

THE INTELLIGENTIZED EXPRESSWAYS ; THE MODERNIZED LIFE



Jiangsu Expressway Company Limited  
(Hong Kong Stock Exchange Stock Code: 00177)



# 2012

THE THIRD QUARTERLY REPORT

## 1. IMPORTANT MESSAGE >>>

- 1.1 The board of directors (the “Board”) and the directors of Jiangsu Expressway Company Limited (the “Company”) warrant that there are no false representations or misleading statements contained in, or material omissions from, this report, and jointly and severally accept responsibility for the truthfulness, accuracy and completeness of the content of this report.
- 1.2 Mr. Yang Gen Lin, Chairman of the Board did not attend the Board meeting due to other business engagement and appointed Mr. Chen Xiang Hui, a director of the Company, to chair the meeting and vote on his behalf; Ms. Zhang Yang and Mr. Fang Hung, Kenneth, both being directors of the Company, did not attend the Board meeting due to other business engagements and appointed Mr. Qian Yong Xiang, a director, to vote on their behalves.
- 1.3 This quarterly report is prepared in accordance with the regulations on disclosure of information in quarterly reports for listed companies by the China Securities Regulatory Commission. This report will be published simultaneously in the People’s Republic of China and Hong Kong.
- 1.4 The financial statements in this 2012 Third Quarterly Report of the Company are **unaudited but have been reviewed by the Audit Committee of the Company.**
- 1.5
- |  |                 |
|--|-----------------|
| Legal representative of the Company                | Yang Gen Lin    |
| The accounting chief                               | Qian Yong Xiang |
| The person-in-charge of the accounting institution | Yu Lan Ying     |

Mr. Yang Gen Lin, Chairman of the Company, Mr. Qian Yong Xiang, Director and General Manager, and Ms. Yu Lan Ying, Vice Financial Controller, warrant the truthfulness and completeness of the financial statements in the quarterly report.

## 2. BASIC INFORMATION OF THE COMPANY >>>

### 2.1 Major accounting data and financial indicators

Unit: RMB'000

	As at the end of the reporting period	As at the end of the previous year	Increase/ (decrease) as at the end of the reporting period as compared to the end of the previous year (%)
Total assets	26,022,210	25,375,439	2.55
Equity attributable to owners (equity holders) of the Company	18,286,532	18,144,690	0.78
Net assets per share attributable to equity holders of the Company (RMB)	3.63	3.60	0.78

	Beginning of the year to end of the reporting period (January - September)	Increase/ (decrease) for the reporting period compared to the corresponding period of the previous year (%)
Net cash flows from operating activities	2,278,813	-20.06
Net cash flows per share from operating activities (RMB)	0.45	-20.06

	The reporting period (July - September)	Beginning of the year to end of the reporting period (January - September)	Increase/ (decrease) for the reporting period as compared to the corresponding period of the previous year (%)
Net profit attributable to equity holders of the Company	670,725	1,931,506	10.90
Basic earnings per share (RMB)	0.1331	0.3834	10.90
Basic earnings per share after non-recurring profit/loss (RMB)	0.1356	0.3866	11.66
Diluted earnings per share (RMB)	N/A	N/A	N/A
Weighted-average return on net assets (%)	3.74	10.43	Increased by 0.25 percentage point
Weighted-average return on net assets after non-recurring profit/loss (%)	3.80	10.51	Increased by 0.27 percentage point

## 2. BASIC INFORMATION OF THE COMPANY >>>

### Non-recurring profit/loss and amount

Unit: RMB'000

Non-recurring profit/loss	Amount from the beginning of the year to the end of the reporting period	Explanation
Gain (loss) from disposal of non-current assets	-14,250	Net loss from disposal of fixed assets
Gain from disposal of held-for-trading financial assets	372	Investment income from disposal of held-for-trading financial assets including gold futures
Gain from disposal of other assets	1,528	Gain from disposal of financial products held for short-term to due dates
Reversal of impairment provisions made in prior years	500	Reversal of loss on bad debts
Gain from change of fair value	-2,468	Loss from change in fair value of held-for-trading financial assets
Except for the above items, other non-operating income and expenses, net	-7,057	
Effects of income tax	4,727	
Effects of minority interests' profit/(loss)	339	
Total	-16,309	

## 2.2 Table on the total number of shareholders and the top ten holders of circulating shares not subject to selling restrictions as at the end of the reporting period (after completion of the Share Segregation Reform)

Total number of shareholders at the end of the reporting period As at 30 September 2012, there were a total of 44,657 shareholders whose names appeared on the register of shareholders of the Company, of whom 44,152 were domestic shareholders and 505 were foreign shareholders.



