There are three ways to make an application for the Hong Kong Offer Shares. You may either (i) use a **WHITE** or **YELLOW** Application Form; (ii) apply online through the designated website of the designated White Form eIPO Service Provider, referred to in this section as the "White Form eIPO" service; or (iii) give electronic application instructions to instruct HKSCC to cause HKSCC Nominees to apply for the Hong Kong Offer Shares on your behalf.

Eligible Employees may also make an application for the Hong Kong Offer Shares pursuant to the Employee Preferential Offering by using a **PINK** Application Form.

Qualifying VC Shareholders may also make an application for the Reserved Shares pursuant to the Preferential Offering by using a **BLUE** Application Form.

Except where (i) you are a nominee and provide the required information in your application; (ii) you are an Eligible Employee who has made an application for Hong Kong Offer Shares using a **PINK** Application Form; or (iii) you are a Qualifying VC Shareholder who has made an application for the Reserved Shares using a **BLUE** Application Form, you or your joint applicant(s) may not make more than one application (whether individually or jointly) by applying on a **WHITE** or **YELLOW** Application Form or applying online through **White Form eIPO** service or by giving **electronic application instructions** to HKSCC.

# I. HOW TO APPLY FOR THE HONG KONG OFFER SHARES AND RESERVED SHARES

#### 1. Who can apply for the Hong Kong Offer Shares

You can apply for the Hong Kong Offer Shares available for subscription by the public on a **WHITE** or **YELLOW** Application Form if you, or any person(s) for whose benefit you are applying, are an individual, and:

- are 18 years of age or older;
- have a Hong Kong address;
- are not within the United States or a U.S. person (within the meaning of Regulation S); and
- are not a legal or natural person of the PRC (except qualified domestic institutional investors).

If you wish to apply for Hong Kong Offer Shares online through the **White Form eIPO** service, in addition to the above you must also:

- have a valid Hong Kong identity card number; and
- be willing to provide a valid e-mail address and a contact telephone number.

You may only apply by means of the **White Form eIPO** service by submitting applications online through the designated website at <a href="www.hkeipo.hk">www.hkeipo.hk</a> if you are an individual applicant. Corporations or joint applicants may not apply by means of the **White Form eIPO** service.

If the applicant is a firm, the application must be in the names of the individual members, not the firm's name. If the applicant is a body corporate, the application must be stamped with the company chop (bearing the company name) and signed by a duly authorised officer, who must state his or her representative capacity.

If an application is made by a person duly authorised under a valid power of attorney, our Company and the Lead Manager (or its agents or nominees) as our agent, may accept it at our or their absolute discretion, and subject to any conditions as we or they think fit, including production of evidence of the authority of the attorney.

The number of joint applicants may not exceed four (except for applications made using the **PINK** Application Form(s) where no joint application will be permitted).

The Lead Manager or the designated White Form eIPO Service Provider (where applicable) in their capacity as our agent, will have full discretion to reject or accept any application, in full or in part, without giving any reason.

Save under the circumstances permitted by the Listing Rules, the Hong Kong Offer Shares are not available to any person(s) who:

- are/is an existing beneficial owner of our Shares or shares of any of our subsidiaries;
- are/is the chief executive or a director of our Company or any of our subsidiaries;
- are/is an associate of any of the above;
- are/is a connected person of our Company or a person who will become a connected person of our Company immediately upon completion of the Global Offering;
- have applied for or taken up or indicated an interest for or received or been placed or allocated (including conditionally and/or provisionally) or will apply for or take up or indicate an interest for or receive or be placed or allocated any International Placing Shares in the International Placing, or otherwise participate in the International Placing;
- are/is within the United States or a U.S. person (within the meaning of Regulation S);
- do not have a Hong Kong address; or
- are/is a legal or natural person of the PRC (except qualified domestic institutional investors).

You may apply for Hong Kong Offer Shares under the Hong Kong Public Offering or indicate an interest for International Placing Shares under the International Placing, but may not do both.

# 2. Which application method to use

- (a) Use a **WHITE** Application Form if you want the Hong Kong Offer Shares issued in your own name.
- (b) Instead of using a **WHITE** Application Form, you may apply for the Hong Kong Offer Shares by means of the **White Form eIPO** service by submitting applications online through the designated website at <a href="www.hkeipo.hk">www.hkeipo.hk</a> if you want the Hong Kong Offer Shares issued in your own name.
- (c) Use a YELLOW Application Form if you want the Hong Kong Offer Shares issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account.
- (d) Instead of using a YELLOW Application Form, you may give electronic application instructions to HKSCC to cause HKSCC Nominees to apply for the Hong Kong Offer Shares on your behalf. Any Hong Kong Offer Shares allocated to you will be registered in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account.
- (e) Use a **PINK** Application Form if you are an Eligible Employee and want the Hong Kong Offer Shares to be registered in your own name and want your application to be given preferential consideration under the Employee Preferential Offering. Joint applications are not permitted. You may not apply on behalf of other person(s) as a nominee.
- (f) Use a **BLUE** Application Form despatched to you by our Company if you are a Qualifying VC Shareholder applying for the Reserved Shares. Qualifying VC Shareholders may apply on an assured basis for a number of Reserved Shares less than or equal to their Assured Entitlement, which will be specified on their individual **BLUE** Application Form. Qualifying VC Shareholders may also apply for a number of Reserved Shares in excess of their Assured Entitlement specified on their individual **BLUE** Application Form. Such excess proportion will only be met to the extent that there are sufficient available Reserved Shares resulting from other Qualifying VC Shareholders with an Assured Entitlement declining to take up all or some of their Assured Entitlements.

