## TAN CHONG INTERNATIONAL LIMITED Annual Report 2012 Stock Code: 693





## **Enclosures**

Proposed General Mandates to Issue Shares and Repurchase Shares, Re-election of Directors and Proposed Adoption of Chinese Name as Secondary Name **1** Notice of Annual General Meeting **10** Form of Proxy



THE GROUP'S PROFIT ATTRIBUTABLE TO SHAREHOLDERS FOR THE FINANCIAL YEAR 2012 WAS HK\$1,078 MILLION.

# TABLE OF CONTENTS

- **03** Management Discussion and Analysis
- 04 Corporate Governance Report
- 09 Corporate Information
- **10** Directors and Senior Management Profile
- **14** Corporate Structure
- **16** Financial Highlights
- 17 Directors' Report
- 22 Independent Auditor's Report
- 23 Consolidated Income Statement

24 Consolidated Statement of Comprehensive Income

NISSAN

15

- 25 Consolidated Balance Sheet
- 27 Balance Sheet
- 28 Consolidated Statement of Changes in Equity
- **30** Consolidated Cash Flow Statement
- 32 Notes to the Financial Statements
- 80 Financial Summary
- 81 Group Properties

DIVIDEND PAYMENT IS EXPECTED TO BE INCREASED FROM HK\$141 MILLION IN YEAR 2011 TO HK\$181 MILLION FOR 2012, AN INCREASE OF 28% YEAR ON YEAR.

XV-5722

02

### RESULTS

The Group's profit attributable to shareholders for the financial year 2012 was HK\$1,078 million. Contribution to consolidated profit attributable to shareholders from the increase in fair values of listed securities and revaluation gain on investment properties amounted to HK\$574.5 million and HK\$271.7 million respectively. The increase in profit attributable to shareholders was therefore derived mainly from investments. Concurrently, distribution and administrative costs also increased substantially due mainly to rapid expansion of our regional marketing and distribution footprints.

#### FINANCE

Dividend payment is expected to be increased from HK\$141 million in year 2011 to HK\$181 million for 2012, an increase of 28% year on year. Consolidated NTA (net tangible assets) year on year rose from HK\$4.01 to HK\$4.66 per share.

#### SINGAPORE

The higher cost of COE (Certificates of Entitlement) and the strong Japanese Yen during most of 2012 reduced our price competitiveness in Japanese passenger cars and consequently sales were lower than the previous year. Our Nissan commercial vehicles, however, maintained sales leadership locally from a fortuitous combination of product suitability and lower import tax rate for such vehicles.

Property rentals were better in the year as our service apartments at Wilby Central were fully operational and rent rates improved.

#### THAILAND

The Thailand economy improved over the year and our truck sales enjoyed better sales. Our truck assembly also resumed at planned rates in latter half of the year when key components supplied from Japan were restored to previous levels before being affected by the tsunami in 2011. Forklift leasing and sales improved in tandem with the better economic performance of the country.

#### **CHINA**

Car sales in China, particularly Japanese cars, were dampened in the latter part of 2012 largely through poor buyers sentiment caused by the Sino-Japanese rhetoric over territorial sovereignty. Sales however have recovered since December 2012. Fuji Heavy Industries ("FHI") has introduced a new distribution policy in China but we will continue to be primary dealers in the key cities of Guangzhou and Hunan provinces. Our Xiamen seat factory in China is producing at near full capacity but Nanjing Seat Plant is still gearing up from pre-production stage to final start of production in May 2013. The factory has received the quality certification TS 16949 from authorized national agencies to certify manufacturing meeting China and international standards.

### **PROSPECTS**

The Group has embarked on assembly of the latest Subaru XV model in Malaysia through a contract manufacturing arrangement. This project was fast-tracked by our technical team in cooperation with FHI engineers and production quality status was certified by the factory designers of the vehicle by the end of 2012. This project will significantly expand our sales throughout ASEAN arising from the Asean Free Trade Agreement (AFTA) that allows for import concessions and will price our cars more competitively than we hitherto enjoy. The Board expects this new development in local production of passenger vehicles will contribute to better vehicle sales performance. Barring unforeseen circumstances, all other key subsidiaries are expected to perform satisfactorily in 2013.



## **CORPORATE GOVERNANCE REPORT**

The Board of Directors (the "Board") of Tan Chong International Limited (the "Company") is committed to the observance of good corporate governance to protect the interests and rights of shareholders and the financial performance of the Company and its subsidiaries (collectively the "Group"). The Board has adopted the Code on Corporate Governance Practices ("CG Code") which was formerly set out in Appendix 14 to the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and the Corporate Governance Code which is the revised edition of the CG Code taking effect from 1 April 2012 (the "Revised CG Code") that form part of the disclosure requirement under the Listing Rules. Throughout the year under review, the Company has complied with all of the code provisions set out in the CG Code for the period from 1 January 2012 up to 31 March 2012 and the Revised CG Code for the period from 1 April 2012 to 31 December 2012, except as set out below. Where applicable various self-regulatory and monitoring measures were adopted for effective corporate governance practice.

## MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted and implemented the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") set out in Appendix 10 of the Listing Rules on dealing in securities. This has been made known to all the directors of the Company and each director has confirmed in writing that he or she has observed the Model Code for year 2012. The Group has its own in-house mechanism to guide its directors and relevant employees regarding dealing in the Company's securities including reminders on the law regarding insider trading.

### **BOARD OF DIRECTORS**

The Board comprises nine directors, consisting of five executive directors, and four independent non-executive directors. As the independent non-executive directors made up at least one-third of the Board, the current Board size is considered appropriate with regard to the nature and scope of the Group's operations. The Board members bring with them a wealth of knowledge, expertise and experience to contribute valuable direction and insight to the Group. The relationships among the members of the Board are disclosed under Directors Profile on page 10.

The Board, which meets at least four times a year, manages the business and affairs of the Group, approves the Group's corporate and strategic direction, appoints directors and key personnel, approves annual budgets and major funding and investment proposals, and reviews the financial performance of the Group.

For effective management, certain functions have been delegated to various board committees, each of which has its own written terms of reference and whose actions are reported to and monitored by the Board.

The Company has internal guidelines in regard to matters that require Board approval. Material transactions that need Board approval are as follows:

- a. approval of interim results announcement;
- b. approval of annual results and accounts;

04

c. declaration of interim dividends and proposal of final dividends;

- d. convening of shareholders' meeting;
- e. approval of corporate strategy;
- f. authorization of merger and acquisition transactions; and
- g. authorization of major transactions.

Each member of the Board participated in continuous professional development in the form of directors' training session which was arranged by the Company, to ensure that their contribution to the Board remains informed and relevant. Each director has provided their record of training to the Company.

## INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received annual confirmation from each of the independent non-executive directors concerning their independence except for Mr. Ng Kim Tuck ("Mr. Ng") who cannot satisfy Rule 3.13(7) of the Listing Rules. Although Mr. Ng has been a non-executive director of the Company from 1 June 2011 to 9 July 2012 prior to his re-designation as an independent non-executive director with effect from 10 July 2012, the Board is satisfied that Mr. Ng is independent from the Company for the following reasons:

- save as being a non-executive director of the Company, Mr. Ng:
  - (a) does not hold any other position(s) within the Group;
  - (b) is not a connected person (as defined under the Listing Rules) of the Company and is independent from its connected persons;
  - (c) has confirmed his independence as regards each of the factors referred to in Rule 3.13(1) to (6) and (8) of the Listing Rules; and
- (2) Mr. Ng does not have any interest or short position in the shares, underlying shares or debentures of the Company or any of its associated corporation(s) within the meaning of Part XV of the Securities and Future Ordinance (Chapter 571 of the Laws of Hong Kong).

The Board believes that Mr. Ng is able to exercise his professional judgment and draw upon his extensive knowledge in accounting, finance and corporate governance matters for the benefit of the Company and its shareholders as a whole, in particular, the independent shareholders.

In light of the above, notwithstanding Mr. Ng's relationship with the Company as a non-executive director prior to his redesignation as an independent non-executive director of the Company, the Board is in the opinion that Mr. Ng's current connection with the Company will not affect his independence as an independent non-executive director and he will be able to carry out his duties as an independent non-executive director impartially and independently.

#### **BOARD MEETING**

The Board meets at approximately quarterly intervals. Ad hoc meetings are also convened to deliberate on urgent substantive matters. Participation by means of telephone or video conference at board meetings are allowed under the Company's Bye-laws. The number of board meetings held in the year as well as the attendance of each Board member at those meetings and meetings of the various Board committees are disclosed below:

	Board of Directors Meeting		Committee		Comr	Nomination Committee Meeting		Audit Committee Meeting		Non-Executive Directors Meeting	
	Position	No. attended/ held	Position	No. attended/ held	Position	No. attended/ held	Position	No. attended/ held	Position	No. attended/ held	No. attended/ held
Executive Director											
Mr. Tan Eng Soon	С	4/4	-	-	-	-	-	-	С	1/1	1/1
Mr. Joseph Ong Yong Loke	Μ	3/4	-	-	-	-	-	-	-	-	1/1
Mr. Tan Kheng Leong	Μ	4/4	-	-	-	-	-	-	-	-	1/1
Mdm. Sng Chiew Huat	Μ	4/4	-	-	-	-	-	-	-	-	1/1
Mr. Glenn Tan Chun Hong	Μ	4/4	-	-	-	-	-	-	-	-	1/1
Independent Non-executive	Director										
Mr. Lee Han Yang	Μ	4/4	С	2/2	С	1/1	С	3/3	М	1/1	1/1
Mr. Masatoshi Matsuo	Μ	4/4	-	-	Μ	1/1	Μ	3/3	М	1/1	1/1
Mr. Tan Ngiap Joo	Μ	4/4	Μ	2/2	-	-	Μ	3/3	Μ	1/1	1/1
Mr. Ng Kim Tuck <sup>(1)</sup>	Μ	4/4	-	-	-	-	Μ	3/3	Μ	1/1	1/1

Denotes:

C-Chairman, M-Member

No.attended/held-Number of meetings attended/held during the financial year from 1 January 2012 to 31 December 2012

(1) Re-designated from non-executive director to independent non-executive director on 10 July 2012

#### CHAIRMAN AND CHIEF EXECUTIVE OFFICER

Mr. Tan Eng Soon currently holds the offices of chairman of the Board ("Chairman") and Chief Executive Officer. Mr. Tan had been instrumental in listing the Group. He has in-depth professional knowledge of, and extensive experience in the automobile industry and full cognizance of the workings of the business operations of the Group. In view of this, the Board would like him to continue with some executive functions. The balance of power and authority is ensured by the participation and input of the other Board members who are highly qualified and experienced professionals. The roles of the respective executive directors and senior management who are in charge of different disciplinary functions complement the role of the Chairman and Chief Executive Officer. The Board believes that this structure is conducive to strong and consistent leadership enabling the Group to make and implement decisions promptly and efficiently.

## APPOINTMENT AND RE-ELECTION OF DIRECTORS

There is no service contract between the Company and the directors (including independent non-executive directors) and they have no fixed term of service but are subject to retirement by rotation and re-election at the Company's Annual General Meeting in accordance with the Company's Bye-laws.

### **REMUNERATION COMMITTEE ("RC")**

The RC comprises two independent non-executive directors, namely, Mr. Lee Han Yang (chairman of the RC) and Mr. Tan Ngiap Joo. Details of members and their attendance records are provided in the above table.

The members of the RC with delegated responsibility from the Board, carried out their duties according to the following terms of reference:

- a. to review and determine the employment terms and remuneration packages of the executive directors and senior management staff;
- to decide on annual incentives and bonuses to be paid to the said key executives in (a) in regard to the Group's performance and individual's contribution;
- c. to approve employment contracts and other related contracts entered into with key executives; and
- d. to determine the terms of any compensation package for early termination of the contract of key executives.

The RC has reviewed the remuneration packages of the key executives for the year under review. The remuneration of the directors will be determined by the Board with reference to job responsibility, prevailing market conditions and the Company's operating performance and profitability.

### NOMINATION COMMITTEE ("NC")

The NC comprises two independent non-executive directors, namely, Mr. Lee Han Yang (chairman of the NC) and Mr. Masatoshi Matsuo. The NC, which has written term of reference, is responsible for making recommendations to the Board on all board appointments and re-appointments. Details of members and their attendance records are provided in the above table.

The NC's responsibilities include the following:

- to review the structure, size and composition of the a. Board on a regular basis and make recommendations to the Board regarding any proposed changes;
- to identify suitable individuals qualified to become Board b. members and make recommendations to the Board on suitable candidates to be nominated for directorships;
- to establish a mechanism for formal assessment and to С. perform periodic assessment on the effectiveness of the Board:
- d. to assess the independence of independent nonexecutive directors on its appointment or when their independence is called into question; and
- to make recommendations to the Board on relevant e. matters relating to the appointment or re-appointment of directors and succession planning for directors.

### CORPORATE GOVERNANCE FUNCTIONS

The Board is responsible for performing the corporate governance duties under the following terms reference:

- a. to develop and review the Company's policies and practices on corporate governance and make recommendations on changes and updating;
- b. to review and monitor the training and continuous professional development of directors and senior management;
- to review and monitor the Company's policies and C. practices on compliance with legal and regulatory requirements:
- d. to develop, review and monitor the code of conduct and compliance manual applicable to employees and directors: and
- to review the Company's compliance with the code and disclosure in the Corporate Governance Report.

### AUDIT COMMITTEE ("AC")

The AC comprises four board members, namely Mr. Lee Han Yang, Mr. Masatoshi Matsuo, Mr. Tan Ngiap Joo and Mr. Ng Kim Tuck, all of whom are independent non-executive directors.

The chairman of the AC, Mr. Lee Han Yang, is a lawyer by profession. The other members of the AC have years of experience in business management, accounting, finance and legal services. The Board is of the view that the members of the AC have sufficient accounting and financial management expertise and experience to discharge the AC functions.

The AC convened three meetings during the year for reviewing (1) the Company's annual results and annual report for the year ended 31 December 2011, (2) interim results and interim report for the six months ended 30 June 2012 and (3) external and internal auditors' plans. The AC met up with the internal and external auditors, without the presence of the Company's management, at least once and twice a year respectively. Details of members and their attendance records are provided in the above table.

The AC carried out its functions under the following terms of reference:

- to review the audit plans of the internal auditors of the Company and ensure the adequacy of the Company's system of accounting controls and co-operation of the Company's management with the external and internal auditors;
- to review the interim and annual financial statements and b. the auditors' report on the annual financial statements of the Company before submission to the Board;
- to review effectiveness of the Company's material internal controls, including financial, operational and compliance controls and risk management through reviews conducted by the internal auditors;
- d. to ensure the duty is discharged by directors in relation to the responsibility of directors to conduct an annual review of the adequacy of resources, qualifications and experience of staff for the issuer's accounting and financial reporting function, and training programmes and budget;
- to meet with the external auditors, other committees, e. and management in separate executive sessions regarding matters that these parties believe should be discussed privately with the AC;
- f. to review the cost effectiveness and the independence and objectivity of the external auditors;
- to recommend to the Board the compensation of the external auditors, and review the scope and results of the audit: and
- to review connected transactions in accordance with the h. requirements of the Listing Rules.

The AC has the power to conduct or authorize investigations into any matters within the AC's scope of responsibility.

## **EXTERNAL AUDITORS AND AUDITORS** REMUNERATION

The external auditors' reporting responsibilities on the financial statements are stated in the Company's Annual Report.

The external auditors' remuneration (excluding out of pocket and miscellaneous expenses) for audit services and tax services for year 2012 is HK\$5,038,000 and HK\$859,000 respectively.

## DIRECTORS' RESPONSIBILITIES FOR **FINANCIAL REPORTING**

The Board is responsible for presenting a balanced, clear and understandable assessment of annual and interim reports, price-sensitive and/or inside information announcements and other disclosures required under the Listing Rules and other regulatory requirements.

The senior management provides such explanation and information to the Board so as to enable the Board to make an informed assessment of the financial information and position of the Company.

### **INTERNAL CONTROLS**

The Company's internal auditors continually review the effectiveness of the Company's material internal controls, including financial, operational and compliance controls, and risk management according to their audit plans. Any material non-compliance or failures in internal controls together with recommendations for improvements were reported accordingly.

06 🌱 Tan Chong International Limited Annual Report 2012

The Board believes that, in the absence of any evidence to the contrary, the system of internal controls maintained by the Group and that was in place throughout the financial year and up to the date of this report, provides reasonable assurance against material financial misstatements or loss, and include the safeguarding of assets, the maintenance of proper accounting records, the reliability of financial information, compliance with appropriate legislation, regulation and best practice, and the identification and containment of business risk.

## **COMMUNICATION WITH SHAREHOLDERS**

The Board is obliged to provide regular, effective and fair communication with shareholders. Information is conveyed to the shareholders on a timely basis. The Company's Annual Report is sent to all shareholders and/or its nominees and accessible on the Company's website.

Shareholders' views on matters that affect the Company are welcomed by the Board at shareholders' meetings. Shareholders are notified of shareholders' meetings through notices published in the newspapers and reports or circulars sent to them. Each item of special business in the notice of the meeting is accompanied, where appropriate, by an explanation for the proposed resolution. The chairmen of the AC, NC and RC are normally available at the meeting to answer those questions in regard to the work of these committees. The external auditors are also present to assist the directors to respond any relevant queries from the shareholders.

To safeguard the interests and rights of shareholders, a separate resolution is proposed for each substantially separate issue at shareholders' meetings, including the election of individual directors.

All resolutions put forward at shareholders' meetings will be voted on by poll pursuant to Listing Rules and poll results will be posted on the websites of the Company and of the Stock Exchange after each shareholders' meeting.

# PUTTING FORWARD ENQUIRIES TO THE BOARD

For putting forward any enquiries to the Board of the Company, shareholders may send their enquiries or requests to the following:

Address:	Unit 3001, 30/F Shui On Centre, 6–8 Harbour
	Road, Wan Chai, Hong Kong
	(For the attention of the Company Secretary)
Fax:	+852 27875099
Email:	tcil_hk@tanchong.com.hk

For the avoidance of doubt, shareholders must deposit and send the original duly signed written requisition, notice or statement, or enquiry (as the case may be) to the above address, apart from the registered office of the Company, and provide their full name, contact details and identification in order to give effect thereto. Shareholders' information may be disclosed as required by law.

Shareholders may call the Company at +852 28244473 for any assistance.

Note: The Company will not normally deal with verbal or anonymous enquiries.

## PUTTING FORWARD PROPOSALS AT GENERAL MEETINGS

Pursuant to Sections 79 and 80 of the Companies Act 1981 of Bermuda, the Company shall, on the requisition in writing of such number of shareholders as is hereinafter specified, at the expense of the requisitionists:

- give to shareholders of the Company entitled to receive notice of the next annual general meeting notice of any resolution which may properly be moved and is intended to be moved at that meeting; and
- circulate to shareholders entitled to have notice of any general meeting sent to them any statement of not more than one thousand words with respect to the matter referred to in any proposed resolution or the business to be dealt with at that meeting.

