#### HONG KONG UNDERWRITERS

#### **Lead Manager**

BNP Paribas Capital (Asia Pacific) Limited

# **Co-lead Managers**

Piper Jaffray Asia Securities Limited CCB International Capital Limited

#### Co-Managers

First Shanghai Securities Limited
Taifook Securities Company Limited

#### INTERNATIONAL UNDERWRITERS

# Global Coordinator, Bookrunner, Lead Manager and Sponsor

BNP Paribas Capital (Asia Pacific) Limited

### **Co-lead Managers**

Piper Jaffray Asia Securities Limited CCB International Capital Limited

#### **UNDERWRITING ARRANGEMENTS AND EXPENSES**

# **Hong Kong Public Offering**

# Hong Kong Underwriting Agreement

We are initially offering 25,000,000 Hong Kong Public Offer Shares (subject to adjustment) for subscription by way of Hong Kong Public Offering on and subject to the terms and conditions of this prospectus and the Application Forms and an aggregate of 225,000,000 International Offer Shares (subject to adjustment and the Over-allotment Option) for subscription by way of International Offering on and subject to the terms and conditions of this prospectus.

Subject to (i) the Listing Committee of the Hong Kong Stock Exchange granting the listing of, and permission to deal in, the Shares to be issued, and (ii) certain other conditions set out in the Hong Kong Underwriting Agreement, the Hong Kong Underwriters have severally agreed to apply or procure applications, on the terms and conditions of this prospectus and the related Application Forms, for the Hong Kong Public Offer Shares now being offered and which are not taken up under the Hong Kong Public Offering.

### Grounds for termination

The obligations of the Hong Kong Underwriters to subscribe or procure subscribers for the Hong Kong Public Offer Shares will be subject to termination by notice in writing from the Global Coordinator (for itself and on behalf of the Hong Kong Underwriters) if any of the following events occur prior to 8:00 a.m. on the Listing Date:

- (1) there has come to the notice of the Global Coordinator:
  - (i) that any statement contained in this prospectus, the Application Forms, the formal notice and any announcement issued by the Company in relation to the Global Offering (the "Offer Documents") which is considered by the Global Coordinator (for itself and on behalf of the other Hong Kong Underwriters) in its sole and absolute opinion to be material in the context of the Global Offering was, when it was issued, or has become, untrue, incorrect or misleading in any material respect or that any forecast, expression of opinion, intention or expectation expressed therein is not, in the sole and absolute opinion of the Global Coordinator, in all material respects, fair and honest and based on reasonable assumptions, when taken as a whole; or
  - (ii) that any matter has arisen or has been discovered which would, had it arisen or been discovered immediately before the date of this prospectus, constitute an omission therefrom considered by the Global Coordinator (for itself and on behalf of the other Hong Kong Underwriters) in its sole and absolute opinion to be material in the context of the Global Offering; or
  - (iii) any breach, considered by the Global Coordinator (for itself and on behalf of the other Hong Kong Underwriters) in its sole and absolute opinion to be material in the context of the Global Offering, of any of the obligations imposed upon any party (other than the Global Coordinator or any Hong Kong Underwriter) to the Hong Kong Underwriting Agreement or the International Underwriting Agreement (other than on the part of any of the Underwriters); or
  - (iv) any event, act or omission which gives or is likely to give rise to any liability of any of our Controlling Shareholders, Mr. Zhou Longrui, Ms. Yang Yunfei, Mr. Gao Xinkun, Mr. Ma Zhaoyang, High Joy, Shiny Century, Wide Fame, Red Day, Hony Capital and Castle Lead (collectively, the "Warrantors") or of us pursuant to the indemnification provisions in the Hong Kong Underwriting Agreement which liability has or is likely to have a material adverse effect on the business or financial or trading position of our Group as a whole; or
  - (v) any change or development involving a prospective change in the condition, assets, liabilities, business affairs, prospects, profits, losses or the financial or trading position or performance of our Group as a

