

BOSHIWA INTERNATIONAL HOLDING LIMITED

博士蛙國際控股有限公司

(Incorporated in the Cayman Islands with limited liability)

Stock Code: 1698

2011 INTERIM REPORT







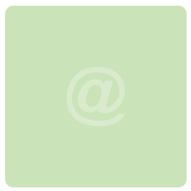






















3oshiwa

Established in 1997, Boshiwa International Holding Limited is a leading and fast-growing developer and retailer of children's products in China. We design, develop and sell children's apparel, footwear, accessories and other children's products under our proprietary brands, Boshiwa, Baby2 and Dr. Frog, and our licensed brands, Harry Potter, Prince of Tennis, NBA, Barcelona, Juventus, Manchester United, Bob the Builder and Thomas and Friends. Our strong product design and development capabilities enable us to lead market trends and transform product concepts into commercially viable products.

We have an integrated business model, where we participate in key stages of the product life cycle, such as product design and development, brand promotion and management, sales network development and operation, and sales and marketing, which provides one-stop shopping experience to our customers.

In more than ten years' development, we have built up a nationwide sales network and diversified sales platform. In response to the different consumption levels and habits in different regions of China, we use a combination of sales channels to cover the market, including department store concessions, street shops, Boshiwa 365 stores, flagship stores and online sales, which enable us to efficiently build our regional advantage and further expand our market.



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Corporate Information

BOARD OF DIRECTORS

Executive Directors

Mr. Zhong Zheng Yong
(Chairman and Chief executive officer)

Ms. Chen Li Ping

(Chief operations officer and

Executive vice president)

Non-executive Directors

Mr. Chen Pei Qi (Honorary chairman)

Mr. Li Shu Jun

Independent non-executive Directors

Mr. Lee Ted Tak Tai

Dr. Jiang Chang Jian

Mr. Li Zhi Qiang

AUDIT COMMITTEE

Mr. Lee Ted Tak Tai (Chairman)

Dr. Jiang Chang Jian

Mr. Li Zhi Qiang

NOMINATION COMMITTEE

Mr. Zhong Zheng Yong (Chairman)

Dr. Jiang Chang Jian

Mr. Li Zhi Qiang

REMUNERATION COMMITTEE

Mr. Zhong Zheng Yong (Chairman)

Dr. Jiang Chang Jian

Mr. Li Zhi Qiang

JOINT COMPANY SECRETARIES

Mr. Lv Yi Hao

Mr. Lo Wah Wai HKICPA, AICPA

AUTHORIZED REPRESENTATIVES

Mr. Zhong Zheng Yong

Mr. Lv Yi Hao

REGISTERED OFFICE

1st Floor, Windward 1

Regatta Office Park, P.O. Box 10338

Grand Cayman, KY1-1003

Cayman Islands

HEAD OFFICE IN THE PRC

Pudong Waigaoqiao Free Trade Zone

No. 78 Taigu Road, Shanghai

China

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

43rd Floor, Gloucester Tower

The Landmark

15 Queen's Road Central

Hong Kong

Corporate Information

PRINCIPAL BANKERS

Bank of Communications (Shanghai Branch)
China Merchants Bank
(Waiqaoqiao Free Trade Zone Sub-branch)

LEGAL ADVISERS

Orrick, Herrington & Sutcliffe
(as to Hong Kong law)

Haiwen & Partners (as to the PRC law)

Conyers Dill & Pearman
(as to the Cayman Islands law)

COMPLIANCE ADVISER

Guotai Junan Capital Limited

AUDITOR

Deloitte Touche Tohmatsu

SHARE REGISTRARS

Cayman Islands Principal Share Registrar and Transfer Office

Butterfield Fulcrum Group (Cayman) Limited Butterfield House 68 Fort Street P.O. Box 609 Grand Cayman, KYI-1107

Hong Kong Branch Share Registrar

Computershare Hong Kong
Investor Services Limited
Shops 1712–1716, 17th Floor
Hopewell Centre
183 Queen's Road East
Wanchai, Hong Kong

LISTING EXCHANGE INFORMATION

Place of Listing

Cayman Islands

Main Board, The Stock Exchange of Hong Kong Limited

Stock Code

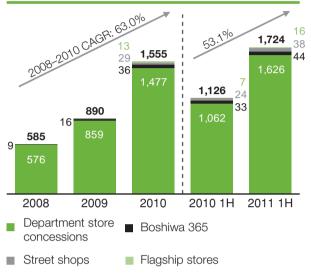
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COMPANY'S WEBSITE

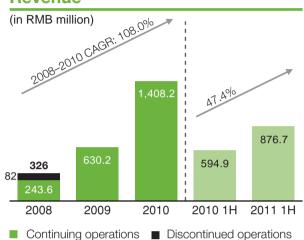
www.boshiwa.cn

Financial Highlights

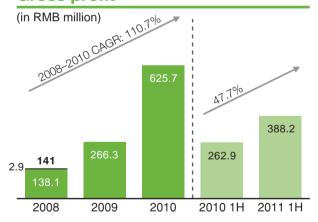
Increasing number of stores



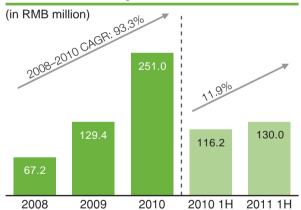
Revenue



Gross profit



Shareholders' profit



Business Review

During the six months ended 30 June 2011, Boshiwa International Holding Limited (the "Company") and its subsidiaries (collectively, the "Group") continued its efforts in store expansion and marketing and actively expanded the cross-selling retail network covering department store concessions, Boshiwa street shops and Boshiwa 365 stores and Boshiwa 365 flagship stores, so as to boost our continuous growth in market shares of our brands. The number of the Group's self-operated retail outlets and those operated by third parties increased from 1,555 stores as at 31 December 2010 to 1,724 stores as at 30 June 2011, among which brand department store concessions increased to 1,626; Boshiwa street shops increased to 38; Boshiwa 365 stores increased to 44 and Boshiwa 365 flagship stores increased to 16.

Financial Review

The Group maintained its rapid and continuous growth. For the six months ended 30 June 2011, our revenue and operating income recorded RMB876.7 million and RMB130.0 million respectively, representing an increase of 47.4% and 11.9% over the corresponding period last year.

Revenue

The revenue of the Group increased by 47.4% from RMB594.9 million for the six months ended 30 June 2010 to RMB876.7 million for the six months ended 30 June 2011, primarily as a result of a rapid increase in our revenue derived from sales of children's apparel, footwear and accessories and children's products. This increase was primarily attributable to the increase in sales volume resulting from the continuous expansion of our sales network, including the addition of, as compared with that of the end of 30 June 2010, 7 flagship stores, 6 Boshiwa 365 stores, 13 street shops and 223 department store concessions, which are all self-managed, and the addition of 2 flagship stores, 5 Boshiwa 365 stores, 1 street shop and 341 department store concessions, which are all operated by authorized third-party. In addition, we sped up the research and development and expanded our product offerings during the six months ended 30 June 2011 in order to boost the rapid growth of revenue. The revenues derived from the sales of children's apparel, footwear and accessories and children's products increased from RMB449.3 million and RMB145.6 million for the six months ended 30 June 2010 to RMB593.5 million and RMB283.2 million for the six months ended 30 June 2011 respectively.

The table below sets forth our revenue by product category for the periods indicated:

| | | Six months ended 30 June | | | | | | | |
|--------------------------|---------|--------------------------|--------------------|---------|--------|--|--|--|--|
| | 2011 | | | | | | | | |
| | | % of | | % of | Growth | | | | |
| | Revenue | Revenue | Revenue | Revenue | rate % | | | | |
| | | (RMB milli | ion, except percer | ntage) | | | | | |
| | | | | | | | | | |
| By product category | | | | | | | | | |
| Children's apparel, | | | | | | | | | |
| footwear and | | | | | | | | | |
| accessories | 593.5 | 67.7 | 449.3 | 75.5 | 32.1 | | | | |
| Other children's product | 283.2 | 32.3 | 145.6 | 24.5 | 94.5 | | | | |
| | | | | | | | | | |
| Total | 876.7 | 100.0 | 594.9 | 100.0 | 47.4 | | | | |

Cost of Sales

Our cost of sales mainly consists of costs for purchasing finished goods and merchandise. Our cost of sales increased from RMB332.0 million for the six months ended 30 June 2010 to RMB488.5 million for the six months ended 30 June 2011, representing a growth of 47.1%. The increase in cost of sales was slightly less than the increase in sales revenue, primarily due to lower procurement costs obtained as result of our increased bargaining power over suppliers with increase in purchases. Meanwhile, we continued to make an advance payment for purchasing part of children's clothes within the six months ended 30 June 2011 to lower purchase price.

The cost of sales of our children's apparel, footwear and accessories and other children's products increased from RMB227.7 million and RMB104.3 million for the six months ended 30 June 2010 to RMB275.6 million and RMB212.9 million for the six months ended 30 June 2011, respectively.

The table below sets forth our cost of sales by product category for the periods indicated:

| | | Six mon | ths ended 30 | June | |
|---------------------|---------|---------------|----------------|---------------|--------|
| | 20 | 11 | 20 | 10 | |
| | Cost of | % of | Cost of | % of | Growth |
| | Sales | Cost of sales | sales | Cost of sales | rate % |
| | | (RMB millio | n, except perc | centage) | |
| | | | | | |
| By product category | | | | | |
| Children's apparel, | | | | | |
| Footwear and | | | | | |
| accessories | 275.6 | 56.4 | 227.7 | 68.6 | 21.0 |
| Children's | | | | | |
| products | 212.9 | 43.6 | 104.3 | 31.4 | 104.1 |
| | | | | | |
| Total | 488.5 | 100.0 | 332.0 | 100.0 | 47.1 |

Gross Profit

Due to the above reasons, our gross profit increased significantly from RMB262.9 million for the six months ended 30 June 2010 to RMB388.2 million for the six months ended 30 June 2011. Our gross profit margin was 44.2% for the six months ended 30 June 2010, which is similar to 44.3% for the six months ended 30 June 2011. Our gross profit derived from sales of children's apparel, footwear and accessories and children's products increased from RMB221.6 million and RMB41.3 million for the six months ended 30 June 2010 to RMB317.9 million and RMB70.3 million for the six months ended 30 June 2011, respectively.

