



# 中外運航運有限公司 SINOTRANS SHIPPING LTD.

(Incorporated in Hong Kong with limited liability)  
Stock Code : 368

## Annual Report 2010





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## Company Profile

Our Group is one of China's largest shipping companies in terms of self-owned dry bulk fleet size. We own and operate a modern fleet of vessels which mainly engages in dry bulk shipping, container shipping, oil tanker shipping, vessel technical management and other shipping related business. As at 31 December 2010, we operated a fleet of 46 vessels with an aggregate capacity of 2.66 million DWT and an average age of approximately 9.3 years. Our Group's fleet comprises 35 dry bulk vessels with an aggregate capacity of approximately 2.25 million DWT, 1 oil tanker with capacity of approximately 310,000 DWT, and 10 container vessels with an aggregate capacity of 6,667 TEU.

Dry bulk shipping is the core business of our Group. We operate a fleet of 35 dry bulk vessels, including 2 multi-purpose vessels, 10 Handysize dry bulk vessels, 8 Handymax dry bulk vessels, 11 Panamax dry bulk vessels and 4 Capesize dry bulk vessels, mainly for transportation of dry bulk cargoes such as iron ore, coal, grain, steel and other commodities along major trading routes in the world.

## Financial Highlights

	2010 US\$'000	2009 US\$'000	% Change
<b>Results</b>			
Revenues	<b>278,496</b>	229,106	21.6%
Operating profit	<b>116,365</b>	86,788	34.1%
Profit attributable to equity holders of the Company	<b>127,541</b>	106,394	19.9%
Net profit margin	<b>45.8%</b>	46.4%	(1.3%)
Basic and diluted earnings per share	<b>US3.19 cents</b>	US2.66 cents	19.9%
Dividends	<b>40,986<sup>(1)</sup></b>	35,891	14.2%
<b>Financial Position</b>			
Total assets	<b>2,163,486</b>	2,075,461	4.2%
Total liabilities	<b>37,943</b>	41,732	(9.1%)
Shareholders' equity	<b>2,125,543</b>	2,033,729	4.5%
Total cash and bank balances	<b>1,007,523</b>	1,153,058	(12.6%)

(1) Including the proposed final dividend of HK6 cents per share and interim dividend of HK2 cents per share.



# CHAIRMAN'S Statement

**Dear shareholders,**

I hereby present the annual report of Sinotrans Shipping Limited (the “Company”) and its subsidiaries (collectively the “Group”) for the financial year ended 31 December 2010 to the shareholders for their review.

## BUSINESS REVIEW

After more than a year of adjustment, demand for seaborne trade started to resume in line with the gradual recovery of the global economy from the shadow of financial crisis. However, foundation of the recovery of the shipping market was still not solid enough as the latent impacts of the financial crisis on the global economy were still in existence. Aggravated by the accelerated growth of the global fleet, charter hire and freight rate were under continuous pressure and the market remained volatile as before.

In 2010, dry bulk seaborne trade demand rebounded on the back of the recovery of the global economy. The average Baltic Dry Index ("BDI") for the year recorded an average of 2,758, an increase of 5.4% as compared with the same in 2009. However, as fleet supply surged due to the large amount of newbuilding deliveries, the dry bulk shipping market could not break through the high in 2009. At the same time, the BDI remained highly volatile as complicated factors such as economic policies adopted by various governments, seasonality and price negotiation of bulk commodities weighed. During the year, the market experienced ups and downs with weaker performance in the second half.

In contrast, there were improved overall performances across the oil tanker shipping market. With the global oil demand resuming growth and the accelerated phasing-out of single-hull oil tankers, the Baltic Dirty Tanker Index ("BDTI") recorded an average of 896, representing a year-on-year increase of 54.2%. On the other hand, the recovery of the major world economies boosted consumption and directly stimulated the seaborne trade demand for container shipping. The container shipping market performed better than expected in 2010.

In response to the new situation of the post-financial crisis period, our Group faced up to challenges and seized opportunities. For the year ended 31 December 2010, our Group produced revenues of US\$278.50 million, representing a year-on-year increase of 21.6%, whereas operating profit amounted to US\$116.37 million, representing a year-on-year increase of 34.1%. Profit attributable to equity holders of the Company amounted to US\$127.54 million, representing a year-on-year increase of 19.9%, and earnings per share was US3.19 cents.

In 2010, our Group made further progress in fleet expansion and improvement of fleet structure. During the year, our Group took delivery of 7 dry bulk vessels with an additional capacity of approximately 810,000 DWT, and ordered 4 Panamax dry bulk vessels so as to enhance our competitiveness. In addition, our Group optimized the fleet structure and sold 1 Panamax dry bulk vessel by capturing favorable timing in the market. At present, we have built a fleet ranging from Capesize dry bulk vessels to Handysize dry bulk vessels, which provides more capability to hedge against risks of market volatility.

As at 31 December 2010, our Group operated a fleet of 46\* vessels with an aggregate capacity of 2.66 million DWT and an average age of 9.3 years. Our Group also had a total of 7 newbuildings, including 2 Capesize dry bulk vessels with capacity of 180,000 DWT each, 4 Panamax dry bulk vessels with capacity of 76,000 DWT each and 1 Handysize dry bulk vessel with capacity of 32,000 DWT, which were expected to be delivered to our Group between 2011 to 2012.

\* Including 2 jointly owned dry bulk vessels and 1 jointly owned oil tanker.

As at 31 December 2010, our Group's fleet comprised 35\*\* dry bulk vessels with an aggregate capacity of 2.25 million DWT and a total of 11,300 operational days. Revenue from dry bulk shipping amounted to US\$258.36 million. Our Group operated 1 jointly owned oil tanker with a capacity of approximately 310,000 DWT. Revenue from oil tanker shipping amounted to US\$12.65 million. Our Group also operated 10 container vessels with an aggregate capacity of 6,667 TEU and a total of 3,603 operational days. Revenue from container shipping amounted to US\$20.33 million.

Our Group has been dedicated to improving the vessel management standard of the Company. By strictly adhering to the international safety rules and regulations, ISO 9001 and ISO14001, continuous improvements are made to the standards of vessel management quality, environmental protection, health and safety. This helps ensure positive development of our fleet to achieve sustainable development of the Company.

### DIVIDEND

To reward our shareholders for their continuous support of our Group, and taken into consideration of the healthy financial position of the Company, the Board of Directors proposes a final dividend of HK6 cents per share, together with the interim dividend of HK2 cents per share, making a dividend payout ratio of 32.1% for the year.

### OUTLOOK

The newbuilding dry bulk vessels ordered will be completed and delivered to our Group between 2011 and 2012. With the focus on market development and emphasis on optimizing the fleet structure, our Group will proceed with our fleet expansion for a more competitive fleet and better business opportunities.

Looking forward, the world trade and dry bulk seaborne trade demand will keep growing in line with the sustained recovery of the global economy, in particular with the rapid development of emerging economies led by China. These are coupled with factors such as distanced trading of raw materials, port congestion and seasonality, which will have positive effects on the shipping market. On the other hand, the market will still be under great pressure with the high level of newbuilding deliveries and growth surge of the fleet in 2011.

\*\* Including 2 jointly owned dry bulk vessels.

In 2011, our Group has confidence to tackle challenges and seize market opportunities with our solid financial position, low-cost structure and modernized fleet. Our Group will strive to keep up with market development, increase our revenue from all sources and take stringent measures in risk control. At the same time, we will formulate a proactive development strategy for expansion of our fleet and optimization of our fleet structure in order to enhance our competitiveness and to maximize the return for our shareholders.

### **ACKNOWLEDGEMENT**

Although 2010 was characterized with an unstable global economy and a volatile shipping market, our Group managed to master changes in the market and to further drive our business development, thanks to the continuous support and trust of all shareholders, investors and clients as well as the commitment and efforts of our employees. Taking this opportunity, I would like to extend my gratitude to everyone. We will continue to pursue our goal for the sustainable development of our Group.

**Zhao Huxiang**

*Chairman*

10 March 2011

Our Group is one of China's largest shipping companies in terms of self-owned dry bulk fleet size. We own and operate a modern fleet of vessels which mainly engages in dry bulk shipping, container shipping, oil tanker shipping, vessel technical management and other shipping related businesses.

## MARINE TRANSPORTATION BUSINESS

### Dry bulk shipping

In 2010, along with the slow recovery of world economy, global trade continued to improve which in turn drove the demand for international dry bulk shipping market. The average BDI for the year increased by 5.4% as compared with the same in 2009. Although China registered for the first decline in the iron ore import volume for the recent decade, it continued to play an important role in the dry bulk shipping market on the back of its robust demand for other raw materials such as coal and grain. On the other hand, although shipping

companies around the world avoided the delivery of newbuildings within a short period of time through cancellation and slippage of some orders together with the demolition of aged vessels, 2010 registered for a growth of over 80% in newbuilding delivery again whereas demolition reduced by almost a half. Such excess supply put the market under huge pressure.

With the recovery of seaborne trade demand and the soaring level of global fleet supply, the dry bulk shipping market in 2010 could not break through the high in 2009. At the same time, the BDI remained highly volatile as complicated factors such as economic policies adopted by various governments, seasonality and price negotiation of bulk commodities weighed. During the year, the market experienced ups and downs with weaker performance in the second half.

In response to the new situation of the post-financial crisis period, our Group faced up to challenges and seized opportunities for enhancing the revenue level of our fleet. In 2010, our Group



Annual Results Announcement

# Business Review & outlook

produced revenue of US\$258.36 million from dry bulk shipping, representing an increase of 24.0% (2009: US\$208.43 million), which was mainly attributable to our Group's effort in keeping up with the market trend, adopting moderate operations strategies of long and short-term chartering flexibly, actively grasping the favorable market opportunity while mitigating risks, as well as the economic benefits generated from our newly delivered fleet in 2010. At the same time, in view of the intensified market volatility, our Group implemented long and short-term chartering according to the charter hire performance of different dry bulk vessels to hedge against risks of market volatility.

As at 31 December 2010, the number of operating days of dry bulk vessel was fixed at approximately 53.0% for 2011, in which approximately 47.9% for Handysize dry bulk vessels, approximately 60.0% for Handymax dry bulk vessels, approximately 41.1% for Panamax dry bulk vessels and approximately 80.9% for Capesize dry bulk vessels.

During 2010, our Group ordered 4 Panamax dry bulk vessels with capacity of 76,000 DWT each, took delivery of 4 Capesize dry bulk vessels and 3 Handysize dry bulk vessels, and sold 1 Panamax dry bulk vessel, with a view to optimizing our fleet structure. At present, we have built a fleet ranging from Capesize dry bulk vessels to Handysize dry bulk vessels, which provides more capability to hedge against risks of market volatility. As at 31 December 2010, our Group's fleet comprised 35\* dry bulk vessels, including 2 multi-purpose vessels, 10 Handysize dry bulk vessels, 8 Handymax dry bulk vessels, 11 Panamax dry bulk vessels and 4 Capesize dry bulk vessels. Our Group also had a total of 7 newbuildings, which were expected to be delivered and put into operation between 2011 and 2012, thus enhancing the competitiveness of our Group in the industry.

\* Including 2 jointly owned dry bulk vessels.

## Business Review and Outlook

The following table sets out the information of operating rates for our dry bulk vessels for the periods indicated.

	<b>2010</b>	2009
Number of vessels	<b>35</b>	29
<b>Utilization <sup>(1)</sup></b>		
Total number of operating days	<b>11,300</b>	9,316
Total number of off-hire days (other than because of repair and maintenance)	<b>73</b>	70
Total number of days that vessels are not utilized because of repair and maintenance	<b>308</b>	326
Fleet utilization <sup>(2)</sup>	<b>96.7%</b>	96.0%

Notes:

- (1) Refers to the aggregate of the total number of days on which each vessel is chartered out (including the operating days of the dry bulk vessels of the jointly controlled entities in which we have 50% equity interest: 365 days in 2010; 365 days in 2009).
- (2) Refers to the percentage of total number of operating days over the total number of days.

In 2010, the total number of operating days of our dry bulk vessels increased by 21.3%, mainly because our Group gradually took delivery of 7 newbuilding dry bulk vessels during the year. In addition, despite the expansion of our fleet, the total off-hire days due to repair and maintenance decreased by 5.5% when compared with that in 2009, and accounted for 80.8% of the off-hire percentage.

In addition to chartering of self-owned vessels, our Group also provides dry bulk shipping services, primarily in Canada through our wholly-owned subsidiaries Sinotrans Canada Inc. and Sinotrans (Bermuda) Ltd. In 2010, our revenue from ocean freight income and charter hire income of the main business of Sinotrans Canada Inc. and Sinotrans (Bermuda) Ltd. amounted to US\$34.64 million (2009: US\$35.63 million) and US\$20.22 million (2009: US\$5.28 million) respectively.

In 2011, the world trade and dry bulk seaborne trade demand will keep growing in line with the sustained recovery of the global economy, in particular with the profound impetus from emerging economies led by China. The greatest pressure faced by the shipping market will still be the accelerated delivery of newbuildings, and 2011 will be another peak of delivery after 2010. However, factors such as distanced trading of raw materials, port congestion and seasonality will have positive effects on the shipping market.

### Oil tanker shipping

Along with the gradual recovery of the world economy, especially the robust growth of the emerging economies, the global oil supply and demand experienced an overall rebound in 2010 after the decline in 2009. At the same time, stimulated by the phasing-out of single-hull oil tankers, the expansion of the oil tanker fleet slowed down remarkably. Given the increase in seaborne trade demand and the lower-than-expected growth of oil tanker fleet, there were improved overall performances across the oil tanker shipping market. The average BDTI for the year was 896, representing an increase of 54.2% from 581 in 2009. In 2011, although the oil demand

from developing countries will be relatively stronger than the oil demand from developed countries, it is expected that the international oil tanker shipping market will face dual pressure of a slowdown in the growth of demand and substantial increase in the fleet supply.

In 2010, our VLCC fleet was operated in the spot market under voyage charters to provide crude oil shipping services. Total volume of crude oil shipped was 1.93 million tons (2009: 2.32 million tons). Revenue from oil tanker shipping was US\$12.65 million (2009: US\$10.25 million), which was mainly attributable to the realization of higher revenue through cashing in on the rising market by our Group.

The following table sets out the information of operating rates for our oil tankers for the periods indicated.

	<b>2010</b>	2009
Number of vessels	<b>1</b>	1
<b>Utilization <sup>(1)</sup></b>		
Total number of operating days	<b>325</b>	365
Total number of off-hire days (other than because of repair and maintenance)	<b>20</b>	0
Total number of days that vessels are not utilized because of repair and maintenance	<b>20</b>	0
Fleet utilization <sup>(2)</sup>	<b>89.0%</b>	100%

Notes:

- (1) Refers to the aggregate of the total number of days on which each vessel is chartered out (including the operating days of the oil tanker of the jointly controlled entity in which we have 50% equity interest: 325 days in 2010; 365 days in 2009).
- (2) Refers to the percentage of total number of operating days over the total number of days.

### Container shipping

In 2010, the container shipping market performed better than expected. The economic recovery of major developed countries and the continuous strong fundamentals of the emerging economies led to remarkable rebound in the demand for international commodity market, resulting in an increase in international trade. The global container freight rate experienced a relatively large increase in the first half of 2010. However, with the end of stock replenishment of the European and American countries in the latter half of the year, the newbuildings which had entered into the market

during the peak season and the idle fleet which had re-entered the market put the market under pressure, and the freight rate started to fall. In 2011, it is likely that the container seaborne trade will maintain relatively stable, but given the continuous expansion of the fleet supply, the market may still face great pressure.

Our chartered container vessels mainly operate along trade routes in the Asia Pacific Region. As at the end of 2010, our Group had a total of 10 container vessels with an aggregate capacity of 6,667 TEU. Revenue from container shipping for 2010 reached US\$20.33 million (2009: US\$20.83 million).

The following table sets out the information of operating rates for our container vessels for the periods indicated.

	<b>2010</b>	2009
Number of vessels	<b>10</b>	10
<b>Utilization</b> <sup>(1)</sup>		
Total number of operating days	<b>3,603</b>	3,355
Total number of off-hire days (other than because of repair and maintenance)	<b>1</b>	4
Total number of days that vessels are not utilized because of repair and maintenance	<b>43</b>	76
Fleet utilization <sup>(2)</sup>	<b>98.8%</b>	97.7%

Notes:

(1) Refers to the aggregate of the total number of days on which each vessel is chartered out.

(2) Refers to the percentage of total number of operating days over the total number of days.

## VESSEL TECHNICAL MANAGEMENT AND OTHER SHIPPING RELATED BUSINESS

The vessel technical management services provided by our Group include technical management undertaken for our own vessels, crew training and management, and arrangement of insurance. We strictly follow the Safety, Quality and Environmental Protection (SQE) management system and have passed the related audit of American Bureau of Shipping (ABS) to tally with the requirements of ISM Code, ISO 9001 and ISO 14001.

Our Group provides shipping agency and air freight agency services with a focus on Singapore through our wholly-owned subsidiary Sinotrans Agencies (S) Pte Ltd. Revenue of US\$1.45 million was achieved in 2010 (2009: US\$1.09 million).

## FLEET DEVELOPMENT

In 2010, our Group made further progress in the expansion of the fleet and improvement of fleet structure. During the year, our Group took delivery of 7 dry bulk vessels with an additional capacity of approximately 810,000 DWT, and ordered 4 Panamax dry bulk vessels to enhance our competitiveness. In addition, our Group optimized the fleet structure and sold 1 Panamax dry bulk vessel by seizing favorable market timing.

As at 31 December 2010, we had a total of 7 newbuildings, including 1 Handysize dry bulk vessel, 4 Panamax dry bulk vessels and 2 Capesize dry bulk vessels, which were scheduled to be delivered and put into operation between 2011 and 2012. Optimization of the fleet structure will lay the foundation for further development of our Group's business.

At present, we have built a fleet ranging from Capesize dry bulk vessels to Handysize dry bulk vessels, which provides more capability to hedge against risks of market volatility.

## Business Review and Outlook

Name of vessel	DWT/TEU <sup>(1)</sup>	Year Built/Expected Delivery Time	Age
<b>Multi-purpose vessel</b>			
Great Blossom	32,509	September 1999	11.2
Great Immensity	32,485	December 1999	11.0
<b>Handysize dry bulk vessel</b>			
Great Friendship <sup>(2)</sup>	24,021	February 1999	11.8
Great Concord	24,159	March 1999	11.7
Great Harmony	24,159	May 1999	11.6
Great Creation	27,383	July 1998	12.4
Great Motion	27,338	September 1998	12.2
Great Success	27,172	October 1998	12.2
Great Gain	27,140	November 1998	12.1
Great Resource <sup>(3)</sup>	31,775	May 2010	0.6
Trans Friendship I <sup>(4) (6)</sup>	31,809	August 2010	0.4
Trans Friendship II <sup>(5) (6)</sup>	31,744	December 2010	0.1
Great Reward	31,785	January 2011 <sup>(7)</sup>	–
<b>Handymax dry bulk vessel</b>			
Great Calm	45,215	August 1996	14.3
Great Peace	45,259	March 1996	14.7
Great Happy	45,248	March 1997	13.7
Great Prestige	46,193	April 1998	12.6
Great Majesty	46,194	February 1998	12.8
Great Scenery	47,760	August 2002	8.3
Great Praise	52,434	May 2006	4.6
Great Legend	52,385	August 2006	4.3
<b>Panamax dry bulk vessel</b>			
Great Luck	71,399	February 1998	12.8
Great Bless	73,251	August 1997	13.3
Great Jade	73,192	October 1997	13.2
Great Bright	73,242	December 1997	13.0
Great Glory	73,274	November 1997	13.1
Great Ambition	73,725	August 1999	11.3
Great Loyalty	73,659	September 1999	11.2
Great Prosperity	73,679	July 1999	11.4
Great Wisdom	74,293	March 2000	10.7
Great Century <sup>(8)</sup>	73,747	January 2000	Sold
Great Intelligence	74,293	June 2000	10.5
Great Talent	76,773	January 2005	5.9
HPS3017 <sup>(9) (10)</sup>	76,000	October 2011 <sup>(7)</sup>	–
HPS3018 <sup>(9) (10)</sup>	76,000	November 2011 <sup>(7)</sup>	–
CX0705 <sup>(9) (10)</sup>	76,000	September 2011 <sup>(7)</sup>	–
CX0706 <sup>(9) (10)</sup>	76,000	January 2012 <sup>(7)</sup>	–
<b>Capesize dry bulk vessel</b>			
Great Qin <sup>(11)</sup>	176,105	March 2010	0.8
Great Jin <sup>(12)</sup>	175,868	March 2010	0.8
Great Zhou <sup>(13)</sup>	180,334	July 2010	0.4
Great Han <sup>(14)</sup>	180,443	October 2010	0.2
Great Tang	180,246	January 2011 <sup>(7)</sup>	–
Great Song	180,000	March 2011 <sup>(7)</sup>	–

<b>Name of vessel</b>	<b>DWT/TEU<sup>(1)</sup></b>	<b>Year Built/Expected Delivery Time</b>	<b>Age</b>
<b>Oil tanker – VLCC</b>			
Grand Sea <sup>(6)</sup>	310,444	March 2008	2.7
<b>Container vessel</b>			
Jin Da	338	September 1994	16.2
Jin Teng	338	June 1994	16.5
Trade Worlder	385	April 1993	17.6
Trade Hope	385	July 1993	17.4
MSC Algeria	784	May 1992	18.6
Sinotrans Beijing	847	February 2008	2.9
Sinotrans Shenzhen	847	April 2008	2.7
Sinotrans Ningbo	847	May 2008	2.6
Sinotrans Xiamen	847	July 2008	2.4
Sinotrans Hong Kong <sup>(15)</sup>	1,049	May 2006	4.6

## Notes:

- (1) Applies only to container vessels.
- (2) The original name of the vessel was Trans Friendship. Our Group acquired it as self-owned vessel from the joint venture company on 25 May 2010.
- (3) Great Resource was delivered to our Group on 13 May 2010.
- (4) Trans Friendship I was delivered to our Group on 5 August 2010.
- (5) Trans Friendship II was delivered to our Group on 7 December 2010.
- (6) The vessel is jointly owned by our Group and Mitsui O.S.K. Lines, Ltd.
- (7) The latest expected delivery time.
- (8) Great Century was sold on 10 November 2010.
- (9) Construction has been commissioned.
- (10) Name of vessel not yet available.
- (11) Great Qin was delivered to our Group on 15 March 2010.
- (12) Great Jin was delivered to our Group on 31 March 2010.
- (13) Great Zhou was delivered to our Group on 30 July 2010.
- (14) Great Han was delivered to our Group on 28 October 2010.
- (15) The original name of the vessel was Sunrise Express.

