

# HISTORICAL STATISTICS SUMMARY

Financial statistics		2002	2003
<b>Consolidated income statement</b>		US\$M	
Revenue			
Terminals		7.8	9.0
Container leasing, management, sale and related businesses		232.1	250.5
Container handling, transportation and storage		8.8	8.8
Elimination of inter-segment		—	—
Total		248.7	268.3
EBITDA		254.6	274.1
Depreciation & amortisation		(87.7)	(95.5)
EBIT		166.9	178.6
Interest expenses		(15.5)	(11.9)
Interest income		3.8	2.3
Profit before income tax		155.2	169.0
Operating profit after finance income and costs		91.9	109.3
Profit attributable to equity holders of the Company		142.5	154.7
Breakdown of profit attributable to equity holders of the Company			
Terminal and related businesses		54.3	68.0
Container leasing, management, sale and related businesses		75.2	80.8
Container manufacturing and related businesses		5.9	6.2
Logistics and related businesses		—	—
Other operations		8.4	9.8
Net corporate finance income/(costs)		2.1	(4.5)
Net corporate expenses		(3.4)	(5.6)
Total		142.5	154.7
<b>Consolidated balance sheet</b>		US\$M	
Consolidated total assets		1,746.4	1,903.3
Consolidated total liabilities		482.4	570.5
Consolidated net assets		1,264.0	1,332.8
Consolidated total debts		420.7	478.3
Consolidated cash balances		236.1	283.8
Consolidated net debts		184.6	194.5
<b>Per share data</b>			
Capital and reserves attributable to the equity holders of the Company per share	US\$	0.58	0.61
Basic earnings per share	US cents	6.64	7.20
Dividend per share	US cents	3.718	4.077
Net asset value per share	US\$	0.59	0.62
Net asset value per share	HK\$	4.592	4.839
Share price (as at 31st December)	US\$	0.821	1.327
	HK\$	6.40	10.35
<b>Ratios</b>			
P/E (as at 31st December)	Times	12.4	18.4
Dividend payout ratio	%	56.0	56.6
Return on total assets	%	8.2	8.5
Return on net assets	%	11.6	11.9
Return on equity holders of the Company	%	11.8	12.1
Net debt-to-total equity ratio	%	14.6	14.6
Interest coverage	Times	11.0	15.2
<b>Other information</b>			
Total number of shares issued (as at 31st December)	M	2,147.0	2,148.5
Weighted average number of ordinary shares issued	M	2,146.2	2,147.3
Market capitalisation (as at 31st December)	US\$M	1,761.7	2,851.0

## Notes:

1. The amount in 2006 & 2007 included the financial effect of put options associated with the CIMC share reform.
2. The financial effect of put options associated with the CIMC share reform was excluded in the calculation of dividend payout ratio of 2006 & 2007.
3. Excluded profit from discontinued operation of COSCO Logistics of US\$84,710,000 and US\$25,627,000 respectively in 2010 & 2009.
4. The comparative figures from 2002 to 2008 for the breakdown of profit attributable to equity holders of the Company as presented above have been restated as a result of the adoption of Hong Kong Financial Reporting Standard 8 "Operating Segments".

