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(Incorporated in the Cayman Islands with limited liability) (Stock Code: 1109)

ANNOUNCEMENT OF RESULTS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2012

Highlights

- Revenue for the year ended 31 December 2012 amounted to HK\$44,364 million, increased by 23.9% as compared with the corresponding period of 2011.
- Net profit attributable to shareholders for the year ended 31 December 2012 amounted to HK\$10,569 million, representing a growth of 30.1% as compared with the corresponding period of 2011.
- Gross profit margin for the year was 37.6 % as compared with 39.6% for 2011.
- Net profit margin attributable to shareholders for the year was 23.8%, as compared with 22.7% in 2011.
- Earnings per share amounted to HK181.9 cents, increased by 22.4 % from HK148.6 cents in 2011.
- Booked GFA amounted to 2.61 million square metres, increased by 20.4% as compared with 2.17 million square metres for the corresponding period of 2011.
- As of 10 March 2013, total land bank was 29.36 million square meters. Since the beginning of 2012, total land bank newly added amounted to 4.90 million square meters.
- In 2013, up to 10 March, the Group has achieved contracted value of RMB13,727 million with a contracted GFA of 1.15 million square meters. As of 10 March 2013, the Group has achieved total contracted value of RMB66,195 million that are subject to recognition in 2013 and years to come, including the contracted value of RMB52,468 million in property sales that was achieved before 2013 but not yet recognized. Specifically, the Group has locked up total revenue of RMB40,071 million from the property development for recognition in 2013.
- The Board of Directors recommended a final dividend of HK27.3 cents per share. Dividends for the year amounted to HK33.6 cents.

The Board of Directors (the "Board") of China Resources Land Limited (the "Company") are pleased to announce the audited consolidated results of the Company and its subsidiaries (the "Group") for the year ended 31 December 2012 as follows:

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| | | Year ended 31 | December |
|--|-------|---------------|--------------|
| | Notes | 2012 | 2011 |
| | | HK\$'000 | HK\$'000 |
| | | | (Restated) |
| Revenue | 3 | 44,363,629 | 35,794,801 |
| Cost of sales | - | (27,667,217) | (21,612,495) |
| Gross profit | | 16,696,412 | 14,182,306 |
| Gain on changes in fair value of investment properties | | 4,000,974 | 3,372,166 |
| Gain on changes in fair value of derivative financial instruments | | 27,381 | 46,662 |
| Other income | | 736,436 | 1,208,827 |
| Selling and marketing expenses | | (1,901,711) | (1,554,668) |
| General and administrative expenses | | (1,809,059) | (2,125,867) |
| Share of results of associates | | - | 49,444 |
| Share of results of jointly controlled entities | | 414,183 | (4,112) |
| Finance costs | - | (669,582) | (698,748) |
| Profit before taxation | | 17,495,034 | 14,476,010 |
| Income tax expenses | 4 | (6,298,044) | (6,151,446) |
| neome tax expenses | | (0,290,044) | (0,131,440) |
| Profit for the year | 5 _ | 11,196,990 | 8,324,564 |
| Other comprehensive income | | | |
| Exchange differences arising on translation to presentation currency | | 177,683 | 3,883,004 |
| Gain on changes in fair value of cash flow hedges | | 8,306 | 9,177 |
| Sum on changes in fun value of cash now nedges | - | 185,989 | 3,892,181 |
| | | 103,707 | 5,072,101 |
| Total comprehensive income for the year | = | 11,382,979 | 12,216,745 |
| Total comprehensive income attributable to: | | | |
| Owners of the Company | | 10,730,461 | 11,705,492 |
| Non-controlling interests | | 652,518 | 511,253 |
| | - | 11,382,979 | 12,216,745 |
| | = | | |
| Profit for the year attributable to: | | | |
| Owners of the Company | | 10,568,598 | 8,121,094 |
| Non-controlling interests | _ | 628,392 | 203,470 |
| | = | 11,196,990 | 8,324,564 |
| Earnings per share | 7 | | |
| Basic | | HK181.9cents | HK148.6cents |
| Diluted | | HK181.6cents | HK148.2cents |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| | Notes | 31-Dec-12 HK\$'000 | 31-Dec-11 HK\$'000 (Restated) | 1-Jan-11 HK\$'000 (Restated) |
|--|-------|---------------------------------------|-------------------------------------|------------------------------------|
| Non-current assets | | | | |
| Property, plant and equipment | | 4,971,467 | 4,072,763 | 3,307,499 |
| Land use rights | | 1,552,677 | 1,139,920 | 843,766 |
| Investment properties | | 44,356,899 | 31,461,405 | 23,028,358 |
| Interests in associates | | - | 766,788 | 708,733 |
| Amount due from an associate | | - | - | 259,744 |
| Interests in jointly controlled entities | | 2,353,056 | 8,131 | - |
| Available-for-sale investments | | 177,506 | 179,653 | 188,962 |
| Prepayments for non-current assets | | 300,231 | 7,362,103 | 2,476,969 |
| Deferred income taxation assets | | 431,385 | 711,117 | 490,749 |
| | | 54,143,221 | 45,701,880 | 31,304,780 |
| Current assets | | | | |
| Properties for sale | | 136,789,703 | 99,736,842 | 64,268,641 |
| Land use rights | | - | 22,727 | 19,725 |
| Other inventories | | 287,044 | 165,188 | 66,712 |
| Trade receivables, other receivables, prepayments and deposits | 8 | 13,033,330 | 21,026,873 | 24,136,343 |
| Amounts due from customers for contract works | 0 | 240,878 | 1,013,977 | 398,081 |
| Amounts due from fellow subsidiaries | | 94,139 | 102,238 | 53,807 |
| Amount due from an intermediate holding company | | 50 | 718 | 495 |
| Amounts due from jointly controlled entities | | 611,806 | 596,404 | - |
| Prepaid taxation | | 1,102,375 | 431,597 | 1,160,037 |
| Cash and bank balances | | 21,952,957 | 15,791,717 | 12,751,210 |
| | | 174,112,282 | 138,888,281 | 102,855,051 |
| Current liabilities | | | | |
| Trade and other payables | 9 | 23,910,202 | 15,329,384 | 7,829,173 |
| Advances received from pre-sales of properties | | 51,631,394 | 27,046,256 | 21,750,006 |
| Amounts due to customers for contract works | | 194,023 | 463,329 | 456,121 |
| Amounts due to fellow subsidiaries | | 4,731,509 | 585,617 | 5,931,345 |
| Amounts due to intermediate holding companies | | 2,688,738 | 67,843 | 1,120,925 |
| Amounts due to jointly controlled entities | | 62,713 | - | - |
| Amounts due to non-controlling interests | | 3,665,999 | 1,129,921 | 891,939 |
| Taxation payable | | 6,746,386 | 5,206,084 | 3,386,793 |
| Bank borrowings - due within one year | | 5,283,044 | 22,073,099 | 8,554,849 |
| Derivative financial instruments | | 33,195 | 14,924 | - |
| | | 98,947,203 | 71,916,457 | 49,921,151 |
| Net current assets | | 75,165,079 | 66,971,824 | 52,933,900 |
| | | · · · · · · · · · · · · · · · · · · · | | |
| Total assets less current liabilities | | 129,308,300 | 112,673,704 | 84,238,680 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| | 31-Dec-12 HK\$'000 | 31-Dec-11 HK\$'000 (Restated) | 1-Jan-11 HK\$'000 (Restated) |
|--|-----------------------|-------------------------------------|------------------------------------|
| Equity | | | |
| Share capital | 582,740 | 582,647 | 538,724 |
| Reserves | 68,525,919 | 60,113,778 | 45,760,842 |
| Equity attributable to owners of the Company | 69,108,659 | 60,696,425 | 46,299,566 |
| Non-controlling interests | 7,391,125 | 6,360,736 | 3,774,265 |
| | 76,499,784 | 67,057,161 | 50,073,831 |
| Non-current liabilities | | | |
| Bank borrowings - due after one year | 39,884,631 | 32,156,706 | 29,604,943 |
| Senior notes | 7,735,149 | 7,753,723 | - |
| Amount due to a non-controlling interest | - | 527,274 | 527,358 |
| Amount due to a fellow subsidiary | - | 648,638 | 648,638 |
| Deferred income taxation liabilities | 5,188,736 | 4,448,466 | 3,231,411 |
| Derivative financial instruments | - | 81,736 | 152,499 |
| | 52,808,516 | 45,616,543 | 34,164,849 |
| Total of equity and non-current liabilities | 129,308,300 | 112,673,704 | 84,238,680 |

NOTES:

1. Merger accounting restatement

The Group acquired the entire issued shares of Ocean Cosmos Investments Limited ("Ocean Cosmos") from a subsidiary of China Resources (Holdings) Company Limited on 30 November 2012, at a cash consideration of HK\$2,117 million. Ocean Cosmos is an investment holding company and its principal asset is its indirect 55% interest in the Nanning City Crossing Site located in the Chinese Mainland.

The above acquisition is considered as business combination involving entities under common control and has been accounted for using merger accounting method, in accordance with the guidance set out in Accounting Guideline 5 "Merger Accounting for Common Control Combinations" issued by the Hong Kong Institute of Certified Public Accountants. As a result, the consolidated statements of comprehensive income for the year ended 31 December 2011 and the consolidated statement of financial position as at 1 January 2011 and 31 December 2011 have been restated, in order to include the profits, assets and liabilities of the combining entities since the date of which first come under common control.

The adoption of merger accounting has resulted in an increase in the Group's total comprehensive income attributable to the owners of the Company for the year ended 31 December 2011 of HK\$98,497,000 and an increase in the Group's profit attributable to the owners of the Company for the year ended 31 December 2011 of HK\$51,110,000, respectively.

1. Merger accounting restatement (continued)

The effect of the merger accounting restatement described above on the consolidated statement of comprehensive income for the year ended 31 December 2011 by line items is as follows:

| | Year ended 31 December 2011 HK\$'000 (Originally stated) | Merger accounting restatement HK\$'000 | Year ended 31 December 2011 HK\$'000 (Restated) |
|---|---|---|--|
| Revenue Cost of sales | 35,794,801 (21,612,495) | - | 35,794,801 (21,612,495) |
| Gross profit Gain on changes in fair value of investment properties Gain on changes in fair value of derivative financial | 14,182,306 3,240,092 | 132,074 | 14,182,306 3,372,166 |
| instruments Other income Selling and marketing expenses | 46,662 1,208,120 (1,545,906) | - 707 (8,762) | 46,662 1,208,827 (1,554,668) |
| General and administration expenses Share of results of associates | (2,104,796) 49,444 | (21,071) | (2,125,867) 49,444 (4,112) |
| Share of results of jointly controlled entities Finance costs | (4,112) (698,748) | - | (698,748) |
| Profit before taxation Income tax expenses | 14,373,062 (6,131,032) | 102,948 (20,414) | 14,476,010 (6,151,446) |
| Profit for the year | 8,242,030 | 82,534 | 8,324,564 |
| Other comprehensive income Exchange differences arising on translation to presentation currency | 3,786,363 | 96,641 | 3,883,004 |
| Gain on changes in fair value of cash flow hedges | 9,177 3,795,540 | 96,641 | 9,177 3,892,181 |
| Total comprehensive income for the year | 12,037,570 | 179,175 | 12,216,745 |
| Total comprehensive income attributable to: | 11 (0(005 | 09.407 | 11 705 402 |
| Owners of the Company Non-controlling interests | 11,606,995 430,575 12,037,570 | 98,497 80,678 179,175 | 11,705,492 511,253 12,216,745 |
| Profit for the year attributable to: | | | |
| Owners of the Company Non-controlling interests | 8,069,984 172,046 8,242,030 | 51,110 31,424 82,534 | 8,121,094 203,470 8,324,564 |
| Earnings per share | | | |
| Basic Diluted | HK147.7cents HK147.2cents | HK0.9cents HK1.0cents | HK148.6cents HK148.2cents |

