

# Tristate Holdings Limited (Incorporated in Bermuda with limited liability)

**Annual Report** 



Stock Code: 458

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WANG KOO Yik Chun Honorary Chairlady



TANG Chi Chien, Jack Chairman Emeritus

# CHAIRMAN EMERITUS TANG Chi Chien, Jack, CBE (H)

# **BOARD OF DIRECTORS Executive Director:**

WANG Kin Chung, Peter,

Chairman and Chief Executive Officer

#### **Non-Executive Directors:**

WANG KOO Yik Chun, *Honorary Chairlady* MAK WANG Wing Yee, Winnie WANG Shui Chung, Patrick

# **Independent Non-Executive Directors:**

LO Kai Yiu, Anthony James Christopher KRALIK Peter TAN

# **AUDIT COMMITTEE**

LO Kai Yiu, Anthony, Chairman of the Audit Committee MAK WANG Wing Yee, Winnie James Christopher KRALIK

# **REMUNERATION COMMITTEE**

James Christopher KRALIK,

Chairman of the Remuneration Committee
MAK WANG Wing Yee, Winnie
LO Kai Yiu, Anthony
Peter TAN

# **SHARE OPTION COMMITTEE**

WANG Kin Chung, Peter,

Chairman of the Share Option Committee

MAK WANG Wing Yee, Winnie

# CHIEF FINANCIAL OFFICER AND COMPANY SECRETARY

AU King Lun, Paulina

#### **AUDITOR**

PricewaterhouseCoopers, Certified Public Accountants

# **LEGAL ADVISORS**

On Hong Kong Law : Reed Smith Richards Butler On Bermuda Law : Appleby

# **PRINCIPAL BANKERS**

The Hongkong and Shanghai Banking Corporation Limited Standard Chartered Bank (Hong Kong) Limited Citibank, N.A. The Bank of Tokyo-Mitsubishi UFJ, Ltd. The Bank of East Asia, Limited

# **REGISTERED OFFICE**

Canon's Court 22 Victoria Street Hamilton HM12 Bermuda

# HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

5th Floor, 66–72 Lei Muk Road Kwai Chung, New Territories

Hong Kong Tel : (852) 2279-3888

Fax : (852) 2480-4676

Website: http://www.tristateww.com

# **CORPORATE COMMUNICATIONS**

The Company Secretary Tristate Holdings Limited 5th Floor, 66–72 Lei Muk Road Kwai Chung, New Territories Hong Kong

Tel : (852) 2279-3888 Fax : (852) 2423-5576 Email : cosec@tristateww.com

# LISTING INFORMATION

The shares of the Company have been listed on the Main Board of The Stock Exchange of Hong Kong Limited since 1988.

Stock short name : Tristate Hold

Stock code : 458

Board lot : 1,000 shares

# PRINCIPAL REGISTRAR AND TRANSFER OFFICE

Butterfield Fulcrum Group (Bermuda) Limited 26 Burnaby Street Hamilton HM 11 Bermuda

Tel : (441) 299-3882 Fax : (441) 295-6759

# BRANCH REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited Shops 1712–1716, 17th Floor Hopewell Centre 183 Queen's Road East

Wanchai Hong Kong

Tel : (852) 2862-8555 Fax : (852) 2865-0990

# **FIVE-YEAR FINANCIAL SUMMARY**

	2012 <i>HK\$'000</i>	2011 <i>HK\$′000</i>	2010 <i>HK\$'000</i>	2009 <i>HK\$'000</i>	2008 <i>HK\$'000</i>
CONSOLIDATED INCOME STATEMENT					
Revenue	3,387,877	3,273,299	3,035,219	2,828,809	3,491,630
Profit/(loss) for the year attributable to: Equity holders of the Company Non-controlling interests	109,045 (26)	249,766 (24)	196,735 –	(101,651) (36)	105,604 (35)
Profit/(loss) for the year	109,019	249,742	196,735	(101,687)	105,569
Basic earnings/(loss) per share attributable to equity holders of the Company	HK\$0.40	HK\$0.93	HK\$0.73	(HK\$0.38)	HK\$0.39
CONSOLIDATED STATEMENT OF FINANCIAL POSITION					
Non-current assets	995,834	989,738	877,697	731,130	720,323
Current assets Current liabilities	1,568,538 952,621	1,513,481 893,655	1,187,127 720,363	1,101,808 655,191	1,153,360 645,418
Net current assets	615,917	619,826	466,764	446,617	507,942
Total assets less current liabilities Non-current liabilities	1,611,751 208,791	1,609,564 248,913	1,344,461 160,839	1,177,747 191,002	1,228,265 237,661
Net assets	1,402,960	1,360,651	1,183,622	986,745	990,604
Capital and reserves attributable to equity holders of the Company Non-controlling interests	1,402,609 351	1,360,274 377	1,183,221 401	986,344 401	990,162 442
Total equity	1,402,960	1,360,651	1,183,622	986,745	990,604

# WANG Kin Chung, Peter Chairman and Chief Executive Officer

2012 was a distinct year for Tristate Holdings Limited (the "Company"/"Tristate") and its subsidiaries (together, the "Group"). It was the year that saw the continuous growth of our branded product distribution, retail and trading business, and the launch of our first self-owned outdoor brand in China. It was also a year full of challenges and transitions to our garment manufacturing business that led to a drop in the Group's overall profit.

# **RESULTS AND DIVIDENDS**

For the year ended 31 December 2012, revenue of the Group increased by 4% from HK\$3,273,299,000 in 2011 to HK\$3,387,877,000 in 2012; while profit attributable to equity holders decreased by 56% from HK\$249,766,000 in 2011 to HK\$109,045,000 in 2012.

The Board of Directors of the Company recommends the payment of a final dividend of HK\$0.09 per share in addition to the 2012 interim dividend of HK\$0.07 per share paid on 4 October 2012.

# BRANDED PRODUCT DISTRIBUTION, RETAIL AND TRADING BUSINESS

Benefited from the China market development and rising affluence of consumers, the Group's branded product distribution and retail business continued its growth in the financial year 2012. Point of sales ("POS") in China had surpassed 870 covering 140 cities by end of 2012, as compared to POS of over 600 in 2011. The Group has increased advertising and promotional activities, and strengthened sales, marketing and operational functions to support the continuous business growth. This business segment posted a healthy revenue as well as profit growth in 2012 as compared with 2011.

The PRC outdoor industry is still growing. The continued urbanisation and the rise of city affluence have created substantial market opportunities for the outdoor products. The overall consumption of outdoor products remains low as compared with global market. Leveraging on our extensive experience in outdoor



brand marketing and distribution in the PRC, in 2012 the Group has launched its self-owned outdoor brand HASKI, a brand offers inspirational products combining functionality and fashion. HASKI opened its first shopping mall store in Changchun city in August 2012 and has 18 POS in tier 1 and tier 2 cities of the PRC by the year end of 2012.

# **GARMENT MANUFACTURING**

In 2012, the substantial increase in labour and operating costs from minimum wages rise in Asia, in particular the PRC and Thailand had impacted the results of our garment manufacturing business. As part of our strategy, we are expanding business with global fashion brands customers. In 2012, we saw sales increase to this market, which partly offset the anticipated decline in sales to national brands customers with orders at voluminous quantity and competitive price. Further in 2012, certain China factories were under transitional adjustments migrating to produce more complex products, which impacted our operating costs.

As a leading manufacturer in the business, we continue to focus in our below key strategic areas.

# **Customer Profile and Product Range**

Our customer profile encompasses global fashion brands to national department stores' labels. The Group offers a wide range of fashion products, ranging from men's and women's career wear to casual outerwear and sportswear. We have extensive capabilities in fabric design and sourcing, garment design, pattern and sample making, as well as the ability to innovate to meet our customers' needs through strong manufacturing engineering solutions.

# **Strong Customer Relationship**

The Group maintains the strategy of key accounts management and has developed multi-products with our core global customers having worldwide sales. This strategy has broadened and strengthened our relationships with existing customers and continued to open up opportunities for new accounts. The Group has also strengthened its scope of services by offering garment design, fabric development and testing, and providing complete apparel solutions to its customers. To better serve our customers, we have sales/liaison offices in Hong Kong, Macau, Shanghai, Taipei, Kaohsiung, Seoul, New York and London. For many years, the Group received various awards from its customers in recognition of the strong business relationship and for the good performance of the Group.

# **Production and Technological Capabilities**

Our factories' modern production process allowed us to serve wide product range while providing competitive cost base in various geography: China in southern and eastern regions, the Philippines, Thailand and Vietnam. In order to maintain the Group's competitiveness and mitigate the impact of continuous rising labour and manufacturing costs, innovative and advanced production technology and processes are continuing to be implemented to enhance factories' productivity and reduce manpower handling.

# Corporate Social Responsibility and Environmental Considerations

As a socially responsible entity, the Group is committed to fostering long-term relationships with its shareholders, employees, customers and business partners. The Group recognises the importance of total Corporate Social Responsibility compliance to our customers. With these responsibilities and values in mind, we strive to deliver the best possible services and products to our customers and will continue to uphold social compliance as a strategic priority.

All our work sites have taken actions to implement a consistent auditing and accountability process encompassing health, safety and environmental compliance to meet customers' demands for greater ethical and environmental responsibility.

The Group is committed to creating a sustainable and greener environment and continues to explore ways to reduce carbon emission, conserve energy and reduce wastage. Our eco-friendly "green" factory in Hefei was accredited with a LEED silver rating, a high level certification for energy efficiency and overall environmental impact awarded by the U.S. Green Building Council. The green factory also earned acclaims from major customers and local environmental protection bodies in China.

We have also implemented various environmental and sustainability initiatives in our other factories, including energy efficient lighting, dual flush toilets and low flow fixtures, waste recycling system, water curtain air-conditioning as well as replacing traditional clutch motors with more energy efficient servo motors. Activities to raise awareness of sustainability are also organised.

#### **Human Resources**

With many talented, experienced and dedicated staffs in our Group, we continue to focus on enhancing teamwork across functions and geographies. We shall maintain our best practices to become a leader in the industry in delivering speedy and flexible production solutions and quality services to our customers.

# **OUTLOOK**

We will continue to increase investment for the longterm growth of our branded product distribution and retail business in China by focusing on three key ongoing initiatives. The first is the customisation of our product lines. We customise styling, colour, and fit to meet the needs of the demanding Chinese consumers. The second is to improve awareness of our brands by procuring national television spots on various CCTV channels as well as actively connecting and developing our consumer communities on social media platforms. Lastly, we continue to invest in our people and systems which are the backbone of our successful operations. We expect our PRC branded product distribution business will continue to exhibit healthy growth with further expansion of POS of our licensed brands and at the same time building up brand recognition and image of our self-owned brand HASKI.

We are cautious about the outlook of our garment manufacturing business. In the US, economic recovery had yet to come. This together with a struggling Eurozone points to an uncertain trading environment that will continue to add pressure on consumers' disposable income and the pricing strategy of our customers. In addition, surging labour and operating costs especially in the PRC and currency appreciation in the countries where our factories are located are still our challenges. Looking ahead, to remain competitive, it is our strategic direction for our PRC factories to exploit their competitive edge for complex products that require skilled labour, quick in response and sophisticated technologies and supports. On the other hand, our factories outside the PRC will continue to focus on customer orders with voluminous quantity at competitive price. In this respect, we have made an application for the establishment of a factory in Myanmar to expand our overseas production capacity. With these strategic directions, we shall continue to diversify our customer base, optimise and improve our business structure and production efficiency, build up our design and development strength and at the same time implement stringent cost control.

The Group has its competitive strengths in delivering high quality and high value added products to meet and exceed customers' expectation. With our talented professionals, skilled labour and large-scale production facilities, we are confident that we shall be able to rise to the challenges ahead.

# **APPRECIATION**

I would like to take this opportunity to express my gratitude to my fellow Directors and the entire family of Tristate employees for their continuing dedication, professionalism and enthusiasm. I would also like to thank all our customers and shareholders for their confidence, business and ongoing trust and support for the Group.

# WANG Kin Chung, Peter

Chairman and Chief Executive Officer

Hong Kong, 25 March 2013

In this Management Discussion and Analysis, we present the business review and a discussion on the financial performance of the Group for the year ended 31 December 2012.

# **BUSINESS REVIEW**

For the year ended 31 December 2012, the Group recorded a lower profit attributable to equity holders of HK\$109,045,000 as compared with HK\$249,766,000 in 2011. Our branded product distribution, retail and trading segment continued its expansion in the People's Republic of China (the "PRC") and generated satisfactory performance; while our garment manufacturing segment has an operating loss during a period of challenges and transitions.

Total revenue of the Group for the year ended 31 December 2012 was HK\$3,387,877,000 (2011: HK\$3,273,299,000), representing an increase of 4% as compared with 2011.

Revenue from the branded product distribution, retail and trading segment was HK\$1,251,979,000 when compared with HK\$982,218,000 in 2011, representing a growth of 27%. The growth was attributable to the continuing increase in the number of franchised POS of our licensed brands in the PRC. The total number of POS exceeded 870 in fiscal year 2012, an increase of over 200 during the year, covering 140 cities in the PRC. Leveraging on our extensive experience in managing outdoor brand distribution in the PRC, the Group has launched its self-owned outdoor brand HASKI during the year and opened its first shopping mall store in Changchun city in August 2012. By the end of 2012, HASKI has 18 POS in tier 1 and tier 2 cities of the PRC. HASKI products are characterised by its combination of functionality and fashion.

Revenue generated from the garment manufacturing segment decreased by 7% to HK\$2,135,898,000 as compared with HK\$2,291,081,000 in 2011. By market, sales to global fashion brands customers increased by 12%, which is in line with our growth strategy. Sales to national brands customers decreased by 19% as a result of the poor United States of America (the "US") and Europe economy plus price pressure from customers. The garment manufacturing business is generally impacted by seasonality. Through partnering with key customers, the Group has managed to smooth out such effect to this segment.

Geographically, sales to the PRC, the US and the United Kingdom (the "UK") accounted for 42% (2011: 32%), 32% (2011: 37%) and 18% (2011: 20%) respectively of the Group's total revenue. This was the result of the continuous expansion of our branded product distribution business in the PRC and the decrease in revenue from the national brands customers of the garment manufacturing business in the US and UK.

The Group's overall gross profit increased to HK\$1,013,827,000 (2011: HK\$982,479,000), representing a gross profit margin of 30% (2011: 30%). Gross profit of the branded product distribution, retail and trading segment increased as a result of sales growth during the year. Such increase was partially offset by margin pressure attributable to garment cost and distributors' operating cost rise, as well as a one-off inventory provision of HK\$17 million following our withdrawal of an unprofitable licensed lifestyle brand.

Gross profit of the garment manufacturing segment was impacted considerably by an overall operating cost rise in the year. Labour cost increased substantially from minimum wages rise in Asia, especially the PRC and Thailand. Gross profit of this segment was also affected by the decline in sales from national brands customers. Further, as part of our strategy of expanding business with global fashion brands customers, in 2012 certain China factories were under transitional adjustments migrating to produce the more complex products, which impacted our operating costs. As a result of the above, the garment manufacturing segment reported a segment loss in 2012.

Selling and distribution expenses for the year under review increased by HK\$92,327,000, representing 36% over 2011. In proportion to revenue growth, planned advertising and promotion expenses of the branded product distribution, retail and trading segment had increased by HK\$48 million as compared with 2011. More TV commercials were used to support continuing growth of our licensed brands. Promotion activities were also organised for marketing the self-owned brand HASKI. The rest of selling and distribution expenses rise was mainly caused by increase in royalty and retail shops expenses in line with sales growth.

General and administrative expenses of the Group rose by 15% mainly attributable to the increase in administrative staff cost and expand office and distribution centre spaces in supporting the branded product distribution, retail and trading segment. Exchange difference was another cause for the administrative expense rise. In 2011, the Group has a non-recurring exchange gain of HK\$14 million on translation of Euro liabilities arising from renewal of a licensed brand, while in 2012 exchange losses arose due to US dollar weakness against Asian currencies.

In early 2006, the Hong Kong Inland Revenue Department (the "HK IRD") initiated a tax audit on certain companies within the Group for the years of assessment from 1999/2000 (financial year ended 31 December 1999) to 2004/2005 (financial year ended 31 December 2004). The HK IRD has issued protective assessments to some of these companies for the years of assessment 1999/2000 to 2004/2005 in view of the statutory time bar. During the course of the tax audit, the HK IRD has also raised protective assessments for the years of assessment 2005/2006 and 2006/2007. Further protective assessments for subsequent years may be raised by the HK IRD with respect to these companies. Since the tax audit is ongoing, its outcome cannot be readily ascertained. Management has reviewed the situation and, after seeking necessary professional advice, considers that sufficient tax related provisions have been made in the consolidated financial statements.

#### **DISPOSAL OF AN OVERSEAS SUBSIDIARY**

During the year ended 31 December 2012, the Group disposed of a subsidiary incorporated in the Philippines at a consideration of Philippine Peso 80,000,000 (equivalent to HK\$14,715,000) and realised a gain of HK\$12,069,000.

# SHANGHAI COMMERCIAL PROPERTY

The renovation of the Shanghai property, which the Group acquired in 2010, was completed during the year and it now accommodates certain operating functions in Shanghai.

Saved as disclosed above, there were no material acquisitions or disposals of subsidiaries or associated companies during the year and up to the date of this Annual Report and no important events affecting the Group have occurred since 31 December 2012 and up to the date of this Annual Report.

# FINANCIAL RESOURCES AND LIQUIDITY

During the year, the Group continued to maintain a healthy balance sheet and liquidity position. As at 31 December 2012, cash and bank balances amounted to HK\$561,290,000 (2011: HK\$629,345,000) which were mainly denominated in Renminbi and US dollars. Short-term bank borrowings of the Group amounted to HK\$293,594,000 as at 31 December 2012 (2011: HK\$194,040,000). Such borrowings were mainly denominated in US dollars and Hong Kong dollars. The decrease in cash and increase in bank borrowings reflected mainly increase in working capital, in particular finished garments and prepaid advertising expenditure for the growing branded product distribution business in the PRC. As at 31 December 2012, HK\$244,716,000 (2011: HK\$137,458,000) and HK\$48,878,000 (2011: HK\$56,582,000) of the short-term bank borrowings were interest bearing at fixed rates and floating rates, respectively. The Group maintained sufficient banking facilities and did not have any long-term bank borrowings outstanding as at 31 December 2012. As at 31 December 2012, banking facilities extended to the Group were not secured with the Group's assets (2011: Nil). The Group did not have net borrowings as at 31 December 2012 and 2011, and accordingly, no information on gearing ratio as at these two dates is applicable.

Most of the Group's receipts and payments are denominated in US dollars, Hong Kong dollars, Renminbi and Euro. Management monitors the related foreign exchange risk exposure by entering into forward foreign exchange contracts. During the year ended 31 December 2012, the Group had forward foreign exchange contracts to hedge against the foreign exchange exposures arising from US dollar denominated processing income for factories in the PRC, Euro for payments of purchases and royalties to a licensor and Pound Sterling for service fees payment to a UK subsidiary.

# CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS

There were no material capital commitments or contingent liabilities as at 31 December 2012 which would require a substantial use of the Group's present cash resources or external funding.

# **HUMAN RESOURCES**

The Group had about 12,700 employees as at 31 December 2012 (2011: 13,000). Fair and competitive remuneration packages and benefits are offered to employees. Those employees with outstanding performance were also awarded discretionary bonuses and share options.

#### **OUTLOOK**

Looking ahead, trading conditions are still challenging. In the US, business and consumer confidence measures rebounded but economic recovery had yet to come. In Eurozone, the core countries are struggling with deficit targets while the peripherals are plunging into recession. The uncertain economic environment will continue to add pressure on consumers' disposable income and the pricing strategy of our customers. The labour cost in Asia, especially the PRC will continue to increase. Under the challenging and competitive operating environment, we are cautious about the outlook of our garment manufacturing business. To remain competitive, it is our strategic direction for our PRC factories to focus on complex products; and with our overseas factories continue to focus on customer orders with voluminous quantity at competitive price. In this respect, we have made an application for the establishment of a factory in Myanmar to expand our overseas production capacity. With these strategic directions, we shall continue to diversify our customer base, build our design and development strength to meet core customers' need, improve our production efficiency, and at the same time implement stringent cost control.

The Group will adopt a cautious approach to expanding its existing businesses and pursuing new opportunities. The China economy is expected to achieve year-on-year growth. While market competition becomes more intense, the PRC outdoor industry is still growing. We expect our PRC branded product distribution business will continue to be a key profit contributor to the Group. We will invest for the long-term healthy and sustainable growth of this business segment in the PRC by increasing POS of our licensed brands and building up brand recognition and image of our self-owned brand HASKI.

# **CORPORATE GOVERNANCE PRACTICES**

The Board is committed to maintaining good corporate governance and recognises the importance of effective corporate governance.

Throughout the year ended 31 December 2012, the Company has complied with all the Code Provisions set out in the Corporate Governance Code (applicable to financial reports covering a period after 1 April 2012) and the former Code on Corporate Governance Practices of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") (the "Listing Rules"), except for the deviation from Code Provisions A.2.1, A.5 and A.6.7. Details of the corporate governance practices adopted by the Company are set out below.

#### A. DIRECTORS

# The Board

The Company is headed by an effective Board which assumes responsibility for its leadership and control and is collectively responsible for promoting its success by directing and supervising its affairs. The Directors take decisions objectively in the best interests of the Group.

The Board meets regularly and Board meetings are held at least four times a year at quarterly intervals. Dates of regular Board meetings are scheduled in the prior year to provide sufficient notice to give all Directors an opportunity to attend. In addition, notice of at least 14 days is given for each regular Board meeting and the Directors are given opportunity to include matters for discussion in the agenda.

Minutes of the meetings of the Board and Board committees are kept by the Company Secretary. Draft and final versions of minutes are sent to all Directors for their comment and records respectively, within a reasonable time after the meeting is held.

The Directors, upon reasonable request, may seek independent professional advice at the Company's expense, to assist the performance of their duties.

If a substantial shareholder or a Director has a conflict of interest in a matter to be considered by the Board which the Board has determined to be material, the matter would be dealt with by a physical Board meeting rather than a written resolution.

The Company has arranged directors' and officers' liability insurance in respect of any legal action against Directors.

# Directors' attendance records

During the year ended 31 December 2012, four regular Board meetings have been held. The attendance of each Director at these Board meetings, Board committees meetings and the annual general meeting held in year 2012 (the "2012 AGM") is set out below:

	Number of meetings attended/held					
	Board	Audit Committee	Remuneration Committee	2012 AGM		
Executive Director:						
Mr. WANG Kin Chung, Peter	4/4	N/A	1/1	1/1		
Non-Executive Directors:						
Ms. WANG KOO Yik Chun	4/4	N/A	N/A	1/1		
Ms. MAK WANG Wing Yee, Winnie	4/4	4/4	1/1	1/1		
Dr. WANG Shui Chung, Patrick	2/4	N/A	N/A	0/1		
Independent Non-Executive Directors:						
Mr. LO Kai Yiu, Anthony	4/4	4/4	1/1	1/1		
Mr. James Christopher KRALIK	4/4	4/4	1/1	0/1		
Mr. Peter TAN	2/4	N/A	0/1	0/1		

N/A: Not applicable

# **Chairman and Chief Executive Officer**

There are two key aspects of the management of the Company – the management of the Board and the day-to-day management of business. Clear division of these responsibilities is in place to ensure a balance of power and authority.

During the year ended 31 December 2012 and up to the date of this report, Mr. WANG Kin Chung, Peter is the Chairman and the Chief Executive Officer ("CEO") of the Company, and that the functions of the Chairman and the CEO in the Company's strategic planning and development process overlap. These constitute a deviation from Code Provision A.2.1 which stipulates that the roles of the Chairman and the CEO should be separate and should not be performed by the same individual.

Mr. WANG Kin Chung, Peter has been with the Group since 1999 and has considerable experience in the garment industry. He provides leadership for the Board in leading, considering and setting the overall strategic planning and business development of the Group. Given the current size of the Group and its present stage of development, the Board considers that it is in the interests of the Group that Mr. WANG Kin Chung, Peter holds both the offices of the Chairman and the CEO so that the Board can have the benefit of a chairman who is knowledgeable about the business of the Group and is capable to guide discussions and brief the Board in a timely manner on key issues and developments.

Given that there is a balanced Board with more than one-third of its members being Independent Non-Executive Directors, the Board is of the view that there is a strong independent element in the Board to exercise independent judgement and provide sufficient check and balance.

# **Board composition**

The Board currently comprises one Executive Director, Mr. WANG Kin Chung, Peter, who is also the Chairman and the CEO; three Non-Executive Directors, namely Ms. WANG KOO Yik Chun, Ms. MAK WANG Wing Yee, Winnie and Dr. WANG Shui Chung, Patrick; and three Independent Non-Executive Directors, namely Mr. LO Kai Yiu, Anthony, Mr. James Christopher KRALIK and Mr. Peter TAN. Biographies of the Directors are set out in the "Directors' and Senior Management's Profiles" section of this Annual Report.

