# BRILLIANCE CHINA AUTOMOTIVE HOLDINGS LIMITED

(華晨中國汽車控股有限公司)\*

(Incorporated in Bermuda with limited liability)

Stock Code: 1114

**Annual Report 2012** 



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### **Corporate Information**

### BOARD OF DIRECTORS

Mr. Wu Xiao An

(also known as Mr. Ng Siu On) (chairman)

Mr. Qi Yumin (chief executive officer)

Mr. Wang Shiping Mr. Tan Chengxu

Mr. Lei Xiaoyang# Mr. Xu Bingjin\*

Mr. Song Jian\*

Mr. Jiang Bo\*

# non-executive director

\* independent non-executive director

### **AUTHORISED REPRESENTATIVES**

Mr. Wu Xiao An Mr. Lei Xiaoyang

### **CHIEF FINANCIAL OFFICER**

Mr. Qian Zuming

### **COMPANY SECRETARY**

Ms. Lam Yee Wah Eva

### REGISTERED OFFICE

Canon's Court 22 Victoria Street Hamilton HM12 Bermuda

### HEAD OFFICE AND

### PRINCIPAL PLACE OF BUSINESS

Suites 1602–05 Chater House

8 Connaught Road Central

Hong Kong

### **AUDITORS**

Grant Thornton Hong Kong Limited 20th Floor, Sunning Plaza 10 Hysan Avenue Causeway Bay Hong Kong

### PRINCIPAL BANKER

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch

### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited Shops 1712–16

17th Floor, Hopewell Centre 183 Queen's Road East

Hong Kong

#### LEGAL ADVISORS TO THE COMPANY

Appleby

Troutman Sanders

### INVESTOR RELATIONS

Weber Shandwick 10th Floor, Oxford House Taikoo Place 979 King's Road Quarry Bay Hong Kong

### STOCK CODE

The Main Board of The Stock Exchange of Hong Kong Limited: 1114

# **Financial Highlights**

SELECTED CONSOLIDATED FINANCIAL INFORMATION OF BRILLIANCE CHINA AUTOMOTIVE HOLDINGS LIMITED (THE "COMPANY") AND ITS SUBSIDIARIES (ALTOGETHER THE "GROUP")

(Amounts in thousands except earnings/loss per share)

		Year Er	nded and as at 31	st December,	
	2012	2011	2010	2009	2008
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
				(Note)	(Note)
Income Statement Data:					
Revenue	5,915,991	6,442,858	8,948,740	12,389,585	11,189,162
Due St. (Lean) hafara In come Tay Francis	2 204 607	1 040 419	1 464 002	(9.702.902)	(250.044)
Profit (Loss) before Income Tax Expense Income Tax (Expense) Credit	2,294,607	1,949,412	1,464,903 53,907	(2,703,203) (40,989)	(259,044)
Income Tax (Expense) Credit	(57,564)	(58,010)	53,907	(40,989)	(55,267)
Profit (Loss) for the Year	2,237,043	1,891,402	1,518,810	(2,744,192)	(314,311)
Attributable to:					
Equity Holders of the Company	2,301,022	1,812,286	1,270,926	(1,639,835)	80,929
Non-controlling Interests	(63,979)	79,116	247,884	(1,104,357)	(395,240)
	2,237,043	1,891,402	1,518,810	(2,744,192)	(314,311)
Basic Earnings (Loss) per Share	RMB0.45804	RMB0.36263	RMB0.25452	RMB (0.36603)	RMB0.02205
Diluted Earnings per Share	RMB0.45605	RMB0.35931	RMB0.25219	N/A	RMB0.02203
Statement of Financial Position Data:					
Non-current Assets	9,640,197	6,779,030	6,121,936	4,894,177	8,083,978
Current Assets	6,417,359	6,031,623	7,098,192	6,570,873	9,231,062
Current Liabilities	(6,857,184)	(6,571,866)	(7,961,617)	(7,311,781)	(11,049,167)
Non-current Liabilities	(1,900)	(1,600)	(2,000)	(424,688)	(398,618)
Non-controlling Interests	816,094	752,115	1,068,815	1,293,432	186,467
Shareholders' Equity	10,014,566	6,989,302	6,325,326	5,022,013	6,053,722

Note:

The figures for the years 2008 and 2009 included the continuing operations and discontinued operations of the Group.

# Chairman's Statement

### Dear Shareholders,

On behalf of the board of directors, I hereby present the annual results of Brilliance China Automotive Holdings Limited for the year ended 31st December, 2012.

During the year 2012, China's automobile sector continued to show mild growth, with total sales of 19.3 million units or an increase of 4.3% over previous year, according to the China Association of Automobile Manufacturers. Of these, 15.5 million units were passenger vehicles, representing a growth of 7.1% compared to 2011. As in previous years, the luxury passenger vehicle segment in China continued to significantly outperform other segments, recording a growth of approximately 30% during 2012.

The year 2012 had been a productive year for the Group. Our BMW joint venture achieved an increased profit contribution of 35.2% on the back of a 48.7% increase in sales volume. The new second production plant of the joint venture in Tiexi commenced operation at the beginning of the year. The addition of this new production facility will allow our joint venture to produce up to 400,000 vehicles annually in the medium term. In addition, as part of our component localisation effort, a new BMW engine assembly facility also opened in March which will bring about further cost savings to the joint venture over time. As for new products, the X1 SUV was added at the beginning of the year as a third model for local production by our joint venture, and the new generation 3-series China-only long wheelbase version was launched in July to satisfy market demand in China.

The joint venture is also developing a local Chinese brand of new energy products for maiden launch at the end of 2013 in compliance with the Chinese government's requirements and to capture growth of a new segment for the joint venture's future development. This will necessitate the establishment of certain research and development competences within the joint venture for the development of China-specific new energy vehicles under the new local brand, as well as to facilitate further localisation of components in China.

### Chairman's Statement (Cont'd)

With its planned capacity expansion being successfully rolled out, starting this year the joint venture will redirect its business focus on further development of its sales and marketing strategy. The BMW brand and product quality is highly appreciated by consumers in China, and our joint venture's share of the premium auto market continues to increase. The joint venture will continue to seek strong growth of its existing models over time, while formulating at the same time a roadmap for potential future new products. The strong sales momentum of our joint venture's products has been complemented by the rapid rollout of our dealer network, which has reached over 360 outlets nationwide as at the end of 2012. In addition, the BMW auto finance company is also playing an increasingly important role in empowering the joint venture's sales function.

As for the minibus business, growth of the light vehicle market continued to be slow during the year. Our existing minibus products are due for a major upgrade, and we have teamed up with our strategic partners to develop a new premium MPV model with market launch targeted by the end of 2014. As a result, the years 2013 and 2014 will remain challenging for this business, and it is likely that the minibus operation will bring negative financial impact to the Group's overall performance during those periods. In addition to the new model being developed, we are concurrently studying various options to enrich our minibus portfolio over time.

Apart from the above, the Group continues to look for ways to further streamline our operation and to strengthen our corporate structure as our operations continue to grow. The Group is also actively on the lookout for new business opportunities as a means to further expand our income base.

Last but not least, I would like to take this opportunity to express my sincere appreciation to our shareholders, business partners, management team and all other employees for their continued support and dedication to the Group.

Wu Xiao An (also known as Ng Siu On) Chairman

L'avan Wu

27th March, 2013

### Management's Discussion & Analysis

### **BUSINESS REVIEW**

The consolidated net sales of the Group (being primarily sales derived from the minibus business and major operating subsidiaries such as Shenyang Brilliance JinBei Automobile Co., Ltd. ("Shenyang Automotive") and Shenyang XingYuanDong Automobile Component Co., Ltd. ("Xing Yuan Dong")) for the year ended 31st December, 2012 was RMB5,916.0 million, representing a 8.2% decrease from RMB6,442.8 million for the year ended 31st December, 2011. The decrease in sales was primarily due to the decrease in the sales volume of deluxe minibuses, and a drop in minibus average transaction prices in particular deluxe minibuses as a result of intensive market competition.

Shenyang Automotive sold 82,506 minibuses in 2012, which was at substantially the same level to the 82,491 minibuses sold in 2011. Of these minibuses sold, 66,466 were mid-priced minibuses, representing a 4.3% increase from 63,745 units sold in 2011. On the other hand, unit sales of deluxe minibuses decreased by 14.4% from 18,746 units in 2011 to 16,040 units in 2012. The decrease in deluxe minibus sales volume in 2012 was primarily due to the intensively competitive market environment and the lack of new deluxe minibus models of Shenyang Automotive.

Cost of sales decreased by 6.6% from RMB5,587.3 million in 2011 to RMB5,219.8 million in 2012. The decrease was primarily driven by the drop in net sales during the period. The gross profit margin of the Group dropped from 13.3% in 2011 to 11.8% in 2012 due to a change in minibus sales mix, resulting in a decrease in average sales prices.

Other income has remained relatively stable compared to 2011, with only a 5.0% increase from RMB48.0 million in 2011 to RMB50.4 million in 2012.

Interest income decreased slightly by 2.4% from RMB76.1 million in 2011 to RMB74.3 million in 2012. The decrease was mainly due to the decrease in short-term bank deposits and pledged short-term deposits.

Selling expenses increased by 39.1% from RMB387.7 million in 2011 to RMB539.2 million in 2012. The substantial increase was due to the increase in advertising and promotional expenses required during the year due to intense competition. As a result, selling expenses as a percentage of turnover has increased to 9.1% for 2012 from 6.0% in 2011.

General and administrative expenses decreased by 6.2% from RMB360.9 million in 2011 to RMB338.7 million in 2012. The decrease was primarily driven by a decrease in impairment for doubtful debts.

Finance costs decreased by 9.9% from RMB193.5 million in 2011 to RMB174.3 million in 2012 primarily due to decreases in short-term bank borrowings.

The Group's share of operating results of associates and jointly controlled entities increased by 32.1% from RMB1,911.9 million in 2011 to RMB2,525.8 million in 2012. This was primarily attributable to the increased profits contributed by BMW Brilliance Automotive Ltd. ("BMW Brilliance"), the Group's 50% indirectly owned jointly controlled entity.

Net profits contributed to the Group by BMW Brilliance increased by 35.2% from RMB1,720.3 million in 2011 to RMB2,325.2 million in 2012. The BMW joint venture achieved sales of 160,849 BMW sedans and SUVs in 2012, an increase of 48.7% as compared to 108,189 BMW sedans sold in 2011.

The Group recorded profit before taxation of RMB2,294.6 million in 2012, which represent a 17.7% increase compared to RMB1,949.4 million for 2011.

Income tax expense was RMB57.6 million for 2012, which represents a slight decrease from the RMB58.0 million recorded for 2011.

For the year 2012, the net income attributable to equity holders of the Company was RMB2,301.0 million, representing a 27.0% increase from RMB1,812.3 million for 2011. Basic earnings per share in 2012 amounted to RMB0.45804, compared to RMB0.36263 in 2011.

### Management's Discussion & Analysis (Cont'd)

### LIQUIDITY AND FINANCIAL RESOURCES

As at 31st December, 2012, the Group had RMB836.5 million in cash and cash equivalents (31st December, 2011: RMB585.7 million), RMB57.6 million in short-term bank deposits (31st December, 2011: RMB99.9 million) and RMB1,054.9 million in pledged short-term bank deposits (31st December, 2011: RMB1,183.1 million). The Group had notes payable of RMB1,708.2 million (31st December, 2011: RMB1,790.4 million) and outstanding short-term bank borrowings of RMB1,119.0 million (31st December, 2011: RMB1,296.6 million), but had no long-term bank borrowings outstanding as at 31st December, 2012 (31st December, 2011: nil).

### **CONTINGENT LIABILITIES**

On 11th November, 2011, a member of the Group and Shengyang JinBei Automotive Co., Ltd. ("JinBei") entered into an agreement for the provision of cross guarantees in respect of each other's banking facilities in the maximum amount of RMB600 million (2011: RMB600 million) from 1st January, 2012 to 31st December, 2012. As at 31st December, 2012, RMB578.5 million (2011: RMB446.5 million) of these guarantees was drawn by JinBei for its revolving bank loans together with the support of the pledge of the Group's bank deposits of RMB214 million (2011: RMB214 million). On 8th November, 2012, an agreement was entered into by both parties to provide the same cross guarantee to each other from 1st January, 2013 to 31st December, 2013.

On 11th November, 2011, a member of the Group and Huachen Automotive Group Holdings Company Limited ("**Huachen**") entered into an agreement for the provision of cross guarantees in respect of each other's banking facilities in the maximum amount of RMB1,500 million (2011: RMB1,500 million) from 1st January, 2012 to 31st December, 2012. As at 31st December, 2012, none (2011: RMB465 million) of these guarantees was drawn by Huachen for its revolving bank loans.

The Group had provided a corporate guarantee in the maximum amount of RMB100 million (2011: RMB60 million) from 1st January, 2012 to 31st December, 2012 for revolving bank loans and bank guaranteed notes to Shanghai Shenhua Holdings Co., Ltd. ("Shanghai Shenhua"). As at 31st December, 2012, RMB60 million (2011: RMB60 million) of this corporate guarantee was utilized by Shanghai Shenhua.

#### **GEARING RATIO**

As at 31st December, 2012, the gearing ratio, computed by dividing total liabilities by total equity attributable to equity holders of the Company, was approximately 0.68 (31st December, 2011: 0.94). The decrease in the gearing ratio was primarily due to (a) the increase in total equity attributable to equity holders of the Company as a result of a significant increase of profit attributable to equity holders of the Company and an increase in share of other comprehensive income of a jointly controlled entity this year, and (b) the relatively stable total liabilities in 2012, as compared to last year.

### FOREIGN EXCHANGE RISKS

The Group considers that exchange rate fluctuations only have an insignificant effect on the overall financial performance of the Group in the future. The Group may consider entering into hedging transactions through exchange contracts in order to minimise foreign exchange risks, if and when necessary. There were no outstanding hedging transactions as at 31st December, 2012 (31st December, 2011: nil).

### EMPLOYEES AND REMUNERATION POLICY

The Group employed approximately 6,400 employees as at 31st December, 2012 (31st December, 2011: approximately 6,200). Employee costs amounted to approximately RMB531.3 million for the year ended 31st December, 2012 (31st December, 2011: approximately RMB412.5 million). The Group will endeavour to ensure that the salary levels of its employees are in line with industry practices and prevailing market conditions and that employees' remuneration is based on performance. In addition, employees are eligible for share options under the share option scheme adopted by the Company. More details in respect of the Company's emolument policy and the basis for determining the emolument payable to the Company's directors are set out in note 10(b) to the financial statements.

### Directors, Senior Management and Company Secretary

### EXECUTIVE DIRECTORS

Mr. Wu Xiao An (also known as Mr. Ng Siu On), aged 51, has been the chairman of the board of directors (the "Board") of the Company since 18th June, 2002 and our executive director since 11th January, 1994. He is also a member of the remuneration committee and nomination committee of the Company. Mr. Wu has over 18 years of experience in the automotive industry and is primarily responsible for the overall strategic planning and business development of the Group. He was the vice chairman and the chief financial officer of the Company from January 1994 to June 2002. He has been a director of Huachen since October 2002, a director of Shenyang Automotive since January 1994, and the chairman of BMW Brilliance since May 2003. From 1988 to 1993, he was the deputy manager of the Bank of China, New York Branch. Mr. Wu obtained a bachelor's degree of arts from Beijing Foreign Languages Institute (now known as Beijing Foreign Studies University) in 1985 and a master of business administration degree from Fordham University in New York in 1992. Currently, Mr. Wu is the chairman of the board of directors of Xinchen China Power Holdings Limited ("Power Xinchen", a company listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") (stock code: 1148)). In March 2011, Mr. Wu was appointed as a director and in April 2012 designated as an executive director of Power Xinchen.

Mr. Qi Yumin, aged 53, has been an executive director, the president and the chief executive officer of the Company since 6th January, 2006. He is also a member of the remuneration committee and nomination committee of the Company. Mr. Qi has served as the chairman and president of Huachen since December 2005. Since January 2006, he has been appointed as the chairman and a director of Shenyang Automotive and since November 2006, Mr. Qi has been a director of BMW Brilliance. From 1982 to 2004, Mr. Qi held various positions in Dalian Heavy Industries Co., Ltd., including chairman and general manager. From October 2004 to December 2005, he was the vice mayor of Dalian municipal government. Mr. Qi graduated from Xi'an University of Technology (formerly known as Shanxi Institute of Mechanical Engineering) Department of engineering and economics, with a major in machinery manufacturing management and engineering, in July 1982 and a master's degree in business administration from Dalian University of Technology in April 2004. He was qualified as a senior engineer (professor level) by the Personnel Department of Liaoning Province in December 1992. In November 2011, Mr. Qi was appointed as a director and in April 2012 designated as a non-executive director of Power Xinchen (stock code: 1148). Since May 2009 and April 2009, he has been appointed as the chairman and a director of JinBei (stock code: 600609) and Shanghai Shenhua (stock code: 600653), respectively, both of which are companies listed on the Shanghai Stock Exchange.

Mr. Wang Shiping, aged 56, has been an executive director of the Company since 16th September, 2005. Mr. Wang has been appointed as a director of Shenyang Automotive since July 2005 and the vice president of Huachen since March 2005. Mr. Wang was previously the deputy head engineer of Radiator Branch Company of China First Automobile Group Corporation, the general manager of FAW-ZEXEL Air-Condition Branch Company, the deputy general manager and director of Strategic Planning of Fawer Automobile Part Co., Ltd. Mr. Wang is a senior engineer (researcher) in corporate management. He graduated from Anshan Iron & Steel University in 1982 with a bachelor's degree in engineering. He also received a master's degree in business economics from the Graduate School of the Chinese Academy of Social Sciences in 1998. Since November 2010 and December 2005, Mr. Wang has been appointed as a director of JinBei (stock code: 600609) and Shanghai Shenhua (stock code: 600653), respectively.

Mr. Tan Chengxu, aged 49, has been an executive director of the Company since 10th November, 2010. Mr. Tan has been appointed as a director and the vice president of Huachen since March 2010, and a director and the vice chairman of Shenyang Automotive since June 2011. Mr. Tan is a senior engineer. Mr. Tan was a tutor of Dalian Railway Institute (now known as Dalian Jiaotong University) from August 1985 to December 1986. He was working in Dalian Locomotive and Rolling Stock Co. Ltd. from December 1986 to March 2005. Mr. Tan was a deputy director of the Economic Committee of Liaoning Provincial Government of the People's Republic of China (the "PRC") from March 2005 to March 2009 and a deputy director of the Liaoning Provincial Economy and Informatization Commission of the PRC from March 2009 to March 2010. Mr. Tan obtained a bachelor's degree in mechanical engineering from Dalian Railway Institute (now known as Dalian Jiaotong University) in 1985. He was awarded a master's degree in business administration and a doctorate degree in management by Dalian University of Technology in 2001 and 2007, respectively. Since September 2010, Mr. Tan has been appointed as a director of JinBei (stock code: 600609).

### Directors, Senior Management and Company Secretary (Cont'd)

### NON-EXECUTIVE DIRECTOR

Mr. Lei Xiaoyang, aged 56, has been a non-executive director of the Company since 1st July, 2008. Mr. Lei was a non-executive director of the Company from June 2005 to June 2008 and the chief financial officer of the Company from June 2005 to June 2008 and the chief financial officer of the Company from October 2006 to June 2008. Mr. Lei has been appointed as a director of Shenyang Automotive since November 2006 and the senior vice president finance and chief financial officer of BMW Brilliance since May 2008. He has been appointed as the vice president of Huachen since June 2011 and the chief legal counsel to Huachen since June 2006. Mr. Lei was the assistant president of Liaoning International Trust and Investment Corporation from June 1996 to September 2002, and was in charge of the financing department, the accounting department, the strategic planning department and the international finance department. Mr. Lei holds a bachelor's degree in engineering from Shenyang Polytechnic University and a master's degree in finance from Liaoning University as well as a master's degree in business administration from Roosevelt University. Since November 2010 and June 2006, Mr. Lei has been appointed as a director of JinBei (stock code: 600609) and Shanghai Shenhua (stock code: 600653), respectively.

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Xu Bingjin, aged 73, has been an independent non-executive director of the Company since 27th June, 2003 and his further appointment as an independent non-executive director of the Company was approved by our shareholders at the annual general meeting held on 18th May, 2012. Mr. Xu is also the chairman of the audit committee, remuneration committee and nomination committee of the Company. Mr. Xu is currently the president of The Association of Sino-European Economic and Technical Cooperation. He was formerly an assistant minister of The Ministry of Foreign Economic and Trade Cooperation, the deputy director of the Office of National Mechanic and Electronic Products Importation and Exportation and the vice president of the World Trade Organization Research Association. Mr. Xu received a bachelor's degree in engineering economics from Jilin University of Technology in 1964 and holds the title of senior engineer. Since September 2004, Mr. Xu has been appointed as an independent non-executive director of Qingling Motors Co. Ltd. (stock code: 1122), a company listed on the Main Board of the Stock Exchange.

Mr. Song Jian, aged 56, has been an independent non-executive director of the Company since 17th September, 2004. He is also a member of the audit committee, remuneration committee and nomination committee of the Company. Mr. Song is currently the dean of the Automotive Technology Institute at Tsinghua University, the vice director of the National Laboratory in Automotive Safety and Energy and an expert consultant to the Beijing Government. Mr. Song was formerly the deputy dean of the automotive engineering department at Tsinghua University. In 1998, Mr. Song received the Award for Outstanding Science and Technology Persons in the China Automotive Industry. In 2005, he was ranked first in the Class One China Automotive Industry and Technology Advancement Award. In 2006, Mr. Song was named jointly by The China Association of Automotive Industry, The China Society of Automotive Engineering and The China Automotive News as the best chief designer of the automobile industry in the PRC. In 2008, Mr. Song was awarded "The Outstanding People of the China Automotive Industry: Commemorating the 30th Anniversary of China's Reform and Opening-up". In 2009, Mr. Song won "China Academic Award for Creative Talents of Automotive Industry – First Prize" from the State Ministry of Education. Mr. Song holds a bachelor's degree and a doctorate, both in engineering science, from Tsinghua University. He is currently a professor of the automotive engineering department at Tsinghua University. Since May 2010, Mr. Song has been appointed as an independent non-executive director of Hybrid Kinetic Group Limited (stock code: 1188), a company listed on the Main Board of the Stock Exchange.

Mr. Jiang Bo, aged 53, has been an independent non-executive director of the Company since 27th September, 2004. He is also a member of the audit committee, remuneration committee and nomination committee of the Company. Mr. Jiang is a certified public accountant and a certified public valuer in the PRC. Currently, Mr. Jiang is a managing partner of Crowe Horwath China CPAs (LLP) in the PRC. He was a director of Dandong Zhongpeng Accounting Firm from 1993 to 1999. Mr. Jiang has approximately 20 years of experience in auditing financial statements of companies listed on the PRC stock exchanges. Mr. Jiang has been a certified public valuer since 1998 and has been involved in asset appraisals of companies in preparation for listing in the PRC. He has participated in various listing projects of state-owned enterprises in the PRC and overseas and has gained experience in reviewing and analyzing the audited financial statements of companies listed in the PRC. Mr. Jiang has worked with one of the "Big-4" international accounting firms in the auditing of a state-owned enterprise. Mr. Jiang holds a bachelor of science degree in mathematics from Liaoning University and a diploma in accounting from Central Finance and Economics University. Since July 2007, Mr. Jiang has been appointed as an independent non-executive director of China HealthCare Holdings Limited (stock code: 673), a company listed on the Main Board of the Stock Exchange.

### Directors, Senior Management and Company Secretary (Cont'd)

### SENIOR MANAGEMENT

Mr. Qian Zuming, aged 50, has been the chief financial officer of the Company since 1st July, 2008. Mr. Qian has been appointed as an assistant to the president of Huachen since December 2009 and a director of Shenyang Automotive since January 2010. Mr. Qian is a fellow member of the Institute of Financial Accountants of the United Kingdom. He holds a master's degree in finance from the Graduate School, The Chinese Academy of Social Sciences and a master's degree in business administration from The Wisconsin International University (USA), Ukraine.

Ms. Lisa Ng has been a senior vice president of the Company since 12th October, 2006, with primary responsibilities in investor relations, capital market transactions, and financial reporting review. In addition, she is also the company secretary to the board of directors and audit and compliance committee of BMW Brilliance. Ms. Ng is a qualified Chartered Accountant with the Canadian Institute of Chartered Accountants. Ms. Ng graduated from the University of Waterloo with a bachelor of arts (honours) degree in chartered accountancy. She is also a graduate from York University with a master of business administration degree majoring in corporate finance. Ms. Ng has extensive experience spanning from public accounting to corporate finance and private equity. Prior to joining the Group, she had spent seven years with AIG Global Investment Corp (Asia) Ltd. and was responsible for the sourcing and execution of private equity investments. She was also a member of the Listing Division of The Hong Kong Exchanges and Clearing Limited, as well as an auditor with Ernst & Young in Canada.

Ms. Huang Yu is currently the vice president and chief accountant of the Company. Ms. Huang has worked for Shenyang Automotive as a financial analyst and internal auditor from July 1999 to June 2000, and worked as a manager of the financial center of the Group from June 2002 to April 2007. She was appointed as the qualified accountant of the Company from May 2007 to January 2009 pursuant to the requirements set out in the Listing Rules. She has been the chief accountant of the Company since May 2007. Ms. Huang graduated with a bachelor's degree and a master's degree, both in economics, from South Western University of Finance and Economics. She is a certified public accountant of the PRC and also a member of the Association of Chartered Certified Accountants. Ms. Huang also obtains the qualifications to be a lawyer in the PRC.

Mr. Wang Tao, aged 57, has served as general manager of Shenyang Automotive since February 2012. During the period from 1991 to 2011, Mr. Wang served as executive vice general manager of Jinbei GM Automotive Co., Ltd., general manager of Jinbei Automotive Materials Corporation, general dispatcher (in charge of production) of FAW Jinbei Automobile Co., Ltd., executive vice general manager of JinBei and executive vice general manager of Brilliance Zhonghua Automotive Co., Ltd.. Mr. Wang graduated with a bachelor's degree in economic management from Liaoning Provincial Party School in 1991.

### COMPANY SECRETARY

Ms. Lam Yee Wah Eva has been the company secretary of the Company since 20th June, 2005. Ms. Lam is an associate of The Hong Kong Institute of Chartered Secretaries and Administrators. Ms. Lam graduated from The City University of Hong Kong with a bachelor of arts (honours) degree in public and social administration. She was also awarded a postgraduate diploma in corporate administration by The City University of Hong Kong. Prior to joining the Company in March 2004, Ms. Lam worked in the company secretarial department of Hang Seng Bank Limited (stock code: 11) and Tom.com Limited (now known as TOM Group Limited (stock Code: 2383)), both of which are listed on the Stock Exchange. Ms. Lam also has five years' working experience in the company secretarial department of Ernst & Young, a certified public accountants firm in Hong Kong.

### **Report of Directors**

The directors of the Company present this report together with the audited financial statements of the Group for the year ended 31st December, 2012.

### PRINCIPAL ACTIVITIES

The Company is a holding company. The principal activities of its subsidiaries are set out in note 16 to the financial statements. With the completion of the disposal of its Zhonghua sedan business to Huachen in December 2009, the operating businesses of the Group are divided primarily into the manufacture and sale of minibuses and automotive components. The Group also has a 50% equity interest in BMW Brilliance, a joint venture with BMW Group, which is engaged in the manufacture and sale of BMW vehicles in the PRC.

Prior to May 1998, the Company's sole operating asset was its interests in Shenyang Automotive. As a result, the Company's historical results of operations had been primarily driven by the sales price, sales volume and cost of production of Shenyang Automotive's minibuses. With a view to maintain quality, ensure a stable supply of certain key components and develop new businesses and products, the Company has acquired interests in various suppliers of components and established joint ventures in the PRC since May 1998. With additional investments and joint ventures, the Company's income base has since been broadened and its financial performance has been diversified from that of Shenyang Automotive.