1. Merger accounting restatement (continued)

The effects of the merger accounting restatement described above on the consolidated statement of financial position as at 1 January 2011 and 31 December 2011 by line items are as follows:

| | 1 January 2011 HK\$'000 (Originally stated) | Merger accounting restatement HK\$'000 | 1 January 2011 HK\$'000 (Restated) | 31 December 2011 HK\$'000 (Originally stated) | Merger accounting restatement HK\$'000 | 31 December 2011 HK\$'000 (Restated) |
|---|---|---|---|---|---|---|
| Non-current assets | | | | | | |
| Property, plant and equipment | 3,304,156 | 3,343 | 3,307,499 | 4,070,444 | 2,319 | 4,072,763 |
| Land use rights | 843,766 | - | 843,766 | 1,139,920 | - | 1,139,920 |
| Investment properties | 21,953,068 | 1,075,290 | 23,028,358 | 29,588,952 | 1,872,453 | 31,461,405 |
| Interests in associates | 708,733 | - | 708,733 | 766,788 | - | 766,788 |
| Amount due from an associate | 259,744 | - | 259,744 | - | - | - |
| Interests in jointly controlled entities | - | - | - | 8,131 | - | 8,131 |
| Available-for-sale investments | 188,962 2,476,969 | - | 188,962 2,476,969 | 179,653 7,362,103 | - | 179,653 7,362,103 |
| Prepayments for non-current assets Deferred income taxation assets | 490,749 | - | 2,476,969 490,749 | 7,362,103 | - | 7,362,103 |
| Deferred income taxation assets | 30,226,147 | 1,078,633 | 31,304,780 | 43,827,108 | 1.874.772 | 45,701,880 |
| - | 30,220,147 | 1,078,055 | 51,504,780 | 45,827,108 | 1,0/4,//2 | 45,701,880 |
| Current assets | | | | | | |
| Properties for sale | 63,141,100 | 1,127,541 | 64,268,641 | 98,100,675 | 1,636,167 | 99,736,842 |
| Land use rights | 19,725 | | 19,725 | 22,727 | - | 22,727 |
| Other inventories | 66,712 | - | 66,712 | 165,188 | - | 165,188 |
| Trade receivables, other receivables, | | | | , | | , |
| prepayments and deposits | 24,095,142 | 41,201 | 24,136,343 | 20,956,816 | 70,057 | 21,026,873 |
| Amounts due from customers for | | | | | | |
| contract works | 398,081 | - | 398,081 | 1,013,977 | - | 1,013,977 |
| Amounts due from fellow | | | | | | |
| subsidiaries | 53,807 | - | 53,807 | 102,238 | - | 102,238 |
| Amounts due from an intermediate | | | | | | |
| holding company | 495 | - | 495 | 718 | - | 718 |
| Amounts due from jointly controlled | | | | 506 404 | | 506 404 |
| entities | - | - | - | 596,404 | - | 596,404 |
| Prepaid taxation Cash and bank balances | 1,160,037 12,553,587 | 197,623 | 1,160,037 12,751,210 | 431,597 15,368,281 | 423,436 | 431,597 15,791,717 |
| Cash and bank balances | 101,488,686 | 1.366.365 | 102.855.051 | 136,758,621 | 2,129,660 | 138,888,281 |
| - | 101,400,000 | 1,500,505 | 102,855,051 | 150,758,021 | 2,129,000 | 130,000,201 |
| Current liabilities | | | | | | |
| Trade and other payables | 7,800,582 | 28,591 | 7,829,173 | 15,150,499 | 178,885 | 15,329,384 |
| Advances received from pre-sales of | 7,000,002 | 20,371 | 7,029,175 | 15,150,155 | 170,005 | 10,020,001 |
| properties | 21,750,006 | - | 21,750,006 | 26,648,418 | 397,838 | 27,046,256 |
| Amounts due to customers for | ,, | | ,, | - , , - | , | .,, |
| contract works | 456,121 | - | 456,121 | 463,329 | - | 463,329 |
| Amounts due to fellow subsidiaries | 5,931,345 | - | 5,931,345 | 599,524 | (13,907) | 585,617 |
| Amounts due to an intermediate | | | | | | |
| holding company | 1,004,408 | 116,517 | 1,120,925 | - | 67,843 | 67,843 |
| Amounts due to non-controlling | | | | | | |
| interests | 796,749 | 95,190 | 891,939 | 1,074,414 | 55,507 | 1,129,921 |
| Taxation payable | 3,386,793 | - | 3,386,793 | 5,206,084 | - | 5,206,084 |
| Bank borrowings - due within one | 0.554.040 | | 0.554.040 | 22.072.000 | | 00.070.000 |
| year | 8,554,849 | - | 8,554,849 | 22,073,099 | - | 22,073,099 |
| Derivative financial instruments | - | - | - | 14,924 | - | 14,924 |
| | 49,680,853 | 240,298 | 49,921,151 | 71,230,291 | 686,166 | 71,916,457 |
| Net current assets | 51 907 922 | 1 100 007 | 52 022 000 | 65 500 220 | 1 442 404 | 66 071 024 |
| inci cuiteiti assets | 51,807,833 | 1,126,067 | 52,933,900 | 65,528,330 | 1,443,494 | 66,971,824 |
| Total assets less current liabilities | 82,033,980 | 2,204,700 | 84,238,680 | 109,355,438 | 3,318,266 | 112,673,704 |
| Total assets less current natinities | 02,033,700 | 2,204,700 | 07,230,000 | 107,555,450 | 5,510,200 | 112,073,704 |

1. Merger accounting restatement (continued)

| 1 January 2011 HK\$'000 (Originally stated) | Merger accounting restatement HK\$'000 | 1 January 2011 HK\$'000 (Restated) | 31 December 2011 HK\$'000 (Originally stated) | Merger accounting restatement HK\$'000 | 31 December 2011 HK\$'000 (Restated) |
|---|--|--|---|---|---|
| | | | | | |
| 538,724 | - | 538,724 | 582,647 | - | 582,647 |
| 45,479,069 | 281,773 | 45,760,842 | 59,733,508 | 380,270 | 60,113,778 |
| | | | | | |
| 46,017,793 | 281,773 | 46,299,566 | 60,316,155 | 380,270 | 60,696,425 |
| 3,540,333 | 233,932 | 3,774,265 | 6,046,126 | 314,610 | 6,360,736 |
| 49,558,126 | 515,705 | 50,073,831 | 66,362,281 | 694,880 | 67,057,161 |
| 29,252,389 | 352,554 | 29,604,943 | 30,898,536 | 1,258,170 | 32,156,706 |
| - | - | - | 7,753,723 | - | 7,753,723 |
| | | | | | |
| - | 527,358 | 527,358 | - | 527,274 | 527,274 |
| - | 648,638 | 648,638 | - | 648,638 | 648,638 |
| 2 070 066 | 160 445 | 2 221 411 | 4 250 162 | 190.204 | 4,448,466 |
| , , | 100,443 | , , | · · · | 189,304 | 4,448,400 81,736 |
| , | 1 688 995 | , | , | 2.623.386 | 45,616,543 |
| 82,033,980 | 2,204,700 | 84,238,680 | 109,355,438 | 3,318,266 | 112,673,704 |
| | 2011 HK\$'000 (Originally stated) 538,724 45,479,069 46,017,793 3,540,333 49,558,126 29,252,389 - - - - - - 3,070,966 152,499 32,475,854 | 1 January 2011 HK\$'000 (Originally stated) accounting restatement HK\$'000 538,724 - 45,479,069 281,773 46,017,793 281,773 3,540,333 233,932 49,558,126 515,705 29,252,389 352,554 - 527,358 - 648,638 3,070,966 160,445 152,499 - 32,475,854 1,688,995 | $ \begin{array}{c c c c c c c c c c c c c c c c c c c $ | $ \begin{array}{c c c c c c c c c c c c c c c c c c c $ | $ \begin{array}{c c c c c c c c c c c c c c c c c c c $ |

2. Changes in accounting policies and disclosures

(a) Effect of adopting amendments to standards

The following amendments to standards are mandatory for the Group's financial year beginning 1 January 2012. The adoption of these amendments to standards does not have any significant impact to the results and financial position of the Group.

| HKFRS 7 (Amendment) | Financial instruments : Disclosures - Transfers of financial assets |
|---------------------|--|
| HKFRS 1 (Amendment) | Severe hyperinflation and removal of fixed dates for first-time adopters |
| HKAS 12 (Amendment) | Deferred Income Tax: Recovery of Underlying Assets |

(b) New standards, interpretation and amendments to standards that have been issued but are not effective

The following new standards, interpretation and amendments to standards have been issued but are not effective for the financial year beginning 1 January 2012 and have not been early adopted by the Group.

| HKAS 1 (Amendment) | Financial statements presentation regarding other comprehensive income ¹ |
|---------------------|---|
| HKFRS 1 (Amendment) | Government Loan ² |
| HKFRS 7 (Amendment) | Offsetting Financial Assets and Financial Liabilities ² |
| HKFRS 9 | Financial Instruments ⁴ |
| HKFRS 10 | Consolidated Financial Statements ² |
| HKFRS 11 | Joint Arrangements ² |
| HKFRS 12 | Disclosures of Interest in Other Entities ² |
| HKFRS 13 | Fair Value Measurement ² |

2. Changes in accounting policies and disclosures (continued)

(b) (continued)

| Employee Benefits ² |
|---|
| Separate Financial Statements ² |
| Investments in Associates and Joint Ventures ² |
| Offsetting Financial Assets and Financial Liabilities ³ |
| Stripping Costs in the Production Phase of a Surface Mine ² |
| Mandatory Effective Date of HKFRS 9 and Transition Disclosures ⁴ |
| Investment Entities ² |
| |
| Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests |
| in Other Entities: Transition Guidance ² |
| Annual Improvements 2009-2011 Cycle ² |
| |

- 1
- Effective for annual periods beginning on or after 1 July 2012. Effective for annual periods beginning on or after 1 January 2013. 2
- 3 Effective for annual periods beginning on or after 1 January 2014.
- 4 Effective for annual periods beginning on or after 1 January 2015.

The above standards, amendments or interpretations will be adopted in the years listed and the Group is in the process of assessing the impact on future accounting period.

3. Segment revenues and results

Information reported to the executive directors of the Company, the chief operating decision makers of the Group ("CODM"), was specifically focused on the segments of sale of developed properties, property investments and management, hotel operations and construction, decoration services and others for the purpose of resource allocation and performance assessment.

The following is an analysis of the Group's revenue and results by reportable and operating segments.

