



亞洲金融  
Asia Financial

Stock Code : 662

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ANNUAL REPORT 2011

A FOCUS ON  
COVERAGE AND CARE

	<i>Pages</i>
Corporate Information	2
Chairman's Statement	3
Management Discussion and Analysis	5
Corporate Governance Report	8
Corporate Social Responsibility	14
Report of the Directors	16
Independent Auditors' Report	28
Audited Financial Statements	
Consolidated:	
Income Statement	30
Statement of Comprehensive Income	32
Statement of Financial Position	33
Statement of Changes in Equity	35
Statement of Cash Flows	37
Company:	
Statement of Financial Position	40
Notes to Financial Statements	41

# CORPORATE INFORMATION

## DIRECTORS

Robin Yau Hing Chan (*Chairman*)  
Bernard Charnwut Chan (*President*)  
Stephen Tan (*Executive Director*)  
Wong Kok Ho (*Executive Director*)  
Lau Ki Chit  
Choedchu Sophonpanich  
Ng Song Hin  
Mamoru Miyazaki  
Chan Yeow Toh  
Anna Suk Han Chow\*  
Andrew Chiu Cheung Ma\*  
Ko Wing Man\*  
Kenneth Chi Lam Siao\*  
Phillip Yu Hong Wong\*

\* independent non-executive director

## AUDIT COMMITTEE

Andrew Chiu Cheung Ma (*Chairman*)  
Anna Suk Han Chow  
Ko Wing Man  
Kenneth Chi Lam Siao

## COMPLIANCE COMMITTEE

Anna Suk Han Chow (*Chairman*)  
Andrew Chiu Cheung Ma  
Ko Wing Man  
Kenneth Chi Lam Siao  
Bernard Charnwut Chan  
Stephen Tan

## REMUNERATION COMMITTEE

Ko Wing Man (*Chairman*)  
Anna Suk Han Chow  
Andrew Chiu Cheung Ma  
Bernard Charnwut Chan

## NOMINATION COMMITTEE

Anna Suk Han Chow (*Chairman*)  
Andrew Chiu Cheung Ma  
Ko Wing Man  
Bernard Charnwut Chan

## AUDITORS

Ernst & Young  
Certified Public Accountants  
22nd Floor CITIC Tower  
1 Tim Mei Avenue, Central  
Hong Kong

## REGISTERED OFFICE

Clarendon House  
Church Street  
Hamilton HM 11  
Bermuda

## HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS

16th Floor Worldwide House  
19 Des Voeux Road Central  
Hong Kong  
Tel: (852) 3606 9200  
Fax: (852) 2545 3881  
Website: [www.afh.hk](http://www.afh.hk)  
Email: [contactus@afh.hk](mailto:contactus@afh.hk)

## PRINCIPAL REGISTRAR AND TRANSFER OFFICE

HSBC Securities Services (Bermuda) Limited  
6 Front Street  
Hamilton HM 11  
Bermuda

## BRANCH REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17th Floor  
Hopewell Centre  
183 Queen's Road East, Wan Chai  
Hong Kong

## COMPANY SECRETARY

Lau Chi Tak

## PRINCIPAL BANKERS

Bangkok Bank Public Company Limited  
Hang Seng Bank Limited  
Public Bank (Hong Kong) Limited  
Shanghai Commercial Bank Limited

## LEGAL ADVISERS

Conyers Dill & Pearman  
Gallant Y.T. Ho & Co.  
Deacons

## SHARE LISTING

Main Board of The Stock Exchange of Hong Kong Limited  
Stock Code: 662

Asia Financial Holdings Limited (“Asia Financial”) reported a net loss of HK\$137.5 million in 2011, a 151.2% reversal from the HK\$268.8 million profit reported in 2010. This result, anticipated in a profit warning in December, is largely due to unrealized valuation losses from securities holdings hit by turmoil in the financial markets during the year. Securities trading results nonetheless outperformed main market benchmarks. Underwriting profits suffered a 32.1% decline for the year owing to claim provisions following several exceptional catastrophic events in Asia and Australasia. Returns from joint ventures and associated companies were generally satisfactory. At a challenging time, management successfully trimmed costs for the year.



**Robin Y.H. Chan**  
Chairman

## ECONOMIC BACKGROUND

The year 2011 was one of economic uncertainty not only in Western countries undergoing deleveraging and sovereign debt problems but in slowing emerging export-oriented nations, including China. Hong Kong and other parts of East Asia continued to benefit from the relative strength of China and intra-regional trade, but the underlying trends were generally subdued. Hong Kong's year-on-year GDP growth fell from over 7% in the first quarter to 3% in the fourth, while China's annual growth rate fell slightly to around 9%. While some analysts late in the year saw tentative signs of a soft landing in China and even a gradual pickup in jobs and demand in the United States, the evidence was far from conclusive.

Not surprisingly under these conditions, asset prices generally weakened during the year. Equities, which can have a considerable impact on our year-on-year profitability, were no exception, with the Hang Seng and H Share indexes declining around 20% over the year, and the S&P500 staying flat. Relaxed monetary policies around the world meanwhile constrained gains from interest income. On the operational side, continued strength in certain economic sectors in Hong Kong and to an extent elsewhere in the region benefited our general insurance business.

## MANAGEMENT APPROACH AND FUTURE PROSPECTS

The global outlook remains very uncertain and potentially volatile. As various forms of social protest in the Middle East, Europe and the United States last year showed, economic readjustment since the credit crisis in 2008-09 continues to cause economic hardship. Continued debate in Western countries between commentators who fear deflation and those who fear inflation illustrates just how unclear the picture is. On the brighter side, the easing of commodity prices last year, and some minor positive signs in China and the United States, perhaps suggests that policymakers are doing some things right. Furthermore, the first two months of 2012 have seen some strength return to equities markets, and at least a few signs that the impacts of the sovereign debt crisis in Europe can be contained.

During such a volatile time, we will continue to exercise caution in the management of our cash and direct and indirect investments. This is our longstanding philosophy, and it is one that has served our shareholders well over the years. However, we will also remain alert to the possibility that short-term instability in markets can create worthwhile investment opportunities within acceptable levels of risk.



### MANAGEMENT APPROACH AND FUTURE PROSPECTS (CONT'D)

In all events, we will remain focused on the long term. The recent financial crisis has exposed weaknesses and strengths in many economies and industries throughout the world, and we are aware of our own region's demographic and other challenges. However, we are surer than ever that as an investment-based company, Asia Financial is in the right place at the right time as the historic rebalancing of global growth towards Asia continues.

We will continue to base our growth largely upon our existing range of investments in livelihood service industries, including insurance, retirement, health and property development, focused on Greater China and elsewhere in Asia. A good example would be the prospects for our interests in the life insurance sector in the Mainland. These are described in more detail in Management Discussion and Analysis. This range of investment segments is deliberate: the Greater China/East Asia region is undergoing transformation as a large middle class comes into being, societies begin to age and governments seek market-based solutions to demographic policy challenges. This is the long-term environment on which Asia Financial's management focuses.

Our existing base of investments fits well with our traditional expertise and networks of clients and partners, and is well-positioned to benefit from long-term economic and social trends. In considering ways to build upon this base, we will adhere to this fundamental approach and exercise patience and caution.

**Robin Y.H. Chan**

*Chairman*

Hong Kong, 2nd March, 2012



# MANAGEMENT DISCUSSION AND ANALYSIS

*(All changes in % refer to the same period last year)*

Loss attributable to equity holders of the Company:	HK\$137.5m	-151.2%
Loss per share:	HK13.5 cents	-151.1%
Final dividend per share:	HK2.0 cents	-69.2%
Total dividend per share:	HK3.5 cents	-54.5%

Asia Financial Holdings Limited (“Asia Financial”) reported a net loss of HK\$137.5 million in 2011, a 151.2% reversal from the HK\$268.8 million profit reported in 2010. This result is largely due to unrealized valuation losses from securities holdings hit by turmoil in the financial markets during the year. Securities trading results nonetheless outperformed main market benchmarks.

## OVERVIEW BY INVESTMENT SEGMENTS

### INSURANCE

Exceptional natural disasters in Asia and Australasia in 2011 required Asia Insurance’s reinsurance business to make provisions for claims, resulting in a 32.1% fall in underwriting profit for the company compared with the record-breaking performance of 2010. The earthquake and tsunami in Japan, flooding in Australia, earthquake in New Zealand and, later in the year, flooding in Thailand impacted the whole industry throughout the region. However, underlying these exceptional events was continued healthy development of Asia Insurance as one of Hong Kong’s leading local general insurers, with continued balanced growth in other regions.

Turnover rose 12.0% in 2011, reflecting management’s continued efforts to focus on growing our base of quality business and taking advantage of changes in supply and demand in the market to focus on more profitable market segments. In particular, Asia Insurance benefited from a firmer pricing environment in the employees’ compensation area. Most other lines of business produced stable profits. There were no significant changes to the size and reach of our agent network.

As with Asia Financial’s other portfolio investments, Asia Insurance’s securities holdings suffered valuation losses owing to the turmoil in the equities markets during the year. This accounted for the bulk of Asia Insurance’s 106.6% decline in total operating income for the year compared with 2010. Despite their market valuations as of the end of 2011, the equities in the portfolio are focused on good-quality holdings. The fall in other income reflected the effect of foreign exchange shifts, while dividend income was in line with the market. Interest income rose, thanks to a strategy of tilting the portfolio further towards fixed income instruments, including RMB bonds which also offered exchange rate gains. Asia Insurance has no significant direct exposure to vulnerable European sovereign debt and related investments.

In view of the challenging market environment, Asia Insurance successfully kept costs under control, despite growth in turnover.

Despite the industry-wide impact of natural disasters in the region, Asia Insurance continued in 2011 to develop as a leader in Hong Kong’s general insurance market with a sound reputation among a steadily expanding base of clients. The outlook in 2012 for core underwriting looks reasonable given the uncertain economic background. Consumption and infrastructure are likely to underpin the Hong Kong economy and offer Asia Insurance continued opportunities in the employees’ compensation and engineering segments; it can be noted here that improvements in construction safety in Hong Kong have had a welcome effect. We will take steps to improve risk management in the reinsurance area; upward pressure on premiums is also likely in some Asian markets following last year’s natural catastrophes.

The biggest potential threat looking ahead for Asia Insurance’s core business (and indeed Hong Kong as a whole) would be a major internal or external setback to the Mainland economy. Prospects for portfolio investments reflect the wider global uncertainty, and management will maintain a particularly prudent approach to management of traded investments, relying on a meaningful weighting towards fixed-interest assets as a buffer against market volatility.

# MANAGEMENT DISCUSSION AND ANALYSIS

## OVERVIEW BY INVESTMENT SEGMENTS (CONT'D)

### INSURANCE (CONT'D)

Asia Insurance remains open to possible new growth areas, but these seem fairly limited in the foreseeable future. Health care reform in Hong Kong, especially official measures to encourage greater use of personal health insurance coverage in the community, has been proceeding slowly under the outgoing administration, not least because of weak public support. Nonetheless, with this new potential market in mind, the company is offering a 'Care Forever' product aimed essentially at middle- and upper-income individuals and families.

Associated and joint venture companies in the insurance segment generally performed in line with expectations under the overall investment climate. BC Reinsurance Limited suffered a valuation loss, although Hong Kong Life Insurance Limited and The People's Insurance Company of China (Hong Kong) Limited reported healthy increases in contributions. Professional Liability Underwriting Services Limited remained profitable in an increasingly competitive market.

PICC Life Insurance Company Limited in Mainland China, in which Asia Financial has a 5% stake, continues to take advantage of its opportunities as a company with a nationwide licence. It now ranks fifth in the Chinese market and operates a network of some 2,100 offices. The company reported RMB70.4 billion in gross premiums for 2011, down 2.4% on the same period for the year before. All other business performance and risk control indicators showed positive and healthy figures. The insurance liability reserves and solvency ratio were maintained at reasonable levels in line with the fast-growing business volume.

### OTHER PORTFOLIO INVESTMENT

Asia Financial's other portfolio investment income fell year-on-year by 215.0%, reflecting the decline in equities markets during the period. This result is largely accounted for by unrealized valuation losses from conservative, good-quality holdings, and trading performance surpassed the Hang Seng and H Share index benchmarks. Net interest income rose for Asia Financial largely in line with levels of bond holdings during the period.

Asia Financial has no direct exposure to vulnerable European sovereign debt. Secondary exposure via equity and fund investments is limited by our policy of diversification and focus on quality, while our fixed income investments and derivative instruments are of investment grade or above.

Despite an upturn in equities markets in early 2012, the outlook for our portfolio holdings is as uncertain as that for the world's economy and markets in general. Management sees the portfolio as a reserve of shareholders' wealth alongside Asia Financial's direct investments and business operations. As a result, we will adhere to our traditional careful investment principles, maintain exposure to high-quality holdings and, in these particular times, prefer fixed-income to equities in order to defend shareholders' interests.

### HEALTH CARE

Hospital development and health care company Bumrungrad International Limited ("BIL"), in which we hold a 19.5% stake, reported a loss in 2011, as BIL reduced certain of its activities including the disposal of Asian Hospital Inc. Manila in the Philippines. Foreign exchange loss also had an impact. We continue to foresee very healthy potential for health care in Asia and the Middle East, owing to long-term demographic and policy trends. However, not all opportunities in the sector are necessarily attractive, and we must consider possible future investments very carefully. We have expressed an interest to the Hong Kong government in bidding for a hospital site at Wong Chuk Hang on the south of Hong Kong Island.

### PENSION AND ASSET MANAGEMENT

The Group's holding in jointly-controlled company Bank Consortium Holding Limited ("BCH") enjoyed reasonable profit growth, largely due to fee income, in 2011. Bank Consortium Trust Company Limited ("BCT"), a wholly owned subsidiary of BCH, remains one of the top five providers of Mandatory Provident Fund services in Hong Kong. The crowded market may become more competitive at some stage when employees are given the right to transfer contributions among service providers; we are confident that BCT's commitment to quality client service will give it an edge in retaining and indeed attracting funds. Future expansion of this market will to some extent be influenced by government policy, but we expect BCT to remain a solid and steady contributor to Asia Financial.

## OVERVIEW BY INVESTMENT SEGMENTS (CONT'D)

### PROPERTY DEVELOPMENT

The Group's interests in real estate are focused on Shanghai and Suzhou and represent 5.1% of our total assets. The main project is a residential and commercial complex in Jiading, in which we have a 27.5% stake. Phase 1 of the project has now been sold, and remaining profits were booked during 2011. Phase 2 is now undergoing sales. Although the Mainland property market has softened since its peak, we are finding demand steady and discounting unnecessary. With the majority of units already sold, we expect all profits to be recognized by the end of 2012.

Phase 3 – with a total saleable area of around 130,000 square meters – is now being planned. This phase will roll out in the coming two to three years, and the outlook for healthy returns is very positive. A smaller piece of new land in an adjacent area in Jiading was acquired during early 2010 for a planned residential complex with a saleable area of 40,000 square meters. This is likely to be used for higher-end development and is expected to yield an acceptable profit.

Measures to cool speculative activity in the Mainland property market, such as higher down-payments and tighter credit supply, have been put in place since 2010. We believe these measures will continue for the foreseeable future, although there is pressure on policymakers to ease up. Either way, it is apparent from our experience in 2011 that the impact of this on our projects is not too significant. Jiading is a good quality development in a convenient location with a growing range of local facilities, and is successfully meeting demand among middle-class end-users.

### CHARGE ON ASSETS

As at 31st December, 2011, Asia Insurance charged assets with a carrying value of HK\$102,658,000 (2010: HK\$78,621,000) in favour of the Hong Kong Mortgage Corporation Limited (the "HKMC") to secure the payments under the HKMC Mortgage Insurance Programme.

### CONTINGENT LIABILITIES

As at 31st December, 2011, there was an outstanding counter guarantee issued by the Company in favour of The People's Insurance Company (Group) of China Limited (the "PICC Group") amounting to 5% of all the liabilities and expenses of RMB112.5 million (approximately HK\$138.8 million) (2010: Nil) under a master guarantee provided by the PICC Group. The master guarantee is to secure the repayment of 10-year subordinated term debt of RMB2.25 billion issued by PICC Life Insurance Company Limited. The counter guarantee will expire on 25th April, 2019.





# CORPORATE GOVERNANCE REPORT

## CORPORATE GOVERNANCE PRACTICES

Asia Financial Holdings Limited (the “Company”) is committed to maintaining high standards of corporate governance. The Company has applied the principles and complied with all the applicable code provisions and, where appropriate, adopted the recommended best practices as set out in the Code on Corporate Governance Practices (the “CG Code”) contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”) throughout the year ended 31st December, 2011.

## DIRECTORS’ SECURITIES TRANSACTIONS

The Company has adopted a code of conduct for securities transactions by directors (the “Code of Conduct”) on terms no less exacting than the required standard in the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as set out in Appendix 10 of the Listing Rules.

The Company, after having made specific enquiry with all directors, confirms that all directors have complied with the required standards as set out in the Code of Conduct and the Model Code throughout the year ended 31st December, 2011.

## BOARD OF DIRECTORS

### ROLE AND FUNCTION OF THE BOARD

The board of directors (the “Board”) is empowered to manage and conduct the businesses and affairs of the Company and its subsidiaries (collectively the “Group”) and is responsible for determining of the Group’s overall corporate objectives, business strategies and operational policies. The Board is also required to ensure the Group’s operations are conducted prudently and complied with specific corporate governance requirements and appropriate framework of laws and regulatory guidelines. The Board has delegated the day-to-day management of the Company’s business to the Executive Committee of the Company (the “Executive Committee”) which consists of all four executive directors of the Company. The Executive Committee meets regularly and is responsible for formulating the policies of the Group on major strategic, financial, regulatory, risk management, commercial and operational issues for the Board’s consideration; implementing policies as determined by the Board and monitoring the operational and financial performance of the Group.

### COMPOSITION OF THE BOARD

The Board currently comprises fourteen members, consisting of four executive directors (including the Chairman and the President) and ten non-executive directors, five of whom are independent non-executive directors. The individuals who make up the Board draw on diverse and professional backgrounds. The biographical details of the directors and the relationship among them are set out in pages 22 to 26 of this annual report.

Each of the directors, on appointment to the Board, receives a package of orientation materials on key areas of business operations and practices of the Company, as well as a Director’s Handbook. The Director’s Handbook sets out, among other things, the general and specific duties of the directors and the terms of reference of various Board committees. The Director’s Handbook is updated from time to time to reflect developments and latest changes in the commercial and regulatory environment in which the Group conducts its businesses.

### NON-EXECUTIVE DIRECTORS AND INDEPENDENT NON-EXECUTIVE DIRECTORS

Each non-executive director of the Company has entered into a letter of appointment with the Company for a term of not more than 2 years and is subject to retirement by rotation and eligible for re-election at the annual general meeting in accordance with the Company’s Bye-laws. All directors are subject to retirement by rotation and re-election at least once every three years at the annual general meeting.

The Company has received from each independent non-executive director an annual confirmation of his/her independence pursuant to Rule 3.13 of the Listing Rules. The Board considered all such directors are independent.

## BOARD OF DIRECTORS (CONT'D)

### NON-EXECUTIVE DIRECTORS AND INDEPENDENT NON-EXECUTIVE DIRECTORS (CONT'D)

During the year 2011, Mr. Kenneth Chi Lam Siao and Dr. Philip Yu Hong Wong were re-designated from non-executive directors to independent non-executive directors of the Company on 6th December, 2011. Both of them have been non-executive directors of the Company during the past two years, and in that respect, do not meet Rule 3.13(7) of the Listing Rules. The Board however has considered and satisfied with other relevant independence guidelines under Rule 3.13 of the Listing Rules and concluded that there are no relationships or circumstances that are likely to affect the independence of Mr. Siao and Dr. Wong.

### BOARD MEETINGS AND ATTENDANCE

The Board meets regularly, and at least four times a year, to review business development and performance of the Group and additional meetings will be held as and when required. All directors have full access to information on the Group and may, in appropriate circumstances, take independent professional advice at the Company's expense. With respect to regular Board meetings, directors receive written notice of the meeting at least 14 days in advance and an agenda and accompanying Board papers at least 3 days before the date of a Board meeting. Minutes of every Board meeting are circulated to all directors for their perusal prior to confirmation of the minutes at the following Board meeting.

In year 2011, the Board held four meetings and the attendance record of each director is set out below:

Name of director	Number of meetings attended/held	Attendance rate
<i>Executive Directors:</i>		
Robin Yau Hing Chan ( <i>Chairman</i> )	4/4	100%
Bernard Charnwut Chan ( <i>President</i> )	4/4	100%
Stephen Tan	4/4	100%
Wong Kok Ho	4/4	100%
<i>Non-executive Directors:</i>		
Lau Ki Chit	3/4	75%
Choedchu Sophonpanich	3/4	75%
Ng Song Hin	4/4	100%
Mamoru Miyazaki	4/4	100%
Chan Yeow Toh	3/4	75%
<i>Independent Non-executive Directors:</i>		
Anna Suk Han Chow	4/4	100%
Andrew Chiu Cheung Ma	4/4	100%
Ko Wing Man	4/4	100%
Kenneth Chi Lam Siao	3/4	75%
Philip Yu Hong Wong	4/4	100%

### LIABILITY INSURANCE FOR THE DIRECTORS

The Company has arranged appropriate insurance coverage on directors' and officers' liabilities against possibility of legal action to be taken against the directors and the senior management. In 2011, no claims under the insurance policy were made.

## CHAIRMAN AND CHIEF EXECUTIVE OFFICER

The Company has appointed a President instead of a Chief Executive Officer. The roles of the Chairman and the President are segregated. Dr. Robin Yau Hing Chan, the Executive Chairman is responsible for the leadership and effective running of the Board. Mr. Bernard Charnwut Chan, also an executive director, is the President of the Company and he is responsible for the overall strategic planning and the day-to-day management of the Group.

## REMUNERATION COMMITTEE

The Board has set up the Remuneration Committee with specific terms of reference which are posted on the Company's website. The Remuneration Committee comprises four members, three of whom are independent non-executive directors. The members are Dr. Ko Wing Man (Chairman), Mr. Andrew Chiu Cheung Ma, Ms. Anna Suk Han Chow and Mr. Bernard Charnwut Chan. The Remuneration Committee meets at least once each year.

The Remuneration Committee is responsible for making recommendations to the Board regarding the Company's remuneration policy and for the formulation and review of the remuneration packages of all the directors, committee members and senior executives of the Group. The Remuneration Committee may seek advice from external professional advisors for market data of executive remuneration and other remuneration related issues if required.

In year 2011, the Remuneration Committee held one meeting. The attendance record of each member is set out below:

Name of member	Number of meeting attended/held	Attendance rate
Ko Wing Man ( <i>Chairman</i> )	1/1	100%
Anna Suk Han Chow	1/1	100%
Andrew Chiu Cheung Ma	1/1	100%
Bernard Charnwut Chan	1/1	100%

## NOMINATION COMMITTEE

The Board has set up the Nomination Committee with specific terms of reference. The Nomination Committee comprises four members, three of whom are independent non-executive directors. The members are Ms. Anna Suk Han Chow (Chairman), Mr. Andrew Chiu Cheung Ma, Dr. Ko Wing Man and Mr. Bernard Charnwut Chan. The Nomination Committee meets at least once each year.

The Nomination Committee is responsible for making recommendations to the Board on nominations and appointments of directors. The Nomination Committee considers different criteria including appropriate professional knowledge and industry experience, reviews the size, structure and composition of the Board, and assesses the independence of independent non-executive directors.

In year 2011, the Nomination Committee held two meetings (including a meeting by way of telephone). The attendance record of each member is set out below:

Name of member	Number of meeting attended/held	Attendance rate
Anna Suk Han Chow ( <i>Chairman</i> )	2/2	100%
Andrew Chiu Cheung Ma	2/2	100%
Ko Wing Man	2/2	100%
Bernard Charnwut Chan	2/2	100%

## AUDIT COMMITTEE

The Audit Committee consists of four independent non-executive directors, namely Mr. Andrew Chiu Cheung Ma (Chairman), Mr. Kenneth Chi Lam Siao, Ms. Anna Suk Han Chow and Dr. Ko Wing Man. The Audit Committee meets at least three times each year and has a separate meeting with the external auditors in the absence of management to discuss any audit issues.

The terms of reference of the Audit Committee follow the guidelines set out by the Hong Kong Institute of Certified Public Accountants, and have been updated to comply with the CG Code and are posted on the Company's website. The Audit Committee is responsible for reviewing the financial controls, internal control and risk management systems, annual report and accounts, and half-year interim report.