The table below sets forth our gross profit and gross profit margin by product category for the periods indicated:

| | | Six n | nonths ended 30 | June | |
|---------------------|--------|---------------|---------------------|---------------|--------|
| | 20 | 11 | 20 | 10 | |
| | Gross | Gross | Gross | Gross | Growth |
| | profit | profit margin | profit | profit margin | rate % |
| | | (RMB mi | illion, except perc | centage) | |
| | | | | | |
| By product category | | | | | |
| Children's apparel, | | | | | |
| footwear and | | | | | |
| accessories | 317.9 | 53.6 | 221.6 | 49.3 | 43.5 |
| Children's products | 70.3 | 24.8 | 41.3 | 28.4 | 70.2 |
| | | | | | |
| Total | 388.2 | 44.3 | 262.9 | 44.2 | 47.7 |

Other Gains and Losses

Other gains and losses of the Group decreased from the net gains of RMB19.8 million for the six months ended 30 June 2010 to the net losses of RMB4.7 million for the six months ended 30 June 2011, primarily due to the exchange loss incurred for the six months ended 30 June 2011 amounted to RMB20.0 million (six months ended 30 June 2010: foreign income of RMB0.4 million). This is mainly due to the funds (in Hong Kong dollar) raised by our listing experienced a drop in exchange rate for RMB during the six months ended 30 June 2011, resulting in loss in translation from our reporting currency to RMB.

In addition, other gains and losses also included government grants of the Group amounted to RMB16.6 million. The government grants were received from Shanghai Yangpu District Investment Service Center (上海市楊浦區招商服務中心). These grants are determined and are calculated based on our tax payments.

Distribution and Selling Expenses

Our distribution and selling expenses primarily include concession fees and rental expenses, promotional event and advertisement expenses, salaries and benefits for sales staff, packaging and transportation expenses, depreciation and amortization expenses and other expenses. Our distribution and selling expenses increased from RMB63.4 million for the six months ended 30 June 2010 to RMB165.2 million for the six months ended 30 June 2011, which was primarily due to the increase in concession fees and rental expenses, promotional event and advertising expenses, salaries and benefits of sales personnels, depreciation and amortization expenses, and other expenses. Our concession fees and rental expenses increased significantly, primarily because we continuously expanded our sales network, including the addition of 9 flagship stores, 11 Boshiwa 365 stores, 14 street shops and 564 department store concessions, and our Group paid the rental fees for the retail outlets operated by third parties. Our salaries and benefits increased primarily because we employed more personnel due to the expansion of our business. The expenses in promotional event and advertisement substantially increased, mainly due to the fact that our focus on advertising and promotion has been enhanced for the six months ended 30 June 2011. Our salaries and benefits increased primarily because we employed more personnel due to the expansion of our business. Depreciation and amortization expenses significantly increase mainly due to the continuous expansion of our sales channels, resulting in substantial increase in equipments.

In addition, other expenses of the Group also increased, primarily due to the increase in license fees as a result of the addition of licensed brands, such as NBA, Barcelona, Juventus, Manchester United, Bob the Builder and Thomas and Friends. Daily operational expenses such as travel expenses, materials consumed for the operation of retail shops and other business charges increased.

The table below sets forth a breakdown of our selling and distribution expenses for the periods indicated:

| | | Six m | onths ended 30 Jur | ne | |
|-------------------------|----------|----------|----------------------|---------|--------|
| | 2011 | | 2010 | | |
| | | % of | | % of | Growth |
| | Expenses | revenue | Expenses | revenue | rate % |
| | | (RMB mil | llion, except percen | itage) | |
| | | | | | |
| Concession fees and | | | | | |
| rental expenses | 61.3 | 7.0 | 29.4 | 4.9 | 108.5 |
| Promotional event and | | | | | |
| advertisement | 45.5 | 5.2 | 10.5 | 1.8 | 333.3 |
| Salaries and benefits | 23.5 | 2.7 | 12.9 | 2.2 | 82.2 |
| Packaging and | | | | | |
| transportation expenses | 3.7 | 0.4 | 2.6 | 0.4 | 42.3 |
| Depreciation and | | | | | |
| amortization | 14.4 | 1.6 | 2.7 | 0.5 | 433.3 |
| Others ⁽¹⁾ | 16.8 | 1.9 | 5.3 | 0.9 | 217.0 |
| | | | | | |
| Total | 165.2 | 18.8 | 63.4 | 10.7 | 160.6 |

Note:

^{(1):} Others primarily include brand licenced fees, travel expenses, consumables for the operation of our retail outlets, meeting expenses and utilities.

Administrative Expenses

Our administrative expenses primarily consist of salaries and benefits for managerial personnel and administrative personnel, depreciation and amortization expenses, research and development expenses, professional fees, consulting and design fees and others. Administrative expenses decreased from RMB37.1 million for the six months ended 30 June 2010 to RMB34.0 million for the six months ended 30 June 2011. The decrease in administrative expenses was mainly due to the decrease in the intermediary fees arising from the Initial Public Offer of the Group.

The table below sets forth a breakdown of our administrative expenses for the periods indicated:

| | Six months ended 30 June | | | | | |
|-----------------------|--------------------------|---------|--------------------|---------|--------|--|
| | 2011 | 1 | 201 | 0 | | |
| | | % of | | % of | Growth | |
| | Expenses | revenue | Expenses | revenue | rate % | |
| | | (RMB mi | llion, except perc | entage) | | |
| | | | | | | |
| Salaries and benefits | 8.2 | 0.9 | 8.2 | 1.4 | _ | |
| Depreciation and | | | | | | |
| amortization | 3.8 | 0.4 | 2.1 | 0.4 | 81.0 | |
| Research and | | | | | | |
| development expenses | 2.6 | 0.3 | 1.3 | 0.2 | 100.0 | |
| Professional fees | 2.3 | 0.3 | 18.8 | 3.2 | (87.8) | |
| Consulting and | | | | | | |
| designs fees | 7.1 | 0.8 | _ | _ | _ | |
| Others ⁽¹⁾ | 10.0 | 1.1 | 6.7 | 1.1 | 49.3 | |
| | | | | | | |
| Total | 34.0 | 3.9 | 37.1 | 6.2 | (8.4) | |

Note:

^{(1):} Others primarily include bank charges, travel expenses and conference fees.

Finance Costs

Our finance costs for the six months ended 30 June 2011 was RMB0.6 million, compared with RMB11.4 million for the six months ended 30 June 2010. The decrease in finance costs was primarily due to the full settlement of all loans by the Group.

Income Tax Expenses

Our income tax expenses incurred for the six months ended 30 June 2010 and 2011 were RMB54.8 million and RMB56.7 million, respectively. Income tax expenses increased by RMB1.9 million, mainly due to the increase in our taxable income. Our effective tax rates were 32% and 30% for the six months ended 30 June 2010 and 2011, respectively. The relatively high in effective tax rate in 2010 was primarily due to withholding tax occurred as a result of making the payment of dividends prior to the listing.

Profit for the Period

Due to the above reasons, our profit increased by RMB13.8 million from RMB116.2 million for the six months ended 30 June 2010 to RMB130.0 million for the six months ended 30 June 2011.

Analysis on Turnover Days of Inventory, Trade Receivables and Trade Payables

The table below sets forth the turnover days of our inventories, trade receivables and trade payables for the period/year indicated:

| | The six months ended 30 June | The year ended 31 December |
|--|------------------------------|----------------------------|
| | 2011 | 2010 |
| | (number of days) | (number of days) |
| | | |
| Average turnover days of inventory | 201 | 117 |
| Average turnover days of trade receivables | 78 | 72 |
| Average turnover days of trade payables | 28 | 34 |

Inventory

Our inventory generally consisted of the purchase of finished goods, merchandise and certain raw materials (primarily including the packaging materials). The Group's average turnover days of inventory for the six months ended 30 June 2011 and for the year ended 31 December 2010 are 201 days and 117 days, respectively.

The table below sets forth a breakdown of our inventory for the dates indicated:

| | As at 30 June 2011 | As at 31 December 2010 |
|--------------------------------|-----------------------|------------------------|
| | (RMB million) | (RMB million) |
| | | |
| Raw materials | 5.8 | 3.9 |
| Finished goods and merchandise | 705.7 | 350.1 |
| | | |
| Total | 711.5 | 354.0 |

As at 30 June 2011 and 31 December 2010, our Group had inventory amounting to RMB711.5 million and RMB354.0 million respectively. The increase in inventory was mainly due to the Group's continuous business expansion, leading to the increase in the number of retail outlets.

Trade Receivables

For the six months ended 30 June 2011 and for the year ended 31 December 2010, the turnover days of our trade receivables were 78 days and 72 days respectively. Our trade receivables primarily consisted of receivables from department stores related to sales by our concessions, the receivables from authorized third-party retailers for our retail outlets and the receivables from wholesaler engaged in wholesale and distribution business. Our credit policies had no material movement.

We normally grant credit periods up to 180 days to our customers, in which majority of the customers had a credit periods of 90 days. Moreover, we adopted a series of policies and measures for managing the recovery of trade receivables, including the implementation of more stringent credit standards, credit inspection and close monitoring of outstanding trade receivables and bills.

As at 30 June 2011 and 31 December 2010, our trade receivables were RMB465.2 million and RMB288.3 million respectively. The increase in trade receivables was mainly due to the continuous expansion of our business.

Trade Payables

For the six months ended 30 June 2011 and for the year ended 31 December 2010, the turnover days of our trade payables were 28 days and 34 days respectively. Our trade payables were derived primarily from payables relating to the purchase of raw materials, finished products and merchandise. The payment periods of some of our raw materials, finished products and merchandise were 90 days upon delivery and acceptance of the products.

As at 30 June 2011 and 31 December 2010, our trade payables were RMB84.1 million and RMB70.3 million respectively. Trade payables as at 30 June 2011 increased by RMB13.8 million over that of 31 December 2010, mainly due to the continuous expansion of our business.