The number of shareholders necessary for a requisition specified above shall be:

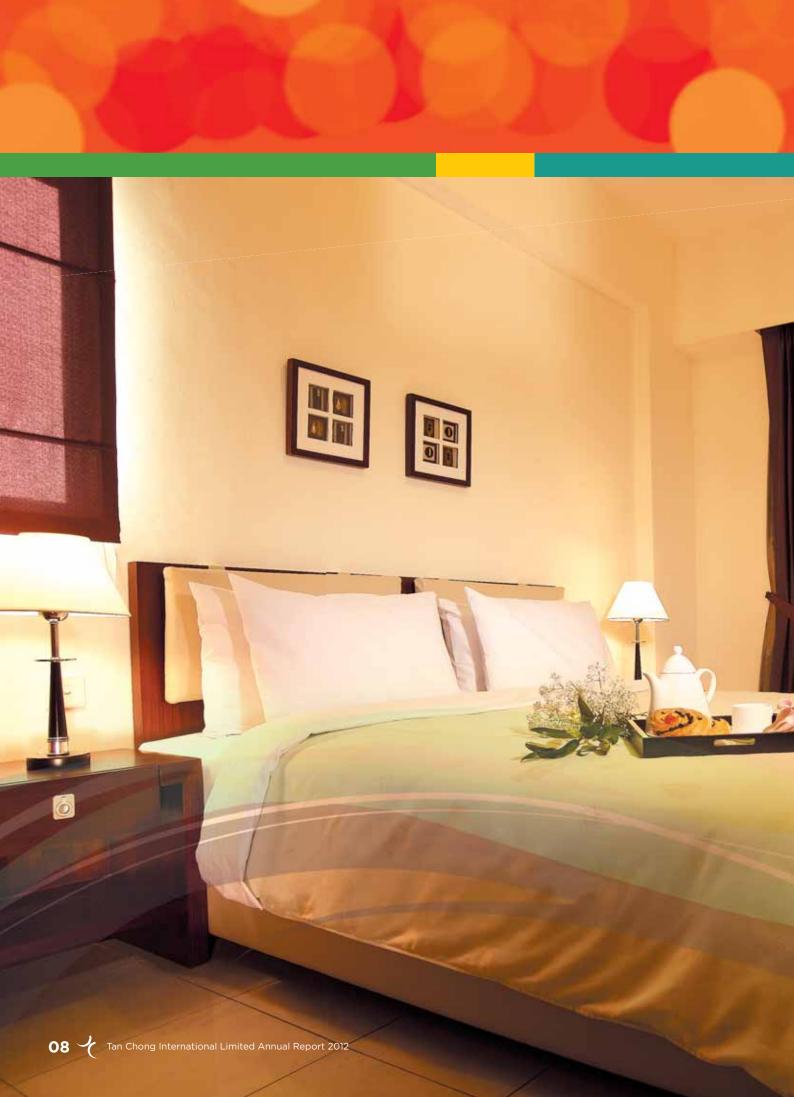
- a. either any number of shareholders representing not less than one-twentieth of the total voting rights of all the shareholders having at the date of the requisition a right to vote at the meeting to which the requisition relates; or
- b. not less than one hundred shareholders.

The requisition signed by all the requisitionists may consist of several documents in like form, each signed by one or more of the requisitionists; and it must be deposited at the registered office with a sum reasonably sufficient to meet the Company's relevant expenses, not less than six weeks before the meeting in case of a requisition requiring notice of a resolution or not less than one week before the meeting in the case of any other requisition. Provided that if an annual general meeting is called for a date six weeks or less after the requisition has been deposited, the requisition though not deposited within the time required shall be deemed to have been properly deposited for the purposes thereof.

## CONVENING A SPECIAL GENERAL MEETING BY SHAREHOLDERS

The Board may whenever it thinks fit call special general meetings, and shareholders holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition to the Board or the Secretary of the Company, to require a special general meeting to be called by the Board for the transaction of any business specified in such requisition; and such meeting shall be held within two months after the deposit of such requisition. If within twenty-one days of such deposit the Board fails to proceed to convene such meeting the requisitionists themselves may do so in accordance with the provisions of Section 74(3) of the Companies Act 1981 of Bermuda.





## **CORPORATE INFORMATION**



## **BOARD OF DIRECTORS** Chairman

Mr. Tan Eng Soon

**Deputy Chairman and Managing Director** Mr. Joseph Ong Yong Loke

**Executive Director** Mr. Tan Kheng Leong

**Executive Director - Finance** Mdm. Sng Chiew Huat

**Executive Director** Mr. Glenn Tan Chun Hong

#### Independent Non-Executive Directors Mr. Lee Han Yang \* + • Mr. Masatoshi Matsuo \* +

Mr. Tan Ngiap Joo \* • Mr. Ng Kim Tuck \*

\*Audit Committee Members

- <sup>+</sup> Nomination Committee Members
- Remuneration Committee Members

#### HONORARY LIFE COUNSELLOR Dato' Tan Kim Hor

## **JOINT SECRETARIES**

Ms. Teo Siok Ghee Ms. Liew Daphnie Pingyen

### **AUDITORS**

KPMG 8/F, Prince's Building 10 Chater Road Central, Hong Kong

### **REGISTERED OFFICE**

Clarendon House 2 Church Street, Hamilton HM 11 Bermuda

#### **PRINCIPAL PLACES OF BUSINESS** HONG KONG

Unit 3001, 30th Floor, Shui On Centre, 6-8 Harbour Road, Wanchai Hong Kong

#### SINGAPORE

Tan Chong Motor Centre 911 Bukit Timah Road Singapore 589622

## **BERMUDA RESIDENT** REPRESENTATIVE

**Codan Services Limited** 

#### **PRINCIPAL BANKERS**

**Bank of America NA Oversea-Chinese Banking Corporation Limited United Overseas Bank Limited** 

### **PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE**

**Butterfield Fulcrum Group** (Bermuda) Limited 26 Burnaby Street, Hamilton HM 11, Bermuda

### **BRANCH SHARE REGISTRAR** AND TRANSFER OFFICE

**Computershare Hong Kong Investor** Services Limited Hopewell Centre, 46th Floor 183 Queen's Road East, Wanchai, Hong Kong



09

693

## **DIRECTORS AND SENIOR MANAGEMENT PROFILE**

### **CHAIRMAN**

#### MR. TAN ENG SOON

Aged 64, is the Chairman of the Company and is a director of certain subsidiaries of the Group. He is also the director of two public companies, APM Automotive Holdings Berhad (listed on Bursa Malaysia) and Zero Company Limited (listed on Tokyo Stock Exchange). Mr. Tan was the managing director of Tan Chong Motor Holdings Berhad ("TCMH"), a listed company on Bursa Malaysia and resigned from TCMH on 30 June 2012. He joined TCMH after qualifying as an engineer from the University of New South Wales, Australia, in 1971. He is the father of Mr. Glenn Tan Chun Hong, an Executive Director of the Company.

### DEPUTY CHAIRMAN AND MANAGING DIRECTOR

#### MR. JOSEPH ONG YONG LOKE

Aged 64, is the Deputy Chairman and Managing Director of the Company. He joined the Group in 1981 and has served in a number of senior capacities in Singapore before his posting to Hong Kong in 1992. Mr. Ong, a Chartered Surveyor, graduated with a BSc. (Building Economics) from the University of Reading in the United Kingdom in 1971. His previous work experience includes appointments with the Singapore Ministry of Defence and Straits Steamship Co Limited from 1976 to 1980.

### **EXECUTIVE DIRECTORS**

#### MR. TAN KHENG LEONG

Aged 70, is the Deputy Managing Director of the Nissan motor operations in Singapore and a director of several subsidiaries of the Group. Mr. Tan joined TCMH soon after completing his education in 1962. Over the past 50 years, Mr. Tan has worked in all areas of the Group's motor and industrial business.

#### MDM. SNG CHIEW HUAT

Aged 65, is the Finance Director of the Company. Mdm. Sng, who joined the Group in 1977, completed her degree in Accountancy from the University of Singapore in 1970. She commenced her working career in the same year with Chartered Industries Pte Ltd where she rose to the position of Deputy Chief Accountant before leaving to become the Chief Accountant of Singapore Ceramics Limited in 1974. Mdm. Sng obtained a Master of Business Administration degree from the Oklahoma City University in 1993. She is a Fellow of the Institute of Certified Public Accountants of Singapore as well as CPA Australia, and a member of the Association of Chartered Certified Accountants (ACCA).

#### MR. GLENN TAN CHUN HONG

Aged 35, is the Executive Director of the Company, and is currently in charge of the Group vehicle distribution business in the region and is a director of certain subsidiaries of the Group. He joined the Group in September 2001. Mr. Glenn Tan graduated from Santa Clara University, USA with a Bachelor of Science in Commerce, Management, in 1998. He is the son of Mr. Tan Eng Soon, the Chairman of the Group.

10





### INDEPENDENT NON-EXECUTIVE DIRECTORS

#### MR. LEE HAN YANG

Aged 81, B.A (Singapore) of Lincoln's Inn, Barrister-atlaw. He was appointed as an Independent Non-executive Director of the Company in April 1998. Mr. Lee is a consultant in the law firm of Messrs Belinda Ang, Tang and Partners. He sits on the board of directors of two public companies in Singapore, Wing Tai Holdings Limited and Low Keng Huat Holdings Ltd. Mr. Lee was until recently a member of the Board of National Council of Social Service. He is on the Board of the Society for the Physically Disabled. For many years he also chaired a Criminal Law Appeals Committee. Mr. Lee is an active member of the Law Society of Singapore and is a member of the Inquiry Panel. In August 2006 he was awarded the Public Service Star (BBM) by the President of the Republic of Singapore.

#### MR. MASATOSHI MATSUO

Aged 69, has over 18 years' experience in manufacturing and technical activities and another 18 years' experience in corporate and commercial activities in overseas market and was the senior managing director of Nissan Diesel Motor Co Ltd, until his retirement in 2001. Mr. Matsuo was appointed as an Independent Non-executive Director of the Company on 6 December 2004.

#### MR. TAN NGIAP JOO

Aged 67, was appointed as an Independent Non-executive Director of the Company in July 2010. Mr. Tan is the Chairman of United Engineers Limited, a listed company in Singapore. He is a director of two other listed companies in Singapore, namely China Fishery Group Limited and Mapletree Logistics Trust Management Ltd. He was a director of Kian Ann Engineering Ltd, a listed company in Singapore which was recently privatized on 14 February 2013. He was previously the Deputy President of Overseas-Chinese Banking Corporation Limited and was a director of British Malayan Trustees Limited, a listed company in Singapore. Mr. Tan NJ holds a Bachelor of Arts degree from University of Western Australia.

#### MR. NG KIM TUCK

Aged 58, was appointed as a Non-executive Director of the Company in June 2011 and re-designated as an Independent Non-executive Director of the Company in July 2012. Mr. Ng. is currently the Senior Audit Advisor to BDO Malaysia. He is a Council Member of the Malaysian Institute of Certified Public Accountants ("MICPA"), and was previously a Council Member of the Malaysian Institute of Accountants ("MIA"), and a Member of the Malaysian Institute of Taxation. Mr. Ng. also serves on various committees and working groups of the MICPA. He joined KPMG Malaysia in 1974 and was admitted as a partner of the firm in 1985. He had been the partnerin-charge of KPMG Malaysia's Audit Division, Finance as well as Risk Management and Ethics and Independence. He was also formerly the Chairman of KPMG Malaysia's Audit and Accounting Committee and retired from the firm in December 2010.

### SENIOR MANAGEMENT

#### MR. YEONG YUE SUN

Aged 59, is the President of Fuso Truck (Thailand) Co., Ltd, a subsidiary of the Company. Mr. Yeong is a trained Automotive Engineer and a member of the Institute of Motor Industry in the United Kingdom. He also holds a Bachelor of Business Administration degree from the Royal Melbourne Institute of Technology in Australia.

#### MS. TEO SIOK GHEE

Aged 60, is the General Manager responsible for operations in P.R.China. Ms. Teo was also appointed as a Joint Company Secretary of the Company in August 2011. She joined the Group in 1981. Ms. Teo holds a Bachelor of Commerce (major in Accountancy) from Nanyang University and a non-practicing member of Institute of Certified Public Accountants of Singapore.

#### MR. GOH LENG KWANG

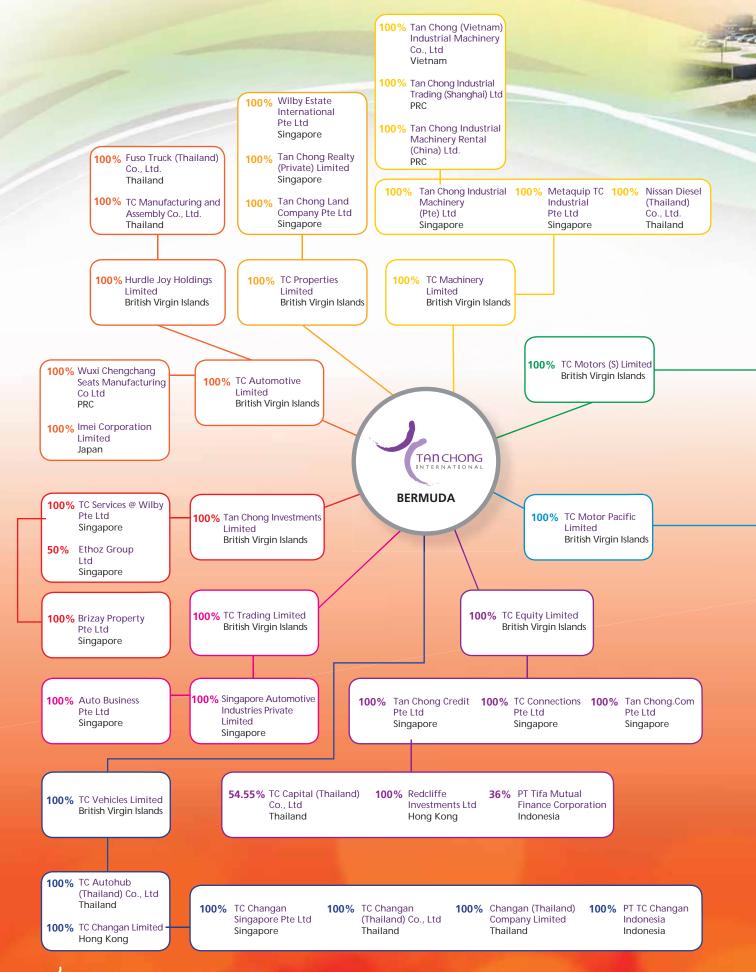
Aged 62, is the General Manager, Human Resource and Corporate Affairs of the Group operations in Singapore. He joined the Group in 1982 and is a director of several subsidiary companies within the Group. He graduated in 1976 from Singapore University with a degree in Bachelor of Accountancy.

## MR. LEE CHOW YOKE SAMUEL

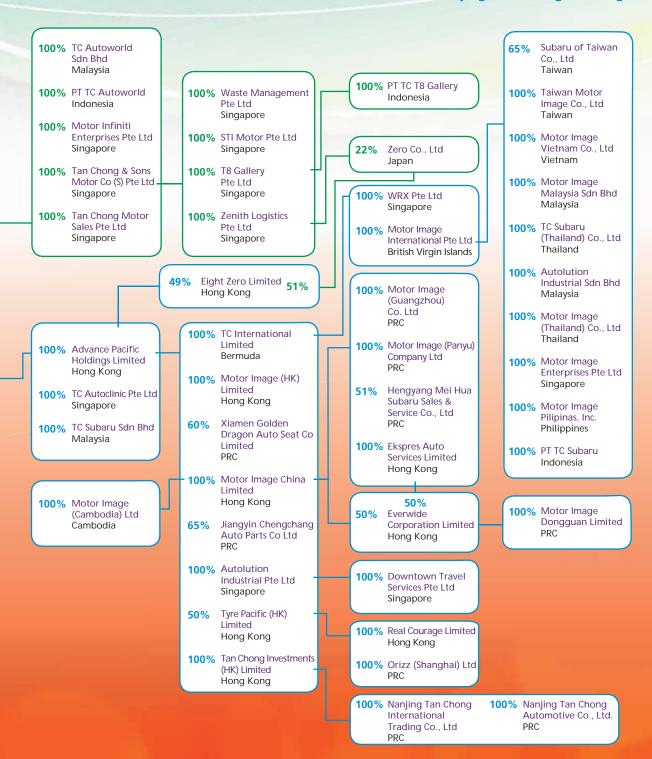
Aged 47, is a director of the property division of the Group. Mr. Samuel Lee joined the Group in 1997. He holds a Bachelor of Civil & Structural Engineering (Hons) degree from the University of Sheffield, England.



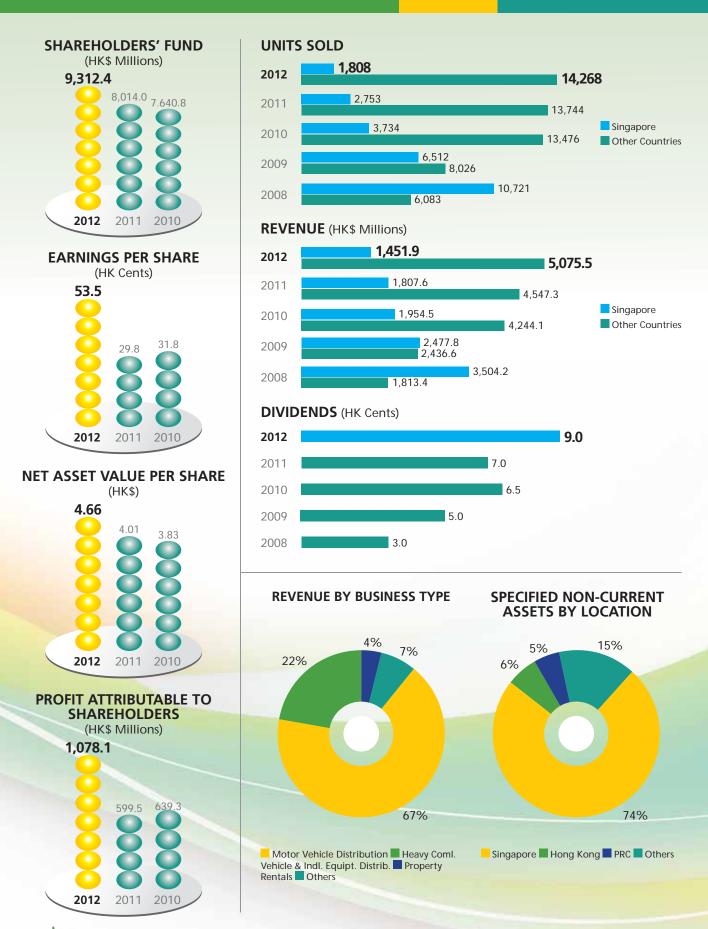
## **CORPORATE STRUCTURE**







## **FINANCIAL HIGHLIGHTS**



16 ~

イ

# **REPORT OF THE DIRECTORS**

The directors have pleasure in submitting their annual report together with the audited financial statements of the Company and of the Group for the year ended 31 December 2012.