### EMPLOYEES

As at 31 December 2010, our Group had a total of 113 shored-based employees working in our offices in Hong Kong, Canada and Singapore. Among them 50 had bachelor's degree or above, 46 possessed professional qualification in the areas of shipping, accounting and legal practices.

Remuneration of our employees includes fixed basic salary (determined with reference to the market and the staff's ability), bonus (determined with reference to the Company's results and the staff's annual performance) and allowances. We ensure to attract, retain and incent talents with the principles of paying for the positions, performance and abilities. We provide our employees with ample and complete welfare benefits in accordance with applicable regulations and our internal policies, which include provident fund and mandatory fund retirement benefits, medical insurance scheme, annual physical examination, personal accident and life insurance scheme. We also arrange various travel, entertainment and birthday celebration activities in order to enhance the staff's cohesion and sense of identity.

We properly manage the performance of our employees through systematic and comprehensive performance managing tools. Meanwhile, we also invest in continuing education and training programmes for our employees with a view to upgrade their skills and knowledge. We believe our corporate culture characterized as prudence, devotion and commitment to creativity, standardization and teamwork has provided our employees with a platform to develop their capabilities and to explore their potentials.

### OUTLOOK

Looking forward, the world trade and dry bulk seaborne trade demand will keep growing in line with the sustained recovery of the global economy, in particular with the rapid development of emerging economies led by China. These are coupled with factors such as distanced trading of raw materials, port congestion and seasonality, which will have positive effects on the shipping market. On the other hand, the market will still be under great pressure with the high level of newbuilding deliveries and growth surge of the fleet in 2011. In the face of such complicated market environments, our Group has confidence to tackle challenges and seize market opportunities with our solid financial position, low-cost structure and modernized fleet. Our Group will strive to keep up with market development, increase our revenue from all sources and take stringent measures in risk control. At the same time, we will formulate a proactive development strategy for expansion of our fleet and optimization of our fleet structure in order to enhance our competitiveness and to maximize the return for our shareholders.

# Financial Review

## REVIEW OF HISTORICAL OPERATING RESULTS

In 2010, demand for seaborne trade started to resume in line with the gradual recovery of the global economy from the shadow of financial crisis. However, foundation of the recovery of the shipping market was still not solid enough as the latent impacts of the financial crisis on the global economy were still in existence. Aggravated by the accelerated growth of the global fleet, charter hire and freight rate were under continuous pressure and the market remained volatile as before. In response to the new situations of post-financial crisis period, our Group faced up to new challenges

and seized opportunities. For the year ended 31 December 2010, our Group produced operating profit of US\$116.37 million (2009: US\$86.79 million), representing an increase of 34.1% as compared with last year. Profit attributable to equity holders of the Company was US\$127.54 million (2009: US\$106.39 million), representing an increase of 19.9% as compared with last year.

## Revenues

For the year ended 31 December 2010, revenues of our Group were US\$278.50 million (2009: US\$229.11 million) mainly due to the increase in revenues from dry bulk shipping.

We set forth below the revenues contribution from each business segment for the year ended 31 December 2010:

	2010 US\$'000	2009 US\$'000	% Change
Revenues			
– Dry bulk shipping*	<b>258,361</b>	208,431	24.0%
– Oil tanker shipping*	<b>12,650</b>	10,253	23.4%
– Container shipping	<b>20,332</b>	20,831	(2.4%)
– Others	<b>1,501</b>	1,120	34.0%
	<b>292,844</b>	240,635	21.7%
Revenues derived by jointly controlled entities measured at proportionate consolidated basis*	<b>(14,348)</b>	(11,529)	24.5%
Revenues per consolidated statement of comprehensive income	<b>278,496</b>	229,106	21.6%

\* Segment revenue includes revenue derived from jointly controlled entities measured at proportionate consolidated basis. Segment revenue subtracted the revenues derived from jointly controlled entities measured at proportionate consolidated basis to arrive at total revenues.

## Financial Review

We set forth below the average daily charter hire rate/time charter equivalent rate (“TCE”) for each segment of our charter hire business for the year ended 31 December 2010:

	<b>2010 US\$</b>	2009 US\$	% Change
Dry bulk vessel (Self-owned)	<b>19,332</b>	19,037	1.5%
Oil tanker** (Average daily TCE)	<b>37,737</b>	23,734	59.0%
Container vessel	<b>5,642</b>	6,210	(9.1%)

\*\* Average daily TCE of oil tanker is determined by dividing total voyage revenue (net of voyage expenses) by total voyage days for the relevant time period. Voyage expenses primarily consist of port charges and fuel costs.

### Dry bulk shipping

Revenue from dry bulk shipping primarily consists of charter hire income and ocean freight income.

In 2010, dry bulk seaborne trade demand rebounded in line with the recovery of the global economy. The average Baltic Dry Index (“BDI”) for the year increased by 5.4% as compared with the same in 2009. However, as fleet supply surged due to the large amount of newbuilding deliveries, the dry bulk shipping market could not break through the high in 2009. At the same time, the BDI remained highly volatile as complicated factors such as economic policies adopted by various governments, seasonal factors and price negotiation of bulk commodities weighed. During the year, the market experienced ups and downs with weaker performance in the second half.

For the year ended 31 December 2010, our revenue from charter hire income increased by 28.4% to US\$219.23 million (2009: US\$170.77 million) which was mainly attributable to our Group’s effort in keeping up with the market trend, adopting moderate operations strategies of long and short-term chartering flexibly, actively grasping the favorable market opportunity while mitigating risks, as well as the economic benefits generated from our newly delivered fleet in 2010.

Revenue from ocean freight income was US\$39.13 million (2009: US\$37.66 million), mainly due to the increase in market freight rates.

### Oil tanker shipping

For the year ended 31 December 2010, revenue from oil tanker shipping services increased by 23.4% to US\$12.65 million (2009: US\$10.25 million), which was mainly attributable to the realization of higher revenue through cashing in on the rising market by our Group.

### Container shipping

In 2010, the container shipping market performed better than expected. The recovery of major economies in the world boosted consumption and directly stimulated the seaborne trade demand for container shipping. For the year ended 31 December 2010, our revenue from container shipping basically remained stable at US\$20.33 million (2009: US\$20.83 million).

### Cost of operations

Cost of operations increased by 28.8% to US\$163.54 million (2009: US\$127.02 million) as a result of the increase in operating lease expenses for charter-in vessels, depreciation expenses, brokerage and commission, expenses for hiring of crews and seafarers.

### **Operating lease expenses for charter-in vessels**

Operating lease expenses for charter-in vessels increased by 89.0% to US\$26.34 million (2009: US\$13.94 million). The increase was primarily due to an increase in the hire rates of our Group's charter-in vessels for our voyage charter business.

### **Depreciation expenses**

With the enlarged fleet size, the depreciation of the vessels rose by 38.6% to US\$43.05 million (2009: US\$31.05 million).

### **Brokerage and commission**

Brokerage and commission substantially comprises address commission and broker commission, which are in line with revenue. The increase of revenue from dry bulk shipping primarily led to an increase of 20.5% to US\$10.97 million (2009: US\$9.10 million).

### **Expenses for hiring of crews and seafarers**

As a result of the expansion of our fleet size and the upward adjustment of the salary and wages of our crews and seafarers, the expenses for hiring of crews and seafarers increased by 26.2% to US\$28.28 million (2009: US\$22.41 million).

### **Selling, administrative and general expenses**

The selling, administrative and general expenses, mainly comprising staff costs, office expenses and professional expenses, reduced by 5.4% to US\$15.66 million (2009: US\$16.55 million).

### **Other operating income**

Other operating income rose to US\$17.07 million (2009: US\$1.25 million) as a result of the gain on disposal of dry bulk vessels of US\$16.53 million.

### **Finance income**

Finance income derived from the interest income from bank deposits. It dropped by 37.7% to US\$13.41 million (2009: US\$21.51 million) mainly as a result of the falling deposit interest rates and reduction in bank balances.

### **Share of losses of jointly controlled entities**

The share of losses of jointly controlled entities was US\$1.48 million (2009: US\$1.26 million). It was mainly reflected in the share of impairment loss for the oil tanker of US\$3.70 million, which was offset by the net share of operating profits of the jointly controlled entities.

### **Income tax expense**

Income tax for the year ended 31 December 2010 was US\$0.75 million (2009: US\$0.17 million). Our effective income tax rate was 0.6% (2009: 0.2%).

### **Liquidity and financial resources**

Our principal uses of cash have been, for payment for construction and acquisition of vessels, operation costs and working capital for the year ended 31 December 2010. We have financed our liquidity requirements primarily through internal generated cash.

The following table sets out the liquidity ratio as at the balance sheet date indicated.

	<b>2010</b>	2009
	<b>US\$'000</b>	US\$'000
<b>Current assets</b>	<b>1,049,658</b>	784,044
<b>Current liabilities</b>	<b>37,943</b>	41,732
<b>Liquidity ratio</b> <sup>(Note)</sup>	<b>27.7</b>	18.8

Note: The liquidity ratio is equal to the total current assets over the total current liabilities of our Group as at the balance sheet date indicated.

Our liquidity ratio as at 31 December 2010 was 27.7 (2009: 18.8). The increase in liquidity ratio was primarily due to the long-term bank deposits amounted to US\$400 million as at 31 December 2009 which will be matured before December 2011 and thus reclassified as current assets in the current year.

### Gearing ratio

Gearing ratio is not presented as our Group recorded net surplus as at 31 December 2009 and 2010.

### Commitments

The following table sets out our capital commitment in respect of dry docking, vessels under construction and second hand vessel as at the balance sheet date indicated.

	<b>2010</b>	2009
	<b>US\$'000</b>	US\$'000
Authorised but not contracted for	<b>1,018</b>	671
Contracted but not provided for	<b>225,670</b>	322,780
	<b>226,688</b>	323,451

The capital commitment of our Group represented authorised dry docking for dry bulk vessels, several newbuilding contracts for the construction of seven dry bulk vessels to be delivered subsequently and one purchase contract for the acquisition of one very large crude oil carrier from the jointly controlled entity.

## Capital expenditures

Capital expenditures principally comprise expenditures for additions to property, plant and equipment, including primarily vessels. For the year ended 31 December 2010, total capital expenditures were US\$332.70 million, which was mainly attributable to the capital expenditures for acquisition and construction of dry bulk vessels and conduction of dry dock maintenance for the year.

## Foreign exchange risk

Our Group operates internationally and is exposed to foreign exchange risk from various currency exposures primarily with respect to Hong Kong dollar and Japanese Yen. Our Group's revenues, cost of operations and majority of financial assets and liabilities are principally denominated in US dollar. Accordingly, foreign exchange risk mainly arises from future commercial transactions, net investments in foreign operations and commitments arising from certain ship-building contracts. Our Group currently does not have regular and established hedging policy in place. Our Group is monitoring foreign exchange exposure and will consider hedging significant foreign currency exposure by using appropriate financial instruments, and adopting appropriate hedging policy to control the hedging risks, when need arises.

Under the linked exchange rate system in Hong Kong, Hong Kong dollar is pegged to the US dollar, management considers that there is no significant foreign exchange risk with respect to the Hong Kong dollar. As at 31 December 2010, if US dollar had strengthened/weakened by 5% against Japanese Yen with all other variables unchanged, our Group's profit before income tax would have been US\$276,000 (31 December 2009: US\$289,000) lower/higher.

## Contingencies

A vessel chartered by Sinotrans (Germany) GmbH ("Sinotrans (Germany)"), a fellow subsidiary, from an independent third party (the "Third Party") was hijacked by pirates in November 2009 and was released in December 2009.

The Third Party requested Sinotrans (Germany) to provide security for losses and expenses incurred by the Third Party in connection with the hijack, and subsequently initiated legal proceedings in South Africa and detained a dry-bulk vessel of our Group (the "Vessel") as security for enforcement of judgment. The Vessel was chartered by our Group to another independent third party immediately prior to the detention.

In order to minimise losses suffered by our Group as a result of the detention of the Vessel and to secure the release of the Vessel, our Group placed a bank deposit of US\$7,500,000 (the "Payment") as a security to Bank of China (Hong Kong) Limited (the "Bank") to issue a bank guarantee to the Protection and Indemnity Club of our Group (the "P&I Club") for the issuance of a letter of undertaking (the "Letter of Undertaking") to the Third Party for a sum of US\$6,825,848.94 as a condition for the Vessel to be released and the fees to be charged by P&I Club in connection with the Letter of Undertaking. On 11 June 2010, the P&I Club issued the Letter of Undertaking to the Third Party and the Vessel was released at the same date.

Pursuant to a deed of undertaking dated 18 June 2010 (the "Deed of Undertaking"), Sinotrans (Germany) undertook to indemnify and reimburse our Group (the "Indemnity") in respect of the following amounts:

## Financial Review

- (i) the full amount of US\$7,500,000 or such lesser amount enforced by the P&I Club together with interest accrued on such amount from 18 June 2010 up to and including the date on which our Group receives the full amount of US\$7,500,000 from Sinotrans (Germany) or the Bank calculated based on an interest rate of 1.18% per annum; and
- (ii) any other payments, costs, expenses, losses or liabilities incurred or suffered by our Group arising out of or in connection with the Payment and/or detention of the Vessel.

Taking into account the Indemnity given by Sinotrans (Germany), the Directors are of the opinion that the matter will not have significant financial impact to our Group.

Save as disclosed in the above, our Group has contingent liabilities in respect of legal claims arising in the ordinary course of business. The Directors consider these cases will not have significant financial or operational impact to our Group.

# Report on Corporate Governance

## CONTINUOUS IMPROVEMENT IN CORPORATE GOVERNANCE PRACTICES

Our Company believes that the incessant enhancement of the standard of corporate governance is the underlying cornerstone for safeguarding the interests of investors and enhancing corporate value. Since the listing of our shares on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) on 23 November 2007 (the “Listing Date”), our Company has been striving to enhance its standard of corporate governance and has put in place corporate practices with reference to the Hong Kong Companies Ordinance, the Rules Governing the Listing of Securities on the Stock Exchange (the “Listing Rules”), the articles of association of our Company (the “Articles of Association”) and other relevant laws and regulations as amended from time to time and taking into account the characteristics and requirements of our Company.

Our Company has adopted The Code on Corporate Governance Practices (the “CG Code”) issued by the Stock Exchange as set out in Appendix 14 of the Listing Rules as our code on corporate governance practices. Our Company has been in compliance with the provisions of the CG Code throughout the year of 2010 except the following:

Due to a business trip, Mr. Zhao Huxiang, the Chairman of the Board, did not attend the Annual General Meeting of the Company which was held on 25 May 2010.

## MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

Our Company has adopted the Model Code for Securities Transactions by Directors (the “Model Code”) as set out in Appendix 10 to the Listing Rules as the code of conduct for securities transactions by the directors of the Company.

After specific enquiry made by our Company, our Directors have confirmed that they have complied with the required standards set out in the Model Code throughout the year of 2010.

## BOARD OF DIRECTORS

The Board is accountable to the general meetings under its commitment to pursue the best interests of the Company. Members of the Board collectively and individually accept responsibility for the management and control of our Company in the interests of our shareholders and spared no efforts in the performance of their duties as a Director. Our Company’s independent non-executive Directors have extensive expertise and experience in accounting, legal and financial management and other professional areas. All of them act diligently to uphold the interests of our Company and our shareholders by maintaining the independence of their opinions given with respect to their review of our Company’s connected transactions and significant events, and by providing professional advices on the stable and disciplined operation and long-term development of our Company.

As at 31 December 2010, the Board comprised nine Directors, of which three were executive Directors, two were non-executive Directors and four were independent non-executive Directors, whose names were as follows:

Chairman: Mr. Zhao Huxiang;

Executive Directors: Mr. Tian Zhongshan, Mr. Li Hua and Ms. Feng Guoying;

Non-executive Directors: Mr. Zhao Huxiang and Mr. Pan Deyuan;

Independent non-executive Directors: Mr. Hu Hanxiang, Mr. Tsang Hing Lun, Mr. Lee Peter Yip Wah and Mr. Zhou Qifang.

The Board is responsible for determining operating plans and investment proposals of our Company, convening general meetings and executing the resolutions passed at general meetings, formulating our Company's profit distribution proposals and formulating and proposing any amendment to the memorandum of our Company (the "Memorandum") and Articles of Association.

The Board has approved the establishment of an executive committee of the Board (the "Executive Committee") on 12 March 2008 and the rules of proceedings and scope of authority of the Executive Committee. The Executive Committee comprises three members including:

Mr. Tian Zhongshan, Mr. Li Hua and Ms. Feng Guoying.

The Board delegates its authority of the management of our Company's daily operation to the Executive Committee. The Executive Committee can make decision on matters specifically set out in its scope of authority.

Our Company provides sufficient information to our Directors in a timely manner to enable their understanding of our Company's state of affairs. Appropriate means have been adopted to maintain effective communications with our shareholders to ensure that their views are brought to the attention of the Board.

So far as our Company is aware, apart from being directors of the Company, there is no financial, business, family or other material relationship among the members of the Board. Besides, there is also no similar relationship between chairman of the Board and the general manager of our Company.

Our Company has received, from each of our independent non-executive Directors, a written confirmation of his independence to our Company pursuant to the requirements of the Listing Rules. Our Company considers that all of our independent non-executive Directors are independent to the Company.

During the year of 2010, four Board meetings were held. Apart from convening Board meetings, business of the Board was also transacted by convening Executive Committee meeting or by obtaining consent of the Board through the circulation of written resolutions. Our Company had prepared and properly kept detailed minutes for the matters discussed in the Board meetings, and such minutes were also open for our Directors' reference.

The Board has also established the audit committee (the "Audit Committee"), the remuneration committee (the "Remuneration Committee") and the nomination committee (the "Nomination Committee") in accordance with the CG Code.

The table below sets out the attendance of each Director in meetings of the Board, the Audit Committee, the Remuneration Committee and the Nomination Committee in 2010:

	Attendance/No. of meetings held			
	Board	Audit Committee	Remuneration Committee	Nomination Committee
<b>Executive Directors</b>				
Mr. Tian Zhongshan	4/4			
Mr. Li Hua	4/4			
Ms. Feng Guoying	4/4			
<b>Non-executive Directors</b>				
Mr. Zhao Huxiang	4/4		1/1	1/1
Mr. Pan Deyuan	4/4	2/2		
<b>Independent non-executive Directors</b>				
Mr. Hu Hanxiang	4/4		1/1	1/1
Mr. Tsang Hing Lun	4/4	2/2	1/1	
Mr. Lee Peter Yip Wah	3/4	2/2		1/1
Mr. Zhou Qifang	4/4	2/2		1/1

Our Directors are aware that they shall devote sufficient time and efforts to the business of our Company and that they shall abstain from voting on any board resolution in which they or any of their associates have any material interests.

