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# SHANGRI-LA ASIA LIMITED

香格里拉(亞洲)有限公司

(Incorporated in Bermuda with limited liability) website: www.ir.shangri-la.com (Stock code: 00069)

## **2013 INTERIM RESULTS ANNOUNCEMENT**

The board of directors ("**Board**") of Shangri-La Asia Limited ("**Company**") wishes to announce the unaudited interim results of the Company and its subsidiaries ("**Group**"), and associates for the six months ended 30 June 2013. These results have been reviewed by the Company's auditor, PricewaterhouseCoopers, in accordance with the Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" and by the Audit Committee of the Board. The review report of the auditor will be included in the interim report sent to the shareholders of the Company.

For the six months ended 30 June 2013, the consolidated profit attributable to equity holders of the Company before inclusion of the fair value gains of investment properties amounted to US\$25.7 million, as compared to US\$75.7 million in 2012, representing a fall of 66%. Overall, the consolidated profit attributable to equity holders of the Company for the six months ended 30 June 2013 increased to US\$215.3 million (US6.896 cents per share) from US\$198.4 million (US6.357 cents per share) in the same period last year.

The Board has declared an interim dividend of **HK8 cents** per share for 2013 (2012: HK10 cents per share) payable on Monday, 7 October 2013, to shareholders whose names appear on the Registers of Members of the Company on Thursday, 26 September 2013.

## **GROUP FINANCIAL HIGHLIGHTS**

## **Consolidated Results**

|   |                      | Six months ended 30 June |                                 |  |
|---|----------------------|--------------------------|---------------------------------|--|
|   |                      | 2013<br>Unaudited        | 2012<br>Unaudited<br>(Restated) |  |
| Sales<br>Profit attributable to the equity holders of the Company   | US\$'000             | 1,006,587                | 973,481                         |  |
| – Profit before fair value gains of investment properties   | US\$'000             | 25,659                   | 75,698                          |  |
| - Share of net fair value gains of investment properties  | US\$'000             | 189,607                  | 122,707                         |  |
| - Total reported profit   | US\$'000             | 215,266                  | 198,405                         |  |
| Earnings per share equivalent to  | US cents<br>HK cents | 6.896<br>53.444          | 6.357<br>49.267                 |  |
| Dividend per share  | HK cents             | 33.444<br>8              | 49.207                          |  |
| Annualized Return on Equity   | IIK cents            | 7.1%                     | 7.0%                            |  |
| ( Profit attributable to equity holders of<br>the Company for the six months<br>( Average equity attributable to<br>equity holders of the Company |                      |                          |                                 |  |

## **Consolidated Statement of Financial Position**

|  |          | As at          |             |  |
|--|----------|----------------|-------------|--|
|  |          | <b>30 June</b> | 31 December |  |
|  |          | 2013           | 2012        |  |
|  |          | Unaudited      | Audited     |  |
|  |          |                | (Restated)  |  |
| Total equity                                       | US\$'000 | 6,650,508      | 6,527,550   |  |
| Net assets attributable to the Company's           |          |                |             |  |
| equity holders                                     | US\$'000 | 6,116,390      | 6,024,876   |  |
| Net borrowings                                     |          |                |             |  |
| (total of bank loans, convertible bonds and        |          |                |             |  |
| fixed rate bonds less cash and bank balances)      | US\$'000 | 3,620,508      | 3,526,443   |  |
| Net assets per share attributable to the Company's |          |                |             |  |
| equity holders                                     | US\$     | 1.95           | 1.92        |  |
| Net assets (total equity) per share                | US\$     | 2.12           | 2.08        |  |
| Net borrowings to total equity ratio               |          | 54.4%          | 54.0%       |  |

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

(All amounts in US dollar thousands)

|   |      | As at                  |                        |  |  |
|---|------|------------------------|------------------------|--|--|
|   |      | 30 June                | 31 December            |  |  |
|   |      | 2013                   | 2012                   |  |  |
|   | Note | Unaudited              | Audited                |  |  |
|   |      |                        | (Restated)             |  |  |
| ASSETS  |      |                        |                        |  |  |
| Non-current assets  |      | <b>5</b> 0 4 0 4 0 4   | 5 000 244              |  |  |
| Property, plant and equipment<br>Investment properties            |      | 5,840,484<br>1,021,633 | 5,908,344<br>956,412   |  |  |
| Leasehold land and land use rights                                |      | 659,456                | 686,093                |  |  |
| Intangible assets   |      | 93,007                 | 93,511                 |  |  |
| Interest in associates  |      | 3,146,493              | 2,956,495              |  |  |
| Deferred income tax assets  |      | 3,538                  | 3,188                  |  |  |
| Derivative financial instruments                                  |      | 681                    | -                      |  |  |
| Available-for-sale financial assets                               |      | 4,404                  | 4,412                  |  |  |
| Other receivables   |      | 15,820                 | 18,133                 |  |  |
|   |      | 10,785,516             | 10,626,588             |  |  |
| Current assets  |      |                        |                        |  |  |
| Inventories   |      | 48,072                 | 50,012                 |  |  |
| Properties for sale   | 4    | 24,085                 | 25,448                 |  |  |
| Accounts receivable, prepayments and deposits Due from associates | 4    | 236,218<br>64,901      | 288,463<br>63,386      |  |  |
| Derivative financial instruments                                  |      | 190                    | 05,580                 |  |  |
| Financial assets held for trading                                 |      | 20,218                 | 24,929                 |  |  |
| Cash and bank balances  |      | 1,070,531              | 838,918                |  |  |
|   |      | 1,464,215              | 1,291,156              |  |  |
| Assets of disposal group classified as held for sale              | 5    | 92,826                 |                        |  |  |
|   |      | 1,557,041              | 1,291,156              |  |  |
| Total assets  |      | 12,342,557             | 11,917,744             |  |  |
|   |      | 12,042,007             |                        |  |  |
| EQUITY  |      |                        |                        |  |  |
| Capital and reserves attributable to                              |      |                        |                        |  |  |
| the Company's equity holders                                      |      | 2 552 025              | 0 550 647              |  |  |
| Share capital<br>Other reserves                                   | 6    | 2,553,925<br>1,851,430 | 2,553,647<br>1,923,620 |  |  |
| Retained earnings   |      | 1,031,430              | 1,923,020              |  |  |
| – Proposed interim/final dividend                                 | 16   | 32,224                 | 40,280                 |  |  |
| – Others  |      | 1,678,811              | 1,507,329              |  |  |
|   |      | 6,116,390              | 6,024,876              |  |  |
| Non-controlling interests   |      | 534,118                | 502,674                |  |  |
| Total equity  |      | 6,650,508              | 6,527,550              |  |  |
|   |      |                        |                        |  |  |

|   |      | As at             |                 |  |
|---|------|-------------------|-----------------|--|
|   |      | 30 June           | 31 December     |  |
|   | Note | 2013<br>Unaudited | 2012<br>Audited |  |
|   | non  | Chauditeu         | (Restated)      |  |
|   |      |                   |                 |  |
| LIABILITIES   |      |                   |                 |  |
| Non-current liabilities<br>Bank loans                     |      | 3,199,591         | 2,757,007       |  |
| Convertible bonds   | 7    | 494,388           | 483,879         |  |
| Fixed rate bonds  | 8    | 596,329           | 595,843         |  |
| Derivative financial instruments                          |      | 23                | 765             |  |
| Due to non-controlling shareholders                       |      | 26,398            | 25,900          |  |
| Deferred income tax liabilities                           |      | 271,636           | 249,777         |  |
|   |      | 4,588,365         | 4,113,171       |  |
| Comment lightlifting                                      |      |                   |                 |  |
| Current liabilities<br>Accounts payable and accruals      | 9    | 598,196           | 719,305         |  |
| Due to non-controlling shareholders                       |      | 10,264            | 7,889           |  |
| Current income tax liabilities                            |      | 25,470            | 17,148          |  |
| Bank loans  |      | 400,731           | 528,632         |  |
| Derivative financial instruments                          |      | 1,606             | 4,049           |  |
|   |      | 1,036,267         | 1,277,023       |  |
| Liabilities of disposal group classified as held for sale | 5    | 67,417            |                 |  |
|   |      | 1,103,684         | 1,277,023       |  |
|   |      |                   |                 |  |
| Total liabilities   |      | 5,692,049         | 5,390,194       |  |
| Total equity and liabilities                              |      | 12,342,557        | 11,917,744      |  |
| Net current assets  |      | 453,357           | 14,133          |  |
| Total assets less current liabilities                     |      | 11,238,873        | 10,640,721      |  |

## CONDENSED CONSOLIDATED INTERIM INCOME STATEMENT

(All amounts in US dollar thousands unless otherwise stated)

|  | Note           | Six months end<br>2013<br>Unaudited       | nded 30 June<br>2012<br>Unaudited<br>(Restated) |  |
|--|----------------|---|---|--|
| Sales<br>Cost of sales   | 3<br>10        | 1,006,587<br>(438,938)                    | 973,481<br>(411,679)                            |  |
| <b>Gross profit</b><br>Other gains – net<br>Marketing costs<br>Administrative expenses   | 11<br>10<br>10 | 567,649<br>31,624<br>(39,351)<br>(92,630) | 561,802<br>11,486<br>(35,975)<br>(84,504)       |  |
| Other operating expenses<br><b>Operating profit</b><br>Finance costs – net   | 10             | (331,616)                                 | (313,585)<br>139,224                            |  |
| <ul> <li>Interest expense</li> <li>Foreign exchange gains/(losses)</li> <li>Share of profit of associates</li> </ul>                         | 12<br>12<br>13 | (50,834)<br>7,496<br>203,872              | (43,703)<br>(3,218)<br>160,286                  |  |
| <b>Profit before income tax</b><br>Income tax expense  | 14             | 296,210<br>(60,517)                       | 252,589<br>(42,299)                             |  |
| Profit for the period  |                | 235,693                                   | 210,290   |  |
| <b>Profit attributable to:</b><br>Equity holders of the Company<br>Non-controlling interests   |                | 215,266<br>20,427<br>235,693              | 198,405<br>11,885<br>210,290                    |  |
| Earnings per share for profit attributable to<br>the equity holders of the Company<br>during the period<br>(expressed in US cents per share) |                |   |   |  |
| – basic  | 15             | 6.896                                     | 6.357   |  |
| – diluted  | 15             | 6.893                                     | 6.353   |  |
| Dividends  | 16             | 32,224                                    | 40,274  |  |

