



CHINA SHANSHUI CEMENT GROUP LIMITED 中國山水水泥集團有限公司

(Incorporated in the Cayman Islands with limited liability)

Stock Code: 691

2012 Annual Report





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Definitions

In this annual report, unless the context otherwise requires, the following words and expressions have the following meanings:

“Company” or “Shanshui Cement”	China Shanshui Cement Group Limited
“Group” or “Shanshui Group”	the Company and its subsidiaries
“Reporting Period”	1 January 2012 to 31 December 2012
“Directors”	Directors of the Company
“Board”	Board of Directors of the Company
“Stock Exchange”	The Stock Exchange of Hong Kong Limited
“Listing Rules of the Stock Exchange”	the Rules Governing the Listing of Securities on the Stock Exchange
“SFO”	Securities and Futures Ordinance (Cap. 571) (as amended, supplemented or otherwise modified from time to time)
“Hong Kong”	Hong Kong Special Administrative Region of the PRC
“Shares”	the ordinary shares in the share capital of the Company with a nominal value of US\$0.01 each
“Shareholder(s)”	holder(s) of the Share(s)
“Articles of Association”	the articles of association of the Company
“clinker”	a semi-finished product in the cement production process
“RMB”	Renminbi
“PRC”	The People’s Republic of China
“Shandong Region”	Shandong Province and the areas covered by the Company’s business, including Hebei Province, Tianjin etc.
“Northeast Region”	Liaoning Province and the areas covered by the Company’s business, including Eastern part of Inner Mongolia, Jilin Province etc.
“Shanxi Region”	Shanxi Province and the areas covered by the Company’s business, including Shaanxi Province etc.
“Xinjiang Region”	The areas covered by the Company’s business in Kashi, Xinjiang
“National Bureau of Statistics of China”	The National Bureau of Statistics of the People’s Republic of China

1. BOARD OF DIRECTORS

Executive Directors

ZHANG Caikui (*Chairman*)
ZHANG Bin (*Vice Chairman and General Manager*)
DONG Chengtian
YU Yuchuan

Non-Executive Directors

Homer SUN
JIAO Shuge (alias JIAO Zhen)

Independent Non-Executive Directors

SUN Jianguo
WANG Yanmou
WANG Jian

Audit Committee

WANG Yanmou (*Chairman*)
SUN Jianguo
WANG Jian

Remuneration Committee

SUN Jianguo (*Chairman*)
WANG Yanmou
WANG Jian

Executive Committee

ZHANG Caikui (*Chairman*)
ZHANG Bin
DONG Chengtian
YU Yuchuan

Nomination Committee

ZHANG Caikui (*Chairman*)
WANG Yanmou
SUN Jianguo

(I) Company Profile

2. COMPANY PROFILE

- (1) Company Name
Company Name in Chinese : 中國山水水泥集團有限公司
Official English Name of the Company : China Shanshui Cement Group Limited
- (2) Registered Office : Offices of Maples Corporate Services Limited
PO Box 309, Uglan House,
Grand Cayman, KY 1-1104,
Cayman Islands
- (3) Principal Places of Business
Principal Place of Business in China : Sunnsy Industrial Park, Gushan Town,
Changqing District, Jinan, Shandong, China
Principal Place of Business in Hong Kong : Room 2609, 26/F, Tower 2, Lippo Centre,
89 Queensway, Admiralty, Hong Kong
- (4) Contact details of the Company
Telephone : +86-531-88360218 +852-25257918
Fax : +86-531-88360218 +852-25257998
E-mail address : ir@shanshuigroup.com
- (5) Website : www.shanshuigroup.com
- (6) Authorised Representatives : ZHANG Caikui, ZHANG Bin
- (7) Alternate Authorised Representative : LI Cheung Hung
- (8) Joint Company Secretaries : ZHANG Bin, LI Cheung Hung – FCIS, FCS,
FCPA, FAIA, HKRFP
- (9) Qualified Accountant : LI Cheung Hung – FCIS, FCS,
FCPA, FAIA, HKRFP
- (10) Principal Bankers : China Merchants Bank
China Construction Bank Corporation
Bank of China
- (11) Listing Date : 4 July 2008
- (12) Website for publication of this report : www.shanshuigroup.com
- (13) Exchange on which the Company's shares are listed : The Hong Kong Stock Exchange
- (14) Stock code : 00691
- (15) Stock Short Name : Shanshui Cement
- (16) Hong Kong Share Registrar and Transfer Office : Computershare Hong Kong Investor Services Limited
Address : Rooms 1712-1716, 17/F,
Hopewell Centre,
183 Queen's Road East,
Wanchai,
Hong Kong
- (17) Legal Advisers as to PRC laws : Commerce & Finance Law Offices
as to Hong Kong laws : Norton Rose Hong Kong
Cleary Gottlieb Steen & Hamilton LLP
- (18) Auditor : KPMG



(II) Corporate Information

As one of the 12 large scale cement enterprises receiving key support from the PRC government, Shanshui Group has actively carried out market consolidation through organic growth and acquisitions in Shandong and Liaoning Provinces, achieving rapid growth and become the largest cement producer in Shandong and Liaoning Provinces of China. From 2009 onwards, the Group quickly established its company presence in Inner Mongolia, Shanxi and Xinjiang Provinces, and a number of green-field and M & A projects were pushed forward. The marketing layout begins to take shape. Our dominant market position within areas including Shandong and Liaoning Provinces and superior product quality provide us pricing power and help us attract key customers. Under the guideline of the government's macroeconomic policy stimulus plan, we have taken advantage of the considerable growth opportunities in the construction and infrastructure sectors within our target markets. The efficient layout of our production facilities in our key regional markets, and our extensive sales network enable us to minimise transportation costs and to optimise regional market penetration while maintaining the control over the limestone resources. Leveraging on years of production know-how, we have gained a competitive cost advantage in terms of both product manufacturing and capacity expansion.

Shanshui Cement was included into the Hang Seng Composite Index Series, Hang Seng Composite MidCap Index Series and Properties & Construction Industry Index Series; In November 2010, Shanshui Cement was included in the MSCI Global Standard Indices – MSCI China Index and was included in Hang Seng Mainland 100 on 5 March 2012; In November 2012, Shanshui Cement was ranked as “Top 100 Hong Kong Listed Company” and “Top 10 Net Profit Growth” in “Top 100 Hong Kong Stock” jointly organised by Hong Kong financial media Finet Group Limited and Chinese server provider QQ.COM; In February 2013, Shanshui Cement was awarded “Best Company for Leadership” in China construction and building materials sector by International Alternative Investment Review (IAIR), a global prize for excellences in global finance and global economy. These marked the capital market's recognition of the Group's performance, including its positioning, business and financial strength. The inclusion of the Group in these index series and the awards granted further improve the Group's reputation and position in the international capital markets.

(II) Corporate Information

1. KEY DATA

(1) Key financial data

(Unit: RMB'000)

For the 12 months ended 31 December

	2012	2011	2010
Revenue	16,160,981	16,861,956	11,854,068
Gross profit	4,111,316	5,079,125	2,550,102
Gross profit margin	25.4%	30.1%	21.5%
Profit from operations	3,099,324	3,856,493	1,726,493
Profit margin from operations	19.2%	22.9%	14.6%
EBITDA	4,264,574	4,801,392	2,533,741
EBITDA margin	26.4%	28.5%	21.4%
Net profit	1,603,763	2,311,654	1,004,917
Profit attributable to equity shareholders of the Company	1,518,529	2,225,290	979,128
Basic earnings per share (RMB)	0.54	0.79	0.35
Dividend per share (HK\$) *	0.233	0.242	0.145
Net cash generated from operating activities	1,930,088	1,549,263	1,789,127

* The Board proposed to declare a payment of final dividend of HK\$0.233 per share for the year ended 31 December 2012, subject to approval of shareholders of the Company at the forthcoming annual general meeting.

As at 31 December

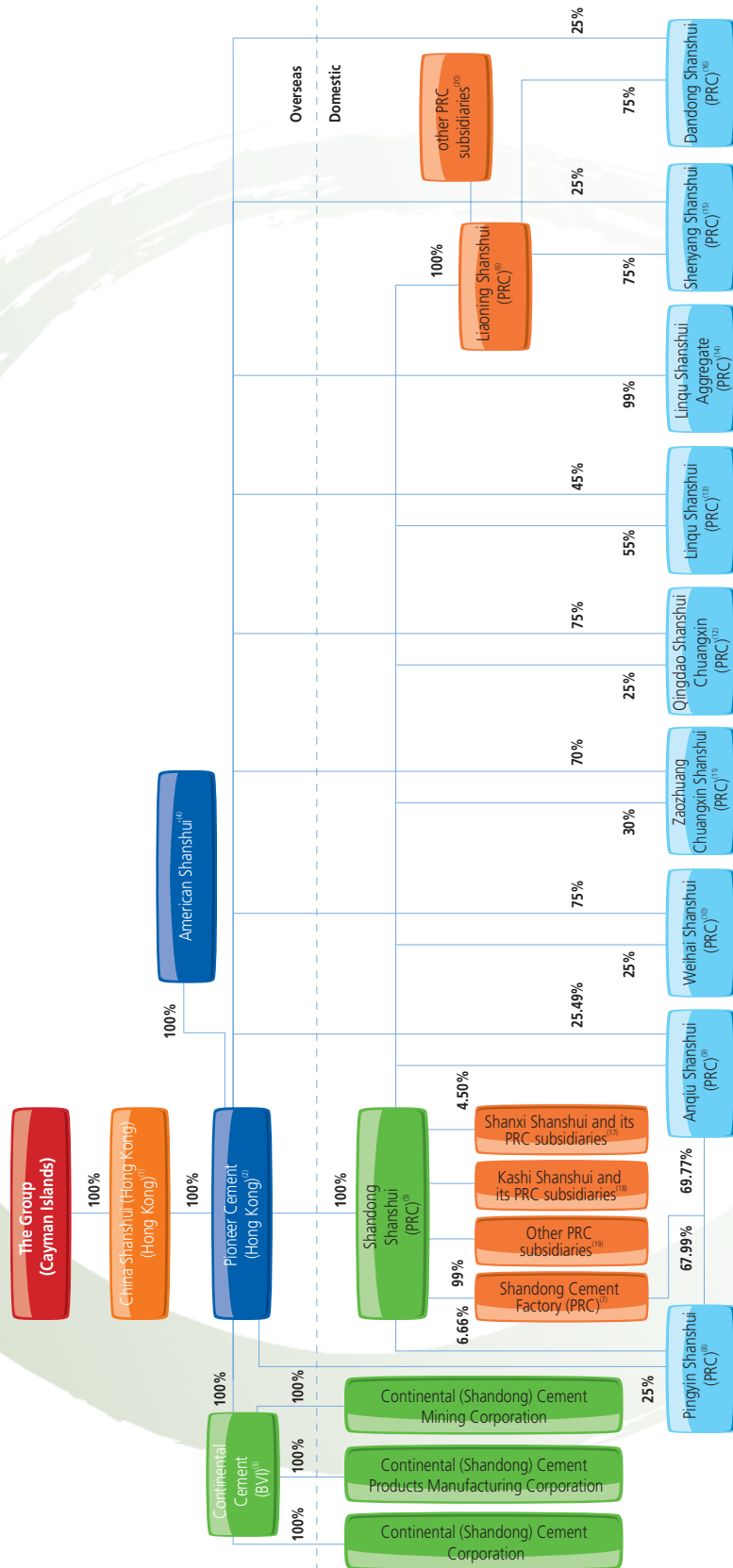
	2012	2011	2010
Total assets	28,033,377	25,081,673	18,950,326
Total liability	18,636,875	16,915,000	12,801,321
Net gearing ratio	56.9%	50.9%	50.4%

(2) Key business data

	2012	2011	2010
Sales volume of cement ('000 tonnes)	47,834	47,943	39,318
Sales volume of clinker ('000 tonnes)	9,024	7,000	9,844
Sales volume of concrete ('000 m ³)	1,661	937	785
Unit selling price of cement (RMB/tonne)	277.2	294.6	235.9
Unit selling price of clinker (RMB/tonne)	211.0	269.5	197.2
Unit selling price of concrete (RMB/m ³)	280.0	258.9	237.5

(II) Corporate Information

2. DIAGRAM OF SHAREHOLDING STRUCTURE OF THE GROUP



(II) Corporate Information

Notes:

- (1) China Shanshui Cement Group (Hong Kong) Company Limited. Its principal business is investment holding.
- (2) China Pioneer Cement (Hong Kong) Company Limited. Its principal business is investment holding.
- (3) Continental Cement Corporation (“Continental Cement”). Its principal business is investment holding.
- (4) American Shanshui Development Inc. (“American Shanshui”). Its principal business is being the agent of sales of cement, cement products and construction materials.
- (5) Shandong Shanshui Cement Group Company Limited (“Shandong Shanshui”). Its principal businesses are designing, manufacturing and sale of cement, cement products and construction materials.
- (6) Liaoning Shanshui Gongyuan Cement Company Limited (“Liaoning Shanshui”). Its principal businesses are cement production; sale of cement products, cement packaging, steel, metals and chemical products.
- (7) Shandong Cement Factory Company Limited (“Shandong Cement Factory”). The remaining 1% equity interest is held by Jinan Shanshui Group Co., Ltd. (“Jinan Shanshui”). Its principal businesses are manufacturing of cement and slag fine powder.
- (8) Pingyin Shanshui Cement Company Limited (“Pingyin Shanshui”). The remaining 0.35% of the equity interest is held by Jinan Shanshui. Its principal businesses are manufacturing and sale of cement, clinker, slag powder and fly ash powder.
- (9) Anqiu Shanshui Cement Company Limited (“Anqiu Shanshui”). The remaining 0.24% of the equity interest is held by Jinan Shanshui. Its principal businesses are manufacturing and sale of cement and clinker, and limestone mining.
- (10) Weihai Shanshui Cement Company Limited (“Weihai Shanshui”). Its principal businesses are manufacturing and sale of cement.
- (11) Zaozhuang Chuangxin Shanshui Cement Company Limited (“Zaozhuang Chuangxin Shanshui”). Its principal businesses are manufacturing and sale of cement.
- (12) Qingdao Shanshui Chuangxin Cement Company Limited (“Qingdao Shanshui Chuangxin”). Its principal businesses are manufacturing and sale of cement.
- (13) Linqu Shanshui Cement Company Limited (“Linqu Shanshui”). Its principal businesses are manufacturing and sale of cement.
- (14) Linqu Shanshui Building Materials Aggregate Company Limited (“Linqu Shanshui Aggregate”). The remaining 1% of the equity interest is held by Shandong Shanshui Building Materials Company Limited. Its principal businesses are research, manufacturing and sale of various aggregate as well as desulfurized limestone powder processing.
- (15) Shenyang Shanshui Gongyuan Cement Company Limited (“Shenyang Shanshui”). Its principal businesses are manufacturing and sale of cement.

(II) Corporate Information

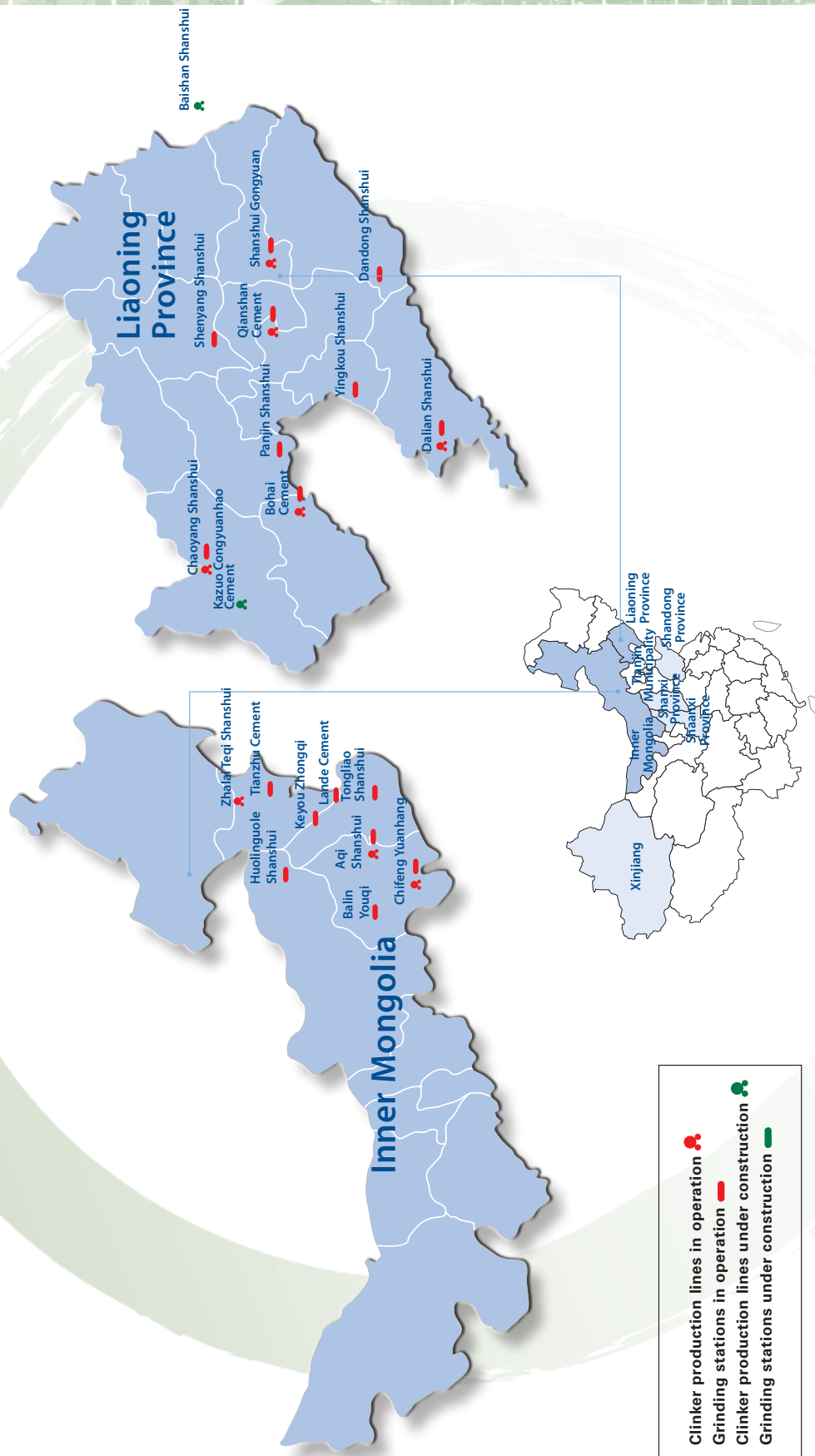
- (16) Dandong Shanshui Gongyuan Cement Company Limited (“Dandong Shanshui”). Its principal businesses are manufacturing and sale of cement.
- (17) The details of Shanxi Shanshui Cement Company Limited (“Shanxi Shanshui”) and its subsidiaries are set out in Note 17 to Financial Statements.
- (18) The details of Kashi Shanshui Cement Company Limited (“Kashi Shanshui”) and its subsidiaries are set out in Note 17 to Financial Statements.
- (19) The details of other subsidiaries of Shandong Shanshui are set out in Note 17 to Financial Statements.
- (20) The details of other subsidiaries of Liaoning Shanshui are set out in Note 17 to Financial Statements.

3. DISTRIBUTION OF PRODUCTION FACILITIES AND CAPACITY

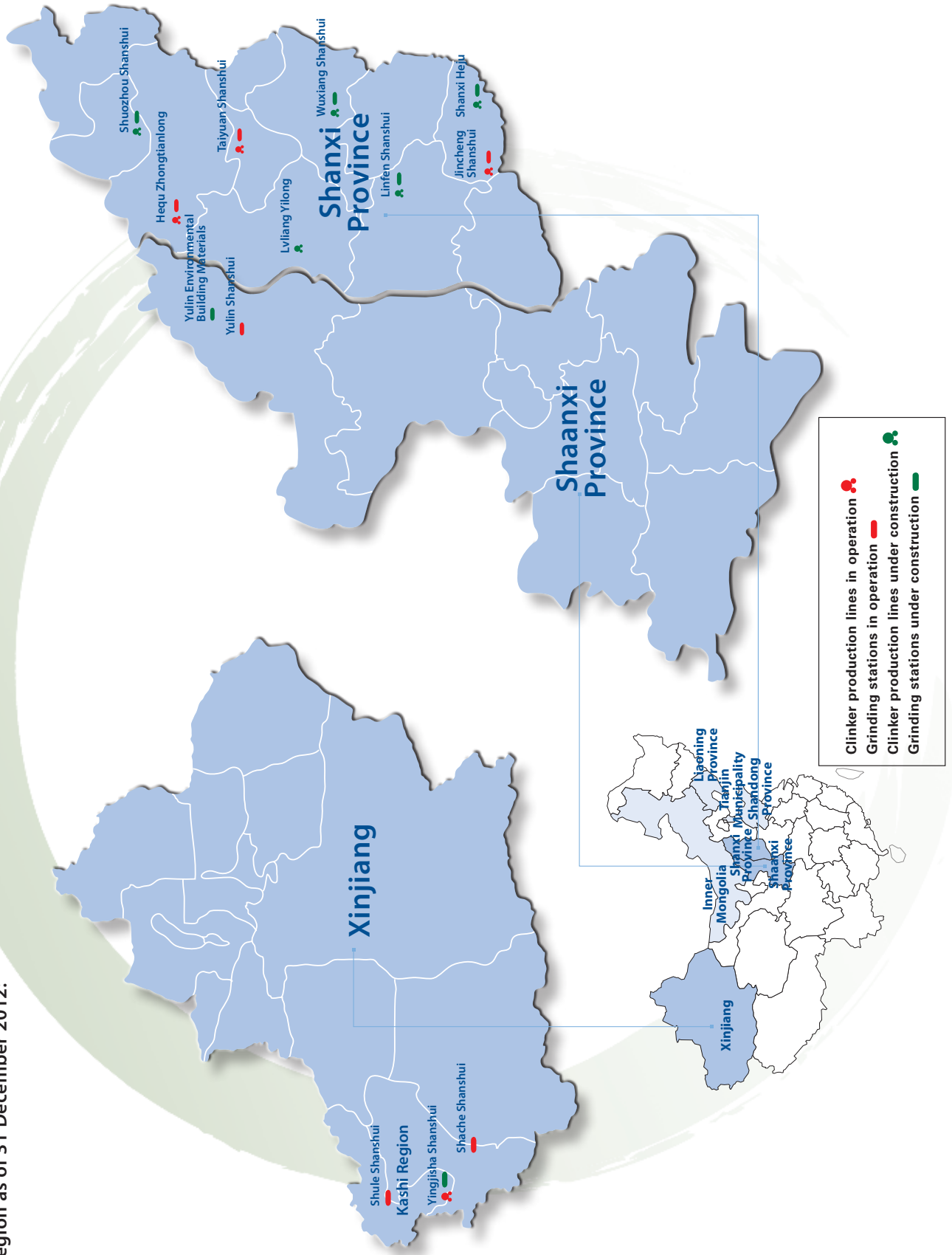
The Group’s production facilities are principally located in Shandong Province, Liaoning Province, the eastern part of Inner Mongolia, Shanxi Province and Kashi region in Xinjiang, and its clinker production facilities are located near its limestone mines serving cement grinding stations that are strategically located in close proximity to the Group’s end-markets and customers. This layout of the Group’s production facilities enables it to minimise its logistics and transportation costs, and to broaden its market coverage.

As of 31 December 2012, The Company had a total cement production capacity (including production lines in test run) of 89.64 million tonnes and clinker production capacity of 38.95 million tonnes. Separately, the total capacity of cement and clinker in Shandong Region reached 55.44 million tonnes and 23.49 million tonnes respectively, while the total capacity of cement and clinker in Northeast Region reached 26.70 million tonnes and 10.98 million tonnes respectively. The cement and clinker capacity in Shanxi Region reached 5.50 million tonnes and 2.88 million tonnes respectively. The cement and clinker capacity in Xinjiang Region reached 2.00 million tonnes and 1.60 million tons respectively.

The diagram below shows the locations of our major production facilities (including projects under construction) in Northeast Region as of 31 December 2012:



The diagram below shows the locations of our major production facilities (including projects under construction) in Xinjiang and Shanxi Region as of 31 December 2012:



(III) Financial Data Summary

The financial data for the year ended 31 December 2012

CONSOLIDATED INCOME STATEMENT

(Unit: RMB'000, unless stated otherwise)

	2012	2011	2010
Revenue	16,160,981	16,861,956	11,854,068
Profit from operations	3,099,324	3,856,493	1,726,493
Net profit	1,603,763	2,311,654	1,004,917
Attributable to:			
Equity shareholders of the Company	1,518,529	2,225,290	979,128
Minority interests	85,234	86,364	25,789
Basic earnings per share (RMB)	0.54	0.79	0.35
Diluted earnings per share (RMB)	0.54	0.79	0.35

CONSOLIDATED BALANCE SHEET

(Unit: RMB'000)

	2012	2011	2010
Non-current assets	21,725,658	16,791,916	14,722,366
Current assets	6,307,719	8,289,757	4,227,960
Total assets	28,033,377	25,081,673	18,950,326
Total liabilities	18,636,875	16,915,000	12,801,321
Equity attributable to equity shareholders of the Company	8,650,849	7,709,037	5,687,525
Non-controlling interests	745,653	457,636	461,480
Non-current liabilities	11,115,759	8,833,518	6,319,680
Current liabilities	7,521,116	8,081,482	6,481,641
Total equity and liabilities	28,033,377	25,081,673	18,950,326

CONSOLIDATED CASH FLOW STATEMENT

(Unit: RMB'000)

	2012	2011	2010
Net cash generated from operating activities	1,930,088	1,549,263	1,789,127
Net cash used in investing activities	(4,339,932)	(3,370,683)	(2,926,815)
Net cash generated from financing activities	485,264	3,686,949	1,398,263
Net increase/(decrease) in cash and cash equivalents	(1,924,580)	1,865,529	260,575

(IV) Changes in Share Capital and Shareholdings of Substantial Shareholders and the Directors

1. CHANGES IN SHARE CAPITAL AND GENERAL INFORMATION ON THE LISTING OF SHARES

As of 31 December 2012, our authorised share capital was US\$100,000,000 divided into 10,000,000,000 Shares of par value of US\$0.01 each.

As of 31 December 2012, the Company had a total issued capital of 2,815,950,200 Shares.

During the Reporting Period, the Company did not issue any additional Shares.

2. SUMMARY OF SHARE TRADING PRICES IN 2012

The highest and lowest stock trading prices for each of the months during the Reporting Period are as follows:

Month	Highest price (HK\$)	Lowest price (HK\$)
January	6.10	4.47
February	7.58	5.74
March	7.25	5.06
April	6.55	5.91
May	6.34	5.04
June	6.21	5.16
July	5.58	3.98
August	4.71	3.90
September	5.10	3.97
October	6.07	4.85
November	6.00	4.96
December	<u>5.85</u>	<u>5.16</u>

(IV) Changes in Share Capital and Shareholdings of Substantial Shareholders and the Directors

3. SHAREHOLDINGS OF SHAREHOLDERS AND DIRECTORS

(1) Shareholdings of substantial shareholders

As at 31 December 2012, the interests or short positions of persons, other than Directors and Chief Executives of the Company, in the Shares and underlying shares of the Company, which would be required to be disclosed to the Company pursuant to Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept under Section 336 of the SFO, were as follows:

Name of shareholder	Number of Ordinary Shares interested ⁽¹⁾	Nature of interests	Percentage of Shares in issue
China Shanshui Investment Company Limited	847,908,316(L) ⁽²⁾	Beneficial owner	30.11%
Hillhouse Capital Management, Ltd. ⁽³⁾	252,992,000(L)	Investment manager	8.98%
Asia Cement Corporation ⁽⁴⁾	225,899,000 (L)	Interests of corporations controlled by substantial shareholder	8.02%
JPMorgan Chase & Co. ⁽⁵⁾	141,662,325(L)	Custodian corporation/ approved lending agent	5.03%
	51,152,560(L)	Investment manager	1.82%
	4,352,484(L)	Beneficial owner	0.15%
Deutsche Bank Atiengesellschaft ⁽⁶⁾	159,259,000(L)	Person having a security interest in shares	5.66%
	7,720,147(L)	Beneficial owner	0.27%
	3,370,203(S)	Beneficial owner	0.11%
	1,290,000(L)	Custodian corporation/ approved lending agent	0.04%
	445,000(L)	Investment manager	0.02%
	239,000(S)	Person having a security interest in shares	0.01%
T. Rowe Price Associates Inc. and its affiliates ⁽⁶⁾	168,594,000(L)	Investment manager	5.99%

(IV) Changes in Share Capital and Shareholdings of Substantial Shareholders and the Directors

Notes:

- (1) The letter "L" denotes a long position in such Shares, the letter "S" denotes a short position in such Shares.
- (2) On 28 September 2010, China Shanshui Investment Company Limited ("Shanshui Investment") and Wing Lung Bank Limited ("Wing Lung Bank") entered into a new two-year-term loan agreement, pursuant to which, Shanshui Investment pledged 169,000,000 Shares of the Company to Wing Lung Bank. In compliance with all terms of the loan agreement, Shanshui Investment is still entitled to all rights attaching to such Shares. According to the loan agreement, the loan has been repaid and the pledged shares have been released during the reporting period.
- (3) As stated in the form of disclosure of shareholder's interests submitted by Hillhouse Capital Management, Ltd on 2 November 2012 (the date of the relevant event set out in the form was 30 October 2012), these Shares were held via Hillhouse Capital Management, Ltd and its affiliates.
- (4) As stated in the form of disclosure of shareholder's interests submitted by Asia Cement Corporation on 20 August 2012 (the date of the relevant event set out in the form was 16 August 2012), there Shares were held via Asia Cement Corporation and its affiliates.
- (5) As stated in the form of disclosure of shareholder's interests submitted by JPMorgan Chase & Co. on 26 September 2012 (the date of the relevant event set out in the form was 21 September 2012), these Shares were held via JPMorgan Chase & Co. and its affiliates.
- (6) As stated in the form of disclosure of shareholder's interests submitted by Deutsche Bank Aktiengesellschaft on 19 September 2012 (the date of the relevant event set out in the form was 13 September 2012), these Shares were held via Deutsche Bank Aktiengesellschaft and its affiliates.
- (7) As stated in the form of disclosure of shareholder's interests submitted by T. Rowe Price Associates Inc. and its affiliates on 26 October 2012 (the date of the relevant event set out in the form was 24 October 2012), these Shares were held via T. Rowe Price Associates Inc. and its affiliates.

Save as disclosed above, and so far as the Directors are aware, as of 31 December 2012, no person, other than Directors or the Chief Executive of the Company, had an interest or short position in the Shares or underlying shares of the Company which would need to be disclosed to the Company pursuant to Divisions 2 and 3 of Part XV of the SFO, or which would be required to be recorded in the register maintained pursuant to Section 336 of the SFO.

(IV) Changes in Share Capital and Shareholdings of Substantial Shareholders and the Directors

(2) Directors' and chief executives' interests in the Shares, underlying shares and debentures

As at 31 December 2012, the interests of Directors and Chief Executives of the Company in the Shares, underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) ("Associated Corporations"), which would be required to be notified to the Company and the Stock Exchange of Hong Kong Limited ("Stock Exchange"), pursuant to Divisions 7 and 8 and section 352 of Part XV of the SFO to be entered in the register referred to therein, or which would be required to be notified to the Company and the Stock Exchange, pursuant to the Model Code for Securities Transactions by Directors of Listed Companies set out in Appendix 10 of the Listing of Rules of the Stock Exchange, were as follows:

Name of Director	The Company/ Name of Associated Corporations	Nature of Interests	Number of Shares Interested ⁽¹⁾	Percentage of shares in issue as of 31 December 2012
Zhang Caikui	The Company	Interest in a controlled corporation	847,908,316 (L) ⁽²⁾	30.11%
Zhang Bin	The Company	Beneficial owner	5,000,000 (L) ⁽³⁾	0.18%

Notes:

- (1) The Letter "L" donates a long position in such Shares.
- (2) The 847,908,316 Shares were held by Shanshui Investment. Mr. Zhang Caikui as a discretionary trustee holds, and has the absolute discretion to manage and control, more than 50% of the shares of Shanshui Investment. Therefore, Mr. Zhang Caikui is deemed under the SFO to be interested in all the Shares registered in the name of Shanshui Investment.
- (3) The 5,000,000 Shares are the Shares to be issued upon full exercise of the options granted to Zhang Bin on 25 May 2011. For details, please refer to Section 5 "Share Option Scheme" of this Chapter.

Save as disclosed above, as at the end of the Reporting Period, none of the Directors or the Chief Executives of the Company had any interest or short position in the Shares, underlying Shares and debentures of the Company or any of its associated corporations, which would be required to be disclosed to the Company and the Stock Exchange pursuant to the provisions of Division 7 and 8 of Part XV of the SFO, or which would be required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or which would be required to be notified to the Company and the Stock Exchange, pursuant to the Model Code contained in the Listing Rules.

(IV) Changes in Share Capital and Shareholdings of Substantial Shareholders and the Directors

(3) Public float

Based on the information publicly available and to the knowledge of the Directors, the Company has been maintaining the public float required by the Listing Rules of the Stock Exchange up to the date of this report.

4. PURCHASE, SALE AND REDEMPTION OF LISTED SHARES

During the Reporting Period, neither the Company nor its subsidiaries purchased, sold or repurchased any listed shares of the Company.

5. SHARE OPTION SCHEME

The Share Option Scheme was adopted by the Company on 14 June 2008. The options for subscription of 7,300,000 Shares were granted by the Company and were accepted on 25 May 2011, and the closing price of the Shares at the date of grant was HK\$7.83 per Share. Details of the options are set out as follows:

Type of Grantee	Date of grant	Granted	Vesting period	Exercise price	Exercised during the Reporting Period	Lapsed during the Reporting Period	Cancelled during the Reporting Period	Expired during the Reporting Period	Not yet exercised during the Reporting Period
Zhang Bin, <i>Executive Director</i>	25 May 2011	Options for subscription of 5,000,000 Shares	Nil	HK\$7.90	Nil	Nil	Nil	Nil	Options for subscription of 5,000,000 Shares
Employees	25 May 2011	Options for subscription of 2,300,000 Shares	Nil	HK\$7.90	Nil	Nil	Nil	Nil	Options for subscription of 2,300,000 Shares
Total number of options granted and accepted		Options for subscription of 7,300,000 Shares			Nil	Nil	Nil	Nil	Options for subscription of 7,300,000 Shares

Summary of the principal terms of the Share Option Scheme

The purpose of the Share Option Scheme is to provide an incentive for the Qualified Participants (as defined below) to work with commitment towards enhancing the value of our Company and the Shares for the benefit of our Shareholders, and to retain and attract calibres and working partners whose contributions are or may be beneficial to the growth and development of our Group.

