

## SUBSTANTIAL SHAREHOLDERS

So far as the Directors are aware, each of the following persons (other than our Directors or chief executive) will, immediately following completion of the Global Offering (without taking into account the H Shares which may be issued upon the exercise of the Over-allotment Option), has an interest or short position in Shares or underlying Shares which would be required to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or, who will, directly or indirectly, be interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at our general meetings:

Shareholder	Class of Shares held after the Global Offering	Nature of interest	Number of Shares held immediately after the Global Offering and assuming the Over-allotment Option is not exercised	Approximate percentage of shareholding in the relevant class of Shares after the Global Offering and assuming the Over-allotment Option is not exercised <sup>(1)</sup>	Approximate percentage of shareholding in the total share capital of the Company after the Global Offering and assuming the Over-allotment Option is not exercised <sup>(2)</sup>
BEIH <sup>(3)</sup> . . . . .	Domestic Shares	Beneficial interest and interest of controlled company	4,112,300,189(L)	93.18%	57.57%
BSAMAC <sup>(4)</sup> . . . . .	Domestic Shares	Beneficial interest and interest of controlled company	4,331,638,749(L)	98.15%	60.64%
BEETI <sup>(5)</sup> . . . . .	H Shares	Beneficial interest	219,200,000(L)	8.03%	3.07%
Barclays <sup>(6)</sup> . . . . .	H Shares	Beneficial interest	153,450,000(L)	5.62%	2.15%
Barclays PLC <sup>(7)</sup> . . .	H Shares	Interest of controlled company	153,450,000(L)	5.62%	2.15%
SAIF Partners IV L.P. <sup>(8)</sup> . . . . .	H Shares	Beneficial interest	209,676,000(L)	7.68%	2.94%
SAIF IV GP, L.P. <sup>(9)</sup> . . . . .	H Shares	Interest in controlled company	209,676,000(L)	7.68%	2.94%
SAIF IV GP Capital Ltd. <sup>(9)</sup> . . . . .	H Shares	Interest in controlled company	209,676,000(L)	7.68%	2.94%
Andrew Y. Yan <sup>(9)</sup> . .	H Shares	Interest in controlled company	209,676,000(L)	7.68%	2.94%

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*Notes:*

- (1) The calculation is based on the percentage of shareholding in Domestic Shares or H Shares (as applicable) of the Company after the Global Offering and the mid-point of the indicative Offer Price range.
- (2) The calculation is based on the total number of 7,142,840,000 Shares in issue after the Global Offering and the mid-point of the indicative Offer Price range.
- (3) BEIH is beneficially interested in 4,085,996,716 Domestic Shares, representing 57.20% of the total share capital of the Company. BEIH wholly owns BIEE and therefore, is deemed to be interested in 26,303,473 Domestic Shares held by BIEE, representing 0.37% of the total share capital of the Company.
- (4) BSAMAC is beneficially interested in 219,338,560 Domestic Shares, representing 3.07% of the total share capital of the Company. BSAMAC wholly owns BEIH and therefore, is deemed to be interested in 4,112,300,189 Domestic Shares held by BEIH and BIEE, representing 57.57% of the total share capital of the Company.
- (5) BEETI is beneficially interested in 219,200,000 H Shares, representing 3.07% of the total share capital of the Company.
- (6) Barclays holds 153,450,000 H Shares, representing 2.15% of the total share capital of the Company immediately after the Global Offering (assuming the Over-allotment Option has not been exercised), which is expected to be 5.62% of the total H Shares in issuance at that time. Barclays entered into a transaction in May 2010 with an Independent Third Party for which it passed through the economic interests on 137,008,928 of those Shares but retained all rights and obligations as a shareholder in all of the Shares and is subject to the applicable lock-ups. By virtue of such transaction, Barclays may need to report such transaction as a short position for the purposes of Part XV of the SFO.
- (7) Barclays PLC wholly owns Barclays and therefore, is deemed to be interested in 153,450,000 H Shares held by Barclays, representing 2.15% of the total share capital of the Company immediately after the Global Offering (assuming the Over-allotment Option has not been exercised), which is expected to be 5.62% of the total H Shares in issuance at that time.
- (8) SAIF Partners IV L.P., an exempted limited partnership registered in the Cayman Islands, is beneficially interested in 209,676,000 H Shares, representing 2.94% of the total share capital of the Company.
- (9) SAIF Partners IV L.P. is an exempted limited partnership registered in the Cayman Islands whose sole general partner is SAIF IV GP, L.P., a limited partnership established in the Cayman Islands. SAIF IV GP, L.P. holds the entire voting power of SAIF Partners IV L.P. The sole general partner of SAIF IV GP, L.P. is SAIF IV GP Capital Ltd., an exempted limited liability company incorporated in the Cayman Islands, which is wholly owned and controlled by Mr. Andrew Y. Yan. SAIF IV GP Capital Ltd. holds the entire voting power of SAIF IV GP, L.P. Therefore, each of SAIF IV GP, L.P., SAIF IV GP Capital Ltd. and Mr. Andrew Y. Yan is deemed to be interested in 209,676,000 H Shares held by SAIF Partners IV L.P., representing 2.94% of the total issue share capital of the Company.

For those who are directly and/or indirectly interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any other member of the Group, please see “Appendix IX—Statutory and General information—4. Disclosure of Interests—C Interests of the substantial shareholders of any member of the Group (other than our Company)”.

Save as disclosed in this prospectus, the Directors are not aware of any person who will, immediately following the Global Offering, have an interest or short position in Shares or underlying Shares which would be required to be disclosed to our Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or, directly or indirectly, be interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of our Company.

We are not aware of any arrangement which may result in any change of control in our Company at any subsequent date.