

# China Tontine Wines Group Limited 中國通天酒業集團有限公司

(Incorporated in Bermuda with limited liability) Stock Code: 389

Interim Report 2012

# SIGNIFICANT EVENTS DURING THE PERIOD



The Company was awarded the "Credit Management System Certificate" and the Group's "Changbai Mountain Wild Mountain Grape Wine-making Technique" was designated as the "Intangible Cultural Heritage in Jilin Province".



The Company participated in the "China Food & Beverage Fairs 2012" at Chengdu, to promote Tontine brand products. Also, the "Expert Forum on the Development of the Grape Wine Industry in China" and the "Symposium on the Yalu River Valley Grape Production Region" were organised at Chengdu and Tonghua City respectively to promote the development of the Yalu River Valley Grape Production Region.



Tontine Wine Estate and Tontine Wine Cellar are progressing as scheduled.

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# Financial Highlights

	Six months ended 30 June		
	2012	2011	
	RMB'000	RMB'000	
	(Unaudited)	(Unaudited)	
Profitability data			
Revenue	379,158	352,579	
Gross profit	217,714	201,311	
Profit and total comprehensive income for the period			
attributable to owners of the Company	75,474	70,347	
Earnings per share			
– Basic (RMB cents) (Note 1)	3.7	3.5	
– Diluted (RMB cents) (Note 2)	3.7	3.5	

	Six months ended 30 June		
	2012		
	(Unaudited)	(Unaudited)	
Profitability ratios			
Gross profit margin	57.4%	57.1%	
Profit margin	19.9%	20.0%	
Effective tax rate	33.5%	36.3%	
Return on equity (Note 3)	4.2%	4.2%	
Return on assets (Note 4)	3.9%	4.0%	
Operating ratios (as a percentage of			
revenue)			
Advertising and marketing expenses	15.4%	6.0%	
Staff costs	3.1%	6.7%	

# **Financial Highlights**

Notes:

- The calculation of basic earnings per share is based on the profit and total comprehensive income for the period attributable to owners of the Company divided by the weighted average number of ordinary shares in issue during the period.
- 2. The calculation of diluted earnings per share for the period ended 30 June 2011 does not assume the exercise of the Company's share options as the exercise price of those share options granted during the year ended 31 December 2010 was higher than the average market price per share during the period.
- Return on equity is equal to the profit and total comprehensive income for the period attributable to owners of the Company divided by the average balance of total equity as at the beginning of each period and as at the end of each period.
- 4. Return on assets is equal to the profit and total comprehensive income for the period attributable to owners of the Company divided by the average balance of total assets as at the beginning of each period and as at the end of each period.

	At	At
	30 June	31 December
	2012	2011
	RMB'000	RMB'000
	(Unaudited)	(Audited)
Assets and liabilities data		
Non-current assets	362,008	320,364
Current assets	1,614,468	1,625,852
Current liabilities	98,605	110,017
Non-current liability	39,707	34,707
Shareholders' equity	1,836,164	1,801,492

# **Financial Highlights**

	At	At
	30 June	31 December
	2012	2011
	(Unaudited)	(Audited)
Other key financial ratios and information		
Current ratios (Note 5)	16.4	14.8
Quick ratios (Note 6)	14.6	13.0
Net asset value per share (RMB) (Note 7)	0.9	0.9
Inventory turnover days (days) (Note 8)	287	282
Trade receivables turnover days (days) (Note 9)	76	60
Trade payables turnover days (days) (Note 10)	36	33

Notes:

- 5. Current ratio equals current assets divided by current liabilities as at the end of each period/year.
- 6. Quick ratio equals current assets minus inventory, divided by current liabilities as at the end of each period/year.
- The calculation of net asset value per share is based on the net assets divided by weighted average number of shares for the period/year.
- 8. Inventory turnover days are computed by dividing the average of the beginning and closing inventory balances in the respective financial period by cost of sales (excluding consumption tax and other taxes) and multiplied by 181 days (for the six months ended 30 June 2012) and 365 days (for the year ended 31 December 2011).
- Trade receivables turnover days are computed by dividing the average of the beginning and closing trade receivables balance in the respective financial period by revenue and multiplied by 181 days (for the six months ended 30 June 2012) and 365 days (for the year ended 31 December 2011).
- 10. Trade payables turnover days are computed by dividing the average of the beginning and closing trade payables balance in the respective financial period by cost of sales (excluding consumption tax and other taxes) and multiplied by 181 days (for the six months ended 30 June 2012) and 365 days (for the year ended 31 December 2011).
- 11. The financial data of the Company for the year ended 31 December 2011 and information as to its consolidated financial position as at 31 December 2011 are extracted from the Company's annual report dated 22 March 2012.

#### **EXECUTIVE DIRECTORS**

Mr. Wang Guangyuan Mr. Zhang Hebin Ms. Wang Lijuan

### INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Sih Wai Kin, Daniel Mr. Lai Chi Keung, Albert Mr. Li Changgao

### **COMPANY SECRETARY**

Mr. Sum Chi Kan, CISA, FCCA

#### AUDIT COMMITTEE

Mr. Sih Wai Kin, Daniel *(Chairman)* Mr. Lai Chi Keung, Albert Mr. Li Changgao

### **REMUNERATION COMMITTEE**

Mr. Sih Wai Kin, Daniel *(Chairman)* Mr. Lai Chi Keung, Albert Mr. Li Changgao

### NOMINATION COMMITTEE

Mr. Lai Chi Keung, Albert *(Chairman)* Mr. Wang Guangyuan Mr. Li Changgao

### AUTHORISED REPRESENTATIVES

Mr. Wang Guangyuan Mr. Sum Chi Kan

# **Corporate Information**

#### **LEGAL ADVISERS**

As to Hong Kong law

Chiu & Partners 40th Floor, Jardine House 1 Connaught Place Hong Kong

#### As to Bermuda law

Conyers Dill & Pearman Clarendon House 2 Church Street Hamilton HM11 Bermuda

#### As to PRC law

Jingtian & Gongcheng Attorneys At Law 34/F, Tower 3, China Central Place 77 Jianguo Road Chaoyang District Beijing 100025 PRC

### AUDITOR

Deloitte Touche Tohmatsu Certified Public Accountants 35/F, One Pacific Place 88 Queensway Hong Kong

## **Corporate Information**

#### **REGISTERED OFFICE**

Clarendon House 2 Church Street Hamilton HM 11 Bermuda

### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit No. 3612, 36th Floor West Tower, Shun Tak Centre Nos. 168-200 Connaught Road Central Hong Kong

### HEAD OFFICE IN THE PRC

No. 2199, Tuanjie Road Tonghua County Jilin Province PRC

### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Butterfield Fulcrum Group (Bermuda) Limited Rosebank Centre 11 Bermudiana Road Pembroke HM08 Bermuda

### BRANCH REGISTRAR AND TRANSFER OFFICE IN HONG KONG

Tricor Investor Services Limited 26/F, Tesbury Centre 28 Queen's Road East Wanchai Hong Kong

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#### **PRINCIPAL BANKERS**

Bank of China (Hong Kong) Limited Bank of China Tower Branch 1 Garden Road Hong Kong

Agriculture Bank of China Tonghua County Branch No.679 Changzheng Road Kuaidamao Town, Tonghua County Jilin Province PRC

### INVESTOR RELATIONS CONSULTANT

Strategic Financial Relations (China) Limited

#### **COMPANY WEBSITE**

http://www.tontine-wines.com.hk (information on the website does not form part of this interim report)

#### SHARE INFORMATION

Listing date: 19 November 2009 Stock name: Tontine Wines Number of issued shares as at 30 June 2012: 2,013,018,000 shares Board lot: 2,000 shares

### STOCK CODE

389

### FINANCIAL YEAR-END DATE

31 December

### RESULTS

The board (the "Board") of directors (the "Directors") of China Tontine Wines Group Limited (the "Company") is pleased to announce the unaudited interim results of the Company and its subsidiaries (the "Group") for the six months ended 30 June 2012 (the "Period").