(IV) Changes in Share Capital and Shareholdings of Substantial Shareholders and the Directors

Subject to the terms of the Share Option Scheme, the board of directors of our Company (the "Board") may at its discretion grant options to (i) any executive director, or employee (whether full time or part time) of our Company, any member of our Group or any entity in which any member of our Group holds an equity interest ("Invested Entity"); (ii) any non-executive director (including independent non-executive director) of our Company, any member of our Group or any Invested Entity; (iii) any supplier of goods or services to our Company, any member of our Group or any Invested Entity; (iv) any customer of our Company, any member of our Group or any Invested Entity; and (v) any such person (including but not limited to consultant, adviser, contractor, business partner or service provider of our Company or any member of our Group or any Invested Entity) who in the absolute discretion of the Board has contributed or will contribute to our Group (collectively "Qualified Participants").

The Shares that will be issued upon full exercise of the options currently granted under the Share Option Scheme are 7,300,000 Shares, representing approximately 0.26% of our share capital in issue (2,815,950,200 Shares) as of 31 December 2012.

Unless approved by our Shareholders in general meeting in the manner prescribed in the Listing Rules, the Board shall not grant options to any grantee if the acceptance of those options would result in the total number of shares issued and to be issued to that grantee on exercise of his options during any 12-month period exceeding 1% of the total Shares then in issue.

The validity of the options granted by the Board on 25 May 2011 shall be ten years from 25 May 2011.

The price at which the Shares may be subscribed upon exercise of an option granted shall be at least the highest of: (i) the closing price of the Shares as stated in the Hong Kong Stock Exchange's daily quotations sheets on the date of grant (and which must be a business day); (ii) the average of the closing prices of the Shares as stated in the Hong Kong Stock Exchange's daily quotation sheets for the five business days immediately preceding the date of offer; and (iii) the nominal value of the Shares.

6. PRE-EMPTIVE RIGHTS

Pursuant to the articles of association of the Company ("Articles of Association") and the laws of the Cayman Islands, the Company is not required to offer to its existing shareholders the pre-emptive right to acquire new shares in proportion to their shareholdings.

(V) Basic Information on Directors, Senior Management and Employees

1. BASIC INFORMATION ON DIRECTORS AND SENIOR MANAGEMENT

Name	Position	Gender	Age	Term of Office (Subject to renewal)
ZHANG Caikui (張才奎)	Chairman, Executive Director and General Manager	M	62	1 July 2011 – 30 June 2014
ZHANG Bin (張斌)	Vice Chairman, Executive Director and General Manager	M	34	10 September 2010 – 9 September 2013
DONG Chengtian (董承田)	Executive Director, Deputy General Manager	M	55	1 July 2011 – 30 June 2014
YU Yuchuan (于玉川)	Executive Director, Deputy General Manager and Chief Engineer	M	54	1 July 2011 – 30 June 2014
Homer SUN (孫弘)	Non-Executive Director	M	41	1 July 2011 – 30 June 2014
JIAO Shuge (焦樹閣)	Non-Executive Director	M	47	1 July 2011 – 30 June 2014
SUN Jianguo (孫建國)	Independent Non-Executive Director	M	58	1 July 2011 – 30 June 2014
WANG Yanmou (王燕謀)	Independent Non-Executive Director	M	80	1 July 2011 – 30 June 2014
WANG Jian (王堅)	Independent Non-Executive Director	M	57	1 July 2011 – 30 June 2014
ZHANG Bin (張斌)	Joint Company Secretary	M	34	1 July 2011 – 30 June 2014
LI Cheung Hung (李長虹)	Joint Company Secretary, Qualified Accountant	M	62	1 July 2011 – 30 June 2014

(V) Basic Information on Directors, Senior Management and Employees

BIOGRAPHY OF DIRECTORS AND SENIOR MANAGEMENT

Executive Directors

Mr. ZHANG Caikui (張才奎), aged 62, is the Chairman, Executive Director and founder of the Group, primarily responsible for the overall strategic planning and management of our Group. Mr. Zhang has 44 years of experience in the cement industry, and was appointed as the head of Shandong Cement Plant (the predecessor of Shandong Cement Factory Co., Ltd.) in 1990. He has been the Executive Director and General Manager of Shandong Shanshui since August 2001. Over the years, Mr. Zhang has won a number of honorary titles, including Head of the Jinan Municipal Bureau (Association) of Building Materials (“Jinan Building Materials Bureau”) from November 1995 to August 2004; Deputy Head of the China Cement Association since October 2002 and Vice President of China Building Materials Federation since June 2007. He was a deputy to the Tenth, Eleventh and Twelfth National People’s Congress and a member of the Jinan Municipal Party Committee. He graduated from the Nankai University with a Master’s degree in Business Administration in December 2005. Mr. Zhang Caikui is the father of Mr. Zhang Bin, who is the Vice Chairman of the Board, Executive Director and General Manager of the Group.

Mr. ZHANG Bin (張斌), aged 34, is the Vice Chairman of the Board, Executive Director and General Manager of the Group. He is in charge of the management of the Group’s daily production and operation as well as the Group’s operation in capital market. Mr. Zhang joined the Group in March 2006. He worked at Sinoma International Engineering Company Limited from December 2004 to March 2006. After joining the Group, Mr. Zhang has been responsible for the preparatory work of the listing of the Company, establishing the Group’s sourcing and supply centre, overseeing the Group’s Department of Securities Affairs, Legal Affairs, the sourcing and supply centre and Internal Audit, and concurrently held the position as the General Manager of Pingyin Branch Corporation. Mr. Zhang graduated from Shandong University of Science and Technology in July 2003. He graduated from the Business Administration Faculty of Nankai University in September 2008 with a Master’s degree.

Mr. DONG Chengtian (董承田), aged 55, is the Executive Director and Deputy General Manager of the Company, primarily responsible for the Group’s strategic planning and management of the Group’s business in Northeast Region. Mr. Dong has over 30 years of experience in the cement industry, and joined Shandong Cement Plant in 1982. Mr. Dong was appointed as the Chief Engineer and Deputy Head of Shandong Cement Plant in 1996, and also served as Head of the Research and Development Department of Shandong Cement Plant in 1997. He has been Deputy General Manager of Shandong Shanshui since 2001 and is primarily responsible for the production management of the Group. In September 2007, Mr. Dong was designated to oversee the Group’s strategic planning and management in Liaoning Province. In addition, Mr. Dong served as the honorary Deputy Head of the Jinan Building Materials Bureau from March 2000 to August 2004. Mr. Dong graduated from Shanghai Tongji University in January 1982 with a Bachelor’s degree in Cement Technologies.

Mr. YU Yuchuan (于玉川), aged 54, is the Executive Director, Deputy General Manager and Chief Engineer of the Company, primarily responsible for production management in Shandong Region. He has 30 years of experience in cement technology and engineering. Mr. Yu joined Shandong Cement Plant in 1983, and was appointed as Chief Engineer in 1995. He has been Deputy General Manager and Chief Engineer of Shandong Shanshui since August 2001. Mr. Yu is currently Vice President of the New Type Dry-Process Cement Association (a division under the Chinese Cement Association) and a visiting professor of the University of Jinan.

(V) Basic Information on Directors, Senior Management and Employees

Non-Executive Directors

Mr. Homer SUN (孫弘), aged 41, is a Non-Executive Director of the Company. He is the Chief Investment Officer of Morgan Stanley Private Equity Asia and leads the China investments for Morgan Stanley Private Equity Asia. Mr. Sun is also a Managing Director of Morgan Stanley Asia Limited and a member of the China Management Committee which is comprised of Morgan Stanley Asia Limited's most senior business leaders within China. He is currently the Non-Executive Director of Sihuan Pharmaceutical Holdings Group (stock code: 460), China Flooring Holding (stock code: 2083), China XD Plastics (a company listed on the NASDAQ stock exchange, ticker: CXDC) and Yongye International (a company listed on the NASDAQ stock exchange, ticker: YONG). Mr. Sun joined Morgan Stanley Asia Limited in 2000 and worked for six years on various mergers and acquisitions in Greater China in the Investment Banking Division prior to joining Morgan Stanley Private Equity Asia. From 1996 to 2000, he was a corporate attorney with Simpson Thacher & Bartlett in New York and Hong Kong, specializing in mergers and acquisitions. Mr. Sun received a B.S.E. in Chemical Engineering, *magna cum laude*, from the University of Michigan in 1993 and a J.D. *cum laude*, from the University of Michigan Law School in 1996.

Mr. JIAO Shuge (alias JIAO Zhen) (焦樹閣), aged 47, is the Non-Executive Director of the Company. He joined our Group on 30 November 2005. He is currently a Director and Managing Partner of CDH China Management Company Limited, and is also an Independent Non-Executive Director and Vice Chairman of the Board of China Mengniu Dairy Company Limited (a company listed on the Hong Kong Stock Exchange (stock code: 2319)) and Directors of Joyoung Company Limited and Henan Shuanghui Investment & Development Co. Limited., the companies listed in Shenzhen. From December 1995 to August 2002, Mr. Jiao was Vice President of the Direct Investment Department of China International Capital Corporation Limited. From September 1989 to January 1995, he was a researcher with the Beijing Information and Control Research Institute. In addition to his directorships in listed companies, Mr. Jiao has also been a Director of various private companies. Mr. Jiao received a Bachelor's degree in Mathematics from Shandong University in 1986 and a Master's degree in Engineering from the Ministry of Aeronautics and Astronautics in 1989.

Independent Non-Executive Directors

Mr. SUN Jianguo (孫建國), aged 58, is the Independent Non-Executive Director of the Company. In 1987, he was elected as a member of the Standing Committee of the District Committee and Deputy District Head of Lixia District, Jinan City. In 1996, Mr. Sun acted as the Deputy Head of Jinan Municipal Construction Committee and the General Manager of Jinan Urban Construction, Investment and Development Corporation and the Director of Jinan Urban Construction Fund Administration Office. He was also appointed as the General Manager of Shandong Shengli Company Limited in 1998, the Chairman of Shandong Shengli Company Limited in 2000, and the Chairman of Shandong Construction and Real Estate Development Co., Ltd. and Shandong Borun Chemical Co., Ltd. in 2005.

Mr. WANG Yanmou (王燕謀), aged 80, is the Independent Non-Executive Director of the Company. Mr. Wang currently serves on the Supervisory Board of Anhui Conch Cement Company Limited (a company listed on both the Hong Kong Stock Exchange (stock code: 914) and the Shanghai Stock Exchange (stock code: 600585)) and is an advisor to the Expert Academic Committee of China International Construction Consulting Company, a Special Advisor to China Investment Association and a senior advisor to China Cement Association. From November 1981 to April 1982, Mr. Wang was the Deputy Head and Head of Chinese Building Materials Science Research Institute, and Head of National Building Materials Industry Bureau from February 1982 to May 1994. Mr. Wang graduated from Nanjing Polytechnic Institute in 1956 with a Bachelor degree. He began his overseas study at Leningrad Architectural Engineering Institute of the former Soviet Union in 1958 and obtained Associate Doctoral Degree in Science and Technology of USSR in 1962.

(V) Basic Information on Directors, Senior Management and Employees

Mr. WANG Jian (王堅), aged 57, is the Independent Non-Executive Director of the Company. Mr. Wang is a senior accountant and a certified public accountant in the PRC. From 1996 to 2000, he was the Chief Accountant of Shandong Shengli Company Limited (“Shengli Company”, stock code: 000407), a company listed on the Shenzhen Stock Exchange. From 2000 to 2003, he was the Deputy General Manager of Shengli Company. In May 2003, Mr. Wang resigned from Shengli Company and joined Qilu Real Estate Company Limited, a private company, and was appointed as the General Manager. Mr. Wang was appointed as a Director of Shengli Company in May 2012.

Senior Management

Mr. ZHAO Yongkui (趙永魁), aged 48, is the Deputy General Manager and Chief Financial Officer of the Group, primarily responsible for overseeing the accounting and finance aspects of the Group’s operations and is in charge of the Group’s finance department. Mr. Zhao has nearly 30 years of experience in accounting and gained his experience from working in the cement industry and managing the finance of cement companies. Mr. Zhao joined Shandong Cement Plant as an accountant in July 1984. He was the Deputy Chief Accountant and Assistant to the Head of the Shandong Cement Plant in December 1990. In December 2001, he was appointed as the Deputy General Manager and the Head of the finance department of the Group. In November 2005, Mr. Zhao was appointed as the Deputy General Manager of the Group. Mr. Zhao became a Senior Accountant in 2003. Mr. Zhao graduated from the Shanghai Institute of Building Materials in July 1984.

Mr. ZHAO Liping (趙利平), aged 52, is the Deputy General Manager of the Group, primarily responsible for the strategic planning and management of the Group’s businesses in Shanxi province. He has over 30 years of experience in the cement industry and gained his experience from working in the industry and managing cement companies. He joined Shandong Cement Plant as an engineer in July 1980. He was appointed as the Deputy Head and the assistant to the Head of Shandong Cement Plant in June 1990. In December 2001, he was appointed as the Assistant to the General Manager and the General Manager of the sales department of Shandong Shanshui. In July 2004, Mr. Zhao was appointed as the Deputy General Manager of Shandong Shanshui. He graduated from Shandong Construction Industry College (山東建設工業學校) with a Bachelor’s degree in July 1980.

Mr. MI Jingtian (宓敬田), aged 51, is the Deputy General Manager of the Group, primarily responsible for assisting Mr. DONG Chengtian in managing the cement business in Northeastern China. Mr. Mi has 32 years of experience in the building materials industry and gained his experience from managing several companies in the industry. Mr. Mi joined Shandong Shanshui as the Assistant to the General Manager in December 2001. In February 2004, he was appointed as the Assistant to the General Manager, the Deputy Secretary and the Deputy Manager of the party branch of the sales department. In August 2007, he was appointed as the Deputy General Manager and the Deputy General Manager of the sales department of Shandong Shanshui. Mr. Mi graduated from the Jinan Provincial Party School with a vocational diploma in June 1994.

Mr. CHEN Zhongsheng (陳仲聖), aged 42, is the Deputy General Manager of the Group, primarily responsible for the engineering technology aspects of the Group’s operations. Mr. Chen has 19 years of experience in the cement industry and gained his experience from working in and managing several cement companies. Mr. Chen joined Shandong Cement Plant in August 1994 and has been responsible for the engineering technology aspects of the Group’s operations as the Deputy Chief Engineer and the Deputy Head of the technology centre of the Group. He was appointed as the Deputy General Manager of Shandong Shanshui in November 2007. Mr. Chen has published a number of academic essays in national journals such as Cement Engineering Journal since 2000. He was also appointed as the Vice President of the Professional Cement and Concrete Division of the Shandong Silicate Association in March 2007. Mr. Chen graduated from the Shandong Building Materials Technical School with a Bachelor’s degree in Silicate Engineering in July 1994.

(V) Basic Information on Directors, Senior Management and Employees

Mr. TIAN Guang (田光), aged 37, is the Deputy General Manager of the Group, primarily responsible for the strategic development of the Group. Mr. Tian has 17 years of experience in cement industry and gained his experience from working in and managing several cement companies. Mr. Tian joined Shandong Cement Plant in October 1998 and he was appointed as the General Manger of the Group's Jinan Shiji Chuangxin Cement Company Limited in October 2002. In March 2004, he was appointed as the General Manager of the Group's Zibo Shanshui Cement Company Limited. In January 2011, Mr. Tian was appointed as the Deputy General Manager of the Group. Mr. Tian graduated from the Shandong Building Construction College with a Bachelor's degree in Building Construction in July 1996.

Joint Company Secretaries and Qualified Accountant

Mr. LI Cheung Hung (李長虹), aged 62, is one of the Joint Company Secretaries and the Qualified Accountant of the Company. He is committed to the information disclosure of the listed company, the management of investor relationship and the Group's operation in capital markets. Mr. Li is ordinarily resident in Hong Kong and joined the Group in January 2006. Mr. Li is employed by the Group on a full-time basis and is a member of the senior management of the group in accordance with Rule 3.24 of the Listing Rules. Mr. Li has over 20 years of experience in accounting and finance. Prior to joining the Group, Mr. Li held various positions with a number of companies and listed companies in Hong Kong, which include the subsidiaries of Royal Dutch Shell Group in the PRC and Hong Kong, Neo-Neon Holdings Limited and Top Form International Limited. Mr. Li holds a Master's degree in Business Administration jointly granted by the Business School of the University of Manchester and the University of Wales. Mr. Li is a fellow member of both Institute of Chartered Secretaries & Administrators and The Hong Kong Institute of Chartered Secretaries. He is also a fellow member of both the Hong Kong Institute of Certified Public Accountants, the Association of International Accountants in England and a member of Society of Registered Financial Planners in Hong Kong.

Mr. ZHANG Bin (張斌), aged 34, is one of the Joint Company Secretaries of the Group. His biographical details are set out in the paragraph headed "Senior Management" above.

2. APPOINTMENT OR RETIREMENT OF DIRECTORS AND SENIOR MANAGEMENT DURING THE REPORTING PERIOD

Pursuant to Article 16.18 of the Articles of Association, Mr. YU Yuchuan, Mr. JIAO Shuge and Mr. SUN Jianguo retired as a Director by rotation at the 2011 Annual General Meeting of the Company held on 18 May 2012, and they all were re-elected as the Directors of the Company at the meeting.

(V) Basic Information on Directors, Senior Management and Employees

3. THE SERVICE CONTRACTS AND THE INTEREST OF CONTRACTS OF DIRECTORS

Each of ZHANG Caikui, DONG Chengtian and YU Yuchuan, all being Executive Directors of the Company, has entered into a service contract with the Company on 25 March 2011 for a term of three years commencing on 1 July 2011, subject to termination before expiry by either party by giving not less than three months' notice in writing to the other, provided that such termination shall not occur during the first 12 months of the contract. Under these service contracts, each of ZHANG Caikui, DONG Chengtian and YU Yuchuan will receive an annual salary (including any director's fees) of RMB5 million, RMB3 million and RMB2.8 million, respectively (such annual salary is subject to annual review by the Board and the Remuneration Committee) and in the case of ZHANG Caikui, the amount of his management bonus is calculated with reference to the pre-set performance target of the Group (as calculated by the audited consolidated net profits ("Net Profits") of the Group after taxation and non-controlling interests but before extraordinary items) as the Board may approve and shall be equal to 10% of the excess of the Net Profits of the Group over the pre-set performance target of the Group in any given year.

Mr. ZHANG Bin, being an Executive Director, has entered into a service contract with the Company for an initial term of three years commencing on 10 September 2010, subject to retirement by rotation and re-election in accordance with the Articles of Association of the Company. Under the service contract, Mr. ZHANG will be entitled to receive an annual salary (including any director's fees) of RMB1.5 million. Mr. ZHANG's remuneration (including any bonus) is determined by the Board with reference to his performance, position and duties in the Company and its subsidiaries.

Such Executive Director shall abstain from voting, and not be counted in the quorum, in respect of any resolution of the Board approving the determination of the salary, bonus and other benefits payable to him.

Each of Homer SUN and JIAO Shuge, both being our Non-executive Directors, has entered into a letter of appointment with our Company on 25 March 2011. Each letter of appointment is for an initial term of one year commencing from 1 July 2011, and thereafter shall be renewed for a maximum of three years provided it can be terminated by either party by giving at least one month's notice in writing. Non-executive Directors will not receive any remuneration from our Company.

Each of SUN Jianguo, WANG Yanmou and WANG Jian, all being Independent Non-executive Directors, has entered into a letter of appointment with our Company on 25 March 2011. Each letter of appointment is for an initial term of one year commencing from 1 July 2011, and thereafter shall be renewed for a maximum of three years provided it can be terminated by either party by giving at least one month's notice in writing. The annual fee for each Independent Non-executive Director is RMB100,000.

Save as disclosed above, none of our Directors has or is proposed to enter into any service contract with any member of our Group.

During the Reporting Period, none of the Directors or senior management of the Company had any material interest in any contract entered into by the Company or its subsidiaries.

(V) Basic Information on Directors, Senior Management and Employees

4. REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT FOR THE YEAR

Please refer to Note 7 to the financial statements prepared under IFRS in this annual report for details of the remuneration of Directors and senior management of the Group during the Reporting Period.

5. HIGHEST PAID INDIVIDUALS

Please refer to Note 8 to the financial statements prepared under IFRS in this annual report for details of the remuneration of the five highest paid individuals of the Group during the Reporting Period.

6. EMPLOYEES

As at 31 December 2012, the Group had 21,576 employees 12,170 in Shandong Province, 7,076 in Northeast China, 1,793 in Shanxi Province and 537 in Xinjiang Province, including 12,981 production staff, 1,624 sales staff, 996 technical staff, 830 finance staff, 2,349 administrative and management staff, and 2,796 other staff. 14,581 of the employees had secondary and higher education, of which 5,352 received tertiary or above education. The aggregate remuneration of the employees of the Group for the year amounted to RMB977.82 million. For expenses related to employees who have resigned or retired, please refer to Note 28 to the financial statements prepared under IFRS in this annual report.

7. PENSION INSURANCE

Details of the pension insurance are set out in Note 5 to the financial statements prepared under IFRS. Pension booked in the income statement of the Group for the year ended 31 December 2012 amounted to RMB104.42 million.

8. STAFF HOUSING

Pursuant to the relevant regulations of the PRC government, the Group shall make contributions to the housing provident fund for employees based on a certain percentage of their salaries. Except for this, the Group has no other obligation nor any plan for providing housing benefits to the staff. For the year ended 31 December 2012, the total contributions made by the Group to the housing provident fund amounted to approximately RMB27.54 million.

(VI) Report on Corporate Governance

1. CODE ON CORPORATE GOVERNANCE PRACTICES

During the Reporting Period, the Board of the Company was not aware of any information which would indicate that the Company did not comply with the code provisions of the Code on Corporate Governance Practices as set out in Appendix 14 to the Listing Rules of the Stock Exchange before and after giving effect to the amendments unless otherwise indicated.

2. MODEL CODE

The Company has adopted a set of code of practice with standards no less exacting than those prescribed in the Model Code as set out in Appendix 10 to the Listing Rules of the Stock Exchange regarding securities transactions by Directors ("Model Code"). Having made specific enquiries with all Directors, the Company confirmed that all Directors have complied with the required standard regarding securities transactions by Directors as set out in the Model Code during the Reporting Period.

3. THE BOARD

The Board is account for the formulation of the Company's business directions and the management of general businesses. The running of the day-to-day businesses of the Company is delegated by the Board to General Manager and the management.

Composition of the Board is as follows:

Name	Position
ZHANG Caikui	Chairman, Executive Director
ZHANG Bin	Vice Chairman, Executive Director and General Manager
DONG Chengtian	Executive Director, Deputy General Manager
YU Yuchuan	Executive Director, Deputy General Manager and Chief Engineer
Homer SUN	Non-executive Director
JIAO Shuge	Non-executive Director
SUN Jianguo	Independent Non-executive Director
WANG Yanmou	Independent Non-executive Director
WANG Jian	Independent Non-executive Director

Save that Mr. ZHANG Bin is the son of our Chairman, Mr ZHANG Caikui, there is no financial, business or other material relationship between members of the Board.

During the Reporting Period, having considered the content of each resolution as well as the location and diary of each director, after thorough communications with directors in relation to the arrangements of the meetings, 2 meetings of the Board were held on-site and the Board had voted on 2 written resolutions. In view of the above considerations, the Board meeting has not convened in accordance with the code provisions where regular meetings should be held at least four times per year.

(VI) Report on Corporate Governance

2 meetings of the Board were held on-site and the attendance rates of the Directors at on-site meetings are as follows:

Name	Attendance rate (%)
ZHANG Caikui	100%
ZHANG Bin	100%
DONG Chengtian	100%
YU Yuchuan	100%
Homer SUN	100%
JIAO Shuge*	50%
SUN Jianguo	100%
WANG Yanmou	100%
WANG Jian	100%

* Mr. JIAO Shuge has authorized the Chairman of the Board to exercise his Director's right in his stead in case that he failed to attend Board meetings in person.

Furthermore, the Board has voted on 2 resolutions by means of written resolutions, the voting rates of the Directors are as follows:

Name	Voting rate (%)
ZHANG Caikui	100%
ZHANG Bin	100%
DONG Chengtian	100%
YU Yuchuan	100%
Homer SUN	100%
JIAO Shuge	100%
SUN Jianguo	100%
WANG Yanmou	100%
WANG Jian	100%

During the Reporting Period, the Board exercised its powers pursuant to Chapters 16, 17 and 18 of the Articles of Association, and the management exercised its powers pursuant to Chapter 19 of the Articles of Association. Please refer to "Report of the Directors" of the annual report for details of the work of the Board.

(VI) Report on Corporate Governance

4. CHAIRMAN AND GENERAL MANAGER

The position of Chairman of the Company is served by Mr. ZHANG Caikui.

The principal duties of the Chairman are: (a) to lead the Board and ensure that the Board operates effectively and performs its duties and discusses any significant and appropriate matters on a timely basis; (b) to ensure that all the Directors at the meetings of the Board are properly informed of the current affairs; and (c) to ensure that the Directors receive sufficient information which are complete and reliable, on a timely basis; and (d) to review the implementation of the Board resolutions passed.

The position of General Manager of the Company is served by Mr. ZHANG Bin.

The principal duties of our General Manager are: (a) to oversee the management of the Group's daily production and operations with the assistance of Executive Directors and senior management; (b) to implement major strategies and development plans adopted by the Board, including coordination of implementing the Board resolutions, annual business plans and investment proposals of the Company; (c) to prepare the proposal on the establishment of internal management structure, to organize and formulate the roles and responsibilities of various departments, standards of various positions and professional management procedures, to formulate the basic management system and the standards for performance appraisal of management officers of various levels; (d) to propose the engagement, dismissal or re-designation of deputy general managers or financial controller of the Company; (e) to convene and chair the general manager office meetings and professional management seminars; and (f) to perform other duties and exercise other powers granted by the Articles of Association and the Board.

5. TENURE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

For the tenure of Independent Non-Executive Directors, please refer to the aforementioned section "1. Basic Information on Directors and Senior Management" of "Basic Information on Directors, Senior Management and Employees". The Company has received the confirmation letters from Mr. SUN Jianguo, Mr. WANG Yanmou and Mr. WANG Jian, being Independent Non-Executive Directors, pursuant to Rule 3.13 of the Listing Rules of the Stock Exchange in respect of their independence for the year. The Company concurs with their independence.

6. REMUNERATION COMMITTEE OF THE BOARD

Pursuant to the Listing Rules of the Stock Exchange, the Board of the Company has established the Remuneration Committee under the Board. It has adopted the model that making recommendations to the Board on the remuneration packages of individual Executive Directors and senior management and is principally responsible for formulating the remuneration policy for the Executive Directors and senior management of the Company, determining the remuneration proposal for the above people and make recommendations to the Board of the Company. The Remuneration Committee is a standing committee under the Board and accountable to the Board.

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Members of the Remuneration Committee of the Board of the Company were Mr. SUN Jianguo, Mr. WANG Yanmou and Mr. WANG Jian, of them Mr. SUN Jianguo served as the chairman.

Please refer to “The service contracts and the interest of contracts of directors” (V.3 of this report) for details of the remuneration of the Directors of the Company during the Reporting Period.

The Remuneration Committee of the Company held a meeting on 23 March 2012. All committee members attended the meeting. The committee considered and approved the resolution for the remuneration of the senior management to be proposed to seek the Board’s approval.

During the Reporting Period, the Remuneration Committee of the Company performed its responsibility in accordance with the written terms of reference of the Remuneration Committee.

7. AUDIT COMMITTEE OF THE BOARD

The Board of the Company has established the Audit Committee under the Board pursuant to the Listing Rules of the Stock Exchange to monitor the independence and work efficiency of external auditors, the financial reporting procedures and the efficiency of the internal control system of the Company, in order to assist the Board in its work. The Audit Committee is a standing committee under the Board and accountable to the Board.

The Audit Committee of the Board of the Company comprised Mr. WANG Yanmou, Mr. SUN Jianguo and Mr. WANG Jian, of them Mr. WANG Yanmou served as the chairman.

During the Reporting Period, the Audit Committee held two meetings which were attended by all of the committee members. Representatives from auditor also attended the meetings.

At the meeting held on 23 March 2012, the Audit Committee considered and approved the following resolutions: (i) the report on work of finance for 2011 of the Company; (ii) the audited annual financial report of the Company as at 31 December 2011 prepared in accordance with IFRS, and the auditor report for 2011 submitted by KPMG; (iii) the management letter submitted by KPMG; (iv) the connected transactions of the Company for 2011; (v) the proposal to the Board to re-appoint KPMG as the auditor of the Company in 2012.

At the meeting held on 24 August 2012, the Audit Committee considered and approved the following resolutions: (i) the unaudited interim financial report of the Company for the six months ended 30 June 2012 in accordance with IFRS; and (ii) the interim results announcement and interim report proposed to publish on the website of the Stock Exchange.

On 10 January 2013, the Joint Company Secretaries of the Company notified the Audit Committee on a timely manner in respect of the schedule of audit work for 2012.

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The results of the Group for the year ended 31 December 2012 have been reviewed by the Audit Committee at the meeting held on 18 March 2013. At such meeting, the Audit Committee considered and approved the following resolutions: (i) the report on work of finance for 2012 of the Company; (ii) the audited annual financial report of the Company as at 31 December 2012 prepared in accordance with IFRS, and the auditor report for 2012 submitted by KPMG; (iii) the management letter submitted by KPMG; (iv) the connected transactions of the Company for 2012; (v) the proposal to the Board to re-appoint KPMG as the auditor of the Company in 2013.

The Audit Committee made an objective assessment on the work conducted by KPMG: During the process of conducting the audit of the Company for 2012, KPMG was able to adhere strictly to Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants and other regulations in performing its audit and was able to perform its audit functions well. Accordingly, the Board was proposed to re-appoint KPMG as the auditor of the Company in 2013.

The above proposal proposed by the Board is to be considered and approved at the annual general meeting for 2012.

8. EXECUTION COMMITTEE OF THE BOARD

In order to improve its corporate governance structure, the Company established an execution committee under the Board (the "Execution Committee") upon approval at the annual general meeting and the power granted by the Board to manage and develop its overall business and to assist the Board in performing its duties. The Execution Committee is a standing committee under the Board and accountable to the Board.

Members of the Execution Committee under the Board of the Company are Mr. ZHANG Caikui, Mr. ZHANG Bin, Mr. DONG Chengtian and Mr. YU Yuchuan, among them Mr. ZHANG Caikui serves as the chairman.

The Executive Committee was delegated by the Board to perform the duties relating to corporate governance of the Company, of which includes developing and reviewing the Company's policies and practices on corporate governance and make recommendations to the Board; reviewing and monitoring the training and continuous professional development of directors and senior management; reviewing and monitoring the Company's policies and practices on compliance with legal and regulatory requirements; developing, reviewing and monitoring the code of conduct and compliance manual applicable to employees and directors; and reviewing the Company's compliance with the code and disclosure in the corporate governance report.

At the meeting held on 23 March 2012, the Executive Committee considered and approved the following resolutions: (i) the report on work of finance for 2011 of the Company; (ii) the budget of fixed capital expenditure for 2012 of the Company; (iii) the proposal of bank facilities for 2012 of the Company.

During the Reporting Period, the Executive Committee of the Company performed its responsibility in accordance with the written terms of reference of the Executive Committee.

(VI) Report on Corporate Governance

9. NOMINATION COMMITTEE OF THE BOARD

In order to improve its corporate governance structure, the Company established a nomination committee under the Board (the "Nomination Committee") upon approval at the annual general meeting, with its principal duties including (i) to review the structure, size and composition of the Board on a regular basis; (ii) to consider the succession arrangement of the Directors and other senior management members; (iii) where necessary, to identify suitable candidates to fill the vacancy of the Board and recommend such candidates to the Board for approval; (iv) to review the length of time which Non-executive Directors are required to contribute and the independence of each Independent Non-executive Director; and (v) to make recommendations to the Board in respect of the appointment and re-appointment of Directors. The Nomination Committee is a standing committee under the Board and accountable to the Board.

Members of the Nomination Committee under the Board of the Company are Mr. ZHANG Caikui, Mr. WANG Yanmou and Mr. SUN Jianguo, among them Mr. ZHANG Caikui serves as the chairman.

During the Reporting Period, the Nomination Committee of the Company did not call any meeting as no new director was appointed.

10. DIRECTOR TRAININGS

On 24 August 2012, the Company invited Hong Kong legal professional firm to provide a training course for directors as a part of continuing professional development. The theme was "Legal Liabilities of Price Sensitive Information Disclosure". All directors participated in the course and the relevant expenses were borne by the Company. All directors are required to disclose their training records to the Company in accordance with the new code.

11. DUTIES OF COMPANY SECRETARY

Joint Company Secretaries of the Company are Mr. ZHANG Bin and Mr. LI Cheung Hung.

The principal duties of the Company Secretary are: (a) to assist directors in daily operations of the Board, to provide and support directors in understanding the rules, policies and requirements set out by supervisory authorities on a regular basis and to assist directors in compliance of regulations and ordinances; (b) to organize the preparation of board meeting materials, to provide illustration for the items on the agenda so that directors could fully understand the content of each resolutions and to provide directors the relevant information and figures.

12. AUDITORS AND REMUNERATION

Pursuant to the proposal from the Audit Committee of the Board of the Company, the Company engaged KPMG as the auditor of the Company and its two subsidiaries in Hong Kong for the year ended 31 December 2012. The audit remuneration payable to KPMG by the Company and its subsidiaries for the year ended 31 December 2012 amounted to RMB6.5 million and HKD136,000 respectively. In addition, the Company was required to reimburse KPMG for travelling and accommodation expenses incurred for on-site auditing.

During the Reporting Period, the auditors also received a fee of approximately RMB2.06 million for performing certain agreed-upon procedures on the relevant financial statements of projects acquired by the Group.

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13. SHAREHOLDER AND GENERAL MEETING

To protect all shareholders of the Company to exercise their rights effectively, the Company shall convene an annual general meeting every year and shall hold an extraordinary general meeting whenever the Board considers appropriate in accordance with the articles of association of the Company ("Articles").

