

The logo consists of the letters 'CFE' in a white, serif font, centered within a solid red rectangular box.

中國消防企業集團有限公司

**CHINA FIRE SAFETY  
ENTERPRISE GROUP LIMITED**

(Incorporated in the Cayman Islands with limited liability)

Stock Code : 445

Annual Report 2011

The background of the entire page is a dynamic, abstract image of flames. The fire is rendered in shades of bright yellow and orange at the base, transitioning to deep red and dark orange towards the top, set against a black background. The flames appear to be rising and billowing, creating a sense of movement and intensity.

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## CORPORATE INFORMATION

**EXECUTIVE DIRECTORS**

Jiang Xiong, Chairman  
 Jiang Qing  
 Zhang Hai Yan  
 Wang De Feng  
 Weng Xiu Xia  
 Hu Yong

**NON-EXECUTIVE DIRECTORS**

Jean-Charles Thoumire  
 Oon Wee Chin

**INDEPENDENT NON-EXECUTIVE DIRECTORS**

Loke Yu  
 Heng Ja Wei  
 Sun Guo Li

**COMPLIANCE OFFICER**

Jiang Qing

**QUALIFIED ACCOUNTANT**

Li Ching Wah, AHKICPA

**COMPANY SECRETARY**

Li Ching Wah, AHKICPA

**AUTHORIZED REPRESENTATIVES**

Jiang Qing  
 Li Ching Wah, AHKICPA

**MEMBERS OF AUDIT COMMITTEE**

Loke Yu  
 Heng Ja Wei  
 Sun Guo Li

**MEMBERS OF REMUNERATION COMMITTEE**

Loke Yu  
 Heng Ja Wei  
 Jiang Qing

**REGISTERED OFFICE**

Cricket Square  
 Hutchins Drive  
 P.O. Box 2681  
 Grand Cayman KY1-1111  
 Cayman Islands

**HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG**

Rooms 2002-03, 20th Floor  
 World Trade Centre  
 280 Gloucester Road  
 Causeway Bay  
 Hong Kong

**PRINCIPAL PLACE OF BUSINESS IN PRC**

No. 8 Section I, Xin Hua Road  
 Chengdu Cross Straits  
 Technological Industry Park  
 Wenjiang District  
 Chengdu City  
 Sichuan Province  
 PRC

**WEBSITE**

www.chinafire.com.cn

**PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE**

Butterfield Fulcrum Group (Cayman) Limited  
 Butterfield House  
 68 Fort Street  
 P.O. Box 609  
 KY1-1107  
 Grand Cayman  
 Cayman Islands

**HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE**

Computershare Hong Kong Investor Services Limited  
 17M Floor  
 Hopewell Centre  
 183 Queen's Road East  
 Hong Kong

**AUDITOR**

RSM Nelson Wheeler  
 Certified Public Accountants  
 29th Floor  
 Caroline Centre  
 Lee Gardens Two  
 28 Yun Ping Road  
 Hong Kong

**INVESTOR RELATIONS CONSULTANT**

Strategic Financial Relations (China) Limited  
 Unit A, 29th Floor  
 Admiralty Centre I  
 18 Harcourt Road  
 Hong Kong

**STOCK EXCHANGE LISTING**

The Stock Exchange of Hong Kong Limited

**STOCK CODE**

445

## CHAIRMAN'S STATEMENT

I am glad to see there was growth in revenue in all our business segments for the year. Attributable to our staff's hard work, during the year, we secured installation contracts of over RMB640 million, sold over 500 units of our manufactured fire engines, and launched series of new products on the market which are all well-received. Grasping the opportunities derived from the twelfth five-year plan in respect of protection of forest and vegetation, we have developed and produced series of products specifically for use in forest such as the fire fighting motorcycles, hand-carry fire pumps and back-carry fire extinguishers. It is delighted that there are great demand for our products and services and our brands have been firmly established among our customers. Our "Chuan Xiao" brand was determined and announced "Well-known Trademark" by The State Administration for Industry and Commerce of the People's Republic of China during the year, one of the few in the industry. It demonstrated how outstandingly we performed in different aspects such as market share, position in the industry and influences exerted, and customers' recognition.

Gross profit declined and loss recurred, however. Inflating costs of material and labour is one factor, pressure on pricing due to competition is another. It is obvious that we still have a lot to do in respect of cost control. The problem of old age accounts receivables have been perplexing the Group for the past two years, in addition to the cash flow, the results were affected also by the significant amount of allowances for bad and doubtful debts. Although the allowance made for the year was largely reduced and certain long overdue receivables were recovered and allowances previously made reversed, we are not going to relax a bit in view of the large amount of accounts receivable balances outstanding at year end date. Their recoverability is always our main concern and is subject to tight monitoring.

I am quite confident about the future development of all business segments except for the trading division. We were notified, during the year, that one of the two major suppliers of fire engines for our trading business was put under receivership. Stable supply is in question, not to mention new truck models. More fatally, one of our major customers, though not confirmed, has shown intention to deal with directly overseas manufacturers through their branches set up abroad in the future. Uncertainties in both supply and demand have cast doubt over the future of the segment. I believe opportunities always go hand-in-hand with threats. I consider it the time to restructure our trading business, a breakthrough may result in final. Nevertheless, due to the unclear future, the relevant goodwill in book was considered impaired for prudence sake and brought about an impairment loss. During the year, we sold the controlling interests in the network monitoring business, a business we once thought our future growth engine. After years of operation, it turned out that the market condition for the services was far worse than expected. By selling the controlling interests, we ceased "bleeding" by reducing the burden and retained our access to future potentials. After all, we still see network monitoring services a great advantage to the public safety.

## CHAIRMAN'S STATEMENT

We have a rich catalogue of products and services. We have strong distribution networks. We have outstanding teams to fight for market share. An effective cost control is the final step for us to go back to positive return and towards future growth. This is now our first and foremost priority. I and the management team will dedicate ourselves to work in the best interests of the shareholders. For this, I will continue to count on the support and dedication of my fellow directors and our staff.

**Jiang Xiong**

*Chairman*

23 March 2012

## MANAGEMENT DISCUSSION AND ANALYSIS

### **BUSINESS REVIEW**

For the year ended 31 December 2011, turnover of the Group increased 23% to RMB1,119 million. Loss for the year decreased 1% to RMB38 million. An impairment loss on investments in associates and an impairment loss on goodwill amounted to RMB9 million and RMB12 million respectively were made during the year.

### **Installation of fire prevention and fighting systems**

Revenue from installation of fire prevention and fighting systems for the year increased 30% to RMB547 million. Operating loss decreased 67% to RMB8 million.

During the year, contracts of a total sum of RMB649 million (2010: RMB361 million) were secured, of which some were services provide for commercial complexes constructed by the Wanda Group, in which houses blocks of office towers, shopping malls and hotels. There were also contracts obtained from Foxconn Group in respect of the Industrial Park they invested in Chengdu. The reduction in operating loss was the result of the improved recovery of the trade receivables leading to a significant decrease in allowance for bad and doubtful debts. In spite of this, the slimming profit margin because of the rising costs of materials and labour have led to the loss of the segment.

### **Production and sale of fire engines**

Revenue from production and sales of fire engines for the year increased 14% to RMB320 million. Operating results improved, with profit increased to RMB10 million (2010: RMB476,000).

The Group's fire engines manufacturing business has been developing steadily, products are in service all over the country. In addition to the domestic market, the Group is endeavour to expand the market abroad. At the beginning of 2012, the Group has joined the Intersec 2012 held in Dubai, a large regional trade fair and conference of the safety and security community, as one of the 910 exhibitors from over 50 countries. Positive feedback was received from the participants and visitors and hopefully could bring the Group's products far into the world market.

Series of new products are developed and launched every year to catch up with the changing market needs. The aerial platform trucks, trucks capable of moving bi-directionally for used in tunnels, and forest fire trucks are in the final testing stage. Trucks equipped with pumps and monitors discharging water, foam and powder over a range of 200-300 meters in vertical direction are in trial production. The Group has developed systems that allow trucks to draw water from lakes or other sources a distance away, to ensure the availability of water supply in dry region or when no immediate water sources available. The Group believes that a rich product catalogue is the key to outperform competitors.

## MANAGEMENT DISCUSSION AND ANALYSIS

### **Production and sale of fire prevention and fighting equipment**

Revenue from production and sales of fire prevention and fire fighting equipment for the year increased 23% to RMB177 million. Operating profits was RMB11 million (2010: RMB24 million). Included in the operating profits last year was a reversal of the allowance for bad and doubtful debts amounted to RMB12 million.

The profit margin of certain high-end products launched years ago were on the downward sloping trend and therefore affected the results of the segment for the year. The Group recognised the importance of continually introducing new products to maintain its competitiveness. Following the widely accepted Intelligent Auto-aiming Fire Extinguishing System which was particularly designed for constructions with high roof, the Group has targeted a field that were brand new to it — forest fire fighting. During the year, the Group has developed and introduced the forest motorcycle, portable fire pumps and back-carry fire extinguishers. Taking advantage of the national plan on protection of forest and vegetation in the twelfth Five-Year Plan, it is considered a market with high potential and could possibly bring remarkable returns to the Group.

### **Provision of maintenance services**

Revenue from the provision of fire prevention and fighting system maintenance services for the year increased two times to RMB15 million. Operating loss was RMB33,000 (2010: RMB5 million).

In the fourth quarter last year, the Group secured a two-year-contract to provide maintenance services to a number of plants of Foxconn International Holdings in Shenzhen. The full year revenue recognition, as compared to two months only last year, was the main reason for the big increase in revenue as well as decrease in operating loss for the year under review.

### **Provision of network monitoring system services**

The Group sold the controlling interests of the subsidiaries operating the network monitoring systems during the year. Revenue from the business from 1 January 2011 to the date of disposal was RMB2.6 million (2010: RMB5.4 million). Operating loss was RMB5.6 million (2010: RMB2.8 million).

## MANAGEMENT DISCUSSION AND ANALYSIS

The business segment has been operating with unsatisfactory results since it was set up in 2004. When the national standards for the network monitoring systems were promulgated in 2008, it was thought to be a turning point. Unfortunately, market acceptance to the systems continued to be low as customers failed to recognise the protection offered by the systems and generally find it unworthy to spend on. To break the predicament, the Group sold the controlling interests in the business to a partner who is experienced in operating a similar business and is willing to further invest in the development of the systems, in a hope that the Group can retain the potential gain from the system (as it is still seen as a services with high potential) but at a lower cost.

### **Trading of fire engines, fire prevention and fighting and rescue equipment**

Revenue from the trading of fire engines, fire prevention and fighting and rescue equipment for the year increased 10% to RMB58 million. Operating results, had the impairment loss on goodwill of RMB12 million been excluded, would have been a profit of around RMB2 million which approximated that for last year.

Up to the date of this report, the Group has secured contracts for three fire engines only which were far less than that for the previous two years. One of the two major suppliers of the Group has been put under receivership and affected the stability of a significant part of the Group's supply. Besides, one of the Group's major customers has shown its intention of dealing directly with overseas fire engines manufacturers through their branches abroad in the future and this could bring serious negative effect to the Group's trading business. The Group is considering reformulating its strategies for the business and because of its uncertain future, an impairment loss on the relevant goodwill was made for prudence sake.

### **FINANCIAL RESOURCES, LIQUIDITY, CONTINGENT LIABILITIES AND PLEDGE OF ASSETS**

As at 31 December 2011, the Group had bank and cash balances amounting to approximately RMB157 million (2010: RMB277 million) of which RMB7 million (2010: RMB15 million) was pledged for bid bond guarantee issued, performance guarantee, and guarantee for letter of credit issued. Outstanding balances of bank borrowings as at the year end date were RMB100 million (2010: RMB95 million) representing short term bank loans borrowed by two of the Company's subsidiaries in Sichuan. The trust receipt loans amounted to RMB5 million last year borrowed by a subsidiary in Hong Kong, being drawn from the banking facilities granted by a bank in Hong Kong, were fully settled in the year. The banking facilities, which sum up to USD23 million, covering bank overdraft and other trade lines facilities including letter of credit, trust receipt loans, and forward contracts. The settlement of the borrowings under the facilities was guaranteed by the Company.



## MANAGEMENT DISCUSSION AND ANALYSIS

The significant decrease in bank and cash balances was the result of the settlement of costs for installation projects well in advance of receipt of project revenue. Contract terms for installation projects are getting tougher with competition becoming severer. Not only that advance payments, which were common in the past, have been ignored, customers are also prolonging the credit period or delaying settlement, posing a big burden on the Group's cash position.

As at 31 December 2011, current assets and current liabilities of the Group were approximately RMB1,365 million (2010: RMB1,278 million) and RMB493 million (2010: RMB392 million) respectively. The current ratio was approximately 2.8 times (2010: 3.3 times). Gearing ratio (interest bearing debt/total equity) at end of the year was 7.9% (2010: 7.3%).

Renminbi is the functional currency and adopted as the reporting currency by the Group. The majority of the Group's assets, liabilities, sales and purchases are primarily denominated in Renminbi and Hong Kong dollar. The Group used forward foreign currency exchange contracts to minimize exposure to exchange rate volatility arising from receivables and payables involving currencies other than Renminbi and Hong Kong dollar. There was no forward foreign currency exchange contract outstanding at 31 December 2011.

Save as disclosed, the Group has no material contingent liabilities or pledge of assets for the year ended 31 December 2011.

### **INVESTMENTS, DISPOSALS AND CAPITAL COMMITMENTS**

#### **Investments**

During the year, the Group invested in the setting up and operation of a guest house in Chengdu, Sichuan. The guest house was established by leasing and renovating the old office buildings of the Sichuan Fire Brigade. It will be used mainly for receiving customers, guests and visitors of the subsidiaries of the Group in Sichuan. In addition to showing the Group's hospitality, a new stream of income will be formed by capturing their spending in accommodations and food and beverages. Vacant rooms, if any, will be opened to tourists or other visitors. The Group's total investment is estimated to be around RMB30 million.

## MANAGEMENT DISCUSSION AND ANALYSIS

### **Disposals**

The Group sold 2% of its equity interests in a group of subsidiaries operating the network monitoring system services (the “Sub-group”) at a consideration of RMB3 million during the year. After the disposal, the Group holds 49% interests in the Sub-group and the acquirer holds 51%. In other words, the Group sold the controlling interests in the Sub-group. Because of low market acceptance, the network monitoring business has been operating at losses since it commenced in 2004. The Group, however, still sees it a high potential business and turn around just a matter of time. By selling the controlling interests, the Group retains its access to the potential gain but at a low costs, though the disposal costs the Group a loss of RMB5 million.

### **Capital commitments**

As at 31 December 2011, the Group has capital commitment of approximately RMB27 million, of which RMB25 million (2010: RMB27 million) was related to the investment amount committed to the local government of the county where the Sichuan factory is located and the remaining RMB2 million (2010: Nil) for the construction of the guest house.

Save as disclosed herein, the Group has no other material capital commitments, investments, acquisitions or disposals of subsidiaries as at 31 December 2011.

### **EMPLOYEES AND REMUNERATION POLICIES**

As at 31 December 2011, the Group had approximately 975 full-time employees (2010: 1,108). Staff costs, excluding directors’ remuneration for the year was RMB49 million (2010: RMB43 million). The decrease in number of staff was a direct result of the disposal of a number of subsidiaries. Staff costs increased despite the decline in number of staff reflected the general pay rise in the PRC. All full-time employees are entitled to medical contributions, provident funds and retirement plans. The Group provides a series of comprehensive in-house and on-the-job training to staff to keep their technical skills and standards up to date for quality services and to enhance work safety.

## DIRECTORS AND SENIOR MANAGEMENT

### DIRECTORS

#### Executive directors

**Mr. JIANG Xiong**, aged 44, is the Chairman of the Board of the Company. He is responsible for the strategic planning and the overall development of the Group and joined the Group in January 1994. He has over 15 years of experience in the fire services and maintenance industry in the PRC. In April 1996, he was awarded the title “Fuzhou Outstanding Entrepreneur” (福州市優秀私營企業家). In May 1996, Mr. Jiang was awarded one of the “Ten Most Outstanding Youths in Fuzhou” and in November 1997 he was appointed as “member of the Ninth Standing Committee of Fuzhou City People’s Political Consultative Conference” (中國人民政治協商會議第九屆福建省福州市常務委員會委員). In May 1999, he was given the award of “Fujian Outstanding Entrepreneur” (福建省優秀青年企業家). In November 2001, he was also appointed as Vice Secretary-General of Fire Committee of International Police Foundation (世界警察基金會消防行業委員會副秘書長), a non-profit organisation for the promotion of police goodwill and development of police science. Mr. Jiang is a qualified engineer in the PRC and obtained the qualification of senior economist from the Human Resources Office of Fujian Provincial Government (福建省人事廳) in January 2004.

**Mr. JIANG Qing**, aged 47, is an executive director and the Chief Executive Officer of the Company. He joined the Group in April 1995 and has over 15 years of experience in the building construction industry and fire prevention and fighting systems installation. Prior to joining the Group in April 1995, Mr. Jiang was an assistant executive of Fujian Construction and Development Limited (福建省建設發展總公司), a company engaged in property development, from February 1993 to April 1995 and he was mainly responsible for the management and administration for construction projects. Mr. Jiang received the professional certificate from Fujian Technical Institute of Construction (福建建築高等專科學校) in September 2000 and is a qualified engineer in the PRC and obtained the qualification of senior economist from the Human Resources Office of Fujian Provincial Government (福建省人事廳) in January 2004. Mr. Jiang was elected the Chairman of the Construction Industry Association and its branch for fire safety industry in 2006. He is responsible for the corporate management and overall operation of the Group. He is the elder brother of Mr. Jiang Xiong.

**Ms. ZHANG Hai Yan**, aged 39, is an executive director of the Company. Ms. Zhang joined the Group in 2004 and is responsible for overseeing acquisitions and other development projects of the Group. Ms. Zhang is a graduate of the Jiangnan Petroleum Institute and was elected the Deputy Secretary General and executive of the Fujian Young Entrepreneur Association in 2005.

## DIRECTORS AND SENIOR MANAGEMENT

**Mr. WANG De Feng**, aged 43, is an executive director of the Company. He is a graduate of the Second Mechanical Engineering Department of the Chongqing University. Mr. Wang joined the Group in 2005. He is a vice president of the Group responsible for overseeing the Group's production and sales of fire engines and fire protection equipment.