Ms. WANG KOO Yik Chun, the Honorary Chairlady of the Company and a Non-Executive Director, is the mother of Mr. WANG Kin Chung, Peter (the Chairman and the CEO), Ms. MAK WANG Wing Yee, Winnie (Non-Executive Director) and Dr. WANG Shui Chung, Patrick (Non-Executive Director).

All Directors are identified by category of Executive Directors, Non-Executive Directors and Independent Non-Executive Directors in all corporate communications that disclose the names of Directors of the Company.

The Company has received from each of the three Independent Non-Executive Directors an annual confirmation of his independence and considers that each of the Independent Non-Executive Directors is independent in accordance with the guidelines set out in Rule 3.13 of the Listing Rules.

The Company maintains on its website and on the Stock Exchange's website an updated list of its Directors identifying their role and function.

# Appointments, re-election and removal

The Company has not established a nomination committee owing to the small size of the Board. The Board as a whole shall perform the duties of a nomination committee set out in Code Provision A.5. This constitutes a deviation from Code Provision A.5 which stipulates that every listed company should establish a nomination committee.

Non-Executive Directors (including Independent Non-Executive Directors) are appointed for a term of three years commencing 1 January 2011, subject to re-election or earlier determination in accordance with the Bye-Laws of the Company and/or applicable laws and regulations.

All Directors appointed to fill a casual vacancy shall be subject to election by shareholders at the first general meeting after appointment. All Directors of the Company (save for any executive chairman and any managing director) shall be subject to retirement by rotation at least once every three years and that a Director may voluntarily retire. A retiring Director shall be eligible for re-election.

Accordingly, at the forthcoming annual general meeting of the Company to be held on 3 June 2013 (the "2013 AGM"), Ms. MAK WANG Wing Yee, Winnie and Mr. James Christopher KRALIK will retire by rotation and, being eligible, offer themselves for re-election as Directors in accordance with the Bye-Laws.

The Board has assessed the independence of Mr. James Christopher KRALIK who has been an Independent Non-Executive Director of the Company for more than nine years, and considers that he continues to be independent, notwithstanding the length of his tenure, in accordance with the guidelines of independence as set out in Rule 3.13 of the Listing Rules. The re-election of Mr. James Christopher KRALIK as an Independent Non-Executive Director will be subject to a separate resolution to be approved by shareholders at the 2013 AGM.

Particulars of the aforesaid retiring Directors and the recommendation of the Board for their re-election are set out in a circular of the Company to be despatched to shareholders together with this Annual Report.

# **Responsibilities of directors**

Every Director should keep abreast of his responsibilities as a Director of the Company and its conduct, business activities and development.

Every newly appointed Director of the Company would receive a comprehensive and tailored induction on appointment. Subsequently he would receive any briefing necessary to ensure that he has a proper understanding of the Group's operations and business and is fully aware of his responsibilities under statutes, the Listing Rules and other applicable legal and regulatory requirements.

The functions of Non-Executive Directors include those functions specified in Code Provisions A.6.2(a) to (d).

Directors give sufficient time and attention to the Company's affairs. The Company also requests the Directors to disclose to the Company annually the number and nature of offices held in public companies or organisations and other significant commitments with an indication of the time involved.

Non-Executive Directors and Independent Non-Executive Directors provide the Group with diversified expertise and experience. Their views and participation in Board and Board committees meetings bring independent judgement and advice on issues relating to the Group's strategies, performance and management process, to ensure that the interests of all shareholders are taken into account and safeguarded.

The Group continuously updates Directors on the latest developments regarding the Listing Rules and other applicable legal and regulatory requirements, to ensure compliance and enhance their awareness of good corporate governance practices.

During the year ended 31 December 2012, the Directors participated in the following continuous professional development:

Directors	Types of training
Executive Director:	
Mr. WANG Kin Chung, Peter	А, С
Non-Executive Directors:	
Ms. WANG KOO Yik Chun	C
Ms. MAK WANG Wing Yee, Winnie	A, C
Dr. WANG Shui Chung, Patrick	А, В, С

Mr. LO Kai Yiu, Anthony	A, C
Mr. James Christopher KRALIK	A, C
Mr. Peter TAN	C

- A: attending seminars, conferences and/or briefings on directors' duties and corporate governance, regulatory updates, and financial and economic development
- B: giving speech at seminars and/or conferences

**Independent Non-Executive Directors:** 

C: reading regulatory updates, newspapers, journals, and other business, financial and economic publications

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 of the Listing Rules (the "Model Code") as the code of conduct regarding securities transactions by the Directors. All Directors have confirmed, following specific enquiry by the Company, that they have complied with the required standard set out in the Model Code throughout the year ended 31 December 2012.

In addition, the Board has formally adopted the Model Code as guidelines for relevant employees in respect of their dealings in the securities of the Company.

A Non-Executive Director and two Independent Non-Executive Directors have not attended the 2012 AGM due to their other prior engagements. This constitutes a deviation from Code Provision A.6.7 which stipulates that Independent Non-Executive Directors and other Non-Executive Directors should attend general meetings.

# Supply of and access to information

Directors are provided in a timely manner with appropriate information that enables them to make an informed decision and perform their duties and responsibilities.

For regular Board meetings, and as far as practicable in all other cases, an agenda and accompanying Board papers are sent, in full, to all Directors at least three days before the intended date of a Board or Board committee meeting.

Management of the Group is aware that it has an obligation to supply the Board and its committees with adequate, complete and reliable information, in a timely manner, to enable them to make informed decisions. The Board and individual Director have separate and independent access to the Company's senior management. All Directors are entitled to have access to Board papers and related materials. Queries raised by Directors would receive a prompt and full response.

# B. REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT

# The level and make-up of remuneration and the Remuneration Committee

The Company has established a Remuneration Committee with specific written terms of reference which deal clearly with its authority and duties.

The Remuneration Committee is responsible for making recommendations to the Board regarding the Company's remuneration policy. It has the delegated responsibility for the formulation, determination and review of the remuneration packages of Directors and Senior Management. No Director is involved in deciding his/her own remuneration.

A majority of the members of the Remuneration Committee are Independent Non-Executive Directors. During the year ended 31 December 2012 and up to the date of this report, the members of the Remuneration Committee are:

#### **Non-Executive Director:**

Ms. MAK WANG Wing Yee, Winnie

# **Independent Non-Executive Directors:**

Mr. LO Kai Yiu, Anthony Mr. James Christopher KRALIK

Mr. Peter TAN

In compliance with the new requirement under Rule 3.25 of the Listing Rules that a remuneration committee must be chaired by an independent non-executive director, Mr. James Christopher KRALIK was appointed as Chairman of the Remuneration Committee in place of Ms. MAK WANG Wing Yee, Winnie with effect from 1 April 2012. Ms. MAK WANG Wing Yee, Winnie remains as a member of the Remuneration Committee.

The terms of reference of the Remuneration Committee have included the specific duties set out in Code Provisions B.1.2(a) to (h), with appropriate modifications where necessary. The Remuneration Committee has made available its terms of reference on the websites of the Stock Exchange and the Company.

The Remuneration Committee is provided with sufficient resources to perform its duties and has access to professional advice if necessary.

The emoluments payable to the Directors are determined at arm's length on the basis of the responsibilities involved, time devoted, current financial position of the Company and the prevailing market conditions. At the 2012 AGM, the shareholders approved the authorisation of the Directors to fix their remuneration.

The policy adopted for the remuneration of the Non-Executive Directors commencing 1 January 2012 is set out below:

- (i) Annual director's fee for HK\$45,000 each Non-Executive Director
- (ii) Meeting attendance fees for each Non-Executive Director

	Column A (As Chairman/ Chairlady) (Note 1)	Column B (As participating member) (Note 2)
Fee for attending each Board meeting	HK\$18,750	HK\$18,750
Fee for attending each Audit Committee meeting	HK\$37,500	HK\$18,750
Fee for attending each Remuneration Committee meeting	HK\$11,250	HK\$11,250
Fee for attending each Board committee meeting	HK\$30,000	HK\$15,000
Fee for attending each independent Board committee meeting	HK\$30,000	HK\$15,000
Fee for attending each Share Option Committee meeting	HK\$7,500	HK\$7,500

#### Notes:

- If a Director acts as the Chairman/Chairlady at the relevant meeting, he/she will be entitled to the fee set out under column A only.
- 2. If a Director participates in the relevant meeting as a participating member (but he/she does not act as the Chairman/Chairlady), he/she will be entitled to the fee set out in column B only.

The attendance of each member at the Remuneration Committee meeting held during the year ended 31 December 2012 is set out in the "Directors' attendance records" section of this report.

During the year ended 31 December 2012, the Remuneration Committee held one meeting and the work performed is set out below:

- reviewed and approved the remuneration packages of the Directors and Senior Management;
- (ii) reviewed and approved the recommendation to the Board on the grant of share options; and

(iii) reviewed the progress of the new human resources structure and compensation system.

The remunerations of members of Senior Management for the year ended 31 December 2012 are within the following bands:

	Number of individuals
Up to HK\$2,000,000	1
HK\$2,000,001 to HK\$4,000,000	2
HK\$8,000,001 to HK\$10,000,000	1
	4

# C. ACCOUNTABILITY AND AUDIT

# Financial reporting

It is the responsibility of the Board to present a balanced, clear and comprehensible assessment of the Company's performance, position and prospects. Management provides the Board with monthly updates on the Group's performance and financial highlights.

The Directors acknowledge that they are responsible for preparing the accounts for each financial year which give a true and fair view of the state of affairs of the Company and the Group and of the results and cash flow for the year then ended. In preparing the accounts for the year ended 31 December 2012, the Directors have:

- (i) selected appropriate accounting policies and applied them consistently;
- (ii) made judgements and estimates that are prudent and reasonable; and
- (iii) prepared the accounts on a going concern basis.

A statement by the Auditor about their reporting responsibilities is included in the Independent Auditor's Report on page 30.

# **Internal controls**

It is the responsibility of the Board to ensure that the Company maintains sound and effective internal controls to safeguard shareholders' investment and the Company's assets. During the year ended 31 December 2012, the Board, through the Audit Committee, carried out its annual review of the effectiveness of internal control systems applicable to the Group's major activities, covering all material controls, including financial, operational and compliance controls and risk management functions. Both the Board and the Audit Committee have reviewed the adequacy of resources, staff qualifications and experience, training programmes and budget of the Company's accounting and financial reporting function.

# **Audit Committee**

It is the responsibility of the Board to establish formal and transparent arrangements to consider how it will apply financial reporting and internal control principles and maintain an appropriate relationship with the Company's Auditor.

The Company has established an Audit Committee with specific written terms of reference which deal clearly with its authority and duties.

The Audit Committee is responsible for reviewing the Company's financial information and overseeing the Company's financial reporting system and internal control procedures.

A majority of the members of the Audit Committee are Independent Non-Executive Directors. During the year ended 31 December 2012 and up to the date of this report, the members of the Audit Committee are:

#### Non-Executive Director:

Ms. MAK WANG Wing Yee, Winnie

# **Independent Non-Executive Directors:**

Mr. LO Kai Yiu, Anthony Mr. James Christopher KRALIK

Mr. LO Kai Yiu, Anthony is the Chairman of the Audit Committee and has the professional qualifications and accounting and related financial management expertise as required under Rule 3.10(2) of the Listing Rules.

None of the three Audit Committee members is a former partner of the Company's external auditor.

The terms of reference of the Audit Committee have included the specific duties set out in Code Provisions C3.3(a) to (n) and C3.7(a) and (b), with appropriate modifications where necessary. The Audit Committee has made available its terms of reference on the websites of the Stock Exchange and the Company.

The Board agrees with the Audit Committee's proposal for the re-appointment of PricewaterhouseCoopers ("PwC") as the Company's external auditor for 2013. The recommendation will be presented for the approval of shareholders at the 2013 AGM.

The Audit Committee is provided with sufficient resources to perform its duties and has access to professional advice if necessary.

A whistleblowing policy was adopted by the Board during the year upon recommendation of the Audit Committee. The policy provides a channel to employees of the Group to raise concerns, in confidence, about misconduct, malpractice or irregularities in any matters related to the Group. The policy is published on the website of the Company.

The attendance of each member at the Audit Committee meetings held during the year ended 31 December 2012 is set out in the "Directors' attendance records" section of this report.

During the year ended 31 December 2012, the Audit Committee held four meetings and the work performed is set out below:

- (i) reviewed the 2012 annual budget;
- (ii) reviewed the draft annual report and audited financial statements of the Group for the year ended 31 December 2011 and recommended the same to the Board for approval:
- (iii) made recommendation to the Board on the appointment of the external auditor at the 2012 AGM and considered the proposed external auditor's remuneration;
- (iv) reviewed the draft interim report and unaudited condensed consolidated interim financial information of the Group for the six months ended 30 June 2012 and recommended the same to the Board for approval;
- (v) reviewed the audit service plan from the external auditor, reviewed their independence and discussed with them the nature and scope of audit for the year ended 31 December 2012 and their reporting obligations, considered and approved their terms of engagement;

- (vi) reviewed the report on the annual review of internal control system, risk assessment and periodic internal audit reports, and the 2013 internal audit plan;
- (vii) reviewed the adequacy of resources, qualifications and experience of staff of the Group's accounting and financial reporting function, and their training programmes and budget;
- (viii) discussed with the tax advisor regarding the Inland Revenue Department tax audit progress; and
- (ix) reviewed the whistleblowing policy and recommended the same to the Board for approval.

# Auditors' remuneration

In 2012, remunerations paid to PwC, the Company's external auditor, and its associates in respect of audit and non-audit services provided to the Group are set out below:

	2012 <i>HK\$'000</i>
Annual audit fees	4,339
Tax services fees	1,040
Other services fees	401
Total	5,780

# D. DELEGATION BY THE BOARD

# **Management functions**

The Company has a formal schedule of matters specifically reserved for Board approval. The Board has given clear directions to management on the matters that must be approved by it before decisions are made on the Company's behalf.

The Board has adopted the terms of reference of the Board and management to formalise the functions reserved to the Board and those delegated to management. The terms of reference are subject to periodic review to ensure that they remain appropriate to the Group's needs.

The Board is mainly responsible for setting and approving the Company's strategic direction and planning all important matters including the preparation of interim and annual results, annual financial budget, and business and operation plans.

Matters explicitly reserved for the Board's decision include, amongst other things, (i) the size, composition, structure and role of the Board and the Board committees, (ii) the suitability of any individual as a member of the Board or the Board committee, (iii) the appointment and removal of the CEO, (iv) monitoring the performance of the CEO to ensure the Group is in alignment with its strategic direction, and (v) the performance of corporate governance duties set out in Code Provision D.3.1. Responsibility for delivering the Company's objectives and running the business on a day-to-day basis is delegated to management.

#### **Board committees**

Board committees would be formed with specific written terms of reference which deal clearly with their authority and duties.

Apart from the Audit Committee (particulars are disclosed under section C of this report) and the Remuneration Committee (particulars are disclosed under section B of this report), the Board has also established a Share Option Committee which comprises an Executive Director and a Non-Executive Director to deal with the administration of the share option scheme of the Company.

The terms of reference of the Audit Committee, the Remuneration Committee and the Share Option Committee require them to report back to the Board on their decisions or recommendations.

# E. COMPANY SECRETARY

The Company Secretary supports the Board by ensuring good information flow within the Board. All Directors have access to the advice and services of the Company Secretary to ensure that Board procedures and all applicable rules and regulations are followed.

The Company Secretary is an employee of the Company and has taken over 15 hours of relevant professional training during the year ended 31 December 2012.

# F. COMMUNICATION WITH SHAREHOLDERS

#### **Effective communication**

The Board endeavors to maintain an on-going dialogue with shareholders and in particular, uses annual general meetings or other general meetings to communicate with them and encourages their participation.

At the 2012 AGM:

- (i) A separate resolution was proposed and dealt with by poll vote in respect of each separate issue, including the re-election of Directors;
- (ii) The Chairman of the Board, the Chairman of the Audit Committee, a member of the Remuneration Committee and the external auditor of the Company attended to answer questions of the shareholders; and
- (iii) Computershare Hong Kong Investor Services Limited, the Company's branch registrar and transfer office (the "Hong Kong Branch Registrar"), was engaged as scrutineer for the vote-taking.

At the 2013 AGM, the Chairman of the meeting will demand a poll on all the resolutions in accordance with the requirements of the Listing Rules. The poll results will be posted on the websites of the Stock Exchange and the Company on the same day of the 2013 AGM.

The Board has adopted a shareholders communication policy which will be subject to periodic review to ensure its effectiveness. The policy is published on the website of the Company.

# Shareholders' rights and investor relations

Shareholders of the Company may exercise the following rights in accordance with the procedures set out below. Such procedures are also published on the website of the Company.

# Convening a Special General Meeting ("SGM")

Shareholders holding not less than one-tenth of the paid-up capital of the Company can deposit a written request to convene a SGM at the registered office of the Company or the Hong Kong Branch Registrar or the head office of the Company, for the attention of the Company Secretary.

The written request must state the purposes of the meeting, signed by the shareholders concerned and may consist of several documents in like form each signed by one or more of those shareholders.

The request will be verified with the Hong Kong Branch Registrar and upon their confirmation that the request is proper and in order, the Company Secretary will ask the Board to convene a SGM by serving sufficient notice in accordance with the statutory requirements to all the registered shareholders. On the contrary, if the request has been verified as not in order, the shareholders concerned will be advised of this outcome and accordingly, a SGM will not be convened as requested.

If the Directors do not within twenty-one days from the date of the deposit of the requisition proceed duly to convene a SGM, the shareholders concerned, or any of them representing more than one half of the total voting rights of all of them, may themselves convene a SGM, but the SGM so convened shall not be held after the expiration of three months from the said date.

The notice period to be given to all the registered shareholders for consideration of the proposal raised by the shareholders concerned at a SGM varies according to the nature of the proposal, as follows:

- (i) fourteen days' or ten clear business days' notice in writing, whichever is the longer, if the proposal constitutes an ordinary resolution of the Company; or
- (ii) twenty-one days' or ten clear business days' notice in writing, whichever is the longer, if the proposal constitutes a special resolution of the Company.

The period of notice shall in each case be exclusive of the day on which it is served or deemed to be served and inclusive of the day on which the meeting is to be held.

# 2. Putting forward proposals at general meetings

The number of shareholders required to move a resolution at general meetings by written request shall be:

- (i) either any shareholders representing not less than one-twentieth of the total voting rights of all the shareholders having the right to vote at the general meeting; or
- (ii) not less than one hundred shareholders.

The written request must state the resolution, accompanied by a statement of not more than one thousand words with respect to the matter referred to in the proposed resolution or the business to be dealt with at that meeting and signed by all the shareholders concerned and may consist of two or more copies which between them contain the signatures of all the shareholders concerned.

The written request must be deposited at the registered office of the Company or the Hong Kong Branch Registrar or the head office of the Company, for the attention of the Company Secretary not less than six weeks before the general meeting in case of a requisition requiring notice of a resolution, and not less than one week before the general meeting in the case of any other requisition.

The request will be verified with the Hong Kong Branch Registrar and upon their confirmation that the request is proper and in order, the Company Secretary will ask the Board to include the resolution in the agenda for the general meeting provided that the shareholders concerned have deposited a sum of money reasonably sufficient to meet the Company's expenses in serving the notice of the resolution and circulating the statement submitted by the shareholders concerned in accordance with the statutory requirements to all the registered shareholders. On the contrary, if the request has been verified as not in order or the shareholders concerned have failed to deposit reasonably sufficient money to meet the Company's expenses for the said purposes, the shareholders concerned will be advised of this outcome and accordingly, the proposed resolution or business will not be included in the agenda for the general meeting.

In accordance with Bye-Law 90, a shareholder may propose a person for election as a Director by lodging at the registered office of the Company or the Hong Kong Branch Registrar or the head office of the Company, a notice in writing signed by such shareholder (other than the person to be proposed), and also a notice in writing signed by the person to be proposed of his willingness to be elected. Such notice(s) must state the full name of the person proposed for election as a Director and include such person's biographical details as required by Rule 13.51(2) of the Listing Rules. The period for lodgement of such notices shall commence on (and include) the day after the date of despatch of the notice convening the general meeting appointed to consider such proposal and end on (and exclude) the date that is seven days before the date of such general meeting. Upon receipt of such notices, the Board will consider the suitability of the said person as a Director and will make recommendation to the shareholders for their consideration.

# 3. Sending enquiries to the Board

The Company values communication with shareholders and investors. Enquiries and suggestions to the Board are welcomed by addressing them to the Company Secretary:

- (i) by mail to the Company's head office at 5th Floor, 66–72 Lei Muk Road, Kwai Chung, New Territories, Hong Kong;
- (ii) by telephone at (852) 2279-3888;
- (iii) by fax at (852) 2423-5576; or
- (iv) by e-mail to cosec@tristateww.com.

The 2013 AGM will be held at Room 5A, 5th Floor, 66–72 Lei Muk Road, Kwai Chung, New Territories, Hong Kong on Monday, 3 June 2013 at 10:00 a.m. The notice of the 2013 AGM will be sent to all shareholders separately. The Chairmen of the Board, the Audit Committee and the Remuneration Committee or their delegates, as well as the external auditor of the Company will attend the 2013 AGM to answer questions from the shareholders.

The important dates to shareholders in year 2013 are as follows:

Book close date for determining eligibility to attend and vote at the 2013 AGM:	Friday, 31 May 2013 to Monday, 3 June 2013, both days inclusive
2013 AGM:	Monday, 3 June 2013
Book close date for determining entitlement to the proposed final dividend:	Friday, 7 June 2013 to Monday, 10 June 2013, both days inclusive
Expected payment date of proposed final dividend:	Monday, 17 June 2013

On behalf of the Board

WANG Kin Chung, Peter

Chairman and Chief Executive Officer

Hong Kong, 25 March 2013

# **DIRECTORS**

#### **Executive Director**

Mr. WANG Kin Chung, Peter, BSc, MBA, aged 59, became the Company's President and Chief Executive Officer in 1999 and redesignated as the Chairman and Chief Executive Officer of the Company since 2001. He is also the Chairman of the Share Option Committee of the Company and a director of certain subsidiaries of the Company. Mr. Wang has about 30 years' experience in the garment industry and is responsible for the overall strategic planning and business development of the Company. Mr. Wang obtained a BSc degree in Industrial Engineering from Purdue University in Indiana, USA and an MBA degree from Boston University, USA. He is a non-executive director and a member of the audit committee of Johnson Electric Holdings Limited and the chairman and managing director of Hua Thai Manufacturing Public Company Limited (formerly listed on The Stock Exchange of Thailand). Mr. Wang won the Young Industrialist Award of Hong Kong in 1998. In 2005, he received the Outstanding Industrial Engineer Award from the School of Industrial Engineering of Purdue University. He is a member of Anhui Provincial Committee of Chinese People's Political Consultative Conference, the honorary chairman of the Hong Kong Garment Manufacturers Association, a general committee member of the Textile Council of Hong Kong Limited and a director of The Federation of Hong Kong Garment Manufacturers. Mr. Wang is a son of Ms. WANG KOO Yik Chun, the Honorary Chairlady of the Company, and a brother of Ms. MAK WANG Wing Yee, Winnie and Dr. WANG Shui Chung, Patrick, Directors of the Company. He is a director of Silver Tree Holdings Inc. which is a substantial shareholder of the Company as disclosed in the "Substantial Shareholders" section of the Report of the Directors.

#### Non-Executive Director

**Ms. WANG KOO Yik Chun**, aged 95, became Cochairlady and Honorary Co-chairlady in 1999 and 2001 respectively and then redesignated as the Honorary Chairlady of the Company since 2002. She is the founder of Hwa Fuh Manufacturing Company (Hong Kong) Limited and its subsidiaries. She is also the honorary chairlady and a non-executive director of Johnson Electric Holdings Limited, a former director of Hua Thai Manufacturing Public Company Limited (formerly listed on The Stock Exchange of Thailand),

and a director of certain subsidiaries of the Company. Ms. Koo is the mother of Mr. WANG Kin Chung, Peter, the Chairman and Chief Executive Officer of the Company, Ms. MAK WANG Wing Yee, Winnie and Dr. WANG Shui Chung, Patrick, Directors of the Company.

Ms. MAK WANG Wing Yee, Winnie, BSC, aged 66, obtained her BSc degree from Ohio University, USA and became a Non-Executive Director of the Company in April 1999. She is also a member of the Audit Committee, the Remuneration Committee and the Share Option Committee of the Company. Ms. Wang is a director of two subsidiaries of the Company. She is also the vice chairman of Johnson Electric Holdings Limited. Ms. Wang is a daughter of Ms. WANG KOO Yik Chun, the Honorary Chairlady of the Company, and a sister of Mr. WANG Kin Chung, Peter, the Chairman and Chief Executive Officer of the Company, and Dr. WANG Shui Chung, Patrick, a Director of the Company.