- whole considered by the Global Coordinator (for itself and on behalf of the other Hong Kong Underwriters) in its sole and absolute opinion to be material and adverse in the context of the Global Offering; or
- (vi) any breach of, or any event rendering untrue or incorrect in any respect, any of the warranties under the Hong Kong Underwriting Agreement considered by the Global Coordinator (for itself and on behalf of the other Hong Kong Underwriters) in its sole and absolute opinion to be material in the context of the Global Offering; or
- (vii) we withdraw any of the Offer Documents (or any other documents used in connection with the contemplated subscription and sale of the Offer Shares or the Global Offering); or
- (viii) any person (other than the Global Coordinator and any of the Hong Kong Underwriters) has withdrawn or sought to withdraw its consent to being named in any of the Offer Documents or to the issue of any of the Offer Documents; or
- (2) there shall develop, occur, exist or come into effect:
  - (ix) any event, or series of events, beyond the reasonable control of the Underwriters (including, without limitation, acts of government or orders of any courts, strikes, calamity, crisis, lock-outs, fire, explosion, flooding, civil commotion, acts of war, outbreak or escalation of hostilities (whether or not war is declared), acts of God, acts of terrorism, declaration of a national or international emergency, riot, public disorder, economic sanctions, outbreaks of diseases or epidemics, including, without limitation, Severe Acute Respiratory Syndrome, avian influenza (H5N1), swine influenza (H1N1) or related or mutated forms, or interruption or delay in transportation in or affecting Hong Kong, the PRC, the United States, Japan, the European Union (or any member thereof), Singapore, the Cayman Islands, or the British Virgin Islands (each a "Relevant Jurisdiction"); or
  - (x) any change or development involving a prospective change, or any event or series of events likely to result in any change or development involving a prospective change, in local, regional, national, international, financial, economic, political, military, industrial, fiscal, regulatory, currency or market conditions (including without limitation any moratorium, suspension or restriction on trading in securities generally on the Hong Kong Stock Exchange, the New York Stock Exchange, the NASDAQ Global Market, the Tokyo Stock Exchange, the London Stock Exchange, or a material fluctuation in the exchange rate of the Hong Kong dollar against any foreign currency, or any interruption in monetary or trading or securities settlement or clearance services or procedures in or affecting any Relevant Jurisdiction); or

- (xi) any new law or regulations or change or development involving a prospective change in existing laws or regulations or any change or development involving a prospective change in the interpretation or application thereof by any court or other competent authority in or affecting any Relevant Jurisdiction; or
- (xii) any general moratorium on commercial banking activities in Hong Kong (imposed by the Financial Secretary of Hong Kong and/or the Hong Kong Monetary Authority or otherwise), New York (imposed at the United States federal or New York state level or otherwise), the European Union (or any member thereof), Japan or the PRC or a material disruption in commercial banking or securities settlement or clearance services in any Relevant Jurisdiction; or
- (xiii) the imposition of economic sanctions, in whatever form, directly or indirectly, by or for any of Relevant Jurisdiction; or
- (xiv) a change or development involving a prospective change in taxation or exchange control (or the implementation of any exchange control), currency exchange rates or foreign investment laws or regulations in any Relevant Jurisdiction affecting an investment in the Shares; or
- (xv) any change or development involving a prospective change, or a materialisation of, any of the risks set out in the section headed "Risk Factors" in this prospectus; or
- (xvi) any litigation or claim of any third party being threatened or instigated against any member of our Group or any Warrantors; or
- (xvii) an executive Director being charged with an indictable offence or prohibited by operation of law or otherwise disqualified from taking part in the management of a company; or
- (xviii) the chairman or chief executive officer or chief financial officer of the Company vacating his office; or
- (xix) the commencement by any governmental, regulatory or political body or organisation of any public action against an executive Director in his or her capacity as such or an announcement by any governmental, regulatory or political body or organisation that it intends to take any such action; or
- (xx) a contravention by any member of our Group of the Hong Kong Companies Ordinance or any of the Hong Kong Listing Rules or any other applicable laws or regulations; or

