# 格菱控股有限公司 GREENS HOLDINGS LTD (Incorporated in the Cayman Islands with limited liability) Stock Code: 1318 TOGETHER **Gowth** Annual Report 2012

Corporate Information	2
Financial Summary	3
Chairman's Statement	4
Management Discussion and Analysis	8
Directors and Senior Management	18
Directors' Report	21
Corporate Governance Report	29
Independent Auditors' Report	35
Audited Financial Statements	
Consolidated Income Statement	37
Consolidated Statement of Comprehensive Income	38
Consolidated Statement of Financial Position	39
Consolidated Statement of Changes in Equity	41
Consolidated Statement of Cash Flows	43
Statement of Financial Position	45
Notes to the Consolidated Financial Statements	46
Summary of Financial Information	116

## CORPORATE INFORMATION



#### **BOARD**

#### **Executive directors:**

Mr. Frank Ellis (Chairman and Chief Executive Officer)

Mr. Xie Zhiqing

Ms. Chen Tianyi

#### Non-executive director:

Mr. Zhu Keming

#### **Independent non-executive Directors:**

Mr. Jack Michael Biddison

Mr. Yim Kai Pung Mr. Ling Xiang

#### **REGISTERED OFFICE**

Appleby Trust (Cayman) Limited Clifton House, P.O. Box 1350, 75 Fort Street, George Town, Grand Cayman KY1-1108, Cayman Islands

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit P, 14/F., International Industrial Centre, 2-8 Kwei Tei Street, Fotan, New Territories, Hong Kong

#### **COMPANY SECRETARY**

Mr. Ho Kin Cheong Kelvin

## **AUTHORIZED REPRESENTATIVES**

Mr. Frank Ellis Ms. Chen Tianyi

#### **AUDIT COMMITTEE**

Mr. Yim Kai Pung (Chairman)

Mr. Jack Michael Biddison

Mr. Ling Xiang

#### REMUNERATION COMMITTEE

Mr. Jack Michael Biddison (Chairman)

Mr. Yim Kai Pung Mr. Frank Ellis

#### **NOMINATION COMMITTEE**

Mr. Ling Xiang (Chairman)

Ms. Chen Tianyi Mr. Yim Kai Pung

#### HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor

Hopewell Centre

183 Queen's Road East

Wanchai

Hong Kong

## **AUDITORS**

Ernst & Young
22nd Floor, CITIC Tower
1 Tim Mei Avenue
Central, Hong Kong

#### PRINCIPAL BANKER

Bank of China Limited, Jingjiang Branch Bank of Communications, Hong Kong Branch

#### **WEBSITE**

www.greensholdings.com

#### **PLACE OF LISTING**

The Stock Exchange of Hong Kong Limited (Stock Code: 1318)



#### **PERFORMANCE HIGHLIGHTS**

Revenue for 2012 was RMB379.5 million, representing a reduction of 39.1% as compared with last year due to challenging trading conditions during the year 2012.

Loss attributable to owners of the Company for 2012 was approximately RMB487.5 million, representing a significant increase as compared with last year.

Basic loss per share for 2012 amounted to RMB0.39, representing an increase of approximately 550.0% as compared with last year.

The Board does not recommend the payment of a final dividend for the year ended 31 December 2012.

## **CHAIRMAN'S STATEMENT**



Dear Shareholders,

On behalf of the Board of Directors (the "Board"), I hereby present the consolidated annual results of GREENS HOLDINGS LTD ("Greens" or the "Company", together with its subsidiaries, the "Group") for the year ended 31 December 2012.

The market for energy projects has been significantly affected by the slow-down in infrastructure investment as a result of the effects of economic problems in many countries despite the urgent need for power and Worldwide Government commitments to reduce emissions and work to stringent controls to reduce pollution and improve atmospheric conditions.

The pollution that is now evident in developing economies like China and India is of considerable concern and the Governments are taking action along with Europe and the USA but there is no quick and easy solution and in these latter regions the existing base load power generating stock requires significant investment and needs to be upgraded or replaced and this has been on-going for a number of years but the efforts need to be substantially increased to meet deadlines and targets and the effect on cost of power generation is significant that often means subsidies are required.

Some Governments have committed to longer term solutions such as Nuclear Power but the time involved in replacing existing installed base and expanding it means that there is a need to continue to invest in existing technologies that often results in significant expenditure and consequently all forms of power generating plant are under consideration. All solutions have to demonstrate a good return on investment as well as avoiding penalties for exceeding emissions limits. Hence projects are scrutinized closely that often extends the evaluation period often leading to short term fixes and delays whilst investment funds are allocated.

Consequently many of the key markets of the Group have been affected and some projects have been suspended or delayed but rarely have any been cancelled because of the need. There is an increasing demand despite the development of large scale power plants involving new technology such as solar power that requires massive investment and is relatively unproven for large scale production. Also like many other solutions such as wind power and biofuels the final power selling price can only be competitive with Government incentives or subsidy that is vulnerable so the cost effective traditional methods of power generation are regaining popularity along with technology that can address the ever increasing problem of disposal of waste.

These considerations are the cause of many of the delays that have affected projects involving our customers and they have been forced to suspend until more secure funding is in place. In turn in 2012 investors became more cautious that has affected capital markets and funding lines. In these difficult times for the energy industry it created an environment of caution, extra care and due diligence and much greater analysis of the long term benefits and returns on investment.

#### **PROSPECT**

Major economies like China and USA have continued to invest in markets requiring support to increase power capacity and cleaner forms of energy whilst their domestic markets slowed down creating opportunities for the most experienced companies in this business who are prepared to work in overseas markets.

New developments as a result of successful exploration of shale gas are projected to change the face of the industry with imminent opportunities for supply conventional power generating equipment around which the Group has built its reputation. Likewise continents where deeper offshore exploration has been successful present other opportunities for equipment and services that the Group supply and both are creating opportunities.

Shorter term solutions such as diesel engine power projects are being installed in more remote areas and in developing countries such as Bangladesh and in parts of the Middle East where we have focused a lot of attention in 2011 & 2012. Typically such projects involve a number of the Group's exhaust gas economisers and boilers and the Group supplied several projects these last few years around which the Group's track record has been developed. The project value is often five to ten times that of some of the Group's standard economizer contracts and delivered in less than 12 months.

#### **CHINA AND MID ASIA**

Basic national targets for China and Mid Asia, including India, are still unchanged. According to industry information in China, more than 50 power construction projects with a total of approximately 60GW of thermal power capacity would be constructed before the end of 2015 as per the twelfth five years plan of the country. It was further indicated that 2012 and 2013 would be the peak bidding period for such projects in order to complete those projects on time. The Group would actively focus on those projects that require equipment that is the Group's core product where the Group have competitive advantage due to our international reputation and higher integrity equipment.

In China is expected that the Group could attain some orders for 9E or 9F class HRSGs projects out of the expected biddings of around 25-30 sets HRSGs in 2012/2013 having invested in the technology and design programmes as well as supplying the waste heat boiler sections to international customers these last few years from China.

Meanwhile, markets like Bangladesh and some Middle East countries, Turkey and India are very active. Whilst orders in India have been slow, to develop Bangladesh and the Middle East are very active and the Group have supplied equipment as well as supporting customers who are very active main contractors in these markets. Whilst most boiler companies have suffered delays to projects in India the twelfth five years plan of India has set a target

of constructing approximately 100GW of thermal power capacity from 2012 to 2017 as reported by the local media. However, the major factor to the frequency and size of bidding activities for such projects in India would mostly be tied to the availability and supply of natural gas and coal at economical price in the India market and secure terms and guaranteed Letters of Credits will dictate which projects are accepted.

Given the above, the slow-down of markets in China and India are expected to pick up and then accelerate in the short and medium run. A number of orders for gas and coal-fired power plant retrofitting have been attained by the Group and it is now targeting the size and frequency of orders from major customers in China in the remaining part of the year.

In India, the Group's subsidiary and trading arm (Greens Power Equipment India Pvt. Ltd.) has moved its office from Chennai on the eastern coast to Bhilai in central India. It is expected to have closer communication with customers from all locations inside India and the sales/technical office has moved to Pune where skilled engineers attracted from that region of India to join the team can support the rest of the Group and other markets such as Bangladesh and parts of South Asia.

In 2011 & 2012 the Group has established solid reference in China of its capabilities to design and manufacture of power facilities fueled by renewable energy, namely, waste-to-energy and biomass fuel. New orders have been placed by the Group's strategic business partner who is the leading biomass power plant subcontractor around the globe. More extensive cooperation between the two parties is expected to crystallize in the time to come.

Although there are still a large number of wind farm under production in China, the progress of such projects have been slowed down partly because of central government macro control policies and partly caused by the fall in electricity tariff in various parts of the country which eroding the competitive advantage of wind power over the traditional thermal power. Consequently, the demand for wind turbine towers would still subject to substantial pressure in the rest of the year 2013.

The management has decided to enrich the production capability of its production plant in Inner Mongolia to include pressurized vessels and boilers components. Application for the necessary technical licenses and accreditation from the Chinese government has been attained and the Company expects to secure orders for other types of clean energy projects being developed in that region.

Having considered the changing market sentiments in China, the Group has already putting a more prudent view towards its waste heat power generation projects. Negotiations with various business partners have been conducted to look for strategic changes and performance enhancements to the existing two projects in China.

Being part of the sustainable development directives of the Group, the management has been carefully looking for other investment opportunities to diversify the business and operations in China. Given the depressing economic condition that emerged in the country after the recent 30 years of speedy development, the Group has attempted to seize other kinds of business opportunities such as mining and the trading of ores products in the less developed western China. As a pilot project, the scale of initial investment to such new areas has been controlled to an undisruptive level.

## **INTERNATIONAL MARKETS**

Although the Group's international market had not fully recovered in the second half of 2012, there was already signs of turnaround and the momentum of such improvement in various segments, including but not least, the more active heat transfer products market in South Asia and the solid infrastructure upgrading plans in the USA market.

The newly formed international group office in Singapore started full operations in the second half of 2012 successfully securing a major FPSO project and now targets more orders from FPSO markets in South Asia for land and marine use boilers as well as assisting to promote the Group's experience to Chinese Shipyards now focusing on larger marine and offshore projects.

Through direct promotion by the Group's agent in Japan several key projects are being pursued to build on prior experience and references and even though the Japan domestic market is still quieter than required the Japanese customers the Group support are very active in overseas markets and it is expected that the Group will attain new orders in 2013.

After a slow-down of orders from USA customers in 2011 by opening a USA subsidiary the Group has successfully re-entered the US market and attained orders for the Group's HRSGs products and for economizer retrofits and main boiler components for a Biomass project. The subsidiary company in the US has taken a very proactive role that is preferred by customers. To continue the success and the positive response from the market, the Group would further enhance the sales and technical skills with priority on support of USA customers. The original development plans for markets in Brazil are still under detailed consideration by the management and will be covered from the USA subsidiary as part of their future strategy.

For the European markets, the Group's subsidiary in Wakefield UK has already re-engineered its business plan and market strategies in order to enhance its efficiency and profitability under the prevailing changing market requirements caused by the slowdown of investment due to the economic situation in the area. Nevertheless several major projects are targeted as a result of the focus on active markets and retrofit of UK Power stations and all potential orders are being negotiated under secure contract terms that reduce commercial risk to a minimum.

On the other hand, the Group has invested in a combustion company to complement many of the products already supplied and to enhance the technical skills. The main target is the International petro-chemical market as well as China and the core skills have been located in the South England where the requisite skills and core competences are readily available. The new venture has already had good successes and is on track against its business plan having developed a range of combustion products around the Groups prior product experience in industrial and marine markets. This will therefore form a

vertical expansion of the Group's core operation and it is expected that this Company will have synergistic effect to the further development of the Group and will provide support to the other core segments

## IT'S THE WORST OF TIMES, IT'S THE BEST OF TIMES

The order book levels as of 31 December 2012 denoted that the Group still maintained its business potential under the prevailing harsh market sentiments. The management has already formulated the necessary strategies to tackle such challenges including to diversify its target markets to other countries and to strengthen its upstream development to new products and new markets.

The management will implement more stringent cost efficiency control of the Group during 2013 while from time to time conducting reviews of production process, possible acquisition of efficiency enhancing equipments and more advanced engineering know-how.

The management remains cautious and careful with corporate strategies during current turbulent market conditions, whilst keeping track of the overall investment environment and will continue to consider relevant investment opportunities as they arise. If any further part of the original capital expenditure (CAPEX) plan becomes unattainable or less profitable, management may, taking into account the then conditions and the interests of the Group and its shareholders as a whole and subject to the Listing Rules, reallocate the relevant capital to other parts of the CAPEX plan and/or new projects and/or place such capital as short-term deposits. Under such circumstances, the Group will make necessary disclosure in due course and comply with the relevant disclosure requirements under the Listing Rules.

Being a multinational corporation with a long history and proven capabilities in the energy efficiency related field, I am proud of a dedicated work force which shares the same vision as the Group. These provide a sound basis for the creation of core and lasting values for Greens. The Group owes a debt of gratitude to its management team, which is comprised of international and domestic industry experts, top professionals and skilled people of different nationalities and backgrounds. Greens also warmly thank its customers for their loyalty and long-term support in choosing its products to help keep the environment clean. Greens is fully committed to creating a greener and cleaner world. On behalf of the Group, I sincerely look forward to the continued support of its shareholders in helping Greens to fulfill its mission as it shares the fruits of success in its investments and creates a better world for the next generation of mankind.

#### Frank Ellis

Chairman

28 March 2013

## MANAGEMENT DISCUSSION AND ANALYSIS



#### **BUSINESS REVIEW AND ANALYSIS**

During the year, the business development of the Group can be summarized as follows:

#### **Overall operations**

2012 has continued to be a year of significant challenge after the drastic downturn of the heat transfer and power equipment industry globally. Market demand of traditional markets remains to be weak and quite a number of major projects are either on hold or being suspended indefinitely. Participants in the industry are eager to win tenders even it is not in their familiar business area. Keen competition has imposed significant pressure to gross margin and also causing more demand for operating cash flow to facilitate shorter production and delivery time for those rush orders. Consequently, it causes the Group's production facilities to operate at a level below its breakeven operation volume throughout the year.

Markets such as China and Europe are still being sluggish while the Group has attained bundles of inquiries from the USA market where the booming shale gas power industry has brought about lots of opportunities for the Heat Recovery Steam Generators (HRSGs) and similar power equipment products of the Group which are principal equipment for gas based power plant.

Financing difficulties are still being one of the leading problems for new projects of power equipment infrastructure around the globe. Potential opportunities of various sizes are being affected and such projects are either put on hold or suspended indefinitely.

#### **International business platform**

The Group's fully integrated international business platform has successfully widened the customer base of the Group. Firstly, the newly established sales team in Singapore has successfully attained the first order for boilers and related equipment to be installed onto certain Floating Production Storage and Offloading ("FPSO"). It is the Group's ongoing target to enter the FPSO market and to become a qualified supplier for the offshore oil exploration industry. Secondly, the newly formed combustion equipment team in Southern England has successfully attained the first order for combustion related equipment from a Spanish customer in the petroleum industry. It is now enhancing the Group to be a qualified supplier to the petrochemical industry. Thirdly, the Group's subsidiary in USA located in Minnesota has now becoming a full range qualified supplier of heat transfer solutions to customers in the country both including HRSGs and economisers. On the other hand, the international sales team of the Group has successfully opened up the southern Asia market of Bangladesh and has almost completed a power plant project in the country. Finally, the India subsidiary has continued to be an active player in the country to offer total solutions to main contractors and infrastructure developers in relation to boilers and other heat transfer products. A new office has been established in the city of Pune, India which is now rendering the back-end engineering support to all the international platform of the Group.

#### **Economisers**

Since Economisers, the historical and traditional product of the Group, is a product that enhances efficiency of coal-fired power stations and industrial power plants and reducing emissions thereof, the Group's Steel-H extended surface solution has been well known for its durability and effectiveness. The market for Economisers has become very competitive during the year. Especially in China, where customers for economizers are mainly main contractors of coal-fired power plants construction projects, the number and scale of project bidding in the market was substantial decreased. Price competition, on the other hand, has almost become the dominant factor in the market at the expense of quality products and services. Small scale producers of economisers have become more aggressive and distorted the healthy order in the China market.

The Group's sales of economisers in the year reduced by 62.8% to approximately RMB78.1 million (for the year ended 31 December 2011: approximately RMB210.0 million) as compared with last year. Whilst part of the reason was due to the slowdown in upgrading of coal-fired power plants in China, the major reason was the loss of market share with major customers opting for low cost supply that may not be as technically advanced as the Group's products. Though the existing volume is being immaterial to the overall drop in sales of economisers in China, the Group has been successful in opening up the market in USA for its economisers during the year.

#### Waste heat recovery products and boiler components

Waste heat recovery products cover a number of applications such as HRSGs, systems applied in gas-fired and oil-fired power plants, waste heat boilers and other waste heat recovery sectors which are primarily used in clean energy and Waste-to-Energy power solutions. Other waste heat boilers are also used in industrial applications such as cement plants, coking plants and oil refineries to recover waste heat from daily operations and to reduce emissions. During the year, a majority of these products were supplied to customers in China, India and Europe. Turnover of waste heat recovery products recorded an increase in sales of 12.4% as compared with 2011 to approximately RMB221.5 million for the year (for the year ended 31 December 2011: approximately RMB197.0 million). In order to extend the markets of the Group's waste heat boilers and boilers related products under the prevailing sluggish market environment worldwide, the Group has managed to attain new orders from new markets such as USA and Bangladesh and for new applications of the Group's products.

#### **Marine products**

Marine products are generally waste heat boilers, economisers, composite boilers and fired boilers for shipping applications. Many of the Group's customers in China and Singapore for marine products are shipyards located on the mainland. In order to diversify the segment into offshore oil exploration business, the Group has successfully attained a new order for boilers to be installed onto a FPSO in late 2012 through the Group's newly formed sales team in Singapore. During the year, sales of Marine products decreased by 25.7% to approximately RMB46.9 million (for the year ended 31 December 2011: approximately RMB63.1 million).

#### Waste heat power generation

Baicheng Greens, a wholly owned subsidiary of the Company has continued to sell electricity generated from the waste heat produced by Xinjiang Coke to the State Grid Corporation of China. The project structure is based on the build-operate-transfer, or BOT model and the contract period from May 2008 to July 2015.

Owing to the unfavourable factors disclosed in the annual reports of the past few years, the electricity sales of Baicheng Greens has been affected by the domestic government's regional administrative policies with respect to the consolidation of coal resources and the operational volume of coal mines. Electricity sales revenue for the year amounted to approximately RMB12.5 million (for the year ended 31 December 2011: approximately RMB20.7 million) representing 39.6% decrease as compared with last year.

A transfer agreement with an independent third party in order to secure the future revenue of the segment was still in effect during the year, which contributed to RMB8.0 million received during in the year.



Project") is related to a cooperative agreement between Greens Kunming and Malong Chemical. The Yunnan Project comprises the technological upgrade of the waste heat power generation system of a chemical factory in consideration of the electricity and steam sales revenue for six years. The waste heat power generation facilities of the Yunnan Project is operational during late 2011. The operation rights of the Yunnan Project have been recorded as a financial asset and an intangible asset in the consolidated financial statements of the Group for the year. Part of the accompanying guaranteed revenue to be paid by the chemical factory to the Group has been recorded as a financial asset for the year. Except for the guaranteed revenue mentioned above, the Yunnan Project is recorded on a similar basis to that of the Group's existing Baicheng project. No revenue has been generated from the Yunnan Project during the year (for the year ended 31 December 2011: Nil).

#### Wind turbine towers

Subject to the contractionary policy towards wind power of the central government in China, the Group has suffered from significant reduction in demand for its products. Wind farms and developers for wind power and related investments is being more difficult in raising finance for new wind power projects. As a result, the demand for wind turbine towers produced by Tongliao Greens has dropped significantly. Moreover, most offers in the market are became more cash flow negative to the sellers. Given such unfavourable change in the wind turbine tower market, the Group has adopted a more conservative posture in accepting new orders. For that reason, the plant in Tongliao, Inner Mongolia ran by Tongliao Greens has been practically suspended operations for substantial period of time in year 2012. On the other hand, the Group has initiated a diversification of production capability of the plant in Tongliao to include the production of pressurized vessels. The plant has been awarded the Manufacture License of Special Equipment (Pressurized Vessels) in late 2012 which enable the plant in Tongliao to become qualified supplier of the new energy development projects in Inner Mongolia, including coal gasification projects. The sales and production of wind turbine towers has been suspended during the year ended 31 December 2012 and no turnover was recorded. (for the year ended 31 December 2011: approximately RMB96.7 million).

### Service and repairs

These include boiler conversions, upgrades, general maintenance services on marine or land boilers, installations, testing and repairs. The Group's service and repair business has capitalised on its significant experience. Revenue from services and repairs of approximately RMB20.5 million increased by approximately 169.7% as compared to last year (for the year ended 31 December 2011: approximately RMB7.6 million).

#### **Mining rights**

Following the successful bidding during mid 2012, Kezhou Greens Mining Co. Ltd. ("**Kezhou Greens**") the Group's 51% owned subsidiary in XinJiang has acquired five mining rights on several plots of land in Aketao county, Kirzlesu Kerkirz city, Xinjiang Uygur Autonomous Region with possible alluvial gold deposit. All five mining rights have an operating term of two years after attaining all the necessary environmental approval from local government. Kezhou Greens has then invested in the basic infrastructure of the mine sites and has recruited a team of mining staff in the local area. The mining operations have not been started during the winter seasons of year 2012 and was planned to launch for commercial operations by late March 2013 or early April 2013.

#### **FINANCIAL REVIEW**

#### A. Turnover and gross margin

As discussed above the Group's revenue for the year has decreased to approximately RMB379.5 million, representing a decrease of approximately 39.1% (for the year ended 31 December 2011: approximately RMB623.5 million).