General meetings shall also be convened on the written requisition of any two or more members of the Company deposited at the principal office of the Company in Hong Kong (or in the event the Company ceases to have such a principal office, the registered office) specifying the objects of the meeting and signed by the requisitionists, provided that such requisitionists held as at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company which carries the right of voting at general meetings of the Company. General meetings may also be convened on the written requisition of any one member of the Company which is a recognised clearing house (or its nominee(s)) deposited at the principal office of the Company in Hong Kong (or in the event the Company ceases to have such a principal office, the registered office) specifying the objects of the meeting and signed by the requisitionist, provided that such requisitionist held as at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company which carries the right of voting at general meetings of the Company.

The written requisition clearly specifying the objects of the meeting by the requisitionists is required. Shareholders are able to put forward their inquiries to the Board through communication with Joint Company Secretary by email and telephone number indicated in the sector "Company Profile" of this Report.

The annual general meeting ("AGM") of the Company for 2011 was held on 18 May 2012. Five ordinary resolutions (including the adoption of the audited consolidated financial statements for 2011, dividend distribution and rotation of directors) and a special resolution were approved and adopted, details of which were disclosed in the AGM poll results announcement dated 18 May 2012.

During the Reporting Period, 1 AGM was held and representatives from auditor attended the meeting.

The attendance rates of the Directors are as follows:

Name	Attendance rate (%)
ZHANG Caikui	100%
ZHANG Bin	100%
DONG Chengtian	100%
YU Yuchuan	100%
Homer SUN	0%
JIAO Shuge	0%
SUN Jianguo	100%
WANG Yanmou	100%
WANG Jian	100%

(VI) Report on Corporate Governance

14. AMENDMENTS TO THE MEMORANDUM OF ASSOCIATION AND THE ARTICLES OF ASSOCIATION

In order to bring the Memorandum of Association and the Articles of Association in line with the recent changes to the Listing Rules and the amendments to the Cayman Companies Law, uphold the corporate governance standards under the Listing Rules, certain amendments were made to the existing Memorandum of Association and the Articles of Association. The major amendments include the following:

- (1) subject to certain exceptions, a Director shall not vote on any board resolution approving any contract or arrangement or any other proposal in which he or any of his associates has a material interest nor shall he be counted in the quorum present at the meeting, and the exception that a Director may vote on such board resolution provided that he or any of his associates are not beneficially interested in more than 5% in the party with which the Company proposes to enter into a contract or arrangement shall be removed;
- (2) if a substantial shareholder or a Director has a conflict of interest in a matter to be considered by the Board which the Board has determined to be material, the matter shall be dealt with by a physical board meeting rather than a written resolution;
- (3) the provisions in relation to voting by the Shareholders on a show of hands shall be removed;
- (4) Shareholders' approval at a general meeting shall be required for any proposal to remove an auditor before expiration of the term of his office;
- (5) the Company shall have the power to effect paperless transfer of Shares which are listed on the Stock Exchange to the extent as permitted under the Listing Rules;
- (6) the minimum notice period for book closure and suspension of registration of transfer of Shares in respect of rights issues shall be shortened to reflect the Listing Rules; and the Company may also fix in advance the record date for determining entitlement of Shareholders to notice of, and voting at, any general meeting, and to payment of dividend without book closure;
- (7) the application of section 19 of the Electronic Transactions Law of the Cayman Islands is excluded so that the Company can take advantage of the delivery by electronic means as allowed under the Listing Rules to the fullest extent;
- (8) the Board shall have the power to accept the surrender of any fully paid Share;
- (9) the Company shall have the power to register by way of continuation as a body corporate under the laws of any jurisdiction outside the Cayman Islands as allowed under the Cayman Companies Law;
- (10) the Company shall have the power to merge or consolidate with other companies in accordance with the statutory merger and consolidation regime under the Cayman Companies Law; and
- (11) Mr. Li Yanmin shall no longer be a management shareholder as Mr. Li has already retired in 2010 and ceased to hold any positions within the Company.

(VI) Report on Corporate Governance

15. ESTABLISHMENT AND SOUNDNESS OF INTERNAL CONTROL SYSTEM

During the Reporting Period, pursuant to the requirements of the Company Law, the Articles of the Company, the requirements of the Hong Kong Stock Exchange and relevant laws and regulations, with an aim to establish a comprehensive corporate governance structure and speed up the transformation of internal management, the Group has continuously endeavoured to amend and improve various systems, thereby it has established a comparatively sound internal control system. During the period, the audit department of the Group proceeded with supervision and examination on the implementation of the internal control system, and ensured the effective implementation of the internal control system and the continued improvement of the risk management standard and operation quality through regular or irregular special auditing on the operating activities of the Group. Details are as follows:

- (1) **Production management:** The Group implements a stringent product planning system for production target setting up, implementation and result analysis. After scientific measurement and communication and verification with its subsidiaries, the Group will issue annual and monthly production plans on a unified basis. In accordance with real-time statistical data generated by the production digital system, the monitoring centre at the Group's headquarters is responsible for daily reporting, weekly dispatch and monthly analysis. The technology centre is responsible for providing necessary technical consultation to ensure the smooth implementation of the production plan.
- (2) **Equipment management:** The Group has established a sound equipment examination and overhaul process system. The overhaul of small equipment of its subsidiaries will be carried out by themselves after demonstration and approval. The overhaul of large equipment shall be carried out after demonstration and approval by the headquarters of the Group and the strict acceptance procedures are implemented. The Group's headquarters and the technical departments of its subsidiaries monitor data on the operation of equipment so as to effectively prevent equipment accident risks.
- (3) **Quality control:** The Group strictly enforces national quality standards, develops quality control standards for all production processes on a unified basis, retains professional technical management talents, implements real-time quality control and has established a sound product quality control system. The Group has also established a central laboratory for quality sampling inspection of its subsidiaries and new product research and development to ensure the products of the Group attaining national standards.
- (4) **Financial management:** The Group carries out a comprehensive budget management system, formulates a set of unified financial management policy and procedures and implements a financial chief appointment system to ensure financial independence. It also implements a centralised funding management system. All financing activities are required to be approved by the Group's headquarters and financing channels are arranged on a unified basis. The Group implements a strict funding approval procedure. The Group's Financial Management Department supervises the use of fund through the funding settlement centre to control financial risks. The Group has kept improving the perpetual inventory system to warrant the truthfulness of stock data.

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- (5) Material purchasing management: The Group has established a set of sound material purchasing procedures for the sourcing and supply centre of the Group to implement unified bidding and to make purchases by comparing quality and prices for bulk raw materials such as coal for production use, general spare parts as well as supplies and equipment for the construction of new projects. The Group and its subsidiaries control material purchasing risks by monitoring quality, price, inventory and payment through the “one vehicle one inspection, one vehicle one settlement” system for raw materials and the intelligent storage management system for spare parts.
- (6) Sales management: The Company implements a unified policy for regional market development, product pricing and sales, and has been carrying out a “no credit, no debt” selling policy to ordinary customers not belonged to major accounts. The sales centre of the Group monitors the status in respect of invoicing, goods delivery and pricing of its subsidiaries through the intelligent sales system, and collects market information and customer feedbacks to the Group and its subsidiaries for the quality improvement of product and sales service and the continued enhancement of the brand influence of cement products of the Group.
- (7) Project investment management: The Group formulates medium-to-long-term development strategic plans on a unified basis and conducts discussions and demonstrations on newly constructed and acquired projects and submits them for approval by the Board of the Group on a unified basis prior to implementation. As for newly constructed projects, by adhering to the principle of “low investment, short completion time, attaining standard swiftly”; the technical centre at the Group’s headquarters was responsible for the design and debugging of projects; the project department was responsible for works construction management; the audit department was responsible for the auditing of project budgets and final accounts so as to effectively evade investment risks.
- (8) Human resources management: Pursuant to the “Labour Contract Law” which came into effect on 1 January 2008, the Group has amended and improved the original contract management system, employment system, work and rest system and appraisal, rewards and punishment system, and has developed staffing and wage standards on a unified basis for its subsidiaries. The human resources department at the Group’s headquarters has implemented supervision to control employment risks. The Group implements a unified talent recruitment and development plan and has established and improved the staff training system. Besides, it has adopted an approach of assessing and promoting its staff based on their work ethics and work performance to further enhance the cohesiveness of staff, thereby providing manpower and intellectual support for the healthy and rapid development of the Group.

From now onwards, the Group will continually improve the establishment and implementation of the internal control system by reference to the guidelines of the listed companies on the Stock Exchange concerning their internal control system.

(VII) Management Discussion and Analysis

DOMESTIC OPERATING ENVIRONMENT AND OPERATING CONDITIONS OF THE CEMENT INDUSTRY

2012 saw a quarterly downward trend of China's economic growth and a lukewarm economic recovery apparently lagged behind the forecast time frame. China's GDP for the year amounted to RMB51.93 trillion, representing a growth of 7.8% as compared with the previous year in terms of constant prices, of which the GDP for the first, second, third and fourth quarters increased by 8.1%, 7.6%, 7.4% and 7.9%, respectively, as compared with the corresponding period of the previous year. Dragged by declining export and weak investment in infrastructure and real estate sectors, the nation's industrial production output continued to slow down. Accordingly, 10 out of 41 main industries reported lower profits compared with the previous year and one industry made loss. (Source: National Bureau of Statistics of China)

Among which, investment in real estate development, a sector closely linked to cement industry, reached RMB7.18 trillion, representing a nominal growth of 16.2% over last year (a 14.9% growth in real terms, allowing for price fluctuations), down by 11.9 percentage points in growth rate as compared with 2011. (Source: National Bureau of Statistics of China)

In 2012, as 124 new production lines were added and clinker production capacity of 160 million tonnes was expanded in national cement industry, the problem of overcapacity in China was further exacerbated and reached 28%. According to the National Bureau of Statistics of China, sizable cement enterprises in aggregate produced 2.18 billion tonnes of cement in 2012, representing an increase of 7.4% as compared with the previous year. And according to data published at Digital Cement, suppressed by oversupply in domestic market, the cement industry in China was forecast to record lower gross profit of approximately RMB65.7 billion in 2012, representing a decrease of 32.8% as compared with 2011. (Source: Digital Cement)

ANALYSIS OF COMPANY OPERATING CONDITIONS

Operations Overview

In 2012, despite overall weak demand in domestic cement market, the Group reported moderate operating results, which were achieved because the Group followed the guidelines of "standardization, concentration, penetration and development" to focus on fine-tuning its internal management and continuing to reduce its production and operating costs while attaching equal importance to selling price stabilization and sales volume expansion, and seized the policy opportunities arising from the launch of a batch of key projects by Chinese government under the policies of "giving more priority to stabilizing economic growth".

During the Reporting Period, the Group's total sales volume of cement and clinker amounted to 56.86 million tonnes, representing a year-on-year increase of 3.5%. The Group's operation revenue reached RMB16,161 million, representing a year-on-year decrease of 4.2%. Net profit for the year amounted to RMB1,604 million, representing a year-on-year decrease of 30.6%.

Meanwhile, the Group continued to improve its expansion of cement business in Shandong, Liaoning, Inner Mongolia, Shanxi and Kashi region of Xinjiang, so as to further increase its market share and control over the cement markets where it has presence.

(VII) Management Discussion and Analysis

During the Reporting Period, the following projects had commenced operation (or under trial operation):

	Added clinker capacity (10,000 tonnes)	Added cement capacity (10,000 tonnes)
New production lines:		
5,000t/d clinker production line project (equipped with residual heat generation facilities) of Yingjisha Shanshui Cement Co., Ltd.	160	–
Cement grinding production line of Shenxian Shanshui Cement Co., Ltd. with an annual output of 1 million tonnes	–	100
Cement grinding production line of Keyouzhongqi Shanshui Cement Co., Ltd. with an annual output of 800,000 tonnes	–	80
Cement grinding production line of Shule Shanshui Cement Co., Ltd. with an annual output of 1 million tonnes (Phase I)	–	100
Cement grinding production line of Shache Shanshui Cement Co., Ltd. with an annual output of 1 million tonnes*	–	100
Cement grinding production line of Yulin Shanshui Cement Co., Ltd. with an annual output of 1 million tonnes*	–	100
Sub-total	160	480
Acquired production lines:		
600,000 tonnes cement grinding production line of Weifang Ningshi Building Materials Co., Ltd.*	–	60
Sub-total	–	60
Total new production capacity for the year	160	540

* The cement production line is undergoing trial operation.

During the Reporting Period, the Group added new cement production capacity of 5.40 million tonnes (including those under trial operation) and new clinker production capacity of 1.60 million tonnes. As at the end of the Reporting Period, all suitable clinker production lines had been equipped with residual heat generation facilities, and the total installed capacity amounted to 209.5 MW. In addition, as at the end of the Reporting Period, the total installed capacity of the Group's commercial concrete production lines amounted to 14.60 million m³. Furthermore, a number of clinker production lines and ancillary cement grinding production lines were being under construction. With more new projects commencing operations, the Group will further strengthen its control over and stand out in the cement markets in Shandong, Liaoning, Shanxi provinces, eastern Inner Mongolia and Kashi region of Xinjiang.

(VII) Management Discussion and Analysis

BUSINESS REVIEW

(I) Business Analysis

1. Sales revenue analysis and the respective year-on-year changes

(Unit: RMB million)

Product	2012		2011		Change in sales revenue
	Sales revenue	Sales proportion	Sales revenue	Sales proportion	
Cement	13,262	82.1%	14,124	83.8%	-6.1%
Clinker	1,904	11.8%	1,887	11.2%	0.9%
Concrete	465	2.9%	243	1.4%	91.4%
Others	530	3.2%	608	3.6%	-12.8%
Total	16,161	100.0%	16,862	100.0%	-4.2%

During the Reporting Period, the Company's sales revenue decreased by 4.2% to RMB16,161 million. With regard to revenue breakdown by products, cement revenue amounted to RMB13,262 million, representing a year-on-year decline of 6.1%, and clinker revenue amounted to RMB1,904 million, representing a year-on-year growth of 0.9%. The revenue from concrete amounted to RMB465 million, representing a year-on-year growth of 91.4%.

(VII) Management Discussion and Analysis

2. Sales volume, unit selling prices and their respective year-on-year changes

(1) Comparison of sales volume and unit selling price for the Group

Product	2012	2011	Sales	2012	2011	Change in selling price
	Sales volume ('000 tonnes)	Sales volume ('000 tonnes)	volume change	Unit selling price (RMB/tonne)	Unit selling price (RMB/tonne)	
Cement	47,834	47,943	-0.2%	277.2	294.6	-5.9%
Clinker	9,024	7,000	28.9%	211.0	269.5	-21.7%
Concrete	1,661	937	77.3%	280.0	258.9	8.1%

During the Reporting Period, the sales volume of cement of the Company amounted to 47.83 million tonnes, representing a year-on-year decline of 0.2%, due to the slowdown in both economy growth and fixed assets investments in China, while the sales volume of commercial clinker increased to 9.02 million tonnes, representing a year-on-year growth of 28.9%. The unit selling price of cement decreased by 5.9% to RMB277.2 per tonne, while the unit selling price of clinker decreased by 21.7% to RMB211.0 per tonne. The sales volume of concrete increased to 1,661 thousand cubic meters, representing a year-on-year growth of 77.3%. The unit selling price of concrete increased by 8.1% to RMB280.0/m³.

(2) Comparison of unit selling price of cement between regions

Region	Average unit selling price in 2012 (RMB/tonne)	Average unit selling price in 2011 (RMB/tonne)	Change in selling price
Shandong Region	268.3	299.0	-10.3%
Northeastern Region	303.8	282.7	7.5%
Shanxi Region	239.9	298.3	-19.6%
Xinjiang Region	200.0	—	—

During the Reporting Period, the average unit selling price of cement of our operating companies in Shandong Region was RMB268.3 per tonne, representing a year-on-year decrease of 10.3%, that in Northeastern Region was RMB303.8 per tonne, representing a year-on-year increase of 7.5%, that in Shanxi Region was RMB239.9 per tonne, representing a year-on-year decrease of 19.6%, and that in Xinjiang Region was RMB200.0 per tonne.

(VII) Management Discussion and Analysis

(3) Comparison of sales volume and sales proportion between high and low grade cement products

Product	2012		2011		Change in sales volume
	Sales volume ('000 tonnes)	Sales proportion	Sales volume ('000 tonnes)	Sales proportion	
High grade cement	29,502	61.7%	29,334	61.2%	0.6%
Low grade cement	18,332	38.3%	18,609	38.8%	-1.5%

Note: High grade cement refers to products with compressive strength equal to or higher than 42.5 megapascals (MPa).

During the Reporting Period, sales volume of high grade cement was 29.50 million tonnes, representing a year-on-year increase of 0.6%, and sales volume of low grade cement was 18.33 million tonnes, representing a year-on-year decrease of 1.5%.

3. Analysis of sales revenue by region and their respective year-on-year changes

(Unit: RMB'000)

Region	2012		2011		Change in sales revenue
	Sales revenue	Sales proportion	Sales revenue	Sales proportion	
Shandong Region	10,692,350	66.2%	12,844,711	76.2%	-16.8%
Northeastern Region	4,677,010	28.9%	3,904,612	23.1%	19.8%
Shanxi Region	706,670	4.4%	112,633	0.7%	527.4%
Xinjiang Region	84,951	0.5%	—	—	—
Total	16,160,981	100.0%	16,861,956	100.0%	-4.2%

In 2012, our operating companies in Shandong Region recorded sales revenue of RMB10,692 million, accounting for 66.2% of the Group's total sales revenue, representing a year-on-year decrease of 16.8%. Our operating companies in Northeastern Region reported sales revenue of RMB4,677 million, accounting for 28.9% of the Group's total sales revenue and representing a year-on-year growth of 19.8%. The commencement of operations for operating companies in Shanxi and Xinjiang will make more contributions to the Group's sales revenue.

(VII) Management Discussion and Analysis

(II) Profit analysis

1. Key profit and loss items and their respective changes

(Unit: RMB'000)

	2012	2011	Y-O-Y change
Revenue	16,160,981	16,861,956	-4.2%
Gross profit	4,111,316	5,079,125	-19.1%
EBITDA	4,264,574	4,801,392	-11.2%
Profit from operations	3,099,324	3,856,493	-19.6%
Profit before taxation	2,204,989	3,254,001	-32.2%
Net profit for the year	1,603,763	2,311,654	-30.6%
Profit attributable to equity holders of the Company	1,518,529	2,225,290	-31.8%

During the Reporting Period, the Group recorded sales revenue of RMB16,161 million, representing a year-on-year decrease of 4.2%; profit from operations was RMB3,099 million, representing a year-on-year decrease of 19.6%; profit for the year was RMB1,604 million, representing a year-on-year decrease of 30.6%; profit attributable to equity shareholders of the Company was RMB1,519 million, representing a year-on-year decrease of 31.8%. The decrease in profit was mainly due to the fall of selling prices as a result of decline in demand.

2. Comparison analysis of the proportion of cost of sales to revenue

(Unit: RMB'000)

Cost of sales	2012		2011		Change of proportion to revenue
	Amount	Proportion to revenue	Amount	Proportion to revenue	
Raw materials	3,791,772	23.5%	3,572,163	21.2%	2.3 P.Pt.
Coal	3,516,193	21.8%	3,861,342	22.9%	-1.1 P.Pt.
Power	1,830,230	11.3%	1,699,728	10.1%	1.2 P.Pt.
Depreciation and amortisation	957,952	5.9%	778,085	4.6%	1.3 P.Pt.
Others	1,953,519	12.1%	1,871,513	11.1%	1.0 P.Pt.
Total cost of sales	12,049,665	74.6%	11,782,831	69.9%	4.7 P.Pt.

(VII) Management Discussion and Analysis

During the Reporting Period, the proportion of the Group's total cost of sales to revenue was 74.6%, representing a year-on-year increase of 4.7 percentage points. Of which, the proportion of raw materials costs to revenue was 23.5%, an increase of 2.3 percentage points over last year. The proportion of coal costs to revenue was 21.8%, a decrease of 1.1 percentage points over last year. The Group's average unit purchase price of coal in 2012 decreased by 13.7% to RMB650.4/tonne compared with the corresponding period of the previous year. As for cost reduction, output of residual heat power generation was 1,021 million KWH in 2012, thus reducing the cost of clinker by RMB344.34 million.

FINANCIAL REVIEW

1. Expenses during the year

(Unit: RMB'000)

	2012		2011		Proportion to sales revenue change
	Amount	Proportion to sales revenue	Amount	Proportion to sales revenue	
Sales and marketing expenses	390,582	2.42%	309,315	1.83%	0.59 P.Pt.
Administrative expenses	910,365	5.63%	1,095,831	6.50%	-0.87 P.Pt.
Finance costs	925,434	5.73%	619,582	3.67%	2.06 P.Pt.
Total	2,226,381	13.78%	2,024,728	12.00%	1.78 P.Pt.

During the Reporting Period, the proportion of sales and marketing expenses to sales revenue increased by 0.59 percentage point as compared with that of 2011. The proportion of administrative expenses to sales revenue declined by 0.87 percentage point as compared with that of 2011. In addition, the proportion of the Group's finance costs to sales revenue increased by 2.06 percentage point as compared with that of 2011, mainly due to the expansion of its financing scale.

(VII) Management Discussion and Analysis

2. Changes in balance sheet items

(Unit: RMB'000)

	31 December 2012	31 December 2011	Change
Non-current assets	21,725,658	16,791,916	29.4%
Current assets	6,307,719	8,289,757	-23.9%
Total assets	<u>28,033,377</u>	<u>25,081,673</u>	<u>11.8%</u>
Current liabilities	7,521,116	8,081,482	-6.9%
Non-current liabilities	11,115,759	8,833,518	25.8%
Total liabilities	<u>18,636,875</u>	<u>16,915,000</u>	<u>10.2%</u>
Minority interest	745,653	457,636	62.9%
Equity attributable to equity shareholders of the Company	8,650,849	7,709,037	12.2%
Total liabilities and equity	<u>28,033,377</u>	<u>25,081,673</u>	<u>11.8%</u>
Net gearing ratio	56.9%	50.9%	6.0P.Pt.

As at 31 December 2012, the Group's total assets were RMB28,033 million, total liabilities were RMB18,637 million and its net assets were RMB9,397 million. The net gearing ratio (net liabilities / (net liabilities + equity of the Company)) was 56.9%, representing an increase of 6.0 percentage points as compared with the end of the previous year. The Group's total current assets were RMB6,308 million, its total current liabilities were RMB7,521 million, and its net current liabilities were RMB1,213 million. The Group's cash flow from operating activities for 2013, and the banking facilities granted to the Group are sufficient to satisfy the capital requirements for its continuing operations.

(VII) Management Discussion and Analysis

3. Long-term and short-term bank loans and other loans

	(Unit: RMB'000)	
	31 December 2012	31 December 2011
Term of borrowings		
Short-term borrowings (including long-term borrowings with maturity within one year)	2,988,039	3,268,177
Long-term borrowings	10,478,312	8,197,282
Total	13,466,351	11,465,459

The Company's borrowings increased as a result of the financing activities to fund the expansion of its cement business. As at 31 December 2012, the Company's total borrowings were RMB13,466 million, an increase of RMB2,001 million as compared with the end of 2011. Of which, long-term borrowings with maturity more than 1 year amounted to RMB10,478 million and accounted for 77.8% of the Group's total borrowings.

4. Capital expenditures

During the Reporting Period, the capital expenditures of the Group were approximately RMB4,380 million, which were mainly used as the investments in the construction and acquisition of cement and clinker production lines. And the capital expenditures of the Group are expected to be RMB4,000 million in 2013.

Below is the outstanding capital commitments under the production facility construction contract and the equipment purchase contract which has not been provided for in the financial statements as at 31 December 2012:

	(Unit: RMB'000)	
	31 December 2012	31 December 2011
Authorised and contracted for		
– plant and equipment	2,136,260	1,081,267
– the acquisitions of subsidiaries	51,000	221,710
Authorised but not contracted for		
– plant and equipment	2,626,734	2,447,206
Total	4,813,994	3,750,183

As at 31 December 2012, the capital commitments authorised and contracted for by the Group amounted to RMB2,187 million, representing an increase of RMB884 million or 67.9% as compared with the end of 2011. Capital commitments authorised but not contracted for amounted to RMB2,627 million.

(VII) Management Discussion and Analysis

5. Net cash flow analysis

(Unit: RMB'000)

	2012	2011
Net cash generated from operating activities	1,930,088	1,549,263
Net cash used in investing activities	(4,339,932)	(3,370,683)
Net cash generated from financing activities	485,264	3,686,949
Net changes in cash and cash equivalents	(1,924,580)	1,865,529
Balance of cash and cash equivalents at 1 January	3,008,332	1,144,840
Effect of foreign exchange rate changes	(532)	(2,037)
Balance of cash and cash equivalents at 31 December	1,083,220	3,008,332

During the Reporting Period, the Group's net cash generated from operating activities amounted to RMB1,930 million, representing an increase of RMB381 million over the corresponding period of the previous year. In the meantime, as the Group continued to undertake a number of construction projects, the negative net cash flow used in investing activities amounted to RMB4,340 million, representing an increase of RMB969 million compared with negative net cash flow used in investing activities during the same period of the previous year. As proceeds from new bonds and new borrowing mainly used for refinancing, net cash generated from financing activities decreased by RMB3,202 million to RMB485 million over the corresponding period of the previous year.

FINANCIAL REPORTING AND CORPORATE ACCOUNTING POLICY

The Board, supported by the Chief Financial Officer and the finance department, is responsible for the preparation of the financial statements of the Company and the Group. In the preparation of financial statements, the Company has adopted the International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board (IASB), which collective term includes all applicable individual International Financial Reporting Standards, International Accounting Standards and Interpretations issued by the IASB since its listing date.

(VII) Management Discussion and Analysis

OUTLOOK FOR 2013

Operating Environment Outlook

The message from the Central Economic Work Conference held in December 2012 revealed that, in 2013, the new generation of Chinese leaders would focus on expanding domestic demand as key strategic factor, enhance the fundamental role of consumption in fueling economic growth, make full use of the key role of investment in driving economic growth, and continue to implement vigorous fiscal policies and prudent monetary policies, so as to promote the sustainable and healthy economic development. Meanwhile, the conference proposed that the government should actively and steadily promote the process of urbanization and make sure the quality of urbanization would be enhanced. It also advocated speedy adjustment of industrial structure and improving overall quality of various industries. Looking ahead to the operating environment in 2013, China cement industry will face both favourable and unfavourable factors and pay attention to the overcapacity of the industry.

On the demand side, the Chinese government had initiated a batch of major projects that are closely related to the whole nation and that can drive economic growth as soon as possible, and accelerate construction projects in the areas of railways, highways, energy conservation and environmental protection, information technology, infrastructure construction in the rural and western regions since the second half of 2012. We expect these projects will generate actual demand for cement starting from 2013. In particular, the steady promotion of urbanization and well-planned promotion of the construction of railways, highways, water transport, aviation, oil and gas pipeline and infrastructure construction in urban transportation system by the Chinese government will have sustained and steady demand for cement.

On the supply side, the Chinese government will continue to promote transformation and upgrading in industries, encourage mergers and acquisitions of enterprises in industries with excess production capacity, aid competent enterprises and eliminate incompetent ones, and focus on solving the problem of overcapacity. As the energy conservation and environmental protection standards for cement industry become higher and tougher, we expect the transformation and upgrading in the industry will accelerate, which will help improve the supply-demand dynamics in cement industry. However, due to the massive scale of cement industry, and the slow velocity of the boost in demand, it will be very difficult to duplicate the impetus occurred after the implementation of the “RMB4 trillion” economic stimulus policy in 2009. As a result, the overcapacity in entire cement industry may not be improved in a short period of time.

After a comprehensive analysis of the domestic economic situation, we are of the view that there will be both opportunities and challenges in the cement industry. The comprehensive advantages attained by large enterprises will become more outstanding, and corporate profitability will increasingly depend on domination of market share and the management of internal control of the enterprise itself.

(VII) Management Discussion and Analysis

Business Outlook of the Company

In 2013, the Group will continue to adhere to its work guideline of “promoting development on one hand while strengthening management on the other hand” and make more efforts in the following key tasks:

- 1. Improve market presence to enhance regional control.** For the two core operating regions namely Shandong and Northeastern China, the Group will further improve market presence to enhance regional control, and continue to play its leading role in stabilizing prices so as to maintain a reasonable profit margin for the Company. For Shanxi and Xinjiang regions, the Group will accelerate project construction, improve affiliated equipment of clinker and cement production lines, strive to commence operation as early as possible, let these two regions become our new profit-generating regions.
- 2. Accelerate transformation and upgrading to enhance competitiveness.** In 2013, the Group will improve the layout for clinker production lines and cement grinding production lines. On top of that, the Group will also focus on the technical upgrade for existing operating subsidiaries, strive to accelerate the development of the vertical industrial product chain including aggregate and concrete, cut production costs further, enhance product quality, and gradually strengthen its competitive strength that treats cement as the dominant product and other relevant industries as complementary ones.
- 3. Improve network coverage to expand sales volume.** The Company will further improve the coverage of its sales network, and strengthen market promotion, so as to seize business opportunities arising in the process of urbanization and construction of new rural areas. While fully leveraging on its strength in ports and sea transportation, the Group will proactively explore the international cement market, increase sales volume and maintain a supply-demand balance in the domestic market.
- 4. Lean internal management to enhance operational efficiency.** The Company will continue to promote total budget management, strengthen auditing and supervision, implement more strict appraisal, reward and penalty system, and carry out “one-to-one” supervision for subsidiaries with relatively weak management. Meanwhile, the Company will promote the implementation of flattened and lean management, reduce internal friction, enhance internal control and increase operational efficiency.

The proven records show that Shanshui Group can deal with all kinds of complicated operating environment, and we are confident that we can achieve our performance targets set for 2013 and make fruitful returns to our investors for their continued trust and support.

(VIII) Report of the Directors

1. PRINCIPAL BUSINESS

As the largest cement producer in Shandong and Liaoning Provinces, the Company will focus on developing its core business, namely, the production and sales of various types of quality cements, and the production of commodity clinker necessary for various types of high grade cements. The commodity clinker produced by the Company is mainly sold to clients with cement grinding station. The cement produced by the Company under the brand of “Shanshui Dongyue” is widely used in construction works for roads, bridges, housing and various types of landmark construction projects, and has achieved a good reputation among customers. In September 2008, the “Shanshui Dongyue” brand was honoured the “Famous Trademark of Shandong Province”.

2. MAJOR INVESTMENTS DURING THE REPORTING PERIOD

(1) Significant projects invested and constructed during the Reporting Period

Serial No.	Name of Project	Progress of Project	Invested amount during Reporting Period (RMB'000)
1	Yingjisha Shanshui Cement Company Limited 5,000t/d clinker production line project (equipped with residual heat generation facilities)	Commenced operation	132,054
2	Shenxian Shanshui Cement Company Limited grinding production line project with annual production capacity of 1 million tonnes	Commenced operation	64,896
3	Keyou Zhongqi Shanshui Cement Company Limited grinding production line project with annual production capacity of 0.8 million tonnes	Commenced operation	59,829
4	Shule Shanshui Cement Company Limited grinding production line project with annual production capacity of 2 million tonnes	Commenced operation	51,022
5	Shache Shanshui Cement Company Limited grinding production line project with annual production capacity of 1 million tonnes	Trial run	66,683

(VIII) Report of the Directors

Serial No.	Name of Project	Progress of Project	Invested amount during Reporting Period (RMB'000)
6	Yulin Shanshui Cement Company Limited grinding production line project with annual production capacity of 1 million tonnes	Trial run	62,699
7	Lvliang Yilong Cement Company Limited 4,000t/d clinker production line project (equipped with residual heat generation facilities)	Under construction	266,978
8	Shuozhou Shanshui New Era Cement Company Limited 4,500/d clinker production line (equipped with residual heat generation facilities) and 2 million tonnes cement grinding production line project	Under construction	225,703
9	Jincheng Shanshui Heju Cement Company Limited 4,500t/d clinker production line (equipped with residual heat generation facilities) and 2 million tonnes cement grinding production line project	Under construction	203,053
10	Linqu Shanshui 4,000t/d clinker production line (equipped with residual heat generation facilities) project (Phase 2)	Under construction	180,507
11	Linfen Shanshui 4,000t/d clinker production line (equipped with residual heat generation facilities) and 2 million tonnes cement grinding production line project	Under construction	169,420
12	Huixian Shanshui Cement Company Limited 4,500t/d clinker production line (equipped with residual heat generation facilities) project	Under construction	163,642

(VIII) Report of the Directors

Serial No.	Name of Project	Progress of Project	Invested amount during Reporting Period (RMB'000)
13	Baishan Shanshui Cement Company Limited 4,000t/d clinker production line (equipped with residual heat generation facilities) and 1 million tonnes cement grinding production line project	Under construction	150,248
14	Alukeer Qinqi 3,200t/d clinker production line (equipped with residual heat generation facilities) project (Phase 2)	Under construction	122,330
15	Zhalai Teqi Shanshui Cement Company Limited 4,000t/d clinker production line (equipped with residual heat generation facilities) project	Under construction	111,588
16	Wuxiang Shanshui Cement Company Limited 3,000t/d clinker production line (equipped with residual heat generation facilities) and 1 million tonnes cement grinding production line project	Under construction	75,805
17	Kazuo Congyuanhao Shanshui 4,000t/d clinker production line (equipped with residual heat generation facilities) project	Under construction	72,355
18	Shule Shanshui Cement Company Limited grinding production line with annual production capacity of 2 million tonnes (Phase 2)	Under construction	7,538
19	Yulin Shanshui Environmental Building Material Company Limited cement grinding production line with annual production capacity of 1 million tonnes	Under construction	7,276

(VIII) Report of the Directors

(2) Capital increase in subsidiaries during the Reporting Period

In order to further improve the corporate governance structure and to implement project construction plans of the Company, the Company made investments to establish or acquire a number of subsidiaries during the Reporting Period. Meanwhile, to satisfy the operation and development needs of some subsidiaries of the Company, additional capital was injected by the Company into these subsidiaries during the Reporting Period. Details of the capital increases are as follows:

Serial No.	Name of company	Capital injection amount	Registered capital after capital increase	Remark
1	Dongming Shanshui Cement Company Limited		RMB5,000,000	Newly established
2	Xinjiang Balikun Shanshui Mining Company Limited		RMB10,000,000	Newly established
3	Linqu Shanshui Building Materials Aggregate Company Limited		USD5,060,000	Newly established
4	Jiaxiang Shanshui Aggregate Company Limited		RMB10,000,000	Newly established
5	Aohanqi Shanshui Cement Company Limited		RMB500,000	Acquired
6	Suizhong Shanshui Cement Company Limited		RMB20,000,000	Acquired
7	Wuxiang Shanshui Cement Company Limited		RMB75,490,000	Acquired
8	Bohai Cement (Huludao) Company Limited		RMB74,000,000	Acquired
9	Chaoyang Shanshui Dongxin Company Limited		RMB180,000,000	Acquired
10	Rushan Shanshui Cement Company Limited		RMB5,000,000	Acquired
11	Qingdao Huading Building Materials Company Limited		RMB20,000,000	Acquired
12	Qingdao Huading New Building Materials Company Limited		RMB16,103,200	Acquired
13	Weifang Ningshi Building Materials Company Limited		RMB20,000,000	Acquired
14	Kazuo Congyuanhao Cement Company Limited		RMB90,000,000	Acquired

(VIII) Report of the Directors

15	Bohai Cement (Jinzhou) Company Limited		RMB20,000,000	Acquired
16	Huludao Bohai Railway Company Limited		RMB52,000,000	Acquired
17	Dezhou Zhucheng Commercial Concrete Company Limited		RMB10,000,000	Acquired
18	Shandong Shanshui Cement Group Company Limited	RMB633,000,000	RMB3,633,000,000	Capital injection
19	Shandong Shanshui Heavy Industry Company Limited	RMB98,500,000	RMB100,000,000	Capital injection
20	Liaoning Shanshui Gongyuan Cement Company Limited	RMB720,000,000	RMB1,000,000,000	Capital injection
21	Tongliao Shanshui Gongyuan Cement Company Limited	RMB20,000,000	RMB25,000,000	Capital injection
22	Shanxi Shanshui Cement Company Limited	RMB209,000,000	RMB1,559,000,000	Capital injection
23	Lvliang Yilong Cement Company Limited	RMB160,000,000	RMB170,000,000	Capital injection
24	Yingjisha Shanshui Cement Company Limited	RMB112,000,000	RMB232,000,000	Capital injection
25	Zhalai Teqi Shanshui Cement Company Limited	RMB45,000,000	RMB65,000,000	Capital injection
26	Shuozhou Shanshui New Era Cement Company Limited	RMB32,500,000	RMB160,000,000	Capital injection

(3) De-registration of subsidiaries during the Reporting Period

To achieve better corporate governance structure, the subsidiaries of the Group Benxi Shanshui Mechanics and Electronic Engineering Company Limited and Benxi Shanshui Gongyuan Packaging Company Limited completed de-registration during the Reporting Period. Their operating businesses have been undertaken by Benxi Shanshui Shiye Company Limited.