Year ended 31 December 2012

| Revenue External Sales38,521,7823,719,918574,2141,547,71544,363,629Result Segment results12,096,3911,443,666(3,836)(14,405)13,521,816Unallocated other income Gain on changes in fair value of investment properties Gain on changes in fair value of derivative financial instruments736,436736,436Unallocated expenses27,38127,381Unallocated expenses(536,174)5hare of results of jointly controlled entities414,183Finance costs(669,582)17,495,034 | | Sale of developed properties HK\$'000 | Property investments and management HK\$'000 | Hotel operations HK\$'000 | Construction, decoration services and others HK\$'000 | Consolidated HK\$'000 |
|---|--------------------------|--|---|---------------------------------|--|--------------------------|
| Result Segment results12,096,3911,443,666(3,836)(14,405)13,521,816Unallocated other income Gain on changes in fair value of investment properties736,436736,436Gain on changes in fair value of derivative financial instruments27,38127,381Unallocated expenses(536,174)8hare of results of jointly controlled entities414,183Finance costs(669,582)(669,582) | | | | | | |
| Segment results12,096,3911,443,666(3,836)(14,405)13,521,816Unallocated other income736,436Gain on changes in fair value of investment properties4,000,974Gain on changes in fair value of derivative financial instruments27,381Unallocated expenses(536,174)Share of results of jointly controlled entities414,183 (669,582) | External Sales | 38,521,782 | 3,719,918 | 574,214 | 1,547,715 | 44,363,629 |
| Unallocated other income736,436Gain on changes in fair value of investment properties4,000,974Gain on changes in fair value of derivative financial instruments27,381Unallocated expenses(536,174)Share of results of jointly | | 10 00 / 00 / | | (2.02.0) | (1.1.105) | |
| Gain on changes in fair value of investment properties4,000,974Gain on changes in fair value of derivative financial instruments27,381Unallocated expenses(536,174)Share of results of jointly controlled entities414,183Finance costs(669,582) | Segment results | 12,096,391 | 1,443,666 | (3,836) | (14,405) | 13,521,816 |
| of investment properties4,000,974Gain on changes in fair value of derivative financial instruments27,381Unallocated expenses(536,174)Share of results of jointly controlled entities414,183Finance costs(669,582) | | | | | | 736,436 |
| of derivative financial27,381instruments27,381Unallocated expenses(536,174)Share of results of jointly controlled entities414,183Finance costs(669,582) | of investment properties | | | | | 4,000,974 |
| Unallocated expenses(536,174)Share of results of jointly controlled entities414,183Finance costs(669,582) | of derivative financial | | | | | |
| Share of results of jointly controlled entities414,183Finance costs(669,582) | | | | | | <i>,</i> |
| controlled entities414,183Finance costs(669,582) | • | | | | | (536,174) |
| (00,002) | 5 5 | | | | | 414,183 |
| Profit before taxation 17,495,034 | Finance costs | | | | _ | (669,582) |
| | Profit before taxation | | | | - | 17,495,034 |

Year ended 31 December 2011

| | Sale of developed properties HK\$'000 (Restated) | Property investments and management HK\$'000 (Restated) | Hotel operations HK\$'000 | Construction, decoration services and others HK\$'000 | Consolidated HK\$'000 (Restated) |
|---|--|---|---------------------------------|--|--|
| Revenue | | | | | |
| External Sales | 31,300,719 | 2,624,650 | 597,587 | 1,271,845 | 35,794,801 |
| Result | | | | | |
| Segment results | 10,258,837 | 1,080,481 | (9,616) | (14,300) | 11,315,402 |
| Unallocated other income | | | | | 1,208,827 |
| Gain on changes in fair value of investment properties | | | | | 3,372,166 |
| Gain on changes in fair value of derivative financial | | | | | |
| instruments | | | | | 46,662 |
| Unallocated expenses | | | | | (813,631) |
| Share of results of associates | | | | | 49,444 |
| Share of results of a jointly controlled entity | | | | | (4,112) |
| Finance costs | | | | | (698,748) |
| Profit before taxation | | | | - | 14,476,010 |

Except for investment properties which were reviewed based on the initial cost, the accounting policies of the operating segments are the same as the Group's accounting policies. Segment result represents the profit earned or loss before taxation incurred by each segment without allocation of incomes or expenses which are not recurring in nature or unrelated to the CODM's assessment of the Group's operating performance, e.g. fair value changes on investment properties, central administration costs, directors' salaries, share of results of jointly controlled entities and finance costs. Segment revenues and results are the measure reported to the CODM for the purposes of resource allocation and performance assessment.

| | Year ended 31 December | | |
|----------------------------------|------------------------|--|--|
| | 2012 HK\$'000 | 2011 HK\$'000 (Restated) | |
| Current income tax: | | | |
| Hong Kong profits tax | (790) | (773) | |
| PRC corporate income tax | (2,871,317) | (2,307,546) | |
| PRC withholding income tax | (316,793) | - | |
| | (3,188,900) | (2,308,319) | |
| Land appreciation tax in the PRC | (2,090,654) | (3,095,942) | |
| Deferred income taxation | (1,018,490) | (747,185) | |
| | (6,298,044) | (6,151,446) | |

The Group's applicable income tax rates for Hong Kong profits tax, PRC corporate income tax and PRC withholding income tax are 16.5%, 25% and 5%, respectively, for the year ended 31 December 2012 (2011: 16.5%, 25% and 5%).

Land appreciation tax in the PRC is provided for sales of properties at progressive rates ranging from 30% to 60% of the appreciation value, with an exemption provided for sales of ordinary residential properties if their appreciation values do not exceed 20% of the sum of the total deductible items.

Voor and ad 21 December

5. **Profit for the year**

Profit for the year has been arrived at after charging the following items:

| | | 2011 |
|---|----------|------------------------|
| | HK\$'000 | HK\$'000 (Restated) |
| Amortisation of land use rights | 7,614 | 7,662 |
| Depreciation of property, plant and equipment | 331,942 | 319,381 |

6. Dividends

| | Year ended 31 D | ecember |
|--|------------------|-----------------------------|
| | 2012 HK\$'000 | 2011 HK\$'000 |
| Interim dividend, HK6.3 cents (2011: HK9.5 cents) per ordinary share (Note a) | 362,877 | 551,696 |
| Final dividend, proposed, of HK27.3 cents (2011: HK16.6 cents) per ordinary share (Note b) | <u> </u> | <u>967,330</u> 1,519,026 |

Notes:

- (a) An interim dividend for the six months ended 30 June 2012 of HK6.3 cents per ordinary share, totalling approximately HK\$362,877,000 (six months ended 30 June 2011: HK9.5 cents per ordinary share, totalling approximately HK\$551,696,000) has been approved in a meeting held by the Board on 17 August 2012.
- (b) At a meeting held on 15 March 2013, the Board proposed a final dividend of HK27.3 cents per ordinary share, totalling approximately HK\$1,590,880,000 for the year ended 31 December 2012. This proposed dividend is not reflected as a dividend payable in the consolidated financial statements for the year ended 31 December 2012, but will be reflected as an appropriation for the year ending 31 December 2013.

A final dividend for the year ended 31 December 2011 of HK16.6 cents per ordinary share, totalling approximately HK\$967,330,000 has been approved at the Company's Annual General Meeting on 21 June 2012 and paid during the year.

7. Earnings per share

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

| - | Year ended 31 | December |
|--|---------------|---------------|
| | 2012 | 2011 |
| | HK\$'000 | HK\$'000 |
| | | (Restated) |
| Earnings Earnings for the purposes of basic and diluted earnings per share (profit for the year attributable to owners of the Company) | 10,568,598 | 8,121,094 |
| - | | |
| _ | Year ended 31 | December |
| Number of shares | 2012 | 2011 |
| Weighted average number of ordinary shares for the purpose of basic earnings per share Effect of dilutive potential ordinary shares on | 5,810,018,346 | 5,464,557,214 |
| - Share options | 8,606,650 | 9,582,539 |
| - Shares held under Strategic Incentive Award Scheme - unvested | - | 7,543,755 |
| Weighted average number of ordinary shares for the purpose of diluted earnings per share | 5,818,624,996 | 5,481,683,508 |

The weighted average number of ordinary shares has been arrived at after deducting the effect on 2,090,000 shares (2011: 18,172,000 shares) held by BOCI - Prudential Trustee Limited, a trustee company for the Company's Strategic Incentive Award Scheme.

8. Trade receivables, other receivables, prepayments and deposits

| $\begin{array}{cccc} HK\$'000 & HK\$'000 & HK\$'000 \\ (Restated) & (Restated) \\ (Restated) & (Restated) \\ 2,686,360 & 1,697,977 & 1,268,792 \\ Less: allowance for doubtful debts & (146,616) & (161,136) & (359,236) \\ 2,539,744 & 1,536,841 & 909,556 \\ \hline \\ Prepayments for acquisition of land use rights (Note b) & 4,207,268 & 15,763,361 & 20,407,104 \\ Other receivables & 1,637,349 & 1,515,026 & 1,096,323 \\ Less: allowance for doubtful debts & (266,562) & (346,309) & (375,182) \\ 1,370,787 & 1,168,717 & 721,141 \\ \hline \\ Prepayments and deposits & 4,915,531 & 2,557,954 & 2,098,542 \\ 13,033,330 & 21,026,873 & 24,136,343 \\ \hline \end{array}$ | | 31-Dec-12 | 31-Dec-11 | 1-Jan-11 |
|---|---|------------|------------|------------|
| Trade receivables (Note a) 2,686,360 1,697,977 1,268,792 Less: allowance for doubtful debts (146,616) (161,136) (359,236) 2,539,744 1,536,841 909,556 Prepayments for acquisition of land use rights (Note b) 4,207,268 15,763,361 20,407,104 Other receivables 1,637,349 1,515,026 1,096,323 Less: allowance for doubtful debts (266,562) (346,309) (375,182) 1,370,787 1,168,717 721,141 Prepayments and deposits 4,915,531 2,557,954 2,098,542 | | HK\$'000 | HK\$'000 | HK\$'000 |
| Less: allowance for doubtful debts (146,616) (161,136) (359,236) 2,539,744 1,536,841 909,556 Prepayments for acquisition of land use rights (Note b) 4,207,268 15,763,361 20,407,104 Other receivables 1,637,349 1,515,026 1,096,323 Less: allowance for doubtful debts (266,562) (346,309) (375,182) 1,370,787 1,168,717 721,141 Prepayments and deposits 4,915,531 2,557,954 2,098,542 | | | (Restated) | (Restated) |
| (correct) (correct) (correct) (correct) 2,539,744 1,536,841 909,556 Prepayments for acquisition of land use rights (Note b) 4,207,268 15,763,361 20,407,104 Other receivables 1,637,349 1,515,026 1,096,323 Less: allowance for doubtful debts (266,562) (346,309) (375,182) 1,370,787 1,168,717 721,141 Prepayments and deposits 4,915,531 2,557,954 2,098,542 | Trade receivables (Note a) | 2,686,360 | 1,697,977 | 1,268,792 |
| Prepayments for acquisition of land use rights (Note b) 4,207,268 15,763,361 20,407,104 Other receivables 1,637,349 1,515,026 1,096,323 Less: allowance for doubtful debts (266,562) (346,309) (375,182) 1,370,787 1,168,717 721,141 Prepayments and deposits 4,915,531 2,557,954 2,098,542 | Less: allowance for doubtful debts | (146,616) | (161,136) | (359,236) |
| Other receivables 1,637,349 1,515,026 1,096,323 Less: allowance for doubtful debts (266,562) (346,309) (375,182) 1,370,787 1,168,717 721,141 Prepayments and deposits 4,915,531 2,557,954 2,098,542 | | 2,539,744 | 1,536,841 | 909,556 |
| Less: allowance for doubtful debts (266,562) (346,309) (375,182) 1,370,787 1,168,717 721,141 Prepayments and deposits 4,915,531 2,557,954 2,098,542 | Prepayments for acquisition of land use rights (Note b) | 4,207,268 | 15,763,361 | 20,407,104 |
| Prepayments and deposits 4,915,531 2,557,954 2,098,542 | Other receivables | 1,637,349 | 1,515,026 | 1,096,323 |
| Prepayments and deposits 4,915,531 2,557,954 2,098,542 | Less: allowance for doubtful debts | (266,562) | (346,309) | (375,182) |
| | | 1,370,787 | 1,168,717 | 721,141 |
| 13,033,330 21,026,873 24,136,343 | Prepayments and deposits | 4,915,531 | 2,557,954 | 2,098,542 |
| | | 13,033,330 | 21,026,873 | 24,136,343 |

Notes:

(a) Trade receivables

Proceeds receivable in respect of sale of properties are settled in accordance with the terms stipulated in the sale and purchase agreements. Generally, purchasers of properties are required to settle the balance within 30 days as specified in the sales and purchase agreements or not granted with any credit period.