## 2. BASIC INFORMATION OF THE COMPANY >>>

### Top ten holders of circulating shares not subject to selling restrictions

Unit: share

Name of shareholder	Number of shares not subject to selling restrictions held as at the end of the reporting period	Type of shares
Jiangsu Communications Holdings Company Ltd. (江蘇交通控股有限公司)	2,742,578,825	RMB-denominated ordinary shares
China Merchants Huajian Highway Investment Co., Ltd. (招商局華建公路投資有限公司)	589,059,077	RMB-denominated ordinary shares
Mondrian Investment Partners Limited	98,264,000	Overseas-listed foreign shares
Blackrock, Inc.	79,774,398(L) 1,574,100(S)	Overseas-listed foreign shares
Macquarie Group Limited	62,038,430(L)	Overseas-listed foreign shares
China Pacific Life Insurance Company Limited — Traditional — Ordinary Insurance Product (中國太平洋人壽保險股份有限公司 — 傳統 — 普通保險產品)	25,822,458	RMB-denominated ordinary shares
Guotai Junan Securities Co., Ltd. (國泰君安證券股份有限公司)	18,198,391	RMB-denominated ordinary shares
Gao Hua —HSBC —GOLDMAN, SACHS & CO. (高華 — 滙豐 — GOLDMAN, SACHS & CO.)	18,194,837	RMB-denominated ordinary shares
Morgan Stanley Investment Management Inc. — Morgan Stanley China A Share Fund	17,343,034	RMB-denominated ordinary shares
MERRILL LYNCH INTERNATIONAL	7,576,567	RMB-denominated ordinary shares

Note: (L) — Long position, (S) — Short position

In respect of the shareholdings of the top ten holders of circulating shares not subject to selling restrictions, the data for overseas listed foreign shares were based on reporting by the relevant parties pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

**As at 30 September 2012, the shareholdings of the top ten holders of A shares not subject to selling restrictions:**

*Unit: share*

Name of shareholder	Number of shares as at the end of the reporting period	Type of shares
Jiangsu Communications Holdings Company Ltd. (江蘇交通控股有限公司)	2,742,578,825	RMB-denominated ordinary shares
China Merchants Huajian Highway Investment Co., Ltd. (招商局華建公路投資有限公司)	589,059,077	RMB-denominated ordinary shares
China Pacific Life Insurance Company Limited — Traditional — Ordinary Insurance Product (中國太平洋人壽保險股份有限公司 — 傳統 — 普通保險產品)	25,822,458	RMB-denominated ordinary shares
Guotai Junan Securities Co., Ltd. (國泰君安證券股份有限公司)	18,198,391	RMB-denominated ordinary shares
Gao Hua — HSBC — GOLDMAN, SACHS & CO. (高華 — 滙豐 — GOLDMAN, SACHS & CO.)	18,194,837	RMB-denominated ordinary shares
Morgan Stanley Investment Management Inc. — Morgan Stanley China A Share Fund	17,343,034	RMB-denominated ordinary shares
MERRILL LYNCH INTERNATIONAL	7,576,567	RMB-denominated ordinary shares
Kunshan Municipal Land Development Centre (昆山市土地開發中心)	7,500,000	RMB-denominated ordinary shares
UBS AG	7,404,167	RMB-denominated ordinary shares
BILL & MELINDA GATES FOUNDATION TRUST	7,328,527	RMB-denominated ordinary shares



### 3. SIGNIFICANT MATTERS >>>

#### 3.1 Details and reasons for material changes in the major financial statement items and financial indicators of the Company

Applicable

Not applicable

Since the commencement of the third quarter of the year, some macro regulatory measures introduced by the government to maintain the smooth functioning of the economy have been gradually showing results, driving a slight rebound of demand for road freight. In the third quarter, the average daily traffic volume on Shanghai-Nanjing Expressway was approximately 66,996 vehicles, up approximately 2.05% and 5.49% respectively from the second quarter this year and from the same period of 2011. In the third quarter, the Shanghai-Nanjing Expressway saw a modest growth of 1.47% in absolute average daily traffic volume of trucks as compared with a negative growth in the first half of the year (when average daily traffic volume of trucks decreased by approximately 2.43% year on year), with the proportion of traffic volume of trucks, although 1.16 percentage points lower than the same period last year, increasing by 2.67 percentage points from 26.60% in the first half of the year to 29.27%; the traffic volume of passenger vehicles slowed from 9.32% in the first half of the year to 7.25% in the third quarter.

As for other roads and bridges projects of the Group, the toll revenue of Nation Highway 312 ("G312") fell further in the third quarter with the removal of two toll stations and two toll points. Guangjing Expressway, Xicheng Expressway and Jiangyin Bridge were affected in terms of traffic volume and revenue by the temporary traffic control on trucks due to a 15-day special maintenance project for the viaduct on Guangjing Expressway in August. They returned to normal operation after the project was completed.

Operation performance of roads and bridges from January to September 2012:

**Data of average daily traffic volumes and average daily toll revenues of various roads and bridges from January to September 2012**

Road/Bridge	Average daily traffic volume (vehicles/day)			Average daily toll revenue (RMB'000/day)		
	January - September	Corresponding period of the previous year	Change % %	January - September	Corresponding period of the previous year	Change% %
Shanghai-Nanjing Expressway	66,510	62,877	5.78	11,861.99	11,797.46	0.55
Shanghai-Nanjing Section of National Highway 312	16,668	19,876	-16.14	255.23	324.04	-21.24
Nanjing Section of Nanjing-Lianyungang Highway	4,466	4,808	-7.11	90.87	110.67	-17.89
Guangjing Expressway	47,788	43,660	9.46	689.83	669.69	3.01
Xicheng Expressway	50,687	46,363	9.33	1,205.01	1,222.76	-1.45
Jiangyin Yangtze Bridge	56,691	51,535	10	2,307.68	2,261.27	2.05
Sujiahang Expressway	41,454	38,642	7.28	2,576.46	2,620.23	-1.67

