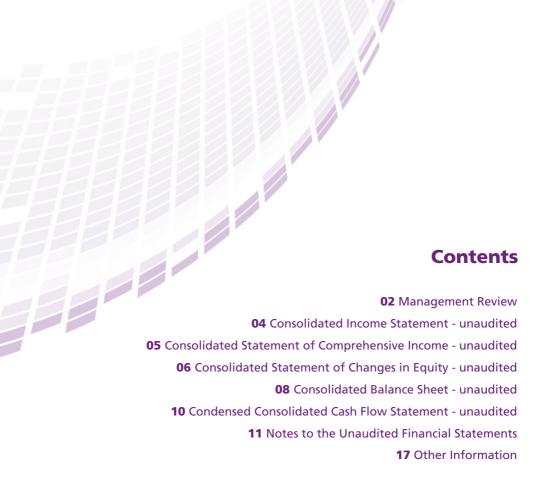


Tan Chong International Limited

陳唱國際有限公司 Interim Report 2013 Stock Code: 693 Interim 2013





Management Review

RESULTS

The 1st half of 2013 witnessed the start of production of Subaru XV in Malaysia and active sale activities in Thailand, Malaysia and Indonesia. Consequently the sales in these 3 territories increased substantially. While sales in Taiwan and Philippines recorded major improvement, China recovered with strong sales momentum. Concurrent to this strong sales increase, we initiated an active expansionary capital investment program enabling rapid start-up of operations at all our sale/service networks and personnel re-deployment.

Revenue and vehicle sales units increased to HK\$4,725 million (53%) and 12,114 (62%) respectively for the 1st half of 2013 compared to HK\$3,081 million and 7,495 for the corresponding period of 2012.

Thus profit attributable to shareholders increased to HK\$1,532 million for the 1st half of 2013 compared to HK\$416 million for the corresponding period of last year.

This exceptional increase is due to the following factors:

- Profit margin improvement from our automotive businesses in Thailand, Malaysia, Taiwan, Philippines and China.
- A one-time capital compensation of HK\$176 million for a change in the fundamental structure of business introduced by a principal.
- A revaluation gain on our listed investment of HK\$1,080 million.

Group NTA per share at the end of June 2013 rose to HK\$5.25 from HK\$4.66 at the end of December 2012. The Directors have declared an interim dividend of HK0.025 per share for the 1st half of 2013.

THAILAND TRUCKS BUSINESS

We continue to make rapid progress in production, sales volume and range of products in the first half of 2013. Barring unforeseen circumstances, we should make further progress in the second half of the year.

CHINA VEHICLE DISTRIBUTION

Our Subaru distribution in Southern China saw a strong increase of 30% compared with the same period last year. The distribution model in China has been reorganized with the manufacturer now performing the sole distributorship role. However we remain as primary dealers for several key cities in Southern China. Our sales volume is expected to be lower in the foreseeable future as a consequence of this distribution model reorganization. We will need to add more retail points and improve throughput to existing outlets to make up for the growth in sales.

Management Review (continued)

CHINA MANUFACTURING

The Xiamen Seat Factory is at full production. However, the manufacturers to whom we supply are now prolonging their payment periods, reflecting the cash-tightening situation in China. Financing costs are therefore likely to increase for the year. Even as Nanjing factory has started full supply to the car assembler, we have now received an advisory to adjust production due to weak market response for their vehicles.

PROSPECTS

Barring unforeseen circumstances, the group expects better revenue growth in the second half and financial performance is expected to be satisfactory.

Consolidated Income Statement

- unaudited

	Note	Six months er 2013 HK\$'000	nded 30 June 2012 HK\$'000
Revenue	2	4,725,285	3,081,012
Cost of sales		(3,778,440)	(2,509,370)
Gross profit		946,845	571,642
Other operating income		1,294,579	220,599
Distribution costs		(340,221)	(184,968)
Administrative expenses		(308,926)	(246,597)
Other operating expenses	_	(5,169)	(8,187)
Profit from operations		1,587,108	352,489
Financing costs		(13,112)	(16,400)
Share of profits less losses of associates	_	33,925	126,574
Profit before taxation	3	1,607,921	462,663
Income tax expense	4 _	(62,831)	(41,448)
Profit for the period	_	1,545,090	421,215
Attributable to:			
Equity shareholders of the Company Non-controlling interests	_	1,531,570 13,520	415,544 5,671
Profit for the period	_	1,545,090	421,215
Earnings per share (cents) Basic and diluted	6	76.1	20.6

The notes on pages 11 to 16 form part of these financial statements. Details of dividends payable to equity shareholders of the Company are set out in note 5.