Dr. WANG Shui Chung, Patrick, JP, BSc, MSc, aged 62, obtained his BSc and MSc degrees in Electrical Engineering and received an Honorary Doctorate of Engineering from Purdue University in Indiana, USA. He became a Non-Executive Director of the Company in April 1999 and is a director of a subsidiary of the Company. Dr. Wang is the chairman and chief executive of Johnson Electric Holdings Limited, and an independent non-executive director of VTech Holdings Limited. He is the chairman of the Hong Kong Applied Science and Technology Research Institute Company Limited. Dr. Wang previously served as a non-executive director of The Hongkong and Shanghai Banking Corporation Limited. Dr. Wang is a son of Ms. WANG KOO Yik Chun, the Honorary Chairlady of the Company, and a brother of Mr. WANG Kin Chung, Peter, the Chairman and Chief Executive Officer of the Company, and Ms. MAK WANG Wing Yee, Winnie, a Director of the Company.

# **Independent Non-Executive Director**

Mr. LO Kai Yiu, Anthony, aged 64, joined the Company in June 1998 as an Independent Non-Executive Director. He is also the Chairman of the Audit Committee and a member of the Remuneration Committee of the Company. Mr. Lo is qualified as a chartered accountant with the Canadian Institute of Chartered Accountants and is a member of the Hong Kong Institute of Certified Public Accountants. In addition to over 8 years of professional accounting experience, he has over 30 years of experience in investment banking and other financial services. He

is the chairman of Shanghai Century Capital Limited and serves as an independent non-executive director of a number of listed public companies, including Convenience Retail Asia Limited, IDT International Limited, Lam Soon (Hong Kong) Limited, Playmates Holdings Limited, The Taiwan Fund, Inc. and Mecox Lane Limited.

Mr. James Christopher KRALIK, aged 47, was appointed as an Independent Non-Executive Director of the Company in April 2002. He is also the Chairman of the Remuneration Committee and a member of the Audit Committee of the Company. Mr. Kralik is the managing director of Linden Street Capital Limited, a privately held investment company focused on Greater China-based investment opportunities. He previously served as the chief executive officer of VTech Telecommunications Limited, built and led a Hong Kong-based group of media and entertainment businesses, and was a management consultant with McKinsey & Company, Inc. Mr. Kralik is a graduate of Harvard College and the Harvard Business School.

Mr. Peter TAN, aged 57, was appointed as an Independent Non-Executive Director and a member of the Remuneration Committee of the Company in January 2011. He is an independent non-executive director of The Sincere Company, Limited. Mr. Tan has more than 17 years' experience in the fast food industry. Mr. Tan was executive vice president and chief executive officer of Asia Pacific division of Burger King Corporation up to 2012. Before joining Burger King Corporation in 2005, Mr. Tan has served McDonald's Corporation for 10 years and was senior vice president and president of its Greater China division, responsible for strategic growth of the business and management of all key functions in the region. Prior to that, Mr. Tan was vice president of Citibank Singapore, Private Banking Group. He holds a BA degree in Accounting and Finance from the Washington State University, an MBA degree from the Kellogg School of Management at Northwestern University and is cochairman of the Kellogg Alumni Council (Asia).

# **SENIOR MANAGEMENT**

**Ms. AU King Lun, Paulina**, *BA, MAppFin*, aged 43, joined the Company in August 2011 as the Chief Financial Officer and Company Secretary. She holds a bachelor degree in accountancy from The City University of Hong Kong and a master degree in applied finance from Macquarie University, Australia. She is a member of the Hong Kong Institute of Certified Public Accountants. In addition to over 5 years of professional accounting experience, Ms. Au has over 11 years of experience in finance and accounting in companies listed in the USA and Hong Kong.

Mr. Joshua Bruce PERLMAN, BS, aged 43, joined the Company in 2003 as Managing Director of the Retail and Wholesale division of the Company's whollyowned subsidiary, 338 Fashion Co. Limited and was appointed as a director of 338 Fashion Co. Limited in 2005. 338 Fashion Co. Limited is the exclusive licensee for Nautica and Jack Wolfskin in the China, Hong Kong, and Macau markets, and the owner of the HASKI brand. Mr. Perlman has 20 years of experience in China working with renowned consumer lifestyle brands. A graduate of both Tulane University and the Johns Hopkins University Center for Chinese and American Studies in Nanjing, Mr. Perlman is a native of New York City, USA, and is fluent in Mandarin, Chinese.

**Ms. MA Jingyan, Jane**, *MBA*, aged 40, joined the Company in 2001 and is currently the Managing Director of one of the Contract Manufacturing Business Units of the Group. She holds a master degree in business administration from Fordham University, New York. Ms. Ma has over 11 years of experience in the garment industry primarily on the marketing, sales and product development side for both UK and USA markets.

Ms. ZHANG Xiaofang, Phyllis, MBA, aged 39, joined the Company in 2002 as General Manager of the Company's subsidiary, Chochuen Garment (Shenzhen) Co., Ltd. She contributed to the establishment of the production compound in Hefei in 2007 and was responsible for the establishment of Tristate Management University of the Group in 2010. Ms. Zhang is currently the Managing Director of one of the Contract Manufacturing Business Units of the Group. Ms. Zhang holds a master degree in business administration from Peking University and has over 11 years of management experience in the garment industry.

# REPORT OF THE DIRECTORS

The Board of Directors (the "Board") of Tristate Holdings Limited (the "Company") presents its report together with the audited financial statements of the Company and its subsidiaries (together, the "Group") for the year ended 31 December 2012.

# PRINCIPAL ACTIVITIES AND ANALYSIS OF OPERATIONS

The principal activity of the Company is investment holding. The principal activities of the Company's subsidiaries are (i) garment manufacturing, and (ii) branded product distribution, retail and trading.

An analysis of the Group's revenue and contribution to profit for the year by segment is set out in Note 5 to the consolidated financial statements.

# **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 31 December 2012 are set out in the consolidated income statement on page 31.

An interim dividend of HK\$0.07 per share for the six months ended 30 June 2012 amounting to HK\$18,917,000 (2011: HK\$0.15 per share, amounting to HK\$40,440,000) was paid on 4 October 2012.

The Board recommends the payment of a final dividend of HK\$0.09 per share, totalling HK\$24,333,000 for the year ended 31 December 2012 (2011: HK\$0.22 per share, totalling HK\$59,454,000).

The proposed final dividend, if approved at the forthcoming annual general meeting of the Company to be held on Monday, 3 June 2013 (the "2013 AGM"), is expected to be paid on Monday, 17 June 2013 to the shareholders of the Company whose names appear on the register of members of the Company on Monday, 10 June 2013, and for the purpose of determining the entitlements of the shareholders to the proposed final dividend, the register of members of the Company will be closed from Friday, 7 June 2013 to Monday, 10 June 2013, both days inclusive.

# **FIVE-YEAR FINANCIAL SUMMARY**

A summary of the results and of the assets and liabilities of the Group for the last five financial years ended 31 December 2012 is set out on page 3.

# PROPERTY, PLANT AND EQUIPMENT

Details of the movements in property, plant and equipment of the Group during the year are set out in Note 15 to the consolidated financial statements.

# **SUBSIDIARIES**

Particulars of the Company's principal subsidiaries as at 31 December 2012 are set out in Note 18 to the consolidated financial statements.

# **ASSOCIATES**

Particulars of the Group's interests in associates are set out in Note 21 to the consolidated financial statements.

# **SHARE CAPITAL**

Details of the share capital of the Company are set out in Note 34 to the consolidated financial statements.

# **RESERVES**

Movements in the reserves of the Group and of the Company during the year are set out in Note 35 to the consolidated financial statements.

# **DISTRIBUTABLE RESERVES**

As at 31 December 2012, the reserves of the Company amounted to HK\$444,108,000 (2011: HK\$443,180,000) and retained earnings amounted to HK\$240,462,000 (2011: HK\$191,745,000); of which HK\$671,482,000 (2011: HK\$622,765,000) were available for distribution to equity holders of the Company as calculated in accordance with the Companies Act 1981 of Bermuda.

# **SHARE OPTIONS**

The current share option scheme (the "2007 Share Option Scheme") was adopted by the Board on 2 April 2007 and was approved by the shareholders of the Company at the annual general meeting held on 6 June 2007 for granting of options to eligible persons to subscribe for shares of the Company.

The principal terms of the 2007 Share Option Scheme are summarised below:

Purpose To attract and motivate high quality employees and officers of the

members of the Group, to provide the participants who have been granted options under the 2007 Share Option Scheme to subscribe for shares of the Company with the opportunity to acquire proprietary interests in the Company, to encourage participants to work towards achieving certain performance targets in order to enhance the value of the Company and its shares for the benefit of the Company and its shareholders as a whole, and to retain participants who achieve such

performance targets.

**Participants** The employees and officers of any member (from time to time) of the

> Group including, without limitation, directors, senior vice presidents, factory general managers, vice presidents and other full-time employees of any member of the Group as determined by the Board from time to

time.

Total number of shares available : for issue and the percentage of the issued share capital that it represents as at the date of this report

26,873,525 shares representing 9.94% of the issued share capital of the Company as at the date of this report.

Maximum entitlement of each :

participant

Period within which the shares : must be taken up under an option

Minimum period for which an : option must be held before it can be exercised

Amount payable on acceptance : of the option and the period within which payments or calls must or may be made or loans for such purposes must be repaid

Not exceeding 1% of the shares of the Company in issue in any 12 months period.

The period within which the options must be exercised will be specified by the Board at the time of grant. This period must expire no later than ten years from the relevant date of grant.

At the time of grant of the options, the Board may specify any minimum period(s) for which an option must be held before it can be exercised. The 2007 Share Option Scheme does not contain any such minimum period.

HK\$1.00 (or its equivalent), to be paid within ten business days from the date on which the letter containing the offer is issued to that participant.

Basis of determining the exercise : price

The subscription price for the shares which are the subject of the options shall be no less than the higher of (i) the closing price of the shares of the Company as stated in the daily quotations sheet issued by The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on the date of grant; (ii) the average closing price of the shares of the Company as stated in the daily quotations sheets issued by the Stock Exchange for the five business days immediately preceding the date of grant; and (iii) the nominal value of a share of the Company on the date of grant. The subscription price will be determined by the Board at the time the option is offered to the participant.

Remaining life of the 2007 Share : Option Scheme

No options may be granted under the 2007 Share Option Scheme on or after the date of the tenth anniversary of the adoption of the 2007 Share Option Scheme.

Movement in the share options granted under the 2007 Share Option Scheme during the year and outstanding as at 31 December 2012 were as follows:

		Number of share options						
			Granted	Exercised	Lapsed		Exercise	
_		At	during	during	during	At	price	Exercisable
Date of grant	Participant	01/01/2012	the year	the year	the year	31/12/2012	per share	period
02/07/2008	Employees (in aggregate)	85,000	-	-	-	85,000	HK\$1.86	02/07/2008 – 01/07/2013
		85,000	-	-	-	85,000	HK\$1.86	02/07/2009 – 01/07/2013
		85,000	-	-	-	85,000	HK\$1.86	02/07/2010 – 01/07/2013
		85,000	-	-	-	85,000	HK\$1.86	02/07/2011 – 01/07/2013
14/09/2009	Employees (in aggregate)	-	-	-	-	-	HK\$1.45	14/09/2009 – 13/09/2014
		-	-	-	-	-	HK\$1.45	14/09/2010 – 13/09/2014
		206,000	-	-	-	206,000	HK\$1.45	14/09/2011 – 13/09/2014
		326,000	-	(51,000) (Note 5)	-	275,000	HK\$1.45	14/09/2012 – 13/09/2014
21/06/2010	Employees (in aggregate)	122,000	-	(56,000) (Note 6)	-	66,000	HK\$1.90	21/06/2010 – 20/06/2015
		122,000	-	(56,000) (Note 6)	-	66,000	HK\$1.90	21/06/2011 – 20/06/2015
		239,000	-	(72,000) (Note 7)	(45,000)	122,000	HK\$1.90	21/06/2012 – 20/06/2015
		239,000	-	-	(45,000)	194,000	HK\$1.90	21/06/2013 – 20/06/2015
13/06/2011	Employees (in aggregate)	105,000	-	-	-	105,000	HK\$4.01	13/06/2011 – 12/06/2016
		143,000	-	-	(20,000)	123,000	HK\$4.01	13/06/2012 – 12/06/2016
		143,000	-	-	(20,000)	123,000	HK\$4.01	13/06/2013 – 12/06/2016
		143,000	-	_	(20,000)	123,000	HK\$4.01	13/06/2014 – 12/06/2016

Number of share options								
Date of grant	Participant	At 01/01/2012	Granted during the year	Exercised during the year	Lapsed during the year	At 31/12/2012	Exercise price per share	Exercisable period
18/06/2012 (Notes 2 & 3)	Employees (in aggregate)	_	89,000	-	-	89,000	HK\$5.06	18/06/2012 – 17/06/2017
		-	89,000	-	-	89,000	HK\$5.06	18/06/2013 – 17/06/2017
		-	89,000	-	-	89,000	HK\$5.06	18/06/2014 – 17/06/2017
		-	89,000	-	-	89,000	HK\$5.06	18/06/2015 – 17/06/2017

(235.000)

(150.000)

2.099.000

#### Notes:

1. The above options vest in four equal tranches over a period of three years from the relevant date of grant.

356.000

2 128 000

- 2. The Company received a total consideration of HK\$4.00 from the grantees for the options granted during the year.
- 3. The closing price of the shares of the Company on 15 June 2012, i.e. the business day immediately before the date on which the options were granted during the year, as quoted on the Stock Exchange, was HK\$5.00.
- 4. No options had been cancelled during the year.

Total

- 5. The closing price of the shares immediately before the date on which the options were exercised was HK\$3.71.
- 6. The closing price of the shares immediately before the date on which the options were exercised was HK\$4.01.
- 7. The weighted average closing price of the shares immediately before the dates on which the options were exercised was HK\$3.77.

Other details of the share options granted under the 2007 Share Option Scheme are set out in Note 36 to the consolidated financial statements.

# **BANK BORROWINGS**

Details of the bank borrowings of the Group are set out in Note 29 to the consolidated financial statements.

# **DONATIONS**

Charitable and other donations made by the Group during the year amounted to HK\$88,000.

#### **DIRECTORS**

The directors of the Company (the "Directors") who held office during the year and up to the date of this report are:

# **Executive Director:**

Mr. WANG Kin Chung, Peter (Chairman and Chief Executive Officer)

# **Non-Executive Directors:**

Ms. WANG KOO Yik Chun
(Honorary Chairlady)
Ms. MAK WANG Wing Yee, Winnie

Ms. MAK WANG Wing Yee, Winnie Dr. WANG Shui Chung, Patrick

# **Independent Non-Executive Directors:**

Mr. LO Kai Yiu, Anthony

Mr. James Christopher KRALIK

Mr. Peter TAN

In accordance with Bye-Laws 85 and 86 of the Company's Bye-Laws, Ms. MAK WANG Wing Yee, Winnie and Mr. James Christopher KRALIK will retire by rotation and, being eligible, offer themselves for reelection as Directors at the 2013 AGM.

The Company has received from each of the Independent Non-Executive Directors an annual confirmation of his independence and considers that each of the Independent Non-Executive Directors is independent in accordance with the guidelines set out in Rule 3.13 of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules").

# BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Brief biographical details of the Directors and the Senior Management of the Group as at the date of this report are set out on pages 20 to 21.

# **DIRECTORS' INTERESTS IN SECURITIES**

As at 31 December 2012, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) which were (i) recorded in the register kept by the Company pursuant to Section 352 of the SFO; or (ii) notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") under Appendix 10 of the Listing Rules, were as follows:

# Interests in shares of the Company

Name of Director		Nu			
	Long/short position	•		Total	Approximate percentage of issued share capital
Mr. WANG Kin Chung, Peter	Long position	3,365,000 <i>(Note 1)</i>	182,442,000 <i>(Note 2)</i>	185,807,000	68.72%

# Interests in shares of Hua Thai Manufacturing Public Company Limited ("Hua Thai")

			Number of share	Approximate percentage of issued share capital	
Name of Director	Long/short position	Class	Through spouse or minor children To		
Ms. WANG KOO Yik Chun	Long position	Ordinary share	2,500 (Note 3)	2,500	0.03%

#### Notes:

- 1. 3,365,000 shares were beneficially owned by Ms. Daisy TING, the spouse of Mr. WANG Kin Chung, Peter.
- 2. 182,442,000 shares were beneficially owned by Silver Tree Holdings Inc., a company wholly owned by Mr. WANG Kin Chung, Peter.
- 3. 2,500 shares in Hua Thai were held by the late Mr. WANG Seng Liang, the spouse of Ms. WANG KOO Yik Chun.

Save as disclosed above, as at 31 December 2012, none of the Directors or the chief executive of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were (i) recorded in the register kept by the Company pursuant to Section 352 of the SFO; or (ii) notified to the Company and the Stock Exchange pursuant to the Model Code.

# ARRANGEMENT TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed in the "Share Options" section in this report and in Note 36 to the consolidated financial statements, at no time during the year was the Company, its subsidiaries, its holding company or the subsidiaries of its holding company, a party to any arrangements to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

# **DIRECTORS' SERVICE CONTRACTS**

None of the Directors proposed for re-election at the 2013 AGM has a service contract with the Group, which is not determinable by the Group within one year without payment of compensation (other than statutory compensation).

# INTERESTS OF DIRECTORS AND CONTROLLING SHAREHOLDERS IN CONTRACTS OF SIGNIFICANCE

Save as disclosed in the section headed "Continuing Connected Transaction" in this report, no contract of significance to which the Company or any of its subsidiaries was a party and in which any of the Company's Director or controlling shareholder or its subsidiaries had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

# DIRECTORS' INTERESTS IN COMPETING BUSINESSES

During the year ended 31 December 2012, none of the Directors had any interest in business apart from the Group's businesses which competed, or was likely to compete, either directly or indirectly, with the Group's businesses under Rule 8.10 of the Listing Rules.

#### SUBSTANTIAL SHAREHOLDERS

As at 31 December 2012, the following persons (other than the Directors or the chief executive of the Company) had interests or short positions in the shares and underlying shares of the Company as recorded in the register kept by the Company pursuant to Section 336 of the SFO:

Name of shareholder		Nu	imber of shares held		
	Long/short position	Directly beneficially owned	Through spouse or minor children	Total	Approximate percentage of issued share capital
Ms. Daisy TING	Long position	3,365,000	182,442,000 <i>(Note)</i>	185,807,000	68.72%
Silver Tree Holdings Inc.	Long position	182,442,000 <i>(Note)</i>	-	182,442,000	67.48%

#### Note:

182,442,000 shares were beneficially owned by Silver Tree Holdings Inc., a company wholly owned by Mr. WANG Kin Chung, Peter. Since Ms. Daisy TING is the spouse of Mr. WANG Kin Chung, Peter, she is deemed to be interested in the shares controlled by Mr. WANG Kin Chung, Peter under Part XV of the SFO.

Save as disclosed above, as at 31 December 2012, no other person (other than a Director or the chief executive of the Company) had an interest or short position in the shares or underlying shares of the Company which were recorded in the register kept by the Company pursuant to Section 336 of the SFO.

#### **EMOLUMENT POLICY**

The Group provides competitive compensation and benefits for its employees, including group personal accident insurance, retirement and medical benefit schemes

Remuneration packages are generally structured by reference to market and individual merits. Salaries are normally reviewed on an annual basis based on performance appraisals and other relevant factors. Those employees with outstanding performance are also awarded discretionary bonuses and share options.

Emolument policy is reviewed regularly by the Board and by the Remuneration Committee in respect of the Directors and senior management. The emoluments payable to the Directors are determined at arm's length on the basis of responsibilities involved, time devoted, current financial position of the Company and the prevailing market conditions.

Details of the emoluments of the Directors for the year ended 31 December 2012 are set out in Note 13 to the consolidated financial statements.

# **RETIREMENT BENEFIT SCHEMES**

Details of the retirement benefit schemes of the Group are set out in Note 30 to the consolidated financial statements.

# MANAGEMENT CONTRACT

No contract concerning the management and administration of the whole or any substantial part of the business of the Group was entered into or existed during the year.

# **MAJOR CUSTOMERS AND SUPPLIERS**

The percentage of sales attributable to the Group's largest customer and the five largest customers combined were 11% and 44%, respectively.

The aggregate purchases attributable to the Group's five largest suppliers taken together were less than 30% of the Group's total purchases for the year.

None of the Directors, their associates, or any shareholder (which to the knowledge of the Directors owns more than 5% of the Company's share capital) had, at any time during the year, a beneficial interest in any of the Group's five largest customers.

#### CONTINUING CONNECTED TRANSACTION

On 24 January 2011, Hwa Fuh Manufacturing Company (Hong Kong) Limited ("Hwa Fuh"), a wholly-owned subsidiary of the Company, as tenant, entered into a tenancy agreement (the "Tenancy Agreement") with TDB Company Limited ("TDB"), as landlord, in relation to the leasing of the premises at Ground and 2nd to 11th Floors, Tak Dah Industrial Building, 66–72 Lei Muk Road, Kwai Chung, New Territories, Hong Kong (the "Premises") for a term of two years from 1 April 2011 to 31 March 2013.

As at the date of the Tenancy Agreement, the entire issued share capital of TDB was held by a discretionary trust of which Mr. WANG Kin Chung, Peter and Ms. WANG KOO Yik Chun, both being Directors, were eligible beneficiaries. TDB was therefore a connected person of the Company for the purpose of the Listing Rules. Accordingly, the entering into of the Tenancy Agreement constituted a continuing connected transaction for the Company under Chapter 14A of the Listing Rules (the "Continuing Connected Transaction").

Details of the Tenancy Agreement were as follows:

: Two years from 1 April 2011 to 31 Term

March 2013

Monthly rent : HK\$490,000 (excluding management

fees, government rates and

government rent)

Use of the : As factory, storage and ancillary Premises office by the Company and certain

of its subsidiaries

The annual rent (the "Annual Cap") paid or payable by Hwa Fuh under the Tenancy Agreement for each of the three financial years ending 31 December 2013 was as

Term	Annual Cap HK\$
1 April 2011 to 31 December 2011	4,410,000
1 January 2012 to 31 December 2012	5,880,000
1 January 2013 to 31 March 2013	1,470,000

The terms of the Tenancy Agreement were arrived at after arm's length negotiations between Hwa Fuh and TDB and on the basis of the valuation made by an independent property valuer which opined that the terms (including the rent) of the Tenancy Agreement were fair and reasonable by reference to the prevailing market rent for comparable properties in the same district of similar ages, size, uses and attributes.

Further details of the Continuing Connected Transaction were set out in the announcement of the Company dated 24 January 2011.

The Independent Non-Executive Directors have reviewed the Continuing Connected Transaction and confirmed that during the year such transaction has been entered into:

- in the ordinary and usual course of business of the Group;
- on normal commercial terms; and
- (iii) in accordance with the Tenancy Agreement on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Company's auditor was engaged to report on the Continuing Connected Transaction in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued an unqualified letter containing findings and conclusion in respect of the Continuing Connected Transaction disclosed on page 28 of this Annual Report in accordance with Rule 14A.38 of the Listing Rules.

# **RELATED PARTY TRANSACTIONS**

Details of the related party transactions of the Group are set out in Note 38 to the consolidated financial statements.

The tenancy agreement under Note 38(a) constituted a continuing connected transaction for the Company under the Listing Rules. The Company has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules.

The cash advance under Note 38(c)(ii) constituted a connected transaction but was exempt from the disclosure requirements under the Listing Rules.

The remaining related party transactions under Notes 38(b) and 38(c)(i) were not connected transactions under the Listing Rules.

# **DISPOSAL OF AN OVERSEAS SUBSIDIARY**

During the year, the Group disposed of a subsidiary incorporated in the Philippines at a consideration of Philippine Peso 80,000,000 (equivalent to HK\$14,715,000) and realised a gain of HK\$12,069,000.

# **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Company's Bye-Laws and there are no restrictions against such rights under the laws of Bermuda (being the jurisdiction in which the Company was incorporated).

# PURCHASE, SALE OR REDEMPTION OF SHARES

The Company did not redeem any of its shares during the year. Neither the Company nor any of its subsidiaries purchased or sold any of the Company's shares during the year.

# **PUBLIC FLOAT**

Based on the information that is publicly available to the Company and within the knowledge of the Directors as at the date of this report, the Company has maintained sufficient public float as required under the Listing Rules during the year and up to the date of this report.

# **CORPORATE GOVERNANCE CODE**

For the year ended 31 December 2012, the Company has complied with all the Code Provisions set out in the Corporate Governance Code (applicable to financial reports covering a period after 1 April 2012) and the former Code on Corporate Governance Practices of the Listing Rules, except for the deviation from Code Provisions A.2.1, A.5 and A.6.7.

Considered reasons for the deviation from Code Provisions A.2.1, A.5 and A.6.7 as well as further information of the Company's corporate governance practices are set out in the Corporate Governance Report on pages 10 to 19.