The Audit Committee held three meetings in the year 2011. The attendance record of each member is set out below:

Name of member	Number of meeting attended/held	Attendance rate
Andrew Chiu Cheung Ma ( <i>Chairman</i> )	3/3	100%
Kenneth Chi Lam Siao	2/3	67%
Anna Suk Han Chow	3/3	100%
Ko Wing Man	3/3	100%

During the year 2011, the Audit Committee met with the internal and external auditors on three occasions and also had a meeting with the external auditors in the absence of management and had performed, inter alia, the following works:

- reviewed the Group's annual and interim financial statements with respect to their truth and fairness and discussed with the external auditors;
- reviewed the changes in accounting standards and their impact on the Group's financial statements;
- reviewed the report from the external auditors;
- reviewed and recommended for approval by the Board the audit fees payable to external auditors;
- reviewed and approved the internal audit co-sourcing arrangement with external consultant and recommended for approval by the Board the professional fee payable to the external consultant;
- reviewed and approved the Group's internal audit plan;
- reviewed the effectiveness of the Group's internal control systems;
- reviewed the internal audit findings and recommendations of both the internal auditor and the external consultant and the responses from the management; and
- reviewed the Group's compliance with regulatory and statutory requirements.



## AUDITORS' REMUNERATION

During the year under review, the fees paid/payable to the Company's external auditors, Ernst & Young Hong Kong, are set out as follows:

<b>Services rendered</b>	<b>Fees paid/payable HK\$'000</b>
Audit services	2,406
Non-audit services	<u>720</u>
Total:	<u><u>3,126</u></u>

## ACCOUNTABILITY AND AUDIT

The directors are responsible for overseeing the preparation of accounts of each financial period which give a true and fair view of the state of affairs of the Group and of the results and cash flows for that period. In preparing the accounts for the year ended 31st December, 2011, the directors selected suitable accounting policies and applied them consistently, adopted appropriate Hong Kong Financial Reporting Standards and Hong Kong Accounting Standards which are pertinent to its operations and relevant to the financial statements, made judgments and estimates that are prudent and reasonable, and prepared the accounts on the going concern basis.

The consolidated financial statements of the Company for the year ended 31st December, 2011 have been audited by the external auditors, Ernst & Young, and reviewed by the Audit Committee. The directors acknowledge their responsibility for preparing the financial statements of the Group which were prepared in accordance with statutory requirements and applicable accounting standards.

## INTERNAL CONTROL

The Board and senior management are responsible for establishing, maintaining and operating an effective system of internal control. The internal control of the Group comprised a well-established organizational structure and comprehensive policies and standards.

In addition to the internal control system, the Board has maintained an Internal Audit and Compliance Department ("IACD") which reports directly to the Audit Committee. IACD reviews and monitors the compliance with policies and standards and the effectiveness of internal control structures across the Group. To complement the in-house internal audit team, the Company continued to engage an external consultant during the year to assist in performing periodic internal audits on certain departments and different business units across the Group. Internal auditors present the internal audit reports to the Audit Committee and would follow up on any action plans if required.

Using a risk-and-control based audit approach, IACD and the external consultant plan their respective internal audit schedules and activities annually with audit resources being focused on higher risk areas. Their internal audit plans are submitted to the Audit Committee for review and approval.

## COMMUNICATIONS WITH SHAREHOLDERS

The Board recognizes the importance of good communications with all shareholders and is committed to maintaining a policy of open and timely disclosure of relevant information on its attributes to shareholders and other stakeholders through the publication of interim and annual reports, public announcements and other public circulars, all of which are available on the Company's website. The Company usually conducts post-results press conferences, with executive directors and senior management present to answer questions. Meetings with institutional investors and financial analysts are also conducted upon such requests being received.

The annual general meeting provides a useful forum for shareholders to exchange views with the Board. Shareholders are encouraged to attend the annual general meeting for which at least 20 clear business days prior notice is given. The Chairman of the Board as well as Chairmen of the Audit, Nomination, and Remuneration Committees (or in their absence, other members of the Committees) together with the external auditors are available to answer shareholders' questions at the meeting. All resolutions at the annual general meeting of the Company must be decided on a poll, which the Company's Branch Share Registrar in Hong Kong will conduct as scrutineer for the vote-taking and the results of the poll will be published on the websites of the Company and the HKExnews.

## PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the directors, the Company has maintained the prescribed amount of public float during the year 2011 and up to the date of this annual report as required by the Listing Rules.

# CORPORATE SOCIAL RESPONSIBILITY

Asia Financial takes pride in obtaining recognition as a “Caring Company” for the ninth consecutive year since 2003 and contributing to community programmes where we can add value. As our business grows, we are determined to nurture the concept of good corporate citizenship among our entire workforce and within the workplace.

Apart from providing a quality workplace and working to promote environmental protection, we continue to honour our commitment to the wider community and develop partnerships with social service organizations and social enterprises. These provide a framework for our Group to contribute time and help to the community in contexts where we can make a real difference.



## ENVIRONMENTAL PROTECTION

### ASIA INSURANCE – THE FIRST CARBON-NEUTRAL INSURANCE COMPANY IN GREATER CHINA

Our wholly-owned subsidiary, Asia Insurance was proud to become the first carbon-neutral insurance company in Greater China in 2009. In 2011, Asia Insurance was awarded the **CarbonCare® Champion Label** by Carbon Care Asia to recognize its efforts in reducing and offsetting all carbon footprints.



During the year, the Group has introduced the following mechanisms to reduce its carbon footprint:

- building a culture of caring for the environment and encouraging staff to change their habits. For example, office lighting is turned on and off gradually before and after office hours, staff are advised to turn off their PCs during lunch hours or meeting outside, etc.
- replacing existing lighting with energy efficient lamps, such as T5 fluorescent and LED lamps in our offices

Asia Insurance also offsets all its emissions by sponsoring an Afforestation & Reforestation project on degraded lands in Sichuan, China.

## DONATION & SPONSORSHIP

At the end of 2009, we founded AFH Charitable Foundation Limited (“the Foundation”) to collect funds and systematically make donations to help meet charitable, educational, cultural and other needs of society.

In 2011, Asia Financial and the Foundation devoted financial resources (mainly through donations and sponsorships) to help meet charitable, educational, cultural and other needs of society by supporting non-profit-making organizations locally and overseas.

### Donation & Sponsorship

#### Made in 2011

HK\$5.26 million

### Compared with 2010

-4.7%

## COMMUNITY INVOLVEMENT – PARTNERSHIP WITH SOCIAL ENTERPRISE

We have been investing in SVHK Capital Limited (“SVHK”), which is a venture philanthropic organization, aiming to provide financial and non-financial support to social-purpose organizations or social enterprises in Hong Kong. The flagship projects of SVHK are Diamond Cab, Dialogue in the Dark and Fullness Hair Salons.

### DIAMOND CAB – BARRIER-FREE TAXI SERVICE

This is a brand new social venture providing point-to-point transportation services for wheelchair users. It provides not only unprecedented wheelchair-accessible and barrier-free taxi services, but top quality standards of professional transportation for people in need. This taxi service has been receiving an overwhelming response from the general public.



*Diamond Cab (Hong Kong) Limited provides point-to-point transportation services for wheelchair users.*

*Hotline: 2760 8771*

*Website: [www.diamondcab.com.hk](http://www.diamondcab.com.hk)*

## COMMUNITY INVOLVEMENT – STAFF VOLUNTEERING

We organize a series of volunteering programmes every year to reflect the importance of community life to us on both individual and corporate levels; these activities extend beyond the provision of financial sponsorship to organizations. At the heart of these efforts is the voluntary work undertaken by individual members of staff within our local communities. With the cooperation of Evangelical Lutheran Church Social Service – Hong Kong and Tung Wah Group of Hospitals, we arranged in 2011 several activities to bring love and care to children, youth and senior citizens.



*In May 2011, our staff volunteer team organized a tour of Disneyland for the elderly with Evangelical Lutheran Church Social Service-HK.*



# REPORT OF THE DIRECTORS

The directors present their report and the audited financial statements of the Company and of the Group for the year ended 31st December, 2011.

## PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holding. The principal activities of its principal subsidiaries are set out in detail in note 15 to the financial statements. There were no significant changes in the nature of the Group's principal activities during the year.

## RESULTS AND DIVIDENDS

The Group's loss for the year ended 31st December, 2011 and the state of affairs of the Company and of the Group at that date are set out in the financial statements on pages 30 to 112.

An interim dividend of HK1.5 cents per ordinary share, totalling approximately HK\$15,288,000, was paid on 7th October, 2011.

The directors recommend the payment of a final dividend of HK2.0 cents per ordinary share, totalling approximately HK\$20,384,000 in respect of the year, which will be payable on or about 22nd May, 2012 in cash to shareholders on the register of members of the Company on 11th May, 2012. This recommendation has been incorporated into the financial statements as an allocation of the retained profits within the equity section in the Group's and the Company's statements of financial position. Further details of this accounting treatment are set out in note 11 to the financial statements.

## PROPERTY, PLANT AND EQUIPMENT AND INVESTMENT PROPERTY

Details of movements in the property, plant and equipment and the investment property of the Company and of the Group during the year are set out in notes 13 and 14 to the financial statements, respectively.

## SHARE CAPITAL

Details of movements in the Company's share capital during the year are set out in note 25 to the financial statements.

## PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the year.

## RESERVES

Details of movements in the reserves of the Company and of the Group during the year are set out in note 26 to the financial statements and in the consolidated statement of changes in equity, respectively.

## DISTRIBUTABLE RESERVES

At 31st December, 2011, the Company's reserves available for cash distribution, calculated in accordance with the provisions of the Bermuda Companies Act 1981, amounted to HK\$2,592,955,000, of which HK\$20,384,000 has been proposed as a final dividend for the year. In addition, the Company's share premium account and capital reserve, in the amount of HK\$620,591,000 in aggregate, may be distributed in the form of fully paid bonus shares.

## FIVE YEAR FINANCIAL SUMMARY

The results and assets, liabilities and non-controlling interests of the Group for the last five years, as extracted from the published audited financial statements as appropriate, are summarised below:

### RESULTS

	<b>2011</b> <i>HK\$'000</i>	<b>Year ended 31st December,</b>			
		2010 <i>HK\$'000</i>	2009 <i>HK\$'000</i>	2008 <i>HK\$'000</i>	2007 <i>HK\$'000</i>
Revenue	<u>1,079,847</u>	<u>964,312</u>	<u>799,342</u>	<u>852,781</u>	<u>813,693</u>
Profit/(loss) for the year	<u>(134,100)</u>	<u>271,563</u>	<u>331,529</u>	<u>(773,079)</u>	<u>520,939</u>
Profit/(loss) for the year attributable to:					
Equity holders of the Company	<u>(137,516)</u>	268,819	330,320	(771,348)	520,584
Non-controlling interests	<u>3,416</u>	<u>2,744</u>	<u>1,209</u>	<u>(1,731)</u>	<u>355</u>
	<u>(134,100)</u>	<u>271,563</u>	<u>331,529</u>	<u>(773,079)</u>	<u>520,939</u>

### ASSETS, LIABILITIES AND NON-CONTROLLING INTERESTS

	<b>2011</b> <i>HK\$'000</i>	<b>31st December,</b>			
		2010 <i>HK\$'000</i>	2009 <i>HK\$'000</i>	2008 <i>HK\$'000</i>	2007 <i>HK\$'000</i>
Total assets	<u>7,411,645</u>	7,325,260	6,606,534	6,074,685	7,282,979
Total liabilities	<u>(1,999,603)</u>	(1,762,614)	(1,506,522)	(1,525,572)	(1,491,249)
Non-controlling interests	<u>(14,449)</u>	<u>(16,363)</u>	<u>(17,936)</u>	<u>(15,483)</u>	<u>(17,214)</u>
	<u>5,397,593</u>	<u>5,546,283</u>	<u>5,082,076</u>	<u>4,533,630</u>	<u>5,774,516</u>

### MAJOR CUSTOMERS

During the year, the Group derived less than 30% of its total income from its five largest customers.

As far as the directors are aware, none of the directors of the Company, or any of their associates and shareholders, which, to the knowledge of the directors, own more than 5% of the Company's issued share capital, had any beneficial interest in the Group's five largest customers.

### MAJOR SUPPLIERS

The Group's major subsidiary is an insurance company, which is exempted from disclosing the particulars of suppliers. Accordingly, no such information has been disclosed.

# REPORT OF THE DIRECTORS

## DIRECTORS

The directors of the Company during the year and up to the date of the report were:

Robin Yau Hing Chan, G.B.S., LL.D., J.P.\*

Bernard Charnwut Chan, G.B.S., J.P.\*

Stephen Tan\*

Wong Kok Ho\*

Lau Ki Chit

Choedchu Sophonpanich

Ng Song Hin

Mamoru Miyazaki

Chan Yeow Toh

Anna Suk Han Chow\*\*

Andrew Chiu Cheung Ma\*\*

Ko Wing Man, J.P.\*\*

Kenneth Chi Lam Siao\*\* (Re-designated as independent non-executive director on 6th December, 2011)

Philip Yu Hong Wong, G.B.S.\*\* (Re-designated as independent non-executive director on 6th December, 2011)

\* Executive directors

\*\* Independent non-executive directors

Mr. Kenneth Chi Lam Siao and Dr. Philip Yu Hong Wong were re-designated from non-executive directors to independent non-executive directors of the Company on 6th December, 2011. Following this re-designation, the Board has a total of five independent non-executive directors.

Mr. Siao and Dr. Wong have been non-executive directors of the Company during the past two years, and in that respect, do not meet Rule 3.13(7) of the Listing Rules. The Board however has considered and satisfied with other relevant independence guidelines under Rule 3.13 of the Listing Rules and concluded that there are no relationships or circumstances that are likely to affect the independence of Mr. Siao and Dr. Wong.

The Company has received an independence confirmation from each of the independent non-executive directors, and still considers the independent non-executive directors to be independent.

In accordance with Bye-law 87(2) of the Company's Bye-laws, Dr. Robin Yau Hing Chan, Mr. Wong Kok Ho, Mr. Lau Ki Chit, Mr. Choedchu Sophonpanich, Mr. Mamoru Miyazaki, Mr. Kenneth Chi Lam Siao and Dr. Philip Yu Hong Wong will retire by rotation and, being eligible, will offer themselves for re-election at the forthcoming annual general meeting.

## DIRECTORS' SERVICE CONTRACTS

None of the directors proposed for re-election at the forthcoming annual general meeting has a service contract with the Company which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

## DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 31st December, 2011, the interests of the directors and chief executive in the shares and underlying shares of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance, Cap. 571 of the Laws of Hong Kong (the "SFO")), as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code"), were as follows:

Name of director	Directly beneficially owned	Through spouse or minor children	Through controlled corporation	Total	Percentage of the Company's issued share capital
Robin Yau Hing Chan	–	–	572,899,712 <sup>(1)</sup>	572,899,712	56.21
Bernard Charnwut Chan	754,000	–	–	754,000	0.07
Wong Kok Ho	810,000	430,000	–	1,240,000	0.12
Lau Ki Chit	21,080	–	–	21,080	0.00
Ng Song Hin	–	–	11,571,827 <sup>(2)</sup>	11,571,827	1.14
Choedchu Sophonpanich	791,496	–	–	791,496	0.08
Anna Suk Han Chow	41,559	–	–	41,559	0.00

*Notes:*

- (1) Out of the 572,899,712 shares, (i) 564,069,712 shares were held through Claremont Capital Holdings Ltd and (ii) 8,830,000 shares were held through Robinson Enterprise Ltd. More than one third of the issued share capital of Claremont Capital Holdings Ltd is held by Cosmos Investments Inc. These corporations or their directors are accustomed to act in accordance with the directions or instructions of Dr. Robin Yau Hing Chan.
- (2) Mr. Ng Song Hin was deemed to be interested in 11,571,827 shares that were held through Cosmic International Inc. which was 40% held by Mr. Ng Song Hin.

In addition to the above, Dr. Robin Yau Hing Chan and Mr. Wong Kok Ho have non-beneficial personal equity interests in certain subsidiaries held for the benefit of the Company solely for the purpose of complying with the minimum company membership requirements.

Save as disclosed above, as at 31st December, 2011, none of the directors and chief executive had registered an interest or a short position in the shares or underlying shares of the Company or any of its associated corporations that was required to be recorded pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

## DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

At no time during the year were rights to acquire benefits by means of acquisition of shares in or debentures of the Company granted to any director or their respective spouses or minor children, or were any such rights exercised by them, or was the Company, its holding company or any of its subsidiaries a party to any arrangement to enable the directors to acquire such rights in any other body corporate.



# REPORT OF THE DIRECTORS

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

At 31st December, 2011, the following parties have interests or short positions in the shares and underlying shares of the Company as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO, or as otherwise notified to the Company:

<b>Name of shareholder</b>	<i>Notes</i>	<b>Number of ordinary shares held</b>	<b>Percentage of the Company's issued share capital</b>
Cosmos Investments Inc.	(a), (b)	564,069,712	55.34
Claremont Capital Holdings Ltd	(a)	564,069,712	55.34
Bangkok Bank Public Company Limited		95,488,236	9.37
Sompo Japan Insurance Inc.		52,563,020	5.16
Aioi Nissay Dowa Insurance Company, Ltd.		52,550,175	5.16

*Notes:*

- (a) These shares have been included in the interest disclosure of Dr. Robin Yau Hing Chan as set out in the section "Directors' and chief executive's interests and short positions in shares and underlying shares" above.
- (b) Cosmos Investments Inc. was deemed to be interested in 564,069,712 shares that were held by Claremont Capital Holdings Ltd since Cosmos Investments Inc. holds more than one-third of the issued share capital of Claremont Capital Holdings Ltd.

Save as disclosed above, as at 31st December, 2011, no other persons had registered an interest or a short position in the shares or underlying shares of the Company that was required to be recorded pursuant to Section 336 of the SFO.

## DIRECTORS' INTERESTS IN CONTRACTS

Save as disclosed in note 34(a) to the financial statements, no director had a material beneficial interest, either directly or indirectly, in any contract of significance to the business of the Group to which the Company, its holding company or any of its subsidiaries was a party during the year.

No contracts concerning the management and administration of the whole or any substantial part of any business of the Company or its subsidiaries were entered into or existed during the year.

No right to subscribe for equity or debt securities of the Company has been granted by the Company to, or have any such rights been exercised by, any person during the year ended 31st December, 2011.

## DIRECTORS' INTERESTS IN COMPETING BUSINESSES

During the year and up to the date of this report, the following directors are considered to have interests in the following businesses which compete or are likely to compete, either directly or indirectly, with the businesses of the Group, other than those businesses where the directors of the Company were appointed as directors to represent the interests of the Company and/or the Group, pursuant to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), as set out below:

<b>Name of director</b>	<b>Name of entity whose businesses are considered to compete or likely to compete with the businesses of the Group</b>	<b>Description of the businesses of the entity which are considered to compete or likely to compete with the businesses of the Group</b>	<b>Nature of interest of the director in the entity</b>
Robin Yau Hing Chan	The People's Insurance Company of China (Hong Kong), Limited	General insurance	Director
Bernard Charnwut Chan	The People's Insurance Company of China (Hong Kong), Limited	General insurance	Director
Wong Kok Ho	UOB Insurance (H.K.) Limited	General insurance	Director
	Sompo Japan Insurance (Hong Kong) Company Limited	General insurance	Director

Although the companies listed above operate in similar fields to certain operations of the Group, the board believes that the directors concerned are able to manage any potential conflicts of interest arising from their respective directorships and/or interests in such companies.

As the board of directors of the Company is independent from the boards of directors of these companies, the Group is capable of carrying on its businesses independently of, and at an arm's length from, the businesses of these companies.

## BRIEF BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

### EXECUTIVE DIRECTORS:

**Dr. Robin Yau Hing Chan**, G.B.S., LL.D., J.P., aged 79, is the Chairman and an executive director of the Company and Asia Insurance Company, Limited (“Asia Insurance”), a wholly-owned subsidiary of the Company. Dr. Chan has been working for the Group for 56 years. He is also a director of several other subsidiaries of the Company and a director of Claremont Capital Holdings Ltd, the controlling shareholder of the Company. Dr. Chan was awarded the Knight Commander (Second Class) of the Most Noble Order of the Crown of Thailand by His Majesty, the King of Thailand and the Gold Bauhinia Star of the Government of the HKSAR of the People’s Republic of China. Dr. Chan was also conferred with the Honorary University Fellowships by Hong Kong Baptist University and the University of Hong Kong in 2010 and 2011 respectively. He is the Ex-officio Life Honorary Chairman of The Chinese General Chamber of Commerce, Hong Kong and the Vice Chairman of the All-China Federation of Returned Overseas Chinese. He is also the Founding Chairman and President of the Hong Kong Federation of Overseas Chinese Associations Limited, the Chairman of the China Federation of Overseas Chinese Entrepreneurs and the Executive Vice Chairman of the China Overseas Chinese Entrepreneurs Association. Dr. Chan was a Deputy to The National People’s Congress of the People’s Republic of China from March 1988 to February 2008. He has extensive experience in the banking industry and acts as an adviser to numerous other companies. Dr. Chan is also an independent non-executive director of K. Wah International Holdings Limited, Keck Seng Investments (Hong Kong) Limited and Chong Hing Bank Limited, all of which are listed on the Stock Exchange. Dr. Chan is the father of Mr. Stephen Tan and Mr. Bernard Charnwut Chan and is the brother of Mr. Choedchu Sophonpanich.

**Mr. Bernard Charnwut Chan**, G.B.S., J.P., aged 47, is an executive director and the President of the Company and Asia Insurance. Mr. Chan is a member of the remuneration committee, nomination committee and compliance committee of the Company and also the Chairman of AFH Charitable Foundation Limited. Mr. Chan has been working for the Group for 22 years. He is the son of Dr. Robin Yau Hing Chan, the brother of Mr. Stephen Tan and the nephew of Mr. Choedchu Sophonpanich. He graduated from Pomona College in California, U.S.A. In addition to directorships in other subsidiaries of the Company, Mr. Chan is a non-executive director of City e-Solutions Limited and New Heritage Holdings Ltd, both companies are listed on the Stock Exchange. He is also an independent non-executive director of Yau Lee Holdings Limited, Chen Hsong Holdings Limited and China Resources Enterprise, Limited, all of which are listed on the Stock Exchange. Mr. Chan resigned on 4th May 2011 as an independent non-executive director of Kingboard Laminates Holdings Limited which is listed on the Stock Exchange. Mr. Chan is currently a director of PICC Life Insurance Company Limited, a director of Claremont Capital Holdings Ltd, the controlling shareholder of the Company and an adviser to Bangkok Bank Public Company Limited, Hong Kong Branch. Mr. Chan has been elected a Deputy to The National People’s Congress of the People’s Republic of China since January 2008. He is a former member of both the Executive Council and the Legislative Council of the HKSAR. Mr. Chan is the Chairman of the Council for Sustainable Development, the Antiquities Advisory Board, the Advisory Committee on Revitalisation of Historic Buildings, the Standing Committee on Judicial Salaries and Conditions of Service, Hong Kong-Thailand Business Council and the Council of Lingnan University. He is also a trustee of Pomona College, California U.S.A. In addition, Mr. Chan serves as the Vice Chairperson of The Hong Kong Council of Social Service and the Vice Chairman of the Oxfam Hong Kong.

## BRIEF BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT (CONT'D)

### EXECUTIVE DIRECTORS: (CONT'D)

**Mr. Stephen Tan**, aged 58, has been an executive director of the Company since 30th May, 2006 and has been working for the Group for 25 years. He is a member of the compliance committee of the Company. In addition to directorships in other subsidiaries of the Company, Mr. Tan also sits on the boards of AFH Charitable Foundation Limited, Bank Consortium Trust Company Limited, Hong Kong Life Insurance Limited, The Chinese General Chamber of Commerce and Hong Kong Chiu Chow Chamber of Commerce. Mr. Tan is an independent non-executive director of Pioneer Global Group Limited which is listed on the Stock Exchange. Mr. Tan serves as the Chairman of the Cantonese Opera Development Fund Investment Committee of the HKSAR, the President of Chiu Yang Residents Association Limited and the Manager of Chiu Yang Primary School of Hong Kong. Mr. Tan is a voting member of Tung Wah Group of Hospitals Advisory Board, a founding member of Hong Kong-Thailand Business Council, a trustee of Outward Bound Trust of Hong Kong, a member of Rotary Club of The Peak and a founding member of Opera Hong Kong Limited. Mr. Tan is also a member of the finance subsector of the Election Committee, a member of the Mega Events Fund Assessment Committee, an honorary adviser of both the Hong Kong Baseball Association and the New Graduate School of Business of the Hong Kong Polytechnic University. Mr. Tan was educated in the U.S.A. and holds a bachelor's degree in Business Administration from Rutgers University, and a master's degree in Business Administration from St. John's University. He is the son of Dr. Robin Yau Hing Chan, the brother of Mr. Bernard Charnwut Chan and the nephew of Mr. Choedchu Sophonpanich.

**Mr. Wong Kok Ho**, aged 64, has been an executive director of the Company since 2nd May, 2007 and has served the Group for over 40 years. Mr. Wong is an executive director and the chief executive officer of Asia Insurance and a director of several other subsidiaries of the Company. Mr. Wong has extensive experience in the insurance industry. He sits on the boards of AFH Charitable Foundation Limited, AR Consultant Service (HK) Limited, BC Reinsurance Limited, Hong Kong Life Insurance Limited, Professional Liability Underwriting Services Limited and UOB Insurance (H.K.) Limited. In addition, Mr. Wong is an independent non-executive director of Sompo Japan Insurance (Hong Kong) Company Limited.