#### **Principal activities**

The principal activity of Tan Chong International Limited (the "Company") is investment holding. The principal activities and other particulars of the principal subsidiaries are set out in note 15 to the financial statements.

The analysis of the types of businesses and geographical areas of the operations of the Company and its subsidiaries during the financial year are set out in note 32 to the financial statements.

#### **Financial statements**

The profit of the Group for the year ended 31 December 2012 and the state of affairs of the Company and of the Group as at that date are set out in the financial statements on pages 23 to 79.

#### **Transfer to reserves**

Profits attributable to shareholders, before dividends, of HK\$1,078,101,000 (2011: HK\$599,473,000) have been transferred to reserves. Other movements in reserves are set out in the consolidated statement of changes in equity and in note 28 to the financial statements.

An interim dividend of HK2.0 cents (2011: HK1.5 cents) per share was paid on 13 September 2012. The directors now recommend the payment of a final dividend of HK7.0 cents (2011: HK5.5 cents) per share in respect of the year ended 31 December 2012.

#### **Major customers and suppliers**

The percentages of sales and purchases of inventories for sale attributable to the Group's major customers and suppliers respectively during the financial year are as follows:

	Percentage of	the Group's total
	Sales	Purchases
The largest customer	7%	
Five largest customers in aggregate	21%	
The largest supplier		37%
Five largest suppliers in aggregate		44%

At no time during the year have the directors, their associates or any shareholders of the Company (which to the knowledge of the directors owns more than 5% of the Company's share capital) had any interest in these major customers and suppliers.

#### **Property, plant and equipment**

Movements in property, plant and equipment during the year are set out in notes 12 and 13 to the financial statements.

#### **Share capital**

Details of share capital of the Company are set out in note 28(d) to the financial statements. There were no movements during the year.

#### Directors

The directors during the financial year were:

#### **Executive directors**

Tan Eng Soon(Chairman)Joseph Ong Yong Loke(Deputy Chairman and Managing Director)Tan Kheng LeongSng Chiew HuatGlenn Tan Chun Hong(Deputy Chairman and Managing Director)

#### Independent non-executive directors

Lee Han Yang Masatoshi Matsuo Tan Ngiap Joo Ng Kim Tuck (re-designated from Non-executive director to Independent non-executive director on 10 July 2012)

In accordance with Bye-law 87(1), Mr. Glenn Tan Chun Hong, Mr. Masatoshi Matsuo and Mr. Tan Ngiap Joo will retire from the board by rotation at the forthcoming annual general meeting and, being eligible, offer themselves for reelection.

#### **Directors' service contracts**

No director proposed for re-election at the forthcoming annual general meeting has an unexpired service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than normal statutory obligations.

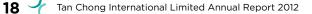
#### **Connected transactions**

- (a) On 11 May 2012, the Group has granted Mr. Tan Ngiap Joo, an independent non-executive director of the Company, a right to purchase a completed property held for sale at a consideration of SGD3,289,000 (equivalent to HK\$20,391,000) on normal commercial terms. Mr. Tan Ngiap Joo purchased the property on 25 May 2012.
- (b) During the year, the Group entered into continuing connected transactions as defined under Chapter 14A of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules") with the Tan Chong Motor Holdings Berhad ("TCMH") Group, TCIM Sdn. Bhd., APM Automotive Holdings Berhad ("APM") Group, Focusone Asia Pacific Pte Ltd ("Focusone") and Netrunner Systems Private Limited ("NSP"). Tan Chong Consolidated Sdn. Bhd. is a substantial shareholder of the TCMH Group and TCIM Sdn. Bhd.. Tan Chong Consolidated Sdn. Bhd. is interested in more than 30% of the equity interests of APM. Mr. Bryan Chow, the son-in-law of Mr. Tan Eng Soon and the brother-in-law of Mr. Glenn Tan Chun Hong, is a major shareholder of Focusone and NSP.

The Company has complied with the disclosure requirements, where applicable, in accordance with the Listing Rules.

The independent non-executive directors have reviewed the continuing connected transactions and confirmed that they were conducted in the following manner:

- (1) entered into by the Company in the ordinary and usual course of its business;
- (2) entered into on normal commercial terms or, if there are not sufficient comparable transactions to judge whether they are on normal commercial terms, on terms no less favourable to the Company than terms available to or from (as appropriate) independent third parties; and



#### **Connected transactions (continued)**

(3) entered into either in accordance with the relevant agreements governing them or where there are no such agreements, on terms no less favourable to the Company than terms available to or from (as appropriate) independent third parties, and are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Company's auditors were engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagement 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter of Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditors have issued an unqualified letter containing their findings and conclusions in respect of the continuing connected transactions as disclosed by the Group in the annual report in accordance with Rule 14A.38 of the Listing Rules.

A summary of the significant related party transactions undertaken by the Group during the year is set out in note 31 to the financial statements.

#### Directors' interests and short positions in shares

The directors who held office at 31 December 2012 had the following interests in the issued share capital of the Company at that date as recorded in the register of directors' interests and short positions required to be kept under section 352 of the Securities and Futures Ordinance ("SFO"):

		Ordinary shares of HK\$0.50 each							
	Personal interests	Family interests (Note 1)	Corporate interests (Note 2)	Other Interests (Notes 3 and 4)	Total numbers of shares held	Percentage of total issued shares			
		(11010-1)	(11010 1)						
Executive Directors:									
Tan Eng Soon	353,607,972	-	125,163,000	1,027,584,147	1,506,355,119	74.81%			
Joseph Ong Yong Loke	684,000	795,000	940,536	-	2,419,536	0.12%			
Tan Kheng Leong	2,205,000	210,000	-	1,503,940,119	1,506,355,119	74.81%			
Sng Chiew Huat	870,000	-	-	-	870,000	0.04%			
Glenn Tan Chun Hong	99,000	-	-	-	99,000	0.0049%			

Notes:

- (1) These shares are beneficially owned by the spouses of Joseph Ong Yong Loke and Tan Kheng Leong, respectively, and hence they are deemed interested in these shares.
- (2) These shares are beneficially owned by corporations controlled by Tan Eng Soon and Joseph Ong Yong Loke, respectively.
- (3) In addition to Tan Eng Soon's personal interest and corporate interests of 353,607,972 shares and 125,163,000 shares respectively, he is deemed interested in 1,027,584,147 shares pursuant to sections 317 and 318 of the SFO, making a total interests of 1,506,355,119 shares.
- (4) In addition to Tan Kheng Leong's personal and family interests of 2,205,000 shares and 210,000 shares respectively, he is deemed interested in 1,503,940,119 shares pursuant to sections 317 and 318 of the SFO, making a total interests of 1,506,355,119 shares.
- (5) On 15 January 2013, Sng Chiew Huat increased her personal interests to 900,000 shares, representing 0.04% of the issued share capital of the Company.

#### Directors' interests and short positions in shares (continued)

Save as disclosed above, none of the directors or chief executives, or any of their spouses or children under eighteen years of age, had any beneficial or non-beneficial interests or short positions in shares of the Company or any of its subsidiaries or associates (within the meaning of the SFO) as at 31 December 2012, and there was no right granted to or exercised by any directors or chief executives of the Company, or any of their spouses or children under eighteen years of age, during the year to subscribe for shares, as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company pursuant to the Model Code for Securities Transactions by Directors of Listed Companies.

At no time during the year was the Company, any of its subsidiaries or fellow subsidiaries a party to any arrangement to enable the directors of the Company or any of their spouses or children under eighteen years of age to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

#### Substantial interests in the share capital of the Company

The Company has been notified of the following interests (other than a director of the Company) in the Company's issued shares at 31 December 2012 amounting to 5% (2011: 5%) or more of the ordinary shares in issue:

Norma	Long/short	Nata	Ordinary	Percentage of total
Name	positions	Note	shares held	issued shares
Tan Chong Consolidated Sdn. Bhd.	Long	(1)	1,506,355,119	74.81%
Dato' Tan Heng Chew	Long	(2)	1,506,355,119	74.81%

Notes:

- (1) The share capital of Tan Chong Consolidated Sdn. Bhd. is held by Tan Eng Soon as to approximately 22.85% and Tan Kheng Leong as to approximately 15.38%. The remaining shareholding is held by certain members of the Tan family who are not directors of the Company. The 1,506,355,119 shares referred to above include 705,819,720 shares beneficially held by Tan Chong Consolidated Sdn. Bhd. and 800,535,399 shares in which Tan Chong Consolidated Sdn. Bhd. is interested pursuant to sections 317 and 318 of the SFO.
- (2) Based on the disclosure of interests filed, Dato' Tan Heng Chew has personal, family and corporate interests of 28,990,986 shares, 328,170 shares and 37,848,000 shares respectively. He is also deemed interested in 1,439,187,963 shares pursuant to sections 317 and 318 of the SFO, making a total interests of 1,506,355,119 shares.

Save as disclosed above, no persons, other than a director of the Company whose interests are set out above had registered interests in the share capital of the Company that was required to be recorded in the register under section 336 of the SFO.

#### **Emolument policy**

The emolument policy of the employees of the Group is based on their merit, qualification and experience, having regard to their individual performance and the Group's operating results.

The emolument policy of the directors and senior management is decided by the Remuneration Committee ("RC"), taking into account the Group's performance and individual contribution. Details of the functions of the RC are mentioned in the Corporate Governance Report.

Details of remuneration paid to members of senior management fell within the following bands:

Number of individuals

3 -1

HK\$1,500,001 - HK\$2,000,000 HK\$2,000,001 - HK\$2,500,000 HK\$2,500,001 - HK\$3,000,000

#### **Sufficiency of public float**

Based on the information that is publicly available to the Company and within the knowledge of the directors of the Company as at the date of this annual report, the Company has maintained the prescribed public float of at least 25% of the total issued share capital of the Company as required by the Listing Rules.

#### **Directors' interests in contracts**

Save as disclosed in Connected Transactions above, no contract of significance to which the Company, any of its subsidiaries or fellow subsidiaries was a party, and in which a director of the Company had a material interest, subsisted at the end of the year or at any time during the year.

#### **Pre-emptive rights**

There is no provision for pre-emptive rights under the Company's Bye-laws or the laws of Bermuda.

#### Purchase, sale or redemption of the Company's listed securities

There was no purchase, sale or redemption of the Company's shares by the Company or any of its subsidiaries during the year.

#### **Bank loans and other borrowings**

Particulars of bank loans and other borrowings of the Company and the Group as at 31 December 2012 are set out in note 24 to the financial statements.

#### **Financial summary**

A summary of the results of the Group and of the Group's assets and liabilities for the last five financial years is set out on page 80 of the annual report.

#### **Properties**

Particulars of the Group's properties are shown on pages 81 to 84 of the annual report.

#### **Retirement schemes**

Details of retirement schemes to which the Group contributes are set out in note 8 to the financial statements.

#### **Confirmation of independence**

The Company has received from each of the independent non-executive directors an annual confirmation of independence pursuant to Rule 3.13 of the Listing Rules except for Mr. Ng Kim Tuck who cannot satisfy rule 3.13(7) of the Listing Rules. The Board considers all the independent non-executive directors to be independent and provides reasons for Mr. Ng Kim Tuck's independence in the Corporate Governance Report.

For and on behalf of the Board

## INDEPENDENT AUDITOR'S REPORT

to the Shareholders of Tan Chong International Limited (Incorporated in Bermuda with limited liability)

We have audited the consolidated financial statements of Tan Chong International Limited (the "Company") and its subsidiaries (together the "Group") set out on pages 23 to 79, which comprise the consolidated and company balance sheets as at 31 December 2012, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory information.

#### Directors' responsibility for the consolidated financial statements

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. This report is made solely to you, as a body, in accordance with Section 90 of the Bermuda Companies Act 1981, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2012 and of the Group's profit and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

KPMG **Certified Public Accountants** 

8th Floor, Prince's Building 10 Chater Road Central, Hong Kong

22 March 2013



## **CONSOLIDATED INCOME STATEMENT**

For the year ended 31 December 2012 (Expressed in Hong Kong dollars)

	Note	2012 \$'000	2011 \$′000
Revenue	3	6,527,365	6,354,932
Cost of sales		(5,435,637)	(5,229,825)
Gross profit		1,091,728	1,125,107
Other net operating income	4	964,682	314,257
Distribution costs		(424,093)	(354,165)
Administrative expenses		(551,387)	(400,393)
Other operating expenses	5	(41,793)	(23,339)
Profit from operations		1,039,137	661,467
Financing costs	6	(35,573)	(51,255)
Share of profits less losses of associates		167,712	93,403
Profit before taxation	7	1,171,276	703,615
Income tax expense	10(a)	(86,850)	(97,638)
Profit for the year		1,084,426	605,977
Attributable to:			
Equity shareholders of the Company		1,078,101	599,473
Non-controlling interests		6,325	6,504
Profit for the year		1,084,426	605,977
Earnings per share (cents)	11		
Basic and diluted		53.5	29.8

The notes on pages 32 to 79 form part of these financial statements. Details of dividends payable to equity shareholders of the Company attributable to the profit for the year are set out in note 28(c).

## **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

For the year ended 31 December 2012 (Expressed in Hong Kong dollars)

	2012	2011
	\$'000	\$'000
Profit for the year	1,084,426	605,977
Other comprehensive income for the year (after tax and reclassification adjustments)		
Exchange differences on translation of financial statements of:		
<ul> <li>subsidiaries outside Hong Kong</li> </ul>	382,420	(109,346)
<ul> <li>associates outside Hong Kong</li> </ul>	(8,027)	8,811
	374,393	(100,535)
Available-for-sale securities:		
<ul> <li>Changes in fair value recognised during the year</li> </ul>	(1,480)	3,264
	372,913	(97,271)
Total comprehensive income for the year	1,457,339	508,706
Attributable to:		
Equity shareholders of the Company	1,449,414	504,091
Non-controlling interests	7,925	4,615
Total comprehensive income for the year	1,457,339	508,706

## **CONSOLIDATED BALANCE SHEET**

At 31 December 2012 (Expressed in Hong Kong dollars)

	Note	2012	2011
		\$'000	\$'000
Non-current assets			
Investment properties	12	2,736,092	2,325,651
Other property, plant and equipment	13(a)	2,155,422	1,892,208
Interest in leasehold land	14	254,997	249,198
Interest in associates	16	924,694	894,349
Other financial assets	17	172,163	163,659
Hire purchase debtors and instalments receivable	22	200,055	203,381
Non-current prepayments		13,651	11,796
Deferred tax assets	10(b)	26,342	13,044
		6,483,416	5,753,286
Current assets			
Investments designated as at fair value through profit or loss	18	1,150,456	565,535
Inventories	19	2,150,811	1,539,756
Properties held for sale	20	80,299	150,915
Trade debtors	21	712,395	413,782
Hire purchase debtors and instalments receivable	22	94,679	86,501
Other debtors, deposits and prepayments		387,062	294,690
Amounts due from related companies	26	912	12,678
Cash and cash equivalents	23	1,357,680	1,611,306
		5,934,294	4,675,163

## **CONSOLIDATED BALANCE SHEET** (continued)

At 31 December 2012

(Expressed in Hong Kong dollars)

Not	te	2012	2011
		\$'000	\$'000
Current liabilities			
Unsecured bank overdrafts 24		7,737	8,574
Bank loans 24		1,272,961	1,439,569
Trade creditors 25	,	651,538	366,959
Other creditors and accruals		481,475	400,041
Amounts due to related companies 26	i	7,074	4,539
Current taxation		80,681	67,305
Provisions 27		25,203	16,973
		2,526,669	2,303,960
Net current assets		3,407,625	2,371,203
Total assets less current liabilities		9,891,041	8,124,489
Non-current liabilities			
Bank loans 24	Ļ	456,563	12,322
Deferred tax liabilities 10(l	o)	28,491	28,115
Provisions 27	,	22,472	9,735
		507,526	50,172
NET ASSETS		9,383,515	8,074,317
Capital and reserves			
Share capital 28(e	d)	1,006,655	1,006,655
Reserves		8,305,745	7,007,329
Total equity attributable to equity shareholders of the Company		9,312,400	8,013,984
Non-controlling interests		71,115	60,333
TOTAL EQUITY		9,383,515	8,074,317

Approved and authorised for issue by the board of directors on 22 March 2013.

Tan Eng Soon Chairman Sng Chiew Huat Finance Director

## **BALANCE SHEET** At 31 December 2012

	1	L Les march	K a la al	ما م ا ا م سم	١.
(Expressed	In	Hong	Kong	dollars	)

	Note	2012 \$'000	2011 \$'000
Non-current assets			
Property, plant and equipment	13(b)	89	211
Interest in subsidiaries	15	2,342,961	2,339,080
		2,343,050	2,339,291
Current assets			
Amounts due from subsidiaries	15	38,552	40,264
Other debtors, deposits and prepayments		666	710
Cash and cash equivalents	23	5,792	5,847
		45,010	46,821
Current liabilities			
Other creditors and accruals		7,916	7,704
Amounts due to subsidiaries	15	55,104	43,256
		63,020	50,960
Net current liabilities		(18,010)	(4,139)
NET ASSETS		2,325,040	2,335,152
CAPITAL AND RESERVES	28(b)		
	20(0)	4 000 000	
Share capital		1,006,655	1,006,655
Reserves		1,318,385	1,328,497
TOTAL EQUITY		2,325,040	2,335,152

Approved and authorised for issue by the board of directors on 22 March 2013.