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

(All amounts in US dollar thousands)

|   | ded 30 June<br>2012<br>Unaudited<br>(Restated) |  |
|---|--|--|
| Profit for the period235,6932   | 210,290  |  |
| Other comprehensive income/(loss):<br><u>Item that will not be reclassified</u><br>subsequently to profit or loss |  |  |
| Remeasurements of post employment benefit obligation  | (490)  |  |
| Items that may be reclassified<br>subsequently to profit or loss  |  |  |
| Fair value changes of interest-rate swap contracts – hedging1,687   | (565)  |  |
| Fair value changes of currency forward contracts – hedging –  | 3,964  |  |
|   | (33,906)                                       |  |
| Currency translation differences – associates (15,850) (  | (11,723)                                       |  |
| (79,466)  | (42,230)                                       |  |
| Other comprehensive loss for the period (79,466)  | (42,720)                                       |  |
| Total comprehensive income for the period       156,227       1   | 167,570  |  |
| Total comprehensive income attributable to:   |  |  |
| •   | 156,538  |  |
| Non-controlling interests 13,090  | 11,032   |  |
| 156,227   | 167,570  |  |

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

(All amounts in US dollar thousands)

|   |  |                | Unau              | dited               |                          |                     |
|---|--|----------------|-------------------|---------------------|--------------------------|---------------------|
|   | Attributable to equity holders<br>of the Company |                |                   | Non-                |                          |                     |
|   | Share<br>capital                                 | Other reserves | Retained earnings | Total               | controlling<br>interests | Total<br>equity     |
| Balance at 1 January 2012,<br>as previously reported  | 2,551,789  | 1,782,763      | 1,271,551         | 5,606,103           | 421,751                  | 6,027,854           |
| Opening adjustment for the adoption of revised HKAS 19  |  |                | (1,558)           | (1,558)             | (164)                    | (1,722)             |
| Balance at 1 January 2012, as restated  | 2,551,789  | 1,782,763      | 1,269,993         | 5,604,545           | 421,587                  | 6,026,132           |
| Fair value changes of an interest-rate<br>swap contract – hedging<br>Fair value changes of currency | _  | (565)          | -                 | (565)               | -                        | (565)               |
| forward contracts – hedging   | -  | 3,964          | -                 | 3,964               | -                        | 3,964               |
| Currency translation differences  | -  | (44,785)       | -                 | (44,785)            | (844)                    | (45,629)            |
| Remeasurements of post employment benefit obligation  |  |                | (481)             | (481)               | (9)                      | (490)               |
| Net loss recognized directly in equity,<br>as restated<br>Profit for the period, as restated        |  | (41,386)       | (481)<br>198,405  | (41,867)<br>198,405 | (853)                    | (42,720)<br>210,290 |
| Total comprehensive (loss)/income<br>for the six months ended 30 June 2012,<br>as restated          |  | (41,386)       | 197,924           | 156,538             | 11,032                   | 167,570             |
| Exercise of share options<br>– allotment of shares<br>Exercise of share options                     | 968  | _              | _                 | 968                 | _                        | 968                 |
| - transfer from share option reserve  | 225  | (225)          |                   |                     |                          |                     |
| to share premium<br>Payment of 2011 final dividend  | 225  | (225)          | (40,274)          | (40,274)            | _                        | (40,274)            |
| Dividend paid and payable to  | —  | _              | (40,274)          | (40,274)            | _                        | (40,274)            |
| non-controlling shareholders<br>Equity injected by non-controlling                                  | -  | _              | _                 | _                   | (7,136)                  | (7,136)             |
| shareholders  |  |                |                   |                     | 16,775                   | 16,775              |
|   | 1,193  | (225)          | (40,274)          | (39,306)            | 9,639                    | (29,667)            |
| Balance at 30 June 2012, as restated  | 2,552,982  | 1,741,152      | 1,427,643         | 5,721,777           | 442,258                  | 6,164,035           |

|   |  |                | Unauc             | lited               |                          |                     |
|---|--|----------------|-------------------|---------------------|--------------------------|---------------------|
|   | Attributable to equity holders<br>of the Company |                |                   | Non-                |                          |                     |
|   | Share<br>capital                                 | Other reserves | Retained earnings | Total               | controlling<br>interests | Total<br>equity     |
| Balance at 1 January 2013,<br>as previously reported  | 2,553,647  | 1,923,738      | 1,549,898         | 6,027,283           | 502,794                  | 6,530,077           |
| Opening adjustment for the adoption<br>of revised HKAS 19   |  | (118)          | (2,289)           | (2,407)             | (120)                    | (2,527)             |
| Balance at 1 January 2013, as restated  | 2,553,647  | 1,923,620      | 1,547,609         | 6,024,876           | 502,674                  | 6,527,550           |
| Fair value changes of interest-rate swap contracts – hedging  | _  | 1,687          | _                 | 1,687               | _                        | 1,687               |
| Currency translation differences  |  | (73,816)       |                   | (73,816)            | (7,337)                  | (81,153)            |
| Net loss recognized directly in equity<br>Profit for the period   |  | (72,129)       | 215,266           | (72,129)<br>215,266 | (7,337)<br>20,427        | (79,466)<br>235,693 |
| Total comprehensive (loss)/income for<br>the six months ended 30 June 2013  |  | (72,129)       | 215,266           | 143,137             | 13,090                   | 156,227             |
| Exercise of share options<br>– allotment of shares<br>Exercise of share options   | 217  | _              | _                 | 217                 | _                        | 217                 |
| <ul> <li>transfer from share option reserve<br/>to share premium</li> </ul>   | 61   | (61)           | -                 | -                   | _                        | -                   |
| Payment of 2012 final dividend<br>Dividend paid and payable to  | _  | _              | (40,280)          | (40,280)            | _                        | (40,280)            |
| non-controlling shareholders<br>Difference between the consideration paid<br>and the portion of the non-controlling<br>interests arising from acquisition of<br>partial equity interest in a subsidiary | _  | _              | _                 | -                   | (14,868)                 | (14,868)            |
| from a non-controlling shareholder  | _  | _              | (11,560)          | (11,560)            | _                        | (11,560)            |
| Equity acquired from<br>a non-controlling shareholder   | _  | _              | _                 | _                   | 11,560                   | 11,560              |
| Equity injected by non-controlling shareholders   |  |                |                   |                     | 21,662                   | 21,662              |
|   | 278  | (61)           | (51,840)          | (51,623)            | 18,354                   | (33,269)            |
| Balance at 30 June 2013   | 2,553,925  | 1,851,430      | 1,711,035         | 6,116,390           | 534,118                  | 6,650,508           |

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(All amounts in US dollar thousands unless otherwise stated)

#### **1.** General information

The Group owns and operates hotels and associated properties; and provides hotel management and related services.

The Company is a limited liability company incorporated in Bermuda. The address of its registered office is Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda.

The Company has its primary listing on the Main Board of The Stock Exchange of Hong Kong Limited with secondary listing on the Singapore Exchange Securities Trading Limited.

These condensed consolidated interim financial statements were approved by the Board for issue on 22 August 2013. These condensed consolidated interim financial statements have been reviewed, not audited.

#### 2. Basis of preparation and accounting policies

These unaudited condensed consolidated interim financial statements for the six months ended 30 June 2013 have been prepared in accordance with Hong Kong Accounting Standard ("**HKAS**") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**").

These condensed consolidated interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2012, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("**HKFRS**"). The accounting policies and methods of computation used in the preparation of these condensed consolidated interim financial statements are consistent with those used in the annual financial statements for the year ended 31 December 2012 with the addition of certain amendments to standards and new interpretations which are relevant to the Group's operation and are mandatory for the financial year ending 31 December 2013. These amendments to standards and new interpretations had no material impact on the Group's financial statements except for below:

HKAS 1 Revised (Amendments) – Presentation of Financial Statements requires that the Statement of Other Comprehensive Income to present separately items of other comprehensive income that could be reclassified to profit or loss at a future point in time from items that will never be reclassified. The adoption of these amendments affected presentation only and had no impact on the Group's results of operations or financial position.