**Ms. WENG Xiu Xia**, aged 42, is an executive director of the Company. Ms. Weng joined the Group in 1998 and is a vice president of the Group responsible for overseeing the Group's installation and maintenance service on fire safety systems. She has 20 years experience in project design and management since she graduated from the Faculty of Civil Engineering of the university of Fuzhou in 1992. She was awarded "Grade I project manager" by the Ministry of Construction in 2004 and was elected executives of the Construction Industry Association and its branch for fire safety industry in 2006. Ms. Weng was awarded "Outstanding Manager" by the Construction Office of Fujian Province in 2007.

**Mr. HU Yong**, aged 43, is an executive director of the Company. He is the General Manager and Chief Engineer of Sichuan Morita Fire Safety Appliances Co., Ltd. ("Sichuan Morita"), the Company's fire engines and equipment manufacturing subsidiary. Mr. Hu graduated from the Xihua University (formerly known as Sichuan Institute of Technology), specializing in hydraulic mechanics. Upon graduation, he joined Sichuan Morita as a product designer. He has been working for Sichuan Morita for 19 years and was promoted to the Chief Engineer and then to the General Manager. He has extensive experience in product technology and design, production operations, and administration and management of the company.

### Non-executive directors

**Mr. Jean-Charles Thoumire**, aged 49, was appointed a non-executive director of the Company on 20 February 2012. He is the Controller of United Technologies Climate, Controls and Security Systems Asia. He holds a Bachelor of Business Administration (Maitrise) Banking & Finance from the European Business School, Paris. Since joining United Technologies Corporation in 1993, Mr. Thoumire has held a series of senior positions in the company. He has extensive experience in management, finance, internal controls and compliance in Europe, North America and Asia.

**Mr. Oon Wee Chin**, aged 49, was appointed a non-executive director of the Company on 20 February 2012. He is the Managing Director of Carrier and Chubb Singapore and Southeast Asia. He holds a Bachelor of Commerce from the University of New South Wales, Sydney, Australia. Mr. Oon joined Carrier Corporation, a subgroup of United Technology Corporation, in 1989 and is now leading the sales and distribution operations of Carrier, Chubb and UTC Fire & Security in Singapore and Southeast Asia. He has wide variety experience in general management, finance, distribution, marketing, manufacturing and business development in Asia.

## DIRECTORS AND SENIOR MANAGEMENT

### Independent non-executive directors

**Dr. Loke Yu alias Loke Hoi Lam**, aged 62, was appointed an independent non-executive director of the Company on 1 August 2006. He is the chairman of the audit committee of the Company. Dr. Loke has over 35 years of experience in accounting and auditing for private and public companies, financial consultancy and corporate management. He holds a Master of Business Administration degree from University Teknologi Malaysia and a Doctor of Business Administration degree from University of South Australia. He is a Fellow of The Institute of Chartered Accountants in England and Wales; Hong Kong Institute of Certified Public Accountants and The Hong Kong Institute of Directors. He is also an Associate member of The Hong Kong Institute of Chartered Secretaries.

Dr. Loke is currently the company secretary of Minth Group Limited. He also serves as an independent non-executive director of Vodone Limited, Matrix Holdings Limited, Bio-Dynamic Group Limited, Winfair Investment Company Limited, Scud Group Limited, Zhong An Real Estate Limited and Chiho-Tiande Group Limited, companies listed on The Stock Exchange of Hong Kong Limited.

**Mr. HENG Ja Wei**, aged 34, was appointed an independent non-executive director of the Company on 4 March 2009. Mr. Heng is the Managing Partner of Morison Heng, Certified Public Accountants. Mr. Heng holds a Master of Science degree of the Imperial College, University of London. He is a member of The Association of Chartered Certified Accountants and a member of The Hong Kong Institute of Certified Public Accountants. Mr. Heng is also an independent non-executive director of Lee & Man Chemical Company Limited and Lee & Man Handbags Holding Limited, companies listed on The Stock Exchange of Hong Kong Limited.

**Ms. Sun Guo Li**, aged 56, was appointed an independent non-executive director of the Company on 30 August 2011. She is the vice-president of the Sichuan Fire Protection Association. Ms. Sun is a graduate of the Communist Party School, specializing Economics and Management. She has over 20 years experience of working in and managing fire brigades and was the Deputy Commander of the Sichuan Fire Brigades at the time she retired.

## DIRECTORS AND SENIOR MANAGEMENT

### SENIOR MANAGEMENT

**Ms. ZHANG Yu Rong**, aged 49, is the Financial Controller of Sichuan Morita. Ms. Zhang graduated from the Sichuan Radio TV University (四川廣播電視大學), with an emphasis in finance and accounting. Ms. Zhang was awarded “Qualified Senior Accountant” by the Human Resources Office of the Sichuan Provincial Government (四川省人事廳) in 2000. Upon graduation, she joined Sichuan Morita, and has been working in the accounting unit for over 20 years. She was promoted to the Financial Controller in 2005. She has extensive experience in the finance, taxation, accounting, and management of the company.

**Ms. LIAO Hong**, aged 44, is the General Manager of Allied Best (China) Fire Safety Appliances Manufacturing Co., Ltd., a subsidiary of the Company. Ms Liao is a graduate of the Chongqing University, specializing in Mechanical Engineering. Ms Liao joined Sichuan Morita upon graduation in 1989 and had served the enterprise as a quality control officer and then sales manager, before she resigned in 2005. Ms. Liao has extensive experience in the sales and production of fire safety equipment. She joined the Group again in 2007.

**Mr. CAI Jun**, aged 48, is the Managing Director of Beijing City Chongzheng Huasheng Emergency Appliances System Co., Ltd. (“Chongzheng Huasheng”) (北京市崇正華盛應急設備系統有限責任公司), a subsidiary of the Company. Mr. Cai is a graduate of the Department of Mechanical Engineering of the Southwest Jiaotong University (西南交通大學). He is the Divisional Leader of the Emergency Lighting Division of the Interior Experts Committee of the China Illumination Engineer Association (中國照明學會室內專業委員會應急照明課題組組長), and the committee member of the No. 6 Sub-Committee of the China Fire Safety Standardizations Technology Committee (中國消防標準化技術委員會第六分委技術委員會委員). Mr. Cai is also a member of the editorial committee responsible for formulating the National Standards in fire safety lighting equipments (消防應急燈具), fire safety emergency power sources (消防設備應急電源), and the Acceptance Standards for the Installation of Emergency Lighting Equipments and Signage (消防應急照明系統及標誌牌安裝驗收規範).

**Mr. REN Long**, aged 49, the General Manager of Chuanxiao Fire Engineering Company Limited, a subsidiary of the Company. He has worked in the fire safety engineering and project implementation and administration for over 20 years. Mr. Ren has extensive experience in the administration of numerous large-scaled fire safety projects.

## CORPORATE GOVERNANCE REPORT

### **CORPORATE GOVERNANCE PRACTICES**

Throughout the year ended 31 December 2011, the Company has complied with the code provisions set out in the Code on Corporate Governance Practices set out in Appendix 14 of the Listing Rules, except for the following:

1. Only two board meetings were held during the year.
2. There were no fixed terms of appointment for the directors.
3. According to the articles of association, no director holding office as chairman and/or managing director shall be subject to retirement by rotation.

The details of such deviation have been disclosed in the relevant paragraphs below.

### **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted a code of conduct regarding securities transactions by directors on terms no less exacting than the required standard of dealings set out in the Model Code for Securities Transactions by Directors of Listed Companies of the Listing Rules. Having made specific enquiry of all directors, all directors confirmed they have complied with the required standard set out in the required standard of dealings and the code of conduct regarding securities transactions by directors adopted by the Company.

### **BOARD OF DIRECTORS**

The Board, up to the date of this report, is composed of six executive directors, two non-executive directors and three independent non-executive directors. Name of the directors are set out in the table below. Mr. Jiang Xiong (Chairman) and Mr. Jiang Qing (Chief Executive Officer) are brothers.

There were two Board meetings held during the year which, besides the approval of the Company's interim and annual reports, were mainly related to strategic decisions. Day to day operational decisions were delegated to the management team of the Company. Other than in Board meetings, members of the Board are communicated regularly to discuss the performance of the Group. The Board is in the opinion that these communications allow the Board members to have a thorough understanding of the Group to exercise effective leadership and supervision of the Group, though the number of Board meetings held was less than the four as stated in the code provision.

## CORPORATE GOVERNANCE REPORT

### BOARD OF DIRECTORS *(continued)*

Attendance of each director is set out below:

<b>Name of directors</b>	<b>No. of meetings attended</b>
<i>Executive directors</i>	
Mr. Jiang Xiong ( <i>Chairman</i> )	2/2
Mr. Jiang Qing ( <i>Chief Executive Officer</i> )	2/2
Ms. Zhang Hai Yan	2/2
Mr. Wang De Feng	2/2
Ms. Weng Xiu Xia	2/2
Mr. Hu Yong	2/2
<i>Non-executive directors</i>	
Ms. Xi Zheng Zheng	2/2
Mr. Harinath Krishnamurthy	2/2
Mr. Jean-Charles Thoumire	0/0*
Mr. Oon Wee Chin	0/0*
<i>Independent non-executive directors</i>	
Dr. Loke Yu	2/2
Mr. Heng Ja Wei	2/2
Mr. Sun Jian Guo	1/2
Ms. Sun Guo Li	0/0*

The Company has received, from each of the independent non-executive directors, an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all of the independent non-executive directors are independent.

- \* Mr. Jean-Charles Thoumire, Mr. Oon Wee Chin were appointed directors of the Company on 20 February 2012 and Ms. Sun Guo Li was appointed on 30 August 2011. There was no board meeting held in 2011 after their appointments.



## CORPORATE GOVERNANCE REPORT

### AUDITOR'S REMUNERATION

Auditor's remuneration is for audit services provided only. The auditor did not provide any non-audit services to the Group during the year.

### CHAIRMAN AND CHIEF EXECUTIVE OFFICER

Mr. Jiang Xiong is the Chairman of the Board and Mr. Jiang Qing is the Chief Executive Officer of the Company. The Chairman is responsible for leading the Board in formulating strategic plans for the Group while the Chief Executive Officers oversees the Group's daily operations and execution of Board decisions.

According to the articles of association, no director holding office as chairman and/or managing director shall be subject to retirement by rotation. This is not in strict compliance with the code provision of the Code on Corporate Governance Practice which requires every director (including those appointed for a specific term) to be subject to retirement by rotation at least once every three years.

### NON-EXECUTIVE DIRECTORS

There were no fixed terms of appointment for the non-executive directors but they are subject to retirement by rotation according to the Company's articles of association. Under the Company's articles of association, one third of the directors for the time being (or if their number is not a multiple of three, then the number nearest to but not greater than one third) will retire from office by rotation at each annual general meeting in accordance with the provisions of the articles of association. The Board is of the opinion that this serves the same objectives of the relevant provision.

### REMUNERATION OF DIRECTORS

The remuneration committee comprises Dr. Loke Yu and Mr. Heng Ja Wei, both are independent non-executive directors of the Company, and Mr. Jiang Qing who is an executive director and Chief Executive Officer of the Company. The primary duties of the committee are to formulate policy and structure of remuneration of directors and senior management of the Group and to provide advice and recommendations thereon to the Board. During the year, the remuneration committee held one meeting, in which all members were present, to review all of the directors' remuneration packages.

## CORPORATE GOVERNANCE REPORT

### NOMINATION OF DIRECTORS

The Board's nomination committee will start running on 1 April 2012. Before that, the appointment of new director(s) was a matter for consideration and decision by the full Board. The Board considers that the new director(s) is expected to have expertise in relevant area to make contribution to the Company and to have sufficient time to participate in the decision making process of the Company. Under the Company's articles of association, one third of the directors for the time being (or if their number is not a multiple of three, then the number nearest to but not greater than one third) will retire from office by rotation at each annual general meeting in accordance with the provisions of the articles of association.

### AUDIT COMMITTEE

The audit committee comprises three independent non-executive directors, Dr. Loke Yu, Mr. Heng Ja Wei and Ms. Sun Guo Li. The primary duties of the audit committee are to review the Company's annual report and accounts and half-yearly reports and to provide advice and comments thereon to the Board. The audit committee is also responsible for reviewing and supervising the financial reporting process and internal control procedures of the Group. Mr. Sun Jian Guo resigned as independent non-executive director of the Company and member of the audit committee on 30 August 2011. The places vacated by his resignation were filled by Ms. Sun Guo Li on the same date.

During the year, the audit committee held two meetings to review and comment on the Company's interim and annual financial reports and to meet with the external auditors and participate in the reappointment and assessment of the performance of the external auditors. Attendance of each member of the audit committee is set out below:

Name of members	No. of meetings attended
Dr. Loke Yu ( <i>Chairman</i> )	2/2
Mr. Heng Ja Wei	2/2
Mr. Sun Jian Guo	1/2
Ms. Sun Guo Li	0/0*

\* Ms. Sun Guo Li was appointed director of the Company on 30 August 2011. There was no meeting of the audit committee held in 2011 after her appointment.

The Group's results for the year have been reviewed by the audit committee.

### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

The directors are responsible for the preparation of the financial statements, which give a true and fair view of the condition of the Group. The auditor is responsible to form an independent opinion, based on the audit, on the financial statements prepared by the directors and reports the opinion solely to the shareholders of the Company.

## DIRECTORS' REPORT

The directors present their annual report and the audited financial statements of the Group for the year ended 31 December 2011.

### 1. PRINCIPAL ACTIVITIES

The Company acts as an investment holding company. The activities of its principal subsidiaries, associates and a jointly controlled entity are set out in notes 23, 24 and 25 to the financial statements.

### 2. RESULTS AND FINANCIAL POSITION

The results of the Group for the year ended 31 December 2011 are set out in the consolidated statement of comprehensive income on page 28.

The state of affairs of the Group at 31 December 2011 are set out in the consolidated statement of financial position on page 29.

### 3. SHARE CAPITAL

Details of the movements in the share capital of the Company are set out in note 39 to the financial statements.

### 4. RESERVES

The movements in the reserves of the Group during the year are set out in the consolidated statement of comprehensive income on page 28 and consolidated statement of changes in equity on page 32.

The Company's reserves available for distribution to shareholders as at 31 December 2011 were RMB717,723,000 (2010: RMB724,548,000).

Under the Company Law (Revised) Chapter 22 of Cayman Islands, the share premium and the contributed surplus account of the Company is available for distribution. However, the Company cannot declare or pay a dividend, or make a distribution out of share premium and contributed surplus if:

- (a) it is, or would after the payment be, unable to pay its liabilities as they become due; or
- (b) the realisable value of its assets would thereby be less than the aggregate of its liabilities and its issued share capital and share premium accounts.

## DIRECTORS' REPORT

### 5. DIVIDENDS

The directors do not recommend the payment of any dividend for the year ended 31 December 2011 (2010: Nil).

### 6. PROPERTY, PLANT AND EQUIPMENT

Details of the movements in the property, plant and equipment of the Group during the year are set out in note 18 to the financial statements.

### 7. DIRECTORS

The directors who held office during the year and up to date of this report were:

#### Executive Directors

Mr. Jiang Xiong (*Chairman*)

Mr. Jiang Qing

Ms. Zhang Hai Yan

Mr. Wang De Feng

Ms. Weng Xiu Xia

Mr. Hu Yong

#### Non-executive Directors

Mr. Jean-Charles Thoumire (appointed on 20 February 2012)

Mr. Oon Wee Chin (appointed on 20 February 2012)

Ms. Xi Zheng Zheng (resigned on 20 February 2012)

Mr. Harinath Krishnamurthy (resigned on 20 February 2012)

#### Independent Non-executive Directors

Dr. Loke Yu

Mr. Heng Ja Wei

Ms. Sun Guo Li (appointed on 30 August 2011)

Mr. Sun Jian Guo (resigned on 30 August 2011)

In accordance with the provisions of the Company's articles of association, Mr. Weng De Feng, Mr. Heng Ja Wei, Mr. Jean-Charles Thoumire, Mr. Oon Wee Chin and Ms. Sun Guo Li retire from office and, being eligible, offer themselves for re-election.

### 8. DIRECTORS' SERVICE CONTRACTS

No service contract has been entered into between the Company and the directors. The term of office of each of the directors is the period to his/her retirement by rotation in accordance with the Company's articles of association.

## DIRECTORS' REPORT

### 9. DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS IN THE COMPANY'S SECURITIES

Save as disclosed below, as of 31 December 2011, none of the directors or chief executives has any interest or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong) ("SFO")) which were required to be notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or were required, pursuant to Section 352 of the SFO to be entered in the register required to be kept therein or which were required, pursuant to the Model Code for Securities Transactions by Directors of Listed Companies of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), to be notified to the Company and the Stock Exchange.

#### Long positions in ordinary shares of the Company

Name of director	Capacity and types of interests	Number of issued shares of HK\$0.01 each of the Company held	Percentage of issued capital of the Company
Mr. Jiang Xiong ("Mr. Jiang")	Beneficial owner ( <i>Note a</i> )	981,600,000	63.28% ( <i>Note c</i> )
	Deemed interest ( <i>Note b</i> )	825,000,000	
Mr. Jiang Qing	Beneficial owner	7,500,000	0.26%

*Notes:*

- (a) Mr. Jiang is beneficially interested in 981,600,000 shares. By virtue of the option agreement (the "Option Agreement") entered into between Mr. Jiang and United Technologies Far East Limited ("UTFE"), a subsidiary of United Technologies Corporation ("UTC"), Mr. Jiang and UTFE are parties to the agreement under Section 317 of the SFO. Under the SFO, Mr. Jiang is deemed to have a long position in the 825,000,000 shares of the Company owned by UTFE.
- (b) Mr. Jiang has a short position in the shares to be sold under the Option Agreement. On the other hand, UTFE has a long position in the option shares under the Option Agreement and therefore Mr. Jiang is deemed to have a long position in the option shares in his capacity as a party to the agreement to which Section 317(1)(a) of the SFO applies.
- (c) The percentage figure as stated is calculated without taking into account the deemed long position in the shares to be sold under the Option Agreement.

## DIRECTORS' REPORT

### 9. DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS IN THE COMPANY'S SECURITIES *(continued)*

#### Short positions in ordinary shares of the Company

Pursuant to the Option Agreement, Mr. Jiang grants an option (the "Option") to UTFE, which, when exercised, will require Mr. Jiang to sell to UTFE the lower of:

- (i) such number of shares of the Company as are required to be sold by Mr. Jiang to UTFE to enable UTFE to beneficially hold, in addition to any other shares of the Company held by UTFE at the relevant time, in aggregate, 51% of the voting rights of the Company immediately following completion of the exercise of the Option under the Option Agreement; and
- (ii) all shares of the Company held by Mr. Jiang at the time when UTFE exercises the Option.

Mr. Jiang has a short position in the shares to be sold (as held by UTFE) under the Option Agreement.