Tan Eng Soon Chairman

Sng Chiew Huat **Finance Director** 

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2012 (Expressed in Hong Kong dollars)

	Attributable to equity shareholders of the Company				
	Share capital	Share premium (note 28(a)(i))	Capital reserve (note 28(a)(ii))		
	\$'000	\$'000	\$'000		
Balance at 1 January 2011	1,006,655	550,547	9,549		
Changes in equity for 2011:					
Profit for the year	-	-	-		
Other comprehensive income		-	-		
Total comprehensive income for the year	-	-	-		
Dividends declared and approved during the year	-	-	-		
Dividends paid by non-wholly owned subsidiaries to non-controlling interests	-	-	-		
Balance at 31 December 2011 and 1 January 2012	1,006,655	550,547	9,549		
Changes in equity for 2012:					
Profit for the year	-	-	-		
Other comprehensive income	-	-	-		
Total comprehensive income for the year	-	-	-		
Capital contribution received by a non-wholly owned subsidiary from a non-controlling shareholder	-	-	-		
Dividends declared and approved during the year	-	-	-		
Dividends paid by non-wholly owned subsidiaries to non-controlling interests	-	-	-		
Balance at 31 December 2012	1,006,655	550,547	9,549		

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2012 (Expressed in Hong Kong dollars)

Attributable to equity shareholders of the Company					_	
Translation reserve	Contributed surplus (note 28(b)(ii)) \$'000	Fair value reserve (note 28(a)(iv)) \$'000	Retained profits \$'000	Total \$'000	Non-controlling interests \$'000	Total equity \$'000
(note 28(a)(III)) \$'000						
1,122,900	377,690	8,298	4,565,119	7,640,758	61,881	7,702,639
-	-	-	599,473	599,473	6,504	605,977
(98,646)	-	3,264	-	(95,382)	(1,889)	(97,271)
(98,646)	-	3,264	599,473	504,091	4,615	508,706
-		-	(130,865)	(130,865)	-	(130,865)
-			-		(6,163)	(6,163)
1,024,254	377,690	11,562	5,033,727	8,013,984	60,333	8,074,317
-	-	_	1,078,101	1,078,101	6,325	1,084,426
372,793	-	(1,480)	-	371,313	1,600	372,913
372,793	-	(1,480)	1,078,101	1,449,414	7,925	1,457,339
					C 020	6,029
			- (150,998)	- (150,998)	6,029 -	(150,998)
_	-		-		(3,172)	(3,172
1,397,047	377,690	10,082	5,960,830	9,312,400	71,115	9,383,515

# **CONSOLIDATED CASH FLOW STATEMENT**

For the year ended 31 December 2012 (Expressed in Hong Kong dollars)

	Note	2012 \$'000	2011 \$'000
Operating activities			
Profit from operations		1,039,137	661,467
Adjustments for:			
Depreciation	7	152,410	139,606
Amortisation of interest in leasehold land	7	8,172	7,853
Gain on disposal of property, plant and equipment	4	(27,434)	(11,050)
Reversal of impairment loss on interests in an associate		-	(69,956)
Valuation gains on investment properties	4	(271,690)	(170,694)
(Increase)/decrease in fair value of listed investments designated as at fair value through profit or loss	4	(574,530)	158,503
Interest income	4	(28,853)	(41,771)
Dividend income	4	(11,480)	(11,321)
Net foreign exchange loss/(gain)		112,554	(47,431)
Operating profit before changes in working capital		398,286	615,206
Decrease in properties held for sale		79,708	94,999
Increase in inventories		(570,238)	(68,061)
Increase in trade debtors		(283,785)	(8,340)
Decrease/(increase) in hire purchase debtors and instalments receivable		10,591	(88,715)
Increase in other debtors, deposits and prepayments		(86,969)	(126,354)
Decrease in amounts due from related companies		12,103	154
Increase/(decrease) in trade creditors		274,646	(36,696)
Increase in other creditors and accruals		65,675	50,572
Increase in amounts due to related companies		2,287	1,045
Increase/(decrease) in provisions		19,840	(4,293)
Cash (used in)/generated from operations		(77,856)	429,517
Interest paid		(35,573)	(51,255)
Taxes paid			(75,507)
Net cash (used in)/generated from operating activities		(203,098)	302,755

# CONSOLIDATED CASH FLOW STATEMENT (continued)

For the year ended 31 December 2012 (Expressed in Hong Kong dollars)

N	lote	2012	2011
		\$'000	\$'000
Cash flows from investing activities			
Payment for the purchase of property, plant and equipment		(376,155)	(416,244)
Payment for additions to interest in leasehold land		(4,699)	(44,397)
Payment for additions to investment properties		(8,832)	(21,131)
(Increase)/decrease in non-current prepayments		(1,855)	20,245
Decrease in pledged bank deposits		316,825	239,953
Proceeds from disposal of property, plant and equipment		61,990	51,943
Payment for investment in an associate		(5,148)	-
Payment for the purchase of:			
<ul> <li>available-for-sale debt securities</li> </ul>		-	(9,313)
<ul> <li>listed investments designated as at fair value through profit or loss</li> </ul>		(9,084)	(10,546)
Proceeds from divestment of interests in an associate		-	22,069
Proceeds upon maturity of held-to-maturity debt securities		-	35,899
Dividends received from associates		134,488	29,400
Dividends received from listed investments		10,820	9,490
Dividends received from unlisted investments		660	1,831
Interest received		28,853	41,771
Net cash generated from/(used in) investing activities		147,863	(49,030)
			•••••••••••••••••••••••••••••••••••••••
Cash flows from financing activities			
Repayment of bank loans		(3,563,968)	(7,496,922)
Proceeds from new bank loans		3,797,834	7,286,420
Dividends paid to shareholders		(150,998)	(130,865)
Dividends paid to non-controlling shareholders of subsidiaries		(3,172)	(6,163)
Capital contribution received by a non-wholly owned subsidiary from a non-controlling shareholder		6,029	-
Net cash generated from/(used in) financing activities		85,725	(347,530)
Net increase/(decrease) in cash and cash equivalents		30,490	(93,805)
Cash and cash equivalents at 1 January	23	1,241,989	1,314,079
Effect of foreign exchange rate changes		33,106	21,715
Cash and cash equivalents at 31 December	23	1,305,585	1,241,989

# NOTES TO THE FINANCIAL STATEMENTS

(Expressed in Hong Kong dollars unless otherwise indicated)

#### **General information**

Tan Chong International Limited (the "Company") is a company incorporated in Bermuda with limited liability. The address of its registered office is Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda. The Company was listed on The Stock Exchange of Hong Kong Limited ("HKSE") on 7 July 1998. The place of business of its principal subsidiaries is Singapore and the People's Republic of China ("the PRC").

The consolidated financial statements for the year ended 31 December 2012 comprise the Company and its subsidiaries (together referred to as the "Group") and the Group's interest in associates. The consolidated financial statements were authorised for issue by the Directors on 22 March 2013.

#### **1** Significant accounting policies

#### (a) Statement of compliance

These financial statements have been prepared in accordance with all applicable International Financial Reporting Standards ("IFRSs"), which collective term includes all applicable individual International Financial Reporting Standards, International Accounting Standards ("IASs") and Interpretations issued by the International Accounting Standards Board ("IASB"). Although it is not required to do so under the Bye-laws of the Company, the financial statements of the Company and the Group have been prepared so as to comply with the disclosure requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. A summary of the significant accounting policies adopted by the Group is set out below.

The IASB has issued certain new and revised IFRSs that are first effective or available for early adoption for the current accounting period of the Group and the Company. Note 1(c) provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current and prior accounting periods reflected in these financial statements.

#### (b) Basis of preparation of the financial statements

The financial statements are presented in Hong Kong dollars, rounded to the nearest thousand, because the Company is listed in Hong Kong although its principal activities are domiciled in Singapore and the PRC.

The consolidated financial statements are prepared on the historical cost basis except as otherwise explained in the accounting policies set out below.

The preparation of financial statements in conformity with IFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRSs that have significant effect on the financial statements and major sources of estimation uncertainty are discussed in note 2.

**NOTES TO THE FINANCIAL STATEMENTS** (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 1 Significant accounting policies (continued)

#### (c) Changes in accounting policies

The IASB has issued several amendments to IFRSs that are first effective for the current accounting period of the Group and the Company. These new and revised IFRSs have no significant impact on the financial statements of the Group.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

#### (d) Basis of consolidation

#### (i) Subsidiaries and non-controlling interests

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. Investments in subsidiaries are consolidated into the consolidated financial statements from the date that control commences until the date that control ceases.

Non-controlling interests represent the equity in a subsidiary not attributable directly or indirectly to the Company, and are presented in the consolidated balance sheet within equity, separately from equity attributable to the equity shareholders of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated income statement and the consolidated statement of comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the equity shareholders of the Company.

Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former subsidiary at the date when control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see note 1(j)) or, when appropriate, the cost on initial recognition of an investment in an associate (see note 1(d) (ii)).

Investments in subsidiaries in the Company's balance sheet are stated at cost less impairment losses (see note 1(v)).

#### (ii) Associates

Associates are those entities in which the Group has significant influence, but not control or joint control, over its management, including participation in the financial and operating policy decisions.

An investment in an associate is accounted for in the consolidated financial statements under the equity method, unless it is classified as held for sale (or included in a disposal group that is classified as held for sale). Under the equity method, the investment is initially recorded at cost, adjusted for any excess of the Group's share of the acquisition-date fair values of the investee's identifiable net assets over the cost of the investment (if any). Thereafter, the investment is adjusted for the post acquisition change in the Group's share of the investee's net assets and any impairment loss relating to the investment (see note 1(v)). Any acquisition-date excess over cost, the Group's share of the post-acquisition, post-tax results of the investees and any impairment losses for the year are recognised in the consolidated income statement, whereas the Group's share of the post-acquisition post-tax items of the investees' other comprehensive income is recognised in the consolidated statement of comprehensive income.

# NOTES TO THE FINANCIAL STATEMENTS (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

#### **1** Significant accounting policies (continued)

#### (d) Basis of consolidation (continued)

#### (ii) Associates (continued)

When the Group's share of losses exceeds its interest in the associate, the Group's interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the investee. For this purpose, the Group's interest is the carrying amount of the investment under the equity method together with the Group's long-term interests that in substance form part of the Group's net investment in the associate.

Unrealised profits and losses resulting from transactions between the group and its associates are eliminated to the extent of the group's interest in the investee, except where unrealised losses provide evidence of an impairment of the asset transferred, in which case they are recognised immediately in profit or loss.

#### (iii) Transactions eliminated on consolidation

Intra-group balances and transactions and any unrealised income and expenses arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised gains resulting from transactions with associates are eliminated to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

#### (e) Translation of foreign currencies

#### (i) Individual companies

Transactions in foreign currencies during the year are translated into the respective entity's functional currency at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the balance sheet date. Foreign exchange differences arising on translation are recognised in profit or loss.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the foreign exchange rates ruling at the dates the fair value was determined.

#### (ii) On consolidation

The results of subsidiaries and associates outside Hong Kong are translated into Hong Kong dollars at the exchange rates approximating the foreign exchange rates ruling at the dates of the transactions. Balance sheet items are translated into Hong Kong dollars at the closing foreign exchange rates at the balance sheet date. The resulting exchange differences are recognised in other comprehensive income and accumulated separately in equity in the translation reserve.

#### (f) Investment properties

Investment properties are held for their investment potential and rental income. Rental income from investment properties is accounted for as described in note 1(u)(iv). Investment properties are stated in the balance sheet at their fair value. Fair value is based on current prices in an active market for similar properties in the same location and condition. It is the Group's policy to undertake valuations at intervals of not more than three years by independent professional valuers on an open market value basis. In the intervening years, investment properties are valued by appropriately qualified persons within the Group on an annual basis. Any gain or loss arising from a change in fair value is recognised in profit or loss.

(Expressed in Hong Kong dollars unless otherwise indicated)

### **1** Significant accounting policies (continued)

#### (g) Completed property held for sale

Completed property held for sale is carried at the lower of cost and net realisable value. Net realisable value represents the estimated selling price less costs to be incurred in selling the property.

The cost of properties sold is determined by the apportionment of the total development cost of the project. The cost of completed properties held for sale comprises all costs of purchase, costs of conversion, borrowing costs and other costs incurred in bringing the properties to their present condition.

### (h) Property, plant and equipment

Land and buildings other than investment properties are carried at purchase price or at the 1984 revalued amount, less accumulated depreciation and impairment losses (see note 1(v)).

The surplus which arose on the 1984 valuation was taken to the capital reserve and may only be transferred to retained profits as and when the relevant property is disposed of.

Freehold land is not amortised.

All other property, plant and equipment is carried at purchase price less accumulated depreciation and impairment losses (see note 1(v)) and is depreciated on a straight-line basis to write off the cost, less estimated residual value, if any, of these assets over their estimated useful lives at the following annual rates:

- Buildings situated on freehold land
   2% 4%
- Interest in leasehold land is depreciated over the unexpired term of the lease.
- Buildings situated on leasehold land are depreciated over the shorter of the unexpired term of the lease and their estimated useful lives, being no more than 50 years after the date of completion.
- Plant, machinery and equipment

<ul> <li>engines, construction equipment and forklifts for hire</li> </ul>	20% on cost less residual value
– others	10%
Furniture, fixtures, fittings and office equipment	10% - 20%
Motor vehicles	12 <sup>1</sup> / <sub>2</sub> % - 40%

The useful life and the amount of residual value of an asset are reviewed annually.

Gains or losses arising from the retirement or disposal of property, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss on the date of retirement or disposal.

## Construction in progress

Construction in progress represents buildings under construction and is stated at cost less impairment losses (see note 1(v)). Cost comprises direct costs of construction as well as borrowing costs and professional fees incurred during the periods of construction and installation.

The asset concerned is transferred to the relevant category within property, plant and equipment when substantially all the activities necessary to prepare the asset for its intended use are completed, at which time it commences to be depreciated in accordance with the Group's depreciation policies.

(Expressed in Hong Kong dollars unless otherwise indicated)

# **1** Significant accounting policies (continued)

#### (i) Leased assets

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

# (i) Classification of leased assets

Assets that are held by the Group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under finance leases. Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases, except for property held under operating leases that would otherwise meet the definition of an investment property which is classified as investment property on a property-by-property basis and, if classified as investment property, is accounted for as if held under a finance lease as set out in note 1(f).

### (ii) Assets held for rental

Where the Group rents out assets under operating leases, the assets are included in the balance sheet according to their nature and, where applicable, are depreciated in accordance with the Group's depreciation policies, as set out in note 1(h). Impairment losses are accounted for in accordance with the accounting policy as set out in note 1(v).

### (iii) Operating lease charges

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to profit or loss in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made.

### (j) Investments in debt and equity securities

The Group's policies for investments in debt and equity securities, other than investments in subsidiaries and associates, are as follows:

Investments in debt and equity securities are initially stated at fair value, which is their transaction price unless fair value can be more reliably estimated using valuation techniques whose variables include only data from observable markets. Cost includes attributable transaction costs, except where indicated otherwise below. These investments are subsequently accounted for as follows, depending on their classification:

Investments in equity securities are designated as at fair value through profit or loss upon initial recognition when these financial instruments are managed, evaluated and reported internally on a fair value basis. Any attributable transaction costs are recognised in profit or loss as incurred. Changes in the fair value are included in profit or loss in the period in which they arise. Upon disposal, the difference between the net sale proceeds and the carrying value is included in profit or loss.

Investments in equity securities that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are recognised in the balance sheet at cost less impairment losses (see note 1(v)).

(Expressed in Hong Kong dollars unless otherwise indicated)

# **1** Significant accounting policies (continued)

### (j) Investments in debt and equity securities (continued)

Investments in securities which do not fall into any of the above categories are classified as availablefor-sale securities and are carried at fair value, with any resultant gain or loss being recognised in other comprehensive income and accumulated separately in equity in the fair value reserve. Dividend income from these investments is recognised in profit or loss in accordance with the policy set out in note 1(u) (vi) and, where these investments are interest-bearing, interest calculated using the effective interest method is recognised in profit or loss in accordance with the policy set out in note 1(u)(iii). When these investments are disposed of or impaired (see note 1(v)), the gain or loss is reclassified from equity to profit or loss.

Investments are recognised/derecognised on the date the Group commits to purchase/sell the investments or they expire.

### (k) Borrowing costs

Borrowing costs that are directly attributable to the acquisition or construction of an asset which necessarily takes a substantial period of time to get ready for its intended use are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or complete.

### (I) Hire purchase contracts

The amounts due from hirers in respect of hire purchase contracts are recorded in the balance sheet as hire purchase debtors which represent the total rentals receivable under hire purchase contracts less unearned interest income and impairment losses (see note 1(v)).

#### (m) Income tax

Income tax expense comprises current and deferred taxes. Current tax and deferred tax are recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes, and temporary differences relating to investments in subsidiaries to the extent that, in the case of taxable differences, the Group controls the timing of the reversal and it is probable that the differences will not reverse in the foreseeable future, or in the case of deductible differences, unless it is probable that they will reverse in the future. No temporary differences are recognised on the initial recognition of assets or liabilities that affect neither accounting nor taxable profit.

Where investment properties are carried at their fair value in accordance with the accounting policy set out in note 1(f), the amount of deferred tax recognised is measured using the tax rates that would apply on sale of those assets at their carrying value at the balance sheet date unless the property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the properties over time, rather than through sale. In all other cases, the amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

(Expressed in Hong Kong dollars unless otherwise indicated)

# **1** Significant accounting policies (continued)

#### (m) Income tax (continued)

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the unused tax losses and credits can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

- in the case of current tax assets and liabilities, the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
- in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on the same taxable entity.

### (n) Inventories

Inventories are stated at the lower of cost and net realisable value.

Cost of motor vehicles is determined primarily on an actual cost basis while cost of inventories other than motor vehicles is accounted for on an average cost basis. Cost comprises the purchase price including import duties (where applicable), costs of conversion and other directly attributable costs of acquisition in bringing the inventories to their present location and condition.

Net realisable value is determined by reference to the sales proceeds of items sold in the ordinary course of business after the balance sheet date or to management estimates based on prevailing market conditions.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognised as a reduction in the amount of inventories recognised as an expense in the period the reversal occurs.

### (o) Trade and other debtors

Trade and other debtors are initially recognised at fair value and thereafter stated at amortised cost using the effective interest method, less allowance for impairment of doubtful debts (see note 1(v)), except where the receivables are interest-free loans made to related parties without any fixed repayment terms or the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less allowance for impairment of doubtful debts.

#### (p) Cash and cash equivalents

Cash and cash equivalents comprise cash balances, call deposits and deposits with maturity of less than three months when placed. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the consolidated cash flow statement.

# (q) Trade and other creditors

Trade and other creditors are initially recognised at fair value and thereafter stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost.

(Expressed in Hong Kong dollars unless otherwise indicated)

### **1** Significant accounting policies (continued)

#### (r) Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in profit or loss over the period of the borrowings, together with any interest and fees payable, using the effective interest method.

#### (s) **Provisions and contingent liabilities**

Provisions are recognised for liabilities of uncertain timing or amount when the Group or the Company has a legal or constructive obligation arising as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

#### (t) Warranties

A provision for warranties is recognised when the underlying products are sold. The provision is based on historical warranty claim experience and a weighting of all possible outcomes against their associated probabilities.

#### (u) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in profit or loss as follows:

- (i) Revenue arising from the sale of goods is recognised when the customer has accepted the goods and the related risks and rewards of ownership.
- (ii) Service fees, agency commission and handling fees are recognised upon the conclusion of the related services provided.
- (iii) Interest and hire purchase financing income is recognised as it accrues using the effective interest method.
- (iv) Rental income from investment properties is recognised on a straight-line basis over the periods of the respective leases. Lease incentives granted are recognised as an integral part of the total rental income.
- (v) Revenue arising from the sale of properties held for sale is recognised upon the execution of the sale and purchase agreement by the buyer which is the time when the risks and rewards of ownership have been transferred. Deposits and instalments received on properties sold prior to the date of revenue recognition are included in the balance sheet under other creditors and accruals.
- (vi) Dividend income from unlisted investments is recognised when the Group's right to receive payment is established. Dividend income from listed investments is recognised when the share price of the investment goes ex-dividend.

