

Name(s) and address of the Qualified H Shareholder(s)

Excess Application Form no.

Identifier 識別號

PICC 中国人民财产保险股份有限公司 PICC Property and Casualty Company Limited

(A joint stock limited company incorporated in the People's Republic of China)

(在中華人民共和國註冊成立之股份有限公司)

(Stock Code: 2328) (股份代號: 2328)

Please staple your payment here 請將股款緊釘在此

H Share Registrar: Computershare Hong Kong Investor Services Limited

PROPOSED H SHARE RIGHTS ISSUE OF 418,173,580 H SHARES ON THE BASIS OF 1.1 H RIGHTS SHARES FOR EVERY 10 EXISTING H SHARES AT HK\$5.38 PER H RIGHTS SHARE PAYABLE IN FULL ON ACCEPTANCE

Registered Office: Tower 2, No. 2 Jianguomenwai Avenue, Chaoyang District, Beijing 100022, the PRC

To: The Directors, PICC Property and Casualty Company Limited

Dear Sirs, While, being the Qualified H Shareholder(s) named above, hereby irrevocably apply for the below mentioned number of excess H Rights Shares at the issue price of HK\$5.38 per H Rights Share under the H Share Rights Issue...

致: 中國人民財產保險股份有限公司 代理董事 台照

敬啟者: 本人/吾等為上列之合資格H股股東, 現不可撤銷地根據H股供股以每股H股供股股份5.38港元的發行價申請下列所示數目之額外H股供股股份...

Write down the number of excess H Rights Shares you want to apply for and the total amount payable in the following appropriate boxes in ink (preferably in black) and mark "X" in the corresponding boxes underneath.

Table for entering the number of excess H Rights Shares and total amount payable. Columns include 'Number of excess H Rights Shares applied for' and 'Total Amount Payable (HK\$)'. Rows are numbered 0 to 9.

This form should be completed and lodged together with payment of HK\$5.38 per H Rights Share for the number of excess H Rights Shares applied for (in cheque(s) or cashier's order(s)), at the particular branches of Industrial and Commercial Bank of China (Asia) Limited as mentioned in the H Share Rights Issue Prospectus...

All cheques and cashier's orders will be presented for payment following receipt and all interest earned on such monies will be retained for the Company. Completion and return of this form together with a cheque or cashier's order in payment for the excess H Rights Shares applied for will constitute a warranty by the applicant that the cheque or cashier's order will be honoured on first presentation...

No action has been taken to permit a public offering of the Nil Paid H Rights and/or the H Rights Shares, or the distribution of the H Share Rights Issue Prospectus or any of the related application forms in any territory or jurisdiction outside Hong Kong. Accordingly, no person receiving a copy of any of the H Share Rights Issue Prospectus or any of the related application forms in any territory or jurisdiction outside Hong Kong may treat it as an offer or invitation to apply for excess H Rights Shares...

It is the responsibility of any person (including but not limited to nominees, custodians, agents and trustees) receiving a copy of the H Share Rights Issue Prospectus or any of the related application forms outside Hong Kong and wishing to take up the H Rights Shares under the H Share Rights Issue Prospectus to satisfy himself/herself as to the full observance of the applicable laws and regulations of the relevant territory or jurisdiction including obtaining of any governmental or other consents...

You will be notified by the H Share Registrar of any allotment of excess H Rights Shares made to you. If you are notified by the H Share Registrar that the H Rights Shares are allotted to you, it is expected that cheque(s) for the amount tendered on application will be posted to you in full without interest at your own risk on or about 2 July 2013. If the number of excess H Rights Shares allotted to you is less than that applied for, it is expected that cheque(s) for the surplus application monies will be posted to you without interest at your own risk on or about 2 July 2013...

All documents, including cheques for amounts due, will be sent by ordinary post at the risk of the persons entitled thereto to their respective addresses shown on the register of members of the Company. We (we) hereby undertake to accept such number of excess H Rights Shares as may be allotted to me/us as foreshadowed upon the terms set out in the H Share Rights Issue Prospectus and subject to the Articles...

本人/吾等承諾遵照H股供股章程及暫定配額通知書所載條款, 並在 貴司之公司章程規限下接納上文所述可能配發予本人/吾等之額外H股供股股份數目。本人/吾等就任何獲配發之額外H股供股股份, 授權董事將本人/吾等之姓名列入 貴司之股東名冊作為該等額外H股供股股份之持有人。

1. Name of bank on which cheque/banker's cashier order is drawn 支票/銀行本票的付款銀行名稱: 2. Contact telephone no. 聯絡電話號碼: 3. Cheque/banker's cashier order number 支票/銀行本票號碼: 4. Date 日期:

Signature(s) of applicant(s) (all joint applicant(s) must sign) 申請人簽署 (所有聯名申請人均須簽署)

