



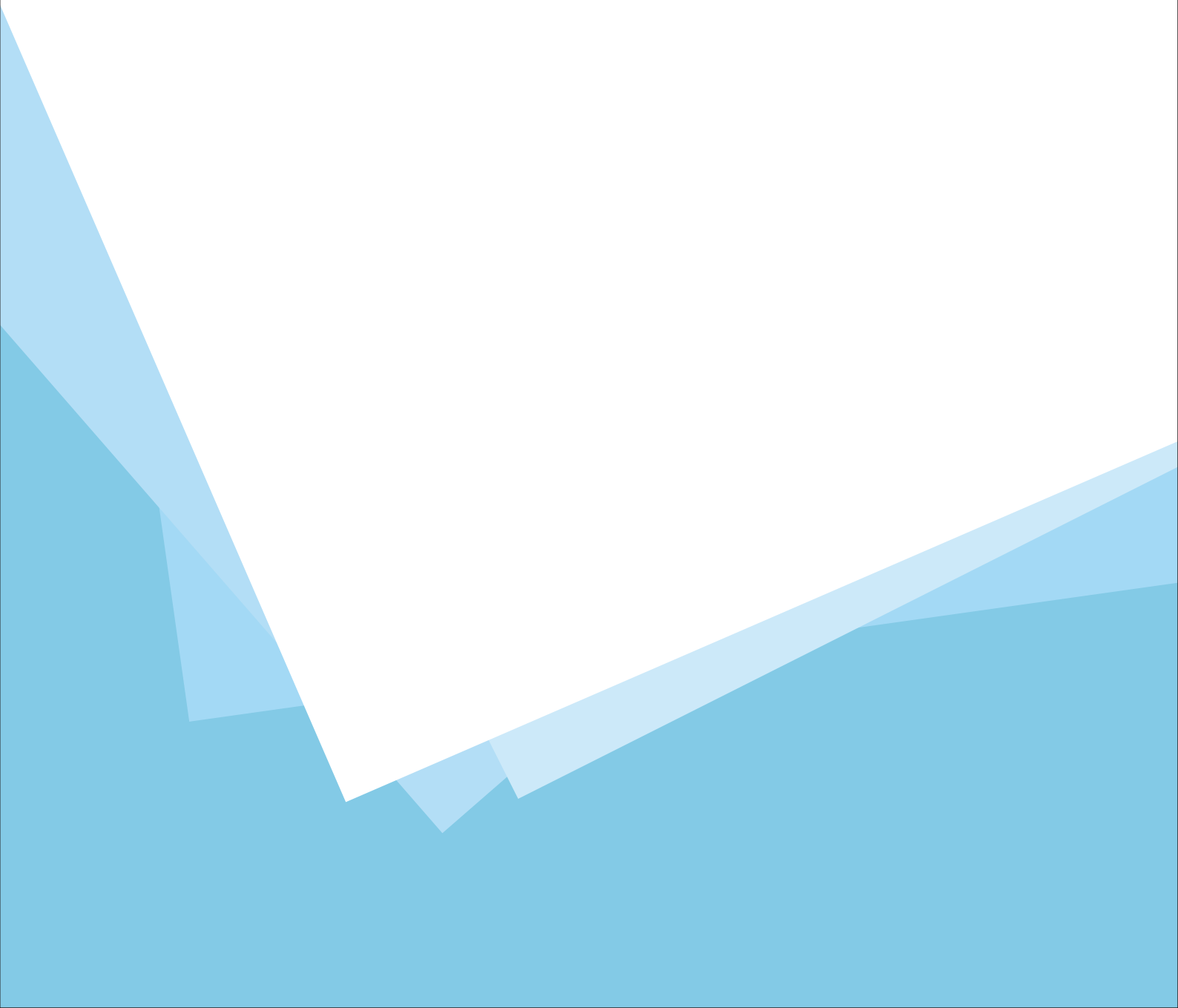
Strategic Business Innovator

SBI HOLDINGS, INC.

Annual Report

2010 - 2011

Stock code: 6488



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Corporate Information

BOARD OF DIRECTORS

Executive Directors

Mr. Yoshitaka Kitao (*Chairman and Representative Director and Chief Executive Officer*)

Mr. Yasutaro Sawada (*Director and Chief Financial Officer*)

Mr. Takashi Nakagawa (*Director and Executive Officer*)

Mr. Kenji Hirai (*Director and Executive Officer*)

Mr. Tomoya Asakura (*Director and Executive Officer*)

Mr. Takashi Okita (*Director and Executive Officer*)

Mr. Noriaki Maruyama (*Director and Executive Officer*)

Mr. Shumpei Morita (*Director and Executive Officer*)

Mr. Shinji Yamauchi (*Director and Executive Officer*)

Mr. Makoto Miyazaki (*Director and Executive Officer*)

Mr. Yoshimi Takahashi (*Director and Executive Officer*)

Mr. Masaki Takayanagi (*Director and Executive Officer*)

Non-Executive Directors

Mr. Taro Izuchi (*Director*)

Mr. Hiroyoshi Kido (*Director*)

Mr. Noriyoshi Kimura (*Director*)

Mr. Hiroshi Tasaka (*Director*)

Independent non-executive directors

Mr. Masaki Yoshida (*Director*)

Mr. Kiyoshi Nagano (*Outside Director*)

Mr. Keiji Watanabe (*Outside Director*)

Mr. Takeshi Natsuno (*Outside Director*)

Mr. Akihiro Tamaki (*Outside Director*)

STATUTORY AUDITORS

Mr. Atsushi Fujii (*Kansayaku*) (*Statutory Auditor*)

Mr. Ryujiro Shimamoto (*Shagai Kansayaku*) (*Independent Statutory Auditor*)

Mr. Minoru Tada (*Kansayaku*) (*Statutory Auditor*)

Mr. Hisashi Hayakawa (*Shagai Kansayaku*) (*Statutory Auditor*)

JOINT COMPANY SECRETARY

Japan: Mr. Toshiharu Fujita

Hong Kong: Ms. Corinna Wai Han Leung

COMPLIANCE ADVISOR

Daiwa Capital Markets Hong Kong Limited

Level 26, One Pacific Place

88 Queensway

Hong Kong

Corporate Information

AUDITOR

Deloitte Touche Tohmatsu LLC

PRINCIPAL BANK

Mizuho Corporate Bank Ltd.

REGISTERED OFFICE

Izumi Garden Tower 19th Floor
1-6-1, Roppongi, Minato-ku
Tokyo
Japan

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Suite 806, 8/F
Tower 2, Lippo Centre
89 Queensway
Hong Kong

HDR REGISTRAR AND HDR TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited
Shops 1712-1716, 17/F, Hopewell Centre,
183 Queen's Road East
Wan Chai
Hong Kong

STOCK CODE

6488 (Hong Kong)
8473 (Japan)

WEBSITE ADDRESS

www.sbigroup.co.jp

Financial Highlights

(1) FIVE-YEAR CONSOLIDATED FINANCIAL SUMMARY

Term	The 9 th Term	The 10 th Term	The 11 th Term	The 12 th Term	The 13 th Term
Fiscal year/month	Year ended	Year ended	Year ended	Year ended	Year ended
	March 31, 2007	March 31, 2008	March 31, 2009	March 31, 2010	March 31, 2011
Net sales (Millions of yen)	144,581	222,567	130,922	124,541	141,081
Ordinary income (Millions of yen)	90,696	35,687	37	1,112	3,525
Net income (loss) (Millions of yen)	46,441	4,228	(18,375)	2,350	4,534
Comprehensive income (Millions of yen)	—	—	—	—	(6,471)
Net assets (Millions of yen)	346,640	387,766	419,338	428,615	456,982
Total assets (Millions of yen)	1,367,221	1,219,247	1,079,233	1,229,939	1,293,606
Total liabilities (Millions of yen)	1,020,581	831,480	659,894	801,324	836,623
Net assets per share (Yen)	22,018.24	21,438.08	21,129.47	21,424.02	19,610.64
Net income (loss) per share (Yen)	4,040.51	376.63	(1,232.48)	140.30	236.09
Diluted net income per share (Yen)	3,845.82	344.65	—	116.84	225.74
Equity ratio (%)	18.1	19.8	32.8	29.2	30.2
Return on equity (%)	18.0	1.7	(6.2)	0.7	1.2
Price earnings ratio (Times)	11.06	63.7	—	131.50	44.35
Net cash provided by (used in)					
operating activities (Millions of yen)	(67,409)	50,073	103,034	(53,134)	(742)
Net cash provided by (used in)					
investment activities (Millions of yen)	86,014	(20,610)	(1,104)	(15,563)	(16,642)
Net cash provided by (used in)					
financing activities (Millions of yen)	(58,176)	(9,957)	(137,514)	84,599	25,154
Cash and cash equivalents at end of period					
(Millions of yen)	115,092	159,007	126,312	142,581	148,786
Number of employees	1,680	2,666	2,492	3,048	3,397

- (Notes)
1. Net sales do not include consumption taxes.
 2. Diluted net income per share for the 11th term is not indicated given the net loss per share although diluted shares exist. Price earnings ratio is not indicated given the net loss per share.

Financial Highlights

(2) FIVE-YEAR NON-CONSOLIDATED FINANCIAL SUMMARY

Term	The 9 th Term	The 10 th Term	The 11 th Term	The 12 th Term	The 13 th Term
Fiscal year/month	Year ended	Year ended	Year ended	Year ended	Year ended
	March 31, 2007	March 31, 2008	March 31, 2009	March 31, 2010	March 31, 2011
Net sales (Millions of yen)	57,340	75,414	23,685	29,106	28,191
Ordinary income (loss) (Millions of yen)	28,491	22,860	2,062	(1,126)	1,353
Net income (loss) (Millions of yen)	38,450	11,225	(12,108)	3,519	9,101
Capital stock (Millions of yen)	54,914	55,157	55,214	55,284	73,236
Total number of shares issued	12,399,171.01	12,435,284.01	16,768,733	16,782,291	19,944,018
Net assets (Millions of yen)	156,590	161,396	282,516	281,972	319,755
Total assets (Millions of yen)	286,746	291,055	513,822	500,996	535,355
Total liabilities (Millions of yen)	130,156	129,658	231,306	219,023	215,599
Net assets per share (Yen)	13,869.70	14,250.03	16,885.74	16,816.46	16,044.40
Dividend per share (of which interim dividend per share) (Yen)	1,200	1,200	100	100	120
	(600)	(600)	(—)	(—)	(—)
Net income (loss) per share (Yen)	3,323.78	993.17	(811.19)	210.11	473.84
Diluted net income per share (Yen)	3,208.84	979.09	—	209.49	473.33
Equity ratio (%)	54.6	55.5	55.0	56.3	59.7
Return on equity (%)	22.6	7.1	(5.5)	1.2	3.0
Price earnings ratio (Times)	13.45	24.14	—	87.81	22.10
Dividend ratio (%)	36.1	120.8	—	47.6	25.3
Number of employees	175	206	226	208	244

- (Notes)
1. Net sales do not include consumption taxes.
 2. Diluted net income per share for the 11th term is not indicated given the net loss per share although diluted shares exist. Price earnings ratio is not indicated given the net loss per share.
 3. Dividend per share for the 12th term includes a dividend of 50 yen commemorating the 10th anniversary of founding.
 4. Dividend per share for the 13th term includes a dividend of 20 yen commemorating the listing on the Main Board of the Hong Kong Stock Exchange.

Corporate Profile

1. HISTORY

SBI Holdings, Inc. (“the Company”, together with its subsidiaries referred as “the Group”) was established in July 1999 as a subsidiary of SOFTBANK Finance Co., Ltd. (currently SOFTBANK TELECOM Corp.) to undertake venture capital and incubation business. Subsequently, in March 2005, the Company was excluded from the scope of consolidation of SOFTBANK CORP. as a result of a public offering and capital increase through a third-party allotment. In August 2006, the capital relationship with the SOFTBANK Group was dissolved.

Milestones of the SBI Group since the founding of the Company are summarized below.

<u>Month/Year</u>	<u>Topic</u>
July 1999	SOFTBANK INVESTMENT CORPORATION (the Company) is established in Chiyoda-ku, Tokyo to undertake venture capital and incubation business.
November 1999	Converts companies including SOFTBANK Ventures, Inc. and SOFT TREND CAPITAL Corp. into wholly-owned subsidiaries through share exchange.
December 2000	Listed on NASDAQ Japan of the Osaka Stock Exchange.
April 2001	Acquires shares of SOFTBANK ASSET MANAGEMENT Co., Ltd. (currently SBI Asset Management Co., Ltd.) to make the firm a wholly-owned subsidiary. Establishes SBI CAPITAL Co., Ltd.
July 2001	Relocates the head office to Minato-ku, Tokyo.
February 2002	Listed on the first section of the Tokyo Stock Exchange.
November 2002	Moves the listing from NASDAQ Japan to the first section of the Osaka Stock Exchange.
June 2003	Merges with E*TRADE Japan K.K., and makes companies including E*TRADE SECURITIES Co., Ltd., SOFTBANK FRONTIER SECURITIES CO., LTD., and e-Commodity Co., Ltd. (the name is changed to SBI Futures Co., Ltd. in November 2005) as subsidiaries.
October 2003	Acquires shares of WORLD NICHIEI Securities Co., Ltd. and makes it a subsidiary.
February 2004	WORLD NICHIEI Securities Co., Ltd. and SOFTBANK FRONTIER SECURITIES CO., LTD. merge to become WORLD NICHIEI FRONTIER Securities Co., Ltd. Acquires shares of Finance All Corporation and makes the Corporation plus its subsidiaries including GOOD LOAN Co., Ltd. (currently SBI Mortgage Co., Ltd.), Web Lease Co., Ltd. (currently SBI Lease Co., Ltd.) and VeriTrans Co., Ltd. (currently SBI VeriTrans Co., Ltd.) as subsidiaries.

Corporate Profile

Month/Year	Topic
July 2004	Acquires shares of Morningstar Japan K.K. and makes the company and its subsidiaries including Gomez Co. Ltd. (currently Gomez Consulting Co., Ltd.) as subsidiaries.
July 2005	Splits and transfers the asset management business, etc. of the Company to SBI VENTURES K.K. (formerly SOFTBANK Ventures, Inc.) whose name is changed to SOFTBANK INVESTMENT CORPORATION (*), and the Company's name is changed to the present "SBI Holdings, Inc." (*) The name is changed to SBI Investment Co., Ltd. in October 2006. WORLD NICHIEI FRONTIER Securities Co., Ltd. is renamed as SBI Securities Co., Ltd.
August 2005	Additionally acquires the shares of SBI Partners Co., Ltd. to make it a subsidiary.
March 2006	SBI Partners Co., Ltd. and Finance All Corporation are merged through absorption. SBI Securities Co., Ltd. is made a wholly-owned subsidiary through a share exchange.
May 2006	Establishes SBI Nonlife Insurance Planning Co., Ltd. (currently SBI Insurance Co., Ltd.)
July 2006	E*TRADE SECURITIES CO., LTD. is renamed as SBI E*TRADE SECURITIES CO., LTD.
November 2006	Establishes SBI Japannext Securities Preparation Co., Ltd. (currently SBI Japannext Co., Ltd.)
June 2007	Establishes SBI VEN HOLDINGS PTE.LTD. in Singapore.
September 2007	Acquires shares of LIVING Corporation (currently SBI Life Living Co., Ltd.) and makes it a subsidiary.
October 2007	SBI E*TRADE SECURITIES CO., LTD. and SBI Securities Co., Ltd. merge with the former as the surviving company.
March 2008	Acquires shares of C4 Technology, Inc. (currently SBI Net Systems Co., Ltd.) and makes it a subsidiary.
July 2008	SBI E*TRADE SECURITIES CO., LTD. is renamed as SBI SECURITIES Co. Ltd.
August 2008	SBI SECURITIES Co., Ltd. is made a wholly-owned subsidiary through a share exchange.

Corporate Profile

Month/Year	Topic
August 2009	SBI Futures Co. Ltd. is made a wholly-owned subsidiary through a share exchange.
April 2010	SBI SECURITIES Co., Ltd. absorbs and merges with SBI Futures Co., Ltd.
June 2010	KTIC GLOBAL INVESTMENT ADVISORY CO., LTD. (currently SBI Global Investment Co., Ltd.) is converted into a subsidiary through acceptance of capital increase by a third-party allotment.

2. OUR BUSINESS

The Group's core businesses are the Asset Management Business primarily involving the operation of funds both inside and outside of Japan, the Brokerage & Investment Banking Business centered on the securities business, the Financial Services Business offering a wide range of financial services, and the Housing and Real Estate Business mainly involving housing loans and real estate investments. The Group will be committed to creating more innovative services and businesses for our customers and investors, and maximize corporate value, which represents the aggregate of customers value, shareholder value and human capital value.

The Group consistently continues to base its organizational development on three fundamental concepts: (1) adherence to the "customer-centric principle", (2) development of "structural differentiation", and (3) formation of "business ecosystem". Adherence to the "customer-centric principle" signifies being committed to offering services that truly accommodate the needs of customers, which include services at the lowest commission rates and the most attractive interest rates, at-a-glance comparison of financial products, attractive investment opportunities, services offering high safety and reliability, and provision of abundant and high-quality financial content. In the Internet Age, where the concept has drastically changed, customer needs have become so diverse that their satisfaction cannot be attained simply through differentiation of price or quality of products and services. Development of "structural differentiation" refers to creating a unique "structure" that enables the Group to respond to such changes and satisfy the varying needs of customers as well as offer value based on the full utilization of the structural network. Creation of "business ecosystem" aims at promoting positive synergistic effects among constituent companies, which creates a mutual evolution process with the each of the respective markets where companies operate to support rapid growth. The Group will manage its businesses by emphasizing the formation of a "business ecosystem" that enhances the network value through promoting interactions among the Group companies as well as with other corporate groups inside and outside of Japan.

Business Segments and Descriptions

Business Segment	Business Description	Major Business Activities	Major Companies
Asset Management Business	Management and operation of investment partnerships	Establishment, management and operation of funds that mainly invest in IT, biotechnology, environment and energy and financial sectors inside and outside of Japan	SBI Investment Co., Ltd. SBI BROADBAND CAPITAL Co., Ltd. SBI CAPITAL Co., Ltd. SBI Capital Solutions Co., Ltd.
	Investment in venture companies inside and outside of Japan	Proprietary investments by the Company and its consolidated subsidiaries in venture companies inside and outside of Japan	SBI Holdings, Inc. SBI BROADBAND FUND No1 LIMITED PARTNERSHIP SBI BB Mobile Investment LPS SBI Value Up Fund No. 1 Limited Partnership SBI VEN HOLDINGS PTE. LTD. SBI KOREA HOLDINGS CO., LTD.
	Investment advisory and other businesses	Investment management and advisory services based on the Financial Instruments and Exchange Act	SBI Asset Management Co., Ltd.
Brokerage & Investment Banking Business	Securities related businesses	Provision of financial products such as securities that meet the diverse needs of investors, underwriting of IPO stocks and corporate bonds by leveraging the capabilities to attract customers and sell products in the brokerage business, and other investment banking business activities	SBI SECURITIES Co., Ltd. SBI Liquidity Market Co., Ltd. SBI Japannext Co., Ltd. (Note 1)
Financial Services Business	Marketplace business	Operations of various websites mainly for comparing insurance and loan products	SBI Holdings, Inc. (InsWeb Business Division and E-LOAN Business Division)
	Financial products business	Provision of a wide range of financial services including banking, credit cards, and leasing	SBI Sumishin Net Bank, Ltd. (Note 1) SBI Card Co., Ltd. SBI Lease Co., Ltd.
	Financial solutions business	Online settlement services for EC business operators	SBI VeriTrans Co., Ltd
	Other businesses	Provision of nonlife insurance products and evaluation of investment trusts	SBI Insurance Co., Ltd. Morningstar Japan K.K.

Corporate Profile

Business Segment	Business Description	Major Business Activities	Major Companies
Housing and Real Estate Business	Real estate business	Real estate investment, real estate development, consignment of constructions, subdivision of housing, operation of real estate funds and other	SBI Holdings, Inc. (Real Estate Business Headquarters) SBI Life Living Co., Ltd.
	Financial real estate business	Provision of housing loans and related agency services, and real estate secured loans	SBI Mortgage Co., Ltd. CEM Corporation
	Lifestyle networks business	Operation of websites for comparison, search and estimate of various products and services	SBI Life Living Co., Ltd.
Other (Note 2)	System-related business, pharmaceutical business and other	Financial systems business, and research and development of pharmaceutical products, cosmetics and health foods	SBI Net Systems Co., Ltd. SBI ALApromo Co., Ltd.

- (Notes)
1. A company accounted for under the equity method.
 2. "Other" includes businesses not determined as reportable segments.

3. SUBSIDIARIES AND AFFILIATES

Name	Location	Capital or Money Invested (Millions of Yen)	Principal Business	Voting Rights Holding Ratio or Investment Ratio (%)	Relationship
(Consolidated Subsidiaries)					
SBI Investment Co., Ltd.	Minato-ku, Tokyo	50	Asset management business	100.0	Concurrent position held by executive Operating transactions Transactions other than operating transactions
SBI Trans-Science Co. Ltd.	Minato-ku, Tokyo	10	Asset management business	80.9 (80.9)	Concurrent position held by executive
SBI BROADBAND CAPITAL Co., Ltd.	Minato-ku, Tokyo	10	Asset management business	100.0	Concurrent position held by executive
SOFT TREND CAPITAL Corp.	Minato-ku, Tokyo	62	Asset management business	80.0	Concurrent position held by executive Operating transactions
SBI CAPITAL Co., Ltd.	Minato-ku, Tokyo	194	Asset management business	100.0	Concurrent position held by executive
SBI Capital Solutions Co., Ltd.	Minato-ku, Tokyo	30	Asset management business	100.0	—
SBI - HIKARI P.E. Co., Ltd.	Minato-ku, Tokyo	86	Asset management business	70.0	Concurrent position held by executive
Softbank Internet Fund (Note 3)	Minato-ku, Tokyo	12,300	Asset management business	11.4 (11.4)	—
SBI BROADBAND FUND No.1 LIMITED PARTNERSHIP (Note 3)	Minato-ku, Tokyo	32,600	Asset management business	38.3 (0.3)	—
SBI BB Mobile Investment LPS (Notes 2, 3)	Minato-ku, Tokyo	32,000	Asset management business	35.3 (0.9)	—
SBI Mezzanine Fund No. 1	Minato-ku, Tokyo	3,100	Asset management business	100.0 (3.2)	—
SBI Mezzanine Fund No. 2 LIMITED PARTNERSHIP	Minato-ku, Tokyo	485	Asset management business	73.2 (42.3)	—
SBI Mezzanine Fund No. 3 LIMITED PARTNERSHIP	Minato-ku, Tokyo	2,774	Asset management business	100.0 (58.9)	—

Corporate Profile

Name	Location	Capital or Money Invested (Millions of Yen)	Principal Business	Voting Rights Holding Ratio or Investment Ratio (%)	Relationship
Metropolitan Enterprise Revitalization Fund, Limited Liability Partnership	Minato-ku, Tokyo	216	Asset management business	7.4 (7.4)	—
Metropolitan Enterprise Revitalization Fund, Limited Liability Partnership No. 2	Minato-ku, Tokyo	1,269	Asset management business	7.4 (7.4)	—
SBI Value Up Fund No. 1 Limited Partnership (Note 3)	Minato-ku, Tokyo	19,316	Asset management business	49.8 (6.5)	Transactions other than operating transactions
SBI Real Incubation No. 1 Limited Partnership	Minato-ku, Tokyo	1,800	Asset management business	26.7 (16.7)	—
Biovision Life Science Fund No. 1	Minato-ku, Tokyo	4,200	Asset management business	69.0 (19.0)	—
SBI Bio Life Science Investment LPS (Note 2)	Minato-ku, Tokyo	6,300	Asset management business	47.6 (1.6)	—
SBI LIFE SCIENCE TECHNOLOGY INVESTMENT LPS (Note 2)	Minato-ku, Tokyo	5,800	Asset management business	55.2 (1.7)	—
SBI LIFE SCIENCE TECHNOLOGY INVESTMENT No. 2 LPS (Note 2)	Minato-ku, Tokyo	4,000	Asset management business	50.0 (2.5)	—
SBI NEO Technology A Investment LPS (Note 3)	Minato-ku, Tokyo	7,425	Asset management business	52.5 (8.1)	—
SBI NEO Technology B Investment LPS	Minato-ku, Tokyo	375	Asset management business	40.0 (20.0)	—
SBI NEO Technology C Investment LPS	Minato-ku, Tokyo	500	Asset management business	8.0 (4.0)	—
SBI Selective Target Investment LPS	Minato-ku, Tokyo	900	Asset management business	33.3 (5.6)	—

Corporate Profile

Name	Location	Capital or Money Invested (Millions of Yen)	Principal Business	Voting Rights Holding Ratio or Investment Ratio (%)	Relationship
SBI Innovation Fund No.1	Minato-ku, Tokyo	3,000	Asset management business	100.0 (3.3)	—
SBI Advanced Technology No.1 Investment LPS	Minato-ku, Tokyo	875	Asset management business	37.1 (5.7)	—
SBI & TH Venture Capital Enterprise	China	244 million Chinese yuan	Asset management business	87.1 (1.0)	—
SBI & TH (Beijing) Venture Capital Management Co., Ltd (Note 5)	China	4 million Chinese yuan	Asset management business	50.0	Concurrent position held by executive
THE VIETNAM JAPAN FUND	Vietnam	1,037,600 million Vietnamese dong	Asset management business	96.5 (96.5)	—
SS Venture Services Limited	India	41 million Indian rupee	Asset management business	100.0	Operating transactions
India Japan Fund	India	447 million Indian rupee	Asset management business	100.0 (100.0)	—
SBI VEN HOLDINGS PTE.LTD. (Notes 3, 9)	Singapore	162 million US dollar	Asset management business	100.0	Concurrent position held by executive Operating transactions Transactions other than operating transactions
SBI VEN CAPITAL PTE. LTD.	Singapore	8 Million US dollar	Asset management business	100.0 (100.0)	Concurrent position held by executive Operating transactions
SBI & CAPITAL 22 Management Co. Ltd.	Cayman Islands	0 Million US dollar	Asset management business	60.0 (60.0)	—
SBI & CAPITAL 22 Management Inc.	Taiwan	4 million New Taiwan dollar	Asset management business	60.0 (60.0)	—
SBI Zhaoxin Advisor Limited	Cayman Islands	0 million US dollar	Asset management business	85.7 (85.7)	Concurrent position held by executive
Elan SBI Capital Partners Fund Management Private Limited Company	Hungary	25 million Hungarian forint	Asset management business	60.0 (60.0)	Concurrent position held by executive

Corporate Profile

Name	Location	Capital or Money Invested (Millions of Yen)	Principal Business	Voting Rights Holding Ratio or Investment Ratio (%)	Relationship
SHENTON STRUCTURED PROJECTS PTE. LTD.	Singapore	8 million US dollar	Asset management business	100.0 (100.0)	—
SBI-Jefferies Strategic Investments Asia Ltd.	Cayman Islands	0 million US dollar	Asset management business	80.0 (80.0)	Concurrent position held by executive Operating transactions
SBI & CAPITAL 22 JV Fund, L.P.	Cayman Islands	9 million US dollar	Asset management business	66.7 (0.1)	—
SBI European Fund	Hungary	5,561 million Hungarian forint	Asset management business	60.0 (60.0)	—
SBI Zhaoxin L.P.	Cayman Islands	4 million US dollar	Asset management business	100.0	—
SBI Jefferies Asia Fund L.P.	Cayman Islands	0 million US dollar	Asset management business	80.0	—
SBI KOREA HOLDINGS CO., LTD.	Korea	1,138 million Korean won	Asset management business	100.0	Concurrent position held by executive Transactions other than operating transactions
SBI Global Investment Co., Ltd. (Notes 5, 6)	Korea	22,801 million Korean won	Asset management business	40.4 (40.4)	—
e-Research Inc.	Minato-ku, Tokyo	300	Asset management business	100.0	Concurrent position held by executive Transactions other than operating transactions
SBI Incubation Co., Ltd.	Minato-ku, Tokyo	5,555	Asset management business	100.0 (79.8)	Concurrent position held by executive Operating transactions Transactions other than operating transactions
SBI Asset Management Co., Ltd.	Minato-ku, Tokyo	400	Asset management business	100.0	—
SBI Arsnova Research, Co., Ltd.	Minato-ku, Tokyo	200	Asset management business	99.0	Concurrent position held by executive
SBIH UK LIMITED	U.K.	0 million British pound	Asset management business	100.0	Concurrent position held by executive

Corporate Profile

Name	Location	Capital or Money Invested (Millions of Yen)	Principal Business	Voting Rights Holding Ratio or Investment Ratio (%)	Relationship
SBI SECURITIES Co., Ltd. (Notes 2, 3, 8)	Minato-ku, Tokyo	47,937	Brokerage & investment banking business	100.0	Concurrent position held by executive Operating transactions Transactions other than operating transactions
SBI Liquidity Market Co., Ltd.	Minato-ku, Tokyo	1,000	Brokerage & investment banking business	100.0	Concurrent position held by executive Operating transactions Transactions other than operating transactions
SBI Lease Co., Ltd.	Minato-ku, Tokyo	780	Financial services business	100.0	Concurrent position held by executive Operating transactions Transactions other than operating transactions
SBI VeriTrans Co., Ltd. (Notes 2, 5)	Minato-ku, Tokyo	1,067	Financial services business	43.2	Concurrent position held by executive Operating transactions Transactions other than operating transactions
Morningstar Japan K. K. (Notes 2, 5)	Minato-ku, Tokyo	2,093	Financial services business	49.6	Concurrent position held by executive. Operating transactions
Gomez Consulting Co., Ltd. (Note 2)	Minato-ku, Tokyo	621	Financial services business	76.1 (76.1)	Concurrent position held by executive Operating transactions
SBI Marketing Co., Ltd.	Minato-ku, Tokyo	65	Financial services business	98.3	Concurrent position held by executive Operating transactions Transactions other than operating transactions
SBI Credit Co., Ltd.	Minato-ku, Tokyo	1,500	Financial services business	100.0	Concurrent position held by executive
SBI Servicer Co. Ltd.	Minato-ku, Tokyo	500	Financial services business	100.0	—
SBI Receipt Co., Ltd.	Minato-ku, Tokyo	90	Financial services business	100.0 (100.0)	Transactions other than operating transactions

Corporate Profile

Name	Location	Capital or Money Invested (Millions of Yen)	Principal Business	Voting Rights Holding Ratio or Investment Ratio (%)	Relationship
SBI Business Support Corp.	Shinjuku-ku, Tokyo	100	Financial services business	100.0	Concurrent position held by executive Operating transactions Transactions other than operating transactions
SBI Card Co., Ltd.	Chiyoda-ku, Tokyo	3,717	Financial services business	97.8	Concurrent position held by executive Transactions other than operating transactions
SBI Insurance Co., Ltd.	Minato-ku, Tokyo	5,550	Financial services business	65.5	Concurrent position held by executive Operating transactions
Autoc one K. K.	Minato-ku, Tokyo	125	Financial services business	50.6	Operating transactions
SBI Property Advisors Co., Ltd.	Nagoya-shi, Aichi	50	Housing and real estate business	100.0	—
SBI Estate Management Co., Ltd.	Minato-ku, Tokyo	250	Housing and real estate business	100.0	Concurrent position held by executive Operating transactions
Momochihama Property TMK	Minato-ku, Tokyo	1,550	Housing and real estate business	100.0 (100.0)	—
J Rep L TK	Chiyoda-ku, Tokyo	2,050	Housing and real estate business	90.0	Transactions other than operating transactions
Alberich LLC	Minato-ku, Tokyo	43	Housing and real estate business	100.0 (100.0)	Transactions other than operating transactions
SBI MACAU HOLDINGS LIMITED	Macau	1 million Macau pataka	Housing and real estate business	100.0	Concurrent position held by executive Transactions other than operating transactions
SBI HAWAII PROPERTY ONE, INC.	Hawaii, U.S.A.	12 Million US dollar	Housing and real estate business	100.0	Concurrent position held by executive Transactions other than operating transactions
SBI Life Living Co., Ltd. (Note 2)	Shibuya-ku, Tokyo	491	Housing and real estate business	68.2	Operating transactions Transactions other than operating transactions
SBI Mortgage Co., Ltd.	Minato-ku, Tokyo	3,603	Housing and real estate business	98.0 (16.0)	Concurrent position held by executive Operating transactions

Corporate Profile

Name	Location	Capital or Money Invested (Millions of Yen)	Principal Business	Voting Rights Holding Ratio or Investment Ratio (%)	Relationship
CEM Corporation	Shinjuku-ku, Tokyo	2,405	Housing and real estate business	79.7 (57.1)	Concurrent position held by executive Transactions other than operating transactions
SBI Net Systems Co., Ltd. (Note 2)	Shinjuku-ku, Tokyo	3,811	Other businesses	81.0 (9.6)	Concurrent position held by executive Operating transactions Transactions other than operating transactions
SBI Biotech Co., Ltd.	Minato-ku, Tokyo	2,012	Other businesses	71.5 (50.8)	—
HOMEOSTYLE Inc.	Minato-ku, Tokyo	1,200	Other businesses	100.0 (100.0)	Operating transactions Transactions other than operating transactions
SBI ALApromo Co., Ltd.	Minato-ku, Tokyo	1,750	Other businesses	76.8 (30.8)	Concurrent position held by executive Operating transactions
33 other companies					
(Non-consolidated subsidiaries accounted for under the equity method)					
SBI Japan next Co., Ltd. (Note 5)	Chiyoda-ku, Tokyo	3,050	Brokerage & investment banking business	47.4 (10.4)	Concurrent position held by executive
(Affiliates accounted for under the equity method)					
Energy & Environment, Inc.	Shinagawa-ku, Tokyo	100	Asset management business	50.0	—
SBI Investment Korea Co., Ltd. (Note 7)	Korea	83,533 million Korean won	Asset management business	44.9 (44.9)	—
Strategic Consulting Group, Inc.	Shibuya-ku, Tokyo	260	Brokerage & investment banking business	44.4	—

Corporate Profile

Name	Location	Capital or Money Invested (Millions of Yen)	Principal Business	Voting Rights Holding Ratio or Investment Ratio (%)	Relationship
SBI Sumishin Net Bank, Ltd.	Minato-ku, Tokyo	31,000	Financial services business	50.0	Concurrent position held by executive Operating transactions
TIEN PHONG COMMERCIAL JOINT STOCK BANK	Vietnam	3,000,000 Million Vietnam dong	Brokerage & investment banking business	20.0 (20.0)	—
PHNOM PENH COMMERCIAL BANK	Cambodia	15 million US dollar	Brokerage & investment banking business	40.0	—
SOLXYZ Co., Ltd. (Note 2)	Minato-ku, Tokyo	1,494	Financial services business	26.3	Operating transactions
SBI -LG Systems Co., Ltd.	Shinjuku-ku, Tokyo	245	Other businesses	49.0	Concurrent position held by executive

- (Notes)
- The respective business segment is indicated under the "Principal business" column.
 - The company submits the Securities Registration Report or the Securities Report.
 - The company is a specified subsidiary (*tokutei kogaisha*) under Financial Instruments and Exchange Act.
 - Under the "Voting rights holding ratio or investment ratio" column, the investment ratio is indicated in case the affiliate is an investment partnership or the like. The figure in the parentheses represents the inclusive indirect holding ratio of voting rights or indirect investment ratio.
 - Although the voting rights holding ratio is 50% or less, the company is under substantial control and hence is a subsidiary.
 - On June 25, 2010, KTIC Global Investment Advisory Co., Ltd. was renamed as SBI Global Investment Co., Ltd.
 - On 29 March 2011, KOREA TECHNOLOGY INVESTMENT CORPORATION was renamed as SBI Investment Korea Co., Ltd.
 - Although net sales of SBI SECURITIES Co., Ltd. (excluding internal net sales recorded between consolidated companies) account for more than 10% of consolidated net sales, recording of major profit/loss information has been omitted given the submission of the Annual Report.
 - Net sales of SBI VEN HOLDINGS PTE. LTD. (excluding internal net sales recorded between consolidated companies) account for more than 10% of consolidated net sales.

Major profit/loss information	(1)	Net sales	16,472 million yen
	(2)	Ordinary income	16,204 million yen
	(3)	Net income	13,449 million yen
	(4)	Net assets	27,338 million yen
	(5)	Total assets	45,028 million yen

4. EMPLOYEES

(1) The Group

(As of March 31, 2011)

Business Segment	Number of Employees
Asset Management Business	174
Brokerage & Investment Banking Business	635
Financial Services Business	1,363
Housing and Real Estate Business	363
Total for reported segments	2,535
Other	710
Common	152
	<hr/>
Total	3,397
	<hr/> <hr/>

- (Notes)
1. "Number of employees" represents the number of workers.
 2. The number of employees for "Common" represents the number of individuals belonging to the administrative divisions of the Company.
 3. The number of employees for the Financial Services Business increased by 375 compared with the status at the end of the previous fiscal year, primarily due to newly consolidating SBI Credit Co. Ltd. and increased staff at SBI Business Support Co., Ltd. and SBI Insurance Co., Ltd.

Corporate Profile

(2) The Company

(As of March 31, 2011)

<u>Number of Employees</u>	<u>Average Age</u>	<u>Average Number of Years of Employment</u>	<u>Average Annual Compensation (Yen)</u>
244	35.7	4.1	6,925,180

(As of March 31, 2011)

<u>Business Segment</u>	<u>Number of Employees</u>
Asset Management Business	25
Financial Services Business	45
Housing and Real Estate Business	22
Total for reported segments	92
Common	152
Total	<u>244</u>

- (Notes)
1. "Number of employees" represents the number of workers.
 2. "Average annual compensation" includes bonuses and non-standard wages.
 3. The number of employees for "Common" represents the number of individuals belonging to the administrative divisions.

(3) Labor Union

Labor union has not been formed. Favorable labor-management relationships exist.

Management Discussion and Analysis

BUSINESS REVIEW

1. BUSINESS OVERVIEW

During the consolidated fiscal year ended 31 March 2011, while Japan's economic environment remained severe with continuing high unemployment rate, there were signs of partial recovery as consumer spending strengthened in some segments and corporate performance improved in part primarily among companies positioned to mark growth in overseas namely in Asia. However, the powerful earthquake that struck off the Pacific coast of northeastern Japan on 11 March 2011 caused production and consumption activities to rapidly weaken through the fiscal year-end, and there are serious concerns that the aftermath of the disaster will linger going forward.

Stock market conditions that significantly impact investment and securities-related businesses remained generally weak in Japan although the market began to look upward after hitting the bottom in the second quarter of the fiscal year. After the March earthquake, however, the stock market trembled considerably and the Nikkei Stock Average as of the fiscal year-end fell 12% year-on-year. Individual stock brokerage trading value declined 16% from a year before. Meanwhile, the emerging stock markets with high growth potential remained relatively strong despite showing signs of instability at times impacted by global conditions, and there were actively new listings on the markets.

In the operating environment surrounding the Internet financial services business, consumers continued to be increasingly aware of the merit in utilizing Internet financial services as they sought the most advantageous conditions available in pursuing financial transactions to protect their livelihood. Consequently, the business remained strong with face-to-face transactions shifting to online transactions. We recognize that the market will demonstrate vigorous growth also going forward despite the intensifying competition expected.

The consolidated performance for the fiscal year ended 31 March 2011 resulted in net sales of ¥141,081 million (a 13.3 % year-on-year increase), operating income of ¥8,932 million (a 160.3% year-on-year increase), ordinary income of ¥3,525 million (a 216.8% year-on-year increase), and net income of ¥4,534 million (a 93.0% year-on-year increase).

Management Discussion and Analysis

(1) Asset Management Business

The size of managed investment partnerships, etc. in the Asset Management Business amounted to ¥492.6 billion. This included funds worth ¥119.8 billion in the IT and biotechnology categories (the sum of net assets at market value as of the most recent fiscal closing of each fund), ¥6.2 billion in the environment & energy category (ditto), ¥97.0 billion in the overseas category (ditto), ¥31.5 billion in the buyout and mezzanine categories (ditto), ¥197.4 billion in the area including investment trusts, investment advisory and other (net assets at market value based on constant value as of 31 March 2011) as well as ¥40.4 billion in the real estate category (the total investment amount as of 31 March 2011).

The status of management of investment partnerships, etc. and the results of investment operations are described below.

(i) Investment Partnerships, etc. under Management

The following provides information on principal funds based on the most recent fiscal closing results (including interim and quarterly fiscal closing results) as of 31 March 2011.

	Fund Manager	Date Established	Contract Maturity Date (Maturity Date after Extension)	Fiscal Closing (Interim, etc.)	Major Investment Targets	Audit Corporation	Commitment		Net Asset Value		Success Fee (Millions of Yen)
							Number of Portfolio Companies	Amount (Millions of Yen)	SBI's Investment Ratio (Group's Investment Ratio) (%)	Amount of Net Assets at Market Value (Millions of Yen)	
							Investment Balance (Millions of Yen)	Cumulative Dividend (Millions of Yen)			
SBI BROADBAND CAPITAL Silent Partnership	SBI BROADBAND CAPITAL Co., Ltd.	September 1, 2004 August 31, 2011	August (February)	Broadband related companies inside and outside of Japan	Deloitte Touche Tohmatsu LLC	115	20,791	0.0	13,008	—	
						11,804	2,079	(0.2)	12,151		
SBI BROADBAND FUND No1 LIMITED PARTNERSHIP (Note 7)	SBI Investment Co., Ltd.	October 1, 2004 August 31, 2011	June (December)	Broadband- related companies inside and outside of Japan	Yusei Audit & Co.	122	32,600	38.0	25,047	—	
						24,784	—	(38.3)	23,750		
SBI BB MEDIA INVESTMENT ILIMITED PARTNERSHIP	SBI Investment Co., Ltd.	March 24, 2005 June 30, 2012	December (June)	Content/ media/ broadband- related companies inside and outside of Japan	Deloitte Touche Tohmatsu LLC	95	20,000	9.5	14,150	—	
						14,256	—	(10.0)	12,327		
SBI BB Mobile Investment LPS (Note 7)	SBI Investment Co., Ltd.	March 30, 2006 December 31, 2011 (December 31, 2013)	December (June)	Mobile technology- related companies inside and outside of Japan	Deloitte Touche Tohmatsu LLC	111	32,000	34.4	27,710	—	
						20,194	—	(35.3)	27,251		

Management Discussion and Analysis

Fund Manager	Date Established	Contract Maturity Date (Maturity Date after Extension)	Fiscal Closing (Interim, etc.)	Major Investment Targets	Audit Corporation	Number of	Commitment	Net Asset		Success Fee (Millions of Yen)
						Portfolio Companies	Amount (Millions of Yen)	Investment Ratio (Group's Investment Ratio) (%)	Amount of Net Assets at Market Value (Millions of Yen)	
						Investment Balance (Millions of Yen)	Cumulative Dividend (Millions of Yen)			
SBI NEO Technology Investment LPS (Notes 7, 8)	SBI Investment Co., Ltd.	July 1, 2008 December 31, 2013 (December 31, 2015)	December (June)	Unlisted and listed companies in IT, environment and other fields inside and outside of Japan	Deloitte Touche Tohmatsu LLC	33 3,474	10,400 —	43.5 (48.5)	9,705 9,505	—
SBI Advanced Technology No.1 Investment LPS (Note 7)	SBI Investment Co., Ltd.	April 20, 2010 December 31, 2018 (December 31, 2020)	December (June)	Unlisted and listed companies in IT, biotechnology, environment, energy and other fields inside and outside of Japan	Deloitte Touche Tohmatsu LLC	— —	3,500 —	31.4 (40.0)	3,398 3,398	—
SBI Mezzanine Fund No2 LIMITED PARTNERSHIP (Notes 7, 9)	SBI Capital Solutions Co., Ltd.	April 12, 2005 January 31, 2013 (March 31, 2015)	January (July)	Companies in need of DIP finance, etc. inside and outside of Japan	Deloitte Touche Tohmatsu LLC	8 423	9,710 11,866	61.8 (73.2)	518 518	668
Metropolitan Enterprise Revitalization Fund, Limited Liability Investment Partnership (Note 7)	SBI Capital Solutions Co., Ltd.	March 13, 2006 January 31, 2011 (January 31, 2013)	January (July)	Companies in need of DIP finance, etc. conducting business in the Tokyo metropolitan area	Deloitte Touche Tohmatsu LLC	3 107	2,700 3,169	0.0 (7.4)	154 154	192
SBI Mezzanine Fund No3 LIMITED PARTNERSHIP (Notes 7, 9)	SBI Capital Solutions Co., Ltd.	October 30, 2008 January 31, 2016 (March 31, 2018)	January (July)	Companies in need of DIP finance, etc. inside and outside of Japan	Deloitte Touche Tohmatsu LLC	19 3,265	7,300 97	82.2 (100.0)	7,313 7,313	27
Metropolitan Enterprise Revitalization Fund, Limited Liability Investment Partnership No.2 (Note 7)	SBI Capital Solutions Co., Ltd.	September 10, 2009 January 31, 2016 (March 31, 2018)	January (July)	Companies in need of DIP finance, etc. conducting business in the Tokyo metropolitan area	Deloitte Touche Tohmatsu LLC	17 1,193	2,700 38	0.0 (7.4)	2,693 2,693	—
SBI Value Up Fund No.1 Limited Partnership (Note 7)	SBI Capital Co., Ltd.	September 1, 2006 November 30, 2014 (August 31, 2016)	November (May)	Buyout investment, enterprise revitalization investment, and minority investment in listed companies	Deloitte Touche Tohmatsu LLC	6 16,672	23,100 438	43.3 (49.8)	21,033 20,918	114

Management Discussion and Analysis

	Fund Manager	Date Established	Fiscal Closing (Interim, etc.)	Major Investment Targets	Audit Corporation	Number of	Commitment	Net Asset		Success Fee (Millions of Yen)
		Contract Maturity Date (Maturity Date after Extension)				Portfolio Companies	Amount (Millions of Yen)	SBI's Investment Ratio (Group's Investment Ratio) (%)	Value (Millions of Yen)	
						Investment Balance (Millions of Yen)	Cumulative Dividend (Millions of Yen)	Ratio (Group's Investment Ratio) (%)	Market Value (Millions of Yen)	
SBI Selective Target Investment LPS (Note 7)	SBI Investment Co., Ltd.	February 2, 2010 January 31, 2013 (January 31, 2015)	December (June)	Investment primarily in companies already targeted by the Group and which are highly likely to go public	Yusei Audit & Co.	2 849	900 —	27.8 (33.3)	877 823	—
SBI Innovation Fund No.1 (Note 7)	SBI Investment Co., Ltd.	31 March 2010 June 30, 2020 (June 30, 2022)	December (June)	Unlisted and listed companies in Japan	Yusei Audit & Co.	8 2,864	3,000 —	96.7 (100.0)	2,939 2,939	—
SBI Entertainment Fund No. 2	SBI Investment Co., Ltd.	31 March 2010 June 30, 2015 (June 30, 2017)	December (June)	Unlisted and listed companies inside and outside of Japan	Yusei Audit & Co.	2 3,592	2,102 —	0.0 (0.1)	2,082 1,957	—
SBI Real Incubation No.1 Limited Partnership (Note 7)	SBI Investment Co., Ltd.	September 1, 2003 August 31, 2011 (August 31, 2013)	August (February)	Franchise companies and other	Yusei Audit & Co.	15 799	1,800 91	10.0 (26.7)	941 1,056	—
Biovision Life Science Fund No.1 (Note 7)	SBI Investment Co., Ltd.	December 24, 2003 September 30, 2012 (September 30, 2014)	November	Biotechnology - related companies inside and outside of Japan	Deloitte Touche Tohmatsu LLC	14 2,930	4,200 —	50.0 (61.9)	2,736 2,376	—
SBI Bio Life Science Investment LPS (Note 7)	SBI Investment Co., Ltd.	August 1, 2005 November 30, 2012 (November 30, 2014)	November (May)	Biotechnology - related companies inside and outside of Japan	Deloitte Touche Tohmatsu LLC	21 4,021	6,300 —	46.0 (47.6)	4,355 3,978	—
SBI LIFE SCIENCE TECHNOLOGY INVESTMENT LPS (Notes 7, 10)	SBI Investment Co., Ltd.	March 1, 2007 November 30, 2015 (November 30, 2017)	November (May)	Biotechnology - related companies inside and outside of Japan	Deloitte Touche Tohmatsu LLC	19 6,621	9,800 —	51.0 (54.1)	8,254 8,118	—
Energy & Environment No. 1 Limited Partnership	Energy & Environment, Inc.	September 5, 2007 December 31, 2016 (December 31, 2018)	December (June)	Primarily companies engaged in businesses related to electricity, energy and environment inside and outside of Japan	Ernst & Young ShinNihon LLC	13 1,616	7,510 —	49.9 (50.1)	6,244 6,200	—

Management Discussion and Analysis

Fund Manager	Fund	Date Established	Contract Maturity Date (Maturity Date after Extension)	Fiscal Closing (Interim, etc.)	Major Investment Targets	Audit Corporation	Number of	Commitment	Net Asset	Success Fee (Millions of Yen)	
							Portfolio Companies	Amount (Millions of Yen)	Value (Millions of Yen)		
							Investment Balance (Millions of Yen)	Cumulative Dividend (Millions of Yen)	SBI's Investment Ratio (Group's Investment Ratio) (%)	Amount of Net Assets at Market Value (Millions of Yen)	
NEW HORIZON FUND, L.P. (Notes 11, 13)	NEW HORIZON PARTNERS LTD.	May 30, 2005	December	December	Primarily promising Chinese companies	Price Waterhouse Coopers	6	8,315	0.0	1,849	4,663
		May 30, 2012 (May 30, 2014)					2,497	31,580	(50.0)	5,264	
SBI & TH Venture Capital Enterprise (Notes 7, 12)	SBI & TH (Beijing) Venture Capital Management Co., Ltd.	January 18, 2008	December	December	Primarily promising Chinese companies	ShineWing Certified Public Accountants	6	2,809	86.1	2,727	—
		January 17, 2016					968	—	(87.1)	2,727	
SBI & BDJB CHINA FUND, L.P. (Note 12)	SBI & BDJB Management Limited	February 25, 2008	December	December	Primarily promising Chinese companies	RSM Nelson Wheeler Certified Public Accountants	2	8,152	50.0	7,765	—
		February 25, 2013 (February 25, 2015)					1,847	—	(50.1)	7,765	
SBI Zhaoxin L.P. (Notes 7, 12)	SBI Zhaoxin Advisor Limited	March 11, 2009 March 10, 2014 (March 10, 2016)	December	December	Primarily unlisted Chinese companies	Ernst & Young	— —	1,667 —	100.0 (100.0)	1,604 1,604	—
SBI & Capital 22 JV Fund, L.P. (Notes 7, 12)	SBI & Capital 22 Management Co., Ltd.	October 29, 2008	December	December	Unlisted companies and other in Taiwan and China	Ernst & Young	3	1,832	66.7	1,579	—
		November 14, 2013 (November 14, 2015)					104	196	(66.7)	1,837	
India Japan Fund (Notes 7, 13)	SS Venture Services Limited	April 29, 2008	March	March	Primarily promising Indian companies	Ernst & Young	—	8,315	0.0	7,479	—
		April 29, 2013 (April 29, 2015)					—	—	(100.0)	7,479	
THE VIETNAM JAPAN FUND (Notes 7, 14)	FPT Fund Management Joint Stock Company	April 3, 2008	December	December	Primarily promising Vietnamese companies	Ernst & Young	8	6,660	0.0	6,461	—
		March 19, 2014 (March 19, 2017)					3,284	—	(96.2)	6,302	
SBI SOI Limited Partnership	SBI Discovery Fund Management Limited	June 4, 2008	December	December	Primarily university-led ventures in Asia	To be determined	—	500	0.0	500	—
		June 4, 2016 (June 4, 2018)					—	—	(100.0)	500	
PNB-SBI ASEAN Gateway Fund Ltd.P. (Note 12)	PNB-SBI ASEAN Gateway Investment Management Limited	December 10, 2009	December	December	Promising companies of ASEAN countries, China and India, and other	Ernst & Young	—	4,072	50.0	4,008	—
		March 31, 2015 (March 31, 2017)					—	—	(50.0)	4,008	

Management Discussion and Analysis

Fund Manager	Date Established	Contract Maturity Date (Maturity Date after Extension)	Fiscal Closing (Interim, etc.)	Major Investment Targets	Audit Corporation	Number of	Commitment	Net Asset		Success Fee (Millions of Yen)
						Portfolio Companies	Amount (Millions of Yen)	SBI's Investment Ratio (Group's Investment Ratio) (%)	Value (Millions of Yen)	
						Investment Balance (Millions of Yen)	Cumulative Dividend (Millions of Yen)	Ratio (Group's Investment Ratio) (%)	Market Value (Millions of Yen)	
SBI Islamic Fund (Brunei) Limited (Note 15)	SBI (B) Sdn. Bhd	June 28, 2010	December	Islamic companies worldwide in conformity to the Sharia (Islamic) law and other	To be determined	—	4,721	50.0	4,674	—
		September 16, 2015 (September 16, 2017)				—	—	(50.0)	4,674	
SBI Jefferies Asia Fund L.P. (Notes 7, 12)	SBI-Jefferies Strategic Investments Asia Ltd.	July 16, 2010	December	Promising companies of south Asia, southeastern Asia and etc.	Ernst & Young	—	4,072	80.0	4,061	—
		July 16, 2015 (July 16, 2017)				—	—	(80.0)	4,061	
Jefferies SBI USA Fund L.P. (Note 12)	Jefferies-SBI Strategic Investments USA LLC	June 25, 2010	December	Unlisted U.S. companies	Price Waterhouse Coopers	1	12,216	50.0	12,164	—
		June 25, 2020 (June 25, 2022)				1,387	—	(50.0)	12,164	
SBI European Fund (Notes 7, 16)	Elan SBI Capital Partners Fund Management Private Limited Company	May 7, 2009	December	Companies of Hungary and other central and eastern European countries	KPMG	1	11,222	0.0	10,727	—
		May 7, 2015 (May 7, 2017)				379	—	(60.0)	10,835	
SBI-Metropol Investment Fund Cooperatieve U.A. (Note 12)	SBI-Metropol Fund Management Company Cooperatieve U.A.	November 19, 2010	December	Unlisted and listed companies in Russia	Ernst & Young	—	8,144	0.0	8,135	—
		November 19, 2017 (November 19, 2019)				—	—	(50.0)	8,135	
INVEST AD/SBI AFRICA FUND, L.P. (Note 13)	Invest AD/SBI Limited	January 11, 2011	December	Promising companies in north and central Africa	To be determined	—	6,236	50.0	6,236	—
		January 11, 2016 (January 11, 2018)				—	—	(50.0)	6,236	
Total						<u>650</u>	<u>289,346</u>	<u>33.3</u>	<u>233,126</u>	<u>5,664</u>
						<u>129,930</u>	<u>49,554</u>	<u>(46.1)</u>	<u>231,016</u>	

Management Discussion and Analysis

(Note)

- Funds in the process of liquidation are as follows.