## APPOINTMENT OF DIRECTORS

Under the renewed service contracts entered into between our Company and each of our executive Directors and non-executive Directors, each of our executive Directors and non-executive Directors is appointed for a term of three years with effect from November 2010. Under the renewed letters of appointment entered into between our Company and each of our independent non-executive Directors, each independent non-executive Director is appointed for a term of one year with effect from November 2010. Nevertheless, each Director of our Company shall be subject to retirement and re-election in accordance with the Articles of Association.

During the year of 2010, there was no change in the executive Directors, non-executive Directors and independent non-executive Directors of our Company.

## CHAIRMAN AND GENERAL MANAGER

During the year of 2010, Mr. Zhao Huxiang was the chairman of the Board and Mr. Tian Zhongshan was the general manager of our Company. The roles of chairman and general manager of the Company are segregated and not exercised by the same individual and each of them has different terms of reference. Our chairman is responsible for the management of the operation of the Board, while our general manager is responsible for the business management of our Company.

## BOARD COMMITTEES

The Board has established the Audit Committee, the Remuneration Committee and the Nomination Committee in accordance with the CG Code. Majority of the members of these committees are independent non-executive Directors.

## AUDIT COMMITTEE

The Audit Committee is responsible for reviewing and supervising the financial reporting system and internal control procedure of our Company, monitoring the Board, ensuring that the Board is accountable to our Company and our shareholders and proposing and engaging external auditors. The terms of reference of the Audit Committee are available on our Company's website.

## Report on Corporate Governance

The Audit Committee is chaired by Mr. Tsang Hing Lun and its members include Mr. Pan Deyuan, Mr. Zhou Qifang and Mr. Lee Peter Yip Wah. Most of the members possess professional qualifications and experience in finance. All members of the Audit Committee are independent non-executive Directors, except Mr. Pan Deyuan who is a non-executive Director.

The Audit Committee held two meetings in 2010. Details of the meetings are as follows:

1. The first meeting was convened on 10 March 2010. Auditors explained the audit issues to the Audit Committee. The Audit Committee resolved to approve, among other things, the engagement of the external auditors of the Company for 2010, as well as the submission of the financial statements for the year of 2009 to the Board for approval.
2. The second meeting was convened on 9 August 2010. Auditors explained the audit issues to the Audit Committee. The Audit Committee resolved to approve the submission of the unaudited condensed interim financial information for the first half of 2010 to the Board for approval.

### REMUNERATION COMMITTEE

The Remuneration Committee is responsible for reviewing the remuneration policies of our Company, assessing the performance of our Directors and senior management and determining policies in respect to their remuneration packages. The terms of reference of the Remuneration Committee are available on our Company's website.

With the assistance of the Remuneration Committee, our Company has established a system to determine the remuneration policies of our staff, integrately taking into account the staff's performance, our Company's requirements and the external benchmarks with an aim of attracting, retaining and incenting the staff needed to run our Company successfully as well as the enhancement of personal value of our staff, corporate's value and shareholders' value.

The Remuneration Committee is chaired by Mr. Hu Hanxiang and its members include Mr. Zhao Huxiang and Mr. Tsang Hing Lun.

The Remuneration Committee held a meeting on 9 August 2010 and resolved to propose the directors' fees of all Directors for the term commencing from 23 November 2010 and ending on 22 November 2011 and submit the same to the Board for approval.

### NOMINATION COMMITTEE

The Nomination Committee is responsible for recommending candidates to fill vacancies in the Board based on their qualifications, abilities and potential contribution to our Company. The terms of reference of the Nomination Committee are available on our Company's website.

The Nomination Committee is chaired by Mr. Zhao Huxiang and its members include Mr. Lee Peter Yip Wah, Mr. Hu Hanxiang and Mr. Zhou Qifang.

The Nomination Committee held a meeting on 9 August 2010 and resolved to approve the re-appointment of our two non-executive Directors and three executive Directors for a term of three years from 23 November 2010 to 22 November 2013 and the re-appointment letters; the re-appointment of our four independent non-executive Directors for a term of one year from 23 November 2010 to 22 November 2011 and the re-appointment letters and submit the same to the Board for approval.

## INTERNAL AUDIT

Our internal audit department is established for the monitoring and assessment of the suitability, compliance and effectiveness of our Company's operating activities and internal control system by independent, objective, systematic and professional approaches.

Our internal audit department directly reports to the Audit Committee and the management to execute the resolutions passed by the Audit Committee and play an advisory role in day-to-day operations. In 2010, the representative of internal audit department attended meetings of the Audit Committee and reported to the Audit Committee on the work of internal audit.

In addition, the Company has carried out internal and external audit on the fleet operation to ensure that the fleet complies with the requirements of ISM Code, ISO9001 and ISO14001, strengthening the control of fleet operation.

## EXTERNAL AUDITORS

PricewaterhouseCoopers was engaged as our Company's external auditors for the year ended 31 December 2010.

The fees for services provided by PricewaterhouseCoopers to us for the year ended 31 December 2010 were as follows:

	US\$'000
– Audit services	462
– Non-audit services	6
	468

There has been no change in the auditors of our Company for the past three fiscal years.

## INTERNAL CONTROL

The Board is responsible for our Group's internal control system and for reviewing its effectiveness and reliability. The internal control system and the relevant policies are established by the Board with reference to the CG Code and the internal control and risk management guidelines of Hong Kong Institute of Certified Public Accountants.

The Board is also responsible for ensuring that the organisational structure of our Company and the proper segregation of duties for every department are carried out so as to protect the investments of our shareholders and assets of our Company.

For the internal control over accounting and financial reporting functions, our Company establishes a reliable accounting system and employs staff with requisite knowledge and experiences. On-job training and training from professional institutions are provided to staff at the same time. Training budget is formulated by our Company every year.

Our Company has mapped out employees' code of ethics to raise employees awareness of occupational integrity and morality. In 2010, our Company invited Hong Kong Independent Commission Against Corruption's Community Relations Department to provide a seminar with a topic of "Prevention of Bribery" to our staff. An "Anti-corruption" conference was taken place with the management and senior officers to be alert and take actions to prevent corruption.

To maintain our focus on safety, quality and environmental protection, systems and rules are established and through internal audit and external assessment to ensure that our fleet complies with the requirements of ISM Code, ISO9001 and ISO14001. To set up higher objectives to the work of environmental protection continuously and set up measures in environmental protection to raise the awareness of employees both on board and ashore in environmental protection, occupational health and safety to enhance sustainable competitiveness.

During the year, the internal audit department had referred to the framework formulated by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in the United States in 1992 for assessing the Company's internal control system in the areas including environmental control, risk assessment, control measures, information and communication and monitoring. The internal audit department had reviewed the financial reporting procedures, treasury management, borrowings, and credit guarantee procedures, budget management, etc. It had also assessed the degree of risk and proposed corrective and preventive measures to the management. The scope of audit also covered internal control system of overseas subsidiaries. In addition, it had assessed the risk of corrupt practices (fraud) to strengthen control measures against the possible causes and eliminate the opportunities of improper use of assets.

Concerted efforts were made by various departments to regularly monitor credit risk of our customers, to formulate strategies to enable maximum prevention of loss of income or minimum risk of bad debts for our Company due to the downturn of the economy.

In establishing our company's risk management framework, risk management information system has been built up. Purchase requisition policy, payment system and operational system of every department are reviewed and updated timely as well, so as to enable the Company to respond and deploy to the risks in relation to market, customers, sale and purchase and newbuilding of vessels in an effective, comprehensive and continuous way.

### **CORPORATE GOVERNANCE RELATING TO THE DEED OF NON-COMPETITION**

The Deed of Non-Competition entered into between the Company and SINOTRANS & CSC Group Company in November 2007 ensures that SINOTRANS & CSC Group Company will offer to our Company a right of first refusal in respect of the opportunity to participate or acquire in any interest in future projects or joint ventures which are offered

to any company in Sinotrans & CSC Group which could or may compete with the Relevant Services of our Company and the right of first refusal in respect of the Chartering Opportunity (Please refer to the section headed "Relationship with Sinotrans Group Company – Deed of Non-Competition" of the prospectus for further details about the Deed of Non-Competition).

Our independent non-executive Directors were informed by the executive Directors that SINOTRANS & CSC Group Company was not aware that there existed any such Opportunity during the year of 2010. In respect of the Chartering Opportunity, our independent non-executive Directors had reviewed the monthly reports prepared by our Company's management team containing details of the latest position of the relevant Companies' available vessels and the Group's available vessels and the analysis done by our Company's management team highlighting the relevant Companies' available vessels and the Group's available vessels which were of the same type and considered that there was not or was not likely to be any competition between the vessels available for chartering from companies relating to Sinotrans & CSC Group and the vessels available for chartering from our Group in 2010.

As such, our independent non-executive Directors considered that the Deed of Non-Competition had been complied with throughout the year of 2010.

### **DIRECTORS RESPONSIBILITIES FOR FINANCIAL STATEMENTS**

The Board acknowledges their responsibilities for preparing the financial statements of our Group in accordance with statutory requirements and applicable accounting standards. The Board also ensures that the financial statements of our Group are published in a timely manner.

The reporting responsibilities of our Company's external auditors on the financial statements of the Group are set out in the "Independent Auditor's Report" on page 47 of this annual report.

### SHAREHOLDERS MEETINGS

The annual general meeting (the “AGM”) held on 25 May 2010 was convened to review and approve the audited financial statements, the report of Directors and the independent auditor’s report for the year ended 31 December 2009; to authorise the Board to determine the Directors’ remuneration, to consider the re-appointment of auditor and determine its remuneration; and to approve the resolutions on the general mandate to repurchase shares and the general mandate to issue shares. All resolutions for shareholders’ approval had been duly passed.

Our Company places strong emphasis on general meetings and all shareholders are encouraged to attend. We will strive to make it an effective channel of communication through which the Board and the investors of the Company may engage in direct dialogue and foster positive relations.

### INFORMATION DISCLOSURE AND INVESTOR RELATIONS

In respect of any discloseable and significant event, our Company will make accurate and complete disclosure in a timely manner in the newspapers and websites as specified by the relevant regulatory

authorities for information disclosure pursuant to the disclosure requirements under the Listing Rules. This is to safeguard the right to information and participation of the shareholders.

Our Company places strong emphasis on its communications with investors, and considers that maintaining ongoing and open communications with investors can promote investors’ understanding of and confidence in our Company and enhance the standard of corporate governance. Our Company has set up an investor relations department. During the year, the representatives of our management participated in a number of meetings with investors through activities including company visits, conferences calls, luncheons, large investment conferences organized by investment banks and non-deal road show events. These various ways of communications have enabled the investors to have a better understanding of the Company’s policy, operations and strategies of development, and thus enhanced transparency and investor’s recognitions of the Company.

Our Company’s website, [www.sinotranship.com](http://www.sinotranship.com), provides information of our Company such as investor relations, corporate governance and other latest information regarding our Company in a timely manner and is updated regularly.

# Directors and Senior Management

## DIRECTORS

### Executive Directors

Mr. Tian Zhongshan (田忠山), born in October 1968, has been our director since January 2003. Mr. Tian has been actively and extensively involved in the management and strategic development of our Company, and oversees the overall development of our Company. Mr. Tian graduated from the University of International Business and Economics in 1991 and obtained a master's degree at the University of South Australia in 2006. He joined SINOTRANS & CSC Group in 1991 and has over 19 years of experience in the shipping industry. Mr. Tian served at China National Chartering Limited from January 1991 up to March 2002. Between April 2002 and May 2003, he served as the deputy general manager of China Business Marine Co., Ltd. ("CBMC"). In May 2003, Mr. Tian worked as deputy general manager of our Company and was promoted as the general manager of our Company since March 2005. At the same time, he has been appointed as the legal representative of Sinotrans Shipping (Shenzhen) Limited (深圳市中外運航運有限公司), and the legal representative and general manager of CBMC. Mr. Tian has resigned from his positions in Sinotrans Shipping (Shenzhen) Limited, CBMC and Sinoecl Auto Liners Limited prior to listing or within one month after listing. Mr. Tian was elected as the executive committee members of The Hong Kong Shipowners' Association and International Association of Dry Cargo Shipowners in March 2005.

Mr. Li Hua (李樺), born in April 1966, has been the deputy general manager of our Company since February 2003. Mr. Li has been actively involved in the management and the decision-making process of our Company, in particular he is in charge of the construction of new buildings, sale and purchase of vessels, and strategic planning of our Company.

Mr. Li graduated from the University of International Business and Economics in 1989 and received a master's degree at Murdoch University in January 2002. Mr. Li has over 21 years of experience in the shipping industry. Mr. Li joined CBMC in July 1989. From November 1999, Mr. Li served as the assistant to general manager of Worldeer Shipping Limited. Between 2001 and February 2003, Mr. Li served as the deputy general manager of Worldeer Shipping Limited.

Ms. Feng Guoying (馮軾英), born in March 1964, has been the deputy general manager of our Company since September 2004. Ms. Feng is responsible for the management of oil tankers shipping business of our Company. She graduated from Renmin University of China in 1986 and received a master's degree at the Guanghua School of Management in Peking University in 2007. Ms. Feng has over 20 years of experience in the shipping industry. From December 1989 to March 1998, Ms. Feng served in various positions in Worldeer Shipping Limited including the deputy manager of the business department. Between March 1998 and September 2001, she served as the manager of CBMC. From September 2001 to September 2004, Ms. Feng was appointed as the assistant general manager and since September 2004, she has been promoted to the position of the deputy general manager of CBMC. From January 2003, she served as the assistant to general manager of our Company and was promoted to the position of the deputy general manager of our Company in September 2004. Ms. Feng also served as the director of Sinoecl Auto Liners Limited, Sinotrans-MOL Shipping Co., Ltd and Sinotrans Shipping (Shenzhen) Limited (深圳市中外運航運有限公司). Ms. Feng has resigned from her positions in CBMC, Sinoecl Auto Liners Limited, Sinotrans-MOL Shipping Co., Ltd. and Sinotrans Shipping (Shenzhen) Limited prior to the listing or within one month after listing.

### Non-executive Directors

Mr. Zhao Huxiang (趙滙湘), born in November 1955, was appointed as our director and chairman in August 2007. Mr. Zhao graduated from Dalian Maritime University in 1980 and obtained a MBA degree at University of Louisville, USA, and carries the professional title of “Senior Engineer”. He has over 31 years of experience in the shipping industry. From January 1980 to September 1985, he worked as an officer in the Marine Shipping Bureau of the Ministry of Communications. From September 1985 to May 1997, Mr. Zhao served at Hoi Tung Marine Machinery Suppliers Limited where he held various positions including head of division, deputy general manager and general manager. From May 1997 to December 2005, he served as the assistant to chief executive, vice president and a director of China Merchants Group Limited and the general manager of China Merchants Holding (International) Co., Ltd. Mr. Zhao joined SINOTRANS & CSC Group Company and serves as a director, president, vice chairman and chairman since December 2005. He now also serves as the chairman and executive director of Sinotrans Limited, a company whose shares are listed on the Main Board of the Hong Kong Stock Exchange, and the chairman of DHL-Sinotrans (中外運—敦豪國際航空快件有限公司). Mr. Zhao was elected as the chairman of China International Freight Forwarders Association in February 2007, and was appointed vice chairman of International Federation of Freight Forwarders Association (FIATA) in October 2007.

Mr. Pan Deyuan (潘德源), born in July 1949, was appointed as our director in August 2007. Mr. Pan graduated from Jilin Financial Institute in 1982. From January 1984 to January 1990, Mr. Pan served as the deputy general manager of Huarun Longdi Company in Hong Kong. From January 1990 to April 1994, he served as the Head of Financial Department of Foreign Economy Trade Ministry. Mr. Pan served as the deputy general manager of China National Machinery & Equipment Import & Export Corporation from April 1994 to July 1997. Mr. Pan has over 11 years of experience in the shipping industry. From October 1997 to January 2003, Mr. Pan served as a director and vice president of SINOTRANS & CSC Group Company. Mr. Pan served as the general manager of China National Native Produce and Animal By-Products Import & Export Corporation from January 2003 to February 2005 before he re-joined SINOTRANS & CSC Group Company and served as a director of SINOTRANS & CSC Group Company from February 2005 to October 2006. As from March 2005 to August 2009, Mr. Pan was appointed as the vice president of SINOTRANS & CSC Group Company, overseeing SINOTRANS & CSC Group’s finance and strategic research. He now serves as the Directors of Taikang Life Insurance Company Limited. SINOTRANS & CSC Group Company is one of the promoters of Taikang Life Insurance Company Limited and holds a shareholding stake in it.

### Independent Non-executive Directors

Mr. Hu Hanxiang (胡漢湘), born in February 1940, was appointed as our independent non-executive director in August 2007. Mr. Hu graduated from Dalian Maritime College (大連海運學院) in 1966. In July 2000, Mr. Hu served as the president of Association for Shippings Across the Taiwan Straits. He resigned from this position in November 2010 and was appointed as honorary president afterwards. From 2000 onwards, he serves as a member of the first and second sessions of the Specialist Committee of the Ministry of Communications of the PRC. In 2001, Mr. Hu was listed in the Chinese Experts Celebrity Dictionary. In 1972, Mr. Hu was appointed as the dispatcher of the Bureau of Marine Transportation of the Ministry of Communications and was promoted as the deputy director of the Bureau of Marine Transportation of the Ministry of Communications in 1982. From 1985 to 1994, Mr. Hu was appointed as the deputy head of the Marine Transportation Administration Bureau of the Ministry of Communications, deputy division head of Transportation Administration Division and director of the Marine transportation Centre of China, deputy division head of the Marine Transportation Division and director of the National Marine Chief Dispatching. From 1994 to 2000, Mr. Hu was appointed as division head of the Marine Transportation Division. From 1995 onwards, he was appointed for positions such as vice chairman of China Association of Fort-of-Entry, vice president of China Communications and Transportation Association, vice president of China Institute of Navigation, director of Association for Relations Across the Taiwan Straits, member of Coordinating Committee for Economic and Trading Affairs Across Taiwan Straits and the honorary vice-president of China Shipowners' Association respectively. Mr. Hu was the independent non-executive director of China Shipping Container Lines Co., Ltd. and China Merchants Energy Shipping Co., Ltd. He currently served as the independent non-executive director of Ningbo Marine Company Limited and Tangshan Port Group Co., Ltd., and both are companies listed on the Shanghai Stock Exchange.

Mr. Tsang Hing Lun (曾慶麟), born in April 1949, was appointed as our independent non-executive director in August 2007. Mr. Tsang is also the Chief Executive Officer of Influential Consultants Ltd. and a fellow member of the Hong Kong Institute of Directors, the Association of Chartered Certified Accountants and the Hong Kong Institute of Certified Public Accountants. Mr. Tsang obtained his PhD Hon in 2006. He graduated from the Chinese University of Hong Kong with a Bachelor's Degree in Business Administration (1st Class Hons) in 1973. Mr. Tsang has served in a senior management capacity in several publicly listed companies operating in Hong Kong and Singapore. He joined Hang Seng Bank in 1973 and served for 17 years. Mr. Tsang acted as the assistant general manager of the planning and development division of Hang Seng Bank before joining the UOB Group in Singapore in 1990 as its head of International Branches Division and its first vice president. After working in the UOB Group, Mr. Tsang also acted as an executive director of the Hong Kong Stock Exchange in 1993, an executive director of China Champ Group in 1994, and as the alternate chief executive and deputy general manager of the China Construction Bank, Hong Kong Branch from 1995 to 1998. He was an independent non-executive director of First China Financial Holdings Ltd. (formerly known as International Financial Network Holdings Ltd.). He is currently an independent non-executive director of Beijing Media Corporation Limited, China Rongsheng Heavy Industries Group Holdings Limited, as well as Sino-Ocean Land Holdings Ltd. and all these companies are listed on the Hong Kong Stock Exchange.

Mr. Lee Peter Yip Wah (李業華), born in April 1942, was appointed as our independent non-executive director in August 2007. Mr. Lee graduated from The University of Hong Kong with a Bachelor's Degree of Arts in 1965 and was formerly a practising solicitor. Mr. Lee was the former senior partner of Messrs. Woo, Kwan, Lee & Lo and is currently a consultant of Messrs. Woo, Kwan, Lee & Lo. He was admitted as solicitors of Hong Kong, United Kingdom and Singapore in 1971,

1974 and 1995 respectively, and he was appointed as a China-appointed Attesting Officer in 1993.