Mr. Wong was educated in Hong Kong and Deakin University, Melbourne, Australia. Mr. Wong is a fellow member of The Chartered Insurance Institute, London. He is currently a councillor of the General Insurance Council of the Hong Kong Federation of Insurers, the Motor Insurers' Bureau of Hong Kong and the Employees Compensation Insurer Insolvency Bureau. Mr. Wong has served as the Chairman of the General Insurance Council and the Motor Insurers' Bureau of Hong Kong. He has also been a member of the Governing Committee of the Hong Kong Federation of Insurers and the President of the Insurance Institute of Hong Kong. Mr. Wong has been elected as a member of the insurance subsector of the Election Committee in December 2011.

# REPORT OF THE DIRECTORS

## BRIEF BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT (CONT'D)

### NON-EXECUTIVE DIRECTORS:

**Mr. Lau Ki Chit**, aged 81, was an executive director of the Company and Asia Insurance before his redesignation as a non-executive director of the Company and Asia Insurance on 28th March, 2007. Mr. Lau has been with the Group for 53 years and was the Chairman of the board of executive directors of Asia Insurance, and a director of several other subsidiaries of the Company. He has extensive experience in the insurance industry. Mr. Lau holds an engineering degree in aeronautics. Mr. Lau was a member of the Governing Board of the Hong Kong Federation of Insurers and the Vice Chairman of the General Insurance Council. He had served as a councillor of the Motor Insurance Council, as well as a committee member of the Insurance Claims Complaints Bureau. As to community service, Mr. Lau sits on the board of directors of The Hong Kong Tuberculosis, Chest & Heart Diseases Association and serves as a member of its Chinese Medicine Clinic Management Committee. He is also a member of the Hospital Governing Committee of Ruttonjee & Tang Shiu Kin Hospitals and Grantham Hospital. He is the Permanent Honourable Chairman of the Chiu Chow Association Building (Property Holdings) Limited, and is the Honourable Chairman of the Chiu Chow Chamber of Commerce. He was a member of the Advisory Board of the Hong Kong Export Credit Insurance Corporation and a director of the Tung Wah Group of Hospitals. He had served as the President of the Rotary Club of Hong Kong Island West and as a member in a number of social service organisations.

**Mr. Choedchu Sophonpanich**, aged 65, has been a non-executive director of the Company since October 1990 and has been with the Group for 26 years. He is also an executive director of Asia Insurance and a director of certain other subsidiaries of the Company. Mr. Sophonpanich is also a director of Claremont Capital Holdings Ltd, the controlling shareholder of the Company, and the Chairman of the Executive Board of Directors of Bangkok Life Assurance Public Company Limited. Mr. Sophonpanich graduated with a BSc (Econ) degree from the London School of Economics. He is the brother of Dr. Robin Yau Hing Chan and is the uncle of Mr. Stephen Tan and Mr. Bernard Charnwut Chan.

**Mr. Ng Song Hin**, aged 78, has been a non-executive director of the Company since October 1990 and has been with the Group for over 30 years. Mr. Ng was educated in Australia. He is also the Chairman of Ng Song Choon & Brothers Sdn. Bhd., Kinta Realty Sdn. Bhd., KIB Development Sdn. Bhd. and Ikatan Bina Sdn. Bhd. in Malaysia. He is also the Deputy Chairman of Shenzhen Xengzhong Building Material Co., Ltd., and a director of Pen Apparel Sdn. Bhd. and Imperial Garments Sdn. Bhd. in Malaysia. He was the President of the Malaysian Textiles Manufacturers Association from 1979 to 1981.

**Mr. Mamoru Miyazaki**, aged 50, has been a non-executive director of the Company since 18th April, 2008. Mr. Miyazaki obtained his Degree of Commerce from Waseda University, Japan in 1985. He joined Aioi Nissay Dowa Insurance Company, Limited ("Aioi Insurance"), a substantial shareholder of the Company, in 2001 and is currently the Chief Representative of the Hong Kong Representative Office of Aioi Insurance.

**Ms. Chan Yeow Toh**, aged 56, has been a non-executive director of the Company and Asia Insurance since 28th June, 2007. From 1st November, 2004 to 28th June, 2007, Ms. Chan was an alternate director to Tan Sri Frank Wen King Tsao who was during the said period a non-executive director of the Company and Asia Insurance. Ms. Chan is currently a director of IMC Development & Management Limited and a director of a number of other companies in Hong Kong and overseas. She is a fellow member of The Institute of Chartered Secretaries & Administrators, the United Kingdom, and The Malaysian Association of Company Secretaries. She was the Company Secretary of IMC Holdings Limited from 1990 until 2002 when it was delisted from the Stock Exchange.

## BRIEF BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT (CONT'D)

### INDEPENDENT NON-EXECUTIVE DIRECTORS:

**Ms. Anna Suk Han Chow**, aged 64, has been an independent non-executive director of the Company since 27th September, 2004. Ms. Chow is the Chairman of nomination committee and compliance committee, and a member of the audit committee and remuneration committee of the Company. She is also an independent non-executive director of Asia Insurance. Ms. Chow is a practicing solicitor and is currently a partner of Messrs. Peter C. Wong, Chow and Chow. She was admitted as a solicitor of the Supreme Court of England and of Hong Kong respectively in 1973. She has been in legal practice in Hong Kong since 1973. She was appointed as a Notary Public by the Faculty Office of Archbishop of Canterbury in 1984 and as a China-Appointed Attesting Officer by the Ministry of Justice, The People's Republic of China in 1991 and has been practicing as a Notary Public and an attesting officer since the said years respectively. Ms. Chow is a member of a number of public services committees of the HKSAR Government. She is currently a chairman of the Appeal Tribunal under Building Ordinance (Cap.123) and a chairman of the Railway Objections Hearing Panel under the Transport Bureau. She has been appointed as a member of the Vetting Committee for the Professional Services Development Assistance Scheme under the Commerce and Economic Development Bureau since 2008. She served on the Inland Revenue Review Board as a member from 1996 to 1998 and as a deputy chairman from 1998 to 2007. She had also been a member of the Solicitors Disciplinary Tribunal Panel of the Law Society, the Criminal Injuries Compensation Board, the Law Enforcement Injuries Compensation Board, the Administrative Appeals Board and ICAC Complaints Committee. Ms. Chow is also a director of a number of charitable organizations, namely Chi Lin Nunnery, Poh Yea Ching Shea Limited and Chi Hong Ching Yuen Limited and a trustee of The D.H. Chen Foundation. Ms. Chow is the honorary legal advisor to The Federation of Medical Societies of Hong Kong, and a director and the honorary secretary to the Association of China-Appointed Attesting Officers Limited.

**Mr. Andrew Chiu Cheung Ma**, aged 70, has been an independent non-executive director of the Company since 3rd September, 2004. Mr. Ma is the Chairman of audit committee and a member of the remuneration committee, nomination committee and compliance committee of the Company. He is also an independent non-executive director of Asia Insurance. Mr. Ma is a founder and former director of Andrew Ma DFK (CPA) Limited. He is presently a director of Mayee Management Limited. Mr. Ma has more than 30 years' experience in the field of accounting, auditing and finance. He received his bachelor's degree in economics from the London School of Economics and Political Science (University of London) in England. Mr. Ma is a fellow member of The Institute of Chartered Accountants in England & Wales, The Hong Kong Institute of Certified Public Accountants, The Hong Kong Institute of Directors and The Taxation Institute of Hong Kong. He is currently also an independent non-executive director of several other listed companies in Hong Kong, including China Resources Power Holdings Company Limited, Chong Hing Bank Limited, C.P. Pokphand Co. Ltd., Beijing Properties (Holdings) Limited, Tanrich Financial Holdings Limited and Asian Citrus Holdings Limited ("ACHL"). ACHL is also listed on AIM of the London Stock Exchange and PLUS Markets.

**Dr. Ko Wing Man**, J.P., aged 54, has been an independent non-executive director of the Company since 1st January, 2005. Dr. Ko is the chairman of remuneration committee and a member of the audit committee, nomination committee and compliance committee of the Company. He is also an independent non-executive director of Asia Insurance. Dr. Ko is currently a director and shareholder of Congruence Medical Services Limited and a director of Hong Kong Shanghai Medical Group Limited. He is also an independent non-executive director of Evergreen International Holdings Limited which is listed on the Stock Exchange. Dr. Ko was formerly the Director (Professional Services and Human Resources) of the Hospital Authority. He obtained his Bachelor of Medicine and Bachelor of Surgery degree from the University of Hong Kong and Master of Health Administration degree from the University of New South Wales, Australia. Dr. Ko is a member of The Chinese People's Political Consultative Conference Chaozhou Committee and he also serves as a committee member, adviser and director of a number of public services organisations.



# REPORT OF THE DIRECTORS

## BRIEF BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT (CONT'D)

### INDEPENDENT NON-EXECUTIVE DIRECTORS: (CONT'D)

**Mr. Kenneth Chi Lam Siao**, aged 64, has been a member of the Board since 28th June, 1999 and was redesignated as a non-executive director of the Company on 30th September, 2004. He became an independent non-executive director of the Company after another redesignation on 6th December, 2011. Mr. Siao has been a member of the audit committee of the Company since June 1999 and was appointed as a member of the compliance committee of the Company on 6th December, 2011. Mr. Siao is the founder and senior partner of Messrs. Siao, Wen and Leung, Solicitors and Notaries. He obtained his Bachelor of Commerce degree (B.Com) from McGill University and his Bachelor of Laws degree (LL.B) from King's College, University of London. Mr. Siao is a Notary Public in Hong Kong and a China-Appointed Attesting Officer. He was elected as a Council Member of The Law Society of Hong Kong in 1994 and is currently a Honorary Fellow Member of the Hong Kong Institute of Real Estate Administrators. Mr. Siao has extensive experience in banking, commercial, corporate and property matters. He currently acts as legal adviser to a number of banking and financial institutions.

**Dr. The Hon. Philip Yu Hong Wong**, G.B.S., aged 73, has been a member of the Board since 19th October, 1990 and was redesignated as a non-executive director of the Company on 3rd September, 2004. He became an independent non-executive director of the Company after another redesignation on 6th December, 2011. He is also a non-executive director of Asia Insurance. He has been with the Group for over 20 years. Dr. Wong attained his BSc., MSc., JD and PhD degrees in 1963, 1967, 1982 and 1987 respectively. Dr. Wong is the Chairman and Chief Executive of Winco Paper Products Co. Ltd. He is also a member of the Legislative Council of the HKSAR, the Life Honorary Chairman of the Chinese General Chamber of Commerce and a member of the Hong Kong Trade Development Council. He has been a Deputy to the National People's Congress of the People's Republic of China. Dr. Wong is currently the non-executive Chairman of Qin Jia Yuan Media Services Company Limited and an independent non-executive director of Hop Hing Group Holdings Limited, both of which are listed on the Stock Exchange.

## EMPLOYEES AND REMUNERATION POLICY

The total number of employees of the Group was approximately 263 at the end of the reporting period (2010: 252). Employees were remunerated on the basis of their performance, experience and prevailing industry practice. Remuneration of the employees includes salary and discretionary bonus which is based on the Group's results and individual performance. Medical and retirement benefit schemes are made available to all levels of personnel. There was no share option scheme in operation during the year. The Group also offers various training and induction programmes to its employees.

## DONATIONS

During the year, the Group made charitable donations totalling HK\$1,359,000 (2010: HK\$2,878,000).

## SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of the directors, the Company believes that the percentage of shares of the Company which were in the hands of the public was above the relevant prescribed minimum percentage as at the date of this report.

## PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's Bye-laws or the laws of Bermuda which would oblige the Company to offer new shares on a pro rata basis to existing shareholders.

## AUDITORS

The financial statements for the year ended 31st December, 2011 have been audited by Ernst & Young who retire and a resolution for their reappointment as auditors of the Company will be proposed at the forthcoming annual general meeting.

ON BEHALF OF THE BOARD

**Robin Y.H. Chan**

*Chairman*

Hong Kong, 2nd March, 2012

# INDEPENDENT AUDITORS' REPORT



## To the shareholders of Asia Financial Holdings Limited

*(Incorporated in Bermuda with limited liability)*

We have audited the consolidated financial statements of Asia Financial Holdings Limited (the "Company") and its subsidiaries (together, the "Group") set out on pages 30 to 112, which comprise the consolidated and company statements of financial position as at 31st December, 2011, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## AUDITORS' RESPONSIBILITY

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. Our report is made solely to you, as a body, in accordance with Section 90 of the Bermuda Companies Act 1981, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**To the shareholders of Asia Financial Holdings Limited**

*(Incorporated in Bermuda with limited liability)*

## OPINION

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31st December, 2011, and of the Group's loss and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

**Ernst & Young**

*Certified Public Accountants*

22nd Floor

CITIC Tower

1 Tim Mei Avenue, Central

Hong Kong

2nd March, 2012

# CONSOLIDATED INCOME STATEMENT

Year ended 31st December, 2011

	Notes	2011 HK\$'000	2010 HK\$'000
REVENUE	5	<u>1,079,847</u>	<u>964,312</u>
Gross premiums	28(a)	1,010,985	871,308
Reinsurers' share of gross premiums	28(b)	<u>(298,770)</u>	<u>(266,654)</u>
Net insurance contracts premiums revenue		712,215	604,654
Gross claims paid	29(a)	(416,726)	(343,278)
Reinsurers' share of gross claims paid	29(b)	121,648	100,384
Gross change in outstanding claims	29(c)	(163,557)	(103,946)
Reinsurers' share of gross change in outstanding claims	29(d)	<u>17,220</u>	<u>30,196</u>
Net claims incurred		(441,415)	(316,644)
Commission income		61,763	58,326
Commission expense		<u>(223,776)</u>	<u>(203,827)</u>
Net commission expense		(162,013)	(145,501)
Management expenses for underwriting business		<u>(46,479)</u>	<u>(49,638)</u>
Underwriting profit		62,308	92,871
Dividend income		60,940	47,327
Realised gain/(loss) on investments		(133,899)	71,130
Unrealised gain/(loss) on investments		(172,867)	80,432
Interest income		61,283	59,347
Other income and gains, net		<u>11,362</u>	<u>11,779</u>
		(110,873)	362,886
Operating expenses		<u>(79,075)</u>	<u>(95,997)</u>
		(189,948)	266,889
Share of profits and losses of jointly-controlled entities		6,188	17,578
Share of profits and losses of associates		<u>38,548</u>	<u>29,474</u>
PROFIT/(LOSS) BEFORE TAX	6	(145,212)	313,941
Income tax credit/(expense)	9	<u>11,112</u>	<u>(42,378)</u>
PROFIT/(LOSS) FOR THE YEAR		<u>(134,100)</u>	<u>271,563</u>

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# CONSOLIDATED INCOME STATEMENT

Year ended 31st December, 2011

	Notes	2011 HK\$'000	2010 HK\$'000
Attributable to:			
Equity holders of the Company	10	<b>(137,516)</b>	268,819
Non-controlling interests		<b>3,416</b>	2,744
		<b><u>(134,100)</u></b>	<u>271,563</u>
<b>EARNINGS/(LOSS) PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE COMPANY</b>	12		
Basic			
– For profit/(loss) for the year		<b><u>(HK13.5 cents)</u></b>	<u>HK26.4 cents</u>
Diluted			
– For profit/(loss) for the year		<b><u>N/A</u></b>	<u>N/A</u>

Details of the dividends are disclosed in note 11 to the financial statements.



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Year ended 31st December, 2011

	Note	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
PROFIT/(LOSS) FOR THE YEAR		<u>(134,100)</u>	<u>271,563</u>
OTHER COMPREHENSIVE INCOME			
Available-for-sale securities:			
Changes in fair value		<u>76,478</u>	<u>251,998</u>
Share of other comprehensive income of jointly-controlled entities:			
Changes in available-for-sale investment reserve		(52)	144
Changes in exchange reserve		7,279	16,960
Reclassification of exchange difference included in the consolidated income statement for capital reduction of a jointly-controlled entity		<u>(12,318)</u>	<u>—</u>
		<u>(5,091)</u>	<u>17,104</u>
Share of other comprehensive income of associates:			
Changes in available-for-sale investment reserve		(17,539)	(2,103)
Changes in exchange reserve		<u>11,048</u>	<u>6,789</u>
		<u>(6,491)</u>	<u>4,686</u>
Exchange differences on translation of foreign operations		<u>136</u>	<u>(579)</u>
OTHER COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX		<u>65,032</u>	<u>273,209</u>
TOTAL COMPREHENSIVE INCOME/(EXPENSE) FOR THE YEAR		<u>(69,068)</u>	<u>544,772</u>
ATTRIBUTABLE TO:			
Equity holders of the Company	10	(67,154)	542,685
Non-controlling interests		<u>(1,914)</u>	<u>2,087</u>
		<u>(69,068)</u>	<u>544,772</u>

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

31st December, 2011

	Notes	2011 HK\$'000	2010 HK\$'000
<b>ASSETS</b>			
Property, plant and equipment	13	154,971	166,671
Investment property	14	4,150	3,380
Interests in jointly-controlled entities	16	245,020	343,075
Loans to jointly-controlled entities	16	37,600	43,553
Interests in associates	17	162,099	136,472
Due from an associate	17	164,763	164,763
Deferred tax assets	31	35,029	19,529
Held-to-maturity securities	18	776,816	908,566
Available-for-sale securities	19	2,262,256	1,491,416
Pledged deposits	24	92,605	80,941
Loans and advances and other assets	20	208,225	244,400
Securities measured at fair value through profit or loss	21	1,848,154	1,556,724
Insurance receivables	22	151,751	171,522
Reinsurance assets	23	426,625	393,687
Cash and cash equivalents	24	841,581	1,600,561
Total assets		<u>7,411,645</u>	<u>7,325,260</u>

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# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

31st December, 2011

	<i>Notes</i>	<b>2011</b> <i>HK\$'000</i>	2010 <i>HK\$'000</i>
<b>EQUITY AND LIABILITIES</b>			
Equity attributable to equity holders of the Company			
Issued capital	25	<b>1,019,200</b>	1,019,200
Reserves	26(a)	<b>4,358,009</b>	4,460,835
Proposed final dividend	11	<b>20,384</b>	66,248
		<b>5,397,593</b>	5,546,283
Non-controlling interests		<b>14,449</b>	16,363
Total equity		<b>5,412,042</b>	5,562,646
Liabilities			
Insurance contract liabilities	27	<b>1,633,212</b>	1,400,793
Insurance payables		<b>135,341</b>	159,400
Due to associates	17	<b>4,222</b>	4,643
Other liabilities	30	<b>168,451</b>	131,245
Tax payable		<b>48,531</b>	56,687
Deferred tax liabilities	31	<b>9,846</b>	9,846
Total liabilities		<b>1,999,603</b>	1,762,614
Total equity and liabilities		<b>7,411,645</b>	7,325,260

**Robin Y.H. Chan**  
*Chairman*

**Bernard Charnwut Chan**  
*Executive Director & President*

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended 31st December, 2011

	Attributable to equity holders of the Company													
	Issued capital	Share premium account	Contingency reserve	Available-for-sale investment reserve	Asset revaluation reserve	Exchange reserve	Statutory reserve	Capital reserve	Capital redemption reserve	Retained profits	Proposed final dividend	Total	Non-controlling interests	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1st January, 2010	1,019,200	560,531	16,513	231,780	46,071	4,925	2,427	513,240	38,821	2,582,320	66,248	5,082,076	17,936	5,100,012
Profit for the year	-	-	-	-	-	-	-	-	-	268,819	-	268,819	2,744	271,563
Other comprehensive income for the year:														
Changes in fair value of available-for-sale securities (note 19)	-	-	-	251,998	-	-	-	-	-	-	-	251,998	-	251,998
Share of changes in available-for-sale investment reserve of jointly-controlled entities	-	-	-	144	-	-	-	-	-	-	-	144	-	144
Share of changes in available-for-sale investment reserve of associates	-	-	-	(1,446)	-	-	-	-	-	-	-	(1,446)	(657)	(2,103)
Share of changes in exchange reserve of a jointly-controlled entity	-	-	-	-	-	16,960	-	-	-	-	-	16,960	-	16,960
Share of changes in exchange reserve of an associate	-	-	-	-	-	6,789	-	-	-	-	-	6,789	-	6,789
Exchange differences on translation of foreign operations	-	-	-	-	-	(579)	-	-	-	-	-	(579)	-	(579)
Total comprehensive income for the year	-	-	-	250,696	-	23,170	-	-	-	268,819	-	542,685	2,087	544,772
Final 2009 dividend declared	-	-	-	-	-	-	-	-	-	-	(66,248)	(66,248)	-	(66,248)
Interim 2010 dividend (note 11)	-	-	-	-	-	-	-	-	-	(12,230)	-	(12,230)	-	(12,230)
Proposed final 2010 dividend (note 11)	-	-	-	-	-	-	-	-	-	(66,248)	66,248	-	-	-
Dividend paid to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	(3,660)	(3,660)
Transfer to contingency reserve	-	-	6,756	-	-	-	-	-	-	(6,756)	-	-	-	-
Release from contingency reserve	-	-	(1,413)	-	-	-	-	-	-	1,413	-	-	-	-
At 31st December, 2010	<u>1,019,200</u>	<u>560,531</u>	<u>21,856</u>	<u>482,476</u>	<u>46,071</u>	<u>28,095</u>	<u>2,427</u>	<u>513,240</u>	<u>38,821</u>	<u>2,767,318</u>	<u>66,248</u>	<u>5,546,283</u>	<u>16,363</u>	<u>5,562,646</u>

...cont'd

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended 31st December, 2011

	Attributable to equity holders of the Company													Non-controlling interests	Total
	Issued capital	Share premium account	Contingency reserve	Available-for-sale investment reserve	Asset revaluation reserve	Exchange reserve	Statutory reserve	Capital redemption reserve	Capital reserve	Retained profits	Proposed final dividend	Total	interests		
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
At 1st January, 2011	1,019,200	560,531*	21,856*	482,476*	46,071*	28,095*	2,427*	513,240*	38,821*	2,767,318*	66,248	5,546,283	16,363	5,562,646	
Profit/(loss) for the year	-	-	-	-	-	-	-	-	-	(137,516)	-	(137,516)	3,416	(134,100)	
Other comprehensive income for the year:															
Changes in fair value of available-for-sale securities (note 19)	-	-	-	76,478	-	-	-	-	-	-	-	76,478	-	76,478	
Share of changes in available-for-sale investment reserve of jointly-controlled entities	-	-	-	(52)	-	-	-	-	-	-	-	(52)	-	(52)	
Share of changes in available-for-sale investment reserve of associates	-	-	-	(12,209)	-	-	-	-	-	-	-	(12,209)	(5,330)	(17,539)	
Share of changes in exchange reserve of a jointly-controlled entity	-	-	-	-	-	7,279	-	-	-	-	-	7,279	-	7,279	
Reclassification of exchange difference included in the consolidated income statement for capital reduction of a jointly-controlled entity	-	-	-	-	-	(12,318)	-	-	-	-	-	(12,318)	-	(12,318)	
Share of changes in exchange reserve of an associate	-	-	-	-	-	11,048	-	-	-	-	-	11,048	-	11,048	
Exchange differences on translation of foreign operations	-	-	-	-	-	136	-	-	-	-	-	136	-	136	
Total comprehensive income/(expense) for the year	-	-	-	64,217	-	6,145	-	-	-	(137,516)	-	(67,154)	(1,914)	(69,068)	
Final 2010 dividend declared	-	-	-	-	-	-	-	-	-	-	(66,248)	(66,248)	-	(66,248)	
Interim 2011 dividend (note 11)	-	-	-	-	-	-	-	-	-	(15,288)	-	(15,288)	-	(15,288)	
Proposed final 2011 dividend (note 11)	-	-	-	-	-	-	-	-	-	(20,384)	20,384	-	-	-	
Transfer to contingency reserve	-	-	8,905	-	-	-	-	-	-	(8,905)	-	-	-	-	
Release from contingency reserve	-	-	(3,879)	-	-	-	-	-	-	3,879	-	-	-	-	
At 31st December, 2011	<u>1,019,200</u>	<u>560,531*</u>	<u>26,882*</u>	<u>546,693*</u>	<u>46,071*</u>	<u>34,240*</u>	<u>2,427*</u>	<u>513,240*</u>	<u>38,821*</u>	<u>2,589,104*</u>	<u>20,384</u>	<u>5,397,593</u>	<u>14,449</u>	<u>5,412,042</u>	

\* These reserve accounts comprise the consolidated reserves of HK\$4,358,009,000 (2010: HK\$4,460,835,000) in the consolidated statement of financial position.

# CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31st December, 2011

	Notes	2011 HK\$'000	2010 HK\$'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Profit/(loss) before tax		<b>(145,212)</b>	313,941
Adjustments for:			
Interest income	6	<b>(61,283)</b>	(59,347)
Dividend income from equity investments	6	<b>(60,940)</b>	(47,327)
Loss on redemption/call-back of held-to-maturity securities	6	<b>853</b>	1,652
Gain on disposal of available-for-sale securities	6	<b>(83)</b>	(78)
Depreciation	6	<b>12,316</b>	13,391
Changes in fair value of an investment property	6	<b>(770)</b>	(360)
Loss/(gain) on disposal/write-off of items of property, plant and equipment	6	<b>5</b>	(13)
Share of profits and losses of jointly-controlled entities		<b>(6,188)</b>	(17,578)
Share of profits and losses of associates		<b>(38,548)</b>	(29,474)
		<b>(299,850)</b>	174,807
Decrease/(increase) in loans and advances and other assets		<b>36,175</b>	(13,361)
Increase in securities measured at fair value through profit or loss		<b>(291,430)</b>	(421,289)
Decrease/(increase) in insurance receivables		<b>19,771</b>	(54,502)
Increase in reinsurance assets		<b>(32,938)</b>	(60,306)
Decrease in time deposits with original maturity of over three months		<b>256,772</b>	441,291
Increase in insurance contract liabilities		<b>232,419</b>	196,950
Increase/(decrease) in insurance payables		<b>(24,059)</b>	11,428
Increase in other liabilities		<b>37,342</b>	22,572
		<b>(65,798)</b>	297,590
Cash generated from/(used in) operations		<b>(10,430)</b>	(12,936)
Hong Kong profits tax paid		<b>(2,114)</b>	(833)
Overseas taxes paid			
Net cash flows from/(used in) operating activities		<b>(78,342)</b>	283,821

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# CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31st December, 2011

	Notes	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
Net cash flows from/(used in) operating activities		<u>(78,342)</u>	<u>283,821</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Interest received		61,283	59,347
Dividends received from equity investments		60,940	47,327
Dividends received from jointly-controlled entities	16	1,053	1,680
Dividends received from associates	17	6,430	9,525
Purchases of held-to-maturity securities		(189,052)	(242,588)
Purchases of available-for-sale securities		(697,860)	(385)
Proceeds from redemption/call back of held-to-maturity securities		319,949	107,700
Proceeds from disposal of available-for-sale securities		3,581	3,476
Purchases of items of property, plant and equipment	13	(639)	(2,212)
Proceeds from disposal of items of property, plant and equipment		18	216
Repayment of loans to jointly-controlled entities		5,953	10,237
Changes in balances with associates		(421)	(20,476)
Capital reduction of a jointly-controlled entity		98,099	–
Increase in pledged deposits		<u>(11,664)</u>	<u>(9,709)</u>
Net cash flows used in investing activities		<u>(342,330)</u>	<u>(35,862)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Dividends paid		(81,536)	(78,478)
Dividends paid to non-controlling interests		–	(3,660)
Net cash flows used in financing activities		<u>(81,536)</u>	<u>(82,138)</u>
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>		<b>(502,208)</b>	165,821
Cash and cash equivalents at beginning of year		<u>1,242,650</u>	<u>1,076,829</u>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>		<b><u>740,442</u></b>	<b><u>1,242,650</u></b>

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# CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31st December, 2011

	Notes	2011 HK\$'000	2010 HK\$'000
<b>ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS</b>			
Cash and bank balances	24	<b>142,888</b>	177,780
Non-pledged time deposits with original maturity of over three months when acquired	24	<b>101,139</b>	357,911
Non-pledged time deposits with original maturity of less than three months when acquired	24	<b>597,554</b>	<u>1,064,870</u>
Cash and cash equivalents as stated in the consolidated statement of financial position		<b>841,581</b>	1,600,561
Less: time deposits with original maturity of over three months when acquired		<b>(101,139)</b>	<u>(357,911)</u>
Cash and cash equivalents as stated in the consolidated statement of cash flows		<b><u>740,442</u></b>	<u>1,242,650</u>

# STATEMENT OF FINANCIAL POSITION

31st December, 2011

	<i>Notes</i>	<b>2011</b> <i>HK\$'000</i>	2010 <i>HK\$'000</i>
<b>ASSETS</b>			
Property, plant and equipment	13	–	15
Interests in subsidiaries	15	<b>1,695,747</b>	1,695,747
Due from subsidiaries	15	<b>1,551,425</b>	1,709,086
Interest in a jointly-controlled entity	16	–	–
Available-for-sale securities	19	<b>1,176,231</b>	487,893
Loans and advances and other assets	20	<b>59,967</b>	58,960
Cash and cash equivalents	24	<b>6,063</b>	48,454
<b>Total assets</b>		<b><u>4,489,433</u></b>	<b><u>4,000,155</u></b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Issued capital	25	<b>1,019,200</b>	1,019,200
Reserves	26(b)	<b>3,231,983</b>	2,902,971
Proposed final dividend	11	<b>20,384</b>	66,248
<b>Total equity</b>		<b><u>4,271,567</u></b>	<b><u>3,988,419</u></b>
<b>Liabilities</b>			
Other liabilities	30	<b>6,532</b>	10,773
Due to subsidiaries	15	<b>209,544</b>	–
Tax payable		<b>1,790</b>	963
<b>Total liabilities</b>		<b><u>217,866</u></b>	<b><u>11,736</u></b>
<b>Total equity and liabilities</b>		<b><u>4,489,433</u></b>	<b><u>4,000,155</u></b>

**Robin Y.H. Chan**  
*Chairman*

**Bernard Charnwut Chan**  
*Executive Director & President*

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 1. CORPORATE INFORMATION

Asia Financial Holdings Limited is a limited liability company incorporated in Bermuda and its shares are listed on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”). The registered office of the Company is located at Clarendon House, Church Street, Hamilton HM11, Bermuda and its principal place of business in Hong Kong is located at 16th Floor, Worldwide House, 19 Des Voeux Road Central, Hong Kong.

The principal activities of the Group comprise the provision of underwriting of general and life insurance. There were no significant changes in the nature of the Group’s principal activities during the year.

In the opinion of the directors, the holding company and the ultimate holding company of the Company is Claremont Capital Holdings Ltd, which was incorporated in the British Virgin Islands.

## 2.1 BASIS OF PREPARATION

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”) (which include all Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards (“HKASs”) and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for investment properties, securities measured at fair value through profit or loss and certain available-for-sale securities, which have been measured at fair value, and certain buildings, which were carried at 1990 valuation. These financial statements are presented in Hong Kong dollars and all values are rounded to the nearest thousand except when otherwise indicated.

### BASIS OF CONSOLIDATION

The consolidated financial statements include the financial statements of the Company and its subsidiaries (collectively referred to as the “Group”) for the year ended 31st December, 2011. The financial statements of the subsidiaries are prepared for the same reporting period as the Company using consistent accounting policies. The results of subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases. All intra-group balances, transactions, unrealised gains and losses resulting from intra-group transactions and dividends are eliminated on consolidation.

Total comprehensive income within a subsidiary is attributed to the non-controlling interest even if that results in a deficit balance.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in consolidated income statement. The Group’s share of components previously recognised in other comprehensive income is reclassified to consolidated income statement or retained profits, as appropriate.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 2.2 CHANGES IN ACCOUNTING POLICY AND DISCLOSURES

The Group has adopted the following new and revised HKFRSs for the first time for the current year's financial statements.

HKFRS 1 Amendment	Amendment to HKFRS 1 <i>First-time Adoption of Hong Kong Financial Reporting Standards – Limited Exemption from Comparative HKFRS 7 Disclosures for First-time Adopters</i>
HKAS 24 (Revised)	<i>Related Party Disclosures</i>
HKAS 32 Amendment	Amendment to HKAS 32 <i>Financial Instruments: Presentation – Classification of Rights Issues</i>
HK(IFRIC)-Int 14 Amendments	Amendments to HK(IFRIC)-Int 14 <i>Prepayments of a Minimum Funding Requirement</i>
HK(IFRIC)-Int 19 <i>Improvements to HKFRSs 2010</i>	<i>Extinguishing Financial Liabilities with Equity Instruments</i> Amendments to a number of HKFRSs issued in May 2010

Other than as further explained below regarding the impact of HKAS 24 (Revised), and amendments to HKFRS 3, HKAS 1 and HKAS 27 included in *Improvements to HKFRSs 2010*, the adoption of the new and revised HKFRSs has had no significant financial effect on these financial statements.

The principal effects of adopting these new and revised HKFRSs are as follows:

- (a) *HKAS 24 (Revised) Related Party Disclosures*
- HKAS 24 (Revised) clarifies and simplifies the definitions of related parties. The new definitions emphasise a symmetrical view of related party relationships and clarify the circumstances in which persons and key management personnel affect related party relationships of an entity. The revised standard also introduces an exemption from the general related party disclosure requirements for transactions with a government and entities that are controlled, jointly controlled or significantly influenced by the same government as the reporting entity. The accounting policy for related parties has been revised to reflect the changes in the definitions of related parties under the revised standard. The adoption of the revised standard did not have any impact on the financial position or performance of the Group. Details of the related party transactions, including the related comparative information, are included in note 34 to the financial statements.
- (b) *Improvements to HKFRSs 2010* issued in May 2010 sets out amendments to a number of HKFRSs. There are separate transitional provisions for each standard. While the adoption of some of the amendments may result in changes in accounting policies, none of these amendments has had a significant financial impact on the financial position or performance of the Group. Details of the key amendments most applicable to the Group are as follows:
- *HKFRS 3 Business Combinations*: The amendment clarifies that the amendments to HKFRS 7, HKAS 32 and HKAS 39 that eliminate the exemption for contingent consideration do not apply to contingent consideration that arose from business combinations whose acquisition dates precede the application of HKFRS 3 (as revised in 2008).

## 2.2 CHANGES IN ACCOUNTING POLICY AND DISCLOSURES (CONT'D)

(b) (Cont'd)

In addition, the amendment limits the scope of measurement choices for non-controlling interests. Only the components of non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation are measured at either fair value or at the present ownership instruments' proportionate share of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at their acquisition date fair value, unless another measurement basis is required by another HKFRS.

The amendment also added explicit guidance to clarify the accounting treatment for non-replaced and voluntarily replaced share-based payment awards.

- *HKAS 1 Presentation of Financial Statements*: The amendment clarifies that an analysis of each component of other comprehensive income can be presented either in the statement of changes in equity or in the notes to the financial statements. The Group elects to present the analysis of each component of other comprehensive income in the statement of changes in equity.
- *HKAS 27 Consolidated and Separate Financial Statements*: The amendment clarifies that the consequential amendments from HKAS 27 (as revised in 2008) made to HKAS 21, HKAS 28 and HKAS 31 shall be applied prospectively for annual periods beginning on or after 1st July, 2009 or earlier if HKAS 27 is applied earlier.



# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 2.3 ISSUED BUT NOT YET EFFECTIVE HONG KONG FINANCIAL REPORTING STANDARDS

The Group has not applied the following new and revised HKFRSs, that have been issued but are not yet effective, in these financial statements:

HKFRS 1 Amendments	Amendments to HKFRS 1 <i>First-time Adoption of Hong Kong Financial Reporting Standards – Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters</i> <sup>1</sup>
HKFRS 7 Amendments	Amendments to HKFRS 7 <i>Financial Instruments: Disclosures – Transfers of Financial Assets</i> <sup>1</sup>
HKFRS 7 Amendments	Amendments to HKFRS 7 <i>Financial Instruments: Disclosures – Offsetting Financial Assets and Financial Liabilities</i> <sup>4</sup>
HKFRS 9	<i>Financial Instruments</i> <sup>6</sup>
HKFRS 10	<i>Consolidated Financial Statements</i> <sup>4</sup>
HKFRS 11	<i>Joint Arrangements</i> <sup>4</sup>
HKFRS 12	<i>Disclosure of Interests in Other Entities</i> <sup>4</sup>
HKFRS 13	<i>Fair Value Measurement</i> <sup>4</sup>
HKAS 1 Amendments	<i>Presentation of Financial Statements – Presentation of Items of Other Comprehensive Income</i> <sup>3</sup>
HKAS 12 Amendments	Amendments to HKAS 12 <i>Income Taxes – Deferred Tax: Recovery of Underlying Assets</i> <sup>2</sup>
HKAS 19 (2011)	<i>Employee Benefits</i> <sup>4</sup>
HKAS 27 (2011)	<i>Separate Financial Statements</i> <sup>4</sup>
HKAS 28 (2011)	<i>Investments in Associates and Joint Ventures</i> <sup>4</sup>
HKAS 32 Amendments	Amendments to HKAS 32 <i>Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities</i> <sup>5</sup>
HK(IFRIC)-Int 20	<i>Stripping Costs in the Production Phase of a Surface Mine</i> <sup>4</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1st July, 2011

<sup>2</sup> Effective for annual periods beginning on or after 1st January, 2012

<sup>3</sup> Effective for annual periods beginning on or after 1st July, 2012

<sup>4</sup> Effective for annual periods beginning on or after 1st January, 2013

<sup>5</sup> Effective for annual periods beginning on or after 1st January, 2014

<sup>6</sup> Effective for annual periods beginning on or after 1st January, 2015

Further information about those changes that are expected to significantly affect the Group is as follows:

HKFRS 9 issued in November 2009 is the first part of phase 1 of a comprehensive project to entirely replace HKAS 39 *Financial Instruments: Recognition and Measurement*. This phase focuses on the classification and measurement of financial assets. Instead of classifying financial assets into four categories, an entity shall classify financial assets as subsequently measured at either amortised cost or fair value, on the basis of both the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. This aims to improve and simplify the approach for the classification and measurement of financial assets compared with the requirements of HKAS 39.

## 2.3 ISSUED BUT NOT YET EFFECTIVE HONG KONG FINANCIAL REPORTING STANDARDS (CONT'D)

In November 2010, the HKICPA issued additions to HKFRS 9 to address financial liabilities (the "Additions") and incorporated in HKFRS 9 the current derecognition principles of financial instruments of HKAS 39. Most of the Additions were carried forward unchanged from HKAS 39, while changes were made to the measurement of financial liabilities designated at fair value through profit or loss using the fair value option ("FVO"). For these FVO liabilities, the amount of change in the fair value of a liability that is attributable to changes in credit risk must be presented in other comprehensive income ("OCI"). The remainder of the change in fair value is presented in income statement, unless presentation of the fair value change in respect of the liability's credit risk in OCI would create or enlarge an accounting mismatch in income statement. However, loan commitments and financial guarantee contracts which have been designated under the FVO are scoped out of the Additions.

HKAS 39 is aimed to be replaced by HKFRS 9 in its entirety. Before this entire replacement, the guidance in HKAS 39 on hedge accounting and impairment of financial assets continues to apply. The Group expects to adopt HKFRS 9 from 1st January, 2015.

HKFRS 10 establishes a single control model that applies to all entities including special purpose entities or structured entities. It includes a new definition of control which is used to determine which entities are consolidated. The changes introduced by HKFRS 10 require management of the Group to exercise significant judgement to determine which entities are controlled, compared with the requirements in HKAS 27 and HK(SIC)-Int 12 *Consolidation – Special Purpose Entities*. HKFRS 10 replaces the portion of HKAS 27 *Consolidated and Separate Financial Statements* that addresses the accounting for consolidated financial statements. It also includes the issues raised in HK(SIC)-Int 12.

HKFRS 11 replaces HKAS 31 *Interests in Joint Ventures* and HK(SIC)-Int 13 *Jointly Controlled Entities – Non-Monetary Contributions by Venturers*. It describes the accounting for joint arrangements with joint control. It addresses only two forms of joint arrangements, i.e., joint operations and joint ventures, and removes the option to account for joint ventures using proportionate consolidation.

HKFRS 12 includes the disclosure requirements for subsidiaries, joint arrangements, associates and structured entities that are previously included in HKAS 27 *Consolidated and Separate Financial Statements*, HKAS 31 *Interests in Joint Ventures* and HKAS 28 *Investments in Associates*. It also introduces a number of new disclosure requirements for these entities.

Consequential amendments were made to HKAS 27 and HKAS 28 as a result of the issuance of HKFRS 10, HKFRS 11 and HKFRS 12. The Group expects to adopt HKFRS 10, HKFRS 11, HKFRS 12, and the consequential amendments to HKAS 27 and HKAS 28 from 1st January, 2013.

HKFRS 13 provides a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across HKFRSs. The standard does not change the circumstances in which the Group is required to use fair value, but provides guidance on how fair value should be applied where its use is already required or permitted under other HKFRSs. The Group expects to adopt HKFRS 13 prospectively from 1st January, 2013.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 2.3 ISSUED BUT NOT YET EFFECTIVE HONG KONG FINANCIAL REPORTING STANDARDS (CONT'D)

Amendments to HKAS 1 change the grouping of items presented in OCI. Items that could be reclassified (or recycled) to income statement at a future point in time (for example, upon derecognition or settlement) would be presented separately from items which will never be reclassified. The Group expects to adopt the amendments from 1st January, 2013.

HKAS 12 Amendments clarify the determination of deferred tax for investment property measured at fair value. The amendments introduce a rebuttable presumption that deferred tax on investment property measured at fair value should be determined on the basis that its carrying amount will be recovered through sale. Furthermore, the amendments incorporate the requirement previously in HK(SIC)-Int 21 *Income Taxes – Recovery of Revalued Non-Depreciable Assets* that deferred tax on non-depreciable assets, measured using the revaluation model in HKAS 16, should always be measured on a sale basis. The Group expects to adopt HKAS 12 Amendments from 1st January, 2012.

HKAS 19 (2011) includes a number of amendments that range from fundamental changes to simple clarifications and re-wording. The revised standard introduces significant changes in the accounting for defined benefit pension plans including removing the choice to defer the recognition of actuarial gains and losses. Other changes include modifications to the timing of recognition for termination benefits, the classification of short-term employee benefits and disclosures of defined benefit plans. The Group expects to adopt HKAS 19 (2011) from 1st January, 2013.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### REVENUE RECOGNITION

Revenue is recognised when it is probable that the economic benefits will flow to the Group and when the revenue can be measured reliably, on the following bases:

- (i) interest income, on an accrual basis using the effective interest rate method by applying the rate that discounts the estimated future cash receipts through the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset;
- (ii) fees and commission income, when services are rendered;
- (iii) premiums from direct underwriting and reinsurance businesses, based on insurance policy contracts inception and advices received from the cedants during the financial year, respectively, and are recognised as income when risk coverage is provided to the insured or the cedants;
- (iv) rental income, on a time proportion basis over the lease terms; and
- (v) dividend income, when the shareholder's right to receive payment has been established.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### COMMISSION EXPENSES AND OTHER ACQUISITION COSTS

Commission expenses and other acquisition costs relating to the underwriting business are not deferred and are charged to the income statement as incurred.

### SUBSIDIARIES

A subsidiary is an entity whose financial and operating policies the Company controls, directly or indirectly, so as to obtain benefits from its activities.

The results of subsidiaries are included in the Company's income statement to the extent of dividends received and receivable. The Company's interests in subsidiaries are stated at cost less any impairment losses.

### JOINT VENTURES

A joint venture is an entity set up by contractual arrangement, whereby the Group and other parties undertake an economic activity. The joint venture operates as a separate entity in which the Group and the other parties have an interest.

The joint venture agreement between the venturers stipulates the capital contributions of the joint venture parties, the duration of the joint venture entity and the basis on which the assets are to be realised upon its dissolution. The profits and losses from the joint venture's operations and any distributions of surplus assets are shared by the venturers, either in proportion to their respective capital contributions, or in accordance with the terms of the joint venture agreement.

A joint venture is treated as:

- (a) a subsidiary, if the Group/Company has unilateral control, directly or indirectly, over the joint venture;
- (b) a jointly-controlled entity, if the Group does not have unilateral control, but has joint control, directly or indirectly, over the joint venture;
- (c) an associate, if the Group does not have unilateral or joint control, but holds, directly or indirectly, generally not less than 20% of the joint venture's registered capital and is in a position to exercise significant influence over the joint venture; or
- (d) an equity investment accounted for in accordance with HKAS 39, if the Group/Company holds, directly or indirectly, less than 20% of the joint venture's registered capital and has neither joint control of, nor is in a position to exercise significant influence over, the joint venture.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### JOINTLY-CONTROLLED ENTITIES

A jointly-controlled entity is a joint venture that is subject to joint control, resulting in none of the participating parties having unilateral control over the economic activity of the jointly-controlled entity.

The Group's interests in jointly-controlled entities are stated in the consolidated statement of financial position at the Group's share of net assets under the equity method of accounting, less any impairment losses. The Group's share of the post-acquisition results and reserves of jointly-controlled entities is included in the consolidated income statement and consolidated reserves, respectively. Unrealised gains and losses resulting from transactions between the Group and its jointly-controlled entities are eliminated to the extent of the Group's interests in the jointly-controlled entities, except where unrealised losses provide evidence of an impairment of the asset transferred. Goodwill arising from the acquisition of jointly-controlled entities is included as part of the Group's interests in jointly-controlled entities and is not individually tested for impairment.

The results of jointly-controlled entities are included in the Company's income statement to the extent of dividends received and receivable. The Company's interests in jointly-controlled entities are treated as non-current assets and are stated at cost less any impairment losses.

### ASSOCIATES

An associate is an entity, not being a subsidiary or a jointly-controlled entity, in which the Group has a long term interest of generally not less than 20% of the equity voting rights and over which it is in a position to exercise significant influence.

The Group's interests in associates are stated in the consolidated statement of financial position at the Group's share of net assets under the equity method of accounting, less any impairment losses. The Group's share of the post-acquisition results and reserves of its associates is included in the consolidated income statement and consolidated reserves, respectively. Unrealised gains and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's interests in the associates, except where unrealised losses provide evidence of an impairment of the asset transferred. Goodwill arising from the acquisition of associates is included as part of the Group's interests in associates and is not individually tested for impairment.

The results of associates are included in the Company's income statement to the extent of dividends received and receivable. The Company's interests in associates are treated as non-current assets and are stated at cost less any impairment losses.

### BUSINESS COMBINATIONS AND GOODWILL

Business combinations are accounted for using the acquisition method. The consideration transferred is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. For each business combination, the Group elects whether it measures the non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation either at fair value or at the proportionate share of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at fair value. Acquisition costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### BUSINESS COMBINATIONS AND GOODWILL (CONT'D)

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value as at the acquisition date through consolidated income statement.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognised in accordance with HKAS 39 either in consolidated income statement or as a change to other comprehensive income. If the contingent consideration is classified as equity, it will not be remeasured. Subsequent settlement is accounted for within equity. In instances where the contingent consideration does not fall within the scope of HKAS 39, it is measured in accordance with the appropriate HKFRS.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed. If the sum of this consideration and other items is lower than the fair value of the net assets of the subsidiary acquired, the difference is, after reassessment, recognised in consolidated income statement as a gain on bargain purchase.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. The Group performs its annual impairment test of goodwill as at 31st December. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. An impairment loss recognised for goodwill is not reversed in a subsequent period.

Where goodwill forms part of a cash-generating unit (group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

### IMPAIRMENT OF NON-FINANCIAL ASSETS

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than financial assets, reinsurance assets, goodwill and investment properties), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs to sell, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### IMPAIRMENT OF NON-FINANCIAL ASSETS (CONT'D)

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to the income statement in the period in which it arises in those expense categories consistent with the function of the impaired asset.

An assessment is made at the end of each reporting period as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill and certain financial assets is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation), had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to the income statement in the period in which it arises, unless the asset is carried at a revalued amount, in which case the reversal of the impairment loss is accounted for in accordance with the relevant accounting policy for that revalued asset.

### PROPERTY, PLANT AND EQUIPMENT AND DEPRECIATION

Property, plant and equipment are stated at cost or valuation less accumulated depreciation and any impairment losses.

The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to the income statement in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

Advantage has been taken of the transitional provision set out in paragraph 80A of HKAS 16 *Property, Plant and Equipment*, which grants an exemption from the requirement to continue making revaluations of the premises of the Group subsequent to 1995 and, accordingly, no revaluation of these premises has been carried out since then.

Land and buildings with residual lease periods of not more than 50 years are depreciated in equal annual instalments over the terms of leases excluding any renewal period. Buildings with residual lease periods of more than 50 years are depreciated on a straight-line basis at 2% per annum.

Furniture, fixtures, equipment, yacht and motor vehicles are depreciated to write off the cost of each asset over its estimated useful life of 3 to 10 years.

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately.

Residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at least at each financial year end.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### PROPERTY, PLANT AND EQUIPMENT AND DEPRECIATION (CONT'D)

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the income statement in the year the asset is derecognised is the difference between the net sale proceeds and the carrying amount of the relevant asset. On disposal or retirement, any attributable revaluation surplus realised in respect of previous valuations is transferred directly to retained profits as a reserve movement.

### INVESTMENT PROPERTIES

Investment properties are interests in land and buildings held to earn rental income and/or for capital appreciation, rather than for use in the production or supply of goods or services or for administrative purposes; or for sale in the ordinary course of business. Such properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the end of the reporting period.

Gains or losses arising from changes in the fair values of investment properties are included in the income statement in the year in which they arise.

Any gains or losses on the retirement or disposal of an investment property are recognised in the income statement in the year of retirement or disposal.