# 3. Where to collect the prospectus and Application Forms

(a) You can collect a **WHITE** Application Form and this prospectus during normal business hours from 9:00 a.m. on Friday, 17 September 2010 until 12:00 noon on Wednesday, 22 September 2010 from:

CIMB Securities (HK) Limited 25/F., Central Tower 28 Queen's Road Central Hong Kong

Mizuho Securities Asia Limited 12/F, Chater House 8 Connaught Road Central Hong Kong

China Merchants Securities (HK) Co., Limited 48/F One Exchange Square 8 Connaught Place, Central Hong Kong

Mitsubishi UFJ Securities (HK) Capital, Limited 11/F., AIA Central 1 Connaught Road Central Hong Kong

Redford Securities Limited Room 2705, 27th Floor, Sino Plaza 255-257 Gloucester Road Causeway Bay Hong Kong

or any of the following branches of The Hongkong and Shanghai Banking Corporation Limited:

District	Branch Name	Branch Address
Hong Kong	Hong Kong Office	Level 3, 1 Queen's Road Central
	Exchange Square Branch	Shop 102, 1/F, Exchange Square Podium, Central
	128 Queen's Road Central Branch	V Heun Building, 128-140 Queen's Road Central, Central
	Hay Wah Building Branch	G/F, Hay Wah Bldg, 71-85B Hennessy Rd, Wan Chai
Kowloon	Kwun Tong Branch	No. 1, Yue Man Square, Kwun Tong
	Mong Kok Branch	L/G & U/G, 673 Nathan Road, Mong Kok
	Ocean Centre Branch	Shop 361-5, Level 3, Ocean Centre, Harbour City
New Territories	Citywalk Branch	Shops G21-22, Citywalk, 1 Yeung Uk Road, Tsuen Wan
	Shatin Plaza	Shop 49, Level 1, Shatin Plaza, 21-27 Sha Tin Centre Street, Sha Tin
	Tai Po Branch	54-62 Kwong Fuk Road, Tai Po

- (b) You can collect a **YELLOW** Application Form and this prospectus during normal business hours from 9:00 a.m. on Friday, 17 September 2010 until 12:00 noon on Wednesday, 22 September, from:
  - the Depository Counter of HKSCC at 2nd Floor, Vicwood Plaza, 199 Des Voeux Road Central, Hong Kong; or
  - your stockbroker, who may also have such Application Forms and this prospectus available.

- (c) Each Eligible Employee can collect a **PINK** Application Form and this prospectus during normal business hours from 9:00 a.m. on Friday, 17 September 2010 until 5:00 p.m. on Tuesday, 21 September 2010 from our office at 19/F, Ford Glory Plaza, 37-39 Wing Hong Street, Cheung Sha Wan, Hong Kong.
- (d) A BLUE Application Form, together with an electronic copy of this prospectus on CD ROM, are being despatched to you at your address recorded on VC's register of members as at 5:00 p.m. on the Record Date by our Company if you are a Qualifying VC Shareholder with an Assured Entitlement. Persons who held their VC Shares as at 5:00 p.m. on the Record Date in CCASS indirectly through brokers or custodians, and wish to participate in the Preferential Offering, should instruct their brokers or custodians to apply for the Reserved Shares on their behalf no later than the deadline set by HKSCC or HKSCC Nominees. In order to meet the deadline set by HKSCC, such persons should check with their brokers/custodians for the timing on the processing of their instructions, and submit their instructions to their brokers/custodians as required by them. Persons who held their VC Shares as at 5:00 p.m. on the Record Date in CCASS directly as a CCASS Investor Participant, and wish to participate in the Preferential Offering, should give their instructions to HKSCC via the CCASS Phone System or CCASS Internet System no later than the deadline set by HKSCC or HKSCC Nominees. Qualifying VC Shareholders who require a replacement BLUE Application Form should contact Tricor Secretaries Limited at 26th Floor, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong or at its hotline 2980 1333. Printed copies of this prospectus are available at our Hong Kong Share Registrar, Tricor Secretaries Limited, at 26th Floor, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong between 9:00 a.m. on Friday, 17 September 2010 and 12:00 noon on Wednesday, 22 September 2010 for exclusive collection by Qualifying VC Shareholders.