Mr. Lee possesses over 35 years of experience in management and company secretarial works. He is currently the independent non-executive director of China Merchants Holdings (International) Company Limited and the non-executive Director of SHK Hong Kong Industries Limited, and both are companies listed on the Hong Kong Stock Exchange.

Mr. Zhou Qifang (周祺芳), born in December 1943, was appointed as the Company's independent non-executive director in October 2007. Mr. Zhou graduated from Dalian Maritime College in 1965. From September 1965 to June 1990, he served at Guangzhou Ocean Shipping Company (廣州遠洋運輸公司) where he held various positions including the head of the ship repairing factory. From June 1990 to July 1992, Mr. Zhou served as the general manager of the Nantong Ocean Shipping Enterprise of China Ocean Shipping Company (中國遠洋運輸總公司南通船務企業公司). China Ocean Shipping Company was restructured and renamed as China Ocean Shipping (Group) Company (中國遠洋運輸(集團)總公司) in 1992. Between July 1992 and July 1997, Mr. Zhou was promoted to the position of vice president of China Ocean Shipping (Group) Company (中國遠洋運輸(集團)總公司). Between July 1997 and April 2000, Mr. Zhou worked as the general manager of Shekou Industrial Zone Co., Ltd. (蛇口工業區有限公司). Since October 1997 up to April 2000, Mr. Zhou served as the director and vice president of China Merchants Group Limited (招商局集團有限公司), and remained as its director and vice president between April 2000 and March 2004. From March 2004 up to March 2007, he served as a director of China Merchants Group (Hong Kong) Limited (招商局集團(香港)有限公司) and the chairman of China LNG Shipping (Holdings) Limited (中國液化天然氣運輸(控股)有限公司). From December 2004 to March 2007, he was appointed as a director of China Merchants Energy Shipping Co. Ltd (招商局能源運輸股份有限公司). He is currently the independent director of Shanghai International Port (Group) Co., Ltd., which is listed on the Shanghai Stock Exchange.

### SENIOR MANAGEMENT

Mr. Xie Shaohua (謝少華), born in January 1971, is the chief financial controller of our Company since August 2007. Mr. Xie is responsible for overseeing all financial aspects of our Company's business. He graduated from Central University of Finance and Economics in 1993 and received master's degrees at the University of International Business and Economics and at The Chinese University of Hong Kong in 2003 and 2005 respectively. Mr. Xie has over 11 years of experience in the shipping industry. From November 1998 to October 2002, he served in the finance department of SINOTRANS & CSC Group Company. From November 2002 up to May 2007, he served as the deputy general manager of the finance department of Sinotrans Limited.

Mr. Lo Ting Ho (盧定灝), born in December 1950, is the assistant general manager of our Company since July 2004. Mr. Lo graduated from the Pre-Sea Deck Cadet Training School of Island Navigation Corp., H.K. in 1971. In 1996, Mr. Lo served as the Manager of the business department of Wah Tung Shipping Agency, responsible for technical management of fleet operation. Mr. Lo has over 40 years of experience in the shipping industry. From October 2000 to June 2004, he was the Manager of the operations department of Worlder Shipping Limited. From July 2004, Mr. Lo was appointed as the assistant general manager of our Company, in charge of the business department and machinery department, overseeing all marine technical and management matters.

Mr. Ng Kwun Wa (吳冠華), born in October 1977, is the qualified accountant of the Company. He has more than 9 years of experience in audit and financial management. He received an Honorary Bachelor's Degree in Business Administration from the Hong Kong Baptist University in 2001. Mr. Ng is a member of the Hong Kong Institute of Certified Public Accountants. Before joining the Company in February 2008, he worked for an international accounting firm.

### **COMPANY SECRETARY**

Mr. Huen Po Wah ( 禰寶華 ), born in December 1948, was appointed as company secretary in October 2007. He is an associate of the Hong Kong Institute of Chartered Secretaries and also an associate of the Institute of Chartered Secretaries and Administrators. Mr. Huen is also a director of Fair Wind Secretarial Services Limited and he has over 29 years of experience in company management and secretarial fields. For many years, he has provided professional services to various listed companies.

# Report of the Directors

The Board hereby presents its report and the audited financial statements of our Group for the year ended 31 December 2010.

## GROUP REORGANISATION

Our Company was incorporated in Hong Kong under the Companies Ordinance on 13 January 2003.

Details of the reorganisation are set out in the section headed “Our History and Reorganisation – Our Reorganisation” of the Company’s prospectus. On 23 November 2007, the shares of our Company were listed on the main board of the Stock Exchange.

## BUSINESS OPERATIONS OF THE GROUP

The principal activities of our Group are dry bulk shipping, container shipping, oil tanker shipping, technical management of vessels and other shipping related businesses. There were no material changes in the nature of the principal activities of our Group during the year.

An analysis of our Group’s operating results for 2010 by business segments is set out in Note 6 to the financial statements.

## SUBSIDIARIES AND JOINTLY CONTROLLED ENTITIES

Particulars of the subsidiaries and jointly controlled entities of our Company are set out in Note 30 to the financial statements.

## FINANCIAL RESULTS

The results of our Group for the year ended 31 December 2010 are set out in the financial statements of this annual report on page 48.

## DIVIDEND

The Board recommends the payment of a final dividend of HK\$0.06 per share for the year ended 31 December 2010. If the dividend distribution is approved by the shareholders at AGM to be held on 29 April 2011, the above-mentioned dividend is expected to be distributed on or before 10 June 2011 to shareholders whose names appear on the register of members on 29 April 2011.

## CLOSURE OF REGISTER OF MEMBERS

The register of members of our Company will be closed from Tuesday, 26 April 2011 to Friday, 29 April 2011 (both days are inclusive), during which no transfer of shares of our Company will be registered.

In order to qualify for the proposed final dividend and determine the identity of our shareholders who are entitled to attend and vote at the AGM to be held on Friday, 29 April 2011, shareholders are required to deposit the transfer documents together with relevant share certificates to our Company’s share registrar, Computershare Hong Kong Investor Services Limited at Rooms 1712-1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong, no later than 4:30 p.m. on Thursday, 21 April 2011, for registration.

### PROPERTY, PLANT AND EQUIPMENT

Details of the movements in property, plant and equipment of the Group and the Company are set out in Note 17 to the financial statements.

### MAJOR CUSTOMERS AND SUPPLIERS

In 2010, sales to the five largest customers and purchases from the five largest suppliers of the Group accounted for 31.4% and 23.7% of the Group's turnover and purchases, respectively.

The revenue from our largest customer accounted for 7.5% of our total revenue, while purchase from our largest supplier accounted for 9.8% of our total purchases. During the year ended 31 December 2010, none of our Directors or any of their associates, or any of our shareholders who, to the knowledge of the Board, owned more than 5% of our shares and had any interest in any of our five largest customers (except for SINOTRANS & CSC Group itself being our largest customer) or our five largest suppliers.

### CONNECTED TRANSACTIONS

Details of the Group's material related party transactions for the year ended 31 December 2010 are set out in Note 28 to the financial statements, some of which also constituted connected transactions requiring disclosures under Chapter 14A of the Listing Rules, details of which are as follows:

**A. Continuing connected transactions exempted from compliance with independent shareholders' approval, reporting and announcement requirements under Rule 14A.33(3) of the Listing Rules**

*Licensing of trademarks by SINOTRANS & CSC Group Company to Our Company*

Prior to the Listing Date, members of our Group have been using the SINOTRANS & CSC, SINOTRANS, , 中國外運長航, 中外運, 外運,  and  trademarks registered in the name of SINOTRANS & CSC Group Company and/or its subsidiaries for its shipping business. On 9 November 2007, SINOTRANS & CSC Group Company and our Company entered into the trademark licence agreement, which was renewed on 28 December 2009. The renewed trademark licence agreement is valid for three years, with a term commencing on 1 January 2010 and expiring on 31 December 2012.

**B. Connected and continuing connected transactions exempted from compliance with independent shareholders' approval under Rule 14A.32 and Rule 14A.34 of the Listing Rules, but subject to reporting, announcement and/or annual review requirements**

*Leasing of properties by SINOTRANS & CSC Group to our Group*

Prior to the Listing Date, members of SINOTRANS & CSC Group have leased certain properties (the "Property") to our Group to be used as office and staff quarters in Hong Kong pursuant to two tenancy agreements. On 9 November 2007, SINOTRANS & CSC Group Company and our Company entered into the master tenancy agreement in respect of the leasing of the Properties, with a term commencing on 1 January 2008 and expiring on 31 December 2009. The master tenancy agreement was renewed on 8 April 2009, with a validity of three years, which commencing on 1 January 2010 and expiring on 31 December 2012.

	<b>Transaction amount</b> (US\$'000)	<b>Annual cap</b> (US\$'000)
Leasing of properties by SINOTRANS & CSC Group to our Group	1,016	1,021

In addition, on 18 June 2010, our Company made payment of US\$7,500,000 to Bank of China (Hong Kong) Limited to issue a bank guarantee to the P&I Club as counter security for a Letter of Undertaking. Sinotrans (Germany) undertook to indemnify and reimburse our Company pursuant to the conditions under the Letter of Undertaking. Sinotrans (Germany) is a wholly-owned subsidiary of SINOTRANS & CSC Group Company, the controlling shareholder of the Company. Accordingly, Sinotrans (Germany) is a connected person of the Company pursuant to the Listing Rules. Details of above mentioned provision of financial assistance by the Company to Sinotrans (Germany) was disclosed in the announcement dated 18 June 2010.

**C. Non-exempted continuing connected transactions which are subject to independent shareholders' approval, reporting, announcement and annual review requirements under Rule 14A.35 of the Listing Rules**

**1. Provision and receipt of general services by our Group to/from SINOTRANS & CSC Group**

Prior to the Listing Date, members of our Group have been providing and receiving general services to/from SINOTRANS & CSC Group to promote the respective business of our Group or SINOTRANS & CSC Group. SINOTRANS & CSC Group Company and our Company entered into the master services agreement on 9 November 2007 with regard to the provision and receipt of general services by our Group to/from members of SINOTRANS & CSC Group. The agreement was extended and revised on 8 April 2009 and was renewed with the similar terms and conditions of the master services agreement.

The renewed master services agreement is valid for three years, with a term commencing on 1 January 2010 and expiring on 31 December 2012. Provision of general services by our Group to SINOTRANS & CSC Group pursuant to the renewed master services agreement include:

- (a) shipping agency services;
- (b) consultancy services;
- (c) ship management services;
- (d) air freight forwarding services; and
- (e) corporate administrative services.

Receipt of general services by our Group from SINOTRANS & CSC Group pursuant to the renewed master services agreement include:

- (a) shipping agency services;
- (b) shipping broker services regarding oil tankers;
- (c) commercial management services regarding oil tankers and dry bulk vessels;
- (d) construction of vessels;
- (e) supervisory services regarding construction of vessels;
- (f) crew management services; and
- (g) vessels inspection services.

Our Group will provide certain services to SINOTRANS & CSC Group and receive the same type of services from SINOTRANS & CSC Group at the same time. The reason is that our Group and SINOTRANS & CSC Group will utilise the geographical advantages of each other to increase their respective competitiveness, which is reciprocal to each other.

For the year ended 31 December 2010, the transaction amount and the annual caps of the above continuing connected transactions were as follows:

	<b>Transaction amount</b> (US\$'000)	<b>Annual cap</b> (US\$'000)
Provision of general services by the Group to SINOTRANS & CSC Group	478	4,195
Receipt of general services by the Group from SINOTRANS & CSC Group	10,236	116,666

### **2. Chartering of vessels by our Group to SINOTRANS & CSC Group**

On 9 November 2007, our Company and SINOTRANS & CSC Group Company entered into the master chartering agreement, which was extended and revised on 8 April 2009, and was renewed with the similar terms and conditions stipulated in the master chartering agreement. The renewed master chartering agreement is valid for three years, with a term commencing on 1 January 2010 and expiring on 31 December 2012. According to the renewed master chartering agreement, SINOTRANS & CSC Group will charter vessels from our Group to provide services of cargo shipping as a carrier or to underlease the vessels to other shipping companies for cargo shipping.

For the year ended 31 December 2010, the transaction amount and the annual caps of the above continuing connected transactions were as follows:

	<b>Transaction amount</b> (US\$'000)	<b>Annual cap</b> (US\$'000)
Chartering of vessels by the Group to SINOTRANS & CSC Group	29,298	145,080
Chartering of vessels by the Group to SINOTRANS & CSC Group – Address Commission	472	6,998

The charter hire income of chartering vessels by our Group to SINOTRANS & CSC Group and the annual amount of C/V/E fee in three years ended 31 December 2012, are expected not to exceed US\$145,080,000, US\$169,560,000 and US\$180,360,000, respectively. The annual amount of commissions of chartering vessels from our Group to SINOTRANS & CSC Group in three years ended 31 December 2012 are expected not to exceed US\$6,998,000, US\$8,258,000 and US\$8,798,000, respectively.

Our Directors (including independent non-executive Directors) consider that the continuing connected transactions have been entered into in the ordinary and usual course of business of our Group, upon normal commercial terms, and the terms of the relevant transactions agreement are fair and reasonable and in the interests of the shareholders and our Company as a whole.

For the purpose of Rule 14.38 of the Listing Rules, the Board engages the external auditor of our Company, PricewaterhouseCoopers, to perform procedures on the above continuing connected transactions (other than the continuing connected transactions exempted from compliance with independent shareholders' approval, reporting and announcement requirements under Rule 14A.33(3) of the Listing Rules) as identified by the management for the year ended 31 December 2010 (the "Transactions") in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor reports that:

- a. the Transactions have been approved by the Board;
- b. for transactions involving the provision of goods or services by our Group, the Transactions were, in all material respects, in accordance with the pricing policies of the Company;
- c. the Transactions were entered into, in all material respects, in accordance with the relevant agreements governing such Transactions.
- d. with respect to the aggregate amount of each of the Transactions, the Transactions have not exceeded the maximum aggregate annual value disclosed.

### DONATION

The Group did not made any charitable and other donations during the year.

### RESERVES

Details of movements in reserves of our Group and our Company during the year are set out in Note 22 to the financial statements.

### DISTRIBUTABLE RESERVES

Distributable reserves of our Company as at 31 December 2010 amounted to approximately US\$48.28 million.

### SHARE CAPITAL

Details of movements in the share capital of our Company are set out in Note 21 to the financial statements.

### SUBSTANTIAL SHAREHOLDERS' INTERESTS IN SHARES

As at 31 December 2010, the interests or short positions of the following persons (other than the Directors or chief executives of the Company) in the shares or underlying shares of the Company as recorded in the register kept by the Company pursuant to section 336 of the Securities and Futures Ordinance ("SFO") were as follows:

<b>Name of Shareholders</b>	<b>Long Position/ Short Position</b>	<b>Capacity</b>	<b>Number of Shares Held</b>	<b>As a % of Total Issued Shares</b>
SINOTRANS & CSC Group Company (Note 1)	Long position	Interest of controlled corporation	2,718,520,000	68.10%
Sinotrans Shipping (Holdings) Limited (Note 1)	Long position	Beneficial owner	2,600,000,000	65.13%

Note:

1. SINOTRANS & CSC Group Company is the beneficial owner of all the issued shares in Sinotrans Shipping (Holdings) Limited. Accordingly, SINOTRANS & CSC Group Company is deemed to be interested in the shares owned by Sinotrans Shipping (Holdings) Limited for the purposes of the SFO.

Save as disclosed above, as at 31 December 2010, no other person (other than the Directors or chief executives of the Company) had an interest or short position in the shares or underlying shares of the Company which were recorded in the register kept by the Company pursuant to section 336 of the SFO.

### PURCHASE, SALE AND REDEMPTION OF LISTED SECURITIES OF THE COMPANY

During the year ended 31 December 2010, there was no purchase, sale or redemption of any of our shares by our Company or any of our subsidiaries.

## SUMMARY OF FINANCIAL INFORMATION FOR THE LAST FIVE YEARS

The table below sets out a summary of the operating results, assets and liabilities of the Group for each of the five years ended 31 December 2010.

### Consolidated statement of comprehensive income

	Year ended 31 December				
	2010 US\$'000	2009 US\$'000	2008 US\$'000	2007 US\$'000	2006 US\$'000
<b>Revenues</b>	<b>278,496</b>	229,106	455,972	302,217	247,515
<b>Cost of operations</b>	<b>(163,544)</b>	(127,015)	(182,647)	(154,447)	(129,968)
<b>Gross profit</b>	<b>114,952</b>	102,091	273,325	147,770	117,547
Selling, administrative and general expenses	<b>(15,655)</b>	(16,550)	(18,961)	(13,945)	(10,490)
Other operating income	<b>17,068</b>	1,247	31,185	685	11,779
<b>Operating profit</b>	<b>116,365</b>	86,788	285,549	134,510	118,836
Finance income	<b>13,411</b>	21,508	44,607	11,128	639
Finance costs	<b>-</b>	(475)	(6,304)	(7,999)	(6,105)
Share of (losses)/profits of jointly controlled entities	<b>(1,481)</b>	(1,255)	23,575	3,452	5,748
<b>Profit before income tax</b>	<b>128,295</b>	106,566	347,427	141,091	119,118
Income tax expense	<b>(754)</b>	(172)	(293)	(202)	(166)
<b>Profit attributable to equity holders of the Company</b>	<b>127,541</b>	106,394	347,134	140,889	118,952
<b>Other comprehensive income</b>					
Exchange differences	<b>134</b>	142	(148)	119	95
<b>Total comprehensive income for the year</b>	<b>127,675</b>	106,536	346,986	141,008	119,047
<b>Earnings per share</b>					
- Basic and diluted	<b>US3.19 cents</b>	US2.66 cents	US8.68 cents	US5.13 cents	US4.58 cents
<b>Dividends</b>	<b>40,986</b>	35,891	112,763	252,301	2,162

## Consolidated Balance Sheet

	2010 US\$'000	2009 US\$'000	2008 US\$'000	2007 US\$'000	2006 US\$'000
<b>ASSETS</b>					
<b>Non-current assets</b>					
Property, plant and equipment	1,029,020	815,796	661,570	548,724	467,093
Interests in jointly controlled entities	52,153	52,774	54,029	30,454	27,002
Loans to jointly controlled entities	32,655	22,847	26,539	4,140	6,220
Bank deposits	–	400,000	–	–	–
	<b>1,113,828</b>	1,291,417	742,138	583,318	500,315
<b>Current assets</b>					
Inventories	–	–	703	2,931	1,490
Loans to a jointly controlled entities	5,192	3,692	3,692	2,080	2,080
Trade and other receivables	36,943	27,294	32,478	28,603	457,679
Cash and bank balances					
– restricted	7,500	–	–	–	–
– unrestricted	1,000,023	753,058	1,369,812	1,372,033	23,841
	<b>1,049,658</b>	784,044	1,406,685	1,405,647	485,090
<b>Total assets</b>	<b>2,163,486</b>	2,075,461	2,148,823	1,988,965	985,405
<b>EQUITY</b>					
<b>Capital and reserves</b>					
Share capital	51,239	51,239	51,239	51,340	33,333
Reserves	2,074,304	1,982,490	1,947,672	1,655,203	376,475
	<b>2,125,543</b>	2,033,729	1,998,911	1,706,543	409,808
<b>LIABILITIES</b>					
<b>Non-current liabilities</b>					
Borrowings	–	–	107,200	167,026	62,354
Deferred tax liabilities	–	–	28	27	41
	–	–	107,228	167,053	62,395
<b>Current liabilities</b>					
Trade and other payables	37,233	41,434	42,396	42,468	478,559
Taxation payable	710	298	288	202	143
Borrowings	–	–	–	72,699	34,500
	<b>37,943</b>	41,732	42,684	115,369	513,202
<b>Total liabilities</b>	<b>37,943</b>	41,732	149,912	282,422	575,597
<b>Total equity and liabilities</b>	<b>2,163,486</b>	2,075,461	2,148,823	1,988,965	985,405
<b>Net current assets/(liabilities)</b>	<b>1,011,715</b>	742,312	1,364,001	1,290,278	(28,112)
<b>Total assets less current liabilities</b>	<b>2,125,543</b>	2,033,729	2,106,139	1,873,596	472,203

## DIRECTORS

As at 31 December 2010, the composition of the Board was as follows:

### Executive Directors:

Mr. Tian Zhongshan (general manager of the Company)  
Mr. Li Hua  
Ms. Feng Guoying

### Non-executive Directors:

Mr. Zhao Huxiang (chairman of the Board)  
Mr. Pan Deyuan

### Independent non-executive Directors:

Mr. Hu Hanxiang  
Mr. Tsang Hing Lun  
Mr. Lee Peter Yip Wah  
Mr. Zhou Qifang

According to Article 104(A) of the Articles of Association, Mr. Zhao Huxiang, Mr. Pan Deyuan, Mr. Hu Hanxiang, Mr. Tsang Hing Lun, Mr. Lee Peter Yip Wah and Mr. Zhou Qifang shall retire from office at the forthcoming AGM and being eligible offer themselves for re-election.

