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*You are warned that the price of the contracts may fall or rise rapidly in value and the contracts may expire worthless, resulting in a total loss of your investment. Before investing in the contracts, you should therefore ensure that you understand the potential risks and consider whether the contracts are appropriate for your own circumstances. You should study the risk factors set out in our base listing document and the supplemental listing document and consult your professional advisers if necessary.*

## **Index Callable Contracts**

to be issued by

### **Coöperatieve Centrale Raiffeisen – Boerenleenbank B.A.**

*(a coöperatie formed under the law of the Netherlands with its statutory seat in Amsterdam)*

## **Announcement**

We intend to issue the contracts detailed below (the **contracts**).

<b>Stock Code</b>	<b>60543</b>	<b>60544</b>	<b>60545</b>	<b>60546</b>	<b>60547</b>
<b>Index</b>	Hang Seng Index	Hang Seng Index	Hang Seng Index	Hang Seng Index	Hang Seng Index
<b>Style</b>	European	European	European	European	European
<b>Type</b>	Bull	Bull	Bull	Bull	Bear
<b>Category</b>	R	R	R	R	R
<b>Settlement method</b>	Cash Settled	Cash Settled	Cash Settled	Cash Settled	Cash Settled
<b>Issue size</b>	150,000,000	150,000,000	150,000,000	150,000,000	150,000,000
<b>Issue price</b>	HK\$0.25 per contract	HK\$0.25 per contract	HK\$0.25 per contract	HK\$0.25 per contract	HK\$0.25 per contract
<b>Strike level</b>	18,400	18,800	19,200	19,600	22,400
<b>Call level</b>	18,800	19,200	19,600	20,000	22,000
<b>Observation commencement date</b>	15th February, 2012	15th February, 2012	15th February, 2012	15th February, 2012	15th February, 2012

<b>Valuation date/expiry date<sup>#</sup></b>	29th November, 2012	29th November, 2012	29th November, 2012	29th November, 2012	29th November, 2012
<b>Board lot</b>	10,000 contracts	10,000 contracts	10,000 contracts	10,000 contracts	10,000 contracts
<b>Exercise amount</b>	10,000 contracts	10,000 contracts	10,000 contracts	10,000 contracts	10,000 contracts
<b>Index currency amount</b>	HK\$1.00 x $\frac{\text{exercise amount}}{15,000}$	HK\$1.00 x $\frac{\text{exercise amount}}{15,000}$	HK\$1.00 x $\frac{\text{exercise amount}}{15,000}$	HK\$1.00 x $\frac{\text{exercise amount}}{15,000}$	HK\$1.00 x $\frac{\text{exercise amount}}{15,000}$
<b>Gearing*</b>	5.52x	5.52x	5.52x	5.52x	5.52x
<b>Effective gearing*</b>	5.52x	5.52x	5.52x	5.52x	5.52x
<b>Premium*</b>	7.01%	8.94%	10.87%	12.81%	9.90%
<b>Initial funding cost</b>	9.99% p.a. (HKD 6-month HIBOR + 9.43% p.a.)	12.48% p.a. (HKD 6-month HIBOR + 11.92% p.a.)	14.86% p.a. (HKD 6-month HIBOR + 14.30% p.a.)	17.14% p.a. (HKD 6-month HIBOR + 16.58% p.a.)	11.59% p.a. (HKD 6-month HIBOR + 11.03% p.a.)
<b>Liquidity provider</b>	Rabo Brokerage HK Limited (Broker ID: 9661) 32/F Three Pacific Place, 1 Queen's Road East, Hong Kong Tel: 2103 2899	Rabo Brokerage HK Limited (Broker ID: 9661) 32/F Three Pacific Place, 1 Queen's Road East, Hong Kong Tel: 2103 2899	Rabo Brokerage HK Limited (Broker ID: 9661) 32/F Three Pacific Place, 1 Queen's Road East, Hong Kong Tel: 2103 2899	Rabo Brokerage HK Limited (Broker ID: 9661) 32/F Three Pacific Place, 1 Queen's Road East, Hong Kong Tel: 2103 2899	Rabo Brokerage HK Limited (Broker ID: 9661) 32/F Three Pacific Place, 1 Queen's Road East, Hong Kong Tel: 2103 2899

<sup>#</sup> If such day is not the day on which the Hang Seng Index November 2012 Futures Contracts expire on the Hong Kong Futures Exchange Limited (or its successor or assign), the day on which the Hang Seng Index November 2012 Futures Contracts expire on the Hong Kong Futures Exchange Limited (or its successor or assign).