Meanwhile, the Group recorded a gross loss of approximately RMB53.0 million during the year (for the year ended 31 December 2011: gross profit of approximately RMB68.9 million). This is mainly attributable to the significant drop in business volume whereas indirect costs such as factory overheads and engineering costs has increased the overall cost absorption of each project, the added costs on a number of delayed unfinished projects brought forward from previous year (increased design costs, materials costs and labour costs), the Group's entrance strategies into new markets and relationship building with new customers by undertaking lower margin projects, significantly increased competitive pricing pressures and a number of projects that needs to be reworked and leads to negative margins. In addition, the suspension of wind turbine towers business together with the unsatisfactory waste heat power generation project in XinJiang has also brought about negative effects to overall margins.

A breakdown of sales and the gross margins of the Group's operating segments (as adjusted by various forms of compensation received from the waste heat power generation segment) is as follows:

#### Revenue by operating segment

	For the y	ear ended	For the ye	ar ended
	31 December 2012		31 December 2011	
		As a % of		As a % of
	RMB'000	total revenue	RMB'000	total revenue
Economisers	78,096	20.6	209,984	33.7
Waste heat recovery products				
and boiler components	221,477	58.4	197,011	31.6
Wind turbine towers	-	-	96,747	15.5
Marine products	46,913	12.3	63,082	10.1
Services and repairs	20,490	5.4	7,641	1.2
Waste heat power generation	12,494	3.3	49,014	7.9
Total revenue	379,470	100	623,479	100

## Gross margin by operating segment

	For the year ended 31 December 2012	For the year ended 31 December 2011
Economisers	(5.1%)	24.9%
Waste heat recovery products and boiler components	(15.8%)	11.9%
Wind turbine towers	-	(12.7%)
Marine products	5.9%	11.8%
Services and repairs	24.8%	7.9%
Waste heat power generation*	(110.7%)	10.9%
Total gross margin	(11.9%)	12.3%

<sup>\*</sup> Taking into account various forms of compensation which is separately disclosed in other income.

A table showing revenue breakdown by geographical location of the Group's customers for the years is set out on Note 3 of the notes to financial statements.

#### B. Overheads

Overhead levels (including sales and distribution expenses together with administrative expenses) have increased during the year, primarily to support daily operations in the China business (staff costs), group costs (staff costs and bidding costs for unsuccessful international projects) and new business initiatives. These have been due to the business gearing up for turnover growth and further investment in the Group infrastructure, including early years investment costs and market development in USA, Singapore, India, Southern England and through developing the Group's new international operations group. In addition the emphasis towards design and supply of boiler projects and turnkey supply instead of boiler components and traditional economisers has led to greater overhead costs. There has been significant focus on these costs with a number of cost saving plans developed in year 2012.

#### C. Other income and other gains and losses

The Group recorded other gains of approximately RMB17.8 million for the year (for the year ended 31 December 2011: approximately RMB21.9 million). The amount mainly represented income of RMB8.0 million in Baicheng Greens in respect of the transfer agreement in place plus subsidy income of RMB5.2 million in Tongliao Greens in respect of amounts received from the local government previously and to be amortised over the licence period together with the interest income of the year.

#### D. Other expenses

During the year, the Group has reported significant increase in other expenses totaled to approximately RMB240.1 million (for the year ended 31 December 2011: approximately RMB5.8 million). It is mainly comprise of the following non-recurring items:

- i) Impairment of construction contracts amounted to approximately RMB85.5 million. A number of prolonged incomplete projects including one for a customer in India, five for a customer in China related to economisers products and one for a customer in China related to waste heat boilers products. Reasons causing the suspension of such projects are mainly related to the financial problem of respective customers and overall project suspension as a result of external market factors.
- ii) Impairment of other intangible assets amounted to approximately RMB74.2 million. Details of the impairment has been set out on Note 15 of the notes to financial statements.
- iii) Impairment of trade receivable amounted to approximately RMB46.6 million. Details of the impairment has been set out on Note 20 of the notes to financial statements.
- iv) Impairment of financial assets amounted to approximately RMB25.0 million. Details of the impairment has been set out on Note 17 of the notes to financial statements.

#### E. Net loss attributable to owners of the Company

The Group's net loss attributable to equity holders for the year amounted to approximately RMB487.5 million (for the year ended 31 December 2011: approximately RMB79.9 million). Such increase was primarily attributable to the decrease in turnover and significant reduction in gross profit for the year, at the same time, the provision of non-recurring impairment losses for various assets.

## F. Liquidity, financial resources and capital structure

To date, the Group's operations have been primarily financed by cash generated from its operating activities and bank borrowings. During the year, the Group has put extensive control on its capital expenditure (CAPEX) in order to preserve cash resources for its daily operations. The Group's cash expenditures primarily consist of the purchase of raw materials and components from its suppliers, payments on manufacturing overheads and expenses on wages and salaries. As at 31 December 2012, the Group had approximately RMB23.9 million in cash and cash equivalents (excluding pledged balances), compared to approximately RMB60.2 million as at 31 December 2011 (excluding pledged balances). The reduction in cash and cash equivalents in the year was due to increases in working capital balances, capital expenditure costs and trading losses incurred by the Group.

#### G. Capital expenditure

The Group's capital expenditures amounted to approximately RMB21.6 million during the year (for the year ended 31 December 2011: approximately RMB97.5 million). The capital expenditure in the year was primarily attributable to acquisition of property, plant and equipment for the mining projects in XinJiang and at the wind turbine tower facility in TongLiao and the core production base in JingJiang city.



#### H. Key financial ratios

The following table sets out the key financial ratios of the Group as at the end of the year with comparative figures as of 31 December 2011 as reference:

		As at 31 December 2012	As at 31 December 2011
Current ratio Net debt to equity Gearing ratio		0.81 114.9% 174.0%	1.45 28.6% 48.2%
Current ratio	=	Balance of current assets at the end of the year/balance of end of the year	current liabilities at the
Net debt to equity	=	(balance of total bank borrowings at the end of the year — balacash and pledged bank deposits at the end of the year)/balance to owners of the Company at the end of the year	
Gearing ratio	=	Total debt at the end of the year/balance of equity attribut.  Company at the end of the year	able to owners of the

#### I. Use of proceeds from the Company's initial public offering

The net proceeds from the issue of new shares upon the listing of the Company on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 6 November 2009 amounted to approximately RMB437.0 million, after deducting the related expenses. By the end of September 2010, the Company has applied part of those proceeds in the ways as described in the prospectus of the Company dated 23 October 2009. In December 2010, the Company announced that it planned to reallocate the remaining balance of such proceeds as of 30 September 2010 of approximately RMB349 million to other intended applications. Later in June 2011, the Company further announced that it planned to reallocate and revise the use of the remaining balance of such proceeds as of 31 May 2011 of RMB194.0 million to other intended applications. As of 31 December 2012, approximately RMB14.0 million were still untilized and the Group is intended to apply such remaining balance in accordance with proposed uses as set out in the annual report 2011 of the Company.

The Company will continue to closely monitor the general investment environment so that if any part of the intended use of the proceeds from initial public offering becomes unavailable or less profitable, the management may take into account all current conditions and in the best interests of the Group and its shareholders, subject to relevant Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), reallocate the funding to other parts of the Group and/or new projects. In the event of such a circumstance, the Group will make all necessary disclosures in due course and comply with all relevant disclosure requirements under the applicable Listing Rules.

#### J. Capital structure

The capital structure of the Group consists of net debt (which includes bank borrowings), cash and cash equivalents and equity attributable to owners of the Company, comprising issued and paid-up share capital, reserves and retained profits. The management of the Group reviews the capital structure regularly. The Group considers the cost of capital and the risks associated with each class of capital, and will balance its overall capital through the payment of dividends, new share issues and share buy-backs as well as the issue of new debt or the redemption of existing debt.

During the year, there has been no change in the share capital of the Company.

#### K. Contingent liabilities

As at 31 December 2012, there were not any contingent liabilities incurred by the Group (as of 31 December 2011: Nil).

#### L. Pledge of assets

As at 31 December 2012, the Group had pledged cash and bank deposits of approximately RMB121.9 million (as of 31 December 2011: approximately RMB83.1 million) to secure certain bank borrowings and banking facilities of the Group.

#### M. Foreign exchange risk

As at 31 December 2012, the balance of the bank balances and cash maintained and recorded by the Group (including pledged bank deposits) consisted of HK dollars, Renminbi, US dollars and others in the respective proportions of approximately 0.1%, 29.7%, 62.4% and 7.8% (as at 31 December 2011, HK dollars, Renminbi, US dollars and others accounted for approximately 2.3%, 25.1%, 67.2% and 5.4% respectively of the bank balance of the Group).

The sales, purchases and bank borrowings of the Group during the year and in 2011 were made mainly in Renminbi, US dollars and Euro and it is expected that the majority of future development and transactions carried out by the Group will be made mainly in Renminbi, US dollars and Euro, the Group will actively convert bank balance currently maintained in HK dollars into Renminbi, US dollars or Euro. To reduce its foreign currency exchange exposure, the Group enters into forward transactions on, among other currencies, the Renminbi, US dollars and Euro from time to time.

#### N. Interest rate risks

As at 31 December 2012, the majority of the bank borrowings of the Group are floating rate borrowings and carry interest ranging from 2% to 8% per annum. The interest rate of loans which carry floating interest rates was calculated by reference to the benchmark interest rate prescribed by the People's Bank of China and are denominated in Renminbi. The Group currently does not use any derivative instruments to hedge its interest rate risks.

#### O. Significant investments held

During the year, the Group did not have any significant investment.

#### P. Major acquisition and disposal

The Group did not make any major acquisition or disposal during the year other than the acquisition of certain mining rights in XinJiang, China as set out in "BUSINESS REVIEW AND ANALYSIS" of this Report.

#### Q. Human resources

As at 31 December 2012, the Group employed a total of 1,087 staff (as of 31 December 2011: 1089 staff). During the year, the staff costs (excluding the directors) of the Group were approximately RMB79.9 million (for the year ended 31 December 2011: approximately RMB81.9 million). The staff costs include basic salary, performance salary and welfare expenses, whereby employees' welfare includes medical insurance plan, pension plan, public house reserves, unemployment insurance plan, and pregnancy insurance plan. The Group's employees are engaged according to the terms and provisions of their employment contracts and the Group normally conducts reviews over the remuneration packages and performance appraisal once every year for its employees, the results of which will be applied in the annual salary review for considering a grant of an annual bonus or not and in promotion assessment. The Group also studies and compares its remuneration packages with that of its peers and competitors and will make adjustments whenever necessary so as to maintain its competitiveness in the human resources market.

#### R. Pension scheme

The Group maintains different pension schemes and retirement schemes for its employees in different locations in accordance with the applicable laws and regulations of different jurisdictions.

In relation to its employees in the PRC, the PRC government also imposes compulsory requirements for all PRC business enterprises to participate in the state-managed retirement benefit scheme. The employees of the PRC subsidiaries of the Group are members of the state-managed retirement benefit scheme, and these PRC subsidiaries are obligated to contribute a certain percentage of payroll costs to the state-managed retirement benefit scheme. There was no forfeited contribution under the scheme available for deduction of future contribution to be made by the Group.

The Group's employees in UK are covered by a defined contribution pension scheme whereas its staff in Hong Kong and Singapore have joined the respective local provident fund schemes.

During the year, the contribution to the above retirement benefit scheme made by the Group providing to the employees (excluding the directors) amounted to approximately RMB5.5 million (2011: approximately RMB5.8 million).

### S. Order backlog

The Group generally recognises revenue on a stage of completion basis. The Group's order backlog represents that portion of the contract value as of a specified date whose associated revenue has not been recognised. Based on supply contracts entered into on or prior to 31 December 2012, the total order backlog as at 31 December 2012 was approximately RMB231 million (as at 31 December 2011: RMB263 million). The following table sets forth, by business segment, the Group's order backlog as of 31 December 2012 and 31 December 2011.

	As at 31 Dec To be de 2013		As at 31 Dece To be del 2012	
	RMB million	RMB million	RMB million	RMB million
Economisers Waste heat recovery systems	77	-	84	-
and boiler components	72	_	85	_
Marine products	55	5	54	_
Wind turbine towers	-	_	11	_
Service and repairs	22		29	
Total	226	5	263	

During late 2012, the Group has entered into a new three years Engineering Procurement and Construction (EPC) contract with a state-owned enterprises in the Middle East amounted to approximately USD53,300,000 for the design, production, procurement and erection of a series of equipment in an oil refinery. Such contract has not yet been effective as the Group is still arranging for the necessary bank finance to facilitate the additional cash requirement of such contract. Owing to its pre-matured nature, it has not been included in the order backlog table above.

#### T. Events after the reporting period

No significant event took place subsequent to 31 December 2012.

## DIRECTORS AND SENIOR MANAGEMENT



The Biographical details of the Directors and the senior management as of 31 December 2012 is as follows,

#### **EXECUTIVE DIRECTORS**

Mr. Frank ELLIS, aged 65, is an executive Director appointed on 9 April 2008. Mr. Ellis is our Chairman of the Board of Directors and chief executive officer. Mr. Ellis has more than 40 years experience in heat transfer and boiler industry and is primarily responsible for overall business strategy and overall management of the operational activities of our Group. Mr. Ellis acquired a significant portion of heat transfer products business of Thermal Engineering International Limited ("TEiL") in 2004 and 2005. He worked with TEiL and served as director from 1998 to 2004, and general manager from 2002 to 2004. From 1995 to 1998, Mr. Ellis worked with Nooter/Eriksen Ltd and served as general manager responsible for development of European business for large steam generators for cogeneration. Mr. Ellis joined Senior Thermal Engineering Ltd in 1989 and served as managing director of industrial boiler division in charge of sales and marketing and business development. From 1978 to 1988, Mr. Ellis worked with Gibson Wells Ltd & Foster Wheeler Power Products and served as engineering manager, engineering director and then general manager and director of industrial boiler division. Mr. Ellis joined E Green & Son Ltd in 1964 and served as design engineer and then chief proposals design engineer. Mr. Ellis held a national certificate in mechanical engineering issued by Association of Mechanical Engineering and City & Guilds National Certificate in advanced fuel technology and heat transfer in the United Kingdom.

Mr. XIE Zhiqing, aged 56, is an executive Director of our Company appointed on 9 April 2008 and our chief technology officer. Mr. Xie has more than 30 years of experience in heat transfer and boiler industry, and is primarily responsible for overseeing our manufacturing operations in China. Mr. Xie has served as the general manager of Greens Power Equipment (China) Co. Ltd. ("GPEL") since 2007, and the general manager of Shanghai Greens Thermal Equipment Ltd ("SGTE") since 2003. From 1998 to 2003, he joined Shanghai Kaiyuan Boiler Engineering Co., Ltd. (上海開源鍋爐工程有限公司) as an engineer. From 1975 to 1998, he worked with Shanghai Boiler Works, Ltd. (上海鍋爐廠有限公司) as a designing engineer. Mr. Xie graduated from Shanghai Boiler Works Professional College (上海鍋爐廠工人大學) with a diploma in boiler design in 1982.

Ms. CHEN Tianyi, aged 49, is an executive Director of our Company appointed on 9 April 2008 and our chief operating officer. With over 15 years of experience in the sales and marketing industry, Ms. Chen is primarily responsible for business strategy and management of the operational activities of our Group in China. Ms. Chen has served as the executive director of GPEL since 2007 and the deputy general manager of SGTE and general manager of Shanghai Greens Marine Engineering Limited (上海格林船務工程有限公司) since 2003. From 2002, she worked as the chief representative of the Shanghai Representative Office of TEiL. From 2000 to 2001, Ms. Chen worked as a director in charge of sales and marketing for Pacific International Logistic (China) Co., Ltd. (太平洋國際物流「中國」有限公司). From 1996 to 1998, she worked as senior manager in charge of sales and marketing of Shanghai Pan Ocean Intermodal Transportation Consulting Services Co., Ltd. (上海泛洋多式聯運諮詢服務有限公司). She graduated from department of electrical engineering (applied computer science) from Shanghai Workers' University of Mechanical and Electrical Industry (上海機電工業職工大學) in 1988 and attended a master's of business administration program at the University of Buckingham in 1999.



#### NON-EXECUTIVE DIRECTOR

**Mr. ZHU Keming**, aged 32, is a non-executive Director nominated by China Fund Limited and appointed on 1 August 2008. Mr. Zhu has worked with Shanghai Xingyuan Investment and Management Co., Ltd. (上海興元投資管理有限公司) as chairman and general manager since 2007. From 2007 to 2008, he also served as director of China High Speed Transmission Equipment Group Co., Ltd. (中國高速傳動設備集團有限公司) (Stock Code: 658). Mr. Zhu has also worked with Jiangsu Zhongtai Group Co., Ltd. (江蘇中泰集團有限公司) and served as the secretary of the board of directors since 2002. Mr. Zhu graduated from Nanjing University (南京大學) with a bachelor's degree in finance in 2002.

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Jack Michael BIDDISON, aged 58, is an independent non-executive Director of the Company appointed on 19 October 2009. Mr. Biddison's entire career has focused on electric power, oil and gas, utility and natural monopoly, and water resources operations management, spending most of the last 18 years as a director of international projects in 20 different countries. For over the past year, Mr. Biddison has been director of USAID-funded energy and regulatory reform projects to the governments of Jordan and Bangladesh. From 2011 to 2012, he was appointed as deputy director of resources conservation for the Ohio Department of Natural Resources. From 2008 to 2011, Mr. Biddison served as vice president for energy & environment of The Pragma Corporation. From 2007 to 2008, he was director of advisory services of PricewaterhouseCoopers, Tax & Advisory, LLP.. From 2006 to 2007, Mr. Biddison served as an independent consultant and principal associate of Segura/IP3 Partners, LLC.. From 2000 to 2006, he was managing consultant of PA Government Services, Inc.. From 1995 to 2000, he was principal of Hagler Bailly Consulting, Inc.. From 1990 to 1995, he served as commissioner and member of the Public Utilities Commission of Ohio. From 1987 to 1990, Mr. Biddison served as chief of the division of oil and gas of the Ohio Department of Natural Resources. From 1982 to 1987, he was manager of petroleum engineering and geological services of General Electric Company, Lighting Business Group. From 1981 to 1982, he worked with CER Corporation. After he graduated from The Ohio State University, he was employed by the consortium of Buckeye Petroleum Company Inc./Inland Field Services Inc./ Gasearch, Inc.. Mr. Biddison obtained his bachelor of science degree in geology and mineralogy from The Ohio State University in 1977, and his master of business administration degree in management and international business from Kent State University in 1985. He is a member of the American Association of Petroleum Geologists, American Institute of Professional Geologists, National Association of Regulatory Utility Commissioners (member emeritus), and Interstate Oil and Gas Compact Commission (member emeritus).

Mr. YIM Kai Pung, aged 47, is an independent non-executive Director of the Company appointed on 19 October 2009. Mr. Yim has more than 20 years of experience in auditing, taxation and provision of finance consultancy services for companies in Hong Kong and the PRC. He is recently a managing director of CCTH CPA Limited. He served as an executive director of Sanyuan Group Limited (三元集團有限公司) (Stock Code: 140) since 2009, and an independent non-executive director of Success Universe Group Limited (實德環球有限公司) (Formerly known as Macau Success Limited) (Stock Code: 487) from 2004 to 2012. From 2006 to 2007, Mr. Yim served as an executive director of Heng Xin China Holdings Limited (恒芯中國控股有限公司) (Formerly Known as Tiger Tech Holdings Limited) (Stock Code: 8046). From 2005 to 2006, Mr. Yim served as an independent non-executive director of Magician Industries (Holdings) Limited (通達工業(集團)有限公司) (Stock Code: 526). Mr. Yim graduated from the City Polytechnic of Hong Kong with a bachelor's degree of accountancy. He is a member of Hong Kong Institute of Certified Public Accountants and a fellow of the Association of Chartered Certified Accountants of the United Kingdom.

**Mr. LING Xiang**, aged 45, is an independent non-executive Director of the Company appointed on 19 October 2009. He joined Nanjing University of Technology in 1991 and currently is the dean of the School of Mechanical and Power Engineering. Mr. Ling served as the deputy dean of the School of Mechanical and Power Engineering since 2006, and was appointed as a doctor supervisor since 2004. Mr. Ling became a professor in 2003 and was appointed as an associate professor in 1998. Mr. Ling obtained a bachelor's degree and a master's degree in chemical machinery from Nanjing Institute of Chemical Technology in 1988 and 1991, respectively, and a doctor's degree in chemical machinery from Nanjing University of Technology in 2002. Mr. Ling is a member of the American Society of Mechanical Engineers.

#### **SENIOR MANAGEMENT**

Mr. Michael Frederick WIGNALL, aged 54, is the Group Overseas Operations Director. He joined the Company in October 2011. He has extensive international experience in the energy, petrochemical and marine industries, with proven successful experience in leading and managing similar sized businesses in aligned markets to those of the Group, through a growth transition phase. Mr. Wignall completed a graduate apprenticeship with British Oxygen Company, then joining Foster Wheeler Power Products and latterly Rolls Royce Power and Process, achieving senior technical and commercial roles in both organizations, before becoming a main board Director in Sheffield Forge Masters, responsible for sales and marketing. For the last 17 years before joining the Company, Mr. Wignall was a Group Executive Director for the Hamworthy Combustion Group of Companies, and has been a major driver of the growth and success of this business in the international energy, marine and petrochemical markets for sales of capital goods products and services, achieving double digit growth of the profit over 7 years period of time. Mr. Wignall graduated from Sussex University in 1976, with a Bachelor of Science (Hons) degree in Engineering and Applied Science.