Current Assets and Liabilities Analysis

The table below sets forth the current asset and current liability positions of the Group as of the dates indicated:

| | As at | As at |
|---------------------------------|---------------|-------------------------|
| | 30 June 2011 | 31 December 2010 |
| | (RMB million) | (RMB million) |
| | (Unaudited) | (Audited) |
| | | |
| Current assets | | |
| Inventories | 711.5 | 354.0 |
| Trade and other receivables | 676.0 | 480.8 |
| Amount due from a related party | 2.3 | 2.3 |
| Prepaid lease payments | 0.3 | 0.3 |
| Pledged bank deposits | _ | 2.6 |
| Deposits | 110.0 | _ |
| Bank balance and cash | 882.8 | 1,690.2 |
| Investment in securities | 476.4 | 31.8 |
| Loans receivables | 19.0 | 19.0 |
| Total current assets | 2,878.3 | 2,581.0 |
| | | |
| Current liabilities | | |
| Trade and other payables | 128.5 | 203.3 |
| Tax liabilities | 57.0 | 71.2 |
| Dividend payables | 10.4 | _ |
| Short-term borrowings | _ | 10.0 |
| Deferred revenue | 19.5 | 24.7 |
| Total current liabilities | 215.4 | 309.2 |

Our Group maintained sound and healthy financial positions. As at 30 June 2011, the Group had working capital amounting to RMB2,662.9 million, representing an increase by 17.2% as compared with that of 31 December 2010. The increase was mainly due to the increase in inventories and investment in securities and decrease in trade and other payables and short-term borrowings.

Indebtedness

Borrowings

The following table sets forth information of the Group's bank borrowings:

| | As of | As of |
|-------------------------------------|---------------|------------------|
| | 30 June 2011 | 31 December 2010 |
| | (RMB million) | (RMB million) |
| | | |
| Bank borrowings due within one year | | |
| Secured | _ | 10.0 |

All of our bank borrowings are at fixed interest rates and repayable within one year.

As at 30 June 2011, the Group has no bank borrowings (31 December 2010: RMB10.0 million).

The following discussion shall be read in conjunction with the financial information and its notes of the Group, which were included in this report.

Interest Rate Risk

Our fair value interest rate risk relates primarily to our fixed-rate bank borrowings and fixed-rate loan receivables. Our cash flow interest rate risk relates primarily to our variable-rate bank deposits. The Group currently has not entered into interest rate swaps to hedge against our exposure to changes in fair values of our borrowings. Currently, we do not have a specific policy to manage our interest rate risk, but we intend to closely monitor the interest rate risk exposure in the future. In the opinion of our Directors, we did not have significant exposure to cash flow interest rate risk as of 31 December 2010 and 30 June 2011 as a 100-basis point change in the variable rate bank deposits as of those dates would not have had any significant financial impact on us.

Credit Risk

Our maximum exposure to credit risk in the event of counterparties' failure to perform their obligations arises from the carrying amounts of the respective recognized financial assets as stated in the consolidated statements of financial position at the end of each reporting periods.

In order to minimize our credit risk, our Directors have delegated a team responsible for determining our credit limits, credit approvals and establishing other monitoring procedures to ensure that follow-up actions are taken to recover overdue debts. In addition, we review the recoverability of each trade debt at the end of each reporting period to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, our Directors consider that our credit risk is significantly reduced.

We have concentration of credit risk in respect of bank balances. As of 31 December 2010 and 30 June 2011, approximately 93% and 55%, respectively, of our bank balances were deposited at two of the five largest state-owned banks in the PRC, and the credit risk relating to these current funds is limited.

We have concentration of credit risk in respect of loan receivables. As at 30 June 2011, approximately 100% of our loan receivables was due from two long-term suppliers. Our management reviews the financial positions of our counterparts periodically and continuously monitors our level of exposure to ensure that follow-up actions and collection actions are taken promptly to mitigate our exposure.

Liquidity Risk

Liquidity risk is the risk of non-availability of funds to meet all contractual financial commitments as they fall due. The Group does not have any significant exposure to liquidity risk as the Group was in a net current asset position as of 31 December 2010 and 30 June 2011.

The Group has built an appropriate liquidity risk management framework for the management of our short-term funding and liquidity management requirements. We manage liquidity risk by maintaining bank facilities and by continuously monitoring forecasted and actual cash flows.

Liquidity and Financial Resources

As at 30 June 2011, cash and bank balance of the Group amounted to approximately RMB882.8 million (31 December 2010: approximately RMB1,690.2 million).

As at 30 June 2011, the Group has no bank and other borrowings (31 December 2010: RMB10 million) secured by bank deposit of the Group.

For the six months ended 30 June 2011, the Group's net cash generated by operation activities amounted to RMB(923.6) million (for the six months ended 30 June 2010: RMB18.1 million). The Group's net cash generated by operation activities significantly decreased mainly due to our continuous expansion in sales channels, resulting in significant increase in procurement. Meanwhile, in order to reduce the cost of inventory purchase, the Group has adopted a prepayment approach, leading to a significant decrease in the expenses of inventory purchase. Moreover, as the held for trading investment held by the Group generated a net outflow of RMB460.3 million were reflected in the cash used in operation activities, the net cash generated by operation activities decreased significantly.

For the six months ended 30 June 2011, the Group's net cash generated from investing activities amounted to RMB182.2 million (for the six months ended 30 June 2010: RMB(38.7) million), of which the proceeds from disposal of available for sale investments amounted to RMB292.5 million.

For the six months ended 30 June 2011, our net cash generated from financing activities amounted to RMB(49.4) million (for the six months ended 30 June 2010: RMB64.8 million) in which RMB20.8 million was used for paying the transaction fee of the new share issue, RMB18.6 million was used for paying dividend. The net expenses of bank loans amounted to RMB10.0 million.

Gearing ratio is defined as the net liabilities (presented as total borrowings, excluding cash and cash equivalents as well as secured bank deposit), divided by the shareholders' interest. As at 30 June 2011, the Group had strong financial positions with net cash reaching RMB882.8 million (31 December 2010: net cash of RMB1,690.2 million). Therefore, no gearing ratio was presented.

Charges and Contingent Liabilities

Prior to the introduction of the Notice on Relevant Issues Concerning Approval Administration on Sales of Products by Foreign Invested Enterprises via Internet Websites or Automats issued by the General Office of the Ministry of Commerce of the PRC (the "MOFCOM") on 19 August 2010, the MOFCOM's approval was required for a foreign invested enterprise or an enterprise established by a foreign invested enterprise to carry out online sales and an application for such approval should be made to the MOFCOM through its provincial counterparts.

The Group had not obtained such approval and ceased such business on 28 June 2010. According to relevant PRC regulations, relevant government authorities have the discretion to take actions against the Group, including confiscation of illegal gains (representing net revenue from online sales after deducting the purchase cost of the merchandises sold through online business) of RMB2,290,000 and RMB3,161,000 for the years ended 31 December 2009 and 2010 respectively and imposing a fine no more than RMB500,000 for each year.

The Group has disclosed this non-compliance to the Shanghai Commerce Committee and has not received any notification of penalty. No provision has been made by the Group for the year for confiscation of gains and fines as the probability that the relevant government authorities taking actions against the Group and the amount of obligation cannot be estimated with sufficient reliability according to the legal opinion.

Foreign Currency Risk

The Group primarily operates in the PRC and the Renminbi is the functional currency for most of the major subsidiaries. Certain bank balances, borrowings, sales and purchases of the Group are denominated in Hong Kong Dollars, Japanese Yen and United States Dollars, which are currencies other than the functional currency of the Group entities, and therefore expose the Group to foreign currency risk.

The Company closely monitors the effects of changes in the foreign exchange rates on our currency risk exposures. The Group currently does not take any measures to hedge currency risk exposures.

Employment and Remuneration Policy

The Group's remuneration policy was formulated according to the employees' performance and was reviewed regularly. Depending on the profitability of the Group, the Group may also offer discretionary bonus to the employees as an incentive for their contributions to the Group.

As at 30 June 2011, the Group had 2,815 employees (including Directors) in the PRC. For the six months ended 30 June 2011, the total salaries and related costs (including Directors' fees) amounted to approximately RMB44.3 million (for the six months ended 30 June 2010: approximately RMB21.4 million).

PROSPECTS

We are highly optimistic about the development of children's consumer products industry in future as consumer market for children's products in China is of huge potential, We will, by unremittingly taking the advantage of every opportunity emerging in Chinese market, reinforce our efforts in growing our principal business focused on children's consumer products to ensure a sound and sustainable development of the business of our Group.

Business Expansion

Our Group will further put much more emphasis on the marketing, strive to expand our interchange sales networks which cover department store concessions, Boshiwa street shops, Boshiwa stores and Boshiwa flagship stores, etc., and actively enhance the market share of our brands. Our Group will further increase more than 700 stores on the base of 1,724 stores as of 30 June 2011. Total number of our stores will exceed 2,400 by the end of 2011. Especially, the Boshiwa stores, Boshiwa flagship stores and Boshiwa street shops and other independent stores will be the focus of our Group's business development.

Development Strategy

Our Group will be devoted to the achievement of industry upgrading in Chinese children's consumables so as to fully promote the comprehensive competitiveness of our Group. Our Group will proactively introduce and create new brands based on the existing ones to realize the effective overlapping of brands; conduct R&D on and introduce new product mix through the continuing efforts on the integration of goods in order to implement our Group's product system. Our Group will break through the limitations of traditional consumption model, expand updated business model and provide fresh interactive service model which includes such entertainment infrastructures as Babyland, so as to increase the cohesion of customers; our Group will further implement the strategy of "4 networks in 1" and make full use of such sources as new media, new technologies, etc to constantly promote the shopping experience of consumers; our Group will further upgrade the services model, conducting niche marketing aimed at our members' needs based on the membership network, and continuingly exploit the consumption potential of core customers, thus in turn continuingly enhance the business scale of our Group.

Resources Integration

Our Group plans to develop the industry related to infant child, to better serve our target customers through businesses in such sections as medical care and entertainment section, etc, and to further usher their demands for infant child consumer goods. For entertainment section, our Group will continue to develop

entertainment infrastructures, such as BABYLAND in stores, and introduce new entertainment infrastructures such as Kiddy Land through the cooperation with Takara Tomy, which is the leading toy manufacturer in Japan, so as to enhance the customer loyalty; for medical care section, our Group will cooperate with well-known pregnancy & baby medical institutions in China to establish maternity & child centre, and cultivate customers at the beginning of demands to drive the growth of product consumption. In addition, our Group will regularly provide periodicals and newspapers aimed at mothers, infants and children to target customers, and combine with the information of members, with a purpose of providing more tailored services to customers.