The Group's revenue for the six months ended 30 June 2012 amounted to approximately RMB379.2 million (2011: RMB352.6 million), representing an increase of approximately 7.5% as compared with the same period last year and the Group's profit and total comprehensive income for the period attributable to owners of the Company increased by approximately 7.3% to approximately RMB75.5 million (2011: RMB70.4 million).

The Company's basic earnings per share reached RMB3.7 cents (2011: RMB3.5 cents) based on the weighted average number of shares in issue during the Period.

The improvement in profitability for the Period over the same period of last year was mainly attributable to increase in sales volume and improvement of the gross profit margin.

### **BUSINESS REVIEW**

For the six months ended 30 June 2012, the global economy experienced severe challenges. The slowdown in Chinese economy, the crippling European debt crisis and the sluggish economy in America had caused sustained uncertainties in the global economy. In light of the uncertain global economic condition and the huge internal consumption potential, the Chinese government saw the need to introduce a radical change in China's development model from a production to a consumption-led growth model and actively launched stimulating policies to boost incomes and domestic consumption. This was evident in China's implementation of the 12th Five-Year Plan for National Economic and Social Development, which had shifted the steering wheel of the Chinese economy from quantitative to qualitative growth by focusing on quality of life over quantity of GDP. This had resulted in higher wages and better benefits for workers and, in turn, encouraged more household spending across the country.

During the Period, the Group managed to grasp the market opportunities brought by the above consumption windfalls and achieved a satisfactory growth.

We believe that one of the greatest challenges, and one with the greatest room for improvement, is to maximise overall profit margins. Accordingly, the consensus within the Group is that our task is to (i) reduce costs through better coordination and exploration of opportunities for synergies; (ii) implement effective measures to reduce the impact of raw materials volatilities; (iii) shift our sales mix towards products with higher gross profit margin; and (iv) research and develop new products with higher profit margin.

#### Sales and distribution network

The Group sells substantially all of its grape wine products to distributors, who distribute and sell such grape wine products to third-party retailers, including supermarkets, and specialty stores selling tobacco and alcohol, food and beverage outlets such as restaurants, and hotel restaurants, as well as through their own direct sales distribution to end-consumers and other sub-distributors.

Generally, the Group selects distributors to distribute grape wine products within a designated geographical area and such selections are based on factors such as economic strength, sales network in the Group's target market, product knowledge, mutual goodwill and common objectives, good track record and successful experience in consumption goods distribution, and high moral integrity, credibility and social standing.

The Group constantly reviews the performance of the distributors within its sales and distribution network. As at 30 June 2012, the Group's products were sold through 71 distributors in 19 provinces and 3 municipal cities in the People's Republic of China (the "PRC"). All distributors are independent third parties and are generally engaged in the business of distributing and selling of grape wine products.

The Group enters into a standard distribution agreement with each of its selected distributors for a period of one year and following successful negotiation between the parties upon the expiry of the existing distribution agreements, the Group will renew such agreements with distributors each year. In order to facilitate and assist the marketing and sale of the Group's products by its distributors, the Group bears the delivery costs and implements advertising strategies primarily through television commercials and billboards to emphasize the health benefits of moderate consumption of grape wines in order to establish consumer loyalty and strengthen the popularity for our products.

The Group does not have any ownership or management control over its distribution network. In order to supervise these distributors, the Group assigns sales managers to work closely with the distributors in order to monitor their performance and obtain market feedback on the Group's products. In addition, the Group conducts annual appraisals of the performance of our distributors to determine whether the Group will renew the distribution agreements with them, taking into consideration their sales network, promotion approach, creditability and inventory accumulation.

The following map illustrates the Group's distribution network in the PRC as at 30 June 2012:



🔭 : Tontine retail shops located in Beijing, Chengdu, Dengfeng, Jian, Shanghai, Shenyang, Wuhan and Xiangtan.

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The following table sets forth a breakdown of our revenue by sales region in the PRC for the Period:

	Six months ended 30 June			
	201	2	201	1
	RMB'000	%	RMB'000	%
North-East Region (Refer to Note 1 above)	54,258	14.3	47,310	13.4
Northern Region (Refer to Note 2 above)	80,854	21.3	73,914	21.0
Eastern Region (Refer to Note 3 above)	121,804	32.1	113,280	32.1
South-Central Region (Refer to Note 4 above)	54,565	14.4	52,005	14.8
South-West Region (Refer to Note 5 above)	67,677	17.9	66,070	18.7
Total	379,158	100.0	352,579	100.0

The geographical distribution of our sales remained relatively stable. Revenue derived from our sales in the eastern region of China remain the largest contributing region to our total revenue. The eastern region of China is our largest market with the highest number of distributors, as it is a comparatively more affluent region in the PRC with relatively high levels of per capita income, where consumers have a general preference towards wine products over other alcoholic beverages. The south-west and northern regions of China are also our significant markets, where some of our key distributors are located.

The Group will continue to expand and optimize its distribution network by working closely with the Group's distributors and leveraging their local resources and business networks.

#### Supply of grapes

Production of quality grape wine products is highly dependent upon sufficient supply of quality grapes and grape juice. Currently, we source our supply of grape from 285 local grape farmer suppliers, whose vineyards are located in the regions around Ji'An City, Jilin Province, the PRC at the foothills of Changbai mountain range on the banks of the Yalu river. In order to maintain reliable and stable supplies of quality grapes and grape juices to meet the production needs of our growing business as well as our production capacity, we have entered into a 20 years long-term contract with each of our grape farmer suppliers and our vineyard management team supervises the planting, nurturing and harvesting of the grapevines. Furthermore, the Group has kept identifying new grape farmers and grape juices suppliers, who meet our quality requirements and thorough tests are conducted on the grapes and grape juices they produce. These procedures ensure we procure quality grape farmers and grape juices suppliers.

#### **Business outlook**

The global economy in the current year is not expected to be encouraging and the overall operating environment remains to be highly challenging. In Europe, the debt crisis is still threatening to spread. Recovery of the US domestic economy will take time. China as the most powerful engine of global economic growth has to deal with structural adjustments in switching from exports to domestic demand as a way of maintaining sustained economic growth. Nevertheless, the Group has absolute faith in the Chinese Government's macro-control ability, there will inevitably be untold challenges in the course of switching from exports to domestic demand, yet there will also be untold business opportunities. In this respect, the Group is well prepared – both to confront challenges and to embrace opportunities. The business development plans and strategies of the Group as disclosed below are set for the coming years:

#### Develop Tontine wine estate

The Group plans to develop a wine estate in Ji'An City, Jilin Province, to produce a premium range of our estate bottle wines from high quality grapes. Wines produced by the wine estate, which will be labelled as "Estate Bottled", will be produced from high quality grapes grown in our self-operated vineyards within our wine estate. Our wine estate, with vineyards covering a total area of approximately 2,000 mu<sup>\*</sup>, will be installed with wine production and wine cellaring facilities and is expected to have an annual yield of around 500 tonnes (approximately 600,000 bottles (750 ml)). As at the date of this report, vineyards in the region that covers a total area of approximately 300 mu has been set up and planted with Beibinghong (北冰紅).

#### Develop Tontine wine cellar

The Group plans to develop wine cellaring capabilities to complement our production facilities in Tonghua County, Jilin Province. A wine cellar is a place where a stock of wine is properly stored under a controlled environment to undergo an ageing process to produce a range of winery products. The storage capacity of the wine cellar is designed to accommodate an ample storage for the holding or processing of up to approximately 600,000 bottles (750 ml).

