



Sincere Watch (Hong Kong) Limited

(Incorporated in the Cayman Islands with limited liability)
Stock Code 股份編號 : 00444

ANNUAL REPORT 2013 年報



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Corporate Information

Directors

Executive Directors

Mrs. CHU Yuet Wah (*Chairman*)
Mr. CHU, Kingston Chun Ho
(*Vice Chairman and Managing Director*)

Independent Non-executive Directors

Mr. LAU Man Tak
Ms. LO Miu Sheung, Betty
Dr. WONG Yun Kuen

Audit Committee

Mr. LAU Man Tak (*Chairman*)
Ms. LO Miu Sheung, Betty
Dr. WONG Yun Kuen

Remuneration Committee

Dr. WONG Yun Kuen (*Chairman*)
Mr. LAU Man Tak
Ms. LO Miu Sheung, Betty

Nomination Committee

Ms. LO Miu Sheung, Betty (*Chairman*)
Mr. LAU Man Tak
Dr. WONG Yun Kuen

Company Secretary

Mr. CHAN Kwong Leung, Eric

Authorised Representatives

Mr. CHU, Kingston Chun Ho
Mr. CHAN Kwong Leung, Eric

Registered Office

Cricket Square
Hutchins Drive
P.O. Box 2681
Grand Cayman
KY1-1111
Cayman Islands

Head Office and Principal Place of Business in Hong Kong

Room 602, 6/F
Caroline Centre
Lee Gardens Two
28 Yun Ping Road
Causeway Bay
Hong Kong

Auditor

Deloitte Touche Tohmatsu
35/F One Pacific Place
88 Queensway
Hong Kong

Principal Share Registrar and Transfer Office

HSBC Trustee (Cayman) Limited
P.O. Box 484
HSBC House
68 West Bay Road
Grand Cayman
Cayman Islands
KY1-1106

Hong Kong Branch Share Registrar and Transfer Office

Tricor Investor Services Limited
26th Floor
Tesbury Centre
28 Queen's Road East
Hong Kong

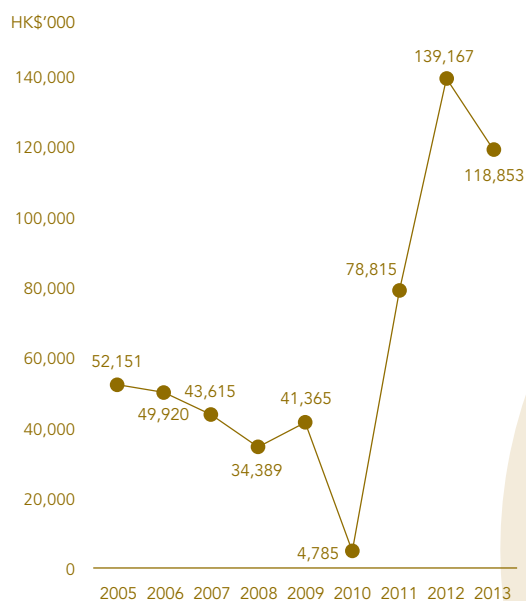
Principal Bankers

The Hongkong and Shanghai
Banking Corporation Limited
Standard Chartered Bank
(Hong Kong) Limited

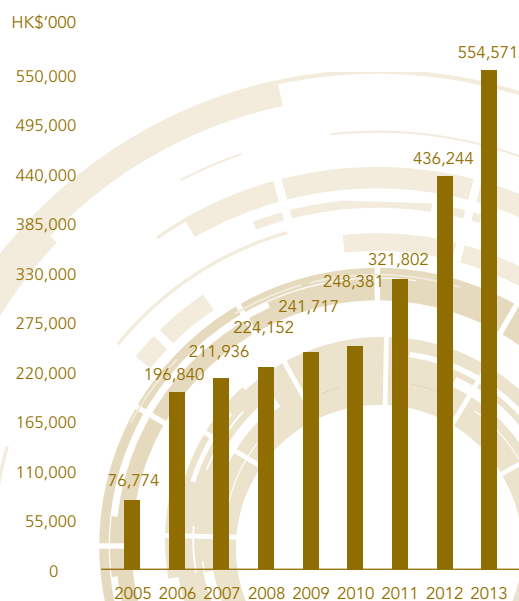
Financial Highlights

- Turnover for the financial year ended 31 March 2013 ("FY2013") decreased from HK\$1,115,070,000 to HK\$749,183,000 when compared with last financial year ("FY2012").
- Gross margin increased from 35.6% to 39.7%. Gross profit for this financial year decreased from HK\$397,457,000 to HK\$297,583,000.
- The realised foreign exchange loss for the year was HK\$4,060,000 as compared with HK\$32,985,000 last year. The unrealised foreign exchange gain of this financial year was HK\$3,347,000 as compared with HK\$12,797,000 of last financial year.
- Net profit for FY2013 was HK\$118,853,000 (FY2012: HK\$139,167,000).
- Earnings per share was 29.1 HK cents for this financial year and 34.1 HK cents for last financial year.
- The Board has recommended the payment of a final dividend for the year ended 31 March 2013 of 8 HK cents per share amounting to HK\$32,640,000.

PROFIT FOR THE YEAR



NET ASSETS VALUE



Chairman's and Vice Chairman's Statement

Dear Shareholders,

On behalf of the board of directors (the "Board") of Sincere Watch (Hong Kong) Limited, I am pleased to review with you the performance and development of the Group for the year ended 31 March 2013.

In spite of a slowdown in the luxury retail markets for fine watches during the year under review, we would like to announce another set of profitable results for the year ended 31 March 2013 ("FY2013").

Our profitable results confirmed the Group's resilience in the challenging environment in the retail market. The Group's resilience is, in turn, supported by the success of our prudent and strategic asset management, stringent cost controls and strong brand awareness.

We will continue to further improve our operational efficiencies to gain better margins for the Group. Also, we will remain focused on strengthening our core competencies and our leadership position to leverage every opportunity that we may deliver even more positive returns to our shareholders.

Key Financial Highlights

The Group remained profitable despite the weakening of sales for the year under review.

The total turnover was HK\$749.2 million, down 32.8% from HK\$1,115.1 million for the year ended 31 March 2012 ("FY2012"). The decline was mainly due to the slowdown in the luxury retail markets for fine watches in FY2013.

Though gross profit dropped from HK\$397.5 million in FY2012 to HK\$297.6 million in FY2013, gross margin improved from 35.6% to 39.7% due to a decline in average cost of goods sold in FY2013.

The Group recorded a profit before tax of HK\$141.0 million and a net profit of HK\$118.9 million in FY2013. When compared with FY2012, the decreases in the profit before tax and net profit were mainly due to lower sales in FY2013.

In FY2013, the Group incurred a realised foreign exchange loss of HK\$4.1 million, HK\$28.9 million lower than the realised foreign exchange loss of HK\$33.0 million in FY2012 due to more stringent management of foreign exchange risks.

Operating costs were under tighter control in view of lower sales. Selling & distribution expenses decreased by 32.3% to HK\$41.8 million, while General and administrative expenses was down by 15.4% to HK\$120.2 million.

Earnings per share were 29.1 HK cents in FY2013 against 34.1 HK cents in FY2012. Net asset value per share rose by 27.1% to 135.9 HK cents as at 31 March 2013, up from 106.9 HK cents as at 31 March 2012.

The Group's financial position remained healthy with cash and bank deposits totaling HK\$333.3 million, without any bank borrowings, as at 31 March 2013.

Dividends

The Board has recommended the payment of a final dividend for the year ended 31 March 2013 of 8 HK cents per share amounting to HK\$32.6 million.

Going Forward

There is a moderation in demand for luxury watches in HK and China. It is likely that this trend of stabilising of demand will continue in the key watch retail markets in the world.

According to Bloomberg news dated May 28, 2013 "China agreed to cut import tariffs on Swiss watches by 60 percent in 10 years as the two nations seek to expand trade, a move that may boost sales by retailers..... The reductions will take effect after the countries sign a free-trade agreement, which may take place in July, Assistant Commerce Minister Yu Jianhua said in a briefing in Beijing yesterday. The duties will be cut by 18 percent in the first year and around 5 percent in each of the following nine years, according to a transcript posted on the ministry's website." As the two nations seek to expand trade relations, we believe that the market for Swiss watch brands is promising and will be beneficial for luxury watch retail in China.

In view of the global economic challenges ahead, we will persist in delighting our customers and reinforcing the Group's leadership in the luxury watch industry across Asia by embarking on innovative and signature initiatives. Also, we will pursue our proactive yet prudent strategies on brand enhancement activities and new watch collections in order to increase our revenue. We are confident that our long-standing relationships with brand principals, strong brand positions together with our established reputation will enable the Group to grow stronger.

Chairman's and Vice Chairman's Statement (continued)

The future stays bright for the Group as we continue to build on our foundations for our continuing success. With our gearing-free status, the Group will remain competitive and innovative. Also, we are confident that we are well-positioned to capitalise on new opportunities to bring further growth to the Group.

A Note of Appreciation

On behalf of the Board, we would like to express our gratitude to our shareholders, business partners, suppliers, brand principals, customers and employees who maintained faith and confidence in the Board and management. Thank you for all your unwavering support throughout the years.

Chu Yuet Wah
Chairman

Chu, Kingston Chun Ho
Vice Chairman

Directors and Senior Management

Directors

Mrs. CHU Yuet Wah

Chairman and Executive Director

Mrs. CHU Yuet Wah, aged 54, is an Executive Director and the Chairman of the Company since 29 May 2012 and 13 July 2012, respectively. Mrs. Chu has been a director of Sincere Watch Limited, the immediate holding company of the Company since 21 May 2012 and is also a director of a number of the Company's subsidiaries. Mrs. Chu is a business woman and possesses over 19 years of experience in finance in Hong Kong. Mrs. Chu is the chief executive officer, an executive director and the ultimate controlling shareholder of Kingston Financial Group Limited, which is a company listed on the Main Board of the Stock Exchange.

Mrs. Chu is the Member of National Committee of Chinese People's Political Consultative Conference, Member of Guangdong Committee of Chinese People's Political Consultative Conference, Vice Chairman of Hong Kong Committee of the Chinese People's Political Consultative Conference (Provincial) Member Association Foundation, Vice Chairman of The Chamber of Hong Kong Listed Companies, Chairman of The Institute of Securities Dealers Limited, Director of Jet Li One Foundation, Vice Chairman of Po Leung Kuk, Chairman of Aplichau Promotion of Tourism Association, School Manager of Aplichau KaiFong Primary School, President of The Aplichau KaiFong Welfare Association, Honorary President of Hong Kong Federation of Women, Honorary Vice President of the Hong Kong Girl Guides Association, Vice President of Tung Koon General Association and 10th World Outstanding Chinese. She received an Honorary Doctorate of Philosophy in Business Management degree from York University, the U.S.A. and holds a Bachelor of Science in Management degree from Golden Gate University, the U.S.A. Mrs. Chu is the mother of Mr. Chu, Kingston Chun Ho, the Vice Chairman, the Managing Director and an Executive Director of the Company.

Mr. CHU, Kingston Chun Ho

Vice Chairman, Managing Director and Executive Director

Mr. CHU, Kingston Chun Ho, aged 28, is an Executive Director of the Company since 29 May 2012, and the Vice Chairman and Managing Director of the Company since 13 July 2012. Mr. Chu has been a director of Sincere Watch Limited, the immediate holding company of the Company since 21 May 2012 and is also a director of a number of the Company's subsidiaries. Mr. Chu is currently a senior manager of Kingston Corporate Finance Limited, and is responsible for the execution of corporate finance projects, such as private placements, secondary market placements, mergers and acquisitions, reverse takeovers and financial advisory on corporate reorganisation. Mr. Chu is also currently a director of KingSBI Investment Management Limited, an investment fund with a focus on private equities in the Greater China region. Mr. Chu is a licensed person under the SFO permitted to carry out Type 1 (dealing in securities) and Type 6 (advising on corporate finance) regulated activities. Mr. Chu holds a Bachelor Degree of Business from the University of Southern California in the U.S.A. Mr. Chu is the son of Mrs. Chu Yuet Wah, the Chairman and an Executive Director of the Company.

Mr. LAU Man Tak

Independent Non-executive Director

Mr. LAU Man Tak, aged 43, is an Independent Non-executive Director of the Company since 19 June 2012. Mr. Lau holds a Bachelor Degree in Accountancy from the Hong Kong Polytechnic University. He has more than 15 years of experience in corporate finance, accounting and auditing. He is a fellow member of the Association of Chartered Certified Accountants in the United Kingdom, an associate member of the Hong Kong Institute of Certified Public Accountants, a member of the Hong Kong Securities Institute and a fellow member of Hong Kong Institute of Directors. He is currently an executive director, the chairman, compliance officer and substantial shareholder of Aurum Pacific (China) Group Limited, which is a company listed on the Growth Enterprise Market of the Stock Exchange, an independent non-executive director of Kingston Financial Group Limited, Climax International Company Limited, Kong Sun Holdings Limited and AMCO United Holdings Limited, which are companies listed on the Main Board of the Stock Exchange. He was also an executive director of China Grand Forestry Green Resources Group Limited (presently known as China Sandi Holdings Limited) from April 2010 to September 2012, which is a company listed on the Main Board of the Stock Exchange.

Directors and Senior Management (continued)

Ms. LO Miu Sheung, Betty

Independent Non-executive Director

Ms. LO Miu Sheung, Betty, aged 51, is an Independent Non-executive Director of the Company since 19 June 2012. Ms. Lo is a qualified solicitor in Hong Kong and has over 24 years of experience in general legal practice, with specialisation in conveyancing, commercial and probate laws. Ms. Lo has been in active practice since qualification and is currently a consultant of Messrs. K.C. Ho & Fong, Solicitors. She graduated from The University of Hong Kong with a Bachelor Degree in Laws (LL.B.) in 1985. She also holds a Postgraduate Certificate in Laws (PCLL). She is currently an independent non-executive director of Eagle Legend Asia Limited (formerly known as Manta Holdings Company Limited), which is a company listed on the Main Board of the Stock Exchange.