(Expressed in Hong Kong dollars unless otherwise indicated)

# 1 Significant accounting policies (continued)

### (v) Impairment

(i) Impairment of investments in debt and equity securities and other receivables

Investments in debt and equity securities and other current and non-current receivables that are stated at cost or amortised cost or are classified as available-for-sale securities are reviewed at each balance sheet date to determine whether there is objective evidence of impairment. Objective evidence of impairment includes but is not limited to the following events:

- significant financial difficulty of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the debtor will enter bankruptcy or other financial reorganisation;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor; and
- a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

If any such evidence exists, any impairment loss is determined and recognised as follows:

- For interests in subsidiaries and associates recognised using the equity method (see note 1(d)(ii)), the impairment loss is measured by comparing the recoverable amount of the investment with its carrying amount in accordance with note 1(v)(ii). The impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount in accordance with note 1(v)(ii).
- For unquoted equity securities and current receivables carried at cost, the impairment loss is measured as the difference between the carrying amount of the financial asset and the estimated future cash flows, discounted at the current market rate of return for a similar financial asset where the effect of discounting is material. Impairment losses for equity securities carried at cost are not reversed. The impairment loss for current receivables carried at cost is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.
- For trade and other receivables and other financial assets carried at amortised cost, the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the asset's original effective interest rate, where the effect of discounting is material.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognised, the impairment loss is reversed through profit or loss. A reversal of impairment losses is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years.

(Expressed in Hong Kong dollars unless otherwise indicated)

# **1** Significant accounting policies (continued)

### (v) Impairment (continued)

- (i) Impairment of investments in debt and equity securities and other receivables (continued)
  - For available-for-sale securities, the cumulative loss that has been recognised in the fair value reserve is reclassified to profit or loss. The amount of the cumulative loss that is recognised in profit or loss is the difference between the acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that asset previously recognised in profit or loss.

Impairment losses recognised in profit or loss in respect of available-for-sale equity securities are not reversed through profit or loss. Any subsequent increase in the fair value of such assets is recognised directly in other comprehensive income.

Impairment losses in respect of available-for-sale debt securities are reversed if the subsequent increase in fair value can be objectively related to an event occurring after the impairment loss was recognised. Reversals of impairment losses in such circumstances are recognised in profit or loss.

Impairment losses are written off against the corresponding assets directly, except for impairment losses in respect of hire purchase debtors and trade debtors, the recovery of which is considered doubtful. In this case, the impairment losses are recorded using an allowance account. Recovery of amounts previously charged to the allowance account is reversed against the allowance account. Recovery of amounts previously written off is recognised in profit or loss.

### (ii) Impairment of other assets

Internal and external sources of information are reviewed at each balance sheet date to identify indications that property, plant and equipment may be impaired.

If any such indication exists, the asset's recoverable amount is estimated.

Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Recognition of impairment losses

An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount, except for land and buildings which were revalued in 1984.

When an impairment loss arises on the land and buildings which were revalued in 1984, it will first be charged against the attributable balance relating to the properties included in the capital reserve and any excess will be charged to profit or loss.

Reversals of impairment losses

An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

A reversal of impairment losses is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.

(Expressed in Hong Kong dollars unless otherwise indicated)

# **1** Significant accounting policies (continued)

#### (w) Employee benefits

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

## (x) Segment reporting

Operating segments, and the amounts of each segment item reported in the financial statements, are identified from the financial information provided regularly to the Group's most senior executive management for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

# (y) Dividends

Dividends are recognised as a liability in the period in which they are declared.

## (z) Related parties

- (1) A person, or a close member of that person's family, is related to the Group if that person:
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or the Group's parent.
- (2) An entity is related to the Group if any of the following conditions applies:
  - (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
  - (vi) The entity is controlled or jointly controlled by a person identified in (1).
  - (vii) A person identified in (1)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

(Expressed in Hong Kong dollars unless otherwise indicated)

### 2 Significant accounting estimates and judgements

#### (a) Impairment of hire purchase and trade debtors

Hire purchase and trade debtors are reviewed periodically to assess whether impairment losses exist and if they exist, impairment losses are recognised. The estimate is based on historical loss experience for debtors with similar credit risk. The methodology and assumptions used are reviewed regularly to reduce any difference between the loss estimates and actual amounts.

#### (b) Recognition of deferred tax assets

Deferred tax assets are recognised for unused tax losses and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which the unused tax credits can be utilised. Determination of the amount of deferred tax assets to be recognised involves estimation of future taxable profits. Such estimates are reviewed on each reporting date and adjusted if necessary.

#### (c) Warranty provisions

As explained in note 27, the Group makes provisions for the warranties it gives on sale of its motor vehicles taking into account the Group's historical claims experience which might not be indicative of future claims. Any increase or decrease in the provision would affect profit or loss in future years.

#### (d) Valuation of investment properties

As described in note 12, investment properties are stated at fair value based on the valuation performed by independent firms of professional valuers. In determining the fair value, the valuers have used a method of valuation which involves certain estimates including current market rental rates for similar properties, appropriate discount rates and expected future rental rates.

#### (e) Allowances for obsolescence of inventories

The Group determines the allowances for obsolescence of inventories based on the current market condition and the historical experience of selling goods of similar nature. Due to changes in customers' preferences, actual saleability of goods may be different from estimation and profit or loss in future accounting periods could be affected by differences in this estimation.

### (f) Impairment of fixed assets

If circumstances indicate that carrying value of other property, plant and equipment and interest in leasehold land may not be recoverable, these assets may be considered impaired, and an impairment loss may be recognised in accordance with IAS 36, *Impairment of assets*. The carrying amounts of these assets are reviewed periodically in order to assess whether the recoverable amounts have declined below the carrying amounts. These assets are tested for impairment whenever events or changes in circumstances indicate that their recorded carrying amount may not be recoverable. When such a decline has occurred, the carrying amount is reduced to recoverable amount. The recoverable amount is the greater of the net selling prices and the value in use. It is difficult to estimate precisely selling prices because quoted market prices for the Group's assets are not readily available. In determining the value in use, expected cash flows generated by the asset are discounted to their present value, which requires significant judgement relating to revenue and amount of operating costs. The Group uses all readily available information in determining an amount that is a reasonable approximation of recoverable amount, including estimates based on reasonable and supportable assumptions and projections of revenue and amount of operating costs.

(Expressed in Hong Kong dollars unless otherwise indicated)

### 3 Revenue

Revenue, which is also the Group's turnover, represents the sales value of goods sold, services provided to customers, hire purchase financing income, rental income, income from sale of properties, management service fees, agency commission and handling fees and warranty reimbursements, net of goods and services taxes where applicable, analysed as follows:

	2012	2011
	\$'000	\$'000
Sale of goods	5,696,376	5,523,128
Rendering of services	475,209	437,375
Hire purchase financing income	41,041	40,744
Gross rentals from investment properties	111,641	106,920
Gross proceeds from properties sold	178,887	215,561
Management service fees	1,000	1,880
Agency commission and handling fees	16,263	17,771
Warranty reimbursements	6,948	11,553
	6,527,365	6,354,932

The Group's customer base is diversified and includes no customer (2011: one) with whom transactions have exceeded 10% of the Group's revenue. In 2011, revenue from sales of vehicles and spare parts to this customer, including sales to entities which were known to the Group to be under common control with this customer, amounted to approximately \$668,488,000 and were conducted in the geographical region of the PRC. Details of concentration of credit risk arising from this customer are set out in note 29(b).

Further details regarding the Group's principal activities are disclosed in note 32 to these financial statements.

# 4 Other net operating income

	2012 \$'000	2011 \$'000
Bank and other interest income	28,853	41,771
Dividend income		
<ul> <li>listed investments</li> </ul>	10,820	9,490
<ul> <li>unlisted investments</li> </ul>	660	1,831
Gain on disposal of property, plant and equipment	27,434	11,050
Valuation gains on investment properties	271,690	170,694
Increase/(decrease) in fair value of listed investments designated as at fair value through profit or loss	574,530	(158,503)
Reversal of impairment loss on interests in an associate	-	69,956
Compensation income (note)	-	116,550
Reversal of over-provision for retirement benefit costs in prior years	-	12,630
Reversal of impairment losses on trade receivables and hire purchase debtors and instalments receivable	872	1,259
Others	49,823	37,529
	964,682	314,257

Note: In 2011, the Group received compensation income of United States Dollars ("USD") 15 million from a third party as settlement sum in relation to legal proceedings in Thailand, in which the Group was the plaintiff, to compensate the Group for damages in relation to the defendant's breaches of a distribution agreement and a technical assistance agreement. The Group did not have any obligations in respect of the agreed settlement with this third party.

(Expressed in Hong Kong dollars unless otherwise indicated)

# 5 Other operating expenses

	2012 \$'000	2011 \$'000
Bank charges	8,781	8,854
Impairment losses on trade receivables and hire purchase debtors and instalments receivable	26,705	7,608
Others	6,307	6,877
	41,793	23,339

# 6 Financing costs

	2012 \$'000	2011 \$'000
Interest expense		
<ul> <li>on bank loans wholly repayable within five years</li> </ul>	35,086	51,184
<ul> <li>on bank overdrafts</li> </ul>	487	71
	35,573	51,255

# 7 Profit before taxation

Profit before taxation is arrived at after charging/(crediting):

	2012 \$'000	2011 \$'000
Cost of goods sold	4,914,632	4,644,681
Depreciation		
<ul> <li>assets held for use under operating leases</li> </ul>	54,839	53,645
– other assets	97,571	85,961
Amortisation of interest in leasehold land	8,172	7,853
Impairment losses on		
<ul> <li>trade debtors</li> </ul>	21,142	901
<ul> <li>hire purchase debtors and instalments receivable</li> </ul>	4,691	5,448
Auditors' remuneration		
<ul> <li>audit services</li> </ul>	5,038	4,514
– tax services	859	895
Provision for warranties made	34,987	2,475
Net foreign exchange losses	57,615	49,519
Operating lease rental expenses in respect of properties	44,980	31,478
Rentals receivable from investment properties less direct outgoings of \$27,383,000 (2011: \$27,427,000)	(84,258)	(79,493)

(Expressed in Hong Kong dollars unless otherwise indicated)

### 8 Personnel expenses

	2012 \$'000	2011 \$′000
Wages and salaries	260,307	186,940
Retirement benefit costs	22,349	17,344
Others	28,962	18,915
	311,618	223,199

The number of employees at the end of 2012 was 2,826 (2011: 2,078).

The Group makes contributions to defined contribution retirement plans pursuant to the rules and regulations applicable to the Group in the countries where the Group operates. The Group has no obligation for the payment of retirement benefits beyond such contributions.

# 9 Directors' and senior executives' remuneration

(a) Directors' remuneration disclosed pursuant to section 161 of the Hong Kong Companies Ordinance is as follows:

	Directors' fees \$'000	Salaries, allowances and benefits in kind \$'000	Discretionary bonuses \$'000	Retirement scheme contributions \$'000	Total \$'000
2012					
Executive directors					
Tan Eng Soon	140	10,240	8,688	35	19,103
Joseph Ong Yong Loke	390	3,455	2,539	35	6,419
Tan Kheng Leong	80	3,126	707	34	3,947
Sng Chiew Huat	80	3,145	2,073	35	5,333
Glenn Tan Chun Hong	80	1,869	1,218	85	3,252
Independent non- executive directors					
Lee Han Yang	155	-	-	-	155
Masatoshi Matsuo	85	-	-	-	85
Tan Ngiap Joo	120	-	-	-	120
Ng Kim Tuck (note)	53	-	-	-	53
	1,183	21,835	15,225	224	38,467

(Expressed in Hong Kong dollars unless otherwise indicated)

### 9 Directors' and senior executives' remuneration (continued)

(a) Directors' remuneration disclosed pursuant to section 161 of the Hong Kong Companies Ordinance is as follows: (continued)

2011	Directors' fees \$'000	Salaries, allowances and benefits in kind \$'000	Discretionary bonuses \$'000	Retirement scheme contributions \$'000	Total \$'000
Executive directors					
Tan Eng Soon	140	9,275	7,869	29	17,313
Joseph Ong Yong Loke	390	3,129	2,299	29	5,847
Tan Kheng Leong	80	3,054	691	29	3,854
Sng Chiew Huat	80	2,849	1,878	29	4,836
Glenn Tan Chun Hong	80	1,549	962	75	2,666
Independent non- executive directors					
Lee Han Yang	155	-	-	-	155
Masatoshi Matsuo	85	-	-	-	85
Tan Ngiap Joo	60	-	-	-	60
Non-executive director					
Ng Kim Tuck (appointed on 1 June 2011)	-	-	-	-	-
	1,070	19,856	13,699	191	34,816

Note: Mr. Ng Kim Tuck has been re-designated from a non-executive director of the Company to an independent non-executive director of the Company with effect from 10 July 2012.

(b) Of the five individuals with the highest emoluments, all are directors whose emoluments are disclosed in note 9(a) above.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 10 **Taxation**

(a) Income tax expense:

	2012 \$'000	2011 \$'000
Current tax expense		
Provision for the year	103,559	89,945
Over-provision in respect of prior years	(3,616)	(58)
	99,943	89,887
Deferred tax expense		
Origination and reversal of temporary differences	(13,093)	7,751
Total income tax expense in the consolidated income statement	86,850	97,638

The provision for Hong Kong Profits Tax for 2012 is calculated at 16.5% (2011: 16.5%) of the estimated assessable profits for the year.

The statutory corporate income tax rate for the Group's operations in Singapore and the PRC is 17% (2011: 17%) and 25% (2011: 25%) respectively. Taxation for subsidiaries other than in Hong Kong or Singapore is charged at the appropriate current rates of taxation ruling in the relevant countries.

The following is a reconciliation of income taxes calculated at the applicable tax rates to the income tax expense:

	2012 \$'000	2011 \$'000
Profit before taxation	1,171,276	703,615
	1,171,270	/03,015
Notional tax using the applicable corporation tax rates	94,821	125,332
Adjustments resulting from:	20.764	16 200
<ul> <li>Tax effect of non-deductible expenses</li> </ul>	20,764	16,309
<ul> <li>Tax effect of non-taxable income</li> </ul>	(65,171)	(55,426)
<ul> <li>Tax effect of tax losses not recognised</li> </ul>	54,743	26,238
<ul> <li>Tax effect of previously unrecognised tax losses or deductible</li> </ul>		
temporary differences utilised	(14,691)	(14,757)
<ul> <li>Over-provision in respect of prior years</li> </ul>	(3,616)	(58)
Income tax expense	86,850	97,638

(Expressed in Hong Kong dollars unless otherwise indicated)

### **10** Taxation (continued)

#### (b) Deferred tax assets and liabilities

Deferred tax assets and deferred tax liabilities of the Group at 31 December 2012 are attributable to the items detailed in the table below:

	Assets \$'000	2012 Liabilities \$'000	Net \$'000	Assets \$'000	2011 Liabilities \$'000	Net \$'000
Property, plant and equipment	6,596	(30,898)	(24,302)	5,335	(28,978)	(23,643)
Investment properties	-	(2,682)	(2,682)	-	(1,662)	(1,662)
Inventories	7,592	-	7,592	7,316	-	7,316
Trade debtors	6,373	-	6,373	669	-	669
Creditors and accruals	1,519	(297)	1,222	3,503	(3,120)	383
Provisions	9,312	-	9,312	1,824	-	1,824
Tax losses carried-forward	336	-	336	42	-	42
Deferred tax assets/(liabilities)	31,728	(33,877)	(2,149)	18,689	(33,760)	(15,071)
Set-off within legal tax units and jurisdictions Net deferred tax assets/	(5,386)	5,386	-	(5,645)	5,645	
(liabilities)	26,342	(28,491)	(2,149)	13,044	(28,115)	(15,071)

Potential deferred tax assets of approximately \$150,751,000 (2011: \$106,115,000) relating to the future benefits of tax losses and deductible temporary differences have not been recognised in the financial statements as it is not probable that future taxable profits will be available against which the Group can utilise the benefits therefrom before the ability to realise such potential benefits expires. The tax losses do not expire under the current tax legislation except for tax losses of certain subsidiaries of \$192,712,000 (2011: \$122,613,000), which will expire during the years from 2013 to 2022.

At 31 December 2012, temporary differences relating to the undistributed profits of subsidiaries amounted to \$268,475,000 (2011: \$139,345,000). Deferred tax liabilities of \$30,840,000 (2011: \$16,857,000) have not been recognised in respect of the tax that would be payable on the distribution of these retained profits as the Company controls the dividend policy of these subsidiaries and it is of the opinion of the directors that the profits will not be distributed in the foreseeable future.

(Expressed in Hong Kong dollars unless otherwise indicated)

### **10** Taxation (continued)

## (c) Movement in deferred tax assets/(liabilities) of the Group during the year:

	Balance at 1 January 2011 \$'000	Exchange adjustment \$'000	Recognised in profit or loss \$'000	Balance at 31 December 2011 \$'000
Property, plant and equipment	(20,715)	171	(3,099)	(23,643)
Investment properties	(2,159)	-	497	(1,662)
Inventories	7,729	(85)	(328)	7,316
Trade debtors	109	(1)	561	669
Creditors and accruals	3,223	(36)	(2,804)	383
Provisions	3,648	(40)	(1,784)	1,824
Tax losses carried-forward	845	(9)	(794)	42
	(7,320)	-	(7,751)	(15,071)

	Balance at 1 January 2012 \$'000	Exchange adjustment \$'000	Recognised in profit or loss \$'000	Balance at 31 December 2012 \$'000
Property, plant and equipment	(23,643)	(824)	165	(24,302)
Investment properties	(1,662)	-	(1,020)	(2,682)
Inventories	7,316	441	(165)	7,592
Trade debtors	669	37	5,667	6,373
Creditors and accruals	383	65	774	1,222
Provisions	1,824	110	7,378	9,312
Tax losses carried-forward	42	-	294	336
	(15,071)	(171)	13,093	(2,149)

# **11** Earnings per share

The calculation of basic earnings per share is based on the net profit for the year attributable to equity shareholders of the Company of \$1,078,101,000 (2011: \$599,473,000) and the number of ordinary shares outstanding during the year of 2,013,309,000 (2011: 2,013,309,000) shares.

Diluted earnings per share for the years ended 31 December 2012 and 2011 is the same as basic earnings per share as there were no dilutive securities outstanding during the years presented.