OTHER INFORMATION

On 30 September 2010, the Company announced that the over-allotment option was fully exercised by the joint bookrunners (UBS AG, Hong Kong Branch, Credit Suisse (Hong Kong) Limited, BOCOM International Securities Limited and Deutsche Bank AG, Hong Kong Branch) on 30 September 2010 on behalf of the international underwriters in respect of an aggregate of 75,000,000 Shares, representing 15% of the Shares initially available under the global offering before any exercise of the over-allotment option, for the purpose of covering over-allocations in the international placing. Subsequently, the over-allotment Shares was issued and allotted by the Company at HK\$4.98 per Share (excluding brokerage of 1%, Securities Futures Commission transaction levy of 0.003% and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") trading fee of 0.005%), being the offer price per Share in connection with the global offering.

Pursuant to Note (3) to Rule 10.07(2) of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), the Company announced that on 24 December 2010 after trading hours, the Company and Joyork International Limited entered into a share pledge agreement with UBS AG (the "Bank"), pursuant to which Joyork International Limited agreed to pledge 100,000,000 Shares, (representing approximately 4.82% of the issued share capital of the Company) out of 602,400,000 Shares (representing approximately 29.03% of the issued share capital of the Company) held by it in favor of the Bank as security for a three-month term loan facility, with an option to extend such facility on materially the same terms and conditions for another three months, of US\$20,000,000 granted by the Bank to Joyork International Limited.

On 29 August 2011, the Company announced that it had received notices from Joyork International Limited on 26 August 2011, according to which Joyork International Limited had fully repaid the above-mentioned on-lent load to the Bank and that the above-mentioned share pledge had been fully discharged and released by the Bank.

DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 June 2011, the interests or short positions of the Directors and chief executives in the Shares, underlying shares and debentures of the Company and its associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) which were notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provision of the SFO) or which were required to be recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as follows:

| | | Number of issued ordinary | Percentage of the issued share capital |
|----------------------|---------------------------------|---------------------------|--|
| Name of Directors | Capacity | shares held | of the Company |
| | | | |
| Mr. Zhong Zheng Yong | Beneficial owner | 50,000 | 0.002% |
| Mr. Chen Pei Qi | Interests in controlled company | 602,400,000 | 29.03% |

Note: Chen Pei Qi is deemed to be interested in the Shares held by Joyork International Limited by virtue of Joyork International Limited being controlled by Chen Pei Qi.

Save as disclosed above, none of the Directors or chief executives of the Company had or was deemed to have any interests or short positions in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) which were required to be recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

DIRECTORS' RIGHT TO ACQUIRE SHARES

Save as disclosed above, at no time during the six months ended 30 June 2011 was the Company, or any of its holding companies, its subsidiaries or its fellow subsidiaries a party to any arrangement to enable the Directors and chief executives of the Company (including their spouses and children under 18 years of age) to hold any interest or short positions in the shares, or underlying shares, or debentures, of the Company or its associated corporations (with the meaning of Part XV of the SFO).

SHARE OPTION SCHEME

The share option scheme of the Company (the "Share Option Scheme") was conditionally approved by a resolution of the Shareholders passed on 8 September 2010 and adopted by a resolution of the Board on 8 September 2010. The terms of the Share Option Scheme are in accordance with the provisions of Chapter 17 of the Listing Rules.

On 30 May 2011, 30,000,000 share options to subscribe for the ordinary shares of HK\$0.0005 each in the share capital of the Company were granted, subject to acceptance of the grantees, under the Share Option Scheme. Details of the movements in share options granted under the Share Option Scheme during the six months ended 30 June 2011 are as follows:

| Name of Category | Date of Grant of Share Option | Outstanding at 01.01.2011 | Granted during the period | Exercised during the period | Lapsed during the period | Cancelled during the period | Outstanding at 30.06.2011 | | Exercise price (HK\$) |
|----------------------|--|---------------------------|---------------------------|-----------------------------|--------------------------|-----------------------------|---------------------------|---------------------------|-----------------------|
| Directors: | | | | | | | | | |
| Mr. Zhong Zheng Yong | 30.05.2011 | 0 | 4,166,667 (Note 2) | 0 | 4,166,667 | 0 | 0 | 30.05.2012– 29.05.2021 | 4.304 (Note 1) |
| Ms. Chen Li Ping | 30.05.2011 | 0 | 2,917,178 (Note 3) | 0 | 2,917,178 | 0 | 0 | 30.05.2012– 29.05.2021 | 4.304 (Note 1) |
| Other Employees: | | | | | | | | | |
| | 30.05.2011 | 0 | 22,916,155 (Note 4) | 0 | 22,916,155 | 0 | 0 | 30.05.2012– 29.05.2021 | 4.304 (Note 1) |
| Total: | | 0 | 30,000,000 | 0 | 30,000,000 | 0 | 0 | | |

Notes:

- (1) The closing price of the shares of the Company immediately before the date on which the options were granted was HK\$4.22.
- (2) The vesting date and exercise period of the Share Options granted to Mr. Zhong Zheng Yong on 30 May 2011 are as follows:

| Vesting date | Exercise period Number of S | |
|--------------|-----------------------------|-----------|
| | | |
| 30.05.2012 | 30.05.2012–29.05.2021 | 1,375,000 |
| 30.05.2013 | 30.05.2013-29.05.2021 | 1,375,000 |
| 30.05.2014 | 30.05.2014–29.05.2021 | 1,416,667 |
| | | |
| | | 4,166,667 |

(3) The vesting date and exercise period of the Share Options granted to Ms. Chen Li Ping on 30 May 2011 are as follows:

| Vesting date | Exercise period | Number of Share Options |
|--------------|-----------------------|-------------------------|
| | | |
| 30.05.2012 | 30.05.2012–29.05.2021 | 962,669 |
| 30.05.2013 | 30.05.2013-29.05.2021 | 962,669 |
| 30.05.2014 | 30.05.2014-29.05.2021 | 991,840 |
| | | |
| | | 2,917,178 |

(4) The vesting date and exercise period of the Share Options granted to other employees on 30 May 2011 are as follows:

| Vesting date | Vesting date Exercise period | |
|--------------|------------------------------|------------|
| | | |
| 30.05.2012 | 30.05.2012–29.05.2021 | 7,562,331 |
| 30.05.2013 | 30.05.2013-29.05.2021 | 7,562,331 |
| 30.05.2014 | 30.05.2014–29.05.2021 | 7,791,493 |
| | | |
| | | 22,916,155 |

The value of options granted under the Share Option Scheme is not appropriate to be disclosed as such options were not accepted by the grantees pursuant to the terms of the Share Option Scheme.

Save as disclosed above, there is no options outstanding, granted, exercised, lapsed and cancelled during the six months ended 30 June 2011.

SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 June 2011, the following persons (other than Directors or chief executives of the Company) were interested in 5% or more of the issued share capital of the Company which were recorded in the register of interests required to be kept by the Company pursuant to Section 336 of the SFO, or to be disclosed under the provisions of Divisions 2 and 3 of Part XV of the SFO and the Listing Rules on the Stock Exchange:

| | | | Percentage of | |
|---|------------------------------------|-----------------|------------------|--|
| | | Number of | the issued | |
| Name of Substantial | | issued ordinary | share capital of | |
| Shareholders | Capacity | shares held | the Company | |
| | | | | |
| Joyork International Limited(1) | Beneficial owner | 602,400,000 (L) | 29.03% | |
| TB International Limited ⁽²⁾ | Beneficial owner | 559,950,000 (L) | 26.99% | |
| Trustbridge Partners II, L.P.(2) | Beneficial owner | 559,950,000 (L) | 26.99% | |
| Hambo Group Limited(3) | Beneficial owner | 184,350,000 (L) | 8.89% | |
| King Lion International | Interest in controlled corporation | 184,350,000 (L) | 8.89% | |
| (Hong Kong) Limited(3) | | | | |
| Shanghai King Lion Co. Ltd.(3) | Interest in controlled corporation | 184,350,000 (L) | 8.89% | |
| Wang Shi Ming ⁽³⁾ | Interest in controlled corporation | 184,350,000 (L) | 8.89% | |

(L): Long position

Notes:

- (1) Chen Pei Qi is deemed to be interested in the Shares held by Joyork International Limited by virtue of Joyork International Limited being controlled by Chen Pei Qi.
- (2) Trustbridge Partners II, L.P. is deemed to be interested in the Shares held by TB International Limited by virtue of TB International Limited being controlled by Trustbridge Partners II, L.P. Trustbridge Partners II, L.P. is an exempted partnership incorporated in the Cayman Islands.
- (3) King Lion International (Hong Kong) Limited is deemed to be interested in the Shares held by Hambo Group Limited by virtue of Hambo Group Limited being controlled by King Lion International (Hong Kong) Limited. King Lion International (Hong Kong) Limited is owned as to 100% by Shanghai King Lion Co. Ltd., which is owned as to 75% by Wang Shi Ming.

Save as disclosed above, as at 30 June 2011, the Company had not been notified by any persons (other than Directors or chief executives of the Company) who had interests or short positions in the shares, underlying shares and debentures of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or which were recorded in the register required to be kept by the Company under section 336 of the SFO.

DIRECTORS' INTERESTS IN CONTRACTS

No contract of significance to which the Company, its holding companies, or any of its subsidiaries was a party, and in which a Director had a material interest, subsisted at the six months ended 30 June 2011 or at any time during the period.

DIRECTORS' INTERESTS IN COMPETING BUSINESS

As at 30 June 2011, none of the Directors or their respective associates had any business or interests in a business which competes or is likely to compete, either directly or indirectly, with the business of the Group. Please also refer to the paragraph headed "Compliance with the Deed of Non-compete" below.

COMPLIANCE WITH THE DEED OF NON-COMPETE

Each of Joyork International Limited and Mr. Chen Pei Qi (collectively, the "Covenantors") confirmed that, as at 30 June 2011, it is in compliance with the terms of the deed of non-compete dated 8 September 2010 signed by each of them in favor of the Group. To monitor the compliance of the terms of the Deed of non-compete by each of the Covenantors, the independent non-executive Directors have reviewed, among other things, any business, carried on, participated or interested or engaged in or acquired or held (in each case whether as a shareholder, partner, agent, employee or otherwise), directly or indirectly, either on its or his own amount or in conjunction with or on behalf of any person, firm or company, by the Covenantors and its or his associates (if any) outside of the Group. Based on the result of such review, the independent non-executive Directors are satisfied that the Covenantors have complied with the terms of the Deed of Noncompete for the six months ended 30 June 2011.