We have received, from each of our independent non-executive Directors, a written confirmation of his independence to our Company pursuant to the requirements of the Listing Rules. Our Company considers that all of our independent non-executive Directors are independent to the Company.

## BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Biographical details of the Directors and senior management are set out on pages 28 to 32 of this annual report.

## DIRECTORS' SERVICE CONTRACTS AND REMUNERATION

Each of our executive Directors and non-executive Directors has renewed their service contracts with our Company for a term of three years with effect from November 2010.

Under the renewed letter of appointment entered into between our Company and each of the independent non-executive Directors, each independent non-executive Director is appointed for a term of one year with effect from November 2010. For the twelve months ended November 2010, each of the independent non-executive Directors was entitled to an annual fee of HK\$120,000; for the twelve months ended November 2011, each of the independent non-executive Directors is entitled to an annual fee of HK\$135,000.

No director proposed for re-election at AGM has a service contract with our Company which is not determinable within one year without payment of compensation, other than statutory compensation.

The remuneration of the Directors and the details of the five highest-paid individuals of our Company are set out in Note 12 to the financial statements.

### **DIRECTORS' INTERESTS IN SHARES**

As at 31 December 2010, none of the Directors or chief executives of our Company or their respective associates had any interest or short position in any shares, underlying shares or debentures of our Company or its associated corporations (within the meaning of Part XV of the SFO) which were required pursuant to Section 352 of the SFO to be entered in the register kept by our Company, or which were required to be notified to our Company and the Stock Exchange pursuant to the Model Code as set out in Appendix 10 of the Listing Rules.

### **DIRECTORS' INTERESTS IN CONTRACTS**

As at 31 December 2010 and at any time during the year, none of our Directors had any material interest, directly or indirectly, in any contract of significance to which our Company or any of our subsidiaries was a party.

### **DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES**

As at 31 December 2010, none of our Company, any of our subsidiaries, our ultimate holding company or any of our fellow subsidiaries was a party to any arrangement which would enable our Directors to acquire benefits by means of the acquisition of shares in or debentures of our Company or any other body corporate.

### **DIRECTORS' INTERESTS IN COMPETING BUSINESSES**

As at 31 December 2010, none of our Directors had any interest in any business which competes or may compete with the business of our Group.

### **SHARE OPTIONS**

On 31 October 2007, the sole shareholder of our Company passed the written resolutions for the conditional adoption of the Company's share option scheme (the "Share Option Scheme"). Pursuant to the Share Option Scheme, the Board may, at its discretion, offer to grant options to subscribe for shares of the Company based on the terms and conditions set out therein to (i) any Director of the Company (including executive or non-executive Directors but excluding independent non-executive Directors) or any of our subsidiaries; (ii) any member of senior management of our Group; (iii) any core member of the technical and management teams of our Group; and (iv) any employee of our Group who plays a key role in our Group's strategic development (the "Eligible Participants").

Details of the Share Option Scheme are as below:

#### **(i) Purpose**

The Share Option Scheme is a share incentive scheme and is established to recognise and acknowledge the contributions the Eligible Participants had or may have made to our Group. The Share Option Scheme will provide the Eligible Participants an opportunity to have a personal stake in our Company with the view of achieving the following objectives: (i) to motivate the Eligible Participants to optimise their performance efficiency for the benefit of our Group; and (ii) to attract and retain or otherwise maintain on-going relationship with the Eligible Participants whose contributions are or will be beneficial to the long-term growth of our Group.

**(ii) Maximum number of shares****(1) 10% limit**

The maximum number of shares in respect of which options may be granted under the Share Option Scheme and under any other share option schemes of our Company must not in aggregate exceed 10% of the total number of shares in issue immediately following completion of the Global Offering, being 400,000,000 shares, excluding for this purpose shares which would have been issuable pursuant to options which have lapsed in accordance with the terms of the Share Option Scheme (or any other share option schemes of our Company).

**(2) Renewal of the 10% limit**

Subject to the issue of a circular by our Company, the approval of the shareholders in general meeting and/or such other requirements prescribed under the Listing Rules from time to time, the Board may renew this limit at any time to 10% of the shares in issue as at the date of the approval by the shareholders in general meeting.

**(3) Beyond 10% limit**

Subject to the issue of a circular by our Company, the approval of the shareholders in general meeting and/or such other requirements prescribed under the Listing Rules from time to time, the Board may grant options beyond the 10% limit to Eligible Participants specifically identified by the Board.

**(4) Individual limit**

The total number of shares issued and which may fall to be issued upon exercise of the options granted under the Share Option Scheme and any other share option schemes of our Company (including options exercised and outstanding) to each Eligible Participant in any twelve month period up to the date of grant shall not exceed 1% of the shares in issue as at the date of grant. Any further grant of options in excess of this 1% limit shall be subject to the issue of a circular by our Company and the approval of our shareholders in general meeting with such Eligible Participants and their associates (as defined in the Listing Rules) abstaining from voting and/or other requirements prescribed under the Listing Rules from time to time.

Any grant of options to a Director, chief executive or substantial shareholder of our Company or any of their respective associates is required to be approved by the independent non-executive Directors. If the Board proposes to grant options to a substantial shareholder or any independent non-executive Director or their respective associates which will result in the number of shares issued and to be issued upon exercise of options granted and to be granted (including options exercised, cancelled and outstanding) to such person in the twelve-month period up to and including the date of such grant: (i) representing in aggregate over 0.1% or such other percentage as may be from time to time provided under the Listing Rules of the shares in issue; and (ii) having an aggregate value in excess of HK\$5 million or such other sum as may be from time to time provided under the Listing Rules, based on the official closing price of the shares at the date of each grant, such further grant of options will be subject to the issue of a circular by our Company and the approval of our shareholders in general meeting at which all connected persons of our Company shall abstain from voting, and/or other requirements prescribed under the Listing Rules from time to time.

### **(5) Maximum limit of 30%**

The shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other share option scheme of our Company at any time shall not exceed 30% of the shares in issue from time to time.

### **(iii) Time of exercise of option**

An option may be exercised in accordance with the terms of the Share Option Scheme at any time after the date upon which the option is deemed to be granted and accepted and prior to the expiry of 7 years from that date. The period during which an option may be exercised will be determined by the Board in its absolute discretion, save that no option may be exercised more than 7 years after it has been granted. No option may be granted more than 7 years after the date of approval of the Share Option Scheme.

### **(iv) Amount payable upon acceptance of option**

Upon acceptance of an option, the grantee shall pay HK\$1.00 to our Company by way of consideration for the grant.

### **(v) The exercise price**

The subscription price of a share in respect of any particular option granted under the Share Option Scheme shall be such price as the Board in its absolute discretion shall determine, save that such price will not be less than the highest of: (i) the official closing price of the shares as stated in the Stock Exchange's daily quotation sheets on the date of grant, which must be a day on which the Stock Exchange is open for the business of dealing in securities; (ii) the average of the official closing prices of the shares as stated in the Stock Exchange's daily quotation sheets for the five business days immediately preceding the date of grant; and (iii) the nominal value of a share.

### **(vi) The remaining life of the Share Option Scheme**

Subject to earlier termination by our Company in general meeting or by the Board, the Share Option Scheme shall be valid and effective for a period of 10 years from the date of its adoption.

### **(vii) Shares to be issued under the Share Option Scheme**

As at the date of this report, the total number of shares to be issuable under the Share Option Scheme is 400,000,000 shares, representing 10% of the total number of shares in issue immediately following completion of the Global Offering.

No share option had been granted under the Share Option Scheme and no other share option scheme was adopted by the Company as at 31 December 2010.

## **CONTRACTS WITH SINOTRANS & CSC GROUP COMPANY**

SINOTRANS & CSC Group Company is the controlling shareholder of our Company, with which our Company has entered into various agreements for regulating the on-going business relationship between our Group and SINOTRANS & CSC Group Company. These agreements are the master services agreement, master lease agreement, trademark licence agreement, master management agreement and master chartering agreement, details of which please refer to the section headed “Connected Transactions”.

## **PENSION SCHEMES**

Details of our Company’s pension schemes for the year ended 31 December 2010 are set out in Note 3m(iii) and Note 11 to the financial statements.

## **SUFFICIENCY OF PUBLIC FLOAT**

As at the date of this report, our Directors acknowledged that, based on publicly available information and to the knowledge of our Directors, our Company had maintained sufficient public float as required under the Listing Rules.

## **CORPORATE GOVERNANCE**

Principal corporate governance practices adopted by our Company are set out in the Report on Corporate Governance of this annual report.

## **MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED COMPANIES**

Our Company has adopted the Model Code as the code of conduct regarding our Directors’ securities transactions. Upon specific enquiry made by the Company, the Directors had confirmed that they had complied with the required standards set out in the Model Code throughout the year of 2010.

## **AUDIT COMMITTEE**

Our Company has established an Audit Committee and prescribed its written terms of reference in accordance with the Code on Corporate Governance Practices as set out in Appendix 14 of the Listing Rules. The principal functions of the Audit Committee include the appointment of external auditors, review and supervision of the Group’s financial reporting process and internal controls as well as the offer of advice and recommendations to the Board. The terms of reference of the Audit Committee are available on our Company’s website. As of 31 December 2010, the Audit Committee was chaired by Mr. Tsang Hing Lun and its members were Mr. Pan Deyuan, Mr. Zhou Qifang and Mr. Lee Peter Yip Wah.

The Audit Committee has reviewed our Group’s financial statements for the year ended 31 December 2010, including the accounting principles and practices adopted by our Group.

### **MATERIAL LITIGATION**

As at 31 December 2010, our Group had legal claims arising in the ordinary course of business. The Directors consider these cases will not have significant financial or operational impact on our Group.

### **AUDITOR**

The financial statements have been audited by PricewaterhouseCoopers who retire and, being eligible, offer themselves for re-appointment.

By Order of the Board

**Zhao Huxiang**

*Chairman*

Hong Kong

10 March 2011

# Independent Auditor's Report

## **INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF SINOTRANS SHIPPING LIMITED**

(incorporated in Hong Kong with limited liability)

We have audited the financial statements of Sinotrans Shipping Limited (the "Company") and its subsidiaries (together, the "Group") set out on pages 48 to 92, which comprise the consolidated and company balance sheets as at 31 December 2010, and the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### **Directors' responsibility for the financial statements**

The directors of the Company are responsible for the preparation of these financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants, and the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with section 141 of the Hong Kong Companies Ordinance and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2010, and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the Hong Kong Companies Ordinance.

**PricewaterhouseCoopers**

Certified Public Accountants

Hong Kong, 10 March 2011

# Consolidated Statement of Comprehensive Income

For the year ended 31 December 2010

	Note	2010 US\$'000	2009 US\$'000
<b>Revenues</b>	6	<b>278,496</b>	229,106
<b>Cost of operations</b>	7	<b>(163,544)</b>	(127,015)
<b>Gross profit</b>		<b>114,952</b>	102,091
Selling, administrative and general expenses	7	<b>(15,655)</b>	(16,550)
Other operating income	8	<b>17,068</b>	1,247
<b>Operating profit</b>		<b>116,365</b>	86,788
Finance income	9	<b>13,411</b>	21,508
Finance costs	9	<b>–</b>	(475)
Share of losses of jointly controlled entities		<b>(1,481)</b>	(1,255)
<b>Profit before income tax</b>		<b>128,295</b>	106,566
Income tax expense	10	<b>(754)</b>	(172)
<b>Profit attributable to equity holders of the Company</b>	13	<b>127,541</b>	106,394
<b>Other comprehensive income</b>			
Exchange differences		<b>134</b>	142
<b>Total comprehensive income for the year</b>		<b>127,675</b>	106,536
<b>Earnings per share</b>			
– Basic and diluted	14	<b>US3.19 cents</b>	US2.66 cents
<b>Dividends</b>	15	<b>40,986</b>	35,891

# Consolidated Balance Sheet

As at 31 December 2010

	Note	2010 US\$'000	2009 US\$'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	17	1,029,020	815,796
Interests in jointly controlled entities	18	52,153	52,774
Loans to jointly controlled entities	18	32,655	22,847
Bank deposits	20	–	400,000
		<b>1,113,828</b>	1,291,417
<b>Current assets</b>			
Loans to jointly controlled entities	18	5,192	3,692
Trade and other receivables	19	36,943	27,294
Cash and bank balances			
– Restricted	20	7,500	–
– Unrestricted	20	1,000,023	753,058
		<b>1,049,658</b>	784,044
<b>Total assets</b>		<b>2,163,486</b>	2,075,461
<b>EQUITY</b>			
<b>Capital and reserves</b>			
Share capital	21	51,239	51,239
Reserves	22	2,074,304	1,982,490
		<b>2,125,543</b>	2,033,729
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables	24	37,233	41,434
Taxation payable		710	298
		<b>37,943</b>	41,732
<b>Total equity and liabilities</b>		<b>2,163,486</b>	2,075,461
<b>Net current assets</b>		<b>1,011,715</b>	742,312
<b>Total assets less current liabilities</b>		<b>2,125,543</b>	2,033,729

**Zhao Huxiang**  
Director

**Tian Zhongshan**  
Director

# Balance Sheet

As at 31 December 2010

	Note	2010 US\$'000	2009 US\$'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Subsidiaries	16	–	–
Property, plant and equipment	17	500	394
Bank deposits	20	–	400,000
		<u>500</u>	<u>400,394</u>
<b>Current assets</b>			
Trade and other receivables	19	1,022,080	969,408
Cash and bank balances			
– Restricted	20	7,500	–
– Unrestricted	20	917,119	597,912
		<u>1,946,699</u>	<u>1,567,320</u>
<b>Total assets</b>		<b>1,947,199</b>	<b>1,967,714</b>
<b>EQUITY</b>			
<b>Capital and reserves</b>			
Share capital	21	51,239	51,239
Reserves	22	1,875,246	1,898,257
		<u>1,926,485</u>	<u>1,949,496</u>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables	24	20,714	18,218
<b>Total equity and liabilities</b>		<b>1,947,199</b>	<b>1,967,714</b>
<b>Net current assets</b>		<b>1,925,985</b>	<b>1,549,102</b>
<b>Total assets less current liabilities</b>		<b>1,926,485</b>	<b>1,949,496</b>

**Zhao Huxiang**  
Director

**Tian Zhongshan**  
Director

# Consolidated Statement of Changes in Equity

For the year ended 31 December 2010

	Share capital US\$'000	Share premium US\$'000	Merger reserve US\$'000	Capital redemption reserve US\$'000	Exchange reserve US\$'000	Retained earnings US\$'000	Total equity US\$'000
At 1 January 2009	51,239	1,826,869	(450,507)	101	80	571,129	1,998,911
<b>Comprehensive income</b>							
Profit for the year	-	-	-	-	-	106,394	106,394
<b>Other comprehensive income</b>							
Exchange differences	-	-	-	-	142	-	142
<b>Total comprehensive income</b>	-	-	-	-	142	106,394	106,536
<b>Transaction with owners</b>							
2008 final dividend paid	-	-	-	-	-	(61,417)	(61,417)
2009 interim dividend paid	-	-	-	-	-	(10,301)	(10,301)
<b>Total transactions with owners</b>	-	-	-	-	-	(71,718)	(71,718)
At 31 December 2009	51,239	1,826,869	(450,507)	101	222	605,805	2,033,729
At 1 January 2010	<b>51,239</b>	<b>1,826,869</b>	<b>(450,507)</b>	<b>101</b>	<b>222</b>	<b>605,805</b>	<b>2,033,729</b>
<b>Comprehensive income</b>							
Profit for the year	-	-	-	-	-	127,541	127,541
<b>Other comprehensive income</b>							
Exchange differences	-	-	-	-	134	-	134
<b>Total comprehensive income</b>	-	-	-	-	134	127,541	127,675
<b>Transaction with owners</b>							
2009 final dividend paid	-	-	-	-	-	(25,583)	(25,583)
2010 interim dividend paid	-	-	-	-	-	(10,278)	(10,278)
<b>Total transactions with owners</b>	-	-	-	-	-	(35,861)	(35,861)
At 31 December 2010	<b>51,239</b>	<b>1,826,869</b>	<b>(450,507)</b>	<b>101</b>	<b>356</b>	<b>697,485</b>	<b>2,125,543</b>

# Consolidated Cash Flow Statement

For the year ended 31 December 2010

	Note	2010 US\$'000	2009 US\$'000
<b>Cash flows from operating activities</b>			
Net cash generated from operations	25(a)	131,354	114,606
Interest paid		–	(475)
Interest received		10,694	29,457
Income tax paid		(342)	(187)
Net cash from operating activities		141,706	143,401
<b>Cash flows from investing activities</b>			
Purchases of property, plant and equipment		(334,786)	(184,913)
Proceeds from disposal of property, plant and equipment	25(a)	94,357	13
Repayment of loans to jointly controlled entities		6,192	3,692
Loans granted to jointly controlled entities		(17,500)	–
Decrease in term deposits with initial term of over three months		53,336	194,652
Net cash (used in)/from investing activities		(198,401)	13,444
<b>Cash flows from financing activities</b>			
Repayment of borrowings		–	(107,200)
Dividends paid		(35,861)	(71,718)
Net cash used in financing activities		(35,861)	(178,918)
<b>Net decrease in cash and cash equivalents</b>			
Cash and cash equivalents at beginning of year		238,381	260,483
Effect of foreign exchange rate changes		357	(29)
<b>Cash and cash equivalents at end of year</b>	25(b)	<b>146,182</b>	<b>238,381</b>

# Notes to the Financial Statements

## 1 GENERAL INFORMATION

Sinotrans Shipping Limited (the “Company”) was incorporated in Hong Kong on 13 January 2003 with limited liability under the Hong Kong Companies Ordinance. The address of its registered office is 21/F, Great Eagle Centre, 23 Harbour Road, Wan Chai, Hong Kong. The shares of the Company are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”). The Company and its subsidiaries (collectively the “Group”) principally engages in dry bulk and container vessels owning (including dry bulk vessel time chartering and container vessel time chartering), oil tanker shipping, dry bulk cargo voyage charter and other shipping related businesses.

The parent company is SINOTRANS & CSC Holdings Co., Ltd. (“SINOTRANS & CSC Group Company”), a state-owned enterprise established in the People’s Republic of China (the “PRC”).

These financial statements were approved for issue by the Board of Directors on 10 March 2011.

## 2 BASIS OF PREPARATION

- (i) The financial statements of the Company have been prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRS”) issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”) (which include Hong Kong Accounting Standards (“HKAS”) and Interpretations). The financial statements have been prepared under the historical cost convention.

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group’s accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 5.

- (ii) **Standards, interpretations and amendments effective in 2010**

The Group has adopted the following revised standards, interpretations and amendments to the standards issued by HKICPA which are relevant to its operations and mandatory for the year ended 31 December 2010:

HKAS 27 (Revised)	Consolidated and Separate Financial Statements
HKFRS 3 (Revised)	Business Combinations
HK(IFRIC)-Interpretation 17	Distribution of Non-cash Assets to Owners
HKFRS 2 Amendment	Group Cash-settled Share-based Payment Transaction
HKFRS 5 Amendment	Non-current assets held for sale and discontinued operations
HKFRSs Amendments	Improvement to HKFRSs 2009

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 2 BASIS OF PREPARATION (CONTINUED)

#### (ii) Standards, interpretations and amendments effective in 2010 (Continued)

The adoption of the above revised standards, interpretations and amendments did not have significant effect on the financial statements or result in any significant changes in the Group's significant accounting policies except as described below.

- (a) HKFRS 3 (Revised), "Business Combination". The revised standard continues to apply the acquisition method to business combinations but with some significant changes. For example, all acquisition-related costs should be expensed. The cost of acquisition includes the fair value at the acquisition date of any contingent purchase consideration. In a business combination undertaken in phases/stages, the previously held equity interest in the acquiree is remeasured at fair value and the difference between its fair value and carrying amount is recognised in the statement of comprehensive income. There is a choice, on the basis of each acquisition, to measure the non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.
- (b) HKAS 27 (Revised), "Consolidated and Separate Financial Statements". HKAS 27 (Revised) provides that the transactions undertaken with non-controlling interest that do not result in the loss of control are accounted for as equity transactions and these transactions will no longer result in goodwill or gains and losses. When control is lost, any remaining interest in the entity is remeasured to fair value and the difference between the fair value and the carrying amount is recognised in the statement of comprehensive income.