Dr. WONG Yun Kuen

Independent Non-executive Director

Dr. WONG Yun Kuen, aged 55, is an Independent Non-executive Director of the Company since 18 September 2012. Dr. Wong received a Ph.D. Degree from Harvard University, and was "Distinguished Visiting Scholar" at Wharton School of the University of Pennsylvania. He has worked in financial industries in the United States and Hong Kong for many years, and has considerable experience in corporate finance, investment and derivative products. He is a member of Hong Kong Securities and Investment Institute. Dr. Wong is an Adjunct Professor of Syracuse University, USA, an executive director of UBA Investments Limited, and an independent non-executive director of Bauhaus International (Holdings) Limited, Kingston Financial Group Limited, China Sandi Holdings Limited (formerly known as China Grand Forestry Green Resources Group Limited), Climax International Company Limited, Harmony Asset Limited, Guocang Group Limited (formerly known as Hua Yi Copper Holdings Limited), Kaisun Energy Group Limited, Kong Sun Holdings Limited, China Yunnan Tin Minerals Group Company Limited and New Island Printing Holdings Limited. Dr. Wong was also an independent non-executive director of China E-Learning Group Limited from August 2007 to June 2010, Superb Summit International Timber Company Limited (presently known as Superb Summit International Group Limited) from April 2007 to June 2010 and ZMAY Holdings Limited (presently known as Hong Kong Life Sciences and Technologies Group Limited) from November 2009 to September 2012. All the companies mentioned above are listed companies in Hong Kong and Harmony Asset Limited is also a company listed on Toronto Stock Exchange.

Directors and Senior Management (continued)

Senior Management

Mr. SAN Kin Pong, Bond, aged 46, is the Financial Controller of the Group. Mr. San is responsible for the financial reporting and accounting, internal control, corporate finance and treasury functions of the Group. Prior to joining the Group in May 2008, Mr. San worked as the Finance Manager-Group Financial Reporting of IDT International Limited whose shares are listed on the main board of Hong Kong Stock Exchange. He has over 23 years of experience in auditing, accounting and financial management. Mr. San graduated from the Chinese University of Hong Kong with a Bachelor's degree in business administration, and obtained a Master's degree in business administration from the Royal Melbourne Institute of Technology University, Australia. Mr. San is a fellow member of the Hong Kong Institute of Certified Public Accountants and a fellow member of the Association of Chartered Certified Accountants.

Ms. LEE Yuk Mei, Jacqueline, aged 42, is the Marketing and Communications Director of the Group. Ms. Lee is responsible for development and implementation of marketing communication strategy, marketing budget planning and control of the Group. Prior to joining the Group in July 2012, she worked as the Marketing and Communications Director of Jaeger LeCoultre under the portfolio of the Richemont Group of luxury brands, and Brand Director of Dior Watches under LVMH Group, Watch and Jewelry Division. She has over 16 years of experience in marketing communication with over 13 years of experience in the luxury industry. Ms. Lee graduated from The Fashion Institute of Design and Merchandising in Los Angeles, California with an associate of arts degree in fashion design in 1995 and a professional diploma in marketing from University of California, Berkeley Extension in 2003.

Mr. PAK Kwai Sing, Isaac, aged 51, is the Sales Director of the Group. Mr. Pak has over 25 years of experience in the watch industry. Prior to joining the Group in April 1997, Mr. Pak worked in various sales positions including over 5 years for Phillippe Chariol, a Swiss brand of watches, and 8 years with watch dealers in Hong Kong.

Mr. LAW Yuen Mau, Jeffy, aged 49, is the Operations Director of the Group. He has over 29 years of sales experience in the watch industry. He worked for various watch dealers in Hong Kong prior to joining the Group. After having worked for the Group from 1995 to 1996, Mr. Law rejoined the Group in August 1999.

Mr. JENG Pei Hwang, Frederick, aged 52, is the General Manager of Sincere Watch Co., Ltd since July 2003. Mr. Jeng is responsible for the general management and the administration of the company's operations. Prior to joining the company, he had over 15 years working experience in luxury and watch business in Taiwan handling S.T. Dupont, Alfred Dunhill and watch brands including Chopard, Bvlgari, Hermes and Rado. Mr. Jeng graduated with a master degree in business administration from the University of Wisconsin in 1989 and a bachelor degree in business administration from the National Taipei University in 1984.

Mr. PAN Wei Min, David, aged 47, is the Operations Director of Shanghai Franck Muller Fine Watch Company Limited. Prior to joining the Group in March 2013, he had more than 17 years working experience in watch and luxury product industry in mainland China handling watch brand Swatch and GUCCI watches and jewelry. Mr. Pan graduated with a bachelor degree in civil engineering from Beijing University of Civil Engineering and Architecture in 1989.

Management Discussion and Analysis

Financial Review

The Group's revenue for the year ended 31 March 2013 ("FY2013") decreased 32.8% from HK\$1,115.1 million to HK\$749.2 million when compared with last financial year ("FY2012").

Gross profit dropped by 25.1% from HK\$397.5 million in FY2012 to HK\$297.6 million in FY2013. The gross profit margin improved from 35.6% to 39.7%.

The Group reported a realised foreign exchange loss of HK\$4.1 million in FY2013 against a realised foreign exchange loss of HK\$33.0 million in FY2012. The unrealised foreign exchange gain was HK\$3.3 million in FY2013 and HK\$12.8 million in FY2012. There was HK\$4.7 million gain on fair value change of derivative financial instruments in FY2013 against HK\$4.9 million loss in FY2012.

Unrealised exchange difference arose from trade payables denominated in foreign currencies, translated at the exchange rates prevailing at the balance sheet dates. And any differences in valuation were then recognised in the income statement as unrealised gains or losses.

Excluding the realised and unrealised exchange differences and gain/loss on fair value change of derivative financial instruments, the Group's profit before tax was HK\$137.0 million, 29.3% down from HK\$193.8 million for FY2012.

Selling and distribution costs dropped 32.3% from HK\$61.7 million last year to HK\$41.8 million. General and administrative expenses decreased 15.4% from HK\$142.0 million last year to HK\$120.2 million mainly due to reduced staff costs and directors' remuneration.

Net profit dropped 14.6% from HK\$139.2 million in FY2012 to HK\$118.9 million in FY2013.

Earnings per share dropped 14.6% to 29.1 HK cents in FY2013 from 34.1 HK cents in FY2012. Net asset value per share rose 27.1% from 106.9 HK cents as at 31 March 2012 to 135.9 HK cents as at 31 March 2013.

Intangible assets comprise goodwill and fully amortised distribution rights. The distribution rights were acquired through the acquisition of Sincere Watch Co., Ltd. in October 2006. As at 31 March 2013, the carrying value of them was HK\$8.1 million.

Trade receivables as at 31 March 2013 increased by 44.6% to HK\$98.9 million when compared with last year end mainly because more distribution sales occurred near the end of March 2013.

Liquidity, Financial Resources and Gearing Ratio

As at 31 March 2013, the Group had fixed bank deposits and cash and bank balances totalling HK\$333.3 million against HK\$414.3 million as at 31 March 2012. The Group remains debt free, with no outstanding bank loans.

The Group finances its operations and investing activities with internally generated cash flows. The Group's net current asset rose 27.0% from HK\$395.4 million as at 31 March 2012 to HK\$502.3 million as at 31 March 2013. It was also a 15.4% improvement when compared with HK\$435.2 million recorded on 30 September 2012. The Directors believe the Group's existing financial resources are sufficient to fulfil its commitments and current working capital requirements.

Capital Structure and Foreign Exchange Exposure

The income of the Group is mainly denominated in Hong Kong Dollars and the Group has adequate recurring cash flow to meet its working capital needs.

The Group recorded a realised exchange loss of HK\$4.1 million in FY2013 against a realised loss of HK\$33.0 million in FY2012. In addition, the Group registered an unrealised exchange gain of about HK\$3.3 million in FY2013 against HK\$12.8 million in FY2012. Besides, in FY2013, the Group recorded HK\$4.7 million gain on fair value change of derivative financial instruments, while HK\$4.9 million loss on fair value change of derivative financial instruments was booked last year.

The Group pursued a prudent policy on financial risk management and the management of foreign currencies and interest rate. The Group continues to benefit from favourable payment terms from its suppliers that may result in unrealised gains or losses from time to time in applying Hong Kong Accounting Standard 21 "The Effects of Changes in Foreign Exchange Rates".

Charge on Assets

The Group did not have any charge on its assets as at 31 March 2013 (31 March 2012: Nil).

Management Discussion and Analysis (continued)

Significant Acquisition of Subsidiary

No significant acquisition of subsidiary was made in the current year.

Future Plans for Material Investments and Capital Assets

There was no definite future plan for material investments and acquisition of material capital assets as at 31 March 2013.

Contingent Liabilities

The Group did not have any contingent liabilities as at 31 March 2013 (31 March 2012: Nil).

Staff and Employment

As at 31 March 2013, the Group's work force stood at 95 including Directors (31 March 2012: 86). The increase was mainly due to the need for more staff to better support the business operations. Employees were paid at market rates with discretionary bonus and medical benefits, covered under the mandatory provident fund scheme.

The Group is constantly reviewing its staff remuneration to ensure it stays competitive with market practice.

Business Review

The Group is the sole distributor of Franck Muller watches and accessories in Hong Kong, Macau, Taiwan and Mainland China. We also represent five other exclusive luxury brands — de Grisogono, CVSTOS, Pierre Kunz, European Company Watch and Backes & Strauss.

The Group enhanced its position in North Asia with a strong focus on China by establishing a new subsidiary in Shanghai during the review year. The Group has also consistently embarked on niche marketing initiatives to build its image, brand awareness and desirability of its global watch brands. This included several unique events in our key markets with the aims of increasing brand exposure and extending brand networking.

Distribution network and market penetration

The Group has increased its extensive distribution network during the year under review to 62 retail points of sales and 14 boutiques, making a total of 76 points (up from 66 as at the end of March 2012). We increased presence in our distribution network in all markets — The PRC, Hong Kong, Macau, and Taiwan.

The 70 watch retail outlets in the region are run by 30 independent watch dealers throughout our markets in North Asia.

In the year under review, the Group actively explored every opportunity to open up new retail points of sales in Hong Kong, Macau, Taiwan and the PRC. These include the opening of the Franck Muller Boutique in Shenyang located at the new retail complex of Forum 66. New points of sales were also added in Hong Kong through Canopus Asia Limited, Dickson Watch & Jewellery Company Limited and DFS Group Limited, in Macau through Chow Tai Fook Jewellery Company Limited, in China through Hengdeli International Company Limited and Paragon Technology Development (Ningbo) Co., Ltd. and in Taiwan through Zong Chong Watch Co., Ltd.

In Mainland China, the Group has established closer ties with Hengdeli International Company Limited and Chow Tai Fook Jewellery Company Limited which aim at the opening of more prime retail locations throughout the territory.

Brand enhancement activities

The Group aims not only to create but also sustain brand value among our discerning customers. Brand enhancement activities were consistently organised to reinforce our brand leadership with the introduction of new point of sales displays, product imagery and focused product placements in relevant media.

In what has become one of the most highly acknowledged watch exhibitions in the industry, WPHH Monaco 2012 was a resounding success to our Franck Muller partners and media alike. Other than Franck Muller, our other brands CVSTOS, Backes & Strauss and Pierre Kunz all displayed and exhibited their latest novelties. Partners of our brands were invited into the world of Swiss watch making excellence.

In November 2012, Franck Muller watch appreciation event was held with Hengdeli group at the Shenzhen Volkswagen Phaeton showroom in the PRC. In Hong Kong, Franck Muller was the official sponsor of "Jaap Essentials: Brahms Requiem" concert held in November/December 2012 at the Hong Kong Cultural Centre. During the pre-concert reception, every guest had an opportunity to admire exquisite Franck Muller timepieces. In December 2012, the Group also sponsored Macau Jaguar Land Rover Cup Golf Charity Tournament held at Macau Golf and Country Club in the name of the Franck Muller brand to enhance the contemporary image of the brand.

Management Discussion and Analysis (continued)

The opening of the Franck Muller boutique at the Shenyang Forum 66 reinforced our presence in the PRC market. VIP sessions were organised in January 2013 to promote the brand as well as attracting over 100 guests to attend the sessions.

Performance by geographical markets

All of the Group's markets remained profitable although sales in Hong Kong, Mainland China and Macau decreased.

Hong Kong, Mainland China and Macau remained the key revenue drivers, contributing together HK\$698.7 million which accounted for 93.3% of the Group's total turnover in FY2013.

Hong Kong

Hong Kong continues to be the Group's major market, accounting for 70.5% of the Group's revenue in FY2013. Performance in this market recorded the largest decrease in revenue, down HK\$302.0 million, or 36.4% from HK\$830.4 million in the previous year to HK\$528.4 million in this year.

Hong Kong recorded segmental profit of HK\$181.3 million which dropped 36.0% when compared with last year. This market accounted for 63.2% of the Group's segmental profit.

Mainland China and Macau

The percentage contribution of Mainland China and Macau to the Group's total revenue rose from 21.2% in FY2012 to 22.7% in FY2013. However, sales in this region showed the decrease of 28.0% to HK\$170.3 million from HK\$236.6 million in the last year.

The market in Mainland China and Macau chalked up the strongest growth in segmental profit recording a segmental profit of HK\$90.8 million, up 10.8% from HK\$81.9 million in FY2012.

Other Asian locations

The Group's other Asian territories (i.e. Taiwan and Singapore) remained profitable. The segment recorded revenue of HK\$50.5 million, 5.1% higher than HK\$48.1 million in FY2012.

This region's contribution to the Group's total revenue also increased to 6.8% against 4.3% of Group total revenue in the previous year. However, segmental profit decreased 21.3% to HK\$14.8 million from HK\$18.8 million in FY2012.

Prospects

Looking forward, though the economic outlook for the Greater China region is not expected to achieve a tremendous growth. Asia should continue to power ahead in the global luxury retail industry.