HKAS 19 Revised – Employee Benefits introduces a number of amendments to the accounting for defined benefit schemes. Among them, HKAS 19 Revised eliminates the "corridor method" under which the recognition of actuarial gains and losses relating to defined benefit schemes could be deferred and recognized in income statement over the expected average remaining service lives of employees. Under the revised standard, all actuarial gains and losses are required to be recognized immediately in other comprehensive income. HKAS 19 Revised also changed the basis for determining income from plan assets from expected return to interest income calculated at the liability discount rate, and requires immediate recognition of past service cost, whether vested or not. The adoption of HKAS 19 Revised has been applied retrospectively and has the following impact on the consolidated financial statements:

#### **Consolidated Statement of Financial Position**

|   | As at       |           |  |
|---|-------------|-----------|--|
|   | 31 December | 1 January |  |
|   | 2012        | 2012      |  |
| Increase in accounts payable and accruals                 | 1,409       | 1,166     |  |
| Decrease in accounts receivable, prepayments and deposits | 2,192       | 1,266     |  |
| Decrease in deferred tax assets                           | 5           | 2         |  |
| Decrease in deferred tax liabilities                      | 1,079       | 712       |  |
| Decrease in retained earnings                             | 2,289       | 1,558     |  |
| Decrease in non-controlling interests                     | 120         | 164       |  |
| Decrease in exchange fluctuation reserve                  | 118         | -         |  |

#### **Consolidated Income Statement**

|  | For the<br>year ended<br>31 December<br>2012 | For the<br>six months ended<br>30 June<br>2012 |
|--|--|--|
| Decrease in other operating expenses<br>Increase in income tax expense         | 142<br>41                                    | 58<br>17                                       |
| Net increase in profit for the year/period                                     | 101  | 41   |
| Attributable to:<br>Equity holders of the Company<br>Non-controlling interests | 91<br>10                                     | 41   |

#### **Consolidated Statement of Comprehensive Income**

|  | For the<br>year ended<br>31 December<br>2012 | For the<br>six months ended<br>30 June<br>2012 |
|--|--|--|
| Decrease in other comprehensive income   | 782  | 490  |
| Attributable to:<br>Equity holders of the Company<br>Non-controlling interests | 857<br>(75)                                  | 481  |

Non-controlling interests

HKFRS 13 - Fair Value Measurement defines fair value and explains how to measure fair value for financial reporting. This new standard does not require fair value measurements in addition to those already required or permitted by other HKFRSs and is not intended to establish valuation standards or affect valuation practices outside financial reporting. It sets out a single framework for measuring fair value and requires disclosures about fair value measurements. The adoption of HKFRS 13 does not have any material impact on the fair value measurements of the Group's assets and liabilities. The disclosures related to financial instruments applicable to interim financial reporting will be included in the interim report.

#### 3. **Segment information**

The Group is managed on a worldwide basis in the following main segments:

#### Hotel operation (hotel ownership and operation)

- Hong Kong
- Mainland China
- Singapore
- Malaysia
- The Philippines
- Japan
- Thailand
- Australia
- France
- Turkey
- Other countries (including Fiji, Myanmar, Maldives and Indonesia)

#### Property rentals (ownership and leasing of offices, commercial and serviced apartments)

- Mainland China
- Singapore
- Malaysia
- Other countries (including Thailand and the Republic of Mongolia)

#### Hotel management (provision of hotel management and related services)

The chief operating decision-maker assesses the performance of the operating segments based on a measure of the share of profit after tax and non-controlling interests. This measurement basis excludes the effects of pre-opening expenses of projects, corporate expenses and other non-operating items such as fair value gains or losses on investment properties, fair value adjustments on monetary items and impairments for any isolated non-recurring event.

#### Segment income statement

For the six months ended 30 June 2013 and 2012 (US\$ million)

|  | 2013     |               | 2012       |           |  |
|--|----------|---------------|------------|-----------|--|
|  |          | Profit/(Loss) | Profit/(Lo |           |  |
|  | Sales    | after tax     | Sales      | after tax |  |
|  | (Note b) | (Note a)      | (Note b)   | (Note a)  |  |
| Hotel operation                              |          |               |            |           |  |
| Hong Kong                                    | 130.7    | 33.8          | 128.5      | 34.9      |  |
| Mainland China                               | 369.5    | 2.5           | 405.0      | 15.1      |  |
| Singapore                                    | 93.5     | 17.4          | 86.2       | 19.0      |  |
| Malaysia                                     | 75.4     | 8.3           | 68.5       | 9.0       |  |
| The Philippines                              | 103.1    | 8.8           | 98.1       | 7.3       |  |
| Japan  | 26.1     | (5.4)         | 25.2       | (8.1)     |  |
| Thailand                                     | 34.8     | 3.5           | 30.6       | 1.2       |  |
| Australia                                    | 50.0     | (1.2)         | 9.7        | (1.3)     |  |
| France                                       | 23.9     | (13.2)        | 28.3       | (8.9)     |  |
| Turkey                                       | _        | (4.1)         | -          | _         |  |
| Other countries                              | 44.1     | (1.3)         | 40.9       | (1.5)     |  |
|  | 951.1    | 49.1          | 921.0      | 66.7      |  |
| Property rentals                             |          |               |            |           |  |
| Mainland China                               | 13.2     | 38.6          | 12.3       | 33.7      |  |
| Singapore                                    | 7.7      | 6.2           | 8.0        | 5.7       |  |
| Malaysia                                     | 3.7      | 1.0           | 3.3        | 0.8       |  |
| Other countries                              | 9.4      | 1.6           | 7.6        | 3.0       |  |
|  | 34.0     | 47.4          | 31.2       | 43.2      |  |
| Hotel management                             | 63.3     | 5.3           | 57.7       | 11.7      |  |
| Total  | 1,048.4  | 101.8         | 1,009.9    | 121.6     |  |
| Less: Hotel management – Inter-segment sales | (41.8)   | _             | (36.4)     |           |  |
| Total external sales                         | 1,006.6  |               | 973.5      |           |  |

|   | Sales    | 2013<br>Profit/(Loss)<br>after tax | Sales    | 2012<br>Profit/(Loss)<br>after tax |
|---|----------|------------------------------------|----------|------------------------------------|
|   | (Note b) | (Note a)                           | (Note b) | (Note a)                           |
| Corporate finance costs (net)   |          | (29.5)                             |          | (17.3)                             |
| Land cost amortization and  |          |                                    |          |                                    |
| pre-opening expenses for projects<br>Corporate expenses                       |          | (33.7)<br>(8.5)                    |          | (22.6)<br>(9.1)                    |
| Exchange gains of corporate investment  |          | (0.5)                              |          | ().1)                              |
| holding companies   |          | 3.5                                |          |                                    |
| Profit before non-operating items   |          | 33.6                               |          | 72.6                               |
| Non-operating items   |          |                                    |          |                                    |
| Fair value gains on investment properties                                     |          | 189.6                              |          | 122.7                              |
| Unrealized (losses)/gains on equity securities                                |          | (5.0)                              |          | 4.2                                |
| Fair value losses on interest-rate swap contracts                             |          | (0, 1)                             |          | (0,0)                              |
| <ul> <li>non-hedging</li> <li>Fair value adjustments on loans from</li> </ul> |          | (0.1)                              |          | (0.9)                              |
| non-controlling shareholders and  |          |                                    |          |                                    |
| security deposit on leased premises   |          | (0.4)                              |          | (0.4)                              |
| Reversal of impairment loss for a property                                    |          |                                    |          |                                    |
| under development   |          | 1.5                                |          | _                                  |
| Reversal of deferred tax credit of  |          |                                    |          |                                    |
| an associate in prior year  |          | (0.5)                              |          | -                                  |
| Provision for taxation relating to a  |          |                                    |          |                                    |
| rationalization of the ownership structure                                    |          | (2, 4)                             |          |                                    |
| of an associate   |          | (3.4)                              |          | _                                  |
| Realized loss on disposal of<br>long term investment                          |          | _                                  |          | (1.6)                              |
| Unrealized gains and interest income on                                       |          | _                                  |          | (1.0)                              |
| fixed rate bonds investment   |          | _                                  |          | 1.8                                |
|   |          |                                    |          |                                    |
| Profit attributable to equity holders of                                      |          |                                    |          |                                    |
| the Company   |          | 215.3                              |          | 198.4                              |
| - ·   |          |                                    |          |                                    |

#### Notes:

a. Profit/(Loss) after tax includes net of tax results from both associates and subsidiaries after share of noncontrolling interests.

b. Sales exclude sales of associates.

#### 4. Accounts receivable, prepayments and deposits

|  | As at           |                                   |
|--|-----------------|-----------------------------------|
|  | 30 June<br>2013 | 31 December<br>2012<br>(Restated) |
| Trade receivables – net  | 90,613          | 94,145<br>75,220                  |
| Deposits for acquisition of land<br>Prepayments and other deposits | 60,265          | 50,254                            |
| Other receivables  | 85,340          | 68,844                            |
|  | 236,218         | 288,463                           |

There is no concentration of credit risk with respect to trade receivables, as the Group has a large number of customers, internationally dispersed.

- (a) The fair values of the trade and other receivables are not materially different from their carrying values. The maximum exposure to credit risk at the reporting date is the fair value of each class of receivables mentioned above.
- (b) A significant part of the Group's sales are by credit cards or against payment of deposits. The remaining amounts are with general credit term of 30 days. The Group has a defined credit policy. The ageing analysis of the trade receivables after provision of impairment is as follows:

|               | As at   |             |  |
|---------------|---------|-------------|--|
|               | 30 June | 31 December |  |
|               | 2013    | 2012        |  |
| 0-3 months    | 83,890  | 87,587      |  |
| 4-6 months    | 4,102   | 4,498       |  |
| Over 6 months | 2,621   | 2,060       |  |
|               | 90,613  | 94,145      |  |

#### 5. Assets/(liabilities) of disposal group classified as held for sale

(a) On 1 February 2013, the Group entered into a sale and purchase agreement with an independent third party to dispose of its entire equity interest of 51% in a project company which owns the Shangri-La Hotel, Zhongshan in Mainland China for a cash consideration of RMB129,530,000 (equivalent to US\$20,631,000) subject to adjustment in accordance with the change in working capital of the project company. Major classes of assets and liabilities of the company to be disposed as at 30 June 2013 are as follows:

Acot

|  | As at<br>30 June 2013 |
|--|-----------------------|
|  |                       |
| Assets   | 50.155                |
| Property, plant and equipment  | 50,155                |
| Land use rights  | 20,475                |
| Inventories  | 286                   |
| Accounts receivable, prepayments and deposits                        | 371                   |
| Cash and bank balances   | 7,221                 |
|  | 78,508                |
| Less: Amounts due from group companies eliminated upon consolidation | (19)                  |
| Assets of the disposal group reclassified as held for sale           | 78,489                |
| Liabilities  |                       |
| Accounts payable and accruals  | (11,246)              |
| Bank loans   | (27,211)              |
| Amounts due to group companies and a non-controlling shareholder     | (39,039)              |
|  | (77,496)              |
| Add: Amounts due to group companies eliminated upon consolidation    | 10,079                |
| Liabilities of the disposal group reclassified as held for sale      | (67,417)              |
|  |                       |

The necessary approvals from the local government authorities and the changes of registration of the project company as required by local laws were obtained in July 2013 and August 2013, respectively.