### LEASES

Leases that transfer substantially all the rewards and risks of ownership of assets to the Group, other than legal title, are accounted for as finance leases. At the inception of a finance lease, the cost of the leased asset is capitalised at the present value of the minimum lease payments and recorded together with the obligation, excluding the interest element, to reflect the purchase and financing. Assets held under capitalised finance leases, including prepaid land lease payments under finance leases, are included in property, plant and equipment, and depreciated over the shorter of the lease terms and the estimated useful lives of the assets. The finance costs of such leases are charged to the income statement so as to provide a constant periodic rate of charge over the lease terms.

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Where the Group is the lessor, assets leased by the Group under operating leases are included in non-current assets and rentals receivable under the operating leases are credited to the income statement on the straight-line basis over the lease terms. Where the Group is the lessee, rentals payable under the operating leases are charged to the income statement on the straight-line basis over the lease terms.

Prepaid land lease payments under operating leases are initially stated at cost and subsequently recognised on the straight-line basis over the lease terms. When the lease payments cannot be allocated reliably between the land and buildings elements, the entire lease payments are included in the cost of the buildings as a finance lease in property, plant and equipment.



# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### INVESTMENTS AND OTHER FINANCIAL ASSETS

#### Initial recognition and measurement

Financial assets within the scope of HKAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments and available-for-sale financial investments, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial assets at initial recognition. When financial assets are recognised initially, they are measured at fair value plus transaction costs, except in the case of financial assets recorded at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

The Group's financial assets include cash and cash equivalents, pledged deposits, loans and advances and other assets, securities measured at fair value through profit or loss, available-for-sale securities, held-to-maturity securities, the amount due from an associate, insurance receivables and loans to jointly-controlled entities.

#### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

#### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of sale in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments as defined by HKAS 39.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the income statement. These net fair value changes do not include any dividends or interest earned on these financial assets, which are recognised in accordance with the policies set out for "Revenue recognition" above.

Financial assets designated upon initial recognition at fair value through profit or loss are designated at the date of initial recognition and only if the criteria under HKAS 39 are satisfied.

The Group evaluates its financial assets at fair value through profit or loss (held for trading) to assess whether the intent to sell them in the near term is still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets and management's intent to sell them in the foreseeable future significantly changes, the Group may elect to reclassify these financial assets. The reclassification from financial assets at fair value through profit or loss to loans and receivables, available-for-sale financial assets or held-to-maturity investments depends on the nature of the assets. This evaluation does not affect any financial assets designated at fair value through profit or loss using fair value option at designation as these instruments cannot be reclassified after initial recognition.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### INVESTMENTS AND OTHER FINANCIAL ASSETS (CONT'D)

#### Financial assets at fair value through profit or loss (Cont'd)

Derivatives embedded in host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognised in the income statement. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

#### Loans and receivables

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such assets are subsequently measured at amortised cost using the effective interest rate method less any allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and includes fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in interest income in the income statement. The loss arising from impairment is recognised in the income statement in other expenses.

#### Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held to maturity when the Group has the positive intention and ability to hold them to maturity. Held-to-maturity investments are subsequently measured at amortised cost using the effective interest rate method less any allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in interest income in the income statement. The loss arising from impairment is recognised in income statement in other expenses.

#### Available-for-sale financial investments

Available-for-sale financial investments are non-derivative financial assets in listed and unlisted equity investments and debt securities. Equity investments classified as available for sale are those which are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are those which are intended to be held for an indefinite period of time and which may be sold in response to needs for liquidity or in response to changes in market conditions.

After initial recognition, available-for-sale financial investments are subsequently measured at fair value, with unrealised gains or losses recognised as other comprehensive income in the available-for-sale investment revaluation reserve until the investment is derecognised, at which time the cumulative gain or loss is recognised in the income statement in other income, or until the investment is determined to be impaired, when the cumulative gain or loss is reclassified from the available-for-sale investment revaluation reserve to the income statement in other expenses. Interest and dividends earned whilst holding the available-for-sale financial investments are reported as interest income and dividend income, respectively and are recognised in the income statement as other income in accordance with the policies set out for "Revenue recognition" above.

When the fair value of unlisted equity investments cannot be reliably measured because (a) the variability in the range of reasonable fair value estimates is significant for that investment or (b) the probabilities of the various estimates within the range cannot be reasonably assessed and used in estimating fair value, such investments are stated at cost less any impairment losses.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### INVESTMENTS AND OTHER FINANCIAL ASSETS (CONT'D)

#### Available-for-sale financial investments (Cont'd)

The Group evaluates whether the ability and intention to sell its available-for-sale financial assets in the near term are still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets and management's intent to do so significantly changes in the foreseeable future, the Group may elect to reclassify these financial assets. Reclassification to loans and receivables is permitted when the financial assets meet the definition of loans and receivables and the Group has the intent and ability to hold these assets for the foreseeable future or to maturity. Reclassification to the held-to-maturity category is permitted only when the Group has the ability and intent to hold until the maturity date of the financial asset.

For a financial asset reclassified from the available-for-sale category, the fair value carrying amount at the date of reclassification becomes its new amortised cost and any previous gain or loss on that asset that has been recognised in equity is amortised to income statement over the remaining life of the investment using the effective interest rate. Any difference between the new amortised cost and the maturity amount is also amortised over the remaining life of the asset using the effective interest rate. If the asset is subsequently determined to be impaired, then the amount recorded in equity is reclassified to the income statement.

### IMPAIRMENT OF FINANCIAL ASSETS

The Group assesses at the end of each reporting period whether there is any objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred "loss event") and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Financial assets carried at amortised cost

For financial assets carried at amortised cost, the Group first assesses individually whether objective evidence of impairment exists for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### IMPAIRMENT OF FINANCIAL ASSETS (CONT'D)

#### Financial assets carried at amortised cost (Cont'd)

The carrying amount of the asset is reduced either directly or through the use of an allowance account and the amount of the loss is recognised in the income statement. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group.

If, in a subsequent period, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited to the income statement.

#### Assets carried at cost

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Impairment losses on these assets are not reversed.

#### Available-for-sale financial investments

For available-for-sale financial investments, the Group assesses at the end of each reporting period whether there is objective evidence that an investment or a group of investment is impaired.

If an available-for-sale financial asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortisation) and its current fair value, less any impairment loss previously recognised in the income statement, is removed from other comprehensive income and recognised in the income statement.

In the case of equity investments classified as available for sale, objective evidence would include a significant or prolonged decline in the fair value of an investment below its cost. The determination of what is "significant" or "prolonged" requires judgement. "Significant" is evaluated against the original cost of the investment and "prolonged" against the period in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the income statement – is removed from other comprehensive income and recognised in the income statement. Impairment losses on equity instruments classified as available for sale are not reversed through the income statement. Increases in their fair value after impairment are recognised directly in other comprehensive income.

In the case of debt instruments classified as available for sale, impairment is assessed based on the same criteria as financial assets carried at amortised cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortised cost and the current fair value, less any impairment loss on that investment previously recognised in the income statement. Future interest income continues to be accrued based on the reduced carrying amount of the asset and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income. Impairment losses on debt instruments are reversed through the income statement if the increase in fair value of the instruments can be objectively related to an event occurring after the impairment loss was recognised in the income statement.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### DERECOGNITION OF FINANCIAL ASSETS

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a “pass-through” arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risk and rewards of ownership of the assets. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group’s continuing involvement in the asset. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

### FINANCIAL LIABILITIES

#### Initial recognition and measurement

Financial liabilities within the scope of HKAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value plus, in the case of loans and borrowings, directly attributable transaction costs.

The Group’s financial liabilities include other liabilities, amounts due to associates and insurance payables.

#### Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification as follows:

#### Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in the income statement when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in the income statement.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### FINANCIAL LIABILITIES (CONT'D)

#### Financial guarantee contracts

Financial guarantee contracts issued by the Group are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. A financial guarantee contract is recognised initially as a liability at its fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequent to initial recognition, the Group measures the financial guarantee contract at the higher of: (i) the amount of the best estimate of the expenditure required to settle the present obligation at the end of the reporting period; and (ii) the amount initially recognised less, when appropriate, cumulative amortisation.

#### Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in the income statement.

### OFFSETTING OF FINANCIAL INSTRUMENTS

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if, and only if, there is currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

### FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of financial instruments that are traded in active markets is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. For financial instruments where there is no active market, the fair value is determined using appropriate valuation techniques. Such techniques include using recent arm's length market transactions; reference to the current market value of another instrument which is substantially the same; a discounted cash flow analysis; and option pricing models or other valuation models.

### RELATED PARTIES

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### RELATED PARTIES (CONT'D)

- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a); and
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

### PRODUCT CLASSIFICATION – INSURANCE CONTRACTS

Insurance contract is a contract which the Group (the insurer) accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder. As a general guideline, the Group determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expire.

### INSURANCE PAYABLES

Insurance payables are recognised when due and measured on initial recognition at the fair value of the consideration received less directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortised cost using the effective interest rate method.

#### Derecognition insurance payables

Insurance payables are derecognised when the obligation under the liability is discharged or cancelled, or expires.

### INSURANCE CONTRACT LIABILITIES

#### General insurance contract liabilities

General insurance contract liabilities include the outstanding claims provision and the provision for unearned premiums. The outstanding claims provision is based on estimated ultimate cost of all claims incurred but not settled at the reporting date, whether reported or not, together with handling costs. Delays can be experienced in the notification and settlement of certain types of general insurance claims, therefore the ultimate cost of which cannot be known with certainty at the reporting date.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### INSURANCE CONTRACT LIABILITIES (CONT'D)

#### Outstanding claims

Full provision has been made for outstanding claims, including those incurred but not reported and incurred but not enough reported until after the end of the reporting period, and also for the related claims handling expenses estimated to be necessarily and directly incurred in the claims settlement process. This provision, although not a precise assessment, has been made in light of available information and after taking into account the direct claims handling expenses and possible recoveries from other parties. Claim provisions are not discounted for the time value of money and no estimate of inflationary adjustment is admitted until confirmed as necessary. The provisions are derecognised when they are discharged or settled.

Incurred but not reported outstanding claims are in respect of losses incurred prior to the end of the reporting period but reported only subsequent to the end of the reporting period. These outstanding claims have been estimated by reference to the historical pattern of claim settlement in respect of each major class of insurance portfolio. Any differences between the original claim provisions made in previous years and subsequently revised or settled amounts are included in the insurance revenue accounts for the financial year in which the revision or settlement is made.

#### Unearned premiums

The provision for unearned premiums represents the portion of premium received or receivable that relates to risks that have not yet expired at the reporting date. The provision is recognised when contracts are entered into and premiums are charged, and is brought to account as premium income over the term of the contract in accordance with the pattern of insurance service provided under the contract.

#### Life insurance contract liabilities

Life insurance contract liabilities are recognised when contracts are entered into and premiums are charged. The provision for life insurance contracts consists of outstanding claims and the life reserve.

#### Life reserve

Life reserve represents a reserve to cover unexpired risk of life insurance policies and is computed by reference to an actuarial valuation carried out annually.

#### Liability adequacy test

At each reporting date, the Group reviews its unexpired risk and a liability adequacy test is performed in accordance with HKFRS to determine whether there is any overall excess of expected claims over unearned premiums. This calculation uses current estimates of future contractual cash flows after taking account of the investment return expected to arise on assets relating to the relevant non-life insurance technical provisions. If these estimates show that the carrying amount of the unearned premiums is inadequate, the deficiency is recognised in the income statement by setting up a provision for premium deficiency.

### INSURANCE RECEIVABLES

Insurance receivable are recognised when due and measured on initial recognition at the fair value of the consideration receivable. Subsequent to initial recognition, insurance receivables are measured at amortised cost, using the effective interest rate method. The carrying value of insurance receivables is reviewed for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable, with the impairment loss recorded in the income statement.

Insurance receivables are derecognised when the derecognition criteria for financial assets, as described in the paragraph "Derecognition of financial assets" above, have been met.



# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### REINSURANCE

The Group cedes insurance risk in the normal course of business for all of its businesses. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the reinsurer's policies and are in accordance with the related reinsurance contract.

Reinsurance assets are reviewed for impairment at each reporting date, or more frequently, when an indication of impairment arises during the reporting year. Impairment occurs when there is objective evidence that occurred after initial recognition of the reinsurance asset that the Group may not receive all outstanding amounts due under the terms of the contract and the event has a reliably measurable impact on the amounts that the Group will receive from the reinsurer. The impairment loss is recorded in the income statement.

Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

The Group also assumes reinsurance risk in the normal course of business for general insurance contracts where applicable. Premiums and claims on assumed reinsurance are recognised as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies, which are estimated in accordance with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets or liabilities are derecognised when the contractual rights are extinguished or expire or when the contract is transferred to another party.

### CASH AND CASH EQUIVALENTS

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired.

For the purpose of the statements of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits, and assets similar in nature to cash, which are not restricted as to use.

### PROVISIONS

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in the income statement.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### INCOME TAX

Income tax comprises current and deferred tax. Income tax relating to items recognised outside consolidated income statement is recognised either in other comprehensive income or directly in equity.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the jurisdictions in which the Group operates.

Deferred tax is provided, using the liability method, on all material temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all material taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all material deductible temporary differences, the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and joint ventures, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### DIVIDENDS

Final dividends proposed by the directors are classified as a separate allocation of retained profits and/or contributed surplus within the equity section of the statement of financial position, until they have been approved by the shareholders in a general meeting. When these dividends have been approved by the shareholders and declared, they are recognised as a liability.

Interim dividends are simultaneously proposed and declared, because the Company's memorandum and by-laws grant the directors the authority to declare interim dividends. Consequently, interim dividends are recognised immediately as a liability when they are proposed and declared.

### FOREIGN CURRENCIES

These financial statements are presented in Hong Kong dollars, which is the Company's functional and presentation currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities of the Group are initially recorded using their respective functional currency rates ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rates of exchange ruling at the end of the reporting period. All differences arising on settlement or translation of monetary items are taken to the income statement.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. The gain or loss arising on retranslation of a non-monetary item is treated in line with the recognition of the gain or loss on change in fair value of item (i.e., translation differences on item whose fair value gain or loss is recognised in other comprehensive income or income statement is also recognised in other comprehensive income or income statement, respectively).

The functional currencies of certain overseas subsidiaries, jointly-controlled entities and associates are currencies other than the Hong Kong dollar. As at the end of the reporting period, the assets and liabilities of these entities are translated into the presentation currency of the Company at the exchange rates ruling at the end of the reporting period and their income statements are translated into Hong Kong dollars at the weighted average exchange rates for the year. The resulting exchange differences are recognised in other comprehensive income and accumulated in the exchange reserve. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the income statement.

For the purpose of the consolidated statement of cash flows, the cash flows of overseas subsidiaries are translated into Hong Kong dollars at the exchange rates ruling at the dates of the cash flows. Frequently recurring cash flows of overseas subsidiaries which arise throughout the year are translated into Hong Kong dollars at the weighted average exchange rates for the year.

### EMPLOYEE BENEFITS

The Group operates a defined contribution provident fund (the "Fund") and a Mandatory Provident Fund Scheme (the "MPF Scheme") under the Mandatory Provident Fund Schemes Ordinance for its employees. Contributions to the Fund and the MPF Scheme are charged to the income statement as incurred. The amount of contributions by the Group is based on a specified percentage of the monthly relevant income of the eligible employees. Forfeited contributions of the Fund in respect of employees who leave before the contributions become fully vested are available to the Group to reduce its ongoing funding and retirement scheme costs. The Group's employer contributions vest fully with the employees when contributed into the MPF Scheme, except for the Group's employer voluntary contributions, which are refunded to the Group when the employee leaves employment prior to the contributions vesting fully. The assets of the Fund and the MPF Scheme are held separately from those of the Group and placed in independently administered funds.

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

Estimates, assumptions and judgements are continuously evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### ESTIMATION UNCERTAINTY

The key assumption concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

##### Estimation of insurance contract liabilities

It can take a significant period of time before the ultimate claims cost can be established with certainty. The primary technique adopted by management in estimating the cost of ultimate claims is using the past claim settlement trends to predict the future claim settlement trends. At each reporting date, prior year estimates of claims are reassessed for adequacy and any changes from the previous assessment are made to the provision.

The carrying value at the end of the reporting period for these general insurance contract liabilities was HK\$970,201,000 (2010: HK\$806,895,000) (note 27(b)).

##### Deferred tax assets

Deferred tax assets are recognised for the unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised in the foreseeable future. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of deferred tax assets relating to recognised tax losses at 31st December, 2011 was HK\$35,459,000 (2010: HK\$19,959,000). The amount of unrecognised tax losses at 31st December, 2011 was HK\$200,658,000 (2010: HK\$66,331,000). Further details are contained in note 31 to the financial statements.

##### Impairment of available-for-sale financial assets

The Group classifies certain assets as available for sale and recognises movements of their fair values in equity. When the value of unlisted assets declines, management makes assumptions about the decline in value to determine whether there is an impairment that should be recognised in the income statement. The carrying amount of unlisted available-for-sale securities was HK\$1,258,072,000 (2010: HK\$572,815,000) (note 19).

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 4. OPERATING SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their business activities and has two reportable operating segments as follows:

- (a) the insurance segment engages in the provision of underwriting of general and life insurance; and
- (b) the corporate segment engages in the business of securities trading and holding.

Management monitors the results of its operating segments separately for the purpose of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on reportable segment profit, which is a measure of profit before tax from existing operations.

Intersegment transactions are conducted with reference to the terms used for transactions with third parties.

The following tables present revenue, profit/(loss) and certain asset, liability and expenditure information for the Group's operating segments for the years ended 31st December, 2011 and 2010.

### GROUP

	Insurance		Corporate		Eliminations		Consolidated	
	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000
Segment revenue:								
External customers	1,079,847	964,312	-	-	-	-	1,079,847	964,312
Other revenue, income, gains/(losses), net	(80,707)	165,722	(92,474)	104,293	-	-	(173,181)	270,015
Intersegment	1,313	777	-	-	(1,313)	(777)	-	-
Total	<u>1,000,453</u>	<u>1,130,811</u>	<u>(92,474)</u>	<u>104,293</u>	<u>(1,313)</u>	<u>(777)</u>	<u>906,666</u>	<u>1,234,327</u>
Segment results	<u>(57,575)</u>	<u>216,887</u>	<u>(132,373)</u>	<u>50,002</u>	<u>-</u>	<u>-</u>	<u>(189,948)</u>	<u>266,889</u>
Share of profits and losses of:								
Jointly-controlled entities	5,318	11,017	870	6,561	-	-	6,188	17,578
Associates	13,500	11,455	25,048	18,019	-	-	38,548	29,474
Profit/(loss) before tax							(145,212)	313,941
Income tax credit/(expense)	12,201	(34,453)	(1,089)	(7,925)	-	-	11,112	(42,378)
Profit/(loss) for the year							<u>(134,100)</u>	<u>271,563</u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 4. OPERATING SEGMENT INFORMATION (CONT'D) GROUP

	Insurance		Corporate		Eliminations		Consolidated	
	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000
Segment assets	<b>4,084,372</b>	4,438,944	<b>2,725,154</b>	2,411,769	<b>195,000</b>	(5,000)	<b>7,004,526</b>	6,845,713
Interests in jointly- controlled entities	<b>104,071</b>	99,810	<b>140,949</b>	243,265	-	-	<b>245,020</b>	343,075
Interests in associates	<b>70,304</b>	80,773	<b>91,795</b>	55,699	-	-	<b>162,099</b>	136,472
Total assets	<b><u>4,258,747</u></b>	<u>4,619,527</u>	<b><u>2,957,898</u></b>	<u>2,710,733</u>	<b><u>195,000</u></b>	<u>(5,000)</u>	<b><u>7,411,645</u></b>	<u>7,325,260</u>
Segment liabilities	<b><u>1,746,598</u></b>	<u>1,697,180</u>	<b><u>58,005</u></b>	<u>70,434</u>	<b><u>195,000</u></b>	<u>(5,000)</u>	<b><u>1,999,603</u></b>	<u>1,762,614</u>
Other segment information:								
Depreciation	<b>5,526</b>	6,006	<b>6,790</b>	7,385	-	-	<b>12,316</b>	13,391
Loss/(gain) on disposal/ write-off of items of property, plant and equipment	<b>5</b>	(13)	-	-	-	-	<b>5</b>	(13)
Gain in fair value of an investment property	<b>(770)</b>	(360)	-	-	-	-	<b>(770)</b>	(360)
Impairment of an interest in a jointly-controlled entity	-	-	<b>16,655</b>	-	-	-	<b>16,655</b>	-
Impairment allowances on insurance receivables	<b>488</b>	458	-	-	-	-	<b>488</b>	458
Capital expenditure	<b><u>420</u></b>	<u>2,156</u>	<b><u>219</u></b>	<u>56</u>	<u>-</u>	<u>-</u>	<b><u>639</u></b>	<u>2,212</u>

## GEOGRAPHICAL INFORMATION

Over 90% of the Group's revenue and results are derived from operations carried out in Hong Kong, Macau and China.

## 5. REVENUE

Revenue, which is also the Group's turnover, represents gross premiums net of discounts, from the direct and reinsurance businesses underwritten during the year.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 6. PROFIT/(LOSS) BEFORE TAX

The Group's profit/(loss) before tax is arrived at after crediting/(charging):

	<i>Notes</i>	<b>2011</b> <b>HK\$'000</b>	2010 <i>HK\$'000</i>
Auditors' remuneration		<b>(2,406)</b>	(2,313)
Depreciation	13	<b>(12,316)</b>	(13,391)
Employee benefit expense (including directors' remuneration, note 7):			
Wages and salaries		<b>(73,792)</b>	(83,434)
Pension scheme contributions		<b>(3,669)</b>	(3,536)
Less: Forfeited contributions		<u>        -</u>	<u>        143</u>
Net pension scheme contributions		<b>(3,669)</b>	<u>(3,393)</u>
Total employee benefit expense		<b>(77,461)</b>	<u>(86,827)</u>
Minimum lease payments under operating leases in respect of land and buildings		<b>(222)</b>	(203)
Realised gain/(loss) on:			
– disposal of securities measured at fair value through profit or loss (held for trading), net		<b>(133,129)</b>	72,704
– disposal of available-for-sale securities		<b>83</b>	78
– redemption/call-back of held-to-maturity securities		<b>(853)</b>	<u>(1,652)</u>
		<b>(133,899)</b>	<u>71,130</u>
Unrealised gain/(loss) on securities measured at fair value through profit or loss (held for trading), net*		<b>(135,233)</b>	80,432
Unrealised loss on security measured at fair value through profit or loss (designated upon initial recognition)*		<b>(37,634)</b>	–
Gain/(loss) on disposal/write-off of items of property, plant and equipment		<b>(5)</b>	13
Change in fair value of an investment property	14	<b>770</b>	360
Impairment allowance on insurance receivables	22	<b>(488)</b>	(458)
Impairment of an interest in a jointly-controlled entity <sup>#</sup>		<b>(16,655)</b>	–
Reclassification of exchange difference included in the consolidated income statement for capital reduction of a jointly-controlled entity <sup>#</sup>		<b>12,318</b>	–
Dividend income from:			
Listed investments		<b>55,035</b>	40,727
Unlisted investments		<b>5,905</b>	<u>6,600</u>
		<b>60,940</b>	<u>47,327</u>
Interest income		<b>61,283</b>	<u>59,347</u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 6. PROFIT/(LOSS) BEFORE TAX (CONT'D)

\* Unrealised gain/(loss) on securities measured at fair value through profit or loss are included in “Unrealised gain/(loss) on investments” on the face of the consolidated income statement.

# Impairment of an interest in a jointly-controlled entity and reclassification of exchange difference included in the consolidated income statement for capital reduction of a jointly-controlled entity are included in “Share of profit and loss of jointly-controlled entities” on the face of the consolidated income statement.

## 7. DIRECTORS' REMUNERATION

Directors' remuneration for the year, disclosed pursuant to the Rules Governing the Listing of Securities on the Stock Exchange (the “Listing Rules”) and Section 161 of the Hong Kong Companies Ordinance, is as follows:

### GROUP

	Fees HK\$'000	Salaries, allowances and benefits in kind HK\$'000	Discretionary bonuses HK\$'000	Pension scheme contributions HK\$'000	Total remuneration HK\$'000
<b>2011</b>					
Executive directors:					
Robin Yau Hing Chan	100	1,836	838	72	2,846
Bernard Charnwut Chan	140	3,791	221	174	4,326
Stephen Tan	70	1,789	192	83	2,134
Wong Kok Ho	80	2,959	150	136	3,325
	<u>390</u>	<u>10,375</u>	<u>1,401</u>	<u>465</u>	<u>12,631</u>
Non-executive directors:					
Lau Ki Chit	80	-	-	-	80
Choedchu Sophonpanich	80	12	50	-	142
Ng Song Hin	50	-	-	-	50
Chan Yeow Toh	80	-	-	-	80
Mamoru Miyazaki*	50	-	-	-	50
	<u>340</u>	<u>12</u>	<u>50</u>	<u>-</u>	<u>402</u>
Independent non-executive directors:					
Andrew Chiu Cheung Ma	170	-	-	-	170
Anna Suk Han Chow	180	-	-	-	180
Ko Wing Man	170	-	-	-	170
Kenneth Chi Lam Siao	72	-	-	-	72
Philip Yu Hong Wong	80	-	-	-	80
	<u>672</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>672</u>
	<u>1,402</u>	<u>10,387</u>	<u>1,451</u>	<u>465</u>	<u>13,705</u>

\* Mr. Miyazaki's directorship was nominated by Aioi Nissay Dowa Insurance Company, Limited (“Aioi Insurance”), a substantial shareholder of the Company. As per Aioi Insurance's instruction, the total director fee of HK\$50,000 was paid directly to Aioi Insurance during the year.



# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 7. DIRECTORS' REMUNERATION (CONT'D)

### GROUP

2010	Fees <i>HK\$'000</i>	Salaries, allowances and benefits in kind <i>HK\$'000</i>	Discretionary bonuses <i>HK\$'000</i>	Pension scheme contributions <i>HK\$'000</i>	Total remuneration <i>HK\$'000</i>
Executive directors:					
Robin Yau Hing Chan	100	1,836	3,350	72	5,358
Bernard Charnwut Chan	140	3,640	885	167	4,832
Stephen Tan	70	1,713	767	79	2,629
Wong Kok Ho	80	2,845	600	131	3,656
	<u>390</u>	<u>10,034</u>	<u>5,602</u>	<u>449</u>	<u>16,475</u>
Non-executive directors:					
Lau Ki Chit	80	–	–	–	80
Choedchu Sophonpanich	80	12	200	–	292
Ng Song Hin	50	–	–	–	50
Philip Yu Hong Wong	80	–	–	–	80
Leo Tung Hai Lee <sup>#</sup>	25	–	–	–	25
Kenneth Chi Lam Siao	70	–	–	–	70
Chan Yeow Toh	80	–	–	–	80
Mamoru Miyazaki	50	–	–	–	50
	<u>515</u>	<u>12</u>	<u>200</u>	<u>–</u>	<u>727</u>
Independent non-executive directors:					
Andrew Chiu Cheung Ma	170	–	–	–	170
Anna Suk Han Chow	180	–	–	–	180
Ko Wing Man	170	–	–	–	170
	<u>520</u>	<u>–</u>	<u>–</u>	<u>–</u>	<u>520</u>
	<u>1,425</u>	<u>10,046</u>	<u>5,802</u>	<u>449</u>	<u>17,722</u>

<sup>#</sup> Deceased during the year ended 31st December, 2010.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 8. FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees during the year included four (2010: four) directors, details of whose remuneration are set out in note 7 above. Details of the remuneration of the remaining one (2010: one) non-director, highest paid employee for the year are as follows:

	Group	
	2011 HK\$'000	2010 HK\$'000
Salaries, allowances and benefits in kind	1,313	1,262
Discretionary bonuses	465	702
Pension scheme contributions	60	58
	<u>1,838</u>	<u>2,022</u>

The remuneration of the remaining one (2010: one) non-director, highest paid employee fell within the band of HK\$1,500,001 to HK\$2,000,000 (2010: HK\$2,000,001 to HK\$2,500,000).

## 9. INCOME TAX

Hong Kong profits tax has been provided at the rate of 16.5% (2010: 16.5%) on the estimated assessable profits arising in Hong Kong during the year. Taxes on profits assessable elsewhere have been calculated at the rates of tax prevailing in the locations in which the Group operates.

	Group	
	2011 HK\$'000	2010 HK\$'000
Group:		
Current – Hong Kong		
Charge for the year	1,178	11,029
Underprovision in prior years	–	17,293
Current – Elsewhere		
Charge for the year	3,090	1,481
Underprovision in prior years	120	–
Deferred ( <i>note 31</i> )	(15,500)	12,575
Total tax charge/(credit) for the year	<u>(11,112)</u>	<u>42,378</u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 9. INCOME TAX (CONT'D)

A reconciliation of the tax expense/(credit) applicable to profit/(loss) before tax at the statutory rates for the locations in which the Company and the majority of its subsidiaries are domiciled to the tax expense/(credit) at the effective tax rates is as follows:

### GROUP – 2011

	Hong Kong HK\$'000	Macau HK\$'000	Total HK\$'000
Profit/(loss) before tax	<u>(164,654)</u>	<u>19,442</u>	<u>(145,212)</u>
Tax at the statutory tax rate	(27,168)	2,333	(24,835)
Share of profits and losses attributable to jointly-controlled entities and associates	(7,381)	–	(7,381)
Adjustments in respect of current tax of previous periods	–	120	120
Income not subject to tax	(12,029)	(107)	(12,136)
Expenses not deductible for tax	10,092	864	10,956
Tax losses not recognised	<u>22,164</u>	<u>–</u>	<u>22,164</u>
Tax charge/(credit) at the Group's effective rate	<u>(14,322)</u>	<u>3,210</u>	<u>(11,112)</u>

### GROUP – 2010

	Hong Kong HK\$'000	Macau HK\$'000	Total HK\$'000
Profit before tax	<u>299,542</u>	<u>14,399</u>	<u>313,941</u>
Tax at the statutory tax rate	49,424	1,728	51,152
Share of profits and losses attributable to jointly-controlled entities and associates	(7,764)	–	(7,764)
Adjustments in respect of current tax of previous periods	17,293	–	17,293
Income not subject to tax	(17,432)	(263)	(17,695)
Expenses not deductible for tax	8,568	16	8,584
Tax losses from previous periods utilised	<u>(9,192)</u>	<u>–</u>	<u>(9,192)</u>
Tax charge at the Group's effective rate	<u>40,897</u>	<u>1,481</u>	<u>42,378</u>

The share of tax attributable to jointly-controlled entities amounting to HK\$6,249,000 (2010: HK\$6,561,000) is included in "Share of profits and losses of jointly-controlled entities" on the face of the consolidated income statement. The share of tax attributable to associates and the effect of withholding tax on the distributable profits of the Group's PRC associate amounting to HK\$17,078,000 (2010: HK\$12,388,000) and HK\$1,664,000 (2010: HK\$1,058,000), respectively, are included in "Share of profits and losses of associates" on the face of the consolidated income statement.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 10. PROFIT/(LOSS) ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY

The consolidated profit/(loss) attributable to equity holders of the Company for the year ended 31st December, 2011 includes a loss of HK\$15,316,000 (2010: HK\$25,049,000) which has been dealt with in the financial statements of the Company (note 26(b)).

## 11. DIVIDENDS

	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
Interim – HK1.5 cents (2010: HK1.2 cents) per ordinary share	15,288	12,230
Proposed final – HK2.0 cents (2010: HK6.5 cents) per ordinary share	<u>20,384</u>	<u>66,248</u>
	<u><b>35,672</b></u>	<u><b>78,478</b></u>

The proposed final dividend for the year is subject to the approval of the Company's shareholders at the forthcoming annual general meeting. Accordingly, the proposed final dividend has been included in the proposed final dividend reserve account within the equity attributable to the equity holders of the Company of the statement of financial position.

## 12. EARNINGS/(LOSS) PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE COMPANY

The calculation of the basic earnings/(loss) per share amount is based on the loss for the year attributable to ordinary equity holders of the Company of HK\$137,516,000 (2010: profit of HK\$268,819,000) and 1,019,200,000 (2010: 1,019,200,000) ordinary shares in issue during the year.

No adjustment has been made to the basic earnings/(loss) per share amounts presented for the years ended 31st December, 2011 and 2010 in respect of a dilution as the Group had no potentially dilutive ordinary shares in issue during those years.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 13. PROPERTY, PLANT AND EQUIPMENT

31st December, 2011

	Land and buildings HK\$'000	Group Furniture, fixtures, equipment, yacht and motor vehicles HK\$'000	Total HK\$'000	Company Furniture and fixtures HK\$'000
Cost or valuation:				
At beginning of year	199,739	62,703	262,442	794
Additions	-	639	639	-
Disposals/write-off	-	(592)	(592)	-
At 31st December, 2011	<u>199,739</u>	<u>62,750</u>	<u>262,489</u>	<u>794</u>
Accumulated depreciation and impairment:				
At beginning of year	48,108	47,663	95,771	779
Charge for the year	3,924	8,392	12,316	15
Disposals/write-off	-	(569)	(569)	-
At 31st December, 2011	<u>52,032</u>	<u>55,486</u>	<u>107,518</u>	<u>794</u>
Net book value:				
At 31st December, 2011	<u>147,707</u>	<u>7,264</u>	<u>154,971</u>	<u>-</u>
At 31st December, 2010	<u>151,631</u>	<u>15,040</u>	<u>166,671</u>	<u>15</u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 13. PROPERTY, PLANT AND EQUIPMENT (CONT'D)

31st December, 2010

	Land and buildings <i>HK\$'000</i>	Group Furniture, fixtures, equipment, yacht and motor vehicles <i>HK\$'000</i>	Total <i>HK\$'000</i>	Company  Furniture and fixtures <i>HK\$'000</i>
Cost or valuation:				
At beginning of year	199,739	73,864	273,603	794
Additions	–	2,212	2,212	–
Disposals/write-off	–	(13,373)	(13,373)	–
At 31st December, 2010	<u>199,739</u>	<u>62,703</u>	<u>262,442</u>	<u>794</u>
Accumulated depreciation and impairment:				
At beginning of year	44,185	51,365	95,550	722
Charge for the year	3,923	9,468	13,391	57
Disposals/write-off	–	(13,170)	(13,170)	–
At 31st December, 2010	<u>48,108</u>	<u>47,663</u>	<u>95,771</u>	<u>779</u>
Net book value:				
At 31st December, 2010	<u>151,631</u>	<u>15,040</u>	<u>166,671</u>	<u>15</u>
At 31st December, 2009	<u>155,554</u>	<u>22,499</u>	<u>178,053</u>	<u>72</u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 13. PROPERTY, PLANT AND EQUIPMENT (CONT'D)

The cost or valuation of the buildings comprises:

	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
At 1990 valuation	85,172	85,172
At cost	<u>114,567</u>	<u>114,567</u>
	<u><u>199,739</u></u>	<u><u>199,739</u></u>

The net book values of the buildings of the Group comprise:

	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
Long term leases in Hong Kong	140,858	144,610
Long term leases outside Hong Kong	6,434	6,583
Medium term leases outside Hong Kong	<u>415</u>	<u>438</u>
	<u><u>147,707</u></u>	<u><u>151,631</u></u>

The furniture, fixtures, equipment, yacht and motor vehicles are stated at cost less accumulated depreciation.

Had the revalued land and buildings of the Group been carried at cost less accumulated depreciation, they would have been included in the financial statements at approximately HK\$13,266,000 (2010: HK\$13,874,000).

## 14. INVESTMENT PROPERTY

	Group	
	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
Carrying amount at 1st January	3,380	3,020
Changes in fair value of an investment property	<u>770</u>	<u>360</u>
Carrying amount at 31st December	<u><u>4,150</u></u>	<u><u>3,380</u></u>

The investment property was revalued at 31st December, 2011 by AA Property Services Limited, a firm of professionally qualified valuers, at HK\$4,150,000 on an open market value basis, based on its existing use. The investment property is leased to a third party under an operating lease.

The Group's investment property is situated in Macau and is held under a short term lease.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 15. INTERESTS IN SUBSIDIARIES

	<b>Company</b>	
	<b>2011</b> <i>HK\$'000</i>	2010 <i>HK\$'000</i>
Unlisted shares, at cost	<b>1,714,547</b>	1,714,547
Less: Impairment <sup>#</sup>	<b>(18,800)</b>	(18,800)
	<b><u>1,695,747</u></b>	<u>1,695,747</u>
Due from subsidiaries	<b>1,587,156</b>	1,744,817
Less: Impairment <sup>^</sup>	<b>(35,731)</b>	(35,731)
	<b><u>1,551,425</u></b>	<u>1,709,086</u>
Due to subsidiaries	<b><u>(209,544)</u></b>	<u>–</u>

The balances with subsidiaries, except for an amount due to a subsidiary of HK\$200,000,000 (2010: Nil) which is repayable on demand, are unsecured, interest-free and have no fixed terms of repayment.

<sup>#</sup> An impairment was recognised for an investment with a carrying amount of HK\$18,800,000 (before deducting the impairment loss) (2010: HK\$18,800,000) because the respective subsidiary was loss-making for some time.

<sup>^</sup> An impairment was recognised for certain amounts due from subsidiaries with a carrying amount of HK\$35,731,000 (before deducting the impairment loss) (2010: HK\$35,731,000).

As the balances with subsidiaries, except for amounts due to subsidiaries, arose from advances to/from the subsidiaries for the purpose of operational financing, other than the circumstances when it is considered that the recipient of the financing has more than adequate working capital for financing its operation, the directors of the Company do not intend to demand settlement/proceed with repayment of the amounts involved within 12 months from the end of the reporting period.



# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 15. INTERESTS IN SUBSIDIARIES (CONT'D)

Particulars of the principal subsidiaries are as follows:

Name	Place of incorporation	Percentage of equity attributable to the Company		Nominal value of issued share capital	Principal activities
		Direct	Indirect		
Asia Insurance Company, Limited	Hong Kong	100	–	HK\$2,000,000,000	Insurance
Asia Investment Services Limited	British Virgin Islands	100	–	HK\$10,000,000	Investment holding
AFH Investments (BVI) Limited	British Virgin Islands	100	–	US\$1,000,000	Investment holding
Asia Insurance (Finance) Limited	Hong Kong	–	100	HK\$25,000,000	Mortgage loan financing
Chamberlain Investment Limited	Republic of Liberia	–	100	US\$100	Investment holding
Progressive Investment Company Limited	Hong Kong	–	100	HK\$10,000,000	Property investment
Bedales Investment Limited	Republic of Liberia	–	100	Ordinary US\$100 Preference US\$3,000,000	Investment holding
Asia Investment Services (HK) Limited	Hong Kong	–	100	HK\$10,000	Investment holding
Asia Insurance (Investments) Limited	Hong Kong	–	69.5	HK\$53,000,000	Investment holding
Asia Financial (Nominees) Limited	Hong Kong	–	100	HK\$2	Provision of nominee services
AFH Investment Company Limited	Hong Kong	–	100	HK\$1	Investment holding
AFH Realty Investment Company Limited	Hong Kong	–	100	HK\$1	Investment holding

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 15. INTERESTS IN SUBSIDIARIES (CONT'D)

Name	Place of incorporation	Percentage of equity attributable to the Company		Nominal value of issued share capital	Principal activities
		Direct	Indirect		
AFH International Company Limited	Hong Kong	–	100	HK\$1	Investment holding
AFH Health Care Services Limited	Hong Kong	–	100	HK\$1	Provision of health care services
Top Hover Limited	British Virgin Islands	–	100	US\$1	Investment holding
Onsite Investment Limited	British Virgin Islands	–	70	US\$100	Investment holding

The above table lists the subsidiaries of the Company which, in the opinion of the directors, principally affected the results for the year or formed a substantial portion of the net assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

The principal place of operations of the principal subsidiaries is mainly in Hong Kong.

## 16. INTERESTS IN JOINTLY-CONTROLLED ENTITIES

	Group		Company	
	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000
Unlisted investments, at cost	–	–	–	–
Share of net assets	245,020	326,420	–	–
Goodwill on acquisition	16,655	16,655	–	–
	<b>261,675</b>	343,075	–	–
Less: Impairment <sup>#</sup>	(16,655)	–	–	–
	<b>245,020</b>	343,075	–	–
Loans to jointly-controlled entities (note)	<b>37,600</b>	43,553	–	–

<sup>#</sup> As at 31st December, 2011, an impairment of HK\$16,655,000 (2010: Nil) was recognised for an interest in a jointly-controlled entity with carrying amount of HK\$109,383,000 (2010: HK\$207,731,000) (before deducting the impairment loss) because this jointly-controlled entity has been loss making for some time.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 16. INTERESTS IN JOINTLY-CONTROLLED ENTITIES (CONT'D)

Note:

A loan to a jointly-controlled entity of the Group of HK\$17,172,000 (2010: HK\$18,839,000) is secured by a property situated in Hong Kong and bears interest at 0.55% above the Hong Kong Interbank Offered Rate ("HIBOR") per annum. The loan is repayable in 2012. Last year, the loan was repayable by an annual instalment of HK\$1,667,000 commencing from the year ended 31st December, 2010 and the last instalment of HK\$17,172,000. Before the maturity of the loan, at the request of the jointly-controlled entity, the Group may, at its own discretion, extend the loan for another five years.

A loan to another jointly-controlled entity of the Group of HK\$20,428,000 (2010: HK\$24,714,000) is secured by a property situated in Hong Kong, bears interest at 0.55% above the HIBOR per annum and is repayable by one (2010: three) semi-annual instalment of HK\$2,143,000 and the last instalment of HK\$18,285,000. Before the maturity of the loan, at the request of the jointly-controlled entity, the Group may, at its own discretion, extend the loan for another five years.

Particulars of the jointly-controlled entities of the Group are as follows:

Name	Business structure	Place of incorporation	Percentage of ownership interest and profit sharing	Voting power	Principal activities
Bank Consortium Holding Limited*	Corporate	Hong Kong	13.3	1 out of 7 <sup>#</sup>	Provision of mandatory provident fund scheme services
Hong Kong Life Insurance Limited*	Corporate	Hong Kong	16.7	2 out of 12 <sup>#</sup>	Life insurance
BC Reinsurance Limited*	Corporate	Hong Kong	21	2 out of 10 <sup>#</sup>	Reinsurance underwriting
Bumrungrad International Limited	Corporate	Thailand	19.5	1 out of 5 <sup>#</sup>	Provision of health care services

\* Not audited by Ernst & Young, Hong Kong or another member firm of the Ernst & Young global network.

<sup>#</sup> Representing the number of votes on the board of directors attributable to the Group.

During the year, the Group received dividend income amounting to HK\$1,053,000 (2010: HK\$1,680,000) from the jointly-controlled entities.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 16. INTERESTS IN JOINTLY-CONTROLLED ENTITIES (CONT'D)

The following table illustrates the summarised financial information of the Group's jointly-controlled entities:

	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
Share of the jointly-controlled entities' assets and liabilities:		
Assets	1,164,693	1,175,521
Liabilities	<u>(919,673)</u>	<u>(849,101)</u>
Net assets	<u>245,020</u>	<u>326,420</u>
Share of the jointly-controlled entities' results:		
Revenue	103,790	170,831
Underwriting results, net	13,799	10,690
Other income and gains, net	<u>(7,280)</u>	<u>5,931</u>
	110,309	187,452
Total expenses	<u>(93,535)</u>	<u>(163,313)</u>
Income tax expense	<u>(6,249)</u>	<u>(6,561)</u>
Profit for the year	<u>10,525</u>	<u>17,578</u>

## 17. INTERESTS IN ASSOCIATES

	Group	
	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
Share of net assets	156,370	130,743
Goodwill on acquisition	<u>5,729</u>	<u>5,729</u>
	<u>162,099</u>	<u>136,472</u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 17. INTERESTS IN ASSOCIATES (CONT'D)

Particulars of the associates of the Group as at 31st December, 2011, which are all corporate entities, are as follows:

Name	Place of incorporation/ establishment	Percentage of equity indirectly held by the Company	Nominal value of issued ordinary share/ registered capital	Principal activities
APIC Holdings, Inc.*	Philippines	50	Peso23,241,700	Investment holding
Asian Insurance International (Holding) Limited	Bermuda	25	US\$5,740,000	Investment holding
Professional Liability Underwriting Services Limited*	Hong Kong	27	HK\$3,000,000	Insurance agent
The People's Insurance Company of China (Hong Kong), Ltd.	Hong Kong	17.375#	HK\$200,000,000	Insurance underwriting
Key Apex Limited*	British Virgin Islands	27.5	US\$1,000	Investment holding
Excellent Star Development Limited	Hong Kong	27.5	HK\$1	Investment holding
上海盤谷房地產有限公司*	The People's Republic of China	27.5	RMB560,762,080	Property development

\* Not audited by Ernst & Young, Hong Kong or another member firm of the Ernst & Young global network.

# The Group holds 25% equity interest in this associate through a non-wholly-owned subsidiary.

The Group received dividend income amounting to HK\$6,430,000 (2010: HK\$9,525,000) from the associates during the year.

The amount due from an associate of HK\$164,763,000 (2010: HK\$164,763,000) is unsecured, interest-free and has no fixed terms of repayment. In the opinion of the directors, this balance is considered as a quasi-equity investment in the associate.

The amounts due to associates are classified as financial liabilities at amortised cost, unsecured, interest-free and have no fixed terms of repayment.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 17. INTERESTS IN ASSOCIATES (CONT'D)

The following table illustrates the summarised financial information of the Group's associates extracted from their management accounts:

	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
Assets	2,973,044	2,444,514
Liabilities	(2,447,036)	(2,013,906)
Revenue and underwriting results	491,460	393,642
Profit	<u>150,363</u>	<u>104,887</u>

## 18. HELD-TO-MATURITY SECURITIES

	Group	
	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
Listed debt securities in Hong Kong, at amortised cost	36,306	22,921
Listed debt securities outside Hong Kong, at amortised cost	626,999	782,669
Unlisted debt securities, at amortised cost	<u>113,511</u>	<u>102,976</u>
Total held-to-maturity securities	<u>776,816</u>	<u>908,566</u>
Fair value of listed and unlisted held-to-maturity securities	<u>791,950</u>	<u>946,449</u>

The held-to-maturity securities analysed by issuers as at the end of the reporting period are as follows:

	Group	
	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
Public sector entities	50,519	69,879
Banks and other financial institutions	600,216	671,805
Corporate entities	<u>126,081</u>	<u>166,882</u>
	<u>776,816</u>	<u>908,566</u>

The maturity profile of the held-to-maturity securities as at the end of the reporting period is as follows:

	Group	
	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
With a residual maturity of:		
Three months or less	15,601	39,041
One year or less but over three months	115,236	283,582
Five years or less but over one year	520,773	486,073
Over five years	<u>125,206</u>	<u>99,870</u>
	<u>776,816</u>	<u>908,566</u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 18. HELD-TO-MATURITY SECURITIES (CONT'D)

At the end of the reporting period, the Group invested in the held-to-maturity securities with investment grade and non-investment grade amounting to HK\$760,917,000 (2010: HK\$908,566,000) and HK\$15,899,000 (2010: Nil), respectively.

During the year, a cedant of certain pecuniary loss reinsurance contracts requested the Group to provide security in favour of the cedant to secure the performance of the Group's obligations to the cedant under those pecuniary loss reinsurance contracts. Accordingly, at 31st December, 2011, listed debt securities of the Group amounting to HK\$102,658,000 (2010: HK\$78,621,000) were pledged.

## 19. AVAILABLE-FOR-SALE SECURITIES

	Group		Company	
	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000
Listed equity outside Hong Kong, at market value	<u>1,004,184</u>	<u>918,601</u>	<u>-</u>	<u>-</u>
Unlisted equity, at cost	<u>1,264,364</u>	<u>575,607</u>	<u>1,176,231</u>	<u>487,893</u>
Less: Impairment	<u>(37,116)</u>	<u>(37,116)</u>	<u>-</u>	<u>-</u>
	<u>1,227,248</u>	<u>538,491</u>	<u>1,176,231</u>	<u>487,893</u>
Unlisted debt, at cost	<u>37,724</u>	<u>41,224</u>	<u>-</u>	<u>-</u>
Less: Impairment	<u>(6,900)</u>	<u>(6,900)</u>	<u>-</u>	<u>-</u>
	<u>30,824</u>	<u>34,324</u>	<u>-</u>	<u>-</u>
Unlisted available-for-sale securities	<u>1,258,072</u>	<u>572,815</u>	<u>1,176,231</u>	<u>487,893</u>
Total available-for-sale securities	<u>2,262,256</u>	<u>1,491,416</u>	<u>1,176,231</u>	<u>487,893</u>

The available-for-sale securities as at the end of the reporting period, analysed by the sector of the issuers, are as follows:

	Group		Company	
	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000
Banks and other financial institutions	<u>1,938,478</u>	<u>1,233,420</u>	<u>1,174,156</u>	<u>485,818</u>
Corporate entities	<u>323,778</u>	<u>257,996</u>	<u>2,075</u>	<u>2,075</u>
	<u>2,262,256</u>	<u>1,491,416</u>	<u>1,176,231</u>	<u>487,893</u>

## 19. AVAILABLE-FOR-SALE SECURITIES (CONT'D)

Particulars of certain available-for-sale securities of the Group and the Company, of which the carrying amount at 31st December, 2011 amounted to HK\$1,938,478,000 (2010: HK\$1,233,420,000) and HK\$1,174,156,000 (2010: HK\$485,818,000), respectively, are as follows:

Name	Place of registration	Class of equity held	Proportion held
<b>Direct</b>			
PICC Life Insurance Company Limited	The People's Republic of China	Ordinary	5%
<b>Indirect</b>			
Bangkok Bank Public Company Limited	Thailand	Ordinary	0.99%

During the year, the gross gain in respect of the Group's available-for-sale listed investments recognised in other comprehensive income amounted to HK\$76,478,000 (2010: HK\$251,998,000).