According to Bloomberg news dated May 28, 2013 "China agreed to cut import tariffs on Swiss watches by 60 percent in 10 years as the two nations seek to expand trade, a move that may boost sales by retailers..... The reductions will take effect after the countries sign a free-trade agreement, which may take place in July, Assistant Commerce Minister Yu Jianhua said in a briefing in Beijing yesterday. The duties will be cut by 18 percent in the first year and around 5 percent in each of the following nine years, according to a transcript posted on the ministry's website." As the two nations seek to expand trade relations, we believe that the market for Swiss watch brands is promising and will be beneficial for luxury watch retail in China.

The Group will continue to identify and leverage opportunities in Asia's economic landscape to increase its market share and extend its distribution network. The Group has been working on opening up more locations within the extensive networks of Chow Tai Fook Jewellery Company Limited and Hengdeli International Company Limited which will enable our brands to access to prime locations with high visibility in the Greater China region.

With its gearing-free status, the Group will pursue to exercise prudence in managing its expenditures in order to maximise its return on capital. In the meantime, it will continue to strengthen its brands and seize opportunities for business expansion in the Asian economic landscape so as to extend our leadership position in our core markets as well as delivering positive returns to our shareholders.

Corporate Governance Report

Corporate Governance Practices

The Board of Directors (the "Board") of the Company is committed to maintaining high standards of corporate governance. The Company has adopted the code provisions set out in the Corporate Governance Code (the "CG Code") contained in Appendix 14 of the Rules Governing the Listing of the Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") as its own code of corporate governance practices.

In the opinion of the Directors, the Company has complied with the CG Code throughout the year ended 31 March 2013, except for certain deviations disclosed herein.

Directors' Securities Transactions

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix 10 to the Listing Rules as the code of conduct regarding securities transactions by Directors. Having made specific enquiry of all Directors, the Company confirmed that the Directors have complied with the required standard set out in the Model Code during the year ended 31 March 2013.

Board of Directors

The Board is responsible for the leadership and control of the Group (comprising the Company and its subsidiaries) and oversees the Group's businesses, strategic decisions and performance. The Board has delegated the day-to-day responsibility to the Executive Directors and senior management who perform their duties under the leadership of the Managing Director. The Independent Non-executive Directors ensure that the Board accounts for the interests of all shareholders and that all issues are considered in an objective manner.

The Board is also responsible for performing the corporate governance duties as set out below:

- (a) to develop and review the Company's policies and practices on corporate governance;
- (b) to review and monitor the training and continuous professional development of Directors and senior management;
- (c) to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- (d) to develop, review and monitor the code of conduct and compliance manual (if any) applicable to Directors and employees; and
- (e) to review the Company's compliance with the CG Code and disclosure in the Corporate Governance Report.

The Board currently consists of five members, including two Executive Directors, namely Mrs. Chu Yuet Wah (Chairman) and Mr. Chu, Kingston Chun Ho (Vice Chairman and Managing Director) and three Independent Non-executive Directors, namely Mr. Lau Man Tak, Ms. Lo Miu Sheung, Betty and Dr. Wong Yun Kuen.

During the year ended 31 March 2013, the Board at all time met the requirements of the Listing Rules relating to the appointment of at least three Independent Non-executive Directors with at least one Independent Non-executive Director possessing appropriate professional qualifications, or accounting or related financial management expertise. The number of Independent Non-executive Directors also represented at least one-third of the members of the Board.

The Company has received annual confirmations of independence from each of Mr. Lau Man Tak, Ms. Lo Miu Sheung, Betty and Dr. Wong Yun Kuen and considers them to be independent in accordance with the independence guidelines set out in the Listing Rules.

Corporate Governance Report (continued)

The Board members have no financial, business, family or other material/relevant relationship with each other except as disclosed in "Directors and Senior Management" of this annual report. Given the nature and business objective of the Company, the Board has a balance of skill and experience appropriate for the requirements of the business of the Company. The list of Directors and their respective biographies are set out on pages 6 to 7 of this annual report.

During the year, the Board held four regular Board meetings. The Company Secretary assists the Chairman in establishing the meeting agenda, and each Director may request inclusion of items in the agenda. Under the code provision A.1.3 of the CG Code, notice of at least 14 days should be given of a regular board meeting to give all directors an opportunity to attend. Certain regular Board meetings were convened with less than 14 days' notice to enable the Board members to react timely and make expeditious decision making in respect of transactions which were of significance to the Group's business. As a result, the Board meetings were held with a shorter notice period than required with the consent of all the Directors for that time being. The Board will do its best endeavours to meet the requirement of code provision A.1.3 of the CG Code in future. Adequate and appropriate information is circulated normally three days in advance of Board meetings to the Directors. In addition to the regular Board meetings, the Chairman of the Board met with Independent Non-executive Directors without the presence of another Executive Director.

The members of the Board during the reporting year and the attendance of each member at Board meetings and the annual general meeting held on 18 September 2012 ("AGM") are as follows:

		Attended/Eligible to attend Board Meetings	AGM
Executive Directors			
Mrs. Chu Yuet Wah (<i>Chairman</i>) ⁽¹⁾	(appointed on 29 May 2012)	3/3	1/1
Mr. Chu, Kingston Chun Ho (<i>Vice Chairman and Managing Director</i>) ⁽²⁾	(appointed on 29 May 2012)	3/3	1/1
Mr. Tay Liam Wee (<i>Former Executive Chairman</i>)	(resigned on 19 June 2012)	1/1	0/0
Mr. Chau Kwok Fun, Kevin (<i>Former Executive Vice Chairman</i>)	(resigned on 19 June 2012)	1/1	0/0
Ms. Tay Liam Wuan (<i>Former Chief Executive Officer</i>)	(resigned on 19 June 2012)	1/1	0/0
Non-executive Director			
Mr. Batchelor, John Howard	(resigned on 19 June 2012)	1/1	0/0
Independent Non-executive Directors			
Mr. Lau Man Tak	(appointed on 19 June 2012)	3/3	1/1
Ms. Lo Miu Sheung, Betty	(appointed on 19 June 2012)	3/3	1/1
Dr. Wong Yun Kuen	(appointed on 18 September 2012)	1/1	0/0
Mr. Chang Hoi Nam	(appointed on 19 June 2012 and retired on 18 September 2012)	1/1	0/1
Mr. Lew, Victor Robert	(resigned on 19 June 2012)	1/1	0/0
Dr. King Roger	(resigned on 19 June 2012)	1/1	0/0
Mr. Lam Man Bun, Alan	(resigned on 19 June 2012)	1/1	0/0

Notes:

(1) Mrs. Chu Yuet Wah was appointed as the Chairman of the Company with effect from 13 July 2012.

(2) Mr. Chu, Kingston Chun Ho was appointed as the Vice Chairman and Managing Director of the Company with effect from 13 July 2012.

Corporate Governance Report (continued)

Under code provision A.6.7 of the CG Code, independent non-executive directors and non-executive directors should attend general meetings. Mr. Chang Hoi Nam, an Independent Non-executive Director, had not attended the AGM due to his other business engagement and retired from the Board at the conclusion of the AGM.

Board and committee minutes are recorded in appropriate detail and draft minutes are circulated to all Directors and committee members for comments before being approved by the Board and relevant committees at their next immediate meeting. All minutes are kept by the Company Secretary and are open for inspection by the Directors.

Pursuant to Article 108 of the Article of Association of the Company, at each annual general meeting one-third of the Directors for the time being, or, if their number is not three or a multiple of three, then the number nearest to but not less than one-third, shall retire from office by rotation provided that every Director shall be subject to retirement at least once every three years. A retiring Director shall be eligible for re-election. All the Non-executive Directors (including the Independent Non-executive Directors) were appointed for a specific term.

Article 112 of the Article of Association of the Company provides that (i) any director appointed by the Board to fill a casual vacancy shall hold office only until the next following general meeting of the Company and shall then be eligible for re-election at the meeting, and (ii) any director appointed by the Board as an addition to the existing Board shall hold office only until the next following annual general meeting of the Company and shall then be eligible for re-election at the meeting.

Chairman and Chief Executive

During the period from 1 April 2012 to 18 June 2012, the role of the Executive Chairman, the Executive Vice Chairman and the Chief Executive Officer was separate and performed by three Directors, namely, Mr. Tay Liam Wee, Mr. Chau Kwok Fun, Kevin and Ms. Tay Liam Wuan respectively.

During the period from 19 June 2012 to 12 July 2012, the Company did not have a chairman and a chief executive. Due to the change in control of the Company after the Completion (as defined in the composite document of the Company dated 28 May 2012), the Board appointed three new members to the Board, the Audit Committee, the Remuneration Committee and the Nomination Committee on 19 June 2012 to fill the vacancies left by the then resigned Directors. Following their appointments, the new Nomination Committee members spent time to have the structure, size and composition of the Board reviewed. On 13 July 2012, the Board appointed Mrs. Chu Yuet Wah as the Chairman and Mr. Chu, Kingston Chun Ho as the Vice Chairman and Managing Director of the Company on the recommendations of the Nomination Committee.

Mrs. Chu Yuet Wah, who is the Chairman of the Company, is responsible for the overall formulation of business strategies and market development of the Group. She is also responsible for the leadership and effective running of the Board and ensuring that all significant and key issues were discussed and where required, resolved by the Board timely and constructively.

Mr. Chu, Kingston Chun Ho, who is the Vice Chairman and Managing Director of the Company, is responsible for the overall development of the Group's business, as well as the strategic planning and positioning and management of the Group. He is also delegated with the authority and responsibility to run the Group's business and day-to-day operation, and implement the Group's strategy with respect to the achievement of its business objectives with the assistance of another Executive Director and senior management.

Corporate Governance Report (continued)

Directors' Induction and Continuous Professional Development

Each newly appointed Director during the year received an induction on the first occasion of his/her appointment so as to ensure he/she has appropriate understanding of the business and operations of the Company and that he/she is fully aware of his/her responsibilities and obligations under the Listing Rules and relevant regulatory requirements.

Under code provision A.6.5 of the CG Code, all Directors should, with effect from 1 April 2012, participate in continuous professional development to develop and refresh their knowledge and skills and should provide a record of the training they received to the issuer.

Mr. Tay Liam Wee, Mr. Chau Kwok Fun, Kevin, Ms. Tay Liam Wuan, Mr. Batchelor, John Howard, Mr. Lew, Victor Robert, Dr. King Roger and Mr. Lam Man Bun, Alan resigned on 19 June 2012. Mr. Chang Hoi Nam, who was appointed on 19 June 2012, retired at the AGM. The Company has received from each existing Director their record of training for the year ended 31 March 2013.

According to the records maintained by the Company, the training that the Directors received for the year ended 31 March 2013 is summarized as follows:

Name of Directors	Attending expert briefings/ seminars/ conferences relevant to the business or directors' duties
<i>Executive Directors</i>	
Mrs. Chu Yuet Wah	(appointed on 29 May 2012) ✓
Mr. Chu, Kingston Chun Ho	(appointed on 29 May 2012) ✓
<i>Independent Non-executive Directors</i>	
Mr. Lau Man Tak	(appointed on 19 June 2012) ✓
Ms. Lo Miu Sheung, Betty	(appointed on 19 June 2012) ✓
Dr. Wong Yun Kuen	(appointed on 18 September 2012) ✓

Board Committees

The Board has set up three committees, namely, the Audit Committee, the Remuneration Committee and the Nomination Committee to oversee different aspects of the Company's affairs. The terms of reference of these committees have been amended to reflect changes arising from the CG Code requirements and are available on the websites of the Stock Exchange and the Company.

Corporate Governance Report (continued)

Audit Committee

The Audit Committee was established on 19 September 2005. The Audit Committee is responsible for reviewing and supervising the financial reporting process and internal control system of the Group and providing advice and comments to the Board. Meetings of the Audit Committee shall be held at least twice a year.

During the year, the Audit Committee held two meetings. The members of the Audit Committee and the attendance of each member are as follows:

Independent Non-executive Directors		Attended/ Eligible to attend
Mr. Lau Man Tak (<i>Chairman</i>)	(appointed on 19 June 2012)	1/1
Ms. Lo Miu Sheung, Betty	(appointed on 19 June 2012)	1/1
Dr. Wong Yun Kuen	(appointed on 18 September 2012)	1/1
Mr. Chang Hoi Nam	(appointed on 19 June 2012 and retired on 18 September 2012)	0/0
Mr. Lew, Victor Robert (<i>Former Chairman</i>)	(resigned on 19 June 2012)	1/1
Dr. King Roger	(resigned on 19 June 2012)	1/1
Mr. Lam Man Bun, Alan	(resigned on 19 June 2012)	1/1

During the year, the Audit Committee has performed the following duties:

- reviewed with the management the accounting principles and practices adopted by the Group as well as financial reporting matters including the review of the unaudited financial statements for the six months ended 30 September 2012 and the audited financial statements for the year ended 31 March 2012 with recommendations to the Board for approval;
- reviewed reports on internal control system covering corporate governance, financial, operational, procedural compliance and risk management functions;
- met with the auditor to discuss matters relating to the audit fees and those issues arising from the yearly audit; and
- reviewed the terms of reference of the Audit Committee.

All members of the Audit Committee possess in-depth experience in their own profession. The former Chairman of the Audit Committee, Mr. Lew, Victor Robert, and the current Chairman of the Audit Committee, Mr. Lau Man Tak, possess appropriate professional qualifications in finance and accounting and meets the requirements of Rule 3.21 of the Listing Rules.

Remuneration Committee

The Remuneration Committee was established on 19 September 2005. The Remuneration Committee is responsible for making recommendations to the Board on, among other things, the Company's policy and structure for the remuneration of all Directors and senior management of the Company. No individual Director is involved in decisions relating to his/her own remuneration. The Remuneration Committee has adopted the model under code provision B.1.2(c)(ii) of the CG Code to make recommendations to the Board on the remuneration packages of individual Directors and senior management. Meetings of the Remuneration Committee shall be held at least once a year.

