

THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

此乃重要文件 請即加以處理

HONG KONG EXCHANGES AND CLEARING LIMITED AND THE STOCK EXCHANGE OF HONG KONG LIMITED TAKE NO RESPONSIBILITY FOR THE CONTENTS OF THIS ELECTION FORM, MAKE NO REPRESENTATION AS TO ITS ACCURACY OR COMPLETENESS AND EXPRESSLY DISCLAIM ANY LIABILITY WHATSOEVER FOR ANY LOSS HOWSOEVER ARISING FROM OR IN RELIANCE UPON THE WHOLE OR ANY PART OF THE CONTENTS OF THIS ELECTION FORM.



恒基兆業地產有限公司 HENDERSON LAND DEVELOPMENT COMPANY LIMITED

於香港註冊成立之有限公司 (股份代號: 12)

FINAL DIVIDEND FOR THE YEAR ENDED 31 DECEMBER 2012 - ELECTION FORM 截至二零一二年十二月三十一日止年度之末期股息 - 選擇表格

THIS ELECTION FORM IS FOR THE USE ONLY OF THE SHAREHOLDER(S) OF HENDERSON LAND DEVELOPMENT COMPANY LIMITED (THE "COMPANY") NAMED IN BOX A. THE RIGHT TO RECEIVE NEW SHARES INSTEAD OF THE WHOLE OR PART OF THE CASH DIVIDEND IS NON-TRANSFERABLE.

本選擇表格僅供甲欄所指明之恒基兆業地產有限公司(「本公司」)之股東使用。收取新股以代替全部或部份現金股息之權利不可轉讓。

DO NOT COMPLETE THIS ELECTION FORM IF YOU WISH TO RECEIVE YOUR FINAL DIVIDEND WHOLLY IN CASH. IF YOU WISH TO RECEIVE ALL OR PART OF YOUR FINAL DIVIDEND IN NEW SHARES, YOU MUST COMPLETE AND RETURN THIS ELECTION FORM IN ACCORDANCE WITH THE INSTRUCTIONS BELOW.

倘閣下就末期股息選擇全部收取現金，則毋須填寫此選擇表格。倘閣下就全部或部份末期股息以新股方式收取，務必依照下文指示將本選擇表格填妥及交回。

BOX A 甲欄 NAME(S) AND ADDRESS OF REGISTERED SHAREHOLDER(S) 登記股東之姓名及地址

Table with 2 columns: BOX B 乙欄, REGISTERED HOLDING OF SHARES ON 11 JUNE 2013 ("RECORD DATE")

IF YOU ELECT TO RECEIVE NEW SHARES IN RESPECT OF THE FINAL DIVIDEND FOR THE YEAR ENDED 31 DECEMBER 2012 ON PART OF YOUR REGISTERED HOLDING OF SHARES, PLEASE ENTER IN BOX C THE NUMBER OF SHARES FOR WHICH YOU ELECT TO RECEIVE THE FINAL DIVIDEND IN THE FORM OF NEW SHARES IN LIEU OF CASH DIVIDEND.

倘閣下欲就部份所登記之股份數目選擇以新股方式收取截至二零一二年十二月三十一日止年度之末期股息，請在丙欄內註明閣下欲以新股代替現金股息方式收取末期股息之有關股份數目。

IF YOU SIGN THIS ELECTION FORM BUT DO NOT SPECIFY THE NUMBER OF SHARES IN RESPECT OF WHICH YOU WISH TO RECEIVE NEW SHARES IN LIEU OF CASH OR, IF YOU ELECT TO RECEIVE NEW SHARES IN LIEU OF CASH IN RESPECT OF A GREATER NUMBER OF SHARES THAN WHAT YOU WOULD HAVE BEEN ENTITLED BASED ON YOUR REGISTERED HOLDING ON THE RECORD DATE, THEN IN EITHER CASE YOU WILL BE DEEMED TO HAVE EXERCISED YOUR ELECTION TO RECEIVE ONLY NEW SHARES IN RESPECT OF ALL THE SHARES REGISTERED IN YOUR NAME.