# 4. How to apply by using a WHITE, YELLOW, PINK or BLUE Application Form

- (a) Obtain an Application Form as described in the paragraph headed "Where to collect the prospectus and Application Forms" of this section.
- (b) There are detailed instructions on each Application Form and in this prospectus. You should read these instructions carefully. If you do not follow the instructions, your application may be rejected and returned by ordinary post together with the accompanying cheque(s) or banker's cashier order(s) to you (or the first-named applicant in the case of joint applicants) at your own risk at the address stated in the Application Form. PINK Application Form applicants should apply in your own name.
- (c) Decide how many Offer Shares you would like to apply for. Calculate the amount you must pay on the basis of the maximum Offer Price of HK\$0.60 per Offer Share, plus the brokerage fee of 1.0%, SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005%.
- (d) Complete the Application Form in the specified language (i.e. English or Chinese, as the case may be) in ink and sign it. Only written signatures will be accepted. Applications made by corporations whether on their own behalf, or on behalf of other persons, must be stamped with the company chop (bearing the company name) and signed by a duly authorised officer, whose representative capacity must be stated. If you are applying for the benefit of another person, you, rather than that person, must sign the Application Form. If this is a joint application, all applicants must sign it. If your application is made through a duly authorised attorney, our Company and the Lead Manager may accept it at our or their discretion, and subject to any conditions we or they think fit, including production of evidence of the authority of your attorney.

(e) Each Application Form must be accompanied by payment, in the form of either one cheque or one banker's cashier order which must be stapled to the top left-hand corner of the Application Form.

If you pay by cheque, the cheque must:

- be in HK\$;
- be drawn on your Hong Kong dollar bank account with a licensed bank in Hong Kong;
- bear your account name, which must either be pre-printed on the cheque, or be endorsed on the back of the cheque by a person authorised by the bank on which it is drawn. This account name must be the same as the name on the Application Form (or, in the case of joint applicants, the name of the first-named applicant). If the cheque is drawn on a joint account, one of the joint account names must be the same as the name of the first-named applicant;
- be made payable to "HSBC Nominees (Hong Kong) Limited Ford Glory Group Public Offer" for Hong Kong Offer Shares or payable to "HSBC Nominees (Hong Kong) Limited Ford Glory Group Preferential Offer" for Reserved Shares;
- be crossed "Account Payee Only"; and
- not be post-dated.

Your application may be rejected if your cheque does not meet all these requirements or is dishonoured on its first presentation.

If you pay by banker's cashier order, the banker's cashier order must:

- be issued by a licensed bank in Hong Kong and have your name certified on the back of the banker's cashier order by a person authorised by the bank on which it is drawn. The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first-named joint applicant;
- be in HK\$;
- be made payable to "HSBC Nominees (Hong Kong) Limited Ford Glory Group Public Offer" for Hong Kong Offer Shares or payable to "HSBC Nominees (Hong Kong) Limited Ford Glory Group Preferential Offer" for Reserved Shares;
- be crossed "Account Payee Only"; and
- not be post-dated.

Your application is liable to be rejected if your banker's cashier order does not meet all these requirements.

- (f) If you are applying for Shares using a **WHITE** or **YELLOW** Application Form, you should lodge your Application Form in one of the special collection boxes by the time and at one of the locations as referred to in paragraph 8(a) of this section.
- (g) If you are applying for Shares using a **PINK** Application Form, you should lodge your Application Form with our company secretary by the time as referred to in paragraph 8(b) of this section.
- (h) If you are applying for Shares using a **BLUE** Application Form, you should lodge your Application Form in one of the special collection boxes provided at Tricor Secretaries Limited by the time as referred to in paragraph 8(c) of this section.
- (i) Multiple or suspected multiple applications are liable to be rejected. For details, please refer to the paragraph headed "How many applications may be made" of this section.
- (j) In order for an application made on the YELLOW Application Form to be valid:
  - (i) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):
    - the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its CCASS Participant I.D. in the appropriate box in the Application Form.

# (ii) If you are applying as an individual CCASS Investor Participant:

- the Application Form must contain your full name and Hong Kong identity card number; and
- your CCASS Participant I.D. must be inserted in the appropriate box in the Application Form.

# (iii) If you are applying as a joint individual CCASS Investor Participant:

- the Application Form must contain full names and Hong Kong identity card numbers of all joint CCASS Investor Participants; and
- your CCASS Participant I.D. must be inserted in the appropriate box in the Application Form.

# (iv) If you are applying as a corporate CCASS Investor Participant:

• the Application Form must contain your company's full name and its Hong Kong business registration number; and

• your CCASS Participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box in the Application Form.

You, as the applicant(s), must complete the Application Form as indicated above and sign on the first page of the Application Form. Only written signatures will be accepted. Incorrect or omission of details of the CCASS Participant (including CCASS Participant I.D.) or other similar matters may render the application invalid.

(k) Nominees who wish to submit separate applications in their names on behalf of different beneficial owners are requested to designate on each Application Form in the box marked "For nominees" account numbers or other identification codes for each beneficial owner or, in the case of joint beneficial owners, for each joint beneficial owner.