(Expressed in Hong Kong dollars unless otherwise indicated)

### **12** Investment properties

The Group

	Freehold land and buildings \$'000	Leasehold land and buildings \$'000	Total \$′000
At 1 January 2011	1,931,461	229,712	2,161,173
Exchange adjustments	(26,850)	(497)	(27,347)
Additions	21,131	-	21,131
Valuation adjustment	128,450	42,244	170,694
At 31 December 2011	2,054,192	271,459	2,325,651
At 1 January 2012	2,054,192	271,459	2,325,651
Exchange adjustments	127,259	2,660	129,919
Additions	8,832	-	8,832
Valuation adjustment	202,568	69,122	271,690
At 31 December 2012	2,392,851	343,241	2,736,092

An analysis of the valuation of freehold and leasehold land and buildings is as follows:

	Freehold land and buildings		Leaseho and bu	old land ildings
	2012	2012 2011		2011
	\$'000	\$'000	\$'000	\$'000
In Hong Kong – Medium lease Outside Hong Kong – Freehold – Long lease – Short term lease	- 2,392,851 - - 2,392,851	- 2,054,192 - - 2,054,192	270,000 - 60,241 13,000 343,241	220,388 - 38,744 12,327 271,459

The investment properties of the Group were revalued at 31 December 2012 on an open market value basis in their existing state and use by reference to comparable market transactions. The valuations were carried out by either of the two independent firms of surveyors, Landscope Surveyor Limited and CB Richard Ellis (Pte) Limited, who have among their staff members of the Hong Kong Institute of Surveyors and Fellows of the Singapore Institute of Surveyors and Valuers respectively. Both surveyors have amongst their staff the appropriate qualification and experience.

An increase in fair value of \$271,690,000 (2011: \$170,694,000) was recognised in profit or loss for the year ended 31 December 2012.

Investment properties comprise a number of commercial and residential properties that are leased to external tenants. The leases typically contain an initial lease period of two years. Subsequent renewals are negotiated with the respective lessees. No contingent rents are charged.

(Expressed in Hong Kong dollars unless otherwise indicated)

# 13 Other property, plant and equipment

(a) The Group

	Freehold land \$'000		Plant, machinery and equipment \$'000	Furniture, fixtures, fittings and office equipment \$'000	Motor vehicles \$'000	Construction in progress \$'000	Total \$'000
Cost or valuation:							
At 1 January 2012 Exchange	493,239	1,102,218	330,882	166,710	304,076	159,090	2,556,215
adjustments	25,577	53,200	17,371	7,279	15,233	(14,085)	104,575
Additions	9,277	57,616	53,911	34,581	124,818	95,952	376,155
Disposals	-	-	(24,099)	(4,792)	(63,330)	-	(92,221)
Transfer	-	125,277	35,219	725	-	(161,221)	-
At 31 December 2012	528,093	1,338,311	413,284	204,503	380,797	79,736	2,944,724
<b>Representing:</b>							
Cost	278,636	1,270,321	413,284	204,503	380,797	79,736	2,627,277
Valuation - 1984	249,457	67,990	-	-	-	-	317,447
	528,093	1,338,311	413,284	204,503	380,797	79,736	2,944,724
Accumulated depreciation:							
At 1 January 2012 Exchange	-	280,399	165,541	121,056	97,011	-	664,007
adjustments	-	12,510	9,115	5,038	3,887	-	30,550
Charge for the year	-	36,467	48,229	23,874	43,840	-	152,410
Written back on disposal			(20,163)	(3,671)	(33,831)		(57,665)
At 31 December 2012		329,376	202,722	146,297	110,907		789,302
Net book value:							
At 31 December 2012	528,093	1,008,935	210,562	58,206	269,890	79,736	2,155,422

(Expressed in Hong Kong dollars unless otherwise indicated)

# 13 Other property, plant and equipment (continued)

# (a) The Group (continued)

	Freehold land \$'000		Plant, machinery and equipment \$'000	Furniture, fixtures, fittings and office equipment \$'000	Motor vehicles \$'000	Construction in progress \$'000	Total \$'000
Cost or valuation:							
At 1 January 2011 Exchange	505,557	1,009,029	307,833	155,440	276,531	37,507	2,291,897
adjustments	(12,318)	(20,962)	(4,257)	(555)	(1,983)	(3,657)	(43,732)
Additions	-	116,062	53,680	28,036	93,226	125,240	416,244
Disposals	-	(1,911)	(26,374)	(16,211)	(63,698)	-	(108,194)
At 31 December 2011	493,239	1,102,218	330,882	166,710	304,076	159,090	2,556,215
Representing:							
Cost	257,956	1,038,091	330,882	166,710	304,076	159,090	2,256,805
Valuation - 1984	235,283	64,127	-	-	-	-	299,410
	493,239	1,102,218	330,882	166,710	304,076	159,090	2,556,215
Accumulated depreciation:							
At 1 January 2011	-	252,054	145,935	113,614	91,228	-	602,831
Exchange adjustments	-	(4,921)	(3,641)	(1,402)	(1,165)	-	(11,129)
Charge for the year	-	34,758	44,477	21,861	38,510	-	139,606
Written back on		5 1,7 50	.,.,	21,001	50,510		155,000
disposal	-	(1,492)	(21,230)	(13,017)	(31,562)	-	(67,301)
At 31 December 2011		280,399	165,541	121,056	97,011	-	664,007
Net book value:							
At 31 December 2011	493,239	821,819	165,341	45,654	207,065	159,090	1,892,208

(Expressed in Hong Kong dollars unless otherwise indicated)

# 13 Other property, plant and equipment (continued)

# (a) The Group (continued)

(i) An analysis of net book value of land and buildings is as follows:

	Land		Buildings	
	2012 2011		2012	2011
	\$'000	\$'000	\$'000	\$'000
In Hong Kong				
<ul> <li>Medium term lease</li> </ul>	-	-	-	175
Outside Hong Kong				
– Freehold	528,093	493,239	217,397	216,326
– Long lease	-	-	-	3,851
<ul> <li>Medium term lease</li> </ul>	-	-	784,252	600,138
<ul> <li>Short term lease</li> </ul>	-	-	7,286	1,329
	528,093	493,239	1,008,935	821,819

- (ii) Certain land and buildings were revalued by the directors based on independent professional valuations in 1984. These properties are carried at the respective revalued amounts totalling \$317,447,000 (2011: \$299,410,000) as their deemed cost, as the amount of the adjustments relating to prior periods could not be reasonably determined when IFRSs were first adopted for the purpose of preparing financial statements prior to the initial public offering of the Company. The requirements of IAS 16, *Property, plant and equipment* with respect to assets carried at amounts other than cost less accumulated depreciation are therefore not applicable.
- (iii) The Group rents out certain motor vehicles, trucks and forklifts (included in plant, machinery and equipment). The rental period typically runs for an initial period of one to three years, with an option to renew upon expiry at which time all terms are renegotiated. None of the rental agreements includes contingent rentals.

The cost of motor vehicles and machineries of the Group held for rental amounted to a total of \$453,768,000 (2011: \$393,308,000) and the related accumulated depreciation charges amounted to a total of \$154,545,000 (2011: \$131,897,000).

(Expressed in Hong Kong dollars unless otherwise indicated)

# 13 Other property, plant and equipment (continued)

(b) The Company

	Office equipment \$'000	Furniture and fittings \$'000	Motor vehicles \$'000	Total \$'000
Cost:				
At 1 January 2012 and				
31 December 2012	230	497	380	1,107
Accumulated depreciation:				
At 1 January 2012	200	424	272	896
Charge for the year	7	39	76	122
At 31 December 2012	207	463	348	1,018
Net book value:				
At 31 December 2012	23	34	32	89
Cost:				
	220	407	200	1 105
At 1 January 2011 Additions	228 2	497 -	380	1,105 2
At 31 December 2011	230	497	380	1,107
Accumulated depreciation:				
At 1 January 2011	193	384	196	773
Charge for the year	7	40	76	123
At 31 December 2011	200	424	272	896
Net book value:				
At 31 December 2011	30	73	108	211

(Expressed in Hong Kong dollars unless otherwise indicated)

# 14 Interest in leasehold land

	The Group	
	2012	2011
	\$'000	\$'000
At 1 January	249,198	215,538
Exchange adjustments	9,272	(2,884)
Additions	4,699	44,397
Amortisation	(8,172)	(7,853)
At 31 December	254,997	249,198

All interest in leasehold land relates to owner-occupied properties. An analysis of interest in leasehold land is as follows:

	2012 \$'000	2011 \$'000
Outside Hong Kong	150,672	159,028
– Long lease	104,325	90,170
– Medium term lease	254,997	249,198

# 15 Interest in subsidiaries

	The Co	mpany
	2012	2011
	\$'000	\$'000
Unlisted shares, at cost	2,295,961	2,292,080
Loan to a subsidiary	47,000	47,000
	2,342,961	2,339,080

The loan to a subsidiary is unsecured, interest free and has no fixed repayment terms but the Company does not intend to demand repayment within 12 months of the balance sheet date.

The amounts due from/to subsidiaries are unsecured, interest free and have no fixed repayment terms.

Loan to and amounts due from subsidiaries are neither past due nor impaired.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 15 Interest in subsidiaries (continued)

The following list contains particulars of the subsidiaries as at 31 December 2012 which principally affected the results or assets of the Group:

Name	Place of incorporation/ establishment and operation	Particulars of issued/registered and paid up capital (all being ordinary unless otherwise stated)	Percentage of equity indirectly held through subsidiaries	Principal activities
Tan Chong & Sons Motor Company (Singapore) Private Limited	Republic of Singapore ("Singapore")	Ordinary shares of SGD150,000,000 Redeemable preference shares of SGD50,000,000	100%	Treasury management for group entities
Tan Chong Motor Sales Pte Ltd	Singapore	SGD10,000,000	100%	Distribution of motor vehicles
Singapore Automotive Industries Private Limited	Singapore	SGD2,000,000	100%	Distribution of auto spare parts
Tan Chong Industrial Machinery (Pte) Ltd	Singapore	Ordinary shares of SGD4,000,000 Redeemable preference shares of SGD25,000,000	100%	Distribution of heavy commercial vehicles and industrial equipment, rental of machinery and provision of workshop services
Motor Image Enterprises Pte Ltd	Singapore	SGD50,000	100%	Distribution of motor vehicles
Tan Chong Credit Private Ltd	Singapore	Ordinary shares of SGD46,600,000 Redeemable preference shares of SGD12,500,000	100%	Hire purchase financing and insurance agency
Tan Chong Realty (Private) Limited	Singapore	Ordinary shares of SGD57,900,000 Redeemable preference shares of SGD25,000,000	100%	Property investment
Brizay Property Pte Ltd	Singapore	SGD2	100%	Property investment
Tan Chong Land Company Pte Ltd	Singapore	SGD1,000,000	100%	Sales of properties and property development
Advance Pacific Holdings Limited	Hong Kong	\$8,500,000	100%	Investment holding

(Expressed in Hong Kong dollars unless otherwise indicated)

# **15** Interest in subsidiaries (continued)

Name	Place of incorporation/ establishment and operation	Particulars of issued/registered and paid up capital (all being ordinary unless otherwise stated)	Percentage of equity indirectly held through subsidiaries	Principal activities
Motor Image China Limited	Hong Kong	\$10,000,000	100%	Distribution of motor vehicles
Motor Image (HK) Limited	Hong Kong	\$8,000,000	100%	Distribution of motor vehicles
Nissan Diesel (Thailand) Company Limited	Thailand	Ordinary shares of Baht 1,646,456,000 Redeemable preference shares of Baht 250,000,000	100%	Distribution of heavy commercial vehicles and related products and provision of workshop services
Motor Image (Guangzhou) Co. Ltd	The People's Republic of China	Registered and paid up capital of \$10,000,000	100%	Distribution of motor vehicles
Motor Image Pilipinas, Inc.	Republic of the Philippines	Peso137,625,000	100%	Distribution of motor vehicles
Taiwan Motor Image Co., Ltd.	Taiwan	NTD5,000,000	100%	Distribution of motor vehicles
Fuso Truck (Thailand) Co., Ltd.	Thailand	Baht100,000,000	100%	Distribution of heavy commercial vehicles and related products and provision of workshop services

# 16 Interest in associates

	The Group	
	2012	2011
	\$'000	\$'000
Share of net assets	924,694	894,349
Associates listed outside Hong Kong	324,054	320,895
Unlisted associates	600,640	573,454
	924,694	894,349
Market value of listed associates	189,804	144,157

(Expressed in Hong Kong dollars unless otherwise indicated)

# 16 Interest in associates (continued)

Details of the major associates are as follows:

Name of Company		Percentage of equity held by the Group	Principal activities
Ethoz Group Limited	Singapore	50%	Car rental
Tyre Pacific (HK) Limited	Hong Kong	50%	Distribution of tyres
Zero Co., Ltd	Japan	22%	Provision of logistic services
Eight Zero Limited	Hong Kong	49%	Investment holding
Tifa Finance Tbk PT	Indonesia	36%	Provision of leasing and financing services

Summary of financial information on associates:

	Assets \$'000	Liabilities \$'000	Equity \$'000	Revenue \$'000	Profit \$'000
2012					
100 per cent	7,025,206	4,466,402	2,558,804	6,739,918	380,182
Group's effective interest	2,634,946	1,710,252	924,694	1,733,957	167,712
2011					
100 per cent	7,260,279	4,694,382	2,565,897	6,154,755	243,750
Group's effective interest	2,607,828	1,713,479	894,349	1,527,593	93,403

(Expressed in Hong Kong dollars unless otherwise indicated)

# **17** Other financial assets

	The	Group
	2012	2011
	\$'000	\$'000
Available-for-sale equity securities		
Listed outside Hong Kong, at market value	69,699	67,068
Unlisted equity securities, at cost	22,381	20,964
	92,080	88,032
Available-for-sale debt securities		
Listed outside Hong Kong, at market value	80,083	75,627
	172,163	163,659
	The	Group
	2042	2044

The droup	
2012 2011	2012
\$'000 \$'000	\$'000
149,782 142,695	149,782

The unlisted available-for-sale equity securities are stated at cost less impairment losses because their fair values cannot be measured reliably.

# 18 Investments designated as at fair value through profit or loss

	The Group	
	2012	2011
	\$'000	\$'000
Equity securities		
Listed outside Hong Kong, designated as at fair value through profit or loss	1,150,456	565,535

# **19** Inventories

# (a) Inventories in the consolidated balance sheet comprise:

	The Group		
	2012	2011	
	\$'000	\$'000	
Raw materials	300,271	150,423	
Work-in-progress	74,893	9,204	
Spare parts and others	167,566	175,090	
Finished goods	1,431,989	1,092,016	
Goods in transit	176,092	113,023	
	2,150,811	1,539,756	

(Expressed in Hong Kong dollars unless otherwise indicated)

## **19** Inventories (continued)

(b) The analysis of the amount of inventories recognised as an expense and included in profit or loss is as follows:

	The C	The Group		
	2012	2011		
	\$'000	\$'000		
Carrying amount of inventories sold	4,912,375	4,652,163		
Provision for/(reversal of) write-down of inventories	2,257	(7,482)		
	4,914,632	4,644,681		

#### 20 Properties held for sale

	The Group		
	2012	2011	
	\$'000	\$'000	
le	80,299	150,915	

The analysis of the amount of completed properties held for sale recognised as an expense is as follows:

	The C	The Group	
	2012	2011	
	\$'000	\$'000	
Carrying amount of completed properties sold	78,349	98,937	

## 21 Trade debtors

	The	The Group	
	2012 \$'000	2011 \$'000	
Trade debtors Less: Allowance for doubtful debts (note 21(b))	748,017 (35,622)	428,213 (14,431)	
	712,395	413,782	

# (a) Ageing analysis

Ageing of trade debtors (net of impairment losses), based on due date, is analysed as follows:

	The Group	
	2012	2011
	\$'000	\$'000
0 - 30 days	546,999	327,863
31 - 90 days	97,321	39,938
Over 90 days	68,075	45,981
	712,395	413,782

The Group allows credit periods ranging from seven days to six months. Further details on the Group's credit policy are set out in note 29(b).

(Expressed in Hong Kong dollars unless otherwise indicated)

## 21 Trade debtors (continued)

# (b) Impairment of trade debtors

Impairment losses in respect of trade debtors are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against trade debtors directly (see note 1(v)(i)).

As at 31 December 2012, allowance for doubtful debts has been made for trade debtors of \$35,622,000 (2011: \$14,431,000). The movement in the allowance for doubtful debts during the year is as follows:

	The Group	
	2012 \$'000	2011 \$'000
At 1 January	14,431	13,637
Exchange adjustments	567	110
Impairment loss recognised	21,142	901
Uncollectible amounts written off	(518)	(217)
At 31 December	35,622	14,431

#### (c) Trade debtors that are not impaired

The ageing analysis of trade debtors that are neither individually nor collectively considered to be impaired are as follows:

	The Group	
	2012	2011
	\$'000	\$'000
Neither past due nor impaired	441,500	255,530
1 – 30 days past due	105,499	72,333
31 – 90 days past due	97,321	39,938
Over 90 days past due	68,075	45,981
	270,895	158,252
	712,395	413,782

Receivables that were neither past due nor impaired relate to a wide range of customers for whom there was no recent history of default.

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, management believes that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable. The Group does not hold any collateral over these balances.

(Expressed in Hong Kong dollars unless otherwise indicated)

# 22 Hire purchase debtors and instalments receivable

	The Group	
	2012	2011
	\$'000	\$'000
Balance due		
	126 222	110 700
– within one year	126,233	118,789
<ul> <li>between one and five years</li> </ul>	215,030	229,128
<ul> <li>after more than five years</li> </ul>	19,293	28,740
Hire purchase debtors and instalments receivable	360,556	376,657
Unearned interest charges	(33,345)	(47,566)
	327,211	329,091
Less: Allowance for doubtful debts	(32,477)	(39,209)
	294,734	289,882
Balance due		
– within one year	94,679	86,501
<ul> <li>between one year and five years</li> </ul>	182,872	177,558
- after more than five years	17,183	25,823
	200,055	203,381
	294,734	289,882

# Impairment of hire purchase debtors and instalments receivable

Impairment losses in respect of hire purchase debtors and instalment receivables are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against hire purchase debtors directly (see note 1(v)(i)).

As at 31 December 2012, allowance for doubtful debts has been made for hire purchase debtors and instalments receivable of \$32,477,000 (2011: \$39,209,000). The movement in the allowance for doubtful debts during the year is as follows:

	The Group	
	2012	2011
	\$'000	\$'000
At 1 January	39,209	35,116
Exchange adjustments	1,392	(1,355)
Impairment loss recognised	4,691	5,448
Uncollectible amounts written off	(12,815)	-
At 31 December	32,477	39,209

(Expressed in Hong Kong dollars unless otherwise indicated)

# 23 Cash and cash equivalents

	The Group		The Co	mpany
	2012	2011	2012	2011
	\$'000	\$'000	\$'000	\$'000
Bank deposits	355,406	1,240,425	-	800
Cash at bank	1,000,885	369,623	5,792	5,047
Cash in hand	1,389	1,258	-	-
Cash and cash equivalents in the balance sheet	1,357,680	1,611,306	5,792	5,847
Unsecured bank overdrafts (note 24)	(7,737)	(8,574)	-	-
Less: Pledged bank deposits	(44,358)	(360,743)	-	-
Cash and cash equivalents in the consolidated cash flow statement	1,305,585	1,241,989	5,792	5,847

The Group's effective interest rate for deposits ranged from 0.01% to 6.30% (2011: 0.01% to 7.75%) per annum.