In May 1998, the Company acquired indirect interests in two automotive components suppliers in the PRC: a 51% equity interest in Ningbo Yuming Machinery Industrial Co., Ltd. ("Ningbo Yuming"), which primarily engaged in the production of automobile window molding, stripping and other auto components; and a 50% equity interest in Mianyang Xinchen Engine Co., Ltd. ("Mianyang Xinchen"), which primarily engaged in the development, manufacturing and sale of light-duty gasoline and diesel engines for use in passenger vehicles and light commercial vehicles. In October 1998, June 2000 and July 2000, the Company established Xing Yuan Dong, Ningbo Brilliance Ruixing Auto Components Co., Ltd. ("Ningbo Ruixing") and Mianyang Brilliance Ruian Automotive Components Co., Ltd. ("Mianyang Ruian"), respectively, as its wholly owned subsidiaries to centralize and consolidate the sourcing of auto parts and components for Shenyang Automotive. In 2001, in order to maintain their eligibility for preferential tax treatment from the PRC government, all three companies began manufacturing automotive components as well. Subsequently in 2004, the Company acquired the remaining 49% equity interest in Ningbo Yuming which became a wholly owned subsidiary of the Company on 25th November, 2004.

In December 2000, the Company acquired a 50% equity interest in Shenyang Xinguang Brilliance Automobile Engine Co., Ltd., a Sino-foreign equity joint venture primarily engaged in the manufacturing of gasoline engines for use in passenger vehicles. In December 2001, the Company acquired a 100% equity interest in Shenyang Brilliance Dongxing Automotive Component Co., Ltd. ("Dongxing Automotive"), a foreign-invested manufacturer of automotive components in the PRC.

On 18th April, 2002, Shenyang Jindong Development Co., Ltd. ("Shenyang Jindong") was established for the purpose of trading automotive components in the PRC. Currently, it is indirectly beneficially owned as to 80.45% by the Company.

In May 2002, Shenyang Automotive obtained the approval from the Chinese Government to produce and sell Zhonghua sedans in the PRC. The Zhonghua sedans were launched in August 2002. The Zhonghua sedan business was disposed of to Huachen in December 2009.

On 27th March, 2003, the Company, through its indirect subsidiary, Shenyang JinBei Automotive Industry Holdings Co., Ltd. ("SJAI"), entered into a joint venture contract with BMW Holding BV to produce and sell BMW-designed and branded sedans in the PRC. The registered capital and total investment cost of the joint venture, BMW Brilliance, is Euro 150 million and Euro 450 million, respectively. At that time, the Company's effective interests in SJAI and BMW Brilliance were 81% and 40.50%, respectively. On 28th April, 2003, the Company increased its effective interests in SJAI from 81% to 89.10% and thereby increased its effective interests in BMW Brilliance from 40.50% to 44.55%. On 16th December, 2003, the Company further increased its effective interests in SJAI from 89.10% to 99% and thereby increased its effective interests in BMW Brilliance from 44.55% to 49.50%. Subsequently on 26th January, 2010, the Company entered into an agreement to increase its effective interests in SJAI from 99% to 100%. As a result, the Company's effective interests in BMW Brilliance was increased to 50%. The locally produced BMW sedans were formally launched in the PRC in the fourth quarter of 2003. BMW Brilliance commenced production and sale of BMW SUVs in the PRC in early 2012.

In June 2003, the Company established Shenyang ChenFa Automobile Component Co., Ltd. ("Shenyang ChenFa"), a wholly foreign-owned enterprise in the PRC, for the development, manufacture and sale of engine components in China. In December 2011, the Company completed the disposal of 75% equity interests in Shenyang ChenFa to an independent third party.

On 29th December, 2003, the Company entered into agreements in relation to the proposed acquisition of an indirect 40.1% interest in JinBei, the joint venture partner of Shenyang Automotive and a supplier of automotive components for the Group's minibuses. JinBei is an A-share company listed on the Shanghai Stock Exchange. As a result of JinBei's share reform, which took place in August 2006, all issued shares of JinBei were converted into tradable shares on the Shanghai Stock Exchange. The Company's prospective 40.10% interest in JinBei was reduced to 33.35%.

On 16th April, 2004, Shanghai Hidea Auto Design Co., Ltd. ("Shanghai Hidea") was established for the design of automobiles. Currently, Shanghai Hidea is indirectly beneficially owned as to 70.68% by the Company.

On 13th December, 2004, the Company, together with Shenyang Automotive, established Shenyang Brilliance Power Train Machinery Co., Ltd. ("Shenyang Brilliance Power") which principally engages in the manufacture and sale of power trains in China. In October 2009, Shenyang Automotive agreed to transfer its entire interests in Shenyang Brilliance Power to Huachen. As a result, the Company's beneficially interests in Shenyang Brilliance Power decreased from 75.01% to 49%.

On 28th October, 2009, Shenyang Automotive entered into a business transfer agreement with Huachen pursuant to which Huachen agreed to acquire from Shenyang Automotive certain assets, liabilities, employees and business contracts in relation to the businesses of manufacture and sale of Zhonghua sedans operated by Shenyang Automotive. Completion of the disposal of the Zhonghua sedan business took place on 31st December, 2009. Subsequent to the completion of the disposal, the Group no longer has any interests in the Zhonghua sedan business. Starting from January 2010, the core operating business of the Group is the manufacture and sale of minibuses and automotive components.

On 15th April, 2011, Shenyang XinJinBei Investment and Development Co., Ltd., an indirectly wholly-owned subsidiary of the Company, entered into a share transfer agreement with an independent third party for acquiring 9.9% equity interest in Shenyang Automotive. Upon completion of the acquisition in July 2011, the Company's effective interests in Shenyang Automotive was increased from 51% to 60.90%.

Mianyang Xinchen was formerly a Sino-foreign equity joint venture in the PRC owned as to 50% by each of Southern State Investment Limited, a wholly owned subsidiary of the Company, and Mianyang Xinhua Internal Combustion Engine Joint-stock Company Limited. Subsequent to the completion of group restructuring in August 2011 and pre-IPO investment in October 2011 and immediately before the global offering which took place in March 2013, Mianyang Xinchen was indirectly held as to 100% by Power Xinchen which was in turn indirectly held as to 42.544% by the Company. On 13th March 2013, the shares of Power Xinchen were listed on the Main Board of the Stock Exchange with 313,400,000 new shares offered to and subscribed by the public at an offer price of HK\$2.23 per share. Following the listing of Power Xinchen, the indirect shareholding of the Company in Power Xinchen decreased from 42.544% to 31.908%.

### TURNOVER AND CONTRIBUTION

The Group's turnover and contribution to profit from operations for the year ended 31st December, 2012, analysed by product category, are as follows:

	Manufacture and sale of minibuses and automotive components RMB'000	Manufacture and sale of BMW vehicles RMB'000	Reconciliation to the Group's income statement RMB'000	Total RMB'000
Segment sales to external customers	5,915,991	56,150,601	(56,150,601)	5,915,991
Segment results	(49,971)	7,073,411	(7,073,411)	(49,971)
Impairment losses on assets	(30,904)	_	_	(30,904)
Unallocated costs net of unallocated income				(50,372)
Interest income				74,343
Finance costs				(174,306)
Share of results of:				
Associates	91,973	_	_	91,973
Jointly controlled entities	108,658	2,325,186		2,433,844
Profit before income tax expense				2,294,607

### FINANCIAL RESULTS

The results of the Group for the year ended 31st December, 2012 are set out in the financial statements of the Group on pages 42 and 43.

### **CASH FLOW POSITION**

The cash flow position of the Group for the year ended 31st December, 2012 is set out and analysed in the consolidated statement of cash flows on page 48 and in note 35 to the financial statements.

### DIVIDEND

The directors did not recommend the payment of any dividend in respect of the year ended 31st December, 2012 (31st December, 2011: nil).

#### CLOSURE OF REGISTER OF MEMBERS

The Company's forthcoming annual general meeting will be held on Friday, 24th May, 2013 at 9:00 a.m. (the "2013 AGM"). Notice of the 2013 AGM, which constitutes part of the circular to shareholders, is sent together with this annual report. The notice of the 2013 AGM and the proxy form are also available on the website of the Company.

The Hong Kong branch register of members of the Company will be closed from Wednesday, 22nd May, 2013 to Friday, 24th May, 2013, both days inclusive, during which period no transfer of shares will be registered. The record date for the 2013 AGM is Friday, 24th May, 2013. Only shareholders of the Company whose names appear on the register of members of the Company on Friday, 24th May, 2013 or their proxies or duly authorised corporate representatives are entitled to attend the 2013 AGM. In order to qualify for attending the 2013 AGM, all properly completed transfer forms accompanied by the relevant share certificates must be lodged with the Company's branch registrar in Hong Kong, Computershare Hong Kong Investor Services Limited at Shops 1712–16, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration not later than 4:30 p.m. on Tuesday, 21st May, 2013.

### FIVE-YEAR FINANCIAL SUMMARY

A summary of the results, assets and liabilities of the Group for the past five financial years is set out on page 3.

#### RESERVES

Movements in the reserves of the Group and the Company during the year ended 31st December, 2012 are set out in note 33 to the financial statements.

### PROPERTY, PLANT AND EQUIPMENT

The movements of property, plant and equipment of the Group for the year ended 31st December, 2012 are set out in note 13 to the financial statements.

#### SUBSIDIARIES, ASSOCIATES AND JOINTLY CONTROLLED ENTITIES

Particulars of the subsidiaries, associates and jointly controlled entities are set out in notes 16, 17 and 18, respectively to the financial statements.

#### SHARE CAPITAL

Details of the Company's share capital as of 31st December, 2012 are set out in note 32(a) to the financial statements.

### SHARE OPTIONS

At a special general meeting held on 11th November, 2008, shareholders of the Company adopted a share option scheme (the "Share Option Scheme"). The Share Option Scheme came into effect on 14th November, 2008.

Pursuant to the Share Option Scheme, the directors of the Company may, at their absolute discretion, invite the following persons to take up options to subscribe for ordinary shares with a par value of US\$0.01 each (the "Shares") of the Company: (a) any eligible employee as defined in the Share Option Scheme; (b) any non-executive director (including independent non-executive directors) of the Company, any of its subsidiaries or any entity in which the Group holds any equity interest (the "Invested Entity"); (c) any supplier of goods or services to any member of the Group or any Invested Entity; (d) any customer of the Group or any Invested Entity; (e) any person or entity acting in their capacities as advisers or consultants that provides research, development or other technological support to the Group or any Invested Entity; (f) any shareholder of any member of the Group or any Invested Entity or any holder of any securities issued by any member of the Group or any Invested Entity; and (g) any other group or classes of participants from time to time determined by the directors of the Company as having contributed or may contribute to the development and growth of the Group and any Invested Entity.

A consideration of HK\$1.00 is payable on acceptance of the offer of grant of an option.

The maximum number of Shares which may be issued upon exercise of all options (excluding, for this purpose, options which have lapsed in accordance with the terms of the Share Option Scheme and any other share option scheme of the Company) to be granted under the Share Option Scheme and any other share option scheme of the Company must not in aggregate exceed 10% of the Shares in issue as at the date of approval of the Share Option Scheme (i.e. 366,976,590 Shares, representing 7.30% of the total number of Shares in issue as at the date of this annual report).

The total number of Shares issued and which may fall to be issued upon exercise of the options granted under the Share Option Scheme and any other share option scheme of the Company (including both exercised and outstanding options) to each participant in any 12-month period shall not exceed 1% of the issued share capital of the Company for the time being. Any further grant of options in excess of the 1% limit shall be subject to shareholders' approval in general meeting with such participant and his associates abstaining from voting.

The subscription price per Share in respect of any option granted under the Share Option Scheme shall be a price determined by the directors, but shall not be lower than the higher of (a) the closing price of the Shares as stated in the Stock Exchange's daily quotation sheet on the date of grant, which must be a trading day; (b) the average closing price of the Shares as stated in the Stock Exchange's daily quotation sheets for the five trading days immediately preceding the date of grant; and (c) the nominal value of a Share of the Company.

The Share Option Scheme will remain in force for a period of 10 years from 14th November, 2008. The period during which an option may be exercised will be determined by the directors in their absolute discretion, save that no option shall be exercised later than 10 years from the date of grant.

A summary of movements of the share options of the Company under the Share Option Scheme during the year ended 31st December, 2012 is set out below:

				Number of sh	are options				
Category and name of participants	Date of grant	Outstanding as at 1st January, 2012	Granted during the year	Exercised during the year	Lapsed during the year	Cancelled during the year	Outstanding as at 31st December, 2012	Option period	Subscription price per Share (HK\$)
<b>Directors</b> Mr. Wu Xiao An	22nd December, 2008 (Note 1)	5,000,000	-	5,000,000	-	-	-	22nd December, 2008 – 21st December, 2018	
Mr. Qi Yumin	22nd December, 2008 (Note 1)	4,500,000	-	-	-	-	4,500,000	22nd December, 2008 – 21st December, 2018	
Mr. Wang Shiping	22nd December, 2008 (Note 1)	3,000,000	-	1,500,000	-	-	1,500,000	22nd December, 2008 – 21st December, 2018	
Mr. Lei Xiaoyang	22nd December, 2008 (Note 1)	1,500,000	-	-	-	-	1,500,000	22nd December, 2008 – 21st December, 2018	
Employees (in aggregate)	22nd December, 2008 (Note 1)	20,500,000	-	8,500,000	-	-	12,000,000	22nd December, 2008 – 21st December, 2018	
Others (in aggregate)	22nd December, 2008 (Note 1)	1,500,000	-	-	-	-	1,500,000	22nd December, 2008 – 21st December, 2018	
Total		36,000,000	-	15,000,000 (Note 2)	-	-	21,000,000		

### Notes:

- The share options were granted on 22nd December, 2008 and vested immediately upon the grant and are exercisable within a period of 10 years. The closing price of the Shares immediately before the date on which the share options were granted is HK\$0.445 per Share.
- 2. The weighted average closing price of the Shares immediately before the dates on which the share options were exercised was HK\$8.56 per Share.

As no share options have been granted by the Company under the Share Option Scheme for the year ended 31st December, 2012, no expenses were recognised by the Group for 2012 (2011: nil).

### DIRECTORS

The directors of the Company who held office during the year ended 31st December, 2012 and up to the date of this annual report are:

Executive directors:

Mr. Wu Xiao An (chairman)

Mr. Qi Yumin (chief executive officer)

Mr. Wang Shiping

Mr. Tan Chengxu

Non-executive director:

Mr. Lei Xiaoyang

Independent non-executive directors:

Mr. Xu Bingjin

Mr. Song Jian

Mr. Jiang Bo

Pursuant to bye-law 99 and the code provision A.4.2 of Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), Mr. Wang Shiping and Mr. Tan Chengxu will retire by rotation at the 2013 AGM to be held on Friday, 24th May, 2013.

Each of Mr. Wang Shiping and Mr. Tan Chengxu, being eligible, will offer himself for re-election and the Board has recommended them for election at the 2013 AGM.

Details of the directors standing for re-election at the 2013 AGM are set out in the circular sent to the shareholders of the Company together with this annual report.

### SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 31st December, 2012, so far as is known to the directors or chief executives of the Company, the following persons other than a director or chief executive of the Company had an interest or a short position in the Shares and underlying Shares of the Company as recorded in the register required to be kept by the Company under Section 336 of the Securities and Futures Ordinance (the "SFO"):

### Number of Shares held/ Approximate shareholding percentage (Note 1)

	Long		Short		Lending	
Name of Shareholders	Position	%	Position	%	Pool	%
Huachen (Note 2)	2,135,074,988	42.48	-	-	-	-
Templeton Asset Management Ltd. (Note 3)	854.579.347	17.00	_	_	_	_

#### Notes:

- 1. The percentage of shareholding is calculated on the basis of 5,025,769,388 Shares in issue as at 31st December, 2012.
- 2. The 2,135,074,988 Shares in long position were held in the capacity as beneficial owner.
- 3. The 854,579,347 Shares in long position were held in the capacity as investment manager.

Save as disclosed herein, as at 31st December, 2012, there was no other person so far known to the directors or chief executives of the Company, other than a director or chief executive of the Company as having an interest or a short position in the Shares and underlying Shares of the Company as recorded in the register required to be kept by the Company under Section 336 of the SFO.

### DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 31st December, 2012, the interests and short positions of each director, chief executive and their respective associates in the shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he was taken or deemed to have under such provisions of the SFO); or were required pursuant to Section 352 of the SFO to be entered in the register referred to therein; or were required pursuant to the Model Code for Securities Transactions by Directors of Listed Companies to be notified to the Company and the Stock Exchange, are set out below:

### The Company

					Number of share options granted
		Number of sha	res held	Approximate	(Percentage of the Company's
Name of directors	Type of interests	Long Position	Short Position	shareholding percentage (Note 1)	issued share capital) (Note 2)
Mr. Wu Xiao An	Personal	7,750,000	-	0.15%	-
Mr. Qi Yumin	Personal	-	-	-	4,500,000 (0.09%) (Note 3)
Mr. Wang Shiping	Personal	500,000	-	0.01%	1,500,000 (0.03%) (Note 3)
Mr. Lei Xiaoyang	Personal	1,300,000	-	0.03%	1,500,000 (0.03%) (Note 3)

### Notes:

- 1. The percentage of shareholding is calculated on the basis of 5,025,769,388 Shares in issue as at 31st December, 2012.
- 2. The percentage represents the number of Shares which may fall to be allotted and issued upon exercise of any subscription rights attaching to the share options granted by the Company based on the 5,025,769,388 Shares in issue as at 31st December, 2012.
- 3. These share options are exercisable at any time during the 10-year period from 22nd December, 2008 at the subscription price of HK\$0.438 per Share.

### Associated Corporations of the Company

Name of director	Name of associated corporation	Type of interests	Number of sha Long Position	res held Short Position	Approximate shareholding percentage
					(Note 1)
Mr. Wu Xiao An	Power Xinchen	Trustee and interest in a controlled corporation (Note 2)	93,999,794	-	9.99%
		Beneficial owner (Note 3)	8,320,041	-	0.88%

#### Notes:

- 1. The percentage of shareholding is calculated on the basis of 940,199,794 shares in issue of Power Xinchen as at 31st December, 2012.
- 2. Power Xinchen was indirectly held as to 42.544% by the Company as at 31st December, 2012. The 93,999,794 shares in long position are interests of a fixed trust and a discretionary trust under an incentive scheme of Power Xinchen, of which Mr. Wu Xiao An is one of the trustees. Mr. Wu also holds 50% interests in Lead In Management Limited which is also a trustee of the above two trusts. Accordingly, Mr. Wu is deemed or taken to be interested in the 93,999,794 shares of Power Xinchen, representing approximately 9.99% of its issued share capital as at 31st December, 2012.
- 3. Mr. Wu Xiao An is one of the beneficiaries of the fixed trust as referred to in note (2) above and is entitled to 8,320,041 shares of Power Xinchen, representing approximately 0.88% of its issued share capital as at 31st December, 2012.

Save as disclosed above, as at 31st December, 2012, none of the directors, chief executives of the Company or their respective associates had any interests and short positions in the shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he was taken or deemed to have under such provisions of the SFO); or were required pursuant to Section 352 of the SFO to be entered in the register referred to therein; or were required pursuant to the Model Code for Securities Transactions by Directors of Listed Companies to be notified to the Company and the Stock Exchange.

### DIRECTORS' RIGHT TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed above, at no time during the year ended 31st December, 2012 was the Company or any of its subsidiaries a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate; and none of the directors, or their spouses or children under the age of 18, had any right to subscribe for the securities of the Company, or had exercised any such right during the year.

### DIRECTORS' INTERESTS IN CONTRACTS

No contracts of significance in relation to the Group's business to which the Company or any of its subsidiaries or associates was a party and in which any director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

### DIRECTORS' SERVICE CONTRACTS

Each of Mr. Wu Xiao An and Mr. Qi Yumin, both of whom are executive directors of the Company, has entered into a service agreement with the Company dated 1st January, 2012 for a term of three years commencing from 1st January, 2012.

Saved as disclosed herein, no director of the Company proposed for re-election at the forthcoming annual general meeting of the Company has a service contract with members of the Group that is not determinable by the employer within one year without payment of compensation, other than statutory compensation.

### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities in 2012.

#### ANALYSIS OF INTEREST CAPITALISED

Details of interest capitalised are set out in note 6 to the financial statements.

### PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's bye-laws or the laws of Bermuda which oblige the Company to offer new Shares on a pro-rata basis to existing shareholders.

#### MAJOR CUSTOMERS AND SUPPLIERS

In 2012, the aggregate sales attributable to the Group's five largest customers, excluding the Group's associates and jointly controlled entities, represented approximately 65.28% of the Group's total turnover while the sales attributable to the Group's largest customer was approximately 52.38% of the Group's total turnover. The aggregate purchases attributable to the Group's five largest suppliers, excluding the Group's associates and jointly controlled entities, during the year represented approximately 13.14% of the Group's total purchases and the purchases attributable to the Group's largest supplier represented approximately 11.29% of the Group's total purchases.

None of the directors, their associates or any shareholders that, to the knowledge of the directors own more than 5% of the Company's issued share capital, has any interests in the share capital of any of the above five largest customers or suppliers of the Group.

### **PUBLIC FLOAT**

Based on the information that is publicly available to the Company and within the knowledge of the directors, as at the date of this annual report, the Company maintains the prescribed percentage of public float under the Listing Rules.

### CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS

In 2012, the Group entered into certain related party transactions which also constitute connected transactions and continuing connected transactions under Chapter 14A of the Listing Rules. All the connected transactions and continuing connected transactions during the year are listed below and some of these transactions are also set out in note 34(a) to the financial statements. The Company has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules. Announcements have been made on these connected transactions and continuing connected transactions and relevant shareholders' approvals have been obtained, if necessary.

#### Connected Transactions for 2012

#### The 2012 First Cross Guarantee

On 11th November, 2011, Xing Yuan Dong, a wholly-owned subsidiary of the Company, and JinBei entered into an agreement for the provision of cross guarantees in respect of each other's banking facilities in the maximum amount of RMB600 million for a term of one year commencing from 1st January, 2012 to 31st December, 2012 (the "2012 First Cross Guarantee"). By the time of entering into the agreement, JinBei was interested in 39.1% of equity interests in Shenyang Automotive. Shenyang Automotive was then owned as to 60.9% by the Company. Accordingly, JinBei is a connected person of the Company under the Listing Rules. The 2012 First Cross Guarantee constitutes a connected transaction for the Company under the Listing Rules. It is subject to the reporting and announcement requirements but is exempt from independent shareholders' approval requirements under Chapter 14A of the Listing Rules. Details of the 2012 First Cross Guarantee are set out in the announcement of the Company dated 11th November, 2011. The 2012 First Cross Guarantee is not a notifiable transaction under Chapter 14 of the Listing Rules.

As at 31st December, 2012, Xing Yuan Dong provided a guarantee in respect of JinBei's banking facilities in the amount of approximately RMB578.5 million.

#### - The 2012 Second Cross Guarantee

On 11th November, 2011, Xing Yuan Dong and Huachen entered into an agreement for the provision of cross guarantees in respect of each other's banking facilities in the maximum amount of RMB1,500 million for a term of one year commencing from 1st January, 2012 to 31st December, 2012 (the "2012 Second Cross Guarantee"). By the time of entering into the agreement, Huachen was interested in approximately 45.20% of the issued share capital of the Company and is regarded as a connected person of the Company under the Listing Rules. The 2012 Second Cross Guarantee constitutes a connected transaction for the Company and is subject to the reporting, announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules. It also constitutes a discloseable transaction for the Company under Chapter 14 of the Listing Rules.

At a special general meeting held on 20th December, 2011 (the "2011 SGM"), shareholders of the Company approved the provision of the 2012 Second Cross Guarantee, details of which are set out in the circular of the Company dated 2nd December, 2011.

As at 31st December, 2012, none of the guarantee was drawn by Huachen for its banking facilities.

### **Continuing Connected Transactions for 2012**

### Continuing Connected Transactions

Currently, the Group is engaged in the manufacture and sale of minibuses and automotive components. Prior to completion of the disposal of the Zhonghua sedan business on 31st December 2009, the Group was also engaged in the manufacture and sale of Zhonghua sedans.

On 11th November, 2011,

- (a) certain members of the Group entered into framework agreements relating to the purchases/sale of materials and automotive components from/to JinBei and its subsidiaries and associated companies (other than Shenyang Automotive) (altogether the "JinBei Group"), and the purchases/sale of materials and automotive components from/to Huachen and its subsidiaries and associated companies (altogether the "Huachen Group") for a period of three financial years ending 31st December, 2014;
- (b) Shenyang Automotive and Huachen entered into a lease agreement in relation to the lease of composite office building and workshops with a total area of approximately 42,200 sq.m. by Shenyang Automotive from Huachen for a period of three financial years ending 31st December, 2014 at a rental price of approximately RMB5 million per annum, which is determined by reference to rental for premises of similar usage within the proximity; and

(c) the Company and Huachen entered into a comprehensive service agreement in relation to the provision/purchase of services by the Group to/from the Huachen Group for a period of three financial years ending 31st December, 2014. Services to be provided by members of the Group mainly include manual labour, design and technical support while services to be provided by members of the Huachen Group mainly include research and development support, and information technology support.

The framework agreements and the comprehensive service agreement only set out the overriding and major terms of the transactions to be carried out by relevant parties. Details of the terms and conditions (including payment mode and payment terms) for the transactions contemplated under the framework agreements will be dealt with in the purchase orders to be placed by the relevant purchaser, which will be in line with the company policies adopted by the relevant vendor from time to time and may be varied in accordance with the prevailing market situation. The scope and fees for services to be provided or purchased by members of the Group pursuant to the comprehensive service agreement will be agreed by the relevant parties with reference to the pricing policies of the relevant service provider and the prevailing market condition. All the payments under the framework agreements, the comprehensive service agreement and the lease agreement shall be settled in cash or note payable with credit terms ranging from 30 to 90 days, which is the usual credit term policy adopted by the Group.

By the time of entering into the aforementioned agreements, JinBei owned 39.1% of the equity interests of Shenyang Automotive, a 60.9% owned subsidiary of the Company. Being a substantial shareholder of a subsidiary of the Company, JinBei is considered as a connected person of the Company under the Listing Rules. The subsidiaries and associated companies of JinBei are associates of JinBei within the meaning of the Listing Rules and are accordingly considered as connected persons of the Company. Therefore, transactions between members of the Group (including Shenyang Automotive) on one part and members of the JinBei Group (other than Shenyang Automotive) on the other part constitute connected transactions under Rule 14A.13(1) (a) of the Listing Rules.

By the time of entering into of the aforementioned agreements, Huachen was interested in approximately 45.20% of the issued share capital of the Company and is regarded as a connected person of the Company. Transactions between the Group and the Huachen Group constitute connected transactions under Rule 14A.13(1)(a) of the Listing Rules.

The purchases of materials and automotive components from the JinBei Group, the sale of materials and automotive components to the Huachen Group, and the purchases of materials and automotive components from the Huachen Group are subject to reporting, announcement and independent shareholders' approval requirements as set out in Rule 14A.35 of the Listing Rules. At the 2011 SGM, independent shareholders of the Company approved these transactions and the relevant proposed caps for the three financial years ending 31st December, 2014.

The provision of services to/by the Huachen Group is subject to the reporting and announcement requirements but is exempt from independent shareholders' approval requirements under Rule 14A.34 of the Listing Rules.

The sale of materials and automotive components to the JinBei Group and the leasing of premises from Huachen are de minimus transactions and are exempt from the reporting, annual review, announcement and independent shareholders' approval requirements under Rule 14A.33 of the Listing Rules (the "Exempted Transactions").

Details of the aforementioned transactions are set out in the circular of the Company dated 2nd December, 2011.

The actual monetary value of the above continuing connected transactions except for the Exempted Transactions which are not subject to reporting and annual review requirements (the "Continuing Connected Transactions") for the financial year ended 31st December, 2012 is set out below (the transactions are numbered in the same order as appears in the circular dated 2nd December, 2011).