# 5. How to complete the Application Form

There are detailed instructions on each Application Form. You should read these instructions carefully. If you do not strictly follow the instructions, your application may be rejected.

If the Offer Price as finally determined is less than HK\$0.60 per Offer Share, appropriate refund payments (including the brokerage fee, the SFC transaction levy and the Stock Exchange trading fee attributable to the surplus application monies) will be made to successful or partially successful applications, without interest.

Details of the procedure for refunds are set out in the paragraph headed "Despatch/Collection of share certificates/e-Refund payment instructions/refund cheques" of the section headed "Terms and conditions of the Hong Kong Public Offering and Preferential Offering" in this prospectus.

# 6. How to apply through the White Form eIPO service

#### General

- (a) If you are an individual and meet the criteria set out in the paragraph headed "Who can apply for the Hong Kong Offer Shares" of this section, you may apply through the White Form eIPO service by submitting an application online through the designated website at <a href="https://www.hkeipo.hk">www.hkeipo.hk</a>. If you apply through the White Form eIPO service, our Shares will be issued in your own name. You may only apply by means of the White Form eIPO service if you are an individual applicant. Corporations or joint applicants may not apply by means of the White Form eIPO service.
- (b) Detailed instructions for application through the **White Form eIPO** service are set out on the designated website at <u>www.hkeipo.hk</u>. You should read these instructions carefully. If you do not follow the instructions, your application may be rejected by the designated White Form eIPO Service Provider and may not be submitted to our Company.
- (c) By submitting an application online to the designated White Form eIPO Service Provider through the **White Form eIPO** service, you are deemed to have authorised the designated White Form eIPO Service Provider to apply on the terms and conditions set out in this prospectus, as supplemented and amended by the terms and conditions applicable to the **White Form eIPO** service.

- (d) In addition to the terms and conditions set out in this prospectus, the designated White Form eIPO Service Provider may impose additional terms and conditions upon you for the use of the **White Form eIPO** service. Such terms and conditions are set out on the designated website at <a href="www.hkeipo.hk">www.hkeipo.hk</a>. You will be required to read, understand and agree to such terms and conditions in full prior to making any application.
- (e) By submitting an application to the designated White Form eIPO Service Provider through the **White Form eIPO** service, you are deemed to have authorised the designated White Form eIPO Service Provider to transfer the details of your application to our Company and our Hong Kong Share Registrar.
- (f) You may submit an application through the **White Form eIPO** service in respect of a minimum of 4,000 Hong Kong Offer Shares. Each application in respect of more than 4,000 Hong Kong Offer Shares must be in one of the numbers set out in the table in the Application Forms, or as otherwise specified on the designated website at **www.hkeipo.hk**.
- (g) You should submit an application online through the **White Form eIPO** service at the times set out in paragraph 8(d) of this section.
- (h) You should make payment for your application made through the **White Form eIPO** service in accordance with the methods and instructions set out on the designated website at **www.hkeipo.hk**. If you do not make complete payment of the application monies (including any related fees) at or before 12:00 noon on Wednesday, 22 September 2010, or such later time as described in the paragraph headed "Effect of bad weather conditions on the opening of the application lists" of this section, the designated White Form eIPO Service Provider will reject your application and your application monies will be returned to you in the manner described on the designated website at **www.hkeipo.hk**.
- (i) Warning: The application for Hong Kong Offer Shares through the White Form eIPO service is only a facility provided by the designated White Form eIPO Service Provider to public investors. Our Company, our Directors, the Bookrunner, the Lead Manager, the Sponsor, the Underwriters and the designated White Form eIPO Service Provider take no responsibility for any such applications and provide no assurance that applications through the White Form eIPO service will be submitted to our Company or that you will be allotted any Hong Kong Offer Shares.

Please note that internet services may have capacity limitations and/or be subject to service interruptions from time to time. To ensure that you can submit your applications through the White Form eIPO service, you are advised not to wait until the last minute for submitting applications in the Hong Kong Public Offering to submit your applications online. In the event that you have problems connecting to the designated website at <a href="https://www.hkeipo.hk">www.hkeipo.hk</a> for the White Form eIPO service, you should submit a WHITE Application Form. However, once you have submitted applications online and completed payment in full using the application reference number provided to you on the designated website at <a href="https://www.hkeipo.hk">www.hkeipo.hk</a>, you will be deemed to have made an actual application and should not submit a

WHITE Application Form. Please refer to the paragraph headed "How many applications may be made" of this section.

# Additional information

For the purposes of allocating Hong Kong Offer Shares, each applicant submitting applications online through the **White Form eIPO** service to the designated White Form eIPO Service Provider through the designated website at **www.hkeipo.hk** will be treated as an applicant.

If your payment of application monies is insufficient, or in excess of the required amount, having regard to the number of Hong Kong Offer Shares for which you have applied, or if your application is otherwise rejected by the designated White Form eIPO Service Provider, the designated White Form eIPO Service Provider may adopt alternative arrangements for the refund of monies to you. Please refer to the additional information provided by the designated White Form eIPO Service Provider on the designated website at www.hkeipo.hk.

