# LEAD MANAGER

Guotai Junan Securities (Hong Kong) Limited

#### UNDERWRITERS

### **Placing Underwriters**

Guotai Junan Securities (Hong Kong) Limited Kingsway Financial Services Group Limited Sanfull Securities Limited Ever-Long Securities Company Limited

### **Public Offer Underwriters**

Guotai Junan Securities (Hong Kong) Limited Kingsway Financial Services Group Limited Sanfull Securities Limited Ever-Long Securities Company Limited

#### UNDERWRITING ARRANGEMENTS AND EXPENSES

### **Public Offer Underwriting Agreement**

Pursuant to the Public Offer Underwriting Agreement, the Company is offering the Public Offer Shares for subscription on and subject to the terms and conditions of this prospectus and the Application Forms relating thereto.

Pursuant to the Public Offer Underwriting Agreement and subject to, among other conditions, the Listing Committee of the Stock Exchange granting the listing of, and permission to deal in, the Shares in issue and the Shares to be issued as mentioned herein on or before 14 July, 2011 (or such later date as the Sponsor and the Lead Manager (on behalf of the Public Offer Underwriters) may, acting jointly, in their sole and absolute discretion determine which in any event shall not be later than 30 days after the date of this prospectus), the Public Offer Underwriters have severally agreed to apply, or procure applications, on the terms and conditions of this prospectus and the Application Forms relating thereto, for the Public Offer Shares now being offered and which are not taken up under the Public Offer.

The Public Offer Underwriting Agreement is conditional upon and subject to the Placing Underwriting Agreement having been signed and becoming unconditional and not having been terminated in accordance with its terms.

# Grounds for termination

The Sponsor and the Lead Manager (on behalf of the Public Offer Underwriters) may in their sole and absolute discretion upon giving notice in writing to the Company at any time before 8:00 a.m. on the Listing Date (the "Termination Time") terminate the Public Offer Underwriting Agreement with immediate effect upon the occurrence of the following events at any time prior to the Termination Time:

- (a) there comes to the notice of the Sponsor and the Lead Manager (on behalf of the Public Offer Underwriters) or they have causes to believe in their sole and absolute opinion that:
  - (i) any statement, considered by the Sponsor and the Lead Manager jointly in their sole and absolute opinion to be material, contained in this prospectus, the Application Forms and any other documents in connection with the Public Offer was, when such documents were issued, or has become or been discovered to be, untrue, incorrect or misleading in any material respect; or

- (ii) any matter has arisen or been discovered which would, had it arisen or been discovered immediately before the date of this prospectus, constitute a material omission therefrom considered by the Sponsor and the Lead Manager in their sole and absolute opinion to be material in the context of the Share Offer; or
- (iii) any of the representations, warranties and undertakings in the Public Offer Underwriting Agreement is misleading, untrue or inaccurate in any respect which the Sponsor and the Lead Manager in their sole and absolute opinion consider to be material in the context of the Share Offer; or
- (iv) any of the obligations or undertakings expressed to be assumed by or imposed on any of the warrantors under the Public Offer Underwriting Agreement or the Placing Underwriting Agreement has not been complied with or observed by any of the warrantors in any respect which the Sponsor and the Lead Manager in their sole and absolute opinion consider to be material in the context of the Share Offer; or
- (v) any breach of any other provisions of the Public Offer Underwriting Agreement or the Placing Underwriting Agreement by any of the warrantors, which, in any such cases, is considered by the Sponsor and the Lead Manager in their absolute opinion to be material in the context of the Share Offer; or
- (vi) any event, act or omission (except that of any of the Sponsor, the Lead Manager or the Public Offer Underwriters) which gives or is likely to give rise to a liability of any of the warrantors pursuant to the indemnities given under the Public Offer Underwriting Agreement or the Placing Underwriting Agreement or any deed, undertaking or agreement referred to this prospectus which the Sponsor and the Lead Manager in their sole and absolute opinion consider to be material in the context of the Share Offer; or
- (vii) any information, matter or event considered by the Sponsor and the Lead Manager in their sole and absolute opinion which may lead to a material adverse change or prospective material adverse change in the business or in the financial or trading position or prospects of the Group; or
- (viii) any breach by the Company, the executive Directors or the warrantors, reasonably considered by the Sponsor and the Lead Manager to be material, of any of the warranties under the Public Offer Underwriting Agreement or the Placing Underwriting Agreement; or
- (b) there shall develop, occur, exist or come into effect:
  - (i) any event, or series of events, beyond the reasonable control of the Public Offer Underwriters (including, but not limited to, acts of government, strikes, lock-outs, fire, explosion, flooding, civil commotion, acts of war, acts of God, acts of terrorism, economic sanctions, public disorder, riot, interruption or delay in transportation and outbreak of diseases or epidemic including, but not limited to, severe acute respiratory syndrome, avian influenza, human swine influenza and any related or mutated forms thereof which in the reasonable opinion of the Sponsor and the Lead Manager has or would have the effect of making any part of the Public Offer Underwriting Agreement