- (xxi) a prohibition on the Company for whatever reason from allotting the Offer Shares pursuant to the terms of the Global Offering; or
- (xxii) non-compliance of this prospectus or any other documents used in connection with the subscription and purchase of the Offer Shares, or any aspect of the Global Offering, with the Hong Kong Listing Rules or any other applicable laws or regulations; or
- (xxiii) other than with the approval of the Global Coordinator, the issue or requirement to issue by us of a supplementary prospectus or any other documents used in connection with the subscription or sale of the Offer Shares pursuant to the Hong Kong Companies Ordinance or the Hong Kong Listing Rules; or
- (xxiv) a valid demand by any creditor for repayment or payment of any indebtedness of any member of our Group or in respect of which any member of our Group is liable prior to its stated maturity; or
- (xxv) a petition or an order is presented for the winding-up or liquidation of any member of our Group or any member of our Group makes any composition or arrangement with its creditors or enters into a scheme of arrangement or any resolution is passed for the winding-up of any member of our Group or a provisional liquidator, receiver or manager is appointed to take over all or part of the assets or undertaking of any member of our Group or anything analogous thereto occurs in respect of any member of our Group,

which in each case or in aggregate in the sole and absolute opinion of the Global Coordinator (for itself and on behalf of the Hong Kong Underwriters):

- (a) is or will or could be expected to have a material adverse effect on the general affairs, management, business, financial, trading or other condition or prospects or risks of our Company or our Group or any member of our Group or on any present or prospective shareholder in his, her or its capacity as such; or
- (b) has or will have or could be expected to have a material adverse effect on the success, marketability or pricing of the Global Offering or the level of applications under the Hong Kong Public Offering or the level of interest under the International Offering; or
- (c) makes it inadvisable, inexpedient or impracticable for the Global Offering to proceed or to market the Global Offering; or

(d) would have the effect of making any part of the Hong Kong Underwriting Agreement, the International Underwriting Agreement and the price determination agreement (including underwriting) or any agreement between the Hong Kong Underwriters and the International Underwriters incapable of performance in accordance with its terms or which prevents the processing of applications and/or payments pursuant to the Global Offering or pursuant to the underwriting thereof.

### **Undertakings**

Undertakings by us

We have undertaken to each of the Global Coordinator, the Bookrunner, the Sponsor and the Hong Kong Underwriters that, and each of our Controlling Shareholders and executive Directors has undertaken to procure that, except pursuant to the Global Offering (including pursuant to the Over-allotment Option), the Capitalization Issue and the exercise of the options which may be granted under the Share Option Scheme or with the prior written consent of the Global Coordinator (for itself and on behalf of the Hong Kong Underwriters) and unless in compliance with the requirements of the Hong Kong Listing Rules, we will not allot or issue, or agree to allot or issue, Shares or other securities of our Company (including warrants or other convertible or exchangeable securities) or grant or agree to grant any options, warrants, or other rights to subscribe for or convertible or exchangeable into Shares or other securities of our Company or repurchase Shares or other securities of our Company or enter into any swap or other arrangement that transfers, in whole or in part, any of the economic consequence of ownership of any Shares or offer to or agree to do any of the foregoing or announce any intention to do so during the six months immediately following the Listing Date and in the event of our Company doing any of the foregoing by virtue of the aforesaid exceptions or during the period of six months immediately following the expiry of the first six months period after the Listing Date, we will take all reasonable steps to ensure that any such act will not create a disorderly or false market for any Shares or other securities of our Company.

Undertakings by our Controlling Shareholders and certain minority Shareholders

Each of (i) our Controlling Shareholders, (ii) Mr. Zhong Longrui (周龍瑞) and High Joy, (iii) Ms. Yang Yunfei (楊雲飛) and Shiny Century, and (iv) Mr. Gao Xinkun (高鑫坤) and Wide Fame has respectively undertaken to us and the Global Coordinator that;

(1) they will, and will procure that their respective associates will, comply with all the applicable restrictions and requirements under the Hong Kong Listing Rules on the disposal by them, or by any registered holder on their behalf, of any Shares or other securities of our Company in respect of which they are, or are shown in the Prospectus to be, the beneficial owner (directly or indirectly);