	Fund Manager	Contract Maturity Date	Major Investment Targets	Audit Corporation	Investment Balance (Millions of Yen)	Cumulative Dividend (Millions of Yen)	SBI's Investment Ratio (Group's Investment Ratio) (%)	Net Asset Value (Millions of Yen)	Amount of Net Assets at Market Value (Millions of Yen)	Success Fee (Millions of Yen)
Softbank Internet Fund	SOFT TREND CAPITAL Corp.	July 1, 1999 September 30, 2010	Internet-related and other companies inside and outside of Japan	Yusei Audit & Co.	4 839	12,300 10,739	0.0 (11.4)	839 710		—
MASDAR-SBI Fund, L.P.	MASDAR-SBI Alternative Energy Fund Ltd.	December 22, 2008 September 10, 2010	Japanese alternative energy-related companies and other	Ernst & Young	— —	1,663 —	0.0 (50.0)	— —		—

- The number of portfolio companies includes cases of investments in partnerships in addition to securities investment but excludes items to which impairment accounting was fully applied. In case an investment target falls under multiple funds, it is accounted for more than once in the total number of companies invested in.
- SBI's investment ratio and the Group's investment ratio are ratios as of the end of the most recent fiscal closing (including interim and quarterly fiscal closing) of each fund.
- Net asset value is derived based on acquisition cost (in case the value has declined considerably, the amount after impairment treatment) and in case allowance has been posted, the amount after deduction of allowance is used. The unpaid commitment amount is also included in the calculation.
- The amount of net assets at market value represents the net asset value plus the impact of unrealized gain/loss on securities as of the end of the most recent fiscal period (including interim and quarterly fiscal periods) of each fund. In computing the market value, the closing price on the market as of the end of the most recent fiscal period (including interim and quarterly fiscal periods) of each fund was applied for each listed stock, while unlisted stocks, etc. were valued using acquisition costs. The unpaid commitment amount is also included in the calculation.
- In case the initial fiscal closing has not arrived for a fund since its establishment, the number of portfolio companies and the investment balance are not recorded, and the commitment amount is indicated under the net asset value and the amount of net assets at market value.
- This fund is included in the scope of consolidation in accordance with the "Practical Solution on Application of Control Criteria and Influence Criteria to Investment Associations" (Accounting Standards Board of Japan (ASBJ) Practical Solution Report No. 20, September 8, 2006).
- Figures under SBI NEO Technology Investment LPS are aggregates of figures for SBI NEO Technology A Investment LPS and for SBI NEO Technology B Investment LPS. SBI's investment ratio/Group's investment ratio includes the portion of investment made by SBI NEO Technology C Investment LPS established on June 19, 2009.

Management Discussion and Analysis

9. SBI's investment ratio includes the portion of investment made by SBI Mezzanine Fund No. 1.
10. Figures under SBI LIFE SCIENCE TECHNOLOGY INVESTMENT LPS include those for SBI LIFE SCIENCE TECHNOLOGY NO2 INVESTMENT LPS.
11. NEW HORIZON FUND, L.P. performs the fiscal closing process on a quarterly basis, and the figures reflect the provisional fiscal closing results of 31 March 2011.
12. This fund has been set to provide U.S. dollar-based reporting. For the purpose of presentation herein, an exchange rate as of December 31, 2010 (USD1 = JPY81.44) was applied on U.S. dollar-based figures in calculating the investment balance, the commitment amount, the net asset value and the amount of net assets at market value.
13. This fund has been set to provide U.S. dollar-based reporting. For the purpose of presentation herein, the exchange rate as of 31 March 2011 (USD1 = JPY83.15) was applied on U.S. dollar-based figures in calculating the investment balance, the commitment amount, the net asset value and the amount of net assets at market value.
14. This fund has been set to provide Vietnamese dong-based reporting. For the purpose of presentation herein, the exchange rate as of December 31, 2010 (VND10,000 = JPY41.63) was applied on Vietnamese dong-based figures in calculating the investment balance, the commitment amount, the net asset value and the amount of net assets at market value.
15. This fund has been set to provide Singapore dollar-based reporting. For the purpose of presentation herein, the exchange rate as of December 31, 2010 (SGD1 = JPY62.95) was applied on Singaporean dollar-based figures in calculating the investment balance, the commitment amount, the net asset value and the amount of net assets at market value.
16. This fund has been set to provide Hungarian forint-based reporting. For the purpose of presentation herein, the exchange rate as of December 31, 2010 (HUF1 = JPY0.39) was applied on Hungarian forint-based figures in calculating the investment balance, the commitment amount, the net asset value and the amount of net assets at market value.
17. The number of portfolio companies of funds managed by SBI-HIKARI P.E. Co., Ltd., a consolidated subsidiary of the Company, amounted to a total of 100 companies based on the data at the end of the most recent fiscal closing (including interim closing) of each fund as of 31 March 2011. The investment balance totaled ¥4,457 million, the net asset value was ¥8,077 million and the amount of net assets at market value was ¥8,046 million. In case an investment target falls under multiple funds, it is accounted for more than once in the number of portfolio companies.
18. The number of portfolio companies of funds managed by SBI Trans-Science Co., Ltd., a consolidated subsidiary of the Company, amounted to a total of 45 companies based on the data at the end of the most recent fiscal closing (including interim closing) of each fund as of 31 March 2011. The investment balance totaled ¥1,267 million, the net asset value was ¥1,662 million and the amount of net assets at market value was ¥1,509 million. In case an investment target falls under multiple funds, it is accounted for more than once in the number of portfolio companies.
19. The number of portfolio companies of funds managed by SBI Investment Korea Co., Ltd., an affiliate of the Company accounted for under the equity method, amounted to a total of 45 companies based on the data at the end of the most recent fiscal closing (including interim closing) of each fund as of 31 March 2011. The investment balance totaled ¥6,661 million, the net asset value was ¥13,521 million and the amount of net assets at market value was ¥13,436 million. In case an investment target falls under multiple funds, it is accounted for more than once in the number of portfolio companies. Each fund has been set to provide Korean won-based reporting. For the purpose of presentation herein, the exchange rate as of the most recent fiscal closing of each fund was applied on Korean won-based figures in calculating the aforementioned investment balance, the commitment amount, the net asset value and the amount of net assets at market value.

Management Discussion and Analysis

(ii) Investment Operations

(ii)-1. Investment by Securities Type and Investment Balance

Investment by Investment Partnerships, etc. Managed by the Group

Securities Type	Investments Executed			
	Consolidated Fiscal Year Ended 31 March 2010 (From 1 April 2009 to 31 March 2010)		Consolidated Fiscal Year Ended 31 March 2011 (From 1 April 2010 to 31 March 2011)	
	Amount (Millions of Yen)	Number of Companies	Amount (Millions of Yen)	Number of Companies
Stocks	18,981	72	21,963	90
Bonds with subscription rights to shares	2,725	12	1,486	12
Subscription rights to shares	3	4	943	4
Other (corporate bonds, etc.)	32,660	44	26,186	51
Total	54,370	132	50,579	157

Management Discussion and Analysis

Securities Type	Investment Balance			
	Consolidated Fiscal Year Ended 31 March 2010 (As of 31 March 2010)		Consolidated Fiscal Year Ended 31 March 2011 (As of 31 March 2011)	
	Amount (Millions of Yen)	Number of Companies	Amount (Millions of Yen)	Number of Companies
Stocks	143,604	330	142,534	344
Bonds with subscription rights to shares	2,921	14	4,018	22
Subscription rights to shares	31	12	946	10
Other (corporate bonds, etc.)	7,369	40	11,619	49
Total	153,925	396	159,119	425

- (Notes) 1. In case multiple funds invest in a company, the company is counted once to eliminate duplication and reflected in the number of companies. In case investment is made in multiple types of securities of a company, the company is accounted for under each securities type and hence reflected more than once. After excluding all duplications, the number of companies invested in for the consolidated fiscal year ended 31 March 2010 was 123 and that for the consolidated fiscal year ended 31 March 2011 was 151. At the end of the consolidated fiscal years ended 31 March 2010 and 2011, the number of portfolio companies totaled 371 and 397 respectively.
2. Investment balance is presented in market value. In computing the market value, the closing prices on the market as of 31 March 2010 and 31 March 2011 were applied for listed stocks as of the end of the consolidated fiscal years ended 31 March 2010 and 31 March 2011 respectively, while unlisted stocks, etc. were valued using acquisition costs (in case the value has declined considerably, the amount after impairment treatment was applied.)

Management Discussion and Analysis

Direct Investment by the Group

Securities Type	Investments Executed			
	Consolidated Fiscal Year Ended 31 March 2010 (From 1 April 2009 to 31 March 2010)		Consolidated Fiscal Year Ended 31 March 2011 (From 1 April 2010 to 31 March 2011)	
	Amount (Millions of Yen)	Number of Companies	Amount (Millions of Yen)	Number of Companies
Stocks	3,991	8	13,262	21
Bonds with subscription rights to shares	10	1	534	5
Subscription Rights to shares	—	—	—	—
Other (Corporate bonds, etc.)	1,159	2	59	2
Total	5,161	11	13,856	28

Management Discussion and Analysis

Investment Balance

Securities Type	Consolidated Fiscal Year Ended 31 March 2010 (As of 31 March 2010)		Consolidated Fiscal Year Ended 31 March 2011 (As of 31 March 2011)	
	Amount (Millions of Yen)	Number of Companies	Amount (Millions of Yen)	Number of Companies
Stocks	26,414	67	34,622	77
Bonds with subscription rights to shares	10	1	1,789	11
Subscription Rights to shares	—	—	—	—
Other (Corporate bonds, etc.)	823	3	858	4
Total	27,247	71	37,270	92

(Notes) 1. In case direct investment is made in multiple types of securities of a company, the company is accounted for under each securities type and hence reflected more than once. After excluding all duplications, the number of companies invested in for the consolidated fiscal year ended 31 March 2010 was 10 and that for the consolidated fiscal year ended 31 March 2011 was 27. At the end of the consolidated fiscal years ended 31 March 2010 and 2011, the number of portfolio companies totaled 70 and 89 respectively.

- Operational investment securities recorded on the consolidated balance sheets (¥113,152 million as of 31 March 2010; ¥132,773 million as of 31 March 2011) represent the aggregate of the above investment balance of direct investment (¥27,247 million as of 31 March 2010; ¥37,270 million as of 31 March 2011), investment balance of investment partnerships, etc. included in the scope of consolidation (¥71,719 million as of 31 March 2010; ¥72,864 million as of 31 March 2011) and investment in investment partnerships, etc. not included in the scope of consolidation (¥22,608 million as of 31 March 2010; ¥31,746 million as of 31 March 2011) minus allowance for investment loss.
- Investments made in the consolidated fiscal years ended 31 March 2010 and 31 March 2011 and investment balance as of the end of the consolidated fiscal years ended 31 March 2010 and 31 March 2011 respectively for investment partnerships, etc. included in the scope of consolidation are included in the investment in investment partnerships, etc. managed by the Group provided in the preceding page.

Management Discussion and Analysis

(ii)-2. Listing by Portfolio Companies

The following provides the status on listing, etc. by portfolio companies of the Group and of investment partnerships, etc. managed by the Group in the consolidated fiscal years ended 31 March 2010 and 31 March 2011.

Consolidated Fiscal Year Ended 31 March 2010 (From 1 April 2009 to 31 March 2010)

Number of Companies	Name of Portfolio Company	Month & Year of Listing, etc.	Listing, etc.	Business Description	Location of Head Office
Japan: 5 companies Overseas: 3 companies	China Cord Blood Corporation	June 2009	M&A	Healthcare services centered on the cord blood bank business and the cell therapy business	China
	D. Western Therapeutics Institute, Inc.	October 2009	Listed (JASDAQ NEO)	Research and development of pharmaceutical products	Aichi, Japan
	Helixir Co., Ltd.	November 2009	M&A	Development of functional foodstuffs and pharmaceutical products	Korea
	FOI Corporation	November 2009	Listed (TSE Mothers)	Development, manufacturing and sales of semiconductor production devices	Kanagawa, Japan

Management Discussion and Analysis

Number of Companies	Name of Portfolio Company	Month & Year of Listing, etc.	Listing, etc.	Business Description	Location of Head Office
	TECHMOWAVE, LTD.	November 2009	M&A	Planning, development, operation and management of amusement facilities	Tokyo, Japan
	Ku6 Holding Limited	January 2010	M&A	Operation of video-sharing sites in China	China
	Anicom Holdings, Inc.	March 2010	Listed (TSE Mothers)	Management of subsidiary companies, including Anicom Insurance, Inc., specializing in pet insurance and others, and associated business activities	Tokyo, Japan
	ESCRIT INC.	March 2010	Listed (TSE Mothers)	Bridal business involving planning and operation of wedding ceremonies and parties	Tokyo, Japan

(Notes) 1. The location of head office of each overseas company reflects the principal place of operation or the substantial head office location.

2. "M&A" is indicated in case a portfolio company has executed a share exchange or entered into a merger with a listed company.
3. In addition to the above, among the portfolio companies of New Horizon Capital, L.P. in which the Company invests as a Limited Partner, GCL Solar Energy Technology Holdings Inc. and Windrace International Company Limited each executed a share exchange with a listed company in June and October 2009 respectively, while BBMG Corporation became a listed company on the Hong Kong Stock Exchange in July 2009.

Management Discussion and Analysis

Consolidated Fiscal Year Ended 31 March 2011 (From 1 April 2010 to 31 March 2011)

Number of Companies	Name of Portfolio Company	Month & Year of Listing, etc.	Listing, etc.	Business Description	Location of Head Office
Japan: 1 Overseas:10 company companies	MEDICA- MOBILE, INC.	April 2010	M&A	Sales and offering of various products and services for nursing care facilities	Tokyo, Japan
	Azalea Networks Inc.	September 2010	M&A	Design, development, manufacturing (outsourced) and sales of mesh network devices and communication equipment, and installation, maintenance, upgrade and other handling of related software	U.S.A.
	Wisol Co., Ltd.	September 2010	Listed (KOSDAQ)	Manufacturing of electronic parts	Korea
	ITEK Semiconductor, Inc.	October 2010	Listed (KOSDAQ)	Semiconductor testing services	Korea
	Betfair Group plc	October 2010	Listed (London Stock Exchange)	Operation of an online betting site under the name of "Betfair" primarily in the United Kingdom	U.K.
	CIG Pannonia Life Insurance Plc.	November 2010	Listed (Budapest Stock Exchange)	Life insurance	Hungary

Management Discussion and Analysis

Number of Companies	Name of Portfolio Company	Month & Year of Listing, etc.	Listing, etc.	Business Description	Location of Head Office
	Airtac International Group	December 2010	Listed (Taiwan Stock Exchange)	Manufacturing of aerodynamic analytical devices	China
	Everpia Vietnam JSC	December 2010	Listed (HoChiMinh Stock Exchange)	Manufacturing of beds and bedding	Vietnam
	Sino Polymer New Materials Co., Ltd.	January 2011	M&A	Development and production of products associated with the new high polymer material, PPS (poly phenylene sulfide)	China
	LB Semicon Inc.	January 2011	Listed (KOSDAQ)	Semiconductor manufacturing business	Korea
	Aonemecha Co., Ltd.	March 2011	M&A	Manufacturing of facilities for automating production of displays such as TFT-LCD	Korea

- (Notes) 1. The location of head office of each overseas company reflects the principal place of operation or the substantial head office location.
2. "M&A" is indicated in case a portfolio company has executed a share exchange or entered into a merger with a listed company.
 3. Among the portfolio companies of investment partnerships, etc. managed by the Group, PCHOMESTORE Inc. became a listed company on the Gre Tai Securities Market in April 2011.
 4. In addition to the above, among the portfolio companies of New Horizon Capital, L.P. in which the Company invests as a Limited Partner, Navinfo Co., Ltd. and Harbin Gloria Pharmaceuticals Co., Ltd. became listed companies on the Shenzhen Stock Exchange in May and June 2010 respectively, Sunac China Holdings Limited was listed on the Hong Kong Stock Exchange in October 2010, New Century Department Store Limited Company of Chongqing General Trading and Hebei Meihua Monosodium Glutamate Group Co., Ltd. concluded M&A in December 2010, and Sinovel Wind (Group) Co., Ltd. was listed on the Shanghai Stock Exchange in January 2011.

Management Discussion and Analysis

(2) Status of the Brokerage & Investment Banking Business

The Brokerage & Investment Banking Business entails brokering of orders for sale and purchase of stocks and other securities placed primarily through the Internet, the call center and branches, underwriting of securities, handling of offering or secondary distribution, or private placement of securities, processing relating to foreign exchange margin transactions, and executing other financial instruments transactions. Through these business activities, the Group provides financial services that meet the needs of customers (investors).

The breakdown of net sales (operating revenues) in this business is provided below.

(i) Breakdown of net sales (operating revenues)

(Millions of yen)

Classification	Year Ended	Year Ended
	March 31, 2010 (From April 1, 2009 to March 31, 2010)	March 31, 2011 (From April 1, 2010 to March 31, 2011)
Brokerage commission	19,524	16,630
Underwriting sales fees	207	114
Offering and secondary distribution fees	1,349	1,791
Other commissions received	3,404	3,987
Trading gain/loss	12,186	12,206
Financial revenues	13,011	12,764
Other operating revenues	439	378
Total intersegment internal net sales before elimination...(1)	50,122	47,873
Intersegment internal net sales...(2)	(3,136)	(2,498)
Net sales from external customers...(1)+(2)	46,986	45,374

(Note) The above figures do not include consumption taxes.

Management Discussion and Analysis

(ii) Other major indices

SBI SECURITIES Co., Ltd.

	Year Ended March 31, 2010 (From April 1, 2009 to March 31, 2010)	Year Ended March 31, 2011 (From April 1, 2010 to March 31, 2011)
Average stock trading value per day	223.1 billion yen	177.7 billion yen
Number of general accounts	2,053,986 accounts	2,209,946 accounts
Number of margin transaction accounts	214,274 accounts	228,560 accounts
Deposited assets	4,093.2 billion yen	4,169.6 billion yen

Management Discussion and Analysis

2. NET SALES & COST OF SALES

Net sales by business segment are as indicated below. Effective for the fiscal year ended 31 March 2011, we adopted "Accounting Standard for Segment Information Disclosures." (The Accounting Standards Board at Japan ("ASBJ") Statement No. 17; 27 March 2009) and "Guidance on Accounting Standard for Segment Information Disclosure." (ASBJ Guidance No. 20; 21 March 2008), and the net sales below assume the application of the standards also for the results of the fiscal year ended 31 March 2010.

Segment	Year Ended 31 March 2010 (From 1 April 2009 to 31 March 2010)		Year Ended 31 March 2011 (From 1 April 2010 to 31 March 2011)	
	Millions of Yen	%	Millions of Yen	%
Asset Management Business	20,189	16.2	30,701	21.8
Investment in Securities	17,374		28,475	
Revenue from Operational Investment Securities	16,103		27,127	
Fees from Funds	1,270		1,348	
Investment Advisory Services Fees and Others	2,815		2,225	
Brokerage & Investment				
Banking Business	50,122	40.2	47,873	33.9
Financial Services Business	25,605	20.6	30,530	21.6
Marketplace Business	5,733		5,699	
Financial Products Business	8,462		9,300	
Financial Solutions Business	5,519		8,309	
Other Businesses	5,890		7,220	
Housing and Real Estate Business	17,153	13.8	23,467	16.6
Real Estate Business	6,522		10,320	
Financial Real Estate Business	9,110		11,646	
Lifestyle Networks Business	1,520		1,500	
Sub-total	113,071	90.8	132,573	93.9
Others	16,889	13.6	15,631	11.1
Inter-segment revenues	(5,419)	(4.4)	(7,122)	(5.0)
Net sales	124,541	100.0	141,081	100.0

(Note) The "Others" column includes revenues in businesses not determined as reportable segments.

Management Discussion and Analysis

<Net Sales>

1) Asset Management Business

In the Asset Management Business net sales come from two major business categories, the Investment in Securities Business and the Investment Advisory Services/ Other Businesses.

(Investment in Securities Business)

The Group invests in venture capital companies in various industries both inside and outside of Japan, such as IT, biotechnology, environment and energy, and financial sectors. Revenues come from two main sources in the investment in securities business: (1) "revenue from operational investment securities", which is derived from the sale of operational investment securities held for the purpose of securing capital gains, and (2) "fees from funds", which are revenues comprised of fund establishment fees, fund management fees and success fees that are based on a fund's performance. When the Company or its consolidated subsidiaries invest in a fund operated by the Group, all net sales from the funds under the scope of consolidation, including the revenues corresponding to the stakes of other investors, are booked as revenue from operational investment securities.

In the consolidated fiscal year, revenue from operational investment securities increased 68.5% year-on-year to ¥27,127 million. This primarily reflected revenues of overseas funds, such as New Horizon Fund, L.P. Revenue from fees from funds amounted to ¥1,348 million (up 6.1% year-on-year), which primarily reflected management fees from SBI BROADBAND CAPITAL Silent Partnership and the SBI BB Media Investment Limited Partnership.

(Investment Advisory Services and Other Businesses)

Net sales from investment advisory services and other businesses declined 21.0 % year-on-year to ¥2,225 million for the consolidated fiscal year. Revenues mainly came from investment trust management fees and interest income from operational loans receivable.

2) Brokerage & Investment Banking Business

Net sales in the Brokerage & Investment Banking Business are derived mainly from brokerage commission from securities transactions, underwriting and sales fees for initial public offerings, commissions from placement and sales of stock, and net trading income and financial revenue from spread on foreign exchange margin transactions and the like.

In the consolidated fiscal year, net sales in this business decreased 4.5 % year-on-year to ¥47,873 million, which was primarily generated by SBI SECURITIES Co., Ltd. and SBI Liquidity Market Co., Ltd.

Management Discussion and Analysis

3) Financial Services Business

Net sales in the Financial Services Business are comprised of revenues generated in four business components: the Marketplace Business, the Financial Products Business and the Financial Solutions Business and Other Businesses.

(Marketplace Business)

In this business, the Group operates various finance-related comparison websites such as “InsWeb”, an insurance portal site, and “E-LOAN”, to offer a marketplace of services that enable consumers to search and compare information on financial products and services online.

In the consolidated fiscal year, net sales in the Marketplace Business declined 0.6 % year-on-year to ¥5,699 million, which were primarily posted by the Company.

(Financial Products Business)

In the Financial Products Business, we provide a wide range of financial products and services including credit cards, comprehensive leasing services, auto loans and guarantee services, management and collection of specified monetary claims, and receipt financing that involves medical care payment receivable factoring and providing funds.

In the consolidated fiscal year, net sales in the Financial Products Business rose 9.9 % year-on-year to ¥9,300 million. These revenues were posted by SBI Card Co., Ltd., SBI Lease Co., Ltd., SBI Credit Co., Ltd. (the former G-ONE Credit Services Co., Ltd.), SBI Servicer Co., Ltd. and SBI Receipt Co., Ltd.

(Financial Solutions Business)

In the Financial Solution Business, we mainly provide online settlement services for EC business operators and call center services for financial institutions.

In the consolidated fiscal year, net sales in this business rose 50.5 % year-on-year to ¥8,309 million. This revenue was primarily generated by SBI VeriTrans Co., Ltd. and SBI Business Support Corp.

(Other Businesses)

In the category of Other Businesses, the Group is primarily engaged in the non-life insurance business with the Internet being the key service channel and the business of providing information on evaluations of financial products, particularly investment trusts, online.

Net sales in this category increased 22.6 % year-on-year to ¥7,220 million in the consolidated fiscal year. Revenues were mainly generated by SBI Insurance Co., Ltd. and Morningstar Japan K.K.

Management Discussion and Analysis

4) Housing and Real Estate Business

In the Housing and Real Estate Business, net sales come from the Real Estate Business, the Financial Real Estate Business and the Lifestyle Networks Business.

(Real Estate Business)

In the Real Estate Business, we are primarily engaged in the development and sale of properties for investment purposes, planning and design services associated with investment properties, and advisory services for constructions and real estate.

In the consolidated fiscal year, net sales rose 58.2 % year-on-year to ¥10,320 million. This was primarily generated by SBI Life Living Co., Ltd.

(Financial Real Estate Business)

The Financial Real Estate Business involves provision of housing loans and real estate secured loans.

Net sales in this business increased 27.8 % from the previous consolidated fiscal year to ¥11,646 million. The revenues primarily come from SBI Mortgage Co., Ltd. and CEM Corporation.

(Lifestyle Networks Business)

In the Lifestyle Networks Business, we are mainly engaged in the operation of websites for online intermediary services and comparison and estimate service.

Net sales for the consolidated fiscal year, which was mainly contributed by SBI Life Living Co., Ltd., declined 1.3 % year-on-year to ¥1,500 million.

5) Others

Net sales in businesses not determined as reportable segments, which consisted of system-related business, drug-discovery business and garment business, decreased 7.5% year-on-year to ¥15,631 million.

(Note) Net sales by business segment indicated are before eliminations of intersegment revenues.

Management Discussion and Analysis

<Cost of Sales>

1) Asset Management Business

In the consolidated fiscal year, cost of sales for the Asset Management Business increased 16.3 % year-on-year to ¥ 17,713 million, the primary component of which was cost of operational investment securities.

2) Brokerage & Investment Banking Business

Cost of sales for this business increased 18.6% year-on-year to ¥4,956 million, which were comprised primarily of financing costs such as interest expenses and financial expenses associated with margin or lending transactions.

3) Financial Services Business

In the consolidated fiscal year, cost of sales for this business increased 25.1 % year-on-year to ¥22,938 million, related primarily to lease operating costs.

4) Housing and Real Estate Business

Operating costs for this business increased 23.9% year-on-year to ¥11,199 million during the consolidated fiscal year. The costs were primarily sales cost of real estate for sale.

5) Others

Costs of sales for businesses not determined as reportable segments were mainly consisted of the costs for the system-related business and decreased 5.4% year-on-year to ¥12,391 million.

(Note) Operating costs by business segment are results before eliminations of intersegment costs.

Management Discussion and Analysis

BUSINESS PLAN

The Group has completed the creation of a business structure in Japan as a comprehensive financial conglomerate centered on Internet-based financial services. In overseas, the Group has been rapidly expanding its investment business and establishing an investment framework primarily in Asian countries with remarkable growth.

Going forward, we will aggressively promote further expansion of our overseas investment business and provide local foreign financial institutions we invest in with innovative know-how on Internet financial services fostered through our businesses in Japan. By so doing, we expect to become a comprehensive financial group that can make contributions globally with a focus in Asia.

The Company became the first listed company in Japan to be listed on the Main Board market of the Hong Kong Exchanges and Clearing on 14 April 2011. We will maximize this opportunity to enhance our credibility and recognition in Asia to further develop businesses of the Group.

In Japan, we will accelerate growth as a provider of diverse low-cost, high-quality financial products and services by effectively taking into account the growing sentiment among consumers to cut back on their spending and the increased use of the Internet for executing various financial transactions, and further provoking synergistic effects among businesses we have developed in the Group.

In the Asset Management Business, we recognize that a high priority lies in expanding our investments in emerging countries, primarily in Asia, and establishing an effective investment system. The Company will pursue setting up funds jointly with our leading local partners while monitoring the economic conditions of such countries as we continue to push establishment and penetration of our global network. We pursue private equity investment by identifying targets and concentrating our investments in growth areas in the aim to contribute in developing industries while benefiting from high investment performance. The Group will continue to invest in four key areas of IT, biotechnology, environment and energy, and finance going ahead. In the financial sectors, we will transfer the know-how of the Group and pursue direct investment in overseas financial institutions by which we can expect to enhance the value of corporations we invest in. The Group will also invest in and finance corporations of varying sizes and in different phases of development through operating buy-out and mezzanine funds. In undertaking these business activities, the Group will strive for further growth by continuing to aggressively utilizing the resources both inside and outside of the Group and heightening the performance of the funds we operate as we promptly improve the corporate value of companies we invest in.

Management Discussion and Analysis

In the Brokerage & Investment Banking Business, we will aim to achieve greater growth even under unstable conditions in the Japanese stock markets. SBI SECURITIES Co., Ltd. will continue to expand its overseas product lineups and strengthen foreign exchange transactions and further enhance its call center operations that receive high recognition from evaluating agencies in heightening its service level even more. We will also promote integration of “net” and “real” channels and actively make use of the intermediary business to continue expanding the face-to-face channel while achieving effective cost reductions. Furthermore, in the aim to maximizing synergies within the financial conglomerate, the Company will tighten grips with financial companies in the Group, in particular with SBI Sumishin Net Bank, Ltd., to develop the Group’s Internet-based one-stop financial service system. In the consolidated fiscal year, PTS (proprietary trading system) of high public nature operated by SBI Japannext Co., Ltd. posted a considerable increase in trading value. Going forward, we will aim to handle a greater trading value by primarily increasing participants and improving liquidity. SBI Liquidity Market Co., Ltd., which began operation in November 2008, provides liquidity and market infrastructure for FX transactions to SBI SECURITIES Co., Ltd. The firm will make improvements to the transaction environment, enhance liquidity as well as provide services to parties outside of the Group in the aim to further diversify sources of revenue in this business.

In the Financial Services Business, we established SBI Sumishin Net Bank, Ltd., SBI Insurance Co., Ltd. and other new companies during 2007 to 2008 for undertaking new businesses in our aim to build an earning structure that does not depend solely on stock markets. It is our key objective to further developing these businesses by provoking stronger synergistic effects among Group companies. In the Marketplace Business centered on operation of comparison websites such as “InsWeb” and “E-LOAN”, we must continue to expand our service lineups including enhancing content and improving functions. Additionally, in striving for higher growth, we see the need to push development of Morningstar Japan K.K., which continues to expand its services and channel offering, supported by the growing asset management needs, and SBI VeriTrans Co., Ltd., that has begun moving ahead with the Chinese business on the backdrop of the expansion in EC and credit card markets.

In the Housing and Real Estate Business, we will pursue real estate development while monitoring market conditions, through making efforts to capture business opportunities and to diversify and stabilize revenues. In the financial real estate category, SBI Mortgage Co., Ltd. has established its own brand as a provider of housing loans with low, all-term fixed interest rates. We will continue to enhance “SBI Money Plaza”, a franchise-based face-to-face channel to continue attracting customers and increasing loan drawdowns. In the lifestyle networks business category under this Business, we are determined to focus our efforts in operating brokering sites to provide useful, attractive services in assisting consumers at every stage and major event of their lives.

Management Discussion and Analysis

With a view to making a big step forward in our overseas business activities by further spurring synergies among companies within the Group, we will pursue our “Pentagon Management” strategy for the financial services business as follows.

1. Position five core businesses from the Group’s financial business ecosystem, which are securities, banking, nonlife insurance, life insurance and payment settlement services
2. Aim for exponential growth of the overall Group by driving interactions and provoking synergistic effects among core businesses.
3. With each of the core businesses in the center, place related companies and businesses as support functions around the businesses, and persist in promoting synergies among the core business to differentiate the Group from competing companies and stretch growth.
4. Expand SBI Money Plaza and other “real” channels nationwide as the infrastructure business that accelerates growth of the five core businesses and promote harmony between “net” and “real” channels. Simultaneously provide a selection of competitive products to customers by taking a “neutral position” regardless of being inside or outside the Group to become “Japan’s largest financial products distributor”.
5. Transfer the systems and know-how of the Group’s core businesses accumulated in Japan to emerging countries in accordance with the phase of economic development to develop the financial services business in those countries.

Furthermore, in July 2010, the Group launched a concept called the “Brilliant Cut Initiative”. By modeling the Group companies and businesses on facets of a diamond, namely a “58 brilliant-cut diamond”, known to be the brightest and the most beautiful with each of the facets giving the best shine when cut this way. The 58 major companies and business entities of the Group’s business ecosystem reflect the 58 facets of a brilliant-cut diamond, which together shine most beautifully as one. In the aim to give out the best shine as a Group, we will pursue the “brilliant-cut” initiative in shifting our management emphasis from the traditional group-wide expansion to profitability.

Under the “brilliant-cut” strategy, we will pursue the following three basic policies in the next three years.

Management Discussion and Analysis

Companies and businesses in the black:

Further expand profits through the pursuit of mutual synergies

Companies and businesses in the red:

Aim to be in the black within the next three years (for companies to be newly founded, in three years after establishment) by making effective use of Group resources and more aggressively pursuing Group-wide synergies

- * Any company or business not expected to be in the black will be dissolved or sold as a general rule.
 - New establishments: With the exception of companies currently in the process of founding, no new company will be established.
 - Acquisition: Limited only to profitable companies and cases that can be expected to promote strong synergies with the existing companies in the Group's business ecosystem.

The Group recognizes that continuous enhancement of human resources is an essential group-wide initiative. It has become increasingly important to secure highly competent individuals that support the rapid expansion of our businesses and to continue developing the skills of our employees. For this purpose, we have been exerting greater efforts in hiring excellent individuals who are willing to share the management philosophy of the Group as well as recruiting university graduates to secure human capital for passing on the Group's unique corporate culture from one generation of employees to the next. The initiative of recruiting university graduates that began in April 2006 has resulted in individuals with the potential to advance to senior executive positions to already contribute strongly in key positions of the organization. We will continue to secure highly competent and global-oriented human resources and promote career development of our staff in pursuing perpetual growth and development of the Group.

Management Discussion and Analysis

RISK

The following principal categories of business risks and other risks affecting our Group's business may have a material impact on investment decisions. From the point of disclosing information, we have also listed risk factors below, which may not completely match our business. In recognizing these latent risks, we will work to avoid any such risks and take appropriate measures in the event that any such risk arises.

Also, the following contains contents about the future but it is considered at a present time, at the point of this document has been submitted. (29, June 2011)

< Risks relating to our general operations >

- 1) **Our corporate structure, which consists of a large number of public and private companies in multiple business lines, exposes us to challenges not found in companies with a single business line**

Our Group consists of portfolio companies operating in multiple industries, including asset management, brokerage and investment banking, financial services, housing and real estate and other businesses. Our Group also comprises of some publicly traded subsidiaries. Due to the diverse characteristics of our portfolio companies, we face challenges not found in companies with a single business line. In particular, there are three aspects:

- we are exposed to business, market and regulatory risks relating to different industries.

We need to devote substantial resources to monitor changes in different operating environments, so that we can react with appropriate strategies that fit the needs of the portfolio companies affected;

- due to our large number of portfolio companies involved, successful operation of our Group requires an effective management system that emphasizes accountability, imposes financial discipline on portfolio companies, and creates value-focused incentives for management. As we continue to grow through acquisitions of businesses in an increasing number of different industries, our operations will become more complex, which increases the difficulty of implementing our management system; and
- our portfolio companies in different operating segments may determine that it is in their respective shareholders' interests to pursue business ventures together. We cannot assure you that such business ventures will be successful or generate the synergies expected.

Management Discussion and Analysis

2) Our voting interests in our portfolio companies may be diluted

Our portfolio companies may become publicly traded, which will dilute our voting interests in these entities. In addition, our portfolio companies may from time to time need additional capital to achieve their expansion plans or other business objectives and may issue additional shares or other equity securities to meet their capital needs. We may choose not to, or be unable to, subscribe for the securities offered in any such additional issuances by our portfolio companies. If we fail to subscribe for additional securities of a portfolio company on a pro-rata basis to our existing shareholding in such company, our equity interest in the portfolio company will be diluted.

A dilution in our equity interest in a portfolio company would reduce our share of the profits earned by such portfolio company, which may have an adverse effect on our results of operations. Further, if our ownership were reduced significantly, it may cause our representation on such company's board of directors to be reduced, or otherwise reduce our ability to direct or influence the operations of that portfolio company.

3) The growth we expect in the market for our online products and services may not materialize

The market in Japan for online financial products and services continues to evolve. Our success depends substantially on continued growth in the use of online products and services, such as online brokerage services, Internet banking, Internet-based insurance products and services by individuals. If this growth does not materialize, our business will suffer. Factors that could discourage Japanese individuals from using online products and services include security or privacy concerns, inconsistent quality of service and frustration with actual or perceived difficulties in using the Internet to conduct brokerage and other financial transactions.

Management Discussion and Analysis

4) Changes in the legal or financial stability of, or cultural or business strategic differences with, any counterparties with whom we enter into joint ventures or alliances

We operate joint ventures and enter into alliances with foreign and domestic counterparties and the success of these operations is often dependent upon the financial and legal stability of our counterparties. If one of the counterparties with whom we operate a joint venture or continue a business alliance suffers a decline in its financial condition for any reason, or is subject to instability owing to a change to the laws governing its operations after we have invested in the joint venture or the business alliance, we may be unable to successfully operate the joint venture or alliance, or we may be required to invest additional capital or cease operations altogether. Likewise, significant differences in corporate culture and business strategy between ourselves and such partners may come to light and may result in significant changes to the assumptions that we made when we decided to enter into the joint venture or alliance. If our joint venture or counterparties are unable to perform as expected, or if any unexpected events relating to the alliances occur, then we may be unable to continue those businesses successfully. Our inability to successfully operate joint ventures or alliances may adversely affect our reputation and our results of operations.

5) Risks relating to business reputation

We are vulnerable to poor market perception and reputational risk since we operate in industries where integrity and the trust and confidence of our clients are of utmost importance. Negative publicity (whether or not justified) associated with us or any of our funds, products, services, officers or employees, partners or alliances, or the occurrence of any of the risks set out in this section could result in a loss of clients and/or mandates. Our business operations are highly dependent on our officers, employees, partners and/or alliances. The actions, misconduct, omissions, failures or breaches of any of our officers or employees, partners and/or alliances may, by association, create negative publicity in relation to our Group. Accordingly, any mismanagement, fraud or failure to discharge legal, contractual, regulatory or fiduciary duties, responsibilities, liabilities or obligations, or the negative perception resulting from such activities or any allegation of such activities, could have an adverse effect on our Group's business, growth prospects, results of operations and/or financial condition.

Management Discussion and Analysis

6) Risks relating to business restructuring and expansion

As a “Strategic Business Innovator,” one of our Group’s basic policies is to perpetuate “Self Evolution.”

In addition to internal business restructuring, such as the share exchange in August 2008 and the share exchange in August 2009 through which respectively SBI SECURITIES Co., Ltd., SBI Futures Co., Ltd. became our wholly-owned subsidiaries and we transferred all our shares in SBI AXA Life Insurance Co., Ltd. to AXA Japan Holding Co., Ltd. in 16 February 2010. we intend to aggressively pursue business expansion, including mergers and acquisitions of businesses that we believe offer favorable synergies with our core businesses. We face the risk that our restructuring and business expansion activities may not produce the results that we expect. Failure to achieve expected results could have an adverse effect on our financial condition and results of operations.

As of the Latest Practicable Date, we executed a share exchange agreement to convert SBI VeriTrans Co., Ltd. into an our wholly-owned subsidiary in 24 February 2011. Meanwhile, Morningstar Japan K.K. executed a share exchange with Gomez Consulting Co., Ltd. to make Gomez Consulting Co., Ltd. its wholly-owned subsidiary on April 22, 2011.

The materiality threshold adopted by the Directors in determining whether an investment, partnership or acquisition is material or not is based on an assessment of the amount involved for such investment, partnership or acquisition, how material such investment, partnership or acquisition is in relation to the overall strategy of the Group and the effect or size of the impact such investment, partnership or acquisition would have on the Group’s income, profit/loss and financial position if such investment, partnership or acquisition were to proceed. We may not be able to identify suitable investment opportunities, partners or acquisition candidates. Even if we do identify suitable investment opportunities, partners or acquisition candidates, we may be unable to negotiate terms that are commercially acceptable to us or complete those transactions at all. With respect to our acquisitions, we could have difficulty in integrating these companies or businesses, including internal operations, distribution networks, product lines and personnel, with our existing business, and there is no assurance that the expected strategic benefits of any acquisitions or alliances will be realised. The acquired companies may have low margins and require significant restructuring to increase efficiency. In addition, the key personnel of an acquired company may decide not to work for us. The acquired company could involve a number of specific risks, including diversion of management’s attention, higher costs, unanticipated events or circumstances, legal liabilities, failure of the business of the acquired company, fall in value of investments and amortisation of acquired intangible assets, some or all of which could have an adverse effect on our business, financial condition and results of operations. In the event that we plan to acquire or invest in an overseas company, we may be required to obtain the prior approval of the relevant regulators and/or the government and there can be no assurance that such approvals will be obtained in a timely manner or at all. In addition, any acquisition of an overseas company will expose us to foreign exchange risks, foreign regulations applicable to its business and different environments that we are not familiar with.

Management Discussion and Analysis

7) Risks relating to entering new businesses

Based on the management principle of “Aiming to Be a New Industry Creator”, we are aggressively creating and nurturing new businesses. If our new businesses are unable to achieve their business plans as originally formulated, and if they are unable to record earnings commensurate with their initial investments, such failure could have an adverse effect on our financial condition and results of operations. In addition, our new businesses could become subject to new laws and regulations or be placed under the guidance of particular regulatory authorities. Any violations by our new businesses of the laws, regulations or guidance that is applicable to them, and any administrative or legal actions directed at them, could impede the conduct of their operations and have an adverse effect on our financial condition and results of operations.

8) Risks relating to being a financial conglomerate

We are classified as a financial conglomerate as defined by the regulations of Financial Services Agency (FSA). As a result, we are further strengthening its risk management and compliance systems in order to maintain financial soundness, and to conduct business activities properly. However, if we are subject to an administrative action or other punishment by FSA, for whatever reason, we may have difficulty conducting its business operations.

9) Risks relating to investment securities

We hold a large amount of investment securities, including investments in unconsolidated subsidiaries and affiliated companies. We could experience impairment losses on our investment securities as a result of declines in their value, which could adversely affect our financial condition and results of operations.

10) Litigation risk

We are exposed to litigation risk relating to the operations of our business segments on an ongoing basis. While we cannot predict the outcome of any pending or future litigation, given the inherent unpredictability of litigation, it is possible that an adverse outcome in any one or more matters could have an adverse effect on our financial condition and results of operations.

Management Discussion and Analysis

11) Risk relating to risk management and internal control

We have established risk management and internal control systems and procedures. Certain areas within our risk management and internal control systems may require constant monitoring, maintenance and continual improvements by our senior management and staff. If our efforts to maintain these systems are provided to be ineffective or inadequate, we may be subject to sanctions or penalties and our business prospects and reputation may be adversely affected.

Our internal control system, no matter how sophisticated in design, still contains inherent limitations caused by misjudgment or fault. As such, there is no assurance that our risk management and internal control systems are adequate or effective notwithstanding our efforts and any failure to address any internal control matters and other deficiencies could result in investigations and/or disciplinary actions or even prosecution being taken against our Group and/or our employees, disruption to our risk management system, and an adverse effect on our financial condition and results of operations.

12) Risks relating to funding liquidity

We raise working capital through various means, including equity finance in the capital markets, loans from financial institutions, and issuances of corporate bonds. Due to the ongoing global economic crisis and the resulting deterioration in the global credit markets, including reduced lending by financial institutions, we may face difficulty raising funds under favorable conditions or at all. In addition, potential downgrades to our credit ratings could interfere with our ability to raise funds from external sources. In such circumstances our access to funds could be restricted, and our financing costs could increase. Any such events could adversely affect our financial condition and results of operations.

13) Derivatives risk

We utilise derivative instruments to reduce investment portfolio price fluctuations and to manage interest rate and foreign exchange rate risk. However, we may not be able to successfully manage our risks through the use of derivatives. Counterparties may fail to honor the terms of their derivatives contracts with us. Alternatively, our ability to enter into derivative transactions may be adversely affected if our credit ratings are downgraded.

We may also suffer losses from trading activities, a part of which includes the use of derivative instruments. As a result, our financial condition and results of operations could be adversely affected.

Management Discussion and Analysis

14) We depend in part on payments from our subsidiaries and other entities

We depend in part on dividends, distributions and others from our subsidiaries and other entities, such as partnerships and other investment vehicles, to fund payments on our obligations, including our debt obligations. Regulatory and other legal restrictions, including contractual restrictions, may limit our ability to transfer funds to or from our subsidiaries and other entities. Some of our subsidiaries and other entities which we depend on, in part, for payments are subject to laws and regulations that authorize regulatory bodies to block or reduce the flow of funds to us, or that prohibit such transfers altogether in certain circumstances. These laws and regulations may hinder our ability to access funds that we may need to make payments on our obligations.

15) Reliance on key personnel

Our business operations depend on the leadership of our Representative Director and Chief Executive Officer, Mr. Yoshitaka Kitao, and other key members of our management team. If one or more of our current management teams becomes unable to continue to operate our businesses, such event could adversely affect our financial condition and results of operations. Any remedial action adopted by management to deal with a loss of key personnel may not take effect immediately or at all.

16) Risks relating to employees

We employ who we consider highly skilled and qualified personnel to work under our management team. If we are unable to continue to engage highly skilled and qualified personnel of the requisite caliber and skills, this could adversely affect our financial condition and results of operations.

17) Risks relating to trademarks and other intellectual property rights

Our businesses involve various types of intellectual property, including patents, copyrights and other forms of intellectual property, particularly those related to our "SBI" brand. We rely on our ability to protect the intellectual property we own and use in our business. If we fail to sufficiently protect our intellectual property, or if we are unable to acquire the necessary licenses for the use of third-party intellectual property, we may experience difficulty in developing technologies or providing services. Also, we may be the subject of legal actions brought by third parties alleging infringement of their intellectual property. In addition, we may experience increased costs in connection with intellectual property, especially those related to copyright. Such additional costs could have an adverse effect on our financial condition and results of operations.

Management Discussion and Analysis

18) Risks relating to enactment of, or changes in, laws, regulations and accounting standards

Enactment of, or changes in, laws and regulations may affect the way that we conduct our business, the products or services that we may offer in Japan or overseas, as well as our customers, borrowers, portfolio companies and funding sources. Such enactment or changes are unpredictable and may cause our costs to increase. As a result of such enactment or changes, our business activities, financial condition and results of operations could be adversely affected.

Withdrawal or amendment of any regulatory approval or of any exemption from registration in respect of any part of our Group's activities or any of our funds in any jurisdiction might oblige us to cease conducting a particular business or change the way in which it is conducted. Similarly, the withdrawal of either a license or an approval of one or more individuals would hinder their ability to perform their current role. The carrying on of regulated activities by unauthorized persons could have a number of consequences including the possibility of agreements made in the course of carrying on such activities being unenforceable.

Enactment of, or changes in, accounting standards may have a significant effect on how we record and report our financial condition and results of operations, even if our underlying business fundamentals remain the same. As a result of such enactment or changes, our business activities, our financial condition and results of operations could be adversely affected.

19) Risks relating to insurance coverage

To manage operating risks, we maintain in our portfolio companies insurance coverage of various kinds. However, we cannot assure you that all claims under their insurance policies will be honored fully or on time. Furthermore, we are generally unable to insure against certain types of losses, including losses caused by earthquakes, typhoons, floods, wars and riots, and we do not have business interruption insurance. To the extent that any of our portfolio companies suffer loss or damage that is not covered by insurance or that exceeds the limit of its insurance coverage, our financial condition and results of operations and cash flow may be adversely affected.

20) Past results may not be indicative of future performance

Our historical financial information may not necessarily reflect our financial condition, or results of operations in the future. We may experience slower growth in some of our businesses and we may not be successful in launching new businesses. New businesses may not achieve as quick or as large growth as anticipated, and our multiple business strategy may not be successful and we may not be able to successfully integrate future businesses or assets into our existing operations.

Management Discussion and Analysis

- 21) We may suffer substantial losses in the event of a natural disaster, such as an earthquake, terrorist attack or other casualty event in Japan or other markets in which we operate

A substantial portion of our assets, as well as our head office, are located in Japan and a substantial portion of our net sales are derived from our operations in Japan. Our overseas operations are subject to similar or other disaster risks. Additionally, large disasters, outbreaks, terrorist attacks or other casualty events affecting our operational network, either in Japan or overseas, could disrupt our operations even in the absence of direct physical damage to our properties or cause a material economic downturn in the affected area or country, which in turn could result in significant interruptions to or an adverse effect on our businesses, financial condition and results of operations.

- 22) We cannot guarantee the accuracy of facts and statistics with respect to certain information obtained from official governmental sources and other data

Facts and statistics relating to Japan, the Japanese economy and the financial sector (including the financial services industry) and other sectors in which we operate derived from official government or other industry sources are generally believed to be reliable. However, we cannot guarantee the quality or reliability of such information. We have not prepared or verified the accuracy of the information received from such sources. We make no representation as to the accuracy or completeness of such facts and statistics from these sources. Furthermore, there can be no assurance that these sources have stated or compiled such facts and figures on the same basis or with the same degree of accuracy or completeness as may be the case elsewhere. In all cases, you should not unduly rely on these facts and statistics.

< Risks relating to our asset management segment >

- 1) Impact of changes in the business environment on our asset management segment

The main investment revenue sources for our asset management segment and investment partnerships managed by our Group, are capital gains on the disposal of shareholdings and management revenue from investment partnerships. However, these revenue sources are easily affected by fluctuations in the political, economic and industrial situation and in stock market conditions, particularly the market for initial public offerings. These external factors beyond our control may contribute to fluctuations in the performance of our asset management segment, and thereby exert a substantial influence on the performance of the entire Group. Our performance may also be subject to large fluctuations as the realization of investment profits may be concentrated in a fixed period.

Management Discussion and Analysis

2) Risks associated with outside investors in our funds

We could experience difficulty raising new capital, both from existing and new outside investors, if our funds perform poorly. In addition, we may not be able to draw upon the commitments of existing outside investors, if those investors experience decreased liquidity, impaired financial soundness or other financial hardships. Difficulty in raising new funds in our asset management business may interfere with our ability to operate our funds as planned, which could have an adverse effect on our financial condition and results of operations.

3) Investment risk

We, and investment partnerships managed by us, have invested in many venture companies and companies undergoing restructuring. The future prospects of these companies are affected by many uncertainties and various potential future events that could cause fluctuations in their performance. These factors include, but are not limited to:

- changes in the competitive environment caused by the rapid progress of technological innovation and fluctuations in industrial standards;
- the hiring and retention of exceptional managers and staff;
- vulnerabilities in these companies' financial structure; and
- the non-disclosure of important information by the companies.

In addition, some of the businesses that we invest in operate in industries that are inherently speculative and risky. The investment risks associated with such uncertainty could lead to losses that could have an adverse effect on our financial condition and results of operations.

4) Foreign currency risk

We, and investment partnerships managed by us, are exposed to foreign currency risk when making investments denominated in foreign currencies. Fluctuations in exchange rates may affect our financial condition and results of operations due to uncertainty over both the timing of the recovery of the investment and the amount recovered.

Management Discussion and Analysis

5) Overseas investment risk

When investing overseas, we, and investment partnerships managed by us, face potential social unrest caused by changes in local economic conditions, changes in political factors, changes in the legal system or terrorism. Country risk may be difficult to minimize or perfectly avoid and may affect our financial condition and results of operations.

In particular, our funds invest in companies in emerging markets, including China and other countries in Asia. Many emerging market countries are developing economically and politically and could not have firmly established securities markets. Investments in companies in emerging markets may involve a high degree of risk and may be speculative.

We cannot guarantee that we will be able to achieve satisfactory investment performance for our funds in emerging markets in the future. Failure to do so could have an adverse effect on our business, growth prospects, fund establishment fees, offering investment funds, fund management fees and success fees, results of financial condition and/or operations.