BANK LOANS AND OTHER BORROWINGS

Particulars of bank loans and other borrowings of the Group as at 30 June 2011 are set out in page 16 of this report.

INTERIM DIVIDENDS

The Directors do not recommend the payment of a dividend of the Company for the six months ended 30 June 2011 (for the six months ended 30 June 2010: RMB257 million).

HUMAN RESOURCES

The Company recognize the importance of a good relationship with employees and offers staff competitive remuneration packages. The remuneration payable to employees includes salaries and allowances.

The Group's remuneration policies are formulated based on the performance of individual employees and are reviewed regularly. Subject to the Group's profitability, the Group may also provide a discretionary bonus to employees as an incentive for their contribution to the Group. The primary goal of the remuneration policy with regard to the remuneration packages of the Group's executive Directors is to enable the Group to retain and motivate executive Directors by linking their compensation with performance as measured against corporate objectives achieved.

The Company adopted the Share Option Scheme to attract and retain individuals with experience and ability and/or to reward them for their past contributions.

As at 30 June 2011, the Group employed 2,815 employees (31 December 2010: 2,097), the total staff costs amounted to RMB44.3 million (30 June 2010: RMB21.4 million). The Company maintains a Share Option Scheme for the purpose of providing incentives and rewards to the Eligible Persons for their contributions to the Group.

RETIREMENT BENEFITS SCHEMES

The employees of the PRC subsidiaries are members of the state-managed retirement benefits scheme operated by the PRC government. The PRC subsidiaries are required to contribute 22% of basic salaries of the employees to the retirement benefits scheme to fund the benefits. The only obligation of the Group with respect to the retirement benefits scheme is to make the required contributions under the scheme.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

During the six months ended 30 June 2011, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

DISCLOSURE OF CHANGE IN INFORMATION OF DIRECTOR

Pursuant to rule 13.51B(1) of the Listing Rules, the change of information on Director as follows:

| Name of Director | Details of changes |
|---------------------|---|
| Mr. Lee Ted Tak Tai | Appointed as an independent director, chairman of the audit committee, member of the compensation committee and member of the corporate governance and nominating committee of Tudou Holdings Limited, a company listed on the National Association of Securities Dealers Automated Quotations, with effect from 17 August 2011 |
| | Appointed as an independent non-executive director, the chairman and member of the audit committee, a member of the remuneration committee and the nomination committee of Daphne International Holdings Limited, a company listed on the Hong Kong Stock Exchange, with effect from 1 September 2011 |

Save as disclosed above, there is no other information required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

USE OF PROCEEDS

The net proceeds from the global offering, after deducting underwriting fees and expenses have been and will be used as per our plans as listed in our prospectus including:

| Use of IPO Proceeds | | Allocated | Utilized | Balance |
|---------------------|---|---------------|---------------|---------------|
| | | (RMB million) | (RMB million) | (RMB million) |
| | | | | |
| 1. | Further expansion of retail network | 711 | 528 | 183 |
| 2. | Media advertising, brand promotion and | | | |
| | marketing activities | 178 | 61 | 117 |
| 3. | Expanding logistic facilities and upgrading | | | |
| | current information management system | 178 | 26 | 152 |
| 4. | Establishing a research and development | | | |
| | centre | 88 | 18 | 70 |
| 5. | Implementing expansion plan, including | | | |
| | acquiring companies that are domestically | | | |
| | and internationally well-recognized children's | | | |
| | product brand owners or retailers | 266 | 0 | 266 |
| 6. | Repayment of our existing bank borrowings | 178 | 178 | 0 |
| 7. | Providing funding for working capital and other | | | |
| | general corporate purposes | 178 | 169 | 9 |
| | | | | |
| Tot | al | 1,777 | 980 | 797 |

The Directors do not anticipate any change to its plan on the use of proceeds as stated in the Prospectus.

By order of the Board

Zhong Zheng Yong

Chairman

Hong Kong, 29 August 2011

Corporate Governance

CORPORATE GOVERNANCE PRACTICES

The Directors recognize the importance of incorporating the elements of good corporate governance in the management structures and internal control procedures of the Group so as to achieve effective accountability to the Shareholders as a whole. The Board strived to uphold good corporate governance and adopt sound corporate governance practices. The principles and the code provisions of the Code on Corporate Governance Practices (the "CG Code") contained in Appendix 14 of the Listing Rules, have been adopted by the Group.

In accordance with the requirements of the Listing Rules, the Company has established an audit committee, a remuneration committee and a nomination committee with defined terms of reference. The terms of reference of these Board committees are available upon request.

Throughout the six months ended 30 June 2011, the Company has complied with the CG Code as set out in Appendix 14 to the Listing Rules except the issue mentioned in the following paragraph.

According to the code provision A.2.1 of the CG Code, the roles of the chairman and the chief executive officer should be separated and should not be performed by the same individual. The Group does not at present separate the roles of the chairman and chief executive officer. For the six months ended 30 June 2011, Mr. Zhong Zheng Yong is both the chairman of the Board and the chief executive officer of the Group. The Board considers that vesting the roles of chairman and chief executive officer in the same individual is beneficial to the business prospects and management of the Group. The Board will review the need of appointing suitable candidate to assume the role of the chief executive officer when necessary.

Dr. Rock Jin has resigned from his positions as an independent non-executive Director, a member of the audit committee, a member of the remuneration committee and a member of the nomination committee of the Company with effect from 17 February 2011. The Company had only two independent non-executive Directors and two members in the audit committee of the Company from 17 February to 2 March 2011. On 3 March 2011, Dr. Jiang Chang Jian has been appointed as an independent non-executive Director, a member of the audit committee, a member of the remuneration committee and a member of the nomination committee of the Company in compliance with Rules 3.10(1) and 3.21 of the Listing Rules.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules. Specific enquiry has been made of all the Directors and all Directors have confirmed that they have complied with the Model Code throughout the period under review.

Corporate Governance

Audit Committee

The audit committee of the Company (the "Audit Committee") was established on 8 September 2010 with written terms of reference that are in compliance with Rule 3.21 of the Listing Rules. At present, the Audit Committee consists of three members, all of the members are independent non-executive Directors, namely Mr. Lee Ted Tak Tai, Dr. Jiang Chang Jian and Mr. Li Zhi Qiang. The chairman of the Audit Committee is Mr. Lee Ted Tak Tai, who has professional qualification in accounting.

The primary duties of the Audit Committee is mainly responsible for making recommendations to the Board for various matters including the appointment and resignation of external auditors, reviewing the financial statements and the material opinions in those financial statements and monitoring the internal control procedures of the Company.

The Audit Committee reviewed the accounting standards and practices adopted by the Group, and discussed with the management about the internal control and financial reporting matters, including reviewing the financial statements and interim results for the six months ended 30 June 2011.

Condensed Consolidated Statement of Comprehensive Income

For the six months ended 30 June 201

| | | ded 30 June | |
|---|-------|-------------|-----------|
| | | 2011 | 2010 |
| | NOTES | RMB'000 | RMB'000 |
| | | (Unaudited) | (Audited) |
| | | | |
| Revenue | 4 | 876,724 | 594,934 |
| Cost of sales | | (488,484) | (332,041) |
| | | | |
| Gross profit | | 388,240 | 262,893 |
| Investment income | 5 | 2,831 | 330 |
| Other gains and losses | 5 | (4,702) | 19,794 |
| Distribution and selling expenses | | (165,163) | (63,435) |
| Administrative expenses | | (33,954) | (37,128) |
| Interest on borrowings wholly | | | |
| repayable within five years | | (571) | (11,427) |
| | | | |
| Profit before tax | 6 | 186,681 | 171,027 |
| Income tax expense | 7 | (56,705) | (54,842) |
| | | | |
| Profit for the period attributable to | | | |
| owners of the Company | | 129,976 | 116,185 |
| | | | |
| Other comprehensive income for the period | | | |
| | | | |
| Net loss arising on revaluation of available-for-sale | | | |
| investments during the period | | (1,584) | _ |
| Reclassification adjustments relating to | | | |
| available-for-sale investments disposed of | | | |
| during the period | | 4,451 | _ |
| | | | |
| | | 2,867 | _ |
| | | | |
| Total comprehensive income for the period | | | |
| attributable to owners of the Company | | 132,843 | 116,185 |
| | | | |
| Earnings per share — basic (RMB cents per share) | 8 | 6.26 | 7.75 |

Condensed Consolidated Statement of Financial Position

At 30 June 2011

| | NOTES | 30 June 2011 RMB'000 (Unaudited) | 31 December 2010 RMB'000 (Audited) |
|--|-------|--|--|
| | | | |
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | 10 | 222,379 | 190,271 |
| Prepayments for acquisition of property, | | | |
| plant and equipment | 11 | 35,129 | 64,639 |
| Prepayments for acquisition of computer software | 11 | 21,261 | 24,150 |
| Prepaid lease payments — non-current | | 6,021 | 6,151 |
| Investment property | | 3,117 | 3,178 |
| Intangible assets | | 13,310 | 10,727 |
| Deferred tax assets | 12 | 7,723 | 9,474 |
| Investments in securities | 13 | _ | 294,045 |
| Rental deposits | | 12,217 | 7,253 |
| TOTAL NON-CURRENT ASSETS | | 321,157 | 609,888 |
| CURRENT ASSETS | | | |
| Inventories | | 711,507 | 354,047 |
| Trade and other receivables | 14 | 676,000 | 480,865 |
| Prepaid lease payments — current | | 260 | 260 |
| Loan receivables | | 19,000 | 19,000 |
| Investments in securities | 13 | 476,365 | 31,789 |
| Amount due from a related party | | 2,280 | 2,280 |
| Pledged bank deposits | | _ | 2,625 |
| Deposit | 15 | 110,000 | _ |
| Bank balances and cash | | 882,826 | 1,690,155 |
| | | | |
| TOTAL CURRENT ASSETS | | 2,878,238 | 2,581,021 |
| TOTAL ASSETS | | 3,199,395 | 3,190,909 |