Details of the Option Agreement are set out in the Company's announcement and circular dated 2 February 2005 and 10 March 2005 respectively.

#### Options to subscribe for ordinary shares in the Company

Grantee	Date of grant	Number of shares issuable under the options granted	Exercisable period	Exercise price HK\$	Number of	Percentage
					shares issuable under the options outstanding as at 31 January 2011 and 31 December 2011	of issued share capital of the Company
Mr. Jiang Qing	25 May 2004	20,000,000	25 May 2004 to 24 May 2014	0.44	20,000,000	0.70%

*Note:* All options granted are vested on the date of acceptance, i.e. 25 May 2004.

Save as disclosed above, no options were granted to, or exercised by, the directors during the year.

## DIRECTORS' REPORT

### 10. DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Other than as disclosed above, at no time during the year was the Company or any of its subsidiaries a party to any arrangements to enable the directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate, and neither the directors nor the chief executives, nor any of their spouses or children under the age of 18, had any right to subscribe for the securities of the Company, or had exercised any such right.

### 11. DIRECTORS' INTERESTS IN CONTRACTS OF SIGNIFICANCE

Save as disclosed above, no contracts of significance to which the Company or any of its subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

### 12. INTERESTS DISCLOSEABLE UNDER THE SFO AND SUBSTANTIAL SHAREHOLDERS

As at 31 December 2011, the register of substantial shareholders maintained by the Company pursuant to Section 336 of the SFO shows that other than the interests disclosed above in respect of certain directors, the following shareholders had notified the Company of their relevant interests in the issued share capital of the Company.

#### Long positions in ordinary shares of the Company

Name of shareholder	Capacity and types of interests	Number of issued shares of HK\$0.01 each of the Company held	Percentage of issued capital of the Company
UTFE	Beneficial owner	825,000,000	63.28%
	Deemed interest (Note a)	981,600,000	(Note b)
Otis Elevator Company	Interest of a controlled corporation (Note c)	1,806,600,000	63.28%
Carrier Corporation	Interest of a controlled corporation (Note d)	1,806,600,000	63.28%
UTC	Interest of a controlled corporation (Note e)	1,806,600,000	63.28%

## DIRECTORS' REPORT

### 12. INTERESTS DISCLOSEABLE UNDER THE SFO AND SUBSTANTIAL SHAREHOLDERS *(continued)*

#### **Long positions in ordinary shares of the Company** *(continued)*

*Notes:*

- (a) By virtue of the Option Agreement, Mr. Jiang and UTFE are parties to the agreement under Section 317 of the SFO. Under the SFO, UTFE is deemed to have a long position in the 981,600,000 shares held by Mr. Jiang.
- (b) UTFE has a long position in the shares to be sold under the Option Agreement. Pursuant to the Option Agreement, Mr. Jiang grants the option to UTFE which when exercised, will require Mr. Jiang to sell to UTFE the lower of: (i) such number of shares of the Company as are required to be sold by Mr. Jiang to UTFE to enable UTFE to beneficially hold, in addition to any other shares of the Company held by UTFE at the relevant time, in aggregate, 51% of the voting rights of the Company immediately following completion of the exercise of the option under the Option Agreement; and (ii) all shares of the Company held by Mr. Jiang at the time when UTFE exercises the option. The percentage figure as stated is calculated without taking into account the long position in the shares to be sold under the Option Agreement.
- (c) Otis Elevator Company is beneficially interested in 50.9% of the issued share capital of UTFE and is deemed or taken to be interested in the 1,806,600,000 shares in which UTFE has declared an interest for the purpose of the SFO.
- (d) Carrier Corporation is beneficially interested in 49.1% of the issued share capital of UTFE and is deemed or taken to be interested in the 1,806,600,000 shares in which UTFE has declared an interest for the purpose of the SFO.
- (e) UTC is beneficially interested in the entire share capital of Otis Elevator Company and Carrier Corporation and is deemed or taken to be interested in the 1,806,600,000 shares in which Otis Elevator Company and Carrier Corporation have declared an interest for the purpose of the SFO.

#### **Short positions in ordinary shares of the Company**

UTFE has a long position in the option shares under the Option Agreement. On the other hand, Mr. Jiang has a short position, and therefore UTFE is deemed to have a short position in the shares to be sold (as held by Mr. Jiang) under the Option Agreement pursuant to Section 317 of the SFO.

Other than as disclosed above, the Company has not been notified of any other interests or short position in the issued share capital of the Company as at 31 December 2011.



## DIRECTORS' REPORT

### **13. SHARE OPTIONS**

Particulars of the Company's share option scheme and details of the options are set out in note 40 to the financial statements.

### **14. RETIREMENT BENEFIT SCHEMES**

The Group complies with the Mandatory Provident Fund Schemes Ordinance in making mandatory contributions for its staff in Hong Kong and to the staff retirement fund for staff in the People's Republic of China.

### **15. PURCHASE, SALE OR REDEMPTION OF SECURITIES**

During the year ended 31 December 2011, neither the Company nor any of its subsidiaries purchased, cancelled or redeemed any listed securities of the Company.

### **16. APPOINTMENT OF INDEPENDENT NON-EXECUTIVE DIRECTORS**

The Company has received, from each of the independent non-executive directors, an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all of the independent non-executive directors are independent.

### **17. PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Company's articles of association, or the laws of the Cayman Islands, which would oblige the Company to offer new shares on prorata basis to existing shareholders.

### **18. COMPETING INTERESTS**

None of the directors or the management shareholder of the Company and their respective associates (as defined in the Listing Rules) had any interest in a business which competes or may compete with the business of the Group or had any other conflicts of interest, which any such person has or may have with Group.

### **19. MAJOR CUSTOMERS AND SUPPLIERS**

During the year ended 31 December 2011, the aggregate purchases and turnover attributable to the Group's five largest suppliers and customers were both less than 30% of the Group's purchases and turnover respectively.

### **20. SUFFICIENCY OF PUBLIC FLOAT**

The Company has maintained a sufficient public float throughout the year ended 31 December 2011.

## DIRECTORS' REPORT

### **21. AUDITOR**

A resolution to re-appoint the retiring auditor, RSM Nelson Wheeler, will be put at the forthcoming annual general meeting.

On behalf of the Board

**Jiang Xiong**

*CHAIRMAN*

23 March 2012

## INDEPENDENT AUDITOR'S REPORT

**RSM Nelson Wheeler**

中瑞岳華(香港)會計師事務所

Certified Public Accountants

**TO THE SHAREHOLDERS OF  
CHINA FIRE SAFETY ENTERPRISE GROUP LIMITED***(Incorporated in the Cayman Islands with limited liability)*

We have audited the consolidated financial statements of China Fire Safety Enterprise Group Limited (the “Company”) and its subsidiaries (collectively referred to as the “Group”) set out on pages 28 to 105, which comprise the consolidated and Company statements of financial position as at 31 December 2011, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

**DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS**

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

**AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

## INDEPENDENT AUDITOR'S REPORT

### **AUDITOR'S RESPONSIBILITY** *(continued)*

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **OPINION**

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2011, and of the Group's results and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

### **RSM Nelson Wheeler**

Certified Public Accountants  
Hong Kong

23 March 2012

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2011

	Note	2011 RMB'000	2010 RMB'000
<b>Turnover</b>	6	<b>1,119,368</b>	908,285
Cost of sales and services		<u>(1,016,417)</u>	<u>(800,268)</u>
<b>Gross profit</b>		<b>102,951</b>	108,017
Other income	7	<b>9,154</b>	8,588
Selling and distribution costs		<b>(33,562)</b>	(29,156)
Administrative expenses		<b>(79,974)</b>	(101,371)
Share of profits of associates		<b>726</b>	1,171
Other expenses	9	<b>(21,184)</b>	(12,038)
Finance costs	10	<b>(7,042)</b>	(5,089)
<b>Loss before tax</b>		<b>(28,931)</b>	(29,878)
Income tax expense	11	<b>(9,557)</b>	(9,028)
<b>Loss for the year</b>	12	<b>(38,488)</b>	(38,906)
<b>Other comprehensive income after tax:</b>			
Exchange differences on translating foreign operations		<u>(168)</u>	<u>(123)</u>
<b>Other comprehensive income for the year, net of tax</b>		<u>(168)</u>	<u>(123)</u>
<b>Total comprehensive income for the year</b>		<u><b>(38,656)</b></u>	<u>(39,029)</u>
<b>Loss for the year attributable to:</b>			
Owners of the Company	15	<b>(41,245)</b>	(39,381)
Non-controlling interests		<u>2,757</u>	<u>475</u>
		<u><b>(38,488)</b></u>	<u>(38,906)</u>
<b>Total comprehensive income for the year attributable to:</b>			
Owners of the Company		<b>(41,647)</b>	(39,737)
Non-controlling interests		<u>2,991</u>	<u>708</u>
		<u><b>(38,656)</b></u>	<u>(39,029)</u>
<b>Loss per share (RMB cents)</b>	17		
Basic		<u><b>(1.44)</b></u>	<u>(1.38)</u>
Diluted		<u><b>(1.44)</b></u>	<u>(1.38)</u>

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2011

	Note	2011 RMB'000	2010 RMB'000
<b>Non-current assets</b>			
Property, plant and equipment	18	288,170	282,173
Prepaid land lease payments	19	34,458	35,210
Investment properties	20	36,410	36,410
Goodwill	21	19,640	31,767
Other intangible assets	22	712	965
Investments in associates	24	22,441	29,973
		<b>401,831</b>	416,498
<b>Current assets</b>			
Inventories	26	108,904	95,841
Trade and bills receivables	27	462,314	259,713
Amounts due from contract customers	28	548,137	546,243
Retention receivables	29	9,643	21,125
Prepayments, deposits and other receivables		72,024	69,628
Amount due from a jointly controlled entity	30	4,527	4,570
Amounts due from associates	31	2,121	1,886
Prepaid land lease payments	19	752	752
Derivative financial instruments	32	—	827
Pledged bank deposits	33	7,373	14,859
Bank and cash balances	33	149,568	262,526
		<b>1,365,363</b>	1,277,970
<b>Current liabilities</b>			
Trade and other payables	34	375,017	271,707
Amounts due to contract customers	28	5,671	10,264
Amounts due to non-controlling shareholders	35	4,603	5,055
Bank borrowings	36	99,985	95,478
Finance lease payables	37	36	48
Current tax liabilities		7,971	9,374
		<b>493,283</b>	391,926
<b>Net current assets</b>		<b>872,080</b>	886,044
<b>Total assets less current liabilities</b>		<b>1,273,911</b>	1,302,542

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2011

	Note	2011 RMB'000	2010 RMB'000
<b>Non-current liabilities</b>			
Deferred tax liabilities	38	1,455	2,198
Finance lease payables	37	—	38
		<u>1,455</u>	<u>2,236</u>
<b>NET ASSETS</b>		<u><b>1,272,456</b></u>	<u>1,300,306</u>
<b>Capital and reserves</b>			
Share capital	39	30,168	30,168
Reserves	41	1,201,842	1,243,489
		<u>1,232,010</u>	<u>1,273,657</u>
Equity attributable to owners of the Company		<u>1,232,010</u>	<u>1,273,657</u>
Non-controlling interests		<u>40,446</u>	<u>26,649</u>
<b>TOTAL EQUITY</b>		<u><b>1,272,456</b></u>	<u>1,300,306</u>

Approved by the Board of Directors on 23 March 2012

**Jiang Xiong**

*Director*

**Jiang Qing**

*Director*

## STATEMENT OF FINANCIAL POSITION

At 31 December 2011

	Note	2011 RMB'000	2010 RMB'000
<b>Non-current assets</b>			
Investments in subsidiaries	23	<u>187,567</u>	<u>187,567</u>
<b>Current assets</b>			
Prepayments, deposits and other receivables		37	40
Amounts due from subsidiaries	23	515,497	512,525
Amount due from a jointly controlled entity	30	9,267	9,267
Bank and cash balances	33	<u>24,053</u>	<u>33,962</u>
		<u>548,854</u>	<u>555,794</u>
<b>Current liabilities</b>			
Accrued charges	34	<u>2,874</u>	<u>2,989</u>
<b>Net current assets</b>		<u>545,980</u>	<u>552,805</u>
<b>NET ASSETS</b>		<u><u>733,547</u></u>	<u><u>740,372</u></u>
<b>Capital and reserves</b>			
Share capital	39	30,168	30,168
Reserves	41	<u>703,379</u>	<u>710,204</u>
<b>TOTAL EQUITY</b>		<u><u>733,547</u></u>	<u><u>740,372</u></u>

Approved by the Board of Directors on 23 March 2012

**Jiang Xiong**  
Director

**Jiang Qing**  
Director



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2011

	Attributable to owners of the Company										Non-controlling interests	Total equity
	Share capital	Share premium	Special reserve	Capital reserve	Statutory surplus reserve	Statutory public welfare fund	Statutory reserve fund	Exchange reserve	Retained profits	Total		
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
			(Note 41(c)(i))	(Note 41(c)(ii))	(Note 41(c)(iii))	(Note 41(c)(iv))	(Note 41(c)(v))	(Note 41(c)(vi))				
At 1 January 2010	30,168	646,363	(6,692)	57,840	38,053	24,022	82,427	(512)	441,725	1,313,394	25,863	1,339,257
Total comprehensive income for the year	—	—	—	—	—	—	—	(356)	(39,381)	(39,737)	708	(39,029)
Disposal of subsidiaries (note 42)	—	—	—	—	—	—	—	—	—	—	78	78
Transfer	—	—	—	—	—	274	—	—	(274)	—	—	—
Changes in equity for the year	—	—	—	—	—	274	—	(356)	(39,655)	(39,737)	786	(38,951)
At 31 December 2010 and 1 January 2011	30,168	646,363	(6,692)	57,840	38,053	24,296	82,427	(868)	402,070	1,273,657	26,649	1,300,306
Total comprehensive income for the year	—	—	—	—	—	—	—	(402)	(41,245)	(41,647)	2,991	(38,656)
Capital contribution	—	—	—	—	—	—	—	—	—	—	1,200	1,200
Disposal of subsidiaries (note 42)	—	—	—	—	—	—	—	—	—	—	9,606	9,606
Transfer	—	—	—	—	—	1,145	—	—	(1,145)	—	—	—
Changes in equity for the year	—	—	—	—	—	1,145	—	(402)	(42,390)	(41,647)	13,797	(27,850)
At 31 December 2011	30,168	646,363	(6,692)	57,840	38,053	25,441	82,427	(1,270)	359,680	1,232,010	40,446	1,272,456

## CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2011

	Note	2011 RMB'000	2010 RMB'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Loss before tax		<b>(28,931)</b>	(29,878)
Adjustments for:			
Allowance for bad and doubtful debts		<b>6,216</b>	40,987
Allowance/(reversal of allowance) for obsolete and slow-moving inventories		<b>195</b>	(1,789)
Amortisation of other intangible assets		<b>253</b>	253
Amortisation of prepaid land lease payments		<b>752</b>	791
Depreciation of property, plant and equipment		<b>19,000</b>	20,301
Fair value gain on derivative financial instruments		<b>—</b>	(850)
Loss/(gain) on disposal of subsidiaries	42	<b>4,985</b>	(616)
Impairment loss on goodwill		<b>12,127</b>	—
Impairment loss on investments in associates		<b>9,057</b>	12,038
Interest expense		<b>7,042</b>	5,089
Interest income		<b>(1,588)</b>	(1,112)
Loss on disposal of property, plant and equipment		<b>153</b>	1,777
Share of profits of associates		<b>(726)</b>	(1,171)
Operating profit before working capital changes		<b>28,535</b>	45,820
Increase in inventories		<b>(13,708)</b>	(26,369)
(Increase)/decrease in trade and bills receivables		<b>(200,604)</b>	14,594
Increase in amounts due from contract customers		<b>(1,894)</b>	(159,465)
Decrease in retention receivables		<b>1,263</b>	710
(Increase)/decrease in prepayments, deposits and other receivables		<b>(1,800)</b>	207,004
Increase in trade and other payables		<b>101,510</b>	26,576
(Decrease)/increase in amounts due to contract customers		<b>(4,593)</b>	5,892
Cash (used in)/generated from operations		<b>(91,291)</b>	114,762
Interest paid		<b>(7,042)</b>	(5,089)
Income tax paid		<b>(11,686)</b>	(13,338)
Net cash (used in)/generated from operating activities		<b>(110,019)</b>	96,335

## CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2011

	Note	2011 RMB'000	2010 RMB'000
<b>CASH FLOWS FROM INVESTING</b>			
<b>ACTIVITIES</b>			
Purchases of property, plant and equipment		(17,273)	(1,840)
Decrease/(increase) in pledged bank deposits		7,486	(8,927)
Interest received		1,588	1,112
Acquisition of an associate		—	(2,000)
Advance to associates		(1,453)	(668)
Repayment of advance to a jointly controlled entity		43	1,470
Disposal of subsidiaries (net of cash and cash equivalent disposed of)	42	(706)	830
Proceeds from disposal of property, plant and equipment		9	80
Net cash used in investing activities		(10,306)	(9,943)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
(Decrease)/increase in trust receipt loans		(5,365)	5,628
New bank loans raised		99,985	90,000
Repayment of bank loans		(90,000)	(80,000)
Capital injection by a non-controlling shareholder		1,200	—
Advance from non-controlling shareholders		2,031	1,296
Repayment of finance lease payables		(47)	(47)
Net cash generated from financing activities		7,804	16,877
<b>NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS</b>			
		(112,521)	103,269
Effect of foreign exchange rate changes		(437)	(344)
<b>CASH AND CASH EQUIVALENTS AT 1 JANUARY</b>			
		262,526	159,601
<b>CASH AND CASH EQUIVALENTS AT 31 DECEMBER</b>			
		149,568	262,526
<b>ANALYSIS OF CASH AND CASH EQUIVALENTS</b>			
Bank and cash balances		149,568	262,526

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

## 1. GENERAL INFORMATION

The Company was incorporated in the Cayman Islands as an exempted company with limited liability and its shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”). The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands. The principal place of business is No. 8 Section I, Xin Hua Road, Chengdu Cross Straits Technological Industry Park, Wenjiang District, Chengdu City, Sichuan Province, People’s Republic of China (the “PRC”).

The Company is an investment holding company. The principal activities of its principal subsidiaries, associates and a jointly controlled entity are set out in notes 23, 24 and 25 respectively.

## 2. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS

In the current year, the Group has adopted all the new and revised Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants that are relevant to its operations and effective for its accounting year beginning on 1 January 2011. HKFRSs comprise Hong Kong Financial Reporting Standards; Hong Kong Accounting Standards; and Interpretations. The adoption of these new and revised HKFRSs did not result in significant changes to the Group’s accounting policies, presentation of the Group’s financial statements and amounts reported for the current year and prior years.

