

Shuanghua Holdings Limited 雙 樺 控 股 有 限 公 司

(Incorporated in the Cayman Islands with limited liability) Stock Code : 1241

INTERIM REPORT 2012

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## **CORPORATE INFORMATION**

Company Name:

**Registered Office:** 

Headquarters:

Shuanghua Holdings Limited

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Postal Code:

Hong Kong Principal Business Address:

Company Website:

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Financial Year End:

Board of Directors:

200122

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31 December

Executive Directors Mr. ZHENG Ping Ms. TANG Lo Nar

Non-executive Director Ms. KONG Xiaoling

Independent non-executive Directors Mr. ZHAO Fenggao Mr. HE Binhui Mr. CHEN Lifan Joint Company Secretaries:

Mr. DONG Hanyou Ms. TANG Lo Nar

Mr. ZHENG Ping

Authorised Representatives:

Audit Committee:

Remuneration Committee:

Ms. TANG Lo Nar Mr. HE Binhui *(Chairman)* 

Mr. ZHAO Fenggao Mr. CHEN Lifan

Mr. ZHAO Fenggao *(Chairman)* Mr. HE Binhui Mr. CHEN Lifan

Mr. CHEN Lifan (Chairman)

Mr. HE Binhui Mr. ZHAO Fenggao

Nomination Committee:

Hong Kong Share Registrar:

Computershare Hong Kong Investor Services Limited Shops 1712 – 1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong

Compliance Advisor:

Piper Jaffray Asia Limited Suite 1308, 13/F, Two Pacific Place, 88 Queensway, Hong Kong

Principal Bankers:

China Construction Bank Corporation, Shanghai Branch Fengxian Sub-branch, No. 332 Jiefang Zhong Road, Nanqiao Town, Fengxian District, Shanghai, PRC

HKEx Stock Code:

1241.HK

Listing Date:

30 June 2011

### MANAGEMENT DISCUSSION AND ANALYSIS

### **BUSINESS REVIEW**

The downside of the domestic economy was becoming more evident under the continued impact of international unfavourable development, such as the Euro debt crisis. As affected by such development, our profit for the first half of the year has decreased.

For the six months ended 30 June 2012, the Group's operating revenue amounted to RMB232.5 million, representing a decline of RMB78.2 million from that for the same period of last year. Net profit amounted to RMB21.6 million, a decline of RMB20.1 million comparing to the same period of last year.

### SALES TO DOMESTIC MARKET

For the six months ended 30 June 2012, our sales volume to domestic market of evaporators, condensers and heaters fell by approximately 15.7%, 35.2% and 21.2%, respectively comparing with that of the corresponding period of 2011, owing to weak sentiments in the domestic automotive market and intense market competition. For the six months ended 30 June 2012, selling prices basically remained stable over the same period of 2011. Decrease in sales volume led to period-to-period decrease in revenue from sales to domestic market of evaporators, condensers and heaters of approximately 17.0%, 34.8% and 23.6% respectively.

Other products sold to the domestic market comprising primarily self-manufactured oil coolers, intercoolers and aluminium waste.

### SALES TO INTERNATIONAL MARKET

Our sales to international market are primarily sold to the North American market. For the six months ended 30 June 2012, the Group's revenue from sales to international market of self-manufactured evaporators, condensers and heaters fell by approximately 1.1%, 30.9% and 45.4%, respectively, over the same period of 2011. As unfavourable conditions continued to prevail in the international automotive market, the Group sought to increase sales by lowering prices, in a bid to prevent shrinking demand in the international market. For the six months ended 30 June 2012, selling prices to international market of self-manufactured evaporators, condensers and heaters fell by 14.6%, 7.8% and 2.8%, respectively, over the same period of 2011. For the six months ended 30 June 2012, the aggregate sales volume of the three products decreased marginally by 6.5% as compared to the same period of last year. There was an increase by approximately 15.8%, a decrease by approximately 25.0% and a decrease by approximately 43.9%, respectively, over the same period of 2011, in the international sales volume of the Group's self-manufactured evaporators, condensers and heaters, reflecting changes in the mix of products required by customers.

For the six months ended 30 June 2012, the Group's revenue from sales to international markets of self-manufactured compressors went up by approximately 11.5% over the same period of 2011. We commenced production and sales of compressors in 2010, which were all sold to international markets. Our production and sales of compressors had been gradually increasing as we started large-scale production in 2011 and continued through 2012. For the six months ended 30 June 2012, the international sales volume of our self-manufactured compressors recorded a significant increase of approximately 23.8% over the same period of 2011.

For the six months ended 30 June 2012, the Group's revenue from sales to international markets of trading compressors fell by approximately 56.7% over the same period of 2011. Our trading compressors were all sold to international markets. For the six months ended 30 June 2012, international sales volume of our trading compressors recorded a decrease of approximately 58.3% over the same period of 2011.

Other revenue from sales to international market comprised primarily self-manufactured oil coolers, intercoolers, liquid-gas separators, condenser cores and thermostats.

## MANAGEMENT DISCUSSION AND ANALYSIS

## FINANCIAL REVIEW

### Revenue

For the six months ended 30 June 2012, the Group's revenue was approximately RMB232.5 million, a decline of approximately RMB78.2 million, a period-to-period decline of 25.2% with that of the corresponding period of 2011 of approximately RMB310.7 million.

The following table set forth the breakdown of our revenue by products during the track record period:

|                                 | 201     | _             | 2011              |         |  |  |
|---------------------------------|---------|---------------|-------------------|---------|--|--|
|                                 |         | % of          |                   | % of    |  |  |
| Revenue                         | RMB'000 | revenue       | RMB'000           | revenue |  |  |
|                                 |         |               |                   |         |  |  |
| Domestic                        |         |               |                   |         |  |  |
| Evaporators                     | 53,463  | <b>23.0</b> % | 64,422            | 20.7%   |  |  |
| Condensers                      | 45,446  | <b>19.5%</b>  | 69,664            | 22.4%   |  |  |
| Heaters                         | 10,946  | 4.7%          | 14,331            | 4.6%    |  |  |
| Others                          | 11,612  | 5.0%          | 11,013            | 3.5%    |  |  |
|                                 |         |               | -                 |         |  |  |
| Sub-total                       | 121,467 | 52.2%         | 159,430           | 51.2%   |  |  |
|                                 |         |               |                   |         |  |  |
| later at a stand with a stand   |         |               |                   |         |  |  |
| International-self-manufactured | 45.000  | 0.00/         | 15 504            | F 00/   |  |  |
| Evaporators                     | 15,396  | 6.6%          | 15,564            | 5.0%    |  |  |
| Condensers                      | 14,742  | 6.3%          | 21,326            | 6.9%    |  |  |
| Heaters                         | 915     | 0.4%          | 1,677             | 0.5%    |  |  |
| Compressors                     | 20,626  | 8.9%          | 18,497            | 6.0%    |  |  |
| Others                          | 1,622   | 0.7%          | 1,108             | 0.4%    |  |  |
|                                 |         |               |                   |         |  |  |
| Sub-total                       | 53,301  | 22.9%         | 58,172            | 18.8%   |  |  |
|                                 |         |               | The second second |         |  |  |
| International-trading           |         |               |                   |         |  |  |
| Compressors                     | 27,776  | 11.9%         | 64,170            | 20.7%   |  |  |
| Others                          | 29,994  | 13.0%         | 28,935            | 9.3%    |  |  |
|                                 |         |               |                   |         |  |  |
|                                 | F7 770  | 04.00/        | 00 105            | 00.001  |  |  |
| Sub-total                       | 57,770  | 24.9%         | 93,105            | 30.0%   |  |  |
|                                 |         |               |                   |         |  |  |
| Total                           | 232,538 | 100.0%        | 310,707           | 100.0%  |  |  |
|                                 |         |               | 1339/10/          | 1000    |  |  |

### Gross profit and gross margin

For the six months ended 30 June 2012, overall gross profit decreased to approximately RMB42.7 million from RMB70.3 million for the six months ended 30 June 2011. Gross profit from sales to domestic market was approximately RMB26.3 million, a decrease of RMB20.2 million over the same period of last year. Gross profit from sales to international market was approximately RMB16.4 million, a decrease of approximately RMB7.4 million over the same period of last year. Becreases in sales to both domestic and international markets led to an overall decrease in the Group's gross profit of RMB27.6 million this period.