The terms of such deposits placed range from one day to three months.

Bank overdrafts bear interest at rates ranging from 5.00% to 12.00% (2011: 5.00% to 9.00%) per annum.

# 24 Bank loans and overdrafts

At 31 December 2012, the bank loans and overdrafts were payable as follows:

	The Group	
	2012	2011
	\$'000	\$'000
Within one year		
<ul> <li>bank overdrafts (note 23)</li> </ul>	7,737	8,574
– bank loans	1,272,961	1,439,569
	1,280,698	1,448,143
Bank loans:		
<ul> <li>After one year but within two years</li> </ul>	456,563	12,322
	1,737,261	1,460,465

At 31 December 2012, the bank loans and overdrafts were secured as follows:

	The	Group
	2012 \$'000	2011 \$′000
nsecured bank overdrafts	7,737	8,574
loans		
	135,614	526,185
	1,593,910	925,706
	1,737,261	1,460,465

(Expressed in Hong Kong dollars unless otherwise indicated)

## 24 Bank loans and overdrafts (continued)

At 31 December 2012, certain freehold land and buildings, inventories and pledged bank deposits of the Group with carrying values of \$97,629,000 (2011: \$92,430,000), \$163,208,000 (2011: \$Nil) and \$44,358,000 (2011: \$360,743,000), respectively, have been pledged to banks to secure banking facilities totalling \$135,614,000 (2011: \$810,951,000) granted to the Group.

At 31 December 2012, the bank loans bore interest at floating rates which ranged from 0.78% to 6.16% (2011: 0.78% to 7.11%) per annum.

# 25 Trade creditors

Ageing analysis of trade creditors, based on the invoice date, is as follows:

	The Group	
	2012	2011
	\$'000	\$'000
0 - 30 days	384,278	258,354
31 - 90 days	216,241	85,648
91 - 180 days	21,358	12,998
Over 180 days	29,661	9,959
	651,538	366,959

# 26 Amounts due from/to related companies

The amounts due from/to related companies are unsecured, interest-free and recoverable/repayable on demand. Amounts due from related companies are neither past due nor impaired.

# 27 Provisions

	The Group	
	2012	2011
	\$'000	\$'000
Provisions for warranties		
Balance at 1 January	26,708	30,983
Provisions made	34,987	2,475
Provisions utilised	(14,020)	(6,750)
Balance at 31 December	47,675	26,708
Current Non-current	25,203 22,472	16,973 9,735
	47,675	26,708

Provisions for warranties relate mainly to motor vehicles sold and are calculated based on estimates made from historical warranty claim experience associated with similar products and services.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### **Capital, reserves and dividends** 28

#### (a) The Group

The reconciliation between the opening and closing balances of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity.

#### (i) Share premium

The application of the share premium account is governed by sections 150 and 157 of the Company's Bye-Laws and Companies Act 1981 of Bermuda.

#### **Capital reserve** (ii)

The capital reserve mainly comprises a revaluation surplus arising on revaluation of land and buildings, other than investment properties, in 1984.

#### (iii) **Translation reserve**

The translation reserve comprises foreign exchange differences arising from the translation of the financial statements of subsidiaries and associates outside Hong Kong.

#### (iv) Fair value reserve

The fair value reserve comprises the cumulative net change in the fair value of available-for-sale securities held at the balance sheet date and is dealt with in accordance with the accounting policies set out in notes 1(j) and 1(v)(i).

#### **(b)** The Company

Details of the changes in the Company's individual components of equity between the beginning (i) and the end of the year are set out below:

	Share capital \$'000	Share premium \$'000	Contributed surplus \$'000	Retained profits \$'000	Total \$'000
Balance at 1 January 2011	1,006,655	550,547	623,313	150,080	2,330,595
Changes in equity in 2011:					
Total comprehensive income for the year	-	-	-	135,422	135,422
Dividends to equity shareholders	-		-	(130,865)	(130,865)
Balance at 31 December 2011 and 1 January 2012	1,006,655	550,547	623,313	154,637	2,335,152
Changes in equity in 2012					
Total comprehensive income for the year	-	-	-	140,886	140,886
Dividends to equity shareholders	-	-	-	(150,998)	(150,998)
Balance at 31 December 2012	1,006,655	550,547	623,313	144,525	2,325,040

(Expressed in Hong Kong dollars unless otherwise indicated)

# 28 Capital, reserves and dividends (continued)

### (b) The Company (continued)

### (ii) Contributed surplus

The excess of the value of the consolidated net assets represented by the shares acquired over the nominal value of the shares issued by the Company in exchange was credited to the contributed surplus. Under the Companies Act of Bermuda, the contributed surplus is available for distribution to shareholders, except if there are reasonable grounds for believing that:

- (a) the Company is, or would after the payment, be unable to pay its liabilities as they become due; or
- (b) the realisable value of the Company's assets would thereby be less than the aggregate of its liabilities and its issued share capital and share premium account.

The Company's reserves available for distribution to equity shareholders at 31 December 2012 are as follows:

	2012 \$'000	2011 \$'000
Contributed surplus Retained profits	623,313 144,525	623,313 154,637
	767,838	777,950

# (iii) The consolidated profit attributable to equity shareholders of the Company includes the Company's profit of \$103,162,000 (2011: \$111,255,000) which has been dealt with in the financial statements of the Company.

Reconciliation of profit attributable to equity shareholders of the Company to the Company's profit for the year

	2012 \$'000	2011 \$'000
Amount of consolidated profit attributable to equity shareholders dealt with in the Company's financial statements	103,162	111,255
Dividends from subsidiaries attributable to the profits of the previous financial year, approved and paid during the year	37,724	24,167
Company's profit for the year	140,886	135,422

## (c) Dividends

(i) Dividends payable to equity shareholders of the Company attributable to the year

	2012 \$'000	2011 \$'000
Interim dividend paid of 2.0 cents per ordinary share (2011: 1.5 cents per ordinary share)	40,266	30,200
Final dividend proposed after the balance sheet date of 7.0 cents per ordinary share (2011: 5.5 cents per ordinary share)	140,932	110,732
	181,198	140,932

The final dividend proposed after the balance sheet date has not been recognised as a liability at the balance sheet date.

(Expressed in Hong Kong dollars unless otherwise indicated)

# 28 Capital, reserves and dividends (continued)

### (c) Dividends (continued)

(d)

(ii) Dividends paid to equity shareholders of the Company attributable to the previous financial year, approved and paid during the year

	2012	2011
	\$'000	\$'000
Final dividend in respect of the previous financial year, approved and paid during the year, of 5.5 cents per ordinary share		
(2011: 5.0 cents per ordinary share)	110,732	100,665
Share capital		
	2012	2011
	\$'000	\$'000
Authorised:		
3,000,000,000 ordinary shares of \$0.50 each	1,500,000	1,500,000
Issued and fully paid:		
2,013,309,000 ordinary shares of \$0.50 each	1,006,655	1,006,655

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally with regard to the Company's residual assets.

# (e) Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to provide returns for shareholders and benefits for other stakeholders, by pricing products and services commensurately with the level of risk and by securing access to finance at a reasonable cost.

The Group actively and regularly reviews and manages its capital, being consolidated total equity, to maintain a balance between the higher shareholder returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

The Group monitors capital with reference to its debt position. The Group's strategy is to maintain the equity and debt in a balanced position and ensure there was adequate working capital to service its debt obligations. The Group's gearing ratio, being the Group's total borrowings over its total assets, was 14%, at 31 December 2012 (2011: 14%).

## 29 Financial risk management and fair values

Financial assets of the Group include cash and cash equivalents, debt and equity securities, trade, hire purchase and other debtors and amounts due from related companies. Financial liabilities of the Group include bank overdrafts and loans, trade and other creditors and amounts due to related companies. Accounting policies for financial assets and liabilities are set out in note 1. Exposure to interest rate, credit, currency and liquidity risks arises in the normal course of the Group's business. The Group is also exposed to equity price risk arising from its equity investments in other entities.

(Expressed in Hong Kong dollars unless otherwise indicated)

## 29 Financial risk management and fair values (continued)

### (a) Interest rate risk

The Group's interest rate risk arises primarily from bank borrowings. Borrowings with variable rates expose the Group to cash flow interest rate risk. The Group has no fair value interest rate risk as there are no borrowings which bear fixed interest rates as at 31 December 2012 (2011: Nil). The Group historically has not used any financial instruments to hedge potential fluctuations in interest rates.

The interest rates of bank deposits and bank borrowings of the Group are disclosed in notes 23 and 24 respectively.

### Sensitivity analysis

At 31 December 2012, it is estimated that a general increase/decrease of 100 basis points in interest rates, with all other variables held constant, would have decreased/increased the Group's profit after taxation and retained profits by approximately \$14,558,000 (2011: \$11,169,000) and decreased/increased the Group's fair value reserve by approximately \$10,418,000/\$13,053,000 (2011: \$9,994,000/\$12,772,000).

The sensitivity analysis above has been determined assuming that the change in interest rates had occurred at the balance sheet date. The analysis has been performed on the same basis for 2011.

## (b) Credit risk

The Group's credit risk is primarily attributable to trade and other receivables and listed debt investments. Management has a credit policy in place and the exposures to these credit risks are monitored on an ongoing basis.

In respect of trade and other receivables, individual credit evaluations are performed on all customers requiring credit over a certain amount. These evaluations focus on the customer's past history of making payments when due and current ability to pay, and take into account information specific to the customer as well as pertaining to the economic environment in which the customer operates. Trade receivables are due within seven days to six months from the date of billing. The Group does not obtain collateral from customers.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer rather than the industry or country in which the customers operate and therefore significant concentrations of credit risk primarily arise when the Group has significant exposure to individual customers. At the end of the reporting period, 5% (2011: 7%) of the total trade and other receivables was due from the Group's largest debtor.

The Group does not provide any other guarantees which would expose the Group or the Company to credit risk.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the balance sheet.

#### (c) Currency risk

The Group is exposed to currency risk primarily through investments, bank loans and other monetary assets and liabilities that are denominated in a currency other than the functional currency of the operations to which they relate, which is the Japanese Yen ("JPY"), United States Dollar ("USD") and Renminbi ("RMB").

The following table details the Group's exposure at the balance sheet date to currency risk arising from recognised assets or liabilities denominated in a currency other than the functional currency of the entity to which they relate. For presentation purpose, the amounts of the exposure are shown in Hong Kong Dollars. Differences resulting from the translation of the financial statements of subsidiaries and associates outside Hong Kong into the Group's presentation currency are excluded.

(Expressed in Hong Kong dollars unless otherwise indicated)

# 29 Financial risk management and fair values (continued)

### (c) Currency risk (continued)

### The Group

	Exposure to foreign currencies (expressed in Hong Kong dollars)					
	2012			2011		
	JPY	USD	RMB	JPY	USD	RMB
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Investments designated as at fair value through profit or						
loss	1,106,478	-	-	532,764	-	-
Trade debtors	10,579	264	-	5,163	-	-
Cash and cash equivalents	37,438	467,130	335	32,075	83,372	238,013
Trade creditors	(6,566)	(97,156)	-	(3,754)	(60,249)	-
Bank loans	(353,621)	(46,811)	-	(283,128)	(315,462)	-
	794,308	323,427	335	283,120	(292,339)	238,013

The Group's operating subsidiaries regularly monitor their foreign exchange exposure and may hedge their position depending on the size of the exposure and the future outlook of the particular currency unit. There were no material forward exchange contracts outstanding as at 31 December 2012 (2011: Nil).

# Sensitivity analysis

The following table indicates the instantaneous change on the Group's profit after tax and retained profits that would arise if foreign exchange rates to which the Group has significant exposure at the balance sheet date had changed at that date, assuming all other risk variables remained constant.

	2012		2011	
		Effect		Effect
	Increase/	on profit	Increase/	on profit
	(decrease)	after tax	(decrease)	after tax
	in foreign	and	in foreign	and
	exchange	retained	exchange	retained
	rates	profits	rates	profits
		\$'000		\$'000
JPY	10%	79,431	10%	28,312
	(10)%	(79,431)	(10)%	(28,312)
USD	10%	32,343	10%	(29,234)
	(10)%	(32,343)	(10)%	29,234
	. ,			·
RMB	10%	34	10%	23,801
	(10)%	(34)	(10)%	(23,801)

The sensitivity analysis assumes that the change in foreign exchange rates had been applied to re-measure those financial instruments held by the Group which expose the Group to currency risk at the balance sheet date. The analysis excludes differences that would result from the translation of the financial statements of subsidiaries and associates outside Hong Kong into the Group's presentation currency. The analysis is performed on the same basis for 2011.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 29 Financial risk management and fair values (continued)

#### (d) Liquidity management

The treasury function of the Group is arranged centrally to cover expected cash demands. The Group's policy is to regularly monitor current and expected liquidity requirements and its compliance with lending covenants, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer term.

The following table details the remaining contractual maturities of the Group's and the Company's financial liabilities at the balance sheet date, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on rates current at the balance sheet date) and the earliest date the Group and the Company can be required to pay:

#### The Group

#### 2012

	<b>Contractual u</b>			
		Balance		
	Within	1 year but		sheet
	1 year or	less than		carrying
	on demand	2 years	Total	amount
	\$'000	\$'000	\$'000	\$'000
Bank overdrafts	7,737	-	7,737	7,737
Bank loans	1,303,046	460,001	1,763,047	1,729,524
Trade creditors	651,538	-	651,538	651,538
Other creditors and accruals	481,475	-	481,475	481,475
Amounts due to related				
companies	7,074	-	7,074	7,074
	2,450,870	460,001	2,910,871	2,877,348

#### 2011

	Contractual u	Contractual undiscounted cash outflow				
	Within 1 year or on demand \$'000	More than 1 year but less than 2 years \$'000	Total \$'000	Balance sheet carrying amount \$'000		
Bank overdrafts	8,574	-	8,574	8,574		
Bank loans	1,479,616	13,374	1,492,990	1,451,891		
Trade creditors	366,959	-	366,959	366,959		
Other creditors and accruals Amounts due to related	400,041	-	400,041	400,041		
companies	4,539	-	4,539	4,539		
	2,259,729	13,374	2,273,103	2,232,004		

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 29 Financial risk management and fair values (continued)

#### (d) Liquidity management (continued)

The Company

2012

	Contractual undiscounted cash outflow	
	Within 1 year or on demand \$'000	Balance sheet carrying amount \$'000
Other creditors and accruals	7,916	7,916
Amounts due to subsidiaries	55,104	55,104
	63,020	63,020

2011

	Contractual undiscounted cash outflow	_
	Within 1 year or on demand \$'000	Balance sheet carrying amount \$'000
Other creditors and accruals	7,704	7,704
Amounts due to subsidiaries	43,256	43,256
	50,960	50,960

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 29 Financial risk management and fair values (continued)

#### (e) Equity price risk

The Group is exposed to equity price changes arising from equity investments classified as financial assets designated as at fair value through profit or loss (see note 18) and available-for-sale equity securities (see note 17).

Listed investments held as financial assets designated as at fair value through profit or loss and availablefor-sale portfolios have been chosen based on their longer term growth potential and are monitored regularly for performance against expectations.

The Group's unquoted investments are all held for long term strategic purposes. Their performance is assessed at regular time interval, where applicable, against performance of similar entities, together with an assessment of their relevance to the Group's long term strategic plans.

At 31 December 2012, it is estimated that an increase/(decrease) of 10% in the relevant stock price, with all other variables held constant, would have increased/decreased the Group's profit after taxation (and retained profits) and other components of consolidated equity as follows:

#### The Group

	2012				2011	
		Effect on profit after taxation and retained profits \$'000	Effect on other components of equity \$'000		Effect on profit after taxation and retained profits \$'000	Effect on other components of equity \$'000
Change in the relevant equity price risk variable:						
Increase Decrease	10% (10)%	115,046 (115,046)	6,970 (6,970)	10% (10)%	56,554 (56,554)	6,707 (6,707)

The sensitivity analysis has been determined assuming that the changes in the stock prices had occurred at the balance sheet date and had been applied to the exposure to equity price risk in existence at that date. It is also assumed that all other variables remain constant. The analysis has been performed on the same basis for 2011.

#### (f) Fair value

#### (i) Financial instruments carried at fair value

IFRS 7, *Financial instruments: Disclosures*, requires disclosures relating to fair value measurements of financial instruments across three levels of a "fair value hierarchy". The fair value of each financial instrument is categorised in its entirety based on the lowest level of input that is significant to that fair value measurement. The levels are defined as follows:

- Level 1 (highest level): fair values measured using quoted prices (unadjusted) in active markets for identical financial instruments
- Level 2: fair values measured using quoted prices in active markets for similar financial instruments, or using valuation techniques in which all significant inputs are directly or indirectly based on observable market data
- Level 3 (lowest level): fair values measured using valuation techniques in which any significant input is not based on observable market data

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 29 Financial risk management and fair values (continued)

#### (f) Fair value (continued)

#### (i) Financial instruments carried at fair value (continued)

At 31 December 2012, the financial instruments of the Group carried at fair value were available-for-sale equity securities of \$69,699,000 (2011: \$67,068,000), available-for-sale debt securities of \$80,083,000 (2011: \$75,627,000) and equity securities designated as at fair value through profit or loss of \$1,150,456,000 (2011: \$565,535,000) respectively which are listed outside Hong Kong (see notes 17 and 18). These instruments fall into Level 1 of the fair value hierarchy described above.

#### (ii) Fair values of financial instruments carried at other than fair value

The carrying amounts of the Group's financial instruments carried at cost or amortised cost are not materially different from their fair values as at 31 December 2012 and 2011.

#### (g) Estimation of fair value

Fair values of securities are based on quoted market prices at the balance sheet date without any deduction for transaction costs.

The fair values of interest-bearing loans and borrowings are estimated as the present value of future cash flows, discounted at current market interest rates for similar financial instruments.

#### **30 Commitments**

## (a) Capital commitments outstanding at 31 December 2012 not provided for in the financial statements were as follows:

	The G	iroup
	2012	2011
	\$'000	\$'000
Authorised and contracted for	136,204	38,147

#### (b) Operating lease commitments

At 31 December 2012, non-cancellable operating lease rentals are payable as follows:

	The G	iroup
	2012	2011
	\$'000	\$'000
Within one year	44,787	27,095
Between one and five years	71,217	58,280
More than five years	143,365	118,829
	259,369	204,204

The Group is the lessee in respect of a number of properties held under operating leases. The leases typically run for an initial period of between one and six years, except for one lease agreement which has an initial period of nineteen years, with an option to renew the lease upon expiry at which point all terms will be re-negotiated. None of the leases includes contingent rentals.

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 31 Material related party transactions

In addition to the transactions and balances disclosed elsewhere in these financial statements, the Group entered into the following material related party transactions.

#### (a) Key management personnel remuneration

Remuneration for key management personnel represents amounts paid to the Company's directors and is disclosed in note 9.