The Group has not applied the new HKFRSs that have been issued but are not yet effective. The Group has already commenced an assessment of the impact of these new HKFRSs but is not yet in a position to state whether these new HKFRSs would have a material impact on its results of operations and financial position.

## 3. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with the HKFRSs, accounting principles generally accepted in Hong Kong and the applicable disclosures required by the Rules Governing the Listing of Securities on the Stock Exchange and by the Hong Kong Companies Ordinance.

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of investment properties and derivatives which are carried at their fair values.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

The preparation of financial statements in conformity with HKFRSs requires the use of certain key assumptions and estimates. It also requires the directors to exercise its judgements in the process of applying the accounting policies. The areas involving critical judgements and areas where assumptions and estimates are significant to these financial statements, are disclosed in note 4 to the financial statements.

The significant accounting policies applied in the preparation of these financial statements are set out below.

#### (a) Consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries made up to 31 December. Subsidiaries are entities over which the Group has control. Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group has control.

Subsidiaries are consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date the control ceases.

The gain or loss on the disposal of a subsidiary that results in a loss of control represents the difference between (i) the fair value of the consideration of the sale plus the fair value of any investment retained in that subsidiary and (ii) the Company's share of the net assets of that subsidiary plus any remaining goodwill relating to that subsidiary and any related exchange reserve.

Intragroup transactions, balances and unrealised profits are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests represent the equity in subsidiaries not attributable, directly or indirectly, to the Company. Non-controlling interests are presented in the consolidated statement of financial position and consolidated statement of changes in equity within equity. Non-controlling interests are presented in the consolidated statement of comprehensive income as an allocation of profit or loss and total comprehensive income for the year between the non-controlling shareholders and owners of the Company.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### (a) Consolidation *(continued)*

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling shareholders even if this results in the non-controlling interests having a deficit balance.

Changes in the Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions (i.e. transactions with owners in their capacity as owners). The carrying amounts of the controlling and non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to the owners of the Company.

In the Company's statement of financial position the investments in subsidiaries are stated at cost less allowance for impairment losses. The results of subsidiaries are accounted for by the Company on the basis of dividends received and receivable.

#### (b) Business combination and goodwill

The acquisition method is used to account for the acquisition of a subsidiary in a business combination. The cost of acquisition is measured at the acquisition-date fair value of the assets given, equity instruments issued, liabilities incurred and contingent consideration. Acquisition-related costs are recognised as expenses in the periods in which the costs are incurred and the services are received. Identifiable assets and liabilities of the subsidiary in the acquisition are measured at their acquisition-date fair values.

The excess of the cost of acquisition over the Company's share of the net fair value of the subsidiary's identifiable assets and liabilities is recorded as goodwill. Any excess of the Company's share of the net fair value of the identifiable assets and liabilities over the cost of acquisition is recognised in consolidated profit or loss as a gain on bargain purchase which is attributed to the Company.

In a business combination achieved in stages, the previously held equity interest in the subsidiary is remeasured at its acquisition-date fair value and the resulting gain or loss is recognised in consolidated profit or loss. The fair value is added to the cost of acquisition to calculate the goodwill.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### (b) Business combination and goodwill *(continued)*

If the changes in the value of the previously held equity interest in the subsidiary were recognised in other comprehensive income (for example, available-for-sale investment), the amount that was recognised in other comprehensive income is recognised on the same basis as would be required if the previously held equity interest were disposed of.

Goodwill is tested annually for impairment or more frequently if events or changes in circumstances indicate that it might be impaired. Goodwill is measured at cost less accumulated impairment losses. The method of measuring impairment losses of goodwill is the same as that of other assets as stated in the accounting policy (z) below. Impairment losses of goodwill are recognised in consolidated profit or loss and are not subsequently reversed. Goodwill is allocated to cash-generating units that are expected to benefit from the synergies of the acquisition for the purpose of impairment testing.

The non-controlling interests in the subsidiary are initially measured at the non-controlling shareholders' proportionate share of the net fair value of the subsidiary's identifiable assets and liabilities at the acquisition date.

#### (c) Associates

Associates are entities over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policies of an entity but is not control or joint control over those policies. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group has significant influence.

Investment in an associate is accounted for in the consolidated financial statements by the equity method and is initially recognised at cost. Identifiable assets and liabilities of the associate in an acquisition are measured at their fair values at the acquisition date. The excess of the cost of acquisition over the Group's share of the net fair value of the associate's identifiable assets and liabilities is recorded as goodwill. The goodwill is included in the carrying amount of the investment and is tested for impairment together with the investment at the end of each reporting period when there is objective evidence that the investment is impaired. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of acquisition is recognised in consolidated profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### (c) Associates *(continued)*

The Group's share of an associate's post-acquisition profits or losses is recognised in consolidated profit or loss, and its share of the post-acquisition movements in reserves is recognised in the consolidated reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate. If the associate subsequently reports profits, the Group resumes recognising its share of those profits only after its share of the profits equals the share of losses not recognised.

The gain or loss on the disposal of an associate that results in a loss of significant influence represents the difference between (i) the fair value of the consideration of the sale plus the fair value of any investment retained in that associate and (ii) the Group's share of the net assets of that associate plus any remaining goodwill relating to that associate and any exchange reserve.

Unrealised profits on transactions between the Group and its associates are eliminated to the extent of the Group's interests in the associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### (d) Jointly controlled entity

A joint venture is a contractual arrangement whereby the Group and other parties undertake an economic activity that is subject to joint control. Joint control is the contractually agreed sharing of control over the economic activity when the strategic financial and operating decisions relating to the activity require the unanimous consent of the parties sharing control (the "venturers").

A jointly controlled entity is a joint venture that involves the establishment of a separate entity in which each venturer has an interest.



## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**3. SIGNIFICANT ACCOUNTING POLICIES** *(continued)***(d) Jointly controlled entity** *(continued)*

The Group reports its interest in jointly controlled entity using proportionate consolidation. The Group's share of the assets, liabilities, income and expenses of jointly controlled entity are combined with the equivalent items in the consolidated financial statements on a line-by-line basis. Any goodwill arising on the acquisition of the Group's interest in a jointly controlled entity is accounted for in accordance with the Group's accounting policy for goodwill arising on the acquisition of a subsidiary in a business combination.

The gain or loss on the disposal of a jointly controlled entity that results in a loss of joint control represents the difference between (i) the fair value of the consideration of the sale plus the fair value of any investment retained in that jointly controlled entity and (ii) the Group's share of the net assets of that jointly controlled entity plus any remaining goodwill relating to that jointly controlled entity and any related exchange reserve.

Unrealised profits on transactions between the Group and its jointly controlled entity are eliminated to the extent of the Group's interests in the jointly controlled entity. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of jointly controlled entity have been changed where necessary to ensure consistency with the policies adopted by the Group.

**(e) Foreign currency translation***(i) Functional and presentation currency*

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in Renminbi ("RMB"), which is the Company's presentation currency and the functional currency of the principal operating subsidiaries of the Group.

*(ii) Transactions and balances in each entity's financial statements*

Transactions in foreign currencies are translated into the functional currency on initial recognition using the exchange rates prevailing on the transaction dates. Monetary assets and liabilities in foreign currencies are translated at the exchange rates at the end of each reporting period. Gains and losses resulting from this translation policy are recognised in profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### (e) Foreign currency translation *(continued)*

##### (ii) Transactions and balances in each entity's financial statements *(continued)*

Non-monetary items that are measured at fair values in foreign currencies are translated using the exchange rates at the dates when the fair values are determined.

When a gain or loss on a non-monetary item is recognised in other comprehensive income, any exchange component of that gain or loss is recognised in other comprehensive income. When a gain or loss on a non-monetary item is recognised in profit or loss, any exchange component of that gain or loss is recognised in profit or loss.

##### (iii) Translation on consolidation

The results and financial position of all the Group entities that have a functional currency different from the Company's presentation currency are translated into the Company's presentation currency as follows:

- Assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- Income and expenses for each statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the exchange rates on the transaction dates); and
- All resulting exchange differences are recognised in the exchange reserve.

On consolidation, exchange differences arising from the translation of the net investment in foreign entities and of borrowings are recognised in the exchange reserve. When a foreign operation is sold, such exchange differences are recognised in consolidated profit or loss as part of the gain or loss on disposal.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### (f) Property, plant and equipment

Property, plant and equipment including buildings held for use in the production or supply of goods or services, or for administrative purposes are stated at cost less accumulated depreciation and impairment losses.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are recognised in profit or loss during the period in which they are incurred.

Depreciation of property, plant and equipment is calculated at rates sufficient to write off their cost less their residual values over the estimated useful lives on a straight-line basis. The principal annual rates are as follows:

Buildings	20–30 years
Plant and equipment	10%–25%
Tooling and moulds	10%–20%
Furniture and fixtures	10%–25%
Computers	20%
Motor vehicles	10%–20%
Leasehold improvements	Over the shorter of the term of the lease or 20%

The residual values, useful lives and depreciation method are reviewed and adjusted, if appropriate, at the end of each reporting period.

Construction in progress represents buildings under construction and plant and machinery pending installation, and is stated at cost less impairment losses. Depreciation begins when the relevant assets are available for use.

The gain or loss on disposal of property, plant and equipment is the difference between the net sales proceeds and the carrying amount of the relevant asset, and is recognised in profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### (g) Investment properties

Investment properties are land and/or buildings held to earn rentals and/or for capital appreciation. An investment property is measured initially at its cost including all direct costs attributable to the property.

After initial recognition, the investment property is stated at its fair value based on valuation by an external independent valuer. Gains or losses arising from changes in fair value of the investment property are recognised in profit or loss for the period in which they arise.

If an item of property, plant and equipment becomes an investment property because its use has changed, any difference between the carrying amount and the fair value of this item at the date of transfer is recognised as a revaluation of property, plant and equipment.

The gain or loss on disposal of an investment property is the difference between the net sales proceeds and the carrying amount of the property, and is recognised in profit or loss.

#### (h) Leases

The Group as lessee

##### (i) Operating leases

Leases that do not substantially transfer to the lessees all the risks and rewards of ownership of assets are accounted for as operating leases. Lease payments (net of any incentives received from the lessor) are recognised as an expense on a straight-line basis over the lease term.

##### (ii) Finance leases

Leases that substantially transfer to the Group all the risks and rewards of ownership of assets are accounted for as finance leases. At the commencement of the lease term, a finance lease is capitalised at the lower of the fair value of the leased asset and the present value of the minimum lease payments, each determined at the inception of the lease.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**3. SIGNIFICANT ACCOUNTING POLICIES** *(continued)***(h) Leases** *(continued)**(ii) Finance leases (continued)*

The corresponding liability to the lessor is included in the statement of financial position as finance lease payable. Lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Assets under finance leases are depreciated the same as owned assets.

The Group as lessor

*(i) Operating leases*

Leases that do not substantially transfer to the lessees all the risks and rewards of ownership of assets are accounted for as operating leases. Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease.

**(i) Research and development expenditure**

Expenditure on research activities is recognised as an expense in the period in which it is incurred. An internally generated intangible asset is recognised only if all of the following conditions are met:

- An asset is created that can be identified;
- It is probable that the asset created will generate future economic benefits; and
- The development cost of the asset can be measured reliably.

Development costs capitalised include tailor-made software for the provision of online advertising services and costs for developing new models of certain fire prevention and fighting equipment are internally generated intangible assets and are stated at cost less accumulated amortisation and impairment losses. Amortisation is calculated on a straight-line basis over their estimated useful lives of 5 years. Where no internally generated intangible asset can be recognised, development expenditure is recognised in profit or loss in the period in which it is incurred.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### (j) Technical know-how

Technical know-how which represents techniques acquired for the production of certain fire prevention and fighting equipment is stated at cost less accumulated amortisation and impairment losses. Amortisation is calculated on a straight-line basis over their estimated useful lives of nine years.

#### (k) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average basis. The cost of finished goods and work in progress comprises raw materials, direct labour and an appropriate proportion of all production overhead expenditure, and where appropriate, subcontracting charges. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.

#### (l) Installation contracts

When the outcome of an installation contract can be estimated reliably, contract costs are recognised as an expense by reference to the stage of completion of the contract at the end of the reporting period. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately. When the outcome of an installation contract cannot be estimated reliably, contract costs are recognised as an expense in the period in which they are incurred.

Installation contracts in progress at the end of the reporting period are recorded in the statement of financial position at the amount of costs incurred plus recognised profits less recognised losses and progress billings, and are presented in the statement of financial position as “Amounts due from contract customers”. When progress billings exceed costs incurred plus recognised profits less recognised losses, the surplus is recorded in the statement of financial position as “Amounts due to contract customers”. Progress billings not yet paid by the customer are included in the statement of financial position under “Trade receivables”. Amounts received before the related work is performed are included in the statement of financial position under “Receipts in advance”.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### (m) Recognition and derecognition of financial instruments

Financial assets and financial liabilities are recognised in the statement of financial position when the Group becomes a party to the contractual provisions of the instruments.

Financial assets are derecognised when the contractual rights to receive cash flows from the assets expire; the Group transfers substantially all the risks and rewards of ownership of the assets; or the Group neither transfers nor retains substantially all the risks and rewards of ownership of the assets but has not retained control on the assets. On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of the consideration received and the cumulative gain or loss that had been recognised in other comprehensive income is recognised in profit or loss.

Financial liabilities are derecognised when the obligation specified in the relevant contract is discharged, cancelled or expires. The difference between the carrying amount of the financial liability derecognised and the consideration paid is recognised in profit or loss.

#### (n) Trade, bills and other receivables

Trade, bills and other receivables (including retention receivables, amount due from a jointly controlled entity, amounts due from associates, pledged bank deposits and bank and cash balances) are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less allowance for impairment. An allowance for impairment of trade, bills and other receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. The amount of the allowance is the difference between the receivables' carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate computed at initial recognition. The amount of the allowance is recognised in profit or loss.

Impairment losses are reversed in subsequent periods and recognised in profit or loss when an increase in the receivables' recoverable amount can be related objectively to an event occurring after the impairment was recognised, subject to the restriction that the carrying amount of the receivables at the date the impairment is reversed shall not exceed what the amortised cost would have been had the impairment not been recognised.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### (o) Derivative financial instruments

Derivatives are initially recognised and subsequently measured at fair value. Changes in the fair value of derivatives are recognised in profit or loss as they arise.

#### (p) Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents represent cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term highly liquid investments which are readily convertible into known amounts of cash and subject to an insignificant risk of change in value. Bank overdrafts which are repayable on demand and form an integral part of the Group's cash management are also included as a component of cash and cash equivalents.

#### (q) Financial liabilities and equity instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument under HKFRSs. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

#### (r) Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred, and subsequently measured at amortised cost using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

#### (s) Trade and other payables

Trade and other payables (including amounts due to non-controlling shareholders, bank borrowings and finance lease payables) are stated initially at their fair value and subsequently measured at amortised cost using the effective interest method unless the effect of discounting would be immaterial, in which case they are stated at cost.



## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**3. SIGNIFICANT ACCOUNTING POLICIES** *(continued)***(t) Equity instruments**

Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

**(u) Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable and is recognised when it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably.

Revenues from the sales of goods are recognised on the transfer of significant risks and rewards of ownership, which generally coincides with the time when the goods are delivered and the title has passed to the customers.

Service income is recognised when the services are rendered.

Interest income is recognised on a time-proportion basis using the effective interest method.

When the outcome of an installation contract can be estimated reliably, revenue from a fixed price installation contracts is recognised using the percentage of completion method, measured by reference to the percentage of contract costs incurred to date to the estimated total contract costs for the contract. When the outcome of an installation contract cannot be estimated reliably, revenue is recognised only to the extent of contract costs incurred that is probable to be recoverable.

Rental income is recognised on a straight-line basis over the lease term.

**(v) Employee benefits***(i) Employee leave entitlements*

Employee entitlements to annual leave and long service leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave and long service leave as a result of services rendered by employees up to the end of the reporting period.

Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### (v) Employee benefits *(continued)*

##### (ii) Pension obligations

The Group contributes to defined contribution retirement schemes which are available to all employees. Contributions to the schemes by the Group and employees are calculated as a percentage of employees' basic salaries. The retirement benefit scheme cost charged to profit or loss represents contributions payable by the Group to the funds.

##### (iii) Termination benefits

Termination benefits are recognised when, and only when, the Group demonstrably commits itself to terminate employment or to provide benefits as a result of voluntary redundancy by having a detailed formal plan which is without realistic possibility of withdrawal.

#### (w) Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

To the extent that funds are borrowed generally and used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalisation is determined by applying a capitalisation rate to the expenditures on that asset. The capitalisation rate is the weighted average of the borrowing costs applicable to the borrowings of the Group that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### (x) Taxation

Income tax represents the sum of the current tax and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit recognised in profit or loss because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences, unused tax losses or unused tax credits can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries and associates, and investment in a jointly controlled entity, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised, based on tax rates that have been enacted or substantively enacted by the end of the reporting period. Deferred tax is recognised in profit or loss, except when it relates to items recognised in other comprehensive income or directly in equity, in which case the deferred tax is also recognised in other comprehensive income or directly in equity.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### (x) Taxation *(continued)*

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

#### (y) Related parties

A related party is a person or entity that is related to the Group.

(A) A person or a close member of that person's family is related to the Group if that person:

- (i) has control or joint control over the Group;
- (ii) has significant influence over the Group; or
- (iii) is a member of the key management personnel of the Company or of a parent of the Company.

(B) An entity is related to the Group (reporting entity) if any of the following conditions applies:

- (i) The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
- (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
- (iii) Both entities are joint ventures of the same third party.
- (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
- (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group. If the Group is itself such a plan, the sponsoring employers are also related to the Group.
- (vi) The entity is controlled or jointly controlled by a person identified in (A).
- (vii) A person identified in (A)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**3. SIGNIFICANT ACCOUNTING POLICIES** *(continued)***(z) Impairment of assets**

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets except goodwill, investment properties, inventories, receivables and derivative assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of any impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If the recoverable amount of an asset or cash-generating unit is estimated to be less than its carrying amount, the carrying amount of the asset or cash-generating unit is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined (net of amortisation or depreciation) had no impairment loss been recognised for the asset or cash-generating unit in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 3. SIGNIFICANT ACCOUNTING POLICIES *(continued)*

#### (aa) Provisions and contingent liabilities

Provisions are recognised for liabilities of uncertain timing or amount when the Group has a present legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditures expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow is remote.