Condensed Consolidated Statement of Financial Position

At 30 June 2011

| | | | 31 December 2010 |
|--|-------|-------------|---|
| | NOTES | RMB'000 | RMB'000 |
| | | (Unaudited) | (Audited) |
| | | | |
| CURRENT LIABILITIES | | | |
| Trade and other payables | 16 | 128,462 | 203,299 |
| Tax liabilities | | 57,010 | 71,193 |
| Dividends payable | | 10,403 | _ |
| Short-term borrowings | 17 | _ | 10,000 |
| Deferred revenue | 18 | 19,484 | 24,752 |
| | | | |
| TOTAL CURRENT LIABILITIES | | 215,359 | 309,244 |
| | | | |
| Net current assets | | 2,662,879 | 2,271,777 |
| | | | |
| Total assets less current liabilities | | 2,984,036 | 2,881,665 |
| | | | |
| NON-CURRENT LIABILITIES | | | |
| Deferred tax liabilities | 12 | _ | 1,500 |
| | | | |
| Total net assets | | 2,984,036 | 2,880,165 |
| | | ,, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| CAPITAL AND RESERVES | | | |
| Share capital | 19 | 904 | 904 |
| Reserves | . 0 | 2,983,132 | 2,879,261 |
| 110001100 | | 2,300,102 | 2,010,201 |
| TOTAL EQUITY ATTRIBUTABLE TO OWNERS OF | | | |
| | | 0.004.000 | 0.000.105 |
| THE COMPANY | | 2,984,036 | 2,880,165 |

Condensed Consolidated Statement of Changes in Equity

For the six months ended 30 June 2011

| | Attributable to owners of the Company | | | | | | |
|---------------------------------------|---------------------------------------|-----------------------------|--------------------------------|--|--|---------------------------------|------------------|
| | Share capital RMB'000 | Share premium RMB'000 | Capital reserves RMB'000 | Statutory surplus reserve RMB'000 | Investments revaluation reserve RMB'000 | Retained earnings RMB'000 | Total RMB'000 |
| At 1 January 2010 (Audited) | 1 | _ | 141,584 | 18,154 | _ | 181,565 | 341,304 |
| Profit and total comprehensive income | | | , | , | | , | , |
| for the period | _ | _ | _ | _ | _ | 116,185 | 116,185 |
| Acquisition of a special purpose | | | | | | | |
| entity (note a) | _ | _ | 868 | _ | _ | _ | 868 |
| Capital contribution from owners of | | | | | | | |
| the Company | _ | _ | 120,613 | _ | _ | _ | 120,613 |
| Appropriation to statutory surplus | | | | | | | |
| reserve (note b) | - | _ | _ | 26,082 | _ | (26,082) | _ |
| Dividends | | | | | | (257,000) | (257,000) |
| At 30 June 2010 (Audited) | 1 | _ | 263,065 | 44,236 | - | 14,668 | 321,970 |
| At 1 January 2011 (Audited) | 904 | 2,357,072 | 331,325 | 46,077 | (2,867) | 147,654 | 2,880,165 |
| Profit for the period | _ | _ | _ | _ | _ | 129,976 | 129,976 |
| Other comprehensive income for | | | | | | | |
| the period | - | | | _ | 2,867 | | 2,867 |
| Tatal annual annual annual facility | | | | | | | |
| Total comprehensive income for | | | | | 0.067 | 400.076 | 400.040 |
| the period | - | | - | | 2,867 | 129,976 | 132,843 |
| Dividends | _ | - | _ | _ | _ | (28,972) | (28,972) |
| At 30 June 2011 (Unaudited) | 904 | 2,357,072 | 331,325 | 46,077 | | 248,658 | 2,984,036 |

Notes:

(a) Capital reserves

On 28 June 2010, the Company obtained the control over and the entire beneficial economic interest in Shanghai Desheng Information Technology Limited ("Shanghai Desheng") through Structure Contracts. The equity of Shanghai Desheng was accounted for as capital reserve of the Company.

(b) Statutory surplus reserve

As stipulated by the relevant laws and regulations for enterprises in the People's Republic of China ("PRC"), the Company's PRC subsidiaries are required to maintain a statutory surplus reserve fund which is non-distributable. Appropriations to such reserve is made at no less than 10% out of net profit after taxation of the statutory financial statements of the Company's PRC subsidiaries while the amounts and allocation basis are decided by each board of directors annually. The statutory surplus reserve fund can be used to make up prior years' losses, if any, and can be applied in conversion into capital by means of capitalization issue.

Condensed Consolidated Statement of Cash Flows

For the six months ended 30 June 2011

| | Six months ended 30 June | | |
|--|--------------------------|-----------|--|
| | 2011 | 2010 | |
| | RMB'000 | RMB'000 | |
| | (Unaudited) | (Audited) | |
| OPERATING ACTIVITIES | | | |
| or Elivinia //orivineo | | | |
| Profit before tax | 186,681 | 171,027 | |
| Adjustments for: | | | |
| Finance costs | 571 | 11,427 | |
| Interest income | (1,226) | (38 | |
| Investment income from available-for-sale investments | (1,301) | _ | |
| Rentals from investment property | (304) | (292 | |
| Net foreign exchange losses | 17,227 | _ | |
| Impairment loss recognised in respect of trade and other receivables | 1,299 | _ | |
| Depreciation and amortisation of property, plant and equipment and | | | |
| investment property | 18,022 | 4,798 | |
| Amortisation of prepaid lease payments | 130 | 130 | |
| Amortisation of intangible assets | 83 | _ | |
| (Recovery) write-down of inventories | (6,714) | 344 | |
| Loss on fair value changes of held for trading investments | 1,719 | _ | |
| Loss from disposal of available-for-sale investments | 4,452 | _ | |
| Operating cash flows before movements in working capital | 220,639 | 187,396 | |
| Increase in inventories | (350,746) | (75,949 | |
| Increase in trade and other receivables | (195,922) | (67,638 | |
| Increase in rental deposits | (4,964) | _ | |
| Net increase in held for trading investments | (462,068) | _ | |
| (Decrease) increase in trade and other payables | (54,019) | 25,576 | |
| Decrease in deferred revenue | (5,268) | _ | |
| Cash (used in) generated from operations | (950 240) | 69,385 | |
| Interest paid | (852,348) (571) | (4,634 | |
| Income taxes paid | (70,637) | (46,658 | |
| NIET CASH (LISED IN) CENEDATED EDOM ODEDATING ACTIVITIES | (000 556) | 18,093 | |
| NET CASH (USED IN) GENERATED FROM OPERATING ACTIVITIES | (923,556) | 18,0 | |

Condensed Consolidated Statement of Cash Flows

For the six months ended 30 June 2011

| | Six months e | nded 30 June |
|---|--------------|--------------|
| | 2011 | 2010 |
| | RMB'000 | RMB'000 |
| | (Unaudited) | (Audited) |
| | | |
| INVESTING ACTIVITIES | | |
| Interest received from bank deposits | 1,226 | 38 |
| Rentals received from investment property | 304 | 292 |
| Investment income received from available-for-sale investments | 1,301 | _ |
| Proceeds from disposal of available-for-sale investments | 292,460 | _ |
| Proceeds from disposal of held-to-maturity investments | 31,118 | _ |
| Pledge of bank deposits | _ | (22,372) |
| Withdrawal of pledged bank deposits | 2,625 | _ |
| Deposit paid for acquisition of short-term loans and receivables | (110,000) | _ |
| Payments and prepayments for acquisition of property, | | |
| plant and equipment | (20,696) | (16,447) |
| Payments for acquisition of intangible assets | (152) | |
| Increase in amount due from a former shareholder | _ | (243) |
| Payments to acquire held-to-maturity investments | (16,016) | _ |
| | | |
| NET CASH GENERATED FROM (USED IN) INVESTING ACTIVITIES | 182,170 | (38,732) |
| | | |
| FINANCING ACTIVITIES | | |
| | | |
| Proceeds from borrowings | 150,000 | 181,833 |
| Proceeds from capital contribution by a former shareholder | (22.242) | 119,933 |
| Payments of transaction costs attributable to issue of new shares | (20,818) | (100.070) |
| Repayments of borrowings | (160,000) | (189,670) |
| Dividends paid | (18,569) | (47,264) |
| NET CASH (USED IN) GENERATED FROM FINANCING ACTIVITIES | (49,387) | 64,832 |
| | | |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS | (790,773) | 44,193 |
| | | |
| CASH AND CASH EQUIVALENTS AT 1 JANUARY | 1,690,155 | 65,762 |
| | | |
| Effects of foreign exchange rate changes | (16,556) | _ |
| | | |
| CASH AND CASH EQUIVALENTS AT 30 JUNE | | |
| represented by bank balances and cash | 882,826 | 109,955 |

For the six months ended 30 June 2011

1. GENERAL

Boshiwa International Holding Limited (the "Company") was incorporated as an exempted company with limited liability in the Cayman Islands under the Companies Law Chapter 22 of Cayman Islands on 24 March 2009. Its shares have been listed on the Main Board of the Stock Exchange of Hong Kong Limited (the "Stock Exchange") with effect from 29 September 2010. The Company is an investment holding company. The principal activities of the Company and its subsidiaries (hereinafter collectively referred to as the "Group") are the designing, sourcing and marketing of children's products.

2. BASIS OF PREPARATION

The condensed consolidated financial statements have been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") and with International Accounting Standard 34 (IAS 34), *Interim Financial Reporting*.

3. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments, which are measured at fair values, as appropriate.

The accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 June 2011 are the same as those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2010.

During the six months ended 30 June 2011, the Group acquired certain investments that are classified as held for trading. The fair value of these held for trading investments amounted to RMB460,349,000 as at 30 June 2011 and the accounting policy is as follows:

Held for trading investments

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling in the near future; or
- it is a part of an identified portfolio of financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

For the six months ended 30 June 2011

3. PRINCIPAL ACCOUNTING POLICIES — continued

Held for trading investments — continued

Held for trading investments are measured at fair value, with changes in fair value arising from remeasurement recognised directly in profit or loss in the period in which they arise. The net gain or loss recognised in profit or loss includes any dividend or interest earned on the financial assets.

In the current interim period, the Group has applied, for the first time, a number of new or revised standards and interpretations ("new and revised IFRSs"). The application of the new or revised IFRSs in the current interim period has had no material effect on the amounts reported in these condensed consolidated financial statements and/or disclosures set out in these condensed consolidated financial statements.