The following table sets forth the breakdown of our gross profit by products during the track record periods:

|   | For the six months ended<br>30 June          |   |  |  |
|---|--|---|--|--|
| Gross Profit  | 2012<br>RMB'000                              | 2011<br>RMB'000                                 |  |  |
| <b>Domestic</b><br>Evaporators<br>Condensers<br>Heaters<br>Others   | 17,635<br>5,610<br>1,320<br>1,709            | 25,326<br>16,747<br>3,193<br>1,170              |  |  |
| Sub-total   | 26,274                                       | 46,436  |  |  |
| International-self-manufactured<br>Evaporators<br>Condensers<br>Heaters<br>Compressors<br>Others<br>Sub-total | 3,667<br>2,300<br>225<br>174<br>389<br>6,755 | 5,971<br>4,091<br>315<br>1,667<br>270<br>12,314 |  |  |
| International-trading<br>Compressors<br>Others  | 2,773<br>6,928                               | 6,187<br>5,385                                  |  |  |
| Sub-total   | 9,701  | 11,572  |  |  |
| Total   | 42,730                                       | 70,322  |  |  |

### MANAGEMENT DISCUSSION AND ANALYSIS

For the six months ended 30 June 2012, overall gross margin was 18.4%, which has declined from 22.6% of the corresponding period of 2011. The following table sets forth the breakdown of our gross margin by products during track record period:

|                                 | For the six months ended 30 June |       |  |  |
|---------------------------------|----------------------------------|-------|--|--|
|                                 | 2012                             | 2011  |  |  |
| Gross margin                    | %                                | %     |  |  |
| Domestic                        |                                  |       |  |  |
| Evaporators                     | 33.0%                            | 39.3% |  |  |
| Condensers                      | 12.3%                            | 24.0% |  |  |
| Heaters                         | 12.1%                            | 22.3% |  |  |
| Others                          | 14.7%                            | 10.6% |  |  |
| International-self-manufactured |                                  |       |  |  |
| Evaporators                     | 23.8%                            | 38.4% |  |  |
| Condensers                      | 15.6%                            | 19.2% |  |  |
| Heaters                         | 24.6%                            | 18.8% |  |  |
| Compressors                     | 0.8%                             | 9.0%  |  |  |
| Others                          | 23.9%                            | 24.4% |  |  |
| International-trading           |                                  |       |  |  |
| Compressors                     | 10.0%                            | 9.6%  |  |  |
| Others                          | 23.1%                            | 18.6% |  |  |

### Other income and gains

During the period under review, other income and gains decreased by approximately RMB0.8 million from approximately RMB3.2 million for the six months ended 30 June 2011 to approximately RMB2.4 million for the six months ended 30 June 2012. This was primarily attributable to a government subsidy amounting to RMB1.0 million received by the Group from each of the People's Government of Zhelin Town, Fengxian District, Shanghai Municipality and the Office for the Promotion of Conversion and Listing of Enterprises of Fengxian District, Shanghai Municipality as an award for the Group's successful listing on The Hong Kong Stock Exchange in 2011, whereas no such award was reported for the period. Meanwhile, the Group recorded exchange gains of approximately RMB700,000, as compared to exchange losses recorded for the same period of last year.

### Share of profits of an associate

Our share of profits of an associate decreased by approximately RMB1.5 million from approximately RMB1.4 million for the six months ended 30 June 2011 to approximately RMB9.9 million for the six months ended 30 June 2012. The decrease was primarily attributable to the decrease in profit resulting from a decline in operating results with that of the corresponding period of last year of Macs (Baoding) Auto A/C System Co., Ltd. (a 49% associate of the Group) in 2012.

### Administrative and other expenses

Administrative and other expenses comprised primarily staff-related costs, various local taxes and education surcharges, depreciation, amortization of land use rights, operating lease rental payments, listing expenses, agency service fees, research and development expenses and miscellaneous expenses. Decreases in administrative and other expenses for the six months ended 30 June 2012 were mainly attributable to the decrease in listing fees of the Company during the period. The Company's shares were successfully listed on the Main Board of the Hong Kong Stock Exchange on 30 June 2011 and most of the listing expenses were incurred during preparation in 2011.

### **Finance costs**

We provide funds required for our working capital by raising loans from bank institutions in Mainland China and Hong Kong. Finance costs amounted to approximately RMB4.9 million for the six months ended 30 June 2012 and RMB3.9 million for the corresponding period in 2011. The increase was primarily due to the fact that both of our average balances of interest-bearing bank borrowings and interest rate on bank loans for the first half of 2012 were higher than those in the same period of 2011.

### Income tax

For the six months ended 30 June 2012, our overall income tax expense was approximately RMB4.4 million or 16.9% of the profit before tax, and approximately RMB6.9 million or 14.2% of the profit before tax for the six months ended 30 June 2011. The income tax rate was higher as Shanghai Shuanghua Machinery Manufacturing Co., Ltd., a subsidiary of the Group, incurred losses and did not recognize any deferred tax for the first half of 2012.

### Profit for the period

Profit attributable to the owners of the parent of the Company was approximately RMB21.6 million for the six months ended 30 June 2012, and approximately RMB41.7 million for the six months ended 30 June 2011.

## MANAGEMENT DISCUSSION AND ANALYSIS

### LIQUIDITY AND FINANCIAL RESOURCES Net current assets

Our net current assets decreased from approximately RMB192.9 million as at 31 December 2011 to approximately RMB189.2 million as at 30 June 2012. The decrease in net current assets mainly reflected the decline in current assets as a result of the decrease in revenue for the first half of 2012 as compared to the same period of last year.

### Financial position and bank borrowings

As at 30 June 2012, the Group's total cash and bank balances, most of which were denominated in RMB, amounted to approximately RMB64.3 million. As at 31 December 2011, the Group's total cash and bank balances, most of which were denominated in HKD and RMB, amounted to approximately RMB151.6 million. As at 30 June 2012, the Group's total interest-bearing bank borrowings amounted to approximately RMB93.8 million (31 December 2011: approximately RMB120.0 million). Please refer to note 11 to the consolidated financial statements for details of the relevant borrowings and related asset charges. As at 30 June 2012, our gearing ratio, presented as a percentage of total interest-bearing liabilities divided by total assets, was 12.2% (31 December 2011: 15.1%). Upon the successful listing of our Group on the Main Board of the Hong Kong Stock Exchange on 30 June 2011, proceeds raised from the listing were used for repayment of loans of the Group and acquisition of property, plant and equipment for expanding our business operation. As a result, our interest-bearing bank borrowings and gearing ratio decreased.

Save as aforesaid or otherwise disclosed in the notes to the financial statements, and apart from intra-group liabilities, as at the close of business on 30 June 2012, we did not have any outstanding mortgages, charges, debentures, debt securities or other loan capital or bank overdrafts or loans or similar indebtedness or finance lease commitments, liabilities under acceptances or acceptance credits or hire purchase commitments, guarantees or other material contingent liabilities.