# CHANGES IN DIRECTORS' BIOGRAPHICAL DETAILS

Changes in Directors' biographical details since the date of the Company's interim report for the six months ended 30 June 2012 issued in September 2012 are set out below:

# Dr. WANG Shui Chung, Patrick

# Cessation of appointment

 Non-executive director of The Hongkong and Shanghai Banking Corporation Limited

#### Mr. Peter TAN

# New appointment

 Independent non-executive director of The Sincere Company, Limited

Save for the information disclosed above, there is no other information required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

#### **AUDITOR**

The financial statements have been audited by PricewaterhouseCoopers who retire and, being eligible, offer themselves for re-appointment.

On behalf of the Board

#### WANG Kin Chung, Peter

Chairman and Chief Executive Officer

Hong Kong, 25 March 2013



# 羅兵咸永道

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF TRISTATE HOLDINGS LIMITED

(incorporated in Bermuda with limited liability)

We have audited the consolidated financial statements of Tristate Holdings Limited (the "Company") and its subsidiaries (together, the "Group") set out on pages 31 to 82, which comprise the consolidated and company statements of financial position as at 31 December 2012, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

# Directors' Responsibility for the Consolidated Financial Statements

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with Section 90 of the Companies Act 1981 of Bermuda and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2012, and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

# PricewaterhouseCoopers

Certified Public Accountants

Hong Kong, 25 March 2013

# **CONSOLIDATED INCOME STATEMENT**For the year ended 31 December 2012

		2012	2011
	Note	HK\$'000	HK\$'000
Revenue	5	3,387,877	3,273,299
Cost of sales		(2,374,050)	(2,290,820)
Gross profit		1,013,827	982,479
Other income and other gains/(losses)	5	6,204	4,276
Selling and distribution expenses		(349,111)	(256,784)
General and administrative expenses		(520,254)	(450,888)
Gain on disposal of a subsidiary	39(b)	12,069	10,827
Profit from operations	6	162,735	289,910
Trone from operations	ŭ	102,755	203,310
Finance income	7	11,838	10,291
Finance costs	7	(10,861)	(7,217)
		( 2,72 /	
Profit before income tax		163,712	292,984
Tront before medine tax		103,712	232,304
Income tax expense	8	(54,693)	(43,242)
meome tax expense	Ŭ	(34,033)	(13,212)
Drafit for the year		100.010	240 742
Profit for the year		109,019	249,742
Attributable to:			
Equity holders of the Company	9	109,045	249,766
Non-controlling interests		(26)	(24)
		109,019	249,742
Earnings per share attributable to equity holders of			
the Company:			
Basic	11	HK\$0.40	HK\$0.93
			111(\$0.55
Diluted	11	HK\$0.40	HK\$0.92

		HK\$'000	HK\$'000
Dividends	10	43,250	99,894

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2012

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Profit for the year	109,019	249,742
Other comprehensive income:		
Fair value gains on cash flow hedges Gains arising during the year Transferred to and included in the following line items in the consolidated income statement:	6,791	5,568
Cost of sales General and administrative expenses Income tax effect	(2,549) (2,803) 100	(5,547) (2,035) 615
Currency translation differences Gains arising during the year Transferred from translation reserve to the consolidated income statement upon disposal of a subsidiary	8,588 589	30,652
Other comprehensive income, net of tax	10,716	29,216
Total comprehensive income for the year	119,735	278,958
Attributable to:		
Equity holders of the Company Non-controlling interests	119,761 (26)	278,982 (24)
	119,735	278,958

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2012

	Note	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
NON-CURRENT ASSETS Property, plant and equipment Leasehold land and land use rights Intangible assets Other long-term assets Deferred income tax assets Defined benefit plan assets Forward foreign exchange contracts Investments in associates	15 17 19 20 32 30 24 21	527,270 171,973 229,047 23,440 36,338 6,043 1,723	520,824 176,219 244,771 12,172 30,146 5,606
		995,834	989,738
CURRENT ASSETS Inventories Accounts receivable and bills receivable Forward foreign exchange contracts Prepayments and other receivables Cash and bank balances	22 23 24 25 26	481,662 361,893 821 162,872 561,290	399,988 357,913 1,447 123,479 629,345
Non-current assets held for sale	16	1,568,538 –	1,512,172 1,309
		1,568,538	1,513,481
CURRENT LIABILITIES  Accounts payable and bills payable Accruals and other payables Forward foreign exchange contracts Current income tax liabilities Bank borrowings	27 28 24 29	204,041 377,729 - 77,257 293,594	257,235 369,559 341 72,480 194,040
		952,621	893,655
NET CURRENT ASSETS		615,917	619,826
TOTAL ASSETS LESS CURRENT LIABILITIES		1,611,751	1,609,564
NON-CURRENT LIABILITIES Retirement benefits and other post retirement obligations License fees payable Deferred income tax liabilities Other long-term liabilities	30 31 32 33	10,016 146,108 52,667 –	11,196 182,356 54,177 1,184
		208,791	248,913
NET ASSETS		1,402,960	1,360,651
EQUITY Capital and reserves attributable to equity holders of the Company Share capital Reserves	34 35	27,037 1,375,572	27,014 1,333,260
Non-controlling interests		1,402,609 351	1,360,274 377
TOTAL EQUITY		1,402,960	1,360,651

Approved by the Board of Directors on 25 March 2013 and signed on its behalf by:

WANG Kin Chung, Peter

MAK WANG Wing Yee, Winnie Director

Director

# **STATEMENT OF FINANCIAL POSITION** *As at 31 December 2012*

NON-CURRENT ASSETS   Property, plant and equipment   15				
Property, plant and equipment   15		Note		
Property, plant and equipment   15	NON CURRENT ACCETC			
Investments in subsidiaries		15	1 <i>/</i> 110	1 808
Other long-term assets       20       2,903       4,244         Deferred income tax assets       32       99       51         457,658       457,658       458,156         CURRENT ASSETS         Amounts due from subsidiaries       18(b)       304,565       240,197         Prepayments and other receivables       25       2,706       608         Cash and bank balances       26       5,755       2,497         313,026       243,302         CURRENT LIABILITIES         Accruals and other payables       9,328       14,859         Amounts due to subsidiaries       18(b)       49,749       21,779         59,077       36,638         NET CURRENT ASSETS       253,949       206,664         TOTAL ASSETS LESS CURRENT LIABILITIES       711,607       664,820         NON-CURRENT LIABILITIES       711,607       661,939         NET ASSETS       711,607       661,939         EQUITY       Capital and reserves attributable to equity holders of the Company Share capital       34       27,037       27,014         Reserves       35       684,570       634,925				
Deferred income tax assets   32   99   51				
CURRENT ASSETS       18(b)       304,565       240,197         Prepayments and other receivables       25       2,706       608         Cash and bank balances       26       5,755       2,497         CURRENT LIABILITIES         Accruals and other payables       9,328       14,859         Amounts due to subsidiaries       18(b)       49,749       21,779         59,077       36,638         NET CURRENT ASSETS       253,949       206,664         TOTAL ASSETS LESS CURRENT LIABILITIES       711,607       664,820         NON-CURRENT LIABILITIES       711,607       661,939         Retirement benefits and other post retirement obligations       30       -       2,881         NET ASSETS       711,607       661,939         EQUITY       Capital and reserves attributable to equity holders of the Company Share capital Reserves       34       27,037       27,014         Reserves       35       684,570       634,925		32	99	
CURRENT ASSETS       18(b)       304,565       240,197         Prepayments and other receivables       25       2,706       608         Cash and bank balances       26       5,755       2,497         CURRENT LIABILITIES         Accruals and other payables       9,328       14,859         Amounts due to subsidiaries       18(b)       49,749       21,779         59,077       36,638         NET CURRENT ASSETS       253,949       206,664         TOTAL ASSETS LESS CURRENT LIABILITIES       711,607       664,820         NON-CURRENT LIABILITIES       711,607       661,939         Retirement benefits and other post retirement obligations       30       -       2,881         NET ASSETS       711,607       661,939         EQUITY       Capital and reserves attributable to equity holders of the Company Share capital Reserves       34       27,037       27,014         Reserves       35       684,570       634,925				
Amounts due from subsidiaries Prepayments and other receivables Cash and bank balances  25 2,706 608 Cash and bank balances 26 5,755 2,497  313,026 243,302  CURRENT LIABILITIES Accruals and other payables Amounts due to subsidiaries 18(b) 9,328 14,859 49,749 21,779 59,077 36,638  NET CURRENT ASSETS 253,949 206,664  TOTAL ASSETS LESS CURRENT LIABILITIES Retirement benefits and other post retirement obligations NON-CURRENT LIABILITIES Retirement benefits and other post retirement obligations  NET ASSETS  EQUITY Capital and reserves attributable to equity holders of the Company Share capital Reserves 35 684,570 634,925			457,658	458,156
Amounts due from subsidiaries Prepayments and other receivables Cash and bank balances  25 2,706 608 Cash and bank balances 26 5,755 2,497  313,026 243,302  CURRENT LIABILITIES Accruals and other payables Amounts due to subsidiaries 18(b) 9,328 14,859 49,749 21,779 59,077 36,638  NET CURRENT ASSETS 253,949 206,664  TOTAL ASSETS LESS CURRENT LIABILITIES Retirement benefits and other post retirement obligations NON-CURRENT LIABILITIES Retirement benefits and other post retirement obligations  NET ASSETS  EQUITY Capital and reserves attributable to equity holders of the Company Share capital Reserves 35 684,570 634,925	CURRENT ACCETS			
Prepayments and other receivables Cash and bank balances         25         2,706         608           Cash and bank balances         26         5,755         2,497           313,026         243,302           CURRENT LIABILITIES           Accruals and other payables         9,328         14,859           Amounts due to subsidiaries         18(b)         49,749         21,779           59,077         36,638           NET CURRENT ASSETS         253,949         206,664           TOTAL ASSETS LESS CURRENT LIABILITIES         711,607         664,820           NON-CURRENT LIABILITIES         30         -         2,881           NET ASSETS         711,607         661,939           EQUITY         Capital and reserves attributable to equity holders of the Company Share capital Reserves         34         27,037         27,014           Reserves         35         684,570         634,925		10/h)	204 565	240 107
Cash and bank balances       26       5,755       2,497         CURRENT LIABILITIES         Accruals and other payables       9,328       14,859         Amounts due to subsidiaries       18(b)       49,749       21,779         59,077       36,638         NET CURRENT ASSETS       253,949       206,664         TOTAL ASSETS LESS CURRENT LIABILITIES       711,607       664,820         NON-CURRENT LIABILITIES       711,607       661,939         NET ASSETS       711,607       661,939         EQUITY       Capital and reserves attributable to equity holders of the Company Share capital       34       27,037       27,014         Reserves       35       684,570       634,925				
CURRENT LIABILITIES Accruals and other payables Amounts due to subsidiaries  NET CURRENT ASSETS  NET CURRENT LIABILITIES  NON-CURRENT LIABILITIES Retirement benefits and other post retirement obligations  NET ASSETS  EQUITY Capital and reserves attributable to equity holders of the Company Share capital Reserves  313,026  243,302  313,026  243,302  14,859  9,328 14,859  59,077 36,638  711,607 664,820  711,607 664,820  711,607 661,939				
CURRENT LIABILITIES Accruals and other payables Amounts due to subsidiaries  18(b)  9,328 49,749 21,779  59,077 36,638  NET CURRENT ASSETS  253,949 206,664  TOTAL ASSETS LESS CURRENT LIABILITIES  NON-CURRENT LIABILITIES Retirement benefits and other post retirement obligations  30 - 2,881  NET ASSETS  EQUITY  Capital and reserves attributable to equity holders of the Company Share capital Reserves  34 27,037 27,014 Reserves 35 684,570 634,925			-	
Accruals and other payables Amounts due to subsidiaries  18(b)  49,749  21,779  59,077  36,638  NET CURRENT ASSETS  253,949  206,664  TOTAL ASSETS LESS CURRENT LIABILITIES  NON-CURRENT LIABILITIES  Retirement benefits and other post retirement obligations  NET ASSETS  206,664  711,607  664,820  NON-CURRENT LIABILITIES  Retirement benefits and other post retirement obligations  30  - 2,881  NET ASSETS  711,607  661,939  EQUITY  Capital and reserves attributable to equity holders of the Company Share capital Reserves  34  27,037  27,014 Reserves  35  684,570  634,925			313,026	243,302
Accruals and other payables Amounts due to subsidiaries  18(b)  49,749  21,779  59,077  36,638  NET CURRENT ASSETS  253,949  206,664  TOTAL ASSETS LESS CURRENT LIABILITIES  NON-CURRENT LIABILITIES  Retirement benefits and other post retirement obligations  NET ASSETS  206,664  711,607  664,820  NON-CURRENT LIABILITIES  Retirement benefits and other post retirement obligations  30  - 2,881  NET ASSETS  711,607  661,939  EQUITY  Capital and reserves attributable to equity holders of the Company Share capital Reserves  34  27,037  27,014 Reserves  35  684,570  634,925				
Amounts due to subsidiaries  18(b)  49,749  21,779  59,077  36,638  NET CURRENT ASSETS  253,949  206,664  TOTAL ASSETS LESS CURRENT LIABILITIES  NON-CURRENT LIABILITIES Retirement benefits and other post retirement obligations  NET ASSETS  711,607  664,820  711,607  661,939  EQUITY  Capital and reserves attributable to equity holders of the Company Share capital Reserves  34  27,037  27,014 Reserves 35  684,570  634,925				
NET CURRENT ASSETS  253,949  206,664  TOTAL ASSETS LESS CURRENT LIABILITIES  NON-CURRENT LIABILITIES  Retirement benefits and other post retirement obligations  NET ASSETS  EQUITY  Capital and reserves attributable to equity holders of the Company Share capital Reserves  Sequence of the Company Share capital Reserves	· ·	40/1)		
NET CURRENT ASSETS  253,949  206,664  TOTAL ASSETS LESS CURRENT LIABILITIES  NON-CURRENT LIABILITIES Retirement benefits and other post retirement obligations  30  - 2,881  NET ASSETS  FULLY  Capital and reserves attributable to equity holders of the Company Share capital Reserves  34  27,037  27,014  Reserves  35  684,570  634,925	Amounts due to subsidiaries	18(b)	49,749	21,779
NET CURRENT ASSETS  253,949  206,664  TOTAL ASSETS LESS CURRENT LIABILITIES  NON-CURRENT LIABILITIES Retirement benefits and other post retirement obligations  30  - 2,881  NET ASSETS  FULLY  Capital and reserves attributable to equity holders of the Company Share capital Reserves  34  27,037  27,014  Reserves  35  684,570  634,925			E0 077	26 629
TOTAL ASSETS LESS CURRENT LIABILITIES  Retirement benefits and other post retirement obligations  NET ASSETS  EQUITY  Capital and reserves attributable to equity holders of the Company Share capital Reserves  711,607  664,820  711,607  661,939  27,037  27,014  88,570  634,925			59,077	30,036
TOTAL ASSETS LESS CURRENT LIABILITIES  Retirement benefits and other post retirement obligations  NET ASSETS  EQUITY  Capital and reserves attributable to equity holders of the Company Share capital Reserves  711,607  664,820  711,607  661,939  27,037  27,014  88,570  634,925	NET CURRENT ASSETS		253.949	206.664
NON-CURRENT LIABILITIES Retirement benefits and other post retirement obligations  NET ASSETS  711,607  661,939  EQUITY Capital and reserves attributable to equity holders of the Company Share capital Reserves  34  27,037  27,014  Reserves 35  684,570  634,925				
Retirement benefits and other post retirement obligations 30 — 2,881  NET ASSETS 711,607 661,939  EQUITY Capital and reserves attributable to equity holders of the Company Share capital Reserves 35 684,570 634,925	TOTAL ASSETS LESS CURRENT LIABILITIES		711,607	664,820
Retirement benefits and other post retirement obligations 30 — 2,881  NET ASSETS 711,607 661,939  EQUITY Capital and reserves attributable to equity holders of the Company Share capital Reserves 35 684,570 634,925				
NET ASSETS  711,607 661,939  EQUITY Capital and reserves attributable to equity holders of the Company Share capital Reserves 34 27,037 27,014 Reserves 35 684,570 634,925		2.0		2 224
EQUITY Capital and reserves attributable to equity holders of the Company Share capital Reserves 34 27,037 27,014 Reserves 35 684,570 634,925	Retirement benefits and other post retirement obligations	30	_	2,881
EQUITY Capital and reserves attributable to equity holders of the Company Share capital Reserves 34 27,037 27,014 Reserves 35 684,570 634,925	NET ASSETS		711 607	661 030
Capital and reserves attributable to equity holders of the Company Share capital 34 27,037 27,014 Reserves 35 684,570 634,925	INCL ASSETS		711,007	
Capital and reserves attributable to equity holders of the Company Share capital 34 27,037 27,014 Reserves 35 684,570 634,925	EQUITY			
the Company Share capital 34 27,037 27,014 Reserves 35 684,570 634,925				
Share capital       34       27,037       27,014         Reserves       35       684,570       634,925	· · · · · · · · · · · · · · · · · · ·			
			27,037	27,014
TOTAL EQUITY 711,607 661,939	Reserves	35	684,570	634,925
711,607 661,939			_,	
	TOTAL EQUITY		711,607	661,939

Approved by the Board of Directors on 25 March 2013 and signed on its behalf by:

WANG Kin Chung, Peter

MAK WANG Wing Yee, Winnie Director

Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the year ended 31 December 2012

Attributable to equity holders
of the Company

		•	•		
	Share capital <i>HK\$'000</i>	Reserves <i>HK\$'000</i>	Total <i>HK\$'000</i>	Non- controlling interests HK\$'000	Total equity <i>HK\$'000</i>
As at 1 January 2012	27,014	1,333,260	1,360,274	377	1,360,651
Profit for the year	-	109,045	109,045	(26)	109,019
Other comprehensive income, net of tax	-	10,716	10,716	-	10,716
Share option scheme – value of employee services	-	527	527	_	527
Shares issued during the year	23	401	424	_	424
Dividends paid to equity holders of the Company	_	(78,377)	(78,377)		(78,377)
As at 31 December 2012	27,037	1,375,572	1,402,609	351	1,402,960

# Attributable to equity holders

	of the Company				
	Share capital <i>HK\$'000</i>	Reserves <i>HK\$'000</i>	Total <i>HK\$'000</i>	Non- controlling interests <i>HK\$'000</i>	Total equity <i>HK\$'000</i>
As at 1 January 2011	26,874	1,156,347	1,183,221	401	1,183,622
Profit for the year	-	249,766	249,766	(24)	249,742
Other comprehensive income, net of tax	-	29,216	29,216	-	29,216
Share option scheme – value of employee services	-	671	671	-	671
Shares issued during the year	140	2,239	2,379	-	2,379
Dividends paid to equity holders of the Company		(104,979)	(104,979)	_	(104,979)
As at 31 December 2011	27,014	1,333,260	1,360,274	377	1,360,651

# **CONSOLIDATED STATEMENT OF CASH FLOWS**For the year ended 31 December 2012

	Note	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Operating activities			
Cash generated from operations	39(a)	47,892	348,726
Income tax paid	` ,	(61,335)	(52,830)
Income tax refund		- (5.202)	245
Purchase of tax reserve certificates		(6,392)	(2,295)
Net cash (used in)/generated from operating activities		(19,835)	293,846
No. 10 and 10 an			
Investing activities Interest received		11,838	10,291
Payment of license fees		(22,377)	(20,406)
Purchase of property, plant and equipment		(72,551)	(44,370)
Proceeds from disposals of property, plant and equipment	39(c)	1,242	967
Proceeds from disposals of non-current assets held for sale	39(c)	4,200	_
Net cash inflow on disposal of a subsidiary	39(b)	11,548	14,234
Increase in bank structured deposits		(33,295)	(33,305)
Decrease in pledged bank deposits		_	590
Net cash used in investing activities		(99,395)	(71,999)
Financing activities		(4.042)	(2.200)
Interest paid Dividends paid to equity holders of the Company		(4,042) (78,377)	(2,208) (104,979)
New bank borrowings		1,271,237	754,542
Repayment of bank borrowings		(1,171,683)	(750,335)
Proceeds from shares issued upon exercise of share options		424	2,379
Net cash generated from/(used in) financing activities		17,559	(100,601)
There cash generated from (asea in) maneing activities		17,555	(100,001)
(Decrease)/increase in cash and cash equivalents		(101,671)	121,246
Cash and cash equivalents at beginning of the year	26	596,040	459,413
Effect on foreign exchange rate changes		321	15,381
Cash and cash equivalents at end of the year	26	494,690	596,040

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

#### 1. GENERAL INFORMATION

Tristate Holdings Limited (the "Company") is a limited liability company incorporated in Bermuda. The address of its registered office is Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda. The address of its head office and principal place of business in Hong Kong is 5th Floor, 66–72 Lei Muk Road, Kwai Chung, New Territories, Hong Kong.

The principal activities of the Company and its subsidiaries (together, the "Group") are (i) garment manufacturing, and (ii) branded product distribution, retail and trading.

The Company's shares have been listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") since 1988.

These consolidated financial statements are presented in Hong Kong dollars ("HK\$"), unless otherwise stated. These consolidated financial statements have been approved for issue by the Board of Directors of the Company (the "Board") on 25 March 2013.

# 2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The basis of preparation and principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

## (a) Basis of preparation

These consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS") issued by the Hong Kong Institute of Certified Public Accountants. They have been prepared under the historical cost convention, as modified by stating certain derivative financial instruments at fair values.

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates.

It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in Note 4.

# New/revised HKFRS effective in 2012

There are no new/revised HKFRS or HKFRS interpretations that are effective for the first time for the financial year beginning 1 January 2012 and are relevant to the Group's operations that have a material impact to the Group.

New/revised standards and amendments to existing standards that are not effective and have not been early adopted by the Group

The following new/revised standards and amendments to existing standards relevant to the Group have been issued, but are not effective for the financial year beginning 1 January 2012 and have not been early adopted by the Group:

HKAS 1 (Amendment)

Presentation of Financial Statements – Presentation of Items of Other Comprehensive Income (1)

HKAS 19 (Amendment) Employee Benefits (2)

HKAS 27 (2011)

Separate Financial Statements (2)

HKAS 28 (2011)

Investments in Associates and Joint Ventures (2)

HKAS 32 (Amendment)

Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities (3)

HKFRS 7 (Amendment)

Financial Instruments: Disclosure – Offsetting Financial Assets and Financial Liabilities (2)

HKFRS 9

Financial Instruments (4)

HKFRS 7 and 9 (Amendments)

Mandatory Effective Date and Transition Disclosures (4)

HKFRS 10

Consolidated Financial Statements (2)

HKFRS 10, 11 and 12 (Amendments) Transition Guidance (2)

HKFRS 12

Disclosure of Interests in Other Entities (2)

HKFRS 13

Fair Value Measurement (2)

Annual Improvements 2011 (2)

### (a) Basis of preparation (continued)

New/revised standards and amendments to existing standards that are not effective and have not been early adopted by the Group (continued)

- Effective for the Group for annual periods beginning on or after 1 July 2012.
- Effective for the Group for annual periods beginning on or after 1 January 2013.
- (3) Effective for the Group for annual periods beginning on or after 1 January 2014.
- Effective for the Group for annual periods beginning on or after 1 January 2015.

The Group is in the process of making an assessment on the impact of these new/revised standards and amendments to existing standards and does not anticipate that the adoption will result in any material impact on the Group's results of operations and financial position taken as a whole. The Group intends to adopt the above new/revised standards and amendments to existing standards when they become effective.

The Group has assessed that the adoption of HKFRS 10 does not have any significant impact on the Group as all subsidiaries within the Group satisfy the requirements of control under HKFRS 10 and there are no new subsidiaries identified under the new guidance.

# (b) Consolidation

## (i) Subsidiaries

Subsidiaries are all entities (include special purpose entities) over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The Group also assesses existence of control where it does not have more than 50% of the voting power but is able to govern the financial and operating policies by virtue of de-facto control. De-facto control may arise from circumstances where it does not have more than 50% of the voting power but is able to govern the financial and operating policies by virtue of de-facto control.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the aggregate fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Acquisition-related costs are expensed as incurred.

The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the fair value of non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in the consolidated income statement.

Inter-company transactions, balances, income and expenses on transactions between group companies are eliminated. Profits and losses resulting from intercompany transactions that are recognised in assets are also eliminated. The financial information of subsidiaries has been changed where necessary to ensure consistency with the policies adopted by the Group.

#### (ii) Changes in ownership interests in subsidiaries

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

#### **(b) Consolidation** (continued)

(ii) Changes in ownership interests in subsidiaries (continued)

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognised in consolidated income statement. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to consolidated income statement.

#### (iii) Separate financial statements

Investments in subsidiaries are accounted for by the Company at cost less impairment. Cost also includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

## (c) Associates

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting and are initially recognised at cost. The Group's investments in associates include goodwill identified on acquisition, net of any accumulated impairment losses.