6) Competition in our asset management segment

At a time of intense competition in the venture investment business and restructuring investment business, including from new entrants, and with domestic and overseas financial institutions and investment companies launching numerous funds, there is no assurance that we will be able to maintain our competitiveness. We may not be able to raise investment funds of a sufficient scale in line with our plans, or to find promising investee companies that would provide adequate returns on investment, as a result of industry rivals deploying revolutionary new services or due to mergers and collaborations between industry rivals.

7) Legal regulations affecting our asset management segment

The investment partnerships we manage are subject to, and must comply with, the Financial Instruments and Exchange Act (FIEA), the Money Lending Business Act of Japan, the Companies Act, the Civil Code of Japan, the Limited Partnership Act for Investment of Japan and other laws, domestic and foreign. We also operate investment trust management companies that are registered as investment management businesses or as investment advisory or agency businesses in accordance with the FIEA. The business operations of our asset management segment may be hindered, and adversely affected, in the event of revisions to the FIEA or other related laws, or in the event that required registrations are revoked.

Management Discussion and Analysis

< Risks relating to our brokerage and investment banking segment >

1) Impact of changes in the business environment affecting our brokerage and investment banking segment

Brokerage commissions account for the majority of the revenue from customers of our brokerage and investment banking segment. This segment is, therefore, highly exposed to fluctuations in the trading volume and trading values of stock markets. Trading volume and trading values on stock markets are affected by various factors, such as corporate profits, exchange rate fluctuations, interest rates, international political conditions, fluctuations in the main global markets and investor sentiment. A fall in share prices tends to lead to a contraction in trading volume. There can be no guarantee of favorable stock market conditions in the future, and the performance of our brokerage and investment banking segment could be adversely affected by declines in share prices and any resulting drop in trading volumes.

The Japanese government, certain foreign governments and various financial instruments exchanges are currently promoting financial and stock market reforms. The substance of these reforms could have an adverse effect on our financial condition and results of operations.

2) Credit risk

Margin transactions for domestic stocks are one of the revenue sources for our brokerage and investment banking segment. However, the value of the collateral deposited by a customer for a margin transaction may be inadequate if the customer suffers a loss on the margin transaction or if the value of the securities posted as collateral declines. In addition, the funds required for margin transactions are primarily financed through borrowings from securities finance companies. However, the value of securities pledged by us to securities finance companies as collateral for such borrowings may also fluctuate. In the event of a decline in the value of securities pledged by us as collateral, the securities finance companies from which we have borrowed may request that we pledge additional collateral, in which case we would be required to secure the funds uniquely in order to fund such additional collateral requirements.

We would borrow shares from our customers and lend such shares to other broker-dealers. We may suffer losses if there are sharp changes in market values of securities and our counterparties to borrowing and lending transactions fail to honor their commitments. Any fluctuation in public equity markets may lead to the risk that parties to stock lending transactions may fail to meet their commitments. In addition, if we fail to expand our customer base for stock lending services and maintain good relationships with other securities companies to which we lend securities, it may have an adverse effect on our reputation and results of operations.

Management Discussion and Analysis

Moreover, over-the-counter foreign exchange margin transactions are transactions conducted by depositing certain amount of margin as collateral. Our customers may make large amount of profits or suffer large amount of losses compared to the amount of margin deposited. Subject to changes in foreign exchange market conditions, in cases where losses suffered exceed the amount of margin deposited, depending on the total amount or the number of incidences, our results of operations could be adversely affected, as bad debt losses may be incurred and further increase in loan loss provision may be necessary due to an increase in unsecured accounts receivable.

3) Foreign currency and counterparty risk

We face counterparty risk with respect to over-the-counter foreign exchange transactions with counterparties, which we perform in order to hedge foreign exchange fluctuations in the positions that we take in relation to our customers. If unforeseen circumstances should occur such as systemic damage to, or the deterioration of the business and financial condition of, a counterparty, we may not be able to hedge market risk for our customers, which could have an adverse effect on our financial condition and results of operations.

4) Underwriting risk

In order to diversify our revenue sources, we are increasing the resources devoted to the underwriting of shares. Due to this we face increased underwriting risk in the event that underwritten securities cannot be resold. Price fluctuations of securities offered but not resold may have an adverse effect on our financial condition and results of operations. A decline in the reputation of an issuer, either during or after a public offering for which we have acted as lead managing underwriter, could damage our reputation and hinder the development of our underwriting business, which would adversely affect our financial condition and results of operations.

5) Risks relating to proprietary trading system (PTS) business

Our proprietary trading system, Japannext PTS, is an off-exchange electronic trading market to which multiple securities companies can connect. Any potential operational difficulties, whether caused by unexpected events such as system failures, non-settlement or late settlement, or the bankruptcy of participating securities companies, could damage the confidence of investors and participating securities companies in the reliability and security of the proprietary trading system, which would adversely affect our financial condition and results of operations.

Management Discussion and Analysis

6) Competition in brokerage and investment banking segment

Competition among brokerage companies has been intensifying. We expect competition to continue to intensify as more companies from other industries enter the online securities brokerage market in response to deregulation, as well as due to the emergence of foreign companies. Furthermore, large securities companies are developing and improving their online securities brokerage businesses. In addition, the minimum unit cost needed to acquire a single new customer account is also projected to increase due to such competition. These factors could have an adverse effect on the operating performance of our brokerage and investment banking segment.

In addition, though we are striving to improve the level of convenience enjoyed by investors who use our proprietary trading system platform, if the services we offer do not compare favourably to those offered by our competitors' proprietary trading system platforms, trading activity on our proprietary trading system may decline, which could have an adverse effect on our financial condition and results of operations.

7) Legal restrictions on the brokerage and investment banking segment

a. Registration of financial instruments business operators and others

Our Group, in order to operate financial instruments business; we are registered as a financial instruments business operator (FIBO) in accordance with the Financial Instruments and Exchange Act (FIEA). This business area is subject to the provisions of the FIEA and related laws such as the Financial Instruments and Exchange Act Enforcement Ordinance of Japan. In addition to the rules of Tokyo Stock Exchange, Osaka Stock Exchange, Nagoya Stock Exchange, Fukuoka Stock Exchange and Sapporo Securities Exchange of which we are a general trading member, we are subject to the rules and regulations established by the Japan Securities Dealers Association and Financial Futures Association of Japan, which are organizations established under the FIEA. In the event that we or our employees violate any of these laws, rules or regulations, our license to operate may be revoked or a court order may be issued requiring that we take administrative action in order to achieve specified improvements. Any such action or event could adversely affect our operation and results of operations.

Management Discussion and Analysis

SBI SECURITIES Co., Ltd. on 12 February 2010 from Financial Services Agency (FSA), received an business improvement administrative order to alter our operation since our operation had been is acknowledged to fall under the case which is 'Situation in which sufficient management of the electronic information processing systems relating to financial instruments business is deemed not to have been taken' as defined in Item 14, Paragraph 1, Article 123 of the Cabinet Office Ordinance on the Financial Instruments Business, based upon Item 2, Article 40 of the Financial Instruments and Exchange Act On 12 March 2010, we have submitted an improvement report to FSA. SBI SECURITIES Co., Ltd. and our Group solemnly receive the administrative action and hereon, by identifying the reason which caused this issue and revising management structure according to it, and by adjusting appropriately to defaults pointed out by outside system inspection, we are to strengthen and improve internal management system including system risk management system further on and to prevent reoccurrence and restore reputation. However, correspondence to this issue and restoration of our reputation requires time more than expected, our operation of our Group may be disturbed and may have an adverse effect on our results of operations. Correspondence to this issue, we have submitted our final improvement report on 31 March 2011.

b. Capital adequacy ratio regulations

Based on the FIEA and on the Cabinet Office Ordinance on the Financial Instruments Business regarding capital regulations for Type 1 FIBO, a system of capital adequacy ratio regulations has been created. Capital adequacy ratio (CAR) is ratio of capital to the aggregate value of the non-fixed portion of capital, potential fluctuations in securities holdings, and other potential risks. Type 1 FIBO must maintain CAR of 120% or higher. If the ratio falls below 120%, FSA will order changes to operational methods and other changes, and if the ratio falls below 100%, the agency may order the suspension of business operations for a period of up to three months. If the ratio is still below 100% after business has been suspended for three months and the agency does not recognize the prospect of the relevant company's recovery, the agency may cancel the company's registration for securities business. In addition, Type 1 FIBO must on a quarterly basis prepare documents recording its CAR and make these documents available for public examination at all their facilities, and a fine shall be levied in the case of nonconformance with this requirement.

Management Discussion and Analysis

c. *Separate management of customer assets/investor protection funds*

To help ensure that securities companies return customers' assets to customers in an appropriate and timely manner, securities companies are required to keep securities and cash entrusted by customers separate from the securities company's own assets. However, this separation requirement does not apply to securities purchased via margin transactions or to the proceeds of the sale of securities via margin transactions. As an additional means of protecting investors, the FIEA requires securities companies to participate in a government-approved investor protection fund. Our Group participates in the Japan Investor Protection Fund (JIPF). Investor protection funds obtain their funds by requiring contributions from their securities company members. If a member of the JIPF were to become bankrupt, the fund will ensure that customers of the bankrupt company receive the securities entrusted to that company as well as other specified claims on that company up to ¥10 million. Accordingly, if the bankruptcy of a member company requires the disbursement of funds greater than those already accumulated by the JIPF, our Group and other members may be required to make additional contributions.

d. *The Act on Sales of Financial Products / the Consumer Contract Act of Japan*

Designed to protect investors when they purchase financial products, the Act on Sales of Financial Products requires financial product sellers to provide specified explanations. In the case that investors lose money on investments in financial products that were not adequately explained, the Act obliges financial product sellers to provide compensation and provides for measures to ensure that the noncompliant financial product sales methods are rectified.

Focusing on the structural gaps between consumers and businesses with regard to the volume and quality of available information as well as negotiating capabilities, the Consumer Contract Act of Japan enables consumers in specified situations to repudiate contracts. We have established internal administration systems designed to ensure its rigorous compliance with this law, and there have not been any cases of noncompliance to date. However, if such a case were to arise in the future, it could entail the payment of compensation for damages, undermine customers' trust in the Company, and have other negative effects, and there is a possibility that such a situation could have an adverse effect on our financial condition and results of operations.

e. *Margin rate restriction of foreign exchange margin transactions*

FSA has announced regulations concerning the gradual reduction of margin rate from 1 August 2010 with respect to foreign exchange margin transactions and margin rate will be even lowered on 1 August 2011. At this present moment, this restriction does not have an impact but there may be possibility that it may affect our Group's results of operation in the future.

Management Discussion and Analysis

8) Systems risks affecting our brokerage and investment banking segment

The Internet is our primary sales channel. Accordingly, we recognize that ensuring the stability of its system for online transactions is the most crucial management issue. We are undertaking continual initiatives to maintain and enhance the level of service. Nevertheless, a system malfunction may occur due to reasons unforeseen at present, including hardware and software malfunctions, human error, a breakdown in communication lines, computer viruses, cyber terrorism, or a system malfunction caused by a natural disaster. We have implemented a number of countermeasures, which include building redundant mission critical systems and monitoring functions for 24/7, as well as establishing backup sites at multiple locations. Nevertheless, should a system malfunction occur despite the implementation of these countermeasures, there is a possibility that a delay or failure to appropriately respond may result in claims for damage resulting from such a malfunction, and this may also erode trust in our systems and support structure. This, in turn, may result in the loss of a large number of customers. In addition, we are developing new systems and increasing capacity in response to expected increases in the number of accounts and trading volume. However, if such number of accounts or trading volume increase less than our expectation, increased costs in relation to our systems such as depreciation and lease fees which do not contribute to our profit could have an adverse effect on our financial condition and results of operations.

9) Security of customer information in our brokerage and investment banking segment

Any unauthorized orders for securities trades, leaks or destruction of important customer data could give rise to liabilities and in turn have an adverse effect on our financial condition and results of operations. Any violations of the Personal Information Protection Act of Japan or any leaks or destruction of important customer data could have negative consequences, including a loss of customer trust, which would have an adverse effect on our financial condition and results of operations.

Management Discussion and Analysis

< Risks relating to our financial services segment >

1) Impact of changes in the business environment on our financial services segment

a. Effects of interest rate fluctuations

We obtain much of the funding required for purchases of leased assets in our leasing business through borrowing. Dramatic increases in the interest rates at which we are able to borrow would result in increased costs in our leasing business. Increases in interest rates could also lead to increased expenses in our consumer loan business. Accordingly, increases in interest rates could have an adverse effect on our financial condition and results of operations.

b. Responding to technical innovations

Because the Internet is the primary channel through which we provide services to our customers, it is imperative for our future growth prospects that we maintain thorough familiarity with the Internet and related technology. With technological innovation comes changes in the technical standards and user environments in which our customers operate. If we are slow to respond to technological advancements, the services we provide are likely to suffer and become inferior or obsolete, resulting in a loss of competitive advantage within the industry. Our financial condition and results of operations could be affected if we lag behind in our efforts to keep up with changes in our technological environment. In addition, we could incur significant expenses to develop new internal systems or perform major system upgrades in order to keep pace with important technological changes.

2) Competition in the financial services segment

Because initial capital investment requirements for comparison shopping websites, such as those that compare financial, insurance and loan products, are low and because such businesses may be launched with relatively low personnel costs, competition in this business is intensifying as more companies enter into the market. Such competitive pressures could have an impact on the profitability of our financial services segment. In addition, there are a number of competing websites in the non-financial services area, where three of our group companies are active. As the number of our competitors in these fields increases, the number of users who visit our websites could decrease, which could cause additional downward pressure on revenues. Any of these factors could have an adverse effect on our financial condition and results of operations.

Management Discussion and Analysis

3) Risk relating to banking business

In the banking industry, it is necessary to respond to a great variety of risks: credit risk, market risk, liquidity risk, compliance risk, administrative risk, system risk, information security risk, risks associated with contracting with third parties, event risk, reputation risk, capital ratio risk, strategic risk, and risk associated with regulatory change. Any failure to adequately address these risks could be disruptive to business operations. In addition, if we are unable to achieve the targets projected in our initial business plan for this sector, and if future income is inadequate to cover our initial investments, operating results could be adversely affected.

4) Risk relating to insurance business

In the insurance industry, it is necessary to respond to a great variety of risks: insurance underwriting risk, market risk, credit risk, liquidity risk, administrative risk, system risk, information security risk, legal risk and casualty risk. Any failure to adequately address any of these risks could be disruptive to our business operations. In addition, if we are unable to achieve the targets projected in our initial business plan for this sector, and if future income is inadequate to cover our initial investments, operating results could be adversely affected.

5) Legal risks affecting our financial services segment

Licenses, permits or registrations are required to conduct businesses under our financial services segment under the Money Lending Business Act, the Banking Act of Japan, Insurance Business Act of Japan and their respective related ordinances and regulations, the Insurance Act of Japan, the Act on Special Measures regarding Servicer Business of Japan and others. Our business would be adversely affected if any necessary licenses, permits or registrations were revoked for any reason.

6) Systems risks affecting financial services segment

Because our financial services segment relies heavily on computer systems, if unforeseeable events such as earthquakes, floods, fires, computer viruses, power outages, communications failures, work-stoppages by third-party service providers or unpredictable system failures were to result in a delay, suspension or cessation of services to our customers, such events could have an adverse effect on our financial condition and results of operations.

7) Security of customer information in our financial services segment

If any leaks of customer information should occur, we could lose the trust of our customers and incur significant legal and other costs, either of which could have an adverse effect on our financial condition and results of operations. In addition, any violation of the Personal Information Protection Act of Japan or any leaks of customer information could lead to a loss of trust by our customers and could have an adverse effect on our operating results.

Management Discussion and Analysis

< Risks relating to our housing and real estate segment >

1) Impact of changes in the business environment on our housing and real estate segment

a. Effects of real estate market conditions

Changes in real estate market conditions, such as land prices and lease rates, could affect our financial condition and results of operations in our real estate holdings, including our direct holdings and our holdings through investment partnerships. For example, we may be required to increase allowance for doubtful accounts with respect to real estate we hold as collateral for loans if the appraised value of such real estate decreases. In addition, since the housing loan business in our housing and real estate segment concentrates primarily on the provision of housing loans to consumers who are building or buying new homes, fluctuations in the volume of housing loans subject to external factors such as new housing starts could have an adverse effect on our financial condition and results of operations.

b. Effects of fluctuations in interest rates and related market conditions

Interest rate fluctuations lead to higher procurement costs, including procurement costs for non-recourse loans in our housing and real estate segment. In addition, in the real estate financing business in our housing and real estate segment, changes in interest rates could impact the interest rates on housing loans and mortgages, may affect the number of new borrowers and refinancing borrowers. Drastic changes in interest rates could affect securitization of housing loans. Thus, change in interest rates could have an adverse effect on our financial condition and results of operations.

2) Investment risk

If problems or defects that were not identified in the pre-purchase diligence process for a property are later revealed following the acquisition of that property, such as unusual rights relationships, poor soil quality, inadequate construction or environmental problems, those problems could have an adverse effect on the value or cash flow from that property. Other factors that could have an adverse effect on a property's price and cash flow include fires, riots, terrorism, earthquakes, volcanic eruptions, tidal waves and other unforeseeable natural disasters.

3) Foreign currency risk

Investments in our housing and real estate segment that are denominated in foreign currencies are subject to risk caused by fluctuations in foreign exchange rates. Because both the timing and amount of recovery from real estate properties are inherently uncertain, the operating results of our housing and real estate segment could be adversely affected by fluctuations in foreign exchange rates.

Management Discussion and Analysis

4) Risks relating to investment in overseas real estate

Investments in overseas real estate expose us to risks including losses due to disruptions in economic and political conditions, changes in the local legal system and social disruptions resulting from terrorism and other factors. We are thoroughly studying and analyzing conditions in other countries in order to reduce exposure to country risk. However, since it is difficult to completely avoid the effects of these risks, the occurrence of any of these problems could have an adverse effect on our financial condition and results of operations.

5) Competition in businesses relating to residential real estate

Competition in the residential real estate market is expected to intensify as the number of new entrants increases in response to greater business opportunities. If our efforts to maintain and strengthen our competitive position are unsuccessful, price competition in the real estate market could put downward pressure on our revenues, which could have an adverse effect on our financial condition and results of operations.

6) Legal regulatory risk relating to residential real estate and lifestyle networks

In addition to the Building Lots and Building Transaction Business Act of Japan, which requires a license to act as an agent and broker in the purchase or lease of real estate, other laws in Japan such as the National Land Use Planning Act of Japan, Building Standards Act of Japan, City Planning Act of Japan, Act Concerning Specified Joint Business in Real Estate of Japan, Leased Land and House Lease Act of Japan, Construction Business Act of Japan, Architect Act of Japan, Labor Health and Safety Act of Japan and the Financial Instruments and Exchange Act also apply to us. In addition, the Money Lending Business Act also applies to our real estate financing business. With respect to the method of payment settlement, laws in Japan such as the Act for Regulation of Receiving Capital Subscription, Deposits, and Interest Rates, etc. of Japan, the Banking Act, and the Payment Services Act of Japan are also applicable.

Our lifestyle networks business is subject to laws in Japan such as the Act on Specified Commercial Transactions of Japan, the Consumer Contract Act of Japan, the Pharmaceutical Affairs Act of Japan, the Product Liability Act of Japan, the Unauthorized Computer Access Act of Japan, and anti-nuisance ordinances.

Any administrative action that would require us to take steps to alter our operations, or any revocation of a license, permit or registration required under these various legal requirements, could adversely affect our financial condition and results of operations.

Management Discussion and Analysis

7) Systems risks affecting our residential real estate related business

Any computer failure causing a delay, suspension or cessation of services due to unforeseeable factors such as widespread earthquake or flood damage, fires, computer viruses, power outages, communications failures or work-stoppages by third-party service providers, could adversely affect our financial condition and results of operations.

8) Security of customer information in our real estate related businesses

If any leak or destruction of customer information were to occur, it could result in legal liability and a loss of trust and credibility, either of which could have an adverse effect on our financial condition and results of operation.

In addition, we have established an internal management structure, and are constantly working on making improvements for the purpose of complying with Japan's Personal Information Protection Act and associated regulations. In the event of a violation of a law or regulation at our Group, or an information leak, the resulting loss of trust among customers and other consequences could have an adverse effect on our financial condition and results of operations.

< Risks relating to our other businesses >

1) Risks relating to system solution business

Our system solution business is primarily engaged in entrusted development and operation and maintenance of system.

The information technology industry continues to bring about technological innovation and industry technical standards and customer usage conditions continue to evolve through the constant introduction of new technologies. If we were to lag behind in our response to these new technologies, our services could become unattractive or obsolete, which could adversely affect our competitiveness in this industry.

In addition, if our system solution business is unable to achieve the goals set out in its business plans as originally formulated, and if it is unable to record earnings commensurate with its initial investments, such failure could have an adverse effect on our financial condition and results of operations.

Management Discussion and Analysis

2) Risks relating to biotechnology business

We focus on the research and development of proprietary drugs. However, we cannot assure you that our research and development efforts will result in the development of commercially successful products or innovative production technologies, or that any such research projects will generate the expected results. Substantially all of our biotechnology products must undergo a clinical trial process before they can be introduced into the market for commercial sale. The process is expensive, lengthy and uncertain. Our results of operations may be adversely affected if after we devote significant time and expense on research and development and the clinical trial process, a product under development fails to achieve approval for commercial sale or we are subject to product liability claims in respect of our biotechnology products.

FINANCIAL REVIEW

1. Important Accounting Policies and Estimates

The consolidated financial statements of the Group are prepared based on the accounting standards generally accepted to be fair and appropriate in Japan. In preparing the consolidated financial statements, management of the Group must make estimations and set assumptions that impact the reported asset and liability figures as of the fiscal closing date and the reported revenue and expense figures for the reporting period. Management makes estimates and judgments based on various factors considered rational in view of past results and conditions, and the results of such estimates and judgments form the bases of judgments relating to the reported asset and liability figures as well as revenue and expense figures that cannot be easily judged based on other methods. However, the actual results, in some cases, differ from the estimates. The Group recognizes that the following key accounting policies, in particular, have considerable effects on important judgments and decisions used in the preparation of consolidated financial statements. Important accounting policies including the following are as indicated in "Section of A1. FINANCIAL INFORMATION, II. SIGNIFICANT ACCOUNTING POLICIES".

- (1) **Valuation of operational investment securities, trading instruments and investment securities**
Investment holds a key position for our Group, and we make important judgments and estimates in evaluating our investment activities.

In the Asset Management Business, the Group holds operational investment securities aimed at building our investments. These represent investments primarily in unlisted companies, and in order to provide for the loss on operational investment securities held as of the fiscal year-end, we record the estimated loss amount to allowance for investment loss in consideration of the actual conditions of the investee companies. In case an investee's operating results have particularly deteriorated, we apply impairment accounting up to the fair value in consideration of the future recoverability based on management's intent.

Management Discussion and Analysis

In the Brokerage & Investment Banking Business, the Group maintains marketable trading instruments. These are fairly valued at market prices and valuation differences are posted to income or loss for the period.

The Group also holds investment securities of which marketable securities are valued at market prices while unlisted items are reviewed in consideration of the actual conditions of the investee companies, and any estimated amount of loss is posted to allowance for investment loss. In the event the market price of marketable securities falls below the acquisition price, we apply impairment accounting up to the fair value in consideration of the future recoverability. In case an unlisted investee's operating results have particularly deteriorated, we apply impairment accounting up to the fair value in consideration of the future recoverability based on management's intent.

(2) Deferred tax assets

Temporary differences occurring between the financial statements and the tax bases of assets and liabilities are posted to deferred tax assets using the statutory effective tax rate applied when the difference is dissolved.

A valuation allowance is provided for deferred tax assets if it is more likely than not these items will either expire before the Company is able to realize their benefits, or that future deductibility is uncertain. Loss carryforwards can be posted as deferred tax assets to the extent of the amount recoverable, and the Group posts deferred tax assets based on the assumption of recoverability.

Each Group company calculates the estimated future recoverable tax amount based on the expected amount of future taxable income. While we presume that it is quite possible to realize the deferred tax assets after valuation allowance, the amount of valuation allowance may fluctuate depending on any changes in the expected amount of future taxable income.

2. Analysis of Consolidated Results of Operations for the Fiscal Year Ended March 31, 2011

During the fiscal year ended March 31, 2011, the business environment surrounding the Group continued to be severe as individual stock brokerage trading value in the domestic equity market declined 16.3% year-on-year and the number of IPO companies remained at a low level although the number increased by 4 from a year earlier to 23. Meanwhile, in overseas, markets of emerging countries with high growth expectations continued to be relatively steady despite showing signs of instability at times affected by global conditions, and the world's IPO market continues to recover, driven by China and Hong Kong. Under these circumstances, the Group's consolidated results of operations in the fiscal year ended March 31, 2011 were as follows. Net sales increased 13.3 % year-on-year to ¥141,081 million, operating income climbed 160.3% to ¥8,932 million, ordinary income surged 216.8% to ¥3,525 million, and net income increased 93.0% year-on-year to ¥4,534 million. Amid the harsh business environment, we achieved higher income and profit than the results of the previous fiscal year.

Management Discussion and Analysis

(Asset Management Business)

In the Asset Management Business, net sales increased 52.1% year-on-year to ¥30,701 million and operating income surged 276.5% year-on-year to ¥9,577 million. Amid a continued tough business environment although the number of new companies listing on domestic stock markets increased from a year earlier, the number of IPOs and M&As with which the Asset Management Business was involved increased from 11 in the previous fiscal year to 17 given that these activities took place primarily in overseas where stock markets have been recovering ahead of domestic markets. In addition, NEW HORIZON FUND, L.P., which invests in unlisted stocks in China, contributed ¥3,325 million in operating income to the Group. Aggressive investments made in China and other Asian emerging countries since 2005 have paid off and are now generating significant profit. The Company believes that a lingering difficult business environment with weak stock market performance actually offers an ideal opportunity to make new investments, and the Company has taken advantage of the drop in investment costs since the Lehman Shock to continue investing aggressively. During the fiscal year ended March 31, 2011, funds managed by the Group invested ¥50,579 million, and together with direct investments of ¥13,856 million, investments by the Group amounted to a total of ¥64,435 million. The number of investees totaled 185 companies.

(Brokerage & Investment Banking Business)

In the Brokerage & Investment Banking Business, net sales declined 4.5% from the previous fiscal year to ¥47,873 million and operating income decreased 34.7% year-on-year to ¥6,123 million. The business environment remained harsh with individual stock brokerage trading value continuing to slide. However, SBI SECURITIES Co., Ltd. maintained favorable performance, adding 155,960 new customer accounts during the fiscal year ended March 31, 2011, and the number of accounts totaled 2,209,946 at year-end. The consolidated performance of SBI SECURITIES Co., Ltd. for the fiscal year ended March 31, 2011 resulted in net sales of ¥44,077 million, down 4.4% year-on-year and operating income of ¥9,896 million, down 20.5% year-on-year, due to the decline in brokerage commissions caused by the fall in individual stock brokerage trading value although revenues relating to the investment trust business increased as a result of favorable sales of investment trusts and revenues from trading increased backed by higher sales of foreign bonds. At SBI Liquidity Market Co., Ltd. that began operation in November 2008, trading value has remained at a high level even after the introduction of leverage restrictions in August 2010. Non-consolidated results of the company for the fiscal year ended March 31, 2011 were operating revenue of ¥9,493 million and operating income of ¥1,991 million.

Management Discussion and Analysis

(Financial Services Business)

In the Financial Services Business, we recorded higher revenues again, and net sales increased 19.2% year-on-year to ¥30,530 million as a result of favorable performance of listed subsidiaries, SBI VeriTrans Co., Ltd. and Morningstar Japan K.K. However, operating losses in the credit card business had a material impact as a result of which the Financial Services Business segment recorded an operating loss of ¥536 million.

At SBI Sumishin Net Bank, Ltd., an affiliate accounted for under the equity method, the total deposit balance as at March 31, 2011 was ¥1,552.4 billion and the number of accounts topped 1 million in February 2011 to 1,049,000. These results significantly exceeded the initial plan, and consequently, the Bank recorded non-consolidated net income of ¥3,528 million, up 52.3% year-on-year.

(Housing and Real Estate Business)

In the Housing and Real Estate Business comprised of the real estate business, the financial real estate business and the lifestyle networks business, net sales increased 36.8% year-on-year to ¥23,467 million and operating income surged 286.4% year-on-year to ¥3,370 million. While the domestic real estate market has yet to show full-fledged recovery, sales of small and mid-size properties to wealthy individuals and other investors are on the rise. Under such circumstances, SBI Mortgage Co., Ltd. continues to offer “Flat 35”, a long-term fixed interest rate housing loan product, in partnership with the Japan Housing Financing Agency, through over 100 “SBI housing loan shops/SBI Money Plaza” nationwide at the lowest rates in the industry. As a result, the company has been building up its loan balance, which exceeded ¥900 billion as of March 31, 2011. The company's non-consolidated net sales amounted to ¥9,555 million and operating income was ¥2,888 million.

(Selling, General and Administrative Expenses)

During the consolidated fiscal year, selling, general and administrative expenses amounted to ¥64,613 million, up 4.3 % year-on-year, and consisted primarily of personnel expenses and securities system outsourcing costs.

(Non-operating Income)

Non-operating income for the consolidated fiscal year amounted to ¥1,186 million, up 0.1 % year-on-year. This was primarily interest income and dividend income.

Management Discussion and Analysis

(Non-operating Expenses)

Non-operating expenses rose 88.1 % from the previous consolidated fiscal year to ¥6,593 million, consisting primarily of interest expenses and foreign exchange loss.

(Extraordinary Income)

During the consolidated fiscal year, extraordinary income rose 189.0 % year-on-year to ¥10,018 million. This was mainly gain on sales of investment securities.

(Extraordinary Loss)

Extraordinary loss increased 121.8 % from the previous consolidated fiscal year to ¥8,113 million. This consisted primarily of provision of allowance for doubtful accounts.

3. Analysis of Financial Conditions

As of 31 March 2011, total assets stood at ¥1,293,606 million, up ¥ 63,666 million from ¥1,229,939 million at the end of the previous consolidated fiscal year. Net assets amounted to ¥456,982 million, up ¥28,367 million from a year earlier, owing primarily to the issuance of new shares under an offering in which the payment date was 23 June 2010.

Cash and cash equivalents as at the end of the consolidated fiscal year totaled ¥148,786 million, up ¥6,204 million compared with the balance of ¥142,581 million a year earlier. The following is a summary of cash flows and underlying factors.

(Net Cash Used in Operating Activities)

Net cash used in operating activities totaled ¥742 million, compared with net cash used in of ¥53,134 million in the previous consolidated fiscal year. This mainly reflected the cash outflow of ¥35,988 million for Increase in operational investment and of ¥18,000 million for increase in cash segregated as deposits against the cash inflow of ¥26,760 million for increase in guarantee deposits received, of ¥6,341 million for Increase in deposits from customers, and of ¥4,962 million for Increase in margin transaction assets/liabilities.

(Net Cash Used in Investing Activities)

Net cash used in investing activities totaled ¥16,642 million, compared with net cash used in the previous consolidated fiscal year of ¥15,563 million. This was mainly attributable to cash outflows of ¥13,621 million for purchases of investment securities, and ¥22,069 million for payments of loans receivable despite cash inflows of ¥11,212 million for proceeds from sales of investment securities, and of ¥15,496 million in collection of loans receivable.

Management Discussion and Analysis

(Net Cash from Financing Activities)

Net cash from financing activities totaled ¥25,154 million, compared with net cash from financing activities in the previous consolidated fiscal year of ¥84,599 million. This mainly reflected cash outflows of ¥113,100 million for redemption of bonds payable despite the cash inflow of ¥71,019 million for proceeds from issuance of bonds payable, a increase in short-term loans payable in the amount of ¥39,259 million, and a proceeds from stock issuance of ¥35,698 million.

Forward-looking descriptions provided herein are based on judgments of the Company as of the date of submission of the Annual Report (June 29, 2011).

SHARE EXCHANGES

<Conclusion of share exchange agreement between the Company and SBI VeriTrans Co., Ltd.>

The Company and its consolidated subsidiary, SBI VeriTrans Co., Ltd. entered into a share exchange agreement to convert SBI VeriTrans Co., Ltd. into a wholly-owned subsidiary of the Company through a share exchange effective February 24, 2011, in accordance with the resolution reached at the meeting of the Board of Directors held at each of the companies on the said date.

The following outlines the share exchange.

(1) Purpose of the share exchange

The SBI Group operates with the goal to form a global financial ecosystem of implementing the know-how fostered in Japan for each of the core businesses also in overseas locations. In expectation of the further expansion of Internet-based financial transactions, the share exchange aims at promptly and efficiently incorporating the EC settlement system and know-how of SBI VeriTrans Co., Ltd. into the Group through management integration and thereby generating significant synergistic effects.

(2) Date of share exchange (effective date)

August 1, 2011

(3) Method of share exchange

The share exchange will be executed by newly issuing for the number of shares of common stock of the Company derived by multiplying 4.7 against the total number of shares of common stock of SBI VeriTrans Co., Ltd. held by the shareholders (excluding the Company) registered or recorded in the shareholder register of SBI VeriTrans Co., Ltd. immediately before the share exchange goes into effect for distribution to such shareholders.

Management Discussion and Analysis

(4) Share exchange ratio

	<u>SBI Holdings, Inc.</u>	<u>SBI VeriTrans Co., Ltd.</u>
Share exchange ratio	1	4.7

(5) Basis of calculation of the share exchange ratio

From the perspective of ensuring fairness and validity of the share exchange, the Company and SBI VeriTrans Co., Ltd. determined the share exchange ratio by referencing the results of the estimation requested to third-party estimation agents, i.e. to KPMG FAS Co., Ltd. by the Company and to Ernst & Young Shinnihon Tax by SBI VeriTrans Co., Ltd.

In estimating the share exchange ratio, KPMG FAS Co., Ltd., adopted the market price method to evaluate the Company while adopting the market price method and the discounted cash flow method to evaluate SBI VeriTrans Co., Ltd. Meanwhile, Ernst & Young Shinnihon Tax, in estimating the ratio, adopted the market stock price method, the comparable peer company analysis method and the discounted cash flow method to evaluate the Company and SBI VeriTrans Co., Ltd.

(6) Profile of the company becoming the wholly owning parent company in the share exchange

Name: SBI Holdings, Inc.

Capital stock: 73,236 million yen (As of March 31, 2011)

Business description: Management and operation of the corporate group through holding shares, etc.

Management Discussion and Analysis

<Conclusion of a share exchange agreement between Morningstar Japan K.K. and Gomez Consulting Co., Ltd.>

The Company's consolidated subsidiaries, Morningstar Japan K.K. and Gomez Consulting Co., Ltd. entered into a share exchange agreement to convert Gomez Consulting Co., Ltd. into a wholly-owned subsidiary of Morningstar Japan K.K. through a share exchange effective January 26, 2011, in accordance with the resolution reached at the meeting of the Board of Directors held at each of the companies on the said date.

The following outlines the share exchange.

(1) Purpose of the share exchange

Morningstar Japan K.K. has recently been providing financial information through the latest terminals such as smartphones and iPad and making considerable achievements in asset management and IR seminars using the state-of-the-art communication tools including USTREAM and TWITTER. Given that Gomez Consulting Co., Ltd. holds the technology and know-how on such latest terminals and communication tools, the share exchange as a means of management integration to make Gomez Consulting Co., Ltd. a wholly-owned subsidiary, aims at achieving further synergistic effects and enhancing the capability to promptly and properly respond to the rapidly changing information environment.

(2) Date of share exchange (effective date)

April 22, 2011

(3) Method of share exchange

The share exchange will be executed by issuing for allotment the number of shares of common stock of Morningstar Japan K.K. derived by multiplying 2.2 times the total number of shares of common stock of Gomez Consulting Co., Ltd. held by shareholders (excluding Morningstar Japan K.K.) registered or recorded on the shareholder register of Gomez Consulting Co., Ltd. immediately before the share exchange goes into effect. With regard to 3,310 shares, Morningstar Japan K.K. will appropriate the shares of common stock it holds while issuing new shares of Morningstar Japan K.K. for the remainder of the shares.

Management Discussion and Analysis

(4) Share exchange ratio

	<u>Morningstar Japan K.K.</u>	<u>Gomez Consulting Co., Ltd.</u>
Share exchange ratio	1	2.2

(5) Basis of calculation of the share exchange ratio

From the perspective of ensuring fairness and validity of the share exchange, Morningstar Japan K.K. and Gomez Consulting Co., Ltd. determined the share exchange ratio by referencing results of the estimation requested to third-party estimation agents, i.e. to Ernst & Young Shinnihon Tax by the Morningstar Japan K.K. and to Strategic Scenario by Gomez Consulting Co., Ltd.

In estimating the share exchange ratio, Ernst & young Shinnihon Tax adopted the market price method, the comparable peer company method, the discounted cash flow method and the market value net assets method to evaluate Morningstar Japan K.K. and Gomez Consulting Co., Ltd. Meanwhile, Strategic Scenario, in estimating the ratio, adopted the market stock price method, the discounted cash flow method and the market value net asset method to evaluate Morningstar Japan K.K. and Gomez Consulting Co., Ltd.

(6) Profile of the company being the wholly owning parent company in the share exchange

Name: Morningstar Japan K.K.

Capital stock: 2,093 million yen (As of March 31, 2011)

Business description: Financial information evaluation, information offering and consulting

Management Discussion and Analysis

RESEARCH & DEVELOPMENT

The research and development expenses of the SBI Group amounted to ¥542 million on a consolidated basis for the fiscal year ended March 31, 2011, which were primarily related to research and development activities of SBI Biotech Co., Ltd. in the pharmaceutical business.

SBI Biotech Co., Ltd. exploits drug seeds in-house in the fields of cancer and immunity as well as engages in the business of introducing and developing promising, innovative medical and pharmaceutical projects on a global basis. Research and development expenses relating to this business amount to ¥476 million.

CAPITAL EXPENDITURE

Capital investments in the fiscal year ended March 31, 2011 totaled ¥6,247 million.

Major capital investments were as follows.

(1) Brokerage & Investment Banking Business

In order to respond smoothly to the increase in the number of orders in line with the increased number of customers and to provide a wider range of services to customers, we made capital investments totaling ¥3,196 million primarily in the enhancement of existing transaction systems and the development of software for providing new services.

(2) Financial Services Business

We made capital investments totaling ¥1,806 million primarily for the development of mobile-compatible functions to improve the customer satisfaction level and the development of next-generation settlement systems.

In its prospectus dated 31 March 2010, the Company included a valuation of its properties at ¥23,133 million, which has not been incorporated in the consolidated financial statements for the year ended 31 December 2010. These properties have been included in the consolidated balance sheets at 31 March 2011 at ¥38,562 million, being their historical cost less accumulated depreciation and accumulated impairment losses.

Stock Information and Dividend Policy

1. STOCK INFORMATION

(1) Number of Shares

(i) Total Number of Shares

Type	<u>Total Number of Shares Available for Issuance</u>
Common stock	34,169,000
Total	<u>34,169,000</u>

(Notes) There are no provisions for pre-emptive rights under the Companies Act of Japan, which would oblige the Company to offer new shares on pro-rata basis to existing shareholders.

(ii) Number of Shares Issued

Type	<u>Number of Shares Issued as of Fiscal Year-End (March 31, 2011)</u>	<u>Number of Shares Issued as of the Date of Submission (June 29, 2011)</u>	<u>Name of Listed Financial Instruments Exchange or Name of Registered Authorized Financial Instruments Exchange Association</u>	<u>Content</u>
Common stock	19,944,018	21,944,018	Tokyo Stock Exchange Osaka Stock Exchange (First section of each exchange above)	(Note 2)
Total	<u>19,944,018</u>	<u>21,944,018</u>	—	—

(Notes) 1. "Number of shares as of the date of submission" does not include the number of shares issued through the exercise of stock acquisition rights during the period from June 1, 2011 to the date of submission of the Annual Report.

2. This is the Company's standard stock on which no limitation is applied with regard to the content of rights. The Company does not adopt the unit share system.

Stock Information and Dividend Policy

(2) Distribution of Ownership by Shareholders

(As of March 31, 2011)

Category	Shareholding								
	State and Local Government and Organizations	Financial Institutions	Financial Instruments and Exchange Operators	Other Corporations	Foreign Corporations		Individuals and Other	Total	Shares Below One Unit
					Other than	Individuals			
					Individuals	Individuals			
Number of Shareholders	1	42	49	1,050	365	151	189,973	191,631	—
Number of Shares	1,747	3,469,576	670,575	192,863	9,067,665	6,683	6,534,909	19,944,018	—
Shareholding Ratio (%)	0.01	17.40	3.36	0.97	45.47	0.03	32.77	100.00	—

- (Notes) 1. 14,621 shares of treasury stock are included under "Individuals and other".
2. "Other corporations" include 468 shares of stock under the name of Japan Securities Depository Center, Inc.

(3) Principal Shareholders

(As of March 31, 2011)

Name	Address	Number of Shares	Shareholding Ratio Against Total Number of Shares Issued (%)
CBNY-ORBIS FUNDS	LPG BUILDING 34 BERMUDIANA ROAD HAMILTON HM 11 BERMUDA	1,747,538	8.76
CBNY-ORBIS SICAV	31,Z.A.BOURMICH, L-8070 BERTRANGE, LUXEMBOURG	1,198,102	6.00
Japan Trustee Services Bank, Ltd. (Trust account)	8-11, Harumi 1-Chome, Chuo-ku, Tokyo	894,578	4.48
The Master Trust Bank of Japan, Ltd. (Trust account)	11-3, Hamamatsu-cho 2-Chome, Minato-ku, Tokyo	755,375	3.78
BNY GCM CLIENT ACCOUNT J PRD AC ISG (FE-AC)	PETERBOROUGH COURT 133 FLEET STREET LONDON EC4A 2BB UNITED KINGDOM	517,817	2.59

Stock Information and Dividend Policy

<u>Name</u>	<u>Address</u>	<u>Number of Shares</u>	<u>Shareholding Ratio Against Total Number of Shares Issued (%)</u>
Merrill Lynch Japan Securities Co., Ltd.	Nihombashi 1-Chome Building, 4-1, Nihombashi 1-Chome, Chuo-ku, Tokyo	406,412	2.03
SAJAP	P.O.BOX 2992 RIYADH 11169 KINGDOM OF SAUDI ARABIA	376,628	1.88
UBS AG LONDON A/C IPB SEGREGATED CLIENT ACCOUNT	BAHNHOFSTRASSE 45, 8001 ZURICH, SWITZERLAND	328,191	1.64
Yoshitaka Kitao	Wakamiya-cho, Shinjuku-ku, Tokyo	323,626	1.62
BARCLAYS BANK PLC SUB- ACCOUNT BARCLAYS CAPITAL SECURITIES LIMITED SBL/PB	1 CHURCHILL PLACE,LONDON E14 5HP, UNITED KINGDOM	303,539	1.52
Total	—	6,851,806	34.36

Stock Information and Dividend Policy

(4) Voting Rights

(i) Issued Shares

(As of March 31, 2011)

Type	Number of Shares	Number of		Description
		Number of Shares	Voting Rights	
Stock without voting right	—	—	—	—
Stock with restricted voting right (treasury stock, etc.)	—	—	—	—
Stock with restricted voting right (other)	—	—	—	—
Stock with full voting right (treasury stock, etc.)	(Treasury stock owned) Common stock: 14,621	—	—	Standard stock of the Company without any limitation to the right
Stock with full voting right (other)	Common stock: 19,929,397	19,929,397	19,929,397	Same as above
Stock below one unit	—	—	—	—
Total number of issued shares	19,944,018	—	—	—
Total number of voting rights	—	19,929,397	19,929,397	—

(Note) "Stock with full voting right (other) includes 468 shares under the name of Japan Securities Depository Center, Inc. and "Number of voting rights" includes 468 voting rights associated with such shares.

(ii) Treasury Stock

(As of March 31, 2011)

Name of Holder	Address of Holder	Number of Shares		Total Number of Shares	Shareholding Ratio Against Total Number of Issued Shares (%)
		Held Under the Name	Held Under the Name of Another Party		
(Treasury stock owned) SBI Holdings, Inc.	1-6-1, Roppongi, Minato-ku, Tokyo	14,621	—	14,621	0.07
Total	—	14,621	—	14,621	0.07

Stock Information and Dividend Policy

2. DIVIDEND POLICY

The basic profit distribution policy of the Company is to target a payout ratio of 20% to 50% of its consolidated net income on a once annual year-end dividend payment. With a general rule to provide a dividend of at least 20%, the Company will aim to heighten the payout ratio up to 50% if it determines based on a comprehensive consideration, including projecting the future business conditions, that a higher distribution is possible while securing sufficient retained earnings for sustainable growth.

Based on the aforementioned basic policy, the Company determined to pay an ordinary dividend of 100 yen per share as a year-end dividend for the fiscal year ended March 31, 2011. In addition, we distributed a dividend of 20 yen to commemorate the Company's listing on the Main Board of the Hong Kong Stock Exchange on April 14, 2010. As a result, our annual dividend came to a total of 120 yen per share.

The Company adopts a policy to pay, as a general rule, a once-a-year dividend at the year-end and not pay interim dividends. Distribution of surplus funds is subject to the decisions of the general meeting of shareholders and the Board of Directors.

The Company provides in its Articles of Incorporation to the effect that "surplus funds may be distributed based on a resolution reached by the Board of Directors pursuant to the provisions of Paragraph 1 of Article 459 of the Companies Act" and defines therein the record dates for year-end and interim dividends, but does not provide for the "interim dividend" stipulated under Paragraph 5 of Article 454 of the Companies Act in the Articles of Incorporation.

Dividends from surplus for the fiscal year ended March 31, 2011 are as follows.

Date of Resolution	Total Dividends <i>(Millions of Yen)</i>	Dividend per Share <i>(Yen)</i>
April 27, 2011 Resolution of the Board of Directors	2,391	120

DISTRIBUTABLE RESERVES

Dividends can be paid out from the distributable amount which is determined in accordance with the Companies Act. We had distributable reserve of ¥131,802 million as at 31 March 2011.