During the third quarter, according to the PRC Accounting Standards for Business Enterprises ("PRC Accounting Standards"), the Group realized a total operating income of approximately RMB2,132,838,000, representing an increase of approximately 12.63% as compared to the corresponding period of 2011. Of such operating income, the toll road business contributed approximately RMB1,305,262,000, representing a decrease of approximately 0.30% as compared to the corresponding period of the previous year. Revenue from ancillary businesses amounted to approximately RMB577,301,000, representing a decrease of approximately 0.63% as compared to the corresponding period of 2011. Ninghu Properties, a subsidiary of the Company, recognized in the third quarter operating revenue of approximately RMB238,560,000 from its real estate projects for the first time and approximately RMB250,275,000 from property and such other businesses

### 3. SIGNIFICANT MATTERS >>>

as advertisements, representing a significant increase as compared with the same period last year. Investment income in the third quarter also rose by approximately 69.49% year on year with the contribution from Yanjiang Expressway, an associated company newly added during the reporting period, and other returns on short-term wealth management products. Thanks to the above factors, the Company's operating profit and net profit grew by approximately 7.59% and 11.06% respectively as compared to the corresponding period of the previous year to approximately RMB893,327,000 and RMB686,926,000. Net profit attributable to the Company's shareholders amounted to approximately RMB670,725,000, up approximately 10.9% as compared to the corresponding period of the previous year.

From January to September 2012, the Group realized total operating revenues of approximately RMB5,862,195,000, representing an increase of approximately 5.90% as compared to the corresponding period of 2011, of which toll revenue amounted to approximately RMB3,864,204,000, representing an increase of approximately 0.21% as compared to the corresponding period of 2011. Revenue from ancillary services amounted to approximately RMB1,729,509,000, representing an increase of approximately 5.48% as compared to the corresponding period of 2011. Revenue from other operations was approximately RMB268,482,000, representing an increase of approximately 569.55% as compared to the corresponding period of 2011. The total operating costs of the Group from January to September amounted to approximately RMB2,913,884,000, representing an increase of approximately 11.58% as compared to the corresponding period of 2011 as the costs of the toll road business and ancillary businesses increased respectively by 5.72% and 5.52% year on year and the property business recognized costs of approximately RMB175,812,000 for the third quarter.

Boosted by the profit increase in the third quarter, the Group recorded from January to September an operating profit of approximately RMB2,592,929,000, a slight increase of approximately 0.42% from the corresponding period of the previous year and a net profit of approximately RMB1,974,343,000, up approximately 1.48% from the corresponding period of the previous year. Net profit attributable to shareholders of the Company amounted to approximately RMB1,931,506,000, and earnings per share was approximately RMB0.38, representing an increase of approximately 1.43% as compared to the corresponding period of 2011. Material changes in major accounting statement items and financial indicators and reasons therefor are as follows:

### Reasons for Material Changes in Balance Sheet Items as at 30 September 2012

Unit: RMB'000

Item	As at the end of the reporting period	As at the end of the previous year	Change	Reason
Accounts receivable	86,187	47,368	81.95%	Due to increase in toll revenue receivable from road networks
Prepayments	61,144	11,615	426.44%	Due to increase in payments made in advance for oil purchase
Dividends receivable	68,128	2,495	2630.6%	Dividends announced by associated companies have not been paid
Long-term equity investment	3,793,471	2,190,631	73.17%	During the reporting period, Guangjing Xicheng Expressway Company Limited, a subsidiary of the Company, made a contribution of RMB1,466,200,000 to Yanjiang Expressway and invested RMB75,000,000 in Sujiaoyong according to its investment progress
Construction-in-progress	59,535	26,032	128.69%	Construction projects including enhancement of fixed assets were carried out during the reporting period

### 3. SIGNIFICANT MATTERS >>>

Unit: RMB'000

Item	As at the end of the reporting period	As at the end of the previous year	Change	Reason
Receipts in advance	128,155	346,684	-63.03%	Receipts in advance were accounted as operating income after some real estate projects of the Company's subsidiary Ninghu Properties were completed and delivered during the period
Taxes payable	122,727	321,399	-61.81%	Taxes payable decreased as compared with the beginning of the year after being calculated and paid for the year 2011 during the reporting period
Interest payable	21,161	47,683	-55.62%	Short-term commercial papers were settled during the reporting period. Interest payable decreased as compared to the end of the previous year.
Non-current liabilities due within one year	2,001,567	201,561	893.03%	RMB2 billion long-term borrowings that will come due within one year were transferred from long-term borrowings to non-current liabilities due within one year
Other current liabilities	500,000	0	—	Non-public directed debt instruments were newly created during the reporting period
Long-term borrowings	658,499	2,464,978	-73.29	RMB2 billion long-term borrowings that will come due within one year were transferred from long-term borrowings to non-current liabilities due within one year
Bonds payable	496,146	0	—	3-year private placement debt instruments were newly issued during the reporting period

## Reasons for Material Changes in Income Statement Items during the Reporting Period

Unit: RMB'000

Item	Beginning of the year to end of the reporting period	Corresponding period of last year	Change	Reason
Investment income	186,484	151,276	23.27%	Investment income from Yanjiang Expressway, an associated company the Company invested in during the reporting period
Other comprehensive income	23,926	-25,909	—	Change in fair value of available-for-sale financial assets held by an associated company, Yangtze Bridge Co., Ltd.