(b) On 19 December 2012, the Group entered into sale and purchase agreements with a subsidiary of Kerry Properties Limited to dispose of its entire equity interest of 25% in two project companies which own the land use rights of two land sites in Bayuquan, Yingkou City, Liaoning Province in Mainland China for an aggregate cash consideration of RMB100,268,000 (equivalent to US\$16,230,000). The Group's 25% share in the amount of net assets of the two project companies to be disposed as at 30 June 2013 is as follows:

|  | As at<br>30 June 2013 |
|--|-----------------------|
| Assets of the disposal group reclassified as held for sale |                       |
| Interest in associates                                     | 14,337                |

Following the obtaining of necessary approvals from the local government authorities and completion of the changes of registration as required by local laws, the disposal was completed in July 2013 upon receipt of the balance of the cash consideration.

|   |  |                    | Amount           |           |
|---|--|--------------------|------------------|-----------|
|   | <b>No. of</b><br><b>shares</b><br>('000) | Ordinary<br>shares | Share<br>premium | Total     |
| Authorized – Ordinary shares of HK\$1 each                                    |  |                    |                  |           |
| At 1 January 2013 and 30 June 2013  | 5,000,000                                | 646,496            | _                | 646,496   |
| Issued and fully paid<br>– Ordinary shares of HK\$1 each                      |  |                    |                  |           |
| At 1 January 2013<br>Exercise of share options                                | 3,132,097                                | 404,398            | 2,149,249        | 2,553,647 |
| <ul> <li>allotment of shares</li> <li>transfer from option reserve</li> </ul> |  | 17                 | 200<br>61        | 217<br>61 |
| At 30 June 2013   | 3,132,233                                | 404,415            | 2,149,510        | 2,553,925 |

#### Share options

Share options are granted to directors and key employees. The exercise price of the granted options is equal to/higher than the closing price of the shares on the date of the grant. Options are conditional on the directors and employees completing one year's service (the vesting period). The options are exercisable starting one year from the grant date and the options have a contractual option term of ten years. The Group has no legal or constructive obligation to repurchase or settle the options in cash.

Certain share options at various exercise prices granted to option holders of the Company under the Company's share option scheme adopted on 24 May 2002 ("**2002 Option Scheme**") were exercised during the six months ended 30 June 2013 and the following new shares were issued:

|                                       | Number of option shares issued      |                                     |   |
|---------------------------------------|-------------------------------------|-------------------------------------|---|
|                                       | At HK\$11.60<br>per option<br>share | At HK\$14.60<br>per option<br>share | <b>Total</b><br>consideration<br>US\$'000 |
| In year 2013                          |                                     |                                     |   |
| February                              | 50,000                              | 16,000                              | 105                                       |
| March                                 | -                                   | 20,000                              | 37  |
| April                                 | 50,000                              |                                     | 75  |
| For the six months ended 30 June 2013 | 100,000                             | 36,000                              | 217                                       |

The weighted average closing price of the shares immediately before the dates on which the options were exercised for the six months ended 30 June 2013 was HK\$16.75 (six months ended 30 June 2012: HK\$17.36).

Movements in the number of outstanding option shares and their related weighted average exercise prices are as follows:

|  | For the six months ended 30 June 2013                                   |   | For the years of the second se |   |
|--|---|---|--|---|
|  | Weighted<br>average<br>exercise price<br>in HK\$<br>per option<br>share | Number of<br>outstanding<br>option shares | Weighted<br>average<br>exercise price<br>in HK\$<br>per option<br>share  | Number of<br>outstanding<br>option shares |
| <b>At 1 January</b><br>Exercised<br>Lapsed | 12.85<br>12.39  | 8,169,000<br>(136,000)<br>                | 12.71<br>11.31<br>13.69  | 9,456,500<br>(1,022,500)<br>(265,000)     |
| At 30 June/31 December                     | 12.86   | 8,033,000                                 | 12.85  | 8,169,000                                 |

As at 30 June 2013 and 31 December 2012, outstanding option shares of the 2002 Option Scheme at the end of the period/year are as follows:

|                       | Exercise price              | Number of o<br>option sha | 0                   |
|-----------------------|-----------------------------|---------------------------|---------------------|
| Last exercisable date | in HK\$ per<br>option share | 30 June<br>2013           | 31 December<br>2012 |
| 31 December 2013      | 11.60                       | 50,000                    | _                   |
| 31 December 2013      | 14.60                       | 40,000                    | _                   |
| 27 April 2015         | 11.60                       | 4,615,000                 | 4,765,000           |
| 15 June 2016          | 14.60                       | 3,328,000                 | 3,404,000           |
|                       | -                           | 8,033,000                 | 8,169,000           |

No new option was granted during the six months ended 30 June 2013 and 2012.

No options have been exercised and lapsed subsequent to 30 June 2013 and up to the approval date of the financial statements.

#### 7. Convertible bonds

On 12 May 2011, a wholly owned subsidiary of the Company issued zero coupon guaranteed convertible bonds due 12 May 2016 ("**Maturity Date**"), in the aggregate principal amount of US\$500 million with an initial conversion price of HK\$29.03 per ordinary share of the Company (subject to adjustment) and the conversion price has been adjusted to HK\$28.37 per ordinary share of the Company on 10 October 2012. Unless previously redeemed, converted or purchased and cancelled, these bonds will be redeemed at 111.84% of their principal amount on the Maturity Date.

The initial fair values of the liability component and the equity conversion component, based on net proceeds, were determined at issuance of the bonds. The fair value of the liability component, included in long-term borrowings, was calculated using a market interest rate for an equivalent non-convertible bond. The residual amount, representing the value of the equity conversion component, is included in shareholders' equity in other reserves.

The convertible bonds recognized in the statement of financial position is calculated as follows:

|   | As at    |             |
|---|----------|-------------|
|   | 30 June  | 31 December |
|   | 2013     | 2012        |
| Face value of convertible bonds issued on 12 May 2011     | 500,000  | 500,000     |
| Issuing expenses  | (4,400)  | (4,400)     |
| Equity component credited to the equity                   | (44,518) | (44,518)    |
| Liability component on initial recognition at 12 May 2011 | 451,082  | 451,082     |
| Accumulated interest expense (Note 12)                    | 43,306   | 32,797      |
| Liability component                                       | 494,388  | 483,879     |

The face value of outstanding bonds at 30 June 2013 amounted to US\$500,000,000. No convertible bonds were converted to ordinary shares of the Company during the period or subsequent to 30 June 2013 and up to the date of this announcement. The carrying value of the liability component is calculated using cash flows discounted at an initial market interest rate of 4.34% per annum.

#### 8. Fixed rate bonds

On 10 April 2012, a wholly owned subsidiary of the Company issued fixed rate bonds in the aggregate principal amount of US\$600,000,000 which carry a coupon rate of 4.75% per annum and have a maturity term of 5 years. The fixed rate bonds recognized in the statement of financial position is calculated as follows:

|  | As at               |         |
|--|---------------------|---------|
|  | <b>30 June</b> 31 D |         |
|  | 2013                | 2012    |
| Face value of fixed rate bonds issued on 10 April 2012 | 600,000             | 600,000 |
| Issuing expenses                                       | (4,859)             | (4,859) |
| Net bonds proceeds received                            | 595,141             | 595,141 |
| Accumulated amortization of issuing expenses           | 1,188               | 702     |
| Carrying value of fixed rate bonds                     | 596,329             | 595,843 |

The fixed rate bonds have accrued bonds interest of US\$6,333,000 as at 30 June 2013.

#### 9. Accounts payable and accruals

|  | As at           |                                   |
|--|-----------------|-----------------------------------|
|  | 30 June<br>2013 | 31 December<br>2012<br>(Restated) |
| Trade payables<br>Construction cost payable, payable for land use rights | 81,995          | 103,145                           |
| and accrued expenses   | 516,201         | 616,160                           |
|  | 598,196         | 719,305                           |

The ageing analysis of the trade payables is as follows:

|               | As at             |         |  |
|---------------|-------------------|---------|--|
|               | <b>30 June</b> 31 |         |  |
|               | 2013              | 2012    |  |
| 0-3 months    | 74,495            | 95,613  |  |
| 4-6 months    | 2,799             | 4,025   |  |
| Over 6 months | 4,701             | 3,507   |  |
|               | 81,995            | 103,145 |  |

### **10.** Expenses by nature

Expenses included in cost of sales, marketing costs, administrative expenses and other operating expenses are analyzed as follows:

|  | For the six months ended |            |
|--|--------------------------|------------|
|  | 30 June                  | 30 June    |
|  | 2013                     | 2012       |
|  |                          | (Restated) |
| Depreciation of property, plant and equipment                |                          |            |
| (net of amount capitalized of US\$95,000 (2012: US\$80,000)) | 153,639                  | 144,391    |
| Amortization of leasehold land and land use rights           | 8,270                    | 9,821      |
| Amortization of trademark and website development            | 390                      | 331        |
| Employee benefit expenses                                    | 318,665                  | 280,865    |
| Cost of inventories sold or consumed in operation            | 132,482                  | 131,884    |
| (Gain)/loss on disposal of property, plant and equipment and |                          |            |
| partial replacement of investment properties                 | (86)                     | 758        |
| Discarding of property, plant and equipment and              |                          |            |
| investment properties due to renovation                      | 1,304                    | 1,917      |