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Representative Director and Chief Executive Officer	Yoshitaka Kitao (January 21, 1951)	April 1974 June 1995 March 1999 July 1999 June 2003 July 2004 June 2005 September 2005 March 2006 June 2006 June 2007 September 2008 October 2010	Entered Nomura Securities Co., Ltd. Executive Vice President and CFO of SOFTBANK CORP. Representative Director of Softbank Finance Corp. (Currently, SOFTBANK TELECOM Corp.) Representative Director and President of the Company Representative Director and CEO of the Company (present) Director and Chairman of E*TRADE SECURITIES Co., Ltd. (Currently, SBI SECURITIES Co., Ltd.) Representative Director and CEO of SBI VENTURES K.K. (Currently, SBI Investment Co., Ltd.) (present) Director and Chairman of Gomez Consulting Co., Ltd. (present) Director and CEO of Morningstar Japan K.K. (present) Director and CEO of SBI VeriTrans Co., Ltd. (present) Director of SBI VEN HOLDINGS PTE. LTD. (present) Director of SBI Hong Kong Co., Limited (present) Representative Director and Chairman of SBI SECURITIES Co., Ltd. (present)	Note1	323,626 shares

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Director and Chief Financial Officer	Yasutaro Sawada (October 14, 1962)	April 1985	Entered Nomura Securities Co., Ltd.	Note1	16,602 shares
		December 1995	Entered SOFTBANK CORP.		
		March 1999	Director of Softbank Finance Corp. (Currently, SOFTBANK TELECOM Corp.)		
		December 2002	Representative Director and Vice President of the Company		
		June 2003	Representative Director, COO, and CFO of the Company		
		September 2003	Outside Director of Broad Band Tower, Inc.		
		June 2005	Director and COO of the Company		
		June 2005	Representative Director and COO of SBI VENTURES K.K. (Currently, SBI Investment Co., Ltd.)		
		July 2006	Director and Executive Officer of SBI Investment Co., Ltd.		
		June 2008	Representative Director and Chairman of C4 Technology, Inc. (Currently, SBI Net Systems Co., Ltd.) (present)		
		June 2008	Director, COO, and CFO of the Company		
		November 2008	Director and CFO of SBI Investment Co., Ltd. (present)		
June 2009	Director and CFO of the Company (present)				
Director and Executive Officer	Takashi Nakagawa (September 6, 1963)	April 1987	Entered The Fuji Bank, Limited (Currently, Mizuho Financial Group, Inc.)	Note1	4,200 shares
		April 1999	Entered Softbank Finance Corp. (Currently, SOFTBANK TELECOM Corp.)		
		June 2000	Entered the Company		
		August 2002	Executive Officer of the Company		
		December 2002	Director of the Company		
		June 2003	Director and Executive Officer of the Company		
		June 2005	Director and Managing Executive Officer of SBI VENTURES K.K. (Currently, SBI Investment Co., Ltd.)		
		June 2006	Director of the Company		
		July 2006	Representative Director and COO of SOFTBANK INVESTMENT CORPORATION (Currently, SBI Investment Co., Ltd.) (present)		
		June 2007	Director and Managing Executive Officer of the Company		
		June 2008	Director and Senior Managing Executive Officer of the Company		
		June 2009	Director and Executive Officer of the Company		
September 2010	Director, Executive Officer, and Head of Fund Investments, Overseas Business Div. of the Company (present)				

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Director and Executive Officer	Kenji Hirai (October 7, 1965)	April 1988 September 1998 April 2000 October 2001 October 2002 June 2005 April 2006 June 2007 August 2007 December 2007 June 2008 September 2008 June 2009 September 2010	Entered Suntory Co., Ltd. (Currently, Suntory Liquors Limited) Entered Andersen Consulting (Currently, Accenture Japan Ltd.) Entered the Company General Manager of Finance Dept. of the Company Executive Officer of the Company Director and CFO of the Company Director, Managing Executive Officer, and CFO of the Company Director, Senior Managing Executive Officer, and CFO of the Company Director, Senior Managing Executive Officer, CFO, and General Manager of Overseas Business Dept. of the Company Director of SBI VEN HOLDINGS PTE. LTD. (present) Director, Senior Managing Executive Officer, and General Manager of Overseas Business Dept. of the Company Director of SBI Hong Kong Co., Limited (present) Director, Executive Officer, and General Manager of Overseas Business Dept. of the Company Director, Executive Officer, and General Manager of Overseas Business Administration Dept., Overseas Business Div. of the Company (present)	Note1	1,712 shares

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Director and Executive Officer	Tomoya Asakura (March 16, 1966)	April 1989 January 1990 June 1995 November 1998 March 2000 March 2001 May 2001 March 2004 July 2004 March 2005 December 2005 June 2006 June 2007	Entered The Hokkaido Takushoku Bank, Ltd. Entered Merrill Lynch Japan Incorporated (Currently, Merrill Lynch Japan Securities Co., Ltd.) Entered SOFTBANK CORP. Entered Morningstar Japan K.K. Director and General Manager of Internet Business Division of Morningstar Japan K.K. Managing Director of Morningstar Japan K.K. Director of Morningstar Asset Management Co., Ltd. (present) Representative and Senior Managing Director of Morningstar Japan K.K. Representative Director and President of Morningstar Japan K.K. Representative Director and CEO of Morningstar Japan K.K. Representative Director and COO of Morningstar Japan K.K. (present) Director of Kabushiki Shimbun Inc. (Currently, Morningstar Japan K.K.) Director and Executive Officer of the Company (present)	Note1	—

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Director and Executive Officer	Takashi Okita (March 11, 1977)	April 1999	Entered Softbank Finance Corp. (Currently, SOFTBANK TELECOM Corp.) Assigned to CyberCash K.K. (Currently, SBI VeriTrans Co., Ltd.)	Note1	—
		August 2001	Moved to CyberCash K.K. from Softbank Finance Corp.		
		October 2002	Director of OfficeWork Systems Corporation (Currently, SBI Business Solutions Co., Ltd.)		
		February 2004	Director of VeriTrans Inc. (Currently, SBI VeriTrans Co., Ltd.)		
		June 2005	Representative Director and COO of SBI VeriTrans Co., Ltd.		
		June 2006	Representative Director, Executive Officer, and COO of SBI VeriTrans Co., Ltd. (present)		
		November 2006	Representative Director, CEO, and COO of eCURE Co., Ltd.		
		June 2008	Director and Executive Officer of the Company (present)		
		January 2009	Representative Director of SBI China Branding Co., Ltd.(present)		
		May 2009	Representative Director and CEO of eCURE Co., Ltd. (present)		
		July 2009	Representative Director and CEO of SBI China Branding Co., Ltd. (present)		
		November 2009	Representative Director and Co-CEO of SBI Research Co., Ltd. (present)		
		January 2010	Representative Director and CEO of SBI Navi Co., Ltd. (present)		
Director and Executive Officer	Noriaki Maruyama (May 12, 1965)	April 1989	Entered THE TOKAI BANK, LIMITED (Currently, The Bank of Tokyo-Mitsubishi UFJ, Ltd.)	Note1	6,933 shares
		February 2000	Entered E-LOAN, Inc. (Currently, the Company)		
		April 2001	Director of GOODLOAN Co., Ltd. (Currently, SBI Mortgage Co., Ltd.)		
		February 2003	Director of FINANCE ALL CORPORATION (Currently, the Company)		
		April 2004	Representative Director, COO, and CFO of Equal Credit Co., Ltd. (Currently, SBI Card Co., Ltd.)		
		March 2005	Representative Director and COO of Good Mortgage Corporation) (Currently, SBI Mortgage Co., Ltd.) (present)		
		June 2006	Director of the Company		
		June 2007	Director and Executive Officer of the Company		
		June 2009	Director and Executive Officer of the Company (present)		

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Director and Executive Officer	Shumpei	April 1998	Entered SOFTBANK CORP.	Note1	—
	Morita	April 1999	Entered Softbank Accounting Corp. (Currently, SOFTBANK TELECOM Corp.)		
	(December 31, 1974)	July 2000	Representative Director and President of Office Work Corporation (Currently, SBI Business Solutions Co., Ltd.)		
		October 2002	Representative Director and President of Office Work Systems Corporation. (Currently, SBI Business Solutions Co., Ltd.)		
		November 2005	Representative Director and President of JCN Land Co., Ltd. (Currently, SBI Business Solutions Co., Ltd.) (present)		
		March 2007	Outside Statutory auditor of Gomez Consulting Co., Ltd. (present)		
		June 2009	Director and Executive Officer of the Company (present)		

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Director and Executive Officer	Shinji Yamauchi (August 29, 1958)	April 1983 September 1990 July 1992 February 1997 October 1998 April 1999 April 1999 June 2004 April 2005 August 2007 October 2007 July 2010 September 2010 March 2011 June 2011	Entered Nissho Iwai Corporation (Currently, Sojitz Corporation) Entered Morgan Stanley Incorporated Entered Morgan Stanley Japan Limited (Currently, Morgan Stanley Japan Securities Co., Ltd.) Managing Director & CFO of Trend Micro Incorporated. Entered SOFTBANK CORP., Senior Advisor of Administration Department Director of INSWEB Co., Ltd. (Currently, the Company) General Manager, Business Development Dept. of Softbank Finance Corp. (Currently, SOFTBANK TELECOM Corp.) Moved to SOFTBANK INVESTMENT CORPORATION (Currently, the Company), General Manager of China Business Dept. General Manager of International Business Dept. of SOFTBANK INVESTMENT CORPORATION (Currently, the Company) General Manager of Overseas Business Dept. of the Company Managing Director of the CEO's Office, Global Strategy of the Company Executive Officer of the Company Executive Officer of Overseas Business Div. and General Manager of Overseas Business Promotion Dept. of the Company Director of SBI Investment Co., Ltd. (present) Director, Executive Officer, and General Manager of Overseas Business Promotion Dept., Overseas Business Div. of the Company (present)	Note1	2,320 shares

Board of Directors

Position	Name (Date of Birth)	Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Director and Executive Officer	Makoto Miyazaki (December 23, 1964)	<p>March 1992 Entered UBS Philips & Drew Securities, Tokyo (Currently, UBS Securities, Tokyo)</p> <p>Entered Kwang Hua Securities Investment Trust (Currently, ABN AMRO Asset Management, Taiwan)</p> <p>January 2000 Manager / Overseas Portfolio Management Dept. of Kwang Hua Securities Investment Trust (Currently, ABN AMRO Asset Management, Taiwan)</p> <p>June 2000 Entered CDIB Asia (the wholly-owned subsidiary of China Development Industrial Bank)</p> <p>October 2000 Investment Manager of Overseas Dept. of CDIB Asia</p> <p>June 2001 Assigned to SOFTBANK INVESTMENT CORPORATION (Currently, the Company), Manager of Investment Dept. 3</p> <p>April 2004 Entered SOFTBANK INVESTMENT CORPORATION (Currently, the Company), Manager of Incubation Dept.</p> <p>September 2005 Chief Representative of the Beijing Representative Office (present)</p> <p>September 2007 Director of SBI VEN CAPITAL PTE. LTD.</p> <p>November 2007 General Manager of Overseas Business Dept. of the Company</p> <p>September 2008 Director of SBI Hong Kong Co., Limited (present)</p> <p>June 2010 Executive Officer of the Company</p> <p>June 2011 Director and Executive Officer of the Company (present)</p>	Note1	—

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Director and Executive Officer	Yoshimi Takahashi (January 11, 1965)	April 1988	Entered Nomura Securities Co., Ltd.	Note1	300 shares
		April 1990	International Planning & Administration Dept. of Nomura Securities Co., Ltd.		
		June 1992	General Manager, Equity Division of Seoul branch of Nomura Securities Co., Ltd.		
		January 1999	Head of Asian Equity of Institutional Equity Sales Dept. of Nomura Securities Co., Ltd.		
		March 2000	Entered Softbank Finance Corp. (Currently, SOFTBANK TELECOM Corp.)		
		March 2000	Director of E*Trade Korea Co., Ltd.		
		June 2000	President & CEO of SB FINANCE KOREA CO., LTD.		
		December 2005	President and CEO of E*Trade Korea Co., Ltd.		
		June 2008	Chairman of E*Trade Korea Co., Ltd.		
		October 2008	Representative Director of SBI KOREA HOLDINGS CO., LTD. (present)		
		March 2010	Representative Director, Chairman and CEO of KOREA TECHNOLOGY INVESTMENT CORPORATION (Currently, SBI Investment KOREA Co., Ltd.) (present)		
		June 2010	Executive Officer of the Company		
		June 2011	Director and Executive Officer of the Company (present)		

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Director and Executive Officer	Masaki Takayanagi (February 20, 1970)	April 1992 March 1994 September 1999 March 2000 May 2003 September 2007 January 2009 September 2010 October 2010 March 2011 June 2011	Entered Kokusai Denshin Denwa Co., Ltd. (Currently, KDDI CORPORATION) Assigned to KDD UK Limited Associate, A.T. Kearney K.K. Vice President, Corporate Finance, Daiwa Securities SMBC Co. Ltd. (Currently, Daiwa Securities Capital Markets Co., Ltd.) Director, Daiwa Securities SMBC Europe Limited (Currently, Daiwa Securities Capital Markets Europe Limited) Director, Investment Banking Nomura Australia Limited Executive Director, Investment Banking, Nomura Australia Limited Executive Officer of the Company Managing Director and CEO of SBI VEN CAPITAL PTE. LTD. (present) Director of SBI Investment Co., Ltd. (present) Director and Executive Officer of the Company (present)	Note1	—
Director	Taro Izuchi (March 22, 1957)	April 1979 July 1998 October 1998 May 2000 June 2005 June 2005 June 2009 October 2010	Entered Nomura Securities Co., Ltd. Director of SoftVenture Capital Co., Ltd. (Currently, the Company) Representative Director and President of Osawa Securities Co., Ltd. (Currently, SBI SECURITIES Co., Ltd.) Representative Director and President of E*TRADE Japan K.K. (Currently, the Company) Representative Director, Executive Officer, and President of E*TRADE SECURITIES Co., Ltd. (Currently, SBI SECURITIES Co., Ltd.) Director of SOFTBANK INVESTMENT CORPORATION (Currently, The Company) Director of the Company (present) Representative Director and President of SBI SECURITIES Co., Ltd. (present)	Note1	32,017 shares

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Director	Hiroyoshi Kido (June 17, 1965)	April 1990 December 1999 December 2001 February 2002 March 2005 June 2005 March 2006 June 2006 June 2006 April 2007 June 2008 June 2009	Entered The Dai-Ichi Kangyo Bank, Ltd. (Currently, Mizuho Financial Group, Inc.) General Manager of IR Dept. of Softbank Finance Corp. (Currently, SOFTBANK TELECOM Corp.) Representative Director and President of WEB-Lease Co., Ltd. (Currently, SBI Lease Co., Ltd.) Director of FINANCE ALL CORPORATION (Currently, the Company) Director, Senior Managing Executive, and CFO of FINANCE ALL CORPORATION. Representative Director and COO of SBI Lease Co., Ltd. Director, Executive Officer, and General Manager of Financial Services Business Div. of the Company Representative Director of SBI Financial Agency Co., Ltd. Director, Managing Executive Officer, and General Manager of Financial Services Business Div. of the Company Director and Executive Officer of SBI VeriTrans Co., Ltd. Representative Director and President of SBI Insurance Co., Ltd. (present) Director of the Company (present)	Note1	11,853 shares
Director	Noriyoshi Kimura (January 26, 1969)	April 1992 November 1998 April 2000 June 2003 December 2005 April 2006 September 2007 June 2009 June 2009 June 2010	Entered Dentsu System International Ltd. (Currently, International Services International-Dentsu, Ltd.) Entered E*TRADE Japan K.K. (Currently, the Company) General Manager of System Development Dept. of E*TRADE Japan K.K. General Manager of System Development Dept. of SOFTBANK INVESTMENT CORPORATION (Currently, the Company) In Charge of Net Banking Dept. of the Company Director and CTO of Sumishin SBI Net Bank Research Co., Ltd. (Currently, SBI Sumishin Net Bank, Ltd.) Managing Director and CTO of SBI Sumishin Net Bank, Ltd. Managing Executive Officer and CTO of SBI Sumishin Net Bank, Ltd. Director of the Company (present) Executive Officer and CTO of SBI Sumishin Net Bank, Ltd. (present)	Note1	713 shares

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Director	Hiroshi Tasaka (April 17, 1951)	April 1981 March 1990 June 1996 March 2000 April 2000 April 2000 May 2000 June 2000 June 2000 June 2005 December 2005 June 2007 March 2011	Entered Mitsubishi Metal Corporation (Currently, Mitsubishi Materials Corporation) Entered The Japan Research Institute, Limited Director of The Japan Research Institute, Limited Director of the Company Fellow of The Japan Research Institute, Limited (present) Professor of Tama University Graduate School (present) Outside Director of LAWSON, INC (present) Representative Director of SophiaBank, Limited (present) Director of Softbank Finance Corp. (Currently SOFTBANK TELECOM Corp.) Director of the Company (present) Outside Director of OKWeb (Currently, OKWave) Outside Director of CCC Casting Co., Ltd. (Currently, Culture Convenience Club Co., Ltd.) Special Advisor to the Cabinet (present)	Note1	8,022 shares
Director	Masaki Yoshida (August 13, 1959)	April 1983 June 2003 June 2006 April 2007 January 2009 March 2009 May 2009 June 2010	Entered Fuji Television Network, Inc. (Currently, Fuji Media Holdings, Inc.) Director of Music and Variety Center of Programming and Production Department of Fuji Television Network, Inc. Senior Director of Music and Variety Center of Programming and Production Department of Fuji Television Network, Inc. Senior Director of Digital Content Development of Digital Content Department of Fuji Television Network, Inc. Outside Statutory auditor of KLab Inc. Representative Director and President of YOSHIDAMASAKI INC. (present) Representative Director and Chairman of Watanabe Entertainment Co., Ltd. (present) Outside Director of KLab Inc. Outside Director of Giga Media Inc. (present) Director of the Company (present)	Note1	—

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Outside Director	Kiyoshi Nagano (November 29, 1940)	April 1963 June 1994 February 1996 June 1997 June 1999 June 2004 December 2004 June 2005 June 2007 June 2010	Entered The Nikko Securities Co., Ltd. (Currently, Nikko Cordial Securities Inc.) Executive Director of The Nikko Securities Co., Ltd. Executive Managing Director of The Nikko Securities Co., Ltd. Representative Director and President of Yamaka Shoken K.K. (Currently, KAZAKA Securities, Co., Ltd.) President of Jasdq Market Services, Inc. (Currently, Osaka Securities Exchange, Co., Ltd.) Chairman & President of Jasdq Market Inc. (Currently, Osaka Securities Exchange, Co., Ltd.) Chairman & President of Jasdq Securities Exchange, Inc. (Currently, Osaka Securities Exchange, Co., Ltd.) Senior Corporate Advisor of Jasdq Securities Exchange, Inc. Outside Statutory auditor of Shin-Etsu Chemical Co., Ltd (present) Outside Director of the Company (present)	Note1	—
Outside Director	Keiji Watanabe (January 21, 1943)	October 1975 July 1987 August 1995 April 1996 June 2000 July 2003 June 2008 June 2010 March 2011	Entered Price Waterhouse (Currently, PricewaterhouseCoopers Aarata) Partner of Aoyama Audit Corporation (Currently, PricewaterhouseCoopers Aarata) (concurrent position as Partner of Price Waterhouse) Entered Deloitte Touche Tohmatsu (Currently, Deloitte Touche Tohmatsu LLC) Partner of Deloitte Touche Tohmatsu (retired in June 2008) Outside Director of Ichiyoshi Securities Co., Ltd. Deloitte Touche Tohmatsu Global Middle Market Leader (retired in June 2009) Independent Outside Director of ASAHI KOGYOSHA CO., LTD. (present) Outside Director of the Company (present) Outside Director of Funai Zaisan Consultants Co., Ltd. (present)	Note1	—

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Outside Director	Takeshi Natsuno (March 17, 1965)	April 1988	Entered TOKYO GAS Co., Ltd.	Note1	1,000 shares
		September 1997	Media Director of Gateway Business Department of NTT Mobile Communications Network, Inc. (Currently, NTT DoCoMo, Inc.)		
		June 2005	Executive Officer and General Manager of Multimedia Service Department of NTT DoCoMo, Inc.		
		May 2008	Guest Professor of Keio University School of Media and Governance (present)		
		June 2008	Outside Director of SEGA SAMMY HOLDINGS INC. (present)		
		June 2008	Director of PIA Corporation (present)		
		June 2008	Outside Director of transcosmos inc. (present)		
		June 2008	Outside Director of the Company (present)		
		August 2008	Fellow of Rakuten Institute of Technology of Rakuten, Inc. (present)		
		December 2008	Director of DWANGO Co., Ltd. (present)		
	September 2009	Outside Director of GREE, Inc. (present)			
Outside Director	Akihiro Tamaki (October 25, 1966)	September 1994	Entered Price Waterhouse LLP, New York (Currently, PricewaterhouseCoopers LLP)	Note1	—
		September 1996	Entered Deloitte Touche Tohmatsu (Currently, Deloitte Touche Tohmatsu LLC)		
		March 1998	Registered as a US certified public accountant		
		January 2000	Entered IntellAsset Inc.		
		July 2001	Entered Innovation & Initiative Institute (Currently, INVENIO Co., LTD)		
		April 2005	Auditor of Essentia Co., Ltd, (present)		
		June 2006	Representative Director of SiFA Co., Ltd. (present)		
		June 2008	Outside statutory auditor of Avex Group Holdings Inc. (present)		
		June 2010	Outside Director of the Company (present)		

Board of Directors

Position	Name (Date of Birth)	Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Statutory Auditor	Atsushi Fujii (December 18, 1955)	<p>April 1980 Entered Mitsubishi Chemical Industries Ltd. (Currently, Mitsubishi Chemical Corporation)</p> <p>May 1996 Entered SOFTBANK CORP.</p> <p>July 1998 General Manager of Accounting Department of SOFTBANK CORP.</p> <p>August 2000 Statutory auditor of the Company</p> <p>April 2001 Director and Head of Accounting Department of Softbank Finance Corp. (Currently, SOFTBANK TELCOM Corp.)</p> <p>September 2004 Director and Executive Officer of Megabrain, Inc. (Currently, the Company)</p> <p>September 2005 Standing Statutory auditor of Megabrain, Inc.</p> <p>March 2006 Outside Statutory auditor of Morningstar Japan K.K.</p> <p>June 2006 Outside Statutory auditor of E*TRADE SECURITIES Co., Ltd. (Currently, SBI SECURITIES Co., Ltd.) (present)</p> <p>June 2006 Statutory auditor of the Company</p> <p>March 2008 Statutory auditor of SBI Investment Co., Ltd. (present)</p> <p>June 2011 Standing Statutory Auditor of the Company (present)</p>	Note2	4,898 shares

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Outside Statutory Auditor	Ryujiro Shimamoto (January 19, 1946)	April 1968 May 1987 October 1991 May 1994 June 1998 March 1999 March 2002 June 2002 June 2002 December 2002 February 2003 April 2006	Entered The Fuji Bank, Limited (Currently, Mizuho Financial Group, Inc.) General Manager of International Planning Division of The Fuji Bank, Limited, assigned to Kwong On Bank Limited, Hong Kong General Manager of Oji branch of The Fuji Bank, Limited General Manager of Osaka Foreign Operations Division of The Fuji Bank, Limited General Manager, Head Office of The Fuji Bank, Limited Outside Statutory auditor of Softbank Finance Corp. (Currently, SOFTBANK TELECOM Corp.) Outside Standing Statutory auditor of FINANCE ALL CORPORATION (Currently, the Company) Outside Statutory auditor of GOODLOAN Co., Ltd. (Currently, SBI Mortgage Co., Ltd.) Statutory auditor of Web-Lease Co., Ltd, (Currently, SBI Lease Co., Ltd.) (present) Outside Statutory auditor of the Company (present) Outside Statutory auditor of InsAgency KK (Currently, SBI Financial Agency Co., Ltd.) (present) Outside Standing Statutory auditor of Sumishin SBI Net Bank Research Co., Ltd. (Currently, SBI Sumishin Net Bank, Ltd.) (present)	Note2	778 shares

Board of Directors

Position	Name (Date of Birth)		Career summary, Position, Responsibilities, Significant concurrent position Held	Term of office	Number of company's shares owned
Statutory Auditor	Minoru Tada (February 18, 1946)	April 1968	Entered Nomura Securities Co., Ltd.	Note2	2,651 shares
		June 1995	Director of WORLD Securities Co., Ltd. (Currently, SBI SECURITIES Co., Ltd.)		
		June 1997	Managing Director of WORLD Securities Co., Ltd.		
		April 1999	Managing Executive Officer of WORLD NICHIEI Securities Co., Ltd. (Currently, SBI SECURITIES Co., Ltd.)		
		June 2004	Standing Statutory auditor of WORLD NICHIEI FRONTIER Securities Co., Ltd. (Currently, SBI SECURITIES Co., Ltd.)		
		February 2005	Outside Statutory auditor of Ace Securities Co., Ltd.		
		June 2006	Outside Statutory auditor of E*TRADE SECURITIES Co., Ltd. (Currently, SBI SECURITIES Co., Ltd.)		
		October 2007	Outside Standing Statutory auditor of SBI E*TRADE SECURITIES Co., Ltd. (Currently, SBI SECURITIES Co., Ltd.) (present)		
		June 2010	Statutory auditor of the Company (present)		
Outside Statutory Auditor	Hisashi Hayakawa (April 21, 1947)	April 1971	Entered The Fuji Bank, Limited (Currently, Mizuho Financial Group, Inc.)	Note3	25 shares
		October 1991	General Manager of Musashi-sakai branch of The Fuji Bank, Limited		
		May 1994	Administrator of Second Administration Section of Kansai Administration office of The Fuji Bank, Limited		
		April 1997	Assigned to HAMAI CO., LTD. from The Fuji Bank, Limited		
		June 1997	Director of HAMAI CO., LTD.		
		June 1998	Managing Director of HAMAI CO., LTD.		
		April 2000	Assigned to Saraya Co., Ltd. from The Fuji Bank, Limited		
		February 2002	Retired from The Fuji Bank, Limited (Currently, Mizuho Financial Group, Inc.)		
		March 2002	Director of Tokyo Saraya Co., Ltd.		
		March 2007	Outside Standing Statutory auditor of SBI Insurance Co., Ltd (present)		
		June 2011	Outside Statutory Auditor of the Company (present)		

- (Notes) 1. The term of office terminates within one year from the general meeting of shareholders held on 29 June 2011.
2. The term of office terminates within four years from the general meeting of shareholders held on 29 June 2011.
3. The term of office terminates within three years from the general meeting of shareholders held on 29 June 2011.

Corporate Governance Report

1. CORPORATE GOVERNANCE PRACTICE

The Group is committed to achieving high standards of corporate governance to safeguard the interests of shareholders and to enhance corporate value and accountability.

The Group strives to maintain high standards of corporate governance to enhance shareholder value and safeguard shareholder interests. The Group's corporate governance principles emphasize the importance of an effective Board, effective internal controls and accountability to shareholders.

The Board of the Company considers good corporate governance practices to be essential to the promotion of shareholder value and investor confidence.

The Code on Corporate Governance Practices (the "CG Code") contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") (the "Listing Rules") sets out the principles of good corporate governance and two levels of corporate governance practices, as follows:

- a) Code provisions, which listed issuers are expected to comply with or to give considered reasons for deviation
- b) Recommended best practices for guidance only, which listed issuers are encouraged to comply with or to give considered reasons for deviation.

The Company's corporate governance practices are based on the principles, code provisions *and certain recommended* best practices as set out in the CG Code.

The Company has complied with all the major code provisions as set out in the CG Code *save for certain deviations from the code provisions in respect of code provision A.2.1, A.4.4, B.1 and C.3. Details of which will be explained below.*

The Company regularly reviews its corporate governance practices to ensure compliance with the CG Code.

The Company is committed to enhancing its corporate governance practices appropriate to the conduct and growth of its business and to reviewing such practices from time to time to ensure that they comply with statutory and professional standards and the CG Code, and align with the latest developments.

2. THE BOARD

Responsibilities

The Board is responsible for leadership and control of the Company and oversees the Group's businesses, strategic decisions and performance. The Board has delegated to the senior management the authority and responsibility for the day-to-day management and operation of the Group.

All directors have carried out their duties in good faith, in compliance with applicable laws and regulations and in the interests of the Company and its shareholders at all times.

Delegation of Management Functions

The Board reserves for its decision all major matters of the Company, including: approval and monitoring of all policy matters, overall strategies and budgets, internal control and risk management systems, material transactions (including those that may involve conflict of interests), financial information, appointment of directors and other significant financial and operational matters.

All directors have full and timely access to all relevant information as well as the advice and services of the Company Secretary, with a view to ensuring that Board procedures and all applicable laws and regulations are followed. Each director is normally able to seek independent professional advice in appropriate circumstances at the Company's expense, upon making request to the Board.

The day-to-day management, administration and operation of the Company are delegated to the Chief Executive Officer and the senior management. The delegated functions and responsibilities are periodically reviewed. Approval has to be obtained from the Board prior to any significant transactions entered into by the aforesaid officers.

Corporate Governance Report

Board Composition

The Board currently comprises 21 members, consisting of 12 executive directors, 4 non-executive directors and 5 independent non-executive directors.

The Board of the Company comprises the following directors:

Executive directors:

Yoshitaka Kitao (Chairman and Representative Director and Chief Executive Officer)

Yasutaro Sawada (Director and Chief Financial Officer)

Takashi Nakagawa (Director and Executive Officer)

Kenji Hirai (Director and Executive Officer)

Tomoya Asakura (Director and Executive Officer)

Takashi Okita (Director and Executive Officer)

Noriaki Maruyama (Director and Executive Officer)

Shumpei Morita (Director and Executive Officer)

Shinji Yamauchi (Director and Executive Officer)

Makoto Miyazaki (Director and Executive Officer)

Yoshimi Takahashi (Director and Executive Officer)

Masaki Takayanagi (Director and Executive Officer)

Non-executive directors:

Taro Izuchi (Director)

Hiroyoshi Kido (Director)

Noriyoshi Kimura (Director)

Hiroshi Tasaka (Director)

Independent non-executive directors:

Masaki Yoshida (Director)

Kiyoshi Nagano (Outside Director)

Keiji Watanabe (Outside Director)

Takeshi Natsuno (Outside Director)

Akihiro Tamaki (Outside Director)

The list of directors (by category) is also disclosed in all corporate communications issued by the Company from time to time pursuant to the Listing Rules.

None of the members of the Board is related to one another.

Corporate Governance Report

Four of the independent non-executive directors were newly appointed by Shareholders at the Annual General Meeting held in June 2010 to meet the Listing Rules of the Stock Exchange. Since then, the Board at all times met and exceeded the requirements of the Listing Rules relating to the appointment of at least three independent non-executive directors with at least one independent non-executive director possessing appropriate professional qualifications or accounting or related financial management expertise.

The Company has received written annual confirmation from each independent non-executive director of his independence pursuant to the requirements of the Listing Rules. The Company considers all independent non-executive directors to be independent in accordance with the independence guidelines as set out in the Listing Rules.

The non-executive directors bring a wide range of business and financial expertise, experience and independent judgement to the Board. Through active participation at Board meetings, all non-executive directors have made various contributions to the effective direction of the Company.

Contract of Significance

There were no contracts of significance subsisting at the end of financial year in which a director is or was materially interested, either directly or indirectly.

Appointment and Re-election of Directors

The procedures of election of directors are laid down in the Company's Articles of Incorporation and the Companies Act of Japan. The Board is responsible for reviewing Board composition, developing and formulating procedures for nomination and appointment of directors, monitoring the appointment of directors and assessing the independence of independent non-executive directors.

The Code Provision A4.2 requires that all directors should be subject to retirement by rotation at least once every three years. Directors of the Company would not be subject to retirement by rotation, since there is no such rule under the Companies Act of Japan.

Instead, each of the directors (including executive and non-executive directors) of the Company is engaged on a service contract for a term of one year in accordance with the Company's Articles of Incorporation. The office may be terminated by the directors' written notice so long as the minimum number of directors required by the Companies Act of Japan could be maintained. Otherwise, a director must continue his/her duty until being replaced by his/her successor.

Apart from foregoing, no Directors for re-election at the forthcoming annual general meeting held on 29 June 2011 has a service contract with the company which is not determinable by the Company within one year without payment of compensation other than statutory compensation.

Corporate Governance Report

Training, Induction and Continuing Development of Directors

Each newly appointed director receives formal, comprehensive and tailored induction on the first occasion of his / her appointment to ensure appropriate understanding of the business and operations of the Company and full awareness of director's responsibilities and obligations under the Listing Rules and relevant statutory requirements. Such induction shall be supplemented by meetings with directors of the Company.

Board Meetings

Number of Meetings and Directors' Attendance

During the year ended 31st March 2011, 12 regular Board meetings and 3 extraordinary Board meetings were held at monthly intervals for reviewing and approving the financial and operating performance, and considering and approving the overall strategies and policies of the Company.

The attendance records of each director at the meetings of the Board, during the year ended 31st March 2011 are set out below:

Name of Director	Attendance / Number of Board Meetings
Yoshitaka Kitao	15/15
Yasutaro Sawada	15/15
Kenji Hirai	15/15
Takashi Nakagawa	13/15
Tomoya Asakura	14/15
Takashi Okita	14/15
Noriaki Maruyama	14/15
Shumpei Morita	15/15
Taro Izuchi	14/15
Hiroyoshi Kido	15/15
Noriyoshi Kimura	15/15
Hiroshi Tasaka	5/15
Masaki Yoshida	12/15
Kiyoshi Nagano	11/15
Keiji Watanabe	11/15
Takeshi Natsuno	14/15
Akihiro Tamaki	10/15

Corporate Governance Report

Practices and Conduct of Meetings

Annual meeting schedules and draft agenda of each meeting are normally made available to directors in advance.

Notice of regular Board meetings is served to all directors at least 14 days before the meeting. For other Board meetings, reasonable notice is generally given.

Board papers together with all appropriate, complete and reliable information are sent to all directors within agreed notice period before each Board meeting to keep directors apprised of the latest developments and to enable them to make informed decisions. The Board and each director also have separate and independent access to the senior management where necessary.

The Chief Executive Officer and the Chief Financial Officer attend all regular Board meetings to advise on business developments, financial and accounting matters, statutory and regulatory compliance, corporate governance and other major aspects of the Company.

The Representative Director and the Company Secretary is responsible for taking and keeping minutes of all Board meetings. Draft minutes are normally circulated to directors for comment within a reasonable time after each meeting and final versions are open for directors' inspection.

According to current Board practice, any material transaction, which involves a conflict of interests for a director, will be considered and dealt with by the Board at a duly convened Board meeting. The Companies Act of Japan contains provisions requiring directors to abstain from voting for approving transactions in which such directors or any of their associates have a material interest.

3. CHAIRMAN AND CHIEF EXECUTIVE OFFICER

According to the Code Provision A.2.1, the roles of chairman and chief executive officer ("CEO") should be separate and should not be performed by the same individual. The division of responsibilities between the chairman and CEO should be clearly established and set out in writing.

We do not have a separate Chairman and CEO, and Mr. Yoshitaka Kitao currently holds both positions. The Board believes that vesting the roles of both Chairman and CEO in the same person ensures consistent leadership within the Group and enables more effective and efficient planning of long-term strategies and implementation of business plans. The Board believes that the balance of power and authority will not be impaired and is adequately ensured by the effective Board which comprises experienced and high caliber individuals with a sufficient number thereof being independent non-executive directors.

Corporate Governance Report

4. BOARD COMMITTEES

Nomination Committee

We have not established a Nomination Committee as required by the Code Provision A.4.4. Shareholders elect the directors at the annual general Shareholders' meeting based on an elective list of directors recommended by the Board, instead of via a nomination committee. The term of office of a director shall expire on the date of the general Shareholders' meeting relating to the last business year, closing within 1 year after his or her appointment under the Company's Articles of Incorporation. There is no limit on the number of consecutive term that a director may serve. A Representative Director is elected by the Board.

Remuneration Committee

The Stock Exchange has confirmed that we do not need to strictly comply with paragraph B.1 of Code Provision in respect of the establishment of a Remuneration Committee. The Board performs the role of remuneration committee to determine the remuneration of directors and senior management in accordance with the Companies Act of Japan and we will not put in place a separate committee.

The Board has established a set of rules for the compensation of its officers which set out the remuneration standards and policies of the Company for its executives. The compensation rules are not materially different from the terms of reference for a remuneration committee provided in paragraph B.1.3 of Code Provision and they provide a formal and transparent process for the determination of remuneration. Further, even though the Board of Directors will voluntarily perform the role of the remuneration committee, the decisions on maximum amount of remuneration, the method for calculation of remuneration, and the type and amount of remuneration to be paid to Directors and Statutory Auditors must be determined by the Shareholders of the Company.

For the detail of compensation policy, please see "3) Remuneration of executives, 3.Policy and method for determining the amounts of remuneration of executives or the calculation method" in section 11 of this Corporate Governance Report.

Audit Committee

We have not established an Audit Committee as required by Code Provision C.3. Our annual results have not been reviewed by the Audit Committee. The role of the Audit Committee pursuant to the Listing Rules is carried out by a Board of Statutory Auditors of the Company in Japan. The specific roles and responsibilities of the Statutory Auditors and the Board of Statutory Auditors correspond closely to those required to be provided by an Audit Committee under the Listing Rules.

5. MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted its own code of conduct regarding directors' dealings in the Company's securities (the "Code for Securities Transactions By Directors") on terms no less exacting than the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules.

Specific enquiry has been made of all the directors and the directors have confirmed that they have complied with the "Code for Securities Transactions By Directors" and the Model Code throughout the year ended 31st March 2011.

The Company has also established written guidelines of almost the same terms as the Model Code (the "Employees Written Guidelines") for securities transactions by employees who are likely to be in possession of unpublished price-sensitive information of the Company.

No incident of non-compliance of the Employees Written Guidelines by the employees was noted by the Company.

6. DIRECTORS' RESPONSIBILITIES FOR FINANCIAL REPORTING

The directors acknowledge their responsibility for preparing the financial statements of the Company for the year ended 31st March 2011.

The Board is responsible for presenting a balanced, clear and understandable assessment of annual and interim reports required under the Listing Rules and other statutory and regulatory requirements. The Representative Director and Chief Executive Officer, and the Director and Chief Financial Officer are responsible for overseeing the preparation of financial statements of the Company with a view to ensuring that such financial statements give a true and fair view of the state of affairs of the Group and that relevant statutory and regulatory requirements and applicable accounting standards are complied with.

The Management has provided to the Board such explanation and information as are necessary to enable the Board to carry out an informed assessment of the Company's financial statements, which are put to the Board for approval. The Board has received from the Representative Director the management accounts and such accompanying explanation and information as are necessary to enable the Board to make an informed assessment for approving the audited financial statements.

Corporate Governance Report

7. INDEPENDENT AUDITORS AND AUDITORS' REMUNERATION

The statement of the independent auditors of the Company about their reporting responsibilities for the financial statements is set out in the "Independent Auditor's Report" on page 126.

During the year ended 31st March 2011, the remuneration paid to the Company's independent auditors is set out below:

Service Category	Fees Paid / Payable
Audit Services	349 millions of yen
Non-audit Services	
1. The fees related to the listing of the Company on The Stock Exchange of Hong Kong Limited	
2. The fees for advisory service on structuring internal control and corporate governance	
3. The fees for auditing annual report which we voluntarily prepared.	
4. The fees for updating Euro MTN programme	
	370 millions of yen
Subtotal	719 millions of yen

8. INVESTORS RELATION

The Company considers that effective communication with shareholders is essential for enhancing investor relations and investor understanding of the Group's business performance and strategies. The Company also recognizes the importance of transparency and timely disclosure of corporate information, which will enable shareholders and investors to make the best investment decisions.

During the year, our Representative Director gave presentation in person to analysts and institutional investors on the annual result and quarterly result in Tokyo, and also to individual investors after interim and annual result in several cities in Japan. In addition, the senior management gave presentation and answered the key issues of which investors were of prime concern, through analyst briefings, one-on-one investor meetings, conference call and investor road shows in Europe, North America and Asia.

Summary on work done by investor relations:

	Presentation by the Representative Director	Remarks
Meeting for individual investors	Yes	An Investor Relation ("IR") meeting for individual investor is held every half year end and year end at several cities in Japan.
Meeting for analysts and institute investors	Yes	An IR meeting for analysts and media is held every quarter end.
Meeting for overseas investors	Yes	An IR meeting is held for institutional investors at Europe, North America and Asia.
Use of electrical means	Yes	IR materials, including preliminary announcement, press release and movie and materials of our presentation are available on our corporate web site.
Investor relation department	—	Corporate Communications Department
Others	—	"SBI Channel", a video, which contains a presentation of our Group's financial status and latest topics by representative director is webcasted on our corporate web site.

Corporate Governance Report

9. INTERNAL CONTROL

The Company recognizes the importance of establishing an internal control system and executing business operations based on a sound internal control system in order to ensure appropriate corporate governance. We believe that the internal control system must maintain the controls described below and are exerting efforts in establishing and enforcing such controls.

1) System to ensure that execution of operations by directors and employees conform to laws, regulations and the Articles of Incorporation

- a) The Company shall have the Representative Director take the lead in ensuring all officers and employees to be aware that realizing the Company's management philosophy and corporate vision assume legal compliance and ethical codes of conduct.
- b) The Company shall hold, as a general rule, a periodical meeting of the Board of Directors once a month pursuant to the rules of the Board of Directors, and additionally hold an extraordinary meeting of the Board of Directors as necessary to promote mutual understanding of intent between Directors, supervise execution of operations by the Representative Director and prevent occurrence of any violation against laws, regulations and the Articles of Incorporation.
- c) The Company shall appoint a Compliance Officer based on the resolution of the Board of Directors, establish a Compliance Department reporting directly to the Compliance Officer and see that the Department makes efforts in identifying compliance issues and problems. In addition, the Company shall establish, based on the resolution of the Board of Directors, an Internal Auditing Department as an entity independent from both business administrative divisions and administrative divisions. The Internal Auditing Department shall comprehensively and objectively evaluate the appropriateness of internal control systems, including legal compliance, appropriateness of operations and proper management of internal control, as well as provide recommendations for improvements regarding issues identified in audits and perform follow-ups on actions taken. Audits shall be conducted with the cooperation from employees and, if necessary, external specialists. The results of audits are reported, without delay after completion of each audit, to the Board of Directors through the Representative Director no less than once every six months, in addition to the regular reports submitted to Statutory auditors.
- d) The Company shall establish an internal whistle-blowing system to enable Directors and employees to directly report to the Internal Auditing Department and Statutory auditors of any act of violation against laws, regulations and the Articles of Incorporation detected and any other important fact relating to compliance.

Corporate Governance Report

2) System concerning retention and management of information concerning execution of duties by Directors

- a) The Company shall define documentation management rules based on the resolution of the Board of Directors, and retain and manage information relating to the execution of duties by Directors in writing or electronically (hereafter "documents").
- b) Documents shall be made available for viewing by Directors or Auditors at all times.

3) Rules on management of risk of loss and other controls

- a) In order to identify risks that may impede the Company from executing operations and achieving corporate mission and vision, and to appropriately measure and manage such risks, the Company shall comply with the risk management rules and the Group risk management rules defined by the Board of Directors, appoint a Risk Management Officer responsible for risk management and establish a Risk Management Department.
- b) In the event of a management crisis, the Company shall, in accordance with the crisis management rules, establish a crisis control headquarters led by the Risk Management Officer, construct a system under which information concerning the management crisis is shared timely and properly among the Risk Management Officer, Risk Management Department, and respective officers and employees including the heads of general affairs, human resources, public relations and IR, legal and compliance divisions, and implement necessary measures in coping with the management crisis.

4) System to ensure efficient execution of duties by Directors

- a) The Company shall define rules on segregation of duties based on the resolution of the Board of Directors and clearly segregate duties among Directors.
- b) The Company shall establish information systems that enable appropriate and prompt decision-making.
- c) The Company shall hold, as a general rule, a periodical meeting of the Board of Directors once a month and additionally hold an extraordinary meeting of the Board of Directors as necessary in order to timely and appropriately resolve any issues arising in departments as well as ensure that Directors are aware of the know-how attainable from the process of resolving problems. By so doing, the Company shall promote efficiency of execution of duties by responsible Directors as well as promote corporate-wide efficiency of operations.

Corporate Governance Report

5) System to ensure appropriateness of operations of the corporate entity comprised of the Company and its subsidiaries

- a) In order to identify compliance issues and problems and ensure appropriateness of operations in the corporate group to which the Company belongs, the Company shall ensure that the Compliance Officer and the Compliance Department work in cooperation with compliance officers of companies belonging to the corporate group, establish a committee for exchanging information on compliance group-wide, and shall, if requested by a company belonging to the corporate group, promptly hold a meeting of the committee.
- b) Directors shall, when detecting any major violation against laws, regulations and the Articles of Incorporation or any other important fact relating to compliance within a company belonging to the corporate group, report the matter to the Statutory auditor of the Company, and the Statutory auditor receiving the report shall report the fact detected to the Auditor of the relevant company.

6) System to support Statutory auditors if requested for appointment of employee(s) to assist the duties of Statutory auditors and controls to secure independence of such employee(s) from Directors

The Company shall, if so requested by Statutory auditors, appoint an employee or employees with adequate knowledge to assist the duties of Statutory auditors as designated by the Internal Auditing Department for a period of time defined based on discussions with the Statutory auditors, and have the employee(s) assist the duties of Statutory auditors independent from the channel of order of the Directors. The Company shall respect the opinions of Statutory auditors with regard to the transfer and performance evaluation of such employee(s).

Corporate Governance Report

7) System for Directors and employees to report to Statutory auditors and other controls regarding reporting to Statutory auditors

- a) Directors shall, when being aware of any of the following stipulated under the rules of the Board of Directors, timely and accurately report the matter to Statutory auditors at the meeting of the Board of Directors.
 - (1) Any matter that may have a material damage on the Company
 - (2) Any important matter relating to management
 - (3) Any important matter on internal control
 - (4) Any significant violation against laws, regulations and the Articles of Incorporation
 - (5) Any other matter judged to be important by Directors
- b) Directors shall, if requested by a Statutory auditor to provide explanations on any matter provided in items (1) through (4) in the preceding paragraph, promptly provide detailed explanations, and shall not reject doing so without a rational reason.
- c) The Company shall establish an internal whistle-blowing system that enables Directors and employees to directly report to Statutory auditors of any act of violation against laws, regulations and the Articles of Incorporation and other important compliance matter.

8) Other controls to ensure that audits by Statutory auditors are performed effectively

- a) The Company shall ensure that the Representative Director periodically hold meetings with Statutory auditors in an effort to share information on management issues and problems, and promote, as necessary, sharing of information among Statutory auditors, the Internal Auditing Department and Independent auditors.
- b) The Company shall, if requested by Statutory auditors to hold the meeting described in the preceding paragraph, promptly hold such a meeting.

Corporate Governance Report

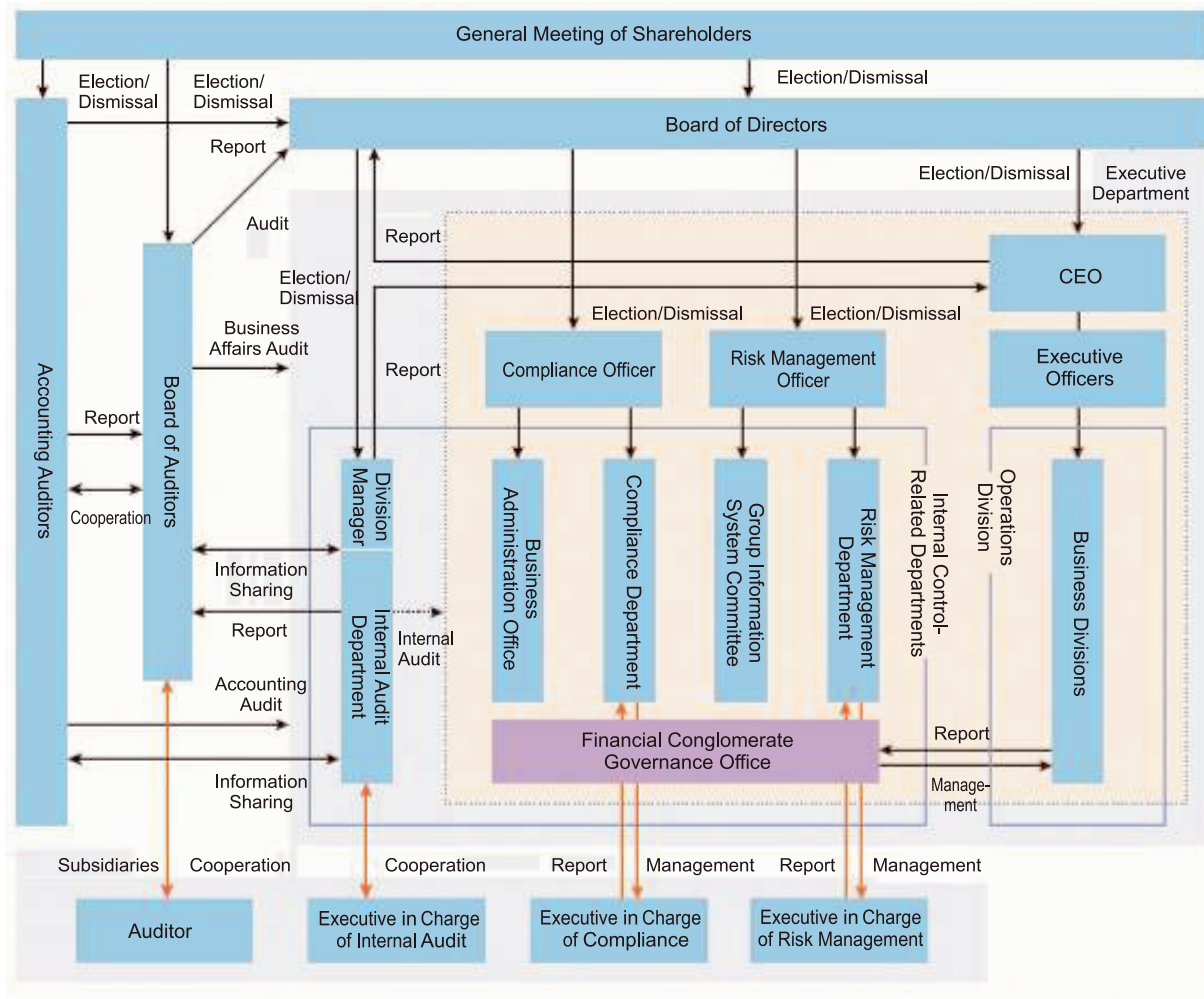
10. RISK MANAGEMENT

As of the date of submission of this Report, the Company has in place a risk management system. In the event of a potential or actual management crisis that would materially impact the existence of the Company, the Risk Management Officer appointed by the Board of Directors, leads gathering of pertinent information, and considers and implements countermeasures and measures to prevent recurrences while reporting and disclosing information to the related parties.

For all the processes involved in the Company's business activities, we have in place a mutual checking framework involving multiple departments aimed at ensuring operations that conform to not only the respective laws and regulations but also with agreements, terms and other rules, all as part of the overall system to maximize compliance efforts. With regard to information management and system risk, the Company has in place a Group Information System Committee chaired by the Risk Management Officer and composed of members appointed from each of the divisions, and exerts efforts in maintaining an overall information system including the management of customer information and reinforcing the system risk management system. In particular, from the perspective of business continuity, the Company has built a system in place to readily respond to any type of contingency through making use of a back-up structure that incorporates dual systems and back-up sites.

Corporate Governance Report

Structure of Corporate Governance and Internal Control



Corporate Governance Report

11. SUPPLEMENTARY INFORMATION ABOUT CORPORATE GOVERNANCE

1) Internal audits, audits by Statutory auditors, and accounting audits

a) Internal audits

The Company has established an Internal Auditing Department. It is an organization independent from all business administrative divisions and administrative divisions that comprehensively and objectively evaluates the appropriateness of the internal control structure, including legal compliance, appropriateness of operations and proper management of internal control along with other responsibilities. The Department also provides recommendations for improvements regarding issues uncovered in audits and performs follow-ups on actions taken. Audits are conducted with the cooperation from employees and, if necessary, external specialists.

The results of internal audits are reported, without delay after completion of each audit, to the Board of Directors through the Representative Director no less than once every six months, in addition to the regular reports submitted to Statutory auditors.

The Internal Auditing Department is comprised of a dedicated manager and four other employees who are specialists in audits (internal audit, accounting audit, internal control and other), and they perform audits based on generally accepted internal audit standards and practices.

The Internal Auditing Department works organically in collaboration with the Board of statutory auditors. For example, it periodically provides reports to the Board of statutory auditors, separate from reporting to the Board of Directors, after completing each internal audit, exchanges opinions with the Board of statutory auditors, and incorporates requests from the Board in determining audit themes and scopes.

The Internal Auditing Department shares information with the Independent auditors particularly with respect to areas relating to internal control over financial reporting whenever necessary.

b) Audits by Statutory auditors

Statutory auditors are independent of the Company's executive bodies and bear the responsibility of securing trust from the society by establishing a sound corporate governance system based on audits performed over the executive actions of Directors. The Board of statutory auditors of the Company is comprised of four auditors, including two Outside Statutory auditors. Of the four Auditors, three have worked in financial institutions for many years and hold a wide range of expertise in the overall financial industry while one holds extensive knowledge on finance and accounting based on long years of experience in accounting.

In accordance with the Standards for Audits by Statutory auditors, Statutory auditors attend meetings of the Board of Directors and other important corporate meetings, review documents underlying important decisions, and exchange opinions with the Representative Director, Directors and other senior members as necessary. The Statutory auditors perform audits of the Company's internal controls in accordance with the Practice Standards for Internal Controls.

Statutory auditors coordinate with the Internal Auditing Department through periodically exchanging information and opinions as described above.

The Board of statutory auditors receives explanations from Independent auditors regarding the annual audit plan and other matters based on audit reports prepared at the interim and year-end closing periods. The Board of statutory auditors also shares information and holds discussions with the Independent auditors with regard to management issues and problems whenever necessary.

As described above, Statutory auditors, the Internal Auditing Department and Independent auditors work together organically while performing audits to ensure that the Company maintains an appropriate corporate governance system.

Corporate Governance Report

c) Independent auditors

Independent auditors for the fiscal year ended March 31, 2011 are as follows.

Name of Certified Public Accountant		Accounting Corporation to which Accountants Belong
Designated member	Kiyoshi Matsuo	Deloitte Touche Tohmatsu LLC
Managing member	Yasuyuki Onaka	
	Kunikazu Awashima	

* The number of years in position is omitted as all auditors have served in the position for no more than 7 years.

Team of participants in accounting audits:

Certified public accountants: 4; assisting accountants: 11; other: 4

As described in previous paragraphs regarding internal audits and audits by Statutory auditors, Independent auditors promote collaboration with the Internal Auditing Department and Statutory auditors.

d) Relationship between auditors and Internal Auditing Department

Statutory auditors and Independent auditors exchange opinions with the Internal Auditing Department and obtain respective materials and information in order to understand auditing risks and information on auditees.

2) Outside Directors and Outside Statutory auditors

a) Number of outside directors and outside statutory auditors

The Company has four Outside Directors and two Outside Statutory auditors.

b) Personal, capital or transactional relationships and other conflicts of interest between Outside Directors/ Outside Statutory auditors and the Company

Takeshi Natsuno, Outside Director, holds 1,000 shares of common stock of the Company as of June 29, 2011. Ryujiro Shimamoto, Outside Statutory auditor, holds 778 shares of common stock of the Company as of June 29, 2011. Hisashi Hayakawa, Outside Statutory auditor, holds 25 shares of common stock of the Company as of June 29, 2011. Other than the above, there are no personal, capital or transactional relationships and other conflicts of interest between Outside Directors/ Outside Statutory auditors and the Company.

c) Roles and functions of corporate governance

Outside Directors and Outside Statutory auditors, in their objective and neutral positions that present no risk of creating conflicts of interest with general shareholders, monitor or audit as well as provide advice and suggestions from an external perspective by leveraging their respective expertise as well as their wide range of experience and knowledge on high-level management. They are charged with the roles and functions for ensuring adequacy and appropriateness of decision-making and execution of duties by the Board of Directors.

d) Views on elections

In order that Outside Directors and Outside Statutory auditors, in their objective and neutral positions that present no risk of creating conflicts of interest with general shareholders, may monitor or audit as well as provide advice and suggestions from an external perspective by leveraging their respective expertise as well as their wide range of experience and knowledge on high-level management, the Company, when electing Directors and Auditors, focus on their experience as accounting experts, specialized knowledge and independence. By so doing, we believe we can secure adherence to basic principles of corporate governance such as ensuring management transparency and executing management's accountability of providing explanations to third parties.

Corporate Governance Report

- e) **Mutual coordination between supervision or audits by Outside Directors or Outside Statutory auditors and internal audits, audits by Statutory auditors and accounting audits; and relationship with the Internal Control Department**

In regard to the coordination between the Internal Auditing Department and the Board of statutory auditors, the Internal Auditing Department works organically by submitting reports regularly to the Board of statutory auditors, separate from the reporting to the Board of Directors, after completing each audit, exchanging opinions with the Board of statutory auditors, and incorporating requests from the Board in determining audit themes and scopes. The Internal Auditing Department shares information with Independent auditors, particularly with respect to areas relating to internal control over financial reporting. The Board of statutory auditors receives explanations from Independent auditors on the annual audit plan and other matters based on the audit reports prepared at interim and year-end fiscal closing periods, and they share information and hold discussions as necessary with regard to management issues and problems. In connection with these practices, Outside Directors and Outside Statutory auditors raise questions regarding reported matters and resolution items and provide comments from an external perspective as necessary.

Outside Directors and Outside Statutory auditors, in order to secure effectiveness of their supervision or audits, and auditors including internal auditors, Statutory auditors and Independent auditors, in order to identify risks associated with performing various audits and confirm information about auditees, share opinions with the Internal Control Department and obtain related materials and information as necessary.

Corporate Governance Report

3) Remuneration of executives

1. Total remuneration by executive category, total remuneration by type and total number of applicable executives

Executive Category	Total Remuneration (Millions of Yen)	Total Remuneration by Type (Millions of Yen)				Number of Applicable Executives
		Basic Compensation	Stock Option	Bonus	Retirement Allowance	
Directors (Excluding Outside Directors)	145	145	—	—	—	12
Statutory auditors (Excluding Outside Statutory auditors)	10	10	—	—	—	1
Outside Executives	57	57	—	—	—	6

(Note) The above figures include remuneration of executives who retired during the fiscal year ended March 31, 2011.

2. Total remuneration of executives whose consolidated remuneration amounts to ¥100 million or above

Name	Executive Category	Company	Total Consolidated Remuneration by Type (Millions of Yen)				Total Consolidated Remuneration (Millions of Yen)
			Basic Compensation	Stock Option	Bonus	Retirement Allowance	
Yoshitaka Kitao	Representative Director	Company submitting the Report	51	—	—	—	119
	Representative Director	SBI Investment Co., Ltd.	48	—	—	—	
	Director	SBI SECURITIES Co., Ltd.	20	—	—	—	

Corporate Governance Report

3. Policy and method for determining the amounts of remuneration of executives or the calculation method

a) Policy on determining remuneration of executives

- 1) The amount of remuneration (excluding bonus) of an executive is determined in consideration of the following for each executive.
 - The highest amount of employee salary
 - Remuneration paid in the past to executives in equivalent positions
 - Business projections of the company
 - Market trend for remuneration of executives
 - Degree of contribution to the business results of the company
 - Background in assuming the position(s)
 - Other
- 2) The amount of bonus for an executive is determined based on the status of execution of duties and the performance of each executive.
- 3) Bonuses for executives are provided for executives that have served the positions up to the respective ordinary general meeting of shareholders, provided however, that a bonus payment may be made to an executive who retired prior to the expiry of the term for the portion applicable to the period from the close of the ordinary general meeting of shareholders for the previous fiscal year and to the date of retirement.
- 4) In case the business results of the company deteriorate considerably or due to other reasonable reason, certain measures may be taken with regard to remuneration of executives, such as reduction and partial elimination, for a certain defined period of time, based on the resolution of the Board of Directors. With regard to Statutory auditors, certain measures may be taken with regard to remuneration of executives, such as reduction and partial elimination, for a certain defined period of time, based on discussions with Statutory auditors.
- 5) Retirement allowance shall not be provided.

b) Method of determining remuneration of executives

- 1) Remuneration of executives shall be determined within the limit of the total remuneration amount approved in categories of directors and auditors at the general meeting of shareholders in accordance with the following method.
 - Remuneration and bonus of each director shall be decided by the Board of Directors, provided however, that in case the Board of Directors entrusts the decision to the discretion of the Representative Director, the decision shall be made by the Representative Director.
 - Remuneration and bonus of each auditor shall be determined based on discussions by the auditors.
- 2) Remuneration of executives (excluding bonuses of executives) shall be revised, as a general rule, once a year within three months after the fiscal closing.