Otherwise, any monies payable to you due to a refund for any of the reasons set out in the paragraph headed "Refund of application monies" of the section headed "Terms and conditions of the Hong Kong Public Offering and Preferential Offering" in this prospectus shall be made pursuant to the arrangements described in the paragraph headed "Despatch/Collection of share certificates/e-Refund payment instructions/refund cheques" of the section headed "Terms and conditions of the Hong Kong Public Offering and Preferential Offering" in this prospectus.

# 7. How to apply by giving electronic application instructions to HKSCC

# General

- (a) CCASS Participants may give **electronic application instructions** to HKSCC via CCASS to apply for the Hong Kong Offer Shares and to arrange payment of the monies due on application and payment of refunds. This will be in accordance with their participant agreements with HKSCC and the General Rules of CCASS and the CCASS Operational Procedures in effect from time to time.
- (b) If you are a CCASS Investor Participant, you may give electronic application instructions through the CCASS Phone System by calling 2979 7888 or through the CCASS Internet System (<a href="https://ip.ccass.com">https://ip.ccass.com</a>) (using the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC can also input electronic application instructions for you if you go to:

Hong Kong Securities Clearing Company Limited
Customer Service Centre
2/F Vicwood Plaza
199 Des Voeux Road Central
Hong Kong

and complete an input request form.

Prospectuses will be available for collection at the above address.

- (c) If you are not a CCASS Investor Participant, you may instruct your broker or custodian who is a CCASS Clearing Participant or a CCASS Custodian Participant to give electronic application instructions via CCASS terminals to apply for the Hong Kong Offer Shares on your behalf.
- (d) You are deemed to have authorised HKSCC and/or HKSCC Nominees to transfer the details of your application, whether submitted by you or through your broker or custodian, to our Company, the Lead Manager and our Hong Kong Share Registrar.
- (e) You may give or cause your broker or custodian who is a CCASS Clearing Participant or a CCASS Custodian Participant to give **electronic application instructions** in respect of a minimum of 4,000 Hong Kong Offer Shares. Each **electronic application instruction** in respect of more than 4,000 Hong Kong Offer Shares must be in one of the numbers set out in the table in the Application Forms. No application for any other number of the Hong Kong Offer Shares will be considered and any such application may be rejected.
- (f) For the purpose of allocating Hong Kong Offer Shares, HKSCC Nominees shall not be treated as an applicant. Instead, each CCASS Participant who gives **electronic application instructions** or each person for whose benefit each such instruction is given shall be treated as an applicant.
- (g) For the avoidance of doubt, our Company and all other parties involved in the preparation of this prospectus acknowledge that each CCASS Participant who gives or causes to give **electronic application instructions** is a person who may be entitled to compensation under section 40 of the Companies Ordinance (as applied by section 342E of the Companies Ordinance).
- (h) The paragraph headed "Personal data" of the section headed "Terms and conditions of the Hong Kong Public Offering and Preferential Offing" in this prospectus applies to any personal data held by our Company, our Hong Kong Share Registrar, the receiving banker, the Sponsor, the Bookrunner, the Lead Manager, the Underwriters and any of their respective advisers and agents about you in the same way as it applies to personal data about applicants other than HKSCC Nominees.

# Warning

The application for the Hong Kong Offer Shares by giving electronic application instructions to HKSCC is only a facility provided to CCASS Participants. Our Company, our Directors, the Sponsor, the Bookrunner, the Lead Manager and the Underwriters take no responsibility for any such application and provide no assurance that any CCASS Participant will be allotted any Hong Kong Offer Shares.

To ensure that CCASS Investor Participants can give their electronic application instructions to HKSCC through the CCASS Phone System or the CCASS Internet System, CCASS Investor Participants are advised not to wait until the last minute to input their electronic application instructions. In the event that CCASS Investor Participants have problems connecting to the CCASS Phone System or the CCASS Internet System to submit their electronic application instructions, they should either:

- (i) submit a WHITE or YELLOW Application Form (as appropriate); or
- (ii) go to HKSCC's Customer Service Centre to complete an input request form for electronic application instructions before 12:00 noon on Wednesday, 22 September 2010, or such later time as described under the paragraph headed "Effect of bad weather conditions on the opening of the application lists" of this section.

# 8. When may applications be made

(a) Applications on WHITE or YELLOW Application Forms

Completed **WHITE** or **YELLOW** Application Forms, together with payment attached, must be lodged by 12:00 noon on Wednesday, 22 September 2010, or, if the application lists are not open on that day, then by the time and date stated in the paragraph headed "Effect of bad weather conditions on the opening of the application lists" of this section.