2004	2005	2006	2007	2008	2009	2010	2011
11.1	12.5	20.9	43.3	78.7	114.9	190.8	<b>320.1</b>
281.8	299.0	269.0	247.9	252.6	229.8	250.9	<b>276.5</b>
7.2	6.8	7.6	7.7	6.7	4.7	4.8	<b>3.3</b>
—	—	—	—	—	—	—	<b>(0.7)</b>
300.1	318.3	297.5	298.9	338.0	349.4	446.5	<b>599.2</b>
351.1	499.3	462.6	574.2	413.6	321.4	516.6	<b>621.9</b>
(102.5)	(107.7)	(88.1)	(84.0)	(92.6)	(98.3)	(111.8)	<b>(142.2)</b>
248.6	391.6	374.5	490.2	321.0	223.1	404.8	<b>479.7</b>
(24.8)	(35.6)	(43.4)	(49.9)	(52.7)	(39.8)	(29.4)	<b>(58.4)</b>
3.3	4.4	12.6	10.5	6.9	6.0	6.5	<b>5.1</b>
227.1	360.4	343.7	450.8	275.2	189.3	381.9	<b>426.4</b>
133.4	205.1	169.5	172.8	120.0	66.1	90.4	<b>126.1</b>
206.6	334.9	291.1	427.8	274.7	172.5	361.3	<b>388.8</b>
98.2	161.0	100.6	120.6	120.6	83.5	119.9	<b>184.9</b>
104.9	114.8	166.4	92.3	115.0	71.4	96.3	<b>116.5</b>
3.5	58.7	16.9 <sup>Note 1</sup>	123.5 <sup>Note 1</sup>	39.3	30.9	91.9	<b>119.8</b>
11.8	15.1	18.4	19.7	25.0	25.6	84.7	<b>—</b>
9.8	10.3	12.8	98.4	—	—	—	<b>—</b>
(15.5)	(15.8)	(13.3)	(14.5)	(9.7)	(9.6)	(1.9)	<b>(0.6)</b>
(6.1)	(9.2)	(10.7)	(12.2)	(15.5)	(29.3)	(29.6)	<b>(31.8)</b>
206.6	334.9	291.1	427.8	274.7	172.5	361.3	<b>388.8</b>
2,243.0	2,855.1	2,987.2	3,871.6	4,213.2	4,635.3	5,251.9	<b>6,472.2</b>
757.4	964.8	779.0	1,096.9	1,566.9	1,776.9	1,758.0	<b>2,592.0</b>
1,485.6	1,890.3	2,208.2	2,774.7	2,646.3	2,858.4	3,493.9	<b>3,880.2</b>
653.3	835.6	531.6	914.0	1,424.3	1,604.3	1,558.8	<b>2,168.0</b>
100.6	179.3	224.7	387.4	429.0	405.8	524.3	<b>581.1</b>
552.7	656.3	306.9	526.6	995.3	1,198.5	1,034.5	<b>1,586.9</b>
0.67	0.85	0.97	1.21	1.14	1.21	1.23	<b>1.34</b>
9.57	15.28	13.14	19.09	12.24	7.66	14.17	<b>14.34</b>
5.396	8.650	8.847	9.406	4.896	3.061	5.668	<b>5.736</b>
0.68	0.86	0.99	1.24	1.18	1.26	1.29	<b>1.43</b>
5.307	6.666	7.704	9.637	9.135	9.796	10.015	<b>11.115</b>
2.064	1.830	2.349	2.668	1.021	1.281	1.742	<b>1.167</b>
16.10	14.20	18.26	20.80	7.91	9.93	13.54	<b>9.07</b>
21.7	11.9	17.9	14.0	8.3	16.7	12.3	<b>8.1</b>
56.4	56.6	56.6 <sup>Note 2</sup>	56.6 <sup>Note 2</sup>	40.0	40.0	40.0	<b>40.0</b>
10.0	13.1	10.0	12.5	6.8	3.9	7.3	<b>6.6</b>
14.7	19.8	14.2	17.2	10.1	6.3	11.4	<b>10.5</b>
14.7	20.0	14.4	17.5	10.4	6.5	11.9	<b>11.1</b>
37.2	34.7	13.9	19.0	37.6	41.9	29.6	<b>40.9</b>
10.1	11.1	8.8	10.0	6.2	5.1 <sup>Note 3</sup>	11.1 <sup>Note 3</sup>	<b>8.3</b>
2,183.6	2,199.0	2,228.7	2,244.9	2,245.0	2,262.5	2,711.5	<b>2,711.8</b>
2,160.0	2,192.1	2,214.7	2,240.3	2,245.0	2,252.9	2,550.4	<b>2,711.8</b>
4,507.2	4,024.2	5,234.1	5,988.4	2,291.3	2,897.3	4,723.5	<b>3,166.4</b>