### 3. SIGNIFICANT MATTERS >>>

#### Reason for Material Change in Cash Flow Statement Items during the Reporting Period

Unit: RMB'000

Item	Beginning of the year to end of the reporting period	Corresponding period of last year	Change	Reason
Net cash flows from operating activities	2,278,813	2,850,798	-20.06%	The decrease in cash inflow from the property business combined with the increase in cash outflow such as operating costs and taxes resulted in a decrease in the net cash flows from operating activities during the reporting period.
Net cash flows from investing activities	-1,140,707	-101,602	-1022.72%	During the reporting period, cash paid for construction of fixed assets increased year-on-year, and cash paid for the external investment increased year-on-year, resulting in a year-on-year decrease in net cash flows from investing activities.
Net cash flows from financing activities	-1,155,993	-2,405,725	51.95%	During the reporting period, the cash inflow generated from borrowing and issuing bonds increased year-on-year, and the cash the Group used to repay debts decreased year-on-year, resulting in a year-on-year increase in net cash flows from financing activities.

### 3.2 Analysis of progress and impact of significant events and solutions

Applicable

Not applicable

During the reporting period, new regulations were introduced for the clean-up campaign on toll roads. The government of the Jiangsu Province issued a notice in July, announcing the removal from 15 July 2012 of Nanjing Toll Station, Luoshe Toll Station (including Yanqiao Toll Point) and Xilin Toll Point located on the Shanghai-Nanjing section of G312. According to statistical data for the first half of the year, the traffic volume and the accumulated toll income of the four removed toll stations and points accounted for approximately 46.13% and 46.69% respectively of those of G312, their removal will cause a direct loss of approximately RMB150,000 in average daily income, thus leading to the further widening of losses of G312. Any debts, compensation, management and maintenance matters to be dealt with after the removal is still being considered by the government and no clear reply has been received by the Company as at the date hereof.

In August, the five ministries and commissions of the State again unveiled a policy to allow all small passenger vehicles to travel toll-free during main national holidays, which began to be implemented from the Mid-Autumn Day and National Day holidays this year. During the 8-day holidays when the toll-free policy applied, the Group recorded toll revenue of approximately RMB35,027,000, representing a significant decrease as compared with the corresponding period last year, which will have certain impact on the Group's toll revenue and profit for the year.

### 3.3 Undertakings made by the Company, shareholders and the de facto controller and their implementation

Applicable

Not applicable



### 3. SIGNIFICANT MATTERS >>>

3.4 Warning and explanation in the forecast of the possible aggregate net profits from the beginning of the year to the end of the next reporting period becoming a loss or significant changes compared to the corresponding period of the previous year

Applicable

Not applicable

3.5 Implementation of cash dividends policy during the reporting period

As approved at the 2011 annual general meeting, the Company distributed a cash dividend of RMB0.36 (tax inclusive) per share to all shareholders on the basis of a total of 5,037,747,500 shares in issue at the end of 2011, equivalent to approximately 83.96% of the distributable profit (subject to the deduction of 10% Statutory Reserve) of the year, payout ratio reached 74.64%. Such profit distribution scheme was implemented on 10 July 2012.

By Order of the Board

**Yang Gen Lin**

*Legal Representative of the Company*

Nanjing, the PRC, 26 October 2012

## 4. APPENDIX >>>

### 4.1 Consolidated Balance Sheet

30 September 2012

Prepared by: Jiangsu Expressway Company Limited

Unit: yuan  
Currency: RMB  
Type of Audit: Unaudited

Item	At the end of the reporting period	At the beginning of the year
<b>Current Assets:</b>		
Cash and bank balances	<b>788,243,298</b>	806,129,927
Held-for-trading financial assets	<b>16,609,502</b>	19,077,428
Bills receivable	<b>100,000</b>	0
Accounts receivable	<b>86,187,138</b>	47,367,781
Prepayments	<b>61,144,412</b>	11,614,720
Dividends receivable	<b>68,127,960</b>	2,494,980
Other receivables	<b>46,962,746</b>	37,116,199
Inventories	<b>1,896,874,993</b>	1,919,255,292
Other current assets	<b>128,826,345</b>	560,390,281
<b>Total Current Assets</b>	<b>3,093,076,394</b>	3,403,446,608

#### 4. APPENDIX >>>

Unit: yuan

Currency: RMB

Type of Audit: Unaudited

Item	At the end of the reporting period	At the beginning of the year
<b>Non-current Assets:</b>		
Long-term equity investments	<b>3,793,470,807</b>	2,190,631,308
Investment properties	<b>20,979,349</b>	17,807,135
Fixed assets	<b>1,094,423,959</b>	1,154,827,314
Construction in progress	<b>59,534,600</b>	26,032,412
Intangible assets	<b>17,951,493,814</b>	18,573,651,716
Long-term prepaid expenses	<b>350,099</b>	652,950
Deferred tax assets	<b>8,881,434</b>	8,389,453
Total Non-current Assets	<b>22,929,134,062</b>	21,971,992,288
<b>TOTAL ASSETS</b>	<b>26,022,210,456</b>	25,375,438,896