#### Expand and develop distribution network

The Group plans to enhance our current sales and distribution network throughout the PRC by establishing not less than 20 Tontine retail shops in certain selected markets in the PRC. As at the date of this report, retail shops were launched in 8 cities (Beijing, Chengdu, Dengfeng, Jian, Shanghai, Shenyang, Wuhan and Xiangtan). We plan to establish not less than 5 retail shops in 2012. These retail shops will serve as sales and marketing platforms for Tontine brand products, and provide marketing support to our distributors.

\* 1 mu equals to approximately 667 square metres.

#### Explore opportunities to expand our market share

The Group adopts a proactive but prudent approach in pursuing business opportunities with growth potentials and which the Board believes would bring synergy or be complementary to achieving the Group's long-term goal in taking a leadership role in the wine industry in the PRC. The proposed acquisition of certain equity interest of and/or investment in 烟台白洋河酿酒有限 责任公司 (Yantai Baiyanghe Winery Co., Inc.\*), which is principally engaged in the production and sale of alcoholic beverages with wine portfolio containing approximately 80 types of wine products (as announced by the Company in November 2011) would, if materialized, be expected to enable the Group to upgrade the Group's wine making technology, enhance the level of product quality, increase its production capacities, benefit from synergies, access new markets, broaden customer base and achieve economies of scale in the long run. All these factors are instrumental to the business growth and development of the Group. The proposed transaction, if successfully consummated, would represent an important milestone in the development of the business of the Group.

Looking forward, while the sovereign debt crisis in Europe and the slowing down of the economic growth of China have caused uncertainties in the economic outlook and affect the consumption atmosphere in 2012, the growing affluence of consumers in China still provides an enormous opportunity for the grape wine market in the medium and long run. Under such circumstances, the Group will continue to (i) implement its strict cost control measures, and (ii) expand and deepen its sales and distribution system, which involves increasing the number of distributors and selling points and opening up more sales channels in order to expand the Group's business coverage nationwide from first to second- and third-tier cities to towns and villages.

In respect of its product mix for expansion and optimisation, the Group will continue to develop more products with huge potential to cater for the demand of different customers and diversify its product portfolio. During the Period, the Group launched 5 new products (3 sweet wine products and 2 dry wine products). The new products, which add to the diverse product portfolio of the Group, are expected to cater for a wider range of customers and are well-received. We will continue to increase our investment in the research and development of our products.

Meanwhile, the Group will continue to proactively identify potentially favourable expansion, merger and acquisition opportunities to enhance the Group's profitability and bring maximum returns to shareholders.

\* For identification purpose only.

### **FINANCIAL REVIEW**

#### Revenue

Revenue represents proceeds from the sale of grape wine products. Our revenue increased by approximately 7.5% to approximately RMB379.2 million for the six months ended 30 June 2012 from approximately RMB352.6 million over the same period last year. Our customers mainly comprised regional distributors in the PRC and we sold our products to our distributors at prices ranging from approximately RMB5.9 to RMB84.6 per bottle. The growth in revenue was due to a satisfactory increase in sales volume. The following table sets forth a breakdown of the Group's revenue for the Period:

Six months ended 30 June							
	2012		201	1	Growth of		
	% of total			% of total	Revenues		
	RMB'000	revenues	RMB'000	revenues	(%)		
Sweet wines	259,438	68.4	242,536	68.8	7.0%		
Dry wines	119,720	31.6	110,043	31.2	8.8%		
Total	379,158	100.0	352,579	100.0			

Revenue derived from the sale of our sweet wine products is generally higher than that of our dry wine products primarily because of our business strategy in focusing on the promotion of our sweet wine products which have better profit margins.

The following table sets forth the number of units sold and the average selling prices of the Group's products for the Period:

	Six months ended 30 June				
	20	)12	201	11	
	Total	Average <sup>1</sup>	Total	Average <sup>1</sup>	
	units sold selling price		units sold	selling price	
		RMB'000		RMB'000	
	tonnes	per tonne	tonnes	per tonne	
Sweet wines	6,263	41.4	5,702	42.5	
Dry wines	4,179	28.7	3,840	28.7	
Total	10,442	36.3	9,542	37.0	

During the Period, the decrease in the average selling price of our grape wine products was due to the replacement of 7 old products (5 sweet wine products and 2 dry wine products) with 5 new products (3 sweet wine products and 2 dry wine products) which were generally with higher profit margin and lower selling prices.

### Cost of sales

	201	Six months en	<b>ded 30 June</b> 20 <sup>-</sup>	11
	RMB'000	%	RMB'000	%
Raw materials				
<ul> <li>Grapes and grape juice</li> </ul>	65,340	40.5	66,085	43.7
- Yeast and other additives	4,415	2.7	3,569	2.4
<ul> <li>Packaging materials</li> </ul>	40,577	25.1	33,315	22.0
- Others	352	0.2	303	0.2
Total raw material cost	110,684	68.5	103,272	68.3
Production overheads	5,900	3.7	5,897	3.9
Consumption tax and other taxes	44,860	27.8	42,099	27.8
Total cost of sales	161,144	100.0	151,268	100.0

1 Weighted average selling prices of sweet or dry wine products (as applicable) take into account the actual sales volume of each wine product.

The principal raw materials required by the Group in producing wine products are grapes, grape juice, yeast and additives as well as packaging materials including bottles, bottle caps, label, corks and packing boxes. During the Period, the cost of grapes and grape juices were the key component of cost of sales and accounted for approximately 40.5% of the Group's total cost of sales. The percentage of the total raw material cost to total cost of sales was relatively stable during the Period as compared with 2011.

Production overheads primarily consist of depreciation, supplies, utilities, repair and maintenance expenses, salaries and related personnel expenses for the production and related departments and other incidental expenses for production. Production overheads as a percentage of revenue in 2012 remained stable as compared with 2011.

#### Gross profit and gross profit margin

Gross profit is calculated based on the Group's revenue less cost of sales. During the Period, the gross profit of the Group increased approximately 8.1% from approximately RMB201.3 million to approximately RMB217.7 million. This was mainly attributable to the increase in the sales volume of our grape wine products, particularly our products with higher profit margins.

Our average gross profit margin slightly increased approximately 0.3% from approximately 57.1% to approximately 57.4%. This was mainly due to a shift in the focus of our product mix towards high gross profit margin products and an increase in our cost of sales for reasons stated above.

#### Selling and distribution expenses

Selling and distribution expenses mainly comprise advertising and promotional expenses, transportation costs, sales commission paid and miscellaneous expenditures related to our sales and marketing personnel.

During the Period, the selling and distribution expenses increased and accounted for approximately 21.4% (2011: 12.0%) of the Group's revenue. The increase in selling and distribution expenses was primarily attributable to (i) an increase in sales commissions as a result of the higher revenue achieved for the Period; (ii) an increase in transportation costs which was broadly in line with increase in sales; and (iii) an increase in advertising and promotional charges of approximately 173.7% to approximately RMB58.3 million (2011: RMB21.3 million). During the Period, the increase in advertising and promotional charges was mainly due to the continued engagement by the Group in brand building activities through joint promotions with Yantai Baiyanghe Winery Co., Inc. in the "China Food & Beverage Fairs 2012" (「全國糖酒商品交易會」), organising the "Expert Forum on the Development of the Grape Wine Industry in China" (「中國葡萄酒產業發展專家論壇」) and the "Symposium on the Yalu River Valley Grape Production Region" (「鴨綠江河谷葡萄產區專家研討會」). The Group will ensure that our promotion strategy is responsive to market dynamics and competition.