Corporate Governance Report (continued)

During the year, the Remuneration Committee held two meetings. The members of the Remuneration Committee and the attendance of each member are as follows:

Independent Non-executive Directors	Attended/ Eligible to attend
Dr. Wong Yun Kuen (<i>Chairman</i>)	(appointed on 18 September 2012) 0/0
Mr. Lau Man Tak	(appointed on 19 June 2012) 1/1
Ms. Lo Miu Sheung, Betty	(appointed on 19 June 2012) 1/1
Mr. Chang Hoi Nam (<i>Former Chairman</i>)	(appointed on 19 June 2012 and retired on 18 September 2012) 0/0
Dr. King Roger (<i>Former Chairman</i>)	(resigned on 19 June 2012) 1/1
Mr. Lew, Victor Robert	(resigned on 19 June 2012) 1/1
Mr. Lam Man Bun, Alan	(resigned on 19 June 2012) 1/1

During the year, the Remuneration Committee has performed the following duties:

- (a) reviewed and recommended the Board to approve the remuneration packages of Directors (including newly appointed Directors); and
- (b) reviewed the terms of reference of the Remuneration Committee.

Details of the remuneration paid to Directors and members of senior management by band for the year ended 31 March 2013 are disclosed in the note 11 to consolidated financial statements.

Nomination Committee

The Nomination Committee was established on 2 August 2011. The Nomination Committee is responsible for making recommendations to the Board on nominations, appointment of Directors and Board succession. The Nomination Committee selects candidates for directorship with reference to the candidate's professional knowledge, industry experience, personal ethics and integrity, and time commitments. During the selection process, the Nomination Committee may consider referrals, internal promotions or engage external recruitment professionals when necessary. No Director is involved in fixing his/her own terms of appointment and no Independent Non-executive Director is involved in assessing his/her own independence. Meetings of the Nomination Committee shall be held at least once a year.

During the year, the Nomination Committee held four meetings. The members of the Nomination Committee and the attendance of each member are as follows:

Independent Non-executive Directors	Attended/ Eligible to attend
Ms. Lo Miu Sheung, Betty (<i>Chairman</i>)	(appointed on 19 June 2012) 2/2
Mr. Lau Man Tak	(appointed on 19 June 2012) 2/2
Dr. Wong Yun Kuen	(appointed on 18 September 2012) 0/0
Mr. Chang Hoi Nam	(appointed on 19 June 2012 and retired on 18 September 2012) 1/1
Mr. Lam Man Bun, Alan (<i>Former Chairman</i>)	(resigned on 19 June 2012) 2/2
Mr. Lew, Victor Robert	(resigned on 19 June 2012) 2/2
Dr. King Roger	(resigned on 19 June 2012) 1/2

Corporate Governance Report (continued)

During the year, the Nomination Committee has performed the following duties:

- (a) reviewed the structure, size and composition of the Board;
- (b) nominated six new Directors for appointment to the Board;
- (c) nominated two Executive Directors and two Independent Non-executive Directors for re-election at the AGM; and
- (d) assessed the independence of Independent Non-executive Directors.

Auditor's Remuneration

During the year, the Group was charged HK\$799,000 for auditing services and HK\$48,000 for non-auditing services by the Company's auditor, Deloitte Touche Tohmatsu.

Services rendered	Fees paid/ payable HK\$
Audit services	799,000
Non-audit services:	
Review of continuing connected transactions	30,000
Review of results announcements	18,000

Directors' and Auditor's Responsibilities for Accounts

The Directors are responsible for the preparation of the accounts of the Group for the relevant accounting periods under applicable statutory and regulatory requirements which give true and fair view of the state of affairs, the results of operations and cash flows of the Group. Similar to last year, in preparing the accounts for the six months ended 30 September 2012 and for the year ended 31 March 2013, the Directors have adopted suitable accounting policies and applied them consistently. The accounts for the reporting year have been prepared on a going concern basis.

The responsibilities of the Auditor to the shareholders are set out in the Independent Auditor's Report on pages 26 and 27.

Internal Controls

The Board has overall responsibility for maintaining sound and effective internal controls to safeguard the Group's assets and shareholders' interests. The Board has, through the Audit Committee, conducted review of the effectiveness of the internal control system of the Group covering the corporate governance, financial, operational, procedural compliance and risk management functions during the year. The internal control system is designed to provide reasonable, but not absolute, assurance of no material misstatement or loss and to manage rather than eliminate risks of failure in operational systems and achievements of the Group's objectives.

Company Secretary

The Company's secretarial functions are outsourced to external service provider. Mr. San Kin Pong, Bond, the Financial Controller of the Company, is the primary contact person of the Company with the external service provider.

According to Rule 3.29 of the Listing Rules, Mr. Chan Kwong Leung, Eric, the Company Secretary, has taken no less than 15 hours of relevant professional training for the year ended 31 March 2013.

Corporate Governance Report (continued)

Communication with Shareholders

The Company follows a policy of disclosing relevant information to shareholders in a timely manner. The Company also recognises that people other than shareholders, such as potential investors and the investment community generally may have an interest in information about the Company.

Annual and interim reports offer comprehensive operational and financial performance information to shareholders and the annual general meeting is a valuable avenue for the Board to enter into a dialogue directly with shareholders. The Company regards the annual general meeting as an important event and all Directors, senior management and external auditor make an effort to attend the annual general meeting of the Company to address shareholders' queries. All the shareholders of the Company are given a minimum of 20 clear business days' notice of the date and venue of the annual general meeting of the Company. The Company supports the CG Code's principle to encourage shareholders' participation. The Company has also complied with the requirements concerning voting by poll under the Listing Rules. Details of the poll voting procedures and the rights of shareholders to demand a poll are explained by the chairman of general meeting at the meeting. All resolutions proposed at general meeting are voted separately.

All the annual and interim reports, circulars, announcements and notices of shareholders meetings, as well as the terms of reference of Board committees can be viewed from the Company's website.

The shareholder communication policy is reviewed regularly by the Company's management to reflect current regulatory, community and investor requirements. In particular, the policy will be updated in response to the changes in internal structure, legislative, regulatory and market developments.

Shareholders' Rights

Procedures for convening an extraordinary general meeting and putting forward proposals

Pursuant to article 64 of the Company's articles of association, any one or more shareholders holding, at the date of deposit of the requisition, not less than one-tenth of the paid up capital of the Company having the right of voting at general meetings of the Company can deposit a written request to convene an extraordinary general meeting ("EGM") to the Board or the Company Secretary at Room 602, 6/F., Caroline Centre, Lee Gardens Two, 28 Yun Ping Road, Causeway Bay, Hong Kong.

The Company will verify the request with the Company's branch share registrar and transfer office in Hong Kong and upon their confirmation that the request is proper and in order, the Board will be asked to convene an EGM by serving sufficient notice to all the registered shareholders in accordance with the requirements set out in the Listing Rules and the Company's articles of association. In the event that the request has been verified as not in order, the shareholders concerned will be advised of this outcome and accordingly, an EGM will not be convened as requested.

Such EGM shall be held within two months after the deposit of the requisition. If within 21 days of such deposit of the requisition, the Board fails to proceed to convene an EGM, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to them by the Company.

Procedures for sending enquiries to the Board

Shareholders may at any time send their enquiries to the Board in writing for the attention of the Board or the Company Secretary via the followings:

Address : Room 602, 6/F., Caroline Centre, Lee Gardens Two, 28 Yun Ping Road, Causeway Bay, Hong Kong
Fax : (852) 2506 1866

Constitutional Documents

There was no significant change in the Company's constitutional documents for the year ended 31 March 2013.

Report of the Directors

The directors of the Company are pleased to present their annual report and the audited consolidated financial statements for the year ended 31 March 2013.

Principal Activities

The Company is an investment holding company. The principal activities of its subsidiaries are distribution of branded luxury watches, timepieces and accessories in Hong Kong, Macau, Taiwan and the People's Republic of China (the "PRC").

Subsidiaries

Details of the Company's principal subsidiaries as at 31 March 2013 are set out in note 27 to the consolidated financial statements.

Results and Appropriations

The results of the Group for the year ended 31 March 2013 are set out in the consolidated statement of comprehensive income on page 28.

The Directors recommend the payment of a final dividend of HK\$0.08 per share for the year ended 31 March 2013 amounting to HK\$32,640,000.

Distributable Reserves of the Company

At 31 March 2013, under the Companies Law Chapter 22 of the Cayman Islands, the share premium of the Company is available for paying distributions or dividends to shareholders subject to the provisions of its Memorandum or Articles of Association and provided that immediately following the distribution of dividend, the Company is able to pay its debts as they fall due in the ordinary course of business. At 31 March 2013, the Company's reserves available for distribution to shareholders amounted in total to approximately HK\$128,796,000 (2012: HK\$128,531,000).

Major Customers and Suppliers

The Group's five largest customers contributed approximately 45.1% of the Group's total sales for the year. The largest customer of the Group accounted for approximately 14.8% of the Group's total sales. The Group's five largest suppliers contributed approximately 99.9% of the Group's total purchase for the year. The largest supplier of the Group accounted for approximately 98.3% of the Group's total purchases.

Mr. Tay Liam Wee and Mr. Chau Kwok Fun, Kevin both had less than 5% interests separately in Chrono Star International Participations Group Franck Muller S.A., a private limited company incorporated in Luxembourg, the parent company of the "Group Franck Muller" which owns and operates the "Franck Muller Geneve" Brand.

Other than detailed above, at no time during the year did a director, an associate of a director or a shareholder of the Company (which to the knowledge of the Directors owns more than 5% of the Company's share capital) have an interest in any of the Group's five largest suppliers and customers.

Property, Plant and Equipment

During the year, the Group spent approximately HK\$26,964,000 as addition to property, plant and equipment to renovate its stores and expand its operations.

Details of these and other movements in the property, plant and equipment of the Group during the year are set out in note 14 to the consolidated financial statements.

Report of the Directors (continued)

Directors

The directors of the Company during the year and up to the date of this report were:

Executive Directors:

Chu Yuet Wah (<i>Chairman</i>)	(appointed on 29 May 2012)
Chu, Kingston Chun Ho (<i>Vice Chairman and Managing Director</i>)	(appointed on 29 May 2012)
Tay Liam Wee	(resigned on 19 June 2012)
Chau Kwok Fun, Kevin	(resigned on 19 June 2012)
Tay Liam Wuan	(resigned on 19 June 2012)

Non-executive Director:

Batchelor, John Howard	(resigned on 19 June 2012)
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Independent Non-executive Directors:

Lau Man Tak	(appointed on 19 June 2012)
Lo Miu Sheung, Betty	(appointed on 19 June 2012)
Wong Yun Kuen	(appointed on 18 September 2012)
Chang Hoi Nam	(appointed on 19 June 2012 and retired on 18 September 2012)
Lew, Victor Robert	(resigned on 19 June 2012)
King Roger	(resigned on 19 June 2012)
Lam Man Bun, Alan	(resigned on 19 June 2012)

Pursuant to Article 108 of the Company's Articles of Association, Mrs. Chu Yuet Wah and Mr. Chu, Kingston Chun Ho shall retire by rotation from office at the forthcoming Annual General Meeting and, being eligible, will offer themselves for re-election.

Pursuant to Article 112 of the Company's Articles of Association, Dr. Wong Yun Kuen shall retire at the forthcoming Annual General Meeting and, being eligible, will offer himself for re-election.

Directors' Service Contracts

No director of the Company has a service contract with any company in the Group which is not determinable by the Group within one year without payment of compensation (other than statutory compensation).

Subsequent to the year ended 31 March 2013, each of the Executive Directors, Mrs. Chu Yuet Wah and Mr. Chu, Kingston Chun Ho, entered into service agreement with the Company for an initial term of 3 years from 1 April 2013. The service agreements may be determinable by either party giving to the other not less than three months' prior written notice.

Each of the three Independent Non-executive Directors, Mr. Lau Man Tak, Ms. Lo Miu Sheung, Betty and Dr. Wong Yun Kuen, has entered into a letter of appointment with the Company for an initial term of one year commencing on 19 June 2012, 19 June 2012 and 18 September 2012 respectively. The appointment pursuant to these letters of appointment will be renewable automatically for successive term of one year each commencing from the next day after the expiry of the then current term of appointment, unless terminated by either party giving to the other not less than three months' prior written notice.

Pursuant to Rule 13.51B(1) of the Listing Rules, there was a change of the director salary of Mr. Chu, Kingston Chun Ho, an Executive Director, that with effect from 1 April 2013, his annual director salary was increased from HK\$1,800,000 to HK\$1,890,000.

Report of the Directors (continued)

Directors' Interests in Shares

At 31 March 2013, the interests or short positions of the directors and chief executives of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) as recorded in the register required to be kept by the Company under Section 352 of the SFO, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code"), were as follows:

Name of director	Capacity	Number of shares held (Note 1)	Percentage of shareholding in the Company
Chu Yuet Wah	Interest of a controlled corporation (Note 2)	306,000,000 (L)	75%

Notes:

1. The letter "L" denotes the person's long position in the shares.
2. These shares were held by Sincere Watch Limited, which was wholly-owned by Be Bright Limited and Be Bright Limited was wholly-owned by Mrs. Chu Yuet Wah. Accordingly, Mrs. Chu Yuet Wah was deemed to be interested in these 306,000,000 shares of the Company by virtue of the SFO.

Save as disclosed above, none of the directors nor chief executives of the Company had any interests or short positions in any shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company under Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code and none of the directors or chief executives, or their spouses or children under the age of 18, had any right to subscribe for the securities of the Company, or had exercised any such right during the year.

Directors' Interests in Contracts of Significance and Connected Transactions

During the year, the Group had the following continuing connected transactions with Franck Muller Pte Limited, a subsidiary of the controlling shareholder of the Company, Sincere Watch Limited ("SWL"), and with SWL.

- (i) The Group sold watches to SWL and its subsidiary in Singapore for sale and distribution on an as needed basis when SWL and its subsidiary in Singapore are out of certain models of watches. Such sales amounted to a total of approximately of HK\$11,000,000.
- (ii) The Group purchased watches from SWL and its subsidiary in Singapore on an as needed basis to meet customers' demand when certain models of watches are out of stock in Hong Kong, Macau, Taiwan or the PRC. Such purchases amounted to a total of approximately HK\$2,212,000.