Mr. HO Kin-cheong, Kelvin, aged 46, is a fellow member of the Association of Chartered Certified Accountants and an associate member of the Hong Kong Institute of Certified Public Accountants and holds a bachelor degree in business administration from Hong Kong Baptist College (now known as Hong Kong Baptist University). Mr. Ho has over 22 years of experience in finance and accounting. Prior to joining the Company, Mr. Ho was responsible for accounting, finance and company secretarial matters for several listed companies in Hong Kong. Mr. Ho was responsible for its investor relations since April 2010 and is being re-designated as company secretary and group financial controller of the Company on 25 August 2010. The Company terminated the employment with Mr. Ho with effect from 7 March 2012. This was due to the Company's focus on reducing head office costs, part of our overall cost and efficiency savings measures across the Group. Later in the year, the Company appointed Mr. Ho again on 7 May 2012 as the Chief Financial Officer of the Company and subsequently also appointed Mr. Ho as the Company Secretary and alternate authorized representative pursuant to the Listing Rules, For the period from the date of appointment on 7 May 2012 to the end of 31 December 2012, Mr. Ho is interested in 2,000 shares in the share capital of the Company.

The Directors of the Company is pleased to present the Directors' report and the audited financial statements of the Group for the year ended 31 December 2012.

#### PRINCIPAL ACTIVITIES

The Company is principally engaged in investment holding and the Group is principally engaged in production and sale of heat transfer products, wind turbine towers and the services of waste heat power generation.

Details of the principal activities of the subsidiaries of the Company are set out in note 16 to the consolidated financial statements.

#### **OPERATION RESULTS**

The operation results of the Group for the year ended 31 December 2012 are set out in the consolidated income statement on page 37 of the annual report.

#### FINAL DIVIDEND AND CLOSURE OF REGISTER OF MEMBERS

The Board does not recommend payment of a final dividend for the year ended 31 December 2012 (2011: Nil).

The register of members of the Company will be closed from Friday, 3 May 2013 to Thursday, 9 May 2013, both days inclusive, during which period no transfer of shares will be effected. In order to qualify to attend the forthcoming annual general meeting to be held on 9 May 2013, all transfer documents accompanied by the relevant share certificates must be lodged with the Company's share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not later than 4:30 p.m. on Thursday, 2 May 2013.

#### **RESERVES**

Movements in the reserves of the Company and the Group for the year ended 31 December 2012 are set out in note 30 to consolidated financial statements.

#### **DISTRIBUTABLE RESERVE**

The distributable reserve of the Company as at 31 December 2012 was approximately RMB457.0 million (as stated 2011: RMB463.7 million).

## PROPERTY, PLANT AND EQUIPMENT

Movements in the property, plant and equipment of the Group for the year ended 31 December 2012 are set out in note 13 to the consolidated financial statements.



#### SHARE CAPITAL

Details of the registered and issued share capital of the Company are set out in note 29 to the consolidated financial statements.

#### MATERIAL ACQUISITION AND DISPOSAL

The Group did not make any major acquisition or disposal during the year other than the acquisition of certain mining rights in XinJiang, China as set out in "BUSINESS REVIEW AND ANALYSIS" of this Report.

## PURCHASE, REDEMPTION OR SALE OF LISTED SHARES OF THE COMPANY

As at 31 December 2012, neither the Company nor any of its subsidiaries has purchased, redeemed or sold any of the Company's listed securities (2011:Nil).

#### SHARE OPTION SCHEME

The Company adopted a share option scheme on 19 October 2009 pursuant to the written resolutions of all shareholders of the Company. As at 31 December 2012, no option has been granted under the Share Option Scheme by the Company. A summary of the principal terms of the Share Option Scheme is set out below.

#### **Purpose of the Share Option Scheme**

To recognize and acknowledge eligible participants who have contributed to the Group and to motivate the eligible participants to optimize their performance efficiency for the benefit of the Group and to attract and retain or otherwise maintain on-going business relationship with the eligible participants whose contributions are or will be beneficial to the long-term growth of the Group.

#### **Participants of the Share Option Scheme**

Any Directors (including non-executive Directors and independent non-executive Directors) and any full-time or parttime employees, executives or officers of the Group and any advisors, consultants, suppliers, customers and agents to the Group and such other persons who in the sole opinion of the Board will contribute or have contributed to the Group.

# Total number of shares available for issue under the Share Option Scheme and percentage of issued share capital as at 31 December 2012

120,000,000 shares (9.67%)

#### Maximum entitlement of each participant under the Share Option Scheme

In any 12-month period, in aggregate not exceed 1% of the issued share capital and any further grant of options in excess of this 1% limit shall be subject to the issue of a circular by the Company containing details of such issue such as the identity of the eligible participant and the numbers and terms of the options to be granted and the approval of shareholders of the Company in general meeting and/or other requirements prescribed under the Listing Rules, with such eligible participant and his associates abstaining from voting.



#### The period within which the shares must be taken up under an option

An option may be exercised in accordance with the terms of the Share Option Scheme at any time after the date upon which the option is deemed to be granted and accepted and prior to the expiry of 10 years from that date. The period during which an option may be exercised will be determined by the Board in its absolute discretion, save that no option may be exercised more than 10 years after it has been granted.

#### The amount payable on application or acceptance of the option

An option shall be deemed to have been granted and accepted by the grantee and to have taken effect when the duplicate offer document constituting acceptance of the options duly signed by the grantee, together with a remittance in favour of the Company of HK\$1.00 by way of consideration for the grant thereof, is received by the Company on or before the relevant acceptance date.

## The basis of determining the exercise price

The exercise price shall be determined by the Board in its absolute discretion but in any event shall not be less than the higher of:

- (a) the closing price of the shares as stated in the daily quotations sheets issued by the Stock Exchange on the date of grant which must be a business day of the Stock Exchange;
- (b) the average closing price of the shares as stated in the daily quotations sheets issued by the Stock Exchange for the five business days immediately preceding the date of grant; and
- (c) the nominal value of the Shares.

## The remaining life of the scheme

Up to 19 October 2019

#### **MAJOR SUPPLIERS AND CUSTOMERS**

For the year ended 31 December 2012, the purchase amount of the Group's five major suppliers and the largest supplier were approximately RMB157.8 million and RMB88.8 million, representing approximately 43.96% and 24.72% of the total purchase amounts respectively. Besides, the revenue amount of the Group's five major customers and the largest customer for the year were approximately RMB129.2 million and RMB46.6 million, representing approximately 34.0% and 12.3% of the total revenue amounts respectively. All transactions between the Group and relevant suppliers and customers were carried out on normal commercial terms.

To the best knowledge of the Directors, none of the Directors and any shareholders holding over 5% of the Company's shares or their associates (within the meanings of the Listing Rules) had any interests in the above five major suppliers and/or customers for 2012.



#### **DIRECTORS' SERVICE CONTRACTS**

All Directors have entered into another service contracts with the Company with a term of three years starting from the 6 November 2012.

Under the Cayman Companies Law, at every annual general meeting of the Company no less than one-third of the Directors for the time being shall retire from office by rotation provided that every Director shall be subject to retirement by rotation at least once every three years and eligible to offer themselves for re-election.

None of the Directors or Directors intending to seek re-election at the forthcoming annual general meeting has a service contract with the Company which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

#### **DIRECTOR'S REMUNERATION**

For the year ended 31 December 2012, the total directors' emoluments were RMB4.5 million, details of which are disclosed at the note 8 to the consolidated financial statements. The Directors' fees and other emoluments are determined by the Board with reference to directors' duties, responsibilities and performance and the results of the Group and market rate of a director of other Hong Kong listed companies.

#### **DIRECTORS AND THEIR TERMS**

Directors in office and their terms for the year and up to the date of this report were:

#### **Executive Directors:**

Mr. Frank Ellis
Three years from 6 November 2012
Mr. Xie Zhiqing
Three years from 6 November 2012
Ms. Chen Tianyi
Three years from 6 November 2012

#### **Non-executive Directors:**

Mr. Zhu Keming Three years from 6 November 2012

## **Independent non-executive Directors:**

Mr. Jack Michael Biddison

Three years from 6 November 2012

Mr. Yim Kai Pung

Three years from 6 November 2012

Mr. Ling Xiang

Three years from 6 November 2012

## **DIRECTORS' INTERESTS IN CONTRACTS**

No contracts of significance to which the Company or any of its subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the reporting date or at any time during the year.



# DIRECTORS AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN THE COMPANY'S ISSUED SHARES

As at 31 December 2012, the interests of each Director and chief executive of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Companies (the "Model Code") were as follows:

Name	Nature of interests	Number of securities held <sup>(1)</sup>	Approximate percentage to the equity (%)
Mr. Frank Ellis	Beneficial owner  Controlled corporation <sup>(2)</sup> Controlled corporation <sup>(3)</sup>	347,250,000	27.89
Mr. Xie Zhiqing		185,566,250	14.90
Ms. Chen Tianyi		149,183,750	11.98

#### Notes:

- (1) All interests in Ordinary shares of the Company ("Shares") are long positions.
- (2) The interest disclosed represents the interest in the Company held by Union Rise International Limited ("**Union Rise**"), a company which is directly held and wholly-owned by Mr. Xie Zhiqing.
- (3) The interest disclosed represents the interest in the Company held by Crown Max Investments Limited ("Crown Max"), a company which is directly held and wholly-owned by Ms. Chen Tianyi.

As at 31 December 2012, save for the Directors of the Company mentioned above, none of the other Directors or the chief executives of the Company had any interests or short positions in the shares, underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of SFO) which would be required to be notified to the Company and the Stock Exchange pursuant to the provisions of Divisions 7 and 8 of Part XV of the SFO (including interests or short positions in which they were taken or deemed to have under such provisions of the SFO) or which would be required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or which would be required to be notified to the Company and the Stock Exchange, pursuant to the Model Code contained in the Listing Rules.

During the year, save as disclosed above, none of the Directors and chief executives of the Company or any of their associates had any interests in any securities of the Company or any of its associated corporations (as defined in the SFO). None of the Directors and chief executives or their spouses or children under the age of 18 had any right to subscribe for the securities of the Company or had exercised any such right.

At no time during the year was the Company or its holding companies or any of its subsidiaries a party to any arrangements to enable the Directors or chief executives of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.



# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN THE COMPANY'S ISSUED SHARES

As at 31 December 2012, the following persons (other than the Directors or chief executives of the Company) had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or which would be required, pursuant to section 336 of the SFO, to be entered in the register referred to therein:

Name of shareholders	Nature of interests	Number of shares of interest <sup>(1)</sup>	Approximate percentage of shareholdings (%)
Substantial shareholders			
Ms Ann Elizabeth Ellis(2)	Family	347,250,000	27.89
Crown Max <sup>(3)</sup>	Beneficial owner	149,183,750	11.98
Union Rise <sup>(4)</sup>	Beneficial owner	185,566,250	14.90
Ms Dai Yaping <sup>(4)</sup>	Family	185,566,250	14.90
China Fund Limited <sup>(5)</sup>	Beneficial owner	204,424,000	16.41
Luckever Holdings Limited <sup>(5)</sup>	Controlled corporation	206,776,000	16.60
Mr Liu Xuezhong <sup>(5)</sup>	Beneficial owner	206,776,000	16.60
Ms.Li Yuelan <sup>(5)</sup>	Family	206,776,000	16.60

#### Notes:

- (1) All interests in Ordinary shares of the Company ("Shares") are long positions.
- (2) Ann Elizabeth Ellis is the spouse of Mr. Frank Ellis. Therefore, she is deemed, or taken to be, interested in the 347,250,000 Shares which Mr. Frank Ellis is interested for the purpose of the SFO.
- (3) The interest disclosed represents the interest in the Company held by Crown Max, a company which is directly held and wholly-owned by Ms. Chen Tianyi. Ms. Chen Tianyi is sole director of Crown Max.
- (4) The interest disclosed represents the interest in the Company held by Union Rise, a company which is directly held and wholly-owned by Mr. Xie Zhiqing. Ms Dai Yaping is the spouse of Mr. Xie Zhiqing. Therefore Ms Dai Yaping is deemed, or taken to be, interested in the 185,566,250 Shares which Mr. Xie Zhiqing is interested for the purpose of the SFO. Mr. Xie Zhiqing is sole director of Union Rise.
- (5) China Fund Limited is beneficially owned by Luckever Holdings Limited as to 100%. Luckever Holdings Limited is regarded as interested in 100% of the 204,424,000 Shares owned by China Fund Limited. Luckever Holdings Limited is beneficially owned by Mr Liu Xuezhong as to 60.87% and Ms Li Yuelan as to 39.13% respectively. Therefore, they are deemed, or taken to be, interested in the 206,776,000 Shares which Luckever Holdings Limited is interested in for the purpose of the SFO. Mr Liu Xuezhong beneficially owns 206,776,000 Shares and is also the spouse of Ms Li Yuelan. Ms Li Yuelan is deemed, or taken to be, interested in the 206,776,000 Shares which Mr iu Xuezhong is interested for the purpose of the SFO.



#### INTERESTS OF CONTROLLING SHAREHOLDERS IN CONTRACTS

No contracts of significance had been entered into by the Company or its subsidiaries with the controlling shareholders and their subsidiaries as at the end of the reporting date or at any time during the year.

#### CONNECTED TRANSACTIONS

Details of the related party transactions of the Group for the year ended 31 December 2012 are set out in note 35 to the consolidated financial statements. The Directors of the Company (including our independent non-executive Directors) believe that the related party transactions set out in note 35 to the consolidated financial statements are carried out in the ordinary course of business and on normal commercial terms.

For the purpose of the related party transactions set out in note 35 to the consolidated financial statements, the Board of the Company confirms that, none of them constituted non-exempt continuing connected transactions under the Listing Rules.

The related party transactions listed in note 35 to the consolidated financial statements do not constitute discloseable connected transactions under Chapter 14A of the Listing Rules.

#### MANAGEMENT CONTRACTS

As at 31 December 2012, the Company did not enter into or have any management and administration contracts in respect of the whole or any principal business of the Company.

#### **PRE-EMPTION RIGHT**

There is no restriction on the pre-emption right under the Cayman Laws.

#### **PUBLIC FLOAT**

Based on information that is publicly available to the Company and to the best knowledge of the Directors, the Company has maintained the amount of sufficient public float as required under the Listing Rules during the year.

## **AUDITOR**

A resolution to re-appoint the retiring auditor, Ernst & Young, will be put forward at the forthcoming annual general meeting of the Company.



#### **SUBSIDIARIES**

Details of the subsidiaries of the Company are set out in note 16 to the consolidated financial statements.

#### **BANK BORROWINGS**

Details of the bank borrowings of the Group are set out in note 26 to the consolidated financial statements. During the year under review, bank borrowings of the Group were denominated in Renminbi and US dollars.

## **TAXATION**

Details of the taxation of the Group are set out in note 10 to the consolidated financial statements.

There are no concessionary taxation measures granted by government to shareholders of the Company by reason of their holding of the listed shares of the company.

#### MATERIAL LITIGATIONS AND ARBITRATIONS

During the year, the Group had no material litigations and arbitrations.

## **EVENTS AFTER THE REPORTING PERIOD**

No significant event took place subsequent to 31 December 2012.

By order of the Board

#### **Frank Ellis**

Chairman

Hong Kong, 28 March 2013

## CORPORATE GOVERNANCE REPORT



#### **CORPORATE GOVERNANCE PRACTICES**

The Board recognises the importance of corporate governance practice to the success of a listed company. The Company is committed to achieving high standard of corporate governance in the interest of the shareholders of the Company.

The Company has complied with the code provisions set out in the Code on Corporate Governance Practices (the "Code") contained in Appendix 14 to the Listing Rules during the period from the date of Listing to 31 December 2012 except for the deviation from Code provision A.2.1 which states that the roles of chairman and chief executive officer should be separated and should not be performed by the same individual.

Mr. Frank Ellis is the Chairman and Chief Executive Officer of the Company. The Board believes that vesting the roles of both chairman and chief executive officer in the same person is beneficial to the business development and management of the Group. The Board considers that the balance of power and authority under the present arrangement will not be impaired and this arrangement will enable the Company to make and implement decisions promptly and efficiently.

#### MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code set out in Appendix 10 to the Listing Rules as its own code of conduct regarding securities transactions by the directors and the staff. Having made specific enquiries of all directors by the Company, all directors have confirmed that they have complied with the required standard set out in the Model Code during the year ended 31 December 2012.

#### **COMPOSITION AND PRACTICES OF THE BOARD**

The Board collectively takes responsibility to all the shareholders in respect of managing and supervising the business of the Group so as to enhance value for our shareholders.

The Board comprises seven Directors, including three executive Directors, one non-executive Director and three independent non-executive Directors. The Board held fourteen (14) meetings for the year ended 31 December 2012. The attendance of the Directors at Board meetings during the year is as follows:

Attendance during the year

Mr. Frank Ellis (Chairman)	
Mr. Xie Zhiqing (Executive Director)	14/14
Ms. Chen Tianyi (Executive Director)	14/14
Mr. Zhu Keming (Non-Executive Director)	13/14
Mr. Jack Michael Biddison (Independent Non-Executive Director)	14/14
Mr. Yim Kai Pung (Independent Non-Executive Director)	13/14
Mr. Ling Xiang (Independent Non-Executive Director)	14/14



The Board is responsible for the management and control of the Company as well as supervision of the business, decision and performance of the Group. The Board has respectively granted and delegated the power and responsibility to the management for the management of the daily operations of the Group. The Directors have also specifically granted the management the general authorization to handle major corporate matters, including the preparation of interim reports, annual reports and announcements for the approval by the Board before publishing, execution of business strategies and measures adopted by the Board, implementation of proper internal control and risk management procedures and compliance with relevant statutory and regulatory requirements, rules and laws. There is no financial, business, family or other major/related relationships among the members of the Board.

Pursuant to Rule 3.13 of the Listing Rules, each of the independent non-executive Directors has confirmed his independence to the Company. Therefore, the Company considers that all independent non-executive Directors are independent parties. The Company has also complied with the requirements in respect of independent non-executive directors under the Rule 3.10 of the Listing Rules. To encourage every Director's active participation in the management decision-making process and the effective contribution to the Board, the Company has purchased appropriate liability insurance for every Director.

#### **CHAIRMAN AND CHIEF EXECUTIVE OFFICER**

Mr. Frank Ellis is the Chairman and Chief Executive Officer of the Company. He is responsible for formulating the overall strategies and policies of the Company for the smooth operation and performance of duties of the Board. The Board believes that appointing the same person as the Chairman and the Chief Executive Officer, particularly in view of the expertise, experience, leadership and a long history and record of service in the relevant industry of Mr. Frank Ellis, is favorable to the development and management of the business of the Group and the Board believes that it enables the Company to formulate and implement decisions in a rapid and efficient manner.

#### **NON-EXECUTIVE DIRECTOR**

The non-executive Director of the Company has entered into a service contract for a term of three years provided that the non-executive Director shall be subject to retirement by rotation at least once every three years and eligible to offer themselves for re-election and in any event, subject to earlier determination in accordance with the Articles of Association of the Company and/or applicable laws and regulations.

#### **REMUNERATION COMMITTEE**

The Company established the remuneration committee on 19 October 2009. The remuneration committee comprises Mr. Jack Michael Biddison, Mr. Yim Kai Pung and Mr. Frank Ellis, among which two of them are independent non-executive Directors. Mr. Jack Michael Biddison is the chairman of the remuneration committee.

The primary duties of the remuneration committee are to make recommendations to the Board on the Company's policy and structure for all remuneration of Directors and senior management and determine the specific remuneration packages of all executive Directors and senior management. The Directors' fees and other emoluments shall be determined by the Board with reference to directors' duties, responsibilities and performance and the results of the Group and market rate of a director of other Hong Kong listed companies. The remuneration committee shall consider various factors, such as the fee payable by the comparable companies, the time devoted, the experience and the duties of the directors, other terms of appointment offered by the Group and whether the remuneration shall be determined by performance.

During the year, the remuneration committee held one (1) meeting to review the policy for the remuneration of executive directors, assessing performance of executive directors and their respective service contracts. The attendance of the members of the remuneration committee at the meeting is as follows:

Mr. Jack Michael Biddison

Mr. Yim Kai Pung

Mr. Frank Ellis

Attendance

1/1

1/1

1/1

#### **NOMINATION COMMITTEE**

The nomination committee of the Company is empowered to nominate, consider and make recommendations to the Board on the appointment of Directors, with the aim of appointing proper individuals with relevant professional expertise and experience into the Board to enhance the constitution of a strong and diverse Board and to contribute to the functioning of the Board through their continuous participation.

The Company established the nomination committee on 19 October 2009 with written terms of reference in compliance with the Code. The primary duties of the nomination committee include but not limited to reviewing the Board structure, size and composition, assessing the independence of the independent non-executive Directors and making recommendations to the Board on the appointment of Directors. The nomination committee comprises one executive Director, namely Ms. Chen Tianyi, and two independent non-executive Directors, namely Mr. Ling Xiang and Mr. Yim Kai Pung. Mr. Ling Xiang is the chairman of the nomination committee.

The Company has not appointed any new Director during the year.

The attendance of the members of the nomination committee at the meeting is as follows:

Member	Attendance
Mr. Ling Xiang	1/1
Mr. Yim Kai Pung	1/1
Ms. Chen Tianyi	1/1

#### **AUDIT COMMITTEE**

The Company established the audit committee on 19 October 2009 with written terms of reference which have been adopted for the purpose of reviewing and providing supervision on the financial reporting process and internal controls of the Company as well as nominating and supervising external auditor and offering advices and recommendations to the Board of the Company.

The audit committee comprises three members, namely Mr. Yim Kai Pung, Mr. Jack Michael Biddison and Mr. Ling Xiang, and all of them are independent non-executive Directors. Mr. Yim Kai Pung is the chairman of the audit committee.