Unit: yuan  
Currency: RMB

Type of Audit: Unaudited

Item	At the end of the reporting period	At the beginning of the year
<b>Current Liabilities:</b>		
Short-term borrowings	<b>2,840,000,000</b>	2,865,000,000
Accounts payable	<b>289,724,744</b>	307,411,924
Receipts in advance	<b>128,155,348</b>	346,683,735
Employee benefits payable	<b>3,293,776</b>	6,523,653
Taxes payable	<b>122,727,234</b>	321,399,122
Interest payable	<b>21,160,985</b>	47,683,000
Dividends payable	<b>122,614,536</b>	104,896,262
Other payables	<b>90,230,519</b>	101,492,233
Non-current liabilities due within one year	<b>2,001,567,064</b>	201,561,117
Other current liabilities	<b>500,000,000</b>	0
Total Current Liabilities	<b>6,119,474,206</b>	4,302,651,046
<b>Non-current liabilities:</b>		
Long-term borrowings	<b>658,499,080</b>	2,464,977,879
Bonds repayable	<b>496,145,694</b>	
Deferred tax liabilities	<b>0</b>	0
Total Non-current Liabilities	<b>1,154,644,774</b>	2,464,977,879
<b>TOTAL LIABILITIES</b>	<b>7,274,118,980</b>	6,767,628,925

#### 4. APPENDIX >>>

Unit: yuan

Currency: RMB

Type of Audit: Unaudited

Item	At the end of the reporting period	At the beginning of the year
<b>OWNERS' EQUITY (OR EQUITY HOLDERS' EQUITY):</b>		
Paid-in capital (or share capital)	<b>5,037,747,500</b>	5,037,747,500
Capital reserve	<b>7,565,453,532</b>	7,541,527,674
Surplus reserve	<b>2,291,733,894</b>	2,291,733,894
Unappropriated profits	<b>3,391,596,934</b>	3,273,680,481
Total owners' equity attributable to equity holders of the Company	<b>18,286,531,860</b>	18,144,689,549
Minority interests	<b>461,559,616</b>	463,120,422
<b>TOTAL OWNERS' EQUITY</b>	<b>18,748,091,476</b>	18,607,809,971
<b>TOTAL LIABILITIES AND OWNERS' EQUITY</b>	<b>26,022,210,456</b>	25,375,438,896

Legal representative of  
the Company:

**Yang Gen Lin**

The accounting chief:

**Qian Yong Xiang**

The person-in-charge of the  
accounting institution:

**Yu Lan Ying**

## Balance Sheet of the Company

30 September 2012

Prepared by: Jiangsu Expressway Company Limited

Unit: yuan

Currency: RMB

Type of Audit: Unaudited

Item	At the end of the reporting period	At the beginning of the year
<b>Current Assets:</b>		
Cash and bank balances	<b>372,993,932</b>	452,126,965
Accounts receivables	<b>67,104,692</b>	37,927,174
Prepayments	<b>47,656,744</b>	6,069,781
Dividends receivable	<b>202,054,380</b>	2,494,980
Other receivables	<b>1,208,885,060</b>	1,259,171,286
Inventories	<b>19,819,245</b>	14,250,110
Other current assets	—	501,253,333
<b>Total Current Assets</b>	<b>1,918,514,053</b>	2,273,293,629
<b>Non-current Assets:</b>		
Long-term equity investments	<b>4,572,490,116</b>	4,160,072,389
Fixed assets	<b>913,210,603</b>	973,841,001
Construction in progress	<b>27,544,141</b>	19,443,164
Intangible assets	<b>16,307,626,694</b>	16,831,384,332
Deferred tax assets	<b>4,173,559</b>	4,298,559
<b>Total Non-current Assets</b>	<b>21,825,045,113</b>	21,989,039,445
<b>TOTAL ASSETS</b>	<b>23,743,559,166</b>	24,262,333,074

#### 4. APPENDIX >>>

Unit: yuan

Currency: RMB

Type of Audit: Unaudited

Item	At the end of the reporting period	At the beginning of the year
<b>Current Liabilities:</b>		
Short-term borrowings	<b>2,440,000,000</b>	3,455,000,000
Accounts payable	<b>89,847,472</b>	105,026,669
Receipts in advance	<b>8,629,770</b>	5,736,715
Employee benefits payable	<b>3,137,990</b>	5,496,846
Taxes payable	<b>74,960,657</b>	254,010,835
Interest payable	<b>19,864,985</b>	48,398,600
Dividends payable	<b>98,980,462</b>	80,871,474
Other payables	<b>73,048,964</b>	72,885,125
Non-current liabilities due within one year	<b>2,001,567,064</b>	201,561,117
Other current liabilities	<b>500,000,000</b>	
Total Current Liabilities	<b>5,310,037,364</b>	4,228,987,381
<b>Non-current Liabilities:</b>		
Long-term borrowings	<b>258,499,080</b>	2,464,977,879
Bonds payable	<b>496,145,694</b>	
Total Non-current Liabilities	<b>754,644,774</b>	2,464,977,879
<b>TOTAL LIABILITIES</b>	<b>6,064,682,138</b>	6,693,965,260

Unit: yuan

Currency: RMB

Type of Audit: Unaudited

Item	At the end of the reporting period	At the beginning of the year
<b>OWNERS' EQUITY (OR EQUITY HOLDERS' EQUITY):</b>		
Paid-in capital (or share capital)	<b>5,037,747,500</b>	5,037,747,500
Capital reserve	<b>7,547,028,300</b>	7,523,102,442
Surplus reserve	<b>2,002,886,733</b>	2,002,886,733
Unappropriated profits	<b>3,091,214,495</b>	3,004,631,139
<b>TOTAL OWNERS' EQUITY (OR EQUITY HOLDERS' EQUITY)</b>	<b>17,678,877,028</b>	17,568,367,814
<b>TOTAL LIABILITIES AND OWNERS' EQUITY (OR EQUITY HOLDERS' EQUITY)</b>	<b>23,743,559,166</b>	24,262,333,074