Our Directors have confirmed that there has not been any material change in the indebtedness and contingent liabilities of our Group since 31 December 2011.

### Working capital

As at 30 June 2012, our gross inventories, mainly comprising raw materials, work-inprogress and finished products, amounted to approximately RMB78.5 million, and approximately RMB84.4 million as at 31 December 2011. Our marketing team reviews and monitors our inventory level on a regular basis. For the six months ended 30 June 2012, the average inventory turnover days were 77.2 days (for the year ended 31 December 2011: 73.9 days). Inventory turnover days are arrived at by dividing the arithmetic means of the opening and ending balances of inventory for the relevant period by cost of sales of the same period and multiplying the quotient by 180 days (for the year ended 31 December 2011: 365 days). The minor increase in inventory turnover was mainly attributable to the fact that sales declined amidst weak market sentiments.

For the six months ended 30 June 2012, average turnover days of trade and notes receivables were 156.0 days (for the year ended 31 December 2011: 121.6 days). Increase in turnover days of trade and notes receivables was primarily attributable to increase in the percentage of sales to local customers, which generally requested for longer credit periods from us and more major customers used notes receivables with 6 month maturity to settle their outstanding amounts.

For the six months ended 30 June 2012, average turnover days of trade and bills payables were 102.1 days (for the year ended 31 December 2011: 67.3 days). The actual payment period for our purchases was extended, as the Company slowed down its payment to suppliers in tandem with the slowdown of the Group's collection of payment from customers, in order to maintain a sound level of cash flow.

# CAPITAL EXPENDITURES, CAPITAL COMMITMENTS AND HUMAN RESOURCES

For the six months ended 30 June 2012, capital expenditures were approximately RMB3.6 million, and approximately RMB5.9 million for the corresponding period in 2011. We have been financing our capital expenditures primarily through bank borrowings. Our capital expenditures are primarily related to acquisition of land use rights, construction of production facilities and expenditures for plant, machinery and equipment for business expansion at our Shanghai production base.

As at 30 June 2012, the Group had approximately 846 full-time employees including the management, sales, logistics supports and other ancillary personnel. The Group's total remuneration amounted to approximately RMB20.501 million for the six months ended 30 June 2012. Our remuneration policy is primarily based on the job responsibilities, work performance and number of years of services of each employee and the current market conditions.

## MANAGEMENT DISCUSSION AND ANALYSIS

Pursuant to the relevant PRC labour laws and regulations, the Group has to pay contributions to a number of staff social insurance schemes (including medical, maternity, work injury, unemployment and pension insurances) and staff housing reserve funds. We provide social insurances and pay contributions to housing reserve funds for our employees in accordance with the interpretations to the relevant PRC labour laws and regulations given, and policies and measures executed by local government departments. We have established various welfare plans including the provision of pension funds, medical insurance, unemployment insurance and other relevant insurance for employees who are employed by our Group pursuant to the PRC rules and regulations and the existing policy requirements of the local government. Welfare benefits expenses for the six months ended 30 June 2012 amounted to approximately RMB1.9 million. We have complied, in all material respects, with all statutory requirements on retirement contribution in the jurisdictions where our Group operates. The basic salary of each of our executive and non-executive Directors will be reviewed by the Board at the end of each financial year.

The determination of the remuneration to our Directors will be based on remuneration of directors of comparable companies in the same industry, time commitment, duties and responsibilities of our Directors in our Group and our operational and financial performance.

Under their respective service contracts, each of our executive Directors is entitled to a discretionary year-end bonus of an amount to be determined by the Board or the remuneration committee. Each of our executive Directors will also be entitled to reimbursements of reasonable travelling, hotel, entertainment and other expenses properly incurred in the performance of his/her duties under the relevant service contract.

### Material acquisitions and disposals

We did not have any material acquisitions or disposals relating to our subsidiaries and associates for the six months ended 30 June 2012.

### Foreign exchange risk

The Group's operations are located in the PRC with RMB as the functional and presentation currency. The Group has transactional currency exposures. Which arise from sales or purchases in currencies other than the functional currency. The main currency exposure of the Group comes from the appreciation of RMB against USD for overseas sales transactions denominated in USD. For the six months ended 30 June 2012, approximately 47.8% of the Group's sales and 0.7% of costs were denominated

in currencies other than the functional currency of operating units making the sales and purchases. At present, the Group does not intend to hedge its exposure to foreign exchange fluctuations. However, the management constantly monitors the economic situation and the Group's foreign exchange risk profile and will consider appropriate hedging measures in the future should the need arise.

### **Contingent liabilities**

As at 30 June 2012, the Group and the Company did not have any material contingent liabilities.

### **Pledge of assets**

As at 30 June 2012, certain of the Group's buildings, with a net carrying amount of RMB54,587,000 (31 December 2011: RMB64,484,000), were pledged to secure our bank loan granted.

As at 30 June 2012, certain of the Group's leasehold lands, with a net carrying amount of RMB35,122,000 (31 December 2011: RMB58,623,000), were pledged to secure our bank loan granted.

As at 30 June 2012, the Group's receivables from related parties of RMB35,000,000 were pledged to secure our bank loan facilities of RMB33,800,000 granted.

As at 31 December 2011, certain of the Group's notes receivables of RMB3,000,000 were pledged to secure bills payables of RMB3,000,000. As at 30 June 2012, the Group had no outstanding pledge in respect of the said bills payables.

### Use of proceeds from the initial public offering

The exchange settlement of the initial public offering net proceeds, amounted to RMB126.8 million as at 30 June 2012, have been partially utilized as stated in the prospectus of the Company.

### **INTERIM DIVIDEND**

The Board does not recommend the payment of any interim dividend for the six months ended 30 June 2012 (for the six months ended 30 June 2011: Nil).

### **CORPORATE GOVERNANCE AND OTHER INFORMATION**

# DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS IN THE SHARES

At 30 June 2012, the interests and short positions of the directors and chief executives of the company in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) (a) which have to be notified to the Company and the Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO or (b) as recorded in the register required to be kept under Section 352 of SFO or (c) as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") were as follows:

### Long positions in shares of the Company

Ordinary shares with nominal value of HK\$0.01per share of the Company

| Name of directors                          | Capacity                        | Number of shares held   | Percentage of<br>issued share<br>capital of the<br>Company<br>(Note c) |
|--|---------------------------------|-------------------------|--|
| Zheng Ping                                 | Controlled corporation interest | 282,750,000<br>(Note a) | 43.5%  |
| Dong Zongde<br>(Resigned on<br>2 May 2012) | Controlled corporation interest | 199,876,000<br>(Note b) | 30.75%   |

- Note a: Mr. Zheng Ping holds 100% interest in Youshen International Group Limited ("Youshen Group") and he is deemed to be interested in 282,750,000 shares of the Company held by Youshen Group.
- Note b: Mr. Dong Zongde holds 100% interest in Shuanghua International Limited ("Shuanghua International") and he is deemed to be interested in 199,876,000 shares of the Company held by Shuanghua International.
- Note c: Calculated on the basis of the 650,000,000 shares issued by the Company as at 30 June 2012.

Save as disclosed above, as at 30 June 2012, none of the directors nor the chief executives of the Company had or was deemed to have any interests or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) (a) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or (b) which were required to be recorded in the register under Section 352 of the SFO, or (c) otherwise notified to the Company and the Stock Exchange pursuant to the Model Code as set out in the Listing Rules.