#### (iii) Standards, interpretations and amendments which are not yet effective

The HKICPA has issued the following new or revised standards, interpretations and amendments to the standards which are not yet effective in 2010 but relevant to the Group and have not been early adopted:

Effective for the year ending 31 December 2011

HKAS 24 (Revised)	Related Party Disclosures
HKAS 32 Amendment	Classification of Rights Issue
HK(IFRIC)-Interpretation 19	Extinguishing Financial Liabilities with Equity Instruments

Effective for the year ending 31 December 2013

HKFRS 9	Financial Instruments
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The Group has assessed the impact of these new or revised standards, interpretations and amendments. The adoption of these new or revised standards, interpretations and amendments does not have significant impact on the Group's financial statements except for certain changes in presentation and disclosures and measurements of certain lines in the financial statements.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 3 SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### (a) Consolidation

The financial statements of the Group include the financial statements of the Company and its subsidiaries made up to 31 December.

##### (i) *Merger accounting for common control combinations*

The consolidated financial statements incorporate the financial statements of the combining entities or businesses in which the common control combination occurs as if they had been combined from the date when the combining entities or businesses first came under the control of the controlling party.

The net assets of the combining entities or businesses are combined using the existing book values from the controlling parties' perspective. No amount is recognised in consideration for goodwill or excess of acquirers' interest in the net fair value of acquiree's identifiable assets, liabilities and contingent liabilities over cost at the time of common control combination, to the extent of the continuation of the controlling party's interest.

The consolidated statement of comprehensive income includes the results of each of the combining entities or businesses from the earliest date presented or since the date when the combining entities or businesses first came under the common control, where there is a shorter period, regardless of the date of the common control combination.

The comparative amounts in the consolidated financial statements are presented as if the entities or businesses had been combined at the previous balance sheet date or when they first came under common control, whichever is shorter.

A uniform set of accounting policies is adopted by those entities. All intra-group transactions, balances and unrealised gains on transactions between combining entities or businesses are eliminated on consolidation.

Transaction costs, including professional fees, registration fees, costs of furnishing information to shareholders, costs or losses incurred in combining operations of the previously separate businesses, etc., incurred in relation to the common control combination that is to be accounted for by using merger accounting is recognised as an expense in the period in which it is incurred.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (a) Consolidation (Continued)

##### *(ii) Accounting for non-common control combinations*

Apart from the business combination under common control which has been accounted for using the principles of merger accounting prescribed in HKAG 5 (note 3(a)(i)), the purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the consolidated statement of comprehensive income.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

##### *(iii) Transactions with non-controlling interests*

The Group treats transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

When the Group ceases to have control or significant influence, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (b) Subsidiaries

Subsidiaries are those entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

In the Company's balance sheet, the investments in subsidiaries are stated at cost less provision for impairment losses (note 3(f)). The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

#### (c) Jointly controlled entities

A jointly controlled entity is a joint venture established as a corporation, partnership or other entity in which the ventures have their respective interests and establish a contractual arrangement among them to define joint control over the economic activity of the entity.

Investment in a jointly controlled entity is accounted for using the equity method from the date on which it becomes a jointly controlled entity.

The consolidated statement of comprehensive income includes the Group's share of the results of jointly controlled entities, and the consolidated balance sheet includes the Group's share of the net assets of the jointly controlled entities.

#### (d) Foreign currency transaction

##### (i) *Functional and presentation currency*

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The financial statements are presented in the United States dollar ("US\$" or "US Dollar"), which is the Company's functional and presentation currency.

##### (ii) *Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of comprehensive income unless they are capitalised as part of the borrowing costs.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (d) Foreign currency transaction (Continued)

##### (iii) *Group companies*

The results and financial position of all the group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (1) assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- (2) income and expenses for each statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- (3) all resulting exchange differences are recognised as a separate component of equity.

#### (e) Property, plant and equipment

##### (i) *Assets under construction*

Assets under construction represent primarily vessels under construction, are stated at cost less accumulated impairment losses. Cost includes all direct costs relating to the construction of the assets and acquisition.

No depreciation is provided for assets under construction until such time as the relevant assets are completed and available for intended use. Assets under construction are transferred to relevant categories of property, plant and equipment upon the completion of their respective construction.

##### (ii) *Vessels, buildings and other property, plant and equipment*

Vessels, buildings and other property, plant and equipment are stated at cost less accumulated depreciation and impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance, including vessel repairs and surveys, are expensed in the statement of comprehensive income during the financial period in which they are incurred.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (e) Property, plant and equipment (Continued)

##### (ii) *Vessels, buildings and other property, plant and equipment (Continued)*

For vessels, an element of the cost of an acquired vessel is attributed at acquisition to its service potential reflecting its maintenance condition. This cost is depreciated over the period to the next dry docking. Costs incurred on subsequent dry docking of vessel are capitalised as part of the cost of vessel and depreciated on a straight-line basis over the estimated period until the next dry docking.

Freehold land is not subject to amortisation. Depreciation of vessels, buildings and other property, plant and equipment is calculated using the straight-line method to allocate their costs to their residual values over their estimated useful lives, as follows:

Vessels	
Dry bulk and container vessels	25 years
Oil tankers	25 years
Buildings on freehold land	20 years
Others (including leasehold improvements, furniture, fixtures and equipments, motor vehicles)	5 years

The residual values of vessels, buildings and other property, plant and equipment and their useful lives are reviewed and adjusted, if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

(iii) The gain or loss on disposal of property, plant and equipment is the difference between the net sales proceeds and the carrying amount of the relevant asset, and is recognised in the statement of comprehensive income.

#### (f) Impairment of investments in subsidiaries, jointly controlled entities and non-financial assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

Impairment testing of the investments in subsidiaries or jointly controlled entities is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary or jointly controlled entity in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Leases

Leases where substantially all the risks and rewards of ownership of assets remain with the lessors are accounted for as operating leases. Leases that substantially transfer to the leasees all the risks and rewards of ownership of assets are accounted for as finance leases.

##### (i) *Where the Group is the lessee (operating leases)*

Payments made under operating leases (net of any incentives received from the leasing company) are expensed in the statement of comprehensive income on a straight-line basis over the lease periods.

##### (ii) *Where the Group is the lessor (operating leases)*

When assets are leased out under an operating lease, the asset is included in the balance sheet based on the nature of the asset.

Lease income is recognised over the term of the lease on a straight-line basis.

When assets are leased out under a finance lease, the present value of the lease payments is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income.

#### (h) Trade and other receivables

Trade receivables are amounts due from customers for services rendered in the ordinary course of business. If collection of trade and other receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade and other receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments are considered indicators that the trade receivable is impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The amount of the provision is recognised in the statement of comprehensive income within selling, administrative and general expenses.

##### (i) Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (j) Trade payables

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### (k) Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

#### (l) Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the statement of comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least twelve months after the balance sheet date.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (m) Employee benefits

##### (i) *Employee leave entitlements*

Employee entitlements to annual leave and long service leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave and long service leave as a result of services rendered by employees up to the balance sheet date.

Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

##### (ii) *Bonus entitlements*

The expected cost of bonus payments is recognised as a liability when the Group has a present legal or constructive obligation as a result of services rendered by employees and a reliable estimate of the obligation can be made.

Liabilities for bonus are expected to be settled within twelve months and are measured at the amounts expected to be paid when they are settled.

##### (iii) *Retirement benefits obligations*

The Group participates in various retirement schemes which are defined contribution in nature and are available to qualified employees. Monthly contribution made by the Group is calculated based on certain percentages of the applicable payroll costs. The Group's contributions to these schemes are expensed as incurred.

#### (n) Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the statement of comprehensive income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company's subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (n) Current and deferred income tax (Continued)

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and jointly controlled entities, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### (o) Contingent liabilities

A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group. It can also be a present obligation arising from past events that is not recognised because it is not probable that outflow of economic resources will be required or the amount of obligation cannot be measured reliably.

A contingent liability is not recognised but is disclosed in the financial statements. When a change in the probability or an outflow occurs so that outflow is probable, it will then be recognised as a provision.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (p) Revenue and income recognition

Revenue and income comprises the fair value of the consideration received or receivable for the chartering of vessels and provision of services in the ordinary course of the Group's activities. Revenue is shown after eliminating sales within the Group.

The Group recognises revenue on the following basis:

##### (i) *Revenue from charter hire*

Income from time charter is recognised on a straight-line basis over the period of each charter.

Income from voyage charter is recognised on a percentage-of-completion basis, which is determined on the time proportion method of each individual voyage.

##### (ii) *Revenue from shipping related businesses*

Revenue from provision of ship management and shipping agency services is recognised when the services are rendered.

##### (iii) *Interest income*

Interest income is recognised on a time-proportion basis using the effective interest method.

#### (q) Dividend distribution

Dividend distribution to the shareholders of the Company is recognised as a liability in the Group's financial statements in the period in which the dividends are approved by the shareholders of the Company.

#### (r) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use are capitalised as part of the cost of that asset.

All other borrowing costs are charged to the statement of comprehensive income in the year in which they are incurred.

#### (s) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the directors of the Company that makes strategic decisions.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 4 FINANCIAL RISK MANAGEMENT

#### (a) Financial risk factors

The Group's activities expose it to interest rate risk, credit risk, liquidity risk and foreign exchange risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

##### (i) *Cash flow and fair value interest rate risk*

The Group's significant interest bearing assets comprise cash and bank balances and loans to jointly controlled entities. The Group's income and operating cash flows are substantially independent of changes in market interest rates.

The impact on the profit or loss of a 100 basis-point shift in interest rate would be a maximum increase or decrease of US\$722,000 (2009: US\$1,528,000).

##### (ii) *Credit risk*

The extent of credit exposure of the Group are aggregate carrying value of cash and bank balances, trade and other receivables (including amounts advanced to related entities) and loans to jointly controlled entities. The Group's credit risk is considered minimal as it is normal shipping practice that substantial part of the time charter income is prepaid by customers. Under time charters, charter hire is normally paid every 15 days in advance. Under voyage charters for oil tankers, freight is normally paid within three to five working days after the end of a voyage, while under voyage charters for dry bulk vessels, 80-95% of freight is normally paid within three to ten working days of the completion of loading, with the balance paid within a month of the completion of discharge.

The Group also has policies in place to assess the credit worthiness of customers to ensure vessels are chartered to customers with an appropriate credit history. Besides, management of the Group monitors its credit risk on an ongoing basis by reviewing the debtors' ageing to minimise its exposure to credit risk.

Cash and bank balances are deposits in banks with sound credit ratings. Given their sound credit ratings, the Group does not expect to have high credit risk in this aspect. Furthermore, management regularly assesses credit risk for loans and amounts advanced to related companies and jointly controlled entities by preparing ageing analysis and reviewing financial information of related companies and jointly controlled entities on a regular basis to minimise credit risk.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 4 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (a) Financial risk factors (Continued)

##### (iii) *Liquidity risk*

Cash flow forecasting is performed by the operating entities of the Group and aggregated by the Group Finance. The Group Finance monitors rolling forecasts of the Group's liquidity requirements to ensure it has sufficient cash to meet operational needs and capital commitments at all times. Such forecasting takes into consideration of the Group's future business plans and strategy to monitor any debt financing requirement.

Surplus cash held by the operating entities over balance required for working capital management are managed centrally by the Group Finance and the surplus cash would be invested in interest bearing bank deposits with appropriate maturities or sufficient liquidity to provide sufficient head-room as determined by the above-mentioned forecasts. At 31 December 2010, the Group held cash and cash equivalents of US\$146,182,000 (2009: US\$238,381,000) that are expected to readily generate cash inflows for managing liquidity risk.

The Group's financial liabilities due within 12 months equal their carrying balances as the impact of discounting is not significant.

##### (iv) *Foreign exchange risk*

The Group operates internationally and is exposed to foreign exchange risk from various currency exposures primarily with respect to Hong Kong dollar and Japanese Yen. The Group's revenues, cost of operations and majority of financial assets and liabilities are principally denominated in US dollar. Accordingly, foreign exchange risk mainly arises from future commercial transactions, net investments in foreign operations and commitments arising from certain ship-building contracts. The Group currently does not have regular and established hedging policy in place. The Group is monitoring foreign exchange exposure and will consider hedging significant foreign currency exposure by using appropriate financial instruments, and adopting appropriate hedging policy to control the hedging risks, when need arises.

Under the linked exchange rate system in Hong Kong, Hong Kong dollar is pegged to the US dollar, management considers that there is no significant foreign exchange risk with respect to the Hong Kong dollar. As at 31 December 2010, if US dollar had strengthened/weakened by 5% against Japanese Yen with all other variables unchanged, the Group's profit before income tax would have been US\$276,000 (31 December 2009: US\$289,000) lower/higher.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 4 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (b) Fair value estimation

The carrying values less impairment provision (as applicable) of trade receivables and payables and loans to jointly controlled entities are a reasonable approximation of their fair values. The fair value of financial liabilities for disclosure purpose is estimated by discounting the future contractual cash flows at current market interest rate that is available to the Group for similar financial instruments.

#### (c) Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Group will consider macro economic conditions, prevailing borrowing rates in the market and adequacy of cash flows generating from operations and may raise funding through capital market or bank borrowings or repay borrowings as necessary.

The Group monitors its capital on the basis of the gearing ratio, which represents ratio of comparing net debt to total capital. Net debts represent total borrowings less cash and bank balances. Total capital is calculated as "equity" as shown in the consolidated balance sheet plus net debt. The Group's strategy was to maintain a gearing ratio below 50%.

Gearing ratios is not presented as the Group recorded net surplus as at 31 December 2009 and 2010.

### 5 CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS

Estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### (a) Impairment of vessels

The operation of shipping industry is subject to cyclical fluctuations, which in turn affects the results of operations. Management performs review for impairment of the vessels whenever events or changes in circumstances indicate that the carrying amounts of the vessels may not be recoverable.

Management reviews certain indicators of potential impairment, such as reported sale and purchase prices, market demand and general market conditions and performs impairment assessments on its vessels. Based on management's best estimates, the Group's vessels do not expose to significant risk of impairment and accordingly, no impairment loss is recognised during the year.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 5 CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS (CONTINUED)

#### (b) Useful lives of vessels

Management determines the estimated useful lives and related depreciation expenses for the vessels. Management estimates useful life of its vessels by reference to expected usage of the vessels, expected repair and maintenance, and technical or commercial obsolescence arising from changes or improvements in the vessel market. Useful lives of vessels could change significantly as a result of the changes in these factors.

Management will revise the depreciation charge where useful life is different from previously estimated life.

Were the useful lives to differ by 10% from management estimates, it is estimated that depreciation expense would increase by US\$4,454,000 (2009: US\$3,465,000) or decrease by US\$3,514,000 (2009: US\$2,676,000) in the future periods.

#### (c) Residual values of vessels

The Group's management determines the residual values for its vessels. This estimate is based on the current scrap values of steels in an active market at each measurement date since management decides to dispose of the fully depreciated vessels as scrap steels. Depreciation expense would increase where the residual values are less than previously estimated values.

Were the residual value to differ by 10% from management estimates, it is estimated that depreciation expense would increase or decrease by US\$697,000 (2009: US\$474,000) in the future periods.

### 6 REVENUES AND SEGMENT INFORMATION

#### (a) Revenues

Turnover represents revenues from operations of dry bulk shipping, oil tanker shipping and container shipping totalling US\$276,995,000 (2009: US\$227,986,000) and other shipping related businesses totalling US\$1,501,000 (2009: US\$1,120,000) respectively.

#### (b) Segment information

The chief operating decision makers have been identified as the directors of the Company (the "Directors"). The Directors review the Group's internal reporting in order to assess performance and allocate resources. Management determined the operating segments based on these reports.

Management assesses the performance based on the nature of the Group's business which is organised on a worldwide basis. The Group's business comprises:

- Dry bulk shipping – dry bulk vessel time chartering and dry bulk cargo voyage charter
- Oil tanker shipping – crude oil shipping services
- Container shipping – container vessel time chartering
- Others – shipping agency and ship management services

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 6 REVENUES AND SEGMENT INFORMATION (CONTINUED)

#### (b) Segment information (Continued)

Management considers the nature of the provision of ship owning and chartering services, which is carried out internationally, and the way in which costs are allocated, preclude a meaningful presentation of geographical information.

	Year ended 31 December 2010				
	Dry bulk shipping US\$'000	Oil tanker shipping US\$'000	Container shipping US\$'000	Others US\$'000	Total US\$'000
Total revenues	260,240	12,650	20,332	10,893	304,115
Inter-segment revenues	(1,879)	–	–	(9,392)	(11,271)
Revenues from external customers	258,361	12,650	20,332	1,501	292,844
Segment results	121,691	(2,323)	3,408	599	123,375
Depreciation	37,599	–	5,496	143	43,238
Additions to non-current assets	331,727	–	734	242	332,703

	Year ended 31 December 2009				
	Dry bulk shipping US\$'000	Oil tanker shipping US\$'000	Container shipping US\$'000	Others US\$'000	Total US\$'000
Total revenues	209,849	10,253	20,831	9,623	250,556
Inter-segment revenues	(1,418)	–	–	(8,503)	(9,921)
Revenues from external customers	208,431	10,253	20,831	1,120	240,635
Segment results	91,249	(1,311)	4,530	1,437	95,905
Depreciation	25,782	–	5,316	139	31,237
Additions to non-current assets	170,367	–	14,734	340	185,441

Revenues between segments are carried out on terms with reference to the market practice. Revenues from external customers reported to the Directors are measured in a manner consistent with that in the consolidated statement of comprehensive income, except that revenues from the Group's jointly controlled entities are measured in a proportionate consolidated basis in the segment information.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 6 REVENUES AND SEGMENT INFORMATION (CONTINUED)

#### (b) Segment information (Continued)

Reportable revenues from external customers are reconciled to total revenues as follows:

	<b>2010</b> <b>US\$'000</b>	2009 US\$'000
Revenues from external customers for reportable segments	<b>292,844</b>	240,635
Revenues from external customers derived by jointly controlled entities measured at proportional basis	<b>(14,348)</b>	(11,529)
Total revenues per consolidated statement of comprehensive income	<b>278,496</b>	229,106

The Directors assess the performance of the operating segments based on a measure of operating results from each reportable segment. This measurement includes the results from the Group's jointly controlled entities on a proportionate consolidated basis. Corporate expenses, finance income and finance costs are not included in the segment results.

