



### **Management Discussion and Analysis**

The board of directors (the "Board") of E. Bon Holdings Limited (the "Company") announces the unaudited condensed consolidated results of the Company and its subsidiaries (the "Group") for the six months ended 30 September 2012 (the "period").

#### **Interim Dividend**

The Board has resolved to recommend the payment of an interim dividend of HKI.0 cent per share to be paid on Wednesday, I3 March 2013 for members whose names appear on the principal or branch register of the Company in Grand Cayman or Hong Kong respectively (collectively the "Register of Members") as at the close of business on Friday, I1 January 2013.

#### **Closure of Register of Members**

The Company's Register of Members will be closed from Tuesday, 8 January 2013 to Friday, 11 January 2013, both days inclusive, during which period no transfer of shares will be registered. In order to qualify for the Interim Dividend, all transfer forms accompanied by the relevant share certificates must be lodged with the Company's branch share registrars in Hong Kong, Tricor Abacus Limited at 26/F., Tesbury Centre, 28 Queen's Road East, Hong Kong no later than 4:30 p.m. on Monday, 7 January 2013.

#### **Review of Operations**

For the six months ended 30 September 2012, the Group's revenue was HK\$232.0 million (six months ended 30 September 2011: HK\$190.3 million) and profit after tax was HK\$11.9 million (six months ended 30 September 2011: HK\$10.1 million).

#### 管理層討論與分析

怡邦行控股有限公司(「本公司」)之董事會(「董事會」)宣佈本公司及其附屬公司(「本集團」)截至二零一二年九月三十日止六個月(「本期間」)之未經審核簡明綜合業績。

#### 中期股息

董事會議決建議派發中期股息每股 I.O港仙。該股息將於二零 一三年三月十三日(星期三)向於二零一三年一月十一日(星期 五)營業時間結束時分別名列本公司於開曼群島或香港存置之 股東總冊或分冊(統稱「股東名冊」)之股東派付。

#### 暫停辦理股份過戶登記

本公司將於二零一三年一月八日(星期二)至二零一三年一月十一日(星期五)(包括首尾兩天)期間暫停辦理股份過戶登記手續。如欲享有獲派發中期股息之資格,最遲須於二零一三年一月七日(星期一)下午四時三十分前,將所有過戶表格連同有關股票,一併交回本公司之香港股份過戶登記分處卓佳雅柏勤有限公司,地址為香港皇后大道東28號金鐘匯中心26樓。

#### 業務回顧

截至二零一二年九月三十日止六個月,本集團之收益為232,000,000港元(截至二零一一年九月三十日止六個月:190,300,000港元)及除稅後溢利為11,900,000港元(截至二零一一年九月三十日止六個月:10,100,000港元)。





# Management Discussion and Analysis (continued)

#### **Review of Operations (continued)**

During the period, the property market has been turning moderate due to environmental uncertainties and the adoption of cooling-down measures taken by the Government, which is evidenced by a decrease in transaction cases in the secondary market. On the other hand, the completion rate of residential properties increased slightly. As mentioned in our Annual Results, we prepared for contracted supply by keeping sufficient inventories prior to deliveries. The wholesale operation recorded sales of HK\$176.5 million (2011: HK\$115.7 million), which increased by 52.6%.

The management has reviewed the finance function and carried out enhancement plans. In view of market turbulences and operating uncertainties, we achieved to maintain a smooth operation by utilising mainly our internal resources with support of external resources.

#### **People**

As at 30 September 2012, our workforce remained the same as 184 employees (31 March 2012: 185).

#### **Financial Position**

The Group records profit after taxation amounted to HK\$11.9 million during the period and its overall financial position is sound. Gross margin is at 39.8% (six months ended 30 September 2011: 38.1%) which is in line with the year ended 31 March 2012 of 40.3%. The profit before taxation for the period amounted to HK\$16.1 million, representing an increase of 41.8% over the corresponding period last year. The increase in expenditure reflected the increase in rents of our showrooms and retail outlets and general inflationary increases in the overhead expenditure.

#### 管理層討論與分析(續)

#### 業務回顧(續)

於本期間,受到外圍環境不確定因素及政府推行之冷卻樓市措施影響,物業市場發展漸趨緩和,二手市場交易減少。另一方面,住宅物業落成量輕微上升。誠如全年業績所述,我們為準備交付供貨合約而保留充足存貨。批發業務銷售額錄得 176,500,000港元 (二零一一年:115,700,000港元),增幅為52.6%。

管理層已檢討財務職能並實行改善計劃。由於市場波動及經營環境未明朗,我們主要運用內部資源,輔以外部資源,成功維持有效之營運。

#### 人力資源

於二零一二年九月三十日,我們的員工人數維持於184名(二零一二年三月三十一日:185名)。

#### 財政狀況

本集團於本期間錄得除稅後溢利為11,900,000港元,整體財政狀況穩健。本集團的毛利率為39.8%(截至二零一一年九月三十日止六個月:38.1%),與截至二零一二年三月三十一日止年度的40.3%相若。本集團於本期間之除稅前溢利為16,100,000港元,與去年同期比較上升41.8%。本集團之開支增加乃反映於陳列室及零售店舖租金上升及經常性開支因整體物價通脹而上升。



# Management Discussion and Analysis (continued)

#### **Financial Position (continued)**

The Group has maintained sufficient cash holdings to approximately HK\$31.8 million (31 March 2012: HK\$33.5 million) and borrowings totalling HK\$61.0 million (31 March 2012: HK\$89.7 million), in which HK\$11.6 million is the mortgage of office properties including HK\$10.2 million repayable after more than one year. Certain executive directors and a Company's shareholder who is also a relative to those executive directors, have collectively advanced loans of HK\$29,667,000 to the Group in July 2012, and have confirmed their intention not to demand the repayment of these loans before 31 December 2013.

The Group current ratio is 2.12 (31 March 2012: 1.73), which is calculated based on current assets over current liabilities. Such increase is mainly attributed by the shareholders' loans amounted to HK\$29.7 million, which are shown as non-current, and discussed above. The Group's gearing ratio (the ratio is calculated as net debt divided by total capital) reduced to 8.9% (31 March 2012: 16.5%) at 30 September 2012. Assets under charge are the mortgaged property acquired and the Group has no material capital commitment as at 30 September 2012.

#### **Future Prospects**

With encouraging policies such as increased land sale activities and regulatory policies on speculations, the property market is expected towards a balanced development despite the continuation of incoming funds may increase its demand. The inflationary pressure in rental expenses and other operating costs are expected to continue.

#### 管理層討論與分析(續)

#### 財政狀況(續)

本集團維持其所持現金於約31,800,000港元(二零一二年三月三十一日:33,500,000港元),借款共為61,000,000港元(二零一二年三月三十一日:89,700,000港元)(其中11,600,000港元為辦公室物業按揭,當中10,200,000港元須於超過一年後償還)。若干執行董事及一名本公司股東(同時亦為該等執行董事之親屬)共同於二零一二年七月向本集團提供29,667,000港元之貸款,並確認於二零一三年十二月三十一日前無意要求償還此等貸款。

本集團按流動資產除以流動負債計算之流動比率為2.12(二零一二年三月三十一日:1.73),流動比率上升主要由股東貸款29,700,000港元所致,有關股東貸款已呈列為非流動項目,並已於上文論述。於二零一二年九月三十日,本集團資本負債比率(此比率以淨負債除以總資本計算)下跌至8.9%(二零一二年三月三十一日:16.5%)。所抵押資產為已承造按揭之收購物業,而於二零一二年九月三十日,本集團並無任何重大資本承擔。

#### 未來展望

儘管外來資金持續流入將刺激需求,政府為穩定樓市而增加 土地銷售及推行調控炒賣活動之措施,將使物業市場朝著健 康方向發展。通脹對租金開支及其他營運成本造成的壓力預 期將會持續。



# Management Discussion and Analysis (continued)

#### **Future Prospects (continued)**

As discussed in our Annual Results, we have been capitalising our good relationship to work with property developers in projects across Hong Kong, Macau and the mainland China. We are pleased that we have been awarded for two projects in Singapore which are owned by a major developer in Hong Kong.

Our internal control will be regularly reviewed and reinforced to ensure good corporate governance practices and procedures. In view of climbing operating expenses, we shall monitor and take control measures. Relevant resource allocation and operation flow enhancement plans are made to maintain customers' satisfaction and cost control.

#### **Contingent Liabilities**

The Group had no material litigation or contingent liabilities as at 30 September 2012 and up to the date of the approval of these interim financial statements.

#### **Purchase, Sales or Redemption of Shares**

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's shares during the period.