#### (ab) Events after the reporting period

Events after the reporting period that provide additional information about the Group's position at the end of the reporting period or those that indicate the going concern assumption is not appropriate are adjusting events and are reflected in the financial statements. Events after the reporting period that are not adjusting events are disclosed in the notes to the financial statements when material.

### 4. CRITICAL JUDGEMENT AND KEY ESTIMATES

#### Critical judgement in applying accounting policies

In the process of applying the accounting policies, the directors have made the following judgement that has the most significant effect on the amounts recognised in the financial statements apart from those involving estimations, which are dealt with below.

#### Legal titles of certain land and buildings

As stated in notes 18 and 19 to the financial statements, the Group is in the process of applying for the land use rights and the property rights certificates in respect of certain leasehold land and buildings. Despite the fact that, the Group has not obtained all the relevant land use rights and property rights certificates, the directors determine to recognise those buildings and prepaid land lease payments as property, plant and equipment and prepaid land lease payments on the grounds that the Group is in substance controlling those land and buildings.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 4. CRITICAL JUDGEMENT AND KEY ESTIMATES *(continued)*

#### **Key sources of estimation uncertainty**

The key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

#### *(a) Property, plant and equipment and depreciation*

The Group determines the estimated useful lives, residual values and related depreciation charges for the Group's property, plant and equipment. This estimate is based on the historical experience of the actual useful lives and residual values of property, plant and equipment. The Group will revise the depreciation charge where useful lives and residual values are different to those previously estimated, or it will write-off or write-down technically obsolete or non-strategic assets that have been abandoned or sold.

#### *(b) Profit recognition of installation contracts*

The Group recognises revenue on installation contracts by reference to the stage of completion of the individual contract activity when the outcome of an installation contract can be estimated reliably.

The total budgeted contract cost of each installation contract is estimated by the management. The Group regularly reviews and revises the budget with reference to the progress and anticipated margin of each individual installation contract. Stage of completion is then measured by the proportion that contract costs incurred for work performed to date compare to the estimated total contract costs. In certain circumstances, the percentage of completion is also supported by a certificate from the quantity surveyors or customers.

For applying the percentage of completion method, the Group needs to estimate the gross profit margin of each installation contract, which is determined based on the estimated total installation contract costs and total installation contract sum.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 4. CRITICAL JUDGEMENT AND KEY ESTIMATES *(continued)*

#### Key sources of estimation uncertainty *(continued)*

##### *(c) Impairment of goodwill*

Determining whether goodwill is impaired requires an estimation of the value in use of the cash-generating unit to which goodwill has been allocated. The value in use calculation requires the Group to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate the present value. The carrying amount of goodwill at the end of the reporting period was RMB19,640,000 after an impairment loss of RMB12,127,000 was recognised during 2011. Details of the impairment determination are stated in note 21 to the financial statements.

##### *(d) Fair values of investment properties*

The Group appointed an independent professional valuer to assess the fair values of the investment properties. In determining the fair values, the valuer has utilised a method of valuation which involves certain estimates. The directors have exercised their judgement and are satisfied that the method of valuation is reflective of the current market conditions.

##### *(e) Impairment loss for bad and doubtful debts*

The Group makes impairment loss for bad and doubtful debts based on assessments of the recoverability of the trade and other receivables, including the current creditworthiness and the past collection history of each debtor. Impairment arises where events or changes in circumstances indicate that the balances may not be collectible. The identification of bad and doubtful debts requires the use of judgement and estimates. Where the actual result is different from the original estimate, such difference will impact the carrying value of the trade and other receivables and doubtful debt expenses in the year in which such estimate has been changed.

##### *(f) Allowance for obsolete and slow-moving inventories*

Allowance for obsolete and slow-moving inventories is made based on the ageing and estimated net realisable value of inventories. The assessment of the allowance amount involves judgement and estimates. Where the actual outcome in future is different from the original estimate, such difference will impact the carrying value of inventories and allowance charge/write-back in the period in which such estimate has been changed.



## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 4. CRITICAL JUDGEMENT AND KEY ESTIMATES *(continued)*

#### **Key sources of estimation uncertainty** *(continued)*

##### *(g) Income taxes*

The Group is subject to income taxes in several jurisdictions. Significant estimates are required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

##### *(h) Fair value of investment retained in the subsidiaries*

As disclosed in note 42 to the financial statements, the directors of the Company use their judgement in selecting an appropriate valuation technique for investment retained in the subsidiaries not quoted in an active market. Valuation techniques commonly used by market practitioners are applied. Investment is valued using a discounted cash flow analysis based on assumptions adjusted for specific features of the investment and supported, where possible, by observable market prices or rates.

### 5. FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks: foreign currency risk, credit risk, liquidity risk and interest rate risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

#### **(a) Foreign currency risk**

The Group is exposed to currency risk primarily through sales and purchases which give rise to receivables, payables and bank and cash balances that are denominated in a foreign currency, i.e. a currency other than the functional currency of the operations to which the transactions relate.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**5. FINANCIAL RISK MANAGEMENT** (continued)**(a) Foreign currency risk** (continued)

The carrying amounts of the Group's foreign currency denominated monetary assets and monetary liabilities at 31 December 2011 and 31 December 2010 are as follows:

The Group	Exposure to foreign currencies					
	2011			2010		
	United States dollars	Euro	Hong Kong dollars	United States dollars	Euro	Hong Kong dollars
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Trade and other receivables	1,785	6,057	—	976	3,331	—
Pledged bank deposits and bank and cash balances	6,786	1,975	25,437	4,358	9,464	35,446
Trade and other payables	(6)	(59)	—	(18)	(110)	—
	<u>8,565</u>	<u>7,973</u>	<u>25,437</u>	<u>5,316</u>	<u>12,685</u>	<u>35,446</u>

The Company	Exposure to foreign currencies					
	2011			2010		
	United States dollars	Euro	Hong Kong dollars	United States dollars	Euro	Hong Kong dollars
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Bank and cash balances	—	—	24,053	—	—	33,962
	<u>—</u>	<u>—</u>	<u>24,053</u>	<u>—</u>	<u>—</u>	<u>33,962</u>

The Group currently does not have a foreign currency hedging policy in respect of foreign currency transactions, assets and liabilities. The Group will monitor its foreign currency exposure closely and will consider hedging significant foreign currency exposure should the need arise.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**5. FINANCIAL RISK MANAGEMENT** (continued)**(a) Foreign currency risk** (continued)

The following table details the Group's sensitivity to a reasonably possible change of 5% in exchange rate of each foreign currency against RMB while all other variables are held constant. The sensitivity analysis includes only outstanding foreign currency denominated monetary items including both derivatives and non derivatives instruments at the end of the reporting period and adjusts their translation at each end of the reporting period for a 5% change in foreign currency rates.

	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
(Decrease)/increase in loss for the year		
— if RMB weakens against foreign currencies		
Hong Kong dollars ("HKD")	<b>(1,272)</b>	(1,772)
United States dollars ("USD")	<b>(428)</b>	(266)
Euro ("EUR")	<b>(399)</b>	(634)
— if RMB strengthens against foreign currencies		
HKD	<b>1,272</b>	1,772
USD	<b>428</b>	266
EUR	<b>399</b>	634

In the management's opinion, the sensitivity analysis is unrepresentative of the inherent foreign exchange risk as the year end exposure does not reflect the exposure during the year.

**(b) Credit risk**

The Group's credit risk is primarily attributable to its trade and bills receivables, retention receivables, other receivables, amount due from a jointly controlled entity, amounts due from associates and bank and cash balances. The Group's maximum exposure to credit risk in the event that counterparties fail to perform their obligations at 31 December 2011 in relation to each class of recognised financial assets is the carrying amounts of those assets as stated in the consolidated statement of financial position. In order to minimise credit risk, credit limits and credit terms granted to customers should be approved by delegated officers and follow-up action is taken to recover overdue debts. In addition, the directors have reviewed the recoverable amount of each individual trade debt at each end of the reporting period to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the directors consider that the Group's credit risk is significantly reduced.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 5. FINANCIAL RISK MANAGEMENT *(continued)*

#### (b) Credit risk *(continued)*

The credit risk on bank and cash balances is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The Group has no significant concentrations of credit risk on trade and bills receivables, retention receivables and other receivables with exposure spread over a number of counterparties and customers.

#### (c) Liquidity risk

The Group's policy is to regularly monitor current and expected liquidity requirements to ensure that it maintains sufficient reserves of cash to meet its liquidity requirements in the short and longer term.

The maturity analysis of the Group's financial liabilities, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates, or, if floating, based on rates current at the end of the reporting period) is as follows:

	<b>Less than 1 year RMB'000</b>	<b>Between 1 and 2 years RMB'000</b>
<b>Group</b>		
<b>At 31 December 2011</b>		
Trade payables	99,770	—
Accrued charges	198,728	—
Value added tax, sales tax and other levies	36,231	—
Other payables	12,942	—
Amounts due to non-controlling shareholders	4,603	—
Bank borrowings	103,920	—
Finance lease payables	37	—
<b>At 31 December 2010</b>		
Trade payables	75,902	—
Accrued charges	134,674	—
Value added tax, sales tax and other levies	27,760	—
Other payables	3,072	—
Amounts due to non-controlling shareholders	5,055	—
Bank borrowings	98,615	—
Finance lease payables	51	38
<b>Company</b>		
<b>At 31 December 2011</b>		
Accrued charges	2,874	—
<b>At 31 December 2010</b>		
Accrued charges	2,989	—

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**5. FINANCIAL RISK MANAGEMENT** (continued)**(d) Interest rate risk**

Certain bank borrowings of the Group bear interests at fixed interest rates and therefore are subject to fair value interest rate risks.

The Group's cash flow interest rate risk relates primarily to variable-rate bank borrowings. The Group currently does not have policy on cash flow hedges of interest rate risk. However, management monitors interest rate exposure and will consider hedging significant interest rate risk should the need arise.

The Group's sensitivity to cash flow interest rate risk has been determined based on the exposure to interest rates for the variable-rate bank borrowings at the end of the reporting period and the reasonably possible change taking place at the beginning of each year and held constant throughout the respective year.

	<b>2011</b>	2010
Reasonably possible change in interest rate	<b>50 basis point</b>	50 basis point
	<b>RMB'000</b>	RMB'000
Increase/(decrease) in loss for the year		
— as a result of increase in interest rate	<b>522</b>	463
— as a result of decrease in interest rate	<b>(522)</b>	(463)

**(e) Categories of financial instruments**

	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
<b>Financial assets:</b>		
Financial assets at fair value through profit or loss held for trading	—	827
Loan and receivables (including cash and cash equivalents)	<b>698,490</b>	620,963
<b>Financial liabilities:</b>		
Financial liabilities at amortised cost	<b>452,295</b>	342,027

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 5. FINANCIAL RISK MANAGEMENT *(continued)*

#### (f) Fair value

The carrying amounts of the Group's financial assets and financial liabilities as reflected in the consolidated statement of financial position approximate their respective fair values.

The following disclosures of fair value measurements use a fair value hierarchy which has 3 levels:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

*Disclosures of level in fair value hierarchy:*

Description	<b>2011</b> <b>Fair value</b> <b>measurement</b> <b>using:</b> <b>Level 2</b> <b>RMB'000</b>	2010 Fair value measurement using: Level 2 RMB'000
Financial assets at fair value through profit or loss		
Derivative financial instruments	—	827

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**6. TURNOVER**

Turnover represents the aggregate of the value of installation contract works carried out, the sale proceeds of goods sold, the income from provision of maintenance services and the income from provision of online advertising services during the year less discounts and sales related tax, and is analysed as follows:

	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
Revenue from installation contracts	<b>547,338</b>	420,288
Sales of goods	<b>554,746</b>	477,728
Provision of maintenance services	<b>17,195</b>	10,224
Provision of online advertising services	<b>89</b>	45
	<b><u>1,119,368</u></b>	<u>908,285</u>

**7. OTHER INCOME**

	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
Interest income	<b>1,588</b>	1,112
Rental income	<b>2,762</b>	2,172
Gain on disposal of subsidiaries	—	616
Fair value gain on derivative financial instruments	—	850
Sundry income	<b>4,804</b>	3,838
	<b><u>9,154</u></b>	<u>8,588</u>

**8. SEGMENT INFORMATION**

The Group has six reportable segments as follows:

- installation of fire prevention and fighting systems;
- production and sale of fire engines;
- production and sale of fire prevention and fighting equipment;
- trading of fire engines, fire prevention and fighting and rescue equipment;
- provision of maintenance services; and
- provision of network monitoring system services (*Note*).

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 8. SEGMENT INFORMATION *(continued)*

Each reportable segment is a strategic business unit which offers different products and services that require different production techniques and marketing strategies.

The Group's other operating segment refers to the provision of online advertising services and operation of a guest house, which do not meet any of the quantitative thresholds for determining reportable segments. The information of these other operating segments are included in the "Others" column.

The accounting policies of the operating segments are the same as those described in note 3 to the financial statements. Segment profits or losses do not include interest income, fair value gain on derivative financial instruments, unallocated corporate expenses, impairment loss on investments in associates, share of profits of associates and finance costs. Segment assets do not include investments in associates, amounts due from associates, pledged bank deposits, bank and cash balances and unallocated other receivables. Segment liabilities do not include amounts due to non-controlling shareholders, current and deferred tax liabilities, bank borrowings, finance lease payables and unallocated other payables.

The Group accounts for intersegment sales and transfers as if the sales or transfers were to third parties, i.e. at current market prices.

Note: The Group sold the controlling interests in a number of subsidiaries which were engaged in the provision of network monitoring services during the year. The then strategic business unit disqualified as a reportable segment from the date of disposal, when the then subsidiaries became associates of the Group.



## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**8. SEGMENT INFORMATION** (continued)**Information about reportable segment profit or loss, assets and liabilities:**

	Installation of fire prevention and fighting systems	Production and sale of fire engines equipment	Production of fire prevention and fighting equipment	Trading of fire engines, fire prevention and fighting and rescue equipment	Provision of maintenance services	Provision of network monitoring system services	Others	Elimination	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
<b>For the year ended</b>									
<b>31 December 2011</b>									
TURNOVER									
External sales	547,338	320,090	176,606	58,050	14,607	2,588	89	—	1,119,368
Inter-segment sales	—	34	9,996	6,876	—	—	—	(16,906)	—
Total	<u>547,338</u>	<u>320,124</u>	<u>186,602</u>	<u>64,926</u>	<u>14,607</u>	<u>2,588</u>	<u>89</u>	<u>(16,906)</u>	<u>1,119,368</u>
RESULTS									
Segment (loss)/profit	(8,389)	10,497	10,699	(10,296)	(33)	(5,604)	(2,371)		(5,497)
Interest income									1,588
Impairment loss on investment in an associate									(9,057)
Unallocated corporate expenses									(9,649)
Share of profits of associates									726
Finance costs									<u>(7,042)</u>
Loss before tax									(28,931)
Income tax expense									<u>(9,557)</u>
Loss for the year									<u><u>(38,488)</u></u>

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**8. SEGMENT INFORMATION** (continued)**Information about reportable segment profit or loss, assets and liabilities:**

(continued)

	Installation of fire prevention and fighting systems	Production and sale of fire engines	Production of fire prevention and fighting equipment	Trading of fire engines, fire prevention and fighting and rescue equipment	Provision of maintenance services	Provision of network monitoring system services	Others	Elimination	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
<b>At 31 December 2011</b>									
ASSETS									
Segment assets	<u>808,727</u>	<u>451,064</u>	<u>255,045</u>	<u>7,192</u>	<u>2,955</u>	<u>—</u>	<u>21,548</u>		1,546,531
Investments in associates									22,441
Amounts due from associates									2,121
Pledged bank deposits									7,373
Bank and cash balances									149,568
Unallocated other receivables									<u>39,160</u>
									<u>1,767,194</u>
LIABILITIES									
Segment liabilities	<u>179,930</u>	<u>91,043</u>	<u>87,427</u>	<u>7,264</u>	<u>1,601</u>	<u>—</u>	<u>10,442</u>		377,707
Amounts due to non-controlling shareholders									4,603
Current tax liabilities									7,971
Bank borrowings									99,985
Deferred tax liabilities									1,455
Finance lease payables									36
Unallocated other payables									<u>2,981</u>
									<u>494,738</u>

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**8. SEGMENT INFORMATION** (continued)**Information about reportable segment profit or loss, assets and liabilities:**

(continued)

	Installation of fire prevention and fighting systems	Production and sale of fire engines	Production and sale of fire prevention and fighting equipment	Trading of fire engines, fire prevention and fighting and rescue equipment	Provision of maintenance services	Provision of network monitoring system services	Others	Elimination	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
OTHER INFORMATION									
Capital expenditure	1,881	1,478	1,779	—	—	4	20,997	—	26,139
Depreciation and amortisation	373	12,355	6,596	35	44	494	108	—	20,005
Loss on disposal of property, plant and equipment	9	1	4	—	—	139	—	—	153
Loss on disposal of subsidiaries	—	—	—	—	—	4,985	—	—	4,985
Impairment loss on goodwill	—	—	—	12,127	—	—	—	—	12,127
(Reversal of allowance)/ allowance for obsolete and slow-moving inventories	—	(719)	914	—	—	—	—	—	195
Allowance/(reversal of allowance) for bad and doubtful debts	1,798	2,589	(826)	1,641	1,014	—	—	—	6,216

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**8. SEGMENT INFORMATION** (continued)**Information about reportable segment profit or loss, assets and liabilities:**

(continued)

	Installation of fire prevention and fighting systems	Production and sale of fire engines	Production of fire and sale of fire equipment	Trading of fire engines, fire prevention and fighting and rescue equipment	Provision of maintenance services	Provision of network monitoring system services	Others	Unallocated	Elimination	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
For the year ended 31 December 2010										
TURNOVER										
External sales	420,288	281,130	143,660	52,938	4,861	5,363	45	—	—	908,285
Inter-segment sales	—	11	9,075	6,871	—	—	—	—	(15,957)	—
Total	<u>420,288</u>	<u>281,141</u>	<u>152,735</u>	<u>59,809</u>	<u>4,861</u>	<u>5,363</u>	<u>45</u>	<u>—</u>	<u>(15,957)</u>	<u>908,285</u>
RESULTS										
Segment (loss)/profit	(25,636)	476	24,221	1,913	(4,771)	(2,766)	(332)			(6,895)
Interest income										1,112
Fair value gain on derivative financial instruments										850
Unallocated corporate expenses										(8,989)
Impairment loss on investment in an associate										(12,038)
Share of profits of associates										1,171
Finance costs										(5,089)
Loss before tax										(29,878)
Income tax expense										(9,028)
Loss for the year										<u>(38,906)</u>

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**8. SEGMENT INFORMATION** (continued)**Information about reportable segment profit or loss, assets and liabilities:**

(continued)

	Installation of fire prevention and fighting systems	Production and sale of fire engines	Production of fire prevention and fighting equipment	Trading of fire engines, fire prevention and fighting and rescue equipment	Provision of network monitoring system services	Others	Unallocated	Elimination	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At 31 December 2010									
ASSETS									
Segment assets	666,451	406,438	242,543	25,157	4,549	2,573	313		1,348,024
Investments in associates									29,973
Amounts due from associates									1,886
Pledged bank deposits									14,859
Bank and cash balances									262,526
Unallocated other receivables									37,200
									<u>1,694,468</u>
LIABILITIES									
Segment liabilities	146,316	52,913	61,978	12,507	1,683	3,454	82		278,933
Amounts due to non-controlling shareholders									5,055
Current tax liabilities									9,374
Bank borrowings									95,478
Deferred tax liabilities									2,198
Finance lease payables									86
Unallocated other payables									3,038
									<u>394,162</u>

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 8. SEGMENT INFORMATION (continued)

#### Information about reportable segment profit or loss, assets and liabilities:

(continued)

	Installation of fire prevention and fighting systems	Production and sale of fire engines	Production of fire prevention and fighting equipment	Trading of fire engines, fire prevention and fighting equipment	Provision of maintenance services	Provision of network monitoring system services	Others	Unallocated	Elimination	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
OTHER INFORMATION										
Capital expenditure	64	728	1,017	1	—	28	—	2		1,840
Depreciation and amortisation	392	12,598	6,994	47	107	1,011	186	10		21,345
(Gain)/loss on disposal of property, plant and equipment	—	(20)	(1)	—	—	1,798	—	—		1,777
(Reversal of allowance)/ allowance for obsolete and slow-moving inventories	—	(517)	(1,395)	85	—	38	—	—		(1,789)
Allowance/(reversal of allowance) for bad and doubtful debts	43,031	2,920	(11,560)	1,525	4,860	211	—	—		40,987

#### Geographical information:

	Revenue		Non-current assets	
	2011 RMB'000	2010 RMB'000	2011 RMB'000	2010 RMB'000
PRC	1,118,200	903,705	401,825	404,335
Others	1,168	4,580	6	12,163
	<b>1,119,368</b>	<b>908,285</b>	<b>401,831</b>	<b>416,498</b>

In presenting the geographical information, revenue is based on the locations of the customers.