## HISTORICAL STATISTICS SUMMARY

Operating statistics		2002	2003
<b>Container leasing, management and sale</b>			
Breakdown of rental income			
– COSCON		136.1	130.6
– International customers (long term lease)		49.1	64.9
– International customers (master lease)		39.2	43.6
Total		224.4	239.1
Fleet capacity	TEUs	707,890	808,825
Breakdown of fleet capacity by customers			
– COSCON (included owned, sale-and-leaseback containers)	TEUs	329,028	310,444
– International customers			
Owned containers	TEUs	373,644	481,701
Managed containers	TEUs	5,218	16,680
– COSCON (included owned, sale-and-leaseback containers)	%	46.5	38.4
– International customers			
Owned containers	%	52.8	59.5
Managed containers	%	0.7	2.1
Breakdown of fleet capacity			
– Dry	TEUs	657,466	758,783
– Reefer	TEUs	36,962	37,400
– Special	TEUs	13,462	12,642
– Dry	%	92.9	93.8
– Reefer	%	5.2	4.6
– Special	%	1.9	1.6
Capital expenditure on containers	US\$M	153.7	195.6
Purchase of containers	TEUs	119,466	142,218
Disposal of returned containers	TEUs	15,822	23,714
Fleet age	Year	4.4	4.3
Utilisation rate			
– COSCO Pacific (Florens)	%	93.4	95.2
– Industry average	%	83.0	89.0
Number of customers		176	202
<b>Container throughput</b>			
	TEUs		
COSCO-HIT Terminal		1,526,074	1,513,559
Yantian Terminal		4,181,478	5,258,106
Shanghai Terminal		3,049,080	3,400,963
Zhangjiagang Win Hanverky Terminal		202,348	247,306
Qingdao Cospot Terminal		454,528	244,159
Dalian Port Container Co., Ltd.		1,326,463	1,644,409
Shanghai Pudong Terminal		—	1,765,586
Qingdao Qianwan Terminal		—	1,332,746
COSCO-PSA Terminal		—	95,830
Yangzhou Yuanyang Terminal		—	—
Yingkou Terminal		—	—
Nanjing Longtan Terminal		—	—
Dalian Port Terminal		—	—
Tianjin Five Continents Terminal		—	—
Antwerp Terminal		—	—
Quan Zhou Pacific Terminal		—	—
Guangzhou South China Oceangate Terminal		—	—
Ningbo Yuan Dong Terminal		—	—
Suez Canal Terminal		—	—
Jinjiang Pacific Terminal		—	—
Piraeus Terminal		—	—
Tianjin Euroasia Terminal		—	—
Total		10,739,971	15,502,664