During the year, the audit committee held two (2) meetings to review the 2012 interim report, 2011 annual report and review and approve relevant accounting policy and related process of internal control. Subsequent to the Year end, the Audit Committee reviewed the annual report and annual results announcement for the year ended 31 December 2012 for the recommendation to the Board for approval. The attendance of Directors at the meetings is as follows:

Member	Attendance
Mr. Yim Kai Pung	2/2
Mr. Jack Michael Biddison	2/2
Mr. Ling Xiang	2/2

#### REMUNERATION OF AUDITOR

For the year ended 31 December 2012, the Group is required to pay approximately RMB2.0 million to the external auditor Ernst & Young for the audit services and to pay approximately RMB0.5 million to the external auditor for non-audit services.

#### DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL REPORTS

All Directors of the Company acknowledge their responsibility for the preparation of the financial reports of the Group. They also ensure the preparation is in compliance with the relevant laws, regulations and accounting principles and its publication are made in due course.

Reporting responsibility statement with respect to the financial reports of the Group made by the auditor of the Company is set out in the Independent Auditors' Report on pages 35 and 36.

#### INTERNAL CONTROL

The Board takes full responsibility to maintain a sound and efficient internal control system for the Group to protect the shareholders' investment and the Group's assets, which is in the interests of the shareholders.

For the year 2012, the Company has conducted comprehensive internal control over the Group, including:

#### (1) Environment of Control

We ensured that an active and devoted Board, effective human resource policies and a well-established organisational structure and management system are in place in the Company, laying a solid foundation to create an environment of control of the Group.

#### (2) Risk Assessment

We fully analysed business risks, financial risks, non-compliance risks and operation and other risks in the course of our operation, based on the development strategies and corporate goals of the Group.

#### (3) Control Activities

The Company implemented various policies and procedures, including the formulation of appropriate management process, regular review on transaction data, undertaking physical controls and segregation of duties among staff. The Company has continuously assessed its performance to ensure the effective running of the internal control system.

#### (4) Financial Management Mechanism

We have reviewed the financial structure, management reports, disclosure procedures and the preparation of budget of the Group to effectively understand and monitor the financial and trading conditions of the Group.

#### (5) Compliance Control

The Company has set up an internal procedure of information disclosure and has designated personnel to be responsible for the compliance with the Listing Rules. Meanwhile, the Company also engages external professional advisors to provide sustainable and professional services to the Company. In 2012, the audit committee of the Company has reviewed the internal control system of the Group. Such review covered all critical aspects of the control, including financial control, operational control, compliance control and risk management functions. The Board confirmed that existing internal control system was efficient.



#### COMPLIANCE AND ENFORCEMENT OF THE NON-COMPETE UNDERTAKING

To protect the Company from any potential or actual conflict of interests, Mr. Frank Ellis, being an executive director of the Company and a Shareholder holding approximately 27.89% interest of the Company's issued share capital as of 31 December 2012, has given a deed of non-competition undertaking (the "Non-compete Undertaking") in favour of the Company on 19 October 2009, pursuant to which Mr. Ellis has undertaken, subject to the exceptions mentioned in the Prospectus, that he would not, and would procure that neither he nor his associate and/or companies controlled by him (other than the Company and the Group) would not directly or indirectly be interested in or engaged in any business which competes or is likely to compete directly or indirectly with the Group's business as set out in the Prospectus, in the PRC and any other area in which the Group carries on business. Details of the Non-compete Undertaking have been set out in the paragraph headed "Non-Compete Undertaking" of the section headed "Relationship With The Controlling Shareholder" of the Prospectus.

Mr. Frank Ellis has confirmed in respect of his compliance with the terms of the Non-compete Undertaking. Each of the independent non-executive directors of the Company has reviewed the compliance with and enforcement of the terms of the Non-compete Undertaking, and based on the confirmation of Mr. Frank Ellis, is of the view that the terms of the Non-compete Undertaking have been complied with and enforced.

## INDEPENDENT AUDITORS' REPORT



#### TO THE SHAREHOLDERS OF GREENS HOLDINGS LTD

(Incorporated in the Cayman Islands with limited liability)

We have audited the consolidated financial statements of Greens Holdings Ltd (the "Company") and its subsidiaries (together, the "Group") set out on pages 37 to 115, which comprise the consolidated and company statements of financial position as at 31 December 2012, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board (the "IASB") and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **AUDITORS' RESPONSIBILITY**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **OPINION**

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2012, and of the Group's loss and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

#### **EMPHASIS OF MATTER**

Without qualifying our opinion, we draw attention to note 2.1 to the financial statements which indicates that as of 31 December 2012, the Group's current liabilities exceeded its current assets by RMB147,549,000. Notwithstanding the above, the consolidated financial statements have been prepared on a going concern basis, the validity of which is dependent on the Group's ability to extend its short-term borrowings upon maturity, obtain additional financing facilities and derive adequate operating cash flows from its existing operations in order for the Group to meet its financial obligations as they fall due and to finance its future working capital and financial requirements. This condition indicates the existence of a material uncertainty which may cast significant doubt about the Group's ability to continue as a going concern.

# **Ernst & Young**

Certified Public Accountants

22nd Floor, CITIC Tower 1 Tim Mei Avenue, Central, Hong Kong 28 March 2013

# CONSOLIDATED INCOME STATEMENT



	Notes	2012	2011
		RMB'000	RMB'000
REVENUE	5	379,470	623,479
		,	,
Cost of sales		(432,460)	(554,609)
Gross profit/(loss)		(52,990)	68,870
		, , ,	,
Other income and gains	5	17,810	21,892
Selling and distribution expenses		(44,030)	(31,706)
Administrative expenses		(145,866)	(105,659)
Other expenses		(240,056)	(5,804)
Finance costs	7	(35,228)	(23,864)
LOSS BEFORE TAX	6	(500,360)	(76,271)
Income tax expense	10	11,270	(3,589)
LOSS FOR THE YEAR		(489,090)	(79,860)
Attributable to:			
Owners of the parent	11	(487,536)	(79,860)
Non-controlling interests		(1,554)	_
		(489,090)	(79,860)
LOSS PER SHARE ATTRIBUTABLE TO			
ORDINARY EQUITY HOLDERS OF THE PARENT	12		
Basic and diluted			
- For loss for the year		(RMB0.392)	(RMB0.064)



	2012 RMB'000	2011 RMB'000
LOSS FOR THE YEAR	(489,090)	(79,860)
OTHER COMPREHENSIVE INCOME		
Exchange differences on translation of foreign operations	1,550	(4,939)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	(487,540)	(84,799)
Attributable to:	(485,986)	(84,799)
Owners of the parent  Non-controlling interests	(1,554)	(04,799)
	(487,540)	(84,799)

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION



31 December 2012

	31 December	31 December
	2012	2011
Notes	RMB'000	RMB'000
NON-CURRENT ASSETS		
Property, plant and equipment 13	309,241	319,295
Prepaid land lease payments 14	86,688	88,565
Other intangible assets 15	40,006	141,268
Financial assets-amount due from a grantor 17	_	20,839
Deferred tax assets 27	3,355	4,203
Total non-current assets	439,290	574,170
CURRENT ACCETS		
CURRENT ASSETS Inventories 18	49,608	61,044
Construction contracts 19	111,381	287,002
Trade and bills receivables 20	232,237	307,256
Prepayments, deposits and other receivables 21	95,546	99,835
Financial assets-amount due from a grantor 17	-	4,167
Pledged deposits 23	121,921	83,146
Cash and cash equivalents 23	23,905	60,238
Total assument accord	CO4 F00	000,000
Total current assets	634,598	902,688
CURRENT LIABILITIES		
Trade and bills payables 24	271,284	267,695
Other payables and accruals 25	69,044	48,204
Derivative financial instruments 22	-	60
Interest-bearing bank and other borrowings 26	429,213	292,500
Tax payable	12,606	13,359
Total current liabilities	782,147	621,818
NET CURRENT ASSETS/(LIABILITIES)	(147,549)	280,870
TOTAL ASSETS LESS CURRENT LIABILITIES	291,741	855,040

Notes	31 December 2012 RMB'000	31 December 2011 RMB'000
TOTAL ASSETS LESS CURRENT LIABILITIES	291,741	855,040
NON-CURRENT LIABILITIES Interest-bearing bank and other borrowings 26 Deferred tax liabilities 27 Deferred income 28	- 11,530 33,551	60,000 24,447 38,712
Total non-current liabilities	45,081	123,159
Net assets	246,660	731,881
EQUITY Equity attributable to owners of the parent Issued capital 29 Reserves 30 (a)	85,004 161,640	85,004 646,877
	246,644	731,881
Non-controlling interests	16	-
Total equity	246,660	731,881

Frank Ellis Director

Chen Tianyi Director



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY



Year ended 31 December 2012

# Attributable to owners of the parent

	Issued capital RMB'000	Share premium account RMB'000	Contributed surplus RMB'000	Exchange fluctuation reserve RMB'000	Reserve funds RMB'000	Retained profits RMB'000	Proposed final dividend RMB'000	Total RMB'000	Non- controlling interests RMB'000	Total equity RMB'000
At 1 January 2011	85,004	459,124	137,935	(20,614)	24,664	130,567	16,314	832,994	-	832,994
Loss for the year	-	-	-	_	-	(79,860)	-	(79,860)	-	(79,860)
Other comprehensive income for the year:  Exchange differences on										
translation of foreign operations				(4,939)				(4,939)		(4,939)
Total comprehensive income for the year	_	_	_	(4,939)	_	(79,860)	_	(84,799)	_	(84,799)
Final 2010 dividend declared*							(16,314)	(16,314)		(16,314)
At 31 December 2011	85,004	459,124*	137,935*	(25,553)*	24,664*	50,707*	-	731,881	-	731,881

		Attributable to owners of the parent							
		Share		Exchange		Retained profits/		Non-	
	Issued	premium	Contributed	fluctuation		ccumulated		controlling	Total
	capital RMB'000	account RMB'000	surplus RMB'000	reserve RMB'000	funds RMB'000	losses) RMB'000	Total RMB'000	interests RMB'000	equity RMB'000
At 1 January 2012	85,004	459,124	137,935	(25,553)	24,664	50,707	731,881	-	731,881
Loss for the year	-	-	-	-	-	(487,536)	(487,536)	(1,554)	(489,090)
Other comprehensive income for the year:									
Exchange differences on				4 550			4 550		4 550
translation of foreign operations				1,550			1,550		1,550
Total comprehensive income for the year	-	-	-	1,550	-	(487,536)	(485,986)	(1,554)	(487,540)
Contribution from non-controlling interests			749				749	1,570	2,319
At 31 December 2012	85,004	459,124*	138,684*	(24,003)*	24,664*	(436,829)*	246,644	16	246,660

<sup>\*</sup> These reserve accounts comprise the consolidated reserves of RMB161,640,000 (2011: RMB646,877,000) in the consolidated statement of financial position.

# CONSOLIDATED STATEMENT OF CASH FLOWS



		2012	2011
	Notes	RMB'000	RMB'000
CASH FLOWS FROM OPERATING ACTIVITIES			
Loss before tax		(500,360)	(76,271)
Adjustments for:			
Finance costs	7	35,228	23,864
Interest income	5	(2,488)	(2,538)
Depreciation	13	31,130	31,078
Fair value losses, net:			
Derivative financial instruments	22	-	60
Recognition of prepaid land lease payments	14	1,877	1,561
Amortisation of other intangible assets	15	27,431	27,058
Recognition of amortised investment-related subsidy income	28	(5,161)	(9,832)
Provision for impairment of receivables and construction contracts		138,584	2,257
Impairment of intangible assets	15	74,241	-
Impairment of financial assets-amount due from a grantor	17	25,006	-
		(174,512)	(2,763)
Increase in financial assets-amount due from a grantor		_	(25,006)
(Increase)/decrease in inventories		11,436	(30,800)
(Increase)/decrease in construction contracts		90,150	(21,551)
(Increase)/decrease in trade and bills receivables		28,459	(29,289)
(Increase)/decrease in prepayments		14,309	(13,533)
(Increase)/decrease in deposits and other receivables		(14,068)	22,944
Increase/(decrease) in trade and bills payables		3,589	(19,295)
Increase in other payables		25,138	1,871
Increase/(decrease) in accruals		5,801	(85)
Cash used in operations		(9,698)	(117,507)
Income taxes paid		(1,552)	(6,127)
Not each flows used in operating activities		(11.050)	(100 604)
Net cash flows used in operating activities		(11,250)	(123,634)

	2012 RMB'000	2011 RMB'000
Net cash flows used in operating activities	(11,250)	(123,634)
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest received	2,488	2,538
Purchase of items of property, plant and equipment	(33,747)	(21,195)
Proceeds from disposal of items of property, plant and equipment	128	13
Additions to prepaid lease payments	_	(36,646)
Receipt of government grants  Additions to other intangible assets	(411)	31,136 (3,902)
Increase in pledged time deposits	(38,775)	(69,596)
increase in pleaged time deposits	(30,113)	(09,090)
Net cash flows used in investing activities	(70,317)	(97,652)
CASH FLOWS FROM FINANCING ACTIVITIES	CEO 404	FOF FOO
New bank loans	659,194 (592,491)	595,500
Repayment of bank loans  Contribution from non-controlling interests	(582,481) 2,319	(568,000)
Interest paid	(35,228)	(23,864)
Dividends paid	(00,220)	(16,314)
Net cash flows from/(used in) financing activities	43,804	(12,678)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(37,763)	(233,964)
Cash and cash equivalents at beginning of year	60,238	298,442
Effect of foreign exchange rate changes, net	1,430	(4,240)
CASH AND CASH EQUIVALENTS AT END OF YEAR	23,905	60,238
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS		00 70
Cash and bank balances	23,905	33,594
Non-pledged time deposits with original maturity of less than three months when acquired	_	26,644
Cash and cash equivalents as stated		
in the statement of financial position	23,905	60,238
Cash and cash equivalents as stated in the statement of cash flows	23,905	60,238
·		



	04.5	0.4 5
	31 December 2012	31 December 2011
Notes	RMB'000	RMB'000
NON-CURRENT ASSETS		
Investments in subsidiaries 16	9,242	9,242
Total non-current assets	9,242	9,242
CURRENT ASSETS		
Prepayments, deposits and other receivables 21	9	161
Due from subsidiaries 16	582,500	561,470
Cash and cash equivalents 23	476	3,378
Total current assets	582,985	565,009
CURRENT LIABILITIES		
Other payables and accruals 25	142	194
Due to subsidiaries 16	50,130	25,337
Total current liabilities	50,272	25,531
NET CURRENT ASSETS	532,713	539,478
TOTAL ASSETS LESS CURRENT LIABILITIES	541,955	548,720
NET ASSETS	541,955	548,720
EQUITY		
Issued capital 29	85,004	85,004
Reserves 30 (b)	456,951	463,716
Total equity	541,955	548,720

Frank Ellis
Director

Chen Tianyi
Director



#### 1. CORPORATE INFORMATION

The Company was incorporated as an exempted company with limited liability in the Cayman Islands under the Companies Law (2007 Revision) Chapter 22 of the Cayman Islands on 27 February 2008. The shares of the Company have been listed on the Main Board of The Stock Exchange of Hong Kong Limited since 6 November 2009. The registered office of the Company is Appleby Trust (Cayman) Limited, Clifton House, P.O. Box 1350, 75 Fort Street, George Town, Grand Cayman KY1-1108, Cayman Islands.

The principal activity of the Company is investment holding. The principal activities of the Group are the manufacture and supply of heat transfer products and solutions, including economisers, waste heat recovery products, wind turbine towers, marine products and boiler components as well as related services and repairs and waste heat power generation.

In the opinion of the directors, the ultimate controlling shareholders of the Company are Frank Ellis, Xie Zhiqing and Chen Tianyi.

#### 2.1 BASIS OF PREPARATION

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs"), which comprise standards and interpretations approved by the International Accounting Standards Board (the "IASB"), and International Accounting Standards ("IASs") and International Financial Reporting Interpretations Committee ("IFRIC") interpretations approved by the International Accounting Standards Committee that remain in effect, and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for derivative financial instruments, which have been measured at fair value. These financial statements are presented in RMB and all values are rounded to the nearest thousand except when otherwise indicated.

For the year ended 31 December 2012, the Group reported a net loss of RMB489,090,000 (2011: net loss of RMB79,860,000). As at 31 December 2012, the Group had net current liabilities of RMB147,549,000 (31 December 2011: net current assets of RMB280,870,000) and outstanding bank loans of RMB429,213,000 (31 December 2011: 352,500,000) which were due for repayment within the next twelve months.

Subsequent to 31 December 2012, the Group has successfully renewed short-term bank loans of RMB100 million for a further year to the first quarter of 2014.

Subsequent to 31 December 2012, the Group has successfully obtained a new bank facility of RMB30 million in March 2013, which will expire in February 2014. The Group also renewed another bank facility of RMB60 million to December 2013, under which the Group can renew the short-term bank loans of RMB60 million with expiry date in May 2014 at the latest.

# 2.1 BASIS OF PREPARATION (Continued)

In addition, the Group continues its efforts to obtain short-term bank loans and bank facilities, minimise capital expenditures, rationalise costs and enhance operating results. In the opinion of the directors, the measures have improved and will continue to improve the Group's working capital and debt maturity profile. Furthermore, the directors consider that the Group will be able to obtain ongoing support from its bankers and generate sufficient cashflows from future operations to cover its operating costs and to meet its financing commitments. Therefore the directors are satisfied that the Group will be able to meet in full its financial obligations as they fall due for the twelve months from 31 December 2012. Accordingly, assuming the performance of the business is in line with the directors' expectations, the directors are satisfied that it is appropriate to prepare the accounts on a going concern basis. The accounts do not include any adjustments relating to the carrying amount and reclassification of assets and liabilities that might be necessary should the Group be unable to continue as a going concern. Should the Group be unable to continue as a going concern. Should the Group be unable to continue as a going concern. Should the Group be unable to continue as a going concern. Should the Group be unable to restate the values of assets to their recoverable amounts, to provide for any future liabilities which might arise and to reclassify noncurrent assets and liabilities as current assets and liabilities, respectively. The effects of these potential adjustments have not been reflected in the financial statements.

#### **Basis of consolidation**

The consolidated financial statements include the financial statements of the Company and its subsidiaries (collectively referred to as the "**Group**") for the year ended 31 December 2012. The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases. All intra-group balances, transactions, unrealised gains and losses resulting from intra-group transactions and dividends are eliminated on consolidation in full.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group's share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate.

# 2.2 CHANGES IN ACCOUNTING POLICY AND DISCLOSURES

The Group has adopted the following revised IFRSs for the first time for the current year's financial statements.

IFRS 1 Amendments Amendments to IFRS 1 First-time Adoption of International

Financial Reporting Standards - Severe Hyperinflation and

Removal of Fixed Dates for First-time Adopters

IFRS 7 Amendments Amendments to IFRS 7 Financial Instruments:

Disclosures - Transfers of Financial Assets

IAS 12 Amendments Amendments to IAS 12 Income Taxes – Deferred Tax: Recovery of

Underlying Assets



# 2.2 CHANGES IN ACCOUNTING POLICY AND DISCLOSURES (Continued)

Other than as further explained below regarding the impact of amendments to IFRS 7, the adoption of the revised IFRSs has had no significant financial effect on these financial statements.

The IFRS 7 Amendments require additional disclosures about financial assets that have been transferred but not derecognised to enable users of the Group's financial statements to understand the relationship of those assets that have not been derecognised with their associated liabilities. In addition, the amendments require disclosures about the entity's continuing involvement in derecognised assets to enable users to evaluate the nature of, and risks associated with, such involvement. Detailed disclosures are included in note 37 to the financial statements.

# 2.3 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS

The Group has not applied the following new and revised IFRSs, that have been issued but are not yet effective, in these financial statements.

IFRS 1 Amendments Amendments to IFRS 1 First-time Adoption of International Financial

Reporting Standards - Government Loans<sup>2</sup>

IFRS 7 Amendments Amendments to IFRS 7 Financial Instruments:

Disclosures - Offsetting Financial Assets and Financial Liabilities<sup>2</sup>

IFRS 9 Financial Instruments<sup>4</sup>

IFRS 10 Consolidated Financial Statements<sup>2</sup>

IFRS 11 Joint Arrangements<sup>2</sup>

IFRS 12 Disclosure of Interests in Other Entities<sup>2</sup>

IFRS 10, IFRS 11 and Amendments to IFRS 10, IFRS 11 and IFRS 12 – Transition

IFRS 12 Amendments Guidance<sup>2</sup>

IFRS 10, IFRS 12 and Amendments to IFRS 10, IFRS 12 and IAS 27 (Revised)

IAS 27 (Revised) – Investment Entities<sup>3</sup>

Amendments

IFRS 13 Fair Value Measurement<sup>2</sup>

IAS 1 Amendments Amendments to IAS 1 Presentation of Financial Statements

- Presentation of Items of Other Comprehensive Income<sup>1</sup>

IAS 19 Amendments Employee Benefits<sup>2</sup>

IAS 27 (Revised) Separate Financial Statements<sup>2</sup>

IAS 28 (Revised) Investments in Associates and Joint Ventures<sup>2</sup>
IAS 32 Amendments Amendments to IAS 32 Financial Instruments:

Presentation - Offsetting Financial Assets and Financial Liabilities3

IFRIC Int 20 Stripping Costs in the Production Phase of a Surface Mine<sup>2</sup>
Annual Improvements Amendments to a number of IFRSs issued in May 2012<sup>2</sup>

2009-2011 Cycle

<sup>&</sup>lt;sup>4</sup> Effective for annual periods beginning on or after 1 January 2015



Effective for annual periods beginning on or after 1 July 2012

Effective for annual periods beginning on or after 1 January 2013

<sup>&</sup>lt;sup>3</sup> Effective for annual periods beginning on or after 1 January 2014

# 2.3 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS (Continued)

Further information about those IFRSs that are expected to significantly affect the Group is as follows:

The IFRS 7 Amendments require an entity to disclose information about rights to set-off and related arrangements (e.g., collateral agreements). The disclosures would provide users with information that is useful in evaluating the effect of netting arrangements on an entity's financial position. The new disclosures are required for all recognised financial instruments that are set off in accordance with IAS 32 Financial Instruments: Presentation. The disclosures also apply to recognised financial instruments that are subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are set off in accordance with IAS 32. The Group expects to adopt the amendments from 1 January 2013.