A. Consolidated Financial Information and Independent Auditor's Report

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
SBI Holdings, Inc.:

We have audited the accompanying consolidated financial statements of SBI Holdings, Inc. (the "Company") and its consolidated subsidiaries (collectively referred to as the "Group") which comprise the consolidated balance sheets as at 31 March 2010 and 2011, and the consolidated statements of operations for the years then ended, the consolidated statement of comprehensive income for the year ended 31 March 2011, the consolidated statements of changes in net assets, and cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 March 2010 and 2011, and their financial performance and their cash flows for the years then ended in accordance with accounting principles generally accepted in Japan.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The additional information in sections A2 and A3 of the consolidated financial information is presented for the purpose of additional disclosure and is not a required part of the basic financial statements. This additional information is the responsibility of the Company's management. Such information has been subjected to the auditing procedures applied in our audits of the basic financial statements and, in our opinion, such information is fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

Emphasis of Matter

Without qualifying our opinion we draw attention to Note XXV to the consolidated financial statements which describes the events after the reporting period related to the secondary listing of the Company's Hong Kong Depositary Receipts on the Main Board of The Stock Exchange of Hong Kong Limited. At the meeting held on 25 March 2011, the Board of Directors approved new share issuances and related offering of common shares associated with such secondary listing. The new share issuances through the offering were completed on 12 April 2011 and 9 May 2011.

Deloitte Touche Tohmatsu LLC
Tokyo, Japan

29 June 2011

A1. Consolidated Financial Statements of the Group

Consolidated Balance Sheets

(Amounts in millions of Japanese Yen, rounded down to the nearest million except for per share information, unless otherwise stated)

	Notes	As at 31 March	
		2010	2011
Assets			
Current assets			
Cash and deposits	VI.4	143,726	150,268
Notes and accounts receivable-trade.	VI.4	8,483	10,658
Leases receivable and lease investment assets.		17,924	16,166
Short-term investment securities		240	292
Cash segregated as deposits	VI.9	318,865	347,865
Operational investment securities	VI.1 & 4	121,576	141,881
Allowance for investment losses		(8,424)	(9,108)
Operational investment securities - net		113,152	132,773
Operational loans receivable	VI.4	34,694	27,905
Real estate inventories	VI.2 & 4	28,767	16,812
Trading instruments	VI.8	3,514	2,701
Loans on margin transactions		221,107	229,301
Cash collateral pledged for securities borrowings on margin transactions		40,533	21,098
Margin transaction assets		261,641	250,399
Short-term guarantee deposits		5,944	5,235
Deferred tax assets		7,667	14,243
Others	VI.4	37,732	57,473
Allowance for doubtful accounts		(2,032)	(4,017)
Total current assets		980,323	1,028,779
Non-current assets			
Property and equipment			
Buildings		9,972	15,799
Accumulated depreciation		(2,405)	(3,130)
Buildings-net	VI.4	7,567	12,668

Consolidated Balance Sheets

		As at 31 March	
	Notes	2010	2011
Furniture and fixtures		5,079	4,972
Accumulated depreciation		(3,585)	(3,546)
Furniture and fixtures, net		1,493	1,426
Land	VI.4	7,556	10,908
Others		4,503	4,825
Accumulated depreciation		(506)	(1,397)
Others-net		3,996	3,427
Total property and equipment		20,613	28,431
Intangible assets			
Software		11,670	13,378
Goodwill		133,008	126,297
Others		608	567
Total intangible assets		145,286	140,244
Investments and other assets			
Investment securities	VI.3, 4 & 14	41,204	53,378
Deferred tax assets		14,196	12,830
Others		34,860	36,108
Allowance for doubtful accounts		(9,767)	(12,066)
Total investments and other assets		80,494	90,250
Total non-current assets.		246,395	258,926
Deferred charges			
Stock issuance costs		—	152
Bonds issuance costs		61	32
Deferred operating costs under Article 113 of the Insurance Business Act		3,159	5,715
Total deferred charges		3,220	5,900
Total assets		1,229,939	1,293,606

Consolidated Balance Sheets

	Notes	As at 31 March	
		2010	2011
Liabilities			
Current liabilities			
Short-term loans payable	VI.4	55,614	97,164
Current portion of long-term loans payable	VI.4	13,368	12,147
Current portion of bonds payable	VI.4	112,600	70,060
Accrued income taxes		4,953	4,574
Advances received	VI.10	1,828	1,953
Borrowings on margin transactions	VI.4	48,813	70,386
Cash received for securities lending on margin transactions		101,223	73,370
Margin transaction liabilities		150,036	143,757
Loans payable secured by securities		63,780	61,797
Guarantee deposits received		282,373	309,134
Deposits from customers		31,176	37,819
Accrued expenses		2,835	3,202
Deferred tax liabilities		2,959	3,219
Provision for bonuses		53	79
Other provisions		155	448
Others		25,353	35,237
Total current liabilities		747,090	780,597
Non-current Liabilities			
Bonds payable	VI.4	—	540
Long-term loans payable	VI.4	27,620	31,366
Deferred tax liabilities		540	424
Provision for retirement benefits		52	69
Other provisions		877	861
Others		17,924	17,567
Total non-current liabilities		47,014	50,828

Consolidated Balance Sheets

	Notes	As at 31 March	
		2010	2011
Statutory reserves			
Reserve for financial products transaction liabilities		7,219	5,196
Reserve for price fluctuation		0	0
Total statutory reserves	VI.11	7,219	5,197
Total liabilities		801,324	836,623
Net assets			
Shareholders' equity			
Capital stock		55,284	73,236
Capital surplus		218,968	236,920
Retained earnings		87,276	88,073
Treasury stock		(246)	(246)
Total shareholders' equity		361,282	397,983
Accumulated other comprehensive income (loss)			
Unrealized losses on available-for-sale securities		(559)	(3,902)
Deferred gains (losses) on derivatives under hedge accounting		14	(239)
Foreign currency translation adjustments		(1,506)	(3,012)
Total accumulated other comprehensive income (loss)		(2,051)	(7,155)
Stock acquisition rights		11	11
Minority interests		69,372	66,142
Total net assets		428,615	456,982
Total liabilities and net assets		1,229,939	1,293,606

Consolidated Statements of Operations

	Notes	Year ended 31 March	
		2010	2011
Net sales	VII.1	124,541	141,081
Cost of sales	VII.2	59,138	67,535
Gross profit		65,403	73,546
Selling, general and administrative expenses	VII.3&4	61,971	64,613
Operating income		3,431	8,932
Non-operating income			
Interest income		365	402
Dividend income		155	191
Share of results of affiliates		—	163
Refunded consumption taxes		188	—
Others		476	429
Total non-operating income		1,185	1,186
Non-operating expense			
Interest expense		1,960	2,705
Amortization of stock issuance costs		4	50
Amortization of bond issuance costs		60	90
Amortization of deferred operating costs under Article 113 of the Insurance Business Act		746	952
Share of results of affiliates		98	—
Foreign exchange losses		64	1,349
Others		569	1,445
Total non-operating expense		3,504	6,593
Ordinary income		1,112	3,525

Consolidated Statements of Operations

	Notes	Year ended 31 March	
		2010	2011
Extraordinary income			
Gains on sales of investment securities		3,153	7,584
Reversal of allowance for doubtful accounts		40	68
Reversal of statutory reserves		33	2,022
Gains on the changes in interests in consolidated subsidiaries and equity method investees		185	63
Others		55	279
Total extraordinary income		3,466	10,018
Extraordinary expense			
Losses on sales of non-current assets	VII.5	0	—
Losses on retirement of non-current assets.	VII.6	103	193
Impairment loss	VII.7	—	861
Provision of allowance for doubtful accounts	VII.8	1,989	3,848
Provision of statutory reserves		0	0
Losses on sales of investment securities.		237	66
Losses on valuation of investment securities		46	556
Goodwill amortization for equity method affiliates with significant losses		238	—
Losses on the changes in equity interest in consolidated subsidiaries and equity method investees		44	23
Losses on disposal of subsidiaries and affiliates		—	635
Impact from applying the Accounting Standard of Asset Retirement Obligation		—	501
Others		998	1,425
Total extraordinary expense		3,658	8,113
Income before income taxes		920	5,430
Income taxes-current		(9,095)	(10,120)
Income taxes-deferred		8,359	3,028
Total income taxes		(736)	(7,092)
Net income (loss) before minority interests		184	(1,661)
Minority interests in loss		(2,165)	(6,196)
Net income		2,350	4,534

Consolidated Statement of Comprehensive Income

	Notes	Year ended 31 March
		2011
Net loss before minority interests		(1,661)
Other comprehensive income(loss)		
Unrealized losses on available-for-sale securities		(3,042)
Deferred losses on derivatives under hedge accounting		(14)
Foreign currency translation adjustments		(1,219)
Share of other comprehensive income (loss) of equity method affiliates		(533)
Total other comprehensive income(loss) for the year	VIII.2	(4,809)
Total comprehensive income(loss) for the year	VIII.1	(6,471)
Total comprehensive income(loss) for the year attributable to:		
–Owners of the parent		(364)
–Minority interests		(6,106)

Consolidated Statements of Changes in Net Assets

	Notes	Year ended 31 March	
		2010	2011
SHAREHOLDERS' EQUITY	IX		
Capital stock			
Balance at the end of previous year		55,214	55,284
Changes during the year			
Issuance of new stock		69	17,952
Total changes during the year		69	17,952
Balance at the end of current year		55,284	73,236
Capital surplus			
Balance at the end of previous year		219,012	218,968
Changes during the year			
Issuance of new stock		69	17,952
Decrease through share exchanges		(112)	—
Disposal of treasury stock		(0)	(0)
Total changes during the year		(43)	17,951
Balance at the end of current year		218,968	236,920
Retained earnings			
Balance at the end of previous year		86,865	87,276
Changes during the year			
Dividends		(1,673)	(1,676)
Net income		2,350	4,534
Decrease through a merger		(194)	(224)
Adjustments due to change of scope of consolidation		217	(1,798)
Adjustments due to change of scope of equity method		(290)	(37)
Total changes during the year		410	797
Balance at the end of current year		87,276	88,073

Consolidated Statements of Changes in Net Assets

	Notes	Year ended 31 March	
		2010	2011
Treasury stock			
Balance at the end of previous year		(636)	(246)
Changes during the year			
Disposal of treasury stock		389	—
Total changes during the year		389	—
Balance at the end of current year		(246)	(246)
Total shareholders' equity			
Balance at the end of previous year		360,456	361,282
Changes during the year			
Issuance of new stock		138	35,904
Decrease through share exchanges		(112)	—
Dividends	IX.3	(1,673)	(1,676)
Net income		2,350	4,534
Decrease through a merger		(194)	(224)
Adjustments due to change of scope of consolidation		217	(1,798)
Adjustments due to change of scope of equity method		(290)	(37)
Disposal of treasury stock		388	(0)
Total changes during the year		825	36,701
Balance at the end of current year		361,282	397,983
Accumulated other comprehensive (income)loss			
Unrealized losses on available-for-sale securities			
Balance at the end of previous year		(5,946)	(559)
Changes during the year			
Net changes other than shareholders' equity		5,387	(3,343)
Total changes during the year		5,387	(3,343)
Balance at the end of current year		(559)	(3,902)

Consolidated Statements of Changes in Net Assets

	Notes	Year ended 31 March	
		2010	2011
Deferred gains (losses) on derivatives under hedge accounting			
Balance at the end of previous year		(25)	14
Changes during the year			
Net changes other than shareholders' equity		40	(254)
Total changes during the year		40	(254)
Balance at the end of current year		14	(239)
Foreign currency translation adjustments			
Balance at the end of previous year		(966)	(1,506)
Changes during the year			
Net changes other than shareholders' equity		(540)	(1,505)
Total changes during the year		(540)	(1,505)
Balance at the end of current year		(1,506)	(3,012)
Total accumulated other comprehensive (income)loss			
Balance at the end of previous year		(6,937)	(2,051)
Changes during the year			
Net changes other than shareholders' equity		4,886	(5,104)
Total changes during the year		4,886	(5,104)
Balance at the end of current year		(2,051)	(7,155)
Stock acquisition rights			
Balance at the end of previous year		11	11
Changes during the year			
Net changes other than shareholders' equity		(0)	(0)
Total changes during the year		(0)	(0)
Balance at the end of current year		11	11

Consolidated Statements of Changes in Net Assets

	Notes	Year ended 31 March	
		2010	2011
Minority interests			
Balance at the end of previous year		65,808	69,372
Changes during the year			
Net changes other than shareholders' equity		3,564	(3,229)
Total changes during the year		3,564	(3,229)
Balance at the end of current year		69,372	66,142
Total net assets			
Balance at the end of previous year		419,338	428,615
Changes during the year			
Issuance of new stock		138	35,904
Decrease through share exchanges		(112)	—
Dividends		(1,673)	(1,676)
Net income		2,350	4,534
Decrease through a merger		(194)	(224)
Adjustments due to change of scope of consolidation		217	(1,798)
Adjustments due to change of scope of equity method		(290)	(37)
Disposal of treasury stock		388	(0)
Net changes other than shareholders' equity		8,450	(8,333)
Total changes during the year		9,276	28,367
Balance at the end of current year		428,615	456,982

Consolidated Statements of Cash Flows

	Notes	Year ended 31 March	
		2010	2011
Net cash from (used in) operating activities			
income before income taxes		920	5,430
Adjustments for:			
Depreciation and amortization		5,550	6,588
Amortization of goodwill		7,764	8,563
Increase in provision		8,038	11,451
Share of results of affiliates		98	(163)
Write-down of operational investment securities		602	1,618
Equity in earnings of funds		(1,174)	(2,793)
Gains on sales of investment securities		(2,915)	(7,517)
Losses on valuation of investment securities		46	556
Foreign Exchange Losses		275	3,333
Interest and dividend income		(17,456)	(16,587)
Interest expense		5,962	6,730
Changes in assets and liabilities:			
Increase in operational investment securities		(8,961)	(35,988)
Decrease in operational loans receivable		6,188	5,755
Decrease (increase) in real estate inventories		(2,036)	2,617
(Increase) decrease in notes and accounts receivable-trade		(1,302)	823
Increase in notes and accounts payable-trade		263	102
Increase in cash segregated as deposits		(12,962)	(18,000)
Increase in trading instruments		(1,486)	(2,326)
Increase (decrease) in margin transaction assets/liabilities		(77,074)	4,962
Increase in deposits from customers		7,357	6,341
Increase in guarantee deposits received		4,173	26,760
(Decrease) increase in loans payable secured by securities		17,193	(1,997)
Increase (decrease) in advances received		1,464	(890)
Others, net		(1,614)	(4,127)
Subtotal		(61,085)	1,242
Interest and dividend income received		17,747	17,168
Interest expense paid		(5,629)	(6,885)
Income taxes paid		(4,167)	(12,267)
Net cash used in operating activities		(53,134)	(742)

Consolidated Statements of Cash Flows

	Notes	Year ended 31 March	
		2010	2011
Net cash from (used in) investing activities			
Purchases of intangible assets		(7,043)	(4,767)
Purchases of investment securities		(7,653)	(13,621)
Proceeds from sales of investment securities		3,204	11,212
Proceeds from sales of investments in subsidiaries		28	249
Purchases of investments in subsidiaries			
resulting in change in scope of consolidation	x.2	(260)	(99)
Proceeds from sales of investments in subsidiaries			
resulting in change in scope of consolidation	x.2	2,540	—
Purchases of investments in subsidiaries		(3,753)	(177)
Payments of loans receivable		(15,756)	(22,069)
Collection of loans receivable		16,226	15,496
Payments for lease and guarantee deposits		(1,491)	(1,172)
Proceeds from collection			
of lease and guarantee deposits		1,347	483
Others, net		(2,953)	(2,175)
Net cash used in investing activities		(15,563)	(16,642)
Net cash from (used in) financing activities			
Increase in short-term loans payable		940	39,259
Proceeds from long-term loans payable		28,360	9,000
Repayment of long-term loans payable		(22,208)	(15,849)
Proceeds from issuance of bonds payable		122,218	71,019
Redemption of bonds payable		(51,480)	(113,100)
Proceeds from stock issuance		141	35,698
Proceeds from stock issuance to minority interests		1,023	1,797
Contributions from minority shareholders in			
consolidated investment funds		11,931	4,083
Cash dividend paid		(1,681)	(1,673)
Cash dividend paid to minority shareholders		(218)	(225)
Distributions to minority shareholders in			
consolidated investment funds		(3,914)	(3,864)
Purchases of treasury stock		(13)	(4)
Others, net		(499)	(985)
Net cash from financing activities		84,599	25,154

Consolidated Statements of Cash Flows

	Notes	Year ended 31 March	
		2010	2011
Effect of changes in exchange rate on cash and cash equivalents		(490)	(2,893)
Net increase in cash and cash equivalents		15,410	4,876
Increase in cash and cash equivalents from newly consolidated subsidiaries		842	1,337
Decrease in cash and cash equivalents resulting from deconsolidation of subsidiaries		—	(28)
Increase in cash and cash equivalents resulting from merger		15	19
Cash and cash equivalents at beginning of year		126,312	142,581
Cash and cash equivalents at end of year	X.1	<u>142,581</u>	<u>148,786</u>

Notes to the Consolidated Financial Statements

I. BASIS OF PRESENTATION

The Consolidated Financial Statements of SBI Holdings, Inc. (the “Company”) and its consolidated subsidiaries (hereinafter referred to as the “Group”) were prepared in accordance with the generally accepted accounting principles in Japan (“JGAAP”) and were presented by reference to the “Rules Governing Term, Form and Preparation of Consolidated Financial Statements” (Finance Ministerial Order the 28th, 1976, which is hereinafter referred to as the “Consolidated Financial Statements Rule”). The Consolidated Financial Statements of the Group has been prepared on the historical cost basis except for certain investments which are stated at fair value, the details of which are listed below.

The Consolidated Financial Statements are presented in Japanese Yen (“Yen” or “¥”).

II. SIGNIFICANT ACCOUNTING POLICIES

1. Accounting policies

(1) Scope of consolidation and application of equity method

- (a) Under the control or influence concept, those companies in which the Group, directly or indirectly, is able to exercise control are consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for using the equity method.
- (b) All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit or loss resulting from intercompany transactions is eliminated.

Notes to the Consolidated Financial Statements

- (c) Basis for exclusion from scope of consolidation
 - (i) Small size entities of which total assets, sales, and proportional share of net income and retained earnings are considered to be immaterial are excluded from consolidation. Investments in partnerships which are classified as subsidiaries under Practical Issues Task Force ("PITF") No. 20 - "Practical Solution on Application of Control", issued on 8 September 2006, are excluded from consolidation as the effect of consolidation may be misleading to investors, in accordance with the item (ii) of Article 5(1) of the Consolidated Financial Statements Rule.
 - (ii) Venture capital investments are excluded from the scope of consolidation since the purpose of investments are not for exercising control but to foster the development of venture capital portfolios.
- (d) Basis for not applying equity method
 - (i) Small size entities of which proportional share of net income and retained earnings are considered to be immaterial individually and collectively are not accounted for using equity method.
 - (ii) Venture capital investments are not accounted for using equity method since the purpose of investments are not for exercising significant influence but to foster the development of venture capital portfolios.
- (e) Consolidated financial statements are prepared based on the financial statements of each reporting entity and adjustments are made when their year end dates are different over 3 months.

Notes to the Consolidated Financial Statements

(2) Valuation method of significant assets

(a) Trading instruments

Trading instruments, which are held for the purpose of earning capital gains in the near term, are reported at fair value, with the related unrealized gains and losses included in income.

(b) Available-for-sale securities (consist of investment securities and operational investment securities other than investments in funds), which are not classified as trading instruments:

(i) Listed securities

Listed securities are measured at fair value, with fair value gains and losses, net of applicable taxes, reported as "unrealized gains (losses) on available-for-sales securities", a separate component of net assets. The cost of securities sold is determined based on the moving average cost method.

(ii) Unlisted securities

Unlisted securities are principally stated at cost less impairment, determined by the moving average cost method. However, unlisted available-for-sale securities held by certain overseas subsidiaries adopting International Financial Reporting Standards are measured at fair value.

(c) Investments in funds

For the investments in funds other than those included in the scope of consolidation, the Company's proportionate share in the net assets of the funds is calculated based on the funds' annual financial statements or interim financial statements and is presented as "Operational investment securities" (Current assets) or "Investment securities" (Non-current assets).

Notes to the Consolidated Financial Statements

(d) Derivative contracts

Derivative contracts are measured at fair value.

(e) Real estate inventories

Real estate inventories are measured at the lower of cost or net realizable value.

(3) Depreciation method of depreciable assets

(a) Property and equipment

Property and equipment are stated at cost less accumulated depreciation. Depreciation of property and equipment by the Company and its consolidated subsidiaries is computed using the declining-balance method over the estimated useful lives of assets while the straight-line method is applied to buildings acquired after 1 April 1998. The range of useful lives is principally from 5 to 50 years for buildings, and from 4 to 20 years for furniture and fixtures. Most overseas consolidated subsidiaries apply the straight-line method. Leased assets are depreciated by the straight-line method over the lease terms with residual value of zero.

(b) Land

Land is stated at cost less impairment.

(c) Intangible assets

(i) Software used for internal purposes is amortized using the straight-line method over the estimated useful life of the software (5 years).

(ii) Software for sale is amortized using the straight-line method over the estimated saleable period of the software, which is 3 years or less.

Leased assets are depreciated by using straight-line method over the lease terms with residual value of zero.

Notes to the Consolidated Financial Statements

(4) Recognition and measurement of significant provisions and allowances

(a) Allowance for investment losses

Allowance for investment losses for operational investment securities and investment securities are provided based on the estimated losses of the investments and the financial condition of the investees.

(b) Allowances for doubtful accounts

Allowance for doubtful accounts is provided based on the Group's past credit loss experience and an evaluation of the recoverability of the outstanding receivables including notes and accounts receivable-trade, operational loans receivable, loans on margin transactions and other loans receivable.

(c) Provision for bonuses

Bonuses to employees are accrued at the balance sheet date.

(d) Employees' retirement benefits

The Group recorded liabilities for employees' retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date. The liabilities were recognized and measured by assuming all the employee voluntarily retired at the end of the year.

(e) Statutory reserve for securities transactions liabilities/financial products transactions

Pursuant to Article 46-5 of the Financial Instruments and Exchange Act, a statutory reserve is provided against possible losses resulting from execution errors related to securities business transactions. The amount is calculated in accordance with Article 175 of the "Cabinet Office Ordinance concerning Financial Instruments Business".

(f) Statutory reserve for price fluctuation

Statutory reserve is provided against possible losses resulting from stock price fluctuations in accordance with Article 115 of the Insurance Business Act.

Notes to the Consolidated Financial Statements

(5) Translations of significant assets and liabilities denominated in foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into Japanese Yen using the exchange rates at the balance sheet date, and the translation adjustment is recognized as foreign exchange gains or losses. The balance sheets of the consolidated foreign subsidiaries are translated into Japanese Yen using their exchange rate as at the balance sheet date except for net assets, which are translated at the historical rates. Revenue and expense accounts of consolidated foreign subsidiaries are translated into Japanese Yen using the average exchange rate of the year. Differences arising from such translation are shown as "Foreign currency translation adjustments", as a separate component under "Net assets" except for the portion pertaining to the minority shareholders, which is included under "Minority interests" as a separate component under "Net assets".

(6) Recognition for net sales and cost of sales

Net sales and cost of sales

The Group's net sales primarily consist of a) revenue from operational investment securities, b) fees from funds, c) revenue from real estate business, d) revenue from securities transactions, and e) revenue from finance lease transactions. The costs of sales principally consist of the cost of operational investment securities, cost of real estate business, and the related provision of allowance for investment losses, if any.

(a) Revenue and cost of operational investment securities

Revenue from operational investment securities includes all of the revenue which is related to or generated by operational investment securities and securities held by funds. Cost of operational investment securities consists of the carrying value on the sale of operational investment securities and securities held by funds, and write down of operational investment securities and securities held by funds.

Notes to the Consolidated Financial Statements

(b) Fees from funds

Fees from funds consist of establishment fees for fund organization, management fees, and success fees from funds which are not within the scope of consolidation and managed by the Group. Management fees from funds are recognized over the period of the fund management agreement. Establishment fees and success fees from funds are recognized when those revenue amounts are determined and the services are provided.

(c) Revenue from construction projects

When the total construction revenue, total construction costs and the stage of completion of the contract can be reliably measured at the balance sheet date, the percentage-of-completion method is applied. If the outcome of a construction contract cannot be reliably estimated at the balance sheet date, the completed contract method is applied.

(d) Revenue from securities transactions

Revenue from securities transactions primarily consists of brokerage commissions from securities transactions, fees from underwriting activities and offering of securities for initial public offerings and fees for placements and sales of securities.

(e) Revenue from finance lease transactions

Revenue and cost of finance lease transactions are recognized when payments are received.

Notes to the Consolidated Financial Statements

(f) Financial charges and cost of funding

Financial charges and cost of funding, which consist of interest expense for margin trading transactions and costs from repurchase agreement transactions, etc. which are related to the investment banking businesses, are recorded as cost of sales. As for certain consolidated subsidiaries, interest expense other than financial charges is classified as interests related to operating assets (e.g. leases receivable and lease investment assets, etc.) or to non-operating assets. Interest expense (cost of funding) related to operating asset is classified as cost of sales. During the development of a project, interest expense related to long term and large scale real estate development is included in the cost of the real estate inventories.

(7) Accounting for significant lease transactions

In March 2007, the Accounting Standards Board of Japan ("ASBJ") issued ASBJ Statement No. 13, "Accounting Standard for Lease Transactions," which revised the previous accounting standard for lease transactions issued in June 1993. The revised accounting standard for lease transactions was effective for fiscal years beginning on or after 1 April 2008.

(a) Lessee

ASBJ Statement No. 13 requires that all finance lease transactions be capitalized to recognize leased assets and lease obligations in the balance sheet. In addition, leases which existed at the transition date and did not transfer ownership of the leased assets to the lessee continue to be accounted for as operating lease transactions with certain "as if capitalized" information disclosed in the notes to the lessee's financial information.

The Group continues to account for leases which existed at the transition date that did not transfer ownership of the leased assets to the lessee as operating lease transactions.

Notes to the Consolidated Financial Statements

(b) Lessor

ASBJ statement No. 13 requires that all finance leases be recognized as leases receivable, and that all finance leases that are deemed not to transfer ownership of the assets leased to other parties under operating leases be recognized as lease investment assets. For the finance leases which existed at the transition date and did not transfer ownership of the assets leased to other parties under operating leases, the book value of the leased assets (after deducting accumulated depreciation) at the transition date is used as the beginning value of the lease investment assets.

The Group adopted ASBJ statement No. 13 on 1 April 2008. Leases receivable and lease investment assets are stated at cost less accumulated depreciation. Depreciation is computed by using the straight-line method over the useful life with residual value of zero.

(8) Accounting for significant hedging transactions

(a) Accounting for hedges

The Group applies deferred hedge accounting when certain criteria are met. Foreign currency forward contracts are used to hedge foreign currency exposures in the Group. Receivables, payables and investment securities denominated in foreign currencies are translated at the contracted rates if the forward contracts are qualified for hedge accounting. Interest rate swaps, which are qualified for hedge accounting and met the specific matching criteria, are not remeasured at market value. The differential paid or received under the swap agreements is recognized and included in interest expense or income.

Notes to the Consolidated Financial Statements

- (b) Hedging instruments and hedged item
 - (i) Hedging instruments and hedged item
Foreign exchange forward contracts and foreign currency denominated receivables and payables and investment securities.
 - (ii) Hedging instruments and hedged item
Interest rate swap contracts and interest expense for loans and bonds payable.
- (c) Hedging policy
 - (i) For foreign currency-denominated transactions, the foreign currency forward contracts are used to hedge foreign currency exposures in the Group.
 - (ii) For interest expense on borrowing, interest rate swap contract is utilized to mitigate the volatility of interest rates.
- (d) Assessment of effectiveness between the hedging instrument and the hedged item
 - (i) The Group does not assess hedge effectiveness of foreign exchange forward contracts which qualify for hedge accounting and meet specific matching criteria.
 - (ii) The Group assesses hedge effectiveness by comparing the cumulative changes in the fair value of the hedged items and cumulative changes in the hedging instruments during the period from commencement of hedging to the point of assessing effectiveness, based on changes in both amount and others. The Group does not assess hedge effectiveness of interest rate swaps which qualify for hedge accounting and meet specific matching criteria.

Notes to the Consolidated Financial Statements

2. Other significant accounting policies for consolidated financial statements

(1) Business Combination

For the period up to 31 March 2010:

In October 2003, the Business Accounting Council (the "BAC") issued a Statement of Opinion, "Accounting for Business Combinations" and on 27 December 2005, the ASBJ issued ASBJ Statement No. 7, "Accounting Standard for Business Divestitures" and ASBJ Guidance No. 10, "Revised Guidance on Accounting Standard for Business Combinations and Business Divestitures."

The accounting standard for business combinations allowed companies to apply the pooling of interests method of accounting only when certain specific criteria were met such that the business combination was essentially regarded as a uniting-of-interests. For business combinations that did not meet the uniting-of-interests criteria, the business combination was considered to be an acquisition and the purchase method of accounting was required to be adopted. This standard also prescribed the accounting for combinations of entities under common control and for joint ventures.

Goodwill, representing the excess of the Company's investments in subsidiaries over the fair value of the net assets of the acquired subsidiaries at the date of acquisition, is amortized by straight-line method over the estimated useful life of goodwill. Goodwill is amortized over 20 years when its useful life cannot be reasonably estimated. Negative goodwill, representing the excess of the fair value of the net assets of the acquired subsidiaries at the date of acquisition over the Company's investments in such subsidiaries, is amortized by straight-line method over periods appropriate to the circumstances of the respective acquisitions. Immaterial goodwill or negative goodwill is charged/credited to consolidated statements of operations when incurred.

Assets acquired and liabilities assumed at a business combination are recorded at its acquisition-date's fair value.

Notes to the Consolidated Financial Statements

For the period beginning on 1 April 2010:

In December 2008, the ASBJ issued a revised accounting standard for business combinations, "Accounting Standard for Business Combinations" (ASBJ Statement No.21 issued on 26 December 2008), "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No.22 issued on 26 December 2008), "Partial amendments to Accounting Standard for Research and Development Costs" (ASBJ Statement No.23 issued on 26 December 2008), "Revised Accounting Standard for Business Divestitures" (ASBJ Statement No.7 (Revised 2008) issued on 26 December 2008), "Revised Accounting Standard for Equity Method of Accounting for Investments" (ASBJ Statement No.16 (Revised 2008) released on 26 December 2008) and "Revised Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No.10 (Revised 2008) issued on 26 December 2008), hereinafter referred to as "revised standards". The revised standards were effective for the business combinations transactions undertaken on or after 1 April 2010 and are applied prospectively.

Major accounting changes under the revised accounting standards are as follows:

- (i) The previous accounting standard for business combinations allows companies to apply the pooling of interests method of accounting when certain specific criteria are met such that the business combination is essentially regarded as a uniting of interests. The revised standards requires accounting for such business combination by the purchase method and the pooling of interests method of accounting is no longer allowed.
- (ii) The previous accounting standard accounts for the research and development costs to be charged to income as incurred. Under the revised standards, an in-process research and development (IPR&D) acquired by the business combination is capitalized as an intangible asset.
- (iii) Under the previous accounting standard, a bargain purchase (negative goodwill) is capitalized and is amortized within 20 years. Under the revised standards, a bargain purchase is recognized as profit on the acquisition date.

Notes to the Consolidated Financial Statements

- (iv) Under the previous accounting standard, when a parent obtains control over a subsidiary by a step acquisition, goodwill is measured on the date the parent obtains control as the difference between (a) the aggregate carrying amount of any previously held equity interests and the purchase consideration and (b) the net amount of the fair value of assets and the liabilities attributable to the parent on the date the parent obtains control. Under the revised standards, the acquirer should remeasure its previously held equity interests in the acquiree at its acquisition-date fair value and recognize any resulting gain or loss. Goodwill is measured at the acquisition date as the difference between (1) the aggregate of the acquisition date fair value of the consideration transferred, the amount of any non-controlling interests in the entity acquired and the acquisition-date fair value of any previously held equity interests in the entity acquired and (2) the net of the acquisition-date fair value of the identifiable assets acquired and the liabilities assumed.

(2) Accounting for investments in funds

For the investments in funds categorized as subsidiaries but not within the scope of consolidation, the Company's proportionate share in the net assets and revenue/expenses of those funds is calculated based on the funds' annual financial statements or semi-annual financial statements and is presented as "Investment securities" (Non-current assets) and revenue/expenses, respectively.

For the investments in funds held for operational investment purpose, which are not categorized as subsidiaries, the Company's proportionate share in the net assets and revenue/expenses of those funds is calculated based on the funds' annual financial statements or interim financial statements and is presented as "Operational investment securities" (Current assets) and revenue/expenses, respectively.

For the investment in funds other than those held for operational investment purpose, which are not categorized as subsidiaries, the Company's proportionate share in the net assets and revenue/expenses of those funds is calculated based on the funds' annual financial statements or interim financial statements and is presented as "Investment securities" (Non-current assets) and non-operating income/expenses, respectively.

Notes to the Consolidated Financial Statements

(3) Deferred charges

(a) Stock issuance costs

Stock issuance costs are amortized over 3 years by using straight-line method.

(b) Bond issuance costs

Bond issuance costs are amortized over the bond term by using straight-line method.

(c) Deferred operating costs under Section 113 of the Insurance Business Act

This deferred operating costs can be amortized within 10 years according to section 113 of the Insurance Business Act of Japan.

(4) Accounting for consumption tax

The amounts in the consolidated financial statements are presented without consumption or local consumption taxes.

(5) Cash segregated as deposits

Cash segregated as deposits are mainly client's trust money and cash deposited as collateral under the regulatory requirement, and stated at cost.

(6) Loans and receivables

Loans and receivables including notes and accounts receivable-trade, operational loans receivable and other loans receivable are measured at historical cost less allowance for doubtful accounts. The carrying amount of loans and receivables is reduced through the use of an allowance account. Margin loans receivable are stated at amounts equal to the purchase amounts of the relevant securities, which are collateralized by customers' securities and customers' deposits. (See the accounting policy in respect of allowance for doubtful accounts).

Notes to the Consolidated Financial Statements

(7) Deposits from customers and guarantee deposits received

Deposits received are mainly deposits received from customers and guarantee deposits received which are recognized at cost.

(8) Impairment losses on non-current assets

The Group reviews their non-current assets for impairment whenever events or changes in circumstance indicate that the carrying amount of an asset or asset group may not be recoverable.

An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group.

The impairment loss is measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

(9) Asset retirement obligation

Asset retirement obligation is required to be recognized when there is a present obligation as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation. The asset retirement obligation should be measured at the present value.

(10) Borrowings

Borrowings are stated at cost, which represent the loans payable and bonds payable outstanding at balance sheet date.

(11) Retail margin trading liabilities

Retail margin trading liabilities are stated at cost.

Notes to the Consolidated Financial Statements

(12) Stock options

ASBJ Statement No. 8, "Accounting Standard for Stock Options" and related guidance are applicable to stock options granted on and after 1 May 2006. This standard requires companies to recognize compensation expense for employee stock options based on the fair value at the date of grant and expense over the vesting period as consideration for receiving goods or services.

The standard also requires companies to account for stock options granted to non-employees based on the fair value of either the stock options granted or the goods or services received. In the consolidated balance sheets, the stock option is presented as a stock acquisition right as a separate component of equity until exercised.

The standard covers equity-settled share-based payment transactions but does not cover cash-settled share-based payment transactions. The standard allows the stock options granted by unlisted companies to be measured at their intrinsic value if their fair values cannot be reliably estimated. The Group applied this accounting standard for stock options granted after 1 May 2006.

(13) Bonuses to directors and statutory auditors

Bonuses to directors and statutory auditors are accrued at the balance sheet date.

(14) Income taxes

The provision for income taxes is computed based on the pretax income included in the consolidated statements of operations.

The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities.

Deferred taxes are measured by applying currently enacted tax laws to the temporary differences.

A valuation allowance is provided for deferred tax assets if it is more likely than not that these items will either expire before the Group is able to realize their benefits, or that future deductibility is uncertain.

Notes to the Consolidated Financial Statements

(15) Per share information

Basic net income per share is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period.

Diluted net income per share reflects the potential dilution that could occur if securities were exercised or converted into common stock. Diluted net income per share of common stock assumes full conversion of the outstanding convertible notes and bonds at the beginning of the year (or at the time of issuance) with an applicable adjustment for related interest expense, net of tax, and full exercise of outstanding warrants.

Cash dividends per share presented in the accompanying consolidated statements of operations are dividends attributable to the respective years including dividends to be paid after the end of the year.

(16) Cash and deposits and short-term investment securities

Cash and cash equivalents stated in the consolidated statements of cash flows are cash and deposits or short-term investment securities that are readily convertible into cash, and are not exposed to significant risk of changes in value, all of which will be matured or become due within three months from the date of acquisition.

Notes to the Consolidated Financial Statements

III. CHANGES IN SIGNIFICANT ACCOUNTING POLICIES

The following new and revised accounting policies are adopted prospectively:

FOR THE YEAR ENDED 31 MARCH 2011

The Group has adopted "Accounting Standard for Asset Retirement Obligation" (ASBJ Statement No. 18 issued on 31 March 2008) and "Guidance for Accounting Standard for Asset Retirement Obligation" (ASBJ Guidance No. 21 issued on 31 March 2008). The operating income and ordinary income were decreased by ¥89 million and the income before income taxes was decreased by ¥591 million for the year ended 31 March 2011 as a result of the change.

The Group has adopted "Accounting Standard for Business Combinations" (ASBJ Statement No.21 issued on 26 December 2008), "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No.22 issued on 26 December 2008), "Partial amendments to Accounting Standard for Research and Development Costs" (ASBJ Statement No.23 issued on 26 December 2008), "Revised Accounting Standard for Business Divestitures" (ASBJ Statement No.7 (Revised 2008) issued on 26 December 2008), "Revised Accounting Standard for Equity Method of Accounting for Investments" (ASBJ Statement No.16 (Revised 2008) released on 26 December 2008) and "Revised Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No.10 (Revised 2008) issued on 26 December 2008).

VI. CHANGES IN PRESENTATION

Change in presentation due to expansion of a particular line item or grouping with other items if the corresponding amount exceeds or is below the benchmark of the associated consolidated financial statements caption. The following change in presentation is applied prospectively:

Consolidated statements of operations:

FOR THE YEAR ENDED 31 MARCH 2011

"Impairment loss" was included in "Others" line of "Extraordinary expense" for the year ended 31 March 2010 and was separately presented for the year ended 31 March 2011, as the amount now exceeds 10 percent of total amount of extraordinary expense. "Impairment loss" included in "Others" line of "Extraordinary expense" for the year ended 31 March 2010 amounted to ¥352 million.

Notes to the Consolidated Financial Statements

V. ADDITIONAL INFORMATION

FOR THE YEAR ENDED 31 MARCH 2011

Execution of Share Exchange Agreement

The Company and its consolidated subsidiary, SBI VeriTrans Co., Ltd. ("SBI VeriTrans"), announced at board meetings held on 24 February 2011, that their respective boards of directors approved making SBI VeriTrans a wholly-owned subsidiary of the Company through a share exchange (the "Share Exchange") subject to approval at SBI VeriTrans' annual meeting of shareholders, and the two companies executed a share exchange agreement. Outline of the transactions is provided below.

1. Timetable for the Share Exchange

Fiscal year end for the annual shareholders meeting	31 March 2011
Annual shareholders meeting to approve share exchange (SBI VeriTrans)	21 June 2011
Final trading date (SBI VeriTrans)	26 July 2011 (scheduled)
Share delisting date (SBI VeriTrans)	27 July 2011 (scheduled)
Share exchange date (effective date)	1 August 2011 (scheduled)

Note: The Company will implement the Share Exchange through the simplified share exchange arrangement pursuant to Article 796, Paragraph 3 of the Companies Act, and consequently, approval from its shareholders is not required.

2. Share Exchange Ratio

Company Name	The Company (Wholly-Owning Parent Company After Share Exchange)	SBI VeriTrans (Wholly-Owned Subsidiary After Share Exchange)
Share exchange ratio (Note 1)	1	4.7
Number of shares to be delivered for the Share Exchange	(Note 2)	—

Notes to the Consolidated Financial Statements

Note1: Share Exchange Ratio

For every one share of SBI VeriTrans' common share, 4.7 shares of the Company's common share will be allocated and delivered (if there are any material changes in the various conditions that serve as the basis for the calculations, this share exchange ratio may be subject to change through consultations between the two companies). However, no shares will be allocated for the Share Exchange with respect to the shares of SBI VeriTrans already held by the Company.

Note2: Number of Shares to be Delivered for the Share Exchange

In the implementation of the Share Exchange, the Company will newly issue and deliver shares of the Company's common share equal to the total number of shares of SBI VeriTrans' common share owned by shareholders of SBI VeriTrans (excluding the Company) stated or recorded in the SBI VeriTrans' shareholder register immediately prior to the Share Exchange coming into effect multiplied by 4.7.

VI. NOTES TO CONSOLIDATED BALANCE SHEETS

1. Operational investment securities

As at 31 March 2010 and 2011, operational investment securities included investments in funds and direct investments. Investment in funds included in operational investment securities consisted of the following:

	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
New Horizon Capital, L.P	6,641	17,041
NEW HORIZON FUND, L.P	10,465	5,231
SBI & BDJB CHINA FUND, L.P	1,253	2,370
New Horizon Capital III, L.P	—	2,069
SBI BB MEDIA INVESTMENT LIMITED PARTNERSHIP	1,375	1,217
Others	2,873	3,814
Subtotal (Investments in funds)	22,608	31,746
Direct investments	98,967	110,135
Total	121,576	141,881

Notes to the Consolidated Financial Statements

2. Real estate inventories

Real estate inventories consisted of the following:

	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Real estate for sale	9,837	7,505
Real estate for sale in progress	7,926	7,083
Real estate for development	1,403	1,403
Beneficial interest in real estate investment trust	9,601	821
Total	<u>28,767</u>	<u>16,812</u>

3. Investments in unconsolidated subsidiaries and affiliates

Investments in unconsolidated subsidiaries and affiliates are as follows:

	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Investment securities	29,956	43,463

The above investment securities include investments in jointly controlled entities of ¥ 13,422 million and ¥ 20,763 million as at 31 March 2010 and 2011, respectively.

Notes to the Consolidated Financial Statements

4. Pledged assets

Pledged assets consisted of the following:

	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Cash and deposits	112	521
Notes and accounts receivable-trade	587	2,126
Operational investment securities	737	420
Operational loans receivable	2,864	3,206
Real estate inventories	10,519	747
Others-current assets	3,289	4,593
Buildings	—	4,570
Land	—	5,063
Investment securities	—	1,937
Total	18,109	23,188
The assets above were pledged as collateral for:		
Short-term loans payable	10,194	9,038
Current portion of long-term loans payable	604	1,291
Current portion of bonds payable	300	60
Long-term loans payable	960	8,269
Bonds payable	—	540

Included in operational investment securities are ¥1,129 million and ¥1,163 million securities received from customers that were pledged as collateral for borrowings on margin transactions as at 31 March 2010 and 2011, respectively.

Notes to the Consolidated Financial Statements

5. Contingent liabilities

(1) Credit guarantees

Guarantees for the debts owed to other financial institutions in the Group's credit guarantee business are as follows:

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Guarantee of bank loans	542	18,234

(2) Other contingent liabilities

As at March 31 2010

On 28 July 2008, the Tokyo District Court made a decision to commence civil rehabilitation proceedings on ZEPHYR CO., LTD. ("ZPYR"). On 18 February 2009, ZPYR's restructuring plan was approved at the creditors' meeting and confirmed by the court.

As a result, the loan extended to ZPYR by SBI Incubation Co. Ltd. (a consolidated subsidiary of the Company, formerly known as, Partners Investment Co., Ltd. ("PTINV")) in the aggregate amount of ¥11,366 million as at 31 March 2009 is expected to be collected through the disposal of real estate held as collateral to creditors. However, if there is an unrecoverable amount after the disposal of the real estate, the proceeds will be allocated using a percentage determined in the restructuring plan.

PTINV was merged with SBI Incubation Co., Ltd., which was the surviving company in September 2009.

Notes to the Consolidated Financial Statements

6. Off-balance sheet items - Fair values of the securities deposited in securities-related businesses

Securities deposited in securities-related businesses represented securities lent to customers under securities lending arrangements.

Fair values of the securities deposited in securities-related businesses are as follows:

	As at 31 March	
	2010	2011
	<i>(millions of Yen)</i>	<i>(millions of Yen)</i>
Securities loaned on margin transactions	108,452	73,267
Securities pledged for borrowings on margin transactions	49,619	71,241
Substitute securities for pledged margin transactions (except those related to customer's direct deposit)	—	39,118
Substitute securities for guarantee money paid	80,828	41,234
Securities loaned under loan agreement	61,557	60,481
	<u> </u>	<u> </u>

Notes to the Consolidated Financial Statements

7. Off-balance sheet items - Fair values of the securities received in securities-related businesses

Securities received in securities-related businesses represented securities borrowed by the Group under securities lending arrangements.

Fair values of the securities received in securities-related businesses are as follows:

	As at 31 March	
	2010	2011
	<i>(millions of Yen)</i>	<i>(millions of Yen)</i>
Securities pledged for loans on margin transactions	216,132	211,846
Securities borrowings on margin transactions	41,084	20,976
Substitute securities for guarantee money received, which were agreed on as collateral for other transactions	216,883	250,092
Substitute securities for guarantee money received on futures	99	—
Substitute securities for margin money received, which were agreed on as collateral for other transactions	—	100
Securities borrowed under loan agreement other than margin transactions	68,275	71,880
	<u>68,275</u>	<u>71,880</u>

Notes to the Consolidated Financial Statements

8. Trading instruments

Trading instruments consisted of the following:

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Equity securities	0	28
Debt securities	901	188
Others	125	4
Subtotal	1,027	222
Derivatives	2,487	2,479
Total	3,514	2,701

Notes to the Consolidated Financial Statements

9. Cash segregated as deposits under the regulatory requirement

Cash segregated as deposits are required in respect of the following activities:

	As at 31 March	
	2010	2011
	<i>(millions of Yen)</i>	<i>(millions of Yen)</i>
Securities brokerage business		
Cash segregated as deposits under the Financial Instruments and Exchange Act Article No. 43-2-2 for the securities brokerage business	279,000	297,000
Foreign exchange brokerage business		
Cash segregated as deposits under the Financial Instruments and Exchange Act Article No.43-3 for foreign exchange brokerage business	39,865	50,865
	<u>318,865</u>	<u>347,865</u>

Notes to the Consolidated Financial Statements

10. Advances received

Advances received included advances for management fees from funds and other advances are as follows:

	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
SBI BB MEDIA INVESTMENT LIMITED PARTNERSHIP	157	—
SBI BROADBAND CAPITAL Silent Partnership	209	212
Other funds	24	12
	<hr/>	<hr/>
Total management fees	391	224
Other advances received	1,436	1,728
	<hr/>	<hr/>
Total	1,828	1,953
	<hr/> <hr/>	<hr/> <hr/>

11. Statutory reserves

As at 31 March 2010 and 2011, a reserve for the financial products transaction liabilities was provided in accordance with Article 46-5 of Japanese Financial Instruments and Exchange Act, and a statutory reserve for price fluctuations was provided in accordance with Article 115 of the Insurance Business Act.

Notes to the Consolidated Financial Statements

12. Credit facilities provided

Several consolidated subsidiaries were engaged in retail loan business, cash advance business for credit cards, and financing corporate reorganization. The credit facilities provided by these subsidiaries in respect of their operations are as follows:

	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Credit facilities Utilized	12,439	5,986
	3,461	2,928
Unused portion	<u>8,978</u>	<u>3,057</u>

It is noted that above credit facilities can be utilized only if certain conditions are met. The purpose for the borrowings and any credit rating changes of the customers may result in the withdrawal of credit facilities.

Notes to the Consolidated Financial Statements

13. Lines of credit from financial institutions

To ensure an efficient operating funds procurement, the Group entered into overdraft facilities with 15 and 16 banks as at 31 March 2010 and 2011, respectively. Unused overdraft facilities at the end of the year are as follows:

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Lines of credit	123,909	160,700
Used balance	43,230	84,424
Unused portion	80,679	76,276

14. Amount of allowance for investment losses which are directly deducted from investment securities

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Investments securities	300	300

Notes to the Consolidated Financial Statements

VII. NOTES TO CONSOLIDATED STATEMENTS OF OPERATIONS

1. Gains (losses) on trading included in net sales consisted of the following:

	Year ended 31 March					
	2010			2011		
	(millions of Yen)	(millions of Yen)	(millions of Yen)	(millions of Yen)	(millions of Yen)	(millions of Yen)
	Realized	Unrealized	Total	Realized	Unrealized	Total
Equity Securities	3	35	38	14	0	14
Debt Securities	195	41	237	1,307	(23)	1,284
Others	11,120	296	11,417	8,984	1,628	10,613
Total	11,320	373	11,693	10,306	1,605	11,911

Above trading gains (losses) included gains (losses) on certain businesses other than securities-related business of ¥81 million and ¥55 million for the years ended 31 March 2010 and 2011, respectively.

2. Costs of sales consisted of the following:

	Year ended 31 March	
	2010 (millions of Yen)	2011 (millions of Yen)
Cost of sales arising from operational investment securities	7,805	7,031
Provision of allowance for operational investment securities losses	3,073	5,957
Financial charges	3,851	3,872
Cost of sales arising from real estate inventories	3,868	5,465
Others	40,539	45,208
Total	59,138	67,535

Cost of sales arising from operational investment securities includes valuation losses of ¥702 million and ¥1,652 million for the years ended 31 March 2010 and 2011, respectively. Others included financial costs and payrolls related to net sales.

Notes to the Consolidated Financial Statements

3. Selling, general and administrative expenses includes the following:

	Year ended 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Payroll and bonuses	9,970	10,552
Retirement benefit costs	25	28
Provision of allowance for doubtful accounts	2,140	2,407
Provision of bonuses	53	61
Outsourcing fees	10,412	11,188
Amortization of goodwill	7,764	7,889

4. Selling, general and administrative expenses included research and development costs of ¥447 million and ¥542 million for the years ended 31 March 2010 and 2011, respectively.

5. Losses on disposal of non-current assets consisted of the following:

	Year ended 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Furniture and fixtures	0	—
Total	0	—

Notes to the Consolidated Financial Statements

6. Losses on retirement of non-current assets consisted of the following:

	Year ended 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Buildings	55	45
Furniture and fixtures	17	14
Other property and equipment	0	0
Software	26	128
Other intangible assets	4	4
Total	103	193

7. The Group recorded the following impairment losses for the year ended 31 March 2011:

Business	Category	Items	Location	Impairment loss amount <i>(Millions of yen)</i>
Brokerage & Investment Banking Business	Assets for on-line securities operation system	Buildings, furniture and fixtures, software and leased assets	Tokyo	350
Financial Services Business	Assets for operation of car related information site	Buildings, furniture and fixtures and software, etc.	Tokyo	150
Others	Assets for health care related business	Buildings, furniture and fixtures and software, etc.	Tokyo	360

Notes to the Consolidated Financial Statements

(1) Grouping of assets

The grouping of assets was generally based on the independent lowest cash-generating unit. The grouping of lease property and unutilized assets was based on individual asset.

(2) Background to recognize impairment loss

In the Brokerage & Investment Banking Business, implementation of a new online securities operation system necessitated the disposal of the assets used for the prior operation system. Since the recoverable amount was less than the carrying amount, the difference between the recoverable amount and the carrying amount of the assets was recognized as an impairment loss. The amounts of impairment losses for buildings, furniture and fixtures, software and leased assets were ¥2 million, ¥16 million, ¥36 million and ¥295 million, respectively.

In the Financial Services Business, the difference between the recoverable amount and the carrying amount of assets used for the operation of car related information site was recognized as an impairment loss due to no expectation of initially expected profits. The amounts of impairment losses for buildings, furniture and fixtures, software and other assets were ¥3 million, ¥7 million, ¥138 million and ¥2 million, respectively.

In the Health Care Related Business, the difference between the recoverable amount and the carrying amount of assets used for health care operation was recognized as an impairment loss due to no expectation of initially expected profits. The amounts of impairment losses for buildings, furniture and fixtures, software and other assets were ¥29 million, ¥86 million, ¥233 million and ¥10 million, respectively.