- (2)at any time during the period commencing on the date of such undertakings, being 10 June 2010, and ending on the date which is fifteen months from the Listing Date (the "Lock-up Period"), unless with the written consent of the Global Coordinator, they shall not directly or indirectly, and shall procure that none of their associates or companies controlled by them or any nominee or trustee holding in trust for them shall, (a) offer, pledge, charge, sell, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant or agree to grant any option, right or warrant to purchase or subscribe for, lend or otherwise transfer or dispose of, either directly or indirectly, any of the Shares or any securities convertible into or exercisable or exchangeable for, or that represent the right to receive, any such Shares or such securities; or (b) enter into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of ownership of such Shares, whether any of the foregoing transactions is to be settled by delivery of such Shares or such other securities, in cash or otherwise; or (c) agree (conditionally or unconditionally) to enter into or effect any transaction with the same economic effect as any of the transactions referred to in paragraphs (a) or (b) above; or (d) announce any intention to enter into or effect any of the transactions referred to in paragraphs (a), (b) or (c) above; and
- (3) they will take all reasonable steps to ensure that any disposal of Shares or any interest therein after the Lock-up Period by them or by any of their respective associates or companies controlled by them or any nominee or trustee holding in trust for them shall not create a disorderly or false market for the Shares.

Each of Mr. Ma Zhaoyang (馬朝陽), Red Day, Ms. Ma Ting (馬亭), Allied Crown, Mr. Mau Derek Edward, Mayful, Mr. Lam Kong (林剛), Treasure Sea, Mr. Ding Zixuan (丁自選) and Noble Avenue has undertaken that without the prior written consent of us and the Global Coordinator, it shall not, whether directly or indirectly, at any time during the period of six months from the Listing Date dispose of any of the Shares or other securities of our Company which are derived therefrom pursuant to any rights issue, capitalization issue or other form of capital reorganization (the "Relevant Shares") or any interest in any company or entity holding any of our Shares in which each of them is interested on the Listing Date.

#### Undertakings by Hony Capital and Castle Lead

Each of Hony Capital and Castle Lead has jointly and severally undertaken to each of us, the Sponsor and the Global Coordinator (for itself and on behalf of the Underwriters) that, during the period commencing on the date of such undertakings, being 10 June 2010, and ending on the date which is six months from the Listing Date, it shall not, and shall procure that the relevant registered holder(s) and its associates and companies controlled by it and any nominee or trustee holding in trust for it shall not, without the prior written consent of the Global Coordinator, (a) offer, pledge, charge, sell, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant or agree to grant any option, right or warrant to purchase or subscribe for, lend or otherwise transfer or

disposeof, either directly or indirectly, conditional or unconditional, any of the Shares or any securities convertible into or exercisable or exchangeable for, or that represent the right to receive any such Shares or such securities; or (b) enter into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of ownership of such Shares or such other securities; or (c) agree (conditionally or unconditionally) to enter into or effect any transaction with the same economic effect as any of the transactions referred to in (a) or (b) above; or (d) announce any intention to enter into or effect any of the transactions referred to in (a), (b) or (c) above, whether any of the transactions referred to in the foregoing paragraphs (a), (b), (c) or (d) is to be settled by delivering of Shares or such other securities, in cash or otherwise.

Undertakings by our Controlling Shareholders pursuant to Rule 10.07 of the Hong Kong Listing Rules

Pursuant to Rule 10.07 of the Hong Kong Listing Rules, each of our Controlling Shareholders has respectively undertaken to us and to the Hong Kong Stock Exchange that he or it will not, and shall procure that the relevant registered holder will not, without the prior written consent of the Hong Kong Stock Exchange or unless otherwise in compliance with applicable requirements of the Hong Kong Listing Rules:

- (a) in the period commencing on the date by reference to which disclosure of our shareholdings in our Company is made in the Prospectus and ending on the date which is six months from the Listing Date (the "First Six-month Period"), they shall not dispose of, nor enter into any agreement to dispose of or otherwise create any options, rights, interests or encumbrances in respect of, any of our Shares in respect of which they are respectively shown in this prospectus to be the beneficial owner; and
- (b) in the period of 6 months commencing on the date on which the First Six-month period expires (the "Second Six-month Period"), they shall not dispose of, nor enter into any agreement to dispose of or otherwise create any options, rights, interests or encumbrances in respect of, any of our Shares in respect of which they are respectively shown in this prospectus to be the beneficial owner if, immediately following such disposal or upon the exercise or enforcement of such options, rights, interests or encumbrances, they would cease to be a controlling shareholder (as defined in the Hong Kong Listing Rules) of us.

Further, pursuant to Rule 10.07 of the Hong Kong Listing Rules, our Controlling Shareholders have undertaken to us and to the Hong Kong Stock Exchange that, during the First Six-month Period and the Second Six-month Period, they will:

(a) when any of them pledges or charges any securities beneficially owned by any of them in favour of an authorised institution (as defined in the Banking Ordinance) for a bona fide commercial loan pursuant to Note (2) to Rule 10.07(2) of the Hong Kong Listing Rules, immediately inform us in writing of such pledge or charge together with the number of Shares so pledged or charged; and

(b) when any of them receive indications, whether verbal or written, from the pledgee or chargee that any of the pledged or charged securities will be disposed of, immediately inform us in writing of such indications.

# **International Offering**

International Underwriting Agreement

In connection with the International Offering, it is expected that we will enter into the International Underwriting Agreement with the International Underwriters, on terms and conditions that are substantially similar to the Hong Kong Underwriting Agreement as described above and on the additional terms described below. Under the International Underwriting Agreement, the International Underwriters will severally agree to subscribe or procure subscribers for the International Offer Shares being offered pursuant to the International Offering.

We intend to grant to the Global Coordinator the Over-allotment Option which is exercisable within 30 days from the last date for lodging of applications under the Hong Kong Public Offering. Pursuant to the Over-allotment Option, we may be required to allot and issue up to an aggregate of 37,500,000 additional Shares at the Offer Price to, among other things, cover over-allocations in the International Offering.

# **Underwriting commission**

The Underwriters will receive a commission of 5% of the aggregate Offer Price of all the Shares, out of which they will pay any sub-underwriting commission. Such commission, together with the Hong Kong Stock Exchange listing fees, the Hong Kong Stock Exchange trading fee, the SFC transaction levy, legal and other professional fees, printing and other expenses relating to the Global Offering, which are currently estimated to be about HK\$74.7 million in aggregate (based on an Offer Price of HK\$2.54 per Offer Share, being the mid-point of the stated range of the Offer Price between HK\$2.18 and HK\$2.90 per Offer Share), is to be borne by our Company.

#### Hong Kong Underwriters' interests in our Company

Save as disclosed in this prospectus and other than pursuant to the Hong Kong Underwriting Agreement, none of the Hong Kong Underwriters has any shareholding in any member of our Group or any right (whether legally enforceable or not) to subscribe for or to nominate persons to subscribe for securities in any member of our Group.

### Restrictions on offer of the Offer Shares

The Hong Kong Public Offer Shares are offered solely on the basis of the information contained and representations made in this prospectus and the Application Forms, and on the terms and subject to the conditions set out in this prospectus and the Application Forms. No action has been taken to permit a public offering of the Offer Shares or the distribution of this prospectus in any jurisdiction other than Hong Kong. This prospectus may not be used for the purpose of, and does not constitute, an offer or invitation in any jurisdiction or in any circumstances in which such an offer or invitation is not authorized or to any person to whom it is unlawful to make such an offer or invitation.

The offering of the International Offer Shares under the International Offering will be made pursuant to an offering circular. The distribution of the offering memorandum and the offer of the International Offer Shares may be restricted by law in certain jurisdictions. Persons into whose possession the offering circular or any of the International Offer Shares come are required to inform themselves about and to observe any such restrictions. The offering circular contains a description of certain restrictions on the offering of the International Offer Shares under the International Offering.