The Group's share of its associates' post-acquisition profits or losses is recognised in the consolidated income statement, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investments. When the Group's share of losses in the associates equals or exceeds its interests in the associates, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associates.

Profits and losses resulting from upstream and downstream transactions between the Group and its associates are recognised in the Group's financial statements only to the extent of unrelated investor's interests in the associates. Unrealised losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred. The financial information of associates has been changed where necessary to ensure consistency with the policies adopted by the Group.

Dilution gains and losses arising in investments in associates are recognised in the consolidated income statement. If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to consolidated income statement where appropriate.

# (d) Foreign currency translation

#### (i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in Hong Kong dollars, the Company's presentation currency.

#### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation when items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated income statement, except when deferred in other comprehensive income as qualifying cash flow hedges or qualifying net investment hedges.

# (d) Foreign currency translation (continued)

#### (iii) Group companies

The results and financial positions of all the Group's entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rates on the dates of the transactions); and
- all resulting exchange differences are recognised in other comprehensive income.

On consolidation, exchange differences arising from the translation of the net investment in foreign operations, and of borrowings and other currency instruments designated as hedges of such investments, are taken to other comprehensive income. When a foreign operation is disposed of or partially disposed of, exchange differences accumulated in other comprehensive income in respect of that operation are recognised in the consolidated income statement as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

# (e) Property, plant and equipment

Freehold land are stated at historical cost and not depreciated. All other property, plant and equipment are stated at historical cost less accumulated depreciation and accumulated impairment losses, if any. Historical costs include expenditures that are directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the consolidated income statement during the financial period in which they are incurred.

Leasehold land classified as finance leases commences amortisation from the time when the land interest becomes available for its intended use. Amortisation on leasehold land classified as finance leases and depreciation on other assets are calculated using the straight-line method to allocate their costs to their residual values over their estimated useful lives, as follows:

Leasehold land classified as	Shorter of the useful
finance leases	life or the lease term
	of 10 to 50 years
Buildings	2% - 10%
Plant and machinery	10% - 20%
Leasehold improvements,	4% - 33%
furniture, fixtures and	
equipment	
Motor vehicles	14% - 20%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amounts and are recognised within other income and other gains/ (losses) in the consolidated income statement.

# (f) Leasehold land and land use rights

Leasehold land and land use rights are classified as either finance or operating leases depending upon whether the lease transfers substantially all the risks and rewards incidental to its ownership to the Group.

When the leases are classified as operating leases, the premiums paid to acquire leasehold land and land use rights are recorded as prepayment for operating lease, and are amortised on a straight-line basis over the period of the leases and land use rights. Where there is impairment, the impairment is expensed immediately in the consolidated income statement.

When the leases are classified as finance leases and held for own use, the land interest is accounted for as property, plant and equipment.

## (g) Intangible assets

#### (i) Goodwill

Goodwill arises on the acquisition of subsidiaries, associates and joint ventures and represents the excess of the consideration transferred over the Group's interest in net fair value of the net identifiable assets, liabilities and contingent liabilities of the acquiree and the fair value of the non-controlling interest in the acquiree.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units ("CGUs"), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs to sell. Any impairment is recognised immediately as an expense and is not subsequently reversed.

# (ii) License rights/License fees payable

License rights on branded products are stated at cost less accumulated amortisation and accumulated impairment losses, if any. License rights are initially measured as the fair value of the consideration given for the recognition of the license rights at the time of the inception. The consideration given is determined based on the capitalisation of the minimum license fee payments in accordance with the license agreements. License rights are amortised over the license period on the basis that reflects the pattern in which the license's future economic benefits are expected to be consumed by the Group.

License fees payable in respect of the inception of the license rights is initially recognised at fair value of the consideration given for the recognition of the license rights at the time of the inception, which represents present values of contractual minimum payments that can be reliably estimated at the time of the inception. It is subsequently stated at amortised cost using the effective interest method.

Interest is accrued on license fees payable and is recognised within finance costs in the consolidated income statement. Changes in estimates of the expected cash flows are recognised as other income and other gains/(losses) in the consolidated income statement. The revised estimates of expected future cash flows are discounted using the original effective interest rate to arrive at the revised carrying amount of license fees payable.

#### (h) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the specific identification method or first-in, first-out method for inventories of garment manufacturing segment (depending on type of inventories) and the weighted average method for inventories of branded product distribution, retail and trading segment. The cost of finished goods and work in progress comprises raw materials, direct labour and related production overheads. It excludes borrowing costs. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

#### (i) Accounts receivable and bills receivable

Accounts receivable and bills receivable are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection of accounts receivable and bills receivable are expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Accounts receivable and bills receivable are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

## (j) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

#### (k) Financial assets

The Group classifies its financial assets in the following categories: (i) financial assets at fair value through profit or loss and (ii) loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Regular way purchases and sales of financial assets are recognised on the settlement date – the date on which the Group makes payment to purchase or sell the assets. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred all risks and rewards of ownership. Management determines the classification of its financial assets on initial recognition and re-evaluates this designation at the end of each reporting period.

# (i) Financial assets at fair value through profit or loss

Financial assets designated at fair value through profit or loss at inception are acquired principally for the purpose of selling in the short term. Derivatives are also categorised as held for trading unless they are designated as hedges. Assets in this sub-category are classified as current assets if they are expected to be realised within 12 months; otherwise, they are classified as non-current assets.

Financial assets at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the consolidated income statement.

Realised and unrealised gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the consolidated income statement in the period in which they arise.

Dividend income from financial assets at fair value through profit or loss is recognised in the consolidated income statement as part of other income when the Group's right to receive payments is established.

#### (ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, unless maturity is greater than 12 months after the end of the reporting period, in which case they are classified as non-current assets. Loans and receivables comprise accounts and bills receivable, deposits and other receivables, and cash and bank balances in the consolidated statement of financial position.

Loans and receivables are initially recognised at fair value plus transaction costs and subsequently carried at amortised cost using the effective interest method. Interest on loans and receivables calculated using the effective interest method is recognised in the consolidated income statement as part of finance income.

# (I) Derivative financial instruments and hedging activities

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair values. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates certain derivatives as either:

- hedges of a particular risk associated with a recognised asset or liability or a highly probable forecast transaction (cash flow hedge); or
- hedges of a net investment in a foreign operation (net investment hedge).

The Group documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedge transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows of hedged items.

The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity of the hedged item is more than 12 months, and as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

# (I) Derivative financial instruments and hedging activities (continued)

## (i) Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in the consolidated income statement within other income and other gains/(losses).

Amounts accumulated in equity are recycled to the consolidated income statement in the periods when the hedged item affects profit or loss. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset (for example, inventory or plant and equipment), the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset. The deferred amounts are ultimately recognised in cost of sales in the case of inventory or in depreciation in the case of plant and equipment.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the consolidated income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was recorded in equity is immediately transferred to the consolidated income statement within other income and other gains/(losses).

## (ii) Net investment hedge

Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised in the consolidated income statement.

Gains and losses accumulated in equity are included in the consolidated income statement when the foreign operation is partially disposed of or sold.

# (iii) Derivative accounted for at fair value through profit or loss

Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of these derivative instruments are recognised immediately in the consolidated income statement within other income and other gains/(losses).

An embedded derivative is separated from the host contract and accounted for as a derivative at fair value at initial recognition and subsequently if and only if:

- the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract;
- a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and
- the entire hybrid (combined) instrument is not designated as at fair value through profit or loss.

When an embedded derivative is separated, the host contract shall be accounted for as a financial asset according to Notes 2(k)(i) to 2(k)(ii), if applicable.

#### (m) Accounts payable and bills payable

Accounts payable and bills payable are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable and bills payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business, if longer). If not, they are presented as non-current liabilities.

#### (n) Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

#### (n) Provisions (continued)

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax interest rate that reflects current market assessments of the time value of money and the risk specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

## (o) Employee benefits

## (i) Employee leave entitlements

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the end of each reporting period. Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

## (ii) Retirement benefits

The Group maintains a number of defined benefit and defined contribution plans in the countries in which it operates, the assets of the retirement benefit are generally held in separate trustees-administered funds. The retirement plans are generally funded by payments from employees and by the Group and, where applicable, taking into account of the recommendations of qualified actuaries.

The Group's contributions to the defined contribution retirement schemes are charged to the consolidated income statement as incurred and are reduced by contributions forfeited with respect to employees who leave the scheme prior to vesting fully in the contributions.

For defined benefit plans, retirement benefit costs are assessed using the projected unit credit method. The cost of providing retirement benefit plans is charged to the consolidated income statement so as to spread the regular cost over the service lives of employees in accordance with the advice of the actuaries who carry out a full valuation of the plans each year. The retirement benefit obligation is measured as the present value of the estimated future cash outflows discounted by using interest rates of government securities or high quality corporate bonds which have terms to maturity approximating the terms of the related liabilities. Actuarial gains and losses are recognised over the average remaining service lives of employees to the extent of the amount in excess of 10% of the greater of the present value of the retirement benefit obligation and the fair value of plan assets. Past service costs are recognised as an expense on a straight-line basis over the average period until the benefits become vested.

# (iii) Share-based compensation

The Group operates a share-based compensation plan, under which the entity receives services from employees as consideration for share options of the Company. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed is determined by reference to the fair value of the options granted, including any market performance conditions and excluding the impact of any service and nonmarket performance vesting conditions (for example, profitability, sales growth targets and years of service of employees). Non-market performance and service conditions are included in assumptions about the number of options that are expected to vest. The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each reporting period, the Group revises its estimates of the number of options that are expected to vest based on the non-market performance and service conditions. It recognises the impact of the revision of original estimates, if any, in the consolidated income statement with a corresponding adjustment to equity.

In addition, in some circumstances employees may provide services in advance of the grant date and therefore the grant date fair value is estimated for the purposes of recognising the expense during the period between service commencement period and grant date.

The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

#### (p) Current and deferred income taxes

The tax expense for the period comprises current and deferred taxes. Tax is recognised in the consolidated income statement, except to the extent that it relates to items recognised directly in other comprehensive income or equity. In this case, the tax is also recognised in other comprehensive income or equity.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of each reporting period in the countries where the Company and its subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

The Group recognises tax liabilities for anticipated tax audit issues based on a single best estimate of the most likely outcome approach. Estimated settlement cost such as penalty, where applicable, are recognised under accruals and other payables in the consolidated statement of financial position and general and administrative expenses in the consolidated income statement.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements.

However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred income tax is determined using tax rates and laws that have been enacted or substantively enacted at the end of each reporting period and are expected to apply when the related deferred income tax asset is realised or deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except for deferred income tax liabilities where the timing of the reversal of the temporary differences is controlled by the Group and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

## (q) Borrowings and borrowing costs

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated income statement over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liabilities for at least 12 months after the end of the reporting period.

Borrowing costs are recognised in the consolidated income statement in the period in which they are incurred.

# (r) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable for the sales of goods and commission income in the ordinary course of the Group's activities. Revenue is shown net of value added tax, returns, rebates and discounts and after eliminating sales within the Group.

The Group recognises revenue when the amount of revenue can be reliably measured, when it is probable that future economic benefits will flow to the entity and specific criteria have been met for each of the Group's activities as described below. The Group bases its estimates of return on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

### **(r)** Revenue recognition (continued)

Sales of goods are recognised when a Group entity has delivered products to the customer, the customer has accepted the products and collectability of the related receivables is reasonably assured.

Commission income is recognised when services are rendered.

Interest income is recognised on a time-proportion basis using the effective interest method.

#### (s) Leases (as lessee)

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor), are charged to the consolidated income statement on a straight-line basis over the period of the lease.

# (t) Impairment of investments in subsidiaries, investments in associates and non-financial assets

Assets that have an indefinite useful life (including goodwill) are not subject to amortisation and are tested annually for impairment. All other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable.

An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

Impairment testing of the investments in subsidiaries or associates is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary or associate in the period the dividend is declared or if the carrying amount of the investment in the Company's statement of financial position exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

# (u) Impairment of financial assets carried at amortised cost

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the consolidated income statement.

# (u) Impairment of financial assets carried at amortised cost (continued)

If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the consolidated income statement.

#### (v) Dividend distribution

Dividend distribution to the Company's equity holders is recognised as a liability in the Group's and Company's financial statements in the period in which the dividends are approved by the Company's equity holders.

### (w) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision makers. The chief operating decision makers, who are responsible for allocating resources and assessing performance of the operating segments, have been identified collectively as the Chief Executive Officer and Senior Management who make strategic decisions.

#### (x) Contingent liabilities and contingent assets

A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group.

It can also be a present obligation arising from past events that is not recognised because it is not probable that outflow of economic resources will be required or the amount of obligation cannot be measured reliably. A contingent liability is not recognised but is disclosed in the notes to the consolidated financial statements. When a change in the probability of an outflow occurs so that an outflow is probable, it will then be recognised as a provision.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain events not wholly within the control of the Group. A contingent asset is not recognised but is disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable. When an inflow is virtually certain, it will then be recognised as an asset.

## (y) Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction net of tax, from the proceeds.

#### (z) Financial guarantees

A financial guarantee (a type of insurance contract) is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the original or modified terms of a debt instrument. The Group does not recognise liabilities for financial guarantees at inception, but performs a liability adequacy test at the end of each reporting period by comparing its net liability regarding the financial guarantee with the amount that would be required if the financial guarantee were to result in a present legal or constructive obligation. If the liability is less than the amount of the present legal or constructive obligation, the entire difference is recognised in the consolidated income statement immediately.

#### 3. FINANCIAL RISK MANAGEMENT

#### 3.1 Financial risk factors

Financial assets and financial liabilities carried on the consolidated statement of financial position include cash and bank balances, accounts receivable and bills receivable, other receivables, forward foreign exchange contracts, long-term rental deposits, deposits with a financial institution, accounts payable and bills payable, accruals and other payables, bank borrowings, license fees payable and other long-term liabilities.

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, cash flow and fair value interest rate risk), liquidity risk and credit risk. The Group's risk management focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance. The Group uses derivative financial instruments to hedge certain risk exposures.

#### (a) Market risk

#### (i) Foreign exchange risk

Foreign exchange risk arises when future commercial transactions, recognised assets, liabilities and net investment in foreign operations are denominated in a currency that is not the entity's functional currency. The Group operates internationally and is thus exposed to foreign exchange risk arising from various currency exposures. The Group manages significant foreign exchange risk against the respective subsidiaries' functional currencies arising from future commercial transactions, recognised assets, liabilities and net investment in foreign operations principally by means of forward foreign exchange contracts.

For the year ended 31 December 2012, sales of goods were mainly denominated in United States dollars. The major currencies for purchases were United States dollars and Euro. In addition, entities within the Group (whose functional currencies are Renminbi, Philippine Pesos, Thai Bahts and Vietnam Dongs) have monetary assets and liabilities denominated in Hong Kong dollars and United States dollars.

The Group has entered into forward foreign exchange contracts to hedge against foreign exchange exposures arising from United States dollars denominated processing income for factories in the People's Republic of China (the "PRC"), from Pound Sterling for service fee payments to a United Kingdom ("UK") subsidiary and from Euro for payments to suppliers.

At 31 December 2012, if Renminbi against Hong Kong dollars had strengthened/weakened by 3% with all other variables held constant, the post-tax profit for the year would be increased/decreased by HK\$5,636,000 mainly as a result of foreign exchange gains/losses on translation of Renminbi denominated net monetary assets of a Hong Kong subsidiary; while the other comprehensive income would be increased/decreased by HK\$5,944,000, representing the impact of the change in fair value of forward foreign exchange contracts at the end of the reporting period.

At 31 December 2012, if Euro against Hong Kong dollars had strengthened/weakened by 3% with all other variables held constant, the post-tax profit for the year would be decreased/increased by HK\$4,435,000 mainly as a result of foreign exchange losses/gains on translation of Euro denominated liabilities. Subsequent to the year end, the Group had entered into forward foreign exchange contracts to hedge the Euro exchange risk

If Pound Sterling, Philippine Pesos, Thai Bahts and Vietnam Dongs had strengthened/weakened against Hong Kong dollars by 3% at the year end date with all other variables held constant, the impact on post-tax profit for the year would not be significant.

# (ii) Cash flow and fair value interest rate risk

The Group's cash flow and fair value interest rate risk primarily relates to bank balances and bank borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Group to fair value interest rate risk. Management of the Group monitors the related interest rate risk exposure closely and will consider hedging significant interest rate risk exposure should the need arise.

## 3. FINANCIAL RISK MANAGEMENT (continued)

#### **3.1 Financial risk factors** (continued)

## (a) Market risk (continued)

(ii) Cash flow and fair value interest rate risk (continued)

At 31 December 2012, if interest rates on borrowings had increased/decreased by 25 basis points with all other variables held constant, the impact on post-tax profit for the year would not be significant.

Management considers the fair value interest rate risk related to borrowings is insignificant.

#### (b) Liquidity risk

The Group has been prudent in liquidity risk management by maintaining sufficient cash and the availability of sufficient funding through an adequate amount of committed credit facilities from the Group's bankers.

The table below analyses the Group's and the Company's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the end of each reporting period to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. The cash flow requirements for derivative financial instrument arising from forward foreign exchange contracts are separately provided as the contractual maturities are essential for the understanding of the timing of the cash flows.

## Group

	Less than	Between 1 and 2	Between 2 and 5	
	1 year <i>HK\$'000</i>	years <i>HK\$'000</i>	years <i>HK\$'000</i>	Total <i>HK\$'000</i>
At 31 December 2012 Accounts payable and				
bills payable Accruals and	204,041	-	-	204,041
other payables Bank borrowings and	247,822	-	-	247,822
interest payments	293,740	-	_	293,740
License fees payable	46,415	60,746	98,776	205,937
	792,018	60,746	98,776	951,540

	Less than 1 year <i>HK\$'000</i>	Between 1 and 2 years HK\$'000	Between 2 and 5 years HK\$'000	Total <i>HK\$'000</i>
At 31 December 2011				
Accounts payable and				
bills payable	257,235	_	_	257,235
Accruals and				
other payables	248,191	-	-	248,191
Bank borrowings and				
interest payments	194,222	-	-	194,222
License fees payable	24,183	53,178	148,876	226,237
Other long-term				
liabilities	472	1,259	-	1,731
	724,303	54,437	148,876	927,616

All the Group's forward foreign exchange contracts outstanding at 31 December 2012 are net settlement contracts in hedge relationships. Contracts due to settle within 12 months require undiscounted contractual cash inflows of HK\$821,000 (2011: HK\$884,000). Contracts due to settle between 2 and 5 years require undiscounted contractual cash inflows of HK\$1,723,000 (2011: No contract under such maturity). In 2011, the Group also had gross settlement contracts that require undiscounted contractual cash inflows of HK\$77,473,000 and undiscounted contractual cash outflows of HK\$76,913,000. There is no gross settlement contract as at 31 December 2012.

#### Company

	Less than 1 year <i>HK\$'000</i>	Between 1 and 2 years HK\$'000	Between 2 and 5 years HK\$'000	Total <i>HK\$'000</i>
At 31 December 2012 Accruals and				
other payables Amounts due to	9,286	-	-	9,286
subsidiaries	49,749		_	49,749
	59,035		-	59,035

### 3. FINANCIAL RISK MANAGEMENT (continued)

#### **3.1 Financial risk factors** (continued)

#### **(b) Liquidity risk** (continued)

#### Company (continued)

	Less than	Between 1 and 2	Between 2 and 5	
	1 year <i>HK\$'000</i>	years <i>HK\$'000</i>	years <i>HK\$'000</i>	Total <i>HK\$'000</i>
At 31 December 2011 Accruals and				
other payables Amounts due to	14,824	-	-	14,824
subsidiaries	21,779			21,779
	36,603	-	-	36,603

#### (c) Credit risk

Credit risk mainly arises from cash and bank balances, deposits with financial institutions, derivative financial instruments, rental deposits, outstanding accounts receivables, bills receivable and other receivables.

The Group's sales are mainly on open account. Each open account customer is granted an approved credit limit and the Group closely and regularly monitors the credit default risk of receivables from customers. During the year ended 31 December 2012, receivables from customers are substantially covered by credit insurance. Deteriorating operating conditions of customers may also have an impact on management's cash flow forecasts and assessment of the impairment of financial assets. To the extent that information is available, management has properly reflected estimates of expected future cash flows in the asset impairment assessments. Derivative counter parties and cash transactions are limited to high-credit-quality financial institutions. As at 31 December 2012, all bank balances and bank deposits were held at reputable financial institutions.

Management makes periodic assessments on the recoverability of receivables and deposits, and is of the opinion that adequate provision for receivables with significant credit risk has been made.

### 3.2 Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for equity holders and to maintain an optimal capital structure to reduce the cost of capital.

Total capital comprises 'equity' as shown in the consolidated statement of financial position plus net borrowing, if any. During the years ended 31 December 2012 and 2011, the Group had no net borrowings, which is calculated as total borrowings less cash and cash equivalents.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to equity holders, return capital to equity holders, issue new shares or reduce debt.

#### 3.3 Fair value estimation

The fair value of derivative financial instruments (forward foreign exchange contracts) is determined using forward exchange market rates at the end of each reporting period. The fair value of financial assets and financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

Financial instruments are measured in the statement of financial position at fair value. HKFRS 7 requires disclosure of fair value measurements by level of the following fair value measurement hierarchy:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

# 3. FINANCIAL RISK MANAGEMENT (continued)

#### **3.3 Fair value estimation** (continued)

The following tables present the Group's financial assets and liabilities that are measured at fair value at 31 December 2012 and 2011.

At 31 December 2012	Level 1 <i>HK\$'000</i>	Level 2 <i>HK\$'000</i>	Level 3 <i>HK\$'000</i>	Total <i>HK\$'000</i>
Assets				
Forward foreign				
exchange contracts				
– Non-current	-	1,723	-	1,723
– Current		821		821
Total assets		2,544		2,544
-				
At 31 December 2011	Level 1	Level 2	Level 3	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Assets				
Forward foreign				
exchange contracts	_	1,447		1,447
Total assets	_	1,447	_	1,447
•		-		
Liabilities				
Forward foreign				
exchange contracts	-	(341)	-	(341)
Total liabilities	-	(341)	-	(341)

There was no transfer of financial assets in the fair value hierarchy classifications for the years ended 31 December 2012 and 2011.

# 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENT

Estimates and judgement are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal to the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

# (a) Useful lives, residual values and depreciation of property, plant and equipment

Management of the Group determines the estimated useful lives, residual values and related depreciation charges for its property, plant and equipment. This estimate is based on the historical experience of the actual useful lives of property, plant and equipment of similar nature and functions. Management will increase the depreciation charge where useful lives are less than previously estimated useful lives, it will write-off or write-down technically obsolete or non-strategic assets that have been abandoned or sold. Actual economic lives may differ from estimated useful lives; actual residual values may differ from estimated residual values. Periodic review could result in a change in depreciable lives and residual values and therefore depreciation expense in the future periods.

# (b) Estimated impairment of investments in subsidiaries, investments in associates and non-financial assets, including goodwill

The Group assesses whether investments in subsidiaries, investments in associates and non-financial assets including goodwill have suffered any impairment in accordance with the accounting policy stated in Note 2(t). The recoverable amounts of investments in subsidiaries, investments in associates and non-financial assets including goodwill have been determined based on value in use calculations or market valuations. These calculations require the use of judgement and estimates. Management believes that any reasonable possible deviation from any of these assumptions would not cause the aggregate carrying amounts of cashgenerating units to exceed their recoverable amounts.

#### (c) Current and deferred income taxes

The Group is subject to income taxes in various jurisdictions. Significant judgement is required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due, using a single best estimate of the most likely outcome approach (Notes 8 and 28). Where the final tax outcome of these matters are different from the amounts that were initially recorded, such differences will impact the current income tax and deferred income tax assets and liabilities in the period in which such determinations are made. If the estimated amount of provision for income taxes in respect of the tax audit issues is different from the final tax outcome by 10%, it will not have a significant impact on the consolidated financial statements taken as a whole.

# 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENT (continued)

# (c) Current and deferred income taxes (continued)

Deferred income tax assets relating to temporary differences and tax losses are recognised when management expects it is probable that future taxable profits will be available to utilise against the temporary differences or tax losses. Where the expectations are different from the original estimates, such differences will impact the recognition of deferred income tax assets in the period in which such estimates have been changed.

## (d) Estimated impairment of receivables

The Group makes provision for impairment of receivables based on an assessment of the recoverability of the receivables. Provisions are applied to receivables where events or changes in circumstances indicate that the balances may not be collectible. The identification of impairment of receivables requires the use of judgement and estimates. Where the expectations are different from the original estimates, such differences will impact the carrying value of receivables in the period in which such estimates have been changed.

# (e) Estimated write-downs of inventories to net realisable value

The Group writes down inventories to net realisable value based on an assessment of the realisability of inventories. Write-downs on inventories are recorded where events or changes in circumstances indicate that the balances may not be realised. The identification of write-downs requires the use of judgement and estimates. Where the expectations are different from the original estimates, such differences will impact the carrying value of inventories in the period in which such estimates have been changed.