Except for the proceeds receivable from sale of properties, rental income from lease of properties and proceeds from construction contracts which are payable in accordance with the terms of the relevant agreements, the Group generally allows a credit period not exceeding 45 days to its customers.

8. Trade receivables, other receivables, prepayments and deposits (continued)

The following is an aging analysis of trade receivables (net of allowance of doubtful debts) as at 31 December 2012:

| | 31-Dec-12 HK\$'000 | 31- Dec-11 HK\$'000 | 1-Jan-11 HK\$'000 |
|-----------------|-----------------------|------------------------|----------------------|
| Within one year | 2,405,177 | 1,356,466 | 712,258 |
| Over one year | 134,567 | 180,375 | 197,298 |
| | 2,539,744 | 1,536,841 | 909,556 |

(b) Prepayments for acquisition of land use rights

The amount represents the prepayments made by the Group for the acquisition of land use rights in the Chinese Mainland for property development for sale. The land use right certificates have not yet been obtained by the Group at the end of the reporting period.

9. Trade and other payables

| | 31-Dec-12 HK\$'000 | 31-Dec-11 HK\$'000 (Restated) | 1-Jan-11 HK\$'000 (Restated) |
|--|-----------------------|---|---|
| Trade payables (Note a) Other payables (Note b) | 16,026,752 | 9,139,200 6,190,184 | 5,433,162 2,396,011 |
| | 23,910,202 | 15,329,384 | 7,829,173 |

Notes:

(a) The following is an aging analysis of trade payables at 31 December 2012:

| | 31-Dec-12 HK\$'000 | 31-Dec-11 HK\$'000 (Restated) | 1-Jan-11 HK\$'000 (Restated) |
|-----------------|-----------------------|---|--|
| Within one year | 13,299,753 | 5,957,855 | 3,751,291 |
| Over one year | 2,726,999 | 3,181,345 | 1,681,871 |
| | 16,026,752 | 9,139,200 | 5,433,162 |

(b) Amounts include mainly receipt in advance, other taxes payable, temporary receipts and accrued salaries.

CHAIRMAN'S STATEMENT

In 2012, the Group's consolidated turnover and profit attributable to shareholders reached HK\$44,364 million and HK\$10,569 million, increased by 23.9% and 30.1% respectively over the corresponding period of 2011. As of 31 December 2012, the Group's earnings per share increased by 22.4% year-on-year to HK181.9 cents, and net assets per share increased by 13.8% over the same period of 2011 to HK\$11.86.

The board of directors recommended a final dividend of HK27.3 cents per share, together with the 2012 interim dividend of HK6.3 cents, the annual dividend in 2012 amounted to HK33.6 cents per share, representing an increase of 28.7% over the full year dividend of 2011. The full year payout ratio was at 27.0% of core net profit attributable to shareholders, excluding gains in fair value of investment properties.

BUSINESS REVIEW

In 2012, the Group managed to better balance the needs between expedited property sales and pursuit in profit margin, thus achieved substantial growth, not only in contracted sales, turnover, but also in net profit. During the year under review, the Group achieved consolidated turnover and profit attributable to shareholders of HK\$44,364 million and HK\$10,569 million respectively. Specifically, turnover from the residential development business reached HK\$38,522 million, up by 23.1% year-on-year; rental income from investment property business and hotel operation totalled HK\$3,836 million, representing a year-on-year growth of 37.4%.

Residential Development

In 2012, the Group achieved residential contracted sales of RMB52,193 million involving a total GFA of 4.74 million square meters, leapt by 45.2% and 59.1% respectively over the corresponding period of 2011.

In 2012, the Group continued to implement its on-going strategy to speed up asset turn. During the year, a total of eight projects launched presales within 12 months after land acquisition.

In order to meet the end-user demand from first-time home buyers and first-time upgraders, the Group has continued its efforts to adjust its product mix to introduce small-to-medium sized units to the market. In 2012, over 85.0% of the total units contracted were those with unit size below 144 square meters.

In 2012, Beijing Oak Bay and Chengdu Twenty-four City were rewarded Tien-yow Jeme Civil Engineering Prize by National Civil Engineering Association of China. Dalian Oriental Xanadu, Dalian Maritime and Shenyang City Crossing were rewarded Guangsha Award. According to a survey conducted by Ipsos, the Group scored 86 points in customer satisfaction in 2012 among the Group's residential customers.

Investment Property

With the grand openings of Chengdu MIXc and Nanning MIXc during the year, the Group has by now a total of five MIXc malls in operation. Total GFA of operational investment property reached 2.21 million square meters as at the end of 2012, increased by 0.60 million square meters from the year end of 2011. Continued expansion in operational scale of investment properties has laid down a solid foundation for a sustainable and rapid growth in the Group's rental income.

Value-added Services

As a unique component of the Group's business model, value-added services embody the Group's core competitiveness. In 2012, while the Group further strengthened its promotion and innovation in value-added services in relation to decoration and furniture, the Group launched its pilot projects with the focus in provision of tailor-made customer services. Specifically, the property management service piloted in Beijing Eco-Living and butler service piloted in Shanghai the Bound of Bund has proved to be successful and could be introduced to a greater number of projects or even Group-wide. Within the Group, the value-added services have now been implemented in 34 projects, involving a total GFA of over 2.30 million square meters.

Landbank

As of 10 March 2013, the Group's geographical reach was further expanded to 42 cities with a total land bank of GFA 29.36 million square meters, among which saleable residential land bank was 24.26 million square meters and land bank for investment properties under construction or land bank planned for investment properties was 5.10

million square meters. In 2012, the Group continued to allocate resources on a strategy-guided basis, which prioritizes "residential + commercial" projects. Within the year, the Group acquired 10 projects, 7 of which are "residential + commercial" projects. Total GFA acquired in 2012 was 4.90 million square meters, among which 1.25 million square meters were for investment property, accounting for 25.5% of the total land bank acquired in 2012.

The Group's current land bank can satisfy future development need for the coming 3 to 5 years, and the Group's national strategic layout has been largely completed. However, in order to sustain our growth during "twelfth five-year" period and to increase profit contribution from investment properties, the Group will continue to add low-cost land bank in a discipline and strategy-guided manner and on a selective basis.

Finance

In 2012, thanks to its more prudent financial policies, the Group's total interest bearing debt ratio, net gearing ratio and EBTIDA to interest coverage ratio were all kept well under control within the ranges set by rating agencies for maintaining investment grade credit rating. Specifically, total interest bearing debt ratio fell notably to 43.9% as at the end of 2012 from 48.0% in 2011, while net gearing ratio dropped from 68.9% to 49.6% over the same period. During the year of 2012, the Group's credit rating was "BBB/stable outlook" as granted by both Standard and Poor's and Moody's.

OUTLOOK

In 2013, the Group will closely monitor property market and make continued efforts to enhance our capability to foresee the changes in market conditions and to respond to those changes. While the Chinese property market is expected to face certain uncertainties on policy front in 2013, the Group is still confident in its future prospect. While the Group is expected to sustain its growth both in residential bookable area and in saleable resources in 2013, the Group's bookable and saleable resources in the year are more broadly based on a much larger number of projects and more geographically diversified in more cities, with a greater majority of those resources being designed to cater for end-user demand in tier-two and tier-three cities.

As of 10 March 2013, the Group has achieved total contracted sales of RMB13,727 million year-to-date. Together with the contracted value of RMB52,468 million achieved before the end of 2012 but remained unrecognized, the Group had a total contracted value of RMB66,195 million available for booking in 2013 and onwards. Specifically, the Group has so far locked in RMB40,071 million in development revenue for recognition in 2013, thus laid a solid foundation for promising financial results for 2013.

MANAGEMENT DISCUSSION AND ANALYSIS

In 2012, the Group's residential development and investment property business both achieved satisfactory performance. Overall contracted sales and construction schedule were in line with management's expectation, laying down a solid foundation for promising financial results of 2013.

REVIEW OF RESIDENTIAL DEVELOPMENT BUSINESS IN 2012

In 2012, the Group achieved contracted sales of RMB52,193 million with the area sold totalling 4.74 million square meters, representing a significant growth of 45.2% and 59.1% year-on-year respectively.

Sales breakdown by cities during the year of 2012 are set out as follows:

| City | Contracted | Value | Area Sold | | |
|----------|------------|-------|-----------|------|--|
| City | RMB'000 | % | Sqm | % | |
| Beijing | 5,957,480 | 11.4% | 203,922 | 4.3% | |
| Shanghai | 3,988,767 | 7.6% | 125,288 | 2.6% | |
| Shenzhen | 210,028 | 0.4% | 1,973 | 0.0% | |
| Chengdu | 4,726,843 | 9.1% | 462,016 | 9.8% | |
| Wuhan | 1,423,238 | 2.7% | 118,824 | 2.5% | |
| Hefei | 2,431,296 | 4.7% | 328,377 | 6.9% | |
| Hangzhou | 572,276 | 1.1% | 25,257 | 0.5% | |

| Cite | Contracted Val | ue | Area Sold | |
|-------------|----------------|--------|-----------|--------|
| City | RMB'000 | % | Sqm | % |
| Wuxi | 1,802,942 | 3.5% | 187,827 | 4.0% |
| Ningbo | 2,433,615 | 4.7% | 202,424 | 4.3% |
| Dalian | 2,503,231 | 4.8% | 219,604 | 4.5% |
| Changsha | 1,411,044 | 2.7% | 263,017 | 5.6% |
| Suzhou | 1,469,076 | 2.8% | 89,965 | 1.9% |
| Shenyang | 3,467,295 | 6.6% | 385,833 | 8.1% |
| Chongqing | 2,341,855 | 4.5% | 338,963 | 7.2% |
| Xiamen | 429,084 | 0.8% | 43,600 | 0.9% |
| Tianjin | 1,105,026 | 2.1% | 138,293 | 2.9% |
| Mianyang | 360,793 | 0.7% | 66,878 | 1.4% |
| Nanning | 1,712,273 | 3.3% | 72,595 | 1.5% |
| Fuzhou | 1,185,168 | 2.3% | 111,351 | 2.3% |
| Changzhou | 631,998 | 1.2% | 95,531 | 2.0% |
| Nanjing | 801,197 | 1.5% | 31,718 | 0.7% |
| Nantong | 579,284 | 1.1% | 80,256 | 1.7% |
| Anshan | 389,951 | 0.7% | 41,313 | 0.9% |
| Qingdao | 1,068,963 | 2.0% | 40,681 | 0.9% |
| Yangzhou | 507,239 | 1.0% | 60,040 | 1.3% |
| Tangshan | 810,986 | 1.6% | 94,885 | 2.0% |
| Xuzhou | 378,200 | 0.7% | 32,285 | 0.7% |
| Changchun | 509,524 | 1.0% | 70,673 | 1.5% |
| Nanchang | 562,292 | 1.1% | 67,279 | 1.4% |
| Wanning | 1,392,459 | 2.7% | 55,986 | 1.2% |
| Harbin | 442,591 | 0.8% | 60,529 | 1.3% |
| Taizhou | 624,161 | 1.2% | 93,610 | 2.0% |
| Zibo | 791,306 | 1.5% | 131,772 | 2.8% |
| Yancheng | 394,532 | 0.8% | 69,391 | 1.5% |
| Weihai | 874,876 | 1.7% | 98,688 | 2.1% |
| Qinhuangdao | 332,224 | 0.6% | 46,118 | 1.0% |
| Ganzhou | 900,442 | 1.7% | 85,484 | 1.8% |
| Rizhao | 669,499 | 1.3% | 93,808 | 2.0% |
| Total | 52,193,054 | 100.0% | 4,736,054 | 100.0% |