*Legal representative of the Company:*

**Yang Gen Lin**

*The accounting chief:*

**Qian Yong Xiang**

*The person-in-charge of the accounting institution:*

**Yu Lan Ying**



## 4. APPENDIX >>>

### Consolidated Income Statement

Prepared by: Jianguo Expressway Company Limited

Unit: yuan

Currency: RMB

Type of Audit: Unaudited

Item	Amount for the current period (July-September)	Amount for the corresponding period of the previous year (July-September)	Beginning of the year to end of the reporting period (January- September)	Beginning of the previous year to end of the reporting period (January- September)
<b>1. Total operating income</b>	<b>2,132,838,421</b>	1,893,727,353	5,862,194,833	5,535,750,224
Including: Operating income	2,132,838,421	1,893,727,353	5,862,194,833	5,535,750,224
<b>2. Total operating costs</b>	<b>1,321,444,183</b>	1,113,161,850	3,453,282,014	3,105,009,810
Including: Operating Costs	1,105,061,439	930,362,454	2,913,884,368	2,611,366,088
Business taxes and levies	65,851,013	47,339,523	159,169,728	138,615,524
Selling expenses	5,283,124	2,002,574	6,357,223	5,582,259
Administrative expenses	42,784,457	41,124,880	119,188,631	114,434,135
Financial expenses	102,964,150	92,332,419	255,182,064	235,511,804
Impairment loss of assets	-500,000	—	-500,000	-500,000
Add: Gains from changes in fair values (Losses are indicated by "-")	-1,377,698	621,390	-2,467,926	0
Investment income (Loss is indicated by "-")	83,310,177	49,154,442	186,484,084	151,275,734
Including: Income from investments in associates and joint ventures	71,054,096	42,183,258	160,330,188	142,313,052

Unit: yuan  
Currency: RMB  
Type of Audit: Unaudited

Item	Amount for the current period (July-September)	Amount for the corresponding period of the previous year (July-September)	Beginning of the year to end of the reporting period (January- September)	Beginning of the previous year to end of the reporting period (January- September)
<b>3. Operating profit (Loss is indicated by "-")</b>	<b>893,326,717</b>	830,341,335	2,592,928,977	2,582,016,148
Add: Non-operating income	2,848,662	2,355,501	6,735,239	8,535,250
Less: Non-operating expenses	19,897,234	19,049,733	28,041,700	31,586,089
Including: Losses from disposal of non-current assets	14,518,195	14,654,813	15,002,162	20,642,425
<b>4. Total profit (Total loss is indicated by "-")</b>	<b>876,278,145</b>	813,647,103	2,571,622,516	2,558,965,309
Less: Income tax expense	189,351,845	195,123,440	597,279,869	613,409,576
<b>5. Net profit (Net loss is indicated by "-")</b>	<b>686,926,300</b>	618,523,663	1,974,342,647	1,945,555,733
Net profit attributable to owners of the Company	670,725,327	604,796,697	1,931,505,553	1,904,287,432
Profit or loss attributable to minority interests	16,200,973	13,726,966	42,837,094	41,268,301
<b>6. Earnings per share:</b>				
(a) Basic earnings per share	0.1331	0.1201	0.3834	0.3780
(b) Diluted earnings per share	—	—	—	—

## 4. APPENDIX >>>

Unit: yuan  
 Currency: RMB  
 Type of Audit: Unaudited

Item	Amount for the current period (July-September)	Amount for the corresponding period of the previous year (July-September)	Beginning of the year to end of the reporting period (January- September)	Beginning of the previous year to end of the reporting period (January- September)
7. Other comprehensive income	-785,029	-14,773,555	23,925,858	-25,909,451
8. Total comprehensive income	686,141,271	603,750,108	1,998,268,505	1,919,646,282
Total comprehensive income attributable to owners of the Company	669,940,298	590,023,142	1,955,431,411	1,878,377,981
Total comprehensive income attributable to minority interests	16,200,973	13,726,966	42,837,094	41,268,301

Legal representative of  
the Company:

**Yang Gen Lin**

The accounting chief:

**Qian Yong Xiang**

The person-in-charge of the  
accounting institution:

**Yu Lan Ying**

## Income Statement of the Company

Prepared by: Jiangsu Expressway Company Limited

Unit: yuan

Currency: RMB

Type of Audit: Unaudited

Item	Amount for the current period (July-September)	Amount for the corresponding period of the previous year (July-September)	Beginning of the year to end of the reporting period (January-September)	Beginning of the previous year to end of the reporting period (January-September)
<b>1. Operating income</b>	<b>1,706,314,072</b>	1,709,018,680	5,054,668,989	4,961,598,342
Less: Operating costs	865,997,235	866,602,411	2,553,385,976	2,425,526,382
Business taxes and levies	41,048,156	41,161,673	120,371,716	120,461,641
Administrative expenses	35,850,982	34,239,683	97,357,505	94,784,285
Financial expenses	91,845,588	100,732,702	251,737,559	258,794,338
Impairment loss of assets	-500,000	0	-500,000	-500,000
Investment income (Loss is indicated by "-")	180,603,770	179,934,683	397,048,717	412,264,005
Including: Income from investments in associates and joint ventures	46,686,338	42,183,258	136,108,416	143,497,376