The Company and SWL entered into the Inventory Control Agreement ("Agreement") on 24 May 2011 for a term from 24 May 2011 to 31 March 2014 to govern the continuing connected transactions with the annual cap of (a) HK\$11,000,000 for sale of the products by the Group to members of SWL and its subsidiaries in Singapore, and (b) HK\$11,000,000 for purchase of the products by the Group from SWL and its subsidiaries in Singapore for each of the three financial years ending 31 March 2012, 31 March 2013 and 31 March 2014.

Report of the Directors (continued)

Pursuant to Rule 14A.38 of the Listing Rules, the Board engaged the auditor of the Company to perform certain agreed upon procedures in respect of the continuing connected transactions of the Group. The auditor has reported the factual findings on these procedures to the Board. The Independent Non-executive Directors not having any interest in SWL and its subsidiaries had reviewed the continuing connected transactions and the report of the auditor and have confirmed that the transactions under the Agreement (i) have been conducted in the ordinary and usual course of business, (ii) on the terms and conditions on arm's length basis and normal commercial terms, are fair and reasonable and in the interests of the shareholders of the Company as a whole; (iii) the aggregate amount of the sales of watches to SWL and its subsidiaries in Singapore for the year from 1 April 2012 to 31 March 2013 did not exceed the maximum annual cap of HK\$11,000,000 as set out in the announcement of the Company dated 24 May 2011; and (iv) the aggregate amount of the purchase of watches from SWL and its subsidiaries in Singapore for the year from 1 April 2012 to 31 March 2013 did not exceed the maximum annual cap of HK\$11,000,000 as set out in the announcement of the Company dated 24 May 2011.

Save as disclosed above, no contracts of significance to which the Company, any of its holding companies, fellow subsidiaries or subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

Confirmation of Independence of Independent Non-executive Directors

The Company has received from each of the Independent Non-executive Directors an annual confirmation of independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all of the Independent Non-executive Directors are independent.

Substantial Shareholders

At 31 March 2013, the following persons (other than the interests disclosed above in respect of directors or chief executives of the Company) had interests in the share capital of the Company as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO:

Name	Capacity	Number of shares held (Note 1)	Percentage of shareholding in the Company
Sincere Watch Limited	Beneficial owner (Note 2)	306,000,000 (L)	75%
Be Bright Limited	Interest of a controlled corporation (Note 3)	306,000,000 (L)	75%

Notes:

1. The letter "L" denotes the person's long position in the shares.
2. These 306,000,000 shares of the Company are registered in the name of and beneficially owned by Sincere Watch Limited.
3. These shares were held by Sincere Watch Limited, which was wholly-owned by Be Bright Limited. Accordingly, Be Bright Limited was deemed to be interested in these 306,000,000 shares of the Company by virtue of the SFO.

Other than as disclosed above, the Company has not been notified of any other relevant interests or short positions in the shares or underlying shares of the Company as at 31 March 2013.

Report of the Directors (continued)

Arrangements to Purchase Shares or debentures

At no time during the year was the Company, any of its holding companies, fellow subsidiaries or subsidiaries a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

Purchase, Sale or Redemption of Listed Securities

During the year, the Company has not redeemed any of its shares, and neither the Company nor any of its subsidiaries has purchased or sold any of the shares of the Company.

Compliance with Corporate Governance Code

The Company has complied with the code provisions set out in the Corporate Governance Code contained in Appendix 14 to the Listing Rules during the year, except for certain deviations as disclosed in the Corporate Governance Report on pages 12 to 19 of this annual report.

Emolument Policy

The emolument policy of the employees of the Group is set up by the remuneration committee on the basis of their merit, qualifications and competence.

The emoluments of the directors of the Company are recommended by the remuneration committee and decided by the Board, having regard to the Company's operating results, individual performance and comparable market trends.

Pre-emptive Rights

There are no provisions for pre-emptive rights under the Company's Articles of Association, or the laws of Cayman Islands, which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

Mandatory Cash Offer, Placing and Public Float

On 21 February 2012, Sincere Holdings Limited as vendor, Be Bright Limited as offeror and Mrs. Chu Yuet Wah as guarantor entered into a Share Purchase Agreement ("SPA"), pursuant to which Be Bright Limited agreed to purchase and Sincere Holdings Limited agreed to sell and/or procure the sale of 100% of the issued share capital of the Company's immediate holding company, Sincere Watch Limited, subject to conditions and completion as more particularly disclosed in the joint announcement of the Company and Be Bright Limited dated 29 March 2012. Should the SPA be completed, Be Bright Limited will be obliged to make a mandatory cash offer for all the issued shares in the Company (other than those shares already owned by or agreed to be acquired by Be Bright Limited and parties acting in concert with it). The SPA was completed on 21 May 2012. Subsequent to the completion of the SPA, the mandatory cash offer ("Offer") commenced on 28 May 2012 and closed on 18 June 2012. Upon the close of the Offer, 41,440,900 shares, representing approximately 10.16% of the entire issued share capital of the Company, remained in public hands. On 27 June 2012, Be Bright Limited completed a placing of 60,559,100 shares ("Placing"), representing approximately 14.84% of the entire issued share capital of the Company to not less than six independent investors. Immediately after completion of the Placing, a total of 102,000,000 shares, representing 25% of the entire issued share capital of the Company, were held by the public. As such, the public float of the Company was restored to 25% of the issued share capital of the Company in compliance with Rule 8.08(1)(a) of the Listing Rules with effect from the completion of the Placing. Further details in relation to the above transactions are referred to, respectively, in the relevant announcements and circular of the Company published on the websites of the Stock Exchange and the Company.

Directors' Interests in Competing Business

At 31 March 2013, none of the directors of the Company was interested in any business, apart from the Group's business, which competes or is likely to compete, either directly or indirectly, with the business of the Group.

Report of the Directors (continued)

Auditor

A resolution will be submitted to the annual general meeting to re-appoint Messrs. Deloitte Touche Tohmatsu as auditor of the Company.

On behalf of the Board

Chu Yuet Wah

Chairman

Hong Kong

21 June 2013

Independent Auditor's Report



TO THE MEMBERS OF SINCERE WATCH (HONG KONG) LIMITED

(incorporated in the Cayman Islands with limited liability)

We have audited the consolidated financial statements of Sincere Watch (Hong Kong) Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 28 to 63, which comprise the consolidated statement of financial position as at 31 March 2013, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Directors' Responsibility for the Consolidated Financial Statements

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independent Auditor's Report

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Group as at 31 March 2013 and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

Deloitte Touche Tohmatsu

Certified Public Accountants

Hong Kong

21 June 2013



Consolidated Statement of Comprehensive Income

For the year ended 31 March 2013

	NOTES	2013 HK\$'000	2012 HK\$'000
Turnover		749,183	1,115,070
Cost of sales		(451,600)	(717,613)
Gross profit		297,583	397,457
Other income		1,435	84
Selling and distribution costs		(41,793)	(61,690)
General and administrative expenses		(120,180)	(142,004)
Profit before taxation, exchange gain (losses) and gain (loss) on fair value change of derivative financial instruments		137,045	193,847
Realised exchange loss	8	(4,060)	(32,985)
Unrealised exchange gain		3,347	12,797
Gain (loss) on fair value change of derivative financial instruments		4,664	(4,859)
Profit before taxation		140,996	168,800
Income tax expense	9	(22,143)	(29,633)
Profit for the year attributable to owners of the Company	10	118,853	139,167
Other comprehensive income			
Exchange differences on translation of foreign operations		(526)	(245)
Total comprehensive income for the year, attributable to owners of the Company		118,327	138,922
Earnings per share	13		
— basic		29.1 HK cents	34.1 HK cents

Consolidated Statement of Financial Position

As at 31 March 2013

	NOTES	2013 HK\$'000	2012 HK\$'000
Non-current assets			
Property, plant and equipment	14	31,539	20,600
Intangible assets	15	8,092	8,092
Deferred tax assets	23	12,657	12,180
		52,288	40,872
Current assets			
Inventories	16	423,747	386,245
Trade and other receivables	17	123,984	105,283
Amount due from a fellow subsidiary	18	5,754	–
Taxation recoverable		699	–
Bank balances and cash	19	333,281	414,279
		887,465	905,807
Current liabilities			
Trade and other payables	20	378,303	491,509
Amount due to immediate holding company	18	55	28
Amount due to fellow subsidiaries	18	–	27
Derivative financial instruments	21	195	4,859
Taxation payable		6,629	14,012
		385,182	510,435
Net current assets		502,283	395,372
Total assets less current liabilities		554,571	436,244
Net assets		554,571	436,244
Capital and reserves			
Share capital	22	40,800	40,800
Reserves		513,771	395,444
Equity attributable to owners of the Company		554,571	436,244

The consolidated financial statements on pages 28 to 63 were approved and authorised for issue by the Board of Directors on 21 June 2013 and are signed on its behalf by:

Chu Yuet Wah
Executive Director

Chu, Kingston Chun Ho
Executive Director

Consolidated Statement of Changes in Equity

For the year ended 31 March 2013

	Attributable to owners of the Company					
	Share capital HK\$'000	Share premium HK\$'000	Special reserve HK\$'000 (Note)	Translation reserve HK\$'000	Retained profits HK\$'000	Total HK\$'000
At 1 April 2011	40,800	59,546	801	3,593	217,062	321,802
Exchange difference arising from translation of foreign operations	–	–	–	(245)	–	(245)
Profit for the year	–	–	–	–	139,167	139,167
Total comprehensive income for the year	–	–	–	(245)	139,167	138,922
2011 final dividend paid	–	–	–	–	(24,480)	(24,480)
At 31 March 2012 and 1 April 2012	40,800	59,546	801	3,348	331,749	436,244
Exchange difference arising from translation of foreign operations	–	–	–	(526)	–	(526)
Profit for the year	–	–	–	–	118,853	118,853
Total comprehensive income for the year	–	–	–	(526)	118,853	118,327
At 31 March 2013	40,800	59,546	801	2,822	450,602	554,571

Note: The special reserve of the Group represents the difference between the nominal value of the shares of the acquired subsidiaries and the nominal value of the Company's shares issued for the acquisition at the time of the reorganisation during its listing in The Stock Exchange of Hong Kong Limited.

Consolidated Statement of Cash Flows

For the year ended 31 March 2013

	2013 HK\$'000	2012 HK\$'000
Operating activities		
Profit before taxation	140,996	168,800
Adjustments for:		
Interest income	(1,435)	(84)
Loss on write-off of property, plant and equipment	1,096	–
Depreciation of property, plant and equipment	14,891	8,914
Unrealised exchange gain	(3,347)	(12,797)
Unrealised loss on fair value change of derivative financial instruments	195	4,859
Operating cash flows before movements in working capital	152,396	169,692
Increase in inventories	(37,800)	(113,582)
(Increase) decrease in trade and other receivables	(18,583)	54,400
(Increase) decrease in amount due from a fellow subsidiary	(5,754)	5
(Decrease) increase in trade and other payables	(109,882)	72,578
Decrease in derivative financial instruments	(4,859)	–
Increase (decrease) in amount due to immediate holding company	27	(160)
Decrease in amounts due to fellow subsidiaries	(27)	(509)
Cash generated from operations	(24,482)	182,424
Hong Kong Profits Tax paid	(25,621)	(12,289)
Tax in other jurisdictions paid	(5,097)	(3,569)
Net cash from operating activities	(55,200)	166,566
Investing activities		
Interest received	1,435	84
Purchase of property, plant and equipment	(26,964)	(21,329)
Net cash used in investing activities	(25,529)	(21,245)
Financing activity		
Dividends paid	–	(24,480)
Cash used in financing activity	–	(24,480)
Net (decrease) increase in cash and cash equivalents	(80,729)	120,841
Cash and cash equivalents at beginning of the year	414,279	293,414
Effect of foreign exchange rate changes	(269)	24
Cash and cash equivalents at end of the year, represented by bank balances and cash	333,281	414,279

Notes to the Consolidated Financial Statements

For the year ended 31 March 2013

1. General

The Company was incorporated as an exempted company with limited liability in the Cayman Islands on 21 July 2004 under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands.

The Company's ultimate holding company is Be Bright Limited, a company incorporated in the British Virgin Islands and wholly owned by Mrs Chu Yuet Wah. The Company's immediate holding company is Sincere Watch Limited, a company incorporated in the Republic of Singapore.

The shares of the Company are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The Company acts as an investment holding company. The principal activities of the Group are distribution of branded luxury watches, timepieces and accessories in Hong Kong, Macau, Taiwan and the People's Republic of China (the "PRC"). The addresses of the registered office and principal place of business of the Company are disclosed in the corporate information section of the annual report.

The consolidated financial statements are presented in Hong Kong dollars which is the functional currency of the Company.

2. Application of New and Revised Hong Kong Financial Reporting Standards ("HKFRSs")

In the current year, the Group has applied the following new and revised standards, amendments and interpretations ("new and revised HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

Amendments to HKAS 12

Deferred tax: Recovery of underlying assets

Amendments to HKFRS 7

Financial instruments: Disclosures — Transfers of financial assets

The application of the above new and revised HKFRSs in the current year has no material impact on the Group's financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

2. Application of New and Revised Hong Kong Financial Reporting Standards (“HKFRSs”) (continued)

The Group has not early applied the following new and revised HKFRSs that have been issued but are not yet effective:

Amendments to HKFRSs	Annual improvements to HKFRSs 2009 — 2011 cycle ¹
Amendments to HKFRS 1	Government loans ¹
Amendments to HKFRS 7	Disclosures — Offsetting financial assets and financial liabilities ¹
Amendments to HKFRS 9 and HKFRS 7	Mandatory effective date of HKFRS 9 and transition disclosures ³
Amendments to HKFRS 10, HKFRS 11 and HKFRS 12	Consolidated financial statements, joint arrangements and disclosure of interests in other entities: Transition guidance ¹
Amendments to HKFRS 10, HKFRS 12 and HKAS 27	Investment entities ²
HKFRS 9	Financial instruments ³
HKFRS 10	Consolidated financial statements ¹
HKFRS 11	Joint arrangements ¹
HKFRS 12	Disclosure of interests in other entities ¹
HKFRS 13	Fair value measurement ¹
HKAS 19 (as revised in 2011)	Employee benefits ¹
HKAS 27 (as revised in 2011)	Separate financial statements ¹
HKAS 28 (as revised in 2011)	Investments in associates and joint ventures ¹
Amendments to HKAS 1	Presentation of items of other comprehensive income ⁴
Amendments to HKAS 32	Offsetting financial assets and financial liabilities ²
Amendments to HKAS 36	Recoverable amount disclosures for non-financial assets ²
HK(IFRIC)-INT 20	Stripping costs in the production phase of a surface mine ¹
HK(IFRIC)-INT 21	Levies ²

¹ Effective for annual periods beginning on or after 1 January 2013.