Actual

Con	tinuin	g Connected Transactions	Major type of products	monetary value for the financial year ended 31st December, 2012 RMB'000
Α.	men	chases of materials and automotive components by others of the Group (including Shenyang Automotive) of members of the JinBei Group		
	A1.	Purchases of materials and automotive components by Shenyang Automotive	Seats, driving shafts and sealing bars	515,266
	A2.	Purchases of materials and automotive components by Xing Yuan Dong	Gear box assemblies, seats, steering gear rods and interior trim parts	33,096
	A3.	Purchases of materials and automotive components by Dongxing Automotive	Main decelerators, foot pedal covers and fixing brace rubber covers	86
C.		of materials and automotive components by members the Group to members of the Huachen Group		
	C1.	Sale of materials and automotive components by Xing Yuan Dong	Carpets, headliners, anti-freezing fluid and door panels	40,961
	C2.	Sale of materials and automotive components by Dongxing Automotive	Press parts, welding parts and complete outsourced parts	140,946
	C3.	Sale of materials and automotive components by Shenyang Jindong	Matching components	24,384
	C4.	Sale of materials and automotive components by Mianyang Ruian	Camshafts and caps	7,142
	C5.	Sale of materials and automotive components by Ningbo Yuming	Sealing bars, decorating bars, side triangle window assemblies and sun roof assemblies	27,659
	C6.	Sale of materials and automotive components by Ningbo Ruixing	Rear view mirrors	66
	C7.	Sale of materials and automotive components by Shenyang Automotive	Engines, engine components and interior trim parts	112,551
	C8.	Sale of materials and automotive components by Shanghai Hidea	DVD mainframe assemblies, wheel hubs and genuine leather seats	47

				Actual monetary value
				for the financial year ended
				31st December,
Con	tinuin	g Connected Transactions	Major type of products	2012 RMB'000
D.		chases of materials and automotive components by others of the Group from members of the Huachen		RMD 000
	D1.	Purchase of materials and automotive components by Dongxing Automotive	Steels and assemblies	96,038
	D2.	Purchase of materials and automotive components by Shenyang Automotive	Power trains and press parts	533,369
	D3.	Purchase of materials and automotive components by Shanghai Hidea	Components	-
	D4.	Purchase of materials and automotive components by Shenyang Jindong	Scrap materials	96,452
F.	Com	prehensive service agreement		
	F1.	Provision of services by members of the Group to members of the Huachen Group		24,835
	F2.	Purchase of services by members of the Group from members of the Huachen Group		-

The independent non-executive directors of the Company have reviewed and confirmed that the Continuing Connected Transactions have been entered into:

- 1. in the ordinary and usual course of business of the Group;
- 2. either on normal commercial terms or, if there are not sufficient comparable transactions to judge whether they are on normal commercial terms, on terms no less favourable to the Group than terms available to or from (as appropriate) independent third parties; and
- 3. in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The auditors of the Company have reviewed the Continuing Connected Transactions and confirmed to the directors that the Continuing Connected Transactions:

- 1. have received the approval of the directors;
- 2. are in accordance with the pricing policies of the Group;
- 3. have been entered into in accordance with the relevant agreements governing the transactions; and
- 4. have not exceeded the 2012 annual caps as disclosed in the announcement made by the Company dated 11th November, 2011 and as approved by the shareholders at the 2011 SGM.

#### Subsequent events

Revised continuing connected transactions

On 8th November, 2012,

- (a) Shenyang Automotive entered into a supplemental agreement with Huachen to amend the existing framework agreement dated 11th November, 2011 to cover the sale of automobiles by Shenyang Automotive to the Huachen Group (i.e. transaction C7 above); and
- (b) the Company entered into a supplemental agreement with Huachen to amend the existing comprehensive service agreement dated 11th November, 2011 to cover the provision of processing and refitting services to Shenyang Automotive by the Huachen Group under the comprehensive service agreement (i.e. transaction F2 above).

As a result of expected sale of automobiles to the Huachen Group under the revised framework agreement and expected increase in demand for services provided by the Huachen Group under the revised comprehensive service agreement, the directors proposed to increase the annual caps for transaction C7 (i.e. the sale of products by Shenyang Automotive to members of the Huachen Group) and transaction F2 (i.e. the provision of services pursuant to the comprehensive service agreement by members of the Huachen Group to members of the Group) (together the 'Revised Continuing Connected Transactions') for the two financial years ending 31st December, 2014.

By the time of entering into the agreements in relation to the Revised Continuing Connected Transactions, Huachen was interested in approximately 42.48% of the issued share capital of the Company and is regarded as a connected person of the Company. Transactions between the Group and the Huachen Group constitute connected transactions under Rule 14A.13(1)(a) of the Listing Rules. The Revised Continuing Connected Transactions constitute non-exempt continuing connected transactions of the Company under Rule 14A.35 of the Listing Rules and such transactions and the relevant revised caps are subject to the reporting, announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules.

Prior to entering into the relevant supplemental agreements, transaction C7 and the relevant annual caps had been approved by the independent shareholders at the 2011 SGM, whereas transaction F2 and the relevant annual caps were exempt from independent shareholders' approval requirements under Rule 14A.34 of the Listing Rules. To re-comply with the Listing Rules, at a special general meeting held on 21st December, 2012, independent shareholders of the Company approved the revised annual caps for transactions C7 and F2, and also the transaction F2 for the two financial years ending 31st December, 2014.

Details of the aforementioned transactions are set out in the circular of the Company dated 29th November, 2012.

#### The 2013 Cross Guarantee

On 8th November, 2012, an agreement was entered into between Xing Yuan Dong and JinBei, pursuant to which both parties will cross guarantee each other's banking facilities in the maximum amount of RMB600 million incurred or to be incurred during their respective usual course of business for a period of one year commencing from 1st January, 2013 to 31st December, 2013 (the "2013 Cross Guarantee"). By the time of entering into the cross guarantee agreement, JinBei owned 39.1% of the equity interests of Shenyang Automotive, a 60.9% owned subsidiary of the Company. Being a substantial shareholder of a subsidiary of the Company, JinBei is considered as a connected person of the Company under the Listing Rules. Accordingly, the 2013 Cross Guarantee constitutes a connected transaction for the Company under the Listing Rules. It is subject to the reporting and announcement requirements but is exempt from independent shareholders' approval requirements under Chapter 14A of the Listing Rules. Details of the 2013 Cross Guarantee are set out in the announcement of the Company dated 8th November, 2012. The 2013 Cross Guarantee is not a notifiable transaction under Chapter 14 of the Listing Rules.

The Group also entered into certain transactions with parties regarded as "related parties" under the applicable accounting standards. Details of these transactions are disclosed in note 34 to the financial statements of this annual report.

Save as disclosed above, in the opinion of the directors, the transactions disclosed as related party transactions in note 34 to the financial statements do not constitute connected transactions or continuing connected transactions as defined under the Listing Rules in force at the timing of the entering into of the relevant transactions.

#### CHANGES AFTER CLOSURE OF FINANCIAL YEAR

On 13th March 2013, the shares of Power Xinchen were listed on the Main Board of the Stock Exchange with 313,400,000 new shares offered to and subscribed by the public at an offer price of HK\$2.23 per share. Following the listing of Power Xinchen, the indirect shareholding of the Company in Power Xinchen decreased from 42.544% to 31.908%.

#### **AUDITORS**

On 2nd December, 2010, Jingdu Tianhua Hong Kong was appointed as auditors of the Company. It changed its English name to Grant Thornton Jingdu Tianhua on 8th December, 2010. In June 2012, Grant Thornton Jingdu Tianhua incorporated its corporate practice and practised in name of Grant Thornton Hong Kong Limited with effective from 1st July, 2012.

Grant Thornton Hong Kong Limited will retire at the conclusion of the 2013 AGM and be eligible to offer themselves for re-appointment. A resolution will be submitted to the 2013 AGM to be held on 24th May, 2013 to seek shareholders' approval on the appointment of Grant Thornton Hong Kong Limited as our auditors until the conclusion of the next annual general meeting and to authorise the Board to fix their remuneration.

By order of the Board

Wu Xiao An (also known as Ng Siu On) Chairman

Hong Kong, 27th March, 2013

### Corporate Governance Report

### CORPORATE GOVERNANCE

The Company is committed to achieving and maintaining the highest standards of corporate governance consistent with the needs and requirements of the business and its shareholders, and consistent with the "Corporate Governance Code" (the "CG Code") set out in Appendix 14 to the Listing Rules. The Group has considered the CG Code and has put in place corporate governance practices to meet the code provisions. The corporate governance principles of the Company emphasize a quality Board, sound internal controls, and transparency and accountability to all shareholders.

Throughout the accounting year ended 31st December, 2012, the Group has complied with all code provisions which were in effect in the accounting year ended 31st December, 2012.

### A. DIRECTORS

#### A.1 The Board

We are governed by the Board which assumes the responsibility for leadership and control of the Company. Our directors are collectively responsible for promoting the success of the Company by developing the strategic direction of the Group and directing and supervising the affairs of the Company.

The Board has a fiduciary duty and statutory responsibility towards the Group and is directly accountable to the shareholders.

The Board is responsible for the management of the business and affairs of the Group with the objective of enhancing shareholder value and presenting a balanced, clear and understandable assessment of the Company's performance, position and prospects in its annual and interim reports, other announcements containing inside information or in discharge of the Company's general obligation of disclosure, other financial disclosures as required under the Listing Rules, reports to regulators, and information required to be disclosed pursuant to statutory requirements. The Board is also required to approve acquisitions or disposals that require shareholders' notification or approval under the Listing Rules.

Daily management and administration functions are delegated to the management. The responsibilities and matters specifically reserved to the Board are set out in paragraph D below.

The Board meets regularly, normally four times each year with a meeting scheduled at approximately three-month intervals and additional meetings would be arranged if and when necessary. The dates of regular Board meetings for each year are normally made available to all directors at the beginning of the year to provide sufficient notice to give all directors an opportunity to attend. Special Board meetings will be held when necessary. Matters on transactions where directors are considered having a conflict of interest or material interests would not be dealt with by way of written resolutions and a separate Board meeting shall be held where independent non-executive directors who have no material interests should be present at such meeting. Directors having a conflict of interest or material interests in a transaction will, before the meeting of the Board, declare his interest(s) therein in accordance with the bye-laws of the Company, and shall abstain from voting on the resolution(s) and shall not be counted in the quorum present at such Board meeting. Such declaration of interests will be duly noted in the minutes of the relevant Board meeting.

Notices are given to all the directors for attending regular Board meetings approximately fourteen (14) days before the meetings. For other Board meetings, reasonable notices are generally given.

Board meetings involve the active participation, either in person or through other electronic means of communication, by all of the directors present. The company secretary assists the chairman in preparing the meeting agenda and, during which, the directors are consulted for matters to be included in the agenda for all regular meetings of the Board. Each director may also request the inclusion of items in the meeting agenda.

Minutes of the Board meetings are recorded in detail and draft minutes are circulated within a reasonable time after the meeting to all directors for their review and comments before being approved by the directors attending the relevant meetings. All the minutes of the Board meetings are properly kept by the company secretary and are available for inspection by the directors during normal office hours.

Participation of individual directors at Board meetings in 2012 is as follows:

	Attendance	Attendance	Attendance
	by director	by alternate	rate
Executive directors:			
Mr. Wu Xiao An (chairman of the Board)	5/5	_	100%
Mr. Qi Yumin	4/5	1/5	80%
Mr. Wang Shiping	5/5	_	100%
Mr. Tan Chengxu	5/5	-	100%
Non-executive director:			
Mr. Lei Xiaoyang	5/5	-	100%
Independent non-executive directors:			
Mr. Xu Bingjin	5/5	_	100%
Mr. Song Jian	5/5	_	100%
Mr. Jiang Bo	5/5	_	100%

During 2012, apart from the five (5) meetings of the Board, consent/approval from the Board had also been obtained via circulation of written resolutions on a number of issues.

Participation of individual directors at general meetings in 2012 is as follows:

Number of meetings	3

	Attendance	Attendance
	by director	rate
Executive directors:		
Mr. Wu Xiao An (chairman of the Board)	3/3	100%
Mr. Qi Yumin	1/3	33.3%
Mr. Wang Shiping	3/3	100%
Mr. Tan Chengxu	3/3	100%
Non-executive director:		
Mr. Lei Xiaoyang	3/3	100%
Independent non-executive directors:		
Mr. Xu Bingjin	3/3	100%
Mr. Song Jian	2/3	66.7%
Mr. Jiang Bo	3/3	100%
Average attendance rate		87.5%

The Company believes it has taken out appropriate insurance cover for its directors and officers in respect of legal actions taken against directors and officers. The Company reviews the extent of the insurance coverage every year and is satisfied with the insurance coverage for year 2012.

### A.2 Chairman and chief executive officer

Code provision A.2.1 of the CG Code stipulates that the roles of chairman and chief executive should be separate and should not be performed by the same individual.

The Company has segregated the roles of chairman of the Board and chief executive officer. Mr. Wu Xiao An is the chairman of the Board and Mr. Qi Yumin is the chief executive officer. On 20th June, 2005, the Board first adopted a set of clear guidelines regarding the powers and duties of each of the chairman and the chief executive officer, which guidelines were revised on 28th March, 2012 and were further revised with effect from 27th March, 2013 after a regular review by the Board.

#### A.3 Board composition

Currently, the Board comprises eight directors: four executive directors, one non-executive director and three independent non-executive directors. The current composition of the Board is as follows:

Membership of Board Committee(s)

	Membership of Board Committee(s)
Executive directors:	
Mr. Wu Xiao An (chairman)	Member of the remuneration committee
MI. Wu Mao Ili (chairman)	Member of the remanciation committee
	Member of the nonlination committee
Mr. Qi Yumin (chief executive officer)	Member of the remuneration committee
<del>(</del> (),	Member of the nomination committee
Mr. Wang Shiping	-
Mr. Tan Chengxu	_
Non-executive director:	
Mr. Lei Xiaoyang	-
Independent non-executive directors:	
Mr. Xu Bingjin	Chairman of the audit committee
	Chairman of the remuneration committee
	Chairman of the nomination committee
Mr. Song Jian	Member of the audit committee
Mi. Jong Jian	Member of the remuneration committee
	Member of the nomination committee
	Member of the nonlinution committee
Mr. Jiang Bo	Member of the audit committee
- 0	Member of the remuneration committee
	Member of the nomination committee

Under the Listing Rules, every board of directors of a listed issuer must include at least three independent non-executive directors. And, with effect from 31st December, 2012, every listed issuer is required by the Listing Rules to have such number of independent non-executive directors representing at least one-third of the Board, and at least one of whom must have appropriate professional qualifications, or accounting or related financial management expertise. Throughout the year 2012, the number of independent non-executive directors has fulfilled the minimum requirement of the Listing Rules. Mr. Jiang Bo is a certified public accountant and a certified public valuer in the PRC. Mr. Jiang has approximately 20 years of experience in auditing financial statements of companies listed on the stock exchanges of the PRC, has participated in various listing projects of state-owned enterprises in the PRC and overseas and has experience in reviewing and analyzing the audited financial statements of companies listed in the PRC.

The Company has received from each of the independent non-executive directors an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules. The nomination committee has assessed the independence of all the independent non-executive directors and the Board is satisfied with their independence.

The Board members do not have any family, financial, business or other material/relevant relations with each other.

The biographies of our directors are set out on pages 8 and 9 of this annual report.

The list of directors has been published on the website of the Company and that of the Stock Exchange, and is also disclosed in all corporate communications issued by the Company pursuant to the Listing Rules from time to time.

### A.4 Appointment, re-election and removal of directors

Code provision A.4.1 of the CG Code stipulates that non-executive directors should be appointed for a specific term, subject to reelection.

Code provision A.4.2 stipulates that all directors appointed to fill a casual vacancy should be subject to election by shareholders at the first general meeting after their appointment. Every director, including those appointed for a specific term, should be subject to retirement by rotation at least once every three years. Pursuant to bye-law 102 of the Company, a director appointed by the Board to fill a casual vacancy shall hold office until the next following general meeting while a director appointed by the Board as an addition to the Board shall hold office until the next following annual general meeting.

The Company had signed a formal letter of appointment or service agreement with each director (including independent non-executive directors) and whose appointment was for a specific term of three (3) years subject to the retirement by rotation provisions in the bye-laws of the Company. At every annual general meeting, one-third of the directors for the time being, or if their number is not three or in a multiple of three, the number nearest to but not greater than one-third, shall retire from office by rotation according to bye-law 99 of the Company. All directors of the Company are subject to the retirement by rotation provision in the bye-laws of the Company and are subject to the retirement by rotation at least once every three years pursuant to code provision A.4.2.

To comply with code provision A.4.2 and in accordance with bye-law 99, Mr. Wang Shiping and Mr. Tan Chengxu will retire by rotation at the 2013 AGM and have offered themselves for re-election at the 2013 AGM.

Pursuant to code provision A.4.3, serving more than 9 years could be relevant to the determination of a non-executive director's independence. If an independent non-executive director serves more than 9 years, his further appointment will be subject to a separate resolution to be approved by shareholders.

Mr. Xu Bingjin, our independent non-executive director, was first appointed on 27th June, 2003 and has been continuously served as an independent non-executive director of the Company for more than 9 years and his further appointment as an independent non-executive director was approved by the shareholders at the general meeting held at 18th May, 2012. The nomination committee has reviewed and assessed the independence of Mr. Xu pursuant to code provision A.5.2(c) and it was satisfied that further appointment of Mr. Xu as an independent non-executive director is justified. Separate resolution will be proposed for shareholder's approval if and when Mr. Xu offers himself for re-election according to the rotation provision of the bye-laws of the Company.

### A.5 Responsibilities of directors

Each newly appointed director is provided with a package of orientation materials setting out the required duties and responsibilities of directors under the Listing Rules and other relevant statutory requirements of Hong Kong. An orientation as to a director's duties and obligations under the Listing Rules and relevant legislations will be arranged for all newly appointed directors. Our directors are kept informed from time to time on the latest development of any changes to the regulatory requirements and the progress of compliance of applicable rules and regulations by the Company. Our directors will also be updated from time to time on the business development and operation plans of the Company.

In compliance with code provision A.6.5, the Company has arranged for, and provide fund for, all the directors of the Company to participate in continuous professional development organized in the form of in-house training, seminars or other appropriate courses to keep them refresh of their knowledge, skill and understanding of the Group and its business or to update their skills and knowledge on the latest development or changes in the relevant statutes, the Listing Rules and corporate governance practices. As part of the continuous professional development program, the Company has also updated the directors of any material changes in the Listing Rules and corporate governance practices from time to time. Directors are provided with reading materials summarizing the duties and responsibilities in acting as directors from time to time to keep the directors abreast of such duties and responsibilities.

In addition to directors' attendance at meetings and review of papers and circulars sent by management during 2012, each director has participated in the continuing professional development arranged and funded by the Company as follows:—

Name of directors	Reading regulatory updates	Attending in-house seminars
Mr. Wu Xiao An	$\sqrt{}$	
Mr. Qi Yumin	$\sqrt{}$	V
Mr. Wang Shiping	$\sqrt{}$	$\sqrt{}$
Mr. Tan Chengxu	$\sqrt{}$	$\sqrt{}$
Mr. Lei Xiaoyang	$\sqrt{}$	$\sqrt{}$
Mr. Xu Bingjin	$\sqrt{}$	$\sqrt{}$
Mr. Song Jian	$\sqrt{}$	$\sqrt{}$
Mr. Jiang Bo	$\sqrt{}$	$\sqrt{}$

The functions of non-executive directors include the functions as specified in code provision A.6.2(a) to (d) of the CG Code.

Every director is aware that he should give sufficient time and attention to the affairs of the Company.

The Company has adopted the standard set out in Appendix 10 – Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") of the Listing Rules, in relation to the dealings in securities of the Company by the directors.

Having made specific enquiry of all directors, each director of the Company has confirmed that he has complied with the standard set out in the Model Code during the year ended 31st December, 2012.

The Company has also established on 17th June, 2005 written guidelines on no less exacting terms than the Model Code (the "Code for Securities Transactions by Employees") for securities transactions by employees of the Company or directors or employees of its subsidiaries and its holding company, who because of such office or employment, are likely to be in possession of unpublished inside information of the Group or the securities of the Company. The guidelines were revised in 2009 to incorporate amendments to the Model Code which came into effect on 1st April, 2009. Slight amendments have also been made to the guidelines on 28th March, 2012 and 27th March, 2013, respectively to keep the guidelines in line with the current practices of the Company and the statutory requirements.

No incident of non-compliance of the Code for Securities Transactions by Employees by the employees during the year was noted by the Company.

### A.6 Supply of and access to information

With respect to regular Board meetings, and so far as practicable in all other cases, an agenda and accompanying board papers are sent in full to all directors in a timely manner as permitted under the circumstances. Notices are given to all the directors for attending regular Board meetings fourteen (14) days before the meetings. For other Board meetings, reasonable notices are generally given. It has been the practice of the Board and accepted by all members of the Board that relevant information of Board meetings will be sent to all directors three (3) days in advance of the relevant meetings or any reasonable time before such meetings where it is not practicable to send out the information three (3) days in advance.

Members of the management have been reminded that they have an obligation to supply the Board and the Board committees with adequate information on a timely basis to enable each of them to make informed decisions. The Board and each director have separate and independent access to the Group's senior management.

All directors are entitled to have access to board papers, minutes and related materials.

### B. BOARD COMMITTEES

### **B.1** Nomination committee

Number of mosting

The Board used to follow a formal, considered and transparent procedure for the appointment of new directors to the Board. The appointment of a new director has been a collective decision of the Board, taking into consideration the candidate's qualification, expertise, experience, integrity and commitment to his/her responsibilities within the Group. In addition, all candidates to be selected and appointed as a director must be able to meet the standards set out in Rules 3.08 and 3.09 of the Listing Rules. A candidate who is to be appointed as an independent non-executive director must also meet the independence criteria set out in Rule 3.13 of the Listing Rules.

The nomination committee was established on 28th March, 2012 with specific written terms of reference (as amended with effect from 27th March, 2013 for incorporation of certain amendments to the CG Code effective in September 2013). Terms of reference of the nomination committee have included the duties set out in code provision A.5.2(a) to (d) of the CG Code. The existing members of the nomination committee include Mr. Xu Bingjin, Mr. Song Jian and Mr. Jiang Bo, all of whom are independent non-executive directors. Mr. Wu Xiao An and Mr. Qi Yumin, both of whom are executive directors, are also members of the nomination committee. Mr. Xu Bingjin is the chairman of the nomination committee.

During 2012, the nomination committee met once and discharged its responsibilities. Attendance of individual members at nomination committee meetings in 2012 is as follows:

Mr. Xu Bingjin (chairman of the nomination committee)	1/1 (100%
Mr. Song Jian	1/1 (100%
Mr. Jiang Bo	1/1 (100%
Mr. Wu Xiao An	1/1 (100%
Mr. Qi Yumin	1/1 (100%

The nomination committee is responsible for reviewing the Board's composition and diversity, developing the relevant procedures for nomination and appointment of directors and assessing the independence of the independent non-executive directors to ensure that the Board has a balance of expertise, skills and experience and formulating succession plans for executive directors and senior executives. The nomination committee is also authorised to obtain outside professional advice and to seek information from employees, and the Company will provide sufficient resources to the nomination committee for performance of its duties.

The work performed by the nomination committee during 2012 included:

- reviewing and discussing the Board's composition in terms of the competence, experience, academic background and qualification of its members;
- assessing the independence of the independent non-executive directors;
- reviewing the current Board's structure and size;
- reviewing the current Board's composition in terms of the current requirements of the Listing Rules on the number of
  independent non-executive directors and requisite qualification and expertise under Rule 3.10(2) of the Listing Rules; and
- reviewing the terms of reference of the nomination committee.

Full minutes of the nomination committee meetings are kept by the company secretary. Draft and final versions of the minutes of the nomination committee meetings are sent to all members of the nomination committee for comments and approval and all decisions of the nomination committee are reported to the Board subject to applicable restriction.

The terms of reference of the nomination committee are available on the website of the Company and the website of the Stock Exchange.

#### **B.2** Remuneration committee

The remuneration committee was established on 17th June, 2005 with specific written terms of reference (as amended with effect from 28th March, 2012 and 27th March, 2013, respectively for incorporation of certain amendments after a regular review by the Board). The existing members of the remuneration committee include Mr. Xu Bingjin, Mr. Song Jian and Mr. Jiang Bo, all of whom are independent non-executive directors. Mr. Wu Xiao An and Mr. Qi Yumin, both of whom are executive directors, are also members of the remuneration committee. Mr. Xu Bingjin is the chairman of the remuneration committee. The terms of reference of the remuneration committee are adopted with reference to the CG Code, including the specific duties set out in code provision B.1.2(a) to (h) of the CG Code.

During 2012, the remuneration committee met on two (2) occasions and discharged its responsibilities. Attendance of individual members at remuneration committee meetings in 2012 is as follows:

Number of meetings	2
Mr. Xu Bingjin (chairman of the remuneration committee)	2/2 (100%)
Mr. Song Jian	2/2 (100%)
Mr. Jiang Bo	2/2 (100%)
Mr. Wu Xiao An	2/2 (100%)
Mr. Qi Yumin	2/2 (100%)
Average attendance rate	100%

The remuneration committee is responsible for making recommendations to the Board regarding the Group's policy and structure for all remuneration of directors and senior management and approving the remuneration package of the individual executive directors. The remuneration committee is authorised to seek any information it requires from any employee of the Group and has the power to request the executive directors and other persons to attend its meetings. The remuneration committee is also authorised to obtain outside professional advice and to secure the attendance of other persons with relevant experience and expertise if it considers as necessary, and the Company will provide sufficient resources to the remuneration committee for performance of its duties.

The work performed by the remuneration committee during 2012 included:

- reviewing the directors' service agreements entered into between the Company and two executive directors and approving renewal of the same by the Company for a term of three years commencing from 1st January, 2012;
- conducting a review on the terms of reference of the remuneration committee;
- conducting a review on the "Policy and Guidelines of The Remuneration Committee"; and
- reviewing the remuneration package of the individual directors and the senior management of the Company.

During the process of consideration, no individual director will be involved in decisions relating to his own remuneration.

Full minutes of the remuneration committee meetings are kept by the company secretary. Draft and final versions of the minutes of the remuneration committee meetings are sent to all members of the remuneration committee for comments and approval and all decisions of the remuneration committee are reported to the Board subject to applicable restriction.

The terms of reference of the remuneration committee are available on the website of the Company and the website of the Stock Exchange.

#### **B.3** Audit committee

The audit committee was established on 20th December, 1999 with reference to "A Guide for the Formation of an Audit Committee" issued by the Hong Kong Institute of Certified Public Accountants. Recently, a revised terms of reference of the audit committee was adopted on 27th March, 2013 for incorporation of certain amendments after a regular review by the Board. The terms of reference of the audit committee have included the duties set out in code provision C.3.3(a) to (n) of the CG Code. The existing members of the audit committee comprise Mr. Xu Bingjin, Mr. Song Jian and Mr. Jiang Bo, all of whom are independent non-executive directors. Mr. Xu Bingjin is the chairman of the audit committee. The audit committee does not have a former partner of the Group's existing audit firm as its member. The Company has adopted policy for hiring of employees and former employees of its external auditors on 28th March, 2012 to ensure judgment or independence for the audit of the Group will not be impaired.

During 2012, the audit committee met on two (2) occasions and discharged its responsibilities. Attendance of individual members at audit committee meetings in 2012 is as follows:

Mr. Xu Bingjin (chairman of the audit committee)	2/2 (100%)
Mr. Song Jian	2/2 (100%)
Mr. Jiang Bo	2/2 (100%)

The principal duties of the audit committee included reviewing the Company's financial controls, internal control and risk management system, annual report, accounts and half-yearly report. The audit committee is also authorised to obtain outside professional advice and to seek information from employees, and the Company will provide sufficient resources to the audit committee for performance of its duties.

The following is a summary of the work performed by the audit committee during 2012:

- reviewing the auditor's management letter and management's response;
- reviewing and considering the recently issued accounting standards, the adoption of new accounting standards and the change in significant accounting policies;
- reviewing the audited financial statements and final results announcement for the year ended 31st December, 2011;
- reviewing the interim report and the interim results announcement for the six months ended 30th June, 2012;
- meeting with the auditors to go through any significant audit issues or key findings noted during the audit of the Group's 2011 final results;
- meeting with the auditors to go through any significant key findings on the internal control and financial reporting matters based on the agreed-upon procedures performed for the Group's 2012 unaudited interim results;
- reviewing the continuing connected transactions and financial assistance for 2011; and
- making recommendations to the Board regarding the appointment of external auditors and auditors' remuneration.

All issues raised by the audit committee have been addressed by the management. The work and findings of the audit committee have been reported to the Board. During 2012, no issues brought to the attention of the management and the Board were of sufficient importance to require disclosure in this annual report.

Full minutes of the audit committee meetings are kept by the company secretary. Draft and final versions of the minutes of the audit committee meetings are sent to all members of the audit committee for comments and approval and all decisions of the audit committee are reported to the Board subject to applicable restriction.

The terms of reference of the audit committee are available on the website of the Company and the website of the Stock Exchange.