Included in the unlisted equity investments are investments in certain companies in which the percentage of equity attributable to the Group exceeds 20%. These investments, however, are not equity accounted for in accordance with HKAS 28 *Investments in Associates* as the directors consider that the Group is not in a position to exercise significant influence over such companies' operations. The results of these companies are dealt with in the consolidated income statement to the extent of dividends received/receivable from these companies.

The particulars of these companies are as follows:

Name	Place of incorporation	Class of shares held	Proportion held
Robina Manila Hotel Limited	British Virgin Islands	Ordinary	25%
Yangon Hotel Holdings Limited	Cook Islands	Ordinary	30%

The fair values of listed equity investments are based on quoted market prices. The unlisted available-for-sale equity investments of the Group and of the Company with carrying amounts of HK\$1,227,248,000 (2010: HK\$538,491,000) and HK\$1,176,231,000 (2010: HK\$487,893,000), respectively, are measured at cost less impairment because the range of reasonable fair value estimates is so significant that the directors are of the opinion that their fair values cannot be measured reliably. The Group does not intend to dispose of them in the near future.



# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 20. LOANS AND ADVANCES AND OTHER ASSETS

	Group		Company	
	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000
Loans and advances	96,377	101,221	50,000	50,000
Accrued interest and other assets	111,848	143,179	9,967	8,960
Gross loans and advances and other assets	<u>208,225</u>	<u>244,400</u>	<u>59,967</u>	<u>58,960</u>

The Group's and the Company's accrued interest and other assets were current in nature as at 31st December, 2011 and 2010. None of the loans and advances and other assets is either past due or impaired. The financial assets included in the loans and advances and other assets relate to receivables for which there was no recent history of default.

The maturity profile of the loans and advances as at the end of the reporting period is as follows:

	Group		Company	
	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000
Repayable on demand	-	-	-	-
With a residual maturity of:				
Three months or less	544	645	-	-
One year or less but over three months	3,793	1,939	-	-
Five years or less but over one year	80,302	84,237	50,000	50,000
Over five years	11,738	14,400	-	-
	<u>96,377</u>	<u>101,221</u>	<u>50,000</u>	<u>50,000</u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 21. SECURITIES MEASURED AT FAIR VALUE THROUGH PROFIT OR LOSS

	Group	
	2011 HK\$'000	2010 HK\$'000
Debt securities:		
– listed outside Hong Kong, at market value	125,665	39,572
– listed in Hong Kong, at market value	48,258	–
– unlisted, at quoted market price	<u>127,342</u>	<u>32,390</u>
	<u>301,265</u>	<u>71,962</u>
Equity securities at market value:		
– listed in Hong Kong	625,221	624,739
– listed outside Hong Kong	<u>170,858</u>	<u>200,043</u>
	<u>796,079</u>	<u>824,782</u>
Investment funds:		
– unlisted, at quoted price	<u>640,334</u>	<u>659,980</u>
Prepaid derivative, at fair value	<u>110,476</u>	–
Total	<u><u>1,848,154</u></u>	<u><u>1,556,724</u></u>

The securities measured at fair value through profit or loss as at the end of the reporting period, analysed by the sector of the issuers, are as follows:

	Group	
	2011 HK\$'000	2010 HK\$'000
Public sector entities	35,410	31,692
Banks and other financial institutions	449,523	277,768
Corporate	<u>1,363,221</u>	<u>1,247,264</u>
	<u><u>1,848,154</u></u>	<u><u>1,556,724</u></u>

Securities measured at fair value through profit or loss at 31st December, 2011 and 2010 were classified as held for trading except for prepaid derivative of HK\$110,476,000 (2010: Nil) which is designated as at fair value through profit or loss.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 22. INSURANCE RECEIVABLES

	Group	
	2011 HK\$'000	2010 HK\$'000
Amounts due in respect of:		
Direct underwriting	113,398	122,751
Reinsurance accepted	<u>38,353</u>	<u>48,771</u>
	<u><u>151,751</u></u>	<u><u>171,522</u></u>

The Group grants credit terms of 3 months to 6 months. The past settlement history of these receivables indicates that certain debtors settle in arrears subsequent to the credit period, which may also involve settlement subsequent to the 12 months from the end of the reporting period.

The Group's insurance receivables relate to a large number of diversified customers and therefore there is no significant concentration of credit risk. Insurance receivables are non-interest-bearing.

An aged analysis of the insurance receivables based on the issuance date of policies, as at the end of the reporting period, is as follows:

	Group	
	2011 HK\$'000	2010 HK\$'000
Three months or less	125,141	137,514
Six months or less but over three months	26,976	31,634
One year or less but over six months	830	4,150
Over one year	<u>1,273</u>	<u>246</u>
	154,220	173,544
Less: Impairment allowances	<u>(2,469)</u>	<u>(2,022)</u>
	<u><u>151,751</u></u>	<u><u>171,522</u></u>

The movements in the provision for impairment of insurance receivables are as follows:

	Group	
	2011 HK\$'000	2010 HK\$'000
At 1st January	2,022	1,789
Impairment losses recognised (note 6)	488	458
Amount written off as uncollectible	<u>(41)</u>	<u>(225)</u>
	2,469	2,022
At 31st December	<u><u>2,469</u></u>	<u><u>2,022</u></u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 22. INSURANCE RECEIVABLES (CONT'D)

Included in the above provision for impairment of insurance receivables at 31st December, 2011 was a provision for an individually impaired insurance receivable of HK\$488,000 (2010: Nil) with a gross carrying amount of HK\$488,000 (2010: Nil). The individually impaired insurance receivable related to a customer that was in financial difficulties. The Group does not hold any collateral or other credit enhancements over the balance. No individually impaired insurance receivables were noted at 31st December, 2010.

The aged analysis of the insurance receivables that are not impaired is as follows:

	Group	
	2011 HK\$'000	2010 HK\$'000
Not past due	130,399	148,022
Less than one month past due	15,710	23,170
Over one month past due	5,642	330
	<u>151,751</u>	<u>171,522</u>

Receivables that were neither past due nor impaired relate to a large number of diversified customers for whom there was no recent history of default.

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, the directors of the Company are of the opinion that no material provision for impairment is necessary in respect of these balances as there has not been any significant change in credit quality and the balances are still considered fully recoverable. The Group does not hold any collateral or other credit enhancements over these balances.

## 23. REINSURANCE ASSETS

	Group	
	2011 HK\$'000	2010 HK\$'000
Reinsurers' share of insurance contract liabilities ( <i>note 27</i> )	<u>426,625</u>	<u>393,687</u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 24. CASH AND CASH EQUIVALENTS AND PLEDGED DEPOSITS

	Group		Company	
	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000
Cash and bank balances	142,888	177,780	6,063	5,440
Time deposits with original maturity of over three months	101,139	357,911	–	–
Time deposits with original maturity of less than three months	597,554	1,064,870	–	43,014
	<b>841,581</b>	<b>1,600,561</b>	<b>6,063</b>	<b>48,454</b>
Pledged deposits	92,605	80,941	–	–
	<b>934,186</b>	<b>1,681,502</b>	<b>6,063</b>	<b>48,454</b>

The pledged deposits are pledged in favour of Autoridade Monetaria e Cambial de Macau as security for the outstanding claims provision and unearned premiums reserve of a subsidiary operating in Macau as required under the applicable laws of Macau.

Cash and cash equivalents included cash at banks and short term time deposits. Cash at banks earns interest at floating rates based on daily bank deposit rates. Short term time deposits are made for varying periods of between one day and three months depending on the immediate cash requirements of the Group, and earn interest at the respective short term time deposit rates. Time deposits with original maturity of more than three months when acquired earn interest at the respective time deposit rates with terms between three months and twelve months. The bank balances and pledged deposits are deposited with creditworthy banks with no recent history of default.

The maturity profile of the cash and bank balances, time deposits and pledged deposits as at the end of the reporting period was as follows:

	Group	
	2011 HK\$'000	2010 HK\$'000
With a residual maturity of:		
Three months or less	821,783	1,383,774
Over three months but less than one year	112,403	297,728
	<b>934,186</b>	<b>1,681,502</b>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 25. SHARE CAPITAL

	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
Authorised:		
1,500,000,000 ordinary shares of HK\$1 each	<u>1,500,000</u>	<u>1,500,000</u>
Issued and fully paid:		
1,019,200,000 (2010: 1,019,200,000) ordinary shares of HK\$1 each	<u>1,019,200</u>	<u>1,019,200</u>

## 26. RESERVES

### (a) GROUP

The amounts of the Group's reserves and the movements therein for the current and prior years are presented in the consolidated statement of changes in equity on pages 35 to 36.

In accordance with the Macau Commercial Codes, a branch (the "Branch") of Asia Insurance Company, Limited, a wholly-owned subsidiary of the Company, whose principal operation is conducted in Macau, is required to appropriate annually not less than 25% of its profit after tax to the statutory reserve, until the balance of the reserve reaches 50% of the entity's capital fund, which was achieved in prior years. The statutory reserve may be utilised by the Branch for certain restricted purposes including offsetting against the accumulated losses, if any, arising under certain specified circumstances.

Contingency reserve ("CR") represents a reserve established in accordance with *Guidance Note on Reserving for Mortgage Guarantee Business* ("GN6") issued by the Office of the Commissioner of Insurance. In respect of mortgage guarantee business entered into before 1st January, 2011, an amount equal to 50% of the net earned premium income derived from mortgage guarantee business shall be assigned to the CR in each year and maintained for a period of seven years. In respect of mortgage guarantee business entered into on or after 1st January, 2011, an amount equal to 50% of the net earned premium income derived from mortgage guarantee business, except for direct non-standard mortgage guarantee business of which the amount equals to 75% of the net earned premium, shall be assigned to the CR in each year and maintained for a period of ten years. In accordance with GN6, withdrawals may be made where the claims incurred in any year exceed 35% of the net earned premium income in that year, and any such withdrawals shall only be made on a first-in-first-out basis and recognised directly in equity.

At the end of the seventh year for mortgage guarantee business entered into before 1st January, 2011, or the tenth year for mortgage guarantee business entered into on or after 1st January, 2011, the amount assigned to the CR in respect of a year may, to the extent that it has not already been depleted by prior withdrawals, be released. Changes in CR are recognised directly in equity.

No withdrawal was made to the CR during the year ended 31st December, 2011 (2010: Nil).

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 26. RESERVES (CONT'D)

### (b) COMPANY

	Note	Share premium account HK\$'000	Capital reserve HK\$'000	Capital redemption reserve HK\$'000	Retained profits HK\$'000	Total HK\$'000
At 1st January, 2010		560,531	60,060	38,821	2,275,086	2,934,498
Profit for the year and total comprehensive income for the year		-	-	-	46,951	46,951
Interim 2010 dividend	11	-	-	-	(12,230)	(12,230)
Proposed final 2010 dividend	11	-	-	-	(66,248)	(66,248)
At 31st December, 2010 and at 1st January, 2011		<b>560,531</b>	<b>60,060</b>	<b>38,821</b>	<b>2,243,559</b>	<b>2,902,971</b>
Profit for the year and total comprehensive income for the year		-	-	-	364,684	364,684
Interim 2011 dividend	11	-	-	-	(15,288)	(15,288)
Proposed final 2011 dividend	11	-	-	-	(20,384)	(20,384)
At 31st December, 2011		<b>560,531</b>	<b>60,060</b>	<b>38,821</b>	<b>2,572,571</b>	<b>3,231,983</b>

The profit of HK\$364,684,000 (2010: HK\$46,951,000) for the year ended 31st December, 2011 included dividend income of HK\$380,000,000 (2010: HK\$72,000,000) received from a subsidiary of the Company.

## 27. INSURANCE CONTRACT LIABILITIES

### GROUP

	Notes	2011			2010		
		Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000	Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000
Life insurance contracts	(a)	29,248	-	29,248	25,489	-	25,489
General insurance contracts	(b)	1,603,964	(426,625)	1,177,339	1,375,304	(393,687)	981,617
Total insurance contract liabilities		<b>1,633,212</b>	<b>(426,625)</b>	<b>1,206,587</b>	<b>1,400,793</b>	<b>(393,687)</b>	<b>1,007,106</b>
			(note 23)			(note 23)	

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 27. INSURANCE CONTRACT LIABILITIES (CONT'D)

(a) Life insurance contract liabilities are analysed as follows:

	Notes	2011			2010		
		Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000	Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000
Life reserve	(1)	28,897	-	28,897	25,389	-	25,389
Provision for claims	(2)	351	-	351	100	-	100
		<u>29,248</u>	<u>-</u>	<u>29,248</u>	<u>25,489</u>	<u>-</u>	<u>25,489</u>

(1) Life reserve is analysed as follows:

	2011 HK\$'000	2010 HK\$'000
At 1st January	25,389	20,400
Increase in the year	3,508	4,989
At 31st December	<u>28,897</u>	<u>25,389</u>

(2) The provision for claims of life insurance contracts is analysed as follows:

	2011			2010		
	Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000	Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000
At 1st January	100	-	100	154	-	154
Claims incurred during the year	2,765	(1,426)	1,339	225	-	225
Claims paid during the year	(2,514)	1,426	(1,088)	(279)	-	(279)
At 31st December	<u>351</u>	<u>-</u>	<u>351</u>	<u>100</u>	<u>-</u>	<u>100</u>



# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 27. INSURANCE CONTRACT LIABILITIES (CONT'D)

(b) General insurance contract liabilities are analysed as follows:

Notes	2011			2010		
	Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000	Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000
Provision for claims reported by policyholders	571,435	(151,191)	420,244	444,485	(133,527)	310,958
Provision for claims incurred but not reported ("IBNR")	398,766	(61,300)	337,466	362,410	(61,744)	300,666
Total claims reported and IBNR (1)	970,201	(212,491)	757,710	806,895	(195,271)	611,624
Provision for unearned premiums (2)	633,763	(214,134)	419,629	568,409	(198,416)	369,993
Total general insurance contract liabilities	<u>1,603,964</u>	<u>(426,625)</u>	<u>1,177,339</u>	<u>1,375,304</u>	<u>(393,687)</u>	<u>981,617</u>

(1) The provision for claims reported by policyholders and IBNR is analysed as follows:

	2011			2010		
	Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000	Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000
At 1st January	806,895	(195,271)	611,624	702,895	(165,075)	537,820
Claims incurred during the year	577,518	(137,442)	440,076	446,999	(130,580)	316,419
Claims paid during the year	(414,212)	120,222	(293,990)	(342,999)	100,384	(242,615)
At 31st December	<u>970,201</u>	<u>(212,491)</u>	<u>757,710</u>	<u>806,895</u>	<u>(195,271)</u>	<u>611,624</u>

(2) The provision for unearned premiums is analysed as follows:

	2011			2010		
	Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000	Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000
At 1st January	568,409	(198,416)	369,993	480,394	(168,306)	312,088
Premiums written during the year	1,071,374	(311,032)	760,342	958,838	(295,970)	662,868
Premiums earned during the year	(1,006,020)	295,314	(710,706)	(870,823)	265,860	(604,963)
At 31st December	<u>633,763</u>	<u>(214,134)</u>	<u>419,629</u>	<u>568,409</u>	<u>(198,416)</u>	<u>369,993</u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 28. NET PREMIUMS

	Notes	2011 HK\$'000	2010 HK\$'000
(a) Gross premiums on insurance contracts			
Gross general insurance premiums:			
Direct underwriting		722,102	633,629
Reinsurance accepted		349,272	325,209
Total gross general insurance premiums	27(b)(2)	1,071,374	958,838
Gross life insurance premiums		8,473	5,474
Change in gross unearned premiums		(65,354)	(88,015)
Change in life reserve	27(a)(1)	(3,508)	(4,989)
Total gross premiums		1,010,985	871,308
(b) Reinsurers' share of gross premiums on insurance contracts			
Gross general insurance premiums:			
Direct underwriting		(228,450)	(222,193)
Reinsurance accepted		(82,582)	(73,777)
Total gross general insurance premiums	27(b)(2)	(311,032)	(295,970)
Gross life insurance premiums		(3,456)	(794)
Change in unearned premiums		15,718	30,110
Total reinsurers' share of gross premiums		(298,770)	(266,654)

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 29. NET CLAIMS INCURRED

	Notes	2011 HK\$'000	2010 HK\$'000
(a) Gross claims paid			
Life insurance contracts claims paid	27(a)(2)	(2,514)	(279)
General insurance contracts claims paid	27(b)(1)	(414,212)	(342,999)
Total gross claims paid		<u>(416,726)</u>	<u>(343,278)</u>
(b) Reinsurers' share of gross claims paid			
Life insurance contracts claims paid	27(a)(2)	1,426	–
General insurance contracts claims paid	27(b)(1)	120,222	100,384
Total reinsurers' share of gross claims paid		<u>121,648</u>	<u>100,384</u>
(c) Gross change in outstanding claims			
Change in life insurance outstanding claims		(251)	54
Change in general insurance outstanding claims		(163,306)	(104,000)
Total gross change in outstanding claims		<u>(163,557)</u>	<u>(103,946)</u>
(d) Reinsurers' share of gross change in outstanding claims			
Life insurance outstanding claims		–	–
General insurance outstanding claims		17,220	30,196
Total reinsurers' share of gross change in outstanding claims		<u>17,220</u>	<u>30,196</u>

## 30. OTHER LIABILITIES

	Group		Company	
	2011 HK\$'000	2010 HK\$'000	2011 HK\$'000	2010 HK\$'000
Accruals and other payables	<u>168,451</u>	<u>131,245</u>	<u>6,532</u>	<u>10,773</u>

At the end of the reporting period, included in other liabilities of the Group was an amount due to a non-controlling shareholder of a subsidiary of HK\$22,410,000 (2010: HK\$23,130,000). The amount due to the non-controlling shareholder is unsecured, interest-free and has no fixed terms of repayment.

The Group's and the Company's other liabilities were current in nature as at 31st December, 2011 and 2010.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 31. DEFERRED TAX

The movements in deferred tax liabilities and assets during the year are as follows:

### GROUP

#### Deferred tax liabilities

	<b>Depreciation allowance in excess of related depreciation HK\$'000</b>	<b>Revaluation of buildings HK\$'000</b>	<b>Total HK\$'000</b>
Gross deferred tax liabilities at 1st January, 2010	1,452	9,834	11,286
Deferred tax credited to the income statement during the year ( <i>note 9</i> )	<u>(1,010)</u>	<u>–</u>	<u>(1,010)</u>
Gross deferred tax liabilities at 31st December, 2010, 1st January, 2011 and 31st December, 2011	<u>442</u>	<u>9,834</u>	<u>10,276</u>

#### Deferred tax assets

	<b>Losses available for offsetting against future taxable profits HK\$'000</b>
At 1st January, 2010	33,544
Deferred tax charged to the income statement during the year ( <i>note 9</i> )	<u>(13,585)</u>
At 31st December, 2010 and 1st January, 2011	19,959
Deferred tax credited to the income statement during the year ( <i>note 9</i> )	<u>15,500</u>
Gross deferred tax assets at 31st December, 2011	<u>35,459</u>

For presentation purposes, deferred tax assets and liabilities have been offset in the statement of financial position. The following is an analysis of the deferred tax balances of the Group for financial reporting purposes:

	<b>2011 HK\$'000</b>	2010 HK\$'000
Net deferred tax assets recognised in the consolidated statement of financial position	<u>35,029</u>	<u>19,529</u>
Net deferred tax liabilities recognised in the consolidated statement of financial position	<u>(9,846)</u>	<u>(9,846)</u>

The Group has tax losses arising in Hong Kong of HK\$200,658,000 (2010: HK\$66,331,000) that are available indefinitely for offsetting against future taxable profits of the companies in which the losses arose. Deferred tax assets have not been recognised in respect of these losses as they have arisen in subsidiaries that have been loss-making for some time and it is not considered probable that taxable profits will be available against which the tax losses can be utilised.

There are no income tax consequences attaching to the payment of dividends by the Company to its shareholders.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 32. CONTINGENT LIABILITIES

As at 31st December, 2011, there was an outstanding counter guarantee issued by the Company in favour of The People's Insurance Company (Group) of China Limited (the "PICC Group") amounting to 5% of all the liabilities and expenses of RMB112.5 million (approximately HK\$138.8 million) (2010: Nil) under a master guarantee provided by the PICC Group. The master guarantee is to secure the repayment of 10-year subordinated term debt of RMB2.25 billion issued by PICC Life Insurance Company Limited. The counter guarantee will expire on 25th April, 2019.

## 33. COMMITMENTS

The Group had capital commitments as follows at the end of the reporting period:

	Group	
	2011 HK\$'000	2010 HK\$'000
Contracted, but not provided for acquisition of computer software	<u>2,305</u>	<u>2,292</u>

The Company did not have any significant capital commitments at the end of the reporting period.

## 34. RELATED PARTY TRANSACTIONS

(a) Group

	2011 Enterprises and individuals related to Directors and key management personnel HK\$'000		2010 Enterprises and individuals related to Directors and key management personnel HK\$'000	
Loans and advances granted:				
Aggregate balance at the end of the reporting period	-	471	-	8,823
Interest income received and receivable	-	-	5	-
Interbank activities:				
Deposits placed	-	326,055	-	530,196
Interest income	-	2,518	-	3,204
Premium income:				
Gross premiums written	181	2,581	179	2,422
Commission expense, net	<u>-</u>	<u>576</u>	<u>-</u>	<u>831</u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 34. RELATED PARTY TRANSACTIONS (CONT'D)

(b) The Group had the following transactions with certain of its jointly-controlled entities during the year:

	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
Loans and advances granted:		
Aggregate balance at the end of the reporting period	<b>37,600</b>	43,553
Interest income received and receivable	<b>138</b>	147
Reinsurance premium ceded	<b>10</b>	9

(c) The Group had the following transactions with certain of its associates during the year:

	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>
Loans and advances granted:		
Aggregate balance at the end of the reporting period	<b>164,763</b>	164,763
Commission expense paid	<b>10,062</b>	13,027

(d) Details of the Group's advances to its jointly-controlled entities and associates as at the end of the reporting period are included in notes 16 and 17 to the financial statements, respectively.

(e) Details of compensation for key management personnel, who are the directors of the Company, and post-employment benefits of the Group, are included in notes 7 and 8 to the financial statements, respectively.

## 35. INSURANCE CONTRACT LIABILITIES AND REINSURANCE ASSETS – TERMS, ASSUMPTIONS AND SENSITIVITIES

### GENERAL INSURANCE CONTRACTS

#### (1) Terms and conditions

The major classes of general insurance written by the Group include property damage, ships, goods in transit, pecuniary loss, accident and health, general liability, employees' compensation and motor insurances. Risks under these policies usually cover a 12-month duration.

For general insurance contracts, claims provisions (comprising provisions for claims reported by policyholders and claims incurred but not yet reported) are established to cover the ultimate cost of settling the liabilities in respect of claims that have occurred and are estimated based on known facts at the end of the reporting period.

The provisions are refined regularly as part of an ongoing process as claims experience develops, certain claims are settled and further claims are reported. Outstanding claims provisions are not discounted for the time value of money.

The measurement process primarily includes projection of future claims costs through a combination of actuarial and statistical projection techniques like the Chain Ladder and Bornheutter Ferguson Method calculated by an external actuary. In certain cases, where there is a lack of reliable historical data to estimate claims development, relevant benchmarks of similar business are used in developing claims estimates. Claims provisions are separately analysed by class of business. In addition, larger claims are usually separately assessed by loss adjusters. The claims projection assumptions are generally intended to provide the best estimate of the most likely or expected outcome.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 35. INSURANCE CONTRACT LIABILITIES AND REINSURANCE ASSETS – TERMS, ASSUMPTIONS AND SENSITIVITIES (CONT'D)

### GENERAL INSURANCE CONTRACTS (CONT'D)

#### (2) Assumptions

The principal assumption underlying the estimates is the Group's past claims development experience. This includes assumptions in respect of average claim costs, claims handling costs and claim numbers for each accident year. Judgement is used to assess the extent to which external factors such as judicial decisions and government legislations affect the estimates.

#### (3) Sensitivities

The general insurance claims provision is sensitive to the above key assumptions. The sensitivity of certain assumptions e.g., legislative change and uncertainty in the estimation process, etc., is not possible to quantify. Furthermore, because of the delays that arise between occurrence of a claim and its subsequent notification and eventual settlement, the outstanding claims provision is not known with certainty at the end of the reporting period.

Consequently, the ultimate liabilities will vary as a result of subsequent developments. Differences resulting from reassessment of the ultimate liabilities are recognised in subsequent financial statements.

#### (4) Loss development triangle

Reproduced below is an exhibit that shows the development of claims over a period of time on a gross and net basis.