### SUBSTANTIAL SHAREHOLDERS' INTEREST IN THE SHARES AND UNDERLYING SHARES OF THE COMPANY

At 30 June 2012, to the knowledge of any directors of the Company, the interests of the shareholders in the shares or underlying shares of the Company recorded in the register which the Company required to maintain pursuant to Section 336 of the SFO (except for the above disclosed interests of the Company's directors) were as follows:

### Long positions in shares of the Company

Ordinary shares with a par value of HK\$0.01 per share of the Company

|                                  |                                 |                              | Percentage of<br>issued         |
|----------------------------------|---------------------------------|------------------------------|---------------------------------|
| Name of shareholders             | Capacity                        | Number of<br>ordinary shares | share capital<br>of the Company |
| Sharenoiders                     | Capacity                        | ordinary shares              | of the company                  |
| Zheng Ping                       | Controlled corporation interest | 282,750,000                  | 43.5%                           |
| Dong Zongde                      | Controlled corporation interest | 199,876,000                  | 30.75%                          |
| Youshen Group<br>(note 1)        | Beneficial interest             | 282,750,000                  | 43.5%                           |
| Shuanghua International (note 2) | Beneficial interest             | 199,876,000                  | 30.75%                          |

Note 1: Mr. Zheng Ping holds 100% interest in Youshen Group and he is deemed to be interested in 282,750,000 shares of the Company held by Youshen Group.

Note 2: Mr. Dong Zongde holds 100% interest in Shuanghua International and he is deemed to be interested in 199,876,000 shares of the Company held by Shuanghua International.

Save as disclosed above, as at 30 June 2012, no persons had any interests or short positions in the shares or underlying shares of the Company as recorded in the register which the Company required to maintain pursuant to Section 336 of the SFO.

## **CORPORATE GOVERNANCE AND OTHER INFORMATION**

### SHARE OPTIONS

No share options were granted or exercised pursuant to the share option scheme during the interim period and no share options had not been exercised as at 30 June 2012.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor its subsidiaries purchased, sold or redeemed any of the listed securities of the Company during the period.

### **CORPORATE GOVERNANCE CODE**

None of the directors of the Company knew any information which reasonably showed that the Company had not complied with all the code provisions set out in Appendix 14 – Corporate Governance Code of the Listing Rules for the six months ended 30 June 2012.

Under the code provision A.2.1, the roles of chairman and chief executive officer ("CEO") of the Group should be separate and should not be performed by the same individual. The division of responsibilities between the chairman and CEO of the Group should be clearly established and set out in writing. The roles of the chairman and the CEO of the Group were not separated and were performed by the same individual. Mr. Zheng Ping acted as both the chairman and CEO throughout the period under review. The Directors meet regularly to consider major matters affecting the operations of the Group. The Directors consider that this structure will not impair the balance of power and authority between the Directors and the management of Group and believes that this structure will enable the Group to make and implement decisions promptly and efficiently.

Under the code provision A.4.1, all Independent Non-executive Directors are appointed for a specific term of not more than 3 years. Under the Company's Bye-laws, one-third of the Directors must retire and be eligible for re-election at each annual general meeting. As at 30 June 2012, all Directors of the Company retired from office at the annual general meeting on 12 April 2012 and of which Mr. Zheng Ping was re-elected as the Company's Executive Director and Chairman of the Board, Ms. Tang Lo Nar as the Executive Director of the Company, Mr. Dong Zongde and Ms. Kong Xiaoling as the Non-executive Directors and Mr. Zhao Fenggao, Mr. He Binhui and Mr. Chen Lifan as the Independent Non-executive Directors.

Mr. Dong Zongde resigned as a non-executive director of the Company our 2 May 2012 due to personal reasons. The Company issued an announcement in accordance with the resignation procedure of directors in due course.

# MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 of the Listing Rules. The Company, having made specific enquiry of all Directors, confirms that its Directors have all complied with the required standard set out in the Model Code during the six months ended 30 June 2012.

### NOMINATION COMMITTEE

The Company established a Nomination Committee which is primarily responsible for making recommendations to the Board regarding the Group's engagement of appropriate directors and managerial personnel (including the skills, knowledge and experience) to complement the Company's corporate strategies. The Nomination Committee comprises Mr. Zhao Fenggao, Mr. He Binhui and Mr. Chen Lifan, and is chaired by Mr. Chen Lifan.

### **REMUNERATION COMMITTEE**

The Company established a Remuneration Committee which is primarily responsible for making recommendations to the Board regarding the Group's policy and structure for remuneration of Directors and senior management and determining the specific remuneration packages of all Executive Directors and senior management of the Company. The Remuneration Committee comprises Mr. Zhao Fenggao, Mr. He Binhui and Mr. Chen Lifan, and is chaired by Mr. Zhao Fenggao.

### AUDIT COMMITTEE

The Company established an Audit Committee comprising three Independent Nonexecutive Directors, namely Mr. Zhao Fenggao, Mr. He Binhui and Mr. Chen Lifan, and is chaired by Mr. He Binhui. The written terms of reference which describe the authorities and duties of the audit committee were prepared and adopted with reference to "A Guide for the Formation of an Audit Committee" published by the Hong Kong Institute of Certified Public Accountants. The Audit Committee provides an important link between the board of directors and the Company's auditors in matters coming within the scope of the Group audit. It also reviews the financial reporting process and the adequacy and effectiveness of the Group's internal control system.

### **REVIEW OF INTERIM RESULTS**

The Audit Committee of the Company (the "Audit Committee") has reviewed the interim results of the Company for the six months ended 30 June 2012. In particular, the Audit Committee has reviewed with the management of the Company and the external auditors on the accounting principles and practices adopted by the Group, held meetings to discuss the auditing, internal controls and financial reporting matters regarding the Group's unaudited interim financial statements for the six months ended 30 June 2012.

### PUBLICATION OF THE INTERIM RESULTS ANNOUNCEMENT AND INTERIM REPORT

This interim results announcement is available for viewing on the website of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") at www.hkex.com.hk under the section "Investor Relations". The Interim Report will be despatched to shareholders of the Company and will be available on the websites of the Stock Exchange and the Company in due course.

By Order of the Board **Zheng Ping** *Chairman and CEO* 

Hong Kong, 24 August 2012

## INTERIM CONDENSED CONSOLIDATED INCOME STATEMENT

|  |             | For the six months ended<br>30 June  |   |  |  |
|--|-------------|--|---|--|--|
|  | Notes       | 2012<br>RMB'000<br>(Unaudited)   | 2011<br>RMB'000<br>(Audited)  |  |  |
| REVENUE  | 4           | 232,538  | 310,707   |  |  |
| Cost of sales  |             | (189,808)  | (240,385)   |  |  |
| Gross profit   |             | 42,730   | 70,322  |  |  |
| Other income and gains<br>Selling and distribution costs<br>Administrative expenses<br>Other expenses<br>Finance costs<br>Share of profits of an associate<br><b>PROFIT BEFORE TAX</b><br>Income tax expense | 4<br>5<br>6 | 2,368<br>(8,016)<br>(15,754)<br>(392)<br>(4,872)<br>9,922<br>25,986<br>(4,404) | 3,186<br>(9,725)<br>(21,151)<br>(1,494)<br>(3,945)<br>11,417<br>48,610<br>(6,918) |  |  |
| PROFIT FOR THE PERIOD  |             | 21,582   | 41,692  |  |  |
| Attributable to:<br>Owners of the parent<br>Non-controlling interests  |             | 21,581<br>1  | 41,692  |  |  |
|  |             | 21,582   | 41,692  |  |  |
| EARNINGS PER SHARE ATTRIBUTABLE<br>TO OWNERS OF THE PARENT   |             |  |   |  |  |
| Basic and diluted  | 7           | 3.3 cents  | 8.5 cents   |  |  |