#### Revenue from major customers:

None of the customers contributed more than 10% of the Group's total revenue for both 2011 and 2010.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**9. OTHER EXPENSES**

	<b>2011</b> <b>RMB'000</b>	2010 RMB'000
Impairment loss on goodwill	<b>12,127</b>	—
Impairment loss on investments in associates	<b>9,057</b>	12,038
	<b>21,184</b>	12,038

**10. FINANCE COSTS**

	<b>2011</b> <b>RMB'000</b>	2010 RMB'000
Interest on bank borrowings wholly repayable within five years	<b>6,855</b>	4,903
Interest on amount due to a non-controlling shareholder	<b>184</b>	181
Finance lease charges	<b>3</b>	5
	<b>7,042</b>	5,089

**11. INCOME TAX EXPENSE**

	<b>2011</b> <b>RMB'000</b>	2010 RMB'000
Current tax — PRC Enterprise Income Tax		
Current year	<b>14,699</b>	6,729
(Over)/under-provision in prior years	<b>(4,399)</b>	101
	<b>10,300</b>	6,830
Deferred tax ( <i>note 38</i> )		
Current year	<b>(1,650)</b>	2,198
Under-provision in prior years	<b>907</b>	—
	<b>(743)</b>	2,198
	<b>9,557</b>	9,028

No provision for Hong Kong Profits Tax has been made in the current year as the relevant group entities incurred a loss for both years or utilised the tax losses brought forward.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 11. INCOME TAX EXPENSE (continued)

Income tax on profits arising in the PRC has been provided based on the prevailing tax rates applicable to the respective group entities.

In accordance with the enterprise income tax laws in the PRC, the statutory tax rate for PRC operations is 25% from 1 January 2008. However, certain of the Group's subsidiary and a jointly controlled entity that are currently entitled to exemption and reduction from the PRC statutory income tax rate will continue to enjoy such privileges until the exemption and reduction periods expire, but not beyond 2012. The relevant tax rates for the Group's subsidiaries in the PRC range from 12.5% to 25% (2010: 12.5% to 25%).

The following subsidiary and a jointly controlled entity were granted tax concessions which entitled them to enjoy income tax exemption for two years followed by three years of 50% tax reduction.

<b>Subsidiary</b>	<b>Tax privileges started from</b>
Allied Best (China) Fire Safety Appliances Manufacturing Co., Ltd.	2008
<b>Jointly-controlled entity</b>	
Shanghai Pudong Special Fire Equipment Co., Ltd.	2007

The reconciliation between the income tax expense and accounting loss at applicable tax rates:

	<b>2011 RMB'000</b>	2010 RMB'000
Loss before tax	<b>(28,931)</b>	(29,878)
Tax at the PRC domestic income tax rate of 25% (2010: 25%)	<b>(7,233)</b>	(7,469)
Tax effect of income that is not taxable	<b>(25)</b>	(682)
Tax effect of expenses that are not deductible	<b>6,831</b>	4,560
Tax effect of temporary differences not recognised	<b>12,674</b>	14,475
Tax effect of share of profits of associates	<b>(182)</b>	(293)
Tax effect attributable to tax concessions	<b>(1,359)</b>	(3,998)
Tax effect of tax losses not recognised	<b>2,408</b>	3,543
Utilisation of tax losses not previously recognised	<b>(566)</b>	(1,534)
(Over)/under-provision in prior years	<b>(3,492)</b>	101
Effect of different tax rates of subsidiaries	<b>501</b>	325
Income tax expense	<b>9,557</b>	9,028



## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**12. LOSS FOR THE YEAR**

The Group's loss for the year is stated at after charging/(crediting) the following:

	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
Allowance for bad and doubtful debts	<b>6,216</b>	40,987
Allowance/(reversal of allowance) for obsolete and slow-moving inventories (included in administrative expenses)	<b>195</b>	(1,789)
Amortisation of other intangible assets (included in administrative expenses)	<b>253</b>	253
Amortisation of prepaid land lease payments	<b>752</b>	791
Auditor's remuneration	<b>1,393</b>	1,393
Cost of inventories sold ( <i>note (i)</i> )	<b>455,107</b>	397,603
Depreciation of property, plant and equipment	<b>19,000</b>	20,301
Impairment loss on goodwill	<b>12,127</b>	—
Impairment loss on investments in associates	<b>9,057</b>	12,038
Loss on disposal of property, plant and equipment	<b>153</b>	1,777
Loss on disposal of subsidiaries	<b>4,985</b>	—
Net foreign exchange loss	<b>562</b>	652
Operating lease charges in respect of rented premises	<b>4,896</b>	4,722
Research and development expenditure ( <i>note (ii)</i> )	<b>2,818</b>	2,986
Staff costs including directors' emoluments		
Salaries, bonuses and allowances	<b>45,510</b>	40,930
Retirement benefit scheme contributions	<b>6,697</b>	5,448
	<b>52,207</b>	46,378

*Note:* (i) Cost of inventories sold includes staff costs, depreciation of property, plant and equipment, amortisation of prepaid land lease payments and operating lease charges of approximately RMB34,213,000 (2010: RMB29,333,000) which are included in the amounts disclosed separately above.

(ii) Research and development expenditure includes staff costs of approximately RMB1,903,000 (2010: RMB2,111,000) which are included in the amounts disclosed separately above.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

## 13. DIRECTORS' EMOLUMENTS

	2011					2010				
	Fees RMB'000	Salaries and other benefits RMB'000	Discretionary bonus RMB'000 <i>(Note (a))</i>	Retirement benefit scheme contributions RMB'000	Total RMB'000	Fees RMB'000	Salaries and other benefits RMB'000	Discretionary bonus RMB'000 <i>(Note (a))</i>	Retirement benefit scheme contributions RMB'000	Total RMB'000
Executive directors										
Mr. Jiang Xiong	—	1,163	—	—	1,163	—	1,219	—	—	1,219
Mr. Jiang Qing	—	1,034	—	—	1,034	—	1,084	—	—	1,084
Ms. Zhang Hai Yan	149	54	—	13	216	157	48	—	13	218
Mr. Wang De Feng	149	172	—	22	343	157	153	—	22	332
Ms. Weng Xiu Xia	149	80	—	13	242	157	48	—	13	218
Mr. Hu Yong	149	152	—	22	323	91	223	—	13	327
Mr. Shi Jia Hao <i>(note b)</i>	—	—	—	—	—	13	5	—	—	18
	<u>596</u>	<u>2,655</u>	<u>—</u>	<u>70</u>	<u>3,321</u>	<u>575</u>	<u>2,780</u>	<u>—</u>	<u>61</u>	<u>3,416</u>
Non-executive directors										
Mr. Jean-Charles Thoumire <i>(note c)</i>	—	—	—	—	—	—	—	—	—	—
Mr. Oon Wee Chin <i>(note c)</i>	—	—	—	—	—	—	—	—	—	—
Ms. Xi Zheng Zheng <i>(note c)</i>	—	—	—	—	—	—	—	—	—	—
Mr. Harinath Krishnamurthy <i>(note c)</i>	—	—	—	—	—	—	—	—	—	—
	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
Independent non-executive directors										
Dr. Loke Yu	124	—	—	—	124	130	—	—	—	130
Mr. Heng Ja Wei	124	—	—	—	124	130	—	—	—	130
Ms. Sun Guo Li <i>(note d)</i>	41	—	—	—	41	—	—	—	—	—
Mr. Sun Jian Guo <i>(note d)</i>	83	—	—	—	83	130	—	—	—	130
	<u>372</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>372</u>	<u>390</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>390</u>
	<u>968</u>	<u>2,655</u>	<u>—</u>	<u>70</u>	<u>3,693</u>	<u>965</u>	<u>2,780</u>	<u>—</u>	<u>61</u>	<u>3,806</u>

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 13. DIRECTORS' EMOLUMENTS (continued)

- Note:*
- (a) The discretionary bonus is determined on the basis of performance of the Group but in any event the discretionary bonus for all executive directors shall not exceed 10% of the audited consolidated net profit after tax and non-controlling interests but before extraordinary and exceptional items of the Group for that financial year.
  - (b) Mr. Shi Jia Hao resigned on 25 February 2010.
  - (c) Both Mr. Jean-Charles Thoumire and Mr. Oon Wee Chin were appointed on 20 February 2012 to fill the offices vacated by the resignation of Mr. Harinath Krishnamurthy and Ms. Xi Zheng Zheng on the same date.
  - (d) Ms. Sun Guo Li was appointed on 30 August 2011 to fill the office vacated by the resignation of Mr. Sun Jian Guo on the same date.

During the year, no emoluments were paid by the Group to any of the directors as an inducement to join or upon joining the Group or as compensation for loss of office and there was no arrangement under which a director waived or agreed to waive any emoluments.

### 14. EMPLOYEES' EMOLUMENTS

The five highest paid individuals in the Group during the year included two (2010: two) directors, whose emoluments are included in note 13 to the financial statements above. The emoluments of the remaining three (2010: three) individuals are set out below:

	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
Salaries and other benefits	<b>2,073</b>	1,731
Retirement benefit scheme contributions	<b>24</b>	32
	<b><u>2,097</u></b>	<u>1,763</u>

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 14. EMPLOYEES' EMOLUMENTS (continued)

The emoluments fell within the following bands:

	Number of individuals	
	2011	2010
Nil to HKD500,000 (equivalent to RMB405,700)	1	1
HKD500,001 to HKD1,000,000 (equivalent to RMB405,701 to RMB811,400)	1	2
HKD1,000,001 to HKD1,500,000 (equivalent to RMB811,401 to RMB1,217,100)	1	—
	<u>3</u>	<u>3</u>

### 15. LOSS FOR THE YEAR ATTRIBUTABLE TO OWNERS OF THE COMPANY

The loss for the year attributable to owners of the Company included a loss of approximately RMB6,825,000 (2010: loss of RMB5,277,000) which has been dealt with in the financial statements of the Company.

### 16. DIVIDENDS

The directors do not recommend the payment of any dividend for the year ended 31 December 2011 (2010: Nil).

### 17. LOSS PER SHARE

The calculation of the basic and diluted loss per share is based on the following:

	2011	2010
	RMB'000	RMB'000
Loss for the year attributable to owners of the Company	<u>41,245</u>	<u>39,381</u>
	'000	'000
Weighted average number of ordinary shares	<u>2,855,000</u>	<u>2,855,000</u>

There were no dilutive potential ordinary shares in relation to the share options as the average market prices of the shares for the years ended 31 December 2011 and 2010 were lower than the exercise price of the share options.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

## 18. PROPERTY, PLANT AND EQUIPMENT

	Group								Total RMB'000
	Buildings RMB'000	Plant and equipment RMB'000	Tooling and moulds RMB'000	Furniture and fixtures RMB'000	Computers RMB'000	Motor vehicles RMB'000	Leasehold improvements RMB'000	Construction in progress RMB'000	
<b>Cost</b>									
At 1 January 2010	298,633	56,212	36,435	3,012	6,013	13,109	5,650	764	419,828
Additions	—	1,152	—	117	138	310	58	65	1,840
Reclassification	—	65	—	764	—	—	—	(829)	—
Reclassified to investment properties	(14,638)	—	—	—	—	—	—	—	(14,638)
Disposals	—	(1,252)	—	(134)	(1,259)	(621)	(387)	—	(3,653)
Disposal of subsidiaries	—	(300)	—	(76)	(314)	(28)	(653)	—	(1,371)
Exchange differences	—	(14)	—	—	—	—	(5)	—	(19)
At 31 December 2010 and 1 January 2011	283,995	55,863	36,435	3,683	4,578	12,770	4,663	—	401,987
Additions	1,889	590	—	240	654	1,191	700	20,875	26,139
Disposals	—	(13)	—	(10)	(1)	(929)	—	—	(953)
Disposal of subsidiaries	—	(790)	(23)	(400)	(2,638)	(457)	(1,266)	—	(5,574)
Exchange differences	—	(15)	—	(1)	—	—	(4)	—	(20)
At 31 December 2011	285,884	55,635	36,412	3,512	2,593	12,575	4,093	20,875	421,579
<b>Accumulated depreciation and impairment</b>									
At 1 January 2010	21,470	32,274	36,380	1,192	3,528	7,043	3,697	—	105,584
Charge for the year	14,435	2,779	30	500	738	1,285	534	—	20,301
Reclassified to investment properties	(3,497)	—	—	—	—	—	—	—	(3,497)
Disposals	—	(565)	—	(73)	(570)	(401)	(187)	—	(1,796)
Disposal of subsidiaries	—	(204)	—	(47)	(216)	(23)	(273)	—	(763)
Exchange differences	—	(12)	—	—	—	—	(3)	—	(15)
At 31 December 2010 and 1 January 2011	32,408	34,272	36,410	1,572	3,480	7,904	3,768	—	119,814
Charge for the year	13,880	2,616	10	488	504	970	532	—	19,000
Disposals	—	(11)	—	(10)	(1)	(769)	—	—	(791)
Disposal of subsidiaries	—	(703)	(22)	(354)	(2,419)	(292)	(805)	—	(4,595)
Exchange differences	—	(14)	—	(1)	—	—	(4)	—	(19)
At 31 December 2011	46,288	36,160	36,398	1,695	1,564	7,813	3,491	—	133,409
<b>Carrying amount</b>									
At 31 December 2011	239,596	19,475	14	1,817	1,029	4,762	602	20,875	288,170
At 31 December 2010	251,587	21,591	25	2,111	1,098	4,866	895	—	282,173

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 18. PROPERTY, PLANT AND EQUIPMENT *(continued)*

The cost of furniture and fixtures held by the Group under a finance lease had been fully depreciated at 31 December 2011. The carrying amount of such assets at 31 December 2010 was RMB29,000.

Among the additions to construction in progress during the year, RMB7,570,000 were accrued to contractors including in the other payables.

At 31 December 2011, the Group was in the process of applying for the property rights certificates in respect of buildings with carrying amount of RMB105,298,000 (2010: RMB111,510,000).

### 19. PREPAID LAND LEASE PAYMENTS

The Group's prepaid land lease payments represent payments for land use rights in the PRC under medium-term leases.

At 31 December 2011, the Group was in the process of applying for the land use rights certificates in respect of land leases with carrying amount of RMB22,838,000 (2010: RMB23,324,000).

### 20. INVESTMENT PROPERTIES

	<b>Group</b> RMB'000
At 1 January 2010	23,658
Reclassified from property, plant and equipment	11,141
Reclassified from prepaid land lease payments	<u>1,611</u>
At 31 December 2010, 1 January 2011 and 31 December 2011	<u><u>36,410</u></u>

The Group's investment properties were revalued at 31 December 2011 on the open market value basis by reference to market evidence of transaction prices for similar properties by Vigers Appraisal & Consulting Limited, an independent firm of qualified professional valuers.

The Group's investment properties are located in the PRC under medium-term leases.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**21. GOODWILL**

	<b>Group</b> RMB'000
<b>Cost</b>	
At 1 January 2010	60,694
Eliminated on disposal of a subsidiary	<u>(981)</u>
At 31 December 2010 and 1 January 2011	59,713
Eliminated on disposal of subsidiaries	<u>(10,973)</u>
At 31 December 2011	<u>48,740</u>
<b>Accumulated impairment losses</b>	
At 1 January 2010, 31 December 2010 and 1 January 2011	27,946
Impairment loss recognised in the year	12,127
Disposal of subsidiaries	<u>(10,973)</u>
At 31 December 2011	<u>29,100</u>
<b>Carrying amount</b>	
At 31 December 2011	<u><u>19,640</u></u>
At 31 December 2010	<u><u>31,767</u></u>

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 21. GOODWILL (continued)

For the purposes of impairment testing, goodwill has been allocated to the following cash-generating units (“CGUs”). The carrying amount of goodwill (net of accumulated impairment losses) as at 31 December 2011 and 2010 is allocated as follows:

	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
Installation of fire prevention and fighting systems	<b>8,442</b>	8,442
Production and sale of fire engines	<b>7,630</b>	7,630
Production and sale of fire prevention and fighting equipment	<b>3,568</b>	3,568
Trading of fire engines, fire prevention and fighting and rescue equipment	<b>—</b>	12,127
	<b>19,640</b>	31,767

The recoverable amounts of the above CGUs were determined based on value in use calculations, which use cash flow projections based on financial budgets approved by management covering a five-year period, and discount rates ranging from 12% to 13% (2010: 11% to 15%). The cash flows beyond that five-year period have been extrapolated using a steady annual growth rate at 1% (2010: zero to 1%). This growth rate is based on the forecasts of the relevant industries and does not exceed their average long-term growth rate. Other key assumptions for the value in use calculations included budgeted sales and gross margins and their related cash inflows and outflows patterns, estimated based on the CGUs' historical performance and management's expectation of the market development. Management believes that any reasonably possible change in any of these assumptions would not cause the recoverable amounts of CGUs to fall below their respective carrying amounts.