² Effective for annual periods beginning on or after 1 January 2014.

³ Effective for annual periods beginning on or after 1 January 2015.

⁴ Effective for annual periods beginning on or after 1 July 2012.

HKFRS 9 Financial instruments

HKFRS 9 issued in 2009 introduces new requirements for the classification and measurement of financial assets. HKFRS 9 amended in 2010 includes the requirements for the classification and measurement of financial liabilities and for derecognition.

Key requirements of HKFRS 9 are described as follows:

- All recognised financial assets that are within the scope of HKAS 39 “Financial instruments: Recognition and measurement” are subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent reporting periods. In addition, under HKFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

2. Application of New and Revised Hong Kong Financial Reporting Standards (“HKFRSs”) (continued)

HKFRS 9 Financial instruments (continued)

- With regard to the measurement of financial liabilities designated as at fair value through profit or loss, HKFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability’s credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value of financial liabilities attributable to changes in the financial liabilities’ credit risk are not subsequently reclassified to profit or loss. Under HKAS 39, the entire amount of the change in the fair value of the financial liability designated as fair value through profit or loss was presented in profit or loss.

HKFRS 9 is effective for annual periods beginning on or after 1 January 2015, with earlier application permitted.

The directors anticipate that the adoption of HKFRS 9 have no significant impact on the Group’s financial assets and financial liabilities based on an analysis of the Group’s financial instruments as at 31 March 2013.

HKFRS 13 Fair value measurement

HKFRS 13 establishes a single source of guidance for fair value measurements and disclosures about fair value measurements. The standard defines fair value, establishes a framework for measuring fair value, and requires disclosures about fair value measurements. The scope of HKFRS 13 is broad; it applies to both financial instrument items and non-financial instrument items for which other HKFRSs require or permit fair value measurements and disclosures about fair value measurements, except in specified circumstances. In general, the disclosure requirements in HKFRS 13 are more extensive than those in the current standards. For example, quantitative and qualitative disclosures based on the three-level fair value hierarchy currently required for financial instruments only under HKFRS 7 “Financial instruments: Disclosures” will be extended by HKFRS 13 to cover all assets and liabilities within its scope.

HKFRS 13 is effective for annual periods beginning on or after 1 January 2013, with earlier application permitted.

The directors anticipate that HKFRS 13 will be adopted in the Group’s consolidated financial statements for the annual period beginning 1 April 2013 and that the application of the new standard may affect the amounts reported in the consolidated financial statements and result in more extensive disclosures in the consolidated financial statements.

Amendments to HKAS 1 Presentation of items of other comprehensive income

The amendments to HKAS 1 “Presentation of items of other comprehensive income” introduce new terminology for the statement of comprehensive income and income statement. Under the amendments to HKAS 1, a ‘statement of comprehensive income’ is renamed as a ‘statement of profit or loss and other comprehensive income’ and an ‘income statement’ is renamed as a ‘statement of profit or loss’. The amendments to HKAS 1 retain the option to present profit or loss and other comprehensive income in either a single statement or in two separate but consecutive statements. However, the amendments to HKAS 1 require items of other comprehensive income to be grouped into two categories: (a) items that will not be reclassified subsequently to profit or loss; and (b) items that may be reclassified subsequently to profit or loss when specific conditions are met. Income tax on items of other comprehensive income is required to be allocated on the same basis — the amendments do not change the option to present items of other comprehensive income either before tax or net of tax.

The amendments to HKAS 1 are effective for annual periods beginning on or after 1 July 2012. The presentation of items of other comprehensive income will be modified accordingly when the amendments are applied in future accounting periods.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

3. Significant Accounting Policies

The consolidated financial statements have been prepared in accordance with HKFRSs issued by the HKICPA. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared under the historical cost basis except for the derivative financial instruments which are measured at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for goods.

Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

Income and expenses of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the effective date of acquisition and up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the Group.

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

Goodwill

Goodwill arising on an acquisition of a business is carried at cost less accumulated impairment losses, if any, and is presented separately in the consolidated statement of financial position as an intangible asset.

For the purposes of impairment testing, goodwill is allocated to each of the relevant cash-generating units (or groups of cash-generating units) that are expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually or more frequently whenever there is an indication that the unit may be impaired. For goodwill arising on an acquisition in a reporting period, the cash-generating unit to which goodwill has been allocated is tested for impairment before the end of that reporting period. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata on the basis of the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss in the consolidated statement of comprehensive income. An impairment loss for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill capitalised is included in the determination of the amount of profit or loss on disposal.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

3. Significant Accounting Policies (continued)

Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods sold in the normal course of business, net of discounts.

Revenue from the sale of goods is recognised when the goods are delivered and titles have passed, at which time all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

Property, plant and equipment

Property, plant and equipment are stated at cost less subsequent accumulated depreciation and accumulated impairment losses, if any.

Depreciation is recognised so as to write off the cost of items of property, plant and equipment less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of the reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising from the disposal or retirement of an item of property, plant and equipment is determined as the difference between sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

Intangible asset acquired in a business combination

Exclusive distribution rights acquired in a business combination are recognised as intangible assets separately from goodwill and are initially recognised at their fair value at the acquisition date (which is regarded as their cost).

Subsequent to initial recognition, an intangible asset with a finite useful life is carried at cost less accumulated amortisation and any accumulated impairment losses. Amortisation for an intangible asset with a finite useful life is provided on a straight-line basis over its estimated useful life.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

3. Significant Accounting Policies (continued)

Intangible asset acquired in a business combination (continued)

Gains or losses arising from derecognition of an intangible asset are measured at the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss in the period when the asset is derecognised.

Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is calculated using the first-in, first-out method.

Impairment losses on tangible and intangible assets other than goodwill (see the accounting policy in respect of goodwill above)

At the end of the reporting period, the Group reviews the carrying amounts of its tangible and intangible assets with finite useful lives to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

When an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

Financial instruments

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

3. Significant Accounting Policies (continued)

Financial instruments (continued)

Financial assets

The Group's financial assets consist of loans and receivables.

Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade and other receivables, amount due from a fellow subsidiary, fixed bank deposits and bank balances and cash) are carried at amortised cost using the effective interest method, less any identified impairment losses.

Impairment of loans and receivables

Loans and receivables are assessed for indicators of impairment at the end of the reporting period. Loans and receivables are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of financial assets have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

Loans and receivables assessed not to be impaired individually are subsequently assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the credit period of 30 days to 90 days and observable changes in national or local economic conditions that correlate with default on receivables.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

3. Significant Accounting Policies (continued)

Financial instruments (continued)

Impairment of loans and receivables (continued)

The carrying amount of loans and receivables is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Financial liabilities and equity

Financial liabilities and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities.

Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period to the net carrying value on initial recognition.

Interest expense is recognised on an effective interest basis.

Equity instruments

Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

Derivative financial instruments

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at the end of the reporting period. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

Other financial liabilities

Other financial liabilities including trade and other payables and amounts due to immediate holding company/fellow subsidiaries are subsequently measured at amortised cost, using the effective interest method.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

3. Significant Accounting Policies (continued)

Financial instruments (continued)

Derecognition

Financial assets are derecognised when the rights to receive cash flows from the assets expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or expires. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before taxation' as reported in the consolidated statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of a deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

3. Significant Accounting Policies (continued)

Taxation (continued)

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recorded in its functional currency (i.e. the currency of the primary economic environment in which the entity operates) at the rates of exchange prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not re-translated.

Exchange differences arising on the settlement of monetary items, and on the re-translation of monetary items, are recognised in profit or loss in the period in which they arise. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period.

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into the presentation currency of the Group (i.e. Hong Kong dollars) using exchange rates prevailing at the end of the reporting period, and their income and expenses are translated at the average exchange rates for the year, unless exchange rates fluctuate significantly during the period, in which case, the exchange rates prevailing at the dates of transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity under the heading of translation reserve.

On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation), all of the exchange differences accumulated in equity in respect of that operation attributable to the owners of the Company are reclassified to profit or loss. In addition, in relation to a partial disposal of a subsidiary that does not result in the Group losing control over the subsidiary, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in profit or loss.

Goodwill and fair value adjustment on identifiable assets acquired arising on an acquisition of a foreign operation on or after 1 April 2005 are treated as assets and liabilities of that foreign operation and translated at the rate of exchange prevailing at the end of the reporting period. Exchange differences arising are recognised in equity under the heading of translation reserve.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

3. Significant Accounting Policies (continued)

Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis.

Retirement benefit costs

Payments to defined contribution retirement benefit plans including the Mandatory Provident Fund Scheme for employees in Hong Kong and a defined contribution plan under the Labour Pension Act for employees in Taiwan are charged as an expense when employees have rendered service entitling them to the contributions.

4. Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

Estimated impairment of goodwill

Determining whether goodwill is impaired requires an estimation of the value in use of the cash-generating units to which goodwill has been allocated. The value in use calculation requires the Group to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate the present value. Where the actual future cash flows are less than expected, a material impairment loss may arise. As at 31 March 2013, the carrying amount of goodwill is approximately HK\$8,092,000 (2012: HK\$8,092,000).

Allowance for inventories

Management reviews the inventory ageing listing on a periodic basis. This review involves comparison of the carrying value of the aged inventory items with the respective net realisable value. The purpose is to ascertain whether an allowance is required to be made in the consolidated financial statements for slow-moving items. Management is satisfied that adequate allowance for inventories has been made in the consolidated financial statements. As at 31 March 2013, the carrying amount of inventories is approximately HK\$423,747,000 (2012: HK\$386,245,000), net of allowance for inventories of approximately HK\$60,778,000 (2012: HK\$55,197,000).

Income taxes

At 31 March 2013, a deferred tax asset of approximately HK\$12,657,000 (2012: HK\$12,180,000) mainly relating to the allowance for inventories has been recognised in the Group's consolidated statement of financial position. The realisability of the deferred tax asset mainly depends on whether sufficient future profits or taxable temporary differences will be available in the future. In cases where the actual future profits generated are less than expected, a material reversal of deferred tax assets may arise, which would be charged to the consolidated statement of comprehensive income for the period in which such a reversal takes place.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

5. Capital Risk Management

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged from prior year.

The capital structure of the Group consists of cash and cash equivalents and equity attributable to owners of the Company, comprising issued share capital and reserves including retained profits.

The directors of the Company review the capital structure on a regular basis. As part of this review, the directors consider the cost of capital and the risks associated with each class of capital. Based on recommendations of the directors, the Group will balance its overall capital structure through the payment of dividends and new share issues.

6. Financial Instruments

6a. Categories of financial instruments

	2013 HK\$'000	2012 HK\$'000
Financial assets		
Loans and receivables (including cash and cash equivalents)	440,653	482,683
Financial liabilities		
Amortised cost	298,381	402,633
Derivative financial instruments classified as held for trading	195	4,859

6b. Financial risk management objectives and policies

The Group's major financial instruments include trade and other receivables, amounts due from (to) fellow subsidiaries, fixed bank deposits, bank balances and cash, trade and other payables, amount due to immediate holding company and derivative financial instruments. Details of the financial instruments are disclosed in the respective notes. The risks associated with these financial instruments include market risk (currency risk and other price risk), credit risk and liquidity risk. The interest rate risk exposure is minimal. The policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

Market risk

Interest rate risk

The Group's bank balances have exposure to cash flow interest rate risk due to the fluctuation of the prevailing market interest rate on bank balances. The Group is also exposed to fair value interest rate risk relates primarily to its fixed rate short-term bank deposits. The Directors consider the Group's exposure of the short term bank deposits to interest rate risk is not significant as interest bearing bank balance are within short maturity.

Currency risk

Several subsidiaries of the Company have foreign currency denominated monetary assets and liabilities, which arose from foreign currency purchases and sales, thus exposing the Group to foreign currency risk. All of the Group's purchases are denominated in currencies other than the functional currency of the Group entity making the purchases.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

6. Financial Instruments (continued)

6b. Financial risk management objectives and policies (continued)

Market risk (continued)

Currency risk (continued)

The carrying amounts of the Group entities' foreign currency denominated monetary assets and monetary liabilities at the reporting date are as follows:

	Currency	Assets		Liabilities	
		2013	2012	2013	2012
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
Euro	EUR	104	108	409	171
Renminbi	RMB	2,188	1,975	687	–
Singapore dollars	SGD	–	–	540	737
Swiss Franc	CHF	64,217	22,378	291,238	394,378
New Taiwan Dollar	NTD	12,135	692	–	26

The Group currently does not have a formally written foreign exchange hedging policy to eliminate the currency exposures. However, management monitors the related foreign currency exposure closely and will consider hedging significant foreign currency exposures should the need arise. The Group has entered into foreign currency forward contracts to minimise the effect of exchange rate fluctuations between HKD and CHF.

Sensitivity analysis

The Group is mainly exposed to the fluctuation in exchange rate of Swiss Franc.

The following table details the Group's sensitivity to a 10% (2012: 10%) increase and decrease in Hong Kong dollars against Swiss Franc. 10% (2012: 10%) is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the year end for a 10% (2012: 10%) change in foreign currency rate. The analysis illustrates the impact for a 10% (2012: 10%) weakening of Hong Kong dollars against Swiss Franc and a positive number below indicates a decrease in post-tax profit for the year. For a 10% (2012: 10%) strengthening of Hong Kong dollars against Swiss Franc, there would be an equal and opposite impact on the post-tax profit for the year. The decrease in profit for the year is mainly attributable to the exposure on outstanding trade payables net of bank balances denominated in Swiss Franc at the year end.