Consolidated Statement of Comprehensive Income - unaudited

	Six months er 2013 HK\$'000	oded 30 June 2012 HK\$'000
Profit for the period	1,545,090	421,215
Other comprehensive income for the period		
Exchange differences on translation of financial statements of: - Overseas subsidiaries	(192,816)	131,484
- Associates	(46,774)	(8,599)
Available-for-sale securities: - Changes in fair value recognised	(239,590)	122,885
during the period	(3,674)	(2,245)
	(243,264)	120,640
Total comprehensive income for the period	1,301,826	541,855
Attributable to:		
Equity shareholders of the company Non-controlling interests	1,289,053 12,773	536,702 5,153
Total comprehensive income for the period	1,301,826	541,855

Consolidated Statement of Changes in Equity

- unaudited

Attributable to equity shareholders of the Company	Attributable t	equit	y shareholders	of the	e Company
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								-		
	Share capital	Share premium			Contributed surplus	Fair value reserve	Retained profits	Total	Non- controlling interest	Total equity
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Balance at 1 January 2012	1,006,655	550,547	9,549	1,024,254	377,690	11,562	5,033,727	8,013,984	60,333	8,074,317
Changes in equity for the six months ended 30 June 2012										
Profit for the period	-	-	-	-	-		415,544	415,544	5,671	421,215
Other comprehensive income	-	-	-	123,403	-	(2,245)	-	121,158	(518)	120,640
Total comprehensive income for the period	-	-	-	123,403		(2,245)	415,544	536,702	5,153	541,855
Dividends declared and approved during the period	-	-	-	-	-	-	(110,732)	(110,732)	-	(110,732)
Dividends paid by non-wholly owned subsidiaries to non-controlling interests			-		-	-			-	
Balance at 30 June 2012	1,006,655	550,547	9,549	1,147,657	377,690	9,317	5,338,539	8,439,954	65,486	8,505,440

Consolidated Statement of Changes in Equity- unaudited

	Share capital	Share premium		Translation reserve	Contributed surplus	Fair value reserve	Retained profits	Total	Non- controlling interest	Total equity
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Balance at 1 January 2013 Changes in equity for the six months ended 30 June 2013	1,006,655	550,547	9,549	1,397,047	377,690	10,082	5,960,830	9,312,400	71,115	9,383,515
Profit for the period	-	-	-	-	-	-	1,531,570	1,531,570	13,520	1,545,090
Other comprehensive income	-	-	-	(238,843)		(3,674)	-	(242,517)	(747)	(243,264)
Total comprehensive income for the period				(238,843)		(3,674)	1,531,570	1,289,053	12,773	1,301,826
Capital contribution received by a non-wholly owned subsidiary from a non-controlling shareholder									18,562	18,562
Dividends declared and approved during the period							(140,932)	(140,932)		(140,932)
Dividends paid by non-wholly owned subsidiaries to non-controlling interests										

The notes on pages 11 to 16 form part of these financial statements.