### 11. Other gains – net

|   | For the six months ended |                 |
|---|--------------------------|-----------------|
|   | 30 June<br>2013          | 30 June<br>2012 |
| Net unrealized (losses)/gains on financial assets held for trading<br>– equity securities<br>– fixed rate bonds             | (4,711)                  | 4,196<br>172    |
| Fair value losses on interest-rate swap contracts – non-hedging<br>Interest income  | (82)                     | (886)           |
| <ul> <li>bank deposit and others</li> <li>fixed rate bonds</li> </ul>   | 5,342                    | 5,940<br>1,621  |
| Fair value gain of an investment property under development<br>Reversal of impairment loss for a property under development | 27,718<br>2,759          |                 |
| Dividend income<br>Others   | 589<br>9                 |                 |
|   | 31,624                   | 11,486          |

#### **12.** Finance costs – net

|   | For the six months ended |          |  |
|---|--------------------------|----------|--|
|   | 30 June                  | 30 June  |  |
|   | 2013                     | 2012     |  |
| Interest expense  |                          |          |  |
| – bank loans  | 48,237                   | 39,020   |  |
| <ul> <li>interest-rate swap contract – hedging</li> </ul> | 195                      | 91       |  |
| – convertible bonds                                       | 10,509                   | 10,067   |  |
| – fixed rate bonds  | 14,740                   | 6,549    |  |
| – other loans   | 1,294                    | 805      |  |
|   | 74,975                   | 56,532   |  |
| Less: amount capitalized                                  | (24,141)                 | (12,829) |  |
|   | 50,834                   | 43,703   |  |
| Net foreign exchange (gains)/losses                       | (7,496)                  | 3,218    |  |
|   | 43,338                   | 46,921   |  |

The effective capitalization rate used to determine the amount of borrowing costs eligible for capitalization is 3.26% per annum for the period (2012: 3.11%).

### 13. Share of profit of associates

|   | For the six me<br>30 June<br>2013 | onths ended<br>30 June<br>2012 |
|---|-----------------------------------|--------------------------------|
| Share of profit before tax of associates before<br>share of net fair value gains of investment properties                   | 40,857                            | 51,622                         |
| Share of net fair value gains of investment properties  | 237,325                           | 163,609                        |
| Share of profit before tax of associates  | 278,182                           | 215,231                        |
| Share of associates' taxation before provision for deferred tax<br>liabilities on fair value gains of investment properties | (14,979)                          | (14,043)                       |
| Share of provision for deferred tax liabilities on fair value gains of investment properties                                | (59,331)                          | (40,902)                       |
| Share of associates' taxation   | (74,310)                          | (54,945)                       |
| Share of profit of associates   | 203,872                           | 160,286                        |

#### **14.** Income tax expense

Income tax expense is accrued using the tax rate that would be applicable to expected total annual earnings. Hong Kong profits tax has been provided at the rate of 16.5% (2012: 16.5%) on the estimated assessable profits for the period. Taxation outside Hong Kong includes withholding tax paid and payable on dividends from subsidiaries and tax provided at the prevailing rates on the estimated assessable profits of group companies operating outside Hong Kong.

|                         | For the six months ended |            |
|-------------------------|--------------------------|------------|
|                         | 30 June                  | 30 June    |
|                         | 2013                     | 2012       |
|                         |                          | (Restated) |
| Current income tax      |                          |            |
| – Hong Kong profits tax | 7,482                    | 8,642      |
| – Overseas taxation     | 32,735                   | 36,108     |
| Deferred income tax     | 20,300                   | (2,451)    |
|                         | 60,517                   | 42,299     |
|                         |                          |            |

#### 15. Earnings per share

#### Basic

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the period after adjustment of those issued ordinary shares of the Company held by a subsidiary.

|   | For the six<br>30 June<br>2013 | months ended<br>30 June<br>2012<br>(Restated) |
|---|--------------------------------|---|
| Profit attributable to equity holders of the Company (US\$'000) | 215,266                        | 198,405                                       |
| Weighted average number of ordinary shares in issue (thousands) | 3,121,680                      | 3,120,882                                     |
| Basic earnings per share (US cents per share)                   | 6.896                          | 6.357   |

#### Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has two categories of dilutive potential ordinary shares: convertible bonds and share options. The convertible bonds are assumed to have been converted into ordinary shares and the net profit is adjusted to eliminate the interest expense. For the share options, a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is increased by the number of shares that would have been issued assuming the exercise of the share options.

For the six months ended 30 June 2013 and 2012, all the share options issued under the 2002 Option Scheme have the greatest dilution effect.

|  | For the six months end<br>30 June 30<br>2013<br>(Rest |                    |  |
|--|---|--------------------|--|
| Profit attributable to equity holders of the Company (US\$'000)  | 215,266   | 198,405            |  |
| Weighted average number of ordinary shares in issue (thousands)<br>Adjustments for share options (thousands) | 3,121,680<br>1,486                                    | 3,120,882<br>2,083 |  |
| Weighted average number of ordinary shares for diluted earnings per share (thousands)                        | 3,123,166   | 3,122,965          |  |
| Diluted earnings per share (US cents per share)  | 6.893   | 6.353              |  |
| Dividends  |   |                    |  |
|  | For the six m   | onths ended        |  |
|  | 30 June   | 30 June            |  |
|  | 2013  | 2012               |  |
| Interim dividend of <b>HK8 cents</b>   |   |                    |  |
| (2012: HK10 cents) per ordinary share  | 32,224  | 40,274             |  |
|  |   |                    |  |

Notes:

16.

- (a) At a meeting held on 21 March 2013, the Board proposed a final dividend of HK10 cents per ordinary share for the year ended 31 December 2012, which was paid on 18 June 2013, and has been reflected as a charge against retained earnings for the six months ended 30 June 2013.
- (b) At a meeting held on 22 August 2013, the Board declared an interim dividend of HK8 cents per ordinary share for the year ending 31 December 2013. This declared dividend is not reflected as a dividend payable in these financial statements but reflected as an appropriation of retained earnings for the year ending 31 December 2013. The declared interim dividend of US\$32,224,000 for the six months ended 30 June 2013 is calculated based on 3,132,232,799 shares of the Company in issue as at 22 August 2013 after elimination on consolidation the amount of US\$108,000 for the 10,501,055 ordinary shares in the Company held by a subsidiary of the Company.

#### 17. Acquisition of interest in a subsidiary

On 28 March 2013, the Group completed the acquisition of the remaining 45% equity interest in an original 55% owned subsidiary which owns the Shangri-La Hotel, The Marina, Cairns and the associated properties in Australia at a consideration of A\$1 (equivalent to US\$1) in accordance with the terms of the shareholders' agreement. The difference of US\$11,560,000 between the consideration paid and the portion of the non-controlling interests arising from the acquisition was recognized in the Group's equity.

#### 18. Financial guarantees, contingencies and charges over assets

#### (a) Financial guarantees

As at 30 June 2013, the Group executed proportionate guarantees in favour of banks for securing banking facilities granted to certain associates. The Group also executed a counter guarantee in favour of the major shareholder of an associate which had provided full guarantee in favour of a bank for securing banking facilities granted to the associate. The utilized amount of such facilities covered by the Group's guarantees for these associates amounts to US\$362,080,000 (31 December 2012: US\$342,966,000). The guarantees are stated at their respective contracted amounts. The Board is of the opinion that it is not probable that such guarantees will be called upon.

#### (b) Contingent liabilities

As at 30 June 2013, the Group executed guarantees for securing standby documentary credit granted by banks in favour of certain building contractors relating to the execution of construction works for hotel buildings with the amount of US\$12,593,000 (31 December 2012: US\$26,052,000). These facilities were undrawn as at 30 June 2013.

#### (c) Charges over assets

As at 30 June 2013, bank borrowings of certain subsidiaries amounting to US\$217,834,000 (31 December 2012: US\$240,671,000) were secured by:

- (i) Land use rights and all immovable assets owned by a subsidiary together with a pledge of all the equity shares of the subsidiary with net book value of US\$135,841,000 (31 December 2012: US\$140,735,000).
- (ii) Legal mortgage over the property owned by three subsidiaries with an aggregate net book value of US\$258,704,000 (31 December 2012: US\$270,975,000).

#### **19.** Commitments

Capital expenditure at the date of the statement of financial position committed but not yet incurred is as follows:

|  | As at     |             |
|--|-----------|-------------|
|  | 30 June   | 31 December |
|  | 2013      | 2012        |
| Existing properties – Property, plant and equipment<br>and investment properties |           |             |
| - Contracted but not provided for  | 57,506    | 66,435      |
| - Authorized but not contracted for  | 37,955    | 39,059      |
| Development projects and properties to be acquired                               |           |             |
| - Contracted but not provided for  | 1,234,546 | 1,402,503   |
| - Authorized but not contracted for  | 1,096,800 | 1,843,994   |
|  | 2,426,807 | 3,351,991   |

#### 20. Events after the date of the statement of financial position

- (a) In July 2013, the Group completed the disposal of its entire interest of 25% in two project companies in Mainland China as detailed in Note 5(b) and received the balance of cash consideration of RMB95,255,000 (equivalent to US\$15,432,000). The Group is now finalizing the tax liabilities for this transaction with the local tax authorities. It is expected that the Group will record a profit in the consolidated income statement in the second half year of 2013.
- (b) Subsequent to 30 June 2013 and up to the date of this announcement, the Group executed four 5-year bank loan agreements totaling US\$485,000,000.