During the year, the Group assessed the recoverable amount of goodwill and determined that goodwill associated with the trading of fire engines, fire prevention and fighting and rescue equipment was fully impaired. The Group made a full provision for impairment loss of the goodwill because it is uncertain about the future profitability of the trading business as the Group has uncertainties in securing business with a major supplier and a major customer.



## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**22. OTHER INTANGIBLE ASSETS**

	<b>Capitalised development costs</b> RMB'000	<b>Group Technical know-how</b> RMB'000	<b>Total</b> RMB'000
<b>Cost</b>			
At 1 January 2010, 31 December 2010, 1 January 2011 and 31 December 2011	620	1,377	1,997
<b>Accumulated amortisation</b>			
At 1 January 2010	320	459	779
Charge for the year	100	153	253
At 31 December 2010 and 1 January 2011	420	612	1,032
Charge for the year	100	153	253
At 31 December 2011	520	765	1,285
<b>Carrying amount</b>			
At 31 December 2011	<u>100</u>	<u>612</u>	<u>712</u>
At 31 December 2010	<u>200</u>	<u>765</u>	<u>965</u>

**23. INVESTMENTS IN SUBSIDIARIES**

	<b>Company 2011 RMB'000</b>	2010 RMB'000
Unlisted investments, at cost	<u><b>187,567</b></u>	<u>187,567</u>

Except for RMB20,350,000 due from a subsidiary which bears interest at a fixed rate of 6.68% (2010: 6.68%) per annum, the amounts due from subsidiaries are unsecured, interest-free and have no fixed terms of repayment.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 23. INVESTMENTS IN SUBSIDIARIES (continued)

Particulars of the subsidiaries as at 31 December 2011 are as follows:

Name/ type of legal entity	Place of incorporation	Issued and paid up capital	Percentage of ownership interest attributable to the Company	Principal activities
Wang Sing Technology Limited/ limited liability company	British Virgin Islands	4,984,359 ordinary shares of USD1 each	100% (note (i))	Investment holding
Allied Best Holdings Limited/ limited liability company	British Virgin Islands	1 ordinary share of USD1 each	100%	Investment holding
萃聯(中國)消防設備製造 有限公司 Allied Best (China) Fire Safety Appliances Manufacturing Co., Ltd./wholly foreign-owned enterprise	PRC	Registered capital of HKD50,000,000	100%	Production and sale of fire prevention and fighting equipment
北京市崇正華盛應急設備 系統有限公司 Beijing City Chongzheng Huasheng Emergency Appliances System Co., Ltd./limited liability enterprise	PRC	Registered capital of RMB4,870,000	55.44%	Production and sale of fire prevention and fighting equipment
成都萃聯商務酒店有限公司 Chengdu Cuilian Hotel Co., Ltd./ limited liability enterprise	PRC	Registered capital of RMB3,000,000	60%	Operation of a guest house
川消防工程有限公司 Chuanxiao Fire Engineering Company Limited/limited liability enterprise	PRC	Registered capital of RMB51,000,000	100%	Provision of fire prevention and fighting system installation services and maintenance services
集保控制設備有限公司 Clusafe Control Equipment Co., Ltd./ wholly foreign-owned enterprise	PRC	Registered capital of HKD50,500,000	100%	Production and sale of fire prevention and fighting equipment

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**23. INVESTMENTS IN SUBSIDIARIES** (continued)

Particulars of the subsidiaries as at 31 December 2011 are as follows:

Name/ type of legal entity	Place of incorporation	Issued and paid up capital	Percentage of ownership interest attributable to the Company	Principal activities
福州市萬友消防設備有限公司 Fuzhou Wanyou Fire Equipment Co., Ltd./wholly foreign-owned enterprise	PRC	Registered capital of HKD20,000,000	100%	Production and sale of fire prevention and fighting equipment
Loyal Asset Investment Holdings Limited/limited liability company	British Virgin Islands	1 ordinary share of USD1 each	100%	Investment holding
四川森田消防裝備製造有限公司 Sichuan Morita Fire Safety Appliances Co., Ltd./sino-foreign equity joint venture	PRC	Registered capital of RMB80,640,000	75%	Production and sale of fire engines and fire prevention and fighting equipment
Tung Shing Trade Development Company Limited/limited liability company	Hong Kong	10,000 ordinary shares of HKD10 each and 10,000 non-voting deferred shares of HKD10 each	51%	Trading of fire engines and fire fighting and rescue equipment
萬友消防工程集團有限公司 Wanyou Fire Engineering Group Company Limited/limited liability enterprise	PRC	Registered capital of RMB50,000,000	100%	Provision of fire prevention and fighting system installation services and maintenance services

Note: (i) Shares held directly by the Company.

The above table lists the subsidiaries of the Company which, in the opinion of the directors, principally affected the results or assets or liabilities of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

## 24. INVESTMENTS IN ASSOCIATES

	<b>Group</b>	
	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
Unlisted investments:		
Share of net assets	<b>70,572</b>	69,047
Goodwill	<b>6,540</b>	7,409
	<b>77,112</b>	76,456
Impairment losses ( <i>note</i> )	<b>(54,671)</b>	(46,483)
	<b>22,441</b>	29,973

Details of the Group's associates at 31 December 2011 are as follows:

Name/ type of legal entity	Place of incorporation	Paid up registered capital	Percentage of ownership interest	Principal activities
北京特威特國際環保科技有限公司 Beijing TWT International Technical Co., Ltd. ("Beijing TWT")/ limited liability enterprise	PRC	RMB5,000,000	45%	Production and sale of fire suppression foam
福州華安消防工程技術有限公司 Fuzhou Huaan Fire Engineering Co., Ltd./limited liability enterprise	PRC	RMB10,300,000	40%	Provision of fire prevention and fighting system installation services and maintenance services
Profit Top Global Limited/limited liability company	British Virgin Islands	USD1,000	49%	Investment holding and development of network based monitoring system for fire prevention and fighting system and operation of remote automatic monitoring centre

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**24. INVESTMENTS IN ASSOCIATES** (continued)

Details of the Group's associates at 31 December 2011 are as follows: (continued)

Name/ type of legal entity	Place of incorporation	Paid up registered capital	Percentage of ownership interest	Principal activities
上海凱德消防設備有限公司 Shanghai Kidde Fire Fighting Co., Ltd./sino-foreign equity joint venture	PRC	USD1,200,000	30%	Production and sale of fire prevention and fighting equipment
四川神劍消防科技有限公司 Sichuan Shenjian Fire Technology Co., Ltd./limited liability enterprise	PRC	RMB5,000,000	40%	Production and sale of fire prevention and fighting equipment
江西永安消防工程有限公司 Jiangxi Yongan Fire Engineering Co., Ltd. ("Jiangxi Yongan")/ limited liability enterprise	PRC	RMB5,000,000	40%	Inactive

*Note:* Impairment loss for 2011 was made in respect of the investment in Beijing TWT. The Group considered that full impairment is necessary as the business of Beijing TWT remained unsatisfactory since its operation commenced. The Group does not foresee significant improvement in the operating results of the business in the foreseeable future.

The impairment loss for 2010 was made in respect of the investment in Jiangxi Yongan as its operation was suspended during the year. The Group considered that an impairment on the carrying value of the interests in Jiangxi Yongan is required.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 24. INVESTMENTS IN ASSOCIATES (continued)

Summarised financial information in respect of the Group's associates is set out below:

	Group	
	2011 RMB'000	2010 RMB'000
<b>At 31 December</b>		
Total assets	239,726	229,577
Total liabilities	<u>(76,812)</u>	<u>(66,368)</u>
Net assets	<u>162,914</u>	<u>163,209</u>
Group's share of associates' net assets	<u>17,430</u>	<u>22,564</u>
<b>Year ended 31 December</b>		
Total revenue	<u>53,741</u>	<u>75,789</u>
Total (loss)/profit for the year	<u>(337)</u>	<u>3,241</u>
Group's share of associates' profits for the year	<u>726</u>	<u>1,171</u>

### 25. INVESTMENT IN A JOINTLY CONTROLLED ENTITY

Details of the jointly controlled entity at 31 December 2011 are as follows:

Name/ type of legal entity	Place of incorporation	Paid up registered capital	Percentage of ownership interest	Principal activities
上海普東特種消防裝備有限公司 Shanghai Pudong Special Fire Equipment Co., Ltd./limited liability enterprise	PRC	RMB10,000,000	51%	Production and sale of fire prevention and fighting equipment

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**25. INVESTMENT IN A JOINTLY CONTROLLED ENTITY** (continued)

Although the Group holds 51% of the registered capital of Shanghai Pudong Special Fire Equipment Co., Ltd., the Group and the other significant shareholder jointly control over Shanghai Pudong Special Fire Equipment Co., Ltd. under a shareholders' agreement.

The following amounts, are included in the consolidated financial statements using the line-by-line reporting format for proportionate consolidation of the jointly controlled entity.

	<b>Group</b>	
<b>At 31 December</b>	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
Non-current assets	<b>1,959</b>	2,321
Current assets	<b>36,649</b>	27,088
Current liabilities	<b>(20,163)</b>	(11,611)
	<u><b>18,445</b></u>	<u>17,798</u>
Net assets	<u><b>18,445</b></u>	<u>17,798</u>
<b>Year ended 31 December</b>		
Income	<u><b>39,019</b></u>	<u>31,341</u>
Expenses	<u><b>38,372</b></u>	<u>29,772</u>

**26. INVENTORIES**

Inventories represent fire engines, fire prevention and fighting equipment.

	<b>Group</b>	
	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
Raw materials	<b>32,496</b>	23,345
Work in progress	<b>49,380</b>	34,386
Finished goods	<b>27,028</b>	38,110
	<u><b>108,904</b></u>	<u>95,841</u>

The above inventories are stated at cost.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 27. TRADE AND BILLS RECEIVABLES

	<b>Group</b>	
	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
Trade and bills receivables	<b>626,163</b>	418,014
Less: Allowance for bad and doubtful debts	<b>(163,849)</b>	(158,301)
	<b><u>462,314</u></b>	<u>259,713</u>

The Group allows an average credit period of 30 days to 180 days to its trade customers. Before accepting any new customer, the Group will internally assess the credit quality of the potential customer and define appropriate credit limits.

The aging analysis of trade and bills receivables, based on the invoice date, net of allowance for bad and doubtful debts, is as follows:

	<b>Group</b>	
	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
0-90 days	<b>253,640</b>	108,288
91-180 days	<b>135,098</b>	41,070
181-360 days	<b>34,862</b>	28,241
Over 360 days	<b>38,714</b>	82,114
	<b><u>462,314</u></b>	<u>259,713</u>



## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**27. TRADE AND BILLS RECEIVABLES** (continued)

As of 31 December 2011, trade and bills receivables of RMB169,554,000 (2010: RMB114,220,000) were past due but not impaired. These relate to a number of independent customers for whom there is no recent history of default. The aging analysis of these trade and bills receivables is as follows:

	<b>Group</b>	
	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
0-90 days	—	20
91-180 days	<b>95,978</b>	3,845
181-360 days	<b>34,862</b>	28,241
Over 360 days	<b>38,714</b>	82,114
	<b>169,554</b>	114,220

Reconciliation of allowance for bad and doubtful debts:

	<b>Group</b>	
	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
At 1 January	<b>158,301</b>	118,007
Allowance for the year	<b>6,216</b>	40,987
Disposal of subsidiaries	<b>(254)</b>	(362)
Exchange differences	<b>(414)</b>	(331)
At 31 December	<b>163,849</b>	158,301

The management closely monitors the credit quality of trade and bills receivables and considers the trade and bills receivables that were neither past due nor impaired to be recoverable. Based on the payment pattern of the customers of the Group, trade and bills receivables that were past due but not impaired were generally collectable as there has not been a significant change in credit quality of these customers. Allowance for bad and doubtful debts recognised for 2011 and 2010 were on trade and bills receivables which were either aged over two years or individually impaired customers which had either been placed under liquidation or in severe financial difficulties. The Group does not hold any collateral over these balances.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 28. AMOUNTS DUE FROM/TO CONTRACT CUSTOMERS

	Group	
	2011 RMB'000	2010 RMB'000
Contract costs incurred plus profits recognised less recognised losses	1,319,019	1,025,482
Less: Progress billings	<u>(776,553)</u>	<u>(489,503)</u>
	<u><b>542,466</b></u>	<u>535,979</u>
Comprising:		
Gross amounts due from contract customers	548,137	546,243
Gross amounts due to contract customers	<u>(5,671)</u>	<u>(10,264)</u>
	<u><b>542,466</b></u>	<u>535,979</u>

### 29. RETENTION RECEIVABLES

Included in the retention receivables is an aggregate amount of RMB4,288,000 (2010: RMB147,000) which was due after one year.

### 30. AMOUNT DUE FROM A JOINTLY CONTROLLED ENTITY

The amount due from a jointly controlled entity is unsecured, carries fixed interest rate at 6% (2010: 6%) per annum and is due for settlement within 12 months.

### 31. AMOUNTS DUE FROM ASSOCIATES

The amounts due from associates are unsecured, interest-free and are due for settlement within 12 months.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**32. DERIVATIVE FINANCIAL INSTRUMENTS**

	<b>Group</b>	
	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
Foreign currency forward contracts	<u>—</u>	<u>827</u>

During the year, the Group has used foreign currency forward contracts in the management of its foreign exchange rate exposures. The instruments purchased are primarily denominated in the currencies of the Group's principal markets. All foreign currency forward contracts had been settled during the year 2011 and no contract was outstanding at 31 December 2011. The major terms of the outstanding forward foreign exchange contracts to which the Group was committed at 31 December 2010 were as follows:

<b>Notional amount</b>	<b>Maturity</b>	<b>Exchange rate</b>
2010		
Buy EUR1,200,000 and sell USD1,534,920	1 March 2011	EUR/USD 1.2791
Buy EUR700,000 and sell USD866,460	31 March 2011	EUR/USD 1.2378
Buy EUR1,450,000 and sell USD1,919,220	31 October 2011	EUR/USD 1.3236

The fair value of the Group's currency derivatives at 31 December 2010 was estimated based on fair value quoted from the counterparty bank.

The Group does not currently designate any hedging relationship on the foreign currency forward contracts for the purpose of hedge accounting.

**33. PLEDGED BANK DEPOSITS AND BANK AND CASH BALANCES**

Bank balances carry interest ranging from Nil to 1.49% (2010: Nil to 1.35%) per annum.

The pledged bank deposits are mainly to secure banking facilities granted to the Group and carry interest at range from Nil to 0.5% (2010: ranging from Nil to 0.36%) per annum.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 34. TRADE AND OTHER PAYABLES

	Group		Company	
	2011 RMB'000	2010 RMB'000	2011 RMB'000	2010 RMB'000
Trade payables	99,770	75,902	—	—
Accrued charges	198,728	134,674	2,874	2,989
Receipts in advance	27,346	30,299	—	—
Value added tax, sales tax and other levies	36,231	27,760	—	—
Other payables	12,942	3,072	—	—
	<b>375,017</b>	<b>271,707</b>	<b>2,874</b>	<b>2,989</b>

The aging analysis of trade payables, based on the date of receipt of goods, is as follows:

	Group	
	2011 RMB'000	2010 RMB'000
0–30 days	37,059	28,338
31–60 days	21,938	14,086
61–90 days	11,467	8,088
Over 90 days	29,306	25,390
	<b>99,770</b>	<b>75,902</b>

### 35. AMOUNTS DUE TO NON-CONTROLLING SHAREHOLDERS

The amounts due to non-controlling shareholders are unsecured and repayable on demand. An aggregate amount of RMB2,803,000 (2010: RMB2,714,000) bears interest at a fixed rate of 6.68% (2010: 6.68%) per annum, the remaining amounts are interest-free.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**36. BANK BORROWINGS**

	<b>Group</b>	
	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
Bank loans	<u><b>99,985</b></u>	<u>95,478</u>
Analysed as:		
Unsecured	<u><b>99,985</b></u>	<u>95,478</u>

At 31 December 2011 and 2010 the Group's bank borrowings were denominated in functional currencies of the respective group entities and were due for settlement within 12 months (shown under current liabilities).

The bank loans were guaranteed by certain subsidiaries of the Company (2010: RMB5,478,000 was guaranteed by the Company and RMB90,000,000 was guaranteed by certain subsidiaries of the Company).

According to a bank loan agreement, the Group was required to comply with certain financial covenants throughout the term life of the bank loans borrowed. The respective loan balance at 31 December 2011 was RMB45,000,000 (2010: Nil).

The average interest rates at 31 December are as follows:

	<b>2011</b>	2010
Bank loans	<u><b>7.01%</b></u>	<u>5.83%</u>

The interest rates for the bank loans outstanding at 31 December 2011 amounted to RMB99,985,000 (2010: RMB82,000,000) were arranged at the benchmark interest rate as stipulated by the People's Bank of China plus 1% to 3% (2010: 1% to 1.5%) and expose the Group to cash flow interest rate risk.

At 31 December 2010, apart from the RMB82,000,000 bank loans mentioned above, there were trust receipt loan outstanding amounted to RMB5,478,000 which were subject to an interest rate of HIBOR + 2% per annum and exposed the Group to cash flow interest rate risk. The remaining bank loans amounted to RMB8,000,000 were arranged at a fixed interest rate of 5.841% per annum and exposed the Group to fair value interest rate risk.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**37. FINANCE LEASE PAYABLES**

	Group			
	Minimum lease payments		Present value of minimum lease payments	
	2011 RMB'000	2010 RMB'000	2011 RMB'000	2010 RMB'000
Within one year	37	51	36	48
In the second to fifth years, inclusive	—	38	—	38
	<u>37</u>	<u>89</u>	<u>36</u>	<u>86</u>
Less: Future finance charges	<u>(1)</u>	<u>(3)</u>	<u>N/A</u>	<u>N/A</u>
Present value of lease obligations	<u><u>36</u></u>	<u><u>86</u></u>	<u><u>36</u></u>	<u><u>86</u></u>
Less: Amount due for settlement within 12 months (shown under current liabilities)			<u><u>(36)</u></u>	<u><u>(48)</u></u>
Amount due for settlement after 12 months			<u><u>—</u></u>	<u><u>38</u></u>

It is the Group's policy to lease certain of its furniture and fixtures under a finance lease. The lease term is 5 years. At 31 December 2011, the effective borrowing rate was 5% (2010: 5%) per annum. Interest rates are fixed at the contract dates and thus expose the Group to fair value interest rate risk. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments. At the end of lease term, the Group has the option to purchase the furniture and fixtures at nominal prices.