9,549

1,158,204

June 2013

1,006,655

550,547

377,690

6,408 7,351,468 10,460,521

102,450 10,562,971

Consolidated Balance Sheet

- unaudited

	Note	At 30 June 2013 HK\$'000	At 31 December 2012 HK\$'000
Non-current assets			
Investment properties Other property, plant and equipment Interest in leasehold land Interest in associates Other financial assets Hire purchase debtors and instalments receivable Non-current prepayments Deferred tax assets		2,658,491 2,260,061 268,487 892,945 163,017 204,989 22,845 26,385	2,736,092 2,155,422 254,997 924,694 172,163 200,055 13,651 26,342
Current assets			
Investments designated at fair value through profit or loss Inventories Properties held for sale Trade debtors Hire purchase debtors and instalments receivable Other debtors, deposits and prepayments Amount due from related companies Cash and cash equivalents	7	2,228,775 1,969,016 61,345 977,824 102,543 414,039 1,409 1,520,119	1,150,456 2,150,811 80,299 712,395 94,679 387,062 912 1,357,680 5,934,294
Current liabilities			
Unsecured bank overdrafts Bank loans Trade creditors Other creditors and accruals Amounts due to related companies Current taxation Provisions	9	12,346 1,362,274 406,176 696,694 68,700 75,707 29,853 2,651,750	7,737 1,272,961 651,538 481,475 7,074 80,681 25,203 2,526,669
Net current assets		4,623,320	3,407,625
Total assets less current liabilities		11,120,540	9,891,041

Consolidated Balance Sheet (continued)

- unaudited

	Note	At 30 June 2013 HK\$'000	At 31 December 2012 HK\$'000
Non-current liabilities			
Bank loans Deferred tax liabilities Provisions		495,651 25,869 36,049 557,569	456,563 28,491 22,472 507,526
NET ASSETS		10,562,971	9,383,515
Capital and reserves			
Share capital Reserves	10	1,006,655 9,453,866	1,006,655 8,305,745
Total equity attributable to equity shareholders of the Company		10,460,521	9,312,400
Non-controlling interests		102,450	71,115
TOTAL EQUITY		10,562,971	9,383,515

Condensed Consolidated Cash Flow Statement

- unaudited

	Six months ended 30 June			
	2013	2012		
	HK\$'000	HK\$'000		
Net cash generated from / (used in) operating activities	307,259	(15,933)		
Net cash (used in) / generated from investing activities	(227,593)	4,055		
Net cash generated from / (used in) financing activities	90,066	(234,859)		
Net increase / (decrease) in cash and cash equivalents	169,732	(246,737)		
Cash and cash equivalents at 1 January	1,349,943	1,602,732		
Effect of exchange differences	(11,902)	719		
Cash and cash equivalents at 30 June	1,507,773	1,356,714		
·				

1 Basis of preparation

The unaudited interim financial statements have been prepared in accordance with the requirements of the Listing Rules of The Stock Exchange of Hong Kong Limited (the "Stock Exchange"), including compliance with International Accounting Standard 34, Interim Financial Reporting, issued by the International Accounting Standards Board.

The unaudited interim financial statements have been prepared in accordance with the same accounting policies adopted in the 2012 annual financial statements.

2 Segment Reporting

(a) Segment results

	Group Revenue Six months ended 30 June 9 2013 2012 HK\$'000 HK\$'000		EBIT Six months en 2013 HK\$'000	
Business lines				
Motor vehicle distribution Heavy commercial vehicle and industrial	3,419,495	2,071,745	335,855	25,875
equipment distribution	931,346	587,953	143,397	83,823
Property rentals and development Other operations	105,777 268,667	187,440 233,874	49,051 1,140,208	91,589 214,160
	4,725,285	3,081,012	1,668,511	415,447

	Group Re	Group Revenue		
	Six months en	ded 30 June		
	2013	2012		
	HK\$'000	HK\$'000		
Geographical areas				
Singapore	687,195	828,807		
Hong Kong	63,993	38,371		
PRC	1,586,645	1,235,407		
Others	2,387,452	978,427		
	4,725,285	3,081,012		

2 Segment Reporting (continued)

(b) Reconciliation of reportable segment profit or loss

	Six months ended 30 June			
	2013	2012		
	HK\$'000	HK\$'000		
Total segment EBITDA	1,668,511	415,447		
Depreciation and amortisation	(91,698)	(77,261)		
Interest income	10,295	14,303		
Finance costs	(13,112)	(16,400)		
Share of profits less losses of associates	33,925	126,574		
Consolidated profit before taxation	1,607,921	462,663		

3 Profit before taxation

Profit before taxation is arrived at after charging/(crediting):

	Six months ended 30 June			
	2013 HK\$'000	2012 HK\$'000		
Interest expense	13,112	16,400		
Amortisation of interest in leasehold land	4,146	3,798		
Depreciation of property, plant and equipment	87,552	73,463		
Dividend income	(8,721)	(7,924)		
Gain on disposal of property, plant and equipment	(6,720)	(4,974)		
Increase in fair value of listed investments	(1,080,169)	(175,703)		