(VIII) Report of the Directors

3. MAJOR SUBSIDIARIES WITH CONTROLLING INTERESTS

As at 31 December 2012, the Company had controlling interests in 107 subsidiaries. For details, please refer to Note 17 to the Financial Statements of this report prepared in accordance with IFRS.

During the Reporting Period, the top 5 major subsidiaries generating highest profits were as follows:

Name of company	Revenue (RMB'000)	Profit from operations (RMB'000)	Net profit (RMB'000)
Pingyin Shanshui Cement Company Limited	987,606	295,025	237,361
Shandong Cement Factory Company Limited	857,839	208,135	161,647
Zibo Shanshui Cement Company Limited	720,726	174,133	132,448
Anqiu Shanshui Cement Company Limited	692,587	151,105	119,502
Weifang Shanshui Cement Company Limited	<u>606,811</u>	<u>124,526</u>	<u>101,473</u>

4. GENERAL DUTIES OF THE BOARD OF DIRECTORS

During the Reporting Period, major resolutions and approved matters of the Board of Directors were as follows:

1. On 23 March 2012, the Board of Directors considered and passed the 2011 annual results of the Company and the resolution regarding distribution of dividend for 2011.
2. On 6 April 2012, the Board of Directors resolved and approved the issuance of 2017 Due USD Senior Notes.
3. On 24 August 2012, the Board of Directors considered and passed the 2012 interim results of the Company and the resolution regarding distribution of interim dividend for 2012.
4. On 28 December 2012, the Board of Directors resolved and approved the designation of American Shanshui Development Inc. as an unrestricted subsidiary pursuant to the requirement of indentures.

5. PROFIT DISTRIBUTION PROPOSAL FOR 2012

According to the financial information prepared in accordance with IFRS, the Group's after tax profit and profit attributable to equity holders of the Company for 2012 were RMB1,604million and RMB1,519 million respectively. Considering the intensive competition in the cement industry, the development plan of the Company in the next stage and the cash return to shareholders, the Board of Directors has proposed to distribute profit for the year ended 31 December 2012 as follows: HKD656,116,396.60 or HKD0.233 per share will be used for the distribution of dividends, and the balance will be used for the development and general operation of the Company, so as to further enlarge the scale of production capacity of the Company and to enhance the competitive strength of the Company.

The above proposal is required to be considered and approved by shareholders at the 2012 Annual General Meeting.

6. TAXATION

Details relating to taxation matters of the Group for the Reporting Period are set out in Note 6 to the Financial Statements prepared in accordance with IFRS.

7. MAJOR CUSTOMERS AND SUPPLIERS

For the financial year ended 31 December 2012, total sales attributable to the top five customers of the Group were less than 30% of total sales of the Group, and total purchases attributable to the top five suppliers of the Group were less than 30% of total purchases of the Group.

8. LAND LEASES, REAL PROPERTIES, PLANT AND EQUIPMENT

During the Reporting Period for the year ended 31 December 2012, the changes in the land leases, real estate to properties, plant and equipment are set out in Note 12 to the Financial Statements prepared in accordance with IFRS.

9. TOTAL ASSETS

For the year ended 31 December 2012, the total assets of the Group as confirmed in accordance with IFRS were RMB28,033 million, representing an increase of RMB2,952 million compared to the previous year.

10. RESERVES

Changes in reserves of the Group for the year ended 31 December 2012 are set out in Note 32 to the Financial Statements prepared in accordance with IFRS.

11. DEPOSITS, LOANS AND CAPITALISED INTEREST

Details of the Company's loans for the year ended 31 December 2012 are set out in Note 23 of the Financial Statements prepared in accordance with IFRS. Deposits of the Company for the year ended 31 December 2012 are placed with commercial banks with good creditworthiness. The Group has no entrusted deposits or any fixed deposits that cannot be withdrawn upon maturity. During the year, capitalised interest for projects under construction amounted to RMB113.54 million, the details of which are set out in Note 5 to the Financial Statements prepared in accordance with IFRS.

(IX) Significant Events

1. MATERIAL LITIGATION AND ARBITRATION MATTERS

During the Reporting Period, the Group was not involved in any material litigation or arbitration matters.

2. MATERIAL ASSET ACQUISITIONS, DISPOSALS AND RESTRUCTURING MATTERS

During the Reporting Period, there were no material asset acquisitions, disposals and restructuring matters.

3. CONTINUING CONNECTED TRANSACTIONS

During the Reporting Period, the Company has no continuing connected transactions.

4. MATERIAL CONTRACTS

(1) Signing of material contracts

The Group did not sign any material contracts during this Reporting Period.

(2) Guarantees

The Group did not provide any form of guarantee for any company outside the Group during this Reporting Period.

(3) Signing of material trustee arrangements

During the Reporting Period, the Company did not enter into any material trustee arrangement in respect of financial management.

(4) Performance of commitments

Details of the performance of the Company's commitments during the Reporting Period are set out in Note 35 to the Financial Statements prepared in accordance with IFRS.



Independent auditor's report to the shareholders of China Shanshui Cement Group Limited

(Incorporated in the Cayman Islands with limited liability)

We have audited the consolidated financial statements of China Shanshui Cement Group Limited (the "Company") and its subsidiaries (hereafter collectively referred to as the "Group") set out on pages 59 to 172, which comprise the consolidated and company statements of financial position as at 31 December 2012, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory information.

DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards promulgated by the International Accounting Standards Board and the disclosure requirements of the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. This report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.



(X) Independent Auditor's Report

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

OPINION

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2012 and of the Group's profit and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

KPMG

Certified Public Accountants
8th Floor, Prince's Building
10 Chater Road
Central, Hong Kong

18 March 2013

(XI) Financial Statements

Consolidated Income Statement

For the year ended 31 December 2012
(Expressed in Renminbi)

	Note	2012 RMB'000	2011 RMB'000
Revenue	3	16,160,981	16,861,956
Cost of sales		(12,049,665)	(11,782,831)
Gross profit		4,111,316	5,079,125
Other revenue	4	270,532	225,625
Other net revenue/(expenses)	4	18,423	(43,111)
Selling and marketing expenses		(390,582)	(309,315)
Administrative expenses		(910,365)	(1,095,831)
Profit from operations		3,099,324	3,856,493
Finance costs		(925,434)	(619,582)
Share of profits less losses of an associate		31,099	17,090
Profit before taxation	5	2,204,989	3,254,001
Income tax	6	(601,226)	(942,347)
Profit for the year		1,603,763	2,311,654
Attributable to:			
Equity shareholders of the Company		1,518,529	2,225,290
Non-controlling interests		85,234	86,364
Profit for the year		1,603,763	2,311,654
Earnings per share	11		
Basic (RMB)		0.54	0.79
Diluted (RMB)		0.54	0.79

The notes on pages 66 to 172 form part of these financial statements. Details of dividends payable to equity shareholders of the Company attributable to the profit for the year are set out in note 32(b).

(XI) Financial Statements

Consolidated Statement of Comprehensive Income

For the year ended 31 December 2012
(Expressed in Renminbi)

	Note	2012 RMB'000	2011 RMB'000
Profit for the year		1,603,763	2,311,654
Other comprehensive income for the year (after tax adjustments)	10		
Exchange differences on translation of:			
– financial statements of overseas Subsidiaries		23,193	15,861
Available-for-sale securities: net movement in the fair value reserve		835	(875)
		24,028	14,986
Total comprehensive income for the year		1,627,791	2,326,640
Attributable to:			
Equity shareholders of the Company		1,542,557	2,240,276
Non-controlling interests		85,234	86,364
Total comprehensive income for the year		1,627,791	2,326,640

The notes on pages 66 to 172 form part of these financial statements.

(XI) Financial Statements

Consolidated Statement of Financial Position

At 31 December 2012
(Expressed in Renminbi)

	Note	2012 RMB'000	2011 RMB'000
Non-current assets			
Fixed assets	12		
– Property, plant and equipment		16,011,443	12,786,820
– Interests in leasehold land held for own use under operating leases		<u>2,359,490</u>	<u>1,922,627</u>
		18,370,933	14,709,447
Intangible assets	13	472,680	390,349
Goodwill	14	1,832,746	1,297,770
Other financial assets	15	670,825	95,083
Investment in an associate	16	96,971	65,872
Other long-term assets	18	114,029	89,583
Deferred tax assets	30(b)	<u>167,474</u>	<u>143,812</u>
		21,725,658	16,791,916
Current assets			
Inventories	19	1,794,287	1,924,389
Trade and bills receivable	20	1,688,090	1,623,504
Other receivables and prepayments	21	1,701,068	1,663,294
Pledged bank deposits	22	41,054	70,238
Cash and cash equivalents	22	<u>1,083,220</u>	<u>3,008,332</u>
		6,307,719	8,289,757
Current liabilities			
Short-term and current portion of interest-bearing borrowings	23(a)	1,887,309	3,167,200
Current portion of loans from equity shareholders	23(b)	100,730	100,977
Current portion of corporate bonds	26	1,000,000	–
Trade and bills payable	24	2,591,924	2,290,501
Other payables and accrued expenses	25	1,703,342	2,111,602
Obligation under finance lease	27	17,498	1,133
Current taxation	30(a)	<u>220,313</u>	<u>410,069</u>
		7,521,116	8,081,482
Net current (liabilities)/assets		(1,213,397)	208,275
Total assets less current liabilities		20,512,261	17,000,191

The notes on pages 66 to 172 form part of these financial statements.

(XI) Financial Statements

Consolidated Statement of Financial Position

At 31 December 2012
(Expressed in Renminbi)

	Note	2012 RMB'000	2011 RMB'000
Non-current liabilities			
Interest-bearing borrowings, less current portion	23(a)	2,920,982	2,046,700
Loans from equity shareholders, less current portion	23(b)	128,930	230,222
Corporate bonds, less current portion	26	7,428,400	5,920,360
Obligation under finance lease	27	29,440	4,779
Defined benefit obligations	28(c)	160,046	165,240
Deferred income	29	324,142	327,110
Long-term payables		64,213	55,644
Deferred tax liabilities	30(b)	59,606	83,463
		11,115,759	8,833,518
NET ASSETS			
		9,396,502	8,166,673
CAPITAL AND RESERVES			
Share capital	32	193,198	193,198
Reserves	32	8,457,651	7,515,839
Total equity attributable to equity shareholders of the Company			
		8,650,849	7,709,037
Non-controlling interests			
		745,653	457,636
TOTAL EQUITY			
		9,396,502	8,166,673

Approved and authorised for issue by the board of directors on 18 March 2013.

ZHANG Caikui
Director

ZHANG Bin
Director

The notes on pages 66 to 172 form part of these financial statements.

(XI) Financial Statements

Statement of Financial Position

At 31 December 2012
(Expressed in Renminbi)

	Note	2012 RMB'000	2011 RMB'000
Non-current assets			
Investments in subsidiaries	17	413,248	413,248
Other long-term assets	18	108,629	78,484
		<u>521,877</u>	<u>491,732</u>
Current assets			
Amount due from subsidiaries	37	7,028,087	4,964,850
Cash and cash equivalents	22(a)	399,840	1,155,639
		<u>7,427,927</u>	<u>6,120,489</u>
Current liabilities			
Amount due to subsidiaries	37	31,438	28,365
Other payables and accrued expenses	25	140,645	198,349
		<u>172,083</u>	<u>226,714</u>
Net current assets		<u>7,255,844</u>	<u>5,893,775</u>
Total assets less current liabilities		7,777,721	6,385,507
Non-current liabilities			
Corporate bonds	26	6,528,400	4,020,360
NET ASSETS		<u>1,249,321</u>	<u>2,365,147</u>
CAPITAL AND RESERVES			
Share capital	32	193,198	193,198
Reserves	32	1,056,123	2,171,949
TOTAL EQUITY		<u>1,249,321</u>	<u>2,365,147</u>

Approved and authorised for issue by the board of directors on 18 March 2013.

ZHANG Caikui
Director

ZHANG Bin
Director

The notes on pages 66 to 172 form part of these financial statements.

(XI) Financial Statements

Consolidated Statement of Changes in Equity

For the year ended 31 December 2012
(Expressed in Renminbi)

	Attributable to equity shareholders of the Company							Non-controlling interests	Total equity	
	Share capital	Share premium	Statutory reserves	Other reserves	Exchange reserve	Fair value reserve	Retained profits			
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000			
Balance at 1 January 2011	193,198	3,451,085	498,336	124,052	(30,693)	4,044	1,447,503	5,687,525	461,480	6,149,005
Changes in equity for 2011:										
Profit for the year	-	-	-	-	-	-	2,225,290	2,225,290	86,364	2,311,654
Other comprehensive income	-	-	-	-	15,861	(875)	-	14,986	-	14,986
Total comprehensive income	-	-	-	-	15,861	(875)	2,225,290	2,240,276	86,364	2,326,640
Dividends approved in respect of the previous year	-	-	-	-	-	-	(338,160)	(338,160)	-	(338,160)
Acquisition of non-controlling interests	-	-	-	97,267	-	-	-	97,267	(299,038)	(201,771)
Increase in non-controlling interests attributable to acquisition of subsidiaries and capital contribution to subsidiaries	-	-	-	-	-	-	-	-	208,830	208,830
Equity settled share-based transactions	-	-	-	22,129	-	-	-	22,129	-	22,129
Transfer between reserves	-	-	263,175	-	-	-	(263,175)	-	-	-
Balance at 31 December 2011 and 1 January 2012	193,198	3,451,085	761,511	243,448	(14,832)	3,169	3,071,458	7,709,037	457,636	8,166,673
Changes in equity for 2012:										
Profit for the year	-	-	-	-	-	-	1,518,529	1,518,529	85,234	1,603,763
Other comprehensive income	-	-	-	-	23,193	835	-	24,028	-	24,028
Total comprehensive income	-	-	-	-	23,193	835	1,518,529	1,542,557	85,234	1,627,791
Dividends approved in respect of the previous year	-	-	-	-	-	-	(556,423)	(556,423)	-	(556,423)
Acquisition of non-controlling interests	-	-	-	(44,322)	-	-	-	(44,322)	(4,969)	(49,291)
Increase in non-controlling interests attributable to acquisition of subsidiaries and capital contribution to subsidiaries	-	-	-	-	-	-	-	-	224,639	224,639
Distribution to non-controlling interests	-	-	-	-	-	-	-	-	(16,887)	(16,887)
Transfer between reserves	-	-	200,884	-	-	-	(200,884)	-	-	-
Balance at 31 December 2012	193,198	3,451,085	962,395	199,126	8,361	4,004	3,832,680	8,650,849	745,653	9,396,502

The notes on pages 66 to 172 form part of these financial statements.

(XI) Financial Statements

Consolidated Cash Flow Statement

For the year ended 31 December 2012
(Expressed in Renminbi)

	Note	2012 RMB'000	2011 RMB'000
Operating activities			
Cash generated from operations	22(b)	3,633,383	2,852,955
Interest paid		(856,791)	(489,371)
Income tax paid		(846,504)	(814,321)
Net cash generated from operating activities		1,930,088	1,549,263
Investing activities			
Payment for purchase of fixed assets		(3,051,532)	(2,275,016)
Payment for purchase of intangible assets		(180,771)	(65,619)
Acquisition of subsidiaries, net of cash acquired		(1,147,632)	(1,068,735)
Payment for purchase of available-for-sale securities		(27,647)	-
New loans to an associate		(1,238)	(14,598)
Loans repaid by an associate		28,000	-
Acquisition of non-controlling interests		(4,291)	-
Proceeds from sale of fixed assets		5,672	19,450
Interest received		39,507	33,835
Net cash used in investing activities		(4,339,932)	(3,370,683)
Financing activities			
Capital element of finance lease rentals paid		(18,561)	(1,200)
Proceeds from new loans and borrowings		3,356,500	2,479,000
Proceeds from issue of corporate bonds		2,454,260	4,823,062
Proceeds from capital injection in subsidiaries by non-controlling interests		36,054	40,750
Repayment of loans and borrowings		(4,765,753)	(3,314,604)
Interest element of finance lease rentals paid		(3,926)	(399)
Dividends paid to equity shareholders of the Company	32(b)	(556,423)	(338,160)
Dividends paid to non-controlling interests		(16,887)	(1,500)
Net cash generated from financing activities		485,264	3,686,949
Net (decrease)/increase in cash and cash equivalents		(1,924,580)	1,865,529
Cash and cash equivalents at 1 January	22(a)	3,008,332	1,144,840
Effect of foreign exchange rate changes		(532)	(2,037)
Cash and cash equivalents at 31 December	22(a)	1,083,220	3,008,332

The notes on pages 66 to 172 form part of these financial statements.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES

(a) Statement of compliance

The consolidated financial statements for the year ended 31 December 2012 comprise the Company and its subsidiaries (collectively referred to as the “Group”) and the Group’s interest in an associate.

These financial statements have been prepared in accordance with all applicable International Financial Reporting Standards (“IFRSs”), which collective term includes all applicable individual International Financial Reporting Standards, International Accounting Standards (“IASs”) and Interpretations issued by the International Accounting Standards Board (“IASB”). These financial statements also comply with the disclosure requirements of the Hong Kong Companies Ordinance and the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. A summary of the significant accounting policies adopted by the Group is set out below.

The IASB has issued certain new and revised IFRSs that are first effective or available for early adoption for the current accounting period of the Group and the Company. Note 1(c) provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current and prior accounting periods reflected in these financial statements.

(b) Basis of preparation of the financial statements

The financial statements is presented in Renminbi (“RMB”) (the “presentation currency”), rounded to the nearest thousand. The measurement basis used in the preparation of the financial statements is the historical cost basis except that the following assets and liabilities are stated at their fair value as explained in the accounting policies set out below:

- available-for-sale securities (see note 1(g)); and
- derivative financial instruments (see note 1(h)).

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(b) Basis of preparation of the financial statements *(continued)*

The preparation of financial statements in conformity with IFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgments made by management in the application of IFRSs that have significant effect on the financial statements and major sources of estimation uncertainty are discussed in note 2.

(c) Changes in accounting policies

The IASB has issued a few amendments to IFRSs, which are first effective for the current accounting period of the Group and the Company. Of these, the following developments are relevant to the Group's financial statements:

- Amendments to IFRS 7, *Financial instruments: Disclosures – Transfers of financial assets*
- Amendments to IAS 12, *Income taxes – Deferred tax: Recovery of underlying assets*

These developments have had no material impact on the contents of the Group's financial statements. The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(d) Subsidiaries and non-controlling interests

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account.

An investment in a subsidiary is consolidated into the consolidated financial statements from the date that control commences until the date that control ceases. Intra-group balances and transactions and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

Non-controlling interests represent the equity in a subsidiary not attributable directly or indirectly to the Company, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. For each business combination, the Group can elect to measure any non-controlling interests either at fair value or at their proportionate share of the subsidiary's net identifiable assets.

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from equity attributable to the equity shareholders of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated income statement and the consolidated statement of comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the equity shareholders of the Company. Loans from holders of non-controlling interests and other contractual obligations towards these holders are presented as financial liabilities in the consolidated statement of financial position in accordance with notes 1(q) or (r) depending on the nature of the liability.

Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former subsidiary at the date when control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see note 1(g)) or, when appropriate, the cost on initial recognition of an investment in an associate (see note 1(e)).

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(d) Subsidiaries and non-controlling interests *(continued)*

In the Company's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses (see note 1(n)), unless the investment is classified as held for sale (or included in a disposal group that is classified as held for sale).

(e) Associates

An associate is an entity in which the Group or Company has significant influence, but not control or joint control, over its management, including participation in the financial and operating policy decisions.

An investment in an associate is accounted for in the consolidated financial statements under the equity method, unless it is classified as held for sale (or included in a disposal group that is classified as held for sale). Under the equity method, the investment is initially recorded at cost, adjusted for any excess of the Group's share of the acquisition-date fair values of the investee's identifiable net assets over the cost of the investment (if any). Thereafter, the investment is adjusted for the post acquisition change in the Group's share of the investee's net assets and any impairment loss relating to the investment (see notes 1(f) and (n)). Any acquisition-date excess over cost, the Group's share of the post-acquisition, post-tax results of the investees and any impairment losses for the year are recognised in the consolidated income statement, whereas the Group's share of the post-acquisition post-tax items of the investees' other comprehensive income is recognised in the consolidated statement of comprehensive income.

When the Group's share of losses exceeds its interest in the associate, the Group's interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the investee. For this purpose, the Group's interest is the carrying amount of the investment under the equity method together with the Group's long-term interests that in substance form part of the Group's net investment in the associate.

Unrealised profits and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's interest in the investee, except where unrealised losses provide evidence of an impairment of the asset transferred, in which case they are recognised immediately in profit or loss.

When the Group ceases to have significant influence over an associate, it is accounted for as a disposal of the entire interest in that investee, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former investee at the date when significant influence is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see note 1(g)) or, when appropriate, the cost on initial recognition of an investment in an associate (see note 1(e)).

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(e) Associates *(continued)*

In the Company's statement of financial position, investment in an associate is stated at cost less impairment losses (see note 1(n)), unless classified as held for sale (or included in a disposal group that is classified as held for sale).

(f) Goodwill

Goodwill represents the excess of

- (i) the aggregate of the fair value of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of the Group's previously held equity interest in the acquiree; over
- (ii) the net fair value of the acquiree's identifiable assets and liabilities measured as at the acquisition date.

When (ii) is greater than (i), then this excess is recognised immediately in profit or loss as a gain on a bargain purchase.

Goodwill is stated at cost less accumulated impairment losses. Goodwill arising on a business combination is allocated to each cash-generating unit, or groups of cash-generating units, that is expected to benefit from the synergies of the combination and is tested annually for impairment (see note 1(n)).

On disposal of a cash-generating unit during the year, any attributable amount of purchased goodwill is included in the calculation of the profit or loss on disposal.

(g) Other investments in debt and equity securities

The Group's and the Company's policies for investments in debt and equity securities, other than investments in subsidiaries and an associate, are as follows:

Investments in debt and equity securities are initially stated at fair value, which is their transaction price unless fair value can be more reliably estimated using valuation techniques whose variables include only data from observable markets. Cost includes attributable transaction costs, except where indicated otherwise below. These investments are subsequently accounted for as follows, depending on their classification:

Investments in securities held for trading are classified as current assets. Any attributable transaction costs are recognised in profit or loss as incurred. At the end of each reporting period the fair value is remeasured, with any resultant gain or loss being recognised in profit or loss. The net gain or loss recognised in profit or loss does not include any dividends or interest earned on these investments as these are recognised in accordance with the policies set out in notes 1(w)(iv) and 1(w)(v).

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(g) Other investments in debt and equity securities *(continued)*

Dated debt securities that the Group and/or the Company have the positive ability and intention to hold to maturity are classified as held-to-maturity securities. Held-to-maturity securities are stated at amortised cost less impairment losses (see note 1(n)).

Investments in equity securities that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are recognised in the statement of financial position at cost less impairment losses (see note 1(n)).

Investments in securities which do not fall into any of the above categories are classified as available-for-sale securities. At the end of each reporting period the fair value is remeasured, with any resultant gain or loss being recognised in other comprehensive income and accumulated separately in equity in the fair value reserve, except foreign exchange gains and losses resulting from changes in the amortised cost of monetary items such as debt securities which are recognised directly in profit or loss. Dividend income from these investments is recognised in profit or loss in accordance with the policy set out in note 1(w)(iv) and, where these investments are interest-bearing, interest calculated using the effective interest method is recognised in profit or loss in accordance with the policy set out in note 1(w)(v). When these investments are derecognised or impaired (see note 1(n)), the cumulative gain or loss is reclassified from equity to profit or loss.

Investments are recognised/derecognised on the date the Group commits to purchase/sell the investments or they expire.

(h) Derivative financial instruments

Derivative financial instruments are recognised initially at fair value. At the end of each reporting period the fair value is remeasured. The gain or loss on remeasurement to fair value is recognised immediately in profit or loss, except where the derivatives qualify for cash flow hedge accounting or hedge the net investment in a foreign operation, in which case recognition of any resultant gain or loss depends on the nature of the item being hedged.

(i) Leasehold land held for own use under operating leases

Leasehold land held for own use under operating leases represents land use rights paid to the relevant government authorities. Land use rights are carried at cost less the accumulated amount charged to expense and impairment losses (note 1(n)). The cost of leasehold land held for own use under operating leases is charged to expenses on a straight-line basis over the respective periods of the rights.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(j) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses (see note 1(n)).

The cost of self-constructed items of property, plant and equipment includes the cost of materials, direct labour, the initial estimate, where relevant, of the costs of dismantling and removing the items and restoring the site on which they are located, and an appropriate proportion of production overheads and borrowing costs (see note 1(y)).

Gains or losses arising from the retirement or disposal of an item of property, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognised in profit or loss on the date of retirement or disposal.

Depreciation is calculated to write off the cost of items of property, plant and equipment, less their estimated residual value, if any, using the straight-line method over their estimated useful lives.

The estimated useful lives of property, plant and equipment are as follows:

Plants and buildings	10-40 years
Equipment	10-20 years
Motor vehicles and others	5-10 years

Where parts of an item of property, plant and equipment have different useful lives, the cost of the item is allocated on a reasonable basis between the parts and each part is depreciated separately. Both the useful life of an asset and its residual value, if any, are reviewed annually.

(k) Construction in progress

Construction in progress is stated at cost less impairment losses (see note 1(n)). Cost comprises direct costs of construction as well as interest expense capitalised during the periods of construction and installation. Capitalisation of these costs ceases and the construction in progress is transferred to property, plant and equipment when substantially all the activities necessary to prepare the assets for their intended use are completed. No depreciation is provided for in respect of construction in progress until it is completed and ready for its intended use.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(l) Intangible assets (other than goodwill)

Intangible assets that are acquired by the Group are stated at cost less accumulated amortisation (where the estimated useful life is finite) and impairment losses (see note 1(n)). Expenditure on internally generated goodwill and brands is recognised as an expense in the period in which it is incurred.

Amortisation for intangible assets with finite useful lives is charged to profit or loss on a straight-line basis over the assets' estimated useful lives. The following intangible assets with finite useful lives are amortised from the date they are available for use.

The estimated useful lives are as follows:

Limestone mining rights	2-40 years
Customer relationships	5 years
Trademarks	5-10 years
Software and others	3-10 years

Both the period and method of amortisation are reviewed annually.

Intangible assets are not amortised while their useful lives are assessed to be indefinite. Any conclusion that the useful life of an intangible asset is indefinite is reviewed annually to determine whether events and circumstances continue to support the indefinite useful life assessment for that asset. If they do not, the change in the useful life assessment from indefinite to finite is accounted for prospectively from the date of change and in accordance with the policy for amortisation of intangible assets with finite lives as set out above.

(m) Leased assets

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

(i) Classification of assets leased to the Group

Assets that are held by Group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under finance leases. Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(m) Leased assets *(continued)*

(ii) Assets acquired under finance leases

Where the Group acquires the use of assets under finance leases, the amounts representing the fair value of the leased asset, or, if lower, the present values of the minimum lease payments, of such assets are included in fixed assets and the corresponding liabilities, net of finance charges, are recorded as obligations under finance leases. Depreciation is provided at rates which write off the cost or valuation of the assets over the term of the relevant lease or, where it is likely the Group will obtain ownership of the asset, the life of the asset, as set out in note 1(j). Impairment losses are accounted for in accordance with the accounting policy as set out in note 1(n). Finance charges implicit in the lease payments are charged to profit or loss over the period of the leases so as to produce an approximately constant periodic rate of charge on the remaining balance of the obligations for each accounting period. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.

(iii) Operating lease charges

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to profit or loss in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(n) Impairment of assets

(i) *Impairment of investments in debt and equity securities and other receivables*

Investments in debt and equity securities and other current and non-current receivables that are stated at cost or amortised cost or are classified as available-for-sale securities are reviewed at the end of each reporting period to determine whether there is objective evidence of impairment. Objective evidence of impairment includes observable data that comes to the attention of the Group about one or more of the following loss events:

- significant financial difficulty of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the debtor will enter bankruptcy or other financial reorganisation;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor; and
- a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

If any such evidence exists, any impairment loss is determined and recognised as follows:

- For investments in subsidiaries and an associate (including those recognised using the equity method (see note 1(e)), the impairment loss is measured by comparing the recoverable amount of the investment with its carrying amount in accordance with note 1(n)(ii). The impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount in accordance with note 1(n)(ii).
- For unquoted equity securities carried at cost, the impairment loss is measured as the difference between the carrying amount of the financial asset and the estimated future cash flows, discounted at the current market rate of return for a similar financial asset where the effect of discounting is material. Impairment losses for equity securities carried at cost are not reversed.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(n) Impairment of assets *(continued)*

(i) **Impairment of investments in debt and equity securities and other receivables** *(continued)*

- For trade and other current receivables and other financial assets carried at amortised cost, the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition of these assets), where the effect of discounting is material. This assessment is made collectively where these financial assets share similar risk characteristics, such as similar past due status, and have not been individually assessed as impaired. Future cash flows for financial assets which are assessed for impairment collectively are based on historical loss experience for assets with credit risk characteristics similar to the collective group.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognised, the impairment loss is reversed through profit or loss. A reversal of an impairment loss shall not result in the asset's carrying amount exceeding that which would have been determined had no impairment loss recognised in prior years.

- For available-for-sale securities, the cumulative loss that has been recognised in the fair value reserve is reclassified to profit or loss. The amount of the cumulative loss that is recognised in profit or loss is the difference between the acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that asset previously recognised in profit or loss.

Impairment losses recognised in profit or loss in respect of available-for-sale equity securities are not reversed through profit or loss. Any subsequent increase in the fair value of such assets is recognised in other comprehensive income.

Impairment losses in respect of available-for-sale debt securities are reversed if the subsequent increase in fair value can be objectively related to an event occurring after the impairment loss was recognised. Reversals of impairment losses in such circumstances are recognised in profit or loss.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(n) Impairment of assets *(continued)*

(i) **Impairment of investments in debt and equity securities and other receivables** *(continued)*

Impairment losses are written off against the corresponding assets directly, except for impairment losses recognised in respect of trade debtors and bills receivable included within trade and other receivables, whose recovery is considered doubtful but not remote. In this case, the impairment losses for doubtful debts are recorded using an allowance account. When the Group is satisfied that recovery is remote, the amount considered irrecoverable is written off against trade debtors and bills receivable directly and any amounts held in the allowance account relating to that debt are reversed. Subsequent recoveries of amounts previously charged to the allowance account are reversed against the allowance account. Other changes in the allowance account and subsequent recoveries of amounts previously written off directly are recognised in profit or loss.

(ii) **Impairment of other assets**

Internal and external sources of information are reviewed at the end of each reporting period to identify indications that the following assets may be impaired or, except in the case of goodwill, an impairment loss previously recognised no longer exists or may have decreased:

- property, plant and equipment;
- leasehold land held for own use under operating leases;
- intangible assets other than goodwill;
- other long-term assets;
- investment in subsidiaries;
- investment in an associate; and
- goodwill.

If any such indication exists, the asset's recoverable amount is estimated. In addition, for goodwill, intangible assets that are not yet available for use and intangible assets that have indefinite useful lives, the recoverable amount is estimated annually whether or not there is any indication of impairment.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(n) Impairment of assets *(continued)*

(ii) Impairment of other assets *(continued)*

- Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit).

- Recognition of impairment losses

An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit (or group of units) and then, to reduce the carrying amount of the other assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs to sell, or value in use, if determinable.

- Reversals of impairment losses

In respect of assets other than goodwill, an impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. An impairment loss in respect of goodwill is not reversed.

A reversal of an impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(n) Impairment of assets *(continued)*

(iii) *Interim financial reporting and impairment*

Under the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited, the Group is required to prepare an interim financial report in compliance with IAS 34, *Interim financial reporting*, in respect of the first six months of the financial year. At the end of the interim period, the Group applies the same impairment testing, recognition, and reversal criteria as it would at the end of the financial year (see notes 1 (n)(i) and (ii)).

Impairment losses recognised in an interim period in respect of goodwill, available-for-sale equity securities and unquoted equity securities carried at cost are not reversed in a subsequent period. This is the case even if no loss, or a smaller loss, would have been recognised had the impairment been assessed only at the end of the financial year to which the interim period relates. Consequently, if the fair value of an available-for-sale equity security increases in the remainder of the annual period, or in any other period subsequently, the increase is recognised in other comprehensive income and not profit or loss.