This annual report has been reviewed by the audit committee.

#### **B.4** Corporate governance function

The Company has adopted the terms of reference for the corporate governance on 28th March, 2012 in compliance with the code provision D.3, effective from 1st April 2012. Pursuant to the terms of reference of the corporate governance function, the Board shall be responsible for developing, reviewing and/or monitoring the policies and practices on corporate governance of the Company; training and continuous professional development of directors and senior management; and compliance with legal and regulatory requirements of the Company. This corporate governance report has been reviewed by the Board in discharge of its corporate governance function.

#### C. ACCOUNTABILITY AND AUDIT

### C.1 Financial reporting

Management shall provide such explanation and information to the Board as will enable the Board to make an informed assessment of the financial and other matters put before the Board for approval.

The directors are responsible for overseeing all financial aspects of the Company and for keeping proper accounting records and preparing financial statements for each financial period, that give a true and fair view of the state of affairs of the Group and of the results and cash flow for that period. In preparing the financial statements for the year ended 31st December, 2012, the directors have:

- approved the adoption of all applicable Hong Kong Financial Reporting Standards which are issued by the Hong Kong Institute of Certified Public Accountants;
- selected and applied consistently appropriate accounting policies;
- made judgments and estimates that are prudent and reasonable; and
- prepared the accounts on a going concern basis.

The Board is accountable to its shareholders for a clear and balanced assessment of the Company's financial position and prospects. In this regard, the directors' responsibility to present a balanced, clear and understandable assessment extends to annual and interim reports, other announcements containing inside information or in discharge of the Company's general obligation of disclosure, and other financial disclosures required under the Listing Rules, reports to regulators, and information required to be disclosed pursuant to statutory requirements.

Financial results of the Group are announced in a timely manner in accordance with all statutory requirements, particularly the timeframe stipulated in Rule 13.49(1) and (6) of the Listing Rules.

All directors acknowledge their responsibility for preparing the financial statements for the year ended 31st December, 2012.

Currently, the Company's external auditors are Grant Thornton Hong Kong Limited (formerly known as Grant Thornton Jingdu Tianhua) (the "Auditors").

For the year ended 31st December, 2012, the audit and non-audit service fees paid or payable by the Company amounted to approximately HK\$1,700,000 and HK\$360,000, respectively, The non-audit services mainly included conducting agreed-upon procedures on the 2012 interim consolidated financial statements.

The statement of the Auditors about their reporting responsibilities on the financial statements of the Group is set out in the Independent Auditors' Report on pages 40 and 41 of this annual report.

#### C.2 Internal controls

The Board is entrusted with an overall responsibility of devising the Company's system of internal controls and conducting an annual review of its effectiveness. This ensures that the Board oversees and monitors the Group's overall financial position so that the interests of the shareholders are well protected and covered. The system of internal controls covers the areas of financial, accounting, operational, compliance and risk management of the Group's business.

The Company has adopted an internal audit charter for the internal audit department. The Group has conducted a general review of and has monitored the Group's internal management and operation during the year.

In addition, the Board and the audit committee have reviewed the effectiveness of the internal control systems on all major operations of the Group and noted that recommendations on certain areas of improvement identified in previous years have been properly followed up and implemented. The Board and the audit committee will continue to improve the effectiveness of the internal control systems of the Group and to monitor the systems and the progress of improvements. The Board and the audit committee considered that the key areas of the Group's internal control systems are reasonably implemented and the Group has fully complied with the CG Code provisions regarding internal control system generally.

#### D. DELEGATION BY THE BOARD

#### **Management functions**

In general, the Board oversees the Company's strategic development and determines the objectives, strategies and policies of the Group. The Board also monitors and controls operating and financial performance and sets appropriate policies for risk management in pursuit of the Group's strategic objectives. The Board delegates the implementation of strategies and day-to-day operation of the Group to the management. The Board has adopted a revised memorandum on the respective functions of the Board and the management on 27th March, 2013 after a regular review. The Board is entrusted with the following reserved powers:

#### Business strategy

- approval of strategic objectives, annual plans and performance targets for the Group;
- approval of proposals for expansion or closures other than those which have been specifically approved in the strategic objectives and/or annual plans of the Group;
- · approval of budgets; and
- approval of performance indicators.

#### 2. Appointment

- appointment of any person as director to fill a casual vacancy or as an additional director;
- appointment of the chairman and chief executive officer;
- appointment of senior executives;
- fixing of auditor's remuneration;
- selection, appointment and dismissal of company secretary; and
- formation of board committees and approval of the membership and terms of reference of the board committees.

### 3. Board and senior management

- delegation of authority to the chairman, chief executive officer, management and board committee(s);
- approval of remuneration and incentive policies;
- approval of group benefit policies;
- approval of remuneration of directors and senior management; and
- assessment of the performance of the Company and the Board.

#### 4. Relations with the shareholders

- arrangements for the annual general meeting and any other shareholders' meetings;
- matters relating to disclosure as required by the applicable laws and regulations; and
- formation of shareholders' communication policy.

#### 5. Financial matters

- approval of annual accounts and directors' reports;
- approval of accounting policies;
- approval of any substantial change in the policies of the Company for statements of financial position management including but without limitation capital adequacy, credit, liquidity, debt maturity profile, interest rate and exchange rate risks and asset concentration both geographically and by sector;
- approval of internal audit plan;
- approval of internal control policy and procedures;
- acceptance of auditor's reports including management letters; and
- declaration of interim dividends and making recommendations on final dividends.

#### 6. Capital expenditures

- approval of the capital expenditure budget;
- approval of capital commitment, whether or not the same has been provided for in the capital expenditure budget and/or annual budget; and
- · approval of priorities.
- Any transaction that constitutes notifiable transaction or connected transaction for the Company under the Listing Rules (as amended from time to time).
- 8. To assess the likely impact of unexpected and significant events and other events which can affect price and market activity of the shares of the Company and to decide whether the relevant information would be price-sensitive and need to be disclosed.
- 9. Risk management
  - risk assessment and insurance; and
  - risk management policies.
- 10. Internal controls and reporting system
  - approval and establishment of any effective procedures for monitoring and control of operations including internal
    procedures for audit and compliance.
- 11. Use of the company seal(s).
- 12. Donations and sponsorships (if any) above approved limits.

#### E. COMPANY SECRETARY

Ms. Lam Yee Wah Eva, the company secretary appointed by the Board and an employee of the Company, in the opinion of the Board, possesses the necessary qualification and experience, capable of performance of the functions of the company secretary and the Company will provide fund for Ms. Lam to take not less than 15 hours of appropriate professional training in each financial year as required under Rule 3.29 of the Listing Rules. During 2012, Ms. Lam has attended training programs and seminars arranged by The Hong Kong Institute of Chartered Secretaries and the Stock Exchange and has satisfied the 15 hours of professional training requirement of the Listing Rules.

### F. COMMUNICATION WITH SHAREHOLDERS

### F.1 Effective communication

The Company attaches great importance to communications with shareholders. Information on the Group's activities, business, strategies and developments is provided in the Company's annual reports and interim reports. Shareholders of the Company are encouraged to attend the annual general meetings of the Company which offer a valuable forum for dialogue and interaction with management.

In line with the practice of the Company, in respect of each issue to be considered at the annual general meetings and special general meetings, including the re-election of directors, a separate resolution will be proposed by the chairman.

In accordance with the code provision E.1.2 set out in the CG Code, Mr. Wu Xiao An, the chairman of the Board, and Mr. Xu Bingjin, the chairman of the audit committee, remuneration committee and nomination committee, have attended the 2012 annual general meeting and the special general meeting held on 18th May, 2012 at which approval was sought from the shareholders in relation to amendments to the bye-laws and adoption of a new set of bye-laws. Mr. Jiang Bo, a member of the three committees was also present at the said general meetings. Further, Mr. Xu Bingjin and Mr. Jiang Bo, members of an independent board committee, attended the special general meeting held on 21st December, 2012 at which approval was sought from the shareholders in relation to certain continuing connected transactions and the provision of financial assistance which constitute a connected transaction for the Company, and to answer questions raised by the shareholders at the meeting. Other directors also attended the above general meetings by way of telephone conference.

The chairman of the Board, the chairman of the audit committee, remuneration committee and nomination committee, or in their absence, another member of the relevant committee or an appointed representative, will attend the forthcoming annual general meeting to answer questions of shareholders.

Pursuant to the code provision E.1.2 set out in the CG Code, the Company will invite representatives of the Auditors to attend the forthcoming annual general meeting to answer shareholders' questions about the conduct of the audit, the preparation and content of the auditors' report, the accounting policies and auditor independence.

The Company has adopted a shareholders' communication policy on 28th March, 2012 (as revised with effect on 27th March, 2013 after a regular review by the Board) and the policy is available on the website of the Company.

#### F.2 Voting by poll

At the annual general meeting and special general meetings held in 2012, the chairman had provided an explanation of the procedures for conducting a poll at the commencement of each of the meetings. Poll results were posted on the website of the Stock Exchange (as well as on the website of the Company) on the day of the holding of each of the shareholders' meetings.

#### G. SHAREHOLDERS' RIGHT

#### Shareholders' right to convene special general meeting

Pursuant to bye-law 62 of the Company's bye-laws and section 74 of The Companies Act 1981 of Bermuda (as amended), shareholder(s), holding not less than one-tenth of the issued and paid-up share capital of the Company carrying voting right at general meetings of the Company, have the right to make written requisition ("**Requisition**") to the Board to convene a special general meeting.

#### Procedures for shareholders to convene special general meeting

The Requisition must be in writing and signed by all requisitionist(s) (being the shareholder(s) making the requisition) and must be deposited at the registered office of the Company at Canon's Court, 22 Victoria Street, Hamilton HM 12, Bermuda, with a copy sent to the Company' head office address at Suites 1602–05, Chater House, 8 Connaught Road Central, Hong Kong.

The Requisition must state the purposes of the special general meeting including the resolution(s) to be considered at the meeting.

Requisitionist(s) should also provide the following information:

- (i) their respective shareholding information; and
- (ii) their respective contact information (i.e. postal address, email address and contact telephone number).

The Company shall serve requisite notice of the special general meeting, including the time, place of meeting and particulars of resolution(s) to be considered at the meeting and the general nature of the business within twenty-one (21) days from the date of the deposit of the Requisition, failing which, the requisitionists, or any of them representing more than one half of the total voting rights of all of them, may themselves convene a special general meeting, but any special general meeting so convened shall not be held after the expiration of three months from the date of deposit of the Requisition. A special general meeting so convened by the requisitionists shall be convened in the same manner, as nearly as possible, as that in which meetings are to be convened by the Board.

#### H. INVESTOR RELATIONS

## Significant changes in the Company's bye-laws

At a special general meeting held on 18th May, 2012, special resolutions relating to (i) proposed amendments to the bye-laws; and (ii) adoption of a new set of bye-laws consolidating the proposed amendments and previous amendments made pursuant to the resolutions adopted by shareholders at general meetings were duly passed by shareholders by way of poll.

The major amendments to the bye-laws as approved at the aforementioned special general meeting held on 18th May, 2012 are summarized as follows:

- all resolutions at general meetings of the Company shall be decided by poll other than a resolution which may be permitted under the Listing Rules to be voted by a show of hands;
- physical board meeting shall be held rather than by way of passing written resolution to deal with matter in which a substantial shareholder or a director has a conflict of interest;
- (iii) in considering whether a director has a material interest which would prevent him/her from forming part of the quorum or voting at board meeting, 5% interest of a director and his/her associate(s) in the share capital of the Company will no longer be disregarded; and
- (iv) subject to the provisions of The Companies Act 1981 of Bermuda (as amended), removal of the auditor of the Company before the end of its term of office shall subject to a resolution passed by at least two-thirds of the votes cast at a general meeting.

The consolidated up-to-date version of the memorandum of association and bye-laws of the Company are available on the website of the Company and the website of the Stock Exchange.

# **Independent Auditors' Report**



# TO THE SHAREHOLDERS OF BRILLIANCE CHINA AUTOMOTIVE HOLDINGS LIMITED

(Incorporated in Bermuda with limited liability)

We have audited the consolidated financial statements of Brilliance China Automotive Holdings Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 42 to 112, which comprise the consolidated and company statements of financial position as at 31st December, 2012, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### AUDITORS' RESPONSIBILITY

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with Section 90 of the Companies Act 1981 of Bermuda, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Independent Auditors' Report (Cont'd)



# **OPINION**

In our opinion the consolidated financial statements give a true and fair view of the state of affairs of the Company and the Group as at 31st December, 2012, and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

# **Grant Thornton Hong Kong Limited**

Certified Public Accountants 20th Floor, Sunning Plaza, 10 Hysan Avenue, Causeway Bay, Hong Kong,

27th March, 2013

### Chiu Wing Ning

Practising certificate number: P04920

# **Consolidated Income Statement**

For the year ended 31st December, 2012 (Expressed in thousands of RMB except for per share amounts)

		2012	2011
	Note	RMB'000	RMB'000
Revenue	5	5,915,991	6,442,858
Cost of sales		(5,219,806)	(5,587,321)
Gross profit		696,185	855,537
Other income	5	50,444	48,037
Interest income	5	74,343	76,148
Selling expenses		(539,159)	(387,744)
General and administrative expenses		(338,717)	(360,906)
Finance costs	6	(174,306)	(193,543)
Share of results of:			
Associates		91,973	69,418
Jointly controlled entities		2,433,844	1,842,465
Profit before income tax expense	7	2,294,607	1,949,412
Income tax expense	8	(57,564)	(58,010)
Profit for the year		2,237,043	1,891,402
Attributable to:			
Equity holders of the Company	9	2,301,022	1,812,286
Non-controlling interests		(63,979)	79,116
		2,237,043	1,891,402
Earnings per share	11		
- Basic		RMB0.45804	RMB0.36263
- Diluted		RMB0.45605	RMB0.35931

# **Consolidated Statement of Comprehensive Income**

	2012 RMB'000	2011 RMB'000
Profit for the year	2,237,043	1,891,402
Other comprehensive income (loss), net of tax		
Change in fair value of available-for-sale financial assets	4,566	(13,444
Share of other comprehensive income (loss) of a jointly controlled entity	714,364	(606,713)
	718,930	(620,157
Total comprehensive income for the year	2,955,973	1,271,245
Attributable to:		
Equity holders of the Company	3,019,952	1,192,129
Non-controlling interests	(63,979)	79,116
	2,955,973	1,271,245

# **Consolidated Statement of Changes in Equity**

	Issued	Hedging	Share	Investment revaluation	Cumulative translation adjustments	Difference arising from acquisition of non-controlling	Dedicated	Share	Capital	Retained	Total equity attributable to the equity holders of	Non- controlling	Total
he Group	capital RMB'000	reserve RMB'000	premium RMB'000	reserve RMB'000	reserve RMB'000	interests RMB'000	capital RMB'000	options reserve RMB'000	reserve RMB'000	earnings RMB'000	the Company RMB'000	interests RMB'000	equity RMB'000
s at 1st January, 2011	393,857	62,509	2,449,520	13,145	39,179	I	222,289	7,843	120,000	3,013,984	6,325,326	(1,068,815)	5,256,511
ransactions with equity holders of the Company													
isposal of a subsidiary	1	I	1	I	I	ı	(10,100)	1	1	10,100	1	1	ı
cquistion of additional interests in a substituary without change in control	ı	ı	ı	1	ı	(537,584)	ı	ı	ı	1	(537,584)	237,584	(300,000)
ssue of new shares by exercise of share options	1,074	ı	10,501	ı	ı	1	ı	(2,144)	ı	ı	9,431	1	9,431
	1,074	1	10,501	1	1	(537,584)	(10,100)	(2,144)	1	10,100	(528,153)	237,584	(290,569)
ransfer to dedicated capital	1	1	1	1	1	1	2,200	1	1	(2,200)	1	1	'
rofit for the year	ı	1	1	1	ı	1	1	1	1	1,812,286	1,812,286	79,116	1,891,402
ther comprehensive loss													
hare of other comprehensive income of a jointly controlled entity	ı	(606,713)	ı	ı	I	ı	1	1	ı	I	(606,713)	I	(606,713)
nange in tair value of avallable-for-sale financial assets	ı	ı	1	(13,444)	1	ı	ı	ı	ı	ı	(13,444)	ı	(13,444)
otal other comprehensive income	ı	(606,713)	1	(13,444)	ı	ı	1	1	ı	1	(620,157)	1	(620,157)
s at 31st December, 2011	394,931	(541,204)	2,460,021	(536)	39,179	(537,584)	214,389	5,699	120,000	4,834,170	6,989,302	(752,115)	6,237,187

# Consolidated Statement of Changes in Equity (Cont'd)

The Group	Issued capital RMB'000	Hedging reserve RMB'000	Share premium RMB'000	Investment revaluation reserve RMB'000	Cumulative translation adjustments reserve RMB'000	Difference arising from acquisition of non-controlling interests RMB'000	Dedicated capital o	dicated Share capital options reserve IB'000 RMB'000	Capital reserve RMB'000	Retained earnings RMB'000	Total equity attributable to the equity holders of the Company RMB'000	Non- controlling interests RMB'000	Total equity RMB'000
As at 1st January, 2012	394,931	(541,204)	2,460,021	(599)	39,179	(537,584)	214,389	5,699	120,000	4,834,170	6,989,302	(752,115)	6,237,187
Transactions with equity holders of the Company Issue of new shares by exercise of share options	946	1	6,664	1	1	,	1	(2,298)	1	1	5,312	1	5,312
Transfer to dedicated capital	ı	ı	1	1	1	ı	1,069	1	ı	(1,069)	1	1	1
Profit for the year	1	1	1	1	1	1	1	1	ı	2,301,022	2,301,022	(63,979)	2,237,043
Other comprehensive loss Share of other comprehensive income of a jointly controlled entity Change in formal and order order.	1	714,364	1	1	1	1	1	1	1		714,364	1	714,364
financial assets	1	1	1	4,566	1	ı	1	1	1	1	4,566	1	4,566
Total other comprehensive income	1	714,364	1	4,566	1	1	1	1	1	1	718,930	1	718,930
As at 31st December, 2012	395,877	173,160	2,466,685	4,267	39,179	(537,584)	215,458	3,401	120,000	7,134,123	10,014,566	(816,094)	9,198,472

# **Statements of Financial Position**

As at 31st December, 2012

		The Gro		The Com	
		2012	2011	2012	2011
	Note	RMB'000	RMB'000	RMB'000	RMB'000
Non-current assets					
Intangible assets	12	361,509	197,524	_	_
Property, plant and equipment	13	1,441,592	1,393,389	1,109	1,482
Construction-in-progress	14	303,541	276,347	-	-,102
Land lease prepayments	15	62,511	63,969	_	_
Interests in subsidiaries	16	-	-	4,125,186	4,110,286
Interests in associates	17	603,642	592,441	141,183	141,183
Interests in jointly controlled entities	18	6,236,268	3,578,079	-	_
Prepayments for a long-term investment	19	600,000	600,000	_	_
Available-for-sale financial assets	20	19,900	15,334	15,762	11,196
Deferred tax assets	30	13,300	50,000	10,702	11,130
	30	11 224	11,947	_	_
Other non-current assets		11,234	11,947		
Total non-current assets		9,640,197	6,779,030	4,283,240	4,264,147
Current assets					
Cash and cash equivalents		836,511	585,696	50,979	38,652
Short-term bank deposits		57,556	99,928	_	_
Pledged short-term bank deposits	21	1,054,877	1,183,064	_	_
Inventories	22	838,393	737,338	_	_
Accounts receivable	23	509,296	445,951	_	_
Notes receivable	24	1,302,447	971,809	_	_
Other current assets	25	1,818,070	2,007,544	522,090	575,551
Income tax recoverable	20	209	293	-	
Total current assets		6,417,359	6,031,623	573,069	614,203
Current liabilities					
Accounts payable	26	3,119,993	2,465,538	_	_
Notes payable	27	1,708,160	1,790,444	_	_
Other current liabilities	28	874,122	987,538	30,149	11,358
Short-term bank borrowings	29	1,119,000	1,296,630	-	
Income tax payable	20	35,909	31,716	_	_
Total current liabilities		6,857,184	6,571,866	30,149	11,358
Total current habilities		0,637,164	0,371,000	30,149	11,556
Net current (liabilities) assets		(439,825)	(540,243)	542,920	602,845
Total assets less current liabilities		9,200,372	6,238,787	4,826,160	4,866,992
Non-current liabilities					
Deferred government grants		1,900	1,600	_	_
			· · · · · · · · · · · · · · · · · · ·		
NET ASSETS	1	9,198,472	6,237,187	4,826,160	4,866,992

# Statements of Financial Position (Cont'd)

As at 31st December, 2012

		The Gro	up	The Com	pany
		2012	2011	2012	2011
	Note	RMB'000	RMB'000	RMB'000	RMB'000
Capital and reserves					
Share capital	32(a)	395,877	394,931	395,877	394,931
Reserves	33	9,618,689	6,594,371	4,430,283	4,472,061
Total equity attributable to equity holders					
of the Company		10,014,566	6,989,302	4,826,160	4,866,992
Non-controlling interests		(816,094)	(752,115)	_	
TOTAL EQUITY		9,198,472	6,237,187	4,826,160	4,866,992

Qi Yumin

Wu Xiao An (Also known as Ng Siu On)

DirectorDirector

# **Consolidated Statement of Cash Flows**

		2012	2011
	Note	RMB'000	RMB'000
Operating activities			
Cash used in operations	35	(44,745)	(659,775)
Interest received		46,467	43,749
Enterprise income tax paid		(3,287)	(11,567)
Net cash used in operating activities		(1,565)	(627,593)
Investing activities			
Payments for acquisition of property, plant and equipment, construction-in-progress			
and intangible assets		(526,097)	(306,349
Decrease in short-term and pledged bank deposits		170,559	913,755
Dividend received from an associate		79,910	94,500
Dividend received from a jointly controlled entity		500,000	200,000
Proceeds from disposal of property, plant and equipment		800	2,030
Proceed from disposal of a subsidiary in prior year		60,000	_
Disposal of a subsidiary		_	(2,756
Decrease (Increase) in other long-term assets		713	(952)
Decrease (Increase) in amounts due from affiliated companies		76,901	(536,712
Net cash generated from investing activities		362,786	363,516
Financing activities			
Increase in amounts due to affiliated companies		19,814	203,720
Issue of notes payable		888,696	683,758
• •		,	
Repayments of notes payable Government grants received		(683,758) 700	(1,127,452)
Proceeds from short-term bank loans		1,551,210	1,296,630
Acquisition of additional interest in a subsidiary without a change in control		1,331,210	(300,000)
Payments of short-term bank loans		(1,728,840)	(165,000)
Issue of share capital		5,312	9,431
Interest paid		(163,540)	(179,103)
micrest paid		(103,340)	(179,103
Net cash (used in) generated from financing activities		(110,406)	421,984
Increase in cash and cash equivalents		250,815	157,907
Cash and cash equivalents, as at 1st January,		585,696	427,789
Cash and cash equivalents, as at 31st December,		836,511	585,696
		,	,000

# **Notes to the Financial Statements**

For the year ended 31st December, 2012

#### 1. CORPORATE INFORMATION

The Company was incorporated in Bermuda on 9th June, 1992 with limited liability. The Company's shares are traded on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The Company is an investment holding company. The principal activities of the Company's subsidiaries are the manufacture and sale of minibuses and automotive components in the People's Republic of China (the "PRC"). In addition, the Group also has the principal activities of the manufacture and sale of BMW vehicles in the PRC through its major jointly controlled entity, BMW Brilliance Automotive Ltd. ("BMW Brilliance").

#### 2. PRINCIPAL ACCOUNTING POLICIES

#### (a) Statement of compliance

These financial statements have been prepared in accordance with applicable Hong Kong Financial Reporting Standards ("HKFRSs"), collective terms of which includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure requirements of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules").

These financial statements have been prepared on the basis consistent with the accounting policies adopted in the 2011 financial statements, except for the adoption for the first time the new and revised standards, amendments and interpretations (collectively "new HKFRSs") issued by the HKICPA, which are relevant to and effective for the Group's and the Company's financial statements for the annual financial year beginning on 1st January, 2012. The adoption of these new HKFRSs had no material impact on how the results and financial position for the current and prior periods have been prepared and presented.

#### (b) Basis of measurement

The measurement basis used in the preparation of the financial statements is historical cost, except for financial instruments classified as available-for-sale financial assets which are measured at fair value as explained in note 2(i) (i) below.

# (c) Preparation of financial statements

At 31st December, 2012, the Group had net current liabilities of approximately RMB440 million. Notwithstanding the Group's current liabilities exceeding its current assets at 31st December, 2012, in preparing these financial statements, the directors have given careful consideration to current and future liquidity of the Group and its ability to provide working capital for its operations.

At the reporting date, the Group had short-term bank borrowings of RMB1,119 million which are renewable on a yearly basis. Management is confident that these borrowings can be renewed on their expiry.

In addition, Huachen Automotive Group Holdings Company Limited ("**Huachen**"), which is a PRC state-owned enterprise, the major shareholder of the Company has also agreed to provide adequate funds to the Group, if necessary, to meet its liabilities as they fall due. With the continuing profit generated from operations and the financial support from bankers and Huachen, and the decreasing net current liabilities, the directors consider that the Group will have sufficient cash resources to satisfy its future working capital needs and other financing requirements. Accordingly, the directors are of the opinion that it is appropriate to prepare the financial statements on a going concern basis.

For the year ended 31st December, 2012

### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (d) Basis of consolidation

#### (i) Subsidiaries

Subsidiaries are all entities (including special purpose entities) over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

In consolidated financial statements, the results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition and up to the effective date of disposal, as appropriate.

Intra-group transactions, balances and unrealised gains and losses on transactions between group companies are eliminated in preparing the consolidated financial statements. Where unrealised losses on intra-group asset sales are reversed on consolidation, the underlying asset is also tested for impairment from the Group's perspective. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

Changes in the Group's interests in subsidiaries that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

When the Group loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. Where certain assets of the subsidiary are measured at revalued amounts or fair values and the related cumulative gain or loss has been recognised in other comprehensive income and accumulated in equity, the amounts previously recognised in other comprehensive income and accumulated for as if the Group had directly disposed of the related assets (i.e. reclassified to profit or loss or transferred directly to retained earnings). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under HKAS 39 Financial Instruments: Recognition and Measurement or, when applicable, the cost on initial recognition of an investment in an associate or a jointly controlled entity.

In the Company's statement of financial position, subsidiaries are carried at cost less any impairment loss unless the subsidiary is held for sale or included in a disposal group. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments. Cost also includes direct attributable costs of investment.

The results of subsidiaries are accounted for by the Company on the basis of dividends received and receivable at the reporting date. All dividends whether received out of the investee's pre or post-acquisition profits are recognised in the Company's profit or loss.

For the year ended 31st December, 2012

### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (d) Basis of consolidation (Cont'd)

#### (ii) Non-controlling interests

Non-controlling interests represent the equity on a subsidiary not attributable directly or indirectly to the Company, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. For each business combination, the Group can elect to measure any non-controlling interests either at fair value or at their proportionate share of the subsidiary's net identifiable assets.

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from the equity attributable to the equity holders of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated income statement as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the equity holders of the Company.

The Group treats transactions with non-controlling interests as transactions with equity holders of the Company. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Difference between consideration and respective net assets disposed of to non-controlling interests are also recorded in equity.

#### (iii) Associates and jointly controlled entities

An associate is an entity, not being a subsidiary or a joint venture, in which an equity interest is held for the long-term and the Group or Company has significant influence over its management. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control over those policies.

A jointly controlled entity is an entity which operates under a contractual arrangement between the Group and other parties, where the contractual arrangement establishes that the Group or Company and one or more of the other parties share joint control over the economic activities of the entity and none of the participating parties has unilateral control over the economic activities.

An investment in an associate or a jointly controlled entity is accounted for in the consolidated financial statements under the equity method and is initially recorded at cost and adjusted thereafter for the post acquisition change in the Group's share of the associate's or the jointly controlled entity's net assets and any impairment losses related to the investment. The consolidated income statement includes the Group's share of the post-acquisition, post-tax results of the associates and jointly controlled entities for the year, including any impairment loss on goodwill relating to the investment in associates and jointly controlled entities recognised for the year.

The requirements of HKAS 39 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in an associate or a jointly controlled entity. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with HKAS 36 *Impairment of Assets* as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount. Any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with HKAS 36 to the extent that the recoverable amount of the investment subsequently increases.