### **OPERATIONS REVIEW**

(Performance compared to the corresponding period last year)

The Group's business is organized into three main segments:

| (a) | Hotel operation                             | _ | Hotel ownership and operation  |
|-----|---|---|--|
| (b) | Hotel management                            | _ | Provision of hotel management and related services to<br>Group-owned hotels and to hotels owned by third parties |
| (c) | Property rentals from investment properties | _ | Ownership and leasing of office properties, commercial properties and serviced apartments                        |

### Revenues

- (a) Hotel Operation
  - Continued to be the main source of revenue and operating profit.
  - The 186-room Shangri-La Bosphorus, Istanbul (a 50% Group-owned hotel) and the 508-room Jing An Shangri-La, West Shanghai (a 49% Group-owned hotel) opened for business on 11 May 2013 and 29 June 2013, respectively. The Garden Wing of the Shangri-La Hotel, Paris which offers 11 new guestrooms and 9 suites opened for business on 4 June 2013.
  - As at 30 June 2013, the Group has equity interest in 61 operating hotels with 27,900 available guest rooms, including the Portman Ritz-Carlton Hotel, Shanghai ("**Portman**"). The 200-room Shangri-La Hotel, Tokyo ("**Shangri-La Tokyo**") is operating under a medium term operating lease.
  - As at 30 June 2013, the total number of Group-owned operating hotels in Mainland China was 32. These hotels encountered a difficult business environment in Mainland China due to curbs on luxury spending initiated by the central government and the emergence of new competition in several cities. Consequently, the weighted average room yields ("**RevPAR**") of the Group's hotels recorded a 9% year-on-year decline, led mainly by decrease in average occupancy.
  - In comparison, the Group's hotels located outside Mainland China have fared better. Most of the hotels recorded an increase in RevPAR. Notably, the hotel in Myanmar recorded a 72% year-on-year growth in RevPAR with the improving political and business environment in that country. The hotel in Paris however experienced a 27% decline in RevPAR due to lower occupancies. Segment results are set out on page 11 of this announcement.
  - The overall weighted average RevPAR decline for the six months ended 30 June 2013 was a modest 1%.

| 2013 Weighted Average          |                  | rage                | 2012             | age              |                     |                  |
|--------------------------------|------------------|---------------------|------------------|------------------|---------------------|------------------|
| Country                        | Occupancy<br>(%) | Room Rate<br>(US\$) | RevPAR<br>(US\$) | Occupancy<br>(%) | Room Rate<br>(US\$) | RevPAR<br>(US\$) |
| The People's Republic of China |                  |                     |                  |                  |                     |                  |
| Hong Kong                      | 77               | 334                 | 257              | 74               | 338                 | 251              |
| Mainland China                 | 49               | 169                 | 83               | 55               | 166                 | 91               |
| Singapore                      | 74               | 258                 | 191              | 72               | 252                 | 182              |
| Malaysia                       | 77               | 145                 | 111              | 68               | 144                 | 98               |
| The Philippines                | 70               | 219                 | 153              | 71               | 200                 | 143              |
| Japan                          | 80               | 425                 | 340              | 64               | 495                 | 316              |
| Thailand                       | 67               | 161                 | 108              | 55               | 156                 | 86               |
| Australia                      | 77               | 252                 | 194              | 78               | 265                 | 205              |
| France                         | 60               | 1,423               | 857              | 85               | 1,366               | 1,167            |
| Turkey                         | 30               | 605                 | 181              | -                | _                   | _                |
| Other countries                | 58               | 209                 | 122              | 59               | 186                 | 109              |
| Weighted Average               | 59               | 203                 | 119              | 61               | 197                 | 120              |

The key performance indicators of the Group on an unconsolidated basis for the period are as follows:

*Note:* The RevPAR of hotels under renovation has been computed by including the rooms under renovation in the number of available rooms in line with industry practice. The 2012 comparatives have been restated accordingly. RevPAR disclosed in the 2012 Interim Report has excluded the hotel rooms under renovation in the computation.

### (b) Hotel Management

- Except for the Portman, all the other 60 hotels in which the Group has equity interest together with Shangri-La Tokyo are managed by the hotel management subsidiary, SLIM International Limited and its subsidiaries ("SLIM") as at 30 June 2013.
- The 283-room Traders Hotel, Puteri Harbour, Johor in Malaysia opened for business on 1 June 2013. SLIM has hotel management agreements in respect of 20 operating hotels owned by third parties as at 30 June 2013. Overall weighted average RevPAR of these hotels registered a decrease of 7%.
- Revenue of SLIM on consolidation, after elimination of revenue earned from fellow subsidiaries, recorded a marginal increase of 1%.
- As at the date of this announcement, SLIM has management agreements on hand for 6 hotels under development owned by third parties.

### (c) Property Rentals

- The Group's investment properties are located principally in Shanghai and Beijing and are owned by associates.
- Unlike the hotel segment, the investment properties in Mainland China generally recorded an improvement in yields except for the commercial spaces in Beijing Kerry Centre, the office spaces in Shanghai Centre and Shangri-La Residences, Dalian which are under renovation and recorded a decrease in yields of 39%, 3% and 13%, respectively. Most properties of the China World Trade Center in Beijing recorded improvement in yields ranging from 5% to 25% as compared to the same period last year. The yields of the office spaces and commercial spaces of the Shangri-La Centre in Qingdao also recorded an increase of 16% and 34% respectively, as compared to the same period last year.
- The Kerry Parkside, Pudong in Shanghai (a 23.2% owned high-end composite development) continued to perform well. The yields of the serviced apartments, office spaces and commercial spaces recorded an increase of 55%, 25% and 31%, respectively.
- Jing An Kerry Centre in Shanghai (a 49% owned, high-end composite development which consists of office and commercial spaces; and the Jing An Shangri-La, West Shanghai) commenced business on 29 June 2013 and has been well received by the market. The retail mall had its soft opening in early July 2013.
- The Group's serviced apartments in Singapore (Shangri-La Apartments and Shangri-La Residences), Malaysia (UBN Apartments) and Thailand (part of Shangri-La Hotel, Bangkok) registered a decrease in yields of 3%, 14% and 16%, respectively. The commercial spaces in Malaysia (UBN Tower), Singapore (Tanglin Place and Tanglin Mall) and Thailand (Chao Phya Tower, Bangkok) recorded increase in yields of 1%, 3% and 28%, respectively while the commercial spaces of the Central Tower in Ulaanbaatar, The Republic of Mongolia and in the Pier Retail Complex, Cairns in Australia registered a decrease in yields of 13% and 32%, respectively. In terms of office spaces, save for the yields of the Pier Retail Complex, Cairns in Australia (which decreased by 29%), all the other properties in other countries recorded increase in yields ranging from 6% in Chao Phya Tower, Bangkok to 11% in the Central Tower in Ulaanbaatar.

### **Consolidated Profits**

- On a segment basis, net profit attributable to equity holders of the Company from hotel operations decreased substantially by US\$17.6 million while that from investment properties increased slightly by US\$4.2 million compared to the same period last year. The reduction in net profit from hotel operations was largely attributable to the decrease in profits of US\$12.6 million from the Mainland China hotels and the US\$4.1 million start-up losses recorded by the newly opened Shangri-La Bosphorus, Istanbul in Turkey. Hotels have to contend with a relatively high fixed cost base by the nature of their business, resulting in a greater negative impact on the financial results of the Mainland China hotel in Tokyo was offset by the increase in losses of the hotel in Paris. Consequently, the profit contribution from hotel management during the period decreased by US\$6.4 million. In terms of investment properties, the China World Trade Center in Beijing continued to be the key profit contributor and the Group recorded an incremental net profit of US\$4.6 million in respect of this property during the period.
- The earnings before interest expenses, tax, depreciation, amortization and non-operating items ("EBITDA") of the Group for the current period decreased by US\$8.7 million compared to the same period last year to US\$281.0 million. The EBITDA to Consolidated Sales ratio of the Group was 27.92% as compared to 29.56% for the year ended 31 December 2012. The Group's share of EBITDA of its associates for the current period decreased by US\$9.9 million to US\$71.1 million after recording the share of pre-opening expenses of US\$14.4 million.
- Net corporate finance costs for the current period increased by US\$12.2 million relative to last year to US\$29.5 million on account of the increased bank borrowings and the fixed rate bonds issued in April 2012. Consequently, the consolidated net finance costs before foreign exchange as disclosed in Note 12 to the condensed consolidated interim financial statements included in this announcement increased by US\$7.1 million. The Group recorded a consolidated net exchange gain of US\$7.5 million, due mainly to the US\$6.0 million exchange gain arising from the depreciation of the bank loans denominated in Japanese Yen, compared to a net loss of US\$3.2 million last year.
- Net credit from non-operating items during the current period was US\$181.7 million (US\$125.8 million last year), mainly contributed by the US\$189.6 million fair value gains on investment properties (net of tax). These fair value gains included US\$178.0 million share of net increase after provision for deferred tax from investment properties held by associates as disclosed in Note 13 to the condensed consolidated interim financial statements included in this announcement.

### **CORPORATE DEBT AND FINANCIAL CONDITIONS**

At the corporate level, the Group executed two 3-year and three 5-year unsecured bank loan agreements totaling an equivalent amount of approximately US\$632.9 million during the period. Subsequent to the period end and up to the date of this announcement, the Group executed three 5-year unsecured bank loan agreements totaling US\$310 million. The Group is currently negotiating with certain banks to finalize additional long term loan facilities for refinancing maturing loans as well as meeting project funding requirements or to revise the terms of existing loan agreements in order to reduce the Group's interest expenses.

At the subsidiary level, a wholly owned subsidiary in France executed a 5-year loan agreement of Euro 75 million (approximately US\$97.9 million) and a 3-year bank loan agreement of Euro 75 million (approximately US\$97.9 million) to refinance its outstanding bank loans matured in early 2013. The Group also executed two 3-year bank loan agreements totaling RMB410 million (approximately US\$66.7 million) in Mainland China to refinance maturing bank loans. Subsequent to the period end and up to the date of this announcement, the Group executed one 5-year loan agreement of US\$175 million to finance a project development.

The Group has not encountered any difficulty when drawing down loans from committed banking facilities. None of the banking facilities were cancelled by the banks during or after the close of the current financial period.

The net borrowings (total of bank loans, convertible bonds and fixed rate bonds less cash and bank balances) to total equity ratio, i.e. the gearing ratio, increased slightly from 54.0% as at 31 December 2012 to 54.4% as at 30 June 2013.