(o) Inventories

Inventories are measured at the lower of cost and net realisable value.

Cost is calculated using the weighted average cost formula and comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of production overheads based on normal operating capacity.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(p) Trade and other receivables

Trade and other receivables are initially recognised at fair value and thereafter stated at amortised cost using the effective interest method, less allowance for impairment of doubtful debts (see note 1(n)), except where the receivables are interest-free loans made to related parties without any fixed repayment terms or the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less allowance for impairment of doubtful debts.

(q) Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in profit or loss over the period of the borrowings, together with any interest and fees payable, using the effective interest method.

(r) Trade and other payables

Trade and other payables are initially recognised at fair value. Trade and other payables are subsequently stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost.

(s) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are also included as a component of cash and cash equivalents for the purpose of the consolidated cash flow statements.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(t) Employee benefits

(i) Short-term benefits

Salaries, wages, bonuses and other benefits and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees.

(ii) Defined contribution retirement plans

Obligations for contributions to defined contribution retirement plans are accrued in the year in which the associated services are rendered by employees of the Group. The contribution payables under the Group's retirement plans are recognised as expense in profit or loss as incurred.

(iii) Defined benefit retirement plan obligations

The Group's net obligation in respect of defined benefit retirement plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine the present value and the fair value of any plan assets is deducted. The discount rate is the yield at the end of the reporting period on high quality corporate bond that have maturity dates approximating the terms of the Group's obligations. The calculation is performed by a qualified actuary using the projected unit credit method.

When the benefits of a plan are improved, the portion of the increased benefit relating to past service by employees is recognised as an expense in profit or loss on a straight-line basis over the average period until the benefits become vested. If the benefits vest immediately, the expense is recognised immediately in profit or loss.

In calculating the Group's obligations, to the extent that any cumulative unrecognised gains or losses exceed 10% of the present value of the obligation at the end of reporting period, that portion is recognised in the consolidated income statement. Otherwise, the gain or loss is not recognised.

Where the calculation of the Group's net obligation results in a negative amount, the asset recognised is limited to the total of any cumulative unrecognised net actuarial losses and past service costs and the present value of any future refunds from the plan or reductions in future contributions to the plan.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(u) Income tax

Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in profit or loss except to the extent that they relate to business combinations, or items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax assets also arise from unused tax losses and unused tax credits.

Apart from certain limited exceptions, all deferred tax liabilities, and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences, provided those differences relate to the same taxation authority and the same taxable entity, and are expected to reverse either in the same period as the expected reversal of the deductible temporary difference or in periods into which a tax loss arising from the deferred tax asset can be carried back or forward. The same criteria are adopted when determining whether existing taxable temporary differences support the recognition of deferred tax assets arising from unused tax losses and credits, that is, those differences are taken into account if they relate to the same taxation authority and the same taxable entity, and are expected to reverse in a period, or periods, in which the tax loss or credit can be utilised.

The limited exceptions to recognition of deferred tax assets and liabilities are those temporary differences arising from goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit (provided they are not part of a business combination), and temporary differences relating to investments in subsidiaries to the extent that, in the case of taxable differences, the Group controls the timing of the reversal and it is probable that the differences will not reverse in the foreseeable future, or in the case of deductible differences, unless it is probable that they will reverse in the future.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(u) Income tax *(continued)*

The amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the end of reporting period. Deferred tax assets and liabilities are not discounted.

The carrying amount of a deferred tax asset is reviewed at the end of each reporting period and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Company or the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

- in the case of current tax assets and liabilities, the Company or the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
- in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:
 - the same taxable entity; or
 - different taxable entities, which, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and settle the current tax liabilities on a net basis or realise and settle simultaneously.

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(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(v) Financial guarantees issued, provisions and contingent liabilities

(i) *Contingent liabilities assumed in business combinations*

Contingent liabilities assumed in a business combination which are present obligations at the date of acquisition are initially recognised at fair value, provided the fair value can be reliably measured. After their initial recognition at fair value, such contingent liabilities are recognised at the higher of the amount initially recognised, less accumulated amortisation where appropriate, and the amount that would be determined in accordance with note 1(v)(ii). Contingent liabilities assumed in a business combination that cannot be reliably fair valued or were not present obligations at the date of acquisition are disclosed in accordance with note 1(v)(ii).

(ii) *Other provisions and contingent liabilities*

Provisions are recognised for other liabilities of uncertain timing or amount when the Group or the Company has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

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Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(w) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in profit or loss as follows:

(i) Sales of goods

Revenue is recognised when goods are delivered at the customers' premises which are taken to be the point in time when the customer has accepted the goods and the related risks and rewards of ownership. Revenue excludes value added tax or other sales taxes and is after deduction of any trade discounts.

(ii) Services rendered

Revenue from the rendering of services is recognised upon the delivery of performance of the services.

(iii) Government grants

Government grants are recognised in the statement of financial position initially when there is reasonable assurance that they will be received and that the Group will comply with the conditions attaching to them. Grants that compensate the Group for expenses incurred are recognised as revenue in profit or loss on a systematic basis in the same periods in which the expenses are incurred. Grants that compensate the Group for the cost of an asset are recognised in profit or loss on a systematic basis over the useful life of the asset.

(iv) Dividends

- Dividend income from unlisted investments is recognised when the shareholder's right to receive payment is established.
- Dividend income from listed investments is recognised when the share price of the investment goes ex-dividend.

(v) Interest income

Interest income is recognised as it accrues using the effective interest method.

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Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(x) Translation of foreign currencies

Foreign currency transactions during the year are translated at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the end of the reporting period. Exchange gains and losses are recognised in profit or loss.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the foreign exchange rates ruling at the dates the fair value was determined.

The results of foreign operations are translated into Renminbi at the exchange rates approximating the foreign exchange rates ruling at the dates of the transactions. Statement of financial position items are translated into Renminbi at the closing foreign exchange rates at the end of the reporting period. The resulting exchange differences are recognised in other comprehensive income and accumulated separately in equity in the exchange reserve.

On disposal of a foreign operation, the cumulative amount of the exchange differences relating to that foreign operation is reclassified from equity to profit or loss when the profit or loss on disposal is recognised.

(y) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or complete.

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(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(z) Related parties

- (a) A person, or a close member of that person's family, is related to the Group if that person:
 - (i) has control or joint control over the Group;
 - (ii) has significant influence over the Group; or
 - (iii) is a member of the key management personnel of the Group or the Group's parent.

- (b) An entity is related to the Group if any of the following conditions applies:
 - (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
 - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
 - (iii) Both entities are joint ventures of the same third party;
 - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity;
 - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
 - (vi) The entity is controlled or jointly controlled by a person identified in (a);
 - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

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Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(aa) Segment reporting

Operating segments, and the amounts of each segment item reported in the financial statements, are identified from the financial information provided regularly to the Group's most senior executive management for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

2 ACCOUNTING JUDGEMENT AND ESTIMATES

(a) Critical accounting judgements in applying the group's accounting policies

Determining whether an arrangement contains a lease

Bohai Cement (Huludao) Co., Ltd. ("Bohai Cement"), a newly acquired subsidiary of the Group (see note 33(ii)), entered into an procurement agreement for electricity with a supplier whereby the supplier built a set of equipments, which the supplier will use to provide electricity power fully used by the clinker production line of Bohai Cement for a period of 6.2 years. Bohai Cement pays a fixed unit price for the electricity power it used over the term of the arrangement. The ownership of the equipments will be transferred to Bohai Cement with nil consideration after the term of the agreement.

Although the arrangement is not in the legal form of a lease, the Group concluded that the arrangement contains a lease of the equipment, because fulfilment of the agreement is economically dependent on the use of the specific equipment, and Bohai Cement has the ability to control physical assets to the underlying equipments while obtaining all of the output of the equipment.

The lease was classified as a finance lease as the ownership of the equipments will be transferred to Bohai Cement with nil consideration and the equipments are just tailored-made for the clinker production line of Bohai Cement.

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(Expressed in Renminbi unless otherwise indicated)

2 ACCOUNTING JUDGEMENT AND ESTIMATES *(continued)*

(b) Sources of estimation uncertainty

Key sources of estimation uncertainty are as follows:

The Group's financial condition and results of operations are sensitive to accounting methods, assumptions and estimates that underlie the preparation of the financial statements. The Group bases the assumptions and estimates on historical experience and on various other assumptions that the Group believes to be reasonable and which form the basis for making judgments about matters that are not readily apparent from other sources. On an ongoing basis, the Group evaluates its estimates. Actual results may differ from those estimates as facts, circumstances and conditions change.

The selection of critical accounting policies, the judgments and other uncertainties affecting application of those policies and the sensitivity of reported results to changes in conditions and assumptions are factors to be considered when reviewing the financial statements. The Group believes the following critical accounting policies involve the most significant judgments and estimates used in the preparation of the financial statements.

(i) ***Impairments***

- Property, plant and equipment

In considering the impairment losses that may be required for the Group's property, plant and equipment and construction in progress, the recoverable amount of the asset needs to be determined. The recoverable amount is the greater of the net selling price and the value in use. It is difficult to precisely estimate the net selling price because quoted market prices for these assets may not be readily available. In determining the value in use, expected cash flows generated by the asset are discounted to their present values, which require significant judgement relating to items such as the level of sales volume, selling price and amount of operating costs. The Group uses all readily available information in determining an amount that is a reasonable approximation of the recoverable amount, including estimates based on reasonable and supportable assumptions and projections of items such as sales volume, selling prices and amount of operating costs.

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(Expressed in Renminbi unless otherwise indicated)

2 ACCOUNTING JUDGEMENT AND ESTIMATES *(continued)*

(b) Sources of estimation uncertainty *(continued)*

(i) Impairments *(continued)*

- Trade and other receivables

Impairment losses for trade and other receivables are assessed and provided based on the Group's regular review of aging analysis and evaluation of collectibles.

In considering the impairment losses that may be required for current receivables, future cash flows need to be determined. One of the key assumptions that has to be adopted is about the ability of the debtors to settle the receivables. Even though the Group has used all available information to make this estimation, inherent uncertainty exists and actual un-collectable amounts may be higher than the amount estimated.

- Inventories

Net realisable value of inventories is the estimated selling price in the ordinary course of business, less estimated costs of completion and selling expenses. These estimates are based on the current market condition and the historical experience of distributing and selling products of similar nature. It could change significantly as a result of competitor actions in response to severe industry cycles or other changes in market condition. The Group will reassess the estimations at each statement of financial position date.

- Goodwill

The Group tests annually whether goodwill has suffered any impairment in accordance with the accounting policy stated in note 1(n). The recoverable amounts of cash-generating units have been determined based on the higher of the cash-generating units' fair value less costs to sell and its value in use. These calculations require the use of estimates which are disclosed in note 14.

- Impairment of customer relationship and trademarks

The Group assesses at each statement of financial position date whether there is any indication that customer relationships and trademarks may be impaired. The estimation is based on recoverable amount which is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to those intangible assets for which the estimates of future cash flows have not been adjusted.

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Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

2 ACCOUNTING JUDGEMENT AND ESTIMATES *(continued)*

(b) Sources of estimation uncertainty *(continued)*

(ii) Depreciation and amortisation

Property, plant and equipment are depreciated on a straight-line basis over the estimated useful lives, after taking into account the estimated residual value. The Group reviews annually the useful life of an asset and its residual value, if any. Intangible assets are amortised on a straight-line basis over the estimated useful lives. Both the period and method of amortisation are reviewed annually. The depreciation and amortisation expense for future periods are adjusted if there are significant changes from previous estimates.

(iii) Actuarial determined benefit obligations

The Group assesses the actuarial assumptions and methodology periodically to ensure their reasonableness at each end of the reporting period.

The Group would assess the assumptions of recognition, such as the discount rate and the benefit increase rate to assess the reasonableness of the methodology adopted. Should any of these factors change significantly and render the existing method inappropriate, the Group will consider a more appropriate methodology.

(iv) Taxation

The Group assesses the tax effect of all transactions and make provision for tax obligations. The Group reviews the tax treatment of these transactions, considering all amendments of tax laws and regulations.

The Group consumed industrial waste in the production of cement and clinker. Such consumption may qualify for certain government subsidies and corresponding income tax exemptions pursuant to the applicable PRC tax laws and regulations. The tax refund or exemption is not recognised until the refund is received or the formal approval of exemption from the tax authorities is obtained.

Deferred tax assets of the Group were recognised from unused tax loss allowance and deductible temporary differences. As the deferred tax assets cannot be recognised until the allowance is probable for deduction against future taxable profits, the Group estimates the expected realisation of future taxable profits. The Group reviews the judgment continuously and recognises additional deferred tax assets if taxable profits are probable to be recognised.

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(Expressed in Renminbi unless otherwise indicated)

3 TURNOVER AND SEGMENT REPORTING

(a) Turnover

The principal activities of the Group are manufacturing and sale of cement and clinker.

Revenue represents the sales value of cement and clinker supplied to customers, cement related products and the installation services.

The amount of each significant category of revenue recognised during the year is as follows:

	2012	2011
	RMB'000	RMB'000
Sales of cement and clinker	15,165,976	16,010,510
Sales of other products and rendering of services	995,005	851,446
	16,160,981	16,861,956

(b) Segment reporting

As the Group operates in a single business, the manufacturing and trading of cement and clinker in the PRC, the Group's risk and rates of return are affected predominantly by differences in the areas it operates.

The Group manages its businesses by geographical areas. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has identified the following four reportable segments. Each reportable segment has aggregated those operating segments which located in the geographical areas.

- Shandong Province – subsidiaries operated and located in the Shandong Province of the PRC.
- Northeastern China – subsidiaries operated and located in the Liaoning Province and Inner – Mongolia Autonomous Region of the PRC.
- Shanxi Province – subsidiaries operated and located in the Shanxi Province and Shaanxi Province of the PRC.
- Xinjiang Region – subsidiaries operated and located in the Kashi area of Xinjiang Uygur Autonomous Region of the PRC.

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Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

3 TURNOVER AND SEGMENT REPORTING *(continued)*

(b) Segment reporting *(continued)*

(i) Segment results, assets and liabilities

For the purposes of assessing segment performance and allocating resources between segments, the Group's senior executive management monitors the results, attributable to each reportable segment on the following bases:

Segment assets include all tangible, intangible assets and current assets, investments in financial assets, deferred tax assets and other corporate assets. Segment liabilities include trade and bills payable and other payables and accrued expenses and bank borrowings managed directly by the segments.

Revenue and expenses are allocated to the reportable segments with reference to sales generated by those segments and the expenses incurred by those segments or which otherwise arise from the depreciation or amortisation of assets attributable to those segments.

The measure used for reporting segment profit is "adjusted profit before taxation". To arrive at adjusted profit before taxation, the Group's profits are further adjusted for items not specifically attributed to an individual reportable segment, such as share of profits less losses of an associate, directors' remuneration, auditors' remuneration, finance costs in relation to the unallocated bank borrowings and other head office or corporate administration expenses.

In addition to receiving segment information concerning adjusted profit before taxation, management is provided with segment information concerning revenue, interest income and expense from cash balances and borrowings managed directly by the segments, depreciation, amortisation and impairment losses and additions to non-current segment assets used by the segments in their operations. Inter-segment sales are priced with reference to prices charged to external parties for similar orders.

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Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

3 TURNOVER AND SEGMENT REPORTING *(continued)*

(b) Segment reporting *(continued)*

(i) Segment results, assets and liabilities *(continued)*

Information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the years ended 31 December 2012 and 2011 is set out below.

	Year ended 31 December 2012					Year ended 31 December 2011				
	Shandong	Northeastern	Shanxi	Xinjiang	Total	Shandong	Northeastern	Shanxi	Xinjiang	Total
	Province	China	Province	Province		Province	China	Province	Province	
RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
Revenue from external customers	10,692,350	4,677,010	706,670	84,951	16,160,981	12,844,711	3,904,612	112,633	-	16,861,956
Inter-segment revenue	96,067	-	-	-	96,067	23,857	5,426	-	-	29,283
Reportable segment revenue	10,788,417	4,677,010	706,670	84,951	16,257,048	12,868,568	3,910,038	112,633	-	16,891,239
Reportable segment profit/(loss) (adjusted profit/(loss)										
before taxation)	2,352,298	760,878	48,901	(17,300)	3,144,777	3,618,605	550,777	(19,664)	-	4,149,718
Interest income	2,022	21,002	840	39	23,903	3,289	3,449	935	-	7,673
Interest expense	43,010	54,750	-	8,366	106,126	36,858	18,101	2,213	-	57,172
Depreciation and amortisation for the year	632,927	335,661	62,515	11,619	1,042,722	605,070	285,465	10,942	-	901,477
Impairment of plant and machinery	-	-	-	-	-	354	7,417	-	-	7,771
Reportable segment assets	11,320,993	9,211,807	4,123,352	1,122,750	25,778,902	11,744,201	6,880,855	2,271,334	-	20,896,390
Additions to non-current segment assets during the year	1,433,331	1,945,388	1,163,969	299,363	4,842,051	1,281,067	404,306	907,679	-	2,593,052
Reportable segment liabilities	3,116,220	2,099,877	554,028	437,695	6,207,820	3,721,565	1,907,427	545,732	-	6,174,724

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(Expressed in Renminbi unless otherwise indicated)

3 TURNOVER AND SEGMENT REPORTING *(continued)*

(b) Segment reporting *(continued)*

(ii) Reconciliations of reportable segment revenues, profit or loss, assets and liabilities

	2012 RMB'000	2011 RMB'000
Revenue		
Reportable segment revenue	16,257,048	16,891,239
Elimination of inter-segment revenue	(96,067)	(29,283)
Consolidated turnover	16,160,981	16,861,956
Profit		
Reportable segment profit	3,144,777	4,149,718
Elimination of inter-segment profits	(13,326)	(1,645)
Reportable segment profit derived from group's external customers	3,131,451	4,148,073
Share of profits less losses of an associate	31,099	17,090
Unallocated finance costs	(819,308)	(570,083)
Unallocated head office and corporate expenses	(138,253)	(341,079)
Consolidated profit before taxation	2,204,989	3,254,001

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Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

3 TURNOVER AND SEGMENT REPORTING *(continued)*

(b) Segment reporting *(continued)*

(ii) Reconciliations of reportable segment revenues, profit or loss, assets and liabilities *(continued)*

	At 31 December 2012 RMB'000	At 31 December 2011 RMB'000
Assets		
Reportable segment assets	25,778,902	20,896,390
Elimination of inter-segment profits	(29,228)	(15,902)
Elimination of inter-segment receivables	(85,765)	(42,308)
	25,663,909	20,838,180
Deferred tax assets	167,474	143,812
Interest in an associate	96,971	65,872
Unallocated head office and corporate assets	2,105,023	4,033,809
Consolidated total assets	28,033,377	25,081,673
Liabilities		
Reportable segment liabilities	6,207,820	6,174,724
Elimination of inter-segment payables	(85,765)	(42,308)
	6,122,055	6,132,416
Deferred tax liabilities	59,606	83,463
Unallocated bank borrowings	3,354,000	4,103,000
Unallocated corporate bond	8,428,400	5,920,360
Unallocated head office liabilities	672,814	675,761
Consolidated total liabilities	18,636,875	16,915,000

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(Expressed in Renminbi unless otherwise indicated)

4 OTHER REVENUE AND OTHER NET REVENUE/(EXPENSES)

	Note	2012 RMB'000	2011 RMB'000
<i>Other revenue</i>			
Interest income on bank deposits		43,864	33,835
Government grants		209,804	175,165
Amortisation of deferred income		16,864	16,625
		270,532	225,625
<i>Other net revenue/(expenses)</i>			
Debt restructuring gain	(i)	42,578	–
Net foreign exchange (loss)/gain		(10,514)	54,205
Net loss from sale of fixed assets		(3,562)	(13,617)
Impairment losses on fixed assets	12	–	(7,771)
Impairment losses on other long-term assets		–	(66,935)
Donations		(11,309)	(11,797)
Penalty income/(expenses)		1,014	(5,176)
Others		216	7,980
		18,423	(43,111)

Notes:

- (i) Continental Cement Corporation and its subsidiaries (“the Continental Group”) were acquired by the Group on 28 September 2007. As at the acquisition date, the Continental Group had certain receivable and payable balances in relation to various affiliates of the original shareholder of the Continental Group (“the Seller”). The carrying amounts of such receivables and payables amounted to RMB22,184,000 and RMB64,762,000 respectively, which had not changed since the acquisition date. As at 31 December 2012, the net payable balances amounted to RMB42,578,000 have passed the two years PRC statutory claim period. As the management has fully settled with the Seller in 2011, hence the management considered the probability of settlement for receivables and claims for payment of the abovementioned receivables and payables is remote. Base on the above, the Group has written back the relevant net payable balance in 2012.

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(Expressed in Renminbi unless otherwise indicated)

5 PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging/(crediting):

(a) Finance costs

	Note	2012 RMB'000	2011 RMB'000
Interest on interest-bearing borrowings and corporate bonds		989,356	626,628
Less: capitalised interest expenses	(i)	(113,544)	(46,913)
Net interest expenses		875,812	579,715
Unwinding of discount	(ii)	7,941	23,358
Finance charges on obligations under finance lease	27	3,926	399
Bank charges		37,755	16,110
		925,434	619,582

Notes:

- (i) The capitalisation rates used to determine the amount of borrowing costs eligible for capitalisation related to construction of plant are 5.95% (2011: 5.85%) for the year ended 31 December 2012.
- (ii) This item represents the unwinding of discount for the following liabilities using the effective interest rate:

	Note	2012 RMB'000	2011 RMB'000
Defined benefit obligations	28(c)	6,450	7,010
Acquisition consideration payable		1,491	16,348
		7,941	23,358

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(Expressed in Renminbi unless otherwise indicated)

5 PROFIT BEFORE TAXATION *(continued)*

(b) Personnel expenses

	Note	2012 RMB'000	2011 RMB'000
Salaries, wages and other benefits		977,817	897,590
Contributions to defined contribution retirement plans		104,424	98,400
Equity-settled share-based payment expenses	31	–	22,129
		1,082,241	1,018,119

(c) Other items

		2012 RMB'000	2011 RMB'000
Amortisation			
– land lease premium		51,679	44,591
– intangible assets		60,334	53,972
– other long-term assets		35,494	20,315
		147,507	118,878
Depreciation		986,644	808,931
Impairment losses			
– trade receivables (note 20(b))		16,365	46,375
– inventory (note 19(b))		3,188	2,277
		19,553	48,652
Operating lease charges		25,646	21,573
Auditors' remuneration			
– audit services		7,980	8,624
– other services		2,060	6,320
		10,040	14,944
Cost of inventories (note 19(b))		12,049,665	11,782,831

Note: Cost of inventories includes RMB1,468,312,000 (2011: RMB1,213,979,000) relating to personnel expenses, depreciation and amortisation expenses and provision of inventories for the year ended 31 December 2012, which are also included in the respective amounts disclosed separately above or in note 5(b) for each type of expenses.

(XI) Financial Statements

Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

6 INCOME TAX IN THE CONSOLIDATED INCOME STATEMENT

(a) Taxation in the consolidated income statement represents:

	2012 RMB'000	2011 RMB'000
Current tax		
Provision for PRC income tax	661,303	946,903
(Over)/under-provision in respect of prior years	(4,555)	13,039
Deferred tax		
Origination and reversal of temporary differences	(55,522)	(17,595)
	<u>601,226</u>	<u>942,347</u>

(b) Reconciliation between tax expense and accounting profit at applicable tax rates:

	Note	2012 RMB'000	2011 RMB'000
Profit before taxation		<u>2,204,989</u>	<u>3,254,001</u>
Notional tax on profit before taxation, calculated at the PRC statutory income tax rate of 25%	(i)	551,247	813,500
Tax rate differential in foreign jurisdictions	(ii)	105,131	102,011
Effect of tax holiday	(iii)	(3,286)	(2,291)
Effect of non-deductible expenses	(iv)	8,129	44,383
Effect of non-taxable income	(v)	(4,292)	(10,231)
Effect of unused tax losses not recognised		9,299	2,638
Effect of tax credit	(vi)	(12,140)	(3,192)
Tax effect of prior year's tax losses utilised during the year		(40,532)	(13,237)
(Over)/under-provision in respect of prior years		(4,555)	13,039
Share of profits of an associate		(7,775)	(4,273)
Actual income tax expense		<u>601,226</u>	<u>942,347</u>
Effective tax rate		<u>27.3%</u>	<u>29.0%</u>

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6 INCOME TAX IN THE CONSOLIDATED INCOME STATEMENT *(continued)*

(b) Reconciliation between tax expense and accounting profit at applicable tax rates: *(continued)*

Notes:

- (i) Effective from 1 January 2008, the Group's PRC subsidiaries are subject to PRC income tax at the statutory rate of 25%, unless otherwise specified.
- (ii) Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands, the Group is not subject to any income tax in those jurisdictions.

No provision for Hong Kong Profits Tax has been made as the subsidiaries incorporated in Hong Kong did not have assessable profits subject to Hong Kong Profits Tax during the year ended 31 December 2012 (2011: Nil).

- (iii) Prior to 1 January 2008, Continental (Shandong) Cement Corporation ("Kangda Cement") was registered as a foreign invested enterprise and was entitled to a tax holiday of 2-year full exemption from PRC income tax followed by 3-year 50% reduction in the PRC income tax rate starting from its first profit-making year from PRC income tax perspective.

The prevailing PRC income tax law and its relevant regulations grandfather the above tax holiday and require it to commence on 1 January 2008 should it be not commenced earlier. Accordingly Kangda Cement is subject to income tax at 12.5% from 2010 to 2012, and at 25% from 2013 onwards.

- (iv) Non-deductible expenses mainly represent miscellaneous expenses in excess of statutory deductible limits for tax purposes according to the PRC tax laws and regulations.
- (v) Non-taxable income mainly represents the income generated from production of certain products utilising industrial waste which is tax-exempted pursuant to the applicable PRC tax laws and regulations.
- (vi) Tax credit represents income tax credit for purchase of certain energy saving equipment pursuant to the applicable PRC tax laws and regulations.

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7 DIRECTORS' REMUNERATION

Details of the directors' remuneration for the year ended 31 December 2012 are as follows:

	Directors' fees RMB'000	Salaries, allowances and other benefits RMB'000	Bonuses RMB'000	Contributions to defined contribution retirement plans RMB'000	Subtotal RMB'000	Share-based payment RMB'000	Total RMB'000
Chairman							
Zhang Caikui	4,761	263	-	-	5,024	-	5,024
Executive directors							
Zhang Bin	1,414	223	-	20	1,657	-	1,657
Dong Chengtian	2,836	196	-	15	3,047	-	3,047
Yu Yuchuan*	2,643	189	-	14	2,846	-	2,846
Non-executive directors							
Homer Sun	-	-	-	-	-	-	-
Jiao Shuge*	-	-	-	-	-	-	-
Independent non-executive directors							
Wang Yanmou	100	-	-	-	100	-	100
Sun Jianguo*	100	7	-	-	107	-	107
Wang Jian	100	-	-	-	100	-	100
	11,954	878	-	49	12,881	-	12,881

* Re-elected on 18 May 2012.

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7 DIRECTORS' REMUNERATION (continued)

Details of the directors' remuneration for the year ended 31 December 2011 are as follows:

	Directors' fees RMB'000	Salaries, allowances and other benefits RMB'000	Bonuses RMB'000	Contributions to defined contribution retirement plans RMB'000	Subtotal RMB'000	Share-based payment RMB'000	Total RMB'000
Chairman							
Zhang Caikui	4,761	248	143,870	6	148,885	-	148,885
Executive directors							
Zhang Bin*	1,314	195	-	27	1,536	14,952	16,488
Dong Chengtian*	2,837	169	-	18	3,024	-	3,024
Yu Yuchuan	2,642	166	-	17	2,825	-	2,825
Non-executive directors							
Homer Sun	-	-	-	-	-	-	-
Jiao Shuge	-	-	-	-	-	-	-
Independent non-executive directors							
Wang Yanmou*	100	-	-	-	100	-	100
Sun Jianguo	100	-	-	-	100	-	100
Wang Jian*	100	-	-	-	100	-	100
	<u>11,854</u>	<u>778</u>	<u>143,870</u>	<u>68</u>	<u>156,570</u>	<u>14,952</u>	<u>171,522</u>

* Re-elected on 20 May 2011.

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8 INDIVIDUALS WITH HIGHEST EMOLUMENTS

Of the five individuals with the highest emoluments, four were also directors whose remuneration is disclosed in note 7 for the year ended 31 December 2012 (2011: Four).

The aggregate of the remuneration in respect of the remaining individual (2011: One) is as follows:

	2012 RMB'000	2011 RMB'000
Salaries, allowances and other benefits	200	165
Bonuses	1,441	1,441
Contributions to defined contribution retirement plans	20	29
	1,661	1,635

The remuneration of the remaining individual with the highest remuneration (2011: One) is within the following band:

	2012 Number of individuals	2011 Number of individuals
HKD1,500,001 to HKD2,500,000	1	1

9 LOSS ATTRIBUTABLE TO EQUITY SHAREHOLDERS OF THE COMPANY

The loss attributable to equity shareholders of the Company includes a loss of RMB561,593,000 in 2012 (2011: RMB335,807,000) (See note 32(a)) which has been dealt with in the financial statements of the Company.

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10 OTHER COMPREHENSIVE INCOME

(a) Tax effects relating to each component of other comprehensive income

	2012			2011		
	Before-tax amount RMB'000	Tax expense RMB'000	Net-of-tax amount RMB'000	Before-tax amount RMB'000	Tax benefit RMB'000	Net-of-tax amount RMB'000
Exchange differences on translation of: - financial statement of overseas subsidiaries	23,193	-	23,193	15,861	-	15,861
Available-for-sale securities: net movement in fair value reserve	1,113	(278)	835	(1,167)	292	(875)
Other comprehensive income	24,306	(278)	24,028	14,694	292	14,986

(b) Reclassification adjustments relating to components of other comprehensive income

	2012 RMB'000	2011 RMB'000
Available-for-sale securities: Changes in fair value recognised during the year	1,113	(1,167)
Net deferred tax credited to other comprehensive income	(278)	292
Net movement in the fair value reserve during the year recognised in other comprehensive income	835	(875)

11 EARNINGS PER SHARE

(a) Basic earnings per share

The calculation of basic earnings per share for the year ended 31 December 2012 is based on the profit attributable to ordinary equity shareholders of the Company of RMB1,518,529,000 (2011: RMB2,225,290,000) and the weighted average number of ordinary shares of 2,815,950,200 (2011: 2,815,950,200) shares in issue during the year.

(b) Diluted earnings per share

On 25 May 2011, the Company had granted 7,300,000 ordinary share options to certain directors and employees, which was vested immediately after granted. These options were not included in the calculation of diluted earnings per share because they are antidilutive for the years ended 31 December 2012 and 2011. Accordingly, diluted earnings per share are the same as the basic earnings per share.

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12 FIXED ASSETS

	Plants and buildings RMB'000	Equipment RMB'000	Motor vehicles and others RMB'000	Construction in progress RMB'000	Sub-total RMB'000	Interests in leasehold land held for own use under operating leases RMB'000	Total fixed assets RMB'000
Cost:							
At 1 January 2011	3,895,640	8,254,283	339,831	1,569,727	14,059,481	1,851,039	15,910,520
Additions	79,986	34,594	54,003	1,847,429	2,016,012	191,997	2,208,009
Transfers	644,154	1,092,498	31,900	(1,768,552)	-	-	-
Additions through business combinations	120,781	169,241	15,339	33,589	338,950	41,635	380,585
Disposals	(18,611)	(98,847)	(18,423)	-	(135,881)	(1,237)	(137,118)
Reclassification	535,592	(450,191)	(85,401)	-	-	-	-
At 31 December 2011	5,257,542	9,001,578	337,249	1,682,193	16,278,562	2,083,434	18,361,996
At 1 January 2012	5,257,542	9,001,578	337,249	1,682,193	16,278,562	2,083,434	18,361,996
Additions	25,193	93,370	33,552	2,789,034	2,941,149	187,306	3,128,455
Transfers	1,163,756	448,621	1,154	(1,613,531)	-	-	-
Additions through business combinations	658,656	525,421	53,574	73,271	1,310,922	301,236	1,612,158
Disposals	(21,001)	(29,641)	(7,911)	-	(58,553)	-	(58,553)
Reclassification	287,638	(296,220)	8,582	-	-	-	-
At 31 December 2012	7,371,784	9,743,129	426,200	2,930,967	20,472,080	2,571,976	23,044,056
Accumulated depreciation amortisation and impairment:							
At 1 January 2011	(458,199)	(2,225,289)	(95,545)	-	(2,779,033)	(116,245)	(2,895,278)
Charge for the year	(149,036)	(631,659)	(28,236)	-	(808,931)	(44,591)	(853,522)
Impairment loss for the year	(5,264)	(2,385)	(122)	-	(7,771)	-	(7,771)
Written back on disposals	7,438	86,328	10,227	-	103,993	29	104,022
Reclassification	(37,307)	33,878	3,429	-	-	-	-
At 31 December 2011	(642,368)	(2,739,127)	(110,247)	-	(3,491,742)	(160,807)	(3,652,549)
At 1 January 2012	(642,368)	(2,739,127)	(110,247)	-	(3,491,742)	(160,807)	(3,652,549)
Charge for the year	(172,621)	(771,672)	(42,351)	-	(986,644)	(51,679)	(1,038,323)
Written back on disposals	1,749	12,522	3,478	-	17,749	-	17,749
Reclassification	(35,258)	35,859	(601)	-	-	-	-
At 31 December 2012	(848,498)	(3,462,418)	(149,721)	-	(4,460,637)	(212,486)	(4,673,123)
Net book value:							
At 31 December 2012	6,523,286	6,280,711	276,479	2,930,967	16,011,443	2,359,490	18,370,933
At 31 December 2011	4,615,174	6,262,451	227,002	1,682,193	12,786,820	1,922,627	14,709,447

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12 FIXED ASSETS *(continued)*

- (a) All plants, buildings and interests in leasehold land held for own uses under operating leases are located in the PRC. The Group's interests in leasehold land held for own uses under operating leases expire between 20 years and 70 years.
- (b) Certain properties, equipment and interests in leasehold land held for own use under operating leases with an aggregate carrying amount of RMB1,426,465,000 (2011: RMB1,268,284,000) for the year ended 31 December 2012, are pledged to secure bank loans (see note 23) granted to the Group.
- (c) As at the date of this report, the ownership certificates for certain plants and buildings with a carrying amount of RMB366,654,000 have not been obtained (2011: RMB454,213,000).
- (d) Construction in progress represents cement and clinker plants and residual heat generation plants.
- (e) As at the date of this report, the Group is in the process of obtaining construction permits for certain clinker and cement production lines. The carrying amount for these clinker and cement production lines as at 31 December 2012 was RMB2,986,123,000 (2011: RMB1,734,936,000).
- (f) Certain property, plant and equipment which were obsolete, damaged or that could not generate future economic benefits were provided against for impairment for the year ended 31 December 2012 was RMB nil (2011: RMB7,771,000).
- (g) Property, plant and equipment held under finance lease

The Group leases production plant and machinery under finance leases expiring from 1 to 5 years (see note 27). One of the leases is an arrangement that is not in the legal form of a lease, but is accounted for as such based on its terms and conditions (see note 2(a)). None of the leases includes contingent rentals. During the year, additions to fixed assets of the Group financed by new finance leases were RMB84,432,000 (2011: nil). At the end of the reporting period, the carrying amount for the fixed assets held under finance lease was RMB69,506,000 (2011: RMB1,346,000).