#### Administrative expenses

Administrative expenses mainly comprise salaries and welfare benefits paid, directors' fees, product development expenses, insurance premium, other tax expenses, depreciation and amortization expenses, foreign exchange loss, and other incidental administrative expenses.

During the Period, administrative expenses represented 7.1% of our revenue and decreased by approximately RMB24.1 million to approximately RMB27.0 million (2011: RMB51.1 million) for the Period. The decrease was mainly attributable to the decrease in share option expense and exchange loss due to Renminbi exchange rate fluctuation.

#### Income tax expenses

Tax represents amount of PRC enterprise income tax charged at the applicable tax rates in accordance with the relevant law and regulations in the PRC. Pursuant to the PRC enterprise income tax law passed by the Tenth National People's Congress on 16 March 2007, the enterprise income tax rate of the subsidiaries of the Company incorporated in the PRC had changed to 25% with effect from 1 January 2008. For the six months ended 30 June 2012, the effective tax rate of the Group decreased to approximately 33.5% (2011: 36.3%). Our effective tax rates were higher than our PRC enterprise income tax rate because (i) commencing from 1 January 2008, the amount of our taxation also included deferred tax calculated at the applicable withholding tax rate of the undistributed earnings of the PRC subsidiaries derived on or after 1 January 2008 pursuant to the joint circular of the Ministry of Finance and State Administration of Taxation (Cai Shui 2008 No. 1) and (ii) expenses in Hong Kong office were not allowed to be deducted under the PRC enterprise income tax law for the Period.

### Profit and total comprehensive income for the period attributable to owners of the Company

The profit and total comprehensive income for the period attributable to owners of the Company increased from approximately RMB70.4 million to approximately RMB75.5 million, representing a increase of approximately 7.3%, primarily as a result of the factors described above.

### Interim dividend

The Board does not recommend the payment of any interim dividend for the six months ended 30 June 2012 (2011: nil).

#### Financial management and treasury policy

The Group's revenues, expenses, assets and liabilities were substantially denominated in Renminbi ("RMB"). Accordingly, there has been no significant exposure to foreign exchange fluctuation.

The net proceeds derived from the fund raising activities of the Company that were not already used for the intended purposes have been placed on short term deposit in Hong Kong and in the PRC. The Company also pays dividends in Hong Kong dollars when dividends are declared. The Directors consider that the Group has limited foreign currency exposure because our operations are conducted in the PRC. Sales and purchases are mainly denominated in RMB. In view of the minimal foreign currency exchange risk, we would closely monitor the foreign currency movement instead of entering into any foreign exchange hedge arrangement.

The Group will continue to pursue a prudent treasury management policy and is in a strong liquidity position with sufficient cash to cope with daily operations and future development demands for capital.

With the strong cash and bank balances, we are in a net cash position and thus are exposed to minimal financial risk on interest rate fluctuation.

#### Liquidity and financial resources

Our working capital was healthy and positive for the Period and we generally financed our operation with internal cash flows generated from operations for the past years.

Our net working capital continued to improve during the Period. As at 30 June 2012, we recorded a net current assets position of approximately RMB1,515.9 million (31 December 2011: RMB1,515.8 million). The Group has sufficient financial resources and a strong cash position for satisfying working capital requirements of business development, operations and capital expenditures.

#### **Employment and remuneration policy**

Quality and dedicated staff are our most important assets and are indispensable to our success in the competitive market. As part of our corporate culture, we strive to ensure a strong team spirit among our employees for them to contribute towards our corporate objectives. In achieving the goal, we offer competitive remuneration packages commensurate with the industry level and provide various fringe benefits, including trainings, medical, insurance coverage as well as retirement benefits to the employees in Hong Kong and in the PRC. Employees are encouraged to enroll in external professional and technical seminars, and other training programs and courses to update their technical knowledge and skills, enhance their market awareness and improve their business acumen. The Group reviews its human resources and remuneration policies periodically with reference to local legislation, market conditions, industry practice and assessment of the performance of the Group and individual employees.

As at 30 June 2012, the Group employed a work force of 413 (including Directors) in Hong Kong and in the PRC (31 December 2011: 410). The total salaries and related costs (including the Directors' fee) for the Period amounted to approximately RMB11.9 million (2011: RMB23.9 million).

#### Share option scheme

A share option scheme (the "Share Option Scheme") was adopted by the shareholders of the Company on 19 November 2009. The Share Option Scheme is to provide incentive for selected participants to work with commitment towards enhancing the value of the Company and its shares for the benefit of the Company and its shareholders as a whole and to retain and attract persons whose contributions are or may be beneficial to the growth and development of the Group.

Details of the Share Option Scheme were set out in the prospectus of the Company dated 5 November 2009 (the "Prospectus") in connection with the initial public offering (the "IPO") of its shares by way of placing and public offer (the "Share Offer") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The movements in the Company's share options granted under the Share Option Scheme are as follows:

			Numb	er of share opt	ions					
		Outstanding				Outstanding				Market value
		as at	Granted	Exercised	Lapsed	as at			Exercise	per share at
<b>A</b> weeks a	Data of small	1 January	during	during	during	30 June	Martine and d	Exercisable	price	date of grant
Grantee	Date of grant	2012	the Period	the Period	the Period	2012	Vesting period	period	per share <i>HKS</i>	of options <i>HK\$</i>
									rπφ	TINQ
Executive Directors:										
Mr. Wang Guangyuan	22 November 2010	2,000,000	-	-	-	2,000,000	22 November 2010	22 May 2011 to	1.98	1.98
							to 21 May 2011	21 November 2013		
Mr. Zhang Hebin	22 November 2010	2,000,000	-	-	-	2,000,000	22 November 2010	22 May 2011 to	1.98	1.98
							to 21 May 2011	21 November 2013		
Ms. Wang Lijuan	22 November 2010	2,000,000	_	_	_	2,000,000	22 November 2010	22 May 2011 to	1.98	1.98
ma. Mang Lijoun	EE NOVGINUGI EU IU	2,000,000				2,000,000	to 21 May 2011	21 November 2013	1.00	1.00
Non-executive										
Directors: Mr. Sih Wai Kin, Daniel	22 November 2010	500.000				500,000	22 November 2010	22 May 2011 to	1.98	1.98
mi. Oli mai Nii, Dano	22 NOVCINUCI 2010	000,000				000,000	to 21 May 2011	21 November 2013	1.00	1.00
							,			
Mr. Lai Chi Keung,	22 November 2010	500,000	-	-	-	500,000	22 November 2010	22 May 2011 to	1.98	1.98
Albert							to 21 May 2011	21 November 2013		
Mr. Li Changgao	22 November 2010	500,000	-	-	-	500,000	22 November 2010	22 May 2011 to	1.98	1.98
							to 21 May 2011	21 November 2013		
5 .										
Employees	22 November 2010	10,000,000	-	-	-	10,000,000	22 November 2010 to 21 May 2011	22 May 2011 to 21 November 2013	1.98	1.98
	18 May 2012	-	56,000,000	-	-	56,000,000	10 2 1 May 2011 -	18 May 2012 to	0.71	0.70
	, .							17 May 2017		
Other participants	22 November 2010	52,500,000	-	-	(52,500,000)	-	22 November 2010	22 May 2011 to	1.98	1.98
							to 21 May 2011	21 May 2012		
Total		70,000,000	56,000,000	-	(52,500,000)	73,500,000				

#### Use of proceeds

The Company was officially listed on the main board of the Stock Exchange on 19 November 2009 by way of IPO as disclosed in the Prospectus with net proceeds of approximately HK\$438.9 million raised therefrom.