The Group has satisfactorily complied with all covenants under its borrowing agreements.

The analysis of borrowings outstanding as at 30 June 2013 is as follows:

|  | Maturities of Borrowings Contracted<br>as at 30 June 2013 |                    |  |                  |                  |
|--|---|--------------------|--|------------------|------------------|
| (US\$ million)   | Within<br>1 year  | In the<br>2nd year | Repayment<br>In the 3rd<br>to 5th year | After<br>5 years | Total            |
| <b>Borrowings</b><br>Corporate borrowings                            |   |                    |  |                  |                  |
| <ul> <li>unsecured bank loans</li> <li>convertible bonds</li> </ul>  | 40.4  | 601.1              | 1,675.2<br>494.4                       |                  | 2,316.7<br>494.4 |
| – fixed rate bonds   | _   | -                  | 596.3                                  | _                | 596.3            |
| Project bank loans   |   |                    |  |                  |                  |
| - secured  | 81.2  | 57.0               | 38.4                                   | 41.2             | 217.8            |
| – unsecured  | 279.1   | 198.5              | 556.5                                  | 31.7             | 1,065.8          |
| Total  | 400.7   | 856.6              | 3,360.8                                | 72.9             | 4,691.0          |
| <b>Undrawn but committed facilities</b><br>Bank loans and overdrafts | 153.6   | 98.7               | 720.8                                  |                  | 973.1            |
| Dank ioans and overtraits  | 155.0   | 90.7               | 720.0                                  |                  | 773.1            |

The currency-mix of the borrowings and cash and bank balances as at 30 June 2013 is as follows:

| (US\$ million)           | Borrowings | Cash and<br>Bank Balances |
|--------------------------|------------|---------------------------|
| In Hong Kong dollars     | 1,474.3    | 122.2                     |
| In United States dollars | 2,109.9    | 244.1                     |
| In Renminbi              | 545.7      | 426.4                     |
| In Euros                 | 288.5      | 6.8                       |
| In Japanese Yen          | 40.4       | 1.7                       |
| In Singapore dollars     | 91.7       | 108.4                     |
| In Philippines Pesos     | 56.0       | 26.9                      |
| In Australian dollars    | 50.9       | 63.5                      |
| In British Pound         | 33.6       | 10.1                      |
| In Malaysian Ringgit     | -          | 10.3                      |
| In Thai Baht             | -          | 18.1                      |
| In Mongolian Tugrik      | _          | 13.9                      |
| In Fiji dollars          | -          | 14.5                      |
| In Maldive Rufiyaa       | -          | 0.7                       |
| In other currencies      |            | 2.9                       |
|                          | 4,691.0    | 1,070.5                   |

Excepting the convertible bonds, the fixed rate bonds and the borrowings in Renminbi which carry interest at rates specified by The People's Bank of China from time to time, all the borrowings are at floating interest rates.

Details of financial guarantees, contingencies and charges over assets as at 30 June 2013 are disclosed in Note 18 to the condensed consolidated interim financial statements included in this announcement.

### **TREASURY POLICIES**

Treasury policies aimed at minimizing interest and currency risk have been consistently followed by the Group as disclosed in the 2012 Annual Report.

Intra-group financing between subsidiaries in Mainland China by way of entrusted loan agreements through local banks increased from RMB620 million (approximately US\$99.5 million) as at 31 December 2012 to RMB755 million (approximately US\$122.8 million) as at 30 June 2013. The Group will continue to arrange entrusted loans utilizing the cash surplus of operating hotels to finance the development of its new projects in Mainland China.

A new 5-year interest-rate swap contract of HK\$300 million which qualified for hedge accounting was executed during the period. As at 30 June 2013, the outstanding HIBOR and LIBOR interest-rate swap contracts are:

### *i)* Interest-rate swap contracts not qualifying for hedge accounting

- HK\$900 million (at fixed rates ranging between 4.28% and 4.63% per annum maturing during August 2013 to January 2014); and
- *ii)* Interest-rate swap contracts qualifying for hedge accounting to fix the effective interest expenses under corporate bank loan facilities of the same principal amounts
  - HK\$300 million (at a fixed rate of 1.087% per annum maturing in December 2016)
  - HK\$300 million (at a fixed rate of 0.94% per annum maturing in January 2018)

Taking into account these interest-rate swap contracts, convertible bonds, fixed rate bonds and the Renminbi bank loans, the Group has fixed its interest liability on 39% of its borrowings outstanding as at 30 June 2013.

Subsequent to 30 June 2013, the Group has also executed 5-year term HIBOR interest-rate swap contracts totaling HK\$800 million at fixed rates ranging between 1.505% and 1.635% per annum maturing in 2018 in order to hedge the interest expenses of a specified corporate bank loan folio. These new contracts qualified for hedge accounting.

In general, the Group has not felt it appropriate to substantially hedge against currency risks through currency forward contracts upon consideration of the currency risks involved in normal operation and the cost of obtaining such cover.

### **INVESTMENT PROPERTIES VALUATIONS**

Investment properties of subsidiaries and associates continue to be stated at fair value (including those properties being constructed for future use as investment properties of which fair value becomes reliably determinable at 30 June 2013). All changes in the fair value are recorded in the income statement. For the six months ended 30 June 2013, the Group's share of the net fair value gains on investment properties (including those under construction) being owned by a subsidiary and certain associates (net of deferred taxation) amounted to US\$189.6 million based on the opinion from independent professional valuers as obtained by the Group and the major shareholder of certain associates. The newly opened Jing An Kerry Centre in Shanghai contributed most of the total net fair value gains recorded during the period.

### FINANCIAL ASSETS HELD FOR TRADING – TRADING SECURITIES

The equity securities within the investment portfolio remained unchanged during the period. The Group recorded net unrealized fair value losses of US\$4.7 million (US\$5.0 million after share of non-controlling interests) and dividend income of US\$0.6 million (US\$0.5 million after share of non-controlling interests) for these equity securities.

### **DEVELOPMENT PROGRAMMES**

On 1 August 2013, the 482-room Shangri-La Hotel, Qufu (a 100% owned hotel) in Mainland China's Shandong Province opened for business. Qufu is Master Confucius' birthplace. There are 3 UNESCO World Heritage Cultural Sites in the city and the Group's hotel is the city's first international luxury hotel. On 15 August 2013, the 424-room Shangri-La Hotel, Shenyang (part of Shenyang Kerry Centre with 25% equity interest) opened for business.

Construction work on the following projects is on-going:

### (i) Hotel Developments

|  | Group's<br>Equity<br>Interest | Hotel<br>Rooms | Serviced<br>Apartments/<br>Villas | Projected<br>Opening |
|--|-------------------------------|----------------|-----------------------------------|----------------------|
| Hotels in Mainland China                 |                               |                |                                   |                      |
| Shangri-La Hotel, Lhasa                  | 100%                          | 289            | —                                 | Early 2014           |
| Shangri-La's Sanya Resort & Spa, Hainan  | 100%                          | 506            | 8 Villas                          | 2014                 |
| Shangri-La Hotel, Nanjing                |                               |                |                                   |                      |
| (part of composite development project   |                               |                |                                   |                      |
| in Nanjing City)                         | 55%                           | 522            | 40                                | 2014                 |
| Shangri-La Hotel, Tianjin                |                               |                |                                   |                      |
| (part of Tianjin Kerry Centre)           | 20%                           | 468            | 39                                | 2014                 |
| Shangri-La Hotel, Qinhuangdao            | 100%                          | 331            | -                                 | 2014                 |
| Shangri-La Hotel, Tangshan               |                               |                |                                   |                      |
| (part of composite development project   | <b></b>                       |                |                                   | • • • • •            |
| in Tangshan City)                        | 35%                           | 445            | -                                 | 2014                 |
| Shangri-La Hotel, Hefei                  | 100%                          | 402            | -                                 | 2014                 |
| Shangri-La Hotel, Diqing                 | 100%                          | 226            | -                                 | 2014                 |
| Shangri-La Hotel, Nanchang               |                               |                |                                   |                      |
| (part of composite development project   | 0.00                          | 200            |                                   | 2014                 |
| in Nanchang City)                        | 20%                           | 366            | - 10                              | 2014                 |
| Shangri-La Hotel, Xiamen                 | 100%                          | 425            | 12                                | 2015                 |
| Shangri-La Hotel, Hangzhou               | 050                           | 417            |                                   | 2015                 |
| (part of Hangzhou Kerry Centre)          | 25%                           | 417            | 33                                | 2015                 |
| Shangri-La Harbin, Songbei               | 100%                          | 451            | 33                                | 2016                 |
| Shangri-La Hotel, Jinan                  |                               |                |                                   |                      |
| (part of composite development project   | 45%                           | 411            |                                   | 2016                 |
| in Jinan City)                           | 43%                           | 411            | _                                 | 2010                 |
| Hotels in other countries                |                               |                |                                   |                      |
| Shangri-La Hotel, at The Shard, London,  |                               |                |                                   |                      |
| the United Kingdom                       | Operating lease               | 202            | _                                 | Late 2013            |
| Shangri-La's Nusa Dua Resort &           | operating rease               | 202            |                                   | Luce 2013            |
| Spa, Bali, Indonesia <sup>(Note 1)</sup> | 49%                           | 310            | 32 Villas                         | 2014                 |
| Shangri-La Hotel, Ulaanbaatar,           | .,,,,                         | 010            | <i>c</i> =                        |                      |
| The Republic of Mongolia                 | 51%                           | 290            | _                                 | 2014                 |
| Traders Orchard Gateway, Singapore       | Operating lease               | 502            | _                                 | 2014                 |
|  | - r                           |                |                                   |                      |

|  | Group's<br>Equity<br>Interest | Hotel<br>Rooms | Serviced<br>Apartments/<br>Villas | Projected<br>Opening |
|--|-------------------------------|----------------|-----------------------------------|----------------------|
| Extension of the Ocean Wing of Shangri-La's<br>Rasa Ria Resort, Kota Kinabalu, Malaysia    | 64.59%                        | 83             | _                                 | 2015                 |
| Shangri-La at the Fort, Manila<br>(part of composite development project                   |                               |                |                                   |                      |
| in Bonifacio Global City, Metro Manila,<br>The Philippines)                                | 40%                           | 576            | _                                 | 2015                 |
| Shangri-La's Hambantota Resort & Spa,<br>Sri Lanka<br>Shangri-La Hotel, Colombo, Sri Lanka | 90%                           | 300            | -                                 | 2015                 |
| (part of composite development project<br>in Colombo)                                      | 90%                           | 503            | 39                                | 2017                 |

Note 1: Projected opening in 2014 refers to the opening of the golf course and phased opening of the villas only.