The tables show the estimate of cumulative incurred claims, including both notified and IBNR claims, for each successive accident year at the end of each reporting period, together with cumulative claims as at the end of the current reporting period.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 35. INSURANCE CONTRACT LIABILITIES AND REINSURANCE ASSETS – TERMS, ASSUMPTIONS AND SENSITIVITIES (CONT'D)

### GENERAL INSURANCE CONTRACTS (CONT'D)

#### (4) Loss development triangle (Cont'd)

##### *Gross general insurance claims*

	2001 and before	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Accident year	460,141	193,696	271,111	343,231	397,590	350,726	382,549	403,169	355,504	408,407	549,509	
One year later	478,931	213,745	265,153	317,189	360,933	342,124	388,776	390,049	355,887	431,873	-	
Two years later	479,239	199,937	233,142	290,479	364,956	334,451	383,015	412,656	373,022	-	-	
Three years later	505,216	202,457	241,905	303,588	368,588	329,234	382,481	421,836	-	-	-	
Four years later	503,132	200,877	235,102	298,968	393,981	326,674	378,447	-	-	-	-	
Five years later	513,974	191,030	237,479	292,655	407,098	320,216	-	-	-	-	-	
Six years later	492,044	188,987	240,863	288,911	404,536	-	-	-	-	-	-	
Seven years later	495,228	189,355	245,765	281,035	-	-	-	-	-	-	-	
Eight years later	500,427	189,311	244,592	-	-	-	-	-	-	-	-	
Nine years later	504,892	188,798	-	-	-	-	-	-	-	-	-	
Ten years later	505,736	-	-	-	-	-	-	-	-	-	-	
Current estimate of cumulative gross claims	505,736	188,798	244,592	281,035	404,536	320,216	378,447	421,836	373,022	431,873	549,509	4,099,600
Cumulative gross payments to date	(501,445)	(188,237)	(239,021)	(270,006)	(382,877)	(286,174)	(322,649)	(333,301)	(250,475)	(221,041)	(134,173)	(3,129,399)
Total gross general insurance outstanding claims provision per the consolidated statement of financial position	<u>4,291</u>	<u>561</u>	<u>5,571</u>	<u>11,029</u>	<u>21,659</u>	<u>34,042</u>	<u>55,798</u>	<u>88,535</u>	<u>122,547</u>	<u>210,832</u>	<u>415,336</u>	<u>970,201</u>

(note 27(b))



# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 35. INSURANCE CONTRACT LIABILITIES AND REINSURANCE ASSETS – TERMS, ASSUMPTIONS AND SENSITIVITIES (CONT'D)

### GENERAL INSURANCE CONTRACTS (CONT'D)

#### (4) Loss development triangle (Cont'd)

##### *Net general insurance claims*

	2001 and before	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Accident year	225,033	67,518	151,658	217,908	246,522	220,375	243,904	311,628	302,613	331,523	451,474	
One year later	287,712	127,175	168,110	225,626	267,267	229,650	245,053	289,249	285,137	344,740	-	
Two years later	300,779	129,964	168,962	230,275	287,131	229,936	248,861	297,333	279,614	-	-	
Three years later	308,626	131,195	173,745	236,448	288,825	223,191	244,492	297,031	-	-	-	
Four years later	307,659	128,821	169,537	232,392	302,537	217,667	238,116	-	-	-	-	
Five years later	314,369	122,160	171,539	228,042	304,869	212,383	-	-	-	-	-	
Six years later	299,665	120,778	173,677	225,971	303,359	-	-	-	-	-	-	
Seven years later	300,836	121,174	175,391	220,596	-	-	-	-	-	-	-	
Eight years later	304,688	121,156	174,866	-	-	-	-	-	-	-	-	
Nine years later	306,912	120,780	-	-	-	-	-	-	-	-	-	
Ten years later	307,568	-	-	-	-	-	-	-	-	-	-	
Current estimate of cumulative net claims	307,568	120,780	174,866	220,596	303,359	212,383	238,116	297,031	279,614	344,740	451,474	2,950,527
Cumulative net payments to date	(304,750)	(120,097)	(171,433)	(211,353)	(285,146)	(185,583)	(197,499)	(225,596)	(186,266)	(171,050)	(134,044)	(2,192,817)
Total net general insurance outstanding claims provision per the consolidated statement of financial position	<u>2,818</u>	<u>683</u>	<u>3,433</u>	<u>9,243</u>	<u>18,213</u>	<u>26,800</u>	<u>40,617</u>	<u>71,435</u>	<u>93,348</u>	<u>173,690</u>	<u>317,430</u>	<u>757,710</u>

(note 27(b))

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 36. FAIR VALUE HIERARCHY

The Group uses the following hierarchy for determining and disclosing the fair values of financial instruments:

- Level 1: fair values measured based on quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: fair values measured based on valuation techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly, but where prices have not been determined in an active market, financial assets with fair value based on broker quotes, investments in private equity funds with fair values obtained via fund managers and assets that are valued using the Group's own model whereby the majority of assumptions are market observation.
- Level 3: fair values measured based on valuation techniques for which any inputs which have a significant effect on the recorded fair value are not based on observable market data (unobservable inputs).

Assets measured at fair value:

<b>At 31st December, 2011</b>	<b>Level 1 HK\$'000</b>	<b>Level 2 HK\$'000</b>	<b>Total HK\$'000</b>
Available-for-sale securities:			
Equity investments	1,004,184	–	1,004,184
Securities measured at fair value through profit or loss	<u>970,002</u>	<u>878,152</u>	<u>1,848,154</u>
	<u><b>1,974,186</b></u>	<u><b>878,152</b></u>	<u><b>2,852,338</b></u>
	Level 1	Level 2	Total
<b>At 31st December, 2010</b>	<b>HK\$'000</b>	<b>HK\$'000</b>	<b>HK\$'000</b>
Available-for-sale securities:			
Equity investments	918,601	–	918,601
Securities measured at fair value through profit or loss	<u>864,354</u>	<u>692,370</u>	<u>1,556,724</u>
	<u><b>1,782,955</b></u>	<u><b>692,370</b></u>	<u><b>2,475,325</b></u>

As at 31st December, 2011 and 2010, the Group had no financial instruments measured at fair value under Level 3.

During the year ended 31st December, 2011 and 2010, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group has established policies and procedures for identifying, evaluating, monitoring and controlling the various types of risks pertaining to the Group's businesses, which are approved and endorsed by the board of directors and reviewed regularly by the Group's management, executive committee, investment committee, fund management committee and other designated committees or working groups. Material risks are identified and measured by designated committees and/or working groups before the launch of new products or business activities, and monitored, documented and controlled against applicable risk limits after the introduction of new products or services or implementation of new business activities. Internal auditors of the Group also perform regular audits to ensure compliance with the policies and procedures. The key risks include credit risk, liquidity risk, capital management risk, interest rate risk, foreign exchange risk, insurance risk, operational risk and price risk.

The overall internal control environment and the management policies for the major types of risks are as follows:

### (1) INTERNAL CONTROL ENVIRONMENT

The internal control framework of the Group comprises comprehensive control policies and standards. The areas of responsibilities of each business and operational unit are clearly defined. Internal control procedures have been established based on the risk inherent in the individual business unit.

The internal audit department plays an important role in the Group's internal control framework. It monitors the effectiveness of the internal control procedures and ensures compliance with the policies and standards across the whole Group. A direct reporting line to the audit committee under the board of directors safeguards its independence. The audit committee meets periodically to review and discuss financial performance, internal control, compliance issues and matters raised by the external auditors to ensure that all audit recommendations are implemented.

### (2) CREDIT RISK MANAGEMENT

Credit risk is the risk that a customer or counterparty in a transaction may default. It arises from the credit terms which extend to clients, intermediates and, reinsurers and other activities undertaken by the Group. To manage credit risk, the Group has considered the underlying security and the long-established business relationship with the counterparty.

There are no significant concentrations of credit risk within the Group as the customer bases of the Group's insurance receivables are widely dispersed in different intermediates and direct customers from different sectors and industries.

The credit risk of the Group's other financial assets, which comprise cash and cash equivalents, held-to-maturity securities, available-for-sale securities, loans and advances and other assets and amounts due from associates and jointly-controlled entities, arises from default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

Further quantitative data in respect of the Group's exposure to credit risk arising from amounts due from jointly-controlled entities and associates, held-to-maturity securities, available-for-sale securities, loans and advances and other assets and insurance receivables are disclosed in notes 16, 17, 18, 19, 20 and 22 to the financial statements.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (3) LIQUIDITY RISK MANAGEMENT

Liquidity risk is the risk that the Group cannot meet its current obligations as they fall due. To manage liquidity risk, the Group has established liquidity management policies that are pertinent to the operations of business units.

The Group monitors its risk to a shortage of funds using a recurring liquidity planning tool. This tool considers the maturity of both its financial instruments and financial assets (e.g., insurance receivables) and the projected cash flows from operations.

The maturity profile of the Group's and the Company's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, was as follows:

Group	2011			
	On demand and less than 1 year HK\$'000	1 to 5 years HK\$'000	Over 5 years HK\$'000	Total HK\$'000
Provision for claims reported by policyholders	160,002	411,433	–	571,435
IBNR	111,654	287,112	–	398,766
Insurance payables	135,341	–	–	135,341
Due to associates	4,222	–	–	4,222
Other liabilities	168,451	–	–	168,451
Counter guarantee given to the PICC Group in connection with a subordinated term debt issued by an investee	138,848	–	–	138,848
	<u>718,518</u>	<u>698,545</u>	<u>–</u>	<u>1,417,063</u>

Group	2010			
	On demand and less than 1 year HK\$'000	1 to 5 years HK\$'000	Over 5 years HK\$'000	Total HK\$'000
Provision for claims reported by policyholders	133,345	311,140	–	444,485
IBNR	108,723	253,687	–	362,410
Insurance payables	159,400	–	–	159,400
Due to associates	4,643	–	–	4,643
Other liabilities	131,245	–	–	131,245
	<u>537,356</u>	<u>564,827</u>	<u>–</u>	<u>1,102,183</u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (3) LIQUIDITY RISK MANAGEMENT (CONT'D)

Company	2011			
	On demand and less than 1 year HK\$'000	1 to 5 years HK\$'000	Over 5 years HK\$'000	Total HK\$'000
Other liabilities	6,532	-	-	6,532
Due to subsidiaries	209,544	-	-	209,544
Counter guarantee given to the PICC Group in connection with a subordinated term debt issued by an investee	138,848	-	-	138,848
	<u>354,924</u>	<u>-</u>	<u>-</u>	<u>354,924</u>

  

	2010			
	On demand and less than 1 year HK\$'000	1 to 5 years HK\$'000	Over 5 years HK\$'000	Total HK\$'000
Other liabilities	<u>10,773</u>	<u>-</u>	<u>-</u>	<u>10,773</u>

The tables below summarise the expected recovery or settlement of assets of the Group and the Company.

#### Group

31st December, 2011	Current* HK\$'000	Non-current HK\$'000	Total HK\$'000
Property, plant and equipment	-	154,971	154,971
Investment property	-	4,150	4,150
Interests in jointly-controlled entities	-	245,020	245,020
Loans to jointly-controlled entities	37,600	-	37,600
Interests in associates	-	162,099	162,099
Due from an associate	-	164,763	164,763
Deferred tax assets	-	35,029	35,029
Held-to-maturity securities	130,837	645,979	776,816
Available-for-sale securities	-	2,262,256	2,262,256
Pledged deposits	92,605	-	92,605
Loans and advances and other assets	116,185	92,040	208,225
Securities measured at fair value through profit or loss	1,848,154	-	1,848,154
Insurance receivables	151,751	-	151,751
Reinsurance assets	426,625	-	426,625
Cash and cash equivalents	841,581	-	841,581
Total assets	<u>3,645,338</u>	<u>3,766,307</u>	<u>7,411,645</u>

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (3) LIQUIDITY RISK MANAGEMENT (CONT'D)

31st December, 2010	Current* HK\$'000	Non-current HK\$'000	Total HK\$'000
Property, plant and equipment	–	166,671	166,671
Investment property	–	3,380	3,380
Interests in jointly-controlled entities	–	343,075	343,075
Loans to jointly-controlled entities	5,953	37,600	43,553
Interests in associates	–	136,472	136,472
Due from an associate	–	164,763	164,763
Deferred tax assets	–	19,529	19,529
Held-to-maturity securities	322,623	585,943	908,566
Available-for-sale securities	–	1,491,416	1,491,416
Pledged deposits	80,941	–	80,941
Loans and advances and other assets	145,761	98,639	244,400
Securities measured at fair value through profit or loss	1,556,724	–	1,556,724
Insurance receivables	171,522	–	171,522
Reinsurance assets	393,687	–	393,687
Cash and cash equivalents	1,600,561	–	1,600,561
<b>Total assets</b>	<b>4,277,772</b>	<b>3,047,488</b>	<b>7,325,260</b>

\* Expected recovery or settlement within 12 months from the end of the reporting period

#### Company

31st December, 2011	Current* HK\$'000	Non-current HK\$'000	Total HK\$'000
Interests in subsidiaries	–	1,695,747	1,695,747
Due from subsidiaries	–	1,551,425	1,551,425
Available-for-sale securities	–	1,176,231	1,176,231
Loans and advances and other assets	9,967	50,000	59,967
Cash and cash equivalents	6,063	–	6,063
<b>Total assets</b>	<b>16,030</b>	<b>4,473,403</b>	<b>4,489,433</b>

  

31st December, 2010	Current* HK\$'000	Non-current HK\$'000	Total HK\$'000
Property, plant and equipment	–	15	15
Interests in subsidiaries	–	1,695,747	1,695,747
Due from subsidiaries	–	1,709,086	1,709,086
Available-for-sale securities	–	487,893	487,893
Loans and advances and other assets	8,960	50,000	58,960
Cash and cash equivalents	48,454	–	48,454
<b>Total assets</b>	<b>57,414</b>	<b>3,942,741</b>	<b>4,000,155</b>

\* Expected recovery or settlement within 12 months from the end of the reporting period

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (4) CAPITAL MANAGEMENT

Externally imposed capital requirements are mainly set and regulated by the Hong Kong Insurance Authority. These requirements are put in place to ensure sufficient solvency margins. Further objectives are set by the Group to maintain a strong credit rating and healthy capital ratios in order to support its business objectives and maximise shareholders' value.

The Group manages its capital requirements by assessing any shortfalls between the reported and required Relevant Amount, as defined in section 10 of the Hong Kong Insurance Companies Ordinance, on a regular basis. Adjustments to current capital levels are made in light of changes in economic conditions and risk characteristics of the Group's activities. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid or return capital to ordinary shareholders.

The Group fully complied with the externally imposed requirements of Relevant Amount during the reported financial periods and no changes were made to its capital base, objectives, policies and processes for managing capital from the previous year.

The table below summarises the required Relevant Amount across the Group.

	<b>Life insurance HK\$'000</b>	<b>Non-life insurance HK\$'000</b>
<b>2011 required Relevant Amount</b>	<b><u>5,860</u></b>	<b><u>96,166</u></b>
2010 required Relevant Amount	<u>2,980</u>	<u>86,365</u>

The required Relevant Amount is determined by the application of a formula that contains variables for premiums and claims, expenses and reserve items. It also takes into account distribution of assets and investment returns.

In addition, the Group monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. Net debt includes insurance contract liabilities, insurance payables, amounts due to associates and other liabilities, less cash and cash equivalents and securities measured at fair value through profit or loss. Capital represents equity attributable to equity holders of the Company. As at 31st December, 2011, the Group had no net debt.

## 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (5) INTEREST RATE RISK MANAGEMENT

Interest rate risk is the risk that the value/future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Floating rate instruments expose the Group to cash flow interest rate risk, whereas fixed interest rate instruments expose the Group to fair value interest rate risk.

The Group's interest rate risk policy requires it to manage interest rate risk by maintaining an appropriate mix of fixed and variable rate instruments. The policy also requires it to manage the maturities of interest-bearing financial assets. Interest on floating rate instruments is repriced at intervals of less than one year. Interest on fixed interest rate instruments is priced at inception of the financial instruments and are fixed until maturity.

The analysis below is performed for reasonably possible movements in interest rates with all other variables held constant, for securities measured at fair value through profit or loss, time deposits, loans and advances and other assets and loans to jointly-controlled entities showing the pre-tax impact on profit and equity. The correlation of variables will have a significant effect in determining the ultimate impact on interest rate risk, but to demonstrate the impact due to changes in variables, variables had to be changed on an individual basis.

	Change in interest rate	2011		2010	
		Increase/(decrease) in profit HK\$'000	in equity* HK\$'000	Increase/(decrease) in profit HK\$'000	in equity* HK\$'000
Securities measured					
at fair value through	+50 basis points	<b>(3,989)</b>	–	(403)	–
profit or loss	–50 basis points	<b>3,989</b>	–	403	–
Time deposits	+50 basis points	<b>4,380</b>	–	8,217	–
	–50 basis points	<b>(4,380)</b>	–	(8,217)	–
Loans and advances	+50 basis points	<b>209</b>	–	131	–
and other assets	–50 basis points	<b>(209)</b>	–	(131)	–
Loans to jointly-	+50 basis points	<b>188</b>	–	218	–
controlled entities	–50 basis points	<b>(188)</b>	–	(218)	–

\* Excluding retained profits



# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (6) FOREIGN EXCHANGE RISK MANAGEMENT

Foreign exchange risk is the risk that the holding of foreign currencies will affect the Group's position as a result of a change in foreign currency exchange rates. The Group's foreign exchange risk primarily arises from its overseas operations, reinsurance and investment activities.

The following table demonstrates the sensitivity at the end of the reporting period to a reasonably possible change in the exchange rates of Thai Baht, Japanese Yen and Reminbi, with all other variables held constant, of the Group's profit before tax (due to changes in the fair value of monetary assets and liabilities) and the Group's equity (due to changes in the available-for-sale securities).

	Change in exchange rate %	Decrease in profit before tax HK\$'000	Decrease in equity* HK\$'000
<b>2011</b>			
If Thai Baht weakens against Hong Kong dollar	-5%	(3,074)	(50,209)
If Japanese Yen weakens against Hong Kong dollar	-8%	(2,470)	-
If Reminbi weakens against Hong Kong dollar	-7%	(18,381)	(59)
<b>2010</b>			
If Thai Baht weakens against Hong Kong dollar	-5%	(2,767)	(45,930)
If Japanese Yen weakens against Hong Kong dollar	-8%	(1,404)	-
If Reminbi weakens against Hong Kong dollar	-7%	(5,901)	(59)

\* Excluding retained profits

## 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (7) INSURANCE RISK MANAGEMENT

The business of the Group comprises both life and general insurance contracts, and general insurance contracts represent more than 99% of its total gross premiums written.

The risk under an insurance contract is the risk that an insured event will occur including the uncertainty of the amount and timing of any resulting claim. The principal risk the Group faces under such contracts is that the actual claims and benefit payments may exceed the carrying amount of insurance liabilities. This is influenced by the frequency of claims, severity of claims, actual benefits paid which are greater than originally estimated and subsequent development of long tail claims.

The variability of risks is improved by diversification of risk of loss to a large portfolio of insurance contracts as a more diversified portfolio is less likely to be affected across the board by change in any subset of the portfolio, as well as unexpected outcomes.

The variability of risks is also improved by careful selection and implementation of underwriting strategies, which are designed to ensure that risks are diversified in terms of type of risk and level of insured benefits. This is largely achieved through diversification across industry sectors and geography. Furthermore, strict claim review policies to assess all new and ongoing claims, regular detailed review of claims handling procedures and frequent investigation of possible fraudulent claims are all policies and procedures put in place to reduce the risk exposure of the Group. The Group further enforces a policy of actively managing and prompt pursuing of claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the Group.

The majority of reinsurance business ceded is placed on both the proportional and excess of loss basis with retention limits varying by product line and territory. Excess-of-loss reinsurance is designed to mitigate the Group's net exposure to catastrophe losses. Amounts recoverable from reinsurers are estimated in a manner consistent with the assumptions used for ascertaining the underlying policy benefits and are presented in the statement of financial position as reinsurance assets.

Although the Group has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to reinsurance ceded, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreement.

The Group's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the Group substantially dependent upon any single reinsurance contract. The Group also considers the long-established business relationship with the reinsurers.

# NOTES TO FINANCIAL STATEMENTS

31st December, 2011

## 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### (7) INSURANCE RISK MANAGEMENT (CONT'D)

The Group also has limited its exposure to a certain level by imposing maximum claim amounts on certain contracts as well as the use of reinsurance arrangements in order to limit exposure to catastrophic events, such as hurricanes, earthquakes and flood damages. The purpose of these underwriting and reinsurance strategies is to limit the exposure to catastrophes to a pre-determined maximum amount based on the Group's risk appetite as decided by management. For a single realistic catastrophic event, this maximum amount is less than 5% of the shareholders' equity on a net basis. In the event of such a catastrophe, counterparty exposure to a single reinsurer is estimated not to exceed 5% of the shareholders' equity.

	2011			2010		
	Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000	Insurance contract liabilities HK\$'000	Reinsurers' share of liabilities HK\$'000	Net HK\$'000
Employees' compensation	431,593	(76,779)	354,814	389,037	(75,774)	313,263
Property damage	403,295	(130,189)	273,106	291,618	(101,242)	190,376
General liability	317,026	(137,009)	180,017	296,131	(126,081)	170,050
Motor vehicle	208,369	(20,982)	187,387	201,670	(19,416)	182,254
Others	243,681	(61,666)	182,015	196,848	(71,174)	125,674
Total general insurance	<u>1,603,964</u>	<u>(426,625)</u>	<u>1,177,339</u>	<u>1,375,304</u>	<u>(393,687)</u>	<u>981,617</u>

As at 31st December, 2011, over 90% (2010: 90%) of the general insurance contract liabilities were related to the business written in Hong Kong, Macau and China.

### (8) OPERATIONAL RISK MANAGEMENT

Operational risk is the risk of financial loss resulting from procedural errors, system failures, fraud and other events.

The Group manages operational risk by maintaining adequate documentation of its operating procedures to facilitate training and quality performance. A proper internal control system is incorporated in the operation workflow to minimise the risk of losses caused by human errors. To reduce the interruptions to business activities caused by system failures or natural disasters, back-up systems and contingency business resumption plans are in place for critical business and back-office functions. Detailed recovery procedures are properly documented, with periodic drills conducted to ensure that the procedures are current and correct.

### 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

#### (9) PRICE RISK MANAGEMENT

Equity price risk is the risk that the fair values of equity securities decrease as a result of changes in the levels of equity indices and the values of individual securities. The Group is exposed to equity price risk arising from individual equity investments classified as securities measured at fair value through profit or loss (note 21) and available-for-sale securities (note 19) as at 31st December, 2011. The Group's listed investments are mainly listed on the stock exchanges of Hong Kong, the United States, and Thailand and are valued at quoted market prices at the end of the reporting period.

The following table demonstrates the sensitivity to every change of 15%, 10%, 5% and 10% in the fair values of the securities listed and unlisted in Hong Kong, the United States, Thailand and all other areas, respectively, with all other variables held constant and before any impact on tax, based on their carrying amounts at the end of the reporting period. For the purpose of this analysis, the impact for the available-for-sale securities is deemed to be on the available-for-sale investment reserve and no account is given for factors such as impairment which might impact on the income statement.

	Change in sensitivity %	Carrying amount of securities HK\$'000	Increase/ (decrease) in profit before tax HK\$'000	Increase/ (decrease) in equity* HK\$'000
<b>2011</b>				
Investments in:				
Hong Kong				
– Listed securities and derivative instrument measured at fair value through profit or loss	+15%	783,955	117,593	–
	-15%	783,955	(117,593)	–
United States				
– Listed securities measured at fair value through profit or loss	+10%	534,515	53,452	–
	-10%	534,515	(53,452)	–
Thailand				
– Available-for-sale securities	+5%	1,004,184	–	50,209
	-5%	1,004,184	–	(50,209)
– Listed securities measured at fair value through profit or loss	+5%	60,776	3,039	–
	-5%	60,776	(3,039)	–
All other areas				
– Listed and unlisted debt securities, equity securities and investment funds	+10%	468,908	46,891	–
	-10%	468,908	(46,891)	–

\* Excluding retained profits

## NOTES TO FINANCIAL STATEMENTS

31st December, 2011

### 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

#### (9) PRICE RISK MANAGEMENT (CONT'D)

	Change in sensitivity %	Carrying amount of securities HK\$'000	Increase/ (decrease) in profit before tax HK\$'000	Increase/ (decrease) in equity* HK\$'000
2010				
Investments in:				
Hong Kong				
- Listed securities measured at	+15%	648,115	97,217	-
fair value through profit or loss	-15%	648,115	(97,217)	-
United States				
- Listed securities measured at	+10%	596,653	59,665	-
fair value through profit or loss	-10%	596,653	(59,665)	-
Thailand				
- Available-for-sale securities	+5%	918,601	-	45,930
	-5%	918,601	-	(45,930)
- Listed securities measured at	+5%	54,607	2,730	-
fair value through profit or loss	-5%	54,607	(2,730)	-
All other areas				
- Listed and unlisted debt securities, equity securities and investment funds	+10%	257,349	25,734	-
	-10%	257,349	(25,734)	-

\* Excluding retained profits

### 38. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the board of directors on 2nd March, 2012.