Sales breakdown by the Group's major projects in 2012:

| Project | City | Project Type | Total GFA | Accumulated area sold as of 31 Dec 2012 (Sqm) | Area sold in 2012 (Sqm) | Average selling price in 2012 (RMB/Sqm) |
|-------------------|----------|------------------------------|-----------|--|-------------------------------|--|
| Oak Bay | Beijing | Mid-high density residential | 646,604 | 297,898 | 50,973 | 32,575 |
| Eco Living | Beijing | High density residential | 217,490 | 193,241 | 39,747 | 40,818 |
| Positano Vita | Beijing | Mid-low density residential | 286,121 | 51,018 | 41,993 | 26,163 |
| Park Land | Beijing | Mid-low density residential | 227,323 | 86,475 | 46,419 | 26,632 |
| The Bund Side | Shanghai | High density residential | 87,677 | 3,139 | 1,045 | 63,244 |
| The Bound of Bund | Shanghai | High density residential | 166,917 | 42,948 | 11,477 | 88,906 |
| Oak Bay | Shanghai | Mid-low density residential | 230,795 | 145,628 | 35,746 | 37,517 |
| Central Park | Shanghai | Mid-low density residential | 467,197 | 114,268 | 55,367 | 22,325 |
| Eternal Palace | Shanghai | Low density residential | 121,719 | 10,767 | 9,988 | 20,808 |
| Park Lane Manor | Shenzhen | High density residential | 110,000 | 103,752 | 1,973 | 106,475 |
| Jade City | Chengdu | Mid-high density residential | 1,034,348 | 732,190 | 49,811 | 18,682 |

| Project | City | Project Type | Total GFA | Accumulated area sold as of 31 Dec 2012 (Sqm) | Area sold in 2012 (Sqm) | Average selling price in 2012 (RMB/Sqm) |
|---------------------------------|-----------|------------------------------|--------------------|--|-------------------------------|--|
| Twenty-Four City | Chengdu | High density residential | 1,620,000 | 695,328 | 121,123 | (KWIB/SqIII) 11,587 |
| Phoenix City | Chengdu | High density residential | 698,590 | 651,711 | 106,708 | 9,200 |
| Oak Bay | Chengdu | High density residential | 527,913 | 263,462 | 79,722 | 7,211 |
| Emerald Forest | Chengdu | Mid-high density residential | 205,700 | 94,449 | 67,055 | 8,021 |
| Jinyue Bay | Chengdu | Mid-low density residential | 336,420 | 14,495 | 8,241 | 17,809 |
| Phoenix City | Wuhan | Mid-high density residential | 141,300 | 136,634 | 2,735 | 31,551 |
| Central Park | Wuhan | Mid-high density residential | 346,696 | 256,066 | 40,626 | 12,148 |
| Oak Bay | Wuhan | Mid-low density residential | 476,000 | 131,474 | 62,557 | 9,777 |
| Landmark Residence | Wuhan | High density residential | 41,231 | 34,415 | 12,836 | 17,235 |
| French Annecy | Hefei | Mid-low density residential | 202,020 | 200,804 | 7,243 | 8,710 |
| Park Lane Manor | Hefei | Mid-high density residential | 174,522 | 216,510 | 3,281 | 3,596 |
| Palace Glorious | Hefei | High density residential | 199,500 | 206,926 | 28,539 | 6,362 |
| Oak Bay | Hefei | Mid-high density residential | 677,600 | 199,977 | 162,938 | 6,764 |
| The Arch | Hefei | High density residential | 618,292 | 139,004 | 118,544 | 8,905 |
| Taihu Int'l Community | Wuxi | Mid-low density residential | 1,246,623 | 832,975 | 162,932 | 8,903 |
| 2 | Wuxi | - | 260,000 | 39,866 | 24,642 | 13,420 |
| Top Mansion | | Mid-high density residential | | | | |
| Tuscany Lake Valley The Arch | Ningbo | Low density residential | 130,352 196,000 | 48,625 | 4,959 | 26,993 |
| | Ningbo | Mid-high density residential | · · · · | 125,056 | 103,961 | 11,727 |
| Yuyao Rainbow City | Ningbo | Mid-high density residential | 196,062 | 85,381 | 85,381 | 11,828 |
| Oriental Xanadu | Dalian | Mid-low density residential | 166,662 | 99,991 | 15,604 | 39,440 |
| Maritime | Dalian | Mid-high density residential | 1,309,592 | 613,910 | 123,343 | 7,597 |
| CR Plaza | Dalian | High density residential | 472,600 | 72,624 | 72,624 | 12,173 |
| Phoenix City | Changsha | High density residential | 1,155,439 | 838,581 | 188,908 | 5,490 |
| Oak Bay | Changsha | High density residential | 460,664 | 63,166 | 63,166 | 5,530 |
| Suzhou Villa | Suzhou | Low density residential | 67,595 | 41,363 | 9,848 | 32,765 |
| The Bound of Kunyu | Suzhou | Mid-low density residential | 285,987 | 80,475 | 44,016 | 18,116 |
| Oak Bay | Suzhou | Mid-high density residential | 362,543 | 61,369 | 33,739 | 9,822 |
| MIXc Residence | Shenyang | High density residential | 144,313 | 69,673 | 28,185 | 20,498 |
| The Arch | Shenyang | High density residential | 280,000 | 269,491 | 64,059 | 10,591 |
| Oak Bay | Shenyang | Mid-high density residential | 892,414 | 297,643 | 114,510 | 6,678 |
| CR Plaza | Shenyang | High density residential | 252,040 | 73,899 | 64,091 | 8,286 |
| The Bound of Mukden | Shenyang | Mid-high density residential | 419,100 | 65,799 | 65,799 | 8,869 |
| Park Lane Manor | Shenyang | High density residential | 240,600 | 9,773 | 9,773 | 8,380 |
| Twenty-Four City | Chongqing | High density residential | 1,738,900 | 607,231 | 169,775 | 7,350 |
| Central Park | Chongqing | High density residential | 572,665 | 298,256 | 146,262 | 6,741 |
| Oak Bay | Xiamen | High density residential | 307,830 | 56,057 | 43,600 | 9,841 |
| Oak Bay | Tianjin | Mid-low density residential | 152,200 | 72,799 | 66,652 | 7,810 |
| Central Park | Tianjin | Mid-low density residential | 706,341 | 96,907 | 71,641 | 8,158 |
| Central Park | Mianyang | Mid-high density residential | 758,118 | 152,382 | 57,190 | 5,821 |
| City Crossing Office | Nanning | Office | 154,200 | 52,090 | 13,349 | 26,569 |
| MIXc Residence | Nanning | High density residential | 231,418 | 59,246 | 59,246 | 22,915 |
| Oak Bay | Fuzhou | Mid-low density residential | 603,108 | 320,031 | 109,842 | 10,700 |
| CR Int'l Community | Changzhou | Mid-high density residential | 1,243,354 | 172,518 | 95,531 | 6,616 |
| Ning Mansion | Nanjing | High density residential | 277,792 | 44,211 | 31,718 | 25,260 |
| Oak Bay | Nantong | Mid-high density residential | 415,200 | 160,806 | 80,256 | 7,218 |
| Oak Bay | Anshan | Mid-high density residential | 235,000 | 41,313 | 41,313 | 9,439 |
| City Crossing | Qingdao | High density residential | 369,202 | 37,636 | 37,636 | 27,674 |
| Oak Bay | Yangzhou | Mid-low density residential | 200,260 | 105,417 | 58,230 | 8,515 |

| Project | City | Project Type | Total GFA | Accumulated area sold as of 31 Dec 2012 (Sqm) | Area sold in 2012 (Sqm) | Average selling price in 2012 (RMB/Sqm) |
|--------------------|-------------|------------------------------|-----------|--|-------------------------------|--|
| Oak Bay | Tangshan | Mid-high density residential | 463,400 | 169,231 | 94,885 | 8,547 |
| Royal Palace | Xuzhou | Mid-low density residential | 351,569 | 32,285 | 32,285 | 11,714 |
| Oak Bay | Changchun | Mid-high density residential | 247,100 | 70,470 | 70,470 | 6,848 |
| Oak Bay | Nanchang | Mid-high density residential | 279,924 | 67,279 | 67,279 | 8,358 |
| Shimei Bay Palace | Wanning | Low density residential | 967,062 | 72,236 | 55,986 | 24,872 |
| Park Lane Manor | Harbin | Mid-high density residential | 80,250 | 60,529 | 60,529 | 7,312 |
| CR Int'l Community | Taizhou | High density residential | 792,500 | 127,912 | 93,610 | 6,668 |
| Central Park | Zibo | High density residential | 444,600 | 115,738 | 60,251 | 5,952 |
| The Arch | Zibo | High density residential | 178,500 | 50,932 | 50,932 | 7,476 |
| Oak Bay | Yancheng | Mid-high density residential | 350,000 | 90,591 | 66,393 | 5,922 |
| City Crossing | Weihai | Mid-high density residential | 575,000 | 86,693 | 86,693 | 9,591 |
| Oak Bay | Qinhuangdao | Mid-high density residential | 193,115 | 46,118 | 46,118 | 7,204 |
| City Crossing | Ganzhou | High density residential | 696,060 | 85,484 | 85,484 | 10,533 |
| City Crossing | Rizhao | High density residential | 420,000 | 79,077 | 79,077 | 7,795 |

Details of the Projects Delivered and Booked in 2012

In 2012, the Group's residential development business recorded a turnover of HK\$38,522 million with 2.61 million square meters delivered, representing a year-on-year growth of 23.1% and 20.4% respectively. The Group's gross profit margin of residential development business fell by 2.6 percentage points from 39.5% in 2011 to 36.9% in 2012, mainly due to change in the project mix with an increase in the proportion of lower margin projects being booked in 2012 as compared with that for the previous year.