倘閣下簽署本選擇表格但未註明以新股代替現金股息之有關股份數目，或倘閣下所選擇以新股代替現金股息之股份數目超過閣下於記錄日登記持有之股份數目，則在此任何一種情況下，閣下將被當作已選擇登記在閣下名下全部股份僅收取新股。

Table with 2 columns: BOX C 丙欄, NUMBER OF REGISTERED SHARES FOR WHICH FINAL DIVIDEND TO BE PAID IN NEW SHARES

TO: THE DIRECTORS OF HENDERSON LAND DEVELOPMENT COMPANY LIMITED 致：恒基兆業地產有限公司之董事 I/WE, THE UNDERSIGNED AND ABOVE-NAMED SHAREHOLDER(S), HEREBY GIVE NOTICE THAT THE FINAL DIVIDEND FOR THE YEAR ENDED 31 DECEMBER 2012 PAYABLE ON THE SHARE(S) REGISTERED IN MY/OUR NAME(S) SHOULD BE PAID BY NEW SHARES IN LIEU OF CASH EITHER IN FULL OR IN PART IN ACCORDANCE WITH THE INSTRUCTIONS GIVEN ABOVE, SUBJECT TO THE TERMS AND CONDITIONS SET OUT IN THE CIRCULAR AND THE MEMORANDUM AND ARTICLES OF ASSOCIATION OF THE COMPANY.

本人/吾等為下面簽署及上述之股東，茲通知登記在本人/吾等名下之股份所應享有截至二零一二年十二月三十一日止年度之末期股息，按照上述所作指示全部或部份以新股代替現金股息方式並遵照通函所載之條款及條件以及本公司之章程大綱及細則支付。

Date 日期: ..... 2013. SIGNATURE(S) OF SHAREHOLDER(S) 股東簽署 (1) ..... (2) ..... (3) ..... (4) .....

IN THE CASE OF JOINT HOLDERS, ALL MUST SIGN. 所有聯名持有人均須簽署。 IN THE CASE OF A CORPORATION, THIS ELECTION FORM SHOULD BE SIGNED BY AUTHORISED PERSON WHOSE OFFICE SHOULD BE STATED. 倘為法人團體，則本選擇表格須由正式授權人簽署，並須註明其職位。

Table with 2 columns: TEL. NO. 電話號碼

YOUR SIGNATURE(S) ABOVE MUST CORRESPOND WITH YOUR SPECIMEN SIGNATURE(S) FILED WITH COMPUTERSHARE HONG KONG INVESTOR SERVICES LIMITED. 閣下以上之簽名須與閣下提交予香港中央證券登記有限公司之簽字式樣相符。

SHARE CERTIFICATES AND/OR CHEQUES FOR THE FINAL DIVIDEND WILL BE SENT BY ORDINARY MAIL TO THE SHAREHOLDER(S) AND AT THE SHAREHOLDER(S) RISK TO THE ADDRESS STATED ABOVE. 末期股息之股票及/或支票將按上述地址以平郵寄予(該)股東，郵誤損失由股東自行負責。

THIS ELECTION FORM SHOULD BE RETURNED TO THE COMPANY'S REGISTRAR, COMPUTERSHARE HONG KONG INVESTOR SERVICES LIMITED, 17M FLOOR, HOPEWELL CENTRE, 183 QUEEN'S ROAD EAST, WANCHAI, HONG KONG SO AS TO ARRIVE NOT LATER THAN 4:30 P.M. ON WEDNESDAY, 3 JULY 2013. 本選擇表格須於二零一三年七月三日(星期三)下午四時三十分或以前交回本公司之股份登記及過戶處香港中央證券登記有限公司，地址為香港灣仔皇后大道東183號合和中心17M樓。

NO ACKNOWLEDGEMENT OF RECEIPT OF THIS ELECTION FORM WILL BE ISSUED. 本公司不會就收到本選擇表格一事發給收據。

FAILURE TO COMPLETE AND RETURN THIS ELECTION FORM BY 4:30 P.M. ON WEDNESDAY, 3 JULY 2013 WILL RESULT IN YOUR FINAL DIVIDEND BEING PAID IN FULL IN THE FORM OF CASH. 股東不填寫及不於二零一三年七月三日(星期三)下午四時三十分或以前交回本選擇表格將被視為接受末期股息全部以現金收取之安排。

FOR THE AVOIDANCE OF DOUBT, WE DO NOT ACCEPT ANY SPECIAL INSTRUCTIONS WRITTEN ON THIS ELECTION FORM. 為免存疑，任何在本選擇表格上額外填寫的指示，本公司將不予處理。