- (h) As at 31 December 2012, application for the registration of interests in leasehold land acquired during the year for own use under operating leases with cost of approximately RMB283,720,000 (2011: RMB253,963,000) was still in progress.

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13 INTANGIBLE ASSETS

	Limestone mining rights RMB'000	Customer relationships RMB'000	Trademarks RMB'000	Software and others RMB'000	Total RMB'000
Cost:					
At 1 January 2011	406,548	48,181	85,330	24,452	564,511
Additions	63,768	–	–	2,376	66,144
Additions through business combinations	4,414	–	–	6	4,420
At 31 December 2011	474,730	48,181	85,330	26,834	635,075
At 1 January 2012	474,730	48,181	85,330	26,834	635,075
Additions	87,307	–	–	26,632	113,939
Additions through business combinations	20,803	–	7,192	731	28,726
At 31 December 2012	582,840	48,181	92,522	54,197	777,740
Accumulated amortisation and impairment:					
At 1 January 2011	(137,571)	(17,503)	(23,200)	(12,522)	(190,796)
Amortisation for the year	(36,048)	(9,479)	(5,700)	(2,703)	(53,930)
At 31 December 2011	(173,619)	(26,982)	(28,900)	(15,225)	(244,726)
At 1 January 2012	(173,619)	(26,982)	(28,900)	(15,225)	(244,726)
Amortisation for the year	(42,050)	(8,300)	(6,779)	(3,205)	(60,334)
At 31 December 2012	(215,669)	(35,282)	(35,679)	(18,430)	(305,060)
Net book value:					
At 31 December 2012	367,171	12,899	56,843	35,767	472,680
At 31 December 2011	301,111	21,199	56,430	11,609	390,349

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13 INTANGIBLE ASSETS (continued)

- (a) The limestone mining rights which are granted from the respective land bureaux are valid for a period of 2 to 40 years. The limestone mines are located in Shandong, Liaoning and Shanxi provinces and Inner Mongolia.

As at the date of this report, the ownership certificates for certain limestone mining rights with a carrying amount of RMB128,031,000 have not been obtained (2011: RMB51,778,000).

- (b) The customer relationships amounting to RMB12,899,000 are non-contractual customer relationships acquired through acquisitions of Chifeng Yuanhang Cement Co., Ltd. ("Chifeng Yuanhang") in September 2010. They are amortised over five years based on the Group's estimate on how long the Group could retain the customers.
- (c) Trademarks represent valuation of "千山", "工源", "远航" and "渤海" brands acquired through acquisitions of Liaoyang Qianshan Cement Co., Ltd. ("Qianshan Cement") and Liaoning Shanshui Gongyuan Cement Co., Ltd. ("Gongyuan Cement") in December 2007, Chifeng Yuanhang in September 2010 and Bohai Cement in April 2012.

According to the resolution of the Board of Directors of the Group, trademarks of "千山" and "工源" would be phased out in ten years and trademark of "渤海" would be phased out in one year. Management considers the estimated useful lives of trademarks are ten years and one year, respectively, though their legal rights are renewable.

Due to the good reputation of "远航" brand in the local area, the Board of Directors of the Group assess that the useful life of "远航" brand is indefinite. The carrying amount of "远航" brand as at 31 December 2012 is RMB22,230,000.

14 GOODWILL

	Note	2012 RMB'000	2011 RMB'000
Cost			
At 1 January		1,297,770	991,328
Additions	33	534,976	306,442
At 31 December		1,832,746	1,297,770

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14 GOODWILL (continued)

Impairment tests for cash-generating units containing goodwill

As set out in IAS 36 *Impairment of assets*, cash generating units are the smallest identifiable Group of assets that generate cash inflows from continuing use that are largely independent of the cash flows from other assets. For the purpose of impairment testing of goodwill, goodwill is allocated to a group of cash-generating units (being subsidiaries acquired in each acquisition). Such group of cash-generating units represents the lowest level within the Group at which the goodwill is monitored for internal management purposes and also is within the segment determined in accordance with IFRS 8 *Operating segments*.

The recoverable amounts of the cash-generating unit are determined based on value in use calculations. These calculations use cash flow projections based on financial budgets approved by management covering a five-year period, and with a discount rate of 15.14%. One major assumption is annual growth rates in revenue which vary among different subsidiaries. The growth rates are based on the subsidiaries' growth forecasts and the average long-term growth rate for the relevant industry. Another key assumption for the value-in-use calculations is the stable budgeted gross margin, which is determined based on the subsidiaries' past performance and its expectation for market development. Management believes that any reasonably possible change in any of these assumptions would not cause the aggregate carrying amount of each subsidiary to exceed its recoverable amount. The discount rates used are pre-tax and reflect specific risks relating to the Group.

15 OTHER FINANCIAL ASSETS

	Note	2012 RMB'000	2011 RMB'000
Available-for-sale securities, at fair value	(a)	6,338	5,225
Unquoted equity investments in non-listed companies	(b)	54,260	1,260
Loans to an associate	(c)	66,193	88,598
Loans due from a third party	(d)	544,034	–
		670,825	95,083

Notes:

- (a) Available-for-sale securities are valued with reference to the trading price at the end of the reporting period.
- (b) Unquoted equity investments, representing equity investment in the PRC non-listed companies, are subsequently measured at cost less impairment at the end of each reporting period, because the range of reasonable fair value estimates is so significant that the directors of the Company are of the opinion that their fair values can not be measured reliably.

During the year 2012, the Group acquired 15% equity interest in Dongping CUCC Meijing Cement Co., Ltd ("Dongping CUCC") for a consideration of RMB53,000,000. Dongping CUCC is located in Tai'an City, Shandong Province and is principally engaged in the production and sales of cement.

- (c) The loan to an associate is unsecured, bears interest at one-year PRC bank loan interest rate of 6.15% (2011: 6.10%) and have no fixed repayment terms.
- (d) Loans due from a third party of RMB544,034,000 represent an advance from Bohai Cement to a third party. The advance which is unsecured bears interest at the average monthly bank loan interest rate of Bohai Cement.

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16 INVESTMENT IN AN ASSOCIATE

	2012 RMB'000	2011 RMB'000
Share of net assets	96,971	65,872

As at 31 December 2012, the Group held an investment in the following associate:

Name of associate	Place and date of incorporation	Principal activities	Registered capital	Paid-in capital	Proportion of ownership interest	
					Direct	Indirect
Dong'e Shanshui Dongchang Cement Co., Ltd. ("Dong'e Shanshui")	Shandong, PRC 2 February 2010	Production and sales of cement, clinker and related products	RMB100,000,000	RMB79,600,000	-	49%

Summary of financial information on the associate is as follows:

	Assets RMB'000	Liabilities RMB'000	Equity RMB'000	Revenue RMB'000	Profit for the year RMB'000
2012					
100 percent	373,223	175,323	197,900	376,540	63,467
Group's effective interest	182,879	85,908	96,971	184,505	31,099
2011					
100 percent	359,201	224,768	134,433	251,475	34,878
Group's effective interest	176,008	110,136	65,872	123,223	17,090

17 INVESTMENTS IN SUBSIDIARIES

	The Company	
	2012 RMB'000	2011 RMB'000
Unlisted shares, at cost	413,248	413,248

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17 INVESTMENTS IN SUBSIDIARIES (continued)

The following list contains only the particulars of subsidiaries which principally affected the results, assets or liabilities of the Group. The class of shares held is ordinary unless otherwise stated.

Name of Company	Place and date of incorporation/ establishment	Issued and fully paid share capital/ registered capital	Proportion of ownership interest			Principal activities
			Group's effective interest	Held by the Company	Held by sub-sidiaries	
(a) Enterprise established in Hong Kong						
China Shanshui Cement Group (Hong Kong) Company Limited ("Shanshui Cement Hong Kong") 中國山水水泥集團有限公司	Hong Kong, PRC 25 January 2005	HKD10,000	100.00	100.00	–	Investment holding
China Pioneer Cement (Hong Kong) Company Limited ("Pioneer Cement") 中國先鋒水泥(香港)有限公司	Hong Kong, PRC 25 January 2005	HKD0.01	100.00	–	100.00	Investment holding
(b) Enterprise established outside the PRC						
Continental Cement Corporation 康達水泥有限公司	British Virgin Islands 30 May 2000	USD100	100.00	–	100.00	Investment holding
American Shanshui Development INC. 美國山水發展公司	Delaware, U.S.A 28 June 2012	USD0.00	100.00	–	100.00	Selling agent of cement product and building materials
(c) Wholly foreign owned enterprises established in the PRC						
Shandong Shanshui Cement Group Co., Ltd. ("Shandong Shanshui") 山東山水水泥集團有限公司	Shandong, PRC 10 August 2001	Registered capital of RMB3,633,000,000 and paid-in capital RMB3,623,028,752	100.00	–	100.00	Investment holding
Kangda Cement 康達(山東)水泥有限公司	Shandong, PRC 6 April 2002	USD11,980,000	100.00	–	100.00	Production and sales of clinker
Continental (Shandong) Cement Product Manufacturing Corporation ("Kangda Products") 康達(山東)水泥製品有限公司	Shandong, PRC 6 April 2002	USD20,484,500	100.00	–	100.00	Production and sales of cement
Continental (Shandong) Cement Mining Corporation ("Kangda Mining") 康達(山東)水泥礦產品有限公司	Shandong, PRC 6 April 2002	USD7,101,000	100.00	–	100.00	Mining, storage and sales of limestone

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17 INVESTMENTS IN SUBSIDIARIES (continued)

Name of Company	Place and date of incorporation/ establishment	Issued and fully paid share capital/ registered capital	Proportion of ownership interest			Principal activities
			Group's effective interest	Held by the Company	Held by subsidiaries	
(d) Sino-foreign equity joint venture enterprises established in the PRC						
Pingyin Shanshui Cement Co., Ltd. ("Pingyin Shanshui") 平陰山水水泥有限公司	Shandong, PRC 1 August 2003	RMB178,000,000	98.97	–	99.65	Production and sales of cement and clinker
Anqiu Shanshui Cement Co., Ltd. ("Anqiu Shanshui") 安丘山水水泥有限公司	Shandong, PRC 4 August 2003	RMB152,000,000	99.06	–	99.76	Production and sales of cement and clinker
Weihai Shanshui Cement Co., Ltd. ("Weihai Shanshui") 威海山水水泥有限公司	Shandong, PRC 25 March 2008	USD24,000,000	100.00	–	100.00	Production and sales of cement and concrete
Dandong Shanshui Gongyuan Cement Co., Ltd. 丹東山水工源水泥有限公司	Liaoning, PRC 31 March 2008	USD12,000,000	100.00	–	100.00	Production and sales of cement
Qingdao Shanshui Chuangxin Cement Co., Ltd. ("Qingdao Chuangxin") 青島山水創新水泥有限公司	Shandong, PRC 25 April 2008	USD28,000,000	100.00	–	100.00	Production and sales of cement
Shenyang Shanshui Gongyuan Cement Co., Ltd. 瀋陽山水工源水泥有限公司	Liaoning, PRC 9 July 2008	USD12,000,000	100.00	–	100.00	Production and sales of cement
Linqu Shanshui Cement Co., Ltd. ("Linqu Shanshui") 臨朐山水水泥有限公司	Shandong, PRC 18 July 2008	Registered capital of USD25,000,000 and paid-in capital USD24,990,700	100.00	–	100.00	Production and sales of cement and clinker
Zaozhuang Chuang-xin Shanshui Cement Co., Ltd. ("Zaozhuang Chuangxin") 棗莊創新山水水泥有限公司	Shandong, PRC 5 September 2008	USD30,000,000	100.00	–	100.00	Production and sales of cement and clinker
Linqu Shanshui Building Material Aggregate Co., Ltd. 臨朐山水建材骨料有限公司	Shandong, PRC 27 December 2012	Registered capital of USD5,060,000 and paid-in capital USD0.00	100.00	–	100.00	Production and sales of concrete aggregate

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17 INVESTMENTS IN SUBSIDIARIES (continued)

Name of Company	Place and date of incorporation/ establishment	Issued and fully paid share capital/ registered capital	Proportion of ownership interest			Principal activities
			Group's effective interest	Held by the Company	Held by subsidiaries	
(e) Domestic companies established in the PRC						
Owned by Shandong Shanshui Cement Group Company Limited						
Qianshan Cement 遼陽千山水泥有限責任公司	Liaoning, PRC 5 June 1989	RMB98,840,700	73.00	–	73.00	Production and sales of cement and clinker
Shandong Cement Factory Co., Ltd. 山東水泥廠有限公司	Shandong, PRC 3 April 1990	RMB182,000,000	99.00	–	99.00	Production and sales of cement and concrete; production of limestone
Guangrao Shanshui Cement Co., Ltd. 廣饒山水水泥有限公司	Shandong, PRC 8 May 1998	RMB18,760,000	70.00	–	70.00	Production and sales of cement
Gongyuan Cement 遼寧山水工源水泥有限公司	Liaoning, PRC 13 July 1998	RMB1,000,000,000	100.00	–	100.00	Production and sales of cement and related products
Chifeng Yuanhang 赤峰山水遠航水泥有限公司	Inner Mongolia, PRC 5 August 2000	RMB66,150,000	97.00	–	97.00	Production and sales of cement and related products
Jinan Shi-ji Chuang-xin Cement Co., Ltd. 濟南世紀創新水泥有限公司	Shandong, PRC 17 January 2002	RMB41,460,000	95.18	–	95.18	Production and sales of cement and related products
Shandong Shanshui Heavy Industries Co., Ltd. 山東山水重工有限公司	Shandong, PRC 12 March 2002	RMB100,000,000	99.98	–	99.98	Installation of equipment and spare parts of cement machines
Tianjin Tianhui Cement Co., Ltd. 天津市天輝水泥有限公司	Tianjin, PRC 22 July 2002	RMB16,000,000	100.00	–	100.00	Production and sales of cement and related products
Changle Shanshui Cement Co., Ltd. 昌樂山水水泥有限公司	Shandong, PRC 30 July 2002	RMB24,700,000	99.00	–	99.00	Production and sales of cement and concrete; production of limestone

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17 INVESTMENTS IN SUBSIDIARIES *(continued)*

Name of Company	Place and date of incorporation/ establishment	Issued and fully paid share capital/ registered capital	Proportion of ownership interest			Principal activities
			Group's effective interest	Held by the Company	Held by sub-sidiaries	
(e) Domestic companies established in the PRC <i>(continued)</i>						
Owned by Shandong Shanshui Cement Group Company Limited <i>(continued)</i>						
Yantai Shanshui Cement Co., Ltd. 煙台山水水泥有限公司	Shandong, PRC 22 November 2002	RMB155,500,000	100.00	–	100.00	Production and sales of cement
Jinan Shanshui Wuliugang Co., Ltd. 濟南山水物流港有限公司	Shandong, PRC 28 March 2003	RMB10,000,000	99.00	–	99.00	Logistic service and sales of coal
Binzhou Shanshui Cement Co., Ltd. 濱州山水水泥有限公司	Shandong, PRC 30 July 2003	RMB5,000,000	99.00	–	99.00	Production and sales of cement
Shandong Shanshui Cement Industrial Design Development Co., Ltd. 山東山水水泥工業設計開發有限公司	Shandong, PRC 1 August 2003	RMB6,000,000	90.00	–	90.00	Development, manufacture, sales and technical support of cement related equipments, and consultation service
Liaocheng Shanshui Cement Co., Ltd. 聊城山水水泥有限公司	Shandong, PRC 1 August 2003	RMB10,000,000	99.00	–	99.00	Production and sales of cement and concrete
Gucheng Shanshui Cement Co., Ltd. 故城山水水泥有限公司	Hebei, PRC 4 August 2003	RMB5,000,000	99.00	–	99.00	Production and sales of cement
Dongying Shanshui Cement Co., Ltd. 東營山水水泥有限公司	Shandong, PRC 4 August 2003	RMB5,000,000	99.00	–	99.00	Production and sales of cement
Zibo Shanshui Cement Co., Ltd. 淄博山水水泥有限公司	Shandong, PRC 5 August 2003	RMB60,000,000	99.00	–	99.00	Production and sales of cement, clinker and limestone
Liaocheng Meijing Zhongyuan Cement Co., Ltd. 聊城美景中原水泥有限公司	Shandong, PRC 5 August 2003	RMB20,000,000	100.00	–	100.00	Production and sales of cement and clinker

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17 INVESTMENTS IN SUBSIDIARIES *(continued)*

Name of Company	Place and date of incorporation/ establishment	Issued and fully paid share capital/ registered capital	Proportion of ownership interest			Principal activities
			Group's effective interest	Held by the Company	Held by subsidiaries	
(e) Domestic companies established in the PRC <i>(continued)</i>						
Owned by Shandong Shanshui Cement Group Company Limited <i>(continued)</i>						
Weifang Shanshui Cement Co., Ltd. ("Weifang Shanshui") 濰坊山水水泥有限公司	Shandong, PRC 29 December 2003	RMB50,000,000	100.00	–	100.00	Production and sales of cement, limestone and concrete
Qingdao Shanshui Hengtai Cement Co., Ltd. 青島山水恒泰水泥有限公司	Shandong, PRC 10 June 2004	RMB3,000,000	100.00	–	100.00	Production and sales of cement and related products
Zibo Shuangfeng Shanshui Cement Co., Ltd. 淄博雙鳳山水水泥有限公司	Shandong, PRC 1 July 2004	RMB10,000,000	99.00	–	99.00	Production and sales of cement
Zaozhuang Shanshui Cement Co., Ltd. 棗莊山水水泥有限公司	Shandong, PRC 28 July 2004	RMB70,000,000	100.00	–	100.00	Production and sales of cement and clinker
Jining Shanshui Cement Co., Ltd. 濟寧山水水泥有限公司	Shandong, PRC 21 January 2005	RMB100,000,000	100.00	–	100.00	Production and sales of cement, clinker, concrete, limestone and related products
Weifang Shanshui Packaging Products Co., Ltd. 濰坊山水包裝製品有限公司	Shandong, PRC 30 August 2005	RMB500,000	99.90	–	100.00	Production and sales of cement packaging materials
Rushan Shanshui Cement Co., Ltd. 乳山山水水泥有限公司	Shandong, PRC 17 November 2005	RMB5,000,000	67.00	–	67.00	Production and sales of cement and related products
Juye Shanshui Cement Co., Ltd. 巨野山水水泥有限公司	Shandong, PRC 17 May 2006	RMB10,000,000	99.96	–	100.00	Production and sales of cement
Yishui Shanshui Cement Co., Ltd. 沂水山水水泥有限公司	Shandong, PRC 28 September 2007	RMB128,700,000	99.38	–	99.38	Production and sales of clinker and limestone

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17 INVESTMENTS IN SUBSIDIARIES (continued)

Name of Company	Place and date of incorporation/ establishment	Issued and fully paid share capital/ registered capital	Proportion of ownership interest			Principal activities
			Group's effective interest	Held by the Company	Held by sub-sidiaries	
(e) Domestic companies established in the PRC (continued)						
Owned by Shandong Shanshui Cement Group Company Limited (continued)						
Kenli Shanshui Cement Co., Ltd. 墾利山水水泥有限公司	Shandong, PRC 21 December 2007	RMB12,000,000	90.00	–	90.00	Production and sales of cement
Qingdao Huading Building Material Co., Ltd. 青島華鼎建材有限公司	Shandong, PRC 24 January 2008	RMB20,000,000	100.00	–	100.00	Production and sales of concrete
Weifang Ningshi Building Material Co., Ltd. 濰坊凝石建材有限公司	Shandong, PRC 16 May 2008	RMB20,000,000	100.00	–	100.00	Production and sales of cement
Yishui Chuangxin Shanshui Cement Co., Ltd. 沂水創新山水水泥有限公司	Shandong, PRC 2 June 2009	RMB10,000,000	100.00	–	100.00	Production and sales of cement
Qingdao Shanshui Jianxin Cement Co., Ltd. 青島山水建新水泥有限公司	Shandong, PRC 18 June 2009	RMB20,000,000	100.00	–	100.00	Production and sales of cement
Weifang Binhai Shanshui Cement Co., Ltd. 濰坊濱海山水水泥有限公司	Shandong, PRC 4 August 2009	RMB42,000,000	100.00	–	100.00	Production and sales of cement
Tianjin Shanshui Cement Co., Ltd. 天津山水水泥有限公司	Tianjin, PRC 26 August 2009	RMB100,000,000	100.00	–	100.00	Production and sales of cement
Shanxian Shanshui Cement Co., Ltd. 單縣山水水泥有限公司	Shandong, PRC 27 August 2009	RMB60,000,000	100.00	–	100.00	Production and sales of cement
Caoxian Shanshui Cement Co., Ltd. 曹縣山水水泥有限公司	Shandong, PRC 28 August 2009	RMB22,000,000	100.00	–	100.00	Production and sales of cement
Bozhou Shanshui Cement Co., Ltd. 亳州山水水泥有限公司	Anhui, PRC 3 September 2009	RMB40,000,000	100.00	–	100.00	Establishment of cement production line
Bengbu Shanshui Cement Co., Ltd. 蚌埠山水水泥有限公司	Anhui, PRC 4 September 2009	RMB30,000,000	100.00	–	100.00	Establishment of cement production line

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17 INVESTMENTS IN SUBSIDIARIES (continued)

Name of Company	Place and date of incorporation/ establishment	Issued and fully paid share capital/ registered capital	Proportion of ownership interest			Principal activities
			Group's effective interest	Held by the Company	Held by subsidiaries	
(e) Domestic companies established in the PRC (continued)						
Owned by Shandong Shanshui Cement Group Company Limited (continued)						
Weishan Shanshui Cement Co., Ltd. 微山山水水泥有限公司	Shandong, PRC 28 September 2009	RMB100,000,000	100.00	-	100.00	Production and sales of cement and clinker
Shanxi Shanshui Cement Co., Ltd. ("Shanxi Shanshui") 山西山水水泥有限公司	Shanxi, PRC 25 December 2009	RMB1,559,000,000	100.00	-	100.00	Sales of cement and cement related products
Laoling Shanshui Cement Co., Ltd. 樂陵山水水泥有限公司	Shandong, PRC 9 February 2010	RMB30,000,000	100.00	-	100.00	Production and sales of cement and related products
Qingdao Huading New Building Material Co., Ltd. 青島華鼎建築新材料有限公司	Shandong, PRC 10 February 2010	RMB16,103,200	100.00	-	100.00	Production and sales of concrete
Dezhou Zhucheng Concrete Co., Ltd. 德州築城商品混凝土有限公司	Shandong, PRC 2 March 2010	RMB10,000,000	100.00	-	100.00	Production and sales of concrete
Weifang Wanda Building Materials Co., Ltd. 濰坊萬達建材有限公司	Shandong, PRC 17 March 2010	RMB10,000,000	100.00	-	100.00	Production and sales of concrete
Kashi Shanshui Cement Co., Ltd. 喀什山水水泥有限公司	Xinjiang, PRC 17 August 2010	RMB500,000,000	100.00	-	100.00	Production and sales of cement
Dezhou Tianqi Concrete Co., Ltd. 德州天祺商品混凝土有限公司	Shandong, PRC 31 August 2010	RMB10,000,000	60.00	-	60.00	Production and sales of concrete
Shenxian Shanshui Cement Co., Ltd. 莘縣山水水泥有限公司	Shandong, PRC 22 October 2010	RMB10,000,000	100.00	-	100.00	Production and sales of cement and cement related products
Shandong Shanshui Building Materials Co., Ltd. 山東山水建築材料有限公司	Shandong, PRC 2 March 2011	RMB300,000,000	100.00	-	100.00	Production and sales of building materials and related products

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17 INVESTMENTS IN SUBSIDIARIES (continued)

Name of Company	Place and date of incorporation/ establishment	Issued and fully paid share capital/ registered capital	Proportion of ownership interest			Principal activities
			Group's effective interest	Held by the Company	Held by subsidiaries	
(e) Domestic companies established in the PRC (continued)						
Owned by Shandong Shanshui Cement Group Company Limited (continued)						
Huixian Shanshui Cement Co., Ltd. 輝縣山水水泥有限公司	Henan, PRC 30 June 2011	RMB100,000,000	100.00	–	100.00	Establishment of cement production line
Linqing Shanshui Cement Co., Ltd. 臨清山水水泥有限公司	Shandong, PRC 4 July 2011	RMB2,000,000	100.00	–	100.00	Production and sales of cement and cement products related
Zhoukou Shanshui Pipeline Co., Ltd. 周口山水管道有限公司	Henan, PRC 22 August 2011	RMB30,000,000	100.00	–	100.00	Production and sales of cement and cement related products
Dongming Shanshui Cement Co., Ltd. 東明山水水泥有限公司	Shandong, PRC 20 March 2012	RMB5,000,000	100.00	–	100.00	Production and sales of cement
Jiaxiang Shanshui Aggregate Co., Ltd. 嘉祥山水骨料有限公司	Shandong, PRC 10 October 2012	RMB10,000,000	100.00	–	100.00	Production and sales of concrete aggregate
Owned by Gongyuan Cement						
Huludao Bohai Railway Co., Ltd. 葫蘆島渤海鐵路股份有限公司	Liaoning, PRC 17 July 1993	RMB52,000,000	50.917	–	72.739	Development and maintenance of special Railway-lines
Tongliao Shanshui Gongyuan Cement Co., Ltd. 通遼山水工源水泥有限公司	Inner Mongolia, PRC 2 April 2004	RMB25,000,000	100.00	–	100.00	Production and sales of cement
Chaoyang Shanshui Dongxin Cement Co., Ltd. 朝陽山水東鑫水泥有限公司	Liaoning, PRC 22 March 2005	RMB180,000,000	80.00	–	80.00	Production and sales of cement; import and export of commodities and tech; housing leasing

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17 INVESTMENTS IN SUBSIDIARIES *(continued)*

Name of Company	Place and date of incorporation/ establishment	Issued and fully paid share capital/ registered capital	Proportion of ownership interest			Principal activities
			Group's effective interest	Held by the Company	Held by sub-sidiaries	
(e) Domestic companies established in the PRC <i>(continued)</i>						
Owned by Gongyuan Cement <i>(continued)</i>						
Bohai Cement 渤海水泥(葫蘆島)有限公司	Liaoning, PRC 29 August 2005	RMB74,000,000	70.00	–	70.00	Production and sales of cement, clinker and related products; exploitation and sales of limestone
Zhalaiti Qi Shanshui Cement Co., Ltd. 扎賚特旗山水水泥有限公司	Inner Mongolia, PRC 17 January 2006	RMB65,000,000	90.00	–	90.00	Production and sales of cement
Yingkou Shanshui Cement Co., Ltd. 營口山水水泥有限公司	Liaoning, PRC 5 December 2006	RMB30,000,000	100.00	–	100.00	Production and sales of cement
Dalian Shanshui Cement Co., Ltd. 大連山水水泥有限公司	Liaoning, PRC 17 August 2007	RMB180,000,000	100.00	–	100.00	Production and sales of cement, clinker and related products
Benxi Shanshui Gongyuan Transportation Co., Ltd. 本溪山水工源汽車運輸有限公司	Liaoning, PRC 26 February 2008	RMB360,000	100.00	–	100.00	Transportation services
Benxi Shanshui Mining Co., Ltd. 本溪山水礦業有限公司	Liaoning, PRC 18 February 2009	RMB500,000	100.00	–	100.00	Mining and sales of limestone
Kazuo Congyuanhao Cement Co., Ltd. 喀左叢元號水泥有限責任公司	Liaoning, PRC 2 April 2009	RMB90,000,000	80.00	–	100.00	Production and sales of cement and clinker
Panjin Shanshui Cement Co., Ltd. 盤錦山水水泥有限公司	Liaoning, PRC 1 September 2009	RMB20,000,000	100.00	–	100.00	Production and sales of cement
Wulanhaote Shanshui Cement Co., Ltd. 烏蘭浩特山水水泥有限公司	Inner Mongolia, PRC 13 November 2009	RMB5,000,000	90.00	–	90.00	Production and sales of cement

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17 INVESTMENTS IN SUBSIDIARIES *(continued)*

Name of Company	Place and date of incorporation/ establishment	Issued and fully paid share capital/ registered capital	Proportion of ownership interest			Principal activities
			Group's effective interest	Held by the Company	Held by subsidiaries	
(e) Domestic companies established in the PRC <i>(continued)</i>						
Owned by Gongyuan Cement <i>(continued)</i>						
Alu Kerqin Qi Shanshui Cement Co., Ltd. 阿魯科爾沁旗山水水泥有限公司	Inner Mongolia, PRC 23 December 2009	RMB76,470,000	85.00	–	85.00	Production and sales of cement and clinker
Balinyou Qi Shanshui Cement Co., Ltd. 巴林右旗山水水泥有限公司	Inner Mongolia, PRC 19 March 2010	RMB20,000,000	100.00	–	100.00	Production and sales of cement
Huolin Guole Shanshui Cement Co., Ltd. 霍林郭勒山水水泥有限公司	Inner Mongolia, PRC 19 April 2010	RMB20,000,000	100.00	–	100.00	Production and sales of cement
Bohai Cement (Jinzhou) Co., Ltd. 渤海水泥(錦州)有限公司	Liaoning, PRC 5 July 2010	RMB20,000,000	45.50	–	65.00	Production and sales of cement, concrete and related products
Benxi Shanshui Cement Co., Ltd. 本溪山水水泥有限公司	Liaoning, PRC 14 March 2011	RMB50,000,000	100.00	–	100.00	Production and sales of cement and related products; Loading and unloading services
Keyouzhong Qi Shanshui Cement Co., Ltd. 科右中旗山水水泥有限公司	Inner Mongolia, PRC 7 April 2011	RMB30,000,000	100.00	–	100.00	Production and sales of cement
Benxi Shanshui Shiye Co., Ltd. 本溪山水實業有限公司	Liaoning, PRC 2 June 2011	RMB6,000,000	100.00	–	100.00	Installation and maintenance of equipment and spare parts of cement machines; building projects

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17 INVESTMENTS IN SUBSIDIARIES (continued)

Name of Company	Place and date of incorporation/ establishment	Issued and fully paid share capital/ registered capital	Proportion of ownership interest			Principal activities
			Group's effective interest	Held by the Company	Held by sub-sidiaries	
(e) Domestic companies established in the PRC (continued)						
Owned by Gongyuan Cement (continued)						
Baishan Shanshui Cement Co., Ltd. 白山山水水泥有限責任公司	Jilin, PRC 11 November 2011	Registered capital of RMB100,000,000 and paid-in capital RMB70,000,000	70.00	–	70.00	Production and sales of cement and related products; transportation
Aohan Qi Shanshui Cement Co., Ltd. 敖漢旗山水水泥有限公司	Inner Mongolia, PRC 4 January 2012	RMB500,000	80.00	–	80.00	Production and sales of cement and related products
Suizhong Shanshui Bohai Cement Co., Ltd. 綏中山水渤海水泥有限公司	Liaoning, PRC 29 March 2012	RMB20,000,000	70.00	–	100.00	Establishment of cement production line
Owned by Shanxi Shanshui Cement Co., Ltd.						
Taiyuan Shanshui Cement Co., Ltd. 太原山水水泥有限公司	Shanxi, PRC 27 October 1999	RMB61,224,500	60.00	–	60.00	Production and sales of cement
Jincheng Shanshui Heju Cement Co., Ltd. 晉城山水合聚水泥有限公司	Shanxi, PRC 25 July 2006	RMB240,000,000	90.00	–	90.00	Establishment of cement production line
Lvliang Yilong Cement Co., Ltd. 呂梁億龍水泥有限公司	Shanxi, PRC 16 November 2007	RMB170,000,000	90.00	–	90.00	Establishment of cement and clinker
Yulin Shanshui Cement Co., Ltd. 榆林山水水泥有限公司	Shaanxi, PRC 7 August 2008	RMB60,000,000	62.00	–	62.00	Production and sales of cement and related products
Hequ Zhongtianlong Cement Co., Ltd. 河曲縣中天隆水泥有限公司	Shanxi, PRC 31 August 2009	RMB80,000,000	68.00	–	68.00	Production and sales of cement and clinker
Wuxiang Shanshui Cement Co., Ltd. 武鄉山水水泥有限公司	Shanxi, PRC 4 November 2009	RMB75,490,000	55.00	–	55.00	Production and sales of cement and clinker

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Name of Company	Place and date of incorporation/ establishment	Issued and fully paid share capital/ registered capital	Proportion of ownership interest			Principal activities
			Group's effective interest	Held by the Company	Held by sub-sidiaries	
(e) Domestic companies established in the PRC <i>(continued)</i>						
Owned by Shanxi Shanshui Cement Co., Ltd. <i>(continued)</i>						
Jincheng Shanshui Cement Co., Ltd. 晉城山水水泥有限公司	Shanxi, PRC 22 January 2010	RMB150,000,000	85.00	–	85.00	Production and sales of cement and clinker
Yulin Shanshui environmental Building Materials Co., Ltd. 榆林山水環保健材有限公司	Shaanxi, PRC 18 February 2011	RMB80,400,000	85.00	–	85.00	Production and sales of cement and related products
Linfen Shanshui Cement Co., Ltd. 臨汾山水水泥有限公司	Shanxi, PRC 13 May 2011	RMB200,000,000	90.00	–	90.00	Establishment of cement production line
Shuozhou Shanshui New Era Cement Co., Ltd. 朔州山水新時代水泥有限公司	Shanxi, PRC 10 June 2011	RMB160,000,000	75.00	–	75.00	Establishment of cement and related products production line
Owned by Kashi Shanshui Cement Co., Ltd.						
Shule Shanshui Cement Co., Ltd. 疏勒山水水泥有限公司	Xinjiang, PRC 24 August 2010	RMB20,000,000	100.00	–	100.00	Production and sales of cement and concrete
Yingjisha Shanshui Cement Co., Ltd. 英吉沙山水水泥有限公司	Xinjiang, PRC 24 August 2010	RMB232,000,000	100.00	–	100.00	Production and sales of cement, concrete and clinker
Shache Shanshui Cement Co., Ltd. 莎車山水水泥有限公司	Xinjiang, PRC 14 October 2010	RMB20,000,000	100.00	–	100.00	Production and sales of cement and concrete
Bachu Shanshui Cement Co., Ltd. 巴楚山水水泥有限公司	Xinjiang, PRC 3 August 2011	RMB100,000,000	100.00	–	100.00	Production and sales of cement and concrete
Xinjiang Balikun Shanshui Mining Co., Ltd. 新疆巴里坤山水礦業有限公司	Xinjiang, PRC 18 April 2012	RMB10,000,000	100.00	–	100.00	Oil shale, gypsum and other minerals investment

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18 OTHER LONG-TERM ASSETS

	The Group		The Company
	2012 RMB'000	2011 RMB'000	2012 RMB'000
Cost:			
At 1 January	106,298	147,084	89,198
Additions	59,940	97,298	59,940
Reduction	–	(138,084)	–
At 31 December	166,238	106,298	149,138
Accumulated amortisation and impairment:			
At 1 January	(16,715)	(67,549)	(10,714)
Amortisation for the year	(35,494)	(20,315)	(29,795)
Impairment for the year	–	(66,935)	–
Reduction	–	138,084	–
At 31 December	(52,209)	(16,715)	(40,509)
Net book value:	114,029	89,583	108,629

Other long-term assets as at 31 December 2012 represent the transaction costs of the corporate bonds issued by the Group. These transaction costs have been amortising as an expense over the period of the corporate bonds.