	Swiss Franc impact	
	2013	2012
	HK\$'000	HK\$'000
Decrease in post-tax profit for the year	18,956	31,022

In management's opinion, the sensitivity analysis is unrepresentative of the inherent foreign exchange risk as the year end exposure does not reflect the exposure during the year.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

6. Financial Instruments (continued)

6b. Financial risk management objectives and policies (continued)

Market risk (continued)

Other price risk

The Group is also exposed to currency risk for the outstanding foreign exchange forward contracts. The details of the foreign exchange forward contracts are set out in note 21.

Sensitivity analysis

For the outstanding foreign exchange contracts, if the forward foreign exchange rate of Hong Kong dollars against Swiss Franc had been 10% weaken/strengthen and other factor remain constant, post-tax profit for the year would increase/decrease by HK\$1,366,000 (2012: HK\$13,145,000).

Credit risk

The Group's maximum exposure to credit risk in the event of that counterparties' failure to perform their obligations as at 31 March 2013 in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the consolidated statement of financial position.

In order to manage the credit risk in relation to trade receivables, credit limits and credit terms granted to customers are approved by delegated officers and follow-up action is taken to recover overdue debts. In addition, the Group reviews the recoverable amount of each individual trade debt at the end of the reporting period to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the directors of the Company consider that the Group's credit risk is significantly reduced.

The credit risk on liquid funds is limited because the counterparties are banks with high credit ratings assigned by international credit-rating agencies.

The concentration of credit risk on liquid funds are mainly from bank balances which are deposited with several banks with high credit ratings.

The Group's concentration of credit risk on trade receivables as at 31 March 2013 is mainly from five major customers which accounted for 69% (2012: 81%) of trade receivables mainly from Hong Kong. They are assessed by the management as high credit rating customers as they are reputable watch retailers with major operations in Hong Kong and with good repayment record during the past years.

The Group's concentration of geographical risk on trade receivables mainly from Hong Kong which accounted for 85% (2012: 70%) of the total trade receivables. The Group has closely monitored the sales performance and would seek for the chance to diversify its customer bases.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

6. Financial Instruments (continued)

6b. Financial risk management objectives and policies (continued)

Liquidity risk

The following table details the Group's remaining contractual maturity for its financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The maturity dates for non-derivative financial liabilities are based on the agreed repayment dates.

In addition, the following table details the Group's liquidity analysis for its derivative financial instruments. The tables have been drawn up based on the undiscounted gross (inflows) and outflows on those derivatives that require gross settlement. When the amount payable is not fixed, the amount disclosed has been determined by reference to the projected interest rates as illustrated by the yield curves existing at the end of the reporting period. The liquidity analysis for the Group's derivative financial instruments are prepared based on the contractual maturities as the management consider that the contractual maturities are essential for an understanding of the timing of the cash flows of derivatives.

	Weighted average effective interest rate %	Within 90 days HK\$'000	Over 90 days and less than 1 year HK\$'000	Total contractual undiscounted cash flows HK\$'000	Total carrying Amount HK\$'000
As at 31 March 2013					
Non-derivative financial liabilities					
Trade and other payables	–	85,393	212,933	298,326	298,326
Amount due to immediate holding company	–	55	–	55	55
		85,448	212,933	298,381	298,381
Derivatives — gross settlement					
Foreign exchange forward contracts					
— inflow	–	(16,335)	–	(16,335)	(16,335)
— outflow	–	16,530	–	16,530	16,530
		195	–	195	195
As at 31 March 2012					
Non-derivative financial liabilities					
Trade and other payables	–	185,047	217,531	402,578	402,578
Amount due to immediate holding company	–	28	–	28	28
Amount due to a fellow subsidiary	–	27	–	27	27
		185,102	217,531	402,633	402,633
Derivatives — gross settlement					
Foreign exchange forward contracts					
— inflow	–	(77,208)	(25,736)	(102,944)	(102,944)
— outflow	–	80,852	26,951	107,803	107,803
		3,644	1,215	4,859	4,859

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

6. Financial Instruments (continued)

6c. Fair value

The fair value of financial assets and financial liabilities carried at amortised cost is determined using generally accepted pricing models based on discounted cash flow analysis.

The fair value of derivative instruments is calculated using quoted foreign exchange rate where it is made of discounted cash flow analysis using the applicable yield curve for the duration of the instruments for non-optional derivatives.

The directors consider that the carrying amounts of financial assets and financial liabilities in the consolidated financial statements approximate their fair values.

6d. Fair value measurements recognised in the statement of financial position

Financial instruments that are measured subsequent to initial recognition at fair value are grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active market for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The classification of the measurement of the derivative financial instruments at 31 March 2013 and 2012 using the fair value hierarchy is Level 2.

There were no transfers between Level 1 and 2 in the current and prior years.

7. Segment Information

The Group determines its operating segments based on the internal reports reviewed by the Executive Directors of the Company, who are the chief operating decision maker, that are used to allocate resources and assess performance, which are analysed based on the geographical locations of the sales. The Group has only one business operation, which is the distribution of branded luxury watches, timepieces and accessories.

Segment results represent the profit before taxation earned by each segment and excluding unallocated other income and unallocated expenses such as central administration costs, selling and distribution costs and directors' salaries. This is the measure reported to the Executive Directors for the purpose of resource allocation and assessment of segment performance.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

7. Segment Information (continued)

An analysis of the Group's turnover and results by operating segment:

Year ended 31 March 2013

	Hong Kong HK\$'000	Mainland China and Macau HK\$'000	Other Asian locations HK\$'000 (Note)	Consolidated HK\$'000
REVENUE				
External sales	528,382	170,308	50,493	749,183
RESULT				
Segment result	181,318	90,827	14,790	286,935
Realised exchange loss				(4,060)
Unrealised exchange gain				3,347
Gain on fair value change of derivative financial instrument				4,664
Unallocated expenses				(151,325)
Unallocated income				1,435
Profit before taxation				140,996

Year ended 31 March 2012

	Hong Kong HK\$'000	Mainland China and Macau HK\$'000	Other Asian locations HK\$'000 (Note)	Consolidated HK\$'000
REVENUE				
External sales	830,391	236,628	48,051	1,115,070
RESULT				
Segment result	283,228	81,947	18,782	383,957
Realised exchange loss				(32,985)
Unrealised exchange gain				12,797
Loss on fair value change of derivative financial instrument				(4,859)
Unallocated expenses				(190,194)
Unallocated income				84
Profit before taxation				168,800

No information on segmental assets and liabilities is provided to the Executive Directors on a regular basis.

Note: Other Asian locations includes Singapore and Taiwan.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

7. Segment Information (continued)

Information about major customers

Revenues from customers of the corresponding years contributing over 10% of the total sales of the Group are as follows:

	2013 HK\$'000	2012 HK\$'000
Customer A	110,832	214,401
Customer B	77,957	138,245

Note: Both Customer A and Customer B generate revenues to the Group in Hong Kong.

Other segment information

The information of the Group's non-current assets by geographical location is detailed below:

	2013 HK\$'000	2012 HK\$'000
Hong Kong	14,658	6,405
Mainland China and Macau	13,911	10,255
Taiwan	11,062	12,032
	39,631	28,692

Note: Non-current assets above exclude deferred tax assets. Goodwill is allocated to the cash generating unit ("CGU") arising from a subsidiary in Taiwan.

8. Realised Exchange Gain (Loss)

The realised exchange loss comprises:

	2013 HK\$'000	2012 HK\$'000
Realised exchange gain (loss) on monetary items	10,960	(35,765)
Realised (loss) gain from foreign currency forward contracts	(15,020)	2,780
Net realised exchange loss	(4,060)	(32,985)

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

9. Income Tax Expense

	2013 HK\$'000	2012 HK\$'000
The charge comprises:		
Current tax		
Hong Kong	(16,529)	(17,109)
Other jurisdictions	(5,993)	(5,642)
	(22,522)	(22,751)
Underprovision in prior years:		
Hong Kong	(118)	–
Other jurisdictions	(1)	(16)
	(119)	(16)
Deferred tax charge (note 23)		
Current year	498	(6,866)
	(22,143)	(29,633)

Hong Kong Profits Tax is calculated at 16.5% (2012: 16.5%) of the estimated assessable profit for the year.

Taxation for other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

The tax charge for the year can be reconciled to the profit before taxation in the consolidated statement of comprehensive income as follows:

	2013 HK\$'000	2012 HK\$'000
Profit before taxation	140,996	168,800
Tax at the domestic income tax rate of 16.5% (2012: 16.5%)	(23,264)	(27,852)
Tax effect of income not taxable in determining taxable profit	89	12
Tax effect of expenses not deductible in determining taxable profit	(673)	(1,939)
Tax effect of tax losses not recognised	–	(705)
Utilisation of tax losses previously not recognised	44	–
Underprovision in prior years	(119)	(16)
Effect of different tax rates of subsidiaries operating in other jurisdictions	1,780	867
Tax charge for the year	(22,143)	(29,633)

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

10. Profit for the Year

	2013 HK\$'000	2012 HK\$'000
Profit for the year has been arrived at after charging:		
Directors' remuneration	13,464	31,917
Other staff costs	27,893	30,582
Other staff's retirement benefits scheme contributions	632	472
Total staff costs	41,989	62,971
Auditor's remuneration	799	793
Depreciation of property, plant and equipment	14,891	8,914
Minimum lease payments in respect of rented premises (note)	41,891	47,931
Loss on write-off of property, plant and equipment	1,096	–
and after crediting:		
Interest income	1,435	84

Note: The minimum lease payments in respect of rented premises excluded contingent rent of HK\$5,762,000 (2012: HK\$3,570,000). Contingent rent was charged by the lessors if certain percentage of turnover of the related boutiques reached the minimum levels as agreed under the tenancy agreements.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

11. Directors', Chief Executive's and Employees' Remuneration

Directors' remuneration

The remuneration of each director for the year ended 31 March 2013 is set out below:

Name of directors	Fees HK\$'000	Salary, allowance and benefits HK\$'000	Performance bonus HK\$'000 (Note)	Contributions to retirement benefits schemes HK\$'000	Total HK\$'000
Executive directors					
Mrs. Chu Yuet Wah ¹	–	3,029	2,000	13	5,042
Mr. Chu, Kingston Chun Ho ¹	–	1,515	1,000	13	2,528
Mr. Tay Liam Wee ²	–	857	1,058	–	1,915
Mr. Chau Kwok Fun, Kevin ²	–	2,033	1,058	3	3,094
Ms. Tay Liam Wuan ²	–	495	–	3	498
Non-executive director					
Mr. Batchelor John Howard ²	–	–	–	–	–
Independent non-executive directors					
Mr. Lau Man Tak ³	94	–	–	–	94
Ms. Lo Miu Sheung, Betty ³	94	–	–	–	94
Dr. Wong Yun Kuen ⁵	64	–	–	–	64
Mr. Chang Hoi Nam ⁴	30	–	–	–	30
Mr. Lam Man Bun, Alan ²	35	–	–	–	35
Mr. Lew, Victor Robert ²	35	–	–	–	35
Dr. King, Roger ²	35	–	–	–	35
	387	7,929	5,116	32	13,464

Notes:

- 1 Appointed on 29 May 2012.
- 2 Resigned on 19 June 2012.
- 3 Appointed on 19 June 2012.
- 4 Appointed on 19 June 2012 and retired on 18 September 2012.
- 5 Appointed on 18 September 2012.

Mr. Chu, Kingston Chun Ho is also the chief executive of the Company and his emoluments disclosed above include those for services rendered by him as the chief executive.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

11. Directors', Chief Executive's and Employees' Remuneration (continued)

Directors' remuneration (continued)

The remuneration of each director for the year ended 31 March 2012 is set out below:

Name of directors	Fees HK\$'000	Salary, allowance and benefits HK\$'000	Performance bonus HK\$'000 (Note)	Contributions to retirement benefits schemes HK\$'000	Total HK\$'000
Executive directors					
Mr. Tay Liam Wee	–	2,232	9,378	–	11,610
Mr. Chau Kwok Fun, Kevin	–	5,445	9,378	12	14,835
Ms. Tay Liam Wuan	–	2,145	2,835	12	4,992
Non-executive director					
Mr. Batchelor John Howard	–	–	–	–	–
Independent non-executive directors					
Mr. Lam Man Bun, Alan	160	–	–	–	160
Mr. Lew, Victor Robert	160	–	–	–	160
Dr. King, Roger	160	–	–	–	160
	480	9,822	21,591	24	31,917

Note: The performance bonus is determined with reference to the operating results and individual performance during both years.

Employees' emoluments

For the year ended 31 March 2013, the five highest paid individuals included four (2012: three) directors, details of whose remuneration are included above. The remuneration of the remaining highest paid individual in 2013 (2012: two) was as follows:

	2013 HK\$'000	2012 HK\$'000
Salaries, allowances and other benefits	961	4,209
Performance related incentive payments	1,000	728
Contributions to retirement benefits schemes	7	24
	1,968	4,961

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

11. Directors', Chief Executive's and Employees' Remuneration (continued)

Employees' emoluments (continued)

The emoluments of the employees were within the following bands:

	Number of employees	
	2013	2012
HK\$1,500,001 to HK\$2,000,000	1	–
HK\$2,000,001 to HK\$2,500,000	–	1
HK\$2,500,001 to HK\$3,000,000	–	1

No emoluments were paid by the Group to the directors or the five highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office. None of the directors have waived any remuneration in both years.

12. Dividend

During the year ended 31 March 2013, no final dividend for the year ended 31 March 2012 was declared and paid (2012: HK\$0.06 per share amounting to HK\$24,480,000 in respect of year ended 31 March 2011).

The Board has proposed the payment of a final dividend for the year ended 31 March 2013 of HK\$0.08 per share (2012: Nil) amounting to HK\$32,640,000 subject to shareholders' approval in the forthcoming annual general meeting.