IFRS 9, as issued, reflects the first phase of the IASB's work on the replacement of IAS 39 and applies to classification and measurement of financial assets and financial liabilities as defined in IAS 39. The standard was initially effective for annual periods beginning on or after 1 January 2013, but Amendments to IFRS 9 Mandatory Effective Date of IFRS 9 and Transition Disclosures, issued in December 2011, moved the mandatory effective date to 1 January 2015. In subsequent phases, the IASB will address hedge accounting and impairment of financial assets. The adoption of the first phase of IFRS 9 will have an effect on the classification and measurement of the Group's financial assets, but will not have an impact on classification and measurements of financial liabilities. The Group will quantify the effect in conjunction with the other phases, when the final standard including all phases is issued.

IFRS 10 establishes a single control model that applies to all entities including special purpose entities or structured entities. It includes a new definition of control which is used to determine which entities are consolidated. The changes introduced by IFRS 10 require management of the Group to exercise significant judgement to determine which entities are controlled, compared with the requirements in IAS 27 and SIC-Int 12 Consolidation – Special Purpose Entities. IFRS 10 replaces the portion of IAS 27 Consolidated and Separate Financial Statements that addresses the accounting for consolidated financial statements. It also addresses the issues raised in SIC-Int 12.

The IAS 1 Amendments change the grouping of items presented in OCI. Items that could be reclassified (or recycled) to profit or loss at a future point in time (for example, net gain on hedge of a net investment, exchange differences on translation of foreign operations, net movement on cash flow hedges and net loss or gain on available-for-sale financial assets) would be presented separately from items which will never be reclassified (for example, actuarial gains and losses on defined benefit plans and revaluation of land and buildings). The amendments will affect presentation only and have no impact on the financial position or performance.

# 2.3 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS (Continued)

The IAS 32 Amendments clarify the meaning of "currently has a legally enforceable right to set off" for offsetting financial assets and financial liabilities. The amendments also clarify the application of the offsetting criteria in IAS 32 to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous.

The Annual Improvements to IFRSs 2009-2011 Cycle issued in May 2012 sets out amendments to a number of IFRSs. There are separate transitional provisions for each standard. While the adoption of some of the amendments may result in changes in accounting policies, none of these amendments are expected to have a significant financial impact on the Group. Those amendments that are expected to have a significant impact on the Group's policies are as follows:

(a) IAS 1 Presentation of Financial Statements: Clarifies the difference between voluntary additional comparative information and the minimum required comparative information. Generally, the minimum required comparative period is the previous period. An entity must include comparative information in the related notes to the financial statements when it voluntarily provides comparative information beyond the previous period. The additional comparative information does not need to contain a complete set of financial statements.

In addition, the amendment clarifies that the opening statement of financial position as at the beginning of the preceding period must be presented when an entity changes its accounting policies; makes retrospective restatements or makes reclassifications, and that change has a material effect on the statement of financial position. However, the related notes to the opening statement of financial position as at the beginning of the preceding period are not required to be presented.

(b) IAS 32 Financial Instruments: Presentation: Clarifies that income taxes arising from distributions to equity holders are accounted for in accordance with IAS 12 Income Taxes. The amendment removes existing income tax requirements from IAS 32 and requires entities to apply the requirements in IAS 12 to any income tax arising from distributions to equity holders.

# 2.3 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS (Continued)

The Group is in the process of making an assessment of the impact of these new and revised IFRSs upon initial application. So far, the Group considers that these new and revised IFRSs are unlikely to have a significant impact on the Group's results of operations and financial position.

#### 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Subsidiaries**

A subsidiary is an entity whose financial and operating policies the Company controls, directly or indirectly, so as to obtain benefits from its activities.

The results of subsidiaries are included in the Company's income statement to the extent of dividends received and receivable. The Company's investments in subsidiaries that are not classified as held for sale in accordance with IFRS 5 are stated at cost less any impairment losses.

# **Business combinations and goodwill**

Business combinations are accounted for using the acquisition method. The consideration transferred is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation at fair value or at the proportionate share of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at fair value. Acquisition-related costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in profit or loss.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IAS 39 is measured at fair value with changes in fair value either recognised in profit or loss or as a change to other comprehensive income. If the contingent consideration is not within the scope of IAS 39, it is measured in accordance with the appropriate IFRS. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.



# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

# **Business combinations and goodwill (Continued)**

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed. If the sum of this consideration and other items is lower than the fair value of the net assets acquired, the difference is, after reassessment, recognised in profit or loss as a gain on bargain purchase.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. The Group performs its annual impairment test of goodwill as at 31 December. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. An impairment loss recognised for goodwill is not reversed in a subsequent period.

Where goodwill has been allocated to a cash-generating unit (or group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on the disposal. Goodwill disposed in these circumstances is measured based on the relative value of the disposed operation and the portion of the cash-generating unit retained.

#### Impairment of non-financial assets

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, construction contract assets and financial assets), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs to sell, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to the income statement in the period in which it arises in those expense categories consistent with the function of the impaired asset.

# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Impairment of non-financial assets (Continued)

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to the income statement in the period in which it arises, unless the asset is carried at a revalued amount, in which case the reversal of the impairment loss is accounted for in accordance with the relevant accounting policy for that revalued asset.

#### **Related parties**

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or

- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a); and
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).



# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

# Property, plant and equipment and depreciation

Property, plant and equipment, other than construction in progress, are stated at cost (or valuation) less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to the income statement in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

Leasehold improvements	Over the shorter of the lease terms and 20%
Buildings	4.5%
Plant and machinery	9%-18%
Computer and office equipment	18%
Motor vehicles	18%

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the income statement in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

Construction in progress represents a building under construction, which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction and capitalised borrowing costs on related borrowed funds during the period of construction. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Intangible assets (other than goodwill)

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value as at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are subsequently amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

#### Service concession arrangements

When the Group has a right to charge for usage of concession infrastructure (as a consideration for providing construction service in a service concession arrangement), it recognises an intangible asset at fair value upon initial recognition. The intangible asset is carried at cost (which equals to fair value at initial recognition) less accumulated amortisation and any accumulated impairment losses. Amortisation commences when the intangible asset is available for use.

#### Research and development costs

All research costs are charged to the income statement as incurred.

Expenditure incurred on projects to develop new products is capitalised and deferred only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the project and the ability to measure reliably the expenditure during the development. Product development expenditure which does not meet these criteria is expensed when incurred.

The Group has the following intangible assets that are amortised on the straight-line basis over their estimated useful lives. The principal annual amortisation rates used are as follows:

Software	20%
Trade name	5%-10%
Customer relationships	7%-14%
Technology	5%-10%
Service concession arrangement	16.4%

# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Leases

Leases that transfer substantially all the rewards and risks of ownership of assets to the Group, other than legal title, are accounted for as finance leases. At the inception of a finance lease, the cost of the leased asset is capitalised at the present value of the minimum lease payments and recorded together with the obligation, excluding the interest element, to reflect the purchase and financing. Assets held under capitalised finance leases, including prepaid land lease payments under finance leases, are included in property, plant and equipment, and depreciated over the shorter of the lease terms and the estimated useful lives of the assets. The finance costs of such leases are charged to the income statement so as to provide a constant periodic rate of charge over the lease terms.

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Where the Group is the lessee, rentals payable under operating leases net of any incentives received from the lessor are charged to the income statement on the straight-line basis over the lease terms.

Prepaid land lease payments under operating leases are initially stated at cost and subsequently recognised on the straight-line basis over the lease terms.

#### Investments and other financial assets

#### Initial recognition and measurement

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, and available-for-sale financial investments, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial assets at initial recognition. When financial assets are recognised initially, they are measured at fair value plus transaction costs, except in the case of financial assets recorded at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

#### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Investments and other financial assets (continued)

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of sale in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments as defined by IAS 39.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with positive net changes in fair value presented as other income and gains and negative net changes in fair value presented as finance costs in the income statement. These net fair value changes do not include any dividends or interest earned on these financial assets, which are recognised in accordance with the policies set out for "Revenue recognition" below.

Financial assets designated upon initial recognition at fair value through profit or loss are designated at the date of initial recognition and only if the criteria under IAS 39 are satisfied.

The Group evaluates its financial assets at fair value through profit or loss (held for trading) to assess whether the intent to sell them in the near term is still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets and management's intent to sell them in the foreseeable future significantly changes, the Group may elect to reclassify them. The reclassification from financial assets at fair value through profit or loss to loans and receivables, available-for-sale financial assets or held-to-maturity investments depends on the nature of the assets. This evaluation does not affect any financial assets designated at fair value through profit or loss using the fair value option at designation, as these instruments cannot be reclassified after initial recognition.

Derivatives embedded in host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognised in the income statement. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such assets are subsequently measured at amortised cost using the effective interest rate method less any allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and includes fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in other income and gains in the income statement. The loss arising from impairment is recognised in the income statement in other expenses for receivables.



# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Investments and other financial assets (continued)

#### Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held to maturity when the Group has the positive intention and ability to hold them to maturity. Held-to-maturity investments are subsequently measured at amortised cost using the effective interest rate method less any allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in other income and gains in the income statement. The loss arising from impairment is recognised in the income statement in other expenses.

#### Available-for-sale financial investments

Available-for-sale financial investments are non-derivative financial assets in listed and unlisted equity investments and debt securities. Equity investments classified as available for sale are those which are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are those which are intended to be held for an indefinite period of time and which may be sold in response to needs for liquidity or in response to changes in market conditions.

After initial recognition, available-for-sale financial investments are subsequently measured at fair value, with unrealised gains or losses recognised as other comprehensive income in the available-for-sale investment revaluation reserve until the investment is derecognised, at which time the cumulative gain or loss is recognised in the income statement in other income, or until the investment is determined to be impaired, when the cumulative gain or loss is reclassified from the available-for-sale investment revaluation reserve to the income statement in other expenses. Interest and dividends earned whilst holding the available-for-sale financial investments are reported as interest income and dividend income, respectively and are recognised in the income statement as other income in accordance with the policies set out for "Revenue recognition" below.

When the fair value of unlisted equity investments cannot be reliably measured because (a) the variability in the range of reasonable fair value estimates is significant for that investment or (b) the probabilities of the various estimates within the range cannot be reasonably assessed and used in estimating fair value, such investments are stated at cost less any impairment losses.

The Group evaluates whether the ability and intention to sell its available-for-sale financial assets in the near term are still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets and management's intent to do so significantly changes in the foreseeable future, the Group may elect to reclassify these financial assets. Reclassification to loans and receivables is permitted when the financial assets meet the definition of loans and receivables and the Group has the intent and ability to hold these assets for the foreseeable future or to maturity. Reclassification to the held-to-maturity category is permitted only when the Group has the ability and intent to hold until the maturity date of the financial asset.

For a financial asset reclassified from the available-for-sale category, the fair value carrying amount at the date of reclassification becomes its new amortised cost and any previous gain or loss on that asset that has been recognised in equity is amortised to profit or loss over the remaining life of the investment using the effective interest rate. Any difference between the new amortised cost and the maturity amount is also amortised over the remaining life of the asset using the effective interest rate. If the asset is subsequently determined to be impaired, then the amount recorded in equity is reclassified to the income statement.

# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# **Derecognition of financial assets**

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### Impairment of financial assets

The Group assesses at the end of each reporting period whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (an incurred "loss event") and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Impairment of financial assets (continued)

Financial assets carried at amortised cost

For financial assets carried at amortised cost, the Group first assesses individually whether objective evidence of impairment exists for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate.

The carrying amount of the asset is reduced through the use of an allowance account and the loss is recognised in the income statement. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group.

If, in a subsequent period, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited to other expenses in the income statement.

#### Assets carried at cost

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Impairment losses on these assets are not reversed.

# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Impairment of financial assets (continued)

Available-for-sale financial investments

For available-for-sale financial investments, the Group assesses at the end of each reporting period whether there is objective evidence that an investment or a group of investments is impaired.

If an available-for-sale asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortisation) and its current fair value, less any impairment loss previously recognised in the income statement, is removed from other comprehensive income and recognised in the income statement.

In the case of equity investments classified as available for sale, objective evidence would include a significant or prolonged decline in the fair value of an investment below its cost. The determination of what is "significant" or "prolonged" requires judgement. "Significant" is evaluated against the original cost of the investment and "prolonged" against the period in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the income statement – is removed from other comprehensive income and recognised in the income statement. Impairment losses on equity instruments classified as available for sale are not reversed through the income statement. Increases in their fair value after impairment are recognised directly in other comprehensive income.

#### **Financial liabilities**

# Initial recognition and measurement

Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings, net of directly attributable transaction costs.

The Group's financial liabilities include trade and bills payables, other payables, derivative financial instruments and interest-bearing bank and other borrowings.

#### Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification as follows:



# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# **Financial liabilities (continued)**

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognised in the income statement. The net fair value gain or loss recognised in the income statement does not include any interest charged on these financial liabilities.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the date of initial recognition and only if the criteria in IAS 39 are satisfied.

#### Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in the income statement when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in the income statement.

# **Derecognition of financial liabilities**

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in the income statement.

# Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Fair value of financial instruments

The fair value of financial instruments that are traded in active markets is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. For financial instruments where there is no active market, the fair value is determined using appropriate valuation techniques. These techniques include using recent arm's length market transactions; reference to the current market value of another instrument which is substantially the same; a discounted cash flow analysis; and option pricing models.

#### **Derivative financial instruments and hedge accounting**

Initial recognition and subsequent measurement

The Group uses derivative financial instruments, such as forward currency contracts, to hedge its foreign currency risk. These derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Any gains or losses arising from changes in fair value of derivatives are taken directly to the income statement, except for the effective portion of cash flow hedges, which is recognised in other comprehensive income.

#### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined on the weighted average basis and, in the case of work in progress and finished goods, comprises direct materials, direct labour and an appropriate proportion of overheads. Net realisable value is based on estimated selling prices less any estimated costs to be incurred to completion and disposal.

#### Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group's cash management.

For the purpose of the statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits, and assets similar in nature to cash, which are not restricted as to use.



# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, when the timing of
  the reversal of the temporary differences can be controlled and it is probable that the temporary differences
  will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition
  of an asset or liability in a transaction that is not a business combination and, at the time of the transaction,
  affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be recovered.

# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Income tax (continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### **Government grants**

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, which it is intended to compensate, are expensed.

Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the income statement over the expected useful life of the relevant asset by equal annual instalments or deducted from the carrying amount of the asset and released to the income statement by way of a reduced depreciation charge.

#### **Revenue recognition**

Revenue is recognised when it is probable that the economic benefits will flow to the Group and when the revenue can be measured reliably, on the following bases:

- (a) from the sale of goods, when the significant risks and rewards of ownership have been transferred to the buyer, provided that the Group maintains neither managerial involvement to the degree usually associated with ownership, nor effective control over the goods sold;
- (b) from construction contracts, on the percentage of completion basis, as further explained in the accounting policy for "Construction contracts" below;
- (c) from the rendering of services, on the percentage of completion basis, as further explained in the accounting policy for "Contracts for services" below; and
- (d) interest income, on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset.



# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Construction contracts**

Contract revenue comprises the agreed contract amount and appropriate amounts from variation orders, claims and incentive payments. Contract costs incurred comprise direct materials, the costs of subcontracting, direct labour and an appropriate proportion of variable and fixed construction overheads.

Revenue from fixed price construction contracts is recognised on the percentage of completion method, measured by reference to the proportion of costs incurred to date to the estimated total cost of the relevant contract.

Provision is made for foreseeable losses as soon as they are anticipated by management. Where contract costs incurred to date plus recognised profits less recognised losses exceed progress billings, the surplus is treated as an amount due from contract customers. Where progress billings exceed contract costs incurred to date plus recognised profits less recognised losses, the surplus is treated as an amount due to contract customers.

#### **Contracts for services**

Contract revenue on the rendering of services comprises the agreed contract amount. Costs of rendering services comprise labour and other costs of personnel directly engaged in providing the services and attributable overheads.

Revenue from the rendering of services is recognised based on the percentage of completion of the transaction, provided that the revenue, the costs incurred and the estimated costs to completion can be measured reliably. The percentage of completion is established by reference to the costs incurred to date as compared to the total costs to be incurred under the transaction. Where the outcome of a contract cannot be measured reliably, revenue is recognised only to the extent that the expenses incurred are eligible to be recovered.

Provision is made for foreseeable losses as soon as they are anticipated by management.

Where contract costs incurred to date plus recognised profits less recognised losses exceed progress billings, the surplus is treated as an amount due from contract customers. Where progress billings exceed contract costs incurred to date plus recognised profits less recognised losses, the surplus is treated as an amount due to contract customers.

# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Employee benefits**

Pension scheme

The Group operates a defined contribution Mandatory Provident Fund retirement benefit scheme (the "MPF Scheme") under the Mandatory Provident Fund Schemes Ordinance for all of its employees. Contributions are made based on a percentage of the employees' basic salaries and are charged to the income statement as they become payable in accordance with the rules of the MPF Scheme. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund. The Group's employer contributions vest fully with the employees when contributed into the MPF Scheme.

The employees of the Group's subsidiary which operates in Mainland China are required to participate in a central pension scheme operated by the local municipal government. This subsidiary is required to contribute 22% of its payroll costs to the central pension scheme. The contributions are charged to the income statement as they become payable in accordance with the rules of the central pension scheme.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, i.e., assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets. The capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised. All other borrowing costs are expensed in the period in which they are incurred. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

#### **Dividends**

Final dividends proposed by the directors are classified as a separate allocation of retained profits within the equity section of the statement of financial position, until they have been approved by the shareholders in a general meeting. When these dividends have been approved by the shareholders and declared, they are recognised as a liability.



# 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Foreign currencies

These financial statements are presented in RMB, which is the Company's functional and presentation currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in the income statement.

Differences arising on settlement or translation of monetary items are recognised in the income statement with the exception of monetary items that are designated as part of the hedge of the Group's net investment of a foreign operation. These are recognised in other comprehensive income until the net investment is disposed of, at which time the cumulative amount is reclassified to the income statement. Tax charges and credits attributable to exchange differences on those monetary items are also recorded in other comprehensive income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. The gain or loss arising on retranslation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation differences on the items whose fair value gain or loss are recognised in other comprehensive income or profit or loss are also recognised in other comprehensive income or profit or loss, respectively).

The functional currencies of certain overseas subsidiaries are currencies other than the RMB. As at the end of the reporting period, the assets and liabilities of these entities are translated into the presentation currency of the Company at the exchange rates prevailing at the end of the reporting period and their income statements are translated into RMB at the weighted average exchange rates for the year.

The resulting exchange differences are recognised in other comprehensive income and accumulated in the exchange fluctuation reserve. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the income statement.

For the purpose of the consolidated statement of cash flows, the cash flows of overseas subsidiaries are translated into RMB at the exchange rates ruling at the dates of the cash flows. Frequently recurring cash flows of overseas subsidiaries which arise throughout the year are translated into RMB at the weighted average exchange rates for the year.

#### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

#### **Judgements**

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect on the amounts recognised in the financial statements:

#### Goina concern consideration

The assessment of the going concern assumption involves making a judgement by the directors, at a particular point of time, about the future outcome of events or conditions which are inherently uncertain. The directors consider that the Group has the capability to continue as a going concern and the major events or conditions, which may give rise to business risks, that individually or collectively may cast significant doubt upon the going concern assumption are set out in note 2.1 to the financial statements.

#### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

# Impairment of non-financial assets (other than goodwill)

The Group assesses whether there are any indicators of impairment for all non-financial assets at the end of each reporting period. Indefinite life intangible assets are tested for impairment annually and at other times when such an indicator exists. Other non-financial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable. An impairment exists when the carrying value of an asset or a cash-generating unit exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value in use. The calculation of the fair value less costs to sell is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. When value in use calculations are undertaken, management must estimate the expected future cash flows from the asset or cash-generating unit and choose a suitable discount rate in order to calculate the present value of those cash flows.

#### Deferred tax assets

Deferred tax assets are recognised for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of deferred tax assets relating to recognised tax losses at 31 December 2012 was nil (2011: Nil). The amount of unrecognised tax losses at 31 December 2012 was RMB82,376,000 (2011: RMB15,563,000). Further details are contained in note 27 to the financial statements.



# 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (continued)

# **Estimation uncertainty (continued)**

Outcome of construction contracts

When a contract for the sale of goods upon completion of construction is judged to be a construction contract, revenue is recognised using the percentage of completion method as construction progresses. The percentage of completion is made by reference to the stage of completion of projects and contracts determined based on the proportion of contract costs incurred to date and the estimated costs to complete.

Significant judgement is required in determining the stage of completion, the extent of the contract costs incurred, the estimated total contract revenue and contract cost and the recoverability of the contract costs. In making the judgement, the Group evaluates total estimated contract costs by relying on past experience and the work of the project management team. Revenue from construction contracts is disclosed in note 5 to the financial statements. The stage of completion of each construction contract is assessed on a cumulative basis in each accounting period. Changes in estimates of contract revenue or contract costs, or changes in the estimated outcome of a contract could impact the amounts of revenue and expenses recognised in the consolidated income statement in the period in which the change is made and in subsequent periods. This impact could potentially be significant.

#### 4. OPERATING SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their products and services and has six reportable operating segments as follows:

- (a) Economisers-key heat transfer equipment typically installed in boiler systems for power plants;
- (b) Waste heat recovery products and boiler components-systems that extract thermal energy contained in the waste gases emitted from various industrial utilisations and utilise the recovered thermal energy in another process of further utilisations, air-preheaters, superheaters, and other components such as power station steel structures and finned tubes;
- (c) Marine products-packaged marine boiler products generally categorised into fired boilers and other marine boilers;
- (d) Waste heat power generation-construction and operation of waste heat power generation facilities;
- (e) Wind turbine towers-tubular steel structures which hold the nacelles that include the generators; and
- (f) Services and repairs-boiler conversions and upgrades, general maintenance services on marine or land boilers, provision of installations and testing and repairs services.

