



PCCW Limited

電訊盈科有限公司

(Incorporated in Hong Kong with limited liability)

(於香港註冊成立的有限公司)

(Stock Code: 0008)

(股份代號: 0008)

March 27, 2012

Dear Non-registered Holder(s),^(Note 1)

PCCW Limited (the "Company")

- Notification of publication of 2011 Annual Report and Circular together with Notice and Form of Proxy of Annual General Meeting (collectively the "Current Corporate Communications")

The Current Corporate Communications of the Company (in English and Chinese) are available on the Company's website at www.pccw.com/announcements and the website of Hong Kong Exchanges and Clearing Limited ("HKEx") at www.hkexnews.hk.

If you wish to receive the printed versions of the Current Corporate Communications and all future Corporate Communications^(Note 2) of the Company, please complete the Request Form on the reverse side and return it to the Company c/o the Company's share registrars (the "Share Registrars"), Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong, using the pre-paid postage mailing label at the bottom of the Request Form (a stamp is not required if posted in Hong Kong). You may also send an e-mail with a scanned copy of the completed Request Form to pccw@computershare.com.hk. The Request Form may also be downloaded from the Company's website at www.pccw.com/announcements or the HKEx's website at www.hkexnews.hk.

Should you have any queries relating to the above, please call the hotline of the Share Registrars at (852) 2862 8688 during business hours (9:00 a.m. to 6:00 p.m., Monday to Friday, excluding Hong Kong public holidays).

Yours faithfully,
For and on behalf of
PCCW Limited
Chu Mee Lai, Helen
Company Secretary

Note 1: This Letter is addressed to Non-registered Holder(s) of the shares in the Company ("Non-registered Holder" means such person or company whose shares are held in the Central Clearing and Settlement System and who has notified the Company from time to time through Hong Kong Securities Clearing Company Limited that he/she/it wishes to receive the Corporate Communications). If you have sold or transferred your shares in the Company, please disregard this Letter and the Request Form on the reverse side.

Note 2: Corporate Communications include but are not limited to (a) the directors' report, its annual accounts together with a copy of the independent auditor's report and, where applicable, its summary financial report; (b) the interim report and, where applicable, its summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form.

各位非登記持有人^(附註 1)：

電訊盈科有限公司（「本公司」）

- 2011 年年報及通函連同股東週年大會的通告及代表委任表格（統稱「本次公司通訊」）之登載通知

本公司本次公司通訊（中文及英文版）已於本公司網站 www.pccw.com/announcements 及香港交易及結算所有限公司（「香港交易所」）網站 www.hkexnews.hk 登載。

倘閣下欲收取本次公司通訊及所有日後公司通訊^(附註 2)的印刷本，請填妥本函背面的回條，使用申請表下方的已預付郵費郵寄標籤（如在香港投寄，毋須貼上郵票），經本公司股份過戶登記處（「股份過戶登記處」），香港中央證券登記有限公司，地址為香港灣仔皇后大道東 183 號合和中心 17M 樓，交回本公司。閣下亦可將已填妥的申請表的掃描副本電郵至 pccw@computershare.com.hk。回條亦可於本公司網站 www.pccw.com/announcements 或香港交易所網站 www.hkexnews.hk 下載。

如閣下對上述事項有任何疑問，請致電股份過戶登記處電話熱線(852) 2862 8688 查詢，辦公時間為星期一至星期五（香港公眾假期除外）上午 9 時正至下午 6 時正。

代表
電訊盈科有限公司
公司秘書
朱美麗
謹啓

2012 年 3 月 27 日

附註 1：此為致本公司非登記持有人（「非登記持有人」指所持有的本公司股份存放於中央結算及交收系統的人士或公司，透過香港中央結算有限公司不時向本公司發出通知，表示欲收取公司通訊）。倘閣下已出售或轉讓所持有的本公司股份，則毋須理會本函件及背面的回條。

附註 2：公司通訊包括但不限於：(a) 董事會報告、年度財務報表連同獨立核數師報告及（如適用）財務摘要報告；(b) 中期報告及（如適用）中期摘要報告；(c) 會議通告；(d) 上市文件；(e) 通函；及(f) 代表委任表格。

Request Form 申請表

To: PCCW Limited (the "Company")
(Stock Code: 0008)

c/o Computershare Hong Kong Investor Services Limited
17M Floor, Hopewell Centre
183 Queen's Road East
Wan Chai, Hong Kong

致: 電訊盈科有限公司 (「本公司」)
(股份代號: 0008)

經香港中央證券登記有限公司
香港灣仔皇后大道東 183 號
合和中心 17M 樓

I/We would like to receive the 2011 Annual Report and Circular together with Notice of Annual General Meeting and all future Corporate Communications* of the Company in the manner as indicated below:

本人/吾等希望以下列方式收取 貴公司 2011 年年報及通函連同股東週年大會的通告及所有 貴公司日後之公司通訊*:

(Please mark "X" in **ONLY ONE** of the following boxes)

(請僅在下列其中一個空格內劃上「X」號)

- to receive the **printed English version ONLY**; OR
僅收取英文印刷本; 或
- to receive the **printed Chinese version ONLY**; OR
僅收取中文印刷本; 或
- to receive both **printed English and Chinese versions**.
同時收取中文及英文印刷本。

Contact telephone number:

聯絡電話號碼: _____

Signature:

簽名: _____

Date:

日期: _____

Notes 附註:

- Terms used in this Request Form shall bear the same meanings as those defined in the Letter to Non-registered Holder(s) dated March 27, 2012. 本申請表中所用詞彙與日期為2012年3月27日致非登記持有人之函件所界定者具有相同涵義。
- This Request Form is to be completed by Non-registered Holder(s) of the shares in the Company ("Non-registered Holder" means such person or company whose shares are held in the Central Clearing and Settlement System and who has notified the Company from time to time through Hong Kong Securities Clearing Company Limited that he/she/it wishes to receive the Corporate Communications). Please complete all your details clearly. 本申請表應由本公司非登記持有人(「非登記持有人」指所持有的本公司股份存放於中央結算及交收系統的人士或公司, 透過香港中央結算有限公司不時向本公司發出通知, 表示欲收取公司通訊)。請 閣下清楚填妥所有資料。
- Any form with more than one box marked "X", with no box marked "X", with no signature or otherwise incorrectly completed will be void. 如在本申請表作出超過一項選擇、或未有作出選擇、或未有簽署、或在其他方面填寫不正確, 則本申請表將會作廢。
- For the avoidance of doubt, we do not accept any special instructions given on this Request Form. 為免存疑, 任何在本申請表上作出的特別指示, 本公司將不予處理。

* Corporate Communications include but are not limited to (a) the directors' report, its annual accounts together with a copy of the independent auditor's report and, where applicable, its summary financial report; (b) the interim report and, where applicable, its summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form.

* 公司通訊包括但不限於: (a)董事會報告、年度財務報表連同獨立核數師報告及(如適用)財務摘要報告; (b)中期報告及(如適用)中期摘要報告; (c)會議通告; (d)上市文件; (e)通函; 及 (f)代表委任表格。

PCCH-16032012-110

郵寄標籤 MAILING LABEL

閣下寄回此申請表時, 請將郵寄標籤剪貼於信封上。

如在本港投寄毋須貼上郵票。

Please cut the mailing label and stick this on the envelope to return this Request Form to us.

No postage stamp is required if posted in Hong Kong.

香港中央證券登記有限公司
Computershare Hong Kong Investor Services Limited
簡便回郵號碼 Freepost No. 37
香港 Hong Kong