(including underwriting) incapable of performance in accordance with its terms or which prevents the processing of applications and/or payments pursuant to the Share Offer or pursuant to the underwriting thereof); or

- (ii) any change or development involving a prospective change, or any event or series of events likely to result in any change or development involving a prospective change, in local, national or international, financial, political, military, industrial, fiscal, regulatory, market or economic conditions or matters and/or disaster or any monetary or trading settlement systems (including, without limitation, any moratorium or suspension on or material fluctuations in trading process of the securities generally on the Stock Exchange, the New York Stock Exchange, the Nasdaq National Market or any of the stock exchanges in the United Kingdom, European Union or PRC, or a material fluctuation in the exchange rate of the Hong Kong dollar against any foreign currency, or a material revaluation of the Hong Kong dollar against the currency of the United States or the Renminbi against any foreign currency, or any interruption in securities settlement or clearance service or procedures in Hong Kong or anywhere in the world); or
- (iii) any change or development involving a prospective change in the conditions of local, national or international securities or commodities markets (or in conditions affecting a sector only of such market) including, for the avoidance of doubt, any significant change in index level or volume or turnover of any such markets; or
- (iv) any new law or change or development involving a prospective change in existing laws of any nature whatsoever or any change or development involving a prospective change in the interpretation or application thereof by any court or other competent authority in Bermuda, Hong Kong, BVI, the PRC or any other jurisdictions relevant to the Group (collectively, the "Relevant Jurisdictions"); or
- (v) the imposition of economic sanctions or withdrawal of trading privileges, in whatever form, directly or indirectly, by or for the United States or the European Union (or any member thereof) on any of the Relevant Jurisdictions; or
- (vi) any change or development involving a prospective change in taxation or exchange control (or the implementation of exchange control) or foreign investment laws in the Relevant Jurisdictions; or
- (vii) any change or development involving a prospective change in the condition, financial or otherwise, or in the earnings, business affairs, business prospects or trading position of the Company or any member of the Group, including any litigation or claim threatened or brought by any third party against the Company or any member of the Group; or
- (viii) any general moratorium on commercial banking activities in Hong Kong (imposed by the Financial Secretary of Hong Kong and/or the Hong Kong Monetary Authority or other competent authority) or other jurisdictions relevant to any member of the Group; or

- (ix) any change or development involving a prospective change, or a materialization of, any of the risks set out in the section headed "Risk Factors" in this prospectus; or
- (x) any outbreak or escalation of hostilities (whether or not war is or has been declared) involving any of the Relevant Jurisdictions or any escalation thereof, or the declaration by any of the Relevant Jurisdictions of a national emergency or war; or
- (xi) a petition is presented for the winding up or liquidation of the Company or any member of the Group or the Company or any member of the Group makes any composition or arrangement with its creditors or enters into a scheme of arrangement or any resolution is passed for the winding-up of the Company or any member of the Group or a provisional liquidator, receiver or manager is appointed over all or part of the assets or undertaking of the Company or any member of the Group or anything analogous thereto occurs in respect of the Company or any member of the Group; or
- (xii) any event, act or omission which gives rise or is likely to give rise to any material liability of the Company pursuant to the indemnities contained in the Public Offer Underwriting Agreement or the Placing Underwriting Agreement; or
- (xiii) a valid demand by any creditor for repayment or payment of any indebtedness of the Company or any member of the Group or in respect of which the Company or any member of the Group is liable prior to its stated maturity; or
- (xiv) any other change whether or not ejusdem generis with any of the foregoing,

and which, in each case, in the sole and absolute opinion of the Sponsor and the Lead Manager (on behalf of the Public Offer Underwriters):