Details of the projects booked and turnover of the Group in 2012 are listed below:

| Project Name | Turnover (HK\$'000) | Area Booked (Sqm) |
|----------------------------|---------------------|-------------------|
| Beijing Oak Bay | 1,341,014 | 37,437 |
| Beijing Eco Living | 1,184,861 | 27,222 |
| Beijing Park Land | 1,139,902 | 34,210 |
| Beijing Positano Vita | 228,482 | 8,807 |
| Others | 314,420 | 14,507 |
| Beijing Subtotal | 4,208,679 | 122,183 |
| Shanghai The Bound of Bund | 1,473,961 | 20,709 |
| Shanghai Oak Bay | 1,629,297 | 35,849 |
| Shanghai Central Park | 2,574,444 | 83,959 |
| Shanghai Subtotal | 5,677,702 | 140,517 |
| Shenzhen Park Lane Manor | 258,464 | 1,973 |
| Chengdu Phoenix City | 1,177,065 | 116,380 |
| Chengdu Oak Bay | 1,570,007 | 170,146 |
| Chengdu Twenty-Four City | 1,405,237 | 93,089 |
| Chengdu Jade City | 104,398 | 8,274 |
| Chengdu Ginkgo Park | 638,432 | 55,330 |
| Chengdu Subtotal | 4,895,139 | 443,219 |
| Wuhan Landmark Residence | 665,500 | 33,296 |
| Wuhan Phoenix City | 105,490 | 2,628 |
| Wuhan Oak Bay | 1,402,178 | 107,292 |
| Wuhan Central Park | 337,207 | 21,407 |
| Wuhan Subtotal | 2,510,375 | 164,623 |

| Project Name | Turnover (HK\$'000) | Area Booked (Sqm) |
|------------------------------|---------------------|-------------------|
| Hefei Palace Glorious | 238,417 | 31,692 |
| Hefei French Annecy | 70,724 | 7,791 |
| Hefei Park Lane Manor | 152,401 | 19,075 |
| Hefei Subtotal | 461,542 | 58,558 |
| Wuxi Taihu Int'l Community | 2,939,314 | 249,746 |
| Ningbo Tuscany Lake | 88,086 | 3,112 |
| Dalian Oriental Xanadu | 858,136 | 14,361 |
| Dalian Maritime | 2,111,009 | 210,569 |
| Dalian Subtotal | 2,969,145 | 224,930 |
| Changsha Phoenix City | 1,273,128 | 202,704 |
| Suzhou Villa | 373,179 | 9,248 |
| Suzhou Oak Bay | 489,240 | 37,051 |
| Suzhou The Bound of Kunyu | 1,315,061 | 41,118 |
| Suzhou Subtotal | 2,177,480 | 87,417 |
| Shenyang Oak Bay | 1,083,798 | 86,336 |
| Shenyang The Arch | 1,004,310 | 65,301 |
| Shenyang CR Plaza | 78,424 | 15,211 |
| Shenyang Subtotal | 2,166,532 | 166,848 |
| Chongqing Twenty-Four City | 439,340 | 49,516 |
| Chongqing Central Park | 656,464 | 79,574 |
| Chongqing Subtotal | 1,095,804 | 129,090 |
| Xiamen Oak Bay | 717,996 | 56,050 |
| Tianjin Central Park | 275,315 | 17,599 |
| Mianyang Central Park | 538,893 | 80,231 |
| Nanning City Crossing | 1,504,151 | 52,774 |
| Fuzhou Oak Bay | 2,081,977 | 157,182 |
| Changzhou CR Int'l Community | 723,499 | 81,621 |
| Nantong Oak Bay | 993,882 | 80,597 |
| Yangzhou Oak Bay | 964,679 | 86,451 |
| Total | 38,521,782 | 2,607,425 |

Since the beginning of 2013, the Group has maintained its momentum in project sales and has achieved satisfactory sales performance. As of 10 March 2013, the Group has achieved contracted sales of RMB13,727 million involving a total of 1.15 million square meters in GFA, representing a year-on-year growth of 175.8% and 151.8% respectively. Together with contracted sales of RMB52,468 million that were achieved before 2013 but remained unbooked, the Group has accumulated RMB66,195 million in sales that were contracted but unbooked and are available for recognition in 2013 and years to come. Specifically, the Group has locked in RMB40,071 million from residential development for revenue recognition in 2013, thus laying down a solid foundation for promising financial results in the year of 2013.

REVIEW OF INVESTMENT PROPERTY BUSINESS IN 2012

As of 31 December 2012, book value of the investment properties of the Group totalled HK\$44,357 million, accounted for 19.4% of the Group's total assets value. In compliance with relevant accounting policies, during the year under review, a revaluation gain of HK\$3,320 million (net of taxation and minority interests) was booked according to an appraisal conducted by an independent third party on the Group's investment properties, including projects under construction. In 2012, the turnover of property leasing business including hotel business amounted to HK\$3,836 million, representing a year-on-year growth of 37.4%.

The following table sets out the turnover and occupancy rates of the key investment properties in 2012:

| | Tu | rnover (HK\$'0 | 00) | Average Occupancy Rate (%) | | |
|------------------------------|-----------|----------------|--------|----------------------------|-------|---------|
| Investment Property | 2012 | 2011 | % yoy | 2012 | 2011 | yoy(pt) |
| Beijing CR Building | 184,692 | 161,903 | 14.1% | 97.8% | 99.0% | -1.2 |
| Beijing Others | 509,858 | 240,622 | 111.9% | 92.9% | 99.4% | -6.5 |
| Shanghai CR Times Square | 260,630 | 238,614 | 9.2% | 97.0% | 99.5% | -2.5 |
| Shenzhen City Crossing | 1,111,452 | 983,960 | 13.0% | 99.5% | 94.5% | 5.0 |
| MIXc Hangzhou | 444,222 | 334,112 | 33.0% | 98.6% | 98.5% | 0.1 |
| Shenyang City Crossing | 437,227 | 155,215 | 181.7% | 85.5% | 93.5% | -8.0 |
| Chengdu City Crossing | 103,346 | N/A | N/A | 56.1% | N/A | N/A |
| MIXc Nanning | 131,114 | N/A | N/A | 95.2% | N/A | N/A |
| Others | 79,140 | 79,845 | -0.9% | N/A | N/A | N/A |
| Shenzhen Grand Hyatt Hotel | 471,791 | 456,892 | 3.3% | 69.8% | 66.8% | 3.0 |
| Shimei Bay Le Meridien Hotel | 102,423 | 140,695 | -27.2% | 33.8% | 50.9% | -17.1 |
| Property Management | 458,237 | 430,379 | 6.5% | N/A | N/A | N/A |

Details of the Group's key investment properties in the PRC are listed below:

| Property Name | City | Interest Attributable to the Group (%) | Total GFA (Sqm) | Attributable GFA (Sqm) | Usage |
|--|----------|--|--------------------|---------------------------|----------|
| Beijing CR Building | Beijing | 100.0% | 65,222 | 65,222 | Office |
| Rainbow City Commercial | Beijing | 98.5% | 115,900 | 114,180 | Retail |
| Rainbow City Office | Beijing | 98.5% | 13,000 | 12,807 | Office |
| Rainbow City Car Park | Beijing | 98.5% | 69,500 | 68,469 | Car Park |
| Block A,F and H, Phoenix Plaza, Office | Beijing | 97.1% | 80,986 | 78,629 | Office |
| Block A, Phoenix Plaza, Car Park | Beijing | 97.1% | 13,242 | 12,857 | Car Park |
| Block M, Phoenix Plaza, Mall | Beijing | 97.1% | 37,122 | 36,042 | Retail |
| Xidan Cultural Centre | Beijing | 97.1% | 36,184 | 35,131 | Retail |
| Grand Constellation Shopping Mall | Beijing | 97.1% | 16,787 | 16,298 | Retail |
| U-Space Mall | Beijing | 97.1% | 10,685 | 10,374 | Retail |
| Jing Tong Shops | Beijing | 97.1% | 17,952 | 17,430 | Retail |
| Phoenix City Commercial Street | Beijing | 97.1% | 13,210 | 12,826 | Retail |
| Huawei Building | Beijing | 48.6% | 54,214 | 26,318 | Retail |
| Huanan Building | Beijing | 15.3% | 70,058 | 10,735 | Retail |
| Building 22, Guanyingyuan | Beijing | 97.1% | 4,155 | 4,034 | Office |
| Jin Hui Garden | Beijing | 97.1% | 3,926 | 3,812 | Retail |
| Block 49, Fortune Island, Jade City | Beijing | 97.1% | 5,681 | 5,516 | Retail |
| Block 1, Plot B2, Jade City | Beijing | 97.1% | 2,007 | 1,948 | Retail |
| Others | Beijing | 97.1% | 34,729 | 33,717 | Others |
| Shanghai CR Times Square | Shanghai | 100.0% | 97,139 | 97,139 | |
| Commercial | | | 51,190 | 51,190 | Retail |
| Office | | | 36,843 | 36,843 | Office |
| Car Park | | | 9,106 | 9,106 | Car Park |
| Shenzhen City Crossing | Shenzhen | 100.0% | 323,748 | 323,748 | |
| The MIXc | | | 159,585 | 159,585 | Retail |
| Shenzhen CR Building | | | 40,990 | 40,990 | Office |
| Grand Hyatt Hotel | | | 67,506 | 67,506 | Hotel |
| Car Park | | | 55,667 | 55,667 | Car Park |
| Shenzhen Huarui Building | Shenzhen | 100.0% | 13,789 | 13,789 | Hotel |
| Chengdu City Crossing | Chengdu | 100.0% | 312,260 | 312,260 | |

| Property Name | City | Interest Attributable to the Group (%) | Total GFA (Sqm) | Attributable GFA (Sqm) | Usage |
|--|----------|--|--------------------|---------------------------|----------|
| The MIXc | | | 152,098 | 152,098 | Retail |
| Chengdu CR Building | | | 73,660 | 73,660 | Office |
| Car Park | | | 86,502 | 86,502 | Car Park |
| Hangzhou MIXc Ph.1 | Hangzhou | 60.0% | 242,845 | 145,707 | |
| The MIXc | | | 173,709 | 104,225 | Retail |
| Car Park | | | 69,136 | 41,482 | Car Park |
| Shenyang City Crossing | Shenyang | 100.0% | 305,905 | 305,905 | |
| The MIXc | | | 173,863 | 173,863 | Retail |
| Shenyang CR Building | | | 55,500 | 55,500 | Office |
| Car Park | | | 76,542 | 76,542 | Car Park |
| Hainan Wanning Shimei Bay Le Meridien Hotel | Wanning | 100.0% | 41,926 | 41,926 | Hotel |
| Nanning City Crossing | Nanning | 55.0% | 206,092 | 113,351 | |
| The MIXc | | | 136,092 | 74,851 | Retail |
| Car Park | | | 70,000 | 38,500 | Car Park |
| Total GFA | | | 2,208,264 | 1,920,170 | |
| Comprising : Retail | | | 1,230,263 | 1,006,422 | |
| Office | | | 370,356 | 367,685 | |
| Hotel | | | 123,221 | 123,221 | |
| Others | | | 484,424 | 422,842 | |

Details of the Group's key investment properties under construction or land bank planned for investment properties in the PRC are listed below:

| Property Name | City | Interest Attributable to the Group (%) | Total GFA (Sqm) | Attributable GFA (Sqm) | Usage |
|------------------------------|-----------|--|--------------------|---------------------------|------------|
| Grand Hyatt Hotel | Shenyang | 100.0% | 57,040 | 57,040 | Hotel |
| CR Plaza, Commercial | Shenyang | 100.0% | 119,420 | 119,420 | Commercial |
| CR Plaza, Office | Shenyang | 100.0% | 41,663 | 41,663 | Office |
| Park Lane Manor, Commercial | Shenyang | 100.0% | 92,000 | 92,000 | Commercial |
| Grand Hyatt Hotel | Dalian | 55.0% | 76,138 | 41,876 | Hotel |
| CR Plaza, Commercial | Dalian | 60.0% | 80,000 | 48,000 | Commercial |
| CR Plaza, Hotel | Dalian | 60.0% | 20,000 | 12,000 | Hotel |
| Park Lane Manor, Commercial | Anshan | 100.0% | 36,000 | 36,000 | Commercial |
| Oak Bay, Commercial | Changchun | 100.0% | 80,200 | 80,200 | Commercial |
| Fun Square | Harbin | 100.0% | 118,000 | 118,000 | Commercial |
| CR Building Ph.2, Office | Beijing | 97.1% | 112,343 | 109,074 | Office |
| Majestic Garden | Beijing | 97.1% | 72,000 | 69,905 | Office |
| CR Plaza, Serviced Apartment | Beijing | 97.1% | 20,498 | 19,902 | Hotel |
| Miyun CBD project | Beijing | 97.1% | 65,000 | 63,109 | Commercial |
| The MIXc | Zhengzhou | 100.0% | 108,139 | 108,139 | Commercial |
| CR Building | Zhengzhou | 100.0% | 20,000 | 20,000 | Office |
| Grand Hyatt Hotel | Zhengzhou | 100.0% | 55,000 | 55,000 | Hotel |
| In City | Zhengzhou | 100.0% | 72,675 | 72,675 | Commercial |
| The MIXc | Qingdao | 97.1% | 166,964 | 162,105 | Commercial |
| City Crossing, Office | Qingdao | 97.1% | 104,239 | 101,206 | Office |
| City Crossing, Hotel | Qingdao | 97.1% | 88,802 | 86,218 | Hotel |
| Rainbow City, Commercial | Zibo | 100.0% | 134,896 | 134,896 | Commercial |
| Rainbow City, Office | Zibo | 100.0% | 25,691 | 25,691 | Office |