4 Taxation

The analysis of income tax expense is as follows:

	Six months end	Six months ended 30 June		
	2013 2012 HK\$'000 HK\$'000			
Hong Kong	-	-		
Singapore	12,720	19,709		
Elsewhere	50,111	21,739		
	62,831	41,448		

The Group's applicable tax rate represents the weighted average of the statutory corporate income tax rates, which mainly range between 16.5% (2012: 16.5%) and 30% (2012: 30%), in the tax jurisdictions in which the Group operates.

5 Dividends

	Six months chaca so sanc	
	2013	2012
	HK\$'000	HK\$'000
40 = 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
(i) Dividends attributable to the period		
Interim dividend declared of HK\$0.025		
(2012: HK\$0.02) per ordinary share	50,333	40,266

The interim dividend has not been recognized as a liability at balance sheet date.

10,732

(ii) Dividends paid during the period		
Final dividend approved in respect of prior year		
of HK\$0.07 (2012: HK\$0.055) per ordinary share	140,932	11

6 Earnings per share

The calculation of basic earnings per share for the six months ended 30 June 2013 is based on net profit attributable to equity shareholders of the Company of HK\$1,531,570,000 (2012: HK\$415,544,000) and the weighted average number of shares of 2,013,309,000 (2012: 2,013,309,000) in issue during the period.

Diluted earnings per share for the periods ended 30 June 2013 and 2012 is the same as the basic earnings per share as there were no dilutive securities outstanding during the periods presented.

7 Trade debtors

Included in trade debtors are debtors (net of impairment losses) with the following ageing analysis:

	At 30 June At 3	At 30 June At 31 December	
	2013 HK\$'000	2012 HK\$'000	
0 - 30 days	803,411	546,999	
31 - 90 days	126,834	97,321	
Over 90 days	47,579	68,075	
	977,824	712,395	

The Group allows credit periods ranging from seven days to six months.

8 Cash and cash equivalents

At 30 June 2013 HK\$'000	2012 HK\$'000
368,850	355,406
1,149,633	1,000,885
1,636	1,389
1,520,119	1,357,680
(12,346)	(7,737)
1,507,773	1,349,943
	2013 HK\$'000 368,850 1,149,633 1,636 1,520,119 (12,346)

9 Trade creditors

Included in trade creditors are creditors with the following ageing analysis:

	At 30 June 2013 HK\$'000	At 31 December 2012 HK\$'000
0 - 30 days	171,987	384,278
31 - 90 days	165,868	216,241
91 - 180 days	30,706	21,358
Over 180 days	37,615	29,661
	406,176	651,538

10 Share capital

At 30 June At 31 December 2013 2012 HK\$'000 HK\$'000

Authorised:

3,000,000,000 ordinary shares of HK\$0.50 each

1,500,000 1,500,000

Issued and fully paid:

2,013,309,000 ordinary shares of HK\$0.50 each

1,006,655 1,006,655

11 Fair value measurement of financial instruments

(i) Financial instruments carried at fair value

At 30 June 2013, the financial instruments of the Group carried at fair value were available-for-sale equity securities of HK\$65,477,000 (December 2012: HK\$69,699,000), available-for-sale debt securities of HK\$75,947,000 (December 2012: HK\$80,083,000) and equity securities designated as at fair value through profit or loss of HK\$2,228,775,000 (December 2012: HK\$1,150,456,000) respectively which are listed outside Hong Kong. These instruments fall into Level 1 of the fair value hierarchy which is (in accordance with International Financial Reporting Standard 7, Financial Instruments: Disclosure) being measured using quoted prices (unadjusted) in active markets for identical financial instruments.

(ii) Fair values of financial instruments carried at other than fair value

The carrying amounts of the Group's financial instruments carried at cost or amortised cost are not materially different from their fair values as at 30 June 2013 and 31 December 2012.