#### 管理層討論與分析(續)

#### 未來展望(續)

誠如全年業績所指出,我們善用與物業發展商之良好關係,參與發展其在香港、澳門及中國內地之項目。而我們獲得兩份屬本港主要發展商擁有、位於新加坡之供貨合約,情況令人欣喜。

本集團將定期檢討及加強內部監控,確保良好之企業管治實務及程序持續實行。由於營運開支上升,我們將密切留意並推行控制措施。相關資源調配及運作流程改良計劃經已實施,以維持顧客滿意度及控制成本。

#### 或然負債

本集團自二零一二年九月三十日至此等中期財務報表獲核准日期止並無任何重大訴訟或或然負債。

#### 購買、出售或贖回股份

於本期間,本公司或其任何附屬公司概無購買、出售或贖回本公司任何股份。





### **Directors' Report**

## **Directors' Interests in Shares and Underlying Shares**

As at 30 September 2012, the interests and long positions of the directors, chief executives of the Company and their associates in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which have been notified to the Company pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and long positions which any such director or chief executive was taken or deemed to have under such provisions of the SFO) and have been recorded in the register maintained by the Company pursuant to Section 352 of the SFO, or which have been notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model code contained in the Listing Rules, were as follows:

#### Long position in shares and underlying shares

## 於股份及相關股份之好倉

#### Number of ordinary shares 普通股數目

		<b>D</b> 1		Equity		rercentage
		Personal	Corporate	derivatives		of issued
		interest	interests	(share options)	Total	share capital
				股本衍生工具		佔已發行股本
Director	董事	個人權益	公司權益	(購股權)	合計	之百分比
	_,			(NI 3 132 C I I - 1		,,,
Mr. TSE Sun Fat, Henry (Note 1)	謝新法先生(附註Ⅰ)	-/-	18,304,647	180,000	18,484,647	6.16%
Mr. TSE Sun Po, Tony (Note 2)	謝新寶先生(附註2)	-/	21,829,771	910,000	22,739,771	7.57%
Mr. LAU Shiu Sun	劉紹新先生	(-)	_	600,000	600,000	0.20%
Mr, YICK Kai Chung	易啟宗先生	7,899,675	<del>-</del>	600,000	8,499,675	2.83%
Mr. TSE Hon Kit, Kevin (Note 3)	謝漢傑先生(附註3)	-	53,085,244	520,000	53,605,244	17.85%
Mr. TSE Sun Wai, Albert (Note 4)	謝新偉先生(附註4)	-	53,085,244	520,000	53,605,244	17.85%

## 董事會報告

#### 董事於股份及相關股份之權益

於二零一二年九月三十日,本公司董事及主要行政人員及彼等之聯繫人士於本公司及其相聯法團(定義見證券及期貨條例(「該條例」)第×/部)之股份、相關股份及債券中擁有已根據該條例第×/部第7及第8分部知會本公司之權益及好倉(包括根據該條例有關條文任何有關董事或主要行政人員被當作或視為擁有之權益及好倉)及已記錄於本公司根據該條例第352條存置之登記冊內之權益及好倉,或已根據上市規則所載之標準守則知會本公司及香港聯合交易所有限公司(「聯交所」)之權益及好倉如下:



# **Directors' Interests in Shares and Underlying Shares (continued)**

#### Long position in shares and underlying shares (continued)

- Note I: The interests in shares of the Company are held by Fast Way Management Limited. Mr. TSE Sun Fat, Henry and his spouse are the beneficiaries.
- Note 2: The interests in shares of the Company are held by New Happy Times Limited. Mr. TSE Sun Po, Tony and his family are the beneficiaries. Included in the total sum of share options granted, 360,000 and 350,000 share options are respectively granted to Mr. TSE Sun Ming, Almond, a senior manager, and Ms. LAU Mei Fong, a retail director, who are also the cousin and sister-in-law of Mr. TSE Sun Po, Tony.
- Note 3: The interests in shares of the Company are held by Universal Star Group Limited. Mr. TSE Hon Kit, Kevin and his family are the beneficiaries. Included in the total sum of share options granted, 300,000 share options are granted to Ms. TSANG Lai Ping, Maria, one of the founders and chief cashier, who is also the mother of Mr. TSE Hon Kit. Kevin.
- Note 4: The interests in shares of the Company are held by Universal Star Group Limited. Mr. TSE Sun Wai, Albert and his family are the beneficiaries. Included in the total sum of share options granted, 300,000 and 220,000 share options are respectively granted to Ms. TSANG Lai Ping, Maria, one of the founders and chief cashier, and Mr. TSE Hon Kit, Kevin, an executive director, who are also the spouse and son of Mr. TSE Sun Wai, Albert.

### 董事會報告(續)

#### 董事於股份及相關股份之權益(續)

#### 於股份及相關股份之好倉(續)

- 附註 I: Fast Way Management Limited 持有本公司股份權益,謝新法先生及其配偶為受益人。
- 附註2: New Happy Times Limited 持有本公司股份權益,謝新寶先生及其家族成員為受益人。獲授之購股權總數中360,000及350,000份購股權分別授出予謝新明先生(高級經理)及劉美芳小姐(零售總監),彼等分別為謝新寶先生之堂兄及配偶之妹妹。
- 附註3: Universal Star Group Limited 持有本公司股份權益,謝漢傑先生及其家族成員 為受益人。獲授之購股權總數中300,000 份購股權乃授出予曾麗萍女士(創 辦人之一及司庫),彼亦為謝漢傑先生之母親。
- 附註4: Universal Star Group Limited持有本公司股份權益,謝新偉先生及其家族成員 為受益人。獲授之購股權總數中300,000及220,000份購股權分別授出予曾 麗萍女士(創辦人之一及司庫)及謝漢傑先生(執行董事),彼等分別為謝新 偉先生之配偶及兒子。





#### **Directors' Interests in Shares and Underlying Shares (continued)**

#### Long position in shares and underlying shares (continued)

Save as disclosed above, during six months ended 30 September 2012, none of the directors of the Company nor any of their spouses or minor children were granted or held options to subscribe for shares in the Company (within the meaning of Part XV of the SFO) or had exercised such rights.

#### **Substantial Shareholders**

The register of substantial shareholders maintained under Section 336 of the SFO of shows that as at 30 September 2012, the Company had been notified of the following substantial shareholders' interests, being 5% or more of the Company's issued share capital. These interests are in addition to those disclosed above in respect of the directors and chief executive.

### Long position in shares of the Company

Happy Voice Limited

Name of Shareholder 股東名稱

Save as disclosed above, the Company had not been notified of

any other interests representing 5% or more in the Company issued share capital as at 30 September 2012.

### 董事會報告(續)

#### 董事於股份及相關股份之權益(續)

#### 於股份及相關股份之好倉(續)

除上文所披露外,於二零一二年九月三十日止六個月內,概無 本公司董事或任何彼等之配偶或年幼子女獲授或持有認購本 公司股份之購股權(定義見該條例第×V部)或已行使有關權利。

#### 主要股東

Happy Voice Limited

除上文披露有關董事及主要行政人員之權益外,於二零一二 年九月三十日,根據該條例第336條須予存置之主要股東登記 冊,本公司已獲通知以下擁有本公司已發行股本5%或以上之 主要股東權益。

#### 於本公司股份之好倉

Number of ordinary shares beneficially held 實益持有 普通股數目

Percentage of issued share capital 佔已發行股本 之百分比

36,790,603

12.25%

除上文所披露外,於二零一二年九月三十日,本公司並無接獲 任何其他有關擁有本公司已發行股本5%或以上之權益的通知。



## **Directors' Benefits from Rights to Acquire Shares** or Debentures

Under the terms of the Company's share option scheme adopted on 9 September 2010, which was made in accordance with the Listing Rules governing share option schemes at that time, the Board of the Company might, at their discretion, invite any full time employees, non-executive directors, shareholders of any member of the Group and consultants of the Company or any of its subsidiaries to subscribe ordinary shares of HK\$0.10 each of the Company. The maximum number of shares in respect of which options may be granted under the scheme may not exceed 10% of the issued share capital of the Company. 3,330,000 share options have been granted to the directors and substantial shareholder of the Company, or an associate of them since its adoption. Details of the Share Options granted under the Share Option Scheme and the outstanding as at 30 September 2012 are as follows:

### 董事會報告(續)

#### 董事來自購入股份或債券權利之利益

根據於二零一零年九月九日採納之本公司購股權計劃(根據當時上市規則就購股權計劃之規定制定)之條款,本公司董事會可酌情邀請本集團任何成員之任何全職僱員認購本公司每股面值0.10港元之普通股。就該計劃下可能授出之購股權之股份最高數目不得超過本公司已發行股本10%。自購股權計劃獲採納以來,已授予本公司董事及主要股東或被等之聯繫人士3,330,000份購股權。根據購股權計劃已授出之購股權及於二零一二年九月三十日尚未行使之購股權詳如下:

				Share Options 權數目					
	As at I April 2012 於二零一二年	Granted	Exercised	Cancelled	Lapsed	As at 30 September 2012 於二零一二年	Exercise Price (HK\$) 行使價	Grant Date	<b>Exercisable Period</b>
	四月一日	授出	行使	已註銷	失效	九月三十日	(港元)	授出日期	可行使期間
<b>Director 董事</b> Mr. TSE Sun Fat, Henry 謝新法先生	180,000	-	-	-	-	180,000	0.814	27 January 2011 二零——年—月二十七日	27 January 2012 26 January 2014 二零一二年一月二十七日至 二零一四年一月二十六日
Mr. TSE Sun Po, Tony 謝新寶先生	200,000	-	-	-	-	200,000	0.814	27 January 2011 二零一一年一月二十七日	27 January 2012 -26 January 2014 二零一二年一月二十七日至 二零一四年一月二十六日
Mr. LAU Shiu Sun 劉紹新先生	600,000	=	=	=	-	600,000	0.814	27 January 2011 二零一一年一月二十七日	27 January 2012 -26 January 2014 二零一二年一月二十七日至 二零一四年一月二十六日
Mr. YICK Kai Chung 易啟宗先生	600,000	-	-	-	-	600,000	0.814	27  anuary 2011 二零一一年一月二十七日	27 January 2012 -26 January 2014 二零一二年一月二十七日至 二零一四年一月二十六日
Mr. TSE Hon Kit, Kevin 謝漢傑先生	220,000	-	-	-	-	220,000	0.814	27 January 2011 二零一一年一月二十七日	27 January 2012 -26 January 2014 二零一二年一月二十七日至 二零一四年一月二十六日
Others employees 其他僱員	4,600,000	-	-	-	(470,000)	4,130,000	0.814	27 January 2011 二零——年—月二十七日	27 January 2012 -26 January 2014 二零一二年一月二十七日至 二零一四年一月二十六日
In aggregate	6,400,000	_	_	_	(470,000)	5,930,000			



## **Compliance of Code on Corporate Governance Practices**

The Company has complied with all the code provisions in the Code on Corporate Governance Practice (the "Code") as set out in Appendix 14 of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") throughout the six months ended 30 September 2012, with the exception of the following deviation:

Under the code provision A.I.8, the Company should arrange appropriate insurance cover in respect of legal action against its directors. Currently, no insurance cover has been arranged for directors since the directors take the view that the Company shall support Directors arising from corporate activities.

Under the code provision A.4.I, non-executive directors should be appointed for a specific term. Currently, non-executive directors are not appointed for a specific term of service. This constitutes a deviation from code provision A.4.I. However, they are subject to retirement by rotation at each annual general meeting under the articles of association of the Company. As such, the Company considers that sufficient measures have been taken to ensure that the Company's corporate governance practices are no less exacting than those in the Code.

### 董事會報告(續)

#### 遵守企業管治常規守則

本公司於截至二零一二年九月三十日止六個月內一直遵守聯 交所證券上市規則(「上市規則」)附錄十四所載之企業管治常 規守則(「守則」)之所有守則條文,惟以下偏離者除外:

根據守則條文A.I.8,本公司應就其董事可能會面對的法律行動作適當的投保安排。現時,由於董事認為本公司應就企業活動為董事提供支援,故本公司並無為董事安排有關保險。

根據守則條文A4.I,非執行董事的委任應有指定任期。現時, 非執行董事之委任並無固定任期,此舉偏離守則條文A4.I。 然而,彼等須根據本公司之公司章程細則於各股東週年大會 上輪值告退。因此,本公司認為已採取足夠措施確保本公司之 企業管治常規不較守則所載者寬鬆。



## Compliance of Model Code for Securities Transactions

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 of the Listing Rules as its own code of conduct regarding securities transactions by directors. Having made specific enquiry of the directors, all directors have confirmed compliance with the required standard set out in the Model Code throughout the six months ended 30 September 2012.

#### **Audit Committee**

The Audit Committee has reviewed with management the accounting principles and practices adopted by the Group and discussed auditing, internal controls and financial reporting matters including a review of the unaudited interim financial statements for the six months ended 30 September 2012.

#### 董事會報告(續)

#### 遵守證券交易的標準守則

本公司已採納上市規則附錄十所載之上市發行人董事進行證券交易的標準守則(「標準守則」)為其董事進行證券交易之操守準則。經過向董事作出特定查詢後,全體董事已確認於截至二零一二年九月三十日止六個月內一直遵守標準守則所載之規定準則。

#### 審核委員會

審核委員會與管理層已審閱本集團所採納之會計原則及常規, 並討論審核、內部監控及財務匯報等事項,包括審閱截至二零 一二年九月三十日止六個月之未經審核中期財務報表。



# Condensed Consolidated Statement of Comprehensive Income

For the six months ended 30 September 2012

Revenue
Cost of sales
Gross profit
Other income
Distribution costs
Administrative expenses

Operating profit Finance costs, net

net of tax

Dividends

Profit before income tax Income tax expense

Profit for the period attributable to equity holders of the Company

statements of foreign operation

Basic and diluted earnings per share

Exchange difference on translation on financial

Total comprehensive income for the period,

Other comprehensive income

### 簡明綜合全面收益表

截至二零一二年九月三十日止六個月

Unaudited 未經審核

Six months ended
30 September

截至九月三十	日止六個月
2012	2011
二零一二年	二零一一年

	Notes 附註	HK\$'000 千港元	HK\$'000 千港元 (Restated) (重列) (Note I.2) (附註 I.2)
收益 銷售成本	4	231,957 (139,745)	190,267 (117,743)
毛利 其他收益 分銷成本 行政開支		92,212 3,022 (42,874) (35,593)	72,524 76 (34,650) (26,261)
經營溢利 財務費用,淨額	5	16,767 (662)	11,689   (332)
除税項前溢利 兇項開支	6 7	16,105 (4,203)	11,357 (1,285)
本公司所有者應佔 本期間溢利		11,902	10,072
其他全面收益 奐算海外業務財務報表的 匯兑差異		107	784
本期間全面收益總額, 除税後		12,009	10,856
<b>每股基本及攤薄溢利</b>	8	HK4.0 cents 4.0 港仙	HK3.4 cents 3.4 港仙
投息	9	3,003	3,003



# Condensed Consolidated Statement of Financial Position

As at 30 September 2012

簡明綜合財務狀況表

於二零一二年九月三十日

Property, plant and equipment	As at 30 September 2012	於二零一二年	<i>No</i> tes 附註	Unaudited 未經審核 30 September 2012 二零一二年 九月三十日 HK\$'000 千港元	Audited 經審核 31 March 2012 二零一二年 三月三十一日 HK\$'000 千港元
Property, plant and equipment Deferred income tax assets       物業、廠房及設備       10       143,205       141,493         Trade, retention and other receivables       遞延税項資產       2,273       2,273         應收賬款、應收保留款項及其他應收款項       11       17,910       15,205         Current assets       流動資產       189,464       185,055         Current income tax recoverable       當期可收回稅項       2,353       2,193         Trade, retention and other receivables       意收賬款、應收保留       11       111,852       111,163         Cash and cash equivalents       現金及現金等價物       11       111,852       111,163         Total assets       總資產       498,848       490,839         EQUITY       權益       498,848       490,839         EQUITY       14       30,030       30,030         Share capital Reserves       14       30,030       30,030         Reserves       30,030       30,030       30,030         14       30,030       30,030 <th></th> <th></th> <th></th> <th></th> <th></th>					
及其他應收款項       11       17,910       15,205         Current assets       流動資產       189,464       185,055         Inventories       存貨       189,464       185,055         Current income tax recoverable       當期可收回税項       2,353       2,193         Trade, retention and other receivables       療收賬款、應收保留       11       111,852       111,163         Cash and cash equivalents       現金及現金等價物       31,791       33,457         Total assets       總資產       498,848       490,839         EQUITY       權益         Equity attributable to equity holders of the Company       本公司所有者應佔權益         Share capital Reserves       股本       14       30,030       30,030         Reserves       儲備       267,391       255,382	Property, plant and equipment Deferred income tax assets	物業、廠房及設備 遞延税項資產	10		
Current assets	Trade, retention and other receivables		П	17,910	15,205
Inventories				163,388	158,971
Cash and cash equivalents       現金及現金等價物       31,791       33,457         Total assets       總資產       498,848       490,839         EQUITY	Inventories Current income tax recoverable Trade, retention and other	存貨 當期可收回税項 應收賬款、應收保留		2,353	2,193
Total assets			11		
EQUITY 権益 Equity attributable to equity holders of the Company Share capital Reserves	·		_	•	
Equity attributable to equity 本公司所有者應佔權益 holders of the Company Share capital 股本 14 30,030 30,030 Reserves 儲備 267,391 255,382	Total assets	總資產		498,848	490,839
Reserves	Equity attributable to equity holders of the Company	本公司所有者應佔權益	_	20.020	20.020
			14		
	Total equity	總權益	_	297,421	285,412



# Condensed Consolidated Statement of Financial Position (continued)

As at 30 September 2012

簡明綜合財務狀況表(續)