For the year ended 31st December, 2012

### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (d) Basis of consolidation (Cont'd)

#### (iii) Associates and jointly controlled entities (Cont'd)

Unrealised profits and losses resulting from transactions between the Group and its associates or jointly controlled entities are eliminated to the extent of the Group's interest in the associate or jointly controlled entity. Where unrealised losses on asset sales between the Group and its associates or jointly controlled entities are reversed on equity accounting, the underlying asset is also tested for impairment from the Group's perspective. Where the associate or jointly controlled entity uses accounting policies other than those of the Group for like transactions and events in similar circumstances, adjustments are made, where necessary, to conform the associate or jointly controlled entity's accounting policies to those of the Group when the associate or jointly controlled entity's financial statements are used by the Group in applying the equity method.

When the Group's share of losses in an associate or jointly controlled entity equals or exceeds its interest in the associate or jointly controlled entity, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate or jointly controlled entity. For this purpose, the Group's interest in the associate or jointly controlled entity is the carrying amount of the investment under the equity method together with the Group's long-term interests that in substance form part of the Group's net investment in the associate or jointly controlled entity.

After the application of equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investments in its associates or jointly controlled entities. At each reporting date, the Group determines whether there is any objective evidence that the investment in an associate or a jointly controlled entity is impaired. If such indications are identified, the Group calculates the amount of impairment as being the difference between the recoverable amount (higher of value in use and fair value less costs to sell) of the associate or jointly controlled entity and its carrying amount. In determining the value in use of the investment, the Group estimates its share of the present value of the estimated future cash flows expected to be generated by the associate or jointly controlled entity, including cash flows arising from the operations of the associate or jointly controlled entity and the proceeds on ultimate disposal of the investment.

In the Company's statement of financial position, investments in associates and jointly controlled entities are stated at cost less accumulated impairment losses unless they are held for sale or included in a disposal group that are classified as held for sale. The carrying amount of the investment is reduced to its recoverable amount on an individual basis. Results of associates and jointly controlled entities are accounted for by the Company on the basis of dividends received and receivable. All dividends whether received out of the associate's or jointly controlled entity's pre or post-acquisition profits are recognised in the Company's profit or loss.

### (iv) Translation of foreign currencies

Items included in the financial statements of each of the Group's entities, including the Company, subsidiaries, associates and jointly controlled entities, are all measured using Renminbi ("RMB") which is the currency of the primary economic environment in which the entities operate ("the functional currency").

Transactions in currencies other than the functional currency are translated into the functional currency at exchange rates ruling at the transaction dates. Monetary assets and liabilities expressed in other currencies at the reporting date are retranslated into the functional currency at rates of exchange prevailing at the reporting date. Exchange differences arising in these cases are dealt with in the profit or loss.

Cumulative translation adjustments under shareholders' equity represent exchange differences arising from the Company's change in functional currency in previous years.

For the year ended 31st December, 2012

### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (e) Intangibles

#### (i) Goodwill

Capitalised goodwill arising on acquisition of an associate or a jointly controlled entity is included in the cost of the investment of the relevant associate or jointly controlled entity.

On disposal of a cash generating unit of an associate or a jointly controlled entity, any attributable amount of purchased goodwill is included in the calculation of gain or loss on disposal.

Goodwill is stated at cost less accumulated impairment losses. Goodwill is allocated to cash-generating units and is tested annually for impairment (see note 2(j)).

#### (ii) Research and development costs

Research costs are charged to profit or loss as incurred. Costs incurred on development projects relating to the design and testing of new or improved products are capitalised as an intangible asset where the technical feasibility and intention of completing the product under development has been demonstrated and the resources are available to do so; costs are identifiable and can be reliably measured and there is an intention and ability to sell or use the asset for generating future economic benefits. Such development costs include the costs of materials, direct labour, and an appropriate proportion of overheads and borrowing costs, where applicable, and are stated at cost less accumulated amortisation and accumulated impairment losses. Amortisation is provided on a straight-line basis over 5 to 7 years. Development costs that do not meet the above criteria are charged to profit or loss as incurred. Development costs previously recognised as an expense are not recognised as an asset in subsequent periods.

#### (iii) Acquired intangible assets

Acquired intangible assets with finite useful lives are stated at cost less accumulated amortisation and accumulated impairment losses. Amortisation is provided on a straight-line basis over the estimated useful lives of 5 to 10 years.

# (f) Property, plant and equipment

Property, plant and equipment, including land and buildings (if any) but other than construction-in-progress, are stated at cost less accumulated depreciation and accumulated impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Repairs and maintenance are charged to profit or loss during the year in which they are incurred.

The gain or loss arising from the retirement or disposal of property, plant and equipment is determined as the difference between the estimated net sales proceeds and the carrying amount of the assets and is recognised as income or expense in the profit or loss.

For the year ended 31st December, 2012

### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (f) Property, plant and equipment (Cont'd)

Depreciation is provided to write off the cost less accumulated impairment losses of property, plant and equipment, other than construction-in-progress, over their estimated useful lives as set out below from the date on which they are available for use and after taking into account their estimated residual values of 10%, using the straight-line method. Where parts of an item of property, plant and equipment have different useful lives, the cost of the item is allocated on a reasonable basis and depreciated separately:

Buildings20 – 30 yearsMachinery and equipment10 – 20 yearsFurniture, fixtures and office equipment5 yearsMotor vehicles5 years

Tools and moulds 20,000 – 420,000 times of usage

#### (g) Construction-in-progress

Construction-in-progress represents factories and office buildings for which construction work has not been completed and machinery pending installation and which, upon completion, management intends to hold for production or own use. Construction-in-progress is carried at cost which includes development and construction expenditure incurred and interest and other direct costs attributable to the development less accumulated impairment losses. On completion, the construction-in-progress is transferred to property, plant and equipment or intangible assets at cost less accumulated impairment losses. Construction-in-progress is not depreciated or amortised until such time as the assets are completed and ready for their intended use.

#### (h) Leasehold land and buildings

When a lease includes both land and building elements, the Group assesses the classification of each element as a finance or an operating lease separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group. Specifically, the minimum lease payments (including any lump-sum upfront payments) are allocated between the land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element of the lease at the inception of the lease.

To the extent the allocation of the lease payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as "land lease prepayments" in the consolidated statement of financial position and is amortised over the lease term on a straight-line basis. When the lease payments cannot be allocated reliably between the land and building elements, the entire lease is generally classified as a finance lease and accounted for as property, plant and equipment, unless it is clear that both elements are operating leases, in which case the entire lease is classified as an operating lease.

#### (i) Financial instruments

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the instruments and on a trade date basis. A financial asset is derecognised when the Group's contractual rights to future cash flows from the financial asset expire or when the Group transfers the contractual rights to future cash flows to a third party. A financial liability is derecognised only when the liability is extinguished.

The Group's financial assets other than investments in subsidiaries, associates and jointly controlled entities are classified into available-for-sale financial assets and loans and receivables.

For the year ended 31st December, 2012

### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (i) Financial instruments (Cont'd)

#### (i) Available-for-sale financial assets

Non-derivative financial assets that do not qualify for inclusion in any of the other categories of financial assets are classified as available-for-sale financial assets.

All financial assets within this category are subsequently measured at fair value. Gain or loss arising from a change in the fair value excluding any dividend and interest income is recognised in other comprehensive income and accumulated separately in the available-for-sale financial assets revaluation reserve in equity, except for impairment losses (see the policy below) and foreign exchange gains and losses on monetary assets, until the financial asset is derecognised, at which time the cumulative gain or loss is reclassified from equity to profit or loss. Interest calculated using the effective interest method is recognised in profit or loss.

The fair value of available-for-sale monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the reporting date. The change in fair value attributable to translation differences that result from a change in amortised cost of the asset is recognised in profit or loss, and other changes are recognised in other comprehensive income.

For available-for-sale financial assets that do not have a quoted market price in an active market and whose fair value cannot be reliably measured and derivatives that are linked to and must be settled by delivery of such unquoted equity instruments, they are measured at cost less any identified impairment losses at each reporting date subsequent to initial recognition.

#### (ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are initially recognised at fair value. Loans and receivables are subsequently measured at amortised cost using the effective interest method, less any impairment losses. Amortised cost is calculated taking into account any discount or premium on acquisition and includes fees that are an integral part of the effective interest rate.

#### (iii) Impairment of financial assets

At each reporting date, the Group assesses for indicators of impairment on financial assets. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been affected.

For available-for-sale financial assets in equity investment, a significant or prolonged decline in the fair value of that investment below its cost is considered objective evidence of impairment.

For all other financial assets, objective evidence of impairment includes:

- significant financial difficulty of the issuer or counterparty;
- default or delinquency in interest or principal payments;
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor;
- the disappearance of an active market for that financial asset because of financial difficulties; and
- a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

whether there is objective evidence that financial assets, other than those at fair value through profit or loss, are impaired.

For the year ended 31st December, 2012

### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (i) Financial instruments (Cont'd)

#### (iii) Impairment of financial assets (Cont'd)

The impairment loss of financial assets carried at amortised cost is measured as the difference between the assets' carrying amount and the present value of estimated future cash flow discounted at the financial assets' original effective interest rate.

#### Loans and receivable

The amount of impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). Impairment loss is recognised in profit or loss for the period in which the impairment occurs.

For financial assets other than accounts receivable, other receivables and receivables from related parties that are stated at amortised cost, impairment losses are written off against the corresponding assets directly. For accounts receivable, other receivables and receivables from related parties, when the recovery of these financial assets is considered doubtful but not remote, the impairment losses for doubtful receivables are recorded using an allowance account. When the Group considers that recovery of these receivables is remote, the amount considered irrecoverable is written off against these receivables directly and any amounts held in the allowance account in respect of that receivable are reversed. Subsequent recoveries of amounts previously charged to the allowance account are reversed against the allowance account. Other changes in the allowance account and subsequent recoveries of amounts previously written off directly are recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed to the extent that it does not result in a carrying amount of the financial asset exceeding what the amortised cost would have been had the impairment not been recognised at the date the impairment is reversed. The amount of the reversal is recognised in profit or loss in the period in which the reversal occurs.

### Available-for-sale financial assets

When a decline in the fair value of an available-for-sale financial asset has been recognised in other comprehensive income and accumulated in equity and there is objective evidence that the asset is impaired, an amount is reclassified from equity and recognised in profit or loss as an impairment loss. That amount is measured as the difference between the asset's acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that asset previously recognised in profit or loss.

Reversals in respect of investment in equity instruments classified as available-for-sale financial assets and stated at fair value are not recognised in profit or loss. The subsequent increase in fair value is recognised in other comprehensive income. Impairment losses in respect of debt securities are reversed if the subsequent increase in fair value can be objectively related to an event occurring after the impairment loss was recognised. Reversal of impairment losses in such circumstances is recognised in profit and loss.

Impairment losses recognised in an interim period in respect of available-for-sale financial assets in equity securities and unquoted equity securities carried at cost are not reversed in a subsequent period. Consequently, if the fair value of these available-for-sale financial assets increases in the remainder of an annual period, or in a subsequent period, the increase is recognised in other comprehensive income.

For the year ended 31st December, 2012

#### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (i) Financial instruments (Cont'd)

#### (iv) Other financial liabilities

The Group's other financial liabilities include accounts and notes payables and other payables, bank loans and other borrowings. These financial liabilities are recognised initially at their fair value and subsequently measured at amortised cost, using the effective interest method.

Financial liabilities are recognised when the Group becomes a party to the contractual provisions of the instrument. All interest related charges are recognised in accordance with the Group's accounting policy for borrowing costs (see note 2(t)).

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

#### (v) Financial guarantee contracts

A financial guarantee contract is a contract that requires the issuer of the contract to make specified payments to reimburse the holder of the contract for a loss the holder incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument. A financial guarantee contract is initially recognised as deferred income within accounts and others payable at fair value, where such information is available. Otherwise, it is recognised at consideration received and receivable. Subsequently, it is measured at the higher of the amount initially recognised, less accumulated amortisation, and the amount of the provision, if any, that is required to settle the commitment at the reporting date.

#### (j) Impairment of non-financial assets

At each reporting date, the Group reviews internal and external sources of information to determine whether its tangible and intangible assets (other than goodwill), investments in subsidiaries, associates and jointly controlled entities and prepayments have suffered an impairment loss, or an impairment loss previously recognised no longer exists or may be reduced. If any such indication exists, the recoverable amount of the asset is estimated, based on the higher of its fair value less costs to sell and value in use. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the smallest group of assets that generates cash flows independently (i.e. a cash-generating unit).

If the recoverable amount of an asset or a cash-generating unit is estimated to be less than its carrying amount, the carrying amount of the asset or cash-generating unit is reduced to its recoverable amount. Impairment losses are recognised as an expense immediately.

A reversal of impairment losses is limited to the carrying amount of the asset or cash-generating unit that would have been determined had no impairment loss been recognised in prior years. Reversal of impairment losses is recognised as income immediately.

For the purpose of assessing impairment of goodwill, goodwill is allocated to those cash-generating units that are expected to benefit from synergies of the related business combination and represent the lowest level within the Group at which the goodwill is monitored for internal management purpose and not be larger than an operating segment.

Impairment losses recognised for cash-generating units, to which goodwill has been allocated, are credited initially to the carrying amount of goodwill. Any remaining impairment loss is charged pro rata to the other assets in the cash generating unit, except that the carrying value of an asset will not be reduced below its individual fair value less cost to sell, or value in use, if determinable.

An impairment loss on goodwill is not reversed in subsequent periods. In respect of other assets, an impairment loss is reversed if there has been a favourable change in the estimates used to determine the asset's recoverable amount and only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Impairment losses recognised in an interim period in respect of goodwill are not reversed in a subsequent period. This is the case even if no loss, or a smaller loss, would have been recognised had the impairment been assessed only at the end of the financial year to which the interim period relates.

For the year ended 31st December, 2012

#### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (k) Inventories

Inventories comprise raw materials, work-in-progress and finished goods and are stated at the lower of cost and net realisable value. Costs comprise all costs of purchase, direct labour, and an appropriate proportion of all production overheads and other costs incurred in bringing the inventories to their present location and condition. Costs are calculated on the moving weighted-average basis, except for costs of work-in-progress and finished goods of minibuses which are calculated on a specific identification basis. Net realisable value is determined on the basis of anticipated sales proceeds in the ordinary course of business less the estimated costs of completion and the estimated selling expenses.

#### (1) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition.

Deposits with banks or other financial institutions with a maturity of more than three months and within one year at acquisition are classified as short-term deposits.

Pledged short-term deposits are same as short-term deposits except that these deposits are pledged to bankers for banking facilities granted.

## (m) Provisions

Provision is recognised when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount of obligation can be made. Expenditure for which a provision has been recognised is charged against the related provision in the year in which the expenditure is incurred. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount provided is the present value of the expenditures expected to be required to settle the obligation. Where the Group expects a provision is to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain.

The Group recognises a provision for repairs or replacement of products still under warranty at the reporting date. Minibuses are sold with 24-month or 50,000 kilometres (2011: same) first-to-occur limited warranty. During the warranty period, the Group pays service stations for parts and labour costs covered by the warranty.

The costs of the warranty obligation are accrued at the time the sales are recognised, based on the estimated costs of fulfilling the total obligations, including handling and transportation costs. The factors used to estimate warranty expenses are reviewed periodically in light of actual experience.

Movements in the provision for warranty during the year are as follows:

	2012	2011
	RMB'000	RMB'000
As at 1st January,	14,322	11,656
Provision for warranties during the year	15,995	34,985
Settlements during the year	(16,739)	(32,319)
As at 31st December,	13,578	14,322

For the year ended 31st December, 2012

### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (n) Government grants

Grants from government are recognised at their fair values. Conditional government grants are recognised in the statement of financial position initially as deferred government grants when there is reasonable assurance that the grants will be received and that the Group will comply with the conditions attached. Grants that compensate the Group for expenses incurred are recognised as revenue in profit or loss on a systematic basis in the same periods in which the expenses are incurred. Grants that compensate the Group for the costs of construction-in-progress, development of new or improved products, property, plant and equipment and land lease prepayments are included in non-current liabilities as deferred government grants and are credited to profit or loss on a straight-line basis over the expected lives of the related assets.

Any unconditional grant is recognised in profit or loss as revenue when the grant becomes receivable.

#### (o) Operating leases

Leases where substantially all the risks and rewards of ownership of assets remain with the lessor are accounted for as operating leases. Payments made under operating leases net of any incentives received from the lessor are charged to profit or loss on a straight-line basis over the lease periods.

Assets leased out under operating leases are included in property, plant and equipment in the statement of financial position. Rental income (net of any incentives given to lessees) is recognised on a straight-line basis over the lease term.

## (p) Employee benefits

### (i) Employee leave entitlements

Employee entitlements to annual leave and long service leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave and long service leave as a result of services rendered by employees up to the reporting date.

Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

#### (ii) Bonus plans

Bonus plans are recognised when the Group has a present legal or constructive obligation as a result of services rendered by employees and a reliable estimate of the obligation can be made.

## (iii) Pension obligations

The Group's contributions to defined contribution retirement plans administered by the government of the PRC are recognised as an expense in profit or loss. The assets of the schemes are held separately from those of the Group in independently administered funds. Further information is set out in note 31.

Contributions made to the Mandatory Provident Fund Scheme for the Group's employees in Hong Kong are charged to profit or loss when incurred.

For the year ended 31st December, 2012

### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (p) Employee benefits (Cont'd)

#### (iv) Share-based payments

The Group's employees, including directors, receive remuneration in the form of share-based payment transactions, whereby the employees rendered services in exchange for shares or rights over shares. The cost of such transactions with employees is measured by reference to the fair value of equity instrument at grant date. The fair value of share options granted to employees is recognised as an employee cost with a corresponding increase in share options reserve within equity. The fair value is determined using the Black-Scholes option pricing model, taking into account the terms and conditions of the transactions, other than conditions linked to the price of the shares of the Company.

The cost of equity-settled transactions is recognised, together with a corresponding increase in equity, over the year in which the performance conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the award. During the vesting period, the number of share options that is expected to vest ultimately is reviewed. Any cumulative adjustment prior to vesting is recognised in the current period. No adjustment is made to any expense recognised in prior periods if share options ultimately exercised are different to that estimated on vesting.

#### (q) Income and other taxes

#### (i) Income tax

Income tax in profit or loss comprises current and deferred taxes. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. All changes to current tax assets or liabilities are recognised as a component of tax expenses in profit or loss.

Deferred taxation is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Tax rates enacted or substantively enacted by the reporting date are used to determine deferred taxation.

Changes in deferred tax assets or liabilities are recognised in profit or loss, or in other comprehensive income or directly in equity if they relate to items that are charged or credited to other comprehensive income or directly to equity.

Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor accounting profit.

Deferred taxation is provided on temporary differences arising from investments in subsidiaries, associates and jointly controlled entities, except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

For the year ended 31st December, 2012

### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (q) Income and other taxes (Cont'd)

## (ii) Value Added Tax ("VAT") and Consumption Tax

The general VAT rate applicable to sales and purchases of minibuses and automotive components in the PRC is 17% (2011: 17%).

Sale of minibuses is also subject to consumption tax at standard rates of 3% to 12% in 2012 (2011: 3% to 12%).

#### (r) Contingent liabilities

A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group. It can also be a present obligation arising from past events that is not recognised because it is not probable that outflow of economic resources will be required or the amount of obligation cannot be measured reliably.

A contingent liability is not recognised but is disclosed in the notes to the financial statements. When a change in the probability of an outflow occurs so that outflow is probable, they will then be recognised as a provision.

#### (s) Revenue recognition

Revenue is recognised when it is probable that economic benefits associated with a transaction will flow to the Group and the revenue and costs, if applicable, can be measured reliably and on the following bases:

#### (i) Sale of goods

Revenue from the sale of goods is recognised on the transfer of risks and rewards of ownership, which generally coincides with the time when the goods are delivered to customers and title is passed.

### (ii) Interest income

Interest income is recognised on a time proportion basis, taking into account the principal amounts outstanding and the interest rates applicable.

#### (iii) Dividend income

Dividend income is recognised when the right to receive payment is established.

# (iv) Subsidy income (Government grants)

Accounting policy for recognition of subsidy income is set out in note 2(n) to the financial statements.

For the year ended 31st December, 2012

### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (t) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs ceases when substantially all activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or completed.

All other borrowing costs are charged to profit or loss in the period in which they are incurred.

#### (u) Segment reporting

The Group identifies operating segments and prepares segment information based on the regular internal financial information reported to the directors and the chief operating decision makers for their decisions about resource allocation to the Group's business components, which are determined by the Group's different brands of vehicles, and review of their performance.

The Group has identified the following reportable segments:

- (1) the manufacture and sale of minibuses and automotive components; and
- (2) the manufacture and sale of BMW vehicles

The measurement policies the Group adopts for reporting segment results under HKFRS 8 are the same as those used in its financial statements prepared under HKFRSs, except that the following items are not included in arriving at the operating results of the operating segments.

- expenses related to share-based payments;
- share of results of associates and jointly controlled entities;
- interest income;
- finance costs;
- impairment losses on construction-in-progress and property, plant and equipment;
- impairment losses on intangible assets;
- impairment losses on available-for-sale financial assets;
- impairment losses on receivables;
- corporate income and expenses which are not directly attributable to the business activities of any operating segment; and
- income tax-expense.

For the year ended 31st December, 2012

### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (u) Segment reporting (Cont'd)

In addition, the operating results of the operating segments include completed segment results of the manufacture and sale of BMW vehicles, which are currently reported on the basis of the Group's share of equity interests in BMW Brilliance included in the Group's financial statements prepared under HKFRS.

Segment assets include all assets other than interests in associates (note 17), interests in jointly controlled entities (note 18), available-for-sale financial assets (note 20), prepayments for a long-term investment (note 19) and advance to Shenyang Automobile Industry Asset Management Company Limited ("SAIAM") (note 25(a)). In addition, corporate assets which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

Segment liabilities include all liabilities. In addition, corporate liabilities which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

In addition, segment assets and segment liabilities include completed assets and liabilities of the manufacture and sale of BMW vehicles segment, which are currently reported on the basis of the Group's share of equity interests in BMW Brilliance included in the Group's financial statements prepared under HKFRS.

## (v) Related parties

For the purpose of these financial statements, a related party includes a person and entity as defined below:

- (a) A person or a close member of that person's family is related to the Group if that person:
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or the Group's parent.
- (b) An entity is related to the Group if any of the following conditions applies:
  - (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture or a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third entity.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group and the Company.
  - (vi) The entity is controlled or jointly controlled by a person identified in (a).
  - (vii) A person identified in (a) (i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

For the year ended 31st December, 2012

### 2. PRINCIPAL ACCOUNTING POLICIES (Cont'd)

#### (w) Future changes in HKFRSs

As at the date of authorisation of these financial statements, the HKICPA has issued the following new standards, amendments and interpretations which are not yet effective.

HKAS 1 (Amendments) Presentation of Financial Statements<sup>1</sup>
HKAS 27 (Amendments) Separate Financial Statements (2011)<sup>2</sup>

HKAS 28 (Amendments) Investments in Associates and Joint Ventures (2011)<sup>2</sup>
HKAS 32 (Amendments) Offsetting Financial Assets and Financial Liabilities<sup>3</sup>

HKFRS 7 (Amendments) Disclosures — Offsetting Financial Assets and Financial Liabilities<sup>2</sup>

HKFRS 9 Financial Instruments<sup>4</sup>

HKFRS 10 Consolidated Financial Statements<sup>2</sup>

HKFRS 11 Joint Arrangements<sup>2</sup>

HKFRS 12 Disclosures of Interests in Other Entities<sup>2</sup>

HKFRS 13 Fair Value Measurement<sup>2</sup>

- Effective for annual periods beginning on or after 1st July, 2012
- Effective for annual periods beginning on or after 1st January, 2013
- Effective for annual periods beginning on or after 1st January, 2014
- Effective for annual periods beginning on or after 1st January, 2015

The directors of the Company anticipate that the application of the new/revised standards and interpretations will have no material impact on the results and financial position of the Group and the Company.

#### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

In the process of applying the accounting policies set out in note 2, management is required to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

#### (a) Depreciation and amortisation

The net book values of the Group's property, plant and equipment and intangible assets as at 31st December, 2012 were approximately RMB1,442 million (2011: RMB1,393 million) and RMB362 million (2011: RMB198 million), respectively. The Group depreciates its property, plant and equipment on a straight line basis, after taking into account their estimated residual value, over 5 to 30 years for property, plant and equipment other than special tools and moulds and over 20,000 times to 420,000 times of usage for special tools and moulds. The intangible assets are amortised on a straight-line basis over their estimated useful lives of 5 to 10 years.

For the year ended 31st December, 2012

#### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (Cont'd)

#### (a) Depreciation and amortisation (Cont'd)

The depreciation and amortisation rates are based on the estimated useful lives and reflect the directors' estimate of the periods that the Group intends to derive future economic benefits from the use of the Group's property, plant and equipment and intangible assets with reference to the current condition and the level of technological advancement of these assets compared with the market. When there is a change in technological advancement in the market which reduces the expected useful lives of these assets, the depreciation and amortisation rates are adjusted which would have a negative impact on the Group's results.

#### (b) Impairment test of goodwill

The Group determines whether goodwill is required to be impaired based on an estimation of the value of the cash-generating units to which the goodwill has been allocated. The value in use calculation requires the Group to estimate the future cash flows expected to arise from the cash-generating units and a suitable discount rate in order to calculate the present value. Where the actual future cash flows are less than expected, a material impairment loss may arise. As at 31st December, 2012, full provision of impairment was provided for goodwill in investment in subsidiaries (2011: same) while goodwill in investment in associates and jointly controlled entities were RMB26,654,000 (2011: RMB26,654,000) and RMB63,196,000 (2011: RMB63,196,000), respectively. Based on the assessment, no further impairment loss is considered necessary by the directors. If the actual future cash flows of these associates and jointly controlled entities are less than expected, the maximum potential impact to the financial statements would be the carrying amounts of the goodwill.

#### (c) Impairment on inventories

The Group's management reviews inventory aging analysis at each reporting date and makes allowance for obsolete and slow-moving items of inventories that are no longer suitable for use in production. The management estimates the net realisable value for such finished goods and work-in-progress based principally on the selling prices of the respective finished goods and current market conditions. The management carries out an inventory review on a product-by-product basis at each reporting date and makes allowance for obsolete items.

However, situation in the PRC automobile market could change from time to time and this can put pressure on the selling prices and the turnover of the Group's inventories. As at 31st December, 2012, the Group had inventories of RMB838,393,000 (2011: RMB737,338,000) (net of provision of impairment of RMB88,424,000 (2011: RMB53,381,000)). Should there be an unexpected change in market condition, the provision may not be adequate and further impairment may be required and a material loss may arise.

#### (d) Impairment on receivable

The policy for impairment on the Group's bad and doubtful debts of receivables is based on the estimation of present value of the future cash flows from receivables with reference to aging analysis of accounts. The amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows. As at 31st December, 2012, the Group had accounts receivable (both from third parties and affiliated companies) totalling RMB509,296,000 (2011: RMB445,951,000) (net of accumulated impairment losses of RMB41,822,000 (2011: RMB38,352,000)), other receivables of RMB406,077,000 (2011: RMB462,916,000) (net of accumulated impairment losses of RMB93,348,000 (2011: RMB89,133,000)) amounts due from affiliated companies of RMB749,879,000 (2011: RMB818,416,000) (net of accumulated impairment losses of RMB15,975,000 (2011: RMB333,207,000)) and receivable for disposal of discontinued operations of RMB494,490,000 (2011: RMB466,500,000). Where the actual cash flows are less than expected, a material loss may arise.

## (e) Warranty provisions

The Group makes provisions under the warranties it gives on sale of its minibuses and related parts taking into account the Group's recent claim experience. As the Group is continually upgrading its product designs and launching new models it is possible that the past claim experience is not indicative of future claims. Any increase or decrease in the provision would affect profit or loss in future years. Details of provisions are set out in note 2(m).

For the year ended 31st December, 2012

#### 4. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENTS

The Group's major financial instruments include accounts and notes receivables, other receivables, prepayment for a long-term investment, accounts and notes payables, other payables and interest-bearing borrowings. Details of the policies on how to mitigate the risks from these financial instruments are set out below. The Group's management manages and monitors these exposures to ensure appropriate measures are implemented in a timely and effective manner.