Your completed **WHITE** or **YELLOW** Application Form, together with payment attached, should be deposited in one of the special collection boxes provided at any of the branches of the receiving banker listed in the paragraph headed "Where to collect the prospectus and Application Forms" of this section at the following times on the following dates:

```
Friday, 17 September 2010 - 9:00 a.m. to 4:30 p.m.

Saturday, 18 September 2010 - 9:00 a.m. to 1:00 p.m.

Monday, 20 September 2010 - 9:00 a.m. to 4:30 p.m.

Tuesday, 21 September 2010 - 9:00 a.m. to 4:30 p.m.

Wednesday, 22 September 2010 - 9:00 a.m. to 12:00 noon
```

# (b) Applications on PINK Application Forms

Your completed **PINK** Application Forms, together with payment attached, must be returned to our company secretary, Ms. Chan Shuk Fun, at our Company's office at 19/F, Ford Glory Plaza, 37-39 Wing Hong Street, Cheung Sha Wan, Hong Kong by 5:00 p.m. on Tuesday, 21 September 2010.

# (c) Applications on BLUE Application Forms

Completed **BLUE** Application Form, together with payment attached, must be lodged by 12:00 noon on Wednesday, 22 September 2010, or, if the application lists are not open on that day, by the time and date specified in the paragraph headed "Effect of bad weather conditions on the opening of the application lists" of this section.

Your completed **BLUE** Application Form, with payment attached, should be lodged in one of the special collection boxes provided at Tricor Secretaries Limited at 26/F, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong at the following times on the following dates:

```
Friday, 17 September 2010 - 9:00 a.m. to 4:30 p.m.

Saturday, 18 September 2010 - 9:00 a.m. to 1:00 p.m.

Monday, 20 September 2010 - 9:00 a.m. to 4:30 p.m.

Tuesday, 21 September 2010 - 9:00 a.m. to 4:30 p.m.

Wednesday, 22 September 2010 - 9:00 a.m. to 12:00 noon
```

# (d) White Form eIPO

You may submit your application to the designated White Form eIPO Service Provider through the designated website at <a href="www.hkeipo.hk">www.hkeipo.hk</a> from 9:00 a.m. on Friday, 17 September 2010, until 11:30 a.m. on Wednesday, 22 September 2010, or such later time as described in the paragraph headed "Effect of bad weather conditions on the opening of the application lists" of this section (24 hours daily, except on the last application day). The latest time for completing full payment of application monies in respect of such applications will be 12:00 noon on Wednesday, 22 September 2010, the last application day, or, if the application lists are not open on that day, then by the time and date stated in the paragraph headed "Effect of bad weather conditions on the opening of the application lists" of this section.

You will not be permitted to submit your application to the designated White Form eIPO Service Provider through the designated website at <a href="www.hkeipo.hk">www.hkeipo.hk</a> after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained an application reference number from the designated website prior to 11:30 a.m., you will be permitted to continue the application process (by completing payment of application monies) until 12:00 noon on the last day for submitting applications, when the application lists close.