(3) Calculation of recoverable amount

The recoverable amount is measured with the net sales value of zero for the assets to be disposed of. For the other assets, the recoverable amount is measured with the value in use based on the future cash flow.

8. For the year ended 31 March 2010, the provision for doubtful accounts included additional ¥1,206 million which was due from ZPYR. With regard to the settlement of the exercised right of avoidance by the oversight committee member of the ZPYR Civil rehabilitation proceeding on 1 October 2009, the provision for doubtful accounts is re-estimated. The impaired loan receivable is expected to be collected after foreclosure on ZPYR.

Notes to the Consolidated Financial Statements

VIII. NOTES TO CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

The Group applied Accounting Standard for Presentation of Comprehensive Income (ASBJ Statement No.25) issued on 30 June 2010 which requires to present other comprehensive income and comprehensive income from the year ended 31 March 2011 prospectively. If ASBJ Statement No.25 applied for the year ended 31 March 2010, following information is presented.

	<u>(millions of Yen)</u>
1. Comprehensive income for the year attributable to:	
– Owners of the parent	7,384
– Minority interests	(1,260)
	<hr/>
Total	6,124
	<hr/> <hr/>
2. Other comprehensive income:	
Unrealized gains on available-for-sale securities	2,130
Deferred gains on derivatives under hedge accounting	41
Foreign currency translation adjustments	(402)
Share of other comprehensive income of equity method affiliates	4,169
	<hr/>
Total	5,939
	<hr/> <hr/>

Notes to the Consolidated Financial Statements

IX. NOTES TO CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

1. Outstanding number of capital stock and treasury stock

	As at 31 March 2009 (share)	Increase (share)	Decrease (share)	As at 31 March 2010 (share)
Year ended 31 March 2010				
Outstanding capital stock				
Common shares (Notes 1)	16,768,733	13,558	—	16,782,291
Treasury stock				
Common shares (Notes 2)	37,661	—	23,040	14,621

Notes:

- The increase in common shares of 13,558 was due to exercise of stock acquisition rights.
- The decrease in treasury stock (common shares) of 23,040 was due to the acquisition of SBI Futures Co., Ltd. SBI Futures became a wholly owned subsidiary through a share exchange.

	As at 31 March 2010 (share)	Increase (share)	Decrease (share)	As at 31 March 2011 (share)
Year ended 31 March 2011				
Outstanding capital stock				
Common shares	16,782,291	3,161,727	—	19,944,018
Treasury stock				
Common shares	14,621	—	—	14,621

Notes:

The increase in common shares of 3,161,727 consisted of newly issued 3,112,000 shares of which the settlement date was 23 June 2010, and shares by the exercise of 49,727 acquisition rights shares.

Notes to the Consolidated Financial Statements

2. Stock acquisition rights

Entity	Year ended 31 March 2010			Number of shares for stock acquisition rights (share)			As at 31 March 2010 (millions of Yen)
	Details of stock acquisition rights	Type of share	As at	Increase	Decrease	As at	
			31 March 2009			31 March 2010	
Reporting entity (the Company)	Stock acquisition rights (Notes 1, 2)	Common shares	330,383.77	—	16,871.13	313,512.64	—
Consolidated subsidiaries	—	—	—	—	—	—	11
Total	—	—	—	—	—	—	11

Notes:

1. Stock acquisition rights were exercisable during the year ended 31 March 2010.
2. The decrease in stock acquisition rights was due to the exercise and expiration of the rights.

Entity	Year ended 31 March 2011			Number of shares for stock acquisition rights (share)			As at 31 March 2011 (millions of Yen)
	Details of stock acquisition rights	Type of share	As at	Increase	Decrease	As at	
			31 March 2010			31 March 2011	
Reporting entity (the Company)	Stock acquisition rights (Notes 1, 2 and 3)	Common shares	313,512.64	6,811.13	66,405.53	253,918.24	—
Consolidated subsidiaries	—	—	—	—	—	—	11
Total	—	—	—	—	—	—	11

Notes:

1. Stock acquisition rights were exercisable during the year ended 31 March 2011.
2. The increase in stock acquisition rights was due to the adjustment of the number of shares for stock acquisition rights accompanying the issuance of new shares by offering.
3. The decrease in stock acquisition rights was due to the exercise and expiration of the rights.

Notes to the Consolidated Financial Statements

3. Dividends

Dividend paid

Year ended 31 March 2010

Resolution	Type of share	Dividend amount (millions of Yen) Effective date	Amount per share (Yen)	Declared date	Effective date
Board of Directors' Meeting on 27 May 2009	Common shares	1,673	100	31 March 2009	11 June 2009

Year ended 31 March 2011

Resolution	Type of share	Dividend amount (millions of Yen) Effective date	Amount per share (Yen)	Declared date	Effective date
Board of Directors' Meeting on 26 May 2010	Common shares	1,676	100	31 March 2010	14 June 2010

Dividend whose declared date belonged to the year ended 31 March 2010, and effective date will be in the year ended 31 March 2011

Resolution	Type of share	Dividend amount (millions of Yen)	Dividend resource	Amount per share (Yen)	Declared date	Effective date
Board of Directors' Meeting on 26 May 2010	Common shares	1,676	Retained earnings	100	31 March 2010	14 June 2010

Dividend whose declared date belonged to the year ended 31 March 2011, and effective date will be in the year ended 31 March 2012

Resolution	Type of share	Dividend amount (millions of Yen)	Dividend resource	Amount per share (Yen)	Declared date	Effective date
Board of Directors' Meeting on 27 April 2011	Common shares	2,391	Retained earnings	120	31 March 2011	9 June 2011

Notes to the Consolidated Financial Statements

X. NOTES TO CONSOLIDATED STATEMENTS OF CASH FLOWS

1. Cash and cash equivalents reconciliation

	Year ended 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Cash and deposits	143,726	150,268
Time deposits with original maturity of more than three months	(1,275)	(1,623)
Money Market Fund (MMF) included in trading instruments	130	142
Deposit included in others (current assets)	—	0
Cash and cash equivalents	<u>142,581</u>	<u>148,786</u>

2. Cash paid/received resulting from change in scope of consolidation

FOR THE YEAR ENDED 31 MARCH 2010

The followings are details of the selling price of the shares, assets and liabilities of a deconsolidated subsidiary.

	<u>millions of Yen</u>
SBI AXA Life Insurance Co., Ltd.	
Current assets	1,765
Non-current assets	847
Deferred assets	3,238
Current liabilities	(258)
Non-current liabilities	(228)
Statutory reserves	(0)
Unrealized gains (losses) on available-for-sale securities	8
Minority interests	(2,414)
Gains on sale of securities	836
Selling price of shares of SBI AXA Life Insurance Co., Ltd.	3,795
Cash and cash equivalents of SBI AXA Life Insurance Co., Ltd.	(1,267)
Difference: Cash received from sale of shares of SBI AXA Life Insurance Co., Ltd.	<u>2,527</u>

Notes to the Consolidated Financial Statements

FOR THE YEAR ENDED 31 MARCH 2011

The followings are details of the acquisition cost of the stocks, assets and liabilities of a newly consolidated subsidiary.

	<i>millions of Yen</i>
SBI Global Investment Co., Ltd.	
Current assets	1,562
Non-current assets	47
Goodwill	281
Current liabilities	(604)
Minority interests	(601)
	<hr/>
Acquisition cost of stocks of SBI Global Investment securities	685
Accumulated acquisition cost of stocks before obtaining control	(493)
Loss arising from remeasurement of the previously held equity interest	189
Cash and cash equivalents of SBI Global investment Co., Ltd.	(133)
	<hr/>
Difference: Cash paid in acquisition of SBI Global investment Co., Ltd.	248
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Notes to the Consolidated Financial Statements

XI. NOTES TO LEASE TRANSACTIONS

LESSEE

1. Finance lease

Finance lease transaction commenced before 31 March 2008 that did not transfer ownership are accounted in a manner similar to an operating lease transaction. The information regarding these leases is as follows:

- (a) Pro forma information of leased assets, on an "as if capitalized" basis as at 31 March 2010 and 2011

As at 31 March 2010	Acquisition costs (millions of Yen)	Accumulated depreciation (millions of Yen)	Carrying amount (millions of Yen)
Building	660	550	110
Furniture and fixtures	5,645	4,346	1,299
Software	500	394	106
Total	6,807	5,291	1,515

As at 31 March 2011	Acquisition costs (millions of Yen)	Accumulated depreciation (millions of Yen)	Carrying amount (millions of Yen)
Building	660	579	81
Furniture and fixtures	909	759	149
Software	208	181	27
Total	1,779	1,520	258

Notes to the Consolidated Financial Statements

(b) Obligation balances under finance leases

	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Due within one year	1,168	213
Due after one year	483	125
Total	1,652	339

Note: The above information included obligations under finance leases, which were not cancellable for sub-lease contracts.

(c) Lease payments, reversal of accumulated impairment losses, depreciation, interest expenses and impairment losses:

	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Lease payments	1,850	1,076
Reversal of accumulated impairment losses	—	295
Depreciation	1,678	976
Interest expenses	53	27
Impairment losses	—	295

(d) Depreciation method

Leased assets were depreciated by using straight-line method over the lease terms with residual value of zero.

(e) Calculation of interest expenses

The difference between total lease payments and the acquisition cost was assumed to be interest expense and the interest method was used to allocate interest expense to each year.

Notes to the Consolidated Financial Statements

2. Operating lease

Future lease payments on operating lease contracts, which were not cancellable:

	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Due within one year	1	0
Due after one year	0	—
Total	<u>2</u>	<u>0</u>

LESSOR

On 30 March 2007, the ASBJ revised ASBJ Statement No. 13, "Accounting Standard for Lease Transactions," which was issued on 17 June 1993 and "Guidance for Accounting Standard for Lease Transaction" (ASBJ Guidance No. 16 issued on 18 January 1994 and revised on 30 March 2007).

Under the revised standard, the disclosure regarding the lessor's lease transactions were changed after 31 March 2008.

1. Net investments in leases

Current assets

	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Leases receivable	12,566	9,373
Estimated residual values	39	14
Unearned interest income	(644)	(413)
Investment in leases, current	<u>11,960</u>	<u>8,974</u>

Notes to the Consolidated Financial Statements

2. Maturity analysis for leases receivable for finance leases that transfer ownership of the leased assets to the lessee

Current assets

	Within 1 year	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Over 5 years
As at 31 March 2010						
Leases receivable (millions of Yen)	2,077	1,860	1,357	703	320	—
Investments in leases (millions of Yen)	3,176	2,452	2,104	1,884	1,761	1,186
As at 31 March 2011	Within 1 year	1 to 2 years	2 to 3 years	3 to 4 years	4 to 5 years	Over 5 years
Leases receivable (millions of Yen)	2,650	2,029	1,374	1,010	500	—
Investments in leases (millions of Yen)	2,403	2,110	1,899	1,770	1,150	39

3. Future lease payments to be received under operating lease, which were not cancellable

	As at 31 March	
	2010 (millions of Yen)	2011 (millions of Yen)
Within one year	1	0
Over one year	0	—
Total	2	0

Notes to the Consolidated Financial Statements

4. Leases receivable and lease investment assets, and lease obligations under a sublease transaction recorded at cost including interest portion

(a) Leases receivable and lease investment assets

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Current assets	7,230	5,665

(b) Lease obligation

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Current liabilities	1,530	1,167
Non-current liabilities	5,151	3,984

Notes to the Consolidated Financial Statements

XII. FINANCIAL INSTRUMENTS

1. Details of the financial instruments

(1) Group Policy for Financial Instruments

The Group engages in a wide range of financial related businesses, such as investment business, fund management business, securities business, leasing business, loan business, credit card business and insurance businesses, to avoid excessive concentration of risk on specific entities or businesses. To operate these businesses, the Group raises funds by indirect financing such as bank borrowing, direct financing such as bond issuance and equity financing, and transaction with securities financing companies. The Group also considers the market environment and maintains an appropriate strategy for short and long term financing.

The Group and certain consolidated subsidiaries utilize derivative instruments, including foreign currency forward contracts, interest rate swaps, index futures, and foreign currency spot contracts.

The Group entered into foreign currency forward contracts and interest swap transactions primarily to hedge foreign exchange risk and to manage its interest rate exposures on borrowings, respectively. The Group does not hold or issue them for speculative purpose. Index futures and commodity futures were entered for the purpose of day trading or capping of the size of their transactions. Index futures were mainly daily trading under limited trading scale. Foreign currency spot contracts were entered into for managing the exposures on foreign currency brokerage transactions. The transaction was conducted with individually counterparties based on the Group's "Position Management Rule."

(2) Nature and Extent of Risks Arising from Financial Instruments

Financial assets held by the Group primarily consist of investment-related assets, securities-related assets and financing-related assets.

Investment-related assets include short-term investment securities, operational investment securities, and investment securities, which primarily represent investment in stocks and funds. These assets are held through the Company or certain consolidated subsidiaries (including the consolidated investment funds) of the Company for the purpose of fostering the development of venture capital portfolio companies or earning capital gains. These assets are exposed to the issuer's credit risk and the stock price fluctuation risk. Furthermore, unlisted equity securities are exposed to liquidity risk and investment assets denominated in foreign currency are exposed to the risk of exchange fluctuations.

Notes to the Consolidated Financial Statements

Securities-related assets consist of trading instruments, margin transaction assets, short-term guarantee deposits and cash segregated as deposits. These assets are exposed to the credit risk and the interest rate risk of the brokerage customers of some of the consolidated subsidiaries, securities financing companies, and financial institutions.

Financing-related assets consist of operational loans receivable, leases receivable and lease investment assets and accounts receivable. These assets include real estate loans for domestic companies and individuals, unsecured personal loans, leases receivable and lease investment assets for operational companies and the receivable arising from the sales of leasing business or credit card business. These assets are exposed to the interest rate risk and credit risk of accounts such as default due to worsening economic conditions with higher credit risk exposure.

Financial liabilities of the Group primarily consist of loans payable, bonds payable and securities-related liabilities. The loans payable of the Group are exposed to liquidity risk from changes in the pricing policy of the financial institutions to the Group. Also, the bonds payable are monitored due to liquidity risk from market conditions or reducing credit rating of the Group.

Securities-related liabilities consist of margin transaction liabilities, loans payable secured by securities on repurchase agreement transactions, guarantee deposits received from margin transactions, and deposits from customers. The financing environment of the security business operated by the Group's certain subsidiaries is affected by the business policy of security financing companies and its investment strategy. The Group exercises control by matching the financing with the related security assets.

The Group enters into foreign currency forward contracts and interest swap transactions primarily to hedge foreign exchange risk associated with receivables, payables and securities denominated in foreign currencies and to manage its interest rate exposures on borrowings, respectively.

Notes to the Consolidated Financial Statements

The Group manages index futures as a part of investment business which is exposed to market risk. Because the counterparties of foreign currency forward contracts and interest rate swap agreements are limited to creditworthy major Japanese financial institutions and index futures are traded in the public market, the credit risk arising from default is considered to be minimal.

The Group also enters into foreign currency spot contracts in the course of ordinary operations, and for hedging risks arising from the business. The transactions are subject to interest rate risks and foreign currency risks as well as exposed to credit risks with customers and credit and settlement risks with counterparties.

(3) Risk Management System over Financial Instruments

In order to maintain financial strength and appropriate operational procedures, the Company has risk management policies to identify, analyze and manage the relevant risks integrally. The management policies for credit risk, market risk, and liquidity risk are as follows:

Credit risk management

- (a) Accurately analyze financial conditions of investees/debtors and quantify relevant credit risk.
- (b) Appropriately manage the Group's own capital and the related risks by periodic monitoring.
- (c) Under foreign investments or lending transaction, the Group identifies intrinsic risk of investees/debtors through collaboration with domestic/foreign offices as well as overseas partners followed by periodic monitoring.
- (d) Recognize investment risk as significant risk to be controlled among various credit risks and perform detailed analysis of fluctuation in risk associated with operational investment securities.

Notes to the Consolidated Financial Statements

Market risk management

- (a) Understand underlying currency and term of assets and quantify market risk.
- (b) Appropriately manage the balance between the Group's own capital and its related risk by periodic monitoring.
- (c) Never enter into derivative transactions for speculative purposes in absence of established operating rules.

Liquidity risk management

- (a) Secure various financing arrangements such as bank overdraft facility, bond issuance registration or stock issuance.
- (b) Collect information on the Group's working capital requirement and understand the cash flow positions.
- (c) Obtain reports from the department responsible for cash management based upon the liquidity risk management policies stated in (a) and (b) above to monitor cash flow risks.

Under these policies, the Company assigns a risk management officer who is in charge of risk management and sets up a risk management department in line with the risk management rules and the group risk control rules in order to properly analyze and control these risks. The risk management department analyzes and monitors the Group's risk on a timely basis.

(4) Fair Values of Financial Instruments

Fair values of financial instruments are based on quoted market price. If quoted market price is not available, fair values are calculated with valuation techniques which are considered to be reasonable. As the fair value determination takes variable factors into consideration, such fair values may fluctuate by using different assumptions. Please see section "XIV. DERIVATIVE CONTRACTS" for the detail of fair value of derivatives.

Notes to the Consolidated Financial Statements

2. Fair value of financial instruments

The tables below presents the carrying amounts, the fair value of the financial instruments, and the difference between the carrying amounts and fair value as at 31 March 2010 and 2011.

The tables below do not include assets and liabilities which cannot be measured at fair value due to difficulties in determining fair value (refer to Note2).

	As at 31 March 2010			As at 31 March 2011		
	Carrying amount) (millions of Yen)	Fair value (millions of Yen)	Difference (millions of Yen)	Carrying amount (millions of Yen)	Fair value (millions of Yen)	Difference (millions of Yen)
(1) Cash and deposits	143,726	143,726	—	150,268	150,268	—
(2) Notes and accounts receivable-trade	8,483	8,508	24	10,658	10,549	(108)
(3) Leases receivable and lease investment assets	17,924	18,063	138	16,166	16,300	134
(4) Short-term investment securities, operational investment securities and investment securities Available-for-sale securities	33,888	33,888	—	60,546	60,546	—
Securities in affiliates	1,133	1,136	2	5,068	3,314	(1,753)
(5) Cash segregated as deposits	318,865	318,865	—	347,865	347,865	—
(6) Operational loans receivable	34,694			27,905		
Allowance for doubtful accounts ^(*)	(1,080)			(896)		
	<u>33,613</u>	<u>35,983</u>	<u>2,370</u>	<u>27,009</u>	<u>28,322</u>	<u>1,312</u>

Notes to the Consolidated Financial Statements

	As at 31 March 2010			As at 31 March 2011		
	Carrying amount) (millions of Yen)	Fair value (millions of Yen)	Difference (millions of Yen)	Carrying amount (millions of Yen)	Fair value (millions of Yen)	Difference (millions of Yen)
(7) Trading instruments						
Trading securities	1,027	1,027	—	222	222	—
(8) Margin transaction assets	261,641	261,641	—	250,399	250,399	—
(9) Short-term guarantee deposits	5,944	5,944	—	5,235	5,235	—
Assets, total	826,248	828,785	2,536	873,441	873,025	(415)
(1) Short-term loans payable	55,614	55,614	—	97,164	97,164	—
(2) Current portion of bonds payable	112,600	112,600	—	—	—	—
(3) Accrued income taxes	4,953	4,953	—	4,574	4,574	—
(4) Margin transaction liabilities	150,036	150,036	—	143,757	143,757	—
(5) Loans payable secured by securities	63,780	63,780	—	61,797	61,797	—
(6) Guarantee deposits received	282,373	282,373	—	309,134	309,134	—
(7) Deposits from customers	31,176	31,176	—	37,819	37,819	—
(8) Bonds payable ^{(*)2}	—	—	—	70,600	70,600	—
(9) Long-term loans payable ^{(*)3}	40,988	40,994	6	43,514	43,537	22
Liabilities, total	741,524	741,530	6	768,362	768,385	22
Derivatives ^{(*)4}	734	734	—	2,367	2,367	—

Notes to the Consolidated Financial Statements

Notes:

- (*1) Includes general reserve and specific reserve for operational loans receivable.
- (*2) Includes current-portion of bonds payable as at 31 March 2011.
- (*3) Includes current-portion of long term loans payable.
- (*4) Receivables and payables arising from derivative transactions are stated at net value in the tables above.

NOTES:

(1) Calculation of fair value of financial instruments, investment securities and derivatives

(a) Assets

(i) (1)Cash and deposits, (5)Cash segregated as deposits, and (9)Short-term guarantee deposits

The fair values are measured at the carrying values as they approximate the carrying values because of their short maturities.

(ii) (2)Notes and accounts receivable-trade

With respect to notes and accounts receivable with short maturities, fair values are measured at the carrying values as they approximate the carrying values.

The fair values of receivables settled over long-term period such as installment sales receivable are measured at the present value of the future cash inflow discounted at the discount rate considering government risk free rates and credit risk rates.

(iii) (3)Leases receivable and lease investment assets

The fair values of leases receivable and lease investment assets are measured at the present value of the future cash inflow discounted at the discount rate considering government risk free rates and credit risk rates.

Notes to the Consolidated Financial Statements

- (iv) (4) *Short-term investment securities, operational investment securities and investment securities and (7) Trading instruments*

The fair values of equity securities are measured at the quoted market price of the stock exchange. The fair values of bonds are measured at the quoted market price of the stock exchange or the quoted price provided by financial institutions. The fair values of investment trusts are measured at the price quoted by financial institutions. The fair values of investments in funds are measured at the fair values of partnership net assets based on the Group's percentage share in the contributed capital, if such fair values are available. Unlisted available-for-sale securities held by certain overseas subsidiaries adopting International Financial Reporting Standards are measured at fair value.

- (v) (6) *Operational loans receivable*

The fair values of operational loans receivable are measured at the present value of the future cash inflows, which are classified into different types of receivables and discounted at the rate determined by reference to an appropriate index such as a government bond yield adjusted with relevant credit risk.

As the estimated credit losses are provided based on the individual assessment of recoverability of loans receivable held by certain consolidated subsidiaries with corporate restructuring business, the fair values are measured at the carrying values less allowance for doubtful accounts since they approximate the measured values.

Notes to the Consolidated Financial Statements

(vi) (8)Margin transaction assets

With respect to receivables from customers of margin transaction assets, the fair values are measured at the carrying value as the interest rates of the loans are floating rate and reflect the market interest rate within a short period so that, unless the borrower's credit condition changes significantly, the fair values are considered to approximate the carrying value.

Of these receivables, the fair values of those without set maturity date due to certain conditions such as the placing of a cap on the amount of loans which does not exceed the value of pledged assets, are measured at the carrying value. Based on the expected repayment term and the terms of interest, the fair values are considered to approximate the carrying values. With respect to cash collateral pledged for securities borrowing on margin transaction, the fair values are measured at the carrying value because of their short maturities.

(b) Liabilities

The fair values of liabilities other than (8)Bonds payable and (9)Long-term loans payable are measured at the carrying values as they approximate the carrying values because of their short maturities.

(i) (8)Bonds payable

With respect to bonds payable with maturity within one year, the fair values are measured at the carrying values as they approximate the carrying values because of their short maturities.

With respect to bonds payable with maturity over one year and floating interest rates, the fair values are measured at the carrying value as the interest rates of the debt reflect the market interest rate within a short period and as the credit conditions of consolidated subsidiaries that obtained the debt are not expected to change significantly.

Notes to the Consolidated Financial Statements

(ii) (9) Long-term loans payable

With respect to long-term loans payable with floating interest rates, the fair values are measured at the carrying value as the interest rates of the debt reflect the market interest rate within a short period and as the credit conditions of consolidated subsidiaries that obtained the debt are not expected to change significantly.

With respect to long-term loans payable with fixed rate, the fair values are measured at the present value of the future cash outflows, where the sum of principal and interest at certain intervals, or the sum of principal and interest determined using interest swap rates for which the special hedge accounting treatment is used, is discounted at the discount rate that may be applicable for similar types of debt borrowed under current conditions.

(c) Derivatives

The information of the fair value for derivatives is included in section "XIV. DERIVATIVE CONTRACTS".

Notes to the Consolidated Financial Statements

- (2) The following securities were stated at cost because the fair values could not be reliably determined. They were excluded from "Assets-(iv)(4) Short-term investment securities, operational investment securities and investment securities" of "Fair value of financial instruments".

As at 31 March 2010

Classification	Carrying amount (millions of Yen)
Available-for-sale securities	
Non-fair valued equity securities ^{(*)1}	90,051
Non-fair valued bonds	
Convertible bonds with stock acquisition rights ^{(*)2}	2,414
Investments in funds ^{(*)3}	6,680
Stock acquisition rights ^{(*)2}	31
Total	<u>99,177</u>
Investments in subsidiaries and affiliates	
Unlisted equity securities ^{(*)1}	28,369
Investments in funds ^{(*)3}	452
Total	<u>28,822</u>

Notes to the Consolidated Financial Statements

As at 31 March 2011

Classification

	Carrying amount (millions of Yen)
Available-for-sale securities	
Non-fair valued equity securities ^(*1)	82,363
Non-fair valued bonds	
Convertible bonds with stock acquisition rights ^(*2)	2,200
Investments in funds ^(*3)	6,032
Stock acquisition rights ^(*2)	946
	<hr/>
Total	91,543
	<hr/> <hr/>
Investments in subsidiaries and affiliates	
Unlisted equity securities ^(*1)	38,043
Investments in funds ^(*3)	351
	<hr/>
Total	38,395
	<hr/> <hr/>

(*1) Unlisted equity securities were excluded from the fair value disclosure as there was no market value and it was extremely difficult to measure the fair value.

(*2) Convertible bonds with stock acquisition rights were excluded from the fair value disclosure as there was no market value and it was extremely difficult to estimate the future cash flow as a basis of fair value.

(*3) Investments in funds whose investments were mainly composed of unlisted equity securities were excluded from the fair value disclosure as it was extremely difficult to measure the fair value of unlisted equity.

Notes to the Consolidated Financial Statements

(3) Maturity analysis for financial assets and securities with contractual maturities

As at 31 March 2010	Within one year (millions of Yen)	1 to 2 years (millions of Yen)	2 to 3 years (millions of Yen)	3 to 4 years (millions of Yen)	4 to 5 years (millions of Yen)	Over 5 years (millions of Yen)
Cash and deposits	143,726	—	—	—	—	—
Notes and accounts receivable-trade	8,067	323	76	12	2	0
Short-term investment securities, operational investment securities and investment securities with maturity date						
Debt securities (Corporate bonds)	60	150	50	—	—	—
Cash segregated as deposits	318,865	—	—	—	—	—
Operational loans receivable	22,899	3,434	2,229	1,105	836	4,190
Margin transaction assets	261,641	—	—	—	—	—
Short-term guarantee deposits	5,944	—	—	—	—	—
Total	761,204	3,907	2,355	1,118	838	4,191

Notes to the Consolidated Financial Statements

As at 31 March 2011	Within one year (millions of Yen)	1 to 2 years (millions of Yen)	2 to 3 years (millions of Yen)	3 to 4 years (millions of Yen)	4 to 5 years (millions of Yen)	Over 5 years (millions of Yen)
Cash and deposits	150,268	—	—	—	—	—
Notes and accounts receivable-trade	9,090	847	394	189	135	0
Short-term investment securities, operational investment securities and investment securities with maturity date						
Debt securities (Corporate bonds)	207	50	1,442	—	—	—
Cash segregated as deposits	347,865	—	—	—	—	—
Operational loans receivable	18,420	2,538	2,471	773	956	2,744
Margin transaction assets	250,399	—	—	—	—	—
Short-term guarantee deposits	5,235	—	—	—	—	—
Total	781,487	3,436	4,308	963	1,092	2,745

(*) Maturities of leases receivable and lease investment assets after balance sheet date are described in the "Notes to lease transactions for consolidated financial statements".

Notes to the Consolidated Financial Statements

(4) Maturity analysis for long-term loans payable and other interest-bearing debt after balance sheet date

As at 31 March 2010	Within one year (millions of Yen)	1 to 2 years (millions of Yen)	2 to 3 years (millions of Yen)	3 to 4 years (millions of Yen)	4 to 5 years (millions of Yen)	Over 5 years (millions of Yen)
Short-term loans payable	55,614	—	—	—	—	—
Current portion of bonds payable	112,600	—	—	—	—	—
Margin transaction liabilities Borrowings on margin transactions	48,813	—	—	—	—	—
Long-term loans payable	13,368	10,066	16,494	100	—	960
Total	230,396	10,066	16,494	100	—	960

As at 31 March 2011	Within one year (millions of Yen)	1 to 2 years (millions of Yen)	2 to 3 years (millions of Yen)	3 to 4 years (millions of Yen)	4 to 5 years (millions of Yen)	Over 5 years (millions of Yen)
Short-term loans payable	97,164	—	—	—	—	—
Margin transaction liabilities Borrowings on margin transactions	70,386	—	—	—	—	—
Bonds payable (including current portion)	70,060	60	60	60	60	300
Long-term loans payable	12,147	18,315	4,918	1,065	6,700	365
Total	249,758	18,375	4,978	1,125	6,760	665

Notes to the Consolidated Financial Statements

XIII. SECURITIES

The Group applied the revised accounting standard (ASBJ Statement No. 10 "Accounting Standard for Financial Instruments" issued on 10 March 2008) and the new guidance (ASBJ Guidance No. 19 "Guidance on Accounting Standard for Financial Instruments and Related Disclosures" issued on 10 March 2008) after 31 March 2009.

FOR THE YEAR ENDED 31 MARCH 2010

1. Trading instruments

Valuation gains of ¥75 million were included in income for the year ended 31 March 2010.

2. Available-for-sale securities with fair value

	Type	Carrying amount (millions of Yen)	Acquisition costs (millions of Yen)	Difference (millions of Yen)
Carrying amount exceeds acquisition cost	(1) Equity securities	6,452	4,155	2,297
	(2) Debt securities			
	Corporate bonds	52	50	2
	(3) Others	20,101	9,607	10,493
	Sub-total	26,606	13,813	12,793
Carrying amount does not exceed acquisition cost	(1) Equity securities	95,774	97,685	(1,910)
	(2) Debt securities			
	Corporate bonds	2,620	2,624	(4)
	(3) Others	8,064	8,662	(598)
	Sub-total	106,459	108,972	(2,513)
Total		133,065	122,785	10,279

Notes to the Consolidated Financial Statements

3. Available-for-sale securities sold during the year

Securities

	Proceed from sales (millions of Yen)	Gains on sales (millions of Yen)	Losses on sales (millions of Yen)
	<u> </u>	<u> </u>	<u> </u>
(1) Equity securities	10,273	4,828	308
(2) Debt securities			
Corporate bonds	1,745	47	—
Others	197	0	0
(3) Others	<u>3,560</u>	<u>599</u>	<u>—</u>
Total	<u>15,777</u>	<u>5,476</u>	<u>309</u>

4. Impairment loss on securities

Impairment loss on available-for-sale securities of ¥648 million was recorded during the year 2010.

Notes to the Consolidated Financial Statements

FOR THE YEAR ENDED 31 MARCH 2011

1. Trading instruments

Valuation losses of ¥14 million were included in income for the year ended 31 March 2011.

2. Available-for-sale securities with fair value

	Type	Carrying amount (millions of Yen)	Acquisition costs (millions of Yen)	Difference (millions of Yen)
Carrying amount exceeds acquisition cost	(1) Equity securities	6,430	4,633	1,797
	(2) Debt securities			
	Corporate bonds	52	50	2
	(3) Others	9,143	5,554	3,588
	Sub-total	15,626	10,238	5,388
Carrying amount does not exceed acquisition cost	(1) Equity securities	104,008	113,662	(9,654)
	(2) Debt securities			
	Corporate bonds	3,851	3,851	—
	(3) Others	28,603	29,333	(730)
	Sub-total	136,463	146,847	(10,384)
	Total	152,090	157,085	(4,995)

Notes to the Consolidated Financial Statements

3. Available-for-sale securities sold during the year

Securities

	Proceed from sales (millions of Yen)	Gains on sales (millions of Yen)	Losses on sales (millions of Yen)
(1) Equity securities	11,888	6,199	967
(2) Debt securities			
Corporate bonds	6	1	—
Others	—	—	—
(3) Others	—	—	—
	<u>11,895</u>	<u>6,200</u>	<u>967</u>

4. Impairment loss on securities

Impairment loss on equity securities of ¥2,174 million (¥1,858 million on available-for-sale securities and ¥315 million on investments in subsidiaries and affiliates) was recorded during the year 2011.

Notes to the Consolidated Financial Statements

XIV. DERIVATIVE CONTRACTS

FOR THE YEAR ENDED 31 MARCH 2010 AND 2011

1. Derivatives not subject to hedge accounting policy

		As at 31 March 2010			
Type	Transaction	Contractual amounts (millions of Yen)	Over 1 year (millions of Yen)	Fair value (millions of Yen)	Valuation gains (losses) (millions of Yen)
Transactions outside market	Foreign currency forward contracts				
	Short	27	—	(0)	(0)
	Long	28	—	0	0
	Foreign currency spot contracts				
	Short	112,660	—	(1,752)	(1,752)
	Long	112,078	—	2,486	2,486
Total		—	—	733	733
Market transactions	Index futures Long	62	—	1	1

		As at 31 March 2011			
Type	Transaction	Contractual amounts (millions of Yen)	Over 1 year (millions of Yen)	Fair value (millions of Yen)	Valuation gains (losses) (millions of Yen)
Transactions outside market	Foreign currency forward contracts				
	Short	85	—	(0)	(0)
	Long	91	—	(0)	(0)
	Foreign currency spot contracts				
	Short	187,335	—	73	73
	Long	184,683	—	2,294	2,294
Total		—	—	2,367	2,367
Market transactions	Index futures Short	68	—	(0)	(0)

Notes to the Consolidated Financial Statements

Fair value of foreign currency forward contract was stated based on future exchange rate at balance sheet date, whereas fair value of foreign currency spot contracts was based on spot rate at the balance sheet date. Fair value of index futures was based on market closing price at the balance sheet date in each stock market.

2. Derivatives subject to hedge accounting

			As at 31 March 2010		
Hedge accounting method	Transaction	Hedged balance	Contract amounts (millions of Yen)	Over 1 year (millions of Yen)	Fair value (millions of Yen)
Interest rate swap	Interest rate swaps				
	Variable receipt fixed payment	Long-term loans payable	3,650	1,730	(Note2)

			As at 31 March 2011		
Hedge accounting method	Transaction	Hedged balance	Contract amounts (millions of Yen)	Over 1 year (millions of Yen)	Fair value (millions of Yen)
Deferred method of interest rate swap	Interest rate swaps				
	Variable receipt fixed payment	Bonds payable	600	540	(14)
Interest rate swap	Interest rate swaps	Long-term loans payable	5,480	3,460	(Note2)
	Variable receipt fixed payment				

Note: 1. Fair values were measured at the quoted market price of the stock exchange or the quoted market price provided by financial institutions.

2. For certain loans payable for which interest rate swaps were used to hedge the interest-rate fluctuations, the fair values of derivative financial instruments were included in the fair value of loans payable as hedged items.

Notes to the Consolidated Financial Statements

XV. RETIREMENT BENEFITS

The Group has a contributory funded defined benefit pension plan and a defined contribution pension plan. Certain of the Group's domestic consolidated subsidiaries have tax-qualified plan, non-contributory funded defined pension plan and either a contributory funded defined benefit pension plan or a defined contribution pension plan for the employee's retirement plan.

1. Detail of the multi-employer plans for which the required contribution amounts were expensed as incurred (latest information)

(a) Total pension funding status:

	(As at 31 March 2009)		(As at 31 March 2010)	
	Kanto IT Software Health Insurance Society (millions of Yen)	Association of Welfare Pension Fund in the Commodity Futures Industry (millions of Yen)	Kanto IT Software Health Insurance Society (millions of Yen)	
Plan assets	127,937	48,150	Plan assets	161,054
Benefit Obligation	155,636	62,295	Benefit Obligation	159,998
Difference	(27,699)	(14,144)	Difference	1,055

(b) The percentage of participants of the Group to above pension plan:

	(As at 31 March 2009)	(As at 31 March 2010)
Kanto IT Software Health Insurance Society	1.03%	1.10%
Association of Welfare Pension Fund in the Commodity Futures Industry	0.56%	

Notes to the Consolidated Financial Statements

2. Liability for employees' retirement benefits

The following is related to the defined benefit pension plan and tax qualified pension plan for certain domestic consolidated subsidiaries.

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
(a) Projected benefit obligations	(108)	(118)
(b) Fair value of plan assets	56	48
(c) Provision for retirement benefits ((a) + (b))	(52)	(69)

3. Retirement benefit expense

	Year ended 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Contribution to pension funds (Note 1)	138	122
Service cost (Note 2)	39	41
Contributions to the defined contribution pension plan (Note3)	276	292
Total	454	456

Notes:

- (1) Contribution amounted to multi-employer pension funds.
- (2) Retirement benefit expense of certain domestic consolidated subsidiaries which applied compendium method.
- (3) Contribution to the defined benefit pension plan and prepayment to pension plan.

4. Basis for calculation of retirement benefit obligation

Certain domestic subsidiaries, which apply either defined benefit pension plan or tax-qualified pension plan, use simplified method for the calculation of retirement obligation.

Notes to the Consolidated Financial Statements

XVI.STOCK OPTION PLAN

Stock options outstanding as at 31 March 2011 are as follows:

Stock Options Issued by the Company

Stock Option	Number of Options Outstanding	Date of Grant	Exercise Price	Exercise Period
2001 Stock Option	11,394 shares	2002.2.1	¥19,666 *	From 20 December 2003 to 19 December 2011
2002 Stock Option (1)	12,096.72 shares	2002.12.20	¥5,659 *	From 20 December 2004 to 19 December 2012
2003 Stock Option (1)	20,465.52 shares	2003.9.25	¥16,908 *	From 20 December 2004 to 19 December 2012
2003 Stock Option (2)	58,419.93 shares	2003.9.25	¥16,908 *	From 24 June 2005 to 23 June 2013
2003 Stock Option (3)	16,709.07 shares	2003.10.23	¥26,152 *	From 24 June 2005 to 23 June 2013
2005 Stock Option (1)	23,944 shares	2005.7.28	¥33,172 *	From 28 July 2005 to 29 June 2013

* Due to the new stock issuance through public offering dated 23 June 2010, the exercise price is adjusted.

Notes to the Consolidated Financial Statements

Stock Options Assumed by the Company due to Mergers and Acquisitions

Stock Option	Number of Options Outstanding	Date of Grant	Exercise Price	Exercise Period
E*TRADE Japan K.K. Stock Option	50,077.44 shares	2002.7.1	¥11,423 *	From 21 June 2004 to 20 June 2012
SBI HOME Planner Co., LTD. 2003 Stock Option	514.29 shares	2004.4.15	¥21,349 *	From 28 June 2005 to 27 June 2013
SBI Partners Co., Inc. 2005 Stock Option	580.80 shares	2005.11.29	¥35,050 *	From 1 December 2005 to 31 October 2013
FINANCE ALL CORPORATION 2002 Stock Option	1,840 shares	2002.9.25	¥4,465	From 25 September 2004 to 24 September 2012
FINANCE ALL CORPORATION 2003 Stock Option	5,440 shares	2003.8.2	¥4,465	From 2 August 2005 to 1 August 2013
WORLD NICHIEI Securities Co., LTD. 2003 Stock Option	172.50 shares	2003.7.15	¥16,447 *	From 1 July 2005 to 26 June 2013
WORLD NICHIEI FRONTIER Securities Co., LTD. 2004 Stock Option	18,769.15 shares	2004.6.29	¥47,447 *	From 30 June 2006 to 29 June 2014
WORLD NICHIEI FRONTIER Securities Co., LTD. 2004 Stock Option	34.50 shares	2004.12.22	¥30,180 *	From 30 June 2006 to 29 June 2014
SBI Securities Co., Ltd. 2005 Stock Option	18,349.40 shares	2005.7.4	¥44,405 *	From 30 June 2007 to 29 June 2015
SBIH (3) Stock Option	13,331.84 shares	2008.8.1	¥45,663 *	From 1 August 2008 to 23 June 2013
SBIH (4) Stock Option	1,779.08 shares	2008.8.1	¥53,447 *	From 1 August 2008 to 23 June 2013
Total	<u>253,918.24 shares</u>			

* Due to the new stock issuance through public offering dated 23 June 2010, the exercise price is adjusted.

Notes to the Consolidated Financial Statements

Stock Options Issued by Consolidated Subsidiaries

Stock Option	Number of Options Outstanding (Non-vested)	Date of Grant	Exercise Price	Exercise Period
SBI Mortgage Co., Ltd.				
Stock Option (1)	4,700 shares (4,700 shares)	2005.5.25	¥7,500	From 26 May 2007 to 25 May 2015
SBI Life Living Co., Ltd.				
Stock Option (2)	19 shares	2005.8.29	¥100,000	From 30 August 2007 to 29 August 2015
Stock Option (3)	960 shares	2008.6.1	¥270,834	From 1 June 2008 to 31 March 2013
Total	<u>979 shares</u>			
SBI Biotech Co., Ltd.				
Stock Option (1)	620 shares (620 shares)	2002.10.15	¥5,000	30 months after 6 months passed from the IPO
Stock Option (2)	536 shares (536 shares)	2002.10.15	¥5,000	From 15 October 2004 to 31 August 2012
Stock Option (5)	90 shares (90 shares)	2005.9.28	¥175,000	From 29 September 2005 to 30 August 2015
Total	<u>1,246 shares</u> <u>(1,246 shares)</u>			

Notes to the Consolidated Financial Statements

Stock Option	Number of Options Outstanding (Non-vested)	Date of Grant	Exercise Price	Exercise Period
SBI VeriTrans Co., Ltd.				
2004 Stock Option	336 shares	2004.2.13	¥5,741	From 13 February 2006 to 12 February 2014
Morningstar Japan K.K.				
2003 Stock Option (1)	2,368 shares	2003.11.5	¥57,500	From 20 March 2005 to 19 March 2013
2006 Stock Option (2)	250 shares	2006.4.21	¥133,500	From 24 March 2008 to 23 March 2016
Total	<u>2,618 shares</u>			
Gomez Consulting Co., Ltd.				
2003 Stock Option	40 shares	2003.3.15	¥44,250	From 15 March 2005 to 14 March 2013
2005 Stock Option	294 shares	2005.6.15	¥100,000	From 3 June 2007 to 2 June 2015
Total	<u>334 shares</u>			

Notes to the Consolidated Financial Statements

Stock Option	Number of Options Outstanding (Non-vested)	Date of Grant	Exercise Price	Exercise Period
HOMEOSTYLE, Inc.				
Warrant (1)	4,908 shares (4,908 shares)	2002.4.5	¥9,636	From 1 June 2002 to 12 March 2012
Warrant (2)	979 shares (979 shares)	2004.8.24	¥9,636	From 1 June 2002 to 12 March 2012
Stock Option (3)	285 shares (285 shares)	2005.2.28	¥16,000	From 1 March 2007 to 24 February 2015
Stock Option (4)	8,004 shares (8,004 shares)	2006.3.31	¥19,000	From 1 April 2008 to 25 March 2016
TK International Co., Ltd. Stock Option (the stock option which was taken over by HOMEOSTYLE, Inc. due to the M&A)	4,081 shares (4,081 shares)	2004.7.2	¥11,903	From 6 July 2006 to 30 June 2014
Total	18,257 shares (18,257 shares)			

Notes to the Consolidated Financial Statements

Stock Option	Number of Options Outstanding (Non-vested)	Date of Grant	Exercise Price	Exercise Period
Autoc one K.K.				
Stock Option (1)	5,850 shares (5,850 shares)	2002.12.27	¥10,000	From 1 November 2004 to 30 September 2012
Stock Option (3)	1,200 shares (1,200 shares)	2004.10.29	¥50,000	From 1 August 2006 to 31 May 2014
Stock Option (4)	200 shares (200 shares)	2005.2.25	¥50,000	From 1 August 2006 to 31 May 2014
Stock Option (5)	100 shares (100 shares)	2005.4.20	¥50,000	From 1 August 2006 to 31 May 2014
Stock Option (6)	50 shares (50 shares)	2005.4.20	¥50,000	From 1 August 2006 to 31 May 2014
Stock Option (7)	1,050 shares (1,050 shares)	2006.4.20	¥50,000	From 28 June 2007 to 27 June 2015
Stock Option (8)	30 shares (30 shares)	2008.3.28	¥60,000	From 29 June 2009 to 28 June 2017
Total	8,480 shares (8,480 shares)			
SBI Trade Win Tech Co., Ltd.				
Warrant (2)	1,000 shares (1,000 shares)	2000.10.20	¥50,000	From 1 January 2001 to 16 April 2012
Warrant (3)	320 shares (320 shares)	2002.4.17	¥460,000	From 18 April 2002 to 16 April 2012
Total	1,320 shares (1,320 shares)			

Notes to the Consolidated Financial Statements

The stock option activity for the years ended 31 March 2010 and 2011 is as follows:

	SBI Holdings, Inc.	SBI Mortgage Co., Ltd.	SBI Life Living Co., Ltd.	SBI Biotech Co., Ltd. (Shares)
Year Ended 31 March 2010				
Non-vested:				
31 March 2009-outstanding		4,700		1,246
Granted				
Cancelled				
Vested				
31 March 2010-outstanding		4,700		1,246
Vested:				
31 March 2009-outstanding	330,383.77		979	
Vested				
Exercised	13,571.35			
Cancelled	3,299.78			
31 March 2010-outstanding	313,512.64		979	
Year Ended 31 March 2011				
Non-vested:				
31 March 2010-outstanding		4,700		1,246
Granted				
Cancelled				
Vested				
31 March 2011-outstanding		4,700		1,246
Vested:				
31 March 2010-outstanding	320,323.77*		979	
Vested				
Exercised	49,737.50			
Cancelled	16,668.03			
31 March 2011-outstanding	253,918.24		979	

* Due to the new stock issuance through public offering dated 23 June 2010, number of objective stocks were adjusted, therefore, the adjustments were reflected in the number of beginning balance of period.

Notes to the Consolidated Financial Statements

	SBI Futures Co., Ltd.	SBI VeriTrans Co., Ltd.	Morningstar Japan K.K.	Gomez Consulting Co., Ltd. (Shares)
Year Ended 31 March 2010				
Non-vested:				
31 March 2009-outstanding	183			
Granted				
Cancelled	183			
Vested				
31 March 2010-outstanding				
Vested:				
31 March 2009-outstanding	950	1,632	2,954	704
Vested				
Exercised		1,116		
Cancelled	950			
31 March 2010-outstanding		516	2,954	704
Year Ended 31 March 2011				
Non-vested:				
31 March 2010-outstanding				
Granted				
Cancelled				
Vested				
31 March 2011-outstanding				
Vested:				
31 March 2010-outstanding		516	2,954	704
Vested				
Exercised		180		370
Cancelled			336	
31 March 2011-outstanding		336	2,618	334

Notes to the Consolidated Financial Statements

	HOMEO STYLE, Inc.	Autoc one K.K.	SBI Net Systems Co., Ltd.	SBI Trade Win Tech Co., Ltd. (Shares)
Year Ended 31 March 2010				
Non-vested:				
31 March 2009-outstanding	18,899	9,760		1,320
Granted				
Cancelled	35	960		
Vested				
31 March 2010-outstanding	18,864	8,800		1,320
Vested:				
31 March 2009-outstanding			455	
Vested				
Exercised				
Cancelled			455	
31 March 2010-outstanding				
Year Ended 31 March 2011				
Non-vested:				
31 March 2010-outstanding	18,864	8,800		1,320
Granted				
Cancelled	607	320		
Vested				
31 March 2011-outstanding	18,257	8,480		1,320
Vested:				
31 March 2010-outstanding				
Vested				
Exercised				
Cancelled				
31 March 2011-outstanding				

Notes to the Consolidated Financial Statements

XVII. NOTES TO INCOME TAXES

1. Major components of the deferred tax assets and liabilities

	Year ended 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Deferred tax assets - Current		
Losses on valuation of investment securities (current assets)	4,181	2,807
Provision of allowance for investment losses (current assets)	1,712	1,809
Provision of allowance for doubtful accounts	1,258	—
Tax loss carried forward	1,312	1,523
Accrued enterprise taxes	399	471
Elimination of unrealized profit	—	8,550
Others	1,372	459
Subtotal	10,237	15,622
Valuation allowance	(1,099)	(1,284)
Total deferred tax assets - Current	9,137	14,337
Deferred tax assets (investment and other assets)		
Tax loss carried forward	14,229	16,644
Provision of allowance for doubtful accounts	1,217	1,799
Losses on valuation of investment securities (non-current assets)	4,286	4,034
Statutory reserve for financial products transaction liabilities	2,942	2,209
Others	2,179	2,728
Subtotal	24,855	27,415
Valuation allowance	(9,813)	(13,837)
Total deferred tax assets (investment and other assets)	15,042	13,578
Total deferred tax assets	24,179	27,916
Deferred tax liabilities - Current		
Unrealized gains on available-for-sale securities	(4,430)	(3,313)
Total deferred tax liabilities - Current	(4,430)	(3,313)

Notes to the Consolidated Financial Statements

	Year ended 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Deferred tax liabilities - Non-current		
Unrealized gains on available-for-sale securities	(1,197)	(998)
Others	(187)	(173)
Total deferred tax liabilities - Non-current	(1,385)	(1,172)
Total deferred tax liabilities	(5,815)	(4,486)
Net deferred tax assets	18,364	23,429

2. Reconciliation between the normal effective statutory tax rate and the actual effective tax rate

	Year ended 31 March	
	2010	2011
Normal effective tax rate	40.69%	40.69%
Expenses not deductible for income taxes purpose (Entertainment expenses, etc.)	20.71%	1.49%
Amortization of goodwill	343.09%	64.17%
Minority interests in fund, etc	50.47%	(39.43)%
Income/(losses) of the equity method	4.35%	(1.23)%
Consolidated adjustments of loss on sale of consolidated subsidiaries	(173.26%)	(33.05)%
Change in valuation allowance	(219.29%)	96.03%
Others - net	13.20%	1.93%
Actual effective tax rate	79.96%	130.60%

Notes to the Consolidated Financial Statements

XVIII. BUSINESS COMBINATIONS

FOR THE YEAR ENDED 31 MARCH 2010

1. Transaction under common control ("acquisition of additional interests in a subsidiary")

(a) *Share exchange - SBI Futures Co., Ltd. ("SBI Futures")*

- (i) Combined company's name, its business, legal structure of business combination, company's name after business combination and summary of transaction including its purpose.

Combined company's name	SBI Futures Co., Ltd.
Combined company's business	Futures trader
Legal structure of business combination	Share exchanges between the Company and minority interests of SBI Futures. After share exchange, SBI Futures became wholly owned subsidiary of the Company.
Company's name after business combination	No Change
Summary of transaction including its purpose	Although SBI Futures Co., Ltd. discontinued commodities future business on 31 July 2009, the Company wholly owned it through a share exchange on 1 August 2009 to succeed online foreign exchange business which is anticipated a synergy effect and other business reorganizations smoothly.

- (ii) Summary of accounting treatment

"Accounting for business combinations" (ASBJ published as at 31 October 2003) and "Guidance for Accounting Standard for Business Combinations and Business Divestitures" (ASBJ Guidance No.10 published as at 15 November 2007), it is proceeded as trades with minority interests of those with common control.

Notes to the Consolidated Financial Statements

(iii) Additional acquisition of stocks of subsidiary

— Acquisition cost and details		
Consideration of acquisition	The Company's common shares	¥276million
Direct acquisition cost	Research cost	<u>¥2million</u>
Acquisition cost		<u>¥278million</u>
— Share exchange ratio according to stock types, its computation basis, granted stocks, and those valuations		
Share exchange ratio	Common shares The Company 1: SBI Futures 3	
Computation basis	The valuations were conducted by HIBIYA & Co. on the company's side and conducted by TGP Business Solutions Co., Ltd. on SBI Futures Co., Ltd.'s side as independent source for share exchange. Stock exchange ratio was determined based on the valuation reports from both parties.	
Exchanged shares	23,040 shares (all allotted treasury stocks the Company owns)	
Fair value of exchanged shares	¥276 million	
— Amount of goodwill recognized, reason of its occurrence, and amortization method and period		
Amount of goodwill recognized	¥34 million	
Reason of occurrence	The Company recorded the difference between the additional acquisition cost of SBI Futures Co., Ltd.'s common shares and decreasing amount of minority interests as a goodwill.	
Amortization method and period	One-time amortization in the consolidated year due to the goodwill amount being immaterial.	

Notes to the Consolidated Financial Statements

FOR THE YEAR ENDED 31 March 2011

1. Acquisition

(a) Acquisition of shares of KTIC Global Investment Advisory Co., Ltd.

- (i) Acquired company's name, its business, reason and date of business combination, legal structure of business combination, company's name after business combination, ratio of voting rights, and basis of determining the acquiring company

Acquired company's name	KTIC Global Investment Advisory Co., Ltd.
Acquired company's business	Investment consulting business and investment discretion business
Reason of business combination	Utilizing the network of the acquired company to expand the investment business in Asia.
Date of business combination	1 June 2010
Legal structure of business combination	Acquisition of shares by cash as consideration
Company's name after business combination	SBI Global Investment Co., Ltd.
Ratio of voting rights	Ratio of voting rights before business combination: 22.9%
	Ratio of voting rights through additional acquisition: 17.2%
	Ratio of voting rights after business combination: 40.1%
Basis of determining the acquiring company	The company's consolidated subsidiary acquired the shares by cash as consideration.