12 Capital commitments

Capital commitments outstanding at 30 June 2013 not provided for in the financial statements were as follows:

	At 30 June	At 31 December
	2013 HK\$'000	2012 HK\$'000
Authorised and contracted for:		
- Construction of properties	327,846	136,204

13 Connected transactions

The following is a summary of significant transactions carried out in the normal course of business between the Group and its related companies during the period:

	Six months ended 30 June		
	2013 HK\$'000	2012 HK\$'000	
Sale of goods and services to related companies	3,164	3,019	
Purchase of goods and services from related companies	159,587	8,246	

All the sales and purchases and services rendered were on normal commercial terms.

14 Comparative figures

Certain comparative figures have been reclassified to conform with current period's presentation.

Interim Dividend

The Board is pleased to declare an interim dividend of HK\$0.025 (2012: HK\$0.02) per ordinary share on the shares in issue amounting to a total of HK\$50,333,000 (2012: HK\$40,266,000), which will be payable on 12 September 2013 to shareholders whose names appear on the Register of Members on 6 September 2013. Dividend warrants will be sent to shareholders on 12 September 2013.

Closure of Register of Members

The Register of Members will be closed from 4 September 2013 to 6 September 2013, both days inclusive. During this period, no transfer of shares will be effected and registered.

In order to qualify for the entitlement of the interim dividend, all transfer forms accompanied by the relevant share certificates must be lodged with the Company's registrar, Computershare Hong Kong Investor Services Limited, Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, not later than 4:30pm on 3 September 2013.

Directors' Interests and Short Positions in Shares

The directors who held office as at 30 June 2013 had the following interests in the issued share capital of the Company at that date as recorded in the register of directors' interests and short positions required to be kept under section 352 of the Securities and Futures Ordinance ("SFO"):

	Ordinary shares of HK\$0.50 each					
Long positions	Personal interests	Family interests (Note 1)	Corporate interests (Note 2)	Other interests	Total	Percentage of total issued shares
Executive Directors:						
Tan Eng Soon	111,999,972		427,230,000	1,027,584,147 (Note 3)	1,566,814,119	77.82%
Joseph Ong Yong Loke	684,000	795,000	940,536	-	2,419,536	0.12%
Tan Kheng Leong	2,205,000	210,000	-	1,564,399,119 (Note 4)	1,566,814,119	77.82%
Sng Chiew Huat	900,000	-	-	-	900,000	0.04%
Glenn Tan Chun Hong	99,000	_	_	-	99,000	0.0049%

Directors' Interests and Short Positions in Shares (continued)

Notes:

- (1) These shares are beneficially owned by the spouses of Joseph Ong Yong Loke and Tan Kheng Leong, respectively, and hence they are deemed to be interested in these shares respectively.
- (2) These shares are beneficially owned by corporations controlled by Tan Eng Soon and Joseph Ong Yong Loke, respectively.
- (3) In addition to Tan Eng Soon's personal and corporate interests of 111,999,972 Shares and 427,230,000 Shares respectively, he is deemed to be interested in 1,027,584,147 Shares pursuant to sections 317 and 318 of the SFO, making a total of interests in respect of 1,566,814,119 Shares.
- (4) In addition to Tan Kheng Leong's personal and family interests of 2,205,000 Shares and 210,000 Shares respectively, he is deemed to be interested in 1,564,399,119 Shares pursuant to sections 317 and 318 of the SFO, making a total of interests in respect of 1,566,814,119 Shares.

Save as disclosed above, none of the directors or chief executives, or any of their spouses or children under eighteen years of age, had any beneficial or non beneficial interests or short positions in shares of the Company or any of its subsidiaries or associates (within the meaning of the SFO) as at 30 June 2013, and there was no right granted to or exercised by any directors or chief executives of the Company, or any of their spouses or children under eighteen years of age, during the period to subscribe for shares, as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company pursuant to the Model Code for Securities Transactions by Directors of Listed Companies ("Model Code") as set out in Appendix 10 of the Listing Rules of the Stock Exchange.