# (e) Electronic Application Instructions to HKSCC via CCASS

CCASS Clearing or Custodian Participants should input **electronic application instructions** at the following times on the following dates:

```
Friday, 17 September 2010 - 9:00 a.m. to 8:30 p.m.<sup>(1)</sup>
Saturday, 18 September 2010 - 8:00 a.m. to 1:00 p.m.<sup>(1)</sup>
Monday, 20 September 2010 - 8:00 a.m. to 8:30 p.m.<sup>(1)</sup>
Tuesday, 21 September 2010 - 8:00 a.m. to 8:30 p.m.<sup>(1)</sup>
Wednesday, 22 September 2010 - 8:00 a.m.<sup>(1)</sup> to 12:00 noon
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Note: (1) These times are subject to change as HKSCC may determine from time to time with prior notification to CCASS Clearing or Custodian Participants.

CCASS Investor Participants can input **electronic application instructions** from 9:00 a.m. on Friday, 17 September 2010, until 12:00 noon on Wednesday, 22 September 2010 (24 hours daily, except the last application day).

The latest time for inputting **electronic application instructions** will be 12:00 noon on Wednesday, 22 September 2010, the last application day, or if the application lists are not open on that day, by the time and date stated in the paragraph headed "Effect of bad weather conditions on the opening of the application lists" of this section.

# (f) Application lists

The application lists will be open from 11:45 a.m. to 12:00 noon on Wednesday, 22 September 2010, except as provided in the paragraph headed "Effect of bad weather conditions on the opening of the application lists" of this section.

No proceedings will be taken on applications for the Hong Kong Offer Shares and no allocation of any such Hong Kong Offer Shares will be made until after the closing of the application lists.

#### (g) Effect of bad weather conditions on the opening of the application lists

The application lists will not open if there is:

- (i) a tropical cyclone warning signal number 8 or above, or
- (ii) a "black" rainstorm warning signal,

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Wednesday, 22 September 2010. Instead they will open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those signals in Hong Kong in force at any time between 9:00 a.m. and 12:00 noon. For this purpose, "business day" means a day that is not a Saturday, a Sunday or a public holiday in Hong Kong.

If the application lists of the Hong Kong Public Offering do not open and close on Wednesday, 22 September 2010 or if there is a tropical cyclone warning signal number 8 or above or a "black" rainstorm warning signal in force in Hong Kong on the other dates mentioned in the section headed "Expected timetable" in this prospectus, the dates mentioned therein may be affected. An announcement will be made in such event.

# 9. How many applications may be made

Multiple applications or suspected multiple applications are liable to be rejected.

- (a) You may make more than one application for the Hong Kong Offer Shares only if:
  - (i) you are a nominee, in which case you may make an application for the Hong Kong Offer Shares as a nominee by (1) giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Participant); or (2) lodging more than one Application Form in your own name if each application is made on behalf of different beneficial owners. In the box on the Application Form marked "For nominees", you must include:
    - an account number; or
    - some other identification code

for **each** beneficial owner or, in the case of joint beneficial owners, for **each** such beneficial owner. If you do not include this information, the application will be treated as being made for your benefit;

- (ii) you are an Eligible Employee applying for Hong Kong Offer Shares on a PINK Application Form, in which case you may make one application for the Hong Kong Offer Shares either on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS (if you are a CCASS Investor Participant or act through a CCASS Clearing or Custodian Participant) or by submitting an application online through the White Form eIPO service. However, in respect of any application for Hong Kong Offer Shares using the above-mentioned methods, you will not enjoy any preferential treatment as accorded to you under the Employee Preferential Offering as described in the paragraph headed "The Employee Preferential Offering" of the section headed "Structure and conditions of the Global Offering" in this prospectus; or
- (iii) you are a Qualifying VC Shareholder applying for Reserved Shares under the Preferential Offering on a **BLUE** Application Form, as beneficial owner, in which case you may also make one application for Hong Kong Offer Shares either on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKCSS via CCASS (if you are a CCASS Investor Participant or act through a CCASS Clearing or Custodian Participant) or by submitting an application online through the **White Form eIPO** service. However, in respect of any application for Hong Kong Offer Shares using the above-mentioned methods, you will not enjoy any preferential treatment accorded to you under the Preferential Offering as described in the paragraph headed "The Preferential Offering" of the section headed "Structure and conditions of the Global Offering" in this prospectus.

Otherwise, multiple applications are not allowed and are liable to be rejected.

(b) If you apply by means of the **White Form eIPO** service, once you complete payment in respect of any electronic application instruction given by you or for your benefit to the designated White Form eIPO Service Provider to make an application for the Hong Kong Offer Shares, an actual application shall be deemed to have been made. For the avoidance of doubt, giving an electronic application instruction through the **White Form eIPO** service more than once and obtaining different application reference numbers without effecting full payment in respect of a particular reference number will not constitute an actual application.

If you are suspected of submitting more than one application through the **White Form eIPO** service by giving electronic application instructions through the designated website at <a href="www.hkeipo.hk">www.hkeipo.hk</a> and completing payment in respect of such electronic application instructions, or of submitting one application through the **White Form eIPO** service and one or more applications by any other means (subject as mentioned above), all of your applications are liable to be rejected.

- (c) If you have made an application by giving **electronic application instructions** to HKSCC and are suspected of having made multiple applications or if more than one application is made for your benefit (subject as mentioned above), the number of Hong Kong Offer Shares applied for by HKSCC Nominees will be automatically reduced by the number of Hong Kong Offer Shares in respect of which you have given such instructions and/or in respect of which such instructions have been given for your benefit. Any **electronic application instructions** to make an application for the Hong Kong Offer Shares given by you or for your benefit to HKSCC shall be deemed to be an actual application for the purposes of considering whether multiple applications have been made. No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected.
- (d) It will be a term and condition of all applications that by completing and delivering a **WHITE** or **YELLOW** Application Form or giving an **electronic application instruction** to HKSCC or to the designated White Form eIPO Service Provider, you:
  - (if the application is made for your own benefit) warrant that the application is the
    only application which will be made for your benefit on a WHITE or YELLOW