A reconciliation of segment results to profit before income tax is provided as follows:

	<b>2010</b> <b>US\$'000</b>	2009 US\$'000
Segment results for reportable segments	<b>123,375</b>	95,905
Corporate expenses	<b>(8,491)</b>	(10,372)
Finance income	<b>13,411</b>	21,508
Finance costs	<b>-</b>	(475)
Profit before income tax	<b>128,295</b>	106,566

Segment assets and liabilities exclude corporate assets and liabilities (including corporate cash), which are managed on a central basis. These are part of the reconciliation to total consolidated assets and liabilities. Segment assets and liabilities reported to the Directors are measured in a manner consistent with that in the consolidated balance sheet.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 6 REVENUES AND SEGMENT INFORMATION (CONTINUED)

(b) Segment information (Continued)

	As at 31 December 2010				
	Dry bulk shipping US\$'000	Oil tanker shipping US\$'000	Container shipping US\$'000	Others US\$'000	Total US\$'000
Segment assets	1,000,279	59,655	107,266	8,522	1,175,722
Segment assets include:					
Interests in jointly controlled entities	15,612	36,541	-	-	52,153
Loans to jointly controlled entities	15,000	22,847	-	-	37,847
Segment liabilities	25,950	63	1,184	4,908	32,105

	As at 31 December 2009				
	Dry bulk shipping US\$'000	Oil tanker shipping US\$'000	Container shipping US\$'000	Others US\$'000	Total US\$'000
Segment assets	761,433	65,377	112,525	6,242	945,577
Segment assets include:					
Interests in jointly controlled entities	14,864	37,910	-	-	52,774
Loan to a jointly controlled entity	-	26,539	-	-	26,539
Segment liabilities	31,187	172	854	4,213	36,426

Reportable segment assets are reconciled to total assets as follows:

	2010 US\$'000	2009 US\$'000
Segment assets	1,175,722	945,577
Corporate assets	987,764	1,129,884
Total assets per the consolidated balance sheet	2,163,486	2,075,461

Reportable segment liabilities are reconciled to total liabilities as follows:

	2010 US\$'000	2009 US\$'000
Segment liabilities	32,105	36,426
Corporate liabilities	5,838	5,306
Total liabilities per the consolidated balance sheet	37,943	41,732

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 7 EXPENSES BY NATURE

	2010 US\$'000	2009 US\$'000
Auditor's remuneration	465	574
Brokerage and commission	10,966	9,100
Inventories consumed	9,943	16,300
Depreciation (note 17)	43,238	31,237
Employee benefit expense (note 11)	6,955	6,529
Hiring of crews and seafarers	28,283	22,414
Insurance premium	6,736	5,459
Loss on disposal of property, plant and equipment	–	9
Net exchange (gain)/loss	(820)	429
Operating lease expenses		
– vessels	26,335	13,937
– office premises	1,473	1,276
Port charges	4,568	6,311
Repairs and maintenance expenses	2,953	3,170
Others	38,104	26,820
Total cost of operations and selling, administrative and general expenses	179,199	143,565

### 8 OTHER OPERATING INCOME

	2010 US\$'000	2009 US\$'000
Gain on disposal of property, plant and equipment	16,533	–
Interest income from jointly controlled entities	487	1,247
Interest income from a fellow subsidiary	48	–
	17,068	1,247

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 9 FINANCE INCOME AND COSTS

	2010 US\$'000	2009 US\$'000
<b>Finance income</b>		
Interest income on bank deposits	13,411	21,508
<b>Finance costs</b>		
Bank loans – wholly repayable within five years	–	(475)
<b>Net finance income</b>	<b>13,411</b>	<b>21,033</b>

### 10 INCOME TAX EXPENSE

Hong Kong profits tax has been provided at the rate of 16.5% (2009: 16.5%) on the estimated assessable profit for the year. Taxation on overseas profits has been calculated on the estimated assessable profit for the year at the rates of taxation prevailing in the countries in which the Group operates.

	2010 US\$'000	2009 US\$'000
Current income tax		
– Hong Kong profits tax	644	177
– Overseas taxation	125	56
– Over-provisions in prior years	(15)	(33)
Total current income tax	<b>754</b>	200
Deferred income tax (note 23)		
Origination and reversal of temporary differences	–	(28)
Total deferred income tax	–	(28)
Income tax expense	<b>754</b>	172

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the Hong Kong profits tax rate as follows:

	2010 US\$'000	2009 US\$'000
Profit before income tax	128,295	106,566
Share of losses of jointly controlled entities	1,481	1,255
	<b>129,776</b>	107,821
Tax calculated at 16.5% (2009: 16.5%)	21,413	17,790
Income not subject to tax	(47,107)	(38,286)
Expenses not deductible for tax purposes	26,415	20,681
Effect of differential tax rates of other countries	48	20
Over-provisions in prior years	(15)	(33)
Income tax expense	<b>754</b>	172

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 11 EMPLOYEE BENEFIT EXPENSE

	2010 US\$'000	2009 US\$'000
Wages and salaries	6,758	6,363
Pension costs-defined contribution plans	197	166
	<b>6,955</b>	<b>6,529</b>

### 12 DIRECTORS' EMOLUMENTS AND FIVE HIGHEST PAID INDIVIDUALS

#### (a) Directors' emoluments

The remuneration of each director is set out below:

Name of director	Fees US\$'000	Salaries, allowances and benefits- in-kind US\$'000	Contributions to pension plans US\$'000	Total US\$'000
<b>Year ended 31 December 2010</b>				
<i>Executive directors</i>				
Tian Zhongshan	–	208	2	210
Li Hua	–	188	4	192
Feng Guoying	–	196	4	200
	–	592	10	602
<i>Non-executive directors</i>				
Zhao Huxiang	–	–	–	–
Pan Deyuan	–	–	–	–
	–	–	–	–
<i>Independent non-executive directors</i>				
Hu Hanxiang	15	–	–	15
Tsang Hing Lun	15	–	–	15
Lee Peter Yip Wah	15	–	–	15
Zhou Qifang	15	–	–	15
	60	–	–	60
	<b>60</b>	<b>592</b>	<b>10</b>	<b>662</b>

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 12 DIRECTORS' EMOLUMENTS AND FIVE HIGHEST PAID INDIVIDUALS (CONTINUED)

(a) Directors' emoluments (Continued)

Name of director	Fees US\$'000	Salaries, allowances and benefits- in-kind US\$'000	Contributions to pension plans US\$'000	Total US\$'000
Year ended 31 December 2009				
<i>Executive directors</i>				
Tian Zhongshan	–	250	4	254
Li Hua	–	189	4	193
Feng Guoying	–	197	4	201
	–	636	12	648
<i>Non-executive directors</i>				
Zhao Huxiang	–	–	–	–
Pan Deyuan	–	–	–	–
	–	–	–	–
<i>Independent non-executive directors</i>				
Hu Hanxiang	15	–	–	15
Tsang Hing Lun	15	–	–	15
Lee Peter Yip Wah	15	–	–	15
Zhou Qifang	15	–	–	15
	60	–	–	60
	60	636	12	708

No director waived or agreed to waive any emoluments during the year. No incentive payment for joining the Group or compensation for loss of office was paid or payable to any directors of the Company during the year.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 12 DIRECTORS' EMOLUMENTS AND FIVE HIGHEST PAID INDIVIDUALS (CONTINUED)

#### (b) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group include three (2009: three) directors of the Company whose emoluments as disclosed in note 12(a). The emoluments paid or payable to the remaining non-director individuals for the year ended 31 December 2010 are as follows:

	<b>2010</b>	2009
	<b>US\$'000</b>	US\$'000
Salaries, allowances and benefits-in-kind	<b>339</b>	337
Contributions to pension plans	<b>8</b>	8
	<b>347</b>	345

The emoluments fell within the following bands:

	<b>Number of individuals</b>	
	<b>2010</b>	2009
Emolument bands		
US\$128,205 (HK\$1,000,001)-US\$192,308 (HK\$1,500,000)	<b>2</b>	2

### 13 PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY

The profit attributable to equity holders of the Company is dealt with in the financial statements of the Company to the extent of US\$12,850,000 (2009: US\$15,894,000).

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 14 EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year.

	2010	2009
Profit attributable to equity holders of the Company (US\$'000)	<b>127,541</b>	106,394
Weighted average number of shares in issue (thousands)	<b>3,992,100</b>	3,992,100
Basic earnings per share (US cents per share)	<b>3.19</b>	2.66

As there were no diluted potential ordinary shares outstanding during the year (2009: Nil), the diluted earnings per share for the year is equal to basic earnings per share.

### 15 DIVIDENDS

	2010 US\$'000	2009 US\$'000
Interim, paid of US0.26 cents (2009: US0.26 cents) per ordinary share	<b>10,278</b>	10,301
Final, proposed of US0.77 cents (2009: US0.64 cents) per ordinary share	<b>30,708</b>	25,590
	<b>40,986</b>	35,891

On 10 March 2011, the Board proposed a final dividend of HK6 cents (equivalent to US0.77 cents) per share, totalling US\$30,708,000 for the year ended 31 December 2010. The proposed dividend is not reflected as dividend payable in the financial statements but will be reflected as an appropriation of retained earnings for the year ending 31 December 2011.

### 16 SUBSIDIARIES

	2010	Company 2009
Unlisted shares, at cost	<b>US\$6</b>	US\$6

Particulars of the principal subsidiaries are set out in note 30(i).

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 17 PROPERTY, PLANT AND EQUIPMENT

	Group				Company	
	Vessels US\$'000	Assets under construction US\$'000	Freehold land and buildings US\$'000	Others US\$'000	Total US\$'000	Others US\$'000
<b>Cost</b>						
At 1 January 2009	729,575	209,809	325	1,053	940,762	689
Exchange differences	–	–	54	45	99	–
Additions	118,243	66,858	–	340	185,441	332
Disposals and write-off	(5,616)	–	–	(225)	(5,841)	(197)
At 31 December 2009	842,202	276,667	379	1,213	1,120,461	824
Exchange differences	–	–	22	27	49	–
Additions	18,633	313,814	–	256	332,703	242
Disposals and write-off	(93,537)	–	–	(96)	(93,633)	(71)
Transfer	416,170	(416,170)	–	–	–	–
At 31 December 2010	<b>1,183,468</b>	<b>174,311</b>	<b>401</b>	<b>1,400</b>	<b>1,359,580</b>	<b>995</b>
<b>Accumulated depreciation</b>						
At 1 January 2009	278,352	–	169	671	279,192	483
Exchange differences	–	–	29	26	55	–
Charge for the year	31,052	–	3	182	31,237	127
Disposals and write-off	(5,616)	–	–	(203)	(5,819)	(180)
At 31 December 2009	303,788	–	201	676	304,665	430
Exchange differences	–	–	12	19	31	–
Charge for the year	43,052	–	4	182	43,238	130
Disposals and write-off	(17,289)	–	–	(85)	(17,374)	(65)
At 31 December 2010	<b>329,551</b>	<b>–</b>	<b>217</b>	<b>792</b>	<b>330,560</b>	<b>495</b>
<b>Net book value</b>						
At 31 December 2010	<b>853,917</b>	<b>174,311</b>	<b>184</b>	<b>608</b>	<b>1,029,020</b>	<b>500</b>
At 31 December 2009	538,414	276,667	178	537	815,796	394

Note: The freehold land is located outside Hong Kong.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 18 INTERESTS IN JOINTLY CONTROLLED ENTITIES

	<b>2010</b>	<b>Group</b>
	<b>US\$'000</b>	2009
		US\$'000
Share of net assets	<b>52,153</b>	52,774
Loans to jointly controlled entities (note a)	<b>37,847</b>	26,539
Current portion of loans to jointly controlled entities	<b>(5,192)</b>	(3,692)
	<b>32,655</b>	22,847
Unlisted investments, at cost	<b>128</b>	128

Notes:

- (a) Loans to jointly controlled entities are secured by the vessels of the jointly controlled entities and bear interest at 0.6% to 1% (2009: unsecured and bore interest at 0.6%) over London Interbank Offered Rate ("LIBOR") per annum. The loans are repayable by installments and are wholly repayable on or before 2020. Effective interest rate as at 31 December 2010 was 1.06% (2009: 0.87%).
- (b) The aggregate amounts of assets, liabilities, income and expenses attributable to the Group's interests in the jointly controlled entities are summarised as follows:

	<b>2010</b>	2009
	<b>US\$'000</b>	US\$'000
<b>Assets</b>		
Non-current assets	<b>80,249</b>	60,189
Current assets	<b>31,479</b>	22,307
Total assets	<b>111,728</b>	82,496
<b>Liabilities</b>		
Non-current liabilities	<b>32,655</b>	22,847
Current liabilities	<b>26,920</b>	6,875
Total liabilities	<b>59,575</b>	29,722
Net assets	<b>52,153</b>	52,774
	<b>2010</b>	2009
	<b>US\$'000</b>	US\$'000
Income	<b>14,368</b>	11,542
Expenses	<b>15,849</b>	12,797

There are no contingent liabilities and capital commitments relating to the Group's interests in jointly controlled entities and no contingent liabilities and capital commitments of the jointly controlled entities themselves.

Particulars of the Group's jointly controlled entities are set out in note 30(ii).

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 19 TRADE AND OTHER RECEIVABLES

	Group		Company	
	2010 US\$'000	2009 US\$'000	2010 US\$'000	2009 US\$'000
Trade receivables (note a)				
– fellow subsidiaries	8,614	7,497	–	–
– other state-owned enterprises	393	523	–	–
– third parties	2,967	2,351	–	–
	<b>11,974</b>	10,371	–	–
Prepayments, deposits and other receivables	<b>23,608</b>	16,507	<b>6,075</b>	1,901
Amounts due from related parties (note b)				
– subsidiaries	–	–	<b>1,016,005</b>	967,506
– fellow subsidiaries	449	264	–	–
– jointly controlled entities	853	138	–	–
– other related companies	59	14	–	1
	<b>1,361</b>	416	<b>1,016,005</b>	967,507
Total	<b>36,943</b>	27,294	<b>1,022,080</b>	969,408

Notes:

- (a) The Group does not grant any credit term to its customers. Ageing analysis of gross trade receivables at the respective balance sheet dates are as follows:

	Group		Company	
	2010 US\$'000	2009 US\$'000	2010 US\$'000	2009 US\$'000
Within 6 months	10,946	8,241	–	–
7-12 months	104	1,286	–	–
1-2 years	877	770	–	–
2-3 years	47	74	–	–
Trade receivables, gross	<b>11,974</b>	10,371	–	–

Trade receivables are past due but not considered to be impaired. These trade receivables relate to fellow subsidiaries and a number of independent customers for whom there is no recent history of default.

- (b) Amounts due from related parties are unsecured, interest free and repayable on demand. These balances are neither past due nor impaired and there is no history of default.
- (c) The fair values of trade and other receivables approximate to the carrying amounts. The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable mentioned above.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 20 CASH AND BANK BALANCES

	Group		Company	
	2010 US\$'000	2009 US\$'000	2010 US\$'000	2009 US\$'000
<b>Non-current</b>				
Long-term bank deposits	–	400,000	–	400,000
<b>Current</b>				
Cash at bank and in hand	146,182	238,381	112,249	169,698
Short-term bank deposits	853,841	514,677	804,870	428,214
	1,000,023	753,058	917,119	597,912
Restricted cash (note 26)	7,500	–	7,500	–
	1,007,523	753,058	924,619	597,912
Cash and bank balances	1,007,523	1,153,058	924,619	997,912

The cash and bank balances of the Group and the Company are denominated in the following currencies.

	Group		Company	
	2010 US\$'000	2009 US\$'000	2010 US\$'000	2009 US\$'000
US Dollar	1,002,275	1,149,225	922,474	997,275
Hong Kong Dollar	693	936	209	531
Japanese Yen	2,005	2,235	74	65
Others	2,550	662	1,862	41
Cash and bank balances	1,007,523	1,153,058	924,619	997,912

### 21 SHARE CAPITAL

	Number of shares Ordinary shares of HK\$0.1 each	Nominal value US\$'000
Authorised:		
At 1 January, 31 December 2009 and 2010	50,000,000,000	641,026
Issued and fully paid:		
At 1 January, 31 December 2009 and 2010	3,992,100,000	51,239

The Company adopted a share option scheme on 31 October 2007. Under the terms of the share option scheme, the Directors may, at their discretion, grant an option to eligible participants to subscribe for the Company's shares at the subscription price which will not be less than the highest of (i) the closing price of the Company's shares at the Stock Exchange daily quotation sheets on the date of grant; (ii) the average of the closing price of the Company's shares as stated in the Stock Exchange's daily quotation sheets for five business days immediately preceding the date of grant; and (iii) the nominal value of the Company's share. No share options were granted during the year ended 31 December 2010.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 22 RESERVES

#### Group

	Share premium US\$'000	Merger reserve US\$'000	Capital redemption reserve US\$'000	Exchange reserve US\$'000	Retained earnings US\$'000	Total US\$'000
At 1 January 2009	1,826,869	(450,507)	101	80	571,129	1,947,672
Profit for the year	–	–	–	–	106,394	106,394
Exchange differences	–	–	–	142	–	142
2008 final dividend paid	–	–	–	–	(61,417)	(61,417)
2009 interim dividend paid (note 15)	–	–	–	–	(10,301)	(10,301)
At 31 December 2009	1,826,869	(450,507)	101	222	605,805	1,982,490
Profit for the year	–	–	–	–	127,541	127,541
Exchange differences	–	–	–	134	–	134
2009 final dividend paid (note 15)	–	–	–	–	(25,583)	(25,583)
2010 interim dividend paid (note 15)	–	–	–	–	(10,278)	(10,278)
At 31 December 2010	1,826,869	(450,507)	101	356	697,485	2,074,304

#### Company

	Share premium US\$'000	Capital redemption reserve US\$'000	Retained earnings US\$'000	Total US\$'000
At 1 January 2009	1,826,869	101	127,111	1,954,081
Profit for the year	–	–	15,894	15,894
2008 final dividend paid	–	–	(61,417)	(61,417)
2009 interim dividend paid (note 15)	–	–	(10,301)	(10,301)
At 31 December 2009	1,826,869	101	71,287	1,898,257
Profit for the year	–	–	12,850	12,850
2009 final dividend paid (note 15)	–	–	(25,583)	(25,583)
2010 interim dividend paid (note 15)	–	–	(10,278)	(10,278)
At 31 December 2010	1,826,869	101	48,276	1,875,246

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 23 DEFERRED INCOME TAX

The movements on the deferred tax liabilities account are as follows:

	<b>Group and Company</b>	
	<b>2010</b>	2009
	<b>US\$'000</b>	US\$'000
At beginning of year	–	(28)
Credited to statement of comprehensive income (note 10)	–	28
At end of year	–	–

### 24 TRADE AND OTHER PAYABLES

	<b>Group</b>		<b>Company</b>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>US\$'000</b>	US\$'000	<b>US\$'000</b>	US\$'000
Trade payables (note a)				
– fellow subsidiaries	<b>878</b>	213	–	–
– other state-owned enterprises	<b>456</b>	2,080	–	–
– third parties	<b>9,879</b>	10,081	<b>90</b>	58
– a jointly controlled entity	<b>779</b>	–	–	–
	<b>11,992</b>	12,374	<b>90</b>	58
Other payables and accruals	<b>24,515</b>	20,150	<b>4,610</b>	4,509
Amounts due to related parties				
– subsidiaries	–	–	<b>16,014</b>	13,649
– fellow subsidiaries	<b>409</b>	14	–	2
– jointly controlled entities	<b>317</b>	8,896	–	–
	<b>726</b>	8,910	<b>16,014</b>	13,651
<b>Total</b>	<b>37,233</b>	41,434	<b>20,714</b>	18,218

Notes:

(a) Ageing analysis of trade payables at the respective balance sheet dates are as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>US\$'000</b>	US\$'000	<b>US\$'000</b>	US\$'000
Within 6 months	<b>11,611</b>	11,956	<b>90</b>	58
7-12 months	<b>104</b>	140	–	–
1-2 years	<b>88</b>	100	–	–
2-3 years	<b>91</b>	23	–	–
Over 3 years	<b>98</b>	155	–	–
	<b>11,992</b>	12,374	<b>90</b>	58

(b) Amounts due to related parties are unsecured, interest free and repayable on demand.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 25 NET CASH GENERATED FROM OPERATIONS

(a) Reconciliation of profit before income tax to net cash generated from operations

	2010 US\$'000	2009 US\$'000
Profit before income tax	128,295	106,566
Adjustments for:		
Depreciation	43,238	31,237
(Gain)/loss on disposal of property, plant and equipment	(16,533)	9
Share of losses of jointly controlled entities	1,481	1,255
Interest income	(13,946)	(22,755)
Finance costs	-	475
Changes in working capital:		
Inventories	-	703
Trade and other receivables (excluding amounts due from related parties)	(4,886)	(3,077)
Amounts due to related parties, net	(9,695)	419
Trade and other payables (excluding amounts due to related parties)	3,400	(226)
Net cash generated from operations	<b>131,354</b>	114,606

In the consolidated cash flow statement, proceeds from sale of property, plant and equipment comprise:

	2010 US\$'000	2009 US\$'000
Net book amount (note 17)	76,259	22
Gain/(loss) on disposal of property, plant and equipment	16,533	(9)
Unrealised gain on disposal of property, plant and equipment to a jointly controlled entity	1,565	-
Proceeds from disposal of property, plant and equipment	<b>94,357</b>	13

(b) Analysis of balances of cash and cash equivalents

	2010 US\$'000	2009 US\$'000
Cash and bank balances (note 20)	1,007,523	1,153,058
Less: Term deposits with initial term of over three months	(853,841)	(914,677)
Restricted cash (note 26)	(7,500)	-
Cash and cash equivalents	<b>146,182</b>	238,381

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 26 CONTINGENT LIABILITIES

A vessel chartered by Sinotrans (Germany) GmbH (“Sinotrans (Germany)”), a fellow subsidiary, from an independent third party (the “Third Party”) was hijacked by pirates in November 2009 and was released in December 2009.

The Third Party requested Sinotrans (Germany) to provide security for losses and expenses incurred by the Third Party in connection with the hijack, and subsequently initiated legal proceedings in South Africa and detained a dry-bulk vessel of the Group (the “Vessel”) as security for enforcement of judgement. The Vessel was chartered by the Group to another independent third party immediately prior to the detention.