#### (a) Credit risk

The Group's credit risk primarily consists of accounts receivable, notes receivable and other receivables from a variety of customers and debtors including state and local agencies, municipalities and private industries and its affiliated companies, bank balances and deposits, and guarantee for loans drawn by its affiliated companies.

In order to minimise credit risk, credit history and background of new customers and debtors are checked and security deposits are usually obtained from major customers. Credit limits with credit terms of 30 days to 90 days are set for customers and designated staff monitors accounts receivable and follow-up collection with customers. Customers considered to be high risk are traded on cash basis or when bank guaranteed notes are received.

The Group reviews regularly the recoverable amount of each individual receivable and adequate provision is made for any balance determined to be unrecoverable.

The Group has no significant concentration of credit risk as at 31st December, 2012 except that about 38% (2011: 61%) of accounts receivable were due from Huachen. As at 31st December, 2012, the total receivable (inclusive of accounts receivable, notes receivable, other receivables and receivable for disposal of discontinued operations) from Huachen amounted to RMB796 million (2011: RMB784 million). However, the Group also had total payable of RMB802 million (2011: RMB372 million) as at 31st December, 2012 to Huachen. Accordingly, the directors consider that there was no credit risk exposure from Huachen as at 31st December, 2012. In fact, as set out in note 34(g), it was agreed between the Group and Huachen that the amount due from Huachen for the disposal of discontinued operations was settled on 29th January, 2013 by offsetting from the amounts due by the Group to Huachen.

The credit risk on liquid funds with banks is limited because these banks are authorised banks in the PRC with high credit ratings.

The Group's maximum exposure of credit risk is the carrying amounts of the Group's balances in accounts receivable, notes receivable, other receivables from both third parties and affiliated companies, dividend receivable from an affiliated company, amounts due from affiliated companies and the receivable from disposal of discontinued operations totaled RMB3,538 million as at 31st December, 2012 (2011: RMB3,242 million).

The Company's credit risk is mainly arisen from amounts due from affiliated companies and other receivables. The maximum exposure of credit risk is the carrying amount of amounts due from affiliated companies of RMB518 million (2011: RMB512 million) and other receivables of RMB3 million (2011: RMB62 million). The Company reviews regularly the recoverable amount of each individual receivable and adequate provision is made for any balance determined to be unrecoverable.

For the year ended 31st December, 2012

### 4. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENTS (Cont'd)

### (b) Liquidity risk

In managing liquidity risk, the Group monitors and maintains a level of cash and cash equivalents considered adequate by the management to finance the Group's operations, expected expansion and product developments. The Group relies on bank borrowings as a significant source of liquidity. The management monitors the utilisation of bank borrowings and ensures compliance with loan covenants. In view of excess of current liabilities over current assets of both the Group and Company, the management has taken necessary measures to maintain the Group's and Company's liquidity as set out in note 2(c).

As at 31st December, 2011 and 31st December, 2012, the remaining contractual maturities of the Group's financial liabilities which were all due within one year, based on undiscounted cash flows, are summarised below:

	2012	2011
	RMB'000	RMB'000
Financial liabilities		
Accounts payable	3,119,993	2,465,538
Notes payable	1,708,160	1,790,444
Other payables	456,927	547,940
Accrued expenses and other current liabilities	52,608	66,884
Short-term bank borrowings	1,119,000	1,296,630
Amounts due to affiliated companies	204,093	184,279
	6,660,781	6,351,715
	2012	2011
	RMB'000	RMB'000
Financial guarantee contracts		
- Shanghai Shenhua Holdings Co., Ltd. ("Shanghai Shenhua")	100,000	60,000
- Shenyang JinBei Automotive Co., Ltd. ("JinBei")	<b>578,5</b> 00	446,500
- Huachen		465,000
	678,500	971,500

The Company did not provide any guarantee to any of the company of the Group during the year and at 31st December, 2012 (2011: same).

For the year ended 31st December, 2012

# 4. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENTS (Cont'd)

#### (c) Currency risk

Since all operating subsidiaries, associates and jointly controlled entities of the Group operate in the PRC, receivables, cash and cash equivalents, short-term bank deposits and pledged short-term bank deposits are largely denominated in Renminbi. Although certain payables are denominated in foreign currencies such as Japanese Yen, U.S. Dollar and Euro for purchases of equipment and components from overseas while small amounts of receivables are denominated in U.S. Dollar for overseas sale, the amounts are not considered significant and have offsetting effects.

As the management still intends to expand the Group's sales overseas, the management will closely monitor the effect of increasing overseas sales on the exposure of currency risk to the Group in the future and will consider all possible measures to minimise currency risk in relation to overseas sales in the future, including hedging, if needed.

No sensitivity analysis of the foreign exchange risk is presented as the effect is considered not significant due to the reason stated above.

The Company does not have significant exposure in currency rates risk.

#### (d) Interest rate risk

The Group's exposure to market risk for changes in interest rates relates primarily to the Group's interest-bearing bank loans and discounted bank guaranteed notes.

Funds not required by the Group in the short-term are kept as temporary demand or time deposits in commercial banks and the Group does not hold any market risk-sensitive instruments for speculative purposes.

Assuming the cash and cash equivalents, short-term deposits, pledged short-term bank deposits, short-term bank borrowings and notes payable for financing as outstanding at 31st December, 2012 were outstanding for the whole year, a 50 basis point increase or decrease would increase or decrease the profit after tax and equity of the Group for the year by approximately RMB0.1 million (2011: approximately RMB6 million). The 50 basis point increase or decrease represents management's assessment of a reasonably possible change in interest rates over the period until the next annual reporting date. The analysis was performed on the same basis for 2011.

The Company does not have significant exposure in interest rates risk.

For the year ended 31st December, 2012

# 4. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENTS (Cont'd)

# (e) Summary of financial instruments by category

The carrying amounts of the Group's and Company's financial assets at 31st December, 2011 and 31st December, 2012 are categorized as follows:

	Loans and Receivables	The Group Available- for-sale financial assets	Total	Loans and Receivables	The Company Available- for-sale financial assets	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
T' 1						
Financial assets at						
31st December, 2012						
Prepayment for		COO 000	COO 000			
a long-term investment	-	600,000	600,000	-	-	-
Available-for-sale financial assets	-	19,900	19,900	-	15,762	15,762
Cash and cash equivalents	836,511	-	836,511	50,979	-	50,979
Short-term bank deposits	57,556	-	57,556	-	-	-
Pledged short-term bank						
deposits	1,054,877	-	1,054,877	-	-	-
Accounts receivable	509,296	-	509,296	-	-	-
Notes receivable	1,302,447	-	1,302,447	-	-	-
Other receivables	406,077	-	406,077	2,727	-	2,727
Dividends receivable from						
an affiliated company	76,173	-	76,173	-	-	-
Receivable for disposal of						
discontinued operations	494,490	-	494,490	-	_	-
Amounts due from						
affiliated companies	749,879	-	749,879	518,006	-	518,006
	5,487,306	619,900	6,107,206	571,712	15,762	587,474
Financial assets at						
31st December, 2011						
Prepayment for						
a long-term investment	-	600,000	600,000	-	-	-
Available-for-sale financial assets	-	15,334	15,334	_	11,196	11,196
Cash and cash equivalents	585,696	-	585,696	38,652	-	38,652
Short-term bank deposits	99,928	_	99,928	_	_	-
Pledged short-term bank deposits	1,183,064	-	1,183,064	_	_	-
Accounts receivable	445,951	_	445,951	_	_	-
Notes receivable	971,809	_	971,809	-	_	_
Other receivables	462,916	-	462,916	62,182	_	62,182
Dividends receivable from						
an affiliated company	76,173	_	76,173	_	_	_
Receivable for disposal of			-			
discontinued operations	466,500	_	466,500	_	_	_
Amounts due from	,,		,			
affiliated companies	818,416	_	818,416	512,187	_	512,187
r	·,		,	,		,

For the year ended 31st December, 2012

### 4. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENTS (Cont'd)

### (e) Summary of financial instruments by category (Cont'd)

The carrying amounts of the Group's and Company's financial liabilities at 31st December, 2011 and 31st December, 2012 are categorized as follows:

	The Grou Financial lial measured at amo	bilities	The Comp Financial lial measured at amo	oilities
	2012 RMB'000	2011 RMB'000	2012 RMB'000	2011 RMB'000
Financial liabilities at 31st December,				
Accounts payable	3,119,993	2,465,538	_	_
Notes payable	1,708,160	1,790,444	_	_
Other payables	456,927	547,940	22,036	2,679
Short-term bank borrowings	1,119,000	1,296,630	_	_
Amounts due to affiliated companies	204,093	184,279	5,265	5,314
	6,608,173	6,284,831	27,301	7,993

#### (f) Fair value measurements recognised in the statement of financial position

The following table presents financial assets and liabilities measured at fair value in the statement of financial position in accordance with the three-level fair value hierarchy. The hierarchy groups financial assets and liabilities into three levels based on the relative reliability of significant inputs used in measuring the fair value of these financial assets and liabilities. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level in the fair value hierarchy within which the financial asset or liability is categorized in its entirety is based on the lowest level of input that is significant to the fair value measurement.

For the year ended 31st December, 2012

### 4. FINANCIAL RISK MANAGEMENT AND FAIR VALUE MEASUREMENTS (Cont'd)

### (f) Fair value measurements recognised in the statement of financial position (Cont'd)

The Group's and the Company's financial assets and liabilities measured at fair value in the statement of financial position are grouped into the fair value hierarchy as follows:

		2012				20	11	
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	RMB'000							
Assets								
Available-for-sale financial assets								
- Listed	15,762	-	-	15,762	11,196	-	-	11,196

There have been no transfers between levels 1, 2 and 3 in the reporting years.

The listed equity securities are denominated in Hong Kong dollars. Fair value has been determined by reference to the quoted bid price at the reporting date and has been translated using the spot foreign currency rate at the end of the reporting year where appropriate.

### 5. REVENUE, OTHER INCOME AND SEGMENT INFORMATION

Revenue represents the invoiced value of goods, net of consumption tax, discounts and returns. Revenue and other income recognised by category are as follows:

	2012 RMB'000	2011 RMB'000
Revenue		
Sale of minibuses and automotive components	5,915,991	6,442,858
Other income		
Subsidy income from government grants	400	400
Others	50,044	47,637
	50,444	48,037
Interest income (Note 1)	74,343	76,148
	6,040,778	6,567,043

Note 1: Included in interest income is implicit interest of RMB27,990,000 (2011: RMB26,406,000) on the receivable from Huachen with face value of RMB494,490,000 for the disposal of Zhonghua sedan business in 2009, and interest income of RMB8,364,000 (2011: RMB3,389,000) for advances to Xinhua Investment Holdings Limited ("Xinhua Investment") (see note 34(f)). The others are mainly bank interest income.

Note 2: During the year, the Group had one major customer with revenue derived from it amounting to 10% or more of the Group's revenue. Revenue derived from this customer during the year amounted to RMB3,098,572,000 (2011: RMB1,962,173,000).

For the year ended 31st December, 2012

### 5. REVENUE, OTHER INCOME AND SEGMENT INFORMATION (Cont'd)

Although the minibuses and automotive components of the Group are primarily sold in the PRC, the sales in overseas markets are getting larger and the distribution of sales in the PRC and overseas markets are as follows:

			2012 RMB'000	2011 RMB'000
PRC			5 210 017	6 151 200
Other Asian countries			5,318,817 266,631	6,151,399
Southern America			241,811	115,207
Africa			*	127,846 48,038
			88,582	*
Others			150	368
			5,915,991	6,442,858
The directors identify the Group's operating segments	s as detailed in note 2(u)			
Operating segments – 2012				
	Manufacture and sale of minibuses and automotive components RMB'000	Manufacture and sale of BMW vehicles RMB'000	Reconciliation to the Group's income statement RMB'000	Total RMB'000
Segment sales to external customers	5,915,991	56,150,601	(56,150,601)	5,915,991
Segment results Impairment losses on assets Unallocated costs net of unallocated income Interest income Finance costs Share of results of:	(49,971) (30,904)	7,073,411	(7,073,411)	(49,971) (30,904) (50,372) 74,343 (174,306)
Associates	91,973	_	_	91,973
Jointly controlled entities	108,658	2,325,186		2,433,844
Profit before income tax expense			_	2,294,607
Operating segments – 2011				
	Manufacture and sale of minibuses and automotive components RMB'000	Manufacture and sale of BMW vehicles RMB'000	Reconciliation to the Group's income statement RMB'000	Total RMB'000
Segment sales to external customers	6,442,858	37,531,814	(37,531,814)	6,442,858
Segment results Impairment losses on assets Unallocated income net of unallocated costs Interest income Finance costs	195,261 (51,309)	3,434,836 (156,484)	(3,434,836) 156,484	195,261 (51,309) 10,972 76,148 (193,543)
Share of results of: Associates	69,418	_	_	69,418
Jointly controlled entities	122,202	1,720,263		1,842,465
Profit before income tax expense				1,949,412

For the year ended 31st December, 2012

### 5. REVENUE, OTHER INCOME AND SEGMENT INFORMATION (Cont'd)

Operating segments – 2012

	Manufacture		Reconciliation	
	and sale of		to the Group's	
	minibuses and	Manufacture	statement of	
	automotive	and sale of	financial	
	components	BMW vehicles	position	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Segment assets	8,165,400	32,681,926	(32,681,926)	8,165,400
Interests in associates	603,642	-	_	603,642
Interests in jointly controlled entities	638,765	5,597,503	-	6,236,268
Available-for-sale financial assets				19,900
Prepayments for a long-term investment				600,000
Advance to a shareholder of a related party				300,000
Unallocated assets				132,346
Total assets			_	16,057,556
Segment liabilities	6,848,318	21,486,920	(21,486,920)	6,848,318
Unallocated liabilities			_	10,766
Total liabilities			_	6,859,084
Other disclosures:				
Capital expenditure	400,649	5,888,117	(5,888,117)	400,649
Depreciation of property, plant and equipment	99,468	871,025	(871,025)	99,468
Amortisation of land lease prepayments	1,458	14,751	(14,751)	1,458
Amortisation of intangible assets	39,234	65,023	(65,023)	39,234
Provision of inventories	45,665	132,823	(132,823)	45,665
Write-back of provision for inventories sold	10,416	63,005	(63,005)	10,416
Write-back of provision for doubtful debts	2,520	_	-	2,520

For the year ended 31st December, 2012

### 5. REVENUE, OTHER INCOME AND SEGMENT INFORMATION (Cont'd)

Operating segments – 2011

6.

	Manufacture and sale of minibuses and automotive components RMB'000	Manufacture and sale of BMW vehicles RMB'000	Reconciliation to the Group's statement of financial position RMB'000	Total RMB'000
Segment assets	7,593,932	24,018,218	(24,018,218)	7,593,932
Interests in associates	592,441	_	_	592,441
Interests in jointly controlled entities	520,126	3,057,953	_	3,578,079
Available-for-sale financial assets				15,334
Prepayments for a long-term investment				600,000
Advance to a shareholder of a related party				300,000
Unallocated assets				130,867
Total assets				12,810,653
Segment liabilities	6,562,108	17,902,312	(17,902,312)	6,562,108
Unallocated liabilities				11,358
Total liabilities			_	6,573,466
Other disclosures:				
Capital expenditure	241,722	4,888,397	(4,888,397)	241,722
Depreciation of property, plant and equipment	105,387	445,631	(445,631)	105,387
Amortisation of land lease prepayments	2,537	11,094	(11,094)	2,537
Amortisation of intangible assets	29,638	47,675	(47,675)	29,638
Provision of inventories	6,925	123,525	(123,525)	6,925
Write-back of provision for inventories sold	21,533	36,849	(36,849)	21,533
Write-back of provision for doubtful debts	9,306	_	-	9,306
FINANCE COSTS				
			2012	2011
			RMB'000	RMB'000
Interest expenses on:				
- bank loans wholly repayable within one year			88,342	58,033
<ul> <li>discounted bank guaranteed notes</li> </ul>			102,462	139,790
– interest on an amount due to a jointly controlled entit	У			5,877
			190,804	203,700
Less: interest expense capitalised in intangible assets and	construction-in-prog	ress at		
a rate of 7.3% (2011: 8.8%)			(16,498)	(10,157)
			174,306	193,543

For the year ended 31st December, 2012

### 7. PROFIT BEFORE INCOME TAX EXPENSE

Profit before income tax expense is stated after charging and crediting the following:

		2012	2011
	Note	RMB'000	RMB'000
Charging:			
Impairment losses on:			
- Intangible assets (a)	12	20,699	_
- Accounts receivable (b)	23(a)	3,470	3,644
- Amounts due from affiliated companies (b)	34(f)	_	29,198
- Other receivables (b)	25(a)	6,735	18,467
		30,904	51,309
Loss on deemed disposal of interest in a jointly controlled entity (b)		_	22,951
Staff costs	10(a)	531,294	412,464
Amortisation of intangible assets (a)	12	39,234	29,638
Amortisation of land lease prepayments	15	1,458	2,537
Depreciation of property, plant and equipment	13	99,468	105,387
Cost of inventories		5,185,281	5,608,235
Provision for inventories	22	45,665	6,925
Auditors' remuneration		2,660	2,069
Research and development costs (b)		5,007	838
Operating lease charges in respect of land and buildings		18,068	16,701
Exchange loss, net (c)		5,118	20,769
Loss on disposal and write-off of property, plant and equipment		1,066	
Crediting:			
Gross rental income from land and buildings		448	3,421
Write-back of provision for inventories sold	22	10,416	21,533
Gain on disposal of a subsidiary		_	382
Gain on disposal of property, plant and equipment		_	852
Write-back of provision for doubtful debts of:			
– Accounts receivable	23(a)	_	1,808
- Accounts receivable from affiliated companies	34(c)(i)	_	6,289
- Other receivables	25(a)	2,520	_
- Amounts due from affiliated companies	34(f)	-	1,209

<sup>(</sup>a) impairment and amortisation of intangible assets in relation to production was included in cost of sales; amortisation of intangible assets for other purposes was included in general and administrative expenses.

<sup>(</sup>b) included in general and administrative expenses.

<sup>(</sup>c) included in other income.

For the year ended 31st December, 2012

### 8. INCOME TAX EXPENSE

The income tax charged to the consolidated income statement represents:

	2012	2011
	RMB'000	RMB'000
Current tax		
PRC enterprise income tax		
- Current year	7,177	7,275
– Under provision in prior year	387	1,735
	7,564	9,010
Deferred tax expense in respect of tax losses (note 30)	50,000	49,000
Total income tax expense	57,564	58,010

PRC enterprise income tax expense on profits arising in the PRC has been calculated on the estimated assessable profits for the year at the rates of taxation prevailing in the jurisdictions in which the Group operates.

Reconciliation between tax expense and accounting profit using the weighted average taxation rate of the companies within the Group is as follows:

	2012	2011
	RMB'000	RMB'000
Profit before income tax expense	2,294,607	1,949,412
Calculated at a weighted average statutory taxation rate in the PRC of 24.33% (2011: 23.24%)	558,239	453,055
Effect of tax holiday	(676)	(2,009)
Non-taxable income net of expenses not deductible for taxation purpose	(607,713)	(421,954)
Unrecognised temporary differences	20,985	36,599
Recognition of previously unrecognised tax losses	_	(11,224)
Write-off of deferred tax asset in respect of tax losses	50,000	_
Utilisation of previously unrecognised tax losses	(145)	_
Unrecognised tax losses	36,487	1,808
Under provision in prior years	387	1,735
Tax expense for the year	57,564	58,010

For the year ended 31st December, 2012

#### 8. INCOME TAX EXPENSE (Cont'd)

#### Income Tax

The Company was incorporated under the laws of Bermuda and has received an undertaking from the Ministry of Finance in Bermuda pursuant to the provisions of the Exempted Undertakings Tax Protection Act, 1966, which exempts the Company and its shareholders, other than shareholders ordinarily residing in Bermuda, from any Bermuda taxes computed on profit, income or any capital asset gain or appreciation, or any tax in the nature of estate duty or inheritance tax, at least until year 2016.

No provision for Hong Kong profits tax has been made as the Company has no estimated assessable profits for the year (2011: nil).

The PRC subsidiaries are subject to state and local enterprise income taxes in the PRC at their respective tax rates, based on the taxable income reported in their statutory financial statements in accordance with the relevant state and local enterprise income tax laws applicable.

Tax concessions for most of the principal subsidiaries operating in the PRC ended in 2012 and except for Mianyang Brilliance Ruian Automotive Components Co., Ltd. ("Mianyang Ruian"), are subject to the enterprise income tax in the PRC at the standard rate of 25% starting 2012.

Although Mianyang Ruian is also subject to the enterprise income tax in the PRC at the standard rates of 25%, Mianyang Ruian received official designation by the local tax authority as a foreign-invested enterprise engaged in manufacturing activities in 2001. In 2004, Mianyang Ruian was also designated as an entity under "the encouraged industries under Catalogue for the Guidance of Foreign Investment Industries" and located in the Western area of the PRC. Pursuant to the relevant income tax laws in the PRC, from 2004 to 2011 and then extended to 2013, the applicable state income tax rate for Mianyang Ruian is 15%.

With effect since 1st January, 2008, all profits of the PRC subsidiaries arising since that date that are distributed and remitted as dividend to the overseas parents are subject to 10% withholding tax on the amount remitted. No deferred tax is recognised in respect of this withholding tax on profits of the Group's PRC subsidiaries as it is the intention of the management that the Group would reinvest these profits in the respective subsidiaries and therefore the withholding tax would not be applicable to the Group. Unremitted earnings totaled RMB502,828,000 at 31st December, 2012 (2011: RMB522,249,000).

### 9. PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY

The consolidated profit attributable to the equity holders of the Company for the year includes a loss of approximately RMB50,710,000 (2011: approximately RMB127,838,000) which has been dealt with in the financial statements of the Company.

For the year ended 31st December, 2012

### 10. STAFF COSTS AND DIRECTORS' AND SENIOR MANAGEMENT'S EMOLUMENTS

### (a) Staff costs

	2012 RMB'000	2011 RMB'000
Wages, salaries and performance related bonus	386,165	309,553
Pension costs – defined contribution plans	50,498	38,908
Staff welfare costs	94,631	64,003
	531,294	412,464

### (b) Executive directors' and non-executive directors' emoluments

The amounts of emoluments paid and payable to the directors of the Company during 2012 are as follows:

			Pension	
		Salaries and	scheme	
	Fee	other benefits	contributions	Total
	RMB'000	RMB'000	RMB'000	RMB'000
2012				
Executive directors				
Mr. Wu Xiao An	_	7,384	_	7,384
Mr. Qi Yumin	_	2,102	_	2,102
Mr. Wang Shiping	-	518	-	518
Mr. Tan Chengxu		1,588		1,588
		11,592		11,592
Non-executive director				
Mr. Lei Xiaoyang	_	406		406
Independent non-executive directors				
Mr. Xu Bingjin	122	_	_	122
Mr. Song Jian	122	_	_	122
Mr. Jiang Bo	122			122
	366			366
	366	11,998	-	12,364

For the year ended 31st December, 2012

### 10. STAFF COSTS AND DIRECTORS' AND SENIOR MANAGEMENT'S EMOLUMENTS (Cont'd)

### (b) Executive directors' and non-executive directors' emoluments (Cont'd)

The aggregate amounts of emoluments paid and payable to the directors of the Company during 2011 are as follows:

		Salaries and	Pension scheme		
	Fee		other benefits	contributions	Total
	RMB'000	RMB'000	RMB'000	RMB'000	
2011					
Executive directors					
Mr. Wu Xiao An	_	12,029	_	12,029	
Mr. Qi Yumin	_	7,667	_	7,667	
Mr. He Guohua (resigned on 28th June, 2011)	_	646	_	646	
Mr. Wang Shiping	_	1,466	_	1,466	
Mr. Tan Chengxu		2,308		2,308	
	_	24,116		24,116	
Non-executive director					
Mr. Lei Xiaoyang	_	1,035		1,035	
Independent non-executive directors					
Mr. Xu Bingjin	124	_	_	124	
Mr. Song Jian	124	_	_	124	
Mr. Jiang Bo	124	_		124	
	372			372	
	372	25,151	_	25,523	

For the year ended 31st December, 2012

#### 10. STAFF COSTS AND DIRECTORS' AND SENIOR MANAGEMENT'S EMOLUMENTS (Cont'd)

(b) Executive directors' and non-executive directors' emoluments (Cont'd)

In both 2011 and 2012,

- no share option was granted to any of the directors;
- no emoluments were paid to the directors as inducement to join or upon joining the Group or as compensation for loss of
  office; and
- no directors waived their emoluments.

The ultimate objective of the Group's emolument policy is to ensure that the pay levels of its employees are in line with industry practices and prevailing market conditions so as to enable the Group to attract and retain persons of high quality and experience which is essential to the success of the Group.

In determining the level of fees and other emoluments paid to directors of the Company, market rates and factors such as each director's workload and required commitment are taken into account:

- Remuneration of executive directors comprises basic remuneration determined with reference to their qualifications, industry experience and responsibilities within the Group, and a performance-based remuneration. In determining the performance-based remuneration of executive directors, regard is given to the Company's corporate goals and objectives set by the board from time to time and the performance and contribution of the individual to the Group's overall performance.
- Non-executive director is compensated with reference to his qualifications, expertise and experience and the amount of time allocated to the affairs of the Group.
- Independent non-executive directors are compensated with reference to the level of compensation awarded to independent non-executive directors by other companies listed on the Stock Exchange; the responsibilities assumed by such independent non-executive directors; complexity of the automobile industry and the business of the Group; goodwill and reputational value brought to the Group by the relevant independent non-executive director.

During the process of consideration, no individual director is involved in decisions relating to his own remuneration.

For the year ended 31st December, 2012

### 10. STAFF COSTS AND DIRECTORS' AND SENIOR MANAGEMENT'S EMOLUMENTS (Cont'd)

### (c) Remuneration of senior management

In pursuant to Appendix 14 to the Listing Rules, the remuneration of senior management, excluding directors, is within the following bands:

	2012
	Number
HK\$1,000,000 to HK\$2,000,000	2
HK\$2,000,001 to HK\$3,000,000	2

### (d) Five highest paid individuals

The five highest paid individuals in the Group during the year included two directors (2011: three directors), details of whose emoluments have been disclosed in note (b) above. The emoluments paid to the remaining three individuals (2011: two individuals) for the year are as follows:

2012	2011
RMB'000	RMB'000
4,856	2,732
1,214	1,655
11	10
6,081	4,397
	RMB'000 4,856 1,214 11

The number of the remaining highest paid individuals whose emoluments fell within the following bands is as follows:

	2012	2011
	,	
HK\$2,000,001 to HK\$3,000,000	3	2

The emoluments represent the amounts paid to or receivable by the individuals in the respective financial year, which include the benefits derived from the share options granted, if any (note 32(c)).

During the year, no emoluments were paid to the five highest paid individuals as inducement to join or upon joining the Group or as compensation for loss of office (2011: same).

For the year ended 31st December, 2012

### 11. EARNINGS PER SHARE

12.