### INTERIM CONDENSED CONSOLIDATED INCOME STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 June 2012

|   | 00 01                          | une                          |
|---|--------------------------------|------------------------------|
|   | 2012<br>RMB'000<br>(Unaudited) | 2011<br>RMB'000<br>(Audited) |
| PROFIT FOR THE PERIOD   | 21,582                         | 41,692                       |
| OTHER COMPREHENSIVE INCOME/(LOSS)                                     |                                |                              |
| Exchange differences on translation of<br>foreign operations          | 6                              | (49)                         |
| OTHER COMPREHENSIVE INCOME/(LOSS)<br>FOR THE PERIOD, NET OF TAX       | 6                              | (49)                         |
| TOTAL COMPREHENSIVE INCOME<br>FOR THE PERIOD                          | 21,588                         | 41,643                       |
| Attributable to:<br>Owners of the parent<br>Non-controlling interests | 21,587<br>1                    | 41,643                       |
|   | 21,588                         | 41,643                       |

### INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 June 2012

|  | Notes             | 30 June<br>2012<br>RMB'000<br>(Unaudited)                      | 31 December<br>2011<br>RMB'000<br>(Audited)                     |
|--|-------------------|--|---|
| NON-CURRENT ASSETS<br>Property, plant and equipment<br>Prepaid land lease payments<br>Advance payments for property,   | 9<br>10           | 193,629<br>61,990  | 194,364<br>62,692   |
| plant and equipment<br>Investment in an associate<br>Available-for-sale investments<br>Deferred tax assets   |                   | 1,862<br>107,543<br>262<br>12,315                              | 4,138<br>97,621<br>262<br>12,755                                |
| Total non-current assets   |                   | 377,601  | 371,832   |
| <b>CURRENT ASSETS</b><br>Inventories<br>Trade and notes receivables<br>Prepayments, deposits and   | 11<br>12          | 78,454<br>118,813  | 84,397<br>80,111  |
| other receivables<br>Due from related parties<br>Cash and cash equivalents   | 18(b)<br>13       | 7,272<br>120,066<br>64,289                                     | 8,690<br>98,732<br>151,620                                      |
| Total current assets   |                   | 388,894  | 423,550   |
| <b>CURRENT LIABILITIES</b><br>Trade and bills payables<br>Other payables and accruals<br>Interest-bearing bank borrowings<br>Due to related parties<br>Provision<br>Government grants<br>Tax payable | 14<br>15<br>18(b) | 66,599<br>22,939<br>93,800<br>7,295<br>5,339<br>1,170<br>2,589 | 66,887<br>26,279<br>120,000<br>8,178<br>5,028<br>1,170<br>3,093 |
| Total current liabilities  |                   | 199,731  | 230,635   |
| NET CURRENT ASSETS   |                   | 189,163  | 192,915   |
| TOTAL ASSETS LESS<br>CURRENT LIABILITIES   |                   | 566,764  | 564,747   |

### INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (Continued) As at 30 June 2012

|   | Notes | 30 June<br>2012<br>RMB'000<br>(Unaudited) | 31 December<br>2011<br>RMB'000<br>(Audited) |
|---|-------|---|---|
| TOTAL ASSETS LESS<br>CURRENT LIABILITIES  |       | 566,764                                   | 564,747                                     |
| <b>NON-CURRENT LIABILITIES</b><br>Government grants<br>Deferred tax liabilities                             |       | 8,217<br>2,830                            | 8,802<br>4,136                              |
| Total non-current liabilities   |       | 11,047                                    | 12,938                                      |
| Net assets  |       | 555,717                                   | 551,809                                     |
| EQUITY<br>Equity attributable to owners of<br>the parent<br>Issued capital<br>Reserves<br>Retained earnings |       | 5,406<br>218,966<br>331,341               | 5,406<br>218,960<br>309,760                 |
| Proposed final dividends  | 8     |   | 17,680                                      |
| Non-controlling interests   |       | 555,713<br>4                              | 551,806<br>3                                |
| Total equity  |       | 555,717                                   | 551,809                                     |

Director: Zheng Ping

Director: Tang Lo Nar

### INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|  |                              |                             |                               | Attributable                               | to owners o                  | of the parent                                 |                                 |  |                   |   |                            |
|--|------------------------------|-----------------------------|-------------------------------|--|------------------------------|---|---------------------------------|--|-------------------|---|----------------------------|
|  | Issued<br>capital<br>RMB'000 | Share<br>premium<br>RMB'000 | Capital<br>reserve<br>RMB'000 | Statutory<br>surplus<br>reserve<br>RMB'000 | Merger<br>reserve<br>RMB'000 | Exchange<br>fluctuation<br>reserve<br>RMB'000 | Retained<br>earnings<br>RMB'000 | Proposed<br>final<br>dividend<br>RMB'000 | Total<br>RMB'000  | Non-<br>controlling<br>interests<br>RMB'000 | Total<br>equity<br>RMB'000 |
| At 1 January 2012 (audited)<br>Profit for the period<br>Other comprehensive income<br>for the period:<br>Exchange differences on<br>translation of foreign | 5,406<br>_                   | 133,658<br>-                | 168,183<br>-                  | 36,766<br>-                                | (119,378)<br>-               | (269)<br>-                                    | 309,760<br>21,581               | 17,680<br>-                              | 551,806<br>21,581 | 3<br>1                                      | 551,809<br>21,582          |
| operations   |                              |                             |                               |  |                              | 6   |                                 |  | 6                 |   | 6                          |
| Total comprehensive income<br>for the period<br>Dividend approved and paid   | -                            | -                           | -                             | -  | -                            | 6   | 21,581                          | -  | 21,587            | 1   | 21,588                     |
| for previous year  |                              |                             |                               |  |                              |   |                                 | (17,680)                                 | (17,680)          |   | (17,680)                   |
| At 30 June 2012 (unaudited)  | 5,406                        | 133,658                     | 168,183                       | 36,766                                     | (119,378)                    | (263)   | 331,341                         |  | 555,713           | 4   | 555,717                    |

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Continued)