#### 4. OPERATING SEGMENT INFORMATION

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on reportable segment profit/(loss), which is a measure of adjusted profit/(loss) before tax. The adjusted profit/(loss) before tax is measured consistently with the Group's loss before tax except that interest income, finance costs, fair value losses from the Group's financial instruments as well as head office and corporate expenses are excluded from this measurement.

Segment assets exclude deferred tax assets, pledged deposits, cash and cash equivalents, and other unallocated head office and corporate assets as these assets are managed on a group basis.

Segment liabilities exclude derivative financial instruments, interest-bearing bank and other borrowings, tax payable, deferred tax liabilities and other unallocated head office and corporate liabilities as these liabilities are managed on a group basis.

Intersegment sales and transfers are transacted with reference to the selling prices used for sales made to third parties at the then prevailing market prices.

	Economisers RMB'000	Waste heat recovery products and boiler components RMB'000	Marine products RMB'000	Waste heat power generation RMB'000	Wind turbine towers RMB'000	Services and repairs RMB'000	Total RMB'000
Segment revenue: Sales to external customers Intersegment sales	78,096 	221,477	46,913 _	12,494	<u>-</u>	20,490	379,470 
Reconciliation: Elimination of intersegment sales	78,096	221,477	46,913	12,494	-	20,490	379,470
Revenue  Segment results  Reconciliation:	(51,131)	(124,228)	(1,139)	(95,361)	(18,993)	3,004	(287,848)
Elimination of intersegment results Interest income Unallocated gains Corporate and other unallocated expenses Finance costs							2,488 2,350 (182,122) (35,228)
Loss before tax							(500,360)

# 4. **OPERATING SEGMENT INFORMATION (continued)**

# Year ended 31 December 2012

	Economisers RMB'000	Waste heat recovery products and boiler components RMB'000	Marine products RMB'000	Waste heat power generation RMB'000	Wind turbine towers RMB'000	Services and repairs RMB'000	Total RMB'000
Segment assets	78,785	163,051	12,023	2,291	123,877	3,221	383,248
Reconciliation:							
Elimination of intersegment receivables							-
Corporate and other unallocated assets							690,640
Total assets							1 072 000
Total assets							1,073,888
Segment liabilities	109,584	188	-	17,522	39,926	1,886	169,106
Reconciliation:	,			,	,	·	·
Elimination of intersegment payables							-
Corporate and other unallocated liabilities							658,122
Total liabilities							827,228
All and a second but the second but							
Other segment information:							
Impairment losses recognised in the income statement	27,603	129,444	_	80,318	_	1,308	238,673
Impairment losses reversed in the	21,000	123,777	_	00,010	_	1,000	200,010
income statement	_	_	_	_	_	(842)	(842)
Depreciation and amortisation	9,216	17,894	1,620	21,606	8,134	1,968	60,438
	-	•	•			•	
Capital expenditure*	4,843	14,726	1,067			918	21,554

Capital expenditure consists of additions to property, plant and equipment, other intangible assets and prepaid land lease payments.

# 4. **OPERATING SEGMENT INFORMATION (continued)**

Year ended 31 December 2011

	Economisers RMB'000	Waste heat recovery products and boiler components RMB'000	Marine products RMB'000	Waste heat power generation RMB'000	Wind turbine towers RMB'000	Services and repairs RMB'000	Total RMB'000
Segment revenue: Sales to external customers Intersegment sales	209,984 -	197,011 -	63,082 -	49,014 -	96,747 -	7,641 -	623,479 -
Reconciliation: Elimination of intersegment sales	209,984	197,011	63,082	49,014	96,747	7,641	623,479
Revenue							623,479
Segment results Reconciliation: Elimination of intersegment results Interest income Unallocated gains Corporate and other unallocated expenses Finance costs	38,253	23,419	(775)	4,325	(3,917)	(2,143)	59,162 - 2,538 314 (114,421) (23,864)
Loss before tax							(76,271)
Segment assets  Reconciliation:  Elimination of intersegment receivables  Corporate and other unallocated assets	192,504	236,884	12,607	105,790	142,673	4,804	695,262 - 781,596
Total assets							1,476,858
Segment liabilities  Reconciliation:  Elimination of intersegment payables	100,638	1,147	-	16,218	51,172	1,085	170,260
Corporate and other unallocated liabilities							574,717
Total liabilities							744,977

# 4. **OPERATING SEGMENT INFORMATION (continued)**

Year ended 31 December 2011

	Economisers RMB'000	Waste heat recovery products and boiler components RMB'000	Marine products RMB'000	Waste heat power generation RMB'000	Wind turbine towers RMB'000	Services and repairs RMB'000	Total RMB'000
Other segment information: Impairment losses recognised in the							
income statement Impairment losses reversed in the	987	-	-	-	-	1,517	2,504
income statement	-	-	-	-	-	(247)	(247)
Depreciation and amortisation	7,666	14,584	1,813	21,093	13,178	1,363	59,697
Capital expenditure*	9,351	24,317	1,088	3,291	53,377	6,085	97,509

Capital expenditure consists of additions to property, plant and equipment, other intangible assets and prepaid land lease payments.

# **Geographical information**

(a) Revenue from external customers

	2012	2011
	RMB'000	RMB'000
The PRC	227,651	449,761
European Union	65,307	54,692
India	24,638	117,034
United States of America	52,015	84
Other countries	9,859	1,908
	379,470	623,479

The revenue information above is based on the locations of the customers.

# 4. OPERATING SEGMENT INFORMATION (continued)

### **Geographical information (continued)**

(b) Non-current assets

	2012 RMB'000	2011 RMB'000
The PRC The United Kingdom Other countries	402,368 32,592 975	513,260 56,707 –
	435,935	569,967

The non-current asset information above is based on the locations of the assets and excludes deferred tax assets.

### Information about major customers

Revenues from major customers in the corresponding years contributing to more than 10% of the total revenue of the Group are as follows:

Revenue of approximately RMB46,593,000 (2011: Nil) was derived from sales by the waste heat recovery products and boiler components segment to customer A, including sales to a group of entities which are known to be under common control with that customer.

No revenue (2011: RMB122,236,000) was derived from sales by the economisers and waste heat recovery products and boiler components segments to customer B, including sales to a group of entities which are known to be under common control with that customer.

No revenue (2011: RMB94,093,000) was derived from sales by the wind turbine towers segment to customer C, including sales to a group of entities which are known to be under common control with that customer.

No revenue (2011: RMB83,936,000) was derived from sales by the waste heat recovery products and boiler components segment to customer D, including sales to a group of entities which are known to be under common control with that customer.

# 5. REVENUE, OTHER INCOME AND GAINS

Revenue, which is also the Group's turnover, represents the net invoiced value of goods sold, after allowances for returns and trade discounts; an appropriate proportion of contract revenue of construction contracts; and the value of services rendered.

An analysis of revenue, other income and gains is as follows:

Notes	2012 RMB'000	2011 RMB'000
Revenue		
Construction contracts	346,486	595,136
Sale of goods	12,494	20,702
Rendering of services	20,490	7,641
	379,470	623,479
Other income and gains		
Bank interest income	2,488	2,538
Release of investment-related subsidy income i	5,161	9,832
Subsidy income	165	511
Income from transfer agreements ii	8,000	8,000
Foreign exchange differences, net	1,349	-
Others	647	1,011
	17,810	21,892

### Notes:

In July 2011, Greens New Energy Limited, a wholly-owned subsidiary of the Company was granted a further subsidy of approximately RMB31,136,600 as a further reward for its investment in the wind turbine tower business in Tongliao of Inner Mongolia through its subsidiary, Tongliao Greens Wind Power Equipment Company Limited ("Tongliao Greens"). The directors consider the subsidy to be related to the investment in Tongliao Greens and therefore deferred and recognised it in income statement on the straight-line basis over the approved tenure of Tongliao Greens.

### 5. REVENUE, OTHER INCOME AND GAINS (continued)

Notes: (continued)

In June 2010, in order to stabilise the revenue from electricity sales of Baicheng Greens Waste Heat Power Generation Co., Ltd ("Baicheng Greens"), the Group began negotiations with an independent third party to seek to guarantee Baicheng Greens' annual revenue of RMB60 million for the five year period starting on 22 June 2010. On 30 December 2010, Baicheng Greens and the independent third party entered into various trust agreements through Shanghai AJ Trust & Investment Co. Ltd ("AJ Trust"). These trust agreements provide that, for each of the six month periods starting from 22 June 2010 until 21 June 2015, if the revenue from electricity sales of Baicheng Greens is less than RMB30 million, the independent third party will compensate Baicheng Greens for the shortfall up to RMB4 million. If the revenue exceeds RMB30 million in any six month period, Baicheng Greens will pay the independent third party the excess of the revenue above RMB30 million. It is agreed that both Baicheng Greens and the independent third party have the option to terminate the trust agreements at the start of each six month period.

Baicheng Greens' revenue during the periods from mid December 2010 to mid June 2011 and from mid June 2011 to mid December 2011 were both lower than the target of RMB30 million, and thus Baicheng Greens had the right to collect RMB8 million from the third party in total and had no obligation due to this third party, so it recorded RMB8 million in other income in 2011, which was paid in full by the third party through AJ Trust in February 2011 and July 2011, respectively.

Baicheng Greens' revenue during the periods from mid December 2011 to mid June 2012 and from mid June 2012 to mid December 2012 were both lower than the target of RMB30 million, and thus Baicheng Greens had the right to collect RMB8 million from the third party in total and had no obligation due to this third party, so it recorded RMB8 million in other income in 2012, which was paid in full by the third party through AJ Trust in January 2012 and July 2012, respectively.

#### LOSS BEFORE TAX 6.

The Group's loss before tax is arrived at after charging/(crediting):

	Notes	2012 RMB'000	2011 RMB'000
Cost of inventories sold	i	417,046	547,572
Cost of services provided		15,414	7,037
Depreciation	13	31,130	31,078
Amortisation of other intangible assets	15	27,431	27,058
ŭ		•	
Minimum lease payments under operating leases:			
Land and buildings		8,110	8,178
Amortisation of land lease payments	14	1,877	1,561
Auditors' remuneration		2,531	2,659
Employee benefit expense (excluding directors'			
and chief executive's remuneration (note 8)):			
Wages and salaries		74,475	76,064
Pension scheme contributions		5,461	5,796
		79,936	81,860
Foreign exchange differences, net		(1,349)	1,994
Impairment of accounts receivable		46,560	2,257
Impairment of construction contracts		85,471	-
Impairment of prepayments, deposits and other receivables		6,553	-
Impairment of other intangible assets	15	74,241	_
Impairment of financial assets-amount due from a grantor	17	25,006	-
Fair value losses, net:			
Derivative financial instruments at fair value through profit or loss		_	60
B 111	_	40.400	(0.500)
Bank interest income	5	(2,488)	(2,538)

# Notes:



In 2011, Baicheng Greens entered into an agreement to receive RMB4,627,000 from Xinjiang International Coke Company Limited ("Xinjiang Coke"). This has been treated as a deduction of Baicheng Greens' purchasing costs of waste gas from Xinjiang Coke in the period from September 2009 to 2011. As this reduction was directly attributable to the costs incurred in the prior periods, it was treated as a cost reduction in cost of sales (rather than other income) in 2011.

### 7. FINANCE COSTS

An analysis of finance costs is as follows:

	Group		
	2012	2011	
	RMB'000	RMB'000	
Interest on bank loans, overdrafts and other loans wholly repayable within five years	33,867	23,864	
Other finance costs:  Interest on the discounting of bank accepted notes	1,361		
	35,228	23,864	

# 8. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION

Directors' and chief executive's remuneration for the year, disclosed pursuant to the Listing Rules and Section 161 of the Hong Kong Companies Ordinance, is as follows:

	Group		
	2012	2011	
	RMB'000	RMB'000	
Fees	344	348	
Other emoluments:			
Salaries, allowances and benefits in kind	4,061	4,208	
Pension scheme contributions	138	133	
	4,199	4,341	
	4,543	4,689	

### (a) Independent non-executive directors

The fees paid to independent non-executive directors during the year were as follows:

	2012 RMB'000	2011 RMB'000
Mr. Jack Michael Biddison Mr. Yim Kai Pung Mr. Ling Xiang	122 122 50	122 122 58
	294	302

There were no other emoluments payable to the independent non-executive directors during the year (2011: Nil).



# 8. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION (continued)

# (b) Executive directors and a non-executive director

	Fees RMB'000	Salaries, allowances and benefits in kind RMB'000	Pension scheme contributions RMB'000	Total remuneration RMB'000
2012				
Executive directors:  Mr. Frank Ellis  Mr. Xie Zhiqing  Ms. Chen Tianyi	- - -	1,603 1,229 1,229 4,061	72 33 33 ———————————————————————————————	1,675 1,262 1,262 4,199
Non-executive director: Mr. Zhu Keming	<u>50</u> 50	4,061	138	4,249
2011				
Executive directors:  Mr. Frank Ellis  Mr. Xie Zhiqing  Ms. Chen Tianyi	- - - -	1,654 1,277 1,277 4,208	73 30 30 ———————————————————————————————	1,727 1,307 1,307 ————————————————————————————————————
Non-executive director:	46			16
Mr. Zhu Keming	46	4,208	133	4,387

There was no arrangement under which a director or the chief executive waived or agreed to waive any remuneration during the year (2011: Nil).

#### 9. FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees during the year included three directors (2011: three directors), details of whose remuneration are set out in note 8 above. Details of the remuneration for the year of the remaining two (2011: two), highest paid employees who are neither directors nor chief executive of the Company are as follows:

	Group		
	2012	2011	
	RMB'000	RMB'000	
Salaries, allowances and benefits in kind Pension scheme contributions	3,370 35	2,725	
	3,405	2,755	

The number of non-director and non-chief executive, highest paid employees whose remuneration fell within the following band is as follows:

	Number of employees			
	2012	2011		
HK\$1,000,001 to HK\$1,500,000	_	2		
HK\$1,500,001 to HK\$2,000,000	2			

### 10. INCOME TAX

The Company is incorporated in the Cayman Islands and is not subject to any income tax.

Group entities incorporated in the British Virgin Islands (the "BVI") are not subject to any income tax.

No provision for Hong Kong profits tax has been made as the Group had no assessable profits arising in Hong Kong for the year ended 31 December 2012 (2011: Nil).

Greens Power Limited, Greens Power Equipment (UK) Limited and Greens Combustion Limited are incorporated in the United Kingdom and are subject to UK corporation tax at a statutory tax rate of 28% for the year ended 31 December 2012 (2011: 28%).

Under the Law of the PRC on Enterprise Income Tax (the "**EIT Law**") and Implementation Regulation of the EIT Law, the tax rate of the Group's entities registered in the PRC is 25% from 1 January 2008 onwards.

Greens Power Equipment (China) Co., Ltd ("**GPEL**"), being a foreign investment enterprise registered in the Jingjiang Economic Development Zone, Jiangsu, the PRC, was entitled to an exemption from EIT for two years starting from its first profit-making year, followed by a 50% tax relief for the following three years. GPEL's first profit making year was 2007 and it was entitled to and enjoyed tax exemption in 2007 and 2008 and a 50% tax relief from 2009 to 2011. On 6 August 2012, GPEL received approval as a high and new-tech enterprise effective for three years by the relevant authorities. Therefore, the applicable income tax rate of GPEL for the years ending 31 December 2014 was 15% (2011: 12.5%).

# 10. INCOME TAX (Continued)

Baicheng Greens, being a foreign investment enterprise registered in Xinjiang Uygur Autonomous Region, the PRC, was certified the corporation of comprehensive utilisation of resources from July 2010 to July 2014. Thus, Baicheng Greens can be entitled to a preferential tax rate of 15% in 2012 and 2011, which is subject to annual approval by the relevant authorities.

	2012 RMB'000	2011 RMB'000
Group:		
Current – Mainland China		
Charge for the year	_	2,090
Under/(over)provision in prior years	799	(221)
Current – UK		
Underprovision in prior years	_	28
Deferred (note 27)	(12,069)	1,692
Total tax charge/(credit) for the year	(11,270)	3,589

A reconciliation of the tax expense applicable to loss before tax at the statutory rates for the countries/jurisdictions in which the Company and the majority of its subsidiaries are domiciled to the tax expense at the effective tax rates, and a reconciliation of the applicable rates (i.e., the statutory tax rates) to the effective tax rates, are as follows:

**Group - 2012** 

	Mainlar China RMB'000	1	The UI RMB'000		Hong Ko	•	Other countrie RMB'000	es	Total RMB'000	%
Loss before tax	(448,091)		(36,934)		(4,525)		(10,810)		(500,360)	
Tax at the statutory tax rate	(112,023)	25.0	(10,342)	28.0	(747)	16.5	(55)	0.5	(123,167)	24.6
Lower tax rate enacted										
by local authority	31,191	(7.0)	-	-	-	-	-	-	31,191	(6.2)
Adjustments in respect of										
current tax of previous periods	799	(0.2)	-	-	-	-	-	-	799	(0.2)
Income not subject to tax	(187)	0.1	-	-	-	-	-	-	(187)	0.1
Expenses not deductible for tax	13,281	(3.0)	-	-	-	-	-	-	13,281	(2.7)
Tax losses not recognised	55,669	(12.4)	10,342	(28.0)	747	(16.5)	55	(0.5)	66,813	(13.4)
Tax credit at the Group's										
effective rate	(11,270)	2.5		-		-		-	(11,270)	2.3



# 10. INCOME TAX (Continued)

### Group - 2011

	Mainland			Other						
	China	l	The U	<	Hong Ko	ong	countrie	S	Total	
	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%
Loss before tax	(40,652)		(17,896)		(5,245)		(12,478)		(76,271)	
Tax at the statutory tax rate	(10,163)	25.0	(5,011)	28.0	(865)	16.5	(789)	6.3	(16,828)	22.1
Lower tax rate enacted										
by local authority	3,983	(9.8)	-	-	-	-	-	-	3,983	(5.2)
Adjustments in respect										
of current tax of previous periods	(221)	0.5	28	(0.2)	-	-	-	-	(193)	0.3
Income not subject to tax	(311)	0.8	_	-	-	-	-	-	(311)	0.4
Expenses not deductible for tax	1,829	(4.5)	_	_	_	_	_	_	1,829	(2.4)
Tax losses not recognised	8,444	(20.8)	5,011	(28.0)	865	(16.5)	789	(6.3)	15,109	(19.8)
Tax charge at the Group's										
effective rate	3,561	(8.8)	28	(0.2)	_	-	_	-	3,589	(4.7)

### 11. LOSS ATTRIBUTABLE TO OWNERS OF THE PARENT

The consolidated loss attributable to owners of the parent for the year ended 31 December 2012 includes a loss of RMB6,765,000 (2011: RMB5,309,000) which has been dealt with in the financial statements of the Company (note 30(b)).

# 12. LOSS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic loss per share amount is based on the loss for the year attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of 1,245,000,000 (2011: 1,245,000,000) in issue during the year, as adjusted to reflect the rights issue during the year.

The calculation of basic loss per share is based on:

	2012	2011
	RMB'000	RMB'000
Loss		
Loss attributable to ordinary equity holders of the parent,		
used in the basic loss per share calculation	(487,536)	(79,860)

# 12. LOSS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT (Continued)

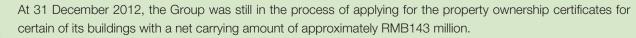
	Number of shares		
	<b>2012</b> 20 <sup>-2</sup>		
	'000	'000	
Shares			
Weighted average number of ordinary shares in issue during			
the year used in the basic loss per share calculation	1,245,000	1,245,000	

The Group had no potentially dilutive ordinary shares in issue for the years ended 31 December 2012 and 2011.

# 13. PROPERTY, PLANT AND EQUIPMENT

# Group

	Leasehold			Computer			
	improve-		Plant and	and office	Motor	Construction	
	ments	Buildings	machinery	equipment	vehicles	in progress	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
31 December 2012							
At 31 December 2011							
and at 1 January 2012:							
Cost or valuation	1,688	228,917	140,083	11,404	3,550	13,724	399,366
Accumulated depreciation	(394)	(21,972)	(53,443)	(2,742)	(1,520)		(80,071)
Net carrying amount	1,294	206,945	86,640	8,662	2,030	13,724	319,295
At 1 January 2012, net of							
accumulated depreciation	1,294	206,945	86,640	8,662	2,030	13,724	319,295
Additions	_	1,862	2,649	1,029	965	14,638	21,143
Disposals	_	-	-	(6)	(122)	-	(128)
Depreciation provided during the year	(353)	(10,510)	(16,932)	(2,642)	(693)	-	(31,130)
Transfers	100	1,487	679	891	-	(3,157)	-
Exchange realignment	60		(9)	4	6		61
At 31 December 2012, net of							
accumulated depreciation	1,101	199,784	73,027	7,938	2,186	25,205	309,241
At 31 December 2012:							
Cost or valuation	1,871	232,266	143,460	13,375	3,951	25,205	420,128
Accumulated depreciation	(770)	(32,482)	(70,433)	(5,437)	(1,765)		(110,887)
Net carrying amount	1,101	199,784	73,027	7,938	2,186	25,205	309,241





# 13. PROPERTY, PLANT AND EQUIPMENT (Continued)

Group

	Leasehold improvements RMB'000	Buildings RMB'000	Plant and machinery RMB'000	Computer and office equipment RMB'000	Motor vehicles RMB'000	Construction in progress RMB'000	Total RMB'000
31 December 2011							
At 31 December 2010							
and at 1 January 2011:							
Cost or valuation	846	200,895	121,671	11,039	3,124	24,970	362,545
Accumulated depreciation	(222)	(11,125)	(35,451)	(2,302)	(907)		(50,007)
Net carrying amount	624	189,770	86,220	8,737	2,217	24,970	312,538
At 1 January 2011, net of							
accumulated depreciation	624	189,770	86,220	8,737	2,217	24,970	312,538
Additions	889	7,450	8,628	1,263	186	19,641	38,057
Disposals	-	-	(10)	(1)	(2)	-	(13)
Depreciation provided during the year	r (188)	(10,847)	(18,111)	(1,304)	(628)	-	(31,078)
Transfers	-	20,572	10,048	-	267	(30,887)	-
Exchange realignment	(31)		(135)	(33)	(10)		(209)
At 31 December 2011, net of							
accumulated depreciation	1,294	206,945	86,640	8,662	2,030	13,724	319,295
At 31 December 2011:							
Cost or valuation	1,688	228,917	140,083	11,404	3,550	13,724	399,366
Accumulated depreciation	(394)	(21,972)	(53,443)	(2,742)	(1,520)		(80,071)
Net carrying amount	1,294	206,945	86,640	8,662	2,030	13,724	319,295

At 31 December 2011, the Group was still in the process of applying for the property ownership certificates for certain of its buildings with a net carrying amount of approximately RMB153 million.

