of attorney or other authority (if any) under which it is signed must be notarised.  
6. In the case of joint holders of any share, any one of such persons may vote at the Meeting, either personally or by proxy, in respect of such share as if he were solely entitled thereto; but if more than one of such joint holders are present at the Meeting whether attending in person or by proxy, the vote of the person, whose name stands first on the register of members of the Bank in respect of such share shall be accepted to the exclusion of the vote(s) of the other joint holder(s).  
7. To be valid, this proxy form together with the power of attorney or other authorisation document (if any) must be deposited at the H share registrar of the Bank by hand or by post not less than 24 hours before the time fixed for the holding of the Meeting or any adjournment thereof (as the case may be). Completion and delivery of this proxy form will not preclude shareholders from attending and voting at the Meeting if she/he so wishes. In such event, the instrument appointing a proxy shall be deemed to be revoked. The H share registrar of the Bank is Computershare Hong Kong Investor Services Limited, whose address is at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong.  
8. Document of evidence must be shown by shareholder(s) or proxies to attend the Meeting.