| Property Name | City | Interest Attributable to the Group (%) | Total GFA (Sqm) | Attributable GFA (Sqm) | Usage |
|---|-----------|--|--------------------|---------------------------|------------|
| Rainbow City, Hotel | Zibo | 100.0% | 36,156 | 36,156 | Hotel |
| Rainbow City, Commercial | Rizhao | 100.0% | 91,069 | 91,069 | Commercial |
| Rainbow City, Hotel | Rizhao | 100.0% | 39,186 | 39,186 | Hotel |
| Rainbow City, Office | Rizhao | 100.0% | 40,261 | 40,261 | Office |
| The MIXc | Wuxi | 60.0% | 114,700 | 68,820 | Commercial |
| Taihu Int'l Community, Hotel | Wuxi | 60.0% | 39,544 | 23,726 | Hotel |
| Oak Bay, Commercial | Suzhou | 100.0% | 25,000 | 25,000 | Commercial |
| Kunshan CR Int'l Community, Commercial | Suzhou | 51.0% | 60,000 | 30,600 | Commercial |
| CR Int'l Community, Commercial | Changzhou | 100.0% | 122,201 | 122,201 | Commercial |
| CR Int'l Community, Office | Changzhou | 100.0% | 53,070 | 53,070 | Office |
| CR Int'l Community, Commercial | Taizhou | 100.0% | 100,000 | 100,000 | Commercial |
| CR Int'l Community, Office | Taizhou | 100.0% | 100,000 | 100,000 | Office |
| Oak Bay Commercial | Yancheng | 52.0% | 52,519 | 27,310 | Commercial |
| City Crossing, Commercial | Nantong | 55.0% | 130,000 | 71,500 | Commercial |
| Frasers Suits, Serviced Apartment | Shanghai | 100.0% | 22,078 | 22,078 | Hotel |
| The MIXc | Shanghai | 50.0% | 155,015 | 77,508 | Commercial |
| The MIXc, Serviced Apartment | Shanghai | 50.0% | 30,058 | 15,029 | Hotel |
| Central Park, Commercial | Shanghai | 100.0% | 20,550 | 20,550 | Commercial |
| MIXc Residence, Commercial | Hangzhou | 60.0% | 16,254 | 9,752 | Commercial |
| CR Building | Hangzhou | 60.0% | 78,727 | 47,236 | Office |
| Park Hyatt Hotel | Hangzhou | 60.0% | 37,169 | 22,301 | Hotel |
| Yuyao Rainbow City | Ningbo | 100.0% | 68,204 | 68,204 | Commercial |
| Yuyao Rainbow City, Hotel | Ningbo | 100.0% | 2,594 | 2,594 | Hotel |
| The MIXc | Wenzhou | 51.0% | 152,000 | 77,520 | Commercial |
| The MIXc, Hotel | Wenzhou | 51.0% | 40,000 | 20,400 | Hotel |
| Park Lane Manor, Commercial | Hefei | 100.0% | 45,000 | 45,000 | Commercial |
| The MIXc | Hefei | 100.0% | 166,000 | 166,000 | Commercial |
| CR Building | Hefei | 100.0% | 57,000 | 57,000 | Office |
| The MIXc, Hotel | Hefei | 100.0% | 57,000 | 57,000 | Hotel |
| Oak Bay, Commercial | Hefei | 100.0% | 35,315 | 35,315 | Commercial |
| Phoenix City, Commercial | Changsha | 100.0% | 50,000 | 50,000 | Commercial |
| Twenty-Four City, Hotel | Chengdu | 100.0% | 39,310 | 39,310 | Hotel |
| Twenty-Four City Ph.2,Commericial | Chengdu | 100.0% | 113,460 | 113,460 | Commercial |
| Twenty-Four City, Other Commercial | Chengdu | 100.0% | 14,600 | 14,600 | Commercial |
| Twenty-Four City Ph.2,Office | Chengdu | 100.0% | 33,490 | 33,490 | Office |
| The MIXc Ph.2, Serviced Apartment | Chengdu | 100.0% | 35,720 | 35,720 | Hotel |
| Donghu Project, Office | Chengdu | 100.0% | 13,880 | 13,880 | Office |
| Jinyue Bay, Street Shops | Chengdu | 100.0% | 1,877 | 1,877 | Commercial |
| Ginkgo Park, Street Shops | Chengdu | 100.0% | 5,560 | 5,560 | Commercial |
| Oak Bay, Street Shops | Chengdu | 100.0% | 10,462 | 10,462 | Commercial |
| Jade City, Street Shops | Chengdu | 100.0% | 18,033 | 18,033 | Commercial |
| Emerald Forest, Commercial | Chengdu | 100.0% | 35,000 | 35,000 | Commercial |
| The MIXc | Chongqing | 100.0% | 159,183 | 159,183 | Commercial |
| CR Building | Chongqing | 100.0% | 114,800 | 114,800 | Office |
| Central Park, Commercial | Mianyang | 100.0% | 50,794 | 50,794 | Commercial |
| Central Park, Office | Mianyang | 100.0% | 53,004 | 53,004 | Office |
| Rainbow City | Xian | 51.0% | 219,155 | 111,769 | Commercial |

| Property Name | City | Interest Attributable to the Group (%) | Total GFA (Sqm) | Attributable GFA (Sqm) | Usage |
|--------------------------------|---------|--|--------------------|---------------------------|------------|
| City Crossing, Commercial | Ganzhou | 55.0% | 126,904 | 69,797 | Commercial |
| City Crossing, Hotel | Ganzhou | 55.0% | 40,000 | 22,000 | Hotel |
| Xiaojing Bay Project, Hotel | Huizhou | 65.0% | 30,000 | 19,500 | Hotel |
| The MIXc, Hotel | Nanning | 55.0% | 47,416 | 26,079 | Hotel |
| CR Building | Nanning | 55.0% | 101,949 | 56,072 | Office |
| Shimei Bay Project, Hotel | Wanning | 100.0% | 17,494 | 17,494 | Hotel |
| Shimei Bay Project, Commercial | Wanning | 100.0% | 17,519 | 17,519 | Commercial |
| Total | | | 5,102,988 | 4,335,908 | |
| Comprising: Commercial | | | 3,249,668 | 2,728,947 | |
| Office | | | 1,022,117 | 936,352 | |
| Hotel | | | 831,203 | 670,609 | |

In the future, the Group will focus more on investment property, especially commercial property. Moreover, the Group plans to launch one to two investment property projects each year. The stable and recurrent rental income will continue to offer the Group greater operational resilience to defend itself against industry's cyclicality and will help optimize the Group's earning sustainability.

REVIEW OF THE VALUE-ADDED SERVICES IN 2012

Guided by customers' needs, the Group has further strengthened its differentiated business model in its value-added services. After years of efforts, the Group's value-added services have formed a relatively mature model, which is "piloting - standardizing - promoting - re-piloting". The creative "standardized and serialized storage space solution" and "flexible/adjustable furniture for small apartments" have been implemented in 34 projects of the Group and have received encouraging feedbacks from customers. Meanwhile, the Group will gradually standardize and patent its product designs in value-added services and market the products under specifically–created brands.

In 2012, the Group further broadened its scope of value-added services and launched pilot projects with the focus in provision of tailor-made customer services. Specifically, value-added services such as butler service, community service, better solution to utilize underground spaces, value-added service for saleable commercial products and landscape design services have been piloted in Beijing, Shanghai, Wuxi, Yancheng, Ganzhou and Wuhan, some of the trials have shown promising results.

LAND BANK

Since the beginning of 2012, the Group has acquired a total GFA of 4.90 million square meters of land bank with a total cost of RMB9,319 million (including HK\$2,117 million consideration paid for assets acquired from China Resources (Holdings) Company Limited). As of 10 March 2013, the total land bank of the Group amounted to 29.36 million square meters in GFA. Details are set out below:

| Region | Total GFA (Sqm) |
|-----------|-----------------|
| Beijing* | 1,158,285 |
| Shanghai* | 905,336 |
| Chengdu | 2,366,294 |
| Wuhan | 728,284 |
| Hefei | 1,297,066 |
| Hangzhou* | 406,604 |
| Wuxi* | 628,428 |
| Ningbo* | 345,872 |
| Dalian* | 1,373,593 |
| Changsha | 717,412 |
| Suzhou* | 1,122,846 |
| Shenyang* | 1,641,382 |

| Region | Total GFA (Sqm) |
|--------------|-----------------|
| Chongqing | 1,867,441 |
| Xiamen | 225,949 |
| Tianjin* | 694,305 |
| Mianyang | 606,674 |
| Nanning* | 327,854 |
| Fuzhou | 264,899 |
| Changzhou | 1,242,704 |
| Nanjing | 228,803 |
| Nantong* | 877,592 |
| Anshan | 586,703 |
| Qingdao* | 686,449 |
| Zhengzhou | 479,814 |
| Yangzhou | 90,395 |
| Tangshan | 290,477 |
| Xuzhou | 270,199 |
| Changchun | 239,036 |
| Nanchang | 196,840 |
| Wanning | 959,768 |
| Harbin | 139,412 |
| Taizhou | 832,558 |
| Zibo | 479,289 |
| Yancheng* | 246,598 |
| Huizhou* | 1,606,000 |
| Weihai | 475,969 |
| Qinhuangdao* | 138,408 |
| Ganzhou* | 764,617 |
| Rizhao | 494,493 |
| Xian* | 1,074,711 |
| Wenzhou* | 280,000 |
| Total | 29,359,359 |

*The Group holds100.0% interest in both Beijing Park Land and Beijing Positano Vita Projects, 98.5% in Beijing Oak Bay Project and 97.1% in all other projects in Beijing; the Group holds 50% interest in Shanghai Wuzhong Road Project, 99.8% in Shanghai Oak Bay Project and 100.0% in all other projects in Shanghai; the Group's interests in Hangzhou and Wuxi Taihu International Community Project are both 60.0%; the Group holds 50.0% interest in Ningbo The Arch Project, and the Group's interest in Dalian Oriental Xanadu is 55.0%; the Group holds 60.0% interest in Dalian CR Plaza Project; the Group holds 51.0% interest in Shenyang The Bound of Fengtian Project; the Group's interests in Tianjin Central Park is 98.5% and its interest in Qingdao project is 97.1%; the Group also holds 52.0% interest in Yancheng Oak Bay project; the Group's interest in Huizhou project, 97.1% interest in Qinhuangdao Oak Bay, and 55.0% interest in Ganzhou City Crossing project; the Group's interest in Xian project and Wenzhou projects are both 51.0%; the Group holds 51.0% interest in Suzhou Kunshan Qianjin Road project and 55.0% interest in Nantong Changhua Road project; the Group's interest in all other projects.

Sufficient land bank has laid a solid foundation for the Group's sustainable growth in the future. The Group's geographic presence has been expanded to 42 cities (with addition of Xian, Wenzhou and Nanning).

Looking forward, the Group will continue to replenish new land bank according to its business development strategies while maintaining prudent financial policies. Further land bank acquisitions will be funded by the Group's internal resources together with external financing.