	2004	2005	2006	2007	2008	2009	2010	2011
	120.8	126.4	136.9	140.1	142.4	134.3	123.3	<b>131.5</b>
	88.0	104.3	60.9	32.7	44.3	50.3	68.9	<b>100.1</b>
	47.1	43.8	21.8	8.5	15.7	13.5	15.0	<b>15.2</b>
	255.9	274.5	219.6	181.3	202.4	198.1	207.2	<b>246.8</b>
	919,128	1,042,852	1,250,609	1,519,671	1,621,222	1,582,614	1,631,783	<b>1,777,792</b>
	327,845	377,324	456,877	517,311	551,219	527,891	499,106	<b>547,077</b>
	567,644	630,925	163,851	239,742	314,077	332,591	432,613	<b>556,366</b>
	23,639	34,603	629,881	762,618	755,926	722,132	700,064	<b>674,349</b>
	35.7	36.2	36.5	34.0	34.0	33.4	30.6	<b>30.8</b>
	61.7	60.5	13.1	15.8	19.4	21.0	26.5	<b>31.3</b>
	2.6	3.3	50.4	50.2	46.6	45.6	42.9	<b>37.9</b>
	870,789	993,988	1,198,770	1,470,832	1,570,462	1,532,723	1,587,775	<b>1,731,530</b>
	36,639	38,020	41,456	38,745	41,183	39,860	35,616	<b>38,658</b>
	11,700	10,844	10,383	10,094	9,577	10,031	8,392	<b>7,604</b>
	94.7	95.3	95.9	96.8	96.9	96.9	97.3	<b>97.4</b>
	4.0	3.6	3.3	2.5	2.5	2.5	2.2	<b>2.2</b>
	1.3	1.1	0.8	0.7	0.6	0.6	0.5	<b>0.4</b>
	270.9	333.6	480.6	586.3	348.0	61.9	250.4	<b>432.9</b>
	155,526	168,592	268,236	326,715	152,752	15,000	111,625	<b>185,231</b>
	39,517	27,288	48,071	56,759	34,043	22,863	28,674	<b>9,826</b>
	4.3	4.3	4.0	3.8	4.2	5.0	5.4	<b>5.9</b>
	97.0	95.5	96.2	94.5	94.6	90.6	97.3	<b>96.1</b>
	92.0	90.9	91.8	93.0	94.0	86.0	95.0	<b>95.0</b>
	218	256	270	280	300	306	300	<b>287</b>
	1,697,212	1,841,193	1,688,697	1,846,559	1,752,251	1,360,945	1,535,923	<b>1,625,819</b>
	6,259,515	7,355,459	8,470,919	9,368,696	9,683,493	8,579,013	10,133,967	<b>10,264,440</b>
	3,650,319	3,646,732	3,703,460	3,446,135	3,681,785	2,979,849	3,197,244	—
	328,199	377,121	455,946	601,801	710,831	715,413	889,515	<b>1,065,382</b>
	385,856	605,791	744,276	1,005,439	1,099,937	1,145,352	1,284,903	—
	2,172,252	2,334,481	2,464,208	2,873,474	2,742,503	2,906,768	—	—
	2,339,479	2,471,840	2,650,007	2,723,722	2,779,109	2,291,281	2,450,176	<b>2,388,156</b>
	4,532,769	5,443,086	6,770,003	8,237,501	8,715,098	8,961,785	10,568,065	<b>12,426,090</b>
	571,863	611,013	627,894	833,892	1,247,283	904,829	1,091,639	<b>1,106,262</b>
	118,079	157,123	222,912	253,772	267,970	221,046	302,617	<b>400,224</b>
	393,097	633,573	837,574	1,125,557	950,801	1,023,107	1,196,932	<b>1,303,068</b>
	—	178,686	700,098	950,289	1,160,261	1,058,499	1,245,559	<b>1,600,523</b>
	—	132,984	421,068	850,359	1,656,968	1,509,401	1,668,418	<b>1,900,204</b>
	—	87,462	1,773,141	1,988,456	1,938,580	1,940,933	1,917,873	<b>2,100,321</b>
	—	70,084	599,170	792,459	1,091,657	639,957	795,534	<b>1,168,930</b>
	—	—	241,272	856,784	910,058	936,136	1,050,710	<b>1,186,799</b>
	—	—	—	577,196	2,000,130	2,158,291	3,060,591	<b>3,914,348</b>
	—	—	—	331,361	903,865	1,117,169	1,704,588	<b>2,145,653</b>
	—	—	—	319,153	2,392,516	2,659,584	2,856,854	<b>3,246,467</b>
	—	—	—	—	193,779	274,390	313,585	<b>314,101</b>
	—	—	—	—	—	166,062	684,881	<b>1,188,148</b>
	—	—	—	—	—	—	574,296	<b>1,350,962</b>
	22,448,640	25,946,628	32,370,645	38,982,605	45,878,875	43,549,810	48,523,870	<b>50,695,897</b>