\* The gearing, effective gearing and premium may not be comparable to similar information provided by other issuers of index callable contracts as each issuer may use different pricing models.

## **What is a mandatory call event? What happens if a mandatory call event occurs?**

A mandatory call event occurs when the spot level at any time on any day on which the stock exchange is scheduled to open for trading during the observation period is:

- (a) in respect of a series of callable bull contracts, at or below the call level; and
- (b) in respect of a series of callable bear contracts, at or above the call level.

**Observation period** means the period commencing from the observation commencement date to the close of the trading day (Hong Kong time) immediately preceding the relevant expiry date (both dates inclusive).

**Spot level** means the spot level of the index as compiled and published by Hang Seng Indexes Company Limited.

Subject to the limited circumstances set out in the conditions in which a mandatory call event may be reversed, upon the occurrence of a mandatory call event, we must terminate the contracts and for each exercise amount, you may receive a cash settlement amount (if any) in Hong Kong dollars calculated by us using the following formula:

*In respect of a series of callable bull contracts:*

(minimum index level – strike level) x index currency amount – exercise expenses

**Minimum index level** means the lowest spot level during the period commencing from and including the moment upon which the mandatory call event occurs up to the end of the next trading session on the stock exchange immediately following the trading session in which the mandatory call event occurs.

*In respect of a series of callable bear contracts:*

(strike level – maximum index level) x index currency amount – exercise expenses

**Maximum index level** means the highest spot level during the period commencing from and including the moment upon which the mandatory call event occurs up to the end of the next trading session on the stock exchange immediately following the trading session in which the mandatory call event occurs.

If the cash settlement amount is less than or equal to zero, you will lose all your value of investment in the contracts.

### **How do we calculate the cash settlement amount at expiry?**

The contracts are in registered form and exercisable only in the relevant trading board lot.

If no mandatory call event has occurred during the observation period and on the relevant expiry date the cash settlement amount is greater than zero, the relevant contracts will be automatically exercised and you will not be required to deliver a notice of exercise.

Each exercise amount will entitle you to receive from us the cash settlement amount in Hong Kong dollars calculated by us as equal to:

*In respect of a series of callable bull contracts:*

$(\text{closing level} - \text{strike level}) \times \text{index currency amount} - \text{exercise expenses}$

*In respect of a series of callable bear contracts:*

$(\text{strike level} - \text{closing level}) \times \text{index currency amount} - \text{exercise expenses}$

The closing level will be the final settlement price for settling the Hang Seng Index November 2012 Futures Contracts on the Hong Kong Futures Exchange Limited (or its successor or assign) determined pursuant and subject to the Hang Seng Index futures contracts specifications (as amended from time to time) of the Hong Kong Futures Exchange Limited.

### **Where can you obtain further information?**

The English language version and the Chinese translation of our base listing document dated 4th May, 2011 as supplemented by our addendum dated 11th July, 2011, our second addendum dated 21st October, 2011 and our third addendum dated 15th December, 2011, together with any additional addenda or successor document and our supplemental listing document to be dated 14th February, 2012 will be available for inspection at the office of Coöperatieve Centrale Raiffeisen – Boerenleenbank B.A., Hong Kong Branch, which is presently at 32/F Three Pacific Place, 1 Queen's Road East, Hong Kong. Information about us can also be found on the website [www.rabobank.com](http://www.rabobank.com).

### **How will the liquidity provider provide quotes?**

The liquidity provider will provide liquidity by responding to requests for bid and offer quotes. A quote may be obtained by calling its telephone number.

## **Additional information**

The contracts will constitute our general unsecured contractual obligations. They are not obligations of any other person.

An application will be made to the stock exchange for the listing of, and permission to deal in, the contracts on the stock exchange. The date of commencement of dealings in the contracts is expected to be 15th February, 2012.

Other than our Hong Kong branch being regulated by the Hong Kong Monetary Authority and the Securities and Futures Commission, we are not regulated by any of the bodies referred to in rule 15A.13(2) or (3) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. We are regulated by the Dutch Central Bank and by the Netherlands Authority for the Financial Markets.

As at the launch date, our senior long term debt was rated Aaa by Moody's Investors Service, Inc. and AA by Standard and Poor's Ratings Services. You may obtain information on our latest credit ratings at [http://www.rabobank.com/content/investor\\_relations/ratings/](http://www.rabobank.com/content/investor_relations/ratings/).

## **Index disclaimer**

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**Coöperatieve Centrale Raiffeisen – Boerenleenbank B.A.**

8th February, 2012