At no time during the period was the Company, any of its subsidiaries or any of its fellow subsidiaries a party to any arrangement to enable the directors of the Company or any of their spouses or children under eighteen years of age to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

Substantial Interests in the Share Capital of the Company

The Company has been notified of the following interests (other than a director of the Company) in the Company's issued shares as at 30 June 2013 amounting to 5% or more of the ordinary shares in issue:

			Percentage of		
Name	Long/short Positions	Note	Ordinary shares held	total issued shares	
Name	Positions	Note	snares neiu	silares	
Tan Chong Consolidated Sdn. Bhd.	Long	(1)	1,506,355,119	74.81%	
Dato' Tan Heng Chew	Long	(2)	1,506,355,119	74.81%	
Promenade Group Limited	Long	(3)	302,067,000	15.00%	

Substantial Interests in the Share Capital of the Company (continued)

Notes:

- (1) The share capital of Tan Chong Consolidated Sdn. Bhd. is held by Tan Eng Soon as to approximately 22.85% and Tan Kheng Leong as to approximately 15.38%. The remaining shareholding is held by certain members of the Tan family who are not directors of the Company. The 1,506,355,119 Shares referred to above include 705,819,720 Shares beneficially held by Tan Chong Consolidated Sdn. Bhd. and 800,535,399 Shares in which Tan Chong Consolidated Sdn. Bhd. is interested pursuant to sections 317 and 318 of the SFO.
- (2) Based on the disclosure of interests filed, Dato' Tan Heng Chew has personal, family and corporate interests of 28,990,986 Shares, 328,170 Shares, and 37,848,000 Shares respectively. He is also deemed to be interested in 1,439,187,963 Shares pursuant to sections 317 and 318 of the SFO, making a total of interests in respect of 1,506,355,119 Shares.
- (3) Tan Eng Soon is the controlling shareholder of Promenade Group Limited.

Save as disclosed above, no persons, other than a director of the Company whose interests are set out above, had registered interests in the share capital of the Company that was required to be recorded in the register under section 336 of the SFO.

Purchase, Sale or Redemption of the Company's Listed Securities

There were no purchase, sale or redemption of the Company's shares by the Company or any of its subsidiaries during the period.

Audit Committee

The Audit Committee has reviewed with management the results of the Group for the period ended 30 June 2013.

Directors' Securities Transactions

Pursuant to the Model Code requirements as set out in Appendix 10 of the Listing Rules of the Stock Exchange, all directors confirmed that they have complied with the required standard and its code of conduct regarding directors' securities transactions for the accounting period under review.

Corporate Governance Code

No director of the Company is aware of any information which would reasonably indicate that the Company is not, or was not, at any time during the six months ended 30 June 2013, acting in compliance with the Corporate Governance Code as set out in Appendix 14 of the Listing Rules of the Stock Exchange. The independent non-executive directors were not appointed for a specific term but are subject to retirement by rotation and re-election at the Company's Annual General Meeting in accordance with the Company's Bye Laws. The Chairman had been instrumental in listing the Group. He has in-depth professional knowledge of, and extensive experience in the automobile industry and full cognizance of the workings of the business operations of the Group. In view of this, the Board would like him to continue with some executive functions. The balance of power and authority is ensured by the participation and input of the other Board members who are highly qualified and experienced professionals. The roles of the respective executive directors and senior management who are in charge of different disciplinary functions complement the role of the Chairman and Chief Executive Officer. The Board believes that this structure is conducive to strong and consistent leadership enabling the Group to make and implement decisions promptly and efficiently.

Changes in Information of Directors

Pursuant to Rule 13.51(B) of the Listing Rules, the change in information of directors since the date of the 2012 annual report of the Company is set out below:

Name of Director Details of Change

Tan Eng Soon Mr Tan has ceased to act as a director of APM Automotive

Holdings Berhad on 22 May 2013.

By Order of the Board **Sng Chiew Huat** Finance Director Hong Kong, 1 August 2013

Website: http://www.tanchong.com

As at the date of this announcement, the Executive Directors are Mr. Tan Eng Soon, Mr. Joseph Ong Yong Loke, Mr. Tan Kheng Leong, Mdm. Sng Chiew Huat and Mr. Glenn Tan Chun Hong. Independent Non-Executive Directors are Mr. Lee Han Yang, Mr. Masatoshi Matsuo, Mr. Tan Ngiap Joo and Mr. Ng Kim Tuck. The Honorary Life Counselor of the Company is Tan Sri Dato' Tan Kim Hor.