於二零一二年九月三十日

		Notes 附註	Unaudited 未經審核 30 September 2012 二零一二年 九月三十日 HK\$'000 千港元	Audited 經審核 31 March 2012 二零一二年 三月三十一日 HK\$'000 千港元
LIABILITIES Current liabilities Trade and other payables	負債 流動負債 應付賬款及其他應付			
Receipt in advance Borrowings Current income tax liabilities	款項 預收款項 借款 當期税項負債	12 13	69,401 46,203 31,346 10,949	48,342 46,989 89,719 6,509
Non-current liabilities  Deferred income tax liabilities	非 <b>流動負債</b> 遞延税項負債		157,899 13,861	191,559
Borrowings  Total liabilities	借款 總負債	13 <u> </u>	29,667 43,528 201,427	13,868 205,427
Total equity and liabilities	總權益及總負債	-	498,848	490,839
Net current assets	流動資產淨值		177,561	140,309
Total assets less current liabilities	總資產減流動負債		340,949	299,280



# Condensed Consolidated Statement of Changes in Equity

For the six months ended 30 September 2012

## 簡明綜合權益變動表

截至二零一二年九月三十日止六個月

#### Unaudited 未經審核

	Share capital 股本 HK\$*000 千港元	Share premium 股份溢價 HK\$'000 千港元	Revaluation reserve 重估儲備 HK\$*000 千港元	Merger reserve 合併儲備 HK\$*000 千港元	Capital reserve 資本儲備 HK\$*000 千港元	Exchange reserve <b>匯兑儲備</b> HK\$*000 千港元	Statutory reserve 法定儲備 HK\$'000 千港元	option reserve 購股權儲備 HK\$'000 千港元	Retained earnings 保留溢利 HK\$*000 千港元	Total 合計 HK\$'000 千港元
於二零一一年四月一日	30,030	31,231	64,246	6,979	2,896	2,176	261	341	134,657	272,817
股息 以股份支付之報酬 (重列)		<u>-</u>	- -	<u>-</u>	<u> </u>	= -	- -	- 1,023	(15,015) –	(15,015) 1,023
與所有者之交易		-				=	-	1,023	(15,015)	(13,992)
本期間溢利(重列) 換算海外業務財務	-	-	-	-		-	-	-	10,072	10,072
報表的匯兑差異	/ <u>-</u>	<u> </u>	-			784	-	_	-	784
本期間全面收益總額	<u> </u>				_	784	-		10,072	10,856
於二零一一年九月三十日	30,030	31,231	64,246	6,979	2,896	2,960	261	1,364	129,714	269,681
於二零一二年四月一日	30,030	31,231	73,847	6,979	2,896	2,461	1,023	1,701	135,244	285,412
本期間溢利 換算海外業務財務	-	=	-	-	-	-	-	-	11,902	11,902
報表的匯兑差異	/ <u>-</u> /		-	-	-	107	-		-	107
本期間全面收益總額	<u> </u>	-	=	-	-	107	-	-	11,902	12,009
於二零一二年九月三十日	30,030	31,231	73,847	6,979	2,896	2,568	1,023	1,701	147,146	297,421
	股息以股份支付之報酬(重列)與所有者之交易本期間溢利(重列)換算海外業務財務報表的匯兑差異本期間全面收益總額於二零一一年九月三十日於二零一二年四月一日本期間溢利換算海外業務財務報表的匯兑經額	capital Rb本         HK\$000         千港元         於二零一一年四月一日       30,030         股息       -         以股份支付之報酬(重列)       -         與所有者之交易       -         本期間溢利(重列)       -         換算海外業務財務       -         本期間全面收益總額       -         於二零一一年九月三十日       30,030         於二零一二年四月一日       30,030         本期間溢利 換算海外業務財務 報表的匯兑差異       -         本期間全面收益總額       -         本期間全面收益總額       -	Capital 股本 HK\$*000 干港元     premium 股份溢價 HK\$*000 干港元       於二零一一年四月一日     30,030     31,231       股息     -     -       以股份支付之報酬(重列)     -     -       與所有者之交易     -     -       本期間溢利(重列)     -     -       埃算海外業務財務 報表的匯兑差異     -     -       於二零一一年九月三十日     30,030     31,231       於二零一二年四月一日     30,030     31,231       本期間溢利 換算海外業務財務 報表的匯兑差異     -     -       本期間全面收益總額     -     -       本期間全面收益總額     -     -       本期間全面收益總額     -     -       本期間全面收益總額     -     -	Capital 股本 HK\$*000 干港元         premium 股份溢價 HK\$*000 干港元         reserve 重估儲備 HK\$*000 干港元           於二零一一年四月一日         30,030         31,231         64,246           股息 以股份支付之報酬(重列) 與所有者之交易         —         —         —           本期間溢利(重列) 換算海外業務財務 報表的匯兑差異         —         —         —           本期間全面收益總額         —         —         —           於二零一一年九月三十日         30,030         31,231         64,246           於二零一二年四月一日         30,030         31,231         73,847           本期間溢利 換算海外業務財務 報表的匯兑差異         —         —         —           本期間全面收益總額         —         —         —           本期間資和         —         —         —           本期間全面收益總額         —         —         —           本期間全面收益總額         —         —         —	Capital 股本 HK\$000 干港元         premium BQ分溢價 平量估儲備 HK\$000 干港元         reserve 至值估儲備 HK\$000 干港元         reserve 至值估儲值 HK\$000 干港元         reserve 至值估儲值 HK\$000 干港元         reserve 至值估儲值 HK\$000 干港元         reserve E246         6,979           本期間公利 投資海外業務財務 報表的匯兑差異 本期間全面收益總額 本期間全面收益總額 本期間全面收益總額 本期間全面收益總額 本額         -	capital 股本 HK\$000 干港元         premium 股份溢價 HK\$000 干港元         reserve 重估储備 HK\$000 干港元         reserve 資本儲備 HK\$000 干港元         reserve G+ GH HK\$000 干港元         reserve G+ GH HK\$000 TE TE TE TE TE TE TE TE TE TE TE TE TE	Capital 股本 HK\$1000 十港元         premium 股价溢價 HK\$1000 十港元         reserve 五十港元         reserve 五十五元         reserve 五十五元	Capital 股本 股份溢價 重估儲備 合併儲備	Share Capital Revaluation Reserve Capital Premium Reserve Res	Capital 股本 HK\$000 干港元         premium EM kB HK\$000 F + 表元         reserve 会所儲備 HK\$000 F + 表元         reserve 会所儲備 HK\$000 F + 表元         reserve 資本儲備 HK\$000 F + 表元         reserve 反配 HK\$000 F + 表元         reserve 会所儲備 HK\$000 F + 表元         reserve 反配 HK\$000 F + 表元         reserve 反配 HK\$000 F + 表元         reserve EM SE HK\$000 F + 表元         reserve F ES HK\$000 F + 表元         reserve EM SE HK\$000 F + 表元         reserve F ES HK\$000 F + 表元         reserve F + A HK\$000 F + 表元



### Condensed Consolidated Statement of **Cash Flows**

For the six months ended 30 September 2012

簡明綜合現金流量表

截至二零一二年九月三十日止六個月

Unaudited 未經審核

Six months ended 30 September

截至九月三十日止六個月

2012	2011
二零一二年	二零一一年
HK\$'000	HK\$'000
千港元	千港元
32,431	30,515
(6,117)	(4,164)
(21,806)	(13,270)

Net cash from operating activities Net cash used in investing activities Net cash used in financing activities

Net increase in cash and cash equivalents Cash and cash equivalents at I April Effect of foreign exchange rate changes on cash and cash equivalents

Cash and cash equivalents at 30 September

來自經營業務之現金淨額 用於投資業務之現金淨額用於融資業務之現金淨額

現金及現金等價物之增加淨額 於四月一日之現金及現金等價物 匯率變動對現金及現金等價物之影響

於九月三十日之現金及現金等價物

(6,117)	(4,164)
(21,806)	(13,270)
4,508	13,081
21,088	43,984
107	784
25,703	57,849

#### Analysis of cash and cash equivalents

#### 現金及現金等價物分析

Unaudited	
未經審核	
小江田似	

小江田	1久
30 September	30 September
2012	2011
二零一二年	二零一一年
九月三十日	九月三十日
HK\$'000	HK\$'000
千港元	千港元
31,791	58,354
(6,088)	(505)
25,703	57,849

Cash at banks and on hand Bank overdrafts

銀行存款及手頭現金 銀行诱支

Cash and cash equivalents represent cash, bank balances and bank overdraft at the respective period end dates.

現金及現金等價物為於各期間結算日之現金、銀行結餘及銀 行诱支。





# Notes to the Interim Condensed Financial Report

#### I. Basis of preparation and accounting policies

These unaudited interim condensed consolidated financial statements ("interim financial statements") have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

These condensed consolidated interim financial statements for the six months ended 30 September 2012 have been prepared in accordance with HKAS 34, 'Interim financial reporting'. The condensed consolidated interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 March 2012, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs").