    Application Form or by giving electronic application instructions to HKSCC via
    CCASS or to the designated White Form eIPO Service Provider through the White
    Form eIPO service;
  - (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make the application; and
  - (if you are an agent for another person) **warrant** that reasonable enquiries have been made of that other person that the application is the only application which will be made for the benefit of that other person on a **WHITE** or **YELLOW** Application

Form or by giving **electronic application instructions** to HKSCC via CCASS or to the designated White Form eIPO Service Provider through the **White Form eIPO** service, and that you are duly authorised to sign the Application Form or give **electronic application instructions** as that other person's agent.

- (e) Save as referred to above, all of your applications for the Hong Kong Offer Shares (including the part of the application made by HKSCC Nominees acting on **electronic application instructions**) will be rejected as multiple applications if you, or you and your joint applicant(s) together (or any of your joint applicants):
  - make more than one application (whether individually or jointly) on a WHITE
    or YELLOW Application Form or by giving electronic application instructions
    to HKSCC via CCASS or to the designated White Form eIPO Service Provider
    through the White Form eIPO service;
  - both apply (whether individually or jointly) on one (or more) WHITE Application
    Form and one (or more) YELLOW Application Form or on one (or more) WHITE
    or YELLOW Application Form and give electronic application instructions to
    HKSCC via CCASS or to the designated White Form eIPO Service Provider through
    the White Form eIPO service;
  - make more than one application on a **PINK** Application Form;
  - apply (whether individually or jointly) on one **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or to the designated White Form eIPO Service Provider through **White Form eIPO** service for more than 15,909,008 Hong Kong Offer Shares (being 50% of the 59,000,000 Hong Kong Offer Shares initially available under the Hong Kong Public Offering after deducting (i) the 21,281,983 Reserved Shares, and (ii) the 5,900,000 Hong Kong Offer Shares available for subscription by Eligible Employees using **PINK** Application Forms); or
  - have applied for or taken up or indicated an interest for or received or been
    placed or allocated (including conditionally and/or provisionally) or will apply
    for or take up or indicate an interest for or receive or be placed or allocated any
    International Placing Shares in the International Placing, or otherwise participate
    in the International Placing.
- (f) All of your applications (subject as mentioned above) will also be rejected as multiple applications if more than one application is made for **your benefit** (including the part of an application made by HKSCC Nominees acting on **electronic application instructions**). If an application is made by an unlisted company and:
  - the principal business of that company is dealing in securities; and
  - you exercise statutory control over that company,

then the application will be treated as being made for your benefit.

For these purposes:

"Unlisted company" means a company with no equity securities listed on the Stock Exchange.

"Statutory control" in relation to a company means you:

- control the composition of the board of directors of that company; or
- control more than half of the voting power of that company; or
- hold more than half of the issued share capital of that company (not counting
  any part of it which carries no right to participate beyond a specified amount in a
  distribution of either profits or capital).

# II. HOW MUCH ARE THE HONG KONG OFFER SHARES

The maximum Offer Price is HK\$0.60 per Share. You must also pay brokerage of 1.0%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%. This means that for every board lot of 4,000 Shares you will pay HK\$2,424.19. The WHITE and YELLOW Application Forms have tables showing the exact amount payable for numbers of Shares applied for up to 15,909,008 Shares. The BLUE Application Form has a table showing the exact amount payable for multiples of Shares applied for up to 21,281,983 Reserved Shares. The PINK Application Form has a table showing the exact amount payable for multiples of Shares applied for up to 5,900,000 Shares.

You must pay the maximum Offer Price and related brokerage, SFC transaction levy and the Stock Exchange trading fee in full when you apply for the Hong Kong Offer Shares. You must pay the amount payable upon application for the Hong Kong Offer Shares by a cheque or a banker's cashier order in accordance with the terms set out in the Application Form. Any application not accompanied by the correct amount of application monies will be treated as invalid in its entirety and no Hong Kong Offer Shares will be allotted to such applicant.

If your application is successful, brokerage is paid to participants of the Stock Exchange (or the Stock Exchange, as the case may be), the SFC transaction levy is paid to the SFC and the Stock Exchange trading fee is paid to the Stock Exchange.

# III. RESULTS OF ALLOCATIONS

It is expected that the final Offer Price, the level of indication of interest in the International Placing, the level of applications in the Hong Kong Public Offering and the Preferential Offering, the basis of allotment of the Hong Kong Offer Shares and the Reserved Shares will be published on Monday, 4 October 2010, in The Standard (in English) and the Hong Kong Economic Times (in Chinese) and on our website (www.fordglory.com.hk) and the Stock Exchange's website (www.hkexnews.hk).

The results of allocations and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants (where appropriate) under the Hong Kong Public Offering will be available at the times and dates and in the manner specified below:

- (a) results of allocations for the Hong Kong Public Offering will be available on our website (<u>www.fordglory.com.hk</u>) and the Stock Exchange's website (<u>www.hkexnews.hk</u>) on Monday, 4 October 2010;
- (b) results of allocations for the Hong Kong Public Offering will be available from our designated results of allocations website at <a href="www.tricor.com.hk/ipo/result">www.tricor.com.hk/ipo/result</a> (a hyperlink to which can also be found on our website (<a href="www.fordglory.com.hk">www.fordglory.com.hk</a>) on a 24-hour basis from 8:00 a.m. on Monday, 4 October 2010 to 12:00 midnight on Monday, 11 October 2010. The user will be required to key in the Hong Kong identity card/passport/ Hong Kong business registration number provided in his/her/its application to search for his/her/its own allocation result:
- (c) results of allocations will be available from our Hong Kong Public Offering allocation results telephone enquiry line. Applicants may find out whether or not their applications have been successful and the number of Hong Kong Offer Shares allocated to them, if any, by calling 3691 8488 between 9:00 a.m. and 6:00 p.m. from Monday, 4 October 2010 to Thursday, 7 October 2010; and
- (d) special allocation results booklets setting out the results of allocations will be available for inspection during opening hours of individual branches and sub-branches from Monday, 4 October 2010 to Wednesday, 6 October 2010 at all the receiving banker branches and sub-branches at the addresses set out in the paragraph headed "Where to collect the prospectus and Application Forms" of this section.

You should note that our website, and all information contained in our website, does not form part of this prospectus.