|   | Attributable to owners of the parent |          |         |                      |           |                      |          |           |                     |           |
|---|--------------------------------------|----------|---------|----------------------|-----------|----------------------|----------|-----------|---------------------|-----------|
|   | Issued                               | Share    | Capital | Statutory<br>surplus | Merger    | Exchange fluctuation | Retained |           | Non-<br>controlling | Total     |
|   | capital                              | premium  | reserve | reserve              | reserve   | reserve              | earnings | Total     | interests           | equity    |
|   | RMB'000                              | RMB'000  | RMB'000 | RMB'000              | RMB'000   | RMB'000              | RMB'000  | RMB'000   | RMB'000             | RMB'000   |
| At 1 January 2011(audited)                    | -                                    | -        | 5,108   | 31,482               | 38,351    | (141)                | 306,067  | 380,867   | -                   | 380,867   |
| Profit for the period                         | -                                    | -        | -       | -                    | -         | 0 2                  | 41,692   | 41,692    | -                   | 41,692    |
| Other comprehensive income<br>for the period: |                                      |          |         |                      |           |                      |          |           |                     |           |
| Exchange differences on translation           |                                      |          |         |                      |           |                      |          |           |                     |           |
| of foreign operations                         | -                                    | -        | -       | -                    | • -       | (49)                 | -        | (49)      | -                   | (49)      |
|   |                                      |          |         |                      |           |                      |          |           |                     |           |
| Total comprehensive income                    |                                      |          |         |                      |           |                      |          |           |                     |           |
| for the period                                | -                                    | -        | -       | -                    | -         | (49)                 | 41,692   | 41,643    | - *                 | 41,643    |
| Business combinations under                   |                                      |          |         |                      |           |                      |          |           |                     |           |
| common control                                | -                                    | -        | -       | -                    | (157,729) | -                    | -        | (157,729) | 3                   | (157,726) |
| Profit dividends                              | -                                    | -        | -       | -                    | -         | -                    | (32,358) | (32,358)  | -                   | (32,358)  |
| Capital increment                             | -                                    |          | 116,718 | -                    | -         | -                    | -        | 116,718   | -                   | 116,718   |
| Issue of share capital for initial            |                                      |          |         |                      |           |                      |          |           |                     |           |
| public offering                               | 1,351                                | 155,409  | -       | -                    | -         | -                    | -        | 156,760   | -                   | 156,760   |
| Share issue expenses                          | -                                    | (17,696) | -       | -                    | · -       | -                    | -        | (17,696)  | 0°-                 | (17,696)  |
| Capitalisation of share premium               | 4,055                                | (4,055)  | -       | -                    | -         | -                    | 0_       | -         | -                   | -         |
| Liabilities waived by shareholders            |                                      |          | 46,357  |                      |           |                      |          | 46,357    |                     | 46,357    |
| At 30 June 2011 (audited)                     | 5,406                                | 133,658  | 168,183 | 31,482               | (119,378) | (190)                | 315,401  | 534,562   | 3                   | 534,565   |

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30 June 2012

|  | 30 Julie                       |                              |
|--|--------------------------------|------------------------------|
|  | 2012<br>RMB'000<br>(Unaudited) | 2011<br>RMB'000<br>(Audited) |
| NET CASH FLOW (USED IN)/FROM<br>OPERATING ACTIVITIES | (50,747)                       | 8,048                        |
| NET CASH FLOW FROM/(USED IN)<br>INVESTING ACTIVITIES | 11,425                         | (5,851)                      |
| NET CASH FLOW USED IN<br>FINANCING ACTIVITIES        | (48,752)                       | (7,060)                      |
| NET DECREASE IN CASH AND<br>CASH EQUIVALENTS         | (88,074)                       | (4,863)                      |
| CASH AND CASH EQUIVALENTS<br>AT BEGINNING OF PERIOD  | 151,620                        | 69,596                       |
| EFFECT OF FOREIGN EXCHANGE RATE<br>CHANGES, NET      | 743                            | (768)                        |
| CASH AND CASH EQUIVALENTS<br>AT END OF PERIOD        | 64,289                         | 63,965                       |

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS. 30 June 2012

#### 1. CORPORATE INFORMATION

Shuanghua Holdings Limited (the "Company") was incorporated as an exempted company with limited liability in the Cayman Islands on 19 November 2010. The registered office of the Company is located at Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman, KY1-1111, Cayman Islands.

The shares of the Company were listed on the Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 30 June 2011.

The Company is an investment holding company. The Group is principally engaged in design, development, manufacture and sale of parts of auto airconditioner

### 2 **BASIS OF PRESENTATION AND CHANGES TO THE GROUP'S ACCOUNTING POLICIES**

#### 2.1 **Basis of presentation**

The interim condensed consolidated financial statements for the six months ended 30 June 2012 have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the applicable disclosure requirements of the Rules Governing the Listing of Securities on the Stock Exchange.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 December 2011.

#### 2.2 Significant accounting policies

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2011, except for the adoption of new and revised standards, interpretations and amendments to Hong Kong Financial Reporting Standards ("HKFRSs") issued by the HKICPA as of 1 January 2012 as disclosed in note 2.3 below.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 30 June 2012

### 2. BASIS OF PRESENTATION AND CHANGES TO THE GROUP'S ACCOUNTING POLICIES (Continued)

### 2.3 Impact of new and revised HKFRSs

The following new and revised HKFRSs, amendments and interpretations ("New HKFRSs") are adopted for the first time for the current period's condensed interim financial statements:

| HKFRS 1 Amendments | Amendments to HKFRS 1<br>First-time Adoption of Hong Kong<br>Financial Reporting Standards – Severe<br>Hyperinflation and Removal of Fixed<br>Dates for First-time Adopters |
|--------------------|---|
| HKFRS 7 Amendments | Amendments to HKFRS 7   |
|                    | Financial Instruments: Disclosures –<br>Transfers of Financial Assets   |
| HKAS 12 Amendments | Amendments to HKAS 12   |
|                    | Income Taxes – Deferred Tax: Recovery   |
|                    | of Underlying Assets  |

The adoption of these new and revised HKFRSs has had no significant financial effect on these interim condensed financial statements.

The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

### 3. OPERATING SEGMENT INFORMATION

For management purposes, the Group is not organised into business units based on their products and services and the Group has only one reportable operating segment which is engaged in design, development, manufacture and sale of parts of auto air-conditioner. Management monitors the operating results of operating segment as a whole for the purpose of making decisions about resource allocation and performance assessment.

### 3. OPERATING SEGMENT INFORMATION (Continued) Geographical information

(a) Revenue from external customers

|  |  | For the six months ended 30 June                |  |
|--|--|---|--|
|  | 2012<br>RMB'000<br>(Unaudited)                 | 2011<br>RMB'000<br>(Audited)                    |  |
| Mainland China<br>United States of America<br>Canada<br>Asia<br>Others | 121,467<br>81,883<br>13,448<br>11,735<br>4,005 | 159,430<br>110,339<br>23,890<br>11,283<br>5,765 |  |
|  | 232,538  | 310,707   |  |

The revenue information above is based on the location of the customers.

(b) Non-current assets

All non-current assets of the Group are located in Mainland China during the six months ended 30 June 2011 and 2012.

### Information about major customers

For the six months ended 30 June 2012, revenue from two customers accounted for more than 10% of the Group's total revenue individually. Revenue from these two customers was RMB77,212,000 and RMB50,371,000, respectively.

For the six months ended 30 June 2011, revenue from two customers accounted for more than 10% of the Group's total revenue individually. Revenue from these two customers was RMB109,708,000 and RMB65,650,000, respectively.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 30 June 2012

#### 4. **REVENUE, OTHER INCOME AND GAINS**

Revenue, which is also the Group's turnover, represents the net invoiced value of goods sold, net of valued-added tax and government surcharges, and after allowances for returns.

An analysis of revenue, other income and gains is as follows:

|  |       |                                | For the six months ended<br>30 June |  |
|--|-------|--------------------------------|-------------------------------------|--|
|  | Notes | 2012<br>RMB'000<br>(Unaudited) | 2011<br>RMB'000<br>(Audited)        |  |
| Revenue  |       |                                |                                     |  |
| Sale of goods  |       | 232,538                        | 310,707                             |  |
| Other income   |       |                                |                                     |  |
| Bank interest income<br>Government grants<br>Foreign exchange gain<br>Others |       | 633<br>664<br>737<br>233       | 207<br>2,585<br>                    |  |
|  |       | 2,267                          | 3,153                               |  |
| Gains  |       |                                |                                     |  |
| Gain on disposal of items of property, plant and equipment                   | 9     | 101                            | 33                                  |  |
|  |       | 2,368                          | 3,186                               |  |