13. Earnings Per Share

The calculation of basic earnings per share is based on the profit for the year attributable to owners of the Company of approximately HK\$118,853,000 (2012: HK\$139,167,000) and on the number of shares of 408,000,000 (2012: 408,000,000) that were in issue throughout the year.

There were no potential ordinary shares outstanding during both years.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

14. Property, Plant and Equipment

	Leasehold improvements HK\$'000	Furniture and fixtures HK\$'000	Office equipment HK\$'000	Computers HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
COST						
At 1 April 2011	32,109	8,188	3,617	1,094	408	45,416
Currency realignment	(31)	(2)	(11)	(1)	–	(45)
Additions	15,906	5,146	112	165	–	21,329
At 31 March 2012	47,984	13,332	3,718	1,258	408	66,700
Currency realignment	(100)	(5)	(23)	(2)	–	(130)
Additions	22,790	3,202	494	478	–	26,964
Written off (Note)	(12,422)	(170)	–	–	–	(12,592)
At 31 March 2013	58,252	16,359	4,189	1,734	408	80,942
DEPRECIATION						
At 1 April 2011	27,500	4,914	3,452	1,004	347	37,217
Currency realignment	(18)	(2)	(10)	(1)	–	(31)
Provided for the year	5,130	3,596	47	80	61	8,914
At 31 March 2012	32,612	8,508	3,489	1,083	408	46,100
Currency realignment	(63)	(5)	(22)	(2)	–	(92)
Provided for the year	10,658	4,003	93	137	–	14,891
Eliminated on written off (Note)	(11,336)	(160)	–	–	–	(11,496)
At 31 March 2013	31,871	12,346	3,560	1,218	408	49,403
CARRYING VALUES						
At 31 March 2013	26,381	4,013	629	516	–	31,539
At 31 March 2012	15,372	4,824	229	175	–	20,600

Note: During the year ended 31 March 2013, the Group relocated the office and the property, plant and equipment associated with the old office were included in the written off amount accordingly.

The above items of property, plant and equipment are depreciated on a straight-line basis at the following rates per annum:

Leasehold improvements	33 $\frac{1}{3}$ % or over the term of the relevant lease of the rented premises, whichever is shorter period
Furniture and fixtures	33 $\frac{1}{3}$ %–50%
Office equipment	33 $\frac{1}{3}$ %
Computers	33 $\frac{1}{3}$ %
Motor vehicles	20%

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

15. Intangible Assets

	Distribution rights HK\$'000 (note a)	Goodwill HK\$'000 (note b)	Total HK\$'000
COST			
At 1 April 2011, 31 March 2012 and 31 March 2013	6,208	8,092	14,300
AMORTISATION			
At 31 March 2011, 2012 and 2013	6,208	–	6,208
CARRYING VALUES			
At 31 March 2013	–	8,092	8,092
At 31 March 2012	–	8,092	8,092

Notes:

- (a) The exclusive distribution rights were acquired through the acquisition of Sincere Watch Co., Ltd. in October 2006. Such distribution rights have finite useful life and are amortised on a straight line basis over their estimated useful life of approximately five years.
- (b) Goodwill acquired in a business combination is allocated, at acquisition, to the CGU of the Taiwan operation.

During the year ended 31 March 2013 and 2012, management of the Group determines that there is no impairment of this CGU.

The recoverable amount of the CGU is determined from value in use calculation. The key assumptions for the value in use calculations are those regarding the discount rates, growth rates and expected changes to selling prices and direct costs during the period. Management estimates discount rates using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the CGU. The growth rates are based on industry growth forecasts. Changes in selling prices and direct costs are based on past practices and expectations of future changes in the market.

During the year, the Group performed impairment review for goodwill based on cash flow forecast derived from the most recent financial budget for the next five years approved by management using a discount rate of 14.5% (2012: 13.8%) which reflects current market assessments of the time value of money and the risks specific to the CGU. The average growth rate per annum for the next five years is 14% (2012: 15%) in light of the industry growth forecast. The CGU's cash flows beyond the five-year period are extrapolated without further growth rate. No impairment loss was considered necessary.

16. Inventories

All the inventories are finished goods at the end of both reporting periods.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

17. Trade and Other Receivables

	2013 HK\$'000	2012 HK\$'000
Trade receivables	98,863	68,842
Less: Allowance for doubtful debts	–	(484)
	98,863	68,358
Other receivables, deposits and prepayments	25,121	36,925
	123,984	105,283

The Group allows a credit period normally ranging from 30 to 90 days to its trade customers.

The following is an aged analysis of trade receivables:

	2013 HK\$'000	2012 HK\$'000
Within 30 days	60,571	34,950
31–90 days	34,763	33,056
91–120 days	194	352
Over 120 days	3,335	–
	98,863	68,358

Management closely monitors the credit quality of trade and other receivables and considers trade and other receivables that are neither past due nor impaired are of good credit quality.

Included in the Group's trade receivable balances are debtors with aggregate carrying amount of HK\$3,529,000 (2012: HK\$352,000) which are past due at the end of the reporting period for which the Group has not provided for impairment loss. The Group does not hold any collateral over these balances.

The following is an aged analysis of trade receivables which are past due but not impaired:

	2013 HK\$'000	2012 HK\$'000
91–120 days	194	352
Over 120 days	3,335	–
	3,529	352

Allowance for doubtful debts is usually provided for receivables over 120 days because historical experience is that such receivables are generally not recoverable. The trade receivables that are over 120 days and the Group has not provided for impairment loss are subsequently recovered.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

17. Trade and Other Receivables (continued)

Movement in the allowance for doubtful debts

	2013 HK\$'000	2012 HK\$'000
Balance at beginning of the year	484	484
Written off during the year	(484)	–
Balance at end of the year	–	484

18. Amounts due from/to Group Companies

Amount due from a fellow subsidiary is unsecured, non-interest bearing and repayable within 1 year.

The remaining balances are unsecured, non-interest bearing and repayable on demand in both years.

19. Bank Balances and Cash

Bank balances and cash comprise cash at bank and fixed time deposits. Cash at bank is held by the Group at prevailing market interest rates ranging from 0.001% to 0.17% (2012: 0.001% to 0.17%) per annum.

Fixed time deposits carry fixed interest rate ranging from 0.325% to 1.8% per annum and mature in 1 month. Therefore, the amounts are classified as current.

20. Trade and Other Payables

	2013 HK\$'000	2012 HK\$'000
Trade payables	291,647	394,504
Other payables and accrued charges	86,656	97,005
	378,303	491,509

The following is an aged analysis of trade payables:

	2013 HK\$'000	2012 HK\$'000
Within 90 days	146,254	155,847
91 days–365 days	145,393	237,770
Over 365 days	–	887
	291,647	394,504

The amount of trade payables above includes amounts of approximately HK\$291,238,000 (2012: HK\$394,378,000) and HK\$409,000 (2012: HK\$171,000) which are denominated in Swiss Franc and Euro respectively.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

21. Derivative Financial Instruments

	2013 HK\$'000	2012 HK\$'000
Foreign currency forward contracts	195	4,859

The Group has used foreign currency forward contracts to hedge future transactions and cash flows. The above derivatives are measured at fair value at the end of the reporting period.

Notional amount	Maturity	Exchange rates
At 31 March 2013		
Buy CHF2,000,000	8 April 2013	HKD/CHF at 8.2650
At 31 March 2012		
Buy CHF12,000,000	Range from 24 April 2012 to 24 July 2012	HKD/CHF at 8.9835

22. Share Capital

	2013 & 2012 HK\$'000
Authorised: 2,000,000,000 ordinary shares of HK\$0.10 each	200,000
Issued and fully paid: 408,000,000 ordinary shares of HK\$0.10 each	40,800

There were no changes in the Company's authorised, issued and fully paid share capital in both years.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

23. Deferred Taxation

A summary of the major deferred tax (liabilities) assets recognised and movements thereon during the current and prior years is as follows:

	Accelerated accounting depreciation HK\$'000	Allowance for inventories HK\$'000	Others HK\$'000	Total HK\$'000
At 1 April 2011	2,621	16,440	(4)	19,057
Currency realignment	(1)	(10)	–	(11)
Credit (charge) to profit or loss for the year	382	(7,281)	33	(6,866)
At 31 March 2012	3,002	9,149	29	12,180
Currency realignment	(2)	(18)	(1)	(21)
(Charge) credit to profit or loss for the year	(406)	943	(39)	498
At 31 March 2013	2,594	10,074	(11)	12,657

The Group has unused tax losses of approximately HK\$10,629,000 (2012: HK\$10,894,000) available for offset against future profits. Deferred tax assets have not been recognised in respect of these losses due to the unpredictability of future profit streams. The unused tax losses can be carried forward indefinitely.

Under the laws and regulations in Taiwan, withholding tax is imposed on dividends declared in respect of profits earned by a subsidiary incorporated and operated in Taiwan. Deferred taxation has not been provided for in the consolidated financial statements in respect of the temporary differences attributable to the undistributable retained profits earned by that Taiwan subsidiary amounting to HK\$36,267,000 (2012: HK\$36,280,000) as the Group is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

24. Operating Lease Commitments

At 31 March 2013, the Group had commitments for future minimum lease payments under non-cancellable operating leases in respect of rented premises which fall due as follows:

	2013 HK\$'000	2012 HK\$'000
Within one year	36,447	39,088
In the second to fifth years inclusive	20,746	30,818
	57,193	69,906

Operating lease payments represent rental payable by the Group for certain of its rented premises. Leases are negotiated for an average term of three years and rentals are fixed over the lease period.

Certain rented premises included payment obligations with rentals varied with turnover. The contingent rent was charged by the lessors if certain percentage of turnover of the related shops reached the minimum levels as agreed under the tenancy agreements.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

25. Retirement Benefits Schemes

The Group operates a mandatory provident fund scheme ("MPF Scheme") for all employees in Hong Kong. The assets of the MPF Scheme are held separately from those of the Group in funds under the control of an independent trustee. Under the MPF Scheme, the employers and the employees are each required to make a monthly contribution of maximum HK\$1,000 (increase to HK\$1,250 effective from 1 June 2012) for each employee to the MPF Scheme at rates specified in the rules. The only obligation of the Group with respect to the MPF Scheme is to make the required contributions under the MPF Scheme.

The Group also operates a defined contribution plan under the Labor Pension Act ("LPA") in Taiwan. Under this scheme, the employers are required to make contribution to the scheme at the rates specified in LPA. The only obligation of the Group with respect to the scheme is to make the required contribution under the scheme.

26. Related Party Transactions

(a) Related party and continuing connected party transactions

In addition to the balances with related parties as disclosed in note 18, the Group had the following major transactions with the following related parties, which are also regarded as connected parties pursuant to chapter 14A of the Listing Rules:

	2013 HK\$'000	2012 HK\$'000
Sales to a fellow subsidiary	11,000	2,317
Purchases from fellow subsidiaries	2,212	10,692

(b) Compensation of key management personnel

The key management personnel are the directors of the Company. The details of the remuneration paid to them are set out in note 11.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

27. Subsidiaries

Details of the Company's subsidiaries at 31 March 2013 and 31 March 2012 are as follows:

Name of subsidiary	Place of incorporation	Issued and fully paid share capital	Proportion of nominal value of issued share held by the Company		Principal activity
			<i>Directly</i>	<i>Indirectly</i>	
Sincere Brand Holdings Limited	British Virgin Islands	US\$200	100%	–	Investment holding
Sincere Brand Management Limited	Hong Kong	HK\$1,000,000	–	100%	Trading of watches
Sincere Watch Co. Ltd.	Taiwan	NTD5,000,000	–	100%	Trading of watches
Pendulum (Macau) Limited	Macau	MOP25,000	–	100%	Trading of watches
Pendulum Limited	Hong Kong	HK\$2	–	100%	Inactive
Sincere Watch Trading Co. Ltd. (Formerly known as Emotus Ltd.)	Hong Kong	HK\$1	–	100%	Investment holding
Sincere Distribution Limited (Incorporated on 6 June 2012)	British Virgin Islands	US\$100	100%	–	Investment holding
Shanghai Franck Muller Fine Watch Co. Ltd. (Incorporated on 27 September 2012)	PRC	HK\$10,000,000	–	100%	Trading of watches

None of the subsidiaries had issued any debt securities at the end of the year.

Notes to the Consolidated Financial Statements (continued)

For the year ended 31 March 2013

28. Information about the Financial Position of the Company

Information about the financial position of the Company at the end of the reporting period includes:

	2013 HK\$'000	2012 HK\$'000
Non-current assets		
Unlisted investments in subsidiaries	76,981	76,980
Amounts due from subsidiaries	57,692	57,692
	134,673	134,672
Current assets		
Amounts due from subsidiaries	35,866	51,067
Other current assets	1,544	3,843
	37,410	54,910
Current liabilities	(2,487)	(20,251)
Net current assets	34,923	34,659
	169,596	169,331
Capital and reserves		
Share capital (see note 22)	40,800	40,800
Reserves (Note)	128,796	128,531
	169,596	169,331

Note:

The movement of the reserves of the Company is as follows:

	HK\$'000
At 1 April 2011	135,115
Profit for the year	17,896
2011 final dividend paid	(24,480)
At 31 March 2012 and 1 April 2012	128,531
Profit for the year	265
At 31 March 2013	128,796

Financial Summary

Results

	For the year ended 31 March				
	2013 HK\$'000	2012 HK\$'000	2011 HK\$'000	2010 HK\$'000	2009 HK\$'000
Turnover	749,183	1,115,070	821,540	443,969	409,780
Profit before taxation	140,996	168,800	94,117	4,744	50,043
Income tax (expense) credit	(22,143)	(29,633)	(15,302)	41	(8,678)
Profit for the year	118,853	139,167	78,815	4,785	41,365
Earnings per share					
Basic (HK cents)	29.1	34.1	19.3	1.2	10.1

Assets and Liabilities

	At 31 March				
	2013 HK\$'000	2012 HK\$'000	2011 HK\$'000	2010 HK\$'000	2009 HK\$'000
Total assets	939,753	946,679	761,370	497,723	496,594
Total liabilities	(385,182)	(510,435)	(439,568)	(249,342)	(254,877)
Total equity	554,571	436,244	321,802	248,381	241,717