#### (f) Retirement and long service benefits

The determination of the Group's liabilities under defined benefit plans and long service payment liabilities depends on a number of factors relating to an actuarial valuation using a number of assumptions. The key assumptions are disclosed in Notes 30(b) and (c). Any changes in these assumptions will impact the carrying amount of the benefit obligations in the period in which such assumptions have been changed.

# (g) Amortisation of license rights

License rights are amortised over the license period on the basis that reflects the pattern in which the license's future economic benefits are expected to be consumed by the Group. The determination of amortisation method on the basis of the expected pattern of consumption of the expected future economic benefits embodied in the asset requires the use of judgement. Any changes in the amortisation method will impact the carrying value of license rights and the annual amortisation amount to be charged to the consolidated income statement.

# 5. REVENUE/INCOME AND SEGMENT INFORMATION

#### (a) Revenue/income by nature

	2012	2011
	HK\$'000	HK\$'000
	1113 000	1111 000
Revenue		
Sales of goods	3,386,182	3,271,184
Commission income	1,695	2,115
Commission income	1,095	2,113
	3,387,877	3,273,299
	- 7000 7000	
Other income and other		
gains/(losses)		
Net gain on disposals of		
non-current assets		
	2.676	
held for sale	2,676	_
Net (loss)/gain on		
disposals of property,		
plant and equipment	(884)	266
Insurance claim income	(00.7)	1,144
	2 202	
Government subsidies	3,283	1,013
Sundry income	1,129	1,853
	6,204	4,276
	0,204	4,270
	3,394,081	3,277,575

# 5. REVENUE/INCOME AND SEGMENT INFORMATION (continued)

## (b) Segment information

Reportable segments are reported in a manner consistent with internal reports of the Group that are regularly reviewed by the chief operating decision makers (the Chief Executive Officer and Senior Management collectively) in order to assess performance and allocate resources. The chief operating decision makers assess the performance of the reportable segments based on the profit and loss generated.

The Group has two reportable segments: (i) garment manufacturing, and (ii) branded product distribution, retail and trading. The segment information is as follows:

Branded product Garment distribution,										
	manufa		retail and trading		Unallo	cated	Total			
	2012	2011	2012	2011	2012	2011	2012	2011		
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000		
Segment revenue Less: Revenue from	2,183,384	2,331,112	1,251,979	982,218	-	-	3,435,363	3,313,330		
intersegment	(47,486)	(40,031)	-	_	-	-	(47,486)	(40,031)		
Revenue from external customers	2,135,898	2,291,081	1,251,979	982,218	-	-	3,387,877	3,273,299		
Reportable segment										
profit/(loss)	(42,252)	82,068	148,536	132,149	(9,334)	10,998	96,950	225,215		
Exchange gain on translation of license fees payable	_	_	_	13,700	_	_	_	13,700		
or neerise rees payable				13,700				13,700		
Gain on disposal of										
a subsidiary					12,069	10,827	12,069	10,827		
Profit for the year							109,019	249,742		
Front for the year							103,019	245,742		

	Branded product Garment distribution, U manufacturing retail and trading				Unallocated (Note (1)) Total			
	2012	2011	2012	2011	2012	2011	2012	2011
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Segment assets including:	1,081,554	1,074,189	655,489	541,973	827,329	887,057	2,564,372	2,503,219
Investments in associates	-	-	-	-	_	-	_	-
Additions to non-current assets								
(Note (2))	32,256	26,455	6,087	134,888	34,208	15,824	72,551	177,167
Segment liabilities	333,558	350,435	447,260	512,093	380,594	280,040	1,161,412	1,142,568

# 5. REVENUE/INCOME AND SEGMENT INFORMATION (continued)

## **(b)** Segment information (continued)

	Branded product Garment distribution, manufacturing retail and trading			Unallo	rated	Tot	Total		
	2012 HK\$'000	2011 <i>HK\$'000</i>	2012 HK\$'000	2011 <i>HK\$'000</i>	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	
Finance income	-	-	-	-	11,838	10,291	11,838	10,291	
Finance costs	-	(308)	(6,819)	(4,701)	(4,042)	(2,208)	(10,861)	(7,217)	
Income tax expense	3,634	(5,868)	(58,645)	(44,344)	318	6,970	(54,693)	(43,242)	
Amortisation of leasehold land and land use rights	(500)	(476)	-	-	(3,650)	(3,594)	(4,150)	(4,070)	
Amortisation of license rights	-	-	(16,631)	(15,099)	-	-	(16,631)	(15,099)	
Depreciation on property, plant and equipment	(33,285)	(40,241)	(6,016)	(3,925)	(27,533)	(19,236)	(66,834)	(63,402)	
Depreciation on investment properties	-	-	-	-	-	(30)	-	(30)	
Provision for impairment on property, plant and equipment	-	-	-	-	-	(4,936)	-	(4,936)	
Provision for impairment of receivables, net	(1,570)	(203)	-	-	-	-	(1,570)	(203)	
Write-down of inventories to net realisable value, net	(10,402)	(8,162)	(34,359)	(1,607)	-	-	(44,761)	(9,769)	
Net gain on disposals of non- current assets held for sale	-	-	-	-	2,676	-	2,676	-	
Net (loss)/gain on disposals of property, plant and equipment	-	-	-	-	(884)	266	(884)	266	

The Group's revenue is mainly derived from customers located in the PRC, the United States of America (the "US") and the UK, while the Group's production facilities and other assets are located predominantly in the PRC and Thailand. The PRC includes the mainland of the PRC, Hong Kong and Macau. An analysis of the Group's revenue by location of customers and an analysis of the Group's non-current assets by location of assets are as follows:

	PRC		US		UK		Other countries		Total	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Revenue	1,437,524	1,041,978	1,070,606	1,220,518	624,400	670,110	255,347	340,693	3,387,877	3,273,299

Included in revenue derived from the PRC was HK\$225,959,000 (2011: HK\$177,008,000) which was generated in Hong Kong.

2012

2011

HK\$'000

10,291

2,208

4,701

308

7,217

2011 HK\$'000

> 14,282 43,406 (14,446)

43.242

# 5. REVENUE/INCOME AND SEGMENT INFORMATION (continued)

## **(b)** Segment information (continued)

For the year ended 31 December 2012, revenues from three customers in the garment manufacturing segment each accounted for more than 10% of the Group's total revenue and represented approximately 11%, 10% and 10% (2011: 16%, 12% and 12%) of the total revenue respectively.

	PRC		Thaila	and	Other locations Total			al
	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Non-current assets (Note (2))	812,119	807,598	84,087	90,778	57,247	55,610	953,453	953,986

Included in non-current assets located in the PRC was HK\$234,614,000 (2011: HK\$276,349,000), which were related to assets located in Hong Kong.

#### Notes:

- (1) Unallocated assets and liabilities mainly include centrally-managed cash and bank balances, bank borrowings, land use rights and buildings for corporate purposes.
- (2) Non-current assets exclude deferred income tax assets and defined benefit plan assets.

#### 6. PROFIT FROM OPERATIONS

#### 7. FINANCE INCOME/FINANCE COSTS

Profit from operations is stated after crediting and charging the following:

charging the following:				HK\$'000
	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	Finance income	
Crediting Net gain on disposals			Interest income from bank deposits	11,838
of property, plant and equipment	_	266	Finance costs	
Net gain on disposals of non- current assets held for sale	2,676	_	Interest on bank loans Imputed interest on license	4,042
Net exchange gain		24,303	fees payable Imputed interest on other	6,819
Charging			long-term liabilities	-
Net loss on disposals of property, plant and				10,861
equipment Depreciation on property,	884	_		
plant and equipment Depreciation on investment	66,834	63,402	8. INCOME TAX EXPEN	SE
properties Provision for impairment	_	30		2012 <i>HK\$'000</i>
on property, plant and equipment	_	4,936		1111,5 000
Amortisation of leasehold land and land use rights	4,150	4,070	Current income tax  Hong Kong profits tax	5,581
Amortisation of license rights Provision for impairment of	16,631	15,099	Non-Hong Kong tax Deferred income tax	57,305 (8,193)
receivables, net	1,570	203	beterred medine tax	
Write-down of inventories to net realisable value, net	44,761	9,769		54,693
Employee benefit expenses (Note 12)	764,689	692,323		
Operating lease rental in respect of land and buildings	71,095	57,987		
Auditors' remuneration Net exchange loss	5,108 7,679	5,035 -		

### **8. INCOME TAX EXPENSE** (continued)

Hong Kong profits tax has been provided at the rate of 16.5% (2011: 16.5%) on the estimated assessable profits for the year. Income taxes on non-Hong Kong profits have been calculated on the estimated assessable profits for the year at the tax rates prevailing in the countries/places in which the Group operates.

Subsidiaries established and operated in the Mainland China are subject to the Mainland China Enterprise Income Tax at the rate of 25% (2011: 24% to 25%).

The tax on the Group's profit before income tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to profits of the Group companies as follows:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Profit before income tax	163,712	292,984
Tax calculated at weighted average tax rate applicable to profits in the respective		
countries/places Income not subject to tax Expenses not deductible for tax	56,088 (24,719) 17,818	47,786 (18,452) 21,914
Utilisation of previously unrecognised tax losses Unrecognised current year	(1,150)	(5,095)
tax losses  Net under/(over) provision	6,396	84
in prior years  Net increase in net deferred tax assets resulting from	260	(2,134)
change in tax rates	_	(861)
Income tax expense	54,693	43,242

The weighted average applicable domestic tax rate was 18% (2011: 17%). The increase is caused by a change in mix of profits earned by different Group companies which are subject to different tax rates.

There were no share of income tax expenses of associates for the year ended 31 December 2012 (2011: Nil) included in the consolidated income statement as share of losses of associates.

In early 2006, the Hong Kong Inland Revenue Department (the "HK IRD") initiated a tax audit on certain companies within the Group for the years of assessment from 1999/2000 (financial year ended 31 December 1999) to 2004/2005 (financial year ended 31 December 2004). The HK IRD has issued protective assessments to some of these companies for the years of assessment 1999/2000 to 2004/2005 in view of the statutory time bar. During the course of the tax audit, the HK IRD has also raised protective assessments for the years of assessment 2005/2006 and 2006/2007. Further protective assessments for subsequent years may be raised by the HK IRD with respect to these companies. Since the tax audit is ongoing, its outcome cannot be readily ascertained. Management has reviewed the situation and, after seeking necessary professional advice, considers that sufficient tax related provisions have been made in the consolidated financial statements.

# 9. PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY

The profit attributable to equity holders of the Company is dealt with in the financial statements of the Company to the extent of HK\$127,094,000 (2011: HK\$99,501,000).

#### 10. DIVIDENDS

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Interim dividend paid – HK\$0.07 (2011: HK\$0.15) per share Final dividend proposed – HK\$0.09 (2011: HK\$0.22)	18,917	40,440
per share	24,333	59,454
	43,250	99,894

### **10. DIVIDENDS** (continued)

A final dividend for the year ended 31 December 2012 of HK\$0.09 per share, totalling HK\$24,333,000 (2011: HK\$0.22 per share, totalling HK\$59,454,000), is recommended by the Board for approval at the forthcoming annual general meeting of the Company. This proposed dividend has not been dealt with as dividend payable as at 31 December 2012, and will be reflected as an appropriation of retained earnings for the year ending 31 December 2013.

#### 11. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the consolidated profit attributable to equity holders of the Company by the weighted average number of shares in issue for the year.

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Profit attributable to equity holders of the Company	109,045	249,766
Weighted average number of ordinary shares in issue	270,284,209	269,398,754
Basic earnings per share	HK\$0.40	HK\$0.93

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares granted under the Company's share option scheme.

For the share options, a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

	2012	2011
<u></u>	HK\$'000	HK\$'000
Profit attributable to equity holders of the Company	109,045	249,766
Weighted average number of ordinary shares in issue Effect of share options	270,284,209 765,242	269,398,754 811,462
Weighted average number of ordinary shares for diluted earnings per share	271,049,451	270,210,216
Diluted earnings per share	HK\$0.40	HK\$0.92

#### 12. EMPLOYEE BENEFIT EXPENSES

	2012	2011
	HK\$'000	HK\$'000
Directors' emoluments		
(Note 13)	9,134	11,513
Wages, salaries, allowances		
and bonuses	664,664	615,409
Welfare and other benefits	61,734	42,406
Retirement benefits	•	,
<ul> <li>Defined contribution plans</li> </ul>	26,754	21,279
<ul> <li>Defined benefit plans</li> </ul>	20,754	21,273
(Note 30(b))	22	(376)
	22	(370)
<ul> <li>Long service payment</li> </ul>	4 725	1 165
liabilities (Note 30(c))	1,735	1,165
– Others	119	256
Share-based compensation		
expense – share options		
granted <i>(Note 36)</i>	527	671
	764,689	692,323
	. 5 1,003	052,525

### 13. DIRECTORS' EMOLUMENTS

Details of the directors' emoluments are set out below:

Name	Fees <i>HK\$'000</i>	Salary and other benefits <i>HK\$</i> '000	Discretionary bonuses <i>HK\$'000</i>	Employer's contribution to retirement benefit schemes HK\$'000	2012 Total <i>HK\$</i> ′000	2011 Total <i>HK\$'000</i>
Executive Director:			,			
Mr. WANG Kin Chung, Peter	-	4,828	2,180	130	7,138	9,818
Non-Executive Directors:						
Ms. WANG KOO Yik Chun	120	717	300	-	1,137	1,084
Ms. MAK WANG Wing Yee, Winnie	206	_	_	_	206	133
Dr. WANG Shui Chung, Patrick	83	-	-	-	83	80
Independent Non-Executive						
Directors:						
Mr. LO Kai Yiu, Anthony	281	-	-	-	281	170
Mr. James Christopher KRALIK	206	_	_	_	206	133
Mr. Peter Tan	83		<u>-</u>		83	95
	979	5,545	2,480	130	9,134	11,513

No director waived his/her emoluments during the year (2011: Nil).

# 14. FIVE HIGHEST PAID INDIVIDUALS

The five individuals whose emoluments were the highest in the Group for the year ended 31 December 2012 include one (2011: one) director, whose emoluments are disclosed in Note 13. Details of emoluments of the other four (2011: four) individuals are as follows:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Salaries, allowances and other benefits Discretionary bonuses Contribution to retirement benefit schemes	6,150 18,091 94	7,035 17,325
beliefft selieffies	34	12
	24,335	24,372

The emoluments of these four (2011: four) individuals are within the following bands:

	Number of	employees
	2012	2011
HK\$2,500,001 - HK\$3,000,000	1	-
HK\$3,000,001 - HK\$3,500,000	-	1
HK\$5,000,001 - HK\$5,500,000	1	1
HK\$7,000,001 - HK\$7,500,000	1	1
HK\$8,500,001 - HK\$9,000,000	1	1
	4	4

During the year, no emoluments were paid to the five highest paid individuals as an inducement to join the Group or as compensation for loss of office (2011: Nil).

# 15. PROPERTY, PLANT AND EQUIPMENT

# Group

				Leasehold			
			i	mprovements,			
				furniture,			
	Freehold		Plant and	fixtures and	Motor	Construction-	
	land <sup>+</sup>	Buildings <sup>+</sup>	machinery	equipment	vehicles	in-progress	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
As at 1 January 2012							
Cost	63,624	519,729	296,130	258,369	22,665	13,914	1,174,431
Accumulated depreciation and							
impairment	_	(187,141)	(227,687)	(219,857)	(18,922)	-	(653,607)
			-			-	
Net book amount	63,624	332,588	68,443	38,512	3,743	13,914	520,824
		!	-			1	
Year ended 31 December 2012							
Opening net book amount	63,624	332,588	68,443	38,512	3,743	13,914	520,824
Additions	03,024	1,645	16,431	30,315	2,258	21,902	72,551
Transfer/reclassification	_	1,045	10,451	35,233	2,230	(35,233)	72,331
Disposals	_	(527)	(1,056)	(148)	(34)	(361)	(2,126)
Disposal of a subsidiary		(327)	(1,030)	(140)	(34)	(501)	(2,120)
(Note 39(b))	(551)	(32)	_	_	_	_	(583)
Depreciation	(55.)	(29,005)	(14,050)	(21,874)	(1,905)	_	(66,834)
Transfer to non-current assets		(=5,005)	(,000)	(= :/=/ :/	(.,,,,,,		(00,00.1)
held for sale	_	_	_	(215)	_	_	(215)
Exchange differences	2,167	1,265	138	45	38	_	3,653
J							
Closing net book amount	65,240	305,934	69,906	81,868	4,100	222	527,270
crossing met book amount	007=10	303,53			.,		
As at 31 December 2012							
Cost	65,240	517,425	302,593	313,181	24,266	222	1,222,927
Accumulated depreciation and		(244.404)	(222 627)	(224.242)	(00.455)		(20= 2==)
impairment		(211,491)	(232,687)	(231,313)	(20,166)	_	(695,657)
Net book amount	65,240	305,934	69,906	81,868	4,100	222	527,270

# 15. PROPERTY, PLANT AND EQUIPMENT (continued)

**Group** (continued)

				Leasehold improvements, furniture,			
	Freehold		Plant and	fixtures and	Motor	Construction-	
	land+	Buildings+	machinery	equipment	vehicles	in-progress	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
As at 1 January 2011							
Cost	66,820	510,420	333,047	252,503	22,236	3,263	1,188,289
Accumulated depreciation and			·			•	
impairment		(158,978)	(258,843)	(216,695)	(17,738)		(652,254)
Net book amount	66,820	351,442	74,204	35,808	4,498	3,263	536,035
V 1 124 D 1 2044							
Year ended 31 December 2011	66 020	251 442	74.204	25.000	4.400	2 262	F2C 02F
Opening net book amount Additions	66,820	351,442	74,204	35,808	4,498	3,263	536,035
Transfer/reclassification	_	5,503	7,406	17,996	984	12,481	44,370
Disposals	_	2,077	(564)	(91)	(46)	(2,077)	(701)
Disposals  Disposal of a subsidiary	_	_	(304)	(31)	(40)	_	(701)
(Note 39(b))	_	(3,444)	_	_	_	_	(3,444)
Depreciation	_	(29,963)	(14,962)	(16,723)	(1,754)	_	(63,402)
Impairment	_	(4,936)	-	-	-	_	(4,936)
Exchange differences	(3,196)	11,909	2,359	1,522	61	247	12,902
Closing net book amount	63,624	332,588	68,443	38,512	3,743	13,914	520,824
As at 31 December 2011 Cost Accumulated depreciation and	63,624	519,729	296,130	258,369	22,665	13,914	1,174,431
impairment	-	(187,141)	(227,687)	(219,857)	(18,922)	-	(653,607)
Net book amount	63,624	332,588	68,443	38,512	3,743	13,914	520,824

<sup>+</sup> Freehold land is located in Thailand, Taiwan and the Philippines. The buildings are located in the PRC, Taiwan, Thailand and the Philippines.

Depreciation expense of HK\$24,345,000 (2011: HK\$25,955,000) is included in cost of sales, HK\$2,914,000 (2011: HK\$2,489,000) is included in selling and distribution expenses and HK\$39,575,000 (2011: HK\$34,958,000) is included in general and administrative expenses. No impairment charges for 2012 (2011: HK\$4,936,000) is included in general and administrative expenses.

# **15.** PROPERTY, PLANT AND EQUIPMENT (continued)

#### **Company** Leasehold improvements, furniture, Plant and Motor fixtures and machinery equipment vehicles Total HK\$'000 HK\$'000 HK\$'000 HK\$'000 As at 1 January 2012 Cost 33 17,384 3,323 20,740 Accumulated (33) (17,349)(1,460)(18,842)depreciation Net book amount 35 1,863 1,898 Year ended 31 December 2012 Opening net book amount 35 1,863 1,898 Additions 156 156 (25) (610) (635) Depreciation Closing net book amount 166 1,253 1,419 31 December 2012 Cost 33 17,540 3,323 20,896 Accumulated (33) (2,070)(19,477)depreciation (17,374)1,253 Net book amount 166 1,419 Leasehold improvements, furniture, Plant and fixtures and Motor machinery HK\$'000 equipment HK\$'000 vehicles Total HK\$'000 HK\$'000 1 January 2011 Cost 33 17.356 3.323 20.712 Accumulated depreciation (33)(17,333)(850)(18,216)23 Net book amount 2,473 2,496 Year ended 31 December 2011 Opening net book amount 2,496 23 2,473 28 Additions 28 Depreciation (16)(610)(626)Closing net 35 1,863 book amount 1,898 As at 31 December 2011

Cost

Accumulated

depreciation

Net book amount

33

(33)

17,384

(17,349)

35

3,323

(1,460)

1.863

20,740

(18,842)

1,898

## 16. NON-CURRENT ASSETS HELD FOR SALE

	Group		
	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	
As at 1 January Transfer from Jeasehold	1,309	-	
improvements Transfer from investment	215	-	
property Disposal	_ (1,524)	1,309 -	
As at 31 December	-	1,309	

### 17. LEASEHOLD LAND AND LAND USE RIGHTS

The Group's interests in leasehold land and land use rights represent prepaid operating lease payments and their net book amounts are analysed as follows:

	Group		
	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	
Outside Hong Kong			
<ul> <li>Medium-term lease of</li> <li>10 to 50 years</li> </ul>	171,973	176,219	
	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	
As at 1 January			
Cost	189,305	185,390	
Accumulated amortisation	(13,086)	(12,718)	
Net book amount	176,219	172,672	
V 1 1 24 D 1			
Year ended 31 December Opening net book amount	176,219	172,672	
Amortisation	(4,150)	(4,070)	
Exchange differences	(96)	7,617	
Closing net book amount	171,973	176,219	
As at 31 December	400 244	100 205	
Cost Accumulated amortisation	189,314 (17,341)	189,305 (13,086)	
/ teedinalated amortisation	(17,541)	(13,000)	
Net book amount	171,973	176,219	

Amortisation of HK\$702,000 (2011: HK\$871,000) is included in cost of sales and HK\$3,448,000 (2011: HK\$3,199,000) is included in general and administrative expenses.

### 18. SUBSIDIARIES

#### (a) Investments in subsidiaries

	Company		
	2012	2011	
	HK\$'000	HK\$'000	
Unlisted shares, at cost Amount due from a	399,964	399,437	
subsidiary	107,513	106,766	
Less: Accumulated impairment losses	(54,240)	(54,240)	
	453,237	451,963	

Amount due from a subsidiary, under investments in subsidiaries, is unsecured, interest free, without fixed term of repayment and not expected to be repaid within the next 12 months. The balance is denominated in Hong Kong dollars.

### (b) Amounts due from/to subsidiaries

Amounts due from/to subsidiaries, classified as current assets/liabilities, are unsecured, interest free, and repayable on demand. The balances are denominated in Hong Kong dollars.