Basic and diluted earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares as follows:

Number of shares

		Number of s	hares
		2012	2011
		'000	'000
Weighted average number of ordinary shares			
Issued ordinary shares at 1st January,		5,010,769	4,993,969
Effect of share options exercised		12,884	3,626
Weighted average number of ordinary shares for calculating basic Weighted average number of ordinary shares deemed issued unde		5,023,653	4,997,595
share option scheme	Title Company 5	21,881	46,172
Weighted average number of ordinary shares for calculating dilute	5,045,534	5,043,767	
INTANGIBLE ASSETS			
	Development	Specialised	
	costs	software	Total
	RMB'000	RMB'000	RMB'000
Cont			
Cost As at lat January 2011	222 620	15,996	248,676
As at 1st January, 2011 Additions	232,680 40,017	731	40,748
	40,017		
Transfer from construction-in-progress (Note 14) Write-off	_	1,135	1,135
Write-oii		(7,134)	(7,134)
As at 31st December, 2011	272,697	10,728	283,425
As at 1st January, 2012	272,697	10,728	283,425
Additions	220,571	2,174	222,745
Transfer from construction-in-progress (Note 14)	1,173	2,174	1,173
Transfer from construction-in-progress (Note 14)	1,170		1,173
As at 31st December, 2012	494,441	12,902	507,343
Accumulated amortisation and impairment losses			
As at 1st January, 2011	50,787	12,610	63,397
Amortisation	28,334	1,304	29,638
Eliminated on write-off	_	(7,134)	(7,134)
As at 31st December, 2011	79,121	6,780	85,901
	<b>=</b> 0.404	0.700	07.001
As at 1st January, 2012	79,121	6,780	85,901
Amortisation	37,991	1,243	39,234
Impairment	20,309	390	20,699
As at 31st December, 2012	137,421	8,413	145,834
Net book value			
As at 31st December, 2012	357,020	4,489	361,509
As at 31st December, 2011	193,576	3,948	197,524
115 at 015t December, 2011	133,510	3,340	131,324

For the year ended 31st December, 2012

### 13. PROPERTY, PLANT AND EQUIPMENT

The Group

Buildings RMB'000         equipment RMB'000         equipment RMB'000         vehicles RMB'000           Cost         As at 1st January, 2011         568,669         1,694,267         246,546         98,764           Additions         2,048         59,910         11,013         6,244           Transfer from construction-in-progress         (note 14)         1,742         45,399         1,136         4,059	70tal RMB'000 2,608,246 79,215 52,336
As at 1st January, 2011 568,669 1,694,267 246,546 98,764 Additions 2,048 59,910 11,013 6,244 Transfer from construction-in-progress	79,215
As at 1st January, 2011 568,669 1,694,267 246,546 98,764 Additions 2,048 59,910 11,013 6,244 Transfer from construction-in-progress	79,215
Additions 2,048 59,910 11,013 6,244 Transfer from construction-in-progress	79,215
Transfer from construction-in-progress	
	52,336
	52,550
Reclassification - (5,655) 5,655 -	
	(33.068)
Disposal of a subsidiary (328) (19,146) (638) (1,956)  Pinned la función off (228) (2007) (9,408)	
Disposals/write-off – (238) (3,987) (8,498)	(12,723)
As at 31st December, 2011 572,131 1,774,537 259,725 98,613	2,705,006
As at 1st January, 2012 572,131 1,774,537 259,725 98,613	2,705,006
Additions 3,713 45,966 9,270 6,950	65,899
Transfer from construction-in-progress	,
(note 14) 694 60,672 21,584 688	83,638
Disposals - (2,792) (6,163) (8,302)	,
Reclassification - 1,380 (1,386) 6	
As at 31st December, 2012 576,538 1,879,763 283,030 97,955	2,837,286
Accumulated depreciation and	
impairment losses	
As at 1st January, 2011 223,859 763,515 186,127 57,986	1,231,487
Charge for the year 15,357 70,248 12,335 7,447	105,387
Reclassification – 53 (53) –	_
Disposal of a subsidiary (100) (11,605) (527) (1,480)	(13,712)
Eliminated on disposals/write-off – (208) (3,585) (7,752)	(11,545)
As at 31st December, 2011 239,116 822,003 194,297 56,201	1,311,617
As at 1st January, 2012 239,116 822,003 194,297 56,201	1,311,617
Charge for the year 15,613 62,593 13,656 7,606	99,468
Reclassification - 401 (402) 1	33,400
Eliminated on disposals/write-off - (2,513) (5,561) (7,317)	(15,391)
As at 31st December, 2012 254,729 882,484 201,990 56,491	1,395,694
Not be all makes	
Net book value As at 31st December, 2012 321,809 997,279 81,040 41,464	1,441,592
As at 31st December, 2011 333,015 952,534 65,428 42,412	1,393,389

All buildings are situated in the PRC under medium term leases of not more than 50 years.

For the year ended 31st December, 2012

### 14. CONSTRUCTION-IN-PROGRESS

	2012 RMB'000	2011 RMB'000
As at 1st January,	276,347	208,059
Additions	112,005	121,759
Transfer to intangible assets (note 12)	(1,173)	(1,135)
Transfer to property, plant and equipment (note 13)	(83,638)	(52,336)
As at 31st December,	303,541	276,347

### 15. LAND LEASE PREPAYMENTS

The carrying value of land lease prepayments represents cost less accumulated amortisation paid for land use rights in the PRC under medium term leases of not more than 50 years. The value to be amortised within the next twelve months after 31st December, 2012 amounts to RMB1,458,000 (2011: RMB1,458,000).

	2012	2011
	RMB'000	RMB'000
Cost		
As at 1st January, and at 31st December,	89,919	89,919
Accumulated amortisation		
As at 1st January,	25,950	23,413
Charge for the year	1,458	2,537
As at 31st December,	27,408	25,950
Net book value		
As at 31st December,	62,511	63,969

For the year ended 31st December, 2012

### 16. INTERESTS IN SUBSIDIARIES

	2012	2011	
Company	RMB'000	RMB'000	
II-lists disconnected at a set	4 107 744	4 197 744	
Unlisted investments, at cost Accumulated impairment losses on investment	4,127,744 (1,768,000)	4,127,744 (1,768,000)	
	2,359,744	2,359,744	
Amounts due from subsidiaries:			
- interest bearing (Note a)	6,920	6,943	
- non-interest bearing (Note b)	2,030,522	2,015,599	
	2,037,442	2,022,542	
Accumulated impairment losses on doubtful debts	(272,000)	(272,000)	
	1,765,442	1,750,542	
	4,125,186	4,110,286	

### Notes:

Details of the Company's subsidiaries as at 31st December, 2012 and 2011 were as follows:

Name of company	Place of establishment/ incorporation	Registered capital/issued and fully paid capital	Legal structure	Percentage effective equity into right attributable to	Principal activities	
				Directly	Indirectly	
Shenyang Brilliance JinBei Automobile Co., Ltd. ("Shenyang Automotive")	Shenyang, the PRC	US\$444,160,000	Equity joint venture	51%	9.9%	Manufacture, assembly and sale of minibuses and automotive components
Ningbo Yuming Machinery Industrial Co., Ltd.	Ningbo, the PRC	US\$22,500,000	Wholly foreign owned enterprise	-	100%	Manufacture and sale of automotive components
Shenyang XingYuanDong Automobile Component Co., Ltd. ("Xing Yuan Dong"	Shenyang, the PRC	US\$150,000,000	Wholly foreign owned enterprise	100%	-	Manufacture and trading of automotive components

<sup>(</sup>a) The amounts are interest-bearing at rates ranging from 5% to 7.8125% (2011: 5% to 7.8125%) per annum, unsecured and repayable on demand.

<sup>(</sup>b) The amounts are unsecured, interest-free and repayable on demand.

For the year ended 31st December, 2012

### 16. INTERESTS IN SUBSIDIARIES (Cont'd)

Name of company	Place of establishment/incorporation		, , , , , , , , , , , , , , , , , , , ,	Principal activities		
				Directly	Indirectly	
Ningbo Brilliance Ruixing Auto Components Co., Ltd.	Ningbo, the PRC	US\$5,000,000	Wholly foreign owned enterprise	100%	-	Manufacture and trading of automotive components
Mianyang Ruian	Mianyang, the PRC	US\$22,910,000	Wholly foreign owned enterprise	100%	-	Manufacture and trading of automotive components
Shenyang Brilliance Dongxing Automotive Component Co., Ltd.	Shenyang, the PRC	RMB222,000,000	Wholly foreign owned enterprise	-	100%	Manufacture and trading of automotive components and remodeling minibuses and sedans
Shenyang Jindong Development Co., Ltd.	Shenyang, the PRC	RMB10,000,000	Equity joint venture	-	80.45%	Trading of automotive components
Shenyang Jianhua Motors Engine Co., Ltd. ("Shenyang Jianhua")	Shenyang, the PRC	RMB155,032,500	Equity joint venture	-	68.72%	Investment holding
China Brilliance Automotive Components Group Limited	Bermuda	US\$12,000	Company with limited liabilities	100%	-	Investment holding
Brilliance Investment Holdings Limited	British Virgin Islands	US\$1	Company with limited liabilities	100%	-	Investment holding
Beston Asia Investment Limited	British Virgin Islands	US\$1	Company with limited liabilities	100%	-	Investment holding
Pure Shine Limited	British Virgin Islands	US\$1	Company with limited liabilities	100%	-	Investment holding
Key Choices Group Limited	British Virgin Islands	US\$50,000	Company with limited liabilities	100%	-	Investment holding

For the year ended 31st December, 2012

### 16. INTERESTS IN SUBSIDIARIES (Cont'd)

Name of company	Place of establishment/ incorporation	Registered capital/issued and fully paid capital Legal structure		Percentage of effective equity interest/voting Legal structure right attributable to the Company		
				Directly	Indirectly	
Brilliance China Finance Limited	British Virgin Islands	US\$50,000	Company with limited liabilities	100%	-	Investment holding
Shenyang XinJinBei Investment and Development Co., Ltd. ("SXID")	Shenyang, the PRC	RMB1,500,000,000	Company with limited liabilities	-	100%	Investment holding
Shenyang JinBei Automotive Industry Holdings Co., Ltd. ("SJAI")	Shenyang, the PRC	RMB1,500,000,000	Company with limited liabilities	-	100%	Investment holding
Shanghai Hidea Auto Design Co., Ltd.	Shanghai, the PRC	US\$2,000,000	Equity joint venture	25%	45.68%	Design of automobiles

Note: Except for the subsidiaries incorporated in Bermuda and the British Virgin Islands which principally operate in Hong Kong, all other subsidiaries principally operate in the PRC.

### 17. INTERESTS IN ASSOCIATES

	The Group		The Company	
	2012	2011	2012	2011
	RMB'000	RMB'000	RMB'000	RMB'000
At 1st January,	592,441	544,044	141,183	121,310
Fair value of equity interest retained from a				
subsidiary becoming an associate upon loss of				
control by the Company	_	19,873	_	19,873
Share of results of associates	91,973	69,418	_	_
Dividends	(79,910)	(42,000)	-	_
Other movements	(862)	1,106		
At 31st December,	603,642	592,441	141,183	141,183

Included in the Group's interests in associates is goodwill with a carrying amount of RMB26,654,000 (2011: RMB26,654,000), net of accumulated impairment loss of RMB7,014,000 (2011: RMB7,014,000), relating to the investment in Shenyang Aerospace Mitsubishi Motors Engine Manufacturing Co., Ltd. ("Shenyang Aerospace").

After application of the equity method to account for the Group's investments in the associates, there was no indication of impairment (2011: same).

For the year ended 31st December, 2012

### 17. INTERESTS IN ASSOCIATES (Cont'd)

Details of the Group's associates as at 31st December, 2012 were as follows:

	Place of principal operations and	Registered capital/issued and paid up		Percentage of effective equity interest/voting right held	Percentage of effective equity interest/voting right held	
Name of company	establishment	capital	Legal structure	directly	indirectly	Principal activities
Shenyang Aerospace (Note)	Shenyang, the PRC	RMB738,250,000	Equity joint venture	-	14.43%	Manufacture and sale of automotive engines
Shenyang JinBei Vehicle Dies Manufacturing Co., Ltd.	Shenyang, the PRC	RMB29,900,000	Equity joint venture	-	48%	Manufacture and sale of automotive components
Shenyang ChenFa Automobile Component Co., Ltd.	Shenyang, the PRC	US\$19,000,000	Equity joint venture	25%	-	Development, manufacture and sale of engines and engine components
Shenyang Brilliance Power Train Machinery Co., Ltd.	Shenyang, the PRC	US\$29,900,000	Equity joint venture	49%	-	Manufacture and sale of power train

Note: The Group has effective equity interest of 14.43% in Shenyang Aerospace through an indirect 21% equity interest held by Shenyang Jianhua (20% and 80% equity interest in Shenyang Jianhua were held by Xing Yuan Dong, a wholly-owned subsidiary of the Company, and Shenyang Automotive, a 60.9% owned subsidiary of the Company, respectively).

On 29th September, 2005, the Group entered into an agreement with a shareholder of Shenyang Aerospace to dispose of 2% of the Group's interest in Shenyang Aerospace for a cash consideration of RMB50 million. The disposal is still yet to be completed as at the date of these financial statements upon the approval of respective local government.

Combined financial information of the associates for the year ended 31st December, 2012 is summarised as follows:

	2012	2011
	RMB'000	RMB'000
N.	1.050.055	1 500 741
Non-current assets	1,656,975	1,580,741
Current assets	3,017,677	3,102,801
Current liabilities	(2,147,302)	(2,232,658)
Non-current liabilities	(89,944)	(82,108)
Net assets	2,437,406	2,368,776
Revenue	5,964,880	4,800,871
Net profit	449,070	388,854
Net profit attributable to the Group	91,973	69,418

For the year ended 31st December, 2012

#### 18. INTERESTS IN JOINTLY CONTROLLED ENTITIES

	2012 RMB'000	2011 RMB'000
ALTUY	2.552.050	0.500.407
At 1st January	3,578,079	2,562,407
Share of results of jointly controlled entities	2,433,844	1,842,465
Share of other equity movements	714,364	(606,713)
Dividends	(500,000)	(200,000)
Deemed disposal	-	(22,951)
Other movements	9,981	2,871
At 31st December	6,236,268	3,578,079

Note: Included in interests in jointly controlled entities is goodwill with a carrying amount of RMB63,196,000 (2011: RMB63,196,000) relating to investment in Mianyang Xinchen Engine Co., Ltd. ("Mianyang Xinchen"). After application of the equity method to account for the Group's investment in these jointly controlled entities, there was no indication of impairment and no further provision for impairment on the investment is required.

Details of the Group's jointly controlled entities as at 31st December, 2012 were as follows:

Name of company	Place of incorporation/ establishment	Registered capital/issued and paid up capital	Legal structure	Percentage of effective equity interest/voting right held indirectly	Principal activities
Xinchen China Power Holdings Limited ("Power Xinchen") (Note)	Cayman Islands	HK\$9,401,998	Company with limited liability	42.544%	Investment holding
Southern State Investment Limited ("Southern State") (Note)	British Virgin Islands	US\$1	Company with limited liability	42.544%	Investment holding
Mianyang Xinchen (Note)	Mianyang, the PRC	US\$24,120,000	Equity joint venture	42.544%	Development, manufacture and sale of automotive engines for passenger vehicles and light commercial vehicles
Shenyang Xinguang Brilliance Automobile Engine Co., Ltd. ("Xinguang Brilliance")	Shenyang, the PRC	US\$7,220,000	Equity joint venture	50%	Manufacture and sale of automotive engines for minibuses and light duty trucks
BMW Brilliance	Shenyang, the PRC	US\$174,000,000	Equity joint venture	50%	Manufacture and sale of BMW vehicles

Note: Mianyang Xinchen was formerly a Sino-foreign equity joint venture in the PRC owned as to 50% by each of Southern State, a wholly owned subsidiary of the Company, and Mianyang Xinhua Internal Combustion Engine Joint-stock Company Limited. Subsequent to the completion of group restructuring in August 2011 and pre-IPO investment in October 2011 and immediately before the global offering which took place in March 2013, Mianyang Xinchen was indirectly held as to 100% by Power Xinchen which was in turn indirectly held as to 42.544% by the Company. On 13th March 2013, the shares of Power Xinchen were listed on the Main Board of the Stock Exchange with 313,400,000 new shares offered to and subscribed by the public. Following the listing of Power Xinchen, the Company's effective equity interest in Power Xinchen, Southern State and Mianyang Xinchen decreased from 42.544% to 31.908% and these three companies became associates of the Company.

For the year ended 31st December, 2012

### 18. INTERESTS IN JOINTLY CONTROLLED ENTITIES (Cont'd)

The Group's share of BMW Brilliance's assets, liabilities, income and expenses are as follows:

	2012	2011
	RMB'000	RMB'000
Non-current assets	8,484,794	5,058,926
Current assets	7,856,169	6,950,183
Current liabilities	(10,066,155)	(8,202,852
Non-current liabilities	(677,305)	(748,304
Net assets	5,597,503	3,057,953
Income	28,075,300	18,765,907
Expenses	(25,750,114)	(17,045,644
Net profit attributable to the Group	2,325,186	1,720,263
	2012 RMB'000	2011 RMB'000
Non-current assets	250,298	225,764
Current assets	1,305,899	1,294,727
Current liabilities	(963,170)	(1,048,862
Non-current liabilities	(17,458)	(14,699
Net assets	575,569	
Income	4.00=.000	456,930
Expenses	1,335,892	1,383,684
Expenses	1,335,892 (1,227,234)	

For the year ended 31st December, 2012

#### 19. PREPAYMENTS FOR A LONG-TERM INVESTMENT

On 29th December, 2003, SJAI (currently an indirectly wholly-owned subsidiary of the Company) and SXID (currently an indirectly wholly-owned subsidiary of the Company) entered into agreements with the sellers in relation to the acquisition of the entire equity interests of SAIAM and Shenyang XinJinBei Investment Co., Ltd. ("SXI"), respectively (the "Acquisitions"). As at 31st December, 2012, SAIAM owns 24.38% while SXI owns 8.97% of the equity interest in JinBei, a company listed on the Shanghai Stock Exchange. The consideration for the Acquisitions was RMB600 million, which was determined after arm's length negotiations between the parties by taking into account the respective financial position of SAIAM and SXI.

Although the Acquisitions have been approved by State-owned Assets Supervision and Administration Commission of Liaoning Provincial Government and the State-Owned Assets Supervision and Administration Commission of the State Council, the transfer of the entire interest of SAIAM and SXI is subject to the granting of a waiver to SXID and SJAI from making an offer for all of the shares of JinBei under Regulation on Acquisitions of Listed Companies by the China Securities Regulatory Commission. Upon completion of the Acquisitions, the Group will be effectively interested in an aggregate of approximately 33.35% of the issued share capital of JinBei.

As at 31st December, 2012 and 2011, the consideration of RMB600 million paid to the shareholders of SAIAM and SXI was recorded as prepayments for a long-term investment. The directors have assessed the fair value of the underlying shares of JinBei and are satisfied that the recoverability of the prepayments is supported by the underlying shares of JinBei.

The directors are currently evaluating market situation and considering potential options for this investment, in light of the Group's latest strategy and future plans.

#### 20. AVAILABLE-FOR-SALE FINANCIAL ASSETS

	The Group		The Company	
	2012 RMB'000	2011 RMB'000		2011 RMB'000
Equity investments				
- Unlisted, at cost	4,138	4,138	_	_
- Listed in Hong Kong, at fair value	15,762	11,196	15,762	11,196
At 31st December,	19,900	15,334	15,762	11,196

The unlisted equity investments are stated at cost less provision for impairment as they do not have a quoted market price in an active market. The directors are of the opinion that the carrying amounts of the unlisted equity investments approximate their fair value. The Group does not intend to dispose of this unlisted equity investment and will hold it for a long term purpose.

The Company's available-for-sale financial assets represent the same equity investment listed in Hong Kong with fair value of RMB15,762,000 (2011: RMB11,196,000) as set out above.

For the year ended 31st December, 2012

### 21. PLEDGED SHORT-TERM BANK DEPOSITS

Pledged short-term bank deposits as at 31st December, 2012 were pledged for the following purposes:

	2012 RMB'000	2011 RMB'000
Issue of bank guaranteed notes to trade creditors (Note)	841,197	969,384
Bank loans granted to JinBei (note 34(a)(i))	213,680	213,680
	1,054,877	1,183,064

Note:

In addition to short-term bank deposits, as at 31st December, 2012, the Group had also pledged bank guaranteed notes receivable from third parties and affiliated companies of approximately RMB204 million (2011: RMB197 million) for issue of bank guaranteed notes and short term bank borrowings.

#### 22. INVENTORIES

	2012	2011
	RMB'000	RMB'000
		_
Raw materials	421,134	262,927
Work-in-progress	150,208	209,315
Finished goods	355,475	318,477
	926,817	790,719
Less: provision for inventories	(88,424)	(53,381)
	838,393	737,338

As at 31st December, 2012, the carrying amount of inventories that were stated at net realisable value amounted to approximately RMB54 million (2011: RMB72 million).

The reconciliation of provision for inventories in the year is as follows:

	2012 RMB'000	2011 RMB'000
At 1st January,	53,381	67,989
Obsolete inventories written off	(206)	_
Provision for the year	45,665	6,925
Reversal for the year	(10,416)	(21,533)
At 31st December,	88,424	53,381

The reversal of provision for inventories represents the reversal for provision previously recognised for inventories that were sold during the year (2011: same).

For the year ended 31st December, 2012

### 23. ACCOUNTS RECEIVABLE

		The Gro	up	The Comp	oany
	Note	2012 RMB'000	2011 RMB'000	2012 RMB'000	2011 RMB'000
Accounts receivable	23(a)	205,462	101,064	_	
Accounts receivable from affiliated companies	34(c)	303,834	344,887	_	
		509,296	445,951	-	_

#### (a) An aging analysis of accounts receivable is set out below:

	2012 RMB'000	2011 RMB'000
Less than six months	196,920	90,145
Six months to one year	3,706	3,599
Above one year but less than two years	1,972	998
Two years or above	23,298	23,286
	225,896	118,028
Less: provision for doubtful debts	(20,434)	(16,964)
	205,462	101,064

A substantial amount of the accounts receivable is denominated in Renminbi. The Group's credit policy is set out in note 4(a).

The movement in allowance for doubtful debts for accounts receivable during the year, including both specific and collective loss components, is as follows:

	2012 RMB'000	2011 RMB'000
At 1st January,	16,964	15,128
Impairment loss recognised	3,470	3,644
Write-back of previously recognised impairment losses	-	(1,808)
At 31st December,	20,434	16,964

The provision for doubtful debts is in respect of accounts receivables that were individually determined to be impaired. These impaired accounts receivable relate to customers that were in financial difficulties and management assessed that the impaired amounts will not be recoverable. Consequently, specific allowance for doubtful debts for the full amounts of each of the impaired receivables was recognised.

For the year ended 31st December, 2012

### 23. ACCOUNTS RECEIVABLE (Cont'd)

### (a) (Cont'd)

The aging analysis of the Group's accounts receivable that are past due but neither individually nor collectively considered to be impaired are as follows:

	2012 RMB'000	2011 RMB'000
Six months to one year	3,706	3,599
Above one year but less than two years	1,972	998
Two years or above	2,864	6,322
	8,542	10,919

Accounts receivable that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. These balances were either settled subsequent to 31st December, 2012 and up to the date of these financial statements or based on past experience, management believes that no impairment allowance is necessary in respect of the remaining unsettled balances as there has not been a significant change in credit quality and balances are still considered fully recoverable.

Receivables that were neither past due nor impaired relate to a large number of diversified customers for whom there was no recent history of default.

The Group does not hold any collateral over the accounts receivable.

### 24. NOTES RECEIVABLE

		The Gro	ир	The Company	
		2012	2011	2012	2011
	Note	RMB'000	RMB'000	RMB'000	RMB'000
Notes receivable	24(a)	258,058	430,398	_	_
Notes receivable from affiliated companies	34(d)	1,044,389	541,411	-	
		1,302,447	971,809	-	_

<sup>(</sup>a) All notes receivable are denominated in Renminbi and are primarily notes received from customers for settlement of accounts receivable balances. As at 31st December, 2012, all notes receivable were guaranteed by established banks in the PRC with maturities of less than six months from 31st December, 2012 (2011: same).

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### 25. OTHER CURRENT ASSETS

		The Gro	ир	The Comp	any
		2012	2011	2012	2011
	Note	RMB'000	RMB'000	RMB'000	RMB'000
Other receivables	25(a)	406,077	462,916	2,727	62,182
Dividend receivable from an affiliated			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	, ,
company	34(e)	76,173	76,173	_	_
Prepayments and other current assets		71,881	166,048	1,357	1,182
Other taxes recoverable		19,570	17,491	_	_
Receivable for disposal of discontinued					
operations	34(g)	494,490	466,500	_	_
Amounts due from affiliated companies	34(f)	749,879	818,416	518,006	512,187
		1,818,070	2,007,544	522,090	575,551
(a)		The Gro	ир	The Comp	any
		2012	2011	2012	2011
		RMB'000	RMB'000	RMB'000	RMB'000
Advance to SAIAM		300,000	300,000	_	_
Receivable for disposal of a subsidiar	v	-	60,000	_	60,000
Others		199,425	192,049	2,727	2,182
		499,425	552,049	2,727	62,182
Less: provision for doubtful debts		(93,348)	(89,133)	2,121 -	02,102
At 31st December,		406,077	462,916	2,727	62,182

All other receivables are denominated in Renminbi. SAIAM will become a subsidiary of the Group after the completion of the acquisition of SAIAM as detailed in note 19. The amount advanced to SAIAM will be settled upon the completion of the acquisition. In view of the substantial assets in JinBei possessed by SAIAM, the management considers the credit risk in recovering this amount is minimal.

The other items in other receivables mainly represent prepayments and deposits paid and advances to employees and other parties. The management considers the credit risks for the balances after the provision of impairment for doubtful debts detailed below to be minimal as these items are considered insignificant in amounts individually, and are recovered very shortly after they are incurred.

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### 25. OTHER CURRENT ASSETS (Cont'd)

### (a) (Cont'd)

The movement in allowance for doubtful debts for other receivables during the year, including both specific and collective loss components, is as follows:

	2012 RMB'000	2011 RMB'000
At 1st January,	89,133	70,792
Impairment loss recognised	6,735	18,467
Write-back of previously recognised impairment losses	(2,520)	_
Disposal of a subsidiary	-	(126)
At 31st December,	93,348	89,133

As at 31st December, 2012, the Group's other receivables of RMB93,348,000 (2011: RMB89,133,000) was individually determined to be impaired. The individual impaired receivables related to debtors that were in financial difficulties and management assessed that the impaired amounts will not be recoverable. Consequently, specific allowance for doubtful debts for the full amounts of the impaired receivables was recognised. The Group does not hold any collateral over the other receivables.

#### 26. ACCOUNTS PAYABLE

		The Group		The Company	
		2012	2011	2012	2011
	Note	RMB'000	RMB'000	RMB'000	RMB'000
Accounts payable	26(a)	1,495,021	1,276,682	_	_
Accounts payable to affiliated companies	34(h)	1,624,972	1,188,856	-	
		3,119,993	2,465,538	-	_

(a) An aging analysis of accounts payable based on the invoice date is set out below:

	2012	2011
	RMB'000	RMB'000
Less than six months	1,341,372	1,151,622
Six months to one year	82,783	63,011
Above one year but less than two years	21,764	20,718
Two years or above	49,102	41,331
	1,495,021	1,276,682

Accounts payable with balances denominated in currencies other than Renminbi are considered not significant. All these amounts are payable within 1 year.

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### 27. NOTES PAYABLE

		The Gro	up	The Comp	any
		2012	2011	2012	2011
	Note	RMB'000	RMB'000	RMB'000	RMB'000
Notes payable		1,691,153	1,764,354	_	_
Notes payable to affiliated companies	34(i)	17,007	26,090	-	
		1,708,160	1,790,444	-	_

#### 28. OTHER CURRENT LIABILITIES

		The Gro	ир	The Comp	any
		2012	2011	2012	2011
	Note	RMB'000	RMB'000	RMB'000	RMB'000
Customer advances		61,796	109,530	_	_
Other payables		456,927	547,940	22,036	2,679
Accrued expenses and					
other current liabilities		52,608	66,884	2,848	3,365
Other taxes payable		98,698	78,905	_	_
Amounts due to affiliated companies 34	34(j)	204,093	184,279	5,265	5,314
		874,122	987,538	30,149	11,358

### 29. SHORT-TERM BANK BORROWINGS

	2012 RMB'000	2011 RMB'000
Secured bank borrowings	84,000	141,070
Unsecured bank borrowings	1,035,000	1,155,560
	1,119,000	1,296,630

All bank borrowings at 31st December, 2012 are interest-bearing at rates ranging from 5.60% to 7.872% per annum (2011: 6.06% to 9.15% per annum) and repayable from 17th January, 2013 to 30th September, 2013.

As at 31st December, 2012, these bank borrowings are secured by the Group's buildings with net book values of approximately RMB48 million and notes receivable of RMB60 million.

As at 31st December, 2011, these bank borrowings are secured by the Group's buildings with net book values of approximately RMB57 million, land lease prepayments with net book values of approximately RMB55 million, machinery and equipment with net book values of approximately RMB52 million and notes receivable of RMB59 million.

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#### 30. DEFERRED TAX ASSETS

The details of movements of recognised deferred tax asset in respect of tax losses are as follows:

	2012 RMB'000	2011 RMB'000
At 1st January,	(50,000)	(99,000)
Charge to profit or loss	50,000	49,000
At 31st December,	-	(50,000)

As it is uncertain as to the recoverability of the deferred tax asset in respect of the tax losses, the amount of RMB50 million is written off.