- (ii) Acquired company's period included in the consolidated statements of operations:
From 1 July 2010 to 31 March 2011

Notes to the Consolidated Financial Statements

(iii) Acquisition cost and its details

Consideration of acquisition	Fair value of common shares held before the business combination at the date of business combination	4,055 millions of Korean Won
	Fair value of common shares additionally acquired at the date of business combination	5,094 millions of Korean Won
Acquisition cost.		9,150 millions of Korean Won

(iv) The difference between the fair value of the holding shares and the total acquisition cost of each transaction:

(2,535) millions of Korean Won

(v) Amount of goodwill recognized, reason of its occurrence and amortization method and period

Goodwill	3,508 millions of Korean Won
Reason of occurrence	The goodwill arises from the excess earning power expected in the future through business expansion.
Amortization method and period	The goodwill is amortized on a straight-line method over 20 years.

Notes to the Consolidated Financial Statements

(vi) Assets and liabilities recognized at the date of business combination are as follows:

	<i>(millions of Korean Won)</i>
Current assets	21,856
Non-current assets	662
	<hr/>
Total assets	22,519
	<hr/>
Current liabilities	8,460
	<hr/>
Total liabilities	8,460
	<hr/>

(vii) The approximate estimated amount of impact to the consolidated statements of operations assuming that the business combination has been completed at the beginning of the current period are as follows:

Net Sales (millions of Yen)	18
Ordinary income (millions of Yen)	(47)
Net income (millions of Yen)	3

The approximate estimated amount of impact to the consolidated statements of operations was calculated as the difference between the financial figures of the newly consolidated subsidiary assuming that the business combination had been completed at the beginning of the current period and the actual financial figures of the subsidiary on the consolidated statements of operations.

The above estimated amounts are out of the scope of audit.

Notes to the Consolidated Financial Statements

XIX. SEGMENT INFORMATION

The Group applied ASBJ Statement No.17 issued on 27 March 2009, "Accounting Standard for Segment Information Disclosures", and ASBJ Guidance No.20 issued on 21 March 2008, "Guidance on Accounting Standard for Segment Information Disclosures", after 31 March 2010. Segment Information for the year ended 31 March 2010 set out below is based on ASBJ Statement No.17 and ASBJ Guidance No.20.

For the year ended 31 March 2010, we reported our results of operations based on five business segments: asset management, brokerage and investment banking, financial services, housing and real estate, and system solution. From 1 April 2010, we included the system solutions business segment in other businesses segment as a result of application of ASBJ Statement No. 17 and ASBJ Guidance No. 20.

1. Overview of reportable segments

Separate financial information of the Group's components are available and reviewed regularly by the board of directors for the purposes of allocation of financial resources and performance evaluation.

The Group engages in a wide range of business activities, mainly the financial service business. Based on the similarities of economic characteristics of business or nature of services, "Asset Management Business", "Brokerage and Investment Banking Business", "Financial Services Business", "Housing and Real Estate Business" are determined as reportable segments.

"Asset Management Business" primarily consists of fund management and investment in internet technology, biotechnology, environment energy and financial-related venture companies.

"Brokerage and Investment Banking Business" primarily consists of financial businesses, such as trustee of securities trading, underwriting and offering for sale of IPO shares, offering for subscription or sale of stocks, foreign currency spot contracts, and other financial instrument trading business.

"Financial Services Business" primarily consists of financial-related businesses, such as property and casualty insurance business, credit card business and the provision of information regarding financial products.

"Housing and Real Estate Business" primarily consists of developing and trading of investment property, financing business related to the granting of mortgage loans, operating web sites related to the provision of intermediate service, comparison and real estate appraisal service.

Notes to the Consolidated Financial Statements

2. Measurement of reportable segment profits or losses and segment assets

The accounting treatment of reportable segments is same as adopted in preparation of consolidated financial statements.

The segment income is based on operating income. The inter-segment revenue and amounts of transferring to other accounts are based on market price.

3. Information about reportable segments

	Reportable segment				Sub-total	Others (Note)	Total
	Management Business	Brokerage & Asset Investment Banking Business	Financial Services Business	Housing and Real Estate Business			
Year ended 31 March 2010	(millions of Yen)	(millions of Yen)	(millions of Yen)	(millions of Yen)	(millions of Yen)	(millions of Yen)	(millions of Yen)
Net Sales							
Revenue from customers	20,189	46,986	24,441	17,152	108,769	15,772	124,541
Inter-segment revenue	—	3,136	1,164	1	4,302	1,117	5,419
Total	20,189	50,122	25,605	17,153	113,071	16,889	129,961
Segment operating income (loss)	2,543	9,374	206	872	12,998	(2,104)	10,893
Segment assets	198,466	880,834	96,917	109,003	1,285,222	20,985	1,306,207
Other items							
Depreciation	52	2,324	1,003	301	3,681	411	4,093
Amortization of goodwill	184	5,921	385	767	7,260	504	7,764
Investment in subsidiaries and affiliates applying equity-method	82	2,651	14,455	30	17,219	—	17,219
Increase in property and equipment, intangible assets	2,053	7,087	3,916	410	13,469	2,180	15,649

Note: Business segments classified into "Others" are segment not determined as reportable segments which consist of system-related business, drug-discovery business and garment business.

Notes to the Consolidated Financial Statements

Year ended 31 March 2011	Reportable segment						
	Management Business				Sub-total	Others (Note)	Total
	Asset Management Business	Brokerage & Investment Banking Business	Services Financial Business	Housing and Real Estate Business			
(millions of Yen)	(millions of Yen)	(millions of Yen)	(millions of Yen)	(millions of Yen)	(millions of Yen)	(millions of Yen)	
Net Sales							
Revenue from customers	30,699	45,374	28,364	23,464	127,903	13,178	141,081
Inter-segment revenue	1	2,498	2,165	3	4,669	2,453	7,122
Total	30,701	47,873	30,530	23,467	132,573	15,631	148,204
Segment operating income (loss)	9,577	6,123	(536)	3,370	18,534	(1,832)	16,702
Segment assets	222,364	909,176	122,716	104,821	1,359,078	16,793	1,375,872
Other items							
Depreciation	50	2,734	1,277	439	4,502	479	4,982
Amortization of goodwill	274	5,851	526	728	7,381	508	7,889
Investment in subsidiaries and affiliates applying equity-method	4,146	2,062	25,661	—	31,870	238	32,109
Increase in property and equipment, intangible assets	685	3,196	4,020	538	8,440	482	8,923

Note: Business segments classified into "Others" are segment not determined as reportable segments which consist of system-related business, drug-discovery business and garment business.

Notes to the Consolidated Financial Statements

4. Reconciliation of the differences between the total amount of reportable segments and the total amount recorded in the consolidated financial statements:

	For the year ended 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Net sales		
Total of reportable segments	113,071	132,573
Net sales of "Others"	16,889	15,631
Elimination among segments	(5,419)	(7,122)
Net sales of consolidated financial statements	<u>124,541</u>	<u>141,081</u>

	For the year ended 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Operating income		
Total of reportable segments	12,998	18,534
Losses of "Others"	(2,104)	(1,832)
Elimination among segments	(2,479)	(1,765)
Headquarters expenses (Note)	(4,982)	(6,004)
Operating income of consolidated financial statements	<u>3,431</u>	<u>8,932</u>

Note: Headquarters expenses are general administrative expenses which are not attributable to reportable segments.

Notes to the Consolidated Financial Statements

Assets	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Total of reportable segments	1,285,222	1,359,078
Assets of "Others"	20,985	16,793
Elimination among segments	(94,550)	(94,348)
Headquarters assets (Note)	18,282	12,082
Assets of consolidated financial statements	<u>1,229,939</u>	<u>1,293,606</u>

Note: Headquarters assets are principally cash and deposits.

	For the year ended 31 March							
	2010 <i>(millions of Yen)</i>				2011 <i>(millions of Yen)</i>			
Other items	Total of reportable segment	Others	Amount of adjustment	Total of consolidated financial statements	Total of reportable segment	Others	Amount of adjustment	Total of consolidated financial statements
Depreciation	3,681	411	475	4,568	4,502	479	399	5,381
Amortization of goodwill	7,260	504	—	7,764	7,381	508	—	7,889
Investment in subsidiaries and affiliates applying equity-method	17,219	—	—	17,219	31,870	238	—	32,109
Increase in property and equipment, intangible assets	13,469	2,180	154	15,803	8,440	482	202	9,125

Notes to the Consolidated Financial Statements

5. Impairment losses in each reportable segment for the year ended 31 March 2011:

Impairment losses	Amount millions of Yen
Asset Management Business	—
Brokerage & Investment Banking Business	350
Financial Services Business	150
Housing and Real Estate Business	—
Others (Note)	360
Headquarters expenses and elimination among segment	—
Total	861

Note: "Others" consists of health care related business.

6. Balance of goodwill in each segment as at 31 March 2011:

Goodwill	Amount millions of Yen
Asset Management Business	4,603
Brokerage & Investment Banking Business	97,878
Financial Services Business	6,144
Housing and Real Estate Business	10,953
Others (Note)	6,717
Headquarters expenses and elimination among segment	—
Total	126,297

Note: "Others" consists of system-related business, drug-discovery business and garment business.

Notes to the Consolidated Financial Statements

7. Geographical information

(1) Net sales

FOR THE YEAR ENDED 31 MARCH 2011

<u>Japan</u> <i>(millions of Yen)</i>	<u>Asia</u> <i>(millions of Yen)</i>	<u>Others</u> <i>(millions of Yen)</i>	<u>Total</u> <i>(millions of Yen)</i>
117,237	22,984	859	141,081

Note: Net sales were classified into countries or regions according to customer location.

Net sales of the Company and consolidated domestic subsidiaries exceeded 90% of the total net sales for the year ended 31 March 2010. Therefore, geographical information regarding net sales for the year ended 31 March 2010 is not presented herein.

(2) Property and equipment

Property and equipment of the Company and consolidated domestic subsidiaries exceeded 90% of the total assets as at 31 March 2011 in the consolidated balance sheets. Therefore, geographical segment information is not presented herein.

8. Information of major customers

There was no major customer which accounted for more than 10% of the total net sales.

Notes to the Consolidated Financial Statements

XX. RELATED PARTY TRANSACTIONS

“Accounting standard for the disclosure of Related Party Transactions” (ASBJ No.11, 17 October 2006) and Implementation Guidance No. 13, “Guidance on the disclosure of Related Party Transactions” (ASBJ No. 13, 17 October 2006) were applied starting from the year ended 31 March 2009.

1. Transactions with the executives and main individual shareholders of the Group

FOR THE YEAR ENDED 31 MARCH 2010

Type	Name	Address	Capital (millions of Yen)	Business or position	Ownership (%)	Transaction description	Contents	Amounts (millions of Yen)	Account name	Balance (millions of Yen)
Director	Yoshitaka Kitao	—	—	The Company's Representative and CEO	(Ownership by the related party) Direct1.8	Sales of equity securities	Sales of operational investment securities	2,975	Current assets (Accrued revenue)	2,975

Note: Terms of transactions and policy for the terms

- (1) The sale price was based on the contract of sales of investment securities, which occurred in the year ended 31 March 2009 and it was determined in consideration of the price of transaction with independent third party. The payment term was cash disbursement at one time.

FOR THE YEAR ENDED 31 MARCH 2011

Type	Name	Address	Capital (millions of Yen)	Business or position	Ownership (%)	Transaction description	Contents	Amounts (millions of Yen)	Account name	Balance (millions of Yen)
Director	Yoshitaka Kitao	—	—	The Company's Representative and CEO	(Ownership by the related party) Direct1.6	Sales of equity securities	Sales of investment securities	999	—	—

Note: Terms of transactions and policy for the terms

- (1) The sale price was determined in consideration of the price of transaction with independent third party. The payment term was cash disbursement at one time.

Notes to the Consolidated Financial Statements

2. Significant affiliate information

Summarized financial information of SBI Sumishin Net Bank, Ltd. which was a significant affiliate for the years ended 31 March 2010 and 2011 is as follows:

	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Total assets	1,248,640	1,696,189
Total liabilities	1,222,011	1,654,961
Net assets	26,628	41,227
Ordinary income	20,738	29,054
Income before income taxes	2,322	3,534
Net income	2,316	3,528

XXI. NOTES TO PER SHARE INFORMATION

	Year ended 31 March	
	2010 Yen	2011 Yen
Net assets per share	21,424.02	19,610.64
Net income per share	140.30	236.09
Diluted net income per share	116.84	225.74

Notes to the Consolidated Financial Statements

Notes:

1. Basis of calculation of the net assets per share

	Year ended 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Total net assets	428,615	456,982
Total deducted amount from net asset	(69,384)	(66,154)
Details		
– Stock acquisition rights	(11)	(11)
– Minority interest	(69,372)	(66,142)
Net assets attributable to common shareholders at the end of the year	359,230	390,828
The number of common shares outstanding at the end of the year	16,767,670	19,929,397

2. Basis of calculation for the net income (loss) and diluted net income per share

	Year ended 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Net income per share		
Net income for the year	2,350	4,534
Net income not attributable to common shareholders	—	—
Net income attributable to common shareholders	2,350	4,534
Average number of common shares outstanding during the year	16,750,591	19,207,974
Diluted net income per share		
Adjustment on net income for the year	(387)	(194)
Effect of dilutive shares issued by consolidated subsidiaries	(387)	(194)
Increased number of common shares	49,358	20,501
Increased by exercising acquisition right	49,358	20,501

3. Overview of stocks with potential dilutive effect excluded from the calculation

For the year ended 31 March 2010: Stock acquisition right issued by the stock option plan (Potential shares: 182,637 shares)

For the year ended 31 March 2011: Stock acquisition right issued by the stock option plan (Potential shares: 184,464 shares)

Notes to the Consolidated Financial Statements

XXII. INFORMATION FOR THE SCOPE OF CONSOLIDATION

FOR THE YEAR ENDED 31 MARCH 2010

(1) Number of consolidated subsidiaries: 103

Name of major consolidated subsidiaries are listed in Section of Corporate Profile, "3. SUBSIDIARIES AND AFFILIATES".

As compared with the year ended 31 March 2009, there were 33 additions to and 12 exclusion from the scope of consolidation.

Additions - 19 entities were newly established or acquired

- SBI Trans-Science Co., Ltd.
- SBI Selective Target Investment LPS
- SBI Innovation Fund No.1
- Metropolitan Enterprise Revitalization Fund, Limited Liability Investment Partnership No.2
- SBI European Fund
- SBI Zhaoxin L.P. and 13 other entities

Additions - 11 entities were newly consolidated due to the Group's ability to exercise control

- SBI-HIKARI PE Co., Ltd.
- SHENTON STRUCTURED PROJECTS PTE. LTD.
- Elan SBI Capital Partners Fund Management Private Limited Company
- SBI Zhaoxin Advisor Limited
- SBI Servicer Co., Ltd.
- SBI Receipt Co., Ltd.
- SBI Business Support Corp.
- SBI Property Advisors Co., Ltd. and 3 other entities

Notes to the Consolidated Financial Statements

Deconsolidations - 6 entities were deconsolidated as a result of mergers

- SBI Equal Credit Co., Ltd.
- Partners Investments Co., Ltd.
- SBI Land Design Co., Ltd.
- SBI Tech Co., Ltd. and 2 other entities

Deconsolidations - 1 entity was deconsolidated due to liquidation

- SBI CDI Corporate Incubation

Deconsolidations - 2 entities were deconsolidated due to loss of control

- SBI Global Seguros Holdings Limited and 1 other entity

Deconsolidations - 3 entities were deconsolidated due to disposal

- SBI AXA Life Insurance Co., Ltd.
- SBI Card Processing Co., Ltd.
- SBI Robo Corp.

Additions - 3 entities were reclassified from "Operational investment securities" to non-consolidated subsidiaries and reported as "Investment securities" due to the application of ASBJ Guidance No. 22 issued on 13 May 2008

(2) Name of major non-consolidated subsidiaries (small size entities):

- SBI ALApromo Co., Ltd.
- SBI VEN CAPITAL PTE. LTD.
- Searchina Co., Ltd.

(3) Name and number of entities not classified as subsidiaries despite the ownership of 50 percent or more of the voting power of the investees (venture capital investments):

- NARUMIYA INTERNATIONAL Co., Ltd. and 13 other entities.

Notes to the Consolidated Financial Statements

FOR THE YEAR ENDED 31 MARCH 2011

(1) Number of consolidated subsidiaries: 112

Name of major consolidated subsidiaries are listed in Section of Corporate Profile, "3. SUBSIDIARIES AND AFFILIATES".

As compared with the year ended 31 March 2010, there were 15 additions to and 6 exclusions from the scope of consolidation.

- Additions - 11 entities were newly established or acquired
 - SBI Global Investment Co., Ltd.
 - SBI - Jefferies Strategic Investments Asia Ltd.
 - SBI - Jefferies Asia Fund L.P.
 - SBI Ven Holdings Korea Co., Ltd.
 - SBI Ven Capital Korea Co., Ltd.
 - SBIH UK Limited
 - SBI Credit Co., Ltd. (G-One Credit Service Co., Ltd. changed its company name to SBI Credit Co., Ltd. on 1 October 2010.) and 4 other entities
- Additions - 4 entities were newly consolidated due to the Group's ability to exercise control
 - SBI ALApromo Co., Ltd.
 - SBI VEN CAPITAL PTE. LTD. and 2 other entities
- Deconsolidations - 2 entities were deconsolidated as a result of mergers
 - E*GOLF Corporation
 - SBI Futures Co., Ltd.
- Deconsolidations - 3 entities were deconsolidated due to liquidation
 - SBI & TH (Beijing) Investment Advisory Co., Ltd.
 - SBI Incubation Advisory Co., Ltd. and 1 other entity

Notes to the Consolidated Financial Statements

- Deconsolidations - 1 entity was deconsolidated due to the adoption of the specific exemption for the small size entities.

(2) Name of major non-consolidated subsidiaries (small size entities):

- Searchina Co., Ltd.
- SBI Remit Co.,Ltd.
- SBI Phnom Penh Securities Co., Ltd.

(3) Name and number of entities not classified as subsidiaries despite the ownership of 50 percent or more of the voting power of the investees (venture capital investments):

- NARUMIYA INTERNATIONAL Co., Ltd.
- VSN, Inc. and 11 other entities.

Notes to the Consolidated Financial Statements

XXIII. INFORMATION FOR THE SCOPE OF EQUITY METHOD APPLICATION

FOR THE YEAR ENDED 31 MARCH 2010

- (1) Number of non-consolidated subsidiaries subject to equity method: 1

Name of the entity:

- SBI Japannext Co., Ltd.

- (2) Number of affiliates accounted for using equity method: 5

Name of major entities:

- SBI Sumishin Net Bank, Ltd.
- SOLXYZ Co., Ltd.

As compared with the year ended 31 March 2009, there were 2 exclusions from the scope of application of equity method, such as Broadmedia Corporation which was no longer an affiliate due to the decrease in voting power after selling off its stocks.

- (3) Name of major non-consolidated subsidiaries and affiliates that are not accounted for using equity method (small size entities):

- SBI ALApromo Co., Ltd.
- SBI VEN CAPITAL PTE. LTD.
- NEW HORIZON PARTNERS LTD.

- (4) Name of entities not classified as affiliates despite the ownership of 20 percent or more of the voting power of the investee but below 50 percent (venture capital investments):

- Venture Revitalize Investment, Inc.
- VSN, INC. and 44 other entities

Notes to the Consolidated Financial Statements

FOR THE YEAR ENDED 31 MARCH 2011

(1) Number of non-consolidated subsidiaries subject to equity method: 1

Name of the entity:

- SBI Japannext Co., Ltd.

(2) Number of affiliates accounted for using equity method: 8

Name of major entities:

- SBI Sumishin Net Bank, Ltd.
- SOLXYZ Co., Ltd.
- SBI Investment Korea Co., Ltd. (KOREA TECHNOLOGY INVESTMENT CORPORATION changed its company name to SBI Investment Korea Co., Ltd. on 29 March 2011.)

As compared with the year ended 31 March 2010, there were 4 additions to and 1 exclusion from the scope of affiliates accounted for using equity method.

- 4 additions due to the increased influence
 - SBI Investment Korea Co., Ltd. and 3 other entities
- 1 exclusion due to the decrease in voting power after selling off its stocks
 - Tozai Asset Management Co., Ltd.

(3) Name of major non-consolidated subsidiaries and affiliates that are not accounted for using equity method (small size entities):

- Searchina Co., Ltd.
- SBI Remit Co., Ltd.
- NEW HORIZON PARTNERS LTD.

Notes to the Consolidated Financial Statements

(4) Name of entities not classified as affiliates despite the ownership of 20 percent or more of the voting power of the investee but below 50 percent (venture capital investments):

— Venture Revitalize Investment, Inc. and 49 other entities

XXIV. INFORMATION FOR DIFFERENT BALANCE SHEET DATE OF CONSOLIDATED SUBSIDIARIES

FOR THE YEAR ENDED 31 MARCH 2010

Consolidated subsidiaries whose balance sheet dates differ from that of reporting entity were as follows:

Consolidated subsidiaries whose balance sheet date is 31 December

— SBI Investment Co., Ltd. and 37 other entities

Consolidated subsidiaries whose balance sheet date is 30 November

— SBI Value Up Fund No.1 Limited Partnership and 4 other entities

Consolidated subsidiaries whose balance sheet date is 30 September

— Softbank Internet Fund and 3 other entities

Consolidated subsidiaries whose balance sheet date is 31 August

— SBI BROADBAND CAPITAL Co., Ltd. and 1 entity

Consolidated subsidiaries whose balance sheet date is 30 June

— E*GOLF Corporation and 2 other entities

Consolidated subsidiaries whose balance sheet date is 31 January

— SBI Mezzanine Fund No.1 and 6 other entities

Consolidated financial statements are prepared using the financial information of these companies prepared for the purpose of consolidation as at the balance sheet date of the Group.

Notes to the Consolidated Financial Statements

FOR THE YEAR ENDED 31 MARCH 2011

Consolidated subsidiaries whose balance sheet dates differ from that of reporting entity were as follows:

Consolidated subsidiaries whose balance sheet date is 31 December

- SBI Investment Co., Ltd. and 46 other entities

Consolidated subsidiaries whose balance sheet date is 30 November

- SBI Value Up Fund No.1 Limited Partnership and 4 other entities

Consolidated subsidiaries whose balance sheet date is 30 September

- Softbank Internet Fund and 2 other entities

Consolidated subsidiaries whose balance sheet date is 31 August

- SBI BROADBAND CAPITAL Co., Ltd. and 2 other entities

Consolidated subsidiaries whose balance sheet date is 30 June

- SBI BROADBAND FUND No.1 LIMITED PARTNERSHIP and 1 entity

Consolidated subsidiaries whose balance sheet date is 31 January

- SBI Mezzanine Fund No.1 and 5 other entities

Consolidated financial statements are prepared using the financial information of these companies prepared for the purpose of consolidation as at the balance sheet date of the Group.

Notes to the Consolidated Financial Statements

XXV. EVENTS AFTER THE REPORTING PERIOD

On 25 March 2011, the board of directors of the Company, in preparation for the Company's listing on the main board of the Hong Kong Stock Exchange, approved an offering of depository receipts representing the Company's common shares (the "HDRs") in Hong Kong and certain other overseas markets excluding the United States and Canada (the "HDR offering"), the issuance and offering (the "Underlying Share Offering") of common shares of the Company to be represented by the HDRs excluding common shares for the over-allotment (the "underlying original shares"), and the issuance and offering of common shares up to the number of shares (the "underlying shares") represented by the over-allotment portion of the HDR offering (the "Over-allotment option").

The outline of HDR offering and Underlying Share Offering are as stated below. Subsequently on 12 April 2011, the related capital payment of Underlying Share Offering was completed.

1. Method of offering

The underlying original shares will be issued to Daiwa Capital Markets Hong Kong Limited through a third-party allocation of 1,750,000 shares.

Daiwa Capital Markets Hong Kong Limited will then deliver these shares immediately to JPMorgan Chase Bank, N.A. (the "Depository Bank")'s account which is the depository bank for the HDR offering. The shares will be held by the depository bank as the underlying assets of the HDR offering. The issue price (offering price) of the underlying original shares is to be the same as the price to be paid for the shares, which is 10 times the price to be paid in for HDRs.

2. Class and number of underlying shares offered (Number of HDR offered)

1,750,000 common shares

(17,500,000 HDRs. Investors will receive HDRs in place of the underlying original shares. 1 HDR represents 1/10 of a common share.)

Furthermore, accompanied by the HDR offering, depending on the level of demand for the offering, the Company offers an over-allotment of up to 2,500,000 additional HDRs representing shares borrowed by Daiwa Capital Markets Hong Kong Limited from the Company's shareholder through Daiwa Securities Capital Markets Co. Ltd. In connection with this over-allotment, the Company issues to Daiwa Capital Markets Hong Kong Limited up to 250,000 common shares through a third-party allocation.)

3. Issue price

HKD 777.20 per share

Notes to the Consolidated Financial Statements

4. Total issue amount

HKD 1,360,100,000 (¥14,815 million)

5. Total issue amount transferred to capital

Capital stock 7,407 millions of yen

6. Purpose

The total amount raised through the Underlying Share Offering and the third-party allocation will go towards direct investment in growing companies in and out of Japan, funds established with partners in developing countries mainly in Asia and funds in Japan as self investment fund. The rest will be invested in financial subsidiaries which use the internet as their main channel (and related subsidiaries), as well as provided to overseas financial institutions in the form of investment and financing (including investment and financing made through subsidiaries.)

Notes: Conversion from Hong Kong dollars to Japanese yen is made at the exchange rate on the payment date.

The outline of the Over-allotment option is as follows:

1. Class and number of shares offered
250,000 common shares
2. Issue price
HKD 777.20 per share
3. Total issue amount
HKD 194,300,000 (¥2,039 million)
4. Total issue amount transferred to capital
Capital stock 1,019 millions of yen
5. Allottee
Daiwa Capital Markets Hong Kong Limited
6. Purpose
As stated "6. Purpose" in the "Outline of HDR offering and Underlying Share Offering"

Notes: Payment for the Over-allotment option was completed by Daiwa Capital Markets Hong Kong Limited on 9 May 2011.

Notes to the Consolidated Financial Statements

XXVI. CONSOLIDATED SUPPLEMENTARY SCHEDULES

FOR THE YEAR ENDED 31 MARCH 2011

1. Supplementary schedules of bonds

Company name	Description	Issuance date	Balance as at prior year end (millions of Yen)	Balance as at current year end (millions of Yen)	Interest rate (%)	Collateral	Redemption date
SBI Holdings, Inc.	Japanese yen straight bond (note2)	April 2009 to January 2011	110,000	70,000 (70,000)	1.84 - 1.96	None	April 2010 to January 2012
CEM Corporation	No.2 straight bond	10 July 2007	300	—	1.70	Secured	9 July 2010
e-Research Inc.	No.13 Unsecured straight bond	31 March 2010	2,300	—	2.30	None	30 September 2010
SBI Life Living Co., Ltd.	No. 1 Unsecured straight bond (Note 3)	30 December 2010	—	600 (60)	TIBOR + 0.1	Bank guarantee	30 December 2020
Total	—	—	112,600	70,600 (70,060)	—	—	—

Notes:

- (1) Amounts in brackets represent redemption amounts within one year from balance sheet date.
- (2) Total amounts of straight bond in Japanese Yen issued based on Euro medium term note program are stated above.
- (3) Collateral is provided for the bank guarantee.
- (4) Annual maturities of long-term loans payable as at 31 March 2011 for the next five years are as follows:

<u>Within one year</u> (millions of Yen)	<u>1 to 2 years</u> (millions of Yen)	<u>2 to 3 years</u> (millions of Yen)	<u>3 to 4 years</u> (millions of Yen)	<u>4 to 5 years</u> (millions of Yen)
70,060	60	60	60	60

Notes to the Consolidated Financial Statements

2. Supplementary schedules of loans and others

Description	Balance as at prior year end (millions of Yen)	Balance as at current year end (millions of Yen)	Average interest rate (%)	Repayment date
Short-term loans payable	55,614	97,164	1.30	—
Current portion of long-term loans payable	13,368	12,147	1.37	—
Current portion of lease obligation	2,405	2,114	—	—
Long-term loans payable (excluding current-portion)	27,620	31,366	1.46	March 2012 to January 2033
Lease obligation (excluding current-portion)	8,324	6,506	—	March 2013 to April 2016
Other interest bearing debt				
Borrowings on margin transactions	48,813	70,386	0.77	—
Total	156,145	219,685	—	

Notes:

- (1) Average interest rates were calculated using the weighted-average interest rate based on year-end borrowing balances.
- (2) Average interest rate on lease obligation is not stated since the part of lease obligation on balance sheet includes interest portion of minimum lease payments.
- (3) Annual maturities of long-term borrowings and lease obligation, excluding current-portion, as at 31 March 2011 for the next five years are as follows:

	1 to 2 years (millions of Yen)	2 to 3 years (millions of Yen)	3 to 4 years (millions of Yen)	4 to 5 years (millions of Yen)
Long-term borrowings	18,315	4,918	1,065	6,700
Lease obligation	2,007	1,991	1,634	868

A2. Additional Stock Exchange Information of the Group

(Amounts in millions of Japanese Yen, rounded down to the nearest million, unless otherwise stated)

Additional information required under the relevant disclosure rules covering the Listing of Securities on the Stock Exchange of Hong Kong Limited, and not shown elsewhere in the consolidated financial statements is as follows:

I. DIRECTOR'S AND EMPLOYEE'S EMOLUMENTS

Directors' emoluments

	Year ended 31 March	
	2010	2011
Directors' fees	382	435
Discretionary bonuses	3	3
Pension contributions	2	2
Total emoluments	388	441

II. OPERATIONAL LOANS RECEIVABLE

	As at 31 March	
	2010	2011
Real estate mortgages loans	15,160	16,842
Consumer loans and credit cards	8,135	4,652
Others	11,398	6,410
Total	34,694	27,905
Accrued interest	394	118

Additional Stock Exchange Information of the Group

III. FURTHER DETAILS OF TRADING INSTRUMENTS, OPERATIONAL INVESTMENT SECURITIES AND INVESTMENT SECURITIES

Trading instruments, operational investment securities and investment securities as at 31 March 2010 and 2011 consisted of the following:

	As at 31 March	
	2010	2011
Current (Trading instruments)		
Listed equity securities	0	28
Listed corporate bonds	901	188
Others - listed	125	4
Unlisted derivatives	2,487	2,479
Total	3,514	2,701

	As at 31 March	
	2010	2011
Current (Operational Investment Securities)		
Listed equity securities	7,230	23,540
Unlisted equity securities	88,660	81,266
Unlisted corporate bonds	2,282	3,643
Investment in unlisted funds	22,608	31,746
Listed trust fund investments	—	—
Others - listed	763	738
Others - unlisted	31	946
Subtotal	121,576	141,882
Allowance for investment losses	(8,424)	(9,108)
Total	113,152	132,773

Additional Stock Exchange Information of the Group

	As at 31 March	
	2010	2011
Non-current (Investment Securities)		
Listed equity securities	4,944	4,535
Unlisted equity securities	1,391	1,138
Investment in unlisted funds	4,125	3,671
Unlisted government bonds	—	—
Listed corporate bonds	198	110
Unlisted corporate bonds	82	—
Listed trust fund investments	485	484
Others - listed	19	16
Stocks of unconsolidated subsidiaries and affiliates	29,956	43,463
Total	41,204	53,420

IV. DEBT SECURITIES ISSUED BY SUBSIDIARIES

The following subsidiaries had issued debt securities:

	Held by Group	Held by third parties	Total
<u>As at 31 March 2010</u>			
e-Research Inc	5,500	2,300	7,800
CEM Corporation	—	300	300
<u>As at 31 March 2011</u>			
e-Research Inc	16,500	—	16,500
SBI Life Living Co., Ltd	—	600	600

Additional Stock Exchange Information of the Group

V. INTEREST INCOME AND EXPENSES

	Year ended 31 March	
	2010	2011
Interest income		
Receivables under securities borrowing transactions	9,780	10,367
Operational loans receivable from customers	3,897	2,767
Loans, deposits with banks and other financial institutions	3,142	878
Debt securities and other financial assets	64	25
Subtotal	16,885	14,039
Interest expenses		
Payables under securities lending transactions	2,407	2,159
Borrowings from banks and other financial institutions	1,510	1,575
Debt securities issued	1,182	1,962
Subtotal	5,100	5,697
Less: Borrowing costs capitalized into development properties	—	—
	5,100	5,697
Net interest income	11,784	8,341

VI. GAINS LESS LOSSES ARISING FROM DEALING IN FOREIGN CURRENCIES

Gains less losses arising from dealing in foreign currencies resulted by the Group amounted to ¥11,314 million and ¥10,535 million for the years ended 31 March 2010 and 2011, respectively.

Additional Stock Exchange Information of the Group

VII. INCOME FROM LISTED AND UNLISTED SECURITIES

		For the year ended 31 March	
		2010	2011
Interest income on:			
Trading instruments		6	8
Operational investment securities		43	149
Investment securities		171	145
		<u>221</u>	<u>303</u>
Listed			
		8	3
Unlisted			
		213	299
		<u>221</u>	<u>303</u>
Dividend income on:			
Trading instruments		0	0
Operational investment securities		1,271	884
Investment securities		585	570
		<u>1,856</u>	<u>1,455</u>
Listed			
		181	149
Unlisted			
		1,674	1,305
		<u>1,856</u>	<u>1,455</u>

Additional Stock Exchange Information of the Group

	For the year ended 31 March	
	2010	2011
Net realized investment gains (losses) on:		
Operational investment securities	7,738	1,395
Trading instruments	203	1,362
Investment securities	2,915	7,517
	<u>10,858</u>	<u>10,275</u>
Listed	1,689	1,723
Unlisted	9,169	8,551
	<u>10,858</u>	<u>10,275</u>
Net unrealized investment gains (losses) on:		
Operational investment securities	(1,770)	(8,747)
Trading instruments	75	(14)
Investment securities	1,211	805
	<u>(483)</u>	<u>(7,956)</u>
Listed	(348)	(8,579)
Unlisted	(134)	623
	<u>(483)</u>	<u>(7,956)</u>

A3. Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

The Consolidated Financial Statements of the Group are prepared in accordance with JGAAP which differs in certain aspects from IFRS. For the purpose of this summary, JGAAP refer to the accounting policies applied by the Group in preparing the underlying consolidated financial statements in accordance with the prevailing JGAAP for the years ended 31 March 2010 and 2011. IFRS refers to IFRSs, IASs, IFRICs and SICs that are effective for annual financial period beginning on or after 1 April 2010.

This summary is not intended to provide the effect on the Consolidated Financial Statements of the Group under IFRS 1 *First-time Adoption of International Financial Reporting Standards*. Part (1) of this summary provides information about the GAAP differences that, in the opinion of the directors, would have a material effect on recognition and measurement of the Group. Part (2) of this summary identifies the key areas how JGAAP consolidated financial statements of the Group differ from IFRS in respect of classification, presentation and disclosure requirements. For classification, presentation and disclosure issues relating to recognition and measurement differences already covered in the Part (1), such items are not included in Part (2). In addition, Part (2) does not cover disclosure made under JGAAP which is not required under IFRS. Instead, it focuses on disclosure which is required under IFRS that is not included in the Consolidated Financial Statements of the Group.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

PART (1)

This summary provides information about the GAAP differences that, in the opinion of the directors of the Company, would have a material effect on total assets, total liabilities, total equity and net income (loss) of the Group. Since the Group adopted, prospectively, JGAAP’s new accounting standard for presenting comprehensive income from the year ended 31 March 2011, the Group presented quantifiable effects of total comprehensive income (loss) in addition to net income (loss) for the year then ended.

Material quantifiable GAAP differences are summarized as follows:

(Amounts in millions of Japanese Yen, rounded down to the nearest million unless otherwise stated)

	As at 31 March	
	2010	2011
Total assets under JGAAP	1,229,939	1,293,606
Material quantifiable effects for different accounting treatments:		
(i) Consolidation - small size entities	843	251
(ii) Consolidation - venture capital investments	9,974	10,595
(iii), (v), (vii) Business combination	12,608	14,841
(iv) Changes in parent’s ownership interest in subsidiaries	(88,050)	(87,922)
(vi) Loss of significant influence	—	—
(viii) Non-fair valued available-for-sale investments	—	4,144
(ix) Investments in associates/affiliates	(442)	(367)
(x) Statutory reserve	—	—
(xi) Deferred charges	(3,160)	(5,715)
(xii) Securitization	62,381	64,351
(xiii) Deferred tax	(4,087)	(8,312)
Total assets as adjusted for the above material quantifiable effects	<u>1,220,006</u>	<u>1,285,472</u>

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

	As at 31 March	
	2010	2011
Total liabilities under JGAAP	801,324	836,623
Material quantifiable effects for different accounting treatments:		
(i) Consolidation - small size entities	3,336	1,843
(ii) Consolidation - venture capital investments	9,438	11,996
(iii), (v), (vii) Business combination	190	190
(iv) Changes in parent’s ownership interest in subsidiaries	—	—
(vi) Loss of significant influence	—	—
(viii) Non-fair valued available-for-sale investments	—	—
(ix) Investments in associates/affiliates	—	—
(x) Statutory reserve	(7,219)	(5,196)
(xi) Deferred charges	—	—
(xii) Securitization	62,367	64,384
(xiii) Deferred tax	67	(3,336)
Total liabilities as adjusted for the above material quantifiable effects	<u>869,503</u>	<u>906,504</u>

	As at 31 March	
	2010	2011
Total equity (total net assets) under JGAAP	428,615	456,982
Material quantifiable effects for different accounting treatments:		
(i) Consolidation - small size entities	(2,493)	(1,591)
(ii) Consolidation - venture capital investments	536	(1,401)
(iii), (v), (vii) Business combination	12,418	14,651
(iv) Changes in parent’s ownership interest in subsidiaries	(88,050)	(87,922)
(vi) Loss of significant influence	—	—
(viii) Non-fair valued available-for-sale investments	—	4,144
(ix) Investments in associates/affiliates	(442)	(367)
(x) Statutory reserve	7,219	5,196
(xi) Deferred charges	(3,160)	(5,715)
(xii) Securitization	14	(33)
(xiii) Deferred tax	(4,154)	(4,976)
Total equity as adjusted for the above material quantifiable effects	<u>350,503</u>	<u>378,967</u>

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

	Year ended 31 March
	2010
Net income (loss) for the year under JGAAP	2,350
Add (less): Minority interest under JGAAP	(2,165)
Total net income (loss) for the year under JGAAP	185
Material quantifiable effects for different accounting treatments:	
(i) Consolidation - small size entities	(1,422)
(ii) Consolidation - venture capital investments	(129)
(iii), (v), (vii) Business combination	7,738
(iv) Changes in parent’s ownership interest in subsidiaries	(50)
(vi) Loss of significant influence	733
(ix) Investments in associates/affiliates	(656)
(x) Statutory reserve	—
(xi) Deferred charges	(1,838)
(xii) Securitization	(47)
(xiii) Deferred tax	(257)
Total net income (loss) for the year as adjusted for the above material quantifiable effects	4,257

Since the Group adopted, prospectively, JGAAP’s new accounting standard for presenting comprehensive income from the year ended 31 March 2011, the Group presented quantifiable effects of total comprehensive income (loss). The reconciliation was started from total comprehensive income (loss) for the year ended 31 March 2011.

	Year ended 31 March
	2011
Total comprehensive income (loss) for the year under JGAAP	(6,471)
Material quantifiable effects for different accounting treatments:	
(i) Consolidation — small size entities	(2,909)
(ii) Consolidation — venture capital investments	(420)
(iii), (v), (vii) Business combination	2,234
(iv) Changes in parent’s ownership interest in subsidiaries	44
(vi) Loss of significant influence	—
(viii) Non-fair valued available-for-sale investments	4,144
(ix) Investments in associates/affiliates	(240)
(x) Statutory reserve	(2,022)
(xi) Deferred charges	(2,555)
(xii) Securitization	(47)
(xiii) Deferred tax	(803)
Total Total comprehensive income (loss) for the year as adjusted for the above material quantifiable effects	(9,048)

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(i) Consolidation - small size entities

Under IFRS, a subsidiary or fund that is controlled by its parent should be consolidated in the parent's consolidated financial statements.

Under JGAAP, an entity that is controlled by its parent is, in principle, consolidated in the parent's consolidated financial statements. There is a specific exemption which allows small size entities to be excluded from consolidation. When meeting the specific exemption, the Group recognizes and measures the small size entities using equity method or at cost less impairment, if any or at the Group's proportionate share in the equity of those entities.

As at 31 March 2010 and 2011, there were 59 and 56 small size entities controlled by the Group, respectively. The Group has quantified the effect of consolidating these small size entities under IFRS.

(ii) Consolidation - venture capital investments

Under IFRS, a subsidiary or fund that is controlled by its parent should be consolidated in the parent's consolidated financial statements.

Under JGAAP, investments must be excluded from consolidation if such investments are held by investment companies and certain conditions have been satisfied. Such investments should be measured at cost less impairment, if any.

As at 31 March 2010 and 2011, there were 15 and 13 investee companies which the Group owned more than 50% equity interests that had been excluded from consolidation under JGAAP. The Group has quantified the effect of consolidating these venture capital investments under IFRS.

(iii) Business combination - identifiable intangible assets

Under IFRS, the acquirer is required to recognize, separately from goodwill, the identifiable intangible assets acquired in a business combination at fair value on the acquisition date. An asset meets the identifiability criteria if it is either separable or arises from contractual or other legal rights.

Under JGAAP, part of the purchase price may be allocated to intangible assets which either arise from contractual or other legal rights, or are capable of being separated and sold. The Group has not recognized any intangible assets separately from goodwill.

Effective from 1 April 2010, there is no major GAAP difference between IFRS and JGAAP on “business combination - identifiable intangible assets” since the Group has adopted new accounting policies for business combination prospectively. The Group has quantified the GAAP difference in respect of business combinations occurred during the year ended 31 March 2010 and the cumulative effect of the GAAP differences prior to 1 April 2010 has been carried forward.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(iv) Changes in parent’s ownership interest in subsidiaries

Under IFRS, changes in a parent’s ownership interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions. No goodwill, nor gain or loss is recognized.

Under JGAAP, acquisition of additional interests in a subsidiary gives rise to recognition of additional goodwill which is measured as the excess of the purchase consideration over the carrying amount of the net assets acquired. Disposal of partial interests in a subsidiary gives rise to a gain or loss which is measured as the difference between the proceeds received and the carrying amount of the net assets attributable to interests being disposed of.

Goodwill recognized upon acquisition of additional interests in subsidiaries are eliminated and adjusted to equity under IFRS. Gain or loss recognized upon disposal of partial interests under JGAAP are reversed and adjusted to equity under IFRS.

(v) Business combination - step acquisition

Under IFRS, for a business combination achieved in stages, the acquirer should remeasure its previously held equity interests in the acquiree at its acquisition-date fair value and recognize any resulting gain or loss. Goodwill is measured at the acquisition date as the difference between (1) the aggregate of the acquisition date fair value of the consideration transferred, the amount of any non-controlling interests in the entity acquired and the acquisition-date fair value of any previously held equity interests in the entity acquired and (2) the net amount of the acquisition-date fair value of the identifiable assets acquired and the liabilities assumed.

Under JGAAP, when a parent obtains control over a subsidiary by step acquisition, goodwill is measured on the date the parent obtains control as the difference between (1) the aggregate carrying amount of any previously held equity interests and the purchase consideration and (2) the net amount of the fair value of assets and the liabilities attributable to the parent on the date the parent obtains control.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

Effective from 1 April 2010, there is no major GAAP difference between IFRS and JGAAP on “business combination - step acquisition” since the Group has adopted new accounting policies for business combination prospectively. The Group has quantified the GAAP difference in respect of business combinations occurred during the year ended 31 March 2010 and the cumulative effect of the GAAP differences prior to April 2010 has been carried forward.

(vi) Loss of significant influence

Under IFRS, upon loss of significant influence over an associate, any investment retained in the former associate is measured at its fair value at the date when significant influence is lost. The difference between the consideration received and the fair value of such investment is included in profit or loss.

Under JGAAP, upon loss of significant influence over an affiliate (equivalent to associates under IFRS), the investment retained is measured at its investment cost at initial recognition multiplied by the percentage of ownership interest retained by the Group after the disposal and the cumulative income previously recognized by the Group (from the initial recognition date to the disposal date) in respect of the percentage of ownership interest retained is transferred to retained earnings. The investment retained which is available-for-sale investment is subsequently measured at fair value at year end.

The cumulative income transferred to retained earnings upon loss of significant influence under JGAAP is reversed under IFRS. The difference between the carrying amount of the retained investment and fair value on the date the Group lost significant influence is reclassified from valuation reserve under JGAAP to profit or loss under IFRS.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(vii) Business combination - goodwill

Under IFRS, goodwill is not amortized but is subject to annual impairment test. Goodwill is reviewed for impairment at least annually at the same time each year and whenever there is an impairment indication. When the recoverable amount of the cash-generating unit (“CGU”) containing goodwill (the higher of fair value less costs to sell and value in use of that CGU) is less than the carrying amount of that CGU, an impairment loss is recognized as the excess of the carrying amount over the recoverable amount. Reversal of previous impairment of goodwill is prohibited.

Under JGAAP, goodwill is amortized over a period of not more than 20 years using the straight-line method. Goodwill is not reviewed for impairment unless there is an indication of impairment. If an indication of impairment has been identified, the impairment loss is measured using a two-step approach. First, the entity should compare the sum of the undiscounted cash flows expected to be generated by the CGU and the disposal value of the assets within that CGU. Second, if the amount of the sum of undiscounted cash flows and disposal value of the CGU is less than the carrying amount of the CGU, an impairment loss should be recognized. The amount of impairment loss should be the excess of the carrying amount of the CGU over the discounted cash flows that are expected to be generated from the CGU and disposal value of CGU within that disposal group.

The amortization of goodwill recognized under JGAAP is reversed under IFRS and the total goodwill balance is tested for impairment on an annual basis. Impairment loss is recognized as the excess of the carrying amount over the recoverable amount.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(viii) Non-fair valued available-for-sale investments

Under IFRS, available-for-sale equity investments are measured at fair value with fair value gains/losses recognized as other comprehensive income unless the fair value cannot be measured reliably, i.e. under the circumstances that (a) the variability in the range of reasonable fair value estimates is significant or (b) the probabilities of the various estimates within the range cannot be reasonably assessed in estimating fair value. In such cases, the available-for-sale equity investments are stated at cost less impairment. Available-for-sale debt investments are measured at fair value with fair value gains/losses recognized as other comprehensive income.

Available-for-sale investments (including those stated at fair value and at cost less impairment) are impaired when there is an objective evidence of impairment. For available-for-sale equity investments stated at cost, the amount of impairment loss is the difference between the carrying amount of the available-for-sale investments and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

Impairment loss on available-for-sale equity investments measured at fair value will be recognised in profit or loss. An increase in fair value subsequent to impairment loss is recognised directly in other comprehensive income. Impairment loss on available for sale equity investments measured at cost are not reversed in subsequent periods. For available for sale debt investments, if, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset does not exceed what the amortized cost would have been had the impairment not be recognized.

Under JGAAP, available-for-sale equity investments with quoted market price are measured at fair value. Available-for-sale equity investments that do not have quoted market prices are stated at cost less impairment. For available-for-sale debt investments, JGAAP requires an entity to measure them at fair value including those investments that do not have quoted market price. JGAAP allows using the appraisal price or brokerage/indicative price to measure the fair value of these investments if they do not have quoted market prices. However, in exceptional circumstances where there are practical difficulties to fair value such investments, for example, the cost of estimating the fair value is weighted over the benefit to the users of the financial statements, the management can justify stating these debt investments at cost less impairment, if any. Impairment loss is recognized in profit or loss when the fair value declines significantly and cannot be reversed.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

As at 31 March 2010 and 2011, the Group has investments in 330 and 305 non-fair valued entities with less than 20% interests including those held by subsidiaries with carrying amounts of ¥42,289 million and ¥28,828 million that would need to be measured at fair value under IFRS, respectively. Prior to the year ended 31 March 2011, the Group was not able to quantify, on practical grounds, the difference arising from different accounting treatment by JGAAP and IFRS for these non-fair valued investments. The reason was that there was limitation to assess whether fair value of these investments can be reliably measured or not as these investee entities do not necessarily provide the relevant financial information to the Group which enables the Group to carry out a proper valuation. Therefore, the Group experienced practical difficulties to quantify the financial effects of these non-fair valued investments under IFRS. The Group has adjusted its financial reporting system to allow the disclosure of the financial effect for this item starting from 31 March 2011. The Group has quantified the GAAP difference for their non-fair valued available-for-sale investments as at 31 March 2011 in accordance with the Group policies which are comparable to the International Private Equity and Venture Capital Valuation Guidelines. Since the Group found it impractical to retrospectively quantify the difference as at 31 March 2010, the GAAP difference quantified as at 31 March 2011 is presented in “Total assets, equity and comprehensive income (loss) for the year as adjusted for the above material quantifiable effects”.

(ix) Investments in associates/affiliates

Under IFRS, investments in associates should be accounted for using the equity method, except for investments in associates held by venture capital organizations or mutual funds, unit trusts and similar entities that upon initial recognition, are designated as at fair value through profit or loss in accordance with the requirements of IAS 39 *Financial Instruments: Recognition and Measurement*.

Under JGAAP, investments in affiliates (equivalent to investments in associates under IFRS) are, in principle, accounted for using equity method. There is a specific exemption which allows small size entities under significant influence of the investor to be excluded from application of equity method and such investments are measured at cost less impairment. Investments under significant influence of the Group must be excluded from equity accounting if such investments are held by investment companies and certain conditions have been satisfied. The Group recognizes all such investments held by investment companies at cost less impairment, if any.

As at 31 March 2010 and 2011, the Group invested in approximately 72 and 65 entities over which it was able to exercise significant influence. The Group has quantified the effect resulting from equity accounting of these investments in associates/affiliates under IFRS.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(x) Statutory reserve

Under IFRS, a provision should be recognized when the Group has a present obligation as a result of a past event, and it is probable that there will be an outflow of economic benefits and the amount can be reliably estimated. A provision should only be made to the extent an obligation arose from past event.

Under JGAAP, statutory liability reserve is provided for possible losses resulting from execution errors made by the Group and is recognized as an expense in accordance with Article 46-5 of the Japanese Financial Instruments and Exchange Act.

The statutory liability reserve recognized under JGAAP does not meet the recognition criteria for provision under IFRS and therefore the amount is reversed. Since it is a legal requirement in Japan, the statutory reserve required is recognized under IFRS within equity.

(xi) Deferred charges

Under IFRS, deferral of operating costs is prohibited. The operating costs should be recognized as expenses immediately when incurred.

Under JGAAP, a newly established insurance company is allowed to defer its operating costs incurred within the first 5 years after its establishment. The deferred operating costs can be amortized within 10 years according to Section 113 of the Insurance Business Act of Japan.

The deferred operating costs under JGAAP are derecognized and expensed as incurred under IFRS.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(xii) Securitization

Under IFRS, a financial asset is derecognized, when, and only when, either the contractual rights to the asset’s cash flows expire, or the asset is transferred and the transfer qualifies for derecognition. The decision whether a transfer qualifies for derecognition is made by applying a combination of risks and rewards and control tests. The risks and rewards tests seek to establish whether, having transferred a financial asset, the entity continues to be exposed to the risks of ownership of that asset and/or continues to enjoy the benefits that it generates. The control tests are designed with a view to understand which entity controls the asset, i.e. which entity can direct how the benefits of that asset are realized.

Under JGAAP, financial assets are derecognized based on the financial component approach when control is transferred to a third party. Financial assets are derecognized when the contractual rights of the financial assets are exercised, when those rights are lost, or when the control of those rights has been passed to other parties.

Certain derecognized mortgage loans upon securitization under JGAAP which do not meet the derecognition criteria under IFRS were reversed and the corresponding borrowings are recognized.

(xiii) Deferred tax

Deferred tax should be recognized for additional temporary differences resulting from the GAAP differences described as per notes (i) to (xii) above.

Additional deferred tax assets and deferred tax liabilities are recognized under IFRS.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

PART (2)

This summary identifies, in the opinion of the directors of the Company, the key areas how the Consolidated Financial Statements of the Group differs from IFRS in respect of classification, presentation and disclosure requirements.

A. PRIMARY STATEMENTS

1. Consolidated statement of financial position/consolidated balance sheet

Under IFRS, the financial position of an entity (together with subsidiaries) is presented in the consolidated statement of financial position.

Under JGAAP, the financial position of an entity (together with subsidiaries) is presented in the consolidated balance sheet. The content of a consolidated statement of financial position and consolidated balance sheet is similar except for the differences set out below.

(i) *Line items to be presented in the consolidated statement of financial position*

Under IFRS, the consolidated statement of financial position should include, among others, a separate line item that presents the amount of investment property.

Under JGAAP, investment property is included in the line item of property and equipment in the consolidated balance sheet.

(ii) *Allowance for impaired debts*

Under IFRS, the net carrying amount of each significant category of receivables (gross receivables less allowances for impairment) is presented on the consolidated statement of financial position. The amount of allowances for impairment is disclosed in the notes to the consolidated financial statements.