On 9 November 2010, the Company entered into a placing and subscription transaction (the "Placing and Subscription") with net proceeds of approximately HK\$594.1 million raised therefrom.

The use or intended use of proceeds from the IPO and the Placing and Subscription is set out below:

	<b>IPO</b> HK\$ million	Placing and Subscription HK\$ million	<b>Utilised</b> HK\$ million (Note)	Unutilised as at 30 June 2012 HK\$ million
Expansion of production facilities	113.6	-	(113.6)	-
Development of wine estate	68.2	-	(68.2)	-
Development of wine cellar	45.5	-	(45.5)	-
Developing and increasing awareness				
of our brand	105.2	-	(105.2)	-
Expansion of distribution network	52.6	-	(9.0)	43.6
General working capital, future acquisition and other				
general corporate purposes	53.8	594.1	(267.7)	380.2
Total	438.9	594.1	(609.2)	423.8

As at 30 June 2012, the unutilised net proceeds were placed in short term bank deposit in Hong Kong and in the PRC.

#### Capital commitments and charges on assets

The Group made capital expenditure commitments including approximately RMB118.0 million that was authorised but not contracted for and approximately RMB64.4 million contracted but not provided for in the condensed consolidated financial statements as at 30 June 2012. These commitments were required mainly to support the Group's production capacity expansion. The funding of such capital commitments will be paid out of the net proceeds of the IPO as stated in the Prospectus and cash generated from operating activities.

As at 30 June 2012, none of the Group's assets was pledged (2011: nil).

*Note:* The application of the proceeds was in line with the intended use of proceeds as disclosed in the Prospectus and the announcement of the Company dated 9 November 2010 relating to the Placing and Subscription (as the case may be).

# Directors' and/or chief executive's interests and short positions in shares, underlying shares and debentures of the Company and its associated corporations

As at 30 June 2012, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares in or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)) (the "SFO") as recorded in the register kept by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers contained in the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), were as follows:

Name of Director	Name of Group member/ associated corporation	Capacity/Nature of interest	Number and class of securities (Note 1)	Approximate percentage of shareholding (Note 4)
Mr. Wang Guangyuan	The Company	Interest of a controlled corporation	675,582,720 shares (L) <i>(Note 2)</i>	33.56%
Mr. Zhang Hebin	The Company	Interest of a controlled corporation	132,467,200 shares (L) <i>(Note 3)</i>	6.58%

Notes:

- (1) The Letter "L" denotes long position in the shares.
- (2) These shares were registered in the name of and beneficially owned by Up Mount International Limited ("Up Mount"), a company incorporated in the British Virgin Islands (the "BVI") and whose entire issued share capital is owned by Mr. Wang Guangyuan ("Mr. Wang").
- (3) These shares were registered in the name of and beneficially owned by Wing Move Group Limited ("Wing Move"), a company incorporated in the BVI and whose entire issued share capital is owned by Mr. Zhang Hebin ("Mr. Zhang").
- (4) The percentage of shareholding is calculated on the basis of 2,013,018,000 shares in the Company in issue as at 30 June 2012.

Save as disclosed above and under the section headed "Share option scheme" in this interim report, none of the Directors or the chief executive of the Company had or were deemed under the SFO to have any interests or short positions in the shares, underlying shares in or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as at 30 June 2012.

### Interests of the substantial shareholders in shares and underlying shares in the Company

As at 30 June 2012, so far as is known to the Directors, the following parties, other than a Director or chief executive of the Company, were recorded in the register required to be kept by the Company under section 336 of the SFO, or as otherwise notified to the Company, as being directly or indirectly interested or deemed to be interested in 5% or more of the issued share capital of the Company:

Name	Capacity/Nature of interest	Number of shares	Approximate percentage of shareholding (Note 5)
Up Mount (Note 1)	Beneficial owner	675,582,720	33.56%
Ms. Zhang Min 張敏 <i>(Note 2)</i>	Interest of spouse	675,582,720	33.56%
Wing Move (Note 3)	Beneficial owner	132,467,200	6.58%
Ms. Luo Cheng Yan 羅成艷 (Note 4)	Interest of spouse	132,467,200	6.58%

Notes:

- (1) Up Mount is a company incorporated in the BVI, and is solely and beneficially owned by Mr. Wang, the chairman of the Company and an executive Director.
- (2) Ms. Zhang Min is the spouse of Mr. Wang and is therefore deemed to be interested in all the shares held by Mr. Wang (through Up Mount) by virtue of the SFO.
- (3) Wing Move is a company incorporated in the BVI, and is solely and beneficially owned by Mr. Zhang, an executive Director.
- (4) Ms. Luo Cheng Yan is the spouse of Mr. Zhang, an executive Director, and is therefore deemed to be interested in all the shares held by Mr. Zhang (through Wing Move) by virtue of the SFO.
- (5) The percentage of shareholding is calculated on the basis of 2,013,018,000 shares in the Company in issue as at 30 June 2012

All the interests stated above represent long positions. As at 30 June 2012, no short positions were recorded in the register kept by the Company under section 336 of the SFO.

#### **Directors' interests in contracts**

No contract of significance to which the Company or any of its subsidiaries was a party, and in which a Director has a material interest, subsisted as at 30 June 2012 or at any time during the Period.

#### Sufficiency of public float

Based on the publicly available information and to the best of the Directors' knowledge, information and belief and at the date of this report, the Company has maintained sufficient public float of not less than 25% of its total issued shares as required under the Listing Rules since the listing of its shares on the Stock Exchange.

#### Purchase, sale or redemption of the Company's listed securities

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the Period.

#### **Corporate Governance**

The Company is committed to fulfilling its responsibilities to shareholders and protecting and enhancing shareholder value through solid corporate governance. It devotes considerable efforts in formulating and formalising best practices. It also exerts its best to ensure optimum transparency and the best quality of disclosures. The Board has been and will continue to uphold the appropriate standards of corporate governance within the Group, thereby ensuring all businesses are conducted in an honest, ethical and responsible manner and that proper processes to effectively infuse strong ethical principles are in place, executed and are regularly reviewed.

Throughout the Period, the Company had applied the principles of the Corporate Governance Code which became effective on 1 April 2012 (formerly the Code on Corporate Governance Practices) (the "CG Code") contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") and complied with the code provisions and certain recommended best practices set out in the CG Code save for the following:

### Code Provision A.2.1

Pursuant to code provision A.2.1 of the CG Code, the responsibilities between the chairman and the chief executive officer ("CEO") should be segregated and should not be performed by the same individual. However, the Company does not have a separate chairman and CEO and Mr. Wang currently performs these two roles. Mr. Wang is responsible for the overall business strategy and development and management of our Group. The Board considers Mr. Wang, the chairman of the Board and CEO of the Company, is able to lead the Board in major business decision making for the Group and enables the Board's decision to be effectively made, which is beneficial to the management and the development of the Group's business. Therefore, Mr. Wang assumes the dual roles of being the chairman of the Board and CEO of the Company notwithstanding the deviation.

#### Compliance with the model code for securities transactions

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules as the code for directors' securities transactions. The Company has made specific enquiry of all Directors and that all the Directors have confirmed their compliance with the required standards set out in the Model Code regarding directors' securities transactions throughout the Period.

#### **Audit Committee Review**

The interim results for the Period are unaudited and have not been reviewed by the auditor of the Company. The audit committee of the Company (comprised all the independent non-executive Directors) has reviewed the accounting principles, accounting standards and methods adopted by the Company together with the management, discussed the matters concerning the internal controls, as well as reviewed the Group's unaudited condensed consolidated interim financial statements for the Period.

#### Acknowledgement

On behalf of the Board, I would like to express my sincere appreciation to our shareholders, investors, business partners and customers for their continued support. I would also like to thank our senior management team and all staff for their unfailing hard work and brilliant contributions in the past few years.