New and revised Standards and Interpretations issued but not yet effective

The Group has not early applied the following new or revised IFRSs that have been issued but are not yet effective:

Investments in Associates and Joint Ventures²

| IFRS 7 (Amendment) | Disclosures – Transfers of Financial Assets ¹ |
|-----------------------|--|
| IFRS 9 | Financial Instruments ² |
| IFRS 10 | Consolidated Financial Statements ² |
| IFRS 11 | Joint Arrangements ² |
| IFRS 12 | Disclosure of Interests in Other Entities ² |
| IFRS 13 | Fair Value Measurement ² |
| IAS 1 (Amendments) | Presentation of Items of Other Comprehensive Income ⁴ |
| IAS12 (Amendments) | Deferred Tax: Recovery of Underlying Assets ³ |
| IAS 19 (Revised 2011) | Employee Benefits ² |
| IAS 27 (Revised 2011) | Separate Financial Statements ² |

¹ Effective for annual periods beginning on or after 1 July 2011

IAS 28 (Revised 2011)

- Effective for annual periods beginning on or after 1 January 2013
- Effective for annual periods beginning on or after 1 January 2012
- ⁴ Effective for annual periods beginning on or after 1 July 2012

For the six months ended 30 June 2011

3. PRINCIPAL ACCOUNTING POLICIES — continued

New and revised Standards and Interpretations issued but not yet effective - continued

IFRS 9 Financial Instruments (as issued in November 2009) introduces new requirements for the classification and measurement of financial assets. IFRS 9 Financial Instruments (as revised in November 2010) adds requirements for financial liabilities and for derecognition. Under IFRS 9, all recognised financial assets that are within the scope of IAS 39 Financial Instruments: Recognition and Measurement are subsequently measured at either amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent accounting periods.

IFRS 9 is effective for annual periods beginning on or after 1 January 2013, with earlier application permitted. The directors anticipate that IFRS 9 will be adopted in the Group's consolidated financial statements for financial year ending 31 December 2013. The directors of the Company are in the process of assessing the impact on the application of IFRS 9. The application of IFRS 9 may affect the results and the financial position of the Group.

The directors of the Company anticipate that the application of the other new or revised standards, amendments and Interpretations issued but not yet effective will have no material impact on the results and the financial position of the Group.

4. REVENUE AND SEGMENT INFORMATION

Revenue represents the net amounts received and receivable for goods sold and services provided to outside customers during the period.

Mr. Zhong Zheng Yong, the chairman and chief operating decision maker of the Group, regularly reviews revenue analysis by major products and the Group's profit based on management accounts prepared in accordance with the relevant accounting principles and financial regulations applicable to enterprises registered in the People's Republic of China ("PRC") and which also conform, in material respects, to the IFRSs, to make decisions about resource allocation and performance assessment. No segment information is presented other than entity-wide disclosures as no other discrete financial information is available for the assessment of performance and resources allocation of different business activities.

Substantially all the Group's revenue from external customers is derived from the PRC and the Group's non-current assets are also substantially located in the PRC, the place of domicile of the Group's operating entities.

For the six months ended 30 June 201

4. REVENUE AND SEGMENT INFORMATION — continued

Revenue analysed by major products categories are as follows:

| | Six months ende | Six months ended 30 June | | |
|------------------------------------|-----------------|--------------------------|--|--|
| | 2011 | | | |
| | RMB'000 | RMB'000 | | |
| | (Unaudited) | (Audited) | | |
| | | | | |
| Revenue from: | | | | |
| Children's apparel and accessories | 593,509 | 449,339 | | |
| Other children's products | 283,215 | 145,595 | | |
| | | | | |
| Total revenue | 876,724 | 594,934 | | |

5. INVESTMENT INCOME AND OTHER GAINS AND LOSSES

| | Six months e | Six months ended 30 June | |
|---|--------------|--------------------------|--|
| | 2011 | 2010 | |
| | RMB'000 | RMB'000 | |
| | (Unaudited) | (Audited) | |
| | | | |
| Investment income: | | | |
| Interest on bank deposits | 1,226 | 38 | |
| Investment income from available-for-sale investments | 1,301 | _ | |
| Rentals from investment property | 304 | 292 | |
| | | | |
| | 2,831 | 330 | |
| | | | |
| Other gains and losses: | | | |
| Government grants (note 1) | 16,506 | 19,443 | |
| Net foreign exchange (losses) gains (note 2) | (20,018) | 374 | |
| Cumulative loss reclassified from equity on disposal | | | |
| of available-for-sale investments | (4,452) | _ | |
| Net gain arising on held for trading investments | 3,164 | _ | |
| Others | 98 | (23) | |
| | | | |
| | (4,702) | 19,794 | |

Notes:

- 1. The government grant for the six months ended 30 June 2011 and 30 June 2010 represented the amount of approximately RMB16,506,000 and RMB19,443,000, respectively, received from Shanghai Yangpu District Investment Service Center (上海市楊浦區招商服務中心), and the amount is calculated based on the current taxes paid by the Group.
- 2. It represented exchange losses mainly arising from bank balances denominated mainly in Hong Kong dollars.

For the six months ended 30 June 2011

6. PROFIT BEFORE TAX

| | Six months ended 30 June | | |
|---|--------------------------|-----------|--|
| | 2011 | 2010 | |
| | RMB'000 | RMB'000 | |
| | (Unaudited) | (Audited) | |
| | | | |
| Profit before tax has been arrived at after charging (crediting): | | | |
| Cost of inventories recognised as expenses | 488,484 | 332,041 | |
| Minimum operating lease rentals in respect of rented premises | 41,596 | 11,132 | |
| Contingent operating lease rentals (mainly concessionaire fees) | | | |
| in respect of rented premises | 19,691 | 18,246 | |
| Depreciation of property, plant, and equipment | 17,961 | 4,737 | |
| Allowance for doubtful debts | 1,299 | _ | |
| Amortisation of prepaid lease payments | 130 | 130 | |
| Depreciation of investment property | 61 | 61 | |
| (Recovery of) write-down of inventories (included in cost of sales) | (6,714) | 344 | |

7. INCOME TAX EXPENSE

| | Six months ended 30 June | | |
|---|--------------------------|-----------|--|
| | 2011 | | |
| | RMB'000 | RMB'000 | |
| | (Unaudited) | (Audited) | |
| | | | |
| Current tax: | | | |
| PRC Enterprise Income Tax | 54,954 | 58,856 | |
| Deferred tax charge (credit) (note 12): | 1,751 | (4,014) | |
| | | | |
| Total tax expense | 56,705 | 54,842 | |

The Company and its subsidiary incorporated in the British Virgin Islands are tax exempted companies in the PRC and Hong Kong for both periods as they did not have operations there. The applicable income tax rate for the Group's subsidiary incorporated in Hong Kong is 16.5% for both six-month periods ended 30 June 2011 and 30 June 2010. The applicable income tax rate for the Group's PRC subsidiaries is 25% for both six-month periods ended 30 June 2011 and 30 June 2010.

For the six months ended 30 June 2011

8. EARNINGS PER SHARE

The calculation of the basic earnings per share attributable to the owners of the Company is based on the followings:

| | Six months ended 30 June | | |
|---|--------------------------|---------------|--|
| | 2011 | 2010 | |
| | RMB'000 | RMB'000 | |
| | (Unaudited) | (Audited) | |
| | | | |
| Earnings | | | |
| Profit for the period attributable to owners of the Company | | | |
| for the purpose of basic earnings per share | 129,976 | 116,185 | |
| | | | |
| Number of shares | | | |
| Weighted average number of ordinary shares | | | |
| for the purpose of basic earnings per share | 2,075,000,000 | 1,500,000,000 | |

For the six months ended 30 June 2010, the weighted average number of ordinary shares has been adjusted retrospectively for the 1,499,800,000 shares issued pursuant to the capitalisation issue as disclosed in note 19.

No diluted earnings per share have been presented as the Company has no potential dilutive ordinary shares outstanding during both periods.

9. DIVIDENDS

During the six months ended 30 June 2011, a final dividend of RMB1.4 cents per share in respect of the year ended 31 December 2010 was declared to the owners of the Company, and the aggregate dividends amounted to RMB28,972,000. During the six months ended 30 June 2010, dividends of approximately RMB257,000,000 were declared by the Company. The directors do not recommend the payment of an interim dividend.

10. MOVEMENTS IN PROPERTY, PLANT AND EQUIPMENT

During the period, the additions of leasehold improvements and furniture, fixture and equipment for newly opened self-managed department store concessions and street shops were approximately RMB50,069,000 (six months ended 30 June 2010: RMB66,775,000).

For the six months ended 30 June 201

11. PREPAYMENTS FOR ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT AND COMPUTER SOFTWARE

| | 30 June 2011 | 31 December 2010 |
|---|--------------|------------------|
| | RMB'000 | RMB'000 |
| | (Unaudited) | (Audited) |
| | | |
| Prepayments for acquisition of: | | |
| property, plant and equipment | 35,129 | 64,639 |
| computer software | 21,261 | 24,150 |
| | | |
| | 56,390 | 88,789 |

12. DEFERRED TAX

The following is the deferred tax assets (liabilities) recognised by the Group and movements thereon during the current and prior periods:

| | Write-down of inventories RMB'000 | Doubtful debts RMB'000 | Amortisation of intangible assets RMB'000 | Accrued payroll and other expenses RMB'000 | Tax losses RMB'000 | Withholding tax on undistributed profits RMB'000 | Unrealised profit in in inventories arising from inter-company transaction RMB'000 | Total RMB'000 |
|---|---|------------------------------|--|--|-----------------------|--|--|------------------|
| Balance at 1 January | | | | | | | | |
| 2010 (Audited) | 934 | 951 | (1,069) | - | 213 | (9,553) | 125 | (8,399) |
| Credit (charge) to | | | | | | | | |
| profit or loss | 86 | _ | (44) | 3,924 | (213) | - | 261 | 4,014 |
| Eliminated on distribution | | | | | | | | |
| of profit of subsidiaries | _ | _ | _ | - | _ | 9,553 | _ | 9,553 |
| Balance at 30 June 2010 (Audited) Credit (charge) to profit or loss | 1,020 2,352 | 951 (317) | (1,113) (43) | 3,924 1,408 | - | (1,500) | 386 906 | 5,168 2,806 |
| Balance at 31 December 2010 (Audited) | 3,372 | 634 | (1,156) | 5,332 | _ | (1,500) | 1,292 | 7,974 |
| (Charge) credit to profit or loss Eliminated on distribution of profit of subsidiaries | (1,679) | 326 — | (44) | (1,324) | - | 1,500 | 970 — | (1,751) 1,500 |
| Balance at 30 June 2011 (Unaudited) | 1,693 | 960 | (1,200) | 4,008 | _ | _ | 2,262 | 7,723 |

For the six months ended 30 June 2011

12. DEFERRED TAX — continued

For the purpose of presentation in the condensed consolidated statement of financial position, certain deferred tax assets and liabilities have been offset. The following is the analysis of the deferred tax balances for financial reporting purposes:

| | 30 June | 31 December |
|--------------------------|-------------|-------------|
| | 2011 | 2010 |
| | RMB'000 | RMB'000 |
| | (Unaudited) | (Audited) |
| | | |
| Deferred tax assets | 7,723 | 9,474 |
| | | |
| Deferred tax liabilities | _ | (1,500) |

Deferred taxation has not been provided for in the condensed consolidated financial statements in respect of undistributed profits of the Company's PRC subsidiaries amounting to RMB322,245,000 as at 30 June 2011(31 December 2010: RMB160,143,000) as the Group is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not be reversed in the foreseeable future.