# 14. PREPAID LAND LEASE PAYMENTS

		Group		
		2012	2011	
	Note	RMB'000	RMB'000	
Carrying amount at 1 January		90,440	59,355	
Additions during the year		-	36,646	
Transfer out during the year	i	_	(4,000)	
Recognised during the year		(1,877)	(1,561)	
Carrying amount at 31 December		88,563	90,440	
Current portion included in prepayments, deposits				
and other receivables		(1,875)	(1,875)	
Non-current portion		86,688	88,565	

The leasehold land is situated in Mainland China and is held under a long term lease.

### Note:

i. In 2011, Shanghai Greens Thermal Equipment Limited ("SGTE"), one of the wholly-owned subsidiaries of the Company reached an agreement with Shanghai Chemical Industry Park Fengxian Sub-zone Development Co., Ltd., which agreed to refund SGTE's prepayment of RMB4,000,000 for the acquisition of a parcel of land in Fengxian district made in 2009. Therefore, the above prepayment was reclassified to other receivables from prepaid land lease payments accordingly.

# 15. OTHER INTANGIBLE ASSETS

# Group

	Software RMB'000	Trade name RMB'000	Customer relationships RMB'000 (Note i)	Technology RMB'000 (Note ii)	Service concession arrangement RMB'000 (Note iii, iv)	Total RMB'000
31 December 2012						
Cost at 1 January 2012, net of						
accumulated amortisation	509	14,999	21,272	27,584	76,904	141,268
Additions	411	-	-	-	-	411
Amortisation provided during the year	(96)	(916)	(2,343)	(2,484)	(21,592)	(27,431)
Impairment during the year	-	-	(18,929)	-	(55,312)	(74,241)
Exchange realignment	(2)			1		(1)
At 31 December 2012	822	14,083		25,101		40,006
At 31 December 2012:						
Cost	1,024	18,124	28,903	32,315	131,306	211,672
Accumulated amortisation	(202)	(4,041)	(9,974)	(7,214)	(75,994)	(97,425)
Impairment			(18,929)		(55,312)	(74,241)
Net carrying amount	822	14,083		25,101		40,006

### 15. OTHER INTANGIBLE ASSETS (Continued)

#### Group

	Software RMB'000	Trade name RMB'000	Customer relationships RMB'000	Technology RMB'000	Service concession arrangement RMB'000	Total RMB'000
			(Note i)	(Note ii)	(Note iii, iv)	
31 December 2011						
Cost at 1 January 2011, net of						
accumulated amortisation	44	15,915	23,615	12,111	94,685	146,370
Additions	596	-	-	18,904	3,306	22,806
Amortisation provided during the year	(133)	(916)	(2,343)	(2,579)	(21,087)	(27,058)
Exchange realignment	2			(852)		(850)
At 31 December 2011	509	14,999	21,272	27,584	76,904	141,268
At 31 December 2011:						
Cost	613	18,124	28,903	32,315	131,306	211,261
Accumulated amortisation	(104)	(3,125)	(7,631)	(4,731)	(54,402)	(69,993)
Net carrying amount	509	14,999	21,272	27,584	76,904	141,268

#### Notes:

An intangible asset of customer relationships was recognised in the consolidated financial statements of the Group after its reorganization in 2008. The historical cost of RMB28,903,000 was being the fair value of customer relationships of three wholly owned subsidiaries of the Group, namely Greens Power Limited, Greens Power Equipment (China) Co., Ltd and Shanghai Greens Marine Engineering Co., Ltd. The initial amount was based on a valuation report issued by an independent valuer representing the present value of the future residue cash flow attributable to the intangible asset.

As of 31 December 2012, the net book value of the customer relationships amounted to RMB18,929,000. Given the substantial change in customer base of the Group and the persistent unfavourable results of the Group for the two years ended 31 December 2012 and 2011, management believes the possible impairment losses related to such customer relationships has been indicated and decided to fully write off the net book value in the year.

- ii Technology primarily consists of know-how, manufacturing techniques and other proprietary technologies that are not patented.
- iii Baicheng Greens entered into a cooperation agreement with Xinjiang Coke in the Xinjiang Autonomous Region, pursuant to which Xinjiang Coke granted its Waste Heat Power Generation Project to Baicheng Greens.

Pursuant to the cooperation agreement, Baicheng Greens is responsible for the construction of the infrastructure and equipment of the power station for the project. Baicheng Greens will operate the power station and sell electricity generated from the waste heat to State Grid Corporation of China for public use for six consecutive years after the construction has been completed, i.e., by 31 July 2015. Baicheng Greens will not hold any residual interest in the infrastructure and equipment upon termination of the operating period. As such, the arrangement under the cooperation agreement is accounted for as a service concession arrangement and the right to operate the power station is regarded as an intangible asset. Amortisation of the intangible asset is provided for over the operating period on the straight-line basis when the power station commences its operation.



### 15. OTHER INTANGIBLE ASSETS (Continued)

Notes: (continued)

#### iii (continued)

Given the persistent drop in the electricity generation volume during year 2012 together with the possible suspension of operations of the related coking production facilities at the discretion of Xinjiang Coke in recent times, the net book value (approximately RMB52,603,000) of the Group's service concession arrangement in respect to the Waste Heat Power Generation Project to Baicheng Greens had indicated a permanent impairment as at 31 December 2012 and was fully provided for accordingly.

iv In March 2010, GPEL entered into a cooperation agreement with Kunming Malong Chemical Co., Ltd. ("Malong Chemical") in Yunnan Province, pursuant to which, Malong Chemical granted the Waste Heat Power Generation Project to GPEL.

Pursuant to the cooperation agreement, GPEL set up a new subsidiary, Kunming Greens Energy Saving Co., Ltd. ("Greens Kunming") which was responsible for the construction of the infrastructure and equipment of the power station for the project. Greens Kunming will operate the power station and sell electricity and steam generated from the waste heat to Malong Chemical for six consecutive years after the power station commenced its operation. The subsidiary will not hold any residual interest in the infrastructure and equipment upon termination of the operating period, the Group has agreed to transfer its entire interest in the project to Malong Chemical at the end of the operating period. As such, the arrangement under the cooperation agreement is accounted for as a service concession arrangement and the right to operate the power station is regarded as a financial asset of RMB25,006,000 (note 17) and an intangible asset of RMB3,306,000, respectively. Amortisation of the intangible asset is provided for over the operating period on the straight-line basis when the power station commenced its operation.

The power station construction was completed and commenced its operation since 14 November 2011. Approximately RMB28,312,000 of construction revenue and approximately RMB5,312,000 of construction profit were recognised in 2011.

Since the acceptance of the power station by Malong Chemical, Malong Chemical has not provided any waste heat to the power station and also refused to effect payment to the Group for the minimum monthly guaranteed amount for the period from the acceptance date to the end of year 2012. The Group has been actively negotiating with Malong Chemical, asking for their fulfilment of the obligation under the cooperation agreement. The Group already sent the legal advice to Malong Chemical and is going to consider possible arbitration. Given that there exist significant uncertainties about whether Malong Chemical will fulfil the agreement in the near future, the Group made a full impairment provision on the net book value (approximately RMB2,709,000) of the service concession arrangement in respect of the Waste Heat Power Generation Project to GPEL, and the above financial asset of RMB25,006,000 recognised in association with the intangible asset as at 31 December 2012, for the sake of prudence.

#### 16. INVESTMENTS IN SUBSIDIARIES

	Company		
	<b>2012</b> 20		
	RMB'000	RMB'000	
		0.040	
Unlisted shares, at cost	9,242	9,242	

The amounts due from and to subsidiaries included in the Company's current assets and current liabilities of RMB582,500,000 (2011: RMB561,470,000) and RMB50,130,000 (2011: RMB25,337,000), respectively, are unsecured, interest-free and are repayable on demand or within one year.



# 16. INVESTMENTS IN SUBSIDIARIES (Continued)

Particulars of the principal subsidiaries are as follows:

Company Name	Place and date of incorporation registration and place of operations	equity attribu the Co	ompany	Paid-up capital/ registered ordinary share capital	Principal activities
		Direct	Indirect		
上海格林熱能設備有限公司 Shanghai Greens Thermal Equipment Limited	PRC/Mainland China 30 April 2003	-	100	US\$1,800,000	Manufacture and supply of economisers, waste heat recovery products and boiler components
上海格林船務工程有限公司 Shanghai Greens Marine Engineering Co., Ltd.	PRC/Mainland China 30 October 2003	-	100	US\$140,000	Provision of repair and maintenance services for marine boilers
格菱動力設備(中國)有限公司 Greens Power Equipment (China) Co., Ltd.	PRC/Mainland China 17 January 2007	-	100	US\$30,000,000	Manufacture and supply of waste heat recovery products, marine products, boiler components and economisers
拜城格林餘熱發電有限公司 Baicheng Greens Waste-Heat Power Generation Co., Ltd.	PRC/Mainland China 16 June 2009	-	100	US\$2,877,773	Waste heat power generation
昆明格菱仕能源設備有限公司 Kunming Greens Energy Saving Co., Ltd.	PRC/Mainland China 5 January 2011	-	100	RMB5,000,000	Power generation using waste heat in phosphate process
通遼格林風電設備有限公司 Tongliao Greens Wind Power Equipment Company Limited	PRC/Mainland China 5 August 2009	-	100	RMB60,000,000	Manufacture and supply of wind turbine towers
Greens Power Equipment (HK) Limited	Hong Kong 17 April 2008	-	100	HK\$1	Investment holding and trading of marine products

# 16. INVESTMENTS IN SUBSIDIARIES (Continued)

Company Name	Place and date of incorporation registration and place of operations	equity attribu	ntage of interest itable to re ompany	Paid-up capital/ egistered ordinary share capital	Principal activities
		Direct	Indirect		
Greens Power Limited (UK)	UK 13 December 2004	-	100	GBP491,001	International sales of waste heat recovery products and marine products, engineering design and provision of after-sales services
Greens Power Equipment India Private Ltd.	India 25 January 2010	-	100	INR100,000	Sale of thermal boilers and provision of thermal boiler repairing services
Greens Combustion Limited	UK 7 March 2006	-	85	GBP1,176	Sales of petroleum chemical industry boilers
Greens Power Equipment PTE. Ltd.	Singapore 12 June 2009	-	100	SGD100	Sale of marine boilers and provision of marine boiler repair services

The above table lists the subsidiaries of the Company which, in the opinion of the directors, principally affected the results for the year or formed a substantial portion of the net assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

### 17. FINANCIAL ASSETS - AMOUNT DUE FROM A GRANTOR

	Group		
	2012	2011	
Note	RMB'000	RMB'000	
Carrying amount:	25,006	25,006	
<ul><li>Current portion</li><li>Non-current portion</li></ul>	8,335 16,671	4,167 20,839	
Impairment i	(25,006)		
		25,006	

# Note:

i As mentioned in note 15 (iii) to the financial statements, the collectability of the minimum monthly guaranteed revenue in relation to the cooperation agreement between Greens Kunming and Malong Chemical is in doubt and the related financial asset has to be fully impaired.

# 18. INVENTORIES

	Group		
	2012	2011	
	RMB'000	RMB'000	
Raw materials	49,608	61,044	
i law materials	+9,000	01,044	

At 31 December 2012, none of the Group's inventories was pledged as security for the Group's bank loans (2011: Nil).

# 19. CONSTRUCTION CONTRACTS

	Group		
	2012	2011	
	RMB'000	RMB'000	
Gross amount due from contract customers	196,852	287,002	
Impairment	(85,471)	-	
	111,381	287,002	
Contract costs incurred plus recognised profits less			
recognised losses to date	298,061	341,734	
Less: Progress billings	(186,680)	(54,732)	
	111,381	287,002	
	111,001	201,002	

The movements in the provision for impairment of construction contracts are as follows:

	Group		
	2012	2011	
	RMB'000	RMB'000	
At 1 January	-	_	
Impairment losses recognised	85,471		
	85,471		

### 20. TRADE AND BILLS RECEIVABLES

	Group		
	2012	2011	
	RMB'000	RMB'000	
Bills receivable	12,141	9,200	
Trade receivables	258,493	302,816	
Impairment	(38,397)	(4,760)	
	232,237	307,256	

The Group allows credit periods ranging from 30 to 90 days to its normal trade customers other than some customers with good credit history and relationships to whom appropriately longer credit terms will be allowed. Moreover, the Group also allows its trade customers to withhold payment of about 5% to 10% of the total contract price (the retention money) until the expiration of a period from one year to three years from the date its products are installed and put into use. The group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing.

An aged analysis of the trade receivables as at the end of the reporting period, based on the invoice date, excluding retention money receivables and net of provisions, is as follows:

	Group		
	2012	2011	
	RMB'000	RMB'000	
Within 3 months	31,085	86,517	
3 to 6 months	14,803	33,371	
6 months to 1 year	45,020	64,542	
1 to 2 years	27,946	15,004	
2 to 3 years	14,200	1,836	
	133,054	201,270	

# 20. TRADE AND BILLS RECEIVABLES (Continued)

An aged analysis of retention money receivables as at the end of the reporting period, net of provisions, is as follows:

	Group		
	2012	2011	
	RMB'000	RMB'000	
Within 3 months	4,134	23,538	
3 to 6 months	8,797	27,217	
6 months to 1 year	8,804	21,084	
1 to 2 years	58,022	15,441	
2 to 3 years	6,304	1,213	
Over 3 years	981	8,293	
	87,042	96,786	

The movements in the provision for impairment of trade receivables are as follows:

	Group		
	2012	2011	
	RMB'000	RMB'000	
At 1 January	4,760	2,503	
Impairment losses recognised	47,402	2,504	
Amount written off as uncollectible	(12,923)	_	
Impairment losses reversed	(842)	(247)	
	38,397	4,760	

Included in the above provision for impairment of trade receivables is a provision for individually impaired trade receivables of RMB38,397,000 (2011:RMB4,760,000) with a carrying amount before provision of RMB44,701,000 (2011: RMB7,751,000).

The individually impaired trade receivables relate to customers that were in financial difficulties or were in default in both interest and principal payments and only a portion of the receivables is expected to be recovered.

# 20. TRADE AND BILLS RECEIVABLES (Continued)

The aged analysis of the trade receivables that are not individually nor collectively considered to be impaired is as follows:

	Group		
	2012	2011	
	RMB'000	RMB'000	
Neither past due nor impaired	213,792	295,065	

Receivables that were neither past due nor impaired relate to a large number of diversified customers for whom there was no recent history of default.

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, the directors of the Company are of the opinion that no provision for impairment is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

### 21. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

		Group		Group Compa	
		2012	2011	2012	2011
	Note	RMB'000	RMB'000	RMB'000	RMB'000
Prepayments	i	61,636	73,440	_	_
Deposits and other receivables		40,463	26,395	9	161
Impairment		(6,553)	_	-	-
		95,546	99,835	9	161

#### Note:

i In June 2012, the Group won in a public bidding two mining rights in Aketao County, Xinjiang Kizilsu Kirgiz Autonomous Prefacture for the total bidding price of RMB9.6 million. In July 2012, the Group won in a public bidding three mining rights in Aketao County, Xinjiang Kizilsu Kirgiz Autonomous Prefacture for the total bidding price of RMB8 million. As of 31 December 2012, the completion of these transactions is subject to the approval by the relevant authorities and a total of RMB24 million was being kept by the bidding house as the deposit for the bidding price, certain guaranteed payment for environment restoration works and other related expenses upon completion of these transactions.



# 21. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES (Continued)

The movements in the provision for impairment of deposits and other receivables are as follows:

	Group		
	2012	2011	
	RMB'000	RMB'000	
At 1 January	_	_	
Impairment losses recognised	6,553	-	
	6,553		

Included in the above provision for impairment is a provision of RMB6,553,000 (2011: Nil) for long-aged deposits and other receivables with a carrying amount before provision of RMB6,553,000 (2011: Nil).

### 22. DERIVATIVE FINANCIAL INSTRUMENTS

	Group		
	2012	2011	
	RMB'000	RMB'000	
Forward currency contracts	_	60	
Torward carroney contracte		00	

The above derivative financial instruments at 31 December 2011 were, upon initial recognition, designated by the Group as financial assets as at fair value through profit or loss.

The fair values of foreign currency forward contracts are measured based on quoted prices in active markets.

### 23. CASH AND CASH EQUIVALENTS AND PLEDGED DEPOSITS

		Group		Cor	npany
		2012	2011	2012	2011
		RMB'000	RMB'000	RMB'000	RMB'000
Cash and bank balances		23,905	33,594	476	3,378
		121,921		470	3,370
Time deposits		121,921	109,790		
		145,826	143,384	476	3,378
Less: Pledged time deposits:					
Pledged for short term					
bank loans	26(a)	(75,600)	(48,912)	_	_
Pledged for bank guarantee					
letters and bank					
accepted drafts		(46,321)	(34,234)	_	_
Cash and cash equivalents		23,905	60,238	476	3,378

# 23. CASH AND CASH EQUIVALENTS AND PLEDGED DEPOSITS (Continued)

At the end of the reporting period, the cash and bank balances of the Group denominated in Renminbi ("RMB") amounted to RMB5,481,000 (2011: RMB17,297,000). The RMB is not freely convertible into other currencies, however, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short term time deposits are made for varying periods of between one day and three months depending on the immediate cash requirements of the Group, and earn interest at the respective short term time deposit rates. The bank balances and pledged deposits are deposited with creditworthy banks with no recent history of default.

#### 24. TRADE AND BILLS PAYABLES

An aged analysis of the trade and bills payables as at the end of the reporting period, based on the invoice date, is as follows:

	Group	
	2012	2011
	RMB'000	RMB'000
Within 3 months	114,127	116,823
3 to 6 months	44,258	70,252
6 months to 1 year	41,495	63,748
1 to 2 years	69,134	15,814
Over 2 years	2,270	1,058
	271,284	267,695

The trade payables are non-interest-bearing and are normally settled on 180-day terms.

### 25. OTHER PAYABLES AND ACCRUALS

	Group		Company	
	2012	2011	2012	2011
	RMB'000	RMB'000	RMB'000	RMB'000
Other payables	59,984	44,945	142	142
Accruals	9,060	3,259	_	52
	69,044	48,204	142	194

Other payables are non-interest-bearing.



### 26. INTEREST-BEARING BANK AND OTHER BORROWINGS

Group						
		2012			201	1
	Effective			Effective		
	interest			interest		
	rate (%)	Maturity	RMB'000	rate (%)	Matu	rity RMB'000
Current						
Bank loans – unsecured	3-9	2013	306,213	6-9	20	12 220,000
Bank loans – secured	5-6	2013	63,000	6-7	20	
Current portion of long term			,			
bank loans – unsecured	6	2013	60,000	6	20	12 30,000
			429,213			292,500
Non-current						
Bank loans – unsecured	N/A	N/A	-	6	20	13 60,000
			429,213			352,500
					Gro	up
					2012	2011
				RI	MB'000	RMB'000
Analysed into:						
Bank loans and overdrafts	· ·				100 040	000 500
Within one year or on de	mand			4	129,213	292,500 60,000
In the second year						
				4	129,213	352,500

### Notes:

- The Group's certain bank loans of RMB63,000,000 are secured by the pledge of the Group's time deposits amounting to approximately RMB75,600,000 (2011: The Group's certain bank loans of RMB42,500,000 were secured by the pledge of the Group's time deposits amounting to approximately RMB48,912,000).
- (b) The Group's other remaining bank loans of RMB366,213,000 are unsecured, RMB326,213,000 of which bears interest at floating interest rates from 3%-8% per annum and is repayable in 2013, the remaining RMB40,000,000 of which bears interest at fixed interest rates within the range of 7%-9% per annum and is repayable in 2013.
- Except for a bank loan of approximately RMB6,213,000 (2011: Nil) which is denominated in United States dollars, all borrowings are denominated in RMB.



# 27. DEFERRED TAX

The movements in deferred tax liabilities and assets during the year are as follows:

# **Deferred tax liabilities**

# Group

	2012			
	Income from		Recognition	
	service	Revaluation	of profits of	
	concession	of intangible	construction	
	arrangements	assets	contracts	Total
	RMB'000	RMB'000	RMB'000	RMB'000
At 1 January 2012	2,545	12,486	9,416	24,447
Deferred tax credited to the income statement				
during the year	(2,545)	(956)	(9,416)	(12,917)
Gross deferred tax liabilities at 31 December 2012		11,530		11,530

### **Deferred tax assets**

# Group

	Allowance for doubtful debts RMB'000	2012 Government subsidies RMB'000	Total RMB'000
At 1 January 2012	332	3,871	4,203
Deferred tax charged to the income statement during the year	(332)	(516)	(848)
Gross deferred tax assets at 31 December 2012		3,355	3,355

# 27. DEFERRED TAX (Continued)

# **Deferred tax liabilities**

Group

	Income from service concession arrangements RMB'000	Revaluation of intangible assets RMB'000	Recognition of profits of construction contracts	Total RMB'000
At 1 January 2011	1,580	13,423	8,735	23,738
Deferred tax charged/(credited) to the income statement during the year	965	(937)	681	709
Gross deferred tax liabilities at 31 December 2011	2,545	12,486	9,416	24,447
Deferred tax assets				
Group	doubti	rance for G ful debts RMB'000	2011 Government subsidies RMB'000	Total RMB'000
At 1 January 2011		85	1,741	1,826

Deferred tax assets have not been recognised in respect of these losses as they have arisen in subsidiaries that have been loss-making for some time and it is not considered probable that taxable profits will be available against which the tax losses can be utilised.