#### (b) Transactions with related companies

	Note	2012 \$'000	2011 \$′000
Transactions with TCMH Group:	(i)		
<ul> <li>Sales of goods and services</li> </ul>		4,445	8,694
<ul> <li>Receiving assembly services</li> </ul>		3,072	-
<ul> <li>Purchase of inventories</li> </ul>		25,061	12,778
<ul> <li>Loan interest income received</li> </ul>		483	792
Transactions with APM Group: – Receiving technical consultancy services – Purchase of inventories	(ii)	7,450 2,766	-
Purchase of inventories from TCIM Sdn. Bhd.	(iii)	53	23
Purchase of inventories from Focusone	(iv)	1,708	2,060
Receiving IT services from NSP	(v)	524	1,024

#### Notes:

(i) Tan Chong Consolidated Sdn. Bhd. ("TCC"), a substantial shareholder of the Company, is also a substantial shareholder of Tan Chong Motor Holdings Berhad ("TCMH") Group. Various subsidiaries of the Group have been conducting sales and purchases of motor parts and accessories and vehicle servicing transactions with TCMH Group. On 22 December 2010, 13 new agreements were signed in relation to the sales and purchases of motor parts and accessories and vehicle servicing transactions.

On 6 March 2012, a subsidiary of the Group entered into an assembly agreement with Tan Chong Motor Assemblies Sdn. Bhd. ("TCMA"), a subsidiary of TCMH, pursuant to which TCMA was appointed as the subsidiary's assembler to assemble vehicles for the period from 6 March 2012 to 31 December 2013. The principal business of TCMA is the assembly of motor vehicles and engines and trading of parts.

(ii) On 24 February 2012, a subsidiary of the Group entered into a technical service agreement with APM Engineering & Research Sdn. Bhd. ("APMER"). APMER is a subsidiary of APM Automotive Holdings Berhad ("APM"), and TCC is interested in more than 30% of the equity interests of APM Group.

On 30 May 2012 and 26 November 2012, a subsidiary of the Group entered into parts purchase agreements with certain subsidiaries of APM. Pursuant to the agreements, the APM Group will supply motor parts to a subsidiary of the Group for the purpose of assembly of vehicles by TCMA for the period from 30 May 2012 to 31 December 2013.

- (iii) On 22 December 2010, a subsidiary of the Company entered into a written agreement with TCIM Sdn. Bhd. in relation to the sales and purchases of motor parts and accessories and vehicles for the period from 1 January 2011 to 31 December 2013. TCC is a substantial shareholder of TCIM Sdn. Bhd.
- (iv) Focusone Asia Pacific Pte Ltd ("Focusone") imports and distributes motor parts and accessories, in which Mr. Bryan Chow, the son-in-law of Mr. Tan Eng Soon and the brother-in-law of Mr. Glenn Tan Chun Hong, is a major shareholder. On 22 December 2010, a subsidiary of the Group entered into a written agreement with Focusone in relation to the sales and purchases of motor parts and accessories for the period from 1 January 2011 to 31 December 2013.
- (v) Netrunner Systems Private Limited ("NSP") provides IT services, in which Mr. Bryan Chow is a major shareholder. On 22 December 2010, a subsidiary of the Group entered into an agreement with NSP in relation to the provision of IT services for the period from 1 January 2011 to 31 December 2013.

75

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 31 Material related party transactions (continued)

#### (b) Transactions with related companies (continued)

All the above transactions have been entered in the ordinary and usual course of business of the Group and either on normal commercial terms or on terms no less favourable than those available to or from independent third parties.

Amounts due from/to related parties are recorded in the consolidated balance sheet and disclosed in note 26.

#### (c) Transaction with an associate

Management service fees received from an associate of the Group amounted to \$1,000,000 (2011: \$1,880,000).

#### (d) Transaction with an independent non-executive director

On 11 May 2012, the Group granted Mr. Tan Ngiap Joo, an independent non-executive director of the Company, a right to purchase a completed property held for sale at a consideration of SGD3,289,000 (equivalent to \$20,391,000) on normal commercial terms. Mr. Tan Ngiap Joo purchased the property on 25 May 2012.

#### (e) Applicability of the Listing Rules relating to connected transactions

The related party transactions in respect of (b) and (d) above constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules. The disclosures required by Chapter 14A of the Listing Rules are provided in section "Connected transactions" of the Report of the directors.

#### 32 Segment reporting

The Group manages its business by divisions, which are organised by a mixture of both business lines (products and services) and geographical areas. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has presented the reportable segments as set out in note (b). No operating segments have been aggregated to form the reportable segments.

#### (a) **Business lines**

#### (i) Motor vehicle distribution

The Group is the distributor for Nissan vehicles in Singapore and for Subaru vehicles in Singapore, Hong Kong, certain provinces of the PRC and some countries in the Association of Southeast Asia Nations ("ASEAN"). The Group distributes various models of Nissan and Subaru passenger and Nissan light commercial vehicles.

#### (ii) Heavy commercial vehicle and industrial equipment distribution

The Group is the sole distributor for Nissan forklift trucks in Singapore and Thailand and Mitsubishi Fuso trucks in Thailand. The Group markets and distributes a wide range of heavy commercial vehicles and industrial equipment.

#### (iii) Property rental and development

The Group has significant property interests and is engaged in the development of various investment properties in order to meet the property needs of the Group as well as for sales and rental income. At present, the Group's activities in this segment are mainly carried out in Singapore and Hong Kong.



(Expressed in Hong Kong dollars unless otherwise indicated)

#### 32 Segment reporting (continued)

#### (a) Business lines (continued)

#### (iv) Other operations

Other operations mainly include investment holding, hire purchase financing, provision of workshop services and the manufacturing of vehicle seats.

#### (b) Segment results

For the purpose of assessing segment performance and allocating resources between segments, the Group's senior executive management monitors the results attributable to each reportable segment on the following bases:

Revenue and expenses are allocated to the reportable segments with reference to sales generated by those segments and the expenses incurred by those segments.

The measures used for reporting segment profit is "EBITDA" i.e. "earnings before interest, taxes, depreciation and amortisation", where "interest" is regarded as including bank and other interest income.

Information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the year ended 31 December 2012 is set out below.

	Motor distrik	vehicle	Heavy con vehicl indus equip distrib	e and strial ment	Property		Other op	erations	Consol	idated
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Revenue from external customers:										
– Singapore	838,777	1,091,523	189,337	236,271	280,036	312,287	143,707	167,561	1,451,857	1,807,642
– Hong Kong	70,733	49,822	-		6,376	6,713	13,269	14,296	90,378	70,831
– PRC	2,310,116	2,873,876	6,569	8,730	-	-	292,072	296,344	2,608,757	-
- Others	1,127,308	846,239	1,239,450	443,032	-	-	9,615	8,238	2,376,373	1,297,509
	4,346,934	4,861,460	1,435,356	688,033	286,412	319,000	458,663	486,439	6,527,365	6,354,932
EBITDA:										
– Singapore	(23,043)	74,864	54,988	68,880	360,051	273,484	74,637	160,840	466,633	578,068
– Hong Kong	(19,524)	(1,271)	-	-	46,000	48,253	557,580	(144,861)	584,056	(97,879)
– PRC	58,266	121,114	2,919	4,422	-	-	(4,933)	21,917	56,252	147,453
<ul> <li>Others</li> </ul>	(78,620)	(4,863)	142,953	27,152	-	-	(408)	117,224	63,925	139,513
	(62,921)	189,844	200,860	100,454	406,051	321,737	626,876	155,120	1,170,866	767,155
Share of profits less losses of associates:										
– Singapore	46,436	47,224	-	-	-	-	-	-	46,436	47,224
– Hong Kong	-	-	-	-	-	-	88,345	18,018	88,345	18,018
– Others	-	-	-	-	-	-	32,931	28,161	32,931	28,161
	46,436	47,224	-	-	-	-	121,276	46,179	167,712	93,403

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 32 Segment reporting (continued)

#### (c) Reconciliation of reportable segment profit or loss

	2012	2011
	\$'000	\$'000
Total segment EBITDA	1,170,866	767,155
Depreciation and amortisation	(160,582)	(147,459)
Interest income	28,853	41,771
Finance costs	(35,573)	(51,255)
Share of profits less losses of associates	167,712	93,403
Consolidated profit before taxation	1,171,276	703,615

#### (d) Geographic information

The following table sets out information about the geographical location of the Group's investment properties, other property, plant and equipment, interest in leasehold land and interest in associates ("specified non-current assets"). The geographical location of the specified non-current assets is based on the physical location of the asset, in the case of investment properties, other property, plant and equipment and interest in leasehold land and the location of operations, in the case of interests in associates.

	Singapore		Hong Kong		PRC		Others		Consolidated	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
- 10 I										
Specified non- current assets	4,492,938	3,992,286	334,328	314,537	282,788	233,360	961,151	821,223	6,071,205	5,361,406

(Expressed in Hong Kong dollars unless otherwise indicated)

### **33** Possible impact of amendments, new standards and interpretations issued but not yet effective for the year ended 31 December 2012

Up to the date of issue of these financial statements, the IASB has issued a number of amendments and five new standards which are not yet effective for the year ended 31 December 2012 and which have not been adopted in these financial statements. These include the following which may be relevant to the Group.

	Effective for accounting periods beginning on or after
Amendments to IAS 1, Presentation of financial statements - Presentation of items of other comprehensive income	1 July 2012
IFRS 10, Consolidated financial statements	1 January 2013
IFRS 12, Disclosure of interests in other entities	1 January 2013
IFRS 13, Fair value measurement	1 January 2013
IAS 27, Separate financial statements (2011)	1 January 2013
IAS 28, Investments in associates and joint ventures	1 January 2013
Annual Improvements to IFRSs 2009-2011 Cycle	1 January 2013
Amendments to IFRS 7, Financial instruments: Disclosures - Disclosures - Offsetting financial assets and financial liabilities	1 January 2013
Amendments to IAS 32, Financial instruments: Presentation - Offsetting financial assets and financial liabilities	1 January 2014
IFRS 9, Financial instruments	1 January 2015

The Group is in the process of making an assessment of what the impact of these amendments is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the consolidated financial statements.

### **FINANCIAL SUMMARY**

(Expressed in Hong Kong dollars)

-	2008 \$'000	2009 \$'000	2010 \$'000	2011 \$'000	2012 \$'000
Results					
Revenue	5,317,670	4,914,396	6,198,694	6,354,932	6,527,365
Profit from operations	86,474	475,098	669,460	661,467	1,039,137
Financing costs	(11,960)	(18,967)	(23,865)	(51,255)	(35,573)
Share of profits less losses of associates	57,766	41,088	73,606	93,403	167,712
Profit before taxation Income tax (expense)/credit	132,280 (82,253)	497,219 27,783	719,201 (72,394)	703,615 (97,638)	1,171,276 (86,850)
Profit for the year	50,027	525,002	646,807	605,977	1,084,426
=					
Attributable to:					
Equity shareholders of the Company	49,326	523,488	639,265	599,473	1,078,101
Non-controlling interests	701	1,514	7,542	6,504	6,325
Profit for the year	50,027	525,002	646,807	605,977	1,084,426
Assets and liabilities					
Investment properties, property, plant and					
equipment and interest in leasehold land	3,004,498	3,375,317	4,065,777	4,467,057	5,146,511
Interest in associates	600,945	640,330	767,922	894,349	924,694
Other assets	285,031	302,211	339,735	391,880	412,211
Net current assets	2,537,878	2,736,890	2,593,003	2,371,203	3,407,625
Total assets less current liabilities	6,428,352	7,054,748	7,766,437	8,124,489	9,891,041
Non-current liabilities	(479,791)	(490,784)	(63,798)	(50,172)	(507,526)
Total equity	5,948,561	6,563,964	7,702,639	8,074,317	9,383,515
Earnings per share					
– basic (cents)	2.4	26.0	31.8	29.8	53.5
– diluted (cents)	2.4	26.0	31.8	29.8	53.5

Notes:

(1) Revenue, which is also the Group's turnover, represents sale of goods, rendering of services, hire purchase financing income, gross rentals from investment properties, gross proceeds from properties sold, management service fees, agency commission and handling fees and warranty reimbursements.

(2) The amount of diluted earnings per share is the same as the basic earnings per share as there were no dilutive securities outstanding during the years presented.

## **GROUP PROPERTIES**

Location	Description	Land area (sq. feet)	Tenure	Expiry date	Age of building (years)
Unit A on Ground Floor, Phase 1 Nan Fung Industrial Building 431-487 Avenida do Dr Francisco Vieira Machado and 354-408 Rua dos Pescadores Macau	Showroom and workshop (investment)	8,805	Leasehold	28 November 2022	40
30/F Shui On Centre 6-8 Harbour Road Wanchai Hong Kong	Offices (own use and investment)	13,770	Leasehold	20 May 2060	27
12/F Unit B4, Shui On Centre 6-8 Harbour Road Wanchai Hong Kong	Offices (investment)	4,250	Leasehold	20 May 2060	27
911 and 913 Bukit Timah Road Tan Chong Motor Centre Singapore 589622	Showroom, workshop and office (own use)	198,606	Freehold	-	30
14 Upper Aljunied Road Singapore 367843	Property held for sale	21,785	Freehold	-	N/A
700 Woodlands Road Singapore 738664	Workshop and office (own use)	233,188	Freehold	-	27
8 Kung Chong Road Singapore 159145	Workshop and office (own use)	23,990	Leasehold	15 December 2058	N/A
25 Leng Kee Road Singapore 159097	Showroom, workshop and office (own use)	23,998	Leasehold	10 April 2059	17
15 Queen Street Tan Chong Tower Singapore 188537	Office, showroom and apartments for rental (investment)	22,193	Freehold	-	30
798 & 800 Upper Bukit Timah Road Singapore 678138/139	Factory and warehouse (own use)	44,794 1,141 168,046	Freehold Leasehold Leasehold	- 16 April 2874 6 April 2082	22
210 New Upper Changi Road #01-703 Singapore 460210	Showroom and office (investment)	4,058	Leasehold	1 July 2078	33

# **GROUP PROPERTIES** (continued)

Location	Description	Land area (sq. feet)	Tenure	Expiry date	Age of building (years)
Location	Description	(39. 1001)	lenure	Expline date	(years)
23 Jalan Buroh Singapore 619479	Showroom, workshop, office and warehouse (own use)	161,631	Leasehold	1 October 2027	28
The Wilby Residence 25, 27, 29, 31 and 33 Wilby Road Singapore 276300 - 276304	Condominiums for rental (investment)	200,991	Freehold	-	15
15 Tuas Avenue 3 Singapore 639412	Workshop and office (own use)	110,790	Leasehold	16 November 2013	29
17 Lorong 8, Toa Payoh Singapore 319254	Showroom, workshop and office (own use)	58,737	Leasehold	28 February 2023	17
19 Lorong 8, Toa Payoh Singapore 319255	Showroom, workshop and office (own use)	58,715	Leasehold	28 February 2023	9
19 Ubi Road 4 Singapore 408623	Showroom, workshop and office (own use)	59,379	Leasehold	1 October 2030	10
1 Sixth Lok Yang Road Singapore 628099	Workshop and office (own use)	223,908	Leasehold	15 April 2033	39
10 Kung Chong Road Singapore 159145	Workshop and office (own use)	23,990	Leasehold	15 December 2053	N/A
59 Moo 1, Rangsit-Pathumthani Road, Banklang, Muang District, Pathumthani Province, Thailand	Showroom, workshop, office and warehouse (own use)	557,754	Freehold	-	25
118 Moo 5, T. Bangsamak A, Bangpakong Chachoengsao 24180 Thailand	Showroom, workshop and office (own use)	31,579	Freehold	-	8
12/17 Moo 2, Seri Thai Road Khlong Kum Sub-District Bueng Kum District Bangkok 10240,Thailand	Showroom, workshop and office (own use)	94,722	Freehold	-	6



## **GROUP PROPERTIES** (continued)

Location	Description	Land area (sq. feet)	Tenure	Expiry date	Age of building (years)	
59/3 Moo 10, Nongkrod Muang District, Nakhon Sawan Thailand 60240	Showroom, workshop, office and warehouse (own use)	58,620	Freehold	-	20	
388, Moo 5 Chiangmai-Lampang Road Yangnueng, Sarapee District Chiangmai, Thailand 50140	Showroom, workshop, office and warehouse (own use)	66,936	Freehold	-	6	
61 Moo 4, Lardkrabang Industrial Estates Chalongkrung Road Lumplatiew, Lardkrabang Bangkok 10520, Thailand	Production plant (own use)	1,130,211	Freehold	-	9	
Jalan Iskandar Muda RT.0012 RW.02 Jakarta 12240 Indonesia	Showroom, workshop and office (own use)	36,737	Leasehold	16 November 2041	N/A	
Komplek Ruko Mahkota Raya Blok D No. 9-13A Batam 29461 Indonesia	Showroom, workshop and office (own use)	4,844	Leasehold	23 January 2032	2	
Jalan Raden Patah Komplek Sumber Jaya B9 – B10 Indonesia	Shophouse (own use)	1,550	Leasehold	21 November 2015	19	
Lembar K-8-4 Kotak F-G/1 Teluk Tering Komplek Bangun Sukses Showroom Sei Panas, Kota Batam Indonesia	Showroom, workshop and office (own use)	24,262	Leasehold	1 April 2028	N/A	
Jiangyin Building Xijin Minor District Qingyang Town Jiangyin Jiangsu Province China	Residential terraced house (own use)	1,744	Leasehold	unspecified term	15	
Qinyang Town Nam Huan Road 10 Jiangyin Jiangsu Province China	Office, factory and warehouse (own use)	48,753	Leasehold	20 November 2048	28	
639 Jiang Jun Avenue Jiangning District Nanjing China	Factory, office and warehouse (own use)	583,995	Leasehold	30 April 2062	2	
	Tan Chong International Limited Annual Report 2012 🍾 8:					

# **GROUP PROPERTIES** (continued)

Location	Description	Land area (sq. feet)	Tenure	Expiry date	Age of building (years)
2nd Building, 111 Yingbin Road Xiajiao Village, Luopu Street Panyu District, Guangzhou City Guangdong Province China	Showroom, workshop and office (own use)	64,583	Leasehold	31 July 2028	1
No. 10, Jalan 51A/223 46109 Petaling Jaya Selangor Darul Ehsan Malaysia	Showroom, workshop and office (own use)	43,575	Leasehold	19 January 2062	N/A
No. 33, Lane 250, Xinhu 2nd Road, Neihu District, Taipei City, Taiwan	Showroom, workshop and office (own use)	23,290	Freehold	-	5
187 Edsa North Greenhills San Juan Metro Manila 1503 Philippines	Showroom, workshop, office and warehouse (own use)	18,891	Freehold	-	7
212 Vietnam-Singapore, Industrial Park, Thuan An District Binh Duong Province Vietnam	Workshop and office (own use)	30,145	Leasehold	11 February 2046	17



creativplus