Wang Guangyuan Chairman and Executive Director 21 August 2012

# **Condensed Consolidated Statement of Comprehensive Income**

For the six months ended 30 June 2012

		Six month 30 Ju	
		2012	2011
		(unaudited)	(unaudited)
	Notes	RMB'000	RMB'000
Revenue	3	379,158	352,579
Cost of sales		(161,444)	(151,268)
Gross profit		217,714	201,311
Other income	5	3,647	2,439
Selling and distribution expenses		(80,960)	(42,140)
Administrative expenses		(26,970)	(51,111)
Profit before tax	6	113,431	110,499
Income tax expense	7	(37,957)	(40,152)
Profit and total comprehensive income for the period			
attributable to owners of the Company		75,474	70,347
Earnings per share	8		
Basic (RMB cents)		3.7	3.5
Diluted (RMB cents)		3.7	3.5

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# **Condensed Consolidated Statement of Financial Position**

### At 30 June 2012

	Notes	30 June 2012 (unaudited) <i>RMB'</i> 000	31 December 2011 (audited) <i>RMB'000</i>
<b>Non-current Assets</b> Property, plant and equipment Prepaid lease payments Deposits paid for prepaid lease payments Deposits paid for acquisition of property,	10	229,496 12,175 54,334	211,614 12,292 54,334
plant and equipment Deposits paid for a potential acquisition Biological assets	11 12	28,000 36,000 2,003	20,580 20,000 1,544
<b>Current Assets</b> Inventories Trade receivables	13	362,008 171,729 167,781	320,364 198,146 148,975
Deposits and prepayments Prepaid lease payments Bank balances and cash		6,863 677 1,267,418 1,614,468	3,343 677 1,274,711 1,625,852
<b>Current Liabilities</b> Trade payables Other payables and accruals Tax liabilities	14	20,479 58,127 19,999	25,429 46,871 37,717
		98,605	110,017
Net Current Assets Total Assets Less Current Liabilities Non-current Liability		<u>1,515,863</u> 1,877,871	1,515,835
Deferred tax liability		39,707 1,838,164	34,707
<b>Capital and Reserves</b> Share capital Reserves	15	17,624 18,205,540	17,624 1,783,868
Total Equity		1,838,164	1,801,492

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# Condensed Consolidated Statement of Changes in Equity

For the six months ended 30 June 2012

					Share		
	Share capital (unaudited) RMB'000	Share premium (unaudited) RMB'000	Special reserve (unaudited) RMB'000	Statutory reserves (unaudited) RMB'000	option reserve (unaudited) RMB'000	Retained profits (unaudited) RMB'000	Total (unaudited) RMB'000
	11112 000	TIME 000	(Note a)	(Note b)	11112 000	11112 000	11112 000
At 1 January 2012 Total comprehensive income	17,624	910,541	86,360	117,773	27,221	641,973	1,801,492
for the period Recognition of equity – settled	-	-	-	-	-	75,474	75,474
share-based payments	-	-	-	-	8,259	-	8,259
Share options lapsed Dividends recognised as	-	-	-	-	(19,635)	19,635	-
distribution (note 9)						(47,061)	(47,061)
At 30 June 2012	17,624	910,541	86,360	117,773	15,845	690,021	1,383,164
At 1 January 2011 Total comprehensive income	17,668	913,710	86,360	90,943	5,865	531,425	1,645,971
for the period Recognition of equity – settled	-	-	-	-	-	70,347	70,347
share-based payments	-	-	-	-	20,868	-	20,868
Dividends recognised as distribution (note 9)						(51,457)	(51,457)
At 30 June 2011	17,668	913,710	86,360	90,943	26,733	550,315	1,685,729

Notes:

- (a) Special reserve represents the difference between the nominal value of the shares of the Company issued and the aggregate of the nominal value of the issued shares and the share premium of the holding company for which the shares of the Company have been issued in exchange upon the corporate reorganisation to rationalise the Group structure prior to listing of the Company's share on the Stock Exchange.
- (b) In accordance with the relevant laws and regulations of the PRC, the PRC subsidiaries are required to provide for PRC statutory reserves, including enterprise expansion fund and general reserve fund, by way of appropriations from its net profit (based on the PRC statutory financial statements of the subsidiaries) but before dividend distributions.

All appropriations to the funds are made at the discretion of the board of directors of the subsidiaries. The board of directors shall decide on the amounts to be appropriated based on the profitability of each subsidiary each year.

The enterprise expansion fund may be used to increase registered capital of the PRC subsidiaries subject to approval from the relevant PRC authorities. The general reserves fund may be used to offset accumulated losses or increase the registered capital of the subsidiaries subject to approval from the relevant PRC authorities.

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# **Condensed Consolidated Statement of Cash Flows**

### For the six months ended 30 June 2012

	Six months ended 30 June		
	2012	2011	
	(unaudited)	(unaudited)	
	RMB'000	RMB'000	
OPERATING ACTIVITIES			
Cash generated from operations	134,856	135,505	
Income tax paid	(50,675)	(56,135)	
NET CASH FROM OPERATING ACTIVITIES	84,181	79,370	
INVESTING ACTIVITIES			
Interest received	3,474	2,439	
Purchase of property, plant and equipment	(24,467)	(2,839)	
Deposits paid for acquisition of property, plant and equipment	(7,420)	(2,000)	
Deposits paid for a potential acquisition	(16,000)	_	
NET CASH USED IN INVESTING ACTIVITIES	(44,413)	(2,400)	
CASH USED IN FINANCING ACTIVITY			
Dividend paid	(47,061)	(51,457)	
NET (DECREASE) INCREASE IN CASH AND CASH			
EQUIVALENTS	(7,293)	25,513	
EQUIVALENTS	(1,293)	20,010	
CASH AND CASH EQUIVALENTS AT 1 JANUARY	1,274,711	1,177,733	
CASH AND CASH EQUIVALENTS AT 30 JUNE			
represented by bank balances and cash	1,267,418	1,203,246	
represented by bank balances and cash	1,207,410	1,200,240	

### For the six months ended 30 June 2012

#### 1. GENERAL INFORMATION

The Company is a public limited company incorporated in Bermuda and its shares are listed on the Stock Exchange. The addresses of the registered office and principal place of business of the Company are disclosed in the section headed "Corporate Information" of this interim report.

#### 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard 34 (HKAS 34), *Interim Financial Reporting*, issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA") as well as with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

The condensed consolidated financial statements have been prepared on the historical cost basis, except for the biological assets that are measured at fair value less cost to sell. Historical cost is generally based on the fair value of the consideration given in exchange of goods.

Except as described below, the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 June 2012 are the same as those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2011.

In the current interim period, the Group has applied, for the first time, the following amendments to Hong Kong Financial Reporting Standards ("HKFRSs") issued by the HKICPA:

Amendments to HKFRS 7Financial Instruments: Disclosures – Transfers of Financial AssetsAmendments to HKAS 12Deferred Tax: Recovery of Underlying Assets

The application of the above amendments to HKFRSs in the current interim period has had no material effect on the amounts reported in these condensed consolidated financial statements and/ or disclosures set out in these condensed consolidated financial statements.

#### 3. REVENUE

Revenue represents the net amounts received and receivable for goods sold less returns and discounts.

### For the six months ended 30 June 2012

#### 4. SEGMENT INFORMATION

The Group is principally engaged in the business of manufacturing and sales of grape wine products. The Group is organised on the region of goods delivered.

The Group's reportable and operating segments under HKFRS 8 are identified based on different geographical zones of goods delivered in the PRC: North-East Region, Northern Region, Eastern Region, South-Central Region and South-West Region.