#### 簡明中期財務報告附註

#### Ⅰ. 編製基準及會計政策

此等未經審核中期簡明綜合財務報表(「中期財務報表」) 乃根據香港會計師公會頒佈之香港會計準則第34號「中期財務報告」及香港聯合交易所有限公司證券上市規則附錄十六之適用披露規定而編製。

截至二零一二年九月三十日止六個月之此等簡明綜合中期財務報表乃根據香港會計準則第34號「中期財務報告」而編製。簡明綜合中期財務報表應與根據香港財務報告準則所編製截至二零一二年三月三十一日止年度之年度財務報表一併閱讀。



#### Basis of preparation and accounting policies (continued)

#### 1.1 Accounting policies

Except as described below, the accounting policies applied are consistent with those of the annual financial statements for the year ended 31 March 2012, as described in those annual financial statements.

HKFRS I Severe Hyperinflation and Removal of (Amendments) Fixed Dates for First-Time Adopters HKFRS 7 Financial instruments: Disclosures — Transfers of Financial Assets (Amendments) HKFRS 7 Financial instruments: Disclosure — Offsetting Financial Assets and (Amendments) Financial Liabilities HKAS I Presentation of Items of Other Comprehensive Income (Amendments) Joint Arrangements HKFRS 11 HKFRS 12 Disclosure of Interests in Other Entities HKFRS 13 Fair Value Measurement

The adoption of these amendments and interpretations had no material financial impact on the Group's results and financial position for the current and prior accounting periods.

### 簡明中期財務報告附註(續)

#### 編製基準及會計政策(續)

#### 1.1 會計政策

除下述者外,誠如該等年度財務報表所述,所應用 會計政策與截至二零一二年三月三十一日止年度之 年度財務報表所採用者貫徹一致。

香港財務報告準則 嚴重高通脹及移除首次 採納者的固定日期 第 | 號(修改) 香港財務報告準則 第7號(修改) 金融資產 香港財務報告準則 金融資產及金融負債 第7號(修改)

香港會計準則第 | 號 (修改)

香港財務報告準則 第二號

香港財務報告準則 第12號

香港財務報告準則 第13號

金融工具:披露一轉讓

金融工具:披露 — 抵銷

呈列其他全面收益項目

共同安排

披露於其他實體之權益

公允值計量

採納此等修訂本及詮釋不會對本集團本會計期間及 過往會計期間之業績及財務狀況構成重大財務影響。



# I. Basis of preparation and accounting policies (continued)

#### 1.1 Accounting policies (continued)

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

#### 1.2 Restatements due to correction of prior period errors

In preparing the Group's condensed consolidated financial statements for the six months ended 30 September 2012, the Group has identified certain errors in the comparative financial information presented. A detailed description of the nature of each prior period error is provided in Notes 1.2(a) to (e) below. The amounts of the prior year correction for each financial statement line item affected are presented in the tables in Note 1.2(f) below.

#### (a) Provision for inventory obsolescence

As at 30 September 2011, the Group applied a policy to estimate the amount of provision for inventory obsolescence, primarily by reference to the ageing of the inventories as at the respective reporting dates. In general, provision was made on the basis that inventories were deemed to be not saleable nine months after their purchase and a provision equivalent to 10% of the cost of the inventories was made each month until the net carrying cost of inventories after provision was reduced to nil.

#### 簡明中期財務報告附註(續)

#### Ⅰ. 編製基準及會計政策(續)

#### 1.1 會計政策(續)

中期期間之所得税乃採用將適用於預期年度溢利總額之税率累計。

#### I.2 因更正過往期間差誤而重列

在編製本集團截至二零一二年九月三十日止六個月之簡明綜合財務報表時,本集團發現所呈列的比較財務資料有若干差誤。各項過往期間差誤的性質詳述於下文附註1.2(a)至(e)。受去年更正影響的各財務報表項目的金額於下文附註1.2(f)的圖表內呈列。

#### (a) 過時存貨撥備

於二零一一年九月三十日,本集團所應用之一項過時存貨撥備金額的估計政策,主要參考存貨於各報告日的賬齡。一般而言,以往作出撥備的基準為存貨於購入達九個月後即被視為未能出售,此後每月將提取相等於存貨成本的10%的撥備,直至扣除撥備後存貨賬面成本淨值減至零為止。



# I. Basis of preparation and accounting policies (continued)

- 1.2 Restatements due to correction of prior period errors (continued)
  - (a) Provision for inventory obsolescence (continued)

This basis of estimating inventory obsolescence has not considered other relevant factors such as the Group's past history to successfully sell the inventories at or above cost despite a provision being made, or the amount of inventories which had been sold after the end of the reporting period but prior to the issuance of the respective condensed consolidated financial statements. Given that the information relating to these factors, which was available to management when the prior period's financial statements were finalised, or that could reasonably be expected to have been obtained, had not been taken into account by management, the previous basis of estimating the amount of inventory provision does not comply with HKAS 2 — Inventories, which requires the estimates of net realisable value to be based on the most reliable evidence available at the time the estimates are made.

The Group had performed a reassessment based on the information available at each reporting date, and had concluded that cost of sales for the six months ended 30 September 2011 should be reduced by HK\$3,440,000 with corresponding adjustments on the tax related accounts as detailed in Note 1.2(f).

### 簡明中期財務報告附註(續)

- Ⅰ. 編製基準及會計政策(續)
  - I.2 因更正過往期間差誤而重列(續)
    - (a) 過時存貨撥備(續)

此項估計過時存貨的基準並無考慮其他相關因素,如本集團過往即使作出撥備,仍能按於可能的一個人工,如本集團過往即使作出撥備,仍能按報表的價格出售存貨的記錄,發表前發為一個人工, 一個人工, 一一工, 一一

本集團根據於各報告日可得的資料進行重新評估,認為截至二零一一年九月三十日止六個月的銷售成本應減少3,440,000港元,並對相關稅項賬目作出相應調整,詳情載於附註1.2(f)。



# I. Basis of preparation and accounting policies (continued)

- 1.2 Restatements due to correction of prior period errors (continued)
  - (b) Timing of recognising share option expense On 27 January 2011, the Company granted to certain directors and employees 7,700,000 share options with total estimated fair value of HK\$2,047,000. Such options have a vesting period of one year. The entire fair value of such options was recognised immediately as expense in the consolidated statement of comprehensive income for the year ended 31 March 2011. However, in accordance with HKFRS 2 — Share-based Payment, the value of the options should be recognised as expense over the options' vesting period of one year, rather than immediate recognition. As a result, share-based payment expense included in administrative expenses should be increased by approximately HK\$1,023,000 for the six months ended 30 September 2011 and the related share option reserve of the Group as at 30 September 2011 should be reduced by HK\$683,000.

### 簡明中期財務報告附註(續)

- Ⅰ. 編製基準及會計政策(續)
  - 1.2 因更正過往期間差誤而重列(續)
    - (b) 確認購股權開支的時間



# I. Basis of preparation and accounting policies (continued)

- 1.2 Restatements due to correction of prior period errors (continued)
  - (c) Revenue recognised on a cash basis in respect of customer deposit

The Group normally requests its customers to pay deposits in advance of delivery of goods. During the six months ended 30 September 2011, the Group had incorrectly recognised certain customer deposit as revenue in advance of goods delivery. In accordance with HKAS 18 — Revenue, revenue from sales of goods is recognised on the transfer of significant risks and rewards of ownership, which generally coincides with the time when the goods are delivered and the title has passed to the customer. To reflect the proper timing of the transfer of risks and rewards of ownership of the goods to customer, revenue for the six months ended 30 September 2011 should be increased by HK\$3,275,000 with corresponding adjustments in tax related accounts as detailed in Note 1.2(f).

### 簡明中期財務報告附註(續)

- Ⅰ. 編製基準及會計政策(續)
  - I.2 因更正過往期間差誤而重列(續)
    - (c) 就客戶按金以現金基準確認收益

本集團一般要求客戶於貨物付運前支付按金。 截至二零一一年九月三十日止六個月,本建設地在貨物付運前將若干客戶按金確認, 也益。根據香港會計準則第18號一 收益益報 售貨物所得收益於所有權之重大風險及交 時間重叠。為反映向客戶轉移貨物的年 之時間重叠的適當時間,截至二零一一般 風險及回報的適當時間,截至二零一一 個內 三十日止六個月,收益應增加3,275,000港元 相關稅項賬目亦須作出相應調整,詳情載於 註1.2(f)。



# I. Basis of preparation and accounting policies (continued)

- 1.2 Restatements due to correction of prior period errors (continued)
  - (d) Reclassification of freight-in charges and depreciation of renovated retail stores

During the six months ended 30 September 2011, freight-in charges of approximately HK\$2,756,000 were incorrectly classified as distribution costs. These charges should however be included in cost of sales when the inventories are sold. In addition, the Group had incorrectly classified depreciation expenses related to renovated retail stores of HK\$2,260,000 in administrative expenses. These expenses should be related to the selling activities of the Group and should be classified as distribution costs. As a result of the above, cost of sales should be increased by HK\$2,756,000, distribution costs and administrative expenses should be reduced by HK\$496,000 and HK\$2,260,000, respectively, for the six months ended 30 September 2011.