- (A) is or will or is likely to be individually or in the aggregate materially adverse to the general affairs, business, financial or other condition or prospects of the Group or to any present or prospective shareholders of the Company in his capacity as such; or
- (B) has or will have or is likely to have a material adverse effect on the success, marketability or pricing of the Share Offer or level of the Offer Shares being applied for or accepted or the distribution of the Offer Shares; or
- (C) makes it inadvisable, inexpedient, impracticable or not commercially viable to proceed with the Public Offer or the delivery of the Public Offer Shares on the terms and in the manner contemplated by this prospectus, the Application Forms and any other documents in connection with the Public Offer.

#### Undertakings pursuant to the Public Offer Underwriting Agreement

The Company has undertaken to and agreed and covenanted with the Sponsor, the Lead Manager and the Public Offer Underwriters and each of them that it shall not and shall procure that none of its subsidiaries will, and each of the executive Directors, the Covenantors has jointly and severally undertaken to and agreed and covenanted with the Sponsor, the Lead Manager and the Public Offer Underwriters and each of them to procure that the Company will not, except pursuant to the Share Offer

and the Capitalisation Issue, at any time from the date of this prospectus up to and including the date falling six months after the Listing Date (the "First Six-Month Period"), allot, issue, agree to allot or issue any Shares or other securities of the Company or any shares or other securities of any subsidiaries of the Company, whether or not of a class already issued, or grant or agree to grant any options, warrants or other rights carrying the right to subscribe for, or otherwise convert into, or exchange of Shares or securities of the Company or any of the subsidiaries of the Company whether or not such issue or grant be completed or agreed to take effect or become unconditional within the First Six-Month Period. In the event that the Company or any of its subsidiaries allot, issue, agree to allot or issue any Shares or other securities of the Company or any shares or other securities of any of the subsidiaries of the Company after the expiry of the First Six-Month Period. the Company has undertaken to and agreed and covenanted with the Sponsor, the Lead Manager and the Public Offer Underwriters and each of them that it shall take all reasonable steps to ensure that any such act, if done, shall not create a disorderly or false market for any Shares or other securities of the Company or any interest therein.

The Company has further undertaken to and agreed and covenanted with the Sponsor, the Lead Manager and the Public Offer Underwriters and each of them that it shall not and shall procure that none of its subsidiaries will, and each of the executive Directors, the Covenantors has jointly and severally undertaken to and agreed and covenanted with the Sponsor, the Lead Manager and the Public Offer Underwriters and each of them to procure that the Company will not, without the prior written consent of the Sponsor and the Lead Manager (on behalf of the Public Offer Underwriters) (which they may withhold in their absolute discretion) and the Stock Exchange, except pursuant to the Share Offer and the Capitalisation Issue, at any time during a further six-month period immediately following the expiry of the First Six-Month Period (the "Second Six-Month Period"), allot, issue, agree to allot or issue any Shares or other securities of the Company or any shares or other securities of any of the subsidiaries of the Company, whether or not of a class already issued, or grant or agree to grant any options, warrants or other rights carrying the right to subscribe for, or otherwise convert into, or exchange of any Shares or securities of the Company or any of the subsidiaries of the Company whether or not such issue or grant be completed or agreed to take effect or become unconditional within the Second Six-Month Period so as to result in the Covenantors either individually or taken together with its associates, would directly or indirectly cease to be a controlling shareholder (as defined in the Listing Rules) of the Company. In the event that the Company or any of its subsidiaries allot, issue, agree to allot or issue any Shares or other securities of the Company or any shares or other securities of any of the subsidiaries of the Company after the expiry of the Second Six-Month Period, the Company has undertaken to and agreed and covenanted with the Sponsor, the Lead Manager and the Public Offer Underwriters and each of them that it shall take all reasonable steps to ensure that any such act, if done, shall not create a disorderly or false market for any Shares or other securities of the Company or any interest therein.