As at 31st December, 2012, the Group still had unrecognised deferred tax asset in respect of tax losses of RMB3,787 million (2011: RMB3,645 million) which will expire within the following years.

	2012	2011
	RMB'000	RMB'000
		_
Expire in:		
2012	_	4,278
2013	158,321	158,321
2014	3,475,509	3,475,509
2015	_	_
2016	7,232	7,232
2017	145,949	
	3,787,011	3,645,340

In addition, as at 31st December, 2012 the Group also had not recognised deferred tax assets in respect of temporary differences of RMB658 million (2011: RMB583 million) for the reason that it is uncertain as to their recoverability.

### 31. RETIREMENT PLAN AND EMPLOYEES' BENEFITS

As stipulated by the regulations of the PRC, the Group participates in various defined contribution retirement plans organised by municipal and provincial governments for its employees. The Group is required to make contributions to the retirement plans at rates ranging from 12% to 22% (2011: 12% to 22%) of salaries, bonuses and certain allowances of the employees. A member of the plan is entitled to a pension equal to a fixed proportion of the salary prevailing at the member's retirement date. The Group has no other material obligation for the payment of pension benefits associated with these plans beyond the annual contributions described above.

The Group's Hong Kong employees are covered by the mandatory provident fund which is managed by an independent trustee. The Group and its Hong Kong employees each makes monthly mandatory contributions to the scheme at 5% (2011: 5%) of the employees' salary with the maximum amount of HK\$1,250 (2011: HK\$1,000) by the Group and the employees per month. The retirement benefit scheme cost charged to profit or loss represents contributions payable by the Group to the fund.

The Group's contributions for staff in Hong Kong and the PRC for the year ended 31st December, 2012 were approximately RMB50.5 million (2011: RMB38.9 million).

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### 32. SHARE CAPITAL AND SHARE OPTIONS

### (a) Share capital

	2012		2011	2011	
	Number		Number		
	of shares	Amount	of shares	Amount	
	'000	'000	'000	'000	
Authorised:					
Ordinary shares at par value of US\$0.01 each					
As at 1st January, and 31st December,	8,000,000	US\$80,000	8,000,000	US\$80,000	
Issued and fully paid:					
Ordinary shares at par value of US\$0.01 each					
As at 1st January,	5,010,769	RMB394,931	4,993,969	RMB393,857	
Issue of new shares by exercising share options	15,000	RMB946	16,800	RMB1,074	
As at 31st December,	5,025,769	RMB395,877	5,010,769	RMB394,931	

During 5th January, 2012 to 10th May, 2012, an aggregate of 15,000,000 ordinary shares with a par value of US\$0.01 each were issued as a result of exercise of 15,000,000 share options granted under the Share Option Scheme (see (c) below) at an aggregate consideration of approximately RMB5,312,000 (equivalent to HK\$6,570,000), of which RMB6,664,000 was credited to the share premium account and RMB2,298,000 was debited to the share option reserve.

#### (b) Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, by pricing products and services commensurate with the level of risk and by securing access to financing at a reasonable cost.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher shareholder returns that might be possible with higher levels of borrowings and the advantages securely afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions, including adjustments to the amount of dividends paid to shareholders, issue of new shares and return of capital to shareholders, etc.

Management monitors its capital structure on the basis of debt-to-equity ratio. For this purpose, the Group defines debts as the sum of all short-term debts and long-term debts, including bank borrowings, notes payable for financing purpose and amounts due to affiliated companies. As at 31st December, 2012, the Group's debt-to-equity ratio was 24.05% (2011: 34.71%).

For the year ended 31st December, 2012

### 32. SHARE CAPITAL AND SHARE OPTIONS (Cont'd)

#### (b) Capital management (Cont'd)

The debts-to-equity ratio at the reporting date was:

	The Group		The Company	
	As at 31st	As at 31st	As at 31st	As at 31st
	December,	December,	December,	December,
	2012	2011	2012	2011
	RMB'000	RMB'000	RMB'000	RMB'000
Short-term bank borrowings	1,119,000	1,296,630	_	_
Amounts due to affiliated companies	204,093	184,279	5,265	5,314
Notes payable for financing purpose	888,697	683,758	-	
Total debts	2,211,790	2,164,667	5,265	5,314
Total equity	9,198,472	6,237,187	4,826,160	4,866,992
Debts-to-equity ratio	24.05%	34.71%	0.11%	0.11%

#### (c) Share options

The Company

On 11th November, 2008, the Company adopted a share option scheme ("Share Option Scheme").

The terms of the Share Option Scheme allows for the Company's board of directors to grant options to the participants (including the Group's employees, non-executive directors, suppliers and customers, etc.) to subscribe for the Company's shares at a price which should not be lower than the higher of:

- the closing price of the shares on the Stock Exchange as stated in Stock Exchange's quotation sheet on the date of grant, which must be a trading date;
- (ii) the average closing price of the shares on the Stock Exchange as stated in Stock Exchange's quotation sheets for the five trading days immediately preceding the date of grant; and
- (iii) the nominal value of the shares.

In addition, the Share Option Scheme refines the scope of participants such that directors are provided with flexibility in granting options to persons who have contributed or may contribute to the development and growth of the Group and any entity in which the Group holds any equity interest (the "Invested Entity"). In addition, the Share Option Scheme clarifies the circumstances under which options granted to non-employees of the Group or Invested Entities will lapse.

For the year ended 31st December, 2012

### 32. SHARE CAPITAL AND SHARE OPTIONS (Cont'd)

### (c) Share options (Cont'd)

The Company (Cont'd)

Details of movements of share options granted under the Share Option Scheme, all with exercise price at HK\$0.438 and exercisable from 22nd December, 2008 to 21st December, 2018, during the year are as follows:

	2012 Options	2011 Options
At let Ionuage	36,000,000	50,000,000
At 1st January, Exercised during the year	(15,000,000)	(14,000,000)
At 31st December,	21,000,000	36,000,000

The weighted average share price for share options exercised during the year at the date of exercise was HK\$8.56 (2011: HK\$8.11).

The weighted average remaining contractual life of the share options granted under the Share Option Scheme outstanding as at 31st December, 2012 was approximately 5.58 years (2011: 6.58 years).

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#### 33. RESERVES

The Group

	Hedging Reserve RMB'000 (Note d)	Share premium RMB'000	Investment revaluation reserve RMB'000	Cumulative translation adjustment reserve RMB'000	Difference arising from acquisition of non- controlling interests RMB'000	Dedicated capital RMB'000 (Note a)	Share options reserve RMB'000	Capital reserve RMB'000 (Note b)	Retained earnings RMB'000 (Note c)	Total RMB'000
At 1st January, 2011	65,509	2,449,520	13,145	39,179	_	222,289	7,843	120,000	3,013,984	5,931,469
Disposal of a subsidiary Acquisition of additional interests in a subsidiary	-	-	-	-	-	(10,100)	-	-	10,100	-
without a change in control	-	-	-	-	(537,584)	-	-	-	-	(537,584)
Issue of new shares by exercise of share options	_	10,501	_	_	_	_	(2,144)	_	_	8,357
Transfer to dedicated capital	_	_	_	_	_	2,200	_	_	(2,200)	_
Total comprehensive income	(606,713)	_	(13,444)				_	-	1,812,286	1,192,129
At 31st December, 2011	(541,204)	2,460,021	(299)	39,179	(537,584)	214,389	5,699	120,000	4,834,170	6,594,371
At 1st January, 2012 Issue of new shares by	(541,204)	2,460,021	(299)	39,179	(537,584)	214,389	5,699	120,000	4,834,170	6,594,371
exercise of share options	_	6,664	_	_	_	_	(2,298)	_	_	4,366
Transfer to dedicated capital	-	-	-	-	-	1,069	_	-	(1,069)	-
Total comprehensive income	714,364	-	4,566	_		-		-	2,301,022	3,019,952
At 31st December, 2012	173,160	2,466,685	4,267	39,179	(537,584)	215,458	3,401	120,000	7,134,123	9,618,689

- (a) As stipulated by the relevant laws and regulations for foreign-invested enterprises in the PRC, the Company's subsidiaries are required to maintain discretionary dedicated capital, which includes a general reserve fund, an enterprise expansion fund and a staff welfare and incentive bonus fund. The dedicated capital is to be appropriated from statutory net profit as stipulated by statute or by the board of directors of respective subsidiaries and recorded as a component of shareholders' equity. For the year ended 31st December, 2012, appropriations of approximately RMB1.1 million (2011: RMB2.2 million) to the general reserve fund were made by subsidiaries of the Company and no appropriation to the enterprise expansion fund was made by the subsidiaries (2011: same). As no appropriation for the staff welfare and incentive bonus fund is allowed under HKFRSs, the respective amounts were charged to the profit or loss in the Group's financial statements.
- (b) In 2003, as approved by the board of directors of Xing Yuan Dong in accordance with the relevant laws and regulations, dedicated capital of Xing Yuan Dong amounting to RMB120 million was released for capitalisation of paid up registered capital. Such release of dedicated capital is credited to the capital reserve.
- (c) Distributions received from the Company's subsidiaries in the PRC with accumulated distributable profits are denominated in U.S. Dollar and are translated at the prevailing unified exchange rate in the PRC. Total accumulated distributable profits of these subsidiaries under HKFRSs as at 31st December, 2012 amounted to approximately RMB6,975.3 million (2011: RMB4,558.1 million). The distributable profits of subsidiaries under generally accepted accounting principles in the PRC are different from the amounts reported under HKFRSs.
- (d) Hedging reserve represents the Group's share of the hedging reserve in the equity of a jointly controlled entity. Where a derivative financial instrument is designated as a hedge of the variability in cash flows of a recognised asset or liability or a highly probable forecast transaction or the foreign currency risk of a committed future transaction, the effective portion of any gains or losses on remeasurement of the derivative financial instrument to fair value are recognised in other comprehensive income and accumulated separately in equity in the hedging reserve.

For the year ended 31st December, 2012

### 33. RESERVES (Cont'd)

### The Company

	Share premium RMB'000	Investment revaluation reserve RMB'000	Cumulative translation adjustments reserve RMB'000	Share option reserve RMB'000	Retained earnings RMB'000	Total RMB'000
As at 1st January, 2011	2,449,520	13,145	39,179	7,843	2,095,299	4,604,986
Issue of new shares by exercise of	, ,,	,		.,.	,,	,,
share options	10,501	_	_	(2,144)	_	8,357
Total comprehensive loss	_	(13,444)	_	_	(127,838)	(141,282)
As at 31st December, 2011	2,460,021	(299)	39,179	5,699	1,967,461	4,472,061
As at 1st January, 2012	2,460,021	(299)	39,179	5,699	1,967,461	4,472,061
Issue of new shares by exercise of						
share options	6,664	_	-	(2,298)	-	4,366
Total comprehensive loss	_	4,566	_		(50,710)	(46,144)
As at 31st December, 2012	2,466,685	4,267	39,179	3,401	1,916,751	4,430,283

The directors consider that the Company had approximately RMB1,955.9 million (2011: RMB2,006.6 million) available for distribution to shareholders.

#### 34. CONNECTED AND RELATED PARTY TRANSACTIONS

Related parties include those parties that have the ability to control the other party or exercise significant influence in making financial and operating decisions. Parties are also considered to be related if they are subject to common control. The Group is subject to the control of the PRC Government.

In accordance with HKAS24 "Related Party Disclosures", other state-owned enterprises and their subsidiaries, directly or indirectly controlled by the PRC Government ("government-related entities") are regarded as related parties of the Group.

For the related party transactions disclosure purpose, an affiliated company is a company in which one or more of the directors or substantial shareholders of the Company have direct or indirect beneficial interests in the company or are in a position to exercise significant influence over the company, including jointly controlled entities and associates of the Group. Parties are also considered to be affiliated if they are subject to common control or common significant influence.

In addition to the related party information shown elsewhere in the consolidated financial statements, the following is a summary of significant related party transactions entered into in the ordinary and usual course of business and balances between the Group and its related parties, including other government-related entities.

During the year, the Group had significant transactions and balances with the following related parties, some of which are also deemed to be connected persons pursuant to the Listing Rules.

For the year ended 31st December, 2012

### 34. CONNECTED AND RELATED PARTY TRANSACTIONS (Cont'd)

#### Name and relationship

Name	Relationship
Huachen	Major shareholder of the Company
JinBei	A shareholder of Shenyang Automotive
Shanghai Shenhua	Common directorship of a director of the Company
Brilliance Holdings Limited ("BHL")	Common directorship of a director of the Company

Huachen and JinBei are government-related entities, and are connected persons of the Company under the Listing Rules, with which the Group has material transactions.

(a) The related party transactions in respect of items listed below also constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules. Particulars of the connected transactions and continuing connected transactions are detailed in the Report of the Directors.

	2012	2011
	RMB'000	RMB'000
Sales of goods:		
<ul> <li>Affiliated companies of JinBei</li> </ul>	3,624	6,066
- Huachen and its affiliated companies	353,756	743,259
Purchases of goods:		
- Affiliated companies of JinBei	548,448	550,470
- Huachen and its affiliated company	725,859	728,019
Sub-contracting charges to:		
- Huachen and its affiliated company	24,836	44,858

- (i) On 11th November, 2011, a member of the Group and JinBei entered into an agreement for the provision of cross guarantees in respect of each other's banking facilities in the maximum amount of RMB600 million (2011: RMB600 million) from 1st January, 2012 to 31st December, 2012. As at 31st December, 2012, RMB578.5 million (2011: RMB446.5 million) of these guarantees was drawn by JinBei for its revolving bank loans together with the support of the pledge of the Group's bank deposits of RMB214 million (2011: RMB214 million). On 8th November, 2012, an agreement was entered into by both parties to provide the same cross guarantee to each other from 1st January, 2013 to 31st December, 2013.
- (ii) On 11th November, 2011, a member of the Group and Huachen entered into an agreement for the provision of cross guarantees in respect of each other's banking facilities in the maximum amount of RMB1,500 million (2011: RMB1,500 million) from 1st January, 2012 to 31st December, 2012. As at 31st December, 2012, none (2011: RMB465 million) of these guarantees was drawn by Huachen for its revolving bank loans.

For the year ended 31st December, 2012

### 34. CONNECTED AND RELATED PARTY TRANSACTIONS (Cont'd)

(b) In addition to the above, the Group also had the following material related party transactions which were not considered as continuing connected transactions/connected transactions under the Main Board Listing Rules. Details of such transactions are set out below:

	2012	2011
	RMB'000	RMB'000
Sales of goods:		
- Shanghai Shenhua and its affiliated companies	3,479,818	2,618,434
- Jointly controlled entities	56,962	45,437
- Associates	82,280	84,468
Purchases of goods:		
- An affiliated company of BHL	_	9,598
- Jointly controlled entities	744,949	656,102
- Associates	107,239	235,000
- An affiliated company of Shanghai Shenhua	4,790	3,470
– An affiliated company of the joint venture partner of Xinguang Brilliance	_	4
Other transactions:		
Interest to a jointly controlled entity	_	5,877
Interest from an affiliated company of a shareholder of a jointly controlled entity	8,365	3,389
Operating lease rental on land and buildings charged by:		
- Huachen	4,954	2,000
- Shanghai Shenhua	593	597
Operating lease rental from Huachen	-	2,300

The above sale and purchase transactions were carried out after negotiations between the Group and the affiliated companies in the ordinary course of business and on the basis of estimated market value as determined by the directors.

In addition, the Group had provided a corporate guarantee in the maximum amount of RMB100 million (2011: RMB60 million) from 1st January, 2012 to 31st December, 2012 for revolving bank loans and bank guaranteed notes to Shanghai Shenhua. As at 31st December, 2012, RMB60 million (2011: RMB60 million) of this corporate guarantee utilised by Shanghai Shenhua.

Write-back of previously recognised impairment losses

At 31st December,

For the year ended 31st December, 2012

### 34. CONNECTED AND RELATED PARTY TRANSACTIONS (Cont'd)

(c) As at 31st December, 2012, the Group's accounts receivable from affiliated companies consisted of the following:

	2012	2011
	RMB'000	RMB'000
Accounts receivable from related parties:		
Shanghai Shenhua and its affiliated companies	11,210	10,416
- Affiliated companies of JinBei	21,382	19,311
Huachen and its affiliated companies	270,385	309,511
- Associates	7,092	12,217
- Jointly controlled entities	15,153	14,820
	325,222	366,275
Less: provision for doubtful debts	(21,388)	(21,388)
	303,834	344,887
(i) The movement in allowance for doubtful debts for accounts receivable	e from affiliated companies is as follows	:
	2012	2011
	RMB'000	RMB'000
A4 1-4 I	01 000	97 077
At 1st January,	21,388	27,677

(ii) The Group's credit policy is that credit is offered to affiliated companies following financial assessment and an established payment record. These affiliated companies are generally required to settle 25% to 33% of the previous month's ending balances. The aging analysis of amounts due from affiliated companies is as follows:

(6,289)

21,388

21,388

	2012 RMB'000	2011 RMB'000
Less than six months	158,734	177,271
Six months to one year	29,216	75,697
Above one year but less than two years	70,105	88,359
Two years or above	67,167	24,948
	325,222	366,275

For the year ended 31st December, 2012

### 34. CONNECTED AND RELATED PARTY TRANSACTIONS (Cont'd)

#### (c) (Cont'd)

#### (ii) (Cont'd)

The aging analysis of the Group's accounts receivable from affiliated companies that are past due but are neither individually nor collectively considered to be impaired are as follows:

	2012	2011
	RMB'000	RMB'000
Six months to one year	29,216	75,697
Above one year but less than two years	70,105	88,359
Two years or above	45,779	3,561
	145,100	167,617

As at 31st December, 2012, the Group's accounts receivable from affiliated companies of RMB21,388,000 (2011: RMB21,388,000) was individually determined to be impaired. The individually impaired accounts receivable from affiliated companies related to affiliated companies which failed to settle the outstanding balances in full and management assessed that the impaired amounts will not be recoverable. Consequently, specific allowance for doubtful debts of full amounts of the impaired receivables was recognised.

The remaining past due accounts receivable from affiliated companies which are not impaired relate to a number of other affiliated companies which have been repaying the Group but at a slow pace. As they are still settling the outstanding balances, management believes that no impairment allowance is necessary in respect of these balances.

Receivables that were neither past due nor impaired relate to a large number of diversified customers for whom there was no recent history of default.

The Group does not hold any collateral over the accounts receivable from affiliated companies.

(d) As at 31st December, 2012, the Group's notes receivable from affiliated companies arising from trading activities consisted of the following:

	2012 RMB'000	2011 RMB'000
Notes receivable from related parties:		
- Affiliated companies of JinBei	8,884	1,694
- Shanghai Shenhua and its affiliated companies	887,159	496,117
- Associates	55,357	-
- A jointly controlled entity	15.740	500
Huachen and its affiliated company	77,099	43,100
- Other affiliated company	150	
	1,044,389	541,411

All notes receivable from affiliated companies are guaranteed by established banks in the PRC and have maturities of six months or less from 31st December, 2012 (2011: same).

For the year ended 31st December, 2012

### 34. CONNECTED AND RELATED PARTY TRANSACTIONS (Cont'd)

- (e) As at 31st December, 2012, the Group's dividend receivable from an affiliated company represents dividend receivable from a jointly controlled entity (2011: same).
- (f) As at 31st December, 2012, the amounts due from affiliated companies consisted of:

	The Group		The Comp	any
	2012	2011	2012	2011
	RMB'000	RMB'000	RMB'000	RMB'000
Amounts due from related parties				
<ul> <li>Jointly controlled entities</li> </ul>	47,272	153,818	16,157	16,288
– An associate	292,884	302,884	196,884	196,884
- Affiliated companies of BHL	_	310,605	_	_
– Shanghai Shenhua	14,046	14,153	_	_
- Huachen and its affiliated companies	52,686	4,123	_	_
– Xinhua Investment	304,965	299,015	304,965	299,015
- JinBei and its affiliated companies	54,001	67,025	_	
	765,854	1,151,623	518,006	512,187
Less: provision for doubtful debts	(15,975)	(333,207)	_	
	749,879	818,416	518,006	512,187

Amounts due from affiliated companies are unsecured and repayable on demand, except for the amount due from Xinhua Investment, a joint venture shareholder of Power Xinchen, which is secured by all assets of Xinhua Investment, interest-bearing at 3% per annum and repayable in October, 2013.

The movement in allowance for doubtful debts for the above amounts is as follows:

	2012	2011
	RMB'000	RMB'000
At 1st January,	333,207	305,218
Impairment losses	-	29,198
Uncollectible amounts written off	(317,232)	_
Write-back of previously recognised impairment losses	-	(1,209)
At 31st December,	15,975	333,207

After the provision for amounts long overdue from affiliated companies, the unprovided balances are either from affiliated companies which had made repayments during the year or up to the date of these financial statements, or those that management has assessed to be financially sound and are capable of repaying. Accordingly, the management believes that no impairment allowance is necessary in respect of these balances. The Group does not hold any collateral over the advances to affiliated companies.

For the year ended 31st December, 2012

### 34. CONNECTED AND RELATED PARTY TRANSACTIONS (Cont'd)

#### (f) (Cont'd)

The aging analysis of the Group's other receivables from affiliated companies that are past due but are neither individually nor collectively considered to be impaired are as follows:

	2012 RMB'000	2011 RMB'000
Six months to one year	10,223	16,743
Above one year but less than two years	319,171	106,217
Two years or above	293,134	197,946
	622,528	320,906

(g) In 2009, the Group disposed of its Zhonghua sedan business to Huachen for a consideration of approximately RMB494,490,000. Pursuant to a settlement agreement dated 29th January, 2013 entered into between the Group and Huachen, the amount was settled by offsetting the amounts due by the Group to Huachen on the same date.

With an imputed interest rate of 6%, this receivable is discounted at the present value of RMB494,490,000 (2011: RMB466,500,000).

(h) As at 31st December, 2012, the Group's accounts payable to affiliated companies arising from trading activities consisted of the following:

	2012	2011
	RMB'000	RMB'000
Due to related parties:		
- Associates	40,703	37,749
<ul> <li>Jointly controlled entities</li> </ul>	480,655	391,240
- Huachen and its affiliated company	744,433	314,450
<ul> <li>An affiliated company of BHL</li> </ul>	34,010	34,041
- Shanghai Shenhua and its affiliated companies	36,143	164,394
- Affiliated companies of JinBei	288,964	246,973
- Other affiliated companies	64	9
	1,624,972	1,188,856

The accounts payable to affiliated companies are unsecured and non-interest bearing. Accounts payable to affiliated companies are generally settled on a monthly basis at 25% to 33% of the previous month's ending balance. The aging analysis of accounts payable to affiliated companies is as follows:

	2012 RMB'000	2011 RMB'000
Less than six months	1,085,941	1,130,665
Six months to one year	190,705	47,871
Above one year but less than two years	338,539	7,545
Two years or above	9,787	2,775
	1,624,972	1,188,856

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### 34. CONNECTED AND RELATED PARTY TRANSACTIONS (Cont'd)

(i) As at 31st December, 2012, the Group's notes payable to affiliated companies arising from trading activities consisted of the following:

	2012 RMB'000	2011 RMB'000
Notes payable to related parties:		
- Affiliated companies of JinBei	15,807	14,195
- An associate	1,200	1,803
- Jointly controlled entities		10,092
	17,007	26,090
	2012 RMB'000	2011 RMB'000
Amounts due to related parties:		
- Associates	113,352	112,241
– A jointly controlled entity	_	16
- Huachen and its affiliated companies	57,669	57,464
- Affiliated companies of BHL	28,165	10,734
- Affiliated companies of Shanghai Shenhua	3,906	2,902
– JinBei and its affiliates	979	922
- Other affiliated company	22	

As at 31st December 2012, the amounts due to affiliated companies by the Company represent RMB5,265,000 (2011: RMB5,314,000) due to an affiliated company of BHL.

Amounts due to affiliated companies by the Group and the Company are unsecured, non-interest bearing and repayable on demand.

- (k) Pursuant to a trademark license agreement, JinBei granted Shenyang Automotive the right to use the JinBei trademark on its products and marketing materials indefinitely.
- (l) Compensation benefits to key management personnel are as follows:

	2012	2011
	RMB'000	RMB'000
	'	
Short-term employee benefits	17,471	31,703

For the year ended 31st December, 2012

### 34. CONNECTED AND RELATED PARTY TRANSACTIONS (Cont'd)

#### (m) Transactions and balances with other government-related entities in the PRC

The Group operates in an economic environment predominated by government-related entities. During the year, the Group had entered into various transactions with government-related entities including, but not limited to, sales of minibuses and automotive components, purchases of raw materials and automotive components, and utilities services.

The directors consider that transactions with other government-related entities are activities in the ordinary course of the Group's business, and that the dealings of the Group have not been significantly or unduly affected by the fact that the Group and other government-related entities are ultimately controlled or owned by the PRC Government. The Group has also established pricing policies for products and services, and such pricing policies do not depend on whether or not the customers are government-related entities. Having due regard to the substance of the relationships, the directors are of the opinion that none of these transactions are material related party transactions that require separate disclosure except for the transactions with government-related entities as disclosed above and majority parts of bank balances, short-term and pledged short-term deposits with and bank borrowings from state-owned financial institutions. The directors are of the opinion that such transactions were conducted in the ordinary course of business and in accordance with normal commercial terms.

#### 35. CASH USED IN OPERATIONS

	2012	
	RMB'000	RMB'000
Profit before income tax expense	2,294,607	1,949,412
Share of results of:	_,_0 1,001	1,010,111
- Jointly controlled entities	(2,433,844)	(1,842,465)
- Associates	(91,973)	(69,418)
Interest income	(74,343)	(76,148)
Interest expenses	174,306	193,543
Gain on disposal of a subsidiary		(382)
Loss on deemed disposal of a jointly controlled entity	_	22,951
Write-back of provision for inventories sold	(10,416)	(21,533)
Depreciation of property, plant and equipment	99,468	105,387
Amortisation of intangible assets	39,234	29,638
Impairment loss on intangible assets	20,699	_
Amortisation of land lease prepayments	1,458	2,537
Loss (Gain) on disposal of property, plant and equipment	1,066	(852)
Deferred income	(400)	(400)
Write-back of provision for doubtful debts	(2,520)	(9,306)
Provision for inventories	45,665	6,925
Provision for doubtful debts on:		
- Accounts receivable	3,470	3,644
- Other receivables	6,735	18,467
- Amounts due from affiliated companies	-	29,198
(Increase) Decrease in inventories	(145,423)	11,773
(Increase) Decrease in accounts receivable	(66,815)	400,953
Increase in notes receivable	(330,638)	(1,401)
Decrease in other current assets	67,547	165,179
Increase accounts payable	654,455	133,925
Decrease in notes payable	(287,222)	(1,337,563)
Decrease in other current liabilities	(9,861)	(373,839)
Cash used in operations	(44,745)	(659,775)

For the year ended 31st December, 2012

### 36. COMMITMENTS

#### (a) Capital commitments

	2012 RMB'000	
Contracted but not provided for:		
<ul> <li>Construction projects</li> </ul>	13,220	16,204
- Acquisition of plant and machinery	350,858	100,834
- Others	12,562	18,551
	376,640	135,589
Authorised but not contracted for:		
- Construction projects and acquisition of plant and machinery	279,772	103,495

#### (b) Operating lease commitments

As at 31st December, 2012, the Group had future aggregate minimum lease payments under non-cancellable operating leases in respect of leased properties as follows:

	2012 RMB'000	2011 RMB'000
Within one year	27,578	18,972
In the second to fifth years inclusive	42,354	39,085
Over five years	18,970	24,749
	88,902	82,806

### 37. SUBSEQUENT EVENT

As disclosed in note 18, on 13th March, 2013, the shares of Power Xinchen, the then jointly controlled entity of the Company, were listed on the Main Board of the Stock Exchange with 313,400,000 new shares offered to and subscribed by the public. Following the listing of Power Xinchen, the Company's effective equity interest in Power Xinchen decreased from 42.544% to 31.908%. The Company's effective equity interest in Power Xinchen may further decrease subject to the exercise of an over-allotment option granted by Power Xinchen which requires Power Xinchen to allot and issue up to 47,010,000 additional shares (as detailed in the prospectus dated 28th February, 2013 of Power Xinchen).

#### 38. APPROVAL OF FINANCIAL STATEMENTS

The consolidated financial statements set out on pages 42 to 112 were approved and authorised for issue by the board of directors on 27th March, 2013.