### 簡明中期財務報告附註(續)

- Ⅰ. 編製基準及會計政策(續)
  - 1.2 因更正過往期間差誤而重列(續)
    - (d) 重新分類進貨運費及經翻新零售店之折舊

截至二零一一年九月三十日止六個月,進貨運費約2,756,000港元錯誤地被分類為分銷成本。然而,此等費用應於存貨售出時計入銷售成本。此外,本集團錯誤地將與經翻新零售店有關的折舊開支2,260,000港元分類為行政開支。此等開支與本集團銷售活動有關,應被分類為分銷成本。由於以上所述使然,截至二零一一年九月三十日止六個月,銷售成本應增加2,756,000港元,而分銷成本及行政開支則應分別減少496,000港元及2,260,000港元。





# I. Basis of preparation and accounting policies (continued)

1.2 Restatements due to correction of prior period errors (continued)

accounts as detailed in Note 1.2(f).

(e) Capitalisation of freight-in charges

During the six months ended 30 September 2011, the Group expensed freight-in charges for inventories. However, in accordance with HKAS 2 — Inventories, such charges are included in the cost of inventories to the extent that they are incurred in bringing the inventories to their present location and condition. As a result, costs of sales for the six months ended 30 September 2011 should be increased by HK\$1,672,000 with corresponding adjustments on tax related

### 簡明中期財務報告附註(續)

- Ⅰ. 編製基準及會計政策(續)
  - I.2 因更正過往期間差誤而重列(續)
    - (e) 資本化進貨運費

截至二零一一年九月三十日止六個月,本集團已支銷存貨的進貨運費。然而,根據香港會計準則第2號一存貨,倘該等費用在將存貨送達目前地點及達致目前狀況時產生,則計入存貨成本。因此,截至二零一一年九月三十日止六個月的銷售成本應增加1,672,000港元,相關税項賬目亦須作出相應調整,詳情載於附註1.2(f)。





# I. Basis of preparation and accounting policies (continued)

- 1.2 Restatements due to correction of prior period errors (continued)
  - (f) Summary of the effects of restatements due to correction of prior period errors

The following is a summary of the effects of the restatements due to correction of prior year errors on the Group's condensed consolidated statement of comprehensive income for the six months ended 30 September 2011.

### 簡明中期財務報告附註(續)

#### Ⅰ. 編製基準及會計政策(續)

- 1.2 因更正過往期間差誤而重列(續)
  - (f) 因更正過往期間差誤而重列的影響的概要

以下為因更正本集團截至二零一一年九月三十 日止六個月之簡明綜合全面收益表內之去年差 誤而重列的影響的概要。

		As previously reported 去年列賬 HK\$'000 千港元	Note I.2(a) 附註 I.2(a) HK\$'000 千港元	Note I.2(b) 附註 I.2(b) HK\$*000 千港元	Note I.2(c) 附註 I.2(c) HK\$*000 千港元	Note I.2(d) 附註 I.2(d) HK\$*000 千港元	Note I.2(e) 附註 I.2(e) HK\$'000 千港元	As restated 重列 HK\$'000 千港元
Revenue Cost of sales	收益 銷售成本	186,992 (116,755)	- 3,440	- -	3,275 -	_ (2,756)	- (1,672)	190,267 (117,743)
Gross profit	毛利	70,237	3,440	-	3,275	(2,756)	(1,672)	72,524
Other income Distribution costs Administrative expenses	其他收益 分銷成本 行政開支	76 (35,146) (27,498)	- - -	- (1,023)	- - -	- 496 2,260	- - -	76 (34,650) (26,261)
Operating profit Finance costs, net	經營溢利 財務費用,淨額	7,669 (332)	3,440 -	(1,023)	3,275 -	- -	(1,672) -	11,689 (332)
<b>Profit before income tax</b> Income tax expense	<b>除税項前溢利</b> 税項開支	7,337 (453)	3,440 (568)	(1,023) -	3,275 (540)	- -	(1,672) 276	11,357 (1,285)
Profit for the period attributable to equity holders of the Company	本公司所有者應佔 本期間溢利	6,884	2,872	(1,023)	2,735	-	(1,396)	10,072
Other comprehensive income Exchange gain on translation of financial statements of foreign operations	其他全面收益 換算海外業務財務報表 的匯兑收益	784	_	-	-	-	-	784
Total comprehensive income for the period, net of tax	本期間全面收益總額 <sup>,</sup> 除税後	7,668	2,872	(1,023)	2,735	-	(1,396)	10,856
Basic and diluted earnings per share	每股基本及攤薄溢利	HK2.3 cents 2.3港仙	HKI.0 cent I.0港仙	HK(0.3) cents (0.3) 港仙	HK0.9 cents 0.9港仙	-	HK(0.5) cents (0.5)港仙	HK3.4 cents 3.4港仙



#### 2. Estimates

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 31 March 2012.

#### 3. Financial risk management

#### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk.

The interim condensed consolidated financial statements do not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 March 2012

There have been no changes in the risk management department since year end or in any risk management policies.

#### 簡明中期財務報告附註(續)

#### 2. 估計

編製中期財務報表需要管理層作出對會計政策應用及對 所呈報資產及負債、收入及開支之金額構成影響之判斷、 估計及假設。實際結果或會有別於此等估計。

於編製此等簡明綜合中期財務報表時,管理層就應用本集團之會計政策所作出之重大判斷以及估計不明朗因素之主要來源與應用於截至二零一二年三月三十一日止年度之綜合財務報表者相同。

#### 3. 財務風險管理

#### 3.1 財務風險因素

本集團之業務面對多項財務風險:市場風險(包括貨幣風險、公允值利率風險、現金流量利率風險及價格風險)、信貸風險及流動資金風險。

中期簡明綜合財務報表並不包括年度財務報表規定 之所有財務風險管理資料及披露事項,且應與本集 團截至二零一二年三月三十一日止之年度財務報表 一併閱讀。

本集團自年末以來之風險管理部門或任何風險管理 政策概無任何變動。



#### 3. Financial risk management (continued)

#### 3.2 Liquidity risk

Compared to year end, there has been no material change in the contractual undiscounted cash out flows for financial liabilities.

Certain executive directors and a Company's shareholder who is also a relative to those executive directors, have collectively advanced loans of HK\$29,667,000 to the Group in July 2012, and have confirmed their intention not to demand the repayment of these loans before 31 December 2013.

#### 簡明中期財務報告附註(續)

#### 3. 財務風險管理(續)

#### 3.2 流動資金風險

與年末相比,金融負債之合約未貼現現金流出並無 重大變動。

若干執行董事及一名本公司股東(同時亦為該等執行董事之親屬)共同於二零一二年七月向本集團提供29,667,000港元之貸款,並確認於二零一三年十二月三十一日前無意要求償還此等貸款。



#### 4. Revenue and segment information

The Group is principally engaged in the importing and sale of architectural builders hardware, bathroom, kitchen collections and furniture in Hong Kong and the provision of construction services for property developers in the People's Republic of China (the "PRC"). Revenue recognised is as follows:

簡明中期財務報告附註(續)

#### 4. 收益及分部資料

本集團主要從事於香港進口及銷售建築五金、衛浴、廚房設備及傢俬以及向中華人民共和國(「中國」)之物業發展商提供裝修服務之業務。已確認收益如下:

Unaudited 未經審核 Six months ended 30 September 截至九月三十日止六個月

2012 2011 二零一二年 二零一一年 HK\$'000 HK\$'000 千港元 千港元 (Restated) (重列)

229,500 177,245 2,457 13,022 231,957 190,267

Revenue — sales of goods Revenue — sales of services 收益一貨品銷售收益一服務銷售



#### 4. Revenue and segment information (continued)

#### Primary reporting format — business segments

The Group is primarily engaged in three main business segments:

Wholesale importing and wholesale of architectural

builders hardware, bathroom and kitchen collections and furniture to dealers, traditional hardware stores, contractors and property developers.

Retail sale of architectural builders hardware,

bathroom and kitchen collections and furniture through the Group's retail

outlets.

Interior decoration revenue from the provision of interior

decoration and construction services

primarily in the PRC.