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19 INVENTORIES

(a) Inventories in the statement of financial position comprise:

	2012 RMB'000	2011 RMB'000
Raw materials	598,265	807,862
Semi-finished goods	515,907	482,604
Finished goods	301,538	383,225
Spare parts	378,577	250,698
	<u>1,794,287</u>	<u>1,924,389</u>

(b) The analysis of the amount of inventories recognised as an expense and included in profit or loss is as follows:

	2012 RMB'000	2011 RMB'000
Carrying amount of inventories sold	12,047,101	11,785,862
Write-down of inventories	3,188	2,277
Reversal of write-down of inventories	(624)	(5,308)
	<u>12,049,665</u>	<u>11,782,831</u>

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20 TRADE AND BILLS RECEIVABLE

	Note	2012 RMB'000	2011 RMB'000
Bills receivable		1,153,590	1,117,960
Trade debtors		594,232	592,564
Less: allowance for doubtful debts	20(b)	(59,732)	(87,020)
		1,688,090	1,623,504

(a) Ageing analysis

As of the end of the reporting period, the ageing analysis of trade debtors and bills receivable (which are included in trade and other receivables), based on the invoice date and net of allowance for doubtful debts, is as follows:

	2012 RMB'000	2011 RMB'000
Within 3 months	1,432,777	1,321,306
3 to 6 months	101,155	90,500
6 to 12 months	58,600	182,275
Over 12 months	155,290	116,443
	1,747,822	1,710,524

All of the trade and bills receivable (net of impairment losses for bad and doubtful debts) are expected to be recovered within one year. The detailed credit policy of bills receivable and trade debtors are set out in note 34(a).

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20 TRADE AND BILLS RECEIVABLE *(continued)*

(b) Impairment of trade and bills receivable

Impairment losses in respect of trade and bills receivable are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against trade and bills receivable directly (see note 1(n)(i)).

The movement in the allowance for doubtful debts during the year is as follows:

	2012 RMB'000	2011 RMB'000
At 1 January	87,020	54,173
Impairment loss recognised	16,365	46,375
Uncollectible amounts written off	(14,211)	(3,648)
Reversal of doubtful debt	(29,442)	(9,880)
	<hr/>	<hr/>
At 31 December	59,732	87,020

At 31 December 2012, the Group's trade and bills receivable of RMB66,723,000 (2011: RMB92,869,000) were individually determined to be impaired. The individually impaired receivables related to customers that were in financial difficulties and management assessed that only a portion of the receivables is expected to be recovered. The Group does not hold any collateral over these balances.

(c) Trade and bills receivable that are not impaired

The ageing analysis of trade and bills receivable that are neither individually nor collectively considered to be impaired are as follows:

	2012 RMB'000	2011 RMB'000
Neither past due nor impaired	1,518,775	1,393,694
Overdue within one year	162,324	223,961
	<hr/>	<hr/>
	1,681,099	1,617,655

Receivables that were neither past due nor impaired relate to a wide range of customers for whom there was no recent history of default.

Receivables that were past due but not impaired relate to a number of customers that have a good credit track record with the Group. Based on past experience, management believes that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable. The Group does not hold any collateral over these balances.

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(Expressed in Renminbi unless otherwise indicated)

21 OTHER RECEIVABLES AND PREPAYMENTS

	Note	2012 RMB'000	2011 RMB'000
Prepayments for raw materials		70,496	123,757
Prepayments for long-lived assets		873,278	550,825
VAT recoverable		391,163	313,087
Amount due from related parties	36(c)	2,964	2,999
Amount due from third parties		339,752	658,532
Others		23,415	14,094
		1,701,068	1,663,294

22 CASH AND CASH EQUIVALENTS

(a) Cash and cash equivalents comprise:

	Note	The Group		The Company	
		2012 RMB'000	2011 RMB'000	2012 RMB'000	2011 RMB'000
Cash at bank and in hand		1,083,220	3,008,332	399,840	1,155,639
Pledged bank deposits	(i)	41,054	70,238	—	—
		1,124,274	3,078,570	399,840	1,155,639
Less: Pledged bank deposits		(41,054)	(70,238)	—	—
Cash and cash equivalents		1,083,220	3,008,332	399,840	1,155,639

Notes:

- (i) Cash deposits of RMB41,054,000 as at 31 December 2012 (2011: RMB70,238,000) were pledged to banks as security for certain of the Group's banking facilities in relation to bills payable (see note 24). The pledged bank deposits will be released upon the expiry of the relevant banking facilities.

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(Expressed in Renminbi unless otherwise indicated)

22 CASH AND CASH EQUIVALENTS *(continued)*

(b) Reconciliation of profit before taxation to cash generated from operations:

	Note	2012 RMB'000	2011 RMB'000
Profit before taxation		2,204,989	3,254,001
Adjustments for:			
Depreciation	5(c)	986,644	808,931
Amortisation of land lease premium for property held for own use	5(c)	51,679	44,591
Amortisation of intangible assets	5(c)	60,334	53,972
Amortisation of other long-term assets	5(c)	35,494	20,315
Impairment losses on fixed assets	4	–	7,771
Impairment losses on other long-term assets	4	–	66,935
Finance costs	5(a)	925,434	619,582
Share of profits less losses of an associate	16	(31,099)	(17,090)
Interest income	4	(43,864)	(33,835)
Loss on sale of property, plant and equipment	4	3,562	13,617
Foreign exchange loss/(gain)		17,259	(147)
Equity-settled share-based payment expenses		–	22,129
		4,210,432	4,860,772
Changes in working capital:			
Decrease/(increase) in inventories		324,661	(771,570)
Decrease/(increase) in trade and bills receivable		50,925	(592,201)
Decrease/(increase) in pledged bank deposits		29,184	(4,873)
Decrease/(increase) in other receivables and prepayments		451,400	(532,061)
(Decrease)/increase in trade and bills payable		(390,808)	140,944
Decrease in other payables and accrued expenses		(1,021,896)	(224,871)
Decrease in defined benefit obligations		(11,644)	(13,200)
Decrease in deferred income		(8,871)	(9,985)
Cash generated from operations		3,633,383	2,852,955

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23 LOANS AND BORROWINGS

(a) The analysis of the carrying amount of interest-bearing borrowings is as follows:

	Note	2012 RMB'000	2011 RMB'000
Long-term interest-bearing borrowings:			
Bank loans – Secured	(i)	2,241,100	2,558,000
Bank loans – Unsecured	(ii)	2,180,600	2,354,900
Loan from government – Unsecured	(iii)	9,091	10,000
		<u>4,430,791</u>	<u>4,922,900</u>
Less: Current portion of long-term loans		<u>(1,509,809)</u>	<u>(2,876,200)</u>
Interest-bearing borrowings, less current portion		<u>2,920,982</u>	<u>2,046,700</u>

The long-term borrowings less current portion were repayable as follows:

	2012 RMB'000	2011 RMB'000
After one year but within two years	2,225,109	1,517,200
After two years but within five years	391,327	484,500
After five years	<u>304,546</u>	<u>45,000</u>
Total	<u>2,920,982</u>	<u>2,046,700</u>

	Note	2012 RMB'000	2011 RMB'000
Short-term interest-bearing borrowings:			
Bank loans – Secured	(iv)	277,500	211,000
Bank loans – Unsecured	(ii)	<u>100,000</u>	<u>80,000</u>
		<u>377,500</u>	<u>291,000</u>
Add: Current portion of long-term loans		<u>1,509,809</u>	<u>2,876,200</u>
Short-term and current portion of interest-bearing borrowings:		<u>1,887,309</u>	<u>3,167,200</u>

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(Expressed in Renminbi unless otherwise indicated)

23 LOANS AND BORROWINGS *(continued)*

(a) The analysis of the carrying amount of interest-bearing borrowings is as follows: *(continued)*

Notes:

- (i) The balances were either pledged by certain items of property, plant and equipment and interests in leasehold land held for own use under operating leases as disclosed in note 12, or guaranteed by companies within the Group.
- (ii) Non-current bank loans with amount of RMB2,180,600,000 (2011: RMB2,354,900,000) and current bank loans with amount of RMB100,000,000 (2011: RMB80,000,000) are unsecured loans.
- (iii) The government loan was received by Gongyuan Cement for constructing an environmental friendly production line. The loan is unsecured, bears interest at one-year PRC deposit interest rate plus 0.3% and is repayable equally from 2012 to 2021.
- (iv) All current secured bank loans as at 31 December 2012 were guaranteed by companies within the Group.
- (v) Current secured bank loans carried annual interest rates ranging from 6.00% to 7.22% (2011: 5.38% to 6.89%) for the year ended 31 December 2012. Current unsecured bank loans carried annual interest rates from 6.06% to 7.22% (2011: 5.31% to 6.63%) for the year ended 31 December 2012.

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(Expressed in Renminbi unless otherwise indicated)

23 LOANS AND BORROWINGS *(continued)*

(b) The analysis of the carrying amount of loans from equity shareholders is as follows:

	Note	2012 RMB'000	2011 RMB'000
Long-term loans from equity shareholders – Secured	(i)	229,660	331,199
Less: Current portion of loans from equity shareholders		(100,730)	(100,977)
Loans from equity shareholders, less current portion		<u>128,930</u>	<u>230,222</u>

Notes:

(i) Anqiu Shanshui and Pingyin Shanshui entered into loan agreements with one of the Company's equity shareholders, International Finance Corporation ("IFC"), totalling USD50,000,000 in 2006. The loans bear interest at London Inter Bank Offered Rate ("LIBOR") plus 4% per annum and are repayable bi-annually from 2008 to 2014 and are secured by certain items of property, plant and equipment of the subsidiaries.

Weihai Shanshui, Qingdao Chuangxin, Linqi Shanshui and Zaozhuang Chuangxin entered into loan agreements with IFC, totalling USD50,000,000 in 2010. The loans bear interest at LIBOR plus 4.25% per annum and are repayable bi-annually from 2010 to 2015 and are secured by certain items of property, plant and equipment of the subsidiaries.

24 TRADE AND BILLS PAYABLE

	2012 RMB'000	2011 RMB'000
Trade payables	2,590,142	2,213,579
Bills payable	<u>1,782</u>	<u>76,922</u>
	<u>2,591,924</u>	<u>2,290,501</u>

As at 31 December 2012 and 2011, all trade and bills payable of the Group are repayable on demand except for bills payable which are repayable within 6 months. All trade and bills payable are expected to be settled within one year.

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25 OTHER PAYABLES AND ACCRUED EXPENSES

		The Group	
		2012	2011
Note		RMB'000	RMB'000
Customer deposits and receipts in advance		431,664	403,780
Accrued payroll and welfare		172,785	272,665
Taxes payable other than income tax		152,429	153,008
Staff compensation and termination provisions	28(b)	170,910	175,657
Amount due to related parties	36(c)	496	702
Payable to third parties of acquired subsidiaries		105,754	140,263
Acquisition consideration payable		205,119	586,997
Current portion of long-term payables		55,937	24,437
Accrued expenses and other payables		408,248	354,093
		<u>1,703,342</u>	<u>2,111,602</u>

		The Company	
		2012	2011
Note		RMB'000	RMB'000
Accrued withholding tax for final dividend of year 2008	32(b)	17,245	17,288
Accrued interest expenses		123,142	67,593
Other accrued expenses and payables		258	113,468
		<u>140,645</u>	<u>198,349</u>

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26 CORPORATE BONDS

	2012	2011
	RMB'000	RMB'000
Corporate bonds	8,428,400	5,920,360
Less: Current portion of corporate bonds	(1,000,000)	—
Corporate bonds, less current portion	<u>7,428,400</u>	<u>5,920,360</u>

Shandong Shanshui issued two three-year corporate bonds of RMB1 billion and RMB0.9 billion to corporate investors in the PRC debenture market on 11 October 2010 and 25 March 2011 respectively. These three-year corporate bonds bear fixed interest rates of 4.2% and 5.78% per annum, respectively, and interests are paid annually. Interest payable for the current period was included in other payables.

The Company issued three corporate bonds of USD0.4 billion (five-year period), RMB1.5 billion (three-year period) and USD0.4 billion (five-year period) to corporate investors in the Singapore Exchange Ltd. on 25 May 2011, 15 July 2011 and 20 April 2012 respectively. These three corporate bonds bear fixed interest rates of 8.5%, 6.5% and 10.5% per annum, respectively, and interests are paid semi-annually. Interest payable for the current period was included in other payables.

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27 OBLIGATION UNDER FINANCE LEASE

At 31 December 2012, the Group had obligation under finance lease payable as follows:

	2012		2011	
	Present value of the minimum lease payments RMB'000	Total minimum lease payments RMB'000	Present value of the minimum lease payments RMB'000	Total minimum lease payments RMB'000
Within 1 year	17,498	18,528	1,133	1,200
After 1 year but within 2 years	11,935	13,755	1,069	1,200
After 2 years but within 5 years	17,505	22,389	2,861	3,600
After 5 years	–	–	849	1,200
	<u>29,440</u>	<u>36,144</u>	<u>4,779</u>	<u>6,000</u>
Total	<u>46,938</u>	<u>54,672</u>	<u>5,912</u>	7,200
Less: total future interest expenses		<u>7,734</u>		<u>1,288</u>
Present value of lease obligation		<u>46,938</u>		<u>5,912</u>

28 EMPLOYEE BENEFITS

(a) Defined contribution retirement plans

As stipulated by the regulations of the PRC, the Group participates in various defined contribution retirement plans organised by municipal and provincial government authorities for its employees. The Group is required to make contributions to the retirement plans at rates ranging from 20% to 24% of the salaries, wages, bonuses and certain allowances of the employees. A member of the plan is entitled to a pension equal to a fixed proportion of the salary prevailing at the member's retirement date.

The Group has no other material obligation for the payment of pension benefits associated with these plans and other post-retirement beyond the annual contributions described above.

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28 EMPLOYEE BENEFITS *(continued)*

(b) Staff compensation and termination provision

	Note	2012 RMB'000	2011 RMB'000
Staff compensation and termination provision	25	170,910	175,657

Note : Pursuant to relevant agreements with related local governments, certain subsidiaries of the Group are responsible for the compensation and termination obligation of their employees.

(c) Defined benefit obligations

Net liabilities recognised in the consolidated statement of financial position represent:

	2012 RMB'000	2011 RMB'000
Present value of the obligations	178,726	189,690
Unrecognised actuarial losses	(18,680)	(24,450)
Recognised liability for defined benefit plans	160,046	165,240

The balance represents the provision for the post-employment benefits according to the non-cancellable staff relocation plans agreed in respect of Shandong Shanshui, Weifang Shanshui, Qianshan Cement (excluding the compensation stated in note 28(b)) and Gongyuan Cement. The Group's obligations in respect of the defined benefit obligations at the end of the reporting period were reviewed by an independent actuary, Towers Watson (Shenzhen), which is a member of the Society of Actuaries of the United States of America, using the projected unit credit actuarial cost method.

In calculating the Group's obligations, to the extent that any cumulative unrecognised gains or losses exceed 10% of the present value of the obligations at the end of the reporting period, that portion is amortised within the estimated remaining life (any junior family member to age of 18) of the employees in the consolidated income statements.

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28 EMPLOYEE BENEFITS *(continued)*

(c) Defined benefit obligations *(continued)*

Movements in the defined benefit obligations are set out as follows:

	2012 RMB'000	2011 RMB'000
At 1 January	165,240	171,430
Payments	(14,064)	(14,330)
Current service cost	1,380	1,110
Interest expense	6,450	7,010
Actuarial loss recognised in consolidated income statement	1,040	270
Gain on settlement	–	(250)
At 31 December	160,046	165,240

Expenses recognised in the consolidated income statement are as follows:

	2012 RMB'000	2011 RMB'000
Interest expense	6,450	7,010
Actuarial loss	1,040	270
Current service cost	1,380	1,110
Gain on settlement	–	(250)
	8,870	8,140

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28 EMPLOYEE BENEFITS *(continued)*

(c) Defined benefit obligations *(continued)*

Interest expense and actuarial loss arising from defined benefit obligations are recognised in the following line items in the consolidated income statement:

	2012 RMB'000	2011 RMB'000
Finance expenses	6,450	7,010
Administrative expenses	2,420	1,130
	8,870	8,140

Principal actuarial assumptions at each statement of financial position date:

	2012	2011
Discount rate	3.75%	3.50%
Annual growth rate of cost of living	3.0%-8%	3.0%-8%
Social average salary increase rate	10.00%	10.00%
Average expected remaining working life of eligible employees	9 years	10 years

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29 DEFERRED INCOME

	2012	2011
	RMB'000	RMB'000
At 1 January	327,110	337,095
Additions	13,896	6,640
Recognised in consolidated income statement	(16,864)	(16,625)
At 31 December	324,142	327,110

Deferred income mainly represents the PRC local government grants received from relevant PRC authorities for fixed asset investment, such as cement and clinker plants and residual heat generation plants. The subsidies are recognised in the consolidated income statement over the estimated useful lives of the respective assets. There are no unfulfilled conditions and contingencies relating to the grants.

30 INCOME TAX IN THE STATEMENT OF FINANCIAL POSITION

(a) Current taxation in the statement of financial position

	2012	2011
	RMB'000	RMB'000
Provision for PRC income tax for the year	661,303	946,903
(Over)/under-provision in respect of prior years	(4,555)	13,039
Provisional income tax paid	(436,435)	(549,873)
	220,313	410,069

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30 INCOME TAX IN THE STATEMENT OF FINANCIAL POSITION *(continued)*

(b) Deferred tax assets and liabilities recognised

Movements in deferred tax assets and liabilities for the year ended 31 December 2012 are as follows:

	At 1 January 2012 RMB'000	Acquisition through business combinations RMB'000	Recognised in profit or loss RMB'000	Recognised in other comprehensive income RMB'000	At 31 December 2012 RMB'000
Deferred tax assets					
Intra-group unrealised profits	31,634	-	15,494	-	47,128
Fair value adjustment on fixed assets	5,629	-	(17)	-	5,612
Depreciation of property, plant and equipment	7,908	-	1,494	-	9,402
Tax loss (*)	25,975	1,437	17,527	-	44,939
Impairment losses for property, plant and equipment	27,722	-	(1,162)	-	26,560
Write down of inventory	2,333	-	-	-	2,333
Deferred income	31,942	-	6,628	-	38,570
Accrued bonus	10,261	-	4,550	-	14,811
Accrued auditor's remuneration	676	-	(676)	-	-
Long-term payables	10,581	-	(412)	-	10,169
Accrued expenses	15,408	-	1,755	-	17,163
	<u>170,069</u>	<u>1,437</u>	<u>45,181</u>	<u>-</u>	<u>216,687</u>
Deferred tax liabilities					
Change of fair value of available-for-sale securities	(1,054)	-	-	(278)	(1,332)
Fair value adjustments on:					
Fixed assets	(89,001)	(6,435)	3,632	-	(91,804)
Intangible assets	(19,665)	(2,727)	6,709	-	(15,683)
	<u>(109,720)</u>	<u>(9,162)</u>	<u>10,341</u>	<u>(278)</u>	<u>(108,819)</u>
Total	<u>60,349</u>	<u>(7,725)</u>	<u>55,522</u>	<u>(278)</u>	<u>107,868</u>

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30 INCOME TAX IN THE STATEMENT OF FINANCIAL POSITION *(continued)*

(b) Deferred tax assets and liabilities recognised *(continued)*

Movements in deferred tax assets and liabilities for the year ended 31 December 2011 are as follows:

	At 1 January 2011 RMB'000	Acquisition through business combinations RMB'000	Recognised in profit or loss RMB'000	Recognised in other comprehensive income RMB'000	At 31 December 2011 RMB'000
Deferred tax assets					
Intra-group unrealised profits	26,735	-	4,899	-	31,634
Fair value adjustment on fixed assets	-	5,690	(61)	-	5,629
Depreciation of property, plant and equipment	6,284	-	1,624	-	7,908
Intangible assets amortisation	573	-	(573)	-	-
Tax loss (*)	40,707	1,850	(16,582)	-	25,975
Impairment losses for property, plant and equipment	27,547	-	175	-	27,722
Write down of inventory	2,333	-	-	-	2,333
Deferred income	31,061	-	881	-	31,942
Accrued bonus	5,417	-	4,844	-	10,261
Accrued auditor's remuneration	333	-	343	-	676
Long-term payables	11,031	-	(450)	-	10,581
Accrued expenses	3,663	-	11,745	-	15,408
	<u>155,684</u>	<u>7,540</u>	<u>6,845</u>	<u>-</u>	<u>170,069</u>
Deferred tax liabilities					
Change of fair value of available-for-sale securities	(1,346)	-	-	292	(1,054)
Fair value adjustments on:					
Fixed assets	(89,382)	(3,326)	3,707	-	(89,001)
Intangible assets	(26,689)	(305)	7,329	-	(19,665)
Inventory	286	-	(286)	-	-
	<u>(117,131)</u>	<u>(3,631)</u>	<u>10,750</u>	<u>292</u>	<u>(109,720)</u>
Total	<u>38,553</u>	<u>3,909</u>	<u>17,595</u>	<u>292</u>	<u>60,349</u>

* Deferred tax assets in respect of unused tax losses are related to subsidiaries that were established in recent years. They are now processing to their normal production stage and are deriving profits. Accordingly, it is considered probable that sufficient taxable profits will be available in the future to utilize their unused tax losses before they expire.

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30 INCOME TAX IN THE STATEMENT OF FINANCIAL POSITION *(continued)*

(b) Deferred tax assets and liabilities recognised *(continued)*

Reconciliation to the consolidated statement of financial position

	2012	2011
	RMB'000	RMB'000
Net deferred tax assets recognised in the consolidated statement of financial position	167,474	143,812
Net deferred tax liabilities recognised in the consolidated statement of financial position	(59,606)	(83,463)
	107,868	60,349

(c) Deferred tax assets not recognised

As at 31 December 2012, the Group did not recognise deferred tax assets in respect of unused tax losses of certain PRC subsidiaries totalling RMB100,836,000 (2011: RMB26,047,000), as it is not probable that future taxable profits which the losses can be utilised will be available. As at 31 December 2012, tax losses of RMB55,662,000, RMB7,978,000 and RMB37,196,000 will expiry by the end of 2015, 2016 and 2017, respectively, if unused.

(d) Deferred tax liabilities not recognised

Under the prevailing PRC income tax law and its relevant regulations, foreign corporate investors are levied PRC dividend withholding tax at 10%, unless reduced by tax treaties/arrangements, on dividends declared by PRC-resident enterprises for profits earned subsequent to 1 January 2008.

As at 31 December 2012, temporary differences relating to the undistributed profits of the Company's PRC subsidiaries amounted to RMB6,096,058,000 (2011: RMB4,367,191,000). Deferred tax liabilities of RMB609,605,800 (2011: RMB436,719,100) have not been recognised in respect of the tax that would be payable on the distribution of these retained profits as the Company controls the dividend policy of these subsidiaries and it has been determined that it is probable that these profits will not be distributed in the foreseeable future.

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31 EQUITY SETTLED SHARE-BASED TRANSACTIONS

Pursuant to the written resolutions of the Company's shareholders passed on 14 June 2008, the Company has adopted the share option scheme ("the Share Option Scheme") whereby the directors of the Company are authorised, at their discretion, to invite employees of the Group, including directors of any company in the Group, and any customer or supplier or any persons who has contributed or will contribute to the Group, to take up options at HKD1 consideration to subscribe for shares of the Company.

(a) The terms and conditions of the grants are as follows:

	Numbers of Instruments	Vesting conditions	Contractual life of options
Options granted on 25 May 2011			
– to directors	5,000,000	Immediately from the date of grant	10 years
– to employees	2,300,000	Immediately from the date of grant	10 years
Total share options granted	<u>7,300,000</u>		

(b) The number and weighted average exercise prices of share options are as follows:

	2012		2011	
	Weighted average exercise price HKD	Number of options '000	Weighted average exercise price HKD	Number of options '000
Outstanding at the beginning of the year	7.90	7,300	–	–
Granted during the year	–	–	7.90	7,300
Outstanding at the end of year	<u>7.90</u>	<u>7,300</u>	<u>7.90</u>	<u>7,300</u>
Exercisable at the end of the year	<u>7.90</u>	<u>7,300</u>	<u>7.90</u>	<u>7,300</u>

The option outstanding at 31 December 2012 had an exercise price of HKD7.90 (2011: HKD7.90) and a weighted average remaining contractual life of 8.5 years (2011: 9.5 years).

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(Expressed in Renminbi unless otherwise indicated)

32 CAPITAL, RESERVES AND DIVIDENDS

(a) Movements in components of equity

The reconciliation between the opening and closing balances of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity. Details of the changes in the Company's individual components of equity between the beginning and the end of the year are set out below:

The Company

	Share capital	Share premium	Other reserves	Exchange reserve	Accumulated losses	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Balance at 1 January 2011	193,198	3,451,085	413,035	(257,263)	(661,950)	3,138,105
Changes in equity for 2011:						
Dividend approved in respect of the previous year	-	-	-	-	(338,160)	(338,160)
Equity settled share-based transactions	-	-	22,129	-	-	22,129
Total comprehensive income for the year	-	-	-	(121,120)	(335,807)	(456,927)
Balance at 31 December 2011 and 1 January 2012	193,198	3,451,085	435,164	(378,383)	(1,335,917)	2,365,147
Changes in equity for 2012:						
Dividend approved in respect of the previous year	-	-	-	-	(556,423)	(556,423)
Total comprehensive income for the year	-	-	-	2,190	(561,593)	(559,403)
Balance at 31 December 2012	193,198	3,451,085	435,164	(376,193)	(2,453,933)	1,249,321

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32 CAPITAL, RESERVES AND DIVIDENDS *(continued)*

(b) Dividends

(i) *Dividends payable to equity shareholders of the Company attributable to the year:*

	2012 RMB'000	2011 RMB'000
Final dividend proposed after the end of the reporting period	531,428	551,914

Pursuant to the shareholders' approval at the Annual General Meeting on 18 May 2012, a final dividend of HKD0.242 per share totalling HKD681,459,948.00 in respect of the year ended 31 December 2011 was approved on 18 May 2012.

Pursuant to a resolution passed at the Directors' meeting on 18 March 2013, a final dividend in respect of the year ended 31 December 2012 of HKD0.233 per share totalling HKD656,116,396.60 was proposed for shareholders' approval at the Annual General Meeting. Final dividend of HKD656,116,396.60 proposed after the statement of financial position date has not been recognised as a liability at the end of the reporting period.

(ii) *Dividends payable to equity shareholders of the Company attributable to the previous financial year approved and paid during the year:*

	2012 RMB'000	2011 RMB'000
Final dividend in respect of the previous financial year, declared and paid during the year	556,423	338,160

Pursuant to the Corporate Income Tax Law and the "Detailed Rules for the Implementation of the Enterprise Income Tax Law of the People's Republic of China" (the "Implementation Rules"), the Company is likely to be required to withhold and pay corporate income tax for its non-resident enterprise shareholders to whom the Company pays the dividends for the year ended 31 December 2008. The Company withheld 10% corporate income tax of HKD21,305,000 when it distributed the dividends for the year ended 31 December 2008 to its non-resident enterprise shareholders.

Till now, the Company is in the process to negotiate with the relevant PRC tax authorities. If the relevant PRC tax authorities finally determined that the Corporate Income Tax Law and the Implementation Rules are not applicable to the Company, and hence no enterprise income tax should have been withheld, the Company will procure such tax, amounting to HKD21,305,000 as at 31 December 2012, to be refunded to the relevant non-resident enterprise shareholders whose tax had been withheld pursuant to the arrangement above.

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(Expressed in Renminbi unless otherwise indicated)

32 CAPITAL, RESERVES AND DIVIDENDS *(continued)*

(c) Share capital

	2012		2011	
	Number of shares	RMB equivalent RMB'000	Number of shares	RMB equivalent RMB'000
Authorised:				
Ordinary shares of the Company of USD0.01 each	<u>10,000,000,000</u>	<u>701,472</u>	<u>10,000,000,000</u>	<u>701,472</u>
Ordinary shares of the Company, issued and fully paid:				
At 1 January and At 31 December	<u>2,815,950,200</u>	<u>193,198</u>	<u>2,815,950,200</u>	<u>193,198</u>

Notes:

(i) Authorised share capital

The Company was incorporated in the Cayman Islands under the Companies Law (Revised) as an exempted company with limited liability on 26 April 2006 with an authorised share capital of USD10,000,000 divided into 1,000,000,000 shares of USD0.01 each, of which one subscriber share was issued to MS Cement Limited.

Pursuant to the written resolutions of the shareholders of the Company passed on 14 June 2008, the authorised share capital of the Company was increased from USD10,000,000 to USD100,000,000 by the creation of additional 9,000,000,000 shares of USD0.01 each.

On 4 July 2008, the Company listed its shares on the Main Board of the Stock Exchange of Hong Kong Limited. On 25 July 2008, the Global Coordinator fully exercised the over-allotment option on behalf of the International Underwriters. The Company's convertible notes were fully converted on 30 April 2009 and 29 November 2010 respectively. Except for these, no new shares were issued by the Company.

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(Expressed in Renminbi unless otherwise indicated)

32 CAPITAL, RESERVES AND DIVIDENDS *(continued)*

(d) Nature and purpose of reserves

(i) *Share premium*

The application of the share premium account of the Company is governed by the Companies Law (Revised) of the Cayman Islands.

(ii) *Statutory reserves*

Statutory reserves were established in accordance with the relevant PRC rules and regulations and the articles of association of the companies comprising the Group which are incorporated in the PRC. Appropriations to the reserves were approved by the respective boards of directors.

For the entity concerned, statutory reserves can be used to make good previous years' losses, if any, and may be converted into capital in proportion to the existing equity interests of investors, provided that the balance after such conversion is not less than 25% of the registered capital.

(iii) *Other reserves*

Other reserves include:

- (a) the differences of consideration over the net assets of subsidiaries acquired under common control in 2005;
- (b) the differences of consideration over the net assets of non-controlling interests acquired by Shandong Shanshui in 2005;
- (c) the difference between the nominal value of the share capital of the Company and the nominal value of the share capital and share premium of Shanshui Cement Hong Kong on the Share Swap; and
- (d) the difference between the considerations of acquisition or disposal of equity interests from/to non-controlling equity owners and the carrying amount of the proportionate net assets.

(iv) *Exchange reserve*

The exchange reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations.

(v) *Fair value reserve*

The fair value reserve comprises the cumulative net change in the fair value of available-for-sale securities held at the end of the reporting period.

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(Expressed in Renminbi unless otherwise indicated)

32 CAPITAL, RESERVES AND DIVIDENDS *(continued)*

(e) Distributability of reserves

Under the Companies Law (Revised) of the Cayman Islands, the funds in the share premium account and the contributed surplus account of the Company are distributable to the shareholders of the Company provided that immediately following the date on which the dividend is proposed to be distributed, the Company will be in a position to pay off its debts as they fall due in the ordinary course of business.

At 31 December 2012 the Company had RMB620,959,000 available for distribution to equity shareholders of the Company (2011: RMB1,736,785,000).

After the end of the reporting period the directors proposed a final dividend of HKD0.233 per ordinary share (2011: HKD0.242 per share), amounting to HKD656,116,397 (2011: HKD681,459,948) (note 32(b)). This dividend has not been recognised as a liability at the end of the reporting period.

(f) Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for equity shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher shareholder returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

The Group monitors its capital structure on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total debt (including all loans and borrowings as well as corporate bonds, as shown in the consolidated statement of financial position) less cash and cash equivalents. Total capital is calculated as total equity plus net debt. The Group may adjust the amount of dividends paid to equity shareholders, issue new shares, return capital to shareholders or sell assets to reduce debt.

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(Expressed in Renminbi unless otherwise indicated)

32 CAPITAL, RESERVES AND DIVIDENDS *(continued)*

(f) Capital management *(continued)*

The gearing ratio is as follows:

		The Group	
		2012	2011
		RMB'000	RMB'000
	Note		
Current liabilities:			
Short-term and current portion of interest-bearing borrowings	23(a)	1,887,309	3,167,200
Current portion of loans from equity shareholders	23(b)	100,730	100,977
Current portion of corporate bonds	26	1,000,000	–
		2,988,039	3,268,177
Non-current liabilities:			
Interest-bearing borrowings, less current portion	23(a)	2,920,982	2,046,700
Loans from equity shareholders, less current portion	23(b)	128,930	230,222
Corporate bonds, less current portion	26	7,428,400	5,920,360
		10,478,312	8,197,282
Total debt		13,466,351	11,465,459
Less: Cash and cash equivalents	22(a)	(1,083,220)	(3,008,332)
Net debt		12,383,131	8,457,127
Total equity		9,396,502	8,166,673
Total capital		21,779,633	16,623,800
Gearing ratio		56.9%	50.9%

Neither the Company nor any of its subsidiaries are subject to externally imposed capital requirements.