- North-East Region includes provinces of Liaoning, Jilin, and Heilongjiang.
- Northern Region includes provinces of Hebei, Shaanxi, Inner Mongolia, Shanxi and city of Beijing.
- Eastern Region includes provinces of Jiangsu, Zhejiang, Anhui, Fujian, Shandong and city of Shanghai.
- South-Central Region includes provinces of Henan, Hubei, Hunan and Guangdong.
- South-West Region includes provinces of Sichuan, Yunnan, Guizhou and city of Chongqing.

No revenue from transactions with a single external customer amounting to 10 per cent or more of the Group's revenue.

The Group's operations are located in the PRC and all revenues from external customers and noncurrent assets are attributed to and located in the PRC.

For the six months ended 30 June 2012

### 4. SEGMENT INFORMATION - continued

Information about reportable and operating segment revenue, profit, assets and liabilities

	North- East Region <i>RMB'000</i>	Northern Region <i>RMB'000</i>	Eastern Region <i>RMB'000</i>	South- Central Region <i>RMB'</i> 000	South- West Region <i>RMB'000</i>	Total RMB'000
For the six months ended 30 June 2012 (unaudited)						
Segment revenue from external customers	54,258	80,854	121,804	54,565	67,677	379,158
Segment profit	30,595	42,222	61,365	27,708	33,183	195,073
For the six months ended 30 June 2011 (unaudited)						
Segment revenue from external customers	47,310	73,914	113,280	52,005	66,070	352,579
Segment profit	26,500	40,178	59,864	25,530	35,240	187,312
As at 30 June 2012 (unaudited)						
Segment assets	21,146	31,245	54,203	28,575	32,612	167,781
Segment liabilities	2,675	3,986	6,007	2,690	3,337	18,695
As at 31 December 2011 (audited)						
Segment assets	19,141	34,936	51,033	11,905	31,960	148,975
Segment liabilities	4,830	6,412	10,574	4,138	6,648	32,602

For the six months ended 30 June 2012

#### 4. SEGMENT INFORMATION - continued

#### Reconciliations of reportable and operating segment revenue, profit, assets and liabilities

#### Revenue

No reconciliation of reportable and operating segment revenue is provided as the total revenue for reportable and operating segments is the same as Group's revenue.

	Six months ended 30 June		
	2012 (unaudited) <i>RMB'000</i>	2011 (unaudited) <i>RMB'000</i>	
Profit Total segment profit Unallocated amounts:	195,073	187,312	
Other corporate income Other corporate expenses	3,647 (85,289)	2,439 (79,252)	
Consolidated profit before tax	113,431	110,499	

Reportable and operating segment profit represented the profit earned by each segment without allocation of amortisation, depreciation, selling expense, other corporate expenses and other income.

	At 30 June 2012 (unaudited) <i>RMB'000</i>	At 31 December 2011 (audited) <i>RMB'000</i>
Assets		
Total segment assets	167,781	148,975
Other unallocated amounts		
Property, plant and equipment	229,496	211,614
Prepaid lease payments	12,852	12,969
Deposits paid for prepaid lease payment	54,334	54,334
Deposits paid for acquisition of property, plant and equipment	28,000	20,580
Deposits paid for a potential acquisition	36,000	20,000
Biological assets	2,003	1,544
Inventories	171,729	198,146
Deposits and prepayments	6,863	3,343
Bank balances and cash	1,267,418	1,274,711
Consolidated total assets	1,976,476	1,946,216

Reportable and operating segment assets comprise trade receivables.

For the six months ended 30 June 2012

### 4. SEGMENT INFORMATION - continued

Reconciliations of reportable and operating segment revenue, profit, assets and liabilities - continued

	At	At
	30 June	31 December
	2012	2011
	(unaudited)	(audited)
	RMB'000	RMB'000
Liabilities		
Total segment liabilities	18,695	32,602
Other unallocated amounts		
Trade payables	20,479	25,429
Other payables and accruals	39,432	14,269
Tax liabilities	19,999	37,717
Deferred tax liability	39,707	34,707
Consolidated total liabilities	138,312	144,724

Reportable and operating segment liabilities comprise certain other payables and accruals.

### 5. OTHER INCOME

	Six months ended 30 June		
	2012	2011	
	(unaudited)	(unaudited)	
	RMB'000	RMB'000	
Interest income from bank deposits Rental income	3,474 173	2,439	
	3,647	2,439	

### For the six months ended 30 June 2012

#### 6. PROFIT BEFORE TAX

	Six months ended 30 June		
	2012 (unaudited) <i>RMB'000</i>	2011 (unaudited) <i>RMB'000</i>	
Profit before tax has been arrived at after charging:			
Cost of inventories recognised as an expense Depreciation of property, plant and equipment	116,584 6,585	109,169 5,738	
Amortisation of prepaid lease payments Less: amounts included in biological assets	355 (310)	45	
	45	45	
Net exchange loss	312	14,392	

### 7. INCOME TAX EXPENSE

	Six months ended 30 June		
	2012 (unaudited) <i>RMB'000</i>	2011 (unaudited) <i>RMB'000</i>	
The charge comprises:			
Current tax PRC Enterprise Income tax	32,957	39,152	
Deferred tax Current period	5,000	1,000	
	37,957	40,152	

No provision for Hong Kong Profits Tax has been made as the Group's income neither arises in, nor is derived from, Hong Kong.

Under the law of the PRC on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% from 1 January 2008 onwards.

Provision for the PRC Enterprise Income Tax was made based on the estimated assessable profits calculated in accordance with the relevant income tax laws applicable to the subsidiaries operated in the PRC.

According to a joint circular of the Ministry of Finance and State Administration of Taxation – Cai Shui 2008 No. 1 dividend distributed out of the profit generated since 1 January 2008 shall be subject to PRC Enterprise Income Tax which is withheld by the PRC subsidiaries. Deferred tax expense of RMB5,000,000 (2011: RMB1,000,000) on the undistributed earnings of the PRC subsidiaries has been charged to profit or loss for the Period.

For the six months ended 30 June 2012

#### 8. EARNINGS PER SHARE

The calculation of basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

	Six months ended 30 June	
	2012	2011
	(unaudited)	(unaudited)
	RMB'000	RMB'000
Earnings		
Profit for the period attributable to owners of the Company and earnings for the purposes of basic and		
diluted earnings per share	75,474	70,347
	At	At
	30 June 2012	30 June 2011
	(unaudited)	(unaudited)
	Number	Number
	of shares	of shares
Number of shares		
Weighted average number of ordinary shares for the purpose of		
basic earnings per share	2,013,018,000	2,017,934,000
Effect of dilutive potential ordinary shares: share options	346,649	
Weighted average number of ordinary shares for the purpose of		
diluted earnings per share	2,013,364,649	2,017,934,000

For the six months ended 30 June 2011, the computation of diluted earnings per share does not assume the exercise of the Company's share options as the exercise price of share options granted during the year ended 31 December 2010 was higher than the average market price per share for the period.

#### 9. DIVIDENDS

During the current interim period, a final dividend of HK2.88 cents (equivalent to RMB2.34 cents) per share in respect of the year ended 31 December 2011 (2011: HK3.00 cents (equivalent to RMB2.55 cents) per share in respect of the year ended 31 December 2010) was declared and paid to the owners of the Company.

The directors do not recommend the payment of an interim dividend.

### For the six months ended 30 June 2012

#### **10. MOVEMENTS IN PROPERTY, PLANT AND EQUIPMENT**

During the six months ended 30 June 2012, the Group acquired property, plant and equipment at a cost of RMB24,467,000 (2011: RMB2,839,000 and nil).