#### 簡明中期財務報告附註(續)

#### 4. 收益及分部資料(續)

主要報告形式一業務分部

本集團主要從事三個主要業務分部:

批發 進口及向批發商、傳統五金店舖、承辦商

及物業發展商批發建築五金、衛浴、廚房

設備及傢俬。

零售透過本集團之零售店舖銷售建築五金、衛

浴、廚房設備及傢俬。

室內裝修主要於中國提供室內裝修及建築服務以賺

取收益。



### 簡明中期財務報告附註(續)

#### 4. Revenue and segment information (continued)

Revenue

— From external customers

Reportable segment revenue

### 4. 收益及分部資料(續)

251,764

82,983

未經審核 Six months ended 30 September 2012							
截至二零一二年九月三十日止六個月							
Wholesale 批發 HK\$'000 千港元	Retail 零售 HK\$'000 千港元	Interior decoration 室內裝修 HK\$'000 千港元	Total 合計 HK\$'000 千港元				
176,487	53,013	2,457	231,957				
176,487	53,013	2,457	231,957				
9,994	10,837	(639)	20,192				
Unaudited 未經審核 As at 30 September 2012 於二零一二年九月三十日 Interior Wholesale Retail decoration 批發 零售 室內裝修 HK\$'000 HK\$'000 千港元 千港元 千港元							

71,829

36,648

14,582

563

Unaudited

Reportable segment profit/(loss)	可匯報之分部溢利/ (虧損)

收益

一對外客戶收益 可匯報之分部收益

338,175

120,194



### 簡明中期財務報告附註(續)

#### Revenue and segment information (continued)

#### 4. 收益及分部資料(續)

66,163

Six m	Six months ended 30 September 2011						
		三十日止六個					
		Interior					
Wholesale	Retail	decoration	Total				
批發	零售	室內裝修	合計				
HK\$'000	HK\$'000						
千港元	千港元	千港元	千港元				
(Restated)	(Restated)	(Restated)	(Restated)				
` /手工厂	` /手口(	` /壬二(	` / 手口(				

Unaudited

		HK\$'000 千港元 (Restated) (重列)	HK\$'000 千港元 (Restated) (重列)	HK\$'000 千港元 (Restated) (重列)	HK\$'000 千港元 (Restated) (重列)
Revenue	收益				
— From external customers	一對外客戶收益	115,672	61,573	13,022	190,267
Reportable segment revenue	可匯報之分部收益	115,672	61,573	13,022	190,267
Reportable segment profit/(loss)	可匯報之分部溢利/ (虧損)	7,567	11,040	(1,382)	17,225

Audited 經審核 As at 31 March 2012 於二零一二年三月三十一日 Interior Wholesale Total Retail decoration 批發 零售 室內裝修 合計 HK\$'000 HK\$'000 HK\$'000 HK\$'000 千港元 千港元 千港元 千港元 245,913 70,607 15,982 332,502 30,509 96,835

163

Reportable segment assets	可匯報之分部資產
Reportable segment liabilities	可匯報之分部負債

#### 4. Revenue and segment information (continued)

The totals represented for the Group's operating segments reconcile to the Group's key financial figures as presented in these condensed consolidated financial statements as follows:

#### 簡明中期財務報告附註(續)

#### 4. 收益及分部資料(續)

本集團經營分部之合計數字與本集團於此等簡明綜合財 務報表呈列之主要財務數字對賬如下:

> Unaudited 未經審核
> Six months ended
> 30 September
> 截至九月三十日止六個月
> 2012 2011
> 二零一二年 二零一一年
> HK\$'000 HK\$'000
> 千港元 千港元
> (Restated)

> > 17.225

(5,536)

(332) 11,357

Total reportable segment profit Unallocated corporate income Unallocated corporate expenses Finance costs, net

**Profit before income tax** 

可匯報之分部溢利總額 未分類之企業收益 未分類之企業費用	20,192 2,505 (5,930)
<b>材務費用,淨額</b>	(662)
余税項前溢利	16,105



簡明中期財務報告附註(續)

- 4. Revenue and segment information (continued)
- 4. 收益及分部資料(續)

		Unaudited 未經審核 As at 30 September 2012 於二零一二年 九月三十日 HK\$'000 千港元	Audited 經審核 As at 31 March 2012 於二零一二年 三月三十一日 HK\$'000 千港元
Reportable segment assets Deferred income tax assets Other corporate assets	可匯報之分部資產 遞延税項資產 其他企業資產	338,175 2,273 158,400	332,502 2,273 156,064
Group assets	集團資產	498,848	490,839
		Unaudited 未經審核 As at 30 September 2012 於二零一二年 九月三十日 HK\$'000 千港元	Audited 經審核 As at 31 March 2012 於二零一二年 三月三十一日 HK\$'000 千港元
Reportable segment liabilities Deferred income tax liabilities Borrowings Other corporate liabilities	可匯報之分部負債 遞延税項負債 借款 其他企業負債	120,194 13,861 61,013 6,359	96,835 13,868 89,719 5,005
Group liabilities	集團負債	201,427	205,427



簡明中期財務報告附註(續)

4. Revenue and segment information (continued)

Geographical information

4. 收益及分部資料(續)

Payanua from

按地區呈列的資料

		Kevenu	ie from		
		external o			rent assets
		對外客	戶收益	非流動	動資產
		Unau		Unaudited	Audited
		未經		未經審核	經審核
		Six mont		As at	As at
			tember	30 September	31 March
		截至九月三十	截至九月三十日止六個月		於三月三十一日
		2012	2011	20!2	2012
		二零一二年		二零一二年	
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元
			(Restated)		
			(重列)		
	工 '#	210707	175 200	1.40.277	145 144
Hong Kong	香港	219,606	175,280	148,366	145,144
Mainland China	中國大陸	12,351	14,987	15,022	13,827
Total	合計	231,957	190,267	163,388	158,971



簡明中期財務報告附註(續)

5. Finance costs, net

5. 財務費用,淨額

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Interest on bank borrowings Interest income

銀行借款之利息 利息收入

6.	<b>Expenses</b>	by	naturo
U.	<b>FYACIISE</b>	DY	Hatul E

6. 按性質分類之開支

未經	<b>番核</b>
Six month	ns ended
30 Sept	ember
截至九月三十	·日止六個月
2012	2011
二零一二年	二零一一年
HK\$'000	HK\$'000
<b>千港元</b>	千港元
1,2,5	
	(Restated) (重列)
	(エノ)/
135,698	113,223
4,000	280
4,427	4,582
22,763	20,328
22,703	20,320
(348)	2,782
25,066	19,322
23,000	17,322

Unaudited

Cost of inventories
Auditors' remuneration
Depreciation of property, plant and equipment
Operating lease payments in respect of premises
(Write back of)/provision for slow-moving
inventories, included in cost of inventories
Staff costs, including directors' emoluments

存貨	成本					
核數						
物業					折舊	
物業						
包括				之滯	銷存	貨
	3撥)					
包括	董事	薪酬	之員	員工	成本	

## 7. Income tax expense

Hong Kong Profits Tax has been provided at the rate of 16.5% (six months ended 30 September 2011: 16.5%) on the estimated assessable profits for the period. Taxation on overseas profits has been calculated on the estimated assessable profit for the period at the rates of taxation prevailing in the countries in which the Group operates.

The charge comprises:

## 簡明中期財務報告附註(續)

#### 7. 税項開支

香港利得税乃就本期間之估計應課税溢利按 16.5%(截至二零一一年九月三十日止六個月:16.5%)之税率計提撥備。海外溢利之税項乃以本期間估計應課税溢利按本集團營運所在國家之現行税率計算。

#### 項目包括:

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(重列)

Current tax
Hong Kong Profits Tax
PRC Corporate Income Tax

Deferred tax

Tax expense for the period

當期税項 香港利得税 中國企業所得税	3,162 1,048	1,763 433
遞延税項	4,210	2,196
本期間税項開支	4,203	1,285



### 8. Earnings per share

The calculation of basic earnings per share is based on the Group's profit for the period of HK\$11,902,000 (six months ended 30 September 2011: HK\$10,072,000) and the 300,300,000 ordinary shares (30 September 2011: 300,300,000 ordinary shares) in issue during the period. Diluted earnings per share for the period is the same as the basic earnings per share (six months ended 30 September 2011: same) as the conversion of potential dilutive ordinary shares in relation to the share options issued by the Company would have an anti-dilutive effect to the basic earnings per share.

#### 9. Dividends

The Board has resolved to recommend the payment of dividend of HK1.0 cent (2011: HK1.0 cent).

### 簡明中期財務報告附註(續)

#### 8. 每股溢利

每股基本溢利乃根據本集團之本期間溢利 II,902,000港元 (截至二零一一年九月三十日止六個月:10,072,000港元)及本期間已發行300,300,000股普通股(二零一一年九月三十日:300,300,000股普通股)計算。由於兑換與本公司所發行之購股權有關之潛在攤薄普通股對每股基本溢利具有反攤薄影響,故本期間之每股攤薄溢利與每股基本溢利一致(截至二零一一年九月三十日止六個月:一致)。

#### 9. 股息

董事會議決建議派發股息1.0港仙(二零一一年:1.0港仙)。

Unaudited 未經審核

Six months ended 30 September

截至九月三十日止六個月

2012 2011 二零一二年 二零一一年 HK\$'000 HK\$'000

千港元

HK\$'000 千港元

Interim dividend of HK1.0 cent (2011: HK1.0 cent) per share

中期股息每股1.0港仙

(二零一一年:1.0港仙)

3,003

3,003



#### 9. Dividends (continued)

At a board meeting held on 17 December 2012, the Board proposed an interim dividend of HK1.0 cent (30 September 2011: HK1.0 cent) per ordinary share. Such proposed interim dividends are not reflected as dividend payables in the Group's financial statements for the period.