As at the end of the reporting period, the Group had no other significant unprovided deferred taxation.

13. INVESTMENTS IN SECURITIES

| | 30 June | 31 December |
|---|-------------|-------------|
| | 2011 | 2010 |
| | RMB'000 | RMB'000 |
| | (Unaudited) | (Audited) |
| | | |
| Held for trading investments | 460,349 | _ |
| Available-for-sale investments | _ | 294,045 |
| Held-to-maturity investments, at amortised cost | 16,016 | 31,789 |
| | | |
| | 476,365 | 325,834 |

For the six months ended 30 June 2011

13. INVESTMENTS IN SECURITIES — continued

Available-for-sale investments represent interest in investment funds. Held for trading investments represent interest in investment funds and listed debt securities, all of which can be traded in open and active markets. Fair value is determined with reference to market prices provided by the related financial institutions. These investments can be sold back to the financial institutions at any time based on the market price quoted by the financial institutions.

As at 30 June 2011, held-to-maturity investment represents interest in fixed-rate note carrying interest at 0.53% and 0.85% per annum with maturity date on 2 September 2011 and 15 September 2011, respectively. At 31 December 2010, held-to-maturity investment represented interest in fixed-rate note carrying interest at 1.3072% per annum with maturity date on 9 June 2011. The fixed-rate notes were issued by a reputable financial institution.

| | 30 June | 31 December |
|--|-------------|-------------|
| | 2011 | 2010 |
| | RMB'000 | RMB'000 |
| | (Unaudited) | (Audited) |
| | | |
| Analysed for reporting purpose as: | | |
| Non-current assets | _ | 294,045 |
| Current assets | 476,365 | 31,789 |
| | | |
| | 476,365 | 325,834 |

For the six months ended 30 June 2011

14. TRADE AND OTHER RECEIVABLES

| | 30 June | 31 December |
|---------------------------------------|-------------|-------------|
| | 2011 | 2010 |
| | RMB'000 | RMB'000 |
| | (Unaudited) | (Audited) |
| | | |
| Trade receivables | 466,169 | 289,263 |
| Less: Allowance for doubtful debts | (1,003) | (1,008) |
| | | |
| | 465,166 | 288,255 |
| Advance payments to suppliers | 163,983 | 153,468 |
| Other receivables | 39,083 | 38,284 |
| Less: Allowance for other receivables | (2,837) | (1,533) |
| Value-added-tax recoverable | 5,711 | _ |
| Investment income receivables | 2,704 | _ |
| Rental deposits | 2,190 | 2,391 |
| | | |
| | 676,000 | 480,865 |

The Group allows a credit period ranging from 0 to 180 days to its customers. The aging analysis of trade receivables, net of allowance for doubtful debts, presented based on the invoice date at the end of the reporting period is as follows:

| | 30 June 2011 | 31 December 2010 |
|----------------|-----------------|------------------|
| | RMB'000 | RMB'000 |
| | (Unaudited) | (Audited) |
| | | |
| 0 to 30 days | 168,539 | 162,200 |
| 31 to 90 days | 205,702 | 95,660 |
| 91 to 180 days | 80,896 | 18,646 |
| Over 180 days | 10,029 | 11,749 |
| | | |
| | 465,166 | 288,255 |

Other receivables mainly represented cash received by distributors relating to sales of prepaid cards, which were unsecured and non-interest bearing.

For the six months ended 30 June 2011

15. DEPOSIT

The amount as at 30 June 2011 represented an amount paid for the placement of a short-term deposit with a financial institution. The deposit was subsequently used to purchase an investment in loans and receivables on 1 July 2011.

16. TRADE AND OTHER PAYABLES

| | 30 June | 31 December |
|---------------------------------|-------------|-------------|
| | 2011 | 2010 |
| | RMB'000 | RMB'000 |
| | (Unaudited) | (Audited) |
| | | |
| Trade payables | 84,118 | 70,338 |
| Other payables | 24,356 | 44,976 |
| Accruals | 14,272 | 12,291 |
| Advance payments from customers | 3,239 | 21,150 |
| Payroll payables | 2,045 | 9,037 |
| Value-added tax payables | 432 | 45,507 |
| | | |
| | 128,462 | 203,299 |

As at 30 June 2011 and 31 December 2010, other payables mainly represented payable for initial public offering expenses and deposit received from distributors.

The following is an aged analysis of trade payables at the end of the reporting period based on invoice date:

| | 30 June | 31 December |
|----------------|-------------|-------------|
| | 2011 | 2010 |
| | RMB'000 | RMB'000 |
| | (Unaudited) | (Audited) |
| | | |
| 0 to 90 days | 76,215 | 67,872 |
| 91 to 180 days | 4,868 | 1,269 |
| Over 180 days | 3,035 | 1,197 |
| | | |
| | 84,118 | 70,338 |

For the six months ended 30 June 2011

17. SHORT-TERM BORROWINGS

During the period, the Group obtained a new short-term bank borrowing of RMB150,000,000. Such borrowing was fully repaid before 30 June 2011.

18. DEFERRED REVENUE

Deferred revenue represents the sales of prepaid cards to customers through distributors. Users of prepaid cards are entitled to purchase goods from the Group's retail stores. The prepaid amount received by the distributors is recorded as other receivables, and concurrently, deferred revenue and the related value-added tax payable are recognised in the consolidated statement of financial position. Value-added tax payable is included in "trade and other payable". Revenue is recognised upon actual usage of the card by the customers.

19. SHARE CAPITAL

| | Number of shares | Share capital |
|---|------------------|---------------|
| | | HK\$ |
| | | |
| Ordinary shares of HK\$0.0005 each | | |
| Authorised: | | |
| At 1 January 2010 and 30 June 2010 | 200,000,000 | 100,000 |
| Increase in authorised share capital (note i) | 199,800,000,000 | 99,900,000 |
| | | |
| At 1 January 2011 and 30 June 2011 | 200,000,000,000 | 100,000,000 |
| | | |
| Issued and fully paid: | | |
| At 1 January 2010 and 30 June 2010 | 200,000 | 100 |
| Capitalisation issue (note i) | 1,499,800,000 | 749,900 |
| Issue of shares pursuant to the initial public offering (note ii) | 575,000,000 | 287,500 |
| | | |
| At 1 January 2011 and 30 June 2011 | 2,075,000,000 | 1,037,500 |
| | | |
| | 30 June | 31 December |
| | 2011 | 2010 |
| | RMB'000 | RMB'000 |
| | (Unaudited) | (Audited) |
| | | |
| Presented in RMB | | |
| Share capital | 904 | 904 |

For the six months ended 30 June 2011

19. SHARE CAPITAL — continued

Notes:

- (i) Pursuant to written resolutions of all the shareholders passed on 8 September 2010, the authorised share capital of the Company was increased from HK\$100,000 (divided into 200,000,000 shares of HK\$0.0005 each) to HK\$100,000,000 (divided into 200,000,000,000 shares of HK\$0.0005 each, which rank pari passu in all respects with the shares then in issue. In addition, the directors were authorised, and resolved, to capitalise HK\$749,900 (approximately RMB655,000) standing to the credit of the share premium account of the Company by applying such sum in paying up in full at par of 1,499,800,000 shares.
- (ii) On 29 and 30 September 2010, an aggregate of 575,000,000 shares of HK\$0.0005 each of the Company, amounted to HK\$287,500 (approximately RMB248,000), were issued at HK\$4.98 (equivalent to RMB4.29) per share by way of placing and public offering.

All shares issued rank pari passu with other shares in issue in all respects.

20. CONTINGENCIES

Prior to the introduction of the Notice on Relevant Issues Concerning Approval Administration on Sales of Products by Foreign Invested Enterprises via Internet Websites or Automats issued by the General Office of the Ministry of Commerce of the PRC (the "MOFCOM") on 19 August 2010, the MOFCOM's approval was required for a foreign invested enterprise or an enterprise established by a foreign invested enterprise to carry out online sales and an application for such approval should be made to the MOFCOM through its provincial counterparts.

The Group had not obtained such approval and ceased such business on 28 June 2010. According to relevant PRC regulations, relevant government authorities have the discretion to take actions against the Group, including confiscation of illegal gains (representing net revenue from online sales after deducting the purchase cost of the merchandises sold through online business) of RMB2,290,000 and RMB3,161,000 for the years ended 31 December 2009 and 2010 respectively and imposing a fine no more than RMB500,000 for each year.

The Group has disclosed this non-compliance to the Shanghai Commerce Committee and has not received any notification of penalty. No provision has been made by the Group for the year for confiscation of gains and fines as the probability that the relevant government authorities taking actions against the Group and the amount of obligation cannot be estimated with sufficient reliability according to the legal opinion.

For the six months ended 30 June 2011

21. RELATED PARTY TRANSACTIONS

The remuneration of directors and other members of key management personnel during the period were as follows:

| | Six months en | Six months ended 30 June | |
|--|---------------|--------------------------|--|
| | 2011 | 2010 | |
| | RMB'000 | RMB'000 | |
| | (Unaudited) | (Audited) | |
| | | | |
| Salaries and other benefits | 2,105 | 1,340 | |
| Contributions to retirement benefit scheme | 136 | 55 | |
| | | | |
| | 2,241 | 1,395 | |

22. EVENTS AFTER THE END OF THE INTERIM PERIOD

On 29 July 2011, the Group entered into agreements with an independent third party to acquire a property for a consideration of RMB62,500,000. Part of the property will be for own use while the rest will be for investment purpose.