In order to minimise losses suffered by the Group as a result of the detention of the Vessel and to secure the release of the Vessel, the Group placed a bank deposit of US\$7,500,000 (the “Payment”) as a security to Bank of China (Hong Kong) Limited (the “Bank”) to issue a bank guarantee to the Protection and Indemnity Club of the Group (the “P&I Club”) for the issuance of a letter of undertaking (the “Letter of Undertaking”) to the Third Party for a sum of US\$6,825,848.94 as a condition for the Vessel to be released and the fees to be charged by P&I Club in connection with the Letter of Undertaking. On 11 June 2010, the P&I Club issued the Letter of Undertaking to the Third Party and the Vessel was released at the same date.

Pursuant to a deed of undertaking dated 18 June 2010 (the “Deed of Undertaking”), Sinotrans (Germany) undertook to indemnify and reimburse the Group (the “Indemnity”) in respect of the following amounts:

- (i) the full amount of US\$7,500,000 or such lesser amount enforced by the P&I Club together with interest accrued on such amount from 18 June 2010 up to and including the date on which the Group receives the full amount of US\$7,500,000 from Sinotrans (Germany) or the Bank calculated based on an interest rate of 1.18% per annum; and
- (ii) any other payments, costs, expenses, losses or liabilities incurred or suffered by the Group arising out of or in connection with the Payment and/or detention of the Vessel.

Taking into account the Indemnity given by Sinotrans (Germany), the Directors are of the opinion that the matter will not have significant financial impact to the Group.

Save as disclosed in the above, the Group has contingent liabilities in respect of legal claims arising in the ordinary course of business. The Directors consider these cases will not have significant financial or operational impact to the Group.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 27 COMMITMENTS

- (a) Capital commitments in respect of acquisition of an oil tanker from a jointly controlled entity, vessels under construction, second hand vessel and dry docking for the Group:

	2010 US\$'000	2009 US\$'000
Authorised but not contracted for	1,018	671
Contracted but not provided for	225,670	322,780
	<b>226,688</b>	323,451

- (b) Operating lease commitments – where the Group is the lessee

At 31 December 2010, the Group has commitments to make the following future minimum lease payments under non-cancellable operating leases:

	2010 US\$'000	2009 US\$'000
Office premises		
– No later than one year	200	184
– Later than one year and no later than five years	127	174
	<b>327</b>	358
Vessels		
– No later than one year	7,953	2,171
	<b>8,280</b>	2,529

- (c) Operating lease commitments – where the Group is the lessor

At 31 December 2010, the Group has the following future minimum lease receipts under non-cancellable operating leases in relation to chartering of vessels. These vessels chartering agreements have varying terms ranging from 1 to 34 months:

	2010 US\$'000	2009 US\$'000
Vessels		
– No later than one year	126,845	97,991
– Later than one year and no later than five years	70,189	13,364
	<b>197,034</b>	111,355

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 28 RELATED PARTY TRANSACTIONS

SINOTRANS & CSC Group Company, the parent company of the Company, is controlled by the PRC Government. The PRC Government is the Company's ultimate controlling party. In accordance with HKAS 24, "Related Party Disclosures" issued by the HKICPA, enterprises directly or indirectly controlled by PRC Government ("state-owned enterprises") and their subsidiaries, together with the SINOTRANS & CSC Group Company, are all related parties of the Group.

The Group has extensive transactions with the SINOTRANS & CSC Group Company and other state-owned enterprises. For the purpose of disclosures of related party transactions, to the extent practicable, the Group has in place procedures to assist the identification of the immediate ownership structure of its customers and suppliers as to whether they are state-owned enterprises. Many state-owned enterprises have multi-layered corporate structures and the ownership structures change over time as a result of transfers or privatisation programs. However, management believes that all material related party transactions and balances, of which it is aware, have been adequately disclosed.

Set out below is a summary of significant related party transactions and balances during the year.

- (a) The following significant transactions were carried out with related parties:

	2010 US\$'000	2009 US\$'000
Charter-hire income from fellow subsidiaries	29,143	17,468
Charter-hire expenses to a jointly controlled entity	330	–
Commission expenses to fellow subsidiaries	472	111
Commercial management fee for oil tanker shipping to a fellow subsidiary	400	200
Rental expenses to fellow subsidiaries	1,016	750
Expenses for hiring of crews and seafarers for fellow subsidiaries	7,791	6,681
Shipping agency fee to fellow subsidiaries	531	139
Interest income on loans to jointly controlled entities	487	1,247

In the opinion of the Directors, the above related party transactions were carried out in the ordinary course of business and in accordance with the terms of the underlying agreements.

- (b) Year end balances arising from sales, purchases and other transactions with related parties were disclosed in notes 19 and 24.
- (c) During the year, the Group was allowed to use trademarks registered in the name of SINOTRANS & CSC Group Company on a free-of-charge basis.
- (d) Pursuant to an agreement dated 10 December 2007 entered into between the Group and Faship Maritime Carriers Inc. ("Faship Maritime"), a jointly controlled entity, the Group agreed to sell two Handysize vessels to Faship Maritime at a total consideration of US\$63,800,000. The sale was completed and vessels were delivered during the year.
- (e) During the year, the Group acquired a vessel from Faship Maritime at consideration of US\$14,000,000.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 28 RELATED PARTY TRANSACTIONS (CONTINUED)

(f) Pursuant to an agreement dated 28 December 2010 entered into between the Group and M.S. Tanker Shipping Limited ("M.S. Tanker"), a jointly controlled entity, the Group agreed to buy an oil tanker from M.S. Tanker at a total consideration of US\$100,000,000. The oil tanker is expected to be delivered between April to May 2011.

(g) The following significant transactions were carried out with other state-owned enterprises:

	<b>2010</b>	2009
	<b>US\$'000</b>	US\$'000
Charter-hire income	<b>22,775</b>	10,970
Bank interest income	<b>13,366</b>	21,479
Bank loans interest expenses	-	474
Charter-hire expenses	<b>4,555</b>	3,973
Commission expenses	<b>1,026</b>	611
Dry docking expenses	<b>2,627</b>	-
Freight forwarding expenses	<b>376</b>	314

The transactions of revenues and expenses in nature with the other state-owned enterprises were conducted based on the terms and prices agreed by both parties.

(h) Year ended balances with other state-owned enterprises were as follows:

	<b>2010</b>	2009
	<b>US\$'000</b>	US\$'000
Cash at bank	<b>1,003,937</b>	1,148,810

(i) Key management compensation

	<b>2010</b>	2009
	<b>US\$'000</b>	US\$'000
Salaries, allowances, and benefits-in-kind	<b>592</b>	636
Contributions to pension plans	<b>10</b>	12
	<b>602</b>	648

### 29 EVENT OCCURRING AFTER THE BALANCE SHEET DATE

On 4 January 2011, the Company entered into the charter agreement with Ji Sheng Marine Limited, a fellow subsidiary (the "Charterer"), pursuant to which the Charterer agreed to hire an oil tanker from the Group for a term of five years at a daily rate of US\$25,800 by monthly installments and to purchase the oil tanker at a consideration of US\$80,000,000 upon expiry of the charter agreement.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 30 PARTICULARS OF PRINCIPAL SUBSIDIARIES AND JOINTLY CONTROLLED ENTITIES

At 31 December 2010, the Company has interests in the following principal subsidiaries and jointly controlled entities:

(i) List of principal subsidiaries

<b>Name</b>	<b>Country/place of operation</b>	<b>Issued and fully paid share capital</b>	<b>Attributable equity interest held by the Group</b>	<b>Principal activities</b>
Bloom World Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Bright Sincere Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Double Strong International Limited	British Virgin Islands	1 share of US\$1	100%	Investment holding
Earning Top Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Effort Plus Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Flying Speed Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Ambition Shipping Inc.	Panama	2 shares of US\$1 each	100%	Owning and chartering of vessel
Great Bless Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Blossom Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Bright Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Century Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Concord Shipping S.A.	Panama	2 shares of US\$1 each	100%	Owning and chartering of vessel
Great Creation Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Calm Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Gain Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Glory Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Happy Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 30 PARTICULARS OF PRINCIPAL SUBSIDIARIES AND JOINTLY CONTROLLED ENTITIES (CONTINUED)

(i) List of principal subsidiaries (Continued)

<b>Name</b>	<b>Country/place of operation</b>	<b>Issued and fully paid share capital</b>	<b>Attributable equity interest held by the Group</b>	<b>Principal activities</b>
Great Harmony Shipping S.A.	Panama	2 shares of US\$1 each	100%	Owning and chartering of vessel
Great Han Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Great Immensity Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Intelligence Shipping S.A.	Panama	10,000 shares of US\$1 each	100%	Owning and chartering of vessel
Great Jade Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Jin Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Great Legend Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Great Loyalty Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Luck Maritime Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
# Great Luck Shipping Inc.	Panama	2 shares of US\$1 each	100%	Chartering of vessels
Great Majesty Shipping S.A.	Panama	10,000 shares of US\$1 each	100%	Owning and chartering of vessel
Great Motion Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Peace Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Praise Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Great Prestige Shipping S.A.	Panama	10,000 shares of US\$1 each	100%	Owning and chartering of vessel
Great Prosperity Shipping Inc.	Panama	2 shares of US\$1 each	100%	Owning and chartering of vessel
Great Qin Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 30 PARTICULARS OF PRINCIPAL SUBSIDIARIES AND JOINTLY CONTROLLED ENTITIES (CONTINUED)

(i) List of principal subsidiaries (Continued)

<b>Name</b>	<b>Country/place of operation</b>	<b>Issued and fully paid share capital</b>	<b>Attributable equity interest held by the Group</b>	<b>Principal activities</b>
Great Resource Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Great Scenery Shipping Limited	Hong Kong	3 shares of HK\$1 each	100%	Owning and chartering of vessel
Great Talent Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Great Wisdom Shipping S.A.	Panama	10,000 shares of US\$1 each	100%	Owning and chartering of vessel
Great Zhou Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Jin Da Maritime Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Jin Teng Maritime Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
# Joy Top International Limited	British Virgin Islands	2 shares of US\$1 each	100%	Investment holding
King Strategy Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Marine Harvest Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Inactive
Marine Peace Shipowning Limited	British Virgin Islands	1 share of US\$1	100%	Investment holding
Marine Peace Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Inactive
Rich Target Shipping Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Sinotrans (Bermuda) Ltd	Bermuda	12,000 shares of US\$1 each	100%	Chartering of vessels
Sinotrans Agencies (S) Pte Limited	Singapore	700,000 shares of S\$1 each	100%	Provision for agency services for shipping forwarding and air cargo
Sinotrans Canada Inc.	Canada	1,000 common shares of US\$1 each, 1,500 Series 1 preference shares at US\$100 per share	100%	Provision of shipping agency services

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### 30 PARTICULARS OF PRINCIPAL SUBSIDIARIES AND JOINTLY CONTROLLED ENTITIES (CONTINUED)

#### (i) List of principal subsidiaries (Continued)

Name	Country/place of operation	Issued and fully paid share capital	Attributable equity interest held by the Group	Principal activities
# Sinotrans Ship Management Limited	Hong Kong	2 shares of HK\$1 each	100%	Provision of ship management services
# Sinotrans Ship Trading Limited	British Virgin Islands	1 share of US\$1	100%	Ship building and trading of vessels
# Sinotrans Shipowning Limited	British Virgin Islands	1 share of US\$1	100%	Investment holding
Trade Elegancy Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Trade Endeavor Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Trade Fast Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Trade Hope Maritime Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Trade Integrity Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Trade Sincerity Shipping Limited	Hong Kong	1 share of HK\$1	100%	Owning and chartering of vessel
Trade Worlder Maritime Limited	Hong Kong	2 shares of HK\$1 each	100%	Owning and chartering of vessel
Trade Worlder Shipowning Limited	British Virgin Islands	1 share of US\$1	100%	Investment holding

\* Directly held by the Company

#### (ii) List of jointly controlled entities

Name	Country/place of operation	Issued and fully paid share capital	Attributable equity interest indirectly held by the Group	Principal activities
M.S. Tanker Shipping Limited	Hong Kong	2,000,000 shares of HK\$1 each	50%	Owning of oil tanker and shipment of oil
Faship Maritime Carriers Inc.	Panama	1,200 shares of US\$1 each	50%	Owning and chartering of vessel
Friendship One Shipping Limited	Hong Kong	2 shares of HK\$1 each	50%	Owning and chartering of vessel
Friendship Two Shipping Limited	Hong Kong	2 shares of HK\$1 each	50%	Owning and chartering of vessel

# Definitions

In this annual report, the following expressions shall have the meaning set out below unless the context otherwise requires. Certain technical terms are explained in the section headed “Glossary of Technical Terms” in our prospectus.

“Board”	the board of Directors of our Company
“Chartering Opportunity”	a business opportunity to charter out dry bulk vessels to a potential customer
“Company” or “our Company”	Sinotrans Shipping Limited (中外運航運有限公司), a company incorporated on 13 January 2003 with limited liability under the laws of Hong Kong
“Deed of Non-Competition”	the deed of non-competition entered into by and between SINOTRANS & CSC Group Company and our Company on 8 November 2007 in respect of the main businesses conducted by our Group
“Director(s)” or “our Director(s)”	the Director(s) of our Company
“Global Offering”	the Hong Kong Public Offering and the International Offering
“Group” or “our Group”	our Company and its subsidiaries or, where the context so requires, in respect of the period before our Company became the holding company of its present subsidiaries, the present subsidiaries of our Company or the businesses operated by the present subsidiaries of our Company or (as the case may be) its predecessor
“Prospectus”	the Company’s prospectus dated 12 November 2007
“Relevant Services”	self-owned dry bulk vessels time chartering, self-owned container vessels time chartering, and crude oil shipping
“SINOTRANS & CSC Group”	SINOTRANS & CSC Group Company and its subsidiaries (but excluding our Group)
“SINOTRANS & CSC Group Company”	SINOTRANS & CSC Holdings Co., Ltd., formerly known as 中國對外貿易運輸(集團)總公司, is a PRC state-owned enterprise formed in 1950, and the ultimate controlling shareholder of our Company. It was renamed as the present name in March 2009.
“we,” “us” or “our”	our Company or our Group (as the case may require)

In this annual report, Terms like “associate”, “connected party”, “connected party transaction”, “controlling shareholder”, “subsidiary”, and “substantial shareholder” shall have the meaning ascribed to them in the Listing Rules.

# Glossary

This glossary contains certain definitions of technical terms used in this annual report in connection with our Company and our business. As such, some terms and definitions may not correspond to standard industry definitions or usage of these terms.

“Baltic Dry Index” or “BDI”	the BDI is published every London working day by the Baltic Exchange, which collates information for Handysize, Supramax, Panamax and Capesize vessels to create this leading freight market indicator
“Baltic Dirty Tanker Index” or “BDTI”	the BDTI is published every London working day by the Baltic Exchange, which collates information for crude oil tankers to create this leading freight market indicator
“Capesize”	a dry bulk vessel with a capacity of over 100,000 DWT
“charterer”	a person, firm or company hiring a vessel for the carriage of goods or other purposes
“classification societies”	independent societies which certify that a vessel has been built and is maintained in accordance with the rules of such society and in compliance with the applicable rules and regulations of the vessel’s Flag State and the international conventions of which that Flag State is a signatory
“Daily TCE”	daily time charter equivalent rate, the basis on which we measure our charter rate level. It is determined by dividing total voyage revenue (net of voyage expenses) by total voyage days for the relevant time period. Voyage expenses primarily consist of port charges and fuel costs that are unique to a particular voyage, which would otherwise be paid by the charterer under a time charter contract, as well as commissions. Daily TCE is a standard shipping industry performance measure used primarily to compare period-to-period changes in a shipping company’s performance despite changes in the mix of charter types under which the vessels may be employed between the periods
“dry bulk”	unpacked goods such as coal, metallic minerals, iron, building materials, cement, timber, salt, grains and similar materials
“drydocking”	the removal of a vessel from the water for inspection, maintenance and/or repair
“DWT”	the deadweight of a ship expressed in tonnes. This measurement is the total weight of cargo, fuel, fresh water, stores and crew which the ship can carry

“FFA”	Forward Freight Agreement, a kind of forward freight rate agreement concluded between the buyer and seller, specifying the courses, prices, quantities, etc. The two parties agree to take or pay the difference between BDI and the transaction price in a certain period of time
“Handymax”	a dry bulk vessel with a capacity of between 40,000 DWT and 59,999 DWT
“Handysize”	a dry bulk vessel with a capacity of between 10,000 DWT and 39,999 DWT
“hire”	a sum of money to be paid to the shipowner by a charterer under a time charter for the use of a vessel
“ISM Code”	the International Management Code for the Safe Operation of Ships and for Pollution Prevention
“off-hire”	the situation applying to a ship on time charter when hire temporarily ceases to be paid by the charterer, or the time gap between two charters
“operating costs”	the costs of operating a ship which primarily consists of the costs of lubricants, spare parts, repairs and maintenance, crewing costs and insurance costs (but excluding capital expenditure, drydocking costs and voyage costs)
“Panamax”	a dry bulk vessel with a capacity of between 60,000 and 99,999 DWT
“P&I Association”	a mutual association providing P&I insurance coverage
“P&I insurance”	protection and indemnity insurance, obtained through a mutual association formed by shipowners to provide liability indemnification protection from various liabilities to which they are exposed in the course of their business, and which spreads the liability costs of each member by requiring contribution by all members in the event of a loss
“port charges”	a general term which includes charges and dues of every nature assessed against a vessel, cargo and passengers in a port. Such charges can be classified into three categories: (i) charges in relation to the vessel such as vessel tonnage tax, vessel port dues, pilot fee and towage, (ii) charges in relation to the cargoes such as cargo port duties, loading and discharge fees and cargo handling fees and (iii) other expenses such as ship repairing costs and advances by the crew
“technical management”	management of those aspects of ship owning and operation that relate to the physical operation of a vessel, including the provision of crew, routine maintenance, repairs, drydocking and supplies of stores and spares

## Glossary

“TEU”	twenty-foot equivalent unit, a standard unit of measurement of the volume of a container with a length of 20 feet, height of 8 feet and 6 inches and width of 8 feet
“time charter”	contract under which the shipowner hires out a ship for a specified period of time. The shipowner is responsible for providing the crew and paying the operating costs while the charterer is responsible for paying the voyage costs. The shipowner is paid charter hire on a per day basis
“VLCC”	very large crude oil carrier, a vessel designed for the carriage of crude oil with a capacity of between 200,000 to 319,999 DWT
“voyage charter”	contract under which a shipowner hires out a ship for a specific voyage between the loading port and the discharging port. The shipowner is responsible for paying both the operating costs and the voyage costs. The shipowner is paid freight on the basis of cargo movement between ports

# Corporate Information

## REGISTERED OFFICE

21st Floor  
Great Eagle Centre  
23 Harbour Road  
Wanchai  
Hong Kong

## COMPANY SECRETARY

Mr. Huen Po Wah, *ACIS ACS*

## AUTHORISED REPRESENTATIVES

Mr. Tian Zhongshan  
Mr. Li Hua

## AUDIT COMMITTEE

Mr. Tsang Hing Lun (*Chairman*)  
Mr. Pan Deyuan  
Mr. Zhou Qifang  
Mr. Lee Peter Yip Wah

## REMUNERATION COMMITTEE

Mr. Hu Hanxiang (*Chairman*)  
Mr. Zhao Huxiang  
Mr. Tsang Hing Lun

## NOMINATION COMMITTEE

Mr. Zhao Huxiang (*Chairman*)  
Mr. Lee Peter Yip Wah  
Mr. Hu Hanxiang  
Mr. Zhou Qifang

## SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716  
17th Floor  
Hopewell Centre  
183 Queen's Road East  
Wanchai  
Hong Kong

## PRINCIPAL BANKERS

Bank of China (Hong Kong) Ltd., Harbour Road  
Branch  
G/F., China Resources Building  
26 Harbour Road  
Wanchai  
Hong Kong

Industrial and Commercial Bank of China (Asia)  
Limited  
ICBC Tower  
122-126 Queen's Road Central  
Hong Kong

The Hongkong and Shanghai Banking Corp. Ltd.,  
Sun Hung Kai Centre Branch  
115-117 & 127-133 Sun Hung Kai Centre  
30 Harbour Road  
Wanchai  
Hong Kong

## AUDITOR

PricewaterhouseCoopers  
22nd Floor, Prince's Building  
Central  
Hong Kong

## LEGAL ADVISERS TO OUR COMPANY

Sidley Austin  
Level 39, Two International Finance Centre  
8 Finance Street  
Central  
Hong Kong



**中外運航運有限公司**  
**SINOTRANS SHIPPING LTD.**

(Incorporated in Hong Kong with limited liability)

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