BORROWINGS AND DEBT RATIO, ASSET PLEDGE, AND RISK OF EXCHANGE RATE FLUCTUATIONS

As of 31 December 2012, the Group had a total debt of HK\$59,915 million equivalent. Cash and bank balances amounted to HK\$21,953 million. The Group's net interest-bearing debt to equity ratio (including minority interests) stood at 49.6%.

As of 31 December 2012, 26.9% of the Group's interest-bearing debt was denominated in RMB and 73.1% in HK\$ and USD. Maturity wise, approximately 20.5% of the interest-bearing debt is repayable within one year while the rest is long term debt. The Group has maintained its borrowing cost at a relatively low level, and the weighted average interest rate of its total interest-bearing borrowings as at 31 December 2012 was around 3.77%.

Total Facility Pledged Project Starting Date Ending Date Quota (RMB'000) Land use right of project under construction of Beijing Positano Vita Western 450,000 2011.12.02 2015.06.30 A Block Land use right of H-20 Plot, Rainbow City East 950,000 2012.05.22 2027.05.21 Beijing CR Building 700,000 2008.12.22 2013.12.22 1,000,000 2009.07.20 Shanghai CR Times Square 2016.07.20 Shenzhen CR Building 400,000 2009.01.21 2014.01.20 Shenzhen The MIXc 1,500,000 2010.12.30 2020.12.29 Shenzhen Grand Hyatt Hotel 1.500.000 2010.12.27 2025.12.26 Land use right of Chengdu Twenty-Four City Ph.4, Block 15 500,000 2012.01.10 2015.01.04 Land use right of Chengdu Phoenix City Ph.3, Block 14 500,000 2012.06.11 2015.06.10 Land use right of Chengdu Oak Bay Ph.2, Block 13, Section 3 & 4 390,000 2011.10.31 2014.10.31 Project Under Construction of Wuhan Oak Bay Ph.1, Shop No.2&3 60,000 2011.06.15 2014.06.14 Land use right of Hefei The Arch Ph.1 Residential 6# & 9# and Commercial 250,000 2012.04.23 2013.01.16 1#, 2# and 5# Land use right of and Project Under Construction of Hangzhou The MIXc 2012.05.10 1,300,000 2017.05.09 Ph.2 Hangzhou The MIXc 500,000 2011.12.21 2017.12.31 Land use right of Wuxi Park Lane Manor Ph.1 380,000 2011.03.23 2014.03.22 Land use right of Wuxi Taihu Int'l Community Ph.1, Block C3 240,000 2012.03.05 2013.12.31 Land use right of and Project Under Construction of Dalian Xanadu Building 160.000 2011.08.17 2018.08.22 25-1, 25-2, and 25-3 Land use right of Dalian Xanadu Ph.2 Hotel, Ph.2 Residential, and Ph.3 360,000 2011.04.28 2018.08.22 Residential Land use right of Dalian Xanadu Ph.2 Hotel, Ph.2 Residential, and Ph.3 70,000 2011.08.17 2018.08.22 Residential Land use right of Suzhou The Bound of Kunyu Section B2, and Section A1-2 250.000 2012.06.25 2017.06.24 Land use right of Chongqing Central Park Ph.4 95.000 2011.12.30 2014.12.29 Partial Land Use Right of Changzhou CR Int'l Community Ph.1 127,250 2011.11.11 2016.11.10 Land use right of Changzhou CR Int'l Community Ph.2 100,000 2011.11.28 2014.11.27 Land use right of and Project Under Construction of Nanjing Ning Mansion 2011.12.21 56,550 2013.12.01 Ph.1, Building 5 Project Under Construction of Nanjing Ning Mansion Ph1, Building 1-3# 87,000 2012.08.14 2014.07.26 Zhengzhou In City 400,000 2009.08.07 2018.08.25 Land use right of Zhengzhou MIXc Residence Ph.1 & Ph.2 300.000 2012.05.07 2015.05.17 Land use right of Zhengzhou The MIXc Ph.1 and CR Building 800,000 2012.06.21 2015.06.21 Land use right of Nanning Park Lane Manor Ph.1 300,000 2011.09.26 2014.09.25 Land use right of Nanning The MIXc 862,097 2010.09.08 2015.09.07

Details of the Group's assets being pledged as of 31 December 2012 are listed below:

The Group's residential and investment properties are all located in Mainland China. We do not expect RMB appreciation, if any, to have negative impact on the Group's financial position.

470,000

280,000

150,000

145,000

15,632,897

2011.11.08

2012.12.25

2011.12.15

2012.03.31

2026.11.07

2022.12.24

2013.11.09

2014.03.30

Hainan Wanning Shimei Bay Le Meridien Hotel and its Land Use Right

Land use right of Shimei Bay Holiday Resort Block 24# A & B

Land use right of Taizhou CR Int'l Community Block D

Land use right of Zibo Central Park Ph.1

Total

EMPLOYEE AND COMPENSATION POLICY

As of 31 December 2012, The Group has approximately 17,301 full time staff in Mainland China and Hong Kong (including its property management and agency subsidiaries). The Group remunerates its employees based on their performance, experience and the prevailing market pay level. In addition, performance bonuses are granted on a discretionary basis. Other employee benefits include provident fund, insurance and medical coverage.

CONTINGENT LIABILITIES

Guarantees are given to banks with respect to loans procured by the purchasers of the Group's properties. Such guarantees will be released by banks upon the delivery of the properties to the purchasers or completion of the relevant mortgage properties registration, whichever is later. In the opinion of directors, the fair value of the financial guarantee contracts is not significant.

CORPORATE GOVERNANCE

The Company recognises the importance of maintaining high standards of corporate governance to the long-term sustainable development of the Group, and thus set up a Corporate Governance Committee on 9 March 2012 with an aim to further improve the Group's corporate governance standard. During the year ended 31 December 2012, the Company has complied with all the code provisions set out in Appendix 14 of the Listing Rules (Code on Corporate Governance Practices (effective until 31 March 2012) and Corporate Governance Code (effective from 1 April 2012)) with the exception of the following deviations:

Code provision A.4.1: non-executive directors should be appointed for a specific term.

Except the independent non-executive director Mr. Andrew Y. Yan, other directors of the Company (including executive or non-executive directors) are not appointed for a fixed term. The Articles of Association of the Company stipulate that every director (including executive or non-executive directors) shall retire and be re-elected at least once every three years. Therefore, the Company has adopted adequate measures to ensure the corporate governance of the Company complies with the same level to that required under the Code on Corporate Governance Practices and the Corporate Governance Code. During the year, all directors entered into formal letters of appointment with the Company for a term of three years and they are subject to re-election by shareholders at annual general meeting in accordance with the Articles of Association of the Company.

Code provision A.6.7: independent non-executive directors and non-executive directors should attend the general meeting.

Due to overseas business travels and other business engagements, independent non-executive directors Mr. Wang Shi, Mr. Andrew Y. Yan, Mr. Wan Kam To, Peter, Mr. Frederick Ma Si Hang and non-executive directors Mr. Yan Biao, Mr. Du Wenmin, Mr. Ding Jiemin, Mr. Wei Bin, Mr. Shi Shanbo and Dr. Zhang Haipeng were unable to attend the Company's annual general meeting held on 21 June 2012.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code set out in Appendix 10 to the Listing Rule as code of conduct regarding securities transactions by the directors. Having made specific enquiry with all directors, the Company confirmed that all directors has complied with the required standard set out in the Model Code during the year under review.

STRATEGIC INCENTIVE AWARD SCHEME

As an incentive to retain and encourage the employees for the continual operation and development of the Group, the Board of the Company resolved to adopt an incentive scheme, which is presently named as Strategic Incentive Award Scheme (the "Scheme") on 30 May 2008 (the "Adoption Date"). The Scheme was subsequently amended on 8 December 2009. Unless sooner terminated by the Board of Directors, the Scheme shall be effective from the Adoption Date and shall continue in full force and effect for a term of 10 years. According to the Scheme, shares up to 2.5% of the issued share capital of the Company as at the Adoption Date will be purchased by the Trustee from the market out of cash contributed by the Group and be held in trust for the relevant selected employees until such shares are vested with the relevant selected employees in accordance with the provisions of the Scheme.

Up to 31 December 2012, the Company had through Trustee purchased 51,310,000 shares, representing 1.2715% of the issued share capital of the Company as at the Adoption Date, from the market at an aggregate consideration of HK\$536,234,727.81 (including transaction costs). During the year ended 31 December 2012, there was no purchase of shares under the Scheme, a total of 17,747,059 shares of the Company had been awarded to the directors and employees of the Group at no consideration and a total number of 17,747,059 shares were vested. The sale proceeds of the vested shares have been and will be transferred to the relevant directors and employees in accordance with the amended provisions of the Scheme.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

Neither the Company nor its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the year ended 31 December 2012.

FINANCIAL DERIVATIVE INSTRUMENTS

During the year 2008, the Company timely seized the opportunity of current subdued interest rate level caused by the sub-prime mortgage crisis outbreak in the United States, and has fixed the interest costs of a portion of its HK\$ loans at relatively low levels by entering into interest rate swap transactions. The swap transactions involved HK\$3.0 billion in total, of which HK\$1.0 billion had a swap period of four years and the rest in a five year period. During the year under review, HK\$1 billion four-year swap transactions reached maturity and expired. As at 31 December 2012, there was HK\$2 billion swap transactions remained in validity, and due to increase in swap rates in the market during the year under review, the Company recorded a mark-to-market gain in its 2012 annual results.

REVIEW BY AUDIT COMMITTEE

The 2012 Final Results has been reviewed by Audit Committee which comprises five independent non-executive directors.

FINAL DIVIDEND

The Board has resolved to recommend a final dividend of HK27.3 cents per share for the year ended 31 December 2012 (2011: HK16.6 cents) payable on or about 26 June 2013 to shareholders whose names appear on the Register of Members of the Company on 11 June 2013.

CLOSURE OF REGISTER OF MEMBERS

The register of members of the Company will be closed from Thursday, 30 May 2013 to Wednesday, 5 June 2013, both days inclusive, during which period no transfer of shares of the Company will be effected. In order to determine the identity of members who are entitled to attend and vote at the meeting, all share transfer documents accompanied by the relevant share certificates must be lodged with the Company's Registrar, Tricor Standard Limited at 26/F, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong not later than 4:30 p.m. on Wednesday, 29 May 2013.

Subject to the approval of shareholders at the meeting, the proposed final dividend will be payable to shareholders whose names appear on the register of members of the Company after the close of business at 4:30 p.m. on Tuesday, 11 June 2013 and the register of members of the Company will be closed on Tuesday, 11 June 2013, during which no transfer of shares of the Company will be registered. In order to qualify for the proposed final dividend, all share transfer documents, accompanied by the relevant share certificates lodged with the Company's Registrar, Tricor Standard Limited at 26/F, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong not later than 4:30 p.m. on Monday, 10 June 2013.

PUBLICATION OF INFORMATION ON THE WEBSITE OF THE STOCK EXCHANGE

The Company's 2012 Annual Report containing the relevant information required by the Listing Rules will be published on the website of the Stock Exchange and the Company in due course.

By Order of the Board China Resources Land Limited Wang Yin Chairman

15 March 2013, Hong Kong

As at the date of this announcement, the board of directors of the Company comprises two executive directors, namely Mr. Wang Yin (Chairman) and Mr. Wu Xiangdong (Managing Director); six non-executive directors, namely Mr. Yan Biao, Mr. Du Wenmin, Mr. Ding Jiemin, Mr. Wei Bin, Mr. Huang Daoguo and Mr. Chen Ying; and five independent non-executive directors, namely Mr. Wang Shi, Mr. Ho Hin Ngai, Bosco, Mr. Andrew Y. Yan, Mr. Wan Kam To, Peter and Mr. Frederick Ma Si Hang.