#### 11. DEPOSITS PAID FOR A POTENTIAL ACQUISITION

The carrying amount at 30 June 2012 represents deposits of RMB36,000,000 paid to Yantai Baiyanghe Winery Co., Inc. (烟台白洋河酿酒有限责任公司) (the "Target"), a limited liability company established in the Shandong province of the PRC which principally engages in production and sale of alcoholic beverages, for the possible acquisition of certain equity interest in the Target.

The transaction, if it proceeds, is expected to be subject to, among other things, various conditions to be agreed and the signing of a legally binding agreement, which is not yet agreed up to 30 June 2012.

Pursuant to the memorandum of understanding and subsequent supplementary agreements entered, the parties can negotiate the detailed terms and conditions of the transaction up to 31 December 2012 and if the Group does not wish to proceed with the negotiation to the transaction, the deposits paid will be refunded in full to the Group.

#### 12. BIOLOGICAL ASSETS

The Group is primarily engaged in the business of manufacturing and sale of grape wine products. The biological assets represent vines located in PRC which can produce grapes. Grape juice which produced from grapes after further processing will then produce grape wine products. The movement of biological asset is summarised as follows:

	Vines RMB'000
At 1 January 2011 and 30 June 2011 Increase due to cultivation (planting and other capitalised costs)	1,544
At 31 December 2011 Increase due to cultivation (planting and other capitalised costs)	1,544 459
At 30 June 2012	2,003

### For the six months ended 30 June 2012

#### 12. BIOLOGICAL ASSETS - continued

No agricultural produce was harvested during the six months ended 30 June 2012.

The directors consider that that there is no active market for the immature grapes as at 30 June 2012. The present value of expected cash flows is not considered a reliable measure of the fair value due to the need for, and use of, subjective assumptions including weather conditions, natural disaster and effectiveness of pesticide preventive. As such, the directors consider the fair value of biological assets as at 30 June 2012 cannot be measured reliably and no reliable alternative estimates exist to determine fair value. Therefore, biological assets as at 30 June 2012 was stated at cost.

#### **13. TRADE RECEIVABLES**

The Group allows a credit period of 90 days to its trade customers except for the new customers which payment is made when goods are delivered. The following is an ageing analysis of trade receivables presented based on the invoice date at the end of the reporting period:

	At	At
	30 June	31 December
	2012	2011
	(unaudited)	(audited)
	RMB'000	RMB'000
0 – 30 days	72,388	79,057
31 – 60 days	74,588	10,306
61 – 90 day	20,805	59,612
	167,781	148,975

#### 14. TRADE PAYABLES

The following is an ageing analysis of trade payables presented based on the invoice date at the end of the reporting period.

	At	At
	30 June	31 December
	2012	2011
	(unaudited)	(audited)
	RMB'000	RMB'000
0 – 30 days	11,378	11,906
31 – 60 days	7,976	10,543
61 – 90 days	1,125	2,980
	20,479	25,429

The average credit period on purchase of raw materials ranges from two to three months.

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### For the six months ended 30 June 2012

#### **15. SHARE CAPITAL**

	Number of ordinary shares '000 at HK\$0.01 per share	<b>Amount</b> HK\$'000
Authorised:		
At 30 June 2012 and 31 December 2011	10,000,000	100,000
Issued:		
At 30 June 2012 and 31 December 2011	2,013,018	20,131
Shown in the condensed consolidated financial statements At 30 June 2012 (unaudited)	RMB equivalent	17,624

### 16. SHARE-BASED PAYMENT TRANSACTIONS

#### Equity-settled share option scheme of the Company:

The Company's share option scheme (the "Scheme") was adopted pursuant to a resolution passed on 28 November 2009 for the primary purpose of providing incentives to eligible participants including directors, employees, supplier of goods and services, consultant, adviser, contractor, business partner or service partner which will expire on 27 November 2019. Under the Scheme, the Board of Directors of the Company may grant options to eligible employees, including directors of the Company and its subsidiaries, to subscribe for shares in the Company. Additionally, the Company may, from time to time, grant share options to outside third parties for settlement in respect of goods or services provided to the Company.

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### For the six months ended 30 June 2012

#### 16. SHARE-BASED PAYMENT TRANSACTIONS - continued

During the six months ended 30 June 2012, the Company granted 56,000,000 new share options to the eligible employees and 52,500,000 share options granted to other participants on 22 November 2010 were lapsed. Details of specific categories of outstanding options as at 30 June 2012 are as follows:

Date of grant	Number of options	Vesting period	Exercisable period	Exercise price
22 November 2010	17,500,000	22 November 2010 to 21 May 2011	22 May 2011 to 21 November 2013	HK\$1.98
18 May 2012	56,000,000	N/A	18 May 2012 to 17 May 2017	HK\$0.71

The following table discloses movements of the Company's share options granted under the Scheme during the period:

Category of participant	Outstanding at 1.1.2012	Granted during the period	Exercised during the period	Lapsed during the period	Outstanding at 30.6.2012	Date of grant	Exercisable period	Exercise price
Directors	7,500,000	-	-	-	7,500,000	22 November 2010	22 May 2011 to 21 November 2013	HK\$1.98
Employees	10,000,000	-	-	-	10,000,000	22 November 2010	22 May 2011 to 21 November 2013	HK\$1.98
	-	56,000,000	-	-	56,000,000	18 May 2012	18 May 2012 to 17 May 2017	HK\$0.71
Other participants	52,500,000			(52,500,000)	-	22 November 2010	22 May 2011 to 21 May 2012	HK\$1.98
Total	70,000,000	56,000,000		(52,500,000)	73,500,000			

### For the six months ended 30 June 2012

#### 16. SHARE-BASED PAYMENT TRANSACTIONS – continued

The fair values were calculated using the Binomial model. The inputs into the model were as follows:

Date of grant	22 November 2010	18 May 2012
Share price as at grant date	HK\$1.98	HK\$0.70
Exercise price per share	HK\$1.98	HK\$0.71
Expected volatility	51%	51%
Risk-free rate	0.45% to 0.80%	0.46%
Expected dividend yield	1.5%	4.0%

The Binomial model has been used to estimate the fair value of the options. The variables and assumptions used in computing the fair value of the share options are based on the directors' best estimate. The value of an option varies with different variables of certain subjective assumptions.

At the end of reporting period, the Group revises its estimates of the number of options that are expected to vest immediately. The impact of the estimates, if any, is recognised in profit or loss with a corresponding adjustment to share option reserve.

The Group recognised the share option expense of 8,259,000 for the six months ended 30 June 2012 in relation to share options granted by the Company on 18 May 2012.

The Group recognised the share option expense of RMB20,868,000 for the six months ended 30 June 2011 in relation to share options granted by the Company on 22 November 2010.

### **17. CAPITAL COMMITMENTS**

	At 30 June 2012 (unaudited) <i>RMB'000</i>	At 31 December 2011 (audited) <i>RMB'000</i>
Capital expenditure in respect of acquisition of property, plant and equipment, development of wine estate and wine cellar contracted for but not provided in the condensed consolidated financial statements	64,354	95,713
Capital expenditure in respect of acquisition of property, plant and equipment, development of wine estate and wine cellar authorised but not contracted for	117,962	100,373

For the six months ended 30 June 2012

### **18. RELATED PARTIES TRANSACTIONS**

### Compensation of key management personnel

The remuneration of directors and other members of senior management during the period was as follows:

	Six months ended 30 June	
	2012 2	
	(unaudited)	(unaudited)
	RMB'000	RMB'000
Short-term benefits	3,029	2,394
Post-employment benefits	53	55
Share based payments	8,259	20,868
	11,341	23,317

The remuneration of directors and key executives is determined by the board of directors having regard to the performance of individuals and market trends.