247

332

3,113

(983)

3,871

3,360

(983)

4,203

Deferred tax assets have not been recognised in respect of the following items:

	Group	
	2012	2011
	RMB'000	RMB'000
Tax losses	82,376	15,563

Addition during the year

during the year

Deferred tax charged to the income statement

Gross deferred tax assets at 31 December 2011

# 27. DEFERRED TAX (Continued)

The above tax losses are available indefinitely for offsetting against future taxable profits of the companies out of Mainland China, in which the losses arose, and the tax losses arising in Mainland China will expire in one to five years for offsetting against future taxable profits. Deferred tax assets have not been recognised in respect of the above items as it is not considered probable that taxable profits will be available against which the above items can be utilised.

Under the relevant tax law and implementation regulations in the PRC, withholding income tax is applicable to interest and dividends payable to investors that are "non-tax resident enterprises", which do not have an establishment or place of business in the PRC, or which have such establishment or place of business but the relevant income is not effectively connected with the establishment or place of business, to the extent that such interest or dividends have their sources within Mainland China. At 31 December 2012, no deferred tax has been recognised for withholding taxes that would be payable on the unremitted earnings that are subject to withholding taxes of the Group's subsidiaries established in Mainland China (2011: Nil). In the opinion of the directors, it is not probable that these subsidiaries will distribute such earnings in the foreseeable future. The aggregate amount of temporary differences associated with investments in subsidiaries in Mainland China for which deferred tax liabilities have not been recognised was nil at 31 December 2012 (2011: RMB146,751,000).

### 28. DEFERRED INCOME

	Government
	subsidies
	RMB'000
At 1 January 2011	17,408
Addition	31,136
Release during the year (note 5)	(9,832)
At 31 December 2011	38,712
At 1 January 2012 Addition	38,712
Release during the year (note 5)	(5,161)
At 31 December 2012	33,551

# 28. DEFERRED INCOME (Continued)

Pursuant to a subsidy notice from the local government, Greens New Energy Limited, a wholly-owned subsidiary of the Company was granted a subsidy of approximately RMB20,480,000 in November 2009 as a reward for its investment in the wind turbine tower business in Tongliao of Inner Mongolia through its subsidiary, Tongliao Greens Wind Power Equipment Company Limited ("**Tongliao Greens**"). Another government grant of RMB31,136,000 was received during the period from August to November 2011 for the similar reward to Greens New Energy Limited for its investment in Tongliao. The directors consider the above subsidies to be related to the investment in Tongliao Greens and therefore deferred and recognised it in profit or loss on the straight-line basis over the approved tenure of Tongliao Greens.

### 29. SHARE CAPITAL

#### **Shares**

	2012 US\$'000	2011 US\$'000
Authorised: 2,400,000,000 (2011: 2,400,000,000) ordinary shares of US\$ 0.01 each	24,000	24,000
Issued and fully paid: 1,245,000,000 (2011: 1,245,000,000) ordinary shares of US\$ 0.01 each	12,450	12,450
Presented in RMB	85,004	85,004

During the year, there were no movements in the Company's issued share capital:

	Number of shares in issue	Issued capital RMB'000	Share premium account RMB'000	Total RMB'000
At 1 January 2011 and 31 December 2012	1,245,000,000	85,004	459,124	544,128

Datainad

### 30. RESERVES

### (a) Group

The amounts of the Group's reserves and the movements therein for the current and prior years are presented in the consolidated statement of changes in equity on pages 41 to 42 of the financial statements.

The Group's contributed surplus represents the excess of the nominal value of the shares of the subsidiaries acquired pursuant to the Group reorganisation in 2008 over the nominal value of the Company's shares issued in exchange therefore.

Pursuant to the relevant laws and regulations in Mainland China, a portion of the profits of the Group's entities which are established in Mainland China has been transferred to reserve funds which are restricted as to use.

### (b) Company

	Share premium account RMB'000	profits/ (accumulated losses) RMB'000	Total RMB'000
Balance at 1 January 2011	459,124	9,901	469,025
Total comprehensive income for the year		(5,309)	(5,309)
At 31 December 2011	459,124	4,592	463,716
Total comprehensive income for the year		(6,765)	(6,765)
At 31 December 2012	459,124	(2,173)	456,951

### 31. NOTE TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

### **Major non-cash transactions**

On 6 January 2011, Greens Power Equipment (HK) Limited ("GPE HK") signed a technology transfer agreement to acquire certain technology assets from AE&E CZ s.r.o. ("AE&E"). This technology gives the Group exclusive rights to design, sell, manufacture, supply and install Heat Recovery Steam Generators ("HRSG") in Mainland China using AE&E's designs and reference list. The acquisition consideration for the technology was settled by GPE HK's accounts receivable of EUR2,165,806 (approximately RMB18,904,000) due from AE&E. The HRSG technology was recorded in other intangible assets.

### 32. CONTINGENT LIABILITIES

At the end of the reporting period, neither the Group nor the Company had any significant contingent liabilities.



### 33. OPERATING LEASE ARRANGEMENTS

### As lessee

The Group leases certain of its office properties under operating lease arrangements. Leases for properties are negotiated for terms ranging from one to two years.

At 31 December 2012, the Company did not have any operating lease and the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

	Group	
	2012	2011
	RMB'000	RMB'000
Within and year	1 504	2.567
Within one year  In the second to fifth years, inclusive	1,524	2,567 300
in the second to intri years, inclusive		
	1,524	2,867

# 34. COMMITMENTS

In addition to the operating lease commitments detailed in note 33 above, the Group had the following capital commitments at the end of the reporting period:

	Group		
	2012	2011	
	RMB'000	RMB'000	
Contracted, but not provided for:			
Plant and machinery	3,472	6,789	

At the end of the reporting period, the Company did not have any significant commitments.

# 35. RELATED PARTY TRANSACTIONS

Compensation of key management personnel of the Group:

	2012 RMB'000	2011 RMB'000
Short term employee benefits Pension scheme contributions	13,678 421	14,120 446
Total compensation paid to key management personnel	14,099	14,566

Further details of directors' and the chief executive's emoluments are included in note 8 to the financial statements.



# **36. FINANCIAL INSTRUMENTS BY CATEGORY**

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

### 2012

# Group

### **Financial assets**

	Loans and
	receivables
	RMB'000
	711112 000
Trade and bills receivables	232,237
Financial assets included in prepayments, deposits and other receivables	33,910
Pledged deposits	121,921
Cash and cash equivalents	23,905
	·
	411,973
Financial liabilities	
	Financial
	liabilities at
	amortised
	cost
	RMB'000
<del>-</del>	
Trade and bills payables	271,284
Financial liabilities included in other payables	59,984
Interest-bearing bank and other borrowings	429,213
	760,481

# 36. FINANCIAL INSTRUMENTS BY CATEGORY (Continued)

# 2011

# Group

# **Financial assets**

			Loans and receivables RMB'000
Trade and bills receivables			307,256
Financial assets included in prepayments, deposits and other	receivables		26,395
Financial assets-amount due from a grantor			25,006
Pledged deposits			83,146
Cash and cash equivalents			60,238
			502,041
Financial liabilities			
Fi	nancial liabilities		
	at fair value		
through	n profit or loss –		
	designated	Financial	
	as such	liabilities at	
	upon initial	amortised	
	recognition	cost	Total
	RMB'000	RMB'000	RMB'000
Trade and bills payables	_	267,695	267,695
Financial liabilities included in other payables	-	44,945	44,945
Derivative financial instruments	60	-	60
Interest-bearing bank and other borrowings		352,500	352,500
	60	665,140	665,200

### 36. FINANCIAL INSTRUMENTS BY CATEGORY (Continued)

### Company

### **Financial assets**

	2012	2011
	Loans and	Loans and
	receivables	receivables
	RMB'000	RMB'000
Investments in subsidiaries	9,242	9,242
Financial assets included in prepayments, deposits and other receivables	9	161
Due from subsidiaries	582,500	561,470
Cash and cash equivalents	476	3,378
	592,227	574,251
Financial liabilities		
Tillaticial habilities		
	2012	2011
	Financial	Financial
	liabilities at	liabilities at
	amortised cost	amortised cost
	RMB'000	RMB'000
	111112 000	1 11/12 000
Financial liabilities included in other payables	142	142
Due to subsidiaries	50,130	25,337
	50,272	25,479
	,	-,

### 37. TRANSFER OF FINANCIAL ASSETS

### Financial assets that are derecognised in their entirety

At 31 December 2012, the Group endorsed certain bills (notes) receivable accepted by banks in the PRC (the "Derecognised Bills"), to certain of its suppliers in order to settle the trade payables due to these suppliers with a carrying amount in aggregate of RMB607,138,000 ("the Endorsement"). The Derecognised Bills have a maturity from one to six months at the end of the reporting period. In accordance with the Law of Negotiable Instruments in the PRC, the holders of the Derecognised Bills have a right of recourse against the Group if the PRC banks default (the "Continuing Involvement"). In the opinion of the directors, the Group has transferred substantially all risks and rewards relating to the Derecognised Bills. Accordingly, it has derecognised the full carrying amounts of the Derecognised Bills and the associated trade payables. The maximum exposure to loss from the Group's Continuing Involvement in the Derecognised Bills and the undiscounted cash flows to repurchase these Derecognised Bills equal to their carrying amounts. In the opinion of the directors, the fair values of the Group's Continuing Involvement in the Derecognised Bills are not significant.

# 37. TRANSFER OF FINANCIAL ASSETS (Continued)

# Financial assets that are derecognised in their entirety (Continued)

During the year, the Group has not recognised any gain or loss on the date of transfer of the Derecognised Bills. No gains or losses were recognised from the Continuing Involvement, both during the year or cumulatively. The Endorsement has been made evenly throughout the year.

# 38. FAIR VALUE AND FAIR VALUE HIERARCHY

The carrying amounts and fair values of the Group's and the Company's financial instruments are as follows:

### Group

	Carrying	g amounts	Fair	values
	2012	2011	2012	2011
	RMB'000	RMB'000	RMB'000	RMB'000
Financial conta				
Financial assets	00.005	00.000	00.005	00.000
Cash and cash equivalents	23,905	60,238	23,905	60,238
Pledged deposits	121,921	83,146	121,921	83,146
Trade and bills receivables	232,237	307,256	232,088	307,085
Financial assets included in prepayments, deposits				
and other receivables	33,910	26,395	33,910	26,395
Financial assets-amount due from a grantor	_	25,006	_	25,006
	411,973	502,041	411,824	501,870
Financial liabilities				
Financial liabilities	074 004	007.005	000 500	000 404
Trade and bills payables	271,284	267,695	269,580	266,484
Financial liabilities included in other payables				
and accruals	59,984	44,945	59,984	44,945
Derivative financial instruments	_	60	_	60
Interest-bearing bank borrowings	429,213	352,500	424,288	352,461
	760,481	665,200	753,852	663,950

# 38. FAIR VALUE AND FAIR VALUE HIERARCHY (Continued)

### **Company**

	Carryin	g amounts	Fair	values
	2012	2011	2012	2011
	RMB'000	RMB'000	RMB'000	RMB'000
Financial assets				
	0.040	0.040	0.040	0.040
Investments in subsidiaries	9,242	9,242	9,242	9,242
Cash and cash equivalents	476	3,378	476	3,378
Financial assets included in prepayments, deposits				
and other receivables	9	161	9	161
Due from subsidiaries	582,500	561,470	582,500	561,470
	592,227	574,251	592,227	574,251
	392,221	374,231	392,221	374,231
Financial liabilities				
Financial liabilities included in other payables				
and accruals	142	142	142	142
Due to subsidiaries	50,130	25,337	50,130	25,337
			<del></del>	
	E0 070	05 470	E0 070	05 470
	50,272	25,479	50,272	25,479

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

The fair values of cash and cash equivalents, pledged deposits, trade receivables, financial assets-amount due from a grantor, trade and bills payables, financial assets included in prepayments, deposits and other receivables, financial liabilities included in other payables and accruals, and amounts due from/to subsidiaries approximate to their carrying amounts largely due to the short term maturities of these instruments.

The fair values of interest-bearing bank and other borrowings have been calculated by discounting the expected future cash flows using rates currently available for instruments on similar terms, credit risk and remaining maturities.

The Group enters into derivative financial instruments with various counterparties. Derivative financial instruments, i.e., forward currency contracts, are measured using valuation techniques similar to forward pricing and swap models, using present value calculations. The models incorporate various market observable inputs including the credit quality of counterparties, foreign exchange spot and forward rates curves. The carrying amounts of forward currency contracts are the same as their fair values.

# 38. FAIR VALUE AND FAIR VALUE HIERARCHY (Continued)

### Fair value hierarchy

The Group uses the following hierarchy for determining and disclosing the fair values of financial instruments:

- Level 1: fair values measured based on quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: fair values measured based on valuation techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly
- Level 3: fair values measured based on valuation techniques for which any inputs which have a significant effect on the recorded fair value are not based on observable market data (unobservable inputs)

The Group did not have any financial assets measured at fair value as at 31 December 2012 and 2011.

Liabilities measured at fair value:

#### Group

### As at 31 December 2012

	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	Total RMB'000
Derivative financial instruments				
As at 31 December 2011				
	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	Total RMB'000
Derivative financial instruments		60		60

During the year, there were no transfers into or out of Level 3 fair value measurement (2011: Nil).

### 39. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial instruments, other than derivatives, comprise bank loans, cash and short term deposits. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial assets and liabilities such as trade receivables and trade and bills payables, which arise directly from its operations.

The Group also enters into derivative transactions, including principally forward currency contracts. The purpose is to manage the currency risks arising from the Group's operations and its sources of finance.

It is, and has been throughout the year under review, the Group's policy that no trading in financial instruments shall be undertaken.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk. The board of directors reviews and agrees policies for managing each of these risks and they are summarised below. The Group's accounting policies in relation to derivatives are set out in note 2.4 to the financial statements.

#### Interest rate risk

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long term debt obligations with floating interest rates.

The Group's policy is to manage its interest cost using a mix of fixed and variable rate debts. At 31 December 2012, approximately 9% (2011: 21%) of the Group's interest-bearing borrowings bore interest at fixed rates.

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Group's profit before/(loss) tax (through the impact on floating rate borrowings).

	Increase/ (decrease) in basis points	Increase/ (decrease) in profit/(loss) before tax RMB'000
2012	25 (25)	(232) 232
2011	25 (25)	(300)

# 39. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

### Foreign currency risk

The Group has transactional currency exposures. These exposures arise from sales or purchases by subsidiaries in currencies other than the subsidiaries' functional currencies. Approximately 37% (2011: 24%) of the Group's sales were denominated in currencies other than the functional currencies of the subsidiaries making the sale, whilst over 99% of costs (2011: 99%) were denominated in the subsidiaries' functional currencies. The Group uses forward currency contracts to eliminate the foreign currency exposures on overseas transactions after the Group has entered into a firm commitment for a sale or purchase. The forward currency contracts must be in the same currency as the hedged item. It is the Group's policy not to enter into forward contracts until a firm commitment is in place.

It is the Group's policy to negotiate the terms of the hedge derivatives to match the terms of the hedged item to maximise hedge effectiveness.

The following table demonstrates the sensitivity at the end of the reporting period to a reasonably possible change in the foreign currency exchange rates, with all other variables held constant, of the Group's profit/(loss) before tax (due to changes in the fair value of monetary assets and liabilities) and the Group's equity.

	Increase/ (decrease) in foreign currency rate %	Increase/ (decrease) in profit/(loss) before tax RMB'000	Increase/ (decrease) in equity* RMB'000
2012  If RMB strengthens against US dollar  If RMB weakens against US dollar  If RMB strengthens against Hong Kong dollar  If RMB weakens against Hong Kong dollar  If RMB strengthens against GBP  If RMB weakens against GBP	5 5 5 5 5	(497) 497 (1) 1 (7) 7	- 865 (865) 1,217 (1,217)
2011			
If RMB strengthens against US dollar If RMB weakens against US dollar If RMB strengthens against Hong Kong dollar If RMB weakens against Hong Kong dollar If RMB strenghthens against GBP If RMB weakens against GBP	5 5 5 5 5 5	(114) 114 2 (2) 789 (789)	- 4,869 (4,869) 1,225 (1225)

<sup>\*</sup> Excluding retained profits



# 39. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

### **Credit risk**

The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis and the Group's exposure to bad debts is not significant.

The credit risk of the Group's other financial assets, which comprise cash and cash equivalents, other receivables and certain derivative instruments, arises from default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

Since the Group trades only with recognised and creditworthy third parties, there is no requirement for collateral. Concentrations of credit risk are managed by analyses by customer/counterparty, by geographical region and by industry sector.

Further quantitative data in respect of the Group's exposure to credit risk arising from trade receivables are disclosed in note 20 to the financial statements.

### Liquidity risk

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans. 100% of the Group's debts would mature in less than one year as at 31 December 2012 (2011: 90%) based on the carrying value of borrowings reflected in the financial statements.

The maturity profile of the Group's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows:

		2012				
	On demand RMB'000	Less than 3 months RMB'000	3 to less than 12 months RMB'000	1 to 5 years RMB'000	Over 5 years RMB'000	Total RMB'000
Interest-bearing bank and other borrowings Trade and bills payables Financial liabilities included in	- 195,053	165,681 9,020	274,783 67,211	-	-	440,464 271,284
other payables	59,984					59,984
	255,037	174,701	341,994	-	-	771,732

# 39. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

# **Liquidity risk (continued)**

	2011					
		Less than	3 to less than	1 to 5	Over	
	On demand	3 months	12 months	years	5 years	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Interest-bearing bank						
and other borrowings	-	72,822	230,937	65,795	-	369,554
Trade and bills payables	234,378	14,500	18,817	-	-	267,695
Financial liabilities included in						
other payables	44,945	-	-	-	-	44,945
Derivative financial instruments	-	60	-	-	-	60
	279,323	87,382	249,754	65,795		682,254

The maturity profile of the Company's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows:

	2012					
	On demand RMB'000	Less than 3 months RMB'000	3 to less than 12 months RMB'000	1 to 5 years RMB'000	Over 5 years RMB'000	Total RMB'000
Due to subsidiaries Financial liabilities included in other payables	50,130 142					50,130 142
	50,272					50,272
			2	011		
		Less than	3 to less than	1 to 5	Over	
	On demand	3 months	12 months	years	5 years	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Due to subsidiaries	25,337	-	-	-	-	25,337
Financial liabilities included in other payables	142	-	-	-	-	142
	25,479	_	_	_	_	25,479

### 39. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

### Capital management

The primary objectives of the Group's capital management are to safeguard the Group's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group is not subject to any externally imposed capital requirements. No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2012 and 31 December 2011.

The Group monitors capital using a gearing ratio, which is net debt divided by the adjusted capital plus net debt. Net debt includes interest-bearing bank and other borrowings, trade, bills and other payables, accruals, less cash and cash equivalents and pledged deposits. Capital represents equity attributable to owners of the parent. The gearing ratios as at the end of the reporting periods were as follows:

	Group		
	2012	2011	
	RMB'000	RMB'000	
Interest-bearing bank and other borrowings	429,213	352,500	
Trade and bills payables	271,284	267,695	
Other payables and accruals	69,044	48,204	
Less: Cash and cash equivalents	(23,905)	(60,238)	
Pledged deposits	(121,921)	(83,146)	
Net debt	623,715	525,015	
Equity attributable to owners of the parent	246,644	731,881	
Adjusted capital and net debt	870,359	1,256,896	
Coowing votio	700/	400/	
Gearing ratio	72%	42%	

### **40. APPROVAL OF THE FINANCIAL STATEMENTS**

The financial statements were approved and authorised for issue by the board of directors on 28 March 2013.



A summary of the results, assets and liabilities of the Group for the last five financial years is as follows:

	For the year ended 31 December				
	2008	2009	2010	2011	2012
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Result					
Revenue	431,073	555,440	710,954	623,479	379,470
Profit/(loss) before tax	72,039	86,091	72,683	(76,271)	(500,360)
Income tax expense	(11,984)	(17,774)	(7,372)	(3,589)	11,270
Profit/(loss) for the year	60,055	68,317	65,311	(79,860)	(489,090)
Attributable to owners of the Company	60,055	68,317	65,311	(79,860)	(487,536)
		As	at 31 Decem	ber	
	2008	2009	2010	2011	2012
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Assets and Liabilities					
Total assets	816,975	1,491,670	1,537,368	1,476,858	1,073,888
Total liabilities	(362,736)	(681,505)	(704,374)	(744,977)	(827,228)
	454,239	810,165	832,994	731,881	246,660
Equity attributable to owners of the Company Minority interests	454,239 -	806,865 3,300	832,994 -	731,881 -	246,644 16

Note: The Company was incorporated in the Cayman Islands on 27 February 2008 and became the holding company of the Group on 21 July 2008. The results and assets and liabilities for 2006, 2007 and 2008 have been prepared on a combined basis as if the current group structure had been in existence throughout those years, except for the Mega Smart Group of which the result has been consolidated since 22 July 2008, and have been extracted from the Prospectus.

454,239

810,165

832,994

731,881

246,660