# (c) Particulars of principal subsidiaries, all of which are unlisted, as at 31 December 2012:

	Place of		Issued and fully	Effective shareholding			
Name of subsidiary	incorporation/ establishment	Place of operations	Principal activities	paid share capital/ registered capital	by Company	by subsidiary	by Group
338 Apparel Limited	Hong Kong	Hong Kong	Branded product trading	HK\$1,000,000	-	100%	100%
338 Fashion Co. Limited	Hong Kong	Hong Kong	Branded product distribution and retail	HK\$3,000,000	-	100%	100%
338 Fashion (Macau) Company Limited	Macau	Macau	Branded product distribution and retail	MOP25,000	-	100%	100%
A-Grade Garments Manufacturing Corporation	The Philippines	The Philippines	Inactive	P26,000,000	-	100%	100%
Action Ease Limited	British Virgin Islands	Hong Kong	Investment holding	US\$1	-	100%	100%
Advanced Fashions Technology Limited	British Virgin Islands	United States of America	Liaison services	US\$1,000	100%	-	100%
All Asia Garment Industries, Inc.	The Philippines	The Philippines	Factory facilities leasing	P27,425,000	-	100%	100%
All Asia Industrial Co., Ltd.	Taiwan	Taiwan	Sales liaison services	NT\$20,000,000	-	100%	100%
All Asia Industries Co., Ltd. (Note (iii))	PRC	PRC	Garment manufacturing	HK\$53,500,000	-	100%	100%
Apparel Trading & Property Ventures, Inc.	The Philippines	The Philippines	Investment holding	P7,500,000	-	100%	100%
Asia Wide Trading Co., Ltd.	Taiwan	Taiwan	Sales liaison services	NT\$6,600,000	-	100%	100%
Brilliant Idea International Limited	Hong Kong	Hong Kong	Investment holding	HK\$100	-	100%	100%
昇韻管理咨詢(深圳) 有限公司 (Note (iii))	PRC	PRC	General administrative and supporting services	RMB500,000	-	100%	100%
Broad Ease Limited	British Virgin Islands	Hong Kong	Investment holding	US\$1	-	100%	100%
Chochuen Garment (Shenzhen) Co., Ltd. (Note (iii))	PRC	PRC	Garment manufacturing	HK\$30,000,000	-	100%	100%
Dress Line Holdings, Inc.	The Philippines	The Philippines	Investment holding	P59,562,500	-	100%	100%
				(common) P180,000,000 (preferred) <i>(Note (ii))</i>	-	100%	100%

# **18. SUBSIDIARIES** (continued)

# (c) Particulars of principal subsidiaries, all of which are unlisted, as at 31 December 2012 (continued):

	Place of			Issued and fully	Effe	ctive shareho	lding
Name of subsidiary	incorporation/ establishment	Place of operations	Principal activities	paid share capital/ registered capital	by Company	by subsidiary	by Group
Elite Fashion (Hong Kong) Limited	Hong Kong	Hong Kong	Sales and marketing services	HK\$2	100%	-	100%
Excellent Jade Limited	Hong Kong	Hong Kong	Garment trading and manufacturing	HK\$10,000	-	100%	100%
Excellent Quality Apparel, Inc.	The Philippines	The Philippines	Garment manufacturing	P15,000,000	-	100%	100%
Gold Flower Limited	Hong Kong	Hong Kong	General administrative and supporting services	HK\$10,000	-	100%	100%
Great Horizons Property Ventures, Inc.	The Philippines	The Philippines	Investment holding	P8,000,000	-	100%	100%
Guangzhou Excellent Fashion Design Company Limited ( <i>Note (iii)</i> )	PRC	PRC	Garment design and provision of technical services	RMB1,500,000	-	100%	100%
Guangzhou Tristate Industrial Co., Ltd. (Note (iii))	PRC	PRC	Garment manufacturing	HK\$18,500,000	-	100%	100%
Hefei Tristate Garment Manufacturing Company Limited ( <i>Note (iii)</i> )	PRC	PRC	Garment manufacturing	RMB105,000,000	-	100%	100%
合肥賢法服裝有限公司 (Note (iii))	PRC	PRC	General trading	RMB1,000,000	-	100%	100%
HFT Corp. Limited	Hong Kong	Hong Kong	Investment holding	HK\$10,000,000	-	100%	100%
HT Trading Limited	Malaysia	Macau	General trading and provision of services	US\$1	-	99.87%	99.87%
Hua Thai Manufacturing Public Company Limited	Thailand	Thailand	Garment manufacturing and exporting	THB100,000,000	-	99.87%	99.87%
Hwa Fuh Manufacturing Company (Hong Kong) Limited	Hong Kong	Hong Kong	Investment holding	HK\$1,250,000	-	100%	100%
Joint Holdings & Trading	Hong Kong	Hong Kong	Investment holding	HK\$925	-	100%	100%
Company Limited				(ordinary) HK\$7,200,075 (deferred) (Note (i))	-	100%	100%
Keybird Limited	Hong Kong	Hong Kong	Investment holding	HK\$3,000,000	100%	-	100%
Keyear Company Limited	British Virgin Islands	Hong Kong	Investment holding	US\$1	100%	-	100%
Prime-Time Company Limited	British Virgin Islands	Hong Kong	Investment holding	US\$1	-	100%	100%
Prosperous Year International Limited	British Virgin Islands	Hong Kong	Investment holding	US\$100	-	100%	100%
Quality Time Limited	British Virgin Islands	Hong Kong	Investment holding	US\$1	100%	-	100%

# **18. SUBSIDIARIES** (continued)

#### (c) Particulars of principal subsidiaries, all of which are unlisted, as at 31 December 2012 (continued):

	Place of			Issued and fully	Effe	ctive shareho	lding
Name of subsidiary	incorporation/ establishment	Place of operations	Principal activities	paid share capital/ registered capital	by Company	by subsidiary	by Group
Shanghai Tristate Enterprises Co., Ltd. (Note (iii))	PRC	PRC	Branded product distribution and retail	RMB180,000,000	-	100%	100%
Sharp Hero International Limited	British Virgin Islands	Hong Kong	Investment holding	US\$100	-	100%	100%
Sigsbee Investment Limited	The Republic of Liberia	Hong Kong	Investment holding	US\$1	100%	-	100%
Sparkling Ocean Holdings Limited	British Virgin Islands	Hong Kong	Investment holding	US\$100	100%	-	100%
Tenmo Limited	Hong Kong	Hong Kong	Investment holding	HK\$2,000,000	100%	-	100%
Timely Corporate Limited	Hong Kong	Hong Kong	Nominee and secretarial services	HK\$1	100%	-	100%
Tristate Industrial Co., Ltd.	Taiwan	Taiwan	Sales liaison services	NT\$20,000,000	-	100%	100%
Tristate Trading Limited	Malaysia	Macau	Garment trading	US\$1	-	100%	100%
TT&Co Asia Limited	Hong Kong	Hong Kong	General trading	HK\$10,000	-	100%	100%
Upgain Limited	British Virgin Islands	Hong Kong	Investment holding	US\$16,000,000	-	99.87%	99.87%
Upgain (Vietnam) Manufacturing Company Limited	Vietnam	Vietnam	Garment manufacturing	US\$4,000,000	-	100%	100%
Velmore Holdings Limited	England	England	Investment holding	GBP558,335.60	-	100%	100%
Velmore Limited	England	England	Design and customer support services	GBP30,000	-	100%	100%
Velmore Sarl	Morocco	Morocco	Inactive	Dirhams100,000	-	100%	100%
Winner Wealth Limited	British Virgin Islands	Hong Kong	Investment holding	US\$1	-	100%	100%

#### Notes:

- (i) The holders of the deferred shares are not entitled to receive any dividends or other distributions and have no right to vote at any general meeting of the company. They are not entitled to participate in any profits or assets of the company unless upon a winding up, in that case, the holders of the deferred shares have the right to receive the amount paid up on such deferred shares to be distributed out of the surplus assets of the company in accordance with its articles of association.
- (ii) The holders of the preferred shares are entitled to receive the same dividends as the common shares and have no right to vote at any general meeting of the company. The preferred shares are redeemable subject to the terms and conditions determined by the board of directors of the company and have preference over common shares in the distribution of assets of the company in the event of liquidation.
- (iii) A wholly foreign owned enterprise established in the mainland of the PRC.

None of the subsidiaries had any loan capital in issue at any time during the year ended 31 December 2012.

#### 19. INTANGIBLE ASSETS

_		Group	
	Goodwill	License rights	Total
	HK\$'000	HK\$'000	HK\$'000
As at 1 January 2012			
Cost	20,798	264,788	285,586
Accumulated amortisation	_	(40,815)	(40,815)
Net book amount	20,798	223,973	244,771
Year ended			
31 December 2012 Opening net book amount	20,798	223,973	244,771
Amortisation Exchange differences	907	(16,631) –	(16,631) 907
Closing net book amount	21,705	207,342	229,047
=	<u> </u>	·	
As at 31 December 2012			
Cost Accumulated amortisation	21,705 –	264,788 (57,446)	286,493 (57,446)
Net book amount	21,705	207,342	229,047
-			
-		Group	
	Goodwill	License rights	Total
	HK\$'000	HK\$'000	HK\$'000
As at 1 January 2011			
Cost	20,915	131,991	152,906
Accumulated amortisation _		(25,716)	(25,716)
Net book amount	20,915	106,275	127,190
Year ended			
31 December 2011			
Opening net book amount	20,915	106,275	127,190
Addition Amortisation	_	132,797 (15,099)	132,797 (15,099)
Exchange differences	(117)		(117)
Closing net book amount	20,798	223,973	244,771
As at 31 December 2011			
Cost	20,798	264,788	285,586
Accumulated amortisation _	-	(40,815)	(40,815)
Net book amount	20,798	223,973	244,771
_			

Amortisation of HK\$16,631,000 (2011: HK\$15,099,000) is included in the selling and distribution expenses in the consolidated income statement.

#### Notes:

#### (a) Impairment test for goodwill

Goodwill is allocated to the Group's cash-generating unit ("CGU") under the garment manufacturing segment. The recoverable amount of a CGU is determined based on value in use calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by management covering the financial year 2013. Cash flows from 2014 onwards are projected based on year 2013 financial budgets with no growth for nine years thereafter. In 2011, pre-tax cash flow projections were based on financial budgets for the financial year 2012 and no growth for the nine years thereafter. The forecast profitability is based on past performance and expectation for market development. Future cash flows are discounted at 10% per annum (2011: 10% per annum). The discount rate used is pre-tax and reflects specific risks relating to the CGU. As at 31 December 2012, no impairment of goodwill was considered necessary (2011: Nil).

(b) License rights represent capitalisation of the minimum contractual obligation at the time of inception. They are recognised based on discount rates equal to the Group's weighted average borrowing rates of approximately 3.0% to 5.0% per annum at the dates of inception.

#### 20. OTHER LONG-TERM ASSETS

	Group		Company	
	2012	2011	2012	2011
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Advance to an employee				
(Note 38 (c)(ii))	8,137	-	_	-
Long-term deposits	10,300	5,938	_	-
Deposits with a financial				
institution (Note)	2,903	4,244	2,903	4,244
Club debentures	2,100	1,990	-	-
	23,440	12,172	2,903	4,244

Note:

Deposits with a financial institution are denominated in Hong Kong dollars with an effective interest rate of 4.8% per annum (2011: 4.9% per annum).

#### 21. INVESTMENTS IN ASSOCIATES

	Group		
	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	
As at 1 January/31 December	-	_	

Particulars of the associate, which is unlisted, as at 31 December 2012 are as follows:

Name of associate	Place of incorporation/ establishment	% interest held indirectly
MAC International Sarl	Morocco	50%

#### 22. INVENTORIES

	Group		
	2012	2011	
	HK\$'000	HK\$'000	
Raw materials	77,431	88,748	
Work-in-progress	106,353	96,769	
Finished goods	238,548	195,983	
Goods in transit	59,330	18,488	
	481,662	399,988	

Net write-down of inventories amounting to HK\$44,761,000 (2011: HK\$9,769,000) was included in cost of sales.

# 23. ACCOUNTS RECEIVABLE AND BILLS RECEIVABLE

The aging of accounts receivable and bills receivable based on invoice date is as follows:

	Group		
	2012	2011	
	HK\$'000	HK\$'000	
Less than 3 months	352,064	354,586	
3 months to 6 months	9,829	3,327	
Over 6 months	1,804	490	
	363,697	358,403	
Less: Provision for impairment	(1,804)	(490)	
	361,893	357,913	

The majority of trade receivables are with customers having an appropriate credit history and are on open account with customers. The Group grants its customers credit terms mainly ranging from 30 to 60 days.

The carrying amounts of the accounts receivable and bills receivable approximate their fair values. The maximum exposure to credit risk is the fair value of the above receivables. The Group does not hold any collateral as security.

As at 31 December 2012, accounts receivable and bills receivable of HK\$130,176,000 (2011: HK\$131,412,000) were past due but considered not to be impaired. These relate to a number of customers for whom there is no history of default. The aging of these receivables based on invoice date is as follows:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Less than 3 months 3 months to 6 months	120,347 9,829	128,085 3,327
	130,176	131,412

As at 31 December 2012, accounts receivable and bills receivable over 6 months of HK\$1,804,000 (2011: HK\$490,000) were considered impaired and had been fully provided for.

The risk of accounts receivable and bills receivable that are neither past due nor impaired as at 31 December 2012 becoming impaired is low as most of the balances related to customers with no history of default.

Movements of provision for impairment of accounts receivable and bills receivable are as follows:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
At 1 January Provision for impairment	490 1,570	726 203
Receivables written off during the year as uncollectible	(256)	(439)
At 31 December	1,804	490

# 23. ACCOUNTS RECEIVABLE AND BILLS RECEIVABLE (continued)

The provision for impaired receivables has been included in general and administrative expenses. Amounts charged to the allowance account are generally written off when there is no expectation of recovery.

The carrying amounts of accounts receivable and bills receivable are denominated in the following currencies:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
United States dollars Renminbi Hong Kong dollars Others	289,859 65,200 3,244 3,590	314,734 38,769 3,338 1,072
	361,893	357,913

# 24. FORWARD FOREIGN EXCHANGE CONTRACTS

	Group		
	2012	2011	
	HK\$'000	HK\$'000	
Cash flow hedges (Note (i))			
Included in non-current assets	1,723	_	
Included in current assets	821	1,447	
Included in current liabilities	_	(341)	

The maximum exposure to credit risk is the fair value as stated above of the forward foreign exchange contracts under current and non-current assets in the consolidated statement of financial position. The maturity dates of outstanding forward foreign exchange contracts with maturity dates within one year are classified as current assets and liabilities, while those with maturity dates more than one year are classified as non-current assets.

Notes:

(i) Forward foreign exchange contracts– cash flow hedges

As at 31 December 2012, the notional principal amount of the outstanding forward foreign exchange contracts under cash flow hedges was HK\$201,526,000 (2011: HK\$267,040,000). The hedges related to highly probable forecasted inter-group processing income denominated in foreign currencies, of which notional principal of HK\$155,020,000 (2011: Nil) relates to transactions expected to occur more than 12 months and notional principal of HK\$46,506,000 (2011: HK\$267,040,000) relates to transactions expected to occur within 12 months.

Gains and losses of forward foreign exchange contracts recorded in the hedging reserve in the consolidated statement of comprehensive income for the year ended 31 December 2012 are to be recognised within cost of sales and general and administrative expenses in the consolidated income statement when the underlying hedged transactions affect the consolidated income statement.

The forward foreign exchange contracts entered during 2011 and 2012 were determined to be effective hedges and no gain or loss relating to the ineffective portion was recognised in the consolidated income statement.

(ii) Forward foreign exchange contracts

– net investment hedge

During the period from March 2008 to March 2010, the Group entered into forward foreign exchange contracts to hedge against its net investment in a subsidiary group in the UK. Pursuant to the Group's hedging strategy, the Group ceased hedging the subsidiary group from March 2010. The cumulative gains and losses of the forward foreign exchange contracts which were recognised in the translation reserve when the hedge was effective, shall remain in the translation reserve and are to be recognised in the consolidated income statement when the foreign subsidiary group is disposed.

#### 25. PREPAYMENTS AND OTHER RECEIVABLES

	Group		Comp	any
	2012	2011	2012	2011
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Tax reserve certificates				
purchased under				
protective assessments				
(Note 8)	46,788	40,396	-	-
Advance payments				
for purchases of				
inventories	50,407	44,242	-	-
Rental deposits	7,676	9,373	-	-
Value added tax				
and custom duties				
recoverable	7,025	5,033	-	-
Income tax recoverable	1,942	42	1,942	-
Prepaid operating				
expenses	35,655	13,467	98	118
Others	13,379	10,926	666	490
	162,872	123,479	2,706	608

Note:

The carrying amounts of other receivables approximate their fair values. The maximum exposure to credit risk is the fair value of the above items. The Group does not hold any collateral as security.

#### 26. CASH AND BANK BALANCES

	Group		Company	
	2012	2011	2012	2011
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Short-term bank				
deposits	128,311	361,537	_	_
Cash at bank and on				
hand	366,379	234,503	5,755	2,497
Cash and cash				
eguivalents	494,690	596,040	5,755	2,497
		•	3,733	2,437
Bank structured deposits	66,600	33,305	-	
Total cash and				
bank balances	561,290	629,345	5,755	2,497

The effective interest rate on short-term bank deposits was 2.8% per annum (2011: 4.0% per annum). The effective interest rate on cash at bank was 0.1% per annum (2011: 0.1% per annum). The short-term bank deposits mainly have maturities ranging from one day to three months at inception.

Bank structured deposits are hybrid instruments that include a non-derivative Renminbi deposits host contract and an embedded derivative. The embedded derivative causes the cash flows that otherwise would be required by the contract to be modified according to the movement of a foreign exchange rate.

The embedded derivative is separated from the host contract and accounted for as a derivative at fair value while the host contract is accounted for as a financial asset at amortised cost. At the date of inception of contract and 31 December 2012, the fair value of the embedded derivative is insignificant.

The effective interest rate on bank structured deposits was 4.35% per annum (2011: 5.9%). The bank structured deposits have maturities of three months at inception.

The carrying amounts of cash and bank balances are denominated in the following currencies:

	Group		Company	
	2012	2011	2012	2011
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Renminbi	481,693	512,706	_	-
United States dollars	44,830	81,269	4,252	533
Hong Kong dollars	24,627	12,252	1,503	1,964
Pound Sterling	1,627	5,382	_	-
Others	8,513	17,736	_	-
Total	561,290	629,345	5,755	2,497

The Group's cash and bank balances denominated in Renminbi were deposited with banks in the Mainland China. The conversion of these Renminbi denominated balances into foreign currencies and the remittance of funds out of the Mainland China is subject to the rules and regulations of foreign exchange control promulgated by the Mainland China Government.

#### 27. ACCOUNTS PAYABLE AND BILLS PAYABLE

The aging of accounts payable and bills payable based on invoice date is as follows:

	Group		
	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	
Less than 3 months 3 months to 6 months Over 6 months	195,404 4,115 4,522	245,064 6,584 5,587	
	204,041	257,235	

Majority of payment terms with suppliers are within 60 days.

# 27. ACCOUNTS PAYABLE AND BILLS PAYABLE (continued)

The carrying amounts of accounts payable and bills payable approximate their fair values.

The carrying amounts of accounts payable and bills payable are denominated in the following currencies:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
United States dollars Hong Kong dollars Renminbi Others	134,336 26,219 35,562 7,924	182,704 32,309 36,569 5,653
	204,041	257,235

### 28. ACCRUALS AND OTHER PAYABLES

Accruals and other payables mainly consist of the current portion of license fees payable, payables for construction in progress, accrued employee benefit expenses, estimated settlement cost in respect of tax audit (Note 8) and other operating expenses.

#### 29. BANK BORROWINGS

As at 31 December 2012, the Group's bank borrowings were unsecured, of which approximately HK\$293,594,000 (2011: HK\$194,040,000) were covered by corporate guarantees given by the Company. The bank borrowings were due for repayment within three months. As at 31 December 2012, bank borrowings of HK\$244,716,000 (2011: HK\$137,458,000) and HK\$48,878,000 (2011: HK\$56,582,000) bore interest at fixed rates and floating rates respectively. The interest rates of the bank borrowings ranged from 1.0% to 1.6% per annum (2011: 0.8% to 1.5% per annum).

Bank borrowings are denominated in the following currencies:

	Group	
	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
United States dollars Hong Kong dollars	207,594 86,000	112,258 81,782
	293,594	194,040

The fair values of the Group's bank borrowings equal their carrying amount, as the impact of discounting is not significant due to their short-term maturity.

# 30. RETIREMENT BENEFITS AND OTHER POST RETIREMENT OBLIGATIONS

	Group		Comp	any
	2012	2011	2012	2011
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Defined contribution plans (Note (a))	938	957	-	-
Defined benefit plans (Note (b))  Long service payment	(4,869)	(4,555)	-	-
liabilities (Note (c)) Other retirement	7,904	6,307	-	-
benefits	_	2,881	_	2,881
	3,973	5,590	_	2,881
Included in non-current assets Included in non-current	(6,043)	(5,606)	-	-
liabilities	10,016	11,196	-	2,881
	3,973	5,590	_	2,881

Notes:

#### (a) Defined contribution plans

During the year ended 31 December 2012, forfeited contributions of HK\$149,000 (2011: HK\$261,000) were utilised, and there was no amount outstanding (2011: HK\$97,000) as at 31 December 2012 which could be utilised to reduce future contributions.

The Group operates/participates in the following defined contribution plans:

- (i) A defined contribution scheme for employees in Hong Kong, under which the Group and its employee each contributes 5% of the employee's salaries. The forfeited contributions made by the Group and the related accrued interest are used to reduce the Group's future employer contribution.
- (ii) The Mandatory Provident Fund Scheme for employees in Hong Kong, under which the Group and its employee each makes monthly contribution to the scheme at 5% of the qualifying earnings of the employee, subject to a monthly cap of HK\$1,250.
- (iii) The Group's subsidiaries in the Mainland China contribute 10% to 22% of the basic salaries of their employees to retirement schemes operated by municipal governments. Under the schemes, the employees also contribute 8% of their basic salaries.

# 30. RETIREMENT BENEFITS AND OTHER POST RETIREMENT OBLIGATIONS (continued)

Notes (continued):

#### (a) Defined contribution plans (continued)

- (iv) The Group's subsidiaries in Thailand operate defined contribution plans, under which the Group generally contributes 5% of participating employees' salaries and the employees contribute 5% of their salaries.
- (v) From 1 July 2005, the Group's subsidiaries in Taiwan operate defined contribution plans pursuant to Labour Pension Act as a choice available to their employees. Under the plans, the Group generally contributes 6% of the participating employees' salaries to their personal accounts kept by the Labour Insurance Bureau on a monthly basis. Contributions from employees are on a discretionary basis.
- (vi) The Group's subsidiaries in the UK operate a defined contribution scheme for employees in the UK, under which the subsidiaries contribute 7.5% of the employees' monthly salaries.

Other than the mandatory contributions made by the Group under the respective defined contribution plans, the Group has no further obligations for the actual pension payments or any post retirement benefits.

### (b) Defined benefit plans

The Group operates/participates in the following defined benefit plans:

- (i) A defined benefit retirement plan for the Group's subsidiaries in the Philippines. The Group bears the full cost of all plan benefits. The benefits are based on a prescribed percentage of the final monthly basic salary and the period of credited services.
- (ii) A defined benefit retirement scheme operated by the Group's subsidiaries in Taiwan. The Group bears the full cost of all benefits and the assets for the benefits are invested through the Bank of Taiwan (formerly known as "Central Trust of China"). The benefits are based on the average monthly salary for the six months immediately preceding the date of cessation of service with the Group.

The latest actuarial valuations of the above plans were performed by HSBC Life (International) Limited, a professionally qualified independent actuarial firm, as at 31 December 2012 using the projected unit credit method. Based on the actuarial reports, the aggregate market value of the plan assets as at 31 December 2012 was HK\$25,087,000, representing approximately 154% of the actuarial accrued liabilities at that date.

The amounts recognised in the consolidated statement of financial position are as follows:

	2012	2011
	HK\$'000	HK\$'000
Present value of funded		
obligations	16,240	13,471
Fair value of plan assets	(25,087)	(23,306)
	(8,847)	(9,835)
Unrecognised actuarial gain	3,978	5,280
Net assets	(4,869)	(4,555)
Represented by:		
Net assets	(5,980)	(5,387)
Net liabilities	1,111	832
	(4,869)	(4,555)

The amounts recognised in the consolidated income statement are as follows:

	2012	2011
	HK\$'000	HK\$'000
Current service cost	721	626
Interest cost	397	377
Expected return on plan assets	(764)	(957)
Net actuarial gain recognised	(332)	(422)
Total, included in employee		
benefit expenses	22	(376)
Actual return on plan assets	749	816

# 30. RETIREMENT BENEFITS AND OTHER POST RETIREMENT OBLIGATIONS (continued)

Notes (continued):

#### (b) Defined benefit plans (continued)

Changes in the present value of the defined benefit obligations are as follows:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
As at 1 January Current service cost Interest cost Actuarial loss Exchange differences	13,471 721 397 1,194 728	14,067 626 377 881 (387)
Benefits paid from the plan	(271)	(2,093)
As at 31 December	16,240	13,471
Experience adjustments on plan liabilities	(66)	(380)

Changes in the fair value of plan assets are as follows:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
As at 1 January Expected return on plan assets Actuarial loss Contributions by employer Exchange differences Benefits paid from the plan	23,306 764 (15) 176 1,127 (271)	25,110 957 (141) 163 (690) (2,093)
As at 31 December  Experience adjustments on plan assets	25,087	23,306

The principal actuarial assumptions used are as follows:

	2012	2011
Discount rate	1% to 6%	1% to 6%
Expected rate of return on plan assets Expected rate of future salary	3% to 5%	3% to 5%
increase	3% to 5%	3% to 5%

The Group expects to contribute HK\$201,000 to its defined benefit plans in the year ending 31 December 2013 (2012: HK\$199,000).

The major categories of plan assets as a percentage of total plan assets are as follows:

	2012	2011
Deposits with financial institutions	17.0%	16.9%
Bonds	39.5%	40.8%
Stocks	8.4%	11.5%
Other assets	35.1%	30.8%

## (c) Long service payment liabilities

- (i) Under the Hong Kong Employment Ordinance, the Group is obliged in certain circumstances to make long service payments on cessation of employment to certain employees in Hong Kong who have completed at least five years of service with the Group. The amount payable is dependent on the employee's final salary (or, at the option of the employee, the average salary for the 12 months prior to cessation of employment, subject to an average monthly salary of HK\$22,500) and years of service, and is reduced by entitlements accrued under the Group's defined contribution retirement scheme.
- (ii) Under the Labor Protection Act of Thailand (A.D. 1998), the Group is obliged to make severance pay on cessation of employment to the employees who have been regularly employed by the Group for more than 120 days. The amount payable is dependent on the employee's final salary and years of service. The Group does not set aside any asset for the benefit obligation arising from severance pay.
- (iii) Under the labour law of Vietnam, the Group is obliged to make severance pay on cessation of employment to the employees who have been employed by the Group for more than 12 months. The amount payable is dependent on the employee's average salary for the six months prior to the termination and years of service up to 31 December 2008. The Group does not set aside any asset for the benefit obligation arising from severance pay.