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33 ACQUISITIONS

The Group acquired the equity interests of the following entity engaged in cement business in Shandong Province, Shanxi Province, Liaoning Province and Inner-Mongolia Autonomous Region during the twelve months ended 31 December 2012. The acquisition is expected to provide the Group with an increased market share in the respective regions. The fair value of net identifiable assets of the acquirees is determined based on the valuation carried out by a qualified independent valuer, Jones Lang LaSalle Corporate Appraisal and Advisory Limited.

From the date of acquisition to 31 December 2012, these acquirees contributed revenue of RMB939,569,000 and net profit of RMB75,621,000. If these acquisitions had occurred on 1 January 2012, management estimates that consolidated revenue would have been RMB16,243,239,000 and consolidated profit for the period would have been RMB1,581,984,000.

Name of company	Voting right	Date of acquisition	Principal activities
Rushan Shanshui Cement Co., Ltd. (previously known as "Rushan Changcheng Cement Co., Ltd.") 乳山山水水泥有限公司	67%	7 January 2012	Production and sale of cement
Chaoyang Shanshui Dongxin Cement Co., Ltd. (previously known as "Liaoning Dongxin Cement (Group) Co., Ltd.") 朝陽山水東鑫水泥有限公司	80%	10 January 2012	Production and sale of cement and clinker
Wuxiang Shanshui Cement Co., Ltd. (previously known as "Shanxi Huigong Changjing Cement Co., Ltd.") 武鄉山水水泥有限公司	55%	6 February 2012	Production and sale of cement and clinker
Aohan Qi Shanshui Cement Co., Ltd. (previously known as "Chifeng Shiyu Cement Manufacturing Co., Ltd.") 敖漢旗山水水泥有限公司	80%	30 March 2012	Production and sale of cement
Bohai Cement 渤海水泥(葫蘆島)有限公司	70%	5 April 2012	Production and sale of cement and clinker
Weifang Ningshi Building Materials Co., Ltd. 濰坊凝石建材有限公司	100%	28 April 2012	Production and sale of cement
Qingdao Huading Building Materials Co., Ltd. 青島華鼎建築材料有限公司	100%	6 June 2012	Production and sale of concrete
Dezhou Zhucheng Concrete Co., Ltd. 德州築城商品混凝土有限公司	100%	11 November 2012	Production and sale of concrete

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Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

33 ACQUISITIONS *(continued)*

Summary of the effects from these acquisitions on the Group's assets and liabilities as at the date of acquisition are as follows:

	Note	Pre-acquisition carrying amount RMB'000	Fair value adjustment RMB'000	Recognised values on acquisition RMB'000
Fixed assets		1,586,415	25,743	1,612,158
Cash and cash equivalents		97,259	–	97,259
Intangible assets		17,822	10,904	28,726
Other financial assets	15(d)	544,034	–	544,034
Deferred tax assets		1,437	–	1,437
Trade and other receivables		282,232	–	282,232
Inventories		194,559	–	194,559
Trade and other payables		(1,296,214)	–	(1,296,214)
Short-term and current portion of long-term interest-bearing borrowings		(748,300)	–	(748,300)
Long-term payables		(154,111)	–	(154,111)
Obligation under finance lease		(55,661)	–	(55,661)
Deferred income		(5,903)	–	(5,903)
Deferred tax liabilities		–	(9,162)	(9,162)
		<u>463,569</u>	<u>27,485</u>	
Net identifiable assets				491,054
Non-controlling interests arising on business combination				(188,588)
Goodwill arising on acquisition				<u>534,976</u>
Total purchase consideration				<u>837,442</u>
Satisfied by:				
Consideration payable				88,802
Cash paid				<u>748,640</u>
Net cash outflow in respect of the acquisitions				<u>837,442</u>
Cash flow in respect of the acquisitions:				
Cash paid by the Group				748,640
Less: Cash acquired				<u>(97,259)</u>
Net cash outflow in respect of the acquisitions				<u>651,381</u>

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Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

33 ACQUISITIONS *(continued)*

Details of the Group's significant acquisitions during the year are as follows:

(i) Acquisition of Liaoning Dongxin Cement (Group) Co., Ltd. ("Liaoning Dongxin")

On 30 December 2011, the Group signed agreements to acquire 80% equity interests in Liaoning Dongxin for a total cash consideration approximately of RMB390,440,000.

The acquisition of Liaoning Dongxin had the following effect on the Group's assets and liabilities as at the date of acquisition:

	Pre-acquisition carrying amount RMB'000	Fair value adjustment RMB'000	Recognised values on acquisition RMB'000
Fixed assets	333,203	10,280	343,483
Cash and cash equivalents	67,260	–	67,260
Intangible assets	1,303	15,911	17,214
Deferred tax assets	1,437	–	1,437
Trade and other receivables	82,163	–	82,163
Inventories	47,146	–	47,146
Trade and other payables	(372,329)	–	(372,329)
Short-term and current portion of long-term interest-bearing borrowings	(118,800)	–	(118,800)
Deferred tax liabilities	–	(6,548)	(6,548)
Net identifiable assets	<u>41,383</u>	<u>19,643</u>	61,026
Non-controlling interests arising on business combination			(12,205)
Goodwill arising on acquisition			<u>341,619</u>
Total purchase consideration			<u><u>390,440</u></u>
Satisfied by:			
Consideration payable			54,044
Cash paid			<u>336,396</u>
Net cash outflow in respect of the acquisition			<u><u>390,440</u></u>
Cash flow in respect of the acquisition:			
Cash paid by the Group			336,396
Less: Cash acquired			<u>(67,260)</u>
Net cash outflow in respect of the acquisition			<u><u>269,136</u></u>

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(Expressed in Renminbi unless otherwise indicated)

33 ACQUISITIONS *(continued)*

(ii) Acquisition of Bohai Cement

On 31 December 2011, the Group signed an agreement to acquire 70% equity interests in Bohai Cement for a total cash consideration of approximately RMB276,746,000.

The acquisition of Bohai Cement had the following effect on the Group's assets and liabilities as at the date of acquisition:

	Pre-acquisition carrying amount	Fair value adjustment	Recognised values on acquisition
Note	RMB'000	RMB'000	RMB'000
Fixed assets	924,305	32,068	956,373
Cash and cash equivalents	28,716	–	28,716
Intangible assets	16,520	(5,007)	11,513
Other financial assets	544,034	–	544,034
Trade and other receivables	70,679	–	70,679
Inventories	133,169	–	133,169
Trade and other payables	(606,285)	–	(606,285)
Short-term and current portion of long-term interest-bearing borrowings	(620,000)	–	(620,000)
Long-term payables	(142,000)	–	(142,000)
Obligation under finance lease	(39,444)	–	(39,444)
Deferred tax liabilities	–	(6,765)	(6,765)
	<u>309,694</u>	<u>20,296</u>	329,990
Net identifiable assets			329,990
Non-controlling interests arising on business combination			(142,343)
Goodwill arising on acquisition			<u>89,099</u>
Total purchase consideration			<u>276,746</u>
Satisfied by:			
Consideration payable			15,035
Cash paid			<u>261,711</u>
Net cash outflow in respect of the acquisition			<u>276,746</u>
Cash flow in respect of the acquisition:			
Cash paid by the Group			261,711
Less: Cash acquired			<u>(28,716)</u>
Net cash outflow in respect of the acquisition			<u>232,995</u>

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34 FINANCIAL RISK MANAGEMENT AND FAIR VALUES

Exposure to credit, liquidity, interest rate and currency risks arises in the normal course of the Group's business. The Group is also exposed to equity price risk arising from its equity investments in other entities and movements in its own equity share price.

The Group's exposure to these risks and the financial risk management policies and practices used by the Group to manage these risks are described below.

(a) Credit risk

The Group's credit risk is primarily attributable to trade and bills receivable. Management has a credit policy in place and the exposures to these credit risks are monitored on an ongoing basis.

Generally, the Group requires full payment upon delivery of goods for sales of cement, clinker and bubble bricks. Credit sales with general credit period of 30 to 60 days are occasionally allowed to certain selected customers with good credit histories and significant transaction amount. Settlement with bank acceptance notes with maturity within three to six months is also acceptable. For sales of pipes and concrete, the Group allows a credit period ranging from 90 days to 180 days.

In respect of trade and bills receivable for sales of cement, clinker and bubble bricks, individual credit evaluations are only performed when the customers required credit. These evaluations focus on the customer's construction project size, the customer's payment history take into account information specific to the customer as well as pertaining to the economic environment in which the customer operates.

In respect of trade and bills receivable for sales of pipes and concrete, individual credit evaluations are performed on all customers requiring credit over a certain amount. The evaluation method is similar to the above. Debtors with balances that are more than six months past due are requested to settle all outstanding balances before any further credit is granted.

The Group generally does not require collateral from customers on credit.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer rather than the industry or country in which the customers operate and therefore significant concentrations of credit risk primarily arise when the Group has significant exposure to individual customers. At the end of the reporting period, nil (2011: 2%) and 2% (2011: 3%) of the total trade and bills receivable were due from the Group's largest customer and the five largest customers respectively.

The maximum exposure to credit risk without taking into account of any collateral held is represented by the carrying amount of each financial asset in the statement of financial position after deducting any impairment allowance. The Group does not provide any other guarantees which would expose the Group to credit risk.

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34 FINANCIAL RISK MANAGEMENT AND FAIR VALUES *(continued)*

(b) Liquidity risk

The Group's objective is to ensure continuity of sufficient funding and flexibility by utilising a variety of bank and other borrowings with debt maturities spreading over a range of periods, thereby ensuring that the Group's outstanding borrowing obligation is not exposed to excessive repayment risk in any one year.

Shandong Shanshui and the Company are responsible for the Group's overall cash management and the raising of borrowings in the mainland China or overseas market to cover expected cash demands. The Group's policy is to regularly monitor current and expected liquidity requirements to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer term.

The following table details the remaining contractual maturities at the end of the reporting period of the Group's and the Company's financial liabilities, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on rates current at the end of the reporting period) and the earliest date the Group and the Company can be required to pay:

The Group

	2012					Balance sheet carrying amount RMB'000
	Contractual undiscounted cash outflow					
Within 1 year or on demand RMB'000	1-2 years RMB'000	2-5 years RMB'000	more than 5 years RMB'000	Total RMB'000		
Short-term bank loans and current portion of long-term bank loans (note 23(a))	2,126,411	-	-	-	2,126,411	1,886,400
Long-term bank loans (note 23(a))	-	2,365,708	479,100	363,450	3,208,258	2,912,800
Loans from government (note 23(a))	1,232	1,200	3,405	5,030	10,867	9,091
Loans from equity shareholders (note 23(b))	110,152	81,665	54,337	-	246,154	229,660
Trade and bills payable (note 24)	2,591,924	-	-	-	2,591,924	2,591,924
Other payables and accrued expense (note 25)	1,703,342	-	-	-	1,703,342	1,703,342
Current tax liabilities (note 30(a))	220,313	-	-	-	220,313	220,313
Corporate bonds (note 26)	1,618,934	2,976,934	6,096,935	-	10,692,803	8,428,400
Obligation under finance leases (note 27)	18,528	13,755	22,389	-	54,672	46,938
Long-term payables	-	27,314	26,191	30,496	84,001	64,213
	<u>8,390,836</u>	<u>5,466,576</u>	<u>6,682,357</u>	<u>398,976</u>	<u>20,938,745</u>	<u>18,093,081</u>

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34 FINANCIAL RISK MANAGEMENT AND FAIR VALUES *(continued)*

(b) Liquidity risk *(continued)*

The Group

	2011					Balance sheet carrying amount RMB'000
	Contractual undiscounted cash outflow					
	Within 1 year or on demand RMB'000	1-2 years RMB'000	2-5 years RMB'000	more than 5 years RMB'000	Total RMB'000	
Short-term bank loans and current portion of long-term bank loans (note 23(a))	3,423,150	–	–	–	3,423,150	3,167,200
Long-term bank loans (note 23(a))	–	1,599,603	554,669	–	2,154,272	2,036,700
Loans from government (note 23(a))	1,255	1,230	3,536	5,383	11,404	10,000
Loans from equity shareholders (note 23(b))	118,443	117,469	155,369	–	391,281	331,199
Trade and bills payable (note 24)	2,290,501	–	–	–	2,290,501	2,290,501
Other payables and accrued expense (note 25)	2,111,602	–	–	–	2,111,602	2,111,602
Current tax liabilities (note 30(a))	410,069	–	–	–	410,069	410,069
Corporate bonds (note 26)	405,751	1,405,751	5,712,572	–	7,524,074	5,920,360
Obligation under finance leases (note 27)	1,200	1,200	3,600	1,200	7,200	5,912
Long-term payables	–	36,699	8,254	28,432	73,385	55,644
	<u>8,761,971</u>	<u>3,161,952</u>	<u>6,438,000</u>	<u>35,015</u>	<u>18,396,938</u>	<u>16,339,187</u>

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34 FINANCIAL RISK MANAGEMENT AND FAIR VALUES *(continued)*

(b) Liquidity risk *(continued)*

The Company

	2012					Balance sheet carrying amount RMB'000
	Contractual undiscounted cash outflow					
	Within 1 year or on demand RMB'000	1-2 years RMB'000	2-5 years RMB'000	more than 5 years RMB'000	Total RMB'000	
Other payables and accrued expense (note 25)	140,645	-	-	-	140,645	140,645
Corporate bonds	524,914	2,024,914	6,096,935	-	8,646,763	6,528,400
	<u>665,559</u>	<u>2,024,914</u>	<u>6,096,935</u>	<u>-</u>	<u>8,787,408</u>	<u>6,669,045</u>

The Company

	2011					Balance sheet carrying amount RMB'000
	Contractual undiscounted cash outflow					
	Within 1 year or on demand RMB'000	1-2 years RMB'000	2-5 years RMB'000	more than 5 years RMB'000	Total RMB'000	
Other payables and accrued expense (note 25)	198,349	-	-	-	198,349	198,349
Corporate bonds	331,731	331,731	4,519,975	-	5,183,437	4,020,360
	<u>530,080</u>	<u>331,731</u>	<u>4,519,975</u>	<u>-</u>	<u>5,381,786</u>	<u>4,218,709</u>

(c) Interest rate risk

Cash and cash equivalents, pledged bank deposits, interest-bearing borrowings and corporate bonds are the major types of the Group's financial instruments subject to interest rate risk. The Group does not anticipate significant impact to cash and cash equivalents and the pledged bank deposits because the interest rates of bank deposits are not expected to change significantly.

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34 FINANCIAL RISK MANAGEMENT AND FAIR VALUES *(continued)*

(c) Interest rate risk *(continued)*

The Group's interest rate risk arises primarily from interest-bearing borrowings and corporate bonds. Borrowings issued at variable rates and at fixed rates and corporate bonds issued at fixed rates expose the Group to cash flow interest rate risk and fair value interest rate risk respectively. The interest rates and terms of repayment of the Group's and the Company's borrowings and corporate bonds are disclosed in note 23 and 26 respectively. The Group's interest rate profile as monitored by management is set out in (i) below.

(i) Interest rate profile

The following table details the interest rate profile of the Group's and the Company's interest-bearing borrowings and corporate bonds at the end of the reporting period.

The Group

	2012		2011	
	Effective interest rate %	RMB'000	Effective interest rate %	RMB'000
Fixed rate borrowings:				
Short-term Bank loans	6.06%~7.22%	100,000	5.31%~6.63%	80,000
Long-term Bank loans	5.54%~7.05%	1,480,000	6.14%~7.05%	380,000
Corporate bonds	4.20%~10.50%	8,428,400	4.20%~8.50%	5,920,360
		<u>10,008,400</u>		<u>6,380,360</u>
Variable rate borrowings:				
Short-term Bank loans	5.38%~7.22%	277,500	5.38%~6.89%	211,000
Long-term Bank loans	5.13%~7.98%	2,941,700	5.40%~7.74%	4,532,900
Loans from equity shareholders	4.51%~5.15%	229,660	2.46%~5.53%	331,199
Loans from government	3.30%~3.55%	9,091	2.55%~4.44%	10,000
		<u>3,457,951</u>		<u>5,085,099</u>
Total borrowings		<u>13,466,351</u>		<u>11,465,459</u>
Net fixed rate borrowings as a percentage of total borrowings		<u>74%</u>		<u>56%</u>

The interest rate of the variable rate borrowing of the Group is based on the base rate announced by the People's Bank of China or applicable market rates.

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34 FINANCIAL RISK MANAGEMENT AND FAIR VALUES *(continued)*

(c) Interest rate risk *(continued)*

(ii) Sensitivity analysis

At 31 December 2012, it is estimated that a general increase/decrease of 100 basis points in interest rates, with all other variables held constant, would increase/decrease the Group's profit after tax and retained profits by approximately RMB18,937,000 (2011: RMB34,222,000). Other components of consolidated equity would not change in response to the general increase/decrease in interest rates.

(d) Currency risk

(i) Forecast transactions

The Group is exposed to currency risk primarily through cash balances and borrowings that are denominated in a foreign currency, i.e. a currency other than the functional currency of the operations to which the transactions relate. The currencies giving rise to this risk are primarily Hong Kong dollars and United State dollars.

The Group did not hedge its foreign currency exposure other than by retaining its foreign currency denominated earnings and receipts to the extent permitted by the State Administration of Foreign Exchange.

(ii) Recognised assets and liabilities

In respect of other payables denominated in foreign currencies and the payment for foreign currency borrowings, the Group ensures that the net exposure is kept to an acceptable level, by buying or selling foreign currencies at spot rates where necessary to address short-term imbalances.

Except for the loans due to equity shareholders (see note 23(b)) and corporate bonds (see note 26), all the Group's borrowings are denominated in Renminbi. Given this, management does not expect that there will be any significant currency risk associated with the Group's borrowings.

(iii) Exposure to currency risk

The following table details the Group's and the Company's exposure at the end of the reporting period to currency risk arising from recognised assets or liabilities denominated in a currency other than the Renminbi. For presentation purposes, the amounts of the exposure are shown in Renminbi, translated using the spot rate at the year end date.

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34 FINANCIAL RISK MANAGEMENT AND FAIR VALUES *(continued)*

(d) Currency risk *(continued)*

(iii) Exposure to currency risk *(continued)*

The Group

	Exposure to foreign currencies (expressed in Renminbi)			
	2012		2011	
	HKD RMB'000	USD RMB'000	HKD RMB'000	USD RMB'000
Cash and cash equivalents	340	420,993	7,463	13,460
Loans from equity shareholders	–	(229,660)	–	(331,199)
Corporate bonds	–	(5,028,400)	–	(2,520,360)
Net exposure arising from recognised assets and liabilities	340	(4,837,067)	7,463	(2,838,099)

The Company

	Exposure to foreign currencies (expressed in Renminbi)			
	2012		2011	
	HKD RMB'000	USD RMB'000	HKD RMB'000	USD RMB'000
Cash and cash equivalents	136	379,549	6,406	7,095
Corporate bonds	–	(5,028,400)	–	(2,520,360)
Net exposure arising from recognised assets and liabilities	136	(4,648,851)	6,406	(2,513,265)

(iv) Sensitivity analysis

The following table indicates the instantaneous change in the Group's profit after tax (and retained profits) that would arise if foreign exchange rates to which the Group has significant exposure at the end of the reporting period had changed at that date, assuming all other risk variables remained constant.

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34 FINANCIAL RISK MANAGEMENT AND FAIR VALUES *(continued)*

(d) Currency risk *(continued)*

(iv) Sensitivity analysis *(continued)*

The Group

	2012		2011	
	Increase/ (decrease) in foreign exchange rates	Effect on profit after tax and retained profits RMB'000	Increase/ (decrease) in foreign exchange rates	Effect on profit after tax and retained profits RMB'000
United States Dollars	10% (10%)	(353,137) 353,137	10% (10%)	(275,535) 275,535
Hong Kong Dollars	10% (10%)	34 (34)	10% (10%)	746 (746)

Results of the analysis as presented in the above table represent an aggregation of the instantaneous effects on each of the Group entities' profit after tax and equity measured in the respective functional currencies, translated into Renminbi at the exchange rate ruling at the end of the reporting period for presentation purposes.

The sensitivity analysis assumes that the change in foreign exchange rates had been applied to re-measure those financial instruments held by the Group which expose the Group to foreign currency risk at the end of the reporting period, including inter-company payables and receivables within the Group which are denominated in a currency other than the functional currencies of the lender or the borrower. The analysis is performed on the same basis for 2011.

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34 FINANCIAL RISK MANAGEMENT AND FAIR VALUES *(continued)*

(e) Equity price risk

The Group is exposed to equity price changes primarily arising from the listed investment classified as available-for-sale equity securities (see note 15).

The Group's listed investment is listed on the Shanghai Stock Exchange. Listed investment held in the available-for-sale securities has been chosen based on its longer term growth potential and is monitored regularly for performance against expectations.

At 31 December 2012, it is estimated that an increase/decrease of 50% (2011: 50%) in the relevant stock price (for listed investment), with all other variables held constant, would have increased/decreased the Group's profit after tax (and retained profits) as follows:

The Group

	2012		2011	
	Increase/ (decrease) in the relevant risk variable rates	Effect on other components of equity RMB'000	Increase/ (decrease) in the relevant risk variable rates	Effect on other components of equity RMB'000
Change in the stock price of the listed investment	50% (50%)	2,377 (2,377)	50% (50%)	1,960 (1,960)

The sensitivity analysis indicates the instantaneous change in the Group's profit after tax (and retained profits) that would arise assuming that the changes in the stock price had occurred at the end of the reporting period and had been applied to re-measure those financial instruments held by the Group which expose the Group to equity price risk at the end of the reporting period. It is also assumed that the fair values of the Group's equity investments would change in accordance with the historical correlation with the relevant stock price, that none of the Group's available-for-sale securities would be considered impaired as a result of the decrease in the relevant stock price, and that all other variables remain constant. The analysis is performed on the same basis for 2011.

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34 FINANCIAL RISK MANAGEMENT AND FAIR VALUES *(continued)*

(f) Fair Values

(i) *Financial instruments carried at fair value*

As a result of the adoption of the amendments to IFRS 7, the fair value measurement of the Group's financial instruments categorises into a three-level fair value hierarchy according to the extent to which they are based on observable market data. As at 31 December 2012, the Group only has available-for-sale securities which was measured at fair value at the end of the reporting period under Level 1 of the fair value hierarchy defined in IFRS 1, *Financial Instruments: Disclosures*. Level 1 is defined as follows:

Level 1 (highest level): fair values measured using quoted prices (unadjusted) in active markets for identical financial instruments.

2012

	The Group			Total RMB'000
	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	
Assets				
Available-for-sale securities:				
– Listed	6,338	–	–	6,338

(ii) *Fair values of financial instruments carried at other than fair value*

The carrying amounts of the Group's and the Company's significant financial assets and liabilities, which are carried at cost or amortised cost, are not materially different from their fair values as at 31 December 2012 and 2011.

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(Expressed in Renminbi unless otherwise indicated)

34 FINANCIAL RISK MANAGEMENT AND FAIR VALUES *(continued)*

(g) Estimation of fair values

The following summarises the major methods and assumptions used in estimating the fair values of financial instruments.

(i) Available-for-sale securities

The fair value of available-for-sale securities is determined by reference to their quoted bid price at the end of the reporting period. When the fair value of unlisted equity securities cannot be reliably measured because (a) the variability in the range of reasonable fair value estimates is significant for that investment or (b) the probabilities of the various estimates within the range cannot be reasonably assessed and used in estimating fair value, such securities are stated at cost less any impairment losses.

(ii) Trade and bills receivable and other receivables and prepayments

The fair value of trade and bills receivable and other receivables and prepayments is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date.

(iii) Non-derivative financial liabilities

The fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

(iv) Interest-bearing loans and borrowings and finance lease liabilities

The fair value is estimated as the present value of future cash flows, discounted at current market interest rates for similar financial instruments.

(v) Interest rates used for determining fair value

The Group uses the market rate of interest-bearing borrowings as of 31 December 2012. The interest rates used are disclosed in note 23.

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35 COMMITMENTS

(a) Capital commitments outstanding at 31 December 2012 not provided for in the financial statements were as follows:

	2012 RMB'000	2011 RMB'000
Authorised and contracted for		
– the acquisitions of fixed assets	2,136,260	1,081,267
– the acquisitions of subsidiaries	51,000	221,710
Authorised but not contracted for		
– the acquisitions of fixed assets	2,626,734	2,447,206
	4,813,994	3,750,183

(b) At 31 December 2012, the total future minimum lease payments under non-cancellable operating lease are payable as follows:

	2012 RMB'000	2011 RMB'000
Within 1 year	18,030	16,002
After 1 year but within 2 years	16,621	15,914
After 2 years but within 5 years	48,727	46,853
After 5 years	115,680	127,655
	199,058	206,424

The Group leases a number of pieces of land and port storage space under non-cancellable operating leases. The leases typically run without any contingent lease terms, nor did the lease agreements contain any terms that may require higher future rental payments, restrictions on dividends, additional liabilities, or other terms.

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36 MATERIAL RELATED PARTY TRANSACTIONS

(a) During the years ended 31 December 2012 and 2011, transactions with the following parties are considered as related party transaction.

Name of party	Relationship
Mr. Zhang Caikui*	Equity holder of the ultimate holding company and chairman of the Company
Mr. Yu Yuchuan*	Equity holder of the ultimate holding company and director of the Company
Mr. Dong Chengtian*	Equity holder of the ultimate holding company and director of the Company
Mr. Zhao Liping*	Equity holder of the ultimate holding company and key management member of the Company
Mr. Zhao Yongkui*	Equity holder of the ultimate holding company and key management member of the Company
Mr. Mi Jingtian*	Equity holder of the ultimate holding company and key management member of the Company
Mr. Li Maohuan*	Equity holder of the ultimate holding company and key management member of the Company
Mr. Wang Yongping*	Equity holder of the ultimate holding company and key management member of the Company
Mr. Zhang Bin	Director of the Company

(* collectively the "Management Shareholders")

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(Expressed in Renminbi unless otherwise indicated)

36 MATERIAL RELATED PARTY TRANSACTIONS *(continued)*

(a) During the years ended 31 December 2012 and 2011, transactions with the following parties are considered as related party transaction. *(continued)*

Name of party	Relationship
China Shanshui Investment Company Limited ("China Shanshui Investment")	Ultimate holding company
International Finance Corporation ("IFC")	Equity shareholder of the Company
Jinan Shanshui Group Co., Ltd. ("Jinan Shanshui")	Fellow subsidiary under common ultimate control
Jinan Shanshui Lixin Investment Development Co., Ltd.	Fellow subsidiary under common ultimate control
Jinan Shanshui Jianxin Investment Development Co., Ltd.	Fellow subsidiary under common ultimate control
Dongyue Packaging Co., Ltd.	Fellow subsidiary under common ultimate control
Jinan Cement Product Factory	Fellow subsidiary under common ultimate control
Jinan Cement Factory	Fellow subsidiary under common ultimate control
Jinan Huanghai Cement Co., Ltd.	Fellow subsidiary under common ultimate control
Jinan Dongfanghong Cement Co., Ltd.	Fellow subsidiary under common ultimate control
Jinan Shanshui Group Property Development Co., Ltd. ("Property Development")	Fellow subsidiary under common ultimate control
Jinan Shanshui Commercial City Co., Ltd.	Fellow subsidiary under common ultimate control
Dong'e Shanshui	Associate of the Group

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36 MATERIAL RELATED PARTY TRANSACTIONS *(continued)*

(b) Transactions with related parties of the Group

	Note	2012 RMB'000	2011 RMB'000
Recurring transactions			
Sales:			
– Dong'e Shanshui	(i)	<u>41,097</u>	<u>43,948</u>
Purchase:			
– Dong'e Shanshui	(i)	<u>2,564</u>	<u>34,748</u>
Non-recurring transactions			
Repayment of advances			
– China Shanshui Investment		<u>2</u>	<u>34</u>
Loans to an associate and relevant interest income:			
– Dong'e Shanshui	(ii)	<u>5,595</u>	<u>69,703</u>
Repayment of loans to an associate and related interests by:			
– Dong'e Shanshui	(ii)	<u>28,000</u>	<u>55,785</u>
Loans from related parties and relevant interest expenses:			
– IFC	(iii)	<u>12,100</u>	<u>18,206</u>
– Jinan Shanshui		<u>–</u>	<u>200</u>
		<u>12,100</u>	<u>18,406</u>
Repayment of loans from related parties and relevant interests to:			
– IFC	(iii)	<u>113,870</u>	<u>141,197</u>
– Jinan Shanshui		<u>–</u>	<u>1,400</u>
		<u>113,870</u>	<u>142,597</u>

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Notes to the Financial Statements

(Expressed in Renminbi unless otherwise indicated)

36 MATERIAL RELATED PARTY TRANSACTIONS *(continued)*

(b) Transactions with related parties of the Group *(continued)*

Notes:

- (i) These represent sales of coal to Dong'e Shanshui and purchases of clinkers from Dong'e Shanshui. The directors of the Company are of the opinion that these transactions were conducted on normal commercial terms and in the ordinary course of business of the Group.
- (ii) These relate to loans and related interests to Dong'e Shanshui, the associate of the Group. These loans with total principal of RMB60,600,000 bear interest at one-year PRC bank loan interest rate of 6.15% (2011: 6.10%). During the year ended 31 December 2012, the loan repaid by Dong'e Shanshui was RMB28,000,000.
- (iii) Anqiu Shanshui and Pingyin Shanshui entered into loan agreements with one of the Company's equity shareholders, International Finance Corporation ("IFC"), totalling USD50,000,000 in 2006. The loans bear interest at London Inter Bank Offered Rate ("LIBOR") plus 4% per annum and are repayable bi-annually from 2008 to 2014.

Weihai Shanshui, Qingdao Chuangxin, Linqu Shanshui and Zaozhuang Chuangxin entered into loan agreements with IFC, totalling USD50,000,000 in 2010. The loans bear interest plus 4.25% per annum and are repayable bi-annually from 2010 to 2015.

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36 MATERIAL RELATED PARTY TRANSACTIONS *(continued)*

(c) Balances with related parties of the Group:

	2012 RMB'000	2011 RMB'000
Accounts receivable due from:		
– Dong'e Shanshui	<u>4,287</u>	<u>3,235</u>
Advances to suppliers:		
– Dong'e Shanshui	<u>920</u>	<u>953</u>
Advances to customers:		
– Dong'e Shanshui	<u>149</u>	<u>149</u>
Other receivables due from:		
– China Shanshui Investment	<u>703</u>	<u>705</u>
– Property Development	<u>1,341</u>	<u>1,341</u>
	<u>2,044</u>	<u>2,046</u>
Other financial asset due from:		
– Dong'e Shanshui	<u>66,193</u>	<u>88,598</u>
Other payable due to:		
– Dong'e Shanshui	<u>30</u>	<u>6</u>
– IFC	<u>466</u>	<u>696</u>
	<u>496</u>	<u>702</u>
Loans due to:		
– IFC	<u>229,660</u>	<u>331,199</u>

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36 MATERIAL RELATED PARTY TRANSACTIONS *(continued)*

(d) Key management personnel remuneration

Key management personnel are those persons holding positions with authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly, including the Group's directors.

Remuneration for key management personnel of the Group, including amounts paid to the directors as disclosed in note 7, is as follows:

	2012 RMB'000	2011 RMB'000
Salary, allowances and other benefits	18,773	161,182
Contributions to defined contribution retirement plans	142	171
Share-based payments	–	14,952
	18,915	176,305

37 AMOUNT DUE FROM/TO SUBSIDIARIES

At 31 December 2012, these represent cash advances to Pioneer Cement and cash advances from Shandong Shanshui. These amounts are unsecured, interest-free and repayable on demand.

38 NON-ADJUSTING EVENTS AFTER THE REPORTING PERIOD

- (a) After the end of the reporting period the directors proposed a final dividend. Further details are disclosed in note 32.
- (b) Shandong Shanshui issued a three-year corporate bond of RMB1.8 billion to corporate investors in the PRC debenture market on 18 January 2013. The corporate bond bears fixed interest rates of 5.44% per annum and is repayable at maturity. The related interests is paid annually.
- (c) On 13 December 2012, Shanxi Shanshui, a subsidiary of the Group, entered into an equity transfer the agreement with a third party for the acquisition of the 80% equity interests in Jingbian Shanshui Cement Company Limited ("Jingbian Shanshui") for an aggregate consideration of RMB24 million. Jingbian Shanshui is located in Yulin City, Shaanxi Province and is principally engaged in the production and sales of cement. The transfer was completed on 22 January 2013.

39 IMMEDIATE AND ULTIMATE CONTROLLING PARTY

The directors consider the ultimate holding company of the Company as at 31 December 2012 to be China Shanshui Investment, which is incorporated in Hong Kong, China. This entity does not produce financial statements available for public use.

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40 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE ANNUAL ACCOUNTING YEAR ENDED 31 DECEMBER 2012

Up to the date of issue of these financial statements, the IASB has issued a number of amendments and new standards and interpretations which are not yet effective for the accounting period ended 31 December 2012 and which have not been adopted in these financial statements. Of these developments, the following relate to matters that may be relevant to the Group's operations and financial statements:

	Effective for accounting periods beginning on or after
Amendments to IAS 1, <i>Presentation of financial statements</i> – <i>Presentation of items of other comprehensive income</i>	1 July 2012
IFRS 10, <i>Consolidated financial statements</i>	1 January 2013
IFRS 11, <i>Joint arrangements</i>	1 January 2013
IFRS 12, <i>Disclosure of interests in other entities</i>	1 January 2013
IFRS 13, <i>Fair value measurement</i>	1 January 2013
IAS 27, <i>Separate financial statements (2011)</i>	1 January 2013
IAS 28, <i>Investments in associates and joint ventures</i>	1 January 2013
Revised IAS 19, <i>Employee benefits</i>	1 January 2013
<i>Annual Improvements to IFRSs 2009-2011 Cycle</i>	1 January 2013
Amendments to IFRS 7, <i>Financial instruments: Disclosures</i> – <i>Disclosures – Offsetting financial assets and financial liabilities</i>	1 January 2013
Amendments to IAS 32, <i>Financial instruments: Presentation</i> – <i>Offsetting financial assets and financial liabilities</i>	1 January 2014
IFRS 9, <i>Financial instruments</i>	1 January 2015

The Group is in the process of making an assessment of the impact that will result from adopting the amendments, new standards and interpretations issued by the IASB which are not yet effective for the accounting period ended on 31 December 2012. So far the Group believes that the adoption of these amendments, new standards and interpretations may result in new or amended disclosures, it is unlikely to have a significant impact on its financial position and the results of operations.