## 4. APPENDIX >>>

Unit: yuan  
Currency: RMB

Type of Audit: Unaudited

Item	Amount for the current period (July-September)	Amount for the corresponding period of the previous year (July-September)	Beginning of the year to end of the reporting period (January-September)	Beginning of the previous year to end of the reporting period (January-September)
<b>2. Operating profit (Loss is indicated by "-")</b>	<b>852,675,881</b>	846,216,894	2,429,364,950	2,474,795,701
Add: Non-operating income	2,846,360	2,355,502	6,729,762	7,669,818
Less: Non-operating expenses	18,759,560	18,195,448	25,306,081	26,393,901
Including: Losses from disposal of non-current assets	14,432,828	14,392,169	14,720,064	17,804,498
<b>3. Total profit (Total loss is indicated by "-")</b>	<b>836,762,681</b>	830,376,948	2,410,788,631	2,456,071,618
Less: Income tax expense	164,162,481	162,610,566	510,616,175	517,323,932
<b>4. Net profit (Net loss is indicated by "-")</b>	<b>672,600,200</b>	667,766,382	1,900,172,456	1,938,747,686
<b>5. Earnings per share:</b>				
(a) Basic earnings per share	0.1335	0.1326	0.3772	0.3848
(b) Diluted earnings per share	—	—	—	—
<b>6. Other comprehensive income</b>	<b>-785,029</b>	-14,773,555	23,925,858	-25,909,451
<b>7. Total comprehensive income</b>	<b>671,815,171</b>	652,992,827	1,924,098,314	1,912,838,235

Legal representative of  
the Company:

**Yang Gen Lin**

The accounting chief:

**Qian Yong Xiang**

The person-in-charge of the  
accounting institution:

**Yu Lan Ying**

## Consolidated Cash Flow Statement

For the nine months ended 30 September 2012

Prepared by: Jiangsu Expressway Company Limited

Unit: yuan

Currency: RMB

Type of Audit: Unaudited

Item	Beginning of the year to end of the reporting period (January- September)	Beginning of the previous year to end of the reporting period (January- September)
<b>1. Cash Flows from Operating Activities:</b>		
Cash receipts from the sale of goods and the rendering of services	<b>5,930,876,533</b>	6,117,078,681
Other cash receipts relating to operating activities	<b>24,033,821</b>	36,476,076
Sub-total of cash inflows from operating activities	<b>5,954,910,354</b>	6,153,554,757
Cash payments for goods purchased and services received	<b>2,345,509,697</b>	2,189,840,348
Cash payments to and on behalf of employees	<b>316,502,952</b>	276,275,279
Payments of various types of taxes	<b>969,022,499</b>	791,928,599
Other cash payments relating to operating activities	<b>45,062,112</b>	44,712,101
Sub-total of cash outflows from operating activities	<b>3,676,097,260</b>	3,302,756,327
Net Cash Flows from Operating Activities	<b>2,278,813,094</b>	2,850,798,430

## 4. APPENDIX >>>

Unit: yuan

Currency: RMB

Type of Audit: Unaudited

Item	Beginning of the year to end of the reporting period (January- September)	Beginning of the previous year to end of the reporting period (January- September)
<b>2. Cash Flows from Investing Activities:</b>		
Cash receipts from disposals and recovery of investments	<b>2,968,966,656</b>	153,552,974
Cash receipts from investment income	<b>73,369,253</b>	76,892,814
Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets	<b>2,480,955</b>	1,235,674
Net cash receipts from disposal of subsidiaries and other business units		0
Other cash receipts relating to investing activities		0
Sub-total of cash inflows from investing activities	<b>3,044,816,864</b>	231,681,462
Cash payments to acquire or construct fixed assets, intangible assets and other long-term assets	<b>102,273,961</b>	49,533,243
Cash payments to acquire investments	<b>4,083,250,000</b>	283,750,437
Other cash payments relating to investing activities		
Sub-total of cash outflows from investing activities	<b>4,185,523,961</b>	333,283,680
Net Cash Flows from Investing Activities	<b>-1,140,707,097</b>	-101,602,218

Unit: yuan  
Currency: RMB

Type of Audit: Unaudited

Item	Beginning of the year to end of the reporting period (January- September)	Beginning of the previous year to end of the reporting period (January- September)
<b>3. Cash Flows from Financing Activities:</b>		
Cash receipts from borrowings	<b>2,285,000,000</b>	3,751,000,000
Cash receipts from issue of bonds	<b>2,990,500,000</b>	996,000,000
Other cash receipts relating to financing activities		0
Sub-total of cash inflows from financing activities	<b>5,275,500,000</b>	4,747,000,000
Cash repayments of borrowings	<b>4,316,573,877</b>	5,081,623,838
Cash payments for distribution of dividends or profits or settlement of interest expenses	<b>2,112,993,159</b>	2,070,979,431
Including: payments for distribution of dividends or profits to minority owners of subsidiaries	<b>44,788,613</b>	23,120,330
Other cash payments relating to financing activities	<b>1,925,590</b>	121,435
Sub-total of cash outflows from financing activities	<b>6,431,492,626</b>	7,152,724,704
Net Cash Flows from Financing Activities	<b>-1,155,992,626</b>	-2,405,724,704