Each of the Covenantors has jointly and severally undertaken to and agreed and covenanted with the Company, the Sponsor, the Lead Manager and the Public Offer Underwriters and each of them that:

(a) it shall not, and shall procure that none of the relevant registered holder(s), its associates or companies controlled by it or nominees or trustees holding in trust for it shall, during the First Six-Month Period, sell, transfer or enter into any agreement to sell, transfer or otherwise dispose of (including, without limitation, the creation of any option, charge, encumbrance or other right over), save pursuant to a pledge or charge as security for a bona fide commercial loan, any Shares or securities of the Company (to the extent that any of the Covenantors is

shown in this prospectus to be, directly or indirectly the beneficial owner(s) of such Shares) owned by it or the relevant company, nominees or trustees (including any interest in any shares in any company controlled by it which is, directly or indirectly, the beneficial owner of any of the Shares) (the "Relevant Securities");

- (b) it shall not, and shall procure none of the registered holder(s) and its associates or companies controlled by it or any nominees or trustees holding in trust for it shall, during the Second Six-Month Period, sell, transfer or enter into any agreement to sell, transfer or otherwise dispose of (including, without limitation, the creation of any option, charge, encumbrance or other right over), save pursuant to a pledge or charge as security for a bona fide commercial loan, any of the Relevant Securities, if immediately following such transfer, disposal or creation of rights, the Covenantors either individually or taken together with their associates, would directly or indirectly cease to be a controlling shareholder (within the meaning of the Listing Rules) of the Company; and
- (c) in the event of a disposal of any Shares or any interests therein during the Second Six-Month Period, it shall take all reasonable steps to ensure that such a disposal will not create a disorderly or false market in the Shares or other securities of the Company or any interest therein.

Each of the Covenantors has jointly and severally further undertaken to and agreed and covenanted with the Company, the Sponsor, the Lead Manager and the Public Offer Underwriters and each of them that during the First Six-Month Period and the Second Six-Month Period:

- (a) if it pledges or charges any securities or interests in the securities of the Company beneficially owned or controlled by it, it shall forthwith thereafter give written notice to the Company of such pledge or charge together with the number and class of securities so pledged or charged and the purpose for which the pledge or charge is made; and
- (b) when it is aware of or receives indications, either verbal or written, from the pledgee or chargee that any of such pledged or charged securities or interests in the securities of the Company will be disposed of, it shall immediately thereafter give written notice to the Company, the Sponsor, the Lead Manager and the Public Offer Underwriters of such indications and details of such disposal,

and the Company has undertaken to and agreed and covenanted with the Sponsor, the Lead Manager and the Public Offer Underwriters to immediately inform the Stock Exchange the pledges, the charges or the said indications and publish a press announcement thereof as soon as possible upon receipt of the notification from any of the Covenantors.

### **Placing Underwriting Agreement**

In connection with the Placing, it is expected that the Company and the Selling Shareholders will, on or about 5 July 2011, enter into the Placing Underwriting Agreement with, among other parties, the Sponsor, the Lead Manager and the Placing Underwriters. Under the Placing Underwriting Agreement, the Placing Underwriters will, subject to certain conditions set out therein, severally agree to subscribe for or purchase or procure subscribers or purchasers to subscribe for or purchase the Placing Shares.

The Placing Underwriting Agreement will contain terms similar to the Public Offer Underwriting Agreement set out in the sub-paragraph headed "Ground for termination" above that may allow the Placing Underwriters to terminate their respective obligations thereunder.

#### **Commission and expenses**

The Underwriters will receive a commission of 3.5% of the aggregate Offer Price of all the Offer Shares, out of which they will pay any sub-underwriting commission. In addition, the Sponsor will receive a financial advisory and documentation fee. The underwriting commission, financial advisory and documentation fee, Stock Exchange listing fees, legal and other professional fees together with applicable printing and other expenses relating to the Share Offer are estimated to amount to approximately HK\$20.7 million in total, and are payable by the Company and the Selling Shareholders on pro-rata basis of the respective number of Offer Shares.

## Underwriters' interest in the Company

Save for their respective interests and obligations under the Public Offer Underwriting Agreement and the Placing Underwriting Agreement, none of the Underwriters is interested in any shares in any member of the Group or has any right (whether legally enforceable or not) or option to subscribe for or to nominate persons to subscribe for any securities in any member of the Group.

#### MINIMUM PUBLIC FLOAT

The Company and the Directors will ensure that a minimum of 25% of the total issued Shares will be held by the public after completion of the Share Offer and the Capitalisation Issue.