Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



(A joint stock limited company incorporated in the People's Republic of China with limited liability)
(Stock Code: 6030)

## PRELIMINARY FINANCIAL DATA FOR THE FIRST HALF YEAR OF 2012

This announcement is made in accordance with Rule 13.09 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The major accounting data and major financial indicators of CITIC Securities Company Limited (the "Company") for the first half year of 2012 set out in this announcement have not been audited. Investors are hereby reminded of the investment risks which may result therefrom.

## 1. MAJOR ACCOUNTING DATA (CONSOLIDATED)

in RMB Millions

| Item  | January to<br>June 2012<br>or as at 30<br>June 2012 | January to June 2011 or as at 31 December 2011 | Increase/ Decrease(%) |
|---|---|--|-----------------------|
| Operating revenue                           | 5,788   | 7,508  | -22.91                |
| Operating profit                            | 2,870   | 4,000  | -28.25                |
| Profit before income tax                    | 2,904   | 3,997  | -27.35                |
| Profit attributable to owners of the parent | 2,249   | 2,973  | -24.35                |
| Total assets                                | 149,255   | 148,280  | 0.66                  |
| Equity attributable to owners of the parent | 84,156  | 86,587   | -2.81                 |

## 2. MAJOR FINANCIAL INDICATORS (CONSOLIDATED)

| Item                                  | January to<br>June 2012<br>or as at 30<br>June 2012 | January to June 2011 or as at 31 December 2011 | Increase/ Decrease(%)                      |
|---------------------------------------|---|--|--|
| Basic earnings per share (RMB/share)  | 0.20  | 0.30   | -33.33                                     |
| Net assets per share (RMB/share)      | 7.64  | 7.86   | -2.80                                      |
| Return on weighted average equity (%) | 2.56  | 4.25   | reduced<br>by 1.69<br>percentage<br>points |

The major accounting data and major financial indicators of the Company for the first half year of 2012 should be those reviewed financial data to be formally disclosed in the interim report of the Company for the first half year of 2012.

## 3. DOCUMENTS FOR INSPECTION

The original report on the preliminary financial data as duly signed by Mr. Ge Xiaobo, the person-in-charge of accounting affairs of the Company.

By order of the board of directors
CITIC Securities Company Limited
WANG Dongming
Chairman

Beijing, the PRC 19 July 2012

As at the date of this announcement, our executive directors are Mr. WANG Dongming, Mr. YIN Ke and Mr. CHENG Boming; our non-executive directors are Mr. FANG Jun and Mr. JU Weimin; and our independent non-executive directors are Mr. WU Xiaoqiu, Mr. RAO Geping and Mr. LEE Kong Wai, Conway.