## 4. APPENDIX >>>

Unit: yuan

Currency: RMB

Type of Audit: Unaudited

Item	Beginning of the year to end of the reporting period (January- September)	Beginning of the previous year to end of the reporting period (January- September)
<b>4. Effects of Foreign Exchange Rate Changes on Cash and Cash Equivalents</b>	<b>0</b>	<b>0</b>
<b>5. Net Increase in Cash and Cash Equivalents</b>	<b>-17,886,629</b>	<b>343,471,508</b>
Add: Opening balance of Cash and Cash Equivalents	<b>806,129,927</b>	<b>475,084,741</b>
<b>6. Closing Balance of Cash and Cash Equivalents</b>	<b>788,243,298</b>	<b>818,556,249</b>

*Legal representative of  
the Company:*

**Yang Gen Lin**

*The accounting chief:*

**Qian Yong Xiang**

*The person-in-charge of the  
accounting institution:*

**Yu Lan Ying**

## Cash Flow Statement of the Company

For the nine months ended 30 September 2012

Prepared by: Jiangsu Expressway Company Limited

Unit: yuan

Currency: RMB

Type of Audit: Unaudited

Item	Beginning of the year to end of the reporting period (January- September)	Beginning of the previous year to end of the reporting period (January- September)
<b>1. Cash Flows from Operating Activities:</b>		
Cash receipts from the sale of goods and the rendering of services	<b>5,343,412,915</b>	5,239,839,789
Other cash receipts relating to operating activities	<b>9,643,774</b>	14,462,449
Sub-total of cash inflows from operating activities	<b>5,353,056,689</b>	5,254,302,238
Cash payments for goods purchased and services received	<b>2,115,040,933</b>	1,942,756,810
Cash payments to and on behalf of employees	<b>260,432,420</b>	225,439,925
Payments of various types of taxes	<b>832,341,998</b>	630,427,987
Other cash payments relating to operating activities	<b>34,304,261</b>	34,577,466
Sub-total of cash outflows from operating activities	<b>3,242,119,612</b>	2,833,202,188
Net Cash Flows from Operating Activities	<b>2,110,937,077</b>	2,421,100,050

## 4. APPENDIX >>>

Unit: yuan

Currency: RMB

Type of Audit: Unaudited

Item	Beginning of the year to end of the reporting period (January- September)	Beginning of the previous year to end of the reporting period (January- September)
<b>2. Cash Flows from Investing Activities:</b>		
Cash receipts from disposals and recovery of investments	<b>2,310,605,530</b>	0
Cash receipts from investment income	<b>174,645,250</b>	337,146,908
Net cash receipts from disposals of fixed assets, intangible assets and other long-term assets	<b>2,478,955</b>	1,152,894
Other cash receipts relating to investing activities	<b>180,000,000</b>	80,000,000
Sub-total of cash inflows from investing activities	<b>2,667,729,735</b>	418,299,802
Cash payments to acquire or construct fixed assets, intangible assets and other long-term assets	<b>66,256,665</b>	42,260,671
Cash payments to acquire investments	<b>2,175,000,000</b>	0
Other cash payments relating to investing activities	<b>120,000,000</b>	0
Sub-total of cash outflows from investing activities	<b>2,361,256,665</b>	42,260,671
Net Cash Flows from Investing Activities	<b>306,473,070</b>	376,039,131

Unit: yuan  
Currency: RMB

Type of Audit: Unaudited

Item	Beginning of the year to end of the reporting period (January-September)	Beginning of the previous year to end of the reporting period (January-September)
<b>3. Cash Flows from Financing Activities:</b>		
Cash receipts from borrowings	<b>1,535,000,000</b>	4,501,000,000
Cash receipts from issue of bonds	<b>2,990,500,000</b>	996000000
Other cash receipts relating to financing activities	<b>0</b>	0
Sub-total of cash inflows from financing activities	<b>4,525,500,000</b>	5,497,000,000
Cash repayments of borrowings	<b>4,956,573,877</b>	5,841,623,838
Cash payments for distribution of dividends or profits or settlement of interest expenses	<b>2,063,543,713</b>	2,068,872,479
Other cash payments relating to financing activities	<b>1,925,590</b>	121,435
Sub-total of cash outflows from financing activities	<b>7,022,043,180</b>	7,910,617,752
Net Cash Flows from Financing Activities	<b>-2,496,543,180</b>	-2,413,617,752

## 4. APPENDIX >>>

Unit: yuan  
 Currency: RMB  
 Type of Audit: Unaudited

Item	Beginning of the year to end of the reporting period (January- September)	Beginning of the previous year to end of the reporting period (January- September)
<b>4. Effects of Foreign Exchange Rate Changes on Cash and Cash Equivalents</b>	<b>0</b>	<b>0</b>
<b>5. Net Increase in Cash and Cash Equivalents</b>	<b>-79,133,033</b>	<b>383,521,429</b>
Add: Opening balance of Cash and Cash Equivalents	<b>452,126,965</b>	<b>171,257,578</b>
<b>6. Closing Balance of Cash and Cash Equivalents</b>	<b>372,993,932</b>	<b>554,779,007</b>

*Legal representative of  
the Company:*

**Yang Gen Lin**

*The accounting chief:*

**Qian Yong Xiang**

*The person-in-charge of the  
accounting institution:*

**Yu Lan Ying**