# 30. RETIREMENT BENEFITS AND OTHER POST RETIREMENT OBLIGATIONS (continued)

Notes (continued):

#### (c) Long service payment liabilities (continued)

The latest actuarial valuations of the Group's major obligations of long service payment liabilities as at 31 December 2012 were carried out by a professionally qualified independent actuarial firm, HSBC Life (International) Limited, using the projected unit credit method.

	2012	2011
	HK\$'000	HK\$'000
	11K\$ 000	1111 000
Present value of unfunded		
obligations	17,228	13,462
Unrecognised actuarial loss	(9,324)	(7,155)
Officeognised actuariat 1033	(3,324)	(7,133)
Liability in the statement of		
financial position	7,904	6,307
manetal position	.,,,,,	
Represented by:		
Net assets	(63)	(219)
Net liabilities	, ,	
Net habilities	7,967	6,526
	7,904	6,307
Current services cost	355	267
Interest cost	527	481
Curtailment loss	107	_
		417
Actuarial loss recognised	746	417
Total, included in employee		
benefit expenses	1,735	1,165
perient expenses	1,733	1,103

Movement in the present value of unfunded obligations:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
As at 1 January Current service cost Interest cost Benefit paid Actuarial loss Exchange differences Curtailment loss	13,462 355 527 (349) 2,673 446 114	11,132 267 481 (1,081) 3,288 (625)
As at 31 December	17,228	13,462
Experience adjustments on unfunded obligations	753	1,126

The principal actuarial assumptions used are as follows:

	2012	2011
Discount rate Expected rate of	1% to 10%	1% to 13%
future salary increase	1% to 7%	1% to 7%

#### 31. LICENSE FEES PAYABLE

	Gro	up
	2012	2011
	HK\$'000	HK\$'000
NAVIAL 1	46 445	24.402
Within one year	46,415	24,183
In the second year	60,746	53,178
In the third to fifth year	98,776	148,876
Less: Imputed interest on	205,937	226,237
license fees payable	(13,414)	(19,698)
Present value Less: Current portion	192,523	206,539
included in accruals and other payables	(46,415)	(24,183)
Non-current portion	146,108	182,356
Estimated fair value of:		
Current portion	46,415	24,183
Non-current portion	151,606	186,298
Non-current portion	151,000	100,290

# Note:

License fees payable represents the contractual obligations at the time of recognition. It is recognised based on discount rates of 3.0% to 5.0% per annum at the date of inception of such obligations, which were determined by reference to the Group's weighted average external borrowing rate.

The carrying amounts of license fees payable are denominated in the following currencies:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
United States dollars Euro	64,730 127,793	77,820 128,719
	192,523	206,539

The estimated fair value as at 31 December 2012 was calculated based on discount rates of 1.7% to 2.1% (2011: 2.0% to 2.8%) per annum, which were determined by reference to the external borrowing rate to the Group.

#### 32. DEFERRED INCOME TAX ASSETS/LIABILITIES

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to set off current income tax assets against current income tax liabilities and when the deferred income taxes relate to the same fiscal authority. The balances shown in the statement of financial position, after appropriate offsetting, are as follows:

	Group		Company	
	2012	2011	2012	2011
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Deferred income tax assets to be recovered:				
– After 12 months	30,555	16,314	99	51
– Within 12 months	5,783	13,832	_	-
	36,338	30,146	99	51
Deferred income tax liabilities to be realised:				
– After 12 months	(49,817)	(50,698)	_	-
– Within 12 months	(2,850)	(3,479)	_	_
	(52,667)	(54,177)	_	_
Net deferred income tax (liabilities)/assets	(16,329)	(24,031)	99	51

The movements in deferred income tax assets and liabilities, without taking into consideration the offsetting of balance with the same tax jurisdiction, are as follows:

#### **Deferred income tax assets**

	Group							
			Decele	rated				
	Provis	ions	tax depre	eciation	Tax lo	sses	Total	
	2012	2011	2012	2011	2012	2011	2012	2011
<u></u>	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
As at 1 January	25,483	19,625	7,905	6,997	1,300	1,589	34,688	28,211
Exchange differences	143	(208)	23	-	_	(6)	166	(214)
Recognised in the								
consolidated income								
statement	8,984	6,066	(366)	908	(1,300)	(283)	7,318	6,691
As at 31 December	34,610	25,483	7,562	7,905		1,300	42,172	34,688

The Company's deferred income tax asset was arised from decelerated tax depreciation. During the year ended 31 December 2012, HK\$48,000 (2011: HK\$49,000) was credited to the income statement.

Deferred income tax assets are recognised for tax losses carry-forward to the extent that the realisation of the related tax benefit through future taxable profits is probable. As at 31 December 2012, the Group did not recognise deferred income tax assets of HK\$16,291,000 (2011: HK\$10,979,000) for tax losses that can be carried forward against future taxable income. Cumulative tax losses of HK\$62,952,000 (2011: HK\$46,942,000) can be carried forward indefinitely; cumulative tax losses of HK\$23,133,000 (2011: HK\$12,339,000) will expire (if not utilised) within the next five years; and cumulative tax losses of HK\$163,000 (2011: HK\$156,000) will expire (if not utilised) from the sixth to tenth years.

# 32. DEFERRED INCOME TAX ASSETS/LIABILITIES (continued)

### **Deferred income tax liabilities**

	Group									
	Accelera deprec		Withholding tax for distribution of retained earnings of overseas subsidiaries		for distribution of adjustments etained earnings of on business		Hedging		Tot	al
	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
As at 1 January Exchange	4,336	4,473	29,785	33,924	24,498	29,457	100	715	58,719	68,569
differences Recognised in the	-	-	-	-	757	(1,480)	-	-	757	(1,480)
consolidated income statement Credited to other comprehensive	(3,138)	(137)	5,112	(4,139)	(2,849)	(3,479)	-	-	(875)	(7,755)
income	_	-	_	-	-	-	(100)	(615)	(100)	(615)
As at 31 December	1,198	4,336	34,897	29,785	22,406	24,498	_	100	58,501	58,719

# 33. OTHER LONG-TERM LIABILITIES

Group		
2012	2011	
HK\$'000	HK\$'000	
-	472	
_	1,259	
-	1,731	
_	(75)	
-	1,656	
	(472)	
	1,184	
<u>-</u>	472 1,221	
	2012	

Other long-term liabilities represent provision for onerous lease and other payable relating to leased premises located in the UK. During the year ended 31 December 2012, the Group early terminated the lease.

34. SHARE CA	PITAL				
			2012 '000	201 <i>HK\$'000</i>	
Authorised: 500,000,000 (2011: 500,000,0 of HK\$0.10 each		50	,000	50,000	0
Issued and fully p	paid:			<u> </u>	-
	2012			2011	
	Number of shares	HK\$'000	Number	r of ares <i>HK\$'00</i>	00
As at 1 January	270,135,253	27,014	268,735,2	253 26,87	4
Shares issued during the year	235,000	23	1,400,0	000 14	10

270.370.253

As at 31 December

**27,037** 270,135,253

27,014

# 35. RESERVES

# Group

	Share premium <i>HK\$'000</i>	Capital reserve <i>HK\$'000</i>	Statutory reserves <i>HK\$'000</i>	Translation reserve HK\$'000	Share option reserve HK\$'000	Hedging reserve <i>HK\$'000</i>	Contributed surplus HK\$'000	General reserve <i>HK\$'000</i>	Retained earnings <i>HK\$'000</i>	Total <i>HK\$'000</i>
As at 1 January 2012	11,118	112,388	78,150	122,221	1,042	1,005	265,630	117,413	624,293	1,333,260
Comprehensive income Profit for the year Other comprehensive income	-	-	-	-	-	-	-	-	109,045	109,045
Net fair value gain on cash flow hedges Deferred income tax credited to other	-	-	-	-	-	1,439	-	-	-	1,439
comprehensive income (Note 32) Realisation upon	-	-	-	-	-	100	-	-	-	100
disposal of a subsidiary Currency translation	-	-	-	589	-	-	-	-	-	589
differences	-	_		8,588	_	-		_	_	8,588
Total comprehensive income			_	9,177		1,539			109,045	119,761
Transactions with owners Transfer Issue of shares Share option scheme	- 648	15 -	13,138 -	- -	– (247)	- -	- -	- -	(13,153) -	- 401
value of employee     services  Dividends paid to  Applitude below of	-	-	-	-	527	-	-	-	-	527
equity holders of the Company	-	-	_	_	-	-	_	-	(78,377)	(78,377)
Total transactions with owners	648	15	13,138	_	280	_	_	_	(91,530)	(77,449)
As at 31 December 2012	11,766	112,403	91,288	131,398	1,322	2,544	265,630	117,413	641,808	1,375,572
Representing: Proposed dividend Others									24,333 617,475 641,808	

# **35. RESERVES** (continued)

# **Group** (continued)

	Share premium <i>HK\$'000</i>	Capital reserve <i>HK\$'000</i>	Statutory reserves HK\$'000	Translation reserve HK\$'000	Share option reserve HK\$'000	Hedging reserve <i>HK\$'000</i>	Contributed surplus HK\$'000	General reserve <i>HK\$'000</i>	Retained earnings HK\$'000	Total <i>HK\$'000</i>
As at 1 January 2011	8,124	112,388	67,660	91,606	1,126	2,404	265,630	117,413	489,996	1,156,347
Comprehensive income Profit for the year Other comprehensive income	-	-	-	-	-	-	-	-	249,766	249,766
Net fair value loss on cash flow hedges Deferred income tax credited to other	-	-	-	-	-	(2,014)	-	-	-	(2,014)
comprehensive income (Note 32) Realisation upon disposal of	-	-	-	-	-	615	-	-	-	615
a subsidiary Currency translation	-	-	-	(37)	-	-	-	-	-	(37)
differences -	-		-	30,652	-	-	-	-	_	30,652
Total comprehensive income	-	-	-	30,615		(1,399)	-	-	249,766	278,982
Transactions with owners Transfer Issue of shares	- 2,994	- - -	10,490 –	- -	– (755)	-	- -	- -	(10,490)	- 2,239
Share option scheme  - value of employee services Dividends paid to equity holders of	-	-	-	-	671	-	-	-	-	671
the Company	-	-	-		-	-		-	(104,979)	(104,979)
Total transactions with owners	2,994	-	10,490		(84)	-	-	-	(115,469)	(102,069)
As at 31 December 2011	11,118	112,388	78,150	122,221	1,042	1,005	265,630	117,413	624,293	1,333,260
Representing: Proposed dividend Others									59,454 564,839 624,293	

# **35. RESERVES** (continued)

# Company

	Share premium <i>HK\$'000</i>	Share option reserve <i>HK\$'000</i>	Contributed surplus <i>HK\$'000</i>	General reserve <i>HK\$'000</i>	Retained earnings <i>HK\$'000</i>	Total <i>HK\$'000</i>
As at 1 January 2012	11,118	1,042	321,020	110,000	191,745	634,925
Comprehensive income Profit for the year	-	-	-	-	127,094	127,094
Total comprehensive income	_	_	_	_	127,094	127,094
<b>Transactions with owners</b> Issue of shares Share option scheme	648	(247)	-	-	-	401
<ul> <li>value of employee services</li> <li>Dividends paid to equity holders of the Company</li> </ul>	-	527	-	-	- (78,377)	527 (78,377)
Total transactions with owners	648	280	_	_	(78,377)	(77,449)
As at 31 December 2012	11,766	1,322	321,020	110,000	240,462	684,570
Representing: Proposed dividend Others					24,333 216,129	
					240,462	
	Share premium <i>HK\$'000</i>	Share option reserve <i>HK\$'000</i>	Contributed surplus HK\$'000	General reserve <i>HK\$'000</i>	Retained earnings <i>HK\$'000</i>	Total <i>HK\$'000</i>
As at 1 January 2011	8,124	1,126	321,020	110,000	197,223	637,493
Comprehensive income Profit for the year		_		_	99,501	99,501
Total comprehensive income		_	_	_	99,501	99,501
Transactions with owners Issue of shares Share option scheme - value of employee services Dividends paid to equity holders of	2,994 –	(755) 671	-	-	-	2,239 671
the Company					(104,979)	(104,979)
Total transactions with owners	2,994	(84)	_	_	(104,979)	(102,069)
As at 31 December 2011	11,118	1,042	321,020	110,000	191,745	634,925
Representing: Proposed dividend Others					59,454 132,291	
					191,745	

### **35. RESERVES** (continued)

- (a) Contributed surplus represents the excess in value of shares acquired in consideration for the issue of the Company's shares over the nominal value of those shares issued. Under Companies Act 1981 of Bermuda (as amended), contributed surplus is distributable.
- (b) Subsidiaries incorporated in Taiwan are required to set aside 10% of their net profit each year to reserve, according to Company Law in Taiwan. This appropriation is made in the following year until the accumulated reserve equals the paidin capital. Such reserve can be used to offset a deficit or, when it has reached 50% of the paidin capital, up to 50% thereof may be transferred to capital. The amount set aside is included under statutory reserve. Subsidiaries in Taiwan did not transfer any amount to the statutory reserve during the year ended 31 December 2012 (2011: Nil).
- (c) The laws and regulations in the Mainland China require wholly foreign owned enterprises established in the Mainland China to provide for statutory reserves which are appropriated from net profit, based on profit reported in the statutory accounts. Certain subsidiaries in the Mainland China are required to allocate at least 10% of their after-tax profit to statutory reserves until the reserves have reached 50% of their registered capital. Statutory reserves can only be used, upon approval by the relevant authority, to offset accumulated losses or increase capital. During the year ended 31 December 2012, subsidiaries in the Mainland China have transferred HK\$13,138,000 (2011: HK\$10,490,000) to statutory reserves.
- (d) Capital reserve mainly relates to the amount transferred from retained earnings in connection with a declaration of stock dividend by a subsidiary during the year ended 31 December 2000.

#### 36. SHARE OPTION SCHEME

The Company has adopted a share option scheme (the "2007 Share Option Scheme"), which will remain in force for ten years up to April 2017. Share options may be granted from time to time as determined by the Board, to directors and employees of the Group. The grantee is required to pay HK\$1.00 upon acceptance of the options. The subscription price for the shares of the Company, which are the subject of the options, shall not be less than the higher of (i) the closing price of the shares of the Company as stated in the daily quotations sheet issued by the Stock Exchange on the date of grant; (ii) the average closing price of the shares of the Company as stated in the daily quotations sheets issued by the Stock Exchange for the five business days immediately preceding the date of grant; and (iii) the nominal value of a share of the Company on the date of grant. The subscription price and timing for the exercise of the option will be determined by the Board at the time the option is offered. The options may only be exercised if the grantee remains a director or an employee of the Group. The Group has no legal or constructive obligations to repurchase or settle these options in cash.

Details of the share options granted pursuant to the 2007 Share Option Scheme and the share options outstanding at 31 December 2012 are as follows:

	20	12	20	11
	Average exercise	Number	Average exercise	Number
	price	of	price	of
	per share	options	per share	options
	HK\$		HK\$	
As at 1 January Granted Exercised (Note) Lapsed	2.31 5.06 1.80 2.74	2,128,000 356,000 (235,000) (150,000)	1.69 4.01 1.70	2,956,000 572,000 (1,400,000)
As at 31 December	2.80	2,099,000	2.31	2,128,000 (Note)
Exercisable at 31 December	2.28	1,392,000	2.03	895,000 (Note)

# **36. SHARE OPTION SCHEME** (continued)

The share options outstanding at the end of the year have the following vesting and expiry dates:

			Numb	er of share o	ptions			
			Granted	Exercised	Lapsed		Exercise	
		At	during	during	during	At	price	
Date of grant	Participant	01/01/2012	the year	the year	the year	31/12/2012	per share	Exercisable period
02/07/2008	Employees (in aggregate)	85,000	-	-	-	85,000	HK\$1.86	02/07/2008 - 01/07/2013
		85,000	-	-	-	85,000	HK\$1.86	02/07/2009 - 01/07/2013
		85,000	-	-	-	85,000	HK\$1.86	02/07/2010 - 01/07/2013
		85,000	-	-	-	85,000	HK\$1.86	02/07/2011 – 01/07/2013
14/09/2009	Employees (in aggregate)	-	-	-	-	-	HK\$1.45	14/09/2009 – 13/09/2014
		-	-	-	-	-	HK\$1.45	14/09/2010 – 13/09/2014
		206,000	-	-	-	206,000	HK\$1.45	14/09/2011 – 13/09/2014
		326,000	-	(51,000)	-	275,000	HK\$1.45	14/09/2012 – 13/09/2014
21/06/2010	Employees (in aggregate)	122,000	-	(56,000) (Note)	-	66,000	HK\$1.90	21/06/2010 – 20/06/2015
		122,000	-	(56,000) (Note)	-	66,000	HK\$1.90	21/06/2011 – 20/06/2015
		239,000	-	(72,000)	(45,000)	122,000	HK\$1.90	21/06/2012 – 20/06/2015
		239,000	-	-	(45,000)	194,000	HK\$1.90	21/06/2013 – 20/06/2015
13/06/2011	Employees (in aggregate)	105,000	-	-	-	105,000	HK\$4.01	13/06/2011 – 12/06/2016
		143,000	-	-	(20,000)	123,000	HK\$4.01	13/06/2012 – 12/06/2016
		143,000	-	-	(20,000)	123,000	HK\$4.01	13/06/2013 – 12/06/2016
		143,000	-	-	(20,000)	123,000	HK\$4.01	13/06/2014 – 12/06/2016
18/06/2012	Employees (in aggregate)	-	89,000	-	-	89,000	HK\$5.06	18/06/2012 – 17/06/2017
		-	89,000	-	-	89,000	HK\$5.06	18/06/2013 – 17/06/2017
		-	89,000	-	-	89,000	HK\$5.06	18/06/2014 – 17/06/2017
			89,000	_	_	89,000	HK\$5.06	18/06/2015 – 17/06/2017
	Total	2,128,000	356,000	(235,000)	(150,000)	2,099,000		

Number of chare entions

Note:

In 2011, exercise notices in respect of a total of 112,000 shares had been tendered by an option holder before 31 December 2011. The relevant 112,000 shares were issued by the Company on 9 January 2012.

The fair value of options granted during the year of 2012 determined using the Trinomial valuation model was HK\$1.03 per option (2011: HK\$1.11 per option). The significant inputs into the model are as follows:

Year in which share options granted

	2012	2011
Share price at the grant date Exercise price Dividend yield Volatility Annual risk-free interest rate	HK\$5.05 HK\$5.06 8% 44% 0.5%	HK\$3.95 HK\$4.01 9% 57% 1.3%
Ailliudi IISK-IIEE IIILEIEST Tale	0.5 /6	1.5 /0

The volatility at the grant date, which measured the standard deviation of expected share price returns, is based on statistics of 260-week historical volatilities of comparable companies within the industry. The aggregate fair value of the options granted during the year amounted to HK\$368,000 (2011: HK\$633,000) is to be recognised as employee benefit expense over the vesting periods together with a corresponding increase in equity.

The total amount of employee benefit expense recognised in the consolidated income statement for the year ended 31 December 2012 in relation to the 2007 Share Option Scheme amounted to HK\$527,000 (2011: HK\$671,000).

#### 37. COMMITMENTS

#### (a) Operating lease commitments

The Group had future aggregate minimum lease payments under non-cancellable operating leases in respect of land and buildings, as follows:

	Group		
	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	
Not later than 1 year Later than 1 year and not later than 5 years Later than 5 years	48,586 91,987 8,778	57,865 117,347 10,083	
Later than 5 years	149,351	185,295	

#### (b) Capital commitments

The Group had capital commitments in relation to renovation of office building and purchase of equipment, as follows:

	Group		
	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>	
Contracted but not provided for Authorised but not	-	14,886	
contracted for	_	10,437	
	-	25,323	

#### 38. RELATED PARTY TRANSACTIONS

The Group is controlled by Silver Tree Holdings Inc., which owns approximately 67.48% of the Company's issued shares as at 31 December 2012.

## (a) Transactions with related parties

The following is a summary of significant related party transactions which were carried out in the normal course of the Group's business:

	Group			
	2012	2011		
	HK\$'000	HK\$'000		
A related company				
Rental expense (Note)	5,880	5,524		

#### Note:

(ii)

The entire issued share capital of TDB Company Limited ("TDB"), a related company, is held by a discretionary trust of which two directors of the Company are eligible beneficiaries. Rental expense was paid to TDB for the leasing of factory, storage and ancillary office and was determined by reference to the tenancy agreement entered.

### (b) Transactions with subsidiaries

	Company	
	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Transactions with subsidiaries Service fee charged to		
subsidiaries Service fee charged by	20,241	42,311
a subsidiary	1,059	1,759

## (c) Transactions with key management

(i) Key management compensation

	Group	
	2012	2011
	HK\$'000	HK\$'000
Salaries, allowances and bonuses	24,117	27,900
Defined contribution plans Share-based	303	290
compensation expense – share		
options granted	268	251
	24 600	20 111
	24,688	28,441

In addition to the above, during the year ended 31 December 2012, a subsidiary of the Group made a cash advance of HK\$12,000,000 to a key management employee of the Group. Pursuant to the agreement, the cash advance is unsecured and bears interest at the Group's cost of borrowing. The short term portion of the cash advance of HK\$3,500,000 plus related interest will be repayable within one year. The remaining long term portion of HK\$8,500,000 will be waived by the subsidiary in equal amount semiannually over a period of ten years commencing from the third year while the individual remains as an employee of the Group. Any unwaived principal plus related accrued interest will be repayable upon cessation of employment of the employee. The short term portion of the cash advance is included in prepayments and other receivables. The long term portion regarded as prepaid staff benefit is included in other longterm assets and is amortised over twelve years from the date of the advance.

# 39. NOTE TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

# (a) Reconciliation of profit before income tax to cash generated from operations:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Profit before income tax	163,712	292,984
Adjustments for:		
Depreciation on property, plant and equipment	66,834	63,402
Provision for impairment on property, plant and equipment	_	4,936
Depreciation on investment properties	_	30
Amortisation of leasehold land and land use rights	4,150	4,070
Amortisation of license rights	16,631	15,099
Gain on disposal of a subsidiary	(12,069)	(10,827)
Net loss/(gain) on disposals of property, plant and equipment	884	(266)
Net gain on disposals of non-current assets held for sale	(2,676)	0.760
Write-down of inventories to net realisable value, net	44,761	9,769
Share-based compensation expense – share options granted	527	671
Provision for impairment of receivables, net Finance income	1,570	203
Finance income  Finance costs	(11,838) 10,861	(10,291) 7,217
Effect of foreign exchange rate changes	7,264	(20,024)
Effect of foreign exchange rate changes	7,204	(20,024)
	200 644	256.072
	290,611	356,973
Changes in working capital	(425, 425)	(444.220)
Increase in inventories	(126,435)	(111,220)
Increase in accounts receivable and bills receivable	(5,550)	(46,241)
Increase in prepayments and other receivables	(42,017)	(6,773)
(Decrease)/increase in accounts payable and bills payable	(53,194)	67,930
(Decrease)/increase in accruals and other payables	(15,247)	89,926
Decrease in retirement benefits and other post retirement obligations	(276)	(1,869)
Cash generated from operations	47,892	348,726

# 39. NOTE TO THE CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

# (b) Gain on disposal of a subsidiary

During the year ended 31 December 2012, the Group disposed of a subsidiary incorporated in the Philippines for Philippine Peso 80,000,000 (equivalent to HK\$14,715,000) and realised a gain on disposal of HK\$12,069,000. The subsidiary owned a parcel of land with certain factory buildings thereon located at Metro Manila of the Philippines.

During the year ended 31 December 2011, the Group disposed of a subsidiary incorporated in Laos at US\$1,830,000 (equivalent to HK\$14,234,000) and realised a gain on disposal of HK\$10,827,000.

The effect of the disposal is summarised as follows:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Property, plant and		
equipment Other assets	583 196	3,444
Net assets disposed	779	3,444
Expenses attributable to the disposal	1,278	3,444
Gain on disposal	12,069	10,827
Translation reserve transferred to the consolidated income		(27)
statement	589	(37)
Total consideration	14,715	14,234
Satisfied by:		
Cash and cash equivalents received as consideration Retention money receivable	12,826 1,889	14,234
ŕ	14,715	14,234
Cash and cash equivalents disposed		
uisposeu		
Net cash inflow on disposal of a subsidiary	11,548	14,234

# (c) In the consolidated statement of cash flows, proceeds from disposals of property, plant and equipment and non-current assets held for sale comprise:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Net book amount Net gain on disposals	3,650 1,792	701 266
Proceeds from disposals	5,442	967

#### 40. ULTIMATE HOLDING COMPANY

The Board regards Silver Tree Holdings Inc., a company incorporated in the British Virgin Islands, as the ultimate holding company.