### 5. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging/(crediting):

|  |       | For the six months ended<br>30 June |                              |
|--|-------|-------------------------------------|------------------------------|
|  | Notes | 2012<br>RMB'000<br>(Unaudited)      | 2011<br>RMB'000<br>(Audited) |
| Cost of inventories sold<br>Depreciation<br>Amortisation of prepaid land lease                                   |       | 189,808<br>8,868                    | 240,385<br>8,570             |
| payments<br>Research and development costs<br>Operating lease expenses<br>Gain on disposal of items of property, |       | 702<br>873<br>1,124                 | 692<br>1,002<br>1,326        |
| plant and equipment<br>Product warranty provision  | 9     | (101)<br>946                        | (33)<br>430                  |
| Auditors' remuneration   |       | 65                                  | 56                           |
| Employee benefit expense<br>(including directors' remuneration):   |       |                                     |                              |
| Wages and salaries   |       | 20,501                              | 19,834                       |
| Pension scheme contribution<br>Staff welfare expenses  |       | 3,825<br>1,918                      | 2,738<br>1,657               |
| Stall wellare expenses   |       |                                     |                              |
|  |       | 26,244                              | 24,229                       |
| Foreign exchange differences, net (Reversal of impairment)/impairment of   |       | (724)                               | 719                          |
| inventories<br>Impairment/(reversal of impairment) of  |       | (432)                               | 540                          |
| trade receivables<br>Bank interest income  |       | 270<br>(633)                        | (4)<br>(207)                 |

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

30 June 2012

### 6. INCOME TAX EXPENSE

The major components of income tax expense are:

|   | For the six months ended<br>30 June |                              |
|---|-------------------------------------|------------------------------|
|   | 2012<br>RMB'000<br>(Unaudited)      | 2011<br>RMB'000<br>(Audited) |
| Current – charge for the period<br>Deferred | 3,270<br>1,134                      | 6,291<br>627                 |
| Total tax charge for the period             | 4,404                               | 6,918                        |

# 7. EARNINGS PER SHARE ATTRIBUTABLE TO OWNERS OF THE PARENT

The calculation of basic earnings per share amounts is based on the profit for the period attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares in issue during the period. The Group had no potentially dilutive ordinary shares in issue during the six months ended 30 June 2012.

The calculations of basic earnings per share are based on:

|  | For the six months ended 30 June |                              |
|--|----------------------------------|------------------------------|
|  | 2012<br>RMB'000<br>(Unaudited)   | 2011<br>RMB'000<br>(Audited) |
| Earnings<br>Profit attributable to owners of the parent                            | 21,581                           | 41,692                       |
|  | Number of                        | of shares                    |
|  | 2012<br>'000                     | 2011<br>'000                 |
| Shares<br>Weighted average number of ordinary shares in<br>issue during the period | 650,000                          | 489,296                      |

### 8. DIVIDENDS PAID AND PROPOSED

|   | For the six months ended<br>30 June |                              |
|---|-------------------------------------|------------------------------|
|   | 2012<br>RMB'000<br>(Unaudited)      | 2011<br>RMB'000<br>(Audited) |
| Dividends on ordinary shares declared and<br>paid during the six-month period:<br>Final dividend for 2011: RMB2.72 cents<br>(2010: Nil) | 17,680                              |                              |

The board does not recommend the payment of any interim dividend in respect of the six months ended 30 June 2012 (2011: Nil).

### 9. PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30 June 2012, the Group acquired assets with a cost of RMB8,330,000 (30 June 2011: RMB6,869,000).

During the six months ended 30 June 2012, assets with a net book value of RMB197,000 (30 June 2011: RMB10,000) were disposed of by the Group, resulting in a net gain on disposal of RMB101,000 (30 June 2011: RMB33,000).

As at 30 June 2012, certain of the Group's buildings with a net carrying amount of RMB54,587,000 (31 December 2011: RMB64,484,000) were pledged to secure bank loan facilities granted to the Group (note 15).

As at 30 June 2012, the Group has not obtained certificates of ownership in respect of certain buildings of the Group in the PRC with a net carrying amount of RMB18,050,000 (31 December 2011: RMB18,565,000). The Directors are of the view that the Group is entitled to lawfully and validly occupy and use the above mentioned buildings. The Directors are also of the opinion that the aforesaid matter will not have any significant impact on the Group's financial position as at 30 June 2012.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 30 June 2012

### 10. PREPAID LAND LEASE PAYMENTS

|   | 30 June<br>2012<br>RMB'000<br>(Unaudited) | 31 December<br>2011<br>RMB'000<br>(Audited) |
|---|---|---|
| Carrying amount at beginning of period/year<br>Recognised during the period/year  | 64,095<br>(702)                           | 65,498<br>(1,403)                           |
| Carrying amount at end of period/year<br>Current portion included in prepayments, | 63,393                                    | 64,095                                      |
| deposits and other receivables  | (1,403)                                   | (1,403)                                     |
| Non-current portion   | 61,990                                    | 62,692                                      |

The Group's leasehold lands are situated in Mainland China and held under long term leases.

As at 30 June 2012, certain of the Group's leasehold lands with a net carrying amount of RMB35,122,000 (31 December 2011: RMB58,623,000), were pledged to secure bank loan facilities granted to the Group (note 15).

As at 30 June 2012, the Group has not obtained the land use right certificate in respect of a piece of leasehold land in the PRC with a net carrying amount of RMB5,430,000 (31 December 2011: RMB5,491,000). The Directors are of the view that the Group is entitled to lawfully and validly occupy and use the above mentioned leasehold lands. The Directors are also of the opinion that the aforesaid matter will not have any significant impact on the Group's financial position as at 30 June 2012.

### 11. INVENTORIES

|   | 30 June<br>2012<br>RMB'000<br>(Unaudited) | 31 December<br>2011<br>RMB'000<br>(Audited) |
|---|---|---|
| Raw materials<br>Work in progress<br>Finished goods | 26,985<br>21,306<br>33,713                | 28,212<br>17,729<br>42,438                  |
| Impairment  | 82,004<br>(3,550)<br>78,454               | 88,379<br>(3,982)<br>84,397                 |

### 12. TRADE AND NOTES RECEIVABLES

|                                       | 30 June<br>2012<br>RMB'000<br>(Unaudited) | 31 December<br>2011<br>RMB'000<br>(Audited) |
|---------------------------------------|---|---|
| Trade receivables<br>Notes receivable | 95,140<br>24,309                          | 65,729<br>14,748                            |
| Impairment                            | 119,449<br>(636)                          | 80,477<br>(366)                             |
|                                       | 118,813                                   | 80,111                                      |

The Group's trading terms with its customers are mainly on credit. The credit period for trade receivables is generally 30 to 90 days. Each customer has a maximum credit limit. The Group seeks to maintain strict control over its outstanding receivables and has a credit control department to minimise credit risk. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. Trade receivables are non-interest-bearing.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

30 June 2012

### 12. TRADE AND NOTES RECEIVABLES (Continued)

An aged analysis of the trade and notes receivables of the Group as at the end of the reporting period/year, based on the invoice date and net of provisions, is as follows:

|  | 30 June<br>2012<br>RMB'000<br>(Unaudited)   | 31 December<br>2011<br>RMB'000<br>(Audited) |
|--|---|---|
| Within 1 month<br>1 to 2 months<br>2 to 3 months<br>3 to 12 months<br>Over 12 months | 38,421<br>45,640<br>22,957<br>11,537<br>258 | 39,429<br>16,901<br>9,251<br>14,328<br>202  |
|  | 118,813                                     | 80,111                                      |

### 13. CASH AND CASH EQUIVALENTS

|   | 30 June<br>2012<br>RMB'000<br>(Unaudited) | 31 December<br>2011<br>RMB'000<br>(Audited) |
|---|---|---|
| Cash and bank balances<br>Time deposits | 64,289<br>                                | 32,710<br>118,910                           |
| Cash and cash equivalents               | 64,289                                    | 151,620                                     |

As at 30 June 2012, the Group's cash and cash equivalents denominated in RMB were RMB60,949,000 (31 December 2011: RMB27,958,000). The RMB is not freely convertible into other currencies, however, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short term time deposits are made for seven days and earn interest at seven-day short term time deposit rate. The bank balances are deposited with creditworthy banks with no recent history of default.