### 10. Capital expenditure

During the period, the Group incurred capital expenditure of approximately HK\$6,132,000 for property, plant and equipment (six months ended 30 September 2011: HK\$4,353,000). No significant disposal of property, plant and equipment was made during the period (six months ended 30 September 2011: Nil).

## 簡明中期財務報告附註(續)

#### 9. 股息(續)

於二零一二年十二月十七日舉行之董事會會議上,董事會建議派發中期股息每股普通股 1.0港仙(二零一一年九月三十日:1.0港仙)。該擬派中期股息並無反映在本集團本期間之財務報表中的應派股息內。

#### 10. 資本開支

於本期間,本集團就物業、廠房及設備產生資本開支約 6,132,000港元(截至二零一一年九月三十日止六個月: 4,353,000港元)。於本期間內,並無重大物業、廠房及設 備出售(截至二零一一年九月三十日止六個月:無)。



## 簡明中期財務報告附註(續)

#### II. Trade, retention and other receivables

Included in the balance are trade receivables, net of provision, with the following ageing analysis:

# **II.** 應收賬款、應收保留款項及其他應收款項 包括在該餘額內之應收賬款(扣除撥備)之賬齡分析如下:

		0-90 days 0至 90天 HK\$'000 千港元	91-180 days 91至 180天 HK\$'000 千港元	181-270 days 181至 270天 HK\$'000 千港元	271-365 days 271 至 365 天 HK\$'000 千港元	Over 365 days 超過 365 天 HK\$'000 千港元	Total 合計 HK\$'000 千港元
Balance at 30 September 2012	於二零一二年 九月三十日之結餘	67,553	5,745	3,314	544	1,511	78,667
Balance at 31 March 2012	於二零一二年 三月三十一日之結餘	63,145	5,361	4,990	1,503	2,084	77,083

The majority of the Group's sales are with credit terms of 30 to 90 days. In some cases, customers may be granted an extended credit period of up to 120 days. Certain balances over 90 days are on letter of credit or document against payment.

本集團大部分銷售之信貸期介乎30至90天,在若干情況下,客戶可獲延長信貸期至120天。部分超過90天的賬款乃以信用狀或付款交單式進行。



# 簡明中期財務報告附註(續)

# 12. Trade and other payables

Included in the balance are trade payables with the following ageing analysis:

## 12. 應付賬款及其他應付款項

包括在該餘額內之應付賬款之賬齡分析如下:

		0-90 days 0至 90天 HK\$'000 千港元	91-180 days 91至 180天 HK\$'000 千港元	181-270 days 181至 270天 HK\$'000 千港元	271-365 days 271 至 365 天 HK\$'000 千港元	Over 365 days 超過 365 天 HK\$'000 千港元	Total 合計 HK\$'000 千港元
Balance at 30 September 2012	於二零一二年 九月三十日之結餘	37,469	1,733	8,139	-	898	48,239
Balance at 31 March 2012	於二零一二年 三月三十一日之結餘	36,570	1,627	843	151	28	39,219



# 簡明中期財務報告附註(續)

### 13. Borrowings

### 13. 借款

		Unaudited 未經審核 30 September 2012 二零一二年 九月三十日 HK\$'000 千港元	Audited 經審核 31 March 2012 二零一二年 三月三十一日 HK\$'000 千港元
Current: Bills payable and trust receipt loans, unsecured Bank loans, unsecured Bank loans, secured Bank overdrafts	流動: 無抵押之應付票據 及信用收據貸款 無抵押之銀行貸款 有抵押之銀行貸款 銀行透支	11,305 2,299 11,654 6,088	58,378 6,673 12,299 12,369
Non-current: Other loans, unsecured#	非流動: 無抵押之其他貸款#	29,667 61,013	89,719 — — 89,719

<sup>#</sup> Certain executive directors and a Company's shareholder who is also a relative to those executive directors, have collectively advanced loans of HK\$29,667,000 to the Group in July 2012. The amounts are unsecured, interest free, and the Group are not required to repay the amount on or before 31 December 2013.



若干執行董事及一名本公司股東(同時亦為該等執行董事之親屬)共同於 二零一二年七月向本集團提供29,667,000港元之貸款。該金額為無抵押 及免息,且本集團毋須於二零一三年十二月三十一日或之前償還該金額。

# 簡明中期財務報告附註(續)

### 14. Share capital

#### 14. 股本

		No. of shares 股份數目	HK\$'000 千港元
Authorised: Ordinary shares of HK\$0.10 each At 31 March 2012 and	法定: 每股面值0.10港元之普通股 於二零一二年三月三十一日		
30 September 2012	及二零一二年九月三十日	1,000,000,000	100,000
		No. of shares 股份數目	HK\$'000 千港元
Issued and fully paid: Ordinary shares of HK\$0.10 each At 31 March 2012 and 30 September 2012	已發行及繳足: 每股面值0.10港元之普通股 於二零一二年三月三十一日 及二零一二年九月三十日	300,300,000	30,030
ou deptember 2012	スーマーキルガニ   ロ		30,030

### 15. Contingent liabilities

The Group had no material litigation or contingent liabilities as at 30 September 2012 and up to the date of the approval of these interim financial statements.

#### 15. 或然負債

本集團自二零一二年九月三十日至此等中期財務報表獲 核准日期止並無任何重大訴訟或或然負債。



# 簡明中期財務報告附註(續)

#### 16. Commitments

### Commitments under operating leases

At 30 September 2012, the Group had total future aggregate minimum lease payments in respect of land and buildings under non-cancellable operating leases as follows:

#### 16. 承擔

### 經營租賃承擔

於二零一二年九月三十日,本集團根據不可撇銷之經營租賃於未來就土地及樓宇支付之最低租賃付款總額如下:

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Audited 經審核	未經審核
31 March	30 September
2012	2012 二零一二年
二零一二年 三月三十一日	一令一二十 九月三十日
HK\$'000	HK\$'000
千港元	千港元
32,795	48,279
27,347	22,161
188	2,721
60.330	73.161

Auditad

Within one year In the second to fifth years inclusive Over five years 一年內 第二年至第五年(包括首尾兩年) 五年以上





Unaudited 未經審核 Six months ended

# Notes to the Interim Condensed Financial Report (continued)

## 簡明中期財務報告附註(續)

## 17. Related party transactions

**Related party relationship** 

Key management personnel, including directors 主要管理人員(包括董事)

與關連人士關係

During the period, the Group had the following transactions with related parties:

#### 17. 關連人士交易

於本期間,本集團與關連人士曾進行以下交易:

	30 September 截至九月三十日止六個月		
Nature of transaction 交易性質	2012 二零一二年 HK\$'000 千港元	2011	
Short-term employee benefits 短期員工福利	3,205	2,959	
Rental expenses paid to Negotiator Consultants Limited ("NCL") 支付予Negotiator Consultants Limited (『NCL』) 之租金開支	1,230	1,110	
Purchase from Argo Corporation Limited ("ACL")			
向亞閣企業有限公司(「亞閣」)購貨	4,079	8,718	



### 17. Related party transactions (continued)

Note I: NCL is a company in which Messrs. TSE Sun Fat, Henry, TSE Sun Po, Tony and TSE Hon Kit, Kevin have beneficial interests. The rental

expenses paid were in the normal course of business at terms mutually agreed between the Group and NCL.

Note 2: ACL is a company controlled by a close family member of Mr. YICK

Kai Chung, a director of the Company. The purchase transactions were carried out at terms mutually agreed between the two parties.

### 18. Comparative figures

Certain comparative figures have been reclassified to conform to the current period's presentation.

On behalf of the Board **TSE, Sun Fat, Henry** *Chairman* 

Hong Kong 17 December 2012 Website: www.ebon.com.hk

## 簡明中期財務報告附註(續)

#### **17.** 關連人士交易(續)

附註 I: 謝新法先生、謝新寶先生及謝漢傑先生於NCL均擁有實益權益, 租金開支為日常業務中按本集團與NCL互相議定的條款支付。

附註2: 亞閣是受控於本公司董事易啟宗先生的親屬成員的公司。本集團

與亞閣按互相議定的條款購貨。

#### 18. 比較數字

若干比較數字已重新分類,以符合本期間之呈列方式。

代表董事會 謝新法 主席

香港

二零一二年十二月十七日 網址:www.ebon.com.hk





