

Financial Highlights

Total Revenue	+26%	to approximately	RMB4.46 billion
Gross Profit Margin	+1.5	percentage points to approximately	40.6%
Operating Profit	+39%	to approximately	RMB978 million
Profit for the Year	+26%	to approximately	RMB814 million

Proposed final dividend per Share	:	HK12.0 cents
Interim dividend per Share	:	HK10.0 cents
Total basic dividend per Share	+29%	HK22.0 cents
Total basic payout ratio	:	50.4%

Financial Performance

Net profit margin: **18.3%**

Basic earnings per Share: **RMB37.42 cents** **↑ 26%**

Working capital cycle reduced by 5 days to **27 days**

XTEP Brand

	Gross profit margin	Sales Volume	Average selling price (wholesale price)
Footwear	41.0% ↑ 1.9% pts	22.3 mil pairs ↑ 16.7%	RMB83.7 ↑ 5.4%
Apparel	40.6% ↑ 1.5% pts	33.3 mil pieces ↑ 16.4%	RMB68.2 ↑ 10.0%

Cautionary Statement Regarding Forward-looking Statements

This Annual Report contains certain forward-looking statements with respect to the financial condition, results of operations and business of Xtep International Holdings Limited and its subsidiary (the "Group"). These forward-looking statements represent the Group's expectations or beliefs concerning future events and involve known and unknown risks and uncertainty that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Certain statements, that include wordings like "potential", "estimated", "expects", "anticipates", "objective", "intends", "plans", "believes", "estimates", and similar expressions or variations on such expressions may be considered "forward-looking statements". Forward-looking statements involve inherent risks and uncertainties. Readers should be cautioned that a number of factors could cause actual results to differ in some instances materially, from those anticipated or implied in any forward-looking statement. Forward-looking statements speak only as of the date they are made, and it should not be assumed that they have been reviewed or updated in the light of new information or future events. Trends and factors that are expected to affect the Group's results of operations are described in the sections of "Business Review" and "Financial Review".

Revenue from Xtep brand
To approximately RMB4,210.3 million

26%