### 14. TRADE AND BILLS PAYABLES

|                                  | 30 June<br>2012<br>RMB'000<br>(Unaudited) | 31 December<br>2011<br>RMB'000<br>(Audited) |
|----------------------------------|---|---|
| Trade payables<br>Bills payables | 66,599<br>                                | 63,887<br>                                  |
|                                  | 66,599                                    | 66,887                                      |

An aged analysis of the trade and bills payables as at the end of the reporting period/year, based on the invoice date, is as follows:

|  | 30 June<br>2012<br>RMB'000<br>(Unaudited)               | 31 December<br>2011<br>RMB'000<br>(Audited)             |
|--|---|---|
| Within 1 month<br>1 to 2 months<br>2 to 3 months<br>3 to 6 months<br>6 to 12 months<br>12 to 24 months<br>Over 24 months | 28,034<br>23,474<br>10,272<br>4,347<br>131<br>99<br>242 | 33,343<br>17,799<br>10,131<br>5,234<br>134<br>80<br>166 |
|  | 66,599  | 66,887  |

Trade payables are non-interest-bearing and have an average credit term of one to three months.

As at 30 June 2012, none of the Group's bill payables were secured by the Group's notes receivables (31 December 2011: RMB3,000,000) (note 18(b)).

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

30 June 2012

### 15. **INTEREST-BEARING BANK BORROWINGS**

|   | Effective<br>interest<br>rate (%)                   | Maturity  | 30 June<br>2012<br>RMB'000<br>(Unaudited) | 31 December<br>2011<br>RMB'000<br>(Audited) |
|---|---|---|---|---|
| Current<br>Bank loans – secured *<br>Bank loans – secured *<br>Bank loans – secured *<br>Bank loans – secured * | 6.71<br>6.56<br>6.40-6.65<br>6.06-6.31<br>5.85-6.65 | Within 1 year<br>Within 1 year<br>Within 1 year<br>Within 1 year<br>Within 1 year | 33,800<br>20,000<br>20,000<br>–<br>–      | <br>20,000<br><br>25,000<br>                |
| Bank loans – unsecured<br>Bank loans – unsecured<br>Bank loans – unsecured                                      | 6.31-6.56<br>5.85-6.65<br>6.31                      | Within 1 year<br>Within 1 year<br>Within 1 year                                   |   | 65,000<br>20,000<br>35,000                  |
|   |   |   | 20,000<br>93,800                          | 55,000                                      |
| Analysed into:<br>Bank loans:<br>Within one year or on de   | emand   |   | 93,800                                    | 120,000                                     |

### Notes:

- The Group's bank borrowings are secured by:
- (i) mortgages over the Group's buildings situated in Mainland China, which had a net carrying amount at the end of the reporting period of RMB54,587,000 (31 December 2011: RMB64,484,000) (note 9).
- (ii) mortgages over the Group's leasehold lands situated in Mainland China, which had a net carrying amount at the end of the reporting period of RMB35,122,000 (31 December 2011: RMB58,623,000) (note 10).
- (iii) pledged by certain of the Group's notes receivable from a related party of RMB35,000,000 (31 December 2011: Nil) (note 18(b)).

### 16. OPERATING LEASE ARRANGEMENTS As lessee

The Group leases certain of its office properties under operating lease arrangements. Leases for properties are negotiated for terms ranging from one to fifteen years.

At 30 June 2012, the Group had total future minimum lease payments under noncancellable operating leases falling due as follows:

|  | 30 June<br>2012<br>RMB'000<br>(Unaudited) | 31 December<br>2011<br>RMB'000<br>(Audited) |
|--|---|---|
| Within one year<br>In the second to fifth years, inclusive | 1,747<br>1,165                            | 1,874<br>1,649                              |
|  | 2,912                                     | 3,523                                       |

### 17. COMMITMENTS

The Group had the following capital commitments at the end of the reporting period:

|   | 30 June     | 31 December |
|---|-------------|-------------|
|   | 2012        | 2011        |
|   | RMB'000     | RMB'000     |
|   | (Unaudited) | (Audited)   |
| Ourstand the traction of the difference |             |             |
| Contracted, but not provided for:       |             |             |
| Property, plant and machinery           | 557         | 1,372       |

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 30 June 2012

#### 18. **RELATED PARTY TRANSACTIONS**

(a) The Group had the following transactions with related parties during the period:

For the six months ended

| 30 June |                                |  |
|---------|--------------------------------|--|
| Notes   | 2012<br>RMB'000<br>(Unaudited) | 2011<br>RMB'000<br>(Audited)   |
|         |                                |  |
| (i)     | 50,371                         | 65,650   |
|         |                                |  |
|         |                                |  |
| (iii)   | 818                            | 928  |
|         |                                |  |
| (ii)    | 9,060                          | 8,632  |
|         | (i)<br>(iii)                   | 30 J   Notes 2012<br>RMB'000<br>(Unaudited)   (i) 50,371   (iii) 818 |

### Notes:

- The sales to the related parties were made according to the published (i) prices and conditions offered to the major customers of the Group.
- The purchases from the related parties were made at terms agreed (ii) between the parties.
- The rental expenses to the related parties were based on prices mutually (iii) agreed between the parties.
- The related party transactions denoted with \* also constitute connected transaction or continuing connected transactions as defined in Chapter 14A of Listing Rules.

### 18. RELATED PARTY TRANSACTIONS (Continued)

(b) Outstanding balances with related parties:

|  | Notes        | 30 June<br>2012<br>RMB'000<br>(Unaudited) | 31 December<br>2011<br>RMB'000<br>(Audited) |
|--|--------------|---|---|
| Due from related parties:<br>Macs Baoding                        | (i)          | 120,066                                   | 98,732                                      |
| Due to related parties:<br>Shanghai Automart<br>Shanghai Youchen | (ii)<br>(ii) | 3,943<br>3,352                            | 4,344<br>3,834                              |
|  |              | 7,295                                     | 8,178                                       |

Notes:

(i) The balances due from Macs Baoding included dividend receivable of RMB14,700,000 as at 31 December 2011. The remaining balances were trade in nature, unsecured, interest-free and have fixed terms of repayment. The balances due from Macs Baoding of RMB35,000,000 as at 30 June 2012 was pledged to secure the Group's interest-bearing bank borrowings of RMB33,800,000 (note 15). The balances due from Macs Baoding of RMB3,000,000 as at 31 December 2011 was pledged to secure bills payable (note 14).

(ii) The balances are unsecured, non-interest-bearing and have no fixed terms of repayment.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

30 June 2012

### 18. RELATED PARTY TRANSACTIONS (Continued)

(c) Compensation of key management personnel of the Group:

|  | For the six months ended<br>30 June |                              |
|--|-------------------------------------|------------------------------|
|  | 2012<br>RMB'000<br>(Unaudited)      | 2011<br>RMB'000<br>(Audited) |
| Short term employee benefits<br>Pension scheme contributions | 1,611<br>54                         | 417                          |
| Total compensation paid to<br>key management personnel       | 1,665                               | 489                          |

### 19. APPROVAL OF THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The unaudited interim condensed consolidated financial statements were approved and authorised for issue by the board of directors on 24 August 2012.