Under JGAAP, gross amounts of each category of receivables and total amount of allowances for impaired debts, including all classes of receivables, are separately presented on the consolidated balance sheet.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(iii) Insurance contracts

Under IFRS, an insurer should not offset reinsurance assets against the related insurance liabilities.

Under JGAAP, the reinsurance assets and the related insurance liabilities are presented in accordance with the Insurance Business Act. The unearned premium reserves is shown as net amount and the reserves for outstanding losses and claims (insurance liabilities) are netted off with the reinsurer’s share of outstanding losses (corresponding reinsurance assets) and are included in the “current liabilities - others” in the consolidated balance sheet.

(iv) Deferred tax

Under IFRS, deferred tax assets and liabilities are classified as non-current on the consolidated statement of financial position.

Under JGAAP, deferred tax assets and liabilities are classified as current or non-current based on the classification of the related assets and liabilities. A deferred tax asset related to tax loss carry forward, which is not related to specific assets and liabilities, is classified as current or non-current depending on the timeframe of the expected utilization.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

2. Consolidated statement of operations/consolidated income statement

(i) *Comprehensive income*

Under IFRS, an entity should either (i) present a consolidated statement of comprehensive income or (ii) a consolidated income statement together with a consolidated statement of comprehensive income.

Under JGAAP, an entity is required to present a consolidated statement of operations which is similar to a consolidated income statement under IFRS. There is no requirement to present a consolidated statement of comprehensive income. Starting with consolidated financial statements for the year ended 31 March 2011, there is no GAAP difference between IFRS and JGAAP on presentation of “comprehensive income”, since the Group adopted, prospectively, JGAAP’s new accounting standard for presenting comprehensive income.

(ii) *Items of gains or losses*

Under IFRS, gains or losses from sales of investments held for trading purpose should be presented on a net basis.

Under JGAAP, the Group presents gross sales proceeds from sales of operational investment securities as “Net sales” and the carrying amounts of the operational investment securities as “Cost of sales”.

(iii) *Non-controlling interests/minority interests*

Under IFRS, an entity should disclose separately profit or loss and total comprehensive income for the period attributable to owners of the parent and non-controlling interests.

Under JGAAP, profit or loss attributable to non-controlling interests is presented as a deduction from income (loss) for the period after tax in the consolidated statement of operations. Starting with consolidated financial statements for the year ended 31 March 2011, the Group adopted, prospectively, JGAAP’s new accounting standard for presenting total comprehensive income for the period attributable to owners of the parent and non-controlling interests.

However, there still remains GAAP difference between IFRS and JGAAP on the presentation of profit or loss attributable to owners of the parent and non-controlling interests.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(iv) Other comprehensive

Under IFRS, an entity should present each component of other comprehensive income, including foreign currency translation adjustments, deferred gains/losses on hedges and unrealized gains/losses on available for sale financial assets, in the consolidated statement of comprehensive income.

Under JGAAP, as mentioned in note (i) above, there is no requirement to present a consolidated statement of comprehensive income. Movements relating to foreign currency translation adjustments, deferred gains/losses on hedges and unrealized gains/losses on available for sale financial assets are presented in the consolidated statement of changes in net assets. Starting with consolidated financial statements for the year ended 31 March 2011, there is no GAAP difference between IFRS and JGAAP on presentation of “comprehensive income” since the Group has adopted, prospectively, JGAAP’s new accounting standard for presenting comprehensive income.

(v) Extraordinary items

Under IFRS, the presentation of extraordinary items on the consolidated income statement, consolidated statement of comprehensive income or in the notes to the consolidated financial statements is prohibited.

Under JGAAP, extraordinary income or expense is required to be disclosed on the consolidated statement of operations. Extraordinary income or expense includes non-recurring items and adjustments in relation to previous periods.

(vi) Earnings per share

Under IFRS, an entity should present basic and diluted earnings per share on the face of the consolidated income statement or the consolidated statement of comprehensive income, as appropriate. Other information, including the numerator and denominator used for the purposes of calculating basic and diluted earnings per share is disclosed in the notes to the consolidated financial statements.

Under JGAAP, basic and diluted earnings per share and other information for the purposes of calculating earnings per share is disclosed in the notes.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

3. Consolidated statement of changes in equity/ consolidated statement of changes in net assets

(i) *Reconciliation of changes in equity/changes in net assets*

Under IFRS, an entity should present total comprehensive income for the period, showing separately total amounts attributable to owners of the parent and to non-controlling interest, the effect of retrospective adjustments, if any and a reconciliation between the carrying amount at the beginning and the end of the period for each component of equity.

Under JGAAP, reconciliation between the carrying amount at the beginning and the end of the period for each component of shareholders’ equity and each component of valuation and translation adjustments are presented in the consolidated statement of changes in net assets. While the small size entities controlled by its parent are excluded from consolidation when meeting the specific exemption, such small size entities are required to be consolidated if they no longer meet the exemption. The effect to shareholders’ equity resulting from the inclusion and exclusion of these entities are reported as adjustments.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

4. Consolidated statement of cash flows

(i) *Investments in subsidiaries*

Under IFRS, an entity should disclose the aggregate cash flows arising from obtaining or losing control of subsidiaries or other businesses and classify such cash flows as investing activities. An entity should disclose each of the following, in aggregate, in respect of both obtaining and losing control of subsidiaries or other businesses during the period:

- (a) the total purchase or disposal consideration paid or received;
- (b) the portion of the purchase or disposal consideration discharged by means of cash and cash equivalents;
- (c) the amount of cash and cash equivalents in the subsidiaries or other businesses acquired or disposed of over which control is obtained or lost; and
- (d) the amount of the assets and liabilities other than cash or cash equivalents in the subsidiaries or other businesses acquired or disposed of over which control is obtained or lost, summarized by each major category.

Under JGAAP, there is no specific requirement in relation to disclosure of cash flow effects of obtaining or losing control of subsidiaries set out in (a) to (d) above.

(ii) *Changes in ownership interests in subsidiaries*

Under IFRS, cash flows arising from changes in ownership interests in a subsidiary that do not result in a loss of control should be classified as cash flows from financing activities.

Under JGAAP, an entity classifies its cash flows arising from changes in ownership interests in a subsidiary that do not result in a loss of control as cash flows from investing activities.

While the small size entities controlled by its parent are excluded from consolidation when meeting the specific exemption, such small size entities are required to be consolidated if they no longer meet the exemption. The cash flow effect resulting from the inclusion and exclusion of these entities are reported as adjustment to cash and cash equivalents.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

B. NOTES DISCLOSURE

(i) Business combinations

Both IFRS and JGAAP require disclosure that enables users to understand the effect of a business combination, including the name and a description of the acquiree, acquisition date, percentage of voting power acquired, reason for the business combination, acquisition related costs, fair value of consideration transferred, certain information about assets acquired and liabilities assumed and amount of goodwill recognized. Such disclosure should be presented for each material business combination transaction.

Under IFRS, the following additional disclosure is required for each material business combination:

- a qualitative description of the factors that make up the goodwill recognized
- the acquisition-date fair value of each major class of consideration, such as:
 - (a) cash;
 - (b) other tangible or intangible assets, including a business or subsidiary of the acquirer;
 - (c) liabilities incurred, for example, a liability for contingent consideration; and
 - (d) equity interests of the acquirer, including the number of instruments or interests issued or issuable and the method of determining the fair value of those instruments or interests.
- amount and description for contingent consideration arrangements and indemnification assets
- fair value and contractual amount of major category of receivables of the acquiree
- amount of non-controlling interest and the measurement basis

Under JGAAP, total amounts of current assets, current liabilities, non-current assets and non-current liabilities are disclosed.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(ii) Goodwill

Under IFRS, the entity should disclose a reconciliation of the carrying amount of goodwill showing separately:

- (i) the gross amount and accumulated impairment losses at the beginning of the reporting period;
- (ii) additional goodwill recognized during the reporting period (except those included in a disposal group);
- (iii) adjustments resulting from the subsequent recognition of deferred tax assets during the reporting period;
- (iv) goodwill included in a disposal group and goodwill derecognized during the reporting period without having previously been included in a disposal group;
- (v) impairment losses recognized during the reporting period;
- (vi) net exchange rate differences arising during the reporting period;
- (vii) any other changes in the carrying amount during the reporting period; and
- (viii) the gross amount and accumulated impairment losses at the end of the reporting period.

Under JGAAP, an entity should disclose the amortization period and method of goodwill. There is no other disclosure requirement.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(iii) Capital Management

Under IFRS, an entity should disclose information that enables users of its financial statements to evaluate the Group’s objectives, policies and processes for managing capital, which include qualitative information about its objectives, policies and processes for managing capital, summary quantitative data about what it manages as capital, any changes in the qualitative information and summary quantitative data from the previous period and whether during the period it complied with any externally imposed capital requirements to which it is subject to.

Under JGAAP, there is no such disclosure requirement.

(iv) Property and equipment and intangible assets

Under IFRS, an entity should disclose, for each class of property and equipment, (i) the gross carrying amount and the accumulated depreciation and amortization (aggregated with accumulated impairment losses) at the beginning and end of the period and (ii) a reconciliation of the carrying amount at the beginning and end of the period showing additions, impairment, depreciation and any other changes separately.

For each class of intangible assets, the Group should disclose the gross carrying amount and any accumulated amortization (aggregated with accumulated impairment losses) at the beginning and end of the period, a reconciliation of the carrying amount at the beginning and end of the period, a description, the carrying amount and remaining amortization period of any individual intangible asset that is material to the financial statements of the Group and the existence and carrying amounts of intangible assets whose title is restricted.

Under JGAAP, the above disclosures are not required to be disclosed in the consolidated financial statements. A reconciliation of the carrying amounts of property and equipment and intangible assets at the beginning and end of the period of the Company are required to be disclosed.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(v) Financial instruments

(a) *Classification of financial instruments*

IFRS requires disclosure by the class of financial instruments. Financial instruments are classified into financial assets at fair value through profit or loss (including held for trading and designated upon initial recognition), held-to-maturity investments, loans and receivables and available-for-sale financial assets. Financial liabilities are classified into financial liabilities at fair value through profit or loss (including held for trading and designated upon initial recognition) and financial liabilities measured at amortized cost. An entity should group financial instruments into the above classes that are appropriate to the nature of the information disclosed and after taking into account the characteristics of those financial instruments and provide sufficient information to permit reconciliation of the amounts under each class of financial assets and financial liabilities to the line items presented in the consolidated statement of financial position.

Under JGAAP, investment securities are classified as trading assets or securities other than for trading purpose (available for sale securities). Information about acquisition costs and fair value (if any) of investment securities is provided. Trading assets are presented in the consolidated balance sheet as a separate line item. Securities other than for trading purpose are presented in the consolidated balance sheet as operational investment securities, short-term investment securities and investment securities.

(b) *Fair value*

Under IFRS, an entity should disclose the fair value of each class of financial assets and liabilities in a way that permits it to be compared with its carrying amount. In addition, an entity should disclose for each class of financial instruments the methods and, when a valuation technique is used, the assumptions applied in determining the fair values of each class of financial assets or financial liabilities.

Under IFRS, for financial instruments measured at fair value, an entity should classify those financial instruments using a 3-level fair value hierarchy and disclose such information for each class of financial instruments measured at fair value.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

Under JGAAP, securities with quoted prices are measured at fair value. Fair value information of all financial assets and liabilities as at March 31, 2010 and 2011 (other than the assets and liabilities which cannot be measured at fair value due to difficulty of determining fair value) is provided.

Under JGAAP, there is no requirement to classify financial instruments measured at fair value under a 3-level fair value hierarchy or to disclose the valuation methods, valuation technique and the assumptions used.

(c) Nature and extent of risks arising from financial instruments

Under IFRS, an entity should disclose both qualitative and quantitative information in respect of each type of risk arising from financial instruments, including credit risk, liquidity risk and market risk (currency risk, interest rate risk and other price risk). Such disclosure includes, among others, maximum credit risk exposure, maturity analysis of financial instruments, and sensitivity analysis for each type of market risk to which the Group is exposed to at the end of the reporting period.

Under JGAAP, limited disclosure for the years ended March 31, 2010 and 2011 is provided.

(d) Items of income, expenses, gains or losses

Under IFRS, the Group should disclose net gains or net losses, total interest income and total interest expenses for each class of financial instruments that are not measured at fair value through profit or loss.

Under JGAAP, there is no such disclosure requirement.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(e) *Derivative contracts*

Under IFRS, an entity should disclose the remaining contractual maturities for those derivatives financial liabilities for which contractual maturities are essential for an understanding of the timing of the cash flows.

Under JGAAP, there is no such disclosure requirement.

(f) *Impairment*

Under IFRS, when financial assets are impaired by credit losses and an entity records the impairment in a separate account rather than directly reducing the carrying amount of the asset, it needs to disclose a reconciliation of changes in that account during the period for each class of financial assets.

Under JGAAP, no such disclosure is required for the consolidated financial statements of the Group. These disclosures are only applicable to the Company’s financial statements.

(g) *Credit risk*

Under IFRS, an entity shall disclose the information about the credit quality of financial assets that are neither past due nor impaired and an analysis of the age of financial assets that are past due as at the end of the reporting period but not impaired.

There exists no relevant requirement under J-GAAP.

(vi) *Income taxes*

Under IFRS, an entity should disclose the aggregate current and deferred tax relating to items that are charged or credited directly to equity, an explanation of the relationship between tax expense and accounting profit using either a numerical reconciliation (i) between tax expense (income) and the product of accounting profit multiplied by the applicable tax rate or (ii) between average effective tax rate and the applicable tax rate. It should also disclose the basis on which the applicable tax rate is computed; an explanation of changes in the applicable tax rate; and the amount of deductible temporary differences, unused tax losses, and unused tax credits for which no deferred tax asset is recognized.

Under IFRS, an entity should disclose the amount of the deferred tax assets and liabilities recognized in respect of each type of temporary differences, and in respect of each type of unused tax losses and unused tax credits.

Under JGAAP, an entity is required to disclose a reconciliation between the normal effective statutory tax rate and the actual effective tax rate, and the major components of deferred tax assets and deferred tax liabilities.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(vii) Revenue

Under IFRS, an entity should disclose the amount of each significant category of revenue recognized during the period, including revenue arising from the sale of goods, rendering of services, interest, royalties and dividends.

Under JGAAP, there is no specific guidance on disclosure requirements. However, the amount of sale of goods and the rendering of services are required to be disclosed separately and the details of revenue are disclosed in the notes if the amounts are material. The components of revenue are disclosed in the statements of operations.

(viii) Leases

Under IFRS, for finance leases, a lessor should disclose a reconciliation between the gross investment in the lease at the end of the reporting period and the present value of minimum lease payments receivable at the end of the reporting period. In addition, it should disclose the gross investment in the lease and the present value of the minimum lease payments receivable at the end of the reporting period, for period not later than one year, later than one year and not later than five years and later than five years.

Under JGAAP, an entity provides similar disclosure as required under IFRS except that it should disclose the gross investment in the lease and the present value of minimum lease payments receivable at the end of the reporting period for each of the first five years and after five years.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

Under IFRS, for finance leases, a lessee should disclose a reconciliation between the total of future minimum lease payments and their present value and the total of future minimum lease payments at the end of the reporting period, and their present value, for period not later than one year, later than one year and not later than five years and later than five years.

A lessor should disclose a reconciliation between the gross investment in the lease and the present value of minimum lease payments receivable at the end of the reporting period, unearned finance income, and the gross investment in the lease and the present value of minimum lease payments receivable at the end of the reporting period, for period not later than one year, later than one year and not later than five years and later than five years.

Under JGAAP, there is no such disclosure requirement.

(ix) Investment in associates/affiliates

Under IFRS, an entity should disclose the summarized financial information of associates, including the aggregate amount of assets, liabilities, revenues and profit or loss and the investor’s share of the profit or loss of associates accounted for using the equity method.

Under JGAAP, there is no such disclosure requirement.

Summary of Material Differences between International Financial Reporting Standards (“IFRS”) and Accounting Principles Generally Accepted in Japan (“JGAAP”)

(x) Investment in subsidiaries

Under IFRS, an entity should disclose the nature of relationship with its subsidiaries, a schedule that shows the effects of any changes in a parent’s ownership interest in a subsidiary that do not result in a loss of control on the equity attributable to owners of the parent and the gain or loss when the entity lost the control of a subsidiary.

Under JGAAP, there is no such disclosure requirement.

(xi) Related Party Transactions

Under IFRS, all material related party transactions/balances should be disclosed.

Under JGAAP, related party transactions are required to be disclosed when the size of such transactions/balances reached a pre-determined benchmark by reference to the relevant line items on the consolidated statement of operations/consolidated balance sheet.

B. Financial Information and Independent Auditor's Report

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
SBI Holdings, Inc.:

We have audited the accompanying financial statements of SBI Holdings, Inc. (the "Company") which comprise the balance sheets as at 31 March 2010 and 2011, and the statements of operations and changes in net assets for the years then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31 March 2010 and 2011 and its financial performance for the years then ended in accordance with accounting principles generally accepted in Japan.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The additional information in section B2 of the financial information is presented for the purpose of additional disclosure and is not a required part of the basic financial statements. This additional information is the responsibility of the Company's management. Such information has been subjected to the auditing procedures applied in our audits of the basic financial statements and, in our opinion, such information is fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

Emphasis of Matter

Without qualifying our opinion we draw attention to Note XIV to the financial statements which describes the events after the reporting period related to the secondary listing of the Company's Hong Kong Depositary Receipts on the Main Board of The Stock Exchange of Hong Kong Limited. At the meeting held on 25 March 2011, the Board of Directors approved new share issuances and related offering of common shares associated with such secondary listing. The new share issuances through the offering were completed on 12 April 2011 and 9 May 2011.

Deloitte Touche Tohmatsu LLC
Tokyo, Japan

29 June 2011

B1. Financial Statements of the Company Balance Sheets

(Amounts in millions of Japanese Yen, rounded down to the nearest million except for per share information, unless otherwise stated)

	Notes	As at 31 March	
		2010	2011
Assets			
Current assets			
Cash and deposits		16,649	10,903
Accounts receivable-trade		1,109	903
Accounts receivable-others	VI. 3	3,395	13,839
Real estate for sale		6,440	4,792
Real estate for sales in progress		6,744	6,244
Operational investment securities	VI. 2	31,177	27,210
Allowance for investment losses		(2,865)	(248)
Operational investment securities, net		28,312	26,962
Short-term investment securities	VI. 3	50	11,000
Prepaid expenses		113	292
Operational loans receivable		3,078	120
Short-term loans receivable	VI. 3	65,105	51,875
Deferred tax assets		3,016	4,688
Others		2,443	5,016
Allowances for doubtful accounts		(1,263)	(1,668)
Total current assets		135,195	134,970

Balance Sheets

	Notes	As at 31 March	
		2010	2011
Non-current assets			
Property and equipment			
Buildings		4,172	5,593
Accumulated depreciation		(186)	(374)
Buildings, net		3,985	5,218
Furniture and fixtures		1,290	1,374
Accumulated depreciation		(980)	(1,123)
Furniture and fixtures, net		309	250
Vehicles		20	20
Accumulated depreciation		(14)	(17)
Vehicles, net		5	3
Land		2,533	2,757
Construction in progress		69	76
Total property and equipment		6,903	8,306
Intangible assets			
Patents		9	7
Trademark		25	24
Software		819	786
Telephone rights		5	5
Total intangible assets		859	824

Balance Sheets

	Notes	As at 31 March	
		2010	2011
Investments and other assets			
Stocks of subsidiaries and affiliates	VI.5	297,872	328,229
Allowance for investment losses		(4,116)	(1,464)
Stocks of subsidiaries and affiliates - net		293,755	326,764
Investments in other securities			
of subsidiaries and affiliates		49,684	49,667
Investment securities	VI.5	5,031	4,173
Investments in subsidiaries and affiliates other than equity securities		41	41
Long-term loans receivables			
from subsidiaries and affiliates		450	2,498
Long-term loans receivable from employees		—	535
Long-term prepaid expenses		24	115
Lease and guarantee deposits		1,619	1,696
Deferred tax assets, non-current		7,010	5,376
Others		—	10
Total investments and other assets		357,617	390,880
Total non-current assets		365,379	400,010
Deferred charges			
Stock issuance costs		—	152
Bond issuance cost		421	221
Total deferred charges		421	374
Total assets		500,996	535,355

Balance Sheets

	Notes	As at 31 March	
		2010	2011
Liabilities			
Current liabilities			
Short-term loans payable	VI.3 & 5	103,768	138,768
Current portion of bonds payable		110,000	70,000
Accounts payable		822	857
Accrued expenses		416	271
Deposits received		89	223
Others		71	10
Total current liabilities		215,168	210,131
Non-current Liabilities			
Asset retirement obligation		—	114
Long-term deposits received		—	5,353
Others		3,855	—
Total non-current liabilities		3,855	5,468
Total liabilities		219,023	215,599
Net assets			
Shareholders' equity			
Capital stock		55,284	73,236
Capital surplus			
Legal capital surplus		96,764	114,716
Other capital surplus		101,180	101,179
Total capital surplus		197,944	215,896
Retained earnings			
Other retained earnings			
Retained earnings brought forward		33,424	40,849
Total retained earnings		33,424	40,849
Treasury stock		(246)	(246)
Total shareholders' equity		286,405	329,734
Valuation and translation adjustments			
Unrealized losses on available-for-sale securities		(4,433)	(9,979)
Total valuation and translation adjustments		(4,433)	(9,979)
Total net assets		281,972	319,755
Total liabilities and net assets		500,996	535,355

Statements of Operations

	Notes	Year ended 31 March	
		2010	2011
Net sales			
Revenue from operational investment securities	VII. 3	17,929	8,799
Revenue from real estate business		3,187	792
Dividend income	VII. 3	510	11,675
Others		7,479	6,923
Total net sales		29,106	28,191
Cost of sales			
Cost of operational investment securities	VII. 1	8,675	6,601
Provision of allowance for investment losses		2,549	2,096
Cost of real estate business	VII. 7	3,062	656
Other operating costs	VII. 2	7,907	6,763
Total cost of sales		22,195	16,118
Gross profit		6,910	12,072
Selling, general and administrative expenses	VII. 4 & 6	6,258	7,304
Operating income		652	4,767
Non-operating income			
Interest income	VII. 3	2,790	1,781
Dividend income		51	57
Others		262	152
Total non-operating income		3,104	1,991
Non-operating expense			
Interest expense	VII. 3	4,314	3,843
Amortization of bond issuance costs		275	611
Foreign exchange losses		278	438
Others		15	512
Total non-operating expense		4,883	5,405
Ordinary income (loss)		(1,126)	1,353

Statements of Operations

	Notes	Year ended 31 March	
		2010	2011
Extraordinary income			
Gains on sales of investment			
in subsidiaries and affiliates	VII. 3	3,951	16,471
Gains on sales of investment securities		610	—
Gains on transfer of business		1,303	—
Others		—	27
		<hr/>	<hr/>
Total extraordinary income		5,865	16,499
		<hr/>	<hr/>
Extraordinary expense			
Losses on retirement of non-current assets	VII. 5	38	43
Losses on disposal of investment			
in subsidiaries and affiliates		1,421	2,078
Losses on valuation of investment			
in subsidiaries and affiliates		659	4,918
Losses on valuation of investment securities		20	26
Losses on sales of receivables			
from subsidiaries and affiliates		1,174	—
Provision of allowance for investment losses		500	—
Losses on transfer of business		551	—
Others		25	668
		<hr/>	<hr/>
Total extraordinary expense		4,392	7,736
		<hr/>	<hr/>
Income before income taxes		346	10,116
Income taxes-current		(4)	(4)
Income taxes-deferred		3,177	(1,010)
Total income taxes		3,172	(1,014)
		<hr/>	<hr/>
Net income		<u>3,519</u>	<u>9,101</u>

Statements of Changes in Net Assets

	Notes	Year ended 31 March	
		2010	2011
SHAREHOLDERS' EQUITY			
Capital stock			
Balance at the end of previous year		55,214	55,284
Changes during the year			
Issuance of new stock		69	17,952
Total changes during the year		69	17,952
Balance at the end of current year		55,284	73,236
Capital surplus			
Legal capital surplus			
Balance at the end of previous year		96,694	96,764
Changes during the year			
Issuance of new stock		69	17,952
Total changes during the year		69	17,952
Balance at the end of current year		96,764	114,716
Other capital surplus			
Balance at the end of previous year		101,292	101,180
Changes during the year			
Decrease through share exchange		(112)	—
Disposal of treasury stock		(0)	(0)
Total changes during the year		(112)	(0)
Balance at the end of current year		101,180	101,179
Total capital surplus			
Balance at the end of previous year		197,987	197,944
Changes during the year			
Issuance of new stock		69	17,952
Decrease through share exchange		(112)	—
Disposal of treasury stock		(0)	(0)
Total changes during the year		(43)	17,951
Balance at the end of current year		197,944	215,896

Statements of Changes in Net Assets

	Notes	Year ended 31 March	
		2010	2011
Retained earnings			
Other retained earnings			
Retained earnings brought forward			
Balance at the end of previous year		31,578	33,424
Changes during the year			
Dividends		(1,673)	(1,676)
Net income		3,519	9,101
Total changes during the year		1,846	7,424
Balance at the end of current year		33,424	40,849
Total retained earnings			
Balance at the end of previous year		31,578	33,424
Changes during the year			
Dividends		(1,673)	(1,676)
Net income		3,519	9,101
Total changes during the year		1,846	7,424
Balance at the end of current year		33,424	40,849
Treasury stock			
Balance at the end of previous year		(636)	(246)
Changes during the year			
Disposal of treasury stock		389	—
Total changes during the year		389	—
Balance at the end of current year		(246)	(246)

Statements of Changes in Net Assets

	Notes	Year ended 31 March	
		2010	2011
Total shareholders' equity			
Balance at the end of previous year		284,144	286,405
Changes during the year			
Issuance of new stock		138	35,904
Decrease through share exchanges		(112)	—
Dividends		(1,673)	(1,676)
Net income		3,519	9,101
Disposal of treasury stock		388	(0)
Total changes during the year		2,261	43,328
Balance at the end of current year		286,405	329,734
Valuation and translation adjustments			
Unrealized losses on available-for-sale securities			
Balance at the end of previous year		(1,627)	(4,433)
Changes during the year			
Net changes other than shareholders' equity		(2,805)	(5,546)
Total changes during the year		(2,805)	(5,546)
Balance at the end of current year		(4,433)	(9,979)
Total valuation and translation adjustments			
Balance at the end of previous year		(1,627)	(4,433)
Changes during the year			
Net changes other than shareholders' equity		(2,805)	(5,546)
Total changes during the year		(2,805)	(5,546)
Balance at the end of current year		(4,433)	(9,979)
Total net assets			
Balance at the end of previous year		282,516	281,972
Changes during the year			
Issuance of new stock		138	35,904
Decrease through share exchanges		(112)	—
Dividends		(1,673)	(1,676)
Net income		3,519	9,101
Disposal of treasury stock		388	(0)
Net changes other than shareholders' equity		(2,805)	(5,546)
Total changes during the year		(543)	37,782
Balance at the end of current year		281,972	319,755

Notes to the Financial Statements

I. BASIS OF PRESENTATION

The Financial Statements of the Company were prepared in accordance with JGAAP and were presented by reference to the “Rules Governing Term, Form and Preparation of Financial Statements” (Finance Ministerial Order the 59th, 1963, which is hereinafter referred to as the “Financial Statements Rule”). The Financial Statements of the Company has been prepared on the historical cost basis except for certain investments which are stated at fair value, the detail of which are listed below.

II. SIGNIFICANT ACCOUNTING POLICIES

1. Valuation method of securities

(a) Stocks of subsidiaries and affiliates

Stocks of subsidiaries and affiliates are stated at cost determined by the moving-average cost method.

(b) Available-for-sale securities (consist of investment securities and operational investment securities)

(i) Listed securities

Listed securities are measured at fair value, with fair value gains and losses, net of applicable taxes, reported as “unrealized gains (losses) on available-for-sale securities”, a separate component of net assets. The cost of securities sold is determined based on the moving average cost method.

(ii) Unlisted securities

Unlisted securities are stated at cost less impairment, determined by the moving average cost method.

Notes to the Financial Statements

(c) Investments in funds

For the investments in funds which are categorized as subsidiaries and within the scope of consolidation, the Company's proportionate share in the net assets of the funds is calculated based on the funds' provisional financial statements as at the Company's balance sheet date, and is presented as "Investments in other securities of subsidiaries and affiliates" (Non-current assets).

For the investments in funds which are categorized as subsidiaries but not within the scope of consolidation, the Company's proportionate share in the net assets of the funds is calculated based on the funds' annual financial statements or interim financial statements, and is presented in "Investments in other securities of subsidiaries and affiliates" (Non-current assets).

For the investments in funds which are not categorized as subsidiaries, the Company's proportionate share in the net assets of the funds is calculated based on the funds' annual financial statements or interim financial statements, and is presented as "Operational investments securities" (Current assets).

The Company's proportionate share of the stocks of subsidiaries and affiliates which are held by the funds, is presented as "Stocks of subsidiaries and affiliates" (Non-current assets).

2. Valuation method of inventories

Real estate for sale

Real estate for sale is measured at the lower of cost or net realizable value.

Notes to the Financial Statements

3. Depreciation method of depreciable assets

(a) Property and equipment

Property and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the declining balance method over the estimated useful lives of assets while the straight-line method is applied to buildings. The range of useful lives is principally from 5 to 50 years for buildings, from 4 to 20 years for furniture and fixtures, and from 5 to 6 years for vehicles.

(b) Intangible assets

Intangible assets are amortized using the straight line method. Amortization of software used for internal purposes is computed using the straight line method over the estimated useful life of the software (5 years).

4. Deferred charges

(a) Stock issuance costs

Stock issuance costs are amortized over 3 years by using the straight line method.

(b) Bond issuance cost

Bond issuance costs are amortized over the bond term by using straight line method.

5. Recognition and measurement of significant provisions and allowances

(a) Allowance for investment losses

Allowance for investment losses for operational investment securities and investment securities are provided based on the estimated losses of the investment and the financial condition of the investees.

(b) Allowance for doubtful accounts

Allowance for doubtful accounts is provided based on the Company's past credit loss experience and an evaluation of the recoverability of the outstanding receivables including notes and accounts receivable-trade, and operational loans receivable.

Notes to the Financial Statements

6. Translations of significant assets and liabilities denominated in foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into Japanese Yen using the exchange rates at the balance sheet date. The resulting translation gain or loss is recognized in income.

7. Recognition of net sales and cost of sales

(a) Revenue and cost of operational investment securities

Revenue from operational investment securities consists of proceeds from the sales of operational investment securities and securities held by funds and interest and dividend income from these securities. Cost of operational investment securities consists of the cost of operational investment securities and securities held by funds, write down of operational investment securities and securities held by funds, and fees related to securities transactions.

(b) Dividend income

Dividends from subsidiaries and affiliates are recorded as dividend income which is included in net sales in the statement of operations.

8. Accounting for significant hedging transactions

(a) Accounting for hedges

Foreign currency forward contracts are used to hedge foreign currency exposures of the Company. Receivables, payables and investment securities denominated in foreign currencies are translated at the contracted rates if the forward contracts qualify for hedge accounting.

Notes to the Financial Statements

(b) Hedging instruments and hedged item

(i) Hedging instruments

Foreign exchange forward contracts

(ii) Hedged item

Foreign currency-denominated receivables and payables.

There were no foreign currency forward contracts outstanding at the end of the year.

(c) Hedging policy

For foreign currency denominated transactions, the foreign currency forward contracts are used to hedge foreign currency exposures.

(d) Assessment of effectiveness between the hedging instruments and the hedged items

The Company does not assess hedge effectiveness of foreign exchange forward contracts which qualify for hedge accounting and meet specific matching criteria.

9. Other significant accounting policies for financial statements

(a) Accounting for investments in funds

For the investments in funds which are categorized as subsidiaries and within the scope of consolidation, the Company's proportionate share in the net assets and revenue/expenses of the funds are calculated based on the funds' provisional financial statements as at the Company's balance sheet date, and are presented in "Investments in other securities of subsidiaries and affiliates" (Non-current assets) and revenue/expenses respectively.

For the investments in funds categorized as subsidiaries but not within the scope of consolidation, the Company's proportionate share in the net assets and revenue/expenses of the funds is calculated based on the funds' annual financial statements or interim financial statements, and is presented in "Investments in other securities of subsidiaries and affiliates" (Non-current assets) and revenue/expenses respectively.

Notes to the Financial Statements

For the investments in funds which are not categorized as subsidiaries, the Company's proportionate share in the net assets and revenue/expenses of the funds is calculated based on the funds' annual financial statements or interim financial statements, and is presented as "Operational investments securities" (Current assets) and revenue/expenses respectively.

The Company's proportionate share for the stocks of subsidiaries and affiliates held by the funds, is presented as "Stocks of subsidiaries and affiliates" (Non-current assets), while the Company's proportionate share relating to the gains/losses from disposal of investment in subsidiaries and affiliates held by the funds, is presented as "Gains/losses on disposal of investment in subsidiaries and affiliates" (Extraordinary income/expense).

(b) **Accounting for consumption taxes**

The amounts in the financial statements are presented without consumption or local consumption taxes. Nondeductible consumption taxes are recorded as selling, general and administrative expenses.

III. CHANGES IN SIGNIFICANT ACCOUNTING POLICIES

The following new and revised accounting policies are adopted prospectively:

FOR THE YEAR ENDED 31 MARCH 2011

The Company has adopted "Accounting Standard for Asset Retirement Obligation" (ASBJ Statement No. 18 issued on 31 March 2008) and "Guidance for Accounting Standard for Asset Retirement Obligation" (ASBJ Guidance No. 21 issued on 31 March 2008). The operating income and ordinary income was decreased by ¥8 million and the income before income taxes was decreased by ¥79 million for the year ended 31 March 2011 as a result of the change.

Notes to the Financial Statements

IV. CHANGES IN PRESENTATION

Change in presentation due to expansion of a particular line item or grouping with other items if the corresponding amount exceeds or is below the benchmark of the associated Financial Statements caption. The following change in presentation is applied prospectively:

Balance sheets:

FOR THE YEAR ENDED 31 MARCH 2011

“Long-term deposits received” was included in “Others” line of “Non-current liabilities” for the year ended 31 March 2010 and was separately presented for the year ended 31 March 2011, as the amount exceeds 1 percent of total amount of total liabilities and net assets. “Long-term deposits received” included in “Others” line of “Non-current liabilities” for the year ended 31 March 2010 amounted to ¥3,855 million.

V. ADDITIONAL INFORMATION

FOR THE YEAR ENDED 31 MARCH 2011

Execution of Share Exchange Agreement

The Company and its consolidated subsidiary, SBI VeriTrans Co., Ltd. (“SBI VeriTrans”), announced that at board meetings held on 24 February 2011, their respective boards of directors approved to making SBI VeriTrans a wholly-owned subsidiary of the Company through a share exchange subject to approval at SBI VeriTrans’ annual meeting of shareholders, and the two companies executed a share exchange agreement. Outline of the transactions is described in additional information in Section “V. ADDITIONAL INFORMATION” of the consolidated financial statements.

Notes to the Financial Statements

VI. NOTES TO BALANCE SHEETS

1. Contingent liabilities

	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
(1) Guarantees for loans and foreign exchange forward contract of subsidiaries and affiliates.	1,250	2,152
(2) Others:		

SBI Liquidity Market Co., Ltd (“SBILM”), a consolidated subsidiary of the Company, entered into banking cover deals to ensure liquidity in the foreign exchange margin trading. The Company guaranteed the current and future obligation relating to this business which SBILM owed to counterparties. As at the end of the year, there was no outstanding obligation as there was no guarantee obligation.

Foreign exchange trading was entered into the currency margin transaction between SBILM and SBI Securities Co., Ltd (“SBISEC”), a subsidiary of the Company. The Company guaranteed all obligations which SBISEC owes to SBILM. As at the end of the year, there was no outstanding obligation as there was no guaranteed obligation.

2. Operational investment securities

AS AT 31 MARCH 2010

The Company held 20% or more of the voting rights of the 4 companies listed below.

These investments were made with the purpose of fostering the development of venture capital portfolio companies, which was the Company’s business activity.

Since the purpose of these investments was not to control or to exert influence over the entities, they were not included in subsidiaries or affiliates.

- Venture Revitalize Investment, Inc.
- New Horizon Keensolar investment Co., Ltd.
- KTIC Holdings Corporation
- Phnom Penh Commercial Bank Limited

Notes to the Financial Statements

AS AT 31 MARCH 2011

The Company held 20% or more of the voting rights of 1 company listed below.

This investment was made with the purpose of fostering the development of venture capital portfolio companies, which was the Company's business activity.

Since the purpose of this investment was not to control or to exert influence over the entities, it was not included in subsidiaries or affiliates.

— Venture Revitalize Investment, Inc.

3. Assets and liabilities related to subsidiaries or affiliates

Balance sheet items related to subsidiaries or affiliates which were not separately presented were as follows:

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Short-term investment securities	—	11,000
Short-term loans receivable	64,455	51,875
Accounts receivable-others.	—	13,611
Short-term loans payable	89,968	87,468

Notes to the Financial Statements

4. Line of credit from financial institutions

To ensure an efficient operating funds procurement, the Company entered into overdraft facilities with 6 and 7 banks as at 31 March 2010 and 2011 respectively.

Unused overdraft facilities at the end of the year were as follows:

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Lines of credit	20,800	52,800
Used balance	13,800	51,300
Unused portion	7,000	1,500

5. Asset pledged as collateral and liabilities related to pledged assets

Asset pledged as collateral were as follows:

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Stocks of subsidiaries and affiliates	153,462	154,592
Investment securities	2,364	1,896
Total	155,826	156,488

The assets listed above were pledged for short-term loans payable to subsidiaries amounting to ¥83,900 million and ¥80,900 million as at 31 March 2010 and 2011 respectively.

Notes to the Financial Statements

VII. NOTES TO STATEMENTS OF OPERATIONS

1. Cost of operational investment securities

The cost of operational investment securities included a valuation loss on operational investments securities, including investments in operational investment securities held by funds.

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Valuation loss on operational investments securities.	420	407

2. Other operating costs

Other operating costs included personnel expenses associated with sales.

3. Transactions with subsidiaries and affiliates

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Net sales		
Revenue from operational investment securities	9,220	—
Dividend income	—	11,675
Non-operating income		
Interest income	2,702	1,763
Non-operating expense		
Interest expense	2,741	1,583
Extraordinary income		
Gains on sales of investment in subsidiaries and affiliates	2,399	12,819

Notes to the Financial Statements

4. Major items and amounts of selling, general and administrative expenses

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Bank charges	372	—
Salaries	1,380	1,609
Taxes and duties	686	606
Commission fees	873	1,304
Outsourcing fees	314	438
Rent expenses	556	636
Compensations	—	517
Depreciation	393	363
Advertising	533	450

Selling expenses accounted for approximately 9% and 6% of the total selling, general and administrative expenses while general and administrative expenses accounted for 91% and 94% for the years ended 31 March 2010 and 2011 respectively.

5. Losses on retirement of non-current assets

	As at 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Buildings	24	—
Furniture and fixtures	1	0
Trademark	2	—
Software	10	43
Total	38	43

Notes to the Financial Statements

6. Selling, general and administrative expenses

Selling, general and administrative expenses included research and development costs of ¥7 million for the year ended 31 March 2010. No research and development costs incurred for the year ended 31 March 2011.

7. Real estate for sale

The balance of real estate for sale reflects the write down inventories to net realizable value. The amount of write-down of inventories is as follows:

	As at 31 March	
	2010 (millions of Yen)	2011 (millions of Yen)
Cost of sales		
Cost of real estate business	483	233

VIII. NOTES TO STATEMENTS OF CHANGES IN NET ASSETS

Outstanding number of treasury stock

Year ended	As at 31 March 2009 (share)	Increase (share)	Decrease (share)	As at 31 March 2010 (share)
31 March 2010				
Treasury stock				
Common shares (Note)	37,661	—	23,040	14,621

Note: The decrease of 23,040 common shares in treasury stock was due to the reissuance of shares to acquire the remaining share of SBI Futures Co., Ltd. to become a wholly owned subsidiary.

Year ended	As at 31 March 2010 (share)	Increase (share)	Decrease (share)	As at 31 March 2011 (share)
31 March 2011				
Treasury stock				
Common shares	14,621	—	—	14,621

Notes to the Financial Statements

IX. NOTES TO LEASE TRANSACTIONS LESSEE

Finance lease

Information regarding these leases is as follows:

	As at 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
(a) Acquisition costs, accumulated depreciation and net carrying amount of lease property at the end of year:		
Furniture and fixture		
Acquisition costs	4	—
Accumulated depreciation	3	—
Carrying amount at the end of year	<u>1</u>	<u>—</u>
(b) Future lease payments at the end of year:		
Due within one year	1	—
Due after one year	—	—
Total	<u>1</u>	<u>—</u>
(c) Lease payments, depreciation and interest expenses:		
Lease payments	1	1
Depreciation	1	1
Interest expense	0	0

(d) Depreciation method:

Leased assets were depreciated by using the straight-line method over the lease term with estimated residual value of zero.

(e) Calculation of interest expense:

The difference between total lease payments and the acquisition cost was assumed to be interest expense and the interest method was used to allocate interest expense to each year.

Notes to the Financial Statements

X. SECURITIES

AS AT 31 MARCH 2010

Stocks of subsidiaries and affiliates with quoted market price

Type	Carrying amount (millions of Yen)	Fair value (millions of Yen)	Difference (millions of Yen)
Stocks of subsidiaries	12,035	12,039	3
Stocks of affiliates	1,390	1,136	(254)
Total	<u>13,426</u>	<u>13,175</u>	<u>(250)</u>

Note:

Stocks of subsidiaries and affiliates whose fair values were assumed to be extremely difficult to measure:

Type	Carrying amount (millions of Yen)
Stocks of subsidiaries	263,519
Stocks of affiliates	<u>20,926</u>

Those unlisted equity securities were excluded from the fair value disclosure as there was no market value and it was extremely difficult to measure the fair value and, therefore, not subject to fair value disclosure in the table "Stocks of subsidiaries and affiliates with quoted market price" above.

Notes to the Financial Statements

AS AT 31 MARCH 2011

Stocks of subsidiaries and affiliates with quoted market price

Type	Carrying amount (millions of Yen)	Fair value (millions of Yen)	Difference (millions of Yen)
Stocks of subsidiaries	12,035	12,048	12
Stocks of affiliates	1,496	1,144	(352)
Total	<u>13,532</u>	<u>13,192</u>	<u>(339)</u>

Note:

Stocks of subsidiaries and affiliates whose fair values were assumed to be extremely difficult to measure:

Type	Carrying amount (millions of Yen)
Stocks of subsidiaries	287,263
Stocks of affiliates	<u>27,433</u>

Those unlisted equity securities were excluded from the fair value disclosure as there was no market value and it was extremely difficult to measure the fair value and, therefore, not subject to fair value disclosure in the table "Stocks of subsidiaries and affiliates with quoted market price" above.

Notes to the Financial Statements

XI. NOTES TO INCOME TAXES

1. Major components of the deferred tax assets and liabilities

	Year ended 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Deferred tax assets - Current		
Losses on valuation of investment securities (current assets)	1,122	1,288
Provision of allowance for investment losses (current assets)	1,653	1,506
Losses on valuation of inventory	329	425
Provision of allowance for doubtful accounts	514	679
Accrued enterprise taxes	66	83
Tax loss carried forward	790	1,220
Unrealized losses on available-for-sale securities	2,587	4,207
Others	264	545
Subtotal	7,329	9,956
Valuation allowance	(3,038)	(4,802)
Total deferred tax assets - Current	4,291	5,153
Deferred tax assets (investment and other assets)		
Losses on valuation of investment securities (non-current assets)	7,226	9,498
Provision of allowance for investment losses (non-current assets)	1,674	595
Tax loss carried forward	4,588	2,639
Unrealized losses on available-for-sale securities	469	484
Others	61	138
Subtotal	14,021	13,356
Valuation allowance	(6,171)	(7,380)
Total deferred tax assets (investment and other assets)	7,849	5,976
Total deferred tax assets	12,140	11,130

Notes to the Financial Statements

	Year ended 31 March	
	2010 <i>(millions of Yen)</i>	2011 <i>(millions of Yen)</i>
Deferred tax liabilities - Current		
Unrealized gains on available-for-sale securities	(1,274)	(464)
Total deferred tax liabilities - Current	(1,274)	(464)
Deferred tax liabilities - Non-current		
Unrealized gains on available-for-sale securities	(839)	(599)
Others	(0)	0
Total deferred tax liabilities - Non-current	(839)	(599)
Total deferred tax liabilities	(2,113)	(1,064)
Net deferred tax assets	10,026	10,065

Deferred tax assets were netted with deferred tax liabilities in the balance sheets as at 31 March 2010 and 2011.

2. Reconciliation between the normal effective statutory tax rate and the actual effective tax rate

	Year ended 31 March	
	2010	2011
Normal effective tax rate. (adjustments)	40.69%	40.69%
Expenses not deductible for income taxes purpose (Entertainment expenses, etc)	4.61%	1.43%
Income not taxable for income tax purpose (Dividend income, etc)	(44.14%)	(45.36%)
Change in valuation allowance	(917.74%)	13.23%
Others	1.21%	0.04%
Actual effective tax rate	(915.37%)	10.03%

Notes to the Financial Statements

XII. NOTES TO BUSINESS COMBINATIONS

The notes for year ended 31 March 2010 was omitted since the information was disclosed in the Consolidated Financial Statements as disclosure notes.

There was no relevant event for the year ended 31 March 2011.

XIII. NOTES TO PER SHARE INFORMATION

	Year ended 31 March	
	2010	2011
	Yen	Yen
Net assets per share	16,816.46	16,044.40
Net income per share	210.11	473.84
Diluted net income per share	209.49	473.33

Notes:

1. Basis of calculation of the net assets per share

	Year ended 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Total net assets	281,972	319,755
Deducted amount from net assets	—	—
Net assets attributable to common shareholders at the end of the year	281,972	319,755
The number of common shares	16,767,670	19,929,397

Notes to the Financial Statements

2. Basis of calculation for the net income (loss) and diluted net income per share

	Year ended 31 March	
	2010	2011
	(millions of Yen)	(millions of Yen)
Net income per share		
Net income for the year	3,519	9,101
Net income not attributable to common shareholders	—	—
Net income attributable to common shareholders	3,519	9,101
Average number of common shares during the year (share)	16,750,591	19,207,974
Diluted net income per share		
Adjustment on net income for the year	—	—
Increased number of common shares	49,358	20,501
Increased by exercising acquisition right	49,358	20,501

3. Overview of stocks with potential dilutive effect excluded from the calculation

For the year ended 31 March 2010: Stock acquisition right issued by the stock option plan (Potential shares: 182,637 shares)

For the year ended 31 March 2011: Stock acquisition right issued by the stock option plan (Potential shares: 184,464 shares)

XIV. EVENTS AFTER THE REPORTING PERIOD

On 25 March 2011, the board of directors of the Company, in preparation for the Company's listing on the main board of the Hong Kong Stock Exchange, approved an offering of depository receipts representing the Company's common shares (the "HDRs") in Hong Kong and certain other overseas markets excluding the United States and Canada (the "HDR offering"), the issuance and offering of common shares of the Company to be represented by the HDRs excluding common shares for the over-allotment, and the issuance and offering of common shares up to the number of shares represented by the over-allotment portion of the HDR offering.

Outline of the transactions are described in Section "XXV. EVENTS AFTER THE REPORTING PERIOD" of the Consolidated Financial Statements.

Notes to the Financial Statements

XV. SUPPLEMENTARY SCHEDULES FOR FINANCIAL STATEMENTS

SCHEDULE OF SECURITIES

FOR THE YEAR ENDED 31 MARCH 2011

Stock

		Issuer	Stocks	Carrying amount (millions of Yen)
Investment securities- non-current	Available-for-sale securities	The Sumitomo Trust and Banking Co., Ltd	4,315,000	1,896
		Broadmedia Corporation	9,564,500	1,042
		PION Co., Ltd.	30,500	385
		SW Kingsway Capital Holdings Ltd.	102,631,579	317
		Corporate Directions, Inc	188	28
		Others (3)	340	0
		Total	—	3,672

Debt securities

		Issuer	Face value (millions of Yen)	Carrying amount (millions of Yen)
Investment securities-current	Available-for-sale securities	e-Research Inc. No.21 Unsecured straight bond	11,000	11,000
		Total	—	11,000

Others

		Type and item	Units	Carrying amount (millions of Yen)
Investment securities- non-current	Available-for-sale securities	HFRX Global Hedge Fund Index	50,000	417
		SBI TOPIX100 Hedge Fund Index	102,351,167	67
		United Urban Investment Corporation	156	16
		Jefferies-SBI Strategic Investments USA LLC.	100	0
		Total	—	501

Notes to the Financial Statements

SCHEDULE OF PROPERTY AND EQUIPMENT, INTANGIBLE ASSETS, LONG TERM PREPAID EXPENSES AND DEFERRED ASSETS

FOR THE YEAR ENDED 31 MARCH 2011

Type of asset	Balance as		Decrease (millions of Yen)	Accumulated		Depreciation accounted in the year (millions of Yen)	Net amount (millions of Yen)
	at 31 March 2010 (millions of Yen)	Increase (millions of Yen)		Balance as at 31 March 2011 (millions of Yen)	depreciation as at 31 March 2011 (millions of Yen)		
Property and equipment							
Buildings	4,172	1,421	—	5,593	374	131	5,218
Furniture and fixtures	1,290	87	3	1,374	1,123	146	250
Vehicles	20	—	—	20	17	2	3
Land	2,533	224	—	2,757	—	—	2,757
Construction in Progress	69	60	52	76	—	—	76
Total property and equipment	<u>8,084</u>	<u>1,793</u>	<u>56</u>	<u>9,822</u>	<u>1,515</u>	<u>280</u>	<u>8,306</u>
Intangible assets							
Patents	—	—	—	13	5	1	7
Trademark	—	—	—	46	21	4	24
Software	—	—	—	1,904	1,117	271	786
Telephone rights	—	—	—	5	—	—	5
Total intangible assets	<u>—</u>	<u>—</u>	<u>—</u>	<u>1,969</u>	<u>1,145</u>	<u>276</u>	<u>824</u>
Long-term prepaid expenses	<u>24</u>	<u>203</u>	<u>112</u>	<u>115</u>	<u>—</u>	<u>—</u>	<u>115</u>
Deferred charges							
Stock issuance costs	—	203	—	203	50	50	152
Bond issuance costs	645	411	646	410	188	611	221
Total deferred charges	<u>645</u>	<u>614</u>	<u>646</u>	<u>613</u>	<u>239</u>	<u>662</u>	<u>374</u>

Note: As the amounts of the intangible assets as at 31 March 2011 were less than 1% of total assets, the movement of the intangible assets was not disclosed in the above table.

Notes to the Financial Statements

SCHEDULE OF ALLOWANCES

FOR THE YEAR ENDED 31 MARCH 2011

Type	Balance as	Increase	Decrease	Decrease	Balance as
	at 31 March		(Charge-off)	(Others)	at 31 March
	2010	(millions	(millions	(millions	2011
	(millions	of Yen)	of Yen)	of Yen)	(millions
	of Yen)		of Yen)	of Yen)	of Yen)
Allowance for investment losses	6,981	—	5,268	—	1,713
Allowance for doubtful accounts	1,263	406	—	0	1,668

Note: The "Decrease (Others)" in allowance for doubtful accounts represents the reversal of the allowance based on the past credit loss experience.

B2. Additional Stock Exchange Information of the Company

(Amounts in millions of Japanese Yen, rounded down to the nearest million, unless otherwise stated)

Additional information required under the relevant disclosure rules covering the Listing of Securities on the Stock Exchange of Hong Kong Limited, and not shown elsewhere in the financial statements is as follows:

I. OPERATIONAL LOANS RECEIVABLE

The Company's operational loans receivable as at 31 March 2010 and 2011 were ¥3,078 million and ¥120 million respectively, while accrued interest of the operation loans receivable as at 31 March 2010 and 2011 were ¥221 million and ¥0 million respectively.

II. FURTHER DETAILS OF TRADING ASSETS, OPERATIONAL INVESTMENT SECURITIES AND INVESTMENT SECURITIES

Trading assets, operational investment securities and investment securities as at 31 March 2010 and 2011 consisted of the following:

	As at 31 March	
	2010	2011
Current (Operational Investment Securities)		
Listed equity securities	64	7,975
Unlisted equity securities	18,392	9,602
Unlisted corporate bonds	10	10
Investment in unlisted funds	11,947	8,884
Listed trust fund investments	—	—
Others - listed	763	738
Others - unlisted	—	—
Subtotal	31,177	27,210
Allowance for investment losses	(2,865)	(248)
Total	28,312	26,962

Additional Stock Exchange Information of the Company

	As at 31 March	
	2010	2011
Non-current (Investment Securities)		
Listed equity securities	4,473	3,642
Unlisted equity securities	52	29
Unlisted corporate bonds	—	—
Listed trust fund investments	485	484
Others - listed	19	16
Others - unlisted	—	0
Total	5,031	4,173