The Group's finance lease payables are denominated in HKD and are secured by the lessor's title to the leased assets.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**38. DEFERRED TAX**

The following are the major deferred tax liabilities recognised by the Group, and movements thereon:

	<b>Profit recognition of installation contracts</b> RMB'000 (Note)
At 1 January 2010	—
Charge to the profit or loss for the year	<u>2,198</u>
At 31 December 2010 and 1 January 2011	2,198
Credit to the profit or loss for the year	<u>(743)</u>
At 31 December 2011	<u><u>1,455</u></u>

At 31 December 2011, the Group has unused tax losses of RMB64,206,000 (2010: RMB80,549,000) available for offset against future profits. No deferred tax asset has been recognised in respect of the unused tax losses due to the unpredictability of future profit streams. Included in unrecognised tax losses are losses of RMB17,579,000 (2010: RMB38,782,000) that will expire from 2012 to 2016 (2010: 2011 to 2015). Other tax losses may be carried forward indefinitely.

At the end of the reporting period, the aggregate amount of temporary differences associated with undistributed earnings of subsidiaries for which deferred tax liabilities have not been recognised is RMB178,996,000 (2010: RMB131,292,000). No liability has been recognised in respect of these differences because the Group is in a position to control the timing of reversal of the temporary differences and it is probable that such differences will not reverse in the foreseeable future.

*Note:* The amount represents the temporary differences arising on the profit recognition of installation contracts between HKFRSs in which revenue and costs of installation contracts are recognised in the consolidated statement of comprehensive income by reference to the stage of completion of the contract activities and the taxable income of the PRC subsidiaries which recognise revenue of installation contracts upon completion.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 39. SHARE CAPITAL

	Number of shares	Amount HKD'000
Authorised:		
Shares of HKD0.01 (2010: HKD0.01) each		
At 1 January 2010, 31 December 2010, 1 January 2011 and 31 December 2011	<u>10,000,000,000</u>	<u>100,000</u>
Issued and fully paid:		
Shares of HKD0.01 (2010: HKD0.01) each		
At 1 January 2010, 31 December 2010, 1 January 2011 and 31 December 2011	<u>2,855,000,000</u>	<u>28,550</u>
	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
Shown in the consolidated financial statements as	<u><b>30,168</b></u>	<u>30,168</u>

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern and to maximise the return to the shareholders through the optimisation of the debt and equity balance.

The capital structure of the Group consists of debt, which mainly include the bank borrowings disclosed in note 36 to the financial statements, and equity attributable to owners of the Company, comprising issued share capital and reserves including retained profits.

The directors review the capital structure on a regular basis. As part of this review, the directors take into consideration the cost of capital and the risks associated with each class of capital. Based on recommendations of the directors, the Group will balance its overall capital structure through the payment of dividends and new share issues as well as the raising of new debts or the repayment of existing debts.

The only externally imposed capital requirement is that for the Group to maintain its listing on the Stock Exchange it has to have a public float of at least 25% of the shares.



## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 40. SHARE OPTION SCHEME

The shareholders of the Company adopted a share option scheme on 29 May 2009 (the “Scheme”) in replacement of the old share option scheme, which had been in effect before the Company transferred the listing of its shares from GEM to Main Board of the Stock Exchange on 6 October 2008. Options granted but unexercised under the old share option scheme remained valid and exercisable with their terms of issue. The Scheme shall be valid and effective until the close of business of the Company on the date which falls ten years after the date of adoption, after which period no further options will be granted.

Subject to the condition that the total number of shares which may be issued upon the exercise of all outstanding options granted and yet to be exercised under the Scheme and any other schemes of the Company must not exceed 30% of the shares of the Company in issue from time to time, the total number of shares in respect of which options may be granted under the Scheme when aggregated with any shares subject to any other schemes must not exceed 10% of the shares of the Company as at the date of adoption of the Scheme, i.e. 285,500,000 shares of the Company, without prior approval of the Company’s shareholders. The number of shares in respect of which options may be granted to any individual in aggregate within any 12-month period must not exceed 1% of the shares of the Company in issue, without prior approval of the Company’s shareholders. Options granted to substantial shareholders or independent non-executive directors in any one year exceeding 0.1% of the Company’s shares in issue and having an aggregate value in excess of HKD5,000,000 must be approved by the Company’s shareholders.

Options granted must be taken up within 21 days of the date of grant, upon payment of HKD1 per option. Options may be exercised at any time from the date of acceptance of the share options to such date as determined by the Board of Directors but in any event not exceeding 10 years. The exercise price is determined by the directors of the Company and will not be less than the highest of the closing price of the Company’s shares on the date of grant, the average closing prices of the Company’s shares for the five business days immediately preceding the date of grant and the nominal value of the Company’s shares.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 40. SHARE OPTION SCHEME (continued)

Details of the options granted are as follows:

Grantee	Capacity	Date of grant	No. of shares issuable under the options granted	Exercisable period	Exercise price HKD	Outstanding at 1 January 2010, 31 December 2010, 1 January 2011 and 31 December 2011
Mr. Jiang Qing	Director	25 May 2004	20,000,000	25 May 2004 to 24 May 2014	0.44	<u>20,000,000</u>

Save as disclosed above, there were no options granted, exercised, cancelled or lapsed during the year ended 31 December 2011 (2010: Nil).

### 41. RESERVES

#### (a) Group

The amounts of the Group's reserves and movements therein are presented in the consolidated statement of comprehensive income and consolidated statement of changes in equity.

#### (b) Company

	Share premium RMB'000	Capital reserve RMB'000 (Note (ii))	Exchange reserve RMB'000 (Note (vi))	Accumulated losses RMB'000	Total RMB'000
At 1 January 2010	646,363	170,607	(3,342)	(98,147)	715,481
Total comprehensive income for the year	—	—	—	(5,277)	(5,277)
At 31 December 2010 and 1 January 2011	646,363	170,607	(3,342)	(103,424)	710,204
Total comprehensive income for the year	—	—	—	(6,825)	(6,825)
At 31 December 2011	<u>646,363</u>	<u>170,607</u>	<u>(3,342)</u>	<u>(110,249)</u>	<u>703,379</u>

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**41. RESERVES** *(continued)***(c) Nature and purpose of reserves***(i) Special reserve*

The special reserve represents the difference between the nominal value of the shares of the acquired subsidiaries and the nominal value of the Company's shares issued for the acquisition under the group reorganisation.

*(ii) Capital reserve*

The capital reserve represents the share premium arising from the issue of shares of a subsidiary to the investors under the group reorganisation.

*(iii) Statutory surplus reserve*

Pursuant to the articles of association of the group entities established in the PRC, the relevant group entities are required to appropriate 10% or an amount to be determined by the directors of their respective profits after tax in accordance with the relevant PRC accounting rules and financial regulations before any distribution of dividends to equity holders each year to the statutory surplus reserve until their balances reach 50% of their respective registered capital. In normal circumstances, the statutory surplus reserve shall only be used for making up losses, capitalisation into capital and expansion of their respective production facilities and operations.

*(iv) Statutory public welfare fund*

Pursuant to the articles of association of the group entities established in the PRC, the relevant group entities are required to appropriate from their respective profits after tax at the rate of 5% to 10% or an amount to be determined by the directors to the statutory public welfare fund. The statutory public welfare fund can only be utilised on capital items for employees' collective welfare. The statutory public welfare fund forms part of the equity and is non-distributable other than upon liquidation.

*(v) Statutory reserve fund*

In accordance with the Law of the PRC on foreign enterprises, wholly foreign-owned enterprises are required to transfer an amount of not less than 10% of their respective profits after tax to the statutory reserve fund, which may be used for making up prior year losses, if any, and for capitalisation into capital.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 41. RESERVES *(continued)*

#### (c) Nature and purpose of reserves *(continued)*

##### *(vi) Exchange reserve*

##### **Group**

The exchange reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations. The reserve is dealt with in accordance with the accounting policies set out in note 3(e) to the financial statements.

##### **Company**

Exchange reserve of the Company was arised from the change of the functional currency of the Company from HKD to RMB in prior year.

### 42. DISPOSAL OF SUBSIDIARIES

The Company sold 2% of its equity interests in a 51% subsidiary, Profit Top Global Limited (“Profit Top”), to an independent third party (the “Acquirer”) on 30 September 2011 (the “Disposal”). Profit Top was the intermediate holding company of a number of subsidiaries and associates engaging in the development of network based monitoring system for fire prevention and fighting system and operation of remote monitoring centre. Accordingly, Profit Top became an associate of the Group. The combined net assets of Profit Top and its subsidiaries at the date of the Disposal were as follows:

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**42. DISPOSAL OF SUBSIDIARIES** (continued)

	<b>2011 RMB'000</b>
Property, plant and equipment	979
Investments in associates	(799)
Inventories	321
Trade and bills receivables	511
Prepayments, deposits and other receivables	1,373
Amounts due from associates	1,218
Amounts due from non-controlling shareholders	12
Bank and cash balances	1,433
Trade and other payables	(4,546)
Amount due to the Group	(11,732)
Amounts due to non-controlling shareholders	(2,379)
Current tax liabilities	(17)
	<hr/>
Net liabilities disposed of	(13,626)
Non-controlling interests	9,606
	<hr/>
	(4,020)
Direct costs to the disposal	273
Waiver of amount due to the Group	11,732
Fair value of retained investment recognised as investment in an associate	—
	<hr/>
	7,985
Loss on disposal of subsidiaries (Note)	(4,985)
	<hr/>
Total consideration	<u>3,000</u>
Satisfied by:	
Cash consideration received	1,000
Cash consideration receivable	2,000
	<hr/>
Total consideration	<u>3,000</u>
Net cash outflow arising on disposal:	
Cash consideration received	1,000
Cash paid for direct costs	(273)
Bank and cash balances disposed of	(1,433)
	<hr/>
	<u>(706)</u>

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### **42. DISPOSAL OF SUBSIDIARIES** *(continued)*

*Note:* (i) The portion of the loss attributable to recognising the investment retained in the subsidiaries at its fair value is RMB7,409,000.

(ii) Loss on disposal of subsidiaries is recognised in administrative expenses.

During the year ended 31 December 2010, the Group disposed of its equity interests in the following two subsidiaries:

- (a) Nanchang Shengan Fire Safety Monitoring Co., Ltd. (“Nanchang Shengan”) was previously a subsidiary indirectly held by the Company through a non-wholly owned subsidiary. The subsidiary’s interests in Nanchang Shengan decreased from 85% to 30% when it sold 55% of the equity interests to an independent third party in October 2010. Accordingly, Nanchang Shengan became an associate of the Group.
- (b) Shenzhen Hocen Emergency Lighting Co., Ltd. (“Shenzhen Hocen”) was engaged in the production and sale of fire prevention and fighting equipment. The Group entered into an agreement to sell all its shareholdings in Shenzhen Hocen to certain independent third parties in October 2010.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**42. DISPOSAL OF SUBSIDIARIES** (continued)

The net assets of the subsidiaries disposed of at the date of disposal were as follows:

	2010 RMB'000
Property, plant and equipment	608
Inventories	2,792
Trade and bills receivables	2,073
Prepayments, deposits and other receivables	474
Amount due from a related company	23
Bank and cash balances	170
Trade and other payables	(5,336)
Amount due to holding company	(738)
Amount due to non-controlling shareholders	(1,000)
	<hr/>
Net liabilities disposed of	(934)
Non-controlling interests	78
Attributable goodwill	981
	<hr/>
	125
Fair value of retained investment recognised as investment in an associate	259
Gain on disposal of subsidiaries	616
	<hr/>
Total consideration satisfied by cash	1,000
	<hr/> <hr/>
Net cash inflow arising on disposal:	
Cash consideration received	1,000
Bank and cash balances disposed of	(170)
	<hr/>
	<hr/> <hr/>
	830

**43. MAJOR NON-CASH TRANSACTION**

During the year, the Group received a property as the consideration of settlement of a debtor's outstanding trade receivable balance amounted to RMB1,296,000.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 44. CAPITAL COMMITMENTS

At 31 December 2011, the Group's capital commitments are as follows:

	<b>2011</b> <b>RMB'000</b>	2010 RMB'000
Property, plant and equipment		
Contracted for but not provided for	<b>27,471</b>	26,992

The Company had no capital commitment at 31 December 2011 (2010: Nil).

### 45. OPERATING LEASE COMMITMENTS

#### As lessee

At 31 December 2011 the total future minimum lease payments under non-cancellable operating leases are payable as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2011</b> <b>RMB'000</b>	2010 RMB'000	<b>2011</b> <b>RMB'000</b>	2010 RMB'000
Within one year	<b>7,659</b>	2,868	<b>382</b>	585
In the second to fifth year inclusive	<b>23,781</b>	6,692	—	398
After five years	<b>18,625</b>	936	—	—
	<b>50,065</b>	10,496	<b>382</b>	983

Operating lease payments represent rentals payable by the Group for certain of its premises, offices and staff quarters. Length of the leases ranged from one to ten years and rentals are fixed over the lease terms and do not include contingent rentals.



## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

**45. OPERATING LEASE COMMITMENTS** (continued)**As lessor**

At 31 December 2011, the future aggregate minimum lease receipts under non-cancellable operating leases are as follows:

	Group		Company	
	2011 RMB'000	2010 RMB'000	2011 RMB'000	2010 RMB'000
Within one year	<b>2,791</b>	1,990	—	—
In the second to fifth year inclusive	<b>2,564</b>	3,413	—	—
	<b><u>5,355</u></b>	<u>5,403</u>	<u>—</u>	<u>—</u>

**46. RETIREMENT BENEFIT SCHEMES**

The group entities operating in the PRC participate in a state-managed retirement benefit plan operated by the government of the PRC. All eligible PRC employees are entitled to an annual pension equal to a fixed portion of their ending basic salaries at their retirement dates. The Group is required to make specific contributions to the retirement schemes at rates ranging from 18% to 20% (2010: 18% to 20%) of the basic salary of its eligible PRC employees and have no further obligation for post-retirement benefits beyond the annual contributions made. Pursuant to these arrangements, the retirement plan contributions paid for the year ended 31 December 2011 amounted to RMB6,619,000 (2010: RMB5,361,000).

In accordance with the relevant mandatory provident fund laws and regulations of Hong Kong, the Group operates a Mandatory Provident Fund Scheme ("MPF Scheme") for all qualifying Hong Kong employees. The assets of the MPF Scheme are held separately from those of the Group in funds under the control of an independent MPF service provider. Under the rules of the MPF Scheme, the employer and its employees are each required to make contributions to the MPF Scheme at rates specified in the rules. The only obligation of the Group with respect to the MPF Scheme is to make the required contributions under the MPF Scheme. The retirement benefits scheme contributions arising from the MPF Scheme charged to the consolidated statement of comprehensive income represent contributions payable to the funds by the Group at rates specified in the rules of the MPF Scheme. During the year ended 31 December 2011, the Group made to the MPF Scheme contributions amounting to RMB78,000 (2010: RMB87,000).

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2011

### 47. RELATED PARTY TRANSACTIONS

- (a) In addition to those related party transactions and balances disclosed elsewhere in the financial statements, the Group had the following transactions with its related parties during the year:

	<b>2011</b>	2010
	<b>RMB'000</b>	RMB'000
Finished goods purchased from associates	<b>130</b>	2,758
Finished goods sold to an associate	<b>1,550</b>	192
Interest on amount due to a non-controlling shareholder	<b>184</b>	181
Rental income received from an associate	<b>300</b>	245

- (b) The key management personnel are the directors. The details of the remuneration paid to them are set out in note 13 to the financial statements.

### 48. CONTINGENT LIABILITIES

As at 31 December 2011, the Group and the Company did not have any significant contingent liabilities (2010: Nil).

### 49. APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the Board of Directors on 23 March 2012.

## FINANCIAL SUMMARY

	For the year ended 31 December				
	2007	2008	2009	2010	2011
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
<b>RESULTS</b>					
Turnover	<u>1,146,124</u>	<u>1,216,448</u>	<u>1,002,585</u>	<u>908,285</u>	<u><b>1,119,368</b></u>
Profit/(loss) before tax	226,820	114,734	(100,949)	(29,878)	<b>(28,931)</b>
Income tax expense	<u>(52,752)</u>	<u>(38,083)</u>	<u>(6,353)</u>	<u>(9,028)</u>	<u><b>(9,557)</b></u>
Profit/(loss) for the year	<u>174,068</u>	<u>76,651</u>	<u>(107,302)</u>	<u>(38,906)</u>	<u><b>(38,488)</b></u>
Attributable to:					
Owners of the Company	175,350	80,433	(105,530)	(39,381)	<b>(41,245)</b>
Non-controlling interests	<u>(1,282)</u>	<u>(3,782)</u>	<u>(1,772)</u>	<u>475</u>	<u><b>2,757</b></u>
	<u>174,068</u>	<u>76,651</u>	<u>(107,302)</u>	<u>(38,906)</u>	<u><b>(38,488)</b></u>
Earnings/(loss) per share (RMB cents)					
Basic	6.14	2.82	(3.70)	(1.38)	<b>(1.44)</b>
Diluted	<u>6.13</u>	<u>2.82</u>	<u>(3.70)</u>	<u>(1.38)</u>	<u><b>(1.44)</b></u>

	At 31 December				
	2007	2008	2009	2010	2011
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
<b>ASSETS AND LIABILITIES</b>					
Total assets	1,812,070	1,897,912	1,696,001	1,694,468	<b>1,767,194</b>
Total liabilities	<u>(446,613)</u>	<u>(451,331)</u>	<u>(356,744)</u>	<u>(394,162)</u>	<u><b>(494,738)</b></u>
	<u>1,365,457</u>	<u>1,446,581</u>	<u>1,339,257</u>	<u>1,300,306</u>	<u><b>1,272,456</b></u>
Equity attributable to owners					
of the Company	1,338,371	1,418,967	1,313,394	1,273,657	<b>1,232,010</b>
Non-controlling interests	<u>27,086</u>	<u>27,614</u>	<u>25,863</u>	<u>26,649</u>	<u><b>40,446</b></u>
Total equity	<u>1,365,457</u>	<u>1,446,581</u>	<u>1,339,257</u>	<u>1,300,306</u>	<u><b>1,272,456</b></u>