### (ii) Composite Developments and Investment Properties Developments

|                               | Group's              |             | <b>gross floor are</b><br>( <b>excluding hot</b> e<br>(approximate in | -          | on                     |                      |
|-------------------------------|----------------------|-------------|---|------------|------------------------|----------------------|
|                               | Equity<br>Interest   | Residential | Office  | Commercial | Serviced<br>Apartments | Projected<br>Opening |
| In Mainland China             |                      |             |   |            |                        |                      |
| Tangshan City Project         | 35%                  | 231,688     | -   | 18,460     | _                      | Late 2013            |
| Shenyang Kerry Centre         | 25%                  | 731,701     | 195,732   | 374,625    | -                      | 2014                 |
| Tianjin Kerry Centre          | 20%                  | 175,532     | 120,342   | 111,126    | 22,000                 | 2014                 |
| Nanjing City Project          | 55%                  | _           | -   | 1,300      | _                      | 2014                 |
| Nanchang City Project         | 20%                  | 81,998      | 71,012  | 9,204      | -                      | 2015                 |
| Jinan City Project            | 45%                  | _           | 32,470  | 6,083      | -                      | 2015                 |
| Hangzhou Kerry Centre         | 25%                  | _           | 11,670  | 105,141    | 33,512                 | 2016                 |
| Phase 2 of Shangri-La Hotel,  |                      |             |   |            |                        |                      |
| Dalian                        | 100% <sup>(Not</sup> | ie 2)       |   |            |                        |                      |
| In other countries            |                      |             |   |            |                        |                      |
| Shangri-La Residences in      |                      |             |   |            |                        |                      |
| Yangon, Myanmar               | 55.86%               | _           | -   | _          | 53,126                 | Late 2013            |
| Bonifacio Global City,        |                      |             |   |            |                        |                      |
| Metro Manila, The Philippines | 40%                  | 37,522      | _   | 4,405      | 17,554                 | 2015                 |
| Traders Square in             |                      |             |   |            |                        |                      |
| Yangon, Myanmar               | 59.28%               | _           | 24,225  | 8,028      | -                      | 2015                 |
| Composite development project |                      |             |   |            |                        |                      |
| in Colombo, Sri Lanka         | 90%                  | 52,000      | 30,000  | 56,000     |                        | 2016                 |
|                               |                      | 1,310,441   | 485,451   | 694,372    | 126,192                |                      |

Note 2: Scope of this project is under evaluation in terms of its development mix.

The Group has also acquired land use rights and leasehold lands in Mainland China, Hong Kong and The Republic of Ghana in recent years. Approvals for the development plans of the Hung Hom hotel project in Hong Kong have been sought from the relevant government authorities and construction work will commence shortly. The Group is currently reviewing the development plan for the other parcels of land.

Additionally, the Group has equity interests of 45%, 40% and 45% in the composite developments in Zhengzhou City, Putian City and Kunming City respectively, in Mainland China. These developments are currently in the planning stage.

The seller of the building located in Rome, Italy is still negotiating with the remaining tenants in order to deliver vacant possession of the premises in accordance with the terms of the sale and purchase agreement. The balance of the cash consideration of EUR29.8 million (approximately US\$38.9 million) is not payable until then.

The Group has executed a termination agreement with the local government in relation to the acquisition of a piece of land adjacent to the Shangri-La Hotel, Fuzhou and received a refund of most of the land cost of RMB481 million (approximately US\$78.2 million).

## ACQUISITION AND DISPOSALS

On 28 March 2013, the Group completed the acquisition of the remaining 45% equity interest in an erstwhile 55% owned subsidiary which owns the Shangri-La Hotel, The Marina, Cairns and the associated properties in Cairns, Australia at a consideration of A\$1 (equivalent to US\$1) according to the terms of the shareholders' agreement as the non-controlling shareholder was not able to provide the proportionate funding and/or bank guarantee to meet the funding requirements of the hotel. The Group's shareholding in the subsidiary has increased to 100%.

On 1 February 2013, the Group entered into a sale and purchase agreement with an independent third party to dispose of its entire equity interest of 51% in a project company which owns the Shangri-La Hotel, Zhongshan in Mainland China for a cash consideration of RMB129.5 million (approximately US\$20.6 million) subject to adjustment in accordance with the change in working capital of the project company. The necessary approvals from the local government authorities and the changes of registration of the project company as required by local laws were obtained in July 2013 and August 2013, respectively. As at the date of this announcement, total cash of RMB103.6 million (approximately US\$16.5 million) was received by the Group. It is expected that the transaction would be completed shortly and the Group would record a profit on this disposal.

On 19 December 2012, the Group entered into sale and purchase agreements with a subsidiary of Kerry Properties Limited to dispose of its entire equity interest of 25% in two project companies which own the land use rights of two land sites in Bayuquan, Yingkou City, Liaoning Province in Mainland China for a high-end composite development for an aggregate cash consideration of RMB100.3 million (approximately US\$16.2 million). The disposal was completed in July 2013 following the receipt of necessary approvals from the local government authorities and completion of the changes of registration as required by local laws and receipt of the balance of cash consideration. The Group would record a marginal gain on disposal in the second half year of 2013.

### **MANAGEMENT AGREEMENTS**

As at the date of this announcement, the Group has 20 management agreements in respect of operating hotels owned by third parties.

In addition, the Group has agreements on hand for the management of 6 new hotels. The new hotel projects are located in Bengaluru (2 hotels) and Chennai (India), Chongqing (Mainland China) and Doha (2 hotels) (Qatar).

### PROSPECTS

The situation confronting the luxury hotel segment in Mainland China which has adversely impacted the Group's operating results is expected to continue for most of the remainder of this year. Management is making all efforts to mitigate the effect of this situation by prudent cost containment and driving for optimal results of hotels outside of Mainland China. Start-up costs of newly opened hotels will become an added burden under these circumstances. Recurring profits from investment properties are showing a steady growth and will provide a vital underpinning for the Group's annual results.

### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the underlying six-month period, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities of the Company.

### **CORPORATE GOVERNANCE**

The Company recognizes the importance of transparency in governance and accountability to shareholders. The Board believes that shareholders can maximize their benefits from good corporate governance. Therefore, the Company continuously reviews its corporate governance framework to ensure alignment with generally acceptable practices and standards.

In 2012, the Board adopted a composite handbook ("**Directors Handbook**") comprising (amongst other things) a set of corporate governance principles of the Company ("**CG Principles**") terms of which align with or are stricter than the requirements set out in the code provisions under the Corporate Governance Code and Corporate Governance Report ("**CG Model Code**") as contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited save for the positions of the chairman and the chief executive officer of the Company may be served by the same person. The Directors Handbook serves as a comprehensive guidebook for all directors as well as a good orientation set for any new director of the Company.

During the underlying six-month period, the CG Principles were the codes for the Company's corporate governance.

The Company has met the CG Principles throughout the underlying six-month period except for the deviation summarised below:

| CG Model Code  | Deviation and reason   |
|--|--|
| A.2.1 The roles of the chairman and the chief<br>executive officer should be separate and<br>should not be performed by the same<br>individual | Mr KUOK Khoon Ean served as both the<br>chairman and the chief executive officer of the<br>Company. The Company believes that the non-<br>separation of the two roles is not significant<br>given that Mr Gregory Allan DOGAN, an<br>executive director and the chief operating officer<br>of the Company, is also the president and chief<br>executive officer of Shangri-La International<br>Hotel Management Limited (the hotel management<br>subsidiary of the Company) which is entrusted<br>with the primary responsibility of operating the<br>assets of the Group. |
| E.1.2 The chairman of the board should attend<br>the annual general meeting  | Mr KUOK Khoon Ean, the then chairman of<br>the Company, had taken an unpaid sabbatical<br>commencing on 1 April 2013 and was absent<br>from the 2013 annual general meeting of the<br>Company. Mr LUI Man Shing, the acting<br>chairman during such sabbatical period,<br>represented the chairman at such meeting.  |

### **QUALIFICATION FOR INTERIM DIVIDEND**

In order to qualify for the interim dividend, all share transfers accompanied by the relevant share certificates must be lodged for registration with the Company's branch share registrar in Hong Kong, Tricor Abacus Limited of 26/F Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong, no later than 4:30 pm on Thursday, 26 September 2013.

By order of the board of Shangri-La Asia Limited TEO Ching Leun Company Secretary

Hong Kong, 22 August 2013

As at the date hereof, the directors of the Company are:

Executive directors Mr KUOK Khoon Chen (Chairman) Mr LUI Man Shing Mr Madhu Rama Chandra RAO Mr Gregory Allan DOGAN

<u>Non-executive directors</u> Mr KUOK Khoon Ean Mr HO Kian Guan Mr Roberto V ONGPIN Mr HO Kian Hock (alternate to Mr HO Kian Guan) Independent non-executive directors Mr Alexander Reid HAMILTON Mr Timothy David DATTELS Mr WONG Kai Man Mr Michael Wing-Nin CHIU Professor LI Kwok Cheung Arthur